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# THE JEWELERS' CIRCULAR

THE HOROLOGICAL REVIEW,

WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY. THE JEWELERS REVIEW


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37TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, AUGUST 2, 1905. VOL. LI. NO. 1.

## CHASTE SILVER SERVICE FOR THE BATTLESHIP OHIO.

ANNOUNCEMENT was made recently at Columbus, O., that the contract for furnishing a silver service for the United States battleship *Ohio* was awarded, July 12, to Shreve & Co., San Francisco. The price was not given out, but it is in the neighborhood of $5,000, instead of the $25,000 it was originally intended to expend. The service consists of the following pieces: One centerpiece, one salad bowl, two compotes, two bread plates, one water pitcher, two serving trays, one soup tureen and ladle, two vegetable dishes with covers, one 24-inch well and tree roast plate, one 19-inch meat platter, one round entree platter, one gravy bowl and ladle, one after-dinner coffee-pot, one sugar bowl and tongs, one cream pitcher, silver-handled roast and game carving sets to match platters.

The design, typical of the Buckeye State, is of buckeye leaves and buckeyes, entwined about the seal of the State of Ohio and the seal of the Navy Department of the United States. A punch bowl was omitted from the service because the same firm furnished the battleship a loving cup, large enough to fill the same purpose, which was presented by Miss Helen Deshler.

Smaller pieces, such as knives, forks, spoons, etc., were omitted on the advice of Shreve & Co. and the admiral of the Pacific squadron, who said souvenir hunters carried them away while guests of the officers and soon broke up the sets.

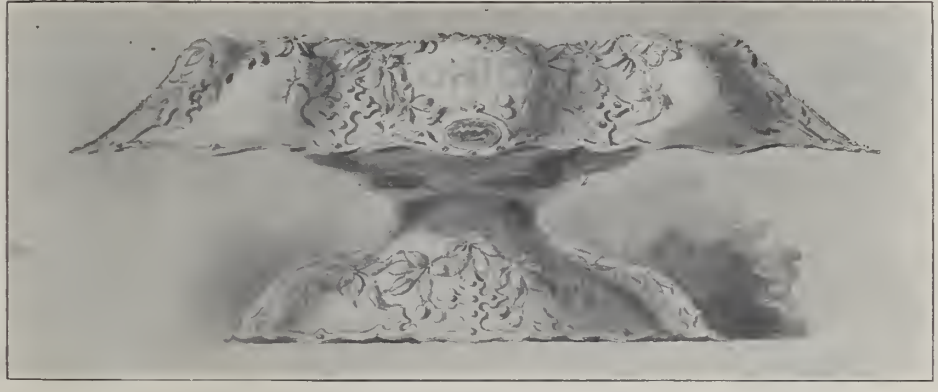
The reason for changing the plans, in expending $5,000, instead of $25,000, is that the citizens of Ohio failed to subscribe as much as they were expected to. Shreve & Co. in a letter to E. R. Sharp, treasurer of the committee, says the firm takes for its profit on the service the advertising it will receive from having furnished it.

The illustrations herewith are made from designs furnished the makers of the service. The vessels whose services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared, from time to time are as follows:



PITCHER OF "OHIO" SILVER SERVICE.

| VESSELS. | ISSUE. |
|---|---|
| *Maine* | June 3, 1891 |
| *Detroit* | July 20, 1892 |
| *Montgomery* | Feb. 15, 1893 |
| *Cincinnati* | Sept. 26, 1894; April 24, 1895 |
| *Minneapolis* | May 1, 1895 |
| *Brooklyn* | Feb. 12, 1896 |
| *Nashville* | May 13, 1896 |
| *Iowa* | July 22, 1896 |
| *Raleigh* | Oct. 7, 1896 |
| *Oregon* | April 28, 1897 |
| *Massachusetts* | June 9, 1897 |
| *Wilmington* | Dec. 1, 1897 |
| *New Orleans* | June 7, 1899 |
| *Kentucky* | June 28, 1899 |
| *Olympia* | July 26, 1899 |
| *Indiana* | Aug. 30, 1899 |
| *Marietta* | Sept. 13, 1899 |
| *Wisconsin* | May 16, 1900 |
| *Illinois* | May 17, 1901 |
| *New York* | May 22, 1901 |
| *Alabama* | Nov. 26, 1902 |
| *Albany* | Feb. 11, 1903 |
| *Denver* | Mar. 18, 1903 |
| *Pennsylvania* | June 24, 1903 |
| *South Dakota* | April 20, 1904 |
| *Tacoma* | June 29, 1904 |
| *Ohio* | Aug. 21, 1905 |



CENTERPIECE OF SERVICE PRESENTED TO BATTLESHIP "OHIO."

In the Rottwill district of the Kingdom of Wurttemberg are industries directed mainly to the manufacture of goods for export. Among these is the manufacture of clocks of every kind. The trade with South America in clocks has been large and profitable, but it now appears by reports from the Rottwill district that the exports to South American countries are suffering in consequence of competition from the United States. The American clocks are superior to those of German make and can be sold at the same or lower prices. In consequence the latter are losing ground in South America. American manufacturers should follow up their advantage.

# ALVIN

¶ Contrary to rumor The Alvin Manufacturing Company are not interested in any combination of silversmiths companies, neither have they any intention of joining or selling out to any such combination.

¶ The best results in the silverware business can be obtained by individuality and on independent lines.

## ALVIN MANUFACTURING CO.,

SILVERSMITHS,

52 MAIDEN LANE, NEW YORK.

CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE.

TRADE MARK

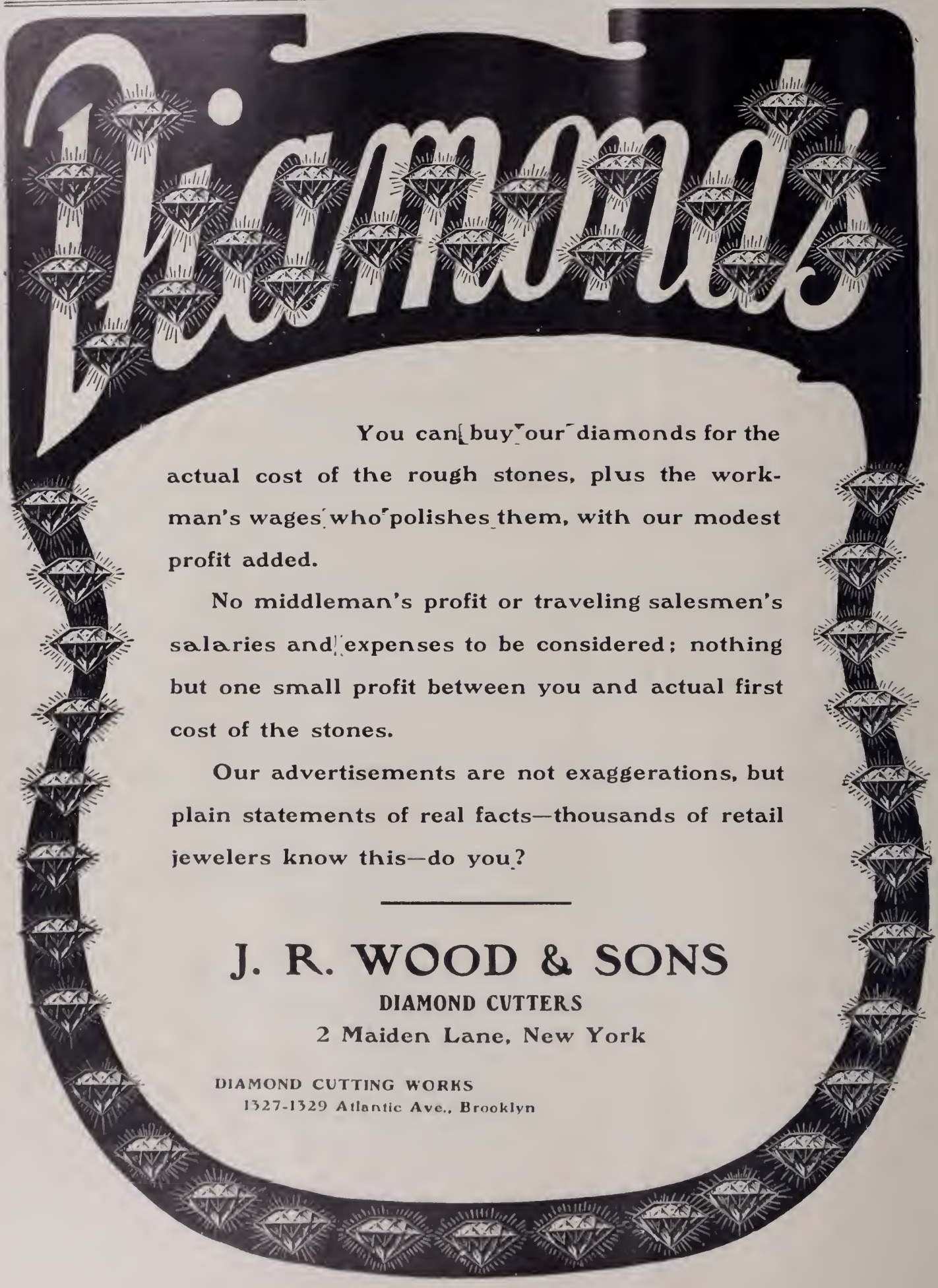
Proper Channels for

# Fahys Permanent and Montauk Cases

¶ Undoubtedly the proper channel for watch cases is the retail jeweler.

¶ We have declined to allow our cuts to appear in any Mail Order House Catalogue in competition with retail jewelers.

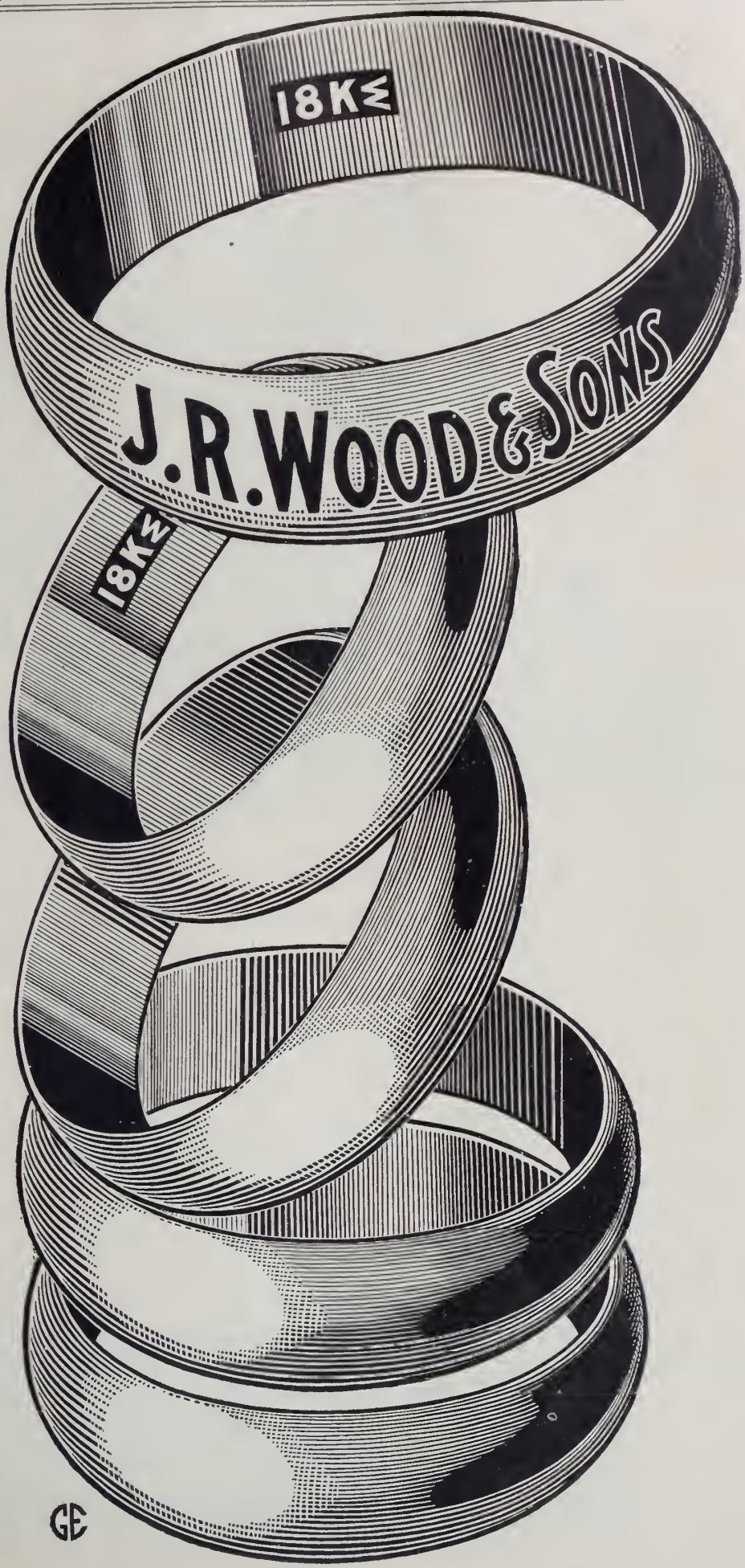
JOSEPH FAHYS & CO.


Diamonds
You can buy our diamonds for the actual cost of the rough stones, plus the workman's wages who polishes them, with our modest profit added.
No middleman's profit or traveling salesmen's salaries and expenses to be considered; nothing but one small profit between you and actual first cost of the stones.
Our advertisements are not exaggerations, but plain statements of real facts—thousands of retail jewelers know this—do you?
J. R. WOOD & SONS
DIAMOND CUTTERS
2 Maiden Lane, New York
DIAMOND CUTTING WORKS
1327-1329 Atlantic Ave., Brooklyn

# At The Top of the Heap

where they have stayed for 55 years; where we intend them always to remain.

The standard for quality, for finish, and for general excellence.




**J. R. WOOD & SONS**
Ring Makers
2 MAIDEN LANE
NEW YORK




ISN'T IT INTERESTING TO WATCH THE EVOLUTION OF AN O. & B. RING FROM A CRUDE PIECE OF GOLD? WHILE OUR FACTORY IS EQUIPPED WITH EVERY MODERN MACHINE; EVERY USEFUL DEVICE NECESSARY TO MANUFACTURE OUR PRODUCT—IT REQUIRES TIME—YES, QUITE A DEAL OF TIME, BEFORE THE COMPLETED ARTICLE IS READY FOR THE JOBBER'S INSPECTION.

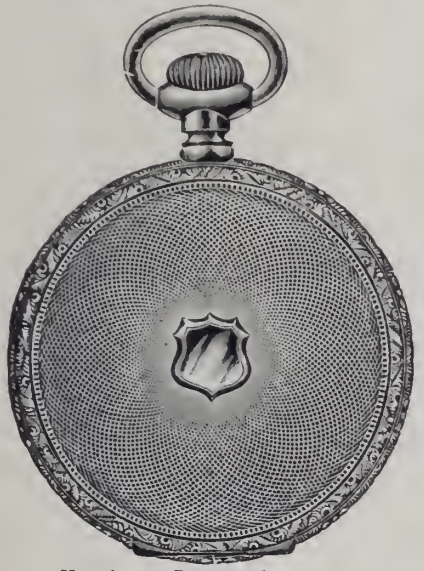
THE JOBBER, OF COURSE, HAS A DIFFERENT STORY TO TELL, AND SAVES TIME THROUGH THE EXCELLENCE OF OUR PRODUCT * * * OUR UNLIMITED ASSORTMENT OF NEW DESIGNS, MAKES HIS END A SIMPLE MATTER. IF YOU WANT BUSINESS THIS FALL —RING BUSINESS—SELL THE O. & B. PRODUCT.

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO

# Watch Case Makers, Remodelers and Repairers.



How an English Case Came to Us.



How it was Remodeled for Amer. S. W. Movement.

SPECIAL CASES MADE TO ORDER FOR ENGLISH, SWISS AND AMER. MOVEMENTS.

MELTING OLD GOLD CASES AND MAKING OVER INTO NEW CASES (USING SAME GOLD) A SPECIALTY.

ENGLISH CASES CHANGED TO FIT AMERICAN S. W. MOVEMENTS WITHOUT ALTERING OUTSIDE APPEARANCE.

KEY WIND CASES CHANGED TO STEM WIND.

HUNTING CASES CHANGED TO OPEN FACE.

OLD WATCH CASES REPAIRED AND RENEWED.

**Wendell & Co.,**

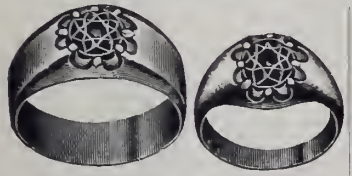
**2**

**WONDERFUL SHOPS:**

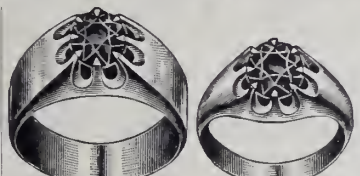
103 & 105 William St., NEW YORK.

57 Washington St., CHICAGO.

# New Claws on Diamond Rings.



These two cuts show Flat and Round Belcher Rings as received, with claws badly worn off and too low to permit resetting stones again.



These cuts show the same rings with new high claws, stones securely reset, and entire rings refinished like new.

Price for six new claws, resetting stone and refinishing ring like new .....$1.50 to $3.00, list.

Price for eight new claws, resetting stone and refinishing ring like new .....$2.00 to $4.00, list.

We retip or put new claws on diamond Tiffany, Belcher, Tooth and rings of every description, to cost from $1.50 to $4.00, list, according to the condition of ring and number of claws on setting.

## Wendell & Company,

**103 and 105 William St., NEW YORK.**

**57 Washington St., CHICAGO.**

For 22 years we have been doing

# Gold and Silver Plating.

**Sterling and Plated Ware Repairing for the Trade.**

Do we do yours?
Our plating rooms are the best equipped in the country for job work.



How It Came In.



How It Went Out.

**WE REPAIR**

any article in the silverware line; making new parts to match the old ones that have been melted or broken off, the same as new.

**WE REPLATE**

any metal article in gold, silver, nickel, bronze, brass, oxidized silver, old bronze, statuary bronze, and all antique finishes.

## Wendell & Company,

**Repairers and Special Manufacturers for the Retail Jewelry Trade.**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street, NEW YORK.**

**57 Washington Street, CHICAGO.**



# Stone-Setting.

We carry a most complete stock of Precious and Semi-Precious Stones for special work and replacing lost sets. We import them direct from the cutters in Europe, and furnish them to the trade in single stones at dozen and gross prices.

Have your stone-setting done in our shops and save from thirty-five to fifty per cent.

We employ first class setters, and turn out work very promptly.

No job too small to receive our careful attention.

## Gold Chains Refilled, Renewed and Repaired.

**Old Chains made over into new patterns, using same gold.**

**GOOD WORK. LOW PRICES. PROMPT ATTENTION.**



Sample Job as Received.



As Delivered.



Fancy Link Chain as Received for Renewing.



As Delivered.

## Wendell & Company,

**The Special Manufacturers for the Retail Jewelry Trade.**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street, NEW YORK.**

**57 Washington Street, CHICAGO.**







# A FEW SALIENT POINTS

concerning Watch Cases are here presented for your attention. A pilot sails by points, and our **PILOT** *sells* by points. This line of 25-year cases has points of style, points of design, finish, form, color, durability—**that are winners.**

## PILOT WATCH CASES

fill the demand. Every Jeweler needs a good **25-year line.** Whatever movements you carry, your trade will appreciate your ability to clothe such movements creditably to both buyer and seller. Don't forget that **"Wadsworth Style"** and **"Wadsworth Wear"** are powers in the Watch Case business. And they're powers you can avail yourself of. Better do it.

# Wadsworth Watch Case Co.

**CHICAGO:**
**COLUMBUS BUILDING.**

WADSWORTH TRADE MARK

**NEW YORK:**
**CORBIN BUILDING.**

**Factory, Dayton, Ky.**







Leather

# Changes in Fashion and How to Keep Posted

Ebony



EACH SEASON brings some modification of styles in Leather Goods. Such modification may affect size, shape, color, fittings, embellishments, finish, and other particulars. Changes may be slight or radical. It is important in buying to deal with a house whose goods can be relied on to be in advance of the fashion.

How *can* a jeweler know what the vogue is to be in fine Leather? He can find out in our showrooms. He can learn of the style by ocular demonstration here. Otherwise his surmises would be guesswork. This house retains the leadership manifested in past seasons.





Ivory

## Deitsch Bros.,

14 East 17th Street,

New York.

Shell



# Brooches and Handy Pins

Very pretty effects are attained in our Brooches and small Handy Pins. Like all our Jewelry they possess a certain distinction of style, an element of individuality.

These goods are made in 14 karat gold. They are designed to be a popular line, and ***are*** popular. Sell on their looks and their prices. These range from $1.50 up.

# INTERESTING FLORAL DESIGNS

Special designs of small enameled flowers, set with fancy stones, pearls and diamonds. This house has been very successful in its enameled work and color effects.

Attention invited also to our Cuff Pins, Cuff Buttons, Scarf Pins, Necklaces, Lockets, Fobs, Bracelets, Rings, etc.

—Special: Our Patented Elk Head. See new catalogue.

## Schickerling Bros. & Co.

28 East 22d Street, NEW YORK

Representatives:
Theo. M. Schroeder
James R. Palmer
J. T. Scott
L. H. Green
H. E. Reich
Erle R. Sheppard

Conrad Schickerling, Pres.
Alfred Schickerling, Treas.
Theo. M. Schroeder, Sec.

Telephone, 5315 Gramercy

Our Pacific Coast Agents,
A. I. HALL & SON, Inc.,
San Francisco, Cal.,
Carry our full line.

# If it Burns Alcohol We Make It



*Why Buy*

## *The* STERNAU?

Because it is simple in construction and has fewer parts.
Because the globe is separate and easily replaced.
Because the inside is easy to get at and can be thoroughly cleaned.
Because it has the best burner ever made for a coffee machine.
Because it locks to the stand and cannot tip over.
Because it is impossible to burn the fingers accidentally.
Because poor coffee is unknown when the STERNAU is used.

All these and other reasons make

## THE STERNAU COFFEE MACHINE

***The Best in the World.***

## S. STERNAU & CO.,

**MANUFACTURERS**

**New York Showrooms:**
**Broadway, Cor. Park Place,**
**Opp. Post Office.**

**Office and Factory:**
**195 Plymouth Street,**
**Brooklyn, N. Y.**

THE

# W. J. JOHNSTON COMPANY

**FIFTH AVE. and MARKET ST., PITTSBURGH, PA.**

It is not necessary to use any but legitimate business methods to insure a fast and extensive market for

## DUEBER-HAMPDEN WATCHES

**Making no claims for preference from priority of existence or of a reputation made in the dim and misty past, only relying on its record of progress and achievements for twenty years, to warrant the title of**

## THE LEADING AMERICAN WATCH

The most substantial admission of superiority is the preference given to the sale of **Dueber-Hampden Watches** by the progressive retail jewelers.

## "THE MOLLY STARK"

**The Best, The Smallest, The Handsomest Ladies' American Watch. Its sale is only limited by its production, as the demand for it greatly exceeds the supply. Similar watches find a sale when Molly Stark Watches cannot be got. It is the best value for its price in the world.**

**We offer it on its merits.**

---

Selection packages sent to any responsible jeweler in the U. S, express prepaid. Catalogues, price lists and general information sent on request. No business accepted from other than established retail jewelers.

# WATCH BUYERS

## TAKE NOTICE

**We are always prepared and ready to substantiate all statements we make or have made, whether of small moment or of great importance.**

Our principle business is that of selling watches to the regular retail jewelry trade, and *to them exclusively.*

It is our purpose to have for them in watches that which they may want that are reliable, and will be a credit to us to sell.

The stock of watches that we have is not exceeded in volume anywhere and in variety is *nowhere equalled.* We offer you in

**American Watches**
**Dueber-Hampden**
**Illinois** **Hamilton**
**Waltham** **Elgin**
**Trenton** **New England** **Seth Thomas**

Solid Gold and Gold Filled Cases in extensive variety, made by responsible and *honest* manufacturers.

**Particular attention is called to the fact that we have the largest and most complete stock carried by any wholesale house of**

## FAHYS PERMANENT GOLD FILLED WATCH CASES

**These cases are guaranteed to contain more gold than any other cases made, that are sold at the same prices.**

## THE W. J. JOHNSTON COMPANY

**Wholesale Jewelers** **Watch Jobbers**
**FIFTH AVE. and MARKET ST.** **PITTSBURGH, PA.**




F&B TRADE MARK F&B

# Alpine Violet

Another of our new patterns for this season.

Our new catalogue shows all the pieces and sets.

---

We offer an especially attractive line of

**Chains,**
**Lockets,**
**Brooches,**
**Bracelets,**
**Bar Pins,**
**Scarf Pins,**
**Hat Pins,**
**Waist Pins and Sets,**

**Cuff Buttons, Crosses, Earrings, Necklaces and Hair Chain Mountings.**

Our catalogue describes all of these, and every Jeweler should have a copy. If you have not received one, ask us to send one to you.

# Theodore W. Foster & Bro. Co.

**MANUFACTURING JEWELERS AND SILVERSMITHS.**

100 Richmond Street, **PROVIDENCE, R. I.**

## Jewelry, Clocks, Watches and Optical Goods Exported from New York.

WASHINGTON, D. C., July 26.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Benguela: 7 packages cutlery, $500.
Bissao: 1 package cutlery, $450.
Colon: 1 package silverware, $100.
Corinto: 2 packages plated ware, $122.
Constantinople: 12 packages clocks, $231.
Cardenas: 4 packages cutlery, $154.
Calcutta: 3 packages clocks, $536; 3 packages watches, $465; 48 packages clocks, $834.
Fayal: 3 packages plated ware, $171; 1 package optical goods, $114.
Glasgow: 2 packages plated ware, $222; 63 packages clocks, $1,660.
Guayaquil: 10 packages clocks, $167.
Hamburg: 6 packages clocks, $297; 3 packages cutlery, $173.
Havana: 3 packages jewelry, $519.
Hobart: 6 packages plated ware, $387; 23 packages clocks, $360.
Havre: 4 packages jewelry, $649.
Iquitos: 2 packages jewelry, $878.
Kingston: 16 packages clocks, $231.
Lisbon: 32 packages clocks, $347.
Liverpool: 192 packages clocks, $5,162; 1 package silverware, $588; 1 package jewelry, $300.
Las Palmas: 18 packages clocks, $262.
London: 166 packages clocks, $7,595; 3 packages optical goods, $118; 4 packages watches, $462; 2 packages jewelry, $353; 3 packages scopes and views, $480; 1 package silverware, $460; 6 packages plated ware, $861.
Montevideo: 69 packages clocks, $843; 11 packages cutlery, $363; 2 packages, $600.
Melbourne: 6 packages plated ware, $299; 122 packages clocks, $1,105.
Maracaibo: 1 package cutlery, $113.
Oporto: 31 packages clocks, $332.
Para: 22 packages cutlery, $1,474; 3 packages jewelry, $1,005; 8 clocks, $250; 1 package optical goods, $116.
Paranagua: 8 packages clocks, $231.
Progresso: 2 packages cutlery, $244; 1 package plated ware, $164; 1 package watches, $175.
Rotterdam: 467 pieces nickel, $7,855.
Southampton: 2 packages plated ware, $260.
Santiago: 3 packages plated ware, $145.
Sydney: 45 packages clocks, $823; 26 packages plated ware, $3,693; 1 package watches, $124; 4 packages cutlery, $178; 1 package scopes and views, $225; 3 packages plated ware, $118; 26 packages clocks, $199.
Santa Marta: 1 package watches, $122.
Warrington: 1 package jewelry, $500.
Wellington: 128 packages clocks, $2,539; 10 packages plated ware, $679.
Vera Cruz: 73 packages clocks, $1,156.
Valparaiso: 9 packages clocks, $166; 25 packages plated ware, $2,908.

Frederick C. Boswel, Clear Spring, Md., has sold out his stock to Benedict J. Boswel.

The Gustave Fox Co., 14 E. 4th St., Cincinnati, O., is the owner and maker of a recently patented Elk design for brooches and badges.

The Imperial watch movement, manufactured at Buren a/A, is meeting with a ready sale in this country, as a low-priced lever movement giving good service. Those with seven and 15 jewels seem to be the most popular. The former is nickeled has non-magnetic balance, dust band and two winding wheels. The latter is also finely nickeled, and in addition has three settings, Breguet hairspring and cut balance. The parts are fully interchangeable and the movement fits perfectly in any American case of standard size. These goods are sold exclusively through the jobbing trade, and are imported by Byron L. Strasburger & Co., 17 Maiden Lane, New York.


AN ILLUSTRATED SERIAL STORY OF

# Modern Ring Making

Life Studies of Larter Workmen

ILLUSTRATION NUMBER THREE



THE MELTER.

¶ Our die complete, the next step in modern ring making is to prepare the raw material—gold.

¶ One of our oldest and most trusted employees melts the gold after the correct alloys have been added to secure the quality desired.

¶ Great care is exercised in having the alloys absolutely correct, so that there can be no question about the quality, hence we stamp our trade-mark in every ring we make, thus guaranteeing to every Retail Dealer that our rings are exactly the quality stamped, either 14k. or 10k. gold.

¶ No deviations from these standards allowed.

¶ We make complete lines of rings for Man, Woman or Child, in both 14k. and 10k. gold.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York

## Rings are What their Mountings Make Them.

EXPERIENTIA DOCET

IN A SENSE, the mounting is the ring. It is the mounting that imparts character, artistic effect. Every gem calls for appropriate environment. Gem and mounting should together make a perfect whole. Our Ring Mountings range from $3.75 up.

EXPERIENTIA DOCET

**Durand & Company,**

49-51 Franklin Street, Newark, N. J.





A LINE OF OUR

## Handy Pins

We make a complete line in Roman Gold and White, Black, Pink, Turquoise, Green and Blue Enamel. Seven sizes and an infinite variety of patterns.

**A. J. HEDGES & CO.,**

Makers of Exclusive Designs in 14k. Jewelry,
14 JOHN STREET, NEW YORK.

14 K TRADE MARK





ESTABLISHED 1871. INCORPORATED 1900.

## CARRINGTON & CO.

OUR NEW MATCH BOX
FOR ALL KINDS OF MATCHES
IN 14K. AND 18K. GOLD ONLY.

FACTORY AND OFFICE:
42 WALNUT STREET, NEWARK, N. J.

14 SALESROOM: 1 MAIDEN LANE, NEW YORK. 18

MEN'S GOODS OUR SPECIALTY.



New and Attractive Designs in

## Cuff Pins, Brooches.

## Champenois & Co.,

Manufacturers of Gold Jewelry,

Trade-Mark. C X K

50 Walnut St., Newark, N. J.


### Shipments of Clocks, Watches and Jewelry to Alaska, Hawaii, Porto Rico and the Philippines.

WASHINGTON, D. C., July 28.—The following details of the commerce of the United States with their non-contiguous territories in clocks, watches and jewelry during certain periods, are of interest to the trade:

ALASKA.—Clocks to the value of $4,457 were shipped to Alaska during the 11 months ending May, 1905, as against a value of $1,847 for the same period of last year. Watch shipments during the 11 months' period of this year were valued at $767, as compared with $496 for the 11 months of last year. Jewelry shipments to Alaska have increased rapidly. During May last the shipments of jewelry were valued at $10,710, as against $2,935 during May a year ago. The value for the four months' period of this year was $36,309, while during the same period of last year the value was only $14,407. Plated ware shipments likewise increased from $242 during May, 1904, to $1,098 during May last, and from 847 during the 11 months of last year to $5,728 this year.

HAWAII.—Decreases in all the above lines are noted in Hawaii's record for the periods under consideration. Clock shipments declined from $11,825 during the 11 months of 1904 to $8,638 during the same period of this year, while watch shipments declined from $8,511 to $1,785. Jewelry shipments increased from $12,980 during May, 1904, to $21,650, but declined from $170,627 during the 11 months' period of 1904 to $166,034 during the same period of this year. Plated ware shipments likewise declined from $56,385 last year to $51,917 this year.

PORTO RICO.—During the 11 months of this year clocks to the value of $2,872 were shipped to Porto Rico, as compared with a value of $2,972 for the 11 months of last year. Watch shipments increased from $1,499 last year to $2,222 this year, while jewelry shipments likewise increased from $6,295 to $7,991, and plated ware from $4,691 to $6,022.

PHILIPPINE ISLANDS.—No shipments of clocks were reported for the Philippines in May a year ago, while in May last the shipments were valued at $2,050. On the other hand $7,743 was the reported value of the watches shipped to the Philippines in May a year ago, while $25 represented the shipments in May of this year. Clocks shipments for the 11 months' period increased from $1,436 last year to $4,453 this year, while watch shipments declined from $8,493 to $1,759. The shipments of jewelry during the 11 months of last year were valued at $1,065, increasing to $2,317 this year. Plated ware shipments increased from $810 to $1,624, indicating a good increase for the year.

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Albert G. Smith, head engraver for Gurney Bros. Co., Brockton, Mass., recently completed the task of engraving the full alphabet three times on the head of a common pin. He states that to his knowledge the best previous record in this line was held by Charles K. Young, of the Federal Bureau of Engraving and Printing, at Washington, who placed the letters on a pinhead twice.

### Court Grants Discharge in Bankruptcy to Harry Meyer Over Creditors' Objections.

Harry Meyer, who was a broker in diamonds and jewelry with headquarters in the vicinity of 65 Nassau St., received last week his discharge in bankruptcy. Proceedings were taken against Meyer Jan. 12, 1904, when a petition in involuntary bankruptcy was filed by creditors with claims as follows: S. Lindenborn, $3,869; Arnstein Bros. & Co., $2,005; Zimmern Rees & Co., $2,493; Wallach & Schiele, $2,133. The petitioners said that on or about Dec. 15, preceding the date of the petition, Mr. Meyer had transferred or concealed jewelry and diamonds to the value of $5,000 for the purpose of placing the property where the creditors could not get it. Hays & Hirshfield were the attorneys for the petitioning creditors.

Mr. Meyer introduced a demurrer, upon which the petition was dismissed. An amended petition was then filed by the same creditors. This time they charged that Meyer, realizing his insolvency, had bought large quantities of diamonds and other jewelry and had secreted assets to the value of $18,000. For the purpose of proving these charges, Mr. Meyer's wife and his brother-in-law, Julius Robertson, also in the trade, were subpoenaed as witnesses. April 19, 1904 Meyer was duly adjudicated a bankrupt. May 12, he filed his schedules showing liabilities of $24,814 and assets of $2,439 of which $2,020 was in accounts. Orige S. Seymour acted as receiver.

After the adjudication the bankrupt and various witnesses were examined at much length in an effort to trace assets additional to those mentioned in the schedules. The court was not convinced of the truth of the charges made against Meyer, so his discharge was granted. No dividend has yet been paid and, if any is declared, it will be insignificant.

### Further Details as to Discovery of Diamonds in Rhodesia.

A report from Rhodesia, where extensive prospecting for diamonds has been going on for some time, states that a diamondiferous area, about 45 square miles in extent, has been located at a spot in the Somabula forest, about 14 miles distant from Gwelo, and on the railroad. A large number of prospecting shafts have been sunk on the area—there is a deposit of alluvial wash varying from a few feet to 25 feet in thickness—and from every hole from which the gravel deposit has been washed diamonds have been recovered. A systematic search for the "pipe" or source is now being made. Up to the present time, there have been discovered a considerable number of diamonds, among them several stones of fine quality and fair size.

There have also been found a number of sapphires, alexandrites, chrysoberyls, oriental amethysts and amethyst crystals, besides a large number and great variety of garnets in all sorts and shades of coloring. There is also what is known as the Kimberley ilmenite or carbon. The concentrates contain a large percentage of enstalite, which in the opinion of experts is a variation of the Kimberley olivine.

CHESTER BILLINGS & SON, *Successors to* RANDEL, BAREMORE & BILLINGS

Importers of Diamonds, Other Precious Stones, and Pearls, Diamond Jewelry

*NEW YORK:* 58 NASSAU ST., 29 MAIDEN LANE
*LONDON:* 22 HOLBORN VIADUCT, E. C. *PARIS:* 53 RUE DE CHATEAUDUN. *AMSTERDAM:* 2 TULP STRAAT

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1866, Randel, Baremore & Co. 1897, Chester Billings & Son 1905

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WAISTCOAT BUTTONS

Moonstone
Amethyst
Carbuncle
Jade
Lapis Lazuli
Blister Pearl
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24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

Geo. O. Street & Sons.

# Fancy All-Gold Barettes.

AN INCREASING TIDE has set in towards the Barette. Starting in the great metropolitan centers where Fashion takes the leadership, this demand will spread in widening circles.

A word as to our Fancy All-Gold Barettes will, therefore, be opportune. They embody many attractive designs, including artistic gem-effects. Pearls, peridots and diamonds are used to advantage. The Jeweler who carries these Barettes is up-to-the-times: a virtue customers appreciate.

**DAY, CLARK & CO.**

*Makers of Gold Jewelry, 14 Karat only.*
*23 MAIDEN LANE, NEW YORK.*

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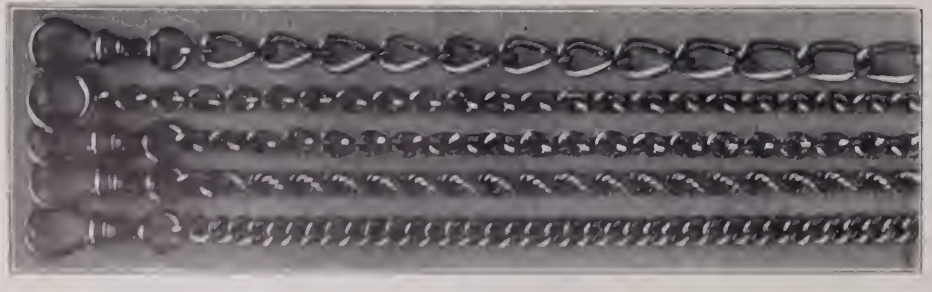
MAKERS OF
FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.

**DO YOU KNOW we are the Largest Chain Manufacturers in the World?**

**Highest Workmanship.** **Quality Guaranteed.**



**ZIRUTH-KAISER CO.,** 2 & 4 Maiden Lane, New York. FACTORY, NEWARK, N. J.


### Young Men Who Passed Worthless Checks Settle with Jewelers and are Released—One Rearrested.

Settlement was effected, last week, by the two young men who had been arrested for passing a worthless check for $340, on Dieges & Clust, 23 John St., and another for $470 on William Reiman, 1111 Broadway, both New York houses. In each instance, the young men bought jewelry, giving in exchange checks which were afterward returned by the bank. Don L. Persch, 63 W. 56th St., one of the young men, was said to be the son of a brewer at Pittsburg, Pa. The other young man, Henry Klous, is the son of a silk importer, of New York.

Because of previous acquaintance with the jewelers, growing out of prior business transactions and their family standing, the young men had no difficulty in having their checks accepted. Their relatives, having made good the losses, Ex-Congressman John J. Adams, as counsel, last Thursday, asked Magistrate Baker in the Tombs Police Court to discharge the prisoners. He said that the complainants were entirely willing to withdraw the charges, if agreeable to the court. The judge granted the request and released the young men.

Persch was immediately re-arrested on a warrant obtained by K. P. Wright, a bank cashier at Washington, D. C., who charges that the young man had obtained money on a forged check. Persch's wife and mother, who were in court, were much depressed by the new arrest and said that they had exhausted their resources in trying to save him.

The dismissal of the charges made by the jewelry houses was contrary to the argument of a representative of the district attorney's office, who claimed that as a crime had been committed the defendants should be punished.

The Pittsburg correspondent of THE CIRCULAR-WEEKLY writes: "Jewelry firms in Pittsburg have been reimbursed for losses sustained through dealings with Persch, and will not prosecute him. His claim that he is the son of a wealthy brewer of this city is not true."

### Death of Charles H. Savage.

MIDDLETOWN, Conn., July 27.—Chas. H. Savage, who was formerly President of the Middletown Silver Co., committed suicide last night at his home at South Farms by shooting himself in the head. The deed was committed in the presence of his wife and children, and the cause of it has not been disclosed. He was well known, and his friends and acquaintances were shocked when they heard of his lamentable end.

Mr. Savage was instrumental in forming the Middletown Silver Co., which was organized here soon after the old Middletown Plate Co. was absorbed. He was thoroughly familiar with the silverware business and was especially successful as a salesman. Since he relinquished the position of president of his company he had traveled for it.

In a number of social organizations Mr. Savage was quite prominent, among them the local lodge of Elks of which he was a charter member. He is survived by his wife, a son and three daughters.

*"We never follow the Fashion, the Fashions Follow Us"*

*Maurice L. Powers.* *Josh W. Mayer.*

P&M

*Always in Red.*

# The Retail Jewelers of the United States

are cordially invited to attend our

# Third Annual Diamond Exhibition

This exhibition is now taking place in our offices and will terminate on the evening of August 3d. Any Retail Jeweler now in New York, or any one contemplating being here before the above date, is cordially invited to inspect this wonderful display of

Diamond Necklaces (large line)
Diamond and Pearl Necklaces
Diamond Collarettes
Diamond Tiaras
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Diamond and Pearl Collarettes
Strings of Pearls
Corsage Ornaments
Barettes
Diamond Combs
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Brooches (in all combinations)
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Bracelets (in magnificent designs)
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Scarf Pins

This aggregation of goods will represent the largest and most important stock in existence

# POWERS and MAYER,

Makers of Diamond Mounted Jewels THAT SELL,
258 and 260 Fifth Avenue,
NEW YORK.

**Upon receipt of Postal Card request we will mail you our New Diamond Calculating Table.**

# ALLSOPP'S "ADJUSTABLE"
## COLLAR SUPPORTERS

Can be Easily Adjusted to the height of Collar and Locked.

A&A
TRADE-MARK.




With Detachable Jeweled Studs.

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14K. Only.

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Telephone, 4075 W.

ALLSOPP & ALLSOPP
18 Columbia Street, - Newark, N. J.



# Fancy Stone Scarf Pins.

A ray of color and beauty of form happily combined.

A variety of ideas to suit many tastes and diverse fancies.

14 K. Exclusively.



Mounted with Amethysts, Topaz, Garnets, and Opals.

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Makers of Good Jewelry for 70 years.

**21-23 Maiden Lane, New York.**

Brooches, Chatelaines, Scarf Pins, Cuff Pins, Sleeve Links, Chain Pins, Baby Studs, Earrings, Fobs and Seals.

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"THE BRACELET HOUSE."

# KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS. .

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.


### Some Recent Customs Decisions on Precious Stones, Jewelry and Kindred Lines.

Decisions by the Board of United States General Appraisers, New York, were promulgated last week by the Treasury Department, in cases involving duties on precious stones and jewelry as follows:

HALF PEARLS—GOLDSTONES.—Protests of Rud. C. Hahn *et al.* against the assessment of duty by the Collector at New York. Protests sustained on the authority of G. A. 5,914 (T. D. 26,013) and G. A. 6,089 (T. D. 26,555), relating to half pearls and goldstones.

CARNELIANS—GOLDSTONES—PIERCED AMETHYST BALLS.—Protests of Rud. C. Hahn & Co. against the assessment of duty by the Collector at New York. As claimed by the importers, the Board held (1) that certain carnelians and pierced amethyst balls were dutiable under Par. 435, tariff act of 1897, as precious stones cut but not set, and (2) that certain goods invoiced as goldstones, consisting of imitations of aventurine, were dutiable as imitation precious stones under the same paragraph.

CHAIN PURSES.—Protest of N. Botstiber against the assessment of duty by the Collector at New York. Certain chain purses, classified as jewelry, were held to be dutiable as manufactures of metal under Par. 193, tariff act of 1897, on the authority of Tiffany *v.* United States (T. D. 25,316).

HALF PEARLS—IMITATION PEARLS.—Protest of Rud. C. Hahn *et al.* against the assessment of duty by the Collector at New York. Protests sustained on the authority of G. A. 6,088 (T. D. 26,554), relating to half pearls and to imitation pearls.

PRECIOUS STONES DRILLED—ROCK-CRYSTAL BALLS.—Protests, etc., of H. E. Oppenheimer & Co. *et al.* against the assessment of duty by the Collector at New York. As claimed by the importers, the Board held certain balls of amethyst, rock crystal, and lapis lazuli, some of which were pierced, to be dutiable as precious stones cut but not set, under Par. 435, tariff act of 1897.

PRECIOUS STONES.—Protests of Rud. C. Hahn & Co. against the assessment of duty by the Collector at New York. G. A. 6,097 (T. D. 26,586), followed, relating to certain goods invoiced as opal balls, lepis lazuli, opals, crystals, and amethysts, which were held to be dutiable as precious stones cut but not set under Par. 435, tariff act of 1897.

PRECIOUS STONES.—Protests of R. F. Downing & Co. Same as protests of Rud. C Hahn & Co. above.

PRECIOUS STONES—HALF PEARLS.—Protests of Bruhl Bros. & Henius Co. against the assessment of duty by the Collector at Providence. G. A. 6,097 (T. D. 26,586) and G. A. 6,088 (T. D. 26,554) followed, relating to precious stones drilled and to imitation pearls.

PRECIOUS STONES—HALF PEARLS—ONYX KEYSTONES.—Protest of Rud. C. Hahn against the assessment of duty by the Collector at New York. Protest sustained on the authority of G. A. 5,914 (T. D. 26,013), G. A 5,915 (T. D. 26,014), and G. A. 6,097 (T. D. 26,586), relating to half pearls, pierced amethyst balls, and onyx keystones.

BROOCHES — CHATELAINE BAGS.—Protest of Scruggs, Vandervoort & Barney Dry Goods Co. against the assessment of duty




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The jewelry we make for men, like the rest of our extensive line, is exclusive in design and perfect in workmanship. We call special attention to our watch-fobs, studs and stickpins.

**HIGH-CLASS JEWELRY AT POPULAR PRICES**

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Salesroom and Offices,
Diamond Department:
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MADE IN 14K., 18K. AND PLATINUM, ALSO EARSCREWS, STUDS, ETC. WRITE FOR PRICE LISTS.

SCHRADER-WITTSTEIN MFG. CO.,

CHICAGO OFFICE: 103 STATE STREET. NEWARK, N. J. SOLE MAKERS AND PATENTEES.

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G. W. PARKS CO.

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Sterling Silver Wares.

TOILET GOODS A SPECIALTY.

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by the Surveyor at St. Louis. The Board held certain brooches to have been properly classified as jewelry under Par. 434, tariff act of 1897, but sustained the importer's contention that certain chatelaine bags should have been classified as manufactures of metal under Par. 193. Note Tiffany *v.* United States (T. D. 25,316).

PERSONAL EFFECTS.—Protest of Mrs. Fred. W. Nolker against the assessment of duty by the Surveyor at St. Louis. This protest related to articles claimed to be free of duty under Par. 697, tariff act of 1897, as personal effects. It appeared that the goods in question did not arrive on the same steamer as the owner, but came in later as freight. Protest overruled on the authority of G. A. 5,955 (T. D. 26,110).

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Decisions by the Board of United States General Appraisers, New York, in cases involving duties on imitation rock crystal products were last week published by the Treasury Department as follows:

IMITATION ROCK-CRYSTAL LENSES—IMITATION PEARLS.—Protests of Leo Popper & Sons against assessment of duty by the Collector at New York.—Protests sustained on the authority of G. A. 6,086 (T. D. 26,541) and G. A. 6,088 (T. D. 26,554), relating to imitation rock-crystal lenses and to imitation pearls.

IMITATION ROCK-CRYSTAL LENSES.—Protests of H. Robinson against the assessment of duty by the Collector at New York. Protests sustained on the authority of G. A. 6,085 (T. D. 26,540), relating to imitation rock-crystal lenses.

MUCKEL CRYSTAL.—Protest of Leo Popper & Sons against the assessment of duty by the Collector at New York. The merchandise in dispute was invoiced as muckel crystal and consisted of disks of imitation rock crystal molded or pressed into the form of plano-convex lenses. On the authority of G. A. 6,085 (T. D. 26,540) the Board sustained the importers' contention that it should have been classified under Par. 435, tariff act of 1897, as imitations of precious stones.

IMITATION ROCK-CRYSTAL LENSES.—Protest of Overton & Co. Same as protest of H. Robinson, above.

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### L. M. Guess, McComb City, Miss., Files Voluntary Petition in Bankruptcy.

NATCHEZ, Miss., July 26.—Word was received here last week that L. M. Guess, a well-known jeweler and optician of McComb City, Miss., had filed a voluntary petition in bankruptcy in the Federal Clerk's office, July 21. According to the schedules filed with the petition, the assets are valued at $5,071.90, and the liabilities aggregate $6,303.81.

Mr. Guess is a practical jeweler and optician and is in business with his son at McComb City under the style of L. M. Guess & Son. He originally started at Hazlehurst, Miss., and later moved to Crystal Springs, in which place he went to the wall about 1888. He later resumed and came to McComb about six years ago. Mr. Guess is a man well thought of in the community and was believed to have a capital of about $2,000. It is generally hoped that the bankruptcy proceedings will not interfere with his continuing business.

# WHITING MFG. CO., Broadway and 18th St., New York.



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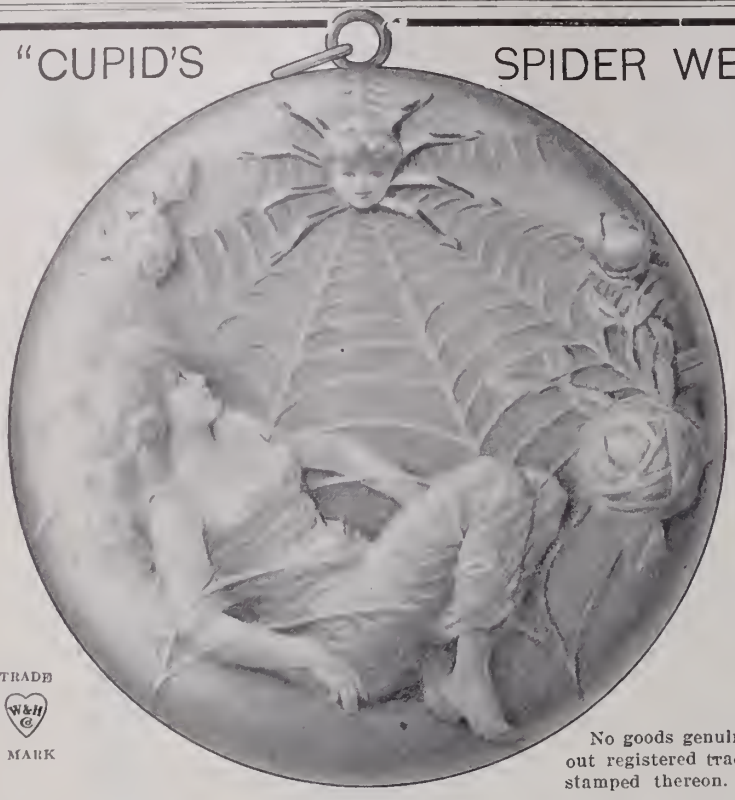
The felicity of design, rare grace of outline, and superior richness of effect, which characterize Sterling Silverware of the WHITING COMPANY are not chance attainments. They are the sure results of artistic competence. They are to be expected in the products of this house.

## LOVING CUP, No. 7187.

Height 19 inches.

Covered love cups are growing in favor. The illustration shows one of a number of patterns carried in stock. Furnished without cover if preferred.

"CUPID'S SPIDER WEB."



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No goods genuine without registered trade-mark stamped thereon.

Cupid spins his web and has many willing captives; in business it's quite different—it is often hard to convince a buyer that you have a superior—better-selling product. Fifty years of locket making and a reputation for "setting the locket styles" should be a very convincing argument to the judicious buyer.

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ESTABLISHED, 1865

TRADE S C MARK

S. Cottle Co.

Gold and Silversmiths,

The Only Makers of

Gun Metal Hat Pins, Link Cuff Buttons, Stick Pins, Belt Pins, Handy Pins in the United States.

*31 East 17th St.* *New York City.*

JOHN SCHUMACHER

workmanship and design applied to Jewelry stands for the very highest perfection and desirability.

JOHN SCHUMACHER,

Mfr. of HIGH GRADE DIAMOND MOUNTINGS,

64 Fulton Street, NEW YORK.

## The Diamond Markets.

ANTWERP, July 21.—Although July is the beginning of the holiday months, the market here is comparatively active. It is expected that business will be quite brisk by the end of August. One drawback to the trade is the constant arrival of goods from the Premier mine, as these products when polished are often refused by buyers and thus cause a serious loss to the polishers. It was rumored that the mine has been flooded, and several merchants here seemed to welcome the news.

The diamond employes "bond" has decided to erect a sanitarium for consumptive diamond polishers in the Campine, a healthy country of the Antwerp province. This is to cost 25,000 francs, and will be paid for by a weekly assessment of eight centimes per member. The "bond" also purchased the ground for their own building.

R. Esquenazi and Emille Simon, composing the firm of Esquenazi & Simon, have dissolved partnership. The liquidation has been completed.

The committee delegated by the Government to inspect the diamond shops of this city has nearly finished its work, and it looks as though they would only bring complaints against the old shops, where ventilation and cleanliness have hitherto been neglected. The only remaining precaution to be taken to preserve the health of the workmen is the stopping of the use of lead in setting stones.

Among the foreign diamond merchants who visited the city recently were the following buyers: W. Hofman, Ben Rees, Richard Friedlander, Mr. Hess, H. Oppenheimer and F. H. Weinberg, New York; Messrs. Heschelsohn, M. Slabotzky, J. Sloog, B. Rapoport, Michel, Balbi, Wins, Regenold, Worms, Mitacoupola, Weissberg, Rollman, Hekster, Paris; Messrs. Canon, Robinson, Goldberg, Infeld, Kaufman, London; H. Straus, Hanau; Messrs. De Hoop and Schwarz, Amsterdam; Mr. Kahn, Moscow; Mr. Factoreen, Bradford; I. Schwarzstein, Odessa; Mr. Rutstein, Warsaw; Mr. Belais, Algiers; Mr. Mansberger, Madrid; S. Schuld, Alexandria; Mr. Muller, Nurnberg; Mr. Atlas, Philadelphia.

AMSTERDAM, July 20.—The market here has been rather quiet recently, although there are a number of American and foreign buyers visiting the city. For some time past buyers have been looking for roses and "six faces," which are five francs per carat cheaper than they were offered five months ago.

The market was good at the end of June and there were no failures. Amsterdam firms are continually sending in orders, and it is reported that some lots of brilliants have been sold to them at very high prices.

PARIS, July 20.—The market here remains unchanged. There have been some large transactions in pearls. Diamonds are sold at a gain of 1 to 2 per cent., while pearls often bring a profit of 10 to 50 per cent. or more.

The jewels of Princess Stefanie, the daughter of the King of Belgium, which will be sold at auction here, consist of a diadem, necklace and a brooch adorned with rubies, valued at 150,000 francs; a diadem, neck-



*Little Journeys—No. 5.*

*To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. Your jobber has them.

## Whiting & Davis,

Plainville, Mass.

New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*

# Art Leather Goods

A choice Collection of European Novelties is now on exhibition in our New York and Chicago salesrooms. Special facilities for direct importations.

TRADE R MARK

## C. F. RUMPP & SONS

Established 1850

PHILADELPHIA

New York Salesroom,
683 and 685 Broadway.

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35 Randolph Street.

**Vienna Horn Novelties**

Though the market is constantly rising we are still selling

**PERFECT WHITE ¼ CARAT BRILLIANT**



No. 3365.

set in the popular

**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

At the low price of **$25.00**

Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

**C. P. GOLDSMITH & CO.,**
**33-43 GOLD STREET, NEW YORK.**



**Gold Rings of All Kinds**




Engraved, Emblem, Signet, Set—as well as seamless—and as well made as it is possible to make them, for we have been making gold rings for 56 years and we ought to know how. Plump quality and superior workmanship for the same price, and often less than is charged for inferior rings.

*We make to order rings of any width, size and weight. No charge for stamping rings with customers' initials. Single ring orders filled promptly.*



**Peckham Seamless Ring Mfg. Co.**

Catalogue and Price List on Application.

45 Maiden Lane, NEW YORK.

Assortment Sent on Approval to Responsible Parties.

"Leading Ring Makers in America."



**ALLSOPP BROS.**

A★ Guarantees Quality and Finish. A★



LATEST DESIGNS.

Camp and Orchard Streets, NEWARK, N. J.

Telephone 6451.

Send for Selection.

Send for Selection.

lace, brooch with sapphires, estimated at 150,000 francs; a brooch with a large emerald, 150,000 francs; a brooch with pearls and diamonds, 100,000 francs; a brooch (button form) with diamonds, a present of the prince royal, 60,500 francs; pearl necklaces, 280,000 francs; bracelets with black and white pearls, 15,000 francs; bracelets with emeralds and diamonds, 40,000 francs; two colored brilliants (present of Prince Rudolphus, bought at the sale of the late grand duke of Brunswick), 25,000 francs; a diadem, necklace and brooch of amethysts, 10,000 francs; a veil of pure lace, 30,00 francs; being a total of 1,010,500 francs.

### Application of New Trade-Mark Law as to Marks Rejected Under Former Statute.

WASHINGTON, D. C., July 27.—The District Court of Appeals has just rendered an important decision as to trade-marks on the appeal from the ruling of the Commissioner of Patents by the Mark Cross Co., New York, who sought to have registered a trade-mark originally filed under the trade-mark law of 1881, but which was rejected prior to the taking effect of the new statute. The company thereupon undertook to amend its original application so as to bring it within the scope of the new law, Sec. 14 of which provides that an "application for registration of a trade-mark pending at the date of the passage of this act, and on which certificates of registration shall not have issued at such date, may, at the option of the applicant, be proceeded with and registered under the provisions of this act without the payment of further fee."

Sec. 24 of the act provides "that all applications for registration pending in the office of the Commissioner of Patents at the time of the passage of this act may be amended with a view to bringing them and the certificate issued upon such application under its provisions, and the prosecution of such applications may be proceeded with under the provisions of this act."

Relying upon the above quoted clauses, the applicant sought to file the necessary amendment, but the examiner of trade-marks refused to entertain it, and also refused to consider the question whether the alleged trade-mark was registrable under the new law, holding that this was not a "pending" case within the meaning of the law, and that, therefore, the applicant was not entitled to amend it to bring it under the provisions thereof. This action was sustained by the Commissioner of Patents, whereupon an appeal was taken to the District Court of Appeals, which, in the opinion just handed down, sustains the Commissioner, holding that the rejection of the application under the old law finally disposed of it in default of a request within a reasonable length of time for a rehearing, and that the repeal of the trade-mark law of 1881 closed the door to any further proceedings upon the original application.

Several hundred applications now before the Patent Office will be finally rejected under this decision, but doubtless many of them will be revived by the filing of new applications in conformity with the provisions of the new act.

# The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK.

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.



## HOOPS

in solid gold, and in superior quality gold filled, with Joint and Catch.

**OUR FALL LINE IS READY.**

**Memo. orders solicited.**

**L. Witsenhausen**
**47-49 Maiden Lane. N.Y.**

Manufacturers of MODERN JEWELRY
Chicago, 405 Masonic Temple.
(L. KATLINSKY.)

**EVERY REPAIRER** should have a copy of "THE JEWELRY REPAIRER'S HANDBOOK," recently issued by The Jewelers' Circular Publishing Co. Price, 75 cents.

## HEINTZ BROS.,

**RINGS** BUFFALO, N. Y.



**RINGS** BUFFALO, N. Y.

We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade.

**"We make 10 Karat 10 kt. Rings."**



TRADE MARK.
Stamped in all our Rings.

## DAMM & BLOCK, BUFFALO, N. Y.

DESIGNS For Silverware, Novelties and Jewelry : : : : : :
FINE ETCHING
CHARLES M. PRIOR 1683 Madison Ave., New York
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# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

## J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

The A. B. C. of

Wuerttemberg

Plate

Artistic models
Beautiful lines
Clean workmanship
Distinctive subjects
Exquisite taste
Faultless execution
Guaranteed purity
Hard Britannia basis
Immaculate surface
Judicious distribution
Kaleidoscopic variety
Leading styles
Modern ideas
Numerous novelties
Original designs
Popular staples
Quick sales
Reliable quality
Sterling silver plating
Tempting collections
Uniform prices
Victorious supremacy
Warranted marking
Xcellent values
Yearly progress
Zealous attention

Wuerttemberg Plate Co.
Wuerttembergische Metallwaren-Fabrik,
Geislingen-Goeppingen,
London. New York. Paris.

Plate in all Finishes.
Art Bronzes, Electroliers,
Copper, MODERN AND ANTIQUE Brass.

New York Office and Showrooms at,
43-51 WEST FOURTH STREET.

Our Broadway Pilot shows the way.
Ask for free copy.

### Assets and Liabilities of the M. S. Benedict Mfg. Co. as Shown in Detail by the Schedules.

UTICA, July 26.—The administering of the bankrupt estates of the M. S. Benedict Mfg. Co., Syracuse, and Harry L. Benedict, of the Benedict & McFarlane Co., and principal stockholder in the M. S. Benedict Mfg. Co., are progressing. The schedules of the Benedict Mfg. Co. have just been filed. The recapitulation shows: Liabilities—wages, $4,631.72; other debts, preferred, $1,404.81; unsecured claims, $337,358.49; notes and bills, $19,679.25; total, $363,074.27. Assets—real estate, $16,950.01; cash on hand, $54.03; bills, notes, etc., $4,892.25; stock, $73,004.07; carriages, etc., $257; machinery and tools, $24,532.75; debts due, $57,207.11; deposits in banks, $15,373.71; total, $192,122.70.

Much of the note indebtedness is for liability on paper which was discounted at different banks through the agency of New York note brokers. This indebtedness was covered extensively in the schedules of Harry L. Benedict, which have been published in THE CIRCULAR-WEEKLY.

The unsecured creditors of the company number about 250 and include the following: American Silver Co., $480; American Express Co., $64; American Cutlery Co., $526; E. P. Bates, $646; W. W. Bush, $611, J. E. Blake Co., $60; Bridgeport Brass Co., $434; Benedict & Burnham Co., $434; W. H. H. Chamberlain, $122.60; David Cronin, $136; Collins & Wright, $282; Cornell & Andrews, $702; Coy, Hunt & Co., $164; R. G. Dun & Co., $300; Egyptian Lacquer Co., $199; H. Finn's Sons, $49; Greene, Tweed & Co., $105; A. H. Heisey & Co., $79; Hansen & Van Winkel, $26; International Silver Co., $225; Jefferson Glass Co., $266; Max Klass, $325; Paul S. Moore, trustee, $325; Samuel Moore & Co., $328; Edward Miller & Co., $297; McKee, Glass Works, $155; Northampton Cutlery Co., $848; New Martindale W. Virginia Glass and Mfg. Co., $94; New Haven Clock Co., $281; National Lead Co., $156; Ovington Bros. Co., $92; Flint Glass Co., $153; Ontario Silver Co., $1,847; Oneida Community, Ltd., $1,431; Pittsburg Lamp Brass & Glass Co., $436; Phelps, Dodge & Co., $4,490; F. W. Perry, $332; J. T. Robin & Co., $101; Rogers & Hamilton Co., $97; W. H. Rogers, $389; Rogers Silver Plate Co., $76; L. Straus & Sons, $693; H. Schmeer Mfg. Co., $884; Tarentum Glass Co., $103; Chas. Tollner Sons Co., $127; S. E. Tate & Co., $107; Unionville Cutlery and Hardware Co., $994; West Leechburg Steel Co., $722; R. Wallace & Sons Mfg. Co., $177; S. S. Wernstein & Co., $269; Watrous Mfg. Co., $482; Weson Box Co., $351; Williams Bros. Co., $2,539; Tucker, Lorett & Loeb Co., $174.

The receiver's appraisal shows: Real estate, machinery, fixtures, etc., $16,950.01; spoon factory, $3,921.31; in hollow ware factory, $7,561.32; in Ottawa factory, $777.37; in novelty factory, $6,250.35; tools and fixtures in machine shops, $1,570.17; other fixtures, $4,452.23; merchandise in spoon factory, $1,957.98; merchandise in hollow ware factory, $16,198.15; flatware, at warehouse, $20,534.58; novelty at warehouse, $9,627.06; Pitts-Kimball stock, $1,499.07; Ottawa stock, $2,623.77; New York stock, $1,097.52; Chicago stock, $1,195.59; stock with salesmen, $294.70; stock in manufacture, $9,261.59; miscellaneous, $2,211.96; goods sold, May 6-20, $4,561; the accounted bills receivable are: Accounts, $52,651.16; bills, $4,092.25; consigned accounts, $2,707.17; ledger suspense accounts, $1,848.78; cash balance, etc., $800, total $176,586.19.

Referee Stone, of Syracuse, has called the first meeting of the creditors for the appointment of a trustee and an examination of the officers of the company. It will be held at his office, 330 Onondaga County Savings Bank building, Syracuse, Aug. 4, at 11 A. M., and it is believed that Mr. Barnes, the receiver, will be made the trustee of the company. Steps will be taken at the meeting towards arranging for a sale of the company's property.

William A. MacKenzie, the trustee in bankruptcy of Mr. Benedict, will sell at auction at the Hamilton Storage warehouse, 90 W. Madison St., Chicago, beginning Aug. 4 at 10.30 o'clock all the assets of the bankrupt. The sale will continue until the property is sold. This stock consists of the merchandise in the different trading stamp stores which Benedict ran.

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

Wagner Manufacturing Co.
41 Union Square,
New York.

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N.Y.



# Simmons Armilla

WE believe that an examination of the Armilla will convince any jeweler that it is going to be well up on the list of the coming season's good sellers.

The Armilla is a hinged bracelet with a patented, invisible joint and catch. When closed it looks like a solid one-piece bracelet; when on, it fits the wrist snugly—no possibility of its slipping off.

A first-rate variety of patterns, offering choice of chased or plain styles and of three finishes—Roman, English and plain polished. It is made in gold-filled stock and in 10K. and 14K. solid gold.

The Armilla is now in the hands of the wholesale watch and jewelry trade.

**We furnish a handsome easel display card to retailers on request.**

## R. F. Simmons Company

**Main Office and Works, ATTLEBORO, MASS.**

Salesrooms, 9-13 Maiden Lane, New York, and 103 State St., Chicago.

Easy sellers
Large variety
Gold and Silver Kind you need
Send orders now




Chas. L. Trout & Co.
15 Maiden Lane, New York.

### New Bankruptcy Rules Announced at Chicago Meet With Approval of Jewelers.

CHICAGO, July 28.— Judge Bethea, of the United States District Court, who handles all of the bankruptcy business in the local district, has announced a new set of rules to govern the disposition of bankruptcy petitions. It is declared that under the new rules it will be difficult to heap burdens in the forms of lawyers' fees and other charges upon an estate. Judge Bethea issued a set of rules which were formulated by the bankruptcy referees and approved by the court.

Under the rules of Judge Bethea when application is made for the appointment of a receiver notice must be given the bankrupt before the appointment, unless it be shown that such a notice would be impracticable. The receiver is prohibited by the new rules from employing an attorney unless a proper showing is made, and the attorney is not to be allowed compensation for work other than of a "reasonably necessary and strictly legal character."

In few cases will the sale of an estate be allowed until the creditors have met and appointed a trustee to take charge of the assets. In his stand in the matter Judge Bethea says he is following the letter of the bankruptcy law.

Judge Bethea's new rules meet with the approval of all wholesale jewelers here, as there have heretofore been a number of cases where the expense of administering bankrupt estates has been very large, causing dissatisfaction.

### E. T. Mower, Chicago Optician, Files Voluntary Petition in Bankruptcy.

CHICAGO, July 29.—E. T. Mower, optician, on the third floor of 176 State St., filed a voluntary petition in bankruptcy on Thursday. His schedules show the liabilities were $4,486 and the assets about $350, claimed under the law to be exempt. Of the liabilities about $2,200 is due newspapers for advertising and about $1,500 due for stock, divided among seven creditors, as follows: F. A. Hardy & Co., $60; A. H. Bliss & Co., $200; R. B. Macdonald & Co., $150; Morgan Jewelry Co., $230; R. L. Griffith & Son Co., $366; Julius King Optical Co., $350; H. F. Hahn & Co., $133.

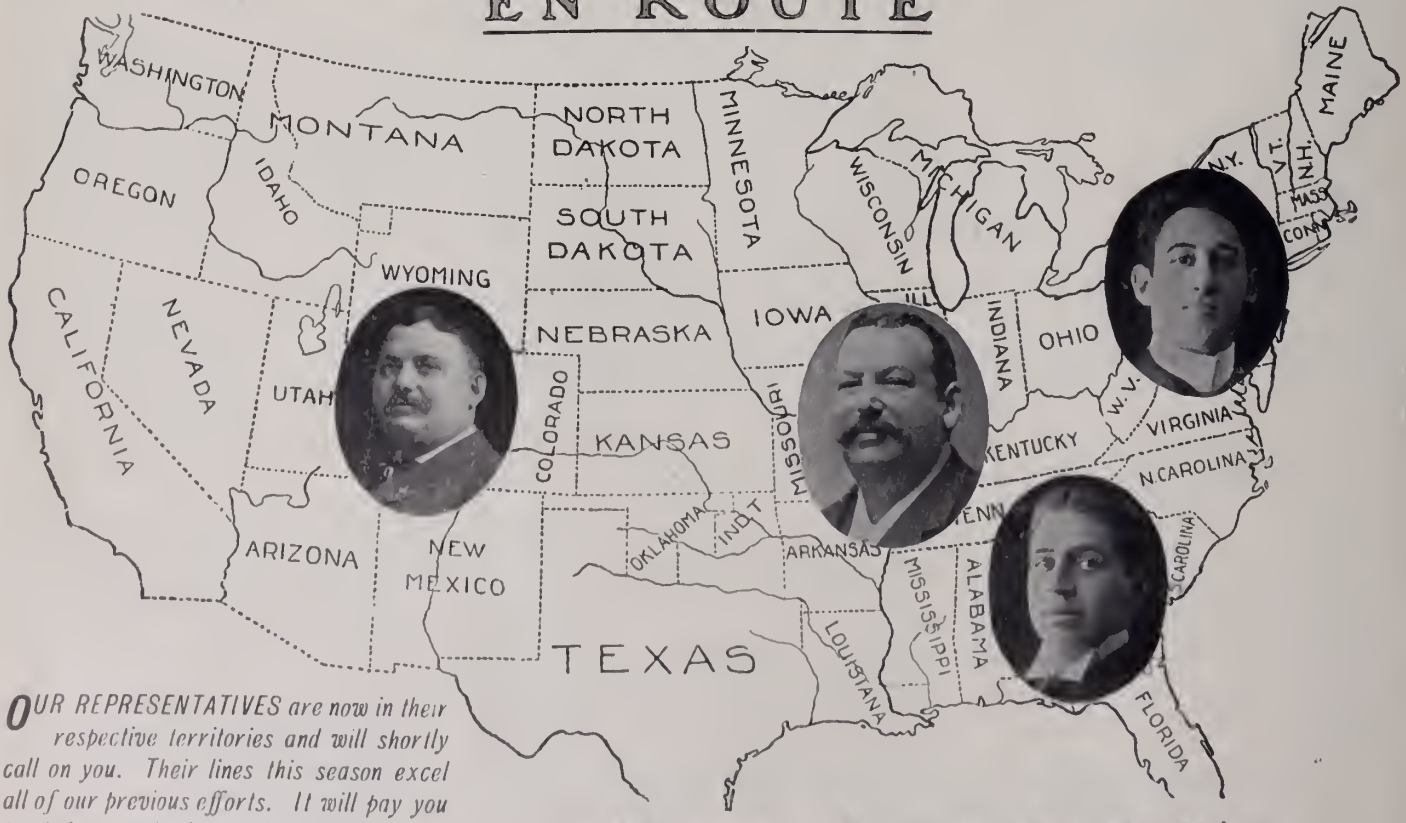
Mr. Mower formerly occupied the ground floor at 176 State St., for nearly three years, under the name of the Globe Optical Co., and had a half interest in the Bolivia Diamond Co., at 98 Madison St. He sold out his interest in the latter place, it is said, about a year ago and last May gave up the store at 176 State St. and moved upstairs.

Mr. Mower said that for three years while he occupied the store, he paid a rental of $9,000 a year, and this, together with heavy running expenses, caused his embarrassment.

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It is reported from Galveston, Tex., that the silver service to be presented by the States of Kansas and Colorado to the boats of the United States Navy named after these States, will take place at Galveston. Both States are in favor of this point for the presentation ceremonies.

EN ROUTE




*OUR REPRESENTATIVES are now in their respective territories and will shortly call on you. Their lines this season excel all of our previous efforts. It will pay you to defer purchasing until you have seen them.*

Henry Freund & Bro.
DIAMONDS, WATCHES AND JEWELRY
ELK and F. O. E. Goods a Specialty
9 Maiden Lane, New York

# Our Men are Out



with the winning line of the Season. Our new creations in Safety Fobs and Chatelaine Pins are all that could be asked for. In fact our entire line this season is complete in every detail. Just ask to be shown S. O. Bigney & Co.'s Goods. We make everything in the Chain line. Our prices are right and every article is guaranteed.

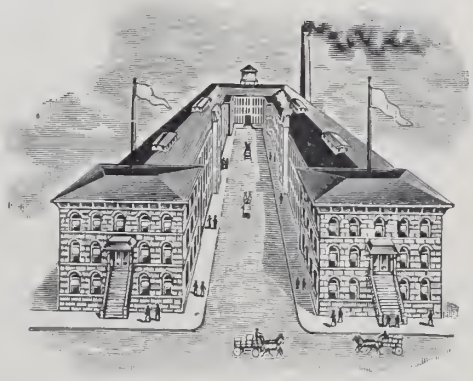
¶ There are no just as good fobs on the market. Insist upon being shown our new inventions. They'll make money for you.

## S. O. Bigney & Co.

HIGH GRADE 14 K. FILLED CHAINS
B
WARRANTED
·TRADE MARK·

New York Office:
3 Maiden Lane.

FACTORY: ATTLEBORO, MASS.



For the Summer Season—

# Lockets

are always good sellers at this time of the year, and jewelers who handle the P. & B. Co. line know that they are the best sellers. A word to the wise, etc.

We are the largest exclusive makers of 10 karat jewelry.

¶ Ask your Jobber for the P. & B. Co. lines of Lockets, Brooches, Tie Clasps, Cuff Buttons, Baby Pins, Scarf Pins, Bead Necks and Fobs.

**Potter & Buffinton Co.,**
**Providence, R. I.**

New York Office,
65 Nassau St.



San Francisco Office,
206 Kearny St.




**WM. C. GREENE CO.**
101 Sabin St.,
PROVIDENCE, R. I.
MANUFACTURER OF
**Gold Jewelry**

We manufacture the largest line of Crosses in the U. S. A. Wait until you see them, or send for selections. A full line in stock, from ¾-inch to 4-inch. Special sizes made to order

**Roger Williams Silver Co.**

OUR NEW FLAT WARE PATTERN,
**THE PLYMOUTH.**

We claim this to be a reproduction of the oldest Colonial design.
We make a complete line in ounce and fancy pieces.
Price list ready April 1st, 1905.

SALESROOM,
860 Broadway, New York.
Samples Only.

FACTORY AND OFFICE,
101 Sabin St., Providence, R. I.

## Preparations for the Twenty-four Karat Club's Annual Outing to be Held Saturday.

Next Saturday, Aug. 5, will be a joyous day in the history of the 24-Karat Club of New York, for then will be given the annual outing at the Cove Hotel, Livingston, Staten Island. The members and their friends will assemble on the Staten Island boat at the foot of Whitehall St. at 12 o'clock, and, after arriving at St. George, will be taken in special trolley cars to the scene of festivities. Chowder will be served immediately on arrival at the hotel, and at 2 o'clock the clam-bake will be opened. As is usual, formality will be dispensed with, and the members will enjoy themselves to their full vent.

Much of the afternoon will be given up to sports, and nothing better can be said in relation to this than the official announcement sent out by the committee as follows:

Twenty-four Karat Members. Ahoy!

Feeling that our coming outing must make up in quality what it lacks in quantity (coming as it does but once a year), your athletic committee has arranged a most strenuous programme.

Two conditions must be observed to insure its complete and successful observance:

First, As the dinner comes first members should observe most rigorous training and eat sparingly. Second, they should know what is expected of them after their dinner, that they may be promptly in their places at the appointed time.

Two prizes have been offered—one to be awarded to the best all round athlete, the other to be given to the "first in" of the "also rans."

The contests will consist of a sack race, a potato race, to be run off in heats of four, winners only to qualify for the finals, and a race around the baseball diamond in heats of two starting in opposite directions from the home-plate, the four survivors competing in a 50-yard dash.

Winners of finals will be credited with five points.

Second men of finals will be credited with four points.

Third men of finals will be credited with three points.

Fourth men of finals will be credited with two points.

The first prize to go to the winner of the greatest number of points.

The second prize to go to the member with the next number of points.

These contests will take place on the stroke of four.

Simultaneously for those less strenuously inclined, contests in bowling and quoits have been arranged.

Promptly at five o'clock our baseball game will be called and your committee feel safe in saying it will be a "hummer."

We hope for a large list of entries and Twenty-four Karat members and their guests are requested to hand their names to either of the athletic members while en route on the ferryboat.

May the 5th of August be set apart as a day free from cares and worry, and may no thought of sore muscles on the 6th mar the enjoyment of our fourth annual outing.

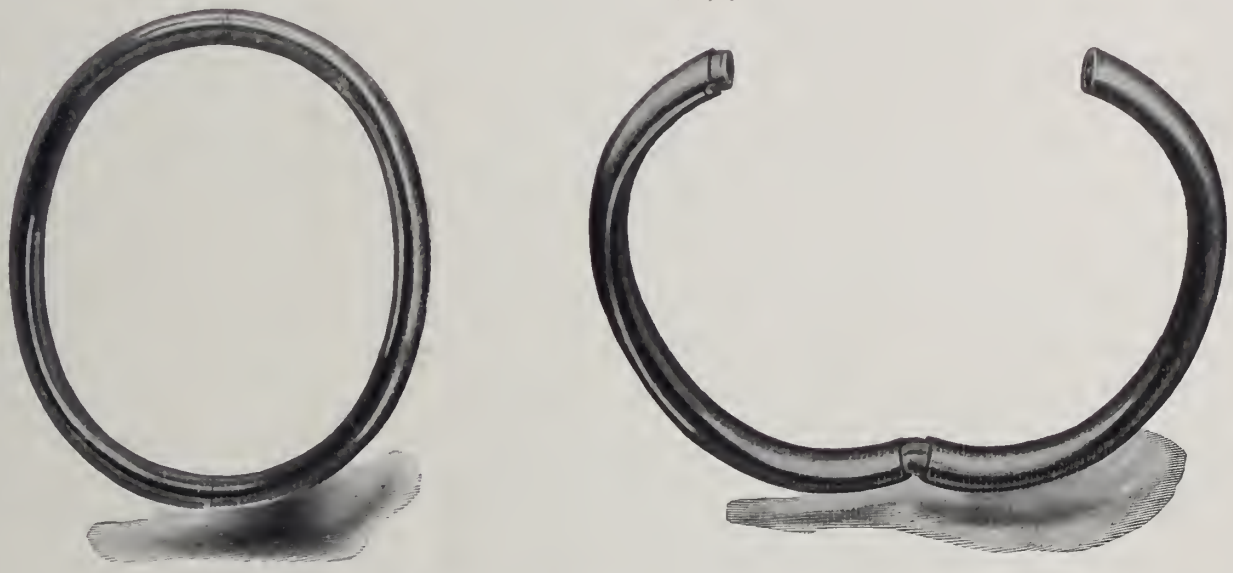
For these few short hours let's all be boys again.

The two cups to be presented in the athletic contests are worthy of the club and will be prized by the winners. The President's Cup, presented to this club for this event by President E. R. Crippen, is a fine, large covered stein, made of weathered oak, richly mounted in silver with silver lining, top and handle. There is an appropriate inscription and the seal of the club ornaments the face of the cup. John Frick manufactured this trophy. He also made and presented to the club a smaller cup, also of weathered oak and silver, and with somewhat similar ornamentation. A representation of a lobster, under the club's seal, is a humorous suggestion as to the nature of the honor.

# Bracelets!!!

## The "Sturdy" Bracelet

Patented Feb. 28, 1905



## Do You Know

that we are making a Bracelet that is attracting the attention of every Jeweler? Being the most perfect and complete Bracelet ever produced.

Any Jeweler who is not already acquainted with the fine points and patentable features of this Bracelet, can procure samples from any representative wholesale Jeweler in the United States.

Made only by

## J. F. Sturdy's Sons

Makers of

**The "Sturdy Line" of Standard Watch Chains**

ATTLEBORO FALLS, MASS.

ESTABLISHED 1865

That
"Fascinating
Feature"

which characterizes any work of art is the
Brain and Skill
used in its creation.

Our finished product of Gold Watch Cases "Fascinate" because:

Every bar of virgin gold used in our factory is wrought and manipulated into watch cases by
Picked People
(from President to Polisher.)

The brain and skill put into
SOLIDARITY
Watch Cases
force them into the foremost position in the gold watch case world.

Ask your
JOBBER
to show or send on Memo. a representative line of our cases. You will find that you get more—you get better for your money in our cases than in any case line on the market.

SOLIDARITY
Watch Case Co.
Established 1885
3 Maiden Lane, NEW YORK
GENERAL SELLING AGENTS
John W. Sherwood
Frank E. Harmer

## Attleboro.

A. T. Smith, of Smith & Howard, is visiting in New York.

Albro A. French, of the D. E. Makepiece Co., has been kept at his home by illness.

Charles Forrester, of Marble, Forrester & Co., has gone to Nova Scotia for a pleasure trip.

The addition to the factory of the S. W. Card Mfg. Co., Mansfield, Mass., is nearing completion.

Maxy W. Potter, salesman for J. M. Fisher & Co., started for the far western circuit last week.

George Hayward, salesman for the Horton, Angell Co., returned last week from a two months' trip.

Raymond L. Wells, with the E. A. Fargo Co., Taunton, has been spending part of his vacation at Asbury Park, N. J.

The Cohannet Silver Co., Taunton, has a baseball team which closed its season last week with an unbroken chain of victories.

E. A. Remington, of Carter, Qvarnstrom & Remington, with Mrs. Remington, left, last week, for an auto tour through Connecticut.

Harold E. Sweet, of the R. F. Simmons Co., was last week elected a member of the executive committee of the New England organization of Universalist Churches.

The J. W. Luther Co. made its annual report to the Secretary of the Commonwealth last week. The figures: Machinery, $21,137; cash and debts receivable, $13,684; merchandise, $11,000; capital stock, $35,000; accounts payable, $10,534; surplus, $48,684.

Edward S. Barton, salesman for Reed & Barton, is at the factory at Taunton, Mass., getting his samples for Fall. His headquarters for some time have been in New Orleans, but owing to the present outbreak of yellow fever he will not go back there for some time, although he retains his office in that city.

Former residents returning to Attleboro would hardly recognize the center of the town, owing to the grade crossing abolition work under construction. Part of the depot has been torn down and a temporary track is being laid over the vacant land which was the scene of the fire May 18, 1898, when many of the jewelry factories were destroyed.

Cottage City has become this year a veritable Attleboro Summer colony, with more of the jewelry manufacturers spending their vacations there than for a long time. Among the men who have been trying to forget orders and samples and regain the fresh minds and strengthened muscles needed for the strenuous season so soon to open, are Charles A. Marsh, of C. A. Marsh & Co., who bought a handsome new house there; R. John Marsh, his son, salesman for the concern; Harry P. Kent and Frank W. Weaver, of F. W. Weaver & Co.; Louis B. Jones, of C. A. Marsh & Co.; H. C. Clap, of the Daggett & Clap Co.; R. Curtis Read, salesman for J. C. Cummings & Co.; John M. Fisher, of J. M. Fisher & Co.; Henry P. Wilmarth, of the W. H. Wilmarth Co.; Louis J. Lamb, of C. H. Allen & Co., and Alton H. Riley, North Attleboro. The social life of this resort has rarely been as brilliant during the Summer season as now.

The growing custom of closing the jewelry factories the last week in July simultaneously was more generally observed this year than ever before. The proprietors and workers get a needed vacation, and there is an opportunity for necessary repairs and alterations at the shops. The firms which joined the movement this year include the F. H. Sadler Co., F. D. Hall, H. L. Thurber & Co., Sykes & Strandberg, the J. W. Luther Co., F. A. Hill & Co., the Jas. E. Blake Co., the Fontneau & Cook Co., John Anthony, Smith & Crosby, J. F. Inman & Co., the D. A. White Co., Marble, Forrester & Co., Attleboro Chain Co., Attleboro Mfg. Co., Carter, Qvarnstrom & Remington, R. B. Macdonald & Co., Mason, Howard & Co., S. O. Bigney & Co., McRae & Keeler, and J. M. Fisher & Co. Eight other firms closed for a part of the week. Monday, July 31, saw a general resumption of work, with good promise of a busy Fall.

An attempt to loot the factory of H. M. Williams & Co., 18 Forest St., was frustrated Wednesday night by the prompt action of night watchman Alfred Silvis. A man who had packed up a quantity of chain in his coat, was surprised by the watchman and frightened off, leaving his plunder behind him. Entrance to the factory is supposed to have been gained just as the watchman entered the building to make his usual rounds. The thief followed the watchman into the shop and while the latter was proceeding through the building, the attempt to rob was made. The marauder used his coat as a bag, putting into it about 25 pounds of valuable chain. Before he could get away, he was surprised by the return of Silvis and fled without attempting to take the goods with him. Owing to darkness, the watchman was unable to identify the man and the police have only a report of the occurrence to work upon. In the week since the incident, no progress has been made by the police toward arresting the miscreant.

36 out of 46 PRIZES
were awarded to
PATEK, PHILIPPE & CO.
in the timing contest of the Astronomical Observatory in Geneva, for the year 1904, comprising the only Series Prize; all the First Prizes (2), half of the Second Prizes (1), 8 of the Third Prizes out of 11, 5 of the Fourth Prizes out of 6, 12 Honorable Mentions out of 14, 8 Single Mentions out of 11.
68 NASSAU ST., NEW YORK. GENEVA, SWITZERLAND.

YOU can readily understand that the retail jeweler appreciates watches of merit when we tell you that from January 1st, 1905, to July 1st, there were more Illinois Springfield adjusted watches manufactured and sold than in any previous six months in the history of the company.

A. & B.

HEADQUARTERS

FOR

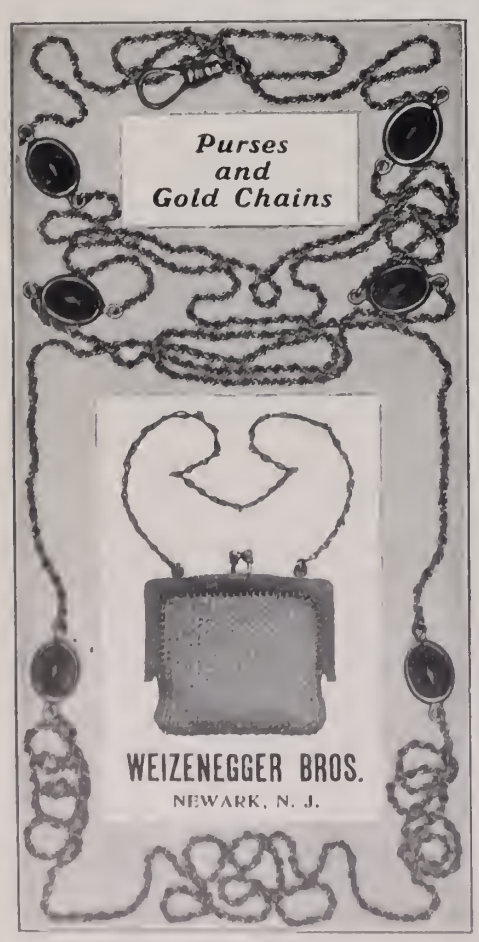
Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.




## North Attleboro.

Frank Whiting has left on a southern trip for Whiting & Davis.

James D. Lincoln has returned from an outing at Cottage City.

Mr. and Mrs. C. Ray Randall are the guests of relatives at Albany, N. Y.

The power at the Whiting building will cease Saturday night for one week.

Lucius Taylor, the Pacific coast representative of Riley, French & Heffron, is in town.

Nearly all the local factories will be closed next week for annual repairs to the boilers.

Samuel E. Fisher and family are enjoying an outing of several weeks at Lake Archer.

Edward F. Shannon, western salesman for Riley, French & Heffron, is in town for a few days.

The employes of George Robson & Co., 17 in number, had an outing at Miramichi Lake Thursday.

G. Herbert French, of Riley, French & Heffron, has returned from a short outing at Cottage City.

G. Cheever Hudson, of G. C. Hudson & Co., left Thursday on an extended trip through the west.

Richard Evans, for several years connected with R. Blackinton & Co., has engaged in other business.

Louis Blackinton is home from an extended western trip in the interests of the W. & S. Blackinton Co.

James P. Black recently received a bequest of $30,000 by the death of an uncle at Pugwash, Nova Scotia.

Frank Sturdy, of J. F. Sturdy's Sons, Attleboro Falls, and Mrs. Sturdy, are stopping at Nantucket for a few weeks.

Business at Winter Bros.' tap and die factory is rapidly increasing and it is necessary to run nights to fill orders.

Frank Kennedy, of the New York office of the Paye & Baker Mfg. Co., is spending a few days with his parents here.

Mr. and Mrs. Woodbury Melcher, the former of Scofield, Melcher & Scofield, are spending a few weeks at Harwich.

The new boiler to be installed at the Company shop arrived Thursday morning. All firms in the factory, with the exception of J. P. Bonnett & Son, are closed down. The Bonnetts have had two upright boilers placed in position in the rear of the shop, to supply them with power during the two weeks it will take to install the new boiler.

Saturday the employes of the following firms stopped work for one week: Riley, French & Heffron, W. & S. Blackinton Co., G. C. Hudson & Co., C. Ray Randall & Co., T. G. Frothingham & Co., F. H. Cutler & Co., the H. D. Merritt Co., E. Ira Richards & Co., F. M. Whiting & Co., R. Blackinton & Co., Bugbee & Niles Co., J. O. Copeland & Co., estate of O. M. Draper, Cheever, Tweedy & Co., Johnson Brothers, F. S. Gilbert and North Attleboro Enameling Co.

The French July cup in the jewelers' handicap golf tournament, will be won this year by either G. Herbert French, of Riley, French & Heffron, or by Orin W. Clifford, of the G. K. Webster Co. Mr. French qualified by defeating Alton H. Riley. This left E. E. Hale, Elton B. Fisher, H. Herbert French and Orin W. Clifford in the semi-finals. Messrs. Fisher and Hale have gone on their annual vacations, and previous to their departure announced their retirement from the contest. This narrowed the tournament to Messrs. French and Clifford, who will play the final match next week. The cup was given in 1902 by G. H. French. The terms of the gift were that it should be contested for by members of the North Attleboro Country Club, composed of manufacturing jewelers, during the month of July until its final possession was decided. The player winning for three years was to secure permanent ownership of the trophy. In 1902 the cup was won by Alton H. Riley, of Riley, French & Heffron. In 1903 Walter Sherman, of the estate of O. M. Draper, won a point. Last year Mr. Riley won a second time.

John Mosher, of Schoen & Mosher, Owatonna, Minn., has been taking a course of engraving in a school in Chicago.

P. P. Davis, Seattle, Wash., has been receiving the congratulations of his friends on his wedding to Miss Theresa M. Gibboney. The wedding, which was celebrated July 4, was not made public until a week or so ago.

IF IT'S A

ROY

TRADE MARK

IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

ROY WATCH CASE CO.,

21-23 Maiden Lane, New York City, N. Y.

206 Kearny St., San Francisco, Cal.

## Baltimore.

C. Despeaux, watch case manufacturer, has located at 28 East Baltimore St.

J. Wilson Pleasants, with Jacobi & Jenkins, is on an extended trip north.

The committee in charge of the collection of the $5,000 to be used in buying a silver testimonial that will be presented to the cruiser *Maryland* by the State, have chosen the depositories and have issued an appeal for contributions.

The handsome building of the Samuel Kirk & Son Co., on the north side of Baltimore St., is nearing completion. A feature of the building will be the spacious salesroom, the ceiling of which extends to the third floor. The entire front is of white marble and terra cotta to match.

John I. Bishop, a salesman in the employ of J. Castelberg & Sons, was held last week in default of $5,000 bail by Justice Loden on several charges of larceny from the firm. The specific charges are of the larceny of two diamond rings, valued at $700; silver watch, valued at $7.50; gold watches, valued at $115; two diamond rings, valued at $155; one ring, valued at $15, and two gold watch chains, valued at $15. These thefts, it is charged, occurred during March, April and June. Mr. Castelberg says that Bishop had been employed by him about four months previous to the discovery of discrepancies in his affairs. When questioned as to what he had done with a ring that had been intrusted to him, the salesman claimed he had sold it to a man in Texas, Md., and exhibited a receipt. When Mr. Castelberg offered to send a man there to recover the ring the salesman confessed to pawning it and keeping the money. Mr. Castelberg believes the other missing articles disappeared in the same manner. He said that Bishop was paid $10 a week and a commission of 5 per cent. on his sales.

Stephen B. Butts, a retired merchant, who died at his home, Buffalo, N. Y., early last week, was for many years in the jewelry business in the early part of his life. Deceased was born in Washington, N. Y., in 1826, and went to Buffalo in 1850, where he went into the jewelry trade. Later, however, he gave up this line to form the firm of Tucker & Butts, dealers in photographic supplies, in which business he remained for a long time and became prominent. The funeral services were held Wednesday from his late residence.


# FINGER RINGS

**New Creations not obtainable in other lines.**

We are never satisfied with "well doing"—we do better than our competitors.

We have the largest assortment, the newest ideas.

**WE SELL YOU "SELLERS." OUR PRICES ARE RIGHT!**

We can supply all your jewelry needs.

**M. J. AVERBECK,** Manufacturer,
**19 Maiden Lane, New York.**

# G. A. HENCKEL & CO.,
Silversmiths,
24-26 EAST 13th STREET, NEW YORK.
TELEPHONE, 5537 GRAMERCY.

We invite the attention of the LEGITIMATE TRADE to our CREATIONS for

The Den, The Desk, The Dresser,
The Toilet Table, The Sideboard,
The Dining Table and The Living Room.

PICTURE FRAMES A SPECIALTY. BOTTLE HOLDERS A SPECIALTY.

# Announcement to Wholesale and Retail Jewelers!

We have in process of manufacture a new kind of diamond jewelry, appropriately called *"NAPOLEON I"* style. *It is so fascinating and salable* that it will be to your interest to *write us for samples and designs.* This new style will be set in Diamonds, with combinations of Rubies, Sapphires, Emeralds, Pearls, etc.

# ABEL BROS. & CO.,
ABEL BUILDING,
64-66 JOHN STREET, NEW YORK.

Makers of Diamond Jewelry and Mountings. Cutters and Importers of Diamonds, Rubies, Emeralds, Sapphires, Pearls and all Fancy Gems.

*Branches in Amsterdam, Antwerp, Paris, London, Idar, Oberstein.*

TRADE-MARK. TRADE-MARK.

**MOST COMPACT**

AND THINNEST
DUST-PROOF

**OPEN FACE**
**GOLD CASE**

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

**DUBOIS WATCH CASE CO.**

Hotel Schenley

Pittsburgh, Pa.



Twelve minutes' car ride from Fifth Ave. and Smithfield St., or East Liberty Station. Fireproof, surrounded by three acres of garden, away from the dirt, smoke and noise; large porches, cool breezes at all times; 10 to 15 degrees cooler than in the congested district.

'Phone, 286 Schenley.

## Providence.

P. Wunderle & Co. have taken the plant formerly operated by James E. Potter & Co. at 95 Pine street.

W. A. Schofield and E. B. Hough are acquiring a reputation as fishermen among the Buttonwoods' Summer colonists.

Several of the local factories closed last week, for two weeks, for their annual house cleaning and inspection of boilers.

S. K. Merrill is spending a few weeks at Jackson, N. H. William J. Feeley was registered at the Sakonnet Hotel last week.

Local creditors of W. T. Ferguson, Bridgeport, have decided to accept his offer of 10 per cent. It is understood that Providence claims against the Connecticut man amount to nearly $10,000.

Jewelry buyers were not conspicuous in town last week. Mr. Stone and Mr. Coman, of Chicago, and Mr. Robinson and Mr. Heeren, of Pittsburg, were the only ones recorded up to late in the week.

The vacancy in the board of directors of the Manufacturing Jewelers' Board of Trade, caused by the death of Edwin Lowe, has been filled by the election of E. B. Hough, of the Wightman & Hough Co.

T. W. Foster, of this city, testified in behalf of the manufacturers at the hearing last week before General Appraiser Sharretts in the Custom House, New York, relative to the duty on hat pins and other jewelry.

Creditors of S. A. Mayor & Co., Kansas City, Mo., are considering an offer of 20 per cent. in settlement of their claims. Some of the Providence houses are said to have come to terms at that figure, while others are still holding off.

The Rhode Island Society of Optometry had an outing at Seaconnet Point one day last week, going by steamer to this popular resort, where the day was spent pleasantly, a shore dinner being one of the features. The party was a large one, and the outing was one of the most successful in every way that the organization has ever had.

Several well-known jewelers or men closely affiliated with the craft, figured in the midsummer outing of the Falstaff Club at the Warwick Club last Saturday afternoon. Some said that Harry Saunders was not qualified to run in the fat men's race, but as he did not win, his sporting status will doubtless be allowed to rest in peace.

Men representing the Gorham Mfg. Co. in various cities, and who advance the lines which this company handle, had a gathering at Crescent Park last week. The occasion, while largely one of pleasure, was sufficiently interspersed with business ideas and suggestions to make it a profitable as well as an enjoyable event. A shore dinner was served and the occasion was worthy of remembrance to all present.

Charles F. Godfrey, who died last Thursday at his Summer residence, in Buttonwoods, was well known to the older jewelers. He was in his 82d year, and was born in this city Sept. 26, 1823. After receiving a common school education, he entered the employ of John Gorham, founder of what is now the Gorham Mfg. Co., and learned the trade of silversmith. He worked at the trade for many years, being associated at various times with the Whiting factory at North Attleboro, and Fessenden & Co., of this city. Later he was employed by Godfrey & Gardiner, of this city, the first named being his son, William S. Deceased was married to Miss Hannah B. Manchester, sister of Silas Manchester, who died recently, and who was associated at the time of his death with Fessenden & Co. Mr. Godfrey was a member of the old volunteer fire department of this city and was a member of the Providence Veteran Firemen's Association. Of six children born to Mr. and Mrs. Godfrey, but one survives, Miss Harriet A. Godfrey, with whom he had made his home during his declining years.

## Boston.

Charles W. Finlay, of A. Paul & Co., who was obliged to undergo a surgical operation last week, is reported as resting comfortably with good prospects of recovery.

Henry W. Patterson, of the Smith, Patterson Co., has been enjoying a vacation trip to the Provinces. Mr. Patterson is a Canadian by birth and a prominent member of the Canadian Club in Boston.

Buyers in town during the week included: Charles H. Sinclair, N. C. Nelson, Concord, N. H.; J. H. McGovern, Haverhill, Mass.; D. C. Barrows, Willimantic, Conn., who is fitting up a new store in that city.

The Globe Optical Co. is making extensive changes in its quarters in the Marlboro building. The rooms formerly occupied by the E. Howard Clock Co. have been fitted up for one branch of the business, and the rear part of the second floor is under-

**The New Continental Watch Co.'s Movements.**



**0, 12 and 16 Size. 7 to 21 Jewels.**
**All Bridge Model and Pendant Set.**

Fitting all American cases without any change, interchangeable pendant set, have steel scape wheels, exposed pallets, double roller, Arabic or Roman dials, with and without marginal figures. CONTINENTAL WATCH CO. on bridges, C. W. CO. on dials except otherwise ordered. Special name or nameless movements require four months' time for delivery. Packed in glass show box inside paper box. No expense has been spared to make these movements the best on the market for the money. Every movement absolutely guaranteed. A full line of finished material constantly on hand.

**For Sale by all Jobbers.**

**JULES RACINE & CO., Exclusive Importers,**

**103 State St., Chicago.** **37 MAIDEN LANE, NEW YORK.**

going a transformation which will adapt it to the needs of the company very conveniently. The changes and additions give the concern about 6,000 feet of floor space.

George R. Barbour, formerly with D. C. Percival & Co., who went west a few months ago in the hope of benefiting his health, died in Congress, Arizona. His funeral took place on Wednesday, services being held at his former home in this city.

*Sally VII.*, Lawrence Percival's crack racer, continues to win laurels this season, as she did in the 1904 competitions. On the recent run eastward of the Boston Yacht Club, with records taken on each day's time-race from port to port, Mr. Percival's boat took three first and two second prizes.

## Louisville, Ky.

TRADE CONDITIONS.

All the local jewelers report quite a bright outlook for the Fall trade. The two jewelers in Shelbyville, Ky., also report a fine business for this time of the year.

Mr. Krull, of Rodgers & Krull, will leave shortly for an extended pleasure trip in the east.

Miss Helen Wright, of George Wolf & Co., has just returned from a two weeks' vacation.

Miss Susanne Hennings, New York, has offered two sterling silver loving cups to be given in a pony challenge at the Shelby County Fair. The cups were furnished by George Wolf & Co., of this city.

The trade of this place have been interested in learning something of a young boy who rides around on the street cars with an amount of fine jewelry in his pockets, which he sells to people on the car for just what he can get. So far he has not been apprehended.

Sixteen of the friends and admirers of Marvin Hart have bought a silver loving cup which will be presented to the world's champion some day next week at his country home. The cup is of solid silver, 20 inches high, and cost $150. It has been on exhibition at one of the local jewelry stores.

## Syracuse.

Cornelius N. Damms, 206 Wyoming St., fell in a faint in W. Jefferson St. Thursday and was taken home in an ambulance.

Two diamonds, valued at $275, which were taken from Fred F. Mead Co.'s jewelry store by a woman who was believed to have stolen them, were returned by a messenger boy early this week. The woman had asked to show the diamonds to a friend, and when she did not return them the police were put on the case. Before they had taken action the goods were recovered.

Early last week a thief broke the plate glass window of the Spitz Jewelry Co.'s store, 335 S. Salina St., picked out several trays of cheap rings and ran away. A policeman who heard the crash of the glass gave chase and finally arrested Ira Armstrong, 22 years old, who had fallen to the sidewalk. In the police court he was charged with burglary in the third degree and was held for the grand jury. The jewelry found around him was valued at about $75.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

**Extract from "Printers' Ink," Nov. 23, 1898.**

The Little Schoolmaster now suggests, to every pupil in bis class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored witb a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the hest piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

All Krementz Collar Buttons—of every quality—
are manufactured by

# KREMENTZ & CO.,

in their Factory,

**49 Chestnut Street,**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

**NEWARK, N. J.**

Selling Agents to Jobbing Trade.

## Connecticut.

The Parker Clock Co., Meriden, has enlarged its office building on Elm St.

Frank Young, with the Middletown Silver Co., Middletown, is in Boston on business.

After three weeks the auction at the store of D. C. Barrows, Willimantic, has been closed.

S. W. Tasch, jeweler of Danbury, has been appointed an appraiser of the estate of Miss Mary Stone.

C. L. Bryant, Danbury, accompanied by Mrs. Bryant and his daughter, is spending a few weeks in Seasport, Me.

John W. Carroll, who had been for a long time an employe of the E. Ingraham Co., Bristol, died suddenly last week.

Frederick Allchurch has resigned his position in the jewelry store of C. D. Aldrich at Winsted, and has engaged in business at Barton, Vt.

Chas. D. Morris and Geo. D. Munson have been selected members of the Finance Committee of the Dime Savings Bank, Wallingford.

Edwin Hart, superintendent of the Waterbury Watch Co., with his family, is passing a vacation at the cottage of Mr. and Mrs. Geo. F. Foote, at South Norwalk.

Gen. Geo. H. Ford, president of the Ford Co., New Haven, will sail in a few days for Europe to join his wife and sister-in-law, who have been for some time in Rome.

Thomas I. Gwillim, Bristol, returned last week from an outing at his Summer home near Sebago Lake, Me. His son, H. Dennett Gwillim, is now taking his vacation at the same place. Mrs. Gwillim and Miss Bessie Gwillim will remain at the lake until September.

A. M. Gordon, of the Seth Thomas Clock Co., Thomaston, has gone to Elgin, Ill., to superintend the instalment of a large clock recently shipped to the Elgin Watch Factory.

J. A. Monroe, an employe in factory "E," of the International Silver Co., at Meriden, will go to Pittsburg, Pa., to take charge of the silverware at the Ft. Pitt Hotel.

L. B. Parsons, Milford, is enjoying a bicycle trip in the White Mountains and earning more than sufficient money to pay his way by repairing clocks at houses along the route.

Among the trustees elected last week by the Meriden Savings Bank were Walter Hubbard, Edward Miller, G. M. Curtis, and L. A. Miller. Mr. Hubbard was re-elected a vice-president.

Geo. Wallace, a former employe in the clock works of the Seth Thomas Clock Co., Thomaston, died recently at Middlebury, and the body was taken back to his former home for burial.

Col. Jas. H. Close, a veteran of the Mexican and Civil wars, who for several years was employed at the Wilcox Silver Plate Co.'s plant, Meriden, died July 22, at his home in Hartford.

Special Saturday sales at the store of G. W. Fairchild & Sons, Bridgeport, are proving quite successful. The store closes Friday afternoons during July and August to give the clerks a half day off.

Sports of many kinds marked the outing given last Saturday at Mansfield's Grove by the fire brigade of the R. Wallace & Sons Mfg. Co., Wallingford. During the day an excellent course dinner was served.

William P. Blanchard, of the International Silver Co., has been delayed in returning to his duties after his vacation by painful burns. A cup of scalding hot coffee was accidentally spilled upon his leg.

To the Hon. Michael Kenealy, a handsome silver loving cup, made at the works of the Gorham Mfg. Co., Providence, R. I., was recently presented by his Connecticut colleagues in the house of representatives.

C. J. Monson, Jr., of C. J. Monson, Jr., & Co., New Haven, sailed last Friday from New York on the *Zeeland*. Mr. Monson, who is accompanied by his wife, will make an extended trip on the Continent.

Two members of the directorate of the Southington Cutlery Co. were dropped at last Wednesday's annual meeting, and the number of directors was thereby decreased to seven. The following officers were chosen: C. E. Jennings, president and treasurer; Marcellus B. Wilcox, assistant treasurer; J. H. Baldwin, secretary.

The factories of the Seth Thomas Clock Co. are shut down for repairs, more work of this kind being done than usual. The clock works will be idle for a month, until August 14, but the watch department will remain idle only two weeks. New floors will be laid and other improvements completed which will enable the company to increase its force of workmen.

Opening day at the new store of the F. L. Wilson Co., in the Masonic Temple building, at Danbury, was celebrated July 25, and was more devoted to exhibition than sales. There was a large attendance, and the visitors were enthusiastic in their praise. The fixtures are all mahogany on bases of Tennessee marble with handles and other trimmings of oxidized silver. In the center of the store are nine large floor cases, the first a horseshoe case used exclusively for the display of diamonds and other precious stones, and the other cases each 10 feet long. Two large mirror cases in the front of the store are filled with cut glass. A deep mirror-back case at the back of the store contains bronze and art metal goods. On one side of the store are large wall cases filled with bric-à-brac, hand-painted china and solid silver. On the other side, in similar cases, are plated ware, clocks and materials. The watchmaking and optical departments, offices and work rooms are all conveniently located.

An effort is being made to induce the countries represented in the International Postal Congress, which will be held next March in Rome, to agree to the proposal to reduce the postage from five to two cents on letters to foreign countries. It is understood that England and Germany are agreeable to the reduction.

John J. Fitzpatrick was arrested, last week, on a charge of fraud, made by J. S. Round & Co., Boston, Mass. It is said that Fitzpatrick bought a watch last October for $36, paying $5 down and agreeing to pay $1 a week. He soon ceased to make the weekly payments, it is said, and sold the watch about a month after he bought it.


HW DIAMONDS HW

WHEN you need mounted diamond pieces, large or small, if you will order of us, stating what you want, and about the prices you want to pay, we will convince you that our stock, both in variety and range of prices, is adequate to supply your wants.

Diamond Rings,
Diamond Pendants,
Diamond Scarf Pins,
Festoon Necklaces,
La Vallières.

Catalogue illustrating these goods sent on request.

HW HAYDEN W. WHEELER & CO., HW
TWO MAIDEN LANE, NEW YORK.

ORDER

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ON MEMORANDUM FROM

## ALFRED H. SMITH & CO.,

170 BROADWAY, NEW YORK
Corner Maiden Lane.

London,
6 Holborn Viaduct.

Chicago,
103 State Street.

## EDUARD VAN DAM,

CUTTER OF

## DIAMONDS.

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Office, 6th Floor. Cutting Works, 10th Floor Telephone, 4157 Franklin.

AMSTERDAM. LONDON. ANTWERP.

## DIAMOND CUTTERS,

Special Attention to Recutting and Repairing Diamonds.

## FOX BROS. & CO.,

IMPORTERS OF PEARLS AND COLORED GOODS,

31 to 39 East 4th Street, CINCINNATI, OHIO.

## MEYEROWITZ BROS.,

IMPORTERS OF DIAMONDS PRECIOUS AND IMITATION STONES.

37 - 39 MAIDEN LANE, NEW YORK CITY.

# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

27 Holborn Viaduct, London.

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# John F. Saunders, Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16 NEW YORK.

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JOHN LAMONT. C. F. LAMONT.

## JOHN LAMONT & SON,

IMPORTERS AND CUTTERS OF

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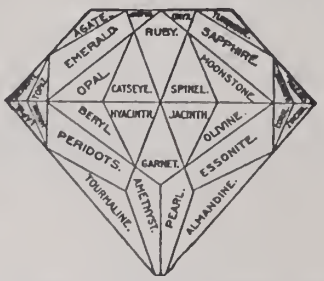
# GOODFRIEND BROS.,

**IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.**

Pearls

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Gem Corals

Opals

Emeralds

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156 Westminster St., Providence, R. I.
20 Rue Cadet, Paris.

Tel. No. 662 Cortl't.

**9-11-13 Maiden Lane, New York.**

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We have one of the MOST IMPORTANT Stocks of . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

# FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - New York.


## Philadelphia.

Frank Kind, of S. Kind & Sons, is at Atlantic City, for the balance of the Summer.

Harry Bedichimer, of I. Bedichimer & Sons, is at Atlantic City for the rest of the Summer.

Mr. and Mrs. M. H. Long have gone to the Muskoken Lakes, Canada, for the month of August.

John Oberholtzer, of J. B. Bechtel & Co., jobbers, 725 Sansom St., is spending his vacation at Perkiowen Creek.

Suit was instituted on a contract, last week, against the pawnbrokers, M. & S. Fridenberg, by Hannah Gottlieb.

E. M. Bracher, 929 Chestnut St., after a rest at Atlantic City, has departed on a trip through the South to be gone until Sept. 1.

A. Bandschapp, 460 N. 8th St., sails soon for Europe to visit again his old home. In his absence Al Bandschapp, Jr., his son, will conduct the business.

Henry C. Barry, of M. Sickles & Sons, has his wife and son at Wildwood, N. J., for the Summer, where Mr. Barry will spend the next two weeks.

Wm. Eckenbrine, of Earle & Co., 1030 Market St., is enjoying a holiday at Absecon, N. J. Clarence Luken, of the same house, is at Spring Mount, Pa.

The Gorham Mfg. Co., New York, has instituted suit in the courts of this city against J. Wesley Allison, a wealthy merchant, to recover $109, balance claimed to be due on a sale of silverware.

The electroplating establishment of J. M. Linnard, 736 Sansom St., was disposed of at auction, last week. Stock and fixtures were sold at bargain prices and the sale was attended by representatives of nearly all the Sansom St. houses.

Geo. M. Kite and Frank L. Avery, of the Wm. C. Penfold Co., 818-20 Chestnut St., started on their Fall trip, Monday. William Purnell and Thomas J. Hannigan start next week. Daniel Douglass departed last week for a three months' trip through the South.

David Andress, the aged father of Isaac Andress, the Keystone Watch Case Co.'s employe who was arrested recently for pilfering hundreds of dollars' worth of gold, was brought to this city to stand trial for disposing of the stolen gold to the United States Mint.

Gold bullion worth $5,000,000 arrived here, Tuesday, of last week, from Seattle. It was consigned to the United States Mint for coinage. A force of trusted men armed with Winchesters accompanied the precious metal and guarded it closely though unostentatiously.

Confessing to the theft of jewelry valued at upwards of $1,000 from the Jos. Castelberg Jewelry Co., by whom he was employed, Horace Patterson, aged 29 years, a salesman of the firm since January last, is in jail here awaiting trial. Patterson has a wife living in New Orleans. He has purloined jewelry for months past and pawned it.

Wholesale jewelers of this city are elated at the success of the various buyers' excursions which have been arriving from all points during the past two weeks. Rural retailers have been afforded by these excursions to the Atlantic coast exceptional

opportunities to become acquainted with the Sansom St. tradesmen.

A watch belonging to the Bailey, Banks & Biddle Co., and loaned to a customer while the latter's was being repaired led to the arrest recently of a burglar who had robbed a Haverford, Pa., home. The burglar had attempted to pawn the timepiece when he was apprehended.

The return from Europe of Henry Stevens, manager and buyer of Strawbridge & Clothier's jewelry department, afforded an occasion, last week, for the employes of the department to honor their chief with a present. Speeches felicitating him upon his bon voyage were made and appropriately responded to by Mr. Stevens.

## Rochester.

TRADE CONDITIONS

Rochester jewelers say that business was never so good in July as it was this year. This was due, they observed, to the unusual lateness of the Spring selling season, and to the numerous weddings which took place during the month and to the very favorable weather. A few dealers, as is their usual custom, commenced a Summer sale, but otherwise local merchants are receiving regular prices. The jobbers are busy getting their stock in shape and getting their men ready for the road.

All efforts to locate or gain a clue to the thief or thieves who robbed the show cases of Isidore Davis have failed, and it is improbable that any arrests will ever be made in the matter.

Judgments by default were taken last week in Municipal Court by D. I. Danks against Robert D. Simpson for $12.90, and by M. J. Lindsay against George W. Lawson for $10.90.

Folner & Swayne, a New York optical and camera firm, will, after August 15, occupy the lower part of the building at 12 Caledonia Ave., from which the Van Bergh Silver Plate Co. will move to its factory on Elizabeth St.

One of the first large consignments of diamonds billed through the local custom house was received a short time ago from Amsterdam, via New York, the lot being delivered to a Rochester jeweler. Inspection was made of the stones by the officials and their value was placed at $30,000, a duty of $3,000 being imposed and collected before delivery.

The seventh annual reunion of the Burritt family was held at the Burritt homestead at Burritt's Corners last Thursday. In all 225 members of the family from all parts of the country attended. The arrangements were in the hands of S. D. Burritt, who donated the prizes for the sports and otherwise helped to make the family gathering a big success. S. D. Burritt is the only jeweler in the family.

Frank Dowling, Northumberland, Pa., has advertised his jewelry and real estate business for sale.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street).
NEW YORK

PARIS ADDRESS: 5 SQUARE DE L'OPERA.

EMERALDS, DIAMONDS AND PEARLS.

BAGG, PERINE & CO.,
RARE SPECIMENS OF DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE, NEW YORK.
Tel. No. 6226 Cortlandt.

RUBIES AND SAPPHIRES.

CABLE ADDRESS: MILBAGG.

CORAL

BORRELLI & VITELLI,
CORAL MANUFACTURING COMPANY,
All kinds of Coral—DROPS, BUTTONS, LENTILLES.
CORAL NECKLACES. Graduated and Uniform.
PINK AND WHITE CORAL A SPECIALTY.
GOLD MEDAL, ST. LOUIS, 1904.
3 Via Amedeo, Torre del Greco, Italy. 32 Rue d'Hauteville, Paris, France.
401 Broadway, New York.
Telephone, 1349-R-Franklin.

CORAL

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Chas. L. Power & Co., Cutters and Importers,
DIAMONDS AND OTHER PRECIOUS STONES,
170 Broadway, corner Maiden Lane, NEW YORK.
AZTEC TURQUOISE ARE THE BEST.
TRADE-MARK.

37-39 Maiden Lane, New York. 2 Tulp Straat, Amsterdam.

RUDOLPH NOEL & CO.,
IMPORTERS OF
DIAMONDS.

GEORGE H. HODENPYL, of former firm of Hodenpyl & Sons.

WALTER N. WALKER, Formerly of firm of Hayden W. Wheeler & Co.

HODENPYL & WALKER

successors to

HODENPYL & SONS.

**Importers of**

DIAMONDS,

**Emeralds, Sapphires,**

**Rubies, Opals,**

**Pearls and Pearl Necklaces.**

Designs and Estimates for Mounted Pieces will be furnished on application.

Repairing and Recutting Diamonds a Specialty.

**170 Broadway, New York,**

**Corner of Maiden Lane.**

**TELEPHONE, 1898 CORTLAND.**

**"GEMFINDER"**

5 Square de l'Opera, Opposite Theatre Athénée

PARIS

The only AMERICAN Dealer and Commission Merchant in Precious Stones and Pearls located in Paris : : :

Rare Fancy Colored GEMS a Specialty

ORIENTAL PEARLS

## Pittsburg.

TRADE CONDITIONS.

Trade conditions generally are eminently satisfactory to jewelers in the Pittsburg district. During the past few weeks the number of sales has been, for the most part, larger than during the same time last year. At all of the local jewelry houses it was said that the business was getting along unusually well for this time of the year.

John T. Reger, a Carson St. jeweler, has sued John Lehner for $1,000 damages. Lehner occupies the floor above his store, and Reger avers, allowed water to run through the plaintiff's apartments.

This is the season for vacations, and many of the heads of local jewelry houses are enjoying themselves at Summer resorts. Conneaut Lake gets most of those who go away for a week or more, and many take flying trips to Atlantic City.

A sign in the windows of the Prosser Optical Co., 122 Sixth St., shows that the stock of that company is to be sold out at sheriff's sale. The Prosser Optical Co. had well-furnished rooms, and recently these were refitted at considerable expense. The place was a rather large one. Amicable ejection proceedings have begun in Common Pleas Court No. 3 by W. B. Irish against this company.

The second distribution of funds in the bankruptcy proceedings against James W. Best, formerly the proprietor of a jewelry store at 618 Smithfield St., this city, is due and Receiver Justus Mulert will send out the moneys as soon as he receives the order from United States District Court. This distribution will amount to 7 per cent. of the total amounts of the claims. On December 29, 1903, the W. J. Johnston Co. filed a petition in involuntary bankruptcy against Best, alleging a debt of $2,991.50. On the day previous Best is alleged to have deserted his place of business.

In the case of L. De Roy & Co., Pittsburg, Pa., it is understood that the Jewelers Association and Board of Trade, New York, has obtained an admission of insolvency from Levi De Roy. It will be remembered that when the Board began proceedings in bankruptcy the charges which it made were denied by the defendant company. Levi De Roy's daughter, Hannah De Roy, who was supposed to be a partner, denies any responsibility for the debts. It is now expected that the Board will have no further difficulty in obtaining the appointment of a Referee, so that an examination

Oppenheimer Bros. & Veith.

Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM, 2 Tulp Straat.

LONDON, 40 Holborn Viaduct.

CUTTING WORKS, Cor. Union & Nevins Sts., Brooklyn.

may proceed. The petition in bankruptcy was filed early in April, as reported in THE CIRCULAR-WEEKLY of April 12. It was charged that assets to the value of $18,000 had been concealed.

Five per cent. is the amount of the first dividend declared by the trustee in bankruptcy of Harris & Papier, late of this city. It is probable that another dividend of the same amount will be declared in a few months.

After a spirited chase of one year, Harry De Caine, a young man who formerly lived in Allegheny, was arrested at Middletown, Pa., by Pittsburg detectives, and now is in the Allegheny county jail on a charge of embezzlement preferred by his former employer, Louis M. Smit, 227 Fifth Ave. De Caine formerly was employed as a collector and salesman by Mr Smit. Over a year ago his employer discovered that some person was taking money and suspected De Caine, whom he charged with embezzlement. De Caine left the city suddenly, and the matter was placed in the hands of the local detective bureau. The fugitive was traced to Cleveland, then to Cincinnati, and later to Lancaster, Pa., and Atlantic City, then back to Lancaster again, and later to Washington, D. C., finally getting him at Middletown.

A shower of valuable silverware fell upon a Sewickley resident last week, and this may serve as a clue to the robbery of some jewelry house, it is thought. H. G. Darsie, of that suburb of Pittsburg, was walking along the Ft. Wayne Railroad tracks, and just as the fast mail passed him there was a shower of silverware, consisting of a sterling silver cake dish, worth $30, eight sterling silver plates worth $100, one sterling silver plate worth $10, three sterling silver candlesticks worth $15, nine silver plates worth $90, one silver candlestick worth $10, a silver sugar bowl worth $12 and a silver coffee pot worth $25. The box came with the shower, and was marked "R. W. & Sons Mfg. Co., Wabash Ave., Chicago." It was sent by R. Wallace & Sons Mfg. Co., Wallingford, Conn. Mr. Darsie turned the silverware over to the Edgeworth police, who notified the railroad detectives. Mr. Darsie insists that the box did not fall from the train accidentally, and it is thought here that it was thrown off by some one who expected that confederates along the track would get it.

On the complaint of a Food City (Mich.) jeweler named Strohm, Joseph Crossman, Kalamazoo, Mich., teamster, was arrested at Battle Creek on the charge of failing to pay the balance due on a ring purchased on instalments. It is alleged that after paying $33 on a $75 ring he pawned the article and skipped.


EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

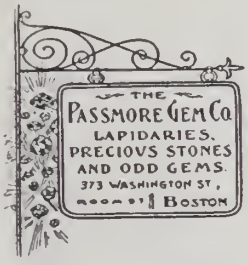
DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N.Y.

68 Nassau St.,
NEW YORK.

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103 State Street.

LONDON,
29 Ely Place.




ODD GEMS.

Our Special Calculating Table with erasable tablet especially adapted for pocket, can be had free of charge upon application.

INGOMAR GOLDSMITH & COMPANY,

ESTABLISHED 1882.

Importers of Diamonds and Precious Stones.

Manufacturers of Mountings and Diamond Jewelry,

Office, 182 Broadway, Cor. John Street. Factory, 12-16 John St., New York.

IF IT IS ANYTHING IN THE LINE OF

AMERICAN PEARLS,

communicate with

Maurice Brower, 16 John St., New York.

HIGHEST PRICES PAID FOR AMERICAN PEARLS.

HENRY E. OPPENHEIMER & CO.,

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DIAMONDS, PEARLS AND PRECIOUS STONES.

MEMORANDUM ORDERS SOLICITED.



FANCY SHAPES IN
TOPAZ



CERTAIN VARIETIES of the Topaz, when cut into heart-shapes and other fancy forms, become important additions to the gem group. The species known as

MADEIRA-GOLDEN AND SPANISH

Topaz are admirably suited to this purpose. We have some excellent material in desirable sizes, from which we are cutting stock as well as special orders.





AMERICAN GEM & PEARL COMPANY
*Miners and Cutters of Gems*
**14-16 Church St., NEW YORK**
LONDON: 16 Holborn Viaduct. PARIS: 39 Rue de Chateaudun



RUDOLPH & SNEDEKER
Importers and Cutters of
DIAMONDS
SOLE AGENTS FOR
JULES JÜRGENSEN WATCHES
28 John Street and 65 Nassau Street, - New York




## OUR TRAVELING REPRESENTATIVES

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

John S. Jepson, of Riker Bros., is in San Francisco, Cal., this week.

Arthur Elston is on the road for Rothschild & Hadenfeldt, San Francisco, Cal., making the California, Nevada and New Mexico territory.

W. J. Brown, representing the Holmes & Edwards Silver Co. and the E. Ingraham Co., Bristol, Conn., is at present in Los Angeles, Cal.

P. H. Menlove has severed his connection as traveler with the Canadian Jewelry Co., of Winnipeg, and has gone back to the dry goods trade.

James Harger, with Bippart, Griscom & Osborn, Newark, N. J., fell from a train in the southern part of California, recently, and had the misfortune to lose his grip full of valuables.

Jerry Bernheim, of the Woodside Sterling Co., New York, is calling on the San Francisco trade.

M. H. Pritchard, an Indianapolis, Ind., salesman, was married, last week, to Miss Rosetta Fuller, also of that city, in the Home Lawn Mineral Springs Sanitorium, where he is confined by rheumatism.

The following traveling representatives called on the trade in Omaha, Nebr., last week: Julius S. Mayer, Mauser Mfg. Co.; Mr. Townsend, Kreis & Hubbard; Mr. Benstien, Tuthill Cut Glass Co.; D. N. Gordman, S. S. Fretz Mfg. Co.; E. B. Frank, Pairpoint Corporation; Albert H. Brust, D. Gruen, Sons & Co.

The following traveling representatives were in St. Louis, Mo., last week: S. H. Lesser, Anchor Silver Plate Co.; Harry B. Farquharson; A. W. Levy, Byron L. Strasburger & Co.; Thomas F. Kennedy, Adolphe Schwob; W. A. Moore, F. W. Gesswein Co.; W. F. Heft, Maple City Glass Co.; Mr. Maire, D. Gruen, Sons & Co.

In Louisville, Ky., last week, were: S. A. Goldsmith, Adolph Goldsmith & Son; Abel King, I. Emrich & Co.; Mr. Levy, Bristol Mfg. Co.; Leo Heilbron, Leo Heilbron & Bro.; Mr. Cohn, Jules Racine & Co.; J. R. Payne, Meriden Cutlery Co.; Eugene C. Delmar, Ansonia Clock Co.; R. P. Coughlin, Wm. L. Gilbert Clock Co.

The following traveling representatives, recently, visited Lancaster, Pa.: Walter J. Mays, McIntyre, Magee & Brown; S. Roggenburger, H. B. Sommer Co.; J. S. Townsley, Cross & Beguelin; E. J. Kerns, Simeon L. & George H. Rogers Co.; Joseph D. Varley, Allsopp Bros.; C. B. Smith, M. B. Bryant & Co.; A. B. Shattuck, Joseph Nelson & Co.

Being fined in police court at Indianapolis, Ind.,




A CUTTER AT WORK

**Pearls, Opals, Montana Sapphires, Amethysts, Garnets.**

From Europe still comes news of price-advances. Whatever the goods: small Pearls or large Pearls, Montanas or Amethysts, Opals or Garnets, the story is the same, "Rough very scarce, prices higher." When you are in the market for these goods, *remember we are headquarters.*

L. Heller & Son

New York, 51 Maiden Lane.
Providence, 212 Union Street.
Paris, 5 Cite Trevise.
Idar, 14 Hauptstrasse.

TELEPHONE, 219 JOHN.

**Importers of Precious and Imitation Stones.**

for drunkenness, Gustave Joseph, a traveling salesman, appealed his case to the Criminal Court, where he was acquitted. Joseph has now sued the city for false arrest and imprisonment and preferred charges with the Board of Public Safety against the policeman that arrested him, alleging abuse and inhuman treatment.

Traveling representatives in Columbus, O., during the past week, were: George R. Sutherland, Jos. Fahys & Co.; L. A. Burt, R. Wallace & Sons Mfg. Co.; Meyer Lehman, Ludwig Lehman; J. T. Griffith, Jr., Carter, Howe & Co.; Wm. Seckels; D. Skutch, New Haven Clock Co.; F. A. Perry, John Russell Cutlery Co.; Albert M. Stein, Goodfriend Bros.; F. C. Somes, S. O. Bigney & Co.; A. F. G. Whitford, Bradley & Hubbard Mfg. Co.

Representatives of wholesale houses who visited the Pittsburg, Pa., trade, last week, included: F. C. Winship, H. C. Fry Glass Co.; E. A. Reed, Reed & Barton; Arthur Bradshaw, Meriden Britannia Co.; J. T. Griffith, Jr., Carter, Howe & Co.; A. Herr, Bawo & Dotter; Harry C. Adler, Charles Adler's Sons; G. Cheever Hudson, G. C. Hudson & Co.; Ernest A. Rose, Weigle & Rose; D. Skutch, New Haven Clock Co.; William J. McQuillin, Mount & Woodhull.

A. Pollack is covering the Pacific Coast and adjacent territory for the Anchor Silver Plate Co., St. Paul, Minn., and has his headquarters at 738 Mission St., San Francisco, Cal. R. E. Williams, who has represented this company for years, is now seeing his friends in his territory, which comprises Michigan, Indiana, Ohio and Kentucky. Julius J. Woolf is representing the same house in the southwest, with headquarters in Chicago at the Palmer House, and Guy Shroyer is looking after the territory adjacent to St. Paul.

Representatives of wholesale firms who visited the Cincinnati, O., trade, during the past week, included: Arthur Bradshaw, International Silver Co.; F. E. Tiffany, F. H. Sadler & Co.; E. A. Reed, Reed & Barton; William J. McQuillin, Mount & Woodhull; C. L. Krugler, Mandeville, Carrow & Crane; J. M. Morrow, American Watch Case Co.; George L. Paine, G. L. Paine Co.; Mr. Levi, Byron L. Strasburger & Co.; W. S. Dudley, Rogers, Smith & Co.; Geo. R. Sutherland, Joseph Fahys & Co.; H. F. Tourtellot, Waite, Thresher Co.; S. Arnstein, Arnstein Bros. & Co.

## Omaha.

A. Mandelberg has returned from a trip to California.

George Frater, Louisville, Ky., was in the city last week buying goods.

Geo. W. Ryan, of the Mawhinney & Ryan Co., has gone to Chicago on business.

Fred Brodegaard took a short trip to Millard, Nebr., last week, and while there joined the Plattdeutscher Verein.

T. L. Combs, of T. L. Combs & Co., has received a letter from E. O. Furen, a member of the firm, at present in Norway. The writer says that he is having a splendid time, and is in the best of health.

Henry Ott, George Day and John Moore were arrested last week for selling jewelry at prices which aroused suspicion. When taken to the police station the prisoners were searched, and a quantity of cheap rings and watches were found, of the kind designated by the police as "phony."

The following jewelry firms of Omaha signed an agreement last week to close their stores every evening at 5 o'clock during August: Mawhinney & Ryan Co., S. W. Lindsay, T. L. Combs & Co., Fred Brodegaard & Co., Henry Copley, Brown & Borsheim, Albert Edholm and Jos. P. Frenzer.

The Oklahoma sheriff who is after Frank Shercliff, the Pollack diamond robber, went to Des Moines to confer with Gov. Cummins, with a view to Shercliff's extradition to Oklahoma, where he is wanted on several charges. Gov. Cummins refused to grant the necessary papers on the ground of some informality in the requisition papers. This formality has since been remedied, and there is a strong likelihood that Shercliff will have to go to Oklahoma to stand trial.

Harry De Lacey, the alleged representative of the "United States Investment & Brokerage Co.," and who was arrested on his bridal trip at the Grand Hotel in Council Bluffs, Ia., a few weeks ago, had a preliminary hearing in police court last Friday on the charges of forgery and obtaining goods under false pretenses. Both complaints were made by Mrs. A. Mandelberg, of the Mandelberg Jewelry Co. Police Judge Berka bound the prisoner over to the district court in the sum of $900 on each charge. Mrs. Mandelberg was the principal witness. She related her dealings with De Lacey on the evening of July 10, and said the value of the watch, chain, locket, pin and cuff buttons, which he obtained in exchange for worthless check, was $200. The watch alone is valued at $140. W. B. Laughlin, local superintendent of the Pinkerton agency, says that the New York office has identified De Lacey's handwriting as similar to that of Thomas Wilson, who served six years in the New Jersey State penitentiary for forgery, attempting to break jail and attempting to shoot an officer.

Reports from Coffeyville, Kans., recently, tell of considerable excitement in that vicinity over pearls found in the mussels of the Verdigris River. A number of pearls have been taken out, and there are crowds at all times participating in the search for these gems.

**OUR MR. RICHARD FRIEDLANDER has just returned from Europe after having made heavy purchases of diamonds.**

**¶ We are now prepared to show our new importations, which comprise a full line of**

# DIAMONDS

**of all grades.**

**¶ Large dealers will find it to their advantage to call and inspect these goods.**

# R., L. & M. FRIEDLANDER,

**IMPORTERS OF DIAMONDS,**

**30 Maiden Lane, New York.**

## Retail Jewelers' Convention

### Members of American Retail Jewelers' Association Meet at Detroit and Elect Officers.

DETROIT, Mich., July 28.—The second annual convention of the American Retail Jewelers' Association, comprising members in nine different states, principally the Middlewest, was held here last Tuesday, with a surprisingly large attendance. Out of an approximate membership of 300, about 200 were present at the meetings and this does not include 50 ladies, who were in the party. It was undoubtedly the most successful of all the meetings yet held and is an apt illustration of the growth of the association, as last year the attendance was only 60.

Aside from matters appertaining directly to the retail trade, the most important action taken by the association concerns the proposed legislation relating to the stamping of gold and silver merchandise handled by jewelers. A resolution prepared by a committee consisting of W. F. King, A. B. Hull, G. J. Daum and O. H. Lutz, and adopted without any opposition declares that the convention is in favor of a United States law or stamping act for all gold and silver goods.

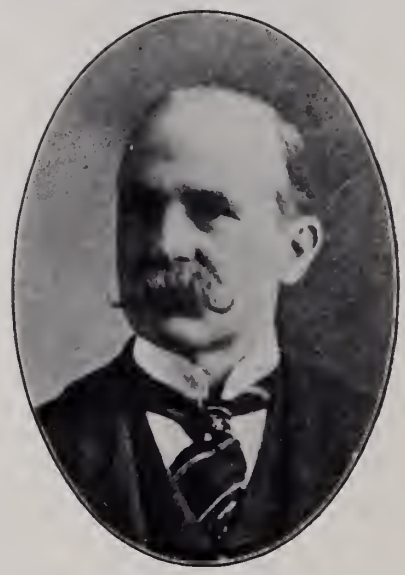
The two sessions were held, one in the morning at the Hotel Normandie and one at a Canadian resort known as Wolf's, where over 200 of the delegates went on the steamer *Mineral City* in the afternoon. Before landing at Wolf's for a fish and chicken supper, the members were taken for a beautiful ride over Lake St. Clair.

The following amendments to the constitution were adopted:

Amendment to Article 4, section 4—"The president shall appoint an advisory board subject to the approval of the executive committee. This advisory board shall be made up of one member from each State represented in the membership of the association but which is not already represented on the executive committee."

Amendment to Article 4, which shall be known as section 9—"The duty of the advisory board shall be to look after the affairs of the association in their several states."

President Max Jennings, of St. Clair, has not yet announced the members of the advisory board.



MAX JENNINGS, PRESIDENT.

In his address of welcome Mr. Jennings outlined the object of the association in the following language: "As the trade has long recognized the necessity of co-operative work for protection against trade abuses, it is the purpose of the American Retail Jewelers Association to furnish such protection as far as possible, and be the means through which all may work together to bring about conditions more favorable to the retail jeweler."

The visiting jewelers were entertained by the local jobbers and retailers and the committee that made the arrangements consisted of: F. A. Drexel, Kunz & Rogers, Mathauer & Koester, Noack & Gorenffo, the E. H. Pudrith Co., and Horace W. Steere.

The following officers were elected: President, Max Jennings, St. Clair, Mich.; vice-president, A. B. Hull, Belding, Mich.; secretary, Edward J. Roehm, Detroit; treasurer, John N. Jantz, Detroit; member of the executive committee, E. E. Thomas, Detroit.

The next convention will also be held at Detroit, about this time next year, when two days instead of one will be devoted to business and pleasure.

Among those present from out-of-town were: G. W. Stolz, Saginaw, Mich.; Harry Downs, Bellevue, O.; G. L. Gunther, Bellevue, O.; W. C. Davis, Elkhart, Ind.; O. H. Lutz, Ann Arbor, Mich.; G. J. Daum, Augusta, Ky.; Eugene E. Wagner, Monroe, Mich.; V. C. Morse, Ithaca, Mich.; W. W. Bridges, Marine City, Mich.; W. F. King, Adrian, Mich.; C. G. Draper, Plymouth, Mich.; Arthur Christen, Toledo, O.; S. D. Pond, Allegan, Mich.; E. J. Pettee, Tecumseh, Mich.; Walter Mason, Mt. Clemens, Mich.; Fred L. Howell, Windsor, Ont.; O. F. Kleckner, Milan, Mich.

### Death of Duane H. Church.

As THE CIRCULAR-WEEKLY goes to press news is received of the death of Duane H. Church, of the American Waltham Watch Co., one of the most prominent men connected with watchmaking in this country.

Mr. Church, who was rated as one of the great captains of industry of this country, had been connected with the American Waltham Watch Co. for about 30 yeaers, and was the master mechanician of the concern. He passed away about noon yesday, after an illness of about a week.

A full obitnary of Mr. Church will appear in the next issue of THE CIRCULAR-WEEKLY.

The J. H. Arthur Co., Providence, R. I., will discontinue business.



MEMBERS OF THE AMERICAN RETAIL JEWELERS' ASSOCIATION AND THEIR WIVES AT THE SECOND ANNUAL CONVENTION IN DETROIT, MICH.

### Arrest at Columbus, O., of Man Believed to Have Operated Clever Check Swindle in Other Cities.

COLUMBUS, O., July 31.—Charles Glick, who is said to be the man wanted at Washington, D. C., and Syracuse, N. Y., for obtaining diamond rings, for which he paid with worthless checks, was arrested here Friday while purchasing an expensive diamond ring in Goodman Bros.' store, State and High Sts. Glick introduced himself Wednesday, gave his card, showing he had started in the instalment business, and bought $50 worth of goods, promising to buy much more. He paid his bill with a check.

Edward J. Goodman, who was suspicious because the man made such an effort to gain his confidence, called up the bank and found that the customer had deposited $60 just before going to the jewelry store. The bank had been warned by circular of a man who started a game in this fashion, and Mr. Goodman therefore notified the police. When Glick came in again Friday detectives were telephoned for and arrested him.

The game of the man wanted in Washington and Syracuse was to win confidence by giving good checks for small purchases and then make a large purchase after banking hours, also paying by check. In the morning when it was found the check was no good the man had gone.

Lawyers for Glick endeavored to have a writ of habeas corpus issued Saturday, but the court refused, and Glick was turned over to the United States courts. He was arraigned before Commissioner Johnson and his hearing was continued Monday, when he was held in $1,000 bail, pending extradition proceedings, begun by the Washington authorities.

### Death of Norman S. Boardman.

EAST HADDAM, Conn., July 31.—Norman S Boardman, senior member of the firm of Luther Boardman & Son, silver plated ware manufacturers, died recently at his home of heart disease, from which he had suffered for several months. He was one of the most prominent men in his town, where his death is sincerely mourned, and he was well known in the trade.

Mr. Boardman was born Aug. 5, 1840, and was the son of Luther and Mrs. Lydia Ann (Frary) Boardman. His father was the founder of the silver plate works, and in 1864 admitted his son to partnership. For several years Mr. Boardman had been a director of the National Bank of New England, and he was active in other local business enterprises. He was a member of a number of fraternities, belonging to Columbia Lodge 26, F. and A. M., Middlesex Lodge No. 3, I. O. O. F., and other bodies.

An interesting display of navy relics of the United States, Japanese and Russian navies was used by Herman M. Leffert, Council Bluffs, Ia., recently to attract attention to the windows. Samples of American and Russian shells, smokeless powder, pennants and photographs of the leading battleships were included in the collection.

### Meeting of the Creditors of A. Meyers, Buffalo, N. Y., at New York.

Creditors of A. Meyers, retail jeweler, at 177 Main St., Buffalo, N. Y., met last Friday at the office of Cohen & Cohen, 71 Broadway, New York, to consider an offer of a compromise. The proposition of the jeweler was to pay 10 per cent. in cash and 25 per cent. in notes at two, four and six months. According to a statement made in his behalf, his assets amount to $6,000 or $7,000, while his liabilities are $15,000. Several creditors who were present seemed inclined to accept the offer. As one or two of the larger creditors were not at the meeting little could be done, however, toward reaching a definite settlement, and further developments will probably depend largely on the course to be pursued by the creditors who did not go to the meeting.

Mr. Meyers began business in Buffalo in 1897. Two years later a judgment for $3,000 was entered against him and thereafter he was adjudicated a bankrupt, the estate paying a dividend of 5½ per cent. He received his discharge in bankruptcy, and in 1901 he took back the store which has since been conducted under his own name.

Theo. L. Rogg, now at 418 Walnut St., Des Moines, Ia., recently closed a lease of the store at 613 Walnut St., where he is making extensive improvements and alterations prior to his removal thereto. The business was established in 1856 by Joseph Rogg, and came into the hands of the present proprietor 20 years later.


**TWO SELECTIONS FROM OUR EXTREMELY CHOICE AND UP-TO-DATE LINE.**

We offer a buyer an assortment to select from which is larger and more varied than that offered by any other house in our line.

We manufacture under one roof complete lines of Silver Plated Hollowware, Hotel Ware, Ormolu Gold Clocks, Jewel Caskets. Picture Frames and Novelties of every description.



No. 350. "THE BREAD WINNER." Length 12½ in.
French Gray Border, Burnished Center. Each $2.50, Less Trade Discount.



No. 3536. GLOVE BOX. Size 9¼x3½x4 inches high.
Ormolu Gold Plated. Highly Burnished.

We also make Sterling Silver Goods to order and are Headquarters for Loving Cups and Trophies for all events.

Our Repair Department is one of our Special Features. In same we employ only the very best mechanics and repairs made by us have always proven highly satisfactory. Don't discard your old Silverware. Send it to us. We will make it equal to new.

**ANCHOR SILVER PLATE COMPANY,**

Main Office and Works: ST. PAUL, MINN. SAN FRANCISCO, CAL., Office: 738 Mission Street.

### Detroit Pawnbroker Robbed and Murdered in His Store While Throngs Passed by.

DETROIT, Mich., July 29.—Joseph Moyer, who for many years conducted a pawn shop and jewelry store at 42 Monroe Ave., was murdered yesterday by two unknown men. They took about $1,000 in cash from the safe, after dragging Moyer's body to the rear of the store and taking the keys of the safe from the man's pocket. The criminals then looted the show cases and, according to Morton Silliman, Moyer's clerk, took several thousand dollars worth of jewelry and diamonds, selecting only the finest articles in the stock.

No one saw the murderers, although thousands were passing the store at the time, on their way home from work. A great crowd gathered in front of Moyer's store, blocking traffic, as soon as the deed was discovered. The police say that they have as yet no clew to the criminals.

The murder was discovered by Charles Latchson, a clerk in Weiss' pawnshop at 46 Monroe Ave. He was sitting in a chair near the curb and observed that Moyer's store was dark, although the lights were usually burning in the windows at that hour. He called L. Freedman, whose store is between the two pawnshops, and the latter noticed that all the stock was out of the windows. They tried the door, which was not locked, but all was dark and silent.

Then the police were called and the pawnbroker was discovered, gasping his last breath. He died before a doctor arrived, having been beaten in a most brutal manner with blunt weapons.

It is believed that two or three men participated in the crime.

Morton Silliman, the clerk, left the store a little before 6 o'clock in order to go to his supper and the crime was committed about half an hour afterward.

Moyer was 54 years of age, and leaves a widow and family. His wife was prostrated by the terrible event.

### Flames Destroy Store of Clifford V. Bates at Huron, S. D.

HURON, S. D., July 28.—A fire Thursday morning completely ruined the stock and fixtures in the jewelry store of Clifford V. Bates. The flames were discovered by a night watchman, who turned in an alarm about 2 A. M., and the fire department quickly arrived on the scene. Damage to the amount of $2,000 was done to Mr. Bates' stock and store. The loss is partially covered by $1,500 in insurance.

The fire started on the floor between two large jewelry cabinets on the north side of the building, ran to the ceiling and rapidly spread. The only stock that was left was cut glass and silver in two show cases, the rest being badly damaged by heat, smoke and water.

### Death by Drowning of Simon C. Shuster, Latrobe, Pa.

LATROBE, Pa., July 26.—Simon C. Shuster, a prominent jeweler of this section, met with an untimely death last night by drowning. Shuster and several acquaintances were in camp at Darlington, and the party went in bathing. Shuster waded into deep water but was unable to swim and suddenly disappearing was not seen again. Although attempts were made to recover the body, they were not successful.

Mr. Shuster was only 31 years old, but was well-known throughout this section. He started in the jewelry business in 1894 and three years later sold out to his father, for whom he had since acted as agent. He is survived by a widow who is prostrated at his death.

### Death of Ancil McCall.

UTICA, N. Y., July 31.—Ancil McCall, who was formerly engaged in the optical business in this city, died last Thursday at the General Hospital here, after two weeks' illness. Mr. McCall was born in Walton, this State, 48 years ago, and as a young man moved to Johnstown, where he learned the optical business. Then he came to Utica and conducted a store on Genesee St. He sold out his business here 11 years ago to M. E. & A. M. Kenney.

Mr. McCall went west where he settled in Spokane, Wash., returning to this city several months ago. He is survived by a widow and one child.

### Crooks Who Swindled Jewelers with Bogus Money Orders Now in Jail.

PITTSBURG, Pa., July 28.—Three prisoners removed to Erie upon request of United States Attorney J. W. Dunkle, on charges made by the United States Government, have been sentenced there by the Federal court to terms of imprisonment ranging from five years to one year. The prisoners





JOHN WILSON, JR., ALIAS JOHN REED.

are John Wilson, Jr., alias John M. Reed; Boyd C. Van Fleet, alias John Whitney, and James O'Connor, alias James Stewart. The men as already told in the CIRCULAR-WEEKLY, were arrested at the Duquesne Hotel in Pittsburg several weeks ago, charged with raising and passing United States postal money orders. Local jewelry houses lost heavily by them.

These men have made admissions that have allowed their work to be traced all over the United States, and a large proportion of their operations was swindling jewelers. They must have realized over $15,000 during the last two years, and the figures may be much bigger.

Wilson was sentenced to five years' imprisonment, Van Fleet to two and one-half years, and O'Connor to one year.





B. C. VAN FLEET, ALIAS JOHN WHITNEY.

## Trans-Atlantic Voyagers.

TO EUROPE.

Leo Goldsmith, New York, sailed last Thursday on *La Lorraine*.

Gen. Geo. H. Ford, of the Ford Co., New Haven, Conn., will sail in a few days.

Major F. R. Appleton, of Robbins & Appleton, New York, sailed to-day on the *Baltic*.

Oscar Keck, of the Keck Mfg. Co., Cincinnati, O., sailed yesterday on the *Kronprinz Wilhelm*.

C. J. Monson, Jr., of C. J. Monson, Jr., & Co., New Haven, Conn., sailed last Friday on the *Zeeland*.

Paul Durand, New York, agent of Cristalleries de Baccarat, sailed last Thursday on *La Lorraine*.

FROM EUROPE.

Henry Sheff, of Sheff Bros., Wheeling, W. Va., returned last week on the *Zeeland*.

L. M. Sigler, of the Sigler Bros. Co., Cleveland, O., has returned from Europe.

Ludwig Nissen, of Ludwig Nissen & Co., New York, returned Sunday on the *Bluecher*.

Syl. Mayers, of the Jos. Frankel's Sons Co., New York, arrived Saturday on the *Kaiser Wilhelm der Grosse*.

Ferdinand Meyer, of Chas. Meyer & Co., Indianapolis, Ind., will return early this month. A. L. Zoller, of the same firm, returned lately.

Arriving last week on the *Kronprinz Wilhelm*, besides those previously mentioned, were H. H. Jacobson, of Jacobson Bros., New York; V. Hirsch, of Hirsch & Hyman, New York; Alexander Feldenheimer, of the California Jewelry Co., San Francisco, Cal.

### Midsummer Meeting of the Retail Jewelers' Association of Minnesota.

MINNEAPOLIS, July 29.—The midsummer meeting of the Retail Jewelers' Association, of Minnesota, was held here last week. President A. E. Paegel presided. The field of the association was broadened to include the jewelers of North and South Dakota and those States, it is expected, will be represented at the regular meeting which will be held in St. Paul next February. There were 18 applications for membership, all being accepted.

The session was devoted largely to a consideration of plans for extending the work of the association, and improvements along the old lines. Objection is made to manufacturers and jobbers who sell to the peddling trade and to consumers. The association has received explanations from a number of firms who do not wish to be listed as going outside the regular field, and yet have been charged with doing so.

An important decision handed down by Judge Riner, at Colorado Springs, recently sustained the claim of Ernest F. Bennett to the exclusive right of manufacturing and selling jewelry in imitation of gold nuggets and gold quartz. The suit was against C. L. Van Wert, and was based on letters patent granted to Bennett by the United States. The court held the patent valid, declared Van Wort had infringed and gave the plaintiff damages as well as a perpetual injunction restraining the defendant from further infringement.

## News Gleanings.

G. W. Bacon, Cannon Falls, Minn., has sold out.

Will H. O'Connell, Audubon, Ia., has discontinued business.

Geo. H. Pruitt, Iuka, Miss., has ceased business operations.

Wm. W. Berry, Scranton, Pa., has discontinued business.

George W. Hayes, Lewistown, Pa., has gone out of the jewelry trade.

G. G. Gross, Bangor, Mich., has been succeeded by C. Mellinger.

W. E. Wilson, Navasota, Tex., has filed a petition in bankruptcy.

C. G. Reim, New Ulm, Minn., has decided to move to Osceola, Wis.

John J. Osborn, formerly of Clarksville, Tenn., is now at Mayfield, Conn.

John A. Owen will shortly move from Bonham, Tex., to Tulsa, Ind. Ter.

Charles E. Simanton, St. Johnsbury, Vt., has been succeeded by A. S. Haskins.

G. B. Lord has purchased the business of Howard Thomas, Independence, Ia.

A. Guibert, Waterville, Wash., recently purchased the store of A. R. Cooper.

D. Sheldon Thomen, Shoals, Ind., is now located in a new territory in Sidell, Ill.

C. F. Steiner has sold out his business in Newman Grove, Nebr., to H. C. Steiner.

Eldo C. Hamilton, Kirklin, Ind., moved, recently, to Pittsboro, in the same State.

S. B. Holmes, of S. B. Holmes & Son, Eminence, Ky., died, recently, at that place.

I. M. Blitz, Kansas Ave., Topeka, Kans., recently commenced an auction sale of his stock.

Considerable anxiety is felt for E. P. Griffoz, a retail jeweler of Portland, Ore., who mysteriously disappeared several weeks ago.

A thief recently entered the store of R. T. Chapman, Atlantic City, N. J., but was frightened away before securing any valuables.

A son of H. C. Morrison, Mt. Pleasant, Pa., recently was severely injured about the head by falling into a sewer ditch at that place.

C. L. Dickerson was a recent visitor to Parsons, Kans., where he was seeking a desirable location for a jewelry store.

S. T. Gilbert, who has been in the jewelry trade for the past 23 years, has opened a new store at 1811½ Johnson Ave., Parsons, Kans.

L. E. Isbell was a recent visitor in Davenport, Ia., where he was seeking desirable quarters in which to open an optical establishment.

The firm of Hadley & Maryott, Jamesburg, N. J., has dissolved partnership, and the business will now be conducted by C. T. Hadley.

Henry Van Cleave, Russellville, Ind., has moved his stock to Ladoga, in the same State, where he has rented quarters in the K. of P. building.

R. C. Green's Sons, Pottsville, Pa., have dissolved partnership, Jas. S. Green having retired. Business will be continued under the firm style of R. C. Green's Son.

L. G. Coolidge, West Derry, N. H., is selling out his stock in Young's Block, and will discontinue business. Mr. Coolidge will move to some point in Massachusetts.

There is considerable comment at Wilkesbarre, Pa., over the disappearance of Theo. Little, a jeweler in the East End. He has not been seen since July 5. On that day Little left home, saying that he was going to New York to buy goods. Mrs. Little is heart-broken over the disappearance of her husband and is on the verge of collapse. Little is 61 years old and for 32 years he and his wife have resided in this section.

## Denver.

Edw. Macke, widely known in the jewelry houses as an expert workman, died last week in the County Hospital. The funeral took place at Baltimore, Ind., his old home, where C. F. Erhardt, a brother-in-law, is in business. Mr. Macke, who was 28 years of age, came here two years ago in the hope of improving his health.

M. A. Saly, pawnbroker, on Larimer St., last week obtained a warrant for the arrest of Chas. F. Small on the charge of assault. According to the pawnbroker's statement, the defendant, who was formerly a tramway motorman, beat him in a brutal manner. It is said that Small was angered because he could not get as much money as he desired on an article he wished to pledge with Saly.


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THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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*No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.*

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THE District Court of Appeals has just sustained a comprehensive decision of the Commissioner of Patents, which is of the utmost importance to trade-mark owners. It is the first important decision under the new trade-mark law, and holds, in effect, that a large class of applications under the old law of 1881—which have been assumed to be still pending in the Patent Office, although adversely acted upon—cannot be further considered under the new law, but must be treated as finally rejected under the old statute. The court's decision further holds they can be revived only by the filing of new applications under the present law. At the Patent Office it was stated that "applicants whose cases come within the scope of this decision will be put to a considerable expense, as they will be obliged to begin proceedings afresh, and again pay all fees provided by the statute. The rights of such trade-mark owners, however, are not prejudiced by the decision, but, on the contrary, it is probable that in many cases trade-marks rejected under the old law will be found to be registrable under the new statute."

**Two Notable and Important Conventions.**

THE week just past has been notable for the two important conventions to which jewelers from all over the country gave their time and attention. The report of the first, that of the eighth annual convention of the American Association of Opticians, held at Minneapolis, Minn., July 24-27, inclusive, which appears in another column, will be read with deep interest by practically all jewelers having optical departments connected with their business, and the papers read at the convention, some of which appear this week and others which will apear in subsequent issues of THE CIRCULAR-WEEKLY, will no doubt do great good to the craft at large and give many hints of importance and value on business and scientific lines that might otherwise never have been brought before the trade at large. Altogether the convention proved interesting, instructive and enjoyable to all who attended, and showed that the national association of the optical trade is an organization of power and influence that has apparently come to stay; also that its opportunities to help and elevate the calling of its members will not be neglected.

The second convention reported this week is that of the American Retail Jewelers' Association, which was held in Detroit, July 25, and was attended by over 200 jewelers, who came from nine different States of the Union. This organization, which is now interstate in its scope and will soon be in a position to be considered almost a national organization of the retail jewelers of the country, has grown rapidly, as is shown by the increase in attendance this year over that of 1904, when but 60 jewelers participated in the deliberations of the body. This year, in addition to the 200 members who attended, about 50 ladies, wives and relatives of the members, were also present. Among the most important acts of the convention was the declaration of the body in favor of a United States law to regulate the stamping of gold and silver goods.

Besides the commercial advantages derived from the two conventions in question, the members were also much benefited by the opportunities afforded for proper relaxation, the development of a fraternal spirit in the craft, due to mutual intercourse, and also by the realization that has come to all as to the identity of their interests with that of their fellow jewelers and opticians, which cannot fail to result in an *esprit de corps* that is most desirable among members of all commercial lines.

## *LETTERS TO THE EDITOR.*

### Advantages of Short Term Sales.

Brooklyn, N. Y., July 27, 1905.

*Editor* THE JEWELERS' CIRCULAR-WEEKLY:

As the Fall season approaches it seems to be the proper time to call attention to the fact that manufacturers and jobbers should devote serious thought to the question of the terms on which their goods are sold. Granting long time on invoices as an inducement to secure orders, is one of the worst practices in any line of business, and is bound to result in depreciation of quality if the price remains unchanged, or an advance in price if the quality continues the same. This is a natural business necessity to counterbalance the tying-up of working capital, and as insurance in a way against bad accounts which long terms are apt to breed. This being the case, it is readily seen that the retail jeweler does not profit by long terms, and such are surely a great menace to the manufacturer and jobber.

Again, if the retail jeweler becomes accustomed to long terms and gets in the habit of thinking that "pay day" is some time away off in the dim future, he grows into the equally bad habit of neglecting his own collections. He gives his customers what he calls "accommodation," or says he has to be lenient with them. This in turn teaches the individual buyer to be careless in his payments, whereas with a proper collection system, diplomatically enforced, the retail jeweler with back-bone, a good stock and right prices could command reasonably prompt payments.

When slow payments have been the rule for a long time, it is difficult to change quickly to the "prompt payment" method, but nevertheless when it would be of great benefit alike to manufacturer, jobber, retailer and consumer, it certainly is worth an effort.

The manufacturer who has the right goods, reasonable prices and fair terms, commands the respect and trade of the progressive retailer, in preference to the manufacturer who has to make the quality of his goods fit the price owing to his voluntarily offering or feeling compelled to give "any old terms."

Yours truly,

A. C. T.

Th annual exhibition of artistic jewelry of Powers & Mayer, 258 Fifth Ave., New York, will close to-morrow evening, Aug. 3. It has been open since July 24, and is now in full swing. The very latest styles of jewelry to be worn this season are on display, and the large number of visitors who have patronized this exhibition is very flattering. New productions have been added daily, and at the close the stock will be divided among the house's representatives on the road and will be shown to the trade by them.

## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (ending Dec. 15), to the offices of those desiring this service.***

ALBANY, N. Y., I. Brilleman, Hoffman.

ALTOONA, PA., M. Berman, Broadway Central.

BALTIMORE, MD., J. Katz (Jacob Katz & Co.), Belvedere.
J. Levi, Astor House.

BUFFALO, N. Y., S. A. Mester (Sweeney Co.), Grand.

CHICAGO, ILL., Miss A. Mulcahey (Boston Stores), Wellington.
J. Phillips (Montgomery Ward Co.), Cumberland.
F. Reid (Boston Stores), Grand.

CINCINNATI, O., R. H. Doepke (Doepke Bros.), Imperial.
M. Wolf (H. Wolf & Sons), Albert.

FT. WAYNE, IND., W. J. Probasco (D. F. Green), Murray Hill.

HARRISBURG, PA., H. Tausig (Jacob Tausig's Sons), Herald Sq.
W. M. Worcester (Dives, Pomeroy & Stewart), Earlington.

INDIANAPOLIS, IND., W. D. Sanford (Pettis Dry Goods Co.), Grand.

KANSAS CITY, MO., D. B. Cavanaugh (G. B. Peck Dry Goods Co.), 2 Walker St.
D. R. Myers (John Taylor Dry Goods Co.), Cumberland.

LEXINGTON, KY., T. P. Mitchell (Mitchell, Cassell & Baker), Earlington.

LOUISVILLE, KY., E. A. Ernst (Kaufman, Strauss & Co.), 31 Union Sq.

MINNEAPOLIS, MINN., C. E. Fisher (Wm. Donaldson Co.), Victoria.
F. O. Williams (Wm. Donaldson & Co.), Hotel Astor.

MOBILE, ALA., S. Weil (Pollock & Bernheimer), Continental.

MONTGOMERY, ALA., G. Loeb (I. Loeb), Herald Sq.

NEW BEDFORD, MASS., G. W. Case, Hotel Astor.

PITTSBURG, PA., A. Pafanbach, St. Denis.

PITTSFIELD, MASS., S. E. Conrad (Kennedy & MacInnes), York.

SALT LAKE CITY, UTAH, J. G. Maier (Walker Bros. Dry Goods Co.), Navarre.

SALEM, MASS., W. G. Hussey (Baird-North Co.), Park Ave.

SAN FRANCISCO, CAL., A. Crocker (A. Crocker & Bros.), Belvedere.

SPRINGFIELD, MASS., J. C. Klaholt, Murray Hill.

ST. LOUIS, MO., J. Boston (The Famous), 4 Washington Pl.
J. A. Mariner (The Mermod, Jaccard & King Jewelry Co.), Park Ave.

SYRACUSE, N. Y., H. N. Leiter (Leiter Bros.), Hoffman.
J. B. Murphy (Dey Bros. & Co.), Imperial.

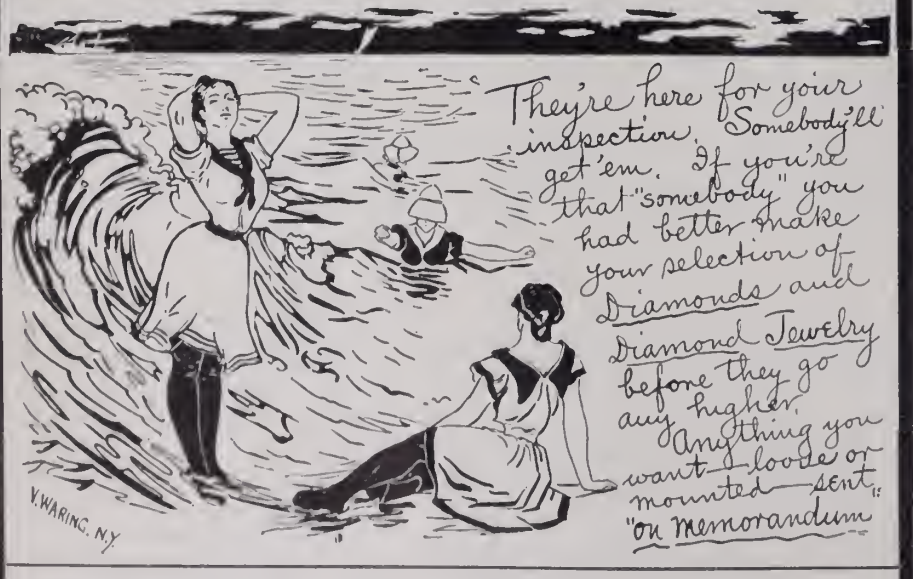
### Death of W. H. Litchfield.

KEENE, N. H., July 31.—Walter H. Litchfield, aged 30, a jeweler, of this town, was found dead to-day with a bullet hole in his right temple, in the Elks Hall, of which order he was a member.

A revolver was found in his hand, and the medical referee pronounced it a case of suicide.

Richard E. Boemig has purchased the business of Frank K. Kittridge, Woodsville, N. H.


ON MEMORANDUM




CROSS & BEGUELIN

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## New York Notes.

A judgment for $83.18 against the American Watchman's Time Detector Co. was docketed last week in favor of W. B. Howe.

Henry Sheff, of Sheff Bros., Wheeling, W. Va., returned last week on the *Zeeland*, and left New York, Thursday, for Wheeling.

The offices of R., L. & M. Friedlander, 30 Maiden Lane, have recently been enlarged and improved by a force of carpenters and painters.

Solomon Wallenstein, father of Milton H. Wallenstein, of Silbermann, Kohn & Wallenstein, 87 Maiden Lane, died Sunday, at his home, this city.

Friends are extending sincere sympathy to Henry Ditmer, with R., L. & M. Friedlander, whose brother died last Friday, after a lingering illness.

Louis Neumann, a silver and gold plater, at 6 Maiden Lane, has filed a suit for divorce against his wife, Annie L. Neumann, with whom he formerly lived at 685 St. Marks Ave., Brooklyn.

Meyer and Alexander Sabsevitz, of Sabsevitz Bros., 115 E. Broadway, have both moved their residences recently, taking possession of their new houses at 1418 and 1420 Pitkin Ave., Eastern Parkway Boulevard, Brooklyn.

Arnold Wolff, of the Wolff Jewelry Co., arrived in New York several days ago, and is making arrangements to conduct a handsome new retail store at 1365 Broadway, expecting to open the doors about Aug. 20. He has two stores at Denver, Colo.

Barton P. Jenks, formerly of Goodnow & Jenks, Broadway and 17th St., has been elected president and general manager of the Wm. B. Durgin Co. Henry H. Moulton, former manager of the Gorham Mfg. Co.'s leather goods department, has been appointed manager of the New York office of the Wm. B. Durgin Co. Both changes took effect yesterday. The retirement of B. P. Jenks from Goodnow & Jenks will not cause any change in the firm's name.

General Appraiser Sharretts, of the Board of United States General Appraisers, New York, gave a hearing one day last week to Dieckerhoff, Raffloer & Co., New York, relative to the rate of duty on women's hat pins. A number of manufacturing jewelers of New York and Providence gave testimony. The custom of the Treasury Department has been to assess all hat pins under the jewelry clause of the tariff law at 60 per cent. ad valorem. Importers contend that the articles are properly assessable according to the material of chief value contained. Mr. Curie, of Curie, Smith & Maxwell, represented the importers at the hearing. Several of the witnesses testified that only a small percentage of the hat pins sold in the United States are regarded in the trade as jewelry. Most of the pins, it was said, are entirely of a useful nature, with no attempt at ornamentation, and are of cheap metal and not of gold or silver. The Board, after hearing the testimony and arguments, reserved decision. The decision of this case will be a precedent affecting a large number in which protests have been filed.

Four rings, valued at $1,500, were stolen recently from the room of J. H. Proudfoot, a New York diamond broker, in the

Watson House, at Babylon, L. I. There was a slight fire at the hotel and the pocketbook which contained the rings disappeared during the excitement. Last week Timothy Cahill, 15 years old, who was employed as a bell-boy, was arrested on suspicion, and confessed that he had taken the rings. Three of the rings were afterwards found in the rear of the hotel, where the boy had buried them.

Louis Halpert, 51 Maiden Lane, returned this week from a vacation at Sharon Springs, N. Y.

Stein & Hochberger is the name of a new firm which is manufacturing 10 and 14 karat rings at 80 Nassau St.

Amos M. Brush, who died Sunday in Greenwich, Conn., was the father of A. Edgar Brush, with Tiffany & Co.

Richard Friedlander, of R., L. & M. Friedlander, has returned from his annual trip abroad, after making purchases of diamonds.

It was reported last week to the police that burglars had entered the store of Max Rainess, 1324 Third Ave., and had stolen jewelry and watches valued at $500.

Sympathy will be extended by many friends to Lee Reichman, of Jos. H. Fink & Co., whose three-year-old daughter, a bright little girl, died last Wednesday night.

Alexander Feldenheimer, of the California Jewelry Co., San Francisco, arrived in New York last week on the *Kronprinz Wilhelm*, and after remaining here a few days left for home.

E. M. Gattle & Co. have a claim for $600 for jewelry sold to Clarence E. Rood, who lives at the Gregorian Hotel, 42 W. 35th St., and who on Saturday last filed a petition in bankruptcy.

I. Breidenbach, buyer for Adolphe Schwob, is spending a well-earned vacation at Mt. Clemens, Mich. Jules Schwob, representing the same firm in the east, is out on his Fall trip through the manufacturing towns.

H. A. Meyer, with Geo. Borgfeldt & Co., who recently returned from Europe, has extended his vacation for a couple of weeks on this side, and will shortly resume his duties. He will have control of an entire floor in which to display the artistic products that he obtained while abroad.

William H. Glaser has closed his store at 762 Eighth Ave. in order to form a partnership with Harry Sartoris under the name of Sartoris & Co. The new firm will conduct at 1503 Broadway the business recently established by Mr. Sartoris, who formerly had other stores in this city, but had been out of the trade for a year or so.

W. J. Kriel, 21 Maiden Lane, says that although the reports of scarcity of fine white round American pearls have not been at all exaggerated, yet some excellent offerings have recently reached the market. Among the larger pearls found this season, he says, is a pear-shaped gem, weighing 51 grains and with a pink luster fully equal in delicacy and beauty to that of highly prized Oriental pearls. He says that baroques are not as plentiful as they were.

Stamford White, who is engaged in a controversy with the Japanese Consul-General, with reference to a memorial album to be presented to the Emperor of Japan, says that the book will be the largest and most magnificent of its kind ever made and will cost about $40,000; that the cover will be made by Tiffany & Co., using an entire steer's hide, which will be decorated with coats of arms in gold filigree. Consul-General Uchida, in a newspaper statement, says that he does not commend Mr. White's project.

A terrific explosion, caused by a building contractor blasting foundations for new flat houses, Monday afternoon, wrecked the front of Francis Kronenberger's store, 1008 Westchester Ave., in the Bronx. William Engels, the watchmaker, who was at work repairing a timepiece, was struck and knocked senseless by a stone weighing 20 pounds or more. A second stone fell on him, injuring his knees. He was taken in an ambulance to Lebanon Hospital. The show cases and the stock of jewelry were considerably damaged. The blasting was at Westchester and Tinton Aves., and the excessive explosion, which injured several persons and damaged a number of stores and apartments, was heard for a mile or more away in all directions.

New York men who are familiar with the history of the Pollock diamond robbery do not recall that A. M. Shepard, mentioned in a Minneapolis dispatch, took any part in the case. The dispatch says that Mr. Shepard, who represents A. C. Becken, Chicago, is in fear that he will come to harm at the hands of Omaha men because he assisted The Jewelers' Protective Union, New York, in its investigation. According to the dispatch he had sample cases containing jewelry valued at $25,000 in his room at the hotel, and the accidental misplacing of the room key greatly alarmed him. He then explained the circumstances, on account of which he believed that he was in danger. When the key was found he rushed to his room and found the samples safe.

Murray & McAdams, Danville, Ky., have dissolved partnership. Hugh Murray will continue the business on his own account.


C. DORFLINGER & SONS,

FINE GLASSWARE.

*PLAIN, ENGRAVED, CUT, AND ROCK CRYSTAL DECORATIONS.*

TRADE-MARK LABEL DORFLINGER ON EACH PIECE.

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The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
ROBERT BAYLES, Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

## Newark.

Because of illness Max Reiter closed his store on Broadway, at Perth Amboy, N. J., for a couple of days last week.

Ferdinand Brunner, Rutherford, N. J., has bought the Koster property on Park Ave., a short distance from his store.

A Newark detective arrested Edward M. Birss, 18 years old, of 42 E. 28th St., New York, while he was trying to obtain money on a quantity of jewelry in a pawnshop on Academy St., in this city. Investigation showed that the articles belonged to him, and in the First Precinct Court he was discharged at the request of the detective who made the arrest.

John S. Gibson, receiver of the Van Houten Bros. Jewelry Co., has filed an application with Vice-Chancellor Emery for an order under which the assets of the company would be sold to Richard W. Annin for $3,500. When the company was adjudged insolvent the inventory showed a somewhat high appraisement. Some creditors, it is understood, object to the proposed sale.

Thos. J. Bradley's store, 372 Broad St., continues in charge of the receiver in bankruptcy. At the hearing before Edw. G. Adams, the referee, Mrs. Helen McConville testified that she had a bill of sale of the stock, but that it was not given to her for the benefit of the creditors. The document was dated July 7 and was mailed to her by Bradley after he left the city. She said that before going away he had spoken of giving her a bill of sale, and she told him that she did not care for it. He told her that it might come in handy. She said that on a number of occasions she had loaned him money to put into the business, and she had possession of the store after Bradley left the city and before the receiver put in an appearance. The charge that Bradley removed diamonds valued at several thousand dollars she denied. Mrs. McConville's husband formerly owned the business. An effort has been made by the lawyers to effect a settlement between her and the creditors. An order was issued last week by Vice-Chancellor Emery, directing that Bradley be committed to jail for contempt in not paying alimony to his wife.

Emanuel Moss, Owensboro, Ky., has filed a suit against the Mutual Reserve Fund Life Association, of New York, in which he charges that special classification of members has been made in violation of the regulations, by which certain classes have been forced to pay exorbitant premiums. He further alleges that the company has transferred many of its members to a plan of insurance different from that authorized, and seeks to recover $1,524, which he has paid in premiums on a $2,000 policy.

## Importations at the Port of New York.

*Weeks Ended July 29, 1904, and July 28, 1905.*

| China, Glass and Earthen Ware: | 1904. | 1905. |
|---|---|---|
| China | $107,419 | $99,203 |
| Glass ware | 31,197 | 19,302 |
| Earthen ware | 23,600 | 14,528 |
| Optical glass | 4,335 | 942 |
| Instruments: | | |
| Musical | 15,183 | 19,109 |
| Optical | 12,753 | 11,885 |
| Philosophical | 1,103 | 3,057 |
| Jewelry, etc.: | | |
| Jewelry | 13,817 | 13,304 |
| Precious stones | 545,854 | 753,483 |
| Watches | 39,570 | 46,765 |
| Metals: | | |
| Bronzes | 3,544 | 3,925 |
| Cutlery | 36,479 | 29,903 |
| Dutch metal | 3,286 | 8,686 |
| Platina | 11,888 | 31,066 |
| Silverware | 2,000 | 462 |
| Miscellaneous: | | |
| Alabaster ornaments | 54 | 12 |
| Amber | 9,390 | 8,161 |
| Beads | 4,520 | 3,587 |
| Clocks | 5,845 | ..... |
| Fans | 3,591 | 1,542 |
| Fancy goods | 8,356 | 10,517 |
| Ivory | 5,716 | 19,964 |
| Ivory, manufactures of | 677 | 1,415 |
| Marble, manufactures of | 10,544 | 16,759 |
| Statuary | 3,226 | 45,941 |

The building at Little Rock, Ark., in which Powell & Dodd's jewelry store is situated, was broken into recently by thieves, but nothing was taken from the jewelry firm, although another concern in the same building lost considerable cash.


# THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET. NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,000,000.00.

*ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.*

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

# The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

A. P. DOREMUS, Cashier
W. H. STRAWN, Ass't Cashier

# THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, $850,000
Deposits over Ten Millions

Offers a favorable market for short and long time jewelry and diamond paper

# The Mercantile National Bank of the City of New York

*Cordially invites Accounts from Good Merchants in the Jewelry Trade.*

CONVENIENT LOCATION,
AMPLE CAPITAL,
LARGE SURPLUS,
LONG EXPERIENCE.

FREDERICK B. SCHENCK, President.

MILES M. O'BRIEN, WILLIAM H. TAYLOR, } Vice Presidents.

JAMES U. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

| | |
|---|---|
| Capital, . . . | $3,000,000 |
| Surplus, . . . | $3,000,000 |

Broadway, Corner of Dey Street,
New York.

*Large Shipments*

OF

# *Diamonds*

purchased by our Mr. MAX J. LISSAUER in European markets, are now being received by us.

We are now better than ever prepared to supply dealers at prices ***advantageous*** to them.

***Our travelers*** are about leaving for the road with a most complete stock, comprising a full assortment of

***Loose and Mounted Diamonds, Watches and Jewelry.***

EST. 1866.

*Lissauer & Company*

2 TULP STRAAT, AMSTERDAM

XII MAIDEN LANE, P. O. Box, 1625. NEW YORK.

**CROUCH & FITZGERALD**



Jewelry

Trunks

and Cases

161 Broadway,

Bet. Cortlandt and Liberty Sts

688 B'way,

723 6th Ave.

NEW YORK

**L. BONET,**

**CAMEO PORTRAITS,**



Importer .. of .. **Precious Stones,**

41 UNION SQUARE, NEW YORK.

## Optical Notes and Briefs.

Dr. E. A. Dial, Santa Barbara, Cal., has been calling on the optical supply houses in San Francisco, Cal.

G. G. Button, Hollister, Cal., accompanied by his wife, is taking in the sights on the trail at the Portland fair.

After a three months' sojourn in Europe, Frank Morrison, eye specialist, has returned to his home in Indianapolis, Ind.

The annual meeting of the stockholders of the Gundlach-Manhattan Optical Co. will be held at the offices of the company, 753 Clinton Ave., S., Rochester, N. Y., to-morrow noon.

A special meeting of the Rochester Optical Society was held July 25. On account of the absence of a large number of the members from the city the meeting was adjourned without further action being taken on the picnic matter for which the meeting was called. The picnic will most likely be held the first part of this month.

The Texas Optical Association held its third annual meeting in Houston, Monday and Tuesday of last week, July 24 and 25. There was a large attendance and the session was generally interesting to all who participated. The programme and arrangement of entertainments was in the hands of John C. Wyche, as chairman of the committee. The last session was taken up entirely by papers presented by the members and the discussion which followed. It was decided to hold the next annual meeting at Waco. The officers elected by the association were as follows: Dr. West Cathcart, of Galveston, president; J. R. Segall, of El Paso, first vice-president; Mrs. Mollie Armstrong, of Brownsville, second vice-president; B. R. Stocking, of Belton, secretary; Lois E. Allen, of Beaumont, treasurer. An executive committee was elected, as follows: Mr. John Wyche, of Willis; R. Beskow, of Greenville; T. P. Williams, of Fort Worth, and H. F. Cohen, Houston. Membership committee: W. W. Chamberlain, E. E. Taylor and H. F. Cohen.

An interesting event took place at the Bausch & Lomb Optical Co., Rochester, N. Y., last week, when President John J. Bausch, for the first time since his return from Europe, visited the office. When Mr. Bausch entered he found the 35 foremen employed by the company awaiting him. These men represented the 1,300 employes of the corporation, and in behalf of the workers extended a welcome to Mr. Bausch and congratulated him upon his return as well as upon his 75th birthday, which Mr. Bausch celebrated recently. On behalf of the employes they then presented him with a handsome silver coffee service, suitably engraved. William D. Weisharr made the presentation speech and expressed the great regard all the employes had for Mr. Bausch and the pleasnre they felt in seeing him home again. Mr. Bansch was taken by surprise and for a moment was unable to speak. Then in a few words he expressed the pleasure that he felt at again being with his family and at his desk. He heartily thanked the foremen and through them the employes of the company.

**ENGLISH GLASS**



Large assortment of **Fancy Vases, Centre Pieces** and **Rock Crystal Stem Ware,** particularly adapted for the Jewelry Trade. Write for particulars.

Sole Agent for the Celebrated CAULDON CHINA

**EDWARD BOOTE,** 46 West Broadway, New York

A. & M. Marx IVORY HANDLES AND NOVELTIES

*Manufacturers of* **IVORY, STAG, HORN for the Silversmiths' Trade. Cork Screw Handles, Bottle Openers, Fancy Novelties.**

ESTABLISHED 1890.
TELEPHONE, 2698 FRANKLIN.

**210-212 Canal St., New York.**

## Canada Notes.

G. M. Mayberry, Wetaskiwin, N. W. T., is selling his stock by auction.

E. L. Crawford, Edmonton, N. W. T., has sold out his business to G. F. Watcher.

The assets of J. A. McMillan, Ottawa, who recently assigned, have been sold.

The jewelry firm of W. J. Clark & Co., Fort William, Ont., has dissolved, and the business will be continued by Wm. Bloomfield.

The manufacturers' section of the Toronto Board of Trade, at a recent meeting, made its arrangements for a public dinner to W. K. George, president of the Canadian Manufacturers' Association, in recognition of the manner in which he has promoted the Canadian industrial interests during the trip of the members of the association to England.

An electric clock service is being installed in the western block of the Parliament buildings, Ottawa. Sixty clocks in all are being put in, controlled electrically by a master clock in the Dominion Observatory. There are already systems comprising 50 clocks in the Langevin building and 10 clocks in the eastern block of the Parliament buildings. It is proposed that all the buildings in the group shall be similarly equipped.

In respect to the tax imposed upon commercial travelers representing outside houses by the provinces of British Columbia and Quebec, the Canadian Commercial Travelers' Association is asking the Dominion Government to interfere and compel those two provinces to submit a case to the courts, as the claim is made that the law violates the British-North America Act; also, that it will seriously interfere with interprovincial trade as well as with direct trade with Great Britain. The United States is not mentioned in the protest.

The Dominion Parliament has passed a bill against trading stamps, which comes into force Nov. 1. After that date trading stamps will be prohibited. Bills had been passed prohibiting the stamps by several of the provinces, and municipalities had passed by-laws to the same effect. They had, however, been declared "ultra vires" by the Supreme Court of Canada. The forces against trading stamps, therefore, went to work to get a Dominion act passed. The trading stamp people still consider that they can drive a coach and four through this act.

Arthur Jacques, real estate dealer, Montreal, has laid a complaint against his treatment in the jewelry store of Adolphe Mongeau, St. Lawrence St. The stock has been selling at auction, and Jacques alleges that he was outbid by a man who was a fake bidder. Jacques refused to bid higher and the auctioneer wanted him to take the article at his lower figure. This he declined to do, and after a discussion the autioneer, he says, ordered him to be put out of the store. One of the clerks thereupon, he says, took hold of him so forcibly that he was thrown to the pavement and sustained severe cuts about the head and face.

No trace has yet been found of the $15,000 worth of diamonds stolen from the jewelry store of Johnston Bros., St. Catherine St., Montreal, three weeks ago. Circulars have been sent out to all the police departments in Canada and the United States, giving a full description of the stolen diamonds, but so far none of them have been recovered. Photographs of jewelry thieves who are known to be at large have been sent to Montreal by Boston, New York, Chicago and other cities, but the clerks who were in the store at the time the robbery is supposed to have been committed have been unable to identify them. An advertisement has been published in the papers offering a reward of one-third the value of the diamonds for information that will lead to the arrest and conviction of the thieves, or for the recovery of the stolen diamonds. There is a suspicion that the thieves have gone to Europe.

Speer Bros., Wheeling, W. Va., are making improvements in the interior of their store on Gravel St., and also increasing their stock.




**STRIKE**

against paying something for nothing. Don't pay the traveler's salary and expenses. Don't pay for extravagant business methods. Don't pay for experimental ideas. Buy your

**GOLD CHAINS**

direct from the maker, from a house established over half a century, from a house with a reputation for quality, workmanship and salable designs at the lowest possible prices.

1850 1905

**ALOIS KOHN & CO.**

Makers of

SOLID GOLD CHAINS

of every kind.

16-18 Maiden Lane
New York.

**QUALITY in MOUNTINGS**

is as much desired as quality in diamonds. Get the best from

**ADAMS & SINGLETON**

Successors to Brooks & Pike

Manufacturers of DIAMOND MOUNTINGS **364 Washington St., Boston, Mass.**

**LOVING CUPS**

IN STERLING SILVER AND INLAID OR HAMMERED COPPER EQUIPPED WITH SAFETY LOCKS AND BASES.

**J. A. MOLLER, Silversmith,**

239-241 CANAL STREET, N. Y.

TRADE MARK.

PLATINUM SEAMLESS TUBING.

PLATINUM POLISHING PASTE.

**PLATINUM**

**Assayers and Refiners.**

**BELAIS & COHN,**

13 DUTCH STREET, - NEW YORK.



# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, AUGUST 2, 1905. No. 1.

## Chicago Notes.

Emil Hamer, of the E. A. Brown Co., St. Paul, Minn., was a visitor here last week

Charles E. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., Kansas City, Mo., was here last week.

Jacob Franks, of the Rockford Watch Co., is spending a few weeks at the Royal Palace Hotel, Atlantic City.

Cole & Young, 9130 Commercial Ave., South Chicago, suffered damage by water from a severe rain storm last Friday.

Daniel H. Stark, purchasing agent for the Illinois Watch Co., spent 10 days last week between Chicago, Cleveland and Buffalo.

Charles H. Turner has been placed at the head of the repair department of the National Cash Register factory, Dayton, O.

Charles Marsh, of the timing room of the Elgin National Watch Factory, is the inventor of a self-adjusting movement holder.

Weber Bros., pawnbrokers and jewelers at 151 Clark St., have secured a reduction in their personal assessment of taxes from $10,000 to $6,000.

Charles A. Wheeler, an expert mechanical and electrical engineer, recently arrived from Japan, where he represented the manufacturers of a new torpedo.

The Towle Mfg. Co. and Otto Young & Co. have removed to the Heywood building. Both concerns have installed new fixtures of a thoroughly up-to-date design.

Mrs. Sara E. Wilson, formerly the wife of the late Geo. E. Marshall, is advertising for the return of a small solid gold Waltham watch which she lost last week.

Former employes of the Elgin National Watch Co.'s factory are very much in evidence just now. H. C. Carpenter is sales-manager for the South Bend Watch Co.

Victor B. Strelitz, of Strelitz Bros., left Aug. 5 on the *Northland* for Buffalo, where he will take the train for Atlantic City, remaining there for a two weeks' vacation.

Ed. Massa, of Bauman Massa Jewelry Co., St. Louis, Mo., accompanied by his wife, passed through Chicago last week on their way home from a trip to the lakes of Wisconsin.

Announcement has been made of the engagement of Miss Pauline Wirt to John A. Roche, of Chicago. Miss Wirt is the daughter of Paul E. Wirt, the well known fountain pen manufacturer of Bloomsburg, Pa.

George G. Gubbins, with the Illinois Watch Case Co., is receiving the condolences of his friends on the death of his brother, Henry T. Gubbins, who passed away on July 23d last, aged 51 years.

Bertha Dallas, the 16-year-old daughter of J. A. Dallas, who disappeared from her home three weeks ago, was brought back last week by her father from Sandusky, O., where she had been employed in a restaurant.

In the matter of the suit of Samuel Lyons against the International Silver Co. for damages, the defendant and A. L. Sercomb and C. B. Dungan have made answer through their attorneys, Wilson, Moore & McIlvain, that they are not guilty of the supposed grievances laid to them.

News was received here last week of the arrest at Calgary, N. W. T., of A. S. Gottlieb, auctioneer and lawyer with an office in the Ashland block. Mr. Gottlieb was charged with the theft of some papers by a merchant. Mr. Gottlieb's friends here declare there must have been a mistake made somewhere, as he is a man of high standing and reputation. Mr. Gottlieb is on his way here and will arrive this week.

W. S. Sparrow, western manager of Stern Bros. & Co., has returned from a lengthy trip to the coast, during which he combined business with pleasure. Mr. Sparrow visited the Yellowstone National Park and indulged in some rare fishing off the Santa Catalina Islands, California. A photograph showing him and one of his catches attests to Mr. Sparrow's prowess as a disciple of Izaak Walton. Only Izaak never caught a 220 pound Jew-fish and Mr. Sparrow did.

Just because A. M. Shepard, salesman for A. C. Becken, couldn't find his room key at the West Hotel, Minneapolis, on July 25, a local paper printed a long affair about an attempted robbery of Mr. Shepard's samples, said to be worth $25,000. As a matter of fact Mr. Shepard is on a catalogue trip and has only a few samples with him. As a further piece of remarkable information the newspaper in question stated that Mr. Shepard was formerly a detective and in that capacity caught one of the Pollock diamond robbers at Sioux City.

## Pacific Coast Notes.

Francis Wansky, Eureka, Cal., died on July 18.

The store of C. I. Hoople, Anaheim, Cal., is being remodeled.

Chas. H. Renner, Arcata, Cal., has enlarged and improved his store.

J. Glick, Stockton, Cal., has removed to new quarters at 239 E. Weber Ave.

C. H. Wardman Globe, Ariz., has gone away, and creditors are looking for him.

The new jewelry store of Samuel Dickson, Fortuna, Cal., was opened on July 14.

The Elgin Jewelry Co. has sued P. J. Gilmore, Pasadena, Cal., for an unpaid balance of $180.

H. A. Schell, Tucson, Ariz., will spend several weeks on a hunting trip along the Black River, in Arizona.

Y. H. Bondrean, Hanford, Cal., is spending several weeks with his family at the Hot Springs, near Porterville, Cal.

B. H. Jordon and Mrs. Jordon, Kansas City, spent last week in Southern California and are now on their way north to visit the Lewis and Clark Exposition at Portland, Ore.

Harry F. Smith, Petaluma, Cal., who is the owner of a handsome automobile, is in trouble with the authorities of Marin County, and is charged with running his machine over prohibited roads.

The Mesa Grande Tourmaline & Gem Co., will be shortly organized with a capital stock of $1,000,000, at San Diego, Cal., for the purpose of mining for tourmaline and other gems in the Mesa Grande region of San Diego County.

A. C. Carpenter, Palo Alto, Cal., had a thrilling adventure at a fire which destroyed his residence, July 20. Mr. Carpenter was at his store when the fire started, and he reached home just in time to rescue his wife, who was asleep in the building. Mrs. Carpenter was slightly burned.

A. J. Reinhardt, Lincoln, Ill., is conducting an auction sale prior to enlarging and making extensive improvements in his establishment.

# To the Jobbing Trade

# DIAMOND MOUNTINGS

## DIAMOND MOUNTED JEWELRY

## SPECIALTY.

**Diamond mounted Bunch Rings sold on a Loose Diamond Basis. Will positively interest close and critical buyers. Goods that sell and have no hereafter.**

# SHIMAN BROS. & CO.

Importers and Manufacturers of

**DIAMOND JEWELRY AND MOUNTINGS,**

**87 Maiden Lane, N. Y.**

LONDON: 50 Holborn Viaduct
AMSTERDAM: 2 Tulp Straat.

FACTORY:
1, 3, 5 Gold Street.

## Minneapolis and St. Paul.

The Anchor Silver Plate Co., St. Paul, is arranging to open a branch in Winnipeg, Can.

Mrs. Rose G. Roebuck, widow of the late Frederick A. Roebuck, Minneapolis, has been appointed special administratrix to continue the jobbing business of the Western Mfg. Co.

M. L. Finkelstein, St. Paul, caused the arrest of Harry Rosen on the charge of stealing two pairs of diamond earrings, valued respectively at $350 and $400. There will be a hearing this week.

At the first meeting held recently by the creditors of C. S. Sutter, St. Paul, who is in bankruptcy, the attorneys for The Jewelers' Association and Board of Trade, New York, were successful in securing the election of a trustee. Appraisers have been appointed who value the stock at $5,200 and the fixtures of $712. The accounts receivable amount to $804. Arrangements will be made without delay for the disposition of the jewelry which is said to be unusually well selected and desirable. Before the board filed its petition in bankruptcy, Mr. Sutter offered to compromise at 40 cents on the dollar, but in making this proposition he had not completed arrangements for carrying it into effect, and if the offer were accepted it is believed that he would not have been able to carry out his part of the contract.

At the Anchor Silver Plate Co.'s factory, St. Paul, a number of departments are runnings nights with electric motors.

The convention of the American Association of Opticians and the concurrent meeting of the Retail Jewelers' Association of Minnesota, brought into Minneapolis a number of outside dealers. Among them were: G. R. Simons, Langford, S. D.; N. C. Clemmensen, Long Prairie, Minn.; F. K. Randall, Phillips, Wis.; A. M. Fargeman, Fergus Falls, Minn.; E. L. Hunkins, Billings, Mont.; C. G. Conyne, Mandan, N. D.; D. G. Gallett, Aberdeen, S. D.; J. M. Chalmers, Lake City, Minn.; C. L. Ekberg, Red Wing, Minn.; I. M. Radabangh, Hastings, Minn.; W. G. Gould, Glencoe, Minn.; A. G. Tellner, Jamestown, N. D.; C. H. Todd, New Richmond, Wis.; Louis Hanson, Devil's Lake, N. D.; H. J. Heram, Elbow Lake, Minn.; C. A. Sherdahl, Montevideo, Minn.; A. M. Harper, Renville, Minn.; H. M. Hitchcock, Redwood Falls, Minn.; J. W. Brown, Ortonville, Minn.; Wm. Plackner, Benson, Minn.; J. C. Herdliska, Princeton, Minn.; E. F. Huhner, Stillwater, Minn.; G. B. Ellestad, Lanesboro, Minn.; L. O. Hulberg, Northfield, Minn.; Julius Anderson, Mora, Minn.; John C. Marx, Shakopee, Minn.; Wm. Krohn, Annandale, Minn.; A. L. Mealey, Delano, Minn.

S. H. Lesser, who had been for many years sales manager of the Anchor Silver Plate Co.'s New York salesroom, which it has discontinued, has made his new headquarters at the factory in St. Paul, and is at present greeting his friends in the west.

Judge Kelly has filed an order in the case of the Puritan Mfg. Co. against M. T. Gardner, St. Paul, overruling the plaintiff's demurrer to a part of the defendant's answer, with leave to the plaintiff to file a reply on payment of $10 costs. Judge Kelly says in a portion of a memorandum filed: "Action on a written paper, signed by the defendant, to recover $380, the price of certain jewelry alleged to have been sold and delivered. The defendant admits that he received certain goods last October, and never paid for them; admits that he signed a certain paper for, but denies knowledge of the paper's exact contents. He says that about Oct. 3 the agent of the plaintiff called on him in St. Paul, and, for the purpose of inducing him to sign the paper, falsely and fraudulently represented to him that he was desirous of establishing in St. Paul four exclusive agencies for the sales of plaintiff's goods, of whom he wished to make the defendant one." The defendant also set forth that other false representations as to the quality and prices of the goods and provision for their return, if unsold, were made. The judge held that the answer, if true, was a valid defense. It is expected that the case will now go to trial.

James Mix, of Albany, N. Y., who injured his hip by a fall a short time ago, was reported to be getting along very well, and it is believed that his ultimate recovery is certain. Mr. Mix is 82 years old.

## San Francisco.

TRADE CONDITIONS.

Trade conditions generally have improved somewhat, both among wholesale and retail houses, in San Francisco, and it is generally believed that from now on the local jewelers will have a fair trade until Fall, when, judging from all indications, an unusual volume of business is to be expected.

A. I. Hall & Son are getting out their new catalogue.

H. D. Hadenfeldt, of Rothschild & Hadenfeldt, is on a business trip.

R. Bernhardy has just returned from his first road trip for A. Eisenberg & Co.

Edwin Wold, Oakland, Cal., was married in that city a few days ago to Miss Ruth Bruce.

Geo. E. Feagans, of Brock & Feagans, Los Angeles, Cal., and Joliet, Ill., was a recent San Francisco visitor.

G. A. Thiel and wife, of Redwood City, spent a few days in the city this week making selections for the Fall line of jewelry.

E. E. Mahlun, Weimea, Kauai, T. H., is spending a month in San Francisco. Mr. Mahlun was formerly with A. I. Hall & Son.

Shreve & Co. have just received an order to supply the service for the battleship *Ohio*. There were a number of competitors in the field.

Among the interior jewelers not mentioned elsewhere, who have been visiting in San Francisco in the past few days were G. W. Hill, Lodi; H. E. Austin, Stockton; L. C. Swain, Vacaville; H. Young, Stockton.

Geo. B. Lewis, secretary of Shreve & Co., met with a painful accident while attempting to board a moving electric car on Sacramento St. He was thrown violently to the ground, sustaining a number of cuts and bruises.

Ben. Martin and Joseph Martin, salesmen formerly in the employ of F. L. Cook, a Market St. jeweler, have been convicted of grand larceny and sentenced to terms in the California State Prison at San Quinten. Ben. Martin was sentenced to two years' imprisonment and his brother to 18 months. The two men ran away with their samples on Aug 12, 1904, and were brought back to San Francisco from Indian Territory.

ESTABLISHED 1854 INCORPORATED 1898

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET
CHICAGO.

28-26 Loollersgracht Amsterdam, Holland.

## St. Louis.

Gerhard Eckhardt has gone on a fishing trip, to be gone about a week.

J. F. Daly, of J. F. Daly & Co., spent several days in Chicago, last week.

E. Massa, of the Bauman-Massa Jewelry Co., has returned from a visit to Charlevoix, Mich.

Alvin L. Bauman, president of the L. Bauman Jewelry Co., has returned from a trip through Missouri.

Moses Straus, the veteran jewelry man, with the L. Bauman Jewelry Co., is on a visit to his family at South Haven.

J. H. Steidemann, of J. W. Cary & Co., has returned from an extended trip to the East, in which he visited New York and Atlantic City.

A. R. Brooks, of the Brooks-Auer Jewelry Co., has returned from a business trip to Chicago. I. Auer of the same firm is now on his vacation.

Sigmund Stern, a member of Stern Bros. & Co., New York, was in St. Louis for several days last week. Mr. Stern left Friday for the Thousand Islands.

William Preuer, Cincinnati, O., who will open a new retail jewelry store there, spent several days in St. Louis last week, combining business with pleasure.

L. W. Waldecker, of the silverware department of the Mermod, Jaccard & King Jewelry Co., left Saturday for Philadelphia, his former home, to spend his vacation.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., left Friday for New York and will spend some time at the branch store in that city.

William Tudor Wilkinson, son of wealthy parents, was recently arrested on the charge of stealing jewelry from the Simmons Co. He pleaded guilty, and was fined $200.

Among the visiting jewelers in St. Louis last week were J. H. Greer, Fort Worth, Tex.; A. W. Susen, El Paso, Tex.; J. H. Booth, Alton, Ill., and A. Marks, Lawrence, Kan.

A. H. Aylesworth of the J. F. Daly Co., has returned from a visit to Providence. While away Mr. Aylesworth was the guest of his cousin, Will Manchester, of the Manchester Mfg. Co., Providence.

C. P. Hutchinson, of Whelan-Aehle-Hutchinson Jewelry Co., is taking a much needed rest after a busy season. Patrick T. Whelan, president of the company, has returned from a pleasant trip on the Tennessee River.

J. Vion Papin, who was secretary to the Japanese Commission during the World's Fair, and who served on Jury of Awards No. 1, for gold, silver, cloisonne and enameled ware, has recently been appointed railroad and financial editor of the St. Louis "Republic."

E. S. Weidlich, of William Weidlich & Bro., spent last week and a part of this in the Massachusetts manufacturing centers.

F. L. Jaccard, Texas representative of the Bauman Massa Jewelry Co., is spending a few days in St. Louis. He departs this week for a trip through Arkansas, and thence to his headquarters at Fort Worth. He reports that crops in the Lone Star State are in good condition. The cattle industry is also in properous shape, and Mr. Jaccard considers the business outlook good.

Statistics concerning the possession of jewelry and diamonds are furnished in the final report of the Board of Review of St. Clair County, across the river from St. Louis, to the Illinois State Board of Equalization. With a population of about 30,000 the total valuation of diamonds owned by its citizens is $6,441. Belleville, the next largest city in the county, with a population of 15,000, is without a single diamond, as the property of a tax payer, and has not one piece of gold or silverware, according to the report.

## Pacific Northwest.

Alber Hansen, Seattle, Wash., is distributing a handsomely illustrated booklet.

W. P. Mulholland has succeeded R. Roberts in the jewelry business at Big Timber, Mont.

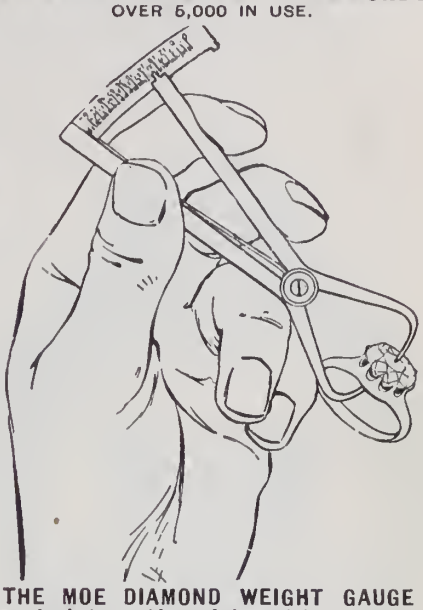
In a decision handed down a few days ago Judge Frazer, of Portland, Ore., ruled that the copyright of Isaac Aronson, a Portland jeweler, gave him no monopoly in the sale of certain articles of jewelry with a Lewis and Clark design on them, and accordingly dissolved a temporary injunction restraining Joseph Mayer and other Portland firms from using this design. Mr. Aronson, who had secured a copyright, complained that other firms were selling souvenirs with the same or similar designs. In rendering his decision Judge Frazer held that as this Lewis and Clark design was entirely descriptive and did not serve to indicate a particular manufacturer's goods, the copyright could not hold.

As a result of the extensive improvements made recently to his store, at 426 Penn St., Reading, Pa., G. A. Schlechter is receiving considerable free advertising from the local press, the papers speaking very highly of the improvements which he has made.

C. B. Jacquemin, Council Bluffs, Ia., is offering a handsome silver cup as a trophy for the gold championship contest of the city of Council Bluffs. The cup stands about eight inches high and is richly designed and chased.

The Board of Directors of the National Self-Winding Clock Co., Champaign, Ill., has been reorganized and new officers have been elected as follows: President, Edwin S. Swigart; vice-president, J. W. Stipes; secretary, Solon Philburn; treasurer, Geo. B. Storer. Dr. Percy L. Clark has been selected as general manager, and W. Brainard assistant manager.


**NO MORE GUESSING**
**THE WEIGHT OF MOUNTED DIAMONDS.**
OVER 5,000 IN USE.



**THE MOE DIAMOND WEIGHT GAUGE**
has solved the problem of determining the correct weight of mounted diamonds. It is the only device that has met with the approval of the leading jewelers in America and Europe. To meet the general demand

**Price Reduced to $3.75.**

**Charles Moe, Inventor, 80 Adams St., Chicago.**

May also be ordered from the following agents or your jobber:
BACKES & STRAUSS, Sole Agents for Europe and India, London, E. C., 14-17 Holborn Viaduct.
D. C. PERCIVAL & CO., Boston, Jewelers' Bldg.
CROSS & BEGUELIN, N. Y., 17 Maiden Lane.
M. SICKLES & SONS, Phila., 726 Chestnut St.
NORDMAN BROS., San Francisco, 134 Sutter St.

**Jewelers' Show Cases.**



Our Small **ROSEWOOD** MOULDING
**STEEL LINED CASE.**
We Challenge the World to Produce a Better Case.

**F. C. JORGESON & CO.**
11-17 N. ANN ST., CHICAGO.
Makers of all Kinds of
**Jewelers' Fixtures.**
Write for illustrated circular.
OUR MOTTO: The Best of Everything.

If you want to buy **Diamonds at Right Prices**
SEND YOUR ORDERS TO
**CHARLES T. SPENCE & CO., Columbus Memorial Building,**
**CHICAGO, ILL.**

IF YOU CAN'T FIND IT, WE CAN MAKE IT.



Exact size of special charm recently made for jeweler who could find nothing large enough to suit his customer.

The A. P. Craft Co.,

Manufacturing Jewelers,

INDIANAPOLIS, IND.

Emblem Goods. Special Orders.

LEARN JEWELERS ENGRAVING

"The Engraving School that Graduates Experts."

A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.

Send for handsome, illustrated prospectus.

PAGE-DAVIS COMPANY.

Suite 10, 90 Wabash Avenue, CHICAGO.

## Cincinnati.

C. J. Nurre, 1214 Main St., has left for an extended tour among the eastern cities.

D. Jacobs, of D. Jacobs & Co., with wife and daughter, is sojourning at Atlantic City, N. J.

Herbert Oskamp, of the Oskamp Jewelry Co., is spending his vacation at his Summer home in Virginia.

Joseph Noterman, of Jos. Noterman & Co., with Mrs. Notterman, has returned from an eastern trip.

Joseph M. Plant, formerly located in the Perrin building, has moved to his new quarters at 320 W. 5th St.

Mr. Freisens, of Parker & Friesens, accompanied by his wife, is making a pleasure trip through California.

G. A. Schneider, recently watchmaker for Herman & Loeb, Johnston building, is now with Herman Lange, 425 Vine St.

Oscar Keck, of the Herman Keck Mfg. Co., sailed Aug. 1 from New York for Europe, where he will devote several weeks to purchasing goods.

The Frank Herschede Co. has put in a large plate glass window on the west side, the former one having been smashed by boys throwing stones.

Joseph H. Kenkel, 1302 Main St., has gone west on a sight-seeing trip, which will include Yellowstone Park and other points along the Pacific slope.

On account of the yellow fever epidemic in the south, a number of Cincinnati traveling salesmen have returned from their southern trip, being cut off by quarantines.

W. W. Howe, of the Loring, Andrews Co., and family, are summering at Wequetonsing, Mich. E. J. Morris, of this house, has gone to Clark's Lake, Mich., where his family are located, for the Summer months.

Jules Franklin, New York, spent a part of last week here as the guest of John F. Herschede, of the Herschede Hall Clock Co. Chas. Lucius and J. Fred. Kramer, of the Frank Herschede Co., have just returned from Chicago, where they were entertained by Mr. Franklin.

Albert J. Lauric, of the supposed "Buffalo" company, whose trial has been on in the Federal Court at Jamestown, N. Y., was convicted, as were his accomplices, Harry Joseph, Aaron Swartz, Moses Hendler and Isaac Joseph, on the charge of conspiracy to defraud creditors, under the bankruptcy law.

DO YOU want your material orders correct and promptly?

TRY US

LINDNER & CO.,

S.W. Cor. 4th & Walnut Sts., Cincinnati, O.

Out-of-town jewelers who were recently here buying goods, included: J. G. Irwin, Harriman, Tenn.; J. C. Bohl, Hot Springs, Ark.; Chas. Diefenbach, Hamilton, O.; Clay Henry, Ironton, O.; F. B. Carey, Lebanon, O.; Mr. Ellory, Georgetown, O.; Mrs. H. Simpson, New Richmond, O.; J. E. Parry, Galion, O.; A. Clooney, Maysville, Ky.

## Indianapolis.

TRADE CONDITIONS.

Retail merchants are not enthusiastic over the present trade, but manufacturers say it was never better during this season of the year. Several concerns are working night and day. Collections are said to be satisfactory.

Charles Mayer and family are enjoying an outing at the lakes in Michigan.

E. M. Craft, of the A. P. Craft Co., and Mrs. Craft are spending two weeks at Bass Lake.

Carl L. Rost and wife will start for New York, Aug. 10, to remain in the east two weeks.

J. H. Reed and Mrs. Reed are contemplating a trip to the Pacific slope this Fall. Mr. Reed's parents live in the State of Washington.

A. R. Gray, of Gray, Gribben & Gray, and A. J. Burns, the firm's watchmaker, have returned from a successful fishing trip on the Kankakee River.

A. L. Zoller, of Charles Mayer & Co., has returned from a trip abroad. Ferd. Mayer, of the same firm, will arrive home from Europe early next month.

Four new workmen have been added to the force of the A. P. Craft Co. Two came from Cincinnati and two from Chicago. The force works each night until 9 o'clock.

Among the out-of-town jewelers that visited the local manufacturers and jobbers last week were: J. A. Pickett, Newcastle; John W. Hudson, Fortville; J. Henry Smith, Greenfield; George W. Clemons, Greenwood; D. S. Whittaker, Lebanon; J. F. Harding, Brownsburg; C. W. Neal, Franklin; J. Alfred Meissen, Cicero; F. Pennington, Knightstown, and Mrs. B. Maier, Edinburg.

James A. Larkein, formerly a well-known jeweler of Johnstown, Pa., who for some time past has been a resident of San Diego, Cal., writes to his friends in the former city that he is now prospecting for gems in the mountain region of the Golden State.

DIAMONDS

MOUNTED AND LOOSE.

Makers of ARTISTIC DIAMOND JEWELRY.

JOS. NOTERMAN & CO.,

512 RACE STREET, CINCINNATI, OHIO.

## Cleveland.

F. C. Cook, Janesville, Wis., spent several days here, last week.

H. L. Long is advertising a closing-out sale of watches and some other goods.

W. B. Blood, of the Seribner & Loehr Co., started on his trip through Michigan on Monday.

Biskind Bros. opened a store at 353 Bond St., on July 25. It has been overhauled and newly decorated for them.

L. M. Sigler, of the Sigler Bros. Co., has returned from Europe, where he went some time ago to purchase new goods for their diamond and other departments.

Wm. Wagner, of the Sigler Bros. Co., and Herbert W. Burdick, of the Bowler & Burdick Co., attended the annual meeting of the American Jewelers' Association at Detroit, last week.

W. S. Avery, dealer in jewelry, etc., Chardon, O., died suddenly on the evening of July 24 of heart failure. He was 70 years of age and had been in business in Chardon for half a century.

C. S. McRoss, of the Sigler Bros. Co., has returned from a vacation trip to Milwaukee, Wis., and George H. Tipling, from Detroit, Mich. George Bain and Jack Spindler, of the same house, spent a day, last week, at Canton, O.

O. P. Rowley, with the Bowler & Burdick Co., after being incapacitated for business for several weeks, owing to ill health, has fully recovered, and is again making the trip over his territory, southwestern Ohio, Indiana and Michigan.

W. M. Northrup, North Baltimore, O.; H. S. Sumner, Akron, O.; J. C. Joss, New Philadelphia, O.; L. J. Goddard, Ravenna, O.; Ed. Nolf, Wadsworth, O.; O. G. Carter, New London, O., and A. E. Oyster, Alliance, O., were among the visiting buyers in the city, last week.

It is believed here that if some one would take the lead a State association might be formed among the jewelers of Ohio. Such an organization would prove a great advantage in many ways. The time has passed when business men keep all their little business secrets to themselves. That is pitting one's self against all the others. The broad plan on which success is being gained these days is organization and co-operation. It is the gathering and utilization of ideas, no matter whose they are if good. In no other way can men give and receive experiences and tell of the success or failure of the various plans, so well as in a gathering of men who are all in the same line of business. While a neighbor in the same town might profit from the man who possibly would like to keep all his ideas to himself, the latter will in the end be better off for having these ideas and sharing them. Those things will have to be removed from the minds of jewelers and sooner or later they must meet on the broad plane of fellowship. And the sooner, the better. All that is needed is some one to make the start and after that leadership will fall to the lot of those who are willing to give a little of their time to the matter. The opticians have a very interesting State association and there is no reason why jewelers should not also get together in an organization that will benefit all.

## Lancaster, Pa.

Harry B. Boyer, of the Ezra F. Bowman Technical School, has taken a position with J. F. Zugschwert, Carnegie, Pa.

Clarke Houghton, late with L. C. Reisner & Co., has taken a position with the Estate of R. F. Polack, York, Pa.

T. C. Mullenberg, with the H. S. Meiskey Co., who returned last Friday from a vacation trip to the seashore, left on Monday on his regular tour of the trade.

W. D. Martin, Rocky Mount, Va., stopped over in Lancaster, last Friday, to see friends, en route to Atlantic City, N. J., where he has gone to recuperate.

Among the jewelers who visited the Lancaster trade, last week, were: Howard Keagy, of H. R. Yergey, Columbia, Pa.; M. R. Swartz, and L. J. Henise, York, Pa.

George W. Chandler, who came here from Newark, N. J., a few weeks ago, to become superintendent of the Lancaster Silver Plate Co., has resigned and returned to Newark.

Oliver Mentzer, late with L. C. Reisner & Co., who went to Raleigh, N. C., recently, to take the position of foreman of the manufacturing department of H. Mahler's Sons' jewelry establishment, returned to Lancaster last Friday.

Howard A. Erisman and Chas. Weidner, who recently returned to Lancaster from Cleveland, O., where they were employed as engravers with the Seribner & Loehr Co., went to Riverside, N. J., on Saturday, to take a position with the Philadelphia Watch Case Co.

Local jewelers are suggesting the desirability of all prominent manufacturers of 10 and 14 K. goods, especially the latter, using their trade-marks on their bill heads, as it would help jewelers to become familiar with the different trade-marks, and save a good deal of trouble made necessary by their being obliged to refer to files and records.

The employes of the Hamilton Watch Co. resumed work, Monday. A contract has been made for adding another story to the wing on each side of the main building, and the work will be carried on while the factory is in operation. The enlargement is rendered necessary by the plans for making an O size movement.

## Columbus, O.

Fred C. Blenkner, 66 N. High St., and John Y. Bassell, secretary of the Board of Trade, recently finished a line of new gun sights on which they have been working for a year and a half. They will now market their invention.

Earl Kessie, aged 16, and Edward Ettle, aged 17, the latter having been employed in the store of the H. Cole Co., opticians, were arrested at Waynesville, O., Friday, and held for the Columbus police. Detectives later brought them to this city and lodged them in jail. Before leaving the Cole store, Wednesday evening, young Ettle stole $92 from the cash drawer, which theft he later admitted to the detectives.

C. A. Davis is removing his jewelry business from De Vall's Bluff to Hazen, Ark.


THE EBONY KING

SEND FOR ILLUSTRATED CATALOG.



No. 020.

Price $6.00

CHEAPEST HOUSE IN AMERICA.

J. B. ASH,

ROCKFORD, ILL.

# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum charge, $1.25.**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

***All answers to advertisements addressed care The Jewelers' Circular - Weekly, should be sent to the New York Office unless the Chicago Office is specifically mentioned.***

## Situations Wanted.

YOUNG MAN, experienced watchmaker, own tools, wants situation; country place preferred. Address I. A. Sager, Bridgman, Mich.

YOUNG MAN, 22 years old, wishes position as a traveling salesman or to work inside. Address "C., 3442," care Jewelers' Circular-Weekly.

POSITION by a young man as watchmaker, engraver and salesman in New York State. Address "R., 3439," care Jewelers' Circular-Weekly.

YOUNG MAN desires to obtain a position; have full knowledge of jewelry line; best of reference. "Z., 3394," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires position about Aug. 15 or Sept. 1, with a reliable firm; best reference; state salary. "A., 3449," care Jewelers' Circular-Weekly.

WANTED, POSITION as salesman in retail store; experienced on watches and gold goods; excellent references. "A., 3397," care Jewelers' Circular-Weekly.

SITUATION WANTED by a practical man as salesman; formerly a jewelry store keeper; German-American. Address "A. R. F., 3432," care Jewelers' Circular-Weekly.

SITUATION WANTED by a young man; first class jeweler and clock repairer; can help on watches; first class reference. "O., 3441," care Jewelers' Circular-Weekly.

SHOULD YOU DESIRE a watchmaker, jeweler or engraver write to Leonard Krower, New Orleans, La. We always have applications, likewise requests for positions.

POSITION WANTED by young lady as engraver, bookkeeper and saleslady; terms reasonable; good reference. Address "May, 3242," care Jewelers' Circular-Weekly.

SITUATION WANTED as watchmaker, engraver and manufacturing jeweler; also gold and silver plater; 18 years' experience; A1 reference. Box 3356, care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and salesman, thoroughly experienced in all branches of the business, desires permanent position. Address "B., 3401," care Jewelers' Circular Weekly.

FIRST CLASS watchmaker desires to make change, in present position six years; good appearance, state salary; best reference. Address "H., 3447," care Jewelers' Circular Weekly.

WANTED, permanent position by competent watch repairer; best recommendations from first class house; New York or vicinity preferred. Address "3434," care Jewelers' Circular Weekly.

WANTED, POSITION by young lady as a general letter and monogram engraver, willing to learn other branches, also act as saleslady. Address "D., 3445," care Jewelers' Circular Weekly.

DESIGNER AND MODELER on sterling silver hollow ware and novelties, artistic, practical, wishes permanent position, experienced in all branches. Address "City, 3425," care Jewelers' Circular Weekly.

A FIRST CLASS JEWELER wants steady position in a large retail jewelry store; can do all kinds of new work and repairing; also stone setting. Address "J. L, B.," 1613 Lexington Ave., New York.

WATCHMAKER, engraver, capable of taking charge of refracting department; good all around man and graduate; own tools and trial case; references; state salary. "C., 3400," care Jewelers' Circular-Weekly.

YOUNG WOMAN, with four and one-half years' experience in wholesale jewelry business, having entire charge of marking, selling, correspondence, repairs, bookkeeping. "T., 3395," care Jewelers' Circular-Weekly.

CAPABLE SALESMAN desires position with manufacturer or retail concern; acquainted with best trade; west and south; references from previous employers. Address "M., 3297," care Jewelers' Circular-Weekly.

RETAIL JEWELRY SALESMAN, with large trade and 15 years' experience, desires permanent position; Pittsburg, Pa., preferred; can furnish best of reference. Address "M., 3440," care Jewelers' Circular-Weekly.

WANTED, POSITION as salesman; 15 years' experience in large, high class jewelry stores; last seven years as manager; temperate and reliable; A1 references. Address "J. A. R., 3423," care Jewelers' Circular-Weekly.

SWISS WATCHMAKER; can do all kinds of fine watch and French clock work; wants position in the south; railroad work preferred; salary expected, $25 per week. Address Theo. Shaffer, 1708 Eighth Ave., North, Birmingham, Ala.

JEWELER, first class, all around man, new work or repairing, desires to make a change; accustomed to working in stores; the south or Pacific Coast preferred; ready in September. Address "Practical, 3226," care Jewelers' Circular-Weekly.

AN A1 WATCHMAKER of business qualifications; thorough on railroad, foreign and complicated work; open for a proposition Sept. 1 to 15; proposition for less than $30 not entertained. Address "Business, 3405," care Jewelers' Circular-Weekly.

OPEN FOR POSITION Jan. 1, 1906, to travel the south; lifetime jewelry man; best of New York reference; moderate salary or salary and commission; home in southern city; center of good territory. Address "L., 3420," care Jewelers' Circular-Weekly.

PRACTICAL WATCHMAKER; own tools; 20 years' experience on American and complicated work; capable of taking charge of repair department; age 37; single; of clever address; good reference; open for a position with good house on or about Sept. 1. "N., 3443," care Jewelers' Circular-Weekly.

I WOULD LIKE to hear from some solid firm in search of a man to establish and conduct a branch retail jewelry store; experienced as salesman; expert watchmaker, engraver and optician, with O. K. habits; personality, character and a bond fits me for the position; at liberty Oct. 1. "Energetic, 3438," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with the silver trade in Boston, Philadelphia, Baltimore and Washington, is desirous of making a change; is dissatisfied with present house with whom he has been for some years; can furnish references both from his present house and the trade; salary or commission. "Silver, 3428," care Jewelers' Circular-Weekly.

## Help Wanted.

LAPIDARY WANTED in the far west. Address C. W. Ernstmg, 915 5th St., San Diego, Cal.

RETAIL SALESMAN, optician and engraver. Address "J. W., 3211," care Jewelers' Circular-Weekly.

WANTED, a Scandinavian watchmaker; steady position. Address Emile Dreyer, 75 Nassau St., New York.

WANTED, a watchmaker and optician, steady job. Address Emile Dreyer, 75 Nassau St., New York.

WANTED, men for die sinking, engraving, chasing, modeling. Address "Manufacturer," 1227 W. 8th St., Cincinnati, O.

YOUNG MAN wanted, who thoroughly understands the selecting of watch materials. L. S. Meyer & Bro., 38 Maiden Lane, New York.

COMBINATION JEWELER and engraver; permanent place. Address "J. C., 3210," care Jewelers' Circular-Weekly.

WANTED, first class engraver and jeweler; salary, $20 per week; permanent position. Address "South, 3302," care Jewelers' Circular-Weekly.

WANTED, SALESMAN for the south to sell excellent line of Swiss watches; commission. Address "Box 3393," care Jewelers' Circular-Weekly.

WATCHMAKER AND JEWELER, with some knowledge of optics; steady position to a good man. Address "Jersey, 3416," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, a first class watchmaker and engraver; permanent position and good wages to good man; apply immediately. John Leith, Bay City, Mich.

WANTED, young lady experienced in wholesale jewelry business; one speaking German preferred; good position. Address "German, 3431," care Jewelers' Circular-Weekly.

WANTED, WATCHMAKER; a man who can make himself generally useful in wholesale jewelry house; good chance for advancement. S. Davis & Co., 723 Liberty Ave., Pittsburg, Pa.

WANTED, in office of silversmith, a young lady of good address; one who has had experience taking care of stock and travelers' samples preferred. "K., 3452," care Jewelers' Circular-Weekly.

REQUIRED IMMEDIATELY, experienced engraver and jewelry repairer, with complete knowledge of watch work. Apply or write quickly to "G. H., 3407," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, engraver and optician; good salary and permanent position in a southern city. Address, with references, J. Lowinsohn, care Ingomar Goldsmith & Co., 180 Broadway, New York.

WATCHMAKER AND JEWELRY REPAIRER to make himself generally useful in store; some knowledge in optics preferred; $15 to start; steady position all year; call personally. M. Hodes, 2168 Third Ave., New York.

WANTED, A1 watchmaker, jeweler, engraver, good salesman; if optician all the better; to take full charge when necessary; good salary; permanent position to right man; give full particulars. Chas. E. Rose, Telluride, Colo.

SALESMAN WANTED; man well acquainted with fine trade in New York to sell high grade of diamond mountings and jewelry; only those capable of earning a good salary need answer. "Box 3288," care Jewelers' Circular-Weekly.

**WANTED; GOOD WATCHMAKER to locate in town of 3,000 in Virginia; watch inspectorship. Address J. W. Forsinger, 2 Maiden Lane, New York.**

WANTED, AT ONCE, a first class watchmaker; one who is a thorough mechanic; capable of repairing high grade watches, French clocks, etc.; bench work only; wages, $18 to $20 per week; send sample staff. A. E. Palmer, Grand Forks, N. D.

WANTED, a good all around setter of diamonds and semi-precious stones in new and old work; send reference in first letter; also good engraver, all around man; one who can do enamel cutting as well as other work. Chas. Wathen & Co., Box 930, Denver, Colo.

WANTED, TWO MEN, with from $1,000 to $3,000 each, to take interest in and act as salesman and manager of cut glass factory; business new; good opportunity; well located for cheap manufacturing; must furnish satisfactory references. Stocker Cut Glass Co., Jermyn, Pa.

**WANTED by one of the leading clock houses an ambitious young man as city salesman; salary. Address "U. S., 3451," care Jewelers' Circular-Weekly.**

**WANTED first class watchmaker and engraver; permanent position to fast man; send sample of engraving and reference. Garibaldi & Bruns, Charlotte, N. C.**

## HELP WANTED.—Continued.

FINE OPPORTUNITY for a young, energetic man to finish trade; one who is a good salesman and can do engraving or jewelry and clock repairing preferred; none but a man willing to work need apply; give experience and salary in first letter. Privett & Co., Lock Box 152, Wilson, N. C.

WANTED, for our New York store, first class optician who understands the business thoroughly and can develop a properly equipped optical department; applicant must have good appearance and agreeable manners; state full particulars, experience, references and salary wanted. Address "Opportunity, 3389," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, for first class jewelry and pawnbroking business, two competent, reliable men, not afraid of work; one as watchmaker, jeweler and engraver, another as salesman, optician and all around man; permanent, pleasant position; good salary to capable party; have best class of trade; loan only on diamonds and jewelry; state time you can begin, salary and reference in first letter; dissolution of partnership cause for immediate need of men. Gabriel Jewelry Co., Mobile, Ala.

**TRAVELER WANTED with established trade in the middle west to handle fine line of diamond mounted goods; also line of loose diamonds and fancy stones; position to be open January 1, 1906; state experience when answering; all replies will be considered strictly confidential. Address "Middle West, 3378," care Jewelers' Circular-Weekly.**

## Business Opportunities.

THE ROCHESTER SCHOOL OF OPTOMETRY is a thorough and practical optical school, if interested write for outline of course. 14 Triangle Bldg., Rochester, N. Y.

FOR SALE, a complete line of jewelry, fixtures, large safe; good location; good reason for selling. Address Box No. 115, care E. C. Rahme, 38 N. Broad St., Philadelphia, Pa.

SWELL LITTLE STORE at bargain if sold at once; optical trade will average $2,000 a year; can reduce stock; $1,000 cash; investigate this bargain. "D., 3365," care Jewelers' Circular-Weekly.

PARTNER WANTED with some capital, in high class sterling silver manufactory; salesman with established trade preferred; extraordinary chance. Address "Excellence, 3446," care Jewelers' Circular-Weekly.

FOR SALE, lease and fixtures of jewelry store; best location in Baltimore, Md., for optician and watchmaker; low rent, 75 a month; three-story building; possession Oct. 1 or Jan. 1, 1906. Address S. I. Rodberg & Son, 126 N. Eutaw St., Baltimore, Md.

TO A FEW enterprising traveling men; why do you work for others if $2,000 cash, for which you will receive value, will secure you double of your present wages, and an independent life? For further particulars write "T., 3414," care Jewelers' Circular-Weekly.

FOR SALE, the oldest and best located jewelry business in city of 20,000; about 20 miles from New York City; good sales; plenty of work; nice fixtures; clean stock; will inventory about $2,400; will sell at 20 per cent. discount. Address "Bargain, 3332," care Jewelers' Circular-Weekly.

FOR SALE, old established jewelry store (30 years) in one of the liveliest towns of western Pennsylvania; repair work, $150 per month, new fixtures (two years); clean, up-to-date stock; will sell at bargain; owner compelled to leave on account of health of family. Address "J. McD., 3444," care Jewelers' Circular-Weekly.

BROOKLYN PURCHASING SYNDICATE; office, 608 Broadway, Brooklyn; Telephone, 2328-Williamsburg; we are known all over the United States to pay the highest cash prices for entire jewelry stores, diamonds, watches and surplus stock of every description; notify us and we will send our representative to make you the highest cash offer; all business transactions strictly confidential.

WANTED, FOR SPOT CASH, jewelry stores; or if you have surplus stock of diamond jewelry or watches send them to me; I will buy them for cash or I will sell them for you at highest price possible, charging you a very small commission for my trouble. Address Dan T. Murray, broker, and the leading jewelry auctioneer of America, No. 3 Maiden Lane, New York, 151 Wabash Ave., Chicago, Ill.; 509 Race St., Cincinnati, O.

**CASH PAID for entire jewelry stores and stocks; send us your surplus stock we will send you a check by return mail; if our offer is unsatisfactory we return your goods; we act quickly and strictly confidential; Jos. Brown & Co., 178 E. Madison St., Chicago, Ill.**

## For Sale.

CHRONOMETER, "Dent, London," maker, in first class condition, for sale. Address Martin Zinner, receiver, 565 Broad St., Newark, N. J.

FOR SALE, Stark's "D" lathe, used two months, with complete set of attachments; also tools and material; will sell at sacrifice or trade for screw cutting lathe. Wm. Triebel, Poughkeepsie, N. Y.

## Wanted to Purchase.

WANTED, first class jewelers' burglar proof safe, four ton or over. Address Wolff Jewelry Co., 1365 Broadway, New York.

FIRST CLASS WATCHMAKER, doing jewelry repairing and engraving, speaking German, with $1,000 cash, would like to buy good store with stock; good place for repairing preferred; thoroughly trained in railroad as well as all kinds of watch and clock work; send particulars with price, monthly repairs and sales. "R., 3422," care Jewelers' Circular-Weekly.

## To Let.

DESK ROOM, or part of office to let. Room 58, 3 Maiden Lane, New York.

WINDOW PRIVILEGE or desk room; best location and conveniences in Maiden Lane; terms moderate. Address "Lease, 3398," care Jewelers' Circular-Weekly.

PART of very desirable office to let on Maiden Lane, New York; exceptional opportunity for jewelry manufacturer's New York office; rent moderate. Inquire Room 48, 37-39 Maiden Lane, New York.

## Lost.

LOST, on July 31, between Maiden Lane and John St., six opals; reward offered to finder. Address "Reward, 3433," care Jewelers' Circular-Weekly.

## Miscellaneous.

I MAKE, rebuild, repair and adjust marine chronometers. W. F. G. Woodcock, Winona, Minn.

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Should Have a Copy of

## "The JEWELRY REPAIRER'S HANDBOOK,"

Recently issued by

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## 1905-1906 EDITION

OF

## THE JEWELERS' CIRCULAR-WEEKLY

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IN THE

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**A Handy, Classified List for Buyers**

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## New Stores and Enterprises.

C. C. Wright has opened a jewelry store at Fernie, B. C.

W. T. Stewart has started in business for himself at Swainsboro, Ga.

Thomas Wright, Cairo, Ga., has added a jewelry department to his hardware business.

W. T. Boyd, Waynesboro, Pa., has leased the Detrich Block, where he is opening up a new jewelry business.

Announcement is made by S. T. Gilbert that he has opened a new store at 1811½ Johnson Ave., in Parsons, Kans.

John Klock has opened a new jewelry store at 314 Short St., Belleville, Ind. Mr. Klock formerly was with William Hellengrath of the same town.

Weiss & Wohlgemuth is the name of a new firm that will conduct a jewelry and loan office at 7th and Pine Sts., St. Louis, Mo. Mr. Weiss is president of the Weiss Jewelry Mfg. Co., and Mr. Wohlgemuth is from Eldon, Mo.

C. R. Allen & Co., Chicago, Ill., have been incorporated to do a manufacturing business, with a capital stock of $50,000. Jewelry will be one of the lines made. The incorporators were C. R. Allen, W. E. Becker and H. E. Lanzit.

The Continental Silver Co., Scottdale, Pa., was incorporated last week, with a capital of $5,000. The incorporators are B. T. Overholt, F. R. Bailey, A. C. Overholt, Clyde Overholt, all of Scottdale, and Albert H. Kelley, of Allegheny.

A certificate of incorporation was filed last week at Albany by the Victoria Hill Clock Co. of New York. The capital is $5,000, and the incorporators are Philip H. Klein, Jr., Solomon Markstein and James H. Coe, all of New York.

A contract has been let for the construction of the main building of a group for the Tulsa Clock & Watch Mfg. Co., Tulsa, I. T. The company is composed of local and foreign capitalists, who will engage in the manufacture of clocks and watches. The company is capitalized at $250,000, fully paid in. The officials, who live in Tulsa, are: Clifton George, president; T. E. Smiley, vice-president; C. B. Lynch, treasurer; E. A. Bazzett, secretary and general manager.

### Jewelers' Gold Bars Withdrawn and Exchanged at New York.

*Week Ended July 29, 1905.*

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $234,417.95 |
| Gold bars paid depositors | 69,554.49 |
| Total | $303,972.44 |

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

| | |
|---|---|
| July 24 | $41,389.74 |
| " 25 | 50,906.45 |
| " 26 | 35,924.27 |
| " 27 | 95,990.19 |
| " 28 | 5,188.04 |
| " 29 | 5,019.26 |
| Total | $234,417.95 |

The Corning Cut Glass Co., Corning, N. Y., through its president, presented a handsome cut glass vase to be awarded to the out-of-town newspaper which shall give the most effective press service for the Central New York Firemen's Convention.




## WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

**WE PAY FOR OLD GOLD:**

| | | | |
|---|---|---|---|
| 22 K. | 88c. per dwt. | 12 K. | 48c. per dwt. |
| 20 K. | 80c. " " | 10 K. | 40c. " " |
| 18 K. | 72c. " " | 8 K. | 32c. " " |
| 16 K. | 64c. " " | 6 K. | 24c. " " |
| 14 K. | 56c. " " | 4 K. | 16c. " " |

MARKET RATES FOR SILVER AND PLATINUM.

## WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

**PRICES OF ALLOYED GOLD:**

| | | | |
|---|---|---|---|
| 10 K. | 48c. per dwt. | 14 K. | 64c. per dwt. |
| 12 K. | 56c. " " | 16 K. | 72c. " " |

18 K. 80c. per dwt.

Gold and Silver Solder, either from formulas furnished or our own. "T. B. H.," Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

*Try us and you will appreciate our Squareness, Promptness and Accuracy.*

**T. B. HAGSTOZ, Ltd.,** Main Office, 709 Sansom St., Philadelphia, Pa.

SMELTERS, ASSAYERS, REFINERS.


### Midsummer Four-Track News.

The August, or Midsummer *Four-Track News* opens with a delightfully written article, entitled "The Call of the Wilderness," by Richard A. Haste; "The Rejuvenation of Jones," by C. R. Hervey, is an admirable description of a canoe trip on the Genesee; J. Frederick Lovejoy, in an article full of local atmosphere, tells the story of "The Tip End of Cape Cod;" "Below the Grand Canyon" is one of George Wharton James' interesting articles on the land with which he is so familiar; "With Washington at Newburgh," by B. H. Dean, tells the important story of Washington's life there during the most exciting period of the Revolution; "Ocean Grove," by Allen Day; "The Hall of Fame," by Isabel R. Wallach; "Our New Empire" (Alaska), by William G. Fitz-Gerald; "After Moose in Maine," by L. F. Brown; "Wind Cave" (South Dakota), by Mary K. Maule, and "Harold Frederic, Novelist," by John Davis Anderson, are articles whose titles are self-explanatory. The articles pertaining to foreign countries relate to "Mont-Saint-Michel," by M. A. Van Norman; "Aberystwyth-by-the-Sea," by Julia M. Colton; "In the Country of John Hampden," by N. R. Benedict; "The Island of the Gael," by Moira L. Ray, and "Peterborough Cathedral," by Norman Vann. "Links in Milford's Chain," by Durand Clapham, tells something of the unique history of Milford's mysteries, and "The Minor Heroes," by Austin Cook, relates to those characters who figured in the Battle of Gettysburg. In addition to these articles there are the usual departments, poems, verse, humor, etc., including a beautiful poem, entitled "The Picture," by Bingham Thoburn Wilson; "In Sleepy Hollow," by Arthur Guiterman; "A Call of the Trail," by Mrs. Wilson Woodrow, and "The Song of the Cascades," by T. Franzel Crawford. The illustrations in this number are exceptionally fine, and possess a great deal of life and human interest.

The *Four-Track News* is one dollar a year, or ten cents a copy, and can be had of George H. Daniels, Publisher, 7 East 42d Street, New York, or at any news-stand.—*Adv.*


# KASTENHUBER & LEHRFELD,

## *Sweep Smelters,*

## Gold, Silver and Platinum Refiners,

21 John Street, NEW YORK.

Telephone, 7533 Cortlandt.

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## Refiners of Everything Containing Gold and Silver.

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# BIRMINGHAM, ENG.

**Our plant is right up-to-date and specially arranged for smelting jewelers' sweepings.**

*SEND ON AN ENQUIRY FOR REFERENCES ON YOUR SIDE.* *ESTABLISHED IN 1870.*



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Self-filling Fountain Pen.

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*THE PERFECTION OF A FLOW.*

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DUNN & TURK,
15 Park Row, New York.


## Atlanta, Ga.

The Walter Ballard Optical Co. has filed incorporation papers. The corporation is for 20 years. The incorporators are B. Walter Ballard, Edgar V. Carter, W. S. Thomson, all of Atlanta. The capital stock is $10,000, one-half of which is actually paid in. The home offices of the corporation are to be located in Atlanta.

A. D. Gary, Lavonia, Ga., has applied for a patent on a contrivance that is believed will have a far-reaching effect on the manufacture of clocks. As is well known, a clock will not run correctly unless set level, and if it runs at all when unevenly placed, the mechanism soon wears out. Mr. Gary's invention corrects these faults at an estimated cost of about two cents per clock. With his appliance, a clock will keep perfect time without this destructive friction.

The Columbus, Ga., police have been trying to locate two stylishly dressed women, who "flimflammed" local jewelers. It is thought they left for an Alabama city and the authorities there have been notified. The women, who are about 25 years of age, visited two jewelry stores in succession and asked to see some fine rings. Several trays were set before them. At each store they managed to exchange a cheap ring for a costly one selected from the lot in the tray, and the loss was not discovered until they had left.

A gift of $5,000, toward erecting a permanent building for the Tabernacle infirmary, has been made by A. K. Hawkes, optician. This donation was handed to Dr. Len G. Broughton, the pastor of the Tabernacle Baptist church. About a month ago when Dr. Broughton was endeavoring to raise money with which to pay the infirmary's indebtedness, Mr. Hawkes gave a subscription of $300 to be applied to the support of a charity bed in memory of his mother, Harriet E. Woodbury Hawkes. Since that time Mr. Hawkes has investigated the infirmary's work and made an engagement with Dr. Broughton to talk over with him the provisions of the charter and his plans for the future in connection with the institution. After the conference Mr. Hawkes announced his gift of $5,000 to be used in securing a permanent building for the infirmary.

After Henry Glover, a negro, had given a detective the slip, he was held at the point of a revolver by Martin May, of the firm of Schaul & May, at Peachtree and Decatur Sts., until he was arrested. The negro was charged with attempting a conspiracy with a porter in the store to steal diamond rings. According to Mr. May, the new negro porter, just employed by the firm, came to him Thursday morning and stated that another negro had come to him and offered to pay him for a certain ring in the window if he could slip it out. Mr. May gave the porter a paste ring, and asked the detective department to detail a man to follow him to a meeting place arranged by the two negroes. This was done, the ring was handed over to Glover by the porter and the latter was paid $20 in gold for his trouble, Glover being too eager to notice whether the ring was paste or genuine. Mr. May says that the detective was standing near at the time, but let the negro get away. The porter returned with the $20 and while he was talking to Mr. May, Glover with three other negroes returned to the store. No policeman was near and when Glover was pointed out by the porter, Mr. May called him in. He then reached for his revolver and covered the negro until an officer arrived. Mr. May says that several other porters employed by the firm, have slipped out rings to negroes who have paid them for their trouble. The present porter proved to be honest, giving the firm a chance to break up the business of stealing that has annoyed it so long.


IRONS & RUSSELL,

The name that is synonymous with

**EMBLEMS.**

We make only the best in **PINS, BUTTONS AND CHARMS, Solid Gold and Rolled Gold Plate.**

Also **"20th CENTURY" GOLD SHELL CHARMS. The nearest approach to a gold charm possible.**

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95 Chestnut Street, - PROVIDENCE, R. I.



**Louis Stern** Maker of FINE DIAMOND MOUNTINGS and SEAL and SET RINGS.

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## UNITED STATES PATENTS.

ISSUE OF JULY 25, 1905.

**795,320.** FOUNTAIN-PEN FILLER. Ernest M. Vaughan, New York, assignor by mesne assignments, of one-half to J. Aubry Vaughan, Brooklyn, N. Y. Filed March 14, 1905. Serial No. 249,993.

An ink-holder for a fountain-pen consisting of



a closed tube adapted to slip into the pen-barrel and having a relatively frangible end.

**795,382.** FINGER-RING. Fred M. Allen, Auburn, R. I. Filed April 26, 1905. Serial No. 257,438.

A finger-ring having a box-shaped bead in the bottom of which is an off-center hole adjacent one end and a ledge on the inner side walls of the head having an opening one side of which is



beveled, a signet-plate having a spring-arm, and means for securing one end of the spring-arm to the under side of the plate in a position for the fixed end of the arm to go under the ledge and for the free end of the arm to first strike the beveled surface, pass through the opening in the ledge, and snap under the ledge.

**795,665.** PENDANT BOW. Louis E. F. Wachter, Hartford, Conn. Filed Oct. 24, 1902. Serial No. 128,681.

As an article of manufacture, a pendant-bow comprising the ring proper, single-piece attaching



means, including sockets and screw-threads beyond said sockets, flexibly attached to the ends of said ring proper.

**795,567.** ENDOSCOPE OR OTHER OPTICAL INSTRUMENT. Reinhold H. Wappler, New York. Filed June 24, 1904. Serial No. 213,913.

In an optical instrument, the combination with a tube having an opening therein, of a plano-convex



lens whose convex surface is more than hemispherical set in said tube adjacent to the opening therein and in such a position that the angle between the flat face or back of the lens and the axial line of said tube is an angle of about 70 degrees, a support for the said lens in the form of a cylindrical section-block, and means for closing the end of the tube and holding the lens and block firmly in place.

**795,569.** FOUNTAIN-PEN. Thomas P. Ambrose, Cincinnati, O. Filed Dec. 6, 1904.




Serial No. 235,677.

In a fountain-pen, the combination of a casing,




**It's the Little Things that count.**

The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

**The Automatic Eye-Glass Holder**

Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request Send for catalogue.

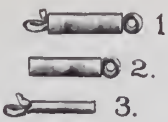


Est. 1832. **Ketcham & McDougall,** Manufacturers,

37-39 MAIDEN LANE, NEW YORK.

Also Makers of the Leading Line of Thimbles.






1. Snap complete.
2. Outside of Snap.
3. Inside of Snap.

# The E. P. H. Patent

## NON-PULL-OUT Neck Chain Snap

*is a patented snap that insures the wearer against loss of*

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

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E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
Bauman-Massa Jewelry Co., St. Louis

*PRICES.*

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net



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For Necklaces.



TUBE AND SNAP CATCH.



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SETTING MAKERS.

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**A Press and They're On!**
**A Press and They're Off!**

The most practical Eye-Glass holder in existence the double-pin attachment keeps it from turning sideways. No points or rough edges to tear the lining of the coat. Prevents loss or damage.

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**Dept. F, 670 BROADWAY, NEW YORK.**

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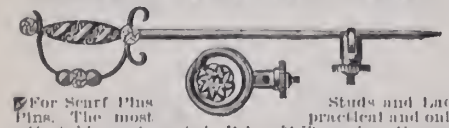
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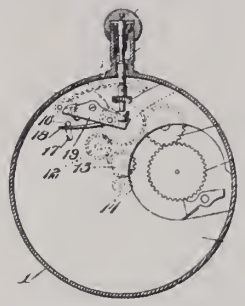


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a tip for retaining a pen removably mounted upon the casing, a coupling removably mounted upon the tip and within the casing, a longitudinally-compressible tubular receptacle of rubber secured to said coupling and located within said casing, a spring surrounding said receptacle and in contact therewith, said spring bearing at one end upon the end of the tip, and a plunger at the other end of the casing adapted to bear upon the spring and receptacle, said plunger being provided with a rod extending through the end of the casing.

**795,702.** STEM WINDING AND SETTING WATCH. RICHARD K. HOHMANN and OTTO J. KAATZ, San Diego, Cal. Filed Sept. 20, 1904. Serial No. 225,289.

In a setting mechanism, a pivoted yoke-plate provided with a stud and carrying a winding-gear and a setting-pinion, a setting-lever carrying a spring in engagement with the stud for positively



moving the yoke, a winding-stem free from engagement with and designed to act upon the setting-lever for maintaining the parts normally in winding position, a shipper-lever, a spring adapted to act upon the latter for automatically moving and locking the parts in setting position upon movement of the winding-stem to release the setting-lever, and a pin carried by the setting-lever and adapted to act upon the shipper-lever for positively moving the latter to releasing position upon movement of the winding-stem to normal position.

**795,775.** BUTTON. BERTHA KADE, Chicago. Filed July 19, 1904. Serial No. 217,205.

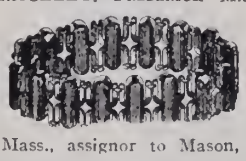
A substantially S-shaped button having perfora-



tions in its central and end portions, said perforations being in line with each other whereby a needle can be passed through the end perforations and central perforations in fastening the button to a garment.

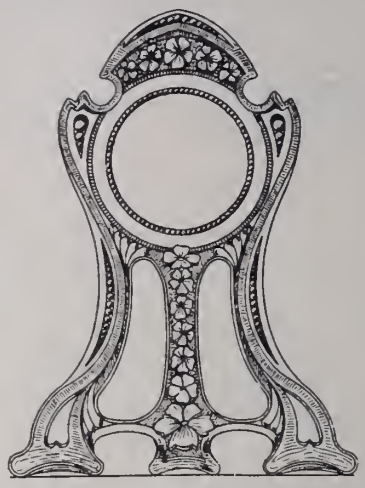
## DESIGNS.

**37,498.** BRACELET. FREDERICK MASON, Attle-



boro, Mass., assignor to Mason, Howard & Co., Brooklyn, N. Y. Filed May 10, 1905. Serial No. 259,835. Term of patent 14 years.

**37,499.** CLOCK-CASE. STANLEY M. LAWSON,



Cincinnati, O. Filed March 18, 1905. Serial No. 250,862. Term of patent 3½ years.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued July 24, 1888.*

**386,448.** FOUNTAIN-PEN. JOHN BLAIR, New York.

**386,482** and **386,483.** SUSPENDERS. A. A. MANDELL, Hyde Park, Mass.

**386,592.** BALANCE-ESCAPEMENT. S. E. KOCHENDERFER, Hollidaysburg, Pa.

**386,604.** FRUIT-HOLDING DEVICE. J. J. W. PLACE, San Matco, Fla.

**386,672.** DIE FOR THICKENING BLANKS FOR SPOONS OR FORKS. ROBERT WALLACE, Wallingford, Conn.

**386,718.** COMBINED RULER AND CHECK-CUTTER. H. B. REARDON, Norfolk, Va., assignor of one-half to W. H. H. Swenson, same place.

**386,722.** CONDIMENT-MILL. D. C. RIPLEY, Pittsburg, Pa.

**386,762, 386,763** and **386,764.** BUTTONS. W. F. WHITING, Norwood, assignor of one-half to Hiram and S. C. Howard, Providence, R. I.

**386,767.** TIME-RECORDER. G. F. BULEN, Brooklyn, N. Y.


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**386,789.** SATCHEL-FRAME. William Roemer, Newark, N. J.
*Design issued July 21, 1891, for 14 years.*

**20,950.** BADGE. J. H. Whitehouse, Brooklyn, N. Y.
*Design issued July 26, 1898, for 7 years.*

**29,091.** MATCH-BOX. J. M. Riddle and F. F. Metzger, Philadelphia, Pa.

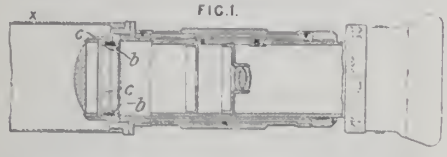
## BRITISH PATENTS.

ISSUE OF JULY 12, 1905.

(Abridgments of Specifications, 1904, from *The Illustrated Official Journal.*)

**6,447.** SIGHTING-TELESCOPES. J. Stuart and J. W. Hasselkus, London. March 16.
Relates to telescopes of the kind described in

FIG.1.




Specifications No. 4835, A.D. 1888, and No. 21,120, A.D. 1903. To secure a rigid connection between the main tube X and the cross-wires, the ring *b* on which the wires are mounted is secured to the collar C, in which the collecting lens is fixed, and which is screwed into the end of the tube X.

**6,543.** WORKMEN'S TIME RECORDERS. A. Dey, Glasgow, and J. Dey, Syracuse, N.

FIG 3

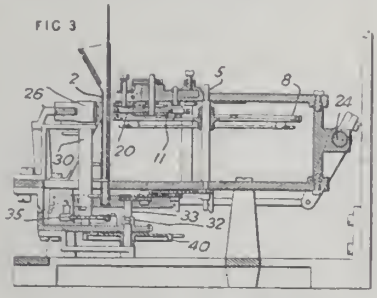



FIG.5.

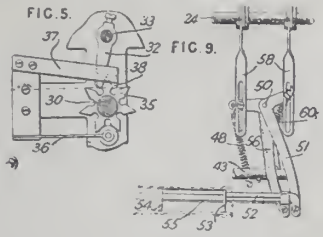



FIG. 9.




Y., U. S. A. March 17.
A workmen's time recorder, Fig. 3, has a vertical slot 2 to receive a card to a variable depth depending on the day of the week, a handle on a shaft 24 which is then rocked to operate the mechanism, two guides which shift the card transversely in the slot 2 to either of several positions for different parts of the day, and a platen 26 which then presses the card against the front figures on three type-wheels 8, 11, 20, to print the minute, hour, and day number, respectively. The printing-wheels are on vertical axles, and arranged to print the data longitudinally on the card, each column cross-wise of which serves for one day, commencing with Monday at the right hand end of the card; other data are written on the left half. Each card is kept in a thin flat metal case, having longitudinal slots to receive the type, and an opening showing a number. The depth stop in the slot 2 is either of several pins projecting from a vertical shaft 30, which is turned a seventh of a revolution each day by a star-wheel 35 being engaged by a tooth 32 on a revolving shaft 33; this is geared to the shaft 5 of a clock, turning once an hour. The star-wheel 35 engages a roller carried by a spring 36, as shown in plan in Fig. 5, and, in order to prevent any movement of the shaft 30 except that given by the tooth 32, the star-wheel engages a notched block 38 carried by a flat spring 37, a projection on which is engaged by the tooth 32 as it passes, to lift the block 38 above the plane of the wheel when the tooth 32 has come into gear with the wheel. The flat spring 37 may be replaced by a spring-pressed pivoted piece. The card is adjusted transversely by guides, 53, 54, shown in plan in Fig. 9, respectively connecting by sliding rods 52, 55 to angular levers 51, 56 on a fulcrum 50. Normally the guides 53, 54 are widely separated by slotted links 58 connecting the levers 51, 56 to arms of the shaft 24, which is acted on by a strong spring. When the shaft 24 is rocked by its handle, the levers 51, 56 are freed by the links 58, and the guide 54 is moved along the slot by a spring 48 turning the lever 56 until an arm of this is stopped by either of several pins on a shaft 43 the guide 53 is also moved towards the guide 54 by a spring 60 connecting the levers together. The shaft 43 may be turned periodically by a star-wheel on it being engaged by teeth of a wheel 40 on the shaft 33, Fig. 3, or the shaft 43 may be set by hand, being connected by bevel gear to a handle movable round an inclined dial; the handle is connected to the bevel gear by disconnectible couplings and a flexible shaft, to permit removal of the part of the casing of the recorder carrying the dial. The platen 26, Fig. 3, is on a lever connected by a spring to an arm of the rock-shaft 24. The minute-wheel 8 is carried on the clock shaft 5, and the hour-wheel 11 is geared directly on it. Independent turning of the hour-wheel is prevented by teeth engaging a detent-lever, which is normally held stationary by a cam on the minute-wheel. The day-wheel 20 is turned by a tooth on the axle of the hour-wheel; gear such as is shown in Fig. 5 may be used. The invention is partly applicable to recorders marking on drums or other surfaces.

**7,059.** CLOCKS. J. B. Rombach, London, E. C. March 23.

*Weight-Driving Apparatus.*—A cord barrel *a*,


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*Patented June 27, 1904.*

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Fig. 2, is used which is divided into two parts by a rib *i* so that two cords, metal strings, or wires, finer and more flexible than a single one, may be used with half the weight on each. The strings are led off from the same side of the drum, and pass to the weights over guide-pulleys on overhead swivels.

*Pendulums; Regulators.*—The suspension spring *l* or *a* torsion pendulum is nipped by a split post *s* which is pinched in a sleeve *m* by means of two side screws *n*. The sleeve is supported in a hole *l* in the bottom plate *k* of the frame, by means

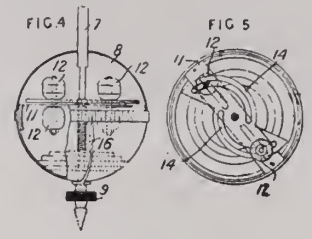
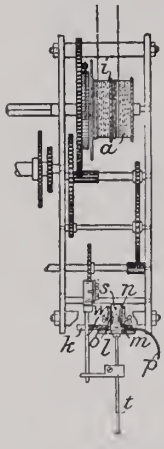



FIG.2.



of a bridge *o* and it can be turned by an index *p* in order to adjust the escapement anchor *w*. The pendulum, Figs. 4 and 5, consists of a spindle 7, and two weights 12 which can be shifted on a slotted cross-bar 11 by means of a double-slotted cam 14 turning with a knob 9. An enclosing-globe 8 is carried by a cross-bar and an index 16 projecting from the knob 9 reads a scale on the globe to show the regulation.

*Complete specifications accepted July* 5, 1905.
1904.

**14,717.** TIME-RECORDER. SHIELS.

**18,619.** RING OR BRACELET. MATTHEWS.

**20,139.** THIMBLE. TURNER.

**21,474.** SAFETY PIN. TWIN SAFETY PIN CO. and ANNIE BUEKELEW.

**29,638.** MATCH-BOX HOLDER. BERRYMAN. 1905.

**5,785.** POCKET KNIFE. WATKINS & SHAW. *Applications filed June* 26 *to July* 1, 1905.

**13,124.** CARVING FORK. KARL GENGNAGEL, 48 Mill Road, Eastbbourne.

**13,128.** WATCH CASE. J. A. CHALK, 3 Montpelier St., Brighton.

**13,142.** STRAINER. F. H. LORING, 7 Doughty St., London.

**13,221.** NECKTIE RETAINER. THOMAS NELSON and ADOLPHUS SHEFFIELD, Kingswood House, Arundel Sq., Barnsbury, London.

**13,246.** SUSPENDERS. JAMES ALLCOCK, 1 Broad St. Bldgs., Liverpool St. London.

**13,322.** FOLDING SPECTACLES. A. J. KIRKUP and EUNICE F. M. HITCHCOCK, 27 Canonbury Sq., Highbury, London.

**13,328.** STUD. HAROLD FAIRWEATHER, 65 Chancery Lane, London.

**13,386.** TONGUE FOR BROOCHES, ETC. J. J. JAMES, 24 Temple Row, Birmingham.

**13,458.** WATCH. E. T. ATWELL, Southampton Bldgs., Chancery Lane, London. Complete specification.

**13,578.** UMBRELLA. F. W. HOWORTH, 46 Lincoln's Inn Fields, London.

**13,579.** SUSPENDERS. J. G. METCALFE, Southampton Bldgs., Chancery Lane, London.

**13,600.** POCKET KNIFE. JOHN SHARPE, Southampton Bldgs., Chancery Lane, London. Complete specification.

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## A New Test for Myopia and Hypermetropia Based Upon the Chromatic Properties of an Eye.

(Paper by E. Le Roy Ryer, New York, presented to the American Association of Opticians, at Minneapolis, Minn., July 25, 1905.)

MY past experience has taught me that at conventions where so many pleasures await each individual, a paper is appreciated in direct proportion to its briefness. I shall endeavor, therefore, to keep this fact in view. We frequently read about the normal eye being far from perfect in the details of its construction and that an optical instrument constructed with the same faults would be justly considered crude. The chief so-called defects of the human eye are spherical and chromatic aberration. To my mind we are too prone to jump at conclusions, and what, on the face, seem to be defects may, if examined more thoroughly, prove to be necessary and perfect adjuncts.

Thus, while I do not deny that spherical and chromatic aberration exist, I do not think it unreasonable to assume that there is some office that their existence fulfils. As an example of the carelessness with which we approach these subjects attention is called to the fact that in considering the spherical aberration of an eye we invariably use, in conjunction with our optical apparatus, a flat screen such as a piece of paper or cardboard while the retina presents a markedly concave surface; perhaps this would make no difference but Nature builds with a sure hand as a rule and why should she make an exception to this rule in the case of the human eye, the organ of one of our most important senses?

I preface my subject with these few suggestive remarks mainly to let you see that I am not unconscious of basing my theory on what might be termed rather unsettled premises. Still I must insist that sufficient undeniably correct data is at hand to warrant my making the following claims and in evolving the theory and shaping this test into practical form I have used only such data as has been proven trustworthy; and assuming that the dioptric system of the eye is not achromatic but does focus the various color waves that go to make white light at various distances instead of at one point, I shall endeavor to demonstrate that this so-assumed defect may be made of use in testing.

The following is the principal part of the data employed in deducing the theory under consideration.

White light is a composition of colored lights; every known color is found in this composition.

White light in passing through an optical prism will be decomposed or separated in such a way as to show its various ingredients.

The result of this decomposition or, as it is technically termed, dispersion, is a spectrum, a series of gradually changing tints of innumerable variety, shading almost imperceptibly from red, through orange, yellow, green, and blue, into violet.

The eye recognizes color by means of the length of the light wave that impresses its retina, that is, various sized waves produce various color impressions.

No object really possesses color in itself; we see an object red because it is of such a nature as to reflect only those waves whose length is such as produces upon the retina that sensation which we have learned to call "Red." Yellow is produced by waves somewhat shorter in length and so on through violet.

The largest waves that the eye is capable of recognizing are the red waves, while the shortest are the violet. Waves larger than the red are thermal waves, producing heat but no visual sensation of any kind, and smaller waves than violet are termed actinic waves producing only chemical effects. Those waves between the red and violet inclusive are termed the luminous waves and are the only ones that enter optometrical considerations and we will hereafter understand the expression "the largest and smallest waves" to signify respectively the red and violet waves.

Each set of waves has its individual "refrangibility" or property of being bent by a refracting medium, but the red waves, all else being equal, will be less affected than the violet.

White light in passing through a non-achromatic convex lens or lens system will be broken up and its red waves focused at a point further away than the point at which the violet waves will focus. Or, to put it in another way, if red waves were focused at, for instance, 10 inches by a certain lens, violet waves coming from the same distance as the red would be focused by the same lens at a point inside of 10 inches.

An eye, therefore, focuses the red part of white light further back than it does the violet part. This is because the dioptric system of an eye possesses chromatic aberration and cannot bend or refract the large or red waves as much as the small or violet.

Now, recall, that in all cases we are apt to undercorrect hypermetropia and overcorrect myopia; also, that we have always used a black and white chart either in the form of white letters on a black ground or conversely, black letters on a white ground.

The focus in hypermetropia would be behind the retina and a proper correction would consist of that lens which would bring that focus forward to the retina but on account of accommodation we are apt to fall a little short of that point, but as above stated the red waves focus furthest back and if we used, in testing, a red letter on a white chart we would have to use a little stronger lens to bring their focus to the retina than had we used a letter of any other color and the extra lens required to bring the focus of the red waves forward would be that much gained toward reaching a full hypermetropic correction.

In myopia the focus is in front of the retina but the focus of red would be less ahead than that of violet waves; therefore, if red letters were used in this case also, a weaker lens would bring their focus to the retina than would be required to bring the focus of violet waves to the same point, and we therefore would be less apt to overcorrect than as though letters of any other hue were used.

Thus, you see, that a red letter offers superior advantage to the black or white one for subjective testing, and, if you will lay aside "custom," which so often retards progress, you may find, and I sincerely hope will find, both theoretically and practically, that the chart system may be changed to advantage.

## Varying Thicknesses of the Sclerotic Coat the Cornea, the Choroid and the Retina.

WHEN considering the various tunics of the eye we are prone to pay too little attention to details. The most common misconception is that each tunic has the same thickness throughout its entirety. The fact is, however, that the thickness of the cornea is about 1/30 of an inch in its central portion, and a little thicker or about 1/25 of an inch at its periphery.

The sclerotic coat is thinnest in the middle portion of the eye, measuring about 1/50 of an inch; as it nears the cornea it becomes a little thicker; and at the point of entrance of the optic nerve it measures 1/25 of an inch.

The choroid varies in thickness between 1/25 and 1/85 of an inch; its thinnest portion is near the middle of the eye, posteriorly it is a little thicker, and at its anterior border it is thickest.

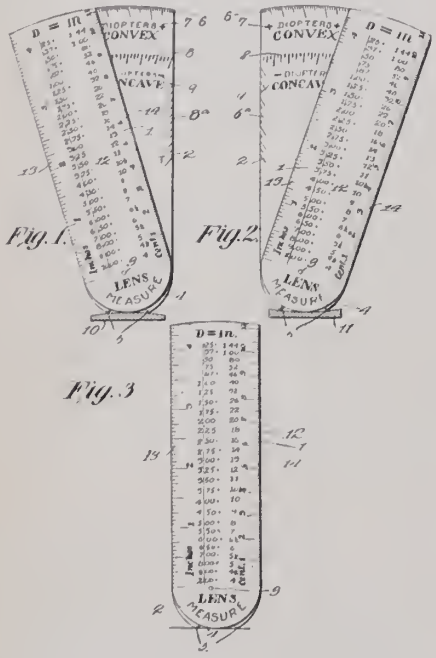
The retina at its middle portion is about 1/120 of an inch thick, and as the anterior margin is approached it becomes thinner until it measures only about 1/300 of an inch in thickness.

# Optical Department.

## Lens Measures—A Comparative Analysis.

THE recent invention of James E. Briggs marks a decided departure from the usual form of lens measure and a comparison of the principal features of each cannot be other than pertinent. The Geneva is perhaps the best known of older measures while the Reisner comes second in this respect, though the latter possesses many features that no other instrument of this class embodies.

Figs. 1, 2, and 3, represent the Briggs measure in three positions, measuring respectively a convex, a concave, and a plano lens. This is accomplished by means of the




forward arm and two points, designated by No. 5 in the figures. The two arms are pivoted together at 3, but the pivot does not pierce the forward arm in the center but a little to the left, which arrangement permits the eccentric motion which in turn causes the arm to swing to either the right or left when the three points come in contact with a curved surface; if convex the forward arm moves toward the left, exposing a scale at the top of the rear arm which is so graduated as to register properly the curve and note, thereby the dioptric value of the lens; the value of a concave lens is found in a similar manner but is registered on the lower scale 8. When the measure is not in use or when measuring a plane surface it remains closed, as seen in Fig. 3.

This measure being very compact can be conveniently carried in the pocket and is always at hand when needed; it has no springs or other delicate parts to get out of order and when closed it may be used as an ordinary straight-edge or ruler, and there is ample room for advertising matter on the back. On the front face is a table showing the inch equivalents for the various dioptric values, and besides the inch scale there is on the opposite edge a scale divided into centimeters and millimeters. It may be made of metal, wood, or celluloid. The inventor claims for his instrument the ability only to measure "the concavity and convexity of lenses," meaning, it is judged from his specifications, spherical surfaces only. Cylindrical surfaces could be measured except when the cylinder was in a riding-bow frame and facing inward, in which case the temple would interfere with the arms as they were rotated to measure the various meridians.




FIG. 4.

The Reisner measure, on the other hand, is especially adapted to cylindrical work, completely surpassing all others in this respect. Thus Figs. 4 and 5 show how simple it is to neutralize a cylinder and locate the axis. In Fig. 4 the measure has been rotated on a lens until the greatest movement of the long hand is obtained, as shown at the dotted line and found to be

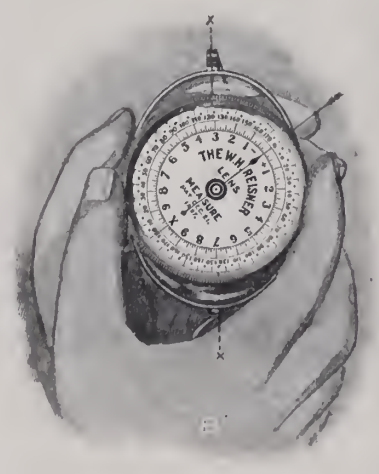



FIG. 5.

— 1.75 on the inner circle of figures. In Fig. 5 the measure has been rotated until the long hand stands over the short hand at zero, as marked by the arrow. Now read the axis as shown by figures opposite temple or nosepiece, marked by dotted lines at temple and bridge, using figures on the outer circle, which show 125. The total result is then read — 1.75 D. Cyl. axis 125.

In Fig. 6 is represented the Geneva measure, which shows readily when the three points are coinciding with the axis by the pointer registering O, but there is no means of telling with the instrument at what degree this axis lies. There is an attachment in the form of a circular plate which fits down over the block that holds the three pointers, but insofar as it is seldom used, it cannot be a real practical feature.

The Geneva or the Reisner measures are very delicate, but this cannot be considered a defect, because measuring a lens is fine work and fine measurements demand fine instruments, while fine instruments in turn deserve fine care. On the other hand the new Briggs' measure is not in anyway delicate and can stand considerably more hard usage than could any of the others.

## Optical Query Answered.

*What would you recommend in the following case? Miss F., aged 27, had scarlet fever at the age of 12, after which she had trouble with her eyes, but was never examined for glasses. Her vision without glasses is* 20/60. *For distance she requires: O u +*

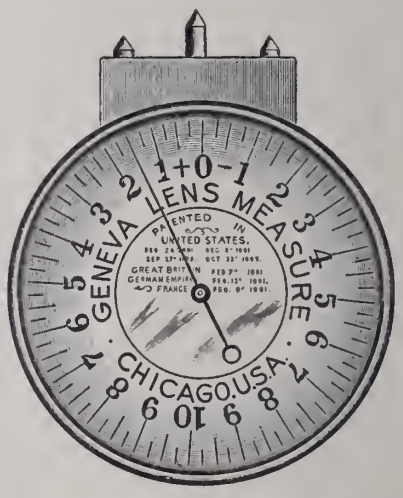



FIG. 6.

75 ⌒ + 50 *ax.* 180°. *This gives* 20/30 *vision* +.

*Her abd, is* 6°, *and her add. is* 15°. *She requires* + 1.75 *added on, for near. This has not yet been given. Her headaches have stopped with the distance glasses, but her near vision has not improved. What do you suggest?* *A. B.*

ANSWER:—The first point to be considered in the above case is that the ciliary muscles are to a greater or less extent paralyzed.

Naturally, therefore, the internal recti would be less highly developed in this than in an emmetropic or a hypermetropic case, and this accounts for the rather low adduction. It is of the utmost importance that you ascertain beyond reasonable doubt that there is not more than half a diopter of astigmatism present; if you are sure that only this amount exists you can do no better perhaps than to add the + 1.75D. to the distant correction for reading, decentering the lenses 1N.

Every effort should be made to uncover any latent astigmatism, as in this class of cases one can often uncover a diopter and a half or more of astigmatism which proves to be the real cause of the reading trouble. Prisms bases 1N might aid for reading, but use these only after the other means fail.

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# AMERICAN OPTICIANS IN CONVENTION.

## Full Report of the Eighth Annual Meeting of the American Association of Opticians, at Minneapolis, Minn., July 24-27.

MINNEAPOLIS, Minn., July 27.—Many of the delegates attending the convention of the American Association of Opticians had arrived the day before it began, July 24, or earlier, and early Monday morning. The number of members of the association around the hotel and on the streets was large. The displays and exhibits were well in place by noon and the hour for registration, 2 P. M., found a good number ready to neroll and receive their souvenirs and badges. During the first day the registration exceeded 170.

The first regular session was called in the evening, after a social session in the corridors of the second floor with a stringed orchestra furnishing music. Each member was furnished with a handsome boutonniere before proceeding to the hall.

President Holmes, of Des Moines, calling the convention to order, stated that the Governor was unable to be present. A song by the Masonic quartette and an encore was listened to, after which Henry Deutsch, of Minneapolis, spoke on behalf of the Commercial Club, of Minneapolis. He welcomed the association as representatives of progress and of a higher view which associations present instead of the selfish idea of the individual. These organizations serve to bring men together to work for the greatest good for the greatest number by the exchange of ideas for the common benefit of all. We see men here coming together and putting aside their own purely private and selfish interests, and making public their discoveries for the benefit of all and of the public, irrespective of personal gain. A spirit of altruism and unselfishness is being propagated thereby. Concluding, he extended the association a welcome and extended the free use of the Commercial Club parlors and rooms to all.

President Holmes, responding to the welcome of Mr. Deutsch, spoke as follows:

I take this opportunity of thanking you for the hearty welcome so graciously extended and wish to assure you on behalf of the American Association of Opticians that we consider it both an honor and a pleasure to hold our eighth annual convention within the borders of this great State. A State whose possibilities are unsurpassed, whose beauties are second to none, and the hospitality of whose citizens has no equal north or south, east or west. A State where every individual Indian is the proud possessor of $1,500 in cash and 160 acres of land. We presume the wealth of the sober, industrious white citizen is beyond computation. A State with an area in square miles greater than that of Scotland, Ireland and Switzerland combined, and nearly equal to that of England, Ireland and Wales. A State with 10,000 lakes, the waters of which did but yesterday team with finny millions. O, the devastation, the breaking up of fish families that even now may have begun, incident to the advent of the optical disciples of Izaak Walton.

In no other State where the sun shines with such brightness and beauty, is the air tempered with such rare, crisp, exhilarating, health giving qualities as in Minnesota. Nowhere is the hand of fellowship so freely given.

Medical laws, dental laws and pharmacy laws have, we believe, been blessings to the people of this land. Optometry laws will be a greater blessing, and to hold this the greatest gathering of its kind ever held upon American soil within the State that enjoys the distinction of having secured the passage of the first optometry law ever spread upon any statute book, is indeed fitting and appropriate.

I remember well that when a boy my parents often invited guests to our home. I remember the preparations that were always made. How willing we all were to do our share preparatory to the arrival of our friends. The lawn was clipped from the road to the stable, until it looked like a great green carpet. The trees and shubbery were pruned and trimmed, and the choicest fruits and flowers were saved for this notable occasion. The horses and the colts, the calves and the pigs, even the pups, were arranged so as to be shown to the best possible advantage. Indoors, loving hands were putting the spare chamber into the pink of condition. Viands that would make glad the heart of the oldest inhabitant, were being prepared in vast profusion. When the guests arrived it was hard to tell whether they or we were the happier. They were shown the flowers, the vegetables and the fruits. The colts, the calves, the pigs, and the pups were exhibited and put through their paces. Long drives that had been arranged and rearranged for weeks, were put into execution. Every day was a holiday for everybody, and when the parting came it brought feelings of genuine regret alike to guest and to host.

The feelings that prompted the preparation and execution of the scenes to which I have just referred in the days of long ago, are we believe the same that have prompted the arrangement of the entertainment to which we have all looked forward for months, and to which this is a most appropriate prelude. It is a lamentable fact that in many of our modern cities, conventions of some considerable magnitude come and go and no one is the wiser. Even the ubiquitous reporter appears upon the scene a day too late for the doings. This is not the kind of treatment we expect at the hands of the greatest city in the greatest State in the whole northwest. Some of us have been here before—we know what to expect.

It is not the key to the State or to the city that we want. With the acceptance of keys, comes the assumption of cares and responsibilities, the very thing we want to avoid. The very thing we want you to avoid. Throw away the keys, take a holiday and enjoy yourselves while making us happy.

Take us by the hand and show us what you have to show—not literally the farm products and the live stock, but the wonders of this enchanted land. View its beauties through our astonished eyes, enjoy them with us and when this convention draws to a close and with it another year in the history of this association, when the farewells have been said and our hearts are filled with regret, it would be a pleasure to know that the regrets were not all ours and that the happy recollections that will always be associated with this occasion are as dear to the entertainer as to the entertained.

Wm. R. Uhlemann, of Chicago, a famous tenor, then sang for the convention, and was received with tumultuous applause. He was followed by the representative of Mayor Jones, Ralph W. Wheelock, who gave a talk on the difficulties of the layman in grasping the differences between optician, oculist, optometrist, and other titles, adding that the bill seemed to amount to about the same in the end. As a reporter of the State Legislature, he stated that there was general difficulty in grasping the meaning of the bill for governing the practice of optometry, and added that even the reporters could not fathom it, so there was little hope that an ordinary legislator could do so. He concluded by a happy welcome to the city and the State.

Ex-President John C. Eberhardt, Dayton, O., responded to the welcome, and after thanking the representatives of the city and Commercial Club, he proceeded to speak of the beauties of the city of Minneapolis as he had seen them, proceeding from that to a description of the development of the state of amity between capital and labor in his home city as exemplified by the plans of the National Cash Register Co. for making better and happier the condition of its employes and of working out the application of the Golden Rule. Concluding, he was glad to see so many of the ladies present, and hoped that a future rule would be to provide a fine for any one attending these conventions without being accompanied by his wife or sweetheart.

"Our Lady Visitors" was the subject of A. B. Choate, of Minneapolis, and he handled his subject in a tantalizing manner. He spoke of having been a bachelor until within a year, and how he had learned that his former knowledge was not knowledge at all, that what he had supposed was true of womankind was not true, and that he did not understand the fair sex, nor did he believe the man lived who did. Fair woman was a puzzle, an enigma and a source of trouble. He likened her to a kitten, which seemed so cute and cunning and attractive and harmless, but nevertheless had sharp claws, which scratched painfully. But the lighter vein was but one side of fair woman, and he who viewed her from that point viewed but a portion of her character. Her completest character was in the sentiment suggested in the lines, "When pain and anguish wring the brow, a ministering angel, thou." And he extended a hearty welcome. Mrs. Wm. E. Houston, of Kansas City, responded to the speech with a few witty bits of repartee at Mr. Choate's expense, and thanked the committee for the welcome extended.

The crowd gradually broke up after listening to music from the quartette and the orchestra.

### TUESDAY MORNING SESSION.

President Holmes opened the morning session by reading a cablegram from a British optical association as follows: "Bristol—British Optical Association sends greetings and best wishes to their brethren in convention assembled." This evoked great enthusiasm, and it was decided to reply by mail (as the British association was not in session), returning hearty greetings and extending felicitations to President Dunscombe upon his being honored by the selection of a member of the board of examiners, after long consideration as to the merits of the various eligibles. P. Scholler, of Hancock, Mich., sent regrets for inability to be present and take part in the programme.

The president suggested the formation of a house of delegates, and inquired how many States had delegates present. It was found that there were present enough to make up regular delegates from Ohio, Minnesota and Iowa, to the number of 12 or more, and they were requested to hand in their credentials to the secretary and to organize if practicable.

Mr. Eberhardt suggested that it had been realized in previous conventions that the local representation was of necessity outnumbering that of the more remote sections, and the election of officers resulted in failure to distribute them well through the various sections. He moved a nominating committee be appointed to receive nominations for different offices, these nominations to be endorsed by five names at least. This was not to interfere with the right to make open

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nominations, and the resolution was adopted.

On motion, a revision of the constitution and by-laws was taken under consideration. The constitution cannot be amended except by giving due notice at the previous annual meeting. B. B. Clark, Rochester, N. Y., presented suggestions for amending and simplifying the constitution, cutting out the provision for associate membership, and leaving simply active and honorary members, and by broadening the requirements of members to include any regular optician, and not limiting to members of State, territorial or local associations. On motion, it was filed for action next year.

Mr. Clark then brought up the by-laws, which it was found could be amended at any time. A suggestion was made to alter the annual dues to $2, except to members of affiliated societies, when they shall be $1. But where these affiliated societies agree to pay a per capita fee for all its members, it shall be at 50 cents per member. Considerable debate ensued over this provision, it being objected to on the ground that it made three classes of rates, and was confusing, so that possible members would not know in which they belonged.

It was suggested to make affiliation from all State and other associations as easy as possible by making it optional whether the associations would pay the dues of 50 cents per member, or else pay no dues, but leave it to the individual members to pay their dollar each. The $2 class was practically to be devoted to manufacturers, publishers and others who wished to show their appreciation of the objects of the association and make a contribution to the work. After making it clear that affiliation was to secure the moral support of the local associations, the amendment was adopted.

A further amendment was taken up to eliminate the part of Article 4, Section 1, which requires members to be eligible to election to office to be present at the convention so electing. Some objection was raised to this, on the idea that if absentees could be elected, it would tend to lessen the interest in attending the conventions; but it was suggsted that the right of ballot was in no wise infringed, and it was still possible for those present to limit the officers elected to those present should they see fit, and the amendment was passed eliminating that portion of the section named.

President Holmes then delivered his annual address, as follows:

PRESIDENT HOLMES' ADDRESS.

*Friends and Fellow Members of the American Association of Opticians*—Another year in the history of this organization is drawing to a close, a year that has not been behind its fellows in education, in legislation and in the favorable consideration accorded by the public. Two more States have secured the passage of optometry laws, making five in all, and there have been several failures, not inglorious failures, but good, substantial stepping stones that are certain to lead to ultimate success.

After Francis Wilson in the "Middle Man" had prepared and burned kiln after kiln, until he had exhausted his fortune, his home, and his credit, attempting to discover the lost art of making a certain kind of pottery, his daughter said, "Father, you are no nearer success than you were 40 years ago." "Yes, I am," was the cheerful reply, "I am 40 years nearer." His efforts were finally crowned with success, as ours will be, and it will not require 40 years to accomplish the passage of optometry laws in every State. Some States having these laws, have improved upon them by amendment, and the annual reports of State boards show cash enough on hand to demonstrate the fact that such boards will be a source of income to a State rather than a bill of expense.

Within one short year the words "optometry" and "optometrist" have not only been adopted by the profession, but they are being accepted and used by the press and the public. The affiliation plan is gradually working itself into a permanent and satisfactory proposition. Ten States are now in affiliation with this society, and others are on the eve of uniting with us.

The question is often asked, "What benefit will we derive from a membership in the American Association?" At the present time we can say you are brought into touch with an association of the most able and representative men of the whole country.

You have educational advantages if you will avail yourselves of them in the library of the physiological section and by taking part in the prize problem contest. Some of the States who have been struggling for legal recognition have received from this organization substantial aid in the form of cash donations, and this can always be done if we have the support of all the State societies. Ways and means must be devised whereby we may be able to hold out still greater inducements.

B. B. Clark, Rochester, in his annual address as president of the New York Society, said, "Of all the progress that has been made within the last 10 years, much of the credit is due to the men who are members of optical societies." A national association composed of delegates from all the States, can accomplish vastly more than can be achieved by the divided efforts of scattering subordinate societies.

It has been stated that this convention would be conducted as nearly as possible in accord with the present constitution and by-laws. It is still the intention of the officers so to do, but when it came to the arrangement of the programme it was discovered that there was no time allowed for amusement features we all so much enjoy. To comply strictly with the letter of the law, we would be in session all day, including evenings. Any officer who would so far forget himself as to arrange for evening sessions in the face of an entertainment committee such as we have in Minnesota, would be able to build Nicaraguan canals for a pastime, to regulate trusts after closing his office, and to do battle successfully with the Japanese army and navy single-handed and alone. The House of Delegates will be organized as early as practicable, and all routine business possible will be despatched as prescribed by the by-laws. It should be borne in mind that the organization of the House of Delegates is in no way intended to shut out members whose State societies are not in affiliation. It is a boiling-down process for the purpose of getting everything into an intelligible condition for the final action of the association in general session. It is calculated to be a time saver.

The needs of the physiological section have been fully set forth in President Grant's article in the programme. This section is doing a grand work and all who do not profit by it are standing in their own light.

A committee should be appointed early in the session to consider the advisability of adopting a new constitution and by-laws or amending the old. While there are a few who would love to listen to and discuss papers from 8 A. M. until 10 P. M., we must all admit that without some time for recreation and amusement we could not long exist. The by-laws should provide for this matter.

A committee on legislation should be appointed to prepare a series of instructions as to how to proceed to secure legal recognition. To formulate a uniform bill for presentation to legislatures. Copies of letters to the optometrist, instructing him as to the best methods of securing pledges from the legislators of his county or district, and drafts of letters suitable to be sent by the optometrist to his legislator should be printed and kept on hand at all times. The ins and outs of lobbying, committee work, selection of a Senator and Representative to "father" the bill, time and manner of introduction, etc., should be thoroughly explained. With such information, a State society would be much better equipped to enter a legislative campaign than they usually are. It generally takes one failure to learn these things.

A complete roll should be kept by the secretary of the members of every State society as well as of this organization. All dues should be paid to the secretary and these membership lists kept up to date and printed at regular intervals, so as to have an available roster at hand at all times. It was a serious problem and not a wholly satisfactory one, to secure a mailing list for sending out the programme this year.

An affiliation committee should be appointed, whose duty it would be to bring before every society at its annual meeting, the necessity of affiliation with this body.

A resolution or petition from an organization composed of the societies from all the States, would have great weight with a legislative committee and the individual members of any State legislature.

Each member of every society should constitute himself a committee of one to secure members. With plenty of members we can accomplish everything, but without members nothing.

President Holmes' suggestions were referred to the house of delegates for consideration.

Dr. G. W. McFatrich, Chicago, next spoke upon the necessity of a law regulating the amount of knowledge a man should possess in order to practice optometry. He spoke of having drawn away from the medical ranks and into the optometrical because of the rather strait-jacket methods of the former. He spoke of the birth of optometry being in the neglect of the medical associations to properly care for and attend to the needs of the eye. Optometry has gradually come up as a distinct science and its organization is a permanent one. A great deal has been said of the possibilities of curing strabismus "without the use of the knife," to use the common expression, although the knife so referred to is really a pair of scissors to clip the muscle, and really means without the intervention of surgical instruments. The statement made that there are no cases which cannot be so cured means that the speaker has not met such a case. Dr. McFatrich spoke of three different cases which represented three types. The first case yielded to treatment promptly, with the vision straightened and much improved. The second had run so long that ambiopia had ensued. He had compelled the patient to rely upon the weak optic, with the ultimate result that the weaker eye was much strengthened and improved, while the normal eye was normal, and both were straightened. The third and worst case was of a girl of nine years, whose vision in the right eye was 25-50, and the left was blind, and the latter continued so despite the use of all lenses. Continuing, he referred to the profession requiring both knowledge and support, but also character. He described the beauties of pure and clean character as compared with that which has lapsed from that pure state.

President Holmes referred to the third case, and mentioned having had similar cases. Mr. Eberhardt spoke of a device which he had used successfully in fitting an extra frame containing one opaque lens over the strong eye and none over the weak eye, thereby fogging the strong eye and forcing the weak eye to exercise itself. By exercising the week eye this way once or twice a day for brief periods, extending as the weak eye increased in strength, the ambioptic eye would gradually increase in strength, and in four to six weeks it was possible to read even fine print, while the effect upon the nervous condition was marked.

Next came the address of S. B. Millard, of Minneapolis, a very successful young practitioner. His subject was illustrated by two photographs of the case described, one showing the patient before treatment,

## Optical Department.

his face sad[illegible] distorted and twitching in paroxysm, a[illegible]he other after his eyes had been straighte[illegible]d and his features calm and placid. The address was listened to with great interest. It is entitled "Robbing Peter to Pay Paul," and will be published in full in a future issue of the CIRCULAR-WEEKLY.

Mr. Millard was to have been followed by E. LeRoy Ryer, New York, upon "A New Test for Myopia and Hypermetropia Based Upon the Chromatic Properties of an Eye." Mr. Ryer was unable to attend, and so sent his paper instead; owing to the lateness of the hour it was read by title and ordered inserted in the proceedings. It is published in full in another column of this issue.

Then followed an address by F. P. Barr, Lancaster, Pa., upon "The Value of a Prism." He had had some marked failures with prism work and some marked results, but the former were of the earlier experiences. The value of a prism is due to its developing capacity through rhythmic operation, developing the ocular muscles. The gymnastic exercises must be done consistently and constantly, the organs of sight must have the proper amount of food and support. The prism properly used tones and strengthens. He cited instances. Mrs. B., aged 44, had headaches since she was 20, and experienced severe paroxyms two and three times a week. Eyes were astigmatic. By treatment her eyes were developed and cured and the headaches and astigmatism vanished. Mr. M., aged 20, had pains in the top and back of the head and also in his limbs. He had given up business and tried tonics, electricity, baths and other treatment without avail. By inducing exercise with prisms, excellent results were attained and the patient was able to resume his work. The work of the prism is in contracting and relaxation in short and rhythmic development.

### SESSION OF THE PHYSIOLOGICAL SECTION.

Immediately upon the adjournment of the convention proper for lunch, the Physiological section convened, with President Grant, B.O.A., of Montreal, in the chair. The first thing taken up was the delivery of the president's address, as follows:

ADDRESS OF PRESIDENT GRANT OF THE PHYSIOLOGICAL SECTION.

*Officers and brother members of the Physiological Section of the American Association of Opticians, Greeting:* On this, the third anniversary of our natal day, it is meet and right that we take a retrospect of the circumstances under which the Physiological Section was brought into existence.

When ex President Eberhardt and those associated with him heralded forth the toesin of higher education, it was difficult under the then existing optometrical surroundings to determine the most feasible and efficient plan to concentrate the onward trend of the forces, whose tendency it was to add prowess and capacity to the earnest optical student.

It was felt that some means of demarkation should be instituted to designate the true student from the illiterate, to distinguish the earnest seeker after more knowledge from the ephemeral platitudinarian, to provide a landmark to separate the true from the false, the honorable from the nefarious, and to provide a designating title and badge of recognition to those who, by merit and ability, prove themselves worthy thereof.

On this basis the Physiological Section was erected, and I need scarcely point out the far reaching tendency of its aims and aspirations, upholding the welfare of the optical colleges and working hand in hand with the manufacturers for a higher class of optical work. I therefore confidently claim that it should receive the unbiased commendation and encouragement of all true friends of optical progress.

Brethren, the past year has many features of encouragement and emboldens us to press forward in the noble work in which we are engaged. The following optometrists have made application for membership and submitted a thesis to the Board of Regents: Wilmot P. Brush, Fredonia, Pa.; F. Schurmann, San Luis Obispo, Cal.; Geo. R. Bausch, Rochester, N. Y.; Earl W. Kostenbader, Groton, N. Y.; W. D. Feast, Washington, D. C.; David A. Lyman, Springfield, O.; Josephine J. Nixon, Marietta, O.

The decision of the Section as expressed by motion at last year's meeting, to establish a circulating library, has been carried out, thanks to the untiring energy of our secretary and our librarian, the books acquired partly by purchase and donations from kind friends, now form the nucleus of a very valuable library, a set of rules to govern the lending of the books has been formulated, and I have every confidence that members will increasingly realize the usefulness of this adjunct of our Section, and that it will be more fully patronized as the members become more aware of its value to them. Further details can be gathered from the report of the librarian, who, I have no doubt, will recommend that the names of the generous donors of books, with the titles thereof, be entered in full in the minutes of our proceedings as a slight recognition of their wholesouled generosity.

A "Problem Contest," for valuable prizes, awarded by the following manufacturers: Globe Optical Co., Boston, Mass.; De Zeng Optical Co., Philadelphia, Pa.; American Optical Co., Southbridge, Mass.; E. Le Roy Ryer & Co., New York; the W. H. Reisner Mfg. Co., Hagerstown, Md.; L. L. Mineer, Rochester, N. Y.; Jos. Friedlander & Bro., New York, under the immediate supervision of the vice-president, has been under way for many months in the columns of the *Optical Journal*. Our thanks are due to the proprietor of this journal for having dedicated space for this purpose as well as a weekly interchange of letters and experiences on optical subjects between members of the Section.

The number of contestants did not realize our expectations and a portion of the prizes remain unallotted. I would recommend that the contest be continued in the form of bi-monthly prizes.

It has been suggested that the Section adopt an academical diploma, and also an emblematic sash, both of which I recommend to your favorable consideration.

It has also been suggested that optometrists who have already passed State examinations, or who can exhibit a diploma from a reputable optical institution, be enrolled on application as members of the Section without the usual thesis.

These and other matters of interest, arising out of official reports, or individually brought forward for the good of the Section, will be laid before you.

All of which is respectfully submitted.

Following this report the secretary reported the financial condition. Cash on hand a year ago, $39.85. Dues received, $16; discounts received, $1.81, a total of $147.66, from which disbursements of $101.64 had been taken, including the establishment of a circulating library, leaving a present balance of $13.02. The treasurer's report coincided with the secretary's, and was by letter, the treasurer being absent. The librarian's report covered the establishment of the library, and the fact that so far only a limited number had taken advantage of the opportunity to utilize the library. The report was adopted.

President Grant then took up the matter of a diploma or certificate of membership to be issued by the Physiological Section, to be prepared in dignified form, containing five lines for signatures of the president, secretary and the members of the board of regents, testifying that the possessor of the certificate had prepared a thesis which had passed and been accepted by the regents. On motion this was left to a committee. He then took up the matter of adopting a designating badge or sash to be worn by members of the section as an indication of membership, to distinguish them from those who were merely members of the regular association, and who had not established their qualification for membership in the higher department by the preparation of a thesis. In line with this suggestion he presented a sash in tri-color, red, white and blue, joined by a rosette and bearing a white shield in front with the initials "P. S. A. A. O." to be worn from the left shoulder to the right side, in distinction to the military, which is worn the other way. The members present considered the suggestion, but it was finally decided to leave the matter to a committee, which should secure the opinions of the members and be governed by their judgment, and action was deferred until the next meeting. Adjournment was then taken until the following day.

### TUESDAY AFTERNOON SESSION.

Immediately after lunch on Tuesday, an attempt was made to organize a house of delegates. President Holmes got them together and it was concluded that the house of delegates was hardly practicable at this time. So after voting the referenee back to the general session of the president's address, it was voted to adjourn, subject to call, should it be deemed desirable.

President Holmes then took up an application for time in which to demonstrate the plan of the so-called Sheldon school of salesmanship, it being represented to be an instructive address, and the members voted to grant three-quarters of an hour to that end on Wednesday in place of C. M. Jenkins, who had advised of his inability to attend as expected.

After the naming of two committees, the convention adjourned.

Four chartered trolley cars were then taken in front of the hotel and the trip made to St. Paul to take the official photograph of the convention. The party then proceeded on the cars to White Bear Lake, about 10 miles out from St. Paul, where the various amusements engaged the attendants. There were boating, fishing, bathing, roller-coasters, chute the chutes, mirth castles and similar amusements at the disposal of the members at this point.

### WEDNESDAY MORNING SESSION.

The first matter taken up Wednesday was the treasurer's report, read by J. K. Stebbins, treasurer. The total receipts shown were $1,415.83, less disbursements of $802.78, leaving a balance of $613.05. On motion the report was accepted, and the treasurer voted $25 as special compensation, he having had the dues to collect and other work not intended to be laid upon the treasurer, as well as having miscellaneous expenses.

On motion the changes of by-laws, as passed upon, were ordered printed and the proper committee was instructed to have it done. Continuing the consideration of by laws, the provision for the house of delegates was practically eliminated and the duties of the secretary were more clearly defined to collect all dues, and the treasurer made custodian of moneys. The latter is to be required to file a bond of $1,000, the cost to be borne by the association. An addition to the by-laws was made, whereby it was provided that they may be amended

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at any annual meeting upon a two-thirds vote of those present. The report was adopted. The president then stated that under the new by-laws just adopted any member of any State or territorial association may become a member of the association upon payment of $1 dues.

A letter was read from C. M. Jenkins, Richmond, Ind., stating his inability to be present and sending his paper.

It was stated that W. H. Covin would lecture on the following day on the Science of Modern Business Building. C. H. Taylor, of Yankton, S. D., sought time to talk on the development of children's eyes.

The committee on membership reported the following names for adoption: E. W. Grievish, Minneapolis; B. H. Doty, Wankon, Ia.; O. B. Tripp, Aberdeen, S. D.; M. H. Schleuder, St. Peter, Minn.; L. A. Shogren, Oshkosh, Wis.; G. R. Simans, Langford, S. D.; D. G. Gallett, Aberdeen, S. D.; Louis Hansen, Devil's Lake, N. D.; S. A. Rhodes, Chicago; F. Lyman, Bridgeport, Conn.; John A. Walman, Minneapolis; J. E. McKeon, Medford, Mass.; Fred J. Grewe, Detroit, Mich. The names were adopted as read.

Prof. S. S. Grant, president of the Physiological Section, then explained at length the objects and purposes of the section. Secretary E. Eimer, of the section, followed with an explanation of the manner of making application for membership, it being merely sending the applicant's name to him and upon which he sent back a series of questions to be answered in the form of a thesis. This thesis must be numbered and free from the name of the author. This is submitted to the board of regents, who read and pass upon it, and if in their judgment the author shows sufficient qualification for membership, they recommend his acceptance, using merely the number of the thesis, and returning that number to the secretary, who thereupon informs the applicant of his election. Mr. Eberhardt followed with a statement of the hopes of the section, of its aims and objects generally, and predicted that the section would ultimately become the power in optometrical associations of the country. President Holmes solicited members for the section and the hat was passed through the audience and nearly all present sent in their names as applicants for membership.

Professor Grant then spoke upon the "Value of Optical Instruments in Ophthalmic Work." He referred to the fact that opticians formerly worked on the exclusion method, but since the introduction of optometric instruments this has been changed and they now follow the inclusion methods. The former method of exclusion had nothing certain except the liability to much error. On inclusion the work is on the solid basis and the instruments give definite notice of error. He referred to the introduction of the various instruments and what had been accomplished by their use, including the ophthalmoscope, the ophthalmometer, mechanical retinoscopes, Maddox rod and other instruments, and declared that no true work can be done without them.

B. B. Clark, Rochester, N. Y., speaking on legislation, outlined the efforts of the New York association to secure the passage of a bill regulating the practice of optometry in that State. Efforts had been made to interest the physicians of the State in the bill and many favorable replies had been received from them. He concluded by suggesting that the legislative committee of the association be utilized by members in different States to furnish information and advice regarding the work of securing State legislation, with drafts of bills.

Prof. J. W. Grainger, Rochester, Minn., president of the Northwestern Optical Association, next spoke on "Some Things Which the Optometrist Ought to Know." He spoke of there being a complete connection between the eye and all parts of the nervous system. He thought it the duty of optometrists to secure the best books and journals upon the science and to keep informed. He should study diseases of the eye and predicted that the time is not distant when the optometrist will be legally authorized to treat diseases of the eye. He outlined the work of the Northwestern Optical Association, with its membership of medical men, as well as opticians. He believed it to be the duty of the optometrist to confine himself to the work of optometry and not attempt to carry on several lines at once. Professor Granger is a member of the State Board of Optometry and stated the law in the State to be working well. He objected to the law requiring the annual payment of a fee of $2 to keep an optometrist licensed, and thought it humiliating that an optometrist should not be licensed as are physicians. In conclusion he urged optometrists to confine their work to that of their own line and not infringe upon the physician. He urged them to place a value upon their services, knowledge, etc., and to live in harmony with each other, speak well of each other's work, etc.

### Wednesday Afternoon Session.

The afternoon session was opened with Charles Nerbovig, of Mankato, Minn., speaking upon "Hyperopia and the Phorias." He showed drawings of a pair of normal eyes working under normal conditions, and figured the strain when working by reading at 13 inches at 100,000 units, or 10 times that for the system. Working under normal conditions there would be simply the normal strain, but if the eyes were hyperopic, say one extra diopter, the extra strain at the same distance, he figured, would amount to an increase of strain amounting to perhaps 23 per cent. He spoke of exophoria. If hyperoptic astigmatism is present it is natural to look for some disturbance of the nervous system, which, if not caused entirely by the eyes, is largely so. Remedy the trouble with the eyes and nature will do the rest. He mentioned a case which he had of a young man of 19 who was subject to epileptic spells every five days. He never had a headache or trouble with the eyes, general health and appearance were good, with a head larger than normal. He found that he was one degree exophoria and hyperopic. After 34 days' treatment the man was much better. A second case had headaches to such an extent that he could not read five minutes in the evening, and had treated with eight or nine oculists and opticians. The right eye was 20/40 and the left 20/30, one degree exophoria. He reduced the vision to 20/50 and after two months the man wore 20/20, plus and was relieved of headaches.

Wm. E. Huston, Kansas City, spoke on the "Eye, Mind and Purse, the Advertising Triune." Starting with the statement that the sympathetic nerves connect with all the vital portions, he urged upon them to consider all means of placing themselves in a position to appeal for patients and to become in touch with them to the end of securing business and acquiring money. The science of advertising he declared to be a 20th-century production, which furnishes the missing link to success. A successful man is a tactful man. Cleanliness and carefulness of the person is a good advertisement, with the patient close at hand and watching every feature. Every thought creates mental influences which have their effect upon the good luck. A large railroad has recently adopted phrenology to select its employes by. Not to know phrenology is a handicap, for it gives knowledge of the intending patient as to temperament and how best to deal with him.

Prof. Geo. A. Rogers, of Chicago, followed with an elaborate sarcastic paper upon "Lunaphoria or Frenzied Optics." He had changed the title of his paper from that appearing on the program. He spoke of a new disease which has made its appearance among opticians, a new kind of phoria which, for lack of a better name, he had termed lunaphora or a tendency to become loony. It manifests itself in a tendency to cut the acquaintance of the only friend which the optician ever had. Refraction lenses are no longer to be used to correct errors of the eye, but to correct all the diseases that flesh is heir to, from ingrowing toe-nails to insanity. Lenses are worn to make fat people lean and lean people fat; to make honest people of knaves and to reform liars; to cure men from staying out nights, and to eliminate general cussedness in them; to cure bashfulness in young men and awkwardness in young women. Glasses are to be used to reform unruly school children and to correct the hoodlums, so that an optometrist is to be a part of the faculty of every reform school. Glasses are to supplant the Keeley cure. Concluding in earnest he did not regard it the province of the optician to cure, or to attempt to cure, troubles in the province of the physician. In the field of refraction the optician is safe—safer than the physician. His ambition should be to do the great things of refraction in the optical profession and to be known as having the best of refractionists' knowledge.

A paper of C. M. Jenkins, Richmond, Ind., was read by title and ordered printed. Its title is "Some of the Diseases Essential for the Up-to-date Optometrist to Recognize."

The concluding address of the day was by John C. Eberhardt, of Dayton, on a "New Method of Individual Exercising of Recti and Oblique Muscles," which will be published in a subsequent issue of The Circular-Weekly.

Adjournment followed and chartered trolley cars were taken to historic Minnehaha Falls, within the city limits of Minneapolis, for the entertainment feature. Owing to

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the incomplete condition of the tracks to Fort Snelling two miles beyond, the trip to the fort had to be abandoned, and the remainder of the afternoon was spent in the park at the falls and visiting the various things there, including the extensive Zoo, the State Soldiers' Home and the park generally.

MEETING OF THE PHYSIOLOGICAL SECTION.

Before the regular session convened the Physiological Section held a session. The minutes of the 1904 meeting were read and approved. The secretary's report showed a membership a year ago of 86, and six had been added since, making a total of 92. The report advised the election of one person for the offices of secretary and treasurer, to obviate expense and delays, and the treasurer to be bonded. The practice of remitting dues by personal check should be discouraged unless exchange is added. The monthly contest should be continued and to be open to all whether members or not. Those answering 80 per cent. of the questions for three months should be made members. He concluded by calling attention to the circulating library.

On motion the office of secretary and treasurer were combined in one person, to be bonded. It was further voted to pay the secretary $50, to cover his expenses and the cost of attending the annual session. The matter of the contest was left in the hands of the same committee as last year. Three prizes were unawarded last year, and it was suggested to submit them again this year for a bi-monthly or quarterly contest. Some questions are to be formulated, either physiological or anatomical. Another suggestion is for the section to take up some standard work of optometry and study it, say five chapters for a month, and to be questioned thereon.

The following were named as successful in the contests for prizes: David Lloetzky, Pueblo, Colo.; F. M. Taylor, Pasadena, Cal.; Miss Edith Gallup, Denver, Colo.; Neil Smith, Superior, Wis.; Russell D. Smith, Caledonia, N. Y. The by-laws were amended to allow membership by any one capable of passing the examinations of those States having State optometry boards, where the examinations are regarded by the Board of Regents as satisfactory, without having to submit a thesis, subject to the approval of the Board of Regents. This does not apply to those registered, but to those who actually pass a rigid examination before a board, and it was understood that the regents still had the power to require the thesis if they saw fit, but might waive it.

The election of officers of the Physiological Section resulted as follows: President, S. S. Grant, Montreal, Can.; vice-president, W. R. Donovan, Boston; librarian, C. M. Jenkins, Richmond, Ind.; secretary treasurer, E. Eimer, Muskegon, Mich. All were re-elected with the exception of the treasurer of last year, his office having been joined to that of secretary. Secretary Eimer urged those not members to join the section, and stated that no one who made a faithful attempt at answering the questions, if he showed any capacity whatever, would be turned down. The Physiological Section then adjourned to meet at the next annual convention of the American Association of Opticians.

THURSDAY MORNING'S SESSION.

The first matter coming before the Thursday session of the American Association of Opticians was a paper by Dr. E. C. Roberts, of Red Wing, Minn., entitled "What is Presbyopia," which will soon be published in THE CIRCULAR-WEEKLY.

This was followed by a discusion upon a minimum price list presented by E. F. Renaud, of Keokuk, Ia., who briefly stated the needs of closer conformity in prices for glasses and repairs, replacing lenses and the like, and urged a committee upon the subject, to report at the next annual meeting. This committee was afterwards named as follows: E. F. Renaud, Keokuk, Ia., chairman; F. P. Barr, Lancaster, O.; P. Scholler, Hancock, Mich.



B. B. CLARK.
President-Elect of the American Association of Opticians.

Next came the regular business of the day, an address and clinic of Dr. Chalmers Prentice, of Chicago, upon "Growing Light, Higher Optometry." He stated that glass fitting had been in great part confined to producing good vision, but there were greater possibilities. The eye is an organ capable of doing absolutely nothing of itself, and no organ of the body can perform any function. The eye and other organs are similar to little motors which have in themselves positively no power to do anything. They have a wire which connects them with the power house, and when the power or energy comes in the proper quantity they work. Too much energy will cause a motor to run too fast, and it will tear itself to pieces. Too little power will cause it to run feebly, and no power or energy will cause it to stop entirely. Every organ of the body is somewhat similarly an engine or motor, dependent upon the power house or brain for power and energy, which it receives over the wires which we call nerves, and which carry nerve force. The muscles connected with the eye have no power in themselves to operate with, but are dominated entirely from the brain. The centers in the brain operating the eye are the largest in the human brain. Hence in dealing with the eye an optometrist is not treating with that organ, but with the brain. Fully one-third of the gray matter of the brain or more is taken up with vision and to keep up an adjustment of the eyes that binocular vision may continue. Every center of the brain is connected with every other part, and an effect upon one part is immediately communicated to the others. Vision does not take place in the eye, but in the brain. His hearers were reminded that they frequently had patients who exhibited different conditions of refraction and muscle balance. The optometrist cannot grasp the situation of his patient without looking into the physiological condition. He cited the example of a patient who might be of an excitable temperament, fairly responsive, but not wholly so. Esophoria is concluded to be the case and the patient is fitted with glasses which relentlessly lock up his condition and vision to a condition which increases the strain upon the nervous force to double what it formerly was and results in a condition dangerous to reason, if not to life itself. The optometrist must exercise the greatest care in dealing with the eyes, for he is dealing with the centers of the brain and almost with the soul itself. If careless work is done, the results will be an awful responsibility which none will care to contemplate. The fourth ventricle of the brain has cells of the brain having a part of the origin of the 11 or 12 cranial nerves. In part of these are the nerves governing the external rectus and also connected with the liver and with the kidneys. A strain in the external muscles, connected with these cells, which lie so intermingled, is bound to affect the connecting cells associated with the liver, heart, kidneys or other organs. All action is central. The brain is capable of raising the vision to almost perfection under certain conditions, and it can take many times its share of the energy from the central power house, which is drawn from the portion belonging to other portions of the body. Some organ or other is bound to be affected and to show a resultant affection and disturbance. When latent strains are found and relieved, then the power is restored to the portions thus robbed, and all parts of the body are again ready to take up their full task and to resume normal action. It is therefore not so incredible to say that under certain conditions certain diseases may be cured by restoring that which was taken from it. But the dynamic action is not the whole thing. Everything is not to be cured by glasses. Other things are to be cured by psychic conditions.

You can get marked action on the brain by the use of a fog on the eyes and by prisms and spheres you can secure action of the brain. There are certain diseases which show promptly whether you are on the right track, such as stammering, St. Vitus dance and others. He related a case of pneumonia which he had in a clinic in Chicago, when by fogging the patient with dense fog and prisms the pulse fell in two hours from 128 to 80; pain in the lungs ceased and temperature came to normal. This was done by catching the disturbed nerve cen-

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ters and easing them, and the results were permanent.

The clinic was then taken up, several cases being conducted at once. The first patient was W. B. Page, of 633 Marshall Ave., St. Paul, a student in the State University, 21 years of age, who stammered since seven years of age, sometimes worse than others. Stammering was accompanied by facial paroxysm. Exophoria was found to be present. After being fogged for a time he was given a newspaper to read, and after some trial read with improving results, although occasionally stammering. He was kept on the platform for an hour, and at the conclusion was considerably improved. Anton J. Klimek, Little Falls, Minn., himself an optician, and wearing glasses, was next. He also stammered and had done so since six years of age. Sleep was irregular, pains in the back at times and had been occasionally informed of walking lame, although unconscious of it. When so informed he resumed a normal gait. This case responded almost immediately. Dr. Prentice worked a reversal of strains through fogging. He found three degrees of exophoria manifest and stated the manner would be to continue the reversal of strain as long as it seems necessary and then proceed with refraction.

The third case was that of F. K. Randall, Phillips, Wis., a jeweler, known to several present to have been deaf in the left ear for 14 years. Dr. Prentice started on the assumption that it was a case of pressure on the visual centers spreading into the auritory centers. After fogging with the densest fog, not sufficient, however, to entirely cut off vision, for it is repression and not suppression which is desired, he explaining that repression induces an effort on the part of the muscles to secure vision through the weak eye which results in a forced relaxation of the cilliary muscle. A fourth case was of an old man with partial deafness. Cataracts had been removed from both eyes and one eye was entirely blind. After experimenting, Dr. Prentice stated that nothing could be done. He had but one eye and no comparisons could be instituted. Exophoria probably resulted in his blindness and affected the auditory cells. Had it been taken earlier his hearing and vision could probably both have been saved.

J. C. Eberhardt stated his expcrience that in cases of loss of sight it was frequently accompanied by loss of hearing and upon restoration of sight the hearing upon the same side was renewed. The case of partial deafness, entire in the left ear was resumed and after about half an hour the man could hear through the deaf ear, with the right entirely closed. He stated that he had been unable to hear the tick of an alarm clock in that ear although held close to the ear and he could feel its throb, and that his hearing was better in that ear than it had been for fourteen years. Dr. Prentice stated that the cases were not cured but would require treatment, they having received what might be termed a mechanical chloroform which allowed the overexerted portions to relax, forced them to do so and brought up the under used muscles into action. Adjournment was taken for lunch.

THURSDAY AFTERNOON SESSION.

The committee on membership read the names heretofore reported for membership and recommended their acceptance, which was done.

E. Hardy, Boston, spoke on "The Advantages of Special Lenses." He mentioned the fact that manufacturers sometimes receive some ridiculous measurements and suggested that opticians should be familiar with measurements generally. He outlined the various special shapes which have been used, the drop, the full eye, round lens and others. Round lenses he objected to as giving the patient an owlish appearance and are not to be advised except to protect the eye. Special shapes



SAMUEL S. GRANT.
President of the Physiological Section.

and large lenses afford a larger range of vision and are recommended to be sized according to the needs of the wearer and his occupation. A bookkeeper needs a good range of close vision while one who is outdoors considerably needs much less The bifocal lens is growing in use he said. The size of the wafer is to be varied according to the wearer's needs but the round wafer can be generally used with great satisfaction. Frameless lenses are very popular in this country, although in England they are used but little. They can be fitted better than those with rims. Opticians should study the features of the patient and should accommodate the features as there are many who refrain from wearing glasses and will rather suffer than put on anything which is unbecoming.

The nominating committee made its report and after slight balloting the following ticket was selected:

President, B. B. Clark, Rochester, N. Y.; first vice-president, Briggs Palmer, Boston, Mass.; second vice-president, Wm. O. Sommers, Chicago; secretary, W. E. Huston, Kansas City, Mo.; treasurer, J. K. Stebbins, Ashtabula, O.; executive committee, George R. Bausch, Rochester, N. Y.; S. B. Millard, Minneapolis, Minn.; Alexander K. Martin, Philadelphia; H. J. Cook, Knoxville, Tenn. New member of the board of regents, E. W. Eisenschmidt, Louisville, Ky.

The place of meeting for 1906 called out invitations from Rochester, N. Y.; Niagara Falls, N. Y.; Atlantic City, N. J.; Cedar Point, Sandusky, O.; but the sentiment was overwhelmingly in favor of Rochester, and upon motion, the vote was unanimously in favor of that city.

Mr. Eberhardt now spoke of the careful attention and hard work which President Holmes had given the association during his term of office and in recognition thereof and on behalf of the association and those present, all of whom had made donations for the purpose, he presented him with a handsome silver loving cup, as a memento of the year in which he was president of the American Association of Opticians. Mr. Holmes responded very feelingly and expressed his deep appreciation of the gift.

President-elect Clark was next brought to the platform and expressed his appreciation of the honor conferred upon him by being made president, and promised his most earnest and best endeavors to serve the association and the profession during his term.

Adjournment was now taken to take up the entertainment feature of the day which included a trip to Lake Minnetonka, a beautiful lake about 18 miles west of Minneapolis, and a tour of the lake on small steamers. The remainder of the afternoon was occupied in the tour of the lake and admiring the beauties of that resort. The party was landed at the Tonka Bay hotel in time for supper in the evening and after a charming social time the train left for the city at 8 P. M., and the 1905 convention of the association was ended. Most of those attending took the evening trains out to their homes but a number remained in the city for a further acquaintance with the sights of the Northwest.

EXHIBITS AND DISPLAYS.

The Murine Eye Remedy Co. had an elaborate display, calling attention to its preparation. Free samples were distributed, as well as serviceable pencils, and convenient pocket mirrors.

The Geneva Optical Co. displayed and demonstrated two of its leading instruments.

The Bay State Optical Co. had a display of its various products.

The Globe Optical Co. did not forget to call attention to its many lines.

The Meyrowitz Mfg. Co. had a general display of its goods, including the Finch eyeglass attachment.

Sischo & Beard, St. Paul jobbers, had a complete display of their general line.

The firm of T. G. Hawkes & Co., Corning, N. Y., had a cut-glass display.

The Eye-Fix Remedy Co. was present with displays of its remedy in different sized packages. Souvenirs of aluminum book-marks, celluloid dice boxes with a set of five dice and others were passed.

The badges of the convention were very handsomely designed, and were the gift of C. A. Wilkinson & Co., of Providence, R. I.

# WALTHAM WATCHES

## Observations by Great Observers

From the Autobiography of HERBERT SPENCER, Vol. II, Page 167, American Edition.



HERBERT SPENCER

"The presentation watch named in Prof. Youman's letter, was one of those manufactured by the Waltham Watch Company. . . . It has proved a great treasure as a time-keeper, and has excited the envy of friends who have known its performances."*

*"I find in a letter written in December, 1880, after the watch had been in my possession fourteen years, a paragraph respecting it which may fitly be quoted:—'I have several times intended to tell you how wonderfully well my American watch has been going of late. It has always gone with perfect regularity, either losing a little or gaining a little; but of course it has been difficult to adjust its regulator to such a nicety as that there should be scarcely any loss or gain. This, however, was done last summer. It was set by the chronometer-maker in July, and it is now half a minute too slow; never having varied more than half a minute from the true time since the period when it was set. This is wonderful going. As the Admiral says, one might very well navigate a ship by it."

("In 1890 it wer. with equal nicety; lost 42 seconds in half a year.")



RALPH WALDO EMERSON
From a drawing made in 1857 by S. W. Rowse, now in possession of C. E. Norton.

RALPH WALDO EMERSON, the Concord Philosopher, used the Waltham Watch as a type of the highest development when he wrote in one of his Essays on Eloquence, in speaking of a man whom he described as a leader and a Godsend to his community:

"He is put together like a Waltham Watch."



THE CITY TEMPLE
Holborn Viaduct

The REV. R. J. CAMPBELL, in a sermon preached at the City Temple, London, on Sunday, September 18th, 1904, spoke as follows:

"When I was in the United States last year, I visited the well-known Waltham Watch Factory; some of you now are wearing the products of this American manufactory. Do you understand, or do you ever try to understand how it is that you are able to afford these articles as compared with the earlier day? I will tell you: It is because the brains of a whole army of men are concentrated in that marvellous institution. I remember asking my guide, as we went from room to room, 'How many watchmakers of an older day do you estimate sit on each of those stools, and the men who do the work by machinery—how many are they equivalent to?' He replied: 'Everyone you see at work here is equivalent to fifty at the very least of operators who lived before this day, conscientious and able though they may have been.' Inventions have increased the working value of every individual man; they have raised the level of the productive output of the civilized world. So it is in higher region."

*"The Perfected American Watch," an illustrated book of interesting information about Waltham Watches, sent free on request*

**American Waltham Watch Company**

**WALTHAM, MASS.**




## Old Sun and Nocturnal Dials.

(Translated expressly for THE JEWELERS' CIRCULAR-WEEKLY from the German of MAX ENGELMANN, in the *Leipziger Uhrmacher Zeitung.*)

PART I.

THE age of technical proficiency in which we live; an age whose marvelous achievements in the construction of clocks and astronomical instruments have rendered possible the calculation of astronomical time to the fraction of a second, and which possesses in the electric spark the most perfect means conceivable of transmitting these results with absolute accuracy to the remotest parts of the earth, has caused the sun and nocturnal dials, by means of which men reckoned their time



FIG. 1.

for hundreds and even thousands of years, to be almost entirely forgotten.

Occasionally we meet with a recently constructed portable sun dial, but it is only with the portable kind of dials that the present article is concerned. It is intended to serve as a help to travelers to determine their position in desert places. Otherwise sun dials belong to the past, and the few specimens that have come down to us are to be met with, as a rule, only in museums. There they serve as illustrations, so to speak, of that great chapter of the history of the measurement of time, which teach us how important and extensive was the science of gnomonics (from "gnomon" a shadow-projecting style), a science associated with the most prominent of the names of our old astronomers and mathematicians. A few facts from the history of sundialling will perhaps not be unwelcome.

The more advanced in civilization of the nations of antiquity had learned at an early



FIG. 2.

date to use their knowledge of the motion of a shadow for marking the divisions of a day and of longer intervals of time. The pyramids and obelisks of the Egyptians, built about 3000 B. C., with their sides facing the cardinal points, were, in virtue of the uniform changes in the direction of their shadows, the first great indicators of time. The gnomon, or shadow-projecting style, was known to the Chinese as early as 1100 B. C. We may safely assume that the Babylonians and Phoenicians were acquainted with a kind of sun dial in our sense of the word. The passages in the Bible (Isaiah 38, 8 and II. Kings, 20, 9-11) referring to the sun dial of Ahaz, King of Judah (736-725 B. C.), are the earliest historical allusions to these instruments, and prove that they were known to the Hebrews.

Passages are to be found in the writings of the ancient Greeks from which we may conclude that they reckoned their time by the varying length of a shadow expressed in feet. Aristophanes (390 B. C.), for instance, in one of his comedies, speaks of a supper which was partaken of "when the shadow was 10 feet long." The invention of the portable sun dial is attributed to the Chaldaean Berosus, who taught in the island of Cos, opposite Miletus, about 640 B. C., and who constructed the heliotrope or scaphium, a hollow stone hemisphere in the center of which a style was fixed for

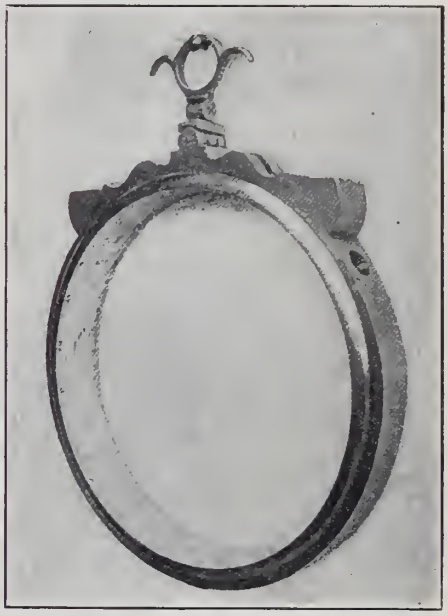


FIG. 3.

projecting a shadow. Instruments of this type were used for a long time by the Greeks and Romans. Similar scaphia have been discovered in Tusculum (1741), in Castelnuova (1751), in Herculaneum (1762), and more recently in Greece. The invention of the sun dial has also been ascribed to the Greek Anaximander (about 560 B. C.). Eudoxus of Cnidus (about 400 B. C.) is said to have constructed a special form of sun dial, called the Arachne, but the the mode of construction of this instrument, like that of the "axe-shaped" dial of Patroclus (395 B. C.), called the Pelcinon,

the "quiver-shaped" dial of Apollonius (200 B. C.), and many others mentioned in ancient records is unknown to us. We are indebted to Marcus Vitruvius Pollio (about 15 B. C.), the architect of the Emperor Augustus, for information concerning these ancient sun dials. The Arabs are known to have possessed extensive astronomical and gnomonical knowledge at an early period.

Details of the construction of a number of sun dials from the pen of one of their writers, Aboul Hassan, who lived in Morocco about 1250 A. D., are extant. The Spaniards, who had attained a high degree of civilization about 1000 A. D., learned the science of gnomonics from the Arabs, and in their turn spread the knowledge of this science over the whole of Christian Europe.

Among the intellectual giants who received their education in Spain was Gerbert of Auvergne, who afterwards became Pope Sylvester II. (999-1003); the first sun dial provided with a magnetic needle is said to have been made by him. The science of the construction of gnomonical time indicators soon became an important and favorite branch of mathematics, especially in Germany and France. A prominent section of the science of astronomy, it developed a special geometrical method.

Of the numerous illustrious men of science who lived during the period from the 15th to the 18th centuries, it will be sufficient to mention the following, with the dates of the appearance of their epoch-making writings on this branch of science: Regiomontanus, 1474; Peter Apian, 1524; Sebastian Münster and Orontius Finäus, 1531; Bartholomew Scultetus, 1572; Salomon de Caus, 1624; La Hire, 1682; Doppelmayer, 1719.

The demand for a simple, practical instrument for determining the time at night led to the construction at an early date of nocturnal dials. These were known as lunar or astral dials, according to their arrangement, and it was Sebastian Münster in particular who helped to make them popular.

The number of different kinds of sun dials made during the last few centuries, often with the addition of all manner of contrivances for rendering them more generally useful, is very great. Many of these are valuable, not merely by reason of their technical utility, but from the point of view of art history, on account of the artistic character of their fittings and decoration; and it is to this circumstance that many sun dials owe their preservation.

The Royal Mathematical and Physical Salon, at Dresden, has a large collection of over 70 specimens of these old dials, and we proceed to give a description, with illustrations, of some of them, for the benefit of those interested in the subject.

SUN DIALS.

In the dial, represented in Fig. 1, and made in 1561, we again see an arrangement similar to that of the scaphium. This instrument, richly inlaid with gold, was formerly the property of the founder of the collection in question, the Elector Augustus I., of Saxony (reigned 1553-1586). The style, unfortunately lost, was fixed vertically in the center of an arc, whose feet were fastened to the right and left in the middle of the broad rim, the arc thus standing at right angles to the meridian line of the instrument.

The time was indicated by the point of the shadow thrown by the style. As in this dial the position and length of the style were invariable, the dial plate was so arranged as to be adaptable to the varying declination of the sun. It is known that the sun in his apparent course is constantly rising during the first half of the year, attaining his highest point, 23½° north of the equator at the Summer solstice. It then gradually declines, reaching its lowest point, 23½° south of the equator, at the Winter solstice. This, of course, produces a lengthening and shortening of the shadow. In this instrument all the months are represented by cross lines marked in the middle of the dial by the initial letters of the Latin terms for the signs of the zodiac. The hours and their subdivisions can be ascertained by means of the longitudinal lines and their intersections. The division



Fig. 4.

of the broad rim into twice 32 parts served the purpose, with the aid of a weathercock, of determining the direction of the wind.

The annular or ring sun dial came greatly into use after the appearance of a work by Gemma Frisius (1548), in which it was described and explained. An instrument of this kind is shown in Fig. 2. It is of the size of an ordinary watch, and was made in 1562 by the famous Augsburg goldsmith, Christopher Schissler. The compass for the orientation of the instrument is fixed in the case itself. The actual sun dial is attached to the case by a hinge, and is placed at right angles to it. In the broad ring a second smaller ring turns round an imaginary horizontal axis pointing due east and west. This smaller ring is provided with a small aperture through which a sun ray passes and indicates the time on the opposite inner edge.

The instrument can be transformed into a small armillary sphere by means of other adjustable rings and parts. The outside of the cover is so arranged as to enable the observer to determine graphically the course of the sun and moon, and to change ordinary into planetary time. The inside contains a perpetual lunar calendar with adjustment of the phases of the moon. The bottom contains on the inside a small astrolabe with a rule for adjusting it, and on the outside a system of intersecting lines for changing Nurnberg time into solar time.

An instrument for measuring time similar to the one just described was the solar ring, also called sea ring, as it was much used at sea, better results being obtainable on the unsteady deck of a ship with an instrument maintaining a constant vertical direction by its own weight than with one resting on a plane surface.

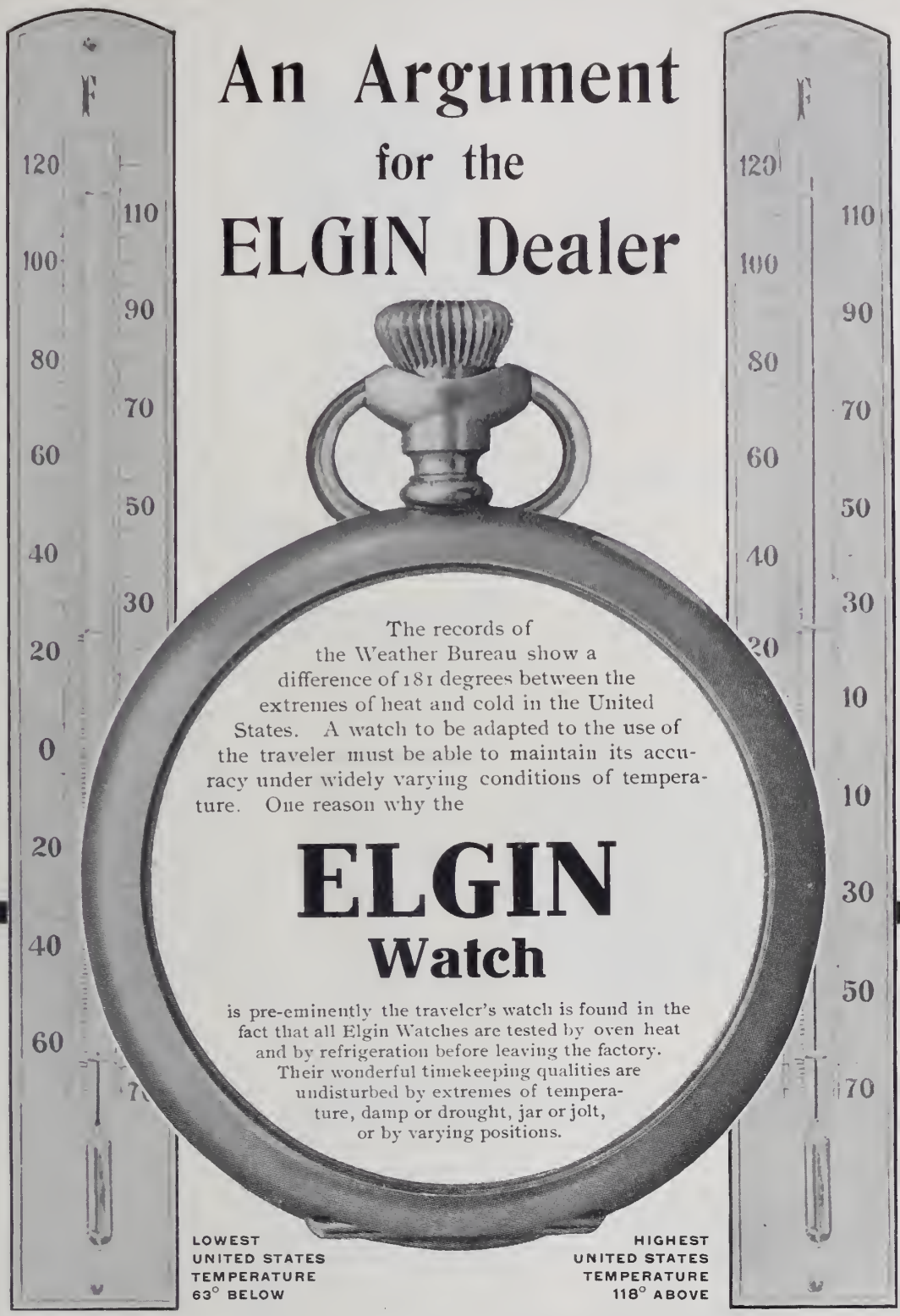
Fig. 3 shows a bronze sea ring of this kind, 220 millimeters in diameter, and constructed probably about the beginning of the 17th century. This ring, constructed, as we have mentioned, for finding the time, was suspended from a hook and placed in the meridian plane. It has a funnel-like aperture, 45° from the zenith point, and a ray of sunlight penetrating through this aperture forms a point of light on the opposite inner side of the ring, which shows the hour. This inner side of the ring is covered with a movable silver strip on which the intersecting hour lines are drawn in such a manner as to correspond, like those in Fig. 1, with the varying declination of the sun. The massive projections under the point of suspension contain small compasses for orientation.

The solar quadrant may be regarded as one of the oldest instruments for the measurement of time. Records of observations are found in the diary of Columbus which must have been made with an instrument of this kind, but the solar quadrant was known at a much earlier date. The difference between the solar quadrant and other sun dials is that in the former the time is found by direct observation of the sun instead of being shown by a shadow or point of light. This instrument was also extensively used at sea and possessed this advantage over all other sun dials that it could be used even in foggy or cloudy weather when the sun was only visible as a faint ball of light. A quadrant is the fourth part of a circle. Its arc is graduated and generally shows the hour divisions in addition. It is provided with a plumb-line suspended from the vertex of the right angle of the quadrant. One of the two radii forming the right angle has two diopters through which the sun was observed.

The quadrant shown in Fig. 4 forms the back of a combined sun and nocturnal dial made in 1514. It is a pocket instrument, 92 millimeters in area, and the diopters are, of course, made very small, appearing as small projections on the right side of the instrument. In taking an observation, the quadrant was held vertically in the hand and turned about till the sun's disk became visible through the diopters; the altitude of the sun was then shown by the freely hanging plumb-line on the graded arc, and the correct time on the curves drawn in a vertical direction above the degree divisions, the readings being preferably taken by a second person.

On the same side of the quadrant as that on which the diopters are fixed are to be seen the signs of the Zodiac representing the

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The records of the Weather Bureau show a difference of 181 degrees between the extremes of heat and cold in the United States. A watch to be adapted to the use of the traveler must be able to maintain its accuracy under widely varying conditions of temperature. One reason why the

## ELGIN Watch

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SEND FOR PRICE LIST OF COMPLETE LINE

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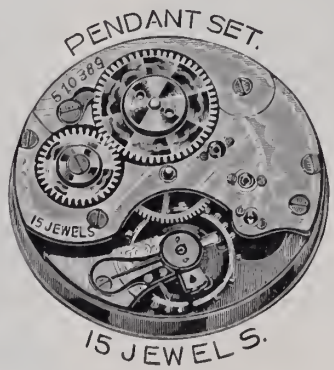
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months of the year; months whose days are of the same length (*e. g.*, February and September), with subdivisions denoting the days, being placed together one above the other in one column. The subdividing lines are conceived as forming concentric circular arcs when produced, intersecting the hour lines. The forenoon and afternoon hours are distinguished in the latter.

In the quadrant (Fig. 4) only three lines are actually produced—the middle line representing the vernal and autumnal equinoxes, and the upper and lower lines the Summer and Winter solstices, respectively. In taking observations the required time would therefore be indicated by the hour lines nearest to the point of intersection of the plumb and day lines. On the side of the quadrant, at right angles to the side with the diopters, are seen the number of hours in the day corresponding to the day lines just described, *e. g.*, July (top line) 16, December (lower line) 8. The divisions on the other sides of the quadrant are for geometrical purposes, and need not be considered here.

The simplest sun dial is the equatorial or equinoctial dial, all other sun dials being constructed more or less on the same principle. In this instrument the dial plate on which the hours are marked at equal distances is fixed parallel to the equator and the gnomon or style, parallel to the earth's axis.

A distinction is made between super- and subequatorial dials, both kinds being usually combined on the same instrument. The upper dial can only be used in Summer, when the sun is above the equator, and the lower dial in Winter, when the sun proceeds on his apparent course below the equator. A drawback to these dials is that, with the exception of a few specially constructed instruments, they cannot be used at the periods of the solstices, for at these times the sun stands immediately above the equator, and the dial plate being parallel to the equator, no shadow can be cast by the gnomon.

*(To be continued.)*

## Notes on Watch and Clock Oil.

(Compiled for THE JEWELERS' CIRCULAR-WEEKLY from different authors.)

THE lubricants most generally used for watches, chronometers and clocks are porpoise, olive, sperm and neatsfoot oil. Two or more of these are often mixed together, generally with the addition of a little mineral oil. Mineral oil has an advantage over other oils, inasmuch as it does not absorb oxygen from the atmosphere.

The following processes, or some of them, are usually adopted for refining: (1) The removal of the solid portions when congealed, the operation being repeated until oil is obtained that will not readily freeze. (2) The stearine is removed by placing strips of lead in the oil, which is continued until it ceases to precipitate. (3) The resin and mucilage taken out by washing with alcohol and afterward with water. The oil is finally filtered through animal charcoal. Latterly, vaseline has found favor as a lubricant for the stem-winding mechanism for watches, and will probably find more extended use.

Porpoise jaw oil and blackfish melon oil

The



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is a 7-jeweled, nickel, pendant set, O size Movement, of highest grade (American make), in a Boss 20-year Filled Case.

There is no other Complete O size Watch in 7-jeweled 20-year grade that equals the **"Betsy Ross"** in all-around merit and attractiveness. It stands in a class by itself.

Betsy Ross was the "patriot daughter of the Revolution" who made the first American Flag, under the personal direction of George Washington.

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have become widely known and justly celebrated in all parts of the world, as they were found to be better adapted for the purpose of lubricating fine and delicate machinery than any substance previously used.

Blackfish melon oil derives its name from the mass taken from the top of the head of the animal, reaching from the spout-hole to the end of the nose, and from the top of the head to the upper jaw, from which it is extracted. When taken off in one piece this mass resembles half a watermelon, and ordinarily weighs about 25 pounds. When the knife is put into the center of this melon the oil runs out more freely than does water from a ripe watermelon. Porpoise jaw oil and blackfish melon oil are worth from $5 to $15 per gallon, according to the supply They are used not only in horology, but by manufacturers of fine firearms, philosophical apparatus and in government lighthouses for the clocks of revolving lights.

The blubber, or fat, taken from the jaw of the porpoise or the head of the blackfish was formerly rendered in iron pots over a fire, but the modern method of extracting the oil by steam is said to be much better. The oil is washed with water by thorough agitation, after which it is allowed to stand for several days, when it is drawn off and the last traces of water removed by distillation. The oil is then subjected to a very cold temperature and pressed through flannel cloths, by which process the "oleine" is separated from the "stearine," the resulting oil being more or less limpid as the former or latter constituent predominates.

*(To be continued.)*

## An Astronomical Clock Made by a South African Horologist.

A RECENT dispatch from Capetown, South Africa, States that Sir David Gill is just completing an astronomical clock of his own invention, which will be an object of great interest to the British Association during their coming visit. It is the outcome of many years' experiment and thought on the part of the Astronomer Royal.

The idea of a clock is that it should be an absolutely faithful recorder of time, and by means of many most ingenious contrivances Sir David has now provided a clock which will not vary a hundredth part of a second from day to day. Elaborate precautions have been taken to prevent its being influenced by atmospheric conditions, and the mechanism is of an exquisitely delicate character.

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SOME · THOUGHTS · BETWEEN · THE · SEASONS.

THIS IS A GOOD TIME for retrospect, as well as for anticipation. How has your Watch trade been for the past season? If it has been good, can it not be made still better in the coming season? If in any instance it has fallen short of expectations, what is the reason? Have you "featured" your Watch department sufficiently? It pays to emphasize this department; it is a good lever to lift your general trade.

The outlook for next season is favorable. This house wishes you the greatest success in your Watch business—and is in a position to aid you in attaining that success.

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12 SIZE SPLITS

**Rockford Watches Speak for Themselves.**




That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

### A Representative Retail Jewelry Establishment in Reading, Pa.

THE newly furnished store of J. L. Cohen, Reading, Pa., is illustrated below, The store was renovated last month, at an expenditure of $10,000. It has a depth of 125 feet and there are 100 feet of wall cases on each side, divided into six sections, each section containing two plates



HANDSOME STORE OF J. L. COHEN, READING, PA.

ten by five feet in size. The cases are separated by mirrors four by five and one-half feet in size. Then there are 16 counter cases, on low mahogany tables. No wood is used, the plates being clamped together. Each is 30 inches wide and 24 inches high.

To the left as one enters the store is the diamond room, enclosed in mahogany with brass and wrought iron grill work. Directly opposite is the watchmakers' room, enclosed in plate glass, brass grill work and mahogany. Further down are the two large safes and cashier's desk. In the rear of the store, to the right, is the entrance to the gallery which leads to the optical department. In the center is the cut glass room, of which much has been said and written. It created quite a sensation among the many visitors on the opening evening. To the left of the rear of the store is the jewelry manufacturing and engraving department.

A new maple wood floor has been laid and a metallic ceiling added, the latter being finished in green and built by Mr. Yeager. Six arc lamps hanging from the center of the ceiling, in addition to the five-burner chandeliers over each show case, illuminate the store at night, and a number of electric fans insure the comfort of shoppers during hot weather.

The front of the store is in keeping with the interior, the windows being very attractive. Their large size affords opportunity for the window dresser's skill. The windows are entirely of plate glass, made with clamps like the show cases inside, and 378 feet of glass were used in their construction. Three large signs covered with gold leaf attract attention.

Mr. Cohen located in Reading about 11 years ago. About eight years ago he took possession of 618 Penn st., where he remained until his present removal. After three years at this address, increasing business compelled enlargement, and the rear part of the building was taken in. About two years ago, owing to ill health, Mr. Cohen contemplated retiring from business, and made some preparations to that end, but later his condition improved, and he is now again full of energy and ambitious to expand his trade, as is indicated by the large expense to which he has gone in fitting up his new store.

Shortly after his recovery the business began to grow beyond the capacity of the enlarged store, so that it became necessary to look around for a new location that should be central and of adequate size. He then secured the large store formerly occupied by Heffner, Gilbert & Croll, upon which a long lease was secured.

Mr. Cohen also conducts a large store in Allentown, which is in charge of Nathan P. Cohen, a brother.

### To Prevent Windows Steaming.

THESE hints are given in a daily paper: (1) Fix a row of small gas jets at the bottom of the window, and ventilate it well at the top. (2) Open fanlight or door slightly, so that the hot air can escape. (3) A neat and certain cure is to drill with an inch twist-bit, four inches apart, a row of holes in the top sash—as near the ceiling as possible—and then cover with perforated zinc to prevent insects from coming in. If done from the inside you will have to use a ratchet brace. (4) Thoroughly clean the windows; take a pad of cotton rag soaked in glycerine, and rub the glass all over inside. Then take a piece of clean, dry rag, and lightly polish the glass until the glycerine is invisible, but not entirely rubbed away. Do this when the glass is fairly warm and dry, and you will get brilliant windows, no condensation, and a great saving in the amount of cleaning.

The business of the late S. Solomon, Elizabeth, N. J., will be discontinued.

An unknown person threw a piece of iron through the show window of E. Fisher's store in Pottsville, Pa., a short time ago.

## Storekeeping Department.

### Why the Jeweler Should Study Millinery Styles.

"THERE are a great many features in the jewelry trade to which people outside of that business never give a thought, and in fact, many jewelers fail to give them proper attention. The up-to-date jeweler, who is trying to do business along modern lines, however, knows that there are many things to consider, which the average person would not think belong in that line of trade," remarked a jeweler from the Middle West the other day.

"Who would think it was necessary for a jeweler to study the millinery styles, and keep posted on the popular colors in the latest creations dear to the feminine heart? At the same time, the jeweler who gives these matters attention, and then buys in accordance with what he learns, will make his store a popular place with the lady shoppers, and will get a name for being strictly up-to-date, which will bring him the business of those who want to have the latest things out. One reason why he should keep right up to the notch on millinery, is the necessity of always keeping plenty of hat pins on hand to match the popular shades. Of course he will have to carry a large variety of colors, but more particularly those which happen to be popular at the particular season at hand.

"I have managed to make this hat pin proposition quite a feature of my business. It is not the great profit in this line of goods that pays, but it gives me the opportunity for acquaintance and to show other stock that happens to appeal to the purchaser of a hat pin. I find that jewelers generally let the dry goods stores sell these goods, but it is not that way in my town.

"This Spring I learned there was to be a big sale of white hats, and as a result I bought a considerable selection of pins to match. Then when the millinery season was at its height, and long before the milliners began to 'push' their white hats the hardest, I put a display in the show window, which was made up exclusively of white pins and those which would look well on a white hat. In the center of the window I placed a card which read:

HAT PINS
for your
WHITE HATS.
We also have them to match all colors.

"In the Fall I will do the same thing, in fact each season finds its hat pin display in my show window, with a well worded card to attract attention, and to let the reader know at the same time that other goods are on the inside and invite inspection.

"Then I have a big business on belts, belt buckles, waist sets, etc., and it has all been built up by watching the change in styles, and getting something that is particularly appropriate, and which will make the costume look a little more stunning. Few people have these articles of such good material that they look well on whatever they are worn, and therefore most ladies want a variety of these goods. A careful selection on the part of the jeweler, will put him in position to please all tastes, as far as prices are concerned, and once the range of values is found that suits, it is up to the jeweler to show the other shades, so the lady can see what nice things he has to match her other costumes, and it will be found that the same customer will come again, and will keep coming, if treated right.

"Sash and bodice pins are of the same class, and if carried in large variety, will attract their share of trade.

"I do not figure that I will ever get wealthy selling this class of goods alone, but they act as a stepping stone to the acquaintance of a class of people who spend most all their income, no matter what its size, and it pays to have this acquaintance, for these people are regular customers of some store, and if you do not get your share, it is because they do not know that you have what they want.

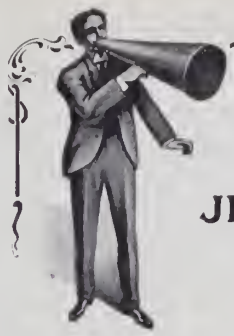
"I found long ago that my show window is the place in which to let them know what I have to offer, and I have the window trimmed often. I have always refrained from crowding a window, and believe that a window crowded full of jewelry will not attract attention. I have one particular line in the window at a time, and a good card which is the better half of the display if well made and well worded. When that display has done its work, I change it, putting in an entirely new line. People soon get in the habit of watching for your changes, even remembering the regular days for trimming. When they do this, you have them in condition to carry on quite an educational campaign with your window cards, and they learn to know exactly what you have that is suitable for every occasion.

"There is nothing like keeping the people acquainted with your stock, especially the women, for they help you advertise, talking to one another. The jeweler is making a very grave mistake, in my opinion, if he ever allows a lady to leave his store without being shown everything she takes any interest in, no matter whether she spends a cent or not. She is likely to do $5 worth of advertising within the next day or two, and it is the kind you can bank on being remembered, and is most likely to bring results."

### An Attractive Store of Columbus, O.

A STORE of exceptional beauty is that of the Bonnett & Ross Co., Columbus, O. The ceilings are composed of ornamental white stucco. The room is magnificently lighted by incandescent lights arranged in the ceiling, clusters of lights in beautiful chandeliers and side brackets of spun brass.

The front portion of the store contains the gold jewelry stock. The center is fitted with large wall cases, there being no floor cases in this portion, and the customers are served at cloth-topped tables at which they may be seated. The rear is used for silver and cut glass. The diamond office, which is located in the front, is decorated with pale blue silk. The cashier's office is located midway down the length of the room and is built of mahogany and beaten brass.



## WHAT SOME JEWELERS SAY

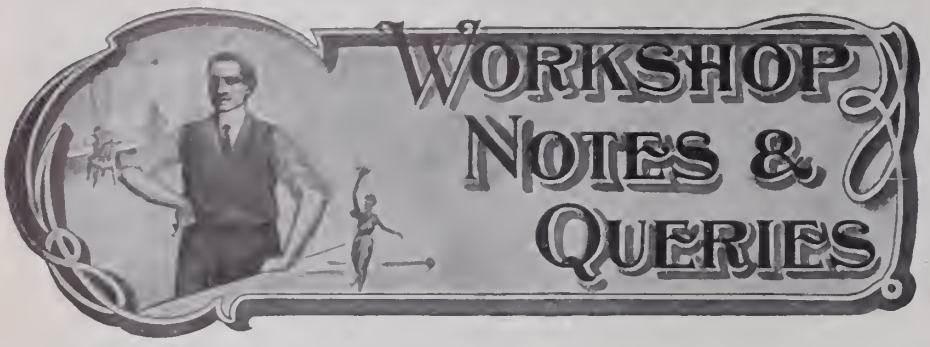
*Catch phrases, descriptions and arguments which retail jewelers and opticians have used in their newspaper advertisements.*

Diamonds. Do not make a purchase of a diamond until you have called on us. We have a finer collection of high grade white, perfect gems than is usually shown in a southern jewelry store. Our prices make a diamond ring a good investment, and a call will convince you.—Hess & Slager, Jacksonville, Fla.

Ornaments for my lady interest every man whose soul is not sordid. Even if he's on the saving plan, yet willing to buy some gems for those he loves, he is likely to find in this store the place where highest quality and value can be had at the least expenditure. He won't need to see or ask much to find out that what we write here is true.—I. F. Varney, Wichita, Kans.

Summer Jewelry.—With the wearing of summer suits comes the necessity of some nice little waist sets and pins. The latest fads and fancies in jewelry are here. Waist sets, belt and cuff pins, pretty buckles and brooches, in gold, gold filled, silver and enamel. Prices very reasonable. Neck Ornaments.—The styles for low neck dresses at present in vogue need some neck ornament in jewelry. A nice gold locket and chain is always suitable. We have them from $8.50 up. Solid gold Lavaliere chains with amethyst, tourmaline and pearl pendants, ranging in price from $8.50 to $14. Also have them in gold filled from $4.50 to $6.50. These are very handsome and stylish. Neck beads are also fashionable. Solid gold beads $15 and up. Gold filled $3.25 to $5.50. Enamel turquoise, 35c., 50c. to $2.50. Real amber $1.50. Hat Pins and Combs.—Quite an assortment of hat pins in solid gold, gold filled, and silver. The signet pins, with place for initials, are quite popular. In solid gold, prices $2.50 and up. In gold filled, 75c. to $1.50. In silver, 50c. to $1.50. We have just received a new lot of back combs. Tortoise shell effects with gold filled rims. Price 75c. each. If you do not live in the city write for our illustrated catalogue of staple goods, viz.: Watches, jewelry, silverware, cut glass, etc. P. H. Lachicotte & Co., Columbia, S. C.

Value for Your Money.—A watch, diamond ring, brooch, dumb bell links, cut glass bowl, solid silver spoon; in fact, anything, matters not what, when purchased of a merchant of an established reputation, holds its value and you have something for your money. Call to see us. C. D. Silverthorn, Lynchburg, Va.




*[Answers are also solicited from our readers to the questions published on this page.]*

QUESTION No. 1253.—**Nickel Steel Alloys.**—*Have any improvements been made of late in the employment of nickel-steel alloys, with the view of employing such steel for balance springs for moderate-priced watches, that such may not need any more adjusted compensation balances? R. D.*

ANSWER:—None have been brought to notice, with the exception that some of the Swiss watch manufacturers advertise compensating nickel-steel balance springs as being used in their movements.

QUESTION No. 1254.—**To Smooth Copper Before Plating.**—*What acid will put copper in the smoothest condition for plating after being pressed? H. H. C.*

ANSWER:—Acid should not be employed for smoothing any metallic surface, as an acid which will act on metal will invariably have a tendency to open the pores of the metal and destroy a smooth surface. If metal has not been pressed smoothly, as it should be done by polished dies, the only means of making it smooth is by friction, either by some polishing substance, such as tripoli, fine emery, or rotten stone, applied with oil, glycerine or water, or by placing the articles to be smoothed in a revolving drum which will do the smoothing by abrasion with the assistance of some sharp substance, as emery, etc. Articles of uneven surfaces as well as flat ones may be smoothed in this way very nicely. Experiments will determine the proper sharp substance to be employed, and also the proper speed for the revolving of such drums and the length of time required. Careful cleaning with soap and hot water and a bath in a solution of cyanide of potash will be needed before plating.

QUESTION No. 1255.—**Soldering Gigs.**—*What is a soldering gig and what is it used for? S. S. B.*

ANSWER:—A soldering gig is a small iron revolving table, and is mostly used by solderers of jewelry and silverware. Where large numbers of small articles are to be soldered, there is usually a frame set on the gig. This frame is so arranged that it holds the object in its proper place, which enables the workman to solder the entire lot before removal. This tool is especially useful for the soldering in of knife handles, soldering on knobs of tea pot covers, handles, spouts and for cheap jewelry.

QUESTION No. 1256.—**Soldering Plate.**—*How can I make a plate that I can use to solder objects on, something that will not burn very easily? K. F.*

ANSWER:—Soldering blocks are very useful for the repair bench. Make a band of hoop iron, rivet the ends together like a hoop on a wooden pail. This hoop can then be left round or shaped as desired. Place this on an even board or plate and fill the inside with common plaster of paris mixed into a paste with water. When dry this is suitable for many purposes. If the plate is to be used for much hard soldering, and to make it more durable, add charcoal and asbestos to the plaster. Mix them well together and make into a paste and fill the band as above. To facilitate the use, corks with wire may be set in the paste before it is dry, at the edges. This will allow pins to be fastened in, to which the wire can be fastened. Or holes can be put through the band for that purpose.

QUESTION No. 1257.—**Soft Metal Files.**—*What kind of files are best for filing soft metal, such as Britannia and tin articles? T. B.*

ANSWER:—Files for the softer grades of metal should be single cut. This prevents them from clogging too much, or so they can at least be cleaned easily with the file cleaner. Double cut files clog up with the metal so they are difficult to clean. Iron and brass are best filed with the double cut file, the metal being harder and the filings drop out. When files become worn they may be recut. This will make a file as good as new at considerably less cost than new ones.

QUESTION No. 1258.—**Discoloring of Copper After Lacquering.**—*In using lacquer on copper articles, I often obtain a different color, mostly much darker. What is the cause of this? C. P.*

ANSWER:—The copper pieces were no doubt over-heated in the drying oven. When the heat does not go above 110°, the result is usually successful.

QUESTION No. 1259.—**To Join Two Pieces of Horn Together.**—*I have an old comb that is broken. I want to join the parts together. How can I do this? B. T. L.*

ANSWER.—Two pieces of horn may be joined by heating the ends before a fire and carefully scraping the edges and fitting them together exactly. Then take pincers, previously heated quite hot, and, after moistening the edges to be jointed, press them together firmly and quickly. If the operation is skilfully performed, a perfect joint will be the result. After the edges have been made smooth with a fine file and polished with tripoli and water, it will be difficult to tell where the two pieces are joined together.

QUESTION No. 1260.—**Grinding on Emery Wheels.**—*I notice that some mechanics do their grinding on emery wheels while others do the same on the regular grindstone. Which method is the better? A. B.*

ANSWER.—Grinding tools with an emery wheel is done frequently by some, but the finishing grind should be done on a grindstone. When tools become thick, or need cutting back, then an emery wheel does the work much quicker than could be accomplished with a grindstone. Considerable experience is required to grind fine tools on an emery wheel without drawing the temper out of the edges, and for this reason a good mechanic prefers a good grindstone.

QUESTION No. 1261.—**Utilize Nickel Waste.**—*How can I utilize the nickel waste that gathers at the bottom of the vats in the shape of sand? N. P.*

ANSWER.—Wash the waste repeatedly in clean hot water and then boil in dilute sulphuric acid (one part acid to four of water), until water poured upon the waste is no longer clouded by it. Then pour off the liquid and treat the waste or sand with concentrated nitric acid. This must be done very carefully and a large porcelain vessel should be used to prevent the solution from boiling over. When the solution is sufficiently concentrated, so that it contains little free acid, it should be filtered, and slowly evaporated to dryness over a water bath. The product is nickel nitrate. The nickel nitrate thus obtained is dissolved in hot distilled water, and the solution precipitated with caustic soda, carefully and gradually added. The precipitate of hydrated nickel oxide is then carefully filtered and washed, then treated with dilute sulphuric acid with the aid of heat until solution has taken place. The solution is concentrated by evaporation, and an excess of concentrated solution of ammonium sulphate is added. The precipitate is the double sulphate of nickel and ammonium, or plating salts, which is commonly used for nickel plating.

QUESTION No. 1262.—**King Solomon's Gold Mines.**—*Where were King Solomon's mines located?*

ANSWER.—According to latest reports and discoveries, Solomon's mines were located in Southern Rhodesia. Explorations show the workings of abandoned mines, and it is presumed that they were worked by Arabian Himyanites, Jews and Phenicians, and that they provided much of the treasures of David and Solomon recorded in Kings and Chronicles.

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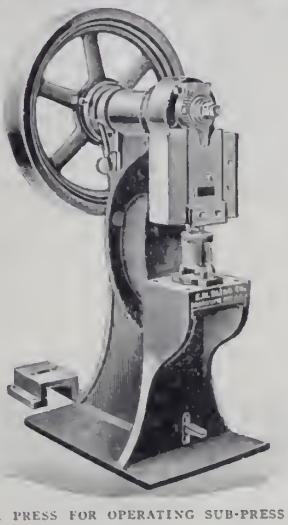
A jury trial was demanded recently by Edward Ostrander, when he appeared in the police court, in Washington, D. C., and pleaded not guilty to eight charges of larceny. He furnished a bond for $800 and was released. It appears that Ostrander was formerly a cigar clerk, but being out of work for some time, he used an odd trick to support himself during the dull period. He represented that he was a jewelry repairer, when he called at a number of houses and asked if they had anything in that line they wanted repaired. Several witnesses appeared in court ready to testify that they had entrusted their watches to him to be cleaned and repaired. According to the police, Ostrander pawned the watches and was continuing his peculations up to the time he was taken in by the police.

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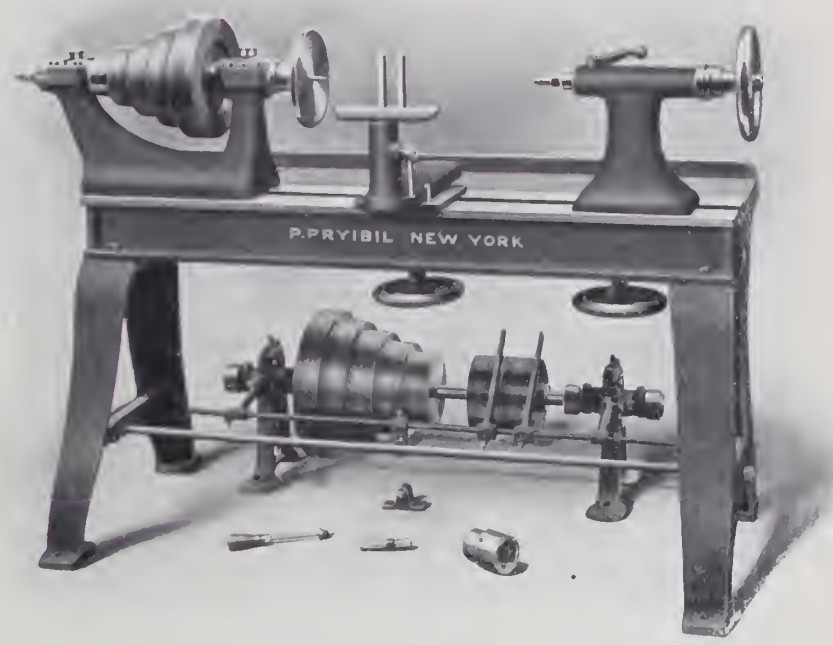
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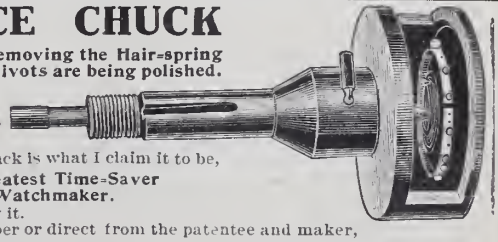
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IN THE SUMMER and early Fall great multitudes of travelers pass through New York, to and from the great pleasure resorts. To this tide of travel the Jewelry Trade contributes its quota. It is very probable that thoughts of business will occupy a secondary place in the mind of such tourists. Still, there is an opportunity to combine business with pleasure if one visits in passing such house or houses as may enlist his interest. We extend this invitation to the Trade, assuring Jewelers that our showings of appropriate Art Wares are unusually attractive and complete.

The work of the foreign artists and art manufacturers has been fully and carefully investigated by the representatives of this house, and the samples displayed are the cream of the best recent art products. Our various departments (Bronzes, Ceramics, Marble Statuary, Art Glassware, etc.), are conveniently and systematically arranged, so that you will have no difficulty in arriving quickly at the goods that most interest you. Our address is easily accessible by all lines of transit—Elevated, Surface or Subway.

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## THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THE CUT GLASS MANUFACTURERS' NEW ASSOCIATION.

MANY benefits are expected to accrue from the new organization known as the National Association of Cut Glass Manufacturers. A large number of the prominent manufacturers were present at the recent meeting held at the Astor House, New York, and since then several additional members have been enrolled, so that the organization is already looked upon as representative of the American industry. The expectation is that as a result of the members maintaining agreeable and harmonious relation with one another and of the occasional interchange of ideas, the standard of the business will be raised to higher and more profitable basis. It is realized that in some of the smaller shops glass is being produced and sold, which is of so inferior a quality that it indirectly reflects on the reputation of all American cut glass. Efforts will be made to encourage all manufacturers, large and small, to put out only wares that will be embraced under the name of art. Following are the officers of the organization: President, J. D. Bergen; vice-president, Thomas Shotton; treasurer, W. H. Lum; secretary, R. H. Keller. Executive committee: John S. Earl, of John S. Earl; J. E. Marsden, Quaker City Cut Glass Co.; A. L. Blackmer, of the A. L. Blackmer Co.; Andrew Snow, Pairpoint Corporation; J. D. Robinson, of the Libbey Glass Co.; Samuel Hawkes, of T. G. Hawkes & Co.; J. Howard Fry, of H. C. Fry Glass Co.; Wm. F. Dorflinger, C. Dorflinger & Sons; H. A. Clark, Pittston Cut Glass Co.

*

A CRITICISM OF MODERN POTTERY

WRITING in an English publication an observer of conditions in that country takes a somewhat gloomy view of the trend toward rapid production and accuses some of the manufacturers of "dabbing on their ware patterns (not designs) without beauty, without fitness, style or quality, in fact without anything except vulgarity." He says that this comes from the effort to furnish wares at low prices with little or no regard to artistic qualities. The writer of this rather dismal review of the situation confesses that the first time he saw the printing machine at work in a pottery, he felt that no good could come to it, but that since then he has lived to change his mind for he has seen "some of the finest prints from the most delicately cut rollers turned out by the printing machine." The supposition that transferring machines are soon to be introduced into English factories again gives him cause for sorrow, and he asks "what will the up-to-date pottery of say 50 years hence be like? Will there be any human beings left in it, or will the proprietor come down every morning and wind it up? But I have been brought up with a great reverence for fine English china and earthenware and its decadence is really no subject for joking." Then he urges those English manufacturers who have engaged in the race to furnish pottery at the least cost to pause. He advises that they endeavor to lead the public to appreciate the meritorious in ceramic art, so that the public will give more and more support to the conscientious manufacturer.

*

W. H. Dunn, 66 W. Broadway, New York, representing the J. B. Owens Pottery Co., recently spent a couple of weeks at the works in Zanesville, O., making selections for the New York salesrooms. The trade will find much to admire in the new samples which he brought back with him.

THE RAMBLER.

## International Exposition of Samples at Turin.

UNDER date of April 4, 1905, United States Consul Pietro Cuneo, Turin, Italy, reports as follows:

"An international exposition of samples will be held in Turin, in the Palace for the Promotion of Fine Arts, during August and September, 1905. Agriculture, commerce, hygienics, the liberal arts, machinery, electrical appliances, automobiles, etc., will be represented in the exhibits. Honorable mention will be made of the best samples shown. The managers have complimented the United States by electing its consul in this city one of the vice-presidents. I sincerely hope that our country will be well represented.

"Those intending to exhibit or desiring details should address the president, 34, Via Mazzini, Turin, Italy. The general director is Leonardo Pugi; the general administrator and president of the jury is Prof. E. Perronicito."

George S. Peck, Mount Vernon, Mo., has disposed of his business interests at that place.

Leslie E. Carl, Deposit, N. Y., last week, moved his stock into the quarters formerly occupied by S. G. Barnum.




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## Art in Modern Bronze Work of the French, Italians and Austrians.

SO far as any vogue in bronzes can be said to exist at present, it reveals itself in a slight tendency to give the preference to modern as distinct from classical subjects. Realistic pieces, heroic and characteristic conceptions, are somewhat in the lead in popular demand. It would be a mistake to assume that because a bronze is "Modern" it lacks in oppressiveness or genuine dignity. Indeed, the bronze-workers of today are generally careful to avoid light and frivolous subjects, and much of their work is characterized by notable attention to detail. This feature was noticeable in the display of bronzes at the recent Exposition at St. Louis, particularly in the products of the manufacturers in Berlin, whose work, while consisting mainly of smaller pieces, excels in dignity, detail and fine execution.

It is interesting to note that up to about 15 years ago Russia took the lead in producing bronzes of a distinct type. The Russian equestrian pieces were excellent—horse, rider and all trappings and accoutrements being wrought with marvelous skill and fidelity. Doubtless the military traditions of Russia (now somewhat shattered) gave impulse and inspiration to the art. These bronzes were made by a few houses in St. Petersburg and Moscow, but, as already intimated, their work has diminished of late both in volume and quality. The mantle of these Russian craftsmen seems to have fallen on the bronze-workers of Vienna, who have made remarkable advances within the past two or three years. Building on the foundation laid by the Russian bronze-makers, the sculptors and manufacturers of Vienna have carried on and developed what was the Russian concept with marked success. Bronzes in this class are decidedly characteristic; they possess marked individuality, and differ radically, for example, from the productions of Paris.

It would be futile to deny, however, that France is still a prolific fountain of artistic suggestion, and the influence of Paris is revealed in some of our modern bronzes, just as the same influence manifests itself in other departments of art. If Paris has had little influence over the sculptors of Vienna, the same cannot be said of those of Italy. It would be hardly fair to intimate that there is any lack of originality on the part of Italian sculptors, but at the same time it is true that an appreciable part of their work in fine bronzes receives its suggestion and inspiration from French models. Italy still excels, as she always has, in classic statuary; but what are perhaps the most interesting Italian bronzes at the present time, take the form of splendid copies of masterpieces of ancient times, such as antique lamps and other antique art-utilities.

Nor have classical subjects been by any means superseded by modern ideas, though the latter are in present favor. Many classical pieces are being made and sold. To these the rich dark-green color is best adapted as being the natural color of the old, classical bronzes. Other colors characteristic of genuine bronze are seen in the *Barbedienne* or dark brown, in the *Pinedo* or light brown and in the *Meduse* or greenish brown bronzes. The manufacturer generally chooses the color for each piece with special regard to the subject, selecting the color most appropriate thereto. The colors of genuine bronze are very closely approximated in imitations.

The opinion has been expressed that where drapery or clothing is included in bronze figures, the best effects are obtained in the smaller pieces; while nude or semi-nude subjects are most suitable for larger bronzes. This dictum is not given as being authoritative at all, but merely as an interesting point of view. It is not recognized to any extent by manufacturers or purchasers. The idea underlying the opinion seems to be that in large pieces drapery and clothing call for too much uninteresting detail, while in smaller pieces the general effect is all that is requisite. On points of this nature, however, every one is competent to be his own judge.

THE COMMENTATOR.

## Canadian Imports of Crockery and Glassware and Earthenware.

AS the latest statistics show, the imports of crockery, etc., into Canada have steadily grown during recent years. The sources of supply have altered in many cases. More than half the imports still come from the United Kingdom, the exports to Canada last year being 25 per cent. more than in 1903. The surtax has not prevented an increase in the imports from Germany. This increase, however, is not important, as the imports of the United States from Germany are proportionately much more considerable. Canadian merchants feel suspicious towards German goods, and sympathetic towards those of British makers.

An interesting development in Canadian trade is the importation of plain earthenware and the subsequent tinting and gilding of it by Canadian crockery houses. This class of work, which was at first somewhat crude, has so advanced that foreign designs are reproduced with the utmost fidelity. Difficulties which were formerly found in the firing have been successfully overcome. The introduction of this work marks a distinct advance in Canadian pottery. Importations from Japan have been steadily increasing, but their activities along this line have never been exhibited to the extent that they have this year. As an example of what is being done in developing new business the case of a Canadian firm may be mentioned. This firm sent over to Japan a sample of porcelain such as they had been buying in Germany. The Japanese submitted a price much below the European figure and a sample order of half a million was sent in. The goods were in every respect the equal of the sample which had been sent over.

W. H. Jones, Belgrade, Mont., has moved to Livingston, in the same State.

Geo. H. Dunhill was released recently, after having been arrested on a charge of stealing a diamond ring from the store of Mrs. Tillie McNamee, Wheeling, W. Va. Dunhill had been indicted by the Grand Jury, but the indictment was found to be defective when the case came to trial.

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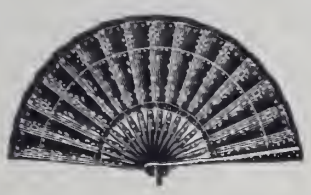
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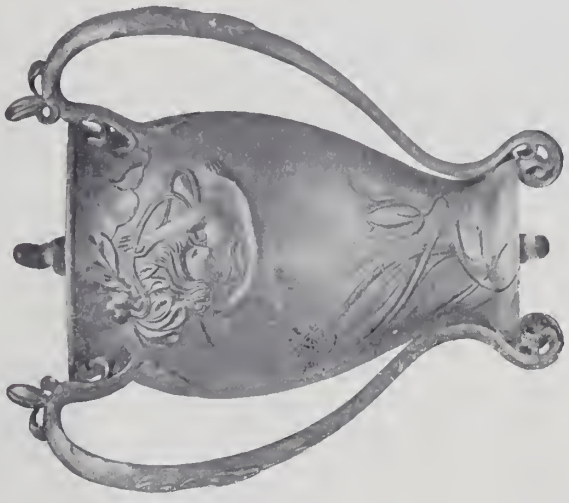
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Wholesale Jewelers,
**Importers of Diamonds,**
30 MAIDEN LANE, NEW YORK CITY.



## Hall Clocks

ELLIOTT'S CELEBRATED TUBULAR CHIMES.

**Harris & Harrington,**
12 BARCLAY ST.,
NEW YORK.

Sole Agents to the Trade for J. J. ELLIOTT & CO., LONDON.



## L. LELONG & BRO.,
Gold and Silver Refiners, Assayers and Sweep Smelters,
S. W. Cor. Halsey and Marshall Sts., NEWARK, N. J.
Prompt attention given to Gold and Silver Bullion.
SMELTING FOR THE TRADE.


The fixtures in this store manufactured by us.

## Jewelry Store Fixtures and Show Cases
**OUR SPECIALTY.**

The enlargement of our factory in our new location enables us to quote low prices.

If you need fixtures or show cases let us hear from you. Estimates cheerfully furnished.

## ALEXANDER H. REVELL & COMPANY,
REES, DAYTON AND EASTMAN STREETS AND HAWTHORNE AVENUE, CHICAGO, ILL.

LOUIS KAHN. MOSES KAHN. SAML. H. LEVY.

IMPORTERS AND CUTTERS

## L. & M. Kahn & Co., DIAMONDS

NEW YORK: 170 BROADWAY, CORNER MAIDEN LANE. AMSTERDAM: 10 Tulp Straat.

Cutting Works, 29 Gold Street, New York.

IMPORTERS OF
## DIAMONDS
## HIRSH & FYMAN
2 MAIDEN LANE, NEW YORK
Broadway-Maiden Lane Building.
CUTTERS OF
## DIAMONDS
N. Y. Telephone 1559 Cort.



Factories: VIENNA, AUSTRIA. PARIS, FRANCE.

## FANS

Factories: KOBE, JAPAN. NEW YORK, N. Y.

SPECIALTIES FOR THE JEWELRY TRADE.
MOTHER OF PEARL,
IVORY, TORTOISE SHELL,
CARVED EBONY and BONE.

**IGNAZ STRAUSS & CO.,**
MANUFACTURERS.
SALESROOM, 621 BROADWAY, CABLE BUILDING, NEW YORK.
REPAIR DEPARTMENT



## 42 YEARS OF HONEST RETURNS
IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING.

**JOHN AUSTIN & SON,**
Assayers, Refiners and Smelters,
74 & 76 Clifford Street, PROVIDENCE, R. I.

ALBERT LORSCH. N. Y. Telephone Call, 2142 John. ALFRED KROWER.

# ALBERT LORSCH & Co.,
LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK. 131 WASHINGTON STREET, PROVIDENCE, R. I.

**Diamonds, Rose Diamonds, Pearls, Half Pearls,**
Rubies, Sapphires, Emeralds, Amethysts, Garnets,
Doublets, etc.
A Full Line of Imitation Stones.

Armstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St: Cor. John. NEW YORK.

AZURE TURQUOISES DO NOT CHANGE COLOR.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW,
WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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Corbin Building, 11 John St., Corner Broadway, New York.

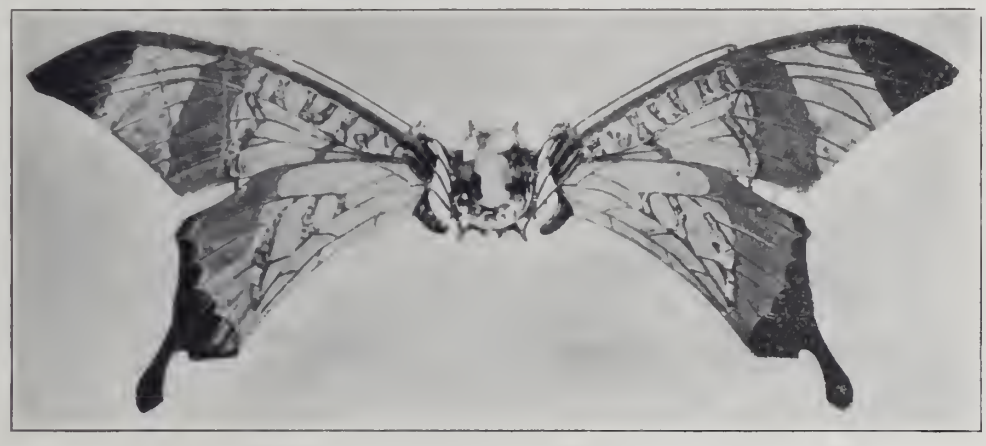
Entered as second-class matter at the New York, N. Y., Post Office.

37TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY. AUGUST 9, 1905. VOL. LI. No. 2.

# EXHIBITS OF JEWELRY IN THE PARIS SALONS.

ALIKE for the craftsman and the connoisseur the exhibits of jewelry in the 1905 salons of the "Societe Nationale" and "Artistes Français," possess an interest superior to that which attaches to similar exhibitions in other towns. For Paris has an art-atmosphere all its own; an atmosphere not perhaps always healthy, but always stimulating to thought. Paris, though much changed externally, is still from the point of view of literature and art the Paris of Baudelaire and Zola, a huge fermenting-vat of ideas striving for utterance in every department of human thought and activity; ideas original to the verge of extravagance; startling in their boldness, their freedom, their revolt against prescription and conventionality; ideas which excite our wonder even when they fail to command our sympathy. Here, then, if anywhere we may expect to find new ideals, new conceptions, new designs.

The visitor will not be disappointed, nor will he fail to be impressed with the high standard of excellence reached by most of the exhibits and the improvement in public taste of which they are the evidence. Compare, for instance, a silver cup decorated with fir-cones exhibited in the 1905 Salon of the "Societe Nationale," in which the maker, L. Bouvallet, has conceived the happy idea of representing the resin by drops of crystal, with the pretentious productions so common formerly and even now too frequently met with, in which the main object seemed to be the crowding together of as many flowers and animals as possible in a given space.



CORSAGE ORNAMENT BY LALIQUE, AT THE SALON OF THE "ARTISTES FRANCAIS."

Other articles well worth notice in the same salon are: A cup encrusted with silver and ornamented with convolvulus leaves by H. Husson; combs and pendant of horn set with jewels by H. Hamm, (shown on page 16), and a silver jug and cup by Valéry Bizouard in collaboration with A. Debain. Attention should also be drawn to a necklace in the Neo-Merovingian style by Ch. Rivaud of which an illustration appears on this page.



NECKLACE BY RIVAUD AT THE SALON OF THE "SOCIETE NATIONALE."

Valuable contributions to this exhibition have been made by the perfect enamelists Thesmar, Grandhomme, Hirtz and Tourette.

Prominent among the many interesting objects in the Salon of the "Artistes Français" are the exhibits of Lucien Gaillard, especially a vase of brown bronze formed by upright beetles, shown on page 17, a bracelet and collar plaque, also illustrated on the same page, and some combs of coral and horn set in gold. They are all characterized by picturesque

(*Continued on page 16.*)

# ALVIN

¶ Contrary to rumor The Alvin Manufacturing Company are not interested in any combination of silversmiths companies, neither have they any intention of joining or selling out to any such combination.

¶ The best results in the silverware business can be obtained by individuality and on independent lines.

## ALVIN MANUFACTURING CO.,

SILVERSMITHS,

52 MAIDEN LANE, NEW YORK.

CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE.

TRADE MARK

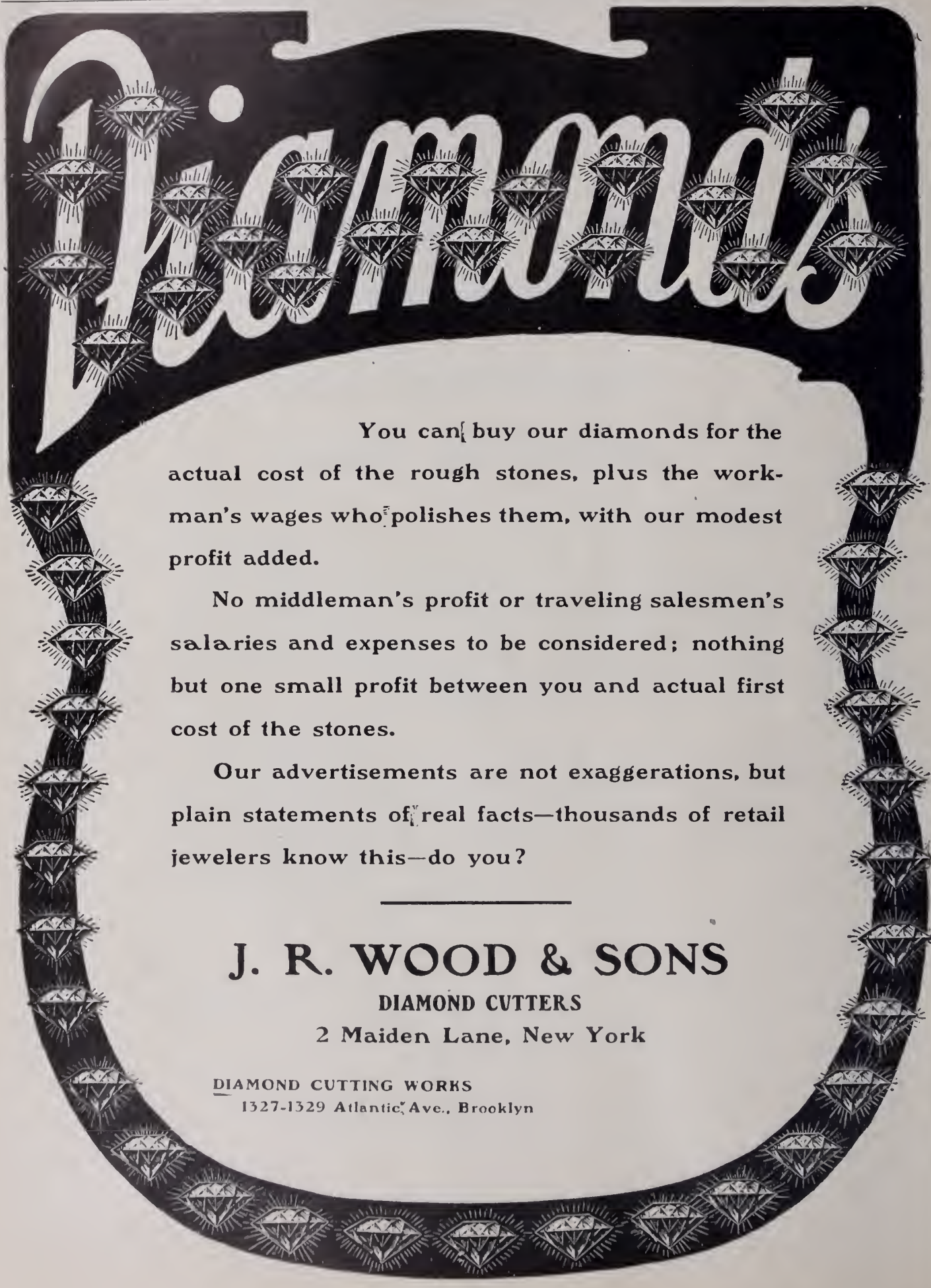
# FAHYS

## Permanent and Montauk Cases

¶ Will not be found illustrated in any mail order house catalogue or any catalogue that goes to the consumer.

¶ In taking this action we are consulting the welfare of the retail jewelers, as well as ourselves, and we feel sure reciprocity on the part of the jewelers will follow.

JOSEPH FAHYS & CO.




You can buy our diamonds for the actual cost of the rough stones, plus the workman's wages who polishes them, with our modest profit added.

No middleman's profit or traveling salesmen's salaries and expenses to be considered; nothing but one small profit between you and actual first cost of the stones.

Our advertisements are not exaggerations, but plain statements of real facts—thousands of retail jewelers know this—do you?

---

J. R. WOOD & SONS

DIAMOND CUTTERS

2 Maiden Lane, New York

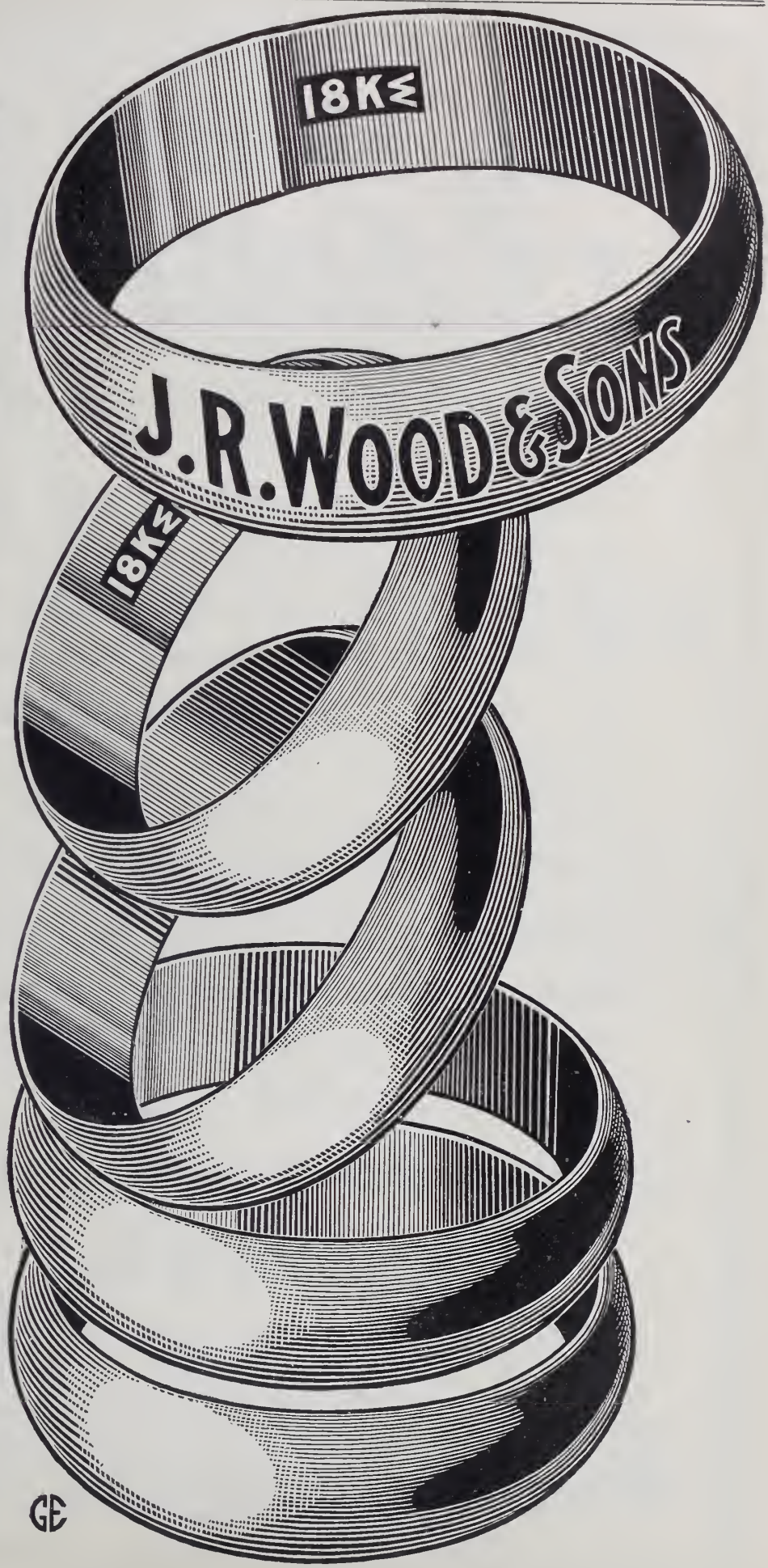
DIAMOND CUTTING WORKS

1327-1329 Atlantic Ave., Brooklyn

# At The Top of the Heap

where they have stayed for 55 years; where we intend them always to remain.

The standard for quality, for finish, and for general excellence.




**J. R. WOOD & SONS**
Ring Makers
2 MAIDEN LANE
NEW YORK

# Our Men are Out



with the winning line of the Season. Our new creations in Safety Fobs and Chatelaine Pins are all that could be asked for. In fact our entire line this season is complete in every detail. Just ask to be shown S. O. Bigney & Co.'s Goods. We make everything in the Chain line. Our prices are right and every article is guaranteed.

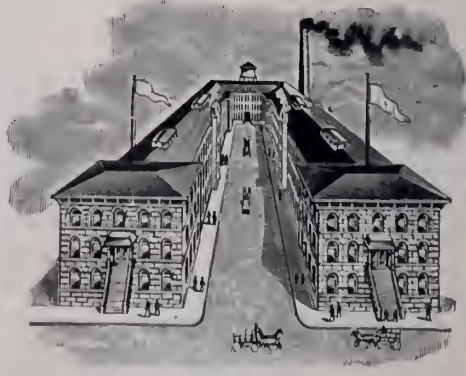
¶ There are no just as good fobs on the market. Insist upon being shown our new inventions. They'll make money for you.

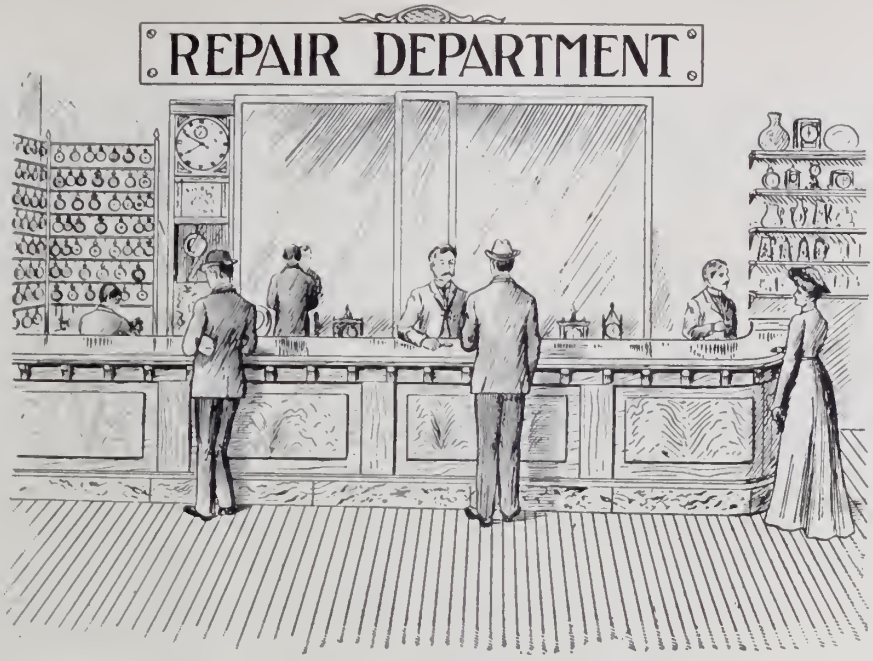
## S. O. Bigney & Co.

HIGH GRADE 14 K. FILLED CHAINS
B
WARRANTED
TRADE MARK

New York Office:
3 Maiden Lane.

FACTORY: ATTLEBORO, MASS.






# The REPAIRING

**END OF YOUR BUSINESS IS THE MOST IMPORTANT PART OF IT**

More people come into your store to leave work than to purchase goods.

Almost every one of your good customers became so through your repair department.

Progressive jewelers know this and concentrate their efforts on the repair department of their business. They give it the most prominent place in their stores; they emphasize it in all their advertisements; they keep themselves and their employes thoroughly informed on the costs of all kinds of work, new ideas and methods; they are courteous and accommodating to repair customers; have all work ready when promised; and do only such work at home as they can do well.

They send all the rest to us.

We devote our entire time, energy, capital, and twenty-five years' experience to this important branch of the jewelry business; employ and educate the best help that can be obtained; systematize and inspect the work, and use every modern method to produce the best work promptly at reasonable prices.

It is to your interest to do business with us, it is to our interest to have you.

Let us work together.

## WENDELL & COMPANY

**The Special Manufacturers for the Retail Jewelry Trade**
**Do a larger variety of work than any other firm in the country**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street**
Near Maiden Lane
**NEW YORK**

**57 Washington Street**
Near State Street
**CHICAGO**






# KEEP YOURSELF POSTED

about the watch-case business. Your customers expect you to know what's what. Incidentally, do you know that the **"Wadsworth Permanent"** challenges comparison for style and absolute durability? If "looks" count with you, you'll find good looks here—genuine "face values." And for permanency our cases are built on honor.

We don't expect to take all the money there is in the watch-case business. A reasonable profit based on cost is all we look for. No fancy prices. No paying for names. Don't pay for names. You're buying filled cases; buy them on their merits, using your own judgment. To your best judgment we commend our **"Permanent"** cases. Just investigate. There's business in it.

## Wadsworth Watch Case Co.

**CHICAGO:**
**COLUMBUS BUILDING.**

**NEW YORK:**
**CORBIN BUILDING.**

**Factory, Dayton, Ky.**

LEATHER EBONY

# The AUTHORITY OF SUCCESS

THERE IS NO ORACLE who can proclaim in a positive and arbitrary way that such and such leather goods will take the lead in any particular season. Different manufacturers have different ideas. How then can one know?

The only safe way is to follow a house that has created successes in past seasons. History repeats itself. Some set the pace and lead always. This firm belongs to that class.

## DEITSCH BROS.

*14 EAST 17th STREET, NEW YORK*

IVORY SHELL

# Brooches and Handy Pins

Very pretty effects are attained in our Brooches and small Handy Pins. Like all our Jewelry they possess a certain distinction of style, an element of individuality.

These goods are made in 14 karat gold. They are designed to be a popular line, and ***are*** popular. Sell on their looks and their prices. These range from $1.50 up.

# INTERESTING FLORAL DESIGNS

Special designs of small enameled flowers, set with fancy stones, pearls and diamonds. This house has been very successful in its enameled work and color effects.

Attention invited also to our Cuff Pins, Cuff Buttons, Scarf Pins, Necklaces, Lockets, Fobs, Bracelets, Rings, etc.

—Special: Our Patented Elk Head. See new catalogue.

## Schickerling Bros. & Co.

28 East 22d Street, NEW YORK

Representatives:
Theo. M. Schroeder
James R. Palmer
J. T. Scott
L. H. Green
H. E. Reich
Erle R. Sheppard

Conrad Schickerling, Pres.
Alfred Schickerling, Treas.
Theo. M. Schroeder, Sec.

Telephone, 5315 Gramercy

Our Pacific Coast Agents,
A. I. HALL & SON, Inc.,
San Francisco, Cal.,
Carry our full line.

*"If it burns alcohol, we make it."*

The Coffee Machine being a practically new article and unknown to your customers, it is not only necessary to call their attention to it, but they should be made acquainted with its uses and advantages. We know of no means better than by circularizing. The foregoing illustration is a reproduction of our new circular.

Write us and we will tell you all about it.




**S. Sternau & Co.,**

MANUFACTURERS.

New York Showrooms:
Broadway cor. Park Place, opposite Post Office.

Office and Factory:
195 Plymouth Street, Brooklyn, N. Y.

THE

# W. J. JOHNSTON COMPANY

**FIFTH AVE. and MARKET ST., PITTSBURGH, PA.**

It is not necessary to use any but legitimate business methods to insure a fast and extensive market for

## DUEBER-HAMPDEN WATCHES

**Making no claims for preference from priority of existence or of a reputation made in the dim and misty past, only relying on its record of progress and achievements for twenty years, to warrant the title of**

## THE LEADING AMERICAN WATCH

The most substantial admission of superiority is the preference given to the sale of **Dueber-Hampden Watches** by the progressive retail jewelers.

## "THE MOLLY STARK"

**The Best, The Smallest, The Handsomest Ladies' American Watch. Its sale is only limited by its production, as the demand for it greatly exceeds the supply. Similar watches find a sale when Molly Stark Watches cannot be got. It is the best value for its price in the world.**

**We offer it on its merits.**

---

Selection packages sent to any responsible jeweler in the U. S., express prepaid. Catalogues, price lists and general information sent on request. No business accepted from other than established retail jewelers.

# WATCH BUYERS

## TAKE NOTICE

**We are always prepared and ready to substantiate all statements we make or have made, whether of small moment or of great importance.**

Our principle business is that of selling watches to the regular retail jewelry trade, and *to them exclusively.*

It is our purpose to have for them in watches that which they may want that are reliable, and will be a credit to us to sell.

The stock of watches that we have is not exceeded in volume anywhere and in variety is *nowhere equalled.* We offer you in

**American Watches**
**Dueber-Hampden**
**Illinois** **Hamilton**
**Waltham** **Elgin**
**Trenton** **New England** **Seth Thomas**

Solid Gold and Gold Filled Cases in extensive variety, made by responsible and *honest* manufacturers.

**Particular attention is called to the fact that we have the largest and most complete stock carried by any wholesale house of**

## FAHYS PERMANENT GOLD FILLED WATCH CASES

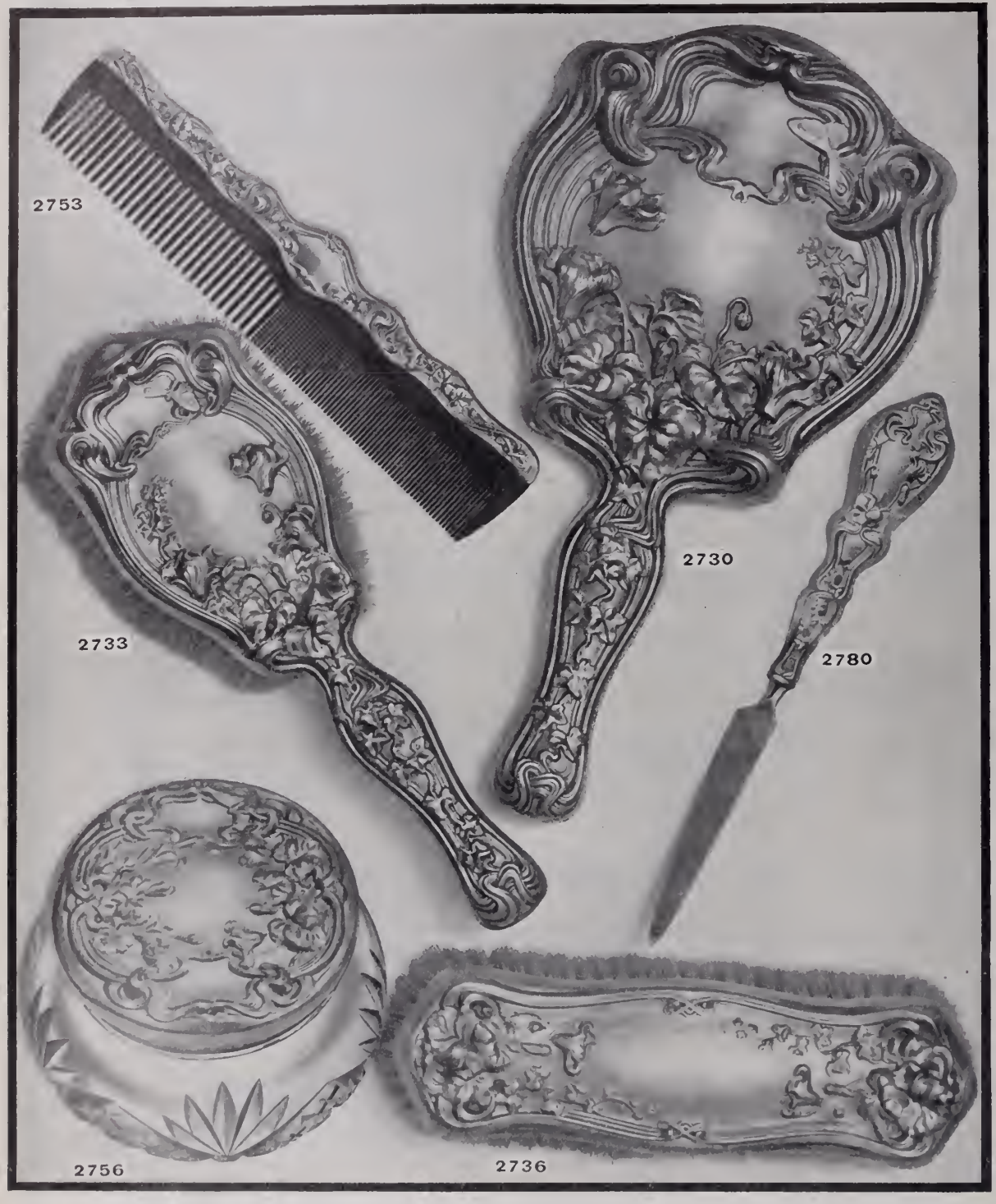
**These cases are guaranteed to contain more gold than any other cases made, that are sold at the same prices.**

**THE**

# W. J. JOHNSTON COMPANY

**Wholesale Jewelers** **Watch Jobbers**

**FIFTH AVE. and MARKET ST.** **PITTSBURGH, PA.**




F&B TRADE MARK F&B

# Alpine Violet

Another of our new patterns for this season.

Our new catalogue shows all the pieces and sets.

---

We offer an especially attractive line of

**Chains,**
**Lockets,**
**Brooches,**
**Bracelets,**
**Bar Pins,**
**Scarf Pins,**
**Hat Pins,**
**Waist Pins and Sets.**

**Cuff Buttons, Crosses, Earrings, Necklaces and Hair Chain Mountings.**

Our catalogue describes all of these, and every Jeweler should have a copy. If you have not received one, ask us to send one to you.

# Theodore W. Foster & Bro. Co.

**MANUFACTURING JEWELERS AND SILVERSMITHS.**

**100 Richmond Street, PROVIDENCE, R. I.**

### Jewelry, Clocks, Watches and Optical Goods Exported from New York.

WASHINGTON, D. C., Aug. 2.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Alexandria: 1 package plated ware, $102.
Altona: 1 package cutlery, $324.
Bremen: 1 package plated ware, $125.
Buenos Ayres: 4 packages cutlery, $460; 8 packages plated ware, $530; 2 packages optical goods, $1,184.
Colombo: 16 packages clocks, $207.
Glasgow: 4,762 pieces nickel, $78,410.
Genoa: 3 packages cutlery, $365; 1 package silverware, $200.
Guayaquil: 1 package jewelry, $152; 1 package watches, $477.
Hamburg: 4 packages optical goods, $194; 2 packages clocks, $275; 4 packages watches, $600; 2 packages watches, $1,046.
Hamilton: 2 packages cutlery, $107; 8 packages plated ware, $227.
Havre: 2 packages jewelry, $119; 1 package silverware, $1,700.
Havana: 111 packages clocks, $473; 1 package silverware, $150; 3 packages jewelry, $617; 7 packages cutlery, $274.
La Union: 1 package cutlery, $125.
Liverpool: 3 packages jewelry, $519; 1 package silverware, $1,500; 1 package jewelry, $500; 1 package nickel, $470.
London: 50 packages clocks, $2,250; 10 packages optical goods, $1,371; 3 packages jewelry, $647; 9 scopes and views, $1,097; 5 packages watches, $988; 1 package gold leaf, $500; 1 package ivory, $250; 4 packages optical goods, $150; 24 packages cutlery, $2,278.
Manila: 10 packages cutlery, $257.
Montevideo: 7 packages plated ware, $1,467.
Melbourne: 100 packages clocks, $1,833; 15 packages plated ware, $62; 10 packages cutlery, $329; 2 packages thermometers, $413.
Naples: 1 package jewelry, $450.
Rio Janeiro: 31 packages clocks, $965; 2 packages cutlery, $114.
Santiago: 4 packages cutlery, $212.
Santo Domingo: 6 packages cutlery, $625; 2 packages jewelry, $116.
Souerabaya: 2 packages watches, $670.
Sydney: 14 packages clocks, $249; 2 packages plated ware, $135.
Tampico: 1 package optical goods, $560.
Valparaiso: 20 packages plated ware, $790; 43 packages cutlery, $883; 2 packages watches, $494; 1 package watches, $435.
Vera Cruz: 1 package plated ware, $184; 64 packages clocks, $651; 1 package watches, $350.
Yokohama: 198 packages clocks, $5,272.

### The Sapphire Fields of Anakie.

A CONSIDERABLY extended lease of life has been given to the Anakie, Queensland, sapphire fields, says L. E. Bail, assistant Government geologist of that country, for work in the deep ground is still being vigorously pushed on at Sapphiretown, on Retreat Creek, where, in 1902, the surface was nearly worked out. At Policeman Creek, too, the work in the "deep ground" has been successful, not alone on the south side of the creek, where very profitable surfacing has been carried out, but also on the north side, where the surface, as a whole, was not rich.

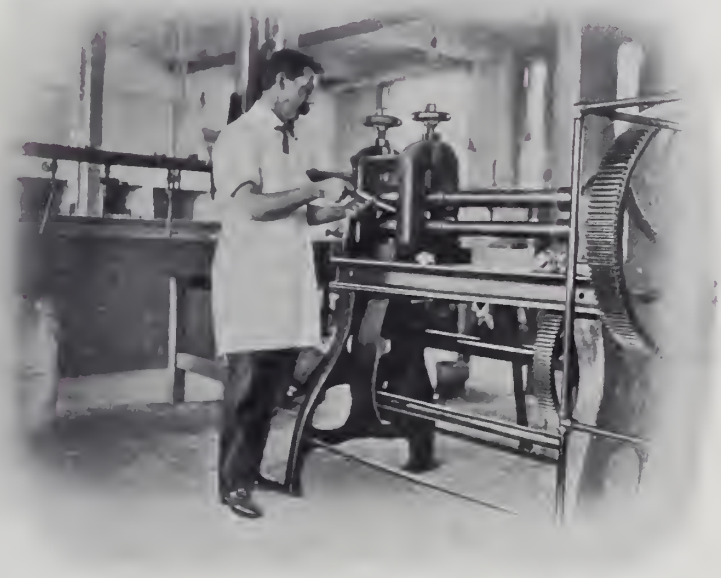
Last year's output was about 14,000 ounces, of which Sapphiretown yielded approximately 6,400 ounces. There are excellent prospects for the field. Large areas of sapphire-bearing wash are almost untried. There is no probability of the supply falling below the demand. A few lesser gem stones, viz., zircon, topaz, spinel, garnet, and tourmaline have also been found, but never in sufficient quantities to be worth much attention.


ILLUSTRATED SERIAL STORY OF

# Modern Ring Making

Life Studies of Larter Workmen

ILLUSTRATION NUMBER FOUR



THE METAL WORKER.

¶ Having the quality of gold desired, the fourth step of ring making is to work the gold to the proper thickness.

¶ Great care is necessary to do this so that the pattern may be brought out and give the ring proper weight.

¶ Powerful rolls help toward this end, so that when finished, all Larter Rings are properly proportioned and correct in weight.

¶ Retail Jewelers who have sold Larter Rings for years, will agree that we know how to make them.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York City

# SPECIALTIES

• • • •

IT IS OFTEN WISE for a firm to limit itself to lines for which it has special facilities, and which prove most satisfactory to itself and its customers.

• •

For example, this firm does not make everything. It does not make rings. It does not make lockets. It does not make watch cases. There are a number of lines that are left to other manufacturers.

• •

But the lines we do make are artistically conceived and well made. Especially do our Vermicilli Decorations merit attention. There is a delicacy of arrangement and perfection of color that distinguish them from all other makes.

• •

We have distinctive showings in Hat Pins, Scarf Pins, Barettes, Back and Side Combs, Brooches, Waist Brooches, Waist Pins, Link Buttons, Studs, etc.

• • • •

**Day, Clark & Company**

*14 KARAT ONLY*

*23 Maiden Lane New York*


## Exhibits of Jewelry in the Paris Salons.

(*Continued from page* 1.)

composition and a masculine, but restrained power.

Close to these are some delightful specimens of enameled work by Eugéne Feuillatre. An especially fine example is the beautiful enamel vase, also illustrated. Some fine wrought-silver exhibits by Ed. Brandt merit attention.

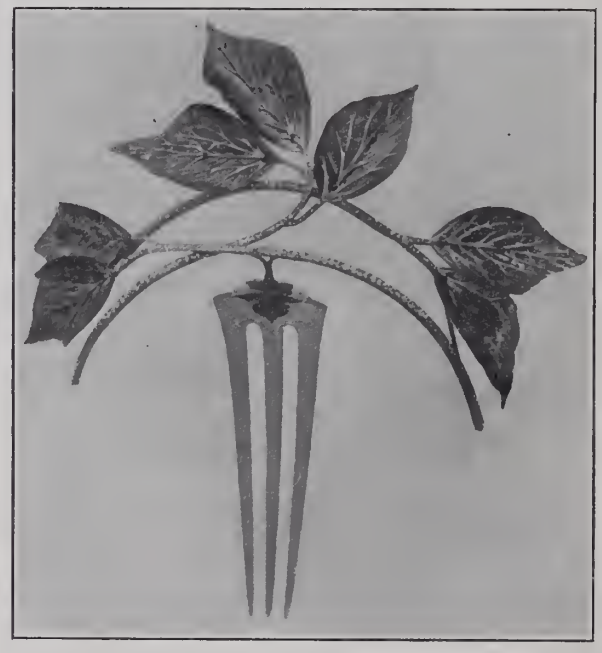
It would be but proper to conclude with a short notice of the objects shown by René Lalique. His exhibit is decidedly more important than the exhibit contributed by him last year, and reveals some new and surprising effects of color set off by diamonds. Nothing can possibly exceed in effectiveness the insects, flowers, diadems, butterflies, etc., of horn and enamel on richly speckled gold.

The red violet diadem shown on this page is a lanceolated piece of ivy, burnt by the autumn sun, with filaments set in gems. Another diadem has grasshoppers carved from topazes on gold eucalyptus flowers.



COMBS BY H. HAMM.

It is fixed by two pins representing ears of corn. Of the necklaces one may notice a piece consisting of oblong slabs of green and brown horn with grasshoppers under





DIADEM BY LALIQUE AND ENAMELED VASE BY E. FEUILLATRE.


**Fancy Stone Scarf Pins.**

A ray of color and beauty of form happily combined.

A variety of ideas to suit many tastes and diverse fancies.

14 K. Exclusively.



Mounted with Amethysts, Topaz, Garnets, and Opals.

**SNOW & WESTCOTT,**

Makers of Good Jewelry for 70 years.

**21-23 Maiden Lane, New York.**

Brooches, Chatelaines, Scarf Pins, Cuff Pins, Sleeve Links, Chain Pins, Baby Studs, Earrings, Fobs and Seals.

TRADE-MARK.

sapphires *en cabochons*, also the necklace whose branches set with diamonds carry amphoræ of rock-crystal with little figures cut *en mat*.

No artist infuses so much of his personality into his work as Lalique, and in his work we have probably the most perfect



ROMAN BRONZE VASE BY L. GAILLARD.

and most captivating art of the day. Mere wealth of material is relegated to a subordinate position; beauty of outline and color, and the underlying artistic thought are supreme. His productions are at once pictures, sculptures and ornaments associated with the transitory charms of living beauty.

## A Popular Design Made, but Not Sold in the United States.

"THERE'S a pattern of scarfpin," said the foreman of a jewelry factory on Maiden Lane to a *New York Sun* reporter,



BRACELET BY L. GAILLARD.

"that is far and away our leader, yet we do not sell a single one to our local trade, nor have we listed it in our catalogues for United States sale for 30 years. It looks like a banjo upside down, a disk anywhere



COLLAR PLAQUE BY L. GAILLARD.

from the size of a dime to a quarter and a stem to carry the pin that fixes into the scarf or into the bosom of the shirt.

"We get the mounts from a factory in

CHESTER BILLINGS & SON, *Successors to* RANDEL, BAREMORE & BILLINGS

Importers of Diamonds, Other Precious Stones, and Pearls, Diamond Jewelry

*NEW YORK:* 58 NASSAU ST., 29 MAIDEN LANE
*LONDON:* 22 HOLBORN VIADUCT, E. C. *PARIS:* 53 RUE DE CHATEAUDUN. *AMSTERDAM:* 2 TULP STRAAT

1840 1840, Randel & Baremore 1866, Randel, Baremore & Co. 1880, Randel, Baremore & Billings 1897, Chester Billings & Son 1905

ESTABLISHED 1841.

Carter, Howe & Co.

TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

WAISTCOAT BUTTONS

Moonstone
Amethyst
Carbuncle
Jade
Lapis Lazuli
Blister Pearl
Topaz
Agate

TRADE S MARK

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

Geo. O. Street & Sons.

## Problems in Mountings and Their Solution.

EXPERIENTIA DOCET

DIFFICULTY is sometimes experienced in determining the most desirable mounting for special gems. Shape, size, flaws, cutting and other particulars enter into the question. Remounting may be desired. In all such cases we invite the Trade to confer with us, as our facilities enable us to solve such problems.

EXPERIENTIA DOCET

**Durand & Company,**

49-51 Franklin Street, Newark, N. J.

TRADE 14 MARK

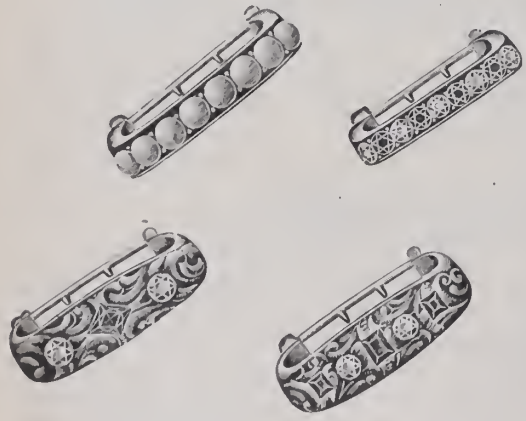
**OSMUN-PARKER MFG. CO.**

MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.



ESTABLISHED 1871. INCORPORATED 1900.

SCARF RINGS,
JEWELED AND PLAIN.

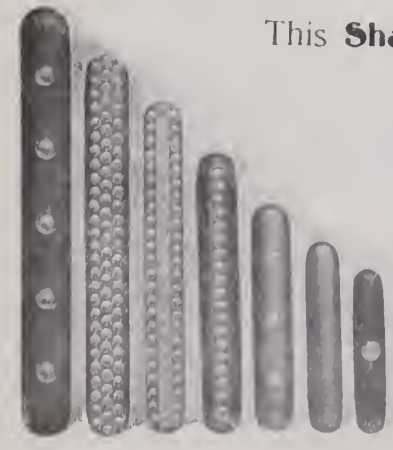
MEN'S JEWELRY
OUR SPECIALTY.

**CARRINGTON & Co.,**

FACTORY AND OFFICE:
42 WALNUT STREET, NEWARK, N. J.

SALESROOM:
1 MAIDEN LANE,
NEW YORK.

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This **Shape** as well as the regular **elliptical** shape in

**HANDY PINS**

in all styles, finishes and sizes.

**A. J. HEDGES & CO.,**

Makers of Exclusive Designs
in 14K. Jewelry,

14 JOHN STREET, NEW YORK.

14 K

TRADE MARK.


Connecticut in all grades from near gold to the real thing. In the same way we mount everything from glass to gems, a big one in the middle and a cluster in a ring about it. If you will look at a collection of Civil War photographs you will see that they were then all the rage, but they went out of favor about the time of the smashing of the Tweed ring.

"There is a steady demand for that style in Brazil. Our drummer has just made a trip on the Amazon from Para all the way to Belem, and I wouldn't dare to show you the orders he has booked for just that one pattern in all the grades; it might attract competition."

## *ELSIE BEE'S FASHIONS.*

NOVELTIES SEEN IN A LADY'S RAMBLES AMONG THE JEWELERS.

ARTISTIC designs in some new jewelry show a marked tendency to the finest and most delicate effects in mounting gems—after the French style—whereby the beauty of the stone is greatly enhanced.

*

Pretty lockets are in open gold filigree.

*

Among the latest novelties are the round gold bracelets with the upper half in elaborate open filagree work.

*

Green and white tied ribbon bows simulated in diamonds and emeralds have a pearl or emerald at the knot with a fine drop stone.

*

A novel scarf pin, suggestive of the polar region, is a golden bear on a ball of snow—the latter a baroque pearl. Cabochon stones head other pins.

*

Mat gold filigree in diamond shape, with a pearl or emerald at the center, is shown in sleeve links, while ovals of pink tourmaline, also, have a central pearl.

*

Open designs in graceful leaf and flower work and in conventional patterns, set with gems, together with some fanciful variations in the outlines are seen in crosses.

*

In the line of rings there is an endless variety and very *chic* designs are shown. Platinum, hoops and mountings are seen in diamond rings. A beautiful sapphire ring in the princess style is framed in diamonds.

*

Necklaces were never more beautiful than at present. An exquisite example is shown composed entirely of a five lobed leaf design, with a mass of drooping leaves at the throat, the whole design worked out in diamonds.

*

One of the most useful novelties that has come to milady's aid in holding lace collars, now so generally worn, is the adjustable collar supporter now to be found in most of the first class jewelry stores. These supporters are studded at either end with a precious jewel and are made on a principle whereby they can be easily adjusted to the height of the collar and locked. The jeweled studs are detachable and can be used for other purposes.

ELSIE BEE.

"We never follow the Fashion, the Fashions Follow Us."

MAURICE L. POWERS. P&M JOSH W. MAYER.

Always Printed in Red.

# We Get the Cream of the Diamond

Business in the United States. We get the custom of the retail jeweler who knows what the "best" is, and won't have anything else. It is a pretty good rule to follow the leadership of critical, discriminating people, and if **You** are interested in a class of goods that are smart, original, and "*more than a little better than anything else produced*," then you want to send us your orders. We will be very pleased to ship you goods on memorandum.

N. B.—Our *five* traveling stocks are *now on the road.* When our representatives call, look at our *large* and *interesting* lines of goods.

## POWERS and MAYER,

Specialists in the Mounting of

**Diamonds and All Other Precious Stones,**

258 and 260 Fifth Avenue,

New York.

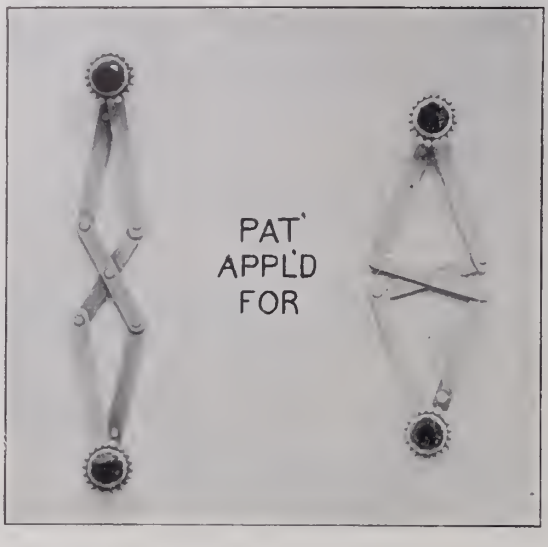
All orders receive the Personal Attention of the Firm.

**Upon receipt of Postal Card request we will mail you our New Diamond Calculating Table.**

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## COLLAR SUPPORTERS

Can be Easily Adjusted to the height of Collar and Locked.

A&A TRADE-MARK.




With Detachable Jeweled Studs.

14K. Only.

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ALLSOPP & ALLSOPP
18 Columbia Street, - Newark, N. J.

New and Attractive Designs in

**Cuff Pins, Brooches.**

**Champenois & Co.,**

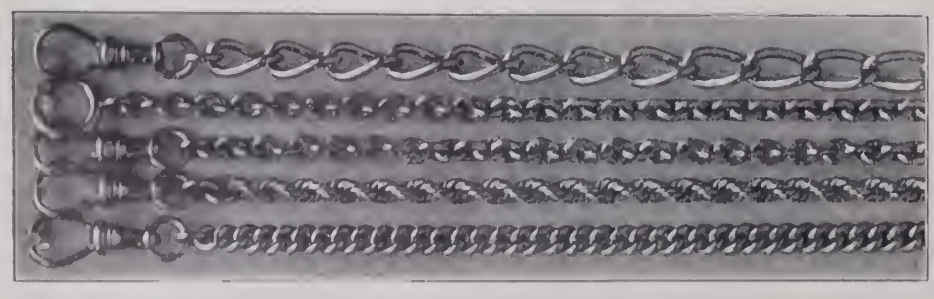
Manufacturers of Gold Jewelry,

Trade-CXK Mark.

50 Walnut St., Newark, N. J.

DO YOU KNOW we are the Largest Chain Manufacturers in the World?

**Highest Workmanship.** **Quality Guaranteed.**



**ZIRUTH-KAISER CO.,** 2 & 4 Maiden Lane, New York. FACTORY, NEWARK, N. J.


## Death of Duane H. Church.

BOSTON, Mass., Aug. 3.—Duane Herbert Church, mechanical superintendent of the American Waltham Watch Co.'s works at Waltham, whose death was announced in last week's issue of THE CIRCULAR-WEEKLY, had been a sufferer for several years from heart disease. It is said that since he had been an invalid he had originated several of his most valuable inventions while lying in bed too weak to move about. He is survived by his widow, one daughter and two sons.

Duane H. Church was born at Hamilton, Madison County, N. Y., in 1849, the son of



THE LATE DUANE H. CHURCH.

William C. and Mary Ann Church. At the age of 16 he began his apprenticeship as a watchmaker with J. E. Gridley, St. Paul, Minn. Mr. Church frequently said that much of his success in later life was due to the oft repeated admonition of his employer, "Never leave a piece of work until you have done the best you can do." For years he worked as a watchmaker at the bench, principally for Matson, of Chicago, and for St. Paul houses. He was for a short time a member of the firm of Frohne & Church, who had a jewelry store in St. Paul. During all this time he was known as a clever watch repairer, but his power as a tool maker and inventor was latent.

One day in 1882 Church made up his mind that he would like to be a traveler, and he was sent upon the road by Steadman Hale, the western agent of the American Waltham Watch Co. The instructions to Mr. Church were to travel through the western country, explaining the merits of the watches, and he was not expected to make sales so much as to do missionary work which would aid the regular salesman. In a few weeks the young man returned to Chicago and resigned his position, saying that he was "tired of trying to make other folks believe things about these watches that I do not believe myself." As a result of this Mr. Hale introduced the watchmaker to the company's officers at the factory, where the

# STERN BROS & CO




Style is a most important factor in diamond mountings.
Our large line of diamond mountings show correct style and perfect finish.
As we are importers and cutters of rough diamonds, we have exceptional facilities for selling.

**DIAMOND JEWELRY AT POPULAR PRICES**

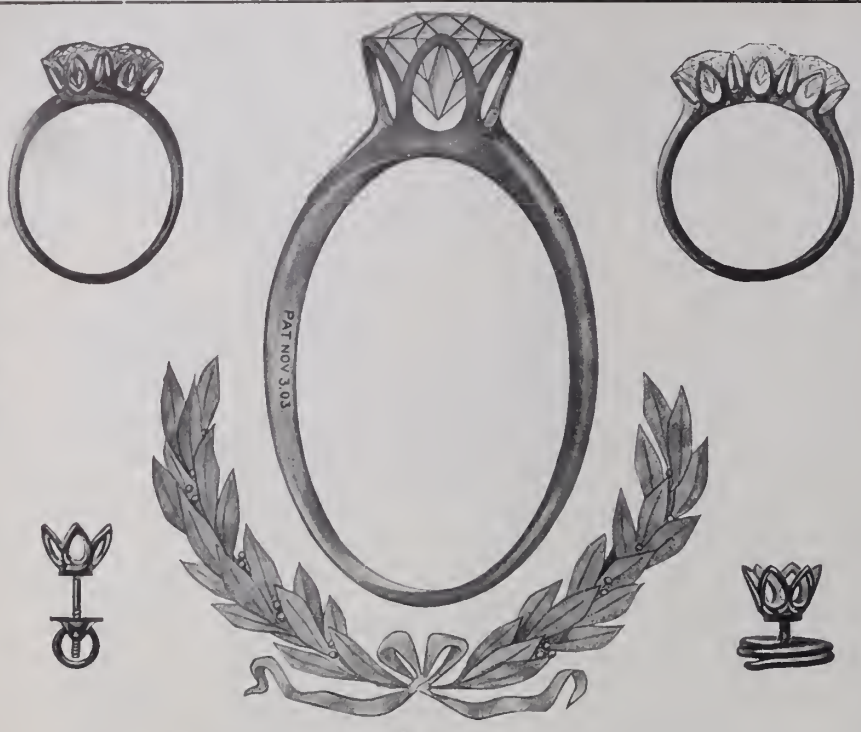
**STERN BROS. & CO., 33-43 Gold Street, New York**

MANUFACTURERS TO THE JOBBING TRADE EXCLUSIVELY

Salesroom and Offices, Diamond Department: 68 Nassau Street, New York

Diamond Cutting Works: 142 West 14th Street, New York

Branch Offices: 103 State Street, Chicago, Ill. 29 Ely Place, London 12 Tulp Straat, Amsterdam




The Arch Crown Setting

HIGHEST QUALITY. | STANDARD OF PERFECTION. | HIGHEST FINISH.

MADE IN 14K., 18K. AND PLATINUM, ALSO EARSCREWS, STUDS, ETC. WRITE FOR PRICE LISTS.

SCHRADER-WITTSTEIN MFG. CO.,

CHICAGO OFFICE: 103 STATE STREET. NEWARK, N. J. SOLE MAKERS AND PATENTEES.

TRADE MARK

G. W. PARKS CO.

Formerly HAYDEN MFG. CO.

MAKERS OF

Sterling Silver Wares.

TOILET GOODS A SPECIALTY.

MAIN OFFICE AND WORKS:

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NEW YORK SALES OFFICE: 21 MAIDEN LANE.

young man went to work introducing improvements.

It is related that soon after Church looked over the plant he came to the conclusion that in the manufacture of the watch there was too large an expenditure in time and labor, and too much waste of material. The company's officers gave him authority to go ahead and reduce the cost of making a watch. From the beginning he bent his energy to the invention of machinery and tools to take the place of human hands. He not only devised the machinery which did the work formerly done by men and women, but he also invented new tools which were manipulated by those machines. As a result, it has been computed that the cost of making watches was reduced 50 per cent.

Speaking of the results accomplished by Mr. Church, Henry Roland, in an article published in the *Engineering Magazine*, in January, 1900, said:

Finally, after 25 years of intimate association with watchmaking in all its forms, Church began his great work of advancing the use of Maudslay's slide rest and Stone's turret to what is now by far the most exalted plane of development known, and giving those elements powers which appear impossible of farther advancement.

Church added to the slide rest and turret two new elements: First, That of compressed-air-driven piston-and-cylinder actuation of his automatic-machine members, and, second, a perfectly exact series of transfer elements, having the power to take a piece of work from one machine and place it accurately in another machine, with a beauty of action and precision of effect which seem to the experienced observer, when he sees these automatic machines in operation for the first time, to fall very short of miraculous.

In addition to the pneumatic and transfer elements, Church originated an automatic grinding machine, which produces cylinders and cones with absolutely no measurable variation in dimensions, wholly without human intervention, and at a saving of at least three-quarters of the cost of producing ground work under manual attendance. The production of cylinders of uniform diameter is an indispensable necessity of the highest development of tool-making, and this automatic grinding machine seems to me to have made one of the most wonderful advances in the whole history of tool-making. The possibilities of the machine are as yet almost wholly unknown to the world of mechanics, and apparently equally unappreciated, the tools not being in use anywhere outside of the Waltham shops, although the inventor is perfectly willing they should go into authorized general use.

The writer then relates how when Church went to Waltham work was done through jigs handled by girls, and he determined that there should be no more jig work. He got up the present scheme of plate drilling, but it was impossible to operate it with any arrangement of tools then made. His solution of this difficulty is thus described:

Yet these impossible conditions were met in the easiest manner possible by the use of compressed-air pistons and cylinders, applied directly to the moving parts, so that, whenever air pressure was admitted to the cylinder, the piston instantly drove the connected member to a flat contact stop of hardened steel, the rapidity of traverse and intensity of the contact blow being perfectly controlled by the air-admission cocks, which are cam-operated. With this beautifully simple and perfect machinery Church moves his plate-holding slides with positive accuracy, revolving heads of hardsteel stop pins giving each hole location in the plate an adjustable definition which can be individually regulated to any degree of precision desirable, with the practical result of producing watch plates with no measurable or discoverable variation in the location of the holes.

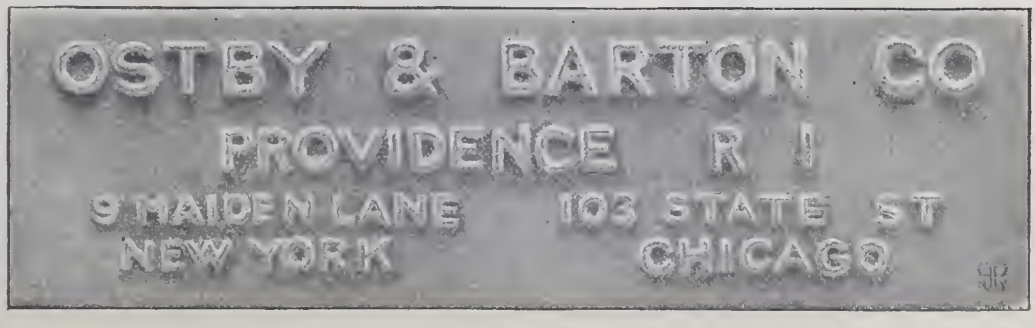
Here, then, we have the highest known development of the possibilities of the toolmaker's art, due to the addition, by Church, of compressed-air actuating devices to Maudslay's slides and Stone's turret.

The compressed-air movement makes accuracy




ISN'T it interesting to watch the evolution of an O. & B. Ring from a crude piece of gold? While our factory is equipped with every modern machine, every useful device necessary to manufacture our product—it requires time—yes, quite a deal of time, before the completed article is ready for the Jobber's inspection.

The Jobber, of course, has a different story to tell, and saves time through the excellence of our product. Our unlimited assortment of new designs makes his end a simple matter. If you want business this fall—Ring business—sell the O. & B. product.



# Whiteside & Blank

NEWARK, N. J.

## Gold Jewelry

BROOCHES
SCARF PINS
PENDANTS
FOBS AND SEALS
LOCKETS
LINKS
HANDY PINS

14 K



## Gold Rings of All Kinds




Engraved, Emblem, Signet, Set—as well as seamless—and as well made as it is possible to make them, for we have been making gold rings for 56 years and we ought to know how. Plump quality and superior workmanship for the same price, and often less than is charged for inferior rings.

*We make to order rings of any width, size and weight. No charge for stamping rings with customers' initials. Single ring orders filled promptly.*



**Peckham Seamless Ring Mfg. Co.**

Catalogue and Price List on Application.

45 Maiden Lane, NEW YORK.

Assortment Sent on Approval to Responsible Parties.

"THE BRACELET HOUSE."

# KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.


possible, as it never before was. Compressed air gives movements with any degree of force, within any space limitations imposed by the exigencies of tool construction, and—impossibility of impossibilities—without wear.

The largest plate-drilling machines have a delivering and receiving magazine, six plate holders, six spindle heads carrying six spindles each, making 36 live spindles in all, and seven transfer arms and heads.

Within certain size limits, this compressed-air actuation in combination with these transfer elements, which are capable of taking a piece of work of any form and accurately locating it in a workholder of any description, show the road to completely finishing any metal piece without direct manual intervention. This is to say, the methods and means now in operation at Waltham can be so modified as to produce any machine part without direct labor.

As to diameter-limit of work produced by this system, Church said that he thought his devices might be successfully and economically applied to pieces up to 10 inches or 12 inches diameter, and, in many forms of pieces, the length would be no har to automatic finishing.

Although Mr. Church was widely known in the craft and among scientists because of his achievements at the Waltham works, yet the general public knew little of him until he was brought forward as one of the 92 "Captains of Industry," who were present at the dinner given Feb. 26, 1902, to Prince Henry, of Prussia, at Sherry's, in New York. This brought Mr. Church into the limelight, and the attention of the daily press was turned upon him.

Mr. Church was engrossed in scientific work and in his family, giving little time to social affairs. His chief pastime was in his automobiles, of which he owned several. When he bought a machine it was his practice to take it all apart and put it together again, so that he could understand its construction. He devised several improvements in these machines.

### Death of Frederick Hosser.

SPRINGFIELD, Ill., Aug. 2.—The death, Sunday, of Frederick Hosser, which occurred at his residence, 709 S. New St., was a subject of regret to many members of the trade here, as Mr. Hosser was an old and well-known jeweler. The deceased dropped dead suddenly while standing in the rear of his residence.

Mr. Hosser, who was 70 years old, was a German by birth, but emigrated to the United States in 1848, and coming to Springfield in that year, had been a resident of this city continuously until his death. For many years he was engaged in the jewelry business for himself at 223 S. 5th St., but several years ago retired from active work. He was a member of the Grand Army of the Republic, having served during the Civil War, and a large number of the members of that organization attended the funeral.


# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

## J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.



## "WELL-JUDGED" BUYERS KNOW HB RINGS

LET us eliminate all thought of exclusive and artistic designs—handsome finish—superior workmanship—and the like. All "well-judged" buyers know HB Rings—know their quality. And isn't it a pleasure to know?—to have confidence in your house? ¶ We have recently increased our facilities—added to our factory, and *this* fall want *your* order. Why not be a "well-judged" buyer? Will we enter your name for a memorandum selection?

HEINTZ BROTHERS, BUFFALO, N. Y.

HB

# A. & B.

## HEADQUARTERS

FOR

## Waltham Watches

EVERY GRADE.

**Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.**

## AVERY & BROWN,

**68 Nassau St., New York.**


## National Monthly Import and Export Statistics.

WASHINGTON, D. C., Aug. 5.—The records of the Treasury Department contain the following comparative statistics, of interest to the jewelry trade, for June 1904 and 1905, and for the 12 months ending June, 1905:

IMPORTS.

| | June, 1904. | June, 1905. | 12 Months Ending June, 1904. | 12 Months Ending June, 1905. |
|---|---|---|---|---|
| Clocks and parts of | $43,848 | $29,460 | $621,239 | $486,765 |
| Watches, materials and movements | 188,864 | 195,560 | 2,369,235 | 2,479,730 |
| Diamonds, glaziers' diamonds, etc., uncut, and watch jewels (free) | 1,176,088 | 806,328 | 8,776,418 | 10,390,917 |
| Diamonds, n. e. s., not set (dutiable) | 828,744 | 1,668,817 | 10,028,452 | 17,019,530 |
| Precious stones, rough or uncut (free) | 6,118 | 2,227 | 89,490 | 278,783 |
| Precious stones and pearls, not set | 244,321 | 732,845 | 4,069,759 | 5,624,515 |
| Diamond dust or hort (free) | 33,686 | 13,306 | 662,489 | 447,575 |
| Jewelry and manufactures of gold and silver | 94,526 | 80,986 | 2,048,697 | 1,303,838 |

EXPORTS OF DOMESTIC MERCHANDISE.

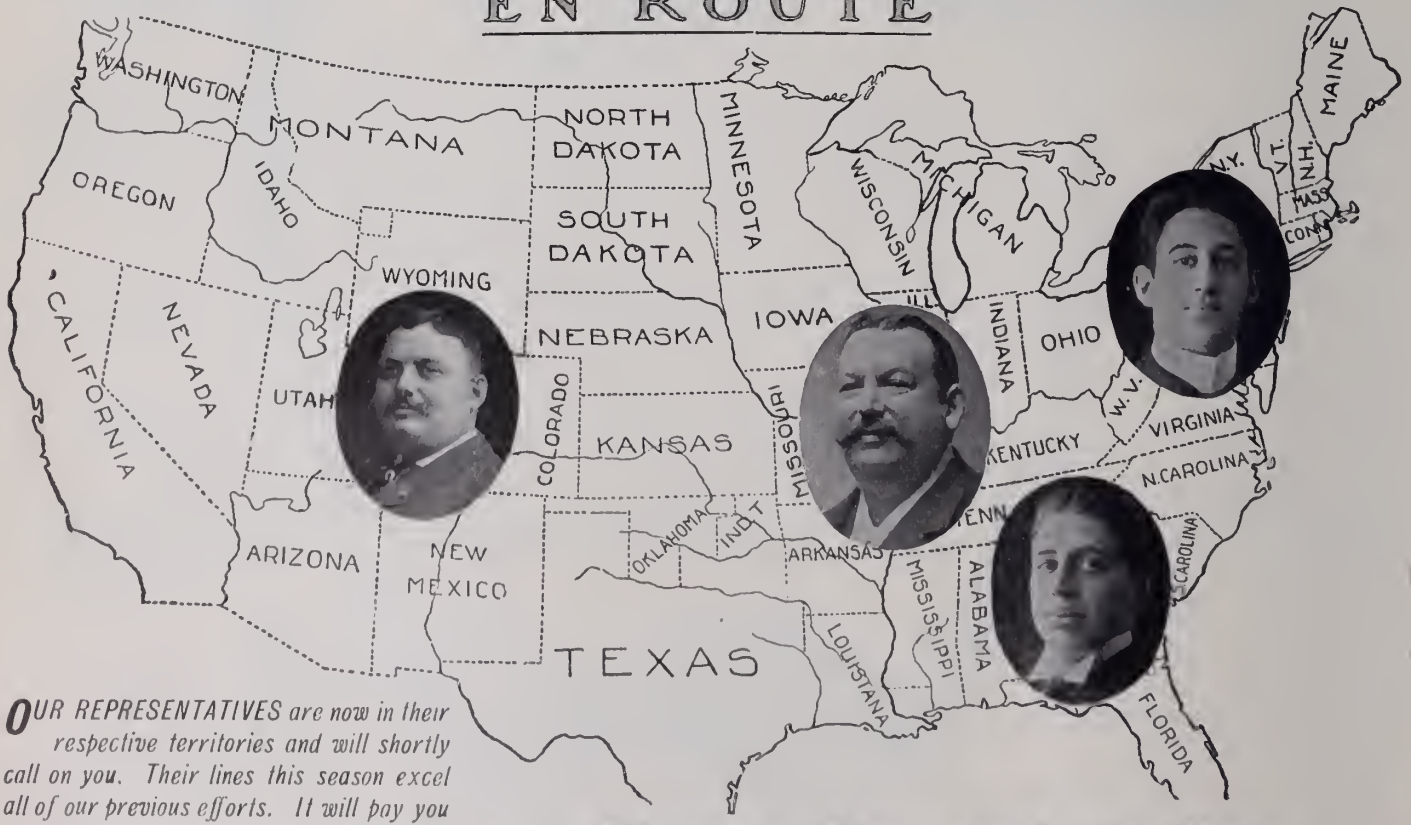
| | | | | |
|---|---|---|---|---|
| Clocks and parts | $115,822 | $95,370 | $1,186,279 | $1,192,246 |
| Watches and parts | 70,065 | 80,382 | 1,094,916 | 1,124,168 |
| Jewelry and manufactures of gold and silver | 85,696 | 116,115 | 1,365,654 | 1,419,225 |
| Plated ware | 52,872 | 49,301 | 693,618 | 703,783 |

EXPORTS OF FOREIGN MERCHANDISE.

| | | | | |
|---|---|---|---|---|
| Clocks and parts | ..... | $147 | $540 | $1,942 |
| Watches, materials and movements | $5 | 25 | 2,065 | 15,960 |
| Diamonds, rough, including miners', glaziers', etc. | 500 | ..... | 755 | 185 |
| Diamonds, n. e. s. (dutiable) | 4,144 | ..... | 13,285 | 1,282 |
| Other precious stones, rough or uncut (free) | ..... | ..... | 312 | ..... |
| Other precious stones, cut but not set | ..... | 286,559 | 54,955 | 622,735 |
| Jewelry and manufactures of gold and silver | 15 | 498 | 11,722 | 33,633 |

The Illinois Watch Co.'s Factory Band gave a complimentary concert recently at Springfield, Ill., at the State House grounds, the occasion being the 25th anniversary of Louis Lehman's connection with the band in the capacity of director. During the evening Mr. Lehman was presented with a massive silver loving cup by A. S. Wormwood, traveling representative of the company, in behalf of the watch concern. After the presentation speech Prof. Lehman made a few remarks in response, and was again surprised when he was presented on behalf of the members of the band with a beautiful set of silver knives and forks. The Watch Factory Band's reputation extends all over the State of Illinois and its services are always in demand. Its efficiency and reputation is in great part due to the ability that has been exercised by Mr. Lehman in the capacity of director during the past quarter century.


EN ROUTE




*OUR REPRESENTATIVES are now in their respective territories and will shortly call on you. Their lines this season excel all of our previous efforts. It will pay you to defer purchasing until you have seen them.*

## Henry Freund & Bro.

**DIAMONDS, WATCHES AND JEWELRY**

**ELK and F. O. E. Goods a Specialty**

**9 Maiden Lane, New York**





ESTABLISHED 1876.

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# HARRISON'S

## Mounted

# Silk Umbrellas

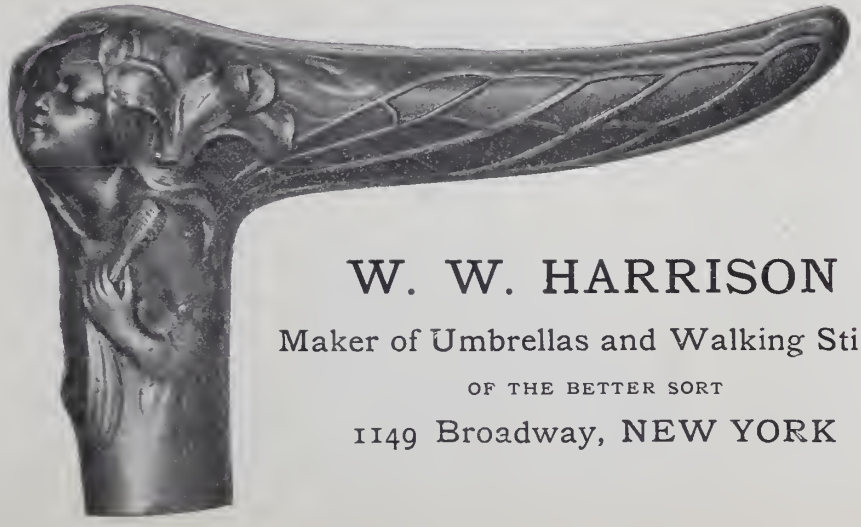
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# Walking Sticks

appeal to people of taste and those wanting the exclusive in make and finish

Our Gold-Headed Ebony Canes have stood the test for the last quarter of a century

***No Dry Goods or Dry Goods Department Stores Sold.***





## W. W. HARRISON

Maker of Umbrellas and Walking Sticks

OF THE BETTER SORT

1149 Broadway, NEW YORK

*HOLIDAY ORDERS*

*for*

**Wuerttemberg**

**Plate**

*should reach us before the end of this month to insure timely delivery — the rush season is close at hand.*

*Our large assortment of*

*TRIPLE ACTION MEN'S GIFT GOODS*

*such as smoking sets, ash trays, inks, bottle sets, etc., etc., in Silver Plate, Antique Brass or Pure Copper deserve particular attention. We say triple action, because each piece can be relied upon to*

1. *Attract and hypnotize Mylady on her shopping tour.*
2. *To thoroughly please and gratify the happy recipient of the gift.*
3. *To automatically convert both the donor and the donee into loyal and enthusiastic admirers of the dealer's judgment.*

**Wuerttemberg Plate Co.**

Wuerttembergische Metallwaren-Fabrik

Geislingen-Goeppingen,

London. New York. Paris.

*Plate in all Finishes.*

*Art Bronzes, Electroliers, Copper, Brass.*

MODERN AND ANTIQUE

*New York Office and Showrooms at.*

*43-51 WEST FOURTH STREET.*

Our Broadway Pilot shows the way.
Ask for free copy.


## Exports of American Jewelry, Watches and Clocks During June.

WASHINGTON, D. C., Aug. 3. —The following are the exports of jewelry from the United States during June.

EXPORTS OF JEWELRY.

| *From—* | *Amount.* |
|---|---|
| New Orleans to Nicaragua | $245 |
| " " " Cuba | 173 |
| New York to Denmark | 50 |
| " " France | 14,075 |
| " " Germany | 983 |
| " " Italy | 3,150 |
| " " England | 6,280 |
| " " Newfoundland | 114 |
| " " Nicaragua | 290 |
| " " Panama | 165 |
| " " Mexico | 19 |
| " " British West Indies | 330 |
| " " Cuba | 5,049 |
| " " Dutch West Indies | 1,475 |
| " " Santo Domingo | 26 |
| " " Argentina | 3,473 |
| " " Brazil | 1,532 |
| " " Chili | 329 |
| " " Colombia | 542 |
| " " Ecuador | 154 |
| " " Dutch Guiana | 12 |
| " " Peru | 411 |
| " " Uruguay | 959 |
| " " Venezuela | 35 |
| " " Chinese Empire | 25 |
| " " British India | 53 |
| " " Hong Kong | 35 |
| " " British South Africa | 267 |
| Arizona to Mexico | 47 |
| Corpus Christi to Mexico | 1,773 |
| Paso del Norte to Mexico | 685 |
| Saluria to Mexico | 185 |
| Alaska to Quebec, Ontario, etc | 112 |
| Puget Sound to Quebec, Ontario, etc | 532 |
| San Francisco to Japan | 89 |
| " " " British Australasia | 644 |
| " " " Philippine Islands | 50 |
| Buffalo Creek to Quebec, Ontario, etc | 10,967 |
| Cape Vincent to Quebec, Ontario, etc | 60 |
| Detroit to Quebec, Ontario, etc | 289 |
| Huron to Quebec, Ontario, etc | 145 |
| Memphremagogue to Quebec, Ontario, etc | 370 |
| Niagara to Quebec, Ontario, etc | 3,354 |
| Oswegatchie to Quebec, Ontario, etc | 638 |
| N. and S. Dakota to Quebec, Ontario, etc | 1,134 |
| " " " " British Columbia | 9 |
| Total | $61,325 |

The total value of the exports of clocks from the United States during the month of June was reported as being $91,882; that of watches at $58,302; thus giving a total export value of clocks and watches of $150,184. These exports were distributed as follows:

EXPORTS OF CLOCKS.

| *From—* | *Amount.* |
|---|---|
| Boston and Charlestown to Nova Scotia | $203 |
| " " " Newfoundland | 10 |
| New Orleans to British Honduras | 34 |
| " " " Guatemala | 10 |
| " " " Nicaragua | 11 |
| New Orleans to Mexico | $68 |
| " " " Colombia | 67 |
| New York to Denmark | 574 |
| " " France | 60 |
| " " Germany | 3,475 |
| " " Italy | 271 |
| " " Malta | 148 |
| " " Netherlands | 81 |
| " " Portugal | 659 |
| " " Norway | 890 |
| " " Sweden | 75 |
| " " Switzerland | 790 |
| " " England | 16,656 |
| " " Scotland | 2,120 |
| " " Bermuda | 30 |
| " " Nova Scotia, etc | 115 |
| " " Newfoundland | 334 |
| " " Panama | 928 |
| " " Salvador | 156 |
| " " Mexico | 2,008 |
| " " British West Indies | 495 |
| " " Cuba | 3,209 |
| " " Danish West Indies | 14 |
| " " Dutch West Indies | 45 |
| " " French West Indies | 25 |
| " " Santo Domingo | 87 |
| " " Argentina | 7,888 |
| " " Brazil | 3,800 |
| " " Chili | 985 |
| " " Colombia | 223 |
| " " Ecuador | 369 |
| " " British Guiana | 63 |
| " " Dutch Guiana | 17 |
| " " Peru | 51 |
| " " Uruguay | 1,176 |
| " " Venezuela | 99 |
| " " Chinese Empire | 2,296 |
| " " British India | 6,415 |
| " " Straits Settlements | 60 |
| " " Dutch East Indies | 75 |
| " " Hong Kong | 4,530 |
| " " Japan | 6,387 |
| " " Siam | 154 |
| " " Turkey in Asia | 15 |
| " " British Australasia | 4,798 |
| " " Philippine Islands | 704 |
| " " British West Africa | 188 |
| " " British South Africa | 2,234 |
| " " Canary Islands | 17 |
| " " German Africa | 60 |
| " " Egypt | 85 |
| Arizona to Mexico | 123 |
| Corpus Christi to Mexico | 1,928 |
| Paso del Norte to Quebec, Ontario, etc | 199 |
| Saluria to Mexico | 17 |
| Alaska to Quebec, Ontario, etc | 279 |
| Puget Sound to Quebec, Ontario, etc | 16 |
| " " " British Columbia | 239 |
| " " " Philippine Islands | 8 |
| San Diego to Mexico | 70 |
| San Francisco to British Columbia | 547 |
| " " " Mexico | 54 |
| " " " Chinese Empire | 709 |
| " " " Hong Kong | 30 |
| " " " Japan | 74 |
| " " " Korea | 129 |
| " " " British Australasia | 34 |
| Buffalo Creek to Quebec, Ontario, etc | 1,418 |
| Cape Vincent to Quebec, Ontario, etc | 10 |
| Detroit to Quebec, Ontario, etc | 43 |
| Huron to Quebec, Ontario, etc | 883 |
| Memphremagogue to Quebec, Ontario, etc | 2,307 |
| Niagara to Quebec, Ontario, etc | 4,882 |
| N. and S. Dakota to Quebec, Ontario, etc | 955 |


# G. A. HENCKEL & CO.,

## Silversmiths,

24-26 EAST 13th STREET, NEW YORK.

TELEPHONE, 5537 GRAMERCY.

We invite the attention of the LEGITIMATE TRADE to our CREATIONS for

The Den, The Desk, The Dresser,
The Toilet Table, The Sideboard,
The Dining Table and The Living Room.

PICTURE FRAMES A SPECIALTY. BOTTLE HOLDERS A SPECIALTY.

# WHITING MFG. CO., Broadway and 18th St., New York.



TRADE MARK
STERLING

The felicity of design, rare grace of outline, and superior richness of effect, which characterize Sterling Silverware of the WHITING COMPANY are not chance attainments. They are the sure results of artistic competence. They are to be expected in the products of this house

LOVING CUP, No. 7187.

Height 19 inches.

Covered love cups are growing in favor. The illustration shows one of a number of patterns carried in stock. Furnished without cover if preferred.

BRACELETS,

The kind you have been looking for.

WE HAVE 'EM

all shapes and sizes. TRY US.



CHAS. L. TROUT & CO.,

15 Maiden Lane, NEW YORK.

| | |
|---|---|
| Oswegatchie to Quebec, Ontario, etc. | 481 |
| " " British Columbia | 120 |
| Total | $91,892 |

| *From*— | Exports of Watches. | *Amount.* |
|---|---|---|
| New Orleans to Honduras | | $42 |
| New York to Austria | | 600 |
| " " France | | 985 |
| " " Germany | | 884 |
| " " Switzerland | | 350 |
| " " England | | 15,780 |
| " " Bermuda | | 5 |
| " " Panama | | 81 |
| " " Mexico | | 691 |
| " " British West Indies | | 342 |
| " " Danish West Indies | | 76 |
| " " Dutch West Indies | | 65 |
| " " Argentina | | 1,471 |
| " " Brazil | | 847 |
| " " Chili | | 256 |
| " " Colombia | | 161 |
| " " Ecuador | | 468 |
| " " Dutch Guiana | | 192 |
| " " Peru | | 714 |
| " " Uruguay | | 1,026 |
| " " Venezuela | | 200 |
| " " Chinese Empire | | 413 |
| " " British India | | 2,240 |
| " " Straits Settlements | | 181 |
| " " British East Indies | | 775 |
| " " Dutch East Indies | | 1,168 |
| " " British Australasia | | 359 |
| " " British West Africa | | 15 |
| " " British South Africa | | 264 |
| Arizona to Mexico | | 266 |
| Saluria to Mexico | | 42 |
| Alaska to Quebec, Ontario, etc. | | 20 |
| Puget Sound to British Columbia | | 362 |
| " " " Chinese Empire | | 100 |
| San Diego to Mexico | | 20 |
| San Francisco to Japan | | 20,997 |
| Buffalo Creek, Quebec, Ontario, etc. | | 1,293 |
| Detroit to Quebec, Ontario, etc. | | 2,674 |
| Memphremagogue to Quebec, Ontario, etc. | | 75 |
| Niagara to Quebec, Ontario, etc. | | 1,319 |
| N. and S. Dakota to Quebec, Ontario, etc. | | 186 |
| " " " " British Columbia | | 39 |
| Paso del Norte to Mexico | | 258 |
| Total | | $58,302 |

## Drilled Bort Again Declared to be Entitled to Free Entry.

In sustaining a protest by the American Express Co. against an assessment of duty by the Collector of New York, the Board of United States General Appraisers declared that drilled bort, intended for use in manufacturing wire, is free of duty. This follows previous decisions, in which the Treasury Department has acquiesced. General Appraiser Sharretts wrote an opinion, saying:

The merchandise consists of bort, drilled for use in the manufacture of wire as wire draws. It was returned for duty under Par. 435 as precious stones advanced in value, at the rate of 10 per cent. ad valorem.

In G. A. 5,783 (T. D. 25,565) the Board held that similar merchandise was entitled to free entry under Par. 545 of the present tariff act. Upon review this decision was affirmed by the Circuit Court for the Southern District of New York (T. D. 26,490), acquiesced in by the Treasury Department in T. D. 26,534, on the authority of which ruling we sustain the claim in the protest now before us that the goods are free of duty under Paragraph 545 of the tariff act of 1897, and reverse the collector's decision."

The co-partnership which recently existed between Simon F. Harris, Jacob J. Harris and Philip Klein under the style of Harris Bros. & Klein, Atlantic City, N. J., was dissolved, recently, by mutual consent. Mr. Klein sold out his interest to Messrs. Harris, who continue under the style of Harris Bros.

**TWO SELECTIONS FROM OUR EXTREMELY CHOICE AND UP-TO-DATE LINE.**

We offer a buyer an assortment to select from which is larger and more varied than that offered by any other house in our line.

We manufacture under one roof complete lines of Silver Plated Hollowware, Hotel Ware, Ormolu Gold Clocks, Jewel Caskets, Picture Frames and Novelties of every description.



No. 350. "THE BREAD WINNER." Length 12½ in.
French Gray Border, Burnished Center. Each $2.50, Less Trade Discount.



No. 3536. GLOVE BOX. Size 9¼x3½x4 inches high.
Ormolu Gold Plated. Highly Burnished.

We also make Sterling Silver Goods to order and are Headquarters for Loving Cups and Trophies for all events.

Our Repair Department is one of our Special Features. In same we employ only the very best mechanics and repairs made by us have always proven highly satisfactory. Don't discard your old Silverware. Send it to us. We will make it equal to new.

**ANCHOR SILVER PLATE COMPANY,**

Main Office and Works: ST. PAUL, MINN. SAN FRANCISCO, CAL., Office: 738 Mission Street.

# BUY THE BEST.



## METEOR

CIRCULATING

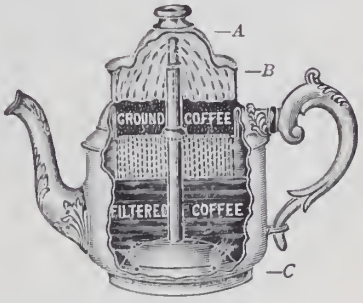
## Coffee Percolator

ALWAYS INSURES

Delicious Coffee

AND

Saves One Third.




Coffee Pot Style—Sectional View
No. 5892 Series
*A*—Glass Cover. *B*—Filter. *C*—Valve.

Furnished in

**NICKEL PLATE, SILVER PLATE AND COPPER.**

## "THE METEOR" is a PERFECT COFFEE MAKER

¶ Made for use over an alcohol lamp or on the range.

¶ Designs are original and combine all the latest up-to-date improvements.

¶ All parts are interchangeable.

¶ Easy to clean.

¶ Locks to stand.

¶ Lamp regulates and burns perfectly.

Booklet No. 94 J. explains all about it.

Our complete line of Chafing Dishes, Tea and Coffee Pots, Hotel Ware, Prize Trophies, etc., are illustrated in Catalogue No. 40 J. which we will send on request.

---

# Manning, Bowman & Company,

## MERIDEN, CONNECTICUT.

NEW YORK. CHICAGO. SAN FRANCISCO.

TRADE W&H MARK



THE W. & H. Locket line for the Fall season is not only equal in all respects to past displays, *but a great deal better*—each design is a notable creation. There are many reasons for superiority in our product—

We manufacture lockets exclusively; we are backed by fifty years' experience; *we set the locket styles.* The judicious buyer will appreciate these points. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. **Wightman & Hough Co.,** PROVIDENCE, R. I.

ESTABLISHED, 1865

TRADE S C MARK

# S. Cottle Co.

## Gold and Silversmiths,

Do not fail to see our fall line of new Novelties before buying

**GOLD, SILVER and GUN METAL**

**WRIST BAGS A SPECIALTY**

*31 East 17th St.* *New York City.*

# Roger Williams Silver Co.

OUR NEW FLAT WARE PATTERN,

**THE PLYMOUTH.**

We claim this to be a reproduction of the oldest Colonial design.
We make a complete line in ounce and fancy pieces.
Price list ready April 1st, 1905.

SALESROOM, 860 Broadway, New York. Samples Only.

FACTORY AND OFFICE, 101 Sabin St., Providence, R. I.

### Trusted Employe Convicted of Stealing from International Silver Co.

MERIDEN, Conn., Aug. 3.—Patrick Coffey, who for 15 years had been employed at the International Silver Company's factory in this city, was arrested last week and arraigned on Saturday in the city court on the charge of stealing German silverware from the company's plant. He was a trusted workman, in whom Manager Geo. Rockwell placed confidence, and the discovery of his dishonesty surprised and shocked his fellow workmen.

As Coffey was leaving the factory on the day of his arrest it was noticed that his pockets bulged. He was stopped by one of the foremen, and when brought into the presence of the manager, a paper containing four dozen forks was discovered. Mr. Rockwell was disposed to treat the man leniently, but felt that the offense could not be overlooked. A telephone message was sent to the police station and Coffey was taken there. A thorough search of his clothing revealed more silverware in an inside pocket, five dozen pieces in addition to those previously found.

Coffey told the police that he had sold some spoons to Joe Dadona, an Italian. The police went to the Italian's home, where they found a trunk containing spoons and forks which he said he had bought from Coffey for $1.50, their real value being about $28. Dadona assured the police that he had no knowledge of the silverware having been stolen, but he was arrested on the charge of receiving stolen goods.

Manager Rockwell, who was desirous of learning what had driven an old employe to resort to dishonesty, called on Coffey at the jail. The prisoner said that he had not taken anything from the company until of late. The total value of the property stolen, as nearly as it could be figured, was about $80. In the city court Coffey was fined $25 and costs and sentenced to two months in jail on each of two counts. Dadano was fined $5 and costs.

### Samuel R. Sneed; Georgetown, Ky., Makes a General Assignment.

GEORGETOWN, Ky., Aug. 3.—Samuel R. Sneed, who has been in business here under the name of his mother, Harriet S. Sneed, several days ago made an assignment for the benefit of his creditors. Craig Bradley, assignee, is now selling the stock at auction. The debts are small and are scattered in New York and in several western cities. The liabilities have been computed at $2,493 and the estimate of the assets places the value at $2,800. The assignee said that he believes sufficient money will be realized from the sale of the stock and other assets to pay 50 cents on the dollar.

The business has been conducted for Mrs. Sneed for three years, she succeeding her sons, the firm of Sneed Bros., who failed. Besides the jewelry stock a line of drugs was carried.

Early last week the police of Atlantic City, N. J., discovered evidence of an attempted burglary of the store of Henry Fitton, 1709 Atlantic Ave. The plate glass window was shattered, but nothing was taken. Blood on the sidewalk and sill showed that the thief had cut himself badly.

The Silver Standard, August, 1847. 5

## THE "DICKENS GIRL" DISCOVERED!

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For nearly 60 years "1847 Rogers Bros." Plated Spoons and Forks have been the choice of the American people. The older designs—our Windsor, Tipped and Shell, through popular demand, are still manufactured. These, with the more elaborate Vintage, Berkshire, Avon, etc., complete a line that appeals to the most varied class of buyers and covers every need in tableware. Any jeweler interested in old things may obtain copies of the Silver Standard by writing to MERIDEN BRITANNIA CO., MERIDEN, CONN. (International Silver Co., Successor.)

sents an almost unbroken range of brick and stone edifices, many of which are elegant.

**1847 A BIG YEAR.**

*Continued from page 1.*

town in 1819 by Co., of Meriden, although made of britannia metal, will be silver plated before selling. This new Hale, Suspenders; Jedediah Wilcox, Carpet Bags.

Even the agricultural products

We are indebted to Gleason's Pictorial, the Rev. Geo. W. Perkins' "History of Meriden," and others, for the material used in "Silver Standard," August 1847.

# The Silver Standard

ESTABLISHED IN 1847 BY ROGERS BROS.

Vol. I August, 1847. (Double Number) No. 5

## GUMMED STAMPS FOR LETTERS.

### FRANKLIN AND WASHINGTON HONORED.

THEIR PORTRAITS APPEAR ON THE FIRST ISSUES OF POSTAGE STAMPS BY UNITED STATES.

### 1847 MADE MEMORABLE.



THE Post Office Department has just issued five cent and ten cent gummed stamps, for attaching to letters to be carried over the postal rontes.

The five cent stamp bears the portrait of Franklin, our first Postmaster General and the ten cent stamp that of Washington, each bearing above the portrait the inscription "U. S. Post Office," and below the amount "5 cents" and "10 cents," respectively.

These stamps carry letters according with the rates established by Act of Congress 1845, which are as follows:

For each letter weighing ½ oz. or traction thereof,

Under 300 miles 5 cents.

Over 300 miles 10 cents.

They will be cancelled by the postmasters, who will simply make pen scratch lines across the face of the stamps, thus doing away with the usual prepay receipt heretofore written on the letter. The stamps will greatly facilitate the work of the postmasters, while being a great convenience to the public.

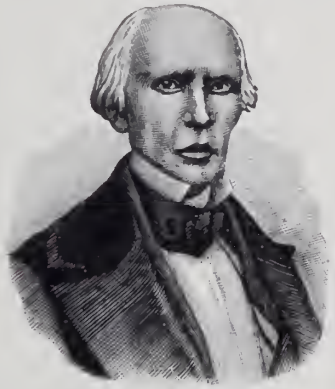
Great Britain issued the first postage stamps in 1840, a 1 P. Black, and a 2 P. Blue. Each bears an engraving of the young Queen Victoria who ascended the Throne three years previously.

Brazil then issued a 3 R, 60 R and 90 R series, in 1843, and has just followed these by seven new stamps from 10 R to 600 R; but the ones we have seen are very plain, simply showing the amount in large figures, within oval lines. The stamps just issued by our government show finer engraving than those of Great Britain or Brazil

We understand that the Canton Administrations of Zurich, Basle and Geneva have also issued stamps and it is probable that the stamp system will soon be used in France, Italy, Germany and other nations.

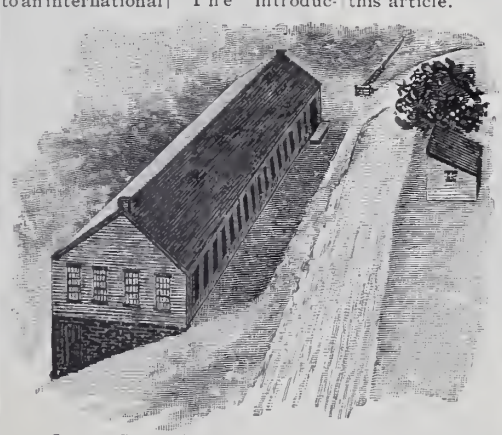
It may not be too much to predict that the use of postage stamps may lead the way to an international postage agreement that may make it possible to send letters from country to country at a universal rate, thus bringing the nations closer together in commercial and friendly relations.

The introduction of these stamps with many other improvements in the Postal Service are due to the energy and zeal of Postmaster General Cave Johnson, whose portrait and a short sketch of his life accompanies this article.



POSTMASTER-GENERAL CAVE JOHNSON.

CAVE JOHNSON was born in Robertson County, Tennessee, Jan. 11th, 1793. He received a liberal education at Cumberland College, and in 1811 raised a company among the students (of which he was made Captain), and which he offered to General Jackson, who refused their services; advising them to return to their studies. He studied law in the office of W. W. Cooke until 1813, when he served as Deputy Brigade Quartermaster in his father's brigade of Tennessee Militia in the campaigns of 1813 and 1814. He was admitted to the bar in 1814 and practiced at Clarksville, Tennessee. He was elected Prosecuting Attorney for his Circuit in 1817; was a Democratic Representative in the 21st to 24th Congresses, 1829 to 1837, and in the 26th to 28th Congresses, 1839 to 1845. When Mr. Polk became President two years ago, Mr. Johnson was invited into his Cabinet as Postmaster-General, which office he has very efficiently administered.



IVORY COMB FACTORY, JULIUS PRATT & CO.

## 1847 A BIG YEAR!

### MORE IVORY COMBS MADE IN MERIDEN THAN EVER BEFORE.

### BRITANNIA BUSINESS GROWING.

#### OTHER LEADING INDUSTRIES.

THE manufactories of Meriden constitute so prominent a part of the country's product that one naturally feels some curiosity to know something of their origin, and present condition, as their total sales now amount to about $1,000,000 a year.

Of all of them, none is more interesting than the Ivory Comb industry, whether one regards its origin and growth or the great beauty of the production and the systematic work of the mechanism of the machinery employed.

According to the best means of information, ivory combs were first made in this country by Andrew Lord of Saybrook, about sixty years ago. He cut out the "plates" and the teeth by hand with a hand saw; a slow and expensive process. John Graham, of Boston, and Mr. Tyron of Glastenbury, made ivory combs about the same time, on a small scale; the latter person used machinery. Ezra and Elisha Pratt, of Hartford, also manufactured the article about fifty-five years ago, cutting the teeth by hand, like Mr. Lord. Abel Pratt, of Saybrook, made ivory combs fifty-one years ago. He sawed the "plates" by hand, and two hundred and fifty was considered a good days work; whereas by the present improved process four thousand can be sawed out in a day by one man. He cut the teeth, however, with circular saws and machinery moved by hand and afterwards by wind. Ezra Williams also commenced the same business in Saybrook soon after Mr. Pratt, and began to saw the "plates" with machinery moved by water power. This establishment has continued to the present time, and is now known by the name of George Read & Co. Great improvements have been made there in the machinery, and at one time nearly all the ivory comb business in the country was done by that firm. Various other attempts to carry on this business have been made, most of which have not succeeded. At the present time, all the ivory combs made in America are manufactured in Connecticut, and nearly two-thirds of the whole are made in Meriden. The business was commenced in this

### Contract Awarded for Silver Service for Battleship "Kansas."

TOPEKA, Kans., Aug. 2.—The Governor and Executive Council of the State of Kansas met at the Governor's office in Topeka, yesterday to place the order for the silver service for the battleship *Kansas,* for which the State legislature made an appropriation of $5,000. The competition was very spirited.

The competitors were: Tiffany & Co., New York; Mermod, Jaccard & King Jewelry Co., St. Louis; J. E. Caldwell & Co., Philadelphia, representing Dominick & Haff; Edward Vail & Co., Wichita, Kan., representing the Gorham Mfg. Co.; I. M. Blitz, Topeka, Kans., representing the International Silver Co.; and C. E. Wardin, Topeka, representing the Alvin Mfg. Co.; the Mauser Mfg. Co. had sent designs to J. B. Hayden, Topeka, but these designs were not submitted.

Each competitor was allowed time to submit his designs, and urge the points for their adoption, and then the Governor and the Council went into executive session, leaving the anxious exhibitors awaiting their decision.

This resulted in favor of Edward Vail & Co., on the design of the Gorham Mfg. Co., and while Mr. Vail's bid was $4,800, all other bids being $5,000, Mr. Vail was asked to supply an additional piece and the contract was awarded to him for the full amount of $5,000.

The service purchased consists of punch bowl, base, ladle and 12 punch cups four bonbon dishes, two five-light candelabra, coffee pot, tea pot, sugar bowl, cream pitcher, large waiter, two covered vegetable dishes, meat dish with well and tree, fish dish, entrée dish, soup tureen, water pitcher and waiter, and a mahogany cigar box to hold 300 cigars.

The designs submitted for the successful service were full-sized and in very elaborate detail. The *motif* of the decorations being the sunflower, emblematic of the State of Kansas. The large tray has a representation of the State Capitol building in Topeka. The punch bowl shows the battleship as she will be when completed. The service selected has been pronounced by persons familiar with those already given various ships of the navy, as one of the most beautiful.

When completed it will be placed on view at the State House in Topeka, and later will be shown in the store of Edward Vail & Co., Wichita, from which place it will finally be sent to some seaport where the Navy department will order the ship to receive the gift. The city of Galveston has already requested the Governor of Kansas to ask the authorities to name that city as the place where the ship will proceed when in commission to receive the silver service.

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The H. D. Cone Jewelry Co., Cedar Rapids, Ia., recently made a very large sale of diamonds to Phenomenal Kraus, a celebrated local character, the amount of the purchase aggregating $4,300.

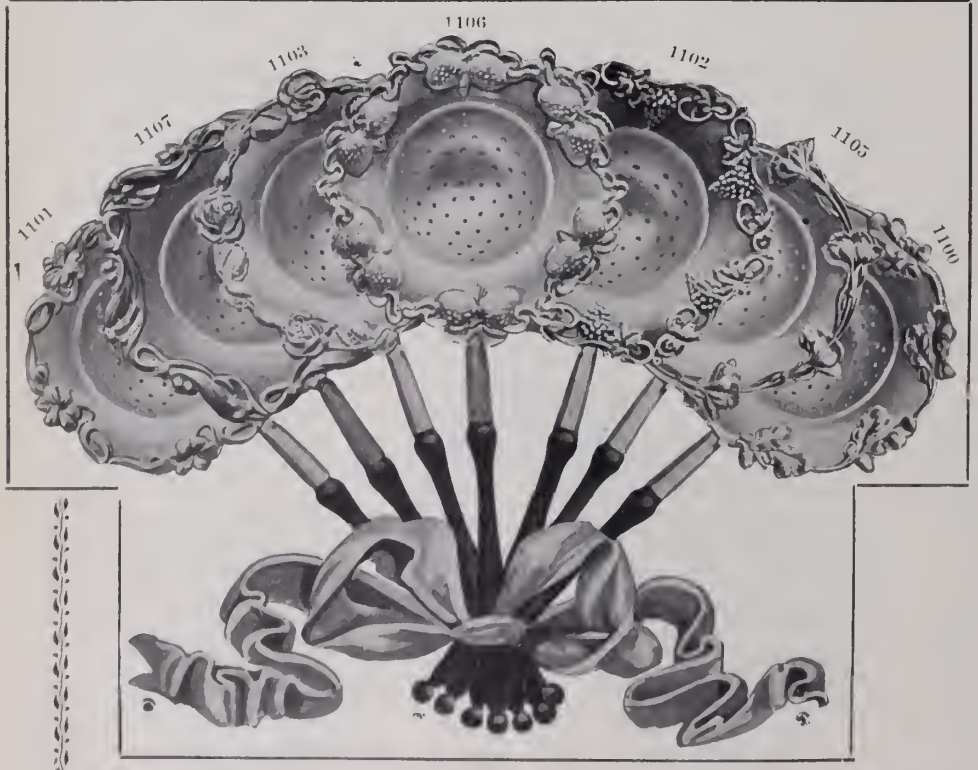
### United States Acquiesces in Decision That Millinery Ornaments Are Not Dutiable as Jewelry.

WASHINGTON, D. C., Aug. 2.—Attorney-General Moody has advised the Treasury Department that no further proceedings will be directed in the case of United States *vs.* S. Schiff & Co., A. Steinhardt & Bros., and H. Hermann, recently decided in the United States Circuit Court of Appeals for the Second Circuit, adversely to the Government.

The merchandise in suit consisted of millinery ornaments in the form of buckles, slides, bars, etc., wholly of base metal or of such metal set with imitation jet or imitation precious stones, made of glass and known as paste, strass or rhinestone. These ornaments were designed to be permanently fastened to women's hats and form part of the trimming thereof. Duties were assessed thereon at the rate of 60 per cent. ad valorem as jewelry, under Par. 434 of the Tariff Act. The importers claimed the merchandise was dutiable under Par. 112 of the same act at the rate of 45 per cent. ad valorem, as manufactures of glass or paste, or under Par. 193 at the rate of 45 per cent. ad valorem, as manufactures of metal, or of which metal is the component material of chief value, not specially provided for, which claims were sustained by the Circuit Court of Appeals on the evidence presented, it appearing that the ornaments in question were not commercially or commonly known as jewelry.

The Government will refund the duties exacted in excess.


Please Don't Forget we are Making the New Sterling Silver Mesh Bags




Sterling Silver
Tea Strainers

Here are illustrations of some of the most striking and most valuable of our new Fall line. Very appropriate for Wedding Gifts. We have them in many beautiful designs. We are also making a new lot of exquisite Toilet Ware.

A postal from you will bring our salesman to your store, or, if preferable, we will send you selection package.

TRADE NPC MARK.

PRYOR NOVELTY CO., Factory, 473 Washington St., Newark, N. J. New York Office, 7 Maiden Lane

# Fine Leather Goods

We manufacture a large collection of articles suitable for the jewelry trade

**Hand Bags** **Jewel Cases** **Photo Frames**
**Cigar Cases** **Desk Sets** **Writing Cases, etc.**

Established 1850 — TRADE R MARK — Incorporated 1904

## C. F. RUMPP & SONS
PHILADELPHIA

New York Salesroom.
683 and 685 Broadway.

Chicago Salesroom,
35 Randolph Street.

SEND FOR ILLUSTRATED CATALOGUE





*Little Journeys—No. 5.*
*To the Home of Bags.*

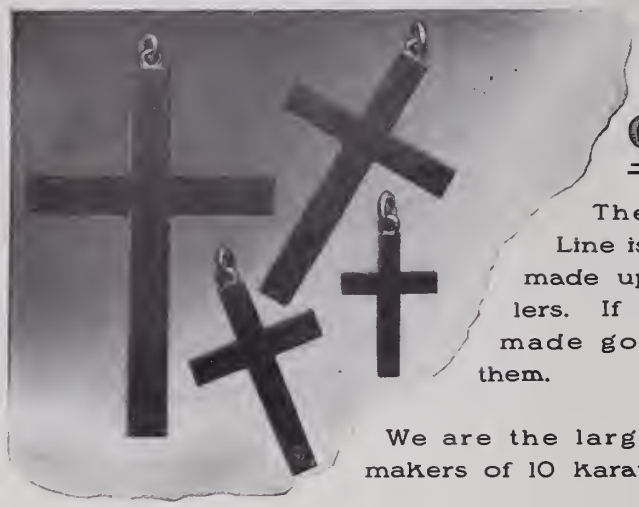
THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. Your jobber has them.

## Whiting & Davis,

Plainville, Mass.
New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*



There is a demand for

**Crosses**

The P. & B. Co Line is attractive, and made up of rapid sellers. If you use well-made goods, we have them.

We are the largest exclusive makers of 10 Karat jewelry.

Ask your Jobber for the P. & B. Co. Lines of

Lockets, Cuff Buttons, Tie Clasps, Scarf Pins, Baby Pins, Brooches, Bead Necks, Fobs and Crosses.

**Potter & Buffinton Co.,**
**Providence, R. I.**

New York Office, 65 Nassau St.

San Francisco Office, 206 Kearny St.

**The Comb House**

We manufacture a complete line of

**FINE MOUNTED COMBS**

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

**Wagner Manufacturing Co.**
**41 Union Square,**
**New York.**

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N.Y.

**JOHN SCHUMACHER**

workmanship and design applied to Jewelry stands for the very highest perfection and desirability.

JOHN SCHUMACHER,
Mfr. of HIGH GRADE DIAMOND MOUNTINGS,
64 Fulton Street, NEW YORK.


### Sale of Stock of Prosser Optical Co., Pittsburg, Pa., Postponed.

PITTSBURG, Pa., Aug. 5.—The sale of the stock of the Prosser Optical Co., which had been levied on by the agent for the building, in default of payment for rent, was advertised to take place yesterday at the company's store, 220 6th St., but as the court had not confirmed the order of sale, it did not take place. R. E. Prosser is the manager of this concern, and since his trouble has opened offices in room 515, Smith block, just across the street from his former place of business, and is doing business under his own name as agent.

The Prosser Optical Co. was formerly located at 120 6th St., but fitted up the place closed by the Sheriff only a month or so ago. The fixtures in the store, according to a statement made by Mr. Prosser to-day, cost between $7,000 and $8,000, the store being furnished and fitted in a most lavish manner; in fact, it was so fine as to attract the attention of all of the jewelers of the city. The closing of the place was therefore a great surprise. Mr. Prosser was asked to-day if he intended to make an effort to secure the fixtures, and he said that he did not think he would.

There is some dispute on about the disposition of the stock. R. E. Prosser claims that he has stock there which did not belong to the company, and when asked about the matter, put it this way: "All goods not belonging to the company, belong to me." He would make no statement about his affairs for the present, referring THE CIRCULAR-WEEKLY correspondent to his attorney. It is expected that a sale of the goods will be ordered this week, a few of them already having been sold before litigation was commenced. Nothing will be done now until an order is issued by the court.

### Bold Thieves Rob Camden, N. J., Jeweler of Tray of Diamonds.

PHILADELPHIA, Pa., Aug. 7.—A bold robbery of a tray of diamonds worth $1,000 from the store of Thomas H. Smedley & Son, 920 Broadway, Camden, N. J., was committed last week by two colored men. They operated together, one distracting the attention of the elder Mr. Smedley, while his son was at lunch, and the other taking advantage of his distraction reached over, seized the tray and slipped out of the store. The accomplice remained in the store. Mr. Smedley, who quickly detected the theft, said nothing until assistance arrived, in the meantime engaging the attention of the pretended purchaser. Then the pal of the robber was arrested. The other man was arrested after an all-night search.

The accused men are James White, N. 16th St., and Richard Lewis, 827 N. 15th St., both of this city. They have been held in heavy bail. The evidence against them is reported to be sufficient for their conviction, and assurance is given that the stolen property will be recovered.

Michael Whelan was taken into custody last week in Troy, N. Y., on the charge of being one of the four boys who stole a tray of watches from the store of H. T. Hull & Co., Congress St. The watches were found in an alley, where they had been dropped by the boys.



# *The Débutante*

of the coming season will wear a bracelet, you may be sure.

# *And the Armilla*

will catch her fancy and win her favor more surely than any other bracelet you can show her.

The Simmons Armilla is a patented bracelet with an invisible joint and catch that allows it to be opened easily and closed securely. It looks like a solid, one-piece bracelet when worn, but, unlike any of the one-piece kinds, it clasps the wrist snugly—can't possibly slip down on the hand.

The Simmons Armilla is now being shown by the wholesale watch and jewelry trade in a variety of extremely attractive patterns, both plain and beautifully chased, and in three finishes—Roman, English and plain polished. It may be had in gold-filled stock or in 10K. or 14K. solid gold.

**R. F. SIMMONS CO.**

MAIN OFFICE AND WORKS
ATTLEBORO, MASS.
SALESROOMS, 9-13 MAIDEN LANE, NEW YORK, AND 103 STATE ST., CHICAGO



NOW

is the time to get

WISDOM

Some Watch Jobbers do not stock our gold cases. Their interests lie in handling other case products. That is no *reflection* against our goods, nor *crime* on the part of the Jobber,

BUT

many of the best Jobbers do carry our line, and ANY legitimate Jobber will gladly fill orders or send selection packages of our cases upon request. If you insist a little, you can get just what you need in artistic Gold Watch Cases, AND AT NO GREATER COST.

A word to the wise is sufficient.

SOLIDARITY Watch Case Co.

Established 1885

3 Maiden Lane, NEW YORK

GENERAL SELLING AGENTS

John W. Sherwood
Frank E. Harmer

## Express Driver Who Stole Jeweler's Trunk Sent to Prison for Four Years and Three Months.

Four years and three months in the State Prison was the sentence passed last week by Judge Foster in the Court of General Sessions, New York, in the case of Michael Burnham, accused of stealing a trunk belonging to S. Nathan & Co., 65 Nassau St., New York. The trunk was said to contain at the time of the theft diamonds and jewelry valued at upwards of $12,000, and Mr. Nathan said that a portion, valued at $4,000, has not yet been recovered. An account of the theft was given in The Circular-Weekly July 12 last.

Mr. Nathan, returning from Philadelphia on the Pennsylvania Railroad, gave the check for the trunk and directions for its transfer to an agent of the New York Transfer Co. The trunk was loaded with other baggage on the wagon for delivery. Burnham, who had been in the company's employ two days, was the driver. He delivered the other baggage but Mr. Nathan's trunk never reached its destination. Notice was immediately sent to the company and to the police. Burnham's wagon was found the next day at Lexington Ave. near 58th St., Manhattan, where it had been abandoned.

In a few days Burnham, who is 25 years old, was found in Boston, where he was living in a lodging house with his wife Elizabeth, 23 years old. In the room was recovered a considerable quantity of the missing jewelry. The police learned that Burnham had been busy selling the jewelry at remarkably low prices in different parts of the city. The couple gave the name in Boston of Riley.

Burnham was brought to New York, indicted and pleaded guilty to grand larceny in the second degree. The original charge was grand larceny in the first degree, but on recommendation of Deputy Assistant District Attorney Smythe, the court accepted the plea of guilty in a minor degree. The judge took occasion, however, to say that the punishment was not adequate. He said that when he accepted the plea he was under the impression that the jewelry had been recovered, and that complete restitution had been made. "Having accepted the plea," said the judge, "I will assume the responsibility. I regret this outcome, as the punishment is by no means fitting to the crime committed."

## Jewelers' Gold Bars Withdrawn and Exchanged at New York.

*Week Ended Aug. 5, 1905.*

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $360,971.48 |
| Gold bars paid depositors | 53,776.56 |
| Total | $414,748.04 |

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

| | |
|---|---|
| July 31 | $56,310.67 |
| Aug. 1 | 65,132.63 |
| " 2 | 30,436.06 |
| " 3 | 72,060.22 |
| " 4 | 76,023.14 |
| " 5 | 61,008.76 |
| Total | $360,971.48 |

Under the firm style of E. D. Best Co., Emery D. Best has incorporated his business at Minneapolis, Minn., with a paid in capital stock of $10,000.

## Samuel Hathaway, Missing Carmichaels, Pa., Jeweler Dies at Marion, O.

Pittsburg, Pa., Aug. 3.—Samuel Hathaway, a well known jeweler of Carmichaels, Pa., died last night at the Prospect Sanitarium, Marion, O., of heart failure, superinduced by uræmic poisoning, and his death discloses the details and mystery surrounding his disappearance. About 18 months ago, so it is reported at Pittsburg, Hathaway eloped with a Braddock, Pa., woman, leaving his wife and family at Carmichaels, where he was engaged in the jewelry business, and although detectives made an effort to locate him, they could find no trace of the fugitive. It seems that he had been living under an assumed name. Before he died he told the physician in attendance that his name was Samuel Hathaway, of Carmichaels, Pa.

The dispatches from Marion to Pittsburg did not give the facts of his elopement, but Hathaway is well known here and those who knew him best, gave out this information to The Circular-Weekly correspondent. Braddock is situated about eight miles from Pittsburg and Carmichaels is about 40 miles from this city in the Monongahela Valley. Hathaway was well known and his disappearance from home at the time stated caused a great deal of talk. Within a week after he had gone, detectives were put on his track, but nothing was heard of him, until telegraphic information to-day brought the news of his death.

Mr. Hathaway, who was 50 years old, was well to do and owned a large farm near Carmichaels where his family now live. He is survived by a widow and several sons. He was taken from his lodgings in Marion to the hospital and died five hours after his removal to the sanitarium.

## Importations at the Port of New York.

*Weeks Ended Aug. 5, 1904, and Aug. 4, 1905.*

| | 1904. | 1905. |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $101,219 | $183,301 |
| Glass ware | 32,599 | 43,820 |
| Earthen ware | 11,858 | 17,488 |
| Optical glass | 625 | 173 |
| Instruments: | | |
| Musical | 17,415 | 17,566 |
| Optical | 10,864 | 7,886 |
| Philosophical | 4,256 | 3,675 |
| Jewelry, etc.: | | |
| Jewelry | 11,030 | 17,874 |
| Precious stones | 548,482 | 1,023,041 |
| Watches | 26,071 | 22,257 |
| Metals: | | |
| Bronzes | 7,061 | 1,417 |
| Cutlery | 25,363 | 30,283 |
| Dutch metal | 131 | 438 |
| Platina | 40,763 | 21,918 |
| Silverware | 1,849 | 160 |
| Miscellaneous: | | |
| Alabaster ornaments | 260 | 56 |
| Amber | 2,761 | 3,225 |
| Beads | 1,623 | 3,821 |
| Clocks | 5,803 | 2,527 |
| Fans | 7,009 | 7,184 |
| Fancy goods | 8,495 | 7,614 |
| Ivory | 1,752 | 675 |
| Ivory, manufactures of | 209 | 443 |
| Marble, manufactures of | 22,681 | 3,377 |
| Statuary | 6,184 | 4,720 |

A number of crooks recently visited Portland, Me., and attempted to swindle the jewelers there. Most of the jewelers, however, had been warned by the police and no one suffered any loss, except G. T. Springer, who had not been warned. From him the thief was successful in getting away with a diamond while looking at stock.

YOU can readily understand that the retail jeweler appreciates watches of merit when we tell you that from January 1st, 1905, to July 1st, there were more Illinois Springfield adjusted watches manufactured and sold than in any previous six months in the history of the company.

# Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the manufacturer, dealer and wearer.

ALL CASES BEARING THIS MARK ARE HAND-MADE.

STAMPED.

TRADE MARK

18 K.

STAMPED.

TRADE MARK

14 K.

MANUFACTURED BY

**DUBOIS WATCH CASE CO.,**

MAKERS OF

**SOLID GOLD CASES.**

**NEW YORK.**



# Hotel Schenley

Pittsburgh, Pa.



Twelve minutes' car ride from Fifth Ave. and Smithfield St., or East Liberty Station. Fireproof, surrounded by three acres of garden, away from the dirt, smoke and noise; large porches, cool breezes at all times; 10 to 15 degrees cooler than in the congested district.

'Phone, 286 Schenley.


### Suit Over Gorham Mfg. Co. Stock Amicably Settled and Present Officers Will Continue.

THE CIRCULAR-WEEKLY was authorized last Saturday by an officer of the Gorham Mfg. Co. to say that the differences between President Edward Holbrook and Vice-President Geo. H. Robinson, which threatened litigation, have been adjusted in a manner satisfactory to everybody.

It was learned that under the terms of this settlement the management of the company will be continued exactly the same as in the past. Mr. Holbrook is to continue as president and treasurer, and as heretofore will give his personal attention to the business. Mr. Robinson will be the vice-president, performing the same duties as heretofore.

The news that the matters have been settled and that perfect harmony has been restored will be received with much pleasure in the trade.

### Death of Charles H. Bush.

LOS ANGELES, Cal., Aug. 2.—Chas. H. Bush, a pioneer jeweler of this city, who had been located at 318 N. Main St. for many years, died at the California Hospital in this city July 24, and was buried Wednesday.


*Large Shipments*

OF

*Diamonds*

purchased by our Mr. MAX J. LISSAUER in European markets, are now being received by us.

We are now better than ever prepared to supply dealers at prices ***advantageous*** to them.

***Our travelers*** are about leaving for the road with a most complete stock, comprising a full assortment of

***Loose and Mounted Diamonds, Watches and Jewelry.***

EST. 1866.

*Lissauer & Company*

2 TULP STRAAT, AMSTERDAM

XII MAIDEN LANE, NEW YORK.

P. O. Box, 1625.


Mr. Bush was 70 years old at the time of his death and had been a resident of Los Angeles for 35 years. He was married in Ohio many years ago, but had separated from his wife and son before coming to California. In Los Angeles he lived a lonely life, having few intimate acquaintances. He accumulated a fortune estimated at $250,000. Besides his wife and son, he leaves a brother and sister and several nieces and nephews.

Deceased was buried under the auspices of the Los Angeles society of Pioneers, of which he was a member.

### Syracuse Trust Co. Elected Trustee of M. S. Benedict Mfg. Co.

UTICA, Aug. 5.—The Syracuse Trust Co. was appointed as the trustee of the bankrupt M. S. Benedict Mfg. Co. at the meeting of creditors held before Referee Stone yesterday. The bond was fixed at $50,000.

Receiver Barnes, who has had charge of the company since it was forced into bankruptcy in February, is connected with the Trust Co., which is a heavy note creditor of the company. The receiver has continued the factory in operation, and it will be sold as a going concern. No steps have yet been taken towards the sale of the property.

Over 150 of the 250 or 300 claims were filed and the creditors' meeting attracted many lawyers from New York and as far west as Chicago. It is doubtful if the estate will pay 50 cents on the dollar.

Receiver MacKenzie, who is in charge of the property of Harry L. Benedict, of the Benedict & MacFarlane trading stamp concern and the controlling stockholder in the M. S. Benedict Mfg. Co., yesterday began a sale in a Chicago warehouse of the stock found in the firm's trading stamp stores in about a dozen western cities.

### Swindlers Who Defrauded Jewelers by Dishonest Bankruptcies Sentenced to Prison.

JAMESTOWN, N. Y., Aug. 7.—Albert Lowrie and his accomplices who defrauded jewelry and clothing manufacturers, chiefly the former, by a bankruptcy scheme, were sentenced last week in this city. Lowrie's sentence is eight months' imprisonment and $1,000 fine; Harry Joseph was sentenced to 13 months' imprisonment and $1,000 fine; Isaac Joseph, Moses Hendler and Aaron Schwartz were fined each $1,000. The men are former Buffalonians. Hendler is in business at Forest City, Pa.

In 1903 Lowrie opened a store in Buffalo and bought considerable quantities of jewelry and clothing, and a few days afterwards he went into bankruptcy. When his creditors arrived at his place of business they found little stock there. They were informed that the goods had been shipped under names other than that of Lowrie to Scranton and Forest City, Pa. Investigations followed and criminal proceedings were begun.

According to the schedules filed in the bankruptcy court Lowrie owed upwards of $25,000 for merchandise. The stock found in the store by the creditors was worth not more than $3,000.

### Jewelers Should Watch Out for This Man, Wanted on Larceny Charge.

ELMIRA, N. Y., Aug. 5.—The jewelry trade is cautioned to watch out for a young man giving the name of Murray, apparently of Irish descent, well built, about six feet tall, with light blue eyes, brown hair and red pimpled face, who is wanted by the police of this city and Binghamton on a charge of larceny. The man called at Ash Bros'. store here about Aug. 1, and had a ring sized, and the following day went to the firm's store in Binghamton and stole a diamond brooch.

The man wears a 12-size H. C. watch, which he says was given him by a Philippine soldier, with a gold cross attached by two fine strands of gold chain, in fob style. When calling on jewelers he generally pretends to be drunk, is very profane and shows a large roll of money when talking. Jewelers who may see this man are requested to communicate with the police.

### Employes of Gorham Mfg. Co. Hold Enjoyable Outing at Providence.

PROVIDENCE, R. I., Aug. 7.—The 14th annual field day of Room M-3 of the Gorham Mfg. Co., was held at the Warwick Club last Saturday. There was a large number of employes and guests present and the occasion was most enjoyable. The party went from this city in a special car.

The list of sports was a lengthy one and included a grand hunt, bowling, quoits, 100 yards dash, Siren race, tug of war, Room M-3 *vs.* the guests; a guessing contest and a baseball game between Room M-3 and the guests. In the tug of war Room M-3 proved victorious while the guests captured the ball game.

Luncheon was served at 1 o'clock and at 5 o'clock a Rhode Island clam dinner was enjoyed. Brief remarks by Joseph Straker, Sr., of the room and William C. Codman, Sr., enlivened the occasion.

### Death of Joseph W. H. Meacher.

CHARLESTON, S. C., Aug. 5.—The recent death of Joseph W. H. Meacher, of this city, was deeply regretted by his many friends in the jewelry trade, as Mr. Meacher had been connected with the craft here for a long time. He started in the jewelry business in Charleston in the employ of James Allen & Co., later went with the McElree Jewelry Co., and finally, in 1893, began business on his own account. Of recent years he had a store at 483 King St. The deceased was 48 years old, and is survived by a widow.


# CLINCH COLLAR SUPPORTERS

KEEP YOUR COLLAR FROM WILTING

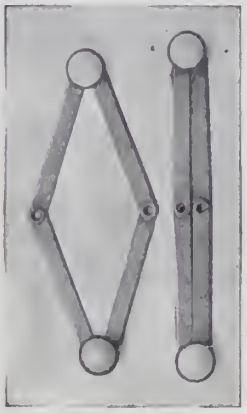
We will send you an assortment of

**EIGHTEEN PAIRS COLLAR SUPPORTERS**

for

**$5.62**

less 6 per cent. for cash



**Start a Collar Supporter Sale**

There is a BIG DEMAND for this article. Order early.

Patent Applied For.

FOR NEW CREATIONS, not to be had anywhere else, call and see us or ask for our salesmen

**M. J. AVERBECK,** Manufacturer

**Nineteen Maiden Lane, New York**

IF IT'S A

**ROY**

TRADE MARK

IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

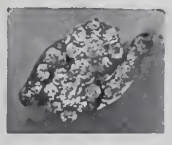
The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

***ROY WATCH CASE CO.,***

*21-23 Maiden Lane, New York City, N. Y.*

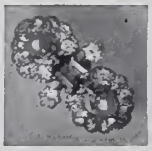
206 Kearny St., San Francisco, Cal.





ESTABLISHED 1869.







**WILLIAM KINSCHERF,**

MANUFACTURER OF

**MOUNTINGS AND DIAMOND JEWELRY**

San Francisco Agt., J. A. YOUNG. Office and Factory, 63 MAIDEN LANE, NEW YORK.

# Fourth Annual Outing a Success.

**Members of the Twenty-four Karat Club Enjoy a Clambake and Athletic Tournament at Staten Island, N. Y.**

Members of the 24-Karat Club, of New York, enjoyed last Saturday their fourth annual outing, to which they had been looking forward with many pleasant anticipations; and they were not disappointed. Each year a new place is selected for the scene of these midsummer functions, which add variety, but the club, being out for a jolly time, would have it wherever it planted its colors. Livingston, on Staten Island, was chosen for this year's festivities, and the selection showed the committee's discernment in appointing a fitting rendezvous. Headquarters were at the Cove Hotel, including the adjacent grounds, which were once the home of a well-known athletic club.

Several of the members brought friends as guests, and the total attendance was larger than at any of the society's previous outings. Most of the party took the 12 o'clock boat for Staten Island, and arriving at St. George proceeded in cars to the hotel, where all proceeded to have, if not *the* time of their lives, at least one of the times. The formality and the speeches of the Winter dinner were, of course, eliminated from the outing, the charm of which lies chiefly in the delightful informality, as members and guests are here all as brothers assembled for the purposes of feasting, games and merriment.

Out on the lawn were tables at which, as soon as the hungry men arrived, they were regaled with as fine clam chowder as has been served within the memory of the oldest Epicurean in the club. Thus refreshed, the younger men, and some of the older ones, too, whisked away to the baseball grounds in order to limber up preparatory to the field day contests that had been planned for later in the afternoon. Those who did not wish to toy with baseball or bat tried their hands at quoits and other lighter forms of exercise. All this was interrupted by the call to the clambake, the savory odors of which had been blowing out to the field for some time, putting an edge on the appetite of even the most pronounced dyspeptic among the guests.

In the hotel the dining-room was prettily trimmed with festoons and flags of the nations. Two long tables were set, with President E. R. Crippen at the head of the first. As the orchestra finished the strains of the "Star Spangled Banner" the party was seated, the president rising only to say that everything was to be informal and that there would be no speeches. An excellent feast was then enjoyed, beginning with the clams steaming from their bed of sea grass. Then came sea bass, hard-shell crabs,



E. R. CRIPPEN,
President of the Twenty-four Karat Club.

lobsters, chicken, corn, all from the oven on the lawn, just outside the windows, the food being washed down with potations of nut-brown beer.

Music is always a feature of the club's jollifications. The orchestra played about all the songs it knew, and the diners or those of them who could sing joined in accompanying vocal efforts that revealed not only lung power, but good ears for harmony. After the cigars all went out to the grand stand of the baseball grounds, where the photograph was taken by the club's photographer.

Soon the athletic contests were in full swing. Two handsome prizes were offered, and the rivalry to possess them brought out the best efforts of the younger set. But nearly everybody, whether hopeful of winning a prize or not, showed some prowess in one or another form of exercise, for it is a point with the members to assay as high as they can (up to 24 karats if possible) in athletics as well as in business.

The first contest was the potato race, in which there were a dozen entries. The contest was conducted in two heats, and the result was a victory for Henri Schwob, with A. A. Wood second and J. L. Bennett third. Among the contestants for whom there was the most vigorous rooting was W. H. Kinna and P. H. Savory, both of whom made fast time, although they did not get a place among the winners.

Then came the sack race, and earnest efforts were made to induce Messrs. Kinna, Savoy and others, classed as heavyweights, to enter, but only the men of lighter weight could be induced to incase themselves in the bags. Mr. Schwob came in first in this race, with Mr. Bennett a close second, and most of the others rolling around on the field and trying to get on their feet.

Willard H. Wheeler, the chairman of the Committee on Sports, after a consultation with his colleagues, decided that Mr. Schwob had given ample proof of his qualifications as the club champion, and he was entitled to first prize, a large covered stein of weathered oak and silver, suitably inscribed and ornamented with the club seal, this fine trophy being a donation of President Crippen. A smaller cup of somewhat similar pattern, donated by John Frick, was awarded to Mr. Bennett as second prize. As it is a handsome cup, he did not object to the designation "a has been" or to the representation of the lobster beneath the club seal on the face of the cup.

This did not end the day's sport by any means, for the baseball game was still to come. It was expected that it would be a "hummer," as the jobbers were opposed to the manufacturers, and so it proved. Both teams were fortunate in having excellent batteries, the pitching and catching being of



MEMBERS AND GUESTS OF THE TWENTY-FOUR KARAT CLUB, AT THE FOURTH ANNUAL OUTING, AT LIVINGSTON, STATEN ISLAND.

# EDUARD VAN DAM,

CUTTER OF

# DIAMONDS.

23-27 CITY HALL PLACE, - NEW YORK

Office, 6th Floor. Cutting Works, 10th Floor Telephone, 4157 Franklin.

AMSTERDAM. LONDON. ANTWERP.

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# DIAMONDS

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170 BROADWAY, NEW YORK
Corner Maiden Lane.

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103 State Street.

# DIAMOND CUTTERS,

Special Attention to Recutting and Repairing Diamonds.

# FOX BROS. & CO.,

IMPORTERS OF PEARLS AND COLORED GOODS,

31 to 39 East 4th Street, CINCINNATI, OHIO.

# MEYEROWITZ BROS.,

IMPORTERS OF DIAMONDS PRECIOUS AND IMITATION STONES.

37 - 39 MAIDEN LANE, NEW YORK CITY.

# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

27 Holborn Viaduct, London.

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# John F. Saunders, Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16 NEW YORK.

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JOHN LAMONT. C. F. LAMONT.

## JOHN LAMONT & SON,

IMPORTERS AND CUTTERS OF

**PRECIOUS STONES.**

Telephone, 3978 John. **51-53 Maiden Lane, New York.**

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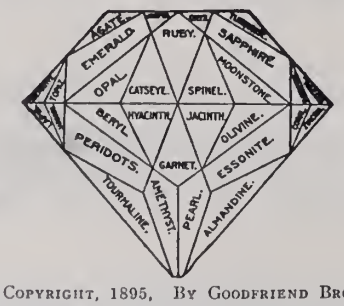
# GOODFRIEND BROS.,

**IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.**

Pearls

Rubies

Sapphires




Tourmalines

Gem Corals

Opals

Emeralds

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156 Westminster St., Providence, R. I.
20 Rue Cadet, Paris.

Tel. No. 662 Cortl't.

**9-11-13 Maiden Lane, New York.**

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We have one of the MOST IMPORTANT Stocks of . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

# FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - New York.


excellent standard for amateurs. On the bases and in the field also were men who knew how to stop a fast ball and were ready to get under a fly and "eat it up."

The jobbers made a brave beginning by scoring two runs in the first inning, and giving a "goose egg" to the manufacturers. In the third inning, however, the manufacturers acquired a batting streak, and when they were put out they had made four tallies, which, with one made in the third inning, gave them a total of five. The jobbers had not scored anything after the two runs made in the first inning. This closed the game with nobody hurt, and no feeling against President Crippen, who umpired, or L. Tallman, who kept score. Following was the line-up of the teams:

Manufacturers—Beckwith, c.; Samuel, 1b.; Prouty, r.f; Kinna, 2b.; Schierloh, 3b.;



THE PRESIDENT'S CUP.

Talbot, p.; Beers, ss.; Trewin, c.f.; Flinn, l.f. Jobbers—Wheeler, 1b.; Alford, ss.; Allison, 2b.; H. Schwob, p.; J. Schwob, c.; Wood, 3b.; Kohn, l.f.; Weisz, c.f.; Fisher, r.f.

In the quoit contests, earlier in the day, Messrs. Kinna and Weisz opposed Messrs. Larter and Tunison, the latter winning by a score of 11 to 8. The result might have been different, the losers said, if the game had not been interrupted by a call to dinner. In another quoit contest Messrs. Benedict and Trewin defeated Messrs. Crippen and Adler by a score of 21 to 19. In a third game, Messrs. Trewin and Crippen had seven points against six for Messrs. Benedict and Schierloh when the call for dinner came.

Following is a partial list of those present:

S. B. Ross, Senator Wm. Tully, John Hall, James Hoare, J. W. Alford, Frank C. Beckwith, R. A. Talbot, H. R. Benedict, A. Feucke, C. S. Belden, Frank McDermott, G. F. Freinier, Robt. Laster, C. F. Brinck, Wm. Allison, John Frick,

A. L. Brown, E. S. Smith, E. R. Crippen, A. A. Wood, T. W. Dreyfus, George Whitlock, H. N. Eliassof, D. H. Fisher, H. A. Flinn, G. B. Knoblock, R. R. Fogel, L. Samuel, James R. Gleason, H. N. Beers, W. H. Kinna, P. C. Maylove, A. G. Prouty, O. W. Kohn, E. P. Kohn, Samuel Kramer, Alfred Krower, Leonard Krower, H. C. Larter, O. W. Tunison, M. G. Levy, H. W. Frudenheim, Robt. Hunt, L. C. Maxwell, C. G. Malliet, V. S. Mulford, W. I. Rosenfeld, P. H. Savory, J. Goldberg, Adolph Schwob, Jules Schwob, Henri Schwob, A. R. Weisz, Col. John L. Sheperd, J. K. Thompson, J. T. Schierloh, A. L. Stearns, Chas. Chevalier, James Hollywood, F. W. Trewin, W.



SECOND PRIZE DONATED BY JOHN FRICK.

H. Wheeler, George R. Whitehead, Hon. J. B. Wood, E. H. Pelletreau, W. G. Wood, T. Zurbrugg, W. P. McGlynn, George T. Stebbins, J. W. Sherwood, J. C. Adler, F. W. Judge, Jr., H. Conradi, H. F. Devoe, J. L. Bennett, H. Bennett, A Rosenthal, L. Tallman, F. A. McGill.

## Echoes from the Field.

Catcher Beckwith excelled in his work and his batting average was high.

* * *

W. H. Kinna, affable as always, was there "with the goods" when hits were needed for his team.

* * *

There was keen rivalry between Pitchers Talbot and Schwob, with honors about even, and each was strong in batting.

* * *

Col. Jno. L. Shepherd was present, and although



THE SOUVENIR.

he did not take part in the athletic contests, he "rooted" energetically.

* * *

Messrs. Malliet and Maxwell were conspicuous for modesty, but enjoyed themselves in their quiet way just the same.

* * *

Unexpected talent was revealed during the dinner when O. W. Kohn and his brother, E. P. Kohn, leaving their places at the table and exchanging places with the pianist and first violinist, played

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

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**Rubies, Opals,**

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This service costs the buyer only 2% of the purchase price.

**FREDERICK A. JEANNE,**

**5 Square de l'Opera,**
**Opposite Theatre l'Athenee,**
**PARIS, FRANCE.**

several duets so cleverly that they were vigorously applauded. "What's the matter with the Kohn brothers in vaudeville?" exclaimed one enthusiast.

* * *

D. H. Fisher played right field for all it was worth. The ball landed twice off the manufacturers' bats, and he lived up to his reputation as a sprinter.

* * *

Among the out-of-town visitors was George W. Whitlock, Eufaula, Ala., who said it was a great pleasure to get among so fine a body of men in his own trade.

* * *

The following were the committees in charge: General Arrangements—Percy Savory, J. R. Gleason, Albert L. Stearns. Sports—Willard Wheeler, J. Warren Alford and Stephen Avery.

* * *

Pitcher Schwob wasn't troubled with glass arm. He retired the manufacturers' side in 1-2-3 order the first inning. Then some one on the opposing team accused him of having professional skill.

* * *

W. H. Wheeler assumed the captainship of the jobbers' baseball team, and endeavored to say things to the umpire when there were close decisions. Needless to say, Umpire Crippen was firm as adamant.

* * *

Everybody praised John Frick's artistic conceptions as expressed in the steins given as trophies. He also made the pretty souvenir cups, of royal copper and pewter, bearing on the face the club's seal and the figures, "1905."

* * *

"The Smoke Goes Up the Chimney Just the Same" and "Annie Rooney," may not be popular, generally speaking, but ask anyone within a stone's throw of the dining hall what the jewelers think of these once popular melodies!

* * *

A certain firm in Newark manufactures a stick pin representing a lobster claw. Both of the representatives of this concern present wore claws of real lobsters in their neckties after the fish had been served. The jobbers all took notice.

* * *

The photographs of the outing were on sale, to be paid for before the photographer had taken the picture. Some of those present asked if the pictures might be had on memorandum. This was about the only business term heard throughout the day.

* * *

As usual, when the 24-Karat Club does anything, the detailed arrangements were left to C. F. Brinck, because he had done the work from the beginning, and has done it so well that nobody could improve upon his labors. No little credit is due him for the smoothness with which the plans were carried out, and the good cheer made apparent on all sides.

* * *

When you approached Leonard Krower, of New Orleans, you saw a white thread on the southerner's otherwise immaculate black coat. Quite naturally you pulled at the thread to remove it and found that there was more than you expected. After you yanked out a couple of yards or so of the silk Mr. Krower courteously threw back the lapel of his coat revealing a tiny spool of thread pinned there for the purpose of amusing you. A score or more of men were caught by this trick.

# Oppenheimer Bros. & Veith.

## Cutters of Diamonds,

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2 Tulp Straat.

LONDON,
40 Holborn Viaduct.

CUTTING WORKS,
Cor. Union & Nevins Sts., Brooklyn.

### Canadian Jewelers Robbed of Rings Worth $4,000 by Daring Burglar.

BRANDON, Can., Aug. 3.—The jewelry store of Mallett & Matthews, Rosser Ave., was robbed in a daring manner late this afternoon. The thief or thieves got away with between 40 and 50 rings all containing fine gems and valued at between $4,000 and $5,000.

Investigation showed that the store had been entered from the rear, the robber getting in by the storm window. Some time later the man was seen coming out of the place, and this, arousing suspicion, an alarm was given and the robbery was discovered. At the time of the robbery the store had been closed on account of the exhibition.

The police immediately went to work on the case and later arrested Edward Murphy, who was identified by witnesses as being the man they saw coming from the store. No jewelry was found on the prisoner, but the police believe him to be a professional criminal, and to have had an accomplice.

### Death of Albert T. Salt.

ATTLEBORO, Mass., Aug. 8.—Albert T. Salt, of the Atlas Silver Foundry, died suddenly of heart failure, on Saturday night. He is survived by his widow and three daughters. He met Mrs. Salt at the door, upon her return home, and dropped dead at her feet.

Mr. Salt was born in Birmingham, Eng., Oct. 2, 1870, and came to this country, with his parents, at the age of 11.

He was an expert moulder, having held positions with the Gorham Mfg. Co., and Tiffany & Co. He was a member of Wanponoman Lodge of Masons of Sag Harbor, and of Montauk Court of Foresters.

The funeral was held to-day, under Masonic auspices, with representations from the Attleboro and Sag Harbor Lodges, and from the Foresters.

### Wisconsin Association of Optometrists Elect Officers at Annual Meeting.

MILWAUKEE, Wis., Aug. 2.—The Wisconsin Association of Optometrists met recently in the Plankington house in this city, and elected the following officers: President, A. J. Stoessel, Milwaukee; vice-president, J. A. Wilcox, Waterloo; treasurer, H. McEwan, Fond du Lac; secretary, E. E. Thomas, Milwaukee; directors, W. H. Becken, of Beaver Dam, A. Snider, of Beloit, and I. M. Addleman of Tomah. H. Waldeck, Milwaukee, was elected delegate to the meeting of the American association, to be held next year in Rochester, N. Y. The alternates are H. E. Wiegant of Racine and L. Muskat of Milwaukee.

Prior to the election the 35 delegates, who formerly represented the Wisconsin State Optical society, changed the name of the organization and adopted a new constitution. Arrangements were also made to incorporate under the new name, but no capital stock will be issued. The annual session in 1906 will be held in Racine.

J. A. Owen is selling out his jewelry business in Bonham, Tex.

### Reappraisements of China.

DECORATED china and manufactures of glass and metal were reassessed last week by the Board of United States General Appraisers as follows:

Decorated china from Porzellanfabrik Victoria, Altrohlau, exported April 29, 1905, entered at New York (File No. 35996); findings of Sharretts, G. A.: 4 dinner sets, 101 pieces, seconds, 834/8153, entered at 17.50, advanced to 20 crowns per set; 4 dinner sets, do., 834/8154, entered at 17.50, advanced to 20 crowns per set; 8 dinner sets, 100 pieces, seconds, 834/8153 and 8154, entered at 16, advanced to 18.50 crowns per set. Add crates and casks.

Manufactures of metal and glass from Kirchner & Co., Barmen, exported June 21, 1905, entered at New York (File No. 36049); findings of Sharretts, G. A.: 430 cartons 10/40 pins, jet heads, entered at .17, advanced to .19 mark per carton; 250 cartons do., 10/50, jet heads, entered at .205, advanced to .24 mark per carton; 800 cartons 10/60 do.; entered at .24, advanced to .27 mark per carton; 40 cartons 10/60 do., white heads, entered at .20, advanced to .23 mark per carton; 70 cartons 10/60 do., jet heads, entered at .17, advanced to .19 mark per carton; 400 cartons 10/80 do., jet heads, entered at .295, advanced to .33 mark per carton; 240 cartons 10/40 do., white heads, entered at .20, advanced to .23 mark per carton; 100 cartons 10/80 do., white heads; entered at .35, advanced to .39 mark per carton; 250 cartons 10/40 do., mat heads, entered at .21, advanced to .25 mark per carton; 100 cartons 10/50 do., mat heads, entered at .255, advanced to .31 mark per carton; 100 cartons 10/60 do., mat heads, entered at .30, advanced to .36 mark per carton. 100 cartons 10/80 do., mat heads, entered at .375, advanced to .45 mark per carton. Add cases. Discount on entered values, 2 per cent.; on advanced values, 5 per cent. and 2 per cent. Packing included.

Ed. Richie, Franklin Grove, Ill., has sold out his business.

**OUR MR. RICHARD FRIEDLANDER has just returned from Europe after having made heavy purchases of diamonds.**

**¶ We are now prepared to show our new importations, which comprise a full line of**

# DIAMONDS

**of all grades.**

**¶ Large dealers will find it to their advantage to call and inspect these goods.**

## R., L. & M. FRIEDLANDER,

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# AMETHYSTS

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We have a good stock of Uruquay and Brazilian rough. Every stone well cut and polished renders these cheaper precious stones more important and valuable for the purposes of fine Jewelry.

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**Maurice Brower, 16 John St., New York.**

HIGHEST PRICES PAID FOR AMERICAN PEARLS.

### Death of Nicholas Schwarz.

Nicholas Schwarz, president of the Schwarz Mfg. Co., 217 E. 38th St., New York, died, Aug. 4, at the New York Hospital, at the age of 62 years. He suffered from a stroke of apoplexy, which resulted in his death.

Mr. Schwarz was one of the oldest and most prominent men in his line, the manufacture of jewelry cases, and he had a wide circle of friends in and out of the trade. He was a man of many excellent qualities, which endeared him to his relatives and friends, to whom his death was a sad shock. A native of Germany, he came to this country early in life and built up a prosperous business. He was a member of the Masonic fraternity, of the Elks and other associations, whose members held him in high regard. A widow, six sons and six daughters survive. The funeral took place Sunday, the interment being in Woodlawn Cemetery.

### Involuntary Bankruptcy Petition Filed Against C. E. Jones, Atlanta, Ga.

ATLANTA, Ga., Aug. 8.—An involuntary petition in bankruptcy was filed, last week, against the C. E. Jones Co. Mr. Jones has been in business as a manufacturer's agent. Some time ago several suits were began against him. Some creditors became insistent in pressing claims which he did not meet and they finally decided to begin proceedings in bankruptcy.

It is believed that the total indebtedness is small.

## Baltimore.

Arthur Wallenhorst, 110 N. Gay St., is sojourning at Hot Springs, Ark.

Columbus Wilson, "The Little Jeweler of Gilmor St.," was arrested last week charged with receiving stolen goods. A gold watch and charm valued at $25 and $8 respectively, were taken from a member of No. 7 Engine Co., and it was claimed the thief sold them to Mr. Wilson. The jeweler appeared before Judge Goldman and produced the charm, but declined to make a statement.

John T. Bishop, a salesman in the employ of J. Castelberg & Sons, 106 N. Eutaw St., was recently held in default of $5,000 bail by Justice Loden on several charges of larceny from that firm. The specific charges were the larceny of two diamond rings valued at $700, and a silver watch valued at $7.50, during the month of June, and three gold watches valued at $115, two diamond rings valued at $155, one ring valued at $15, two gold watch chains valued at $15, during March, April and June.

HENRY E. OPPENHEIMER & CO.,

51 Holborn Viaduct, London.
50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.

Tel. 621 Cortlandt

3 MAIDEN LANE, NEW YORK.

DIAMONDS, PEARLS AND PRECIOUS STONES.

MEMORANDUM ORDERS SOLICITED.

## Boston.

E. A. Marsh, superintendent of the American Waltham Watch Co.'s factory, sailed for Europe, last week.

George L. Kerr, formerly of Malden, has located in Cornish, Me., succeeding George A. Allen who is now traveling for a western house.

Friends of Col. Osgood, of Lewiston, Me., have learned with pleasure this week that he has been able recently to get out again, after an illness of several months.

A. R. Harmon, London representative of the American Waltham Watch Co., who has been in this country for about a month, combining business with an outing trip, returns this week to England.

The E. Howard Clock Co. had a special exhibit at the recent electrical exposition in this city of a watchman's clock, constructed for Jordan, Marsh & Co., to be placed shortly in the superintendent's office. It will make connections with 150 stations.

Buyers in town during the week included: E. S. Brooks, Palmer; F. M. Nichols, Taunton; David Robertson, South Framingham; C. E. Powers, Webster; L. R. Hapgood, Orange; F. O. Cox, Concord, N. H.; Mr. Gooding of Gooding Bros., Plymouth.

Owing to the fact that Barton P. Jenks, formerly of Goodnow & Jenks, was recently elected to the presidency of the Wm. B. Durgin Co., Concord, N. H., the partnership of Goodnow & Jenks has been dissolved and Walter R. Goodnow will settle in liquidation. The business will be continued by Mr. Goodnow, under the style of Goodnow & Co., without material change.

It was reported in the trade in this city, last week, that W. W. Smith, formerly an agent for the jewelry firm of Gordon & Burgin, of Boston and Lynn, who is wanted on the charge of larceny of between $600 and $700 from that firm, had been arrested in St. Johnsbury, Vt. It is alleged that Smith took the money from the jewelry firm while he was at work selling their goods, several months ago, and the police have been looking for him ever since.

Silas P. Houser, Lincolnton, N. C., has decided to return to Rutherford and again go into the jewelry business in that town.


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Pearls, Opals, Montana Sapphires, Amethysts, Garnets.

From Europe still comes news of price-advances. Whatever the goods: small Pearls or large Pearls, Montanas or Amethysts, Opals or Garnets, the story is the same, "Rough very scarce, prices higher." We laid in our stock in good season, hence *our* prices are right. When you are in the market for these goods, ***remember we are headquarters***.

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Providence, 212 Union Street.
Paris, 5 Cite Trevise.
Idar, 14 Hauptstrasse.

TELEPHONE, 219 JOHN.

Importers of Precious and Imitation Stones.

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## NO SECOND BEST.

¶ There are no "seconds" in Gorham Silver, for every piece bearing the Gorham mark is finished with the same careful attention. Thus there is only one quality and that is "the best."

¶ The same artists who design the most elaborate and expensive centre piece or trophy, bestow the same thoughtful consideration on the most trifling article for use or ornament.

¶ In other words, on every piece of Gorham Silver, without any exception, there is brought to bear the perfection of craftsmanship and the highest degree of constructional integrity.

¶ And yet, owing to the advantage of consummate organization, Gorham Silver costs no more than goods displaying neither fine taste nor honest workmanship.

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### Watches Not "Plate" Under British Law.

FROM recent advices received from London it is learned that the Goldsmiths' Co. is back of a movement to make it obligatory that all imported gold and silver watches should be marked as plate. To that end a test case was raised in which a penalty of £10 was asked as penalty for the sale of two foreign watches which had not been hall-marked. The contention made by the company was that the watches in question should have been marked in accordance with a customs act of 1802, and an amendment of 1842. In passing judgment the judge went briefly over the various uses of the word "plate," and gave it as his opinion that the expression "gold and silver plate," as ordinarily used, would not be an apt one in connection with watches.

Under the Act of 1802 it is provided that no watch claiming to be made of gold or silver, of English make, can be sold by any dealer unless it is hall-marked. This was to give the customer a guarantee that he was not being cheated, and to prevent the sale to him of watches, the cases of which were composed of base metal. It is claimed by the Goldsmiths' Co. that this was a sensible and practical act, and that methods of government and not the act are responsible for the mischief claimed against British industry. Under the Act of 1842 it was forbidden to import any gold or silver plate or vessel into England unless it should be hall-marked, and it has always been assumed, until this recent decision, that the act governed and applied to the importation of foreign watches. In the recent case the judge took the view that the acts did not seem to say that everything which, if made in England, would have to be marked, would also have to be marked if imported. The real value of the watch was in the works, the case being only an accessory part. He held that a watch was an article depending more for its value upon its mode of manufacture than on the materials composing it.

By this decision it would seem that the foreign watchmaker is freed from all restrictions. He is not obliged to submit watches which are imported complete, with works as well as case, to be assayed and stamped before they can be sold as gold or silver. Watches can be sold in England, therefore, of 8/10 or 7/10 gold or silver, while the British manufacturer has no chance of competing. Nor can the British subject import foreign cases and place English works in them because cases without works are "plate" and must be hall-marked and properly assayed. This gives an opportunity for foreign manufacturers to undersell, as the English watch case must be 9/10ths gold or silver, while the imported can be of any fineness, according to the scruples of the foreign maker. It is thought that the decision will operate to encourage the importation of watches with low-grade cases, called "gold" or "silver," but really composed principally of alloy. When there was a doubt as to whether or not foreign watches were to be exempt from assay, foreign manufacturers were careful as to the exact proportion of alloy used. Therefore a strong effort is to be made to influence the English purchasing public against imported watches. There is some talk of an appeal from this decision which is by some considered manifestly unfair.

### Precious Stone Importations During July.

CONTINUED increase is noted in the importations of precious stones at the Port of New York for the month just past, as shown by the statistics of Gen. Geo. W. Mindel, the jewelry examiner. Following the record-breaking figures of the fiscal year, the month of July began the new year breaking the records of all previous Julys, not only in the total amount of importations, but both in the amount of uncut and cut precious stones. According to the official figures the total value of the gems brought in was nearly four millions, or to be exact, $3,992,831.90, which was over $1,800,000 more than the total for July 1904, and over $1,300,000 more than July, 1902, the largest on record. Of the total the cut stones and pearls were valued at $3,149,735.89, and the uncut stones, principally diamonds, at $843,096.01. The principal increase it will be seen is in the cut stones and pearls, which was over $1,750,000 more than imported last July and nearly $800,000 more than the highest amount ever recorded for the month.

A comparison of the importation of precious stones at New York during July for the past eight years may be interesting and can be made from the following table:

| *July.* | *Cut.* | *Uncut.* | *Total.* |
|---|---|---|---|
| 1905.... | $3,149,735.89 | $843,096.01 | $3,992,831.90 |
| 1904.... | 1,368,154.14 | 811,797.22 | 2,179,948.36 |
| 1903.... | 1,464,147.60 | 700,608.00 | 2,164,755.60 |
| 1902.... | 2,143,805.58 | 511,071.07 | 2,654,806.65 |
| 1901.... | 2,355,389.61 | 189,010.43 | 2,544,400.04 |
| 1900.... | 1,482,781.05 | 618,043.57 | 2,100,824.62 |
| 1899.... | 1,815,649.28 | 578,719.66 | 2,394,368.94 |
| 1898.... | 1,640,469.25 | 491,525.99 | 2,131,995.24 |

### A Loss to the Watch Trade.

THE late Duane Herbert Church, who died Aug. 1, at his home in West Newton, is entitled to high rank among the foremost inventors of his generation. To the watch manufacturing industry he stood in the same relation that Singer held with the development of the sewing machine, that Bell held with the improvement of the telephone, that Edison holds in the electrical field, and that hundreds of other famous inventors who have aided in the advancement of mechanical aids to productiveness in various industries have occupied during the prolific past half century.

More than 150 machines were invented by Mr. Church, and are still in use, most of them by the company which his creative genius helped to place in the front rank of the world's watch manufacturers. He was progressive, alert and up to the moment in his inventiveness. Whatever any other company produced was studied by him, and he seemed to perceive intuitively the methods by which any improvement had been brought about. If it could still be improved upon he was quick to see how and where.

A description of his inventions is impossible, because so many of them are guarded as the exclusive property and for the exclusive use of the Waltham concern. But the history of progress in watchmaking in the last quarter of a century is largely the history of the achievements of the man who has just passed away.

## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (ending Dec. 15), to the offices of those desiring this service.***

ALBANY, N. Y., H. Gips, Herald Sq.
S. Miller (L. Miller & Bro.), Grand Union.
F. Sherman (W. M. Whitney & Co.), Herald Sq.

ASHLAND, PA., P. H. Loeper, Churchill.

BOSTON, MASS., T. Stewart (Shepard, Norwell & Co.), Herald Sq.

BUFFALO, N. Y., C. H. Davison (Wm. Hengerer Co.), Imperial.
R. D. Caird (The Sweeney Co.), 320 Church St.
J. F. Jones (J. N. Adam Co.), Herald Sq.

BRIDGEPORT, CONN., G. W. Fairchild (G. W. Fairchild & Sons), Grand.

CHICAGO, ILL., Miss N. Driscoll (Rothschild & Co.), 43 Leonard St.
M. Eiseman (M. A. Eiseman & Bro.), Pickwick.
L. Felsenthal (Felsenthal Bros. & Co.), Herald Sq.
S. Lebolt (Rothschild & Co.), 43 Leonard St.
D. Stone (Stone & Co.), Spalding.
J. C. Gardiner (Carson, Pirie, Scott & Co.), 115 Worth St.

CINCINNATI, O., J. Wolf (H. Wolf & Sons), Herald Sq.

COLUMBUS, O., L. Goodman (Goodman Bros.), Hotel Astor.
Miss A. Altmaier (Bowland, Morehouse & Martens Co.), Woodward.

DETROIT, MICH., W. A. Sturgeon (W. A. Sturgeon & Co.), Holland.

HARRISBURG, PA., F. W. Cohen (S. E. Cohen & Son), Hotel Astor.

KANSAS CITY, MO., D. B. Cavanagh (G. B. Peck Dry Goods Co.), Navarre.
E. L. Chamberlain (Emery, Bird, Thayer Co.), Grand.
N. B. Goldstein (Jones Dry Goods Co.), Cumberland.

MEMPHIS, TENN., L. R. James (J. Goldsmith's Sons), Herald Sq.

MONTGOMERY, ALA., G. Loeb, Herald Sq.

NASHVILLE, TENN., J. C. Lusky (Lusky & Lowenheim), Wellington.
A. P. Ray (Castner-Knott Dry Goods Co.), Cumberland.

NEW HAVEN, CONN., M. L. Glouskin (Glouskin & Fox), Grand Union.

NEW ORLEANS, LA., C. D. Keene (D. H. Holmes Co.), Herald Sq.

PITTSBURG, PA., W. Rosenbaum (Rosenbaum & Co.), Netherland.
J. C. Wasson (Jas. Horne Co.), St. Denis.

RALEIGH, N. C., L. A. Mahler (H. Mahler's Sons), Hoffman.

REEDSBURG, WIS., D. G. Schwekes (Webb & Schwekes), Navarre.

ROCHESTER, N. Y., E. Shanks (McCurdy & Norwell Co.), Earlington.

SEATTLE, WASH., H. S. Taylor (MacDougall & Southwick Co.), Albert.

SPRINGFIELD, MASS., G. D. Sleigh (Forbes & Wallace), Herald Sq.

ST. LOUIS, MO., L. P. Aloe (A. S. Aloe & Co.), Hoffman.

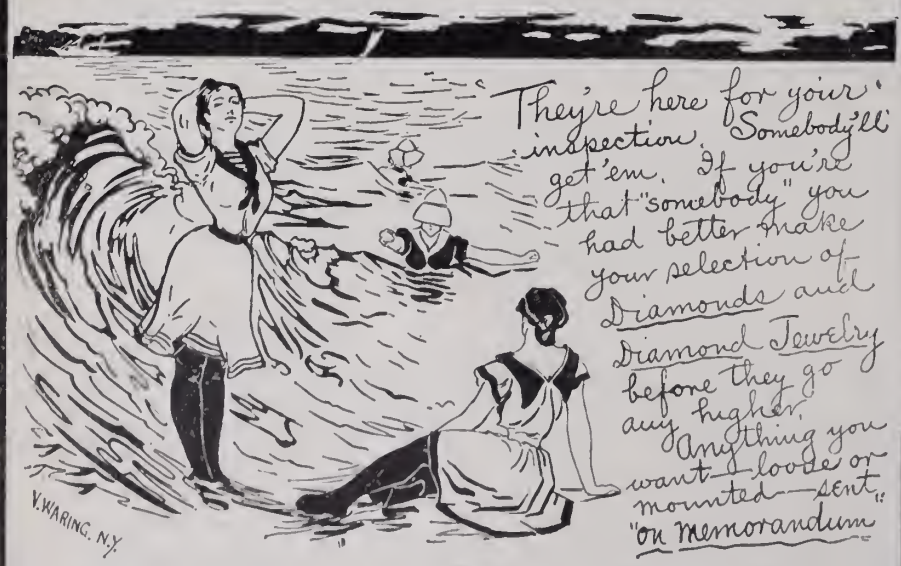
ST. PAUL, MINN., H. S. Flynn (Schuneman & Evans), Park Ave.
Miss H. Flynn (Schuneman & Evans), Park Ave.

TROY, N. Y., Miss A. Smith (E. W. Edwards & Son), Union Sq.

TOLEDO, O., J. Thompson (W. L. Miller & Co.), Marlboro.

WASHINGTON, D. C., J. H. Galt (Galt & Bro.), Navarre.


ON MEMORANDUM




CROSS & BEGUELIN

*Importers and Cutters of Diamonds and Precious Stones*

*48 Rue de Meslay, PARIS* *Telephone, 2188 Cortland* *17 Maiden Lane, NEW YORK*


## New York Notes.

A. Roseman and his son, Jacob Roseman, are in the Catskills.

Montagu F. Harris, of Harris & Harrington, 12 Barclay St., returned last week from Europe on the *Caronia*.

Offices and show rooms for its New York business, have been leased by the William B. Durgin Co., in the Reed & Barton building, 320 Fifth Ave.

Eugene Jodry, employed in the jewelry department of a Sixth Ave. store, whose father was formerly in the jewelry business at Port Jervis, N. Y., has been visiting friends in that city.

Cash has just been received by The Jewelers Association and Board of Trade, New York, from B. N. Henshel & Co., Buffalo, N. Y., in accordance with the terms of settlement recently accepted in behalf of creditors who will now receive 40 per cent. The Board is now dispersing the amount among the creditors.

Circulars have been sent out by the Merchants' Association of New York calling attention to the National Reciprocity Conference to be conducted in Chicago Aug. 16 and 17. Among the associations which are scheduled to send representatives there are none composed distinctively of jewelers. Most of the organizations are located in the west.

Application was made last week to the Supreme Court for an order forbidding Henry Stultzky, a jewelry workman, of Brooklyn, from going outside the jurisdiction of the court pending an action brought against him by his wife for divorce. She claims that he was about to leave the city and desert her, after bringing her here from Russia.

A final dividend of slightly more than 11 per cent. was recently distributed by The Jewelers Association and Board of Trade, New York, among the creditors of Geo. R. Metten, Helena, Mont., in bankruptcy. The Board also sent out a first dividend of 15 per cent. to the creditors of W. E. Cannon & Co., in bankruptcy at Kansas City, Mo. In the case of E. L. Hight & Co., Henderson, N. C., who made an assignment, the Board has compromised its claim at 33 per cent.

Imitation carnelian intaglios are not entitled to the benefits of Par. 435 of the tariff law, according to a decision made last week by the Board of United States General Appraisers, disposing of a protest made by Bruhl Bros. & Co. against an assessment of duty by the Collector at Providence, R. I. The merchandise comprised two lots. One was composed of imitation half pearls made of paste. In relation to this the Board, following precedents, sustained the protest and declared that the duty should be 20 per cent. under Par. 435. The second lot comprised the intaglios and when the Board reached them it took a different position, because the intaglios had been ornamented by a super-added process of engraving. The Board decided that they should be excluded from classification under Par 435, and the action of the Collector in assessing duty at 45 per cent. was affirmed.

James M. Bloomfield, a diamond broker living at 151 W. 96th St., was found Saturday night lying unconscious in the vesti-

bule of his house. He was taken to the J. Hood Wright Hospital, where it was found that his skull was fractured. It is supposed that Bloomfield, who is a heavy man, had a sudden attack of vertigo, and fell, striking his head on the stone step. He is 42 years old, and has lived with his wife and a daughter. He was formerly a salesman in the employ of a Maiden Lane house, and in June obtained desk room at Fifth Ave. and 42d St., where he had been in business for himself.

Mr. and Mrs. Nathan A. Sachs are spending August in the Catskills.

Albert Oppenheimer, with R., L. & M. Friedlander, is spending his vacation in the Catskills.

A. Straus, 409 Fulton St., Brooklyn, has gone on a vacation and, before his return, will visit Saratoga, Montreal and Quebec.

Henry Silberfield & Co., 1395 Broadway, is making extensive improvements in his store, which will have a larger and more handsome front.

A discharge in bankruptcy was granted last week to Samuel Turk, the pawnbroker at 1464 Second Ave. The total amount of his liabilities was $19,280.

Imports of diamonds into the port of New York in the week ending Aug. 4 amounted in value to the high total of $1,023,041, a gain of nearly 100 per cent. over the corresponding week of last year.

Among the property owners who have joined in a petition in favor of making a parkway in Seventh Ave., from Central Park to Harlem River, is A. P. Nahmens, a jeweler at 262 W. 125th St. He said it would give tone to Seventh Ave., and would benefit both his business and his residence property.

W. H. Warrington, for some years with J. T. Scott & Co. and recently with A. Roseman, is now representing C. G. Alford & Co. Mr. Warrington has a host of friends and is popular with the trade. In his new position he will unquestionably retain his old customers and add new ones to his already extensive acquaintance.

In the United States District Court, last week, a discharge of his debts in bankruptcy was granted to W. F. Doll, 175 Broadway. The obligations of which he is now legally released were in the form of judgments taken against him in Canada, a number of years ago, in legal proceedings not connected with the jewelry trade. The total amount involved in these judgments was $3,125.

Several jewelers on Fulton St., in Brooklyn, have joined in a movement which promises to improve business on the north side of the street, in the shopping district between City Hall and Flatbush Ave. In the windows of all the stores appears the sign, "This Is the Bargain Side of Fulton Street." It has often been noticed that the tendency of the crowd is to walk on the south side of the street, and the merchants on the opposite side are now endeavoring to coax the people across.

Leonard Krower, New Orleans, La., who has established a temporary office at 37 Maiden Lane, New York, is experiencing some difficulty in consequence of the rigid quarantine established in the south. A letter, mailed from the New Orleans office to a Mississippi firm, was returned to the home office stamped, "Return to sender as undeliverable matter on account of quarantine." The adverse conditions have compelled Mr. Krower to open an office in St. Louis from which goods will be shipped without delay to his trade in the west and south. Mr. Krower reports that notwithstanding the fever scare, all of his several departments have forged ahead in sales from 20 to 40 per cent. during the months of June and July, as compared with the corresponding months last year.

An attempt was reported, last Friday, to steal a gold pencil from the store of Udall & Ballou, 499 Fifth Ave. A young man asked to see some pencils and a case was shown to him by Herbert Graham, one of the salesmen. The caller, according to the salesman's statement, spent some time examining the pencils and while holding one in each hand tried to divert Mr. Graham's attention. At that juncture, the supposed purchaser found occasion to wipe the perspiration from his forehead, and by a movement that looked easy, the handkerchief on going back into his pocket had one of the pencils held in its folds. Mr. Graham's eye never left the two pencils, and he saw clearly that one of them reached the young man's pocket. The salesman promptly took away the case and placed it out of reach. As he did so the visitor withdrew, somewhat hastily. Mr. Graham had been trying for some moments to signal one of his associates to get a policeman, and now he followed the man with the pencil. At the first corner, Mr. Graham called a policeman, and asked him to arrest the young man whom he had kept in sight from the time he had left the store. The young man apparently became alarmed and ran and the policeman gave chase. In the back part of a saloon in 42d St., a man was arrested, who gave his name as Montauk Syrle, his age as 28 years, and Montreal as his place of residence. The salesman identified his as the man who had been looking at the pencils, and charged


C. DORFLINGER & SONS,

FINE GLASSWARE.

*PLAIN, ENGRAVED, CUT, AND ROCK CRYSTAL DECORATIONS.*

TRADE-MARK LABEL DORFLINGER ON EACH PIECE.

*Our New Brochure of Table Service for the Asking.*

36 MURRAY STREET, NEW YORK.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
ROBERT BAYLES, Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

him with larceny. The police took Syrle's photograph and sent to Montreal, asking the police of that city if they knew him. In the Jefferson Market Court he was held in $300 bail for trial.

Isidore Cohen, a jewelry workman, of this city, committed suicide one day last week at Denver, Colo., where he had gone in search of health.

Henry Stein, manufacturer of mountings, 80 Nassau St., has been succeeded by the firm of Stein & Hochberg. The new firm is composed of Mr. Stein and M. Hochberg.

Gerstman & Bandman, 75 Nassau St., manufacturers of rings and mountings, have asked for an extension. It is expected that the creditors will reach a conclusion on the question of granting the firm's request in a day or two.

From Saratoga Springs, N. Y., comes a report that George Adamson, who said that he was a diamond broker in New York, was held for the Grand Jury on the charge of shooting at another New York man. In default of bail the prisoner was locked in the county jail.

In the United States District Circuit Court last week Thomas J. Bradley, formerly at 372 Broad St., Newark, N. J., was adjudicated a bankrupt. The warrant recently issued for him in the divorce proceedings brought by his wife has not been served, as the officers have not been able to find him.

## Recent Reappraisements of Clocks, Jewelry and Kindred Lines.

Reappraisements of manufactures of metal, precious stones and clocks were announced last week by the Board of United States General Appraisers as follows:

Clocks from Jahresuhr Schwenningen W. Wurth & Co., Schwenningen, exported April 5, 1905, entered at Philadelphia (File No. 35709); findings of Sharretts, G. A.: 26 clocks, No. 1 Kp, entered at 13.20, advanced to 18.75 marks each; 2 do., No. 2 Kp cp, entered at 13.20, advanced to 18.75 marks each; 2 do., No. 3, Kp cp, entered at 13.20, advanced to 18.75 marks each; 24 do., No. 4, Kp g, entered at 13.20, advanced to 18.75 marks each; 2 do., No. 5, Kp g, entered at 16.50, advanced to 24.75 marks each; 1 do., No. 5, tp g, entered at 16.50, advanced to 24.75 marks; 2 do., No. 6 Kp, entered at 33, advanced to 40.80 marks each; 1 do., 100 Kp, entered at 33, advanced to 40.80 marks. And similar goods. Cases and packing included.

Imitation precious stones from Franz Ulbrich, Kukan, exported June 17, 1905, entered at New York (File No. 35990); findings of Sharretts, G. A.; 532 dozen 1-7/" muckel crystal I, entered at 65 crowns per dozen; 182 dozen 1-1/4" muckel rubin I, entered at 48.70 crowns per dozen; 8-2/3 dozen 1-1/4" cabochons mitt topas II, entered at 35 crowns per dozen. And similar goods. Less freight and consul fee. Packing included. Advanced by addition of cases.

Pins from Kirchner & Co., Barmen, exported June 14, 1905, entered at New York (File No. 36015); findings of Sharretts, G. A.: 500 cartons 10/40 mourning pins, jet, entered at .17, advanced to .19 mark per carton; 260 cartons 10/50 do., entered at .205, advanced to .24 mark per carton; 200 cartons 10/60, entered at .24, advanced to .27 mark per carton; 100 cartons 10/80 do., entered at .295, advanced to .33 mark per carton; 220 cartons 10/40 do., white, entered at .20, advanced to .23 mark per carton; 200 cartons 10/50 do., entered at .24, advanced to .28 mark per carton; do., 10/60, entered at .28, advanced to .31 mark per carton; 250 cartons 10/40 do., mat, entered at .21, advanced to .25 mark per carton; 100 cartons do., 10/50, entered at .255, advanced to .31 mark per carton; do., 10/60, entered at .30, advanced to .36 mark per carton. Entered values are less 2 per cent. Advanced values are less 5 per cent. and 2 per cent. Add case. Packing included.

## Trans-Atlantic Voyagers.

FROM EUROPE.

Fred. Roth, of M. Schussler & Co., San Francisco, Cal., has returned.

Montague F. Harris, of Harris & Harrington, New York, returned last week on the *Carolina*.

A. Paroutaud, of Paroutaud & Watson, New York, will return early next month.

D. Gruen and Fred. G. Gruen, of D. Gruen, Sons & Co., Cincinnati, O., recently returned.

Returning last week on the *Kaiser Wilhelm der Grosse* were Louis P. White, Mr. and Mrs. Wm. G. Earl and J. Warner Hutchins, all of Philadelphia.

M. Goodfriend, of Goodfriend Bros., New York, returned this week on the *New York*.

W. E. Marcus, of Marcus & Co., returned last week on the *St. Paul*.

TO EUROPE.

Louis C. Tiffany, of Tiffany & Co., New York, sailed last week on the *Kronprinz Wilhelm*.


# THE ORIENTAL BANK.

**ESTABLISHED 1853.**

**182 and 184 Broadway, Corner JOHN STREET, NEW YORK.**

**Capital, - - - $750,000.00.**
**Surplus and Profits, 1,000,000.00.**

***ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.***

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

# The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

A. P. DOREMUS, Cashier
W. H. STRAWN, Ass't Cashier

# THE STATE BANK

**376-378 GRAND STREET, NEW YORK**

**Capital and Earned Surplus, $850,000** **Deposits over Ten Millions**

**Offers a favorable market for short and long time jewelry and diamond paper**

# The Mercantile National Bank of the City of New York

*Cordially invites Accounts from Good Merchants in the Jewelry Trade.*

CONVENIENT LOCATION,
AMPLE CAPITAL,
LARGE SURPLUS,
LONG EXPERIENCE.

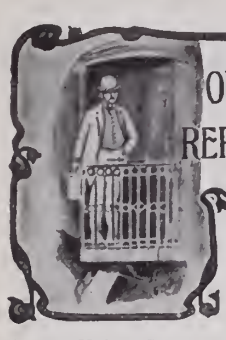
FREDERICK B. SCHENCK, President.

MILES M. O'BRIEN, WILLIAM H. TAYLOR, } Vice Presidents.

JAMES D. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

Capital, . . . $3,000,000
Surplus, . . . $3,000,000

Broadway, Corner of Dey Street,
New York.



## OUR TRAVELING REPRESENTATIVES

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

Among United States travelers, recently, in Montreal, Can., were Mr. Parks, of the Seth Thomas Clock Co., and Mr. Loeb, of the Dubois Watch Case Co.

Fred Strauss, Backes & Strauss, London, Eng.; Mr. Steigerwald, Buffalo Jewel Case Co., and W. J. Slanker, James W. Tufts, were looking for orders in Toronto, Can., last week.

The following traveling representatives have, lately, been in San Francisco, Cal.: Wm. Gregory, Strobel & Crane; Mr. Perley, Perley Bros.; Frank Shirek, Deitsch Bros.; Frank J. Locklin, Battin & Co.

Traveling representatives of the following firms were in St. Louis, Mo., last week, and called on the trade: W. F. Mills, Gorham Mfg. Co.; William G. Andrews, C. Sydney Smith & Co.; F. R. Horton, Carter, Howe & Co.; S. W. Abbey, E. Ira Richards & Co.

Travelers visiting Boston, Mass., during the past week, included: Fred Royce, D. C. Dodd, Jr., & Co.; "Jack" Townsend, D. C. Townsend & Co.; A. N. Forrest, Woods & Chatellier; J. E. Alexander, Smith Co.; John Battin, Battin & Co.; Ed Egfeldt, Egfeldt & Ackley; George W. Read, Kerr & Thiery.

Among the travelers in Louisville, Ky., recently, were: Ferguson Mead, Barhour Silver Co.; S. A. Goldsmith, Adolph Goldsmith & Son; E. H. Blandin, T. B. Clark & Co.; John F. Garland, Keller Jewelry Mfg. Co.; W. W. Browne, Holmes & Edwards Silver Co.; Mr. Andrews, C. Sidney Smith & Co.; R. E. Williams, Anchor Silver Plate Co.

Representatives of eastern wholesale houses have been in Minneapolis and St. Paul, Minn., during the past week, as follows: Mr. Raymond, Worthington & Raymond; W. A. Moore, F. W. Gesswein Co.; a representative of Waite, Thresher Co.; W. R. Stevens, Bay State Optical Co.; E. G. Kahle, B. Grieshaber; R. E. Hill, New England Watch Co.; Mr. Armhruscher, Illinois Watch Co.

The following traveling representatives, recently, visited Savannah, Ga.: M. R. Smith, La Pierre Mfg. Co.; A. J. Goode, Chapin & Hollister Co.; H. Abraham, S. Cohn & Co.; Charles Marx; Mr. Sichel, Bonner & Co.; A. M. Stevens, Enos Richardson & Co.; Henry E. Barkman, Jones & Woodland; R. B. Carr, Link & Angell; Wm. Kinscherf, Jr., Wm. Kinscherf & Co.; E. A. Cowan, E. A. Cowan & Co.

Calling on the trade at Columbus, O., last week, were the following travelers: W. A. Moore, Fred C. Steinman & Co.; H. S. Spang, E. Ingraham Co.; W. H. Sparks, Seth Thomas Clock Co.; M. S. Benford, H. C. Fry Glass Co.; Walter S. Strauss, Jacob Strauss & Sons; J. A. Granbery, J. A. & S. W. Granbery; Wm. Frochlich, Manassch Levy & Co.; Theo. L. Lyons, Lyons Gem Co.; F. A. Perry, John Russell Cutlery Co.; G. B. Wiltshire, Suplee, Reeve, Whiting Co.; Max M. Joseph, L. A. Eppenstein & Co.

Among the representatives of wholesale houses who, recently, visited the trade in Detroit, Mich., were: Chas. Hickok, Gorham Mfg. Co.; Wm. Barry, Larter & Sons; H. W. Raymond, Worthington & Raymond; Jas. J. Doll, A. S. Zugsmith; James Brooks, Frank M. Whiting & Co.; J. M. Morrow, American Watch Case Co.; W. H. Shiman, Shiman Bros. & Co.; Harry C. Adler, Chas. Adler's Sons; Joseph F. Marks, Louis Kaufman & Co.; Mr. Nile, Buffalo Jewelry Case Co.; Leo Heilbrun, Leo Heilbrun & Bro.; H. B. Klme, Jonas Koch; J. Thompson, J. B. Bowden & Co.; H. A. Tibbals, Mandeville, Carrow & Crane; Mr. Everton, H. H. Curtiss Co.

Traveling representatives who visited the Cincinnati, O., trade during the past week, included: A. L. Leibman, E. P. Reichhelm & Co.; Fred Somes, S. O. Bigney & Co.; Mr Rosenberg, American Bead Co.; W. S. Metcalf, Plainville Stock Co.; Harry Farquharson, E. D. Gilmore & Co.; H. Rosenthal, B. H. Davis & Co.; Otto Simnauer, Oppenheimer Bros. & Veith; Mortimer C. Adler, Charles Adler's Sons; J. T. Griffith, Carter, Howe & Co.; William Klipper, Klipper Bros.; C. A. Hulstrom, Wilcox & Evertsen Co.; William G. Andrews, C. Sydney Smith & Co.; William J. McQuillin, Mount & Woodhull; F. A. Perry, John Russell Cutlery Co.; E. A. Reed, Reed & Barton; George L. Paine, George L. Paine & Co.; Albert M. Stern, Goodfriend Bros.; William A. Lamb, Geo. H. Fuller & Son Co.; J. M. Curtis, Meriden Silver Plate Co.; C. Morgen, Rogers & Bro.

The trade at Pittsburg, Pa., was visited, last week, by the following traveling representatives: J. A. Granbery, J. A. & S. W. Granbery; S. W. Abbey, E. Ira Richards & Co.; Mr. Bliss, Krementz & Co.; W. Tracy Bergen, J. D. Bergen Co.; L. H. Carpenter, Charles E. Hancock Co.; J. Thompson, J. B. Bowden & Co.; L. C. Corbin, Waterbury Clock Co.; H. S. Spang, E. Ingraham Co.; Walter S. Strauss, Jacob Strauss & Sons; Leo Henle, Sussfeld, Lorsch & Co.; D. A. Davidson, Wallach & Davidson; W. H. Rice, Meriden Silver Plate Co.; Mr. Sichel, Bonner & Co.; W. J. Parker, Osmun-Parker Mfg. Co.; F. C. Somes, S. O. Bigney & Co.; George L. Paine, George L. Paine Co.; Mr. Untermeyer, Chas. Keller & Co.; J. E. DeWyngaert, Scofield & DeWyngaert; Mr. Booth, Warren & Williams; J. J. Woolf, Anchor Silver Plate Co.; G. Cheever Hudson, C. C. Hudson & Co.; H. R. Middlebrook, Bates & Bacon; Harry E. Farquharson, E. D. Gilmore & Co.; E. A. Reed, Reed & Barton.

### Customs Decisions on Jewelry, Precious Stones and Kindred Lines.

Decisions by the Board of United States General Appraisers, New York, in cases involving the duty on jewelry, precious stones and imitations, lenses and other products, were published last week by the Treasury Department as follows:

PRECIOUS STONES—PIERCED BALLS.—Protests of Albert Lorsch & Co. *et al.* against the assessment of duty by the Collector of Customs at New York. Certain precious stones, such as opals, amethysts, etc., cut into the form of balls, and pierced through, were held to be dutiable as precious stones cut but not set, under Par. 435, tariff act of 1897, as claimed by the importers.

IMITATION PEARLS.—Protest of American Express Co. against the assessment of duty by the Collector of Customs at New York. Certain imitation pearls were held to be dutiable as imitation precious stones under Par. 435, Tariff Act of 1897, as claimed by the importers.

IMITATION PEARLS—IMITATION PRECIOUS STONES—KEYSTONES —GOLDSTONES — HALF PEARLS.—Protest of Albert Lorsch & Co. against the assessment of duty by the Collector of Customs at New York. The merchandise consisted of imitation pearls in various forms, imitation precious stones on screw wire, keystones, goldstones and half pearls. Following G. A. 6,088 (T. D. 26,554), G. A. 6,089 (T. D. 26,555), G. A. 5,915 (T. D. 26,014), G. A. 6,053 (T. D. 26,388), and G. A. 5,914 (T. D. 26,013), the Board sustained the various contentions of the importers, except as to certain imitation pearls drilled through, which were held to have been properly classified as beads under Par. 408, Tariff Act of 1897.

UNFINISHED WATCH FOBS—PARTS OF JEWELRY—CHATELAINE BAGS. — Protest of Albert Lorsch & Co. against the assessment of duty by the Collector of Customs at New York. The Board held certain unfinished watch fobs to have been properly classified as parts of jewelry under Par. 434, Tariff Act of 1897, but sustained the importers' contention as to certain chatelaine bags composed of brass, which were held to be dutiable under Par. 193 as manufactures of metal.

## News Gleanings.

C. L. Taylor, Camilla, Ga., recently moved his jewelry business into more attractive quarters.

R. L. Reese, Corsicana, Tex., has removed his stock into new and more spacious quarters on Beaton St.

J. H. Allen has moved his watch repairing and jewelry store to a new stand, one door south of his former location at Anniston, Ala.

Pursuant to the orders of the Bankruptcy Court the jewelry stock of John J. Bleich, Paducah, Ky., was recently sold by the trustee in bankruptcy.

W. A. Persey, Washburn, N. D., has become the local agent for two well-known sewing machines, which he will carry in addition to his jewelry.

Thomas Trower, Shelbyville, Ill., has traded his jewelry stock for a farm of 80 acres in Hamilton Co., and the stock has been shipped to McLeansboro.

According to a report by U. S. Consul Morgan, Lucerne, Switzerland, the value of Swiss watches exported to the United States during the past year was $276,070.

Sullivan Gregoire, 19 years old, was arrested recently at Schenectady, N. Y., on suspicion that he was about to commit a burglary in the store of Charles Biekeman.

Thieves recently broke into the jewelry store of J. D. Cunningham, Lincoln, Ill., and stole about a dozen watches that had been left to be repaired. There is no clue.

The gymnasium of the Elgin National Watch Co.'s factory, Elgin, Ill., was reopened Aug. 1, with a membership of 120. The "gym" had been closed since May 11.

The B. H. Stief Jewelry Co., Nashville, Tenn., recently donated a $35 silver cup to the Tennessee Poultry Association, which will be used as the State prize at the poultry show in January.

The Estherville Jewelry and Music Co., Estherville, Ia., have completed the adjustment of the new fixtures and stock in the store in the Coon block, which was opened last week.

Scott Mullin, Liberty, Ind., was recently swindled by a man who gave him a bogus check in payment for a watch. The jeweler is out the $15 watch and the $5 cash which he gave in change.

The Price Jewelry Co., Itasca, Tex., was incorporated in that city recently with a capital stock of $5,000. The incorporators are: Tom Price, H. E. Chiles, J. W. Hudson and A. L. Murphy.

In the window of Geo. W. Ryder & Son, San Jose, Cal., was recently exhibited a beautiful chocolate-colored diamond, which was found by D. C. Blanchard in the northeastern part of Arizona in 1874.

Bechtold & Fritz have purchased the stock of Oscar Bruflat, Garretson, S. D. The two stocks have now been combined with the result that the firm has now one of the finest jewelry establishments in this section.

An unsuccessful attempt was made to rob the store of A. Miller, Perham, Minn. Mr. Miller heard the screen torn off the rear window and made a demand as to what was wanted. The man turned and ran, making his escape.

Will B. Kimball has disposed of his interest in the business of W. B. Kimball &

Co., Waukesha, Wis., to his partner, James B. Kimball, and will leave about Sept. 1 for Tama, Ia., in which town he proposes to engage in the jewelry business, with B. J. Morey. J. B. Kimball will continue the business in Waukesha under his own name.

Hobson & Gove, Washington, Ia., have secured new and larger quarters for their store.

Anton Kucknk, Shawano, Wis., has installed a new plate glass front in his store.

Louis Keller has moved his new stock from Macon, Mo., to Moberly, Mo., where he now continues the business.

American National Jewelry Co., Huron, S. D., which has a capital stock of $25,000, has been registered in Illinois with a capital of $2,000

Albert Goldstein, a 10-year old boy at Dubuque, Ia., was arrested for the theft of nine gold rings, a gold chain and locket from the store of H. F. C. Schneider. The value of the goods was $75. Most of the goods were recovered. The lad peddles matches. He entered the store when the clerks were absent at lunch and helped himself. He then attempted to peddle the stolen jewelry around the city, but was soon traced and arrested.

Harold Shields, a jeweler living at Mt. Sterling, Ia., committed suicide, recently, by shooting himself in the head. He left no note or word of any kind that would throw light on the reason for the act. Deceased was 25 years old and was prominent as a business man.

The Eye-Fix Remedy Co., Detroit, Mich., has adopted a full-price plan for the protection of the profit retailers are to have who handle their goods. The packages are serially numbered and the retailer is required to sign a contract to sell at 50 cents.

Charles F. Sapp, of the Sapp, Disher Co., Winston-Salem, N. C., is in bankruptcy as an individual, the proceedings not affecting the firm with which he is associated.

Paul Jander, aged 60, a jeweler, at 189 E. Main St., Columbus O., dropped dead Monday night, Aug. 7, of heart disease.

A. Jonas, a well-known jeweler of Youngstown, O., is now in Berlin, Germany, where he went to visit his brother, Emil Jonas. Two days before Mr. Jonas arrived Emil Jonas lost his eyesight, and A. Jonas is prolonging his stay at his brother's home in the hope that the treatment of specialists will permit his brother to see him before he returns to America.

Word comes from London, Eng., that Annie M. Grant, also known as Annie Gleason, of Chicago, who had been held for trial July 5 on the charge of stealing a necklace valued at $10,000 from the famous auction rooms of Christie, Manson & Woods, was found guilty in the "Old Bailey" court last week, and sentenced to three years' penal servitude.

Edward Spencer, formerly a watchmaker with Hight & Fairfield, South Bend, Ind., was recently chosen president of the Methodist College in Rome, Italy, After leaving South Bend Mr. Spencer studied at De Pauw University and later took post graduate courses at Johns Hopkins, Harvard and Columbia universities. For some years he was professor of Latin in the University of Denver, which position he resigned to accept the presidency of the college at Rome.

Stocks of J. L. Sievert, who had stores at Dayton, O., and Richmond, Ind., are to be sold by Charles Vollbrecht, trustee in bankruptcy. In a circular which the trustee sent out he says that both stocks are clean, up to date, and, no doubt, may be bought at the right figures. The Dayton store invoices: goods, $16,134; fixtures $1,026. This stock will be offered in four lots, fountain pens, optical goods, jewelry and silverware with fixtures as the fourth lot. The stock and fixtures will then be offered as a whole, and will be sold in the way that brings the most money. Sealed bids will be received until the hour of sale with the privilege to all bidders of increasing their bids at the time of sale, Aug. 15, at 2 P. M. The Richmond stock will be sold in that city, Aug. 14, at 3 P. M. This stock invoices at $2,244, and the fixtures at $270. The method of sale will be similar to that outlined for the Dayton store.


# Special Notice.—*Our order department will not be affected by the quarantine.*

Send your orders to New Orleans to be passed upon, and wherever quarantine restrictions interfere, goods will be shipped from our temporary St. Louis office, or from our New York office. *There will be no serious delay*, our friends and customers can depend upon our well-established reputation for promptness.

LEONARD KROWER, 536 and 538 Canal Street NEW ORLEANS, LOUISIANA.

**25% to 50% Discount on Watches** for cash. Order by number. As this lot will not last long, order at once. Unless well rated, send cash with order. Your money back if you do not want the goods.

To well rated Jewelers I will give 10 days' time. I have no travelers out, this advertisement will appear but once.

Lot No. 1, Gold Filled Chatelaine, full jeweled, assorted colors, enamel inlaid in gold, complete, with pin, in silk velvet box ..... **$3.75** each

Lot No. 67, Solid Gold, O. F. Chatelaine, 9k., full jeweled, with 6 rows of diamonds in crescent..... **$5.45** each

Lot No. 66, 9k., O. F. Solid Gold Chatelaine, engraved case, full jeweled, inlaid gold dial, price..... **$4.65** each

Lot No. 69, 14k. Solid Gold O. F. Engraved Chatelaine, full jeweled, with white dial inlaid in gold... **$5.90** each

Lot No. 105, 12 size, Polished Gun Metal, fancy inlaid dial, joint back and cap, pendant set, price.... **$2.25** each

Lot No. 105, 12 size, Blue Steel, embossed gold dial, pendant set, joint back and cap, a swell watch.... **$2.25** each

Lot No. 96, 12 size, Gun Metal, fancy dial, joint back, glass cap, fine timer, pendant set, price..... **$1.85** each

Lot No. 107, 16 size, Thin Model, Gold Filled Case, stamped 20 years, but is only 5-year case, fitted with the celebrated Imperial Lever Non-Magnetic movement, single watch, **$3.90** each; lots of 25 ..... **$3.75** each

Lot No. 108, 16 size, O. F, S. B. & B., 20-year cases, fitted with New Trenton bridge movement, pendant set, **$5.30** each; lots of 10 at a time. **$5.15** each

Lot No. 109, 6x12 size, 5-year Filled, H. C., stamped 20-year, fitted with New Trenton bridge, **$3.75** each; in lots of 10 at a time..... **$3.60** each

Lot 110, 6 size, 10-year Gold Filled, H. C., fitted with N. Y. Standard movement, single watch, **$3.60** ; in lots of 10 at a time..... **$3.45** each

Lot 111, 16 size, 14k., H. C., Engine turned, fitted with 15-J. Elgin and Waltham nickel movements, complete, **$22.80** each.

Lot No. 112, 16 size, O. F., 14k., Plain Case, fitted with 15-J. Waltham and Elgin nickel movements, **$19.30** each, complete. The 14k. solid gold are handmade cases by best manufacturer in America.

P. S., 6 x 12 or 16 size, H. C., Gold Filled Cases, stamped 20-year, but are 5-year cases, **$1.80** each; in lots of 25 ..... **$1.75** each

*Memorandum package of others if desired.*

**DAN. I. MURRAY, Importer and Broker,** No. 3 Maiden Lane, New York. 151 Wabash Ave., Chicago, Ill.

## Canada Notes.

C. C. Wright, Fernie, B. C., has been burned out.

The assets of Alfred Gingras, Montreal, have been sold.

J. E. Church has been appointed assignee of the estate of C. Andernach, Victoria, B. C.

A writ has been issued against Chas. E. Chatfield, Pincher Creek, Man., by Ford & Featherstone, for $185.

Wm. Jas. Walker and Geo. Phillips, Montreal, have registered as Walker & Phillips, importers of silverware.

C. O. Demaurez, Fernie, B. C., was among the sufferers by a disastrous fire which visited that town on July 26.

A. L. Levy, of the Levy Bros. Co., Hamilton, Ont., who recently returned from a European trip, was in Toronto last week.

Among the out-of-town jewelers in Montreal recently were J. B. Lachapelle, Joliette, Que., and E. Lamarche and J. P. Fremeau, St. Hyacinthe, Que.

Wm. Singerman, a jeweler exhibiting at the fair at Brandon, Man., had his entire display of jewelry, valued at $1,500, stolen on the night of Aug. 1, by burglars, who broke into the premises where the exhibit was stored.

Col. Stewart, of the M. S. Brown Co., Montreal, has been in camp at Three Rivers. C. H. A. Grant, of this company, who recently returned to headquarters at Montreal from the Pacific Coast, predicts a good Fall business.

J. C. Barlow, of the American Waltham Watch Co., Montreal, is taking a vacation at Rye Beach, N. H. A. R. Harmon, European manager of this company, was in Montreal a few days ago. Mrs. Harmon has been staying at their cottage at Prout's Neck, Maine.

W. K. George, president of the Canadian Manufacturers' Association, and W. K. McNaught, president of the exhibition branch of the association, who have taken such leading roles in Great Britain during the visit of the Canadian Manufacturers' Association there, are returning to Canada by the Allan Line steamer *Virginian*. Messrs. George and McNaught are among the most prominent men in the jewelry trade of the Dominion.

Geo. R. Thompson, an old-time resident of Winnipeg, Man., died in the general hospital in that city, July 27, after a long illness, aged 47 years. During the early 80s he conducted the jewelry business of Thompson Bros. & Forrest for some years, but owing to business reverses removed to Toronto, where he was for some time in the employ of the Ontario government. He returned to Winnipeg several years ago, and had been in poor health for about a year.

Ryrie Bros., Ltd., Toronto, Ont., have secured a 21 years' lease, renewable in perpetuity, of the property on the corner of Yonge and Temperance Sts., selected for their new store. It is one of the most central sites in the retail district, with a frontage of 70 feet on Yonge St. The lease under which they recently secured possession had only three years to run, and is superseded by the new arrangement under which they will pay $11,500 annually for 13 years and $12,000 a year for the remainder.

Men from the United States secret service have been in Montreal for some time on the lookout for diamond smugglers. They have registered at Montreal hotels under fictitious names. Diamonds come into Canada free, but there is a duty of 10 per cent. on stones entering the United States. There is, therefore, a profitable thing made out of this contraband trade, when those engaged in it escape detection. Now and then, however, the United States Government makes a big seizure of stones and these are confiscated, and sometimes the smugglers are sent to jail. It is said that within the past year enough seizures have been made to pay the customs about 10 per cent. of what is believed to be due for smuggled diamonds. The secret service men have been watching for dealers who are buying the costly stones for shipment across the line, and have been in conference with certain authorities. Results will probably be made public before long.

It is hoped that the Dominion Government will accede to the request of the Canadian Commercial Travelers' Association, and will interfere and compel British Columbia and Quebec, both of which have passed an act for licensing commercial travelers, to submit a case to the courts, as the claim is made that these acts violate the British North America Act, and will seriously interfere with inter-provincial as well as with foreign travelers. The British Columbia Act reads in part, "No commercial traveler, agent or other person shall take or solicit orders, either for himself or any other person, for any goods, wares, merchandise, or other effects to be imported into this province to fill such orders, unless and until he shall have taken out and had granted to him, for the period specified, a license under this act, and paid therefor the license fee prescribed." The license fee in British Columbia is $50 every six months, and it is $300 a year in the province of Quebec.


HW DIAMONDS HW

WHEN you need mounted diamond pieces, large or small, if you will order of us, stating what you want, and about the prices you want to pay, we will convince you that our stock, both in variety and range of prices, is adequate to supply your wants.

Diamond Rings,
Diamond Pendants,
Diamond Scarf Pins,
Festoon Necklaces,
La Vallières.

Catalogue illustrating these goods sent on request.

HW HAYDEN W. WHEELER & CO., HW

TWO MAIDEN LANE, NEW YORK.


## Utica.

J. A. Lockwood is removing from the Horsey building to 208 Bleecker St.

Judge Ray, of the United States Circuit Court, recently filed an opinion in the suit of the International Time Recording Co. *vs.* the Dey Time Recording Co. and others, granting an injunction and an accounting to the complainant. The suit was over a patent on a workman's time recorder, and the defendants insisted that the patent was not broad enough to cover their device. It is reported that the defendants will appeal.

Frank A. Chace, salesman for the Chas. M. Robbins Co., Attleboro, Mass., left recently for the complete circuit of the central and western States.

Robert Schneider, Savannah, Ga., has been notified that the bells for the clock on the new City Hall, in that city, will be shipped in about ten days. The E. Howard Clock Co. and Mr. Schneider, who will install the clock, have each given bond to the city. The E. Howard Clock Co. has given a bond that the clock will not vary more than 15 seconds in any 30 consecutive days in the next five years.

## Optical Notes and Briefs.

Wm. Oliver, Ormstown, Que., was in Montreal last week.

The Pratt-Kerr Optical Co., San Jose, Cal., has moved into new quarters at 31 Santa Clara St.

M. F. Ball, of Osgood & Ball, San Jose, Cal., is taking an outing at Capitola, the famous seaside resort.

R. N. Taylor, Montreal, with Mrs. Taylor, has been spending six weeks at his old home in Charlottetown.

R. Hemsley & Sons, Montreal, have added up-to-date optical parlors to their stores at Farnham and at Point St. Charles.

Jerry Britton, Montreal, is spending his vacation at Lindsay, Ont. Mr. Thomas, of Toronto, is taking his place during his absence.

A. J. Geiger, optician with Ambrose Kent & Sons, Toronto, and Mrs. Geiger, spent a few days recently in Montreal and Quebec.

The Ophthalmic Remedy Co., of Reading, Pa., was incorporated under Pennsylvania laws, at Harrisburg, last week, with a capitalization of $5,000.

Geo. P. Martin, Watsonville, Cal., is spending a few days in the mountains hunting and fishing and getting rested in preparation for Fall trade.

W. D. Fennimore, vice-president of the California Optical Co., is on a vacation which will include a hunting trip in Monterey County, where large game will be sought.

The American Ophthalmological, Otological and Laryngological Society met recently at the American Institute of Homeopathy in Chicago. Officers for the ensuing year were elected.

William Wotton, a young colored optician, on W. Rittenhouse St., Germantown, Philadelphia, was committed without bail by Magistrate Fitzpatrick, last week, on a charge of felonious assault preferred by Bertha Maddox, a 15-year-old girl.

Prof. F. Hirschberg, of the optical science department of the University of Berlin, is in California on his way east from the Lewis and Clark Exposition. During his stay in Los Angeles, Dr. Hirschberg was entertained by the Los Angeles opticians.

T. F. Butler, of the Montreal Optical Co., is now in the Lower Provinces and reports business quiet. He is, however, busy organizing an optical class to be opened at St. John's Aug. 15, and has already obtained a good number of students.

J. C. Combs, a traveling optician, with headquarters at La Crosse, Wis., attempted suicide at Preston, Minn., recently. Despondency over ill health is supposed to have been the cause. He went to a hardware store and asked to see a revolver and have it loaded. He attempted to place it to his head and discharge it, but the clerk pulled his hand away before he could do so.

Complaints to the Exposition management and the police have been made against an optical concession company, doing business in the Agricultural Palace at the Lewis and Clark Exposition, at Portland, Ore. One man has sued for damages on the charge of swindling and an aged couple complained that they had been duped out of $95, which was given for five or six pairs of worthless spectacles.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

**Extract from "Printers' Ink," Nov. 23, 1898.**

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

**All Krementz Collar Buttons—of every quality—are manufactured by**

# KREMENTZ & CO.,

**in their Factory,**

**49 Chestnut Street,**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.
**Selling Agents to Jobbing Trade.**

**NEWARK, N. J.**



# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, AUGUST 9, 1905. No. 2.

## Chicago Notes.

John Hillinger will start for the Coast Aug. 20.

P. Hermes, jewelry buyer for The Fair, is on an eastern buying trip.

R. J. Hillinger is on a fishing trip to Postage Lake Resort, Wis.

Adolph Weiss, of Heinrich Herrmann & Weiss, is on a trip to the northwest.

Wm. E. Bentley, with Stern Bros. & Co., is on a fishing trip to Hartland, Wis.

G. M. Landon, western manager for the Homan Silver Plate Co., is taking a vacation at Eagle, Wis.

L. A. Raven, said to be a jeweler at 1459 State St., has reported the loss of a diamond ring valued at $100.

The family of A. Hirsch are at Lake Beulah, Wis. Mr. William Hirsch has a cottage at Elkhart Lake, Wis.

The American National Jewelry Co., of Huron, S. Dak., has certified that their capital in the State of Illinois is $2,000.

George Winzer, an aged watchmaker, died recently in Elgin. Among his effects is a gold watch once owned by Louis Kossuth.

C. J. Wietz, jewelry buyer for Marshall Field & Co., who recently returned from Europe, is taking a two weeks' vacation in Michigan.

Albert M. Dueber, of the Dueber-Hampden watch works, Canton, O., was here last week on his annual trip through the west and northwest.

Sidney H. Israel has given up looking after the Chicago trade for Marden & Ketlety, Providence, R. I., and is now traveling the eastern States for the same firm.

Miss Caroline Pitkin, daughter of Edward H. Pitkin, of Pitkin & Brooks, was married Sunday at Defdarapf, Ont., Canada, the Pitkin Summer home, to Mr. E. W. McCready.

A Dayton (O.) jeweler, who recently failed, was in town last week trying to effect a settlement on a 40c. basis; 10 cents cash and the balance on notes payable Jan. 1, 1906.

Two silver loving cups were presented to Chicagoans last week. One was given to H. L. Kent, of the First National Bank, and the other was given to Assistant Fire Chief Seyferlich.

John J. McHugh, Edward P. Lally and A. J. Shaughnessy, of the office of Joseph Fahys & Co., have returned from their vacations. Mr. H. John Harms leaves for his vacation this week.

Suit has been brought against W. B. McAuliffe and William D. Krause, respectively Mayor and Justice of the Peace of Franklin Park, by Weiss & Weiss, manufacturers of special order work, 142 W. Madison St. The suit is to recover for labor and making a gold star set with diamonds which was to be presented to Mayor McAuliffe.

A bronze tablet in memory of the late Edward Grafstrom, chief mechanical engineer of the Atchison, Topeka and Santa Fe Railroad, who lost his life while endeavoring to save the lives of others during the Topeka flood of 1903, is on exhibition at the store of Spaulding & Co., and from there will be taken to the State Capitol of Kansas, where it will be installed.

Said a Chicago watch jobber the other day: "A man came here once from a city in southern Ohio to buy his stock. It was the first time he had bought extensively in this market, and I wondered why he didn't buy from a Cincinnati jobber, our terms being equal. My suspicions were further aroused by his easy and careless manner of buying. He picked out about $400 worth of watches, and after considering the matter we did not ship the order. He failed shortly afterwards."

Mat Noel, of Despres, Bridges & Noel, is at the Alexian Brothers' Hospital. Last Saturday Mr. Noel underwent an operation and is doing as well as can be expected. Mr. Noel was to start on the road this month. His territory usually visited by him will be taken care of by Philip Noel, his brother. Max Noel has a host of friends in the west who wish him a speedy recovery. He had been ailing for some time prior to his removal to the hospital, and it is hoped the operation he has sustained will be permanently successful.

A notice appeared this week in a Chicago newspaper to the effect that a detective, Edward Gibson, of San Francisco, had arrived in Chicago to take M. H. Marks, of the Alexander Loan Co., 86 Monroe St., to the coast city, to answer a charge of having passed a worthless check. When the representative of The Circular-Weekly called at the Alexander Loan Co. he was told that Ed. Marks was the sole proprietor of the Alexander Loan Co., and that no one of that firm had ever been in San Francisco. Ed. Marks has a number of brothers who act as salesmen for him, but they refused to give their initials.

One of the most important business deals ever consummated in Chicago took place last week when Otto Young sold his interest in The Fair, one of the greatest department stores in the world, to Mrs. E. J. Lehman, whose late husband founded the business more than 30 years ago. Mr. Young owned 51 per cent. of the capital stock of the corporation, and the amount he received for it is estimated to be in the neighborhood of $3,000,000. For nearly 20 years Otto Young has had the general direction of the business, and he gives as his reasons for selling his interest that his real estate business requires his entire attention. For a consideration of $1 The Fair has transferred to Otto Young the property 184 to 190 State St., which it now occupies. Thus the building and leasehold now occupied by The Fair becomes the property of Mr. Young.

A. L. Gottlieb, jewelers' auctioneer, whose reported arrest at Calgary, N. W. T., appeared in the last issue of The Circular-Weekly, arrived here last week, much incensed at Canada's ideas of justice. According to Mr. Gottlieb he was recommended through Jos. Brown & Co. to conduct an auction sale for G. M. Mayberry Wetaskiwin, Alberta, N. W. T., Mr. Mayberry guaranteeing Mr. Gottlieb a commission on each day's sales and allowing him $131 expenses for transportation. At the end of the sale, which occupied one week, and after Mr. Gottlieb had received his expenses and his commissions, Mr. Mayberry, according to Mr. Gottlieb, claimed that the latter had in his possession a letter from Jos. Brown & Co. which he had no right to possess. This letter, Mr. Gottlieb, said was not in his possession, and he was then summoned before a judge. There was no arrest whatever. The judge suggested that Mr. Gottlieb, in order to settle the affair, should return to Mr. Mayberry the $131 transportation paid by him, but this Mr. Gottlieb refused to do, and the case was dismissed.

Miller & Kahm, Adams, Nebr., have sold out, and the business will be conducted by Leach & Vanengen.

# To the Jobbing Trade

# Our Way

# No Guesswork

## SINGLE STONE DIAMOND BUNCH RINGS

**Diamonds sold by the Carat.**
**Mountings at our usual prices.**

## DIRECT IMPORTERS AND MANUFACTURERS

**Also a complete line of other mounted jewelry and diamond mountings.**

# SHIMAN BROS. & CO.

**87 Maiden Lane, N. Y.**

**LONDON:** 50 Holborn Viaduct.
**AMSTERDAM:** 2 Tulp Straat.

**FACTORY:**
1, 3, 5 Gold Street.

## San Francisco.

TRADE CONDITIONS.

After a season of unprecedented dulness the jewelry trade shows signs of reviving animation, and the probabilities are that a resumption of normal conditions will soon take place. Already the approach of Fall is making itself manifest in the number of "knights of the road" who are beginning to drop into 'Frisco and in the still greater number who are expected to arrive shortly. Local jobbers and manufacturers' agents have all of their traveling representatives on the road, and the reports are that substantial orders for Fall delivery are coming in daily and the general feeling is that a good holiday business is in store for the local trade. Retail trade also continues to improve from day to day, this probably being due to the return of San Francisco people who have been spending vacations in the country.

O. O. Osborne, Lodi, Cal., was a recent San Francisco visitor.

Henry Bohm, of the Bohm-Bristol Co., left last week for Denver, Colo.

R. Schwartzkopf, manufacturers' agent, has just returned from a southern trip.

Fred. Roth, of M. Schussler & Co., has recently returned from a European buying trip.

John A. Black, Tucson, Ariz., visited San Francisco recently, calling on the jobbing trade.

H. Minasian, Sutter Creek, Cal., is among those who called on the local jobbing trade last week.

George F. Blakesley, Tonopah, Nev., was in San Francisco last week selecting holiday goods.

A. Eisenberg, of A. Eisenberg & Co., has returned from a trip to the Exposition at Portland, Ore.

Fred Levy, president of M. Schussler & Co., is spending several weeks at Lake Tahoe with his family.

M. M. Johnson, of H. F. Wichman & Co., Honolulu, T. H., is in San Francisco getting acquainted with the local trade. He will leave shortly for the east.

Col. Andrews, of the Diamond Palace, whose business recalled him from an outing at Byron Springs, has again left to complete his stay at that popular resort.

W. A. Bode, of Radke & Co., has returned from a vacation at Garneyville. L. Smith, also with Radke & Co., is spending his vacation at Santa Cruz.

Arthur L. Judis, of the Alphonse Judis Co., has returned from a vacation in the Ben Lomond country. He was accompanied on the trip by his wife.

The damage to jewelers at 120 Sutter St., resulting from the recent fire at that address, has been satisfactorily adjusted by the insurance companies, the loss to the jewelers being but nominal.

Gus. Fleissner, of the Fleissner-Marshall Co., is on a hunting and fishing trip in Sierra County, the quest being for big game. Mr. Fleissner will make his home while there with his brother.

Wm. Landram and wife will soon leave for a trip into Lake County, where it is hoped the mild climate will improve Mrs. Landram's health. Mr. Landram is now sole proprietor of the wholesale business formerly conducted by Landram & Prouty, at 120 Sutter St.

## Cleveland.

Will Wagner and W. H. Kennon, traveling men with the Sigler Bros. Co., have started on their Fall trips.

The Continental Jewelry Co. have moved into their new quarters on Euclid Ave., where a large amount of space has been secured.

The Whittlesey Optical Co. has been incorporated, with a capital stock of $15,000, by Grant T. Whittlesey, A. M. Snyder, F. E. Wood, N. I. Young and Elmer G. Derr.

Wm. Davis, of the Sigler Bros. Co., is spending his vacation at Sarnia, Canada. Miss Helen Neal, assistant cashier of the store, is at Silver Lake, and John Trapp, head watchmaker, is at Niagara Falls.

Wm. Goodall, a negro, was arrested with a white woman in Lima, O., a few days ago, and more than $600 worth of diamonds were found on them. The officers supposed they probably know something about recent jewelry robberies in Akron and Detroit.

Earl Chamberlain, head engraver for the Sigler Bros. Co., who was married to Miss M. L. Windsor a few days ago, was the recipient of a handsome gold and onyx clock, as a token of esteem, from the young men and women employed in the house.

Traveling men for the Scribner & Loehr Co. have started on the road with Fall samples. Their territories are as follows: W. B. Blood and A. E. Knight, Michigan; Frank T. Blackford, Pennsylvania, Maryland and West Virginia, and H. S. Hurlbut, Ohio.

Among buyers in the city last week were: A. E. Oyster, Alliance, O.; Earl Wolf, Loudonville, O.; W. J. Higgins, Shelby, O.; W. P. Huntley, Orwell, O.; Albert Zang, of J. A. Zang & Sons, Alliance, O.; Mr. Burns, of Burns & Gosser, Coshocton, O., and E. N. Davis, Kent, O.

On Saturday morning of last week the police arrested two men, giving their names as Harry Parker and Harry Johnson, who are believed to be the men who murdered Joseph Moyer, a pawnbroker in Detroit, on July 28. To the local newspaper men the officers were rather reticent, but Chief Kohler telegraphed the authorities in Detroit that he believed the men were the ones they are searching for. The telegram stated that most of the jewelry taken from the broker's establishment had been recovered. The murder of Moyer was a brutal crime, and showed the men had no thought of anything except securing booty. It took place about six o'clock in the evening, when the streets are usually crowded. The men used a heavy weapon and literally pounded the old man's skull into bits. They then took a large amount of jewelry and some money and escaped.

## Pacific Northwest.

C. C. Wright has started in the jewelry business at Fernie, B. C.

Russell & Howard are the successors to Thos. J. Russell, Post Falls, Idaho.

Okasawa & Co., Seattle, Wash., have moved from 504 Jackson St. to 420 Main St.

The stock and fixtures of E. P. Greffoz, Corvallis, Ore., have been attached by his creditors to satisfy a judgment.

The recent fire at Glenwood, Minn., which caused a total damage of $13,000 did damage estimated at $80 to the stock of B. A. Benson. The jeweler carried an insurance of $500.

ESTABLISHED 1854 INCORPORATED 1898

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET
CHICAGO.

28-26 Looijersgracht Amsterdam, Holland.

## Cincinnati.

TRADE CONDITIONS.

The manufacturing jewelers of Cincinnati, O., report factory business better than ever before at this time of year. Owing to favorable weather and crops business among jobbers and retailers has continued good. Out of town jewelers visiting this city have been larger in numbers and more frequent in their purchasing trips than in previous years at this season. Prospects for Fall business exceed in every way past years.

H. Gilsey, of S. & H. Gilsey, is sojourning at Atlantic City for two weeks.

Herman A. Promnitz, 26 E. 4th St., is increasing his factory force.

Joseph Pieper, Covington, Ky., is on an eastern tour, which will include Atlantic City.

George Selmeir, of E. & J. Swigart, is taking a two weeks' rest at Mt. Clemens, Mich.

Louis Hummel, 9 Emery Arcade, has left for New York, where he will spend a two weeks' vacation.

Edwin Fox, of Lindenberg & Fox, is again attending to business after an illness of several weeks.

Gustave Johnson, Paxton, Ill., was here last week purchasing stock for his new store, soon to be opened.

Gustave Fox and A. A. Spiegel, of the Gustave Fox Co., have returned to business after their Summer's outing.

Kessler Bros. & Co., Wellston, O., are remodeling their store in up-to-date style.

Abner C. Thomas, Anniston, Ala., reported to his friends, in this city, last week, the successful opening of his new store.

Julius Jacobs, of D. Jacobs & Co., 434 Race St., is home again after a combined business and pleasure trip to New York and eastern points.

George H. Newstedt, 404 Walnut St., has been making preparations to occupy his new store on 4th and Race Sts., and hopes to be settled by Sept. 1.

I. Herman, of Herman & Loeb, Johnston building, reports a successful western trip. John G. Otting, bookkeeper of this house, will fish a few weeks in Michigan.

Arno Dorst, of the Dorst Co., Lion building, has returned from Kansas City, Mo., where he has been looking after the company's interests at the branch in that city.

D. Gruen and Fred Gruen, of D. Gruen, Sons & Co., Johnston building, have arrived from Europe, where they went about April 1, in the interests of their business in Switzerland.

The Miller Jewelry Co. has sent out a new representative, George Hovekamp, who has been in the company's employ for a number of years. He will cover their northwest territory.

S. A. Burgoyne, Mobile, Ala., paid the trade a visit on his way home from Chicago. W. C. Bate, Birmingham, Ala., was also here, last week, buying stock for the new store which he is soon to open at that place.

William Pflueger and J. B. Osthoff, of Joseph Noterman & Co., have left for their respective trips west and north. Mr. Osthoff spent some weeks in the mountains of North Carolina and Florida and now tells some thrilling experiences with the fish of that vicinity.

Gustave Mansard, a diamond cutter, employed by Fox Bros. & Co., died last week, after an illness of two weeks. Out of respect to the deceased Fox Bros. & Co. closed their factory on the day of the funeral and the members of the firm and their employes attended the services at Spring Grove Cemetery.

Out-of-town jewelers, not elsewhere mentioned, who made purchases here during the past week included: Mrs. Kupferschmid, Lawrenceburg, Ind.; G. W. Meyer, Meridian, Miss.; F. A. Schweeting, Oxford, O.; C. H. Haner, Richmond, Ind.; Charles G. Schlenker, Hickman, Ky.; A. Pfeifer, Little Rock, Ark.; A. Shire, Paris, Ky.; C. H. Creighton, Morrow, O.; Chas. Hofman, Springfield, O.; G. H. Hansgen, Bethel, O.; Frank L. Horning, Brookville, Ind.; J. W. Roop, Greenville, O.; H. S. Freelan, Seaman, O.; F. Simmerman, Felicity, O.; J. A. Simpson, New Richmond, O.; H. Risinger, Lawrenceburg, Ind., and D. Staley, Tullahoma, Tenn.

Harry W. Yaseen is now alone, conducting the business formerly run by the firm of Morris Yaseen & Co., Scranton, Pa., which firm was dissolved recently.

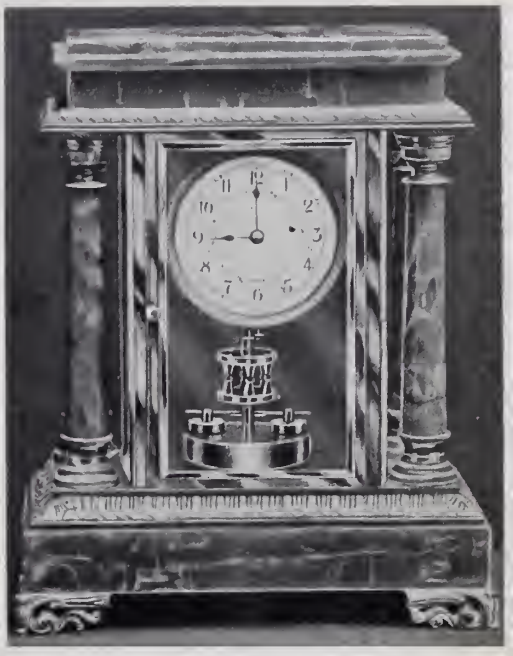

# Anniversary Clock

TRADE-MARK REGISTERED.

All ***genuine*** Anniversary Clocks running 400 days, bear the above name plainly lettered on the dials.

**Beware of Imitations** and infringements of our trade-mark.

Every up-to-date jeweler should have the Anniversary Clock in stock.



Colonial Mantel Regulator No. 1, Mexican Onyx and Bronze Case. Height, 13½ in.; width, 10¾ in.; Porcelain Dial, 4 in.

**THE BOWLER & BURDICK CO.,**
**CLEVELAND, O.**
Sole Agents for the U. S. Send for Catalogue.

**DO YOU** want your material orders correct and promptly?
**TRY US**
**LINDNER & CO.,**
S.W. Cor. 4th & Walnut Sts., Cincinnati, O.

# DIAMONDS
**MOUNTED AND LOOSE.**
**Makers of ARTISTIC DIAMOND JEWELRY.**
**JOS. NOTERMAN & CO.,**
**512 RACE STREET, CINCINNATI, OHIO.**

If you want to buy **Diamonds at Right Prices**
SEND YOUR ORDERS TO
**CHARLES T. SPENCE & CO., Columbus Memorial Building,**
**CHICAGO, ILL.**

## St. Louis.

Fred Brost, of the L. Bauman Jewelry Co., is now on a trip in Illinois.

I. Auer, of the Brooks-Auer Jewelry Co., has returned from a trip of several weeks through Missouri for recreation.

E. Maritz, president of the E. Maritz Jewelry Mfg. Co., has gone to Mt. Clemens, Mich., with his family. This is his second trip there, recently.

John Bolland, of the John Bolland Jewelry Co., 513 Locust St., has gone to New York and other points east on business. He will be away several weeks.

W. D. Davis, Granite City, Ill., was recently in St. Louis replenishing his stock for his new store, which he is fitting up a few doors from the one he now occupies.

The R. F. Rosenheim Toggery Co., now located at 517 Locust St., will move into new quarters, at 512 Locust St., about Sept. 1, and will add a complete line of jewelry and leather goods to the novelties now carried.

W. E. Campbell, manager of the advertising department of the Mermod, Jaccard & King Jewelry Co., is in New York on a business trip. J. A. Marriner, assistant superintendent of this concern, has returned from an eastern pleasure trip. J. G. Bornmueller, buyer in the silverware department, has been enjoying a vacation at South Haven, Mich., and in northern Minnesota. J. J. Menges, manager of the jewelry department, is in Kansas City on business.

H. C. Edwards, formerly with the Edwards & Sloane Jewelry Co., Kansas City, Mo., is now traveling for the L. Bauman Jewelry Co. He started last week for a trip over his territory, which includes Missouri and Kansas.

Exhibited in one of the large show windows of Mermod, Jaccard & King Jewelry Co. are the medals and cups to be given at the regatta of the Creve Cœur Lake Rowing Association. Included in the prize list are 34 solid gold medals, besides numerous prize cups.

It has been decided that the H. G. Bergfeld Jewelry Co. will be continued under the same name and in the same place, the Globe-Democrat building as before the death of Mr. Bergfeld, several weeks ago. The officers will be elected as soon as the capital stock has been apportioned.

The E. Maritz Jewelry Mfg. Co. is out $3.80 and the United Jewish Charities of St. Louis are losers $5 through the work of Leopold Wertheimer, a jewelry worker, for whom repairers and manufacturers should look out. Several days ago Wertheimer applied to the Jewish Charities for assistance. Upon the strength of his personal statements and a letter of recommendation claimed to be from the Elite Importing Co., 933 Bleecker St., New York, a letter was given by the association to the Maritz Co., stating that they would be responsible for tools to the extent of $5, if the Maritz Co. would give the man employment. Maritz gave him the order for the tools, and when the man purchased them the bill was $8.80. The Maritz Co. guaranteed the payment of the balance. This was the last seen of Wertheimer. A second letter, supposedly from the Elite Co., highly recommends Wertheimer, but states that he was engaged in setting rhinestones in belt buckles. Wertheimer claimed to be a diamond setter. The Maritz Co. say they will prosecute Wertheimer. Wertheimer is described as being 21 years old, smooth shaven, wears nose glasses, is about five feet eight inches tall, weighs 130 pounds, dresses neatly, speaks English with German accent.

IF YOU CAN'T FIND IT, WE CAN MAKE IT.



Exact size of special charm recently made for jeweler who could find nothing large enough to suit his customer.

The A. P. Craft Co.,

Manufacturing Jewelers,

INDIANAPOLIS, IND.

Emblem Goods. Special Orders.

## Pacific Coast Notes.

E. Dobrowsky, Redding, Cal., was last week in San Francisco visiting the wholesalers.

W. L. Carter, Santa Rosa, Cal., was recently in San Francisco selecting his Fall stock.

W. N. Jenkins, Oakland, Cal., has returned from a visit to the East. He was accompanied by Mrs. Jenkins.

J. P. McNulty, manager of the American Turquoise Co.'s mines at Turquesa, N. Mex., was in Santa Fe last week.

The S. Conradi Co., Los Angeles, has taken the store adjoining their quarters at 205 S. Spring St., and will fit it up as part of the establishment, with mahogany fixtures of the most modern type.

Harold Jeffrey, formerly in the employ of Shreve & Co., San Francisco, has made a rich strike in the gold mining district of Nevada.

## Indianapolis.

TRADE CONDITIONS.

Beginning Aug. 25 and continuing until Sept. 7, excursions for buyers will be run to this city by the Indianapolis Merchants' and Manufacturers' Association. A rate of one fare and a third from all points in the Central Passenger Association territory, will prevail. The jewelers of the city join with the other merchants in thinking that the excursions will greatly increase business.

A. T. Hatch, Providence, R. I., recently greeted friends in this city.

John M. Williams, watchmaker for J. H. Reed, is resting at French Lick Springs.

Chas. Mayer has returned from Michigan. His family will remain north for another month.

E. M. Craft, of the A. P. Craft Co., and Mrs. Craft, are spending their vacation at Bass Lake.

Horace A. Comstock is spending the Summer in camp on White River, north of Broad Ripple.

A. W. Gray, of Gray, Gribben & Gray, and family, are visiting Mr. Gray's parents at Madison, Ind.

John Stevenson, who died last week at Frankton, Ind., was well known here where he did most of his buying.

Carl L. Rost and wife are spending two weeks in northern Michigan. On their return they will leave for New York.

Ikko Matsumoto has secured the services of Christian Barnett, who recently arrived in America from Germany, as jewelry maker.

Among the out-of-town jewelers who visited the local manufacturers and jobbers last week were: J. Alfred Meissen, Cicero; F. Pennington, Knightstown; John W. Hudson, Fortville; Mrs. Bernhart Maier, Edinburg; George W. Clemons, Greenwood; J. Henry Smith, Greenfield; D. S. Whittaker, Lebanon, and J. F. Harding, Brownsburg.

## Detroit.

R. J. F. Roehm, of Roehm & Son, is spending a few weeks at Whitmore Lake.

J. H. Schinke, Pemberville, O., with his wife and son, combined business with pleasure in a trip to Detroit, Wednesday and Thursday.

Ed. J. Peters, with J. F. Hicks & Son, Tecumseh, Mich., was here last week. The firm name was recently changed from W. W. Hicks to the above style.

A full-rigged model of the *U. S. S. Constitution*, and the beautiful prizes for the automobile races in Wright, Kay & Co.'s windows, present an attractive display.

J. P. Phillips, of Bowling Green, O., has the sympathy of his friends in this city owing to the loss of his wife last week, after an operation at the hospital.

President Max Jennings, of the American Retail Jewelers' Association, has announced the names of the members of the new Advisory Board, provided for at the recent meeting of the association, as follows: H. Morris, Louisville, Miss.; F. W. Jameson, Ashton, Ia.; P. P. Neill, Clarenden, Ark.; C. W. Bristol, Naperville, Ill.; F. P. Barnett, Lancaster, Wis.; Harry Downs, Bellevue, O.; G. J. Daum, Augusta, Ky.; W. C. Davis, Elkhart, Ind., and Mr. Knapp, of Knapp & Davies, Nelson, Nebr.

## Lancaster, Pa.

John J. Bowman spent part of last week in Philadelphia on business.

Mr. and Mrs. Adam Snyder celebrated their golden wedding last Thursday.

John B. Roth, Jr., and his wife, are on a trip to Baltimore, New York and Boston.

Alfred W. Moyer, manager of the Non-Retailing Co., is home from a trip to Atlantic City.

T. Wilson Dubbs and Scott Leinbach spent a few days, last week, enjoying themselves at Accomac-on the-Susquehanna.

Alexander McComas, Louisville, Ky., spent last week in Lancaster, as did Bartholomew Fenstermacher, a Buffalo, N. Y., engraver and watchmaker.

Marchand Boutelle, a Parisian jeweler, who is spending a few weeks in this country, visited Lancaster last week and inspected the Hamilton Watch Co.'s factory.

The local jewelers are in accord with the rest of the Lancaster merchants in the Friday half-holiday movement, believing it a good thing for themselves and their employes.

Among other out-of-town jewelers, who visited Lancaster, lately, were S. R. Stibgen, Marietta; C. E. Hinkle, Ephrata; H. F. Andrews, Strasburg; E. H. Miller, Mt. Joy.

W. W. Appel and his watchmaker, Edwin L. Snyder, are at Atlantic City. Percy Appel, with W. W. Appel, is off on a two weeks' trip to Baltimore, New York, Boston, and Atlantic City.

Ezra F. Bowman's Sons have organized a jewelry repair special order department for their establishment, placing at its head Oliver Mentzer, late foreman of L. C. Reisner & Co.'s manufacturing department.

The H. S. Meiskey Co. purchased, last Saturday, at private sale, from C. G. Landis, Lancaster, the entire stock of the firm of L. C. Reisner & Co., which Mr. Landis bought at the receiver's sale on July 18. He bought it with the intention of turning it over to Mr. Reisner again, but the deal fell through, so he sold out to the firm above named. The latter have practically retained all the old force of L. C. Reisner & Co. J C. Hahn, who was with Ezra F. Bowman & Co. many years, and afterwards for years with L. C. Reisner & Co., as head of the material department, retains that position and Frank G. Huber will either remain at the head of the tool department or travel for his new employers.

## Minneapolis and St. Paul.

Philip Petousa is now with W. S. Dippe, St. Paul.

W. M. Stone, Minneapolis, has returned from a camping trip.

Fred Harm, St. Paul, has gone to Chicago to take a post-graduate course in optics.

E. C. Bennett has gone to Red Wing, Minn., where he has charge of a jewelry stock.

Frank Lewis, formerly with the M. Thouren Mfg. Co., Minneapolis, is now with Munns & Pomerleau.

The C. S. Sutter stock, in St. Paul, will be moved at once to a store on Wabash St., between 6th and 7th Sts.

S. H. Clausin & Co., Minneapolis, have installed a new show case for gold clocks and other articles in their store.

Among the visitors in these cities last week were: H. W. Anderson, Red Lake Falls, Minn.; E. Pelant, Lonsdale, Minn.; Dillingham & Tripp, Aberdeen, S. Dak.; J. B. D. Wagner, Morton, Minn.; D. G. Gallett, Aberdeen, S. Dak.; Geo. R. Simons, Langford, S. Dak.; Chas. Skoog, Excelsior, Minn.

## Louisville, Ky.

Benj. Rodgers' wife is ill at the Norton Infirmary.

Milton Thalheimer left Thursday on a months' vacation.

Geo. P. Kendrick and family, who have been in the east for six weeks, returned Saturday.

The many friends of Geo. W. Wolf are congratulating him on the arrival of a fine boy at his home.

The National Association of Stationary Engineers is holding a convention in Louisville this week, which has livened up the jewelry trade considerably. The sale of souvenir spoons has been very good.





EBONY
Excellence

the result of years of Ebony study, is offered to you at a price lower than the poorer grades of ebony, and about the same as the worthless imitations.

Intelligent business methods, economy in office force and rent, enable us to do this, and make it possible for you to sell the highest grade of ebony at a price that will appeal to all—and clear a handsome profit.

DON'T ARGUE.
JUST COMPARE PRICES.

SEND FOR CATALOG.

*Our Mr. D. L. How will have the full line on display at the Astor House, New York, from Aug. 10 to 30. Call and see him.*

J.B.ASH,
Rockford, Ill.,
The Ebony King.

A. ROSEMAN
ESTABLISHED 1872
IMPORTER OF DIAMONDS
MAKER OF DIAMOND JEWELRY
HEADQUARTERS FOR AMERICAN WATCHES.
9-11-13 MAIDEN LANE NEW YORK

D. WOLKOFF,
27 Eldridge St., New York,
Bargains from Auction Sales Daily.

Wholesale Dealer and Jobber in
Jewelry, Watches, Silverware, Clocks, Bronzes and Novelties
of every description.
Jewelers' Fixtures, Machinery, Trays and Boxes especially.
Also pays high cash prices for entire jobs, stocks and stores of Jewelry, Fixtures, Jewelers' Tools, Machinery, &c.

# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum charge, $1.25.**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

***All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office unless the Chicago Office is specifically mentioned.***

## Situations Wanted.

POSITION WANTED by a first class jeweler, German; has worked in this country three years. D. Drape, 325 W. 23d St., New York.

WANTED, POSITION as salesman with either manufacturer or wholesale jeweler. Fredk. Mockridge, 583 Broad St., Newark, N. J.

POSITION by a young man as watchmaker, engraver and salesman in New York State. Address "R., 3439," care Jewelers' Circular-Weekly.

BOY, 17, with two years' experience in retail business, wishes position as gold and silver polisher Address "Z., 3506," care Jewelers' Circular-Weekly.

POSITION by first class letter and monogram engraver; experienced; highest class reference. Address "O. B. D., 3459," care Jewelers' Circular-Weekly.

DIAMOND SETTER, young man; experienced, desires position with reliable firm; prefer Cincinnati. Address "R., 3455," care Jewelers' Circular-Weekly.

SHOULD YOU DESIRE a watchmaker, jeweler or engraver write to Leonard Krower, New Orleans, La. We always have applications, likewise requests for positions.

POSITION WANTED by young lady as engraver, bookkeeper and saleslady; terms reasonable; good reference. Address "May, 3242," care Jewelers' Circular-Weekly.

WANTED, POSITION by young lady as engraver and jewelry repairer; also can assist as saleslady; best of references given. Mae G. Pattison, 6 Center St., Elgin, Ill.

POSITION WANTED by young man as engraver and assistant watchmaker; have had four years' experience, and have lathe and tools. "E., 3458," care Jewelers' Circular-Weekly.

WATCHMAKER, optician and salesman; 16 years' experience; best of tools and references; a good one and just what you want. "Penn, 3477," care Jewelers' Circular Weekly.

WANTED, by young man, 21 years old, position in office of wholesale jewelry house; have several years' experience; excellent references. Box 3462, care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN desires to represent Newark or New York manufacturer on the road, or local territory; salary or commission. "S., 3473," care Jewelers' Circular-Weekly.

YOUNG MAN, 23 years old, wishes position inside or as traveler for New York jewelry house; has had experience; references. Address "Hustler, 3503," care Jewelers' Circular Weekly.

YOUNG MAN, 17, desires position in wholesale silver and novelty house; three years' experience and best references; steady position Address "I., 3499," care Jewelers' Circular Weekly.

WATCHMAKER and clock repairer by September, single man, 15 years' experience; no engraver, Ohio or adjoining States preferred; moderate salary. Address 519 E. North St., Sidney, O.

WANTED, permanent position by competent watch repairer; best recommendations from first class houses; New York or vicinity preferred. Address "3434," care Jewelers' Circular-Weekly.

WATCHMAKER, first class and fair engraver, wants position in west or middle west; Montana or Washington preferred; can furnish best of references. Address L. W. Crahen, Butte, Mont.

A FINE, quick repairing jeweler, good salesman and useful in store, understands coloring, would like to make change by Sept. 1 with good house. Address "Opportunity, 3497," care Jewelers' Circular-Weekly.

WANTED, POSITION by experienced manufacturing jeweler and stone setter (no engraver), in or near Chicago; state salary in first reply; A1 reference. Address "R., 3478," care Jewelers' Circular-Weekly.

YOUNG MAN, experienced as stock, order or entry clerk, also full knowledge of bookkeeping, wishes position with a wholesale or retail jewelry concern. "Capable, 3515," care Jewelers' Circular-Weekly.

CAPABLE SALESMAN desires position with manufacturer or retail concern; acquainted with best trade; west and south; references from previous employers. Address "M., 3297," care Jewelers' Circular-Weekly.

WANTED, POSITION as salesman; 15 years' experience in large, high class jewelry stores; last seven years as manager; temperate and reliable; A1 references. Address "J. A. R., 3423," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, at present working for the trade, wants permanent position in New York; will work by the piece or week, or take space and work independently. Address "M., 3510," care Jewelers' Circular-Weekly.

YOUNG MAN of 26 as traveling salesman; eight years' experience in jobbing house; has had some experience on road; northwestern territory preferred; can furnish best of references. Address "Y., 3466," care Jewelers' Circular-Weekly.

POSITION WANTED by an A1 salesman, first class window dresser and thorough all round man, in a high class store; willing to demonstrate ability; reference unquestionable; west preferred. "C. T. S., 3470," care Jewelers' Circular-Weekly.

POSITION BY AUG. 1; watchmaker; age 35; 18 years' experience on railroad and complicated Swiss watches and French clocks; best of references; do small jewelry and gold soldering; am no jeweler. "Box 3457," care Jewelers' Circular-Weekly.

AN A1 WATCHMAKER of business qualifications; thorough on railroad, foreign and complicated work; open for a proposition Sept. 1 to 15; proposition for less than $30 not entertained. Address "Business, 3405," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class letter and monogram engraver, jewelry and clock repairer, with reliable firm that wants an all round man who does neat work; ready in September; south preferred. Address "Reliable, 3471," care Jewelers' Circular-Weekly.

PRACTICAL REFRACTIONIST, thoroughly proficient with the objective method; well up in all complicated cases; also practical watchmaker and salesman, to locate with some good house Sept. 1; Pennsylvania preferred; best of references. Address "F., 3518," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by experienced trade engraver and salesman; general letter and monogram work; salary reasonable; only first class houses desiring a competent workman need reply; northwestern States and Canada preferred; first class references and samples. Address C. L. Shaw, Meadville, Pa.

SALESMAN, thoroughly acquainted with the jewelry and department stores in Philadelphia, Baltimore, Washington and Boston, is desirous of making a change, and would like to open communication with manufacturer of a silver line; salary or commission, latter preferred. Address "N., 3504," care Jewelers' Circular-Weekly.

I WOULD LIKE to hear from some solid firm in search of a man to establish and conduct a branch retail jewelry store; experienced as salesman; expert watchmaker, engraver and optician, with O. K. habits; personality, character and a bond fits me for the position; at liberty Oct. 1. "Energetic, 3438," care Jewelers' Circular-Weekly.

**EXPERT WATCHMAKER, 30 years old, life experience, American, prepared for wheel and pinion cutting, fine Swiss watches and repeaters, rating and timing railroad watches; understands accepting work and getting well paid for it as well as doing work; position as head watchmaker; salary $25. Address "Watchmaker," 206 Kearny St., San Francisco, Cal.**

## Help Wanted.

RETAIL SALESMAN, optician and engraver. Address "J. W., 3211," care Jewelers' Circular-Weekly.

PERMANENT POSITION, at once, for a good watchmaker who can also do engraving. A. K. Jobe, Jackson, Tenn.

WANTED, WATCHMAKER who can do jewelry repairing; horological graduate. G. W. Long & Co., Uniontown, Ala.

COMBINATION JEWELER and engraver; permanent place. Address "J. C., 3210," care Jewelers' Circular-Weekly.

YOUNG LADY WANTED who has had experience in jewelry factory. Address "W., 3493," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker; one who can engrave preferred; good salary. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, SALESMAN for the south to sell good Swiss watches as a side line on commission. Address "L., 3457," care Jewelers' Circular-Weekly.

SALESMAN to carry side line of silver novelties, etc., for middle west and west; state full particulars. "Z., 3474," care Jewelers' Circular-Weekly.

WANTED, WATCHMAKER and engraver; first class workman. Address A. Holzman, Atlanta, Ga.; or M. J. Averbeck, 19 Maiden Lane, New York.

WANTED, first class engraver and jeweler; salary, $20 per week; permanent position. Address "South, 3302," care Jewelers' Circular-Weekly.

WANTED, an experienced salesman to take a side line of mounted combs, rings or brooches. Address "W., 3511," care Jewelers' Circular-Weekly.

WATCHMAKER, plain engraver; position permanent; state salary and full particulars. Address W. F. Antemann & Son, 21 North Pearl St., Albany, N. Y.

WANTED, an experienced salesman for retail store; one who is quick and well posted on gold jewelry and diamonds. Apply to Hartdegen & Co., Newark, N. J.

WANTED, YOUNG MAN with some experience in jewelry line; must have A1 reference; steady position to right man. Address "3488," care Jewelers' Circular-Weekly.

WANTED, YOUNG LADIES to assist in wholesale plated and gold jewelry house; good salary to people with experience. Apply to Fred. Kaufman, 565 Broadway, New York.

WANTED, YOUNG MEN to assist in wholesale plated and gold jewelry house; good salary to people with experience. Apply to Fred. Kaufman, 565 Broadway, New York.

FIRST CLASS WATCHMAKER and engraver; steady position to right man; send photo and sample of engraving, and state salary in first letter. Whaler's Jewelry Store, Miami, Fla.

WANTED, a first class watchmaker and engraver; good wages and permanent position to right man; old established house; send references. W. P. Hanna, 58 Washington St., New Castle, Pa.

WANTED, YOUNG MAN who can do good jewelry work, engrave and wait on trade; pleasant, permanent position; state references and salary wanted. J. R. Sprague, Newport News, Va.

WANTED, YOUNG LADY as entry clerk in jewelry house; one having experience preferred; state age, experience and salary expected. Address "C., 3500," care Jewelers' Circular-Weekly.

OPTICIAN, assistant watchmaker, engraver; reliable and refined American; salary, $18 per week; reference, photo and sample of engraving in first letter. Jos. Astracan, Amarillo, Tex.

SKILLED FLOWER ENGRAVERS wanted for sterling silver and deposit wares; permanent positions for good men. Address, with particulars, "Confidential, 3456," care Jewelers' Circular-Weekly.

WANTED, FIRST CLASS WATCHMAKER, acquainted with railroad inspection; permanent position to good man; Texas. For particulars address Mr. Kandler, 1104 Heyworth Bldg., Chicago, Ill.

REQUIRED IMMEDIATELY, experienced engraver and jewelry repairer, with complete knowledge of watch work. Apply or write quickly to "G. H., 3407," care Jewelers' Circular-Weekly.

## HELP WANTED.—Continued.

A FIRST CLASS JEWELER and diamond setter, one who is willing to go south; permanent position; must have good reference; state salary. Address "A. B. C., 3464," care Jewelers' Circular-Weekly.

OPPORTUNITY for a good, live, up-to-date young man, familiar with the jewelry trade; none excepting those with the very best recommendations need answer. "Opportunity, 3516," care Jewelers' Circular-Weekly.

WANTED, OPTICIAN, engraver, salesman, in large, old established retail house in Pittsburg, Pa.; good salary and commission on all optical business; send references and samples. A. E. Siedle, East End, Pittsburg, Pa.

SALESMAN for fine steel dies with established jewelers' and silversmiths' trade; German-American preferred; commission and interest in the business; extraordinary chance. "Energetic, 3505," care Jewelers' Circular-Weekly.

WANTED, a first class jeweler; must be able to set cluster work and do all kinds of repair work; preference given to one who can engrave; permanent position; state salary and experience in first letter. Whaler's Jewelry Store, Miami, Fla.

WATCHMAKER WANTED in a town in Alabama; must be of good address, and must have a fair knowledge of the optical business, and should do engraving; best references required. Apply to Jonas Koch, 37 Maiden Lane, New York.

WANTED, AT ONCE, young man with good knowledge of jewelry and clock repairing and willing to learn watch repairing, engraving and optical business; answer, stating experience and wages expected. Perry & Stone, New London, Conn.

WANTED, bright and active salesman for retail department of sterling silverwares; must have thorough knowledge of goods and be able to assist in buying; state full particulars and salary wanted. Address "V., 3501," care Jewelers' Circular-Weekly.

WANTED, an experienced salesman for large loan and jewelry store; New England States; good salary for right party; must furnish the best of references and bond if necessary. Inquire or write at once, L. W. Ruhenstein, 54 Maiden Lane, New York.

**WANTED by one of the leading clock houses an ambitious young man as city salesman; salary. Address "U. S., 3451," care Jewelers' Circular-Weekly.**

**WANTED first class watchmaker and engraver; permanent position to fast man; send sample of engraving and reference. Garibaldi & Bruns, Charlotte, N. C.**

$20 A WEEK for a good engraver and watchmaker; one who owns his own tools, does clean work and is temperate in his habits; permanent position to right man; send sample of engraving and references in first letter; city of 50,000. "South-West, 3491," care Jewelers' Circular-Weekly.

**WATCHMAKER: One competent to do casing on high grade watches; man with factory experience preferred; reply, stating age, experience and salary wanted. "H., 3460," care Jewelers' Circular-Weekly.**

WANTED, ROAD SALESMAN to sell watches, chains, etc., to railroad men; some knowledge of watchmaking necessary; we sell on payment plan; take orders on company; business well established; want a man quick; pay to start, $50 per month and road expenses; answer with reference and photo. Will L. Fredeking, Hinton, W. Va.

WANTED, a good all around pawnbroker, who is willing to bustle, in a northwestern city; one who has about $5,000 to buy the place in a year or so, if arrangements can be made, at that time; business earns over $5,000 a year; no fancy salary will be paid, but a good future for right person; young preferred; must have good references. "M.," 2141½ 25th St., Ogden, Utah.

**TRAVELER WANTED with established trade in the middle west to handle fine line of diamond mounted goods; also line of loose diamonds and fancy stones; position to be open January 1, 1906; state experience when answering; all replies will be considered strictly confidential. Address "Middle West, 3378," care Jewelers' Circular-Weekly.**

## Side Lines Wanted.

A SCOTCH-AMERICAN salesman, of many years' experience in this country, but now resident in Great Britain, and having a large connection among the best wholesale and retail merchants of Great Britain, desires one or more good lines of American made jewelry, etc., to sell, on commission, throughout Great Britain; will arrive in this country in a couple of weeks, and will be pleased to negotiate and perfect arrangements. Address "Salesman, 3469," care Jewelers' Circular-Weekly.

## Business Opportunities.

**THE ROCHESTER SCHOOL OF OPTOMETRY is a thorough and practical optical school, if interested write for outline of course. 14 Triangle Bldg., Rochester, N. Y.**

WANTED, SALESMAN, with capital to invest, as partner, to manufacture several good patents in jewelry; good opportunity to make money. Address "A., 3463," care Jewelers' Circular-Weekly.

PARTNER WANTED with some capital, in high class sterling silver manufactory; salesman with established trade preferred; extraordinary chance. Address "Excellence, 3446," care Jewelers' Circular-Weekly.

CHICAGO JEWELRY STORE; owner wishes to retire; established over 24 years near prominent corner; stock, $5,000.00; can be reduced to suit; repairs over $200.00 per month; lease to suit. Address "V., 3472," care Jewelers' Circular-Weekly.

FOR SALE, the oldest and best located jewelry business in city of 20,000; about 20 miles from New York City; good sales; plenty of work; nice fixtures; clean stock; will inventory about $2,400; will sell at 20 per cent. discount. Address "Bargain, 3332," care Jewelers' Circular-Weekly.

STORE FOR SALE; only jewelry and repair store in manufacturing town of 11,000 within 70 miles of New York; well established business; new fixtures; present stock and fixtures, $5,000; can reduce stock to suit; must reside south. Apply Halley & Co., 51 Maiden Lane, New York.

FOR SALE, old established jewelry store (30 years) in one of the liveliest towns of western Pennsylvania; repair work, $150 per month; new fixtures (two years); clean, up-to-date stock; will sell at bargain; owner compelled to leave on account of health of family. Address "J. McD., 3444," care Jewelers' Circular-Weekly.

**BROOKLYN PURCHASING SYNDICATE; office, 608 Broadway, Brooklyn; Telephone, 2328-Williamsburg; we are known all over the United States to pay the highest cash prices for entire jewelry stores, diamonds, watches and surplus stock of every description; notify us and we will send our representative to make you the highest cash offer; all business transactions strictly confidential.**

WANTED, FOR SPOT CASH, jewelry stores; or if you have surplus stock of diamond jewelry or watches send them to me; I will buy them for cash or I will sell them for you at highest price possible, charging you a very small commission for my trouble. Address Dan T. Murray, broker, and the leading jewelry auctioneer of America, No. 3 Maiden Lane, New York; 151 Wabash Ave., Chicago, Ill.; 509 Race St., Cincinnati, O.

**QUICK ACTION by corresponding with us; we buy your entire stock; or send us your surplus stock of watches and diamonds; we originated this method and have twenty years of quick action and good service to our credit. Joseph Brown & Co., 176-178-180 E. Madison St., Chicago, Ill.**

## Wanted to Purchase.

FIRST CLASS WATCHMAKER, doing jewelry repairing and engraving, speaking German, with $1,000 cash, would like to buy good store with stock; good place for repairing preferred; thoroughly trained in railroad as well as all kinds of watch and clock work; send particulars with price, monthly repairs and sales. "R., 3422," care Jewelers' Circular-Weekly.

## To Let.

DESK ROOM, or part of office to let. Room 58, 3 Maiden Lane, New York.

WINDOW PRIVILEGE or desk room; best location and conveniences in Maiden Lane; terms moderate. Address "Lease, 3398," care Jewelers' Circular-Weekly.

PART of very desirable office to let on Maiden Lane, New York; exceptional opportunity for jewelry manufacturer's New York office; rent moderate. Inquire Room 48, 37-39 Maiden Lane, New York.

## Lost.

LOST, fancy stone ring, Monday morning, July 7; finder please communicate with F. M. Maddox, Room 906-07, 170 Broadway, New York.

LOST, while showing package of fine capes, one brilliant, 1 3/64 carats; liberal reward. Address "H. L., 3512," care Jewelers' Circular-Weekly.


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**COMPRISING**

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature,

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## New Stores and Enterprises.

G. Predmesky has engaged in the jewelry business in Fremont, Neb.

Homer Hilborn has opened a new jewelry store at Portal, N. D.

G. E. DuCommen is about to engage in the jewelry business at Watsonville, Cal.

E. C. Bennett is about to open a watch repairing establishment at Red Wing, Minn.

A new jewelry and optical store has been opened at 618 Penn St., Reading, Pa., by M. Liefter.

A new jewelry establishment was opened at Anniston, Ala., last week, by A. C. Thomas.

The Mead & Wright Co. has just opened a new jewelry and music business at Claxton, Ga.

C. H. Doll, San Francisco, Cal., contemplates opening a retail jewelry store at 124 W. 6th St., Hanford, Cal.

A new jewelry store has been opened at the corner of Washington and 13th Sts., Oakland, Cal., by P. C. Pulse & Co.

A new firm of importers of diamonds and manufacturers of jewelry is Weiner, Garson & Naigles, 277 Grand St., New York.

Fred. Allchurch, who was recently connected with the store of C. G. Aldrich, Winsted, Conn., has gone to Barton, Va., to engage in the jewelry business.

Miss Sadie Landsberg, who had been in the jewelry departments of Loftis Bros. & Co., Siegel, Cooper & Co., and Mandel Bros., has formed a co-partnership with Mrs. O. Rauch, and on Aug. 15, will open a jewelry store at Rock Springs, Wyo. The new firm will be known as Rauch & Landsberg.

A new wholesale and retail jewelry house at Portland, Ore., is known as the Leffert-Cherry Co., which is now in room 314 Alisky building. The house is composed of H. M. Leffert and A. B. Cherry, the former having come from Council Bluffs, Ia., and the latter having for a number of years been in charge of the jewelry department of Lipman-Wolfe & Co., Portland, Ore.

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The case of D. E. Hayden, an optician, with the California Optical Co., San Francisco, who was arrested and charged with practicing optometry without a certificate from the State Board of Examiners, has been set for a hearing on Aug. 16. In the meantime Hayden, who had no difficulty in procuring bail, went on practicing at the store of the California Optical Co. as though nothing had happened, and apparently not worried by the charge against him. It is not yet known what the defense will be, but it is presumed from the careless attitude of the defendant that he is not greatly afraid of the charge. It is probable that an attempt will be made to secure a continuance until the test case against Bert. Lissner, of Oakland, is called, which will be on Aug. 18. It is generally believed by opticians throughout San Francisco that to all intents and purposes there will be no optometry law after that date. Judge Maguire, of San Francisco, has been retained as counsel for the prosecution in the Hayden case, and it is extremely probable that a fierce legal war will be waged before the case is ultimately decided.

## Rochester.

TRADE CONDITIONS.

The past week has been a busy one for the jobbers. The men from these houses are now stocked up and ready for their Fall trips. Most of the travelers have had their vacations and are anxious to get out on the road.

J. Kopelowitch is making a two weeks' trip to the south.

M. H Van Bergh, of the Van Bergh Silver Plate Co., returned last week from a several days' trip to New York. M. E. Van Bergh returned last week from a three months' business and pleasure trip through the continental countries.

Final arrangements have been completed by Philip Present, whereby he is now in full possession of the store and stock of B. M. Henschel & Co., Buffalo, N. Y., who recently made an assignment. The store, which will be continued by Mr. Present, will be materially improved and a large stock of high-grade jewelry put in. Mr. Henschel will act as manager.

The Van Bergh Silver Plate Co. is now busy establishing itself in its new factory, which is a model and up-to-date factory building. The building is of pressed brick, latest mill construction, has a floor space of 65,000 square feet and is situated on the site of the company's building destroyed by fire last Winter. It is equipped with automatic sprinklers, an electric plant and every device for the convenience and safety of the employes. Furthermore, the building has light from four sides, and on the side facing Elizabeth St., and connected with the shipping room there is a fine large court, which allows wagons to be loaded and unloaded without obstructing the traffic on the street proper. The first floor and basement are occupied by the boiler room, the metal and pressing room, 1,000 square feet, and the packing and shipping room, 4,000 square feet. To the already large amount of new machinery has been added two new mills and two hydraulic presses with a pressure of 1,200 tons each. On the second floor are located the offices and sample room of the company, which take up the entire front of the building. In the rear on this floor are the spinning and turning room, the soldering room and the buffing room. The plating room, the burnishing room, the engraving room and the finishing and doing-up room take up the space on the third floor. The fourth and fifth floors will be used as stock and storage rooms.




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Is Always Behind

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COMPLETE AS YOU CAN WISH FOR

THE GOLD CHAIN HOUSE

1850 ≤ 1905

CATALOGUE FOR THE ASKING

ALOIS KOHN & CO.

16-18 Maiden Lane, New York

BANKRUPT STOCK SALE

I wish to call your attention to an excellent opportunity to buy two first class stocks of jewelry at prices that will make it of interest to you. The stocks are those of J. L. Sievert, who went into bankruptcy in June of this year. Mr. Sievert conducted a first class jewelry store in the Arcade at Dayton, Ohio, and one at Richmond, Indiana. I am the Trustee of both stores for the benefit of the creditors.

Both stocks are clean, up-to-date, and will be money-makers, and no doubt they can be bought at the right figure. They consist of high grade watches, diamonds, silverware, bric-à-brac, umbrellas, fountain pens, etc. The Dayton store invoices, goods, $16,134.58; fixtures, $1,025.00. This stock will be offered in four lots. Fountain pens, optical goods, jewelry and silverware, and fixtures the fourth lot. The stock and fixtures will then be offered as a whole and sold in the way it brings the most money. It will be sold by the undersigned receiving sealed bids until the hour of sale, with the privilege of all bidders increasing their bids on the day of sale. A certified check of $500 will be required with each bid and an additional $500 when the Dayton store is sold, to secure faithful performance.

This stock can be seen at any time upon application of the undersigned. The Dayton stock will be sold at Dayton, Ohio, on August 15, at 2 p. m. The Richmond store will be sold at Richmond, Indiana, on August 14, at 3 p. m. It invoices, stock, $2,244.98; fixtures, $270.50. This store will be sold as an entire and going concern. It will be sold by receiving sealed bids up to the hour of sale, with the privilege of all bidders increasing their bids on the day of sale, and then sold to the highest bidder. A certified check of $500 will be required with each bid to secure faithful performance. Inspection of the Richmond store may be had at any time upon notice of the undersigned.

If you are looking for a bargain, this is your opportunity.

I understand both store rooms can be rented to continue business, by the proper parties, upon application to the owners. No price limit attached to either stock.

Stock will be sold free from any claim of whatsoever nature. Any further information and inspection of inventory may be had upon application of the undersigned.

CHARLES VOLLBRECHT,
Trustee of J. L. Sievert, Bankrupt.

With H. Best & Son, 33 N. Main St., Dayton, Ohio.

EVERY REPAIRER Should Have a Copy of "THE JEWELRY REPAIRERS' HANDBOOK,"

Recently issued by The Jewelers' Circular Publishing Co., 11 John St., New York. Price 75 cents.

TO MANUFACTURING AND WHOLESALE JEWELERS

We now maintain a complete Loose Stone Department, consisting of Precious and Semi-Precious Gems.

Diamonds.....From 4 carats to 200 to the carat.
(In Crystal, Wesselton and Jagers Colors.)
Oriental Rubies..... " 3 " " 100 " " "
(In all shapes of cuttings.)
Oriental Sapphires..... " 5 " " 100 " " "
(In all shapes of cuttings.)
Fine Emeralds.....From 3 carats to 16 to the carat.
(In all shapes of cuttings.)
Opals..... " 25 " " 16 " " "
(Round, oblong, pear & drop shapes.)
Fine Oriental Pearls..... " 20 grains " 5 " " grain
(Pear-shape, round & bouton.)

Blue and Green Aquamarines, Napoleon I., Square, Antique, Cushion and Round Shapes.
Red, Pink and Green Tourmalines, Amethysts, Peridots, Topaz, Catseyes, Star Sapphires and Star Rubies.
Write us when you wish specimen pieces. Our prices challenge competition, as our Mr. John A. Abel bought these goods of the "Cutters" throughout Europe for Spot Cash.

ABEL BROS. & CO.,
ABEL BUILDING,
64-66 JOHN STREET, NEW YORK,
Cutters and Importers of Diamonds, Rubies, Emeralds, Sapphires, Pearls and all Fancy Gems.
Branches in Amsterdam, Antwerp, Paris, London, Idar, Oberstein.

TRADE-MARK TRADE-MARK

## Philadelphia.

Charles Dean, 717 Sansom St., and Wm. J. Robertson, are at Atlantic City.

John Oberholtzer, of J. B. Bechtel & Co., 725 Sansom St., has returned from a vacation spent in the country.

John Abel, of Abel Bros. & Co., was one of the diamond importers who canvassed the Philadelphia trade, last week.

Fred. Scheuler, president of the College of Horology, is spending the Summer at Wildwood, N. J., with his family.

Wm. Fulton, of Strawbridge & Clothiers' jewelry department, is spending a vacation at Anglesea, N. J., where fishing, of which he is an enthusiast, is of the best.

A show case in front of the store of F. C. Myers & Co., dealers in musical boxes, at 823 Arch, was broken open by thieves, last week and plundered of goods valued at $125.

B. Heins, enameler, 717 Sansom St., is reported to be critically ill of a complication of diseases. Wm. Heins, a son, is conducting the business during his father's illness.

The cottage at Pitman Grove, N. J., of Wm. H. Moore, retailer of 1708 Ridge Ave., narrowly escaped destruction in a conflagration which swept part of the grove, last week.

Alterations and improvements to the property of Charles Diesinger, 720 Chestnut St., which he recently purchased, are being pushed to completion, to be in readiness for Fall trade.

Henry A. Kammerer, watchmaker, 20th St. and Fairmount Ave., goes to Pittsburg this week to attend the Grand Lodge convention of the Knights of Pythias, as he has been annually delegated to do by a local lodge for a quarter century.

Sansom St. jobbers displayed with pride, last week, bunches of the lotus flower, a rare botanical product of Sharpstown, N. J., which was presented to them by the messenger traveling New Jersey towns for the jewelers and rural watchmakers.

Charged with the larceny of a gold brick worth $2,000, from the Kenross Free Gold Mining Co., Jeremiah List, who is connected with the enterprise, was arrested and held in heavy bail, last week. The accused man said the company owes him several weeks' salary.

Bedichimer & Co., 11th and Sansom Sts., are having alterations made to their new quarters, 1020 Chestnut St., with a view of making the place one of Chestnut St.'s most attractive jewelry stores. The removal will be made some time during the latter part of August.

The annual clambake of the Philadelphia Jewelers' Club is arranged for August 16, at the Locust Grove farm, Burlington, N. J. It will be on the same lines as the midsummer outings of previous years and about 200 guests are expected to take part in the day's festivities. Wm. H. Long has made the arrangements for this year's clambake.

J. Warner Hutchins and L. P. White returned, last week, from an extended sightseeing tour through Europe, both bronzed and hearty-looking from a delightful pleasure trip. Mr. Hutchins spoke enthusiastically of the treatment accorded the jeweler tourists abroad. Both Mr. Hutchins and Mr. White went to Atlantic City, where Mr. Hutchins has reopened his Chelsea cottage. An impromptu reception was given them by their friends on the beach.

---

The appointment of the First National Bank of Attleboro, of which Joseph M. Bates, of Bates & Bacon, is president, as fiscal agent for Argentina, has been followed by similar appointments for several neighboring banks. The move was rather vague at first, but later mail advices explain that a group of United States capitalists has decided on an industrial scheme in Argentina, and proposes to link that country closely with New England in trade and finance. The Attleboro jewelry manufacturers are finding it harder every year to ignore the signs of the times which direct their attention to prosperous South America as a field for their activity.

## Pittsburg.

A. Pafenbach is home from a business trip to New York.

C. F. Niemann, who has been seriously ill, has fully recovered.

O. C. Graf, of Graf & Niemann, is spending a few weeks at Ohio Pyle with his family.

George B. Barrett left last week for Canada, where he will hunt and fish for one month.

Otto Heeren, of Heeren Bros. & Co., has returned from his European trip, accompanied by his son Ralph Heeren.

C. B. Gillespie, of Gillespie Bros., is preparing to attend the Grand Army Encampment, which takes place in a few weeks.

Miles Rosenthal has opened a jewelry store at 435 Smithfield St., in the square bounded by Fifth Ave. and Diamond St.

W. F. Lang spent his two weeks' vacation in moving into a new home, which he has erected in the Perrysville Ave., Allegheny, district.

George P. West, of West, White & Christy, left last Wednesday night for the east to spend his vacation. He will visit New York before he returns home.

The Hardy & Hayes Co. has been exhibiting the trophies, which have been offered by certain Pittsburghers in the National Guard of Pennsylvania shoot, to take place on the rifle range at Mt. Gretna this week. The firm has sold a number of gold medals and other articles to admirers of the Guard, who will give them to the winners of the various events.

During the last week the following out-of-town merchants have visited Pittsburg: Harry Furtwangler, Greensburg; C. H. Allen, Turtle Creek; D. A. Murray, Canal Dover; F. B. McKinley, Washington; Frank Murdock, Ligonier; F. H. Hayes, Washington; John Linnenbrink, Rochester; P. J. Manson, Jeanette; E. A. Bloser, New Kensington; J. J. Schmidt, Turtle Creek; S. H. Schmidt, Manor; John Z. Simpson, Blairsville; J. F. Zugschuert, Carnegie; J. A. Shonecker, Scio; J. M. Langendorf,


LOOSE AND MOUNTED DIAMONDS.

OUR MR. LEVINSON has just returned from the diamond markets in Europe, where he spent much time and care in selecting for us a large and choice lot of diamonds. We can supply you with these goods at right prices. Write to-day. Our men are now on the road with a complete stock comprising a full assortment of

LOOSE AND MOUNTED DIAMONDS, WATCHES, JEWELRY, CUT GLASS, Etc.

No. 2 Tulp Straat, Amsterdam, Holland. MORRIS ROSENBLOOM & CO., No. 143 East Main St., ROCHESTER, N. Y.

IMPORTERS OF DIAMONDS, AND JOBBERS OF WATCHES AND JEWELRY.

37-39 Maiden Lane, New York. 2 Tulp Straat, Amsterdam

RUDOLPH NOEL & CO.,

IMPORTERS OF

DIAMONDS.

Monongahela; L. Swan, New Castle; George Eckert, Jeanette.

The William Stieren Optical Co. of this city, was, Thursday, granted a charter by the State Department at Harrisburg. The capital of the company is $50,000 and the directors are William M. Stieren, John L. Welshon and C. L. Stieren, all of this city. William M. Stieren has been conducting the optical business at 544 Smithfield St. for a number of years and he decided to incorporate the firm and take into partnership others who have been in his employ. Mr. Stieren said that the capital of the company is all paid in. He intends to greatly increase the business of the concern and improve the present building by the construction of a new front. The store is also to be enlarged and the stock of the house increased considerably.

### Columbus, O.

F. F. Bonnett, of the Bonnett & Ross Co., started Saturday night for a week's vacation at his Summer home at Columbus Beach, Mich.

O. S. Hofman, president of the Hofman Jewelry Co., started Saturday night for San Diego, Cal., where he will remain until at least the end of next Winter. R. M. Whitford, vice-president and general manager of the same company, started Saturday night for New York, to buy goods.

The Bancroft Bros. Co. last week had prism glass panels put in a part of the sidewalk before their store, in order to get light in the basement, to which the repair department will be removed within a short time. The diamond room will then be located in the front of the store, to the right, where the repair department is at present.

M. J. Daniels, pawnbroker and jeweler, has leased the property on the corner of Spring and High Sts., fronting 31¼ feet on High St. and 187½ deep on Spring St., and will erect a six-story white pressed-brick business block. The lease is for 99 years, renewable forever. The rental is on a four per cent. basis, the value of the property being placed at $112,000.

Charles Glick, bound over under $1,000 bond to the United States Court in the District of Columbia, to answer a charge at Washington, of obtaining goods under false pretenses from jewelers of that city, is still in jail in Franklin county, awaiting an order from United States Judge Thompson for his removal. Detective Frank Baur, of the Washington force, was in Columbus for Glick's hearing and identified him as the man wanted in that city. He says that he is the man who has operated under the names "L. Lowenthal" and "Bernat Blumm."

Under the new tariff act recently enacted by Mexico, which becomes operative Sept. 1, clocks for towers and public edifices continue to pay 2c. per kilo; house clocks, $1 per kilo; clock mechanism, 70c. per kilo; silver repeating watches, $6.50 each; gold watches, $8 each; gold repeating watches, $16 each; ordinary watch mechanism, $1.25 each; repeating watch mechanism, $6; ordinary silver watches, $2.50; repeating watches of silver, $1.25 each.


FALL, 1905 FALL, 1905

**COMBS and BRACELETS**



These Cuts are ¾ Actual Size.

This will be a COMB and BRACELET season. We are thoroughly prepared for this, and offer you a line of both, in solid gold and gold filled, at prices that will appeal to both you and your trade.

These, together with our usual complete line of

**DIAMOND RINGS, GOLD AND DIAMOND JEWELRY, CHAINS, FESTOONS, HAT PINS, Etc.**

are now on the road.

A card to us will bring our representative to you when in your section.

You will agree with us after inspecting our lines that we have the right goods at the right prices.

**JULES ASCHEIM**

37-39 MAIDEN LANE NEW YORK

**Notice to the Trade**

Representatives from our New York Office:
Mr. H. Ollendorff,
Mr. M. Ollendorff,
Mr. H. Goldstein,
Mr. G. L. Abrams.

**One of our seven salesmen will soon have the pleasure of calling on you.**

Representatives from our Pittsburg Office:
Mr. W. S. Bickart,
Mr. J. S. Bickart,
Mr. W. E. Parish.

The above salesmen will carry a full line of all **American Watches, Diamonds** and **Jewelry** second to none, and we trust you will kindly reserve your orders for them.

Should you need any goods in our line before they call, either our New York or Pittsburg offices will give your mail orders prompt and careful attention.

**I. OLLENDORFF CO.**

**JOBBERS IN WATCHES, DIAMONDS AND JEWELRY**

**PITTSBURG, PA.** Cor. Liberty Ave. & 6th St. Established 1868. **NEW YORK** 54 Maiden Lane.



**HERMAN KOHLBUSCH, Sr.,**

ESTABLISHED 1859.

**Manufacturer of Fine Balances and Weights**

for every purpose where accuracy is required.

**Office and Salesroom, 194 BROADWAY, NEW YORK.**

Send for Price List. Tel. 370 Cortlandt.



## Attleboro.

TRADE CONDITIONS.

Decidedly optimistic is the tone of the trade talk heard among the manufacturers, the past week. After the simultaneous closing down for a week, in which 29 concerns joined, there has been a resumption of work on a rapid scale. Salesmen for a large number of the firms are now on their long trips, and every mail brings lubricant to keep the factory wheels buzzing industriously. A similar report is made by the manufacturers of Mansfield and Chartley.

The Attleboro Mfg. Co. last week installed a 10-station telephone in the plant.

Frank H. Sadler, of the F. H. Sadler Co., joined the Cottage City colony last week.

W. D. Flagg, advertising agent for Reed & Barton, is on an auto tour about the western part of the State.

Robert Murphy and George Billingston have gone to Toronto to start in the jewelry business for themselves.

Simms & Co. took out last week a certificate of incorporation, with capital stock $50,000. The president is James F. Simms, treasurer, Bernard Simms, and clerk, James F. Simms, Jr.

Jesse L. Carpenter, traveling salesman for the Horton-Angell Co., called last week at Attleborough, England, the namesake of Attleboro, Mass., and left from there for two weeks in Paris.

William A. Sturdy, of W. A. Sturdy & Co., and Albert W. Sturdy, are prominent in the 18th Massachusetts Regimental Association, which will hold its 44th annual reunion Aug. 24, at Chartley.

Announcement was made last week of the marriage engagement of Miss Mabel I. Cobb to Edwin F. Thayer, son of Oscar S. Thayer, for many years a leading manufacturing jeweler in New York. Miss Cobb is a member of the household of the late Henry Wexel, of H. Wexel & Co., ward of the latter, and his wife.

John M. Fisher, of J. M. Fisher & Co., who has been staying with his family at their Summer home in Cottage City, left last week, being called direct to New York on business. Harry P. Kent, of F. W. Weaver & Co., was called back to his office by the demands of his business. The jewelry colony at Cottage City, which has been prominent this Summer, is further depleted by the enforced departure of other manufacturers.

The campaign of Col. Sidney O. Bigney, of S. O. Bigney & Co., for a place on the Governor's Council grows in interest daily. Col. Bigney is in constant receipt of invitations to address large public functions, and is being widely entertained and feted. The only candidate against him has made so little headway it is confidently reported he will withdraw before the convention. The banquets and informal lunches Col. Bigney has given have led to the Boston papers bestowing the soubriquet of "The Foe to the Empty Stomach," and he is credited with adopting for his motto that "Man shall not live by breakfast food alone."

## North Attleboro.

Christopher Dobra, of the B. S. Freeman Co., is stopping at the Cape.

The Paye & Baker Mfg. Co. is improving the land in the vicinity of the factory.

Fred Brigham, salesman for Cheever, Tweedy & Co., left Monday on a western trip.

F. H. Sadler, of Sadler Bros., has returned from a vacation spent at Cottage City.

Thomas Totten, Nestor, Cal., formerly of Totten Bros. of this town, has been here for a few days.

Alpin Chisholm, of the Bugbee & Niles Co., with his family, are at the Island House at Martha's Vineyard.

C. S. Joslin, general agent for G. L. Claflin & Co., dealers in jewelers' supplies, is spending two weeks in Maine.

Dr. E. E. Hale, owner of the estate of O. M. Draper, and Mrs. Hale, are on an automobile trip through New Hampshire.

Superintendent George G. Wheeler, of the W. & S. Blackinton Co.'s factory, and family, are stopping at Lake Archer at Wrentham.

F. M. Whiting & Co. have a new salesman in the person of James Baker, who will travel through the west. Mr. Baker left Wednesday night on his initial trip.

Samuel E. Fisher, formerly Fisher Bros., but now retired, has announced his candidacy for the Republican nomination for representatve to the State Legislature.

Henry Mason, formerly of the Mason-Ruggles Co., has attached the property of that concern to secure the payment of a balance claimed to be due him for services while connected with that business.

Freeman Wiggin, a well-known local jewelry worker, and a member of the Kingston, N. Y., baseball team, and Miss Carrie Bowder of this town were married Saturday evening. They will reside here.

Wallace E. Franklin, of E. I. Franklin & Co., won the point in the Fish and Game Association shoot, held Saturday, breaking 19 out of 20 birds. This gives Mr. Franklin a good lead in the tournament.

## Providence.

Several factories were closed last week in order that the annual repairs might be made and an account of stock taken.

W. F. Main, who is to establish a new factory here, has moved his headquarters to 402 Westminster St., from 212 Union St.

A. W. Hancock won the championship of the Choppequonsett Golf Club last week by defeating A. S. Vennerbeck 3 up and 2 to go.

W. Louis Frost, well known to many of the manufacturers, has been appointed standing master in chancery by the new Superior Court.

Among the imports at the Port of Providence last week were four packages of imitation precious stones from Bremen and two from Havre.

The factory of the Geo. H. Fuller & Son Co., Pawtucket, will be closed from Aug. 18 to Aug. 28, in order that repairs may be made, stock taken, etc.

Geo. H. Grant will be one of the members of the committee which will have charge of the Labor Day outing of Calvary Commandery No. 13, Knights Templar.

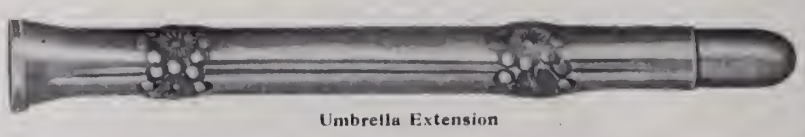
The occupants of W. R. Dutemple's automobile had a narrow escape from a fall of 40 feet the other day when the steering gear of the machine failed to work while the vehicle was being driven along Reservoir Ave., near the railroad bridge. The wheels of the machine crashed against the railing, breaking it, but bringing the vehicle to a stop in time to avoid a fall.

William Edward Potter, for 25 years in the employ of the Gorham Mfg. Co., died at his home, 32 Stanwood St., last week, after an operation for appendicitis. He was one of the silversmiths employed in the spoon room and had the respect of his employers and associates. He was 44 years of age, and leaves a widow and two children. His death comes as a distinct personal loss to a large number of friends.



Tip Cup




Umbrella Extension



Tip Cup, Extension and Tie Claspmade in Gold and Sterling Silver to match the Handle


Tie Clasp

**Mr. Jeweler:**

See that the umbrellas you buy this fall have the new Braitsch Specialties, "Tip Cups," "Tie Clasps" and "Umbrella Extensions," illustrated herewith. They are the latest and best accessories now on the market. If your umbrella maker cannot supply you, write us. Our trade-mark, "W. J. B. & Co.," on all our goods.

Established 1887

**W. J. BRAITSCH & CO., 396-8 Broadway, New York**

## Connecticut.

M. J. Beuchler, Bridgeport, is among the contributors to the fund for flood sufferers.

Burton B. May, Meriden, started last week on his western trip for the International Silver Co.

Next month the Factory "N." Outing Club, Meriden, will hold its annual outing at Steeple Chase Island, Bridgeport.

Handsome quartered oak fixtures are being made for the new store of S. W. Tasch in Danbury, by the Ellis Woodwork Co., Bethel.

At the recent annual meeting of the Meriden Cutlery Co. Horace A. Curtiss was elected president and treasurer, and Thomas A. Benham, secretary.

The old clock shop on W. Main St., Meriden, owned by the Parker Clock Co., will be renovated, remodeled and connected with the main factory by bridges.

Sympathy is extended to Hezekiah Davis, of the New England Watch Co.'s office, Waterbury, owing to the death of his wife, which occurred last week at her home in Newton Heights.

Gen. Geo. H. Ford, of the Ford Co., New Haven, is among the enthusiastic believers in the bicycle revival and this Summer has used the wheel for business purposes in riding about the city.

N. Burton Rogers, identified with the silver plate industry at Danbury, is the president of the new Rogers Telephone & Electrical Co., which is to manufacture telephones and electrical appliances.

On the charge of murder Jerico Capbiance, an employe of the Waterbury Clock Co., Waterbury, has been held for trial without bonds. He is accused of shooting Angelo Solomita, an employe of the Scovill Mfg. Co.

Aug. 14 has been fixed as the date when the Seth Thomas Clock Co.'s clock shop at Thomaston, will resume operations. The tower clock department began yesterday and the watch department has been busy since Aug. 1.

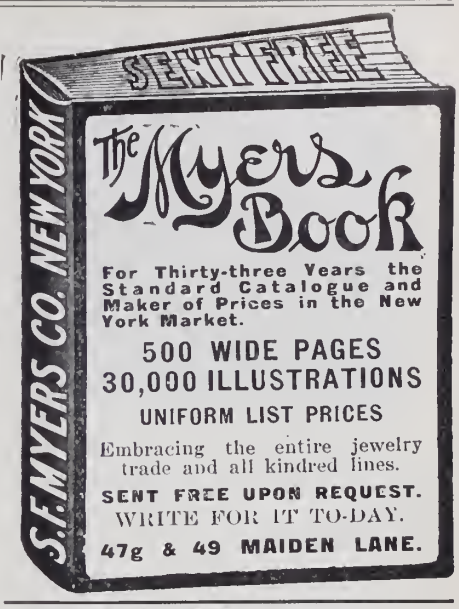
Before Geo. B. Johnson, former president of the New Haven Business Men's Association, left for Boston to engage in business there, his old associates presented to him a handsome silver cup, made by Samuel H. Kirby & Son, New Haven.

While John Soya, an employe in the factory of the New Haven Clock Co., New Haven, was riding on an elevator, he was accidentally caught between the platform and a door, breaking his right shoulder and elbow.

Next Monday the Jumbo Club, composed of foremen and employes of the Bradley & Hubbard Mfg. Co.'s factory, Meriden, will have an outing at Birdsey's Grove. The annual vacation, comprising about three days, including Labor Day, will be passed at Averill's Ark, Indian Neck.

An enjoyable outing was given Saturday afternoon by the employes in the German silver department of the R. Wallace & Sons Mfg. Co., Wallingford. The party went to Wallace's Grove, where there were athletic contests and other amusements, and refreshments were served. In the ball game the German silver workers were defeated by the employes in John Heather's room.

Two strangers who called at Legrand Jackson's store in Norwalk, almost succeeded in getting away with a valuable watch belonging to the jeweler. When they entered they asked to see some cheap watches, and they spent some time looking them over, finally buying one and paying for it. After they had gone the valuable timepiece was missed, and the jeweler started out after the two men. After some searching he found them in another part of the city about to board a trolley car for Bridgeport. He threatened them with arrest and they returned the stolen watch.

For Thirty-three Years the Standard Catalogue and Maker of Prices in the New York Market.

500 WIDE PAGES
30,000 ILLUSTRATIONS
UNIFORM LIST PRICES

Embracing the entire jewelry trade and all kindred lines.

SENT FREE UPON REQUEST.
WRITE FOR IT TO-DAY.

47g & 49 MAIDEN LANE.



**'GRIP."A NEW GAME JUST OUT.** Lively, instructive and interesting for any person wearing rings. Price, 25c. *Wanted, at once,* some jeweler in every town to sell this. It will boom your ring trade. Sample pack, 16c.; two, 30c.; eight for $1.00. Sent prepaid at once (only on receipt of price). Ask your jobber for Wells' Perfect Ring Adjusters.

**CHESTER H. WELLS,** Jeweler, Meshoppen, Pa

Importers of Precious, Semi-precious and Imit. Stones.

T. L. Lyons, Pres. I. A. Lyons, Sec. & Treas.

**THE LYONS GEM CO.,**
14 Maiden Lane, New York.
HEADQUARTERS FOR
SCIENTIFIC RUBIES.

We solicit your Jobbing and Memorandum Orders.

**JEWELRY STORE FIXTURES**

IT will surprise you to see what an improvement can be made in your old fixtures for a small investment.

**JAMES S. BUSH,**
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NEW YORK.

**Louis Stern,** Maker of FINE MOUNTINGS and SEAL DIAMOND and SET RINGS.

**FINE DIAMOND MOUNTINGS**
FOR THE MANUFACTURING AND JOBBING TRADE EXCLUSIVELY All Goods GUARANTEED as to Quality

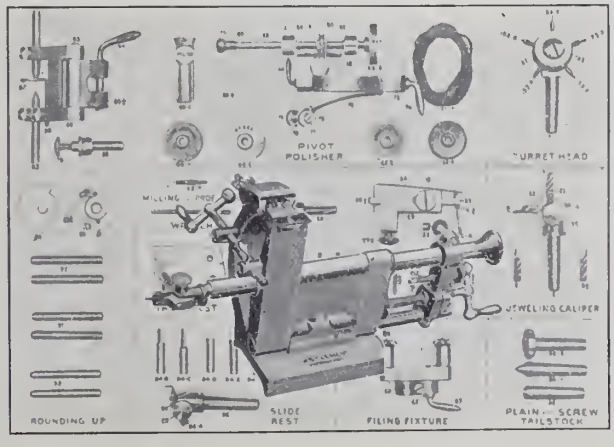
17 Maiden Lane, New York.
Customer's trade-mark used if requested. (Telephone 4176 Cortland.)

# Clement Combined Lathe Attachment

**Replacing**

1.—Plain Tailstock.
2.—Screw Tailstock.
3.—Swing Rest.
Jeweling Caliper.
4.—Slide Rest.
5.—Pivot Polisher.
6.—Filing Fixture.
7.—Rounding-up Tool.
8.—Milling Fixture.
9.—Rusty Pinion Polisher.
10.—Profiling Fixture.
11.—Turret Head.
12.—Table Rest.

SEND FOR CATALOG.




And besides, it has thirty new and distinct features.

The workmanship strictly First-Class.

Fitted to any lathe, $40.00 Strictly net.

**W. D. CLEMENT,**
WALTHAM, - MASS.

LOOK HERE EVERY 2 WEEKS.




**A Press and They're On!**
**A Press and They're Off!**

The most practical Eye-Glassholder in existence—the double-pin attachment keeps it from turning sideways. No points or rough edges to tear the lining of the coat. Prevents loss or damage.

**Lesher, Whitman & Co.,**

**Dept. F, 670 BROADWAY, NEW YORK.**

FOREIGN HEADQUARTERS:
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34 Yonge St., Toronto, Ont.

**OUR NEW**
**OPTICAL**
**CATALOG**
**is now ready for distribution.**

**WRITE FOR A COPY**

**F. W. GESSWEIN COMPANY**
Dealers in Fine Tools and Supplies
**39 John Street, - New York**

**DATTELBAUM & FRIEDMAN,**
Makers of Gold Rings
of All Descriptions.
**45 JOHN STREET, - NEW YORK.**
Our Trade-Mark "D. F." in all our Rings is the guarantee of quality. **Send for Catalogue.**



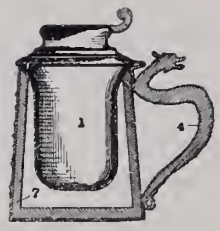

A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN AND UNITED STATES PATENTS THAT HAVE EXPIRED.

## UNITED STATES PATENTS.

ISSUE OF AUG. 1, 1905.

**795,930.** METALLIC VESSEL. Clarence M. Perkins, St. Louis, Mo. Filed July 30, 1904. Serial No. 218,871.

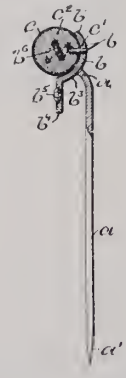
A vessel comprising two separately-finished structural elements, one of said elements comprising a



metallic cup, a metallic skelcton permanently connected to said cup, the other of said elements comprising a separate wooden shell fitting in and visible through said skeleton and surrounding said cup, and means permanently securing said shell in said skelcton.

**796,151.** STICK-PIN SETTING. Louis E. Sadler, Attleboro, Mass., assignor to the F. H. Sadler Co., Attleboro, Mass. Filed Dec. 21, 1903. Serial No. 185,970.

The combination with a stick-pin, of a setting having the upwardly-extending arm $b^1$, the down-



wardly-extending arm $b^3$, and the rearwardly-extending points, the arms and points being formed integral with the setting, the jewel, and an open coiled wire secured to the setting and adapted to support the jewel on the setting.

**796,152.** BRACELET. Louis E. Sadler, Attleboro, Mass., assignor to the F. H. Sadler

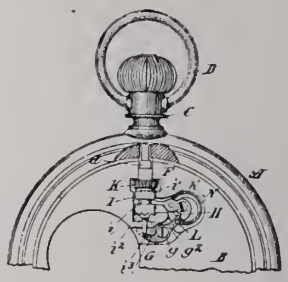


Co., Attleboro, Mass. Filed Oct. 10, 1904. Serial No. 227,852.

A bracelet constructed from a series of units, each unit consisting of a shell forming the face and sides in which are slots forming connecting members, a sliding connecting-link having an opening merging into a contracted opening forming stop-shoulders on the link, a coiled spring in the contracted opening of the link, and a back plate.

**796,162.** STEM-WINDING MECHANISM FOR WATCHES. Ryland L. Taft, Waltham, Mass., assignor, by mesne assignments to the E. Howard Watch Co., Riverside, N. J. Filed April 8, 1904. Serial No. 202,128.

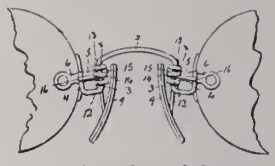
In a stem-winding and setting watch, the combination with a lever pivoted to the movement-plate and operated by the winding-arbor, of a



second lever pivoted to the movement-plate, a clutch-sleeve operated by said second lever, and a normally expansible spring the ends of which are secured to said levers, that end of said spring secured to said first-mentioned lever having a greater possible movement than the end attached to said latter or clutch-operating lever, the ends of said levers engaging with each other when the winding-arbor is raised, and locking said clutch-sleeve in its lowered setting position against vertical movement.

**796,215.** EYEGLASSES. Carl F. Ingold, New Haven, Conn. Filed April 1, 1905. Serial No. 253,302.

The herein-described eyeglasses consisting of lenses, posts secured therein and each formed



with an eye, a bridge formed from a single piece of metal and comprising a central portion, stems and points forming U-shaped ends, plates connected with said posts and formed with eyes through which said stems extend, springs arranged to bear upon the said points, and nose-guards secured to said posts.

## TRADE-MARKS.

PUBLISHED AUG. 1 1905.

[The following trade-marks have been adjudged entitled to registration under the act of Feb. 20, 1905, and are published by the Patent Office in compliance with Sec. 6, of said act, which provides: "Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Sec. 2, of this act. If no notice of opposition is filed within said time the Commissioner shall issue a certificate of registration therefor, as hereinafter provided for."]

Ser. No. 4,599. WATCHES, WATCH CASES, AND WATCH-MOVEMENTS. Philadelphia Watch Case Co., Riverside, N. J. Filed May 8, 1905.

**P. W. C. Co.**

The letters and abbreviation "P. W. C. Co."

**You Can Make 10%**
Selection Line To Responsible Houses.

**More** If you carry in stock a line of **Showy** Hollowware, etc., of my make, such as
Love Cups, Child's Cups, Water and Cream Pitchers, Sugar and Cream Sets, Coffee Sets, Trays, Candlesticks, Candelabras, Butter Dishes and Plates, Egg Cups, Napkin Rings, Mustard Jars, Sauce Bottles, Syrup Jugs, Sugar Shakers, Salts and Peppers, Shaving Sets, Salve Jars Moller's Patent Toothpowders, Talcums, Bottles, Flask Tops

**J. A. MOLLER,** 239 CANAL STREET, NEW YORK.
TRADE MARK.

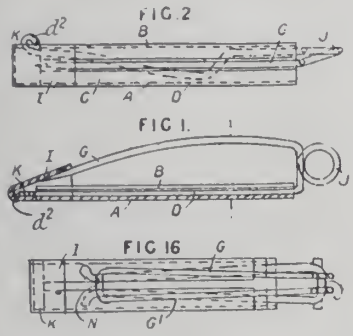
## BRITISH PATENTS.

ISSUE OF JULY 19, 1905.

(ABRIDGMENTS OF SPECIFICATIONS, 1904, FROM *The Illustrated Official Journal.*)

**7,431.** FASTENINGS FOR JEWELRY, ETC. J. CALLOW, Crakehall, Yorkshire. March 29.

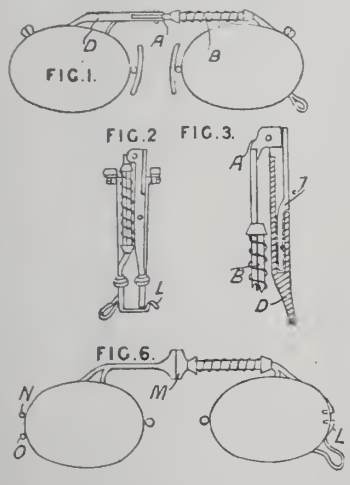
A bar D, connected with a spring pin G, Fig. 1, by a piece J, is adapted to slide between guides B, C, Fig. 2, on the edges of a carrier A made of any suitable material. At one end the guides are joined by a cap or cover I forming a sheath for the point of the pin, and if desired a bridge over the pin G may join them at the other end. The




end of the arm D is curved as at $d^2$ for entering a perforation K in one of the guides to secure the pin. The device may be attached to a brooch, watch, bracelet, eyeglass hook, badge, or rosette, or it may be used as a safety-pin. It may also be applied to the fasteners of bracelets or necklaces, when the cap I may be dispensed with. In modifications, the carrier may be ornamented by means of perforations, two or more straight or curved sliding bars may be employed, joined by a crosspiece to which the pin G may be jointed, brazed, or soldered, and perforations K may be made in both guides. The sliding bars may be made longer than the carrier so that the curved ends may grip it firmly. Stops may be fitted to limit the traverse of the pin G when free of the cap I. In a modification, specially suitable for a hair slide or curler, either two pins G, $G^1$, Fig. 16, joined at the ends N nearer the cover I, or a single wide, flat, solid pin is provided. When used to support eyeglasses, watches, or the like, a hook is formed by bending over a portion of the carrier.

**7,435.** EYEGLASSES. W. DODSHON, London, N. W. March 29.

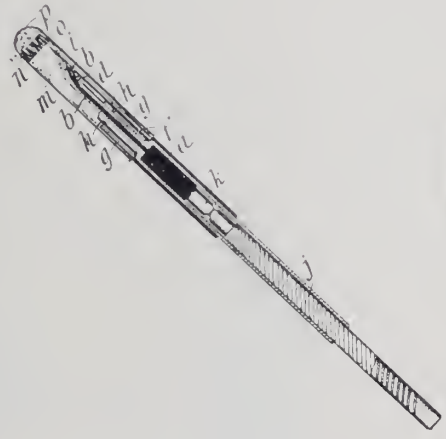
Spring sliding bridges for eyeglasses are jointed




so as to fold up. The spring slide bar B, Fig. 1, is attached to one eye wire and at its other end has a knuckle A, Fig. 3, so as to be held in closed or open position by a blade spring *j* fitted in the tube D attached to the other eye wire. The tube is finished off to a rounded form like the spring of the other part and is cut away as shown to allow play to the knuckle and blade spring. A wire L, Fig. 2, attached to the eye wire of the sliding half, may be used as a catch. In a modification, a better balance of parts is obtained by forming spring slides on both sides, that on the tube side being shorter than the other. Instead of a clasp-knife joint as above described, a spring-box joint M, Fig. 6, such as is used in lorgnette bridges, may be employed. Stops O, N may be used with the catch L. The provisional specification also describes a catch formed of a wire bent at right angles and attached to the eye wire near the screwing-up boss, to engage a ring or collar on the other eye wire.

**7,451.** RESERVOIR PENS. E. KEESING, Brighton. March 29.

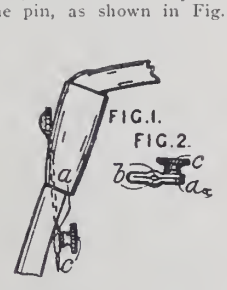
A reservoir pen for desk or pocket use, may have a hand-operated piston to draw in or expel ink through a feeder *b*, and a removable socket to hold the nib, which is kept dry by a blotting-pad *n*, and cleaned by a pen-wiper *o*, both in the cap *m*. The piston *k*, preferably made of old leather soaked in oil, is moved in the pen suitable for desk use, by means of a spirally-grooved handle *j* engaging with a projection formed on the end of the reservoir *a*. In the pen suitable for pocket use, a shorter handle, rotatably held by the end of the reservoir, moves the piston by means of a long screw passing through it, a feather on the



inside of the barrel *a* preventing the piston from turning. The nib holder *f* passes over the barrel *a*, and the nib *i* is held between it and a part *g*. The end of the feeder *b* is shaped to lie in the nib, and has an air hole *d*.

**7,675.** SCARF-PINS. J. W. STOCKER, Beckenham, Kent. March 31.

Scarf-pins and the like are kept in place in cravats, scarfs, and the like by a clamp *a*, attached to the pin, as shown in Fig. 1. The U-




shaped clamp is made of brass or other suitable material, and is tightened by means of the screw



1. Snap complete.


2. Outside of Snap.


3. Inside of Snap.

# The E. P. H. Patent

## NON-PULL-OUT Neck Chain Snap

*is a patented snap that insures the wearer against loss of*

CHAIN or CHARM

**for it positively will not pull out**

**Made in 10 and 14 Karat Gold and In Gold Filled.**

***Can be had of the following Wholesale Selling Agents:***

Messrs. W. Green & Co., 6 Maiden Lane, New York
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
Bauman-Massa Jewelry Co., St. Louis

*PRICES.*

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

## MAGIC NUT

**For Ear Buttons, Scarf Pins, etc.**



A GLANCE at the illustrations will show that this device consists of an arrangement of two small discs. It holds firmly on perfectly smooth wire. Adjusted by simply pushing on the wire; removed by inserting finger and thumb nail between discs and pulling. Made in 18K., 14K., and 10K.; also in 14K. Rolled Plate; and in Sterling Silver and Aluminum. Small in size but great in utility.



**C. Irving Washburn,**

12-16 John St., New York.

**Eliasof Bros. & Co.**

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

IMPORTERS AND JOBBERS OF

**DIAMONDS WATCHES JEWELRY**

9-11-13 MAIDEN LANE NEW YORK.

100 STATE STREET ALBANY, N. Y.

*c*, Fig. 2, the shank of the pin passing through the hole *b*, which may be threaded.

*Complete specifications accepted July* 12, 1905.

1904.

**18,663.** JEWEL MOUNT. Bancon.

**19,157.** THIMBLE. Bourne.

1905.

**2,975.** MATCH STAND. Brander.

**5,310.** WATCH. Hartmann & Oliak.

**6,742.** POCKET KNIFE. Kaufmann.

*Applications filed July* 3 *to July* 8, 1905.

**13,612.** THIMBLE. W. J. R. Parnall, 2 Auckland Villas, Cheseldcn Road, Guilford.

**13,642.** PENCIL CASE. R. G. H. Caie, 65 Chancery Lane, London.

**13,652.** CANDLESTICK. Muriel E. M. Reischer, 110 Strand, London.

**13,663.** DEVICE FOR INSERTING STUDS. George Taylor and Thomas Morton, 48 Corporation St., Birmingham.

**13,687.** ALLOY. J. B. Chaumet, 6 Lord St., Liverpool. Complete specification.

**13,718.** HAIR WAVER. Thomas Hope, Imperial Chambers, Colmore Row, Birmingham.

**13,731.** STUD. C. C. G. Alford and A. H. Alford, 24 Temple Row, Birmingham.

**13,749.** CARVING-FORK. Florence G. Scott. 41 West Hill, Sydenham.

**13,768.** FOUNTAIN PEN. George Sweetser, 25 Camden Hill Road, Upper Norwood, London.

**13,778.** HAIR CURLER. F. V. Raymond, 321 High Holborn, London.

**13,833.** TIME-CHECK. Louis Silverman and Herbert Austin, Prince s Chambers, Wolverhampton.

**13,836.** BROOCH. R. W. Ibberson, 5 John Dalton St., Manchester.

**13,850.** HAIR PIN. Walter Ledden, 9 The Grange, Liscard, Cheshire.

**13,903** and **13,904.** INLAYING AND ORNAMENTING METALS. Sherard Cowper-Coles, Grosvenor Mansions, Victoria St., London.

**13,941.** PENDANT. Thomas Wilcox, 111 Spencer St., Birmingham.

**13,985.** CANDLESTICK. F. J. Pullen, 24 Temple Row, Birmingham.

**14,100.** CLOCK. Alfred Loebb, 111 Hatton Garden, London.

**14,106.** EYEGLASSES. Hugo Brinkhaus, 132 Potsdamerstrasse, Berlin, Germany.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued July* 31, 1888.

**386,799.** EYEGLASSES. John Bowles, Washington, D. C., assignor of one-fourth to J. R. Edson, same place.

**386,804.** EGG-CUP. James Casey, Cambridge, Mass.

**386,817.** COFFEE-POT. August Harry, Los Angeles, Cal.

**386,829.** POCKET CANDLE-CASE. J. H. Johnson, Boston, Mass.

**386,891** and **386,892.** PENCILS. Oscar Mussinan, Jr., New York, assignor to Eberhard Faber, same place.

**386,944.** BUCKLE. L. C. Voorhees, New York.

**386,945.** CUFF-HOLDER. B. F. Walker, Warren, Pa.

**386,973.** SUSPENDERS. Victor Dubreuil, New York.

**387,005.** CALENDAR-CLOCK. P. F. Wilson, Phoenix, Ariz.

**387,011.** WATCH-CASE PENDANT. F. W. Schimmel, Murray, Idaho.

**387,042.** PEN OR LEAD HOLDER. Ulrich Bohren, Hoboken, N. J.

**387,054.** SUSPENDERS. P. C. Dodge, Burlington, assignor to Willard Mfg. Co., St. Albans, Vt.

**387,079.** STRIKING MECHANISM. L. D. Jones, Chicago, assignor of one-half to W. E. Shaw, same place.

**387,129.** SUSPENDERS. W. H. Wetmore, Burlington, assignor to Willard Mfg. Co., St. Albans, Vt.

*Designs issued Aug.* 2, 1898, *for 7 years.*

**29,119.** PIN. Jane B. Moore, Covington, Ky.

**29,120.** SPOON. H. L. Wallace, Wallingford, Conn., assignor to R. Wallace & Sons Mfg. Co., same place.

**29,121.** BRUSH-BACK. Conrad Egge, Boston, assignor to J. E. Blake & Co., Attleboro, Mass.

**29,122.** CUP. C. J. Ahrenfeldt, New York.

**29,123.** COVERED DISH. C. J. Ahrenfeldt, New York.

**29,124.** SYRUP-CUP COVER. E. A. Russell, Wallingford, Conn.

**29,139.** EGG-SEPARATOR. H. S. Pullman, Meriden, Conn.

J. C. Byrd, Wagoner, I. T., who is a careful reader of the trade papers, recently received word from C. W. Hoskins, Collinsville, I. T., stating that he had been robbed of $1,800 worth of jewelry, a list of which he enclosed. In reading The Circular-Weekly Mr. Byrd noticed an article telling how H. L. Morrison, Pittsburg, Kans., had received a number of watches from a farmer. He had purchased them from a man who appeared to have a number of such articles. A comparison of the numbers of the goods showed that those stolen from Mr. Hoskins tallied with those sold in Kansas, and Mr. Byrd imemdiately notified Mr. Hoskins and also the jeweler in Pittsburg, Kans.


14K TRADE-MARK.







14K TRADE-MARK.

"New Lamps for Old" was Aladdin's cry.

We give

New Rings For Old

when our 14K. Seamless Gold Shell

RINGS

do not last as long as required by our

GUARANTEE

supplied with each ring.

Stand 14K.-Gold Acid and Stone Test.

Write for Samples.

Rhode Island Ring Co.,

Incorporated,

Providence, R. I., U. S. A.

14K TRADE-MARK.

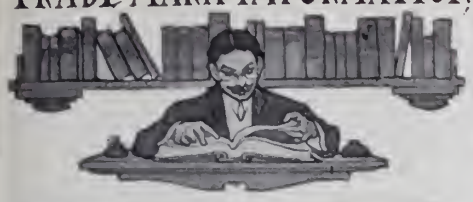






14K TRADE-MARK.

# TRADE MARK INFORMATION



**Note.**—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," Second Edition, containing 4,000 marks, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for, if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

*All queries received are also answered promptly by mail.*

LOCKPORT, N. Y., July 1, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell us who uses a trade-mark like the following:



It is used on chains. D. A. H. & Co.

ANSWER:—Wm. Smith & Co., 13 Maiden Lane, New York. See page 56, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

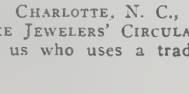
NORWICH, Conn., July 5, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell us who uses a trade-mark like the following:

**GEM.**

It is used on filled watch case. P.-C. Co.

ANSWER:—This mark was used by the old firm of Bates & Bacon, who were succeeded by the Philadelphia Watch Case Co., Riverside, N. J. See page 112, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

CHARLOTTE, N. C., July 15, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell us who uses a trade-mark like the following:




It is used on sterling spoons. G. & B.

ANSWER:—Dominick & Haff, 3 W. 29th St., New York. See page 62, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

VALLEY CENTRE, Kans., July 15, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell us who uses a trade-mark like the following:




It is used on filled cases. J. F. W.

ANSWER:—L. Fritzsche & Co., 73 Hamilton St., Newark, N. J.

MORRISTOWN, N. J., July 7, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell us who uses a trade-mark like the following:

**ORIENT.**

It is used on gold jewelry. P. & V. Co.

ANSWER:—Joseph Fahys & Co., 54 Maiden Lane, New York, N. Y. See page 116, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

## Trade Marks Recently Received.

(The following marks have been recorded by THE JEWELERS' CIRCULAR-WEEKLY since the publication of the Second Edition of "Trade-Marks of the Jewelry and Kindred Trades:")

STERLING SILVER MARKS.




Eugene S. Toner Co., 41 Maiden Lane, New York.



(*On novelties.*)

Wilcox & Wagoner, 41 Union Sq., New York.

MARKS ON SILVER PLATED WARE.

**MEXICAN CRAIG.**

Holmes & Edwards Silver Co. (International Silver Co., successors), Bridgeport, Conn.




(*On silver plate.*)

Kronheimer & Oldenbusch Co., 425 Broadway, New York.

MARKS ON AMERICAN WATCHES.

**LORD ELGIN.**

Elgin National Watch Co., 131 Wabash Ave., Chicago, Ill.

**TRENTON**
**MONOGRAM.**

Trenton Watch Co., Trenton, N. J.

**MA-LE-NA.**

Chauncey F. York, Warriorsmark, Pa.

MARKS ON IMPORTED WATCHES.

**ROSKOPF.**

E. Cappellini, 141 Sullivan St., New York.

**CELTIC**
**VALDEZ.**

Societe Anoyme Louis, Brandt & Frere, Bienne, Switzerland.

**ZENITH.**

Georges Favre-Jacot, Locle, Switzerland.

**IMPERIAL.**

Byron L. Strasburger & Co., 17 Maiden Lane, New York.

WATCH CASES.

**B. S. W. C. CO.**

Brooklyn Standard Watch Case Co., Brooklyn, N. Y. (Now out of business.)

**PRINCESS.**

(*20 and 25-year case.*)

Crescent Watch Case Co., 21 Maiden

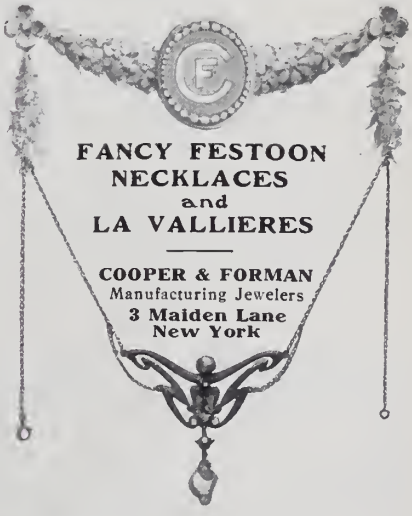


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COOPER & FORMAN
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DIAMOND MOUNTINGS
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GARREAUD & GRISER
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LAPIDARIES. PRECIOUS STONES.
GEMS in Unique Cuttings.

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Etching in Gold and Silver,
Telephone, 3465 Gramercy.
No. 70 5th Ave., NEW YORK.


Lane, New York.

BRISTOL.

Joseph Fahys & Co., 54 Maiden Lane, New York.

PEERLESS

(*14-K. 25-year filled.*)

Goldsmith's Stock Co., 48 Yonge St., Toronto, Ont., Can.

TIGER

WARRANTED

Illinois Watch Case Co., Elgin, Ill.

LEON W. C. CO.

Leon Hirsch, 37 Maiden Lane, New York

MYSTIC W. C. CO.

R. R. Fogel & Co., 179 Broadway, New York.

BETSY ROSS.

Philadelphia Watch Case Co., Riverside, N. J.

(*Used on electroplated case.*)

NATIONAL.

Star Watch Case Co., Elgin, Ill.

---

MARKS ON CLOCKS.

PRAYER.

Angelus Prayer Clock Co., Chicago.



Carlowitz & Co., New York.

C C Co

Chelsea Clock Co., 16 State St., Boston, Mass.

---

MARK ON SUPPLIES, MATERIALS AND TOOLS.

E. F. B.

Ezra F. Bowman's Sons, Lancaster, Pa.

F. W. G.

F. W. Gesswein Co., 39 John St., New York.

THE MAINE.

(*Mainsprings.*)

W. W. Mansfield & Co., Portland, Me.

MARKS ON FOUNTAIN PENS, PENS AND PENCILS.

MAXIMUS.

(*Fountain pens.*)

Baldwin, Miller Co., Stevenson building, Indianapolis, Ind.

JUST.

(*Fountain pens.*)

Francis C. Brown, New York.

CHILTON.

S. C. Crocker Pen Co., 79 Nassau St., New York.

RICHMOND.

Jenkins & Co., Richmond, Ind.

LUTHER.

Chas. Hartdegan & Co., 677 Broad St., Newark, N. J.

MILLER

E. Z.

Theo. Miller, 304 Greenwich St., New York.

CELTRIC.

The Selden Pen Mfg. Co., 140 Nassau St., New York.

DUPLEX.

Standard Self-Filling Pen Co., Spitzer building, Toledo, O.

---

MARKS ON OPTICAL GOODS.

TRIANON.

LA DAUPHINE.

(*On opera glasses.*)

Geo. Borgfeldt & Co., 50 W. 4th St., New York.

STAZ-ON.

(*On rimless eyeglasses.*)

Cohen Bros., Ltd., Montreal, P. Q.

TUXEDO.

(*On opera glasses.*)

REX.

(*Nose glass.*)

F. A. Hardy & Co., 133 Wabash Ave., Chicago, Ill.

ALBEX.

T. A. Willson & Co., Reading, Pa.

YANKEE.

(*On eye shades.*)

Henry M. Tileston, Chicago, Ill.

CAWOOD.

(*On mountings.*)

Swigart Opt. Co., Toledo, O.

KELVA.

C. F. Monroe Co., Meriden, Conn.

AMERICAN ART POTTERY, CHINA AND GLASS WARE.

ROZANE.

Roseville Pottery Co., Zanesville, O.


High Grade Rolled Plate Chains.

We sell direct to the retailer, and by so doing
*You Save the Jobber's Profit.*


TRADE MARK

The **A. & Z.** Brand of Gold Filled Chains are the best in
*Quality, Design, Workmanship and Finish.*

Every Chain guaranteed as represented or replaced with a new one.

A. & Z. Chain Co.,
9 Calender Street, PROVIDENCE, R. I.



# Sessions Clocks

**Superior finish. Reasonable prices.**

Have you seen our

**New and Exclusive Designs**

**in Mantel and Hanging Clocks?**

Write for Catalog and supplement.

## The Sessions Clock Co.

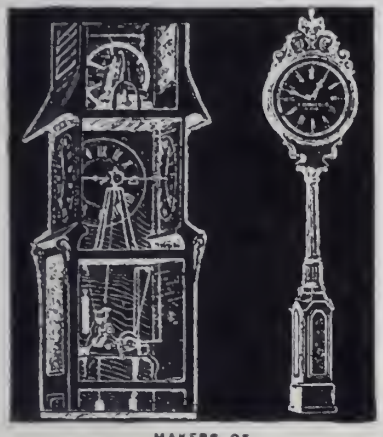
Main Office and Factories,

**Forestville, Connecticut, U. S. A.**

New York Salesrooms,

**37 Maiden Lane.**





MAKERS OF

**TOWER AND STREET CLOCKS**

FOR PARTICULARS, WRITE US, MENTIONING THE JEWELERS' CIRCULAR-WEEKLY.

**E. HOWARD CLOCK CO.,**

Est'd 1842. Boston, Mass., U. S. A.


### Mighty Niagara.

The New York *Press*, of June 16th, says of Niagara: "Most people visit Niagara Falls once, then go away forever, cherishing the recollection of having seen something, but unable to explain to themselves or another exactly what the something is. They know it is something grand, wonderful, amazing, astounding, overpowering; but they can never quite grasp or comprehend it. Now, the thing to do is to make a study of this marvel of nature; go to see it in winter, spring, summer and fall dress. Go to see it a dozen times. You will discover new interest, new beauty, new wonder each time. Stand in its mighty presence often, and you will find your spiritual stature greatly enlarged."

Everyone who has visited the falls a number of times will agree that only by "intimate acquaintance" can one come to a full appreciation of the extent, beauty and grandeur of this greatest of all natural phenomena. Niagara is now in its "summer dress." —*From "In the Trail of the Traveler," in Four-Track News for August.* Adv.


**Horological Department,**

**BRADLEY POLYTECHNIC INSTITUTE,**

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**SOHO CLOCK FACTORY**

**Handsworth, Birmingham, England**

MANUFACTURERS OF

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GRANDFATHER'S CLOCK.

**School and House Clocks with Arch Brass Dials, to Chime upon Bells, Gongs, and Harrington's Patent Tubes**

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ESTABLISHED 1805

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**MORGAN & ALLEN CO., 134 Sutter St., San Francisco, Cal.**

Sales Agents for Pacific Coast.

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# WALTHAM WATCHES

## Observations by Great Observers

From the Autobiography of HERBERT SPENCER, Vol. II, Page 167, American Edition.



HERBERT SPENCER

"The presentation watch named in Prof. Youman's letter, was one of those manufactured by the Waltham Watch Company. . . . It has proved a great treasure as a time-keeper, and has excited the envy of friends who have known its performances."*

*"I find in a letter written in December, 1880, after the watch had been in my possession fourteen years, a paragraph respecting it which may fitly be quoted :—'I have several times intended to tell you how wonderfully well my American watch has been going of late. It has always gone with perfect regularity, either losing a little or gaining a little; but of course it has been difficult to adjust its regulator to such a nicety as that there should be scarcely any loss or gain. This, however, was done last summer. It was set by the chronometer-maker in July, and it is now half a minute too slow; never having varied more than half a minute from the true time since the period when it was set. This is wonderful going. As the Admiral says, one might very well navigate a ship by it."

("In 1890 it went with equal nicety; lost 42 seconds in half a year.")



RALPH WALDO EMERSON
From a drawing made in 1857 by S. W. Rowse, now in possession of C. E. Norton.

RALPH WALDO EMERSON, the Concord Philosopher, used the Waltham Watch as a type of the highest development when he wrote in one of his Essays on Eloquence, in speaking of a man whom he described as a leader and a Godsend to his community:

## "He is put together like a Waltham Watch."



THE CITY TEMPLE
Holborn Viaduct

The REV. R. J. CAMPBELL, in a sermon preached at the City Temple, London, on Sunday, September 18th, 1904, spoke as follows:

"When I was in the United States last year, I visited the well-known Waltham Watch Factory; some of you now are wearing the products of this American manufactory. Do you understand, or do you ever try to understand how it is that you are abie to afford these articles as compared with the earlier day? I will tell you: It is because the brains of a whole army of men are concentrated in that marvellous institution. I remember asking my guide, as we went from room to room, 'How many watchmakers of an older day do you estimate sit on each of those stools, and the men who do the work by machinery—how many are they equivalent to?' He replied: 'Everyone you see at work here is equivalent to fifty at the very least of operators who lived before this day, conscientious and able though they may have been.' Inventions have increased the working value of every individual man; they have raised the level of the productive output of the civilized world. So it is in higher region."

"*The Perfected American Watch*," *an illustrated book of interesting information about Waltham Watches, sent free on request.*

**American Waltham Watch Company**

**WALTHAM, MASS.**




## To Convert an Ordinary Watch into a Universal Decimal Tachometer.

(Translated for The Jewelers' Circular-Weekly from the French of M. J. de Rey-Pailhade, in the *Revue Internationale de l'Horlogerie.*)

FOR this conversion it is necessary to use a watch with a central second hand. The dial is divided into 300 equal parts, each equivalent to the fifth of a second; some number these divisions according to the 60 seconds; others number them from one to 300, in sections from 25 to 25. Of course, the centesimal of the minute will be obtained by numbering the divisions by threes. Thus the first hundredth of

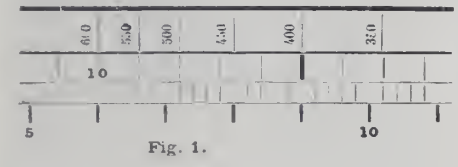



Fig. 1.

the minute is equivalent to three-fifths of a second; the second hundredth of the minute equivalent to six-fifths of a second; the 99th hundredths of the minute is equivalent to 297 fifths of the second; the 100th hundredth of the minute to 300 fifths of the second.

This method of numbering the 300 divisions allows, therefore, without changing the trains, to divide the minute into 100 subdivisions of a third of the hundredth. If the seconds hand is stopped on the second mark after the 17th hundredth, it is said to mark 17 two-thirds hundredths, which is written decimally, 0.177 m.; 2/300 is equal to 0.066, or more simply 0.007 (approximately).

On the dial of the watch can be depicted perfectly (1) the seconds and fifths of the seconds; (2) the hundredths of the minute; (3) the speeds in kilometers for the time corresponding to either system. The reading is easier and more precise where each indication has a special color. Below is a model that might be used.

It is seen that 10 centiminutes are equivalent to six seconds; 15 centiminutes to eight seconds; 18 centiminutes to 10 4/5 seconds; inversely, 7 2/5 seconds correspond to 0.123 m., and so on. The drawing, therefore, allows of the conversion at sight of a time in seconds to a time in hundredths of a minute.

When the second hand has made more than one revolution, two for example, and 10 2/5 seconds over, we write 2.177 m.; this number is immediately applicable to the calculations. The diagram gives the speed

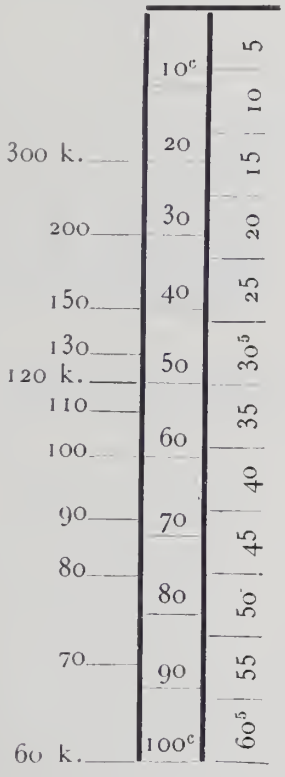



Fig. 2.

in kilometers per hour, corresponding to the given time for one kilometer. Thus, a + c vehicle has passed over a kilometer in 15 centiminutes, or nine seconds, and the diagram indicates a speed of 400 kilometers per hour. It is manifest that if the mobile had made one kilometer in 1.50 m., or 150 centiminutes, the velocity would have been 10 times less; that is, 40 kilometers per hour.

Fig. 2 is shown free from unnecessary details, the ensemble of the design for the circles of the dial in straight lines for the convenience of the printer. The values are reversible; that is, if the kilometers are taken for the times, they will be read in the column of the times; for example, for the time of 170 centiminutes corresponds a speed of 50 kilometers per hour.

This diagram allows of ascertaining the speed per hour of an automobile that has passed over 100 kilometers in 2 h. 30 m. A mental calculation gives 173 minutes, and the diagram, for the time of the kilometer, 173 centiminutes, a speed of 34.6 kilometers. Thus, all the problems of velocity can be solved without calculations, and with an approximation sufficient for practical needs.

The division of the periphery of the dial into 100 parts presents another advantage; it allows of reading directly, with the minute hand, the decimal fraction of the hour. This is convenient in certain cases. Thus, under the same conditions, can be read with the central seconds hand, 0.177 h., corresponding, according to the first diagram, to about 10 3/4 m.

Finally, this graduation permits of obtaining, through a division by two, the decimal fraction of the entire day, otherwise called the decimal division of the day decreed by the convention. It can be seen on what division the prolongation of the hour hand passes; on our watches this hand is prolonged sufficiently to meet this graduation.

For instance, the hour hand passes by 0.177; this indicates that it is 0.177 of a half day; then the hand makes two turns per day, which is written $0.177 \times 1/2$; whence the rule—divide by two the decimal fraction indicated, which gives instantly 0.0885 of a day, or 8.85 *cès*, corresponding to about 2 h. 7 m. The decimal fractions of the day are much employed in astronomy.

It is seen that the graduation of the circle of the dial of an ordinary watch into 100 parts presents the greatest advantage for a large number of calculations. I therefore advise persons who are interested in problems of the decimal system to have a simple graduation in the hundredths placed on their watches, as in Fig. 1, without the indications of speed; then by constructing diagrams of the kind illustrated in Fig. 2, a large number of problems can be solved without other calculation.

## Bending up the Knee of Breguet Springs.

BY those who have little practice in the operation of bending the over coil, it is regarded as a difficult undertaking, and it is probably for this reason that there are so many auxiliary devices for this purpose. I have never yet, says Carl Nadich, in the *Deutsche Uhrmacher Zeitung*, seen the description of the following method published anywhere, although it is perhaps the simplest of all, requiring practically no auxiliary means outside of the tools which every watchmaker possesses and uses daily.

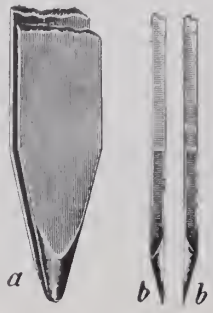
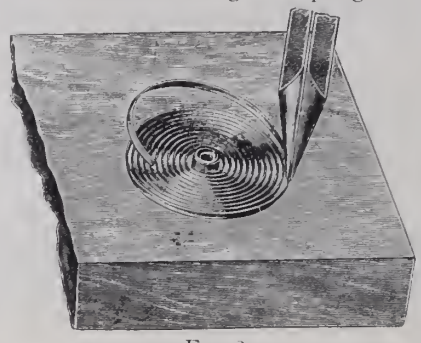


FIG. 1.

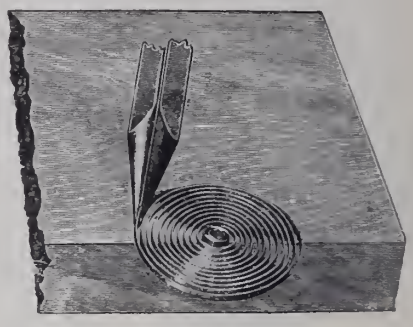
All that is necessary is to prepare a pair of strong tweezers a little differently than usual by making the two broad jaws perfectly flat and rounding them off a little at *a* in Fig. 1, but making them pointed sideways, as shown in *bb*, in Fig. 1. Beside this tool only an emery file is required, the handle, which is free from emery paper, being employed in the process.

After the balance spring has been "counted off" in the usual way and the place determined where the first bend has to be applied, the blade of the spring is seized at this spot between the noses of the tweezers and placed on the emery stick in such a manner that the blade of the spring at the bending place runs across the grain of the wood. Now take a hammer, and while holding the spring blade very firmly between the flat points of the tweezers, give the latter a few light taps with it on the upper end. This will cause the points of the tweezers to enter the wood and the blade of the spring held between them suffers a little dent forward, the degree of which can be gauged as desired by the number and strength of the taps with the hammer. The first bend is complete.


FIG. 2.

Now turn the spring around, grasp the blade at the spot where the second angle is to be, and repeat the above-described process, with the exception that in this case the points of the tweezers should be placed near the edge of the wood, so that the whole spring from the first bend protrudes over the emery stick finishing the elbow.

It is immaterial in this work whether the turn which is nearest to the extreme end of the spring is made first or last so long as the operation is carried out correctly. In the accompanying drawings (since the collet in Fig. 2 is represented, as seen from below) the outer bend is supposed to be the first and the inner one (compare Fig. 3) the second.


FIG. 3.

The whole operation is completed in a few seconds. Those employing the method for the first time are generally quite dumbfounded at the ease with which the bends can be executed in this manner. I should be pleased if by publishing these lines I had enabled some of my fellow-craftsmen to accomplish without difficulty what may have appeared to them heretofore to be a difficult job

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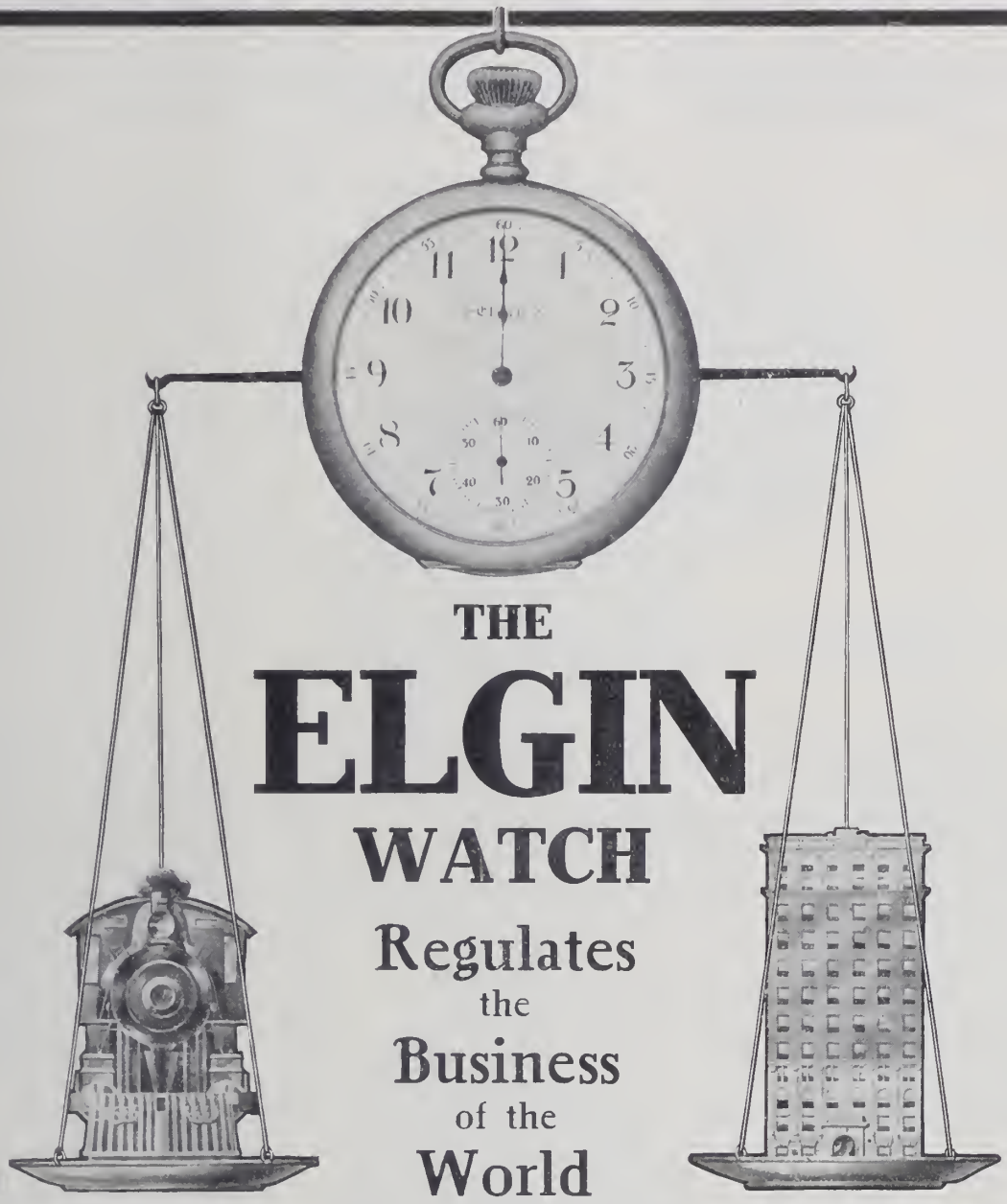
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68 NASSAU ST., NEW YORK. GENEVA, SWITZERLAND.

## Notes on Watch and Clock Oil.

(Compiled for THE JEWELERS' CIRCULAR-WEEKLY from different authors.)

(*Continued from issue of Aug. 2.*)

According to the late Ezra Kelley, the oil taken from the porpoise and blackfish during the Summer months on the coast of Africa, above the equator, is found to contain less glutinous matter than that obtained in or about the St. Lawrence River, which fact is attributed to the difference of the food of the fish, which, in turn, affects the oil.

Sperm oil is the best known of all the lubricants and, for general purposes, is one of the most excellent. The large cavity in the head of the sperm whale contains oil and solid fat, from which the former is separated without heating, by pressure and crystallization.

Bone oil is made from the fat obtained from the leg bones of recently killed, healthy, young cattle, and the best method of treatment is given as follows, in Brant's "Animal and Vegetable Fats and Oils":

"Fill a bottle one-third full of the oil to be purified. Then pour clarified benzine in small portions upon the oil, close the bottle and shake until the benzine has disappeared. By again adding benzine and shaking, a complete solution of the fat is finally effected. That this has actually taken place is recognized by the fact that the contents of the bottle do not separate after long standing. The bottle is then exposed to a low temperature for several hours, a solid fat is found as a deposit on the bottom, and the lower the temperature the greater is the deposit. Alongside the bottle containing the oil, place another bottle with a funnel, the lower end of which is closed by a cotton stopper; after thoroughly shaking the bottle with oil in, pour the contents into the funnel; the fluid portion runs into the bottle, while the solid portion is retained in the funnel by the cotton stopper. The clear solution of bone oil in benzine collected in the bottle is then brought into a small retort, which is connected with thoroughly cooled receivers. Place the retort in a tin vessel filled with water and apply heat. The benzine readily distills off, leaving the purified bone oil in the retort."

Neatsfoot oil is largely used in the arts, being one of the best of lubricants. The best oil, that used for clocks, is extracted by placing the thoroughly cleansed feet of cattle in a covered vessel near the fire or in the sun. The oil thus obtained is clarified by standing before bottling. It was the practice of many old watchmakers to allow a large bottle of neatsfoot oil to stand in a position exposed to the direct rays of the sun in Summer and to the extreme cold of the Winter; then, after two or three years, on a very cold Winter day, to pour off such oil as still remained fluid, which was preserved for use.

(*To be continued.*)

Rockford Watches Speak for Themselves.

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## COMPLETE WATCH
## of 1905

The Howard Watch is the superlative expression of modern watchmaking, unequalled in time-keeping quality or exquisite finish. Four grades, all 16 line, that meet every requirement of the discriminating, from the serviceable timer to an exclusive watch for the most fastidious buyer. So manufactured, cased, packed and delivered that the dealer may make the most attractive display and sell with the greatest confidence.

The watch of *fixed price*. We name the retailing figure—a *fair* price—and absolutely protect it. *No cutting is permitted.* These watches are sold under an agreement that the price is to be maintained in every sale and with the understanding that violators will be refused further stock.



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17 ruby and sapphire jewels (gold settings); adjusted to 3 positions and temperature; breguet hairspring; micrometric regulator; gold center wheel; double roller; steel escape wheel; sapphire pallet stones; all steel parts highly finished; extra fine, hand-made, double-sunk dial; **timed in case.**



17 ruby and sapphire jewels (gold settings); adjusted to temperature; breguet hairspring; micrometric regulator; gold center wheel; steel escape wheel; sapphire pallet stones; all steel parts highly finished; extra fine, hand-made dial; **timed in case.**

No uncased movements—*complete* watches in every way. The best movements in the best cases. Heavy 18 K. or 14 K. solid gold, or Boss or Crescent cases in designs that appeal to people of taste and discernment. Each watch enclosed in a highly-finished silk-lined mahogany box.

Write to us for Booklet giving full descriptions and prices at which the Howard Complete Watches are sold to the public; also a list of jobbers from whom they can be obtained.

**E. HOWARD WATCH CO., = WALTHAM, MASS.**

## Unique Sun Dial Showing Time at Fifteen Different Localities.

THE romantic and picturesque sun dial is coming to its own once more. Dial-making is again an industry reveled in by members of the arts and crafts circle, says a special contributor to an exchange. One wonders that anything so beautiful in itself and associated with so much of pleasing sentiment should have been allowed to die out. Its revival should be hailed as a sign of a new appreciation of the beautiful and fitting.

It was in days when interest in sun dials was lowest that Peter Hamilton, of Baltimore, conceived and executed the design for a dial unlike any other of which we have any knowledge, and which is now one of the attractions of the celebrated Druid Hill Park in that city.

This dial, beautiful from an architectural standpoint, is also a mathematical wonder, for it registers the time at 15 places, each far distant from one another. From its 15 faces can be read the hours at Rio Janeiro, Sitka, Jeddo, Jerusalem, Fernando Po, Cape Cod, Baltimore, Pitcairn's Island, Honolulu, London, Cape Town and San Francisco. The equatorial and polar planes, the latter with the motto, "sine umbra nihil," make up the 15 faces of this peculiar dial.

That he had constructed a wholly original sun dial, of which there is no duplicate, is a fact which surprised Mr. Hamilton, for he believed, while constructing it, that he was reproducing in essential points the famous dial at Glamis Castle, in Scotland, which is undoubtedly the finest in the world.

This latter timepiece is surrounded by Shakespearean romance and tragedy, and as Alice Morse Earle says in her "Sun Dials and Roses of Yesterday," even a pictured reproduction of this dial "speaks to us of Macbeth, the shadowy Thane of Glamis, and of the charm and magic of Shakespearean play."

There are over eighty dials in all on this famed timepiece, each of its 24 faces having from three to four dials each. Again, quoting from Alice Morse Earle: "This dial is certainly three centuries old, as it appears in a print of the castle, behind which it stands, previous to the year 1600, and was named in Earl Patrick's Book of Record of a date previous to 1695."

It was from a description of the Glamis sun dial, which is over 21 feet high, and handsomely carved, that Mr. Hamilton drew the plans for the dial which now stands in Druid Hill Park. Never having seen even a photograph of the Glamis dial,



SUN DIAL WHICH SHOWS THE TIME AT MANY DIFFERENT LOCALITIES.

Mr. Hamilton had only verbal descriptions to work upon, and he concluded that the many faces of the Glamis dial must speak the time at various points. Not so. The Glamis dial tells only Scotland time. Thus Mr. Hamilton's work is not a copy in any sense, but is original with him.

In an article in an old edition of the Encyclopedia Britannica Mr. Hamilton found the formula upon which he worked, as follows:

"If a horizontal dial were transferred from the place for which it was made to any other place on the earth's surface, and fixed there in a position parallel to its original position—that is, with its plane parallel to the horizon of the place for which it was made, its axis as before pointing to the pole of the heavens—there in its new position it will indicate the hour of the day at its original position, precisely as it did before it was removed."

It was in 1875 that Mr. Hamilton constructed his unique dial of sandstone. It stood in his yard for a number of years. In 1892 he presented it to the city of Baltimore. It was first placed in one of the smaller parks, and afterward removed to Druid Hill Park, near the Eutaw Place entrance. As time had begun to wear away some of the inscriptions, the Park Commission recently spent $500 to cover the surface with bronze plates and engraved them. This has been done under Mr. Hamilton's supervision, and the dial now bids fair to stand for centuries, a picturesque monument to its maker.

Another highly ingenious form of sun dial clock was recently exhibited at the Royal Society's rooms in London, says an exchange. It is the invention of Prof. Albert Crehove. The gnomen of the common dial is replaced by a bead fixed on a wire, the shadow of which is cast on the interior of a true cylindrical surface. On this surface figures of eight curves are drawn, marking standard noon for each day of the year. The cylindrical surface is inclined so that its axis, upon which the bead is fixed, is parallel to that of the earth. It thus represents the latitude of the place.

The shadow of the bead travels across the cylindrical surface parallel to or on one of the circles drawn thereon. These circles represent days of the month. Each hour described in the circle is always of the same length, and a scale of minutes engraved on the cylinder enables true mean time to be read off directly to a few seconds.


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EVER SINCE the advent of the watch in the latter part of the fifteenth century, the sign hung out by the majority of Jewelers has read, "Watchmaker and Jeweler"; and this has often been supplemented by a large representation of a watch hung in front of the store. Indeed, the watch is still the sign of the Jeweler.

The watch department should be the Jeweler's first care. Never were such good watches to be had as now. This house specializes the watch, rendering prompt and efficient service.

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# STORE KEEPING DEPARTMENT



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

## An Attractive Establishment of an Omaha Jeweler.

ONE of the finest stores in Omaha, Nebr., is that of Albert Edholm, who a short time ago moved to the northeast corner of 16th and Harney Sts. For 15 years Mr. Edholm had been in business on N. 16th St., opposite the new post-office. He started in business when that part of the street began to boom, and while the necessity for a more central location has been obvious for several years, it is only since the first of January that the opportunity has afforded itself whereby the change could be made.



SECTION OF THE STORE OF ALBERT EDHOLM, OMAHA, NEBR.

In the front of the store are two large plate-glass show windows. The entrance is at the corner, and to its right are two more large display windows. The interior of the store is equipped with wall cases of solid walnut, the show cases being of plate glass with marble bases. All other fixtures and furnishings are of solid mahogany. The ceiling is elaborately frescoed in white and the pale shades of blue. The walls are tinted slate blue, with a painted border of yellow and blue flowers and green leaves. The floor is marble in diamond-shaped panels, these having a border of terrazo strips. At the rear end and to the right is the watchmaking department.

The diamond room is situated in the front directly back of the show windows. A novel idea is a small closet between the windows, which is used for keeping loose stones during the day. A low partition of mahogany separates this department from the rest of the store. Built on the outside of the petition is a seat upholstered in green leather. Stools with bronze stands and mahogany and leather seats are placed about the store.

The three elaborate combination chandeliers holding both gas jets and electric lights are of blue tinted iridescent mosaic glass. The glass forms immense half globes of light. The globes are suspended from ceiling by bronze stems and heavy bronze chains. Drop lights to match are suspended on each side of the room.

No expense has been spared in making this store modern in every respect.

## Window Card Calculated to Attract Customers

"MY jewelry store is located near the depot, on the main street of our city, where almost every one must pass to go to or come from the depot," remarked a western jeweler last week, "and I have found a sign which reads:

MISS THE TRAIN?
then have your
WATCH
set and regulated free.

to be the best window card I have ever made. I do not think it appeals particularly to those who have been unlucky enough to miss a train, for they are in bad humor, but that line in large type at the top of the card, attracts the attention of almost every one who goes to and from the depot. I have found that it causes them to compare their time and that a large proportion of those who take the train regularly have become regular customers on account of this sign. They have taken advantage of the offer to have their watches regulated free, and this has led to an acquaintance which has ripened into a sure thing for their business in my line.

"Besides these regular customers there is a large class of travelers who do not have the correct time, and are glad to have their watches regulated while here, and while I do not generally get either a repair bill or the sale of a new watch, I nearly always manage to sell a few souvenirs to such people before they leave.

"I have made it a point to put that card in the window just after the regular trains arrive each day for some time past, and place other cards in the window at other times. This little change for the special occasion was one of the things to attract attention, and people have come back at a later date, looking for the jewelry store with that particular card in the window, and their inquiries along the street have caused the sign to be so well known to my brother merchants that they know where to send them at once.

"At one time I would have thought this plan entirely impracticable because it was bound to cause a good deal of work, for which there was little chance of remuneration. I then thought that we did well to regulate the watches purchased of or repaired by us. The test, however, has proven that the possible repair of a watch is made all the more certain, and there has been a very large increase in the business

## Storekeeping Department.

of the repair department, and the acquaintance gained is something immense.

"We have always insisted on each person coming in to have his watch regulated, making note of the date and also of the day we wanted him to drop in again, so he had two memoranda which reminded him of our store. It has been found that these men nearly always become interested in the goods we have to offer by the time the watch is properly regulated, and as we always give them the impression that it is a pleasure to show how nearly correct we can make their particular watch, they do not hesitate to come in and talk to us about all kinds of matters, and we are naturally the first people these men think of when they have to buy a present of some kind. They come down and unburden themselves at once, and we generally sell the goods needed. This all comes from the friendship started with the watch regulating.

"It is a well-known fact that no man can go into business and make a success of it if he is depending solely upon his friends. At the same time it is an equally well-known fact that no man can long continue in business unless he has the ability to make friends. These friends, made in a business way, are the ones who continue good customers, and for the jeweler I think the watch repair department is one of the best means to make friends of this class. It takes time, but it takes nothing but time, unless the watch needs repairs, and then you get paid for what you do, and can afford to use both time and material.

"I have also found it paid to make a special bid for the watch regulating of the ladies. They almost invariably have watches which keep poor time, until they are caused to take more interest in their time-pieces by talking to us, then they take pride in being one of the few to really have the correct time. They never fail to talk about it, and the result is the instilling of the wish in other women of the desire to also be of the few who have correct time. She hunts us up and we take care to keep her interested from that time forward.

"Jewelers out our way have to come in competition with the department stores, where women take possession and pull most of the goods around to suit themselves. We must make our stores attractive to them in some manner, or we lose their trade. I have made this watch regulating scheme one of my hobbies, and it has been a paying one." F. A. P.

### A Unique Advertisement.

A NOVEL way of advertising is that adopted by the Harris-Goar Mfg. Co., Kansas City, Mo., which is distributing the words and music of a song entitled "A Square Deal," the words being descriptive of the establishment. The music, which is written in the key of E flat, is not such that might readily be accepted by a publisher of popular songs, but nevertheless it fulfils its purpose well.

The regular strain is written in waltz time.

"You can get a square deal, no less, no more, at the jewelry house of Harris & Goar. Let the merchants, princes, gamblers roar, or tell you instalment men *must* cheat, you get a square deal, no more, no less, the way they can do it they leave you to guess, but they are the people you will have from this on 307 E. 4th St."

### A Correction as to Some Old New York Jewelry Firms.

NEW YORK, July 28, 1905.

*Editor* THE JEWELERS' CIRCULAR-WEEKLY:

Referring to the article in the CIRCULAR-WEEKLY of July 26, "When New York's Jewelry Shopping was Done in the Bowery," there are several errors which I am desirous of having corrected.

The firm of A. C. Benedict & Co. is still continued at 28 Bowery on the same grounds that it has occupied for 87 years and I, the surviving partner, am now the head of the firm. One would infer from the article mentioned that nothing remained there but the name, but the business is still conducted as it was during the lifetime of Mr. Benedict with the assistance of the old employes who have been there from 20 to 30 years.

In the list of names mentioned of jewelers doing business on the Bowery in the '50s and '60s, the name of Wm. D. Briggs has been omitted.

Mr. Briggs was of the original firm of Ackerly & Briggs, who were originally, I think, 150 Bowery, corner of Broom St. Mr. Ackerly retired, and Mr. Briggs subsequently removed to 158, where he remained for a number of years and until he died.

There was also omitted in your article the name of Wm. S. Smith, who was quite prominent and who did business at No. 178. Also Martin Benedict, who was at 276, but retired from business along in the '50s, with ample means that carried him through the balance of his life.

The store of W. W. White referred to in your article was first at 68 Bowery, and is still continued as a jewelry store by F. Schneider.

Yours truly,
R. S. FERGUSON.

### Yet Another.

Tell me not in sneering manner
Advertising does not pay;
Rich are they who fling their banner
Boldest to the world to-day.

Advertising done in earnest,
Done with wisdom, heart and soul,
With determination sternest,
Always wins the wished-for goal.

Lives of many men remind us,
We to great success can climb,
If the reading public find us,
Advertising all the time.

Advertising with persistent
Energy to spread our fame,
Ever honest and consistent
In performing what we claim.

In the world's commercial battle,
In the rivalry of trade,
We must hustle, shout and rattle,
Ere impression can be made.

Not enjoyment, rather sorrow,
Is the certain end of those
Who are apt to let to-morrow,
Like to-day, unheeded close.

—*Business.*



## WHAT SOME JEWELERS SAY

*Catch phrases, descriptions and arguments which retail jewelers and opticians have used in their newspaper advertisements.*

When Jobe-Rose sells the gift the recipient is happy and well pleased—that's because there's a degree of exclusiveness which marks it distinctly different from all the others. The prices are right—Jobe-Rose Jewelry Co., Birmingham, Ala.

Suitable gifts for graduates. If you haven't made up your mind what to select for a graduation gift, perhaps these suggestions will help you: A good watch will almost surely be a welcome gift. Watches for boys and young men—every one warranted to keep good time; silver or gold cases; all prices, from $6.00 to $35.00. Misses' watches in dainty silver or gold-filled or solid gold cases, $5.00 and upward. In the matter of jewelry, you may choose from a fine assortment of rings, brooches, scarf pins, lockets, neck chains, etc., paying as much or as little as you choose. We have plenty and appropriate pieces of jewelry as low as $1. Then there are numbers of personal trinkets in sterling silver that make dainty gifts; 50 cents to $2.00.—W. W. Pearce, Wichita, Kans.

The best is none too good. Wedding gifts purchased at our store in sterling silver are the best. We deal in the best only. Variety is a specialty with us; looking over our line you will be convinced. It includes all the useful pieces, as well as many novelties suitable for wedding gifts. Largest stock of cut glass in the county. $2.50 for bon-bon dish is a leader with us, and can't be beat in price, style or quality.—Clark & True, Middletown, Conn.

The ruby is the birth stone for July. You find them here in any setting—gems that adorn. Going to the seashore or mountains? You need something new and good in jewelry—it is here—at the store where quality is the first consideration. Hundreds of tasteful and inexpensive things not found at other stores. Repairing done by men best in their line; no poor work goes out from Paul's, Norfolk, Va.

Diamonds.—Six reasons why you ought to buy them: (1) They are beautiful. (2) They're indestructible. (3) The prestige they give to the wearer. (4) Their constant increase in value. (5) Their salableness. (6) Their safety as an investment. A reason why you ought to buy them here.—Because our present stock (the largest in the State) was bought so reasonably that we can well afford to sell diamonds at lower figures than our competitors—and fine diamonds, every one of them. Come and see if this statement isn't a true fact. Albert Pfeifer & Bro., Little Rock, Ark.




## Robbing Peter to Pay Paul.

(Paper by S. B. MILLARD, Minneapolis, Minn., read before the American Association of Opticians, at Minneapolis, Minn., July 25, 1905.)

I HAVE been called upon by our president to assist him in filling up your programme, and I do it rather reluctantly, knowing that there are many optometrists present who could handle the subject with much more ease and convey to you better ideas than I can possibly do.

In my work connected with the State association, I have preached that when called upon for a paper to do the best you can, which I will endeavor to do and if I fall short in my attempt to interest you, kindly make allowances for my limited ability and give me credit for the effort I have made.

"Robbing Peter to Pay Paul" is my subject, and while it has nothing to do with Peter or Paul, it will show you I think that robbery is taking place within ourselves and does more injury to the human race than if you were met on the street corner by a "hold-up artist" and relieved of your cash, the artist caring little if it were your last cent. You call this robbery as the law would, or you can call it borrowing without your consent. The "artist" may be forced by the pangs of hunger to commit the crime, but he must be satisfied. Nevertheless it is a crime, and the only way to stop the borrowing is to supply the want.

Another illustration: Take a young man starting in business with a small surplus capital, he places his surplus in a reliable bank. Now, if business is not as it should be, he checks out some of the surplus, and should business continue in the same condition his "nest egg" becomes exhausted and he will go to his banker and borrow. Should he be so unfortunate as not to meet the obligations, he will "go to pieces" and be forced to settle, not as he would like, but as the bank will see fit to have him.

Now the case I am going to mention is a clear case of robbery as I have diagnosed it, and I think you will bear me out by the results I have and am obtaining. Even if I am not right, I cannot be farther out of the way than some of our leading nerve specialists in the northwest. This is the case as I discovered it, and while it may be nothing new to you all I think it will be interesting to a few of you. I submit this picture taken of the patient, who is 22 years old, a farmer by occupation, is bright mentally but has had very little schooling on account of his affliction.

The picture shows the starting of the spasm, which was with him at all times in different forms, it being utterly impossible for him to control it in the least; note how the face is distorted, the next instant his tongue would protrude from the mouth full length, then he would yell "whoa" until he could be heard for blocks then the spasm would repeat itself. This was his condition at all times, it even annoyed him while eating, and I assure you it was more annoying to any one who was forced to be in his presence. He being conscious of it himself it was doubly annoying to him.

I knew the young man in a way for a number of years, but my attention was called to him by seeing and hearing that he was apparently relieved of his trouble, and upon investigating the case found that a physician had given him the "Rest Cure." The treatment he received was being confined to a bed in a darkened room for, I think, nine weeks, and he came out apparently in a normal condition, but I noticed in a few weeks that he gradually became worse, and in a short time was the same as ever. Then I became interested as an optometrist, and I learned that he had visited some of the most noted nerve specialists in the west and his case was diagnosed by all of them differently, one very prominent physician stating that it was "chronic palpitation of the heart." I will say this was apparently a fact, as he had, while exerting himself, palpitation in its severest form. If he ran up a flight of stairs you could, as it were, hear his heart beat.

I suggested to a physician who had also become interested in the case, that there was a nerve leakage which had not been located, and suggested that it might be in the eyes, but I was informed that his acuteness of vision had been tested and found to be normal, but of course the mere fact that his vision was normal would signify nothing.

I was still convinced that Peter was robbing Paul and that the third pair of nerves was robbing the seventh, and after the seventh was exhausted he borrowed around among his friends, such as the 10th nerve and the 12th nerve; robbing the 10th of its stimulus caused the bad heart action, and by robbing the 12th he lost control of the tongue.

The case presented itself to me very plainly as being one of third nerve exhaustion, for why should the case recover while in the dark? The leakage must have been through the organs of vision, and in the darkness the stimulus which had become exhausted through the eyes would soon build up the third nerve, and when that was accomplished Paul returned to Peter all the stimulus he had borrowed, thus relieving the cells which had been robbed, as you know it is said there is "honor among thieves."

It is stated by some of our prominent optometrists that a great percentage of stimulus secreted in the brain-cells is exhausted through the eyes. This apparently is a fact, and if you consider what is accomplished by some of our blind citizens you will appreciate it. Look how they remember the voice, or the hand clasp of a friend. I have in my list of acquaintances a young man who is a law student in the University of Minnesota, who gains his knowledge from hearing his roommate read his lesson, and he can repeat it word for word while his classmate is compelled to study for hours. Would it be possible for him to accomplish this were he not blind? Did you ever hear of a person with good organs of vision being able to do this? It appears to me that it is easily explained, for not being able to read his lesson he sends no stimulus to the eyes, and not being forced to this he has just that much more retaining power.

Statistics show us that the longevity of the human race decreases from generation to generation. We will all admit that we are middle-aged when we should yet be young, and some of our learned people account for this fact by stating that we all dissipate too much both in pleasure and business, as you know a man can dissipate in business as well as pleasure. I doubt if we were all to live strictly as our physicians would have us, it would prolong life. With all the skill of the medical profession it seems as if they ought to accomplish this, but they have failed. They say we should eat this or that sparingly, we should not drink this or that, and yet we get weaker physically. Did you ever stop and think how much more reading we do than our forefathers? When I was a boy in school one of the punishments dealt out to me was being forced to get my lesson at home. Now what do you see? Young children taking home an armload of books every day, as the school hours have become too short to acquire their lessons in school. Might it not be just possible that present day people shorten their lives by too much use of the eyes? It looks reasonable to me, and when the stimulus is exhausted in one pair of nerves Peter robs Paul, and by so doing weakens certain organs which are essential to maintain life. With the amount of work thus forced upon us we must be in a normal condition, or there is a general breaking down, and if we have a refractive error the robbing process soon starts. You have all given prominent relief to some lady patient who informed you that she had regular sick headaches, and when they came on the only thing that gave her relief was lying down and putting a cold towel over her eyes. Now, was it the cold towel that relieved her? No! It was due to the fact that she could not see, and not being able to do so the third nerve stimulus soon built up and returned what it had borrowed, and when it was all returned the headache ceased. You stopped the robbery by a properly fitting lens which immediately gave relief.

It would be a very nice mathematical calculation, were it possible for us to compute nerve strain with figures. To be sure this can be accomplished as far as the figures are concerned, but do we all enter the world with the same amount of stimulus secreted? How many times will you find one patient with say 2.D of hypermetripia, who apparently suffers no exhaustion, while another with .50 diopter whose stimulus becomes exhausted in a few hours. It is accounted for only by the fact that one has a sufficient supply of stimulus while the other has not.

The case in question is one of chorea caused, as nearly all of them are, by nerve exhaustion, and as the supply becomes exhausted the robbery commences. I mistrusted in this case latent defects, and I was right in my judgment. For reasons best known to the patient, I was unable to induce him to have his eyes atropized, so I was forced by well known methods to develop the defect. I am not going to bore you with all of the "whys and wherefores" of this case, for had any of you come in contact with a parallel case, no doubt you would have accomplished the same results as I did, although your methods of procedure might have been different. I take notes from my prescription book: Vision, 20/20; internal, 10; external, 12; right superior and left inferior, 2; right inferior and left superior, 2. No refractive error developed with the fogging method. I spent considerable time trying to develop an error. On measuring the amplitude of accommodation I found the near point about 6½ inches, and as an emmetropia at his age should have been able to read the fine print at 4¼ inches, I drew the following conclusions: The curve of the wave on entering the eye at the point at which he *did* see was 6.50 M/C, and the curve of the wave from the point at which he *should* see would be 9.50 M/C. It demonstrated that he was 3.D. hypermetropia all latent. The fact that his adduction was lacking I ignored, as he had such nice convergence. This, however, ought to be taken into consideration, I admit. I prescribed a + 1 which gave vision of 20/60, and gradually developed the hypermetropia, and in a few weeks he was able to wear a +3. With these lenses I obtained practical results which were noticcable among his friends, still there was a great field for improvement. His face had ceased twitching and his tongue only partially protruded. I now tested the adduction and abduction, but with the same results. With Maddox rod I found 1° of exophoria. This I prescribed for and in a few days found I had developed 2° more, making a total of 3°, which I immediately prescribed, and his vision soon became about 20/20. A decided improvement took place in his appearance; he nearly always wore a smile, was agreeable to all with whom he came in contact, which was just the opposite of his former condition. He was formerly always in trouble, and many a boy can testify as to his temper. After he had worn the above correction, I tested his heart action with the most gratifying results. He could run 100

## Optical Department.

yards with no exhaustion and absolutely no palpitation of the heart, and I am told that he would work for days without making a noise. I submit his picture, taken about four months ago, showing how entirely different is his facial expression and his general appearance.

Before his eyes were corrected he was very careless in his dress, it being hard to induce him to make a decent appearance on the street, while of late he has been extremely careful in his dress, insisting on wearing better garments than he really could afford. In fact his whole character has changed. There were times when he would make a noise; he told me, however, that he could control it. I can testify to this, as I have heard him making considerable noise, but the moment he saw me he would cease it. He stated that when he saw me he thought of it, and as he had gained control of the facial organs he discontinued the noise.

In conclusion I wish to say that in your criticism of my paper and the manner in which I handled the case, remember it is hardly possible for two people to see things in the same light and I may have seen this case from an optical standpoint the way a gentleman judged "time" during the last holidays. He had been out with a few friends and had evidently imbibed a little too freely in "spirits frumenti," or some other intoxicant. He boarded an interurban car to go home and as the conductor came to collect the first fare he inquired how many miles it was from Minneapolis to St. Paul. He was politely informed by the ever obliging conductor that it was 10 miles. He sat in deep thought until the conductor came for the second fare, when he inquired how many miles it was from St. Paul to Minneapolis. The conductor thinking he was being imposed upon answered rather sarcastically, "I told you it was 10 miles from Minneapolis to St. Paul, and any fool ought to know it is 10 miles from St. Paul to Minneapolis." He heard the gentleman mumbling to himself, "Not necessarily. No, not necessarily; it's only one week from Christmas to New Year's, but it's more than a week from New Year's to Christmas." And they both were right, it all depending upon how you look at a case.

### The Insensibility of the Optic Nerve and Retina.

THE optic nerve and the retina are usually looked upon as being exquisitely delicate. When we think of the minuteness of the ethereal vibrations which produce vision, it seems marvelous that anything can exist so sensitively delicate as to be able to interpret these vibrations into visual perceptions; yet the retina accomplishes this with the aid, of course, of the optic nerve and the visual brain centers.

Recall having a nerve of a tooth exposed and a dentist touching it, and you will gain hereby a vivid idea of one kind of sensitiveness that most nerves possess, and one having only a superficial knowledge of nerves in general will be surprised at the following statement: The optic nerve and retina are totally insensible to pain. We can in the living subject touch, squeeze, cauterize, cut or entirely destroy the optic nerve without causing the least painful sensation, and it is thus insensible throughout its entire length.

In operating for cataract the needle has been passed to the bottom of the eye and the retina thereby irritated, but the only result was that the patient experienced an impression of flashes of light without the least sign of pain.

The insensibility of the optic nerve has also been repeatedly noted in surgical operations in which the nerve has been exposed.

A. H. Frandsen, Monmouth, Ill., has added an optical department.

### The Skiameter, its Advantages and Labor-Saving Qualities.

(Paper read by Herbert B. Wickins before the Buffalo Optical Society of Western New York, July 7, 1905.)

THE object of this paper is to explain the cross skiameter, its mechanical construction and labor-saving qualities. The instrument is binocular in form and similar in appearance to a pair of long-handled opera glasses. On the side of each tube is accurately marked the exact focal strength from zero to 6.D.

Back of each tube is an astigmatic dial, and just behind the dials are revolving disks containing a blank opening and three auxiliary spherical lenses of —1, —3, and —6. D. power. At the blank opening there are clips where the operator can add from his trial case any strength of lens required. The optical and mechanical principles of the instrument are very simple. They consist of two convex and two concave 7. D. cylindrical lenses mounted in cells with their axes at right angles to each other, thus creating the optical equivalent of two spherical lenses of + 7. D. and — 7. D. Each lens being slightly inclined on its axis from the perpendicular in order to prevent any reflection from entering either the patient's or the operator's eyes. The concave lenses are stationary, while the two convex lenses are movable, their cells sliding on rods and being controlled by a double cord, which is 40 inches in length. Thus we have from 0 to + 6. D. of spherical lens power in the tubes, and from — 1. D. to — 6. D. of spherical lens power in the revolving disks.

The pointers on the side of each tube show the kind and focal strength of the lens power used. These tubes revolve, thereby changing the axis of the cylinders. They also have small pointers for registering the exact degree. By a simple device the movable cells can be operated backward or forward, either together or separately, the locking and unlocking being accomplished by a slight side movement of the hand holding the cords. Thus through a mobile action any spherical or cylindrical lens power desired may be obtained with accuracy and precision.

The skiameter can be used for two distinct methods of shadow testing called "static" and "dynamic." When the "static" is used the instrument is arranged with a + 1. D. spherical lens. The refractionist holds his retinoscope 40 inches from the patient's eye, which distance is measured by the length of the cord attached to the instrument. The patient is requested to look over the examiner's shoulder at infinity, then the operator, by drawing the movable lenses outward, at the same time making a slow body movement with his mirror, will be enabled to obtain an exact correction of his patient's error in from 3 to 5 minutes of time, whereas, it takes much longer than this with a retinoscope and trial lenses.

The optometrist can use either the amplifying or fogging method. In correcting compound astigmatism, the operator notes the weakest meridian first and then the strongest. Or, after noting the weakest he can separate the cylinders and get the strongest cylindrical correction. The axis being secured by turning the tube to the proper meridianal degree.

The skiameter is also a practical substitute for drugs, producing an enlarged pupil without using a mydriatic, making it especially valuable in many cases where the astigmatism is irregular. The pupil is enlarged by drawing the tube lenses out. If necessary the pupil can be made still larger by rotating the auxiliary disk and causing artificial hypermetropia to be created. For proper corrections the minus is to be subtracted from the plus, or vice-versa. A plane mirror is the best kind to use with this instrument, in which case the shadow can then be said to be moving with motion in hypermetropia, and against motion in myopia.

In 1900, the inventor, Mr. A. Jay Cross, New York, while trying to improve his skiameter, discovered what he named the "dynamic" method, and which far excels the static method in its practical usefulness, especially so in cases of latent hypermetropia. The only change in the instrument made necessary for "dynamic" work is to neutralize the + 1. D. sphere in the tube lenses by a — 1. D. sphere of the revolving disk lenses. In operating the instrument, the patient is requested to look at a card placed on or near the operator's forehead, 40 inches away. In so doing it is known that a normal eye must be using at least 1. D. of accommodation and three degrees of convergence. A patient with latent hypermetropia under these conditions would be, of course, using 1. D. of accommodation and as much more as his total error called for. If the examiner advanced up to 20, 13, or 10 inches from the patient's eye, it will be seen that the normal accommodation, combined with the error, would call for a very great muscle tension. The adding of lens power by means of the binocular mobile action of the skiameter causes the accommodation to relax until it reaches the normal required for a perfect eye, the pointers on the tubes registering the full hypermetropia. All this being accomplished in a few minutes without distress or fatigue to the patient.

Two important points in both static and dynamic work are for the refractionist to know how to transpose his lens quantities quickly, and to read the action of his mirror with accuracy, which knowledge is gained only by practice and experience.

When you consider that the skiameter not only takes the place of drugs in enlarging the pupil, but that it also mechanically forces latent hypermetropia, or spasm, to relax, you can at once see its value to the refractionist. The skiameter and the retinoscope are the same to the skilled optometrist that the ophthalmoscope and mydriatics are to the oculist.

Any optician by careful study and practice can in a short time refract almost any error with the skiameter, no mater how complicated it may be, and do it with such ease and assurance that it affords much pleasure and satisfaction to both himself and his patient.

R. D. Springer, Duluth, Minn., recently had a narrow escape from being shocked by a live electric wire.

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## Loving Cup Recently Presented to John H. Patterson, at Dayton, O.

A CITY of 100,000 people practically suspends business, decorates its buildings, sends a special train containing 100 citizens 40 miles to a neighboring city to greet a traveler returning home after a year's absence in touring around the world, escorts him through the principal business streets crowded with applauding people, presents to him a magnificent loving cup and 300 school children sing songs of welcome.

These conditions prevailed, according to the daily papers of that city, Monday, July 3, 1905, when John H. Patterson, president of the National Cash Register Co., Dayton, O., returned to his home. Mr. Patterson has never aspired to any public office or bid for public applause. He has, however, through philanthropic work and efforts to improve laboring conditions, won the esteem of his fellow townsmen.

The cup presented to Mr. Patterson is a splendid piece of silversmithing, which stands 16½ inches high, and is 15 inches wide, with a capacity of 27 pints. The ornamentation is modeled heavily and tastefully. The handles represent horns of plenty. The design is of a modern French character, and is thoroughly pleasing and artistic. The cup was designed and made by the Mauser Mfg. Co., New York, to the order of Anderton & Son, Dayton, O.



LOVING CUP PRESENTED TO JOHN H. PATTERSON.

**The Thimble House.**



No. 149.

Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.



No. 136.

**KETCHAM & McDOUGALL,**
Manufacturers,
37 & 39 Maiden Lane, New York.
*Send for Catalogue.* *Established 1832.*
ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.

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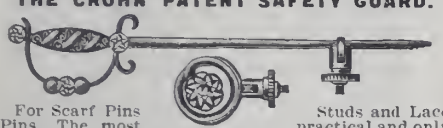
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If a customer should bring you any Diamond Jewelry to sell and you do not care to buy it yourself, take it to

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where you can have an immediate Cash Offer. Pearls and other Precious Stones also bought. Trade references if desired. Correspondence solicited.
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For Scarf Pins Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c ; in 10k. gold, $1 00; 14k., $1.25. M. CROHN, Maker and Inventor. 48 and 50 Maiden Lane, N. Y.

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All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.

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Gold, Silver and Plated Chain Trimmings,
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HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c.,

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| 22 K. 88c. per dwt. | | 12 K. 48c. per dwt. | |
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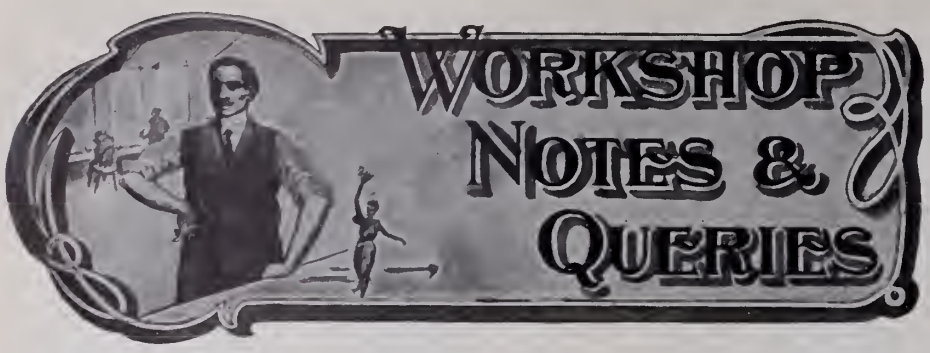
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| 10 K. 48c. per dwt. | 14 K. 64c. per dwt. |
| 12 K. 56c. " " | 16 K. 72c. " " |

18 K. 80c. per dwt.

Gold and Silver Solder, either from formulas furnished or our own. "T. B. H.," Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

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**T. B. HAGSTOZ, Ltd.,** Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS.




[*Answers are also solicited from our readers to the questions published on this page.*]

QUESTION No. 1263.—**Construction of Pedometers.**—*What is a pedometer and how is it constructed? What is an odometer?* *R. A. B.*

ANSWER:—A pedometer is an instrument shaped similar to a watch, with a dial and one or several hands. It is intended to record the number of steps which an individual takes in covering a certain distance in a specified time. It is operated by a weighted lever lying in a horizontal position, pivoted at one end and kept in its normal position against the upper of two banking pins by a long curved spring so weak that the ordinary motion of the wearer's body causes the lever to continually oscillate between said banking pins. These oscillations turn by a mechanical contrivance, a ratchet wheel standing in connection with a number of wheels actuating the hands on the dial indicating the number of steps taken. A similar mechanism is also employed in the construction of a self-winding watch which is automatically wound by the motion of the wearer.

Odometers or hodometers are similar instruments, by means of which the distance traveled by a carriage or other vehicle is registered. In the case of a carriage it is usually a train of wheelwork attached to the axle and one of the wheels to the carriage. It registers the number of revolutions of the wheels of the carriage. This number is indicated by an index on a dial. A similar instrument, called a cyclometer which can be attached to a bicycle or tricycle is familiar to all.

QUESTION No. 1264.—**To Oxidize Brass.**—*Kindly give me a receipt for oxidizing brass, such as a brass watch chain.* *R. H. F.*

ANSWER:—Powder salammoniac and moisten with distilled or rain water, and apply the paste to the metal and then rub dry with bran or whiting; or wash the brass with rock alum boiled in strong lye in the proportion of one ounce to one pint. When dry rub or brush with tripoli. Either of these receipts will give brass the brilliancy of gold.

QUESTION No. 1265.—**To Temper Brittannia Metal.**—*Will you kindly inform me as to the best method for tempering Brittannia metal?* *Z. L.*

ANSWER:—Mix the component proportion of tin with a proportion of nickel, or increase the proportion of tin in the quantity of brass used.

QUESTION No. 1266.—**Lacquer for Silver Plated Ware.**—*Kindly give me a formula for lacquer for silver plated ware?* *C. W. W.*

ANSWER:—The only lacquer suitable for silver-plated ware is collodion, which is also extensively used by photographers. This lacquer is made of sulphuric ether and gun cotton. It is colorless and transparent and will not discolor the surface of silver plated ware.

QUESTION No. 1267.—**Soft Metal Turning Tools.**—*What shaped tools are best for turning Britannia objects? I have tried the diamond shaped, such as are used for brass, but they will not work well.* *T. A.*

ANSWER:—The best shaped turning tools for turning Britannia are made of machinist's scrapers, these are from one-half to one inch wide and one eighth to 3/16 of an inch in thickness, and are ground square on the ends. The shank is inserted in a handle about 12 inches long. Brittania cuts best and smoothest with the corners of the tool. For inside turning, of hollow ware, a template, 1-16-inch thick, and shaped to apply to the inside of the object to be turned, is fastened to a handle. This is also ground so the corners will do the cutting, or rather shaving off of the surface. After the metal is turned smooth and into the shape desired, the object is burnished, with soap and water, with a smooth steel burnishing tool.

QUESTION No. 1268.—**Loss of Metal in Dross.**—*How much per cent. loss is sustained in melting tin?* *E. T.*

ANSWER:—The loss of tin in melting is about three per cent. It depends upon the amount of stirring done, the more stirring and mixing the greater the loss.

QUESTION No. 1269.—**Tinning Brass Rods.**—*How can I tin some brass wire rods?* *H. E. L.*

ANSWER:—Dip the brass so it will be chemically clean, then dip the pieces into soldering acid, and after this into molten tin and wipe off with a cloth before it becomes hard.

## General Hints on Stripping Gold and Silver.

(*Continued from issue of July 12.*)

*To Strip Watch Movements.*—To strip the gold from old watch movements, etc., first of all remove all screws, springs and steel parts, then cover the articles with a paste made of two parts of sulphur to one part of sal-ammoniac in vinegar, anneal in charcoal fire, and plunge into water acidulated with sulphuric acid, to be left therein for several hours, and before removing brush with a soft wire scratch-brush, when the gold will become loosened, and assume the shape of fine scales.

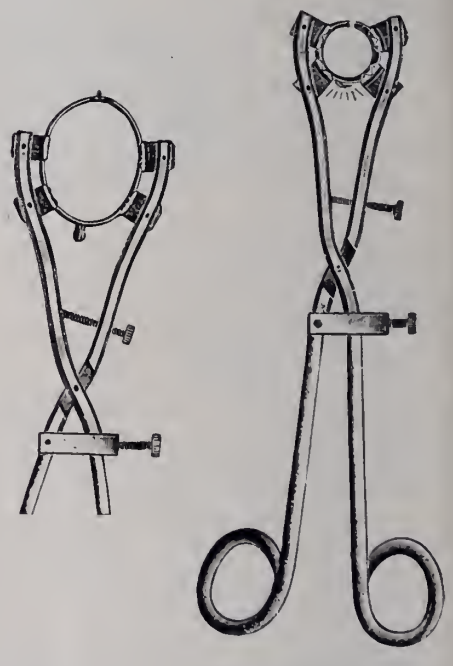
The water is then filtered, the remaining gold washed to remove all the acid, dried, some finely powdered borax and saltpeter of equal quantities added, and melted along with the filter, which will produce a button of solid gold.

*To Strip Old English Watches.*—Instances have been known where as much as two pennyweights of gold have been scraped from the different parts of an English watch movement of ancient manufacture, but such cases have been rare. In olden times such fine and costly watches were made by hand and mostly to order.

In fire gilding the quantity of gold deposited was tangible and hardly considered, but in later years, when the quantity of watches manufactured represented a commercial item the gilding was economically done, and any engraver who tried to strip the gilding from such watches would not find the operation satisfactory, and we would consider any speculation in this direction as unprofitable.

## Holders for Hard Soldering.

TO devise simple methods of hard soldering has been a task which has been tried repeatedly, says the *Leipziger Uhrmacher Zeitung*. The inventions have been frequently amended and improved, and the accompanying illustrations suggest a method which has been tried and approved for certain purposes. It has long been admitted that the fastening of objects to be soldered on pieces of charcoal has its drawbacks both as to defective workmanship and waste of time.



The tools shown herewith are jointed holders, which are fitted with jaws of asbestos and a most substantial ring can be soldered in this way without removing some of the jewels, and a band, such as the setting of an eyeglass, may be soldered with gold without any inconvenience.

..THE..

# SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

**W. W. STEWART, Inventor and Patentee.**

*A variety of Styles and Prices.*

3 Sizes Safety Swans,
3 Sizes Self-filling Swans,
which can be filled two ways.

**MABIE, TODD & BARD,**
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# The Nobs Safety Catch.



Absolutely Prevents Loss by Accident or Theft : : : :

PRICE, $1.50 PER DOZ.

*Its "Good Points."*

Is adjusted from the side. Don't have to find point of pin as with others.
No Screws to lose or get out of order.
No breaking of finger nails.
Is adjusted quick as a wink.
It has no equals.

*Patented June 27, 1904.*

**The Ledos Mfg. Co.,**
Watch Case Materials and Jewelers' Findings.
34-36 Pearl Street, NEWARK, N. J.

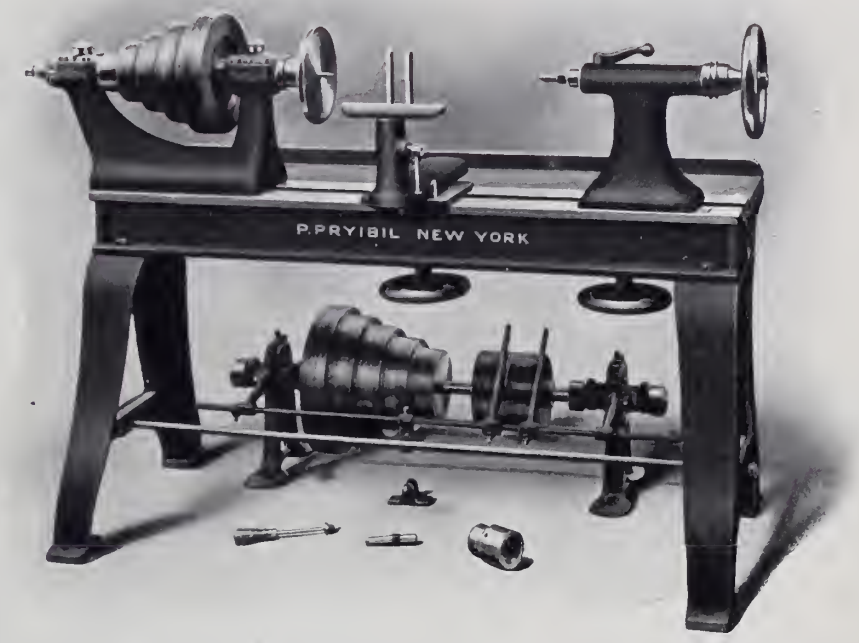
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**For Refinishing Balance Pivots, without removing the Hair-spring or Roller, and protecting them while the pivots are being polished.**



**Over 1000 Sold the First Year.**

Made for the principal lathes and will be made for any lathe for which I receive 10 orders.

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# SEAMLESS WIRE AND TUBING

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ATTLEBORO, - - - MASS.

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THIS IS AN AGE of metal. The goldsmith and the silversmith will confirm this statement. Metal is supreme also in the industrial arts, no less than in the fine arts. In short, metal is everywhere the basis of *permanency*, and the medium of *artistic expression.*

The jeweler is more interested in artistic expression than in mere utility, though both may be combined. Above all, his goods must be *impressive.* These impressive creations are all wrought from a metal basis, of one sort or another. Thus, we say, "This is a Metal Age."

Fortunately, the metals available are wonderfully numerous, and wonderfully capable of artistic manipulation. Marble and bronze seem to have been created for the chisel of the sculptor. Antique brasses, hammered and burnished copper, yield to the touch of the inventive modeler. Lamps and electroliers shine forth the possibilities of light and color in every tint and shade.

A wide range of styles and finish in these achievements are now on exhibition in our warerooms.

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## THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

ART NOVELTIES IN POTTERY, BRONZE AND GLASS.

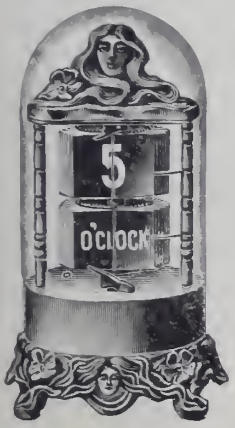
SINCE the removal of L. W. Levy & Co. to their new salesrooms at 580 Broadway, New York, they have fitted up their quarters so conveniently that buyers will be much pleased at the many facilities offered when they call to inspect the lines.

The concern occupies an entire well-lighted floor, 50 x 200 feet, on which the wares are shown to much advantage on long rows of tables, in cases and on shelves, about which the visitor may move, readily making his selections. One of the new lines comprises vases, jardinieres, fern dishes and other products in glass, mounted in bronze and brass. France, Austria and Germany were searched diligently by the firm's buyers in getting together this fine collection in which there is a wide variety. Another line that will attract attention is the gold-engraved glassware from Bohemia, in which will be found berry sets, punch sets, ice cream sets, bon bons, olive dishes, vases, smokers' articles and other articles. The glass is engraved, after which the gold is applied, and in some patterns, colors are added to represent fruits and flowers. The designs are neat and attractive, and the buyer looking for pleasing novelties will find it difficult to pass by these tables without placing an order.

*

NOVEL CLOCKS IN NEW STYLES.

AMONG the new patterns in "Plato" clocks, now being sold by the American Electrical Novelty Co., New York, one of the most pleasing is that depicted in the illustration herewith. The hours are shown by the upper set of plates and the minutes by the lower set. The word o'clock will be succeeded by the figure "1" at exactly one minute past the hour, and thereafter the figure changes every minute until the next hour arrives when the upper plate also changes. The clock is mounted on an ornamental base, and above the movement is an attractive female head, all parts above the base being enclosed in a glass case. While the mechanical part of all these clocks is similar, the variations in the cases and mountings is greater than ever, styles to fit all tastes now being shown.




*

RICH ASSORTMENT OF CARVED GLASS.

CARVED glass ware, in the styles which have of late been introduced to the trade by the Cristalleries de Baccarat, has met with much favor. Paul Durand, the American representative of this company is now in Europe arranging for the shipment of additional lines and new patterns in the same class of goods. The salesrooms at 43 W. 4th St., New York, already show a fine assortment of this ware. Its resemblance to rock crystal effects is evident, but the difference lies in the fact that in the carved ware the glass is of greater thickness and the cuttings deeper than in ordinary engraved glass. All the work of cutting is done, it is explained, with small oiled copper wheels of the same kind as are regularly used in engraving. To make the deep cuts and broad effects as well as the intricate and fine patterns, with these wheels, requires a high degree of skill on the part of the workman. The patterns include apples, pears, strawberries, cherries, grapes and other fruit, with leaves and vines. So cleverly have the engravers labored that the details of the designs are worked out in a surprisingly realistic manner; as an instance, when you look at the strawberries you see tiny dots to represent the seeds. In this ware are made punch sets, footed and other bowls, nappies, vases, decanters and a large variety of stem ware. Some of the patterns are shown not only in the white crystal, but also in colored glass. While sales are generally made for import, there are a few duplicates in stock.



CARVED GLASS BOWL WITH FOOT.

THE RAMBLER.




**Hawkes Cut Glass**

is not sold to department stores and, therefore, has a marked distinction from that of other makers. No piece without this trade-mark on it is genuine.

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**Stella and Ideal Music Boxes,**
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CUT GLASS TABLEWARE,
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**FANS**

for the Jewelry Trade in this country



**LOUIS STEINER,**
*Importer,*
520-522 Broadway, NEW YORK.




## High Prices for Sevres China.

THE following items were among the treasures of the late Dowager Duchess of Abercorn, which were sold on June 18th: A tea service of turquoise Sèvres decorated with cartels, in which are painted colored roses by Neol, dated 1769. The service which consisted of an 11 in. ovai tray, two cups and saucers, a teapot, and a sucrier, fetched £305. An ecuelle and cover in turquoise-blue Sèvres, 65gns. Another, in turquoise-blue Sèvres porcelain, with gold ornamentation, painted with exotic birds in cartels, £700.

Other prices were £185 for a tea-set, £330 for a second, £199 for a two-handled cup and cover, £63 for a cup and saucer, all of Sèvres porcelain; a rose water ewer and cover of white Sèvres, standing 7½ in. high, with a deep oval bowl, 11 in. wide, fetched £735. After 220gns. had been given for an ecuelle and 250gns. for another, the auctioneer submitted an oval-shaped tureen, with pierced border, and a cover and its square pedestal, of *Bleu du Roi* and White Sèvres porcelain, gold ornamented, and painted with flowers by H. Provost, and mounted with fine chiseled ormolu (the whole 16 in. high). This found a purchaser at £1,400.

Later £735gns. was given for a shaped ewer, with its oval, deep stand of turquoise *Bleu du Roi* Sèvres porcelain, covered with a decoration of gold and painted with cartels, displaying detached flowers and fruit, letter dated 1755. Another, similarly described, brought 375gns.; a tea service of *Bleu du Roi* Sèvres 380gns.; the 17th century rock crystal ewer £100, and a Louis XV. *étui* £105.—*Pottery Gazette.*

A. D. Ralph, who recently purchased the stock belonging to Mrs. C. F. Stone, Machias, Me., began a sale of the same last week.

## Recent Reappraisements of Decorated China.

Cloisonne ware from Kaitsu Gomei Kwaisha, Yokohama, exported May 12, 1905, entered at Portland (File No. 35809); findings of Howell, G. A.: 2 pieces, vase, 36, entered at 6.50, advanced to 9.75 yen each; 4 pieces, do., 38, entered at 2.25, advanced to 3.375 yen each; 5 pieces, do., entered at 1.50, advanced to 2.25 yen each; 10 pieces, do., 41; entered at .85, advanced to 1.25 yen each; 8 pieces, do., 40, entered at 1, advanced to 1.50 yen each;, 3 pieces, do., 37, entered at 3.50, advanced to 5.25 yen each. Add cases.

Decorated china, etc., from Carlo Rodolfo Subert, Milan, exported Nov. 14, 1904, entered at New York (File No. 33779); findings of Sharretts, G. A.: 2 cappe capodimontes, entered at 250 lire for both, no advance; 7 piatti, entered at 80 lire, advanced to 140 lire for all; 1 mobile a pancia, entered at 60, advanced to 120 lire; 1 sofa intarsiatia, entered at 80, advanced to 275 lire.

Decorated china from Gebr, Paris, Huttensteinach, exported Dec. 24, 1904, entered at San Francisco (File No. 34611); findings of Howell, G. A.: Entered at discount of 15 per cent. Add case. No advance.

## The Rarity of Porcelain.

TO ask a number of collectors what is the rarest of European porcelains would probably be to fling the apple of discord into what should be a placid atmosphere, said an evening paper recently. It is probable, however, that in point of sheer curiosity, as distinct from quality, the Flemish porcelain of Terveureu would be a strong candidate for first place. The pottery was a purely private concern, founded by Charles of Lorraine, Governor of the Low Countries, early in the 18th century, in his own château, at a time when nearly all European sovereigns were founding schools of porcelain of their own, like Maria Theresa in Vienna, Louis XV. at Sèvres, and the Saxon kings of Dresden.

Charles kept everything of rich merit that came from the Terveureu ovens for his own collection, and when, at his death, the factory was closed, and his collection was dispersed, there were about fifty pieces of Terveureu. How many exist to-day?

**ENGLISH GLASS**



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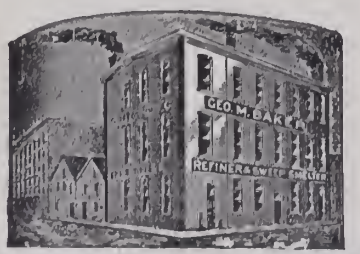
IMPORTERS AND CUTTERS

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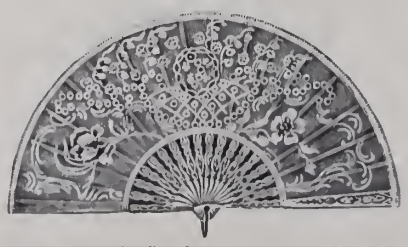
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THE HOROLOGICAL REVIEW,

WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY. THE JEWELERS REVIEW


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37TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, AUGUST 16, 1905. VOL. LI. No. 3.

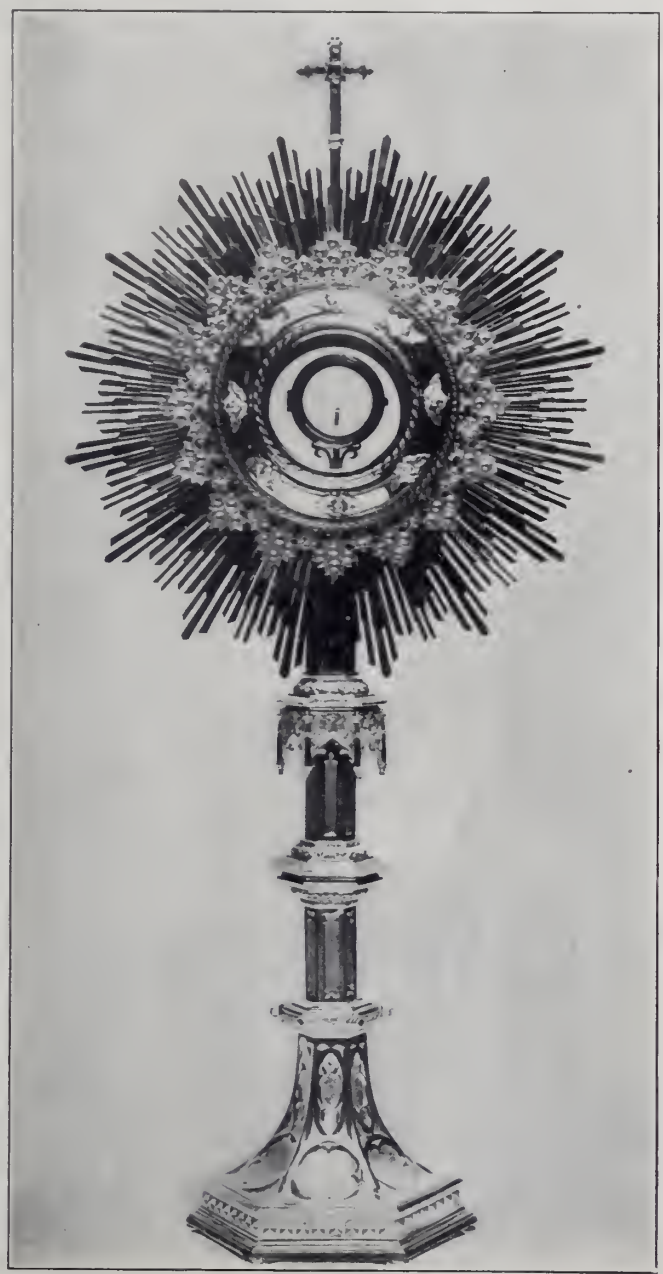
## AMERICAN ARTISTS' WORK IN ECCLESIASTICAL GOLDWARE.

ALMOST chaste and artistically wrought golden ecclesiastical piece, which was viewed with admiration by goldsmiths, skilled jewelry workmen and the trade in general, was displayed, recently, in a show window of J. E. Caldwell & Co., 902 Chestnut St., Philadelphia. It was one of the sacred vessels used in the celebration of the mass in the Catholic Church, an ostensorium, or monstrance, 39 inches high and 18 inches in diameter at the sunburst.

It is the rare dignity of the piece, its total freedom from any suggestion of unnecessary elaboration of detail or extravagance of design, that makes it a fine example of the 20th century goldsmith's art and which has won from the clergymen of the archdiocese warm words of praise for the jewelers. No expense was spared, nor effort lost to make the ostensorium a notable piece. J. E. Caldwell & Co.'s artisans were at work upon it three months before it was fully completed and presented to the Church of the Epiphany, 12th and Jackson Sts., Philadelphia.

Like many other ecclesiastical pieces recently made for the Catholic Church this ostensorium was fashioned from trinkets, old family heirlooms and discarded pieces of jewelry contributed for the purpose by the parishioners, so that besides its intrinsic and artistic value, it is made almost invaluable to the congregation of the church by the sentimental interest which attaches to it. For the making of the ostensorium the Rev. William J. McMahon collected pieces of jewelry from tiny infants' gold bands to wedding rings, necklaces, watch fobs, chains, heavy chains, bracelets and the like.

The ostensorium is Gothic in design, and is richly chased with a circular design of cherubs heads around the center. The whole piece is made exclusively of gold, but the unette is of pure 24-karat gold. The triple rays of the sunburst are also of gold. A heavy gold cross surmounts the ostensorium. It is given an added brilliancy by five beautiful gems of golden topaz.



GOLD OSTENSORIUM MADE OF VOTIVE OFFERINGS.

This piece is only one of a number of ecclesiastical pieces, which have been made by jewelers of Philadelphia. Z. J. Pequignot has made several similar jewels, some of which have been wrought out of heirlooms. Peter Schmidt, a well-known German artisan, has also made several ecclesiastical pieces which have been described in THE CIRCULAR-WEEKLY.

### Some New Fashions in Jewelry.

STONES of the semi-precious order are used in many charming designs for pendants, bracelets and the like. The aqua-marine, the peridot and tourmaline are in high favor. Pretty slender gold necklets have long, drop stones of aquamarine.

The very fashionable gem and chain bracelets come in about half-inch flat effects, with oval or square cut stones closely spacing a couple of slender chains. There are unnumbered variations of this style. Squares, or ovals of gold arabesque are also used in somewhat similar manner.

The chain fashion runs side by side with the bracelet fashion. Long double chains are closely spaced with some one stone, giving a wonderfully decorative effect. Gems set in odd arabesques of gold are connected with golden chains into the required length.

Very handsome are the diamond collarettes in leaf and flower patterns, or in fancy bar designs.

# ALVIN

¶ Our salesmen are out with an entirely new line in Hollow-ware, including Berry Bowls, Fruit Dishes and Bon-Bon Dishes.

¶ A large line of floral decorations and plain patterns—elaborate and chaste.

TRADE MARK

## ALVIN MANUFACTURING CO.,

SILVERSMITHS,

52 MAIDEN LANE, NEW YORK.

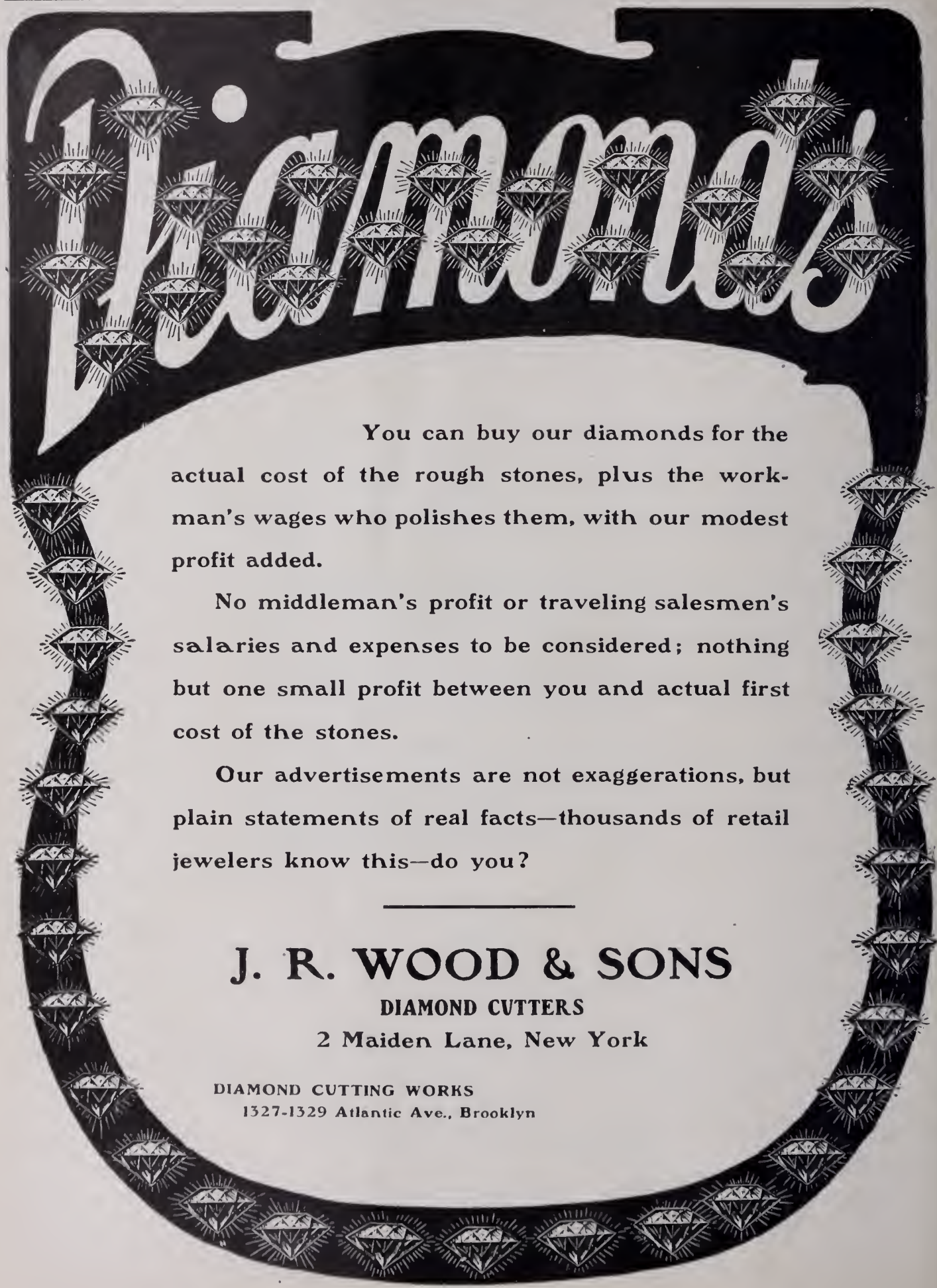
CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE.

# FAHYS

¶ In 99 cases out of a 100 the jeweler is—and should be—responsible for the kind of watch case his customer should buy.

¶ The jewelers who recommend Fahys Cases for their sterling worth and intrinsic value will find they are protected from competition with the Mail Order Houses.

JOSEPH FAHYS & CO.




You can buy our diamonds for the actual cost of the rough stones, plus the workman's wages who polishes them, with our modest profit added.

No middleman's profit or traveling salesmen's salaries and expenses to be considered; nothing but one small profit between you and actual first cost of the stones.

Our advertisements are not exaggerations, but plain statements of real facts—thousands of retail jewelers know this—do you?

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# J. R. WOOD & SONS

**DIAMOND CUTTERS**

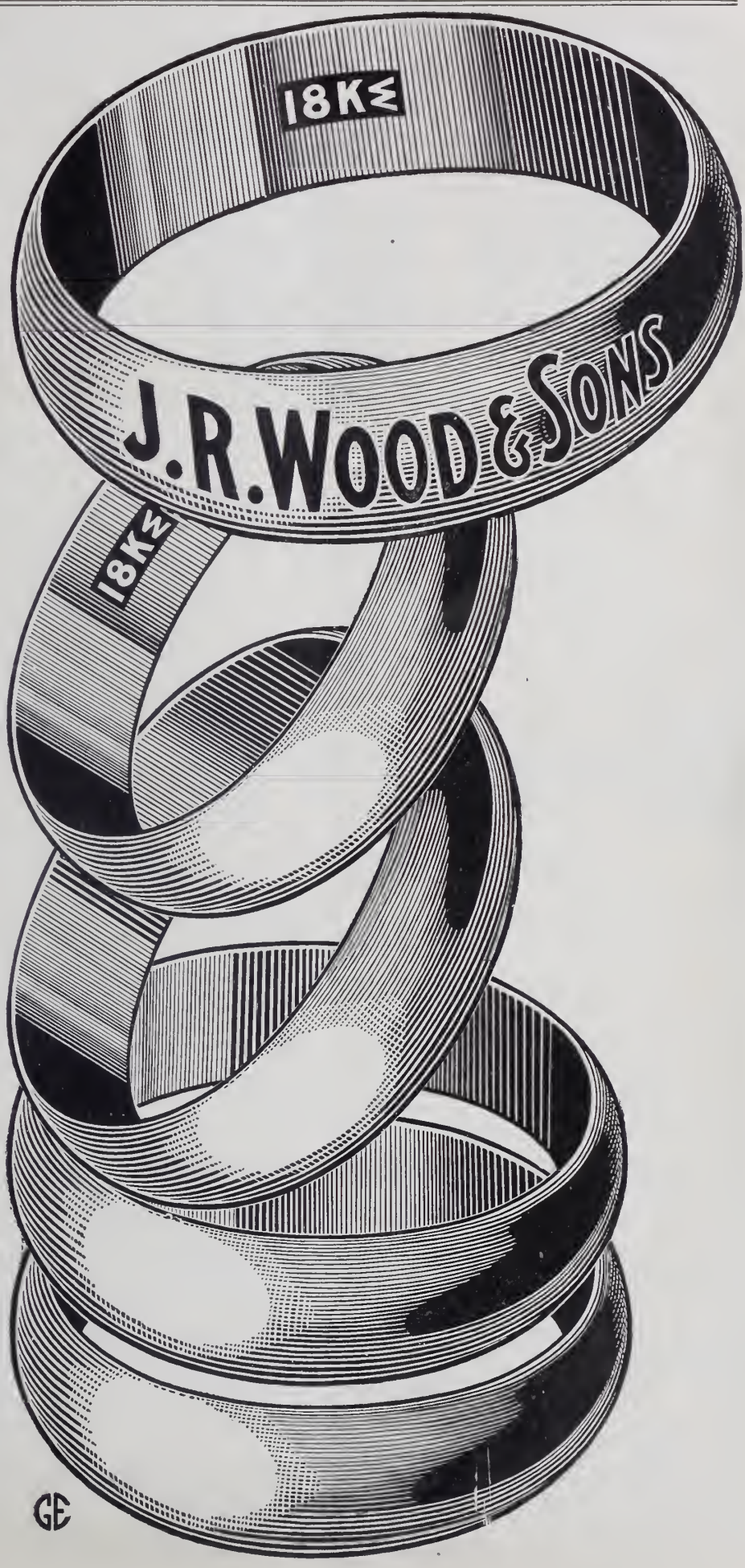
**2 Maiden Lane, New York**

DIAMOND CUTTING WORKS
1327-1329 Atlantic Ave., Brooklyn

# At The Top of the Heap

where they have stayed for 55 years; where we intend them always to remain.

The standard for quality, for finish, and for general excellence.




**J. R. WOOD & SONS**
Ring Makers
2 MAIDEN LANE
NEW YORK

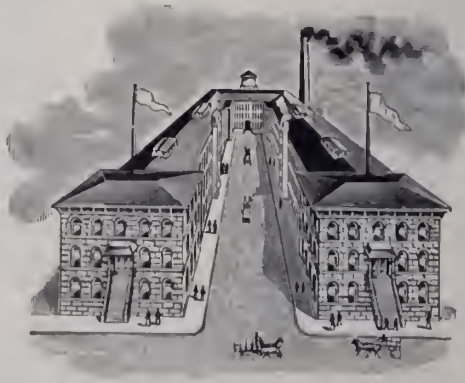
# Our Men are Out



with the winning line of the Season. Our new creations in Safety Fobs and Chatelaine Pins are all that could be asked for. In fact our entire line this season is complete in every detail. Just ask to be shown S. O. Bigney & Co.'s Goods. We make everything in the Chain line. Our prices are right and every article is guaranteed.

¶ There are no just as good fobs on the market. Insist upon being shown our new inventions. They'll make money for you.

## S. O. Bigney & Co.



New York Office:
3 Maiden Lane.

FACTORY: ATTLEBORO, MASS.

# Watch Case Makers, Remodelers and Repairers.



How an English Case Came to Us.



How it was Remodeled for Amer. S. W. Movement.

SPECIAL CASES MADE TO ORDER FOR ENGLISH, SWISS AND AMER. MOVEMENTS.

MELTING OLD GOLD CASES AND MAKING OVER INTO NEW CASES (USING SAME GOLD) A SPECIALTY.

ENGLISH CASES CHANGED TO FIT AMERICAN S. W. MOVEMENTS WITHOUT ALTERING OUTSIDE APPEARANCE.

KEY WIND CASES CHANGED TO STEM WIND.

HUNTING CASES CHANGED TO OPEN FACE.

OLD WATCH CASES REPAIRED AND RENEWED.

**Wendell & Co.,**

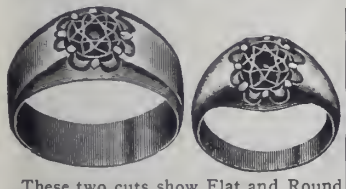
**2**

**WONDERFUL SHOPS:**

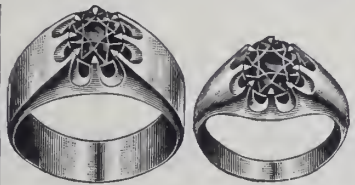
103 & 105 William St., NEW YORK.

57 Washington St., CHICAGO.

# New Claws on Diamond Rings.



These two cuts show Flat and Round Belcher Rings as received, with claws badly worn off and too low to permit resetting stones again.



These cuts show the same rings with new high claws, stones securely reset, and entire rings refinished like new.

Price for six new claws, resetting stone and refinishing ring like new .....$1.50 to $3.00, list.

Price for eight new claws, resetting stone and refinishing ring like new .....$2.00 to $4.00, list.

We retip or put new claws on diamond Tiffany, Belcher, Tooth and rings of every description, to cost from $1.50 to $4.00, list, according to the condition of ring and number of claws on setting.

## Wendell & Company,

**103 and 105 William St., NEW YORK.** **57 Washington St., CHICAGO.**

For 22 years we have been doing

# Gold and Silver Plating.

**Sterling and Plated Ware Repairing for the Trade.**

Do we do yours?
Our plating rooms are the best equipped in the country for job work.



How It Came In.



How It Went Out.

**WE REPAIR**

any article in the silverware line; making new parts to match the old ones that have been melted or broken off, the same as new.

**WE REPLATE**

any metal article in gold, silver, nickel, bronze, brass, oxidized silver, old bronze, statuary bronze, and all antique finishes.

## Wendell & Company,

**Repairers and Special Manufacturers for the Retail Jewelry Trade.**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street, NEW YORK.** **57 Washington Street CHICAGO.**



# Stone-Setting.

We carry a most complete stock of Precious and Semi-Precious Stones for special work and replacing lost sets. We import them direct from the cutters in Europe, and furnish them to the trade in single stones at dozen and gross prices.

Have your stone-setting done in our shops and save from thirty-five to fifty per cent.

We employ first class setters, and turn out work very promptly.

No job too small to receive our careful attention.

## Gold Chains Refilled, Renewed and Repaired.

**Old Chains made over into new patterns, using same gold.**

**GOOD WORK. LOW PRICES. PROMPT ATTENTION.**



Sample Job as Received.



As Delivered.



Fancy Link Chain as Received for Renewing.



As Delivered.

## Wendell & Company,

**The Special Manufacturers for the Retail Jewelry Trade.**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street, NEW YORK.** **57 Washington Street, CHICAGO.**






# KEEP YOURSELF POSTED

about the watch-case business. Your customers expect you to know what's what. Incidentally, do you know that the **"Wadsworth Permanent"** challenges comparison for style and absolute durability? If "looks" count with you, you'll find good looks here—genuine "face values." And for permanency our cases are built on honor.

We don't expect to take all the money there is in the watch-case business. A reasonable profit based on cost is all we look for. No fancy prices. No paying for names. Don't pay for names. You're buying filled cases; buy them on their merits, using your own judgment. To your best judgment we commend our **"Permanent"** cases. Just investigate. There's business in it.

## Wadsworth Watch Case Co.

**CHICAGO:**
**COLUMBUS BUILDING.**

**NEW YORK:**
**CORBIN BUILDING.**

**Factory, Dayton, Ky.**

LEATHER EBONY

# The AUTHORITY OF SUCCESS

THERE IS NO ORACLE who can proclaim in a positive and arbitrary way that such and such leather goods will take the lead in any particular season. Different manufacturers have different ideas. How then can one know?

The only safe way is to follow a house that has created successes in past seasons. History repeats itself. Some set the pace and lead always. This firm belongs to that class.

## DEITSCH BROS.

*14 EAST 17th STREET, NEW YORK*

IVORY SHELL

# A Glimpse into our Stock of Scarf Pins

**Style and Good Taste in Every Design—Not Expensive—Popular—Splendid Sellers**

A POPULAR line of Scarf Pins is here shown.

All goods represented in this cut are stamped 14 Karat gold.

They are set with Pearls, Tourmalines, Chrysoprase, Fancy Sapphires, etc.

Send for selection package.



EFFECTIVE as these Scarf Pins are, their prices are very reasonable.

The class of goods represented in cut cost from 75c. to $2.00.

Over 1000 designs in stock, ranging from 75c. to $250. See our line of small Brooches.

Special: Our Patented Elk Head.

## Schickerling Bros. & Co.

**28 East 22d Street, NEW YORK**

Representatives:
Theo. M. Schroeder
James R. Palmer
J. T. Scott
L. H. Green
H. E. Reich
Erle R. Sheppard

Conrad Schickerling, Pres.
Alfred Schickerling, Treas.
Theo. M. Schroeder, Sec.

Telephone, 5315 Gramercy

Our Pacific Coast Agents,
A. I. HALL & SON, Inc.,
San Francisco, Cal.,
Carry our full line.

# "If It Burns Alcohol, We Make It."



Everyone who uses the Sternau Coffee Machine is happy, and begins the daily routine of work in a frame of mind that is "at peace with all the world."



Don't have to go back to the old coffee pot with Sternau's Machine, because of broken globes —the globes are interchangeable.



Poorly made coffee affects the temperament of every business man.

You no doubt appreciate the fact that a new article to be successful must be advertised.

Your customers know that you are a jeweler, but probably will not recall that you sell a new line of coffee machines.

It is necessary that you let them know this in order to sell the coffee machine. We have produced a good coffee maker, practical as well as ornamental, and you will find a ready sale for it.

We will assist you by furnishing you with cuts similar to those shown on this page.

## S. Sternau & Co.

MANUFACTURERS,

NEW YORK SHOWROOMS:
Broadway Cor. Park Place, Opposite Post Office.

OFFICE AND FACTORY:
195 Plymouth Street, Brooklyn, N. Y.



The noble Turk, the swarthy Arab and the indolent Mexican, long ago recognized the many excellent qualities of coffee. To them the Sternau Machine is a boon.



Nothing is more appropriate for a present than a Sternau Coffee Machine.



Coffee made in the Sternau Coffee Machine is an after-dinner luxury.

THE

# W. J. JOHNSTON COMPANY

FIFTH AVE. and MARKET ST., PITTSBURGH, PA.

In the strenuous work which now marks the efforts of various watch companies to force the sale of their goods

## THE DUEBER-HAMPDEN WATCH CO.

is satisfied to leave the conclusion of superiority and preference to the American Retail Jeweler, who is the judge and jury in this case. Merit only will influence this decision, and merit in a superior degree we offer as the basis of our right to the verdict of being the makers of

## THE LEADING AMERICAN WATCH

Sold as complete watches in all sizes except 18-size, and cased only in 25 year gold filled and solid gold cases.

## "THE MOLLY STARK"

The Best, The Smallest, The Handsomest Ladies' American Watch. The Ideal of Ladies' Watches. Made in Hunting and Open Face. Fitted in cases of the most artistic and exquisite designs.

We offer "The Molly Stark" as the best value for its price in the world.

---

Selection packages sent to any responsible jeweler in the U. S., express prepaid. Catalogues, price lists and general information sent on request. No business accepted from other than established retail jewelers.

# Illinois Watches

Hamilton Rail Road Watches

Illinois High Grade Watches

Not Makers of
Seven Jewel Watches

## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

Makers Only of
Fine Watches

# Hamilton Watches




F&B TRADE MARK F&B

# Alpine Violet

Another of our new patterns for this season.

Our new catalogue shows all the pieces and sets.

---

We offer an especially attractive line of

**Chains,**
**Lockets,**
**Brooches,**
**Bracelets,**
**Bar Pins,**
**Scarf Pins,**
**Hat Pins,**
**Waist Pins and Sets,**

**Cuff Buttons, Crosses, Earrings, Necklaces and Hair Chain Mountings.**

Our catalogue describes all of these, and every Jeweler should have a copy. If you have not received one, ask us to send one to you.

# Theodore W. Foster & Bro. Co.

**MANUFACTURING JEWELERS AND SILVERSMITHS.**

**100 Richmond Street, PROVIDENCE, R. I.**

## Jewelry, Clocks, Watches and Optical Goods Exported from New York.

WASHINGTON, D. C., Aug. 9.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 3 packages scopes and views, $105; 1 package silverware, $136; 943 packages nickel, $15,963.

Bombay: 2 packages cutlery, $142; 2 packages clocks, $190; 10 packages clocks, $190.

Buenos Ayres: 9 packages plated ware, $955; 18 packages clocks, $1,650; 2 packages cutlery, $145; 2 packages plated ware, $144; 1 package watches, $1,016.

Cape Town: 6 packages plated ware, $416; 68 packages clocks, $1,642; 1 package watches, $185; 1 package engraving machinery, $135.

Calcutta: 30 packages clocks, $445; 3 packages watches, $600.

Cartagena: 5 packages clocks, $105.

Colon: 2 packages plated ware, $426.

Hamburg: 1 package plated ware, $180; 4 packages optical goods, $759; 1 package amber cuttings, $600; 3 packages cutlery, $1,137; 1 package watches, $462.

Havana: 2 packages plated ware, $125; 16 packages clocks, $310; 3 packages jewelry, $542; 23 packages clocks, $241; 4 packages jewelry, $264.

Havre: 11 packages watches, $859; 3 packages jewelry, $820; 1 package silverware, $100.

Kingston: 2 packages cutlery, $143.

Liverpool: 118 packages clocks, $1,366; 1 package jewelry, $500; 1 package silverware, $2,783; 1 package silverware, $560; 6 packages watches, $1,384; 1 package jewelry, $350; 17 packages jewelers' scrap material, $821; 5 packages optical goods, $1,027.

London: 15 packages watches, $810; 1 package gold leaf, $349; 5 packages cutlery, $375; 4 packages optical goods, $162; 2 packages stereoscopes, $500; 103 packages clocks, $1,625; 3 packages engravers' machinery, $350.

Madras: 1 package engravers' machinery, $125.

Matanzas: 3 packages cutlery, $198.

Montevideo: 15 packages cutlery, $1,023; 3 packages plated ware, $533.

Para: 3 packages cutlery, $388; 13 packages clocks, $266; 3 packages jewelry, $908.

Santiago: 9 packages cutlery, $361.

Trinidad: 9 packages clocks, $409; 3 packages watches, $135; 2 packages plated ware, $241.

Valparaiso: 2 packages plated ware, $197; 3 packages watches, $1,792; 1 package jewelry, $418; 10 packages clocks, $129; 2 packages cutlery, $346.

Varna: 8 packages engravers' material, $1,400.

Vera Cruz: 2 packages cutlery, $100.

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Julius Selinger's new store at 820 F St., Washington, D. C., to which he moved a couple of weeks ago, is handsome, commodious and fully equipped. There are convenient departments for the optical business, watch and clock repairing and other lines.

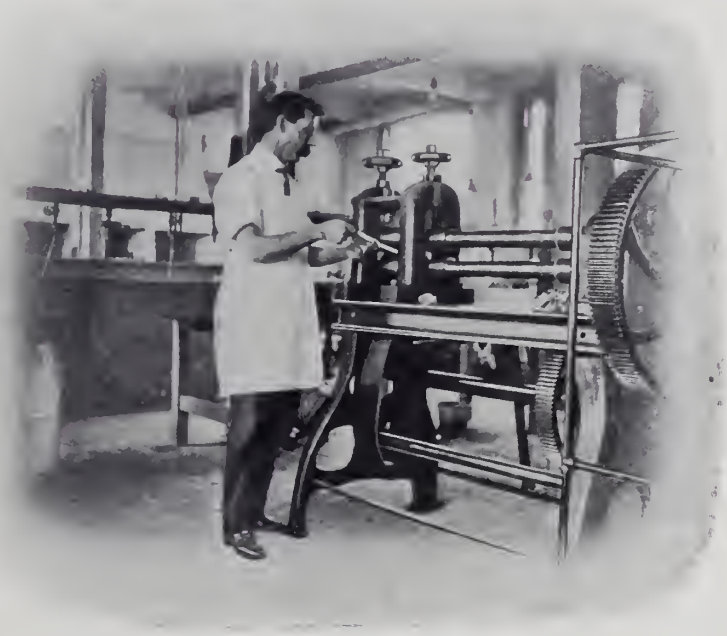
An attractive and comprehensive catalogue, of especial interest to opticians, has recently been issued by the F. W. Gesswein Co., 39 John St., New York. The tools and supplies used by the optical trade to which it is exclusively devoted are presented in handsome illustrations, and the accompanying text describes the articles concisely and accurately, prices and terms being given. The catalogue comprises more than 50 pages, and is neatly printed and bound in red paper covers. A complete index of four pages will be found a valuable feature. The trade will be especially pleased to note that in this booklet, instead of presenting a portion of their optical tools and supplies, in connection with those of jewelers and others the company describes practically everything that can be desired by the optician in his work.


ILLUSTRATED SERIAL STORY OF

# Modern Ring Making

Life Studies of Larter Workmen

ILLUSTRATION NUMBER FOUR



THE METAL WORKER.

¶ Having the quality of gold desired, the fourth step of ring making is to work the gold to the proper thickness.

¶ Great care is necessary to do this so that the pattern may be brought out and give the ring proper weight.

¶ Powerful rolls help toward this end, so that when finished, all Larter Rings are properly proportioned and correct in weight.

¶ Retail Jewelers who have sold Larter Rings for years, will agree that we know how to make them.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York City

# SPECIALTIES

• • • •

IT IS OFTEN WISE for a firm to limit itself to lines for which it has special facilities, and which prove most satisfactory to itself and its customers.

• •

For example, this firm does not make everything. It does not make rings. It does not make lockets. It does not make watch cases. There are a number of lines that are left to other manufacturers.

• •

But the lines we do make are artistically conceived and well made. Especially do our Vermicilli Decorations merit attention. There is a delicacy of arrangement and perfection of color that distinguish them from all other makes.

• •

We have distinctive showings in Hat Pins, Scarf Pins, Barettes, Back and Side Combs, Brooches, Waist Brooches, Waist Pins, Link Buttons, Studs, etc.

• • • •

**Day, Clark & Company**

*14 KARAT ONLY*

*23 Maiden Lane New York*


## Customs Decisions on Jewelry, Precious Stones and Kindred Lines.

Decisions by the Board of United States General Appraisers, New York, in cases involving the duty on jewelry, precious stones and imitations, lenses and other products, were published, recently, by the Treasury Department as follows:

UNFINISHED FOBS—PARTS OF JEWELRY. Protests of Albert Lorsch & Co. against the assessment of duty by the Collector of Customs at New York. The articles covered by these protests consist of unfinished metal fobs composed of brass, being designed to be plated with gold, silver, or nickel, and being sold almost entirely to manufacturing jewelers. When finished they are commonly known as jewelry. The Board upheld the action of the collector in assessing the articles as parts of jewelry unfinished under Par. 434, Tariff Act of 1897.

KEYSTONES—PRECIOUS STONES DRILLED—GOLDSTONES—HALF PEARLS.—Protests of Rud. C. Hahn *et al.* against the assessment of duty by the Collector of Customs at New York. Protests sustained on the authority of G. A. 5,914 (T. D. 26,013), G. A. 5,915 (T. D. 26,014), and G. A. 6,089 (T. D. 26,-655), the merchandise being keystones of agate or onyx, precious stones drilled through, goldstones less than an inch in dimensions, and half pearls.

GOLDSTONES—JEWELRY SETTINGS. — Protests of Rud. C. Hahn & Co. against the assessment of duty by the Collector of Customs at New York. G. A. 6,089 (T. D. 26,-555) and G. A. 6,097 (T. D. 26,586) followed, relating to goldstones and jewelry settings.

IMITATION PEARLS, STRUNG.—Protest of Jas. E. Caldwell & Co. against the assessment of duty by the Collector of Customs at Philadelphia. Following G. A. 6,088 (T. D. 26,554), the Board held imitation pearls pierced and threaded to be dutiable as manufactures of paste under Par. 112, Tariff Act of 1897. This contention not having been made by the importers, the protest was overruled.

IMITATION PEARLS.—Protests of Albert Lorsch & Co. *et al.* against the assessment of duty by the Collector of Customs at the port of New York.

Same as American Express Co., above.

LENSES — IMITATION ROCK CRYSTAL.—Protests of Leo Popper & Sons against the assessment of duty by the Collector of Customs at the Port of New York. Protests sustained on the authority of G. A. 5,841 (T. D. 25,760), relating to imitation rock-crystal lenses.

LENSES—IMITATION PRECIOUS STONES.—Protests of Leo Popper & Sons. Same as protest of Leo Popper & Sons, above.

LENSES—IMITATION PRECIOUS STONES—STRUNG BEADS.—Protest of Leo Popper & Sons against the assessment of duty by the Collector of Customs at New York. The Board held certain strung beads to have been properly classified as manufactures of paste under Par. 112, Tariff Act of 1897, but sustained the importers' contention as to certain lenses composed of imitation rock crystal, which were held to be dutiable as imitation precious stones under Par. 435, on the authority of G. A. 5841 (T. D. 25,760).

GOLDSTONES — PRECIOUS STONES—ROCK-CRYSTAL BALLS.—Protest of Rud. C. Hahn & Co. against the assessment of duty by the Collector of Customs at New York. Protest sustained on the authority of G. A. 6,089 (T. D. 26,555) and G. A. 5,915 (T. D. 26,014), relating to goldstones and rock-crystal balls.

DRILLED OPALS.—Protest of Marcus & Co. against the assessment of duty by the Collector of Customs at New York. On the authority of G. A. 6,097 (T. D. 26,586), the Board held that certain opal beads, drilled through and ready for use in the manufacture of jewlery, were dutiable as precious stones cut but not set under Par. 435, Tariff Act of 1897.

IMITATION PEARLS.—Protest of Bruhl Brothers & Co. against the assessment of duty by the Collector of Customs at Providence. G. A. 6,088 (T. D. 26,554) followed, relating to imitation pearls.

IMITATION PEARLS.—Protest of American Express Co. against the assessment of duty by the Collector of Customs at New York. Same as protest of Bruhl Bros. & Co.

IMITATION PEARLS.—Protests of Overton & Co. against the assessment of duty by Collector of Customs at New York. Same as protest of Bruhl Bros. & Co.

GOLDSTONES.—Protest of Leeder & Bern-


**Fancy Stone Scarf Pins.**

A ray of color and beauty of form happily combined.

A variety of ideas to suit many tastes and diverse fancies.

14K. Exclusively.



Mounted with Amethysts, Topaz, Garnets, and Opals.

**SNOW & WESTCOTT,**

Makers of Good Jewelry for 70 years.

**21-23 Maiden Lane. New York.**

Brooches, Chatelaines, Scarf Pins, Cuff Pins, Sleeve Links, Chain Pins, Baby Studs, Earrings, Fobs and Seals.

TRADE-MARK

kopf against the assessment of duty by the Collector of Customs at Providence. On the authority of G. A. 6089 (T. D. 26,555), the Board sustained the importers' contention that certain goldstones were dutiable under Par. 435, Tariff Act of 1897.

IMITATION PEARLS.—Protest of American Express Co. against the assessment of duty by the Collector of Customs at New York. G. A. 6,088 (T. D. 26,554) followed, relating to imitation pearls.

IMITATION PEARLS—HALF PEARLS.—Protests of A. Henius against the assessment of duty by the Collector of Customs of Providence. G. A. 6,088 (T. D. 26,554) and G. A. 5,914 (T. D. 26,013) followed, relating to imitation pearls and half pearls.

IMITATION PEARLS—HALF PEARLS.—Protests of Nordlinger & Mamluck against the assessment of duty by the Collector at New York. Same as A. Henius, above.

HALF PEARLS—JEWELRY SETTINGS.—Protest of Albert Lorsch & Co. against the assessment of duty by the Collector of Customs at New York. G. A. 5,915 (T. D. 26,014) and G. A. 5,914 followed, relating to onyx settings and half pearls.

## Exports of American Silver Plated Ware During June.

WASHINGTON, D. C., Aug. 10.—The following were the export values of plated ware from the United States during the month of June.

| *From—* | *Amount.* |
|---|---|
| Bangor to Nova Scotia | $183 |
| New York to Belgium | 31 |
| " " France | 265 |
| " " Germany | 2,291 |
| " " Greece | 165 |
| " " Netherlands | 120 |
| " " Sweden | 20 |
| " " England | 1,088 |
| " " Scotland | 20 |
| " " Bermuda | 150 |
| " " Newfoundland | 414 |
| " " Guatemala | 342 |
| " " Honduras | 15 |
| " " Panama | 344 |
| " " Salvador | 60 |
| " " Mexico | 560 |
| " " British West Indies | 583 |
| " " Cuba | 2,466 |
| " " Danish West Indies | 238 |
| " " Dutch West Indies | 88 |
| " " French West Indies | 128 |
| " " Santo Domingo | 41 |
| " " Argentina | 5,779 |
| " " Brazil | 1,112 |
| " " Chile | 4,395 |
| " " British Guiana | 16 |
| " " Peru | 1,326 |
| " " Uruguay | 678 |
| " " Venezuela | 100 |
| " " British India | 335 |
| " " Straits Settlements | 84 |
| " " Dutch East Indies | 85 |
| " " Japan | 1,600 |
| " " British Australasia | 711 |
| " " Philippine Islands | 2,001 |
| " " British South Africa | 718 |
| " " Liberia | 8 |
| " " Egypt | 135 |
| Passamaquoddy to Nova Scotia | 130 |
| New Orleans to British Honduras | 46 |
| " " " Mexico | 195 |
| Corpus Christi to Mexico | 1,424 |
| Alaska to Quebec, Ontario, etc. | 908 |
| Puget Sound to British Columbia | 17 |
| San Francisco to Chinese Empire | 132 |
| " " " German Oceania | 31 |
| " " " Philippines | 47 |
| Buffalo Creek to Quebec, Ontario, etc. | 1,673 |
| Cape Vincent to Quebec, Ontario, etc. | 180 |
| Detroit to Quebec, Ontario, etc. | 489 |
| Memphremagogue to Quebec, Ontario, etc. | 364 |
| Niagara to Quebec, Ontario, etc. | 9,500 |
| N. and S. Dakota to Quebec, Ontario, etc. | 1,160 |
| " " ". " British Columbia | 179 |
| Oswegatchie to Quebec, Ontario, etc. | 624 |
| Total | $45,593 |

CHESTER BILLINGS & SON, *Successors to* RANDEL, BAREMORE & BILLINGS

Importers of Diamonds, Other Precious Stones, and Pearls, Diamond Jewelry

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1840 1840, Randel & Baremore 1880, Randel, Baremore & Billings
1866, Randel, Baremore & Co. 1897, Chester Billings & Son 1905

ESTABLISHED 1841.

Carter, Howe & Co.

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Amethyst
Carbuncle
Jade
Lapis Lazuli
Blister Pearl
Topaz
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# Problems in Mountings and Their Solution.

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DIFFICULTY is sometimes experienced in determining the most desirable mounting for special gems. Shape, size, flaws, cutting and other particulars enter into the question. Remounting may be desired. In all such cases we invite the Trade to confer with us, as our facilities enable us to solve such problems.

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TRADE 14 MARK

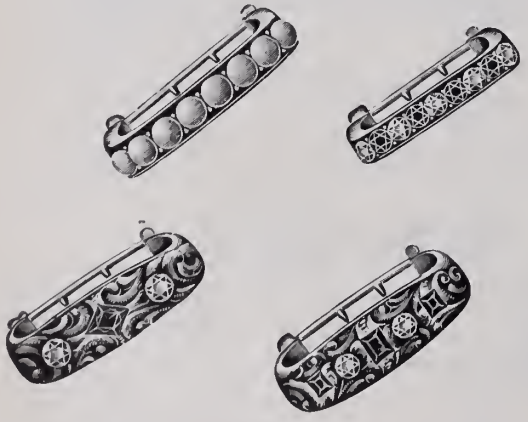
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MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

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ESTABLISHED 1871. INCORPORATED 1900

SCARF RINGS, JEWELED AND PLAIN.

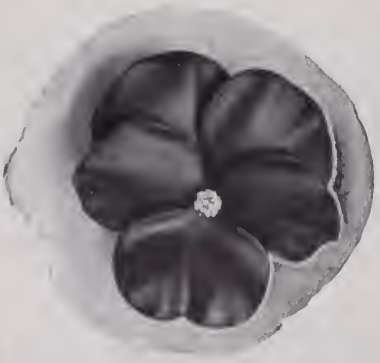
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FACTORY AND OFFICE: 42 WALNUT STREET, NEWARK, N. J.

SALESROOM: 1 MAIDEN LANE, NEW YORK.

14 18



YOU WILL FIND IN OUR STOCK A FULL LINE OF

**Mourning Jewelry**

including a great variety of rich designs in

BROOCHES, SCARF PINS, BUTTONS, ETC., ETC.

richly enameled in black on 14k. gold.

**A. J. HEDGES & CO.,** 14 K TRADE-MARK

Makers of Exclusive Designs in 14k. Jewelry,

14 JOHN STREET, NEW YORK.


## Interesting Exhibits of Jewelry and Plate to be Shown at the Toronto Industrial Exhibition.

TORONTO, Can., Aug. 11.—The collection of British art treasures and antique specimens of plate and jewelry to be shown at the Toronto Industrial Exhibition, was made under the personal supervision of Sir C. Purdon Clarke, director of the South Kensington Museum, and comprises articles dating from the Saxon or early Romanesque period down to within the last century and a half. The entire collection requires 24 large packing cases for its transportation. The following are a few of the most noteworthy pieces either on account of their artistic merits or their historic associations:

Hour-glass salt, a highly elaborate piece of work presented in 1493 to New College, Oxford. Height, 14½ inches, and diameter, five inches. It is silver-gilt with pyramidal cover, the stem being of hour-glass shape with spirally twisted flutes.

Anathema cup, 1481-82, from Pembroke College, Cambridge. A plain standing cup of silver-gilt, on a stem with a narrow band of Gothic ornamentation about the foot.

The Gloucester candlestick, *circa* 1,110 white metal gilt, with a round stem and a triangular base of very quaint design, and covered with Latin inscriptions. One of these sets forth that it was the gift of Abbot Peter to the Abbey Church of St. Peter, Gloucester. Its height is 23 inches.

The Wassail hour from Queen's College, Oxford, a 14th century relic, is a buffalo's horn, the rim of which is encircled by a silver-gilt mounting two and a half inches deep, and has two similar bands lower down resting on birds-claw feet. The word "waccey" is engraved on each band in Gothic characters. It is of English workmanship and is 19½ inches high.

The giant salt, 15th century, from All Souls College, Oxford, is formed of a circular facetted crystal in silver-gilt mounts, with a cover of cut glass, dome on the head of a huntsman.

The Valence Mary cup from Pembroke college belongs to the same period. It displays diagonal bands of elaborately executed repousse work and bears the arms of Humphrey, Duke of Gloucester. It was left by the Countess of Richmond, mother of King Henry VII, to Pembroke College, at her death in 1500.

Mercer's Hall, London, contributes the Leigh cup, 16 inches in height by a diameter of six and a half inches. It is ornamented with crossed bands, the divisions formed by which displaying alternate maidens' heads and flagons. On the corner are the arms of the city of London and the guild, the whole surmounted by a maiden holding a unicorn in her lap. A quaint metrical inscription indicates that it was presented by Sir. Thomas Leigh.

The ecclesiastical plate includes some specimens of Gothic chalices, only a very few of which are extant owing to their wholesale destruction by the Puritans. One of them was given by Bishop Cox to the College of Corpus Christi in 1507, and another dating 20 years later was the gift of Sir Thomas Pope to Trinity College, Oxford. Much interest also attaches to what are known as the Apostles' spoons, dated

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*Maurice L. Powers.* *Josh W. Mayer.*

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Specialists in Diamond Jewelry THAT SELLS,

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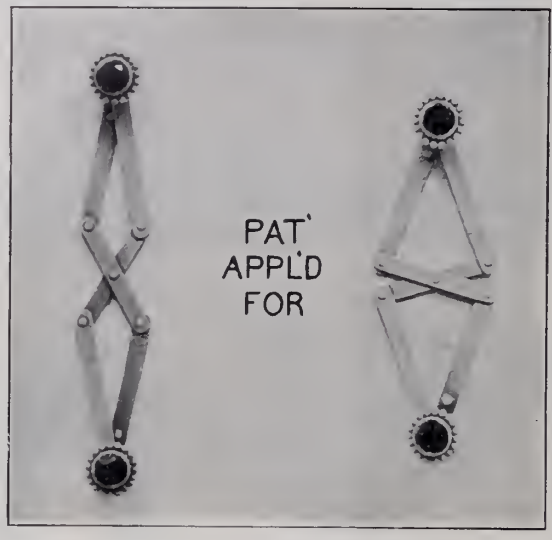
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New and Attractive Designs in

**Cuff Pins, Brooches.**

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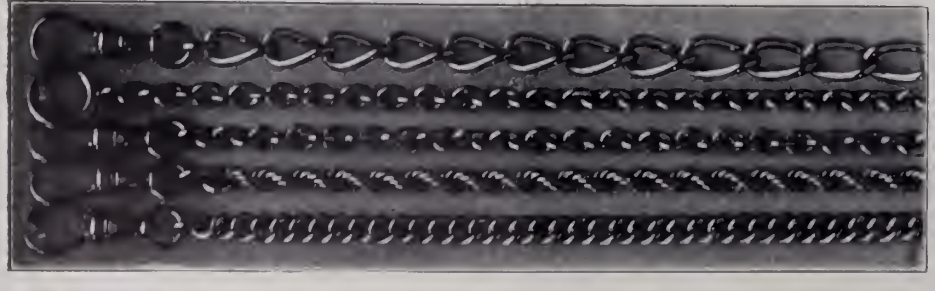
Manufacturers of Gold Jewelry,

Trade-Mark. C X K

50 Walnut St., Newark, N. J.

DO YOU KNOW we are the Largest Chain Manufacturers in the World?

**Highest Workmanship.** **Quality Guaranteed.**



**ZIRUTH-KAISER CO.,** 2 & 4 Maiden Lane, New York. FACTORY, NEWARK, N. J.


about 1566, which were given by Archbishop Parker to Corpus Christi College, Cambridge. They bear the image of the Virgin Mary at the end of the handle. Other treasures given by the same Archbishop to the college consist of metal cups, tankards, etc., of handsome design.

A notable piece is the tankard called the "Roison" cup, dated 1570, contributed by Clare College, Cambridge, which is remarkably elaborate workmanship. The cup is mounted in silver-gilt and the drum enclosed in a filigree wire casing, the whole resting on three cherubs' heads. Its height is seven inches. Another fine tankard is furnished from the Ashmolean Museum, Oxford, and dated 1574. It is of silver-gilt, with straight sides tapering to the top and decorated with belts of egg and tongue ornamentation.

From the Tower of London is sent a portion of the crown regalia of Charles II, which strikingly illustrates the luxury of the period and the perfection to which the silversmith's art had attained. The most famous of these is the Royal Oak cup, dated 1676, given by King Charles to the Barber Surgeons' Co. It is in the form of an oak trunk, the branches and leaves covering the bowl on which are four shields bearing arms and inscriptions and four hanging acorns. The cover, displaying four shields of arms, is surmounted by a crown with orb and cross. It stands 18 inches high. The Pepys cup, dated 1677, 28 inches high, from Clothworkers' Hall, has a bowl enclosed with a casing of ornate pierced flower and scroll work, enclosing griffins and displaying a teazle and a ram. The foot shows the arms and crest of the noted diarist.

The Irish tankard, 1680, from Merchant Tailors' Hall, London, shows the head of John the Baptist in a charger, on the cover. Some ancient wine fountains, cisterns and punch bowls from Vintner's Hall, London, are notable as having been made for the great Duke of Marlborough.

The pieces representing ancient classic art include the golden candlestick from the Arch of Titus, and replicas of relics found at Thebes in gold and ivory, dating back 1500 years before the Christian era. The relics in pottery and porcelain include many vases of Greek and Roman origin, and some beautiful specimens of Etruscan and Samian ware. European decorative art of the middle ages is also very fully represented in this collection, which far surpasses in interest any similar display as yet atttmpted in this country.

---

The store of W. T. Oates, 508 W. 9th St., Little Rock, Ark., was entered by a negro, one morning recently, and robbed of $100 in collar buttons, pins, chains and other small articles. The thief forced an entrance through a rear window and escaped with the booty.

The jewelry stock of D. D. Shane, Grand Ledge, Mich., was partially destroyed by a fire which broke out a short time ago. The flames were due to the explosion of a gasolene lamp in the optical room, and spread so rapidly that in 10 minutes they had made a wreck of the place. Shane carried a stock valued at $10,000 and was insured for $2,000.

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## THE CHARM OF BEAUTY

Nothing more charming in design and perfect in workmanship than our jewelry. Our assortment of bead necklaces, bracelets and brooches, embraces the widest scope of selection, as well as the newest ideas. HIGH-CLASS JEWELRY AT POPULAR PRICES.

**STERN BROS. & CO., 33=43 Gold Street, New York**

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## Gold Jewelry

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*We make to order rings of any width, size and weight. No charge for stamping rings with customers' initials. Single ring orders filled promptly.*



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Catalogue and Price List on Application.

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Assortment Sent on Approval to Responsible Parties.



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"Leading Ring Makers in America."



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FINE DIAMOND MOUNTINGS

All Goods GUARANTEED as to Quality

FOR THE MANUFACTURING AND JOBBING TRADE EXCLUSIVELY

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Customer's trade-mark used if requested. (Telephone 4176 Cortland.)


### Important Customs Decisions by United States General Appraisers.

Millinery cases, in which a question was involved as to what constitutes jewelry, were decided last week by the Board of General Appraisers, New York. The test came on the appeal of Samuel Schiff Co., and several hundred other protests depended upon its disposition. The Board decided that the Schiff ornaments were similar to the merchandise upon which the Board passed in a previous case that had been carried to the courts, and decided in favor of the importers. The collector assessed duty at 60 per cent. on the Schiff imports, classifying the merchandise under Par. 434 as jewelry. The contention of the importer was that the ornaments were dutiable at 45 per cent., under Par. 112 or 193, as manufactures, according to the component material of chief value. The Board agrees with the importers so that all the millinery cases will be decided accordingly.

The protest of G. Veeck, in relation to drilled opal balls, was sustained by the Board. The collector assessed duty under Par. 408, relating to beads, at 35 per cent. The contention of the importers which was sustained by the Board was that the duty should be 10 per cent. under Par. 435. The decision followed precedents.

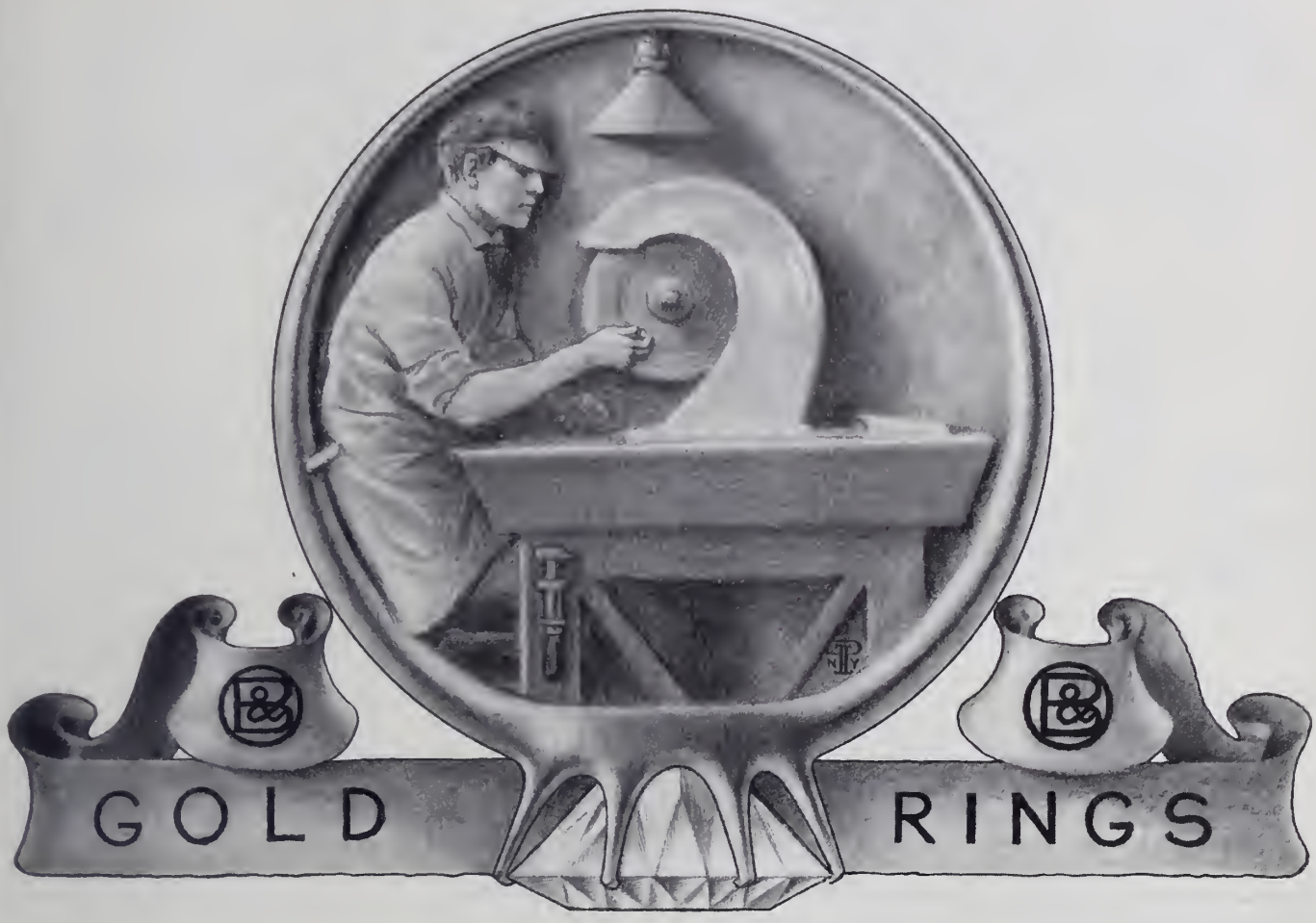
Bort or diamond dies imported by Pitt & Scott, Ltd., was assessed at 10 per cent. under Par. 435 by the collector. The importers protested, claiming that the merchandise should be free. The Board sustained the protest, holding that the dies were similar to the merchandise involved in the case of the American Express Co., decided in favor of the importers. The Treasury Department had acquiesced in this decision.

Hordlinger & Mamluck's appeal from an assessment of 45 per cent. on an importation of imitation pearls, made of paste, was also sustained. The duty was fixed at 20 per cent., under Par. 435, in accordance with precedent.

### Death of Albert Comstock.

Albert Comstock, a customs lawyer, who was widely known to the wholesale jewelry trade of New York, died last Thursday, at his Summer home near Rangers Island, Lake George. He was in his 46th year.

Mr. Comstock was in early life a clerk in the Custom House, and his talent for grasping the distinctions in the Custom statutes and their application led him to apply himself to the study of law. He left the custom service to practice the profession and from the first his unusual ability was made manifest to the importers. One of his most important legal battles was in behalf of the principle that imports shall not be classified under an "omnibus" clause of the Tariff Law, if the similitude clause may reasonably be applied. The courts and the Treasury Department finally acquiesced in this view as a result of which a number of decisions followed in favor of the importers of precious stones and pearls. New questions concerning duties on pearls and half pearls came up subsequently and he took an active share in the cases as they arose. In 1895 Mr. Comstock established his home at Montclair, N. J. For several years he had




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Potter & Buffinton Co.,
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New York Office, 65 Nassau St.

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been ill, and in January last he submitted to an operation for cancer. He was a member of the Montclair Club and the Outlook Club. His widow, who was before her marriage Miss Caroline Ranger, of Glen Falls, N. Y., and two daughters survive. The funeral took place from his late residence Sunday afternoon.

### Thieves Steal a Tray of Diamond Rings in Broad Daylight.

TORONTO, Ont., Aug. 9.—A most daring robbery was committed at the jewelry store of J. S. Smith, St. Paul St., St. Catharines, Ont., on Saturday. On the morning of that day two strangers entered the store and asked a young lady clerk to show them some gold chains. One of them fastened a chain in his buttonhole to get the opinion of the other as to how it looked and shortly afterward they left the store, the clerk not noticing that the chain had been retained.

During the afternoon two other strangers came in during Mr. Smith's absence and were waited upon by a young lady and an apprentice. When Mr. Smith returned he discovered that a tray of 56 diamond rings, valued at $1,650, had been taken from the show case, by reaching over and opening the door at the back of the case. The clerks state that they kept a close watch on the movements of the men while they were showing the stock and believe that a confederate must have slipped into the store and committed the robbery while they were engaged with the others.

Two men, one of whom is believed from the description to have been the man who got away with the gold chain in the morning, hired a "rig" in the neighborhood in the afternoon and were driven to Niagara Falls where they disappeared. The opinion of the police is that they had the diamonds.

The description of the two men who were driven to Niagara Falls is as follows:

The first was about five feet, 10 in. tall, weighed about 170 pounds, was thick set and had a prominent roman nose, light moustache and medium complexion; wore a rather loud blue bow tie, black slouch hat, and dark grey check suit of fine material.

The second was a little taller and slimmer than the first and wore grey clothes, somewhat lighter than the other, with cap to match. He was clean shaven.

The description of these two would conform with that of the two men who stole the watch chain in the morning. The two men who were in the store in the afternoon, Miss Upper describes as follows:

The first was five feet 10 in. tall, and had a dark complexion. He wore a christie hat, and a dark blue serge suit. He was about 35 or 40 years of age, and had a scar across his forehead.

The second was five feet, 10 in. tall, and had a dark complexion. He wore a christie hat, dark blue suit, and weighed about 175 pounds. He had a moustache, and was about 40 years old.

The Nebraska State Commission plans to have an exhibition in the State pavilion at the Lewis and Clark Exposition of the silver service which the state of Nebraska has presented to the battleship of the same name, launched last Autumn.

# The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK.

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

FANCY FESTOON NECKLACES and LA VALLIERES

COOPER & FORMAN
Manufacturing Jewelers
3 Maiden Lane
New York

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**RINGS** BUFFALO, N. Y.



**RINGS** BUFFALO, N. Y.

We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade.

## AMERICAN RING CO.,

MAKERS OF

***Solid Gold Rings, Scarf Pins, Ear Screws and Drops.***

Quality and Finish Guaranteed. Strictly 8 and 10 Karat Line.

94 POINT STREET, PROVIDENCE, R. I.

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

## J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

## Eliassof Bros. & Co.

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

IMPORTERS AND JOBBERS OF

**DIAMONDS**
**WATCHES**
**JEWELRY**

9-11-13 MAIDEN LANE
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Until our representatives call. You will be pleased with the goods they will show. The line is better than ever and you will find many valuable additions for your stock in it.

If there is anything special you require in the meantime a line to us will bring you a selection package, either in diamonds, watches or jewelry, from which you cannot help but make a sale.



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THE JEWELRY HOUSE

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# S. Cottle Co.

## Gold and Silversmiths,

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*31 East 17th St.* *New York City.*

# Roger Williams Silver Co.

OUR NEW FLAT WARE PATTERN,

**THE PLYMOUTH.**

We claim this to be a reproduction of the oldest Colonial design.
We make a complete line in ounce and fancy pieces.
Price list ready April 1st, 1905.

SALESROOM,
860 Broadway, New York.
Samples Only.

FACTORY AND OFFICE,
101 Sabin St., Providence, R. I.


### Death of Aldridge B. Gardiner.

PROVIDENCE, R. I., Aug. 11.—Aldridge B. Gardiner, well-known among the older manufacturing jewelers in the city and formerly a member of the firm of J. W. Richardson & Co., died last evening at his home, 147 Elmwood Ave., from causes incident to old age. His death was comparatively sudden, as he had not been thought to be seriously ill up to a week before his death.

Mr. Gardiner was born in Wickford, R. I., May 26, 1821, and was the son of Beriah and Elizabeth (Hammond) Gardiner. He received his early education in Wickford Academy, coming to this city when he was 17 years of age. He learned his trade of jeweler with Hunt & Owen, an old-established firm, situated at that time where the firm of J. A. Foster Co. is now located. He associated himself with J. W. Richardson about 1865, the firm style being J. W. Richardson & Co., the concern being one of the first to manufacture society emblems and jewelry of a similar nature. He withdrew from the firm in 1895 and since that time had not been actively engaged in business.

Mr. Gardiner was married to Agnes Doughty Jackson, of Rockaway, N. J., June 14, 1854, there being three children from this union, John J., Annie R. and Laura C. The first named died in 1877, but the two daughters, wives of Frank T. Pearce and Judge Christopher M. Lee, survive. In addition to two daughters, two grandchildren also survive him.

The deceased was a member of St. John's Commandery, K. T., Royal Arch Chapter No. 1, Providence Council R. and S. M.; St. John's Lodge of Masons, Rhode Island Consistory, A. and A. S. R., Palestine Temple, Nobles of the Mystic Shrine, the West Side and Pomham Clubs. He was also active at one time in the First Light Infantry, and at the time of the Dorr War in Rhode Island turned out for service. At the time of his death he was the oldest Sir Knight in the local commandery.

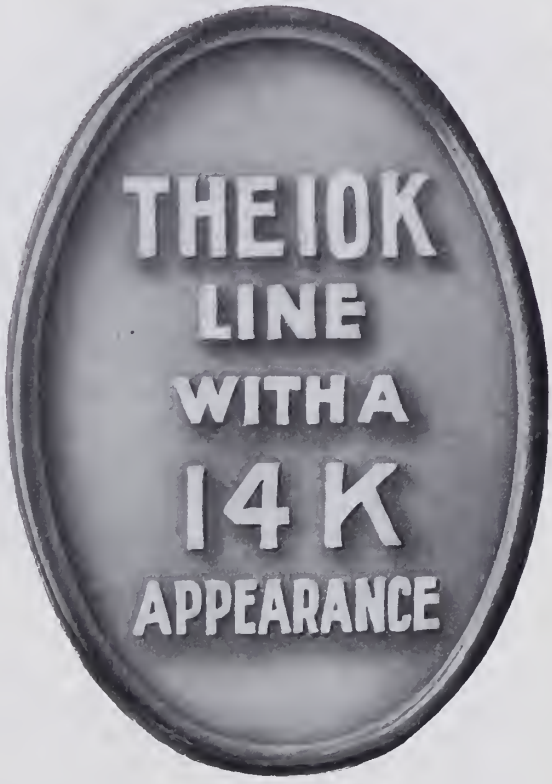
### Bogus Railroad Man Tries to Get Watch from Rochester Jewelers and Lands in Jail.

ROCHESTER, N. Y., Aug. 14.—An attempt was made to swindle E. S. Ettenheimer & Co. one day last week. A man giving the name of William C. Smith entered the jewelry establishment early in the afternoon and said he wanted to buy a gold watch. He claimed that he was employed by the New York Central Railroad and that it was necessary for him to have an extra good time keeper. A fine watch, valued at $44 was shown to him. After examining it closely Smith requested that he be allowed to take the watch with him, saying he would pay for it when next he received his pay. The jewelers were not inclined to trust the man and told him to produce a friend, known to the firm, who would guarantee the payment of the watch. Smith said he would get a recommendation from his train despatcher, who is known to the firm. He left the store promising to return in a few hours.

The Ettenheimer concern then notified the police of the man's actions and two detectives were detailed to the store. A few minutes later Smith entered and presented

# The Aristocrat of 10-k. Lines—

It looks like high-grade 14-k.
It wears like 14-k.
It is as heavy and well-made.
It is beautifully finished.
Better designs, altogether, than have ever been produced by 10-k. manufacturers.




Kohn & Co

Camp and Orchard Streets, Newark, N. J.

# Fine Leather Goods

We manufacture a large collection of articles suitable for the jewelry trade

Hand Bags Jewel Cases Photo Frames
Cigar Cases Desk Sets Writing Cases, etc.

Established 1850

TRADE R MARK

Incorporated 1904

## C. F. RUMPP & SONS

PHILADELPHIA

New York Salesroom, 683 and 685 Broadway.

Chicago Salesroom, 35 Randolph Street.

SEND FOR ILLUSTRATED CATALOGUE

TRADE W&H MARK



THE W. & H. Locket line for the Fall season is not only equal in all respects to past displays, *but a greatdeal better*—each design is a notable creation. There are many reasons for superiority in our product—

We manufacture lockets exclusively; we are backed by fifty years' experience; *we set the locket styles.* The judicious buyer will appreciate these points. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. **Wightman & Hough Co.,** PROVIDENCE, R. I.




**WM. C. GREENE CO.**
101 Sabin St.,
PROVIDENCE, R. I.
MANUFACTURER OF
**Gold Jewelry**

We manufacture the largest line of Crosses in the U. S. A. Wait until you see them, or send for selections. A full line in stock, from ¾-inch to 4-inch. Special sizes made to order.

"THE BRACELET HOUSE."
**KENT & WOODLAND,**
BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

a letter, written on a New York Central letter-head, reading as follows:

MR. ETTENHEIMER, Jeweler:

This man, Henry B. Smith, has been employed in our service nine years, and is just now promoted to engineer and will have to have a watch to pass inspection. As he is not in shape to get one now, will you let him have it to carry until pay day, Aug. 12th. I recommend him and will pay you when I get his pay.

CHARLES F. PAYNE,
Eng. Dispatcher.

When the letter was read the detectives came from their place of concealment and asked Smith where he got the letter. He then began to contradict himself. The engine dispatcher was called up on the telephone and it was learned that he had given no letters to any one that day. Smith was immediately locked up.

Smith was shortly afterwards identified by Don I. Danks as the man who had swindled him a few years ago out of two watches, valued at about $75. Smith was held for the next sitting of the grand jury. Danks will prosecute Smith after Ettenheimer is through with him.

### Involuntary Petition in Bankruptcy Filed Against Van Houten Bros. Jewelry Co., Newark, N. J.

New York creditors of the Van Houten Bros. Jewelry Co., manufacturers at 339 Mulberry St., Newark, N. J., last week filed a petition in bankruptcy against the concern. The petitioners were H. Z. & H. Oppenheimer, H. Nordlinger's Sons, J. B. Bowden & Co., all of New York. The claim of H. Z. & H. Oppenheimer was for nearly $900, and the claims of the other petitioners were for small amounts. The company for several months had been in the hands of a receiver, John S. Gibson, Newark, who sold the assets, realizing thereon about $4,000. The aggregate liabilities, it is believed, are about $20,000. The receiver has not yet disbursed the proceeds of the sale of the assets.

Some of the creditors suspect that special favors were extended by the jewelry company to the National Newark Banking Co., which has a claim for $5,600. The purpose of the present bankruptcy proceedings is to enable the creditors to make inquiries as to the transactions in which the banking company was interested, with a view to deciding whether or not there was any improper preference. Frank Benjamin, Newark attorney of the Jewelers Association and Board of Trade, filed the petition at Trenton, N. J., and further proceedings will be before a referee at Newark.

The business was established more than 35 years ago by Van Houten, Sayre & Co., the style subsequently being changed to Van Houten Bros., and in 1894 the present concern was incorporated. In 1901 there was a reorganization and new capital was obtained, the capital stock being increased to $70,000, of which $10,000 was preferred and not issued at that time. It was supposed that the company had a fair trade, and the first announcement of its financial difficulties was received with some surprise in the trade. The explanation now made is that business has been declining of late years.

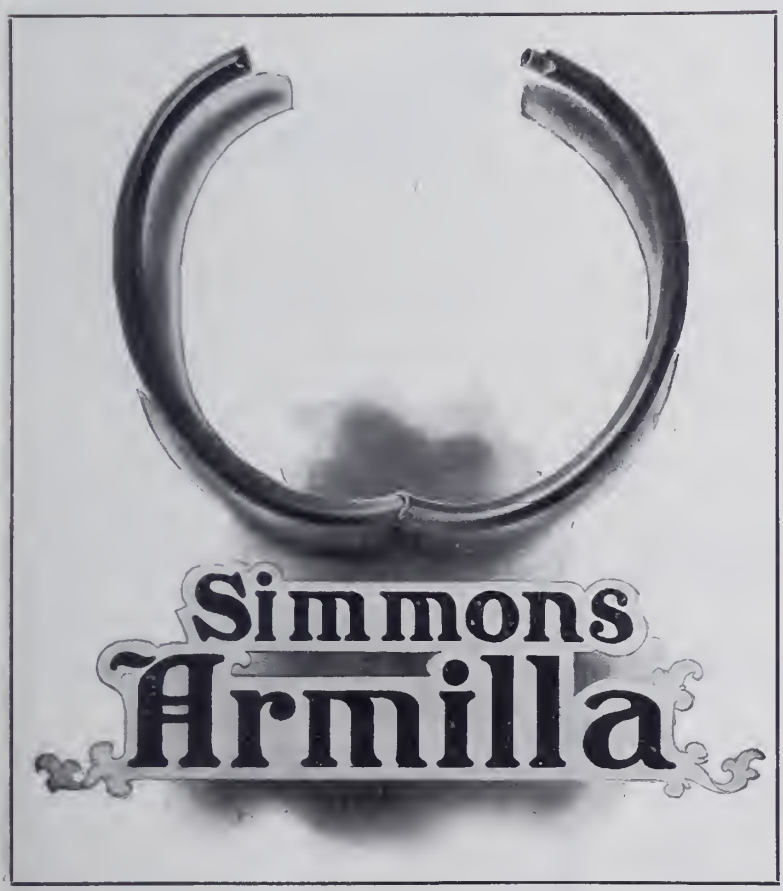
George B. Lord has purchased the jewelry business of Howard Thomas, in Independence, Ia.



# *The Woman Who Wears*

the Simmons Armilla has the comforting assurance that her bracelet is artistically correct and will bear Dame Fashion's closest scrutiny.

In the matter of shape, style and design, the Armilla is all that the most fastidious follower of present-day fashions can possibly desire.




## *The Dealer Who Shows*

the Simmons Armilla early and prominently, can hardly fail to capture a good big portion of the unusual business in bracelets that will be done by the trade at large from now until Christmas.

Watch and jewelry jobbing houses generally, are ready to show the varied and beautiful designs in which the Simmons Armilla is made. There are three styles of finish—Roman, English and plain polished—and three grades of stock—gold-filled and 10K. and 14K. solid gold.

**R. F. SIMMONS COMPANY, Main Office and Works, ATTLEBORO, MASS.**
SALESROOMS, 9-13 MAIDEN LANE, NEW YORK AND 103 STATE STREET, CHICAGO.



He Who Follows
Is Always Behind

OUR FALL LINE IS AS
COMPLETE AS YOU CAN WISH FOR

THE GOLD CHAIN HOUSE

1850
&
1905

CATALOGUE FOR THE ASKING

ALOIS KOHN & CO.

16-18 Maiden Lane, New York

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

Wagner Manufacturing Co.

41 Union Square,

New York.

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N.Y.

## Lewis Lowenthal Recently Arrested in Columbus, O., Now Awaiting Trial in Washington, D. C.

WASHINGTON, D. C., Aug. 11.—Lewis Lowenthal, alias Burnet Blum, alias Charles Glick, who was recently arrested in Columbus, O., on a charge of false pretenses, has been brought to this city and committed to jail to await the action of the grand jury. As previously reported in THE CIRCULAR-WEEKLY, Lowenthal passed two worthless checks here, one for $150 at the store of L. S. Kann, and for $50 on Louis Abrams, a retail jeweler located on 9th St.

Police officials here are deeply interested in the case of Lowenthal. Several communications have been received from police officials of other cities, giving details of his past record, and others asking that he be turned over to them. The most interesting information about him came from the Pinkerton detective agency. According to the data furnished by the Pinkertons, Lowenthal's real name is Samuel Miller, and he comes from a family in which three brothers are known in police circles. The record shows he entered a plea of guilty to a charge of forgery in Allentown, Pa., in 1898, and was sentenced to 30 months in the county jail. Last year, according to the report, he was arrested in Philadelphia and was charged with having made an effort to swindle a Philadelphia trust company. He was tried and discharged on a technicality, but was rearrested and placed under $1,500 bond.

From Wheeling, W. Va., comes word from Chief of Police Clemens that Lowenthal is wanted in that city for passing worthless checks on two merchants there, while William O'Brien, acting chief of police of Syracuse, N. Y., has asked that a fugitive warrant be sworn out for Lowenthal and that he be held until requisition papers reach here. The papers are being arranged and will be sent here as quickly as possible. Evidently Lowenthal is in for a pretty lively time.

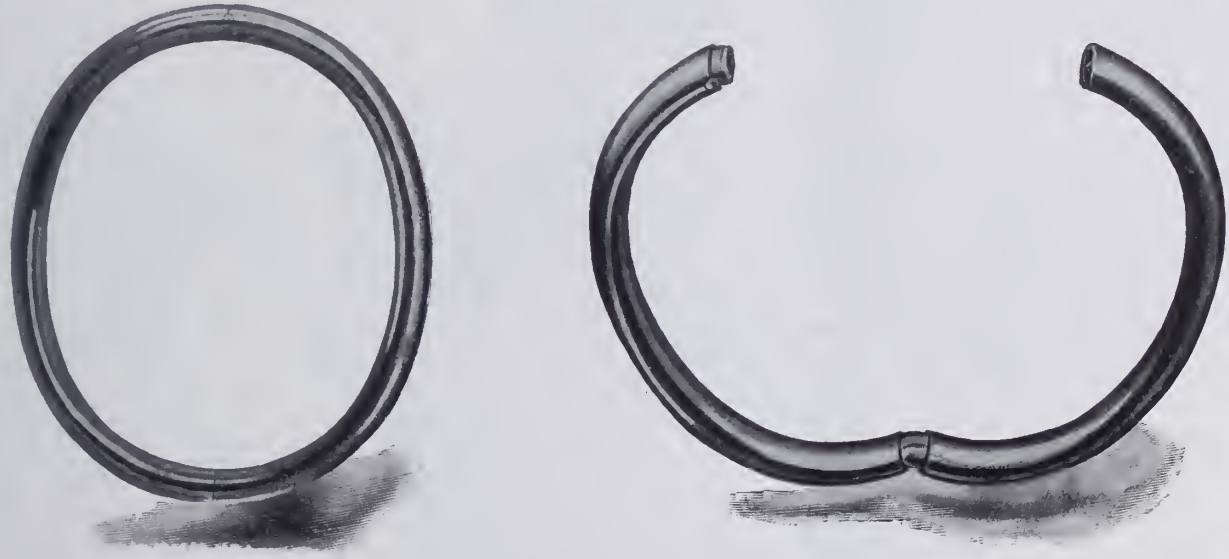
The Pinkertons say Lowenthal is an expert penman and confidence man, and that he was associated with such men as Michael Test, alias "Bicycle Mike," and Michael Lehr. These men and George Miller, a brother of the prisoner, were taken into custody at Newark, N. J., in 1899, by Pinkerton detectives. A confession obtained from one of the men showed that the gang to which they belonged had operated in all the principal cities between New York and Detroit.

Ira Walter Johannes, oldest son of Ira Hardy Johannes, of the Ira H. Johannes Co., Washington, D. C., died at his residence on Chestnut Ave., Takoma Park, D. C., recently, after an illness which began two years ago this summer. At that time Mr. Johannes suffered an attack of typhoid fever, from which he never fully recovered, the disease leaving his system in such a weakened condition that his lungs became affected. Mr. Johannes was of a kindly disposition, and was well thought of by his friends and held in high esteem by his former employers. Mr. Johannes was in the 25th year of his age at the time of his death.

# Bracelets!!!

## The "Sturdy" Bracelet

Patented Feb. 28, 1905



## Do You Know

that we are making a Bracelet that is attracting the attention of every Jeweler? Being the most perfect and complete Bracelet ever produced.

Any Jeweler who is not already acquainted with the fine points and patentable features of this Bracelet, can procure samples from any representative wholesale Jeweler in the United States.

Made only by

## J. F. Sturdy's Sons

Makers of

**The "Sturdy Line" of Standard Watch Chains**

ATTLEBORO FALLS, MASS.

ESTABLISHED 1865



One of Our New Patterns

THE TITANIA

G. W. PARKS CO.

Formerly HAYDEN MFG. CO.

MAKERS OF

Sterling Silver Wares,

NEWARK, N. J.

TRADE MARK TRADE MARK

NEW YORK SALES OFFICE: 21 MAIDEN LANE.

## Death of Frederick D. Heffron.

NORTH ATTLEBORO, Mass., Aug. 12.—Frederick D. Heffron, of the firm of Riley, French & Heffron, passed away at 5.15 this morning, at his late home on Church St., after an illness of about one year's duration. Bright's disease was the cause of death.

Last March Mr. Heffron began to fail, although nothing serious was thought of his illness at that time. He went South, thinking that a good rest would benefit him more than anything else, and spent three months at the Hot Springs in Arkansas. At the end of that time his health was so much improved that he took charge of the Chicago office of his concern, but after a few days found that he was not equal to the task and returned to his home in North Attleboro. He arrived here July 1. For a few days he felt so well that his many friends were elated, and it looked as though he would soon recover. He was obliged, however, to take to his bed about July 10, and notwithstanding that he had the best medical attendance it was possible to procure, including specialists from Boston and Providence, Dr. James Bryan of this town and two trained nurses, he grew worse as time went on. The end came peacefully and without pain.

Frederick D. Heffron was born in Fulton, N. Y., June 4, 1855, and was the son of Dr. Edward Heffron and Mrs. Cordelia Draper Heffron. He spent his boyhood days in Fulton, and entered Fallis Seminary, from which he was graduated with honors. After his graduation he was appointed a railway mail clerk at Cleveland, O., and showed such marked ability that he was promoted to the office of chief clerk in the superintendent's office at Washington, and remained here for some time. He resigned this office to accept a position as Western salesman for the firm of J. A. Flomerfelt & Co., and began his career in the jewelry trade. About 20 years ago Mr. Heffron took the position of Western salesman for H. D. Merritt & Co., of this town, but relinquished this at the end of two years to become a partner of William H. Riley and G. Herbert French, the firm becoming known as Riley, French & Heffron. Since that time he had acted in the capacity of Western salesman of the concern, and became well known and liked throughout the trade of the West, to whom the news of his death was a great shock.

Mr. Heffron was married in 1885, and is survived by a widow and daughter. He was a member of Bristol Commandery and Bristol Lodge of Masons, and of the consistory in New York. Besides being one of the best known jewelry manufacturers in the country, the deceased was considered the best salesman that ever went out of the Attleboros.

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W. B. Spang, James Creek, Pa., has discontinued the business which he conducted at 230 Penn St.

George R. Thompson, at one time a well-known jeweler of Winnipeg, Man., where he conducted business under the style of Thompson Bros. & Forrest, died recently at the General Hospital, at that place, after an extended illness, aged 47 years.

# WHITING MFG. CO., Broadway and 18th St., New York.



TRADE W MARK
STERLING

The felicity of design, rare grace of outline, and superior richness of effect, which characterize Sterling Silverware of the WHITING COMPANY are not chance attainments. They are the sure results of artistic competence. They are to be expected in the products of this house

LOVING CUP, No. 7187.

Height 19 inches.

Covered love cups are growing in favor. The illustration shows one of a number of patterns carried in stock. Furnished without cover if preferred.

BRACELETS,

The kind you have been looking for.

WE HAVE 'EM

all shapes and sizes. TRY US.



CHAS. L. TROUT & CO.,

15 Maiden Lane, NEW YORK.

## Clocks, Watches and Jewelry Imported into Canada.

TORONTO, Ont., Aug. 10.—The monthly report of the Department of Trade and Commerce of Canada for May gives the value of imports for home consumption in the jewelry and kindred trades as follows:

| | *Month of May,* | | *11 Months Ended May 31,* | |
|---|---|---|---|---|
| Clocks, watches, etc.: | 1904. | 1905. | 1904. | 1905. |
| Great Britain | $2,386 | $1,985 | $29,510 | $33,150 |
| United States | 77,144 | 81,076 | 848,640 | 835,570 |
| Other countries | 20,470 | 23,327 | 240,446 | 247,456 |
| Totals | $100,000 | $106,388 | $1,118,596 | $1,116,176 |
| Jewelry: | | | | |
| Great Britain | $9,448 | $6,508 | $70,423 | $73,748 |
| United States | 43,648 | 33,612 | 646,502 | 609,745 |
| Other countries | 9,808 | 9,520 | 77,574 | 83,682 |
| Totals | $62,904 | $49,640 | $794,499 | $767,175 |
| Gold and silver and manufactures of: | | | | |
| Great Britain | $18,096 | $14,752 | $85,190 | $103,040 |
| United States | 18,406 | 23,254 | 260,107 | 294,196 |
| Other countries | 5,085 | 6,685 | 57,735 | 58,380 |
| Totals | $41,587 | $44,691 | $403,032 | $455,616 |
| Precious stones of all kinds and imitations of (dutiable): | | | | |
| Great Britain | $2,814 | $8,512 | $35,565 | $18,728 |
| United States | 693 | 1,909 | 22,801 | 20,225 |
| Other countries | 3,092 | 1,853 | 25,796 | 17,001 |
| Totals | $6,599 | $12,274 | $84,162 | $55,954 |
| Precious stones of all kinds and imitations of (free): | | | | |
| Great Britain | $25,645 | $26,648 | $587,662 | $246,065 |
| United States | 16,433 | 7,440 | 71,695 | 113,074 |
| Holland | 24,870 | 18,000 | 232,462 | 213,319 |
| Other countries | 26,765 | 182,094 | 171,280 | 718,494 |
| Totals | $93,713 | $234,182 | $1,063,099 | $1,290,952 |

At Butte, Mont., Edward Rose has moved to his new store. L. Breslin, who occupied the old store does not succeed to the business.

It is anounced at Terre Haute, Ind., that the Indiana Jewelry & Music Co. has dissolved, and James M. Bucke succeeds to the jewelry department.



*Little Journeys—No. 5.*

*To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. Your jobber has them.

Whiting & Davis,

Plainville, Mass.

New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*

# COMMUNITY SILVER

The American woman is now convinced that "Community Silver" gives better value for the money than any other plated ware she can buy.

This means sales for you.

Remember that your profit on the line is unusually large, and order now.

Inquire of your jobber or write us.

ONEIDA COMMUNITY, LTD.
ONEIDA, N.Y.

Founded in 1848.

New York Salesroom, 395 Broadway

### L. J. Cowl Trading as Clapp & Cowl, Chicago, Goes Into Voluntary Bankruptcy.

Chicago, August 11.—Lindon J. Cowl, doing business as Clapp & Cowl at 68 Washington St., and 76 Madison St., filed a voluntary petition in bankruptcy Thursday, in the United States District Court in this city. The schedules which accompany the petition show the liabilities to be nearly $25,000, while the assets are valued at $22,000. Some of the assets are of doubtful value. William C. Niblack, of the Chicago Title and Trust Co., was appointed receiver under a bond of $20,000.

Among the creditors are the following: Chapin & Hollister Co., $115; De Roy & Wagner, $250; Codding & Heilborn Co., $83; Eisler & Laubheim, $443; Ehrlich & Sinnock, $154; B. S. Freeman & Co., $65; Engelfried & Weidman, $160; J. C. Hacker, $179; H. H. Curtis & Co., $362; Louis Kaufman & Co., $478; Providence Stock Co., $180; Stein & Ellbogen Co., $500; Bassett Jewelry Co., $700; William Bens Co., $238; F. & F. Felger, $900; E. A. Bennett, $350; Daggett & Robbins, $650; F. A. Hardy & Co., $483; Klipper Bros., $250; L. W. Levy & Co., $210; Keller Jewelry Co., $170; G. F. Moore, $110; C. F. Monroe Co., $100; Paye & Baker Mfg. Co., $130; Allsopp Bros., $250; F. P. D'Arcy, $100; American Ring Co., $900; J. S. Adler & Co., $60; Burley & Co., $30; F. C. Jorgensen & Co., $400; J. D. Bergen Co., $460; E. M. Weinberg, $170; Jennings Bros. & Co., $400; G. A. Webster & Co., $130; Julius Wodiska, $200; Watson & Newell Co., $75; Max Silverberg, $445; Schultz, Leiss & Co., $230; Schukerling Bros. & Co., $260; Saffir Bros., $275; J. H. Peckham & Co., $80; Riley, French & Heffron, $225; S. K. Huston, $496; Louis Manheimer & Bros., $410; H. F. Hahn & Co., $68; Wilprett & Saacke, $200; A. O. Kiefer, $200; J. H. Purdy & Co., $225; Dennison Mfg. Co., $200; Geo. Nichols, $150; Ring & Holstede, $40; Springfels Mfg. Co., $40; A. Hirsch & Co., $150; Jules Racine & Co., $350; Despres, Bridges & Noel, $900; Martin, Copeland & Co., $1,300.

The stock is valued at $12,000. The tools and fixtures in the two stores are valued at $4,500. The Hibernia Banking Association, for a loan of $2,500, holds notes and book accounts valued at $4,500. William C. Slatts, doing business as Slatts Collateral Loan Bank in the Champlain building, has advanced on diamonds and jewelry about $3,300, said to have cost $4,350. The stock has all been removed from 76 E. Madison St., where the rental is $625 per month, to the Washington St. store, where the rental is only $150 per month, and an inventory is being taken.

According to N. H. Hanchette, attorney for Clapp & Cowl, a number of causes contributed to Mr. Cowl's embarrassment. About two years ago Mr. Hanchette said that an employe stole about $8,000 worth of jewelry, which was never recovered. The fixtures for the new store on Madison St. cost over $3,000. The rental of the latter place was $7,500 a year and while only occupied since May last, yet the entire receipts from sales were not enough to pay the running expenses of the establishment. Some days the receipts were as low as $8. Up to 60 days ago Mr. Cowl had paid his bills in full but the continued drain on his resources, the attorney explained, had necessitated his filing the petition. Mr. Hanchette is of the opinion that a compromise with the creditors on a time basis will be the best means of a settlement most satisfactory to all.

There is a contingent liability which may cause serious trouble. Mr. Cowl took a lease on the Madison St. premises for 10 years from May, 1905, to May, 1915, at a rental of $7,500 a year. If the premises can be released no doubt a speedy settlement can be effected but should no release be effected then holders of the lease must be reckoned as a creditor to the extent of $625 a month.

The business was commenced in the Fall of 1892 by Caleb Clapp and Mr. Cowl, under style of Clapp & Cowl. Clapp, who did not put any money into the business, withdrew from active participation in the Fall of 1896, but the style of Clapp & Cowl was retained. Mr. Cowl invested a capital of $10,000 in stock. Cowl was originally engaged in the grocery business, then in the hotel business on Long Island, N. Y., and was also connected with the Sperry Electric Co. of Chicago before going into the jewelry trade. He is regarded here as one of the hardest working retail jewelers in the city. For over 15 years he has paid unremitting attention to his business and it is hoped that he will pull through.


**TWO SELECTIONS FROM OUR EXTREMELY CHOICE AND UP-TO-DATE LINE.**

We offer a buyer an assortment to select from which is larger and more varied than that offered by any other house in our line.

We manufacture under one roof complete lines of Silver Plated Hollowware, Hotel Ware, Ormolu Gold Clocks, Jewel Caskets, Picture Frames and Novelties of every description.



No. 350. "THE BREAD WINNER." Length 12½ in.
French Gray Border, Burnished Center. Each $2.50, Less Trade Discount.



No. 3536. GLOVE BOX. Size 9¼x3½x4 inches high.
Ormolu Gold Plated. Highly Burnished.

We also make Sterling Silver Goods to order and are Headquarters for Loving Cups and Trophies for all events.

Our Repair Department is one of our Special Features. In same we employ only the very best mechanics and repairs made by us have always proven highly satisfactory. Don't discard your old Silverware. Send it to us. We will make it equal to new.

**ANCHOR SILVER PLATE COMPANY,**

Main Office and Works: ST. PAUL, MINN. SAN FRANCISCO, CAL., Office: 738 Mission Street.

THE "DICKENS GIRL" DISCOVERED!

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For nearly 60 years "1847 Rogers Bros." Plated Spoons and Forks have been the choice of the American people.


# The Silver Standard

ESTABLISHED IN 1847 BY ROGERS BROS.

Vol. I August, 1847. (Double Number) No. 5


## GUMMED STAMPS FOR LETTERS.

### FRANKLIN AND WASHINGTON HONORED.

THEIR PORTRAITS APPEAR ON THE FIRST ISSUES OF POSTAGE STAMPS BY UNITED STATES.

### 1847 MADE MEMORABLE.



THE Post Office Department has just issued five cent and ten cent gummed stamps, for attaching to letters to be carried over the postal routes.

The five cent stamp bears the portrait of Franklin, our first Postmaster General, and the ten cent stamp that of Washington, each bearing above the portrait the inscription "U. S. Post Office," and below the amount "5 cents" and "10 cents," respectively.

These stamps carry letters according with the rates established by Act of Congress 1845, which are as follows:

For each letter weighing ½ oz or fraction thereof,

Under 300 miles 5 cents.

Over 300 miles 10 cents.

They will be cancelled by the postmasters, who will simply make pen scratch lines across the face of the stamps, thus doing away with the usual prepay receipt heretofore written on the letter. The stamps will greatly facilitate the work of the postmasters, while being a great convenience to the public.

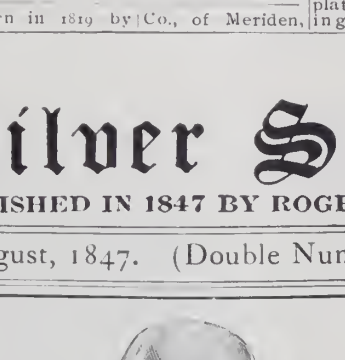
Great Britain issued the first postage stamps in 1840. a 1 P. Black, and a 2 P. Blue. Each bears an engraving of the young Queen Victoria who ascended the Throne three years previously.

Brazil then issued a 3 R, 60 R and 90 R series, in 1843, and has just followed these by seven new stamps from 10 R to 600 R; but the ones we have seen are very plain, simply showing the amount in large figures, within oval lines. The stamps just issued by our government show finer engraving than those of Great Britain or Brazil.

We understand that the Canton Administrations of Zurich, Basle and Geneva have also issued stamps and it is probable that the stamp system will soon be used in France, Italy, Germany and other nations.

It may not be too much to predict that the use of postage stamps may lead the way to an international postage agreement that may make it possible to send letters from country to country at a universal rate, thus bringing the nations closer together in commercial and friendly relations.

The introduction of these stamps with many other improvements in the Postal Service are due to the energy and zeal of Postmaster General Cave Johnson, whose portrait and a short sketch of his life accompanies this article.



POSTMASTER-GENERAL CAVE JOHNSON.

CAVE JOHNSON was born in Robertson County, Tennessee, Jan. 11th, 1793. He received a liberal education at Cumberland College, and in 1811 raised a company among the students (of which he was made Captain), and which he offered to General Jackson, who refused their services; advising them to return to their studies. He studied law in the office of W. W. Cooke until 1813, when he served as Deputy Brigade Quartermaster in his father's brigade of Tennessee Militia in the campaigns of 1813 and 1814. He was admitted to the bar in 1814 and practiced at Clarksville, Tennessee. He was elected Prosecuting Attorney for his Circuit in 1817; was a Democratic Representative in the 21st to 24th Congresses, 1829 to 1837, and in the 26th to 28th Congresses, 1839 to 1845. When Mr. Polk became President two years ago, Mr. Johnson was invited into his Cabinet as Postmaster-General, which office he has very efficiently administered.



IVORY COMB FACTORY, JULIUS PRATT & CO.

## 1847 A BIG YEAR!

### MORE IVORY COMBS MADE IN MERIDEN THAN EVER BEFORE.

### BRITANNIA BUSINESS GROWING.

#### OTHER LEADING INDUSTRIES.

THE manufactories of Meriden constitute so prominent a part of the country's product that one naturally feels some curiosity to know something of their origin, and present condition, as their total sales now amount to about $1,000,000 a year.

Of all of them, none is more interesting than the Ivory Comb industry, whether one regards its origin and growth or the great beauty of the production and the systematic work of the mechanism of the machinery employed.

According to the best means of information, ivory combs were first made in this country by Andrew Lord of Saybrook, about sixty years ago. He cut out the "plates" and the teeth by hand with a hand saw; a slow and expensive process. John Graham, of Boston, and Mr. Tyron of Glastenbury, made ivory combs about the same time, on a small scale; the latter person used machinery. Ezra and Elisha Pratt, of Hartford, also manufactured the article about fifty-five years ago, cutting the teeth by hand, like Mr. Lord. Abel Pratt, of Saybrook, made ivory combs fifty-one years ago. He sawed the "plates" by hand, and two hundred and fifty was considered a good days work; whereas by the present improved process four thousand can be sawed out in a day by one man. He cut the teeth, however, with circular saws and machinery moved by hand and afterwards by wind. Ezra Williams also commenced the same business in Saybrook soon after Mr. Pratt, and began to saw the "plates" with machinery moved by water power. This establishment has continued to the present time, and is now known by the name of George Read & Co. Great improvements have been made there in the machinery, and at one time nearly all the ivory comb business in the country was done by that firm. Various other attempts to carry on this business have been made, most of which have not succeeded. At the present time, all the ivory combs made in America are manufactured in Connecticut, and nearly two-thirds of the whole are made in Meriden. The business was commenced in this

We are indebted to Gleason's Pictorial, the Rev. Geo. W. Perkins' "History of Meriden," and others, for the material used in "Silver Standard," August 1847.

## 1847 A BIG YEAR.

*Continued from page 1.*

town in 1819 by Co., of Meriden, although made of britannia metal, will be silver plated before selling. This new Hale, Suspenders; Jedediah Wilcox, Carpet Bags.

Even the agricultural products

Any jeweler interested in old things may obtain copies of the Silver Standard by writing to MERIDEN BRITANNIA CO., (International Silver Co., Successor), MERIDEN, CONN.



# NOW

is the time to get

WISDOM

Some Watch Jobbers do not stock our gold cases. Their interests lie in handling other case products. That is no *reflection* against our goods, nor *crime* on the part of the Jobber,

## BUT

many of the best Jobbers do carry our line, and ANY legitimate Jobber will gladly fill orders or send selection packages of our cases upon request. If you insist a little, you can get just what you need in artistic Gold Watch Cases, AND AT NO GREATER COST.

A word to the wise is sufficient.

## SOLIDARITY Watch Case Co.

Established 1885

3 Maiden Lane, NEW YORK

GENERAL SELLING AGENTS

John W. Sherwood
Frank E. Harmer

### Slayers of Detroit, Mich., Pawnbroker Make Full Confession.

Detroit, Mich., Aug. 12.—Through the medium of the "sweat box" Capts. McDonnell and Baker last night obtained a complete confession from Harry Johnson, who, with Harry Parker, murdered pawnbroker Joseph Moyer and looted his store at 42 Monroe Ave., on the night of July 28. Parker, who is said to have studied for the ministry, broke down and practically corroborated every statement of his accomplice.

It appears the crime of robbery was premeditated, although both prisoners strenuously maintain they had no thoughts of murder. They prepared for the crime by purchasing a hammer handle, getting blacksmith Dell E. Young, 25 Barclay Pl., to fill the end with lead. This weapon, Johnson declared, was to be used to render the pawnbroker unconscious. Before going to Moyer's store the pair imbibed heavily.

According to the confession, Parker entered the store first, with the hammer handle concealed. Parker walked down the store, meeting Moyer near the center. "Then I heard what you would call a dull, sickening thud," said Johnson to Capt. McDonnell. "A terrible struggle took place as Moyer fought for his property. Parker hit him over the head time and again but Moyer refused to give up. He was to blame for his own death. I stuffed the diamonds and jewelry into my pockets. Then we dragged Moyer into the back room, took the keys from his pocket, opened the safe and I grabbed a bundle of money. Although in a dying condition, Moyer tried to make an outcry, so we ran out the back door and jumped the fence, going through a cordon of police on their way to posts.

Parker and Johnson washed up at the Cliff House where they had a room, paid the landlady and walked to the house of Johnson's sweetheart on Cass Ave. Then they left Detroit on the night boat for Cleveland, walking right through the police drag-net. They went to Buffalo to take in the races and pawned about $400 worth of the jewelry, which has been recovered. They were later arrested in Cleveland while attempting to dispose of more jewelry.



HARRY JOHNSON FROM PHOTOGRAPHS BY DETROIT POLICE.

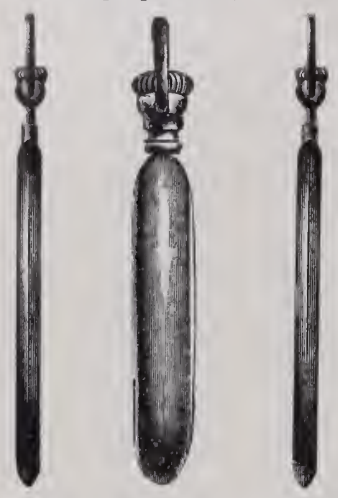


HARRY PARKER FROM PHOTOGRAPHS BY DETROIT POLICE.

YOU can readily understand that the retail jeweler appreciates watches of merit when we tell you that from January 1st, 1905, to July 1st, there were more Illinois Springfield adjusted watches manufactured and sold than in any previous six months in the history of the company.

# Dubois Watch Case Co.

We produce the most symmetrical and elegantly modeled Watch Cases in the World, a symphony of artistic proportions, and have



special department and facilities for casing the most complicated movements manufactured.

**DUBOIS WATCH CASE CO.**

FACTORY, 316 HERKIMER ST.,
BROOKLYN, N. Y.



**SAMᴸ BUCKLEY & CO.**

English Fancy Goods.



Carry in New York a full line of

**ENGLISH PLATED WAITERS.**

34 Holborn Viaduct, London.
100 William St., New York.


## Schedules for Jewelry and Kindred Lines in New Japanese Tariff.

WASHINGTON, D. C., Aug. 12.—The Japanese tariff of this year provides that the dutiable value of imported articles shall be the actual cost of the articles at the place of purchase, production, or fabrication, with the addition of packing charges, cost of transportation, insurance, and all other charges incurred up to the arrival of the articles at the port of importation. In the event that an article is dutiable under more than one rate of duty, it is to be assessed according to the highest of such rates. Special war duties are imposed in certain instances and these became operative July 1 of the present year. Japan also levies various rates, a general and a "favored nation,"—under the latter the United States is classified.

These war duties are not to be assessed upon goods coming with authorized certificate of origin from any country enjoying the "most favored nation" privileges.

The following are the rates of duty of interest to the trade:

Barometers, 10 per cent. ad valorem; war duty, 5 per cent.

Binocular glasses:
In barrels, covered with leather or japanned; 15 per cent. ad valorem; all other, 20 per cent.

Spy glasses, opera glasses, monocular and binocular field and marine glasses:
Constructed with or mounted in shell, mother-of-pearl, ivory, gold, silver, platinum, nielles (inlaid), enamelled or otherwise or other precious materials of fancy or luxury; or garnished with precious stones or pearl, .3735c each; all other kinds, .1245c each.

Clocks, standing and hanging, and parts thereof, 10 per cent.

Compasses and chronometers, mariner's, and parts thereof, 10 per cent.

Microscopes and parts thereof, 10 per cent.

Spectacles and parts thereof, 10 per cent.; war duty, 10 per cent.

Telescopes, 10 per cent.

Watches, watch cases and accessories:
Gold and platinum, 30 per cent.
Silver and all other, 25 per cent.

Watch movements and fittings therefor, 15 per cent.

Studs, sleeve and cuff buttons or links:
Of gold or platinum, set with gems or otherwise, 30 per cent.; war duty, 20 per cent.
All other, 25 per cent.

Ivory or tusks, elephant, .226c per kin, or 60.0 grammes, or about 1 1-3 lbs.

Ivory or tusks, elephant, waste, 10 per cent.

Ivory or tusks, narwhal or unicorn, 10 per cent.; war duty, 5 per cent.

Ivory or teeth of walrus or seahorse, .0557c per kin.

Tortoise shells: Shells and marginal shells, known as hoofs, .606c per kin.
All other kins, .06 per kin.

Tortoise shells, waste, 15 per cent. ad valorem.

All other tusks or teeth of animals, 10 per cent.; war duty, 5 per cent.

German silver, plate, sheet, rod and wire, $3.776 per 100 kins, war duty.

Platinum: Ingots, 5 per cent.
Bar, rod, plate, sheet or wire, 10 per cent.

Gold and silverware, not otherwise provided for, 35 per cent.; war duty, 10 per cent.

Gold and silver plated ware, not otherwise provided for, 25 per cent.; war duty, 10 per cent.

Pencils in gold or platinum cases, 30 per cent.; war duty, 10 per cent.

Pen-nibs, of gold, 30 per cent.; war duty, 10 per cent.

Amber, unworked, 10 per cent.; war duty, 10 per cent.

Amber, worked, 20 per cent.; war duty, 10 per cent.

Coral, worked or otherwise, 30 per cent.; war duty, 10 per cent.

Diamonds, glaziers', 10 per cent.; war duty, 5 per cent.

Ivory, manufactures of, not otherwise provided for, 20 per cent.; war duty, 15 per cent.

Jewelry, 35 per cent.; war duty, 10 per cent.

Imitation of jewelry, 30 per cent.

Small articles of luxury used for personal adornment, made principally of common metals, such as aluminum, aluminum bronze, nickel, German silver, argentine, copper, steel, zinc, lead, tin, iron, etc., or also of jet, hardened wood, beads, shells, horn, celluloid, bones and other similar common materials:
(1) Gilt, silvered, treated with aqua fortis, burnished, polished, varnished, tinned, enamelled, oxidized, or nickeled, garnished with "vitrification," enamelled (cloisonné) or not, false pearls, corals, both genuine and false, imitation precious stones, 10 per cent.
(2) Garnished with mother-of-pearl, ivory, tortoise shell, gold and silver plated, if the value of the garnitures or plating does not surpass the value of the principal composition, 10 per cent.
(NOTE.—Jewelry most commonly used are rings, colliers, bracelets, ear pendants, medals, medallions, broaches, combs, ornamental hairpins and hatpins, brelogues, buckles, hooks, snuff boxes, buttons (not common), coulants, purses, handles and ferrules of sticks, umbrellas and parasols, coins (sequins), pencil cases and generally other small articles of adornment not mentioned.)

Precious stones and pearls, 35 per cent.; war duty, 10 per cent.

Precious stones and diamond imitations, 30 per cent.; war duty, 10 per cent.

Toilet or dressing cases, 25 per cent.; war duty, 10 per cent.

Tortoise shell, manufactures of, 25 per cent.; war duty, 10 per cent.

Articles, not mentioned, unmanufactured, 10 per cent.; war duty, 5 per cent.

Articles, not mentioned, manufactured, 20 per cent.; war duty, 10 per cent.


IF IT'S A

**ROY**

TRADE MARK

IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

***ROY WATCH CASE CO.,***

*21-23 Maiden Lane, New York City, N. Y.*

206 Kearny St., San Francisco, Cal.



# OHIO CUT GLASS Co.

Our Complete Fall Line is now ready.

WRITE FOR OUR NEW CATALOGUE AND DISCOUNTS.



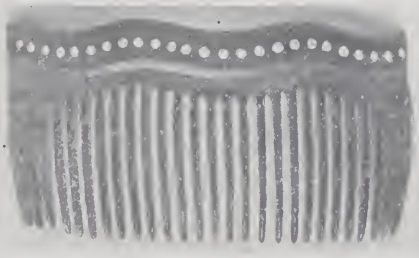
Factory:
BOWLING GREEN, OHIO.

Chicago Salesroom:
35-37 E. Randolph Street.

St. Louis Salesroom:
518 Holland Building.

New York Salesroom:
26 Barclay Street.

## You Only Pay One Profit On "Checo" Brand Combs.



They are made in our own factory, which is one of the best equipped plants in the country for the manufacture of Hair Ornaments.

Progressive Jewelers will particularly appreciate our extensive line of up-to-date patterns in shell, amber, white and gray finish. None but the finest grade of materials is used, enabling us to give our combs an extremely high polish that will not grow dull. This permanent high polish is a very important factor, and is a great "selling point".

Our trimmings are very attractive. Plain and engraved metal, rolled plate, and the finest quality of brilliants "Checo" Brand Combs have all the qualities of higher-priced goods, and yet our prices are moderate.

It will pay you to see our line of Hair Ornaments, Jewelry and Novelties. Drop us a line. We can interest you and save money for you.

## C. H. EDEN CO.,

**Manufacturers of Jewelry and Hair Ornaments,**

New York Office,
699 Broadway

**ATTLEBORO, MASS.**

*Just Issued*

**1905-1906 EDITION**

OF

**THE JEWELERS' CIRCULAR-WEEKLY**

# Vest Pocket Directory

OF THE

**Manufacturers, Importers and Jobbers**

IN THE

JEWELRY AND KINDRED TRADES

**A Handy, Classified List for Buyers**

***Price, 50 Cents***

***The Jewelers' Circular Publishing Co.***

***11 JOHN ST., • NEW YORK***

*(Corbin Building)*


## Jeweler Brutally Murdered.

### Chicago Policeman Accused of Stealing Watches, Shoots Mathais Mamer, and Then Commits Suicide.

CHICAGO, Aug. 12.—Oscar Benson, a policeman, shot, and instantly killed Mathais Mamer, a jeweler and repairer at 140 W. Harrison St., Thursday. The shooting was the result of charges made against the policeman accusing him of the theft of three watches.

Nicholas Kittin, a pensioner of Mamer's, claimed he saw the officer take the watches one night while Mamer was in the rear of his store eating his dinner. Mamer pressed the charge against the officer and asked for immediate action. A day was spent in looking for the missing watches, but as they were not found, the policeman was notified of the charges against him.

About 3 o'clock Thursday Benson entered Mamer's store and spoke to Mamer, who was behind the counter. He demanded to see Kittin, the man who first accused him. Mamer explained that Kittin was sick in the rear room and could not be seen. Pulling his revolver the officer sent a bullet through the glass screen, behind which Mamer was sitting. The shot went wide and the officer ran around the end of the counter behind which Mamer had dropped and sent a bullet crashing into the latter's brain, killing him instantly. The officer then entered the rear room and shot Kittin, though not with fatal result, then turned and shot himself to death, completing the awful tragedy. Sam Seger, a watchmaker for Mamer, was in the store at the time of the murder.

Mamer was 52 years old and has a brother, Chris, who is a west side politician and clerk of the Supreme Court of Illinois. Mamer had been in business on Harrison St. for 17 years. Several times he had complained to the police that he had been robbed and two years ago claimed to have been robbed of $5,000.

Funeral services were held Monday, 9 A. M., at the residence of his brother, 158 Throop Ave. and later at St. Francis Roman Catholic Church. The interment was at St. Boniface cemetery.

### Schedules in Bankruptcy of Thos. J. Bradley, Newark, Filed by Creditor.

NEWARK, N. J., Aug. 11.—Helen McConville, one of the creditors of Thos. J. Bradley, lately doing business at 372 Broad St., to-day filed schedules of his assets and liabilities in the United States District Court of New Jersey. These schedules are as complete as could be ascertained at the time. There are practically no secured creditors. It is estimated that there is about $2,000 worth of merchandise on hand and that an unknown amount is owing Bradley by his customers. The amount of cash assets is also unknown.

The unsecured creditors in schedule are as follows: Chapin & Hollister Co., $102; F. & F. Felger, $321; R. L. & M. Friedlander, $2,492; Louis L. Grey & Co., $71; A. Jaffe & Son, $1,469; A. L. Hodes, $566; H. Levinsohn, $135; Chas. M. Levy, $108; Martin, Copeland & Co., $269; Helen McConville, $5,000; Louis C. Moss, $201; Peckham Seamless Ring Mfg. Co., $87.58; A. Rosenberg, $346; Wm. I. Rosenfeld, $75; Waterbury Clock Co., $172; Weizenegger Bros., $206; Zimmer Bros. & Co., $1,517; Schwarzkopf & Dorer, Ltd., $159; Bioren Bros., $110. The total amount of unsecured liabilities, as filed, is $13,416.18.

Bradley, who was forced into involuntary bankruptcy, is out of town, and a warrant for his arrest for contempt in divorce proceedings, begun by his wife, was issued two weeks ago.

Edwin G. Adams, 164 Market St., Newark, is the referee in bankruptcy in charge of the case and it was with him the schedules were filed.

### Patent Office Decides Case Arising Over Description of Trade-Mark.

WASHINGTON, D. C., Aug. 14.—A case has recently been decided in the Patent Office on a petition asking for relief from the Examiner of Trade-Marks, in which he objected to the words of description used by an applicant for registration upon the ground that they were indefinite, and for articles which were not of the same descriptive property and therefore required a division of the application.

The objection of the Examiner was based upon a previous decision in which the question of the limitation of a single trade-mark was considered, and the conclusion reached that a trade-mark should not include merchandise which is not of substantially the same descriptive properties, this conclusion being that the scope of the right acquired by registration was not different from the right which, to be invaded by the infringer, would have necessitated the infringer to have used the mark on merchandise of substantially the same descriptive properties as those described in the registration.

The trade-mark in question was for jewelry and jewelers' sundries. The petition was dismissed for the reason that it is thought that a requirement for division by the Examiner in Trade-Marks, by parity of reasoning, amounts to the refusal of the rights of the applicant to register his trade-mark with the breadth claimed by him, and that such a ground of division is a rejection of a portion of his claimed right and must be considered as a refusal of registration as claimed by him; it could therefore be appealed but not reviewed.

The Examiner suggested the use of the term "badge" in place of the term "insignia," showing that the former term is more definite in meaning and more widely used. In view of the fact that the applicant stated his intention to amend his application by adding the terms "emblems and bages," it would seem unnecessary to continue the use of the word insignia, and as to that part of the petition the action of the Examiner was affirmed.

J. C. Derby, Concord, N. H., has just completed extensive improvements in the interior of his store at 30 Main St.

A. Galagher, Cresson, Pa., has decided to discontinue business and expects to dispose of his entire stock before September 20.

Complaint was made to the police of Brockton, Mass., a few nights ago because some miscreant with a diamond scratched "S. W. B." in big letters on the show window of U. C. Smith's jewelry store. Many random lines still further defaced the glass.

### Death of Paul Jander.

COLUMBUS, O., Aug. 10.—Paul Jander, a well-known German citizen of Columbus, and a jeweler at 189 E. Main St., who dropped dead of heart disease, Monday, Aug. 7, as published, last week, was playing cards with some friends when he fell back in his chair and expired before a physician could be called.

Mr. Jander was a director of the Cecelian Maennerchor, a member of the choir of St.



THE LATE PAUL JANDER.

Mary's Catholic church, and was active in various Catholic societies. He was the organizer of the largest court of Catholic Foresters in the city, St. Joseph's Court of St. Mary's parish, and the funeral was held under the auspices of that society Thursday morning, requiem high mass being celebrated by Rev. Otto Von Lintel.

Before going into the jewelry business for himself, Mr. Jander was for a long time connected with the old Columbus Watch factory.

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W. A. England, Worcester, Mass., has sold out and will retire.

J. H. Grant & Son, Troy, Pa., recently closed out their stock. The elder Mr. Grant had been actively engaged in business in that territory for over 50 years.

### Arrests Made on Smuggling Charges. Government Officers Active in Chicago as Well as Canada.

Dispatches received Monday in New York said that the Chicago police had made two arrests on the charge of smuggling diamonds. There was a suspicion that an organized gang of smugglers is at work, with headquarters in the western city. Henry Hoffman is the name given by the man who was first arrested. He was found in a saloon in conference with L. J. Bohl, employed by a local jeweler. The police have not, as yet, preferred charges against Bohl, but are holding him, pending an investigation. The officers engaged in the case are reticent and there are hints of further developments.

In THE CIRCULAR-WEEKLY last week was published a report from Montreal that Secret Service agents of the United States government were at work in that city, ferreting out smugglers. It was suspected that a gang was making an organized effort to bring diamonds into the United States by way of Canadian cities without paying the duty.

New York diamond importers who were seen by a reporter of THE CIRCULAR-WEEKLY said that they had not noticed any circumstances which would indicate an unusual amount of smuggling. Leopold Stern, of Stern Bros. & Co., said: "There is now and always has been, I suppose, a certain amount of smuggling. The diamond merchants of New York have, from time to time, when they obtained information, placed it before the Government officials with a view to checking the efforts of the smugglers, which have a tendency to injure the legitimate trade. These complaints always receive prompt attention, and the Government officers are quite vigilant. It must be understood, however, that they are laboring under difficulties as their number is small, when you consider the extent of the field which they protect. As far as I have heard there have been no circumstances indicating more smuggling of late than is usual. The activity at Montreal and Chicago may be due to complaints on the part of some people in the trade who may have obtained information that awakened their suspicions."

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W. H. Jones has gone out of the jewelry business in Belgrade, Mont.

### Death of Ebenezer Hancock.

ELGIN, ILL., Aug. 9.—At the death of Ebenezer Hancock in this city last week there passed away the pioneer watch factory foreman of Elgin, Mr. Hanchck having been connected with the Elgin National Watch Co.'s factory here for more than 40 years. Deceased was taken ill on the night of the 50th anniversary of his wedding, and died Aug. 3, at his home, 365 Raymond St.

Mr. Hancock was born Aug. 9, 1831, and as a youth served an apprenticeship in the machinery and brass finishing trade. After working at his craft for a while, in the Fall of '54 he went to Waltham and was engaged at the watch factory there for nine years. In March, 1865, he came to Elgin and took a position in the watch factory here, becoming the first foreman of the first balance room. He remained in Elgin for the rest of his life.

Deceased was highly esteemed by all who knew him and was well known throughout this section. He was a charter member of the Illinois branch of the Sons of the Revolution and a member of the Ancient Order of United Workmen, organized in 1876. He is survived by a widow, a son and a daughter. The funeral services were held Sunday.

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### Illness Causes Frank E. Smurr, Martinsburg, W. Va., to Make an Assignment.

MARTINSBURG, W. Va., Aug. 9.—The assignment of Frank E. Smurr, a well known jeweler of this section, came as a distinct surprise to many of his friends here, and much sympathy is expressed for him in his trouble. Mr. Smurr has been ill at his home for over a year, and being unable to give his business his personal attention found that he had become involved to such an extent that it was necessary to make a general assignment for the benefit of his creditors, in order that his affairs be straightened. The liabilities and assets have not yet been made public, but will be announced as soon as the inventory is complete.

Mr. Smurr is a young man about 33 years old, and began business in February, 1900. He carried a moderate stock, but by his ability, energy, and industry was building up a good trade when he was taken ill.


# Special Notice.—*Our order department will not be affected by the quarantine.*

Send your orders to New Orleans to be passed upon, and wherever quarantine restrictions interfere, goods will be shipped from our temporary St. Louis office, or from our New York office. *There will be no serious delay*, our friends and customers can depend upon our well-established reputation for promptness.

LEONARD KROWER, 536 and 538 Canal Street NEW ORLEANS, LOUISIANA.

## The Diamond Markets.

ANTWERP, Aug. 2.—The month of July ended with the diamond market in a rather quiet condition, as several celebrations which took place here on the occasion of the 75th anniversary of the freedom of Belgium, during which King Leopold visited Antwerp, did not help business.

The event of the fortnight was the increase in the price of "bort" of one franc per carat and certain flat, rough goods were influenced by this advance. Large sales were made in defective stocks at better prices than heretofore.

The safe deposit department of the Diamond Club of Antwerp was opened for use July 15. This feature of the club will be a most useful one to our merchants and brokers, as it permits them to have goods to any amount, always on hand. The establishment is open from 7 o'clock, morning, till 7 o'clock evening.

Many foreign merchants were here during last fortnight, among others being: Messrs. Berman and Lindenborn, New York; Messrs. De Hoop, Hekster, Amsterdam; Messrs. Rutstein, Siedenberg, Long, Mansberger, Rapoport, S. Walk; Peosner, Warsaw; Mr. Muller, Nurenberg; Messrs. De Haan, Matheossian, D. Van Praag, Max Koscher, E. Weil, Fonnes, Rubbens, Kandel, Simon Van Moppes, all of Paris; Messrs. Robinson and Max Horowitz, London; Mr. Goldberg, Trkoutsch; Mr. Van Gulk, Goch; Mr. Djafaroff, Moscow; Mr. Friedlander, Manchester; Mr. Lichtig, Cracovia; Messrs. S. Aronet and Albert Ventura, Constantinople; L. Mayer, Yassy; Mrs. Elia Benhaim, Beyreuth; Mr. Ohanian, Le Caire; Messrs. Kahn and T. Pollak, Moscow; Messrs. Vita Israel and H. Michalson, Montreal.

AMSTERDAM, Aug. 2.—There has been no change in the conditions influencing the diamond trade. The general tone of the market is quiet, owing to the holiday season. Large salaries continue to be paid to polishers and cleaners and in consequence, it often happens that they do not work Mondays.

There were practically no foreign merchants at Amsterdam last week, all the sales made being on behalf of local firms.

LONDON, Aug. 1.—Rough diamonds of large and clean qualities remain very much in demand. Continental houses continue purchases from the "syndicate" at the usual prices. Rumors of another advance, which were current at the beginning of July, have not been confirmed up to date.

PARIS, Aug. 2.—The French diamond market is still inactive. Regular qualities of stones, which usually found buyers during the entire year, are now refused until September. The majority of our merchants are enjoying their holidays now and will not return until next month when good business is expected, especially in six faces and roses of brown and white shades.

Augustus P. McConahay & Son, Van Wert, O., have dissolved partnership. The business will be continued under the name of McConahay & Myers.


# HW DIAMONDS HW

WHEN you need mounted diamond pieces, large or small, if you will order of us, stating what you want, and about the prices you want to pay, we will convince you that our stock, both in variety and range of prices, is adequate to supply your wants.

Diamond Rings,
Diamond Pendants,
Diamond Scarf Pins,
Festoon Necklaces,
La Vallières.

Catalogue illustrating these goods sent on request.

HW *HAYDEN W. WHEELER & CO.,* HW

*TWO MAIDEN LANE, NEW YORK.*


## Newark.

Adolph Anthierans, 62 years old, a jewelry workman, living at 36 Sixteenth Ave., dropped dead of heart disease a short distance from his home, Thursday night, while returning from a walk with his wife.

Fire, originating in oily waste in a boiler room, caused about $2,500 damage, Friday, in the factory of the Mockridge Jewelry Co., 46-8 Oliver St., Newark. The blaze was discovered by a watchman. When the firemen arrived the flames were shooting from the windows. After a hard fight the flames were controlled but were not entirely subdued for nearly two hours. A number of concerns in the same building suffered damage by water. Among them were the Columbia Mfg. Co., makers of silver novelties, and G. Muller, engraver. All the losses are covered by insurance.

Andrew O. Kiefer, a local manufacturer of jewelry, was in an automobile accident Saturday night, at which time he and several friends had narrow escapes from death or serious injuries. Mr. Kiefer took a party of three Newark men with him for a ride in his automobile from his home to Woodbridge. While going along Rahway Ave., a board in the bottom of the car became loosened, one end catching in the front wheels and throwing the machine into the air. As it came down it turned a somersault and fell on a wagon. The occupants of the automobile were thrown out. Mr. Kiefer was unhurt, but two of his friends sustained slight injuries.

## New Stores and Enterprises.

R. B. Ustick has just commenced business in Merkel, Tex.

J. S. Troop has engaged in the retail jewelry business in Scammon, Kans.

P. E. Anderson, Arcata, Cal., has opened a branch store in Blue Lake, in the same State.

Lewis S. Grimm, Jewel, Kans., has opened a branch establishment in Ramona, Ind. T.

A retail jewelry establishment was recently opened at 219 Wisconsin St., East Somers, Wis.

John Hardin, Evanston, Ill., vice-president of F. A. Hardy & Co., will shortly open a branch factory in Aurora, in the same State, for the manufacture of optical goods.

The Colonial Bronze and Silver Co., Kingston, N. Y., was incorporated at Albany, N. Y., Monday, with a capital of $25,000. The directors are Ernest J. Binch, Otto Fisher and M. A. Silkworth.

The H. W. Hunter-Hoecker Co. was incorporated, last week, in the State of New York to manufacture and deal in optical and surgical supplies with a capital stock of $25,000. The incorporators were: Alexander Shaw, Berton G. Baird and John Hoecker, Jr.

It is reported that a factory for the manufacture of silver-plated ware is being built at Killbuck, near Salamanca, N. Y.

Ed. A. Shepard, Clarinda, Ia., recently sold out to W. C. Cramer, who took possession Aug. 1. Mr. Cramer has installed the stock in new and more commodious quarters.

# DIAMOND CUTTERS,

**Special Attention to Recutting and Repairing Diamonds.**

# FOX BROS. & CO.,

**IMPORTERS OF PEARLS AND COLORED GOODS,**

**31 to 39 East 4th Street, CINCINNATI, OHIO.**

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IMPORTERS OF **DIAMONDS** PRECIOUS AND IMITATION STONES.

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# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

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---

# John F. Saunders, Cutter and Importer of

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FINE PEARLS A SPECIALTY.

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## JOHN LAMONT & SON.

IMPORTERS AND CUTTERS OF

**PRECIOUS STONES.**

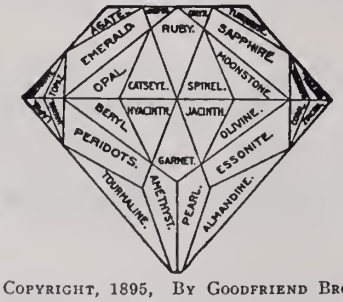
Telephone, 3978 John. **51-53 Maiden Lane, New York.**

---

# GOODFRIEND BROS.,

**IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.**

Pearls
Rubies
Sapphires




Tourmalines
Gem Corals
Opals
Emeralds

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156 Westminster St., Providence, R. I.
20 Rue Cadet, Paris.
Tel. No. 662 Cortl't.
**9-11-13 Maiden Lane, New York.**

---

We have one of the MOST IMPORTANT Stocks of . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls,
Drops and Buttons.

Diamonds and Fine Colored Stones.

# FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - New York.


## Omaha.

Chas. Wolf, with the Shook Mfg. Co., is ill.

Fred Brodegaard & Co. have just installed handsome new show cases.

E. I. Jones, watchmaker for S. W. Lindsay, is confined to his home by illness.

P. E. Flodman and O. Dalin have gone on a two weeks' fishing trip to Center City, Minn.

Jos. P. Frenzer and father left last week for a three weeks' trip through Yellowstone Park.

Miss Emma Quinn, with the Mawhinney & Ryan Co., is enjoying her vacation on the northern lakes.

Mr. Walker, Gibbon, Nebr., and Mrs. P. W. Napier, Decatur, Nebr., were in this city, last week, buying stock.

Albert Edholm is back from a visit to old friends in New York and Spring Lake, N. J., and C. B. Brown and wife have returned from a trip to Racine, Wis.

Albert Kaas, with S. W. Lindsay, has gone on a two weeks' vacation with friends in the State. Albert Winter, also with S. W. Lindsay, is home from a two weeks' vacation in the western part of the State.

L. A. Borsheim, of Brown & Borsheim, who is visiting friends in Geneva, Wis., recently broke his leg below the knee, while engaged in playing a game of croquet. He writes that he will not be able to return home for at least eight weeks.

The Reichenberg-Smith Co. was awarded the contract, last week, to furnish the silver service for the battleship *Nebraska*. There were four other designs furnished, but the Judges decided that the design furnished by J. E. Caldwell & Co., Philadelphia, for the Reichenberg-Smith Co., was their first choice. The contract calls for delivery of the service by Nov. 1.

At the meeting of the Board of Supervisors of Harrison County, Aug. 7, the matter of paying the costs in the Dennison trials was taken up. The board decided to request the county attorney, L. W. Fallon, when he returns from his vacation in Ohio, to collect from the Jewelers' Protective Union and the Omaha Civic Federation, the $800 already paid by the county, as Fallon always claimed that these organizations would pay. Fallon will not be allowed by the board to prosecute the second case at the expense of Harrison County. He will not be allowed to prosecute the case at all until all costs for the past and the future cases are advanced. Public opinion in Harrison County caused the board's action.

---

W. A. Johnson & Son, jewelers at Santa Paula, Cal., have been succeeded by the Santa Paula Jewelry Co.

An unknown negro was shot and killed early one morning, about a week ago, while attempting to loot the store of Charles Price, Jacksonville, Ill. The negro, when slain, had in his possession about $200 worth of plunder.

I. Popkin, who has been established in Franklin, La., the past 15 years, has erected an up-to-date fireproof building on Main St., that place, and will move into the new store on or about Sept. 15. His stock will be considerably enlarged owing to increasing business.

## Baltimore.

Jacob Katz, of J. Katz & Co., was in New York, last week.

John W. Mealy & Sons Co. have moved into their handsome new home on Lexington St., west of Charles.

The will of Henry S. Lewyt was admitted to probate in the orphan's court here. He left $3,100 to charity and named his wife as executrix of the estate.

The old Town Merchants' and Manufacturers' Association will leave this week on their annual August tour North. J. George Gehring is chairman of the committee of arrangements.

The Merchants' rebate movement, which has been used for several seasons by the Merchants' and Manufacturers' Association, is proving as successful this year as in the past. One-half of the fare of each Southern merchant who buys $1,200 worth of goods before Oct. 1 is paid. About 75,000 unique folders, giving all the details of the scheme, have been distributed through the south, Ohio, and Pennsylvania.

John F. Bishop, who pleaded guilty in the Criminal court, Wednesday, to the larceny of jewelry valued at $1,100 from Jacob Castelberg & Sons, was sentenced to one year in the penitentiary by Judge Dobbs, last Saturday. When he pleaded guilty Bishop, who is about 30 years old, stated he was employed as a salesman and as several customers who had signed contracts with him did not come up to their promises, he pawned the jewelry and paid on the bill in order to keep his sales up. The method kept getting him deeper and deeper in debt until a friend, he says, induced him to play the races and recuperate, but this last effort only made things worse. He stated he had not been benefited by a piece of jewelry he had taken. His young wife was in court and testified in his behalf. So was his mother, but she was so overcome by her son's position that she could not speak. Mr. Castelberg interceded in Bishop's behalf, hence a light sentence was the outcome.

### Jewelers' Gold Bars Withdrawn and Exchanged at New York.

*Week Ended Aug.* 12, 1905.

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $249,369.94 |
| Gold bars paid depositors | 42,644.30 |
| Total | $292,014.24 |

The gold bars exchanged for gold coin are reported as follows:

| | |
|---|---|
| Aug. 7 | $36,039.35 |
| " 8 | 70,993.35 |
| " 9 | 40,761.15 |
| " 10 | 71,368.28 |
| " 11 | 20,203.90 |
| " 12 | 10,003.91 |
| Total | $249,369.94 |

Theo. Erickson has moved his business into more commodious quarters, at 308 Bush St., Red Wing, Minn.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane,
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NEW YORK.

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EMERALDS, DIAMONDS AND PEARLS.

BAGG, PERINE & CO.,
RARE SPECIMENS OF DIAMONDS AND OTHER PRECIOUS STONES,
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Tel. No. 6226 Cortlandt.

RUBIES AND SAPPHIRES.

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BORRELLI & VITELLI,

CORAL MANUFACTURING COMPANY,

All kinds of Coral—DROPS, BUTTONS, LENTILLES.
CORAL NECKLACES. Graduated and Uniform.

PINK AND WHITE CORAL A SPECIALTY.

GOLD MEDAL, ST. LOUIS, 1904.

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Chas. L. Power & Co., Cutters and Importers,

DIAMONDS AND OTHER PRECIOUS STONES,

170 Broadway, corner Maiden Lane, NEW YORK.

AZTEC TURQUOISE A ARE THE BEST.

TRADE-MARK.

37-39 Maiden Lane, New York. 2 Tulp Straat, Amsterdam.

RUDOLPH NOEL & CO.,

IMPORTERS OF

DIAMONDS.

GEORGE H. HODENPYL, of former firm of Hodenpyl & Sons.

WALTER N. WALKER, Formerly of firm of Hayden W. Wheeler & Co.

# HODENPYL & WALKER

successors to

HODENPYL & SONS.

**Importers of**

# DIAMONDS,

**Emeralds, Sapphires,**

**Rubies, Opals,**

**Pearls and Pearl Necklaces.**

Designs and Estimates for Mounted Pieces will be furnished on application.

Repairing and Recutting Diamonds a Specialty.

## 170 Broadway, New York,

**Corner of Maiden Lane.**

**TELEPHONE, 1898 CORTLAND.**

## FREDERICK A. JEANNE

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PARIS

The only AMERICAN Dealer and Commission Merchant in Precious Stones and Pearls located in Paris : : :

Rare Fancy Colored GEMS a Specialty

ORIENTAL PEARLS

## Last Week's New York Arrivals

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance) a daily list will be mailed or delivered, during the Fall season (ending Dec. 15), to the offices of those desiring this service.***

ATLANTA, GA., E. V. Haynes (Haynes & Mellichamp), Hotel Astor.
H. A. Maier (Maier & Berkele), Hamilton & Hamilton, 3 Maiden Lane.

BALTIMORE, MD., G. H. Hutzler (Hutzler Bros.), Grand.

BOSTON, MASS., F. S. Sherry, Hotel Astor.
D. Snedden (R. H. White Co.), Herald Sq.

BUFFALO, N. Y., J. Clancy (H. A. Meldrum & Co.), New Amsterdam, 320 Church.

CHAMPAIGN, ILL., A. Wuesteman, Herald Sq.

CHICAGO, P. Hermes (The Fair), Cumberland, 31 Union Sq.
L. Hertle (Marshall Field & Co.), 104 Worth.
I. Solomon (Mandel Bros.), Hotel Astor, 450 Broome.
E. Rothschild (Lyon Bros.), Herald Sq., 258 Church.

CINCINNATI, O., L. F. E. Hummel, St. Denis.

CLEVELAND, O., S. W. Gerhart (Bailey & Co.), Hoffman, 24 Washington Pl.

COLUMBUS, O., T. E. Taylor (Z. L. White Co.), York.

FORT WAYNE, IND., A. Bruder, Belvedere.

HARTFORD, CONN., G. E. Kohn (H. Kohn & Sons), Hotel Astor.

HOUSTON, TEX., D. E. Sturgis, Astor House.

INDIANAPOLIS, IND., Miss T. Bernes (W. Laurie Co.), Cumberland.

LANCASTER, PA., J. B. Roth, Jr., Marlboro.

LINCOLN, NEB., A. D. Smith (Miller & Paine), Cumberland, 31 Union Sq.

LOS ANGELES, CAL., C. C. Priddy (Coulter Dry Goods Co.), St. Andrew, 320 Church.

LOUISVILLE, KY., M. Lorch (Letzler, Lorch & Co.), Herald Sq.

LYNCHBURG, VA., J. M. Kasey (J. R. Milner & Co.), Albert, 395 Broadway.

MILWAUKEE, WIS., H. J. Knatz (Gimbel Bros)., Seville, 377 Broadway.

MINNEAPOLIS, Minn., C. E. Fisher (W. Donaldson Co.), Victoria, 2 Walker.

MOBILE, ALA., I. Fried (R. L. & M. Friedlander), 30 Maiden Lane.

MONTGOMERY, ALA., G. Loeb (I. Loeb), Herald Sq.

NEW HAVEN, CONN., S. Goodman (S. Goodman Co.), Imperial.

NEW ORLEANS, LA., C. D. Keene (D. H. Holmes Co.), Herald Sq., 20 E. 20th.

NORWICH, CONN., F. Stanley (Porteous & Mitchell), 55 White.

OAKLAND, CAL., J. M. Taft (Taft & Pennoyer), Andrew, 31 Union Sq.

# Oppenheimer Bros. & Veith.

## Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM, 2 Tulp Straat.

LONDON, 40 Holborn Viaduct.

CUTTING WORKS, Cor. Union & Nevins Sts., Brooklyn.

OMAHA, NEB., Miss J. Arthur (Thompson, Belden & Co.), Cumberland.
PITTSBURG, PA.—B. Neuman (B. Neuman), Herald Sq.
POUGHKEEPSIE, N. Y., W. H. Van Keuren, Grand Union.
ROCHESTER, N. Y., E. Shanks (McCurdy & Norwell Co.), 55 White.
SCRANTON, PA., G. Phillips (Geo. Phillips & Co.), Astor House.
SIOUX CITY, IA., R. M. Slick (Davidson Bros.' Co.), Criterion, 683 Broadway.
ST. LOUIS, MO., D. G. Braham (Stix, Baer & Fuller Dry Goods Co.), Wellington, 458 B'way.
C. Meyer (W. Barr Dry Goods Co.), Hotel Astor, 621 B'way.
E. C. Weidlich (Wm. Weidlich & Bro.), Astor House.
E. H. Wade (W. Barr Dry Goods Co.), Cadillac, 621 Broadway.
ST. PAUL, MINN., H. B. Drake (Schuneman & Evans), Cumberland.
WATERBURY, CONN., A. K. Burnham (Reid & Hughes Dry Goods Co.), Seville, 75 Spring.
WHITEHALL, N. Y., M. Oppenheim, Grand Union.
WORCESTER, MASS., A. J. Moir (J. C. MacInnes Co.), 57 White.
YORK, PA., D. R. McLean (James McLean & Sons), Imperial.
ZANESVILLE, O., S. Weinberg (A. E. Starr Co.), Wellington, 737 Broadway.

## Trans-Atlantic Voyagers.

TO EUROPE.

J. Mayer, of Dreyfus & Mayer, New York, sailed to-day on the *Kaiser Wilhelm II.*

George Brabander, Toronto, Can., will sail Sept. 2, on the *Minneapolis.*

A. Henius, of the Bruhl Bros. & Henius Co., New York, sailed last Saturday on the *St. Paul.*

FROM EUROPE.

I. Guntzburger, New York, returned recently.

Edward Boote, New York, sailed last Saturday on the *Caledonia* from Glasgow.

M. Bauman, of L. Bauman Jewelry Co., St. Louis, sails from Europe, to-day, for home.

Mr. and Mrs. Samuel F. Sipe, Pittsburg, Pa., arrived last Tuesday on the *Kaiser Wilhelm II.* On the same boat was Prosper Clust, of Dieges & Clust, New York, with Mrs. Clust and Miss Adelaide Clust.

President Goode, of the Lewis and Clarke Centennial Exposition, Portland, Ore., has issued a statement showing his findings in regard to the recent complaints made against the Walter Reed Optical Co., which, it was alleged, had been charging more than a fair price for goods sold at the concern's booth on the grounds. In his decision President Goode holds that no fraud has been practiced by the company. Walter Reed, of the concern, has been engaged in the optical business in Portland for about 20 years.


EICHBERG & CO.,
IMPORTERS AND CUTTERS OF
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65 NASSAU STREET, (Prescott Building.) NEW YORK.

STERN BROS. & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
CUTTING WORKS:
138-142 West 14th St., N.Y.
68 Nassau St.,
CHICAGO, 103 State Street.
LONDON, 29 Ely Place.
NEW YORK.



ODD GEMS.

Our Special Calculating Table with erasable tablet especially adapted for pocket, can be had free of charge upon application.
INGOMAR GOLDSMITH & COMPANY,
ESTABLISHED 1882.
Importers of Diamonds and Precious Stones.
Manufacturers of Mountings and Diamond Jewelry,
Office, 182 Broadway, Cor. John Street. Factory, 12-16 John St., New York.

IF IT IS ANYTHING IN THE LINE OF
AMERICAN PEARLS,
communicate with
Maurice Brower, 16 John St., New York.
HIGHEST PRICES PAID FOR AMERICAN PEARLS.

HENRY E. OPPENHEIMER & CO.,
51 Holborn Viaduct, London.
50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.
Tel. 621 Cortlandt
3 MAIDEN LANE, NEW YORK.
DIAMONDS, PEARLS AND PRECIOUS STONES.
MEMORANDUM ORDERS SOLICITED.

# The Gem of Many Colors,

AQUAMARINE-BERYL.

BLUE VARIETY.

WE are cutting this material in all shapes and sizes. Especially adapted for diamond jewelry. Beautiful by day—better at night.

OTHER VARIETIES.

Green, Yellow, Pink and White.

***PARTICULAR ATTENTION is called to our SPECIAL CUTTING which greatly enhances the natural beauty of this gem.***

**American Gem and Pearl Co.,**

14 and 16 CHURCH STREET,

LONDON, NEW YORK. PARIS,

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# RUDOLPH & SNEDEKER

Importers and Cutters of

**DIAMONDS**

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES

28 John Street and 65 Nassau Street, - New York




## OUR TRAVELING REPRESENTATIVES

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

S. Abrahams, representing Hollinger & Co., New York, was in Toronto, Ont., last week.

The following traveling representatives were in San Francisco, Cal., recently: Chinn Locklin, Battin & Co.; J. N. Fox, Fox Bros. & Co., and Mr. Elliott, Adelphi Silver Co.

Another new man, Herman Luxenberg, has been added to the traveling force of Morris Rosenbloom & Co., Rochester, N. Y. He will cover the New York and Pennsylvania territory.

Among the traveling salesmen who recently visited the trade in Detroit, Mich., were: W. S. Dudley, Rogers, Smith & Co.; H. A. Tibbals, Mandeville, Carrow & Crane; I. N. Deitsch; W. H. Cushman, Woodman-Cook Co.

The following representatives were in Kansas City, Mo., recently: George Brenning, Dennison Mfg. Co.; William T. Smith, Wilcox Silver Plate Co.; J. S. Adler, E. M. Weinberg; Louis Freund, Henry Freund & Bro.; J. M. Morrow, American Watch Case Co.; H. E. Cobb, Daggett & Clap Co.

The following traveling representatives visited the trade in Lancaster, Pa., recently: Arthur H. Schmidt, Bippart, Griscom & Osborn; W. F. Parker, W. T. Thompson; F. A. Brennan, L. Witsenhausen; C. H. Mountjoy, C. F. Rumpp & Sons; A. S. Zugsmith; S. H. Maybaum, Julius Wodiska; John Young, Simpson, Hall, Miller & Co.; Harry Caro, Manchester Mfg. Co.; F. Van Olinda, New England Watch Co.

Traveling salesmen in Louisville, Ky., recently included E. A. Guenther, Scofield & De Wyngaert; Harry E. Barkman, Jones & Woodland; C. T. E. Smith, Reed & Barton; A. Kunkele, W. Reichert & Co.; Mr. Whitmarsh, Alvin Mfg. Co.; J. W. Armbruster, Illinois Watch Co.; A. J. Augustin, Dennison Mfg. Co.; C. A. Hulstrom, Wilcox & Evertsen; J. T. Griffith, Jr., Carter, Howe & Co.; E. S. Fishback, South Bend Watch Co.; Fred A. Wheeler, Non-Retailing Co.

Commercial travelers in Columbus, O., during the past week included F. C. Allen, Sansbury & Nellis; Mr. Joseph, M. B. & H. H. Joseph; A. J. Breeh, Bawo & Dotter; H. Grabowski, Dattelbaum & Friedman; V. L. Burgesser, Krementz & Co.; Edward A. Brabnac, A. Wallach & Co.; W. R. Stevens, Bay State Optical Co.; A. J. Augustin, Dennison Mfg. Co.; Mr. Sichel, Bonner & Co.; Harry B. Kennion, Parks Bros. & Rogers; R. P. Coughlin, William L. Gilbert Clock Co.; E. Shaw, P. W. Lambert & Co.

The following traveling representatives were in




A CUTTER AT WORK

## Pearls, Opals, Montana Sapphires, Amethysts, Garnets.

From Europe still comes news of price-advances. Whatever the goods: small Pearls or large Pearls, Montanas or Amethysts, Opals or Garnets, the story is the same, "Rough very scarce, prices higher." We laid in our stock in good season, hence *our* prices are right. When you are in the market for these goods. ***remember we are headquarters.***

**L. Heller & Son**

New York, 51 Maiden Lane.
Providence, 212 Union Street.
Paris, 5 Cite Trevise.
Idar, 14 Hauptstrasse.

TELEPHONE, 219 JOHN.

**Importers of Precious and Imitation Stones.**

St. Louis, Mo., last week: Hubert Sombron, Hipp Didisheim & Bro.; G. Rodenberg, Rodenberg-Smith Co.; DeLancey Stone; Mortimer C. Adler, Charles Adler's Sons; J. W. McClunnin, International Silver Co.; A. J. Sherrard, Enos Richardson & Co.; M. Baum, Rothschild Bros.; R. H. Schley, Sloan & Co.; M. W. Smith, Bradley Ring Co.; Charles DeWolff, Landers, Frary & Clark; J. M. Morrow, American Watch Case Co.; E. A. Reed, Reed & Barton; C. A. Hulstrom, International Silver Co.; H. R. Blackman, Champenois & Co.

Traveling representatives who visited the Cincinnati trade during the past week included H. J. Hildebrand, H. C. Lindol & Co.; T. J. Jewett, Gorham Mfg. Co.; F. C. Allen, Sansbury & Nellis; Leo Heule, Sussfeld, Lorch & Co.; Walter Strauss, Jacob Strauss & Sons; Mr. Rodenberg, Rodenberg-Smith Co.; Mr. Randall, Randall, Brooks Co.; Mr. Schulte, William A. Rogers, Ltd.; J. Bick, Adolph Goldsmith & Sons; William Matschke, F. & F. Felger; J. Rifkin, L. Heller & Sons; M. Baum Rothchilds Bros.; Ben Schloss, A. Wallach & Co.; C. Offerman, William Smith & Co.; H. Somborn, Hipp. Didisheim & Co.; Mr. Reichert, Reichert & Co.; H. C. Corbin, Waterbury Clock Co.; D. Skutch, New Haven Clock Co.; Fred Brigham, Cheever, Tweedy & Co.; Mr. Cobb, Daggett & Clap Co.; Max Jacoby, Manchester Mfg. Co.; Mr. Goldsmith, Victor Nivois; Mr. Heyman, Stern Bros. & Co.

The following traveling representatives called on the trade in Omaha, Nebr., last week: J. M. Morrow, American Watch Case Co.; Mr. Strauss, Louis Kaufman & Co.; Jno. O. Slemmons, J. B. Bowden & Co.; Thos. E. Rogers, Riker Bros.; W. F. Adams, Simpson, Hall, Miller & Co.; George F. Williams, William A. Rogers, Ltd.; Robt. L. Clark, Towle Mfg. Co.; P. R. Horton, Carter, Howe & Co.; J. H. Johonnot, Krantz, Smith & Co.; David Bier, Bernheim & Beer; Albert Paulson, Henry Paulson & Co.; L. M. Frank, Buffalo Jewelry Case Co.; Abel King, I. Emrich & Co.; Geo. W. Bernbaum, Standard Gold Jewelry Co.; H. C. Baker, Mandeville, Carrow & Crane; Leo Heilbrun, Leo Heilbrun & Bro.; Albert H. Ernst, D. Gruen Sons & Co.; Jno. B. Ash, J. B. Ash Ebony Co.; David Ullman, David Ullman & Co., and W. H. Queeman, F. C. Happel Co.

The following traveling representatives visited the trade at Pittsburg, Pa., last week: H. A. Scofield, Scofield, Melcher & Scofield; Walter R. Shute, Kohn & Co.; O. G. Fehon, J. M. Fisher & Co.; Mr. Macpherson, C. Ray Randall & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; P. A. Wilkinson, J. J. Sommer & Co.; Mr. Mumford, Miller, Fuller & Whiting; F. E. Good, Philadelphia Watch Case Co.; I. S. Richter, C. O. Sweet & Son Co.; Mr. Delano, Day, Clark & Co.; F. C. Allen, Sansbury & Nellis; Walter S. Noon, Cory Bros.' Co.; J. F. Dean, Reed & Barton; Edward A. Brabnac, A. Wallach & Co.; Harry B. Kennion, Parks Bros. & Rogers; H. R. Middlebrook, Bates & Bacon; H. J. Hildebrand, H. C. Lindol & Co.; W. J. Parker, Osmun-Parker Mfg. Co.; Fred H. Felger, F. & F. Felger; P. L. Smith, Roger Williams Silver Co.; Jules F. Schuman, Jr., William Kinscherf Co.; A. E. Hayward, Seth Thomas Clock Co.; H. B. Rogers, Whiteside & Blank.

### Involuntary Bankruptcy Proceedings Begun Against Harry Levinsohn.

Involuntary bankruptcy proceedings were begun yesterday against Harry Levinsohn, a jobber in jewelry and silverware, 39 Maiden Lane, New York. The petitioners were Harry Lehr, who holds a claim of $1,184 for merchandise sold since December, and Abraham Berrent, who claims that on Aug. 1 he loaned $100 to Mr. Levinsohn.

The charge is made in the petition that between Aug. 7 and Aug. 14, Levinsohn surrendered assets to the amount of $20,000, to favored creditors, on alleged antecedent indebtedness. It is set forth that the total number of creditors is less than 12. Leonard Brown is attorney for the petitioners.

Mr. Levinsohn, who is a young man, has been engaged in the wholesale business for several years.

P. C. Hall, Saybrook, Ill., has decided to leave that town and go to Denver, Colo.

P. M. Christenson, Exira, Ia., is erecting a new building at that place, and hopes to have it completed by September. The building will be occupied by Mr. Christenson as a first-class retail jewelry establishment.


A. ROSEMAN
ESTABLISHED 1872
IMPORTER OF DIAMONDS
MAKER OF DIAMOND JEWELRY
HEADQUARTERS FOR AMERICAN WATCHES.
9 11-13 MAIDEN LANE NEW YORK

*Large Shipments*
OF
*Diamonds*

purchased by our Mr. MAX J. LISSAUER in European markets, are now being received by us.

We are now better than ever prepared to supply dealers at prices ***advantageous*** to them.

***Our travelers*** are about leaving for the road with a most complete stock, comprising a full assortment of

***Loose and Mounted Diamonds, Watches and Jewelry.***

EST. 1866.
*Lissauer & Company*

2 TULP STRAAT, AMSTERDAM
XII MAIDEN LANE, P. O. Box, 1625. NEW YORK

NEW EFFECTS IN UNIQUE GEMS,
CUT EN'CABOCHON, CARBUNCLE, AND OTHER INGENIOUS MODIFICATIONS, NOTABLE EXAMPLES OF WHICH ARE PRODUCED IN
AMAZON-STONE, TOURMALINE, THOMSONITE, BERYLS, JASPERS, MALACHITE, (ROSE AND GREEN), NON-FADING ROSE QUARTZ.
SEND FOR SAMPLE PAPERS AND PRICES.
LOUIS J. DEACON, Atlantic City, N. J.

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is to be obtained in purchasing our new **"NAPOLEON I" Diamond Mounted Jewelry,** a style so new and fascinating that **you** cannot help but enthuse in showing it or **talking it up** to your clients. These charming **Jeweled Ornaments** we have in **Rings, Brooches, Pendants, Waist and Brides' Pins, Sprays, Collars, Back and Side Combs** for the hair, **Necklaces, Scarf and Stick Pins, Buckles, etc., from $50.00 to $2,000.00.**

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TRADE-MARK

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## HEADQUARTERS

FOR

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EVERY GRADE.

**Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.**

## AVERY & BROWN,

**68 Nassau St., New York.**


## News Gleanings.

W. H. Jones, Belgrade, Mont., has discontinued business.

J. H. Childs has purchased the business of F. W. Thommee, Del Rio, Tex.

E. E. McNeal, Athens, Ill., has moved his stock into the Parish building.

A. W. Bluhm has taken charge of the store of C. G. Reim, New Ulm, Minn.

The store of Mrs. E. M. Anderson, Pensacola, Fla., is being entirely renovated.

John Jurgenson, Owatonna, Minn., was married recently to Miss Margaret Scheele.

O. A. Lindenmeyer, Sergeants Bluff, Ia., has bought the stock of F. D. Lantz, Sloan, Ia.

P. F. Sharick, Ashland, O., returned home last week from a business trip to Cleveland.

Wm. F. Tate has admitted his son as a partner in his jewelry business in Cranbrook, B. C.

W. C. Boggs, Fort Dodge, Ia., is moving his stock into larger quarters, which he is fitting up with new fixtures.

Charles H. Reynolds, Alpena, Mich., has considerably improved the exterior of his retail jewelry store on Second Ave.

Charles E. Crane, of Crane Bros., Lake City, Minn., has gone east on a business and pleasure trip. He will be absent about two weeks.

Jalbert & Farrington, Woonsocket, R. I., have erected a large new timepiece on the sidewalk in front of their store at 160 Main St.

S. W. Eckley, Peoria, Ill., who recently purchased the stock of A. J. Schifeling, 331 S. Adams St., that place, has begun to dispose of the stock at auction.

Announcement has just been made of the marriage of Wm. S. Pitt, Oelwein, Ia., and Miss Margaret Wood, of the same place. The ceremony took place July 24.

Walter Priebe has resigned his position with the L. A. Orr Co., Rochester, Minn., and will go to Spokane, Wash., where he expects to follow the same business.

Eleven watches, two dozen rings and several watch chains, besides a number of other small articles, were stolen recently from the store of S. S. Griffith, Conroe, Tex. There is no clue.

The jewelry store of S. D. Melick, Stroudsburg, Pa., was closed recently by the Sheriff on executions in favor of Mrs. E. P. Melick for $500; Geo. E. Dowling, $119, and Mrs. M. Moore, $100.

John Rhoads, a jeweler of Marion, O., who has been arrested several times for intoxication, was last week requested by the Mayor to leave town at once, or serve a sentence in the work house.

H. E. Cobb, who has charge of the jewelry department in the establishment of Westveer & Brenner, Waterloo, Ia., has been appointed local watch inspector for the Illinois Central Railroad.

The retail jewelers of Fort Dodge, Ia., last week closed their establishments one afternoon in honor of the presence of Gov. La Follette, of Wisconsin, who delivered an address at the Chautauqua.

Jacob Dannenbaum, Houston, Tex., has sold his business to P. C. Doehring. Mr. Dannenbaum was formerly in the employ of the J. J. Sweeney Jewelry Co. The new purchaser has made extensive improvements in the store.

Peter Lund, who for about 28 years worked as a silversmith, died recently in Laredo, Tex., aged 88 years. The deceased had fought against the Americans in the Mexican War, and later had aided the Mexicans in repulsing the French, and overthrowing the Maximilian government. Although he had at one time amassed a small fortune, he died destitute.

Charles E. Hight, Mount Pleasant, Mich., recently sold out to George A. Foland and Frederick Russell, who will continue the business under the name of Russell & Foland. Mr. Foland has been connected with Mr. Hight as chief clerk for the past five years. Mr. Hight intends to locate somewhere in the west in a climate which will be more conducive to his good health.

J. A. Brolin, a watchmaker of Braham, Minn., recently committed suicide in the jail at Mora, Minn., by hanging himself by a rope made from his shirt. Brolin had been on a spree and went to a dwelling where he opened fire on the members of the family, discharging 10 or 11 revolver shots, but without injuring anyone. One of the family managed to get away and ran for help. Brolin followed, but soon gave up the chase, returned and brutally beat an aged woman with the butt of the revolver. He was finally overpowered and placed in jail, but not until he had set fire to the house. It is supposed that a sense of what he had done came to him in jail and he proceeded to commit suicide.

The store of William J. Burkhardt, 308 E. 5th St., Dayton, O., was entered about


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WE SAVE YOU the time and expense of a trip to Europe. Right here we are displaying not only an impressive line of our own make, but also the best and newest imported effects made to order for us in accordance with our suggestions, in Europe. Ours is the handsomest and largest showing ever seen in this country.

To ensure prompt shipments, orders should be placed now, whether for immediate or future delivery. Trade conditions make it an advantage for customers to make provision for the season as early as possible.

**Gold Medal, Highest Award St. Louis, Mo., 1904.**

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WILL S. ADAMS, Palmer House, Chicago, Ill.

**JEWELRY STORE FIXTURES**

EXCELLENT DESIGNS, Good Honest Work, Moderate Prices.

**JAMES S. BUSH, Manufacturer, 189 BROADWAY, NEW YORK.**

a week ago by thieves, who stole $200 worth of jewelry. Entrance was gained through the front door by means of a skeleton key. The entrance is illuminated by a large electric light, but notwithstanding that fact no one noticed the work of the intruders. The local police department was rather severely censured for its laxity in reporting the crime.

E. A. Lees, Bellingham, Wash., has sold out

Sarah E. Swartz, Hughesville, Pa., died recently.

John H. Sutherlin, Ladoga, Ind., has discontinued business.

S. G. Schell, St. Thomas, Mo., is now at Meta, in the same State.

David G. Shaner, Mowcaqua, Ill., has sold out to Colbert & Tolson.

N. F. Stedman, formerly of Waveland, Ind., has moved to Ladoga, Ind.

The George W. Green Co., Brooklyn, Mich., has gone out of business.

Russell D. Bush, Ceresco, Nebr., has been succeeded by J. S. Livesay.

J. V. Kotas, Wilber, Nebr., is now located at Milligan, in the same State.

N. D. Randall, Evans City, Pa., has moved to Zelienople, in the same State.

Thurber Bros. have purchased the business of Earl R. Hout, Warrensburg, Mo.

George Prescott, Mexia, Tex., has failed. No particulars have thus far been received.

Carl H. Keuscher, Mahanoy City, Pa., died recently, and the store has been closed.

O. O. Simpson, formerly at Blackburn, Okla., is now at Ralston, in the same State.

J. B. Kimball has succeeded to the business of W. B. Kimball & Co., Waukesha, Wis.

Webster H. Barragar, Sheboygan Falls, Wis., will shortly retire from the jewelry business.

Eaton & Co., Allen, Mich., have dissolved, and the business will be conducted by Carp D. Eaton.

Henry Van Cleave, formerly of Russellville, Ind., moved recently to Ladoga, in the same State.

The firm of Silas P. Houser & Co., Lincolnton, N. C., moved recently to Rutherfordton, N. C.

Francis Wansky, Eureka, Cal., died recently, and the business will be continued by his son Francis Wansky.

The Hayes Jewelry Co., Norfolk, Nebr., has dissolved, and the business will be continued by Charles S. Hayes.

James Cramer, Clarinda, Ia., has admitted his son into partnership, and the firm style will be James Cramer & Son.

Mr. Huffman, of Collins & Huffman, Wellsburg, N. Y., has retired, and the business will be continued by Coley L. Collins.

The Brazeau-Hannon Jewelry Co., Grand Rapids, Wis., has been formally dissolved, and the business will be continued by E. A. Hannon on his own account.

Abraham Present, a Syracuse, N. Y., jeweler, has brought suit in the Municipal Court of that city charging David Grody, a pawnbroker, with the conversion of a diamond ring valued at $125. Present alleges he sold the ring on installments under a contract by which the title remained in him, and that the purchaser, after a payment of $17, pawned the ring with Grody. Grody, it is alleged, turned the ring over to a third party and Present now sues for its value.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

**Extract from "Printers' Ink," Nov. 23, 1898.**

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

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Selling Agents to Jobbing Trade.

**NEWARK, N. J.**

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¶ In addition to an unrivalled assortment of Solid Silver Punch Bowls, Loving Cups, Vases and Centre Pieces, attention is especially directed to an exclusive showing of attractive reproductions of Old English Black Jacks. The bodies of these are of solid leather, lined with red copper, the mounts of Sterling Silver, including shields for monograms or inscriptions. Despite their careful workmanship, the prices are most moderate.

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THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
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*No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.*

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IN his recent speech before the Republican State Convention in Virginia, Secretary Shaw of the Treasury Department is quoted as citing the establishment of the diamond cutting industry in this country as one of the effects of the present Dingley Tariff law, and in the course of his speech is quoted as saying that the admission of rough diamonds free and the present duty of 10 per cent. on cut stones is giving work to 2,000 diamond cutters. It is unfortunate that Secretary Shaw did not study the figures of his department and see that the 10 per cent. duty on cut stones with rough stones on the free list, has been the schedule of all recent tariff acts with the exception of the Wilson bill, for he would have learned that it was the silly provision taxing cut diamonds at 25 per cent. with 15 per cent. duty on rough, enacted by Congress in the Tariff Law of 1894 that established the diamond cutting industry in this country at the same time that it established another —the gentle art of smuggling—to an extent that almost abolished all revenue derived from precious stones and came near putting the legitimate importers into bankruptcy. The Secretary should also know that the number of diamond cutters now at work hardly exceeds 500. The establishment of the diamond cutting industry in this country is a dangerous example for either Republican or Democratic politicans to cite as proving the beneficial effects of their existing or proposed tariff policies.

**A Decidedly Favorable Showing.**

AS far as statistics in all branches of the industry can show, the past year in the jewelry trade has been one of progress and development. This applies practically to every one of the many branches which go to compose this art industry, for though some lines have progressed more than others, all show a healthy tone, and comparisons with previous years are in none, unfavorable.

The record breaking figures of the statistics of the importations of precious stones at the port of New York, published July 5, showed, as nothing else could, the great demand that has existed in this country for fine gems of all kinds, and the figures of the importations for the entire year, made public by the Treasury Department, last week, are also interesting as they show this in somewhat greater detail. In the rough diamonds including stones for mechanical purposes, such as glaziers' diamonds, watch jewels, etc., the increase in the amount imported was from $8,776,000 in the fiscal year 1904, to $10,391,000 in the fiscal year just ended, while the increase in cut diamonds was from $10,028,000 to $17,019,000 in the same periods. In other precious stones rough or uncut there was an increase from $89,490 in 1904, to $278,700 in 1905, while in cut precious stones and pearls there was an increase from $4,070,000 to $5,625,000. In manufactures of gold and silver there was a decrease from $2,049,000 to $1,304,000, which shows a decided advantage for this country inasmuch as there was less competition than usual by foreigners, and the same is true to some extent of clocks and parts thereof which decreased this year from $621,000 in 1904 to $487,000 in 1905. In watches, materials and movements we find a slight increase in importations—from $2,369,000 in 1904, to $2,480,000 in 1905.

The American export trade in jewelry and kindred lines, while not very prosperous of recent years, also shows a slight increase during 1905. In clocks and parts thereof we exported $1,192,000 in the past year as against $1,186,000 the year before; in watches and parts thereof we exported $1,124,000 in the past year as against $1,095,000 in 1904, while jewelry and manufactures of gold and silver show total exports of $1,419,000 for 1905, as against $1,366,000 in 1904, and plated ware shows $703,783 for 1905 as against $693,618 for 1904.

As far as the United States merchants' control of the Canadian market is concerned the figures just published by the department of Trade and Commerce in Canada show that the preponderance of American goods in the clocks, jewelry and manufactures of gold and silver imported into the Dominion remains as great in proportion for the 11 months ended June 1, last, as during the same period the fiscal year of 1904. Inasmuch as the total importations of clocks and jewelry into Canada showed a slight decrease in amount, it is not surprising that a very slight decrease is to be found in the amount of American goods included in the figures. In manufactures of gold and silver, where a slight increase was shown, a similar increase was indicated in the amount of American goods imported. The figures for these 11 months show that out of $1,116,176 worth of clocks and watches taken by Canadians, our manufacturers supplied $835,570 as against $33,150 by Great Britain and $247,456 sent by all other countries. Out of the total importations of jewelry $767,175 our manufacturers supplied $609,745 as against $73,748 from Great Britain and $83,682 from all other countries. In the manufactures of gold and silver out of $455,616 our manufactures supplied $294,196 as against $103,040 from Great Britain and $58,380 from all other countries.

**Jewelry Failures During July.**

COMMERCIAL failures generally in all lines throughout the United States during the last month showed a big decrease, both in number and in defaulted indebtedness, over July of the preceding year, as is well brought out by the statistics compiled for *Dun's Review*. According to that authority the total commercial failures of the month were 1,786, as compared with 1,907 in July a year ago, the liabilities amounted to $6,100,000, as against $8,800,000 for the year before.

An equally good showing is made by the figures for the jewelry trade. According to this authority there were but eight failures among jewelers last month, and the total liabilities were but $11,495, or an average of $1,412. How much below the average this falls may be seen from the fact that there were 12 failures in July, 1904, with liabilities of $49,377; nine failures in 1903, with liabilities of $31,922; nine failures in 1902, with liabilities of $53,257; and six failures in 1901, with liabilities of $50,795.

## New York Notes.

M. B. Klein, of Klein & Eisenstein, will spend August at Arverne, L. I., with his family.

Luther Hyde, manager of the Maiden Lane store of Reed & Barton, is enjoying a couple of weeks' vacation.

One of the members of the August Grand Jury, which began its labors last week, is Gyulo Armeny, diamond importer, 90 Nassau St.

Leo Wormser, of the Julius King Optical Co., will return about Labor Day from an extended vacation passed amid the cool breezes of Canada.

Charged with abandonment of his wife, Rudolph Jacobs, a clockmaker, was arrested last week in Brooklyn, and held in $500 bail. He went to jail as he was not able to furnish a bond.

Miss Gertrude Barron, who for some time was associated as bookkeeper with Bruhl Bros. & Henius Co., was married recently to R. Noel, and sailed with her husband on the *Kronprinz*. Mr. and Mrs. Noel will reside abroad.

Creditors of Goldman & Miller, umbrella handle manufacturers of 100 Center St., whose financial difficulties have recently come to the surface, are outside of the jewelry trade, the debts being mostly on notes and for material furnished.

Samuel Orbach, the bankrupt jeweler of Utica, N. Y., was arrested in New York one day last week, and taken back to Oneida County, where he will be held for trial on the charge of perjury, for which he was indicted. Orbach came to New York after giving bail, but one of his bondsmen wishing to withdraw from the bond caused the jeweler's rearrest.

Several charges of larceny were made last week against a man variously known as Henry Meigel, or Henry Joeckel, or Louis Stutz, who was arraigned in the Lee Ave. Court, Brooklyn, and held for further examination. One of the complainants is Otto Ransweller, Graham Ave., who says that he accepted a check for $90 in payment for a small article of jewelry, and paid over the change to the prisoner. The check proved worthless.

It is expected that early in September reports will be ready on the part of sub-committees appointed by the Executive Committee of the National Association of Cut Glass Manufacturers. Among the subjects which this committee is considering are questions in relation to price standards, discounts and other selling terms. A general meeting of the organization will probably be held soon for the purpose of receiving these reports and acting upon the recommendations.

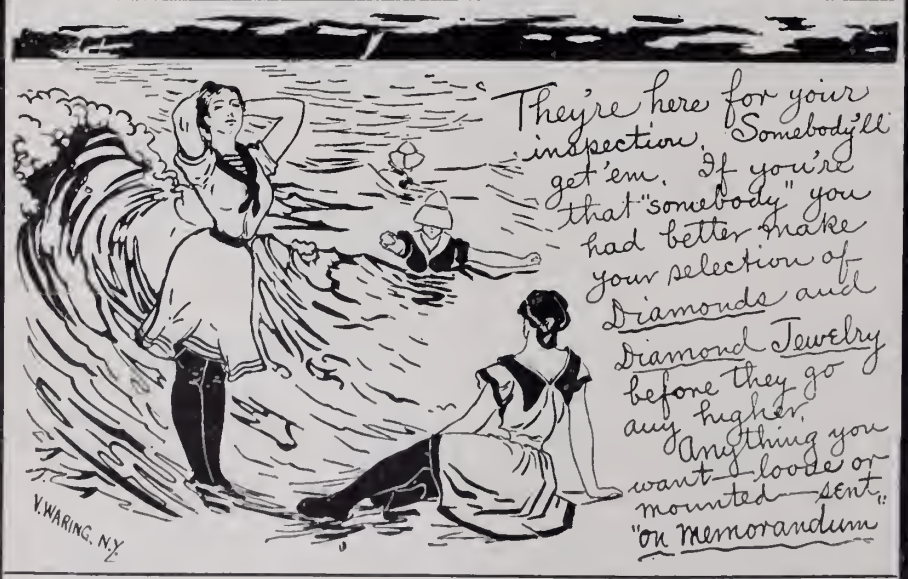
George Schilling, who was city salesman in charge of the New York office of the Bristol Mfg. Co., at 3 Maiden Lane, died recently after a lingering illness at his home, 1301 Putnam Ave, Brooklyn. He was 29 years old, and had been employed by houses in the Maiden Lane District since his 15th year. He was held in deserved respect by all who had been associated with him as employers and fellow employes. A wife and two infant children are bereaved by his death. A subscription for their benefit has been started in the trade, and is in charge of John R. Greason & Son, 22 John St., who will receive any money that is sent to them, and turn it over to the widow by Sept. 1. It is believed that an amount will be collected that will be of real aid to the family.

According to a story related in the Harlem Police Court last Thursday, Samuel Liebermann, a jewelry workman of 25 E. 110th St., recently won about $10,000 playing pinochle with Maurice Jasnogrodsky, a real estate dealer, who previously was known as the "Pinochle King of Harlem." The real estate man on the last day they played lost $300, and after accusing the jeweler of cheating, caused his arrest. The judge said that there was no evidence of wrongdoing for which he could hold Liebermann.

Diamond importers and gem experts have had their attention called to an article written by E. L. Hews, of Tonopah, Nev., and published in several of the Western papers, the subject being, "Why I believe there are more diamonds to be found in Nevada than in South Africa." He says that he has found in the Tonopah district many broken stones lying near the surface and has also found the blue matrix with which diamonds have been associated. He believes that at a greater depth are wonderful supplies of the stones. He says, in justification of his prediction, that the carbonized area of Nevada is larger than any other the world knows at present, and the original volcanic disturbances in the State are everywhere in evidence. The experts in this city, including G. F. Kunz, of Tiffany & Co., incline to the opinion that Mr. Hews will be disappointed in his expectations. They say that no discoveries thus far made indicate that diamonds will ever be found in Nevada in sufficient quantities to have any commercial importance.

Since the discovery in Philadelphia that an employe of the Keystone Watch Case Co had been stealing gold clippings and selling them to the "mint," there has been some talk in the trade as to why more strict regulations are not enforced on the part of "Uncle Sam." A reporter called one day this week at the United States Assay Office in New York and inquired what restrictions, if any, are enforced to prevent dishonest people from using the mint as a "fence." One of the officials said to THE CIRCULAR-WEEKLY reporter: "Most of the men who come here with gold and silver bullion are known to us, as they come frequently on the same errand, and we learn that they are regularly engaged in legitimate business; but new accounts are constantly being opened. If a man presents some gold or silver to us and there is nothing suspicious about him or the metal we have no reason to inquire as to how he acquired possession of it. We would be going outside our instructions to do so, and I do not believe we would have any right to make such an investigation. Of course, if there is something on the surface that is suspicious we can investigate, but ordinarily we take the metal as it is offered. No change in our policy will be made, unless different regulations come to us from Washington. If the authorities there desire to send instructions requiring more circumspection on our part in accepting goods, we, of course, would be guided accordingly. When we take gold we assay


ON MEMORANDUM




CROSS & BEGUELIN

*Importers and Cutters of Diamonds and Precious Stones*

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it, and return the value later in either bars or coin, as the owner may select. In the case of silver we convert it into bars and return it to the owner in that form. If the owner is a manufacturer he may use the bars in his business, and if not he may sell them."

Edward Boote sailed Saturday from Glasgow on the *Caledonia*, after visiting the English china and glass works, which he represents in New York.

In the note last week telling of the alterations at 1395 Broadway, an error was made inadvertently referring to Henry Silberfeld & Co. as the owners. Mr. Silberfeld is in business alone at this address.

The sympathy of their friends in the trade is extended to Laubheim Bros., 65 Nassau St., owing to the death of their sister, Mrs. H. Gross, which occurred last Sunday at Atlantic City. The firm's office was closed yesterday, the day of the funeral.

Elizabeth Adelia Conklin, widow of Samuel H. H Penton, who was for a number of years a watch case manufacturer in the Maiden Lane district, died last week at her home, 68 Hancock St., Brooklyn, at the age of 68 years. Mr. Penton died in 1900.

In rebuilding its passenger terminal in Hoboken, the Lackawanna Railroad contemplates the construction of a central tower 225 feet high with a large clock, whose faces will be lighted by electricity at night, making it one of the sights around New York.

Chas. Foehl, manufacturer of jewelers' and opticians' tools at 95 Lorimer St., Brooklyn, reported to the police Saturday night that during the absence of the family from his residence, 351 Flushing Ave., his housekeeper, Catherine Ammon, had committed suicide by cutting her throat.

David Lahey, a 22 year old burglar, who was serving a term of one year in the Kings County Penitentiary for breaking into the jewelry store of Levy & Dreyfus, 495 Fulton St., Brooklyn, and stealing a quantity of jewelry, committed suicide last Saturday by strangulation. In this and other burglaries Lahey was associated with a negro named Matthew Butler, who is now serving a four-year term in Sing Sing.

Seven gold watches and 16 diamond rings were found in the possession of a man arrested for intoxication several nights ago. He said that he was a jewelry salesman, that his name was William Dwyer, and that he lived at 414 W. 42d St. The police gave him his liberty after warning him that even Broadway is not a safe place for a man loaded with wine and diamonds. Several robberies have occurred on that part of the street where he was arrested.

Jewelers and opticians joined with other merchants in Grand St. in holding a mass meeting last Friday night to protest against the condition in which the street has been placed, as a result of excavations conducted by the Metropolitan Street Railway Co. Some of the business men on the street say that because of the earthworks, thrown up in front of their stores, their business has been practically at a standstill. One of the daily papers gave interviews with a number of the merchants. L. Litke said that his jewelry and clock business had been injured to a considerable extent. I. Weinstein said that while the wholesale trade was not affected yet his retail jewelry business certainly suffered. Joseph Zweigel said that when there are no cars there are no customers, and this sufficiently indicated that his jewelry business has been depressed. At the Peerless Optical Co.'s store the statement was made that hardly any of the uptown customers now call. N. Cohen, optician, said that not 1-10th of the old customers now trade with him. The railway company has promised to expedite the work so that the car service may be resumed at an early date.

The executive offices of the J. D. Bergen Co., 38 Murray St., New York, are to be moved to the factory building at Meriden, Conn. Offices and works were for 20 years located together, and about eight years ago the removal of the former to New York took place. President J. D. Bergen and his associates recently concluded that advantages will be obtained by going back to the old order of things, thus concentrating the business. Mr. Bergen, who has been living in New York with his daughter and his son, Tracy Bergen, will again take up his residence in Meriden. R. H. Keller, the New York office manager, will also make his headquarters at Meriden. The Murray St. quarters will not be abandoned by the company, but will be used for show rooms, and will be in charge of Charles Bergen, a brother of the president of the company. The changes will be made next month.

Burglars almost succeeded in gaining an entrance to Harry Zimmerman's store, 390 Columbus Ave., New York, last Friday night. They took out a pane of glass from a window, which enabled them to drop from the street into the cellar. Here, secure from observation, they were enabled to work with an auger and a small saw, intending to cut out a square in the floor above them. They selected a spot directly under one of the jeweler's counters and were almost ready to remove the wood preparatory to going up into the store, when


C. DORFLINGER & SONS,

FINE GLASSWARE.

*PLAIN, ENGRAVED, CUT, AND ROCK CRYSTAL DECORATIONS.*

TRADE-MARK LABEL DORFLINGER ON EACH PIECE.

*Our New Brochure of Table Service for the Asking.*

36 MURRAY STREET, NEW YORK.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
ROBERT BAYLES, Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

their plans were spoiled by May Zimmerman, the jeweler's niece. It happened that Miss Zimmerman, who also acts as his cashier, while on her way home that night, decided to stop into the store. Her uncle had been ill at home for a day or two, suffering from the effects of the heat, and she felt a special responsibility to see that everything was all right in his absence. While she stood for a moment in the store she caught a glimpse of the auger sticking up through the floor a few inches from her feet. With a scream she rushed out of the store to find a policeman, and while she was looking up and down in the hope that an officer would appear, two men, one of them apparently a negro, ran out from the shadow of the building, and hurried towards the grounds of the American Museum of Natural History, which is almost opposite the store. Policeman Cavanaugh, who happened along just then, gave chase, but the men made their escape, and although Miss Zimmerman gave to the police as good a description of their appearance as she could, no arrests have yet been made.

Theodore T. Goerick, instructor in metal chasing, has been added to the staff of teachers at the Pratt Institute, Brooklyn.

N. Langford, watchmaker at 51 Maiden Lane, has removed to 2665 Broadway, near 101st St., where he will continue a repairing business.

The American Jewelry Co., doing a jobbing business at 296 Church St., has dissolved and the business will be continued by Max Barish under the old style.

Schwartz Bros., 1368 Broadway, near 37th St., reported to the police Wednesday, that thieves had broken into their store the night before, and had taken away jewelry valued at $1,000. The store is between two places of business which are open all night, and faces the Marlborough Hotel. The burglary was committed by removing a heavy iron gate in front of the window, and breaking a hole two feet square in the plate glass window. The police were surprised when they were notified that burglars so successfully operated in the heart of Broadway, where people are passing at all hours. The police say that, judging from the appearance of the plate glass window, the thieves used tape or putty, tracing an outline of the hole they intended to make, and then removed the glass by breaking it with a hammer or other heavy instrument. The thieves took from the show window gold watches, gold rings, brooches, pencils and other jewelry valued altogether at $1,000. This is the fourth time in five years that burglars have entered this store.

Several youths recently broke into the store of Hyman Fredericks, 1514 Third Ave., and stole rings, brooches, bracelets and other jewelry valued at several hundreds of dollars. The police were notified and detectives Regan and Wildnauer, of E. 88th St. Station, were assigned to find the burglars. They noticed that several young girls in the Yorkville district wore considerable jewelry, and Regan, becoming acquainted with one of the maidens, learned where she got a handsome pair of bracelets. She said that Edward Stevenson, 14 years old, of 179 E. 85th St., had made her a present of the articles. Stevenson was arrested, and after learning that the girl had been telling things he confessed that he and several others had robbed the jewelry store. He also told where a portion of the loot was concealed, behind two loose bricks half way up the dumbwaiter shaft in the house where he lives. Other arrests were then made as follows: Wm. Oates, 16 years old, 214 E. 84th St.; James Sutherland, 18 years old, 163 E. 65th St., and Michael Glihn, 17 years old, 1555 Third Ave. It is said that the four youths had been lavish in their gifts of stolen jewelry to the girls in their part of the city. The prisoners were held by Magistrate Steinert, in the Harlem Court, in $2,000 bail each for trial. Stevenson was sent to the Children's Society.

M. Goldofsky has removed his jewelry stock from Houston to Galveston, Tex.

Nathan Cohen, of Cohen Bros., Allentown, Pa., who has been sojourning at Atlantic City, N. J., is expected home in a few days.


# THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,000,000.00.

*ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.*

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

# The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

A. P. DOREMUS, Cashier
W. H. STRAWN, Ass't Cashier

# THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, $850,000
Deposits over Ten Millions

Offers a favorable market for short and long time jewelry and diamond paper

# The Mercantile National Bank of the City of New York

*Cordially invites Accounts from Good Merchants in the Jewelry Trade.*

CONVENIENT LOCATION,
AMPLE CAPITAL,
LARGE SURPLUS,
LONG EXPERIENCE.

FREDERICK B. SCHENCK, President.

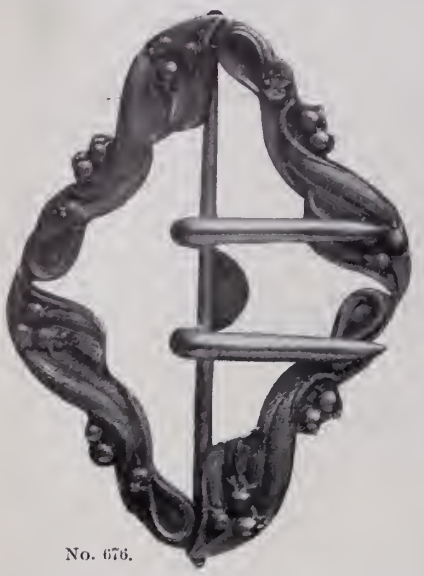
MILES M. O'BRIEN, WILLIAM H. TAYLOR, } Vice Presidents.

JAMES D. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

Capital, . . . $3,000,000
Surplus, . . . $3,000,000

Broadway, Corner of Dey Street,
New York.

STERLING SILVER
BELT BUCKLES.



No. 676.

We have the above in many beautiful designs, **Engraved, Etched** and **Die Work.** We also make an exclusive line of Child's Cups, and other hollow-ware. It will pay you to see our line before making your Fall Purchase.

Write us, and we will have our representative call on you.

STERLING NPC SILVER.

.925 FINE.

**PRYOR NOVELTY CO.,**

**Factory,**
**473 Washington St., Newark, N. J.**
**New York Office, 7 Maiden Lane.**



***Telephone Orders . .***

Are becoming more and more important in all lines of trade.

Nearly all the people of means have telephones in their homes and a large percentage of the buying in all lines of business is done by telephone.

A store without adequate telephone service closes its door to this high-class business.

Call 9010 Cortlandt, and ask for information regarding shopping by telephone.

***New York Telephone Co.***
***15 Dey Street***


### Bankruptcy Proceedings Instituted Against Jacob H. Loevenhart, St. Louis, Mo.

ST. LOUIS, MO., Aug. 14.—Involuntary bankruptcy proceedings have been instituted in the Federal courts here against Jacob H. Loevenhart, 814 Olive St. Loevenhart, according to the petitioners, is conducting his business under the style of the Remoh Jewelry Co., making a specialty of Remoh diamonds.

The petition was presented by the National Jewelry Case Co., of New York; Samuel Epstein, of St. Louis, and the Star Publishing Co., publishers of the *Star-Chronicle,* an afternoon paper, also of this city. The claim of the National Jewelry Case Co. is for $280.50; that of Mr. Epstein $300, and that of the *Star* $20, for advertising.

This business was started some years ago, at 714 Olive St., and on May 1, 1899, was moved to the present location. A lease was taken until May, 1905, at an annual rental of $4,000. Loevenhart also conducted a store at Louisville, Ky. He asked for no credit in this city, but kept an account with the Union Trust Co.

### Death of Henry N. Scidmore.

NORTHVILLE, N. Y., Aug. 9.—Henry N. Scidmore, who conducted a jewelry store here for about 40 years, died at the home of his daughter in Johnstown, N. Y., Sunday, aged 75 years. He had been suffering from paralysis.

About two years ago Mr. Scidmore moved from here, where he had been a prominent and highly respected resident, to Johnstown. He is survived by three daughters and one brother.

### A Recent Exhibit of Watchmen's Clocks.

THE illustration herewith shows the booth of the Newman Clock Co., Chicago, in which the concern exhibited its various styles of watchmen's clocks at the recent exhibition of the American Railway Appliance Association held at Washington, D. C.




EXHIBIT OF NEWMAN CLOCK CO., AT THE AMERICAN RAILWAY APPLIANCE EXHIBITION, HELD AT WASHINGTON, D. C.

The exhibits comprise not only the stationary clocks, but also the regulators for keeping a record of watchmen and employes.

The Eagle Jewelry & Drug Co., Winnemucca, Nev., last week, lost considerable stock by a fire which swept over that place, doing damage amounting in all to about $80,000.

According to a report of the German Consul at Paris, cases and works for watches and clocks to the value of $3,863,750 were imported into France from Germany and Switzerland in 1903. The manufacture of French watches, which is chiefly carried on in the department of Daubs, employs over 10,000 workmen. American manufacturers of cases and other parts of watches should give attention to this French market, as they surely can, in some lines at least, successfully compete with the Swiss and Germans.


**DATTELBAUM & FRIEDMAN,**
**Makers of Gold Rings of All Descriptions.**
**45 JOHN STREET, - NEW YORK.**
**Our Trade-Mark "D. F." in all our Rings is the guarantee of quality. Send for Catalogue.**



Importers of Precious, Semi-precious and Imit. Stones.

T. L. LYONS, Pres. I. A. LYONS, Sec. & Treas.

**THE LYONS GEM CO.,**
**14 Maiden Lane, New York.**
HEADQUARTERS FOR
**SCIENTIFIC RUBIES.**

We solicit your Jobbing and Memorandum Orders.

## Optical Notes and Briefs.

T. F. Farrell, optician, Marysville, Cal., has just returned from a short visit to Oroville.

O. O. Osborne, Lodi, Cal., was a recent San Francisco visitor, calling on the supply houses and making extensive selections for his stock.

Dr. J. C. Coomes, an aged optician of La Crosse, Wis., who recently attempted suicide at Preston, Minn., on account of despondency, died about a week ago, at the poor house, in Preston.

J Jessop, senior member of J. Jessop & Sons, San Diego, Cal., is taking a month's vacation, dividing his time between the Yosemite Valley and the Lewis and Clark Exposition, at Portland, Ore.

Dr T J. Randall, optician, Los Angeles, Cal., is now in San Francisco, securing optical supplies and making the acquaintance of the dealers in this line of merchandise. Dr. Randall is on his way home from the Portland fair.

Forest Nelson, son of C. W. Nelson, an optician, was drowned while swimming in the West Bathhouse, Kansas City, Mo., Aug. 8. He was formerly in charge of the optical department of the Emery, Bird, Thayer Dry Goods Co., that city.

Final arrangements are being made by President Bestor and Secretary Sumeriski, of the Rochester Optical Society, Rochester, N. Y., for the outing of the organization at Newport, Saturday, Aug. 19. A program of sports has been arranged and a baseball game is also listed. The optometrists will be given a ride on the bay and lake and in the evening will take the steamer for Sea Breeze and Ontario Beach.

H. L. Holling, with the California Optical Co., San Francisco, Cal., will leave in a few days for a trip to Southern Oregon. Much of his time will be devoted to hunting and fishing, as the deer hunting season will soon be at its height in that section. C. L. Luckey, with the same concern, is spending an enjoyable vacation in the Southern part of the State.

The Southern California Optical Society was organized at Burbank Hall, Los Angeles, Cal., recently, and the following officers were elected: President, L. Apffel; vice-president, J. W. Fuller; secretary, T. N. Dychus, and treasurer, J. C. Fleming. The society will endeavor to enforce the law requiring all opticians to register.

An action has been taken by Elisha Morell, optician, against the Montreal Optical Co., and Samuel Grant, alleging that the defendants are conspiring together to refuse to sell him optical supplies and instruments, in order to ruin his business and prevent competition. The plaintiff's action involves a legal question as to what constitutes a combination in restraint of trade. In the present case the declaration is filed that there is a conspiracy between the wholesale dealers above mentioned and Mr. Grant to prevent the plaintiff buying the necessary instruments, and, that, by reason of defendant's action, he has been unable to carry on business and has suffered a damage in the sum of $5,000. Mr. Morrell states that the defendants would not sell anything to him, in spite of his offer to pay cash. A further action is taken against Prof. Grant, individually, in which it is alleged that by an advertisement in the papers, the plaintiff is described as a charlatan, and the quality of his goods is decried. The plaintiff, therefore, asks $500 damages.

Members of the Ohio State Board of Examiners, recently appointed by the Ohio Opticians' Association with a view to promoting the efficiency and knowledge of opticians generally throughout the State, held a consultation at Dayton, last week, and decided that the first examination shall be held some time during February or March, 1906. This is the first effort at anything like State supervision. The committee has selected five books, and to all members of the association who will simply read them through will be given a "reader's diploma," under the seal of the State association. Those who desire may study them and take the examination next year, and an average of 70 per cent. in answering the questions of the examining board will entitle them to a student's diploma. F. W. Wallis, 5 N. High St., Jas. B. White, of the White-Haines Optical Co., and J. C. Eberhardt, constitute the board.

John Hutchins was arraigned in the city court, Bridgeport, Conn., Wednesday, charged with stealing a $2,500 automobile, belonging to E. H. H. Smith, president of the E. H. H. Smith Silver Co. Hutchins was discharged, the case against him having been dismissed, owing to the laxity of the statutes in this regard, it having been decided by the court that the prosecution could not be pressed, inasmuch as the accused had returned the machine.

## Boston.

Daniel Wetzler, a salesman in the employ of J. S. Round & Co., this city, who was arrested a short time ago on the charge of peddling jewelry without a license at Atlantic Mill Gate, Lawrence, Mass., has been discharged, his attorney affirming that the Court could not convict him, as the evidence showed that he merely took orders for the samples which he carried and displayed.

Judge Barker, of the Supreme Court, on Friday last, found George E. and Guy C. Stillings, who have figured in court proceedings considerably during the past six months in connection with the affairs of the Preferred Mercantile Co., guilty of contempt of court. They were each sentenced to serve one year in the county jail. Disobedience and evasion of the order of the court, directing them to turn over all property of the company to the appointed receiver, brought them before the court on the contempt charge.

Alfred A. Linscott, Quincy, the retail jeweler who was recently charged with the larceny of watches and jewelry left with him for repairs, was before the court in Quincy again Thursday, charged with larceny of more than $100 from Patrick Fleming in December, 1903. It is stated that Fleming gave Linscott $1,000 prior to a trip abroad to purchase for him a draft upon a foreign exchange; that Linscott failed to do so; that he agreed to make restitution and has paid only $400. Fleming wants the balance. Linscott was held for trial Aug. 30.





IRONS & RUSSELL,

The name that is synonymous with

EMBLEMS.




We make only the best in **PINS, BUTTONS AND CHARMS, Solid Gold and Rolled Gold Plate.**

Also **"20th CENTURY" GOLD SHELL CHARMS. The nearest approach to a gold charm possible.**

A complete stock at our New York office, 11 Maiden Lane.




If unable to procure our goods from your jobber, write us and we will see that you are supplied.

IRONS & RUSSELL BUILDING,

95 Chestnut Street, - PROVIDENCE, R. I.




JOHN SCHUMACHER

workmanship and design applied to Jewelry stands for the very highest perfection and desirability.

JOHN SCHUMACHER,

Mfr. of HIGH GRADE DIAMOND MOUNTINGS,

64 Fulton Street, NEW YORK.

Hotel Schenley
Pittsburgh, Pa.



Twelve minutes' car ride from Fifth Ave. and Smithfield St., or East Liberty Station. Fireproof, surrounded by three acres of garden, away from the dirt, smoke and noise; large porches, cool breezes at all times; 10 to 15 degrees cooler than in the congested district.

'Phone, 236 Schenley.



HOOPS

in solid gold, and in superior quality gold filled, with Joint and Catch.

OUR FALL LINE IS READY.

Memo. orders solicited.

L. Witsenhausen
47-49 Maiden Lane, N.Y.

Manufacturers of MODERN JEWELRY
Chicago, 405 Masonic Temple.
(L. Katlinsky.)

## Philadelphia.

Wm. J. Brand, of M. Sickles & Sons, is enjoying a holiday sea voyage to Boston.

Mr. Leach, of Robbins & Appleton, New York, made a thorough canvass of the local trade, last week.

F. B. Wathier, 405 Broadway, Camden, engaged last week the services of John Warner as watchmaker.

Wm. Williams, with C. H. Byron, 735 Sansom St., spent the week at Avalon, N. J., on a pleasure trip.

Al. Gallischick, watchmaker for Jas. M. Parker, Jr., 116 S. 12 St., has returned from a vacation to Atantic City.

Mr. Klaussman, of the jewelry department of N. Snellenberg & Co., sailed, last week, for Europe, to purchase goods.

E. M. Bracher, 929 Chestnut St., departed last week, on a trip through the South and West, not to return until September.

Fred. Scheuler, president of the Philadelphia College of Horology, left the city, Friday, for a vacation trip to Boston by sea.

T. J. Mooney, an influential member of the Jewelers' Club, has given up his business in this city and removed to Washington, D. C.

E. E. Dale, watchmaker, formerly with Fred. Scheuler, has accepted a position with F. C. Bolte, Jr., 912 Atlantic Ave., Atlantic City.

C. F. Weiss, the Lilliputian watchmaker, with Lit Bros., and known as the "littlest watchmaker," is spending a holiday at Atlantic City.

E. J. Weider, Jr., Pennsburg, Pa., was a visitor to the Sansom St. trade, last week, and was welcomed by his old associates in business here.

A. J. LeJambre has just returned from a pleasant fishing trip on Chesapeake waters. He was the guest of the Messrs. Eisenlohr, on their handsome private yacht.

David Berry, formerly in business for himself, on Moyamensing Ave., but later with the old firm of H. Muhr's Sons, has opened up a retail store at Seaford, Del.

J. L. Clark, refiner, smelter and dealer in old gold and silver, removes in September, from 727 Sansom St. to 805 Sansom St., where he has quarters better adapted to his business.

John Lang, diamond dealer and proprietor of the handsomest jewelry store in Atlantic City's Boardwalk, is reported to be critically ill, at his home, in this city, threatened with typhoid fever.

Improvements and extensions demanded by an increasing volume of business are being made to the factory under the management of Russell Bros., of the wholesale establishment of M. Sickles & Sons.

Philadelphia jobbers were kept busy, last week, explaining to watchmakers the reason for an all round increase in watch glass prices. The manufacturers' advance was promptly followed by a jobbers' advance.

Max Einhorn, head of the watch repair department of M. Sickles & Sons, returned last week, from his vacation, but limping, as the result of injuries sustained by being in a runaway accident in Worcester, Mass.

The stock, fixtures, good will, etc., of the business of the late Henry Euler, 716 Sansom St., which has since his death, last Fall, been conducted by his brother, is to be disposed of at public auction some time next month.

Cornelius O. Nathans, one of the oldest pawnbrokers of the city, died, last week, at his Summer cottage in Atlantic City, from a stroke of apoplexy. The pawnshop at 200 N. 9th St. was established in 1830, by his grandfather. He succeeded his father, Moses Nathans, in the business. He lived at 614 N. 16th St.

Confessing his guilt to the larceny of 1,000 pennyweight of gold from the Keystone Watch Case Co., Isaac Andres was sent to the county prison for a year, by Judge Andenried, last week. Andres had been an old and trusted employe of the company. He stole gold in small quantities and melted it down. As bullion he and his father sold it to the Mint. His father, E. B. Andres, of Erie, Pa., an old soldier, was arrested for receiving the stolen goods from his son but the evidence against him being very weak the case was not pushed and he was acquitted of the charge.

The Philadelphia Jewelers' Club gives today, its annual mid-Summer clambake and outing and everything points to a most enjoyable time for the 200 odd guests who have responded to the invitations. This year the clambake will be given at Bustleton, at an old farm house. A specially chartered steamer will carry the club members and their friends from the city up the Delaware to Bustleton. A band of music has been engaged to enliven the occasion and the same toothsome sea food will be served by the caterer who arranged last year's clambake at Lincoln Park. The event this year has been arranged largely by Joseph Cadwallader and William H. Long. The festivities will be fully reported in the next issue of The Circular-Weekly.

Reed & Barton, last week, bought several houses and parcels of land adjoining the factory on Danforth St., Taunton, Mass., to allow for a large future extension of the plant and for better precaution against fire.

H. G. Earley, Northville, N. Y., was recently swindled by a sharper who got the better of many people in that vicinity. The man represented himself to be a school teacher, and purchased a watch, for which he gave a check that afterwards proved worthless. The watch had an 18-size movement, 17 jewels, number 1,833,322, and a filled case, 3,225,575. The swindler was about five ft. 8½ inches in height, quite stout, weighed about 200 pounds and wore a straw hat and light suit.

JULIUS WODISKA,
Manufacturer of
DIAMOND MOUNTINGS.
Diamonds recut and repaired.
40 John Street, NEW YORK.
Telephone—2846 John. BOSTON, 50 Congress Street.

## Pittsburg.

Samuel F. Sipe returned last week from his trip to Europe. He was accompanied by his wife.

S. F. Roberts has gone to Shelter Island, Long Island, with his family, to spend the remainder of the Summer.

The following out-of-town merchants visited Pittsburg, last week: Henry Ziliken, Wellsville; E. A. Bloser, New Kensington, Pa.; F. H. Hayes, Washington, Pa.; Charles H. Honess, Asheville, N. C.

According to present arrangement the watch engravers employed in the watch shops at Canton, are to be given the place of honor in the Labor Day parade, to be held in Pittsburg, Sept. 4. A large number of men will come here from Canton.

An offer of $300,000 has been made for the property occupied by J. C. Grogan & Co., Fifth Ave. and Market St. The Grogan firm has a lease on the building, which runs for some time. The price offered is higher than any previous price offered for property in that vicinity.

A unique letter was received by the George B. Barrett Co., last week, from Richard Robinson, of the H. F. Barrows Co. He enclosed clippings from Japanese and Russian papers, announcing that he had a matter of great interest to unfold to the members of the Barrett firm, which the clippings would explain. The Barrett's are looking for interpreters.

Two women who claimed to be agents for Rogers & Bro., and who said they were selling silverware, but, who are believed to be impostors or thieves, caused much excitement here, last week, by renting a room in a private house for several nights and then passing a lot of property out of their bedroom window at 12 o'clock at night to male accomplices. They fled when their work was discovered.

A man who gave his name as Samuel Fertile, arrested by Detective George Cole the other day, had in his possession 10 watches and 16 gold rings, one of which contained a two-carat diamond. At the time of his arrest Fertile was trying to dispose of his jewelry among the residents of Lawrenceville. He is being held pending an investigation and in the hope that some jewelry concern may be able to identify the property.

Geo. Smith, alias Howard Hall, was captured in Graf & Niemann's building, Sunday, by police officers after seven hours' search of building. Smith had packed large quantities of silverware and other stock to make away with them. He had removed his shoes and coat and secreted himself under a stairway on the second floor, where found. Two accomplices of the prisoner escaped. The robbery was discovered by the porter of an adjoining store where thieves had knocked the combination off the safe to blow it.

G. Harvey Wattles, a well-known jeweler, will probably be made the defendant in a suit, which, it is alleged, is to be entered against him for maintaining a rooster, which a Mrs. Mary B. Lane alleges disturbs her rest by its early crowing. The matter has attracted considerable attention, and has been written up in the newspapers. Mr. Wattles naturally intends to protect the rights of his bird. No suit has as yet been entered, but the attorney for Mrs. Lane, to whom she has made complaint, says that he will file a bill to restrain the jeweler from maintaining what he terms to be a private nuisance.

Oliver K. Bear succeeds Eskridge L. Bear, at Allegheny, Pa.

The fourth trade excursion of the Merchants' and Manufacturers' Association was run last Thursday and Friday, when 129 merchants made a tour of the Monongahela valley on the steamer *Island Queen*. The vessel went up the Monongahela river as far as Brownsville, 54 miles from Pittsburg, stopping at all important points. The association carried its own band and caterer. The party stopped at hotels at Brownsville over night, returning to Pittsburg Friday night. Among the local jewelers who took part in the excursion were: Henry A. Barrett, of the George B. Barrett Co., and H. M. Ward, of the Heerren Bros. & Co. The association will tour eastern Pennsylvania next October, going as far East as Huntington, Pa.

A. J. Heiman, Barberton, Ill., is building a two-story brick block on Tuscarawas Ave. When completed his jewelry store will be situated on the first floor and the second floor will be rented out in offices.

At a recent meeting of the Board of Trustees at Saratoga, N. Y., a petition was presented, signed by the local jewelers, asking that the board take measures in regard to the peddlers of cheap jewelry and optical goods, who frequent the sidewalks of that town. It is expected that action will be taken at an early date.

## North Attleboro

W. H. Bell and family are at Nyatt.

William Chisholm has returned from a trip to Newport News.

Ira Richards returned, Friday evening, from a business trip to Boston.

John McMillan is home after a trip in the interests of C. Ray Randall Co.

Frank Maintien, of Maintien Bros. & Elliott, is erecting a cottage house.

Work was resumed at the factory of W. H. Bell & Co., Monday, after a shut-down of one week.

George Semple, New York representative of the W. & S. Blackinton Co., is spending a few days at Cottage City.

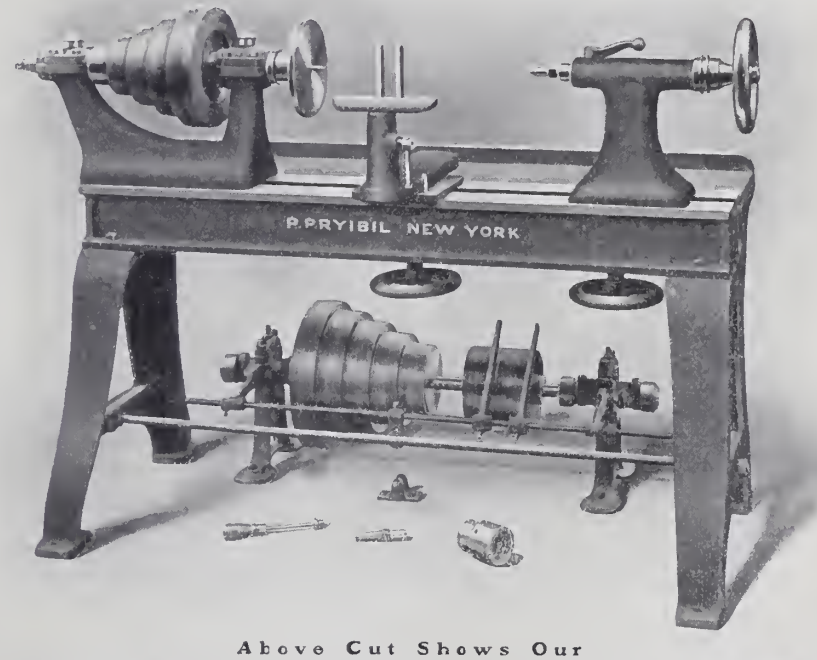
Mr. and Mrs. Theron I. Smith left, Thursday, on a trip to various places about Matunuck. The journey was made by carriage.

A new rolling mill has been installed in the factory of R. Blackinton & Co. It is the largest in town and will be used to roll silver.

The factory of the H. F. Barrows Co. closed Thursday for the rest of the week. Louis D. Barrows, of this concern, is spending his anual vacation at Wareham, Mass.

William Baldwin, assistant foreman at the T. I. Smith Co. factory, was badly injured last week. A heavy roll of stock dropped on his right foot, breaking a bone and causing severe bruises.

C. B. Warner, Tuscola, Ill., has sold out his jewelry store to J. Homrighous, Arthur, Ill.


Above Cut Shows Our

METAL SPINNING LATHE

We manufacture these lathes in sizes from 12-inch to 44-inch Swing, and can equip sizes 18-inch and larger with our Chucks for oval work.

Write for Catalogue

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# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, AUGUST 16, 1905. No. 3.

## Chicago Notes.

L. A. Pickard is on a vacation in Wisconsin.

Frank Jansen, with the Darche Electric Clock Co., is on a business trip through Michigan.

Otto Young was among the passengers of the *North Lana,* sailing from this city on Aug. 12.

J. T. Brayton, western manager for the Julius King Optical Co., visited New York last week.

Frank H. Challen, representing the Ohio Cut Glass Co., is on a six weeks' trip to the Northwest.

Max Noel, of Despres, Bridges & Noel, who underwent an operation at the Alexian Brothers Hospital, last week, is reported to be improving slowly.

Charles S. Hungerford left here last week, for St. Louis, where he will visit his brother. From there Mr. Hungerford will go to Colorado and the Pacific Coast for a lengthy stay.

J. M. Fitzgerald, second assistant manager of the retail jewelry department of Marshall Field & Co., has resigned from his position to accept a responsible post in the East.

Friday, a customer bought a gold ring for $650 from the branch store of Herbert L. Joseph & Co., in the Chicago Savings Bank building. Later the customer returned and claimed the ring he bought was not gold and had arrested the salesman, who he claimed, sold the ring to him. The case comes up this week.

The many friends of Theo. Kuehl, of Geo. Kuehl & Co., manufacturers of cuckoo clocks, will be glad to learn that he is again at his desk every day. Mr. Kuehl sustained some slight injuries about six weeks ago while a passenger on the fast train which was wrecked at Mentor, O., and is yet slightly nervous from the shock he received.

Mrs. C. K. Landow, wife of C. K. Landow, wholesale jeweler, 42 Madison St., had a lucky escape, last week, from two bandits. Mrs. Landow, while returning from a lake excursion given by the W. C. T. U., of which she is a prominent member, was alighting from a Metropolitan elevated train at Western Avenue, when she was seized from behind and had a diamond drop earring torn from her ear. Her outcries frightened the robbers, who fled after dropping the earring in their flight. The earring was subsequently returned to Mrs. Landow, whose injuries were painful but not severe.

Wm. B. Drackett, in the jewelry business here and formerly a member of the firm of Drackett, Clock & Jehlinger, is suing the village of Glencoe for $25,000 damages in consequence of his arrest for auto scorching, last Saturday. Mr. Drackett was passing through Glencoe with his daughter, who had suddenly been taken ill and was hurrying home as fast as he could go. He was detained three hours in a justice shop and in consequence of this detention says he despairs of his child's life. The driver of the machine was fined $25.

N. E. Wathier, of Jos. P. Wathier Co., at 178 W. Madison St., is receiving the congratulations of his friends on his lucky escape from a murderous assault attempted upon him Tuesday morning, Aug. 8, when according to his custom for many years he opened his store at 7 A. M., that morning, a stranger entered and pointing to the regulator on the wall asked Mr. Wathier if it indicated the correct time. Mr. Wathier replied in the affirmative as hundreds of people ask this question in the Wathier store every day. As Mr. Wathier stooped over to place a tray of lockets in the window the stranger pulled an iron chisel, over a foot long, from his pocket and struck Mr. Wathier a crushing blow on the left side of his head. Though stunned and bleeding freely from the wound Mr. Wathier partially recovered and being a man of powerful physique, grappled with his assailant who broke from him and fled, after leaving a black cloth bag behind him, in which he would have placed his plunder, had he accomplished his fell purpose. Mr. Wathier is suffering slightly from the after effects of the attack but is able to attend to business. Mr. Wathier, Saturday, called at police headquarters, and looking over the photographs on record there, picked out one as the photograph of the man who attacked him. The original of the photograph, known as James Hickey, was arrested and identified by Mr. Wathier as his assailant.

## Minneapolis and St. Paul.

TRADE CONDITIONS.

The outlook for all business is much improved, as the crop seems to be fairly well assured. The rust scare which was causing a great deal of alarm to the mercantile and other interests, seems to have been unfounded. While rust has appeared on the wheat in many places, it seems that it is not serious, nor has it apparently damaged the yield or quality. Of the early threshing the quality of grain is distinctly above the average for several years past. The outlook is that the remainder of the crop will turn out well up to the average quality.

H. N. Prince, formerly with S. H. Clausin & Co., Minneapolis, has resigned.

E. B. Nelson, who was formerly in business in Southeast Minneapolis, has opened a store at 1535 E. Franklin Ave.

Among the out-of-town retailers who called on the jobbing trade in Minneapolis recently, were B. A. Tibbetts, Clark, S. Dak.; Mr. Swarthout, Pine Island, Minn.; L. Diacon and wife, Chaska, Minn.; G. E. Scott, Hibbing, Minn.; Mr. Knapp, of the Knapp Co., Osage, Ia.; E. J. Swedlund, Atwater, Minn.; C. Swedberg, Hopkins, Minn.

The jewelry department of the New Store, a department store, Minneapolis, reports the loss of a diamond by a man who called for diamond rings, and looked over a number of them. Finally the clerk discovered that one was missing, and said so, whereupon the alleged customer took to his heels, with the clerk in hot pursuit. The thief made his escape.

The traveling salesmen who visit the smaller towns in the Northwest find it uncomfortable traveling on the Great Northern and Northern Pacific roads at present. The railway telegraphers on these roads are on strike, and the roads are being operated as well as possible with the help which can be secured. The result is that a number of stations are closed and without operators, and signals and orders for trains are uncertain. Delays are frequent. Express matter to stations where the operator was agent is frequently to be delivered without receipt. Freight matter is thrown off without being receipted for, and is left on platforms to be taken up by the receiver without his giving a receipt of any kind whatsoever.

# TO THE JOBBING TRADE

The Four Reasons Why.

1. Quality guaranteed.
2. Faultless finish.
3. Styles are in keeping with wide awake demands.
4. Sold on a margin that appeals to large users of diamond jewelry and diamond mountings.

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87 Maiden Lane, N. Y.

LONDON: 50 Holborn Viaduct.

AMSTERDAM: 2 Tulp Straat.

FACTORY:

1, 3, 5 Gold Street.

## Kansas City.

TRADE CONDITIONS.

Business is keeping the jobbers and employes busy. Travelers and the mails are bringing orders in faster than the jobbers can send them out in regular working hours. Collections are very satisfactory.

The trade here has been notified by T. L. Basket, that he has moved from Unionville, Mo., to Chillicothe, Mo.

Ed. Dunning, Kansas City, Kans., is building a costly home. He will be the best housed jeweler in Kansas.

F. D. Reynolds, a Kansas City buyer, has sold his business in Topeka, Kans., and relocated at Cedar Rapids, Ia.

C. B. Norton, president of the C. B. Norton Jewelry Co., has returned from a fishing trip at Star Lake, Minn.

Louis Meyer, president of the Meyer Jewelry Co., is a frequent visitor to Excelsior Springs, the Spa of America.

L. P. Ilkenhan has sold his stock and good will in his store in Annondale, a Kansas City suburb, to T. L. Ricksecker.

F. J. Nevins, manager of the material department of the Meyer Jewelry Co., is spending a two weeks' vacation in Colorado.

H. C. Attwell, an expert watchmaker in the employ of Harry B. Carswell, of this city, is going to Denver, Colo., in the hope of benefiting his health.

Miss Violet Hunt is the "company" of F. W. Hunt & Co., retail jewelers of Lebo, Kans. She buys the goods and often visits this city for that purpose.

Henry S. Zinn, Hutchinson, Kans., returned from a visit to his extensive mining interests in Colorado last week. He stopped off here on his way home.

E. E. Richards, western representative of the Rogers Silver Plate Co., returned to his office in Kansas City last week, from a successful selling trip into Kansas and Nebraska.

John T. Warner, Holdenville, Ind. T., will soon move into handsomely furnished quarters. He has invited to the opening the Kansas City travelers who have his territory.

The firm of Lee & Robinson, Corning, Ia., has been dissolved. Mr. Lee remains with the business and Mr. Robinson has engaged in business at Sumner, Ia. Both are Kansas City buyers.

J. D. Foy, Cameron, Mo., has just finished some very remunerative sheep shearing contracts in the west and northwest. He controls a patent clipping machine. Mr. Foy visited the Kansas City jobbers last week.

V. G. Cuthbert, western traveling representative of Otto Young & Co., Chicago, brother-in-law of Harry B. Carswell, the Walnut St. retailer, returned to Kansas City last week from a vacation visit to the old folks in Ohio.

Noble R. Fuller, a junior member of the Edwards & Sloane Jewelry Co., is spending a vacation in Colorado. Leo Ludwig, another junior, is resting at Walker, Minn. Henry Metzger, of Margolis & Metzger, is with Mr. Ludwig.

S. H. Woodstock, president of the Woodstock-Hoefer Watch & Jewelry Co., and Mrs. Woodstock, returned to Kansas City last week. During their absence they visited St. Paul, Seattle, Tacoma, Portland and San Francisco.

Frank Pfeiffer, son of Joseph S. Pfeiffer, the oldest retail jeweler in Parsons, Kans., became a benedict last week. He and his bride passed through this city on their way to Colorado, where a part of the honeymoon will be spent.

An invoice of diamonds valued at $40,000 was cleared through the Kansas City custom house by the Jaccard Jewelry Corporation last week. This is said to be the largest importation of diamonds in the history of the Kansas City trade.

The stock of the W. C. Cannon Jewelry Co., which was bought at bankruptcy sale for $30,000 by the Kansas City State bank to protect a claim of $23,000, is being sold at retail. Charles Russell, a veteran retail jeweler of this city, is in charge of the sale.

J. W. Dutton, assistant general inspector of the Webb C. Ball Watch Co., Cleveland, O., official time inspector of the Frisco railway system, paid a "checking" visit to Kansas City last week. Harry B. Carswell is the company's representative in Kansas City.

A Kansas City jeweler recently wrote a St. Louis manufacturing plant to send him two or three good jewelers, there being no idle men of that class in this city. The St. Louis firm replied that there was also a scarcity of jewelers in that city and that there were openings for several good workmen there.

Over a year ago the Woodstock-Hoefer Watch & Jewelry Co. shipped a diamond ring belonging to a retailer's customer by the Pacific Express Co. It was lost in transit and the owner filed a suit against the retailer, the express company and the shipper to recover the value of the ring, $300. The suit is still pending. Last Thursday Louis Jennings, 18 years old, wagon boy in the employ of the express company, was arrested and charged with the theft. He confessed. The ring, which he had sold for $10, was recovered.

Among the retailers in this city recently, not elstwhere mentioned, were the following: R. C. Everts, Weatherford, O. T.; A. J. Carruth, Herington, Kans.; Mr. Rhodes, of Rhodes & Scott, Nevada, Mo.; L. C. Kisling, Osborne, Kans.; T. S. Mendenhall, Burr Oak, Ia.; Richard Miller, McPherson, Kans.; C. B. Libby, Weir, Kans.; Otto Burkland, Osawatomie, Kans.; W. A. Meyer, Lawson, Okla.; M. C. Rosenfield, St. Joseph, Mo.; A. Rosenfield, Leavenworth, Kans.; R. O. Shenanger, Weston, Mo.; R. B. Erwin, Chandler, Okla.; Miss Hicks, representing W. G. Glick, Junction City, Kans.; B. G. Gustafson, Lawrence, Kans.; S. J. Huey, Excelsior Springs, Mo., and W. T. Hindman, Hutchinson, Kans.

At the New York office and salesroom of the Rochester Stamping Co., 25 West Broadway, is now displayed for the benefit of Fall buyers a most artistic as well as useful line of metal goods. H. B. Crawford, the New York representative, has taken particular pains to gratify the wants of those buyers in quest of novel and artistic chafing dishes. These are displayed in many varieties, with figure decorations suggestive of the good things to be cooked therein. Together with this full line of chafing dishes and accessories are to be seen a complete assortment of punch bowls, sugars and creams, trays, jardinieres, etc.

ESTABLISHED 1854 INCORPORATED 1898

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht Amsterdam, Holland.

## San Francisco.

TRADE CONDITIONS.

Local trade continues to improve and this week sees a very fair business being transacted, both by wholesale and retail houses in the city. Traveling representatives report that conditions throughout the country are excellent and that there seems to be no reason why a good Fall and holiday trade should not be expected.

G. C. Wilkins, Red Bluff, Cal., is in the city selecting stock.

Henry M. Abrams, manufacturers' agent, is now on the road with his samples.

Harry Schmalz has purchased the store of Mr. Aufricht at 1189 O'Farrel St.

S. H. Friend, a diamond broker, has just returned from a buying trip in the east.

Geo. H. Cook visited San Francisco last week. Mr. Cook has stores at Prescott and Phoenix, Ariz.

The Diamond Palace is further ornamenting its already magnificent front by erecting a new sign.

W. A. Green, of Carrau & Green, leaves shortly for a trip to Europe, where he will buy diamonds for his firm.

Sidney Weinshenk, of the Alphonse Judis Co., is in the city, having just returned from a very successful trip.

S. S. Ballard, Jerome, Ariz., stopped off in San Francisco a few days last week, on his way to the Portland fair.

John A. Black, Tuscon, Ariz., is in San Francisco calling on the jobbing trade and selecting a line of Fall goods.

J. D. Kennedy, Hilo, H. I., is making a brief stay in San Francisco before starting on a trip across the continent.

R. F. Allen, of Morgan & Allen Co., has just returned from a trip to Los Angeles and through the southern territory.

Harry Sterling, a jeweler of Ledro Diego, Mex., is at present sojourning in San Francisco and getting acquainted with the trade.

L. S. Chopard, Petaluma, is at present calling on the jobbing trade of San Francisco, making selections for his Fall and holiday stock.

Mr. Rasmussen, Ventura, Cal., passed, last week, through this city on his way to the Lewis and Clark Centennial Exposition at Portland, Ore. He will visit other points in the northwest before returning home.

M. Adelsdorfer, local agent for the Wm. L. Gilbert Clock Co., is taking a short vacation in Santa Barbara. He will go directly from Santa Barbara to Los Angeles, where he will start on his first Southern trip of this season.

C. Wardman, a jeweler of Borad St., was found to be missing when officers went to serve an order of replevin on him a few days ago. Later it was reported that he had been seen walking along the track near Cutter, a station about 15 miles south of here.

## Pacific Coast Notes.

F. A. Keener, Eureka, is convalescing from a serious illness.

J. B. Williams, Susanville, Cal., is reported to be seriously ill with typhoid fever.

C. H. Wright and H. H. King, Eureka, Cal., have gone on an extended fishing trip.

P. E. Anderson, Arcata, recently opened a branch store in Blue Lake, which will be in charge of his son.

In a fire which occurred recently at Connell, Wash., F. Fredericksen, a jeweler of that place, lost considerable stock.

L. Kamstra, Solomonsville, Ariz., is reported to have recovered from his recent illness, and is able to attend to business.

Samuel Dickson, Fortuna, Cal., is now settled in his new store, which is one of the most attractive establishments in Humbolt County.

Manson & Bay, San Bernardino, Cal., have just installed a large American electric clock in the waiting room of the new Central depot.

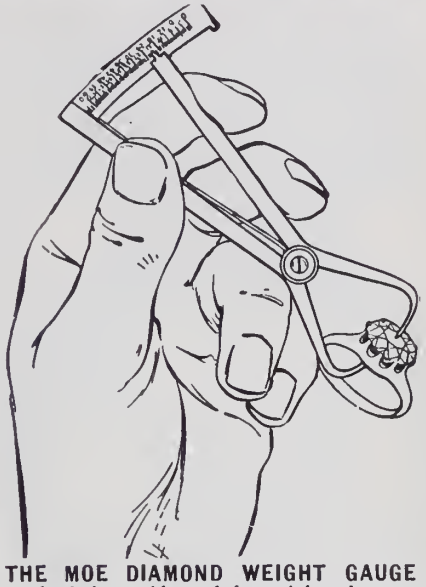
Herman Teuful, Chicago, made a short visit to Hoisholt Bros., jewelers of Watsonville, Cal., last week, on his way to the fair at Portland, Ore.

McClure & Streiff, Lakeport, Cal., have dissolved partnership by mutual consent, Mr. McClure continuing the business. Mr. Streiff is undecided as to where he will locate again.

S. Greenleaf, who was at one time engaged in business in Modesto, Cal., died at the Agnews asylum a few days ago. Mr. Greenleaf was 60 years old, and had been in poor health for some time.

I. Frohsin has succeeded Herzfeld & Frohsin, Alexander City, Ala.


**NO MORE GUESSING**
**THE WEIGHT OF MOUNTED DIAMONDS.**
OVER 5,000 IN USE.



**THE MOE DIAMOND WEIGHT GAUGE**
has solved the problem of determining the correct weight of mounted diamonds. It is the only device that has met with the approval of the leading jewelers in America and Europe. To meet the general demand

**Price Reduced to $3.75.**

**Charles Moe, Inventor, 80 Adams St., Chicago.**

May also be ordered from the following agents or your jobber:
BACKES & STRAUSS, Sole Agents for Europe and India, London, E. C., 14-17 Holborn Viaduct.
D. C. PERCIVAL & CO., Boston, Jewelers' Bldg.
CROSS & BEGUELIN, N. Y., 17 Maiden Lane.
M. SICKLES & SONS, Phila., 726 Chestnut St.
NORDMAN BROS., San Francisco, 134 Sutter St.

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**DIAMONDS**
**MOUNTED AND LOOSE.**
**Makers of ARTISTIC DIAMOND JEWELRY.**
**JOS. NOTERMAN & CO.,**
**512 RACE STREET, CINCINNATI, OHIO.**

**If you want to buy Diamonds at Right Prices**
SEND YOUR ORDERS TO
**CHARLES T. SPENCE & CO., Columbus Memorial Building,**
**CHICAGO, ILL.**

# IF YOU CAN'T FIND IT, WE CAN MAKE IT.



Exact size of special charm recently made for jeweler who could find nothing large enough to suit his customer.

## The A. P. Craft Co.,

Manufacturing Jewelers,

**INDIANAPOLIS, IND.**

Emblem Goods. Special Orders.


## Indianapolis.

TRADE CONDITIONS.

In order to advertise Indianapolis, the Commercial Club is distributing 100,000 illustrated booklets, containing numerous views and many facts concerning the city's location, transportation, population, beauty and health. The jewelry trade is exploited in detail. The jewelers of the city join with the other merchants in thinking that the wholesale publicity will work to the good of the city.

Charles H. Haner, Richmond, Ind., was greeting friends in this city last week.

Helen Reed, daughter of J. H. Reed, is spending a month in Paris, Ill., and Chicago.

Roy Neighbors, of the A. P. Craft Co., is spending his vacation with his parents at Hope, Ind.

John Wimmer is making extensive improvements in his store and workshop on N. Pennsylvania St.

Carl L. Rost and wife have returned from a two weeks' stay at Petoskey and other Michigan resorts.

E. M. Craft, of the A. P. Craft Co., and Mrs. Craft have returned from Bass Lake, where they spent two weeks.

Ikko Matsumoto has moved to the Fitzgerald building, Market St. and Monument Pl., where he occupies the third floor.

David S. Gribben, of Gray, Gribben & Gray, and family are visiting relatives and friends in the southern part of the State. A. W. Gray, of the same firm, has just returned from a two weeks' visit at Madison.

While in this city last week Charles E. Wintrode exhibited a pin, on the head of which was engraved every letter of the alphabet and the name "C. E. Wintrode." Each letter is distinct, being perfectly legible beneath a magnifying glass. Mr. Wintrode secured the curio in Winton, Ia.

Among the out-of-town jewelers who visited the local manufacturers and jobbers last week, were Mrs. Bernard Maier, Edinburgh; George W. Clemmons, Greenwood; J. Alfred Miessen, Cicero; F. Pennington, Knightstown; John W. Hudson, Fortville; J. Henry Smith, Greenfield; D. S. Whitaker, Lebanon, and J. F. Harding, Brownsburg.

## St. Louis.

E. C. Weidlich, of William Weidlich & Bro., has returned home after an extended trip in the east.

James J. Burke, president of the Brooks Optical Co., made a short business trip out of town last week.

A. L. Bauman, president of the L. Bauman Jewelry Co., has returned from a trip through Kansas and Missouri.

C. Percy Hutchinson, vice-president of the Whelan-Aehle-Hutchinson Jewelry Co., has returned from a well-earned vacation trip.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., is expected back from New York some time this week.

W. F. Drexmit, assistant general agent of the Keystone Watch Case Co., with headquarters at Chicago, was in St. Louis several days last week.

The Mermod, Jaccard & King Jewelry Co. is showing in the Broadway windows a prize silver cup to be given at the picnic of the United Railway employes Aug. 30 and 31.

Meyer Bauman, of the L. Bauman Jewelry Co., who has been in the diamond markets for the past several months, leaves Paris on the homeward trip Aug. 23, with Mrs. and Miss Bauman.

Frank Ricketts, of Charleston, Ill.; H. W. Foerste, Okawville, Ill.; John Koetting, Ste. Genevieve, Mo., and M. Miesch, Muskogee, Ind. T., were among the visiting jewelers in St. Louis last week.

Frederick W. Drosten, of the Frederick W. Drosten Jewelry Co., 7th and Locust Sts., is now in Saragota for a few days. He will proceed thence to Albany and New York. He will be absent from St. Louis for several weeks.

J. Auer, who has been traveling through the south for the Bauman-Massa Jewelry Co., with headquarters at Birmingham, Ala., who was in St. Louis last week, will start out again this week for a trip through Illinois, Indiana and Kentucky.

Simon Van Raalte, of S. Van Raalte & Co., with Abe Cohen, of St. Louis, recently purchased 15 parcels of improved real estate, comprising in all 58 houses, being a part of the estate of the late Ellen J. McKee, who also owned the controlling interest in the St. Louis *Globe-Democrat*. The purchase price was $266,000 cash.

Fluckey & Fluckey, Chambers, Nebr., have dissolved, and Lafe Fluckey will carry on the business alone.

Leonard L. Lockley, formerly in business at Rock Springs, Tex., has moved to Carrizo Springs, in the same State.




Illustration one third size.

No. 90. Tankard, **Price $14.00.**

Have you seen the new line of

# SALOSICO WARE

**Loving Cups, Fern Dishes, Smoking Sets for Den and Dutch Room, Decorations, Prizes, etc.**

New designs in Weathered Oak, trimmed and lined in French Gray Silver, Quadruple Plate, finely finished.

We've a catalogue of these new designs we would like to send to you.

**ST. LOUIS SILVER CO.**

**114-118 Chestnut St., ST. LOUIS, U. S. A.**

*Branch Offices:* CHICAGO, Republic Building.
NEW YORK, 25 West Broadway.
SAN FRANCISCO, 738 Mission St.

**DO YOU** want your material orders correct and promptly?

**TRY US**

**LINDNER & CO.,**

**S.W. Cor. 4th & Walnut Sts., Cincinnati, O.**

## Cincinnati.

Joseph Mehmert is renovating his quarters in the Glen block.

Joseph Noterman, of Joseph Noterman & Co., is visiting his parents at Hendersonville, N. C.

C. C. Stoner, of Lindner & Co., Carlisle building, is home attending the Stoner family reunion.

D. Gradison, 20 Emery Arcade, is in New York, where he will combine business and pleasure for a week.

Edwin Gebhardt, of Gebhardt Bros., Lion building, with Mrs. Gebhardt, is taking an outing at Glen Springs, Ky.

Charles Cook, Jr., & Bro., have moved from 532 Race St. to larger and more commodious quarters at 42 W. 6th St.

J. H. Moore, well known here among the trade, is opening a jewelry office on the second floor of the Finton building at 5th and Vine Sts.

William Prener has about completed the furnishing of his retail store at 5 W. 7th St. Cards are out announcing his opening day Aug. 16.

H. A. Wadsworth, of the Wadsworth Watch Case Co., Dayton, Ky., and family, are enjoying the waters of Esculapia Springs, Ky.

Harry Dieters, of Joseph Hornback, 11 W. 5th St., and Miss Anna Fandel, of Boston, Mass., were married the past week at Covington, Ky.

Albert Meseke, watchmaker for W. P. Carruthers, at Oberlin, O., and wife, stopped here the past week on their way home from Seymour, Ind.

A. A. Spiegel, of the Gustave Fox Co., is about to leave on a business trip to Texas. Leonard Fox, of this house, is spending a few weeks recreation at Lake Beulah, Wis.

Cincinnati friends have received cards announcing the approaching marriage of Emile J. Schweizer, Selina, Ala., and Miss Mae Wilson, New Duluth, Minn., which will take place Aug. 31.

Hugo Lindenberg, of Lindenberg & Fox, Wiggins block, has returned from a southern trip on account of the yellow fever quarantines. Edgar Fox, of this house, leaves for a trip north this week.

F. G. Wittlinger, Middletown, O., with his family, visited the trade here on his way home from Florida. J. S. Swigart, of the Swigart Optical & Watch Co., Toledo, also called on friends here during the past week.

Two young women called at W. A. Davidson & Co.'s jewelry store, 3 Emery Arcade, Thursday, to see some rings and purchased one for $2. After they had left the store Mr. Davidson discovered that they had substituted a cheap ring for one of much greater value. The women were not known to him and escaped without difficulty.

Out of town buyers, not elsewhere mentioned, who made purchases here during the past week include, W. Naifeh, Hickman, Ky.; M. L. Aron, Springfield, O.; Richard G. Tafel, Louisville, Ky.; Clay Henry, Ironton, O.; Ed. Holaday, of H. C. Reed, Blanchester, O.; A. Bergeda, Nashville, Tenn.; Frank Fullilove, Owenton, Ky.; A. B. Wahl, Indianapolis, Ind.; Albert Rolef, Lockland, O.; Mr. Ireland, New Milton, O., and M. W. Goodman, Hamilton, O.

## Columbus, O.

H. E. Tuller, manager for Krouse & Co., leaves this week for a 10 days' vacation at Atlantic City.

J. C. Goodman, of Goodman Bros., will return this week from Muskoka Lakes, Canada, where he has been enjoying a month's vacation.

Wm. G. Harrington, of Harrington & Nonnenmacher, will visit New York the first week in September to buy goods. The firm will commence to invoice this week.

Mrs. Maud Smelzer, wife of Stanton Smelzer, has filed suit in the Common Pleas Court against Myer J. Daniels, jeweler and pawnbroker, seeking to recover $500, which she says her husband lost in gambling rooms which she alleges are run by the defendant. G. J. Macklin, a hotel keeper, is defendant in a similar suit for $900. Neither has filed an answer as yet.

McD. Bailey, traveling salesman for Goddard, Hill & Co., Pittsburg, was in Columbus, last week, and while here called at the police station to get from the rogue's gallery a photograph of Charles Glick, who is held in jail here awaiting an order from the United States Courts for his return to Washington, D. C., where he will face a charge for obtaining goods under false pretenses. The Pittsburg firm is looking for a man whose methods are the same as those credited to Glick. Mr. Bailey happened to be in Pittsburg at the time Goddard, Hill & Co. had their trouble, and he says he recognizes the photograph of Glick as that of the man wanted. He forwarded the picture to his firm.

R. M. McDonald has purchased the jewelry stock of J. R. Kincaid, in Cisco, Tex.

In the recent big fire in Connell, Wash., the F. Fredericksen jewelry stock was damaged to the extent of $400.

Max Elbe, Tonawanda, N. Y., has been made the defendant in a charge preferred against him by R. F. Pickert, who alleges that Mr. Elbe violated the lottery laws. When arraigned before U. S. Commissioner Tucker, about a week ago, Mr. Elbe pleaded not guilty.




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J. B. ASH,
Rockford, Ill.,
The Ebony King.

# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum charge, $1.25.**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

***All answers to advertisements addressed care The Jewelers' Circular - Weekly, should be sent to the New York Office unless the Chicago Office is specifically mentioned.***

## Situations Wanted.

A YOUNG MAN who is a good watchmaker, wishes a position with reliable people; can furnish good reference. "H. 3538," care Jewelers' Circular-Weekly.

IF YOU ARE NEEDING a man of unquestioned ability in your optical department as refractionist and frame fitter, address at once G. M. Hooper, Louisville, Ky.

EXPERIENCED double entry bookkeeper, accurate and with good reference; salary $12 to $15; young lady, 21 years old. Address "B. 3561," care Jewelers' Circular-Weekly.

SHOULD YOU DESIRE a watchmaker, jeweler or engraver write to Leonard Krower, New Orleans, La. We always have applications, likewise requests for positions.

FIRST CLASS manufacturing and jobbing jeweler, designer and stone setter; German; to West or Southwest. Address "Jeweler 3532," care Jewelers' Circular-Weekly.

A GOOD ENGRAVER and jewelry repairer wishes position in the West, by Oct. 1; samples on application; state hours. Address "S. 3531," care Jewelers' Circular-Weekly.

POSITION WANTED by young lady with 7 years' experience in jewelry house; salary $15 to start; also bookkeeper. Address "J. H. 3568," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker and optician wants position with first class house; 20 years' experience; salary $25 per week. Address "Doctor 3541," care Jewelers' Circular-Weekly.

A1 letterer, ornamental engraver, etcher and designer, also do a little modeling; first class reference and guarantee workmanship. Address "O. K. 3564," care Jewelers' Circular-Weekly.

WATCHMAKER, first class and fair engraver, wants position in west or middle west; Montana or Washington preferred; can furnish best of references. Address L. W. Crahen, Butte, Mont.

I DON'T GET DRUNK; don't use tobacco in any form, but I can do fine watch work; am good optician and salesman; 16 years old; with good tools. "On time 3553," care Jewelers' Circular-Weekly.

SITUATION WANTED by young man as good watchmaker and plain engraver; have some knowledge of refraction; own tools; good references. Address "S. 3526," care Jewelers' Circular Weekly.

A FINE, quick repairing jeweler, good salesman and useful in store, understands coloring, would like to make change by Sept. 1 with good house. Address "Opportunity, 3497," care Jewelers' Circular Weekly.

GOOD AND PERMANENT position by a first class watchmaker; years of experience at waiting on customers; best of references. Address C. Hansen, room 103, 10th floor, 1 Maiden Lane, New York.

EXPERIENCED SALESMAN of gold goods and watches, 27 years old, desires a position with first class retail firm in New York City; best of references given. Address "C. 3560," care Jewelers' Circular Weekly.

WANTED, position as salesman; 15 years' experience in large, high class retail jewelry stores; last seven years as manager; temperate and reliable; best references. Address "J. A. R. 3527," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by an experienced general letter and monogram engraver; also salesman; salary reasonable; Northeastern States and Canada preferred; first class references and samples. Address C. L. Shaw, Meadville, Pa.

SITUATION WANTED by first class letter and monogram engraver, jewelry and clock repairer, with reliable firm that wants an all round man who does neat work; ready in September; south preferred. Address "Reliable, 3471," care Jewelers' Circular-Weekly.

AN A1 WATCHMAKER of business qualifications; thorough on railroad, foreign and complicated work; open for a proposition Sept. 1 to 15; proposition for less than $30 not entertained. Address "Business, 3405," care Jewelers' Circular-Weekly.

FIRST CLASS Swiss watchmaker; all complications; small anchor and cylinder; expert on English and American watches of all manufactures; sober man, 40 years old; best references; good salary. Write "Reverend," 1213 Washington Ave., New Orleans, La.

COMPETENT refractionist having all necessary instruments; 10 years' experience as salesman and window dresser in retail jewelry store, wishes to conduct optical department in town within 100 miles of New York City. Address "T. 3572," care Jewelers' Circular-Weekly.

A YOUNG MAN wishes to get a position under a watchmaker who does all kinds of work, including pivoting and lathe work; wishes six months' instruction; have had 3½ years' experience on watch work; can furnish best of reference. "V. 3539," care Jewelers' Circular-Weekly.

PRACTICAL REFRACTIONIST, thoroughly proficient with the objective method; well up in all complicated cases; also practical watchmaker and salesman, to locate with some good house Sept. 1; Pennsylvania preferred; best of references. Address "F., 3518," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, 25 years' experience, desires steady position by Sept. 15 with first class firm; capable of managing jewelry business or taking charge of repair department; wait on trade; or would buy a small jewelry and repair business; can furnish best of references. Address "R. E. W. 3556," care Jewelers' Circular-Weekly.

## Help Wanted.

RETAIL SALESMAN, optician and engraver. Address "J. W., 3211," care Jewelers' Circular-Weekly.

FIRST CLASS salesman by jewelry manufacturer. Address Box 3574, care Jewelers' Circular-Weekly.

PERMANENT POSITION, at once, for a good watchmaker who can also do engraving. A. K. Jobe, Jackson, Tenn.

WANTED AT ONCE, first class watchmaker. Address Geo. Logemann & Sons' Co., 244 W. Water St., Milwaukee, Wis.

COMBINATION JEWELER and engraver; permanent place. Address "J. C., 3210," care Jewelers' Circular-Weekly.

WANTED, experienced salesman; one who is capable of taking in work. Midelburg-Moses Jewelry Co., Charleston, W. Va.

WANTED, young man as bookkeeper; one who make himself useful. L. S. Meyer & Bro., 38 Maiden Lane, New York.

WANTED, traveling man for state of West Virginia; state experience. Midelburg-Moses Jewelry Co., Charleston, W. Va.

WANTED, salesman, to visit the retail jewelry trade in the South; must be a hustler and experienced. Address P. O. Box 878, Taunton, Mass.

WANTED, an experienced salesman to take a side line of mounted combs, rings or brooches. Address "W., 3511," care Jewelers' Circular-Weekly.

WANTED, first class engraver and jeweler; salary, $20 per week; permanent position. Address "South, 3302," care Jewelers' Circular-Weekly.

WATCHMAKER, plain engraver; position permanent; state salary and full particulars. Address W. F. Antemann & Son, 21 North Pearl St., Albany, N. Y.

WATCHMAKER, jeweler and diamond setter; energetic young man preferred; permanent position; state salary wanted to start. V. E. Jacobs & Co., Jacksonville, Fla.

GOOD ENGRAVER and jeweler by an old established house in West Virginia; steady position; reference required. Address "S. 3557," care Jewelers' Circular-Weekly.

WANTED, jeweler, one who engraves preferred; position permanent to right man; state salary and full particulars. Address "M. 3577," care Jewelers' Circular-Weekly.

WANTED, girl who is experienced in selecting stones for jewelry, and to make herself useful with a stone house. Address "X. 3575," care Jewelers' Circular-Weekly.

WANTED, well informed salesman for optical goods of all kinds; must have New York experience; give full details. Address "T. 3537," care Jewelers' Circular-Weekly.

WANTED, a young man with experience and a good recommendation to repair French and American clocks. Apply to P. W. Taylor, 466 Fulton St., Brooklyn, N. Y.

WANTED, watchmaker; one who also understands optics; permanent employment; wages $20.00 per week; must have A1 reference. M. Rothstein, 529 Main St., Johnstown, Pa.

WANTED, first class watchmaker, jeweler, engraver and optician for good sized town in western Pennsylvania; good wages. L. 3535," care Jewelers' Circular-Weekly.

WANTED AT ONCE, thorough watchmaker; one able to do all kinds of complicated and ordinary watch work; permanent position. Address Albert Pfeifer & Bro., Little Rock, Ark.

WANTED, optician and salesman; one thoroughly acquainted with the jewelry business; permanent position and good salary to right man. Address Albert Pfeifer & Bro., Little Rock, Ark.

WANTED, energetic clock salesman for New York retail department; must be thoroughly familiar with local market; state full particulars and references. Address "D. 3536," care Jewelers' Circular-Weekly.

REQUIRED IMMEDIATELY, experienced engraver and jewelry repairer, with complete knowledge of watch work. Apply or write quickly to "G. H., 3407," care Jewelers' Circular-Weekly.

WANTED, a young man with experience in clock repairs and light watch work, with knowledge of attending to trade; steady position for right man; good wages. Address "W. 3567," care Jewelers' Circular-Weekly.

A MASSACHUSETTS CLIENT wants a man experienced in lining jewelry boxes; permanent position; exceptional opportunity; state age, salary and experience. Hapgoods, Suite 508, 309 Broadway, New York.

WANTED, young man of good address to finish trade; must be able to do clock and jewelry repairing and assist in watch work; reference and experience in first letter. C. E. Snyder, 3711 Butler St., Pittsburg, Pa.

WANTED, young lady as bill clerk and to do general office work in wholesale jewelry house; one having experience preferred; state age, experience and salary. Address "Bill Clerk 3573," care Jewelers' Circular-Weekly.

WANTED, a first class monogram engraver for one of the largest jewelry stores south; permanent position with good salary to the right man. Address or call on Ingomar Goldsmith & Co., 182 Broadway, New York.

WANTED in office of jewelry factory, young lady who has had experience in weighing gold and giving out work, etc.; steady position to right person. Address "Manufacturer 3543," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, engraver, optician and jewelry repairer, also salesman; salary $25 per week and permanent position; address, with references and sample of engraving, J. Lowinsohn, Birmingham, Ala.

## HELP WANTED.—Continued.

WANTED, first class watchmaker; jeweler and engraver; one of pleasant address and good habits to take charge of repair department; state salary and send references in first letter; permanent position to right man. J. S. James, Richmond, Va.

WANTED, combination watchmaker and engraver; man preferred who is also a salesman; give list of places you have worked and salary wanted. Address applications to D. B. Loveman Co., Chattanooga, Tenn., or 24 Washington Place, New York.

WANTED, an experienced jewelry salesman to represent an old established manufacturer of collar and cuff buttons, on Pacific coast; on commission; one who travels South and Southwest. Address "C. 3523," care Jewelers' Circular-Weekly

WANTED, a jewelry salesman to travel from Chicago for a manufacturing jewelry house; must have trade in Illinois, Iowa and the Northwest; salary and commission; good chance for right man. Address "D. 3558," care Jewelers' Circular-Weekly

SALESMAN—One of experience, with good trade for the East, Pennsylvania and Ohio, to sell a strong, popular priced line of rings and jewelry; good salary to good man; state experience and salary wanted. "Hustler 3566," care Jewelers' Circular-Weekly.

WANTED, an experienced salesman for large loan and jewelry store; New England States; good salary for right party; must furnish the best of references and bond if necessary. Inquire or write at once, L. W. Rubenstein, 54 Maiden Lane, New York.

WANTED, a young man who can do first class engraving, and who has had experience on watch work, and competent to wait on customers; no application will be considered unless accompanied with a sample of engraving. Edward Vail & Co., Wichita, Kan.

YOUNG LADY wanted by manufacturing jewelers; one used to handling precious and semi-precious stones, and having had some experience with stone house preferred; give full particulars and references. Address "Evans 3580," care Jewelers' Circular-Weekly.

WANTED AT ONCE, a first class watchmaker, one who is a fair engraver and jewelry repairer; wages $18 to start; if satisfactory will raise; this position is permanent and reliable to right man; good references wanted; write at once. "R. 3562," care Jewelers' Circular-Weekly.

WANTED, an A1 salesman, who is acquainted with the fine jewelers and manufacturing jewelers of the United States, to carry profitable side line of finished opals; direct from the mines; only first class men with good references need apply. Australian Gem Co., Augusta, Ga.

**WANTED first class watchmaker and engraver; permanent position to fast man; send sample of engraving and reference. Garibaldi & Bruns, Charlotte, N. C.**

**WANTED, good engraver with some knowledge of repairing jewelry and soldering; permanent position and good salary to right man. Sylvan Bros., Columbia, S. C.**

**FIRST CLASS Watchmaker, who is jeweler and engraver and all round help; ten years' or more experience; steady job; send sample of engraving. J. F. Butler, Potsdam, N. Y.**

**WATCHMAKER: One competent to do casing on high grade watches; man with factory experience preferred; reply, stating age, experience and salary wanted. "H., 3460," care Jewelers' Circular-Weekly.**

**EASTERN TRAVELER wanted, on Jan. 1, 1906; well known Newark manufacturers of gold jewelry want a traveler for territory east of Buffalo; must have established trade with better class of retailers; excellent chance for high grade man; good salary; all answers absolutely confidential. Address "S. 3525," care Jewelers' Circular-Weekly.**

**TRAVELER WANTED with established trade in the middle west to handle fine line of diamond mounted goods; also line of loose diamonds and fancy stones; position to be open January 1, 1906; state experience when answering; all replies will be considered strictly confidential. Address "Middle West, 3378," care Jewelers' Circular-Weekly.**

**WANTED, two diamond, silverware and jewelry salesmen for first class, newly opened New York City establishment; must be well acquainted locally and able to command trade; with the right parties very satisfactory arrangements will be made on a salary and commission basis. Address or call personally on Mermod, Jaccard & King, 400 Fifth Ave., New York.**

## Business Opportunities

AT A BARGAIN, new stock of jewelry, cut glass and bric-a-brac; fine modern fixtures; must sell; cheap rent. W. M. Bell, Franklin, Pa.

THE ROCHESTER SCHOOL OF OPTOMETRY is a thorough and practical optical school, if interested write for outline of course. 14 Triangle Bldg., Rochester, N. Y.

FOR SALE, jewelry and optical store; established 15 years; best location; New England town 35,000 inhabitants; fixtures; small stock; fine repair trade; excellent opportunity for able watchmaker. Address "H. 3576," care Jewelers' Circular-Weekly.

**CASH FOR WATCHES and diamonds; send them at once and get your money by return mail. Joseph Brown & Co., 176-178-180 E. Madison St., Chicago, Ill.**

**FOR SALE, well established manufacturing jewelry; new line for fall trade; must be sold at once; cheap, good reasons. Address Box 1, Attleboro Falls, Mass.**

JEWELRY and optical store in anthracite coal town of 14,000 population, will invoice over $2,000; can reduce if necessary; established eight years; profit on post cards alone paid store expenses for the last two months; a good opportunity for a hustler; good reasons for selling; don't put off, but address at once. "Souvenir," 19 W. 3d St., Mount Carmel, Pa.

**BROOKLYN PURCHASING SYNDICATE; office, 608 Broadway, Brooklyn; Telephone, 2328-Williamsburg; we are known all over the United States to pay the highest cash prices for entire jewelry stores, diamonds, watches and surplus stock of every description; notify us and we will send our representative to make you the highest cash offer; all business transactions strictly confidential.**

WANTED, FOR SPOT CASH, jewelry stores; or if you have surplus stock of diamond jewelry or watches send them to me; I will buy them for cash or I will sell them for you at highest price possible, charging you a very small commission for my trouble. Address Dan T. Murray, broker, and the leading jewelry auctioneer of America. No. 3 Maiden Lane, New York; 151 Wabash Ave., Chicago, Ill.; 509 Race St., Cincinnati, O.

## To Let.

DESK ROOM, or part of office to let. Room 53, 3 Maiden Lane, New York.

WINDOW PRIVILEGE or desk room; best location and conveniences in Maiden Lane; terms moderate. Address "Lease, 3398," care Jewelers' Circular-Weekly.

## For Sale.

TO SELL; lot of gold, silver and plated brooches, scarf pins, buttons; good for retailers' trade; cheap. Address "L. 3559," care Jewelers' Circular-Weekly.

FOR SALE—Chronometer made by Dent, London; in first class condition; $100 cash or equivalent in diamond solitaire. Martin Zinner, 565 Broad St., Newark, N. J.

**WANTED**

**Manufacturing Jeweler,**

for fine retail store; want thoroughly competent man for new work and repairing; salary $27.50 per week; no gambling or drinking man need apply; give references; start Sept. 1st.

**J. S. Lewis & Co, Ogden, Utah.**

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Etching in Gold and Silver,
Telephone, 3465 Gramercy.
No. 70 5th Ave., NEW YORK.

***Practical Course in Adjusting***

**COMPRISING**

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

**ELUCIDATED AND DEMONSTRATED**

by original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement—Some Current Defects in it and How to Remedy Them.

**By THEO. GRIBI.**

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## Canada Notes.

TRADE CONDITIONS.

Owing largely to the great influx of Summer tourists local trade has been very active, especially in souvenirs and jewelry novelties. Prospects for the Fall trade are highly encouraging, as every indication points to large harvests, both in Ontario and the West.

Jonas Goldinger, Toronto, has given a renewal bill of sale for $235 to C. Greishman.

George Brabander, Toronto, Can., will sail Sept. 2, on the *Minneapolis* for the purpose of buying in Europe lines for his Spring trade.

W. K. George and W. K. McNaught, Montreal, have returned home from their trip to England and France with the Manufacturers' Association.

John McKay, who was recently arrested, for breaking into a jewelry store on St. Catherine St., Montreal, and other places, has been sentenced to six months in jail.

The store of George E. Culp, Caledonia, Ont., was badly wrecked recently by an explosion of acetylene gas in a bakery next door. A number of persons were injured, including Mr. Culp, whose injuries were not serious.

William S. Ziller, of Ryrie Bros., Ltd., Toronto, Ont., who accompanied the Canadian Manufacturers' Association excursion to England, returned last week. He is enthusiastic over the cordial reception which the party met with in Britain.

Out-of-town buyers calling on the Toronto (Ont.) trade last week included G. M. Rioch, Kenora, Ont., formerly Rat Portage; C. D. Frost, Peterborough, Ont.; E. H Newman, Owen Sound, Ont.; W. E. Kelly, Goderich, Ont., and J. McClelland, Kirkfield, Ont.

The Goldsmiths Stock Co., Toronto, Ont., has secured from the Wilkes estate a lease of the portion of the building adjoining its present place of business, lately occupied by the Fancy Goods Co., Canada, an offshoot of the business of Robert Wilkes & Co., the predecessors of the Goldsmiths' Stock Co. This ensures its continuance in the premises where its business under different firm names has been carried on for about 60 years. Extensive alterations in the premises, including the three upper floors of 48 and 50 Yonge St., providing for modern equipments and the extension of facilities in all departments, are being carried out, which will give the company 14,000 feet of floor space. It is noteworthy that the site, despite the business changes, of over half a century, still remains a centrallly advantageous one for the business.

August Levy, a watchmaker of New Orleans, La., accused of embezzling an antique clock left by customer to be repaired, surrendered to the police Wednesday, and was held in default of bail on this and another charge of similar character.

Hugh Seidenfaden, employed by Letzler, Lorch & Co., Louisville, Ky., met with a peculiar accident Wednesday while on his way home. He was struck across the bridge of the nose by an electric light globe which fell from the pole. The glass severely cut him about the nose and he will bear the scars for life.

## Harrisburg, Pa.

TRADE CONDITIONS.

Local jewelers are anticipating a nice business in the novelty and souvenir line during Old Home Week, in October. A fund of $25,000 is being raised to properly celebrate the event.

P. G. Diener and family left Monday for a two weeks' stay at Atlantic City.

Abe Englander, watchmaker, has entered the employ of his uncle, H. C. Claster.

P. I. Beltz, watchmaker for P. G. Diener, Market St., is camping along the Susquehanna River.

E. L. Egolf, formerly in business in this city, has gone to Providence, R. I., to take a position with Stevens & Co.

H. C. Claster will remove to his newly purchased home at 3d and Peffer Sts. about Sept. 1. He has sold his home at 1015 Green St. to Frank Hoy.

William P. Denehey, 206 Market St., and wife have returned from a six weeks' trip to Duluth, St. Paul, Yellowstone Park, San Francisco and the Lewis and Clark Exposition at Portland.

F. E. Commings, who received $1,000 from H. C. Claster for vacating his present store property at 411 Market St. by Sept. 10, expects to begin an auction sale this week preparatory to transferring the business to his new store at 14 N. 4th St. Mr. Commings had been in business at 411 Market St. for about 30 years and his present lease would have expired April 1, 1906. Mr. Claster has leased the building for 10 years from that date and will make some improvements before opening a pawnbroking establishment there. He will continue his present jewelry store at 4th and Market Sts.

A down-town jeweler was talking with the CIRCULAR-WEEKLY correspondent Saturday evening about the steady advance in diamond values during the past few years, and during the course of the conversation displayed a diamond ring on one of his fingers, saying: "That stone, weighing about three carats, I sold a few years ago to a gentleman in this city for $300. The other day the owner secured a $200 loan on it, giving the ring as security. According to present prices, it is now worth $450. Before the advance began five or six years ago, I had an opportunity of buying a salesman's sample line. Had I done so and held the diamonds until the present time, I could have cleared $10,000 on the deal."

## Lancaster, Pa.

Charles G. Rhoads, jewelry repairer with Harry Weber, is on a camping trip.

H. A. Peters, of the H. S. Meiskey Co., spent a few days last week in New York and at Brighton Beach.

D. F. Fryinger, Groffs, and Mr. Brubaker, of Kaufhold & Brubaker, Columbia, visited Lancaster last week.

The H. S. Meiskey Co. is negotiating for the building on West Chestnut St. lately occupied by L. C. Reisner & Co.

G. E. Fleisher, head watchmaker for Ezra F. Bowman's Sons, is on a two weeks' vacation trip to Altoona and Pittsburg.

The work of raising a fourth story on the Hamilton Watch Co.'s main building began Aug. 7. This entire floor will be devoted to the finishing department.

Willis B. Musser, of Philadelphia, formerly of the Non-Retailing Co., this city, and until recently with the Keystone Watch Case Co., was in Lancaster last week.

Anthony Bowers, a Pittsburg jeweler, is visiting his sister in Lancaster, his old home. James Fox, Rocky Mount, N. C., also spent last week in Lancaster among old friends.

Among those on board the steamer *Kershaw* en route from Baltimore to Boston, which was on fire last week off the Delaware Breakwater, was John B. Roth, Jr., of this city, and his wife. They escaped injury.

L. C. Reisner, of the defunct firm of L. C. Reisner & Co., has reopened the jewelry manufacturing department of the late firm and the establishment will be under his personal supervision. He has retained most of the old force of this department.

A fire at Taylor, Tex., recently did damage estimated at about $1,800 to the stock of Fritz Braun, who deals in jewelry, clocks, watches and gramophones and also conducts a saloon and lunch counter. He had no insurance.


**When You Visit New York**

Don't Fail to Inspect Our Line of
the Largest and Finest Variety of

**BOXES, TRAYS AND NOVELTIES**

OF EVERY DESCRIPTION.

Fine Stands and Blocks for Window Display.

**WOLFSHEIM & SACHS**

**40 MAIDEN LANE,**

**Factory, 10 Gold St.** **Telephone, 3518 John.** **NEW YORK.**



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**Wuerttemberg Plate**

**A**rtistic models
**B**eautiful lines
**C**lean workmanship
**D**istinctive subjects
**E**xquisite taste
**F**aultless execution
**G**uaranteed purity
**H**ard Britannia basis
**I**mmaculate surface
**J**udicious distribution
**K**aleidoscopic variety
**L**eading styles
**M**odern ideas
**N**umerous novelties
**O**riginal designs
**P**opular staples
**Q**uick sales
**R**eliable quality
**S**terling silver plating
**T**empting collections
**U**niform prices
**V**ictorious supremacy
**W**arranted marking
**X**cellent values
**Y**early progress
**Z**ealous attention

**Wuerttemberg Plate Co.**

Wuerttembergische Metallwaren-Fabrik,
Geislingen-Goeppingen,
London. New York. Paris.

**Plate in all Finishes.**
**Art Bronzes, Electroliers,**
**Copper, (MODERN AND ANTIQUE) Brass.**

**New York Office and Showrooms at,**
**43-51 WEST FOURTH STREET.**

Our Broadway Pilot shows the way.
Ask for free copy.



The W. J. Feeley Co.

ECCLESIASTICAL ART
METAL WORKERS
MEDALISTS * ROSARIES

*Illustrated Price-list on application*

Eddy Street
Providence, R. I.

## Providence.

Among jewelry buyers in town last week were C. E. Fisher, Minneapolis, and P. Hermes, Chicago.

Among the imports at the Port of Providence last week were six packages of imitation precious stones from Bremen and one package of clocks from Liverpool.

John C. L. Shabeck, who was formerly located at 110 Exchange Pl., has now removed to 7 Beverly St., increased factory accommodations being deemed desirable by him in the transaction of his business.

The jewelers as well as other business men have been caught in the summer exodus for excursion fields and for the remainder of the month many of them will continue to be absent from their business haunts.

John K. Bogie, who was one of the buyers for the Boston Store and who died suddenly Saturday morning as the result of an apoplectic stroke received Friday, was a caller at the home of George W. Dover at the time when he was stricken.

An addition 40x115 feet is said to be under contemplation for the Champlin building, Chestnut and Clifford Sts. A larger engine has been installed in the building and other improvements calculated to please the tenants have been made.

Articles of incorporation of the Vennerbeck & Clase Co. have been filed at the office of the Secretary of State, the concern being capitalized at $40,000. The officers of the concern are C. M. Vennerbeck, president; A. S. Vennerbeck, treasurer and general manager; R. J. Shoemaker, Jr., secretary. The company is formed for the purpose of engaging in the manufacture and sale of jewelry and for the transaction of such other business as may arise in connection therewith or is incidental thereto. The incorporation of the firm followed a series of severe losses in the personnel of the establishment, the latest being the comparatively recent death of Charles F. Vennerbeck.

Local importers have at last won the case against the Government in which the importation of certain precious stones figured. Several thousands of dollars in duties will be demanded and this sum will undoubtedly be granted. These cases involved the question of the classification of imitation pearls. The importers contended that these stones were imitation precious stones and said that they were subject only to a duty of 20 per cent. ad valorem. The Government's contention was that "they were manufactures of paste," and under this classification duty of 45 per cent. of their value was collected.

## Attleboro.

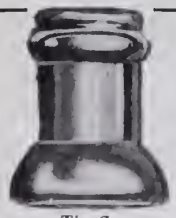
Ernest J. Qvarnstrom, of Carter, Qvarnstrom & Remington, has been on a visit at Portsmouth, R. I.

Charles Lyons, of the Torrey Jewelry Co., left last week for a long trip, going first to Washington.

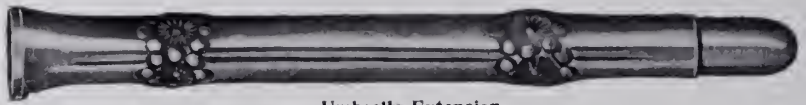
Albert S. Ingraham, of A. S. Ingraham & Co., and George H. Sykes, of Sykes & Strandberg, last week joined the Summer colony at Harwichport, Mass.

The census report issued every five years was made public last week. The figure of local population is 12,702, as against 11,335 in 1900. This is openly ridiculed all over town, as no one can be found willing to admit the true total is under 14,000. The selectmen in public interviews declare the figure is far below the correct aggregate, and diligent newspaper men have found many places where the enumerators to all appearances did not call.

The effort recently made to induce a large Attleboro manufacturing house making novelties and ladies' ornaments to move to Southbridge, Mass., has been abandoned for the time being. During the hot


Tip Cup




Umbrella Extension



Tip Cup, Extension and Tie Clasp made in Gold and Sterling Silver to match the Handle


Tie Clasp

Mr. Jeweler:

See that the umbrellas you buy this fall have the new Braitsch Specialties, "Tip Cups," "Tie Clasps" and "Umbrella Extensions," illustrated herewith. They are the latest and best accessories now on the market. If your umbrella maker cannot supply you, write us. Our trade-mark, "W. J. B. & Co.," on all our goods.

Established 1887

W. J. BRAITSCH & CO., 396-8 Broadway, New York

You Can Make 10%

Selection Line To Responsible Houses.

More If you carry in stock a line of Showy Hollowware, etc., of my make, such as

Love Cups, Child's Cups, Water and Cream Pitchers, Sugar and Cream Sets, Coffee Sets, Trays, Candlesticks, Candelabras, Butter Dishes and Plates, Egg Cups, Napkin Rings, Mustard Jars, Sauce Bottles, Syrup Jugs, Sugar Shakers, Salts and Peppers, Shaving Sets, Salve Jars, Moller's Patent Toothpowders, Talcums, Bottles, Flask Tops.

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HIGH GRADE

JEWELER'S MACHINERY

PRESSES DIES AND SPECIAL MACHINERY



POWER PRESS FOR OPERATING SUB-PRESS DIES.

CORRESPONDENCE SOLICITED.
PRICES LOW.

**E. W. BLISS CO.,**

28 ADAMS STREET,
BROOKLYN, N. Y.

Chicago Agents:
STILES-MORSE Co., 65 West Washington St.

# The Nobs Safety Catch.



**Absolutely Prevents Loss by Accident or Theft : : : :**

**PRICE, $1.50 PER DOZ.**

*Its "Good Points."*

Is adjusted from the side. Don't have to find point of pin as with others.

No Screws to lose or get out of order.

No breaking of finger nails.

Is adjusted quick as a wink.

It has no equals.

*Patented June 27, 1904.*

**The Ledos Mfg. Co.,**

Watch Case Materials and Jewelers' Findings.

34-36 Pearl Street, NEWARK, N. J.

# CRUCIBLES.



Jewelers' Supplies, Etc.

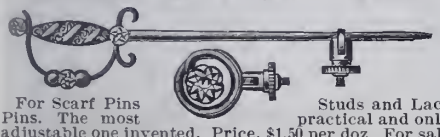
Established 1850.

**J. & H. BERGE,**

95 John Street, NEW YORK.



**THE CROHN PATENT SAFETY GUARD.**



For Scarf Pins Pins. The most Studs and Lace practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Malden Lane, N. Y.

**FREE SAMPLE LARGE SIZE**

# FAVORENE.

TRADE-MARK




CUT REDUCED SIZE

**Makes hard soldering as easy as soft soldering. Will flow 14 K. Gold Solder on 8 K. goods WITHOUT the use of borax.**

**THREE IN ONE** { **Flux** / **Anti-oxidizer** / **Pickle**

Preserves the temper and color of gold. With Favorene there is no danger of melting low karat gold, solder will flow easily without balling

**Guaranteed to please or money refunded.**

**PRICE, 2 OZ. BOTTLE, 35 CENTS.**

For soldering Gold, Silver, Gold Filled, Alumnico, Brass, Nickle, Etc. Requires but little heat. Parts to be soldered need not be cleaned or filed.

**BEWARE OF IMITATIONS.**

**Insist on getting the genuine. The only original hard soldering fluid granted a patent.**

**Send 10c. in stamps to cover postage for large size FREE SAMPLE worth its weight in gold.**

**WAYNE JEWELRY CO.**

For Sale by all Jobbers. **FORT WAYNE, IND.**

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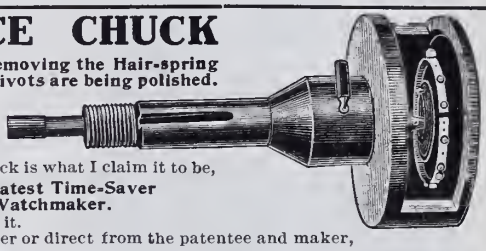
**BLANCARD & CO.**

**Gold Findings**

**96 MAIDEN LANE** **NEW YORK**

# CULMAN BALANCE CHUCK

**For Refinishing Balance Pivots, without removing the Hair-spring or Roller, and protecting them while the pivots are being polished.**



**Over 1000 Sold the First Year.**

Made for the principal lathes and will be made for any lathe for which I receive 10 orders.

Hundreds of watchmakers testify that this chuck is what I claim it to be,

**Practical, Safe, True and the Greatest Time-Saver ever Offered to a Practical Watchmaker.**

Send for one and try it.

Order from your material jobber or direct from the patentee and maker,

**C. CULMAN, 316 N. Sixth Street, - ST. LOUIS, MO.**

**ROLLED GOLD PLATE**

# SEAMLESS WIRE AND TUBING

**DUNBAR, LEACH, GARNER CO.,**

**MANUFACTURERS,**

**ATTLEBORO, - - - MASS.**

**"We make 10 Karat 10 kt. Rings."**



TRADE MARK.

Stamped in all our Rings.

# DAMM & BLOCK, BUFFALO, N. Y.




weather the efforts of the Fall River Board of Trade to get some Attleboro jewelers to move to its city seem also to be relaxed.

Good progress has been made replacing the water tank which fell from the roof of the D. E. Makepeace Co.'s building.

There is quite a little feeling expressed among the jewelers at the discovery that one of the leading salesmen, on his recent trip, registered at hotels in other parts of the country as from Providence. This matter was fought out vigorously nearly 10 years ago, when an aggressive campaign of newspaper publicity and club and office discussion was waged. At the close the unanimous opinion was reached that it was foolish for a small army of Attleboro jewelry drummers to bestow gratuitous advertising on Providence, which it did not need, when at the same time they were trying to build up the reputation of Attleboro. Since then it has been the custom for the salesmen to remember their own town, not merely at hotels, but in every instance where they had occasion to tell where they were from. It is believed that when the majority of the salesmen came over to this practice the results could be traced on the ledgers of Attleboro houses.

## Connecticut.

D. C. Barrows, Willimantic, has now completed the removal of his store fixtures into a new store in the Fuller Block.

The Morgan Silver Plate Co., Winsted, has decided to postpone the construction of its proposed factory addition until several months hence.

W. E. Pierpont, formerly engaged in business in the Hosly block, Branford, but now located in Naugatuck, spent Sunday in the former town, where he was visiting old friends.

The William L. Gilbert Clock Co., Winsted, is building a 17-ft. retaining wall in the bank east of the Still River, preparatory to erecting a five-story brick factory addition.

The E. Ingram Co., Bristol, has just broken ground for its new factory to be erected in the rear of the movement shop. The new building will be used for the enameling department.

A fire broke out in the factory of the R. Wallace & Sons Mfg. Co., Wallingford, early Thursday morning, but was extinguished before causing any serious damage. The fire was due to one of the lacquer ovens catching fire.

All the departments of factory "E" International Silver Co., Meriden, began Saturday afternoon to work 59 hours a week. This is the first time in several years that the big shop started working Saturday afternoons until after Labor Day or the first week in September.

Dr. Percy L. Clark, Chicago, Ill., president of the National Self-Winding Co., was in Bristol Saturday, and while there made the announcement that his firm intended to move its factory from Forestville to Champagne, Ill., where a new factory is being erected. The new structure will afford room for the manufacture of clock cases, as well as the movements.

Morris A. Green, Waterbury, has brought suit against R. R. Halpern, for $300 damages, which he alleges resulted from a statement made by the defendant in favor of the financial standing of his brother, Harry Halpern, to whom Green sold two diamond rings valued at $220, and who suddenly left Waterbury after having received the gems on trial without payment.

The body of the late Myron S. White, who was at one time with the Charles Parker Co., Meriden, and who died recently at his home in Brooklyn, N. Y., of heart disease, was brought to Meriden for interment in Walnut Grove Cemetery, August 7. A handsome tomb will be built for the remains. The deceased had been at one time manager of the New York office of Landers, Frary & Clark.

Henry J. Sevy, Battle Creek, Mich., will continue the business formerly conducted at that place under the firm name of Henry J. Sevy & Co.




**A Press and They're On!**
**A Press and They're Off!**

The most practical Eye-Glass holder in existence the double-pin attachment keeps it from turning sideways. No points or rough edges to tear the lining of the coat. Prevents loss or damage.

**Lesher, Whitman & Co.,**

Dept. F, 670 BROADWAY, NEW YORK.

FOREIGN HEADQUARTERS:
38 Shoe Lane, London, England.
40 Rue de l'Echiquier, Paris.
34 Yonge St., Toronto, Ont.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.

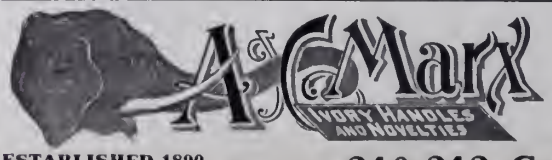



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

**MATHEY BROS., MATHEZ & CO.**

Send for Price-list. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.




*Direct Importers and Manufacturers of* **IVORY, STAG and HORN for the Cutlery and Silversmith Trade.**

ESTABLISHED 1890.
TELEPHONE, 2698 FRANKLIN.

**210-212 Canal St., New York.**

"New Lamps for Old" was Aladdin's cry.

We give

# New Rings For Old

when our 14K. Seamless Gold Shell

# RINGS

do not last as long as required by our

# GUARANTEE

supplied with each ring.

Stand 14K.-Gold Acid and Stone Test.

Write for Samples.

**Rhode Island Ring Co.,**
Incorporated,
Providence, R. I., U. S. A.

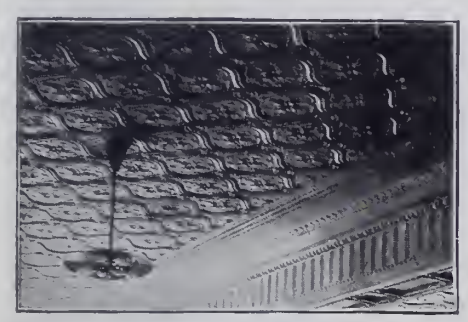
14K TRADE-MARK.








# NORTHROP'S METAL CEILINGS



Be up-to-date, have a neat and attractive store; it is a good foundation for a prosperous business. Send for our catalogue of new designs and give particulars for an estimate.

Our goods are easily applied by local mechanics.

NORTHROP, COBURN & DODGE CO.,
Manufacturers,
43 CHERRY STREET. - NEW YORK.



## It's the Little Things that count.

The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

## The Automatic Eye-Glass Holder

Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request Send for catalogue.

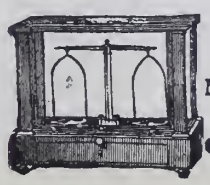


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37-39 MAIDEN LANE, NEW YORK.
Also Makers of the Leading Line of Thimbles.

**D. WOLKOFF,**
**27 Eldridge St., New York,**
**Bargains from Auction Sales Daily.**

Wholesale Dealer and Jobber in
**Jewelry, Watches, Silverware, Clocks, Bronzes and Novelties**
of every description.
**Jewelers' Fixtures, Machinery, Trays and Boxes especially.**
Also pays high cash prices for entire jobs, stocks and stores of Jewelry, Fixtures, Jewelers' Tools, Machinery, &c.

**GARREAUD & GRISER**
68 & 70 Nassau St., New York.
LAPIDARIES. PRECIOUS STONES.
GEMS in Unique Cuttings.



**HERMAN KOHLBUSCH, Sr.,**
ESTABLISHED 1859.
**Manufacturer of Fine Balances and Weights**
for every purpose where accuracy is required.
**Office and Salesroom, 194 BROADWAY, NEW YORK.**
Send for Price List. Tel. 370 Cortlandt.



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For Thirty-three Years the Standard Catalogue and Maker of Prices in the New York Market.

500 WIDE PAGES
30,000 ILLUSTRATIONS
UNIFORM LIST PRICES

Embracing the entire jewelry trade and all kindred lines.

SENT FREE UPON REQUEST.
WRITE FOR IT TO-DAY.

47g & 49 MAIDEN LANE.

S.F. MYERS CO. NEW YORK

MAGIC NUT
For Ear Buttons, Scarf Pins, etc.



A GLANCE at the illustrations will show that this device consists of an arrangement of two small discs. It holds firmly on perfectly smooth wire. Adjusted by simply pushing on the wire; removed by inserting finger and thumb nail between discs and pulling. Made in 18K., 14K., and 10K.; also in 14K. Rolled Plate; and in Sterling Silver and Aluminum. Small in size but great in utility.

C. Irving Washburn,
12-16 John St., New York.

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OPTICAL
CATALOG
is now ready for distribution.

WRITE FOR A COPY

F. W. GESSWEIN COMPANY
Dealers in Fine Tools and Supplies
39 John Street, - New York

'GRIP."A NEW GAME JUST OUT. Lively, instructive and interesting for any person wearing rings. Price, 25c. *Wanted, at once,* some jeweler in every town to sell this. It will boom your ring trade. Sample pack, 16c.; two, 30c.; eight for $1.00. Sent prepaid at once (only on receipt of price). Ask your jobber for Wells' Perfect Ring Adjusters.

Pat. U.S. and Canada.

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

"PRACTICAL COURSE IN ADJUSTING."
Price, $2.50.
All Jobbers or Jewelers' Circular Publishing Co.



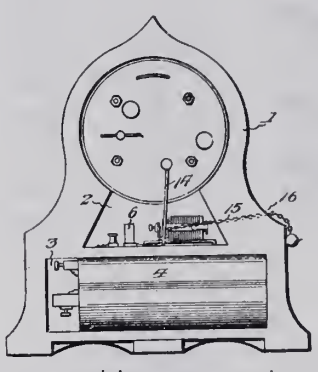

A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN AND UNITED STATES PATENTS THAT HAVE EXPIRED.

## UNITED STATES PATENTS.

ISSUE OF AUG. 1 1905. (CONTINUED)

**796,399.** ALARM CLOCK. JOSEPH E. BLITHE, Upland, Pa. Filed Sept. 30, 1903. Serial No. 175,197.

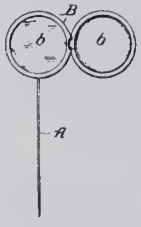
A device comprising a casing having the opening at the top containing a clock having a winding lever normally in circuit with a bell, the opening



at the center containing a magnet and contact and the opening at the bottom containing the battery, connection within the casing from the battery to the contact, and from the battery through said clock to said winding lever, and means extending without the clock to operate said winding lever and thus disconnect the same from the contact.

ISSUE OF AUG. 8, 1905.

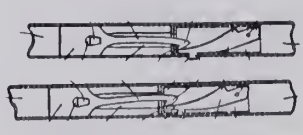
**796,480.** HAT PIN. IRA E. WEEL, Cleveland, O. Filed May 7, 1904. Serial No. 206,796.



In a hat pin, a stem, and a head secured thereto comprising two hinged parts adapted to register in a closed position, and having mirrored surfaces.

**796,490.** SEPARABLE FASTENER. HENRY R. BAKER, North Attleboro, Mass., assignor to the R. F. Simmons Co. Filed May 23, 1905. Serial No. 261,772.

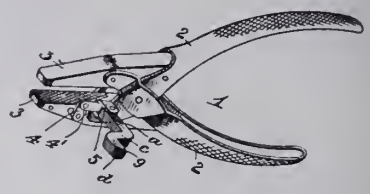
A separable fastener of the class described comprising two engaging portions, one member comprising a tube, a wall upon the end of the tube



provided with an opening, a lever pivotally mounted in the tube, a spring arm fixedly mounted in the other portion, a wall pivotally connected with the spring arm and provided with an opening through which the spring arm passes, and a hook upon the free extremity of the spring arm adapted to engage the inner surface of the tube wall.

**796,647.** OPTICIAN'S STRAP-FORMER AND GAGE-PLIERS. ZEBULON F. HIGHSMITH, Sumter, S. C., assignor to John S. Durle, Washington, D. C. Filed Nov. 21, 1903. Renewed Jan. 16, 1905. Serial No. 241,351.

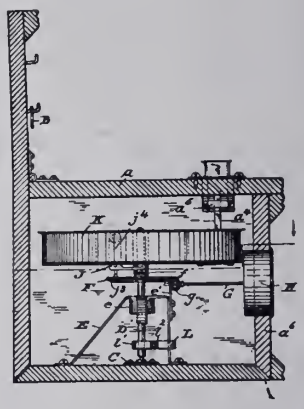
A strap-forming tool, consisting of a pair of pliers 1; a short strap 4, secured to the edge of one of the jaws; another short strap 4, having one end hinged to the other end of said strap 4; a hinge-bearing 5, pivoted to the free end of the last-mentioned strap, and blades 6, 7, 8, and 9, hinged in said bearing, the free end of each being



turned down, and formed into noses *d*, adapted to fit between the jaws of said pliers.

**796,532.** TIME-RECORDING DEVICE. ALBERT D. RAY, Cleveland, O., assignor to the National Clock Co., Cleveland, O. Filed Oct. 6, 1904. Serial No. 227,332.

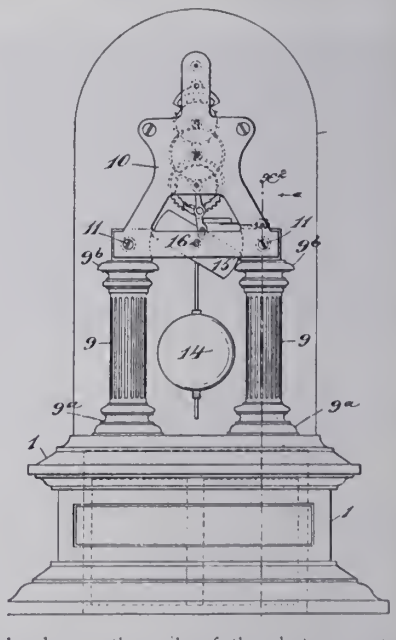
In a time-recording device, the combination of



a receptacle provided with a plurality of compartments, a rotatable support, upon which said receptacle is mounted, means for driving said support, and positive means for adjusting said receptacle upon said support and in the direction of travel thereof.

**796,701.** ELECTRIC CLOCK. RAGNAR CARLSTEDT, Jersey City, N. J. Filed Sept. 1, 1904. Serial No. 222,960.

An electric clock having a base, two hollow columns, supported on said base, an electromagnet having its pole-pieces supported on the tops of

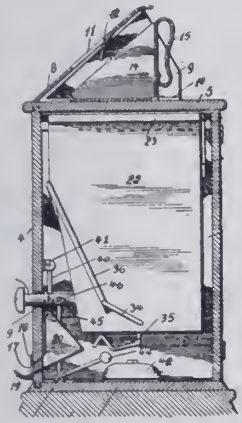


said columns, the coils of the electromagnet, inclosed in the respective columns, and a frame for the clock mechanism supported on said pole-pieces.

**796,875.** MATCH BOX. ARTHUR E. SMITH, Geneva, Pa. Filed Feb. 11, 1905. Serial No. 245,306.

The combination with an inclosing casing, of a container removably mounted in said casing, and having a partition forming the bottom of the container and provided with a groove forming a

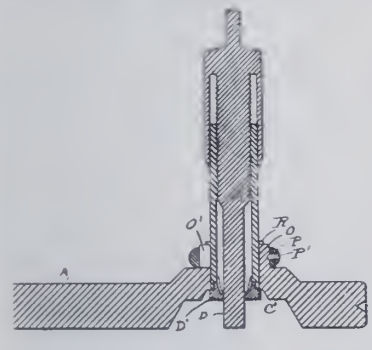
match-seat, and having notches registering with said groove, a rock-shaft journaled in the walls of the container with its ends extending beyond said walls, fingers carried by said rock-shaft, the front wall of said container being capable of being pressed inwardly, and means carried by said front



wall to engage the extending ends of the rock-shaft to actuate the latter and cause the fingers to enter the said notches and eject a match from the match-seat.

**796,903.** MICROMETER-GAGE ATTACHMENT FOR LATHES, &c. William A. Farrar, Whitman, Mass. Filed Mar. 13, 1905. Serial No. 249,876.

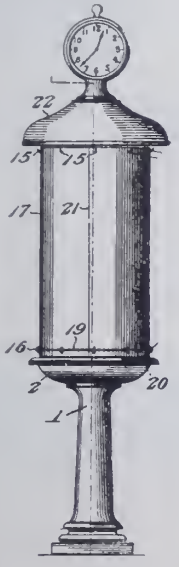
A device of the character described comprising a holder having centering-sockets in the ends there-



of and a recess in the side intermediate the ends thereof in combination with a micrometer-gage mounted upon said holder at right angles thereto, the spindle on the micrometer passing through the holder into the recess therein.

**796,937.** ADVERTISING DEVICE. Richard O. Scheel, Philadelphia, Pa. Filed Jan. 14, 1905. Serial No. 241,147.

An advertising device comprising a rotating cylin-



drical support, a flexible receiving element to envelop said support, means for supporting the upper end of said element, and means for locking the lower end of said element upon said support.

## DESIGNS.

**37,503.** LOCKET. Gibbs Mason, New York, N. Y., assignor to Wightman & Hough Co.



Filed June 12, 1905. Serial No. 264,962. Term of patent 3½ years.

## TRADE-MARKS.

PUBLISHED AUG. 8, 1905.

[The following trade-marks have been adjudged entitled to registration under the act of Feb. 20, 1905, and are published by the Patent Office in compliance with Sec. 6, of said act, which provides: "Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Sec. 2, of this act. If no notice of opposition is filed within said time the Commissioner shall issue a certificate of registration therefor, as hereinafter provided for."]

Ser. No. **855.** FOUNTAIN PENS. Boston Fountain Pen Co., Boston, Mass. Filed Apr. 8, 1905.

A representation in perspective of the old Massa-



chusetts State-House, with the representation of a fountain-pen of enormous size, as compared with that of the State-House passing entirely through and projecting on both sides of the State-House.

Ser. No. **2,012.** WATCHES, WATCH CASES AND WATCH MOVEMENTS. The Crescent Watch Case Co., New York. Filed Apr. 17, 1905.

The representation of a star and crescent, over

C.W.C.Co.



which appear the letters and abbreviation. "C.W.C. Co.," separated by periods.

Ser. No. **2,230.** WATCHES. The Hampden Watch Co., Canton, O. Filed Apr. 19, 1905.



The representation of a human hand grasping a figure representing Father Time.

Ser. No. **2,298.** WATCH CASES. The Dueber Watch Case Mfg. Co., Canton, O. Filed Apr. 19, 1905.




The representation of a pennant having upon

1. 1. Snap complete.
2. 2. Outside of Snap.
3. 3. Inside of Snap.

# The E. P. H. Patent
## NON-PULL-OUT Neck Chain Snap

*is a patented snap that insures the wearer against loss of*

CHAIN or CHARM

for it positively will not pull out

**Made in 10 and 14 Karat Gold and in Gold Filled.**

***Can be had of the following Wholesale Selling Agents:***

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E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
Bauman-Massa Jewelry Co., St. Louis

*PRICES.*

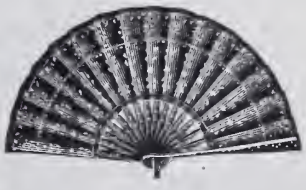
14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net



Headquarters for the most exclusive line of French and Vienna

# FANS

for the Jewelry Trade in this country



**LOUIS STEINER,**
*Importer,*
**520-522 Broadway, NEW YORK.**

it the word "Golden" and the representation of a star.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued Aug. 7, 1888.*

**387,213.** COMBINATION-CANE. Daniel Crowley, Boston, Mass.

**387,247.** BALANCE-STAFF. Charles Morlet, Hoboken, N. J.

**387,276.** SYNCHRONIZER. A. G. Wiseman, St. Louis, Mo.

**387,280.** COMBINED INK-STAND AND PEN-RACK. E. A. Bruce and H. J. Campbell, Yankton, Dakota.

**387,306.** WATCH. A. L. Keller, Springfield, Mass.

**387,321.** WATCH-CASE. G. C. Smith, New York, N. Y.

**387,326.** SPRING-HOOK FOR SUSPENDER-BUCKLES. Calvin Voorhis, New York, assignor of one-half to Abraham Shenfield, same place.

**387,378.** PENHOLDER. W. A. Taylor, Brooklyn, N. Y.

**387,387.** FOLDING MIRROR. PETER WIEDERER, Stapleton, N. Y.

**387,449.** CROWN-SETTING. N. L. Ripley, Newton, assignor to Ripley Howland Mfg. Co., Boston, Mass.

**387,450.** FOUNTAIN-PEN. F. A. Robinson and Amy L. Smith, New York.

**387,465.** SUSPENDER-BUCKLE. C. F. Walters, Prospect, N. Y.

**387,469.** ARBOR FOR WATCHES AND CLOCKS. W. N. Weeden, New Bedford, Mass., assignor to the Weeden Mfg. Co., same place.

**387,470.** MEANS FOR MAKING PINIONS. W. N. Weeden, New Bedford, Mass., assignor to the Weeden Mfg. Co., same place.

**387,471.** PINION. W. N. Weeden, New Bedford, Mass., assignor to the Weeden Mfg. Co., same place.

**387,472.** METHOD OF MAKING PINIONS. W. N. Weeden, New Bedford, Mass., assignor to the Weeden Mfg. Co., same place.

**387,548.** METHOD OF MAKING ARBORS. W. N. Weeden, New Bedford, Mass., assignor to the Weeden Mfg. Co., same place.

**387,567.** COMPENSATION WATCH-BALANCE. A. F. Pickert, Atlanta, Ga.

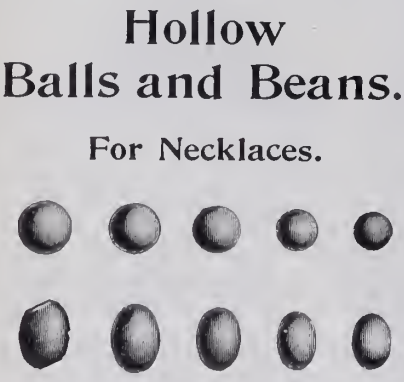
**387,611.** SAFETY HAIR-BRAID PIN. F. G. Winnek, Leavenworth, Kans., assignor of one-half to James Hunter, same place.
*Design issued Aug. 9, 1898, for 7 years.*

**29,169.** PLATE. C. J. Ahrenfeldt, New York.
*Design issued Feb. 4, 1 02, for 3½ years.*

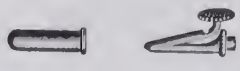
**35,661.** SOUVENIR HAT-PIN. J. T. Donnell, St. Louis, Mo.


# Hollow Balls and Beans.

## For Necklaces.



TUBE AND SNAP CATCH.



## HERPERS BROS.

SETTING MAKERS.

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NEW YORK OFFICE, 41-43 MAIDEN LANE.

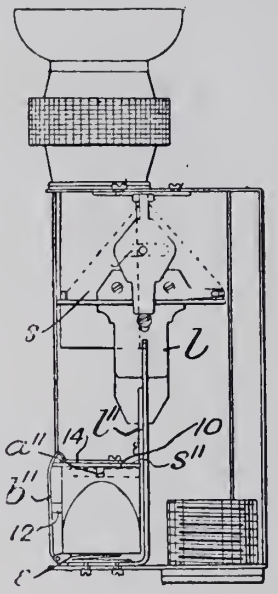

## BRITISH PATENTS.

ISSUE OF JULY 26, 1905.

(Abridgments of Specifications, 1904, from *The Illustrated Official Journal.*)

**8,125.** PRISMATIC TELESCOPES, ETC. L. Bunger, Schmargendorf, near Berlin. April 8.

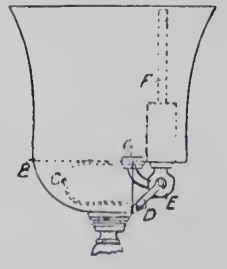
The figure shows in side elevation a frame in which the prisms of a telescope, etc., can be adjustably mounted. This frame consists of two leaves *l*, $l^{11}$ which are slotted and engage with one another rectangularly so as to admit of axial adjustment. These leaves carry horizontal plates




*s*, $s^{11}$, each of which carries a prism between springs and stops. The lower prism, for instance, is pressed down on to its seat by a spring S, against a stop $a^{11}$ by a spring 10 (at the back), and against the leaf $l^{11}$ by a spring 12 on a hinged leaf $b^{11}$ held by a catch 14, which is released to introduce the prism. The frame is adjusted in the casing upon tubes passed temporarily in by the eyepiece and objective openings. The holes through which the fixing-screws pass are made large.

**8,141.** COMMUNION CUPS. J. Panton and J. Brown, Edinburgh. April 9.

A communion cup is made to discharge a fixed quantity of liquid into a smaller cup as required.




On a false bottom B is fixed a receiver F with a supply pipe G in which is fixed a three-way cock E actuated by a lever D and a spring C. The receiver F is emptied by the lever D being pressed up by a cup placed underneath.

1904.

**15,627.** ELECTRIC CLOCK. Bowell.

**19,432.** RING OR SCARF PIN. Hamilton.

**19,880.** HAT PIN. Jones.

**19,881.** MANUFACTURE OF BACK-PLATES FOR SLEEVE-LINKS. Jones.

**22,494.** SNAP FASTENER FOR CIGAR OR MATCH CASES. Allday.

1905.

**6,170.** HAIR PIN. McKay & Cobb.

**6,577.** WATCH. Kendal & Goering.
*Applications filed July 10 to July 15, 1905.*

**14,200.** COMB. F. C. Grocott and Enoch Joseph, 70 Chancery Lane, London.

**14,338.** HATPIN. W. R. Linington, 295A Wandsworth Bridge Road, Fulham, London.

**14,355.** EYEGLASS. J. D. Lewis, 65 Chancery Lane, London. Complete specification.

**14,393.** FASTENER FOR KEY-CHAINS, CHTELAINES, ETC. H. H. Bateson, Birkbeck Bank Chambers, Chancery Lane, London.

**14,404.** TIME-CHECK CLOCK. G. Popoff and J. M. Simeonoff, Southampton Bldg., Chancery Lane, London. Complete specification.

**14,431.** CRUMB SCOOP. Henry Dean, Albert Road, Stechford.

**14,438.** GUARD-CHAIN FOR PURSES. Jacob Spitz, 224 Friedrichstrasse, Berlin.

**14,443.** HAIR PIN. Willie Evans, 9 Regent St., Strand, London.

**14,493.** THIMBLE. A. T. Parkin, 31 Bedford St., Strand, London.

**14,516.** SCARF-CLIP. E. G. Bagnall and T. R. Bagnall, 45 Northampton St., Birmingham.

**14,607.** FOUNTAIN PEN. Robert Macdougall, 100 Wellington St., Glasgow.

**14,637.** SPECTACLES. George Spiller, 53 Chancery Lane, London.

**14,640.** PENHOLDER. C. S. Ware, 27 Chancery Lane, London.

## Importations at the Port of New York.

*Weeks Ended Aug. 12, 1904 and Aug. 11, 1905.*

| | 1904. | 1905. |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $79,511 | $71,077 |
| Earthen ware | 21,608 | 21,428 |
| Glass ware | 19,074 | 17,016 |
| Optical glass | 3,547 | 5,523 |
| Instruments: | | |
| Musical | 10,425 | 16,161 |
| Optical | 13,475 | 5,308 |
| Philosophical | 629 | 2,466 |
| Jewelry, etc.: | | |
| Jewelry | 18,017 | 21,418 |
| Precious stones | 516,803 | 1,024,011 |
| Watches | 19,710 | 34,111 |
| Metals, etc.: | | |
| Bronzes | 2,638 | 4,720 |
| Cutlery | 25,829 | 22,757 |
| Dutch metal | 1,102 | 4,565 |
| Platina | 35,333 | 41,442 |
| Plated ware | .... | .... |
| Silverware | 45 | 49 |
| Miscellaneous: | | |
| Alabaster ornaments | .... | 105 |
| Amber | 993 | 926 |
| Beads | 6,723 | 3,957 |
| Clocks | 4,770 | 5,771 |
| Fans | 4,179 | 4,195 |
| Fancy goods | 4,939 | 4,231 |
| Ivory | 25,741 | 343 |
| Ivory, manufactures of | 446 | 462 |
| Marble, manufactures of | 18,271 | 4,250 |
| Statuary | 4,764 | 3,065 |

After buying the stock of Isaac Jacobs, at Winterset, Ia., Harry G. Nichols has moved the merchandise to Mitchell, S. Dak.

Hon. John F. Parkhurst, Hon. William H. Nichols, Hon. John F. Little, Hon. Frank Campbell, William H. Hallock and Reuben R. Lyon, of Bath, N. Y., have subscribed the necessary funds for the purchase of a town clock for the village. It will be presented at the next meeting of the Common Council. It is proposed to erect a stone arch over the Main approach to Pulteney Park, in the center of the business section of the village and to install the clock on this arch. The clock will be corrected daily by a special wire from Washington.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c.,

## WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

**WE PAY FOR OLD GOLD:**

| | | | |
|---|---|---|---|
| 22 K. 88c. per dwt. | | 12 K. 48c. per dwt. | |
| 20 K. 80c. " | " | 10 K. 40c. " | " |
| 18 K. 72c. " | " | 8 K. 32c. " | " |
| 16 K. 64c. " | " | 6 K. 24c. " | " |
| 14 K. 56c. " | " | 4 K. 16c. " | " |

MARKET RATES FOR SILVER AND PLATINUM.

## WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

**PRICES OF ALLOYED GOLD:**

| | |
|---|---|
| 10 K. 48c. per dwt. | 14 K. 64c. per dwt. |
| 12 K. 56c. " " | 16 K. 72c. " " |
| 18 K. 80c. per dwt. | |

Gold and Silver Solder, either from formulas furnished or our own. "T. B. H.," Alloy, 25c. per oz. Guinea Gold, 75c. per lh. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring

*Try us and you will appreciate our Squareness, Promptness and Accuracy.*

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SMELTERS, ASSAYERS, REFINERS.

CAN BE FILLED TWO WAYS.

**$2.50 THE SWAN**

Self-filling Fountain Pen.

PRINCIPLES COMBUSTION.

Patented July 9, 1895; August 6, 1901.

*CAN BE FILLED WITHOUT DISTURBING A LINE OF THOUGHT.*
*THE PERFECTION OF A FLOW.*

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130 Fulton Street, New York.
Sold by Best Trade. Send for Catalogue.

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NEAR MAIDEN LANE · · · NEW YORK

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**Gold, Silver and Platinum Refiners,**

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Telephone, 7533 Cortlandt.

**Dealers in U. S. Assay Gold and Silver Bars, Platinum.**

**Old Gold, Old Silver and Platinum Bought.**

# THE BROWN & DEAN COMPANY,

102 & 104 Richmond Street,
PROVIDENCE, R. I.,

**Refiners of Everything Containing Gold and Silver.**

Send us a trial and be one of our satisfied list.

**SOUVENIR SPOONS.** Bowls Engraved for $4.00 per dozen.




1 dozen Teas, gilded and engraved, $10.60.

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206 WEYBOSSET STREET, PROVIDENCE, R. I.

PLATINUM SEAMLESS TUBING.
PLATINUM POLISHING PASTE.

# PLATINUM

**Assayers and Refiners.**

**BELAIS & COHN,**
13 DUTCH STREET, - NEW YORK.

## The Emerald Mines in Colombia—Their Ownership and Operation.

WASHINGTON, D. C., Aug. 11.—The celebrated emerald mines of Muzo, Colombia, are owned by the Government and are among its most valuable assets. Colombia is seeking a loan in foreign markets with which to carry on operations in the mines. Mr. Lloyd-Owen, a well-known expert, was employed by the Government and made a very elaborate report, a copy of which was furnished the State Department by Mr. Russell, United States minister at Bogotá, and from which the following paragraphs are taken:

*Situation.*—The Muzo mines are situated in the State of Boyaca, and are about one and one-half hours' ride on mule back from the small town of Muzo, which at present seems in a state of stagnation, but was formerly of considerable importance. Muzo can be reached by three days' hard riding on mule back over very bad roads from Zipaquira, the terminus of the Northern Railway, and about two hours' railway journey from Bogotá.

*Area.*—The area of emerald bearing ground at Muzo is very large; it has never been properly explored and tested, but undoubtedly extends over many square leagues of country, the Government property alone, which forms the district around the Muzo mines, being estimated at 40,000 hectares (98,840 acres), of which a large portion is emerald bearing.

*History.*—The mines have probably been worked for over 1000 years: First by the Indians, then for some 300 years by the Spaniards, and since then by various persons or syndicates under some arrangement with the Colombian Government. Most of these arrangements or leases were for short terms, and each party working the mines got out as many emeralds as possible without regard to the future opening or working of the mine. As a result each party left the mine blocked with débris for his successor, who in turn got what emeralds he could without thinking of the future of the mine. Naturally under this system, although many emeralds were obtained, and some parties did well, the general output of gems was not large, compared with what can be produced in the future with a better mode of working.

*Formation of emeralds.*—Under great heat and pressure, due no doubt to further and subsequent volcanic action, these various minerals in the fissures or veins have crystallized in different shapes and forms, according to the various minerals contained in any particular vein or fissure. Under favorable circumstances the most beautiful deep-green emeralds have been formed in these small veins, the green color being undoubtdly due to the presence of chrome in sufficient quantity. In other veins the emeralds are found of a light-green color, due, no doubt, to the fact that there was not chrome enough present to give the deep-green color.

*Formation of emeralds and crystals.*—Again in other veins no chrome was present, and as a result the crystals are pure white or colored red or yellow by oxide of iron. Many of the crystals are pure silica and others have various minerals combined with the silica. Thus many kinds of crystals have been formed in the veins, according to the varying circumstances. But the general tendency in these emerald bearing rocks is to form crystals of emerald of more or less green color, and the quality of the emerald, if it is clear and free from flaws, depends upon its size and color, the darker green being the most valuable.

*Position of present workings.*—The present workings on the Muzo emerald mines are situated near the end of a long deep valley, which end is shut in by a cross range into the valley. In the time of flood the water washes the débris from the mines down the valley, but in dry weather the force of the water is not sufficient to clear away the débris, which soon accumulates and may in time stop the working of the mine.

*Thickness of emerald bearing strata.*—The thickness of the emerald bearing strata at the present workings of the Muzo mines varies from 100 to 200 feet. Although some emeralds are found in the upper strata the amount is inconsiderable and practically all the emeralds are found in the lower strata.

*Removal of overburden.*—All this means that immense quantities of barren rock and strata have to be removed in order to get at the emerald bearing ground by open workings, and as it would not pay to remove this overburden by hand labor the agency of water is employed. The present system is as follows: A small stream of water, coming down the mountain side above the workings, is intercepted and caught in a tank, when this tank is full the water is released, and rushing down and through a long winding ditch finally comes to some of the débris and washes it down the valley, where it accumulates until washed away by the stream from the cross hills. This arrangement answers fairly well in wet weather and for working on a small scale only.

*Removal of overburden in advance of workings.*—In order to insure a regular supply of emeralds, it is important and necessary that after the present accumulation of débris has been removed work should at once be commenced to remove the overburden from the next portion of emerald bearing ground proposed to be worked, and this should be pushed on as fast as possible during the wet season when water is available. There should never be less than 12 months' work of emerald bearing strata exposed and clear of débris. This, of course, means an expenditure of capital, but it would pay well in the long run and insure a more regular supply of emeralds.

It is stated by the expert that the production of the mines for the period included between May 1, 1904 and January 31, 1905 was as follows, stated in carats: First-class emeralds, 262,518; second-class, 467,690; third-class, 22,700; fourth-class, 16,000. These figures give a total of 768,938 carats sent to Bogotá in the period named. Of the relative value of the several classes of emeralds shipped to Bogotá the expert says:

It will be noted that one-third of the emeralds sent from the mines are considered first-class there, but I understand that a considerable proportion of these when examined by an expert are reduced to the second or third class; on the other hand, it may happen that emeralds considered second-class at the mine may be found on examination to be first-class. In making my estimates I do not take into account the second or third or fourth class stones, nor do I estimate anything beyond the average for the exceptionally large stones of high quality which are sometimes found and which bring such high prices. I consider it would be a fair estimate to say that 10 per cent. of the emeralds sent from the mines are first-class. These in cutting will probably lose one-half their weight. Taking this as a basis of calculation, the profits of the Muzo mines for the last 10 months' work for which I have the production should not be less than the following and may be more: Ten per cent. of the production, 76,893 carats; allow one-half for cutting, 38,446 carats; production, estimated value, £153,784; less wages and other expenses at mines, £10,784; net profit, £143,000 ($695,910.)

*Low-class emeralds should be destroyed.*—I am strongly of the opinion that after an expert or a committee of experts has carefully examined the lower class emeralds the stones which are not worth a fair price per carat should be destroyed in the presence of a committee, and emeralds of value should be carefully weighed, described, numbered, and entered in a book kept for the purpose, so that a record may be kept of every emerald of value. To destroy the low-class emeralds might be a loss of money for a time, but would be a gain in the long run as it would have many advantages.

*Future profits.*—With reference to the future profits of the Muzo mines, if my recommendations are carried out and the mine is managed with skill, energy and honesty, the results should be as follows: An average output of 100,000 carats per month, a reasonable estimate, would be equal to 1,200,000 carats per annum; taking 10 per cent. of these as best quality would leave 120,000 carats; loss of one-half in cutting leaves 60,000 carats; 60,000 carats at £4 per carat, £240,000; deducting for cost of working mine, staff, and contingencies, £40,000, should leave a profit of £200,000 ($973,300) per annum.

I would also point out that by opening the old workings on the other side of the valley another and probably productive and profitable mine might be opened. But the area of emerald bearing ground is so large at Muzo that the only limit to the production of emeralds, if required, would be the quantity that could be sold without reducing the price seriously.

In conclusion, I may say that in the Muzo emerald mine the Republic of Colombia has a magnificent property, which should conduce to the prosperity of the country for generations to come.

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The Churchill Jewelry Co., Pueblo, Colo., has filed an appeal from a recent decision of a police magistrate declaring the concern guilty of conducting a pawn brokerage business without a license, and imposing a $100 fine.



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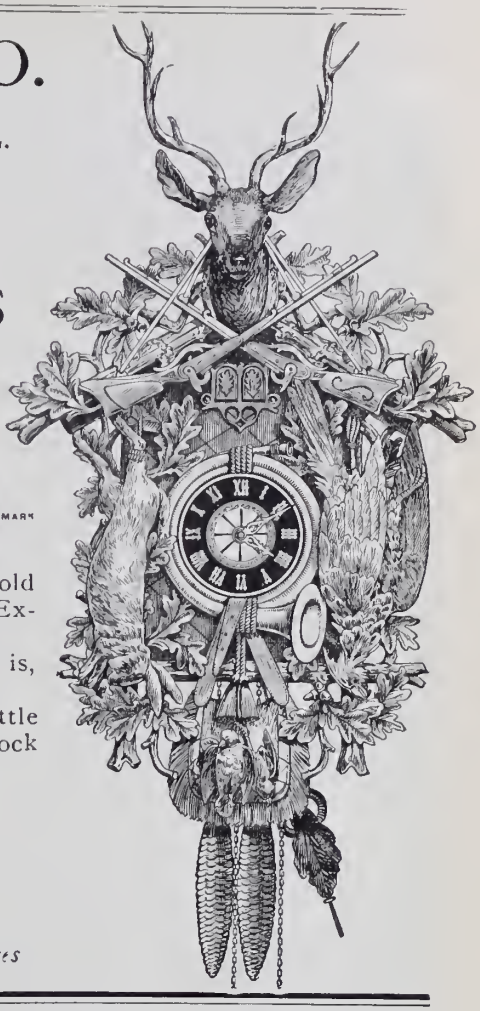
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# WALTHAM WATCHES—"TIMING THE TIME-BALL"



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THE HOROLOGICAL REVIEW

## Parisian Art Work in Bronze Clocks.

A TIMEPIECE notable for its beauty and artistic qualities is the handsome clock of gold bronze and tortoise shell presented by Marquise de Pompadour to Frederick II. The clock, which is illustrated herewith, dates from 1760. It is the work of Stollewerk in Paris and measures 2.63 meters with the pedestal. It is now preserved at the Marble Palace in Potsdam.

The use of artistically wrought clock cases as a decoration of private dwellings originated in France at the close of the 17th century. It was around the year 1657 that in consequence of Huygens' invention the house clocks with weights were more and more abandoned and gave place to the mainspring clocks, whose works were inclosed in more or less richly ornamented and artfully wrought cases. Small transferable clocks with horizontal motion, as well as clocks in the shape of monuments of chiseled and gilt bronze, were already known in the 16th century, and many of them may be found in the various art collections. A regular manufacture of artistic ornamental clocks for the mantlepieces, however, was not commenced until the 18th century. The finest works of this kind, executed by eminent artists and made of the finest material, are partly in the possession of rich aristocratic private families or else exhibited in museums.

Of many of them reproductions were made, however, at all times, and as the decorative style of the present era also takes kindly to replicas of the ornamental clocks of the 18th century, we will pass in review a few of the most interesting specimens with a description of the original models.

One of the handsomest mantle clocks of that period was the work of the famous artist, Saint Germain, during the reign of Louis XV. Like the original, the reproduction is 80 c.m. high. Its base represents a grotto, which contains a chime in the center inclosed in a box. The music box closes in front with a glass door in an ornate prettily curved frame bearing a small shield. The artistic treatment of the space above and below the dial has for its theme Venus bewailing the death of Adonis. The form of the young hunter in a fine pose is stretched out over all sorts of rocks. On the right a dog is raising himself up to him and over his head are affixed a shield and quiver. Behind the body of Adonis and over a grille-work is the clock mechanism. On both sides running up from the base and around and over the dial are plants and arabesques and on top reclines in a half-sitting posture the goddess who, leaning forward, mournfully regards the dead body.



GOLD BRONZE CLOCK PRESENTED TO FREDERICK II.

Two smaller clocks, one of them Louis XIV., the other Régence, were originally intended to be affixed to two brackets fastened to the wall. Their reproductions are adapted to be hung up. Both are imitations of the work of Charles Boulle, the inventor of incrustations of tin, brass and tortoise shell in wood.

The Louis XIV. clock shows on the pedestal rich arabesque ornaments in the masks and female heads between. The oblong wooden case and the round frame of the dial are inlaid with tortoise shell and tin. At both sides of the dial are two small socles with flower vases of bronze, and on the upper dome, likewise worked in inlaid wood and with bronze decorations, a bronze figure is seen, in a running attitude and blowing a trumpet.

Embellished with mosaic work of the Boulle style is a clock which is affixed over a column on feet. The column is square, a little wider above than below, and the lateral surfaces are covered with mosaic work. The work of art holding the dial is made of gilt bronze and represents Apollo's sun carriage. The original of this timepiece is in the Louvre Museum at Paris.

## Some Remarkable Flat Watches of the Present Day.

VARYING criticisms have been published from time to time representing the opinions of experts and commercial interests on the policy of manufacturing flat and extra flat watches. As a matter of interesting news and a further contribution to the elucidation of the subject the reproduction of illustrations with explanations from a Swiss contemporary, the *Revue Internationale d'Horlogerie*, may be in order. Says the journal: "There are evidently serious objections to the liberal production of extra flat watches of poor quality because it is scarcely possible to construct such pieces without the most thorough care, which involves great expense. But it goes without saying that the carrying of flat watches involves less inconvenience with wearers than do thick ones. A short experience in carrying both will readily decide the question. The manufacture of flat watches of the best quality is simply a question of admirable skill, mechanically the making of masterpieces beyond criticism.

"In continuation of what we have already published on this subject, the house of Georges Meyer, Chaux de Fonds, which makes an important specialty of these pieces, has shown several different styles and sizes and in different stages of completion. The total thickness of these, including the glass, varies from 3 to 5 mm. for regular watches and 7 to 8 mm. for the more complicated specimens. They are thought worthy of being photographed and reproduced here in their actual sizes.

"All the movements of these samples are made in a mechanically perfect manner and of a finish beyond criticism. They are all made entirely by hand by workmen who may be proud to be able to call themselves 'watchmakers.'

"It is only just to state that for parts of a like delicacy it would not be possible in most cases to use mechanical devices.

"We have been tempted to measure some of the principal parts of these extra flat watches of Mr. Meyer. According to these measurements the total thickness of a movement of 19 lignes does not exceed 1.3 mm., and the following are the thicknesses of different pieces:

| | MM. |
|---|---|
| Height of barrel | 0.8 |
| Thickness of wheels | 0.1 |
| Thickness of escape wheel | 0.08 |
| Thickness of cut balance | 0.3 |
| Thickness of jewels | 0.15 |
| Height of spring | 0.15 |
| Thickness of ratchets | 0.1 |

"These figures show the difficulty met in the execution of such work, which requires a clear general design and a mathematical precision to lay down such dimensions, where fractions of hundredths of an inch are of account in obtaining remarkable results.

"At a time when horological productions of indifferent qualities overcrowd the markets, it must be noted with satisfaction that an effort has been begun to manufacture horological works of real merit."



A GROUP OF INGENIOUSLY CONSTRUCTED FLAT WATCHES MADE IN CHAUX DE FONDS.

W. L. Odell is selling out his jewelry business in Hubbard, Tex.

## Notes on Watch and Clock Oil.

(Compiled for THE JEWELERS' CIRCULAR-WEEKLY from different authors.)

(*Continued from issue of August 9, 1905.*)

OLIVE oil has been used as a lubricant since the early days of horology, the older writers giving many methods of treating it. It is obtained from the fruit of the *Olea Europea*, one of the jasamines, which grow throughout southern Europe, northern Africa and other tropical countries.

For the preparation of the finest oils, known as "virgin oil," only the pulp of olives picked by hand is used. The pulp is packed in strong linen and the oil is compressed by twisting the linen together. The pulp sometimes contains as much as 70 per cent. of oil. Its last traces of adhering acid are removed by vigorous and repeated shaking with one hundredth part of its weight of caustic soda lye. After the mixture has stood for several days a large quantity of water is added and the oil floating on the top is poured off. Though the oil is now free from acid, it still contains coloring matter and other substances which would prove injurious. It is then mixed with very strong alcohol, 10 parts of the former and two of the latter, and thoroughly mixed by shaking. The bottle containing the mixture is then placed in the sun and the mixture shaken several times a day. In the course of two or three weeks the oil will have become white as water, when it is withdrawn from the alcohol, on the surface of which it floats. The purified oil is placed in small bottles, tightly corked, and kept in a dark, cool place.




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## English Watch Manufacturers Seriously Disturbed by American Competition.

WASHINGTON, D. C., Aug. 10.—It is stated, on the very best authority, that a unique condition of affairs confronts the English trade in watches. Improvements have been made all along the line of manufacture, and still complaint is made that the trade is rapidly dying out. There is serious talk now of trying to amalgamate all the factories under one general management, and see if in that way expenses can be cut down and business put on a profitable basis.

A brief review of the industry in England may not be without interest. The chief center of the industry is Prescott, Lancashire, where for centuries it has been the one craft of the place on which all energies have been centered, and the work was carried on in different small establishments, each making a specialty of its own particular part. This remained the case until about 20 years ago, when it was found that trade was leaving the town, and that Swiss and American makers, working on a large scale and with elaborate machinery, turned out cheaper and better watches at prices with which the small producers could not compete. This was also true in Clerkenwell and Coventry.

The Lancashire men determined to put up a stiff fight for the trade, and funds were raised for the erection of a large and splendidly equipped factory. This was placed in charge of the former leading local maker, and nothing was lacking on the part of the company to insure its success. Much of the necessary machinery was made in Prescott, where there are some very expert toolmakers, and the world in general was searched for improvements which were adopted as soon as they were found to be practicable. In some ways this venture was a complete success. A watch was produced that for cost and quality would stand comparison with the best of its rivals. It is claimed that the Prescott watch is as good as the American. The actual cost of manufacture when the factories are running full time is found to be lower than it is in this country. This brought the English article into renewed popularity, the factory was enlarged, and soon Prescott was furnishing employment to more than 1,300 people, and upward of $1,500,000 was invested in the plant and its equipment.

From this point on it is claimed that American competition has gradually squeezed the life out of the trade until at the present time not more than 500 hands are employed, and it is further claimed that there is serious danger of the total extinction of the English watchmaking industry.

The claim is made by the English manufacturers that the American "combine," whatever they embrace in that generic term, can fix whatever price it pleases owing to our high protective tariff. On the other hand, in England there is no import duty. It is also stated that American makers are systematically making a dumping ground for a certain percentage of their output on the English markets at prices sometimes much less than is asked for at home.

The report goes on to say that an effort is going to be put forth to get legislative action which will in a measure protect the home industry from this unfair competition.

# A Watch with a Sentiment



In naming our new O-size complete watch Betsy Ross, we have paid a pretty tribute to the interesting widow whose nimble fingers formed our first and most enduring national emblem—"Old Glory,"—and at the same time we gave *you* this cue for selling: the Betsy Ross Association has nearly a million members, while nearly every other American woman entertains the sentiment of regard for Betsy Ross' memory that must make this watch immensely popular.



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**Complete 0-Size Watch**



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**The Keystone Watch Case Co.**

**Philadelphia**

## Niello in the Decoration of Watches.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from *La Fédération Horlogère Suisse.*)

NIELLO, termed also Russian or Tula enamel, from the city in which it first appeared, has the effect by its deep blue-black, of producing a strong contrast with the light background of the silver article which it decorates.

This process has many important advantages which make it practical and inexpensive. It possesses desirable artistic and durable qualities. To understand its value, it suffices to consider the technical principles on which its industrial employment for watch cases is based. The design, which is to appear in blue-black, is hollowed on the silver article by means of the graver or stamp, the grooves are then filled with niello and the piece is fired and polished. The niello parts then present considerable thickness, since the decorative substance adds perceptible bulk, as may be seen in Figs. 1 and 2.

Ordinary enamel is simply an application to the silver, owing to the silicates which are its base. Niello, on the contrary, is composed of metallic sulphides of lead, silver and copper, and penetrates the metal. In fact, when the solidification of the niello, on its passing through the fire, is taking place, a sulphuration of the silver with which it comes in contact is produced, and then a real chemical soldering is obtained, so that the nielloed parts are actually embodied with the watch case.

The adhesion of the decorative substance due to its incorporation with the metal, and the fact that the niello is itself malleable on account of the lead it contains, allow of bending the nielloed objects without detaching a particle of the niello itself, as may be seen in Fig. 3, which represents silver plates that have been bent after applying niello.

The niello undergoes no deterioration. Consequently its other qualities are a perfect adhesion to the silver, malleability and freedom from cracking or splitting.

As the metallic salts constituting the niello melt at a comparatively low temperature, there is no risk of deforming the articles on their passage through the fire. It is readily seen that this is especially advantageous for watch cases, since with niello there is no fear of imperfect closing edges such as are frequently found in cases whose decoration makes necessary a passing through fire at a high temperature, as is the case, for instance, with enamel.

The chemical action of the sulphides of the niello on the silver of the article being indispensable to the success of the operation, it follows that the process is not applicable to common metals. It is therefore impossible to make articles similar to those of niello-silver out of non-precious metals. The owner of a niello and silver watch case is on this account not liable to meet with the same article in common metal, as is often the case with other articles. It is only the silver case that is decorated according to the principles we have indicated, that has the qualities which distinguish true niello, whereas the imitations made of steel, German silver or other metal are not niello, as they cannot be obtained except by processes affording less solidity, such as those of oxidation and enameling.



Fig. 1.

Owing to the properties of niello and the way in which it is applied, a nielloed watch long retains the appearance of a new one, and this is its chief advantage. Owing to its thickness, the decorative substance withstands the friction of the pocket for many years, so that no change in the design becomes perceptible. After wear the polish is merely somewhat deadened, which does not impair the appearance. The gray spots that sometimes appear on the niello when the article is under glass, disappear when subjected to the friction of the pocket. They may be easily removed by rubbing with soft linen slightly oiled.



Fig. 2.



Fig. 3.


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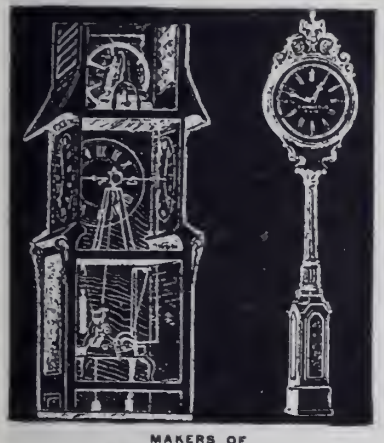
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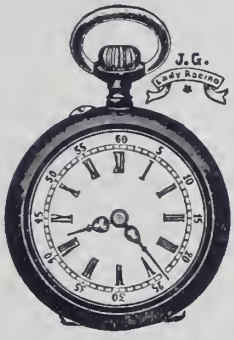


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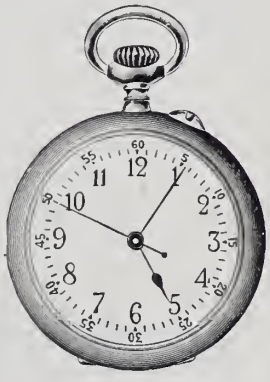

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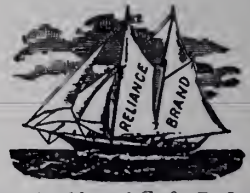
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and all possible improvements made. Pearls damaged by setting or from wear with diamonds restored.

JOHN HAACK, Room 53, 11 John St New York.




That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

## An Attractive Chicago Jewelry Store.

THE illustration of the new store of Kleiner & Hein, 206 E. North Ave., Chicago, shows very clearly the general interior arrangement. The size is 20 by 50 feet, ceiling of corrugated steel, tinted green and richly gilded, and fixtures of golden quartered oak. In the front, but not shown in the illustration, are two watchmaker's benches, one on each side of the store. They are ornately trimmed to match the fixtures.



INTERIOR VIEW OF THE STORE OF KLEINER & HEIN, CHICAGO.

In addition to the electroliers, the store is lighted by incandescent lamps, placed in the cornice of the side and rear wall cases.

This firm was organized Jan. 15, 1902, and is composed of Wm. C. Kleiner and Chas. C. Hein. Both are progressive and enterprising young men, and not only take pride in keeping their stock attractively displayed in the show windows and cases, but they also make a careful study of the goods which are particularly adapted to the requirements of the trade in their locality.

## Make The Customer Feel He Is No Stranger.

TEACH your clerks the cash value of that short word "Mister" when coupled with the name of a customer—particularly the chance or occasional customer who does not expect to be called by name, says a writer in *Printers' Ink*. Have you ever been recognized and called by name in a store, and by a clerk with whom you did not feel at all acquainted—by a clerk whom you had no recollection of having met before? Didn't it please you in spite of yourself? Didn't you warm a little toward the man and the store? Don't encourage any undue familiarity, but do everything you can to impress upon your selling force the importance, to them and to you, of remembering and correctly connecting names and faces, and of using names at the right times and places. It is particularly uncomplimentary and provoking to a regular, though, perhaps, infrequent, customer, to have the clerk ask his name and address time after time; especially by contrast with the clerk in another store who says, "Same address, I suppose, Mr. Jones, number 14 W. Broad St." All other things being equal, people prefer to trade where they feel acquainted; and the salesman who wants to make the most of himself will cultivate a memory for the names and faces of customers and, if possible, remember the customer's tastes in the kind of goods carried in his department.

If a customer indicates a preference for any particular clerk, that clerk should wait on him or her whenever possible. The customer will spend more money and with less attention, if served by a clerk who is entirely agreeable and who understands his or her tastes and peculiarities. The petty jealousies which often result among other clerks, when such preferences are shown, should be squelched without ceremony, and the jealous ones should be told to watch the object of their envy with a view to learning and putting into practice at every opportunity, those good qualities which lead to such popularity. Lots of customers who are cranks are quite as well aware of it as is the salesperson who serves them, and are therefore all the more appreciative of patience and efforts to please. The right salesperson can often turn a chronic crank into a very desirable and easily pleased customer, and that faculty is worth cultivating. Even the customer who fails to find the article wanted can be made to feel under obligations and to try the store again just through kindly, pleasant treatment.

## Co-operation and Organization.

NO matter how cheap the price, how good the quality or how popular the merchant, the ultimate success of a business depends on co-operation and organization. There must be a head who is responsible for the conduct of the store. Immediately under this head come the men who are in turn responsible for those under them. An organiztion worked out on these lines will result in success for the merchant and harmony among the employes. Usually the manager needs to exercise but an advisory function to control the general policy of the store. A system once set in action runs of its own accord, it reaches to the uttermost details and with the right kind of a man at its head it becomes a living thing, not a mere mechanical machine. The life of an organization is but the reflection of the personality of the man at its head.—*White's Sayings.*

# RETAIL JEWELERS ADVERTISING

*The use of this department is open to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.*

## How Diamonds are Advertised.

DIAMONDS form one of the most important items in the retail jeweler's stock, and yet they are probably the most difficult to talk about convincingly in local advertisements.

Several merchants have, however, hit upon ideas which are clever, in the way of attracting the attention of customers to their diamond stocks, and we illustrate a few advertisements now running in local newspapers.

Marx & Bloch, Portland, Ore., say "Better than a savings bank. Invest your money in diamonds. They are steadily advancing in price."

J. H. Heiman uses large special type for the word "Diamonds" and tells the people of Cleveland, O., that he sells diamonds at import prices, thereby saving customers from 20 to 30 per cent. This style of type for headlines has been used for many years by jewelers.

Wm. T. Rae & Co., Newark, N. J., print a brief announcement in the center of cut of a ring, and tell buyers to come to them for diamonds, as their assortment is very large.

M. W. Hall, Waterbury, Conn., prints a short instructive paragraph and says he carries in stock only perfect diamonds.

J. N. Mulford, Memphis, Tenn., says that "cash wins" at his store, and that as he gives no credit he can give his customers an advantage in price.

In the illustration on Page 91 are shown the efforts of jewelers who attract attention to their announcements through "type display" and catchy headings.

C. L. Byrd & Co., Memphis, Tenn., in speaking of their new diamond jewelry, bring out the point that all their stones are American cut of true color and perfect.




The Palamountain Co., Charlotte, N. C., starts its advertisement with "For one minute" and then invites an inspection of its stock.

The Bonnet & Ross Co., Columbus, O., says that diamonds retain their popularity among polite people, and that it is a treat for customers to look over its line of unset stones when shopping.

F. Rolshoven & Co., Detroit, Mich., catch the eye with "Diamonds of quality" and "Lowest prices in the city."

Walter Powell & Sons, Cumberland, Md., offer some "good advice" and then mention that their diamonds are sold at a small margin of profit.

A. B. Griswold & Co., New Orleans, La., say that they have on hand a package of unset diamonds which are extremely fine in quality, and that they will mount any stone at a certain price.

Rogers, of Gloversville, N. Y., briefly tells why diamonds should be examined and selected by daylight.

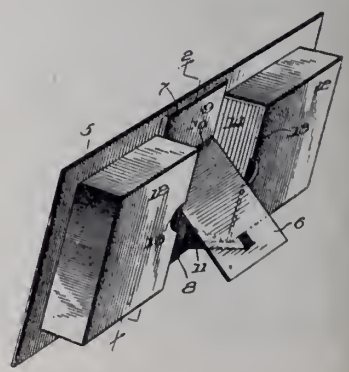
The modern idea of all advertising, is to aim first to catch the eye of the reader and then to favorably impress his brain by a brief, bright, convincing and yet honest statement of your proposition. Don't try to tell your whole story in a small space in your local paper, by filling the space with solid type and thereby missing the eye of the reader.

Jewelers' advertising should be so worded and displayed, that the announcement will induce persons to call at the store for further and full information concerning the goods advertised.

## A Novel Display Card.

ONE of the most recent patents in the way of display cards and trays was that granted a short time ago to Alec Bauer, Chicago, which is shown in the illustration below.

According to the official description the device comprises a card bearing two boxes on the back of the card, separated from



A RECENTLY PATENTED DISPLAY CARD.

each other and opened at their inner adjacent sides. There is a hinge support on the back of the card between the boxes arranged to cross the open sides between the top and bottom to prevent the removing of articles from the boxes while the card is supported in its tilted position.

The patent has been assigned to the corporation of Bauer & Black.

L. M. Bond has closed out his jewelry business at Judsonia, Ark., and moved to Purdy, Mo.

## Retail Advertising Department.

### Making The Small Merchants' Advertising Pay.

NO matter how small an amount of advertising is done it needs a carefully thought out plan to make it effective and to secure the best results from it. I am sure that the lack of this planning beforehand is what causes the merchants in smaller cities and towns to say that advertising may be a good thing for others but it never paid them.

Conversation with many has brought forth the often expressed idea that while advertising has built up the big department stores in metropolitan centers selling the same kinds of goods at the same prices—the reason why it had paid these stores and did not pay the country merchant is because environments were better suited to selling goods in the city. Advertising paid there because there were so many people from whom to draw trade and there were daily papers in which to advertise.

It is not, however, due so much to population or mediums, as the small merchant has beguiled himself into believing. The truth of the case is this: the merchant in the small town inserts his advertisement in the local paper, or distributes his circulars, and then awaits results, considering this initiatory advertising enough to force the sale of goods at once without further effort on his part. He has not thought ahead far enough to see that the insertion of the advertisement is but one link in the chain. There are other things that must be done to make this advertising seed yield a harvest.

In the first place every clerk in the establishment should know the contents of the advertisement thoroughly to be able to talk concerning it understandingly, and should be instructed to make a special effort to bring notice to the goods advertised to every customer who enters the store. There is no need to force the goods on a customer, because notice can be brought to them very easily without resorting to such procedure.

The windows should be trimmed in accordance with the goods advertised, the store interior should be decorated likewise; and instead of endeavoring to conceal the real bargains which are offered in the advertisement, and on which perhaps only a small profit is realized, a lavish display should be made. Everything that will help the advertising to win out should be brought into exercise.—*C. H. Osborne in Printers' Ink.*




J. K. Moore, Wenatchee, Wash., has sold out his jewelry and optical business to Howard Thompson, Independence, Ia., and returned to his old home in Ohio.




## What Is Presbyobia?

(Paper read by E. C. Roberts, Red Wing, Minn., before the Convention of the American Association of Opticians, held at Minneapolis, Minn., July 27, 1905.)

AMONG this great assemblage of some of the most inquisitive, studious and progressive optometrists and ophthalmologists of the country, I presume there are some besides myself who have felt that the present definition of presbyopia, as used by many writers, is very elastic, if it can be said to define a positive condition. And it is with the view of bringing to your attention what seems to me to be a very uncertain and indefinite meaning conveyed by this word, which defines what appears to me to be a definite and positive condition, that I have chosen this subject for discussion.

Hyperopia, myopia and astigmatism are defined in a way that is positive, and are not easily taken for any other condition than the one intended to be represented, while according to some writers the condition presbyopia might be considered as existing or not, according as the eye is hyperopic or myopic.

Hyperopia is defined as an abnormal refraction of the eye, due to a too short anterio-posterior diameter, the focus of parallel rays of light being behind the retina.

Myopia is defined as defect of vision due to a too long anterio-posterior diameter of the eye, the focus of parallel rays of light being in front of the retina.

Astigmatism is defined as a visual defect due to unequal curvature of the refractive media, whereby the focus of rays of light coming from a point will not converge to a point on the retina.

Hartridge, whose works a short time ago were considered an authority which the student must first study and learn when beginning the study of optometry, says: "Presbyopia may be arbitrarily stated to exist when the binocular near point has receded to 22 cm., and this occurs usually in the emmetrope at about the age of 45." Does Hartridge refer to the recession of the near point in an emmetropic, or an artificially made emmetropic eye, or to the recession of the near point regardless of the refractive condition of the eye? He does not say.

In another place Hartridge tells us that this recession of the near point, or failure of accommodation, begins not later than the 10th year.

Now, if presbyopia is to be considered to exist when the binocular near point has receded to 22 cm. regardless of the refractive condition of the eye, then in high degrees of hyperopia, presbyopia may be said to have set in in early childhood, or that hyperopia and presbyopia are synonymous when referring to near vision.

Accepting this as a definition, I have in my records a case of presbyopia in a young man of 20 years. The refractive condition of this case was O. D. Hm. = 10.00 D., O. S. Hm. = 11.00 D., and although he had been able to read without a refractive correction in his early childhood, the near point had receded beyond 22 cm. and the accommodation was not equal to the task of near work; but with the correction for hyperopia the binocular near point was restored to normal, or to the near point of the emmetrope. Therefore I think you will bear me out in saying that this was not a case of presbyopia, but one of simple hyperopia, and that the definition of Hartridge is incorrect, or at least incomplete.

Tscherning says: "The amplitude of accommodation diminishes in a very regular manner with age. The diminution begins to make itself felt at the close of infancy. It is so regular that, beginning at 25 or 30 years, we can frequently determine the age of the patient to almost one or two years. At the age of 47 or 48 this diminution begins to manifest itself in emmetropes, by the appearance of presbyopia. In hyperopes the presbyopia makes its appearance sooner. It appears later in low myopia and myopes of high degree never become presbyopic, although the amplitude of accommodation diminishes in them as in every one else. In emmetropes it is very rare to find an exception to the rule laid down above, unless the pupil is very small. Therefore if the patient reads without glasses when over 50 or 55 years old, he must be myopic if the pupil is of ordinary size.

So, according to Tscherning, the effect of hyperopia on near vision is presbyopia, while the effect of myopia on near vision is a decrease in the amount of or the absence of presbyopia. Emmetropic eyes are the only ones that have any constant relation to each other in so far as presbyopia is concerned.

Tscherning's idea of presbyopia appears to include refractive errors, and not to have been limited to a physiological change in the lens, which latter alone constitutes presbyopia. It appears to me that the commonly accepted definition of presbyopia must have originated before the refractive conditions of the eye were understood, and that these comparatively modern writers have used this definition without consideration or thought, and that this defintion should be considered obsolete.

Gould's Medical Dictionary defines presbyopia as a senile failure of accommodation, a condition reached at about 45 or 50 years of age, in which from growing inelasticity of the lens of the eye (failure of accommodation) the near point of distinct vision is removed to an inconvenient distance from the eye, with consequent diminution in the size of the retinal image.

This eminent writer considers that senility plays a part in presbyopia. I shall have to ask, when does senility begin? When does the crystalline lens reach maturity? This recession of the near point begins in early childhood if not in infancy, and surely senility does not begin in the crystalline lens, while every organ and tissue of the body, and the body itself, has hardly begun to develop, much less to mature.

In an article read before the American Medical Association and printed in several optical journals since then Dr. George M. Gould says: "The age at which a presbyopic correction should be given, depends on the pre-existing refractive error. The old rules as to 45 years of age and so forth are nonsense. If the patient has two diopters of hyperopia the presbyopic correction will be needed much earlier than if he is emmetropic. If he has myopia the necessity will arise later, as is well understood. But astigmatism creates a greater indefiniteness and especially if it is unequal or unsymmetric. Anisometropia further complicates all rules and makes them still more indefinite. The onset of troublesome presbyopia also depends on whether the ametropia has been corrected or not for years previous."

In this, Dr. Gould infers that uncorrected hyperopia is presbyopia. Why then is not corrected hyperopia a corrected *presperopia?* And if presbyopia is a senile condition, why does the myope not become presbyopic as early in life as the hyperope? Is myopia indicative of perpetual youth and is this the reason why senility does not take place in the myope? I believe that quite the reverse of Dr. Gould's dictum is nearer the truth as to the effects of hyperopia and myopia on the advent of presbyopia.

In another article by Dr. Gould, reprinted from "American Medicine" in journals devoted to optometry, the doctor says: "We are prone to forget that presbyopia really begins with the beginning of life, as the recession of the near point commences in infancy."

We can hardly believe that so eminent a man as Dr. Gould does not know that senility cannot begin in infancy, and if the doctor knows that such a thing cannot possibly be true, then we must consider that his use of language hardly befits him in the position he occupies as one of our leading writers and teachers.

These writings show us that students must not place implicit confidence in the teachings of any one writer, but must study them all; and instead of believing, simply because the ideas are advanced by some eminent man, we should study the condition and the physiological effect, and let our mature reason decide what we are to accept as true.

In the writings of Dr. Gould we find frequent insinuations regarding the incompetency and illiteracy of the present optometrists. I fear that if we accept the writings of some of our eminent men as infallible, we surely are incompetent. And if the medical schools in their four long years of instruction, have failed to impress upon the minds of such men as Dr. Gould what really constitutes the condition known as presbyopia, they would do well to take the short, insufficient course of one of our optical schools and I will guarantee that they will teach them that senility does not begin in infancy.

In early infancy the crystalline lens is very soft and pliable and it requires very little effort of the ciliary muscle to focus the infant hyperopic eye to a point much nearer than 22 cm., but as we advance in life the crystalline lens slowly becomes firmer and more solid, slowly losing its elasticity until the ciliary muscle can no longer change the form of the lens sufficiently to focus rays of light coming from a point 22 cm. from the eye. It is true, clinically, that a patient suffering from a considerable degree of hyperopia will complain of the same subjective symptoms, relative to near vision, as will the presbyope; but presbyopia is a physiological condition whose nature is an increasing inelasticity of the lens, while hyperopia is an entirely different condition and one which can easily be differentiated by objective methods, and should under no circumstances be confounded by careful and scientific optometrists.

For practical conveniences of understanding, there ought to be a point at which the crystalline lens can be considered to have reached maturity. This maturity cannot be defined by the location of any specific near point, since this would necessarily involve a consideration of the refractive condition of the eye and the functional capacity of the ciliary muscle, as well as the physiological change in the crystalline lens upon all of which the location of the near point depends, since the change in the crystalline lens is gradual, beginning in infancy and continuing until about the 70th year, when the lens has become firm and solid, so that the ciliary muscle can no longer change its refractory condition. It is evident that the fixing of this point of maturity should depend solely upon the amplitude of accommodation.

Five "D" of accommodation is accepted by many of the best optometrists as the amplitude required for comfortable near work. This allows the eye, when duly corrected for distance, to do ordinary near work without accommodative explanation and the accompanying asthenopic symptoms.

Accepting this as the minimum amount of amplitude of accommodation consistent with prolonged use of the eyes, at the reading distances, when the amount of accommodation has diminished to 5 "D," the lens might be said, or defined, to have reached maturity; and when the amplitude of accommodation, the result of normal, physiological change in the crystalline lens, has diminished

## Optical Department.

glow 5-"D," it should be considered and de-nced as "presbyopia," a condition usually reached about the 45th year.

Dr. Gould said that if the patient had two di-ters of hyperopia the presbyopic correction will needed much earlier than if he is emmetropic. n my experience this has not been the case. The perope of two diopters, who has never worn a rrection for his refractive error will, upon aching maturity of the crystalline lens, have a ypertrophied ciliary muscle, and upon receiving s refractive correction will not need a presby-ic correction until the ciliary muscle is re-uced to its normal state, or the presbyopia in-eased until the hypertrophied muscle can no nger focus the lens without fatigue.

Referring again to Dr. Gould's paper, the doctor id: "If he has myopia, the necessity for a pres-yopic correction will arise later." This is true the refractive error is not corrected; but if you rrect the refractive error of a myope of two opters at 45 years of age, and the myope has t worn a correction previously, you will find the resbyopia is there, and it will need correcting; nd in correcting myopes of high degree you will nd a condition very much like presbyopia, long fore they have reached the age of 40. This is cause of paresis of the ciliary muscle. This uscle never having been used, is so weak that young adults it cannot focus rays of light com-ng from a point 22 cm. in front of the myopic ye artificially made emmetropic.

Therefore we must consider that a presbyopic rrection will not be needed as early in life in a yperope of one or two diopters, who has never orn a correction, as in the emmetropic eye; be-use the ciliary muscle is hypertrophied, over-eveloped, consequently abnormally strong, and n yet focus the eye at 22 cm. with the refractive orrection on.

The myope, should he begin to wear a re-active correction as he approaches the presby-pic age, will need a presbyopic correction arlier in life than the emmetrope, because of aresis of the ciliary muscle. The ciliary muscle aving had little or no work to do, is abnormally eak and not capable of focusing the already ardening crystalline lens.

This hardening of the crystalline lens which uses the recession of the near point and leads ventually to presbyopia, proceeds about equally in ll eyes where pathological conditions do not in-erfere; and when a patient near the presbyopic ge applies to us for glasses, we must correct the fractive error. Then barring pathological changes, ypertropby or paresis of the ciliary muscle, we ill find the presbyopia about equal in all eyes at given age. It is true that in practice we find yopia and hyperopia in combination with pres-yopia, but the one condition is not the other and hould not be so considered, for presbyopia is an ndividual entity.

Presbyopia should be defined as that degree of hysiological change, characterized by hardening r solidifying of the crystalline lens, which will ender a normal ciliary muscle incompetent to ccommodate an emmetropic, or an artificially nade emmetropic eye to a point 22 cm. from that ye.

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The works of T. A. Willson & Co., Read-ng, Pa., will be closed during the week, ntil Aug. 21, in order to give the employes heir annual vacation and make general re-airs to the plant.

The official eye specialist of the Lake Shore Railroad, Dr. D. A. Goodrich, is mak-ng trips in cabs of the company's engines or the purpose of making examinations f the eyes of engineers, which will be more atisfactory to them. They have been com-plaining that the official has confined his nvestigations to indoor tests. The engi-neers hold that he should examine them nder their actual working conditions. Be-cause of this, Dr. Goodrich is riding with engineers in cabs so as to judge in that way how good the eyesight of the drivers may be for signals, semaphores and switches.

## Dynamics of the Ocular Muscles.

By John C. Eberhardt, Dayton, O.

(*Continued from issue of July* 19, 1905.)

LATENT ASTIGMATISM.

THE hypothesis presented by the writer some years ago, which has recently been reiterated by some of our leading authorities "that the desire for self-preservation which dominates the human functions may by a spasmodic activity of the ciliary result in an irregular contraction of the crystalline lens, and thereby neutralize a corneal asymmetry," was found to be the solution of the case cited. It will be well to emphasize at this point that the case under consideration had been previously refracted under a mydriatic, thus proving that ciliary spasm may baffle even the powerful drugs employed in producing cycloplegia, which, thanks to modern optometry, will in the future be banished from use in purely refractive cases.

In the case here quoted, left eye was arbitrarily supplied with a + .75 cyl. ax. 90, right eye with a + .25 sphere, for constant wear, the same formula with + 1.00 spl. added to both eyes combined with 2° prisms bases in being used for near work for the purpose of repression. Various modifications of these lenses during a period of three months resulted in establishing a condition of comfort with marked improvement in physical conditions, refractive tests revealing + .50 sph. in right eye and + .50 sph. ⊂ + 1.00 cyl. ax. 90° in the left eye, amplitude of accommodation being five diopters in both eyes. This correction has been worn since then with comfort for constant use, and, what is most significant, the tendency toward ptosis of the left lid has entirely disappeared, as have all former neuralgic symptoms.

These results are due not only to the correction of the existing refractive error, but to the systematic stimulation of the entire group of ocular muscles by properly directed and persistent exercise, whereby these subnormal functions have not only been brought up to a satisfactory condition of efficiency, but the general tone of the nervous system has been indirectly improved, demonstrating that a comprehensive knowledge of ocular physiology and the therapeutic value of lenses and prisms, enable the optometrist along purely physical lines to establish and maintain that ideal ocular condition essential to the accomplishment of vision at minimum expenditure of energy, the value of which cannot be underestimated. This, because it is a well-known law of neurology, that nerve equipoise underlies and is absolutely essential to health, and consequently any functional abnormality which necessitates an excessive expenditure of energy must contribute to the impoverishment of the nerve centers involved, thereby impairing collateral functions as well and leading to those conditions known as nerve reflexes in all their perplexing phases.

OCULAR CALISTHENICS.

This leads up to the subject of the value of properly directed physical culture. For the past 2,000 years the value of a sound and well-developed physique has been recognized by the pedagogues of the civilized world, and during the past decade interest along these lines has been stimulated in our great educational centers.

It is generally conceded that this work has a well-defined and essential place in modern education, and specially trained and educated instructors are now available to intelligently outline and direct essential exercise devised to supply individual needs. Neither does any one now question the right of these physical culturists to prescribe and direct the various exercises devised to combat the effects of city life and the resultant physical sub-development.

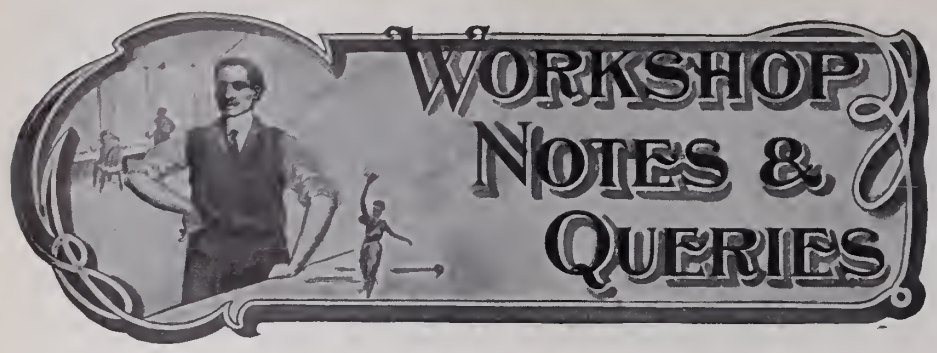
The optometrist is confronted by similar subnormal conditions undoubtedly induced by the demands of our modern educational systems. During childhood nature sends to the various parts of the human body nutrition, not only for the purpose of enabling its functions to perform their work and to replace wasted tissue, but also to contribute to their development; if therefore owing either to a sub-development or to an abnormality a function is forced to exhaust its supply of nutrition, it does so at the expense of its own development and possibly that of its collateral functions as well, the same applying to the excessive expenditure of energy involved under similar conditions.

If therefore when such deficiencies are encountered, methods can be devised and their application intelligently directed by the optometrist, whereby the sluggish circulation is quickened, shrunken nerve conduits are dilated and nerve centers so stimulated that impoverished or depleted functions again receive an adequate supply of nutrition and energy, enabling them to perform their part in the complex human mechanism in a normal manner, the optometrist who thereby contributes to that condition of equipoise essential to health and comfort, is simply aiding nature in throwing off the effects of our so-called advanced civilization and our abandonment of a more close communion with nature.

In taking up this phase of optometry it is assumed that the physiology of the ocular functions has been carefully digested. It will be well always to bear in mind that a muscle in itself is not a factor, and that the appellation of "weak" or "strong" as applied to a muscle is an absolute misnomer. One might as well speak of a gallon measure being stronger than a pint measure because its capacity is greater, for a muscle is but a receptacle for energy, which in the human body we term nerve force. We know that the arm kept long in the bandage becomes emaciated and shrunken, as do all the muscles it contains. By patience this useless member is gradually brought back to activity, systematic and persistent demands upon nature resulting in again sending life-giving blood to the impoverished member, thereby building up wasted muscle cells as well as tissue and re-establishing a free transmission of energy to the various tendons, thereby ultimately enabling them to regain their efficiency.

As has been pointed out in preceding chapters, anemia is one of the characteristic symptoms found in conjunction with muscular insufficiencies, therefore it would seem reasonable that any means which will stimulate the circulation will have value in neutralizing these deficiencies.

(*To be continued.*)




[*Answers are also solicited from our readers to the questions published on this page.*]

QUESTION No. 1270.—**Silver Lost in Finishing.**—*If I deposit five drops of silver on an article, how much loss would there be in finishing the same, in rinsing, burnishing and buffing?* *S. L.*

ANSWER:—To estimate the actual loss of silver would be difficult unless the plated piece were weighed. But the silver that comes from the plated piece is considerably more than is usually supposed. This is demonstrated in some of the large manufactories where all the various wastes are utilized in such a manner that the silver is recovered. The first operation, after leaving the plating vat, is the rinsing in cold water. This water is soon charged with silver and cyanide so that it can be added to the plating vat as solution. The second rinsing in hot water also leaves traces of silver in it. Then comes the scratch brushing, the brushes and liquid used soon showing silver which, however, is difficult to save. The next operation is the burnishing, which in time rubs off some of the silver, as the burnishing water is known to contain silver. The final rouge buffing takes off a larger percentage of silver than any of the foregoing. A barrel of rouge, lint and waste from the buff room is usually worth about $15.00 at the refiners. So it is seen that there is a slight loss at every operation and it may be estimated at 10 per cent. after leaving the plating tank. This loss of silver is only a loss to the purchaser, and may be considered as a gain to the manufacturers.

QUESTION No. 1271.—**Silvering Before Soldering.**—*I have some Britannia parts to which I solder brass pieces, afterwards silver plating the finished article. What I want to know is how can I prevent the Britannia part from discoloring in the dip which is necessary so the brass will take the silver?* *B. B.*

ANSWER:—Brass requires a little different treatment than Britannia in silvering. It is best to treat the brass pieces first to a light coating of silver before soldering. In doing this it is necessary to do all the buffing on the parts before soldering. After the parts are soldered together the treatment then for the silver plating is the same as though the piece were all Britannia requiring no acid dip at all.

QUESTION No. 1272.—**To Oxidize Iron Castings.**—*I have some heavy iron castings which I would like to oxidize and electroplate with brass. I have a receipt for oxidizing copper but cannot get it to take on brass. Would you kindly assist me?* *A. B.*

ANSWER:—Cast iron objects are not suitable for treatment like forged or pressed iron or steel articles on account of their rough surfaces and their internal porous conditions. As an example it may be stated that cast iron can be soft soldered only after having had its pores filled with copper or some other suitable metal by friction.

QUESTION No. 1273.—**To Test the Fineness of Scrap Gold.**—*How can we determine the fineness of an ingot of gold which has been melted by a dentist and sent to us for credit? In most cases the color of these ingots is all right for 22 karat, but quite often when we come to roll the ingots out we find there is enough solder in them to make them crack and fail to roll.* *F. & Co.*

ANSWER:—No scrap gold can be tested for its fineness by any means known unless it has been properly melted. Such scrap gold will not crack in rolling or forging unless such rolling or forging is excessively done. Testing needles and the touchstone may be used with properly graduated acids, for gold from six to eight karats upwards to 16 and 18 karats. Aqua regia (one-third muriatic and two-thirds nitric acid) chemically pure and well mixed at a temperature of about 100°, will turn any gold below 18 karat a black color. Gold finer than 18 karat will turn brown when touched with aqua regia, and the lower grades will turn a still darker color of brown proportionately. Gee, in his *Jewelers' Assistant*, says: "Many of our readers will require to know, by reason of the necessities of their vocation, how to ascertain approximately the value and purity of the various articles of gold occasionally brought under their notice in trade. This can be done by the use of test needles, which are to be bought from assayers and material dealers. They consist of 10 or 12, and in some cases more, little slips of metal, to the ends of which are soldered pieces of gold of known standards, from seven karat up to 18 karat. With these and a good touchstone—a piece of black basalt—a fairly correct opinion can be formed of the quality of any gold alloy. The usual nitric acid testing mixture is also employed as an adjunct to these; in the higher qualities aqua regia is used as the test acid, because nitric acid does not act upon gold alloys of those qualities, and therefore gives no such indications by change of color as is to be seen in the lower qualities. To operate with the test needles, rub the article to be tested upon the stone till you have a clear gold-like stripe about the width of a shilling in thickness, then alongside of it rub one of the testing needles which you suppose to be about the same in quality, and apply to both at the same time a drop of the testing acid. The inferior quality will change color first under the action of the acid, and if very low in quality the streak will disappear almost immediately. The process is continued by trying the needles, higher or lower, as the case may be, till one is found whose action is the same under the acid as the alloy being tried. A full set of test needles are very useful in a business where there is often inquiry as to the quality of gold articles, and with little practice and experience nearly correct results can at all times be arrived at. It is not safe to express an opinion as to the quality of gold by inspection only, color being in that case the principal guide, and in the present advanced state of preparing alloys of gold it cannot be depended upon in any way as thoroughly sound and reliable evidence."

QUESTION No. 1274.—**Etching on Copper.**—*I have some copper pieces that I want to etch. How should I proceed?* *T. S. L.*

ANSWER:—Two preparations are necessary for etching on copper, the first a ground for the covering, the second a mordant for the etching. The ground is a solution of beeswax in turpentine, decanted until no sediment remains, and to which is added one-sixth of its volume of Japan varnish. The mordant is made with hydrochloric acid 100 grammes, chloride of potash 20 grammes, and water 880 grammes. The water is warmed and the chloride of potash perfectly dissolved in it first. Chemically pure acid should be used. Clean the copper perfectly, best by polishing, then darken the plate by pouring a kettle of the mordant over it. Rinse and dry, then pour over a little of the ground, keeping as even a surface as possible. When this is dried, which takes about 10 hours, apply a second coat of the ground. Before this dries, smoke the surface with twisted tapers, and when dry it will be ready to etch on. Draw the design or lettering with a pointed tool, taking care that the tool cuts through the ground. Then pour the mordant over the copper. Place the copper in a dish large enough to cover the parts to be etched, as they should be immersed in the mordant for five or six hours. If there are to be fine lines, they must be cut in after the shaded lines have been partly etched. When finished rinse in water and remove the ground with alcohol.

QUESTION No. 1275.—**To Restore Filigree Silver Color.**—*We have a number of filigree Mexican silver pieces that are very much tarnished. How may we restore their color?* *T. B. & Co.*

ANSWER:—To bring back the silver whiteness, first wash the article in a solution of 1 oz. of liquid potassa and 20 ozs. of water. Rinse and then immerse in a mixture of salt one part, alum one part, saltpeter two parts, dissolved in four parts of water. Let them remain for five minutes, wash in cold water and dry with chamois leather.

# When You Come to New York

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LARGEST SHOWROOM IN NEW YORK devoted to Novelties for Jewelers. NOW IS THE TIME to reserve our Best Sellers for your Fall deliveries.

**DESK SETS** **GUN METAL**
**SMOKERS' ARTICLES** **LEATHER**
**HAND PAINTED CHINA** **OPERA GLASSES**
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Many Articles Suitable as Gifts to Men



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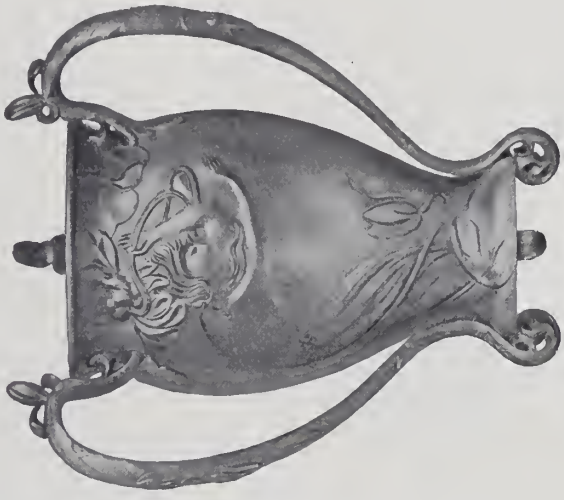
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We make table glassware with monograms. Let us inform you how to take orders.
THE HONESDALE DECORATING CO.,
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Electroliers, Gas Portables, Oil Lamps, etc. Superior Silver Plated Ware. Rich Cut Glass Ware.



No. 3300 Loving Cup.

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If a customer should bring you any Diamond Jewelry to sell and you do not care to buy it yourself, take it to

**CHAS. S. CROSSMAN & CO.,**
NO. 3 MAIDEN LANE, NEW YORK
where you can have an immediate Cash Offer. Pearls and other Precious Stones also bought. Trade references if desired. Correspondence solicited.
**Appraisals made for Estates.** Established 1880.

Established 1879.

## LOUIS W. HRABA

29 East 19th St., New York.

Manufacturer of

## Fine Leather Goods,

Exclusively for the Jewelry Trade.

# Mercantile Fountain Pen



No. 3. Gold Band. ⅔ size.

Retail Price **$3.00.**

Made and fully warranted by

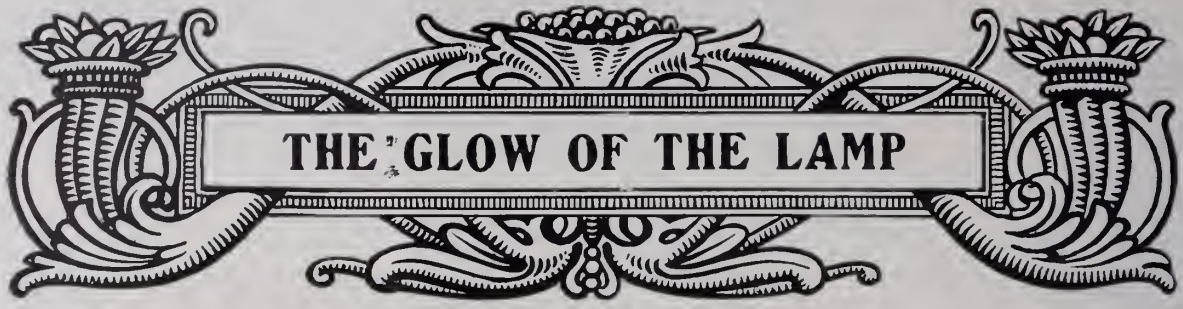
## AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

Manufacturers and Exporters,

**Gold Pens, Pencils, Toothpicks,**
AND NOVELTIES.

General Agents for PAUL E. WIRT'S FOUNTAIN PENS.




AS ONE MUST have light, let that light be beautiful. The makers of our Electric Lamps have proceeded upon that principle.

The range of these Lamps is as wide as the demand and as varied as the differences in taste. Lamps for every part of the house—piano and desk lamps, lamps for the parlor and library, as well as for smoking rooms and dens. All beautiful.

Richest and most modern effects in brass domes, cathedral glass, etc. Let us light them up for you.

**Ferdinand Bing & Co.'s Successors**

*Special Wares for the Art Department of Jewelers*

**10 Washington Place** **New York**



# THE CONNOISSEUR

*Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-a-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.*

## THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

GRACEFUL CHINA SETS AND NOVELTIES.

IN the china that Bawo & Dotter, 26 Barclay St., New York, are offering to the trade is a coffee set that is much admired for graceful lines and tasteful ornamentation. The shapes are quite out of the ordinary, commending them to buyers who are looking for something different from what they see in the acres of china always before their eyes in the marts today. In the same line are tea pots and sugar and cream sets with elaborate decoration, the gilding being specially noticeable. A shaded green tint is overlaid with pretty sprays of roses, which are about as close to nature as you can expect to find in china. The dealers who may be looking for the odd and grotesque will also find here quite a few new ideas. The musical steins, which play the "Star Spangled Banner," "Die Wacht am Rhein" and other patriotic airs while they are in use, will appeal to people who enjoy music, art and liquid refreshment combined. Another line includes squirrels, robin red breasts, and other examples of animal and bird life, fashioned in china and made to serve a useful purpose as pitchers. There are several other classes of comical productions that will surely help in drawing trade during the holiday season.

*

PROPOSED CONSOLIDATION OF AMERICAN POTTERIES.

IN the pottery district of New York there is naturally some guessing as to what will be the outcome of the movement for consolidating the domestic plants. The early impression of some observers was that the $40,000,000 syndicate would fail as did others in past years who have tried to consolidate the American potteries, but as the promoters met with some encouragement in the pottery centers the opinion gained credence that they may ultimately succeed in their efforts. It is said that the syndicate offers to pay $5,000 in cash for each kiln and also to buy the book accounts, wares and materials on hand, on a basis that seemed liberal to some, at least, of the owners. The Philadelphia bonding house, which took the initiative in the negotiations, according to talk in the trade, represents some of the western potters. It was said recently that more than half of the existing kilns are pledged to enter the merger. The understanding is that in the beginning no effort was made to include the art potteries, but that later attention will be given to them also. Western associations, which in former years maintained price schedules, went to pieces some months ago, it will be recalled. Since then the business, in some lines, has been on a rather unsettled basis. This condition, it is said, disposes a part of the potters to treat with the syndicate more liberally than they would under other circumstances.

*

CLOCK USED FOR WINDOW ATTRACTION

PEOPLE as they pass by, have paused, recently, to admire the clock movement shown in the window of Harris & Harrington, 12 Barclay St., New York. This is an Elliott movement, identical with those used in the handsome hall clocks seen in the salesrooms, except that everything not essential has been taken away, so that the observer may see exactly how the works are operated. The movement is mounted on a mahogany base and covered with a glass case. Quite naturally the exhibit was especially interesting to clock makers, watch repairers and jewelers, many of whom spent some time in studying the mechanism. It is not necessary for a man to be an expert in order to appreciate the beauty of this simple yet effective combination of machinery, and it is well-known that nearly everyone likes to look at the works of a clock. For this reason this little exhibit was really an excellent show window advertisement, attracting more attention than do some much more pretentious displays.

*

SUMMER STYLES IN FINE FANS.

CHAIN fans have sold well during the Summer months, and a continuance of the demand is expected, according to information received from Ignaz Strauss & Co., 621 Broadway, New York, who are showing a new finish in ivory fans which has met with much favor in the trade. It is claimed that this finish comes a little closer to real ivory in appearance than anything previously offered. Mother of pearl fans continue popular. Among the fans which have pleased the trade of late are those of sandalwood, the odor being an agreeable recommendation to the fair sex. The decoration is largely in gold and spangles, with hand-painted tops, floral designs predominating as in past seasons. It is believed that the extremely warm weather this Summer increased the retail business in fans to such an extent that the manufacturers will feel the effects in a favorable way before very long.

THE RAMBLER.




HAWKES CUT GLASS

is not sold to department stores and, therefore, has a marked distinction from that of other makers. No piece without this trade-mark on it is genuine.

HAWKES

T. G. HAWKES & CO.
CORNING, N. Y.



Pouyat China

The Standard of Artistic Excellence for more than a Century.

As a money maker for the Jeweler it cannot be beaten.

Write for new handsome booklet, mailed free.

PAROUTAUD & WATSON,
37 MURRAY ST. NEW YORK.

JACOT MUSIC BOX CO.,
IMPORTERS.
Stella and Ideal Music Boxes,
39 UNION SQUARE, N. Y.

PATENTS
obtained on inventions and designs. Trade-marks, prints and labels registered.
R. W. BISHOP,
ATTORNEY AT LAW,
908 G Street N.W., Washington, D. C.



**We make a large line of oils in a variety of shapes and cuttings at very low prices.**

No. 753 Oil Baltic.

## Maple City Glass Co.,

**CUT GLASS TABLEWARE,**

HAWLEY, PA.

SALESROOMS:

New York—H. B. Stites, 253 Broadway.
Baltimore—Green & Thomas, 33 S. Charles St.
San Francisco—J. A. Young, 115 Kearny St.
Boston—Sweetser-Bennett Co., 101 Tremont St.
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## Rich Cut Glass for Jewelers.



Pansy. 1-pint Jug.

**Makes a Fine Display.**

## KELLY & STEINMAN,

**HONESDALE, PA.**







### How Smugglers Attempt to Send Jewelry Through the Mails.

JEWELRY SMUGGLERS being the subject of discussion, Deputy Collector John H. Storey, who has charge of the seizure room in the United States Appraisers' building, according to a *New York Sun* reporter, pointed over his desk to a row of books with such titles as "It's Never too Late to Mend," "Toilers of the Home," "The Governor's Garden," and "Sketches from Life."

When a visitor shows wonder at the presence of such literature in a business-like office Major Storey selects at random any one of the volumes, and, opening it, reveals a big hole in the middle of the pages through half the book's thickness.

"That is where people put jewelry that they send through the foreign mail," says the Major. "Every year yields a full harvest of watches, necklaces and pendants sent that way. Most persons seem to be under the impression that mail matter is sacred and won't be scrutinized when it comes from abroad; but as a matter of fact every package that comes by that means into this country is subject to examination. If we find any object concealed with the evident intention of evading duty it is summarily seized and sold at auction some time later.

"Now, this copy of 'Sketches From Life' is a very cheap edition, yet it left Europe worth its weight in gold—for it contained a fine chronometer. This 'Toilers of the Home' conveyed a necklace, with a note that read, 'Dear Nell, I hope you will like the book.'

"I'm afraid the sender of that little remembrance is angry with Nell for not acknowledging its receipt."

M. Hardin & Co., Grant, Ia., have moved their stock into new quarters.

### The Principal Precious Stone Mines in Siam.

ACCORDING to H. G. Scott, director of the Siamese department of mines, sapphires and rubies are the only gems the working of which is of any importance in Siam, though spinels, zircons, garnets and topaz are also produced to a small extent. Of the two forms of corundum, sapphires are very much more abundant and more largely worked than rubies. Siamese sapphires form a considerable proportion of the world's supply of this gem.

Statistics, however, are not available, as there is no export duty on the gems, and the work is carried on by numerous small parties of men and even individuals, who dispose of their findings to a number of traveling traders. Siamese rubies do not command a good price, as those of good color are mostly small, while those of good size are of poor color.

It is believed that any real good stones which are found are sent overland to Burma and sold as Burmese rubies. Practically all Siamese sapphires come from the district of Phailin in Battambong. Rubies are worked in a small way in the same district; but the chief ruby workings are in Chantaboon and Kratt. The gem mining districts are, for the most part, exceedingly unhealthy; this fact being a great bar to European enterprise in this line.

W. H. Pegram, a colored watchmaker and jeweler, who has a store at 2104 Jefferson Ave., Newport News, Va., accidentally shot Max C. Ward, a friend, while showing the latter a 32-calibre revolver, recently. Pegram did not know the gun was loaded and handled it carelessly. It went off, firing a bullet in Ward's head. A physician extracted the bullet and the injured man is on the road to recovery.


## ENGLISH GLASS



Large assortment of **Fancy Vases, Centre Pieces** and **Rock Crystal Stem Ware,** particularly adapted for the Jewelry Trade. Write for particulars.

**Sole Agent for the Celebrated CAULDON CHINA**

## EDWARD BOOTE, 46 West Broadway, New Yor

# To Visiting Jewelers.

No trip to the city, whether for pleasure or business, is complete without a visit to the great art centers of the metropolis. 'Tis a welcomed relief from the noise and bustle of the business world to stroll among the fascinating creatures of the artists' fertile brain. And if the jeweler will wend his way to our galleries, we can make it both pleasurable and profitable for him, for among our vast collection of the choicest art goods are many exclusive pieces that will strongly appeal to him and to his customers. He will view in all their entrancing beauty the highest conceptions of the leading artists of the world, sympathetically and understandingly executed by master craftsmen.

Our new importations for the fall season, gathered by our representatives among the leading art centers of Europe, display a greater wealth and wider variety than has ever before been exhibited by any house. Only a personal inspection can convey an adequate idea of the exceptional excellence of our display.

A cordial invitation is extended to the trade to call.

**Clocks, Electroliers, Pedestals, Royal Vienna,**
**Bric-a-Brac, Bronzes, Marble Statuary,**
**Sevres, Art Pottery, Bohemian Glass.**

## Glaenzer Frères & Rheinboldt,

THE EXCLUSIVE ART GOODS HOUSE,

**26-28 Washington Place, New York.**

PARIS BERLIN VIENNA

# BRUHL BROS. & HENIUS CO., DIAMONDS

## R. L. & M. FRIEDLANDER,
Wholesale Jewelers,
## Importers of Diamonds,
30 MAIDEN LANE, NEW YORK CITY.



## Hall Clocks

ELLIOTT'S CELEBRATED TUBULAR CHIMES.

**Harris & Harrington,**
12 BARCLAY ST.,
NEW YORK.

Sole Agents to the Trade for J. J. ELLIOTT & CO., LONDON.



## L. LELONG & BRO.,
Gold and Silver Refiners, Assayers and Sweep Smelters,
S. W. Cor. Halsey and Marshall Sts., NEWARK, N. J.
Prompt attention given to Gold and Silver Bullion.
SMELTING FOR THE TRADE.



The fixtures in this store manufactured by us.

## Jewelry Store Fixtures and Show Cases
**OUR SPECIALTY.**

The enlargement of our factory in our new location enables us to quote low prices.

If you need fixtures or show cases let us hear from you. Estimates cheerfully furnished.

## ALEXANDER H. REVELL & COMPANY
*REES, DAYTON AND EASTMAN STREETS AND HAWTHORNE AVENUE,* CHICAGO, ILL

LOUIS KAHN. MOSES KAHN. SAML. H. LEVY.

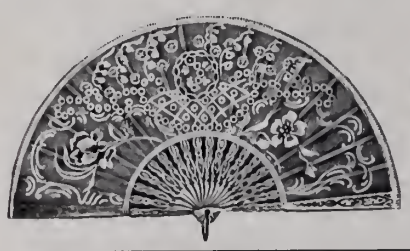
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## L. & M. Kahn & Co., DIAMONDS

NEW YORK: 170 BROADWAY, CORNER MAIDEN LANE. AMSTERDAM: 10 Tulp Straat.

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Factories: VIENNA, AUSTRIA. PARIS, FRANCE.

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Factories: KOBE, JAPAN. NEW YORK, N.

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**IGNAZ STRAUSS & CO.,**
MANUFACTURERS.
SALESROOM, 621 BROADWAY, CABLE BUILDING, NEW YOR
REPAIR DEPARTMENT



## 42 YEARS OF HONEST RETURN
IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING.

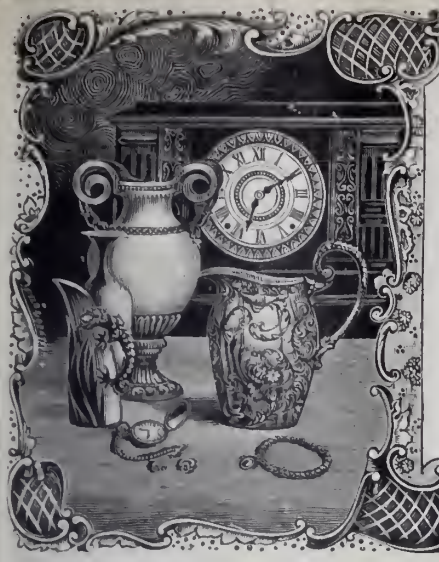
**JOHN AUSTIN & SON,**
Assayers, Refiners and Smelters,
74 & 76 Clifford Street, PROVIDENCE, R.

ALBERT LORSCH. N. Y. Telephone Call, 2142 John. ALFRED KROWE

## ALBERT LORSCH & Co.,
LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK. 131 WASHINGTON STREET, PROVIDENCE, R. I.

## ROSE DIAMONDS.

Armstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St. Cor. John. NEW YORK.




# THE JEWELERS' CIRCULAR

THE HOROLOGICAL REVIEW,

WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY. THE JEWELERS REVIEW


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Corbin Building, 11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

37TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, AUGUST 23, 1905. VOL. LI. No. 4.

## MODERN GERMAN ART AS EXPRESSED IN RACING TROPHIES.

AMERICAN silversmiths who examined the photographs of the cup given by Emperor William as the trophy in the recent sailing race across the Atlantic, say that the product is assuredly a fine example of German handiwork. According to the newspaper reports the cup cost $5,000. The design was suggested by the Emperor, this being another instance of the versatility for which he is so much admired.

While it cannot be said that striking originality is displayed in the design, yet the form and ornamentation are dignified and graceful. The shape is that of an urn. Female figures are on either side, extending as supports to the handles. On the front of the cup is a medallion of the Emperor. Laurel wreaths ornament the handles and are draped on the upper part of the cup, emblematic of the award of victory.

Details of the race, which took place in the latter part of May, are still fresh in the public mind. The cup was won by the schooner *Atlantic*, so that the United States again demonstrated the superiority of her boats and her amateur sailors in contests of speed on the water. The time from Sandy Hook to the Lizard was a new record for boats of this class. The exact time was 12 days, 4 hours, 1 minute, 19 seconds, the average speed being 10.57 knots an hour. The *Atlantic* had fine weather a part of the distance, but also encountered storms so violent that at times oil bags were strung to break the top of the waves.

German ambitions were pleased with second place obtained by their boat, the *Hamburg*, and the English rejoiced because the *Valhalla* was third.

---

No small attention is attracted by the efforts made by certain Attleboro (Mass) manufacturers to beautify the surroundings of their factories. This season a move started last year has made much headway.



THE KAISER'S CUP, RECENTLY WON BY THE *Atlantic*, IN THE RACE FROM SANDY HOOK TO THE LIZARD.

### Some Facts About Ivory.

IT is a curious fact that notwithstanding the marked advance in the price of ivory in recent years, the volume of sales has not diminished, but has actually increased. Tusks have been selling in the markets of London and Antwerp at an advance of about 50 per cent. over the prices charged a few years ago.

The causes which have led to this advance in price are very interesting. It is not due to any artificial manipulation of the markets in the great centers, nor is it due to increased demand or scarcity of elephants. For the cause we must look to the heart of Africa, where a spirit of genuine "commercialism" is manifesting itself among the natives. Their wealth is in ivory, and they have learned to value it as such. Indeed, the wealth of leading men among the natives was once commonly counted in tusks. They would say of a dusky capitalist of this kind that he was worth so many tusks, just as one in this country would say that a man is worth so many dollars. Of course, that was a natural phase in the development of a primitive people. The Redman estimated his riches in wampum, and the Laplander in furs. They often would part with their possessions for a few beads or trinkets. They did not know the value of a dollar. Certainly it can no longer be said of the natives of Africa that they do not know the value of money. They have learned. Thus it comes that the "heathen in his blindness" is not so "blind" as has been supposed.

Increased transportation facilities and telegraphic communication have brought Africa into closer touch with the rest of the world. It is said that a native may be working 1,000 miles in the interior, and yet he can quote you the cash value of tusks in the Antwerp or London market. Moreover, he is on the defensive. He is suspicious of political moves made by European powers with the ostensible

(*Continued on page* 15.)

# ALVIN

¶ Our salesmen are out with an entirely new line of Deposit Ware —new patterns—new designs— including Vases, Decanters, Colognes, etc., in graceful and artistic decorations.

TRADE MARK

## ALVIN MANUFACTURING CO.,

SILVERSMITHS,

52 MAIDEN LANE, NEW YORK.

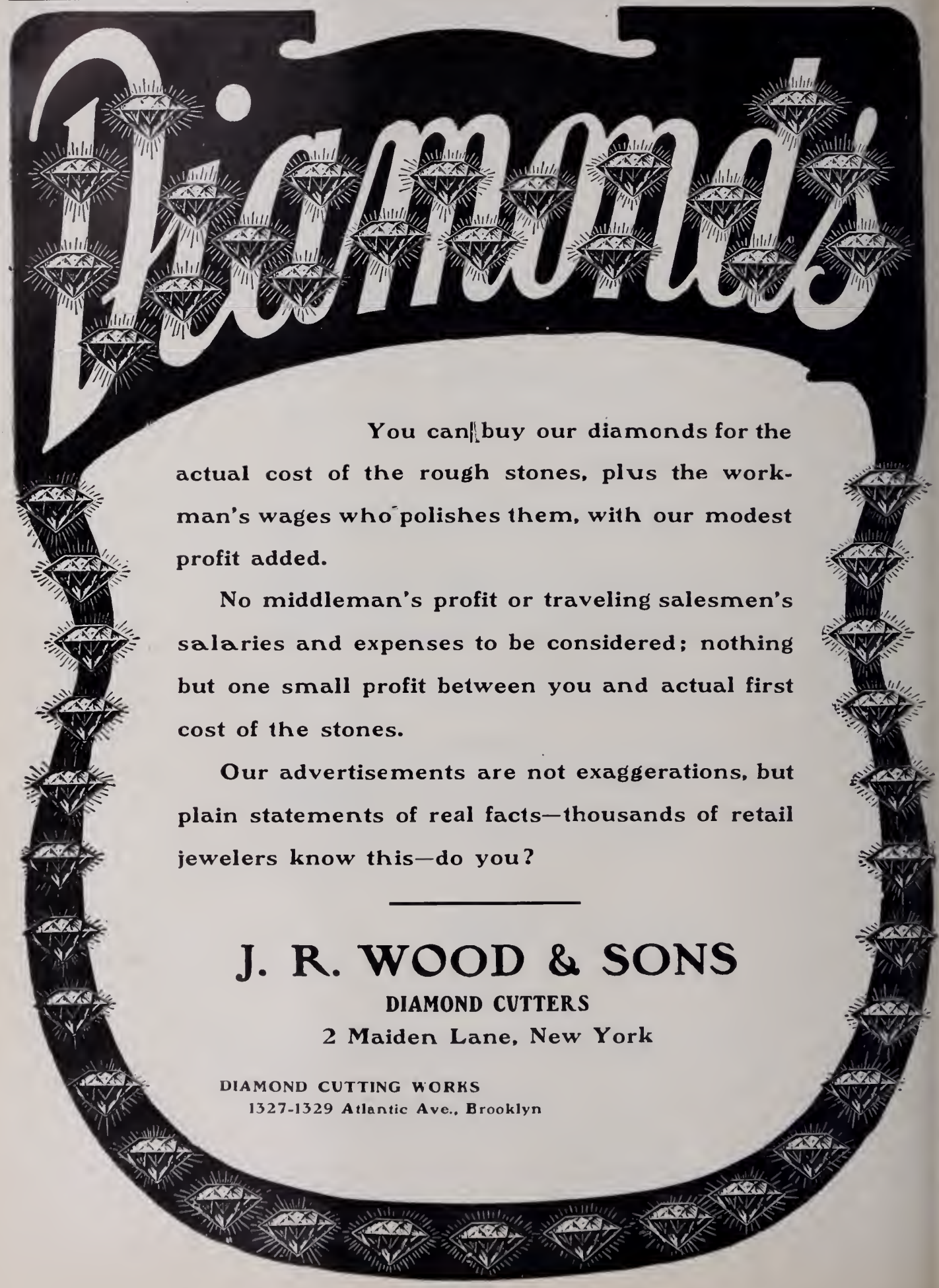
CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE.

¶ The Retail Jeweler realizes the sharp competition in Watch Cases handled by Mail Order Houses.

¶ No wonder the jewelers show a partiality for cases that are not illustrated in the Mail Order Catalogues.

¶ We have declined to allow our cuts to appear in any catalogue that goes to the consumer.

JOSEPH FAHYS & CO.




You can buy our diamonds for the actual cost of the rough stones, plus the workman's wages who polishes them, with our modest profit added.

No middleman's profit or traveling salesmen's salaries and expenses to be considered; nothing but one small profit between you and actual first cost of the stones.

Our advertisements are not exaggerations, but plain statements of real facts—thousands of retail jewelers know this—do you?

---

# J. R. WOOD & SONS

**DIAMOND CUTTERS**

**2 Maiden Lane, New York**

DIAMOND CUTTING WORKS
1327-1329 Atlantic Ave., Brooklyn

# At The Top *of the* Heap

where they have stayed for 55 years; where we intend them always to remain.

The standard for quality, for finish, and for general excellence.

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**J. R. WOOD & SONS**
Ring Makers
2 MAIDEN LANE
NEW YORK



# Our Men are Out



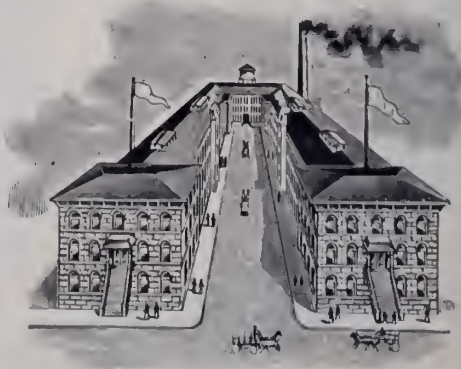
with the winning line of the Season. Our new creations in Safety Fobs and Chatelaine Pins are all that could be asked for. In fact our entire line this season is complete in every detail. Just ask to be shown S. O. Bigney & Co.'s Goods. We make everything in the Chain line. Our prices are right and every article is guaranteed.

¶ There are no just as good fobs on the market. Insist upon being shown our new inventions. They'll make money for you.

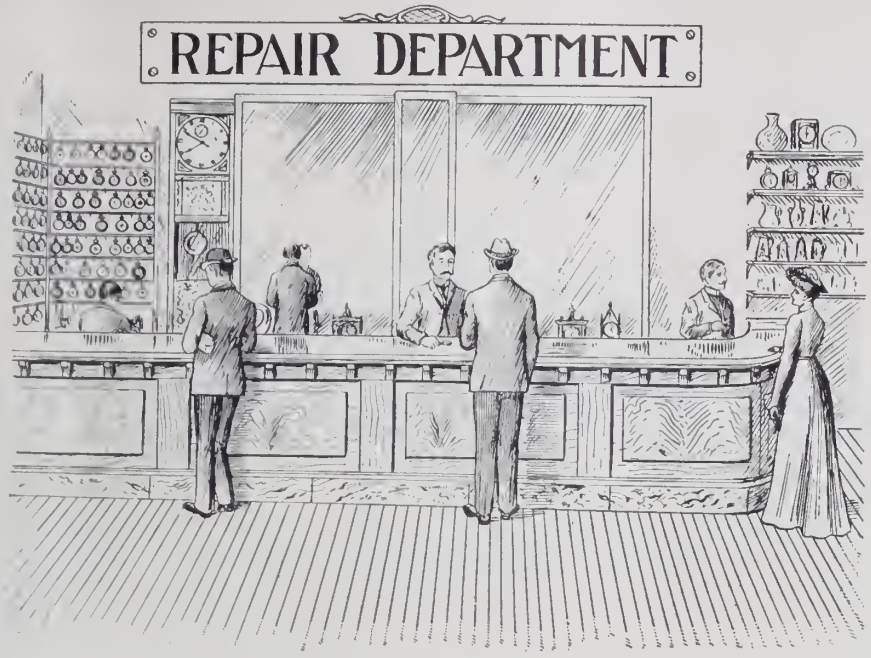
## S. O. Bigney & Co.




New York Office:
3 Maiden Lane.



FACTORY: ATTLEBORO, MASS.




# The REPAIRING

## END OF YOUR BUSINESS IS THE MOST IMPORTANT PART OF IT

More people come into your store to leave work than to purchase goods.

Almost every one of your good customers became so through your repair department.

Progressive jewelers know this and concentrate their efforts on the repair department of their business. They give it the most prominent place in their stores; they emphasize it in all their advertisements; they keep themselves and their employes thoroughly informed on the costs of all kinds of work, new ideas and methods; they are courteous and accommodating to repair customers; have all work ready when promised; and do only such work at home as they can do well.

They send all the rest to us.

We devote our entire time, energy, capital, and twenty-five years' experience to this important branch of the jewelry business; employ and educate the best help that can be obtained; systematize and inspect the work, and use every modern method to produce the best work promptly at reasonable prices.

It is to your interest to do business with us, it is to our interest to have you.

Let us work together.

# WENDELL & COMPANY

**The Special Manufacturers for the Retail Jewelry Trade**
**Do a larger variety of work than any other firm in the country**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street**
Near Maiden Lane
**NEW YORK**

**57 Washington Street**
Near State Street
**CHICAGO**





# KEEP YOURSELF POSTED

about the watch-case business. Your customers expect you to know what's what. Incidentally, do you know that the **"Wadsworth Permanent"** challenges comparison for style and absolute durability? If "looks" count with you, you'll find good looks here—genuine "face values." And for permanency our cases are built on honor.

We don't expect to take all the money there is in the watch-case business. A reasonable profit based on cost is all we look for. No fancy prices. No paying for names. Don't pay for names. You're buying filled cases; buy them on their merits, using your own judgment. To your best judgment we commend our **"Permanent"** cases. Just investigate. There's business in it.

## Wadsworth Watch Case Co.

**CHICAGO:**
**COLUMBUS BUILDING.**

**NEW YORK:**
**CORBIN BUILDING.**

**Factory, Dayton, Ky.**

LEATHER EBONY

# Leather: Its Permanent Place

GHANGES OF FASHION affect forms rather than substances. Society adopts much the same materials from year to year—such as silks and satins, gold and silver, and so on. The variations are in the patterns.

Similarly, Leather has a permanent place in the trade, season in and season out.

The best trade wants the best leathers wrought in the best way. The stock used by this house is selected with the greatest care. The goods are always the most fashionable.

DEITSCH BROS.

14 East Seventeenth Street

NEW YORK

IVORY SHELL

# A Glimpse into our Stock of Scarf Pins

**Style and Good Taste in Every Design—Not Expensive—Popular—Splendid Sellers**

A POPULAR line of Scarf Pins is here shown.

All goods represented in this cut are stamped 14 Karat gold.

They are set with Pearls, Tourmalines, Chrysoprase, Fancy Sapphires, etc.

Send for selection package.




EFFECTIVE as these Scarf Pins are, their prices are very reasonable.

The class of goods represented in cut cost from 75c. to $2.00.

Over 1000 designs in stock, ranging from 75c. to $250. See our line of small Brooches.

Special: Our Patented Elk Head.

# Schickerling Bros. & Co.

**28 East 22d Street, NEW YORK**

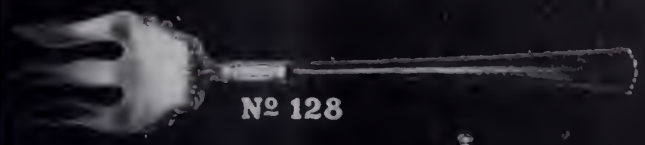
Representatives:
Theo. M. Schroeder
James R. Palmer
J. T. Scott
L. H. Green
H. E. Reich
Erle R. Sheppard

Conrad Schickerling, Pres.
Alfred Schickerling, Treas.
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Telephone, 5315 Gramercy

Our Pacific Coast Agents,
A. I. HALL & SON, Inc.,
San Francisco, Cal.,
Carry our full line.

# "IF IT BURNS ALCOHOL WE MAKE IT"



№ 128



№ 1231



№ 1807

WE take pleasure in informing you that our new line for the Fall is now on display at our New York Showrooms.

We shall appreciate a visit from you and shall be glad to explain our line in full.



№ 121



№ 122



№ 1172

## S. STERNAU & CO.

Manufacturers of Metal Goods of Merit

NEW YORK SHOWROOMS

Broadway, cor. Park Pl., opp. Post Office.

OFFICE AND FACTORY

195 Plymouth Street, Brooklyn, N. Y.



№ 702



№ 630

THE

# W. J. JOHNSTON COMPANY

FIFTH AVE. and MARKET ST., PITTSBURGH, PA.

In the strenuous work which now marks the efforts of various watch companies to force the sale of their goods

## THE DUEBER-HAMPDEN WATCH CO.

is satisfied to leave the conclusion of superiority and preference to the American Retail Jeweler, who is the judge and jury in this case. Merit only will influence this decision, and merit in a superior degree we offer as the basis of our right to the verdict of being the makers of

## THE LEADING AMERICAN WATCH

Sold as complete watches in all sizes except 18-size, and cased only in 25 year gold filled and solid gold cases.

## "THE MOLLY STARK"

The Best, The Smallest, The Handsomest Ladies' American Watch. The Ideal of Ladies' Watches. Made in Hunting and Open Face. Fitted in cases of the most artistic and exquisite designs.

We offer "The Molly Stark" as the best value for its price in the world.

---

Selection packages sent to any responsible jeweler in the U. S., express prepaid. Catalogues, price lists and general information sent on request. No business accepted from other than established retail jewelers.

# Illinois Watches

Hamilton Rail Road Watches

Illinois High Grade Watches

Not Makers of
Seven Jewel Watches

## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

Makers Only of
Fine Watches

# Hamilton Watches




F&B TRADE MARK F&B

# Alpine Violet

Another of our new patterns for this season.

Our new catalogue shows all the pieces and sets.

---

We offer an especially attractive line of

**Chains,**
**Lockets,**
**Brooches,**
**Bracelets,**
**Bar Pins,**
**Scarf Pins**
**Hat Pins,**
**Waist Pins**
**and Sets**

**Cuff Buttons, Crosses, Earrings, Necklaces and Hair Chain Mountings.**

Our catalogue describes all of these, and every Jeweler should have a copy. If you have not received one, ask us to send one to you.

# Theodore W. Foster & Bro. Co.

**MANUFACTURING JEWELERS AND SILVERSMITHS.**

**100 Richmond Street, PROVIDENCE, R. I**

## Some Facts About Ivory.

(*Continued from page* 1.)

purpose of "civilizing" him. For example, the King of Belgium has set on foot certain adventures in East Africa, announced as having certain humanitarian and sociological objects in view. These and similar proceedings are regarded with misgivings by both the natives and the press, and it is more than hinted that the real object is to get hold of the ivory trade. Consequently the natives assume a defensive attitude, being determined to protect what is of most value to them. The importer and manufacturer may deplore this condition; but they must admit that it is "business."

Of course, it is a far cry from Africa to the United States, and yet there is a very good market for ivory in this country. Alert and enterprising buyers are always on the lookout for opportunities to pick up good tusks. If Bostock or Barnum & Bailey ever chance to have an elephant die on their hands in this country, it is not a dead loss to them by any means. It is likely that an energetic buyer of ivory will be bidding for it before the carcass is cold.

American manufacturers confine themselves mainly, though not exclusively, to such workings of ivory as are appropriate for toilet goods. The process of manufacture is a delicate one, requiring considerable skill. A tusk weighing, say, from 75 to 125 pounds, is bolted to a moving table, on which it is sawed into plates. During this stage the tusk has to be kept thoroughly wet down to prevent burning, as ivory is very hard and a good deal of heat is generated by the friction. From these plates or flat pieces various rough shapes are sawed out, according to the forms or designs which are to be perfected later on. In sawing out these shapes care has to be taken to avoid spots or blemishes in the ivory, and at the same time guard against wasting valuable material. To be able to do this with good judgment and discrimination is one test of a good workman in ivory, and the number of men who are competent to do this kind of work is very limited. Indeed, ivory-working seems to be a "select" sort of craft, into which but few are initiated.

It is hardly necessary to recount to readers of THE CIRCULAR-WEEKLY the various uses of ivory. Its durability has, doubtless, had something to do with its adoption for various purposes. It is used for articles of mere utility, for articles combining utility with beauty, and for works that are purely artistic—*objets de virtu*. Every one is familiar with such products as ivory billiard balls, chess men and checkers. In earlier days the knightly hunter had his powder horn of ivory, and the devout maiden carried an ivory crucifix when she went to pray. The same substance has been wrought into vases, boxes and even articles of furniture and musical instruments. Ivory toilet goods were found in the ruins of Pompeii, and these may be seen at the Royal Museum at Naples.

As to the use of ivory, the modern American seems to agree with the ancient Roman. As above intimated, there is a large demand in this country for ivory to be used in toilet goods.

THE COMMENTATOR.


ILLUSTRATED SERIAL STORY OF

# Modern Ring Making

Life Studies of Larter Workmen

ILLUSTRATION NUMBER FIVE



THE DROP HAND.

¶ The die complete, the gold ready, the fifth step in ring making is to bring the die and gold together. We use powerful drops that force the gold into the die. ¶ Everyone knows the superiority of wrought iron over cast iron in durability and wearing qualities.

¶ Larter rings are all wrought and none are cast, therefore it is needless to say, they must be superior to many others made; this is another reason why Larter rings sell.

¶ Made for Man, Woman or Child.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane

New York City

## Official Rings of Great Dignitaries

EXPERIENTIA DOCET

SIGNET RINGS have always possessed great significance. In medieval days they were the badge of Kings, and are still used officially by the Bishops. We make Bishops' Rings and other official seals.

Prices: $3 to $40.

EXPERIENTIA DOCET

**Durand & Company,**

49-51 Franklin Street, Newark, N. J.

TRADE 14 MARK

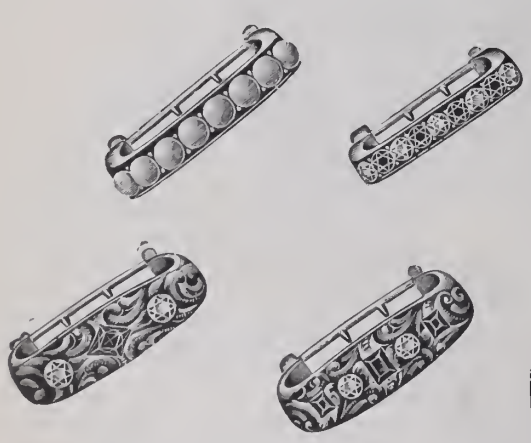
**OSMUN-PARKER MFG. CO.**

MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.



ESTABLISHED 1871. INCORPORATED 1900.

SCARF RINGS, JEWELED AND PLAIN.

MEN'S JEWELRY OUR SPECIALTY.

**CARRINGTON & Co.,**

FACTORY AND OFFICE:
42 WALNUT STREET, NEWARK, N. J.

SALESROOM:
1 MAIDEN LANE, NEW YORK.

14 18



**HORSES**

We make a large line of

**"Horsey Jewelry"**

in a great variety of sizes and styles, plain, and set with diamonds, pearls and olivines in Brooches, Scarf Pins, Charms, Fobs and Buttons.

**A. J. HEDGES & CO.,**

Makers of Exclusive Designs in 14k. Jewelry.

14 JOHN STREET, NEW YORK.

14 K TRADE-MARK


## *ELSIE BEE'S FASHIONS.*

NOVELTIES SEEN IN A LADY'S RAMBLES AMONG THE JEWELERS.

SMALL rectangles of plain gold with a ruby in the center and a pearl at each corner, form rather odd sleeve-links.

*

Very beautiful is a new cross, composed entirely of diamond leaves.

*

Very ornamental patterns in silver-gilt over ruby or dark green glass, are shown in new cracker jars.

*

Little branches with diamond leaves and three berries or nuts hanging from golden stems, are something new in scarf pins.

*

Some beautiful gold collarettes to be worn at the bottom of lace stocks are in very open patterns and are about an inch wide.

*

A useful little novelty for holding collar buttons is a round silver box, representing a stiff collar with tie, the cover setting in below the top of the box.

*

Among the ever popular flower pins shown, one of the prettiest is a single violet of transparent, pink enamel, with long gold stem, mounted as a safety pin.

*

Very smart are the green enameled serpent bracelets with diamonds in the head and with ruby eyes. Gold-band engagement bracelets are filled with permanently locking catch.

*

A very unique and handsome ring displays a ruby heart bordered with diamonds and topped with a larger diamond. New cross-over rings show two stones, as a sapphire and diamond.

*

Platinum is now used not only for delicate chains and mountings for diamonds, but also as the foundation of fancy crosses in open work set with diamonds, and on arabesques framing a very pale stone, as a light aquamarine in a brooch.

*

Up-to-date settings are designed to bring out the beauty of the important stones as much as possible. The contrast between a large colored stone and the diamonds or pearls which surround it, is one means to this end now in much favor.

*

Round and various shapes and original designs are also seen in very attractive brooches of open gold arabesque, set with a large, central stone, as an emerald or star sapphire. Some new hat pins are balls of plain gold surrounded by a band of pearls.

*

Very attractive adjuncts to dainty ribbon belts, are the silver girdles in the stylish festoon effect, consisting of a row of cupids, with festoons of flowers between, all in oxidized silver. The folds of ribbon are thus ornamented and held firmly in place while being but slightly concealed by the girdle.

*

Costly corsage ornaments are especially graceful and charming, in which festoons

of leaves and flowers are manipulated in diamonds in conjunction with large pear-shaped pearl pendants; Marquise or pear-shaped diamonds, emeralds, or rubies are also used as pendants in this style.

*

Elaborate berry designs are seen in some ice-cream sets consisting of a large, low silver dish, or a salver with special forks or spoons.

*

Small glass dishes in bowl shape are used in serving musk-melons. The guttroon and shell edge is seen on some otherwise plain entrée dishes of silver. ELSIE BEE.

## Jewelry, Clocks, Watches and Optical Goods Exported from New York.

WASHINGTON, D. C., Aug. 16.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 6 packages clock making machinery, $1,793; 2 packages watches, $100.

Bahia: 15 packages cutlery, $1,042; 2 packages watches, $369; 2 packages jewelry, $254; 31 packages clocks, $530; 1 package optical goods, $108.

Barcelona: 1 package jewelry, $150.

Berlin: 10 packages clocks, $268.

Bombay: 39 packages clocks, $805.

Bremen: 2 packages plated ware, $321; 2 packages watches, $850; 7 packages scopes and views, $238.

Callao: 3 packages cutlery, $101.

Calcutta: 7 packages clocks, $160.

Cape Town: 2 packages silverware, $260; 10 packages clocks, $459.

Christiania: 7 packages clocks, $231.

Genoa: 20 cases scopes, $1,750; 3 packages cutlery, $657; 6 packages clocks, $200.

Glasgow: 94 packages clocks, $554; 4,757 pieces nickel, $78,405.

Hamburg: 2 packages plated ware, $162; 3 packages optical goods, $508; 1 package jewelers' sweepings, $200; 4 packages clocks, $200; 1 package jewelry, $500; 4 packages cutlery, $1,878; 6 packages jewelry, $399.

Hamilton: 7 packages clocks, $106.

Havana: 2 packages jewelry, $258; 3 packages cutlery, $378.

Havre: 6 packages jewelry, $1,235; 1 package silverware, $400; 1 package cutlery, $159.

Hongkong: 22 packages clocks, $370.

La Guayra: 1 package jewelry, $150; 5 packages clocks, $150.

Liverpool: 1 package silverware, $975; 2 packages watches, $200; 75 packages clocks, $1,102; 4 packages jewelry, $251; 4 packages silverware $4,781; 4 packages watches, $1,235; 1 package jewelry, $500.

London: 64 packages clocks, $1,802; 1 package gold leaf, $819; 38 packages clocks, $579; 1 package scopes and views, $276; 1 package silverware, $200; 4 packages cutlery, $1,015; 15 packages scopes and views, $1,500; 6 packages watches, $1,019; 3 packages thermometers, $193; 1 package watches, $100.

Lisbon: 21 packages clocks, $188.

Montevideo: 1 package silverware, $162.

Naples: 1 package jewelry, $475; 1 package jewelry, $800.

Panama: 4 packages plate ware, $484.

Para: 8 packages cutlery, $577; 12 packages clocks, $205; 1 package jewelry, $150; 3 packages watches, $702; 1 package optical goods, $100.

Rotterdam: 941 pieces nickel, $1,569.

Shanghai: 124 packages clocks, $1,946.

Sheffield: 8 packages sweepings, $1,000.

Southampton: 5 packages optical goods, $2,414; 3 packages watches, $293.

Smyrna: 18 packages clocks, $148.

Stockholm: 5 packages clocks, $108; 1 package silverware, $140.

Valparaiso: 6 packages cutlery, $182; 2 packages watches, $515; 6 packages clocks, $175; 18 packages plated ware, $370; 3 packages watches, $1,107; 1 package jewelry, $704; 3 packages plated ware, $287.

Verona: 4 packages clocks, $191.

Vigo: 1 package plated ware, $300.

Wellington: 19 packages clocks, $251.


CHESTER BILLINGS & SON, *Successors to* RANDEL, BAREMORE & BILLINGS

**Importers of Diamonds, Other Precious Stones, and Pearls, Diamond Jewelry**

*NEW YORK:* 58 NASSAU ST., 29 MAIDEN LANE
*LONDON:* 22 HOLBORN VIADUCT, E. C. *PARIS:* 53 RUE DE CHATEAUDUN. *AMSTERDAM:* 2 TULP STRAAT

1840 1840, Randel & Baremore 1880, Randel, Baremore & Billings
1866, Randel, Baremore & Co. 1897, Chester Billings & Son 1905

ESTABLISHED 1841.

**Carter, Howe & Co.**

TRADE MARK

MANUFACTURERS OF

**Gold Jewelry,**

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

**WAISTCOAT BUTTONS**

Moonstone
Amethyst
Carbuncle
Jade
Lapis Lazuli
Blister Pearl
Topaz
Agate

TRADE MARK

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

**Geo. O. Street & Sons.**

BACK AND SIDE COMBS

NEW GOODS are always interesting, both to the Trade and the consumer.

Our Back and Side Combs are *new*—moreover, this element of "newness" is ever present in our stock.

If in addition to being new the goods are unusually effective in design and finish, then they are sure sellers.

Back and Side Combs are always in order, always in season. There's business in our line of these goods.

DAY, CLARK & CO.,

Trade Mark.

*Makers of Gold Jewelry—14 Karat Only,*

*23 MAIDEN LANE, NEW YORK.*



Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.





Snow & Westcott

21-23 MAIDEN LANE,
NEW YORK.

ESTABLISHED 1834. TRADE MARK.

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

## Clocks, Watches, Jewelry and Plated Ware Shipped to American Possessions During the Past Year.

WASHINGTON, D. C., Aug. 16.—Government statisticians have completed the compilation of statistics showing the commerce of the United States with its non-contiguous territories in clocks, watches, jewelry, etc., during the fiscal year ending June 30, 1905, with comparative figures for the fiscal year 1904, as follows:

ALASKA.—Clocks to the value of $5,603 were shipped to Alaska during the fiscal year just ended, as against a value of $2,891 for the fiscal year 1904. Watch shipments in 1904 amounted in value to $643, increasing to $953 in 1905. Jewelry shipments show a marked increase in 1905 as compared with 1904, the value of these shipments in 1905 being $41,001 as compared with a value of $17,177 in 1904. Plated ware shipments increased six fold, the value for 1904 being $1,020, and that for 1905 $6,203.

HAWAII.—There was a decline in the shipments of clocks to Hawaii in 1905 as compared with the shipments in 1904, the figures being $12,941 and $9,729, in 1905. The decline in watch shipments during these periods was most marked, the value for 1904 being $13,335, while for 1905 these shipments were valued at only $1,865. Jewelry shipments increased a few thousands in value during these periods, the shipments for 1904 being valued at $182,477, increasing to $186,454 in 1905. On the other hand plated ware shipments declined in value from $61,999 in 1904 to $52,668 during 1905. On the whole the Hawaiian trade in the lines mentioned has been somewhat unsatisfactory during the fiscal year just ended.

PORTO RICO.—A general increase in the shipments of the lines under consideration in 1905 is to be noted in the figures for Porto Rico. Clock shipments increased from $3,015 in 1904 to $3,373 in 1905, watch shipments from $1,635 to $2,354, jewelry from $6,424 to $8,886, and plated ware from $5,753 to $6,745.

PHILIPPINE ISLANDS.—The shipments of clocks to the Philippines increased in value from $1,672 in 1904 to $5,165 in 1905, while watch shipments decreased from $8,493 to $1,759 during these same periods. Jewelry shipments showed an increase from $1,065 in 1904 to $2,367 in 1905, while plated ware shipments increased from $828 to $3,672 during the same periods.

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In denying the application of a certain firm for the registration of a trademark, on the ground that it too closely resembled a mark already registered, the Commissioner of Patents recently pointed out that under Section 5 of the new Trademark Law (Act of Feb. 20, 1905,) it is clearly the duty of the Patent Office to refuse registration whenever in its opinion the applicant's mark so nearly resembles a prior registered mark as to mislead purchasers as to the origin of ownership of the goods upon which the two marks are used. It is not necessary that the marks be identical, but only that there be such resemblance as to be likely to lead parties to purchase the goods of the applicant supposing them to be goods produced by the registrant.

*"We never follow the Fashion, the Fashions Follow Us."*

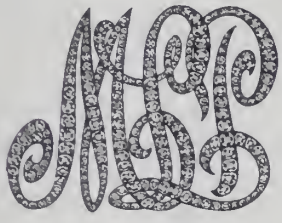
*Maurice L. Powers.* *Josh W. Mayer.*

P&M

*Always Printed in Red.*

# DIAMOND MONOGRAMS

Fobs and Vest Ribbons are now greatly worn, jeweled with monograms or single initials—they are rich and smart looking—We make exquisite designs in Monograms.





Sketches furnished upon request.
Our expert artists at your disposal.

## POWERS and MAYER,

MAKERS OF
FASHIONABLE DIAMOND JEWELRY "THAT SELLS,"

258 and 260 Fifth Avenue,
NEW YORK.

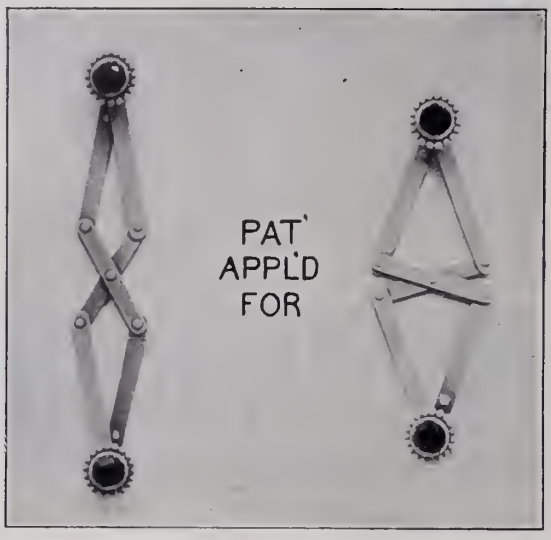
ALWAYS PLEASED TO SHIP GOODS ON MEMORANDUM.

**Our New Diamond Calculating Table Will Be Sent On Request.**

# ALLSOPP'S "ADJUSTABLE"
## COLLAR SUPPORTERS

Can be Easily Adjusted to the height of Collar and Locked.

A&A TRADE-MARK.




With Detachable Jeweled Studs.

—

14K. Only.

—

Telephone, 4075 W.

ALLSOPP & ALLSOPP
18 Columbia Street, - Newark, N. J.

# Lockets Fobs

*NEW DESIGNS*

We have the largest, best and most complete line of 10K. Jewelry ever offered.
For over forty years our goods have been staple, durable and popular.
Selection package sent on request.

## Champenois & Co.

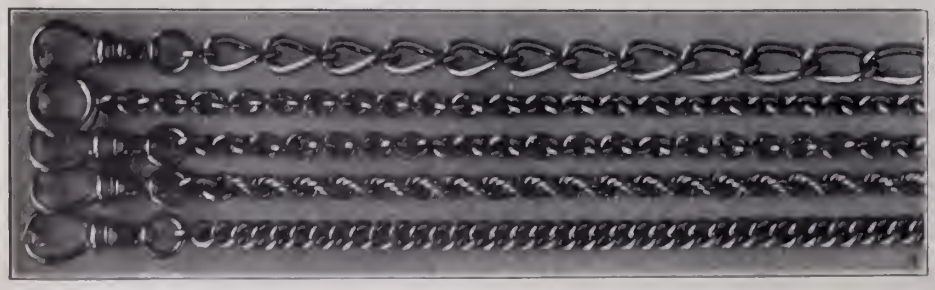
Manufacturers of Gold Jewelry

Trade-CXK Mark

50 Walnut St., Newark, N. J.

DO YOU KNOW we are the Largest Chain Manufacturers in the World?

**Highest Workmanship.** **Quality Guaranteed.**



**ZIRUTH-KAISER CO.,** 2 & 4 Maiden Lane, New York. FACTORY, NEWARK, N. J.


### Hard Fight Over Preliminary Examination in Bankruptcy Proceedings Against Harry Levinsohn.

Promptly upon the filing of the bankruptcy petition against Harry Levinsohn, wholesale jeweler, 30 Maiden Lane, New York, mentioned in the last issue of THE CIRCULAR-WEEKLY, a sharp legal battle was begun. In a preliminary examination, Mr. Levinsohn, under advice of counsel, refused to answer questions in relation to the conduct of his business, or the disposition of his assets, on the ground that replies might tend to incriminate or degrade him.

Leonard Bronner, attorney for two creditors, who began the bankruptcy proceedings, a few hours after the petition was filed, asked for the appointment of a receiver. Judge Holt, of the United States District Court, named Lindsay Russell, fixing his bond at $15,000. In the affidavits presented by Mr. Bronner, it was said that the assets now include $19,000 in stock, and $10,000 in accounts. It was charged that stock valued at $16,000 had been removed and sold.

An unofficial estimate of the liabilities is $70,000, which includes borrowed money and real estate mortgages. There is said to be $28,000 due on mortgages and for borrowed money, of which total $15,000 is secured. The State Bank of Grand St. holds a $13,000 mortgage on a Lexington Ave. apartment house in which Levinsohn has an interest. This building was bought in June last by Levinsohn and Abraham Rosenthal at a price not stated and subject to mortgages amounting to $50,000. The merchandise accounts are estimated at $42,000.

Taking advantage of a section of the bankruptcy law, which provides for an immediate examination in cases where there is danger of the assets being dissipated or there is a suspicion of such a contingency, Mr. Bronner obtained from United States Commissioner Alexander subpœnas requiring Mr. Levinsohn to appear Thursday with his bookkeeper, Moses Feinberg, and his salesman, Mr. Goldberg. The witnesses were on hand before the Commissioner at the appointed time, and were accompanied by Marx & Miller, their attorneys. Mr Bronner appeared for the receiver and the petitioning creditors. Mervyn MacKenzie was present in behalf of the Jewelers Association and Board of Trade, several of whose members are creditors.

Mr. Feinberg was called to the stand first, and after giving his name and answering several other routine questions, refused to reply to others which had to do with the care of the books, the method of keeping them, and the whereabouts of the assets. Mr. Feinberg said that he was only an employe. He refused to answer on the same ground that was later advanced by his employer—that the replies might tend to incriminate and degrade him.

Mr. Levinsohn was then called, and his examination was a practical repetition of that of the bookkeeper. Questions in relation to the stock, other assets and the books he absolutely refused to answer, under the advice of his counsel.

The salesman then testified, and he replied to all questions, but denied having any knowledge on the subjects that the law-

# STERN BROS & CO




THE SENTIMENT OF A RING—

THE trade has known for years the splendid qualities of our rings. ¶ We show a few of the many new designs which we have added this season. They are all made in that same excellent style and finish peculiar to our line of high-class jewelry at popular prices.

**STERN BROS. & CO., 33-43 Gold Street, New York**

**MANUFACTURERS FOR THE JOBBING TRADE EXCLUSIVELY**

Salesroom and Offices,
Diamond Department:
68 Nassau Street, New York

Diamond Cutting Works:
142 West 14th Street, New York

Branch Offices:
103 State Street, Chicago, Ill.
29 Ely Place, London
12 Tulp Straat, Amsterdam




The Arch Crown Setting

HIGHEST QUALITY. | STANDARD OF PERFECTION. | HIGHEST FINISH.

MADE IN 14K., 18K. AND PLATINUM, ALSO EARSCREWS, STUDS, ETC. WRITE FOR PRICE LISTS.

SCHRADER-WITTSTEIN MFG. CO.,

CHICAGO OFFICE: 103 STATE STREET. NEWARK, N. J. SOLE MAKERS AND PATENTEES.



Gold Rings of All Kinds




Engraved, Emblem, Signet, Set—as well as seamless—and as well made as it is possible to make them, for we have been making gold rings for 56 years and we ought to know how. Plump quality and superior workmanship for the same price, and often less than is charged for inferior rings.

*We make to order rings of any width, size and weight. No charge for stamping rings with customers' initials. Single ring orders filled promptly.*



Peckham Seamless Ring Mfg. Co.

Catalogue and Price List on Application. 45 Maiden Lane, NEW YORK. Assortment Sent on Approval to Responsible Parties.

HEINTZ BROS.,

RINGS BUFFALO, N. Y.



RINGS BUFFALO, N. Y.

We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade.

yers were desirous of exploring, so that the testimony he gave added no information to what was already known.

The lawyers having argued considerably pro and con, as to the legal rights of the witnesses in refusing to answer questions, Commissioner Alexander said that a somewhat new question was involved upon which he did not wish to pass. Therefore he invited the lawyers to go before Judge Holt, who was then holding court, in order to get his decision.

Judge Holt heard the case at once. Mr. Bronner argued that in the case of the bookkeeper, who was merely an employe, there was absolutely no ground for him to claim privilege. If anybody were incriminated and degraded it would be the employer, the lawyers contended, so that the statute could not be used to shield the bookkeeper from answering questions. In relation to Levinsohn, the lawyer argued that the statute did not give him the right to refuse promiscuously to answer all questions bearing on his business. In order to enjoy the privilege, Levinsohn must show, said the lawyer, that the particular questions would, if answered, tend to incriminate or degrade him. If the privilege were extended to the degree claimed by these witnesses, it was said, then all bankrupts could decline to give information. and there would be practically no opportunity to probe conditions and learn if the failures were honest or not.

Mr. Marx said that it was possible for a bookkeeper to be in collusion with his employer, and, therefore, he might be incriminated and degraded. The witnesses, he said. were privileged from replying to any and all questions, except those the refusal to answer which seemed on the surface to be frivolous. In the case of the questions which his clients had refused to answer, Mr. Marx said, there was no frivolous character about the refusals.

In the bankruptcy examinations, Mr. Marx said, the opposing attorneys before the inquiry concludes, generally try to show some fraud, and so, instead of waiting for that stage of the proceedings, he had advised his clients to refuse at the beginning to answer any of the multitude of questions, replies to which might afterward be turned against the witnesses.

The Judge, after hearing the arguments, gave the lawyers until yesterday to submit briefs, and adjourned the examination until next Friday. Affidavits were also submitted yesterday on a motion made by Mr. Bronner, requiring Mr. Levinsohn to turn over his books to the receiver.

Several of the creditors, it is said, held a conference with Marx & Miller in relation to the settlement, and it is possible that a compromise will be arranged. Mr. Marx said that the Lexington Ave. house, if sold by the receiver, would yield no assets for the creditors. In case of a settlement, the attorney said, his client's equity would doubtless bring something. Mr. Marx said that there is a disposition on the part of Mr. Levinsohn's friends to help him if acceptable terms were arranged.

---

A recent note from Europe stated that the ornaments and precious stones owned by the Shah of Persia are now valued at about $35,000,000.




ISN'T it interesting to watch the evolution of an O. & B. Ring from a crude piece of gold? While our factory is equipped with every modern machine, every useful device necessary to manufacture our product—it requires time—yes, quite a deal of time, before the completed article is ready for the Jobber's inspection.

The Jobber, of course, has a different story to tell, and saves time through the excellence of our product. Our unlimited assortment of new designs makes his end a simple matter. If you want business this fall—Ring business—sell the O. & B. product.

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO

# WHITESIDE & BLANK

14 K



**BROOCH No. 1801.**

*Made in 18 Karat, with two or four diamonds. Finished in Enamel.*

**NEWARK, N. J.**
**Lafayette and Liberty Streets.**

**NEW YORK**
**14 and 16 John Street.**



TRADE W&H MARK



THE W. & H. Locket line for the Fall season is not only equal in all respects to past displays, *but a great deal better*—each design is a notable creation. There are many reasons for superiority in our product—

We manufacture lockets exclusively; we are backed by fifty years' experience; *we set the locket styles.* The judicious buyer will appreciate these points. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. **Wightman & Hough Co.,** PROVIDENCE, R. I.



**Louis Stern,** Maker of FINE DIAMOND MOUNTINGS and SEAL and SET RINGS.

**FINE DIAMOND MOUNTINGS** All Goods GUARANTEED as to Quality

FOR THE MANUFACTURING AND JOBBING TRADE EXCLUSIVELY

**17 Maiden Lane, New York.**

Customer's trade-mark used if requested. (Telephone 4176 Cortland.)


## Jewelers Warned to be Careful in Dealing With Swindlers Who Offer Bogus Checks.

From reports which have come to THE CIRCULAR-WEEKLY from all sections of the country there seem to be at the present time more attempts to swindle jewelers by means of bogus checks than usual at this season of the year, and the members of the trade are therefore cautioned to be exceptionally careful in accepting checks, drafts or postal orders of any kind from customers whom they do not know.

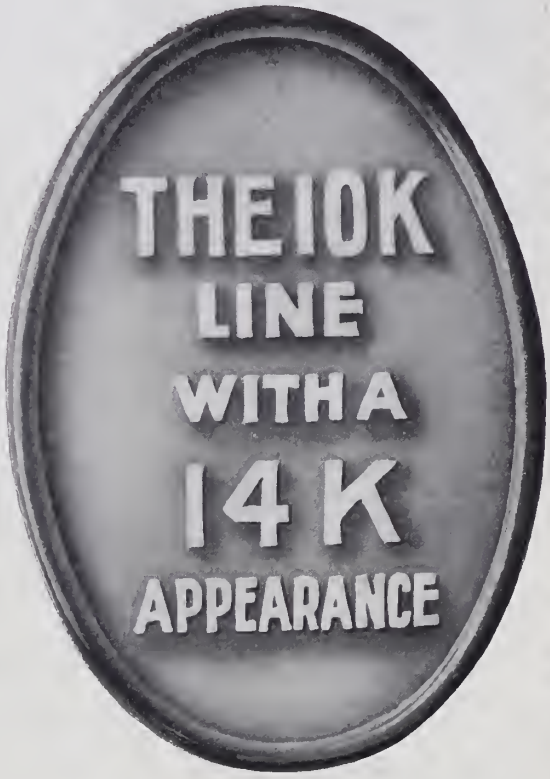
In the last issue of THE CIRCULAR-WEEKLY appeared a note telling how H. G. Earley, Northville, N. Y., was swindled out of a watch by an alleged school teacher who gave him a check which proved to be worthless, and a note was also made to the effect that Charles Glick, arrested in Columbus and taken to Washington, for swindling jewelers in that city, had been identified as the man who had passed worthless checks on Pittsburg firms, further particulars of which appear in another column of this issue. Since then THE CIRCULAR-WEEKLY has received word of a check swindler operating in the vicinity of Jamestown, N. Y., and another who has been working in the vicinity of Melrose, Mass.

Word was received by the Jewelers Security Alliance Thursday from F. G. Nordstrom, Jamestown, N. Y., to the effect that a man had attempted to get about $130 worth of jewelry from him by means of a false check, but was unsuccessful. Mr. Nordstrom says that the swindler represented that he was a bank inspector and had been recommended by the president of the First National Bank of Jamestown. Nordstrom says he selected a diamond valued at $93 and also a $40 watch, paying for them with a check. He wished to take the goods with him, but Mr. Nordstrom refused to permit this and said he would deliver the goods. Mr. Nordstrom immediately made an investigation and discovered the check was worthless, but the swindler had escaped in the meantime. The man is described as of medium height, 40 years of age, with black hair and mustache, and wore a gray suit and a straw hat.

From the Pinkerton Detective Agency the Security Alliance also received word that W. A. Smith, Melrose, Mass., believed that an attempt was to be made on him to get goods in a similar way. Mr. Smith was called upon by a man who purchased a watch, paying for it with a check for $8.50 on the Wakefield National Bank at Wakefield. The man gave his name, said he was a salesman of a concern on Albion St., Wakefield, and gave the bank as reference. Although the check proved to be good, Mr. Smith made an investigation and found the bank knew nothing of the man, and that the man was not known in Wakefield, nor was any such concern as the one he claimed to represent known in the town. The man called later on Mr. Smith and tried to purchase a diamond, saying that he wanted a perfect stone. Mr. Smith told him that he had no such stone in stock, and the man left, saying that he would call again, telling Mr. Smith to get the stone for him. Mr. Smith and the Pinkerton Agency both believe that the man passed a good check

# The Aristocrat of 10-k. Lines—

It looks like high-grade 14-k.
It wears like 14-k.
It is as heavy and well-made.
It is beautifully finished.
Better designs, altogether, than have ever been produced by 10-k. manufacturers.




Kohn & Co

Camp and Orchard Streets, Newark, N. J.

# Fine Leather Goods

We manufacture a large collection of articles suitable for the jewelry trade

Hand Bags Jewel Cases Photo Frames
Cigar Cases Desk Sets Writing Cases, etc.

Established 1850

TRADE R MARK

Incorporated 1904

## C. F. RUMPP & SONS

PHILADELPHIA

New York Salesroom, 683 and 685 Broadway.

Chicago Salesroom, 35 Randolph Street.

SEND FOR ILLUSTRATED CATALOGUE



There is a demand for

**Crosses**

The P. & B. Co Line is attractive, and made up of rapid sellers. If you use well-made goods, we have them.

We are the largest exclusive makers of 10 karat jewelry.

Ask your Jobber for the P. & B. Co. Lines of

Lockets, Cuff Buttons, Tie Clasps, Scarf Pins, Baby Pins, Brooches, Bead Necks, Fobs and Crosses.

**Potter & Buffinton Co.,**
**Providence, R. I.**

New York Office, 65 Nassau St.

San Francisco Office, 206 Kearny St.

**The Comb House**

We manufacture a complete line of

**FINE MOUNTED COMBS**

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

**Wagner Manufacturing Co.**
**41 Union Square,**
**New York.**

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N.Y.

on the jeweler for the purpose of obtaining a standing, and that he contemplated giving a bogus check later for a valuable gem. This man is described as about 45 years of age, 6 feet high, slender build, brown hair and mustache, and having the first joint of the fore finger of the right hand missing. He wore a blue mixed suit of clothes.

Jewelers who may be visited by the above-described men are cautioned to be careful and obtain cash in advance.

### Third Quarterly Public Sale of Ivory at Antwerp, Belgium.

ANTWERP, Aug. 6.—The third quarterly ivory sale commenced Aug. 1 and finished Aug. 2. The following quantities in kilos passed under the hammer: 38,244½ of Congo (hard); 942½ of Congo (soft); 18,384 of Angola; 1,042½ of Ambrize; 6,189 of Gabon; 232 of Cameroon; 444 of Senegal; 1,610 of East African (soft); 65½ of Egypt (hard); 695 of Egypt (soft); 163 of Abyssinia; 37½ of Mozambique; 270 of cut pieces; 45 of hippopotamus teeth, or a total of 71,364½ kilos. This week 63 kilos of tortoise shells also sold, making a grand total of 71,427½ kilos. How this compares with corresponding sales of previous years may be seen from the fact that 59,292 kilos were sold in 1904, 70,334 in 1903, 71,171 in 1902, 72,207 in 1901, 77,699 in 1900, 72,908 in 1899, 35,559 in 1898, 71,733 in 1897, 53,408 in 1896, 62,000 in 1895, 43,083 in 1894 and 63,055 in 1893.

The prices just realized showed a slight reduction from the former market of about 2 to 3 francs for large teeth and of ½ to 2 francs for oversizes and bangles. The light qualities showed the least depreciation. The scrivellous ivory, on the contrary, sold at firm prices, and teeth for billiard balls and similar articles realized 1 to 2 francs per kilo in advance of the old scales. The prices of the soft ivory declined from the market scale of six months ago, also showing a decrease of 2 to 3 francs. In this also teeth for billiard balls went up to 70 francs per kilo, showing an advance of 5 to 10 francs per kilo over the old rate.

The actual stock on hand is about 865,000 kilos against 104,500 kilos in 1904, 132,000 in 1903, 135,726 in 1902, 127,000 in 1901, 95,000 in 1900, 102,000 in 1899, 79,211 in 1898, 70,000 in 1897, 57,000 in 1896 and 144,000 in 1895.

The next quarterly sale has been fixed for Monday, Oct. 30.

L. E. Whitmore, Daingerfield, Tex., has been succeeded by Chambers & Co.

**The Bowden Rings**

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

**J. B. BOWDEN & CO.,**

1 Maiden Lane. NEW YORK.



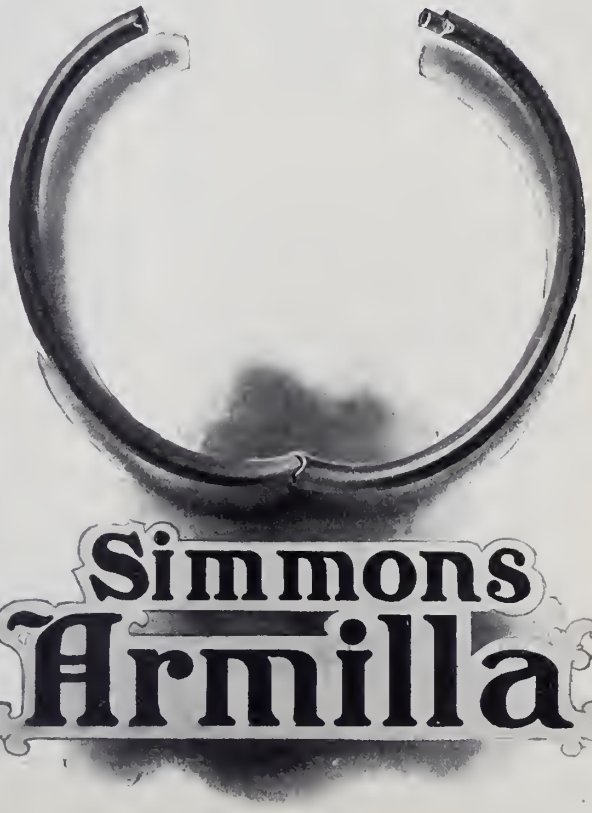
A WOMAN who has any idea of getting a bracelet needs only to be shown the Simmons Armilla to be convinced that it's the very bracelet she wants.

The Armilla is easily the winning bracelet idea of the year, and with a decided demand for bracelets existing, and the Fall season in sight, it ought to interest practically every jeweler in the land.

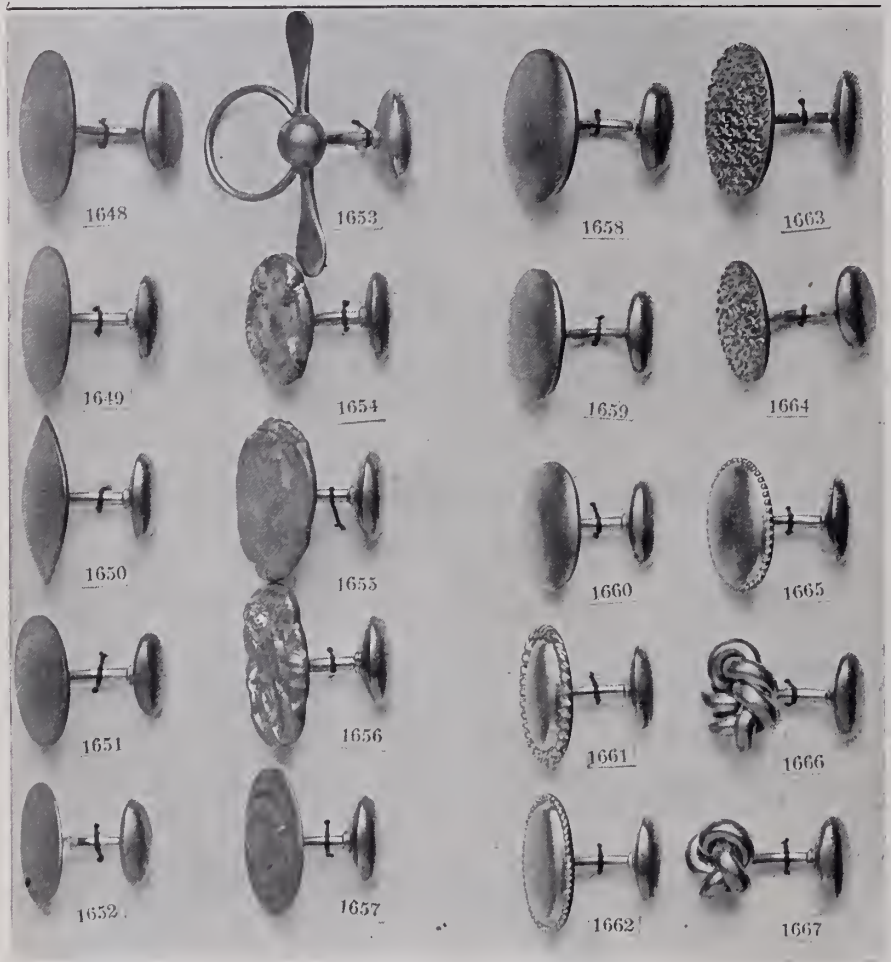
Leading wholesale watch and jewelry houses are now showing the Armilla in a first-rate variety of patterns, affording choice of chased or plain styles, and of three finishes—Roman, English and plain polished. It is made in gold-filled stock, and in 10k. and 14k. solid gold.

A very attractive easel card for displaying the Armilla at the counter or in the window will be furnished free on request.

**R. F. Simmons Company**
**Main Office and Works, Attleboro, Mass.**
**Salesrooms: 9-13 Maiden Lane, New York, and 103 State St., Chicago**



# 10-K. Cuff Links
## That sell at sight




The above illustrations show a few designs of our full line of 10-K. Cuff Links.

These goods are commanding the attention of progressive jewelers from Maine to California, and are also capturing the trade of customers in all retail stores where they are carried in stock.

**The workmanship is of the finest.**

**Of good weight, substantial, and beautifully finished.**

**With forked-braced posts and also with plain posts.**

A few in your show-window will draw customers into your store, and a sample line in your show-case won't last long. They are "quick sellers."

*Don't miss seeing our full line of Quick-Selling, Popular-Priced Specialties. Our new illustrated catalogue is ready. Shall we mail you one?*

## Scofield & De Wyngaert

SW TRADE MARK

**Makers of 14-K. and 10-K. Jewelry**

**50 Walnut Street, - - NEWARK, N. J.**


### Death of Jacob A. Wineburgh.

UTICA, N. Y., Aug. 20.—Many were the expressions of sorrow when it was learned that Jacob A. Wineburgh, of Joseph Wineburgh & Sons, 32 Genesee St., had died last night. "Jake," as he was better known among his thousands of friends, was always hailed as a good fellow, and to the jewelry trade, by which he was always highly regarded, the news of his death caused great surprise. The cheeriness of his nature was manifested in the sick room when intimate friends were permitted to visit him during his final illness.

Deceased will always be remembered by his friends as a big-hearted, generous, pleasant, whole-souled man of whose nature it was characteristic to say naught except that which was good of any man. If he could not speak well of a man he always maintained a silence that would have done honor to a diplomat, for such he was in his business life. It is not unfair to say that Mr. Wineburgh was, without a doubt, the best jewelry salesman in Utica. He had an inborn tact and a manner that made him liked by customers, friends and acquaintances.

Mr. Wineburgh was born in this city in 1861, the eldest son of Joseph Wineburgh. After acquiring a business education, Mr. Wineburgh started in the business for which he had a natural aptitude. While a young man he entered the employ of Charles H. Schiller, then Utica's leading jeweler, who had a store at Liberty and Hotel Sts. Mr. Wineburgh later engaged with the late William S. Taylor, who was engaged in the jewelry business here for over half a century and whose death occurred recently. About 25 years ago, Mr. Wineburgh and his father opened a store at 32 Genesee St. and the firm was successful from the start. About 10 years ago the elder Wineburgh became incapacitated because of illness, and Mr. Wineburgh, together with his brothers Hyman and Edward Wineburgh, continued in charge. The success of the firm was largely due to the confidence which patrons reposed in the house. Salesmen who have ever visited Utica will join with Mr. Wineburgh's many Utica friends in paying tribute to his many virtues. Few men were endowed with such a capacity for making friendships. Few had such a sunny disposition and few were so generous in impulses and so charitable towards humanity in general. Few possessed such a cheerfulness of spirit which most trying conditions could not disturb. Together with these characteristics, Mr. Wineburgh possessed a spontaneous and ever ready wit which made him pleasant company on all occasions.

Mr. Wineburgh was united in marriage to Miss Theresa Cohen 16 years ago and her death occurring during the same year, he never remarried. He is survived by his parents, two brothers, Hyman and Edward, and two sisters, Mrs. I. Marks, of Bradford, Pa., and Mrs. M. A. Workman, of Montreal, Can.

Deceased was a member of Utica Lodge No. 33, B. P. O. E. Oriental Lodge, No. 224, F. and A. M., Imperial Council R. A. and the Arcanum Club and Masonic Club. His funeral will take place on Monday.

# WHITING MFG. CO., Broadway and 18th St., New York.



TRADE MARK
STERLING

The felicity of design, rare grace of outline, and superior richness of effect, which characterize Sterling Silverware of the WHITING COMPANY are not chance attainments. They are the sure results of artistic competence. They are to be expected in the products of this house

**LOVING CUP, No. 7187.**

Height 19 inches.

Covered love cups are growing in favor. The illustration shows one of a number of patterns carried in stock. Furnished without cover if preferred.

BRACELETS,

The kind you have been looking for.

WE HAVE 'EM

all shapes and sizes. TRY US.



CHAS. L. TROUT & CO.,

15 Maiden Lane, NEW YORK.

## Howard Hall Pleads Guilty to Breaking Into Pittsburg Jewelry Store.

PITTSBURG, Pa., Aug. 16.—Howard Hall, the young man who was caught in the Graf & Niemann building, at 210 6th St., last Sunday afternoon, by detectives, after a seven-hour search of the building, pleaded guilty to entering a building with intent to commit a felony, and was held in default of $1,000 bail for court. There is no doubt but that Hall, who is said to be a member of the Gardner gang of thieves, had planned to rob Graf & Niemann, as well as other firms in the vicinity.

Hall and his two accomplices, who are still at large, gained entrance to the store of George F. McDonald, a confectioner, whose place of business adjoins that of the jewelry firm. Hall had removed his shoes, coat and hat and placed them in the building. The other men had knocked the combination off the safe in the McDonald



HOWARD HALL, ARRESTED FOR BURGLARY AT PITTSBURG, PA.



*Little Journeys—No. 5.*

*To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. Your jobber has them.

Whiting & Davis,

Plainville, Mass.

New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*

# COMMUNITY SILVER

There is only one brand of "Community Silver"—it is plated heavier than triple, and is absolutely the best that can be made.

This is one secret of "Community Silver" success.

Every woman who buys our plated ware knows that she is getting the best—the best plate, the best workmanship, the best designs.

If you are not now carrying "Community Silver," inquire of your jobber or write us.

ONEIDA COMMUNITY, LTD.
ONEIDA, N.Y.

Founded in 1848.

New York Salesroom: 395 Broadway



One of Our New Patterns

THE TITANIA

Our New Catalogue will be mailed on request

G. W. PARKS CO.

Formerly HAYDEN MFG. CO.

MAKERS OF

Sterling Silver Wares,

NEWARK, N. J.

TRADE MARK TRADE MARK

NEW YORK SALES OFFICE: 21 MAIDEN LANE.

place, while Hall was at work in the store of Graf & Niemann. The appearance of McDonald and the porter of the store frightened the robbers, and all escaped but Hall, who without shoes, coat and hat, could not leave the building, because he would be sure of capture in that state of dress. He took refuge in a stairway on the second floor and was only discovered by Inspector R. H. Robinson, of the Pittsburg police force, by accident.

Hall had entered the Graf & Niemann store through the cellar. He had packed a lot of silverware to carry away and also quite a number of umbrellas. When searched a pair of gold eyeglasses and $15 in money was found on his person. He was committed to jail to-day to stand trial in September.

### Jeweler Who Fled from Berlin After Swindling Creditors Believed to be in This Country.

Word has been received by this journal from the Goldschmiede-Werkgenossenschaft, Berlin, that a local jeweler had left that city a few months ago with about $10,000 worth of jewelry and precious stones which he obtained from creditors under false pretenses and fraudulent representation. As the man obtained long credit in some instances, it is believed that he has come to the United States with his booty, and as he is an experienced goldsmith and jeweler, it is thought that he may attempt to establish himself in business here or find a position with some large manufacturing or retail jewelry establishment.

The man about whom the warning is sent is Richard Muller, a native of Stettin, Germany. He studied in Berlin for some time and finally started in business for himself, doing the finest of jewelry work. His last address was Gustave Freystagstr. 2, Schoneberg, from which place he disappeared May 12. For nearly four years he enjoyed the confidence of the trade, but owing to bad associates neglected his business and family, and finally disappeared with jewelry valued at about 40,000 marks.

The facts given herewith were furnished by the Goldschmiede - Werkgenossenschaft, Berlin, Oberwasser-Strasse 14, Berlin C. 19, the secretary of which will be deeply obliged to anyone who can give a clue as to Mr. Muller's present whereabouts. The man is of medium height, has a fair complexion, but has dark hair and wears a small mustache.

Commemorative of their 40 years' successful business existence, Herpers Bros., 18 Crawford St., Newark, N. J., manufacturers of settings, have within the last week sent to the trade a handsome booklet containing the history of the firm from the time of its commencement, in 1865, to the present date. Some interesting information is contained therein, among which the statement that prior to 1865 settings were not an article of manufacture in this country, and while they were obtainable in France few were ever imported. The portrait of F. J. Herpers, the founder of the house, is reproduced on the first page, and many both interesting and useful facts can be gleaned from the booklet.




# Sterling Silver Flatware,

in the newest patterns, the production of our various factories, as well as an unusually large line of hollow ware, is shown at our warerooms. Our assortment of

## Rich Cut Glass and Silver Plate,

of our own manufacture, is larger than ever before. Make our office your headquarters, when in the city, whether you purchase largely or not. It is your privilege and our wish.

# International Silver Co.,

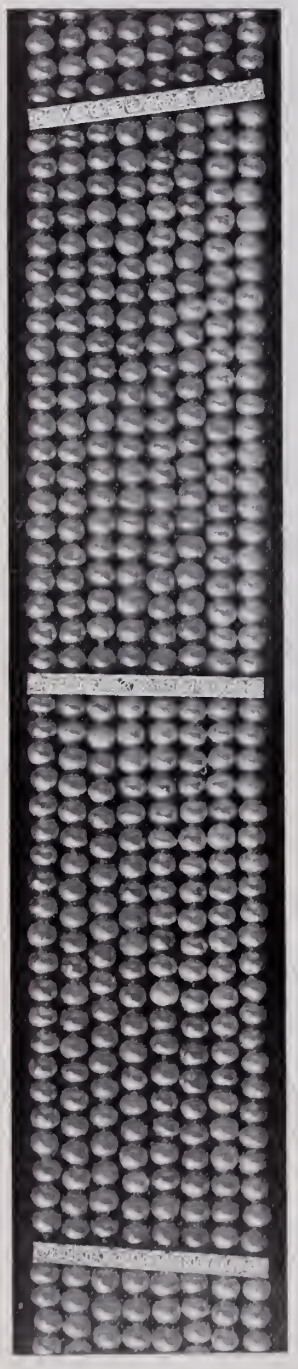
## 9=11=13 MAIDEN LANE, NEW YORK.

# PEARL COLLARS,

**HIGH GRADE, CORRECT STYLE, PERFECT FINISH,**

All widths from three to twelve strands, as carefully made and of same appearance as a collar of Genuine Pearls.

**Send for a selection.**



Novelty Jewelry in Sterling Silver only, all finishes, Brooches, Pendants, Rings, Bracelets, Jeweled Combs, Collar Supporters, Scarf Pins.

**George H. Cahoone & Co.,**
Providence, R. I.
New York: 9 Maiden Lane.


## Chas. Glich Arrested at Columbus Identified as Man Who Swindled Pittsburg Jewelers.

PITTSBURG, Pa., Aug. 16.—Charles Glich, who, as reported in THE CIRCULAR-WEEKLY, was arrested in Columbus and taken to Washington, D. C., where he is wanted for swindling jewelers, is also wanted in Pittsburg. So far as known Glich is charged with swindling two local jewelry firms, Goddard, Hill & Co., and Spandau Bros. About a year ago Mr. Hill's attention was called to Glich's plan by reading the account of his arrest in THE CIRCULAR-WEEKLY, and he at once communicated with Superintendent of Detectives Thomas M. McQuaid, of this city. The superintendent secured a photograph of Glich from the Rogues' Gallery at Columbus, and Mr. Hill identified the man upon being shown his picture.



CHAS. GLICH, ALIAS "LOWENTHAL," ACCUSED OF SWINDLING WASHINGTON, D. C., AND PITTSBURG, PA., JEWELERS BY MEANS OF BOGUS CHECKS.

While in Pittsburg Glich (if he is the man wanted) went by the name of R. Herr, proprietor of the Herr Credit Co., with headquarters at 715 Fifth Ave., a place of business occupied by another firm with which "Herr" had no connection. He bought considerable stock from Goddard, Hill & Co., and appeared to get in the good graces of the firm. One day Mr. Hill, becoming interested in the man, asked him how he was getting along, and shortly afterwards he exhibited his bank book, of the Anchor Savings Bank, showing apparent deposits of $450. That day "Herr" bought considerable goods, the cost value being $55, and tendered a check for a much larger amount, but the check was returned to the firm because there were no funds to pay it, "Herr" having put the figures in the book himself. Mr. Hill says that he is willing to spend considerable money to bring Glich back here.

The man swindled Spandau Bros. out of $10 and may have duped other concerns. It is believed here that Glich has carried on his scheme all over the country, starting in this city in a small way. His place of residence here, in Wylie Ave., as given to the Anchor Bank officials, was fictitious, because there was no such number. "Herr" disappeared from here a year ago and was not heard of until his arrest in Columbus.

## Mud Rush Stops Work at the New Premier Diamond Mine in the Transvaal.

KIMBERLEY, South Africa, July 15.—A telegram from Pretoria, through Reuter's Agency, received on Wednesday, says: A report reached town yesterday that the big tailings dam at the Premier Mine had burst, with the result that the Pretoria District Diamond Mine, situated at the lower level, has been submerged by the rush of mud.

A representative of the Pretoria *News* visited the scene of the occurrence, and found that a mud rush on a tremendous scale had taken place. It appeared that the Premier dam, which contained a huge accumulation of tailings in a semi-liquid state, had burst its walls on Saturday night. A roar was heard by those in the vicinity, but the cause was unknown till the following morning, when it was found that the scene of the District Mine workings was nothing but a sea of mud, which had spread several miles down the valley.

The rush of mud carried down great rocks and boulders, which tore up the tram lines and overturned trucks and blotted the workings out of sight. Fortunately no one was on the workings at the time, hence there was no loss of life.

It will probably take weeks to clear the obstruction.

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New York diamond merchants have received in the last week letters telling of the accident in the Premier Mine. It was said, in these advices, that the stock which went up with a bound after the finding of the 3032 carat diamond several months ago, fell as soon as the report of the disaster was received. Several New York men, who are familiar with mining affairs, expressed the opinion that months and perhaps a year will be required to repair the damage, and the company will be for a considerable time out of business, as the mine will yield no diamonds.



# HERE'S A TIP!!

# BUY COPPER!!

NOT **COMMON** STOCK, BUT THE **PREFERRED** STOCK

OF REAL COPPER GOODS

MADE IN ENDLESS VARIETY

IN THE "APOLLO STUDIOS"

## APOLLO SILVER CO.

**BERNARD RICE'S SONS, PROPRIETORS**

MAKERS OF

FINE SILVER-PLATED WARE

REAL COPPER AND VERD ANTIQUE

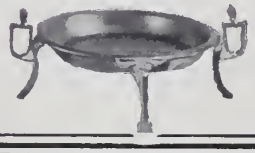
544 BROADWAY

NEW YORK

FACTORY

4-6 MARION ST.

187-189 ELM ST.



## TWO SELECTIONS FROM OUR EXTREMELY CHOICE AND UP-TO-DATE LINE.

We offer a buyer an assortment to select from which is larger and more varied than that offered by any other house in our line.

We manufacture under one roof complete lines of Silver Plated Hollowware, Hotel Ware, Ormolu Gold Clocks, Jewel Caskets, Picture Frames and Novelties of every description.



No. 350. "THE BREAD WINNER." Length 12½ in.
French Gray Border, Burnished Center. Each $2.50, Less Trade Discount.



No. 3536. GLOVE BOX. Size 9¼x3½x4 inches high.
Ormolu Gold Plated. Highly Burnished.

We also make Sterling Silver Goods to order and are Headquarters for Loving Cups and Trophies for all events.

Our Repair Department is one of our Special Features. In same we employ only the very best mechanics and repairs made by us have always proven highly satisfactory. Don't discard your old Silverware. Send it to us. We will make it equal to new.

## ANCHOR SILVER PLATE COMPANY,

**Main Office and Works: ST. PAUL, MINN.** **SAN FRANCISCO, CAL., Office: 738 Mission Street.**



NOW

is the time to get

WISDOM

Some Watch Jobbers do not stock our gold cases. Their interests lie in handling other case products. That is no *reflection* against our goods, nor *crime* on the part of the Jobber,

BUT

many of the best Jobbers do carry our line, and ANY legitimate Jobber will gladly fill orders or send selection packages of our cases upon request. If you insist a little, you can get just what you need in artistic Gold Watch Cases, AND AT NO GREATER COST.

A word to the wise is sufficient.

SOLIDARITY
Watch Case Co.

Established 1885

3 Maiden Lane, NEW YORK

GENERAL SELLING AGENTS

John W. Sherwood
Frank E. Harmer

### Philadelphia Watchmaker Attempts Suicide but is now Recovering in the Hospital.

Philadelphia, Pa., Aug. 18.—Charles Scott, a watchmaker, who has worked for well known jewelers throughout the country, has gained much notoriety this week. He is now in the Philadelphia Hospital under treatment for alcoholism. He was removed to this institution after he had, as the police and local newspapers assert, attempted suicide by cutting his wrists and turning on the gas in his room at 1018 Walnut St. He was found there partially dressed but unconscious lying in a bed with the gas escaping from a wide open jet.

Scott was rushed to the Jefferson Hospital nearby and brought to without much trouble. The physicians found that his condition from alcoholism was alarming, and he was sent to the Philadelphia Hospital for treatment for alcoholic dementia. His ultimate recovery is looked for.

Scott is now reported to be doing well. At the time the police declare he attempted suicide he was out of employment. He had worked only recently for H. M. Bolte, Jr., in Atlantic City. For a year or more previously he was employed by Charles Wacher, 706 Chestnut St., and has been in Philadelphia and vicinity working for various jewelers about five years. His home is said to be in Frankford, Ross County, Ohio.

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The firm of Gabriel & Fried, Mobile, Ala., has been succeeded by the Gabriel Jewelry Co.

### Customs Decisions and Treasury Rulings Relating to Clocks, Gems and Kindred Lines.

Washington, D. C., Aug. 18.—The Treasury Department has advised the Collector at Cincinnati, O., that the Department's regulations of April 11, 1905, establishing a rate for the allowance of drawback on clocks manufactured by Bawo & Dotter, or Harris & Harrington, of New York, from imported materials, have been extended, so far as applicable to cover the exportation of chiming and striking hall and mantle clocks manufactured by the Herschede Hall Clock Co., of Cincinnati, with the use of imported movements and parts, in accordance with their sworn statement, dated Aug. 12, 1905. This statement is now on file in the Collector's office at Cincinnati.

The following decisions by the Board of United States General Appraisers, New York, are promulgated:

Bort.—Protest of Pitt & Scott, Ltd., against the assessment of duty by the Collector of Customs at New York. United States *v.* American Express Co. (T. D. 26490) followed, relating to bort.

Drilled Opal Balls.—Protest of G. Veeck against the assessment of duty by the Collector of Customs at New York. On the authority of G. A. 6097 (T. D. 26586), the Board held opal balls, drilled through and ready for stringing, to be dutiable as precious stones cut, but not set, under Par. 435, tariff act of 1897.

Imitation Pearls.—Protests, etc., of Nordlinger & Mamluck, *et al.* against the assessment of duty by the Collector of Customs at New York. G. A. 6088 (T. D. 26554) followed, relating to imitation pearls.

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Geo. E. Kinney has moved from Anderson, Ind., to Grand Rapids, Mich.

ESTABLISHED
1865

TRADE ℭ MARK

S. Cottle Co.

Gold and Silversmiths,

Our Gun Metal Hat Pins, Cuff Pins and Belt Pins are correct for

MOURNING WEAR.

*31 East 17th St.* *New York City.*

Roger Williams Silver Co.

OUR NEW FLAT WARE PATTERN,

THE PLYMOUTH.

We claim this to be a reproduction of the oldest Colonial design.
We make a complete line in ounce and fancy pieces.
Send for price list.

SALESROOM,
860 Broadway, New York.
Samples Only.

FACTORY AND OFFICE,
101 Sabin St., Providence, R. I.

YOU can readily understand that the retail jeweler appreciates watches of merit when we tell you that from January 1st, 1905, to July 1st, there were more Illinois Springfield adjusted watches manufactured and sold than in any previous six months in the history of the company.

**MOST COMPACT**

AND THINNEST
DUST-PROOF

**OPEN FACE**
**GOLD CASE**

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

**DUBOIS WATCH CASE CO.**

**SAML BUCKLEY & CO.**

**English Fancy Goods.**



Carry in New York a full line of

**ENGLISH PLATED WAITERS.**

**34 Holborn Viaduct, London.**
**100 William St., New York.**

## Newark Workmen Charged With Stealing Gold—Police After Men Who Encourage Theft.

NEWARK, N. J., Aug. 21.—Detective-Sergeant Peter Christie, of police headquarters, is making efforts to locate one or more men who are encouraging jewelry factory employes to steal gold scraps and filings and even manufactured articles. They buy the purloined property for a small portion of its value, and sell it at a considerable profit.

Two employes were arrested last week for stealing from Allsopp Bros., Orchard and Camp Sts., Newark. The men arrested were Thomas Haslin, 39 years old, of 42 W. Clinton Ave., Irvington, and Harry Haslin, his brother, 44 years old, of 20 Elm St., Newark. The former has for five years been in the employ of Allsopp Bros. as a ring maker. Harry Haslin has been for a number of years in the employ of Long & Koch, at 14 Oliver St. He is also a ring maker. A charge of larceny has been made against each, Thomas being held in $1,000 bail and Harry in $300 bail, to await the action of the Grand Jury.

Nearly two years ago the firm of Allsopp Bros. became aware that it was losing considerable quantities of gold filings and scraps. Thomas Haslin was suspected. Then the thefts ceased. Some time ago the firm again became aware that it was being robbed.

The firm notified Acting Chief of Police Scriba. The latter sent Detective-Sergeant Christie to the factory. On Wednesday, when Haslin turned in his filings at night, they weighed five pennyweights. The shortage in the weight of the rings on which he had worked during the day was 26 pennyweights, and it was figured that he had pocketed the difference of 21 pennyweights. On Thursday evening he turned in 3½ pennyweights of filings instead of 23 pennyweights.

After these facts were ascertained Haslin was called into the office. As Detective-Sergeant Christie began to search him, Haslin drew from one of his pockets a small tin box containing 19½ pennyweights of gold filings, and handed them over with the remark: "I guess that's what you want."

Haslin refused to tell where he disposed of the stolen gold, though he intimated that he might later give the name of the purchaser.

After Haslin had been locked up, Detective-Sergeant Christie took his keys and went to his house. Here filings valued at $100 was found in three packages.

Besides the filings, one of the packages contained a broken gold locket. This resulted in the arrest of Harry Haslin on the charge that he had been robbing his employers, Long & Koch, and giving the gold to his brother to sell. The locket was identified by Long & Koch as the firm's property.

## Importations at the Port of New York.

*Weeks Ended Aug. 12, 1904, and Aug. 18, 1905.*

| | 1904. | 1905. |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $79,511 | $107,359 |
| Earthen ware | 21,608 | 17,394 |
| Glass ware | 19,074 | 29,777 |
| Optical glass | 3,547 | 4[illegible]5 |
| Instruments: | | |
| Musical | 10,425 | 16,249 |
| Optical | 13,475 | 11,519 |
| Philosophical | 629 | 2,006 |
| Jewelry, etc.: | | |
| Jewelry | 18,017 | 11,3[illegible]4 |
| Precious stones | 516,803 | 267,967 |
| Watches | 19,710 | 31,566 |
| Metals, etc.: | | |
| Bronzes | 2,638 | 13,203 |
| Cutlery | 25,829 | 35,833 |
| Dutch metal | 1,102 | 231 |
| Platina | 35,333 | 35,695 |
| Plated ware | .... | ... |
| Silverware | 45 | 206 |
| Miscellaneous: | | |
| Alabaster ornaments | .... | 990 |
| Amber | 993 | 1,400 |
| Beads | 6,723 | 3,957 |
| Clocks | 4,770 | 8,120 |
| Fans | 4,179 | 4,966 |
| Fancy goods | 4,939 | 9,697 |
| Ivory | 25,741 | 5,163 |
| Ivory, manufactures of | 446 | 1,104 |
| Marble, manufactures of | 18,271 | 17,004 |
| Statuary | 4,764 | 16,546 |

J. D. Bethune was given a verdict recently against the Golden Gate Watch Co., Los Angeles, Cal., by Judge James, in the Superior Court. This is the first case of the many suits brought by the Golden Gate Co. against its customers to be carried to the Superior Courts and a number of appeals may now be taken because of the higher court's reversal.

IF IT'S A

**ROY**

TRADE MARK

IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

***ROY WATCH CASE CO.,***

***21-23 Maiden Lane, New York City, N. Y.***

206 Kearny St., San Francisco, Cal.

# THE BLISS BRACELET GIRL

*SHE · KEEPS · ABREAST · OF · FASHION*

THIS FAIR MAID takes an innocent delight in whatever is new and beautiful. She follows Fashion intelligently—guided by that good taste which marks well-bred people.

Consider her bracelet, for example. She would not wear it if it were not precisely the correct thing, if it were not the vogue. The bracelet *is* the vogue—not alone this particular one, but artistic bracelets in general.

This Company makes them, imparting the highest degree of finish and beauty. Roman, English, Bohemian and other Rose finishes. Empire and Louis XVI decorations. Jeweled. All exquisite.

THE

*E. H. Bliss Company*

ARTISTIC JEWELRY

1 UNION SQUARE, NEW YORK



THE BLISS BRACELET GIRL

TRADE-MARK.



EXCLUSIVENESS is not an American trait, but exclusiveness of patterns is one of our hobbies, for which we offer no apology. If you wish something distinct, with a style of its own, attractive as to appearance and also as to price, then you want the line of gold jewelry we are showing.

Our representatives can convince you by an inspection of their stocks, or we shall be pleased to send you a memorandum package of brooches, pins, buttons, lockets, in fact anything in the line of gold jewelry, to demonstrate the superior advantage of our assortment.

**Henry Freund & Bro.,**

**Diamonds, Watches and Jewelry.**

**9 Maiden Lane, New York.**

**ELK GOODS A SPECIALTY.**

### New Buildings of Tiffany & Co. and the Gorham Mfg. Co. Ready to be Formally Opened.

Much activity is noted on Fifth Ave., New York, where the jewelry colony is about to be augmented by the addition of the Gorham Mfg. Co. and Tiffany & Co. The expectation seems to be that each of these companies will open its new building before Sept. 1. There was talk of one or both buildings being opened on Monday of this week, but the interiors were not quite ready. A representative of THE CIRCULAR-WEEKLY yesterday took a look at the two buildings. It was evident that little work remains to be done before the doors may be officially opened for business.

The exterior of the Gorham Mfg. Co.'s massive structure of granite at the southwest corner of 36th St. and Fifth Ave. has been complete for several months. The permanent windows have been in place and even the awnings are now in position. The great marble columns, graceful arches, and figures in bas relief, are much admired by pedestrians. In the store on the ground floor two rows of white columns support the elaborately carved white ceiling. Besides the show cases encircling the walls there are in the center two oblong formations of cases. There is an entrance on Fifth Ave., and on 36th St. is another.

Across the avenue, at the southeast corner of 37th St. and Fifth Ave., arises the fine marble palace of Tiffany & Co., two stories below and seven above the ground. Some of the temporary windows have not yet been replaced. As you walk along Fifth Av. you get glimpses of bronzes and other works of art peeping from the second story windows. The windows of the ground floor are still painted, and it is understood that some of them are to be cut and reformed, but this work will be done expeditiously. There are two entrances on Fifth Ave., and two on 37th St. A glance at the inside of the ground floor reveals a magnificent store brilliantly lighted as the daylight streams through the vast windows. Columns of German marble support the ceiling. These cases, which come from the Tiffany Studios, were each made from special designs, and are in great variety. They are of teak wood, with inlaid brass ornamentation, heavy plate glass and German marble bases. The floor is of teak wood, brought from India in large sections, and so skillfully joined that the connection cannot be traced. A corps of workmen were putting the finishing touches to this part of the building.

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Samuel Orbach, the bankrupt jeweler who as reported last week was taken in custody in New York on the demand of one of his bondsmen and later returned to Utica, N.Y., has at last been admitted to bail again. Orbach's lawyers hunted for another bondsman, but being unable to secure one Orbach spent several days in jail. Last week Orbach's son-in-law produced $1,500 in cash which was accepted as security for Orbach's appearance, when wanted, and he left for New York at once. Orbach is charged with perjury in swearing to an affidavit on a bail bond for $2,000 for a local gambler.

FALL, 1905 FALL, 1905

**COMBS and BRACELETS**



These Cuts are ¾ Actual Size.

This will be a COMB and BRACELET season. We are thoroughly prepared for this, and offer you a line of both, in solid gold and gold filled, at prices that will appeal to both you and your trade.

These, together with our usual complete line of

**DIAMOND RINGS, GOLD AND DIAMOND JEWELRY, CHAINS, FESTOONS, HAT PINS, Etc.**

are now on the road.

A card to us will bring our representative to you when in your section.

You will agree with us after inspecting our lines that we have the right goods at the right prices.

**JULES ASCHEIM**

37-39 MAIDEN LANE NEW YORK

# Now is the Time

For you to send for a memorandum package of our EMBLEM GOODS. At this season you have the time to make a comparison of our goods with emblem goods you have been buying.




**We Invite** Your most CAREFUL SCRUTINY, as that means NEW BUSINESS FOR US.

**We Supply**

MASONIC, ELK, EAGLE, KNIGHTS OF COLUMBUS, RED MEN'S, and many other fraternal orders with CHARMS, RINGS and BUTTONS; also Emblem Jewelry for Ladies' Wear.

**ARE YOU WITH US?**

# The Miller Jewelry Co.

Lion Building, **CINCINNATI, O.**

## Philadelphia.

W. C. Jones, New Egypt, N. J., was a visitor to the trade in this city last week on business.

L. C. Reisner, Lancaster, Pa., visited Philadelphia last week to settle some business matters.

J. F. Thoman, 715 Broadway, Camden, N. J., contemplates disposing of his store at 211 Kaighns Ave.

The annual clambake of the Philadelphia Jewelers' Club brought into the city many out-of-town retailers.

F. L. Shaw, 530 Market St., Camden, N. J., opened his new store at 548 Federal St., Camden, last week.

Augustus Smith, watchmaker for John Kensler, 1020 Chestnut St., is spending a vacation at Atlantic City.

The Gorham Mfg. Co. secured judgment for $120.45 in the local courts last week against J. W. Allison of this city.

Harry Clark Barry resumes his duties at M. Sickles & Sons, this week, after a holiday with his family at Wildwood.

Dan I. Murray, the well known auctioneer, is conducting a sale for Caldwell S. Johnston, 1027 Boardwalk, Atlantic City, N. J.

Robert Coates, manager for L. P. White, 7th and Chestnut Sts., returned last week from a hurried business trip to Buffalo, N. Y.

The Retail Merchants' Association of Philadelphia in annual meeting this week will inaugurate a systematic war against the issuing of trading stamps. Exactly what steps are to be taken is yet to be determined.

Fred Scheuler, president of the Philadelphia College of Horology, returned last week from Boston and has gone to Wildwood, N. J.

Z. J. Pequignot, 1322 Chestnut St., advertises a reward for the return of a green bag containing money and valuable papers lost Aug. 12th.

Charles S. Flood, of the Rowley Mfg. Co., accompanied by his wife will spend the remainder of the month in Atlantic City, where he has gone for recreation.

Wm. H. Russ, Washington, N. C., stopped off in Philadelphia last week to make purchases of local jobbers while on his way to an Atlantic Coast resort on a pleasure trip.

S. W. Hart, Kennett Square, Pa., had as his guest last week D. C. Hart, his brother, who was enjoying a vacation from the store of F. B. Wallen, Camden, by whom he is employed as watchmaker.

Owing to the scarcity of silver bullion the Mint in this city is not making any gold or silver coins. It is expected that by October the accumulation will warrant a Treasury Department order for resumption of mintage.

Victor Binder, 11 S. 9th St., makes a trip this week to Atlantic City in the expensive touring car of C. S. Spaulding, a millionaire Baltimorean. Mr. Binder was entered Saturday in the swimming races at Lafayette, Pa.

Simons, Bro. & Co., one of the oldest manufacturing jewelry firms in the country, are to be incorporated under the old firm name Sept. 11. Application for the charter has already been made to Governor Pennypacker. The incorporators will be the three brothers, Frederick M, John F., and Edward S. Simons.

Fred T. Barry, late with W. W. Fulmer, diamond mountings, 124 S. 8th St., now has the New York Office of S. O. Bigney & Co., and the Bristol Mfg. Co. Mr. Barry has been widely known and much liked in this city's trade. He is of a family probably better known to Philadelphia jewelers than any other. His father is a manufacturing jeweler on Sansom St., a brother, Henry C., is with M. Sickles & Sons in a responsible position, and others in the family are actively engaged in the trade. One brother, James Barry, was, until his death, in New York a few years ago, secretary of the Jewelers' Club from its inception. Mr. Barry leaves Philadelphia for the scene of his new activity with the well wishes of a host of friends left behind.


# HW DIAMONDS HW

WHEN you need mounted diamond pieces, large or small, if you will order of us, stating what you want, and about the prices you want to pay, we will convince you that our stock, both in variety and range of prices, is adequate to supply your wants.

Diamond Rings,
Diamond Pendants,
Diamond Scarf Pins,
Festoon Necklaces,
La Vallières.

Catalogue illustrating these goods sent on request.

HW *HAYDEN W. WHEELER & CO.,* HW

*TWO MAIDEN LANE, NEW YORK.*


## Lancaster, Pa.

A. L. Moyer, manager of the Non-Retailing Co., is at Atlantic City.

Howard Keagy, with H. R. Yergey, Columbia, is back from a trip to New York.

Samuel C. Zellers, a former Lancaster jeweler, now of Atlanta, Ga., is visiting friends in this city.

Jacob Esch, Intercourse; S. H. Miller, Mt. Joy, and Ab. Sharick, Millersville, were among the buyers in town, last week.

James Boyd, formerly a jeweler of Columbia, was among the sufferers by a recent fire at San Francisco, in which he nearly lost his life.

William Benzhof and A. R. Willetts left for Cuba last Saturday, with a view of opening a small jewelry store in some favorable locality.

The handsome property, at 163-165 N. Queen St., in which is located Louis Weber & Son's jewelry store, has been sold by the owner for $40,000.

Morris Felker, a New York watchmaker, who was hurt a couple of weeks ago, in a railroad accident near Lancaster, has been discharged from the hospital and sent home.

Abraham Hirsh, a wealthy business man of Lancaster, formerly a jeweler of Sunbury, Pa., died here last week, aged 70 years. He was a brother of the late Leopold Hirsh, Philadelphia, who was formerly his partner.

There are at least half a dozen large villages in Lancaster County, with a thickly settled country roundabout, which have no jewelry establishments, not even a clock repairer, and there seems to be a chance here for the merchant looking for a new location.

## Rochester.

E. J. Scheer, of E. J. Scheer & Co., is on a trip to New York.

The police last week arrested a suspicious person who has turned out to be one Ernest Adams, a noted pickpocket and "penny-weighter." Adams's record will be looked up, as it is thought he is the man who has successfully stolen rings and diamonds from several jewelry houses in this vicinity.

ORDER

# DIAMONDS

ON MEMORANDUM FROM

## ALFRED H. SMITH & CO.,

170 BROADWAY, NEW YORK
Corner Maiden Lane.

London,
6 Holborn Viaduct.

Chicago,
103 State Street.

## EDUARD VAN DAM,

CUTTER OF

# DIAMONDS.

23-27 CITY HALL PLACE, - NEW YORK

Office, 6th Floor. Cutting Works, 10th Floor Telephone, 4157 Franklin.

AMSTERDAM. LONDON. ANTWERP.

## DIAMOND CUTTERS,

Special Attention to Recutting and Repairing Diamonds.

## FOX BROS. & CO.,

IMPORTERS OF PEARLS AND COLORED GOODS,

31 to 39 East 4th Street, CINCINNATI, OHIO.

## MEYEROWITZ BROS.,

IMPORTERS OF DIAMONDS PRECIOUS AND IMITATION STONES.

37 - 39 MAIDEN LANE, NEW YORK CITY.

# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

27 Holborn Viaduct, London.

---

# John F. Saunders, Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

**68 Nassau St., cor. John St., Sheldon Building, Room 16 NEW YORK.**

---

JOHN LAMONT. C. F. LAMONT.

## JOHN LAMONT & SON,

IMPORTERS AND CUTTERS OF

**PRECIOUS STONES.**

Telephone, 3978 John. **51-53 Maiden Lane, New York.**

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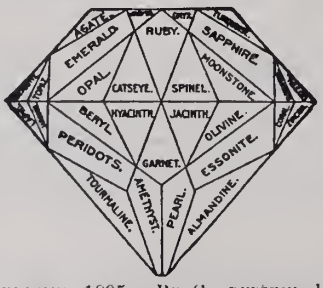
# GOODFRIEND BROS.,

**IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.**

**Pearls**

**Rubies**

**Sapphires**




**Tourmalines**

**Gem Corals**

**Opals**

**Emeralds**

COPYRIGHT, 1895, BY GOODFRIEND BROS.

156 Westminster St., Providence, R. I.
20 Rue Cadet, Paris.

Tel. No. 662 Cortl't.

**9-11-13 Maiden Lane, New York.**

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We have one of the MOST IMPORTANT Stocks of . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

# FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - New York.


## Pittsburg.

TRADE CONDITIONS.

There is every indication, according to many of the local dealers and especially the wholesalers, that the coming Fall will he the banner season in the jewelry business in this city. Nearly every wholesale house in Pittsburg is husy and the retailers report excellent trade, especially for August. The weather during the last two weeks has been an important factor, being favorable for good business. There is a demand for jewelry of a general character and everyhody sees good times ahead. The road salesmen are sending in large orders for goods of almost every description.

Charles O'Brien is in New York on a business trip for O'Brien & Co.

George P. Christy, of West, White & Christy, has been in Rochester, N. Y.

P. C. Gillespie has left for Atlantic City to spend several weeks hunting and fishing.

J. Alexander Hardy of the Hardy & Hayes Co., who with his wife, has been on an extensive trip throughout the west, has recently returned to this city.

The following out-of-town buyers were in Pittsburg, last week; H. E. Shuber, Wheeling; Kessler Bros., New Kensington; E. A. Bloser, New Kensington; A. F Stauver, Wheeling; John Linnenbrink, Rochester; A. C. Graul, Sharpsburg; Henry Zilliken, Wellsburg; A. Merz, Sewickley.

Henry A. Barrett, of the Geo. B. Barrett Co., who for the last 18 years has lived in New Brighton, about 25 miles from Pittsburg, where he maintained a fine country home, has sold his property and has moved to Sewickley, a fashionable suburb of Pittsburg, where he expects to locate permanently. He has quarters at present at the Park Hotel.

A. A. Gillespie arrived in New York Thursday from Europe and will come to Pittsburg this week. Gillespie Bros. had quite a dispute with the Adams Express Co. over the collection of certain charges on the diamonds which Mr. Gillespie bought while abroad, and after several days of negotiation, the controversy between the firm and the express company was finally settled. Gillespie Bros. asserted that they had been overcharged.

The affairs of the Prosser Optical Co have not as yet been settled and the store in 6th St. is still in the hands of the Sheriff. The court has not as yet approved of the sale of the company's stock. The goods were attached by the agent of the building on a $500 claim for rent. R. E. Prosser, who was manager of the company and who has opened offices in the Smith Block, just across the street from his former store, refuses at present to make any statement regarding the affairs of the company.

## Savannah, Ga.

S. E. Theus, of Theus & Co., will visit New York soon, accompanied by his wife and son, Master Charlton Theus.

R. Van Keuren, of R. Van Keuren & Co., with Mrs. Van Keuren and Miss Van Keuren, has gone to New York on a business and pleasure trip. Mr. Van Keuren was the victim of a painful accident, last week. In attempting to catch a small electric fan, which was falling from a table at his home, one of the fingers of his right hand came in contact with the leaves of the fan, which cut the member in a painful manner.

## Harrisburg, Pa.

Mrs. George A. Hutman is ill at her home, 1703 N. 3d St.

L. A. Faunce, of 1314 N. 3d St., has gone on a trip to Atlantic City and New York.

The local jewelry fraternity was represented at the first annual outing of the Harrisburg and Lancaster Elks at Penryn Park, Aug. 18.

J. P. Woland, whose store is at 448 Cumberland St., was called to Millersburg, this county, last week, by the critical illness of his aged mother.

Dr and Mrs. J Walter Park have gone on a fishing trip to McDougal Lake, St. John's, and Frederickton, Canada, and expect to be absent until Aug. 31.

Ferdinand T. Plack, of 1326 N. 6th St., had the misfortune to fall on a flight of stairs the other day and cut a severe gash in his forehead. He is able to attend to business.

Walter McCormick, who sold his jewelry business on N. 6th St. some months ago and took a course at a Chicago optical college, has returned to Harrisburg and opened an office at 612 Dauphin St.

A charter was issued at the State Department, last week, to the Pittsburg Watch Co., capital $10,000, to engage in the sale of watches, jewelry, etc., in Pittsburg. Of the capital stock $9,000 is given to Thos. G. McGregor and David P. James for the stock in their Pittsburg store. The par value of the stock is $50 per share, and the directors are: Thos. C. McGregor, president; Mildred E. McGregor, David P. James, Harry D. James, the last-named being a resident of Chicago.

## Columbus, O.

F. C. Blenkner returned home Monday from a week's vacation at Monroe, Mich.

Edward Sensenbrenner, Circleville, was in Columbus last week buying Fall stock.

E. J. Goodman, of Goodman Bros., started Friday for a two weeks' outing in Canada.

H. J. Heimberger spent several days in Cincinnati on business last week, returning home Friday.

A. H. Bancroft, of the Bancroft Bros. Co., went to New York Friday for a 10 days' vacation.

R. N. Whitford, of the Hofman Jewelry Co., returned Friday from New York, where he had gone to purchase Fall stock.

O. J. Fuchs, Chillicothe, will remove shortly from 78 N. Paint St. to new and larger quarters in the Foulke Block, on S. Paint St.

Henry Dolan, formerly employed by W. H. Gunsel, Lake Andes, S. Dak., has sued the latter for damages to the amount of $1,100. Dolan was arrested on a charge of stealing a quantity of silverware and jewelry. At the time the charge was made Dolan held an unsatisfied judgment against Gunsel for salary claimed to be due him. Dolan charges in his complaint that Gunsel placed the goods which he was charged with having stolen in the place where they were found in order to cast suspicion on Dolan and had him arrested to avoid paying the judgment.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL.

Formerly with late firm of RANDEL, BAREMORE & BILLINGS

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

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Mounted Diamond Jewelry of every description.




Large assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Rubies, Emeralds and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds.

GEORGE H. HODENPYL, of former firm of Hodenpyl & Sons.
WALTER N. WALKER, Formerly of firm of Hayden W. Wheeler & Co.

HODENPYL & WALKER

successors to

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**Importers of**

DIAMONDS,

**Emeralds, Sapphires,**
**Rubies, Opals,**
**Pearls and Pearl Necklaces.**

Designs and Estimates for Mounted Pieces will be furnished on application.

Repairing and Recutting Diamonds a Specialty.

**170 Broadway, New York,**

**Corner of Maiden Lane.**
**TELEPHONE, 1898 CORTLAND.**

**Cable Address:**
**"GEMFINDER,"**
**PARIS.**

There are no commissions added to the seller's price on Precious Stones and Pearls when bought through "GEMFINDER."

The buyer pays the only commission and he always knows what it is; he knows also that he is getting the seller's bottom price, and the judgment of an expert of *27 years'* experience in the bargain.

"GEMFINDER" is always in the market on his own account and consequently keeps posted on all desirable goods in the market.

**FREDERICK A. JEANNE,**
**5 Square de l'Opera,**
**Opposite Theatre l'Athenee,**
**PARIS, FRANCE.**

## North Attleboro.

TRADE CONDITIONS.

The fact that the manufacturing jewelers have been hiring help during the past week is taken as an indication that there is a good Fall trade ahead. August is always a dull month, as it is the time of the year that buyers and salesmen take vacations. This being the case, any increase in the help is apt to be more of an act of preparation for the trade anticipated. While this increase in help is an excellent sign, it is not the only straw that indicates good times. A jeweler who returned but a short time ago from an extended trip through the West and Northwest, "the live ends" of the jewelry trade, says it will take a miracle to keep business down this Fall. Out West they are talking nothing but prosperity, and there is money in abundance.

F. M. Sturdy, of J. F. Sturdy's Sons, has returned from a vacation spent at Nantucket.

Percy Clap, the New York representative of the Daggett & Clap Co., is spending a few days at his home here.

Clarence E. Settle, New York salesman for the Estate of O. M. Draper, has been in town for the past few days.

H. A. Gardner, Plainville, has purchased the stock of the jewelry plant of Charles Chase, of that town, and will enter the manufacturing business.

E. E. Rockwood left Wednesday for Maine in the interests of A. H. Bliss & Co. After concluding his business he will go into camp at Nollsemic Lake.

All the shops in the Riley building were closed Aug. 14, owing to the death of Frederick D. Heffron, of the well-known firm of Riley, French & Heffron. During the hour of the funeral all business in town was suspended as a mark of the esteem in which the deceased was held by his fellow-townsmen.

The tangle in the affairs of the Mason-Ruggles Co. is being straightened out. The keeper who was in charge of the factory for several weeks has been discharged and affairs are now assuming a more optimistic outlook. It has been stated by an interested person that there is a probability that the firm will be reorganized and continue business.

George S. Semple left Thursday for New York, where he will take up his duties as New York representative for the W. & S. Blackinton Co., to fill the vacancy caused by the transfer of Mr. Shannon, the former representative, who assumes the position of western salesman for the firm of Riley, French & Heffron to succeed the late Frederick D. Heffron.

Oppenheimer Bros. & Veith.

Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM, 2 Tulp Straat.
LONDON, 40 Holborn Viaduct.
CUTTING WORKS, Cor. Union & Nevins Sts., Brooklyn.

## New Stores and Enterprises.

A. A. Case will shortly open a store in Troy, Pa.

Wm. F. Baer is a new jeweler in Granite Falls, Minn.

J. N. Post recently started in business in Manitou, Colo.

T. L. Basket contemplates opening a store at Chillicothe, Mo.

Ben L. Stack has opened a watchmaker's shop in Mattoon, Wis.

Porter and Price Mayo have opened a store at Battle Creek, Mich.

Nicholis Van Kammen is about to open an optical store in San Mateo, Cal.

F. C. Lawrence has engaged in the watch and jewelry repairing business in Renton, Wash.

Edward Hainz, formerly engaged in business in Muskogee, Ind., has opened a store in West Salem, Ill.

Frank Yaseen, formerly of Pittston, Pa., recently engaged in the retail jewelry business in Berwick, Pa.

C. Jones, formerly with J. E. Ketchem, Morrillton, Ark., has commenced business on his own account in Casa, Ark.

The Elgin Jewelry Co. was recently incorporated in the State of Iowa, with a capital stock of $15,000, the main office being in Keokuk.

The Wm. H. Brine Co. has opened a general store at 25-27-29 Tremont St., Boston, Mass., and will carry a line of jewelry. Henry C. Brine is president and general manager of the concern.

The Midelburg-Moses Jewelry Co. has been incorporated in Baltimore, Md., to deal in jewelry, with a capital stock of $25,000. The incorporators were C. A. Midelburg, S. A. Moses, F. L. Moses and Isaac Loewenstein.

The Luce Electroplating Co. is a new concern, which was recently incorporated in Binghamton, N. Y., with a capital stock of $5,000. The incorporators were Norman Luce, Clark S. Tallman and Linley E. Sturdevant, of Binghamton, and Wm. E. Ross, F. Paul Hahnemann and Myrtle M. Luce, of Union, N. Y.

J. G. White, Medford, Ore., has sold his jewelry business to Burnett & Elwood.


EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

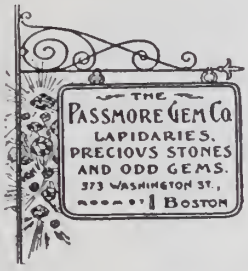
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CHICAGO,
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LONDON,
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DIAMONDS AND OTHER PRECIOUS STONES,

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AZTEC TURQUOISE A ARE THE BEST.

TRADE-MARK.



A CUTTER AT WORK

Pearls, Opals, Montana Sapphires, Amethysts, Garnets.

From Europe still comes news of price-advances. Whatever the goods: small Pearls or large Pearls, Montanas or Amethysts, Opals or Garnets, the story is the same, "Rough very scarce, prices higher." We laid in our stock in good season, hence *our* prices are right. When you are in the market for these goods, *remember we are headquarters.*

L. Heller & Son

New York, 51 Maiden Lane.
Providence, 212 Union Street.
Paris, 5 Cite Trevise.
Idar, 14 Hauptstrasse.

TELEPHONE, 219 JOHN.

Importers of Precious and Imitation Stones.

# AN AWAKENING

**Semi-Precious Stones Spring Into Favor.**

FOR CENTRES, PENDANTS, ETC. THERE'S A VOGUE FOR SEMI-PRECIOUS STONES, SUCH AS

BLUE AQUAMARINE
FINE TOPAZ
PRECIOUS TOPAZ
TOURMALINE
PERIDOT AND
FINE AMETHYST

**AMERICAN GEM AND PEARL CO.**

MINERS AND CUTTERS OF GEMS.



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LONDON: 16 HOLBORN VIADUCT.

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## BORRELLI & VITELLI,

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CORAL NECKLACES. Graduated and Uniform.

PINK AND WHITE CORAL A SPECIALTY.

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IF IT IS ANYTHING IN THE LINE OF

# AMERICAN PEARLS,

communicate with

**Maurice Brower, 16 John St., New York.**

HIGHEST PRICES PAID FOR AMERICAN PEARLS.


## Canada Notes.

H. D. White, Fredericton, N. B., has gone out of business.

James Goodyear has purchased the business of J. A. Floyd, New Liskeard, Ont.

Maud McGachey was arrested, a short time ago, in Toronto, Ont., charged with stealing a ruby ring from Munn & Co., of that place. The girl had pawned the ring for $20 at a local pawnbroker's.

P. W. Ellis, of P. W. Ellis & Co., Toronto, Ont., who was recently appointed a member of the Hydro-Electric Power Commission, charged to investigate and report on the water powers of the province, adopted for the development of electric energy, returned Thursday from a tour of the commission in northwestern Ontario, during which he visited Kakaleka Falls, near Fort William. M. C. Ellis, of the firm, has just returned, accompanied by Mrs. Ellis, from a two-weeks' trip up the Saguenay.

On Saturday afternoon George Kessler, general manager of the Saskatchewan Colonization Land Co., was arrested in Toronto, Ont., on the charge of stealing three diamond rings, two gold watches, a chain and a gold locket, valued at about $600, from a man named Schneider at Wetaskiwin, Alberta. It appears that Schneider gave Kessler the goods to dispose of and was willing to take $400 for them. A telegram was found on Kessler from Schneider, refusing $200 for the jewelry. Kessler failed to send either the cash or the goods to Schneider, and the latter thereupon took action. Kessler was held to await the instructions of the authorities at Wetaskiwin.

A banquet was given Aug. 18 by the Canadian Manufacturers' Association to their president, W. K. George, President of the Standard Silver Co., Toronto, at the National Club, in recognition of his devices in connection with the tour in Britain of a party of members of the association. About 140 were present, the chair being occupied by Vice-President R. N. Ballantyne, of Montreal. Mr. George, after replying in fitting terms to the personal tributes paid him by Geo. D. Drummond, said that the reception of the party in England had been most cordial and enthusiastic. In the discussion of trade questions he had explicitly declared their position on Protection, pointing out that to build up Canada it was necessary to establish industries to give work to the people and attract foreign capital. To accomplish this it was needful to have a protective tariff first against the United States, which otherwise would crush out the younger industries. He had pointed out that it was equally necessary to have a tariff against Britain, one at least that would equalize any disadvantages with which Canadians had to contend.


# HENRY E. OPPENHEIMER & CO.,

51 Holborn Viaduct, London.
50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.

Tel. 621 Cortlandt

3 MAIDEN LANE, NEW YORK.

# DIAMONDS, PEARLS AND PRECIOUS STONES.

MEMORANDUM ORDERS SOLICITED.

## Newark.

A tramp, giving his name as John Baldwin, Alleghany, Pa., was arrested, last Saturday, at Madison, N. J., while he was trying to sell solid gold rings at $1 each to pedestrians. In his pocket was a bag, containing diamond rings and pins and a pearl necklace, all valued at $1,500. He refused to say where he got the jewelry.

John B. Wood, of Chas. F. Wood & Co., New York, has sued Joshua Brierley for $5,000 for slander. The case grows out of political differences. Mr. Wood is alderman of the 11th Ward and the Republican leader in the Newark Common Council. The defendant, who recently retired from the Board of Health, criticised Alderman Wood, intimating that he was too closely identified with the interests of the Public Service Corporation. The alderman claims that certain of the statements made by Brierley were untrue and slanderous.

Creditors of Wm. Rubin, 17 Main St., Paterson, N. J., met last Friday afternoon, at his request, in the Astor House, New York. Attorney Grumbauer, representing Mr. Rubin, offered a compromise at 25 per cent. The statement, presented by the attorney, indicates that the debts aggregate $5,000. The principal reasons given for the jeweler's troubles were that floods had injured his trade by keeping people away from the store for long periods of time, and that he had been unfortunate in giving credit. The representative of the Jewelers Association and Board of Trade, who was present in behalf of creditors, contended that a larger percentage should be paid, if a composition is made. After discussion it was agreed to that 33 per cent. should be paid. Of that percentage 33⅓ per cent. is to be turned over in cash this week, of the remainder 10 per cent. will be in notes, due at six months, and 10 per cent. in 12-month notes, all notes to be indorsed by a responsible owner of real estate. Under the terms agreed upon Mr. Rubin will continue in business, and says that he will conduct a cash trade after this.

Jewelry valued at $75 was recently stolen from the store of Z. M. Sever, Palouse, Wash., by a man whom Mr. Sever had accidently locked in the store. When the jeweler entered his establishment the following morning he found that a panel in the back door had been broken open, allowing the intruder to escape with the plunder.


# Notice to the Trade

Representatives from our New York Office:
Mr. H. Ollendorff,
Mr. M. Ollendorff,
Mr. H Goldstein,
Mr. G. L. Abrams.

**One of our seven salesmen will soon have the pleasure of calling on you.**

Representatives from our Pittsburg Office:
Mr. W. S. Bickart,
Mr. J. S. Bickart,
Mr. W. E. Parish.

The above salesmen will carry a full line of all **American Watches, Diamonds** and **Jewelry** second to none, and we trust you will kindly reserve your orders for them.

Should you need any goods in our line before they call, either our New York or Pittsburg offices will give your mail orders prompt and careful attention.

## I. OLLENDORFF CO.

**JOBBERS IN WATCHES, DIAMONDS AND JEWELRY**

**PITTSBURG, PA.** Cor. Liberty Ave. & 6th St. — Established 1868. — **NEW YORK** 54 Maiden Lane.

## A. ROSEMAN

ESTABLISHED 1872

IMPORTER OF DIAMONDS — MAKER OF DIAMOND JEWELRY

HEADQUARTERS FOR AMERICAN WATCHES. — 9-11-13 MAIDEN LANE NEW YORK

ESTABLISHED 1872.

## E. HAHN & CO.,

CABLE ADDRESS: "AQUAMARINE," LONDON.

**33, HATTON GARDEN, 33 LONDON.**

Precious Stones, Semi-Precious Stones, Ceylon Fancy Stones, Pearls, Corals, Opals and All Novelties in Stones suitable for

I. All Jewelry and Export Purposes.
II. Art Metal Work, Church Work.
III. Mechanical Purposes.
IV. Collectors, Educational purposes, Museums.

# Special Notice.—*Our order department will not be affected by the quarantine.*

Send your orders to New Orleans to be passed upon, and wherever quarantine restrictions interfere, goods will be shipped from our temporary St. Louis office, or from our New York office. *There will be no serious delay,* our friends and customers can depend upon our well-established reputation for promptness.

## LEONARD KROWER, 536 and 538 Canal Street NEW ORLEANS, LOUISIANA.

# PEARL NECKLACES.

WE now carry in Stock a complete assortment of Oriental Pearl Necklaces from $100 to $15,000, perfectly graduated or all one size pearls, and mounted with beautiful Diamond Snaps. Twenty-five patterns to select from. *A* careful comparison of *our* prices with those of other importers will convince you that we give greater values than others.




If You need one or more
**Diamonds,**
loose or mounted,
write us for a
Selection Package.

Right Goods. Right Prices.

Lissauer & Company
IMPORTERS
2 TULPSTRAAT, AMSTERDAM.
EST. 1866.

XII MAIDEN LANE
P. O. Box, 1625
NEW YORK.

# JOHN SCHUMACHER

workmanship and design applied to Jewelry stands for the very highest perfection and desirability.

JOHN SCHUMACHER,
Mfr. of HIGH GRADE DIAMOND MOUNTINGS,
64 Fulton Street, NEW YORK.


## Optical Notes and Briefs.

J. N. Creighton, optician, has just opened optical parlors on Hastings St., Vancouver, B. C.

Ernest Cushen, Warsaw, N. Y., was recently admitted to membership in the Buffalo Optical Society.

The San Antonio Optical Parlors were recently opened in the Moore building, San Antonio, Tex., by Dr. Sachs and Dr. T. F. Hogan.

F. B. Ackerman, Yreka, Cal., was recently in San Francisco, Cal., where he has been purchasing supplies for his optical establishment.

Albert E. Charlesworth, of the Charlesworth Optical Co., Detroit, Mich., has returned from a vacation and business trip to Mackinac Island and Chicago.

Frank C. Toepp, South Bend, Ind., is remodeling the rear of his establishment, which will be used as an optical department. It will be conducted under the management of Charles Schnell.

Mrs. Paul T. Carrington, wife of Dr. Paul T. Carrington, optician, Bangok, Siam, was a recent visitor in San Francisco, Cal. Mrs. Carrington has been spending some weeks visiting in the United States and on the return trip stopped a few days in this city where she has a large list of friends.

The Oregon State Board of Examiners in Optometry held a business session in Portland, Aug. 9, Dr. C. W. Lowe presiding, Herman W. Barr, secretary, and E. O. Mattern was present. The Board decided on a course of examination, and will hold an examination at an early date, notice of which will be given later. One hundred and fifty practicing opticians have sent in their applications, which have been passed upon by the Board.

The Johnston Optical Co., Detroit, Mich., gave its six traveling salesmen July for vacation purposes. They started out on the road again last week, covering these territories; C. M. Scammel, Michigan and Northern Ohio; Geo. A. Douglas, Indiana and Southern Ohio; W. B. Gordon, large towns in nine states; F. E. Dodge, Iowa and Nebraska; J. P. King, Texas, Arkansas, Colorado and Oklahoma; W. E. Ennis, Wisconsin, Minnesota and Dakota.

Joseph Goldstein, a pawnbroker of San Francisco, Cal., was tried before Judge Cabanniss, recently, and found guilty of violating the State Optometry law. Judgment was suspended for one month, presumably to await the decision of the Supreme Court, regarding the case of Bert Lissner, optician, Oakland, Cal., who is being tried on a similar charge. The measure is unpopular among certain opticians throughout the State and the outcome of the Lissner case is looked forward to with considerable interest, as it is believed that a precedent will be established which will virtually quash the law, or at least result in its complete revision.


87-39 Maiden Lane, New York. 2 Tulp Straat, Amsterdam.

# RUDOLPH NOEL & CO.,

IMPORTERS OF

# DIAMONDS.

## Items from Here and There.

Elmer L. Yeargin has removed from Ada to Konawa, Ind. T.

M. Goldofsky has moved from Houston, Tex., to Galveston, Tex.

E. E. McNeal, Athens, Ill., has moved his stock into the Parish Building.

Ben. L. Gittelson, Minneapolis, Minn., has been succeeded by S. Gittelson.

M. I. Goldstein has sold his jewelry business in Great Falls, Mont., to I. Goodman.

W. T. Brown has moved from Woodville, Miss., to Natchez in the same State.

The Eagle Drug & Jewelry Co. has succeeded J. G. Kepler, at Winnemucca, Nev.

H. E. French, Hudson, Mass. has just moved into the new store fitted up for his occupancy.

W. F. Tate has admitted his son to partnership in his jewelry business in Cranbrook, B. C.

W. G. Wood & Sons is the name of the new firm succeeding W. G. Wood, at Swainsboro, Ga.

At Clinton, La., Charles Gott & Co. have been succeeded by the Clinton Jewelry & Mercantile Co., Ltd.

The Puritan Mfg. Co., wholesale jewelers of Iowa City, Ia., has sold its factory, only, to the Phinx Mfg. Co.

C. Van der Elsen has succeeded to the business heretofore conducted by Benj. F. Humphrey, at Centerville, Ia.

J. B. Whitlock, Eufaula, Ala., has just completed extensive improvements in the interior and exterior of his store.

Charles S. Wahlstedt, Elk Point, S. Dak., and Mrs. Helen L. Miller were recently united in marriage. The couple spent two weeks at Lake Okoboji.

Frank Wuerth recently returned from the east to Leavenworth, Kans., with an entirely new stock for his jewelry store in the Espenscheid building.

Charles I. Bierderman, Mexico, N. Y., has disposed of his jewelry and optical business and moved to Oneonta, where he will be associated in business with his father.

G. H. Lake, Lewiston, Idaho, recently lost a considerable amount of his stock by a fire, which swept over that place and destroyed property valued in all at $70,000.

The medals for the athletic events of the Orange County Fair were recently exhibited in the jewelry store of A. M. Ambler, Middletown, N. Y., and attracted considerable attention.

The clock expert of the B. & M. R. R. has taken out the timepiece in the Salem, Mass., station, which has not run regularly for two years. A new clock will probably be installed.

E. P. Vandenburgh and son, Haverstraw, N. Y., while out driving recently, were thrown from their carriage after colliding with a runaway horse. Both escaped with a few slight bruises.

F. H. Howard, a retail jeweler, of La Cygne, Kans., recently shot and killed his brother-in-law, George Hudson, after a quarrel in his store. Howard declared that he shot in self-defense.

A sidewalk show case in front of the Goldstein-Weisser Jewelry Co.'s store, 311 Main St., Peoria, Ill., was robbed, recently, of an opera and field glass. In stealing the articles the thief had to open two Yale locks.

## *LETTERS TO THE EDITOR.*

### How Gem Imports at New York Compare to the Total for the Entire Country.

*Editor* THE JEWELERS' CIRCULAR-WEEKLY:

Comparison of the national import statistics as to gems for the year ending with June, 1905, and the figures given out by Gen. Geo. W. Mindil, the jewelry examiner at the Public Stores, New York, indicates a great preponderance in the imports at New York, and also the commanding position of diamonds in the precious stone industry. The figures given out from Washington for diamonds, other precious stones, pearls and jewelry manufactures of gold and silver make a total of $35,065,158. This total, according to persons who are familiar with Government statistics, is supposed to include all the precious stones, including diamonds, and all the pearls that come into this country in any form, except samples that are sent here for examination by the custom experts, and which then are returned to foreign countries. Rough stones, cut stones, bort and other diamonds used for mechanical purposes are also included.

Gen. Mindil's figures show that in the same year the total importation of precious stones and pearls at the port of New York amounted to $33,223,164. It will be observed that the total for the entire country exceeds that of New York alone by only $1,841,994.

The national statistics indicate that of the total for the year rough diamonds, cut diamonds and bort amounted to $27,858,022, and this does not take into account the value of diamonds which may be included in the classification of manufactured jewelry.

An expert, who was interested in this comparison, on looking over the figures said: "Without doubt Gen. Mindil's figures are absolutely accurate. It is known, as every dollars' worth he records passes through his department, that New York receives a very large proportion of the precious stones and pearls brought into this country. I would not be surprised if anybody claimed that New York receives 90 per cent. of all. The showing made by the remainder of the country is a little less than I should expect. But government statistics have been known before now to err or at least to be so compiled that the totals are not in accord with the tables of the individual lines which compose them.

Sincerely yours,
G. M. F. A.

James Cramer, Clarinda, Ia., moved recently to the Gates building, where he has better facilities for his increasing business.

The City Jewelry Store was opened recently with a new stock at 60 Monroe St., Grand Rapids, Mich. An optical department is one of the special new features.

The City Hall clock of Detroit, Mich., has just undergone extensive repairs. The method of lighting is being improved, and instead of the interior illumination, each dial will have an outside light.

In the show window in the store of C. H. Daley & Co., Danbury, Conn., is to be seen a silver watch, which is nearly the size of an ordinary tea saucer with a dial four inches across. The watch belongs to a resident of Bethel, Conn.

Sterling Effects In Plate



HOLLY

E. H. H. SMITH SILVER CO.

*Manufacturers*

Bridgeport, Conn.

# Quaker City Jewelers Enjoy Clambake.

**Members and Guests of Philadelphia Jewelers' Club Attend Annual Midsummer Outing at Burlington, N. J.**

PHILADELPHIA, Pa., Aug. 18.—The leading members of the Philadelphia Jewelers' Club and their guests, to the number of 160 (according to the official count) participated in the annual clambake festivities Wednesday afternoon, Aug. 16. The clambake was after the fashion of the previous affairs of the kind, and as good a time was had, if not better, than ever before.

Though a midsummer outing of a Philadelphia jewelers' club, there were present men of the trade from all parts of the east, fraternizing as only jewelers can when they gather together for a merry, care-free, heart-whole time of it. These August outings are annually looked forward to with eager expectancy by the entire trade of the east, especially as the trade mark of the Philadelphia Jewelers' Club is admittedly the guarantee of a royal good time.

Though the skies were overcast with lowering clouds, and the day Fall-like as to temperature, few of the "regulars" absented themselves, and there were many bright, cheerful, new faces. Every arrangement for the convenience and comfort of the guests had been made by Wm. H. Long and Joseph Cadwallader, who perfected all details.

The start for the scene of the clambake oddly enough, inland, on an old farm at Burlington, N. J., was made from Chestnut St. wharf at 1 o'clock in the afternoon. Here waited a specially chartered steamer with a band aboard and refreshments galore. L. P. White, just back from an extended pleasure tour of Europe; A. J. Le Jambre, and Messrs. Long and Cadwallader, were early on hand to welcome all guests, and the time of waiting for the boat's start was agreeably occupied with handshakings, greetings, introductions, and the exchange of the customary amenities, so that all were made to feel entirely at home.

The up-river ride was delightful, passing some of the prettiest of the Delaware's banks. The time was passed in a lively fashion with singing, dancing and story-telling. No one was made to feel that he was a stranger, and each party which made regular trips down a certain mysterious hatchway had a new-found friend to initiate on every trip. By the time Burlington was reached, and Mr. Cadwallader, as ever a thoughtful, genial host, had supplied everyone with transportation, the keynote of good fellowship had been sounded.

The trip to the scene of the clambake was made even more interesting and agreeable by the transfer of the guests from the boat to special trolley cars which whirled them through the quaint, old-fashioned Jersey village and through verdant pastures and picturesque landscapes to the old farmhouse some miles beyond. How the old town was awakened from its Rip Van Winkle quietude, the cows, horses, sheep and dogs startled by the joyous shouts and



ARCHIE RUTHERFORD,
President.

cries of jewelers is best left to be told by those who enjoyed the trip to the farm house.

When the cars, loaded with their happy cargoes of jewelers, passed the place of business of Frank H. Fry, Burlington, N. J., cries went forth of "Hello, Fry! Come out and join us, Fry!" etc., until the jeweler good-naturedly emerged and was immediately seized and forced aboard a car. Then Fred Yockel, with his fog-horn-like voice, began "For He's a Jolly Good Fellow," and the clubmen joined in enthusiastically. However, Mr. Fry managed to make his escape and return to Burlington, after shaking hands all around.

Like boys out on a picnic the jewelers abandoned themselves to the spirit of the occasion. A half hour's ride brought them to the old farm house, where the barns and outhouses had been pre-emptied for their especial benefit.

The caterer had already begun the preparation of the clambake on the green sward. The stones were heated and the seaweed steaming. While the jewelers employed the interval until dinner was served in quenching their thirsts and making merry according to individual inclinations, the dinner was prepared and cooked. The mound of good things was piled nearly six feet high with clams, lobsters, fish, sweet potatoes, corn and other vegetables, and the savory odor penetrated the nostrils of the guests and whetted their appetites for the coming feast. In the meantime a long table, 50 or 60 feet in length, was spread on the grass, and soon the 160 guests, with Archie Rutherford, the popular president of the club, seated at the head, were gathered comfortably about the table. With what relish the toothsome edibles were eaten is best told by those who have been fortunate enough to enjoy the hospitality of the club on like festive occasions.

After dinner the balance of the afternoon was spent playing ball, quoits and other convenient outdoor games. All were free to do as they pleased and entered heartily into the spirit of the day. The return to the boat landing was a repetition of the scenes of the trip to the farm. An excursion boat was in waiting and the guests of the club had another pleasant ride.

On the arrival at Philadelphia most of the party adjourned to the club headquarters at 1227 Chestnut St., where the festivities were continued until the small hours of the morning.

Among those who enjoyed the Jewelers' Club hospitality on this occasion were: Archie Rutherford, L. P. White, Wm. H. Long, Joseph Cadwallader, A. J. Le Jambre, Victor Binder, W. Grand, Wm. Kranich, C. J. Rust, John Brandt, Jacob Binder, Joseph Harvey, Mr. Levy, of Harper & Levy, Gus. Meyers, Gus. Eisenlohr, Warren Fulmer, Elwood Williams, Mr Strumpf, Isaac Elliott, Henry Bodenheimer, Charles Stockwell, Wm. H. Savage, Dr. Husband, Walter Stevenson, former Common Councilman Boorse, Fred Yockel, Mr. Goldstein, and many others. Among the guests were members of the trade from New York, Newark, Providence and the new England centers.

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David A. Kahn, Erie, Pa., has suddenly disappeared, and the business has passed into the hands of a receiver. The stock was scheduled to be sold at auction last Wednesday.

You Can Make 10%
Selection Line To Responsible Houses.

More If you carry in stock a line of Showy Hollowware, etc., of my make, such as
Love Cups, Child's Cups, Water and Cream Pitchers, Sugar and Cream Sets, Coffee Sets, Trays, Candlesticks, Candelabras, Butter Dishes and Plates, Egg Cups, Napkin Rings, Mustard Jars, Sauce Bottles, Syrup Jugs, Sugar Shakers, Salts and Peppers, Shaving Sets, Salve Jars, Moller's Patent Toothpowders, Talcums, Bottles, Flask Tops.

J. A. MOLLER, 239 CANAL STREET, NEW YORK.
TRADE MARK.

### Imposter Fails in Attempt to Fleece New York Diamond Merchants.

Because New York diamond merchants are not in a rush to turn over their gems to every stranger who calls and asks for a collection, a man of foreign appearance was last week unsuccessful in efforts to swindle several firms in the Maiden Lane district. The man was about 35 years of age, five feet eight inches high, weighing about 140 pounds, with sallow face and dark eyes, and he wore a blue serge suit. When he called at the office of Alfred H. Smith & Co., 170 Broadway, he said that he represented Frank S. Boyden & Co., Chicago. A member of the New York firm saw the man, who tried to make arrangements for the transfer, immediately, from the company's safe to his pockets, of a quantity of two carat diamonds, which would be worth upwards of $2,000.

"Why does not Mr. Boyden go over to our Chicago office and make his selections?" inquired the importer.

"I do not know exactly," was the reply, "but as I was to be in New York, Mr. Boyden asked me to stop here and get the goods."

The merchant happens to know Chicago well, and is personally acquainted with Mr. Boyden; the stranger's story seemed so strange that the diamonds were refused to him on the pretext that they were not immediately available. The stranger then made some inquiries as to whether or not Joseph Frankel's Sons, or Stern Bros. & Co., would have sufficient diamonds to supply him at once. He also asked for one of the business cards of A. H. Smith & Co., in order to introduce himself to the other houses, but this was refused.

A telegram to Chicago brought a prompt reply from F. S. Boyden & Co., that the man must be an imposter. The police were then notified, but by that time the stranger had left the Maiden Lane section. As far as known, he did not obtain any diamonds and it is believed that after he left A. H. Smith & Co.'s, he changed his mind about calling at the other houses, possibly suspecting that he would be followed.

### Death of William Bushby Tilton.

Boston, Mass., Aug. 2.—William Bushby Tilton, who for the past 45 years had been well known in the retail jewelry business of this city, died at North Brooklin, Me., Thursday, Aug. 17, having just passed his 66th birthday.

Mr. Tilton was a native of Edgartown, Mass., born there Aug. 10, 1837, and was the son of the late Rev. David and Sarah (Batchelder) Tilton. He was of the eighth generation from William Tilton, who, emigrating from England, settled in Lynn in 1640. Deceased served his apprenticeship in the jewelry trade with the old house of Bacon & Co., Lowell, thence coming to Boston about 1856, and had been, up to within a few years, in the employ of leading jewelry houses, among the more recent positions held by him being that of clerk for the Smith, Patterson Co.

He leaves a daughter, Mrs. Herbert H. Hale of North Brooklin, at whose home he died, and where his funeral was held on Saturday last.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

**Extract from "Printers' Ink," Nov. 23, 1898.**

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

**All Krementz Collar Buttons—of every quality—are manufactured by**

# KREMENTZ & CO.,

**In their Factory,**

**49 Chestnut Street,**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.
Selling Agents to Jobbing Trade.

**NEWARK, N. J.**


TRADE MARK
Sterling
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THE INCCIP
IN SER
Tea Spoon
Table Spoon
Dessert Spoon
Sugar Shell

# Arc

PATTERN
ILVER

Made by
SIMPSON, HALL, MILLER & Co.
INTERNATIONAL SILVER CO., SUCCESSOR
WALLINGFORD, CONN., U.S.A.

NEW YORK CHICAGO
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*Silversmiths to the American People*

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# Hotel Schenley

Pittsburgh, Pa.

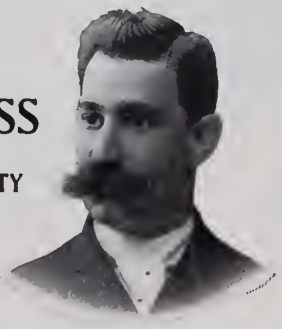


Twelve minutes' car ride from Fifth Ave. and Smithfield St., or East Liberty Station. Fireproof, surrounded by three acres of garden, away from the dirt, smoke and noise; large porches, cool breezes at all times; 10 to 15 degrees cooler than in the congested district.

'Phone, 286 Schenley.



DO NOT MISS THE OPPORTUNITY



of looking over my lines of Jewelry put out this season for the Fall trade.

**The Most Exclusive and Varied Assortment in Roll Plate, 10-K. and 14-K. ever shown in New England or the Middle States.**

**JOSEPH COWAN**

Manufacturing Jeweler

351 Washington St., BOSTON, MASS.



Importers of Precious, Semi-precious and Imit. Stones.

T. L. Lyons, Pres. I. A. Lyons, Sec. & Treas.

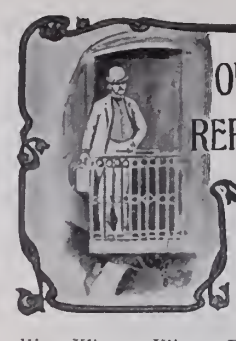
**THE LYONS GEM CO.,**

14 Maiden Lane, New York.

HEADQUARTERS FOR

SCIENTIFIC RUBIES.

We solicit your Jobbing and Memorandum Orders.

## OUR TRAVELING REPRESENTATIVES

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

Wm. Klipper, Klipper Bros., will arrive in San Francisco in a few days.

The following traveling representatives were in Savannah, Ga., recently: M. L. Barnard, Larter & Sons; V. A. Picard, Pryor Novelty Co.; K. D. Yeaton, S. Sternau & Co.; L. D. Reynolds, Shafer & Douglas; G. H. Senter, Carter, Howe & Co.; A. J. Goode, Chapin & Hollister Co.; Edward D. Bogart, Dennison Mfg. Co.; S. D. Binge, Manchester Mfg. Co.; Oscar S. Schmidt, Aiken, Lambert & Co.

Among the traveling representatives who recently visited the trade in Detroit, Mich., were the following: J. T. Griffith, Jr., Carter, Howe & Co.; Walter Strauss, Jacob Strauss & Sons; Joseph Rifkin, L. Heller & Son; A. W. Ware, Arthur W. Ware & Co.; Walter R. Shute, Kohn & Co.; R. P. Coughlin, William L. Gilbert Clock Co.; Julius G. Bick, Adolph Goldsmith & Son; I. Gunzburger; Leo Heilbrun, Leo Heilbrun & Bro.

Traveling representatives who recently visited San Francisco, Cal., most of whom are still in the city, are: Jack Stanley, Mauser Mfg. Co.; Mr. Bernheim, Woodside Sterling Co.; Frank Moyer, American Watch Case Co.; Mr. Samuelson, Towle Mfg. Co.; Mr. Waite, Waite, Thresher Co.; David Beer, Bernheim & Beer; Mr. Ettinger, Gattle, Ettinger & Hammel; A. J. Parker, Osmun-Parker Mfg. Co.

The following traveling representatives were in Omaha, Nebr., last week: William T. Smith, Wilcox Silver Plate Co.; C. A. Hulstrom, Wilcox & Evertsen; H. B. Rogers, Whiteside & Blank; Robt. S. G. Edwards, Whiting Mfg. Co.; S. H. Lesser, Anchor Silver Plate Co.; E. B. Frank, Pairpoint Corporation; H. C. Rowbotham, Schrader-Wittstein Mfg. Co.; J. Thornton, Hayden W. Wheeler & Co.; Edward Du Bois, Electrolytic Art Metal Co.; Fred J. Foster, Unger Bros.; Max Gluck, H. F. Hahn & Co.; Henry Freund, Henry Freund & Bro.; Wm. Seckels, H. C. McConnell, McConnell-Colyer Co.

Travelers who visited the Louisville, Ky., trade recently included: Rodman B. Carr, Link & Angell; D. White Douglas, Quaker City Watch Co.; Sydney C. Straus, Standard Gold Jewelry Mfg. Co.; Louis Bernheim, Bernheim & Beer; J. W. McClanin, Wilcox Silver Plate Co.; Morris Lissauer, Ingomar Goldsmith & Co.; Zach. A. Oppenheimer; D. Skutch, New Haven Clock Co.; Wm. Matschke, A. Joralemon & Co.; C. L. Krugler, Mandeville, Carrow & Crane; Charles H. Anderson, Allsopp Bros.; Charles Marx; Harry A. Adams, Kraus & Deitsch; Ernest D. Wetton, C. Dorflinger & Sons; Mr. Schwartz, Fishel, Nessler & Co.

The following traveling representatives recently visited Lancaster, Pa.: A. R. Weiss, Adolphe Schwob; Chas. F. Sweasy, Champenois & Co.; A. C. Hanes, C. Dorflinger & Sons; R. V. Curran, F. W. Sackett & Co.; Mr. Geigerman, Sterling Glass Co.; Samuel E. Coggins, Towle Mfg. Co.; Morris Weil; G. B. Fletcher, Alvin Mfg. Co.; C. B. Gray, Shafer & Douglas; J. D. Bennett, Rockford Watch Co.; E. E. Fields, Roy Watch Case Co.; Samuel Heiman, Sabsehitz Bros.; H. A. Wintermute, Wm. Bens Co.; C. G. Walker, Pairpont Corporation; Alexander Conklin, Wm. S. Hicks' Sons; M. A. Hingworth, American Silver Co.; J. P. Melhado, N. Wolff & Co.

Among the traveling salesmen in Columbus, O., recently were: C. P. Stouffer, J. H. Stouffer Co.; James Baker, Frank M. Whiting & Co.; Robert A. Buehl, A. L. Blackmer Co.; Harry A. Adams, Kraus & Deitsch; John H. Carr, Elgin National Watch Co.; Ed. A. Schwartz, Fishel, Nessler & Co.; C. C. Graham, C. F. Egginton Co.; George H. Briggs, Briggs, Sibley & Pitman; Mr. Royer, Bassett Jewelry Co.; C. W. Edwards, Charles E. Hancock Co.; George H. Remington, Maintien Bros. & Elliot; Charles H. Lochner, Hayes Bros.' Co.; Mr. Smith, Roger Williams Silver Co.; Mr. Allen, Sansbury & Wells; Mr. Thomas, J. B. Bowden & Co.; J. F. Sherman, William Kincherf Co.; D. Skutch, New Haven Clock Co.

The following traveling representatives called on the trade in St. Louis, Mo., last week: Joseph Rifkin, L. Heller & Son; G. W. Bleecker, Martin Copeland & Co.; H. J. Hildebrand, H. C. Lindol & Co.; H. G. Pfordresher, George L. Brown & Co.; F. T. Burton, Fontneau & Cook Co.; W. F. Chambers, P. & A. Linton Co.; Hubert Sombron, Hipp. Didisheim & Bro.; W. S. Metcalf, Plainville Stock Co.; J. A. Limbach, Theodore W. Foster & Bro. Co.; Albert M. Stern, Goodfriend Bros.; H. A. Bliss, Krementz & Co.; John F. Garland, Keller Jewelry Mfg. Co.; C. T. E. Smith, Reed & Barton; F. C. Winship, H. C. Fry Glass Co.; Harry E. Barkham, Jones & Woodland; Charles H. Anderson, Allsopp Bros.; C. B. Bartlett, Whiting Mfg. Co.; W. C. Barry, Larter & Sons; B. Hyman.

Traveling salesmen who visited the trade in Cincinati, O., during the past week included: Harry Kennion, Parks Bros. & Rogers; Joseph Rifkin, L. Heller & Son; Mr. Ripley, Standard Button Co.; Mr. Wilkinson, J. J. Sommer & Co.; J. De Mariano, Albert Lorsch & Co.; Jules F. Schuman, Jr., William Kincherf Co.; A. J. Sherrard, Enos Richardson & Co.; J. H. Thompson, J. B. Bowden & Co.; Mr. Sichel, Bonner & Co.; Mr. Davies, Crane & Theurer; J. T. Griffith, Carter, Howe & Co.; H. Stevens, Bay State Optical Co.; Lewis Jones, Marsh & Co.; Harry Scofield, Scofield, Melcher & Scofield; Mr. Collom, J. J. White & Co.; E. L. Mumford, Miller, Fuller & Whiting; John Keene, Ostby & Barton Co.; Harry Bliss, Krementz & Co., N. Gunzburger, L. & M. Kahn & Co.; L. B. Jones, C. A. Marsh & Co.; K. L. Taylor, Riley, French & Heffron; George Southwick, Payton & Kelley Co.; J. W. McClennin, Wilcox Silver Plate Co.; Harry Osborn, R. Wallace Sons' Mfg. Co.; Ernest Block, Louis Stern & Co.; Mr. Dunn, Arnold & Steere; B. R. Noble, Sturtevant, Whiting & Bigelow; F. C. Allen, Sansbury & Nellis.

The trade in Pittsburg, Pa., was last week visited by the following traveling representatives: M. Decker, Plainville Stock Co.; William Matschke, A. Joralemon & Son; L. A. Blackinton, W. & S. Blackinton Co.; Frederick Dobra, B. S. Freeman Co.; A. E. Hayward, Seth Thomas Clock Co.; Fred H. Felger, F. & F. Felger; Harry B. Kennion, Parks Bros. & Rogers; R. C. Wilde, Meriden Cutlery Co.; Edward A. Brabnac, A. Wallach & Co.; O. G. Fehon, J. M. Fisher & Co.; Arthur Bradshaw, Meriden Britannia Co.; Mr. Mumford, Miller, Fuller & Whiting; S. A. Wilkinson, J. J. Sommer & Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; Charles C. Silk, Moore & Son; George Southwick, Payton & Kelley Co.; A. R. Dorchester, W. E. Richards & Co.; Frank W. Cullom, J. J. White & Co.; Harry H. Miller, Hutchison & Heustis; Abel King, I. Emrich & Co.; B. H. Noble, Sturtevant, Whiting & Bigelow; A. R. Weisz, Adolphe Schwob; Max Huss, S. & A. Borgzinner;





## WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

**WE PAY FOR OLD GOLD:**

| | | | |
|---|---|---|---|
| 22 K. 88c. per dwt. | | 12 K. 48c. per dwt. | |
| 20 K. 80c. " " | | 10 K. 40c. " " | |
| 18 K. 72c. " " | | 8 K. 32c. " " | |
| 16 K. 64c. " " | | 6 K. 24c. " " | |
| 14 K. 56c. " " | | 4 K. 16c. " " | |

MARKET RATES FOR SILVER AND PLATINUM.

## WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

**PRICES OF ALLOYED GOLD:**

| | |
|---|---|
| 10 K. 48c. per dwt. | 14 K. 64c. per dwt. |
| 12 K. 56c. " " | 16 K. 72c. " " |

18 K. 80c. per dwt.

Gold and Silver Solder, either from formulas furnished or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

*Try us and you will appreciate our Squareness, Promptness and Accuracy.*

**T. B. HAGSTOZ, Ltd.,** Main Office, 709 Sansom St., Philadelphia, Pa.

SMELTERS, ASSAYERS, REFINERS.

J. Sherrard, Enos Richardson & Co.; Frederick Casper, Mauser Mfg. Co.; W. F. Macdonough, Dubois Watch Case Co.; W. H. Osborne, R. Wallace & Sons' Mfg. Co.; Paul E. Wirt; Walter R. Bristol, Wm. Rogers Mfg. Co.; A. D. Wadsworth, Baker Bros.; S. Englander, Adolph J. Grinberg & Sons; Edwm F. Skinner, Roy Watch Case Co.; J. T. Griffith, Jr., Carter, Howe & Co.; S. W. Pickering, H. Z. & H. Oppenheimer; George H. Remington, Mauritien Bros. & Elliott; N. Shiman, Shiman Bros. & Co.

### Last Honors Paid to the Late Frederick D. Heffron.

NORTH ATTLEBORO, Mass., Aug. 16.—The funeral of Frederick D. Heffron, whose death was announced in the last issue of THE CIRCULAR WEEKLY, was held from his late home on Church St. Monday afternoon at 2 o'clock, and was largely attended, many members of the trade being present from New York, Philadelphia, Chicago, Baltimore and other places. Telegrams of condolence were received by the widow from all over the country. Rev. Ralph E. Conner, pastor of the First Universalist Church, and Rev. William A. Warren, pastor of the First Baptist Church, officiated.

The pall bearers were G. Herbert French, of Riley, French and Heffron; Dr. F. E. Hale, manager of the estate of O. M. Draper; Samuel E. Fisher, a retired jewelry manufacturer; Charles Clark, of C. H. Clark & Co.; Harry Curtis, a prominent Providence attorney, and George Shephardson, of Attleboro. The floral tributes were among the most costly and profuse ever seen in this town.

Interment was in Mount Hope Cemetery, at this town.

### Death of Samuel Dexter Dean.

NORWOOD, Mass., Aug. 16.—Samuel Dexter Dean, well known as a watchmaker and jeweler, died at his home Monday after a short illness, in his 72nd year. Though not actively engaged in business of late, he was for a long time prominent in commercial circles in this city. Mr. Dean was a native of Norwood, his family being one of the oldest in the village of South Dedham, as the town was originaly called, Dean St. here being named after one of his ancestors. He was born Aug. 15, 1834, and about 30 years ago opened a jewelry and watch repairing store, which he maintained almost up to the time of his death.

Mr. Dean was a member of the Masonic fraternity and of the I. O. O. F. He was twice married, his second wife surviving him. The funeral services were held from his late residence in Cottage St. yesterday afternoon, under the auspices of the Oddfellows.

### Jewelers' Gold Bars Withdrawn and Exchanged at New York.

*Week Ended Aug. 19, 1905.*

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $442,638.61 |
| Gold bars paid depositors | 53,857.71 |
| Total | $496,496.32 |

The gold bars exchanged for gold coin are reported as follows:

| | |
|---|---|
| Aug. 14 | $116,675.25 |
| " 15 | 85,968.47 |
| " 16 | 35,964.01 |
| " 17 | 126,713.99 |
| " 18 | 56,371.35 |
| " 19 | 20,945.51 |
| Total | $442,638.61 |


Though the market is constantly rising we are still selling

**PERFECT WHITE ¼ CARAT BRILLIANT**



No. 3365.

set in the popular

**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

At the low price of **$25.00**

Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

**C. P. GOLDSMITH & CO.,**

**33-43 GOLD STREET, NEW YORK.**



*The A. B. C. of*

**Wuerttemberg Plate**

**A** *Artistic models*
**B** *Beautiful lines*
**C** *Clean workmanship*
**D** *Distinctive subjects*
**E** *Exquisite taste*
**F** *Faultless execution*
**G** *Guaranteed purity*
**H** *Hard Britannia basis*
**I** *Immaculate surface*
**J** *Judicious distribution*
**K** *Kaleidoscopic variety*
**L** *Leading styles*
**M** *Modern ideas*
**N** *Numerous novelties*
**O** *Original designs*
**P** *Popular staples*
**Q** *Quick sales*
**R** *Reliable quality*
**S** *Sterling silver plating*
**T** *Tempting collections*
**U** *Uniform prices*
**V** *Victorious supremacy*
**W** *Warranted marking*
**X** *Xcellent values*
**Y** *Yearly progress*
**Z** *Zealous attention*

**Wuerttemberg Plate Co.**

Wuerttembergische Metallwaren-Fabrik,
Geislingen-Goeppingen,
London. New York. Paris.

*Plate in all Finishes.*
*Art Bronzes, Electroliers,*
*Copper, Brass.*
MODERN AND ANTIQUE

*New York Office and Showrooms at,*
*43-51 WEST FOURTH STREET.*

Our Broadway Pilot shows the way.
Ask for free copy.

# AN IMPORTANT ANNOUNCEMENT CONCERNING OLD ENGLISH BLACK JACKS

¶ The Gorham Company desires to direct attention to its extremely novel and original collection of Loving Cups and Tankards, offered under the name of "Old English Black Jacks."

¶ These have been designed especially to meet the very widespread demand for articles of this nature which shall be as dignified and as decoratively effective, but yet not so costly as though fashioned of solid silver. They are made closely to simulate the Old English "Black Jacks" and "Leather Bottles," those characteristic drinking utensils of the sixteenth and seventeenth centuries, which are to-day so eagerly sought after by collectors of artistic rarities.

¶ These strikingly original examples of an artistic revival are to be found in all sizes from the drinking mug to the imposing Loving Cup, the tall Tankard or the well-proportioned Flagon. The bodies are of heavy hand-worked leather, the linings of red copper, the mountings, including the shields for monograms, inscriptions or armorial bearings, of sterling silver.

¶ Black Jacks are made exclusively by the Gorham Company for the legitimate jewelry trade. They will be advertised extensively in the early Fall magazines, and as they can be sold at very moderate prices, a popular demand will undoubtedly be created for them. The supply must of necessity be more or less limited, and it is suggested that orders be placed as early as possible to insure a reasonably prompt delivery.

# GORHAM M'F'G CO.

## Silversmiths and Goldsmiths

Broadway and 19th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.
NEW YORK, 23 Maiden Lane.
SAN FRANCISCO, 120 Sutter St.
LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
11 JOHN ST. COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK.

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THE co-operation of manufacturers and exporters of clocks, watches, jewelry and allied lines is being solicited by the Department of Commerce and Labor in a work which should result advantageously to American producers. The Department is endeavoring through its Bureau of Manufactures to expand the foreign trade of the United States. It purposes to establish a comprehensive card index by means of which, upon application, information can be furnished manufacturers or possible customers in foreign lands which may result in opening negotiations between buyer and seller. A blank form is being sent out to American manufacturers which requests that full particulars be given on points outlined. In this manner when an inquiry shall be received for information from a foreign buyer it will be possible for the Department to give a list of the manufacturers of any article. The work also contemplates furnishing information to the producer so that it will be possible for him to secure whatever data he may require in regard to consumers in any country.

### Beware the Check Swindler.

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As has often been pointed out in these columns one of the greatest and most effective remedies for evils of this kind, which menace the trade, is publicity, and jewelers will not only help protect themselves and protect their fellow members but will also stand a chance of recovering the stolen property if they will, whenever an attempt is made on them, be it successful or unsuccessful, immediately notify the police and in addition their local journal, their trade journal and any organization to which they may belong. In these reports they should give all the details of the crime or attempted crime and the methods employed by the swindler, that these may be spread abroad, thereby making his chance of successfully operating the same game again exceedingly small. The jeweler who after being swindled says nothing about it, feeling that he would rather pocket the loss than make public facts as to his carelessness, is not only committing a moral crime in thereby shielding the thief, but in addition is committing a direct crime upon the fellow members of his craft in subjecting them to the same danger to which he was exposed, by permitting the thief to remain at large, free to prey upon the next man he meets.

### Another Advance of Five Per Cent. in Prices of Rough Diamonds.

Diamond importers who buy rough stones from the "syndicate" at London, received messages by cable last week informing them of an advance in price of five per cent. on all grades. There was a small advance Jan. 1 of this year, and there were four advances of five per cent. each last year. The importers and the trade generally seem to be of the opinion that the advance will not check in the slightest degree the demand for the gems. The upward movement began several years ago, and the volume of trade has been increasing steadily all the time that the prices have been going higher.

It was suggested that, as the advance comes directly after an accident at the new Premier mine which puts it out of business temporarily by the flooding of the works with mud, possibly this gave the "syndicate" a convenient opportunity for putting up the prices. This view is scouted by the importers, one of whom said: "The output of the Premier mine has no practical effect on the gem market in the United States, because the stones have not the uniformity of quality necessary to make them a factor. The shutting down of the Premier works for a time can have absolutely nothing to do with the present advance in prices declared by the "syndicate" which controls the output of the De Beers Consolidated Mines, Ltd., and also of some of the small independent companies."

The extent of the advance in the last two or three years cannot be computed exactly because in addition to the action of the "syndicate" in putting up the quotations from time to time there have been changes in the sizes and qualities of the stones which the buyers must accept. The importers say that the variation in these respects is not less important than in the actual prices per carat. By mixing in each consignment a few stones of a slightly lower quality and by increasing the number of large stones, the cost to the importers is increased considerably.

Everett Clark, who for 24 years had been in the employ of August Wetteroth, St. Joseph, Mo., died recently in Salt Lake City, Utah, aged 42 years. The deceased was a Mason and a member of the Knights of Pythias.

# AN IMPORTANT ANNOUNCEMENT CONCERNING OLD ENGLISH BLACK JACKS

¶ The Gorham Company desires to direct attention to its extremely novel and original collection of Loving Cups and Tankards, offered under the name of "Old English Black Jacks."

¶ These have been designed especially to meet the very widespread demand for articles of this nature which shall be as dignified and as decoratively effective, but yet not so costly as though fashioned of solid silver. They are made closely to simulate the Old English "Black Jacks" and "Leather Bottles," those characteristic drinking utensils of the sixteenth and seventeenth centuries, which are to-day so eagerly sought after by collectors of artistic rarities.

¶ These strikingly original examples of an artistic revival are to be found in all sizes from the drinking mug to the imposing Loving Cup, the tall Tankard or the well-proportioned Flagon. The bodies are of heavy hand-worked leather, the linings of red copper, the mountings, including the shields for monograms, inscriptions or armorial bearings, of sterling silver.

¶ Black Jacks are made exclusively by the Gorham Company for the legitimate jewelry trade. They will be advertised extensively in the early Fall magazines, and as they can be sold at very moderate prices, a popular demand will undoubtedly be created for them. The supply must of necessity be more or less limited, and it is suggested that orders be placed as early as possible to insure a reasonably prompt delivery.

# GORHAM M'F'G CO.

## Silversmiths and Goldsmiths

Broadway and 19th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.
NEW YORK, 23 Maiden Lane.
SAN FRANCISCO, 120 Sutter St.
LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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## New York Notes.

M. Shiman, of Shiman Bros. & Co., left last week on an extended western trip.

Chas. Siegman, with the Gorham Mfg. Co.'s Maiden Lane store, was last Monday placed in charge of the company's city factory.

George Bresloff, Brooklyn, reports finding in an oyster, picked up in Hempstead Harbor, a pearl valued by a Maiden Lane appraiser at $50.

Geo. F. Kunz, of Tiffany & Co., has transmitted to the Division of Mechanical Statistics of the Geological Survey, at Washington, D. C., his annual report on American Precious Stones.

The Rowley Mfg. Co. has opened a New York office and show rooms for the display of their hotel ware in the Flatiron building. The office is in charge of Richard W. Miles and A. H. Kennedy.

Henri P. Alexander, who has three optical stores in Manhattan and one in Brooklyn, will open this week a fifth store at 1007 Broadway, Brooklyn. John Ashley goes from the 14th St. store in Manhattan to take charge of the new branch.

Six months' imprisonment was the sentence passed last week on Montauk Cyril, the Canadian youth, who took a gold pencil from the store of Udall & Ballou, 499 Fifth Ave., three weeks ago, while he was looking at jewelry as a pretended customer.

Plans were filed, last week, for the remodeling of the Hotel Cambridge, at the southwest corner of Fifth Ave. and 33d St., facing the Waldorf-Astoria. The property, which is to be turned into a six-story office building, is owned by the Gorham Mfg. Co. The cost of the improvements will be $25,000.

Daniel Miller, a partner in the firm of Goldman & Miller, umbrella handle manufacturers, at 100 Centre St., filed last Wednesday an individual petition in bankruptcy. He has been in business alone as a clock merchant at St. Joseph, Mo. An involuntary bankruptcy petition was recently filed against the New York firm.

A traveler recently returning to New York from the West Indies tells a story which is amusing jewelers and watch repairers who hear it. While he was in Curacoa the traveling man's watch got out of order, and he took it to the local watchmaker. In a couple of days he returned and the timepiece was handed to him, the watchmaker saying that it was now all right, but that one of the wheels seemed superfluous, so he had not put it back in the works.

Several western pearl merchants have been in the New York market in the last week, including W. D. Bird, Little Rock, Ark., and I. E. Anthony, Comanche, Ia., who were registered at the Astor House. Reports from the Maiden Lane district indicate that considerable business is being transacted among commission men and others. The western men say that the center of the pearl fishing industry this season has moved up the Wabash River as far as Vincennes, Ind., where a considerable group of buyers may be found these days.

Buried treasure, found at Egg Harbor, N. J., and ascribed by some of the papers to the late Captain Kidd's operations, has reached one of the large retail jewelry houses. Its expert was asked to examine about 50 English sovereigns of the reigns of George II. and George III. The sovereigns, according to the story told him, were found by Italian laborers back of an old iron fireplace. The coins were almost cemented together, as though the rain falling on the iron for many years had been the cause. The gold was valued at $250 by the expert.

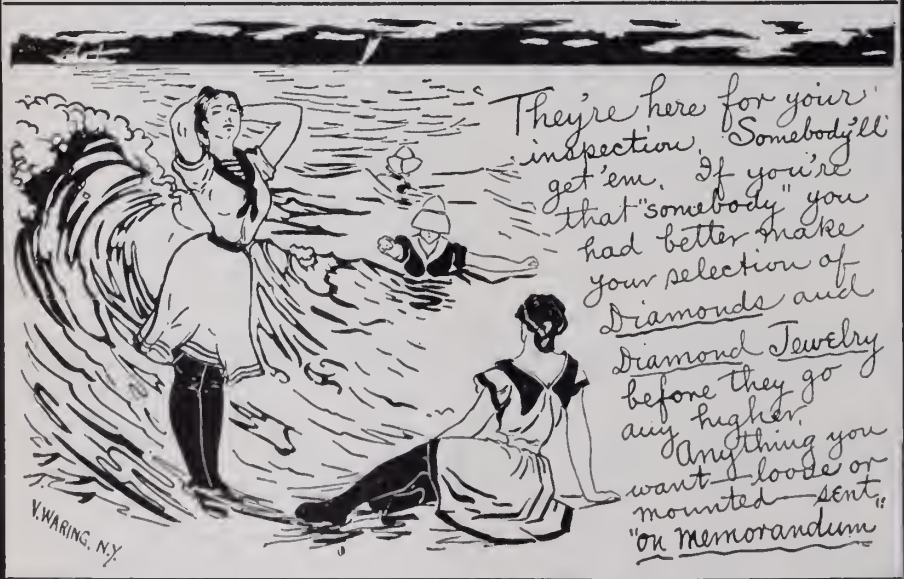
Charged with the theft of a diamond ring, valued at $125, Henry Morris was arraigned Saturday in the Yorkville Police Court, and held in $1,000 bail for trial. Henry Fagan, a diamond broker, at 240 E. Houston St., said that last October he gave the ring to Morris for the purpose of obtaining a loan on it at a neighboring pawn shop. It was charged that Morris was unfaithful to the trust and disappeared with the ring. The police were unable to find him until last week, and he was identified with some difficulty, because during his absence he had grown a full beard.

A man giving the name of Patrick J. Kelly, who tried to pledge a quantity of silver spoons and forks in Goldstein's pawn shop on Bridge St., Brooklyn, was arrested one day last week, and at the police station was requested to explain where he got the silverware. He said that it was given to him by a woman for the purpose of pledging, but he was unable to say where the woman could be found, or what was her name. The police then went to 340 Bridge St., where Kelly lodged, and found in his room a quantity of rings, scarf-pins, brooches, fob chains and other jewelry bearing store tags. The man was held, awaiting further investigation.

Preparations are being made by a considerable number of New Yorkers to attend the convention which the National Stationers' Association will hold Oct. 10, in St. Louis, Mo. The Boost Club has been organized for the special purpose of augmenting representation from this city and of assisting in the arrangements for the comfort of those who go. The expectation is that at least one Pullman car will be chartered to accommodate those who will go direct to St. Louis from this city. These committees have been appointed to take charge of the excursion: Transportation committee, W. E. Smith, in charge; Arthur P. Jackson and Robert Ansley. Publicity committee, F. D. Waterman, F. P. Seymour and Eberhard Faber.

After smashing a small side light in the show window of Henri P. Alexander, optician and jeweler, at 11 E. 14th St., last Wednesday night, a thief or thieves stole a tray of glass eyes and a quantity of opera glasses, spectacles and other articles valued at $200. It is supposed that a long hook was used to extract the articles from the window, which is not large enough to admit a man. The police were notified, but thus far have made no arrests. The store is located in a block that is considerably traveled at all hours. Several months ago a similar burglary was committed at the same store and the thief was not caught. There have been a number of other burglaries in this part of the street and the storekeepers


ON MEMORANDUM




CROSS & BEGUELIN

*Importers and Cutters of Diamonds and Precious Stones*

48 Rue de Mesley, PARIS Telephone, 2188 Cortland 17 Maiden Lane, NEW YORK

ave appealed to the police for better protection at night

Samuel B. Ross, of Samuel B. Ross & Co., New York, sailed for Europe last Saturday on the *St. Louis*.

Among the men fined last week for holding meetings on the East Side without a police permit was Solomon Fieldman, an optician, of 363 Third Ave.

F. M. Neefus, for many years with the E. N. Welch Mfg. Co., and more recently with the Sessions Clock Co., now represents the Western Clock Mfg. Co.

Arthur A. C. Cocks, of Arthur Cocks & Co., Ltd., Sidney, Australia, is in New York, looking over lines of American jewelry with a view ot determining what will be most available for his home market.

S. F. Myers, of the S. F. Myers Co., and family have left Lake Hopatcong, where they have been for some time, and have settled for the remainder of the season at the Grand Union Hotel, Saratoga Springs.

Fred J. Reith, who moved from his store at 467 Eighth Ave., when the Pennsylvania terminal improvements were begun, to 1653 Amsterdam Ave., and closed out that store more recently, is now associated with the Mermod, Jaccard & King Jewelry Co., 400 Fifth Ave., having charge of the watch and clock repairing department.

Abraham Goodman, 102 W. 69th St., who was formerly in business as a diamond broker, was drowned last Thursday in the Hudson River, near Fort Lee. It is supposed that while walking on the dock near the river he had an attack of vertigo and fell into the water. For several years he made his home in San Francisco, returning to New York a few months ago.

At Sag Harbor, L. I., the Summer half-holidays of employes in the factories of the Fahys Watch Case Co. and the Alvin Mfg. Co. have been discontinued and all the works are now in operation full time. One of the largest jewelry manufacturers in New York said yesterday that his business is more satisfactory than it has ever before been at this time of the year. Retailers in some of the residence districts say that their business, suffering in Summer because of the number of people who are away from the city, will revive next month. In business centers of the city retailers say that losses caused by the absence of residents are made good in part, at least, by the trade of out-of-town visitors, thousands of whom come to New York as a Summer resort.

Enos Richardson & Co., 23 Maiden Lane, were notified last week by P. H. Phelps, one of their salesmen, that a hand bag, containing his clothing and a small quantity of jewelry, had been taken from the safe of a hotel in Lewiston, Me., at which he had been stopping. The contents of the grip were valued at $250. A day or two later the police of Gloucester, Mass., arrested E. E. Dunbar, on the charge of stealing the bag, which was recovered with most of the contents. The prisoner was formerly a bell boy at the hotel from which the grip was taken. Several months ago he smashed a window of a store, it is said, and stole a quantity of jewelry, for which crime he was sentenced to four months imprisonment. He was registered at the Puritan Hotel in Gloucester when the police arrested him on the new charge. He is to go back to Lewiston for trial.

An officer of the Jewelers' Protective Union, New York, said recently that notwithstanding reports from the west to the contrary, the organization is taking no measure to bring about a trial on a second indictment of Tom Dennison, the Omaha man, recently acquitted on the charge of receiving the stolen Pollack diamonds. The second indictment charges Dennison with complicity in the robbery. There is no intention on the part of the organization to do anything further in this case. The association was successful in obtaining the punishment of the man directly guilty of the robbery, and also took an active part in presenting the evidence against Dennison. As the latter was not convicted at the first trial, the organization is satisfied to let the matter rest as far as it is concerned. According to a report from Red Oak, Ia., the Harrison County authorities are looking to the Jewelers' Protective Union and the Civic Federation of Omaha to defray the expenses of the recent Dennison trial, which amounted to about $1,600, including the witness fees, mileage, jury and stenographic costs. In relation to this the officer of the Jewelers' Protective Union said: "We have paid in full every liability that we incurred in connection with the proceedings, but we did not promise at any time to pay the court costs or any share of them, and so the account, so far as the organization is concerned, is closed."

The plate glass window in the jewelry store of Joseph Sagor, 681 Broadway, Brooklyn, was broken early last Wednesday morning by a man, who grabbed a handful of rings from a tray. Policeman Frank Hannaman, who was standing in a doorway, saw the man's action, and caught him before he ran far. The prisoner was taken to the police station, where he gave his name as James Quigley, and his residence as 34 Bank St., Manhattan. He is 24 years old. When he was searched the police found in his pockets 36 gold rings.


C. DORFLINGER & SONS,

FINE GLASSWARE.

*PLAIN, ENGRAVED, CUT, AND ROCK CRYSTAL DECORATIONS.*

TRADE-MARK LABEL  ON EACH PIECE.

*Our New Brochure of Table Service for the Asking.*

36 MURRAY STREET, NEW YORK.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
ROBERT BAYLES, Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

10 silver watches, three gold watches, seven opera glasses, 10 silver match boxes, a diamond glass cutter. In one of his trouser legs were two felt hats. Quigley confessed that before he was caught he had smashed windows in three stores that same night. One was in the jewelry store of Henry G. Hoeting, 789 Broadway, and the other was in a hat store. The prisoner was held to answer to the charge of burglary.

Henry Knobelauch, who in former years was regarded as one of the most prominent jewelry workmen of the city, died last week at his home 635 Marcy Ave., Brooklyn, at the age of 84.

Tiffany & Co. have presented to the Isthmian Canal Commission the design of a seal to be used by it and the Zone Government on all state papers, and the same has been adopted. Around the margin are the words, "Seal of the Canal Zone, Isthmus of Panama."

David Munk, a diamond broker, who for a time had desk room in an office at 51 Maiden Lane, is the husband of Mrs. Minnie Munk, a handsomely dressed woman, who was, last week, taken into custody after she had been found sleeping in the city parks. She was sent to Bellevue Hospital to be examined as to her insanity. A couple of months ago she caused her husband's arrest on the charge of non-support and since that time he had been paying her $10 a week. She said in court that her husband should pay her $100 a week.

Fraud orders were issued last week by the Post Office Department against the Besser Watch Co. and other concerns said to be operated by E. H. Pfeiffer, Brooklyn. These companies advertised that they would give handsome gold watches as premiums for selling jewelry, pills and other merchandise. The post office inspectors decided that the schemes violated the regulations of the department.

For interference with firemen during a tenement house blaze at 13 Pitt St., Sunday, Abraham Greenspan, a jeweler, who owns the damaged house, and Abraham Weiglas, employed by him, were fined $5 each by Magistrate Moss in Essex Market Police Court Monday. It was charged that Greenspan and Weiglas broke through the fire lines, and tried to enter the burning house. When ordered back, the complainants said, they became abusive.

The H. W. Hunter-Hoecker Co. was organized last week to manufacture and deal in optical and surgical supplies, with a capital stock of $25,000. The incorporators were: Alexander Shaw, Berton G. Baird, both of 1145 Broadway, New York; John B. Hoecker, Jr., 312 Fulton St., Brooklyn. The company will carry on the business heretofore conducted at 1145 Broadway by Alexander Shaw, who succeeded his uncle, the late H. W. Hunter. Mr. Hoecker's father is in business at the Brooklyn address.

Leonard Strobel, who for several years has been engaged in the manufacture of watch cases in Brooklyn, was last week adjudged a bankrupt, in proceedings brought against him by Abraham Bachrach, 51 Maiden Lane, New York. It was alleged in the petition that Mr. Stroebel is the surviving member of a firm, the other partner having died recently. After the partner's death it is said Mr. Strobel sold a quantity of the assets, and with the proceeds satisfied the claim of several creditors to the exclusion of others who have been supplying him with money and materials with which to carry on the business. The latter creditors have claims aggregating $4,000.

In the recent fire at Fernie, B. C., the store of C. C. Wright was considerably damaged.

J. Guy Daniels, Newberry, S. C., has been successful in the recent damage suit brought against him by Perdeter Suber, who asked $5,000 for the death of her brother. The case grew out of the killing of Sam Eigner, a young negro, by a skyrocket on Christmas Eve, 1903, Mrs. Suber claiming that the jeweler was responsible in some way for the accident to her brother. When the case came to trial in the common pleas court recently, the jury decided in favor of Mr. Daniels, being shown that the suit should have been brought against the town instead of against Mr. Daniels.


# THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,000,000.00.

*ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.*

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

# The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

H. P. DOREMUS, Cashier
W. H. STRAWN, Ass't Cashier

# THE STATE BANK

376-378 GRAND STREET, NEW YORK

**Capital and Earned Surplus, $850,000** **Deposits over Ten Millions**

**Offers a favorable market for short and long time jewelry and diamond paper**

# *The Mercantile National Bank of the City of New York*

*Cordially invites Accounts from Good Merchants in the Jewelry Trade.*

*CONVENIENT LOCATION,*
*AMPLE CAPITAL,*
*LARGE SURPLUS,*
*LONG EXPERIENCE.*

FREDERICK B. SCHENCK, President.

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JAMES D. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

*Capital, . . . $3,000,000*
*Surplus, . . . $3,000,000*

*Broadway, Corner of Dey Street, New York.*

New Sterling
HAND BAGS
THE STYLISH SILVER BAG IS OUR SPECIALTY



A large variety of hand-pierced, etched, engraved and plain frames are included in our comprehensive line, which is at your disposal.
Exclusive designs furnished.
We are easily reached by mail or 'phone.

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The Crehore Bronze Sun Dial,
Invented by Albert C. Crehore, Ph.D.
Manufactured Solely by
**Jno. Williams, Inc.**
**Bronze Foundry,**
**"American Art in Bronze and Iron"**
**Office, 556 West 27th St., New York.**

**A New Sun Clock,**
**Tells time to the minute all the time the sun shines.**

Dials have been placed as follows:
Sir William Preece, Residence, North Wales.
Ohio State University, Columbus, Ohio.
Northwestern University, Evanston, Ill.
Geo. K. McGaw, Residence, Baltimore, Md.

Send for Circulars and Photographs.
**BRONZE MEMORIAL TABLETS.**




PLATES of EXCLUSIVE DESIGNS,
Rings, Society Pins, Emblem Jewels, Prize Medals, etc.
Made by
H. C. HASKELL,
16 W. 27TH ST., NEW YORK
will be sent with special estimates on request.

## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (ending Dec. 15) to the offices of those desiring this service.***

AIKEN, S. C., B. F. Grohman (N. H. White & Co.), 21 Maiden Lane.

ALBANY, N. Y., Frank Sherman (W. M. Whitney & Co.), Herald Sq.

ALTOONA, PA., L. Lippman, Normandie.

BALTIMORE, MD., L. Lemkuhl, Herald Sq.
J. J. Jenkins, Breslin.

BINGHAMTON, N. Y., Miss K. Heary (Sesson Bros. & Welden Co.), Imperial.

BOSTON, MASS., C. Smith (The Pitts-Kimball Co.), Normandie.
J. M. Bacon, Astor House.
D. Snedden (R. H. White Co.), Herald Sq.

BUFFALO, N. Y., J. Claney (H. A. Meldrum & Co.), 320 Church.
J. A. Armstrong (J. N. Adam Co.), Herald Sq.
S. A. Mester (The Sweeney Co.), Grand.

CHICAGO, ILL., M. Ellbogen (Stein & Ellbogen Co.), Astor House.
L. Felsenthal (Felsenthal Bros. & Co.), Herald Sq.
J. D. French (C. A. Stevens & Bro.), Cumberland.
L. Larson (Larson & Co.), Bartholdi.
V. B. Strelitz (Strelitz Bros.), Hotel Astor.
J. Floersheim (J. Floersheim Co.), Spalding.
F. Karel (Carson, Pirie, Scott & Co.), 115 Worth.

CINCINNATI, O., H. & S. Pogue Co., Cumberland.
D. Jacobs (D. Jacobs & Co.), Hotel Astor.

COFFEYVILLE, KAN.
F. M. Truby, Broadway Central.

COLUMBIA, S. C., C. Goldstein, Broadway Central.

COLUMBUS, O., R. E. Cole (H. Cole Co.), Park Ave.

DAYTON, O., J. W. Anderton (Anderton & Son), Imperial.

DETROIT, MICH., W. A. Sturgeon (W. A. Sturgeon & Co.), Holland.
J. E. Goldberg (Goldberg Bros.), Cumberland.
F. R. Hetinger (Partridge & Blackwell), Everett.
C. W. Warren (C. W. Warren & Co.), Breslin.

DOTHAN, ALA., C. T. Blaunn (Dothan Jewelry Co.), Raleigh.
J. N. Blaunn (Dothan Jewelry Co.), Raleigh.

GREENSBORO, ALA., J. G. Apsey (Apsey & Co.), Empire.

HARRISBURG, PA., E. F. Tausig (Jacob Tausig's Sons), Herald Sq.
W. M. Worcester (Dives, Pomeroy & Stewart), Earlington.

HARTFORD, CONN., H. P. Levy, Grand Union.

HUNTINGTON, W. VA., H. J. Homrich, Imperial.

ITHACA, N. Y., C. H. Brook, Albert.

KANSAS CITY, MO., C. A. Kiger, Herald Sq.

LANCASTER, PA., J. H. Reese (Hager & Bro.), St. Denis.

LEXINGTON, KAN., N. H. Smith (Smith & Check), B'way Central.

LOUISVILLE, KY., B. Fortescue (Besten & Lange), Spalding.

MARION, IND., J. H. Baber, Herald Sq.

MEMPHIS, TENN., L. Frisch (J. Goldsmith's Sons' Co.), Herald Sq.

MILLEDGEVILLE, GA., Dixon Williams (N. H. White & Co.), 21 Maiden Lane.

MILWAUKEE, WIS., B. Zimmer (Gimbel Bros.), Hoffman.
B. Zimmer (Gimbel Bros.), St. James.

MUSKOGEE, IND. T., M. Mieseh, Jr., Albert.

NEW BRITAIN, CONN., Geo. H. Dyson (Porter & Dyson Co.), St. Denis.

NEW ORLEANS, LA., A. Lowengart (Lowengart & Armstrong Co.), Woodside Sterling Co., 11 John.
E. Lowengart (Lowengart & Armstrong Co.), Woodside Sterling Co., 11 John.
J. Lowengart (Lowengart & Armstrong Co.), Wellington.

PITTSBURG, PA., D. F. Baxter, Albert.
A. A. Gillespie (Gillespie Bros.), Herald Sq.
I. J. Jenkins (Horne Stewart Co.).
L. J. Marks, St. Denis.
C. O'Brien (C. O'Brien & Co.), Wellington.
W. W. Warrick, Hotel Astor.
T. Kaufmann (Kaufmann Bros.), 648 B'way.

PORT HURON, MICH., J. D. Pattean (R. S. & J. D. Patterson), Navarre.

ROCHESTER, N. Y., E. J. Scheer (E. J. Scheer & Co.), Seville.

ST LOUIS, MO., J. F. Bolland (John Bolland Jewelry Co.), Imperial.
L. W. Howland (B. Nugent & Bro. Dry Goods Co.), Breslin.
H. A. Perkins (May Co.), 4 Wash. Pl.
D. M. Strauss (B. J. Strauss & Samish), Wellington.

ST. PAUL, MINN., J. A. Belmour (Manheimer Bros.), 459 Bway.

SAN FRANCISCO, CAL., P. C. Mills (Hale Bros.), Albert.

SPRINGFIELD, MASS., G. H. Sleigh (Forbes & Wallace), Herald Sq.

SYDNEY, AUSTRALIA, Arthur A. C. Cocks (Arthur Cocks & Co.), Park Ave.

SYRACUSE, N. Y., J. D. Murphy (Dey Bros. & Co.), Victoria.

TEXARKANA, ARK., W. H. Arnold (Arnold & Co.), Normandie.

TOLEDO, O., J. Thompson (W. L. Milner & Co.), Herald Sq.

TROY, N. Y., J. C. Doring (Doring Bros.), Gerard.

UTICA, N. Y., C. H. Broadbent, Grand Union.

WASHINGTON, D. C., W. Coleman (M. Goldenberg), Grand.
S. Desio, Breslin.

## Trans-Atlantic Voyagers.

TO EUROPE.

Lee Reechman, of Joseph H. Fink & Co., New York, will sail to-morrow on the *Deutschland.*

Samuel B. Ross, of Samuel B. Ross & Co., New York, sailed last Saturday on the *St. Louis.*

Jean G. C. Cottier, of C. Cottier & Son, New York, sailed Thursday last on the *Britannia.*

FROM EUROPE.

Charles A. Keene, New York, returned Friday on the *Deutschland.*

A. A. Gillespie, of Gillespie Bros., Pittsburg, Pa., arrived last Friday.

H. E. Oppenheimer, of H. E. Oppenheimer & Co., New York, returned Saturday.

Henry Fera, of Fera & Kadison, New York, will return in the early part of next week.

Miss Edith E. Edge, watchmaker for Frank Picard, Lawrence, Mass., returned recently.

C. H. Crump, of the Shreve, Crump & Low Co., Boston, Mass., returned last Saturday on the *Arabic.*

Louis Manheimer, of Louis Manheimer & Bros., Chicago, will sail from Europe Sept. 2, on the *St. Louis.*

The Commercial Travelers' Club, of Mount Vernon, N. Y., held its annual clambake outing at Rye Beach, N. Y., on Saturday. A unique and successful feature of the event was that the members took with them their wives and sweethearts. Several well-known Maiden Lane habitues are members of this organization.

### Henry Bockstruck Again Wins Suit Brought by United States Against Diamonds He Imported.

ST PAUL, Minn., July 21.—Henry Bockstruck, of this city, has been successful in the litigation with the Treasury Department over 99 diamonds, which were imported in 1903. Word was received a few days ago to the effect that the United States Circuit Court of Appeals had affirmed the judgment of the lower court.

In this case the Government contended that the stones were actually the property of Fink, Bodenheimer & Co., New York. Under the terms of a contract, which the Government set forth, the New York firm arranged for the importation of the diamonds through the port of St. Paul, consigned to Mr. Bockstruck, who had the privilege of taking as many as he desired and returning the remainder to the firm. The Government claimed that under the terms of this contract the ownership of the gems remained at the time of importation with the firm, and that the St. Paul man had no legal right to make the owner's declaration. By so doing, it was claimed he had violated the law and the diamonds were forfeited.

W. Wickham Smith, of New York, who argued the case for the jeweler, contended that while the New York firm bore the relation of seller toward Mr. Bockstruck, yet as between the consignee and the Government, the consignee is the owner. He argued further that Mr. Bockstruck's statement was not made with the intention to deceive, and that, therefore, there could be no forfeiture.

The United States in carrying this case through the courts, it is understood, has been inspired largely by a desire to discourage the importation of diamonds at ports other than that of New York because the Government has most competent appraisers in New York, but practically none at other ports.

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Leslie E. Carl, Deposit, N. Y., has interested several local merchants and manufacturers in the proposed establishment of a Western Union Time Circuit at Deposit, and it is expected that the system will soon be installed.

### Men Accused of Diamond Smuggling at Chicago Held for Action of Federal Grand Jury.

CHICAGO, Aug. 19.—Henry Hoffman, accused of smuggling diamonds, and L. J. Bohl, arrested as an accomplice, are held under bonds of $2,500 each to await the action of the Federal Grand Jury. Hoffman is not known here. Bohl is a diamond setter employed by S. Wechter & Co., manufacturing jewelers in the Masonic Temple, and lately opened a small repair shop on W. Chicago Ave.

The report that Hoffman and Bohl are connected with a large band of smugglers is without foundation. The Federal authorities had no inkling whatever of the doings of these two men. Hoffman was seen by a policeman while he was offering some diamonds in a west side saloon, and when the officer questioned him he tried to laugh the matter off, and said "They're mine; I smuggled them." The officer arrested Hoffman and Bohl, and notified the United States Collector of the Port here.

Hoffman had in his possession about 150 small diamonds, and as many more were seized in pawn shops, at which they had been sold. Altogether the entire amount is about 30 carats, valued at between $2,100 and $2,200.

M. Rosenthal, who conducts a pawn shop at 201 W. Madison St., bought from Bohl eight stones, weighing 3½ carats, at $70 a carat. He says he knew Bohl as a diamond setter, and the latter had pawned his watch with him once or twice, and he was, therefore, not suspicious when Bohl presented his card, sold him the diamonds and gave him a regular bill for them.

Hoffman at first said he had brought the diamonds from England, and had smuggled them through at Boston. When arraigned, both men refused to talk. Bohl is married and has a family. He is in poor circumstances. As a workman he is considered capable and competent.

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Warren & Warren, 417 Broadway, Paducah, Ky., are disposing of their stock at auction, prior to moving to a new location on Broadway, near 4th St. The concern expects to be in its new quarters by Sept. 1.


**Sells at Sight.**



BABY RATTLES.

The above is another of the many novelties we make.

We offer you an especially attractive line of Tea Strainers, Napkin Rings, Child's Cups, etc.

Catalogue sent on request.

**PRYOR NOVELTY CO.,**

**Factory,**
**473 Washington St., Newark, N. J.**
**New York Office, 7 Maiden Lane.**

STERLING NPC SILVER.

.925 FINE.

# Take Advantage of the Recent Advance in Diamonds

WE WISH TO CALL THE ATTENTION of our customers and the trade in general to the fact that our Mr. F. Goldsmith, who has been purchasing in the European diamond market since May, is about to return. Mr. Goldsmith made heavy purchases previous to the rise in diamonds last week, which advance has been apparent to us for some time past. We are in a position to-day to offer you values greater than you can receive elsewhere.

**INGOMAR GOLDSMITH & CO.**

**Established 1882**

**Importers of Diamonds and Precious Stones**
**Manufacturers of Mountings and Diamond Jewelry**

**Office, 182 Broadway, Cor. John St.** **Factory, 12-16 John St., New York**



## News Gleanings.

Wm. Y. Reed, Carmen, Okla., has sold out.

Culpepper & Dortch, Hazel, Ky., have sold out.

Walter B. Speer & Co., McKees Rocks, Pa., have discontinued business.

Clinton M. Kohr is closing out his stock at Tower City, Pa.

Robert Walsh, Port Huron, Mich., has discontinued business.

The stock of J. L. Sievert, who went into bankruptcy at Dayton, O., last spring, was sold Aug. 15 to L. Mosheim, for $9,060. Mr. Mosheim is a dry goods merchant at Dayton.

Marius C. Peterson, Cœur d'Alene, Idaho, has sold out to M. Barborka.

Krebs Bros. have purchased the business of F. E. Fee, Hartley, Ia.

S. H. Babb, Winnsboro, Tex., has moved to San Angelo, in the same State.

J. C. Pilcher has bought the stock of George E. Boyer, Wellsville, Mo.

Joseph Rittigstein, Los Angeles, Cal., recently sold out to F. Selkinghaus.

V. B. Teachout, formerly of Kendallville, Ind., is now located at Sturgis, Mich.

J. J. Stephens, formerly of Norwood, Mo., has moved to Hartville, in the same State.

B. G. Palmer, Saegertown, Pa., has moved to Blooming Valley, in the same State.

M. S. Hodgin, Lynn, Ind., has admitted a partner, and the firm style is now Cox & Hodgin.

W. E. Fleming and Joshua S. Gadd, both of Smith Center, Kans., have gone out of business.

The Carter Jewelry Co. has succeeded the Carter-Campbell Jewelry Co., Salt Lake City, Utah.

M. Sporleder, formerly of Bristow, Ind. T., is now located in a new territory in Shawnee, Okla.

Herbert K. Smith, formerly engaged in business in Patchogue, N. Y., has just opened a store in Far Rockaway, N. Y.

S. A. Simmons, Wappinger's Falls, N. Y., has removed to the Library building in that village. The change gives him more than double his former store space, and a much better business location.

Wm. B. Joseph and wife, Hudson, N. Y., have returned from an outing spent at the Thousand Islands.

Milo D. Eatinger, North Judson, Ind., has sold his stock to his son, who will continue the business.

E. T. Lord & Co., Quenemo, Kans., have dissolved, and the business will be continued by E. T. Lord alone.

Lujan & Lucero, Las Vegas, N. Mex., have dissolved, and the business will be continued by Sabino Lujan.

A. D. Schwab has admitted a partner in his jewelry business in Billings, Mont., and the firm is now Schwab & Roberts.

Harvey D. Pascal, Fishkill-on-Hudson, N. Y., has added to his stock a line of richly decorated imported chinaware.

Wm. H. Van Keuren, Poughkeepsie, N. Y., has returned from a vacation spent at Rockaway and Asbury Park.

Albert G. Fisher, Rodney, Ia., has been looking over Castana, Ia., with a view to putting in a new stock of jewelry at that point.

The store of Thompson Bros., Fertile, Ia., was recently robbed of cash and jewelry amounting to $60. Local thieves are suspected.

F. M. Glenn, Belington, W. Va., has admitted a partner in his business, and hereafter the firm style will be known as Glenn & Right.

Frank Siverling is now in charge of the watchmaking and jewelry department of




DIAMOND MOUNTINGS

of Style and Quality

Repairing of Fine Diamond Jewelry

The "New Arch Crown"

Order them from

ADAMS & SINGLETON

Manufacturing Diamond Jewelers

364 WASHINGTON STREET

BOSTON, MASS.



THE VERDICT OF THE YEARS.

*The Automatic Die Cutting Machine*

DEMONSTRATES ITS SUPERIOR EFFICIENCY.



**THIS MACHINE** *is no longer a new thing. It was introduced into this country about five years ago. This means five years of demonstration, five years of practical experience. Leading manufacturing Jewelers, Goldsmiths and Silversmiths now have the*



**AUTOMATIC DIE CUTTING MACHINE**

*in active operation. All reports express absolute satisfaction. Indeed, this machine is now recognized as a necessary and integral part of an up-to-date plant.*

*DEITSCH BROS.*

*Sole Agents for United States and Canada*

*14 East 17th Street*

*NEW YORK*

TRADE MARK

norson & Brown, Northwood, Ia., having ceeded S. P. Albrecht, who has returned his home in Moline, Ill.

C. E. Skaug has moved from Carpio to onnybrook, N. Dak.

Harvey T. Crane, Maryville, Mo., has anged his firm style. His establishment now known as the Normal Book & Jewry Store.

G. F. Hunt, who occupies a store as weler with H. P. Matthews, in Waverly, a., was taken into custody a short time go, accused by the former of the larceny cut glass and valuable bric-a-brac. About 35 worth of stolen stock was found in unt's home.

The report filed by the Syracuse Trust o., receiver in bankruptcy for the M. S. enedict Mfg. Co., still continues favorable. he receiver came into possession May 6, nd the latest report up to Aug. 1 shows at the receipts have aggregated $84,945, of hich $49,899 were the company's accounts, nd the balance the receiver's accounts. The isbursements have amounted to $47,849, aving on hand a balance of $37,095. The rchases have amounted to $20,097.56; ipments, $70,088.88; returned merchandise, 4,227.44; manufactured, $30,706.69. The eceiver's liabilities are insignificant. The ompany states that it has been selling on redit, but has been exceedingly careful of he credit extended. Accounts to August st amounted to $30,000 or thereabouts. The appraisers valued the property at being worth, May 6, $176,586.19. The total liabilities, as far as made known, slightly exceed $360,000.

## Baltimore.

General J. Stuart MacDonald, president of the J. Stuart MacDonald Co., is at Halifax, N. S., where he will remain for several weeks.

The City Hall clock appears to be in a general rundown condition, and has gained quite a reputation as a prevaricator lately. The action of the striking apparatus Saturday afternoon in striking the hours irregularly and generously made it evident to the city officials that a general overhauling is necessary. One face has a black hand, while the other is of a bright red. On another the hands are wrong, while on a third face the large hands are very rusty.

Maurice L. Reeder, who has been connected with the J. S. MacDonald Co., has decided to branch out for himself, and has signed a five year lease for a store in the Masonic Temple Building, on N. Charles St. At present the Third National Bank is occupying the premises as their temporary quarters, but they expect to vacate about Oct. 1, when the store will be put in shape for Mr. Reeder.

Rudisill Bros., Altoona, Pa., will shortly erect an addition to their store.

Guy C. Donaldson, 19 years old, and until recently employed by J. Wood, a retail jeweler of Mansfield, O., was taken into custody about a week ago, accused of stealing seven diamond rings from his former employer. One of the rings was recovered from an expressman. Donaldson, when arrested, confessed his guilt.


# A. & B.

## HEADQUARTERS

FOR

## Waltham Watches

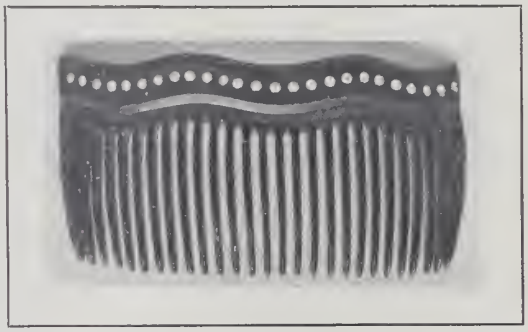
EVERY GRADE.

**Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.**

## AVERY & BROWN,

68 Nassau St., New York.

## You Only Pay One Profit On "Checo" Brand Combs.



They are made in our own factory, which is one of the best equipped plants in the country for the manufacture of Hair Ornaments.

Progressive Jewelers will particularly appreciate our extensive line of up-to-date patterns in shell, amber, white and gray finish. None but the finest grade of materials is used, enabling us to give our combs an extremely high polish that will not grow dull. This permanent high polish is a very important factor, and is a great "selling point".

Our trimmings are very attractive. Plain and engraved metal, rolled plate, and the finest quality of brilliants. "Checo" Brand Combs have all the qualities of higher-priced goods, and yet our prices are moderate.

It will pay you to see our line of Hair Ornaments, Jewelry and Novelties. Drop us a line. We can interest you and save money for you.

## C. H. EDEN CO.,

**Manufacturers of Jewelry and Hair Ornaments,**

New York Office,
699 Broadway

**ATTLEBORO, MASS.**



# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, AUGUST 23, 1905. No. 4

## Chicago Notes.

Max Noel is still in the Alexian Brothers hospital and is doing well.

Paul G. Luber, optician, has removed from 90 to 70 Washington St.

C. D. White, of White & MacNaught, Minneapolis, was here last week.

John H. Hardin, of F. A. Hardy & Co., is on a pleasure trip to the northwest.

Louis Manheimer, of Louis Manheimer & Bros. sails from Europe, Sept. 2, on the St. Louis.

George W. Bleecker, manager of the Chicago office of Martin, Copeland & Co., is on a western trip.

Edward C. Campbell, Kansas City, Mo., was a visitor here last week. Mr. Campbell was accompanied by his wife.

The assessed valuation of the Chicago office stock of Hipp. Didisheim & Bro. has been reduced from $10,000 to $4,000.

Maximilian Elbogen, of the Stein & Elbogen Co., left for New York last week, from which city he will sail for Europe.

Contrary to the wishes of the West Side Business Men's Club there will be no street carnival held this Fall on Madison St.

An explosion of gas in one of the offices in the Masonic Temple early last week did no damage to the many jewelers located in that building.

James Hickey, identified by N. E. Wathier as the man who assaulted him in his store, two weeks ago, is in jail awaiting the action of the Grand Jury.

A man with a new fad has appeared here. His ambition is to scratch State St. plate glass show windows with a diamond glass cutter. Sometimes he leaves his initials C. G. G. to attest his handiwork. Pitkin & Brook's windows have been adorned with his flourishes.

A salesman employed by Herbert L. Joseph & Co., who was arrested last week charged with selling a gold ring for $6.50 which a customer claimed he had bought there, and which he also claimed was not gold, was discharged when the case came to trial. Joseph & Co. refunded the purchase price and claim they bought the ring for 10K gold from a manufacturer whom they cannot trace.

The thieves on W. Madison St. are willing to take anything they can get. If diamonds are not available they turn their attention to cut glass, which they probably think is a good substitute. Early Thursday morning at about 3:30 o'clock, two men took a laundry sign and hurling it through the window of a jewelry store at 732 W. Madison St. escaped with four pieces of cut glass, after breaking about 10 other pieces in the window. The store was formerly occupied by B. Redepenning who was drowned about a month ago.

The Chicago Title & Trust Co., receivers for the bankrupt estate of Clapp & Cowl, is taking an inventory of the stock at 68 Washington St., to which place it has all been removed. The inventory will be furnished this week. The lease on the store in the Chicago Savings Bank building has been abrogated and the premises leased to the Bauman Loan Co., 159 S. Clark St., which concern intends to open a jewelry store there. The same company has bought the fixtures and show cases for $800. These are of mahogany and were only recently installed at a cost of $2,700.

Frank Mayr, South Bend, Ind., was here last week accompanied by the Chief of Police of that city and together they looked over the photographs in the rogues gallery at Police Headquarters. Last week two men entered the jewelry store of Mr. Mayr, and asked to see some diamonds. During the inspection of the stones one of the men substituted an imitation stone for one said to be worth $500 and the loss was not noticed until after the strangers had left the store. In the hope of identifying the men Mr. Mayr came to this city, but left without recognizing their photographs in Chief Collin's gallery.

Last week E. B. Voynow, jeweler and buyer of stocks, Champlain building, bought 21 dozens of the L. E. Waterman Co.'s fountain pens from the auction firm of the Western Salvage & Wreckage Co. at $9 per dozen. The wholesale price of the pens amounted to about $500. Mr. Voynow took the pens to the Chicago office of the L. E. Waterman Co., 160-162 State St. at which T. C. Keys is the manager, and offered them for sale. Mr. Keys recognized the pens as those which were recently stolen from the School Education Co., Minneapolis, Minn., and asked Mr. Voynow where he had bought them. Mr. Voynow says he showed his bill. Mr. Keys says he did not, and the latter charged Mr. Voynow with receiving stolen property. In Justice Caverly's Court Mr. Voynow showed his bill of sale and was discharged. He has brought suit against the L. E. Waterman Co. for $50,000 damages. The fountain pens were turned over to the Minneapolis concern on a writ of replevin.

Samuel Piser and Samuel Paris, doing business as the Piser & Paris Co., and dealing in fancy goods, notions, soap, shoe laces, suspenders and jewelry, have effected a compromise with their creditors on a basis of 30 cents on the dollar. Of this 15 cents is to be cash, and 15 cents on unsecured notes running one year. In jewelry and kindred lines the firms interested include the following: For less than $10—T. E. Bennett & Co., M. F. Williams, Tuttle & Stark, Attleboro Chain Co., Geo. H. Holmer & Co., Smith Bros., Holsman & Alter Between $10 and $25—J. M. Fraser & Co., Gordon & Morrison, Schofield, Battey & Co., Marden & Kettlety, J. Schwartzkopf & Co., American Ring Co., Western Clock Co., Wm. Loeb & Co. Between $25 and $50—Dennison Mfg. Co., Waterbury Clock Co., International Silver Co., S. E. Budlong & Co., A. Pollard & Co., Simms & Co., Eagle Chain & Novelty Co., Taunton Pearl Works. Between $50 and $75—Celluloid Co., Lyon & Healy, Esser & Co., E. Brown & Co., Capron & Co. The larger creditors are McRae & Keeler, $94; Freeman, Daughaday & Co., $300; Geo. Borgfeldt & Co., $1,100. The entire liabilities are $30,000.

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Joseph Siegel, a retail jeweler of Grand Rapids, Mich., is a partner in the ownership of a three-story brick building at 17 Canal St., which was recently purchased for $26,000.

A. Conklin recently entered the store of E. C. Burrows, Dows, Ia., and after pretending that he was a real estate man who intended to locate at that place, succeeded in cashing at the establishment a bogus check for $45. Conklin disappeared immediately afterwards, and has not been captured since.

## St. Louis.

H. C. Jones, Casa, Ark., was in St. Louis last week purchasing goods for his new establishment.

Joseph A. Loftis, of Loftis Bros. & Co., spent several days in Chicago last week, visiting the headquarters of the firm.

Moses Straus, the veteran salesman with the L. Bauman Jewelry Co., is in southwest Missouri visiting friends in his old territory.

Mr Hickman, of Hickman & Eysell, Kansas City, Mo., spent several days in St. Louis last week, combining business and pleasure.

Newton Owen has returned to his headquarters in St. Louis after a visit to the factory of his firm, the M. S. Benedict Mfg. Co., East Syracuse, N. Y.

A. L. Bauman, president of the L. Bauman Jewelry Co., departs this week for New York to meet M. Bauman on his arrival from Paris.

W. E. Campbell, advertising manager for the Mermod, Jaccard & King Jewelry Co., has returned from a visit of several weeks' duration in New York.

Sidney C. Bachenheim, who formerly represented the E. Maritz Jewelry Mfg. Co., among the local jewelry trade, has returned to his home in New York.

John A. Gerst, manager of the repairing department of the Whelan-Aehle-Hutchinson Jewelry Co., has returned from New York and Atlantic City.

Charles Ens, manager for William Weidlich & Bro., is back at work again after a sickness which hastened the return home from New York of E. S. Weidlich, of the firm.

C. S Aehle, of the Whelan Aehle-Hutchinson Jewelry Co., has gone to Chicago, Buffalo, and New York on a business trip of several weeks' duration.

The Hess & Culbertson Jewelry Co., is displaying a cup of its own manufacture, which will be awarded as the prize in the rowing contest at the annual picnic of the United Railways employes.

Among the visiting jewelers who called on the trade in St. Louis last week were J. L. Mullins, Hillsboro, Ill.; F. Ricketts, Charleston, Ill.; J. C. Rileker, Wellsville, Mo.; J. H Hasenritter, Hermann, Mo.; Jacob Bersch, Waterloo, Ill.

Morris Schinderman is making his first trip for the L. Bauman Jewelry Co., in southern Iowa and northern Kansas. This is the territory formerly covered by Ellsworth Bauman, who now will remain at headquarters in St. Louis.

The Weiss Jewelry Mfg. Co. has denied a previously published report that the new firm of Weiss & Wohlgemuth, pawnbrokers, has any connection with it whatever. The name of Max Weiss had been given as one of the members of the pawnbrokerage concern.

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Ira M. Radabaugh, Hastings, Minn., has remodeled his store and now has more space for his increasing business. He has closed out his millinery stock and will devote his entire attention to the jewelry business.

## Minneapolis and St. Paul.

C. S. Sutter, St. Paul, has removed from 150 E. 7th St. to 388 Wabasha St.

G. Gabriel, with the R. G. Winter Jewelry Co., has left his desk for a while, to enjoy a vacation.

Miss B. Betzler, bookkeeper for Johantgen & Kohl, has gone to the Great Lakes for a two-weeks' vacation.

Conrad Knudson, until recently in charge of the shop of S. Jacobs & Co., Minneapolis, has resigned and left the city.

Henry Doremus recently resigned his position with S. Jacobs & Co., to go on the road for the M. Thouren Mfg. Co.

There seems to be a scarcity of competent watchmakers in these cities, and several of the leading jewelers have been seeking desirable men.

J. B. Bodfors, 44 S. 4th St., has arranged to occupy the entire store after Sept. 1, instead of half as at present. He will carry a much larger stock and will install additional fixtures.

The wife of W. C. Leber is recovering from a serious injury to her arm. The injury was caused by a mosquito bite which caused blood poisoning. Careful medical attention prevented amputation.

The Minnesota State Fair will be held the week beginning Sept. 4, when there will be the usual influx of visiting merchants. A larger volume of business than usual is anticipated this season, owing to the better crop outlook.

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Newell Bros., Chenoa, Ill., have sold out their jewelry stock to T. R. Schuirmann.


# TO THE JOBBING TRADE

**Diamond Mountings**
**Diamond Jewelry**

**Popular Styles**
**Popular Prices**

**Think of us when open for Goods of above Description.**

# SHIMAN BROS. & CO.

**IMPORTERS AND MANUFACTURERS,**

**87 Maiden Lane, N. Y.**

**LONDON: 50 Holborn Viaduct.**
**AMSTERDAM: 2 Tulp Straat.**

**FACTORY:**
**1, 3, 5 Gold Street.**

## San Francisco.

TRADE CONDITIONS.

The jewelry trade in San Francisco as well as along the coast is as satisfactory as it has ever been at this time of the year. One large wholesale dealer recently remarked: "Trade continues to improve and we are preparing for one of the best Fall seasons we have ever had." Other members of the trade are unanimously of the opinion that this will prove to be one of the busiest seasons on this coast. They cite as reasons for this belief the fact that trade already shows signs of unusual activity for so early in the season and also state that the general feeling of business prosperity and financial security which is being experienced throughout the country bids fair to make itself manifest on this coast as well as elsewhere.

Harry Adams, with Radke & Co., is away on a two weeks' vacation.

Harry B. Oberlin, Fresno, Cal., is stopping at the Grand for a few days.

Wm. Adelsdorfer, manufacturers' agent, his just returned from his southern trip.

H. Lipman, manager of A. Eisenberg & Co., is rusticating at Mission Rock, Cal.

Mrs. J. H. Hoever, Willow, Cal., was here last week placing her orders for Fall stock.

J. B. Reader, with the Bohm-Bristol Co., is spending his vacation in Southern California.

L. H. Service, Madera, Cal., is spending a few days in this city, calling on the jobbing trade.

S. D. Schoenfeld, Red Bluff, was in this city last week making selections for his Fall lines.

Peter O. Borg, Heppner, Ore., is at present sojourning in San Francisco on a pleasure trip.

J. J. Bryan, manager of the W. K. Vanderslice Co., will leave in a few days for a trip to the east.

L. Carrau, of Carrau & Green, has returned from a six-weeks' vacation spent at Bartlett Springs.

Geo. F. Blakesley, Tonopah, was in San Francisco recently, placing his Fall orders with the jobbers.

J. H. Lichstein, 804 Kearney St., is adding a new front and otherwise improving his establishment.

Spruce B. Bailey, Los Angeles, passed through this city last week, on his way to the Portland Fair.

Ed. Forrester, with Carrau & Green, has just returned from a deer hunting expedition in Marine county.

Wm. Hazell, cashier for the W. K. Vanderslice Co., has gone to Portland, Ore., to spend a two-weeks' vacation.

Ralph Cohn, who is connected with the Alexandria Jewelry Co., has just returned from an enjoyable vacation at Bartlett Springs.

E. B. Dana, who visits the Coast with Carter, Howe & Co.'s lines, is now in this city. Mr. Dana's father is with Shreve & Co., of this city.

Shreve & Co. are moving their factory from its former location at Fremont and Market Sts., into the new factory building at the corner of 3d and Bryant Sts.

Nathaniel Gilman, formerly with Shreve & Co., has accepted a position as traveling representative with W. R. Landram, who recently bought out the Prouty interests in the firm of Landram & Prouty, at 120 Sutter St.

Grenzweig & Co. are now well settled in their new location in the Spreckles Annex. The site is as desirable as could be found, and being on the first floor, is especially adapted to the large city trade which the firm enjoys. J. A. Schott, traveling salesman for the concern, has just returned from his northern trip. Leon Price, who covers the southern territory, is now away on his regular trip.

Emil Wagner, in the employ of Shreve & Co., of this city, was arrested Aug. 14, charged with having purloined several small silver ornaments from the work rooms of his employers. Jewelry has been recovered valued at $35, and it is expected that Wagner's thefts have amounted to much more. Wagner had been employed as a "pickler" in Shreve & Co.'s factory for the past 20 months, and his integrity has always been regarded as above question. Three of his sons had formerly been employed by the same firm.

Samuel Baker, of the Diamond Palace, has left with the veteran firemen, of which organization he is a member, for an excursion into the northwest, including a visit to the Portland fair and a trip to British Columbia. Mr. Baker has been identified with the business of Col. Andrews, of the Diamond Palace, for the past 34 years, and was a member of the original San Francisco Volunteer Fire Department. The entire trip of the veteran firemen will occupy about 15 days, and their time will be spent in seeing all there is to be seen in the territory in which they travel and in having a general good time.

A gang of confidence men and women has recently been operating among the pawnbrokers of this city. The gang was led by a woman who was taken into custody Aug. 10, on complaint of A. Rosenbaum, 514 Dupont St., who preferred charges of fraud against her. The woman admitted that she has received loans on six-karat gold jewelry, which loans were two or three times the value of the jewelry, but she defied the authorities to prosecute her, stating that the jewelry she had pawned was not bogus jewelry and that she merely accepted what was offered on it by the pawnbrokers, who were mistaken in regard to its quality. Captain of Detectives Burnett is perusing the codes to see what offence can be charged against his prisoner. Thus far he has found nothing upon which to base a complaint.

## Omaha.

Geo. Lerew, Hamburg, Ia., visited friends in Omaha last week.

T. J. Turner has taken a position as salesman with S. W. Lindsay.

E. Paul Shaw, with Samuel W. Lindsay, is visiting friends in the State.

E. A. Dayton, formerly of Omaha, but now of Chicago, was here last week.

Walter Lodge, with the Mawhinney & Ryan Co., has gone on a business trip to Burlington, Colo.

Harvey P. Sutton, McCook, Nebr., and Harry Dixon, North Platte, Nebr., bought stock here last week.

C. L. Shook, of the Shook Mfg. Co., is making a business trip through the State, in the interests of his firm.

Albert Edholm has gone on a three-weeks' fishing trip to Geneva Lake, Minn. Fred Nelson, watchmaker for Mr. Edholm, is rejoicing over the advent of a new baby girl.

ESTABLISHED 1854. INCORPORATED 1893

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looljersgracht Amsterdam, Holland.

## Cincinnati.

Walter Beer, Versailles, Ind., is visiting Joseph Kramer, of Lindner & Co., this city.

Mr. Henn, of Henn & Haynes, Chillicothe, spent the past week with friends here.

E. Swigart, of E. & J. Swigart, 15 W. 7th St., is spending a few weeks in the northwest.

J. Dorst, of the Dorst Co., Lion building, is taking a much needed rest at Mt. Clemens, Mich.

George Hoockamp, of the Miller Jewelry Co., has left on his initial trip of six weeks in the northwest.

Joseph Mehmert, 6 Glenn building, has gone to drink the waters of French Lick Springs for a short time.

Hugo Lindenberg, of Lindenberg & Fox, Wiggins Block, has left on a trip through Kentucky and Tennessee.

J. W. Embry, North Lewisburg, O., visited friends here on his way to Vanceburg, Ky., last week.

H. Gilsey, of S. & H. Gilsey, 409 Race St., after a two weeks' sojourn at Atlantic City, is again at business here.

James Haslam, of the John Holland Gold Pen Co., has returned from an extensive trip, which included the Pacific slope.

Oskamp, Nolting & Co. have encased the safes in their store with burglar-proof cases, which now perfects their equipment of burglar-alarm systems.

G. H. Newstedt, 404 Walnut St., is beginning to move into his new quarters at 4th and Race Sts. and expects to be entirely settled by Sept. 5.

S. Lindenberg, of Lindenberg, Strauss & Co., Great Central building, recently made a successful western trip and stopped over with his family at Elkhart Lake, Wis.

A. G. Schwab & Bro. recently added to their road force Henry Cohn, formerly with Leonard Krower, New Orleans, La. Mr. Cohn will cover the southern territory.

Theodore Neuhaus & Co., Lion building, have had their factory closed for a week to make general repairs and put in new machinery. The plant will be redecorated as will the office also.

Frank Herschede, of the Frank Herschede Co., with his family has returned from a six weeks' automobile tour around the Lakes. C. S. Bennett, of this house, with wife, is sojourning at points in Kentucky and A. Westhoff, another representative of the company, is at business again after a stay at Atlantic City.

Out-of-town jewelers who replenished their stocks in Cincinnati during the past week included: J. G. Laupus, Seymour, Ind.; E. F. Starks, Newcastle, Ind.; A. S. Laramore, Sparta, Ga.; L. A. Boli, Hamilton, O.; J. O. Faris, Danville, Ill.; J. A. Simpson, New Richmond, O., and Herman Uhrig, Gallipolis, O.

As yet the pair arrested at Frankfort, Ind., as diamond thieves, have not been identified by the Frank Herschede Co., 24 E. 4th St., and the Duhme Jewelry Co., 25 W. 4th St., who were robbed last Spring. Detective Crawford is investigating the case and thinks from the fact that the couple had about 20 diamonds with them that they might be connected with the robbery here. If the couple can be identified steps will be taken to have them brought here for trial.

One morning during the past week G. W. Seifried, 115 W. 5th St., received a telephone order for 12 ounces of 18 karat gold from a man who represented himself as a member of Fox Bros. & Co., 31-39 E. 4th St. Mr. Seifried answered and asked why he didn't take pure gold as Fox Bros. & Co. usually did. The answer came, "all right, I'll send a boy over for it." A boy later arrived with a written order on Fox Bros. & Co.'s stationery, but without a signature. Mr. Seifried had doubts about the genuineness of the order and telephoned Fox Bros. & Co., who answered they knew nothing of the matter, nor how any outsider came in possession of their stationary. It was then learned by Mr. Seifried that the messenger was an errand boy of a local dry goods house acting for a strange man whom he had met on the street. The boy had been given the order to get the gold, after which he was to meet the man at the Carlisle building. Mr. Seifried summoned an officer, who went with the boy to the placed named, but the man was not to be found and has not appeared since.


# Anniversary Clock

TRADE-MARK REGISTERED.

All *genuine* Anniversary Clocks running 400 days, bear the above name plainly lettered on the dials.

**Beware of Imitations** and infringements of our trade-mark.

Every up-to-date jeweler should have the Anniversary Clock in stock.



Parlor Mantle Regulator No. 4.
Height, 15¼ in.; width, 10¼ in.; Porcelain Dial, 4 in.

**THE BOWLER & BURDICK CO.,**
CLEVELAND, O.
Sole Agents for the U. S. Send for Catalogue.

**DO YOU** want your material orders correct and promptly?
TRY US
**LINDNER & CO.,**
S.W. Cor. 4th & Walnut Sts., Cincinnati, O.

# DIAMONDS

MOUNTED AND LOOSE.

Makers of ARTISTIC DIAMOND JEWELRY.

**JOS. NOTERMAN & CO.,**

512 RACE STREET, CINCINNATI, OHIO.

If you want to buy **Diamonds at Right Prices**

SEND YOUR ORDERS TO

**CHARLES T. SPENCE & CO., Columbus Memorial Building,**
CHICAGO, ILL.

## Kansas City.

TRADE CONDITIONS.

Business continues satisfactory. The jobbers believe the year will be the best in the trade's history in this city. The big harvests everywhere in the southwest are responsible for the orders that are now coming in.

C. P. Kionka, of Kionka & Stuhl, was in Texas, last week.

Emil G. Alber, 1319 Grand Ave., this city, is reported to be seriously ill.

W. H. C. Rudd, Westport, has applied for a divorce. Westport is a part of Kansas City.

C. E. Burnell, credit man of the C. B. Norton Jewelry Co., is in Colorado on a vacation trip.

George Gardner, of the Killiam Jewelry Co., Pittsburg, Kans., was a Kansas City visitor last week.

C. D. Hunt, Garnett, Kans., has gone to Colorado for a month's stay for his health. His wife is with him.

M. M. Hoyal, until recently a Kansas City buyer, has sold his retail business at Halstead, Kans, because of poor health.

Arthur Y. Boswell, Tulsa, Ind. T., placed Fall orders here, last week. He says money is plentiful in his territory.

S. E. Woodstock, president of the Woodstock-Hoefer Watch & Jewelry Co., has returned from his western recreation trip.

Mrs. C. W. Bowen, the head of an up-to-date retail jewelry store, in Brunswick, Mo., paid Kansas City a business visit, last week.

Cards announcing the arrival of a son at the home of Roy E. Bertholf, a jeweler of Cherokee, Kans., have just been received here.

C. B. Norton, president of the C. B. Norton Jewelry Co., has returned from a successful fishing trip into the lake country of Michigan.

Mr. Lytle, of the Bliss Jewelry Co., Atchison, Kans., made the rounds of the jobbing houses here last week, on an order placing mission.

Miss Anna Schmidt, daughter of J. A. Schmidt, Leavenworth, Kans., and for many years employed by J. R. Mercer, of this city, was married, last week, to a Dr. McMasters.

Joseph S. Pfeiffer and wife, Parsons, Kans., passed through Kansas City, last week, on a honeymoon trip to Colorado. Mr. Pfeiffer is a prosperous jeweler and watchmaker.

E. J. Netzhamer, a jeweler in the employ of the Hassig-Krieke Jewelry Co., is being congratulated for his enterprise. He went to St. Louis, last week, stayed there two days and returned with a bride.

Ward Lewis, manager of the jewelry department of the C. B. Norton Jewelry Co., Mrs. Lewis, J. V. Robinson, manager of the material department of the same company, and Mrs. Robinson, are at Lakeview, Kans., enjoying a vacation.

Among the out-of-town jewelers in Kansas City, recently, were G. A. Hayes, Effingham, Kans.; C. G. Dougherty, Cleveland, Okla.; J. H. Whiteside, Liberty, Mo.; H. O. Rakeman, Sapulpa, Ind. T.; F. M. Dillon, Bonner Springs, Kans.; James M. Coffman, Polo, Mo.; J. L. Potts, Marceline, Mo.; S. J. Huey, Excelsior Springs, Mo.

The jobbing trade is interested in a statement to the effect that Louis Smith, of Oskaloosa, Ia., is planning to open a store in Petticoat Lane, in this city. One report is that he offered to buy the stock of a well-known concern on that street. Louis Smith controls the T. K. Smith Jewelry House of Oskaloosa. His father founded the company.

## Indianapolis.

TRADE CONDITIONS.

Trade did not increase with the close of the harvesting season as much as was anticipated by the local jewelers. Farmers are not coming to the city in numbers. Manufacturers, however, report unprecedented business. Many firms are open day and night. Collections are said to be satisfactory.

Horace Comstock is spending a week at Bass Lake.

Albert Lock has returned from Denver and re-entered the employ of A. B. Swift.

I. D. Belasco, foreman for the A. P. Craft Co., is spending two weeks at Fox Lake.

Will Rindt, watchmaker for Jenkins & Co., Richmond, Ind., is recuperating from French Lick.

Rudolph Boemker, recently from Germany, has taken a position with Carl L. Rost as watchmaker.

Edward Johns, in the employ of Carl L. Rost, is spending a vacation in the southern part of the State.

J. H. Reed recently entertained Nelson Hageneuer, of the Eisenstadt Mfg. Co., and Maurice Smith, of the Bradley Ring Mfg. Co.

Ikko Matsumoto is now well established in new quarters on the third floor of the Fitzgerald Building, Market St. and Monument Pl.

The I. Groh's Jewelry Co. is enlarging its quarters in the State Life Building, in order to accommodate its constantly increasing wholesale business.

The sons of H. Cohen, who gave up his business on S. Illinois St., will open a new store at Pennsylvania and Market Sts. Sept. 1. New fixtures and an entirely new stock will be installed.

William E. Jenkins, former manager for Jenkins & Co., Richmond, Ind., was in the city last week, en route to Bloomington, Ind., where he will resume his duties as librarian of Indiana University.

Among the out-of-town jewelers who visited this city last week were J. F. Harding, Brownsburg, Ind.; Mrs. Berna Maier, Edinburgh, Ind.; John W. Hudson, Fortville, Ind.; D. S. Whittaker, Lebanon, Ind.; J. Alfred Meissen, Cicero, Ind.; Pennington, Knightstown, Ind.; J. Pickett, New Castle, Ind., and George Clemmons, Greenwood, Ind.


IF YOU CAN'T FIND IT, WE CAN MAKE IT.



Exact size of special charm recently made for jeweler who could find nothing large enough to suit his customer.

The A. P. Craft Co.,

Manufacturing Jewelers,

INDIANAPOLIS, IND.

Emblem Goods. Special Orders.



Have You Seen the New Line of SALOSICO WARE?

Loving Cups, Fern Dishes, Smoking Sets for Den and Dutch Room, Decorations, Prizes, etc.

New designs in Weathered Oak, trimmed and lined in French Gray Silver, Quadruple Plate, finely finished.

We've a catalogue of these new designs we would like to send to you.



No. 15, Fern Dish, Price $9.00. Illustration one-third size.

ST. LOUIS SILVER CO.

Branch Offices: CHICAGO, Republic Bldg. NEW YORK, 25 West Broadway. SAN FRANCISCO, 738 Mission St.

114-118 Chestnut Street, ST. LOUIS, U. S. A.

## Detroit.

V. A. Rankin, Toledo, O., recently visi- i this city, where he replenished his s k.

Edward Krainbrink, of the Berkey Cash Jvelry Co., and Miss Nettie Smitherman re married last week.

Theodore Gorenflo, of Noack & Gorenflo, i way on a 10-day vacation. Mr. Noack d family have just returned.

Harry F. Dorwald and George Haller, veling salesmen for Horace W. Steere, rted last week to cover their respective ritories.

H. E. Runnels & Son, who recently pur- sed the stock of J. W. Goulding & Co., rt Huron, Mich., have moved into the ks building.

A. E. Patterson, of Burr, Patterson & ., has returned from a two weeks' fishing in Canada. Frank Burr is in the west a business trip.

Max Jennings, president of the Ameri- n Retail Jewelers' Association, is spend- g a few weeks at his Summer home on St. Clair River.

W. W. Bugg, formerly of this city, has rchased the stock of J. B. Tomlinson, ckson, Mich. The Tomlinsons had con- cted a jewelry store there for 51 years.

E. H. Pudrith, of the E. H. Pudrith Co., t Monday, Aug. 21, for a two weeks' va- tion. M. E. Rowley, one of the firm's veling men, left last week to visit the io trade.

Moses Meister was fined $50 Thursday disposing of a $90 diamond bought from Louis Grosslight, jeweler and pawnbroker, on a contract. Meister, it is alleged, paid only $15 on the diamond and then sold it for $30 and a $15 watch.

Much to the surprise of the police who obtained a confession from Johnson and Parker, alleged murderers of Pawnbroker Moyer, the pair pleaded not guilty in police court. Their trial began Monday morning. The evidence against them is so strong, the police say, that the trial will be short and decisive.

Weyhing Bros & Co., 16 John R. St., will shortly move to the Farmer building, corner of Monroe and Farmer Sts. An additional story will be built according to the specifications of the firm, which expects to be in its new quarters about Feb. 1. B. J. Weyhing has just returned from a trip up the Canadian shore.

## Pacific Coast Notes.

B. N. Butler, Medford, Ore., has moved his store to the Medford Furniture Co.'s store.

James H. Mills, formerly of Chicago, has purchased Mark M. Heacock's business at Newberg, Ore., and will take possession at once. Mr. Heacock will take a vacation and visit his mother at Gresham for a few weeks, after which he expects to go east to take a course in optometry.

Probate proceedings regarding the estate of Charles H. Bush, who died recently in Los Angeles, were stopped about a week ago by a telegram from Philo L. Bush, Washington, D. C., who claimed to be the legitimate heir to the deceased jeweler's $200,000 estate. The claim is being investigated.

A. E. Sherley, Myrtle Point, Ore., has sold out his interest in the jewelry establishment of Bender & Sherley, and moved to San Francisco, where he is now taking a course at E. N. Radke's watchmaking school. It is reported that after completing the course he expects to return to his former location and enter the jewelry business again.

While S. M. Townsend, of Townsend & Gardner, 105 N. Main St., Los Angeles, was sweeping out his store one morning, recently, he groaned and fell to the floor. When Mr. Gardner reached his partner's side he found he was dead. Mr. Townsend was about 60 years of age. He leaves a widow.

The business men of Selma held an indignation meeting recently, led by W. R. Stammers, to protest against the action of the town trustees in employing a detective to run down alleged violations of the prohibition law. Several arrests have recently been made, and the methods used in collecting evidence have aroused indignation. Several staunch supporters of the prohibition movement joined in the denunciation of the trustees at the meeting, which was held at the Hauptli Hotel.


# THE EBONY KING



No. 018.

**Price, $6.25.**



No. 017.

**Price, $3.00.**

# J. B. ASH,

## Rockford, Ills.

**No Imitations.**

**Send for Illustrated Catalog.**

***Our Mr. D. L. How will have the full line on display at the Astor House, Broadway and Barclay Street, New York, from August 10 to 30. Call and see him.***

# THE JUDSON FOB



The Best Selling Emblem Fob on the market.

Finished in Oxidized Silver Plate with ornaments in assorted colors of hard enamel.

**We Make These with the Emblem of Almost Any Society.**

You will not make a mistake in ordering a sample.

DO IT NOW.

**PRICE, $5.00 Per Dozen, less 6 per cent. for cash.**

If you can't get them from your jobber write us.

If you have not received one of our Catalogues of Emblems write us for one.

**JUDSON EMBLEM CO.**
**42 E. MADISON ST., CHICAGO, ILL.**

# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum charge, $1.25.**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

***All answers to advertisements addressed care The Jewelers' Circular - Weekly, should be sent to the New York Office unless the Chicago Office is specifically mentioned.***

## Situations Wanted.

WANTED, position at once as engraver, jeweler and salesman; place to finish trade preferred. Address Box 479, Trumansburg, N. Y.

WATCHMAKER AND ENGRAVER; A1 workman will take position by Oct. 1. Address "H., 3617," care Jewelers' Circular-Weekly.

BOY, 16, would like position with a jewelry or stone house to do general office work; references. "B., 3623," care Jewelers' Circular-Weekly.

WANTED, by a young man, position as first class letter and monogram engraver and salesman. Address "M. 3600," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, two years' experience in wholesale jewelry house, desires position; salary $8. Address "L. G., 3633," care Jewelers' Circular-Weekly.

YOUNG LADY desires position in office of reputable wholesale jewelry house; excellent references. Address H. A. S., 41 Park St., Jersey City, N. J.

WANTED, by young man, 22, a position as apprentice to finish trade; two years' experience; can furnish A1 references. Address Box 506, Durham, N. C.

ENGRAVER AND SALESMAN; first class man would make change by Oct. 15; samples upon application. Address "C., 3616," care Jewelers' Circular-Weekly.

ENGRAVER wants position immediately; can come on short notice; samples furnished on application. Address "M., 3634," care Jewelers' Circular-Weekly.

POSITION WANTED by young man (30) as watchmaker, jeweler and engraver; married; best of references. Address "G., 3609," care Jewelers' Circular-Weekly.

FIRST CLASS manufacturing and jobbing jeweler, designer and stone setter; German; to West or Southwest. Address "Jeweler 3532," care Jewelers' Circular-Weekly.

A YOUNG MAN with 6 years' experience wants a situation as watchmaker; can help some in optics; best of references. Address F. J. Tukey, R. F. D., Franklin Falls, N. H.

POSITION WANTED by a first class manufacturing jeweler, with a first class retail jewelry store; state salary, or I will positively not answer. "C., 3610," care Jewelers' Circular Weekly.

WATCHMAKER, jeweler and optician; 10 years' experience; no bad habits; wants position in middle west with reliable house. Address "Watchmaker, 3607," care Jewelers' Circular-Weekly.

WANTED, position in New York State by first class watchmaker and engraver; nine years at bench; and a workman; can start Oct. 1; state salary. Address "G., 3638," care Jewelers' Circular-Weekly.

YOUNG MAN, six years' experience in jewelry repairing, wants situation by Sept. 15th; can give good references; please state salary in first letter. Address "G. O. N., 3615," care Jewelers' Circular Weekly.

YOUNG MAN, 21, with five years' experience in both office and factory of wholesale jewelry firm; experienced in all positions of business; excellent references. Address "Steady 3583," care Jewelers' Circular-Weekly.

AN A1 watchmaker with A1 references and tools wants a permanent position by Nov. 15, as watchmaker in a first class jewelry store in southern California; Los Angeles preferred. "R. 3595," care Jewelers' Circular-Weekly.

YOUNG MAN desires to change position, as clerk in manufacturing or jobbing concern; capable of taking entire charge of office; nine years' experience; best references. "F. M. B. 3586," care Jewelers' Circular-Weekly.

WATCHMAKER, having full charge of work, would like to change; only reason for doing so is, hours are too long; fine lathe and tools; expert on complicated work. Address "Curtis 3584," care Jewelers' Circular-Weekly.

MAN particularly qualified for receiving and delivering watchwork, wants position; if not satisfied with your present profits and increase of work I guarantee results. Address "I., 3630," care Jewelers' Circular-Weekly.

A YOUNG MAN who has been employed in a jewelry store for nine years as optician, salesman and general utility man, wishes better position; excellent habits; A1 references. Address "W., 3642," care Jewelers' Circular-Weekly.

I WISH to make a change on account of my wife's health; able to take charge of work and store; only first class place wanted; 10 years in present place; $18 to $20 per week; refer to present employer. S. W. Cushing, Derby, Conn.

AN A1 WATCHMAKER of business qualifications; thorough on railroad, foreign and complicated work; open for a proposition Sept. 1 to 15; proposition for less than $30 not entertained. Address "Business, 3405," care Jewelers' Circular-Weekly.

FIRST CLASS Swiss watchmaker; all complications; small anchor and cylinder; expert on English and American watches of all manufactures; sober man, 40 years old; best references; good salary. Write "Reverend," 1213 Washington Ave., New Orleans, La.

GENTLEMEN: do you need a good watchmaker, optician and salesman, age 46; accustomed to railroad and Swiss watches; fine tools; capable of taking in and delivering work; use no tobacco in any form whatever; don't get intoxicated. Address Box 573, Reading, Pa.

ENGRAVER, etcher and chaser wants steady position with good, reliable firm; first class, all around young man; best references; at present employed by one of the leading silver firms; New York firm preferred. Address "X. Y. Z. 3594," care Jewelers' Circular-Weekly.

YOUNG MAN of good address desires position on the road with some reliable jobber, selling precious and imitation stones; have had some experience on road; hustler; can furnish excellent reference; moderate salary to start. Please address "W. 3589," care Jewelers' Circular-Weekly.

POSITION WANTED by jeweler and engraver; 24 years' experience in making, repairing and engraving fine jewelry; coloring and optical repair work; a practical man in a jewelry and optical store; by Sept. 5; reference and sample. Address "A1, 3636," care Jewelers' Circular-Weekly.

## Side Lines Wanted.

WANTED, line of sterling silver flatware or novelties; on commission; for New York City, Brooklyn and nearby trade. "A. W. J. 3587," care Jewelers' Circular-Weekly.

## Help Wanted.

WANTED, French clock repairer and assistant to watchmaker. Apply Emile Dreyer, 77 Nassau St., New York.

WANTED, experienced salesman; one who is capable of taking in work. Midelburg-Moses Jewelry Co., Charleston, W. Va.

WANTED, a watchmaker for country; steady job; young man preferred. Apply Emile Dreyer, 75 & 77 Nassau St., New York.

WANTED, traveling man for state of West Virginia; state experience. Midelburg-Moses Jewelry Co., Charleston, W. Va.

WANTED, sober and honest watchmaker and jeweler; steady job; $18 per week. Write at once to Walter Guerrant, Welch, W. Va.

FIRST CLASS designer on fine diamond jewelry; steady position; uptown house. Address "X. Y. Z., 3631," care Jewelers' Circular-Weekly.

YOUNG MAN to repair clocks, assist in jewelry repairing and other shop work; $9 per week. Address Jules Wendell & Son, Oswego, N. Y.

WANTED, in a town in North Carolina, a first class jeweler and engraver; references required. Apply to Jonas Koch, 37 Maiden Lane, New York.

WANTED, an experienced salesman to take a side line of mounted combs, rings or brooches. Address "W., 3511," care Jewelers' Circular-Weekly.

WANTED, first class engraver and jeweler; salary, $20 per week; permanent position. Address "South, 3302," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, jeweler, optician and plain engraver; salesman; state reference, experience and salary in first letter. C. E. Robertson, Northport, N. Y.

WANTED, a watchmaker and engraver by C. W. Bixler & Co., Easton, Pa.; 75 miles from New York and 75 miles from Philadelphia; permanent position if satisfactory.

WANTED, jeweler, one who engraves preferred; position permanent to right man; state salary and full particulars. Address "M. 3577," care Jewelers' Circular-Weekly.

WANTED, expert watchmaker and optician; permanent position; salary $15 and percentage; fine reference required. Isadore Kahn, 716 7th St., N. W., Washington, D. C.

YOUNG LADY in a wholesale jewelry house to lay out orders and make herself useful in stock; must have worked in this line before. Fred Kaufman, 565 Broadway, New York.

WATCHMAKER WANTED for one of the large cities of Pennsylvania; good position for right party; write or call at once. L. W. Rubenstein, 54 Maiden Lane, New York.

WANTED, first class watchmaker, jeweler, engraver and optician for good sized town in western Pennsylvania; good wages. L. 3535, care Jewelers' Circular-Weekly.

WANTED, a good watchmaker, jeweler, engraver and salesman; permanent position to right man, with reference; good wages. C. A. Williams, 326 Wabash Ave., Terre Haute, Ind.

YOUNG MAN in a wholesale jewelry house to lay out orders and make himself useful in stock; must have worked in this line before. Fred Kaufman, 565 Broadway, New York.

WANTED, a good salesman and window trimmer; one who is either an engraver or optician preferred; must be well recommended. Address "B., 3611," care Jewelers' Circular-Weekly.

ENGRAVER and jewelry repairer wanted, for one of the large cities of Tennessee; good position for right party; write or call at once. L. W. Rubenstein, 54 Maiden Lane, New York.

WANTED immediately, experienced salesman for New York, Pennsylvania and Eastern States; apply in person if possible. The Queen City Cut Glass Co., 44 Goodrich St., Buffalo, N. Y.

WANTED, polisher, for a jeweler; must have experience on silverware; state references and salary required. Address A. C. Henrich, foreman for Geo. T. Brodnax, Inc., Memphis, Tenn.

ADJUSTERS WANTED on high grade watches; must have thorough knowledge of the work; reply giving age, experience, references, and salary wanted. E. Howard Watch Co., Waltham, Mass.

OCT. 1, skilled watchmaker, plain engraver; French clocks, solder spectacles; prefer American, $5 neat, sober and competent; near New York; $1 or percentage. Address "C., 3624," care Jewelers' Circular-Weekly.

WANTED, for fine clock work a wide awake young man; must have good experience on French and British clock repairing; state age, experience and salary expected. Address "Box 3639," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker; jeweler and engraver; one of pleasant address and good habits to take charge of repair department; state salary and send references in first letter; permanent position to right man. J. S. James, Richmond, Va.

WANTED, a jewelry salesman to travel from Chicago for a manufacturing jewelry house; must have trade in Illinois, Iowa and the Northwest; salary and commission; good chance for right man. Address "D. 3558," care Jewelers' Circular-Weekly.

GOOD OPTICIAN, single man, one who can do clock and jewelry work and assist in watch work; full particulars in first letter, with reference; good opportunity to advance in watchmaking; we have railroad inspection. Will L. Fredeking, Hinton, W. Va.

## HELP WANTED.—Continued.

'ANTED, a young man who can do first class engraving, and who has had experience on watch work, and competent to wait on customers; no application will be considered unless accompanied with a sample of engraving. Edward Vail & Co., Wichita, Kan.

'ANTED, good man who has been identified with the sterling silver manufacturing business to manage a New York office, after Jan. 1; to the right man there is a good opportunity; communications strictly confidential. Address "G., 3636," care Jewelers' Circular-Weekly.

'ANTED AT ONCE, a first class watchmaker, one who is a fair engraver and jewelry repairer; wages $18 to start; if satisfactory will raise; this position is permanent and reliable to right man; good references wanted; write at once. "R. 3562," care Jewelers' Circular-Weekly.

'ANTED, an A1 salesman, who is acquainted with the fine jewelers and manufacturing jewelers of the United States, to carry profitable side line of finished opals; direct from the mines; only first class men with good references need apply. Australian Gem Co., Augusta, Ga.

**'ANTED first class watchmaker and engraver; permanent position to fast man; send sample of engraving and reference. Garibaldi & Bruns, Charlotte, N. C.**

**'ANTED, good engraver with some knowledge of repairing jewelry and soldering; permanent position and good salary to right man. Sylvan Bros., Columbia, S. C.**

**EWELER, good workman, for repair shop, experience in other branches not required; permanent for reliable man; Connecticut; state experience, wages, etc. "K. 3625," care Jewelers' Circular-Weekly.**

**ASTERN TRAVELER wanted, on Jan. 1, 1906; well known Newark manufacturers of gold jewelry want a traveler for territory east of Buffalo; must have established trade with better class of retailers; excellent chance for high grade man; good salary; all answers absolutely confidential. Address "S. 3525," care Jewelers' Circular-Weekly.**

**RAVELER WANTED with established trade in the middle west to handle fine line of diamond mounted goods; also line of loose diamonds and fancy stones; position to be open January 1, 1906; state experience when answering; all replies will be considered strictly confidential. Address "Middle West, 3378," care Jewelers' Circular-Weekly.**

## Business Opportunities

EWELRY STORE for sale; ill health cause of selling; price $1,200. Address 211 Kaighns Ave., Camden, N. J.

T A BARGAIN, new stock of jewelry, cut glass and bric-a-brac; fine modern fixtures; must sell; cheap rent. W. M. Bell, Franklin, Pa.

HE ROCHESTER SCHOOL OF OPTOMETRY is a thorough and practical optical school, if interested write for outline of course. 14 Triangle Bldg., Rochester, N. Y.

EWELRY STORE in best location in town of 2,200 to 2,500; invoice July 6, 1905, $5,070; can reduce; fixtures go with rent; $18 per month. Address Rainess Bros., Tarkio, Mo.

'ELL ESTABLISHED jewelry business, diamonds, cut glass, etc., $20,000; fixtures and tools, $4,000; 25 per cent. discount for cash; prefer keeping optical stock; healthy Southern city of 27,000 inhabitants. Address "Actino, 3612," care Jewelers' Circular-Weekly.

EWELRY STORE, with loan office; couple thousand dollars required; receipts per month for repairing, $100; interest charged, 10 per cent. and 25 per cent., averaging about $125; sales as high as $500; rent $35; very low license; 40,000 people, rare opportunity. Address "Box 3641," care Jewelers' Circular-Weekly.

PARTNER WANTED; must be watchmaker, or will sell one of the best jewelry stores in New York City; stock will invoice $8,000; reason for selling, cannot attend to it myself; established 25 years; goods all modern; no old trash; inspection will convince. Address "H., 3629," care Jewelers' Circular-Weekly.

**BROOKLYN PURCHASING SYNDICATE; office, 608 Broadway, Brooklyn; Telephone, 2328-Williamsburg; we are known all over the United States to pay the highest cash prices for entire jewelry stores, diamonds, watches and surplus stock of every description; notify us and we will send our representative to make you the highest cash offer; all business transactions strictly confidential.**

WANTED, FOR SPOT CASH, jewelry stores; or if you have surplus stock of diamond jewelry or watches send them to me; I will buy them for cash or I will sell them for you at highest price possible, charging you a very small commission for my trouble. Address Dan I. Murray, broker, and the leading jewelry auctioneer of America, No. 3 Maiden Lane, New York; 151 Wabash Ave., Chicago, Ill.; 509 Race St., Cincinnati, O.

**CASH PAID for entire jewelry stores and stocks; send us your surplus stock we will send you a check by return mail; if our offer is unsatisfactory we return your goods; we act quickly and strictly confidential; Jos. Brown & Co., 178 E. Madison St., Chicago, Ill.**

## To Let.

DESK ROOM, or part of office to let. Room 58, 3 Maiden Lane, New York.

WINDOW PRIVILEGE or desk room; best location and conveniences in Maiden Lane; terms moderate. Address "Lease, 3398," care Jewelers' Circular-Weekly.

## For Sale.

FOR SALE, cheap, complete set of jeweler's showcases and wallcases; good condition. Address J. F. Carr, Kenton, O.

FOR SALE, will sacrifice on account of death, optical stock, cabinets, glasses, assorted lenses and material, including De Zeng refractometer and trial case. Olsen, 318 W. 116 St., New York.

FOR SALE, an up-to-date Audemairs (Spencer's Opt. Co.) optician's test case; carved, quartered oak case, including retinoscope; slightly used; excellent condition. A. Ebenstein, 129 W. 125th St., New York.

## Miscellaneous.

YOU CAN renew your old or rusted steel watch cases, also oxidized in blue polish or dark dull, exactly like new, as from the manufacturer. Norbert Salter, 12 John St., New York.

N. LANGFORD, watchmaker, 51-53 Maiden Lane, New York, has removed to 2665 Broadway, near 101st St., New York, where he continues to do repairing for the trade; telephone 3736 Riverside.

**WANTED**

**Manufacturing Jeweler,**

for fine retail store; want thoroughly competent man for new work and repairing; salary $27.50 per week; no gambling or drinking man need apply; give references; start Sept. 1st.

**J. S. Lewis & Co., Ogden, Utah.**


*Just Issued*

**1905-1906 EDITION**

OF

**THE JEWELERS' CIRCULAR-WEEKLY**

# Vest Pocket Directory

OF THE

**Manufacturers, Importers and Jobbers**

IN THE

JEWELRY AND KINDRED TRADES

**A Handy, Classified List for Buyers**

*Price, 50 Cents*

*The Jewelers' Circular Publishing Co.*

*11 JOHN ST., - NEW YORK*

*(Corbin Building)*

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## Connecticut.

P. T. Ives, Meriden, accompanied by his wife, has just returned from a trip to the White Mountains.

Extensive improvements have just been made in the exterior of the establishment of S. Kronholtz, Stamford. New fixtures have been installed in the store.

The Seth Thomas Clock Co., Thomaston, has just awarded a contract for the construction of a brick vault at its plant. The vault will be about 20 feet square.

Edward Miller, founder and for several years president of the Edward Miller Co., Meriden, recently celebrated his 78th birthday at his residence on Broad St.

Among the incorporators of the recently organized Rogers Telephone & Electrical Co., Danbury, are N. Burton Rogers, East Orange, N. J., and C. B. Rogers, of Danbury.

Walter Lord, with R. Wallace & Sons Mfg. Co., Wallingford, returned recently from Europe with his bride, to whom he was married at All Saints' Church, Birmingham, Eng.

W. H. Cook, a watchmaker, formerly engaged in business in Higganum, died suddenly, about a week ago, of angina pectoris, in Middletown, where he had gone on business. The deceased is survived by three sons.

C. H. Grout, who has been connected with the G. J. Kirby Co., Mansfield Hollow, and who is to leave soon with his family for the Pacific Coast, was recently presented with a handsome gold watch by his fellow-employes.

The E. H. H. Smith Silver Co., Bridgeport, has been awarded the contract to supply the Consolidated Railroad with silverware to be used in the new passenger depot in Bridgeport, which is the largest depot between New York and Boston.

The Barbour Silver Co., (Factory "A," International Silver Co.), Meriden, has just discarded the contract and percentage systems in vogue at the factory and adopted the day-work schedule in each department, as is done in other Meriden factories.

The new building on Main St., which has been in the course of erection by the Bristol National Bank for a year, has just been occupied. The bank was organized in 1885 with the late J. H. Sessions as president and the late C. S. Treadway as cashier.

A new building is being erected by the New Haven Clock Co., New Haven, to be used, when completed, as a part of the concern's general establishment on Hamilton St. It is being equipped with electricity, with which power the machinery will be operated. Two departments, known as the fitting departments, will be located in the new building.

The International Silver Co.'s fire brigade held its third annual outing Aug. 10 at Cosy Beach. The outing was held under the auspices of factory "L," but was participated in by the fire brigade of factory "M." A shore dinner was held at the Momauguin. For the several interesting athletic events which were held some handsome trophies were awarded.

Geo. E. Ridge is the successor to the jewelry business of Noel C. Kennedy, at Langhorne, Pa.

## Boston.

D. C. Percival, Sr., has been at Andover, Me., during the past week.

Charles S. Wilson, formerly with the W. E. Woodman Co., is now with Wilson Bros.

Walter B. Snow, Boston selling agent of the Poole Silver Co., has been enjoying an outing during the past fortnight at Buzzard's Bay.

E. A. Bigelow, treasurer of the E. Howard Clock Co., went to Hillsboro, N. H., Saturday, for a couple of weeks' respite from business.

C. H. Crump, of the Shreve, Crump & Low Co., who has been abroad this Summer, was among the returning passengers last week on the *Arabic*.

Royal Robbins, treasurer of the American Waltham Watch Co., has been domiciled at the Sheafe Cottage, Isles of Shoals, for a part of the month of August.

Buyers in town during the week included: William Senter, Portland, Me.; N. A. Frost, Hanover, N. H.; W. A. Kemp, East Pepperell, Mass.; B. D. Loring, Plymouth, Mass.

William Ginnell, of Henry Ginnell & Co., arrived in Boston last Saturday from New York by automobile, having made the run in excellent time, and made several calls at business houses in the trade.

Charles W. Finlay, of A. Paul & Co., who recently underwent a surgical operation, is convalescent, and was able to go to Locke's Village, Mass., a few days ago, where he will remain for a few weeks to recuperate.

Friends of Willard Harwood, of Harwood Bros., who met him last week at his Boston office, to which he has been but an occasional visitor in several months, on account of ill-health, were much gratified to note considerable improvement in his condition.

Henry E. Warner, the referee in bankruptcy in the case of Alfred Nathan, dealer in diamonds and other precious stones, in the Jewelers' building, gives notice that the matter of the sale of the stock and fixtures will be considered at his office, 18 Tremont St., Aug. 29.

Again does the Stillings case figure in the courts. Suit has been entered in the Supreme Court by Burton P. Gray, receiver of the Preferred Mercantile Co., against George E. Stillings, Guy C. Stillings and I. Morton Walters, officers of the company, for an accounting. Receiver Gray claims that they misused and misappropriated money belonging to the company to the extent of upward of $100,000. He also seeks to reach and apply interests which George E. Stillings is claimed to own in life insurance policies, and an injunction was issued by Judge Barker restraining Stillings and the companies from taking any steps to make other disposition of the policies.

Lawrence Percival, of D. C. Percival & Co., who is one of the best known yachtsmen in New England waters, on account of his persistence in building newer and speedier yachts, year by year, for the purpose of having the best of its class afloat, is to have a larger craft next season than the *Sally VII.* his crack 25-footer which has defeated all comers.

The Boston police have been informed of a clever operator who passed worthless checks on three at least of the Boston retailers. At the store of Wilson Bros., Court St., he ordered spectacles valued at $4 and purchased a cheap watch, tendering therefor a $15 check, payable to C. Chase, which name he gave as his own, a blank of the Rockland National Bank being used. He received a small amount in change, and the bank returned the check in due course of time with the statement that there was no such depositor as I. H. Briggs, the ostensible maker of the check. A similar check, under very similar circumstances, was taken by the Tremont Jewelry Co., 26 Tremont Row, not far from the Wilson establishment. There the man gave the same name, but a different place of residence. His story was to the effect that he had received the check as wages from his employer. The game was worked Saturday afternoon, to add plausibility to the claim, and his dress and appearance were characteristic of a wage earner of the type that he personated. He had defective eyesight, and both at Wilson Bros. and at the Tremont Jewelry Co. he had his eyes tested for the glasses which he bought.

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Clark & Engle, Wilkesbarre, Pa., who were recently forced to vacate their premises owing to rebuilding of the store, have secured a lease of a new store on S. Main St., into which they will move about Oct. 15.

G. J. Slick, South Bend, Ind., has decided to enlarge his jewelry and music business and will hereafter occupy the whole of the store in which his stock is situated.

E. H. Wetherhold, 738 Hamilton St., Allentown, Pa., has purchased the store property at 723 Hamilton St., at present occupied by E. J. Faust. The lot is 16x230 ft., and the price paid was $30,000.




The W. J. Feeley Co.

ECCLESIASTICAL ART
METAL WORKERS
MEDALISTS * ROSARIES

*Illustrated Price-list on application*

Eddy Street
Providence, R. I.

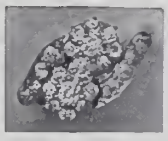
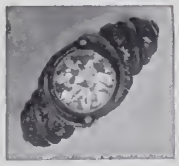
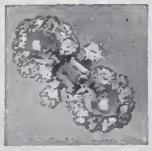
CHARLES M. PRIOR.
ORIGINAL DESIGNS FOR SILVERWARE.
ETCHING ON SILVER.
1688 Madison Ave., New York.
Telephone 1224 Harlem.

"GRIP." A NEW GAME JUST OUT. Lively, instructive and interesting for any person wearing rings. Price, 25c. *Wanted at once,* some jeweler in every town to sell this. It will boom your ring trade. Sample pack, 16c.; two, 30c.; eight for $1.00. Sent prepaid at once (only on receipt of price). Ask your jobber for Wells' Perfect Ring Adjusters.

Pat. U.S. and Canada.

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

ESTABLISHED 1869.


WILLIAM KINSCHERF,
MANUFACTURER OF
MOUNTINGS AND DIAMOND JEWELRY,
San Francisco Agt., J. A. YOUNG. Office and Factory, 63 MAIDEN LANE, NEW YORK.




**A Press and They're On!**
**A Press and They're Off!**

The most practical Eye-Glass holder in existence—the double-pin attachment keeps it from turning sideways. No points or rough edges to tear the lining of the coat. Prevents loss or damage.

**Lesher, Whitman & Co.,**

**Dept. F, 670 BROADWAY, NEW YORK.**

FOREIGN HEADQUARTERS:
38 Shoe Lane, London, England.
40 Rue de l'Echiquier, Paris.
34 Yonge St., Toronto, Ont.

**THE CROHN PATENT SAFETY GUARD.**



For Scarf Pins Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

**DATTELBAUM & FRIEDMAN,**

**Makers of Gold Rings of All Descriptions.**

**45 JOHN STREET, - NEW YORK.**

Our Trade-Mark "D. F." in all our Rings is the guarantee of quality. Send for Catalogue.

**NEW EFFECTS IN UNIQUE GEMS,**

CUT EN'CABOCHON, CARBUNCLE, AND OTHER INGENIOUS MODIFICATIONS, NOTABLE EXAMPLES OF WHICH ARE PRODUCED IN AMAZON-STONE, TOURMALINE, THOMSONITE, BERYLS, JASPERS, MALACHITE, (ROSE AND GREEN), NON-FADING ROSE QUARTZ.

SEND FOR SAMPLE PAPERS AND PRICES.

**LOUIS J. DEACON, Atlantic City, N. J.**

**ROBERT DULK,**

DESIGNER,

Etching in Gold and Silver,

Telephone, 3465 Gramercy.

No. 70 5th Ave., NEW YORK.

## Providence.

J. A. Arthur is now with the George W. Dover Co., as traveling salesman.

Congratulations are being extended to T. U. Catlow, of the Davis Mfg. Co. He is looking forward to the time when the boy can say "Papa."

Adolph Lederer is named as one of the incorporators of the firm to be known as Cohen's Hardware and Electric Supply Co., which took out articles of association last Saturday.

Among the imports at the port of Providence last week were six packages of imitation precious stones from Bremen and one package of clock movements from Liverpool.

A case in which jewelry was displayed in front of the O. Gorman Co.'s store on Westminster St., was broken into one night last week and jewelry to the value of $160 was stolen. False keys are believed to have been used in gaining entrance to the case. The stolen property comprised watches, charms, cuff links, studs, rings and crosses.

Elizabeth Wunderle, of Cranston, has filed a suit against James E. Potter, of this city, claiming $1,500 damages for the alleged trover and conversion of seven chain machines, each valued at $200. Mrs. Wunderle is also the complainant in an equity suit in which it was sought to dissolve a copartnership in which Mrs. Wunderle and Mr. Potter were the members. Mrs. Potter, wife of James E. Potter, had a first mortgage on the firm's property, including these machines, and Mrs. Wunderle had a second mortgage on the same property. It is claimed by Mrs. Wunderle that portions of the machines were taken away, leaving the latter in a dismantled condition. Some of these parts could not be found, it is claimed. Mrs. Wunderle bought in the machines and other property at a receivers' sale for $601. She now seeks to recover an equivalent for the machines, which she says, have been damaged.

The employes in the preparatory department of the Gorham Mfg. Co., which embraces the rooms where the metals are prepared for stamping, recently held their first annual outing at Emery Park. It was a pronounced success and the gathering decided that hereafter it shall be held annually. It was voted to form a permanent organization and outings will be held in the Summer and entertainments in the Winter. F. C. Lawton, superintendent, donated as a prize for the ball game a silver-trimmed tankard. This was contested for by the stamp shop and the power pressroom, the latter winning by the score of 5 to 1. For the 100-yard dash, A. Stiche proved to be the speediest man in the bunch of 20 entered, and was accordingly awarded a sterling silver match box, donated by Assistant Superintendent W. H. Whipp. W. H. Browning contributed the prize for the pitching quoits match. The company had a genuine Rhode Island shore dinner and spent the time pleasantly after the field sports had been run off.

## Attleboro.

Mrs. Short, widow of Mace B. Short, of Short & Nerney, is critically ill.

The J. P. Brooks plant has been sold to Thomas McWilliams, Providence.

Charles P. Keeler, of McRae & Keeler has gone with his family to York Beach Me.

Frank Miller has retired from Leach & Miller and Edward Leach will continue the business.

Jesse Carpenter, New York, representing the Horton-Angell Co., has returned from a lengthy European tour.

Virgil Blackinton, son of Charles Blackinton, formerly a prominent manufacturer was married Saturday to Miss Ida M. Macdonald.

George H. Herrick, of G. H. Herrick & Co., is interested in game law enforcemen and is distributing copies of the new law among the sportsmen.

An annual feature of Attleboro's Summer is "children's day" at Talaquega Park This occurred Monday, Col. S. O. Bigne donating the cost of two band concert while James E. Blake, of the James E Blake Co., paid for the Punch and Jud show.

In the periodical circular issued by th Massachusetts Bureau of Statistics o Labor the past week, entitled "Good Oppor tunities Abroad for Wide-Awake Massa chusetts Manufacturers," appear severa suggestions for industries akin to the jew elry trade.

Col. Sidney O. Bigney, of S. O. Bigne & Co., whose campaign for a place in th Governor's council has now reached point where all his competitors have hope lessly withdrawn, was the guest of th Boston republicans of wards 21, 22 and 2 last week. All the speakers eulogized hi as a business man and a candidate.

The manufacturers of Taunton hav joined hands with the Veteran Firemen t make the September hand engine muster i their city an attractive event. For firs prize Reed & Barton have donated a silve parade trumpet; for second prize, the Co hannet Silver Co. has donated a massiv flagon with ebony pedestal; for thir trophy, Poole & Roche have given an elal orately chased silver loving cup.

The death of Albert T. Salt, the head e the Atlas Silver Foundry, will lead in few days to a complete change there. Mr Salt had a silent or financial partner inte ested with him and the latter is arrangin to have the plant resume under a new ma ager, whose personality is not yet deter mined. It is said unofficially that in addi tion to the kind of work done heretofor there will also be a venture into other line in the future.

**Eliassof Bros. & Co.**

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

IMPORTERS AND JOBBERS OF

**DIAMONDS WATCHES JEWELRY**

9-11-13 MAIDEN LANE NEW YORK.

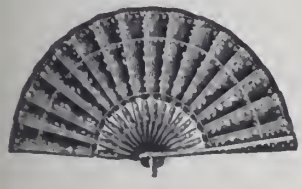
100 STATE STREET ALBANY, N. Y.



Headquarters for the most exclusive line of French and Vienna

# FANS

for the Jewelry Trade in this country



**LOUIS STEINER,**
*Importer,*
520-522 Broadway, NEW YORK.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

**H. C. Kionka & Bro.,**
51 Maiden Lane, New York.
Importers of
Precious and Imitation Stones.
HEADQUARTERS FOR
Jobbing Stones.

General reduction in our prices. Send for price list.

# When You Visit New York

Don't Fail to Inspect Our Line of the Largest and Finest Variety of

**BOXES, TRAYS AND NOVELTIES**

OF EVERY DESCRIPTION.

Fine Stands and Blocks for Window Display.

## WOLFSHEIM & SACHS

**40 MAIDEN LANE,**

Factory, 10 Gold St. Telephone, 3518 John. NEW YORK.

**VERY REPAIRER**

Should Have a Copy of

**The JEWELRY REPAIRER'S HANDBOOK,"**

Recently issued by

THE JEWELERS' CIRCULAR PUBLISHING CO.,

John St., New York. Price 75 Cents.

**"We make 10 Karat 10 kt. Rings."**



TRADE MARK.
Stamped in all our Rings.

## DAMM & BLOCK, BUFFALO, N. Y.

# Mercantile Fountain Pen



No. 3. Gold Band.
⅔ size.

Retail Price
**$3.00.**

Made and fully warranted by

**AIKIN, LAMBERT & CO.,**
**19 Maiden Lane, New York.**

Manufacturers and Exporters,
**Gold Pens, Pencils, Toothpicks,**
AND NOVELTIES.
General Agents for PAUL E. WIRT'S FOUNTAIN PENS.



# HOOPS

in solid gold, and in superior quality gold filled, with Joint and Catch.

**OUR FALL LINE IS READY.**

**Memo. orders solicited.**

**L. Witsenhausen**
**47-49 Maiden Lane, N.Y.**

Manufacturers of **MODERN JEWELRY**
**Chicago, 405 Masonic Temple.**
(L. Katlinsky.)



## *Telephone Orders . .*

Are becoming more and more important in all lines of trade.

Nearly all the people of means have telephones in their homes and a large percentage of the buying in all lines of business is done by telephone.

A store without adequate telephone service closes its door to this high-class business.

Call 9010 Cortlandt, and ask for information regarding shopping by telephone.

***New York Telephone Co.***
***15 Dey Street***



# SIGNS

OF all materials, engraved brass, sawed metal letters, carved wood, glass, etc. Electric signs for day or night.

"No trouble to ship out of town."

**THE FORMAN CO.**
**SIX LIBERTY PLACE**
NEAR MAIDEN LANE NEW YORK





A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN AND UNITED STATES PATENTS THAT HAVE EXPIRED.

[Note. Owing to a delay on the part of the Patent Office in issuing the Official Gazette it has been impossible to get the illustrations of the United States patents of Aug. 15 in time to publish them in this issue of our journal. This list of patents will appear next week.—Editor The Jewelers' Circular-Weekly.]

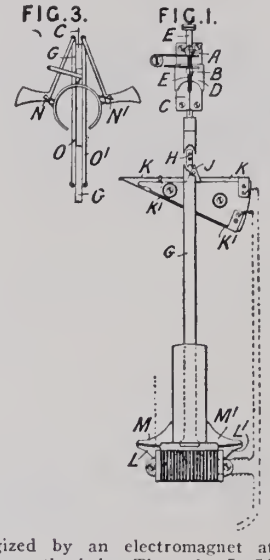
## BRITISH PATENTS.

ISSUE OF AUG. 2, 1905

(Abridgments of Specifications, 1904, from *The Illustrated Official Journal.*)

**8398.** CLOCKS. G. D. Granger, Rotherham, Yorkshire. April 12.

Electric clocks in which an impelling pendulum



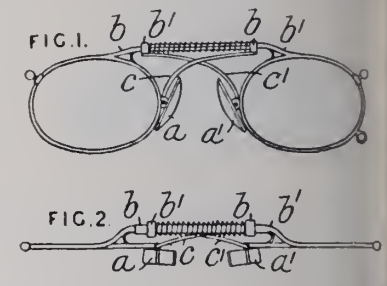

is energized by an electromagnet attracting an armature on the bob. The poles L, $L^1$, Fig. 1, of the electromagnet and the wings M, $M^1$ of the armature are flat pieces disposed so as to maint a fixed plane of oscillation. While the amplitu is adequate, no currents are passed and a trian lar tumbler J on a spring K is flicked each v by a bit H on the rod G, but, when the amplitu has fallen off, the tumbler catches in the notch the bit and is thrust down, so making the spr K complete circuit with a fellow-spring $K^1$.

*Escapements.*—The motion of the pendulum conveyed to the clock movement by means of pair of pallets N, $N^1$, Fig. 3, which drive a lock an escapement-wheel as they swing with l O, $O^1$ flanking the pendulum G.

*Regulators.*—The pendulum spring C, pinned a post A, has its effective length determined b slide D, which is moved by a screw E to shift clip B.

**8,650.** EYEGLASSES. G. C. Bateman, Re ing. April 15.

Pince-nez or eyeglasses with parallel sliding b are rendered more rigid by curved stay rods c which connect the plaquets *a*, $a^1$ with the ends




the sliding bars *b*, $b^1$. The stay rods are sho crossing each other, but they may pass to the s ing bars without crossing. Two flat sliding b *b*, $b^1$, arranged one above the other, are shown, a single bar may slide between the members o double bar, and the curved stay rods may fo continuations of the sliding bars. The stays a prevent straining of the sliding bars.

*Complete specifications accepted July* 26, 190

**925.** PINCE-NEZ FRAME. Oehlschlager.

**1264.** PENDANT. Goode.

**8,157.** WATCH. Goldstein.

*Applications filed July* 17 *to July* 22, 1905.

**14,645.** UMBRELLA. G. W. Price, 2 Chu Gate, Nottingham.

**14,781.** TEAPOT. Haydn Brown, 44 Hamil Gardens, St. John's Wood, London.

**14,901.** FOUNTAIN PEN. A. W. Johns 355 Great Cheetham street East, Manches




# *ALOIS KOHN & CO.*

*16-18 Maiden Lane, New York.*

TRADE MARK

*THE GOLD CHAIN HOUSE*

*1850 to 1905*

1928. CIGARETTE CASE. William Boyd, 15 South Hamilton St., Kilmarnock, Ayr.

1999. PURSE. Joseph Yardley, 5 Corporation St., Birmingham.

2021. HAND-BAG or PURSE. William Delf, Broad Street Bldgs., Liverpool St., London.

2040. BRACELET. S. T. R. Scott, 107 St. John Street Road, Clerkenwell, London.

2042. TIMEPIECE. Friederich Faller, Southampton Bldgs., Chancery Lane, London. Complete specification.

2093. BROOCH PIN. E. H. Levi, 48 Corporation St., Birmingham.

2106. TIME RECORDER. J. P. Rock, Southampton Bldg., Chancery Lane, London.

2109. BINOCULARS. J. E. Makins and Conrad Beck, 68 Cornhill, London.

2129. MANUFACTURE OF BRACELETS. Albert Huttenlocher, 31 Bedford St., Strand, London. Complete specifications.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued August 14, 1888.*

387,628. UMBRELLA. W. B. Dimon, Philadelphia, Pa.

387,686. FOUNTAIN-PEN. Ignatz Leutner, Halle-on-the-Saale, Germany.

387,703. CIRCUIT-CLOSER FOR ELECTRIC CLOCKS. C. D. Warner, Ansonia, assignor to Standard Electric Time Co., New Haven, Conn.

387,704. ELECTRIC CLOCK SYSTEM. C. D. Warner, Ansonia, and A. D. Bennett, New Haven, assignor to Standard Electric Time Co., New Haven, Conn.

387,734. CRUMB-SCOOP. Joshua Pusey, Philadelphia, Pa.

387,779. PICTURE-FRAME. Ernest Erschell, New York, N. Y.

387,784. CALENDAR. H. S. Hack, Taunton, Mass., assignor to Emily F. Hack, same place.

387,826. COVER FOR MOLASSES-CUPS. Alvin Taplin, Forestville, Conn.

387,881. BUCKLE. F. W. Hoffman, New York, N. Y.

387,965. POCKET-BOOK CLASP. Simon Zinn, New York, N. Y.

387,973. WATCH-BALANCE. C. K. Giles, Chicago, Ill.

387,974. ELECTRIC CLOCK SYNCHRONIZING SYSTEM. C. J. Hexamer, Philadelphia, Pa., assignor to Philadelphia Time Telegraph Co., same place.

*Design issued August 11, 1891, for 14 years.*

20,988. JUG. F. H. Weeks, Akron, Ohio.

*Designs issued August 16, 1898, for 7 years.*

29,215. HANDLE FOR SPOONS, ETC., John Clulee, Wallingford, Conn., assignor to Simpson, Hall, Miller & Co., same place.

29,216. BRUSH-BACK. Eustace Crees and C. S. Court, Providence, R. I., assignors to G. K. Webster, North Attleboro, Mass.

29,217. BRUSH-BACK. J. E. Straker, Jr., North Attleboro, Mass., assignor to G. W. Webster, same place.

29,218. BRUSH-BACK. H. A. Weihman, Philadelphia, Pa., assignor to J. F. Simons and Thomas Maddock, same place; F. M. Simons, Swarthmore, Pa., and E. S. Simons, Orange, N. J.

*Design issued Feb. 11, 1902, for three and one-half years.*

35,707. BELT. H. J. Gaisman, New York, N. Y.

The new 28-page catalogue and price list of the G. W. Parks Co., Newark, N. J., well illustrates the company's sterling silver toilet sets and general line of novelties. The size of catalogue is 8½ by 12 inches, is handy, and the book will be appreciated. The company is the successor to the Hayden Mfg. Co.

A brochure entitled "Jeanne d'Arc" has just been issued by Simpson, Hall, Miller & Co., Wallingford, Conn., in which is illustrated and described the new Jeanne d'Arc pattern of sterling silver flatware, made by the concern. The booklet also tells the story of the modest maid of Orleans in a way that cannot help but interest everyone. It contains 32 pages, well printed and illustrated, and should be read by jewelers generally. One of the illustrations shows the great clock over the gateway at Rouen, the city in which this martyr was executed.



1. 1. Snap complete.


2. 2. Outside of Snap.


3. 3. Inside of Snap.

# The E. P. H. Patent

## NON-PULL-OUT Neck Chain Snap

*is a patented snap that insures the wearer against loss of*

CHAIN or CHARM

for it positively will not pull out

**Made in 10 and 14 Karat Gold and in Gold Filled.**

***Can be had of the following Wholesale Selling Agents:***

Messrs. W. Green & Co., 6 Maiden Lane, New York
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
Bauman-Massa Jewelry Co., St. Louis

***PRICES.***

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net





# THE LEADING JEWELRY AUCTIONEER OF AMERICA.

SO say the entire trade and press. I sold the Oliver & Davis Stock (all diamonds and fine goods) at No. 3A Maiden Lane, New York. I got 100 cents on the dollar for it. Never a sale placed on record to equal it.

I personally conduct all large sales and am at present selling one of the finest stocks of Art Bric-a-Brac in Atlantic City. I employ 3 first-class men to help me, and if you want all 3 it will be one charge. These men are instructed daily by me by mail in any part of America. **I guarantee a profit on all salable goods.** Will give you, if desired, $10,000 worth of goods to "sweeten" your stock. These goods I will bill at cost to me, and I import them direct. We make 25% to 40% profit on these goods and *then* they are lower in cost than the public ever bought them.

Do you want a Fall date? Then write or wire quick to one of my 3 offices.

**3 Maiden Lane, New York. 151 Wabash Ave., Chicago. 512 Race Street, Cincinnati.**

# DAN I. MURRAY, Art and Jewelry Auctioneer

SENT FREE
The Myers Book
For Thirty-three Years the Standard Catalogue and Maker of Prices in the New York Market.
500 WIDE PAGES
30,000 ILLUSTRATIONS
UNIFORM LIST PRICES
Embracing the entire jewelry trade and all kindred lines.
SENT FREE UPON REQUEST.
WRITE FOR IT TO-DAY.
47g & 49 MAIDEN LANE.
S. F. MYERS CO. NEW YORK

MAGIC NUT
For Ear Buttons, Scarf Pins, etc.
A GLANCE at the illustrations will show that this device consists of an arrangement of two small discs. It holds firmly on perfectly smooth wire. Adjusted by simply pushing on the wire; removed by inserting finger and thumb nail between discs and pulling. Made in 18K., 14K., and 10K.; also in 14K. Rolled Plate; and in Sterling Silver and Aluminum. Small in size but great in utility.
C. Irving Washburn,
12-16 John St., New York.

OUR NEW
OPTICAL
CATALOG
is now ready for distribution.
WRITE FOR A COPY
F. W. GESSWEIN COMPANY
Dealers in Fine Tools and Supplies
39 John Street, - New York

GARREAUD & GRISER
68 & 70 Nassau St., New York.
LAPIDARIES. PRECIOUS STONES.
GEMS in Unique Cuttings.

THE MANIPULATION OF STEEL IN WATCHWORK.
Price, 60c. The Jewelers' Circular Pub. Co.

## Loving Cup Recently Presented to the Miller Brothers in Oklahoma.

DURING the recent convention in Kansas City, Mo., of the National Millers' Association, an excursion party of 200 delegates visited the famous "101" ranch of the Miller brothers, in Oklahoma. The hospitality shown them was of the t western brand. A short time ago the preciation of the Millers was shown wl the Jaccard Jewelry Corporation, Kan City, turned out a beautiful loving cup the Miller brothers, the gift of the delega who were their whilom guests. The cos the cup was about $300.




Makers of GOOD SETTINGS,
PINSTEMS, Etc.
BLANCARD & CO.
Gold Findings
96 MAIDEN LANE NEW YORK

JEWELRY STORE FIXTURES
YOU will get the same good service whether you spend $10.00 or $10,000.
JAMES S. BUS
Manufacturer
189 BROADWA
NEW YORK.

# TRADE MARK INFORMATION



**Note.**—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," Second Edition, containing 4,000 marks, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin nearly all marks that may be found in jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for, if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

*All queries received are also answered promptly by mail.*

RACINE, WIS., Aug. 6, 1905.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Kindly tell us who uses a trade-mark like the following:

WINDSOR.

It is used on watch cases. R. A. S.

ANSWER:—Brooklyn Watch Case Co., 54 Maiden Lane, New York. See page 112, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

WATERTOWN, N. Y., July 26.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Kindly tell us who uses a trade-mark like the following:



It is used on sterling silverware. J. S. B.

ANSWER:—R. Blackinton & Co., No. Attleboro, Mass. See page 60, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

LITTLE ROCK, Ark., Aug. 2, 1905.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Kindly tell us who uses a trade-mark like the following:




It is used on buckle. C. S. S.

ANSWER:—Sloan & Co., 21 Maiden Lane, New York. See page 33, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

ALBANY, Ga., July 4, 1905.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Kindly inform me who makes the American Beauty pattern in sterling toilet ware. P. H.

ANSWER:—Kerr & Thiery, Broadway and 17th St., New York.

OMAHA, Nebr., July 28, 1905.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Kindly give me the name of the manufacturers of the American Beauty pattern in flat ware.

M. & R. Co.

ANSWER:—Geo. W. Sheibler Co., 5 Maiden Lane, New York, make such a pattern in sterling silver, while the M. S. Benedict Mfg. Co., East Syracuse, N. Y., made one in plated ware.

## Trade-Marks Recently Received.

(The following marks have been recorded by THE JEWELERS' CIRCULAR-WEEKLY since the publication of the Second Edition of "Trade-Marks of the Jewelry and Kindred Trades:")




Formerly used by S. C. Powell, New York, on sterling novelties.




*(Used on cut glass.)*

Newark Cut Glass Co., 62 Arlington St., Newark, N. J.




*(Used on 400-day clock.)*

Geo. Kuehl & Co., 184 E. Randolph St., Chicago, Ill.




*(Used on sterling silver.)*

Rogers, Lunt & Bowlen Co., Greenfield, Mass.

TRADE MARK




*(Used on opera glasses.)*

Sussfeld, Lorsch & Co., 37-39 Maiden Lane, New York.




*(Used on silver plate.)*

Wuerttemberg Plate Co., 43-51 W. 4th St., New York.




*(Jobbers' mark.)*

Calvin Clauer Co., 103 State St., Chicago, Ill.



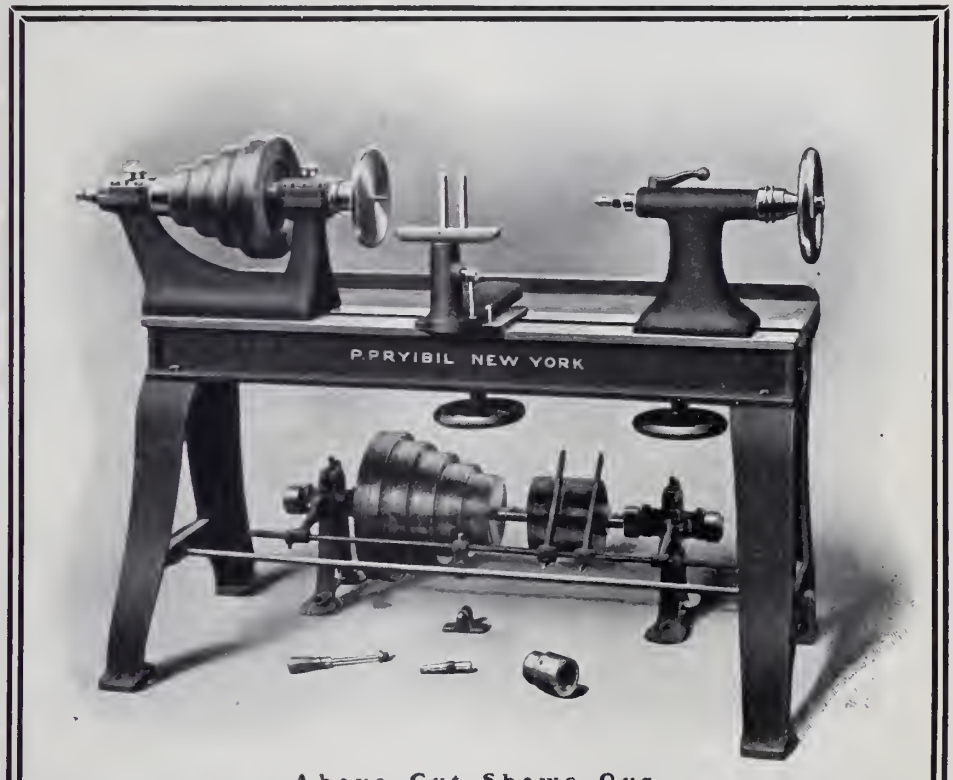

*(Jobbers' mark.)*

W. H. Glenny & Co., 198 E. Main St., Rochester, N. Y.




*(Used on emblems.)*

Chas. K. Grouse Co., 41 Clinton Ave., N., Rochester, N. Y.




Above Cut Shows Our

METAL SPINNING LATHE

We manufacture these latbes in sizes from 12-inch to 44-inch Swing, and can equip sizes 18-inch and larger with our Chucks for oval work.

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P. PRYIBIL, 512-524 W. 41st St., New York.

## Fish as a Decorative Design.

*(A study for artists in ceramics, goldsmithery, jewelry and silverware.)*

UNCEASINGLY extending his domain, the decorator thrusts both hands into the infinite reserves which nature holds, and which is ever so prodigal of its splendors. Master of the vegetable world, it is in the animal kingdom that the artist now pursues his investigations. From insects he has demanded new ornaments; and it is to fish he now addresses himself for decorative designs.

To whichever side the artist turns in the midst of nature, he discovers beauty, and nature has been and always will be the eternal inspiration, the parent of every artistic and ornamental work, for one cannot imagine a form outside of the forms known to nature. Our minds absolutely refuse to create, and the forms which seem to us the most unexpected and unnatural are, at the end of the story, only a transposition of natural forms rememorized. Observe the most striking work of fantastic geniuses, in which they have been pleased to give themselves up to the wildest, the most unbridled dreams; to create miraculous beings, fearful, beyond the real. What have they imagined except to put in juxtaposition the diverse elements borrowed from various animals, or the placing of animal parts on a vegetable, mixing in one whole dissimilar elements? The mind cannot conceive a form outside of natural forms; and if it could, would the benefit derived from this faculty be very considerable? Would it recompense one for the efforts that the creation may have cost?

Let us then content ourselves with natural forms, and according to the need, let us interpret them more or less strongly. Are not these resources inexhaustible? In nature all forms are certainly not available, but in the innumerable reserves she offers us, shall we not find enough to vary our compositions indefinitely? A claim to invent the use of animals as ornamentation, we shall not have the absurd pretension to make; the famous examples of the grand epochs of ornamentation relieve us of that. Who has not in mind the celebrated frieze of lions, to speak only of Assyrian art? The employment of lions is rare in ornamentation in our days, although, perhaps, this total abandonment is unjustifiable.

Among animals and according to their mode of life, distinctive characterizations are very different. The mammiferæ and fish, the birds and insects, offer striking contrasts of structure and form, which answer to the material needs of their existence. The decorator will find in them innumerable elements of beauty, whether in the complete forms, or in fragments of these forms, or in the elements themselves. For instance, with a bird one may utilize the entire animal, naturally or conventionally, or a wing or a feather, or an ornament upon the feather. The decoration exists in all these forms in the embryonic state, and the task of the artist consists not only in discovering this decorative idea, but in fully developing it.

It is fish, living either in salt or fresh water, that we will study to-day, and although this study is restricted, being but a small part of the animal kingdom, it will nevertheless place under our eyes very diverse elements, which may be used as direct forms, or as derivative ornamentation. As examples, the most common fish have been chosen, like the eel and the mackerel, those which anyone can procure and study at leisure. The temptation to extend the lines was great. What amusing and unexpected forms, what strange characterization, mark the hippocampus and the *syngnathus*, or horn-fish! What shall we say of the coffer, a fish enclosed in a box, through a hole in which the tail sticks out? And the St. Peter, with enormous head, flat body, and fins ending in long, black, floating filaments! And the moon fish, and the hedgehog fish, and the flying fish, and the wrasse with their sumptuous and changing colors blue and black, brown and lilac, green and black, peacock blue and orange; their enamels the richest, their tones the most strong and pleasing; and a thousand others a list too long to make here. Let us content ourselves with but touching the surface of the subject, to speak of but a few fish; to see their ways, to study their structure, and the use which artists have made of it. In the waters and especially in the sea, everything seems alive, or about to become so. It is there the animal kingdom offers the extremes of grandeur and of pettiness, these last of which would have been eternally invisible to us, save for the marvellous power of the microscope and the former of which, like the whales are twenty times larger than the terrestrial quadrupeds. Cuvier says that all the animal classes have their representatives living in or out of the sea. The ancient stated that everything that exists elsewhere is found again in the sea, but that the sea has many things not found elsewhere.

Among the innumerable creatures which people and vivify the liquid element, there is none which is more remarkable in number, variety of form and beauty of coloring, and none more useful to man, than fish. The importance of fish is so great that it has spread their name to all aquatic animals, so that mollusks and other crustaceans are spoken of as fish, a mistake all the easier to rectify as the characteristics of fish are invariable. Ever logical, nature has given to these inhabitants of the water the means to progress rapidly through them. Almost all being essentially carnivorous, it is by the chase that fish must conquer their prey; therefore, rapidity indispensable. See with what absolute science the forms of their bodies are in general conceived with a view to swift progression; forms little or not at all projecting, body spindle-shaped, or more or less flat, pointed head, making the cutting of the water an easy task, fins admirably disposed for swimming and for direction. Certain ones among these fins correspond in principle to the members of the mammiferæ; but others are appendices peculiar to fish. Perfectly equipped by nature, the fish moves in the midst of the waters with complete facility, with an ease which is perhaps greater than that of the bird in the air. The forms are various, and cause fish to be arranged in two great groups, the spindle-bodied fish and the flat fish, but in each of these categories there is a considerable difference in the species, which is due to the mode of life of each kind. The sea-pirates, like the shark, etc., are smoothly spindle-shaped, which permits extreme rapidity. Other fish, of gentler disposition and more sedentary mode of life have heavier and shorter bodies, like the carp. Others are cylindrical, like eels; some fish have enormous heads and very small bodies. When nature has not favored them much in regard to swiftness she has given them most ingenious fishing apparatus.

*(To be continued.)*





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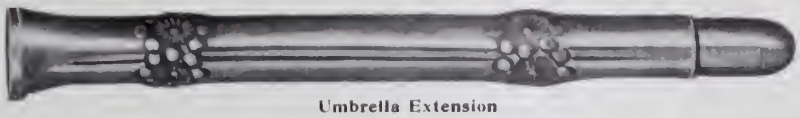

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Manufacturers,
37 & 39 Maiden Lane, New York.
*Send for Catalogue.* *Established 1832.*
ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.



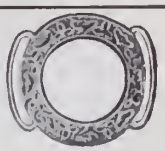
Tip Cup





Umbrella Extension

Tip Cup, Extension and Tie Clasp made in Gold and Sterling Silver to match the Handle





Tie Clasp

**Mr. Jeweler:**

See that the umbrellas you buy this fall have the new Braitsch Specialties, "Tip Cups," "Tie Clasps" and "Umbrella Extensions," illustrated herewith. They are the latest and best accessories now on the market. If your umbrella maker cannot supply you, write us. Our trade-mark, "W. J. B. & Co.," on all our goods.

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**W. J. BRAITSCH & CO., 396-8 Broadway, New York**

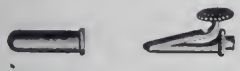
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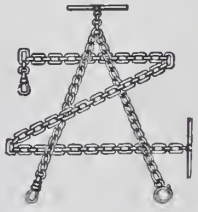
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# WALTHAM WATCHES—"TIMING THE TIME-BALL"



Every day the Time-Ball on the Western Union Building, opposite old St. Paul's, Broadway New York, is dropped at exactly 12 noon, recording Washington time.




## Old Sun and Nocturnal Dials.

nslated expressly for THE JEWELERS' CIRCU-AR-WEEKLY *from the German of* MAX ENGEL-MANN, in the *Leipziger Uhrmacher Zeitung.*)

(*Continued from issue of Aug. 9.*)

YPES of equatorial dials at one time in extensive use are shown in Figs. 5 Dials Nos. 5 and 7 were orientated b means of a compass; No. 6 by a fixed r idian line. Nos. 6 and 7 are also pro- d with small metal plummets for find- i the horizontal position. No. 5 is an per equatorial dial and can therefore y be used in Summer; No. 7, on the er hand, has a gnomon prolonged wnwards through the transverse axis h corresponding divisions, and is con- uently an upper and lower equatorial l. In No. 6 the gnomon is replaced by adjustable eyelet and the inside of the g dial is divided accordingly, so that

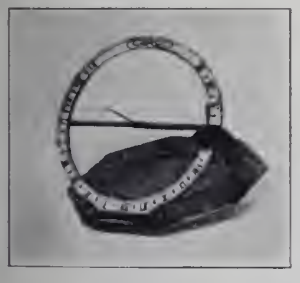


Fig. 5.

s dial can also be used for ascertaining time at the period of the equinoxes. e latitudes of the principal places in rope are usually engraved on the free faces of such dials, so that the latter n be accurately placed in position on a rney with the aid of the graduated arc. ese three dials can be folded up and rried in the pocket. Nos. 5 and 6 were de respectively by Andreas Vogler, of gsburg, about 1700, and by Schindler, of alle, about the beginning of the 18th cen- ry; No. 7 was part of the property left redcrick Augustus I., first king of xony, and bears the name of the maker, odauer, of Carlsbad.

Though it was possible to tell the quar- r hours with the dials I have described, t with the rapid improvement in clocks, and especially after the introduction of minute hands, the demand for sun dials capable of controlling or checking the accuracy of these more precise timepieces grew more urgent. Sun dials were therefore made with contrivances for showing the minutes. Three timepieces of this kind are shown in Figs. 8, 9 and 10. No. 8 is



Fig. 6.

an upper equatorial dial made by Andreas Pfab, of Dresden, at the beginning of the 18th century. In this instrument the broad shadow-casting gnomon was replaced by a contrivance ensuring greater accuracy in the determination of time.

The modus operandi was as follows: After the instrument had been orientated by means of the compass and plumb-line and adjusted to the proper latitude, the pointer was turned with the hand till a ray of sunlight penetrated through a thin slit in the upright rod to the left of the figure and fell upon the center line of the opposite dial plate. The pointer (at the foot of the rod) then showed the hour. Under the dial the arm of the pointer was connected by means of toothed wheels with the pointer of the smaller minute dial plate, the latter thus participating in the turning movement of the first pointer. Two minute equatorial dials constructed on the same principle are shown in Figs. 9 and 10; they were made previous to 1770 and one of them bears the name of the maker, J. G. Zimmer (castle) Reinhartz. No. 9 is merely an upper equatorial dial and has a style and shadow plate. No. 10, on the other hand, is an upper and lower equatorial dial and has eyelets or eyeholes, instead of a style. The parallels of latitude are marked on the quadrant shown in the figure. Other equatorial dials will be mentioned below among the compound instruments.

The most convenient and practical sun dials were the horizontal dials. The gnomon, parallel as before to the earth's axis, casts a shadow on a dial plate in the same plane as the horizon: hence the name. They had this important advantage over all other kinds, that they could be used during the entire year whenever there was sunshine. They may properly be desig-



Fig. 7.

nated as the most practical and the most perfect of all sun dials.

A few specially noteworthy horizontal dials constructed by the "geometrical and astronomical master," Christopher Schissler, of Augsburg, already mentioned, are represented in this collection. Two of his instruments (Fig. 11) show the horizontal dial with five separate faces forming the principal dial plate in the rectangular gilded universal dials first made in the year 1558. These five faces are adapted for the latitudes 42°, 45°, 48°, 51°, and 54°, and the quarter hours are marked on the lower portions of each. The gnomon, in this instrument, a string of gut, can be inserted in either of the five grooves, corresponding to the five parallels of latitude, in the metal hook. The string is fastened to a

spring in a little case under the dial plate, so that it always remains stiff when adjusted. This small case bears the Mansfeld arms worked in an irreproachable manner in enamel. Around it are engraved the names of 49 towns with their latitudes.

The map of Germany, with Dresden as the center, is likewise engraved on the in-

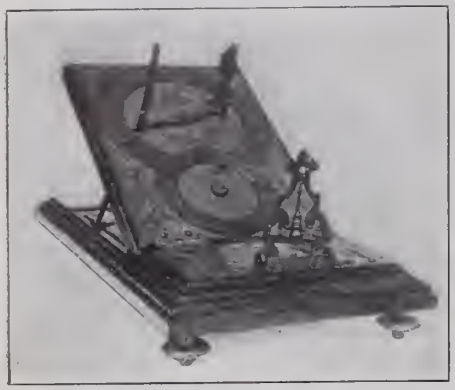


Fig. 8.

side of the cover. Over it is an adjusting rule which could be moved around the center, and which served the purpose of orientating the dial when traveling. The outside of the cover shows the northern hemisphere as a planisphere, with the degrees of longitude and parallels of latitude and an adjustable ecliptic circle. On the inside of the base is an adjustable lunar

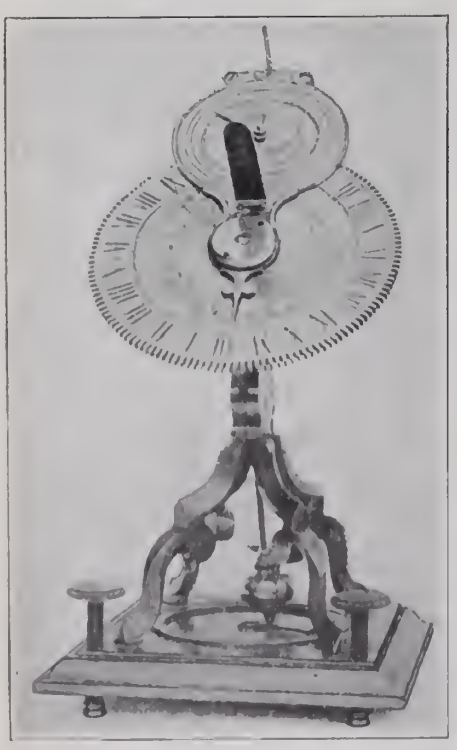


Fig. 9.

calendar, and on the outside an astronomical dial for the stars of the Great Bear, with buttons for feeling the hours and a movable rod. The pair of compasses is also provided with a horizontal sun dial. The gnomon, intended to be inserted in the cross pieces between the arms, is missing. The instrument carries a small compass in the vertex, and can be used as a pair of compasses, a measuring rod, a protractor or a leveling instrument.

A fine instrument made by the same



Fig. 10.

master in 1562 is shown in Fig. 12. A thread, one end of which is fastened to the center of the picture of the sun in the foreground, and the other to the top of the stick carried by the beautifully carved

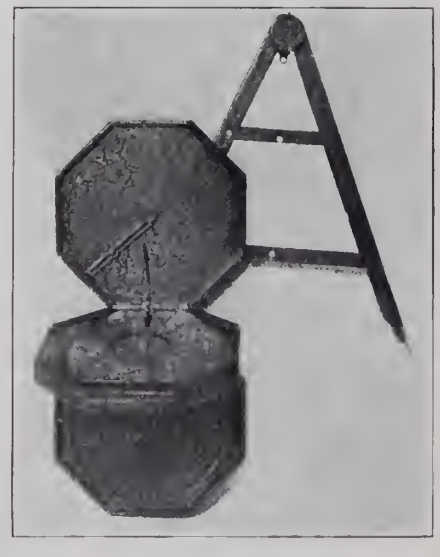


Fig. 11.

Turkish figure, serves as a gnomon to this horizontal dial. By altering the position of the stick and turning the globe on which the figure rests, a check on the correctness of the latitude and the mean noon can be obtained. The dial plate is provided with a system of lines which, being connected with the signs of the Zodiac engraved on the rim, indicates the varying altitude of the sun in each month. A second system of lines is arranged to correspond with the hours of the Nuremberg clock. Two movable disks, one a lunar calendar, the other arranged to show the planets ruling each day and hour, com plete this timepiece.

A horizontal dial showing the minute is represented in Fig. 13. It was made l J. M. Textor and purchased by the Ele tor Augustus the Strong in 1729. Th dial is made of Solenhofer stone and is 4



Fig. 12.

millimeters in area. The dial plate e closes a planisphere of the northern hen sphere. A system of transversal lines inserted between the hour divisions f reading the minutes. The center of t surface of the gnomon is formed into annular sun dial. The eyelet (double quadruple) is attached to an arm whi can be turned in every direction. The i side of the ring was intended to show t divisions of time; since, however, in co sequence of the width of the gnomon t determination of the time at noon cou not be accurately made, recourse was h to the contrivance just described. The being no compass, a fixed meridian l was used for orientation.

Portable vertical sun dials were seldo made, whereas sun dials for buildings a almost exclusively vertical. In verti



Fig. 13.

dials, as the name shows, the dial plate placed perpendicular to the plane of t horizon, the gnomon being parallel to t earth's axis as before. The vertical s dial is variously designated according the direction in which it is turned, bei called a noon dial, midnight dial, morni or oriental dial, or evening or occident

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dial, when directed towards the south, north, east or west. The two last-named were also called meridian dials, since their faces were placed parallel to the meridian. The use of vertical dials was very limited, if we consider the number of other dials constructed. The noon dial could be used for the greatest length of time, from six in



Fig. 14.

the morning till six in the evening. The time could only be ascertained from the morning, evening and midnight dials for a few hours in the morning and evening, and only during Summer, when the sun rises before six and sets after seven.

A hand sun dial, combining every kind of vertical dial, is shown in Fig. 14. It was made in 1621 by Hans Ducher, of Nuremberg. This instrument, made of wood and with rectangular faces, has the noon, midnight, morning and evening dials engraved on silver plates on the faces pointing respectively to the south, north, east and west. The other faces are ornamented with engravings representing the apostles Mark, Paul, Luke and John. The noon dial bears the words "mein leben und end sted in godes hend," and has a flat gnomon, whereas the other dials are provided with style gnomons. A small compass is inserted in the rim of the upper face, the remainder of the face containing two horizontal dials, the hour divisions of which are marked for the "behmis ur" and "gross ur" (old German), respectively. Their gnomons are missing. The two last named time divisions require a few words of explanation. According to Bohemian time, usually called "Welsch" or Italian time, the day was divided into 24 consecutive hours of equal length, beginning and ending at sunset.

This system was in special use in southern countries as well as in Bohemia, Silesia and Poland. The "grosse Uhr" was so arranged that the day was divided into two sets of hours, day and night hours. Added together, these two sets always amounted to 24 hours of equal length. But it was only at the time of the equinoxes that each set contained 12 hours. With the natural variation in the length of day and night the number of hours in the two sets also varied, and somewhat abruptly; the day-hours would increase to 16, succeeded by eight night-hours, and vice-versa. At the close of each set the "Garausläuten" was rung. The first hour that was struck after the "Garausläuten" at sunset was called the "first hour of the night," the second the "second hour of the night," and so on, while the first hour following the "garaus" at sunrise was counted as the "first hour of the day," etc. Time was kept after this fashion in some



Fig. 15.

Bavarian towns, especially in Nuremberg (till 1806), hence this system was known as Nuremberg time.

Fig. 15 represents a south vertical dial possessing great artistic merit on account of its finished workmanship. It bears the name C(ristoph) T(rechsler) D(er) J(üngere) M(echanikus), and the date 1623. The stump below the picture of the sun is

IMPORTANCE · OF · THE · WATCH · IN · BUSINESS

WHY IS THERE such a strong and steady demand for good watches? Did you ever think of the tremendous importance of watches to the entire business world? How many great affairs hinge on the prompt keeping of appointments? How many business men are very particular—and properly so—about punctuality? If in some mysterious way watches all stopped at once, business would stop! The business world looks to the Jeweler, and he in turn looks to this establishment for good watches.

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# Jas. Boss Swing Ring

This pair of Keystone favorites continue to increase in popularity as is evidenced by the fact that for the last six months both the factory product and our sales have shown a steady increase; in fact it has been impossible to increase our output as rapidly as the demand from the trade for these goods has increased. We have therefore, much to our regret, been compelled to ask the indulgence of the trade on account of the delay in filling their orders. Our production of these two lines is over 125 per cent. greater than it was a year ago and still we are unable to supply the demand. Can there be any better evidence of popularity?

Do you, Mr. Jeweler, give these lines the prominence in your stock that they are entitled to? We are increasing the output just as rapidly as we can without allowing the quality and finish to suffer, and we hope to be able to fill orders fairly promptly during the next three months.

Do you ever stop to think what an extensive line of Screw Cases we manufacture, and how eminently the line is fitted to cover your requirements?

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|---|---|
| SOLID GOLD | 18 Size, 1 Weight<br>16 Size, 1 Weight<br>12 Size, 2 Weights |
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| SILVER | 18 Size, 3 Oz.<br>16 Size<br>12 Size |
| SILVEROID | 18 Size, 2 Oz.<br>18 Size, 3 Oz.<br>16 Size<br>12 Size |

### SWING RING

| | |
|---|---|
| SOLID GOLD | 18 Size, 4 Weights<br>16 Size, 3 Weights<br>12 Size, 2 Weights |
| JAS. BOSS 25-YEAR | 18 Size<br>16 Size<br>12 Size |
| JAS. BOSS 20-YEAR | 18 Size<br>16 Size<br>12 Size |
| SILVER | 18 Size, 3 Oz.<br>16 Size |
| SILVEROID | 18 Size, 2 Oz.<br>18 Size, 3 Oz.<br>16 Size<br>12 Size |

To say nothing of the unlimited variety of models in Plain Polish, Engine-Turned, Engraved, Inlaid, Etc. Write to your jobber to send you a selection of the latest styles of JAS. BOSS Screw Cases.

## The Keystone Watch Case Co.

**Philadelphia**

**New York**
**Chicago**

**Cincinnati**
**San Francisco**

ASK YOUR **JOBBER** FOR THE

# "Imperial" Movement

**16** Size Hunting Pendant Set




**16** Size Open Face Pendant Set

**Best Value Ever Offered**

**JULES JÜRGENSEN**
**Watches and Chronometers**

**Sole** { RUDOLPH & SNEDEKER, 65 Nassau Street, New York } **Agents**

**Paris—"The Grand Prix"—1900**

**36 out of 46 PRIZES**

**were awarded to**

**PATEK, PHILIPPE & CO.**

in the timing contest of the Astronomical Observatory in Geneva, for the year 1904, comprising the only Series Prize; all the First Prizes (2), half of the Second Prizes (1), 8 of the Third Prizes out of 11, 5 of the Fourth Prizes out of 6, 12 Honorable Mentions out of 14, 8 Single Mentions out of 11.

68 NASSAU ST., NEW YORK. GENEVA, SWITZERLAND.

that remains of the gnomon. This d shows the hours from six in the morni till six in the evening, and indicates t length in hours of every day and night means of curves and the signs of t Zodiac representing the months. A th system of lines is arranged for reading the plantetary hours. The latter, a called ancient or Jewish hours, were e ployed chiefly in astrology. According the ancients, every hour was ruled by o of the seven planets, the Sun, the Moo Mercury, Venus, Mars, Jupiter and S urn in regular succession. Day and nig were divided by them into 12 hours eac reckoning from sunrise and sunset, resp tively.

These planetary hours were consequen long on Summer days and Winter nigh short on Winter days and Summer nigh The relation between these hours and t hours of true time may be seen in t figure. This timepiece is also an instr ment for measuring elevations and depr sions, with an alidade (a movable a carrying a sight) and transversal lines division (at the back), a ruler with mea uring scale, and an instrument for orient tion with a finely graduated compass. T engravings, the Moorish carved work the base plate, and especially the lines division in this instrument are of su thorough and finished workmanship th they will bear comparison with many pro ucts of modern fine mechanism.

*(To be continued.)*

### The Clocktender's Secret.

THE old watchmaker of a small town the west of England recently retire and the contract for keeping the chur and town hall clocks in order was given his successor. Unfortunately, from t start the new man experienced a difficul in getting the clocks to strike at the san time. At last the District Council reques ed an interview with the watchmaker.

"You are not so successful with t clocks as your predecessor," he was tol "It is very misleading to have one clo striking three or four minutes after t other. Why, before you took them in han we could hardly tell the two were strikin Surely you are as competent as Mr. H—?

"Every workman has his own method gentlemen," replied the watchmaker, "an mine ain't the same as H—'s were."

"I'm decidedly of opinion that it woul be for the general good if they were," re marked one of the councillors.

"Very well, sir; in future they shall be, came the reply. "I happened to write t Mr. H— last week about the trouble I ha with the clocks, and—but, perhaps," he add ed, as he produced a letter and handed to the chairman, "you'd like to see wha he said."

"Dear Sir" (ran the letter)—"Abou them clocks. When you get to know wha

**Rockford Watches Speak for Themselves.**

# This is a WATCH YEAR

**Railroad** and all grades of Movements and Cases carried in stock

We carry in stock all kinds of goods that a Jeweler uses. If your name is not on our books TRY US

Order NOW for your Fall Business—later on desirable goods will be scarce

## Cross & Beguelin,

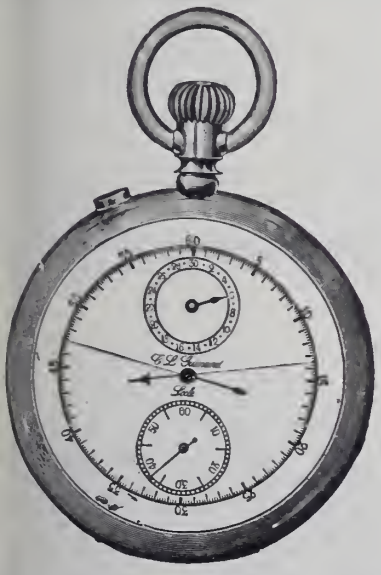
17 Maiden Lane
New York

ESTABLISHED 1863

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ninand's Reliable Split Timers and Split Chronograph Watches.

Nickel, Gun Metal, Silver and Gold Filled Cases.



JLES RACINE & CO.,
EXCLUSIVE IMPORTERS.

hicago Office, 1 State Street.
New York Office, 37 Maiden Lane.

For Sale By All Jobbers.

---

## ALL TRENTON WATCHES

PENDANT SETTING.



UNEQUALED IN VALUE FOR MODERATE PRICE.



0 size—7 Jewels.

SEND FOR PRICE LIST OF COMPLETE LINE

16 size—15 Jewels. MANUFACTURED AND GUARANTEED BY THE

TRENTON WATCH COMPANY,
TRENTON, N. J., U. S. A.

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## Watches Exclusively.

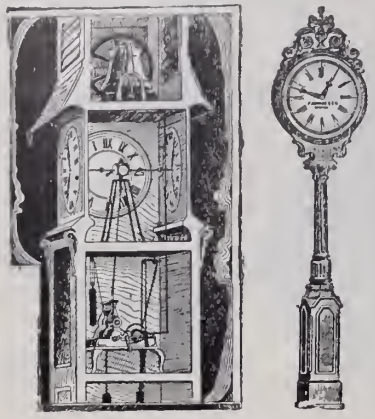
## W. T. Thompson,

9-11-13 Maiden Lane, New York.

Telephone, 685 Cortland.

a cantankerous lot of busybodies the Council consists of you'll do the same as I did for 15 years—forget to wind up the striker of the town hall clock, and the silly owls won't be able to tell that both clocks ain't striking together."—*Tit-Bits.*

In the fire at Lewiston, Idaho, recently, in which property to the extent of $45,000 was consumed, Geo. H. Lake's damage was $500; covered by insurance of $1,000.



MAKERS OF
**TOWER AND STREET CLOCKS**
FOR PARTICULARS, WRITE US, MENTIONING
THE JEWELERS' CIRCULAR-WEEKLY.
**E. HOWARD CLOCK CO.,**
Est'd 1842. Boston, Mass., U. S. A.

## A Time-Recording Camera.

TO ascertain the exact speed at which motor cars are traveling is often a question of great importance to the general public, who suffer by reckless motoring, and of equal importance to conscientious and careful motorists, who wish to obey whatever the law on the subject may be. A new time-recording camera has just been patented in England.

If the police wish to know the speed at which a motor car is traveling, two of the time-recording cameras referred to can be placed at each end of a "trap," the distance between the points where the cameras are located having been accurately measured. The plan is for the cameras to take actual photographs of a car, including the people on the car, as it passes the selected spots, recording the time of taking to the fraction of a second. This gives the speed and means of identification of car and occupants. If the watch be synchronized, the decision arrived at must be accepted by all parties as accurate. It is proposed, the *Motorcar Journal* states, that when a driver is summoned for exceeding the speed limit he be furnished with the photographs of the car entering and leaving the "trap" and the time records, and be given an opportunity before appearing in court to measure the length of the trap and calculate from this data the time actually taken in traversing the distance and from this the rate of speed. The *Motorcar Journal's* description in part is as follows:

With this camera it is possible to take a photograph of any rapidly moving object passing any given point, the shutter speed giving a range of exposures from one twenty-fifth of a second to one-thousandth of a second; at the same time and with the same movement a photograph is taken of a watch, thus giving the exact time. A special case is provided for the watch, and an opening above the latter a card is inserted giving the date, which can be signed by the officer responsible for the time. Underneath the dial is a numbering apparatus, and each watch case bears a register number before it is sold. The case is made that after the official has placed the watch in the case it can be sealed (or locked) up, and it is impossible for the person in charge of the same to tamper with the watch without breaking and destroying the seal. The camera thus makes a record that can be produced in court, and if carefully stored can be referred to or reproduced months afterwards.

## Horological Notes.

THE Courthouse Building Committee at a recent meeting at Lincoln, Ill., awarded the contract for installing a tower clock to the Seth Thomas Clock Co., Thomaston, Conn., for $1,500, the dials having been previously bought. There was only one other bid.

The *Blade*, of Toledo, O., offered a unique trophy for the winner of the boat races in the 25-foot class at the Inter-Lake Yachting regatta, held some days ago at Put-in-Bay, Lake Erie. It consisted of a marine clock made by the firm of Bigelow, Kennard & Co., Boston, Mass. It was set in a gold case with a mahogany base and sounded bells instead of striking the hour. Although after the general style of a mantel clock, it is intended for use on board a yacht. After the fashion of marine clocks it strikes the first bell at 12.30, the second at one and every half-hour thereafter until eight bells are struck, when it repeats throughout the entire 24 hours.

**CHELSEA CLOCK CO.,** (Address Dept. J.) **16 State St.**
BOSTON, MASS., U. S. A.
**Largest Makers of exclusively HIGH GRADE CLOCKS in United States.**
MORGAN & ALLEN CO., 134 Sutter St., San Francisco, Cal.
Sales Agents for Pacific Coast.

——ALL ARE 8 DAY—— ——FINE TIME KEEPERS——

| PENDULUMS | LEVER CLOCKS - 8 DAY - THE BEST | | |
|---|---|---|---|
| (Weight) for Offices Schools and Railroad Stations. | STRIKING SHIP'S BELL CLOCKS AND AUTO CLOCKS | Ship's Bell and Hour and Half Hour Striking Clocks in Finely Finished Cases and Bases for use on Mantels, etc., etc. | MARINE ENGINE ROOM AND NON-MAGNETIC CLOCKS |

# Seth Thomas Watch Movements.

18 Size Full Plate. Open Face.




No. 169.
Made in 7-15-17-21-25 J.

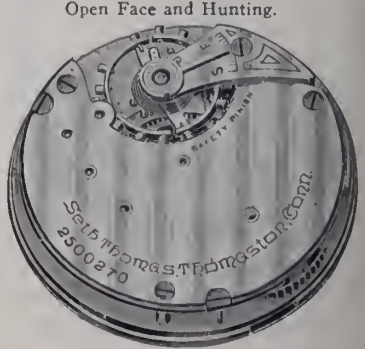
6 Size Eagle Series, Hunting.




Made in 7-15 J.

Also made with spread 12 size dial.
Open Face and Hunting.

18 Size Eagle Series,
Open Face and Hunting.




No. 66.
Made in 7-15-17 J.

If your jobber does not carry Seth Thomas movements, write to us for price list and for a list of jobbers who keep them in stock.

**Seth Thomas Clock Co.,** **New York and Chicago.**

14K TRADE-MARK.

was Aladdin's cry.

We give

# New Rings For Old

when our 14K. Seamless Gold Shell

# RINGS

do not last as long as required by our

# GUARANTEE

supplied with each ring.

Stand 14K.-Gold Acid and Stone Test.

Write for Samples.

## Rhode Island Ring Co.,

Incorporated,

Providence, R. I., U. S. A.








**Horological Department,**
**BRADLEY POLYTECHNIC INSTITUTE,**
Formerly Parsons Horological Institute,
PEORIA, ILLINOIS.
**Largest and Best Watch School in America.**
We teach Watch Work Jewelry Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information.

**CRUCIBLES.**




Jewelers' Supplies, Etc.
Established 1850.
**J. & H. BERGE,**
95 John Street, NEW YORK.

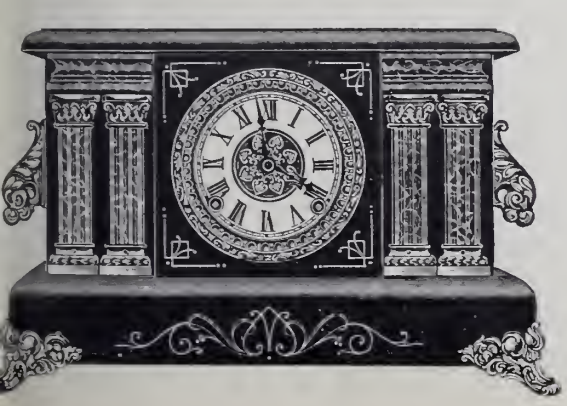
PRACTICAL COURSE IN ADJUSTING
Price, $2.50.
Of Jobbers or Jewelers' Circular Publishing Co.

Frank Dederick. *Established 56 Years.* James E. Dederick.

**James H. Dederick's Sons,**
**Assayers and Bullion Dealers.**
All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
ALL QUALITIES OF GOLD AND SILVER SOLDER.
16 Maiden Lane, .. .. NEW YORK.
*We buy Old Gold and Silver.*

Established 1879.
**LOUIS W. HRABA**
29 East 19th St., New York.

Manufacturer of
**Fine Leather Goods,**
Exclusively for the Jewelry Trade



# Sessions Clocks

Superior finish. Reasonable prices.

Have you seen our

**New and Exclusive Designs**
**in Mantel and Hanging Clocks?**

Write for Catalog and supplement.

## The Sessions Clock Co.

Main Office and Factories,
**Forestville, Connecticut, U. S. A.**

New York Salesrooms,
**37 Maiden Lane.**






That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

### A Word About Auction Sales.

WHEN the jeweler finds too many old articles in his stock, this accumulation sometimes means loss of trade, as people will go where they can buy up-to-date jewelry. And as long as a jeweler finds his cases full of goods he will not buy new stock. The time of year makes very little if any difference as to conducting a successful auction sale.

There are many points to be considered in making a good sale. First, the jeweler must bear a good name for honesty and honor; second, he must have a room of ample size for the accommodation of a large number of prospective buyers. Then the sale must be conducted on the most refined principle, and the man who conducts the sale must be a gentleman in every sense of the word, as much depends upon him. He must be a man born for the business, cool headed, kind and quick on every point. He must have a perfect gift in explaining the good qualities of every piece of stock which he handles, and must be a practical jeweler to enable him to explain how every article is manufactured. He must be endowed with an exceptional memory, remembering from day to day what statements he has made to the public in regard to the goods.

The sale must be conducted honestly, otherwise it will be disastrous to the good name of the jeweler after its discontinuance. Properly conducted the sale will be of great benefit to the jeweler, as it will convert his old goods into cash, and will be an enormous advertisement, spreading his name and bringing people to his store who have never traded with him before.

Of course the jeweler and auctioneer both should exercise great care and judgment in selling stock. The customer should not be allowed to pay too much for an article. It is an easy matter to take advantage of a customer under the strain of excitement, and thereby make him pay more for the goods than their actual value, which would be unjust; then upon discovering his error the customer will naturally be disappointed and prejudiced, finding he had saved nothing by buying at auction, and will therefore make an attempt to injure the good name of the jeweler. Now, to prevent this the auctioneer must use keen judgment, and always make it a point to knock down the article a trifle under the retail price asked for it. Unless a man can follow this rule he is not fit to be a jewelry auctioneer, for he will do more harm than good to the public and to his client.

If, however, such a man can be employed a successful sale can be held at almost any time of the year, and 100 cents on the dollar can be had for the gods sold on an average. Some old goods will sell at a loss, while by hard work better goods will bring a profit of 20 per cent. to 30 per cent. over cost, so the sale will average up daily a profit of 10 per cent. to 20 per cent. over cost of goods. The writer, who has conducted sales for 15 years, has kept a record of the cost of all goods sold, also what goods sold for, and has never conducted a sale at a loss to the dealer. MID.

### An Ingenious Show Window Attraction.

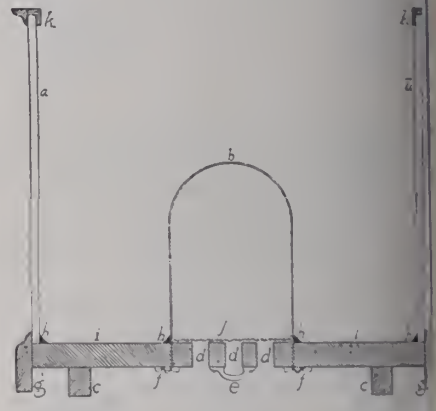
HERE is an idea for a show window hoax suggested by Henry Remillard, of Holyoke, Mass., and described in a recent issue of the *Merchant's Record and Show Window*, Chicago. The accompanying illustration shows a simple contrivance by means of which people are to be made to believe that there is a bird living under the water and flying about among the fishes as ordinary birds do in the air. The drawing shows an ordinary aquarium with square glass sides, in the bottom of which is inserted a large round-topped glass cover, such as is used to cover microscopes and other fine instruments.

The construction of the aquarium is as follows: *aa* are the glass sides which are made tight at the bottom by the mouldings (*gg*) on the outside and the putty (*hh*) on the inside. A well-fitted moulding (*kk*) is used at the top to hold the sides in place. In the wooden bottom of the tank (*ii*) is cut a round hole into which the glass cover (*b*) fits as snugly as possible. A line of putty (*hh*) should make the joint around the glass cover waterproof. This makes a watertight tank with the round glass cover protruding up from the middle of the bottom.

A movable bottom (*j*) is made to the cover. This bottom is held in place by catches (*ff*) and is removed by means of a common drawer-pull (*e*). The tank can now be filled with water, but the compartment surrounded by the glass cover will be filled with air.

Fill the tank and put in it a number of fishes of any kind that can be had. In the air-filled compartment put a bird or two the holes in the bottom (*ddd*) will all plenty of fresh air. From the outside, appearance of the resulting combination very startling. The glass cover is invisi and the birds seem to be hopping ab among the fishes on the bottom of the ta with the utmost unconcern.

Of course, it is necessary to cover t floor in such a manner that the outline the lower part of the inner glass will show. This can be done with small ston bits of shell, etc. A perch also should provided for the birds in order that th




may be able to fly about. If this contri ance is made properly, a person who is n in the secret finds it extremely difficult t understand the apparent phenomenon.

To make the most of this scheme, it necessary to use some of the methods the circus press agent. A few press notic should be used to arouse curiosity and on or two people could be let into the secr to help the thing along. A window car could be made to read something like th

See the wonderful
FILLELULU,
Or Senegambian Water-Bird.
Captured in —— Creek.
The only one in captivity.

A scheme of this sort would certainl attract a good deal of attention and creat a good deal of fun. The tank could eithe be shown in the window or some place i the store where people would have to com in to see it. In either case it ought to draw a good crowd if properly managed.

## Generously Advertised Clearing Sale.

A FEW days ago A. J. Reinhardt, Lincoln, Ill., concluded a clearing le in jewelry, which was advertised in unusually enterprising manner. For veral days prior to July 22, when the sale ened, Mr. Reinhardt advertised in the cal papers, using three ads. of different es on different pages of the medium, the ls. consisting simply of a solid black heart rmounted by the letter R and having inted beneath the dates July 22 to Aug. These ads. were supplemented by large d heart-shaped posters, bearing the same nouncement.

This unique style aroused many a read- s' curiosity, which was satisfied by a ance at long, narrow posters distributed roughout the city, bearing the inscrip- on, printed in red—"Reinhardt's Big welry Sale, July 22 to Aug. 10."—Post- s bearing this same inscription were also inted in German.

Circulars of different sizes announcing e special features of each sale were also stributed daily. Besides all this, tickets ere given away entitling the bearer to a ass of soda water at a local ice cream rlor. The price tags used by Mr. Rein- rdt were adorned with a red heart which as printed in the center near the upper rtion of the tag. The jeweler used this art as a sort of trade mark and it is needless to say that it served to give a tone of distinction and individuality both to the advertising and to the establishment.

## A Spacious Retail Jewelry Establishment in Kansas City, Mo.

THE palatial establishment of the Cady & Olmstead Jewelry Co., which has succeeded Cady & Olmstead, Kansas City, Mo., is illustrated below. The store has a frontage of 48 feet and a depth of 100 feet. The floor is made of ceramic tile. The show-cases are neatly designed and very spacious. The slide cases are of mahogany, while the counter cases are of rosewood.

The store is lighted by electricity, eight massive chandeliers being suspended from the ceiling. Besides these there are numerous electric lights in the wall cases. A handsomely equipped optical department occupies the extreme rear of the store.

The illustration furnishes a fair idea of the attractive arrangement of the interior. The width of the aisles adds to the comfort of prospective purchasers, especially during the holiday season, when crowds flock to this busy jewelry emporium.



INTERIOR VIEW OF THE STORE OF THE CADY & OLMSTEAD JEWELRY CO., KANSAS CITY, MO.

The Beck jewelry stock, Norway, Ia., was recently sold at auction to Lawrence Becker for $330. Mr. Becker in turn sold it to J. F. Smith, late of Paullina, Ia.

## Bits of Rustic Philosophy.

IMPROMPTU advertisement writing like impromptu speaking is often conspicuous and resultful to the extent of unsatisfactory returns.

A business like a nail that is crooked, can't be successfully driven; but the man who is trying to drive it doesn't care for advice.

Discontented advertising like a half swallowed meal doesn't do much good anywhere.

Select your advertising medium and your ads. even as carefully as you do your eggs and your setting hens—and remember there are hard boiled eggs and crowing hens in both businesses.

Sticklers for the ideal will appreciate your artistic advertisement—but idealists seldom have money.

Many an advertiser rises to the bait of a gaudily colored "special edition"—but when he sits down it is on a tack.

The untruthful advertiser is like the woman who dyes her hair—unpleasantly talked of when he isn't looking.

One little advertisement isn't a whole advertising campaign any more than one little wave is the whole ocean—although it may make you sick to pay the bill.

A fixed plan of advertising is just as necessary for results as a strong string to the can on a dog's tail—*White's Sayings.*

# MURINE

Have Stood the Test of Time and Criticism

# Optical Aids

## Gone to success on the wave of good opinions of Physicians, Opticians and the People

*Murine rapidly reduces an Inflamed Eye to its normal condition preparatory to its proper measurement for Glasses.*

*Murine Clears the Transparent Media and obviates the use of a dangerous Mydriatic.*

*Banene Stimulates the Blood Supply which nourishes the Eye, removes Floating Spots, strengthens vision, and with Murine greatly aids those wearing Glasses, hence their value to the Optical Profession.*

THE maximum per cent of those ordering Glasses seek your aid only after continued urgings from over-worked and defective Eyes—urgings that have left inflamed tissue and local irritation. Correct Eye Defects with Properly-fitted Glasses. Correct Effects of Defects with *Murine*.

**Properly-fitted Glasses and Murine Promote Eye Comfort**

# Banene

**This preparation should be in the hands of every Refractionist**




*STIMULATES the circulation of the blood supply that nourishes the Eye*, clears the retina of congestion, removes the causes of floating spots, dimness of vision, cobwebs, and an *inability to wear glasses with comfort.*

**Banene absorbs opacities of the Crystaline Lens—Cataract and in many cases renders an operation unnecessary**

# Murine Eye Salve

**(Unguentum Hydro-Murine)**

*A REMEDY FOR THE EYELIDS*



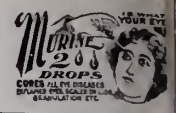
**Restores lost Eyelashes and promotes a healthful growth. Cures Cysts, Styes and Ulcers**

THE Eyelashes often fall out in consequence of neglected disease, both at their roots, and of the Lubricating Glands which open near them, resulting in a thickened and crusted condition. This condition is intensified by an *Error of Refraction*, and properly-fitted Glasses should be worn in addition to applications of *Murine* and *Murine Eye Salve.*

**NOTE**—The law does not confine the sale of these preparations to any class. Jewelers and Opticians have a right to sell them, but not the right to compound or administer.

## MURINE RELIABLE EYE REMEDIES

**Trade Price List**




| These Prices are regular and are subject to Cash Discount only | PER BOTTLE RETAIL | WHOLESALE PER DOZ | WHOLESA PER BOT |
|---|---|---|---|
| No. A—MURINE—Regular size | $ .50 | $ 4.00 | $ |
| No. B—MURINE—Special or Opticians' size | 1.25 | 7.20 | .6 |
| No. C—MURINE—1-pound bottle for Physicians' dispensing | 8.00 | 72.00 | 6.0 |
| No. D—MURINE—½-pound bottle for Physicians' dispensing | 5.00 | 48.00 | 4.0 |
| No. E—MURINE EYE SALVE—(*Unguentum Hydro-Murine*) | 1.00 | 7.20 | .6 |
| No. O—OXIDO-FLARINE—(*Salve*) | 1.00 | 7.20 | .6 |
| No. F—GRANULINE | 1.50 | 10.80 | .9 |
| No. G—HYDRONE | 1.10 | 8.40 | .7 |
| No. H—SULPHO-FERRINE—A systemic tonic in eye cases | 1.00 | 7.20 | .6 |
| No. K—BANENE | 1.25 | 9.00 | .7 |
| No. L—OLIN'S RED CLOVER COMPOUND | 1.50 | 10.80 | .9 |
| No. M—HYDRARGYRINE—(*Powder*) | 1.15 | 8.40 | .7 |
| No. Z—MURINE—Trial size. Per gross | | | $28.8 |

This size has no price printed on label or package.

Send for 48-page book which gives full description and directions for the entire "MURINE OPTICAL AID FAMILY."

We supply, when desired, Show-Case holding two dozen Murine Celluloid Easels, beautiful Lithographs, Circulars; also attractive Window Displays, and Books on home treatment for Eyes, with your card on cover.

# Granuline

*FOR old and chronic cases* which have r sisted the ordinary methods of treatmer and where most *positive action* is desired; Gra ulated Lids, Spots, Scums, and Opacities c the eyes. *Granuline* is Absorbent, Toni Antiseptic, Astringent and Antiphlogistic. It a valuable collateral to *Murine* in Eye cases.




**Crowned**—not with Jewels but with *Plaudits of the People*—**Laurels** justly earned as the "*Best Eye Treatment.*" Safe and pleasant. Used in the eyes of *Infant or Adult.* A never failing source of *Relief.*

**Murine Eye Remedies** have cured thousands and will cure you.

The Murine Eye Preparations—Optical Aid Family—are Sold by all Jobbers. The Murine Eye Remedy Co., Chicago, will supply Attractive Office Pictures, Lithographs, Showcases, Optical-Murine Circulars, etc., when desired.

**"There is always one by which the rest are measured."**




## Toric Lenses.

(Paper read by L. W. Bugbee before the recent meeting of the Granite State Optical Association, at Manchester, N. H.)

I CAN assure you that I approach this subject with a good deal of diffidence, for I have more than once read statements made by men supposed to be authorities, which statements I knew to be erroneous. Therefore, in writing this paper I have tried to bear in mind a proverb, generally credited, I believe, to Josh Billings, namely, "It is better not to know so much, than to know so many things that aren't so."

I have been interested while looking up the subject in trying to ascertain when spectacles were first used, and when the different improvements were made that brought spectacle lenses to their present state of comparative perfection. Spectacles seem to have been used in Europe as early as the 13th century, and their invention has been ascribed to several persons. The Encyclopædia Britannica, however, states that undoubtedly they were known to the ancients, and credits their origin to the Chinese.

It seems to be the proper thing when an invention or discovery is veiled in obscurity to lay the blame wholly upon the Chinese. The first known use of a cylindrical lens was by Airy the astronomer, who corrected his own astigmatism by this means in 1827.

For some reason this form of lens did not come into general use for many years. The periscopic form of lens is generally credited to Dr. W. H. Wollaston, and if history is correct this form of lens is quite old, as Wollaston died in 1828. The cylindrical lens has been almost solely used to correct astigmatism until quite recently. I say however, because the toric form was not known, as it is quite certain that the true toric lenses were made at least 60 years ago. Probably the reason why the toric form of lens has been so slow in coming into use lay in the extreme difficulty in grinding perfect toric tools as well as the necessarily high cost of the lenses.

So far as I know, the first attempt to make toric lenses commercially was by J. Borsch, of Philadelphia, Pa. Mr. Borsch once showed me his machine, which was made in 1885, and also some of the lenses produced. If I remember correctly, he made a toric lens in the double convex form by grinding a convex toric on one surface of the lens, and a convex sphere on the other.

Now, as to the advantages, if any, of the toric form of lens over the cylindrical. Let us again take up the ordinary periscopic, with which we are all familiar. The main characteristic of this lens is described by its name, which is derived from the Greek words, $\pi\epsilon\rho\iota$, meaning around, and $\sigma\kappa o\pi\epsilon\omega$, meaning to see; hence to see around. Now, the periscopic lens is, as its roots imply, a wide-angled lens. With the ordinary 1.25 curve it does not give a very wide angle of vision, though better than a double convex, but with the 6.00 curve of our meniscus or deep periscopic lenses, it is possible to get nearly as wide a range of vision as one would be able to get without glasses. The human eye has a motion of about 55 degrees in every direction, or any angle of vision of about 110 degrees. Now, any one who has ever worn ordinary double convex or compound lenses knows that it is necessary to look practically through the center of them in order to get distinct vision. This means a constant turning of the head in order to see objects within a comparatively narrow angle.

You are probably asking—what has all this to do with the toric lens? Simply, that the toric lens can be ground, and is ordinarily used as a meniscus or deep periscopic lens, thus giving a meniscus lens with cylindrical effect.

Therefore, the chief advantage of the toric lens is that it can be made in the meniscus form, and this gives us a good definition of objects viewed at practically any angle in which the eye can be turned. The principal reasons for this better definition of the meniscus I have never seen stated, except in a general way that it enabled one to look radially or normally through the lens. It is my opinion that the comparative freedom from internal reflections, and also the very slight spherical aberration are the main reasons.

In a double-convex lens a ray of light entering the lower part of the lens at an angle around 45 degrees from the axis of the lens would be sure to be incident on some parts of the surface of the lens next to the eye at greater than the critical angle, thus being totally reflected, and, of course, such rays must confuse the vision. With a meniscus lens of a 6.00 to 9.00 base curve the rays entering at the same angle would be incident on the surface of the lens at very near the normal, and therefore would be refracted and not reflected.

Now, as to spherical aberration, the textbooks tell us in a general way that a double-convex lens has four times the spherical aberration of a plano-convex, the light being incident on the convex surface, and that a crossed convex lens with radii of about 1 to 5, the light being incident on the stronger surface has less aberration than either. This certainly does not seem to favor a meniscus lens, and if we were to try to throw an image upon a screen with a meniscus lens we would probably find a great amount of spherical aberration, but if we remember that the screen is stationary with regard to the lens and that it takes in the whole picture at once, while the eye moves in its socket, looking simply at a point at a time, we will see at once that conditions are different.

The formula for a lens of least possible spherical aberration is very complicated, but the principle involved is that the lens should be of such shape that the opposite angles of the incident and refracted rays would be equal. For a spectacle, or eyeglass lens, the meniscus form more nearly fulfils the conditions required. For a spherical lens, then, the ordinary meniscus answers every requirement, but when a lens is required to correct astigmatism, one surface of the lens must be of such form as to give a cylindrical effect. This is accomplished by making one of the surfaces a toric form.

Now, as to the toric surface, the word toric is descriptive of the shape of the surface. It is derived from the Latin *torus*, the name of the semi-circular convex moulding around the base of a column. The architectual term for this curve is a tore, and a slab sawed from a tore would be of the same shape as the surface of a toric lens.

As to the other advantages of the toric, one of the greatest is the absence of reflections from the surface next the eye. When a ray of light meets a reflecting surface, the angles of incidence and reflection are equal, and it is almost impossible for a ray of light to meet the concave surface of the lens at a great enough angle to be reflected on the retina. This is a good talking point for the meniscus lens, although it might not work with a school teacher. I remember seeing her watch the scholars behind her by means of the reflections on her glasses. I would not recommend a toric lens for a very strong sphere, as the outside convex curve then becomes extreme. It would be a better plan, when such a sphere is called for, to grind a convex toric on one surface of the lens and a plus curve on the other, making a double-convex form of lens.

The operation of grinding and polishing perfect toric surfaces requires the greatest skill and care. To begin with, the tools should be mathematically corrrect, and this means expensive machinery to make them,

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and to frequently true them up. The curves should be the true torus, and with the most perfect machine imaginable only a few pairs of lenses should be ground on a tool. It should then be trued up before being used again. This does not mean rubbing it with a file until a lens will appear right by the lens measure, but it should be returned to the mathematically correct curves.

To save glass, time and wear on the tools, I have, with great success, for a year or more made my toric blanks by melting the glass and moulding to shape. They require very careful annealing afterward to prevent them from breaking. This, however, is a simple matter with the proper kind of furnace. The blanks are then fastened to the blocks with pitch, and brought into shape on a tool made for the purpose. They then go to the machine, and here only very fine emery is used to smooth the surfaces and insure accuracy. The motion imparted to the lenses by the machine must be such that any wear on the tool will be evenly distributed over its whole surface, so as not to change the shape.

The machine, which I use, and on which I have recently been granted a patent, will generate circular, oval or straight line motions. In practice I use a very long oval, being almost a straight line, and this line changes its direction at every stroke, distributing the wear with mathematical precision, and making hundreds of motions before a given point on the lens touches the same point on the grinder twice.

After the lenses are ground they are polished, and as it is of the utmost importance that the lenses be ground theoretically correct, it is equally important in polishing not to destroy that shape. This is where the utmost skill is required, and has been the most difficult problem to solve. The finished surface should be perfectly free from waves. A wavy surface on a toric lens is hard to detect, but is simply ruinous to the eye of the wearer. After the toric surfaces are ground the next operation is grinding the spherical side. If the proper allowances for the curves and thickness of the finished lens have not been made, the finished lens will not neutralize. To illustrate—if you were to grind a plus 6.00 on one side and a 6.00 on the other side of a piece of glass an inch thick, you might at first think the 6.00 curve would neutralize the plus 6.00 curve, but you would really have a fairly strong Pcx lens, and the thicker the glass the stronger would be the lens. Of course, the one-inch thick lens is an exaggeration, but it serves to illustrate the principle.

Next comes the edging, and right here is a chance for a great talking point if your customer is a sportsman, billiard player, or, in fact, interested in any pursuit requiring a wide range of vision. It is possible to so shape a toric or meniscus that when properly mounted, the lens will practically touch the face all around its edge except at the extreme outer end of each lens. This is done by giving the lens a sort of half-eye shape, the top of the lens flat fitting along the eyebrows, the ends of the lens well rounded, and the lower half of the lens very full shaped. The bulge or curve of the lens makes it clear the eyelashes, and the result is a lens, which, if properly shaped, is becoming to anybody, and gives as wide a vision, practically, as the same person would have without glasses. It may be necessary, in order to get the best results, to use an inset stud so as to get the lenses as close to the face as they should be.

One word more in the nature of advice: Use the concave toric surface and you will always be sure of a deep lens. For instance, supposing the Rx. calls for + 6.00 = + .50 cyl.; if the toric surface is convex, the resultant lens is a plano-convex, and might just as well be an ordinary compound. If the toric surface were concave, the lens would have been a meniscus form with all its advantages. Of course, in case of a bifocal the segment would require to be on the outside of the lens, but that is the place for it, as it does not collect dirt from the lashes, and if properly made, will be as nearly invisible on the outside as on the inside, when on the face.

Personally, I do not believe that the convex toric can be as accurately ground as the concave, although it is considerably cheaper to make. Judging from my experience with toric lenses, I believe that no one who has been properly fitted with them, and worn them long enough to get accustomed to them, would be willing to go back to the flat form of lens.

### The Early Literature of Optics.

(Résumé of an address by Prof. Silvanus Thompson, President of the British Optical Society, London, Eng.)

(*Continued from issue of July* 26.)

ANOTHER idea of Plato's was that light consisted of corpuscles, which were shot out of those colored bodies and entered the eye. Another idea to be found in the early Greek writers was that when the observer saw in a mirror the image of a thing, his eye projected that image through the mirror to some point in the space at the back. That was part of the old idea of the eye sending out rays. In the middle of all this, they came upo writings of Aristotle, who did not give us much bearing directly upon optics, who controverted some of the ideas of current. He controverted the notion that the eye sent out corpuscles or rays. In those days all things were classed as belonging to four elements, and the eye was classed as fire or a fiery body which shot out corpuscles or rays.

Aristotle disproved that notion with the pertinent query why the eye, if it were a fiery body, could not see in the dark. In other branches of optics Aristotle made further advances. In his book on "Meteors," he treated of the rainbow, in which he distinguished three colors only; and he wrote about the scintillation of the stars and why they twinkled. It was surprising that a man of such gigantic intellect did not give more attention to the science of optics. Nearly 100 years later came Euclid, whose work on optics had been lost for a long period. In the form in which it had been handed down to us, one could not say how much was Euclid's and how much the work of other writers or editors.

This extremely interesting book was divided into two parts—general optics and reflection. There were axioms, and en followed a number of theorems, each hg ing to one another and developing the b ject. Professor Thompson read a n ber of these quaint and curious axioms d theorems. Coming to the time of H o, of Alexandra, 260 B. C., Professor Thp son characterized Hero as the invento of the slot machine. To him was due e discovery of the law of reflection, the c trine of least time. M. Fermat afterw is developed this doctrine; and it was associated with the names of Hamilton Chalmers.

Archimedes, who discovered hydros displacement was certainly acquainted the law of reflection. Around his name grown up considerable amount of litera on the subject of the burning mirror, which, it was alleged, he had set fire t Roman vessels in the harbor of Syra In 1646 a Jesuit published a marve book treating of a variety of subjects cluding the laws of reflection and re tion. Another interesting treatise on op written by Alhazen, the Arabian, was p ed at Basle in 1662, giving another ver of the mirror of Archimedes. Then had the treatise on the same subject Seguer about 1730, and other treatises various authors, including Buffon, the n ralist, who tried the Archimedean exp ment.

Clearly, Archimedes attracted a dea attention from those interested in op They wrote about the mirror, and told v to repeat the experiment; but it was a they did not go back to the original count. There was no reference to Ar medes' mirror in the writings of Polyb or Livy, or Plato, who were his cont poraries, or nearly so. Although Polyb wrote a detailed account of the siege Syracuse, and mentioned the fireships t were sent out against the Roman fleet, did not mention the burning mirror. Th was every reason to believe that this st of Archimedes' burning mirror was a sp ious one; and it seemed that someone, or 700 years afterwards, mixed up t great philosopher's work in defending Sy cuse with this story of the burning mir Seneca investigated the colors of a pri in sunshine, and compared them with rainbow.

Claudius Ptolemy gave us the first m tion we have of dioptrics, the law of wh he investigated. It was to Ptolemy t we owed the first approximation to law relating to the angle of refraction the case of air and water. Other wo which might be singled out for mention connection with the burning mirror w the treatises of the younger Pliny, Vinc de Beauvais (1240) and Saint Isidor.

Among the Arabs, two writers treat of optics, one of whom was Alhazen (10 1100). Alhazen confirmed Ptolemy as refracted light, and to him we owe t doctrine of optical reversability, confir ing the doctrine that light can always trace its own path. To him we are debted also for the use of the magnifyi glass. Yet Alhazen somehow never me tioned spectacles. Roger Bacon describ the use of two lenses, but these were on a sort of superior magnifying glass. Spe tacles were unknown to him.

It was not certain when spectacles can

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Salvini sometimes was credited with invention; and in 1299 there was a dis- t reference in an Italian treatise to spec- les. About the year 1300 there was a ır reference to the same subject; and 1305 another writer spoke of spectacles having been invented about 20 years ore.'

'he Abbé Maurolycus, teacher of mathe- tics at Messina and author of a treatise itled "De Lumine et Umbra," in 1755, lt with focal planes, and investigated the first time, as far as he (Professor ompson) knew, the cause of short-sight. ey came now to a contemporary of the bé, in Joannes Baptista Porta, of Naples, o wrote the first book on refraction in 3. (Professor Thompson here exhibited rta's own copy, annotated by Porta him f.) This Neapolitan invented the *camera cura*, and discussed the actual path of a through the lens.

Kepler's contributions to dioptrics were ll known. He invented the astronomical escope, and made many valuable con- utions to our knowledge of dioptrics. gave a new formula in refraction, and was the first to put a draw tube to a escope. There were sound reasons for ieving that the telescope was invented in lland. Galileo never claimed the inven- n for himself; but he heard of it, and to work and reinvented it for himself. Holland, too, was made the first binocu-

Among the great contributors to the sci- e of optics whose names were mentioned his review of the progress of the science re Descartes, Robert Boyle, and Robert oke (1635-1678), the inventor of the crometer. No one seemed to have in- ted the microscope. Apparently it had wn up. It might be said that Newton l put the science of modern optics on its is as it came to us.

n conclusion, Professor Thompson said he ed he had made good his plea as to the ue of going to the original sources and wing how the science grew. Anyone o took the trouble to discover how points re noted and developments made could fail to obtain thereby a much firmer d of the subject, even in the scientific se, than if the whole of the information l been derived from text-books written the 19th, or even in the 20th century.

THE END.

Davis R. Cohen has been appointed man- r of the jewelry and optical department the store of the H. Herpolsheimer Co., ncoln, Nebr.

Geo. A. Rogers, president of the Illinois tical Society, is sending out to the mem- 's copy of an amendment to the consti- ion, which he proposes to offer at the xt annual meeting of the society. This endment proposes that no one shall here- er be admitted until he has passed a rough examination in practical and tech- al optometry, and that the members of society shall before the following meet- submit to the same test. The amend- nt is a long one, taking in nine sections, viding for a Board of Regents, and details of the examination, fees, etc.

### Retinal Images in Literature.

BY E. LE ROY RYER.

IT appeared of sufficient interest to those engaged in the study of optics to warrant calling attention to the fact that Edgar Allen Poe used as the nucleus of one of his stories the phenomenon of retinal images. The title of the story is "The Sphinx." It deals with a young man who is spending a fortnight in the country at a friend's home, during the period in which the cholera reigned in New York. Each day brought reports of the death of some friend or acquaintance, until a state of mind was produced in the young man that permitted him neither to think, speak nor dream of anything else. His friend was of a more philosophical turn of mind, and endeavored to arouse him from this abnormal state of gloom into which he had fallen. The story, after dealing with the psychological features, leads up to the point that interests the optometrist.

One evening the young man is seated at a window reading, when, upon looking up, he sees a living monster of hideous conformation making its way from the summit to the bottom of a distant hill. The description of this monster in the author's own words is as follows: "I concluded it to be far larger than any ship of the line in existence. I say ship of the line, because the shape of the monster suggested the idea—the hull of one of our 74 might convey a very tolerable conception of the general outline. The mouth of the animal was situated at the extremity of a proboscis some 60 or 70 feet long, and about as thick as the body of an ordinary elephant. Near the root of this trunk was an immense quantity of shaggy black hair—more than could have been supplied by the coats of a score of buffalos; and projecting from this hair downwardly and laterally sprang two gleaming tusks, not unlike those of the wild boar, but of infinitely greater dimension. Extending forward, parallel to the proboscis, and on each side of it was a gigantic staff, 30 or 40 feet in length, formed seemingly of pure crystal, and in shape a perfect prism—it reflected in the most gorgeous manner the rays of the declining sun. The trunk was fashioned like a wedge, with the apex to the earth. From it there were outspread two pairs of wings, each wing nearly 100 yards long, one pair being placed above the other and all thickly covered with metal scales, each scale apparently some 10 or 12 feet in diameter. I observed that the upper and lower tiers were connected by a strong chain. But the chief peculiarity of this horrible thing was the representation of a "Death's Head," which covered nearly the whole surface of its breast, and which was so accurately traced in glaring white as if it had been there carefully designed by an artist. While I regarded this terrible animal, and more especially the appearance on its breast, with a feeling of awe and horror—with a sentiment of forthcoming evil, I perceived the huge jaws expand, and from them there proceeded a sound so loud and so expressive of woe, that it struck upon my nerves like a knell, and as the monster disappeared at the bottom of the hill, I fell fainting to the floor."

After some days passed and only with great effort he tells his friend of the experience, who is, at first, alarmed, but who acts finally as follows: "Requesting me to exchange seats with him he opened the book and said: 'But for your exceeding minuteness in describing the monster, I might never have had it in my power to demonstrate what it was. In the first place, let me read to you a school-boy account of the genus Sphinx, of the family Crepuscularia, of the order Lepidoptera, of the class of Insecta. The account runs thus:

"'Four membranous wings covered with little colored scales of metallic appearance; mouth forming a rolled proboscis, produced by an elongation of the jaws upon which are found the rudiments of mandibles and downy palpi; the inferior wings retained to the superior by a stiff hair; antennae in the form of an elongated club, prismatic; abdomen pointed. The Death's Head Sphinx has occasioned much terror among the vulgar, by the melancholy cry which it utters and the insignia of death which it wears on its corslet.'

"Here he closed the book and leaned forward in the chair, placing himself accurately in the position I had occupied at the moment of seeing 'the monster.'

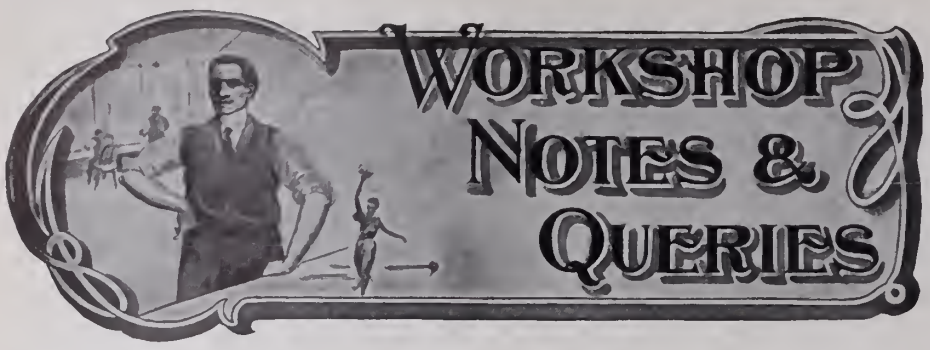
"'Ah, here it is,' he exclaimed. 'It is reascending the face of the hill, and a very remarkable looking creature I admit it to be. Still, it is by no means so large or so distant as you imagined it; for the fact is that as it wriggles its way up this thread which some spider has wrought along the window sash, I find it to be about 1/16 of an inch in its extreme length, and also about 1/16 of an inch distant from the pupil of my eye.'"

Thus Poe works up an ingenious story, but from a technical point of view it is a mass of flaws; superficial knowledge would lead one to believe this effect could be obtained, but a proper knowledge of the accommodation and retinal images soon makes it evident that only a very marked myope could focus an object so situated, and, of course, he meant 1/16 of an inch from the cornea instead of from the pupil.

### An Optical Query Answered.

*Patient is a young man, aged 25 years, who, recently, had trouble with his eyes, owing to the excessive use of tobacco. As a result he can see only large letters at a very close point, while at a distance he can barely see to enable him to go about. With the retinoscope, O. W., I get + 75, which affords no improvement. With the opthalmoscope the optic nerve is pale, almost white, in spots. Is there any chance of this patient getting improvement by medication? It is now over two years since he became blind. He has received circulars from several advertising oculists, and thinks of trying the treatment, although the oculist who attended him at the time gave him no encouragement.* M. T. V.

ANSWER:—If your patient has found no gradual improvement in vision during the time specified, there is but little chance of his ever obtaining any. The ophthalmoscopic changes noted in atrophy of the optic nerve are as follows: The disk is greyish or whiteish, and often cupped, and the vessels are diminished in size to a certain extent. I would place but little faith in the statements of a "long-distance cure" oculist.




[*Answers are also solicited from our readers to the questions published on this page.*]

QUESTION No. 1276. — **Hollow Knife Handles.**—*How are hollow knife handles made?* *H. K. H.*

ANSWER:—The better grade of knives and forks manufactured now have hollow German silver handles. They are made in halves and are shaped under a drop hammer. The surplus edges are cut off and the two halves, after they have been filed and fitted together are hard soldered together. After filing off the seams the handles are fitted to the shank of the knife and this is again hard soldered to the handle around the holster. The knife is now ready for the buffing room, from there it goes to the plating room, etc., until finished. This mode of making knife handles produces a light and in every respect an article superior to the solid steel handles.

QUESTION No. 1277.—**Davis' Potassium Cyanide.**—*Is there any difference between the German cyanide and the Davis cyanide? We use much of it for gold plating solution, and were informed that the Davis was the best for this purpose.* *H. E. & Co.*

ANSWER:—Many of the older platers prefer the use of the Davis brand, but it is doubtful if there is any difference. The German cyanide possesses more strength and it is necessary to use it in a smaller proportion than the Davis. There is no doubt that the Davis cyanide is a much purer and cleaner product and for that reason it is preferred for gilding solutions by many platers, owing to its comparative cheapness. The German product is used for silver and other large solutions, while the Davis is employed in the making of gold solutions.

QUESTION No. 1278.—**Weak and Strong Mainsprings.**—*I would like to have you settle a dispute by answering two questions for me. (1) If I take the mainspring out of a watch that keeps good time, and put a stronger mainspring in the watch, will it still keep good time. If not, please state what effect it will have. (2) If I put a heavier weight on the pendulum of a clock that keeps good time, will the clock still keep good time. If not, please state what effect it will have. By keeping good time I mean not changing any other part of the movement.* *F. T.*

ANSWER:—The changing of a weak mainspring for a stronger one will surely change the running of the watch, as such a change will affect the extent of the vibration of the balance, which will destroy its isochronous properties. The changing of the mainspring is often resorted to, when a watch with a going barrel is losing time in the last hours during the day's winding. Changing the weight of the lens or the bob of a pendulum will change the point of oscillation and must change the time keeping, but the clock may be regulated again and made to resume its good time keeping by shifting the timing nut. In a clock with a recoil escapement the changing of a light pendulum for a heavier one will change the time keeping and the clock with a lighter pendulum will go faster than one with a heavier pendulum.

QUESTION No. 1279.—**Soft Soldering.**—*I recently tried to solder together parts of a broken cover belonging to a plated ice-pitcher, but the solder would not run even; it remained in lumps, which I had to file off. How can I make the solder run smooth?* *S. B. T.*

ANSWER:—The pieces should be scraped perfectly clean where the soldering is to be done. Then use the light on the articles and warm the pieces, but not enough to endanger melting the metal. Any soldering fluid can be used as a flux. Apply this to the parts with the solder rod and warm the pieces enough so that the solder will flow in smoothly, using very little solder. If the proper heat is used the solder will run in, easy and smooth. Sometimes the solder is too hard and can be used only by an experienced solderer. In this case it is best to remelt the solder and add a small quantity of quicksilver, which will reduce the melting point and prevent the burning of the metal.

QUESTION No. 1280.—**Silverplating Brass and Whitemetal.**—*Silverplating brass rods, to which are soldered white metal trimmings, will turn the metal trimmings black during the preliminary for the plating. Is there any way to prevent this?* *Y. T.*

ANSWER:—This blackening of the white metal is caused by the acid which is used to clean the brass. To avoid this acid, dip, by plating a light deposit of silver on the brass before the trimmings are soldered on. In this case all the buffing necessary will have to be done before the plating. After the trimmings are soldered to the whitened rod the plating can be done as usual with white metal.

QUESTION No. 1281.—**Casting Spouts and Handles.**—*How are the handles and spouts, on plated teapots cast, so as to make them hollow?* *N. L. B.*

ANSWER:—The metal is flushed out of the mould before it becomes cold. The explanation of this is that the moulds are at such a temperature as to allow the metal to cool at the outer parts, and the molten metal being poured out before it becomes cold, leaves the articles hollow.

QUESTION No. 1282.—**To Remove Egg Stain from Silver.**—*A customer will sometimes ask me how to remove egg st from silver. Will you kindly tell me to do this?* *C. L*

ANSWER:—Strong salt brine will rub the tarnish, or use ammonia.

QUESTION No. 1283.—**To Remove Stain from Silver.**—*I have a few sil articles that are spotted with ink; how I quickly remove the stains?* *K. L. I*

ANSWER:—Make a paste of chloride lime and water, and rub it on the sta

QUESTION No. 1284.—**Gilding Glas** *How can I gild the edges and a bend a glass cup?* *S. B. T*

ANSWER: — To have gilding adh firmly to glass, a proper flux of anhydr borax is necessary. The real gilding effected by the aid of heat. For this p pose a solution of gold in aqua re (chloride of gold) is precipitated by p ash or green vitriol, resulting in a fi divided powder consisting of meta gold. This is washed, dried and rub up with the flux of anhydrous bor Mix the same with oil of turpentine or g water and apply this with a brush. W heated in the muffle, the volatile oil capes, the gum is consumed, the bo melts and firmly attaches the gold to surface of the glass.

QUESTION No. 1285.—**Cyanide Process Electroplating.**—*I would like to know h the use of cyanide was brought about in electro deposition of metals.* *C. P. M*

ANSWER:—According to Hoefer, prus acid appears to have been known to t Egyptian priests, who used it for poiso ing those found guilty of divulging t sacred mysteries. According to Eisler, t fact that gold, when in a fine state of vision, was soluble in cyanide of potassiu was already known in the middle ag when the gilding of metals was carried o by jewelers and alchemists, by dissolvi gold in a cyanide solution. Unless pota sium cyanide was at that time made fr prussic acid, obtained from vegetal sources, it is difficult to reconcile this wi the statements made by Watts, by Rosc and Scharlemmer, and by other authoriti that potassium ferrocyanide was discover by Macquer in 1752 and hydrogencyani by Scheele in 1782, for these, particular the former, are the present sources of pota sium cyanide. The solubility of gold a silver compounds in a cyanide solution demonstrated by Scheele in his "chemic essays." According to Gore, it was t reading of this passage in Scheele's wor which, in 1840, suggested to John Wright, Birmingham, England, the availability cyanide of gold and silver, dissolved in solution of alkaline cyanide, for use electroplating. This plan was immediate tested with solutions and later in potassiu cyanide. The electroplating was embodie in a British patent, issued to G. R. and I Elkington, Mar. 25, 1840. This patent b came the basis of the arts of electrosilverin and electrogilding, which have been so ex tensively practiced ever since. It was 1840 also that the availabilities of the metal themselves were taken advantage of, fo in Mason's separate battery, devised in th year, the necessity of supplying additiona metallic salts to the bath as deposition wen on was obviated by using an anode com posed of the metal to be deposited on th object suspended at the cathode.

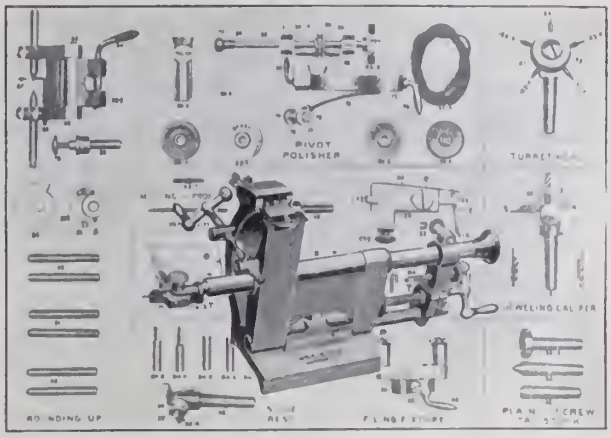
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27 Eldridge St., New York,
Bargains from Auction Sales Daily.

Wholesale Dealer and Jobber in
**Jewelry, Watches, Silverware, Clocks, Bronzes and Novelties**
of every description.
**Jewelers' Fixtures, Machinery, Trays and Boxes especially.**
Also pays high cash prices for entire jobs, stocks and stores of Jewelry, Fixtures, Jewelers' Tools, Machinery, &c.

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LARGEST SHOWROOM IN NEW YORK devoted to Novelties for Jewelers. NOW IS THE TIME to reserve our Best Sellers for your Fall deliveries.

DESK SETS — GUN METAL
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THERE IS NOTHING COMPARABLE to the real Bronze. Imitations are good of their kind and popular because lower priced—but the genuine is the standard.

Our new showings set the standard high. It is not enough to say of them that they are beautiful. What is more, they are true to life—like a fine painting. Some of them smack of the sea, some of the wild life of the plains, some of pastoral scenes—all catch some pose of real life.

**Ferdinand Bing & Co.'s Successors**

*Special Wares for the Art Department of Jewelers*

**10 Washington Place** **New York**



# THE CONNOISSEUR

*Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-a-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.*

## cent Reappraisements of Glassware, China and Decorated Earthenware.

REAPPRAISEMENTS of glassware, china and decorated earthenware ere announced recently by the United ates General Appraisers as follows:

lown Glassware—From Schott & Genossen, na, exported May 4 to 17, 1905; entered at New ork and Philadelphia (File Nos. 35856, 35908, 909 and 35930); findings of Sharretts, G. A.: 00 Jena perforated globes, Q opal; entered at 24 arks per 100; 8256 ditto, ob opal, 50 m/m; en- red at 24 mks. per 100; 1872 ditto, 49 m/m; en- red at 34 mks. per 100; 1152 ditto, O opal 49 m; entered at 24 mks per 100; rehate 24½ per nt.; 9600 Jena perf. globes, Q opal; entered at 24 ks. per 100; rebate 23½ per cent.; add cases and cking; all no advance.

Decorated Earthenware—From Quong Tsui uen, Hong Kong, exported May 23, 1905; en- red at Chicago (File No. 36107); findings of aite, G. A.: 4 boxes china plate, cac'. 13 set; ntered at 22.75 Mexican dollars per box; no ad- ance; 1 box china soup bowls, 70 pieces, entered 10.50, advanced to 11.90 Mex. per box; 2 boxes, tto, each 80 pieces, entered at 7, advanced to 80 Mexican per box; 1 box china dishes, 80 eces, entered at 8.75, advanced to 8.80 Mexican er box; 2 boxes china bowls, each 27 sets; en- red at 9.45, advanced to 10.80 Mex. per ox; 1 box china soup bowls, 40 pieces, en- ered at 3.59, advanced to 4.40 Mexican per box; pieces, ditto, entered at 4.55, advanced to 4.70 lexican for all; 1 box china covered teacups, 3 et; entered at 2.71, advanced to 3 Mexican per ox; and similar goods, packing included.

Decorated Earthenware—From Etienne Delan- oy, Amsterdam, exported June 30, 1905; entered New York (File No. 36086); findings of Shar- tts, G. A.: 1 earthenware jar; entered at 12, dvanced to 20 florins; 1 earthenware round laque, entered at 6, advanced to 12 florins; 1 rthenware picture, in wood frame, entered at 18, dvanced to 60 florins; 1 earthenware blue bowl, ntered at 3, advanced to 5 florins.

Blown Glassware—From Gebr. Greiner, Penzig, xported June 6 and 20, 1905; entered at New ork (File Nos. 36088/90); findings of Sharretts, A.: 120 doz 2¼x7″ green cones, entered at 3 arks per doz, no advance; 50 doz. 2¼x10″, ditto, ntered at 5, advanced to 5.10 marks per doz; 100 oz. green cone shades, 170, 2¼x10″, entered at 4, dvanced to 5.10 marks per doz; 100 doz. ditto, 4, 3¼x10″, melted bottom; entered at 5, ad- nced to 5.10 marks per doz; cash discount, 2 per nt; add cases and packing.

Blown Glassware—From Gebr. Greiner, Penzig, xported May 25, 1905; entered at New York File No. 36083); findings of Sharretts, G. A.: 40 oz. 10″ green uher fg. auerschirme m/scizze; en- red at 5.20, advanced to 6.16 marks per doz; 25 oz. 10″, ditto, augenschirme; entered at 1, ad- nced to 1.50 marks per doz; 50 doz. 10x2¼″, tto, electr schirme, entered at 4.50, advanced to 10 marks per doz; 12 doz. 7x2¼″, ditto, entered 2.60, advanced to 3 marks per doz; 25 doz. een uher fg. glasbirnen, entered at 2.60, ad- nced to 3 marks per doz; 8 doz. 10″ green uher . chirme m/scizze, entered at 6.50, advanced to marks per doz; cash discount, 2 per cent; add ses and packing.

Decorated China—From Porzellanfabrik Victoria, trohlau, exported Apr. 29, 1905; entered at New k (File No. 35996); findings of Board No. 3: dinner sets, 101 pieces, seconds, 834/8153 A, en- red at 17.50, advanced to 19 crowns per set; dinner sets, ditto, 834/8154 A, entered at 7.50, advanced to 19 crowns per set; balance as reviously published in Circ. No. 1267, Reap. No. 55, July 31, 1905; add crates and casks.

## Early Indian Pottery.

(C. H. ROBINSON, in the *Keramic Studio.*)

ETHNOLOGISTS divide mankind into four classes—savage, barbarous, civilized and enlightened. In this division they consider the making and use of pottery to be the first stage above savagery, as indicating more fixed habitations and a commencement of the individual ownership of property. There are but few tribes now below the rank of barbarous as gauged by this rule, for nearly all the so-called primitive tribes have advanced to the manufacture and use of pottery.

In the investigation of prehistoric ruins in all parts of the world, the grade of pottery found has been a sure index to the progress which had been made in other domestic arts. Some scientists conjecture that the potter's art was originally discovered by accident. They think that baskets were first made, and that desiring to boil meat or other food, the savage coated the outside of his basket with clay and set to simmer over a slow fire. After being thus used several times, the hardened clay dropped off, retaining its shape, and an intelligent savage concluded the intervention of the basket was wholly unnecessary and clay formed to the proper shape and submitted to the action of fire would answer the purpose equally well. If this be true, the discovery of pottery, like that of many other things in the path of progress, was accidental.

When the primitive inhabitants of what is now the United States first came in contact with the whites, all were potters, but those inhabiting the southwestern part who were more nearly in contact with the Aztecs of Mexico were the more expert in this art.

In other portions of this country, the best pottery was manufactured by the tribes which inhabited the localities in which mounds exist, and these peoples or tribes are commonly known as "Mound-builders." Their vessels of baked clay were far superior in material, manufacture and artistic form, to those which have been found in other localities.

In the moundless regions, pottery is seldom found except in a fragmentary condition near the surface or upon old village sites, and its imperfection is very evident from the coarse and porous character and the imperfect firing, but in the excavations of mounds whole vessels are not infrequently found, which, for material, artistic form and complete firing, are scarcely inferior to the pottery of civilized peoples.

In the writer's collection are fragments which, from the arcs of the circles, must have been as large as washtubs, and they were so well made and thoroughly fired,




HAWKES CUT GLASS

is not sold to department stores and, therefore, has a marked distinction from that of other makers. No piece without this trade-mark on it is genuine.

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As a money maker for the Jeweler it cannot be beaten.

Write for new handsome booklet, mailed free.

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Stella and Ideal Music Boxes,

39 UNION SQUARE, N. Y.

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We guarantee every one of these lines to be new and the very highest class of Art Pottery we have ever made. Send for photos or see them in our sample rooms.

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Baltimore—2 Clay Street





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**We make a large line of oils in a variety of shapes and cuttings at very low prices.**

**Maple City Glass Co.,**
**CUT GLASS TABLEWARE,**
HAWLEY, PA.

SALESROOMS:
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San Francisco—J. A. Young, 115 Kearny St.
Boston—Sweetser-Bennett Co., 101 Tremont St.
Buffalo—J. R. Stadlinger, 685 Main St.
Indianapolis—J. A. Dugan Co., 28 W. Maryland St.



**FRESH WATER PEARLS**
BOUGHT AND SOLD.
Also PEARLS POLISHED
and all possible improvements made. Pearls damaged by setting or from wear with diamonds restored.
JOHN HAACK, Room 53, 11 John St. New York.


that they were no doubt used for boiling food or making maple sugar.

The smaller vessels were evidently formed by hand and with rude implements from lumps or masses of prepared clay, but the corrugations on the larger fragments clearly indicate that the method of manufacture employed was that of coiling.

In the collection also are some hundreds of fragments from widely separated localities, which vary greatly in material, firing and ornamentation. In some the ornamentation is by incised lines, evidently conventional, others indicate that a form or die with the figure in relief was used upon the soft vessel, while from others it would appear that a circular or semi-circular implement with notches or cogs was used to impress the figure by indentation. A few show that cords were tied about the vessel while soft, but in nearly all the ornamentation appears to be conventional rather than original.

A study of the prehistoric pottery of the United States would be of great interest to the ceramic clubs, especially as to the process of manufacture by coiling.

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The contract for the bell and clock for the new court-house of Fargo, N. Dak., was awarded, about a week ago, to the E. Howard Clock Co., which was represented by the E. P. Sundburg Co., the amount of the bid being $3,770. The bell will weigh 6,000 pounds and the clock will have four dials.

The Bluefield Loan Co., Bluefield, W. Va., has purchased the entire stock of jewelry, fixtures, etc., of T. H. Mebane & Co., and will in the future carry a first-class line of jewelry, optical goods, etc. In addition to the pawnbroking business a watch repairing department has also been added. The new concern occupies the large storeroom formerly occupied by T. H. Mebane & Co., at 221 Princeton Ave.

## *THE RAMBLER'S NOTES.*

WHAT THE RAMBLER SAW AND HEARD AMONG DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**SPRING CHIN SAMPLES SOON TO BE SHOWN.**

SAMPLES for delivery in the Spring of 1906 will soon be shown by Paroutaud & Watson, 37 Murray St., New York. Mr. Paroutaud spent most of the Summer at the Pouyat works in Limoges, France, making selections for the American market, and he will return with his samples early in September. A representative of this house said that last Spring the trade placed its orders unusually early, and the deliveries for the Fall trade have been met with promptness, the Limoges strike not causing any delay, as was feared at one time. The deliveries for Fall will continue for some time yet, and dealers who desire to pick goods for their Spring trade will have an opportunity of doing so after Mr. Paroutaud's return from Europe.

*

**NEW IMPORTATIONS OF FRENCH CHINA.**

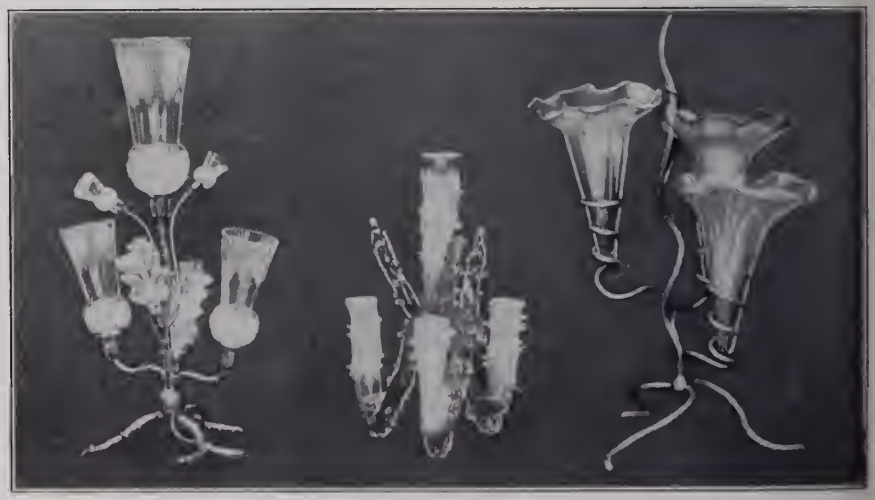
EVEN in midsummer the importation of new and attractive designs in plates is not discontinued by Charles Ahrenfeldt & Son, 50 Murray St., New York. Among patterns recently received from the firm's factory in Limoges were assortments in all sizes from service plates down to bread and butter plates. The hand-painted patterns are principally in quiet and tasteful designs, and the encrusted borders add to the harmony of the color effects.

THE RAMBLER.

---

The business of Ferdi Midelburg, Charleston, W. Va., has been incorporated under the style of the Midelburg-Moses Jewelry Co., with a capital stock of $25,000.


**ENGLISH GLASS**



Large assortment of **Fancy Vases, Centre Pieces** and **Rock Crystal Stem Ware,** particularly adapted for the Jewelry Trade. Write for particulars.

**Sole Agent for the Celebrated CAULDON CHINA**

**EDWARD BOOTE,** 46 West Broadway, New York

# To Visiting Jewelers.

No trip to the city, whether for pleasure or business, is complete without a visit to the great art centers of the metropolis. 'Tis a welcomed relief from the noise and bustle of the business world to stroll among the fascinating creatures of the artists' fertile brain. And if the jeweler will wend his way to our galleries, we can make it both pleasurable and profitable for him, for among our vast collection of the choicest art goods are many exclusive pieces that will strongly appeal to him and to his customers. He will view in all their entrancing beauty the highest conceptions of the leading artists of the world, sympathetically and understandingly executed by master craftsmen.

Our new importations for the fall season, gathered by our representatives among the leading art centers of Europe, display a greater wealth and wider variety than has ever before been exhibited by any house. Only a personal inspection can convey an adequate idea of the exceptional excellence of our display.

A cordial invitation is extended to the trade to call.

**Clocks, Electroliers, Pedestals, Royal Vienna,**
**Bric-a-Brac, Bronzes, Marble Statuary,**
**Sevres, Art Pottery, Bohemian Glass.**

## Glaenzer Frères & Rheinboldt,

THE EXCLUSIVE ART GOODS HOUSE,

**26-28 Washington Place, New York.**

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Wholesale Jewelers,
## Importers of Diamonds,
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**Hall Clock**

ELLIOTT'S CELEBRAT
TUBULAR CHIMES.

**Harris & Harrington**
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Sole Agents to the Trade
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Gold and Silver Refiners, Assayers and Sweep Smelters,
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SMELTING FOR THE TRADE.



The fixtures in this store manufactured by us.

## Jewelry Store Fixtures and Show Cases
OUR SPECIALTY.

The enlargement of our factory in our new location enables us to quote low prices.

If you need fixtures or show cases let us hear from you. Estimates cheerfully furnished.

## ALEXANDER H. REVELL & COMPANY
REES, DAYTON AND EASTMAN STREETS AND HAWTHORNE AVENUE, CHICAGO, ILL

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IMPORTERS AND CUTTERS

## L. & M. Kahn & Co., DIAMONDS

NEW YORK: 170 BROADWAY, CORNER MAIDEN LANE. AMSTERDAM: 10 Tulp Straat.

Cutting Works, 29 Gold Street, New York.

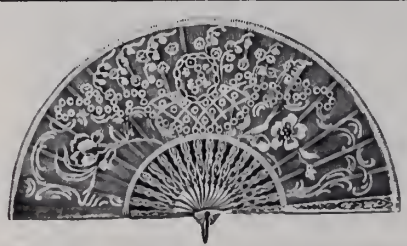
Established 1886. Telephone, 1042.

## GEO. M. BAKER,
GOLD AND SILVER REFINER AND SWEEP SMELTER.

Office—91 Page St. Works—77-85 Page St.
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Our processes are strictly up-to-date, and facilities most complete for doing all kinds of refining. Specialties: Prompt and good returns.



Factories: VIENNA, AUSTRIA. PARIS, FRANCE.

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MANUFACTURERS.
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REPAIR DEPARTMENT



## 42 YEARS OF HONEST RETURNS
IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING.

**JOHN AUSTIN & SON,**
Assayers, Refiners and Smelters,
74 & 76 Clifford Street, PROVIDENCE, R. I.

ALBERT LORSCH. N. Y. Telephone Call, 2142 John. ALFRED KROWER

## ALBERT LORSCH & Co.,
LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK. 131 WASHINGTON STREET, PROVIDENCE, R. I.

CORAL AND ROMAN PEARL LORGNETTE CHAINS
NECKLACES AND COLLARETTES.

IMPORTERS AND CUTTERS OF **Armstein Bros. & Co. Diamonds**
65 Nassau St. Cor. John. NEW YORK.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW,
WITH WHICH ARE CONSOLIDATED
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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Corbin Building, 11 John St., Corner Broadway, New York.

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47TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, AUGUST 30, 1905. VOL. LI. No. 5.

## SILVER SERVICE FOR THE BATTLESHIP NEBRASKA.

THE silver service for the battleship *Nebraska*, the contract for furnishing which was awarded the Reichenberg-Smith Co., Omaha, Nebr., is to be one of the finest possessed by any ship in the navy. The service will consist of a centre-piece, loving cup, punch bowl, punch ladle, silver waiter and 18 silver goblets. The *Nebraska* service is to be delivered Nov. 1. Mr. Smith, of the Reichenberg-Smith Co., by whom it will be delivered, says it will be placed on exhibition in Omaha and Lincoln several days before it is to be sent to the Pacific Coast, where it will be placed on board the battleship.

The total length of the center-piece shown on this page, is 35 inches, and its height is 21 inches. The lights have silver candle shades with the seal of the navy and the seal of the State etched on them. A fine picture of the *Nebraska* is etched on the central panel, as shown in the cut, while at one side is an etching of the Union Pacific bridge at Omaha, indicating the first overland route to the West, and at the opposite side is a scene on the Platte River.

On the corresponding panels of the reverse are etchings of the Capitol building, a farm scene showing stacks of hay, and a skirmish with Indians. Between the various etchings or scenes is relief work, showing the products of the State, including corn, wheat and cattle. The eagle holds in its talons the golden rod, the State flower, and the laurel branch, indicating victory. Seaweed is introduced in connection with a shell effect, indicating the nautical purposes of the objects. The center-piece weighs 500 ounces.

The loving cup or flower vase is used either in conjunction with the center-piece

(*Continued on page 83.*)



CENTER-PIECE OF SILVER SERVICE TO BE PRESENTED TO THE UNITED STATES BATTLESHIP "NEBRASKA."

total weight of the service will be 1,300 ounces. It would take nearly 1,500 silver dollars to supply the metal that is used in its manufacture. It costs $3,000.

The service is being made by J. E. Caldwell & Co., which firm was also successful in the competition for contracts to make the services for the U. S. S. *Pennsylvania*, U. S. S. *Kentucky* and U. S. S. *Iowa*. The



# Two Wedding Patterns

## THE ORANGE BLOSSOM

and

## THE BRIDAL ROSE.

Can you think of any patterns of flatware more appropriately designed?



ORANGE BLOSSOM

BRIDAL ROSE

# ALVIN MANUFACTURING CO.,

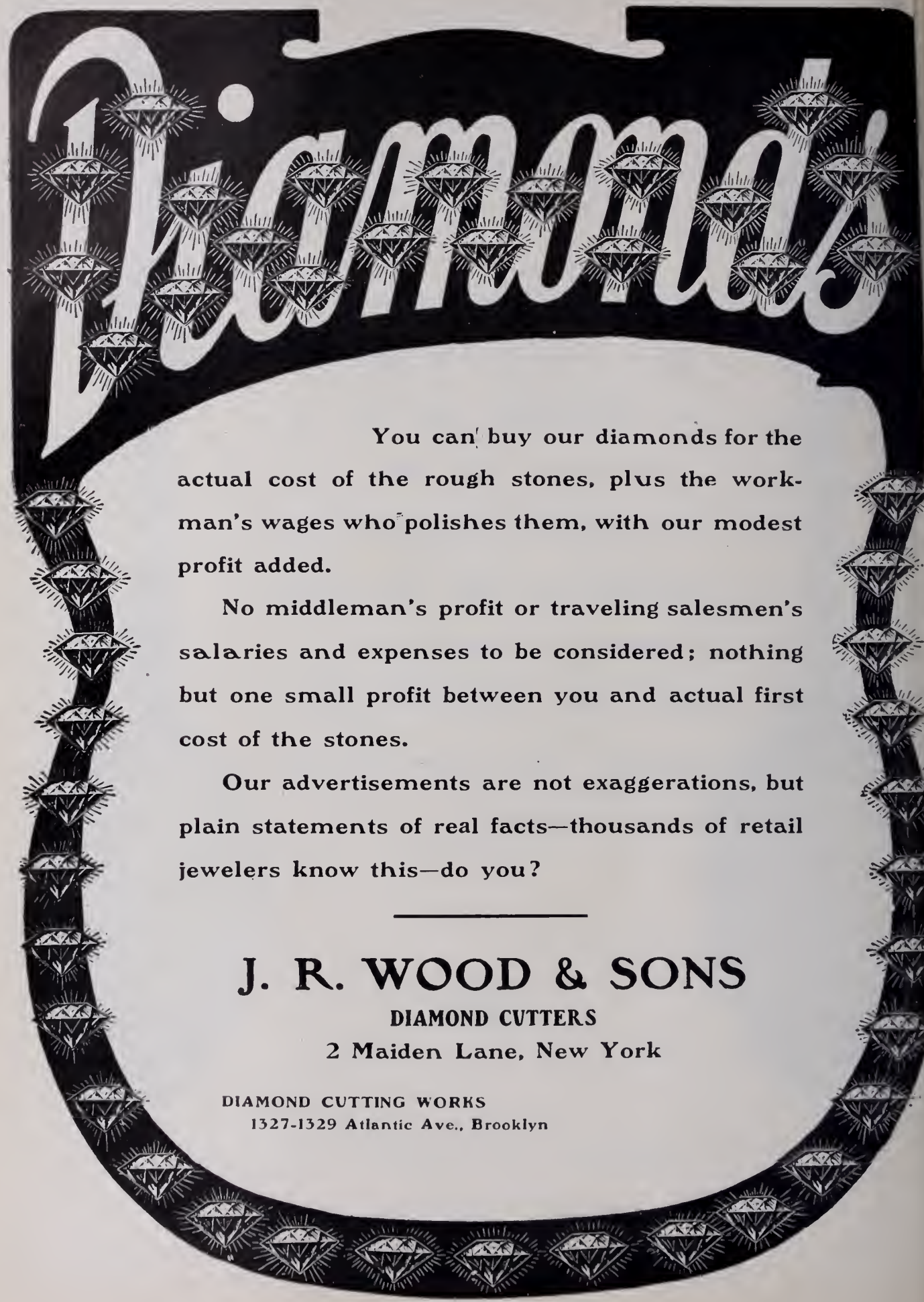
SILVERSMITHS,

52 MAIDEN LANE, NEW YORK.

CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE.

¶ The Jewelers who have come in Competition with the mail order houses, and whose profits have suffered in accordance, will appreciate the fact that Fahys Cases are not represented in any Mail Order Catalogue, and by selecting Fahys Cases will avoid Such Competition.

JOSEPH FAHYS & CO.




You can buy our diamonds for the actual cost of the rough stones, plus the workman's wages who polishes them, with our modest profit added.

No middleman's profit or traveling salesmen's salaries and expenses to be considered; nothing but one small profit between you and actual first cost of the stones.

Our advertisements are not exaggerations, but plain statements of real facts—thousands of retail jewelers know this—do you?

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# J. R. WOOD & SONS

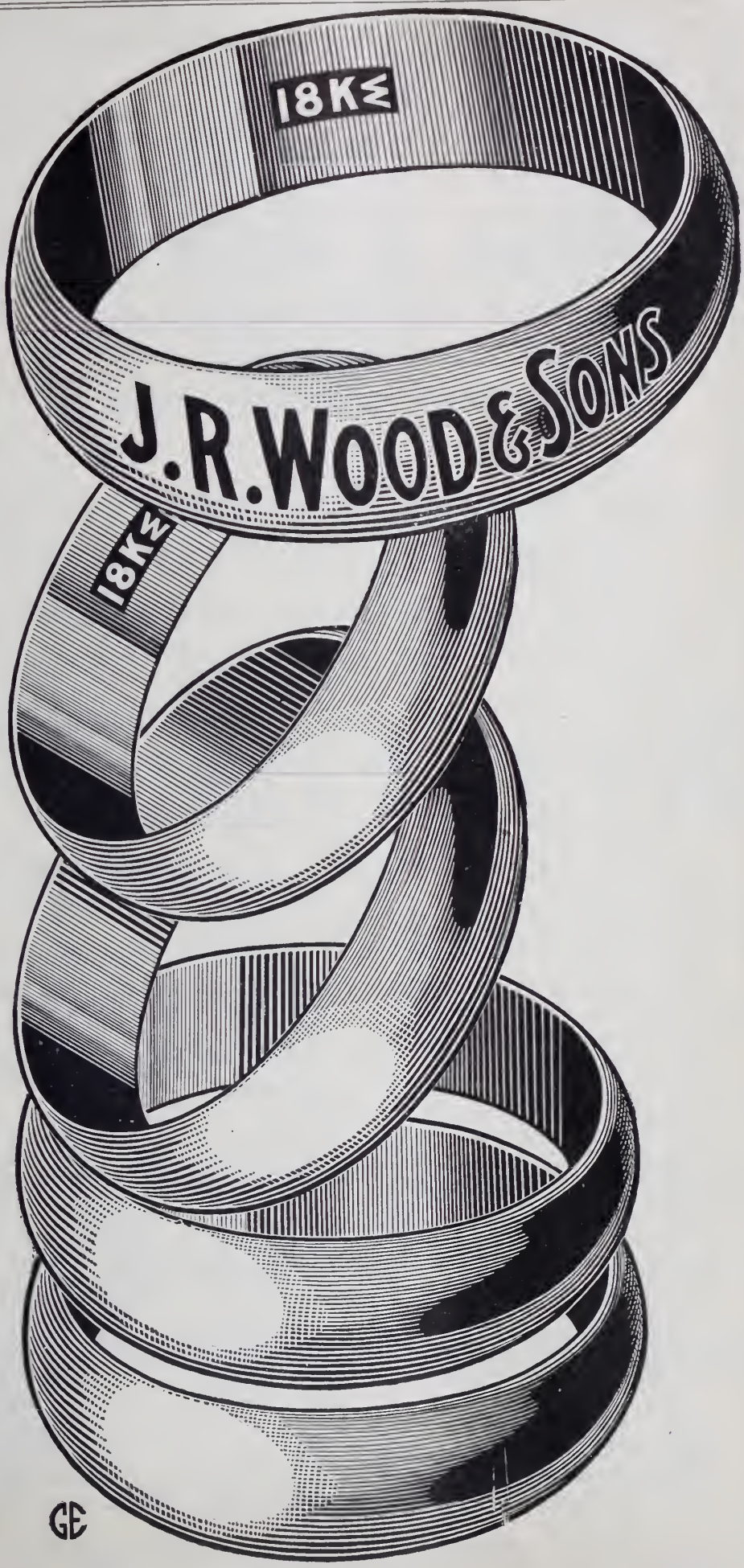
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**2 Maiden Lane, New York**

DIAMOND CUTTING WORKS
1327-1329 Atlantic Ave., Brooklyn

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where they have tayed for 55 ears; where we ntend them al- ways to remain. The standard or quality, for inish, and for general excel- ence.




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2 MAIDEN LANE
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with the winning line of the Season. Our new creations in Safety Fobs and Chatelaine Pins are all that could be asked for. In fact our entire line this season is complete in every detail. Just ask to be shown S. O. Bigney & Co.'s Goods. We make everything in the Chain line. Our prices are right and every article is guaranteed.

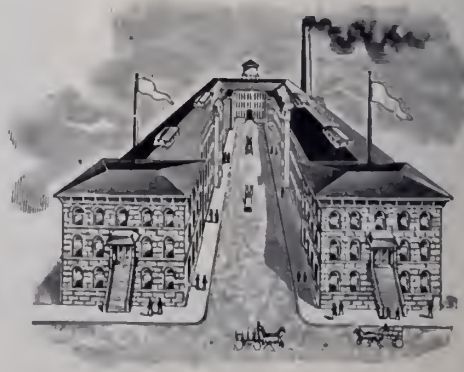
¶ There are no just as good fobs on the market. Insist upon being shown our new inventions. They'll make money for you.

## S. O. Bigney & Co.

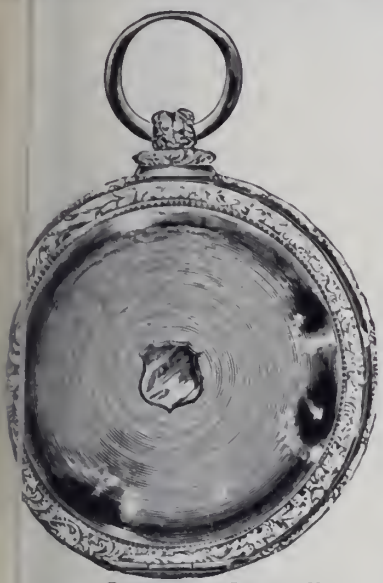
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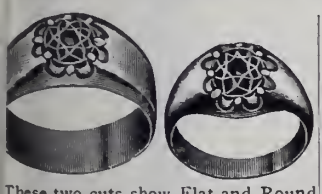
**2**

**WONDERFUL SHOPS:**

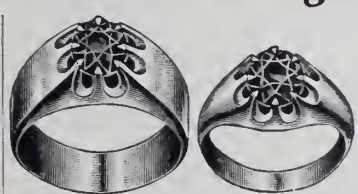
103 & 105 William St., NEW YORK.

57 Washington St., CHICAGO.

# New Claws on Diamond Rings.



These two cuts show Flat and Round Belcher Rings as received, with claws badly worn off and too low to permit resetting stones again.



These cuts show the same rings with new high claws, stones securely reset, and entire rings refinished like new.

Price for six new claws, resetting stone and refinishing ring like new .....$1.50 to $3.00, list.

Price for eight new claws, resetting stone and refinishing ring like new .....$2.00 to $4.00, list.

We retip or put new claws on diamond Tiffany, Belcher, Tooth and rings of every description, to cost from $1.50 to $4.00, list, according to the condition of ring and number of claws on setting.

## Wendell & Company,

**103 and 105 William St., NEW YORK.**

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For 22 years we have been doing

# Gold and Silver Plating.

**Sterling and Plated Ware Repairing for the Trade.**

Do we do yours?
Our plating rooms are the best equipped in the country for job work.



How It Came In.



How It Went Out.

**WE REPAIR**

any article in the silverware line; making new parts to match the old ones that have been melted or broken off, the same as new.

**WE REPLATE**

any metal article in gold, silver, nickel, bronze, brass, oxidized silver, old bronze, statuary bronze, and all antique finishes.

## Wendell & Company,

**Repairers and Special Manufacturers for the Retail Jewelry Trade.**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street, NEW YORK.**

**57 Washington Street, CHICAGO.**



# Stone-Setting.

We carry a most complete stock of Precious and Semi-Precious Stones for special work and replacing lost sets. We import them direct from the cutters in Europe, and furnish them to the trade in single stones at dozen and gross prices.

Have your stone-setting done in our shops and save from thirty-five to fifty per cent.

We employ first class setters, and turn out work very promptly.

No job too small to receive our careful attention.

## Gold Chains Refilled, Renewed and Repaired.

**Old Chains made over into new patterns, using same gold.**

**GOOD WORK. LOW PRICES. PROMPT ATTENTION.**



Sample Job as Received.



As Delivered.



Fancy Link Chain as Received for Renewing.



As Delivered.

## Wendell & Company,

**The Special Manufacturers for the Retail Jewelry Trade.**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street, NEW YORK.**

**57 Washington Street, CHICAGO.**

# How Long is Twenty Years?

TWENTY YEARS is quite a while. It's as long as many people care to provide for ahead. A good deal may happen in twenty years. Styles and tastes may change. Our line of

## WADSWORTH

**(Warranted)**

## TWENTY-YEAR

Watch Cases fully satisfies the requirements of consumers who do not think it necessary to provide for all eternity. The 20-year warranty is good—as also are all other features of these cases.

## *The* Wadsworth Watch Case Co.

**CHICAGO**
**Columbus Building**

**NEW YORK**
**Corbin Building**

**Factory, Dayton, Ky.**

LEATHER EBONY

# Leather: Its Permanent Place

CHANGES OF FASHION affect forms rather than substances. Society adopts much the same materials from year to year—such as silks and satins, gold and silver, and so on. The variations are in the patterns.

Similarly, Leather has a permanent place in the trade, season in and season out.

The best trade wants the best leathers, wrought in the best way. The stock used by this house is selected with the greatest care. The goods are always the most fashionable.

DEITSCH BROS.
14 East Seventeenth Street
NEW YORK

IVORY SHELL

D TRADE MARK

# Scarf Pins that Men Delight to Wear

**Distinctive Designs—Rich Effects—Wide Range of Prices—**
**A Stock that Challenges Comparison.**

THIS little group of twelve Scarf Pins shows something of the richness and beauty of design that mark our productions.

Of course the color effects cannot be given here. This firm prides itself on the form, color and general impressiveness of its products.

The line includes faces, heads, nationaltypes, Egyptian and other strong characteristic designs. With these are combined pearls, diamonds and other precious stones.



THERE are two lines of Scarf Pins made by us—14 Karat Gold, and Platinum with 18 Karat Gold backing respectively. We have 1,000 designs of Scarf Pins in stock, ranging in price from 75c. to $250.

The Scarf Pins here shown run from $1 to $5.

These are merely representative of our general line, which has an immense number of equally attractive designs. Send for selection package. See our Travelers' Stocks.

Special: Our Patented Elk Head.

## Schickerling Bros. & Co.

**28 East 22d Street, NEW YORK**

Representatives:
Theo. M. Schroeder
James R. Palmer
J. T. Scott
L. H. Green
H. E. Reich
Erle R. Sheppard

Conrad Schickerling, Pres.
Alfred Schickerling, Treas.
Theo. M. Schroeder, Sec.

Telephone, 5315 Gramercy

Our Pacific Coast Agents,
A. I. HALL & SON, Inc.,
San Francisco, Cal.,
Carry our full line.

# If it Burns Alcohol We Make It



Placed in a Prominen Position

The

## Sternau Coffee Machine

sells itself. Its elegant appearance attracts attention, and yet it can be said with all truth that THE STERNAU is better than it looks.

¶ None who drinks coffee and values health can afford to be without it.

¶ The reasons are contained in our COFFEE MACHINE Booklet which we will send you for the asking.

## S. STERNAU & CO.,

**MANUFACTURERS.**

**New York Showrooms:**
**Broadway, Cor. Park Place,**
**Opp. Post Office.**

**Office and Factory:**
**195 Plymouth Street,**
**Brooklyn, N. Y.**

THE

# W. J. JOHNSTON COMPANY

FIFTH AVE. and MARKET ST., PITTSBURGH, PA.

Wholesale Agents

# Dueber-Hampden Watch Co.

Makers of

## THE LEADING AMERICAN WATCH.

They are

## UNEQUALED, UNRIVALED AND EXCEL.

---

## "THE MOLLY STARK"

The Best, the Smallest, the Handsomest Ladies' American Watch.

We offer it as the best value for its price in the world.

# Illinois Watches

Hamilton Rail Road Watches

Illinois High Grade Watches

Made for the
Jewelry Trade

## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

Not made for scheme trade
and catalogue houses

# Hamilton Watches




F&B TRADE MARK

## Alpine Violet

Another of ... new patte... for this seas...

Our new ca... logue shows ... the pieces ... sets.

We offer ... especially ... tractive line ...

**Chains,**
**Lockets,**
**Brooches**
**Bracelets**
**Bar Pins,**
**Scarf Pin...**
**Hat Pins,**
**Waist Pin...**
**and Set...**

**Cuff Buttons, Crosses, Earrings, Necklaces and Hair Chain Mountings.**

Our catalogue describes all of these, and every Jeweler should have a copy. If you have not received one, ask us to send one to you.

# Theodore W. Foster & Bro. Co.

**MANUFACTURING JEWELERS AND SILVERSMITHS.**

**100 Richmond Street, PROVIDENCE, R. ...**

## ewelry, Clocks, Watches and Optical Goods Exported from New York.

WASHINGTON, D. C., Aug. 23.—The following were the exports of jewelry, silverare and optical goods, clocks, watches nd kindred lines from the Port of New ork for the week just ended:

Adelaide: 11 packages clocks, $114.
Amsterdam: 1 package watches, $571.
Antwerp: 3 packages clockmaking machinery, 1,180.
Auckland: 69 packages clocks, $1,077; 11 packges cutlery, $145; 5 packages plated ware, $1,052
Bahia: 14 packages plated ware, $2,227.
Berne: 1 package watches, $100.
Bombay: 40 packages clocks, $567; 2 packages ewelry, $135; 22 packages clocks, $443; 16 packes clocks, $250; 2 packages cutlery, $120.
Bremen: 1 package jewelry, $200.
Buenos Ayres: 8 packages plated ware, $712; 6 ckages cutlery, $426; 37 packages clocks, $764.
Calcutta: 15 packages clocks, $276.
Callao: 1 package watches, $100.
Chaux de Fond: 1 package watches, $150.
Christiania: 3 packages clocks, $130.
Copenhagen: 12 packages clocks, $333.
Cornto: 3 packages cutlery, $197; 2 packages utlery, $172
Guayaqmil: 1 package watchmakers' material, 163.
Hamburg: 2 packages watches, $1,125; 2 packges optical goods, $236.
Havana: 4 packages cutlery, $281; 1 package jewlry, $105; 37 packages clocks, $401.
Havre: 2 packages optical goods, $172; 1 package earl, $500; 1 package jewelry, $200.
Hull: 2 packages plated ware, $175.
Liverpool: 2 packages silverware, $1,031; 113 ackages clocks, $3,397; 1 package jewelry, $500; packages silverware, $1,770; 1 package optical oods, $175; 2 packages watches, $1,193; 1 package ewelry, $500; 1 case gold leaf, $599; 10 cases ickel, $4,500.
London: 70 packages clocks, $2,070; 117 packges clocks, $2,601; 3 packages plated ware, $180; packages silversmiths' machinery, $234; 7 packges optical goods, $1,831; 11 packages clocks, 225; 24 packages watches, $4,657; 1 package jewlry, $350; 5 packages scopes and views, $1,050; 2 ackages cutlery, $260.
Manila: 2 packages plated ware, $354; 2 packges jewelry, $223; 5 packages plated ware, $210.
Matanzas: 19 packages cutlery, $758.
Melbourne: 567 packages clocks, $9,529; 2 packges optical goods, $111; 29 packages cutlery, $905; 6 packages plated ware, $7,886; 5 packages jewlry, $2,292; 6 packages clocks, $172; 6 packages utlery, $173.
Nassau: 57 packages watches, $105.
Rio de Janeiro: 11 packages cutlery, $671.
Singapore: 1 package watches, $305; 1 package ptical goods, $130.
Tampico: 1 package jewelry, $118; 4 packages utlery, $536.
Trinidad: 2 packages plated ware, $137.
Valparaiso: 2 packages watches, $1,837; 1 packge jewelry, $169; 6 packages plated ware, $640; packages plated ware, $251.
Vera Cruz: 11 packages clocks, $169; 49 packges clocks, $840; 6 packages scopes and views, 380; 4 packages cutlery, $101.
Yokohama: 30 packages clocks, $1,410; 2 packges cutlery, $130.

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The Austin Jewelry & Loan Co., Austin, Tex., was one of several other local concerns which were victims of check forgers a short time ago. Two men, accused of the crime and giving their names as Ernest Womack and Wm. Shelley, respectively, were subsequently arrested in Waco and brought back to Austin to await trial.

Chas. Rudd, a railroad man, was arrested last week, at Buffalo, N. Y., by detectives, who charged him with grand larceny in the second degree. The complainant in the case, T. Louis Terry, 13 Jefferson St., accused the prisoner of obtaining two watches valued respectively at $50 and $45, paying a small sum down on each, and agreeing to pay the remainder on instalments. The jeweler alleges that Rudd pawned both watches and failed to make an accounting.


ILLUSTRATED SERIAL STORY OF

# Modern Ring Making

Life Studies of Larter Workmen

ILLUSTRATION NUMBER FIVE



THE DROP HAND

¶ The die complete, the gold ready, the fifth step in ring making is to bring the die and gold together. We use powerful drops that force the gold into the die. ¶ Everyone knows the superiority of wrought iron over cast iron in durability and wearing qualities.

¶ Larter rings are all wrought and none is cast, therefore, it is needless to say, they must be superior to many others made; this is another reason why Larter rings sell.

¶ Made for Man, Woman or Child.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York City

BACK AND SIDE COMBS

NEW GOODS are always interesting, both to the Trade and the consumer.

Our Back and Side Combs are *new*—moreover, this element of "newness" is ever present in our stock.

If in addition to being new the goods are unusually effective in design and finish, then they are sure sellers.

Back and Side Combs are always in order, always in season. There's business in our line of these goods.

DAY, CLARK & CO.,

Trade Mark.

*Makers of Gold Jewelry—14 Karat Only,*

*23 MAIDEN LANE, NEW YORK.*



Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.





Snow & Westcott

21-23 MAIDEN LANE,
NEW YORK.

ESTABLISHED 1834. TRADE MARK.

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

## Last Honors Paid to Jacob A. Wineburgh, Utica, N. Y.

UTICA, N. Y., Aug. 23.—The funeral of Jacob A. Wineburgh, of Jos. Wineburgh & Sons, this city, took place Monday afternoon at the family home, 153 Blandina St. The remains were surrounded by an immense pile of floral tributes sent in loving remembrance by organizations, social and business friends of Mr. Wineburgh. Gattle, Ettinger & Hammel, New York, sent a large piece of rare Autumn flowers, while other jewelry houses in New York and Albany sent beautiful floral remembrances.

Rev. Dr. Guttman, of Syracuse, and Rabbi Levine, of this city, had charge of the services, which were simple and quiet, in accordance with the wishes of Mr. Wineburgh. The pall bearers were M. Liberman of Abelson & Liberman; S. Heller, C. H. Livingstone, David Eldridge and Richard Perlen, of this city, and H. A. Diemel of Herkimer. The honorary bearers were John E. Morgan, ex-Police and Fire Commissioner; Arthur Hind, Ald. William F. Hayes, Walter S. Schuderer, James E. Price, Charles Williams, M. W. Campbell, City Engineer Paul Louis Schultze, Matthew Callihan and Henry B. Moore. Delegations from many organizations of which Mr. Wineburgh was a member attended the funeral.



THE LATE JACOB A. WINEBURGH.

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C. Edmonds Snow, Belchertown, Mass., is among those who displayed interesting jewelry designs at the recent exhibit of Arts and Crafts at that place.

Consul Atwell, of Roubaix, France, writes that the international exposition to be held in the Spring of 1906 at Tourcoing will afford excellent opportunity to Americans desiring to bring their goods before the French public. While the chief feature of the exposition will be the textile industries of the surrounding country, wool predominating, other industries will be well represented. Machinery will be exhibited on an extended scale.

## lore Attractive Exhibits Shown at the Lewis and Clark Exposition.

PORTLAND, Ore., Aug. 23.—Ornaments, rinkets and jewelry of every description re prominent among the pretty things at he Lewis and Clark Exposition. They ome from many countries and are not onfined to American products. France, Germany, Austria-Hungary, Russia, Italy nd Japan are among the principal foreign xhibitors. Most of the jewelry exhibits roper are in the Foreign Building at the xposition, but in the Manufactures Build-ng also may be seen some very interest-ng ornaments and pretty trinkets.

From Rome comes a beautiful display f artistic mosaics in all kinds of fancy ewelry and ornaments of every descrip-ion, on exhibition by G. Savignoni & Co. Adriano Zachis, Venice, Italy, has a fine lisplay of Venetian mosaic jewelry, con-isting of pins, stick-pins and other articles f artistic design and workmanship, a beau-iful lot of cameos, prominent among which re some exceedingly fine cameo doves. n this exhibit are some very pretty terra-otta figures, perfect imitations of bronze tatuary, colored by a special process, ar-istic Venetian glass articles and fine art pecialties generally.

G. Poggione and G. Spinnalli have an ex-ibit of fancy clocks, statues and figures of nany kinds, in marble and alabaster, made y Bessi & Calona, of Rome.

Steiner & Kolliner, Vienna, have a fine xhibit of Bohemian garnet jewelry, con-isting of pins, bracelets, brooches, stick-ins, rings and necklaces. Among the ar-icles in their display is a beautiful tiara f garnets valued at $550, and other garnet ewelry of considerable value.

A Courbois and R. Troispoux, Paris, ave a fine assortment of bijou opera-lasses, artistic pottery and fancy leather oods, bronzes and fine jewelry of all inds, among which are many articles of gate, such as beads, pins, etc., etc.

In the German section is a pretty collec-ion of steins, cut glass, mugs, vases and ther fancy articles, also an interesting dis-lay of crystal glasses with pictures burned n by a new process, and an assortment of ne porcelain vases and mugs, in an ex-ibit made by Gebr Heubach, Lechte, Sax-ny, Germany, and Ed. Rau, of Munich, Germany.

Arndt & Markers, Berlin, have a large upply of artistic bronzes, glass and metal rticles and artistic pottery.

Heufel & Co., Dresden, have a fine dis-lay of porcelain paintings.

Emil Bender, Pforzheim, has a large dis-lay of artistic pins, pencils, pens, ear-ings and fancy jewelry of all sorts.

F. Van Houton, Bonn and Rheim, have display of fine bronzeware from Julius emmhoff, Berlin, Germany, and Arndt & Marcus, Berlin, have a fine exhibit of ar-stic bronzes, fancy clocks, lamps, statuary, ases, etc.

Russia is also fairly well represented at he Exposition. C. Klingert, Moscow, has n extensive exhibit of Russian enamel-ware, consisting of cigarette-cases, spoons, ups, saucers and various other articles. A ne collection of garnets and other stones n elaborate settings, a loving cup of Rus-ian enamel work, worth $400, and a gold


CHESTER BILLINGS & SON, *Successors to* RANDEL, BAREMORE & BILLINGS

**Importers of Diamonds, Other Precious Stones, and Pearls, Diamond Jewelry**

*NEW YORK:* 58 NASSAU ST., 29 MAIDEN LANE
*LONDON:* 22 HOLBORN VIADUCT, E. C. *PARIS:* 53 RUE DE CHATEAUDUN. *AMSTERDAM:* 2 TULP STRAAT

1840 1840, Randel & Baremore 1866, Randel, Baremore & Co. 1880, Randel, Baremore & Billings 1897, Chester Billings & Son 1905

ESTABLISHED 1841.

**Carter, Howe & Co.**

TRADE MARK

MANUFACTURERS OF

**Gold Jewelry,**

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

**WAISTCOAT BUTTONS**

Moonstone
Amethyst
Carbuncle
Jade
Lapis Lazuli
Blister Pearl
Topaz
Agate

TRADE S MARK

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

**Geo. O. Street & Sons.**

## Official Rings of Great Dignitaries

EXPERIENTIA DOCET

SIGNET RINGS have always possessed great significance. In medieval days they were the badge of Kings, and are still used officially by the Bishops. We make Bishops' Rings and other official seals.

Prices: $3 to $40.

EXPERIENTIA DOCET

**Durand & Company,**

49-51 Franklin Street, Newark, N. J.

TRADE 14 MARK

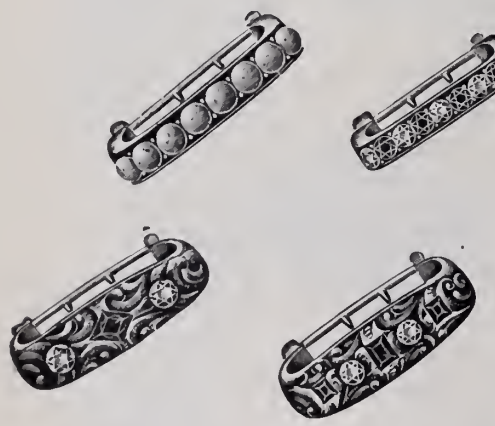
**OSMUN-PARKER MFG. CO.**

MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.



ESTABLISHED 1871. INCORPORATED 1900.

SCARF RINGS, JEWELED AND PLAIN.

MEN'S JEWELRY OUR SPECIALTY.

**CARRINGTON & Co.,**

FACTORY AND OFFICE: 42 WALNUT STREET, NEWARK, N. J.

SALESROOM: 1 MAIDEN LANE, NEW YORK.

14 18



A LINE OF OUR

**Handy Pins**

We make a complete line in Roman Gold and White, Black, Pink, Turquoise, Green and Blue Enamel. Seven sizes and an infinite variety of patterns.

**A. J. HEDGES & CO.,**

Makers of Exclusive Designs in 14k. Jewelry, 14 JOHN STREET, NEW YORK.

14 K TRADE-MARK


tea set worth $400, are some of the fe tures of this exhibit.

James T. Hayward, of St. Louis, has fine display of jewelry made of agat mineral specimens and American stones different kinds.

The Lewis and Clark Exposition is t admiration of all visitors and the atter ance is exceeding all expectations. T grounds are wonderfully beautiful w their great trees, magnificent roses a rich green lawns. The large lake on t grounds adds materially to the other tractions of the Exposition. The buildin are pretty and artistic and the exhibits a displayed to advantage, in many respe making a better appearance than those the St. Louis Exposition.

### Recent Customs Decisions on Jewelr Precious Stones and Kindred Lines.

Decisions by the Board of United Stat General Appraisers, New York, in cases r lating to duties on articles of jewelry, we promulgated last week by the Treasury D partment as follows:

UMBRELLA HANDLES—ARTICLES COMPOS OF BEADS.—Protest of L. P. Hollander Co. against the assessment of duty by t Collector of Customs at Boston. Certa umbrella handles, composed of wood thic ly studded with cut-glass beads in imitati of jet, were held to be dutiable under Pa 408, tariff act of 1897, as assessed.

PARTS OF JEWELRY.—Protest of Americ Electric Novelty & Mfg. Co., against tl assessment of duty by the Collector of Cu toms at New York. Certain brass rings s with imitation diamonds, to be used in tl construction of diminutive incandesce lamps, were held to be dutiable under Pa 434, tariff act of 1897, on the authority G. A. 5549 (T. D. 24935).

PRECIOUS STONES—IMITATION PEARLS-GOLDSTONES.—Protests of Lassner & Nor linger *et al.* against the assessment of du by the Collector of Customs at New Yor G. A. 6088 (T. D. 26554), G. A. 6089 (T D. 26555), and G. A. 6097 (T. D. 26586) fo lowed, relating to imitation whole and ha pearls, precious stones and goldstones.

ORNAMENTS—CHATELAINES.—Protests Leon Rheims against the assessment duty by the Collector of Customs at Ne York. As claimed by the importers, tl Board held (1) certain millinery ornamen and metal pins not to be dutiable as jew elry; (2) silk ornaments not beaded spangled or composed in part of lace or en broidery, and similar ornaments made cotton, to be dutiable as manufactures silk and manufactures of cotton, respe tively; (3) certain chatelaines to be dutiabl as manufactures of metal. G. A. 6130 (T D. 26653), G. A. 5664 (T. D. 25254), an Tiffany *v.* United States (T. D. 25316) fo lowed.

Maynard & Son, Miami, Fla., hav installed three new massive solid oak jew elry cases, and one handsome wall cas the latter making four wall cases in al Recently this firm had the interior of it store burlaped in a light green effect an a metal ceiling put in. All the fixtures ar of oak. The concern now has one of th most attractively furnished stores in tha territory.

*"We never follow the Fashion, the Fashions Follow Us."*

*Maurice L. Powers.* *Josh W. Mayer.*

*Always Printed in Red.*

# We Make More and Better Diamond Mounted Jewelry than any other Concern in the World.

Beautiful Inexpensive Novelties

IF YOU DONT BUY YOUR MOUNTED DIAMOND JEWELRY OF

POWERS & MAYER

then you dont buy your Mounted Diamond Jewelry right.

258 AND 260 FIFTH AVENUE, NEW YORK.

"GOODS SHIPPED ON MEMORANDUM"

Odd Conceptions "not to be found elsewhere"

Make your headquarters with us when you visit New York. We have private offices specially provided for the exclusive use of out-of-town customers and friends; ample space in our Vaults for the safe-keeping of your valuables. Stenographers and typewriters to attend to your correspondence. Come and see us. Send packages and mail in our care.

**We are always pleased to ship goods on memorandum**

In order to facilitate QUICK SHIPMENTS kindly furnish references

**N. B.—Our New Diamond Calculating Table will be forwarded "on request"**

# WHITESIDE & BLANK

14 K



**BROOCH No. 1801.**

*Made in 18 Karat, with two or four diamonds. Finished in Enamel.*

**NEWARK, N. J.**
**Lafayette and Liberty Streets.**

**NEW YORK**
**14 and 16 John Street.**

**"TOPPY" "ORIGINAL" "PRACTICAL"**

# ALLSOPP'S "SETS"



**OF HIGH-CLASS**

## COLLAR PINS

**ALLSOPP & ALLSOPP**

**18-20 Columbia St.**

**NEWARK, N. J.**

**$10.00 to $150.00 per Set.**

A&A TRADE-MARK.

**L. D. 4075 W**

# Lockets Fobs

*NEW DESIGNS*

We have the largest, best and most complete line of 10K. Jewelry ever offered.

For over forty years our goods have been staple, durable and popular.

Selection package sent on request.

## Champenois & Co.

**Manufacturers of Gold Jewelry**

Trade-Mark **C X K**

50 Walnut St., Newark, N. J.

**Louis Stern,** Maker of FINE DIAMOND MOUNTINGS and SEAL and SET RINGS.

**FINE DIAMOND MOUNTINGS**

FOR THE MANUFACTURING AND JOBBING TRADE EXCLUSIVELY All Goods GUARANTEED as to Quality

**17 Maiden Lane, New York.**

Customer's trade-mark used if requested. (Telephone 4176 Cortland.)


## Developments in the Bankruptcy Proceedings Instituted Against Harry Levinsohn.

In the bankruptcy proceedings brou against Harry Levinsohn, wholesale je eler, at 30 Maiden Lane, New York, th was a hearing last Friday before Uni States Commissioner Alexander, in N York, at which, after some legal sparr with reference to the missing books a the disposition of assets, a stipulation w agreed upon under the terms of which jeweler may be adjudicated a bankr without further formality, in accorda with the creditors' petition filed Aug. 15

When the case was called, Commissio Alexander announced that he had recei from Judge Holt a decision of the iss submitted to him a week before. At t time Mr. Levinsohn and his bookkeep Moses Feinberg, refused to answer a questions relating to the books or ass of the business, on the ground that t were privileged because of the hazard incriminating or degrading themselves. T judge ran over the list of questions to wh answers had been refused, and marked words "must answer" after nearly a them. In the list of questions which L insohn is accordingly required to answ are the following: "Where are the boo you keep in your business?" "When you last see your books?" "What boo did you keep?" "Where did you ke these books?" "When last did you your books in your office?" "Did you ke correct and regular books in your bu ness?" "Did you take an inventory your business?" "When last did you p pare a balance sheet in your business "Have you destroyed any correspondenc papers, data, or documents relating to yo business?" "Will you state whether books, data, papers, checks, and relati to your business are in existence?" "H much stock have you on hand?" "H much outstanding accounts?"

The questions which Moses Feinberg required to answer include the followin "Have you any ties of affinity or consa guinity to the proprietor's business?" "D you prepare any of the data or informati on which a statement was issued to agency, as well as to the Jewelers Ass ciation and Board of Trade was based Feinberg is also required to tell about t books.

Lawyer Marx, of Marx & Miller, sa that Mr. Levinsohn and Mr. Feinberg we not in court and the commissioner ma a note of their default. Mr. Marx ask for an adpournment until next week.

A. H. Gleason, representing the Jewe ers Association and Board of Trade, a Leonard Bronner, representing the pet tioning creditors and the receiver, made suggestion that before an adjournment granted, Mr. Marx consent to an adj dication placing Levinsohn in bankrupt

Mr. Marx at first vigorously objecte to the adjudication. He said that a pet tion for a composition was in circulatio and he wished to know the result befo he consented to an adjudication.

"What progress has been made with th settlement?" inquired the commissioner

"It is practically effected," said M Marx.

"It is practically unaffected," said M

# Stern Bros & Co



## JEWELRY FOR EVERY AGE

HAT Pins, Baby Pins, Thimbles, no matter what the requirements, you are sure to find them in our line of **high-class jewelry. Popular prices** and perfection in design and finish only attainable by years of experience explain the ready sale of our productions.

## STERN BROS. & CO., 33-43 Gold Street, New York

**MANUFACTURERS FOR THE JOBBING TRADE EXCLUSIVELY**

Salesroom and Offices,
Diamond Department:
68 Nassau Street, New York

Diamond Cutting Works:
142 West 14th Street, New York

Branch Offices:
103 State Street, Chicago, Ill.
29 Ely Place, London
12 Tulp Straat, Amsterdam

Though the market is constantly rising we are still selling

**PERFECT WHITE ¼ CARAT BRILLIANT**



No. 3365.

set in the popular

**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

At the low price of **$25.00**

Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

**C. P. GOLDSMITH & CO.,**
**33-43 GOLD STREET, NEW YORK.**



**Gold Rings of All Kinds**




Engraved, Emblem, Signet, Set—as well as seamless—and as well made as it is possible to make them, for we have been making gold rings for 56 years and we ought to know how. Plump quality and superior workmanship for the same price, and often less than is charged for inferior rings.

*We make to order rings of any width, size and weight. No charge for stamping rings with customers' initials. Single ring orders filled promptly.*



**Peckham Seamless Ring Mfg. Co.**

Catalogue and Price List on Application.

45 Maiden Lane, NEW YORK.

Assortment Sent on Approval to Responsible Parties.

"Leading Ring Makers in America."

**ALLSOPP BROS.**



A★ Guarantees Quality and Finish. A★



LATEST DESIGNS.

Camp and Orchard Streets, NEWARK, N. J.

Telephone 6451.

Send for Selection.

Send for Selection.

Gleason, with a broad smile; "there a creditors with claims for $16,000, who s that they will not settle. Some of the will fight tooth and nail. You will nev get a settlement."

After further talk, the lawyers all agre to the stipulation that Mr. Marx shou withdraw his answer, and that Levinsol should be adjudicated a bankrupt. T opposing lawyers consented that the exa ination of Levinsohn and his bookkeep should go over until next Thursday.

Before the hearing closed Arnold Koh vice-president of the State Bank on Gra St., was sworn, and he submitted copi of Mr. Levinsohn's account at the ban Mr. Kohn said in relation to the loan the bank of $5,000 on a Lexington Av apartment house: "I was disinclined make this loan because I was not co vinced that Levinsohn's equity was suf cient to justify it, but he called with h partner and friends and argued the matt so that we finally let him have the money

Mr. Kohn said that the bank credit Levinsohn's account with $2,000 cash notes signed by the jeweler, and for whi jewelry, invoiced at $4,000, was put up collateral. In like manner the bank cre ited Mr. Levinsohn's account with $4,0 in cash, when jewelry valued at $8,000 the invoice was put up as collateral.

Judge Holt decided during the day refer to Peter P. Olney, as referee, a motio made by the attorneys of the creditors require the bankrupt to turn over his boo to Lindsay Russell, the receiver. In t affidavits, it was stated that the books h disapeared before Mr. Russell took po session of the business. An affidavit ma by Mr. Levinsohn says that he has not his possession at this time any books r lating to his business.

### Death of Edward M. Morphy.

TORONTO, Can., Aug. 24.—Edward M Morphy, founder of the firm of E. M Morphy, Son & Co., retail jewelers, 1 Gouge St., this city, believed to be t oldest business man in the city, died Mon day last at his residence, 18 Wellesley S aged 86 years. He had been ill for abou three weeks.

Mr. Morphy was born in Monaghan, Ir land, in 1829, and came to Toronto wit his family when 15 years of age. Aft partially finishing his education he engag ed in the jewelry business. In 1843 h went into business on his own account o the same spot where the store now occu pied by the firm stands, and carried o business there continuously until h death.

Deceased was a public-spirited citize well-known for his advocacy of the temp erance cause. He was treasurer of th York Pioneers' Society, and an activ member of the Orange body and the Iri Protestant Benevolent Union. He took prominent part in organizing the Reta Jewelers' Association, of which he was th first president. In religion he was Methodist.

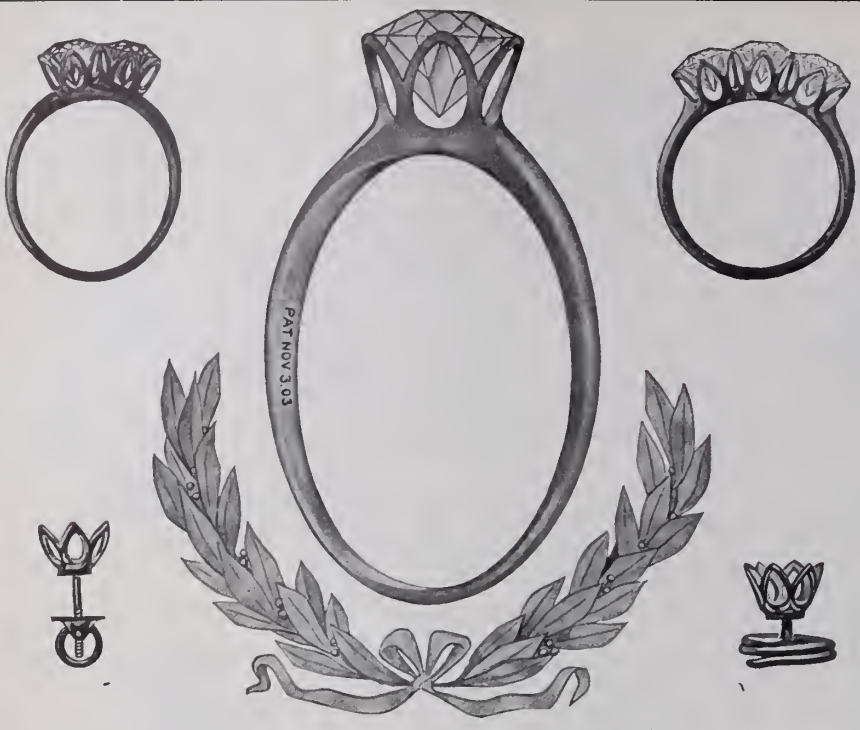
Mr. Morphy is survived by a widow an five grown up children, two of whom Fred. J. Morphy and E. J. Morphy, ar members of the jewelry firm founded b their father. His brother Andrew is i the jewelry trade in London, Ont.




ISN'T it interesting to watch the evolution of an O. & B. Ring from a crude piece of gold? While our factory is equipped with every modern machine, every useful device necessary to manufacture our product—it requires time—yes, quite a deal of time, before the completed article is ready for the Jobber's inspection.

The Jobber, of course, has a different story to tell, and saves time through the excellence of our product. Our unlimited assortment of new designs makes his end a simple matter. If you want business this fall—Ring business—sell the O. & B. product.

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO




The Arch Crown Setting

HIGHEST QUALITY. | STANDARD OF PERFECTION. | HIGHEST FINISH.

MADE IN 14K., 18K. AND PLATINUM, ALSO EARSCREWS, STUDS, ETC. WRITE FOR PRICE LISTS.

SCHRADER-WITTSTEIN MFG. CO.,

CHICAGO OFFICE: 103 STATE STREET. NEWARK, N. J. SOLE MAKERS AND PATENTEES.

TRADE W&H MARK



THE W. & H. Locket line for the Fall season is not only equal in all respects to past displays, *but a great deal better*—each design is a notable creation. There are many reasons for superiority in our product—

We manufacture lockets exclusively; we are backed by fifty years' experience; *we set the locket styles.* The judicious buyer will appreciate these points. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. Wightman & Hough Co., PROVIDENCE, R. I.

### Jewelers Should Watch Out for Swindler Who Presents Stolen Express Money Orders.

By means of a money order issued by the Adams Express Co., a man wearing a railroad uniform recently swindled Charles A. Keene, 180 Broadway, New York, out of a watch valued at $8 and $10 in cash. The man with the order falsely represented himself as the payee, G. O. Severance, a dining-car conductor, running between New York and Boston. The order was mailed at Springfield by E. D. Bird, and was directed to Mr. Severance in the care of the Pullman office, in the New York Central Railroad Station, 42d St., New York.

The man who presented the order, and whose identity is as yet unknown, picked out the watch that he desired at the store It was a 16 size, open face, 20-year, gold-filled Montauk case, with a seven-jeweled Hampden movement, number 1878539 When the money order was presented in payment, Manager Talbot was called by the salesman. To the manager the buyer said that he was the conductor named as payee in the order, and as his appearance was that of a railroad man the watch was given to him as was also the change.

The money order was banked, and after a few days, the express company discovering that the endorsement was forged, notified the bank.

The order was turned over to Mr. Severance on his establishing his ownership, so that the jeweler is now out the watch and the money. The swindler is a man about 35 years of age, or possibly a little under, about five feet nine inches high, thin, with a smooth, pale face and high cheek bones.

### Importations at the Port of New York.

*Weeks Ended Aug.* 26, 1904, *and Aug.* 25, 1905.

| | 1904. | 1905. |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $98,649 | $112,539 |
| Earthen ware | 30,968 | 24,469 |
| Glass ware | 40,288 | 26,314 |
| Optical glass | 3,667 | 3,204 |
| Instruments: | | |
| Musical | 21,984 | 16,316 |
| Optical | 18,819 | 18,612 |
| Philosophical | 4,419 | 3,345 |
| Jewelry, etc.: | | |
| Jewelry | 22,864 | 13,188 |
| Precious stones | 639,609 | 533,047 |
| Watches | 38,489 | 49,020 |
| Metals, etc.: | | |
| Bronzes | 4,720 | 4,165 |
| Cutlery | 26,978 | 30,190 |
| Dutch metal | ..... | 2,366 |
| Platina | 31,125 | 3,679 |
| Plated ware | ..... | 774 |
| Silverware | 584 | 1,809 |
| Miscellaneous: | | |
| Alabaster ornaments | 200 | 12 |
| Amber | 4,136 | 9,498 |
| Beads | 2,783 | 3,676 |
| Clocks | 4,989 | 7,238 |
| Fans | 2,427 | 3,312 |
| Fancy goods | 11,045 | 8,617 |
| Ivory | 81,362 | 56,027 |
| Ivory, manufactures of | 442 | 914 |
| Marble, manufactures of | 7,059 | 10,079 |
| Statuary | 4,318 | 5,402 |

R. H. Conlyn, Carlisle, Pa., is at present enjoying a vacation at Muskoka Lake.

A. F. Grosscup, of A. F. Grosscup & Co., Altoona, Pa., acompanied by his wife, left recently for an extended tour in his automobile. Before returning home they will visit several places of interest in New York State.

# The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK.

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

FANCY FESTOON NECKLACES and LA VALLIERES

COOPER & FORMAN
Manufacturing Jewelers
3 Maiden Lane
New York

VERY REPAIRER should have a y of "THE JEWELRY REPAIRER'S HAND-OK." The Jewelers' Circular Publishing Co. ce, 75 cents.

## HEINTZ BROS.,

RINGS BUFFALO, N. Y.



RINGS BUFFALO, N. Y.

We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade.

## AMERICAN RING CO.,

MAKERS OF

***Solid Gold Rings, Scarf Pins, Ear Screws and Drops.***

Quality and Finish Guaranteed. Strictly 8 and 10 Karat Line.

94 POINT STREET, PROVIDENCE, R. I.

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

## J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

# MEYEROWITZ BROS.,

IMPORTERS OF **DIAMONDS** PRECIOUS AND IMITATION STONES.

37 - 39 MAIDEN LANE, NEW YORK CITY.



THE LATEST word in watch business is the "Betsy Ross." A peculiarly appropriate name for an American watch. Made and guaranteed by the Keystone Watch Case Co. in twenty-year case with a good seven jewel nickel pendant set movement. Sold at an inviting price Write us for sample. There are nearly a million members of the Betsy Ross Association in the United States. You can surely interest some of them with this watch.

---

The Howard watch is an example of high grade watch making, cased up and sold complete in Filled or Gold case, in several grades of movements. The retail selling price is strictly maintained and it yields a good margin of profit to the dealer. Let us send you price list and description. This watch is sold to legitimate jewelers only, and is not priced in any catalogue.

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**Henry Freund & Bro.,**

**Diamonds, Watches and Jewelry,**

**9 Maiden Lane, New York.**

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ELK GOODS A SPECIALTY.

## South African Geologist to Look Over Alleged Diamond Fields in This Country.

A noted South African geologist, David Draper, F.G.S., of Johannesberg, the discoverer of the first diamond mine in the Transvaal, is at present in this country on a brief tour of inspection of certain sections in the United States, namely North Carolina and Kentucky, in which diamonds are supposed to exist. Mr. Draper comes here at the instigation of no one but himself, claiming that having been interested in the reports on that section in Dr. Kunz's "Precious Stones of North America," and having received what he believes to be true Kimberlite, which is supposed to have come from that region, he decided to make a personal investigation to find out exactly what the conditions were and what the chances of finding diamonds in that section might be. Mr. Draper was in New York until Saturday afternoon, when he left for Richmond, Va.

In speaking with the editor of THE CIRCULAR-WEEKLY at his hotel, Mr. Draper said that it was his intention to go direct to his field of investigation, but that he had no definite plans as to his work in this country. He might return soon or he might "camp out," as he expressed it, for about a month or so if he found much to interest him. When asked what were the topographical conditions necessary to indicate the region wherein diamonds might be found, Mr. Draper said there were none, and that diamonds were found in all localities, on hills, in valleys, in river beds or on plateaux. To discover diamonds it was necessary only to find kimberlite, and where that was found he believed diamonds would be.

Even if diamonds be found in this country, said Mr. Draper, there is no indication that a big mine will be discovered, or that the diamond workings of America will become a factor in the gem market of the world. In connection with this statement he called attention to the fact that though diamonds were found in the Transvaal almost simultaneously with the discovery of the gem in Cape Colony, it was not until 1896 that the first diamond mine was discovered in the Transvaal—29 years later; and this despite the fact that thousands of men familiar with the conditions surrounding the diamond mines were exploring the country at all times. Although the same rock had come under the eye of many geologists and diamond experts, it was not until Mr. Draper identified the substance submitted to him from the Schuller farm as kimberlite that the first mine was located, and within a year or so four other mines were found in the same district. Therefore, it will be easily seen that even if a diamond mine exists in the country it may take 1 50 or 100 years to discover its exact loc tion, even if experts should be employed the search, and how much longer may take when we consider that but few me in the United States know anything abo diamond mines. Although there are 1,0 or more true diamond mines of Sout Africa at the present day, Mr. Draper sa that but a handful are paying expenses.

In speaking about the recent report the mud rush in the Premier mine of th Transvaal, Mr. Draper said that part of th account which stated that work had bee entirely stopped was erroneous, as the fie was so large as to make it impossible f an accident to stop work in all parts of th mine. While it was true that a dam ha broken and parts of the machinery had bee interfered with, if the open part of the m could not be worked it will be a simp matter to open up a different location.

When asked about the Cullinan diamon the largest gem in the world, recently take out of the Premier mine, Mr. Draper sa that he had handled the stone twice an made a careful inspection of it. He did n agree with the experts who said it was small segment of a large crystal, but is sur that the stone is nearly four-fifths of th size of the original crystal. The origina crystal was never pure octahedral o duodecahedral in form, but showed indica tions of both classes of crystalization. Th stone, he said, had a flaw in it, but he be lieved that a perfect gem of fully 900 carat could be cut from it. Inasmuch as th Government of the Transvaal owns a 6 per cent. interest in all diamonds mined i the territory, he said that this practicall gives the Transvaal control of the grea diamond, and that the Government, urge on by the people in the country, will insis that the stone be sold at an early date, o as soon as it is possible to realize a prope value (say £1,000,000) for it; this woul mean about £600,000 to the Governmen treasury. The people in the Transvaal, h stated, are even now talking of refusing t pay taxes until the stone is sold, and th agitation is so strong that something surel will be done toward disposing of the ge

When the reports of the discovery of dia monds in Rhodesia were called to M Draper's attention, he said that there wa little doubt that the reports were correct but that it could have no effect upon th diamond market, as the chances were that little mining could be done, because th mineral deposits of that country were abso lutely controlled by the De Beers Consol dated Mines. Until this company deems i necessary that mining should begin there i little likelihood of any large output from Rhodesia.

**"We make 10 Karat 10 kt. Rings."**



TRADE-MARK
Stamped in all our Rings.

**DAMM & BLOCK,** BUFFALO, N. Y.

# WHITING MFG. CO., Broadway and 18th St., New York.



LOVING CUP, No. 7187.

Height 19 inches.

Covered love cups are growing in favor. The illustration shows one of a number of patterns carried in stock. Furnished without cover if preferred.

TRADE MARK STERLING

The felicity of design, rare grace of outline, and superior richness of effect, which characterize Sterling Silverware of the WHITING COMPANY are not chance attainments. They are the sure results of artistic competence. They are to be expected in the products of this house.



One of Our New Patterns

THE TITANIA

Our New Catalogue will be mailed on request

G. W. PARKS CO.

Formerly HAYDEN MFG. CO.

MAKERS OF

Sterling Silver Wares,

NEWARK, N. J.

TRADE MARK TRADE MARK

NEW YORK SALES OFFICE: 21 MAIDEN LANE.

## Developments in the Bankruptcy of L. J. Cowl Trading as Clapp & Cowl, Chicago.

CHICAGO, Aug. 26.—In the matter of Linden Y. Cowl, trading as Clapp & Cowl, bankrupts, the J. D. Bergen Co. petitioned the court to return $45 worth of cut glass which the latter company claimed was held by the bankrupts on memorandum. The court allowed the claim. Eisler & Laubheim have petitioned the court to have the receiver return to them 10 pieces of jewelry valued at $145, which they claim was delivered on memorandum to Mr. Cowl March 21 last. The petitions state that Cowl agreed to return the jewelry on demand, but this he had not done, though repeatedly requested by the petitioners to do so.

The receiver has secured an order from the court compelling Cowl to turn over to him the pawn tickets for the jewelry on which Cowl borrowed $3,300 from W. C. Slatts, trading as Slatts' Collateral Loan Bank in the Champlain building. The court also issued an order restraining Slatts from disposing of the jewelry he holds as security for the loan.

The receiver petitioned the court for leave to employ counsel, and W. W. Maxwell was appointed solicitor. The receiver has asked for an order restraining the Hibernia Banking Association from disposing of $5,400 worth of book accounts and notes assigned to them to secure a loan of $2,500 made to Cowl. The receiver in his petition to the court said he was advised that all of these open accounts were assigned to the bank within 10 days prior to Cowl's voluntary petition in bankruptcy, and further says that some action should be taken toward compelling the banking association to return these notes and come in as a regular creditor.

Action will also be taken to secure the recovery of the jewelry pawned with Slatts, in as much as it was pawned within four months of the bankruptcy petition. Precedent for the return of the jewelry and book accounts is found in the case at Washington, D. C., in the case of F. W. Brandenbery, receiver for Joseph Drukker v. E. Heidenheimer, a pawnbroker, and the Traders' National Bank.

The inventory of Clapp & Cowl's assets has not yet been filed, but is said to show $15,000. Bids are asked for and will be submitted to the court, Sept. 5. If these are not satisfactory the receiver has permission to sell the stock at public auction on Sept. 6 However, it is thought that Cowl may effect a compromise at about 25 or 30 cents on the dollar.

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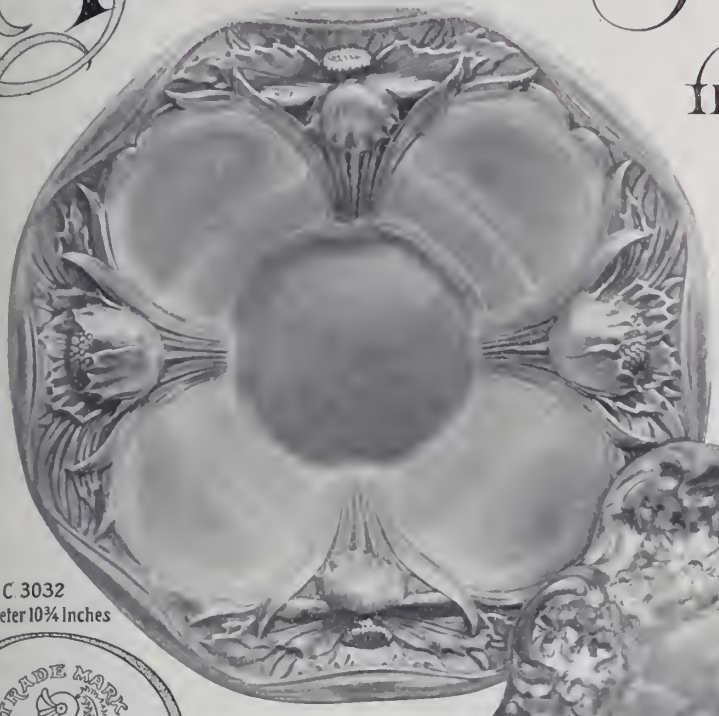
Theodore Little, an aged jeweler of Wilkesbarre, Pa., who mysteriously disappeared from his home several months ago, after selling his property, and taking a large sum of money with him, has been located in California.

Robert L. Hall, formerly of Little Rock, Ark., recently filed a replevin suit in the Circuit Court of Kansas City, Mo., to recover jewelry from O. H. Stephens, a pawnbroker of the latter place, who, Hall says, is holding his property on illegal interest charges. The rate of interest charged for money loaned on articles pawned by Hall is alleged by the latter to be usurious

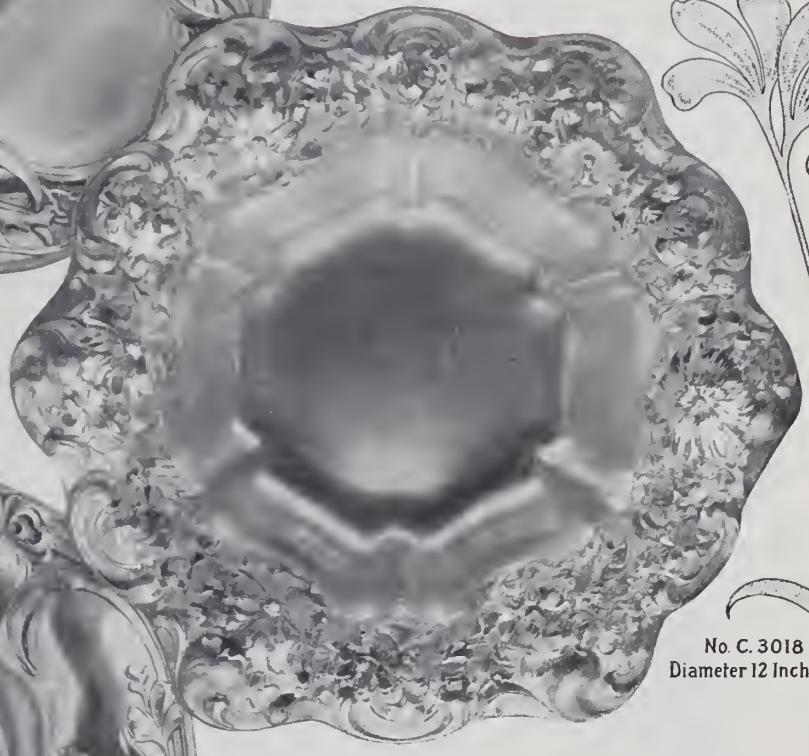
# Three Beautiful Dishes

from our endless line.

*These are some we told you to watch for—and there are more to come.*



No. C. 3032
Diameter 10¾ Inches



No. C. 3018
Diameter 12 Inches



No. C. 3031
Diameter 10 Inches

TRADE MARK Sterling

SIMPSON, HALL, MILLER & CO.
INTERNATIONAL SILVER CO., SUCCESSOR.
WALLINGFORD, CONN., U.S.A.

NEW YORK · CHICAGO ·
SAN FRANCISCO · TORONTO ·

"SILVERSMITHS TO THE AMERICAN PEOPLE"



There is a demand for

**Crosses**

The P. & B. Co Line is attractive, and made up of rapid sellers. If you use well-made goods, we have them.

We are the largest exclusive makers of 10 karat jewelry.

Ask your Jobber for the P. & B. Co. Lines of

Lockets, Cuff Buttons, Tie Clasps, Scarf Pins, Baby Pins, Brooches, Bead Necks, Fobs and Crosses.

**Potter & Buffinton Co.,**
**Providence, R. I.**

New York Office, 65 Nassau St.

San Francisco Office, 206 Kearny St.

ESTABLISHED 1865

*"Odd and exclusive novelties not found in other lines."*

TRADE MARK

# S. Cottle Co.

Manufacturers of

## Gold and Silver Novelties

Gold, Silver, and Gun Metal Bags and Purses a Specialty.

*WRITE US* —— *Jackson Building, Union Square,*

*31 East 17th Street, New York City.*

## Roger Williams Silver Co.

OUR NEW FLAT WARE PATTERN,

**THE PLYMOUTH.**

We claim this to be a reproduction of the oldest Colonial design. We make a complete line in ounce and fancy pieces.

Send for price list.

SALESROOM, 860 Broadway, New York. Samples Only.

FACTORY AND OFFICE, 101 Sabin St., Providence, R. I.

### New Jerseyites Worried Over Remov from Newark, N. J., of Wm. Gay and the National Jewelry Company.

NEWARK, N. J., Aug. 28.—Many residen of this city, the Oranges, Harrison, Kearn and other suburban places have bee surprised the last two weeks by the d parture of William Gay, promoter "watch clubs" and manager of the Newa offices of the National Jewelry Co., at Clinton St. Many had paid into the "club sums varying from $5 to $20. A numbe who called at the Clinton St. offices, fou the door locked, and were informed th the furniture had been taken away.

It was said Saturday that Gay has se circular letters to men who were known the "chairmen" of some of the "clubs." announced that it had been decided transact all business of the National Jew elry Co. through the main office in the Ma ley building, in New Haven. He called a tention to the contracts requiring membe to make their remittances by mail whenev such a course is required by the compan and then directed all to send their mone by postal order to the New Haven office.

There have been drawings each wee and the holder of the lucky number re ceives a gold watch. Most of the "clubs were formed in factories.

Mr. Gay was for several years, until la Spring, in the installment business at Ne Haven, acting as manager of the Nationa Jewelry Co. Other styles have also bee used, such as the New Haven Watch C and the New England Watch Co. Severa months ago, after opening in Newark, h closed the New Haven office, which he no reopens. For a time he had an office at 17 Broadway, New York.

### David H. Kahn, Erie, Pa., Files Vol untary Petition in Bankruptcy.

PITTSBURG, Pa., Aug. 26.—David Herma Kahn, a dealer in jewelry, china and fanc goods at Erie, Pa., filed Monday in th United States District Court, at Pittsburg a voluntary petition in bankruptcy, placin his debts at $3,452.93 and resources a $1,607.

Mr. Kahn, who was formerly in the clot ing business, has recently had a small jew elry store at 1129 State St., Erie, where h conducted auction sales at night. His ha bilities to New York jewelry firms are be lieved to be small.

### Jewelers' Gold Bars Withdrawn and Exchanged at New York.

*Week Ended Aug. 26, 1905.*

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $288,857 1 |
| Gold bars paid depositors | 62,706.54 |
| Total | $351,563.6 |

The gold bars exchanged for gold coin are re ported as follows:

| | |
|---|---|
| Aug. 21 | $72,547.96 |
| " 22 | 76,800.7 |
| " 23 | 31,166.7 |
| " 24 | 56,878.0 |
| " 25 | 30,546.13 |
| " 26 | 20,917.67 |
| Total | $288,857 13 |

J. E. Robertson, Brooksville, Ky., has bought the business of Gustavus J. Daum, Augusta, Ky., and will move there in a few days.

# Four Unsurpassed Patterns in Sterling

Here are shown the tea spoons of four remarkable selling patterns. Illustrations and prices of the full line of plain and fancy pieces of each will be sent upon request. The Devon is a new and popular-price pattern.

Catalogs and Prices will be furnished only to the recognized Jewelry Trade.

No goods sold to Department Stores.



LES CINQ FLEURS.

TRADE MARK

STERLING



LA SPLENDIDE



THE INTAGLIO.



THE DEVON

ILLUSTRATIONS OF TEA SPOONS ARE EXACT SIZE.

## REED & BARTON

**Silversmiths—Established 1824**

**Offices and Factories, TAUNTON, MASS.**

**CHICAGO SALES OFFICE—103 State Street**
**SAN FRANCISCO SALES OFFICE—115 Kearny Street**

Complete Catalogs of our Silver-Plated Flat and Hollow Ware productions will also be mailed upon request.

*The A. B. C. of*

**Wuerttemberg Plate**

**A**rtistic models
**B**eautiful lines
**C**lean workmanship
**D**istinctive subjects
**E**xquisite taste
**F**aultless execution
**G**uaranteed purity
**H**ard Britannia basis
**I**mmaculate surface
**J**udicious distribution
**K**aleidoscopic variety
**L**eading styles
**M**odern ideas
**N**umerous novelties
**O**riginal designs
**P**opular staples
**Q**uick sales
**R**eliable quality
**S**terling silver plating
**T**empting collections
**U**niform prices
**V**ictorious supremacy
**W**arranted marking
**X**cellent values
**Y**early progress
**Z**ealous attention

**Wuerttemberg Plate Co.**
Wuerttembergische Metallwaren-Fabrik
Geislingen-Goeppingen,
London. New York. Paris.

**Plate in all Finishes.**
**Art Bronzes, Electroliers, Copper, Brass.**
MODERN AND ANTIQUE

**New York Office and Showrooms at, 43-51 WEST FOURTH STREET.**

Our Broadway Pilot shows the way. Ask for free copy.

## Robbery Carefully Planned.

### Three Thieves Hold Up Chicago Jewelry Store and Get Valuable Diamonds.

CHICAGO, Aug. 28.—One of the most carefully laid and daring robberies ever committed in this city took place last Saturday a little after noon, when F. E. Lindahl, a clerk in the store of A. W. Johanson, retail jeweler, at 270 Wells St., was held up by three bandits and robbed of jewelry worth between $1,500 and $2,000. The methods of the robbers showed a plot hatched long in advance of its completion.

A. W. Johanson has been in Europe with his wife for the past three months, and returned just two days after the robbery occurred. In his absence his three employes looked after his interests. These three employes are F. E. Lindahl, E. H. Roling and A. B. Wedeen. A few days before the robbery a well-dressed stranger entered the store and asked to look at some loose diamonds, saying that he wished to make a present to his wife of a diamond ring. Prices were quoted to him and he left without making a purchase, saying he would call again. He called later, was again shown the diamonds and, as before, left without buying anything.

Saturday morning, about 9.30, a telephone message was received at the store, asking that some one be sent to an address to get a clock which needed repairing. The party who sent the message said that he and his wife were going to the country and would not be there one minute later than 10 o'clock. Mr. Wedeen was sent to get the clock, but found the address to be a fictitious one, and returned without the timepiece. This message is believed to have been sent by the stranger who had previously called twice at the store to look at diamonds in order to decoy one of the clerks away from the store, thereby making the work of robbery easier. Promptly at 10 o'clock the same stranger called, saw Mr. Lindahl and left again, saying he would bring his wife with him to decide on a purchase. During this last visit of the stranger Mr. Roling noticed two new men in a buggy driving slowly past the store.

At 12 o'clock Mr. Wedeen left to go his lunch and Mr. Roling went upstai to his mid-day meal. Mr. Lindahl, ho ever, was not alone in the store, as t electric clock, which was out of order, w being repaired by an electrician of t Western Union time service. At 12.15 t stranger again entered the store and to Mr. Lindahl his wife was indisposed a that he intended to make the purcha without her. Mr. Lindahl brought out few papers of diamonds containing fi stones all over a carat in weight and of value of $800. A minute later two m drove up in a buggy, rushed into the sto and all three drew revolvers. Pointir them at Lindahl they took the five di monds, and one of them going back of t counter seized three trays of rings. O tray contained 24 diamond rings, rangi in price from $30 to $150 each, while t other two trays contained 18 rings eac priced at from $5 to $30 each.

Lindahl in the meantime had edged h way to an electric button in the floor plac there for just such an emergency. The bu ton connects with an alarm bell in the re of the store. He reached the button a pushed it. A scrub woman was workir in the back room, and instead of giving t alarm she hurried into the store and w promptly held up. The thieves then toc the jewelry and fled in the buggy.

In the meantime Mr. Roling, who was u stairs, heard the scrub woman's scream and rushed downstairs, but did not arriv until the thieves had escaped and Lindal was telephoning to the police of the Ch cago Ave. station. A patrol wagon arrive on the scene a few minutes after the rob bery, and following the directions given b Lindahl took up the chase of the men.

At a lumber yard the bandits leaped fro the buggy, and two of them escaped, but th third was captured. He gave the name W. L. Edwards at first and later said h real name was W. L. Ely. He was ident fied by Lindahl as the stranger who ha been in the store so often to look at dia monds. Edwards or Ely said he had s creted the jewelry in the lumber yard prio to his capture, and when led to the yar claimed he could not find the place wher

**The Comb House**

We manufacture a complete line of

**FINE MOUNTED COMBS**

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

**Wagner Manufacturing Co.**
**41 Union Square,**
**New York.**

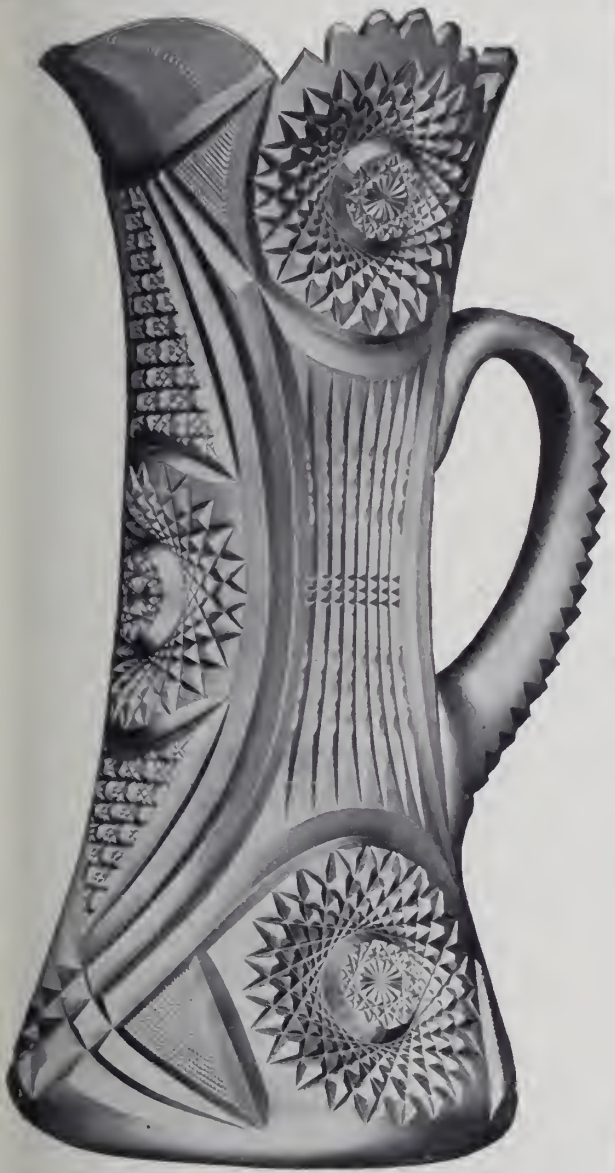
Repair Work a Specialty.

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STERLING SILVER

# RICH AMERICAN CUT GLASS

AND SILVER PLATE



IN these departments our Warerooms contain an almost endless variety of patterns and values. The out-of-town dealer will do well to call upon us on his arrival in the city and inspect what we have in the lines covered. Make your headquarters with us, whether you purchase largely or not—that is your privilege and our wish—and we offer you the freedom of our New York establishment.

**FACTORIES**

THE MERIDEN CUT GLASS CO.
THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

# INTERNATIONAL SILVER COMPANY

**Warerooms**

**9=11=13=15 Maiden Lane, New York**

GENERAL OFFICE, MERIDEN, CONN.

BRACELETS,
The kind you have been looking for.
WE HAVE 'EM
all shapes and sizes. TRY US.



CHAS. L. TROUT & CO.,
15 Maiden Lane, NEW YORK.

he had hidden the jewels. So far they have not been recovered.

A woman, believed to be the wife of Henry Hoffman, the alleged diamond smuggler, was arrested here last week and held under a bond of $2,000. She first gave her name as Lena Schiller, and later said she was Tina Werner. She is a German about 30 years old and speaks English with difficulty.

### Death of John T. Dilts.

ANDERSON, Ind., Aug. 23.—The recent death of John T. Dilts, a well-known jeweler of Summitville, was deeply regretted by his many friends in this section. Mr. Dilts was found dead in his bed a week ago, and was believed to have succumbed to heart disease. He had been feeling ill for a few days, but his condition was not believed to be at all serious.

The deceased was about 57 years old and was originally in the jewelry business in Fairmount, Ind. He came to Summitville in 1889, remaining there for about 13 years. He then moved to Orestes, Ind., but finally returned to Summitville and continued business alone until last May, when he formed a partnership with T. E. Jones, under the style of Dilts & Jones. In addition to the jewery business the concern acted as sewing machine agents and had an undertaking shop.

Mr. Dilts is survived by a widow.

The Lilley-McDonald Co. is moving its stock of jewelry from Twin Falls, Idaho, to Kimberly.

### Merchants' Supply Co., Columbus, O Closed Under Execution for $3,400.

COLUMBUS, O., Aug. 25.—The Merchant Supply Co., a corporation of this city, doi business at 166-168 N. Third St., has be closed on an execution of $3,400. The a tion came somewhat as a surpise here, the company had a paid-up capital of ov $50,000, and was believed to be doing we According to a recent report, T. J. Har ley was president of the concern, Arthur Featherstone was the secretary.

The company was originally incorporat with an authorized capital stock of $25,00 and this was increased to $50,000 and lat $100,000, of which $34,200 was said to ha been paid in in cash ,and $20,000 addition subscribed for, which subscriptions were have been paid by the end of this mont The business was started in May, 19 Mr. Hartley, the president, having prev ously been an auctioneer and later a cred man. The concern handled jewelry, rug rings and other lines.

The company has a few creditors amo the manufacturers of the East.

J. C. Wright, Fort Gaines, Ga., has move to a new location in Hancock St.

Thieves early Thursday morning brok into the store of Herman Schrieber, 22 Main St., Springfield, Mass., and escape with a large amount of jewelry and watche

J. J. Allen, until recently with Baumbac & Holverson, Alexandria, Minn., has re signed and taken a position as traveling rep resentative with B. F. Simpson & Co., Min neapolis, Minn.

HERE'S A TIP!!



BUY COPPER!!

NOT COMMON STOCK, BUT THE PREFERRED STOCK
OF REAL COPPER GOODS
MADE IN ENDLESS VARIETY
IN THE "APOLLO STUDIOS"

APOLLO SILVER CO.
BERNARD RICE'S SONS, PROPRIETORS
MAKERS OF
FINE SILVER-PLATED WARE
REAL COPPER AND VERD ANTIQUE
544 BROADWAY
NEW YORK
FACTORY
4-6 MARION ST.
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# COMMUNITY SILVER

The enormous increase in the sales of "Community Silver" is proof that the majority of people realize that true economy lies in getting the very best.

"Community Silver" is made only in one quality—the best. Every piece is plated heavier than triple, and will engrave like sterling.

If you have not already placed your order, write either to your jobber or to us direct.

ONEIDA COMMUNITY, LTD.
ONEIDA, N.Y.

Founded in 1848.

**New York Salesroom: 395 Broadway**




**A Press and They're On!**
**A Press and They're Off!**

The most practical Eye-Glass holder in existence—the double-pin attachment keeps it from turning sideways. No points or rough edges to tear the lining of the coat. Prevents loss or damage.

**Lesher, Whitman & Co.,**

**Dept. F, 670 BROADWAY, NEW YORK.**

FOREIGN HEADQUARTERS:
38 Shoe Lane, London, England.
40 Rue de l'Echiquier, Paris.
34 Yonge St., Toronto, Ont.

## The Diamond Markets.

AMSTERDAM, Aug. 16.—The diamond market here is not active, though conditions may be classed as generally fair. A number of merchants are away on their Summer vacation, and there is a general tendency on the part of every one to wait until the beginning of September before taking an active interest in business. It is believed that within a fortnight the trade will resume its normal condition.

The market remains about the same in regular lines; small rough flat goods have been selling from 5 to 10 guilders a carat, principally to Antwerp cutters. Bort is weaker this week than usual.

LONDON, Aug. 17.—The diamond market here has been active as far as rough is concerned, many sales having been made within the past fortnight. This is probably on account of the advance about to be declared by the "syndicate." The lower grades of diamonds as well as good grades have been finding ready sale, but at prices which show a slight decline.

Pearls are again playing an important part, many big sales having been made, principally to American buyers.

PARIS, Aug. 16.—The diamond trade is suffering from the usual midsummer stagnation, due to the fact that most of the leading merchants are away from the city; necessarily, therefore, sales have been few. There will be a general return to business about the first part of September and it is confidently predicted that the market will then become even better than normal.

Retailers have felt a slight impetus to their business, due to the many large purchases made by the Shah of Persia, on his present visit, some jewelers selling him as much as $15,000 worth one time.

The past few days pearls and other colored stones have had a good sale, this being due to the demand created by the new styles in jewelry.

A local merchant has failed for about $20,000, and at present it looks as if there was little if anything for the creditors.

ANTWERP, Aug. 16.—The effect of the Summer holidays is very apparent on the trade at present. There are less than the usual number of merchants in the city owing to the fact that many have been attending the exhibition at Liege.

The following were among the visiting diamond buyers recently registered at the Diamond Club: Messrs. Kauffman, Lunzer and Goldberg, London; Messrs. Van Praag, Mitacopoulo, Benedikt, E. Mayer, Woelffling, S. de Lion, Prager, Paris; Mr. Rubstein, Warsaw; Mr. Baron, Chicago; Messrs. L. Stern, Cooper and Hofman, New York; Mr. Weiss, Lodz; J. Cohen, Milan; Messrs. Julius Figolor, W. Kohn, Gross, Frier and Hock, Vienna; Messrs. Goretti, Varade and Bertelli, Rome; Mr. Frankel. Frankfurt-on-Main; Mr. Van Gulk, Goch; Mr. Hartman, Sheffield; Mr. Harrisohn, Manchester; Mr. Bawly, Amsterdam; Mr. Schettino, Naples; Messrs. Oakley, Landau and Cohen, Birmingham; Mr. Margolin, St. Petersburg.

**Fine Leather Goods**

We manufacture a large collection of articles suitable for the jewelry trade

Hand Bags Jewel Cases Photo Frames
Cigar Cases Desk Sets Writing Cases, etc.

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**C. F. RUMPP & SONS**
**PHILADELPHIA**

New York Salesroom, 683 and 685 Broadway.
Chicago Salesroom, 35 Randolph Street.

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*Little Journeys—No. 5.*

*To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. Your jobber has them.

# Whiting & Davis,

Plainville, Mass.

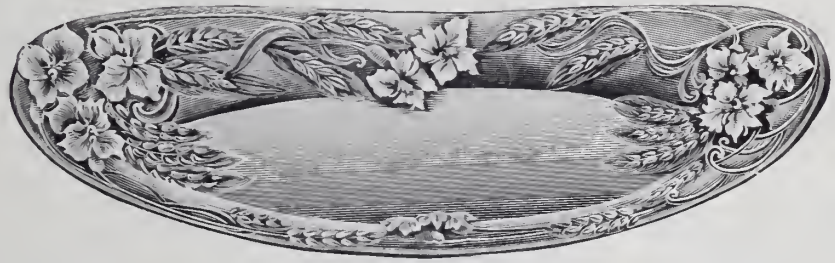
New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*

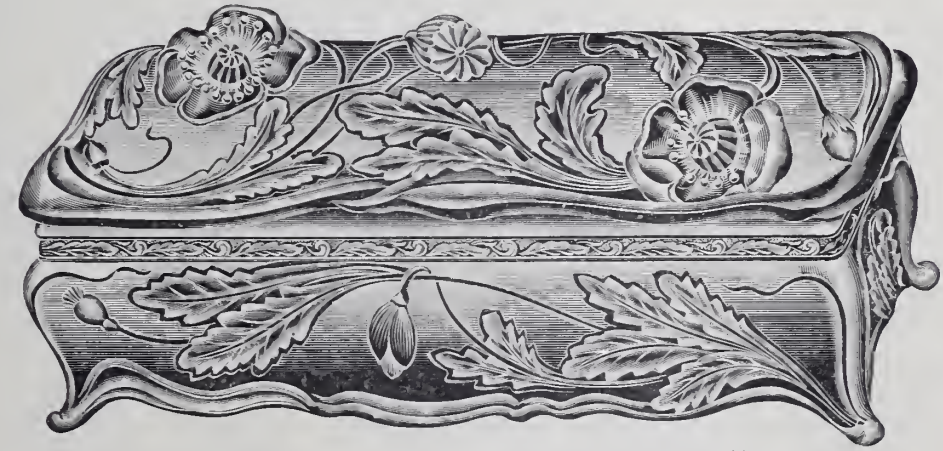
**TWO SELECTIONS FROM OUR EXTREMELY CHOICE AND UP-TO-DATE LINE.**

We offer a buyer an assortment to select from which is larger and more varied than that offered by any other house in our line.

We manufacture under one roof complete lines of Silver Plated Hollowware, Hotel Ware, Ormolu Gold Clocks, Jewel Caskets, Picture Frames and Novelties of every description.



No. 350. "THE BREAD WINNER." Length 12½ in.
French Gray Border, Burnished Center. $26.25 per doz., Less Trade Discount.



No. 3536. GLOVE BOX. Size 9¼x3½x4 inches high.
Ormolu Gold Plated. Highly Burnished.

We also make Sterling Silver Goods to order and are Headquarters for Loving Cups and Trophies for all events.

Our Repair Department is one of our Special Features. In same we employ only the very best mechanics and repairs made by us have always proven highly satisfactory. Don't discard your old Silverware. Send it to us. We will make it equal to new.

## ANCHOR SILVER PLATE COMPANY,

**Main Office and Works: ST. PAUL, MINN.** **SAN FRANCISCO, CAL., Office: 738 Mission Street.**

**ART LEATHER**

**FALL 1905**

ESSENTIAL to the high-grade stock of the elite jeweler is fine leather. The exacting buyer is not a crank. His demands are easily satisfied by the house which has made it a study to supply the fashionable buying public with a class of merchandise that gratifies their artistic temperaments.

If in quest of something out of the ordinary—where novelty or artistic conception is sought—then can our display be of the utmost value in making your selection for the approaching Fall and Christmas business.

Vanity, envelope, fitted, carriage, automobile and leather bags of every description are included in our comprehensive line. As also fine Japanese brocade, frog-skin and patent leather bags. Great care devoted to the manufacture, and our superb color effects characterize Lambert leather goods.

**P. W. LAMBERT & CO.,**

**64-66 LISPENARD ST., NEW YORK.**

JAMES O'NEILL, 17 Thurlow Block, San Francisco, Cal.

S. ABRAMS, 157 Hutcheson St., Montreal, Can.

WILL S. ADAMS, Palmer House, Chicago, Ill.

# Fine Roman Pearl Necklaces.

During the past six months success has crowned our efforts in having made in Paris *particularly* and *especially* for Abel Bros. & Co., an especially desirable Imitation Pearl Necklace, which is called "*Diamond Medal Brand.*" We carry a most complete stock always on hand in fine White, Cream, Black and Pink colors; also are receiving invoices every week from our factory abroad. Millimetre sizes from 4 mm. to 20 mm., all one size Pearls or beautifully graduated, *mounted* with *the* special "Abel" Screw Safety Snap, plain, oval barrel. Platinum with fine Rhine Stones, Genuine Diamond Snaps or Spring rings. Various other *Brands* of our own *Special* importations from the most moderate price to $100.

**ABEL BROS. & CO.,**

**Originators and Makers of**

**Fascinating Diamond Jewelry and Mountings**

**Abel Building, 64-66 JOHN STREET, NEW YORK,**

Cutters and Importers of Diamonds, Rubies, Emeralds, Sapphires, Pearls and all Fancy Gems.

TRADE-MARK.

Branches in Amsterdam, Antwerp, Paris, London, Idar, Oberstein.

## Visiting Australian Jeweler Tells of Conditions of Trade in the Antipodes.

From far off Australia, Arthur A. C. Cocks, of Arthur Cocks & Co., Ltd., came recently to New York to look over the lines of American manufactures in jewelry, silverware and optical goods. He is registered at the Park Ave. Hotel, and has spent the time since coming to the city in diligently ransacking the market.

To a reporter of THE CIRCULAR-WEEKLY Mr. Cocks said that he had been in New York on previous trips in the interest of his house, so that the field is not entirely new to him. The business of his home is of a jobbing character, and the company also acts as agent for manufacturers. The main office is in Sydney, and its branches are in Melbourne and in Wellington, New Zealand, with English headquarters in Birmingham.

"No, I cannot say that Australia is enjoying prosperous conditions just at present," was the reply of Mr. Cocks to a question. "In the last couple of years there has been a period of some depression. Our industrial situation is affected more directly by politics perhaps than is the case in some other countries.

"About three years ago our federal tariff went into effect. As we have few manufacturers, it has not perceptibly increased the demand for labor and has put no money in the pockets of the ordinary people. As a result of its operation the purchasing power of the people is reduced by just the amount paid in tariff taxes, and naturally those who economize cut off first the luxuries, in which jewelry may be classed.

"The jewelry tariff is a 25 per cent. ad valorem duty. To the invoice value 10 per cent. is added, making the net duty 27½ per cent. On watches 10 per cent. is added, the same as in jewelry, to the invoice value, and the duty is 20 per cent. of the total, or a net duty on the invoice value of 22 per cent. There is an undercurrent of belief that a preferential tariff in favor of English goods, the same as now exists in New Zealand, will soon be a live question with us."

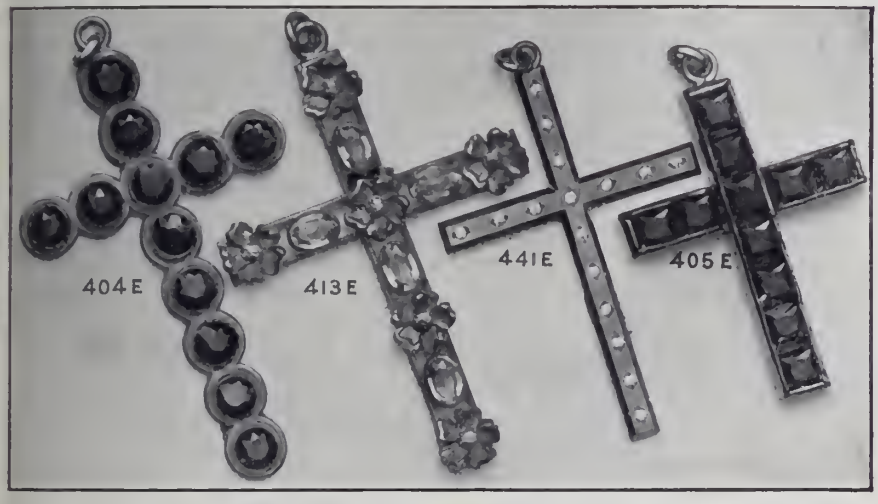
In reply to questions as to the sale of American jewelry and kindred lines in Australia, Mr. Cocks said: "Your two leading watches are now largely sold in our country, and some other American watches are also being sold. I believe that we are taking as many American watches as can reasonably be expected. Electro-plated silverware from the United States is also selling well. Some of your manufacturers are now copying those English designs which are most suitable for our market, and in one or two instances Americans are showing ingenuity in presenting new patterns of a character that appeals to our people. In American rolled gold and cheaper lines of gold jewelry, including chains, studs and links, there is considerable business. Optical goods from the United States are in fair demand in Australia. There is a steady call in our market for goods, which, judged by the American standard, would be behind the times, but which are preferred by our people. No strong demand for rimless work in optical goods is evinced in Australia.

"In our towns the line of demarcation

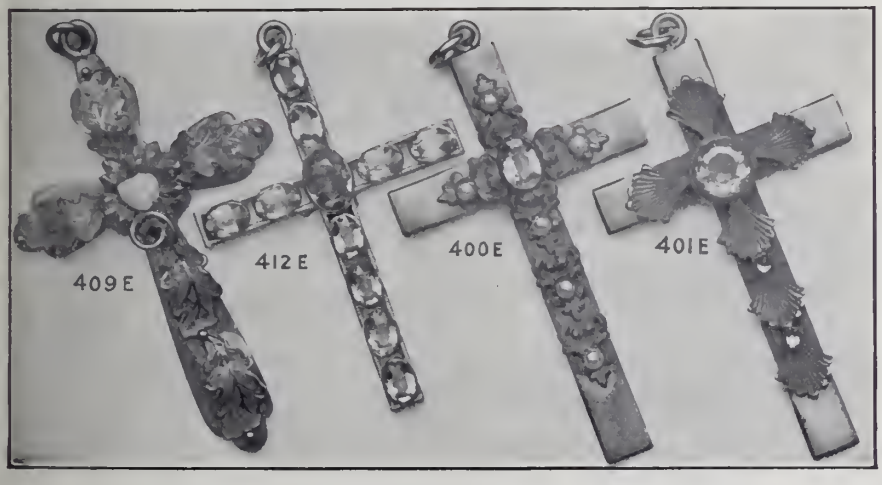
# THOUSANDS OF GOOD THINGS!




SOLID GOLD AND GOLD FILLED CROSSES.




GOLD FILLED JEWELED CROSSES.




GOLD FILLED JEWELED CROSSES.

Samples of them may be seen at our sales office.

## STANDARD QUALITY

***Prices are Right!***

**The M. J. A. lines sell and make you money.**

**Solid Gold Jewelry,**
**Brooches,**
**Scarf Pins,**
**Dumbell Links,**
**&c., &c.**

## FINGER RINGS

in fact

**All the Jewelry needs of a retail store at prices that are lower than our competitors'.**

**It will pay you to call and see our novelties.**

# M. J. AVERBECK,

***Manufacturer and Importer,*** **19 MAIDEN LANE, NEW YORK.**

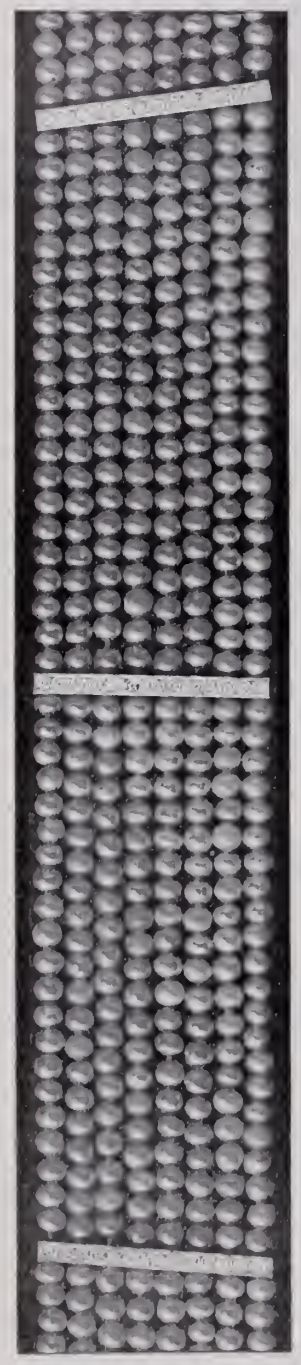
**We make a specialty of starting Retail Jewelers in business. Write us.**

# PEARL COLLARS,

**HIGH GRADE, CORRECT STYLE, PERFECT FINISH,**

All widths from three to twelve strands, as carefully made and of same appearance as a collar of Genuine Pearls.

**Send for a selection.**



Novelty Jewelry in Sterling Silver only, all finishes, Brooches, Pendants, Rings, Bracelets, Jeweled Combs, Collar Supporters, Scarf Pins.

**George H. Cahoone & Co.,**
Providence, R. I.
New York: 9 Maiden Lane.


between optical and jewelry establishments is getting more and more marked. The tendency is not to take seriously in either way the man who combines the two lines. In the country districts there is the tendency to combine, because there is not sufficient business in either line to afford a man a living.

"As to gold jewelry and sterling silverware, I see no opportunity for American manufacturers, at least at present. Our people are educated to English standards, and so prefer the goods made in England. The Americans can scarcely make any sales in these lines unless they copy the English styles, which, I believe, they are not inclined to do. Even if they did, the business could scarcely be profitable, because the price of labor in the United States is too high for them to compete successfully.

"Make no mistake about it, the Americans are ahead in all lines that can be made by machinery. That is your forte. It is because of the ingenuity of your machine makers that your manufacturers are capturing our market in the cheaper and lighter lines, but when it comes to art jewelry and wares made by hand your manufacturers are at a serious financial disadvantage with those of Europe. The prices of American sterling silverware, for instance, are much higher than those of English goods.

"The jobbing houses and resident agencies look after the distributing end of the business pretty fully. The retailer can buy from the jobber a large variety of goods, obtaining favorable terms in making payments."

## Newark.

Lawyer William J. Linihan, who wa counsel for Thomas J. Bradley, formerly jeweler at 372 Broad St., Newark, befor the latter became involved in divorce an bankruptcy proceedings, has returned t Newark after a short absence, durin which, it is said, he visited Bradley. Th latter left Newark several weeks ago whe there was an order for his arrest for con tempt of court, growing out of the suit o his wife for alimony and divorce. In th bankruptcy proceedings lawyer Liniha was called as a witness, but he re fused to answer questions on the groun that he gained his knowledge in the confi dential relation existing between counse and client. His refusal has been reporte to United States District Court Judge Lan ning by Referee in Bankruptcy Edwin G Adams.

By the arrest of a man who gives hi name as John Baldwin, in Madison, N. Y last week, the police have recovered $40 worth of jewelry which was stolen abou two weeks ago from the home of Wallac M. Scudder. The police made the arres on information furnished by Robert Schen ermann, proprietor of a Madison jewelry store, who purchased from Baldwin for $ a gold pin worth about $20, and for $1.2 a ring set with amethysts and small dia monds worth about $50. He took them fron the fellow for the purpose of getting pos session of them, and then he notified police man Ryan, who soon found Baldwin. Bald win is now in the Morris County jail.


*If you need one or more* **Diamonds,** *loose or mounted, write us for a Selection Package.*

*Right Goods. Right Prices.*

Lissauer & Company
IMPORTERS
2 TULPSTRAAT, AMSTERDAM.
EST 1866.

XII MAIDEN LANE
P. O. Box, 1625
NEW YORK.

# JOHN SCHUMACHER

workmanship and design applied to Jewelry stands for the very highest perfection and desirability.

JOHN SCHUMACHER,
Mfr. of HIGH GRADE DIAMOND MOUNTINGS,
64 Fulton Street, NEW YORK.

VERY little talk is needed to sell the Simmons Armilla. The Armilla is its own best argument—to properly display it is to sell it.

This attractive display card is as good as a salesman; placed on your show case or in the window it will assuredly direct universal attention to the Armilla and make sales.

This counter card is 7 by 9½ inches and is printed in brown and green on fawn-colored board, and with the gold of the bracelet makes an exceedingly pleasing color combination.

It is free to everyone who carries the Armilla.




This handsome easel display card is sent free to help sell the SIMMONS ARMILLA.

**R. F. SIMMONS COMPANY,**

Main Office and Works, **Attleboro, Mass.**

Salesrooms, 9-13 Maiden Lane, New York,
103 State Street, Chicago.



# ALOIS KOHN & CO.

16-18 Maiden Lane,
New York.

TRADE MARK

THE GOLD CHAIN HOUSE

1850 ℞ 1905






WM. C. GREENE CO.
101 Sabin St.,
PROVIDENCE, R. I.
MANUFACTURER OF
Gold Jewelry

We manufacture the largest line of Crosses in the U. S. A. Wait until you see them, or send for selections. A full line in stock, from ¾-inch to 4-inch. Special sizes made to order.



EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.


## North Attleboro.

Mr. and Mrs. William F. Maintien have returned from Wareham, Mass.

Mr. and Mrs. Woodbury Melcher have returned from a vacation at Osterville.

Fred. I. Gorton has returned from a business and pleasure trip to New York.

Joseph Irvine has resigned his position as head colorer at the George L. Paine factory.

William Chisholm, of the Bugbee & Niles Co., has returned from a cruise along the Maine coast.

The breaking of a shafting caused the B. F. Freeman shop to shut down for three days last week.

Raymond Wise and Thomas Frothingham returned Wednesday from a two weeks' stay at Cottage City and the White Mountains.

Albert H. Knight, for many years one of the best gold platers in the Attleboros, died Thursday at his late home in this town, aged 74 years.

The selectmen of Plainville, in which town the only industry is jewelry manufacturing, have announced that the population of the town was an even 1,300, 669 males and 632 females.

Harvey G. Fisher, employed at the factory of R. Blackinton & Co., and Miss Maybelle F. Strong were married Wednesday evening. They were the recipients of a substantial purse of money from the groom's fellow employes.

The will of the late Frederick D. Heffron has been presented for probate and allowed. The executors named are, Mrs. Emma F. Heffron, the widow; Mrs. Ordelia Heffron, the mother, and William H. Pond. The will contains no public bequests.

Orin W. Clifford Saturday afternoon won the much delayed jewelers' golf tournament for the French July cup. The contest commenced July 1, but was dragged along because so many of the contestants left on vacations after playing the preliminary round. Mr. Clifford won the possession of the trophy for one year by defeating Mr. Hale, manager of the estate of O. M. Draper, three up and two to play.

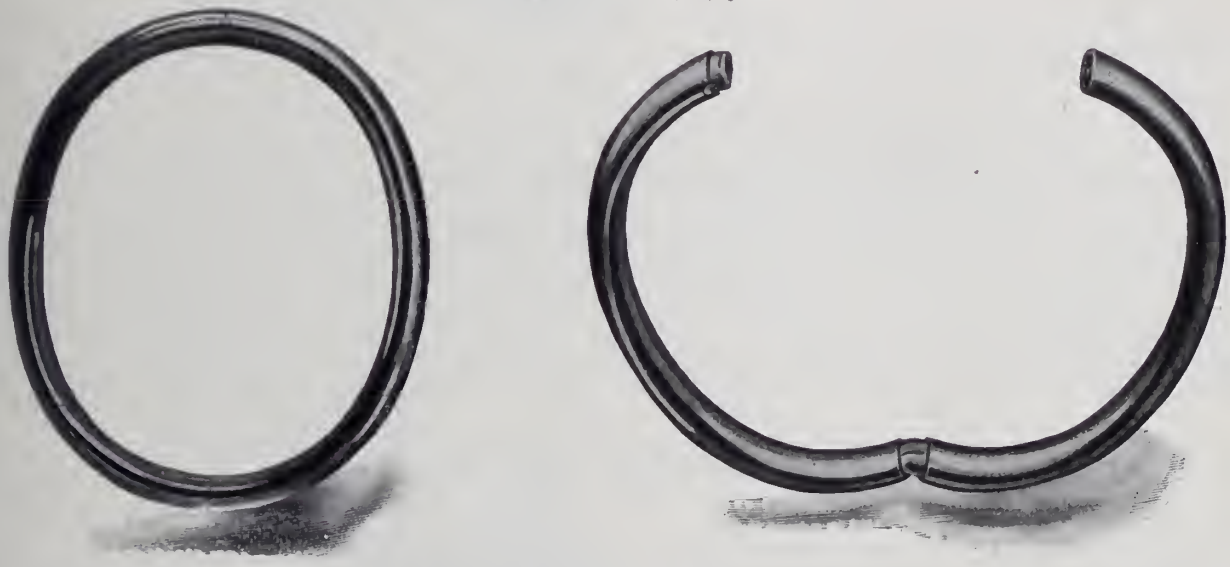
The State is making a rigid inquiry into its industries, paying particular attention to the healthfulness of the factories. Wednesday a State inspector made a systematic inquiry into the conditions existing in the local jewelry factories. It was his purpose to ascertain how many of the employes were required to wear glasses as a result of the work of making jewelry, and whether any poisonous substances were used in the factories. He also made careful inquiries about the health of the employes.

Mrs. Mary E. Ellis, wife of a prominent jeweler, who has been an invalid for many years, is now fully recovered and the case has attracted considerable attention. Mrs. Ellis was taken sick in May, 1898, and soon lost all control of her limbs and was about helpless. Physicians pronounced her case a hopeless one, some giving her but a short time to live. A few weeks ago Mr. Ellis left his wife with relatives while he visited the Cape. One day during his absence she was taken with violent pains in her head. Soon afterwards she had a similar spell and now she is able to go about unassisted and feels entirely well.

# Bracelets!!!

## The "Sturdy" Bracelet

Patented Feb. 28, 1905



## Do You Know

that we are making a Bracelet that is attracting the attention of every Jeweler? Being the most perfect and complete Bracelet ever produced.

Any Jeweler who is not already acquainted with the fine points and patentable features of this Bracelet, can procure samples from any representative wholesale Jeweler in the United States.

Made only by

## J. F. Sturdy's Sons

Makers of

**The "Sturdy Line" of Standard Watch Chains**

ATTLEBORO FALLS, MASS.

ESTABLISHED 1865

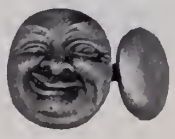
# STERLING NOVELTIES
## FOR DISCRIMINATING BUYERS.





Always something new. Different from the other fellow's line.

If you are in the market we can interest you.



Designs that sell at sight.

**PRYOR NOVELTY CO.**
473 Washington St., Newark, N. J.
Mfg. Jewelers and Silversmiths.

STERLING NPC SILVER.
.925 FINE.





## It's the Little Things that count.

The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

# The Automatic Eye-Glass Holder

Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request Send for catalogue.



Est. 1832. **Ketcham & McDougall,** Manufacturers,
37-39 MAIDEN LANE, NEW YORK.
Also Makers of the Leading Line of Thimbles.



# JULIUS WODISKA,
Manufacturer of
# DIAMOND MOUNTINGS.
**Diamonds recut and repaired.**
**40 John Street, NEW YORK.**
Telephone—2846 John. BOSTON, 50 Congress Street.


## Attleboro.

Charles M. Robbins left last week for a two months' trip on the road.

Thomas G. Sadler has been spending his vacation at Narragansett Pier.

Emmons D. Guild, of the W. H. Wilmarth Co., has gone to the Weirs, N. H., for rest.

Ernest J. Qvarnstrom, of Carter, Qvarnstrom & Remington, has returned from an automobile tour of the White Mountains.

John W. Taft, a Brockton retailer, reported to the police last week that his big plate glass show window had been smashed by a vandal.

Charles H. Tappan, of the D. F. Briggs Co., is visiting several of the New England race tracks to watch the performance of his swift trotter "Ben Hal."

Frank C. Gray, who for several years held a responsible post in the factory of the W. H. Wilmarth Co., will soon be transferred to the force of salesmen.

Charles Thomas, foreman of the enameling department of the Watson & Newell Co.'s factory, received a handsome chair from his fellow workers on his birthday last week.

William A. Bigelow, of Sturtevant, Whiting & Bigelow, who was critically ill for a long time last Winter, has returned home after spending the Summer at Lake Archer. He has been materially benefited by the outdoor vacation.

Nils Wallenthin, formerly regarded as one of the most expert mechanics on lines connected with the jewelry trade, and later with the Mossberg Wrench Co., has resigned from the latter concern to accept a position with J. M. Fisher & Co.

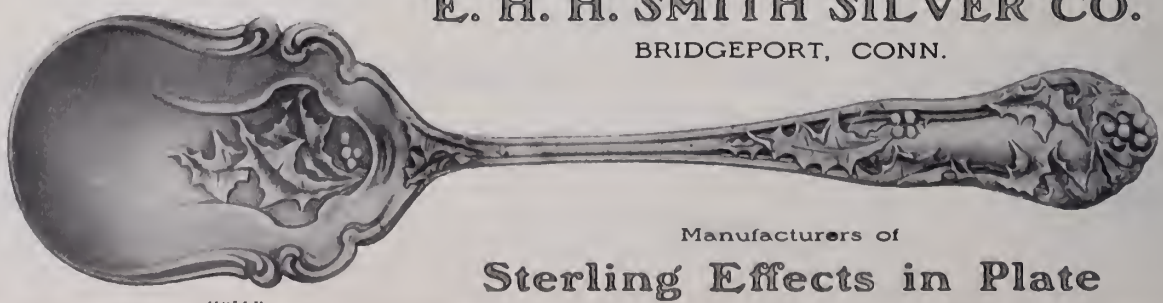
Joseph M. Bates, of Bates & Bacon, has gone to Cottage City for a period of complete rest. Close application to business has led to extreme fatigue and some illness, requiring for the present entire freedom from all active participation in the affairs of his firm.

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A. C. Wilson, who covers Minnesota, Max M'Maas, who covers Kansas and Missouri and John Morehouse, whose territory is Iowa, started out on their trips, last week, for the Kennedy Optical Co., Detroit, Mich.

John Hoare, son of Jas. Hoare, has been appointed the general foreman of the glass cutting shops of J. Hoare & Son, Corning, N. Y., to succeed Wm. Allen. Mr. Hoare, who was formerly traveling representative of the firm, has thoroughly familiarized himself with the business since he left the Alfred University two years ago.


# E. H. H. SMITH SILVER CO.
BRIDGEPORT, CONN.



HOLLY

Manufacturers of
**Sterling Effects in Plate**



THE BLISS BRACELET GIRL.

# THE BLISS BRACELET GIRL

*SHE · KEEPS · ABREAST · OF · FASHION*

THIS FAIR MAID takes an innocent delight in whatever is new and beautiful. She follows Fashion intelligently—guided by that good taste which marks well-bred people.

Consider her bracelet, for example. She would not wear it if it were not precisely the correct thing, if it were not the vogue. The bracelet *is* the vogue—not alone this particular one, but artistic bracelets in general.

This Company makes them, imparting the highest degree of finish and beauty. Roman, English, Bohemian, Rose and other finishes. Empire and Louis XVI decorations. Jeweled. All exquisite.

THE

## E. A. Bliss Co.

ARTISTIC JEWELRY

1 UNION SQUARE, NEW YORK

FACTORY: MERIDEN, CONN.

PARIS: 28 RUE D'HAUTEVILLE.

TRADE-MARK.




An exquisite reproduction of Old English Coaching Scenes in Rich Colors on Fine China. Useful and Ornamental Articles

SOLE AGENT

**W. S. PITCAIRN**

19 MURRAY STREET - - - NEW YORK

**When You Visit New York**

Don't Fail to Inspect Our Line of the Largest and Finest Variety of

**BOXES, TRAYS AND NOVELTIES**

OF EVERY DESCRIPTION.

Fine Stands and Blocks for Window Display.

**WOLFSHEIM & SACHS**

**40 MAIDEN LANE,**

**Factory, 10 Gold St.** **Telephone, 3518 John.** **NEW YORK.**

**Makers of GOOD SETTINGS,**

**PIN STEMS, Etc.**

BLANCARD & CO.

**Cold Findings**

**96 MAIDEN LANE** **NEW YORK**

## Boston.

N. D. Moulds, of the New Haven Clock Co., was in Boston during the past week.

Joseph Cowan goes west this week on a six-weeks' business trip, visiting Cincinnati, Chicago and several other important Lake region and Ohio Valley cities.

Work was resumed early last week at the O'Hara dial factory in Waltham, after the annual vacation of two weeks. Prospects for the coming season are very bright.

It has been reported to the police that valuable bronzes, statues and busts, have disappeared from the show rooms of the Bradley & Hubbard Mfg. Co., and auction rooms, pawnshops, etc., have been seached in vain for clues, in the hope of apprehending the thief.

Samuel D. Dean, Norwood, whose death was reported last week, was well known in Boston, having worked as watchmaker soon after the Civil War with William Bond & Sons, and later with the oldtime firm of Palmer Batchelder & Co., where he was head watchmaker.

Charles Long and Fred. E. Alexander, two colored porters on the Santa Fe limited, who were in town last Saturday, were held at the point of a revolver till the police arrived by C. Alberts, jeweler, 229 Tremont St., after an altercation over the price of a wedding ring. Long tendered $5 for it, according to the story told to the police, after placing the ring on his finger, and made a move toward the door, but was stopped by the jeweler. A crowd gathered and all three were escorted to a police station by an officer, but were subsequently released.

## Providence.

C. A. Russell, of Irons & Russell, is taking an automobile trip "down east."

F. C. Murray, managing the local office of the Jewelers Association and Board of Trade, is enjoying a two weeks' vacation.

Friends of C. Eugene Platt were congratulating him last week on the fact that he was able to be out after an eight weeks' siege of pneumonia.

Among buyers in town last week were, L. C. Goldsoll, Chicago; Miss K. L. Sullivan, Syracuse, N. Y.; W. A. Kaufman, Chicago; E. C. Denny, Kansas City, and B. L. Bogle, S. Diman, of Sterling, Ill.

The grand circuit meeting this week brought out a goodly number of jewelers both from this city and the Attleboros. A number of members of the trade in both places own "speedy" horseflesh, of which they are reasonably proud.

J. E. Straker, for more than 40 years in the employ of the Gorham Mfg. Co., has retired from active service with the company on a pension. For a number of years he has been the manager of a silverware department. During his period of service with the Gorham company he has been awarded two gold medals for the excellence of his work, one by the Paris Exposition in 1900 and the other was by the St. Louis Exposition last year.

Peter J. Donnelly, until recently with the A. R. Vanderbilt Jewelry Co., Amsterdam, N. Y., has left for a short sojourn at Lake Luzerne in the Adirondacks.

# The Truth,
# The Whole Truth,
# And Nothing But the Truth.

THE 10K LINE WITH A 14K APPEARANCE



10 karat.
All 10 karat.
And nothing but 10 karat.
No base metal whatever used.
No lower karat pins, posts, joints, catches or bezels.
No brass or copper stuffing.
We make the splendid 10-K. line with a 14-K. appearance.

Kohn & Co

Camp and Orchard Streets, Newark, N. J.



THE GOLD CHAIN HOUSE.

ZIRUTH-KAISER CO.,

NEW YORK,
170 BROADWAY,
2-4 MAIDEN LANE.

FACTORY,
NEWARK, N. J.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

New Sterling

HAND BAGS

THE STYLISH, SILVER BAG IS OUR SPECIALTY



A large variety of hand-pierced, etched, engraved and plain frames are included in our comprehensive line, which is at your disposal.

Exclusive designs furnished.

We are easily reached by mail or 'phone.

WEIZENEGGER BROS.

358 HALSEY ST. - NEWARK, N. J.

Telephone, 1038 J, Newark

## Columbus, O.

Harry Crecilius, treasurer of the Bancroft Bros. Co., started east Saturday, to spend a vacation at Baltimore, Boston and New York.

T. O. Pickering was called to Sandusky, O., last week, by the illness of his wife, who was visiting there. She was so much improved that he returned home Sunday night.

Secretary J. Y. Bassell, of the Board of Trade, returned last week from the east, where he had been to interest gun manufacturers in the line of adjustable gun sights invented by him and Fred. C. Blenkner, 60 N. High St.

The striking bells of the clock in the steeple of the Holy Cross Catholic church went off duty Aug. 22. This is only the third time in 60 years in which the clock has failed to work. An investigation showed that the cable had slipped off a wheel and caught in the mechanism in such a manner that though the clock ran all right and struck the quarter hours, the hour bells were stopped. Once the clock was struck by lightning and the bells were silent until repairs were made, and another time the string attached to a boy's kite caught the hands and stopped the clock.

Albaugh & Pickering Saturday cleared up a mystery as to the systematic stealing from their show window, which was first noticed about three weeks ago when a chatelaine watch was taken. Nothing was said as the various articles were missed, but Saturday morning when it was found that several lockets had disappeared, it was decided t call in a detective. Just before starting fo the police station Mr. Albaugh saw a smal hole under the window and was impelle to look into it. He found the watch, 1 gold lockets and two rosaries with gol crosses attached. The goods had been car ried there by rats.

Joseph Sculler, 212 E. Main St., Wednes day caused the arrest of a boy in his em ploy, George Jake, aged 13 years. The bo had stolen two gold-filled watches and movement, and admitted the theft whe taken to police station. He will go to th Lancaster Reform School.

## Savannah, Ga.

Jacob Sternberg, of Simon & Sternberg has gone to New York on a business trip

Word was received here last week of th death of J. E. Veal, Jr., of Rome, Ga.

S. E. Theus, of Theus & Co., has bee appointed a member of a committee fron the Retail Merchants' Association to unit with committees from the City Council Savannah Cotton Exchange, Board o Trade, Chamber of Commerce, and othe trade organizations for the purpose of in viting the officials of the Atlantic Coas Line Railroad to a conference, relative t the rumored removal of the railroad shop from Savannah.

Extensive alterations are being made t the exterior of the store of J. Cohen, Read ing, Pa. The show windows will be made three feet deeper, and an entirely new glas front will be put in.

MR. RETAILER:

The Jobbers have bought *more* Solidarity Gold Cases this year than ever before

and

*more* Jobbers have bought Solidarity Gold Cases this year than ever before

and

you may be sure these Jobbers were not hypnotized. They knew what they were doing and you will aeknowledge they made no mistake when you see the goods.

Look for the trays with Solidarity Gold Watch Cases in them, they will speak for themselves.

SOLIDARITY WATCH CASE CO.,

ESTABLISHED 1885.

3 MAIDEN LANE, NEW YORK.

GENERAL SELLING AGENTS:

JOHN W. SHERWOOD. FRANK E. HARMER.

LAST week we told you about the quantity of adjusted watches we sold. Now we will tell you the cause.

Almost every large retail dealer in Railroad watches is pushing the sale of ***BUNN SPECIALS*** and ***SANGAMOS,*** because, these watches are ***absolutely satisfactory*** and are now the recognized standard for Railroad service.

For the past three years minimum retail selling prices on these grades have been established and maintained, enabling the dealers to make a justifiable profit, and at the same time give their customers perfect watches at reasonable prices.

We sell to a limited number of jobbers, who cooperate with us in protecting the retail dealers against undesirable competition.

If none of these solicits your business, and if you are not familiar with the quality and prices of our watches, write us.

Minimum Retail Selling Prices of R. R. Grades.

| *18 Size.* | *16 Size.* |
|---|---|
| Bunn Special 24 ruby jewels, $38.00. | Sangamo 23 ruby jewels, $39.00. |
| Bunn Special 21 ruby jewels, $28.50. | Sangamo 21 ruby jewels, $34.00. |
| Bunn 17 ruby jewels, $22.50. | No. 189, 21 ruby jewels, $42.00. |
| | No. 187, 17 ruby jewels, $27.00. |

ILLINOIS WATCH COMPANY

SPRINGFIELD.

# Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the manufacturer, dealer and wearer.

ALL CASES BEARING THIS MARK ARE HAND-MADE.

STAMPED.

TRADE MARK

18 K.

STAMPED.

TRADE MARK

14 K.

MANUFACTURED BY

**DUBOIS WATCH CASE CO.,**

MAKERS OF

**SOLID GOLD CASES.**

NEW YORK.



**"PRACTICAL COURSE IN ADJUSTING."**

PRICE $2.50.

ALL JOBBERS OR

**JEWELERS' CIRCULAR PUBLISHING CO.**




## OUR TRAVELING REPRESENTATIVES

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

C. B. Goldsmith, of Lindenberg & Fox, Cincinnati, O., is on a trip to the north.

Among the traveling representatives in Toronto, Ont., last week, were: J. R. Delfosse, Pairpoint Corporation and S. Sternau & Co.; Mr. Van Duyne, Dennison Mfg. Co.; Alfred Strauss, Backes & Strauss; Mr. Tripp, Trefuss & Co.

The following traveling representatives were in Savannah, Ga., recently: Jos. P. Finley, Gorham Mfg. Co.; Harry C. Birch, Grant Jewelry Co.; representatives of New England Watch Co., Ketcham & McDougall, Wilcox & Wagoner Co.

E. L. Donaldson, traveling representative with the Edwards & Sloane Jewelry Co., Kansas City, Mo., started on a three-weeks' trip into Kansas and Missouri, last Wednesday. "I'm going where the cornstalks are 16 feet high; where ladders have to be used in harvesting the crop," he said.

The following traveling representatives visited the trade in Lancaster, Pa., recently: Arthur L. Hancock, N. H. White & Co.; F. Van Olinda, New England Watch Co.; Walter S. Mays, McIntyre, Magee & Brown; E. E. Field, Roy Watch Case Co.; Harry Caro, Manchester Mfg. Co.; Morris Weill; L. Jacobs, Peckham Seamless Ring Mfg. Co.; R. A. Hunter, J. B. Bowden & Co.; John C. Roop, Downs & Bean.

The following representatives of wholesale firms were in Kansas City, Mo., last week: Fred H. Felger, F. & F. Felger; Ira Smith, Horton, Angell & Co.; J. H. Warner, Elgin National Watch Co.; Mr. Baker, Paye & Baker Mfg. Co.; F. E. Whiting, Whiting & Davis; H. L. Taylor, Riley, French & Heffron; Frank Barton, E. A. Bennett & Co.; P. A. Wilkinson, J. J. Sommer & Co.; Walter D. Strauss, Strauss Bros. & Co.; F. A. Wilkins, Ostby & Barton Co.; W. T. Sherman, S. K. Merrill & Co.; B. A. Noble, Sturtevant, Whitney & Bigelow.

Traveling salesmen in Louisville, Ky., last week, included: J. Ira Seebacher, H. Michelson; Mr. Macpherson, C. Ray Randall & Co.; J. H. Thompson, J. B. Bowden & Co.; Jules F. Schuman, Jr., Wm. Kinscherf Co.; F. C. Allen, Sansbury & Nellis; W. G. Raymond, Goehring Mfg. Co.; A. A. Spiegel, Gustave Fox Co.; Ed. Sinnock, Ehrlich & Sinnock; Fred H. Felger, F. & F. Felger; L. Strauss, H. H. Curtis Co.; Richard Merker, Bates Bros. Co.; Chas. Bartlett, Whiting Mfg. Co.; Thos. G. Jewett, Gorham Mfg. Co.; Wallace Miller, W. I. Rosenfeld.

The following traveling representatives were in St. Louis, Mo., last week: William H. Osborn R. Wallace & Sons Mfg. Co.; Mr. Wilkins, Ostb & Barton Co.; G. Fred Perry, F. H. Sadler Co A. W. Levy, Byron L. Strasburger & Co.; A. Si verman, Silverman Bros.; G. W. Bleecker, Martin Copeland & Co.; Thomas E. Rogers, Riker Bros Mr. Roeby, Bassett Jewelry Co.; Richard Merke Bates Bros. Co.; F. R. Horton, Carter, Howe Co.; C. L. Krugler, Mandeville, Carrow & Crane R. B. Carr, Link & Angell; F. C. Allen, San bury & Nellis; Jules F. Schuman, Jr., Willia Kinscherf Co.; J. A. Granbery, J. A. & S. W Granbery.

Traveling salesmen in Columbus, O., during th past week, included the following: G. H. Howard Mason, Howard & Co.; H. M. Peters, H. G. Mc Faddin & Co.; Fred Casper, Mauser Mfg. Co. Ernest A. Rose, Weigle & Rose; George H. Rem ington, Maintien Bros. & Elliot; George W. Whit temore, Sessions Clock Co.; Jacob Schorsch, I Emrich & Co.; J. Paul Boyle, Florence Mfg. Co Mr. Conklin, Wm. S. Hicks' Sons; S. H. Brown Ostby & Barton Co.; Chas. E. Lochner, Haye Bros. Co.; L. Strauss, H. H. Curtis Co.; H A Allen, C. H. Allen & Co.; A. N. Dorchester, Chap man & Hollister Co.; E. J. Walther, D. F. Bigg Co.; Frank N. Wilcox, International Silver Co.

The following traveling representatives were i Omaha, Nebr., last week: F. J. Wirtz, Martin Copeland & Co.; A. J. Fairbairn, E. Kirstein Son Co.; Fred Dunn, F. A. Hardy & Co.; L. H Powell, American Cutlery Co.; I. S. Richter, C O. Sweet & Son Co.; D. W. Wiser, Heintz Bros. Mr. Murray, Higbie-Barbour Mfg. Co.; J. Thornton, Hayden W. Wheeler & Co.; G. W. Harder Stott Bros.; Walter S. Noon, Cory Bros. Co. De Lancey Stone, Shafer & Douglas; J. Rothschild, Kaffeman, Rothschld & Co.; C. A. Man J. Hoare & Co.; Mr. Macpherson, C. Ray Randal & Co.; Thos. E. Rogers, Riker Bros.; W. S. Willis Gorham Mfg. Co.; Le Roy Crane, Benjamin Allen & Co.; Mr. Tyler, Ansonia Clock Co.

Representatives of wholesale firms who visited the Cincinnati, O., trade, during the past week, included: Mr. Davidson, Wallach & Davidson Arthur Dolan, Moore Mfg. Co.; H. A. Allen, C. H. Allen & Co.; S. H. Brower, Ostby & Barton Co.; Mr. Pierce, T. I. Smith Co.; A. Silverman, Silverman Bros.; E. J. Walther, D. I. Briggs Co., O. P. Bliss, William C. Greene & Co.; Harry Lissauer, Jacobson Bros.; Walter S. Noon, Cory Bros Co.; A. W. Ware, Arthur W. Ware & Co.; H. S. Hunt, Hunt & Sullivan Co.; S. Englander, Adolf J. Grinberg & Sons; H. Humboldt, National Optical Co.; Mr. Bleecker, Martin, Copeland & Co., Mr. Kohn, Silvermann, Kohn & Wallenstein Mr Levy, Byron L. Strasburger & Co.; Mr. Bossellman, Thomas Quayle & Co.; Alpin Chisholm, Bugbee & Niles Co.; G. H. Howard, Mason, Howard & Co.; Ernst Block, Louis Stern & Co.; Charles H. Clark, W. G. Clark & Co.; F. Swift, Webster Co., Mr Pierce, T. I. Smith Co.; Mr. Strandberg, Sykes & Strandberg; Mr. Vaslett, Fletcher, Burrows & Co.; Mr. Remington, Carter, Qvarnstrom & Remington; Harry H. Miller, Hutchison & Huestis; E. J. Walther, D. F. Briggs Co.; Walter R. Shute, Kohn & Co.

The trade in Pittsburg, Pa., was, last week, visited by the following traveling representatives Harry Caro, Manchester Mfg. Co.; Mr. Pierce, T. I. Smith Co.; Mr. Strandberg, Sykes & Strandberg; H. W. Allen, C. B. Allen & Co.; Charles B. Burgess, Frank M. Whiting & Co.; O P. Bliss, Wm. C. Greene & Co.; Mr. Remington, Carter, Qvarnstrom & Remington; W R. Eliot, Meriden Cut Glass Co.; S. Arnstein, Arnstein Bros. & Co.; J. H. Miller, Chester Billings & Son; A. J. Sherrard, Enos Richardson & Co.; Abel King, I. Emrich & Co.; Mr. Crane, Mandeville, Carrow & Crane; Charles H. Clark, W. G. Clark & Co.; George Southwick, Payton & Kelley Co.; G. E. Tinker, Wm. B. Durgin Co.; Russel A. Talbot, Joseph Fahys & Co.; Frank W. Bloomer, E. I Franklin & Co.; E. M. Bliss, Bliss Bros. & Co.; Alpin Chisholm, Bugbee & Niles Co.; W. Bossellman, T. Quayle & Co.; E. J. Walther, B. F Briggs Co.; J. Williams, Fera & Kadison; Mr. McClannin, Wilcox Silver Plate Co.; L. Jacobs, Peckham Seamless Ring Mfg. Co.; Mr. Gergerman, Sterling Glass Co.; J. H. Miller, Chester Billings & Son; Harry E. Barkham, Jones & Woodland; L. M. Frank, Buffalo Jewelry Case Co.; Mr. Weidemann, Geo. Borgfeldt & Co.

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Kaufman & Seidel, Lebanon, Pa., have moved from the McGowan building, on the corner of 7th and Cumberland Sts., into new quarters in J. H. Miller's building, at the corner of 8th and Willow Sts.


IF IT'S A

**ROY**

TRADE MARK

IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

***ROY WATCH CASE CO.,***

*21-23 Maiden Lane, New York City, N. Y.*

206 Kearny St., San Francisco, Cal.




**SWITZERLAND,** *the home of Gruen Watches,* **GRUEN WATCH MANUFACTURING CO.**
**CINCINNATI,** *the home of Gruen Cases,* **GRUEN-NATIONAL WATCH CASE CO.**

**NONE SO EXTENSIVELY SOLD;** NO LINE LARGER WHEN IT COMES TO HIGH CLASS SOLID GOLD WATCHES.
FROM THE **SMALLEST** TO THE **LARGEST,** FROM **THINNEST** TO THE **THICKEST.**

## Albany

The explosion of a lamp in the jewelry store of John Furhman, last week, caused a slight blaze, which was extinguished by the fire department upon the prompt arrival of the engines.

A novel case came up in Schenectady, the other day, when the action of the Anchor Silver Plate Co., St. Paul, Minn., against J. Krank, a local jeweler, was before Justice Wemple in the City Court. The suit is to recover $174, alleged to be due for silver plated ware furnished the defendant in the Fall of 1904. The answer set up was to the effect that the Anchor Silver Plate Co. had not complied with the corporation law of New York or secured a permit to do business in this State, and therefore had no standing in court. The case was set down for Sept. 18.

An incendiary fire on Aug. 14 in the home of John Krank, the Schenectady jeweler, has given the Police Department, the Coroner and the District-Attorney a lively job, and although traces of incendiarism were everywhere apparent, no progress in running down the culprit or culprits has been made. Krank has employed private detectives to look up evidence, and meanwhile the insurance companies have refused to pay the loss, claiming that the authorities have failed to make a proper investigation. Mr. Krank says the police authorities tried to connect him with the incendiary fire, but he says he can prove by 50 witnesses that he was 226 miles away from Schenectady at the time. According to the investigation so far made, some time between Aug. 9 and Aug. 14 some one entered the Krank home, at 23 Wendell Ave., and played the part of the firebug. Those who got into the house used gallons of kerosene, besides cans of wood alcohol, varnish, a large quantity of excelsior, several boxes of matches and wax tapers. Clothing belonging to the Krank family was stolen, and notwithstanding there were innumerable clues for the authorities to work upon, they have thus far obtained no light on the fire.

## Canada Notes.

G. M. Mayberry, Wetaskiwin, Alberta, is removing to Lloydminster.

B. & H. B. Kent, Toronto, Ont., have made extensive alterations to their establishment.

Out-of-town buyers visiting Toronto, Ont., last week, included: Wm. H. Hillyer, Canton, Ont.; William Busby, Oakville, Ont., and Mr. Felt, Oshawa, Ont.

George Kessler, who was recently arrested in Toronto, Ont., charged with the theft of jewelry at Wetaskiwin, Alberta, has been taken to that town to stand his trial.

John L. Robertson, of the Dominion Optical Co., Toronto, Ont., died at the Western Hospital, Toronto, Saturday, Aug. 19, from paralysis. He was born in Ireland in 1839, and came to Canada in 1889, and was for many years engaged in the publishing business. He was a prominent temperance worker. He leaves a widow and a family of six.


# DIAMONDS

WHEN you need mounted diamond pieces, large or small, if you will order of us, stating what you want, and about the prices you want to pay, we will convince you that our stock, both in variety and range of prices, is adequate to supply your wants.

Diamond Rings,
Diamond Pendants,
Diamond Scarf Pins,
Festoon Necklaces,
La Vallières.

Catalogue illustrating these goods sent on request.

HAYDEN W. WHEELER & CO.,
TWO MAIDEN LANE, NEW YORK.


## Optical Notes and Briefs.

C. L. Barry recently opened optical parlors in the Dowdell block, Clarinda, Ia.

Harry Lovoie, optician, has opened an office in the Jenkins building, Whitman, Mass.

The Minneapolis School of Watch Engraving and Optics, Minneapolis, Minn., moved recently from the Commercial building to the Hulet block, at the corner of 7th and Hennepin Sts., where it occupies the entire seventh floor.

The picnic of the Rochester Optical Society, which was to have been held Saturday, Aug. 19, has been indefinitely postponed. So many members were on their vacations or otherwise unable to attend that is was decided to call it off for a time.

Mr. Jones, optician, Tempe, Ariz., is now enjoying a month's vacation. He is making an extended stay in San Francisco, Cal., and is taking in all of the interesting places in and around that city. Mr. Jones is taking the State examination just by way of keeping himself in practice.

Capt. Henry Lomb, of the Bausch & Lomb Optical Co., Rochester, N. Y., returned home, last week, after a visit of several months to Germany and other European countries, largely undertaken for the benefit of his health. Mr. Lomb is in good health and enjoyed his trip abroad to the fullest extent.

The store of A. J. Fisher, 156 Virginia Ave., Indianapolis, Ind., was broken into, last week, and spectacle frames valued at $50 were carried away. The trays that held the frames were found near the Union track by Detectives Gerber and Trimpe. It is believed that the burglars escaped on a freight train.

George M. Cooley, Sidney, N. Y., has on exhibition a pair of spectacles which have been an heirloom in the family for a century and a quarter. They are a curiosity when compared with modern spectacles. The frame is made of solid iron with hinges in the center. The frame is heavy enough to make no small load on the face of the wearer. The lenses are only about half the size of those in use nowadays.

San Francisco (Cal.) opticians have organized the Southern California Optical Society, with the following officers: President, A. L. Apffel; vice-president, J. W. Fuller; secretary, T. N. Dychut; treasurer, J. C. Fleming; executive board, H. H. Hooper, Whittier; G. A. Picon and Bruce Blackman, Los Angeles; E. Steinman, Pasadena, and O. G. Tullis, Santa Monica. The object of the society is to protect and better the condition of all registered optometrists in Southern California.

Bert Lissner, the Oakland, Cal., optician, who was arrested several weeks ago charged with violating the California State Optometry law, has been granted another continuance until Sept. 1 by Police Judge Smith. Lissner has been granted several continuances pending the decision of a similar case which has been appealed to the Supreme Court. If the other case is decided in favor of the defendant, Lissner will be dismissed, but should it go against the defendant Lissner is prepared to appeal his own case and fight it out on the lines of a test case.

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AMPLE CAPITAL,
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New York.




NOTE.—The Bonbon Dish illustrated in the middle of the above picture should be numbered C. 680, pierced; and 680, unpierced.


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ALMOND DISH
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¶ The Gorham Company desires to direct attention to its extremely novel and original collection of Loving Cups and Tankards, offered under the name of "Old English Black Jacks."

¶ These have been designed especially to meet the very widespread demand for articles of this nature which shall be as dignified and as decoratively effective, but yet not so costly as though fashioned of solid silver. They are made closely to simulate the Old English "Black Jacks" and "Leather Bottles," those characteristic drinking utensils of the sixteenth and seventeenth centuries, which are to-day so eagerly sought after by collectors of artistic rarities.

¶ These strikingly original examples of an artistic revival are to be found in all sizes from the drinking mug to the imposing Loving Cup, the tall Tankard or the well-proportioned Flagon. The bodies are of heavy hand-worked leather, the linings of red copper, the mountings, including the shields for monograms, inscriptions or armorial bearings, of sterling silver.

¶ Black Jacks are made exclusively by the Gorham Company for the legitimate jewelry trade. They will be advertised extensively in the early Fall magazines, and as they can be sold at very moderate prices, a popular demand will undoubtedly be created for them. The supply must of necessity be more or less limited, and it is suggested that orders be placed as early as possible to insure a reasonably prompt delivery.

# GORHAM M'F'G CO.



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WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

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*No attention paid to communications unless accompanied by full name and address of the writer. his is asked not necessarily for publication, but an evidence of good faith.*

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ACCORDING to news received from England last week the Goldsmiths' Company has decided to appeal from the judgment recently rendered by Justice Channell in regard to the hall-marking of foreign watches. As already told in full in these columns, the judgment was to the effect that a watch was not technically "plate" under the law, and that the statutes requiring the marking of foreign plate did not, therefore, apply to watches or watch cases. Despite the fact that many of the leading men of the English trade, as well as the leading journals of the British jewelry trade, practically agreed that the justice's decision was a common sense interpretation of the law, it is probable that the question at issue will be carried up on appeal as far as possible before action is begun to obtain relief by legislation. According to an English authority should the Appeal Court uphold Justice Channell, the House of Lords will be asked to pronounce a final opinion on the case. If the Lords uphold the decision handed down, the Watch Trade Section of the London Chamber of Commerce will immediately introduce a bill to remedy the defect in the law.

### To Promote Export Trade.

MANUFACTURERS will be interested in the communication of a well-known business man of New York to the Bureau of Manufactures regarding the methods followed by American manufacturers whose products are shipped abroad. It is represented that for years American manufacturers have intrusted their products to commission houses in this and foreign countries, and that some of them have placed their goods with English commission houses exclusively. The policy of these English commission houses, it is said, is to prevent direct communication between manufacturers and buyers, and in consequence very few American manufacturers have established a direct trade.

Controlling, as they do, in a large measure, the trade of Europe in manufactured products, the English commission houses naturally give preference to their own manufacturers. Within the past 12 months export orders have been comparatively small, and some of our largest manufacturers sent agents direct to Europe to learn the reasons for this decline. It was found, as a result of the inquiry, that foreign commission houses, dissatisfied with the rate of commission, had sold American goods under conditions which enabled English and German manufacturers to sell competitive products of their respective countries to the prejudice of the United States.

To remove these obstacles, and with a view of bringing American manufacturers in direct contact with foreign actual buyers, it is proposed to establish in New York an organization which will undertake to sell direct to the actual trade for a commission only. The goods will be sold in the name of the manufacturers, and thus each manufacturer will be brought into direct communication with importers. In this way our manufacturers will learn the actual needs of the various foreign markets, and it is believed that this cannot fail to infuse new life into the export trade. In connection with the organization there will be a responsible fiscal agency to guarantee the credit of foreign buyers, which agency will make an advance of 80 per cent. on the net amount of shipments, the remaining 20 per cent. to be paid after payment for the goods.

### Jewelry Seizures Made Last Week for Violations of Customs Laws.

When the *Kronprinz Wilhelm* arrived at her pier in Hoboken, N. J., one day last week, Moritz Mordell, who says that he was until recently a manufacturing jeweler in St. Petersburg, Russia, was detained as he stepped off the ship. Custom Inspector Timothy Donohue then took from the Russian's pockets a quantity of jewelry valued at $1,000, comprising unset stones, gold chains, pins, rings, studs, brooch settings and earrings. Mr. Mordell denied that he had any intention of defrauding the government, and said that as the articles were intended for distribution in the form of presents among his relatives in this country he did not suppose that they were dutiable, or that it was necessary for him to declare them to the customs authorities.

This explanation was not satisfactory to the custom inspector, who sent the jewelry to the seizure room in the appraisers' warehouse on Washington St. Mr. Mordell was then permitted to go to Boston. He has not been arrested, and it is not known that the department contemplates any criminal proceedings in connection with the seizure. Mr. Mordell has served on the department notice of his intention to appeal to the Secretary of the Treasury for an order directing the return of the articles that were taken from him. It is possible that there will be no legal developments until the Secretary of the Treasury acts.

Mr. Mordell, who was accompanied by his wife and two children, is 32 years old. He said that he left Russia because of the persecutions of the Jews, and that he intended to make his headquarters for a while with his brother-in-law, Barnard Levinson, 3 Cunard St., Roxbury, Mass. Despatches from Boston say that the Levinsons corroborate Mr. Mordell's statement. They had never seen him until he reached their home, a few days ago, but had corresponded with him for 20 years or more.

Among passengers on the Hamburg-American steamship *Pennsylvania*, which arrived at Hoboken last Thursday, was a man named Nicholas Nelsenson, who passed the examination satisfactorily, and was walking along the pier, when a customs inspector noticing that one of his pockets bulged, detained him and took out a good-sized paper package; in this were three small diamond rings concealed under a quantity of newspaper cuttings. While the inspectors were examining the package the man ran away, leaving in their possession the rings, which are valued at $170. Unless he returns to claim them they will be sold at auction.

CHICAGO, Aug. 28.—The Federal authorities yesterday arrested Kirza Werner, a woman, said to be an accomplice of Henry Hoffman, whose arrest on the charge of smuggling diamonds was mentioned in last week's CIRCULAR-WEEKLY. The woman who was arrested yesterday says that she is Hoffman's wife.

## New York Notes.

Oscar Sherman, who had a store at 1201 Broadway, Brooklyn, has gone out of business.

Frank Sloan, of Sloan & Co., who is passing his vacation at a camp in Maine, will be back about Sept. 5.

Tiffany & Co. made the silver case which held the bottle of champagne used in the launching of the battleship *Kansas*.

Jay Taylor Ashby, for many years with the Gorham Mfg. Co., is now with Reed & Barton Co., Fifth Ave. and 32d St.

L. W. Levy, of L. W. Levy & Co., 580 Broadway, left last Saturday for Europe on the *Kroonland* in search of novelties.

A fraud order was issued, last week, by the Postoffice Department against the Fidelity Publishing Co., 32 E. 23d St., New York, which put up watches as premiums.

In a page article descriptive of East New York's industries, published in last Sunday's Brooklyn "Daily Eagle," is a picture of the Solidarity Watch Case Co.'s factory.

J. H. Noyes, the secretary of the Jewelers Security Alliance, will return in the latter part of this week from a vacation passed in New England, chiefly in bicycling.

Leo Wormser, of the Julius King Optical Co., returned last week, with his wife, from Canada, where they had passed a couple of months, spending most of the time in Montreal and Toronto.

Sloan & Co. will next month occupy their new factory at Mount Pleasant and Third Aves., Newark, N. J., where they will have larger quarters. Additional machinery will be installed and a larger force of men will be employed.

Joseph Brown, of Joseph Brown & Co., Chicago, has been in New York for several days, registering at the Astor House, and after leaving here this week will go to Providence, R. I., where he will make his headquarters, during his visit, at the Narragansett Hotel.

Simon Frankel, of Joseph Frankel's Sons, is taking advantage of the usual August holidays in London and Paris, where he has been looking after the branch office of his house, to enjoy a trip with his family through Wales and Scotland, visiting scenes of historical interest in those countries.

Tiffany & Co. obtained last week the contract for furnishing the silver set which will be presented by the State of New Jersey to the battleship bearing its name. A large number of designs were submitted in competition. The successful drawings, presented by the New York company, were made by F. W. Whitehouse. The cost of the service is to be $10,000, and the set is to be ready when the *New Jersey* goes into commission.

In a current number of "The Technical World Magazine" is an article by Fritz Morris on "The World's Clocks." The writer describes a number of the notable time pieces from the days when Peter Henlein was engaged in improvements at Nuremberg, Bavaria, down to the present time. The article is profusely illustrated and among the pictures are representations of the time ball on the Western Union Telegraph building, the clock of the *Herald* building, and the clock in the sidewalk in front of Wm. Barthman's store, Broadway and Maiden Lane, all in New York.

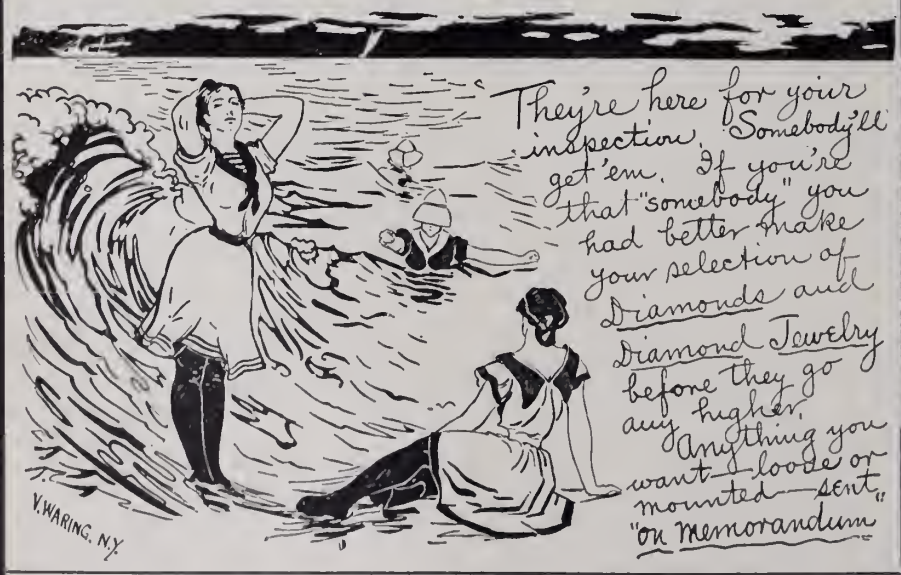
Samuel Heller, of L. Heller & Son, is in receipt of many expressions of sympathy from his friends, owing to the illness of his little daughter, Helen. She had an attack of appendicitis five weeks ago, which necessitated an operation, and since then has been confined to her bed. Mr. Heller abandoned his proposed western trip on this account, but hopes that, with the recovery of his child, he will be enabled to call on his friends in the near future.

Tannous Azeez, who was in business at 551 Boardwalk, Atlantic City, N. J., died, last Sunday, at the Roosevelt Hospital, New York. Mr. Azeez was in business at Atlantic City for four or five years and was quite well known in New York. He was an Assyrian, and it is said that about 40 years ago in a battle with the Turks he received a wound, which troubled him all the years up to the time of his death, and finally necessitated the operation under which he died.

On the charge of secreting a diamond ring on which there is a chattel mortgage Fred Buehl, 195 Cornelia St., Brooklyn, was arrested last Friday, the complaint being made by Aaron Baych, 1412 Broadway, Brooklyn. Mr. Baych said that the young man called at the store and selected a ring worth $44, agreeing to pay $1 a week until the debt was liquidated. After making four payments Buehl failed to meet his further obligations, and the jeweler was unable to get back the ring. At his preliminary examination in the Gates Ave. Police Court the prisoner said that he had given the ring to a girl, and had not the courage to ask for its return. He said that it was his intention to pay the balance due the jeweler if the latter would wait. The young man was paroled for further examination this week.

Charges are made that some of the pawnbrokers in New York City make a practice of extracting from jewelry intrusted to them diamonds or other precious stones, and substituting paste gems. The subject was brought to public attention in the Court of Special Sessions, last week, in a case tried before Judge McMahon. A young man was sent to the penitentiary for stealing a pair of diamond earrings. He told the police that he had pawned the earrings at Louis Rosenberg's pawnshop, 386 Eighth Ave. The pawnbroker was summoned to court and required to turn the earrings over to the owner, who learned the next day that paste gems had been substituted for the genuine stones. The judge, being notified, again sent for the pawnbroker, who said that he had given the thief $25, having been deceived by the fictitious gems. The judge called the attention of Acting District Attorney Nott to the case, saying that there should be an investigation of this and similar instances by the Grand Jury. A short time ago, said the judge, a friend, who is a member of the Manhattan Club, had lost a diamond and emerald pin valued at $1,800, which had been stolen by a bellboy and pawned. The pin was returned to the owner, who was highly pleased, until a few days later when he went to a jewelry house to have the stones reset and learned that they were imitations. The judge said that in his opin


ON MEMORANDUM




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ion the pawnbrokers of New York are not being deceived by men who get loans on glass imitations. The explanation of the disappearance of the real gems, he said, is that some pawnbrokers make substitutions. One of the largest pawnbrokers in the city said that if such substitutions are made, it is only in the smaller concerns. He did not believe that any such dishonest methods can be charged against the better known houses in this line of business, or that anyone would credit such charges if they were made.

Leon Hirsch, 37 Maiden Lane, has leased a portion of the building formerly occupied by the Courvoisier Wilcox Mfg. Co., in Newark, N. J., and will here manufacture watch cases, this factory being additional to his New York plant.

One man was killed and several seriously injured, Monday, by the fall of a section of the balcony in the old Knickerbocker Athletic Club building, Madison Ave. and 45th St., which is being remodeled for the Tiffany Studios. An investigation is being made to determine the cause of the accident.

Alderman John B. Wood, of C. F. Wood & Co., has announced his intention of resigning his seat in the Common Council of Newark, N. J., He has represented the 11th Ward for a number of years, but his private business interests and the poor state of his health now forbid his giving time and attention to the duties of the aldermanic position. He denies that his resignation as an alderman is connected with the talk of making him the Essex County nominee for State senator, and says that he does not desire this nomination.

M. M. Heacock has sold his business in Newberg, Ore., to J. Mills.

### New York Jewelers Trying to Discover Whereabouts of Robert Castelberg, Jr.

Robert Castelberg, Jr., formerly of the Castelberg National Jewelry Co., which has branches in Washington, D. C.; Baltimore, Md.; Philadelphia, Pa., and Norfolk, Va., has been missing for some time, and a number of New York diamond importers and jobbers in watches and jewelry, from whom he made purchases, have been looking for him, thus far unsuccessfully. His principal creditors in New York are Bonner & Co., 51 Maiden Lane; B. H. Davis & Co., 68 Nassau St., and Sol Lindenborn, 170 Broadway. Charles Marx, 37 Maiden Lane, is a creditor in a smaller amount, and there are said to be some other small creditors. Detectives have been employed in an effort to trace Mr. Castelberg's movements.

A conservative estimate of the amount owed by Mr. Castelberg in New York is $25,000, but, according to one report, Castelberg owes fully $50,000 to a single concern, with proportionately large amounts due to other firms. The merchants directly affected adopted a policy of silence, which naturally led to reports that are probably exagerated.

Castelberg was active in the management of the Washington installment business of his family until last March, when he withdrew with the consent of his father. After that he looked about for an enterprise in which to engage, and after a time came to New York, buying diamonds, watches and jewelry on memorandum. It is said that he was last seen by his friends July 27. The New York creditors, it is now learned, became suspicious Aug. 10, when one of the firms made a call for the diamonds given to Castelberg, and there was no response.

Opinions differ as to the cause of Mr. Castelberg's disappearance. One theory is that he has met with foul play.

### Loss of Jewelry Salesman's Trunk Reported from Portland, Ore.

Word was received in New York last week that a trunk containing $10,000 worth of jewelry belonging to a Chicago wholesale jewelry house and in possession of a traveling salesman for the firm, had been stolen somewhere between Tacoma and Portland. When the salesman arrived on Northern Pacific train No. 7, he went to the Portland Hotel and showed the check for his trunk, which had been sent ahead on another section. A trunk not containing the jewels and entirely unlike the one checked at Tacoma was brought to his room, but it bore the same number check.

A search of the baggage room at the Union Depot failed to reveal the missing trunk. The matter was then reported to the police.

"Gems, Jewelers' Materials and Ornamental Stones of California" is the title of a book of 172 pages written by George F. Kunz, of Tiffany & Co., New York, and just issued by the State Mineralogist at Sacramento. The book is illustrated with pictures showing notable gems found in the State and scenes of the discoveries. One of the full page illustrations shows an autoprint of a Kunzite crystal after it was exposed for five minutes to the Roentgen ray. In the text is an interesting review of the development of the precious stone fields in the State, with a concise description of the geological formation and an explanation of the scope of the work carried on by the California State Mining Bureau.


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## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

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J. Sloman (M. Rich & Bros. Co.), Cadillac.
BALTIMORE, MD., G. Freundlich (Jacob Epstein), Grand.
E. B. Hutzler (Hutzler Bros.), Breslin.
W. W. Frederick (Stewart & Co.), Navarre.
BIRMINGHAM, ALA., H. C. Abbott (H. C. Abbott & Bro.), Hotel Astor.
F. W. Bromberg, Marlboro.
BOSTON, MASS., J. Solomont (J. Solomont & Bros.), Broadway Central.
CALDWELL, O., D. Friedman (Friedman Bros.), Hoffman.
CANON CITY, COLO., C. C. Patton, Bartholdi.
CHICAGO, ILL., A. W. Adcock (Shourds, Adcock, Teufel Co.), Marlboro.
Jos. Brown (Jos. Brown & Son), Astor House.
W. J. Young (Cole & Young), 134 W. 24th St.
F. J. Wilson (Marshall Field & Co.), Imperial.
CINCINNATI, O., R. H. Doepke (Doepke Bros.), Imperial.
W. L. Doepke (Doepke Bros.), Imperial.
CLEVELAND, O., C. Goldsmith, Broadway Central.
COLUMBIA, TENN., A. S. James (James Bros.), Albert.
COLUMBUS, O., J. G. Likes (Z. L. White Co.), Breslin.
DETROIT, MICH., H. Taylor (Taylor, Wolfenden Co.), Broadway Central.
FREEPORT, ILL., A. W. Ford (A. W. Ford & Son), Trier Bros., 37 Maiden Lane.
HORNELLSVILLE, N. Y., M. W. Waldorf (G. A. Waldorf & Son), St. Denis.
INDIANAPOLIS, IND., John Weinman (L. S. Ayres & Co.), Hotel Astor.
KANSAS CITY, MO., J. R. Mercer, Wellington.
MINNEAPOLIS, MINN., W. C. Weld (Weld & Sons), Astor.
PAINESVILLE, O., A. E. Kintner, New Amsterdam.
PEORIA, ILL., Miss A. Lidwinski (P. A. Bergner & Co.), 108 W. 141st St
PHILADELPHIA, PA., R. J. Alexander, Everett. E. C. Lewis, Hoffman House.
PITTSBURG, PA., W. Rosenbaum (Rosenbaum Co.), Netherland.
H. Silverman (Silverman Jewelry Co.), Astor House.
PORTSMOUTH, O., Miss Hutchins (Geo. B. French Co.), 320 Church St.
RICHMOND, IND., C. H. Haner, Albert.
ROCK ISLAND, ILL., W. H. Reck (L. S. McCabe & Co.), Imperial.
SAGINAW, MICH., G. W. Stolz, Victoria.
ST. LOUIS, MO., C. Meyer (W. Barr Dry Goods Co.), Hotel Astor.
C. May (May & Lipman), Breslin.
SALISBURY, MD., C. E. Harper, Hoffman House.
SELMA, ALA., J. Hirschfield, Herald Sq.
SPARTANBURG, S. C., J. Spiegel, Albert.
SPRINGFIELD, MASS., F. S. Carr, Grand Union.
STURGEON BAY, WIS., R. Weitlich, Chelsea.
TOLEDO, O., Miss Manning (W. L. Milner & Co.), 31 Union Sq.
UNION CITY, TENN., J. D. Porter (Porter & Radebaugh), Hoffman.
WASHINGTON, D. C., C. E. Berry (Berry & Whitmore Co.), Imperial.
A. Kahn, Marlboro.
A. Rosenthal (M. Goldenberg), Grand.
Mrs. J. C. Nourse (Woodward & Lothrop), Holland.
WHEELING, W. VA., W. J. McNabb (Stone & Thomas), Victoria.
WILLIAMSPORT, PA., J. W. Mussina, Astor House.
YORK, PA., D. R. McLean (J. M. McLean & Sons), Imperial.
YOUNGSTOWN, O., H. J. Barnes (G. M. McKelvey & Co.), 320 Church St.

## Trans-Atlantic Voyagers.

TO EUROPE.

A Guggenheim, of Arnstein Bros. & Co., New York, sailed last week, on the *Kronprinz Wilhelm*.

L. W. Levy, of L. W. Levy & Co., New York, sailed last Saturday on the *Kroonland*.

Lee Reichman, of Jos. H. Fink & Co., New York, sailed last Thursday on the *Deutschland*.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., St Louis, Mo., sailed to-day on the *Teutonic*.

FROM EUROPE.

Henry Fera, of Fera & Kadison, New York, returned Sunday on the *Hamburg*.


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IMPORTERS OF PEARLS AND COLORED GOODS,

31 to 39 East 4th Street, CINCINNATI, OHIO.

37-39 Maiden Lane, New York. 2 Tuip Straat, Amsterdam.

# RUDOLPH NOEL & CO.,

IMPORTERS OF

# DIAMONDS.

# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

27 Holborn Viaduct, London.

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# John F. Saunders, Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

**68 Nassau St., cor. John St., Sheldon Building, Room 16 NEW YORK.**

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## JOHN LAMONT & SON,

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Telephone, 3978 John. **51-53 Maiden Lane, New York.**

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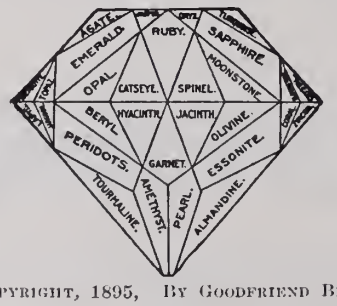
## GOODFRIEND BROS.,

**IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.**

**Pearls**

**Rubies**

**Sapphires**




**Tourmalines**

**Gem Corals**

**Opals**

**Emeralds**

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156 Westminster St., Providence, R. I.
20 Rue Cadet, Paris.

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**9-11-13 Maiden Lane, New York.**

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We have one of the MOST IMPORTANT Stocks of . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

## FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - New York.


## Pittsburg.

M. A. Gallanger has opened a store at 4507 Liberty Ave.

Dawson B. Adams and his wife have been spending a short vacation at Atlantic City.

O. C. Graf, of Graf & Niemann, is spending his vacation in the Blue Ridge Mountains.

John M. Roberts has gone to the Adirondacks to spend the remainder of the heated term.

A. W. Levy, New York, spent several days in Pittsburg last week, being called here on account of the serious illness of Samuel Weinhaus.

E. A. Bloser, New Kensington; L. Furtwangler, Greensburg, and J. J. Schmidt, of Turtle Creek, were among the out-of-town merchants who visited this city last week.

Samuel Weinhaus, of S. & B. C. Weinhaus, is seriously ill with pneumonia, and last week his condition was such as to cause great worry to his friends and relatives.

The Guarantee Mfg. Co., of Pittsburg, was incorporated Friday at Harrisburg for the manufacture of jewelry, medallions, etc., with a capital of $5,000. The directors are Harrison D. Sterrick, William Roberts and Frank J. Hart, all of this city.

The police last week located at a pawnbroker's office in Wylie Ave., between Fifth and Sixth Aves., a large amount of jewelry which had been stolen by William Rager, of Homestead, Pa., who pleaded guilty to a charge of robbery and was held in the sum of $1,000 bail for court. The pawnbroker in question will be arrested if he does not turn over the jewelry to the police, so the police officials say.

The Merchants' and Manufacturers' Association of this city has completed all arrangements for its fifth outbound trade excursion to be taken in October. The following towns will be visited: Greensburg, Derry, Latrobe, Blairsville, Indiana, Windber, Ebensburg, Patton, Barnesboro, Hastings, Philipsburg, Houtzdale, Osceola Mills, Tyrone, Altoona, Huntington, Everett, Mount Dallas, Bedford, Cumberland, Hyndman, Meyerdale, Somerset, Johnstown, Mount Pleasant, Scottdale, Jeanette and Irwin. All the towns are in this State except Cumberland. The association is now conducting a series of inbound excursions, out-of-town merchants being rebated one per cent. of the amount of their purchase, provided the amount does not exceed the cost of the railroad ticket.

The stock of the Prosser Optical Co., at 220 6th St., recently attached, has been sold by the Sheriff and the judgment satisfied. Loftis Bros. & Co., Chicago, have taken possession of the store, which undoubtedly contains the handsomest fixtures in Pittsburg, costing, as they did, between $7,000 and $8,000. The store has been opened for business with a full line of jewelry. R. E. Prosser, who was the manager of the company, becomes manager of the optical department for Loftis Bros. & Co. Just what shape the affairs of the Prosser Optical Co. are in is not generally known, because Mr. Prosser, when seen, refused to explain or declare. H. A. Murray, Chicago, who will manage the jewelry department, arrived in the city last week. Joseph Loftis also arrived in town to look after the opening of the store. Mr. Prosser, who had opened

emporary quarters in the Smith block, just across the street from the Prosser Co.'s former headquarters, has abandoned his office and taken up his new position with the Chicago firm.

Since the publication of the account of the capture of Howard Hall in the Graf & Neimann store, 210 6th St., as told in last week's issue of THE CIRCULAR-WEEKLY, a different story has come to light. Hall was really captured under the show window in the front part of the store, where he had hidden for three hours, and not under the stairs, as given out by the police. Mr. Niemann called at the jail last week to see Hall, whom he charged with entering a building with intent to commit a felony. Hall made a confession of his intentions, saying he had gathered up everything he could carry, even dumping all loose jewelry taken from the show cases, mostly silver goods, into four delivery baskets, intended taking the stuff out that night. Hall is being held to await the action of the Grand Jury, and he will probably get a heavy sentence.

Charles Glich, alias "Lowenthal," whose exploits in passing bogus checks on certain jewelers in Pittsburg, Washington and elsewhere has been told in previous issues of THE CIRCULAR-WEEKLY, will be brought back to Pittsburg should the authorities at Washington release him. Goddard, Hill & Co. have placed their case in the hands of Superintendent of Detectives Thomas A. McQuade, who is in correspondence with the authorities at Washington. It is said that there is some talk that Glich, who was known here as R. Heer, will make restitution, but Mr. Hill said that if Glich makes good in the east he will have to make good here as well or else he will be compelled to come to Pittsburg and face the charges against him. Mr. Hill also has information to the effect that Glich is also wanted by several New York jewelers. Even if Glich should be punished at Washington, it is intimated that he will have to come back here and stand trial.

Superintendent of Detectives Thomas A. McQuaide, of Pittsburg, paid a compliment to THE CIRCULAR-WEEKLY Saturday when he said without solicitation: "Every detective in the country and every jeweler should read this creditable trade paper, as an edification to themselves and a protection to their interests." His statement was the result of the publication of the work of Charles Glich and Howard Hall, whose crimes were told of in the last issue, when pictures of the men were published. "When I was a front office man," said Detective McQuaide, who is now at the head of the local detective bureau, "I used to secure the paper wherever I could get it and watch for news relative to the movements of jewelry swindlers. Every detective in the country should read it. The publication of the doings of these men and the presentation of their photographs does much good and aids the detectives in their work. The giving of details in the movements of thieves and the plans they use, is all valuable to us and to the jewelers. It informs us about the manner in which a job is being 'pulled off' and we can notify jewelers to be on the lookout for men working such a game. The information is valuable and serves to protect the trade everywhere."

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL.

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street),
NEW YORK.

PARIS ADDRESS: 5 SQUARE DE L'OPERA.

BACC, PERINE & CO.,
RARE SPECIMENS OF DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE, NEW YORK.
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EMERALDS, DIAMONDS AND PEARLS.

RUBIES AND SAPPHIRES.

CABLE ADDRESS: MILBACG.

CORAL

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BORRELLI & VITELLI,
CORAL MANUFACTURING COMPANY,
All kinds of Coral—DROPS, BUTTONS, LENTILLES.
CORAL NECKLACES. Graduated and Uniform.
PINK AND WHITE CORAL A SPECIALTY.
GOLD MEDAL, ST. LOUIS, 1904.
3 Via Amedeo, Torre del Greco, Italy. 32 Rue d'Hauteville, Paris, France.
401 Broadway, New York.
Telephone, 1349-R-Franklin.

CORAL

Chas. L. Power & Co., Cutters and Importers,
DIAMONDS AND OTHER PRECIOUS STONES,
170 Broadway, corner Maiden Lane, NEW YORK.
AZTEC TURQUOISE ARE THE BEST.
27 Holborn Viaduct, London. TRADE-MARK.

IF IT IS ANYTHING IN THE LINE OF
AMERICAN PEARLS,
communicate with
Maurice Brower, 16 John St., New York.
HIGHEST PRICES PAID FOR AMERICAN PEARLS.

GEORGE H. HODENPYL, of former firm of Hodenpyl & Sons.

WALTER N. WALKER. Formerly of firm of Hayden W. Wheeler & Co.

# HODENPYL & WALKER

successors to

HODENPYL & SONS.

**Importers of**

# DIAMONDS,

**Emeralds, Sapphires,**

**Rubies, Opals,**

**Pearls and Pearl Necklaces.**

Designs and Estimates for Mounted Pieces will be furnished on application.

Repairing and Recutting Diamonds a Specialty.

## 170 Broadway, New York,

**Corner of Maiden Lane.**

**TELEPHONE, 1898 CORTLAND.**

## TO WHOM IT MAY CONCERN:

Everyone knows that specialties in Precious Stones and Pearls are not to be picked up every day; no one knows what day they may appear in the market.

A dozen short trips to Europe might not hit upon the accepted time.

In view of these facts, does it occur to you that a reliable expert of 27 years' experience, *always* on the *spot*, and continually on the *watch*, can serve your interests to great advantage?

Both time and money can be saved by collecting your goods in advance through the only American Commission Merchant in Precious Stones and Pearls located in Paris.

**FREDERICK A. JEANNE,**

**5 Square de l'Opera,**

**Opposite Theatre l'Athenee,**

**PARIS, FRANCE.**

**Cable Address:**
**"GEMFINDER"**
**PARIS.**

## Philadelphia.

Emma Langbeck, of M. Sickles & Son was in Chicago last week on personal business.

S. R. Weaver, diamond dealer, Chestnut St., near 11th St., has returned from the Adirondacks.

The Sommer Clock Mfg. Co. has removed from Warnock St. and Columbia Ave. to 1106 Columbia Ave.

Louis Hodges, Providence, R. I., stopped off in Philadelphia last week with Mr. Hodges, on his way to Atlantic City.

The National Cutlery Co. purchased last week the three-story factory at the S. E. corner of Westmoreland and Boudinot Sts.

Samuel Kind, of S. Kind & Sons, 111 Chestnut St. and 8th and Arch Sts., returned Tuesday of last week from a European trip.

It has been decided among the local jobbers and manufacturers to continue the Summer early closing schedule until after Labor Day.

R. H. Woodrow, with Cross & Beguelin, New York, was in the city last week renewing old acquaintances with his friends in the trade here.

J. C. Irving, Indiana, Pa., formerly a Philadelphia jeweler, visited this city last week for the first time since he departed three years ago.

J. E. Caldwell & Co. have secured and filled contracts to furnish prize cups and trophies for the automobile races at Cape May and Atlantic City.

J. Gebhard, manufacturing jeweler, has removed from 127 S. 7th St., to 735 Sansom St., where he has larger quarters better adapted to a growing business.

The Bailey, Banks & Biddle Co. displayed last week a bulk window full of handsome medals made for the United States Government as awards for meritorious service and bravery.

Out-of-town jewelers buying in this city last week included J. Harry Holt, Mt. Holly, N. J.; David, Krouse, North Wales, Pa., and H. Peters, of H. S. Meiskey Co., Lancaster, Pa.

F. B. Walten, Camden, N. J., and Mrs. Walten, are spending August near Yonkers, N. Y. Mr. Walton has had as his guest Frank Reynolds, a former employe, now with Tiffany & Co.

The establishment of J. L. Clark, refiner and smelter, now managed for the esta-

# Oppenheimer Bros. & Veith.

## Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM,
2 Tulp Straat.

LONDON,
40 Holborn Viaduct.

CUTTING WORKS,
Cor. Union & Nevins Sts., Brooklyn.

Mrs. Clark, was removed last week from 7 to 810 Sansom St., where better and rger quarters are had.

Fred. Ruchdeschel, formerly of the firm M. F. Hamilton & Sons, and lately in siness for himself as a manufacturing weler, has accepted a position as assistant Charles Beckley, head of Guntel Bros.' welry department.

Wm. Kinna, manager of the New York fice of the Elgin National Watch Co., and ercy Savory, manager of the New York fice of the Wadsworth Watch Case Co., ere guests last week of Ed. Sickles, of M. ickles & Sons, at his Massachusetts Ave. ottage, Atlantic City.

Diamonds valued at $800 belonging to the ast leberg Jewelry Co., in the Mint Arade, were found in a loft in the stable of r. J Boger at 2213 N. Broad St., last eek. They are believed to have been hidden there by Thomas Dixon, a negro, who ecured diamonds on memorandum from the ompany, and who has been placed under rrest on a charge of larceny by bailee.

The stock, good will, fixtures, etc., of the ate Henry Euler, 716 Sansom St., were isposed of yesterday at an administrator's uction sale. Mr. Euler died last winter. le had conducted a jobbing business for bout a quarter of a century. Since his eath the business has been conducted by brother. Many jewelers in the neighborood attended the sale looking for bargains.

John J. Buddy, aged 50 years, a ember of the firm of Parker & Buddy, nd a local jeweler, dropped dead Satrday on Chestnut St., in the center of the ity A note written by himself was found n his pocket, in which he stated that it as time for him to die, and directing that nly his brother-in law and an undertaker e permitted to see his body. Mr. Buddy ad been in business here many years and as well known to the jewelry trade.

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Stephen Preston, Jr., Mount Vernon, . Y., was a delegate at the New York tate Firemen's Convention, held at Glens alls, last week.

J. F. Jarvis, of J. F. Jarvis & Son, Mount ernon, N. Y., has returned to business fter a vacation of three weeks, spent in the ountains north of North Adams, Mass.


EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

RUDOLPH & SNEDEKER

Importers and Cutters of

DIAMONDS

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES

28 John Street and 65 Nassau Street, - New York

A. ROSEMAN

ESTABLISHED 1872

IMPORTER OF DIAMONDS

MAKER OF DIAMOND JEWELRY

HEADQUARTERS FOR AMERICAN WATCHES.

9-11-13 MAIDEN LANE NEW YORK

THE PASSMORE GEM CO.

LAPIDARIES.

PRECIOUS STONES AND ODD GEMS.

373 WASHINGTON ST., ROOM 67 BOSTON

ODD GEMS.



A CUTTER AT WORK

MAKERS OF JEWELRY:

Do you produce many pieces of jewelry that do not take a pearl of one shape or another? Now, for *Pearls in small and medium sizes*, 1-20 of a grain to 3 grains, either in Round or Bouton, OUR STOCK IS UNSURPASSED. Our prices, too, are figured at the old rate. *Ask your neighbor.* . . Also *Montana Sapphires, Aquamarines, Peridots, Opals.*

L. Heller & Son

New York, 51 Maiden Lane.
Providence, 212 Union Street.
Paris, 5 Cite Trevise.
Idar, 14 Hauptstrasse

TELEPHONE, 219 JOHN.

Importers of Precious and Imitation Stones.



# New Shapes for Popular Stones.



THE NEW SHAPES WE ARE NOW CUTTING ADD MUCH TO THE BEAUTY, BRILLIANCY AND EFFECTIVENESS OF THE POPULAR SEMI-PRECIOUS STONES.

DIAMOND SHAPES,
Admirably adapted for centers.

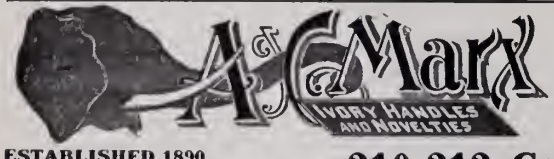
SQUARE SHAPES,
We cut large, important pieces.

EMERALD SHAPES,
Also new and very effective.

These and other attractive shapes all cut in our own shop.

**American Gem & Pearl Co.,**
14 and 16 CHURCH STREET,
NEW YORK.
LONDON, 16 HOLBORN VIADUCT. PARIS, 39 RUE de CHATEAUDUN.

**STERN BROS. & CO.,**
IMPORTERS AND CUTTERS OF
**DIAMONDS,**
CUTTING WORKS:
138-142 West 14th St., N.Y.
68 Nassau St.,
NEW YORK.
CHICAGO, 103 State Street.
LONDON, 29 Ely Place.




*Direct Importers and Manufacturers of* **IVORY, STAG and HORN for the Cutlery and Silversmith Trade.**
ESTABLISHED 1890.
TELEPHONE, 2698 FRANKLIN.
**210-212 Canal St., New York.**


## Lancaster, Pa.

TRADE CONDITIONS.

Business is picking up at such a lively rate f the Summer season that the local jewelers a confident of enjoying a spirited early Fall trad local business conditions being so favorable as promise steady improvement for some time come.

T. Wilson Dubbs and family are with party of friends at Ocean Grove.

Elwood Wisner, foreman for Charl Hancher, Wheeling, W. Va., is visiting h old home in this town.

Max Benkert, formerly of the Lancast Watch Co.'s factory, now of Walthar Mass., is spending his vacation in Lanca ter.

Last week's continued wet weather com pelled the Hamilton Watch Co.'s factor to shut down Friday, as the dampness rus ed the materials in use.

C. E. Foose and F. A. Wheeler, of t Non-Retailing Co., are making a str canvass of the Pittsburg trade exhibiting unusual stock of watches.

John J. Warren was accidentally throw from a street car while in New York la Friday, and tore the ligament of one his legs. He is now laid up at his home.

W. E. Fleisher, head watchmaker f Ezra F. Bowman's Sons, is home from trip to the west. This firm has just i stalled new machinery in its jewelry repai ing department.

A. A. Gillespie, formerly of Lancaste now of Gillespie Bros., Pittsburg, stopp over in Lancaster last week on his w home from a trip to Europe, in order greet old friends here.

W. D. Martin, Rocky Mount, Va., h ended his course as a student at the Ez F. Bowman Technical School, and returne home. Asa Joseph, Mt. Pleasant, Pa., a other student, is at Atlantic City.

Charles F. Reisner, late with L. C. Re ner & Co., has accepted a position as trave ing salesman with the H. S. Meiskey C and he and Frank Huber, who was al with the old Reisner concern, left Mond for a long trip in the interests of the H. Meiskey Co.

Prof. J. Herschberger, head of the d partment of ophthalmology at the Unive sity at Berlin, and who is recognized as o of the highest authorities in the world as a eye specialist, is at present visiting th country. He was recently in Chicago.

Rapid progress is being made on the a nex which is being added to the facto building of the Pennsylvania Optical C 125 S. 5th St., Reading, Pa. The additio when completed and equipped, will enab the concern to considerably increase present output.


# HENRY E. OPPENHEIMER & CO.,

51 Holborn Viaduct, London.
50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.
Tel. 621 Cortlandt
3 MAIDEN LANE, NEW YORK

## DIAMONDS, PEARLS AND PRECIOUS STONES

MEMORANDUM ORDERS SOLICITED.

## Connecticut.

Edward McDonald, for several years a foreman in the employ of Rogers & Hamilton Co., Waterbury, died Wednesday at that place, aged 60 years.

The wife of Gen. Geo. H. Ford, New Haven, arrived in New York, Thursday afternoon, on the *Deutschland*, after having enjoyed a sojourn in Europe.

Fred J. Mueller, with the International Silver Co., Meriden, recently returned from a trip to Atlantic City, N. J., where his family has been spending some time.

R. Reed Gwillim, with W. V. Blair, Meriden, has just returned from a 10 days' trip to different places in New England. Mr. Gwillim was accompanied by his wife.

C. Howard Daley, Danbury, is displaying in his show window the trophy cup which he has offered for the competition between the Pahquioque and West Danbury Gun Clubs.

The E. Howard Clock Co., Boston, Mass., was recently awarded the contract to supply a tower clock to the Record building, Meriden. The dial, which will be illuminated at night, will have a diameter of four feet.

Samuel Dodd, president of the International Silver Co., who had been confined to his home by an attack of congestion of the lungs and pneumonia, is reported to be convalescent.

The F. L. Wilson Co., Danbury, is making a special display in its show window, consisting of a reproduction of the seal of the city of Danbury, in fancy pins and souvenir spoons.

About 80 employes of the Parker Clock Co., Meriden, Conn., and their friends held an enjoyable outing Wednesday at Community. The diversions included boating, bowling, dancing and lunch in the Casino.

The Bradley & Hubbard Foremen's Outing Association, composed of employes of the Bradley & Hubbard Mfg. Co., Meriden, recently gave an excursion to Steeplechase Island, Bridgeport, which was largely attended.

William Midgley, who came from England several years ago and entered the employ of the Middletown Silver Plate Co., Middletown, as an engraver, was found dead in bed at his home in Middletown, Wednesday. The deceased was 67 years old.

Sam Berhowitz and Isaac Rosenberg were taken into custody last Wednesday, in New Haven, on a charge of selling and offering for sale cheap jewelry at prices above its intrinsic value. When searched at the local station house, a large number of cheap watches, pins and rings marked 14 karat were found in their possession.

The employes of factory "P," International Silver Co., held an outing and clam-bake yesterday at Toelles. Much credit is due to the committee in charge of the affair. President Geo. E. Bampton and Secretary Geo. A. Lehoullier. The Reception Committee comprised S. Stevens, C. S. Allen and G. E. Bampton; Committee on Sports, D. C. Dudley, P. H. Bridget and Morris Slater. Thomas Nagel acted as sergeant-at-arms.

---

A. F. Plenker & Co., have bought the stock and business of E. V. Speer, at Boise, Idaho.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

**Extract from "Printers' Ink," Nov. 23, 1898.**

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

**All Krementz Collar Buttons—of every quality—are manufactured by**

# KREMENTZ & CO.,

**in their Factory,**

**49 Chestnut Street,**

**NEWARK, N. J.**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.
**Selling Agents to Jobbing Trade.**



# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central.
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, AUGUST 30, 1905. No. 5.

## Chicago Notes.

Herbert W. Allen visited Minneapolis last week.

Sol. Hess, of Rettig, Hess & Madsen, is on a long western trip.

D. A. Wilkins, with the Ostby & Barton Co., made a trip to the northwest last week.

The Bauman Loan Co. has opened a new branch at 72 Madison St., under the name of the Bauman Jewelry Co.

Mr. Teichman, credit man for the R. Wallace & Sons Mfg. Co., has returned from a vacation in Michigan.

G. W. Milligan, representing the Quaker City Cut Glass Co. and the St. Louis Silver Co., is on a trip to the Coast.

F. E. Blackburn, formerly for about five years manager of the Colonial Jewelry Co., Atwood building, has been succeeded by R. N. Blair.

Detectives from Chicago are in Pittsburg, where they went to bring back three boys, said to have robbed a State St. department store of $700 worth of diamonds.

The jewelry shop of Henry E. Cohen & Co., formerly Cohen & Weinman, in the Republic building, is closed on account of the foreclosure of a chattel mortgage on the machinery.

R. E. Jensen, of Jensen Bros., Milwaukee Ave., will return from Europe about Sept. 1. Mr. Jensen has been away since May 16, and has made a trip through Denmark, Germany and England.

Col. T. P. Moody, the jewelry auctioneer, has returned with his family from West Baden, Ind., began an auction sale, Saturday, at Ludington, Mich., for the J. E. McCourt Jewelry Co.

The Chicago salesrooms of the M. S. Benedict Mfg. Co. have been removed to the sixth floor of the Silversmiths' building. E. H. Banker, the vice-president, has returned from a two weeks' eastern trip.

The American Express Co. has received many complaints recently that small packages have not reached their destination. Last week J. E. Hurst, a driver for the company, was arrested for the theft of a pair of opera glasses.

The Mutual Bank, the newest State banking institution in Chicago, will open Oct. 1 in the Heyworth building. Otto Young is chairman of the Board of Directors. Among the stockholders are C. D. Peacock, Benj. Allen and J. P. Byrne, of Lyon & Healy.

Charles Moe had a very unique ring made up the other day. It is composed of two large diamonds set half the circumference apart. One stone weighs 4¾ carats, the other weighs 2⅞ carats. When the wearer is tired of displaying the larger stone he can turn the ring around and show the smaller one.

Aaron Feldenstein, in the Chicago Savings Bank building, is the wearer of another remarkable three-stone diamond ring. The stones are immense in size and were set by L. J. Eckhardt. The setting is of gold, silver plated and then oxidized, giving it the appearance of gun-metal. The effect is startling.

At the inquest held over the death of Mathias Mamer, the W. Harrison St. jeweler, who was murdered by a policeman named Benson, two weeks ago, Christopher Mamer, brother of the dead man, accused the police of neglect of duty in not finding the watches claimed to have been stolen. The repair shop run by Mamer is for sale.

Dave Weinstein, formerly in the jewelry business here, who recently bought out the Raine Jewelry Co., Cripple Creek, Colo., has been in this city for the past two weeks buying Fall stock. Mr. Weinstein will return to Cripple Creek with his wife, who remained in Chicago pending the numerous improvements made in the Cripple Creek store.

John Johnson, said to be an engraver, was arrested here last week on a charge of attempting to kill his sister. J. Johnson, an engraver, in the Chicago Savings Bank building, has no connection whatever with the man arrested, and was busy all last week answering questions regarding the identity of his namesake, whom he does not know.

Wm. C. Reinack, manufacturers' agent, has given up his office in the Republic building and has gone to New York. F. B. Tinker, retail jeweler, has leased the same office and represents the Corning Cut Glass Co. and the Jennings Bros. Mfg. Co., Bridgeport, Conn., manufacturers of clocks, candelabra and metal specialties. Mr. Tinker still retains his jewelry store.

## Omaha.

E. Paul Shaw, with S. W. Lindsay, is back from a two weeks' vacation.

Jos. P. Frenzer and father have returned from a trip through Yellowstone Park.

Mrs. Henry Copley and daughter have gone to Bancroft, Nebr., to visit friends.

S. E. Dodge, with the Johnston Optical Co., Detroit, Mich., visited this city last week.

Earl Clay, with the Mawhinney & Ryan Co., has returned from a trip to the Black Hills.

Miss Anna Hoyt, with S. W. Lindsay, is spending her vacation with friends in Popillion, Nebr.

Henry Copley has remodeled his store. A new metal ceiling has been erected, and new show cases have been installed.

Alfred Brodegaard, of the firm of Fred. Brodegaard & Co., is rejoicing over the advent of a new baby girl at his home.

A water pipe which burst on the second floor of Fred. Brodegaard & Co.'s store on 16th St., last week, damaged goods to the amount of $100.

A. Brodkey, who has been in the loan business in Omaha and Fort Worth, Tex., has sold out and will engage in the poultry raising business near this city.

C. B. Brown has received a letter from his partner, L. A. Borsheim, who met with a misfortune recently, and broke his leg while at Lake Geneva, that he is rapidly recovering and will be home next week.

A. M. Harms, Hooper, Nebr.; A. E. Edlund, Axtell, Nebr.; Mr. Farnham, of Farnham & Samson, Blair, Nebr.; J. W. Crabill, Plattsmouth, Nebr.; W. C. Coon, Beatrice, Nebr.; Geo. Offenhauser, Norfolk, Nebr., and Dr. Goldsberg, Craig, Nebr., bought goods in Omaha last week.

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Harry Bearsford has succeeded the jewelry business of Arthur W. Miller, Fort Dodge, Ia. The latter will continue in the musical instrument business.

C. K. McCain, Kokomo, Ind., is receiving the condolences of the trade on the recent death of his father, Wm. Harrison McCain, who was the first white child born in Carroll County, in the State of Indiana. The deceased was 75 years of age.

## San Francisco.

TRADE CONDITIONS.

Retail trade conditions continue to improve gradually and the wholesalers report a brisk business now in all sections except the interior valleys of California, where a superabundance of rain has been rather destructive to crops.

C. P. Clark, Santa Cruz, was in this city recently on a buying trip.

John T. Lowe, Hollister, Cal., made the local jobbers a brief call last week.

Henry Wolff, of the Henry Wolff Co., started out for a southern trip last week.

Jules Franklin, New York, was in San Francisco last week in the interest of his firm.

Wm. Thayer, with the S. H. Collins Co., is taking a two weeks' respite from business.

Geo. W. Ryder, of Geo. W. Ryder & Son, San Jose, Cal., was a recent visitor to San Francisco.

J. D. Bennett, San Rafael, was in San Francisco last week making extensive Fall selections.

W. E. Steuben, Visalia, Cal., has just left San Francisco, where he made selections for his Fall stock.

D S. Briggs, with Radke & Co., is unable to be at his accustomed post, on account of illness.

Fred Levy, president of M. Schussler & Co., has just returned from a vacation spent at Lake Tahoe.

Andy Logie, watchmaker for Geo. R. Moss & Co., is absent from his accustomed post on a two weeks' vacation.

H. B. Oberlin, Fresno, Cal., has just recovered from a very serious illness. He was in San Francisco last week buying Fall stock.

R. Bernhardy, representing A. Eisenberg & Co., is now making his southern trip, and A. Eisenberg, Jr., is again taking care of the city trade.

A. E. Springborg, Redlands, Cal., stopped off a few days in San Francisco, last week, on his return from Portland, Ore., where he had been visiting the Lewis and Clark Exposition.

Chas. Branstedt, with Hammersmith & Field, has left for a two months' visit to Shasta, where he hopes to improve his health, which has been very poor for some time past.

Among the out-of-town jewelers here last week, not elsewhere mentioned, were: M. Oppenstein, Kansas City, Mo.; Peter Engel, Marysville, Cal., and F. C Ostrander, Exter, Cal.

A. Prouty, formerly of Landram & Prouty, who have since dissolved partnership, has returned from a trip to the east, where it is reported he secured some eastern lines which he will handle on the Pacific Coast.

Shreve & Co. have just completed the six golf prizes which will be given by the Hotel Del Monte at a tournament to be held next month, for three ladies and three men. The first prizes are elegant hand-chased solid silver loving cups; the others are a silver decanter and a cocktail shaker for men and a pair of handsome silver vases for women.

## Pacific Northwest.

Thomas J. Russell, Post Falls, Idaho, has organized the Falls Drug & Jewelry Co.

Wm. H. Harman, Creston, Wash., has sold his store to G. K. Birge.

C. L. Bender, Myrtle Creek, Ore., has just added a well equipped optical department.

L. R. Burnett, Glendive, Mont., is spending his Summer vacation at Hunter's Hot Springs in the same State.

M. Barborka, Los Angeles, Cal., has purchased the interest of F. H. Van Norden in the jewelry business at The Dalles, Tex. Leo Stanwood will remain in charge of the store.

J. L. Rose, San Diego, Cal., recently made a trip to Portland, Ore., with his family, in a wagon of his own construction. He is now on his way back, having passed through Ashland, Ore., a few days ago. Mr. Rose and his family left San Diego in April, and at the time of passing through Ashland, a cyclometer on one of the wagon wheels indicated that 1,752½ miles had already been covered.

Clay Henry has resumed business in Ironton, O.

J. C. Lindsay, Mansfield, O., has resumed his business duties, after having been confined to his home on Hedges St., by a serious illness.

The business of the late M. C. Connor, Burlington, Ia., was recently sold to Edward Rapp, who has been in the employ of the concern for several years.


# TO THE JOBBING TRADE

**We Invite Comparison**

**We advise and appreciate the comparison of what you mount, with DIAMOND JEWELRY we sell already mounted.**

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FACTORY:
1, 3, 5 Gold Street.

## St. Louis.

A. L. Bauman, president of the L. Bauman Jewelry Co., is in New York.

Guinsberg & Appel, 612 Franklin Ave., have been succeeded by Apple & Good.

Albert Paulson, of H. Paulson & Co., Chicago, was in St. Louis several days last week.

Louis Storch, of the Commercial building, has returned from a business trip to Cincinnati.

George Staph, cashier for the Whelan-Aehle-Hutchinson Jewelry Co., has returned from a two weeks' vacation in the Ozarks.

A. Kurtzeborn & Sons, of the Carleton building, are displaying the medals to be awarded at the meet of Muegge Institute in this city.

Frederick W. Drosten has returned from a trip to the east of several weeks, during which he visited New York, Albany and Saratoga.

Mrs. M. Overstreet, manager of the stationery department for the Whelan-Aehle-Hutchinson Jewelry Co., is spending her vacation in the west.

E. Maritz, president of the E. Maritz Jewelry Mfg. Co., has returned from Mount Clemens, Mich., whither he went with his family. Mr. Maritz's health has greatly improved because of his trip.

Henry Dryer, who has been with the Mermod, Jaccard & King, Jewelry Co. for the last 10 years, and Miss Mary Lannon, were quietly married in St. Louis last week. They departed for Utica, N. Y., on a bridal tour.

The Henry Lowenstein Jewelry Co. has been incorporated, with a capital stock of $10,000 fully paid, to do a general jewelry business. The stock is divided as follows: Henry Lowenstein, 52 shares; Joseph Lowenstein and Alfred Falke, 24 shares each.

Among the visiting jewelers in St. Louis last week were, G. H. Geer, Jackson, Tenn.; W. R. Haselwood, Bradwell, Ky.; J. H. Hasenritter, Hermann, Mo.; A. P. Wolff, Chester, Ill.; B. Gottlieb, Pine Bluff, Ark.; G. A. Rayer, Bismarck, Mo.; M. Miesch, Muskogee, Ind. T.; J. Bersche, Waterloo, Ill.; C. D. Smith, Brookhaven, Miss.

George Bergfeld, father of Herman G. Bergfeld, late president of the H. G. Bergfeld Jewelry Co., who died about a month ago, passed away last week. Mr. Bergfeld was 61 years old, and a stone mason contractor. Charles E. Bergfeld, a son, is vice-president of the Bergfeld Jewelry Co., and another son, H. B., is with the same concern.

James A. Mariner, who has been with the Mermod, Jaccard & King Jewelry Co., for the past several years, first as traveling salesman and then assistant superintendent of the St. Louis house, has severed his connection with the firm, and will go to New York Sept. 1 to enter the employ of T. Quayle & Sons, as traveling representative.

Goodman King, president of Mermod, Jaccard & King Jewelry Co., left Saturday for New York, whence he will sail to-day on the *Teutonic* for Europe. Mr. King will spend at least a month abroad, in which time he will visit the jewelry and art centers of France, England and Germany to purchase stocks for the New York and St. Louis houses of the company. This is the second European trip Mr. King will have made within the year, which is due to the wonderful increase in the business of the concern.

At the convention of the Metal Polishers' International Union, which opened Tuesday of last week, the following officers were elected: President, A. B. Grout; secretary and treasurer, Jas. J. Cullen, New York; vice-presidents, J. J. Flynn, New York; Geo. Leary, Newark, N. J.; J. L. Merchant, New Haven; Geo. Lever, Boston; Jos. Stokes, Rochester; J. T. Burke, Cleveland; J. Acheson, Hamilton, Ont.; Chas. Atherton, Cincinnati; Thos. Lynch, Detroit; W. W. Britton, Kenosha, Wis.; C. B. Meyers, Chicago; Ed. Leberman, St. Louis; H. Baker, Philadelphia; Thos. Caldwell, San Francisco, and C. Crawford, Allegheny, Pa.

Representing himself as a jeweler from this city, an unidentified man is said to have swindled coal miners of Edgemont, Ill., across the Mississippi River from St. Louis, out of $100, complaint to that effect having been made to Sergeant Nolte at the Fourt Courts in this city. The claim of the miners is that the stranger has been coming across the river for some time to sell watches and take pictures for the men working in the mines. Last week he paid a visit to them, with the result that he obtained $70 from one and $30 from another upon the claim that he was a jeweler in St. Louis, and needed a little money. The miners advanced the sums requested by him and have not seen the man since. The workingmen around Edgemont are angry at the man, and it is stated that he will be handled roughly if he makes his appearance there again. Besides the two men, others are said to have been fleeced out of sums ranging from $5 up.

## Kansas City.

TRADE CONDITIONS.

Jobbers are still busy shipping goods. Retailers from as far west as California are sending in orders. Collections are satisfactory. The brisk times in the southwest have resulted in a number of jewelry jobbers in the east sending out representatives. The retailers are giving their business to the jobbers who accommodate them when times are not as good as they are now.

G. C. Hunt has notified the trade that he has moved from Gault, Mo., to Polo, Mo.

C. P. Kionka, of Kionka & Stuhl, is soliciting trade on the fringe of the yellow fever belt.

The Barr-DeVault Jewelry Co. has added a full line of cut glass ware to its stock.

H. F. Sloane, of the Edwards & Sloane Jewelry Co., is visiting relatives in New York.

Leo Ludwig, manager of the material department of the Edwards & Sloane Jewelry Co., was at Wisconsin Lake last week.

J. A. Zimmerman, Warrensburg, Mo., and C. A. Clement, Springfield, Mo., visited Kansas City on a buying mission last week.

Sam W. Evans, manager of the manufacturing department of the C. B. Norton Jewelry Co., and Mrs Evans are at Mackinaw Island.

J. Tobias, of Tobias & Son, Carrolton, Mo., was here last week and informed the trade that he is looking for a business location in Colorado or Wyoming.

D. L. Brown, who retired two years ago from the retail jewelry business in Glasgow, Mo., has hung out another sign in that village. He bought his opening stock here.

Harry B. Carswell says tent life in Summer agrees with him. He has camped on the banks of the Blue river all during the

ESTABLISHED 1854. INCORPORATED 1893

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

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t period. Street cars take him to within few feet of his canvas home.

Among the out-of-town buyers in Kansas ty, Mo., last week, were the following: H. Reed, Golden City, Mo.; A. H. Price, da, Kans.; A. Siebels, Buckner, Mo.; Mr. irkham, Ashley & Kirkham, Ornick, Mo.

Kohn & Co., wholesale merchandise auc-neers, have secured the stock of Cannon Co., bankrupts, and will place it on sale r the trade about Sept. 5. The Kansas ate Bank paid $30,000 for the stock to otect a claim of $23,000.

## Pacific Coast Notes.

D. C Davison, Modesto, Cal., accom-nied by his wife, is spending a few days Oakdale, Cal.

Albert Hansen, Seattle, Wash., has gone Portland, Ore., to visit the fair. He will ake the trip in his automobile.

O. R. Feist, Globe, Ariz., is enlarging his ore and making extensive improvements the way of painting and decorating. He also remodeling his show window.

J. Jensen, Calistoga, Cal., is retiring from usiness at that place and expects to leave nortly for Los Angeles County. The nange is made owing to the fact that his ife is in poor health.

Chas. M. Hanf, San Bernardina, Cal., is emodeling his entire store, putting in a ew front and new fixtures. When finished e will have one of the most attractive ores on the Kite-Shaped Track.

L. M McManus, San Luis Obispo, Cal., as made extensive improvements in his ore. He has installed six of the very lat-st style plate glass show cases, and they re set on a marble base six feet in length, our feet in height and two feet in width.

F. Pequegnat, Riverside, Cal., is now in an Diego, Cal., looking after some granite uarries in which he is interested. It is re-orted that he intends going out of the jew-ry business in the near future and devot-g all of his time to the quarry interests.

H. F. Vollmer & Co., Los Angeles, Cal., ave taken a lease for 20 years on a store n Broadway, between 5th and 6th Sts., and ill move in about the middle of Septem-er. The new store will be fitted up in the most modern style with a room for each kind of ware in stock.

C. F. Mears, of Compton, Cal., has just completed a Masonic charm on which he has been engaged for 15 years. It is made of solid gold and contains four diamonds and 11 rubies, and has 219 letters upon it. It represents all the degrees of Masonry except the 33d, including both the York and Scottish rite. It is said that there is not a handsomer piece in the State.

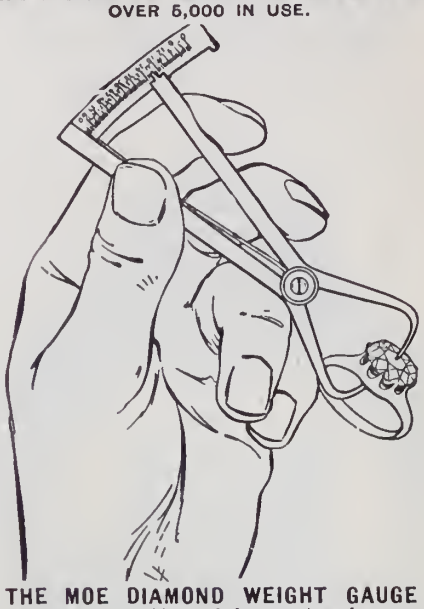
Geo. Madeira, Healdsburg, Cal., while engaged in collecting minerals for the State, found garnets in the sands of Mill Creek about three miles from Healdsburg. The garnets are all comparatively small and are found in a matrix of mica-schist. Samples of the material were sent to the United State Geographical Survey Office in Washington, tried by the expert chemist and mineralogist of the survey at Washington and pronounced excellent.

John R. Farrell, chief engineer for a large mining company in Congo Free State, Africa, has just arrived in Tucson after an absence of 20 years. Mr. Farrell, who is thoroughly acquainted with all the phases of diamond mining in Africa, says that America is the greatest market for these gems in the world. He says that the most noteworthy feature of diamond buying in the United States is that the purchasers in this country are largely men, whereas in England and most other foreign countries very few diamonds are worn by the male contingent of the population.

Stebbins & Lake, Fall River, Mass., have moved from 19 Granite Block into attractively furnished quarters at 52 N. Main St. The new store gives the firm much more space for its increasing business.

Judge Dole, in the United States District Court of Hawaii, has sustained a protest to a ruling of Collector Stackable as to the classification of strings of Tasmanian shells, great quantities of which are imported by the Hawaiians. They are worn like strings of beads, the shells being beautifully iridescent. The Collector of Customs classified them as jewelry. The importers protested and Judge Dole has held that they are not jewelry.


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**THE WEIGHT OF MOUNTED DIAMONDS.**
OVER 5,000 IN USE.



**THE MOE DIAMOND WEIGHT GAUGE**
has solved the problem of determining the correct weight of mounted diamonds. It is the only device that has met with the approval of the leading jewelers in America and Europe. To meet the general demand

**Price Reduced to $3.75.**

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D. C. PERCIVAL & CO., Boston, Jewelers' Bldg.
CROSS & BEGUELIN, N. Y., 17 Maiden Lane.
M. SICKLES & SONS, Phila., 726 Chestnut St.
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SPECIAL! Send for our No. 1 Assortment of Ready Sellers. 20 PIECES FOR $30

ORDER EARLY FOR PROMPT DELIVERY

## Cincinnati.

Lee Loeb, of Herman & Loeb, has started for the west.

Edgar Fox, of Lindenberg & Fox, has returned from Chicago.

Sig. Strauss, of Lindenberg, Strauss & Co., is back from a southern trip.

Mr. Hauser, watchmaker for the Loring Andrews Co., has gone on a trip to Denver, Colo.

B. S. Newman, of Frohman & Co., Carlisle building, has left for a northern business trip.

A. G. Schwab, of A. G. Schwab & Bro., with Mrs. Schwab, is sojourning at Atlantic City for a month.

Charles L. Mudge, of the Frank Herschede Co., was recently elected councilman of the 4th district of Norwood, O.

Emile J. Schweizer, Selma, Ala., stopped here last week en route to New Duluth, where he went to marry Miss Mae Wilson.

Oscar Keck, of the Herman Keck Mfg. Co., who spent some weeks in France, Germany and Holland recently, has returned to this city.

Ed. Ehlman, diamond setter for Ed. H. Croninger, Glen building, was nominated as member of school board in Covington, Ky., last week.

George Gruen, of D. Gruen, Sons & Co., is receiving the congratulations of his friends over the recent arrival of a baby boy at his home.

E. & J. Swigart are completely renovating their quarters. Newly decorated walls and other improvements add much to the attractiveness of the place.

J. B. Hesselbrook, who was here last week, stated that he has sold his business at College Corners, O., to Mr. Helms and has opened a new store at Liberty, Ind.

Charles W. Hickock, of the Gorham Mfg. Co., who has been confined at a Cincinnati hospital by reason of an attack of typhoid fever, is reported as slowly improving.

J. E. Robertson, formerly of Brooksville, Ky., stated while here last week that he is now located in Augusta, Ky., G. C. Daum, formerly of the latter place, having bought his business at Brooksville.

M. Massie Johnson, watchmaker for H. P. W. English, Hartford City, Ind., was in this city for a few days the past week. Mr. James, of James Bros., Columbia, Tenn., also called on Cincinnati friends during the same time.

Mr. Storch, who had charge of the Herschede Hall Clock Co.'s exhibit at the St. Louis Exposition, was a guest of John Herschede the past week. Mr. Storch is arranging to engage in the hall clock business at St. Louis.

Sumpter Jackson, colored, who posed as a doctor from Los Angeles, called at the store of Henry Korfs, 625 Main St., last week, and asked to see some diamond rings. He was shown a tray of gems and after pretending to be suited, he grabbed two rings valued at $150 each and started on a run down the street. Mr. Korfs gave cha and was joined by a large number of ci izens. The negro was finally caught a gave up the rings, after which he w lodged in jail on a charge of robbery.

John C. Daller, Sr., manager for t Clemens Oskamp Co., 417 Vine St., has t sympathy of his friends in the trade ow to the death of his daughter, Gertrude, t wife of Dr. Kolb, of this city. Mrs. Ko died Aug. 20 at her father's home, and w buried from the latter place Wednesday

Out-of-town jewelers not elsewhere me tioned who made purchases in this city du ing the past week included: Mr. Koerber, Trenkley & Koerber, Ft. Wayne, Ind Joseph E. Smith, Lockland, O.; L. A. K Hawkinsville, Ga.; A. E. Axman, Frankl O.; Mrs. John Selbert, of M. A. Selbe Frankfort, Ky.

Emily Strunk, daughter of Fred. Stru 43 Excelsior building, was married We nesday to Ferdinand Doepke, who is co nected with the business of his uncle, Hen Doepke, on 12th St. The best wishes their friends in the trade are extended the couple, who have left for a honeymoo at Virginia Beach.

DO YOU want your material orders correct and promptly?

TRY US

LINDNER & CO.,

S.W. Cor. 4th & Walnut Sts., Cincinnati, O.

## Indianapolis.

TRADE CONDITIONS.

Local merchants are preparing for a big busine during State Fair week, Sept. 11-17. An unpr cedented corn crop has put much money into t pockets of Indiana farmers. After two weeks the road, traveling representatives of Indianapo houses report business good in small cities a towns. Manufacturers are working over hours order to keep up with their increasing busines Collections are satisfactory.

E. M. Craft, of the A. P. Craft Co., spe last week on the road.

C. C. Faris, Marion, Ind., was here la week on his way to Ohio.

Sam Sterche, Terre Haute, Ind., wa greeting friends in this city last week.

A. A. Garner, Lebanon, Md., a buyer this city, is confined to his home by illnes

C. O. Erisman, Lafayette, Ind., was this city last week, prior to making a tr East.

Sam Prager, Terre Haute, Ind., is a French Lick convalescing from a recen illness.

David S. Gribben, of Gray, Gribben Gray, and family, are visiting in Souther Indiana.

R. C. Eisenbach, Lafayette, Ind., a fr quent visitor to this city, is seriously ill a his home.

J. L. Whisler, Marion, Ind., well-know to the jobbers and manufacturers of th city, is seriously ill at his home.

While fishing at Bass Lake, recently Horace Comstock contracted a severe cold from which he is just recovering.

John W. Williams, watchmaker for J H. Reed, has returned from French Lick where he spent two weeks in recuperation

C. H. Ankeny, Lafayette, Ind., stopped o in this city last week on his way home fro a vacation, spent in New York and Canada

Harry Stevenson, of Frankfort, Ind., ha moved into a new room adjoining the tra tion station and installed new fixtures an furnishings.

Charles Haseltine, of Haseltine Bros.

komo, Ind., was in this city last week his way home from New York. W. iseltine, the other firm member, is in ffalo.

The following out-of-town jewelers vis-d this city last week: George W. Clem-ons, Greenwood; J. E. Miessen, Cicero; rnard Maier, Edinburg; F. Pennington, ightstown; J. W. Hudson, Fortville; J. Peckett, New Castle, and J. Henry ith, Greenfield.

J. H. Baber, Marion, Ind., returned from w York last week. His store will be sed for a week pending the completion of tensive improvements. While in this city announced that on reopening he will ve an optical department in connection th his jewelry store.

## Minneapolis and St. Paul.

Harold Brace has left Johantgen & Kohl, nneapolis, to take a position with Rentz os., of the same place.

L. Metzger, with S. Jacobs & Co., Minne-olis, has returned from a visit to Duluth.

A new jewelry store is about to be open-on 6th St., near Cedar St., in St. Paul, a firm from Joliet, Ill.

Leo Ludvig, with the Edwards & Sloane welry Co., Kansas City, Mo., was in the win cities recently on a pleasure trip.

Mr. Egan, Davis, S. Dak., has bought the A. Peterson store at Prior and Univer-y Aves., St. Paul, in the Midway district.

Aksel Mohn has resigned his position as atchmaker with J. B. Bodfors, Minnea-lis, and gone to San Francisco. He is succeeded by W. C. Kayser, who was recently in business in Wabasso, Minn., and previously in Marshall, Minn.

F. F. Bigelow, Aneta, N. Dak., has been in the Twin cities buying an opening stock for a branch store which he is about to open in a neighboring town. It will be in charge of his son.

Chris Langor, Brownton, Minn., and Charles Wessale, Waconda, Minn., were among the out-of-town visitors to the Twin Cities last week.

John E. Rentz, of Rentz Bros., Minneapolis, is home from a trip into the province of Ontario, north of Sault Ste. Marie, to investigate a gold mining proposition in the Michicopoten country. Roy McCard, with Rentz Bros., was married recently.

The Minnesota State fair opens at the fair grounds between St. Paul and Minneapolis Sept. 4, and will continue for a week. The merchants of the northwest take advantage of the reduced rates for the occasion, to visit the cities and make their Fall purchases. The attendance of buyers this Fall is expected to be exceptionally large as the crops are turning out very well, and the prices on grain are fairly high, which will bring a large amount of money into the northwest.

## Harrisburg, Pa.

Charles Krause, of the H. C. Clasty's store, at 4th and Market Sts., has returned from a trip to Niagara Falls.

George Breen and Leon Wachtel, two peddlers of cheap rings and jewelry, were arrested last evening for hawking their wares about the street here without a license, and fined $5 cash by Mayor Gross.

Charles Merkel, a New York salesman, has filed suit for $1,000 damages for false arrest against Frank E. Commings, 411 Market St. Merkel claims that Commings caused his arrest on a charge which he did not press before the Mayor. Mr. Commings stated to THE CIRCULAR-WEEKLY correspondent that Merkel had a watch repaired at his place and objected to the cost so strenuously that he was ejected from the store and arrested.


THE EBONY KING

J. B. ASH,

ROCKFORD, ILL.



No. 017.

Price, $3.00.

No Imitations.



No. 018.

Price, $6.25.

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The W. J. Feeley Co.

ECCLESIASTICAL ART
METAL WORKERS
MEDALISTS * ROSARIES

*Illustrated Price-list on application*

Eddy Street
Providence, R. I.



# Special Notices.

## Situations Wanted.

BOY wishes to learn steel engraving; talent for drawing; lives with parents. Chas. Larson, 438 Pleasant Ave., New York.

SITUATION WANTED by a good souvenir spoon engraver; state wages. Address "S., 3668," care Jewelers' Circular-Weekly.

BOY, 16, would like position with a jewelry or stone house to do general office work; references. "B., 3623," care Jewelers' Circular-Weekly.

YOUNG LADY, thoroughly experienced in jewelry line, wishes position in the Lane; best references. "R., 3704," care Jewelers' Circular-Weekly.

YOUNG LADY desires position in office of reputable wholesale jewelry house; excellent references. Address H. A. S., 41 Park St., Jersey City, N. J.

WATCHMAKER wants steady position with reliable house; own lathe and tools; references; Norwegian. Address "M., 3712," care Jewelers' Circular-Weekly.

SALESLADY (age 20); four years' experience, desires a position in a retail jewelry business; excellent references. "C. E. S., 3678" care Jewelers' Circular-Weekly.

A GOOD all around young man, with three years' experience, wishes a position with a wholesale jewelry concern. Address "Reliable, 3698," care Jewelers' Circular-Weekly.

SITUATION WANTED by a watchmaker; want to get experience at turning; wages no object at first; have American lathe. Address "L., 3650," care Jewelers' Circular-Weekly.

FIRST CLASS manufacturing and jobbing jeweler, designer and stone setter; German; to West or Southwest. Address "Jeweler 3532," care Jewelers' Circular-Weekly.

A YOUNG MAN with 6 years' experience wants a situation as watchmaker; can help some in optics; best of references. Address F. J. Tukey, R. F. D., Franklin Falls, N. H.

WANTED, position by a young lady as general letter and monogram engraver and saleslady; experienced; references. Address "D. R. E., 3653," care Jewelers' Circular-Weekly.

WANTED, by young man, 28 years old, position as engraver and salesman; best of reference; northwest or Pacific Coast preferred. Address Wm. Saier, 25 W. Copper St., Butte, Mont.

ENGRAVER, good ornamental letter and monogram engraver, also understands etching, wishes a good, steady position in New York City. Address E. Kretzman, 105 Central Ave., Newark, N. J.

WANTED, A POSITION as second watchmaker, plain engraver and salesman; New York State preferred; references from present employer. Address "Watchmaker," Box 256, Potsdam, N. Y.

ENGRAVER and jeweler; 17 years' experience in all kinds of work in United States; satisfactory references and photo and sample of engraving. Address "Young, 3666," care Jewelers' Circular-Weekly.

YOUNG MAN, six years' experience in jewelry repairing, wants situation by Sept. 15th; can give good references; please state salary in first letter. Address "G. O. N., 3615," care Jewelers' Circular-Weekly.

YOUNG MAN (20), three years apprentice to watchmaker, desires position in wholesale jewelry house where there is chance for advancement; best references. Address "B., 3685," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with an extensive acquaintance in the jewelry trade, desires a connection with a manufacturing concern; highest references given. Address "T., 3671," care Jewelers' Circular-Weekly.

WANTED, POSITION by a competent jeweler and diamond setter; one who is able to take charge of a shop and manage men; can furnish best of reference. "X. Y. Z., 3656," care Jewelers' Circular-Weekly.

I DESIRE a position demanding an optician as well as watchmaker, engraver and combination jeweler; reliable man; state salary; tools and trial case. "Watchmaker," care General Delivery, Schenectady, N. Y.

AN A1 WATCHMAKER, with A1 references and tools, wants a permanent position by Nov. 15 as watchmaker with a first class house in southern California; Los Angeles preferred. "R., 3683," care Jewelers' Circular-Weekly.

POSITION wanted Oct. 1, in wholesale or manufacturing jewelry house, by a young man with over five years' experience in wholesale jewelry office, as stock, jobbing, shipping and billing clerk; also some knowledge of bookkeeping; A1 references. Address "B. C., 3651," care Jewelers' Circular-Weekly.

POSITION by an experienced salesman of high class jewelry; capable of taking charge of diamond department; a practical man with best of reference wishes to make a change. "J. P., 3643," care Jewelers' Circular-Weekly.

**TRAVELING MAN desires position at once; East preferred; A1 references. Address "W., 3692," care Jewelers' Circular-Weekly.**

FIRST CLASS manufacturing, jobbing jeweler and stone setter; married; strictly sober; steady, and can be depended upon; can take full charge of the manufacturing and repair department. Address "Jeweler," 24 N. Third St., Memphis, Tenn.

SALESMAN, experienced traveler; nine years in jewelry trade; acquainted with best retailers and stone importers; is open for a responsible engagement with first class manufacturer. Address "Diamond Jewelry, 3695," care Jewelers' Circular-Weekly.

A GOOD ENGRAVER, who can also do jewelry repairing and French clock work, desires permanent position with good house; can do nice monogram and cipher work; good references. Address "Engraver, 3717," care Jewelers' Circular-Weekly.

AN A1 WATCHMAKER of business qualifications; thorough on railroad, foreign and complicated work; open for a proposition Sept. 1 to 15; proposition for less than $30 not entertained. Address "Business, 3405," care Jewelers' Circular-Weekly.

POSITION WANTED by a young married man (32); good workman and optician; own tools and test case; good salesman, and not afraid of work; thoroughly honest; would like a position in good city in Massachusetts. Address "C., 3669," care Jewelers' Circular-Weekly.

ENGRAVER AND DESIGNER; general monogram, cypher, inscription, coat of arms and etching on jewelry and silverware; 20 years with the largest houses in New York; will go out of town; samples and references on request. "X., 3693," care Jewelers' Circular-Weekly.

EXPERIENCED jewelry salesman and expert refractionist with trial case; luminous retinoscope, etc., desires position with jewelry store in eastern city, to work up optical practice and make himself generally useful; will apply Sundays. "H., 3673," care Jewelers' Circular-Weekly.

REFRACTIONIST, open for position in retail store or as instructor in optical college; thoroughly posted in theory and all modern methods; 14 years' practical experience on road, in office and store; no objection to south or west. Address "H., 3644," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler and diamond setter, on fine diamond platinum work, and who understands the trade in every way, desires steady place, or would take charge of all the work from one or more first class business houses on or about Oct. 1. Address "M. R., 3660," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER and jeweler, thoroughly practical on fine and complicated watch work and marine chronometers, with A1 references and complete set of tools; competent to take charge of repairing department; 20 years' experience. Address "T. T., 3708," care Jewelers' Circular-Weekly.

WATCHMAKER, competent, age 35, well educated, desires a good position; 20 years' experience here and abroad on all kinds of high grade watches; several years with Waltham Watch Co., London, Eng.; able to superintend all kinds of repairs, or take charge of business; first class references; (no Swiss turning). Address B. W., 3 Glenwood Place, Roxbury, Boston, Mass.

**MAN particularly qualified for receiving and delivering watchwork wants position; if not satisfied with your present profits and increase of work I guarantee results. Address "I., 3710." care Jewelers' Circular-Weekly.**

**YOUNG SOUTHERNER, bright and energetic, wants position in office of manufacturer or jobber as entry clerk, assistant bookkeeper or at general office work. Address "R. J., 3680." care Jewelers' Circular-Weekly.**

YOUNG MAN of good address (27), now on the road, wishes a change about Sept. 15, to travel for some good, reliable wholesale house, selling jewelry; would have no objection to a nice line of jobbing stones; western territory preferred; thoroughly accustomed to both lines; hustler, and can furnish excellent reference; also bond if desired; moderate salary or commission to start. Please address "Hustler, 3689," care Jewelers' Circular-Weekly.

SALESMAN, young man with nine years' experience as retail salesman, also capable of taking in work; fine appearance, best reference, no bad habits; state wages in first letter. Address "3706," care Jewelers' Circular-Weekly.

## Side Lines Wanted.

**CUT GLASS AGENCY WANTED—experienced, energetic representative, covering Pacific Coast with headquarters and salesroom in San Francisco, wants an A1 Cut glass account on commission; immediate correspondence invited as advertiser expects to be East shortly to personally investigate. Address "Cut Glass 3700," care Jeweler Circular-Weekly.**

**STERLING SILVERWARE, flatware, fancyware, etc.: an opportunity offered manufacturers of above lines for proper representation on Pacific Coast on commission; advertisers are thoroughly familiar with entire trade and have proper salesroom in San Francisco as headquarters, permanently in charge; correspondence with particulars is asked for; representative of firm will personally visit manufacturers to complete arrangements; responsibility, ability and complete familiarity. Address "Silverware, 3701," care Jewelers' Circular-Weekly.**

**PACIFIC COAST—A firm of representative salesmen, thoroughly acquainted with the entire jewelry retail trade and having many years of active experience in the line, with a new knowledge of the standing and responsibility of retail dealers, invite correspondence from those who wish their goods properly represented on commission; manufacturers who contemplate making changes for 1906 specially sought or those having proper lines who wish to connect right now; will be East next month to personally call, submit responsibilities and complete arrangements. Address "T. 3702," care Jewelers' Circular-Weekly.**

## Help Wanted.

WANTED, two watchmakers. C. W. Little, and 76 Cortlandt St., New York.

WANTED, a first class watchmaker and fine graver. Apply to August Jacobs, Quincy, Ill.

WANTED, OFFICE BOY, 16 years; state experience. "O. T. X., 3699," care Jewelers' Circular Weekly.

WANTED, a competent refractionist, one who understands watchmaking preferred. A. & Bergman, 238 Main St., Buffalo, N. Y.

COMBINATION jeweler and engraver, permanent place for the right man; state wages in reply to M. E. LaVake, Princeton, N. J.

YOUNG MAN to repair clocks, assist in jewelry repairing and other shop work; $9 per week. Address Jules Wendell & Son, Oswego, N. Y.

WANTED, first class engraver and jewelry salary, $20 per week; permanent position. Address "South, 3302," care Jewelers' Circular Weekly.

WANTED, an experienced salesman to take side line of mounted combs, rings or brooches. Address "W., 3511," care Jewelers' Circular Weekly.

A1 WATCHMAKER, jeweler, optician and plain engraver; salesman; state reference, experience and salary in first letter. C. E. Robertson, Northport, N. Y.

WANTED, watchmaker who can wait on trade; steady position; best of reference required; good salary. Krauss & Scettor, 45 N. Illinois St., Indianapolis, Ind.

WANTED, a first class watchmaker, one who is capable of taking care of railroad and adjusting watches; must be a good workman and one of experience; would prefer to have a man who can also do engraving, however, this will not be necessary if he is a first class watchmaker. Address John C. Pierik, jeweler, Springfield, Ill.

## HELP WANTED.—Continued.

YOUNG LADY to assist in office of wholesale jewelers; permanent position; reference required. Address "Conscienscious, 3691," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, fair engraver and jeweler; none but first class need apply; salary, $20 to $25 per week. The Beck Jewelry Co., Beaumont, Tex.

WANTED, a first class watchmaker; only a good all around man; one who can handle customers need apply. Hartdegen & Co., Broad and W. Parks Sts., Newark, N. J.

WANTED, YOUNG MAN about 17, in New York office of manufacturing jewelers. Address in own handwriting, giving references. "F., 3713," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, jeweler, engraver and optician for good sized town in western Pennsylvania; good wages. L. 3535, care Jewelers' Circular-Weekly.

WATCHMAKER and jeweler, must be able to take full charge of repair department; state salary and reference in first letter; permanent. J. F. Baldwin Co., Shelbyville, Ky.

ENGRAVER and jewelry repairer for one of the large cities of Pennsylvania; good position for right party; write or call at once. L. W. Ruberstein, 54 Maiden Lane, New York.

WANTED immediately, experienced salesman for New York, Pennsylvania and Eastern States; apply in person if possible. The Queen City Cut Glass Co., 44 Goodrich St., Buffalo, N. Y.

WANTED, man who can do watch work, jewelry repairing and engraving, to go to Colorado Springs. Address "W. M., 3674," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

ADJUSTERS WANTED on high grade watches; must have thorough knowledge of the work; reply giving age, experience, references, and salary wanted. E. Howard Watch Co., Waltham, Mass.

WANTED, on commission, a competent road salesman for an excellent line of medium priced silver plated and hollow ware; state experience and give references. The Biggins-Rodgers Co., Wallingford, Conn.

WANTED, A1 WATCHMAKER, engraver and optician; permanent position to right man; first class references required; full particulars in first letter as to ability, eyesight, etc.; $20 per week. Joseph Jessop, San Diego, Cal.

WANTED, first class combination manufacturing jeweler and engraver; permanent position to right man; in first letter state age, experience, eyesight and ability; highest reference required. Joseph Jesson, San Diego, Cal.

WANTED, OPTICIAN, engraver, salesman, in large, old established retail house in Pittsburg, Pa.; good salary and commission on all optical business; send references and samples. A. E. Siedle, East End, Pittsburg, Pa.

WANTED, for fine clock work a wide awake young man; must have good experience on French and British clock repairing; state age, experience and salary expected. Address "Box 3639," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler; prefer engraver, who has own tools; permanent position; want competent, reliable and sober man; $25 per week; send reference in first letter; state time you can begin. Gabriel Jewelry Co., Mobile, Ala.

WANTED, at once, a first class watchmaker; wages, $18 per week to start; if satisfactory, will raise after a fair trial; this position is permanent to the right man; must be fast worker; references wanted. "B., 3657," care Jewelers' Circular-Weekly.

WANTED AT ONCE, a first class watchmaker, one who is a fair engraver and jewelry repairer; wages $18 to start; if satisfactory will raise; this position is permanent and reliable to right man; good references wanted; write at once. "R. 3562," care Jewelers' Circular-Weekly.

**WANTED first class watchmaker and engraver; permanent position to fast man; send sample of engraving and reference. Garibaldi & Bruns, Charlotte, N. C.**

**$20 A WEEK to start for first-class watchmaker; one who can do jewelry repairing and engraving; good references required; permanent position; answer at once. J. S., 83 Exchange St., Lynn, Mass.**

WANTED, a watchmaker for the shop only; one who can fix clocks and do hard soldering; tools not needed; have fan in shop for Summer; town has 1,200 inhabitants; healthy place; no yellow fever; in the middle of sugar cane region; 35 miles from sea shore; $20 to $30 with board, lodging and washing, or $40 to $50 without board, etc., according to capacity and interest taken in the work; permanent position; send reference in first letter. F. C. Rivoire, Napoleonville, La.

**TRAVELER WANTED with established trade in the middle west to handle fine line of diamond mounted goods; also line of loose diamonds and fancy stones; position to be open January 1, 1906; state experience when answering; all replies will be considered strictly confidential. Address "Middle West, 3378," care Jewelers' Circular-Weekly.**

**WANTED, two diamond, silverware and jewelry salesmen for first class, newly opened New York City establishment; must be well acquainted locally and able to command trade; with the right parties very satisfactory arrangements will be made on a salary and commission basis. Address or call personally on Mermod, Jaccard & King, 400 Fifth Ave., New York.**

**EASTERN TRAVELER wanted, on Jan. 1, 1906; well known Newark manufacturers of gold jewelry want a traveler for territory east of Buffalo; must have established trade with better class of retailers; excellent chance for high grade man; good salary; all answers absolutely confidential. Address "S. 3525," care Jewelers' Circular-Weekly.**

**WANTED an up-to-date. wide awake, energetic man for our silver department; a man who can earn good salary; the results of actual sales and his ability as a stock keeper to determine salary; we want a good man, one who can make a record on his sales. Apply at once, James A. Montgomery, care Montgomery Bros., Jewelers, Los Angeles, Cal., care Gorham Mfg. Co., 19th St. and Broadway, New York.**

## Business Opportunities.

WANTED, A PARTNER for a first class patent in the jewelry line. Rosenblum, 1900 Madison Ave., New York.

JEWELRY STORE for sale; ill health cause of selling; price $1,200. Address 211 Kaighns Ave., Camden, N. J.

**THE ROCHESTER SCHOOL OF OPTOMETRY is a thorough and practical optical school, if interested write for outline of course. 14 Triangle Bldg., Rochester, N. Y.**

WELL PAYING jewelry store to be sold very cheap; rich neighborhood; retiring from business. Apply to Jacob Jaffe, Nevada Bldg., 205 Amsterdam Ave., near Broadway, New York.

75 CENTS on the dollar buys an almost new stock of jewelry, tools, fixtures, etc.; invoice about $1,800; location, western Illinois; write immediately; have other business. Address "Y., 3659," care Jewelers' Circular-Weekly.

FOR SALE, retail jewelry store at Phoenix, Arizona; capital of Territory; population, 12,000; three railroads; established business, paying good profits; desire to retire reason for selling. Address H. P. Vantilburg, Phoenix, Ariz.

FOR SALE, lease, good will, fixtures and small stock of old established jeweler's shop in New York; bench work alone over $175 per month; exceptional opportunity for good watchmaker; cash price, $850. Address "E., 3697," care Jewelers' Circular-Weekly.

**I BUY stocks of loose or mounted diamonds and jewelry for spot cash to any amount; confidential. Morris Gincig, Room 504, 68 William St., New York.**

FOR SALE, jewelry store; best location in booming Pennsylvania city of 40,000, with 10,000 adjacent; established 15 years; large, fine trade; plenty of repair work; a money maker; clean, up-to-date stock and fixtures; excellent reason for selling. Address "W. F. A., 3682," care Jewelers' Circular-Weekly.

PARTNER WANTED; must be watchmaker, or will sell one of the best jewelry stores in New York City; stock will invoice $8,000; reason for selling, cannot attend to it myself; established 25 years; goods all modern; no old trash; inspection will convince. Address "H., 3629," care Jewelers' Circular-Weekly.

**BROOKLYN PURCHASING SYNDICATE; office, 608 Broadway, Brooklyn; Telephone, 2328-Williamsburg; we are known all over the United States to pay the highest cash prices for entire jewelry stores, diamonds, watches and surplus stock of every description; notify us and we will send our representative to make you the highest cash offer; all business transactions strictly confidential.**

**QUICK ACTION by corresponding with us; we buy your entire stock; or send us your surplus stock of watches and diamonds; we originated this method and have twenty years of quick action and good service to our credit. Joseph Brown & Co., 176-178-180 E. Madison St., Chicago, Ill.**

## To Let.

DESK ROOM, or part of office to let. Room 58, 3 Maiden Lane, New York.

WINDOW PRIVILEGE or desk room; best location and conveniences in Maiden Lane; terms moderate. Address "Lease, 3398," care Jewelers' Circular-Weekly.

## Wanted to Purchase.

WANTED, in good condition, an Acme automatic rimless edging lens machine, with compensating attachments. G. Alfred Walter, optician, 152 Broadway, New York.

WHO has for sale, cheap, a Clement combined lathe tool or Sams foot blow pipe? Must be in first class condition. Address particulars, Ed. A. Shepard, Clarinda, Ia.

WANTED; will pay cash for second hand slide rest; also pivot polisher for Webster-Whitcomb lathe No. 2; must be cheap. Address "A., 3679," care Jewelers' Circular-Weekly.

WANTED, JEWELRY JOBS of any kind for cash; for any surplus stock you may have. Write to Jos. Brown, after Thursday, at Narragansett Hotel, Providence, R. I.

WOULD LIKE TO BUY the business of jobbers of jewelry and novelties in New York. Address "J. B., 3703," care Jewelers' Circular-Weekly.

**WANTED**

**EXPERIENCED WATCH SALESMAN**

with trade. Address Rockford Watch Co., 133 Wabash Ave., Chicago, Ill.

**NOTICE.**

The undersigned has bought the business, including stock and fixtures, of

**E. V. SPEER, Boise, Idaho.**

All bills against said Speer must be presented by Sept. 10, 1905.

Boise, Idaho, Aug. 17, 1905. A. F. PLENKNER & CO.

**WANTED**

**Manufacturing Jeweler,**

for fine retail store; want thoroughly competent man for new work and repairing; salary $27.50 per week; no gambling or drinking man need apply; give references; start Sept. 1st.

**J. S. Lewis & Co, Ogden, Utah.**

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## New Stores and Enterprises.

J. M. Post is a new jeweler in Manlius, N. Y.

J. Q. Adams has opened a store in Chewelah, Wash.

F. C. & J. S. Kelly recently opened a retail jewelry store in Webb City, Mo.

R. R. Spencer & Co., Newark, N. Y., last week, opened a branch store in Marion, N. Y.

The Radius Jewelry Co. recently commenced business at 83 Peachtree St., Atlanta, Ga.

Beckwith & Coningore, Kilbourne, Ill., have added a line of jewelry to their general merchandise.

H. F. W. Roby recently opened a watch and jewelry repairing establishment at 708 Harrison St., Davenport, Ia.

John H. Williams, Milwaukee, Wis., contemplates engaging in the retail jewelry business in Clarksville, Mo., in the near future.

A new store was opened Aug. 26 by G. W. T. Case, at 20 Purchase St., New Bedford, Mass. The establishment is neatly furnished.

Eugene La Palme, formerly with Foster & Co., Boston, Mass., has begun business as a watchmaker and jeweler in Fall River, Mass.

Edward D. Thomas has opened a watch and jewelry repairing shop on Railroad Ave., near the Southern passenger station, Rock Hill, S. C.

Clarence Dunlap has just started in the jewelry and watch repairing business at Alturas, Cal., where he has secured quarters in the Laird building.

Felix Herbert, formerly with F. W. Wade, Chatham, N. Y., has started in the watch and jewelry repairing business on his own account in the same place.

Glines & Griffin recently engaged in the optical business on Main St., New London, Conn. Mr. Glines was formerly in business as an optician in Boston and New York.

The Hoosier Jewelry Co. was recently incorporated in Indianapolis, Ind., with a capital stock of $15,000. The directors are S. J. Burford, L. F. Hurt and S. F. Rutherford.

O. H. Perry, Cadiz, O., is about to move to Coshocton, O., where he may engage in the optical business with his son, who is now with the Webb C. Ball Watch Co., Cleveland, O.

Morris L. Reeder, formerly with the J. Stuart MacDonald Co., Baltimore, Md., about Oct. 1, will engage in the jewelry and art business on his own account at 221 N. Charles St., that city.

Raines Bros., Tarkio, Mo., about Nov. 1, will open a retail jewelry store in Maryville, in the same State, in the quarters formerly occupied by Furnish & Crook, who recently discontinued business.

The Harberger Jewelry Co. is the name of a new concern which has been incorporated in Cincinnati, O., with a capital stock of $20,000. The incorporators were: Bernard Harberger, W. J. Shroder, Anna L. Dwyer, A. S. Valine and Stanley Stoms.

George W. Ulrich, Petoskey, Mich., has purchased a large plot of ground near Lake Michigan, where he intends to erect a handsome residence in the near future.

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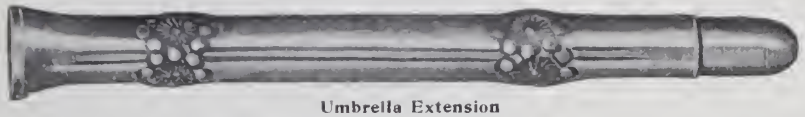








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Tie Clasp

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TRADE MARK.

## A Felicitous Testimonial Presented to President Edward Holbrook.

DURING a recent visit to the factory at Providence, Edward Holbrook, president of the Gorham Mfg. Co., met with one of those pleasing surprises rarely accorded even to the most notable captains of modern industries. In this instance the surprise took the form of the presentation to him by William C. Codman, the head of the designing department, and his artistic comrades, of an elaborately illuminated and engrossed testimonial.

As will be seen by the accompanying illustration, which necessarily lacks the extremely beautiful coloring of the original, the testimonial is noteworthy as an example of the modern revival of the 13th century illuminator's craft, which for nearly two centuries materially helped in keeping alive the painter's art in Europe. Nevertheless it may be safely assumed that to Mr. Holbrook the chief value of the gift lay in the spontaneity of feeling on the part of associates which led them to unite in the composition and preparation of this frank token of their esteem and regard. Singularly felicitous, too, was the choice of the time at which the address was presented, marking, as it does, not only the length of Mr. Holbrook's association with the company, but also the removal of the headquarters of the business to the new building at Fifth Ave. and 36th St., New York.

The well-chosen expressions, showing appreciation of Mr. Holbrook's lifelong interest in the silversmiths' craft, and his love for the beautiful in silverware, came with peculiar fitness and force from Mr. Codman and his associates. They served as an agreeable reminder of the fact that the signers of the testimonial are more closely in touch with Mr. Holbrook than with any other official of the company, and that the relations existing between them have always been of the pleasantest and, in many ways, of the most intimate description.

The testimonial was designed and drawn by William Codman, who was assisted in its execution by Messrs. Kingman and Barrett. In designing it the main idea was to give pictorial expression to the story of Mr. Holbrook's lifelong connection with the company. Thus, in the left-hand upper portion appears the Gorham building at Broadway and 19th St., New York, to the right the new building at Fifth Ave. and 36th St., New York, and across the lower part of the design stretch the wide-spreading buildings of the factory at Providence. All three buildings were planned and carried to successful completion under Mr. Holbrook's administration of the company's affairs.

Into the circular medallion in the lower center is deftly worked the cross of the Legion of Honor, awarded to Mr. Holbrook by the French government in 1900. More symbolical, but not less significant, are the four ideal figures which occupy the square panels forming the four corners of the border. The figure on the upper left-hand side represents Die-Sinking and that on the upper right-hand side Designing. The figure in the lower left-hand panel symbolizes Chasing, and the one to the right Silversmithing.

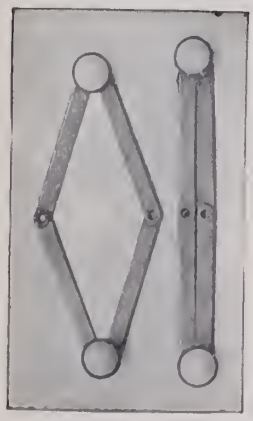
The remainder of the border is a conventional treatment of the clover as typifying Prosperity, while the sunflower, which forms so prominent a decorative feature of the design, is emblematic of Happiness. The testimonial is illuminated on a sheet of fine vellum and the color scheme is a remarkably attractive harmony of low-toned green, yellow, rose and gold, the only primaries employed being the black and red text.

It remains to be added that all the signatures to the testimonial represent the actual craftsmen of the Gorham designing room with the exception of J. F. P. Lawton, who was admitted to fellowship in the fold on account of the services he has rendered to the company in connection with the printing and publication of its books.




TESTIMONIAL PRESENTED TO EDWARD HOLBROOK, PRESIDENT OF THE GORHAM MFG. CO.


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(L. KATLINSKY.)

## Silver Service for the Battleship Nebraska.

(*Continued from page* 1.)

or separately. It is 12 inches in height and has dolphin handles, with shell border. An Indian it etched on one side, and on the other is the head of a buffalo. Its weight is 100 ounces.

The punch bowl, shown on this page, stands 21 inches high and is 16 inches in diameter, inside measurement. It has a capacity of five gallons and is plated with gold on the inside. It has two graceful handles, each surmounded with full modeled eagles. The



PUNCH BOWL AND LADLE OF "NEBRASKA" SILVER SERVICE.

seals of the State and navy adorn either side of the bowl and are surrounded by the State flower—the golden rod. Corn and wheat relief work completes the decoration. The bowl stands on three massive feet, representing the head, shoulders and fore feet of buffaloes. Between these feet are modeled relief heads of cattle, the bull-sheep and antelope being the most prominent. The punch bowl weighs 300 ounces. The punch ladle is 18 inches long and weighs 18 ounces.

The silver waiter is to hold the punch bowl and goblets. An etching of the battleship adorns the center of the plate. The waiter has a shell border, with entwined dolphin handles and also the seals of the State and the navy, with floral decorations. The head of a bear is shown in high relief on the side. The total weight of the waiter is 260 ounces.

The vessels whose services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared from time to time are as follows:

| VESSELS. | ISSUE. |
|---|---|
| *Maine* | June 3, 1891 |
| *Detroit* | July 20, 1892 |
| *Montgomery* | Feb. 15, 1893 |
| *Cincinnati* | Sept. 26, 1894; April 24, 1895 |
| *Minneapolis* | May 1, 1895 |
| *Brooklyn* | Feb. 12, 1896 |
| *Nashville* | May 13, 1896 |
| *Iowa* | July 22, 1896 |
| *Raleigh* | Oct. 7, 1896 |
| *Oregon* | April 28, 1897 |
| *Massachusetts* | June 9, 1897 |
| *Wilmington* | Dec. 1, 1897 |
| *New Orleans* | June 7, 1899 |
| *Kentucky* | June 28, 1899 |
| *Olympia* | July 26, 1899 |
| *Indiana* | Aug. 30, 1899 |
| *Marietta* | Sept. 13, 1899 |
| *Wisconsin* | May 16, 1900 |
| *Illinois* | May 17, 1901 |
| *New York* | May 22, 1901 |
| *Alabama* | Nov. 26, 1902 |
| *Albany* | Feb. 11, 1903 |
| *Denver* | Mar. 18, 1903 |
| *Pennsylvania* | June 24, 1903 |
| *South Dakota* | April 20, 1904 |
| *Tacoma* | June 29, 1904 |
| *Ohio* | Aug. 2, 1905 |
| *Nebraska* | Aug. 30, 1905 |


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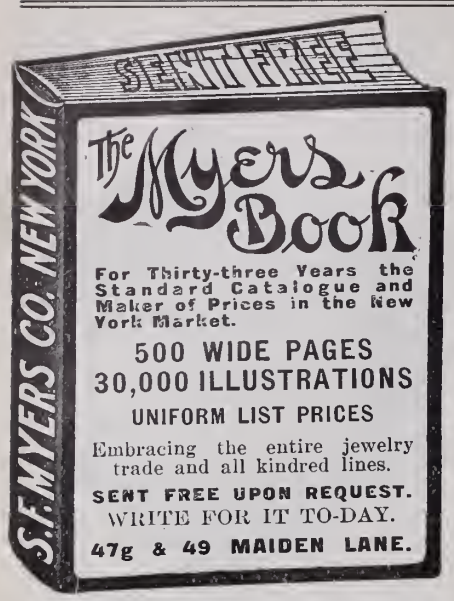
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A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN AND UNITED STATES PATENTS THAT HAVE EXPIRED.

## UNITED STATES PATENTS.

ISSUE OF JULY 18 1905. (CONTINUED)

**794,979.** SWIVEL-HOOK. Elmer J. Haverly, Sayre, Pa. Filed April 29, 1905. Serial No. 258,114.

A swivel-hook comprising a barrel having a swivel connection for attaching thereto any ob-

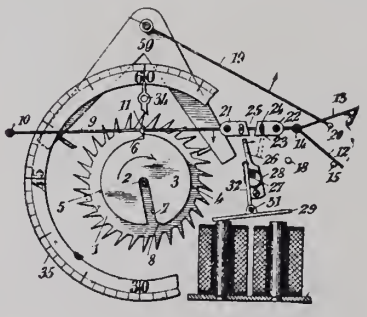


ject, said barrel having a circumferential bearing-shoulder at its open end, and a double spring-hook, one of said hooks located within the barrel and the other located outside the same and having a catch at its end adapted to engage the bearing-shoulder.

ISSUE OF AUG. 15. 1905.

**797,103.** ELECTRIC CLOCK. Martin Fischer, Zürich, Switzerland, assignor to the firm of Actiengesellschaft "Magneta" (Electrische Uhren Ohne Batterie & Ahne Contacte), Zürich, Switzerland. Filed Nov. 20, 1903. Serial No. 181,977.

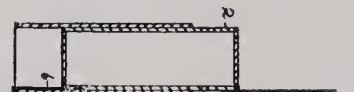
The combination with a revoluble and an oscillating element of a clock-movement; of a stopping



device, means to move the same automatically and periodically into engagement with said revoluble element to stop the clock-movement, and an arm secured to said oscillating element and adapted to engage and move the stopping device out of engagement with the revoluble element and release the clock-movement after a definite period of stoppage.

**797,132.** MATCH-BOX. William G. Lewi, Albany, N. Y. Filed Oct. 29, 1904. Serial No. 230,572.

As a new article of manufacture a receptacle consisting of a plurality of sections one sliding within the other; a loop as 6 attached at one of



its ends to the inner section and at the other end to the other section and arranged to lie as a loop outside of both sections and at the end thereof when in its inoperative position and inside the outer section when in its operative position, one of the sections having a perforated projecting piece arranged to hang the sections as a whole.

**797,163.** HOLDER FOR LENSES OF EYE-GLASSES, ETC. Geo. H. Winslow, Belle-

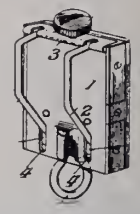


vue, Pa. Filed April 4, 1904. Serial No. 201,438.

A bridge-piece in combination with U-shaped clamp integral with the bridge-piece, one of the members of each clamps being formed at the en of the bridge-piece, and the other member by bent extension of the first member.

**797,199.** CATCH DEVICE FOR PINS AN THE LIKE. Vincenzo Guidone and M chele De Sotofaro, New York. Filed Mar 18, 1905. Serial No. 250,887.

In a device of the class described, the co bination of a body, a pin, said body having a sl



to receive an end of the pin, a head slidab mounted on the body, and a screw having swiv connection with the body and operably connect with the head to cause the latter to engage or d engage from the pin.

**797,219.** WATCH. Wilson E. Porter, Ne Haven, Conn., assignor to the New Have Clock Co., New Haven, Conn. Filed June 1904. Serial No. 210,708.

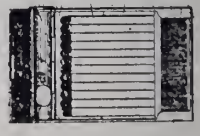
In a watch, the combination with the case thereo the said case being provided with a bezel havi an annular groove forming a crystal-seat, of crystal the edge of which is entered into the sa



groove, an opaque circular shield correspondi in size to the size of the crystal and having edge located in the bottom of the said groo under the edge of the said crystal which confin the shield in place, a rotary hour-dial locate within and concentric with the said case, and rotary minute-dial smaller in diameter than t said hour-dial and concentric with the same, t said shield being formed with one or more ope ings for exposing restricted portions of each of t said dials, and the remaining portion of the shie being available under the protection of the crysta for advertising or pictorial matter.

**797,259.** MATCH-BOX. Jean L. H. Brodeu Jr., Meriden, Conn., assignor to the Inte national Silver Co., Meriden, Conn. Fil March 25, 1905. Serial No. 251,944.

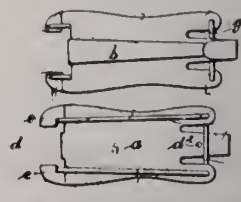
In a match-box, the combination with a bo having one side and one end open, of a lid clos



the open side and open end of the said body a having its upper end bent to form an arch form with an opening and hinged to the upper end the back of the body; and a longitudinally-mo able cigar-cutter of semicircular cross-section cated within the said arch to which it conforms curvature and upon the inner face of which it h bearing and formed with an opening having cutting edge which, when the cutter is drawn int its open position, is brought into registration wi the opening in the arch, and the said cutter bei provided at its outer end with a finger-piece.

**797,294.** WATCH-PROTECTOR. Nils E. La din, Brooklyn, N. Y. Filed April 15, 190 Serial No. 255,698.

A safety device or watch-protector comprisi a base-plate, an elongated spring-tongue thereon e

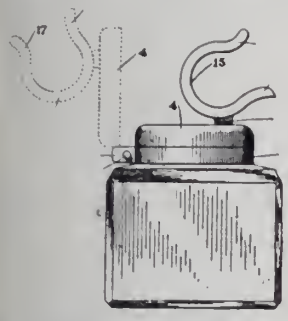


tending nearly over the entire length of same, downward projection on the end of said sprin tongue, a short tongue opposite the long sprin tongue bent up and around so that its front en overlaps the end of the base-plate, two catches o one side of same and two side flanges on the othe all stamped out of one piece of metal and the

t, and means secured in the flanges for attach- the device on garments.

**7,392.** COMBINED INKSTAND AND PEN-RACK. HENRY M. WILLIS. East Williston, N. Y. Filed March 10, 1904. Serial No. 197,488.

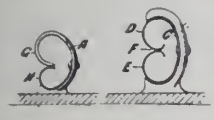
n ink-well having an extended portion forming eck of uniform diameter, in combination with olit ring encircling said neck and provided with ular extensions, means for engaging said ex-



sions to positively draw them toward each other securely clamp the ring upon the neck, and a er secured directly to the ring through the lum of said means and by the latter confined on are movement on the ring.

**7,463.** FASTENER FOR THE PINS OF BROOCHES, ETC. CHARLES SINGLETON, Clapham, England, assignor of one-half to James Laird, Forfar, Scotland. Filed Oct. 14, 1904. Serial No. 228,475.

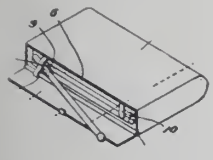
fastener for pins of brooches and the like prising a rigid, curved foundation member vided at its top and bottom with inwardly-curv-



spiral extensions following the curvature of l foundation member and terminating substan- ly centrally thereof, forming there between a tracted entrance for the pin, at least one of l extensions being formed of a metal spring ured to the foundation member.

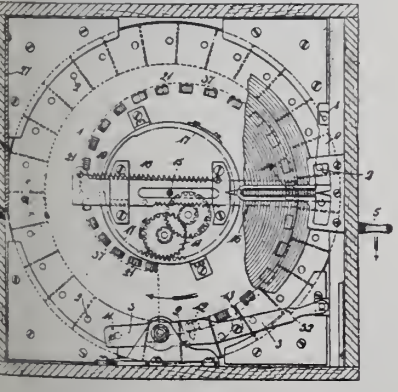
**7,473.** MATCH-BOX. NICHOLAS D. VASSILAROS. Pittsburg, Pa. Filed March 8, 1905. Serial No. 249,082.

match-box provided with a pivoted lid con- ut ng one edge wall of the box, said lid having



ook extension arranged to engage around a gle match-stem between its ends and discharge dgewise, with a spring device adapted to throw lid outwardly when released.

**7,491.** TIME-RECORDING APPARATUS. RICHARD BURK, Schweningen, Germany.



Filed June 8, 1903. Serial No. 160,524.

a recording mechanism, the combination with ocking-pin, of a revoluble dial having an an- ar series of pins or teeth, an escapement en- gaging the teeth to control intermittent rotative movement of the disk, an operating member, a pawl-carrier, means for connecting the operating member to the escapement, a spring connecting the operating member to the pawl-carrier, a pawl engaging the teeth and serving on release of the escapement to effect a partial rotative movement of the disk, and marking pin-actuating means carried by said disk.

**797,096.** JEWELER'S TOOL. ELZIE C. CHAMBERLIN. Denison, Ia. Filed May 10, 1905. Serial No. 259,712.

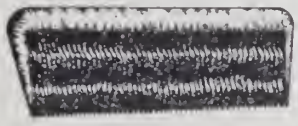
A tool of the character described comprising crossed pivotally-connected handles terminating in



co-operating jaws, one of the jaws being provided in opposite sides with concaved seats extending into the inner face of the jaw, and the other jaw terminating short of the first-mentioned jaw and formed to bear against the prongs of set-rings.

## DESIGNS.

**37,510.** COMB. FREDERICK W. GRELL, New York, assignor to the American Hard Rubber



Co., New York. Filed May 12, 1904. Serial No. 207,701. Term of patent 14 years.

## TRADE-MARKS.

PUBLISHED AUG. 15, 1905.

[The following trade-marks have been adjudged entitled to registration under the act of Feb. 20, 1905, and are published by the Patent Office in compliance with Sec. 6, of said act, which provides: "Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Sec. 2, of this act. If no notice of opposition is filed within said time the Commissioner shall issue a certificate of registration therefor, as hereinafter provided for."]

SER. No. **2,807.** WATCHES AND WATCH PARTS. THE HAMPDEN WATCH CO., Canton, O. Filed April 24, 1905.

*Gen'l Stark.*

The words "GEN'L STARK." written in the handwriting of John C. Dueber.

SER. No. **2,943.** WATCH CASES. THE DUEBER WATCH CASE MFG. CO., Canton, O. Filed April 25, 1905.

DUEBER



The representation of a shield bearing an anchor and an elongated hexagonal panel above the same inclosing the word "DUEBER."

SER. No. **4,391.** JEWELRY-CHAINS. THE R. F.




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3. 3. Inside of Snap.

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SIMMONS Co., Attleboro, Mass. Filed May 5, 1905.

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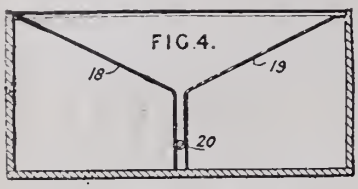
The letters, character and abbreviation "R. F. S & Co."

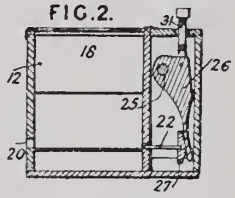
## BRITISH PATENTS.

ISSUE OF AUG. 10, 1905.

**8,913.** MATCH BOXES. C. F. PEVOTO, Nederland, Tex., U. S. April 18.

In the box for delivering one match at a time shown in vertical section in Figs. 2 and 4, the matches are guided by the sloping sides 18, 19, of the match compartment 12 to the bottom of the groove, and ejected through the hole 20 by the




finger 22. Fixed to the finger is a crosshead 27 sliding in guides, and provided with a wire loop through which passes the arm 26, moved by the depression of the plunger 31, and returned to position by a spiral spring on the shaft 25 to which it is fixed.

*Complete specifications accepted Aug. 2, 1905. 1904.*

**20,394.** PENHOLDER. THOMPSON. 1905.

**1,847.** CANDLE SHADE SUPPORT. NEEDLE.

**6,413.** BROOCH. HAVERS.

**7,888.** WATCH. BURTIN.

**12,918.** HAT-FASTENER. EDWICK.

*Applications filed July 24 to July 29, 1905.*

**15,165.** INKSTAND. E. T. DARKE, 14a Great Marlborough St., Regent St., London.

**15,174.** STUD AND TIE-FIXER. E. M. HARLEY, 2 Waterloo Place, London.

**15,218.** PENCIL CASE. JOSEPH TIMMS, 2 Market St., Bradford, Yorks.

**15,224.** JOINT FOR TABLE WARE. J. F. HOMER, Victoria Chambers, Martineau St. Birmingham.

**15,349.** WATCH-PENDANT. A. P. JONES, 55 Chancery Lane, London. Complete specification.

**15,426.** CALENDAR. FELIX SCHWERDTFEGER, 68 Alterwall, Hamburg, Germany. Complete specification.

**15,430.** FOUNTAIN PEN. E. W. WARRINER, 321 High Holborn, London.

**15,440.** POTTERY ORNAMENTATION A. G. H. JONES, 4 South St., Finsbury, London.

**15,528.** COLLAPSIBLE CUP. A. P. JONES, 55 Chancery Lane, London. Complete specification.

**15,544.** STUD. OWEN BAILEY, 5 Corporation St., Birmingham.

**15,547.** FOUNTAIN PEN. DUNCAN CAMERON, 24 Temple Row, Birmingham.

**15,556.** PENDANT. H. J. BROOKES and F. B. BAKER, 58 Graham St., Birmingham.

**15,561.** ELECTROPLATING. F. I. GIBBS, 128 Colmore Row, Birmingham.

**15,587.** PENHOLDER. ALFRED BRADBURY, 111 Hatton Garden, London.

**15,598.** POLISHING PASTE. F. E. ROBERTS and FREDERICK KING, 111 Hatton Garden, London. Complete specification.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued Aug. 21, 1888.*

**388,020.** CLASP. L. J. BULLARD, New York.

**388,036.** WATCH. HENNING HAMMARLUND, Chicago, Ill.

**388,106.** CUFF-FASTENER. T. E. BARROW, Mansfield, O.

**388,125.** CORKSCREW. L. W. FAIRCHILD, New York.

**388,145, 388,146** and **388,147.** ALLOY. HEINRICH OSTERMANN and CHARLES LACROIX, Geneva, Switzerland, assignors to Usine Genevoise de Degrossissage d'Or, same place.

**388,149.** BOOK-MARK AND CLASP. SAMUEL POWELL, Chicago, Ill., assignor to Camer & Amberg & Co., same place.

**388,152.** ALLOY. A. H. ROBERT, Ponts Marte Switzerland, assignor to C. Huguenin-Thiebaud & Fils, same place.

**388,157.** WATCH CASE SPRING. CHARLES TESKE, Hartford, Conn.

**388,186.** WATCH. JULES DUPLAIN, Montreal Can.

**388,212.** BUTTON. FREDERICK MYERS, Brooklyn N. Y., assignor to himself and J. H. Pratt Jr., same place.

**388,225.** BUTTON. M. D. SHIPMAN, De Kalb Ill.

*Designs issued Feb. 18, 1902, for 3½ years.*

**35,748.** JEWELRY DISPLAY STAND. W. DRAIN, JR., Philadelphia, Pa.

**35,767.** BELT. H. C. KRAUSE, Chicago, Ill., assignor of three-fourths to Max Eiseman, Nathan Eiseman and J. W. Kaiser, same place.

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## Fish as a Decorative Design.

*(A study for artists in ceramics, goldsmithery, jewelry and silverware.)*

*(Continued from issue of Aug. 23.)*

ALL such documentary study has for its object the elaboration of decorative design representing the type of the species chosen. It is therefore not on a single individual that such study should be made, but on a group of individuals, permitting the artist to recognize and determine the characteristics of the species. It is well first to get the principal proportions of the animal by taking a fixed basis, the length of the head, for instance, from the nose to the *operculum*. This will give the relation of proportions between the head and the body the size, situation of the fins, etc. This is only a summary mensuration, but it is sufficient, for it is not well to fall into an excess of minutiæ. What the decorator should give is the impression of the animal, rather than its absolutely exact representation. He is free to change the proportions of the species in view of an effect to produce; he can accentuate the character proper to that species in a way distinctly to differentiate it from others. He will insist on the large size of the head in some species, and the spikes upon it. Perch seem humpbacked, and their fins have sharp points. It is on features like these that the artist must lay stress, modifying or accentuating them according to his own temperament, and the end to be achieved.

Now for our study: Sketches as a whole and in detail, upper part, lower part, profile, front, underneath, are made. This documentary whole must be completed by sketches of attitudes. Furnished with these notes the decorator can, without further model, compose the fishes he needs with a liberty greater than if he had confined himself strictly to copying nature. He can put in it more suppleness, because, having analyzed the forms, he knows better their relations, their characteristics.

But, it is asked, is the use of the fish in decorative art easy, can one apply it easily? Well, it is sometimes not at all easy to compose an ornamentation by means of animals which are entirely special, like fish. Speaking generally, flowers are much easier; but nevertheless, whenever possible, why should not the decorator try to enlarge his domain, extend his resources? For goldsmithery and silverware, in jewelry and in ceramics, the applications for the fish design are many. Vases, trays, plates, penholders, buckles, scissors, are beautifully treated by the representation of fish. In fish the colors are often marvellous, yielding nothing in that respect to the plumage of the most gorgeous birds. The mackerel with its opal abdomen, the redfish, and many others, are splendidly dressed. To describe the fish of tropical waters approaches perilously near the point of exaggeration to those unfamiliar with these animals. Some of these fish are striped with silver and pale green, turquoise blue and gold; others are spotted with sapphire and emerald; amethysts, rubies and black diamonds are scattered over the backs of these fish; indeed, the stones named are but poor in color beside the splendors of these fish, whose hues are unbelievable for brilliancy and purity, like colors seen in dreams.

Nor are the forms of these fish behind their coloring in variety and fancy. The moon-fish, a crescent; the hippocampus, with its horse-head; the sword-fish, and countless others, all different in form and coloring, and whose modes of life are also very different. The common eel, *anguilla vulgaris*, is too well known to be described at length. All are familiar with its cylindrical form, its small pointed head, and fins lying along almost the entire length of the body. The reproduction of the eel remains a mystery. In the autumn months, during dark nights, the adult eels descend the water currents to the sea; in the Spring, multitudes of very young eels mount the same water courses which the adults sailed down a few months before; this is all that is at present known on the subject.

The eel is a nocturnal fish, very voracious, living at the bottom of the water and near the mouths of rivers, between roots and understones. These are the things the decorator needs to know; and he should be particularly observant of the marvellous suppleness of this serpentiform fish. The color of eels varies from dark green to brown and gray.

The livery of the mackerel is gayer. Its smooth, spindle-shaped body presents wonderful effects of color. This superb animal should be studied while living. The back, of changing hues, goes from steel to green, mirrored with purple and gold lights. Green and dark blue sinuous lines run down the back, stopped by the black line which starts at the pectoral and ends at the tail. The top of the head is dark blue, while the white abdomen presents all the changing hues of the opal. Like herring, the mackerel is a roving fish. Of slender form, and almost invisible scales, he is useful to the decorator, who will make good value of the zebra like stripes on his back. A characteristic feature which may be noted, are the false fins which lie between the dorsal fin and the tail, and between the tail and the anal.

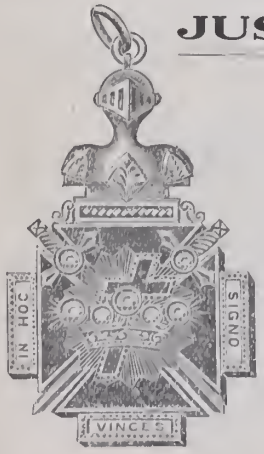
The Japanese make great use of the carp. They treat it admirably, we must confess; bringing out wonderfully well all the fine characteristics of this fish. Of the 3,900 varieties of fish known, the cyprins, to which family carp belong, number about 1,600, nearly one-half. Their fecundity is great, whence the classic name of cyprins; the carp was dedicated to Venus by the ancients.

The carp lives generally in calm waters, and is mostly herbaceous; speed for pursuit of prey is not essential to it, therefore the form of its body is somewhat heavy. It is partial to worms, mollusks and the larvæ of insects; in color it is brown with golden lights. Its longevity is proverbial, and it can live quite a long time out of water.

All Nature offers itself to the decorator. His duty is to profit by this glorious fact, to claim forces and resources ever new, proper in the progress of his art, and abundant in its diversification.—Translated and compiled from the French for THE JEWELERS' CIRCULAR-WEEKLY.

THE END.

The Chas. M. Robins Co., Attleboro, Mass., recently mailed to customers a new and handsome catalogue of 100 pages. The book is concise and most complete, containing thousands of illustrations, portraying the many designs of college class pins, enameled souvenir spoons, State and city seals, military ornaments, secret society badges and buttons, belt buckles, sash pins, fobs, charms and other lines manufactured by the company. One is impressed at first glance with the cover design, in colors of green, tan, brown and black, representing a college student in cap and gown poring over a classic. Upon turning the first page, a large cut of the company's factory, together with six scenes from the work rooms, showing the general office, the enameling room, the die sinkers' benches, the tool manufacturing department, and several of the automatic stamps and presses, give a general idea of the magnitude of the plant. There follows 91 solid pages of illustrations and explanatory matter, together with prices for every article reproduced. To every university is devoted a double page, and heading all of the college pages is a scene of interest from the college itself. Memorial Hall of Harvard University, the libraries of the Universities of Minnesota and Pennsylvania, King's Chapel of Bowdoin College and several others are handsomely shown. The Chas. M. Robins Co. has shown good taste and enterprise in giving the trade so convenient and attractive a publication.


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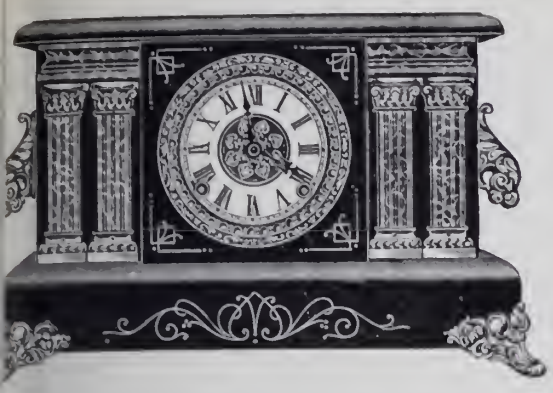
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## Old Sun and Nocturnal Dials.

Translated expressly for THE JEWELERS' CIRCULAR-WEEKLY from the German of MAX ENGELMANN, in the *Leipziger Uhrmacher Zeitung*.)

*(Continued from issue of Aug. 23.)*

CYLINDRICAL dials, or pillar dials, as they are sometimes called, may be classed among vertical dials. Those represented in Fig. 16 are pocket instruments. In these timepieces the hours before noon proceed from above downwards, the afternoon hours from below upwards. The points

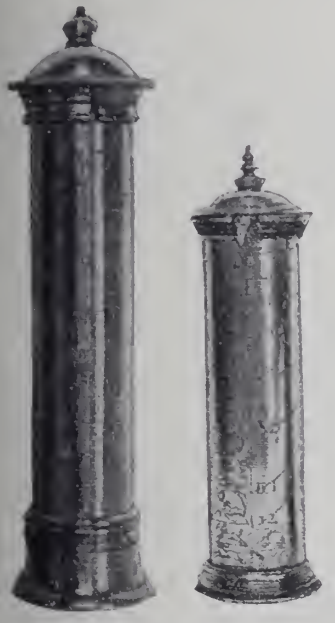


FIG. 16.

indicating the hours correspond by means of descending curves with the signs of the Zodiac engraved in two lines around the instrument and over its base, thus facilitating the accurate reading of the true solar time at the varying solar altitudes. The gnomon can be seen projecting from under the overlapping cover. The interior was intended to serve as a receptacle for the collapsible gnomon. That of the larger instrument is also utilized to contain a table of latitudes, that of the smaller, an oscillating needle, a so-called needle level, the forerunner of the box air level in use at the present day.

The tendency to construct instruments adaptable to the most varied uses is especially noticeable in the products of the 16th century. This applies also to sun and nocturnal dials, as we have seen in the case of several of the instruments described above. We subjoin a description of four



FIG. 17.

combined dials in which this universality of adaptation is clearly shown.

A wooden dial made during the 16th century is reproduced in Fig. 17. The outside of the cover is arranged as a table showing the regents of the astrological planetary hours. The inside of the cover contains the compass and the names of 22 countries with their latitudes. With regard to the dials we find in the first place a scaphium in the center; the hollow portions of the sides are vertical dials, the edges opposite the dial plates forming the gnomons. The trough-like dial in the narrow front part of the figure is a small horizontal dial. The length of the shadow cast by the narrow edges of the trough indicated the required hour in the curves drawn on the inside. The base of this dial is furnished with an adjustable lunar calendar. The length of this instrument is only 69 millimeters.

In Fig. 18 is shown another universal dial. It is likewise made of wood and richly adorned with paintings, most of them in gold. Among them are the arms of the Mansfeld family. The inscription,

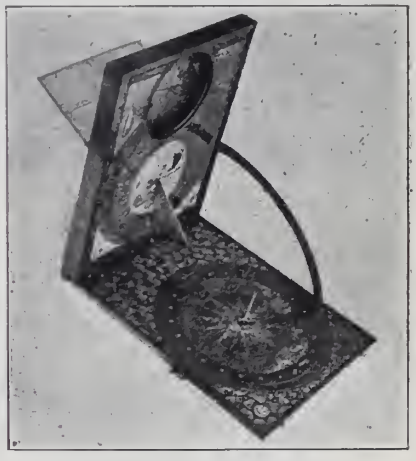


FIG. 18.

"Horarium generale a solle luna et stellis absolvebat Hilari anno Chr. 1556," proclaims its arrangement as a combined sun, lunar and nocturnal dial, and points out at the same time the maker and the date of manufacture. The sun dial is an upper and lower equatorial dial with a style gnomon in the center and lateral adjustment to the latitude (the graduated arc shown in the figure). The nocturnal dial, with teeth for telling the hour by the touch, is combined with the upper equatorial dial plate. The inner face with the angular gnomon is a lunar dial. The construction of the latter is similar to that of the horizontal dials, except that below the gnomon it has another movable dial plate with hour lines and a pointer turning round a circle divided into 30 degrees for

adjustment according to the epacts. A sector of this movable disk shows the phase of the moon at the time of observation. On the inside of the cover of a case for the graduated arc is a mirror, which shows that this dial was also used as a toilet article.

A beautifully constructed universal dial is shown in Fig. 19. It is made of ivory and the exterior is richly ornamented with etched and gilded mountings. The divisions, figures and designs are painted in various colors which are still fresh. The letters T. D. and the device of a crowned snake over the circular opening in the cover, indicate the maker, who certainly belonged to the Ducher family of Nuremberg. (See Fig. 14.) The dial was made at the end of the 16th century.

The interior of the instrument is arranged as follows: On the inside of the cover



Fig. 19.

at the top is a south vertical dial with a short style gnomon. The length, in hours, of everyday is shown by the curves crossing the hour lines and connected with the signs of the zodiac at the sides. The principal dial, enclosing the compass, is a horizontal dial with three faces for the latitudes 42 deg., 48 deg., and 54 deg. The angle of the thread gnomon belonging to it can be altered to correspond to either of the three latitudes by moving the upper end from one to another of the three openings below the vertical dial. Two scaphia can be seen in front of the horizontal dial plate, the one to the left showing the "Welsch ur," and the one to the right the "Nirenperger ur" (explained in the description of Fig. 13). On the outside of the top of the dial is a compass containing the 32 winds, with an adjusting rule and weather cock. The latter is kept in a hollow receptacle on the left. The lower surface is a nocturnal dial surrounded by the Gregorian and Julian epacts.

The ivory sun dial (Fig. 20), undoubtedly constructed by the celebrated compass maker, Charles Bloue, Dieppe, is also adapted for universal use! The principal dial round the compass is a horizontal dial, the gnomon of which is likewise a thread gnomon, while the cover through which the style gnomon passes, with the table of latitudes on the inside and on the right edge, forms an upper and lower equatorial dial. This dial can moreover be used as an equatorial lunar dial showing the phases of the moon, a description of which is given under Fig. 23. In this dial, which is only 74 millimeters long, we find an additional contrivance for measuring time, not very frequently applied.

Under the magnetic needle is a dial plate on a strip of metal formed into a hoop. On it are marked the hours from VII to XII and XII to V. The south pole of the needle was used as a pointer. This dial plate is made to correspond with the varying dec-

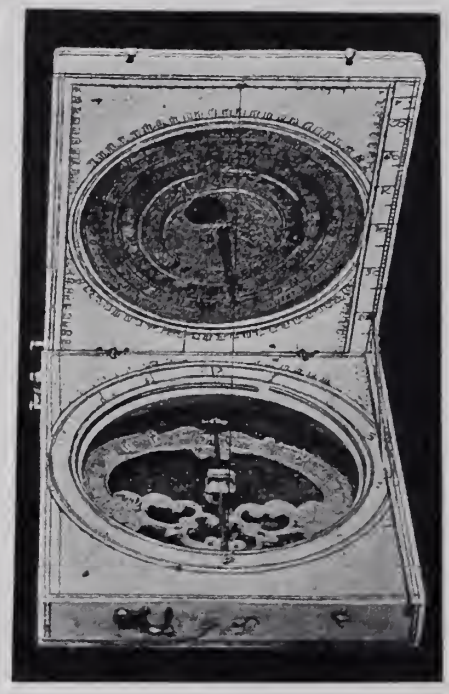


Fig. 20.

lination of the sun in the following manner: In the bottom of the case is a revolving disk showing the months. On the inside of this disk is an eccentric groove.

When the disk is adjusted to the month by turning, a forward or backward motion of the dial plate band corresponding to the altitude of the sun is induced by a style working into the groove.

*(To be continued.)*

---

A Louis XV. clock with an eight-day work has the imposing height of 2.15 meters. The frame is formed by a wooden column with inlaid decorations of rosewood and colored varieties of wood. The feet, the edges, as well as a heart-shaped shield in the center of the front, are fashioned of bronze, from which leaves and twigs are made. Over the dial, which is placed very high, are flowers and foliage of the same material.

Thieves recently broke a large plate glass show window in the store of the Wilbur, Lamphear Co., Galesburg, Ill., and succeeded in stealing watches and rings valued at about $200. Thus far no arrests have been made. The store of Chapman & Armstrong was also entered, but no plunder was secured.

## Watches with Visible Balance.

(Translated for the Jewelers' Circular-Weekly from the *Journal Suisse d'Horlogerie.*)

FOR some time recently, scarcely a fortnight has passed without the list of patents registered at Berne having mention of one or two new watches carrying a visible balance at the side of the dial. This is called "the fashionable invention," by our co-laborer and friend, C. Sivan, in his monograph of the inventor. In honest truth, it is not a favorable sign; for, when the construction of the normal-watch is in peril numbers of so-called novelties make their appearance, their object being to stimulate custom.

The balance in sight is in this category for it lends itself to all sorts of fancies; some place it at noon, others below, at 6 o'clock, and in still other instances there is displayed through a small circular opening the bob of a pendulum, imitating that of a Neuchatel clock; while other makers there be who exert their ingenuity by showing walking automatons, blacksmiths, etc. Some of these inventions certainly have a more technical design; in placing the balance in the thickness of the case, their object is simply to diminish the size of the works. These flat watches, at present so popular, which compel good work and good workmen, are, on the other hand, the despair of many of the makers and the setters of escapements, compelling them to use undesirable artifices, such as the suppression of the stop of the cover of the barrel, and even of the second *plateau*, although it is an essential organ.

But let us not get too far from our visible balance, remarking in its favor that it has forced makers to bring a little more taste and finish to the shape of their cocks and rackets. Each endeavors to please the eye of the probably purchaser, but their efforts resemble the case of the moth and the flame, for in the Museum of the Horological School at Geneva, and in the collections of C. Sivan, may be seen divers specimens of the styles which modern makers are trying to produce, and which show present-day inventors that the patents they are at such pains to acquire can only furnish them a doubtful guarantee.

A description of some of these venerable witnesses of a past epoch will attest this statement, and we would recall besides the pictures of some of the pieces of the Marfels collection, which our journal presented some time ago, in corroboration of our words. Therein may be found watches with visible balance, clock style, automatons, *guichet* (wicket, shutter), etc. The first two watches of which we are about to speak belong to the Museum of the School of Horology at Geneva; others are in the collections of C. Sivan.

The first is a piece with cylinder dating from the beginning of the last century, without case or dial, made by Gregson, at Paris. The gold balance, in sight at noon, is of four twisted rods; it is carried by the lengthening of the pivot of the cylinder, and for the purpose of isolating the rest of the movements, the constructor has placed below a curtain formed of two surfaces, in polished steel, which can retire or approach by pivotal means; a somewhat complicated arrangement, it is true, but



*Time*
*O my friend*
*is money!*

—*BULWER-LYTTON.*

And in this money making age there is an enormous and increasing demand for accurate timekeepers. This means that time is money for the dealer who carries a stock of

# ELGIN Watches

See Jobbers' list for prices or write the Company.

Every dealer is invited to send for the Elgin Art Booklet, "Timemakers and Timekeepers," illustrating the history and development of the watch.

**ELGIN NATIONAL WATCH COMPANY**

**Factories, ELGIN, Illinois, U. S. A.**
**General Offices, 131 Wabash Ave., Chicago.**

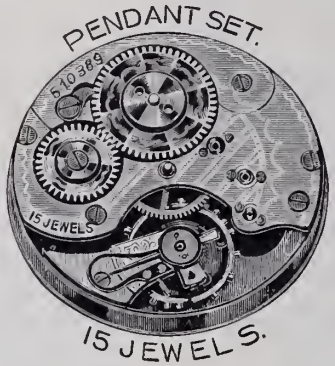
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**SAN FRANCISCO OFFICE, 206 Kearny St.**



ASK YOUR **JOBBER** FOR THE

# "Imperial" Movement

**16** Size Hunting Pendant Set




**16** Size Open Face Pendant Set

**Best Value Ever Offered**

ALL TRENTON WATCHES
PENDANT SETTING.



UNEQUALED IN VALUE FOR MODERATE PRICE.



0 size—7 Jeweis.

SEND FOR PRICE LIST OF COMPLETE LINE

16 size—15 Jewels. MANUFACTURED AND GUARANTEED BY THE
TRENTON WATCH COMPANY,
TRENTON, N. J., U. S. A.

**Watches Exclusively.**

**W. T. Thompson,**

**9-11-13 Maiden Lane, New York.**

Telephone, 685 Cortland.

which evidently marks the proposed aim, namely, that of attracting attention to the balance. The dial-face of the hours is below, opposite the balance; that is, near six o'clock.

The wheel of the cylinder is of brass, the stop, Breguet style, has its stop-wheel immobilized by a light spring resting on the enclosure, and making friction.

A second specimen consists of a fine silver watch, remarkably well preserved. On the upper part of the case, that is, beside the pendant of the case, an enamelled escutcheon bears the name of Achard & Co., Geneva. Immediately beneath, a narrow concentric opening displays a tiny gilt pendulum-bob, attached to one of the arms of the balance, whose movement gives the idea of a clock's pendulum. Three small dials, placed triangularly, are surmounted by an enamelled crown; the one below, Breguet style, shows the hour, that of the left the second, that of the right the day of the month; the whole reposes on a fine engraving of waving lines, from which spring two cornucopias full of roses, increasing in size as they approach the noon hour, then diminishing indefinitely. This piece must also have been made at the beginning of the last century. The movements are similar to those of the one about to be described.

This is a silver-cased watch, bearing no name. The balance, placed near noon, is carried by a pierced cock, its light *coquerct*, steel and rubies, disengaging itself well from the combination. A glass inserted in the dial covers the cock; a good precaution, seeing that the winding was done daily on that side. The dial, with Breguet's hours, is placed quite at the bottom. It is enclosed in a surface of painted enamel, representing a woman in Empire dress, who is declaiming, apparently, while looking upon an open book, which rests on a marble column. Seen from beneath, a garland is displayed, surrounding the advance and retard movement, and entwining itself around the rochet-tender of the barrel in harmonious spirals, detaching the pivot of the fusee. Very evidently this watch was made to display the cock.

Another watch has the peculiarity of being wound while going, and belongs therefore to the class of watches usually called "perpetual," whose invention (1780) is attributed to Abraham Louis Perrelet, of Locle. It is in a silver case, and bears the name of Cabrier, of London (1780 to 1804). The dial, Breguet style, presents on the outside a circular opening, which must have been made at the outset, judging by the finish of the minutiæ, and the winding, which is visible, as well as the cock; but this arrangement hardly seems adapted to the preservation of the enamel, which is marked with many fissures.

The escapement is cylinder, the wheel being of brass, with 12 teeth. The hands, Breguet, spreading and pierced, are somewhat heavy, no doubt with the intention of letting them be better seen. The winding mechanism is remarkable, of elementary simplicity, but working perfectly. It is sufficient to carry the watch half an hour in order that it may be completely rewound.

The Museum of the Horological School at Geneva, and the collections of C. Sivan contain watches similar to the above.

# Goods that Bring Trade





# BETSY ROSS

## Complete 0 Size Watch

OCCASIONALLY there comes an article that has some trade-compelling feature beyond its own intrinsic value. These are the windfalls of business—VERY RARE. An article bearing a sentiment, suggesting an association, reviving a memory, serving as a keepsake, is one of these things that brings to you troops of people bearing profit and fortune in open hands. Such a thing is the **Betsy Ross, 0 Size, Complete Watch.**

Every woman with a spark of patriotism in her heart will be interested in it and give you her sympathy. Every one of the 950,000 members of the Betsy Ross Association will want it. Every buyer of a presentation watch for women will seriously consider it. Everybody wanting a serviceable O size watch at a moderate price will give it earnest attention. Seven-jeweled and pendant set, nickel, high-grade movement in a Boss 20-year filled case—the best value in a 7-jeweled O size COMPLETE WATCH in the market. Send an order to your jobber now, and be ready for the big trade that's coming.

**The Keystone Watch Case Co.**

**Philadelphia**

**New York** **Chicago** **Cincinnati** **San Francisco**

## New Tools for the Watchmaker.

THE device represented in Fig. 1 is a gauge to be used for measuring the staff hole in ordering chronometer balances. This gauge is supplied with a number of projections of graduated sizes corresponding to metric measurement. It is intended to obviate frequent errors which occur in ordering one or several chronometer balances, of which the staff holes are to be of some standard size, as it is very important

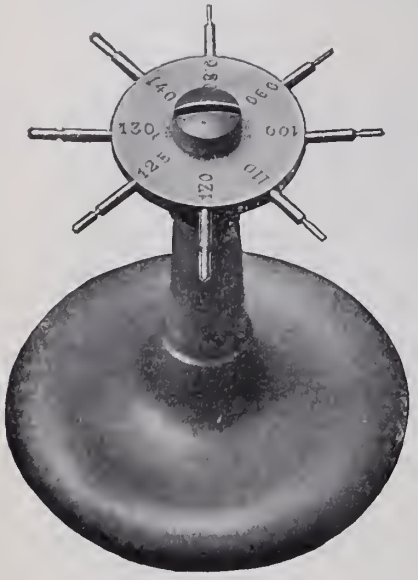


Fig. 1.

that a balance shall fit most accurately on the staff.

These gauges are made of nickel with steel shanks, hardened, tempered and ground to perfect measure within 1/100 of a millimeter. The following standard sizes are represented in strict accordance with measurements furnished by the Bureau Internationale des Poids et Mesures à Sèvres; mm. 0.80, 0.90, 1.00, 1.10, 1.20, 1.25, 1.30, 1.40. These sizes cover all the dimensions which are found in watches from 10 to 24 lines with a Swiss measurement.

Fig. 2 represents a tool for cutting the laminæ of chronometer balances. All watchmakers, whose occupation is the adjustment of watches and who often find it necessary to cut the laminæ of a chronometer balance, know from experience that this operation without the use of proper tools is unsatisfactory and tedious. It can hardly ever be done without distorting the rim of the balance in several directions. To obviate these effects the tool shown in Fig. 2 has been designed. The cutting of the laminæ of a balance on this tool is done by a circular cutter, of which three are furnished, graduated in thickness for large and small balances.

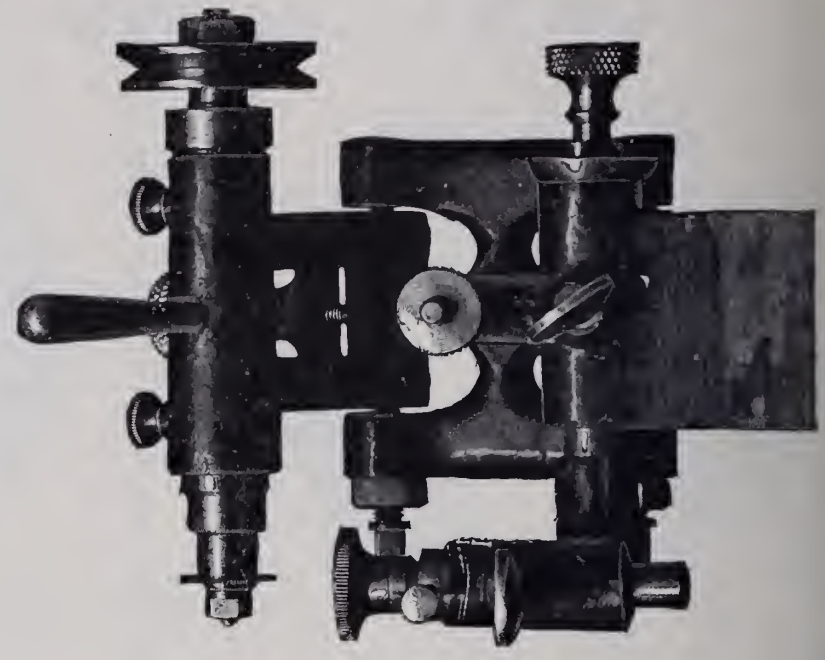


Fig. 2.

Three carriers are on hand for the cutters, as also are fixtures for placing the balances, which can be attached and easily removed. This tool supplies conveniences for cutting the balance after it has been fastened and trued on a pivoted staff. For the latter purpose the balance is place on a platform of a proper diameter an duly centered. The balance staff pivo are protected against side pressure by b ing placed in a triangular fixture, t whole construction somewhat resembling wheel rounding-up tool.

Other centers and fixtures are supplie to cut balances, which are not fastened c pivoted staffs, but it is always to be pr ferred that a balance be cut after bei placed on a pivoted staff, as only in th manner a balance can be properly trued u This may be done equally well by much le effort, and a trued-up balance of this kin is more likely to be in poise.

These tools were designed by M.M Huguenin Thiebaud et fils, at Ponts Martel (Neuchatel).

---

Funds are being raised for the erectio of a $1,500 town clock in Boonville, Ind.


# Seth Thomas Watch Movements.

18 Size Full Plate. Open Face.



No. 169.
Made in 7-15-17-21-25 J.

6 Size Eagle Series, Hunting.



Made in 7-15 J.

**Also made with spread 12 size dial. Open Face and Hunting.**

18 Size Eagle Series, Open Face and Hunting.



No. 36.
Made in 7-15-17 J.

**If your jobber does not carry Seth Thomas movements, write to us for price list and for a list of jobbers who keep them in stock.**

**Seth Thomas Clock Co., New York and Chicago.**

# IMPORTANCE · OF · THE · WATCH · IN · BUSINESS

WHY IS THERE such a strong and steady demand for good watches? Did you ever think of the tremendous importance of watches to the entire business world? How many great affairs hinge on the prompt keeping of appointments? How many business men are very particular—and properly so—about punctuality? If in some mysterious way watches all stopped at once, business would stop! The business world looks to the Jeweler, and he in turn looks to this establishment for good watches.

"ALL LEADING AMERICAN WATCHES AND MOVEMENTS."

## J. W. FORSINGER,

CHICAGO
103 STATE ST.

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ected in Norfolk Cong. Church, Norfolk, Conn.
rinted from magazine "American Art in Bronze Iron."

## no. Williams, Inc.,

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**lice: 556 W. 27th St., New York.**

**BRONZE MEMORIAL TABLETS.**

o. 1 of our magazine "American Art in nze and Iron." illustrates many of the lets erected by us.

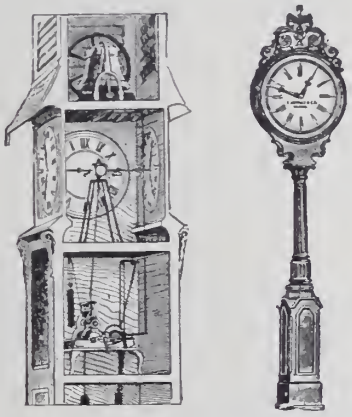
**SUN DIALS.**

he "Crehore" Sun Dial, described in *The elers' Circular-Weekly*, July 19, p. 78, and 2, is manufactured solely by us. Send for ular.

## orological Department,

**BRADLEY POLYTECHNIC INSTITUTE,**
Formerly Parsons Horological Institute,
PEORIA, ILLINOIS.
**gest and Best Watch School in America.**
teach Watch Work, Jewelry Engraving, Clock Work, les. Tuition reasonable. Board and rooms near ol at moderate rates. **Send for Catalog of Information.**

# RECORDS PROVE A CLAIM.



We have recently contracted to furnish a Tower Clock in the new City Hall at Savannah, Ga., and have guaranteed that it will not vary more than 15 seconds in any 30 consecutive days in five years.

Tower and Street Clocks of our manufacture now in use show, after years of constant wear, that they do not vary over 10 seconds per month. Doesn't this marvelous record prove merit?

## TOWER AND STREET CLOCKS

FOR PARTICULARS, WRITE US, MENTIONING THE JEWELERS' CIRCULAR-WEEKLY.

## E. HOWARD CLOCK CO.,

Est'd 1842. Boston, Mass., U. S. A.

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BOSTON, MASS., U. S. A.

Largest Makers of exclusively HIGH GRADE CLOCKS in United States.

**MORGAN & ALLEN CO., 134 Sutter St., San Francisco, Cal.**
Sales Agents for Pacific Coast.

——ALL ARE 8 DAY—— ——FINE TIME KEEPERS——

LEVER CLOCKS - 8 DAY - THE BEST

| PENDULUMS (Weight) for Offices, Schools and Railroad Stations. | STRIKING SHIP'S BELL CLOCKS AND AUTO CLOCKS | Ship's Bell and Hour and Half Hour Striking Clocks in Finely Finished Cases and Bases for use on Mantels, etc., etc. | MARINE ENGINE ROOM AND NON-MAGNETIC CLOCKS |
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# OMEGA MOVEMENTS




## ARE FINE TIMEPIECES

All made with Lever Escapements and Double Roller
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## Made in 6 Different Grades

10 Ligne, 11 Ligne, 0 Size, 12 Size, 16 Size

From 7 Jewels to 21 Jewels, Adjusted to heat and cold, and 5 positions



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# Always in the Lead

AMONG HIGH GRADE WATCHES.

First in Quality, Adjustment, Durability, Style.
New Grades, New Sizes, New Improvements.

# Vacheron & Constantin,

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FITS ALL SIZES OF AMERICAN CASES.

VACHERON & CONSTANTIN TRADE-MARK.

SPECIAL GRADES FOR RAILROAD MEN.

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SOLE AGENT,

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# RELIANCE BRAN

Best 

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*Balance Staffs and C. & F. Jewels are American Made and Guaranteed to Fit.*



No. 168. Balance Staffs Hardened, Tempered and Polished...$1.00 per
" 169. Balance Staffs Hardened and Tempered Gray Finish.. .60 "



" 170. C. & F. Jewels in Polished Settings, Ruby and Sapphire ..... 1.00 "
" 171. C. & F. Jewels in Turned Settings, Garnet..... .50 "
*Mail orders promptly filled.*

## KORONES BROS.,

Importers and Jobbers of Watches, Clocks, Jewelry, Etc. Watchmakers' Tools, Materials, Jewelers' Supplies and Optical Goods.

32 MAIDEN LANE. } NEW YORK.
38 CHRYSTIE ST. }

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Send for book, "*How the Government Grants Monopolies.*"

DUNN & TURK,
15 Park Row, New York.

# RETAIL JEWELERS ADVERTISING

*The use of this department is open to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.*

## Group of Newark, N. J., Retail Jewelers' Advertisements.

N a recent issue of a Newark Sunday newspaper there appeared seven advertisements of jewelers and opticians, and they are reproduced below in reduced size, show readers of the CIRCULAR-WEEKLY the lines of argument used by merchants in the principal city of New Jersey.




Wm. T. Rae & Co. use a "business card" announcement with a black background and the illustration of a diamond in the center. It occupied four inches.

L. B. Hilborn attracts the attention of readers with an illustration of eyeglasses. The arrangement of this advertisement is very good. This ad. was used in a space of two and a half inches, double column.

Chas. Hartdegen & Co. make a special bid for the trade of persons whose glasses do not fit. The field for this class of business is very large, and it should be cultivated by jewelers generally.

J. Wiss & Sons, in a space of five inches, double column, call attention to their general line of goods and also to their optical department.

Jean R. Tack shows the public, in a well-written four-inch ad., that the purchase of diamonds to-day is a safe investment. This is an argument that should appeal to those who are anticipating buying, and also to those who have money to invest in anything which is safe and apt to increase in value.

George A. Scheller is after the careless man with the watch that doesn't keep time. The space occupied is but two inches, but the arrangement is such that it is both attractive and convincing.

Wm. Verrier, in a four-inch space, has touched a point that ought to open up good business for any jeweler who will advertise similarly. There is scarcely a family that hasn't some old jewelry packed away which is of practically no value except as "old gold." Mr. Verrier's idea is to induce persons to bring such heirlooms to his place of business and to pay cash therefor. The jeweler could follow this same plan, but incidentally he would at the same time be in an exceptionally advantageous position to interest such persons in new and up-to-date goods displayed in his show-cases.

## What Some Jewelers Say.

DAZZLING effects in jewelry are shown in my assortment. Words convey but a faint idea of the beauty, richness and exquisite workmanship of my superb collection of diamonds, watches, chains, lockets and gold novelties. The diamonds are perfect, and the gold jewelry of square quality. —Jesse Davidson, Montgomery, Ala.

Exclusive Artistic Diamonds.—Always something new—something different than you see at other jewelers, will be found at "Morden's." If you appreciate a fine line of rings, pins, brooches and other pieces, don't fail to look over our recent importations. Andrew Morden, Columbus, O.

Amateur photographers who bring their work to me can be sure of satisfactory work. I use best quality paper on amateur work as on portraits. If properly timed negatives are made you can be sure of getting a good and permanent print. W. T. Hunter, Taunton, Mass.

It's "Easy Money" buying diamonds, watches, rings, etc., from us. We sell on the instalment plan. Small weekly payments. That's all we ask. Bring us a good reference and you can have the goods. Meyer J. Daniels, Columbus, O.

The Hatless Season.—It calls for pretty combs in a woman's hair, and our suggestions, simple and elaborate, add materially to the attractiveness of the summer coiffure. Davis & Freeman, Atlanta, Ga.

Watches for Ladies and Men.—Business men, professional men, railroad men will find every desirable kind of gold, gold filled, and silver watches in our stock. We guarantee them to pass inspection for railroad men, and accurate timers for all classes. Also fine watch and jewelry repairing done. Aristides L. Desbouillons, Savannah, Ga.

# STORE KEEPING DEPARTMENT.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

## Getting the Store in Shape for the Holiday Season.

"THAT'S a large subject," mused Mr. Wide-awake reflectively, when the question as given in the caption above was propounded to him by THE ONLOOKER. "I do not know exactly how to tackle it," continued he, "there are so many phases of it, and I find every Fall that I have so many things to tackle.

"Well," he resumed meditatively, "I'll plunge right into the middle of things, without any attempt at following a logical sequence or any system at all in fact. Mind you, I am only speaking for myself, and some other dealer who may be equally as experienced and successful, may think my plan is an altogether wrong one.

"One of the things which I have made it my invariable practice to do every Autumn, before the approach of the holidays, and I am sure that it has paid me, is to gather every single piece of goods that I have in stock which I have found unsalable since the last holiday season. These goods are not old stock, as yet, but if they should remain over until the holiday season is past, they will have become so. So I have them all put in the best of order and make them look as bright and attractive as it is possible to make them. Then I have them mounted on cards and have the old prices plainly marked on them. And then, there is where my experience and my judgment are put to the test. I have them distributed among the more salable and newer wares.

I tell you, I have found that this method pays. These goods, properly presented, I have found just as salable as any of the goods among which they have been placed, and when I have taken up stock after the New Year, I have invariably been pleasantly surprised to find how few articles I have left remaining which, when Summer ended, I had feared I would have to put among old stock to be sent back to the factory, to be melted and made over again, or upon which I would have to stand a big loss in some way.

"Another thing which I do in order to get the shop in shape for the holiday season, is to subordinate all my optical goods and give their room to wares of a more festive character. It is well enough after New Year, through Spring and Summer, to let optical and photographic and similar lines spread themselves, but as the harvest time approaches, I begrudge every inch which is not taken up by the wares which make a greater display, and are quicker sellers and yield larger profits. Then, too, with the goods which you have thus put in the background, there is no chance to give your store the gala appearance so desirable at Christmas time, and I have always made my store just as attractive at this period as I possibly could.

"It is my opinion that dealers ought to 'plunge' a little at such times. 'Plunging' within reason is not at all as reckless as it seems. Oftentimes, I have been a little frightened at the contemplation of some Christmas display that I have proposed to make, and my trusted clerks have shaken their heads dubiously. That always strengthened my determination to make the outlay, for I can not stand to have my judgment impugned. I have invariably found that the outlay has been justified. Such outlays had to do with store and window displays. I found that they created so much favorable comment and drew so many people to the store who would otherwise not have dreamt of coming that they paid well. They paid directly too. But in addition, I believe they advertised me better than three times the amount spent in any other way would have done. You undoubtedly recall my last year's holiday display. I know people generally do and that as the holidays approach, that part of the public that is acquainted with my store expects a display.

"I have made no mention at all of brightening up the general stock, of displaying all the goods to the best advantage, of making special efforts on window display, of forcing your regular employes to keep primed up to their best, of infusing morals into the extra force which all retailers have to employ at this time. I do not think it at all necessary to refer to these matters, for, of course, they are in 'the day's work.'

"There are lots of other things to be done in connection with preparing for the holiday season, but these are either the conventional things, or they are details, or they vary with each establishment. At any rate, I think I have told you enough for one day. Give some other man a chance."

THE ONLOOKER.

---

Anton Engleman, formerly engaged in business in West Point, Nebr., and who, a year ago, was adjudged insane and confined in an asylum in Lincoln, Nebr., has entirely recovered, and contemplates re-engaging in business.

## How Salesmen Should Be Received.

"I HAVE no special room for the reception of drummers or wholesale salesmen who call on me, and for the display of their samples," said a well-known and progressive New York retail dealer, a short time ago. "But that is not because I do not believe I ought not to have one, but simply because I am so crowded for room. If I had to fix up my place again, you may depend upon it, no matter how it crowded me, I would arrange some kind of a comfortable and private retreat in which to receive them.

"My view of the matter is that they are fully as necessary to me as I am to them notwithstanding that I am situated right here in New York, the heart of the market. As long as business is conducted upon its present lines, and whether those lines are the right ones is entirely another matter and apart from the question; salesmen are essential features and factors of the system. That being so, they ought to be accorded thorough privacy and comfort when they call on the dealer.

"I go a step further, for I believe in giving them to the full every bit as much consideration as I would to a favored customer. I know that a great many dealers, taking advantage of their position, are not considerate to salesmen. But putting it even on the low ground of policy, I think they are making a grave mistake. For I have found throughout my experience, and I was not animated by policy, that my treatment of salesmen has been worth a great many dollars to me.

"I started in as a salesman, and so I have the primary advantage of being able to look at the subject from both sides. The salesmen with whom I have to deal become my friends. They appreciate that if I could do so I would give them a separate room full of comforts, easy chairs, the magazines and perhaps a cigar, for, of course, I could permit them to smoke in such a retreat, something that would not be right to allow in the store, and I find they are always glad to call upon me. Furthermore, I have time and again received the evidence of their good will in the matter of special goods or hurrying my orders up, and even in price.

"You take my word for it, and this is only another illustration of the truth, courtesy pays. Everything in business nowadays is reduced to a money basis, and, believe me, courtesy has a money value."

### ow the Jeweler Can Overcome Department Store Competition.

BUFFALO, N. Y., Aug. 23.

*ditor* THE JEWELERS' CIRCULAR-WEEKLY:

I have read with great interest the articles on "Retail Advertising" from week to week, in your storekeeping and retail dvertising departments, and have profited considerably by using the ideas and uggestions in my own local advertisements.

The hardest competition I have to meet, the department store, and I find it necesary to resort to up-to-date advertising ethods to overcome same.

The tendency of the buyer of to-day is o look for bargains. It doesn't make any ifference whether the selling price of an rticle is actually a bargain, as long as the uyer or shopper *thinks* it is.

It seems that an article, if offered at 4.99 reduced from $5, will sell, whereas would *not* sell if offered at $5. It may eem difficult for jewelers to advertise leaders" at reduced prices without lowering their business dignity, but it is really ery easy to find some legitimate excuses or such reductions, which excuses or reaons should of course be published in the dvertisements.

As an illustration of how department tore methods and competition are successfully met by an enterprising jeweler who onducts his business along modern lines, send you an advertisement of Geo. T. Brodnax, Memphis, Tenn., which appeared n a Memphis paper in July.

This announcement is a trade-puller. It ndoubtedly induced many persons to visit he store to take advantage of the reduced rices on a limited number of articles, and ve can easily imagine Mr. Brodnax and is experienced clerks "doing the rest."

The advertisement starts with a legitimate reason for the special sale of the particular goods in question, which fact emoves any possible lowering of the business dignity of the firm.

I should very much like to have every eader of THE CIRCULAR-WEEKLY see this dvertisement, and if you can conveniently eproduce it in your columns, you would ertainly help the thousands of jewelers who are anxious to find a way to combat department store competition, and you would also greatly oblige

Yours very truly,

AN OLD SUBSCRIBER.

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The word *advertisement* was taken from he French word *avertissement*. This was atinized by the English to *advertisement*, nd it was intended to be exclusively for nnouncements by the editor or by the ublisher. It was much later that the word *advertisement* was adopted by merchnts for the purpose for which it is now sed. The French used the word *reclame*. The Latin origin of the word is *advertere animum*, which means "to turn or draw he attention to something." The Latin verb *verto* forms its noun in *versio*, but his form was not adopted and—taking the Greek verb *vertiso* into consideration—a new word was formed *vertisementum*. This evolved into *advertisementum*. From his came the French word *avertissement*.


BRODNAX

$1.00

For Cut Glass Bon-Bon Sold Regularly at

$2.00

In revising our catalog we have found it necessary to leave out several pieces of cut glass, owing to the fact that the factories have discontinued them.

In all such cases we will close them out at such low prices as to make it worth your while to buy them now and lay away for wedding presents next Fall.

We find on hand 50 6-inch bon-bon dishes, 50 full-size celery trays and 50 5-inch bon-bon dishes.

The celery trays are 10½x4½ inches, cut with chrysanthemum on extra heavy pure white flint glass. These have been sold regularly and largely for $4.00 each.

Monday's Special Price $2.00

We have 50 6-inch bon-bon dishes with handles. These are ornamented with sunburst cutting and the glass is extra heavy and the finest grade of flint. It is an unusually handsome piece and is well worth our regular price of $2.50.

Monday's Special Price $1.25

We also have 50 bon-bon dishes 5 inches in diameter, with cut glass handles. These have a beautiful chrysanthemum cutting on pure white, extra heavy flint glass. We have always sold them for $2.00.

Monday's Special Price $1.00

The sale will start Monday morning at 9 o'clock, and owing to the limited number on hand we cannot sell more than one celery dish and one of each bon-bon to a customer.

Mail orders postmarked Monday will be filled at an advance of 25 cents on each piece to help pay the express and packing charges.

Geo. T. Brodnax, Inc.

Gold and Silversmiths

Memphis, Tenn.


### A "Daisy" Window Display.

A VERY attractive window which may be used to good advantage by the jeweler at this season of the year is arranged as follows:

Daisies yellow and white, are to be used for this display. The back floor and sides of the window are draped with alternate widths of white and yellow paper, curled at the sides and overlapping each other, thereby forming a graceful background for the exhibited articles, which may appropriately include at this season of the year gifts for friends who are about to go abroad and also those who travel at home, such as silver-mounted brushes, combs, mirrors, toilet articles, etc., leather-mounted traveling clocks, card-cases, belts, and, in fact, all the accessories which are so acceptable to the average person.

In the center is placed a small, round tabourette covered with yellow and white crêpe paper, harmonizing with the remainder of the window, and on this is set a pot of growing daisies, the pot being covered with white paper entwined with alternate bands of yellow. About the center are arranged four other stands to hold goods, each covered in white and yellow, and yellow and white, respectively; place on one, gold and silver articles, on the next cut glass, on the third leather goods of white and yellow, thereby carrying out the color scheme.

Scattered about the floor, entwined around the stands, and suspended from the ceiling on wires, are artificial daisies.

Incandescent lights peeping from among the flowers will increase the effectiveness of the window.

### Store Keeping Sense Boiled Down.

THE best advice that was ever offered a salesman was given in one word—"think." If you'll study your customer, and think, there will be no question about the sale.

All things come to him who doesn't wait, but hustles.

Too many clerks and not enough salesmen. That is the cry.

If you never do more than you are paid for, you will never get paid for more than you do.

The sheriff is always making goo-goo eyes at the store that don't advertise.

Resolve not to worry so much about your competitor. Take the lead, for a change.

Many succeed because they advertise correctly, and ever so many fail because they don't.

If you have no confidence in your employer, for heaven's sake be honest and go in and tell him so. Draw your pay and quit.—*Brains.*

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Some men keep their noses so close to the grindstone that they lose sight of passing opportunities.

It's easy for a wagon to run down hill without much pushing and its just as easy for a business if it is "properly advertised."

The funniest advertisement writer is the man who writes funny ads, that he thinks pay the advertiser.

Trying to sell goods without advertising is about as easy as getting light from an electric company for a church social.




## Atrophy Not Paralysis of the Optic Nerve.

REALIZING in the strictest sense with what care the optometrist must avoid any appearance of touching upon medical territory, it is still evident that in many instances he is called upon to converse upon topics relating to diseased ocular conditions, for most every intelligent patient will ask questions along these lines expecting no medical advice but general information, and it behooves the optometrist to be prepared to talk intelligently on a subject that is of such universal interest. Even medical men cannot deny that.

Many appreciate this point and prepare themselves to meet all emergencies, and yet many excellent dissertations are spoiled by a little slip that any one seems liable to make and which by its marked frequency has called forth these remarks. The error consists in confusing the two terms "atrophy" and "paralysis," as applied to the optic nerve.

The only point necessary to remember is that the optic nerve can never be paralyzed. When speaking of eyes, one invariably leads to a consideration of the optic nerve as a matter of course. In speaking of its diseased conditions or in answering the very common question, "What is the cause of blindness?" you will be apt to answer, "The optic nerve becomes paralyzed," whereas you should say, "The optic nerve becomes atrophied."

Paralysis is defined in Gould's medical dictionary as "Loss of sensation or voluntary motion"; while in the Standard Dictionary it is "Loss or material impairment of the power of contracting the muscles, and sometimes of the power of perceiving sensations."

Atrophy, according to Gould, is "A wasting of a part from a lack of nutrition." According to the Standard, "A wasting or withering of the body or any of its parts."

If one studies these definitions carefully, it will be seen that paralysis properly applied signifies a loss of motive power producing energy on the part of a nerve, while atrophy signifies a wasting away of the nerve itself; thus as the optic nerve is in no sense a motor nerve, it does not possess the quality of producing motion and not possessing it it cannot lose it, and therefore cannot ever become paralyzed.

To sum up: Loss of vision, if due to an inability on the part of the optic nerve to transmit sensation, should never be attributed to optic nerve paralysis, but may be expressed as possibly the result of optic nerve atrophy, or in other words, "optic atrophy."

## The Color of Eyes May be Changed by Means of Radium.

IT is reported that Dr. William Pratt, of Chicago, undertook to change the color of a lady's eye from green to black by the use of a special preparation of radium. The process has not been disclosed nor was the experiment entirely successful in so far as the color obtained, instead of black, was a rather pale brown; but even the change from greenish to brownish is of sufficient significance to warrant our attention.

We know that one eye is brown and another blue, not because of any difference between the coloring matter, but because there is more of the regular pigment (coloring matter) in the brown or black than in the blue, gray or green eye. In the albino all pigment is absent, and in consequence such a person suffers severely from exposure to light.

Now, if radium is able to change the green eye to brown it is most logical to assume that it brings this change about by producing more pigment, and if this be possible it does not seem beyond hope that perhaps pigment could be created in the albino, in which case much suffering could be relieved and an almost useless eye made in every way efficient.

## Experimental Effects of the Electric Light Upon the Eye.

METTEY, in the "Arch. d'Ophthal.," states he made a series of experiments upon dogs and rabbits, keeping the arc-light directed upon *one* eye for a total of 50 to 90 minutes, with frequent interruptions. The other eye served as a control. With those retinas treated by the method of Nissl or Bethe he found no alterations, either in pigment, ganglion cells, or layer of rods and cones. On the other hand, in those treated by the Marchi method, the optic nerves showed a breaking down of the myelin into dust-line droplets. With short exposure this change reached 6 mm. back papilla; with the longest exposure this alteration reached nearly to the chiasma.

Whether these changes were due to the action of the light rays, or to the chemical rays, or to both could not be determined. With the interposition of a red glass during the exposure these changes did not occur. But the red glass cuts out both chemical rays and a part of the light rays; and so is not conclusive. A practical deduction from the experiments would seem to be that red glasses would be of service to those working exposed to long or frequent looking at bright (arc) electric lights.

## Abstracts from Dr. Emile Javal's Lates Work Entitled "On Becoming Blind."

ONE of the leading eye specialists France is Dr. Javal, who, when 6 years of age, lost his sight completely an irrevocably. That which is so unfortunat for him is, in one sense, a public blessing, n so far as he offers suggestions of inestim able value to those who are becoming, o those who are already blind, and as th optometrist is so apt to come in contac with this unfortunate class we have deem ed it proper that he be made familiar wit the more important suggestions containe herein. None of these remarks are of medical nature, relating purely to ordinary conveniences that may be offered the af flicted. The value of this work is further enhanced when you consider the fact tha no other collection of advice on this matter exists.

Javal first points out the difference be tween those who are born blind, those whose vision fails gradually, and those who become suddenly blind after enjoying sight for many years. The last class is the most pitiable. His first advice is: "Never lie to a blind man, be it with the best intent in the world; because to render him a passing service, you will have killed his confidence, and in consequence his security. For most services paid help is preferable. For example, a paid reader reads what we wish. . . . If we dictate a letter to him, he does not interrupt to give us his advice. But, docile slave, he ends sometimes by making himself indispensable and may become the household tyrant. He urges that relatives make not entire abnegations of themselves, for then, upon their loss, the blind man is worse off than ever. "All efforts," he says, "should tend to give the blind the maximum of freedom compatible with his condition by providing him with the means of doing for himself as many things as possible! Maintain around him the most perfect and scrupulous order, so that he is free to find things for himself instead of having to ask for them."

"According to a widespread opinion, the loss of one sense has the effect of increasing the acuteness of the others, but nothing is more false. This is not to say that the blind do not reap a useful benefit from certain sensations which escape the seer. He learns to bring his attention to bear upon many things which, for those who see, are of secondary importance or even negligible." Thus touch becomes of importance, for by this means the blind tell whether or not a visitor be gloved, and the difference

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hands informs them, when they com- with it the voice and the height from ch it comes, of the sex, the build, and me measure, of the age and social con- n of the speaker. The sense of smell aids at times. But "there is not ght out any refinement of the audi- tactile, and olfactory senses, but ter keenness in the interpretation of mformation furnished by these senses. For the blind, hearing is almost the sole ns of recognizing distant objects. It is rable, therefore, to avoid useless es He who would obtain from smell the information possible ought to am from smoking and taking snuff. bacco destroys smell in a very marked ree Finally, touch, of which no one wholly deprived, is for the blind the t precious of his senses; and it is pos- to increase by training, not its sen- eness, but its usefulness. One who , in carrying his finger over Braille ting is unable to feel the arrangements he points which the blind person recog- s without hesitation." Braille writing composed of a series of raised or em- sed points.

Lathe and carpentry work are not beyond reach of the blind, and they may make nselves useful by contributing to house- l work. I urge upon those who have care of very young blind children to is- e them as little as possible; for every son they must not be tied to their hers' apron strings. Great care should given to the hygiene of the blind. "I e had occasion in the course of my prac- to persuade a patient threatened with dness to purchase a residence so as not be exposed to the danger of a forced nge of home, which, to the blind man, almost a disaster, for the slightest dis- cement of any object is most displeasing. be able to call for help in case of need nake use of a whistle, which I always ry in my pocket. Meals being for the nd the pleasantest moments of life, it is y important for him to train himself to properly. There are watches made ecially for the blind, or a repeater may used For writing, a simple apparatus y be used that guides the hand or the ewriter is easily mastered by the blind." The chapter on "The Sixth Sense" is hly interesting. This extra sense is med also "the sense of obstacles" and ttes to that ability some blind persons sess of recognizing the presence of ies, their size, shape, and location. The stion as to whether or not the blind uld marry is ably treated, and one very resting point brought out is that blind- s is very rarely inherited, thus this no reason against marrying.

Dr. Javal, it may be pertinent to note, the inventor of the ophthalmometer.

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J. Bausch, of the Bausch & Lomb Opti- Co., Rochester, N. Y., on the occasion his 75th birthday, which he celebrated ently, presented to each employe of the cern an amount equal to an extra week's ary. The gift was made also to the 's employes in New York, Boston and cago.

### Lunaphoria, or Frenzied Optics.

(Address of Prof. Geo. A. Rogers, delivered before the Convention of the A. A. O., held recently in Minneapolis, Minn.)

I SEE by the program that I am expected to entertain you for a half hour on the subject of mathematical optics. I wrote to Secretary Snell a week or 10 days ago, and asked him to have a blackboard prepared for me, giving him some of the details of its construction. I received a letter from him a day or two ago, saying that he had had the blackboard made, but he had the audacity to tell me that I had neglected to state whether I wanted the cloth attached to the board according to the principles of static orthophoria or whether I preferred to have it so fixed to the center of rotation as to induce a condition of dynamic heterotropia. How is that for a piece of impertinence? What kind of language would a man employ in his family who wrote you such a letter as that? I confess that I am no longer surprised, when I consider the color of his wife's hair, that Brother Snell is almost totally destitute of that article on the top of his head. He has probably been thumped good and hard, for just such pieces of impertinence.

I did not tell the honorable secretary what I wanted this blackboard for, and I daresay that he assumed that I wanted it to make chalk marks on, but I didn't. Why I really wanted it was to serve as a background for my ponderosity. I have become so accustomed to talking in front of a blackboard that, without that support, I am afraid I should be stricken speechless, or have a fit of stammering and stuttering, and become a good subject for to-morrow's clinic. With a blackboard at my back I feel, I imagine, like a hunter who has a good Winchester rifle, chock full of loaded cartridges, in front of him—capable of facing any danger, equal to any emergency. I feel the need of some such support, for I want to assure you that in appearing before this convention, and saying what I have to say, I feel that I am taking my life in my own hands. Perhaps Brother Snell, or some member of his family, will consider that I have already forfeited it.

Now, I don't propose to talk to you about mathematical optics. I don't think it would be appropriate. In the half hour that has been assigned to me, I would barely have time to reach that subject; and if I should once get to talking upon it, I should be in danger of encroaching upon the time of my successor, which would not be courteous. But I have a better reason. I am preparing a manuscript for a book on that subject, and I do not consider that it would be good business policy to spoil the sale of the book by giving you an advanced installment of its contents. I shall, however, talk to you upon a matter that is of far greater interest and concern to the optical profession, and to that subject I will now give attention.

During the past two or three years I have felt considerable alarm on account of a new disease that has broken out among opticians. I do not know whether it is a germ that is causing the trouble or not, but it certainly shows strong symptoms of becoming contagious. Personally I have not been affected as yet, but I can feel it. It is one of those things you can feel coming on. It has appeared in this convention and has its manifest on the program of the week. It has affected some of the State optical societies. I am afraid that, the next thing we know, it will break out in these State boards of optometry having in charge the optical interests of their States, and if it does there is going to be the liveliest kind of a time among those who appear before them for examination. With that foothold there would be no stopping it until, like yellow fever, it had run its course and worn itself out, numbering among its victims, who knows how many of us who are assembled here to-day.

This malady which has not yet been scientifically classified, and therefore does not appear in the books, I am going to call by a name of my own, one invented for the occasion, and which will appeal to your understanding. It is a new kind of 'phoria, and I call it "Lunaphoria," or a tendency of opticians to become lunatics. It is a sort of frenzy and probably bears a close relationship to other frenzied things that are occupying so much attention in the leading magazines and newspapers of the day. It manifests itself chiefly by a disposition on the part of opticians to cut the acquaintance of the one and only tried and true friend they ever had—refraction.

Refraction for refraction's sake no longer has any standing among opticians. It has gone 'way back and sat down. Lenses are no longer prescribed to correct errors of refraction of the eyes. What they are prescribed for is to cure all the ills that human flesh is heir to, to reform the mind and to remodel the character. The range of diseases covered extends all the way from ingrowing toe-nails to insanity, and the reformation of character they produce reaches over as wide a field. In the place of refraction we have optometry, or optomerot, if you choose to pronounce it that way. In the place of the optician and refractionist we have a row of ground and lofty tumblers who call themselves neurologists, ophthalmologists, psychologists, skiologists, or who combine these terms into neuro-ophthalmic-psycho-skiologists. This array of glorious names does not include many things which an amazed public is calling them, and which, if less euphonious, have a very much higher flavor, and which, for obvious reasons, I must omit in a public meeting of this kind.

To opticians who are affected by this disease, the old-fashioned idea that lenses are worn before the eyes for the purpose of correcting hypermetropia, myopia, presbyopia, astigmatism, etc. (what a faint and far-away sound those good old-fashioned names now have), has passed away. Lenses are now worn to make fat people lean and lean people fat; to make honest men out as knaves and to reform the liars. The most inveterate scold and termagant is converted into a lovely and loving wife and mother. (I understand that there are more men in Minneapolis looking for glasses for their wives than in any other city in the Union, and they are ready to pay almost any price, running into the four figures, *if they can get the right kind.*)

Glasses also cure men of staying out late nights, of licentiousness and general cussedness. (I am told that there are more ladies in St. Paul ready to sacrifice their next

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Spring's Easter bonnet for a pair of glasses for "hubby" than in any other city in the Northwest.) But glasses also cure bashfulness in young men and obduracy in young women, and it is only a question of getting the right kind to settle, in 15 minutes, that all-important question of "Two Souls With But a Single Thought, Two Hearts That Beat as One." Have you ever noticed how many young men and women are wearing glasses now-a-days? Do you know what this will lead to?

But to be more serious, glasses are going to appeal more strongly than ever to boards of education, for the purpose of reforming incorrigible school children and to do away with hoodlums. A neuro-skiologist will soon be a fixture in all the State reformatory institutions, where his services will be in perpetual demand. You perhaps already know that glasses are superseding the gold cure, and Keeley Institutes all over the country are having the hardest kind of a time to get anything to do. This is an illustration of the homeopathic principle; like cures like; glasses, glasses. Of course the public is a little skeptical still, but it is coming around all right, and such light as will be thrown upon the subject by this convention is going to have a far-reaching influence. This will be manifest particularly to-morrow, when my distinguished coadjutor talks to you upon "Growing Light and Higher Optometry," and to the public by a clinical demonstration, before their very eyes, of the cures of any and of all the things which I have named by glasses. If this matter has been properly advertised a hall 10 times as large as this ought not to be sufficient to hold the gentlemen of Minneapolis and the ladies of St. Paul who come flocking in, and I hope the committee of arrangements will be ready to meet any emergency that may arise in this direction.

I would suggest also, for the purpose of making these cures matters of records, that a committee of the most eminent medical specialists of St. Paul and Minneapolis be invited to be present and report to the society their findings on a strictly Missourian platform, "You have got to show me," and that this report be given the widest publicity. The doctor will undoubtedly feel gratified at so distinguished an attendance and feel much more at home before a body of his own profession, who will appreciate his work at its full worth.

Now, do you know, that whatever cures the doctor may be able to make with glasses, I do not regard it within the province of opticians to cure, or pretend to cure, any disease or mental derangement even by the same means. As for curing insanity with glasses, I don't think the doctor needs to look far for subjects, for I think the prospects of a frenzied bunch of opticians occupying the padded cells of insane asylums is far brighter than that glasses will ever relieve the present congested condition of those State institutions. However, it is all right for the doctor, or any other medical practitioner to investigate this field of cure. In the case of epilepsy, chorea, locomotor ataxia, palsy or other obscure nervous affliction, correct lenses may be a means of relief, but they are not the only means.

The doctor undoubtedly uses, in connection with his glasses, other remedial agents, which are of a strictly medical character. You could not, in an emergency, use those means. You don't know anything about them. You don't know whether epilepsy is an affectation of the liver, of the epiglotis or the vermiform appendix. What would you do if one of those epileptics came into your office and had a fit right on the floor? I mean one of his kind of fits, not yours. Would you apply ice to his head and hot waterbags to his feet, or would you reverse this arrangement, or would you try to give him both at once? The only thing you could do, even under the doctor's directions, would be to drag him into the dark room, clap on a pair of 17 D. spheres with a pair of 27 D. prisms, base in, and expect him to walk right out of the fit, to bow to you and say: "Thanks, Doctor, I feel much better now. You are certainly a wonder, and I am going to send all of my friends to you for glasses." But suppose he didn't recover, or even got worse, then what would you do?

In the field of legitimate refraction the optician is safe, safer than the doctor who doesn't know refraction. There is no danger of his harming a child. It is a field that the medical profession, even oculists, have treated, up to the present time, as a purely empirical art, something that anyone, with a little practice, can do as well as anyone else. That has been the doctor's mistake, and his mistake has been your opportunity. And what you have done in it has given you a semi-professional standing, even among the unwilling medical fraternity. Why, do you know that they don't even teach refraction at many of the post-graduate medical schools on the eye. Attendants are supposed to know all about that when they come there. Where do they get it? Certainly not at the medical colleges. They are supposed, I suppose, to have absorbed it through the pores of the skin, or perhaps it is because there is no one to teach it. Leave out refraction and where are you? If the doctor should take up this neglected branch of knowledge and study it seriously, it is not hard to see where you would be.

The optician doesn't know all there is to refraction yet. I see by a recent report of the California State Board that a large percentage of those who took the examination couldn't do a simple thing like neutralizing a lens. Other State boards have had similar experiences. Where did these applicants get their optical education? Perhaps at some two-dollar correspondence school. But why do they take so shallow a course? Isn't it due to the neglect with which refraction is being treated? Too many are getting the idea that refraction is of no particular importance. If lenses are to be given chiefly to cure disease, certainly the poorest refractionist in the country can put up just as good a bluff on that score as the best. I am not sure but what he can put up a little better one. He can't need to know refraction in that sort of business. One lens is as good as another to base a claim of any kind of a cure upon, and a pair of spheres with a prism or two will go the whole round of diseases.

Do you know that a good refractionist is a specialist among specialists? A specialty is characterized in two ways: by the n rowness of field and the depth of resear made in that field. The oculist is a speci ist, but he is not so much of a specialist a refractionist. I do not consider t doctor who merely fits glasses as an ocul or specialist. He is a medical refraction and a medical refractionist is not so mu of a specialist as a refractionist. As for t oculist who does not fit glasses, or pay a attention to refraction, he is more of a sp ialist, and less of an oculist, on that count. I do not count as an oculist ev doctor who appropriates that title. The called eye, ear, nose, and throat specialist not an oculist in any proper sense of t word, and he is still less a specialist.

But I would like to enquire where in this galaxy of specialists our dear lit neuro-skiologist, or psycho-ophthalmolog stands? To be candid with you, and w him, he doesn't stand anywhere. If he not a refractionist he is nothing. If, w he is cutting the acquaintance of refract he cuts the acquaintance of his barber will soon appear in his true character, a long-haired crank of the typical vari and of no practical use to anybody earth.

When I return to Chicago from this c vention, I am going back there to teach fraction. I shall teach it harder thar ever taught it before. I will write the w "Refraction" in big red letters on my fr windows, and if this Lunaphoria tries break into my premises I will not even play the courtesy of escorting it to the vator, but will be tempted unceremoniou to kick it down the four flights of stairs tween my office and the exit of building.

Understand, I have no objection to word optometry. It is a good enough w But the simultaneous appearance of t word and the craze to cure disease w glasses has had a tendency to taint it, you know the American public is show considerable distaste for tainted things this time, even for tainted money. when the American nostrils become delic on a money proposition, they will be sen tive about anything under the sun. know there was a word proposed seve years ago, the word opticist, and it sho for a time some signs of being swallow all right, at five dollars a swallow Bu Boston man, the late Mr. Sanborn, ha sensitive smeller, and he smelled a ta not of the word, but the proposition t went with the word, and he made ev other optician in the country smell it a As a result there is not an optician in country who would be found dead with t word on his person.

You probably understand now why I h steered clear of the topic, mathematical tics. I didn't think there was likely to any interest felt in that or any other fractive subject. The only way I can count for so many being present is the pectation you had that I might "break l and talk about something else. I d think anyone who has come here to t refraction would have very much of a sh I think that the one ambition that is wor of our best endeavors is the ambition to known, not as neurologists and skiolog but what we can still claim to be, the b refractionists on earth.

## Hollow Balls and Beans.

For Necklaces.



TUBE AND SNAP CATCH.



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CAN BE FILLED TWO WAYS.

## $2.50 THE SWAN

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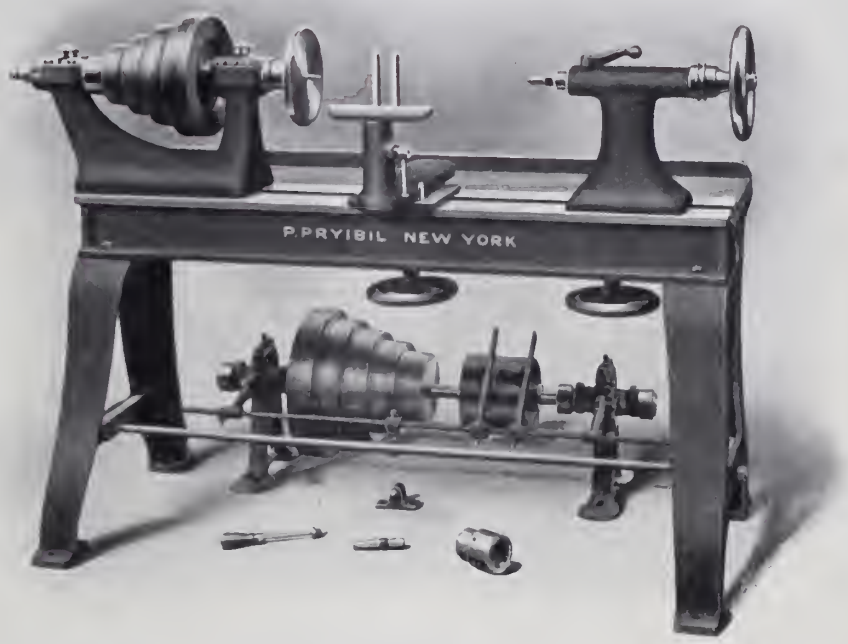


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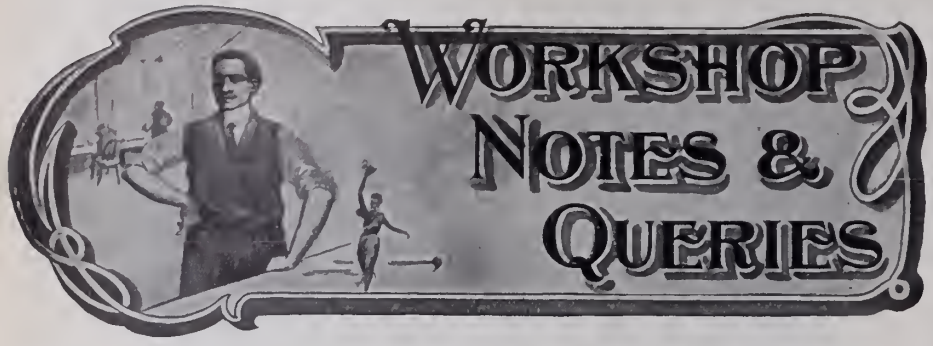
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ATTLEBORO, - - - MASS.




[*Answers are also solicited from our readers to the questions published on this page.*]

QUESTION No. 1286.—**To Remove Silver Nitrate Stains.**—*How can I remove silver nitrate stains from clothing and fingers?* *L. E. H.*

ANSWER:—Silver stains may be removed from clothing by wetting the stain with a solution of bichromate of mercury. The chemical result is the change of the black-looking nitrate of silver into chromate of silver, which is whiter or invisible on the cloth. To clean the fingers, dip them into a strong solution of cupric chloride. In about a minute the silver will be converted into a chloride and may then be washed off with hyposulphate of soda solution.

QUESTION No. 1287.—**Gold Lustre for China Painting.**—*Kindly give formula for gold lustre in china painting?* *P. H.*

ANSWER:—Dissolve 1 drm. chloride of gold in water. Add 6 grms. metallic tin, and enough aqua regia to dissolve it. Pour with constant stirring into a mixture of one-sixth drm. balsam of sulphur and 20 grms. oil of turpentine. As it stiffens, add one-sixth drm. oil of turpentine and mix. More gold gives a brighter effect, tin inclines it to a violet tinge. Balsam of sulphur is made by boiling together in a covered vessel one pound of flowers of sulphur and four parts oil until the mass thickens.

QUESTION No. 1288.—**Brassing Solution.**—*I use a brass solution, but have some trouble in getting the right colors. Wish you would give me a formula for making the solution?* *C. L.*

ANSWER:—The following is one of the formulæ for making a brass solution: Cyanide of potassium 12 parts, carbonate of potassium 610 parts, sulphate of zinc 4 parts, chloride of copper 25 parts, nitrate of ammonia 305 parts, water 5,000 parts. The cyanide is dissolved in 120 parts of the water, and the carbonate of potash, sulphate of zinc and chloride of copper are dissolved in the balance of the water the temperature of which is raised to about 150° F. When the salts are dissolved, the nitrate of ammonia is added and the mixture well stirred until the latter is dissolved. The solution should be allowed to stand for several days before using and the clear liquor separated from any sediment that may have deposited. In this solution the proportions given are fluid measure for liquids and avoirdupois weight for solids. If the plating be too red, use more battery power or add more zinc salt. If too white, decrease the current or add more copper salt. The specific gravity should be from 5 to 1 Baumé. It requires from 20 to 25 minutes deposit.

QUESTION No. 1289.—**The Supply of Ivory.**—*Is ivory hard to carve? What is its supply in the world?* *A. R.*

ANSWER:—Very interesting information on this material was published a short time ago in the *Connoisseurs Library*, part of which is as follows: Ivory is comparatively easy to carve; it has exquisite texture and color and it is extraordinarily durable. Though really large objects cannot be made out of it in a single piece, tusks have often been available which, by their generous dimensions, have permitted the craftsman to develop his design on a fair scale. Some of them are from eight to 10 feet long and big enough in diameter for positively imposing slabs to be cut from them. Mr. Maskell has some striking notes on the sources of supply. In Siberia, for example, there are vast deposits of mammoth tusks and other remains of extinct animals. For the last 200 years ivory has been dug up from these deposits, and still, according to Mr. Maskell, "the store appears to be as inexhaustible as a coal field." He thinks it possible that Siberia may be the great source of the material when the African elephant has been killed off. Some idea of the energy with which that valuable animal is being exterminated may be gathered from the following passage: "When we consider the enormous drain on the supply of ivory in Africa alone, which has been going on for centuries, it is, indeed, surprising that the surce has not long since been exhausted. The whole question is one which cannot fail to excite astonishment. To begin with, the mere number of elephants which roam over these territories is almost beyond calculation, and the supply of food which they must require is enormous. Literally, almost, they represent a forest of ivory tusks, and it is not a forest which can be periodically cut down and allowed to renew itself by growth from the same roots. Every pair of tusks represents a slain elephant. At the periodical sales of ivory in London parcels of a hundred tons and more are put up at auction. In the year 1900 the importation amounted to 11,757 hundredweight, which represented 60,000 tusks, and a value in its rough state of over half a million sterling. For billiard balls alone the sales of one of the great London firms are nearly 10,000 tusks a year. In 1888 the importation into Antwerp from the Congo amounted only to 36,400 kilos, say, 1,000 hundredweight. In 1902 the Congo furnished to the same port 380,000 kilos. The prices at this market ranged for sound tusks from 28 to 38.25 francs. The greater part came from the Congo, but Senegal, Angola, Gaboon, Abyssinia, the Cameroons, Zanzibar and other places contributed about 40,000 kilos." The ancient ivory hunter may not have rivalled the modern in the number of tusks which fell to his weapon, but he must have been pretty successful, if we may judge from the facts that there are allusions in Scripture pointing to lavish use of the material, that the Egyptians doted on ivory, and that the Romans made use of it with the same enthusiasm. In the fourth century the Latin poet Claudian speaks of the gathering of ivory and tells how "the great wonder of the Indies, the elephant, wanders about in tuskless shame." Mr. Maskell recalls that the Senate sent Porsenna an ivory throne, and if the substance was used for such magnificent purposes it was also used for the manufacture of many things forming part of the everyday life of those living in the classic period. One of the best chapters in this book is that which deals with the consular diptychs. It was customary among the Romans to write letters on tablets of ivory which had been so hollowed out as to leave a raised margin to hold the thin layer of black or green wax on which words could be scratched with a metallic stylus. Just as in our own day a notebook may be simple or luxurious, according to the purse and taste of the owner, so the ancient Roman diptych varied in style according to whether the owner was an ordinary citizen, a wealthy Senator, or, above all, a Consul. Says Mr. Maskell: "Ordinary writing tablets were usually of a handy shape. A common term for them was pugillares, because they could be conveniently held in the hand, and, as may be readily imagined, they were very frequently used for elegant presents much the same way as similar things are at the present day. Consular diptychs however, and other diptychs made to commemorate special events were much larger, measuring generally about 12 inches in height by five or six in width and correspondingly thick and massive. The fashion appears to have been prevalent of sending these magnificent ivory tablets as presents on the occasion of great family events or celebrations, such as marriage, a coming of age, or the like, and doubtless it was of importance that the ivory should be of the finest description and of the largest size that it was possible to procure. In a similar manner new consuls, on their appointment, caused a number of such diptychs to be made for presentation to the Emperors and to their equals and subordinates on the day of their entering upon their office. The size, excellence of workmanship, and value of material, of course, would vary according to the rank of the recipient. If intended for officials, or others of the very highest position, they would be of fine ivory, carved by the best artists of the time, and perhaps mounted in gold; for others bone rudely carved and roughly finished, would suffice, and these, possibly, were turned out by the dozen, or hundred, like modern photographs. Some of these tablets or diptych leaves are of extraordinary dimensions, again arousing our wonder as to the manner in which such very large pieces of ivory could have been procured."

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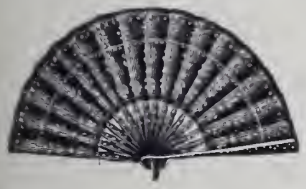
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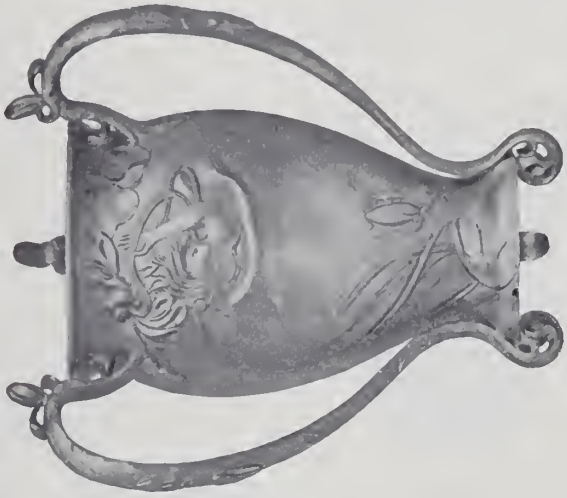
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# THE CONNOISSEUR

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## Sale of an Important Collection of Old Wedgwood Ware.

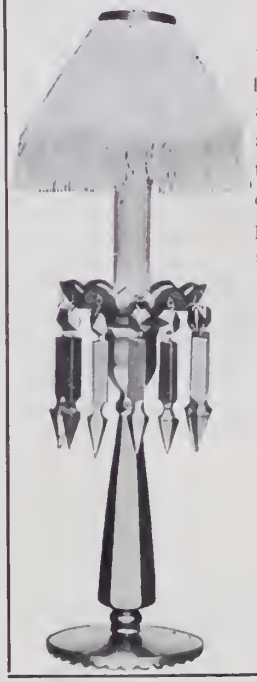
AT his galleries, 147 New Bond St., London, W. Chas. Davis is exhibiting one of the most remarkable collections of "old Wedgwood" ever made. It was formed by the late Lord Tweedmouth, and it is satisfactory that the public have such an excellent opportunity of inspecting it. It is reported that Mr. Davis has disposed of the collection in its entirety. It is no exaggeration to say that in this exhibition the greatest of British potters is represented by some of his most artistic productions. The charge for admission and a catalogue is one shilling, and the whole of the money received is to be handed to the "Lague of Mercy." Visitors, therefore, while inspecting a unique collection of pottery never before exhibited, are helping a very deserving charity.

The story of Wedgwood has often been told and yet it is ever new and always interesting. No real lover of ceramics can be tired of hearing of the man "who converted a rude and inconsiderable manufacture into an elegant art and an important part of national commerce." There are scores of connoisseurs who are proud to possess even one or two pieces of old Wedgwood. It, however, falls to the lot of but few to be able to obtain possession of so many priceless pieces. Many valuable pieces were bequeathd to him, but the accumulation of such treasures must have cost Lord Tweedmouth many years of labor and many thousands of pounds. The circumstances under which Wedgwood ware became so popular need not be recapitulated here. The present collection affords ample evidence that the popularity is richly deserved. It is rich in plaques and tablets, cameos and medallions, vases and pedestals, jardinieres, and choice cabinet pieces. Fine jasper ware predominates, with bas-reliefs modelled by Flaxman, Pacetti, Webber, and other famous artists. This jasper ware, produced by Wedgwood in 1775, is without doubt the highest achievement of the great potter, and Lord Tweedmouth succeeded in acquiring some of the very finest specimens. The beautiful effect produced by applying ornaments of white jasper to colored grounds is well-known, but Wedgwood made many other combinations of colors. He did this largely by the uses of minerals as constituents of the paste; by mixing various oxides, the jasper received a variety of tints, sage green, blue, lilac, pink, yellow, and even black. There are specimens of all these in this comprehensive collection.

There is a marvellous display of vases—upwards of 40 in number—many of them unique in both form and treatment. There are exhibited the two largest Wedgwood jasper vases ever made. They are in blue jasper, with a Bacchanalian triumph or procession of youths and nymphs in relief, designed by Davaere. Then there are two of Wedgwood's famous copies of the celebrated Barberini, or Portland Vase, and a pair of Homeric vases in black jasper, with white reliefs, on high pedestals. One of these was bought from Dr. Gibson's collection in 1876 for 700 guineas (about $3,570). Of the whole collection perhaps the most rare pieces shown are two oval-shaped bonbon baskets, one dark and the other solid pale blue, pierced trellis work relieved with white scrolls, beads and various borders. A note in the catalogue describes these as "most exquisite specimens of Wedgwood's finest work in jasper, and equal to any fine silversmith's work in a material more difficult to manipulate, entailing also great risk in the subsequent firing."

The most noteworthy feature, however, in this very remarkable collection is the series of 33 original designs in wax, made for Wedgwood by Flaxman, Pacetti and contemporary artists. Wedgwood went to the greatest geniuses of the day for designs, and those now exhibited are their work, the originals of the famous plaques and reliefs of the vases, etc. These, of course, belonged originally to Josiah Wedgwood, then to Dr. Erasmus Darwin, his friend and medical attendant. They were afterwards the property of Charles Darwin, his descendant, author of "The Origin of Species." It will be matter of surprise to many that original designs of such historical and artistic value should be found in private hands. It is safe to assert that in any other country they would have been preserved in the national art gallery. As a matter of fact they were offered to our own South Kensington Museum, but the authorities pleaded poverty, and declined to buy them. This is what Lord Tweedmouth himself says about these wax designs in his manuscript note upon his collection. "This beautiful series of models was purchased from Charles Darwin, grandson and descendant of Josiah Wedgwood and author of 'The Origin of Species,' etc., in 1856, when Lord Elcho and myself endeavored to induce the South Kensington Museum to purchase the series. But poverty was urged, and an offer was made for 'six only.' This Mr. Darwin declined, and I subsequently became the owner."—*Pottery Gazette, London.*


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## THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

MOVEMENT TO REVIVE IRISH GLASS INDUSTRY.

IT is announced that at the Irish Industrial Exhibition to be held about the middle of September, in New York, a collection of cut glass, made early in the last century in Belfast, Cork and Waterford districts, will be shown. Earnestness is displayed in several directions of late by people who are interested in reviving the art in Ireland. The belief is that by importing the blanks, as was done in the early history of the trade in the United States, the industry can be reestablished at various points in the Emerald Isle. A writer in a Waterford paper recently called attention to the important work of the Irish cutters, who left their country 60 or 70 years ago, to seek occupation in England and Scotland, where high-grade work was then in demand. The influence of these cutters and their descendants is seen in these shops to-day, and in the American factories in which many Irish names are met. When the cutters of former days left their old homes the business began to die out in Ireland, but there is hope that under altered circumstances now prevailing, and with the backing of the present Gaelic revival, much may be done to restore the ancient industry.

*

NOVELTIES IN BRITISH GLASS WARE.

AT Edward Boote's salesrooms, 46 West Broadway, New York, recently there has been added to the display of English china two fine lines of cut glass from abroad. Mr. Boote now represents John Walsh Walsh, an English manufacturer of fancy designs in cut glass and rock crystal, and also represents the Edinburgh & Leith Glass Co., Scotch manufacturers of a high grade of plain glassware and rock crystal. Conspicuous among the samples already received from John Walsh Walsh are beautiful center pieces, in which brass and bronze are made into pretty arborial and vine shapes, which act as supports for flower holders and candle holders made in cut glass. The glass holders are in tasteful floral and unconventional patterns. Beside the center pieces there is a variety of bowls and vases artistically fashioned in glass, including a deep green that is rare and also a line of radium glass which gets its name from certain chemicals used in the coloring. Among the varieties that are likely to please Fall buyers is a collection of mother-of-pearl glass, in which the pearl like effects are certainly clever. The stemware from the Edinburgh & Leith factory is much admired, because of the perfect clearness of the crystal and the graceful shapes. Plain and old-fashioned patterns are especially exploited by this company, which is noted for the success it has achieved along these lines.

*

ATTRACTIVE CUT GLASS ASSORTMENTS

ASSORTMENTS of cut glass selected with especial care for the jewelry trade are offered by H. B. Stites, 253 Broadway, New York, who represents the Maple City Glass Co. These groups include upward of 20 pieces, comprising vases, bowls, pitchers, water bottles, bon-bons, olive dishes, tumblers, napkin rings and other articles. The patterns shown by Mr. Stites include a number of new conceptions. Several elaborate designs in which deep cuttings and fine engraving are used in producing brilliant lighting effects will attract attention.

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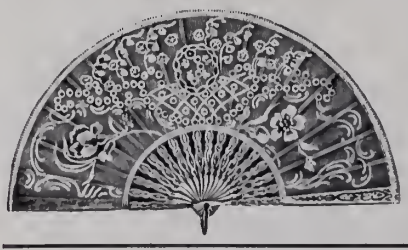
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THE JEWELERS REVIEW

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H YEAR. NEW YORK AND CHICAGO, WEDNESDAY, SEPTEMBER 6, 1905. VOL. LI. No. 6.

# MASSIVE PUNCH SERVICE FOR THE BATTLESHIP "MISSOURI."

IE solid silver punch bowl and service or the battleship *Missouri*, de- d and executed by the Mermod, Jac- & King Jewelry Co., St. Louis, is one he finest and most elaborate pieces of rsmithing ever presented to a boat of United States Navy. It was designed constructed on a special order that was usted to the makers by a committee of citizens of the State of Missouri, who red a service of extraordinary character he battleship which bore the honored e of their State.

It was the desire of the committee that the service should be confined to a single thought; to be the most beautifully elaborate of its kind ever produced, rather than to have a general service of numerous pieces, which has been the general custom in battleship presentations. Therefore, under these instructions the Mermod, Jaccard & King Jewelry Co. designed the extraordinary punch bowl, which in size and massiveness is probably the greatest bowl of silver ever produced in America, its capacity being a little more than 15 gallons.

In very bold, high relief are shown the escutcheon of the United States, the seal and arms of the State of Missouri, the main products of the State, namely, corn, wheat, tobacco and fruits, the ocean and navy being symbolized by the dolphin handles. On the reverse side of the bowl in the center of a very elaborate panel is placed an etching of the battleship itself. The bowl is heavily gilded on the interior, the exterior being in oxidized bright relief. The points of the handles of the bowl extend more than 36



MASSIVE SILVER PUNCH BOWL PRESENTED TO THE UNITED STATES BATTLESHIP "MISSOURI."

(*Continued on page* 16.)



# ALVIN

## THE ORANGE BLOSSOM and THE BRIDAL ROSE.

The only patterns on the market suitable for a

**Wedding Gift.**

Appropriately designed patterns do much toward selling goods.






ORANGE BLOSSOM

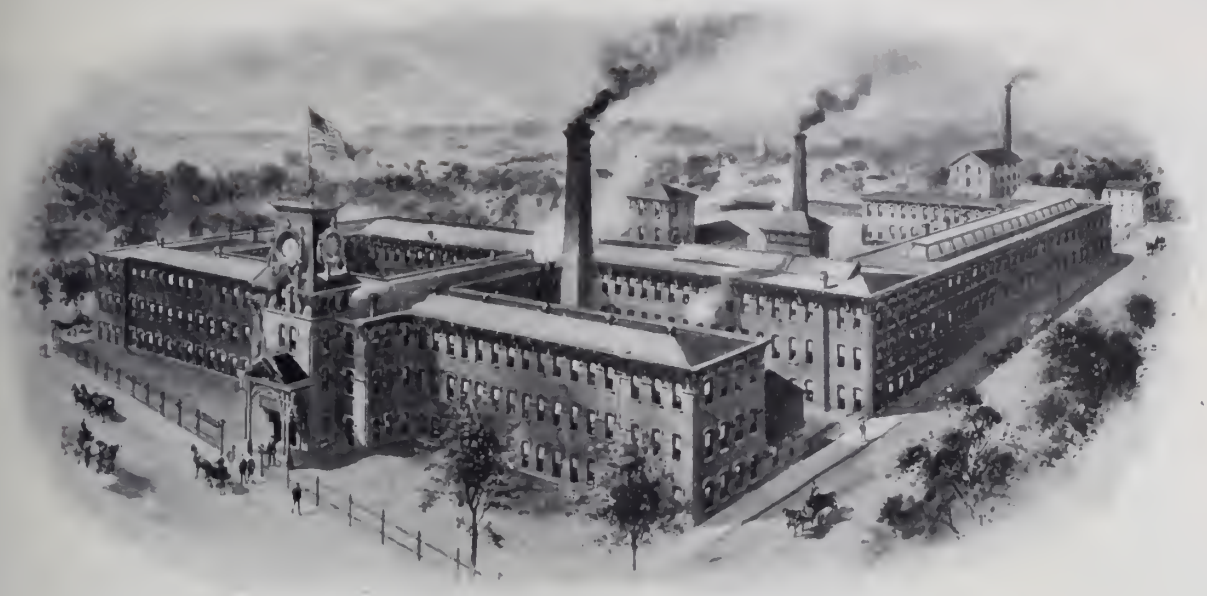
BRIDAL ROSE

## ALVIN MANUFACTURING CO.,

SILVERSMITHS,

52 MAIDEN LANE, NEW YORK.

CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE.



VIEW OF THE WORKS, SAG HARBOR, LONG ISLAND, NEW YORK.

The reason that

# Fahys Cases

lead in style is because they are up-to-date in design, good finish—and are recognized as the best value for the money.

JOSEPH FAHYS & CO.

# AMERICAN SUPREMACY



Over 80 per cent. of the finely cut diamonds weighing one-half carat or more, that are sold in the United States, are cut in America.

We are operating Diamond Cutting Works at 1327-139 Atlantic Avenue, Brooklyn.

Buy from us and save all unnecessary intermediate profits

---

## J. R. WOOD & SONS,

**DIAMOND CUTTERS,**

2 Maiden Lane, New York.




Because we have always sold honest goods at the lowest possible price, we have become the largest makers of

**SOLID GOLD WEDDING RINGS**

in this country.

Satisfied customers are very valuable assets: we have thousands. You are sure of them if you sell our rings.

Our rings are unqualifiedly guaranteed in every respect.

---

**J. R. WOOD & SONS,**

RING MAKERS,

2 Maiden Lane, New York.

# We Rejoice



in the splendid prospect of one of the most prosperous seasons in the history of the jewelry industry. The numerous duplicate orders which we are receiving testify to this fact. There is going to be a grand rush for salable goods. Place your orders early for our

Chains, Fobs,
Lockets, Crosses,
Bracelets, etc.

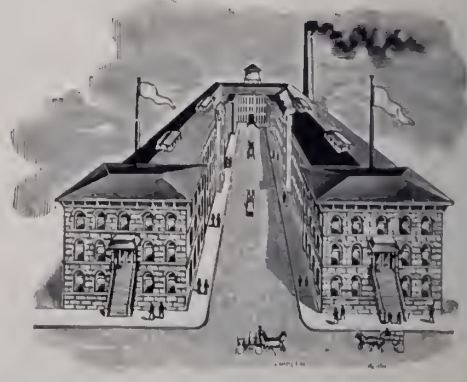
¶ We have the two-minute line this season.

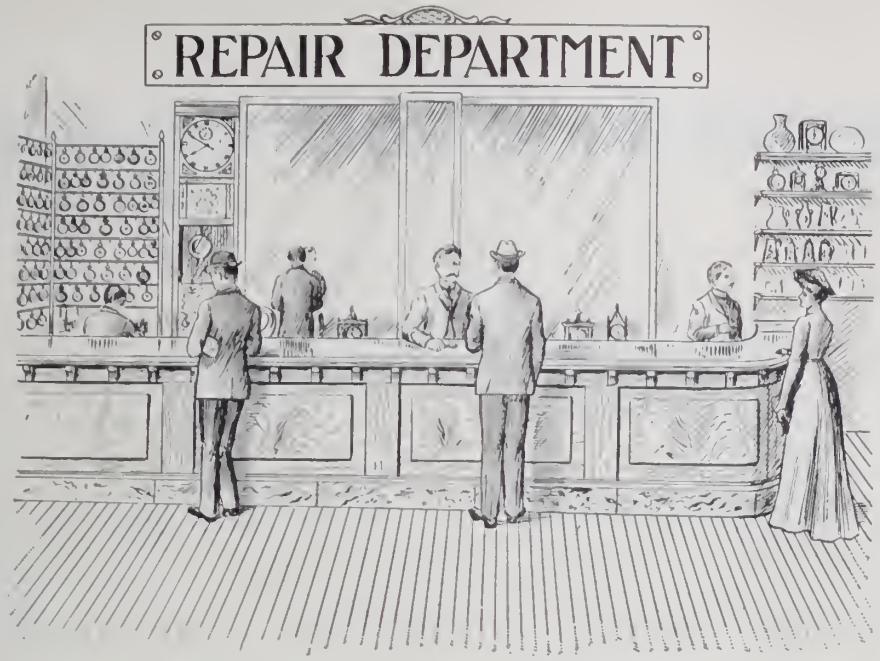
## S. O. Bigney & Co.




New York Office:
3 Maiden Lane.

FACTORY: ATTLEBORO, MASS.






# The REPAIRING

**END OF YOUR BUSINESS IS THE MOST IMPORTANT PART OF IT**

More people come into your store to leave work than to purchase goods.

Almost every one of your good customers became so through your repair department.

Progressive jewelers know this and concentrate their efforts on the repair department their business. They give it the most prominent place in their stores; they emphasize in all their advertisements; they keep themselves and their employes thoroughly formed on the costs of all kinds of work, new ideas and methods; they are courteous d accommodating to repair customers; have all work ready when promised; and do ly such work at home as they can do well.

They send all the rest to us.

We devote our entire time, energy, capital, and twenty-five years' experience to this portant branch of the jewelry business; employ and educate the best help that can be tained; systematize and inspect the work, and use every modern method to produce the st work promptly at reasonable prices.

It is to your interest to do business with us, it is to our interest to have you.

Let us work together.

## WENDELL & COMPANY

**The Special Manufacturers for the Retail Jewelry Trade**
**Do a larger variety of work than any other firm in the country**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street**
Near Maiden Lane
**NEW YORK**

**57 Washington Street**
Near State Street
**CHICAGO**

# How Long is Twenty Years?

TWENTY YEARS is quite a while. It's as long as many people care to provide for ahead. A good deal may happen in twenty years. Styles and tastes may change. Our line of

## WADSWORTH

**(Warranted)**

## TWENTY-YEAR

Watch Cases fully satisfies the requirements of consumers who do not think it necessary to provide for all eternity. The 20-year warranty is good—as also are all other features of these cases.

## *The* Wadsworth Watch Case Co.

**CHICAGO**
**Columbus Building**

**NEW YORK**
**Corbin Building**

**Factory, Dayton, Ky.**

LEATHER EBONY

# "Novelty":
## A Study of a Word.

WEBSTER defines "Novelty" as signifying recentness of origin or introduction.

A product may still be a novelty though not of recent origin; it may be a revival recently introduced.

But the most novel of novelties are those which are recent BOTH in origin and introduction.

We originate and introduce our novelties, which really are NOVELTIES.

DEITSCH BROS.
14 East Seventeenth Street
NEW YORK

IVORY SHELL

TRADE MARK

# Scarf Pins that Men Delight to Wear

**Distinctive Designs—Rich Effects—Wide Range of Prices—**
**A Stock that Challenges Comparison.**

THIS little group of twelve Scarf Pins shows something of the richness and beauty of design that mark our productions.

Of course the color effects cannot be given here. This firm prides itself on the form, color and general impressiveness of its products.

The line includes faces, heads, national types, Egyptian and other strong characteristic designs. With these are combined pearls, diamonds and other precious stones.



THERE are two lines of Scarf Pins made by us—14 Karat Gold, and Platinum with 18 Karat Gold backing respectively. We have 1,000 designs of Scarf Pins in stock, ranging in price from 75c. to $250.

The Scarf Pins here shown run from $1 to $5.

These are merely representative of our general line, which has an immense number of equally attractive designs. Send for selection package. See our Travelers' Stocks.

Special: Ou Patented Elk Head


## Schickerling Bros. & Co.

**28 East 22d Street, NEW YORK**

Representatives:
Theo. M. Schroeder
James R. Palmer
J. T. Scott
L. H. Green
H. E. Reich
Erle R. Sheppard

Conrad Schickerling, Pres.
Alfred Schickerling, Treas.
Theo. M. Schroeder, Sec.

Telephone, 5315 Gramercy

Our Pacific Coast Agents,
A. I. HALL & SON, Inc.,
San Francisco, Cal.,
Carry our full line.


A
Battle Well Begun
is half won.
The man who begins the day with a good cup of coffee has a 50 per cent. advantage over the one who does not.
There would be no talk about the injurious effects of coffee, if it were always made in a
Sternau Coffee Machine
As soon as your customers learn the real merits of the STERNAU COFFEE MACHINE the rest will be easy. The trade in STERNAU COFFEE MACHINES is getting better every day. Are you getting your share of it?
Let us send you our instructive booklet on the subject.
S. Sternau & Co.
New York Showrooms:
Broadway, cor. Park Place,
Opposite Post Office.
Office and Factory:
195 Plymouth St., Brooklyn, N. Y.
"If it burns alcohol we make it."

THE

# W. J. JOHNSTON COMPANY

FIFTH AVE. and MARKET ST., PITTSBURGH, PA.

Wholesale Agents

# Dueber-Hampden Watch Co.

Makers of

## THE LEADING AMERICAN WATCH.

They are

## UNEQUALED, UNRIVALED AND EXCEL.

---

## "THE MOLLY STARK"

The Best, the Smallest, the Handsomest Ladies' American Watch.

We offer it as the best value for its price in the world.

# Illinois Watches

Hamilton Rail Road Watches

Illinois High Grade Watches

Made for the
Jewelry Trade

## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

Not made for scheme trade
and catalogue houses

# Hamilton Watches




F&B TRADE MARK

## Alpine Violet

Another of our new patterns for this season.

Our new catalogue shows all the pieces and sets.

---

We offer an especially attractive line of

**Chains,**
**Lockets,**
**Brooches**
**Bracelets**
**Bar Pins**
**Scarf Pins,**
**Hat Pins**
**Waist Pins**
**and Sets.**

**Cuff Buttons, Crosses, Earrings, Necklaces and Hair Chain Mountings.**

Our catalogue describes all of these, and every Jeweler should have a copy. If you have not received one, ask us to send one to you.

# Theodore W. Foster & Bro. Co.

**MANUFACTURING JEWELERS AND SILVERSMITHS.**

**100 Richmond Street, PROVIDENCE, R. I.**

## Jewelry, Clocks, Watches and Optical Goods Exported from New York.

WASHINGTON, D. C., Aug. 30.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 1 package clocks, $954.
Barbadoes: 9 packages clocks, $117.
Bombay: 112 packages clocks, $2,934.
Bremen: 9 packages plated ware, $954; 1 package watches, $180; 1 package plated ware, $210; 1 package watches, $200.
Buenos Ayres: 16 packages clocks, $300; 1 package jewelry, $151; 2 packages cutlery, $168; 22 packages clocks, $1,562; 10 packages plated ware, $158; 5 packages plated ware, $531; 1 package cutlery, $149; 68 packages clocks, $693; 1 package jewelry, $500; 5 packages clocks, $355; 2 packages watches, $398.
Cabarien: 3 packages jewelry, $106.
Callao: 1 package watches, $252.
Calcutta: 2 packages watches, $350; 2 packages cutlery, $126.
Chaux De Fonds: 2 packages watches, $100.
Colon: 3 packages plated ware, $233.
Frankfort: 5 packages optical goods, $125; 3 packages optical goods, $150.
Florence: 1 package silverware, $1,000.
Genoa: 1 package jewelry, $500.
Georgetown: 10 packages clocks, $137.
Guayaquil: 4 packages clocks, $324.
Hamburg: 2 packages cutlery, $1,993; 1 package jewelry, $165; 1 package watches, $170; 5 packages cutlery, $622.
Havana: 11 packages plated ware, $354; 41 packages clocks, $544; 153 packages jewelry, $153; packages plated ware, $424; 13 packages clocks, 00; 1 package cutlery, $125; 2 packages jewelry, 2.
Havre: 1 package ivory, $375; 4 packages jewelry, $680.
Johannesburg: 2 packages watches, $500.
Kingston: 3 packages optical goods, $117.
La Guayra: 1 package watches, $199; 2 packages jewelry, $350.
Liverpool: 70 packages clocks, $785; 24 packages clocks, $827; 1 package silverware, $1,810; 1 package watches, $1,299; 1 package jewelry, $500.
London: 157 packages clocks, $3,811; 1 package watch material, $330; 7 packages cutlery, $197; 99 packages clocks, $775; 8 packages watches, $1,050; packages cutlery, $2,573; 6 packages optical goods, $1,288.
Manchester: 25 packages clocks, $163.
Mombasa: 12 packages clocks, $169.
Montevideo: 6 packages plated ware, $400; 12 packages plated ware, $1,599.
Para: 13 packages cutlery, $1,030; 2 packages plated ware, $1,027; 57 packages clocks, $1,292; 8 packages watches, $1,693; 3 packages optical goods, 4; 5 packages jewelry, $807.
Pernambuco: 1 package jewelers' findings, $446.
Piraeus: 10 packages clocks, $430.
Pt. Cortez: 5 packages clocks, $340.
Port Natal: 40 packages clocks, $1,209; 10 boxes steel, $238; 4 packages plated ware, $386.
Port of Spain: 12 packages clocks, $144.
Progreso: 17 packages clocks, $325; 6 packages clocks, $130; 2 packages plated ware, $118.
Smyrna: 12 packages clocks, $121.
Southampton: 14 packages stereotypes, $1,900; 3 packages watches, $596.
St. John: 12 packages clocks, $166.
Sydney: 17 packages clocks, $580; 7 packages types and views, $1,125; 5 packages plated ware, 6; 2 packages cutlery, $113.
Vera Cruz: 14 packages plated ware, $521; 1 package jewelry, $231; 139 packages clocks, $1,596.

---

Fred. L. Mills, at one time engaged in business in Hartland, Wis., died recently. The deceased had also been treasurer of the village of Hartland.

C. H. Harris, Portsmouth, O., has sold his business to J. F. Carr, Kenton, O. Mr. Carr will take possession Oct. 1, and as soon as Mr. Harris can find a location where the climate will agree with him, he will start again in the jewelry business. Mr. Harris has many friends in the vicinity of Portsmouth, who deeply regret his departure and the causes that prompt it.


ILLUSTRATED SERIAL STORY OF

# Modern Ring Making

Life Studies of Larter Workmen

ILLUSTRATION NUMBER SIX



THE JEWELER

¶ Having stamped the pattern upon the gold, the next step in Modern Ring Making is accomplished by the Jeweler, who adjusts the finger size correctly and carefully shapes the ring without marring the pattern, particular attention being given to make strong and clean joints and to avoid solder marks.

¶ Many years of ring making have taught us how to produce rings that satisfy in pattern, workmanship and wearing qualities any Man, Woman or Child.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York City

## The Wide Scope of Signet Rings.

EXPERIENTIA DOCET

THE SCOPE of the Signet Ring is as wide as that of humanity itself. There are special Rings appropriate to every class of people—to every vocation. Doctor's Rings, Lawyer's Rings, Actor's Rings, etc. Five hundred styles.
Prices: $3 to $40.

EXPERIENTIA DOCET

**Durand & Company,**

49-51 Franklin Street, Newark, N. J.



This **Shape** as well as the regular **elliptical** shape in

## HANDY PINS

in all styles, finishes and sizes.

**A. J. HEDGES & CO.,**

Makers of Exclusive Designs in 14K. Jewelry,

14 JOHN STREET, NEW YORK.

14 K

TRADE MARK.









ESTABLISHED 1871. INCORPORATED 1900.

SCARF RINGS,
JEWELED AND PLAIN.

MEN'S JEWELRY
OUR SPECIALTY.

**CARRINGTON & Co.,**

FACTORY AND OFFICE:
42 WALNUT STREET, NEWARK, N. J.

14

SALESROOM:
1 MAIDEN LANE,
NEW YORK.

18

## Lockets Fobs

*NEW DESIGNS*

We have the largest, best and most complete line of 10K. Jewelry ever offered.
For over forty years our goods have been staple, durable and popular.
Selection package sent on request.

## Champenois & Co.

Manufacturers of Gold Jewelry

Trade-
C X K
Mark

50 Walnut St., Newark, N. J.


## Massive Punch Service for the Battlest "Missouri."

(*Continued from page* 1.)

inches. Accompanying the bowl is a lar salver, 24 x 30 inches, of the same elabora and massive construction as the bowl, bea ing in the center an etched inscription, "Pr sented to the U. S. Battleship Missouri l the Citizens of the State of Missouri, 1904 Also accompanying the bowl are 24 drinki cups, massive, yet dainty and ornament. each of which bears the name "Missour beautifully etched.

One of the most artistic features of th



PUNCH CUPS AND LADLE.

service was the beautiful ladle which a companied the set. This is of unique d sign, and bears the word "Missouri" etche on the handle, and in general is made t harmonize with the elaborate features the bowl and salver.

The presentation of this service took pla at Old Point Comfort, Va., a committee c citizens of St. Louis bearing it to the vesse the officers of which expressed their delig and appreciation of the gift in a most fittin manner.

In the designing and executing of th service the makers have given another in stance of their ability to meet the most ex acting requirements of artistic skill in pr ducing services for public presentations

The whole service for safety and facil



TRAY OF MISSOURI SERVICE.

of transportation has been placed in a very large, massive oak chest, brass mounted and beautifully fitted on the interior.

The vessels whose services have been il lustrated and described in THE CIRCULAR WEEKLY, and the dates of the issues in which these illustrations and description appeared from time to time are as follows

| VESSELS. | ISSUE. |
|---|---|
| *Maine* | June 3, 1891 |
| *Detroit* | July 20, 1892 |
| *Montgomery* | Feb. 15, 1893 |
| *Cincinnati* | Sept. 26, 1894; April 24, 1895 |
| *Minneapolis* | May 1, 1895 |
| *Brooklyn* | Feb. 12, 1896 |
| *Nashville* | May 13, 1896 |
| *Iowa* | July 22, 1896 |
| *Raleigh* | Oct. 7, 1896 |

| | |
|---|---|
| *regon* | April 28, 1897 |
| *assachusetts* | June 9, 1897 |
| *ilmington* | Dec. 1, 1897 |
| *w Orleans* | June 7, 1899 |
| *ntucky* | June 28, 1899 |
| *ympia* | July 26, 1899 |
| *diana* | Aug. 30, 1899 |
| *arietta* | Sept. 13, 1899 |
| *isconsin* | May 16, 1900 |
| *inois* | May 17, 1901 |
| *ew York* | May 22, 1901 |
| *labama* | Nov. 26, 1902 |
| *lbany* | Feb. 11, 1903 |
| *enver* | Mar. 18, 1903 |
| *ennsylvania* | June 24, 1903 |
| *uth Dakota* | April 20, 1904 |
| *ıcoma* | June 29, 1904 |
| *hio* | Aug. 21, 1905 |
| *ebraska* | Aug. 30, 1905 |
| *issouri* | Sept. 6, 1905 |

### eneral Appraisers Draw Distinction Between Different Classes of Belt Buckles.

A distinction in relation to belt buckles as made last week in a decision reached the Board of United States General Appraisers, New York, on the protest of B. lumanthal & Co., from an assessment of uty by the Collector at New York. A porton of the buckles and clasps were made of eel and other metal in imitation of gold nd silver. As to these buckles the Board, llowing the Schiff case, sustained the prost and the duty was fixed at 45 per cent. nder Par. 193 of the Tariff Law.

Another class of buckles was made of eel and imitation gold or silver, more or ss elaborately enameled. Some of these ere made wholly of steel and cheap imitaons of precious metals with slight enamng, and the Board inclined to the opinn that the duty on such products should 45 per cent., but following the decision Judge Coxe in the case of Bader against e United States, classified all these arties as jewelry, dutiable at 60 per cent. nder Par. 434, the protest being overruled this respect.

The third class comprised buckles elaboately ornamented and composed of base etal made in imitation of gold and oxide silver, set with imitations of diaonds and other precious stones. The oard agreed that these buckles should be assified as jewelry, subject to the 60 per nt. duty.

### A Thief but No Liar.

MANY tales have been told of the "finest," but the ingenuity of a ewark "cop" on trial for neglect of duty is ard to beat.

A jewelry shop had been entered and a ay of jewels carried off under the very es of the officer. On trial the following nversation took place between the Police ommissioner and the accused:

"Why didn't you see the man?"

"I did see him, your Honor, and asked m what he was doing hanging around."

"What did he say?"

"He said he was lookin' into the location. he was goin' in for jewelry business."

"Well, he did. He robbed the store."

"Well, your Honor, even if he was a ief, he was no liar."—*New York Sun.*


CHESTER BILLINGS & SON, *Successors to* RANDEL, BAREMORE & BILLINGS

**Importers of Diamonds, Other Precious Stones, and Pearls, Diamond Jewelry**

*NEW YORK:* 58 NASSAU ST., 29 MAIDEN LANE
*LONDON:* 22 HOLBORN VIADUCT, E. C. *PARIS:* 53 RUE DE CHATEAUDUN. *AMSTERDAM:* 2 TULP STRAAT

1840 1840, Randel & Baremore 1880, Randel, Baremore & Billings 1866, Randel, Baremore & Co. 1897, Chester Billings & Son 1905

ESTABLISHED 1841.

**Carter, Howe & Co.**

TRADE C MARK

MANUFACTURERS OF

**Gold Jewelry,**

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

**WAISTCOAT BUTTONS**

Moonstone
Amethyst
Carbuncle
Jade
Lapis Lazuli
Blister Pearl
Topaz
Agate

TRADE S MARK

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

**Geo. O. Street & Sons.**

# WHITESIDE & BLANK

14 K



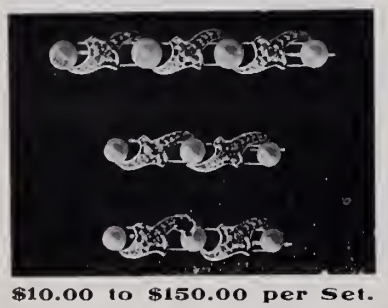
**BELT PIN No. 1870.**
*Made in 14 Karat, with diamond or ruby eyes.*
*Fox finished in Roman Red.*
*Crop ends in Pompeian Bronze.*

**NEWARK, N. J.**
**Lafayette and Liberty Streets.**

**NEW YORK**
**14 and 16 John Street.**

**"TOPPY" "ORIGINAL" "PRACTICAL"**

# ALLSOPP'S "SETS"



**OF HIGH-CLASS**

## COLLAR PINS

**ALLSOPP & ALLSOPP**
**18-20 Columbia St.**
**NEWARK, N. J.**

**\$10.00 to \$150.00 per Set.**

A&A TRADE-MARK.

**L. D. 4075 W**

TRADE 14 MARK

## OSMUN-PARKER MFG. CO.

MAKERS OF
FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.

**Louis Stern,** Maker of FINE DIAMOND MOUNTINGS and SEAL and SET RINGS.

**FINE DIAMOND MOUNTINGS**

FOR THE MANUFACTURING AND JOBBING TRADE EXCLUSIVELY All Goods GUARANTEED as to Quality

**17 Malden Lane, New York.**

Customer's trade-mark used if requested. (Telephone 4176 Cortland.)


## *ELSIE BEE'S FASHIONS.*

**NOVELTIES SEEN IN A LADY'S RAMBLES AMONG TH JEWELERS.**

AN effect of unstudied grace is a distinctive feature in some of the new and costly corsage ornaments, necklace and the like in which diamond flower and leaf work is skillfully employed.

*

Burmese gold is used in very *chic* chain bracelets jewelled with opals.

*

Belt pins, after the style of automobile hatpins, are desirable little articles.

*

Among the latest designs in earrings are square stones, as an emerald, faceted and bordered with diamonds.

*

Tiny festoons in green tourmalines pointed with pearls, on a finely chased band of gold, are among new tops of amber-back combs.

*

Designs of sporting character show horses' heads in Roman gold, and a saddle and snaffle bit on oval sleeve links of antique gold.

*

Very tall glass candlesticks are fitted with slender flower-like globes, and some are dangled with old-fashioned prisms without the globe.

*

A pretty little snake in green enamel and gold coiled around gold bonbon tongs make a unique decoration. Some glass bonbon dishes are on slender stems with the cup ornamented with peacock feathers in gold and enamels.

*

Extremely attractive models exploit a new effect in costly rings—namely, that of surrounding a choice stone, as a cabochon ruby, or faceted emerald, with a row of diamonds, a row of rubies, or emeralds, and an outer row of pearls.

*

Very dainty bracelets for little girls are of gold wire or narrow bands; some gold link bracelets in fancy patterns, plain or jeweled, are furnished with a padlock and key. Small gypsy rings in Roman gold are set with two diamonds and a ruby or sapphire, or a diamond and pearl.

*

Tops of umbrella handles *de luxe* rival those of costly parasols. Malachite lapis-lazuli, onyx, in different colors, carnelian and crystals, both carved and cut, figure among the latest expressions of this class. Other tops show partridge-wood or snake-wood ornamented with a design in pierced gold or silver.

*

New and charming designs are displayed in the necklaces and pendants upon which Dame Fashion has bestowed her favor. The festoon effect in flexible diamond leaf-work connected with tied diamond bows set with pearls, or perhaps emeralds or rubies, furnish a sugestive example of a refined and pleasing style in this line. Elegant diamond bar pins have a pendant heart in diamond or pearl pavé work.

ELSIE BEE.

*"We never follow the Fashion, the Fashions Follow Us"*

*Maurice L. Powers.* *Josh W. Mayer.*

*Always Printed in Red.*

# YOU WELL KNOW

That every article of merit is imitated, and "imitation" is the sincerest flattery, but the imitations of our beautiful productions in artistic Diamond Mounted Jewelry bear about the same relation to them as the "Copper Penny" to the "Gold Coin."

We carry the handsomest and largest stock in America. No matter what you may have a call for, our stock contains just that article. We can show you more "stunning" new designs than the entire trade put together.

Our marvellous success must convince you that "we have the goods" that sell.

## POWERS & MAYER,

Makers of Diamond Jewelry "THAT SELLS,"

258 and 260 Fifth Avenue,

NEW YORK.

***We are always pleased to ship goods on memorandum.***

# THE PERENNIAL HATPIN.

TRADE MARK.

EVERY SEASON finds Hat Pins firmly established in popular demand. The goods in this class which we make are characterized by such good taste and impressiveness of design as to assure their acceptability to the best consumers.

Special attention is invited to our Vermicilli-decorated Hat Pins. which we claim to be the finest examples of their kind. This decoration is a specialty with us.

TRADE MARK.

**DAY, CLARK AND COMPANY,**

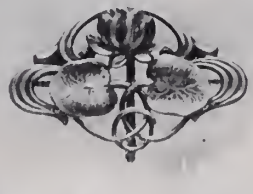
*Makers of 14 Karat Gold Jewelry,*

*23 Maiden Lane, :: NEW YORK.*



## Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.





**Snow & Westcott**

21-23 MAIDEN LANE,
NEW YORK.

ESTABLISHED 1834. TRADE MARK.

"THE BRACELET HOUSE."

# KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nothersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.


## Further Details of the Bankruptcy o David H. Kahn, Erie, Pa.

PITTSBURG, Pa., Aug. 30.—David Heima Kahn, 1129 State St., Erie, Pa., who file a petition in voluntary bankruptcy in th United States District Court in this city, a stated in the last issue of THE CIRCULAR WEEKLY, has assets of $1,607, with liabi ties of $3,297.43. There is not a very lon list of creditors, but a number of firm are interested for good sized amounts.

It is stated here that four or five week ago Mr. Kahn took into partnership Jaco Greenburg, formerly of Buffalo, and tha at the time of the filing of the petition, s far as known, these men were doing bus ness as partners, though the petition is file by Mr. Kahn alone. Mr. Davis, of S Davis & Co., who is a creditor for a sma amount, said to-day that this feature of th matter is to be investigated, because th action here is not quite understood. A note was given to Greenburg for $30( which is included in the schedule of liab ities, and it is stated in the petition tha this note was given by Kahn to Greenbur in part, for the payment of the store. Ver little is known about the firm here, so fa as could be learned.

A full list of the creditors schedule with the amounts of their claims, follows Sigler Bros.' Co., $907.50; John C. Lowe $101.40; East Palestine Pottery Co., $35 L. A. Eppenstein & Co., $69; Marcus Va entine & Co., $93; Hatch & Co., $22; Leo Hirsch, $28; Seigel, Rothschild & Co $76; N. Newberger & Co., $32; E. Harri & Co., $166; Joseph W. Stern & Co., $65 S. Davis & Co., $21; Limoges China Co $50; Lindenbaum Jewelry Co., $30; Na tional Jewelry Case Co., $43; Carl Strauss $12; Block Bros., $110; W. Bingham & Co., $85; Louis L. Gray & Co., $208; Hipp Didishein & Bro., $250; William L. Gi bert Clock Co., $24; M. S. Benedict Mfg Co., $96; Henderson & Co., $46; Abram Bros., $94; Deutsch Jewelry Co., $108; Mr Gallup, $9; Epp Bros., $65; Lawrie Bros $35; P. Galinski, $35; Warner Bros., $35 Solomon Loeb, $39.

The date of the note given to Greenbur is not stated, except that it was given i the Spring of this year. Kahn gives hi place of residence as 1106 State St., Erie The attorneys in the case are Benson & Brooks, Erie.

The Court has taken no action on the petition on account of Judge Buffington being absent from the city. He will return this week.

---

King Leopold II recently visited the World's Fair of Liége, where he was re ceived at the stand of the Antwerp diamond merchants by Mr. Ryzinger, president of the section of jewelers, who presented to the King L. Coetermans, Genera Consul of Persia and president of honor of the exhibitors; Mr. Coetermans presented to the King Mr. Michaux, president of the collective exhibitors. Princess Clementin seemed interested in the splendid exhibit of diamonds. The other exhibitors presented by Mr. Michaux were: Messrs. A. A Adler, Coetermans-Henrichs, A. Dreyfus, M Feher, S. Himmelblau, Maurice Polak F. Ries, M. Ryzieger and M. Y. Fol kowsky.



*An Extensive Line of Gold Jewelry at Popular Prices.*

THE "stamp of excellence" covering the extensive line of Jewelry we offer to the Jobber, gives him confidence to buy without hesitation, well knowing the "selling quality" of our goods. The attention of the trade is called to our line of

## COLLAR SUPPORTERS

An unusual assortment, artistic in design, color and finish. Special attention is called to our patent adjustable clasp. It is possible to use this Supporter on collars of different heights.

*Patent Applied for.*

## CROSSES

New suggestions in the various finishes—plain, chased, Art nouveau, and artistic effects set with stones.

## BRACELETS

While our bracelet line is a comparatively new acquisition, we are carrying a complete assortment in plain and ornamental designs.

33-43 GOLD STREET, NEW YORK

# STERN BROS. & CO.

Salesroom and Offices
Diamond Department 68 Nassau Street New York
Diamond Cutting Works
142 West 14th Street New York
Branch Offices 103 State Street Chicago Ill.
29 Ely Place London
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Though the market is constantly rising we are still selling

**PERFECT WHITE ¼ CARAT BRILLIANT**



No. 3365.

set in the popular

**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

At the low price of **$25.00**

Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

**C. P. GOLDSMITH & CO.,**
**33-43 GOLD STREET, NEW YORK.**



**Gold Rings of All Kinds**




Engraved, Emblem, Signet, Set—as well as seamless—and as well made as it is possible to make them, for we have been making gold rings for 56 years and we ought to know how. Plump quality and superior workmanship for the same price, and often less than is charged for inferior rings.

*We make to order rings of any width, size and weight. No charge for stamping rings with customers' initials. Single ring orders filled promptly.*



**Peckham Seamless Ring Mfg. Co.**

Catalogue and Price List on Application.

45 Maiden Lane, NEW YORK.

Assortment Sent on Approval to Responsible Parties.

**HEINTZ BROS.,**

**RINGS**
BUFFALO, N. Y.



**RINGS**
BUFFALO, N. Y.

**We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade.**

## Missing Books of Harry Levinsohn ported Found and His Bankruptcy Examination Continues.

In the bankruptcy proceedings aga t Harry Levinsohn, wholesale jeweler at Maiden Lane, New York, there was other hearing, last Thursday, at which nouncement was made of the discovery Levinsohn's missing books. Mr. Levins and his bookkeeper were questio sharply in relation to the disapp ance of the books and their covery; also the possibility that the counts are not now in as complete co tion as they should be. Before the hea opened in United States Commissi Alexander's office, Attorney Joel M made a statement to the other lawyers ab the books. He said that since the last sion he had made a determined sea which had resulted in the books being fo and that they would be turned over to receiver in the morning. Leonard Bron appeared for the receiver, and the Jewel Association and Board of Trade was re sented by A. H. Gleason.

Moses Feinberg was sworn first, and swered questions to which he had pr ously refused to give replies. He enun ated the several books which he had in the business, and said that he made the entries. He said that no portion the books or accounts had been destro and that all of them were in existence. reply to questions he said that when bankruptcy proceedings were threatened Levinsohn told him to take the books Lawyer Marx. The witness took the bo over to the lawyer's office, but Mr. M not being there at the time, the witness taken the books to his own home. In a or so, the witness said, he went out of t and supposed somebody else would take books to the lawyer. When he came bac the city he did not recollect at first that had left the books in his house, but under the impression that they were in lawyer's office, until the discussion ar and his recollection was stirred.

Mr. Feinberg said that the books wo not give a cash or capital account, so t it would be impossible to tell from th how much money Mr. Levinsohn withdr from the business. When Mr. Levins made cash sales the transactions were recorded in the books. The witness s that the books would show all that was standing, but it would not be possible determine from them the condition of business at any time. The banking done with the State Bank on Grand since June, and before that month with Bank of the Metropolis. The check bo on the State Bank were available, the w ness said, but he did not know that eit the pass book or the check book of the B of the Metropolis is to be found now.

Mr. Levinsohn was sworn, and his te mony corroborated that of his bookkee as to the disappearance and recovery of books. He said that he supposed while discussion was in progress that the bo were in his lawyer's possession, as he sent them there. The witness said he co not tell from his books how much merch dise he had bought, and the books wo not show the discounting of notes or otl transactions in relation to bills receivat Adjournment was then taken until Sept




IT doesn't necessarily take a very wise man to understand the "selling" quality of the O. & B. Ring—but he is indeed a wise man who buys this superior product

Rings
Brooches

The O. & B. Fac tory is the propelling force be hind the progressive jobber. Now that September is here and the ma chinery is in operation—he who would "reap the harvest" should know that it is not wisdom, but folly, to delay. Send in your order—THE TIME IS NOW.

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST. CHICAGO




The Arch Crown Setting

HIGHEST QUALITY. | STANDARD OF PERFECTION. | HIGHEST FINISH.

MADE IN 14K., 18K. AND PLATINUM, ALSO EARSCREWS, STUDS, ETC. WRITE FOR PRICE LISTS.

SCHRADER-WITTSTEIN MFG. CO.,

CHICAGO OFFICE: 103 STATE STREET. NEWARK, N. J. SOLE MAKERS AND PATENTEES.

*If You need one or more*

*Diamonds,*

*loose or mounted,*

*write us for a*

*Selection Package.*

*Right Goods. Right Prices.*

*Lissauer & Company*

IMPORTERS

2 TULPSTRAAT, AMSTERDAM.

EST. 1866.

XII MAIDEN LANE

P. O. Box, 1625

NEW YORK.

## Death of Thomas W. Kavanagh.

By the death, under peculiarly lamental circumstances, of Thomas W. Kavanag Aug. 29, at the building, at the corner Broadway and 19th St., New York, the Go ham Mfg. Co. lost a valuable e ployee, the period of whose first assoc tion with the concern dates back ma years. In view of the various erronec statements which have appeared, as to t causes which led to this sad event, the f lowing authoritative statement has be given out:

About the year 1877, Thomas W. Ka anagh began his career, when yet a b with Theodore B. Starr, but in 1885 became connected with the Gorham M Co., taking a position in the leath goods department. Shortly after th he was transferred to the establishment Spaulding & Co., Chicago, where the ent charge of the leather goods departme was entrusted to him. So marked was l success that, in a very short time, he h gained the entire confidence of the fir by whom he has always been held in hi regard.

In May, of this year, Mr. Kavanagh c cided to accept what appeared to him to a very favorable offer, made to him by leading department store of New Yo Leaving his family temporarily in Chicag he came to New York and assumed l new duties. Finding it, however, impo sible to adapt himself to the departme stor 's methods, he only remained a fe weeks. The Gorham Mfg. Co. imme ately evinced its appreciation of his val by offering him an excellent position its retail department, at the same sala he had enjoyed in Chicago.

To his wife and family in Chicago his d votion was unbounded. Indeed, it is beyo all doubt that it was the necessarily te porary separation from them, coupled wi his sense of disappointment at having be induced by so serious a misapprehensio to leave his Chicago home, that preye upon his sensitive nature and develope the attack of dementia which led to committing suicide.

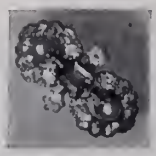
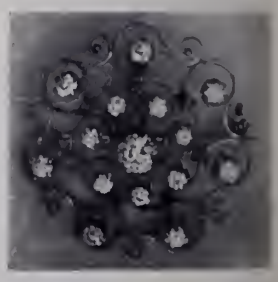
It may be added that the Gorha Mfg. Co. took entire charge of th funeral arrangements and superintended th sending of the body to Chicago for inte ment.

---

H. F. Smice recently found a pearl weigh ing 56 grains in the Mississippi River, nea Dubuque, Ia. The value depends upon i condition after it has undergone peeling, a the outer portion possesses some imperfe tions.

ESTABLISHED 1869.



WILLIAM KINSCHERF,

MANUFACTURER OF

MOUNTINGS AND DIAMOND JEWELRY,

San Francisco Agt., J. A. YOUNG. Office and Factory, 63 MAIDEN LANE, NEW YORK.

# The Truth,
# The Whole Truth,
# And Nothing But the Truth.

THE 10K LINE WITH A 14K APPEARANCE



10 karat.
All 10 karat.
And nothing but 10 karat.
No base metal whatever used.
No lower karat pins, posts, joints, catches or bezels.
No brass or copper stuffing.
We make the splendid 10-K. line with a 14-K. appearance.

Kohn & Co

Camp and Orchard Streets, Newark, N. J.



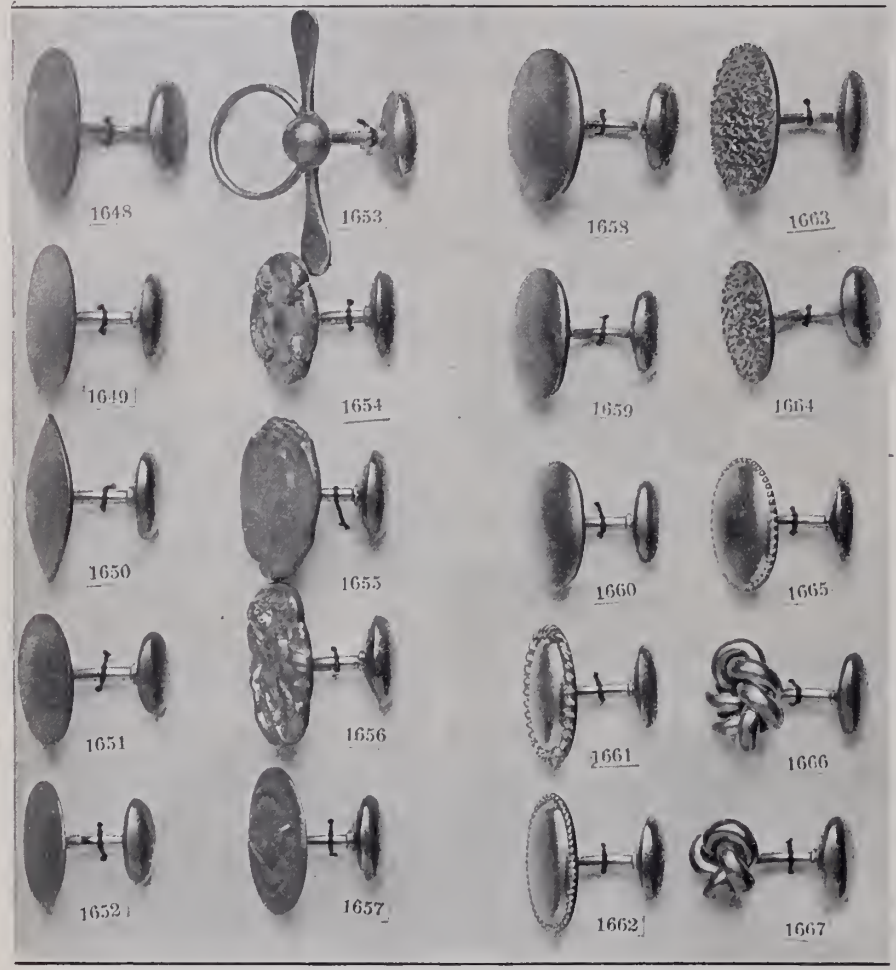
**THE** GOLD CHAIN HOUSE.

ZIRUTH-KAISER CO.,

NEW YORK,
170 BROADWAY,
2-4 MAIDEN LANE.

FACTORY,
NEWARK, N. J.

# 10-K. Cuff Links
## That sell at sight




The above illustrations show a few designs of our full line of 10-K. Cuff Links.

These goods are commanding the attention of progressive jewelers from Maine to California, and are also capturing the trade of customers in all retail stores where they are carried in stock.

**The workmanship is of the finest.**

**Of good weight, substantial, and beautifully finished.**

**With forked-braced posts and also with plain posts.**

A few in your show-window will draw customers into your store, and a sample line in your show-case won't last long. They are "quick sellers."

*Don't miss seeing our full line of Quick-Selling, Popular-Priced Specialties. Our new illustrated catalogue is ready. Shall we mail you one?*

## Scofield & De Wyngaert,

SW TRADE MARK

**Makers of 14-K. and 10-K. Jewelry**

**50 Walnut Street, - - NEWARK, N. J.**


### Suspected Jewelry Thief Assaults Superintendent of Pittsburg, Pa., Detectives.

PITTSBURG, Pa., Sept. 1.—Edward Johnston, a colored man, believed to be a jewelry thief, who said Chicago was his home made a murderous assault upon Superintendent of Detectives Thomas A. McQuaide in the latter's office, in the Public Safety building, this afternoon shortly after 1 o'clock. Johnston had been arrested in a pawnshop in Wylie Ave., while attempting to pawn about $1,000 worth of jewelry.

While the chief detective was examining the prisoner the assault was made. All of the pockets of the man had been searched in quest of jewelry and four watches had been found. When McQuaide stooped over to take off the negro's shoes the latter leaned forward and grabbed a knife lying on McQuaide's desk. The knife had once been a dirk, but had been sharpened down to use as a paper cutter. The superintendent immediately saw that an attempt was to be made on his life, and a lively tussle followed. McQuaide grappled with the man and successfully held the arm holding the knife until assistance arrived. He was badly shaken up, and for a time it was feared that he would have to be sent to a hospital.

When the office door was opened by the detectives who came to assist Mr. McQuaide, the negro made a dart out the passageway and was compelled to run the gauntlet. He was captured, however, though it required four men to hold him. Mr. McQuaide was finally successful in his search, for in the man's shoes were found a number of rings set with diamonds, emeralds and other gems.

The local detectives had warned the pawnbrokers to be on the lookout for this man, and when Johnston appeared at the Wylie Ave. shop word was sent to headquarters and Policeman Thomas Costello arrested Johnston. It is not known as yet where he got the jewelry, but an investigation is being made to see if any jewelry store has been robbed. Little is known of Johnston here.

### Death of Hugh Oppenheimer.

KANSAS CITY, Mo., Aug. 30.—Word was received in this city Tuesday, of last week, of the death at Stamford, Conn., of Hugh Oppenheimer, a former jewelry jobber of this city. The body was brought here for burial.

With his cousin, Herman Oppenheimer, Mr. Oppenheimer began his business career in 1880. The partnership continued for 15 years. Herman Oppenheimer retired in 1895. From that time until 1902 Mr. Oppenheimer conducted the business himself, retiring in favor of Woodbury, Marks & Warner. Ill health caused his retirement and removal to Stamford.

Charles Gundlach, a retail jeweler of Johnstown, Pa., has the sympathy of the trade on the recent untimely death of his 12-year-old son, Earl. The boy met his death by coming in contact with a 60-inch circular saw in Union Valley, near Conemaugh, to which place he had gone for a few days' visit. The boy's face and skull were horribly gashed.

# WHITING MFG. CO. STERLING SILVER
## BROADWAY AND 18th ST., - NEW YORK

TRADE MARK

## VIOLET PATTERN.

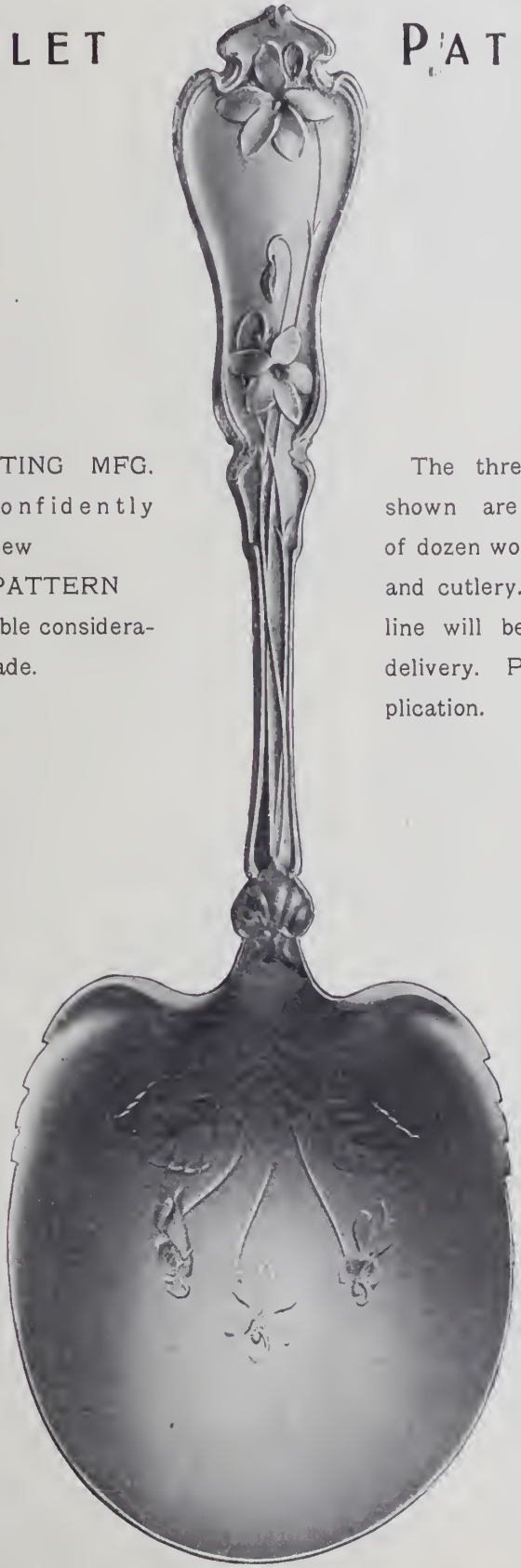


TABLE FORK.

THE WHITING MFG. COMPANY confidently present their new

VIOLET PATTERN

for the favorable consideration of the trade.



BERRY SPOON.

The three pieces here shown are representative of dozen work, fancy pieces and cutlery. The complete line will be ready for fall delivery. Price list on application.



DINNER KNIFE.

TRADE MARK



Another of Our New Patterns THE HERALDIC

Our New Catalogue will be mailed on request

G. W. PARKS CO.

Formerly HAYDEN MFG. CO.

MAKERS OF

Sterling Silver Wares,

NEWARK, N. J.

TRADE MARK TRADE MARK

NEW YORK SALES OFFICE: 21 MAIDEN LANE.

### Further Proceedings Against the Merchants' Supply Co., Columbus, O.

COLUMBUS, O., Aug. 31.—The Merchan Supply Co., of 166 and 168 3d St., again which a petition in involuntary bankrupt was filed Aug. 26, before Judge Thomps at Cincinnati, was taken in charge Wedn day, by Receiver E. C. Ellis, and from l preliminary observations he says there not much left for creditors. He estima that the stock on hand, consisting mostly clocks and jewelry, is worth probal $5,000, and though he refuses to estim the liabilities, it is thought by those in position to know, that they will run to $4 000 or $50,000. The receiver contented hi self with saying the condition of the bu ness was "simply the worst he ever saw."

Suit for $3,464.87 was brought last we in Clark County by Thos. J. Hartley, stockholder and until July 1 general ma ager of the company. Judgment was co fessed. The Cincinnati suit in Unit States Court was brought by Putna Hooker Co., of Cincinnati, and the Bent & Gering Furniture Co. and the Parke burg Supply Co.; West Virginia corpo tions. Their claims are $2,807.02, $707 and $394.05, respectively. Their petition force the company into bankruptcy w followed by one to appoint a receiver, a Attorney Ellis, of Columbus, was nam and placed under $25,000 bond.

As told last week, the company was corporated May 5, 1904, with a capital sto of $25,000, by Thomas and John Hartl Thomas G. Lisle, John C. Chester a Frank Harvey. May 20, 1905, the capi stock was increased to $100,000. No ann report was ever made to the Secretary State, but the receiver has been inform that Thomas Hartley, the first preside was succeeded by A. C. Featherstone, w was president, secretary and treasurer, a by John J. Chester, vice-president. T affairs of the company do not appear to in a good condition, and will be probed the bottom by the receiver.

### Proceedings Continue In Bankruptcy Thos. J. Bradley, Newark, N. J.

NEWARK, N. J., Sept. 4.—Objections claims were made by lawyers represent two sets of creditors at a hearing bef United States Referee in Bankruptcy Edw G. Adams, in this city, Thursday, in bankruptcy matter of Thomas J. Bradl who was until recently in the jewelry bu ness at 372 Broad St. William J. Linil appeared for Mrs. Helen McConville, w has filed a claim for $1,451, and for f other creditors, while Elmer M. Kimba New York, appeared for four large cr itors in that city.

Mr. Kimbark objected to the claim Mrs. McConville, and Referee Adams cided that testimony would have to be tak on that point. Lawyer Linihan exam the New York claims and objected to th of them because the notes were copies stead of the original documents. He w sustained by Referee Adams, and was t in a position to control the election of trustee in bankruptcy. He nominated M McConville. Lawyer Kimbark delayed selection by moving and obtaining an journment until Sept. 6, when he is to p

THE BEAUTY OF THIS NEW PATTERN DOES NOT NEED BE TOLD — IT SPEAKS FOR ITSELF

Jeanne d'Arc



Made by
Simpson, Hall Miller & Co.
International Silver Co. SUCCESSOR
Wallingford, Conn., U.S.A.

NEW YORK · CHICAGO · SAN FRANCISCO · TORONTO

SEND FOR PRICE LIST

Large Meat Fork

Salad Spoon

Salad Fork

Silversmiths to the American People

TRADE MARK Sterling

TRADE W&H MARK



THE W. & H. Locket line for the Fall season is not only equal in all respects to past displays, *but a great deal better*—each design is a notable creation. There are many reasons for superiority in our product—

We manufacture lockets exclusively; we are backed by fifty years' experience; *we set the locket styles.* The judicious buyer will appreciate these points. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. **Wightman & Hough Co.,** PROVIDENCE, R. I.

**ESTABLISHED 1865**

*"Odd and exclusive novelties not found in other lines."*

TRADE MARK

# S. Cottle Co.

**A new and complete line of 14 k. Gold Pungents, Vinaigrettes, Knives, Bon Bon and Puff Boxes.**

## THE GREEK BRACELET
## IS SOMETHING NEW.

***31 East 17th Street, New York City.***

# Roger Williams Silver Co.

**OUR NEW FLAT WARE PATTERN,**

## THE PLYMOUTH.

We claim this to be a reproduction of the oldest Colonial design.
We make a complete line in ounce and fancy pieces.
Send for price list.

SALESROOM, 860 Broadway, New York. Samples Only.

FACTORY AND OFFICE, 101 Sabin St., Providence, R. I.

duce the original notes of the claims wh were disallowed.

Lawyer Linihan declared that the de was a trick played in the hope of gettin more favorable offer of settlement of claims than had yet been made.

Mr. Linihan has been ordered to sh cause why he should not be adjudged gu of contempt of court because of his fusal to testify in the bankruptcy proce ings. Mr. Linihan takes the ground that cannot be compelled to divulge what knows about Bradley and his affairs, such knowledge came into his possess in a confidential way as Bradley's legal viser.

### Package Containing $1,000 Worth Precious Stones Stolen from St Louis, Mo., Jeweler.

ST. LOUIS, Mo., Aug. 30.—A pack containing precious stones valued at o $1,000 mysteriously disappeared Mon from the establishment of H. H. Gerha 3329 Olive St., this city, and thus far efforts to run down the thief or thieves the police have proved futile.

The missing articles include the foll ing: One yellow diamond, 3½ carats; white diamond, 1½ carats; six white monds, each weighing ⅛ carat; two rubies; 36 diamonds, each 1-6 carat, and other separate packages, containing quoises, opals, small white diamonds imitation diamonds.

The stolen property was in a regular je eler's wallet, 8x3x2½ inches in size, and was put in a small box marked "Willi Ewes, Chicago," and placed in the safe. Gerhardt says that he went out shortly fore noon Monday, and spent the grea part of the day downtown on import business. He left the store in charge an employe named Thomas Ferguson. discovered his loss upon returning at P. M., and immediately called in two trol men, who were asked to make an vestigation. Ferguson, in a statement m shortly after the robbery, declared that had the package in his hands at 11 o'clo just after Mr. Gebhardt's departure. replaced it carefully in the safe, he c tends, and then went about his business

Ferguson and another employe nam Richter were in the store during the ent day, and neither can imagine how the th managed to elude them.

### Chas. Zeitler, Portland, Ore., Files V untary Petition in Bankruptcy.

DENVER, Colo., Sept. 1.—A volunt petition in bankruptcy has been filed the United States Court here by Char Zeitler, a jeweler at 752 15th St. Acco ing to a schedule of his assets and liab ties, filed with the petition, his debts are n very heavy.

Mr. Zeitler, who is 45 years old, was f 14 years in the employ of Sam Meyer, of t city, and started in business for himself j four years ago. He carried a stock of abo $1,000, and did a comparatively small bu ness. He is well known and highly thoug of in the jewelry trade, both in this city a the wholesale centers, and his friends ho that his present difficulties will soon be a justed on a basis satisfactory to himself a his creditors.

The New Standish

MADE IN FULL LINE OF PLAIN & FANCY FLATWARE

Wm. B. Durgin Co

DESIGNERS & MAKERS OF WARES IN STERLING SILVER

925-1000

Concord, N. H.

WESTERN UNION WIRE DIRECT INTO OFFICE. LONG DISTANCE TELEPHONE



For the Retail Jewelry Trade Only

NEW YORK OFFICE

322 Fifth Avenue




# OFFICIAL SOUVENIR

of

# Portland Fair

Concession secured by

## Watson & Newell Co.

We not only make and control the official souvenir, but also have the largest variety of other Portland spoons on the market.

## Watson & Newell Co.

NEW YORK
CHICAGO
ST. LOUIS
DENVER
SAN FRANCISCO

WORKS:
ATTLEBORO, MASS.





### Death of Robert B. Smith.

BALTIMORE, Md., Sept. 1.—Robert I Smith, 70 years old, one of the olde jewelers in this city, and a well-known cit zen of Northeast Baltimore, committe suicide at his home, 723 Alsquith St., th morning by shooting himself. He fire three shots, the first of which entered h right breast and passed through his bod coming out of his back and falling upon th floor. The second shot penetrated his for head, while the third shot went wild an struck the ceiling of his bedroom on th second floor, where the deed was commi ted. Coroner Caruthers, of the northeas ern district, viewed the body and gave certificate of suicide.

It was Mr. Smith's second attempt at end ing his life, the first having been made la December. At that time he secured a r volver and cartridges from a dealer on Ha rison St. The dealer's suspicion of M Smith's actions at the time of the purcha led him to place cartridges in the pist which had no caps. A day later the jewe returned to the dealer's store and upbraide him for selling bad cartridges. The deal then took the weapon from him.

Worry over financial reverses, resulti from the Baltimore fire, and grief over th death of John M. Jones, grand secretary the Maryland Lodge of Odd Fellows, a believed to have unbalanced the jeweler mind. He was a prominent Odd Fello and a close friend of the grand secretar Dread of the yellow fever plague in Ne Orleans also preyed upon his mind, he hav ing at one time suffered with the fever.

The deceased conducted a jewelry bus ness at 408 E. Baltimore St. for 30 year He lost money by the fire, and later move his business to N. Gay St. A short tim ago he retired. He was a native of Eng land and came to this country about 35 yea ago. For many years he conducted an ex clusively wholesale jewelry business

### Statistics as to Workers in Cloc Watch, Gold, Silver and Brass Trades.

Fresh data from the Federal Census Bu reau was received this week regarding th allied brass, horological and jewelry indu tries. The new figures tell the number persons over 10 years of age in the Unite States engaged in the three businesses, an subdivided by sex and social conditio The figures follow:

| Single or unknown: | *Brass workers.* | *Clock and watch workers.* | *Gold an silver worker* |
|---|---|---|---|
| Males | 11,630 | 7,474 | 9,245 |
| Females | 788 | 4,304 | 5,819 |
| Total | 12,418 | 11,778 | 15,064 |
| Married: | | | |
| Males | 13,394 | 10,927 | 9,865 |
| Females | 72 | 304 | 315 |
| Total | 13,466 | 11,231 | 10,180 |
| Widowed: | | | |
| Males | 792 | 866 | 570 |
| Females | 26 | 175 | 195 |
| Total | 818 | 1,041 | 765 |
| Divorced: | | | |
| Males | 54 | 106 | 86 |
| Females | 4 | 32 | 51 |
| Total | 58 | 138 | 137 |

The store of W. Heckman, Meadville Pa., has been entirely renovated.




## *ALOIS KOHN & CO.*

*16-18 Maiden Lane,*
*New York.*

TRADE K MARK

*THE GOLD CHAIN HOUSE*

*1850 & 1905*

STERLING SILVER

# RICH AMERICAN CUT GLASS

AND SILVER PLATE



IN these departments our Warerooms contain an almost endless variety of patterns and values. The out-of-town dealer will do well to call upon us on his arrival in the city and inspect what we have in the lines covered. Make your headquarters with us, whether you purchase largely or not—that is your privilege and our wish—and we offer you the freedom of our New York establishment.

**FACTORIES**

THE MERIDEN CUT GLASS CO.
THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

# INTERNATIONAL SILVER COMPANY

**Warerooms**

**9-11-13-15 Maiden Lane, New York**

GENERAL OFFICE, MERIDEN, CONN.

*The A. B. C. of*

**Wuerttemberg Plate**

**A**rtistic models
**B**eautiful lines
**C**lean workmanship
**D**istinctive subjects
**E**xquisite taste
**F**aultless execution
**G**uaranteed purity
**H**ard Britannia basis
**I**mmaculate surface
**J**udicious distribution
**K**aleidoscopic variety
**L**eading styles
**M**odern ideas
**N**umerous novelties
**O**riginal designs
**P**opular staples
**Q**uick sales
**R**eliable quality
**S**terling silver plating
**T**empting collections
**U**niform prices
**V**ictorious supremacy
**W**arranted marking
**X**cellent values
**Y**early progress
**Z**ealous attention

**Wuerttemberg Plate Co.**
Wuerttembergische Metallwaren-Fabrik
Geislingen-Goeppingen,
London. New York. Paris.

*Plate in all Finishes.*
*Art Bronzes, Electroliers,*
*Copper, (Modern and Antique) Brass.*

*New York Office and Showrooms at,*
*43-51 WEST FOURTH STREET.*

Our Broadway Pilot shows the way.
Ask for free copy.


### Death of Capt. George Doty.

DETROIT, Mich., Sept. 1.—Capt. George Doty, aged 90 years, a resident of Detroit since 1825, is dead at his home at 43 Hancock Ave. He came here from New York in 1825, taking up a claim here that was covered by forests. He established the first jewelry store in Michigan in Detroit, and for many years his place was considered the finest establishment of the kind west of New York.

Deceased was the oldest Odd Fellow in Michigan and one of the three old pioneers living here. Capt. Doty is survived by a widow and three daughters.

### Death of Geo. W. Hauenstein.

RED WING, Minn., Aug. 31.—George W. Hauenstein, a prominent jeweler and well known citizen, of this city, was drowned in the Mississippi river here yesterday, in sight of a crowd. A launch race was in progress and Mr. Hauenstein was standing up in a skiff, when a wave struck his craft and capsized it. He uttered a cry for help and sank, the swift current carrying him along under the water, so that the body was not found the same day.

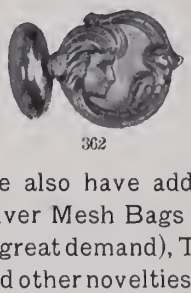
Mr. Hauenstein was about 55 years old. He is survived by a widow and three grown-up children.

## National Monthly Import and Export Statistics.

WASHINGTON, D. C., Sept. 1.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for July, 1904 and 1905, and for the seven months ending July, 1905:

| | *July*, 1904. | *July*, 1905. | 7 *Months Ending* *July*, 1904. | 7 *Months Ending* *July*, 1905. |
|---|---|---|---|---|
| **IMPORTS.** | | | | |
| Clocks and parts of | $39,217 | $27,421 | $285,789 | $191,770 |
| Watches, materials and movements | 178,942 | 245,904 | 1,179,584 | 1,390,556 |
| Diamonds, uncut, glaziers' diamonds, etc., and watch jewels (free) | 750,700 | 835,326 | 5,634,216 | 6,070,835 |
| Diamonds, n. e. s., not set (dutiable) | 945,386 | 2,533,490 | 6,072,141 | 10,947,088 |
| Diamond dust, or bort | 18,151 | 2,132 | 426,580 | 342,789 |
| Precious stones, rough or uncut (free) | 2,089 | 9,363 | 35,633 | 43,999 |
| Precious stones and pearls, not set | 375,109 | 454,523 | 1,663,493 | 4,166,019 |
| Jewelry and manufactures of gold and silver | 104,864 | 98,191 | 881,118 | 624,496 |
| **EXPORTS OF DOMESTIC MERCHANDISE.** | | | | |
| Clocks and parts | $74,172 | $88,887 | $668,477 | $685,148 |
| Watches and parts | 72,288 | 66,299 | 611,441 | 632,336 |
| Jewelry and manufactures of gold and silver | 94,873 | 95,904 | 670,814 | 804,459 |
| Plated ware | 58,473 | 70,682 | 388,269 | 380,583 |
| **EXPORTS OF FOREIGN MERCHANDISE.** | | | | |
| Clocks and parts | ..... | ..... | $402 | $290 |
| Watches, materials and movements | ..... | $1,182 | 1,901 | 15,880 |
| Diamonds, rough, including miners', glaziers', etc. | ..... | ..... | 500 | 185 |
| Diamonds, n. e. s. (dutiable) | ..... | ..... | 9,640 | ..... |
| Other precious stones and pearls, not set | $93 | 97 | 40,015 | 608,515 |
| Jewelry and manufactures of gold and silver | 5,664 | 67 | 14,814 | 13,708 |


**Novelties that are Ready Sellers.**


12


362

We also have added Sterling Silver Mesh Bags (which are in great demand), Toilet Ware, and other novelties, to our line.

Always something new.

It is time now to place your Fall order, but before doing so, it will pay you to see our hollow-ware line. Tea Strainers, Napkin Rings, Child's Cups, Loving Cups, Etc., most artistic and attractive in design.


358

**PRYOR NOVELTY CO.**
473 Washington St., Newark, N. J.
Mfg. Jewelers and Silversmiths.

STERLING (N P C) SILVER.
.925 FINE.

ROLLED GOLD PLATE
**SEAMLESS WIRE AND TUBING**
**DUNBAR, LEACH, GARNER CO.,**
MANUFACTURERS,
ATTLEBORO, - - - MASS.

# COMMUNITY SILVER

The designs and quality of "**COMMUNITY SILVER**" are right. Our success has proved this. We are now free to devote all our energy to one point—to securing customers for you. This will require persistent and effective advertising.

We are, therefore, running this Fall in all the leading magazines the most effective series of silverware advertisements ever produced—advertisements that will help you sell. This will mean an increased demand for "**COMMUNITY SILVER**"—a demand which the people of your town will look to you to satisfy.

Remember that your profit on "**COMMUNITY SILVER**" is unusually large and order now. Inquire of your jobber or write us.

ONEIDA COMMUNITY, LTD.
ONEIDA, N.Y.

Founded in 1848.

New York Salesroom: 395 Broadway

FALL, 1905 FALL, 1905

# COMBS and BRACELETS



These Cuts are ¾ Actual Size.

This will be a COMB and BRACELET season. We are thoroughly prepared for this, and offer you a line of both, in solid gold and gold filled, at prices that will appeal to both you and your trade.

These, together with our usual complete line of

**DIAMOND RINGS, GOLD AND DIAMOND JEWELRY, CHAINS, FESTOONS, HAT PINS, Etc.**

are now on the road.

A card to us will bring our representative to you when in your section.

You will agree with us after inspecting our lines that we have the right goods at the right prices.

## JULES ASCHEIM

37-39 MAIDEN LANE NEW YORK

LAST MONTH WE ADVISED OUR FRIENDS TO **BUY COPPER!**
THOSE WHO FOLLOWED OUR ADVICE HAVE BEEN ABLE
TO **SELL COPPER** AT GOOD PROFITS!
WE AGAIN ADVISE YOU TO BUY COPPER!!



HERE'S ANOTHER TIP! **BUY "GREEN COPPER"** (VERD ANTIQUE)
MADE IN THE "APOLLO STUDIOS," OF GREEN OPALESCENT **GLASS**
COVERED WITH **METAL** IN **VERD ANTIQUE FINISH.**
WRITE FOR ILLUSTRATED SHEETS.

## APOLLO SILVER CO.,

**BERNARD RICE'S SONS, Proprietors,**
MAKERS OF
FINE SILVER-PLATED WARE, REAL COPPER AND VERD ANTIQUE,

FACTORY { 4-6 MARION ST. / 187-189 ELM ST. } NEW YORK.

542 BROADWAY,
NEW YORK.

### New York Creditors of Robt. Castelberg Jr., Expect Their Claims Will Be Settled.

According to reports given out by New York diamond merchants, who advanced goods on consignments to Robert Castelberg, Jr., formerly of the Castelberg National Jewelry Co., Washington, D. C., and Baltimore, Md., his indebtedness to them is likely to paid, at least in part. Several of the creditors paid flying trips last week to Baltimore for the purpose of conferring with Castelberg's father, Jacob Castelberg, B. H. Davis, of B. H. Davis & Co., the largest creditors, was in that city for several days, and gave out a statement that he expected everything to be settled quite satisfactorily. Sol. Lindenborn, another creditor, returned yesterday from Baltimore; Mr. Bonner, of Bonner & Co., was also away from New York for several days. An account of Mr. Castelberg's disappearance was published last week.

As far as a representative of THE CIRCULAR-WEEKLY could learn, by making inquiries yesterday at the office of the New York firms interested, a definite settlement has not yet been made, but there is hope that this will be effected within a few days. There is no claim that the missing man's relatives are legally responsible for the payment of the diamonds which he had with him at the time when he disappeared, so that any payments made by his father or others are understood to be purely voluntary. It is said that the New York creditors, while they were in Baltimore, received assurances on which they base their belief that at least a portion of the indebtedness incurred by the missing man will be paid by his relatives.

Jacob Castelberg, father of the missing man, in an interview published in a Baltimore paper, said that a message had been received a few days before, indicating that Robert was either in Oklahoma or Indian Territory. He said that his son did not have jewelry to the value of $50,000 when he disappeared, as had been reported. At the time that his son went away the total amount of the jewelry which he had on consignment, according to the father's statement, was worth about $25,000, and most of this was afterwards found in the safe of the United States Hotel at Saratoga.

It seems that Castelberg attended the races at Brighton and Sheepshead Bay, selling diamond jewelry at these resorts, and later went to Saratoga with the same purpose in view. He was quite successful in making sales, but was unfortunate in placing bets on the horses, which resulted in losses aggregating $12,000 or $13,000, according to the reports that have been circulated. It is possible that these losses somewhat preyed on his mind, so that he decided to go into seclusion for a time.

---

BALTIMORE, Md., Sept. 4.—The mysterious disappearance of Robert Castelberg, son of Jacob Castelberg, president of the Castelberg National Jewelry Co., of this city, was settled to the satisfaction of all this week when it was announced by Mr. Castelberg that his son had been found and that his business affairs were in good shape. An announcement has been made to the New York creditors of the young man to the effect that they would be paid in full.

# BUY THE BEST.

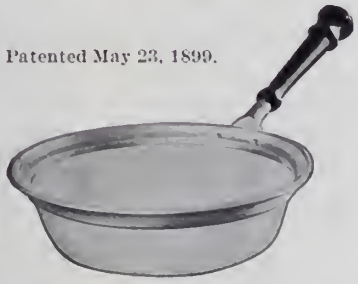
**"METEOR"**
Circulating
Coffee Percolators
**Save One-Third.**



No. 5793 "Meteor."

**IVORY ENAMELED FOOD PAN OR BLAZER.**

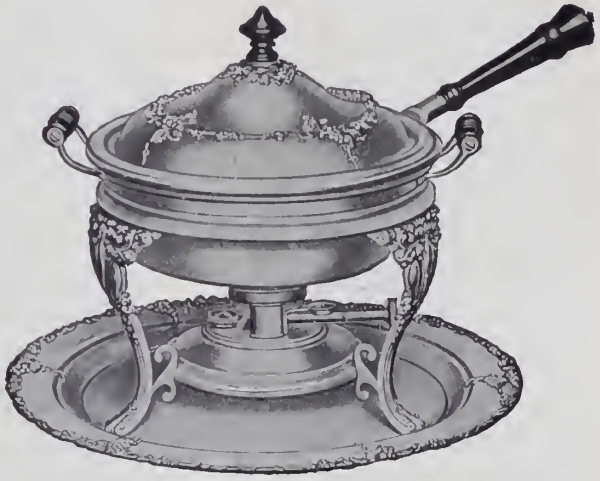
Patented May 23, 1899.



THE GREATEST IMPROVEMENT EVER MADE IN A CHAFING DISH.

Pure, clean, durable. It is so constructed that food can only come in contact with the Ivory Enameled Dish. The top rim being plated, the complete Chafing Dish has the same appearance as when made entirely of metal.

**CHAFING DISHES**
with
Seamless IVORY Enameled Food Pan.



No. 265 Chafing Dish and No. 3614 Waiter.

## PRIZE TROPHIES.

Solid Copper with English Pewter Mountings, and English Pewter Throughout.

TEA WARE, TABLE KETTLES, HOTEL WARE, BAKING DISHES, Etc.
Best and most complete line on the market.

**"M. & B." CHAFING DISH ALCOHOL.**

This "Alcohol" is especially prepared for use in Alcohol Lamps. Unequaled for use under Chafing Dishes, Coffee Percolators, etc. It should be in the stock of all first-class dealers.

Catalogue No. 40 J. will be sent on request.

# Manning, Bowman & Company,

## MERIDEN, CONNECTICUT.

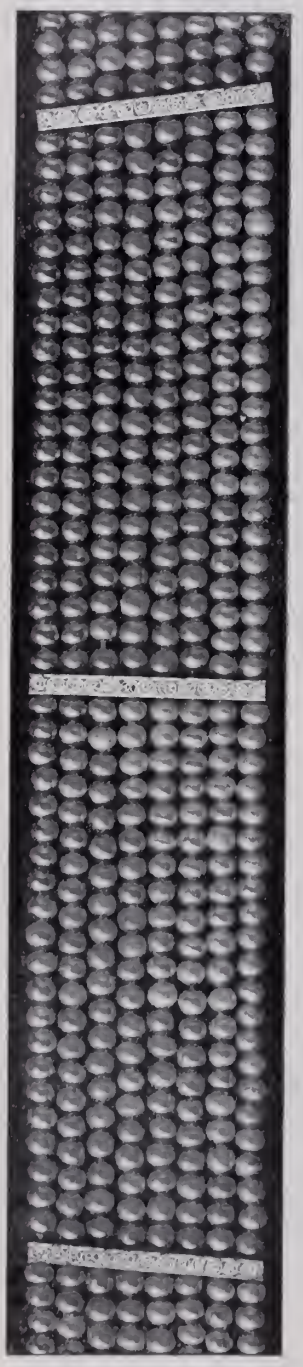
NEW YORK. CHICAGO. SAN FRANCISCO.

# PEARL COLLARS,

**HIGH GRADE, CORRECT STYLE, PERFECT FINISH,**

All widths from three to twelve strands, as carefully made and of same appearance as a collar of Genuine Pearls.

**Send for a selection.**



Novelty Jewelry in Sterling Silver only, all finishes, Brooches, Pendants, Rings, Bracelets, Jeweled Combs, Collar Supporters, Scarf Pins.

**George H. Cahoone & Co.,**
Providence, R. I.
New York: 9 Maiden Lane.


## Man and Woman Arrested in Albany, N. Y., for Working Substitution Game on Jewelers.

ALBANY, N. Y., Sept. 2.—The police of this city have in their custody a man and woman charged with larceny, who are believed to be wanted for several jewelry thefts in different sections of the country. The man, who gave his name as John H. Sloan, and the woman who said she was Esther Wright, were arrested on the charge of stealing a $115 diamond ring from the store of W. F. Antemann & Co., 221 N. Pearl St., it being claimed that they obtained the ring by substituting one with a smaller stone in a tray of diamonds shown to them.



JOHN H. SLOAN.



ESTHER WRIGHT.

The prisoners were brought before Judge Scott, and after a conference with their counsel it was announced that Sloan would waive examination and go to the Grand Jury, while Esther Wright was taken back to the House of Shelter until Monday, when she is to be released on bail. The four rings found in the possession of the man and woman when searched were marked as follows: One containing a ¼ carat diamond bears the number 12121, another with a ¾ carat stone is numbered 12096, one with a ⅜ carat diamond is marked 1366, and the fourth having a ½ + 1/16 carat stone is marked with the letters S. F. 879.

A number of jewelers and clerks who were called to headquarters to examine the prisoners failed to identify the rings, though a member of Marston & Scamon, 18 S. Pearl St., recognized the couple as having visited his store Wednesday and looked at diamond rings. The woman visited the Van Heusen Charles Co., 468 Broadway, but was shown only one ring at a time, and took none. James W. Sanders and Charles Bickeman,


# The Comb House

We manufacture a complete line of

**FINE MOUNTED COMBS**

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

**Wagner Manufacturing Co.**
**41 Union Square,**
**New York.**

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

# A Winner— "The Violet"

**An Artistic Creation in French Gray Finish**



"Violet" Berry Spoon

**Highest Quality Silver Plated Ware**

**Twenty-five Pieces Now Ready**

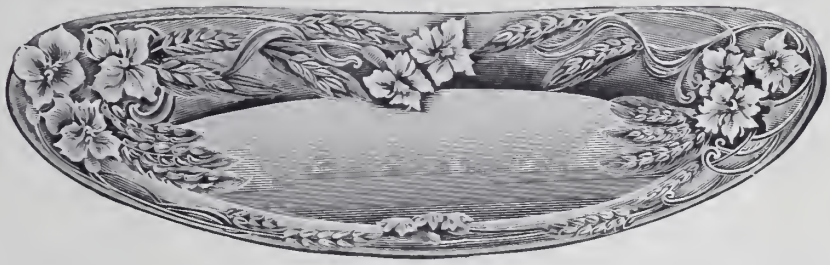
**Shown in Our New Catalogue, No. 10**
POSTAL BRINGS IT

## SIMEON L. & GEO. H. ROGERS COMPANY, Hartford, Conn.

**TWO SELECTIONS FROM OUR EXTREMELY CHOICE AND UP-TO-DATE LINE.**

We offer a buyer an assortment to select from which is larger and more varied than that offered by any other house in our line.

We manufacture under one roof complete lines of Silver Plated Hollowware, Hotel Ware, Ormolu Gold Clocks, Jewel Caskets, Picture Frames and Novelties of every description.



No. 350. "THE BREAD WINNER." Length 12½ in.
French Gray Border, Burnished Center. $26.25 per doz., Less Trade Discount.



No. 3536. GLOVE BOX. Size 9¼x3⅛x4 inches high.
Ormolu Gold Plated. Highly Burnished.

We also make Sterling Silver Goods to order and are Headquarters for Loving Cups and Trophies for all events.

Our Repair Department is one of our Special Features. In same we employ only the very best mechanics and repairs made by us have always proven highly satisfactory. Don't discard your old Silverware. Send it to us. We will make it equal to new.

## ANCHOR SILVER PLATE COMPANY,

**Main Office and Works: ST. PAUL, MINN.** **SAN FRANCISCO, CAL., Office: 738 Mission Street.**



There is a demand for

**Crosses**

*The* P. & B. Co. Line is attractive, and made up of rapid sellers. If you use well-made goods, we have them.

We are the largest exclusive makers of 10 Karat jewelry.



Ask your Jobber for the P. & B. Co. Lines of

Lockets, Cuff Buttons,
Tie Clasps, Scarf Pins,
Baby Pins, Brooches,
Bead Necks, Fobs and Crosses.



**Potter & Buffinton Co.,**
**Providence, R. I.**

New York Office,
65 Nassau St.

San Francisco Office,
206 Kearny St.



EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.



**JOHN SCHUMACHER**

workmanship and design applied to Jewelry stands for the very highest perfection and desirability.

JOHN SCHUMACHER,
Mfr. of HIGH GRADE DIAMOND MOUNTINGS,
64 Fulton Street, NEW YORK.


jewelers of Schenectady, were also visite by the prisoners, and it is believed that number of jewelers in the surroundin towns may be able to tell something abou them. At the hotel where the prisoners wer was found a box of jewelers' ring tags c almost every description.

Sloan is 23 years old, and is said to be clothing salesman by occupation. Esthe Wright says she is 25.

### Death of William H. Robinson.

WORCESTER, Mass., Sept. 5.—William H Robinson, senior member of the firm o Robinson & Anderson, 375 Main St., die suddenly Sunday night at his home in th city. He had been talking to his daughte when he complained of the heat, and whi the window was being opened he fell fro his chair, dying a few hours later.

William H. Robinson was born in An herst, Oct. 19, 1835. After completing h education he went to Knoxville, Tenn., f a few years and carried on the dry goo business. He then returned to New En land, where he located in Boston, operatin a gentlemen's furnishing store until 186 Seeing possibilities in Worcester, he wen into business in the jewelry trade and lat established the business with which h name has since been connected. In 18 the Robinson-Hilton Co. was incorporate taking over the business, but in 1902 th corporation was dissolved on Mr. Robin son's application and he continued alon until December of last year. In Marc last the present firm was established by M Robinson and H. S. Anderson.

Mr. Robinson is survived by a widow three sons and two daughters.

### Importations at the Port of New York.

*Weeks Ended Sept. 2, 1904, and Sept. 1, 1905*

| | 1904. | 1905 |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $75,425 | $119,0 |
| Earthen ware | 18,015 | 24,1 |
| Glass ware | 52,418 | 1,0 |
| Optical glass | ..... | 1,0 |
| Instruments: | | |
| Musical | 12,006 | 13,8 |
| Optical | 12,734 | 4,1 |
| Philosophical | 4,475 | 4,0 |
| Jewelry, etc.: | | |
| Jewelry | 13,214 | 16,2 |
| Precious stones | 375,605 | 288,9 |
| Watches | 30,761 | 50,5 |
| Metals, etc.: | | |
| Bronzes | 10,388 | 6,9 |
| Cutlery | 31,986 | 38,5 |
| Dutch metal | ..... | 8,4 |
| Platina | 19,410 | 21,3 |
| Plated ware | 605 | .... |
| Silverware | 9,475 | 1,6 |
| Miscellaneous: | | |
| Alabaster ornaments | 577 | 2 |
| Amber | 1,389 | 2,5 |
| Beads | 3,992 | 9,1 |
| Clocks | 8,180 | 5,0 |
| Fans | 2,356 | 6,3 |
| Fancy goods | 8,337 | 7,2 |
| Ivory | 11,244 | 7,1 |
| Ivory, manufactures of | 960 | 2,3 |
| Marble, manufactures of | 12,939 | 30,1 |
| Statuary | 6,073 | 9,3 |

A man giving his name as Thomas Mitch ell was taken into custody, last week, i Moline, Ill., accused of larceny by H J Peters, a retail jeweler of that place. Mitch ell, it is alleged, entered the jewelry estab lishment and, while examining several watches under the pretence of intending t buy one, slipped one in his pocket. Th jewelry clerk discovered the theft and th watch was recovered.

# ANOTHER BUNCH OF GOOD THINGS!

We can't illustrate or Catalog many of the "Good Things." It will pay you to call at our Salesrooms The best Assorted Novelty and Jewelry Stocks in New York.



Here are 3 dozen heavy Sterling Silver

## THIMBLES

This assortment of styles and finger sizes are put up in a neat, substantial quartered oak, glass top case.
Write for prices.

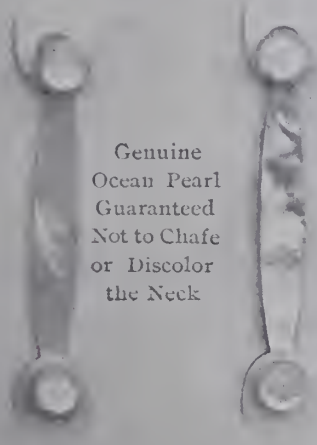


One half dozen

## POCKET KNIVES!

These are Rapid Sellers.

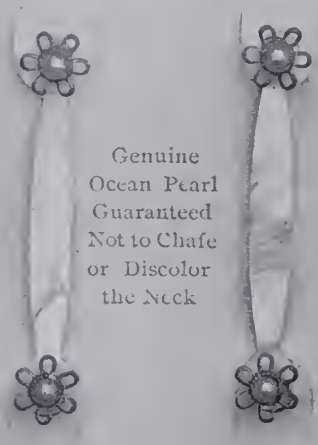
Ladies' Collar Supporter
Excel



Genuine Ocean Pearl Guaranteed Not to Chafe or Discolor the Neck

335XX
No Collar Rests well without it.

Ladies' Collar Supporter
Excel



Genuine Ocean Pearl Guaranteed Not to Chafe or Discolor the Neck

336XX
No Collar Rests well without it.

Here is one of the best "Hits" of the Season If you want prosperity buy all your Jewelry needs from

M. J. AVERBECK, Manufacturer and Importer, 19 Maiden Lane, New York.

BRACELETS,

The kind you have been looking for.

WE HAVE 'EM

all shapes and sizes. TRY US.



CHAS. L. TROUT & CO.,

15 Maiden Lane, NEW YORK.

## Providence.

Among new firms is C. H. Eibel & Co., located at 53 Warren St., for the manufacture of fountain pens.

While the Attleboro jewelers are said to have found that the exclusion policy being followed by the Chinese is affecting them somewhat, the same does not apply locally, to any extent, so far as can be learned.

Among buyers who were in town last week were Joseph Brown, Chicago; T. O. Loveland, Iowa City; Charles Strauss, New York; Mrs. C. J. Walters, Philadelphia; J. D. French, Chicago; W. C. Blair, Boston; James Eastwood, New Glasgow, N. S.

Henry Fletcher, treasurer of the Fletcher, Burrows Co., manufacturing jewelers, 53 Clifford St., was unfortunate enough to receive the attentions of a gang of four burglars last Wednesday night, the quartet taking their time in ransacking his house, at 105 Parade St. They secured loving cups, silverware, clothing, a typewriter and other valuables. Mr. Fletcher and his family are at their summer home, and the house was unoccupied at the time of the visitation. Four men were arrested Thursday night in connection with the robbery, waived examination and were held for the Grand Jury.

The Providence tax list for the year 1905 has just been completed and shows that the city is prospering, a gain of over $14,000,000 in the valuation of the taxable property having been made over last year. The total valuation is $222,391,940, and of this $166,877,600 is real estate and $55,514,340 is personal. Among those affiliated with the jewelry industry, who are reckoned among the heavy taxpayers, being assessed for $50,000 or more, are the following: William Armour, George M. Baker, B. A. Ballou, $83,600; Belcher & Loomis, $100,000; Beverly Land Co., $466,900, Blanchard, Young & Co., $150,000; Boston Store Land Co., $593,680; Browne & Sharpe Mfg. Co., $1,846,420; John M. Buffinton, $55,140, Callender, McAuslan & Troup Co., $845,920; George B. Champlin, $94,220; Champlin Co., $75,000; William O. Cornell, $51,800; Joseph P. Cory, $162,700, George H. Darling estate, $198,400; Michael Fitzgerald, $120,760; Theodore W. Foster & Bro. Co., $170,340; James A. Foster, $117,860; James A. Foster Co., $81,480, Gorham Mfg. Co., $956,260; William C. Green, $57,940; Charles F. Irons, $95,660; H. A. Kirby Co., $100,000; Lederer Realty Corporation, $515,620; Otto C. Lenz, $51,540; William H. Low Estate Co., $729,960; Edwin Lowe Estate Co., $73,100; Manufacturers' Building Co., $344,580; E. C. Ostby, $103,440; Ostby & Barton Co., $324,300; Horace Remington and wife, $58,300; William A. Schofield, $65,440; John Shepard, Jr., $108,000; Shepard Land Co., $223,080; John Shepard, Jr., Real Estate Co., $692,020; Tilden-Thurber Co., $51,900; Union Hardware & Electric Supply Co., $115,000; United Wire & Supply Co., $73,720; Waite-Thresher Co., $50,000; William H. Waite, $180,100; Washington Real Estate Co., $156,680, Dutee Wilcox, $278,480.



*Little Journeys—No. 5.*

*To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. Your jobber has them.

Whiting & Davis,

Plainville, Mass.

New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*

# Fall is Here

VACATIONS are over, everybody is settling down to business and the beginning of the Fall rush is in sight.

Business promises good everywhere—general conditions were never better—and there's a big season ahead for the jeweler who prepares for it in time.

Let your trade find you prepared when they begin to call.

For chains, stock up with

## SIMMONS WATCH CHAINS



Do it now, before trade gets brisk and your time is limited, and the wholesalers' lines are broken.



The jobbers' salesmen are out, ready to show the newest and best of the Simmons patterns.

Don't delay making your selection and don't be afraid to put in a good big assortment. Make an early showing of them and insure getting your full share of this Fall's business.

**R. F. SIMMONS COMPANY,**

Main Office and Works, **Attleboro, Mass.**

Salesrooms, 9-13 Maiden Lane, New York,
103, State Street, Chicago.

# A. & B.

**HEADQUARTERS**

**FOR**

**WALTHAM WATCHES.**

**EVERY GRADE.**

**DON'T HESITATE**

to send here for your wants in Watches because you don't know us—we are easy to get acquainted with. We do not object to sending liberal memo. packages—we solicit the privilege from responsible dealers.

**AVERY & BROWN,**

**68 Nassau St., New York.**


## Attleboro.

Dolliver S. Spaulding, of D. S. Spaulding & Co., Mansfield, has returned from a visit in New York.

A. B. Smith, who recently started manufacturing in this city, has removed his home to the suburbs of Boston.

E. A. Fargo, of E. A. Fargo & Co., Taunton, formerly of Attleboro, with Mrs. Fargo, was with the Attleboro colony at Cottage City last week.

Col. Sidney O. Bigney, of S. O. Bigney & Co., was acclaimed as a sure winner in his campaign for the Governor's Council, at a big political clambake, last week.

Willard A. Engley, who recently withdrew from Engley, Wetherell & Co., has returned from an auto tour of Massachusetts, Vermont and New Hampshire.

William C. Tappan, of the D. F. Briggs Co., left last week for Connecticut to watch the performance at the racecourses of the horses owned by himself and his brother, Charles H. Tappan.

The first official news that the Attleboro jewelry manufacturers had of the Chinese boycott now in force has been received in recent letters from Messrs. Keegan & Rosencrantz, the well known Chinese representatives of American manufacturers. In a letter dated from Shanghai, China, July 25, Keegan & Rosencrantz write that the outlook is very black at present, and if there is no improvement within another two weeks they will move on to Manila. Letters conveying the information regarding the boycott have been received by all the firms which the "Irishman and the Je represent. They convey the first auther information that the boycott is a real m ace to the American trade, instead of movement designed perhaps to foster trade along certain lines. Keegan & F senerantz represent a number of jewe firms in Attleboro, Providence, Taunt New York and Philadelphia, including D. F. Briggs Co., C. H. Allen & Co., R & Barton, and others, and the fact that tl regard the situation as almost hopeless present is taken by the trade to mean t there will be a serious falling off in American trade in China.

## North Attleboro.

TRADE CONDITIONS.

Business is very good. A local manufactu jeweler in speaking about the business outl Wednesday, voiced a general sentiment when said: "I expect to make more money this than I made any Fall in the past 10 years. outlook for trade is excellent and I expect th will hardly be able to fill the orders that come i

Several of the local manufacturing jew ers are now obliged to operate a portion their factories at night to fill the ord that are pouring in from the western m kets.

J. F. Sturdy, of J. F. Sturdy's Sons, among the veterans present at the 44th niversary reunion of the 18th Massachuse Regiment, held at Chartley, Mass., recent

Some of the employes of the Jencks b factory of Pawtucket, which was recen burned, are working at the Mason b


# Fine Leather Goods

We manufacture a large collection of articles suitable for the jewelry trade

Hand Bags Jewel Cases Photo Frames
Cigar Cases Desk Sets Writing Cases, etc.

Established 1850 — TRADE R MARK — Incorporated 1904

**C. F. RUMPP & SONS**

**PHILADELPHIA**

New York Salesroom, 683 and 685 Broadway.

Chicago Salesroom, 35 Randolph Street.

SEND FOR ILLUSTRATED CATALOGUE

# SIR:

When a clean cut, intelligent man talks to you, he generally has something to say. It is good business to listen; chances are you will learn something to your advantage.

We have a clean cut line, selected and approved of by men of intelligence and wide experience.

We make the opportunity—you profit by it.

Suppose you buy all your Rings and Jewelry from us this season. We know from the experience of other retail jewelers that you will be pleased and satisfied.

Don't throw this chance away. Send us an order; no matter how large; we carry an enormous stock. We can supply all your Jewelry needs.

# If You Want Sellers, We Have 'Em




## BROOCHES

We have 600 styles! from $12 per doz. up. DAINTY ENAMELS set with Diamonds, Pearls, etc., the sort that your customers will buy.

D B 144. 7 fine reg. cut diamonds, - - - $60.00 each
D B 135. 8 " " 9 real whole pearls, 36.00 each
D B 143. 6 " " - - - 65.00 each

PRICES NET, LESS 6 PER CENT. CASH.

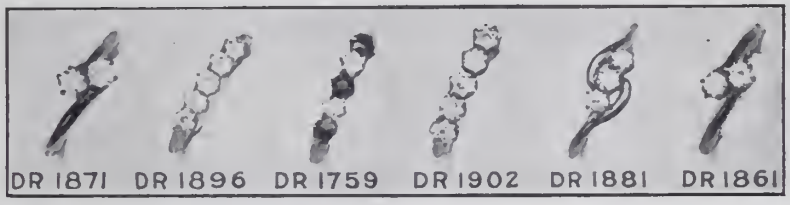



## SMALL & MEDIUM SIZE DIAMOND RINGS.

These sizes are not high in price. Every one of these rings will sell. We have thousands of other styles.

D R 1770—Reg. cut diam., $9.00 ea. D R 1035—Reg. cut diam., $13.50 ea.
D R 1912— " " 13.50 ea. D R 1843— " " 21.00 ea.
D R 1913 " " 12.00 ea. D R 1841 " " 19.50 ea.

PRICES NET, LESS 6 PER CENT. CASH




## DIAMOND RINGS

2-stone, 3-stone and 5-stone rings show up well for the little price we ask for them. Easier to sell than solitaires since the advance in price of diamonds.

D R 1871—2 reg. cut diam., $33.00 ea. D R 1902 5 reg. cut diam., $65.00 ea.
D R 1896 5 " " 57.00 ea. D R 1881—3 " " 28.50 ea.
D R 1759—2 " " D R 1861 2 " " 28.50 ea.
3 gen. rubies, - 25.00 ea.

PRICES NET, LESS 6 PER CENT. CASH.




## LADIES' SET RINGS

We have a thousand different styles in 10-Karat gold. This lot is especially well made—real garnet, real pearls, heavy shanks, small prices. Send for selections.

R 270—1 doub., any color, - $1.88 ea. R 1263—2 doub., 2 whole pearls, $2.50 ea.
R 1264—1 " 2 whole pearls, 2.00 ea. R 1262—2 real garnets, - - 1.75 ea.
R 289—2 " any color, - 2.00 ea. R 1266—1 doub., 2 whole pearls, 1.75 ea.
R 1272—1 doub., any color, $1.75 each

PRICES NET, LESS 6 PER CENT. CASH.



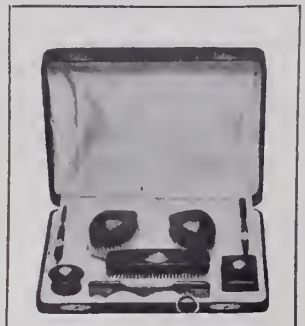

## SCARF PINS

Beautiful Enamels.

It hardly seems possible to have reproduced these scarf pins in 10-K gold for such little money! Well, we did it! Just call and see them.

S 812—Enamel, 1 pearl, - $1.88 each
S 813— " 1 " - 1.75 each
S 811— " 1 " - 1.75 each
S 806— " 1 " - 1.37 each
S 830—Enamel, 1 pearl, 1 doub., - $1.50 each
S 831— " 1 " - - - 1.50 each
S 807— " 1 " - - - 1.63 each
S 768— " 1 " - - - 1.63 each

**M. J. AVERBECK,** Importer and Manufacturer, Nineteen Maiden Lane, **NEW YORK**



No. 02. PRICE $4.00

THE EBONY KING

J. B. ASH,
ROCKFORD, ILL.

SEND FOR CATALOG.

factory in this town until their firm can find a place to locate.

Charles A. Ruggles, of the Mason-Ruggles Co., has returned from a vacation spent at Nahant.

Walter C. Sherman left Wednesday on his first western trip in the interests of the estate of O. M. Draper. Mr. Sherman was accompanied by Manager Hale, who will introduce him to the trade.

Homer Precourst was quite severely injured while at work at the Paye & Baker Mfg. Co.'s factory on Thursday. While watching a stamp fall on a die, a sliver of steel flew up and lodged in the muscles of his right arm.

Thomas Lynch, a well-known polisher, and his wife, observed the 51st anniversary of their marriage Monday. Mr. Lynch was born in Ireland and came to Providence in 1854, where he learned the trade, which trade he has since followed.

## Boston.

J. S. Round & Co., wholesale and retail jewelers, with an instalment branch, now on Kingston St., have leased the store and basement at 46 and 48 Eliot St., extending through to Dix Pl., and will occupy their new quarters shortly.

Albion P. Moore, of Waltham, a well-known employe of the American Waltham Watch Co., died Aug. 30, as a result of a second shock of paralysis, sustained by him on that date. He was 35 years of age.

The Boston Jewelers' Club is planning for a Fall outing this month, on the occ sion of the regular quarterly meeting the organization. It will probably tal the form of a drive to one of the leadi shore resorts, with a shore dinner as t chief feature of the programme.

Carl Lundin, of the telescope conce in Cambridge which succeeded Al Clark & Sons, finished, Aug. 31, the i stallation of the largest telescope own by a private individual. It is a nine-in glass, the finest of its size ever produce it is claimed, and is in an observatory the estate of ex-Gov. E. C. Smith, of Ve mont, at St. Albans, in that State It not a new glass, but has been used Prof. Hussey, of the Lick Observator to whom it was loaned, and it was also, one time, loaned to the Carnegie Institu at Washington.

Francis Stowel, a manufacturer of chem cals, Charlestown, Mass., who was burie last week in Sleepy Hollow Cemetery, w for a number of years in the jewelry trad He was the son of J. J. Stowel, many yea a jeweler, and after the latter's death th deceased served as an apprentice with h uncle, Abel. When 21 years old he starte in the jewelry business in Winter St., th city, and later conducted a jewelry store Concord for 10 years. He quit the jewel business to go in the chemical business 1872. The deceased was a close friend Thoreau, Lowell, Emerson and other li erary lights.

A. Hurley has moved from McCurtai Ind. T., to Chant, Ind. T.

MR. RETAILER:

The Jobbers have bought *more* Solidarity Gold Cases this year than ever before
and
*more* Jobbers have bought Solidarity Gold Cases this year than ever before
and
you may be sure these Jobbers were not hypnotized. They knew what they were doing and you will acknowledge they made no mistake when you see the goods.

Look for the trays with Solidarity Gold Watch Cases in them, they will speak for themselves.

SOLIDARITY WATCH CASE CO.,

ESTABLISHED 1885.

3 MAIDEN LANE, NEW YORK.

GENERAL SELLING AGENTS:

JOHN W. SHERWOOD. FRANK E. HARMER.




**SWITZERLAND,** *the home of Gruen Watches,* **GRUEN WATCH MANUFACTURING CO.**
**CINCINNATI,** *the home of Gruen Cases,* **GRUEN-NATIONAL WATCH CASE CO.**

**NONE SO EXTENSIVELY SOLD;** NO LINE LARGER WHEN IT COMES TO HIGH CLASS SOLID GOLD WATCHES.
FROM THE **SMALLEST** TO THE **LARGEST,** FROM **THINNEST** TO THE **THICKEST.**

# Dubois Watch Case Co.

We produce the most symmetrical and elegantly modeled Watch Cases in the World, a symphony of artistic proportions, and have



special department and facilities for casing the most complicated movements manufactured.

**DUBOIS WATCH CASE CO.**

FACTORY, 316 HERKIMER ST.,
BROOKLYN, N. Y.

"PRACTICAL COURSE IN ADJUSTING."
Price, $2.50.
All Jobbers or Jewelers' Circular Publishing Co.


## Columbus, O.

L. J. Heid, of Heid & Son, is spending a vacation in Cincinnati.

D. S. Miller, of the Hofman Jewelry Co., has returned from a month's vacation in California.

G. W. Gray, Nelsonville, O., has been employed by the White-Haines Optical Co. as a refractionist.

The Columbus Auction Co., handling clocks, jewelry, notions and other lines, which formerly conducted a business on Spring St., has reopened its store in a new location, at 261 S. High St.

H. A. Bancroft, of the Bancroft Bros. Co., has been very ill since his return from New York, some time ago. He caught cold while in bathing, and after his return home abscesses in both ears developed. It will be several weeks before he will be able to be at work again.

Inroads on the sale of hat pins, breast pins, women's purses, mirrors and like goods, marked with fac-similes of college fraternity pins, pronounced enough last Winter to be noticeable on account of legislation against such practice by the college boys, will become serious this year, it is said, because sentiment against it is growing and legislation by other Greek letter societies is expected. A local manufacturer of such goods has started his salesmen out, and has given them an entirely new line of goods to meet this contingency. Instead of marking the novelties with fac-similes of the badges, the various coats-of-arms of the societies have been substituted. No opposition to this is anticipated.

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According to the *Diamond Fields Advertiser* of July 29, the Transvaal diamond output in June amounted to 59,962 karats, valued at £70,110.

Word has been received in New York announcing the removal and enlargement of the business of Anton Mader & Co., manufacturers of watch mainsprings, Augsburg-Lechhausen, Germany.

## Toledo, O.

TRADE CONDITIONS.

Toledo jewelers are already preparing for the coming season. They are arranging to display a number of new and unique designs in the line of jewelry, believing that the holiday season will be even better than it was a year ago, although that season was above the average.

J. J. Freeman, 313 Summit St., who had been spending the Summer at a number of resorts in Michigan, has returned to this city greatly benefited by his vacation.

A new clock has been placed in the office of the Board of Education, having been installed by J. George Kapp. The Board of Education is at present considering the question of installing new clocks in a number of public school buildings.

J. George Kapp, 415 Summit St., did good work during the convention of the League of American Municipalities, which was held in this city, last week. As a member of the reception committee he worked overtime showing the delegates about. During the three days the convention was in session Mr. Kapp devoted his entire time to his work on the committee.

St. Mary's Catholic congregation is discussing the advisability of repairing the old clock in the steeple of the church. In lieu of a city clock the timepiece in St. Mary's tower—the highest in the city—did valuable service for a number of years, but it has now been a long time since the clock has been running and the church authorities are thinking of having it repaired. It occupies a commanding situation and can be seen for many blocks on all sides.

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George W. Clemons, Greenwood, Ind., has just moved his stock into larger premises.

August Zidler, who died recently at Milwaukee, Wis., was buried in Union Cemetery, at that city. He was for many years a jeweler, and for nearly half a century conducted a small store on the north side of Milwaukee. The deceased was 70 years old, and is survived by his two sons and a daughter.


# WATCH

**THIS SPACE**

# TAVANNES

**WATCH CO.**

**2 Maiden Lane - - - - - NEW YORK.**

PRICE LIST AND DISCOUNTS ON APPLICATION.

LAST month we told you about the quantity of adjusted watches we sold. Now we will tell you the cause.

Almost every large retail dealer in Railroad watches is pushing the sale of ***BUNN SPECIALS*** and ***SANGAMOS,*** because, these watches are ***absolutely satisfactory*** and are now the recognized standard for Railroad service.

For the past three years minimum retail selling prices on these grades have been established and maintained, enabling the dealers to make a justifiable profit, and at the same time give their customers perfect watches at reasonable prices.

We sell to a limited number of jobbers, who cooperate with us in protecting the retail dealers against undesirable competition.

If none of these solicits your business, and if you are not familiar with the quality and prices of our watches, write us.

Minimum Retail Selling Prices of R. R. Grades.

| *18 Size.* | *16 Size.* |
|---|---|
| Bunn Special 24 ruby jewels, $38.00. | Sangamo 23 ruby jewels, $39.00. |
| Bunn Special 21 ruby jewels, $28.50. | Sangamo 21 ruby jewels, $34.00. |
| Bunn 17 ruby jewels, $22.50. | No. 189, 21 ruby jewels, $42.00. |
| | No. 187, 17 ruby jewels, $27.00. |

# ILLINOIS WATCH COMPANY

SPRINGFIELD.



A PLEASING SIGHT to the Jeweler is his stock of diamonds. Their value has steadily increased for some years past, and they will be worth still more. (Raise of 5% on the other side last week.)

We are perfectly willing to sell ours and let someone else make a profit by holding on. We believe in disposing of our goods, even on a rising market, and turning our stock, in preference to holding and adding on more profit. Our prices are always as low as the market allows. Buy now and hold for further rises in price yourself.

We are pleased to send what you desire on memo. for your inspection.

**Henry Freund & Bro.,**

**Diamonds, Watches and Jewelry,**

**9 Maiden Lane, New York.**

**ELK GOODS A SPECIALTY.**

### Gorham Mfg. Co., Formally Opens Its Handsome New Building in New York.

The Gorham Mfg. Co.'s new building at Fifth Ave. and 36th St., New York, was yesterday opened for business. The day before the representatives of the press had an opportunity of inspecting the interior and were pleasantly entertained at luncheon by Manager W. N. Lecato.

So far as is known there is no other instance, modern or ancient, of a building of this size or architectural elaboration exclusively devoted to the sale of the products of one manufacturing establishment. In the Gorham building, Gorham manufactures only are displayed and offered to the public.

In place of the modern "sky-scraper" the building has been confined to a height of eight stories in all, while owing to the skill of McKim, Mead & White, the architects, the general effect is that of a building of even less height. This effect has been gained by the horizontal division of the facade into three parts, an arcaded first story above this, a plain stretch of masonry pierced only with rows of unornamented window openings, and crowning the whole a colonnaded loggia overtopped by a widely overhanging cornice.

The style affected by the architects is a free treatment of the early Florentine renaissance, a character most marked in the lower story, which on the Fifth Ave. front is divided into three bays by round arches springing from massive Ionic columns of polished granite.

In the limestone spandrels between these arches are bas-reliefs emblematic of Art and Industry from the chisel of Andrew O'Connor, the well-known sculptor. A bronze frieze fashioned at the Gorham Co.'s foundry is let into the stone and runs round the building above the first story. The wide cornice of markedly Florentine character is of copper picked out with color and gilded in places.

The principal show-room, which occupies the entire first floor, contains over 10,000 square feet of floor space. The domed and elaborately decorated ceiling is supported by eight columns, around which are disposed show cases of carved mahogany. Upright cases of the same wood are arranged around the walls so as to form separate alcoves for the display of goods to customers, while the staircase rails and newels and the elevator doors and cages are of golden-hued bronze, cast and finished at the Gorham Bronze Foundry.

The second floor, of the same superficial area, is also devoted to the display of goods, the third to the ecclesiastical art department, the fourth to the wholesale business of the firm, the fifth to administrative purposes and the sixth, seventh and eighth to the stock rooms, repair, stationery, engraving and stained-glass window departments.

The larger portion of the basement is occupied by the vaults forming the new storage department. Here will be received and deposited the silverware of such customers as may desire to place it in safe-keeping for any period.

The stone used in the construction of the building is a fine Bedford limestone of a creamy, yellowish-white hue. The columns of the first story arcade are of gold-flake granite from Massachusetts.

The building extends 67 feet on Fifth Ave. and 167 feet on 36th St..

Beginning in 1859 in their Maiden Lane building, the Gorham Mfg. Co. has successively moved to Bond St., Union Sq., Broadway and 19th St. and finally to Fifth Ave. and 36th St. The imposing new edifice, as well as the notable Broadway building, which has for the last 21 years been the Gorham's home, were both—as was also the extensive Providence factory—conceived, planned and carried to successful execution by Edward Holbrook, who has, as president, for so many years directed and controlled the plans of the company.



**4 ABSOLUTELY NEW LINES OF ART POTTERY**

for the wide-awake Jeweler—Everyone a money maker. See

**Owens' Opalesce Art**
**Owens' Inlaid Opalesce**
**Owens' New Vellum**
**Owens' Gunmetal**

We guarantee every one of these lines to be new and the very highest class of Art Pottery we have ever made. Send for photos or see them in our sample rooms.

**J. B. OWENS**

**Zanesville, Ohio.**

SALESROOMS:
New York—68 & 70 West Broadway
Philadelphia—1035 Market Street
Chicago—514 Hartford Building
Boston—146 Franklin Street
Pittsburgh—420 Bissell Block
Portland, Ore.—46 & 48 Front Street
Baltimore—2 Clay Street



### Murderers of Detroit (Mich.) Pawnbroker Sentenced to Life Imprisonment.

DETROIT, Mich., Sept. 2.—Frank Weakley, alias Harry Johnson, and Harry Parker were convicted yesterday afternoon of murdering Pawnbroker Joseph Mayer in his store, on the evening of July 27. Judge Phelan immediately sentenced them to life imprisonment in Marquette prison, and the pair left Detroit to-day for their new home.

The crime was a brutal one, the victim being clubbed to death and several thousand dollars worth of diamonds and jewelry and $100 in money taken. The murderers were caught at Cleveland. Johnson confessed in the sweat-box. Each fixes the blame for the crime on the other. The trial lasted five days, and the jury was out four hours.

J. R. Chapman, Oshkosh, Wis., is erecting a handsome dwelling at that place.

## Death of Moses Weis.

Moses Weis, the president of the American Watch Case Co., 9 Maiden Lane, New York, died Wednesday at his home, 114 E. 4th St., New York, of cerebral hemorrhage. As he had been in apparently excellent health until within a few hours of the stroke, his death came as a grievous shock to all who knew him.

Mr Weis was born in Germany 54 years



THE LATE MOSES WEIS.

ago, and when a lad of 16 years he came to the United States. For a time he was employed in a dry goods establishment in Chicago, and then engaged in the jewelry business, continuing in the jobbing line for 16 or 17 years. During a period of 15 years he traveled as a salesman for his house through the middle west, where he was widely known and respected. A little more than 15 years ago Mr. Weis and others established the American Watch Case Co., which has its factory at Leonard and Elm Sts., New York, and its office in Maiden Lane. Within a short time after the company was formed he was chosen president, and he had been at the head of the business since that time. Knowing the trade thoroughly and possessing executive ability, his efforts were largely instrumental in building up the business.

In his personal relations with others, Mr. Weis always revealed a genial temperament, which made for him numerous friends. His was a charitable disposition, and he was always ready to extend a helping hand to others. Only his intimate friends know the extent of his private charities, but it has been remarked that nobody ever saw him refuse an application for aid, although many were made to him in his office. For a number of years he had been active in the Ethical Culture Society, of which he was a trustee. He was a member of the Freundschaft, of the Twenty-four Karat Club, and of the Jewelers' League of New York.

One characteristic of Mr. Weis was his fondness for healthful exercise, as indicated




No. 45.
CLARET JUG.
Illustration one-third size.

You'll be doing yourself a good turn if you inspect the new line of

**Salosico Ware**

**Loving Cups, Fern Dishes, Smoking Sets for Den and Dutch Room, Decorations, Prizes, etc.**

New designs in Weathered Oak, trimmed and lined in French Gray Silver, Quadruple Plate, finely finished.

Our new Fall catalogue, illustrating this ware, together with our general line, for the asking.

**St. Louis Silver Co.**

114-118 Chestnut St., ST. LOUIS, U. S. A.

*Branch Offices:* CHICAGO, Republic Building.
NEW YORK, 25 West Broadway.
SAN FRANCISCO, 738 Mission St.

IF IT'S A

**ROY**

TRADE MARK

IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

***ROY WATCH CASE CO.,***

***21-23 Maiden Lane, New York City, N. Y.***

206 Kearny St., San Francisco, Cal.

**John Morgan & Sons**

Warerooms and Salesrooms
32 E. 9th St.
New York

Makers of

**Artistic Electroliers**

with

**HAMMERED BRASS BASES**

and

**LEADED GLASS SHADES**

ORIGINAL DESIGNS



New Sterling
HAND BAGS
THE STYLISH SILVER BAG IS OUR SPECIALTY



A large variety of hand-pierced, etched, engraved and plain frames are included in our comprehensive line, which is at your disposal.

Exclusive designs furnished.

We are easily reached by mail or 'phone.

WEIZENEGGER BROS.
358 HALSEY ST. - NEWARK, N. J.
Telephone, 1038 J, Newark

Importers of Precious, Semi-precious and Imit. Stones.

T. L. LYONS, Pres. I. A. LYONS, Sec. & Treas.

THE LYONS GEM CO.,
14 Maiden Lane, New York.
HEADQUARTERS FOR
SCIENTIFIC RUBIES.

We solicit your Jobbing and Memorandum Orders.

EVERY REPAIRER should have a copy of "THE JEWELRY REPAIRER'S HAND BOOK." The Jeweler's Circular Publishing Co. Price, 75 cents.

by his practice of indulging in horseback riding. Nearly every morning found him enjoying a canter in Central Park, and, as he often said, after this, with a cold plunge and breakfast, he was ready for the day's business.

The surviving relatives include his wife and one son of 13 years. The funeral took place Friday, the services being conducted by Dr. Elliott, of the Ethical Culture Society. The interment was in Cypress Hills Cemetery.

## General Appraisers Hand Down Another Important Decision as to What Constitutes Jewelry.

In disposing of the hundreds of cases involving the duties on millinery articles, the Board of General Appraisers, New York, has made several new rulings as to the characteristics which require the classification of the merchandise as jewelry and, last week, in passing on the protest of Dieckerhoff, Raffloer & Co. against an assessment of duty by the Collector at New York, the Board made further distinction sustaining the Collector in part and on other points reversing his action.

General Appraiser Sharretts in his opinion discussed briefly the significance of the term jewelry. He wrote:

In addition to certain ordinary glass head hat pins, belt pins, and millinery ornaments which by judicial determination are not jewelry, these protests relate to the rate of duty applicable under the existing tariff act to ornamental hat pins composed entirely of base metal made to imitate gold or silver or of such metal, set with imitations of precious stones, upon which duty was assessed by the Collector at the rate of 60 per cent. ad valorem under Par. 434, and which are claimed to be dutiable at 45 per cent. ad valorem under Par. 112 or 193. If these ornamental hat pins are commonly known as jewelry, the Collector's decision relating thereto was correct; if they are not so known, the importer's claim is well founded. That some hat pins are jewelry, but not all, will hardly be disputed and it is for the Board to determine in which class do the contested articles fall.

Hat pins, unlike millinery ornaments, are substantially constructed, and although serving a useful as well as a decorative purpose they do not differ in this respect from shirt studs, shirt buttons and watch chains, which, under proper conditions, are typical articles of jewelry. Nor does the common meaning of the term "jewelry" limit articles included thereunder to those made of precious metals. On this point, turning to accepted authorities, we find, among other definitions, the following:

Century: "Jewelry.—* * * * Berlin jewelry, delicate trinkets of *cast-iron* introduced in Prussia during the domination of Napoleon. The manufacture of such jewelry has continued to the present time, and its products have been fashionable.

"Temple Jewelry.—Jewelry of *inexpensive material*, made at the Temple in Paris."

Standard: "Jewelry.—* * * * Berlin jewelry, personal ornaments made of iron, as at Berlin.

"Electric Jewelry.—Articles of jewelry having tiny incandescent lamps instead of gems, the lamps being lighted by small storage batteries carried on the person."

Electric jewelry is made of base metal set with imitations of precious stones. See G. A. 5549 (T. D. 24935).

The further requirements necessary to bring the disputed pins in question within the term "jewelry" as defined by lexicographers, viz., articles of personal adornment, the handiwork of a jeweler, would also seem to be complied with. For purposes of personal adornment the pins in question occupy relatively the same position to the poor as do those composed of precious metals set with gems enjoyed by the rich and which are admittedly jewelry, while the testimony of leading domestic manufacturing jewelers, together with illustrative exhibits of their products identical with the goods upon appeal, shows that such pins are the handiwork of jewelers.

We so find as a fact, and find further on the evidence of manufacturing jewelers and also of the protestants in these cases or their representatives, whose goods are all of the same character and description:

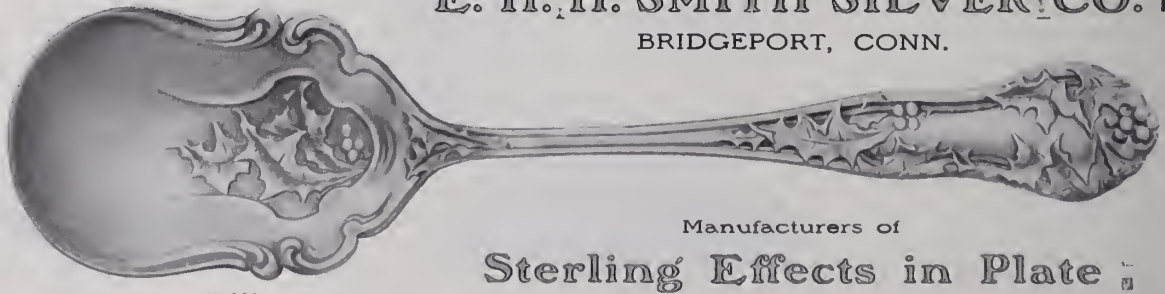
1. That such of the hat, bonnet, or shawl pins as are made entirely of metal in imitation of gold or silver, having enameled or other ornamented heads, or of metal set with imitations of precious stones faceted, or set with pearl ivory paste, or other materials, the mountings ornamented with metal bands, scroll work, or other ornamental designs, are commonly known as jewelry.

2. That the hat, shawl, belt, toilet, or lace pins with black heads, faceted or otherwise, or with so-called plain wax paste or glass heads of various colors, intended to harmonize with the drapery of the apparel to which attached, or with heads imitating round and baroque pearls, all of the foregoing, if not adorned with metal work, are not commonly known as jewelry and are similar to the pins held by the Circuit Court of Appeals in the case of United States v. Schiff (reported in T. D. 26492) to be dutiable at 45 per cent. ad valorem.

3. That the millinery ornaments are similar to those passed upon by the Circuit Court of Appeals in the Schiff case (*supra*).

Based upon these findings and upon the authority of the decision of the United States Circuit Court in Bader v. United States (116 Fed. Rep., 541),

E. H. H. SMITH SILVER CO.
BRIDGEPORT, CONN.



HOLLY

Manufacturers of
Sterling Effects in Plate

You Can Make 10%
Selection Line To Responsible Houses.

More If you carry in stock a line of Showy Hollowware, etc., of my make, such as
Love Cups, Child's Cups, Water and Cream Pitchers, Sugar and Cream Sets, Coffee Sets, Trays, Candlesticks, Candelabras, Butter Dishes and Plates, Egg Cups, Napkin Rings, Mustard Jars, Sauce Bottles, Syrup Jugs, Sugar Shakers, Salts and Peppers, Shaving Sets, Salve Jars, Moller's Patent Toothpowders, Talcums, Bottles, Flask Tops.

J. A. MOLLER, 239 CANAL STREET, NEW YORK.
TRADE MARK.

wherein Judge Cox held that ornamental pins similar to those now on appeal were commonly known as jewelry, and of the decision of the Circuit Court of Appeals in the Schiff case (*supra*), we overrule the protests and affirm the Collector's decision relating to the first class of goods marked "S1" on the invoice for identification, and sustain the importer's contention that the merchandise included in Classes 2 and 3 and marked "S2" and "S3," respectively, is dutiable at 45 per cent. ad valorem under Par. 112 or 193 of the present Tariff Act. To this extent the Collector's decision is reversed in each case.

## St. Louis.

Ed. Massa, of the Bauman-Massa Jewelry Co., has returned from a trip through Kansas.

Charles F. Minich, secretary of the E. Maritz Jewelry Co., has gone to Chicago for a short visit.

A. M. Zerweck and wife, of East St. Louis, have returned from a week's vacation, spent in northern Michigan.

Ellsworth Bauman, of the L. Bauman Jewelry Co., spent several days the latter part of the week on the Meramec River.

Mark Eiseman, who travels out of Birmingham for the L. Bauman Jewelry Co., is spending a few days at headquarters here.

T. W. Aekerly, general manager of the Scranton Whetstone & Abrasive Wheel Co., Scranton, Pa., spent several days in St. Louis last week.

A. Kurtzeborn, Jr., of A. Kurtzeborn & Sons, has returned from his vacation trip. The senior member of the firm is expected home next week.

W. K. Bergfeld, of the H. G. Bergfeld Jewelry Co., Globe-Democrat building, has just returned from a successful trip in Southern Illinois. He departs this week for points in Missouri and Kansas.

E. H. Seyfriedt, with Frank W. Baier, and Miss Bessie Craig, a well-known soprano of Fort Worth, Tex., were married recently. Mr. Seyfriedt is a son of W. C. Seyfreidt, a watchmaker of this city.

C. A. White, manager of the John Bolland Jewelry Co., is spending his vacation by indulging in the afternoons in his favorite sport, golf, at the Glen Echo Country Club, one of the most exclusive organizations of St. Louis.

Joseph S. Loftis has been succeeded as manager of the St. Louis branch of Loftis Bros. & Co., in the Carleton building, by F. M. Williamson. Mr. Loftis has gone to Pittsburg, Pa., to take charge of the company's interests lately acquired there. Mr. Williamson was formerly with the Mermod, Jaccard & King Jewelry Co.

Among the visiting jewelers in St. Louis last week were: L. A. Holdener, Belleville, Ill.; L. M. Fry, Chamois, Mich.; O. L. Davis and wife, New Madrid, Mo.; M. F. Kohler, Parsons, Kans.; W. Wright, Webster, Mo.; H. S. Lewis, Hattiesburg, Mo.; Roy G. Rutherford, Mt. Vernon, Ill.; J. F. Stewart, Albion, N. Y.; A. Muecke, Houston, Tex.


**ART LEATHER** **FALL 1905**

**Concentration is the Keystone of Accomplishment.**

WE have accomplished something in the manufacture of fine leather goods which makes discriminating jewelers not only realize large profits on their sales, but also establishes a prestige for the excellence of their leather stock.

Our concentration has been productive of articles which embody the height of fashion, care in manufacture, artistic conception, novelty and utility.

Vanity, envelope, fitted, carriage, automobile and leather bags of every description are included in our comprehensive line. As also fine Japanese brocade, frog-skin and patent leather bags. Great care devoted to the manufacture, and our superb color effects characterize Lambert leather goods.

**P. W. LAMBERT & CO.,**

**64-66 LISPENARD ST., NEW YORK.**

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S. ABRAMS, 157 Hutcheson St., Montreal, Can.
WILL S. ADAMS, Palmer House, Chicago, Ill.

**JEWELERS!!!**

Before ordering your fall stock it will be to your interest to send for our new fall catalogue illustrating

**Ladies' Rings**
**Gents' Rings**
**Diamond Rings**
**Misses' Rings**
**Baby Rings**
**Knife Edge Pendants**
**Pearl Pendants**
**Lockets**
**Link Buttons**
**Scarf Pins**

We manufacture and sell direct to the retail trade by mail.

**"Our gold always stands the test."**

**S. FRACKMAN,**

**Manufacturing Jeweler,**

**51-53 Maiden Lane, NEW YORK.**

We are pleased to send selection packages to responsible jewelers.

**Eliassof Bros. & Co.**

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

IMPORTERS AND JOBBERS OF **DIAMONDS WATCHES JEWELRY**

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100 STATE STREET, ALBANY, N.Y.



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**Teplitz Ware**

**AMPHORA** is the name which distinguishes the characteristics of this from other TEPLITZ art pottery articles.

Many beautiful shapes and an abundance of elaborate design and rich color effects make this line particularly desirable for jewelers.

**Geo. F. Bassett & Co.**

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Importers and Manufacturers of
*CHINA, CROCKERY AND GLASSWARE.*
*FRENCH CHINA AND ART POTTERY,*
embracing all the leading European lines.
Manufacturers of the well-known
**BASSETT CHINA**


## Optical Notes and Briefs.

A. B. Phinney, Bentonville, Ark., recently moved into new quarters.

F. A. Merry, of the Merry Optical Co., Kansas City, Mo., has sold his suburban home for $24,000.

William Marth, with the Bausch & Lomb Optical Co., Rochester, N. Y., is spending his vacation at Lake Placid, in the Adirondack Mountains.

H. F. Wichman & Co., Ltd., of Honolulu, H. I., will open a first-class store in Shanghai, China, in the near future. Mr. Wichman is the leading optician of the Hawaiian Islands.

Frank Mayerle, optician, Oakland, Cal., died at his home in that city, Wednesday evening, after an illness of three days. Mr. Mayerle is survived by his widow and two small children.

P. N. Clark, optician, Manila, was in San Francisco, Cal., buying stock, last week. He secured reservations for the return trip on the trans-Pacific liner *Mongolia*, which left for the Orient, Saturday, Aug. 26.

Dr. Karl Schweiger, a well-known eye specialist of Berlin, died recently, aged 75 years. The deceased, from 1871 to 1900, directed the eye clinic of the University of Berlin, having succeeded in that capacity the celebrated Prof. Graefe.

J. D. Wyman, Burlington, Vt., recently sold his stock and fixtures to the Gilbert Risk Optical Co., and will leave shortly for Los Angeles, Cal., where he will reside permanently. Mr. Wyman's repairing business will be continued by W. E. Morse.

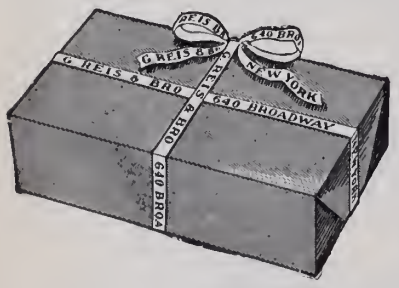
Nicholas Van Kammen has purchased the optical business of C. L. Dresbach, San Mateo, Cal. Mr. Dresbach will retire from business and, accompanied by his wife, will make an extended tour of Europe and the east.

D. E. Kennedy, Cordele, Ga., moved Sept. 1 from his former location, at the corner of 7th St. and Eleventh Ave., into more spacious quarters, two doors above the post-office, at that place. In his new location Mr. Kennedy has a fully equipped optical department.

The Oregon State Board of Examiners in Optometry will hold a meeting in Portland, Ore., Monday, Sept. 25, to examine applicants who wish to practice optometry in the State of Oregon. There were over 200 applicants for licenses, recently, and there are many others who either neglected to apply in time or came into the State after the law was passed.

The Pennsylvania College of Optics is a new institution to be established in Philadelphia, Pa., in the near future. M. J. McEnery, a lawyer representing the incorporators, whose identity he declines to disclose at this time, will apply for a charter Sept. 25. The object of the new optical educational institution will be to give a special course of instruction in the science of optics and the adjusting and fitting of lenses for defective vision. Degrees will be given at the completion of the course, which will be obtainable at a nominal sum. Mr. McEnery says it will be the aim of the college to do away with the selling of spectacles and glasses by street venders.


**THIS IS THE MODERN WAY**




of tying up those little parcels—and the only way that combines daintiness with strength—so essential to jewelry packing. It's strong and silky; comes in many bright tints—1-16 to ¼ inch width. In addition to its obvious advantages over string,

**Reis' Advertising Tape**

carries your name and address, printed plainly, from four to ten times every yard, and provides a novel and forceful way of getting your ad. "home." Strongly endorsed by many successful jewelers.

Let us send you samples—just write.

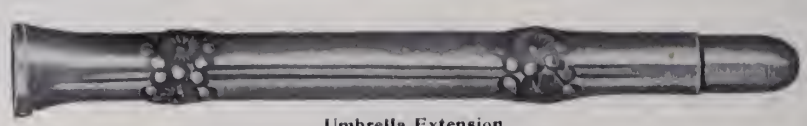


**G. Reis & Bro.** TRADE MARK G.R&B. **Department C 640 Broadway, New York**



Tip Cup





Umbrella Extension

Tip Cup, Extension and Tie Clasp made in Gold and Sterling Silver to match the Handle





Tie Clasp

**Mr. Jeweler:**

See that the umbrellas you buy this fall have the new Braitsch Specialties, "Tip Cups," "Tie Clasps" and "Umbrella Extensions," illustrated herewith. They are the latest and best accessories now on the market. If your umbrella maker cannot supply you, write us. Our trade-mark, "W. J. B. & Co.," on all our goods.

Established 1887

**W. J. BRAITSCH & CO., 396-8 Broadway, New York**

## New Stores and Enterprises.

E. Ortley is a new jeweler in Lewiston, Idaho.

L. Green has opened a repairing shop in Monroe, Ga.

L. A. Holdener has opened a store at Belleville, Ill.

Jos. M. Wilder recently opened a store at Lovelock, Nev.

Oscar J. Fuchs has just begun business in the Foulke building, Chillicothe, O.

E. F. Warne will shortly open a general store in Bandon, Ore., and will carry a stock of jewelry.

Peter J. Donnelly has completed arrangements to engage in the retail jewelry business in Winsted, Conn.

H. W. McFarland, formerly with J. P. Webster, Logansport, Ind., is about to engage in business on his own account at that place.

Otto Meinhardt, who has been a watchmaker in St. Louis for 40 years, has opened a new jewelry store at 1900 Sullivan Ave., that city.

A new general store has been incorporated at Santa Ana, Cal., which will be called the Main Department Store. It will carry a large stock of jewelry. The capital stock is $50,000.

Wm. J. Eroe, until recently a member of the firm of Hanna & Eroe, of Newcastle, Pa., has completed arrangements to open a store at 129 E. Washington St., that place. He will begin business about Oct. 1.

The G. T. McEneany Co., New York, filed last week a certificate of incorporation at Albany. The concern will carry on an optical business with a capital of $5,000. The directors are: G. T. McEneany, J. B. Sheehan, New York; W. A. Finn, Brooklyn.

A. S. Buffington, Cayucos, Cal., and Fred Freeman, Morro, Cal., have rented the rooms recently vacated by Dr. A. E. Ellis in the Warden Block, where they will engage in the jewelry business. Mr. Buffington, until recently, was employed with the San Luis Jewelry Co., of San Luis Obispo, Cal.

The Wallingford Metal Co. is the name of a new concern which filed articles of incorporation in Wallingford, Conn., Wednesday, to deal in silver, copper, brass and zinc. The incorporators were: Abel Kenworthy, Frank P. Welton and Robert D. Somers, all of Waterbury. The concern will also make German silver articles. The factory will be located in Cherry St

### Clarence C. Markham, Guilford, Conn., Files a Petition in Bankruptcy.

NEW HAVEN, Conn., Sept. 5.—A petition in bankruptcy has been filed in the bankruptcy court by Attorney George E. Beers, of this city, in behalf of Clarence C. Markham, of Guilford. Mr. Markham has no creditors in this city.

The liabilities are placed at $3,561, of which $2,471 is in unsecured claims. The assets amount to $1,102, of which $350 is stock in trade. No date has been set for the preliminary hearing.

Mr. Markham began business in Guilford in 1898, and carried a small stock. His purchases in New York were not large, but his payments were prompt.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

**Extract from "Printers' Ink," Nov. 23, 1898.**

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

**All Krementz Collar Buttons—of every quality—are manufactured by**

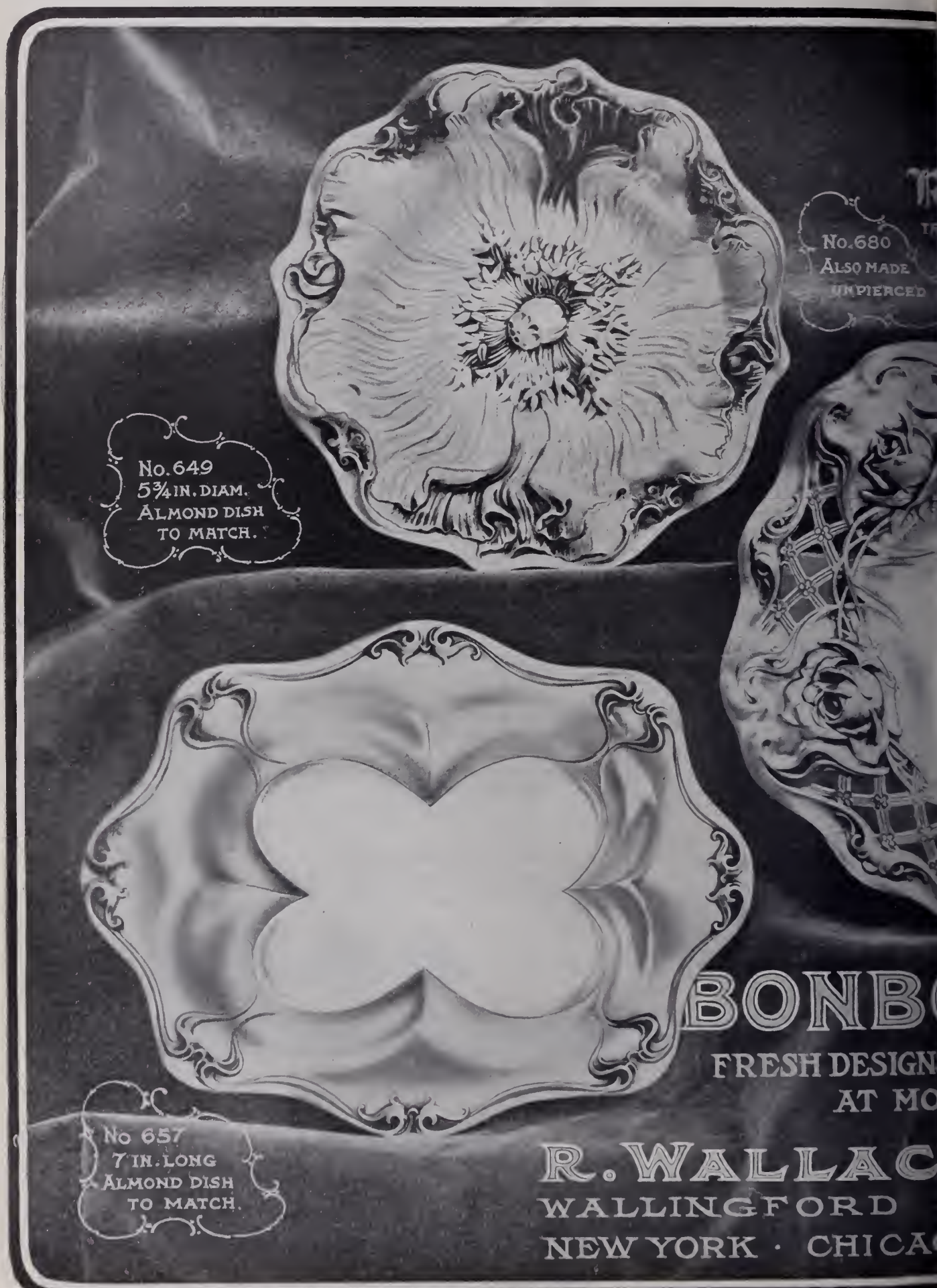
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**NEWARK, N. J.**

PARKS BROS. & ROGERS,
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**Selling Agents to Jobbing Trade.**


No.680
Also made
unpierced
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5¾ in. diam.
Almond dish
to match.
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7 in. long
Almond dish
to match.
BONBO
FRESH DESIGNS
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& S
MARK
NG
7 IN. DIAM.
ALMOND DISH
TO MATCH.
No. 653
5½ IN. SQUARE
ALMOND DISH
TO MATCH.
No. 648
6¾ IN. LONG
ALMOND DISH
TO MATCH.
DISHES
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¶ They are ready at all times to receive and execute commissions for sculptural castings, such as statues, bas-reliefs and portrait busts, as well as architectural bronzes and smaller ornamental pieces.

¶ Memorial tablets of every description are designed and cast by them, suggestive sketches or complete models in wax being submitted when such are desired.

¶ Gorham Bronze, despite its high, artistic finish, is notably moderate in cost.

# GORHAM M'F'G CO.

## Silversmiths and Goldsmiths

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THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
IE JEWELERS' CIRCULAR PUB'G CO.,
11 JOHN ST. COR. BROADWAY, NEW YORK.
'ELEPHONE: 8 CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK.

)L. LI. SEPTEMBER 6, 1905. No. 6.

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A TRADE-MARK decision of importance has been rendered by the Commissioner of Patents, wherein it is held that the registration of a trade-mark is prima facie evidence of ownership, and therefore the burden of proof is upon the opposing applicant, in an interference. An applicant for the registration of a trade-mark in interference with a registrant cannot prevail by showing that the registrant has parted with the ownership of the mark, but only by showing that he, the applicant, is the owner. Where the registrant shows that he was the first to adopt and use the trade-mark and the opposing applicant for registration fails to show that he derived title from the registrant, then the decision must be in favor of the registrant.

### Jewelry Failures During August.

COMMERCIAL failures during August kept up the good record established some time ago in that they were much less in number and amount of liabilities than during the corresponding month of 1904. The total failures of August are recorded as 851, with liabilities of $6,140,566, as against 900 failures in August, 1904, with liabilities of $10,500,000. In the jewelry trade an almost equally good showing is made by the dealers in jewelry and clocks, the failures being less than the average for the month, both in number and in amount of liabilities.

A detailed statement of the failures in the jewelry trade during August of the past five years is to be found in a table showing failures by branches of business, compiled for *Dun's Review*. According to this there were but seven failures last month, with liabilities of $51,386, an average of $7,340; while in August, 1904, there were 17 failures, with liabilities of $158,598; in August, 1903, 10 failures, with liabilities of $57,327; in August, 1902, four failures, with liabilities of $70,424, and in August, 1901, 11 failures, with liabilities of $33,794.

### Imports of Precious Stones During August.

PRECIOUS stone importations during August just past were very large, though the increase over previous years, notable in the figures of the past four or five months, was not kept up. Nevertheless the importations show last month to be one of the best Augusts on record, as far as the demand for precious stones is indicated by the amount of importations. According to the figures of Gen. G. W. Mindil, the jewelry examiner at the Public Stores, New York, the total value of the precious stones which passed through his department last month was $2,275,873, and of this the value of the cut precious stones and pearls was $1,815,718, while that of the uncut stones, principally diamonds, was $460,154.

How the figures of last month compare with other Augusts of the last nine years may be seen by the following table:

| *Aug.* | *Cut.* | *Uncut.* | *Total.* |
|---|---|---|---|
| 1905.... | $1,815,718.61 | $460,154.98 | $2,275,873.59 |
| 1904.... | 1,632,937.48 | 388,357.94 | 2,021,295.42 |
| 1903.... | 1,905,995.19 | 377,653.02 | 2,283,648.21 |
| 1902.... | 2,124,078.42 | 205,427.54 | 2,329,505.96 |
| 1901.... | 1,458,208.47 | 398,373.69 | 1,856,532.16 |
| 1900.... | 1,034,470.82 | 256,640.35 | 1,291,111.47 |
| 1899.... | 1,672,364.01 | 534,497.29 | 2,206,861.30 |
| 1898.... | 1,131,805.21 | 589,087.21 | 1,720,892.42 |
| 1897.... | 1,331,035.56 | 720,133.75 | 2,051,169.31 |

### Few Jewelers Among the Exhibitors at the Canadian National Exhibition.

TORONTO, Ont., Aug. 31.—The Canadian National Exhibition, formerly known as the Toronto Industrial Exhibition, was formally opened here, Aug. 29, by Premier Whitney, of the Province of Ontario. The attendance was unusually large, owing to the presence of Prince Louis of Battenberg, Admiral of the British Navy, attended by 300 sailors. A large number of Americans were among the visitors. The display of jewelry and silverware was not equal to that of previous years, there being few exhibitors in these lines.

Ambrose Kent & Sons have a fine display of jewelry, including a well selected assortment of diamond and pearl goods. The principal item is a diamond, opal and pearl necklace, the design being in floral scroll work, valued at $1,500. They also show a large range of electric novelties, including Vienna bronzes and faience designs largely in the form of statuettes and some fancy Parisian art goods. A leading feature of their exhibit is a varied assortment of souvenir goods in silver and enameled colors, showing national and patriotic emblems and heraldic devices. They also exhibit elaborately worked regalia of various secret orders.

The Standard Silver Co., Toronto, makes a handsome showing of sterling silver, the most conspicuous pieces being in the form of trophies and prize cups. A specially noteworthy piece is a large lacrosse trophy, consisting of a huge punch bowl, mounted on an oblong ebony base. The bowl is of copper with trimmings of pewter finish. On the base are two figures of lacrosse players in appropriate attitudes, one on each side of the bowl. Copper shields are attached to each side of the base for the names of winners.

Some novel designs in sterling silver prize cups are shown. One is vase-shaped, about 18 inches high, showing a heavy wreath of raised applied flowers and a similar adornment round the base, with raised leaves radiating from the lower end of the handles. A large umbrella stand, the body of which in satin-gilt and the upper and lower portions in burnished gilt, showing floral designs, is a splendid specimen of Arabesque work. The collection includes a silver cabinet of quartered oak, with brass trimmings finely finished, comprising three drawers and a deck lined with green silk, containing table silverware.

Gowans, Kent & Co. show cut glass in great variety.

Cohen Bros., Ltd., have a display of optical goods.

The Ryrie Bros., Ltd., did not exhibit this year, as they are moving from their old location, 118-124 Yonge St., to their new establishment, at 136-140, a few doors distant, where they will hold a grand opening Sept. 2.

A recent dispatch from Hazleton, Pa., reported that the employes of the Delaware, Susquehanna & Schuylkill Railroad are dissatisfied with the system of inspecting watches which is in vogue on that road, and it is said that the company will be petitioned to allow the men to have a voice in the selection of watch inspectors.

## New York Notes.

TRADE CONDITIONS.

Manufacturers of gold jewelry quite generally say that their business is brisk and satisfactory. They report that the number of out-of-town buyers calling on the New York trade has been, for several weeks, rather large, and the visitors, as Fall approaches, show more and more of a disposition to buy. The traveling men, who have been calling on retail dealers, are said to have met with an encouraging reception, as indicated by the volumes of orders returned to the home offices. Factories, it is understood, are nearly all running full time. In allied lines a similar degree of activity is reported by manufacturers and wholesale dealers, this being especially the case in the optical trade.

Mr. Rice, of Rice & Hochster, returned this week from his vacation.

At Southampton, L. I., the residents are discussing the question whether the clock hands should be painted yellow or black.

Trophies were made by the Gorham Mfg. Co. for the automobile competition, one of the features of the Coney Island Mardi Gras, Labor Day.

From Washington comes the report that the new inkstand made by Tiffany & Co. for Vice-President Fairbanks has been delivered and is much admired. The price, it is said, was $250.

Maurice H. Slager, of Hess & Slager, Jacksonville, Fla., spent the past week in New York, accompanied by Mrs. Slager. They will pass a few days at Saratoga before returning to Jacksonville.

George R. Layng & Son have moved their office and factory from 16 Maiden Lane to 64 Nassau St., where they will have increased facilities for manufacturing as well as convenient show rooms.

Trustees of Hempstead, L. I., recently voted to pay for the electric illumination of the clock tower at night, provided the church authorities would remodel the tower and place glass faces over the dials.

A new firm of opticians is composed of Arthur Frank and Earle T. Connet, who have begun business at 21 Maiden Lane, under the style of Frank & Connet. Both were formerly with Joseph Friedlander & Bro.

Fire in a rubber stamp factory in one of the upper stories in the building at 32 Maiden Lane caused slight damage one night last week to the jewelry factory of Daniel Barnett, into which water ran, and also to the store of Kornes Bros., on the ground floor.

LeRoy Thompson, who for six years was salesman in New York, Pennsylvania and Ohio for F. W. Sackett, New York, on Sept. 1 accepted a position with G. Armeny, 90 Nassau St., New York, and will attend to the concern's jewelry lines in the metropolitan district.

The death is announced of Helene Minlos Ahrenfeldt, widow of the late Charles Ahrenfeldt and the mother of Charles J. Ahrenfeldt, the present head of the firm of Charles Ahrenfeldt & Son, 50 Murray St., New York. Mrs. Ahrenfeldt died Wednesday at Dresden, Germany.

From Santa Fe, N. Mex., comes the report of a trial in progress to determine the title to the turquoise mines, near that city, which have long been in the undisturbed possession of Tiffany & Co., New York. A Mexican claims that the mines are within the limits of a land grant in which he has a interest.

Sympathy of numerous friends is extended to Samuel Heller, of L. Heller & Son in his bereavement due to the death of h little daughter, which occurred last Wednesday after she had made a brave fight durin six weeks of illness. Mr. Heller has gon into the country for a few days.

Frank H. Wells, who was formerly in th jewelry business in Syracuse, N. Y., ma have the custody of his infant daughter. ac cording to a decree made last week by Ju tice Giegerich, New York, in divorce pr ceedings. Mr. Wells is now in Los Angele Cal., and having won the divorce case, it said that he may allow his wife to bring u the child.

Mrs. Bertha Anzelewitz, wife of Abraha Anzelewitz, died Tuesday of last week a her home, 110 Canal St., after a brief i ness, at the age of 49 years. She is survive by her husband and two sons. The funer took place Wednesday, and was largely a tended by sorrowing relatives and friend The interment was in Mt. Zion Cemetery Brooklyn.

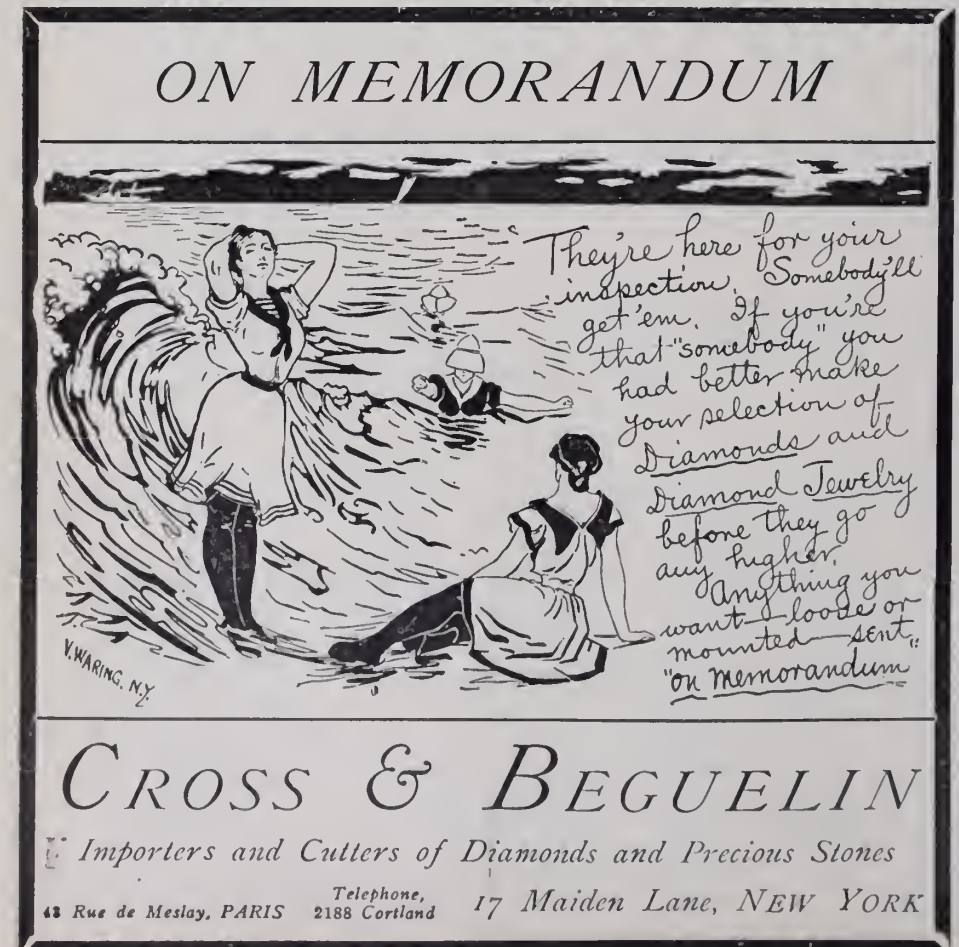
The Irons Normandy Co., Atlanta, Ga opened this week a New York office at 1 Maiden Lane, which is in charge of Josep Irons, who has come here from Atlanta fo that purpose. The samples of the factorie represented by this house will be shown i the Maiden Lane office. The opening of th new office is occasioned by the yellow feve quarantine and will give Mr. Irons oppor tunity to meet the southern buyers here.

Le Roy C. Fairchild, residing at 421 W 117th St., has filed a petition in bankruptcy at New York, with liabilities of $41,020 an no assets except a possible interest in th estate of Anna Eliza Grant, which he con siders of no value. The debts were con tracted in this city in 1890, 1896 and 189 for money loaned, carriage hire, clothing dry goods and hotel bills. Mr. Fairchil was formerly in the gold pen business as a member of the Le Roy C. Fairchild Co., and was later a salesman.

Sept. 12 has been selected as the date o which the Jewelers' Bowling League of New York will open its new season, in the same location which gave general satisfaction last year, the Universal Bowling Alleys, 271 Washington St., Brooklyn. The number of clubs will be 15, and while the numerical strength of the League has not been altered, there will be three changes that number of houses having retired to make room for others. All indications point to a repetition of the excellent sport of other years.

Tiffany & Co.'s new building at Fifth Ave. and 37th St. was opened yesterday to the public, and a large number of patrons and their friends called during the day to see and admire the beautiful new home of the jeweler's art. Everything was in readiness for business, the removal from the old building at Union Square having been accomplished without a hitch. Many of the visitors, after viewing the different floors devoted to the various departments, expressed the opinion that in no city in the world is there a finer or more complete jewelry establishment than this.

George Murray, the 21-year-old son of John Murray, who has been for many years bookkeeper for Black, Starr & Frost was

rested last week on complaint of his other, from whom he had taken a quantity jewelry valued at $100. The family lives Flushing, L. I., where the youth was arigned in the police court. The mother id that he had become addicted to drink, d had stolen her jewelry for the purpose obtaining money with which to buy uor. He admitted his guilt, and begged s mother to withdraw the charge, but as e did not think it was advisable for her do so, he was held in $500 bail for the rand Jury.

Max Loeb is in New York, buying for S. oeb, Erie, Pa., and while here makes his eadquarters with Arnstein Bros. & Co., 65 assau St.

Four brooches, costing $200, were taken st Friday from the store of Frederick avlicek, 1456 First Ave., by a well-dressed ung man who had been looking at the ock ostensibly for the purpose of making a urchase. Mr. Pavlicek was not in the ore and his wife showed a number of rooches to the man, who said that he inended to give a present to his fiancee. After xamining the assortment the young man aid that, being puzzled in making a selecion, he would not buy then, but would reurn shortly with the young lady, who could hen have her choice. After he went away Irs. Pavlicek missed the four brooches, vhich were among those shown to the tranger. Notice of the theft was immediately sent to the police.

A new trial has been granted in the suit f L. Mintz, 152 E. 125th St., against the Hartford Fire Insurance Co., growing out f a fire in 1902 at the plaintiff's former lace of business. Mr. Mintz had his inurance divided between the defendant comany and the British North America Co. In a suit against the latter company he was defeated. In the suit against the Hartford Fire Insurance Co., Mr. Mintz seeks to recover about $1,500. The company claimed that there was overvaluation. After the failure of the negotiations between the company and Mr. Mintz, the question went to arbitrators, who made an award in the jeweler's favor. This award the company refused to pay, and on a trial before Judge O'Dwyer in the First Term of the City Court, the jury brought in a verdict for the insurance company. Judge O'Dwyer, on application of Engel, Engel & Oppenheimer, has set aside this verdict, so that the case will be tried again.

W. G. Pollack, of W. G. Pollack & Co., New York, was in Des Moines, Ia., last week on his regular western trip in the interests of his firm. Reporters tried to get him to say whether or not he would be a witness at the second trial of Tom Dennison for complicity in the robbery of which Mr. Pollack was the victim a dozen years ago, but he declined to give out any information at this time. Testimony in Dennison's behalf was taken recently in Omaha by commission, in order to save the witnesses the trouble and expense of another trip to Iowa. Their testimony was designed to show that in committing the robbery Frank Shercliffe has not been associated in any way with Dennison. A letter which Dennison wrote to Shercliffe with reference to payments of money was explained by these witnesses. According to their theory Shercliffe desired a letter indicating his need of money in order to show it to his brother, and thereby influence the latter to make advances out of their father's estate. Dennison signed such a letter, it was explained, simply to accommodate Shercliffe.

## Buffalo, N. Y.

The H. A. Meldrum Co. has made an addition to its store in which the optical department as well as other lines will be housed in the future.

The case of Max Elbe, Niagara Falls, N. Y., who is charged with violating the United States Postal laws, came up before United States Commissioner Tucker last week, and it was posponed to Sept. 12. It was alleged that Elbe conducted a business which was covered by the prohibition against lotteries.

Colonel R. F. Pickert, of the Freeman Jewelry Co., Niagara Falls, is the defendant in a suit brought in the Supreme Court for $10,000, in which the plaintiff is W. F. Moran. The damages are claimed for false imprisonment, Col. Pickert having caused Moran's arrest about a month ago, after the latter had interfered with his sign. Moran was discharged in the police court, and then sued for damages.

The police of this city are looking for a young man who swindled a number of the members of the jewelry trade by means of bogus checks. The young man claimed to be in the jewelry business in Lancaster, N. Y., and among those whom he visited here was A. E. Sipe, from whom he got a ring worth $190; John Avusteth, from whom he got $50; Louis E. Reinsch, $160; King & Eisele, Weed & Co., and Vander Voort Bros. To most of the above firms the young man gave checks in payment of goods purchased, but investigations soon showed that though an account had been kept in the bank of Lancaster in the name he gave, it had been long transferred, and the checks were no good. The police are making a search for the swindler.


C. DORFLINGER & SONS,

FINE GLASSWARE.

*PLAIN. ENGRAVED, CUT, AND ROCK CRYSTAL DECORATIONS.*

TRADE-MARK LABEL DORFLINGER ON EACH PIECE.

*Our New Brochure of Table Service for the Asking.*

36 MURRAY STREET, NEW YORK.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
ROBERT BAYLES, Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (ending Dec. 15) to the offices of those desiring this service.***

ALBANY, N. Y., Frank Sherman (W. M. Whitney & Co.), Herald Sq.
S. Miller (L. Miller & Bro.), Herald Sq.
AMSTERDAM, N. Y., R. E. Crawford, Albert.
ATLANTA, GA., H. H. Schaul, Marlborough.
BALTIMORE, MD., E. B. Hutzler (Hutzler Bros.), Breslin.
J. Katz (J. Katz & Co.), Belvedere.
BRUNSWICK, GA., A. Rothschild, Herald Sq.
BUFFALO, N. Y., T. C. Bunch (The W. Hengerer Co.), 43 Leonard St.
J. S. Vander Voort, Breslin.
CHICAGO, J. Brown, Astor House.
CLEVELAND, O., O. L. Mason (Williams & Rodgers Co.), Grand.
CINCINNATI, O., D. J. Gutman (L. Gutman & Sons), Hotel Astor.
COLUMBIA, TENN., A. S. James (James Bros.), Albert.
COLUMBUS, GA., F. W. Reich, Marlborough.
DAYTONA FALLS, N. H., G. H. Clark, Churchill.
DES MOINES, IA., M. H. Burns (Harris-Emery Co.), Spalding.
Miss M. Berry (Younker Bros.), Victoria.
JACKSONVILLE, FLA., M. H. Slager (Hess & Slager), Hotel Astor.
KANSAS CITY, MO., A. A. Chamberlain (Emery-Bird-Thayer Dry Goods Co.), Grand.
LOS ANGELES, CAL., J. A. Montgomery (Montgomery Bros.), Holland.
LOUISVILLE, KY., S. Frank (Thalheimer & Frank), Breslin.
LOWELL, MASS., C. H. Wood, Navarre.
LYONS, N. Y., A. L. Hoffman, Cadillac.
MARIETTA, O., C. H. Blume, Cosmopolitan.
MARION, IND., J. A. Knorr (Boston Store Co.), 324 W. 44th St.
MIDDLETOWN, N. Y., W. H. Sexton, Normandie.
MOBILE, ALA., J. Goldstein, Wellington.
MILWAUKEE, WIS., Miss F. Weinstock (T. A. Chapman Co.), Cumberland.
NIAGARA FALLS, N. Y., I. Traub, Astor House.
NORFOLK, VA., B. Lilienfeld, Herald Sq.
PARSONS, KANS., M. F. Kohler, Criterion.
PAWTUCKET, R. I., F. H. Borden (David Harley Co.), Westminster.
PHILADELPHIA, PA., H. J. Harris, Herald Sq.
PITTSBURG, PA., P. C. Gillespie (Gillespie Bros.), Herald Sq.
READING, PA., Miss A. Lambert (Dives, Pomeroy & Stewart), Earlington.
SAGINAW, MICH., H. S. Siedel, Earlington.
ST. LOUIS, MO., A. L. Bauman (L. Bauman Jewelry Co.), Hotel Astor.
SCRANTON, PA., S. Radin, Broadway Central.
SYRACUSE, N. Y., O. Voelker (D. McCarthy & Sons), Cadillac.
TOLEDO, O., Miss W. James (Lion Dry Goods Co.), 43 Leonard St.
UTICA, N. Y., M. N. Fuhrman (A. S. & T. Hunter), Broadway Central.
WILKES BARRE, PA., E. G. Kemmerer, Seville.
WILMINGTON, DEL., L. Thomas (L. Thomas & Co.), Park Ave.
WINSTON, N. C., N. G. Fletcher (N. G. Fletcher Co.), Albert.
YOUNGSTOWN, O., H. J. Barnes (G. M. McKelvey & Co.), Grand.
T. S. Roller (Geo. L. Fordyce & Co.), Herald Sq.
ZANESVILLE, O., Miss M. Maurin (H. H. Sturtevant & Co.), Herald Sq.

## Trans-Atlantic Voyagers.

TO EUROPE.

Jacob Binder, Philadelphia, Pa., sailed Thursday.

Goodman King, of the Mermod, Jaccard & King Jewelry Co., St. Louis, sailed Wednesday on the *Teutonic*.

FROM EUROPE.

Leo Goldsmith, New York, arrived last Friday on the *Lucania*.

Adolf J. Grinberg, of Adolf J. Grinberg & Sons, New York, arrived last week on the *Kaiser Wilhelm der Grosse*, as did also Oscar Keck, of the Herman Keck Mfg. Co., Cincinnati, O.

Frank Glaenzer, of Glaenzer, Frères & Rheinboldt, New York, returned Saturday on *La Lorraine*.

Emanuel Arnstein, of Arnstein Bros. & Co., New York, will return on the *Majestic* due to-day. A. Guggenheim, of the same firm, has returned on the *Kronprinz Wilhelm*.


# THE ORIENTAL BANK.

**ESTABLISHED 1853.**

**182 and 184 Broadway, Corner JOHN STREET, NEW YORK.**

**Capital, - - - $750,000.00.**
**Surplus and Profits, 1,000,000.00.**

***ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.***

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

# The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

A. P. DOREMUS, Cashier
W. H. STRAWN, Ass't Cashier

# THE STATE BANK

**376-378 GRAND STREET, NEW YORK**

**Capital and Earned Surplus, $850,000** **Deposits over Ten Millions**

**Offers a favorable market for short and long time jewelry and diamond paper**

# The Mercantile National Bank of the City of New York

*Cordially invites Accounts from Good Merchants in the Jewelry Trade.*

CONVENIENT LOCATION,
AMPLE CAPITAL,
LARGE SURPLUS,
LONG EXPERIENCE.

FREDERICK B. SCHENCK, President.

MILES M. O'BRIEN, WILLIAM H. TAYLOR, } Vice Presidents.

JAMES D. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

| | | |
|---|---|---|
| Capital, | , , , | $3,000,000 |
| Surplus, | , , , | $3,000,000 |

Broadway, Corner of Dey Street,
New York.



## OUR TRAVELING REPRESENTATIVES

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

J. Herman and Mayo Loeb, of Herman & Loeb, have left on their respective trips west and south, in the interest of their Cincinnati, O., firm.

Traveling salesmen in Louisville, Ky., recently, included: Percy D. Lucas, Frank W. Smith; Lawrence C. May, Moskowitz Bros.; Geo. T. Howard, Towle Mfg. Co.; Jos. Gibson, Geo. R. Calhoun & Co.; Fred Smith, Reeves & Browne; M. L. Barnard, Larter & Sons; W. H. Mills, Gerts, Lumbard & Co.; Thos. E. Rogers, Riker Bros.

The following traveling representatives were in San Francisco, Cal., the past week: Jules Franklin; Mr. Gibson, H. A. Kirby Co.; Jacob Marx, Kossuth-Marx Jewelry Co.; Mortimer Adler, Chas. Adler & Sons; A. Rosenberg, Alling & Co.; G. J. Weil, Electric City Box Co.; Henry Zimmern, Henry Zimmern & Co.; Wm. Moore, F. W. Gesswein Co.

Among representatives visiting the trade in Lancaster, Pa., recently, were: E. Weinman; H. B. Kline, Jonas Koch; J. H. Sylva, New Haven Clock Co.; Harvey P. Day, Edward E. Roberts; Leo Heilbrun, Leo Heilbrun & Bro.; F. Dilsheimer, Ferd Dilsheimer & Co.; Mr. Connor, G. S. Lovell Clock Co.; W. H. Iszard, Middletown Silver Co.; L. Jacobs, Peckham Seamless Ring Mfg. Co.

The following representatives of eastern firms were in Kansas City, Mo., last week: W. S. Sparrow, Stein Bros. & Co.; George Gubbins, Rockford Watch Co.; Walter Marble, Marble, Forrester & Co.; Mr. Kleckner, Theodore W. Foster & Bro. Co.; Max Jacoby, Manchester Mfg. Co.; Leo Jacoby, Providence Stock Co.; Louis Fay, R. F. Simmons Co.; Louis Block, Louis Stein & Co.; George Schwarzkopf, Schwarzkopf & Dorer, Ltd.

Traveling salesmen calling on the trade at Columbus, O., within the past week, included: M. M. Gibbs, J. Hoare & Co.; J. A. Dirksen, E. W. Donath; L. Strauss, H. H. Curtis Co.; H. Perl, Wagner Mfg Co.; G. W. Bleecker, Martin, Copeland & Co.; W. H. Reinhardt, Heeren Bros. & Co.; A. J. Augustin, Dennison Mfg. Co.; C. G. Cushman, Reed & Barton; J. Fred Crane, Mandeville, Carrow & Crane; T. E. Bowne, E. Ira Richards & Co.; Walter S. Noon, Cory Bros. Co.; G. E. Tinker, Wm. B. Durgin Co.; Fred Casper, Mauser Mfg. Co.; Chas. H. Anderson, Allsopp Bros.; Walter R. Shute, Kohn & Co.

The following traveling representatives were in Omaha, Neb., last week: Joseph Rifkin, L. Heller & Son; S. W. Abbey, E. Ira Richards & Co.; Frank Thompson, Derby Silver Co.; F. C. Allen, Sansbury & Nellis; Albert H. Kolker, Elmer A. Rich & Co.; Julius S. Mayer, Mauser Mfg. Co.; F. L. Pettee, Waterbury Clock Co.; Wm. J. McQuillen, Mount & Woodhull; George F. Heidet, C. F. Rumpp & Sons; Mr. Kleckner, Theodore W. Foster & Bro. Co.; W. H. Gregory, Strobel & Crane; H. B. Rogers, Whiteside & Blank; Meyer Lehmann, Ludwig Lehmann; C. M. Beelman, Rochester Stamping Co.; Carl Dominick, H. F. Hahn & Co.; Steve Leubusher, L. Guttmann & Sons.

Among the traveling representatives in St. Louis, Mo., last week, were: Mr. Pierce, T. I. Smith Co.; Charles E. Howes, E. L. Logee & Co.; L. B. Jones, C. A. Marsh & Co.; E. M. Bliss, Bliss Bros. & Co.; George Southwick, Payton & Kelley Co.; Harry B. Kennion, Parks Bros. & Rogers; J. B. Freeman, Freeman, Daughaday & Co.; G. H. Howard, Mason, Howard & Co.; Miles W. Evans, T. G. Hawkes & Co.; S. C. Powell, S. C. Powell & Co.; S. W. Abbey, E. Ira Richards & Co.; S. Englander, Adolf J. Grinberg & Sons; J. H. Thompson, J. B. Bowden & Co.; J. H. Johannot, Rochester Cut Glass Co.; Norman Strauss, Louis Kaufman & Co.; Mr. Dorrence, Simons Bro. & Co.

Among the traveling representatives who, recently, visited the trade in Detroit, Mich., were: H. C. Barnum, Shafer & Douglas; W. F. Keft, Maple City Glass Co.; J. N. Beckwith, Allsopp & Buob; C. B. Bartlett, Whiting Mfg. Co.; Lucien Rockwell, Poole Silver Co.; Walter S. Strauss, Jacob Strauss & Sons; G. W. Bleecker, Martin, Copeland & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; Mr. Mapleson, C. Ray Randall & Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; F. C. Allen, Sansbury & Nellis; G. L. Titus, Codding & Heilborn Co.; A. N. Dorchester, Chapin & Hollister Co.; J. R. Palmer, Schickerling Bros. & Co., F. A. Perry, John Russell Cutlery Co.

Traveling representatives of wholesale firms who visited the trade in Cincinnati, O., last week, included: J. A. Lucas, A. H. Bliss & Co., R. L. Morehead, R. L. Morehead & Co.; J. Schwartzkopf, Schwartzkopf & Co.; Ernest Bliss, Bliss Bros. Co.; George T. Howard, Towle Mfg. Co.; William W. Middlebrook, B. A. Ballou & Co.; William F. Koch, American Morocco Case Co.; Thos. E. Rogers, Riker Bros.; W. R. Eliot, Meriden Cut Glass Co.; L. H. Smith, Bippart, Grossmann & Osborn; Fred Casper, Mauser Mfg. Co.; G. E. Tinker, Wm. B. Durgin Co.; Charles B. Burgess, Frank M. Whiting & Co.; J. Wilmore Fera & Kadison; H. M. Van Bergen, Snow & Westcott; T. E. Bowne, E. Ira Richards & Co.; Percy Lucas, Frank W. Smith; Mr. Glover, Grover Co.; J. Rosenberg, S. K. Grover Co.; C. Morgan Rogers & Bro.; Frank W. Bloomer, E. I. Franklin & Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; Mr. Newhouse, Schultz, Leiss & Co.; Chas. E. Bride, Bride & Tinckler.

The trade in Pittsburg, Pa., was, last week, visited by the following traveling representatives: H. A. Bliss, Krementz & Co.; Charles G. Peckham, J. H. Peckham & Co.; William Huger, Wm. Huger & Co.; Arthur Bradshaw, Meriden Britannia Co.; M. H. Shiman, Shiman Bros. & Co.; Harry C. Adler, Charles Adler's Sons; Jesse Carpenter, Horton, Angell Co.; H. N. Van Bergen, Snow & Westcott; Frank W. Bloomer, E. I. Franklin & Co.; H. A. Allen, C. B. Allen & Co.; F. I. Hussey, E. G. Webster & Son; E. J. Walther, D. F. Briggs Co.; S. C. Corbin, Waterbury Clock Co., Frank L. Carpenter, Dominick & Haff; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; Wm. V. Middlebrook, B. A. Ballou & Co.; J. M. Morrow, American Watch Case Co.; D. A. Davidson, Wallach & Davidson; Wm. F. Koch, American Morocco Case Co.; E. A. Reed, Reed & Barton; John Bailey, M. S. Benedict Mfg. Co.; F. J. Young, Middletown Silver Co.; G. L. Sweet, R. F. Simmons Co.; C. LeB. Snedeker, Rudolph & Snedeker, M. Allen, Allen, Smith & Thurston; J. Rosenberg, S. K. Grover Co.; H. C. Kionka, H. C. Kionka & Bro.; Mr. Weidmann, Engelfried & Weidmann.


# DIAMONDS

WHEN you need mounted diamond pieces, large or small, if you will order of us, stating what you want, and about the prices you want to pay, we will convince you that our stock, both in variety and range of prices, is adequate to supply your wants.

Diamond Rings,
Diamond Pendants,
Diamond Scarf Pins,
Festoon Necklaces,
La Vallières.

Catalogue illustrating these goods sent on request.

HAYDEN W. WHEELER & CO.,
TWO MAIDEN LANE, NEW YORK.


## Jewelers Gold Bars Withdrawn and Exchanged at New York.

*Week Ended Sept. 2, 1905.*

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $385,729 |
| Gold bars paid depositors | 87,015 |
| Total | $472,744 |

The gold bars exchanged for gold coin are reported as follows:

| | | |
|---|---|---|
| Aug. | 28 | $31,150 |
| " | 29 | 142,729 |
| " | 30 | 46,915 |
| " | 31 | 31,479 |
| Sept. | 1 | 31,045 |
| " | 2 | 102,467 |
| Total | | $385,729 |

John Jenkins was arrested about a week ago, after having completed a sentence of five months, on a charge of larceny preferred against him by Hiram F. Burgess, a retail jeweler of Fairfield, Me.

Anton Schmidt, a middle aged journeyman jeweler of Newark, N. J., launched a queer craft in the Passaic River last week. He calls it a "land and water boat." It is intended to operate as readily upon land as in the water. Immense wheels on either side are for the purpose of carrying it on land, while paddles attached to the wheel spokes, which can be opened at will, are to furnish the propelling force when in the water. The tests made thus far have resulted poorly, but Mr. Schmidt is making alterations and expects that the wagon-boat will yet be a success.

# DIAMOND CUTTERS,

**Special Attention to Recutting and Repairing Diamonds.**

# FOX BROS. & CO.,

**IMPORTERS OF PEARLS AND COLORED GOODS,**

**31 to 39 East 4th Street, CINCINNATI, OHIO.**

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# ALFRED H. SMITH & CO.,

170 BROADWAY, NEW YORK
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London,
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Office, 6th Floor. Cutting Works, 10th Floor Telephone, 4157 Franklin.

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# MEYEROWITZ BROS.,

IMPORTERS OF **DIAMONDS** PRECIOUS AND IMITATION STONES.

37 - 39 MAIDEN LANE, NEW YORK CITY.

# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

27 Holborn Viaduct, London.

---

# John F. Saunders, Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

**68 Nassau St., cor. John St., Sheldon Building, Room 16 NEW YORK.**

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## JOHN LAMONT & SON,

IMPORTERS AND CUTTERS OF

**PRECIOUS STONES.**

Telephone, 3978 John. **51-53 Maiden Lane, New York.**

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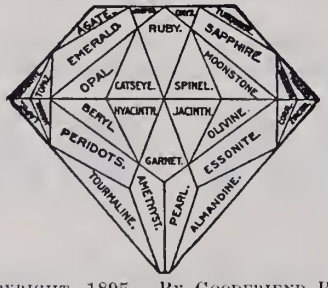
# GOODFRIEND BROS.,

**IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.**

**Pearls**

**Rubies**

**Sapphires**




**Tourmalines**

**Gem Corals**

**Opals**

**Emeralds**

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156 Westminster St., Providence, R. I.
20 Rue Cadet, Paris.

Tel. No. 662 Cortl't.

**9-11-13 Maiden Lane, New York.**

---

We have one of the MOST IMPORTANT Stocks of . . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

# FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - - - - New York.


## Pittsburg.

TRADE CONDITIONS.

With the advent of September, the Fall trade has really been ushered in in Pittsburg and Allegheny and business is fairly good. Most dealers have enjoyed an excellent Summer trade. There is a fair demand for the general line of goods and dealers see bright days ahead.

G. W. White, of West, White & Christy, is rusticating at Atlantic City.

A. E. Siviter and family have been spending several weeks at the seashore.

Carl Gillespie left last week for Denver to attend the encampment of the G. A. R.

Orion Reams has returned from a vacation spent at Buffalo and Conneaut Lake

Miss Florence M. Sprague, with Graf & Niemann, left last week for a six weeks' visit to Colorado Springs.

P. C. Gillespie, of Gillespie Bros., has gone to New York to buy goods, and from there he goes to Providence.

C. F. Neimann passed the cigars last week on account of the arrival at his home of Charles Franklin Neimann, Jr.

W. G. Ingham, buyer for the George B. Barrett Co., has returned from Atlantic City, where he spent his vacation.

Abraham Lewis, 207 Fifth Ave., is seriously ill with typhoid fever, and it probably will be six weeks before he will be able to get out of bed.

Samuel Weinhaus, of S. & B. C. Weinhaus, whose serious illness was reported last week, is much improved and is on a fair way to recovery.

It is reported that two new jewelry stores will be opened in the Penn Ave. district, downtown, there being several parties seeking locations at present.

Thomas McFadden, a Civil War veteran, who was formerly in the jewelry business in Pittsburg, died recently at his home in Coraopolis. He was a member of Childs Post 230, G. A. R., Pittsburg, and had been living in Coraopolis about 23 years.

S. E. Dille, trust officer of the Guarantee Title & Trust Co., receiver for Bernard E. Arons, who recently went into bankruptcy says that the indications are that the creditors will get about 15 per cent. on their claims. He has not as yet made his report to the court on behalf of the receiver but expects to do so shortly.

A. A. Gillespie, who is just home from Europe says that without doubt Pittsburg is one of the best towns in the country for selling novelties. He said he paid particular attention to the dress of persons, especially women, while in the East and abroad, and declares that fads have greater runs in this city than any city he knows of.

If a pending deal for the purchase of the block bounded by Fifth Ave., Diamond Sq. and Market St. is consummated three jewelry concerns in Market St. will no doubt soon be hunting new locations. It is stated that the men who have an option on the property in the entire block, which involves the outlay of thousands of dollars, will build a large office building on the site. There has been delay in making the deal on account of the tardiness of the owners of the building, occupied by J. C. Grogan & Co., being unwilling to sell unless they get $300,000 for the corner. Next to Grogan's is the jewelry store of the John M. Roberts & Son Co. and J. R. Reed & Co.'s store is next to the Roberts house.

all three being together and fronting in Market St. Mr. Grogan has a lease on the present location for another year beginning with next April, and the Roberts firm has a lease for several years, as has also the Reed concern.

## Lancaster, Pa.

Parke Clarkson is spending a few weeks in Boston.

Anthony Bruckhart has returned from a trip to England, which country he left with his parents in childhood.

Word was received here last week from Detroit of the death of Monroe B. Harper, a former Lancaster jeweler.

Wilson Porter, a retired watchmaker, formerly of Harrisburg, died here last Wednesday, aged 71 years.

Benjamin Whitson, Memphis, Tenn., greeted his Lancaster friends last week, having stopped *en route* to New York.

Elmer G. McDonnell, who established a jewelry business in Galveston, Tex., 10 years ago, is visiting his old Lancaster home.

Walter Bitner, of the Hamilton Watch Co. jewel department, was married on Thursday to Miss Bessie Brooks, of Highspire, Pa.

Out of town jewelers who visited this city last week included: H. F. Andrews, Strasburg; C. E. Hinkle, Euphrata; H. H. Miller, Mt. Joy; J. M. Kreider, Denver.

Walter Beaver and John Sharp were arrested last week for selling cheap jewelry from house to house. They managed to escape a fine, under a city ordinance, but were compelled to leave Lancaster at once.

The jewelers' Friday half-holiday season ended last week, as did the 5 P. M. closing on other days. Local merchants say that they found their receipts in the long run just as large as usual during this curtailment of working hours in summer, and both employer and employe benefited by the change.

The H. S. Meiskey Co., now located on E. King st., has leased the Steinman Building, at W. Chestnut and Market sts., all of which was until recently occupied by L. C. Reisner & Co., and will occupy the lower part. The upper floors are occupied by the jewelry manufacturing establishment of L. C. Reisner. The change made is necessary to accommodate the increased business of the Meiskey concern, due to their recent expansion.

## Louisville, Ky.

TRADE CONDITIONS.

The jewelers of this city report very good business for this time of the year, and expect continued improvement.

Milton Thalheimer just returned from Asheville, N. C.

Sam Frank left for New York last week, where he is stopping at the Astor House while there.

Albert A. Wolf and family have returned from the East, where they have been combining business and pleasure.

Geo. Wolf & Co. and Geo. Rieger were awarded the contract for furnishing 14 prize cups and pitchers to be given by the Louisville Horse Show Association at its meeting, which commences Oct. 2.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL.

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street).
NEW YORK

PARIS ADDRESS: 5 SQUARE DE L'OPERA.

BAGG, PERINE & CO.,
RARE SPECIMENS OF DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE, NEW YORK.
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EMERALDS, DIAMONDS AND PEARLS.

RUBIES AND SAPPHIRES.

CABLE ADDRESS: MILBAGG.

Pearl Necklaces and Collarettes.

Mounted Diamond Jewelry of every description.




Large assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Rubies, Emeralds and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds.

GEORGE H. HODENPYL, of former firm of Hodenpyl & Sons.
WALTER N. WALKER. Formerly of firm of Hayden W. Wheeler & Co.

# HODENPYL & WALKER

successors to

HODENPYL & SONS.

**Importers of**

# DIAMONDS,

**Emeralds, Sapphires,**
**Rubies, Opals,**
**Pearls and Pearl Necklaces.**

Designs and Estimates for Mounted Pieces will be furnished on application.

Repairing and Recutting Diamonds a Specialty.

## 170 Broadway, New York,

**Corner of Maiden Lane.**
**TELEPHONE, 1898 CORTLAND.**

## "GEMFINDER"

The only American Commission Merchant in Precious Stones and Pearls located in Paris.

He gets no commission from the Seller; he has no preferences, and his only obligation is to find for the buyer such goods as he may be in need of at the lowest market prices.

This service costs the buyer only 2% of the purchase price.

**FREDERICK A. JEANNE,**
**5 Square de l'Opera,**
**Opposite Theatre l'Athenee,**
**PARIS, FRANCE.**

## Philadelphia

George Stout, watchmaker, has resigned his position with H. O. Hurlburt & Sons.

John Martin, with J. E. Caldwell & Co., has been spending his vacation at Atlantic City.

G. A. Lanz, son of Gus Lanz, a prominent Norristown, Pa., jeweler, is ill with typhoid fever.

Fred T. Barry, now of New York, was in this city from Saturday to Tuesday, visiting old acquaintances.

Thomas Campbell, traveling salesman for M. Sickles & Sons, spent part of last week in Atlantic City, on a pleasure trip.

Sig. Wundeman, watchmaker, formerly with B. F. Williams Co., has accepted a position with H. M. Jacobson & Son.

S. Kan, watchmaker, with F. L. Kirkpatrick, 273 S. 11th St., is spending a vacation at his old home, in New Haven, Conn.

C. W. Carey, watchmaker for the trade, 725 Sansom street, spent a few days last week at Atlantic City, with his wife and family.

Edward Sickles, of M. Sickles & Sons, spent the best part of last week at his Atlantic City cottage, where Mrs. Sickles, his wife, is ill.

Jacob Binder, one of the most popular members of the Jewelers' Club, sails tomorrow for a two months' trip to Europe, on business and pleasure.

The old established house of Simons, Bro. & Co., manufacturing jewelers,, is to be incorporated under Pennsylvania laws at Harrisburg next Monday.

Jacob C. Moock, son of Otto T. Moock, manufacturing jeweler, 809 Sansom St., is receiving the condolences of his friends on the death, last week, of a baby boy.

Robert Scott, the watchmaker who was reported to have attempted suicide and who was removed to a hospital unconscious from his room, has completely recovered.

Out of town retailers buying of local jobbers last week included: R. W Quicksall, Mt. Holly, N. J.; John MacPherson, Mauch Chunk, Pa.; H. V. Stratton, Mt. Holly.

A reward of $50 awaits at the watch department of Bailey, Banks & Biddle Co., for the return of a gentleman's gold hunting case watch, lost recently at Beach Haven, N. J.

Walter Sheppard, who has been in busi-

# Oppenheimer Bros. & Veith.

## Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM, 2 Tulp Straat.
LONDON, 40 Holborn Viaduct.
CUTTING WORKS, Cor. Union & Nevins Sts., Brooklyn.

ness with his father on 10th St., near Spring Garden, has accepted a position as watchmaker in the Philadelphia & Reading Railway Co.'s time service department.

The United States Mint in this city remains idle, and will likely not resume coinage for an indefinite period.

J. E. Caldwell & Co. manufactured the $1,000 trophy for the automobile contest at Cape May, last week.

Local papers recently reported the arrest of Samuel Payton, formerly a Wilmington (Del.) jeweler, but no jeweler of that name is known to the trade in Wilmington.

David Shive, an inventor of note, who had made many improvements to clocks, steam motors and other appliances, died at his residence, 1922 Broad St., last week, in his 80th year.

The new store of I. Bedichimer & Co., on Chestnut St., near 11th St., will not be ready for occupancy for some weeks. It is being expensively re-built, to be adapted for a handsome jewelry store.

C. F. Reisner last week made his first trip to this city for the H. S. Meiskey Co., Lancaster, and was given a cordial reception by those who were his friends when he had charge of the branch store here of L. C. Reisner & Co.

James F. Kuhn, with Eli Fulmer, Easton, Pa., stopped off in Philadelphia last week, homeward bound from a coast resort, where he had spent a vacation. H. Linwood Phillips, of Smyrna, Del., also spent a few days here.

Richard Rosenthal, a jeweler at 836 South St., was before Magistrate Eisenbrown, last week, to answer a charge that he had purchased some pieces of jewelry from two negroes who had been arrested for burglary. The negroes claimed they had sold the jewelry for old gold. Rosenthal was held in $800 bail to answer the charge.

By an error, it was stated last week, in the note speaking of the sale of the stock and good will, etc., of the late Henry Euler, that the sale took place Aug. 29, at 716 Sansom St. This is not true, as the sale does not take place until Sept. 12, at 716 Chestnut St., the address of the late Mr. Euler's store. Mr. Euler, who conducted a jobbing business, died last winter, and the estate is now looked after by Chas. Euler.

Victor Binder, 11 S. 9th St., is receiving the congratulations of his friends in the trade upon the timely detection last week of a couple of thieves, who attempted to defraud him of a diamond ring, worth $160, by substituting a paste ring in its place in the tray, while pretending to make a purchase. Mr. Binder recovered his ring, but the scamps escaped before an arrest could be made. The Detective Bureau was notified, and other jewelers have been warned.


EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

Take Advantage of the Recent Advance in Diamonds

WE WISH TO CALL THE ATTENTION of our customers and the trade in general to the fact that our Mr. F. Goldsmith, who has been purchasing in the European diamond market since May, is about to return. Mr. Goldsmith made heavy purchases previous to the rise in diamonds last week, which advance has been apparent to us for some time past. We are in a position to-day to offer you values greater than you can receive elsewhere.

INGOMAR GOLDSMITH & CO.

Established 1882

Importers of Diamonds and Precious Stones

Manufacturers of Mountings and Diamond Jewelry

Office, 182 Broadway, Cor. John St. Factory, 12-16 John St., New York

LONDON: Audrey House, Ely Place. PARIS: 59 Rue de Chateaudun.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS: 138-142 West 14th St., N.Y.

68 Nassau St., NEW YORK.

CHICAGO, 103 State Street. LONDON, 29 Ely Place.

Chas. L. Power & Co., Cutters and Importers,

DIAMONDS AND OTHER PRECIOUS STONES,

170 Broadway, corner Maiden Lane, NEW YORK.

AZTEC TURQUOISE ARE THE BEST.

27 Holborn Viaduct, London. TRADE-MARK.

HENRY E. OPPENHEIMER & CO.,

51 Holborn Viaduct, London.
50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.

Tel. 621 Cortlandt

3 MAIDEN LANE, NEW YORK.

DIAMONDS, PEARLS AND PRECIOUS STONES.

MEMORANDUM ORDERS SOLICITED.

# Notice to the Trade

Representatives from our New York Office:
Mr. H. Ollendorff,
Mr. M. Ollendorff,
Mr. H. Goldstein,
Mr. G. L. Abrams.

**One of our seven salesmen will soon have the pleasure of calling on you.**

Representatives from our Pittsburg Office:
Mr. W. S. Bickart,
Mr. J. S. Bickart,
Mr. W. E. Parish.

The above salesmen will carry a full line of all **American Watches, Diamonds** and **Jewelry** second to none, and we trust you will kindly reserve your orders for them.

Should you need any goods in our line before they call, either our New York or Pittsburg offices will give your mail orders prompt and careful attention.

## I. OLLENDORFF CO.

**JOBBERS IN WATCHES, DIAMONDS AND JEWELRY**

**PITTSBURG, PA.** Cor. Liberty Ave. & 6th St.
Established 1868.
**NEW YORK** 54 Maiden Lane.

CORAL

## CORAL

BORRELLI & VITELLI,

CORAL MANUFACTURING COMPANY,

All kinds of Coral—DROPS, BUTTONS, LENTILLES.
CORAL NECKLACES. Graduated and Uniform.

PINK AND WHITE CORAL A SPECIALTY.

GOLD MEDAL, ST. LOUIS, 1904.

3 Via Amedeo, Torre del Greco, Italy. 32 Rue d'Hauteville, Paris, France.

401 Broadway, New York.

Telephone, 1349-R-Franklin.

CORAL

THE PASSMORE GEM CO. LAPIDARIES. PRECIOUS STONES AND ODD GEMS. 373 WASHINGTON ST., ROOM 67 BOSTON

## ODD GEMS.

IF IT IS ANYTHING IN THE LINE OF

## AMERICAN PEARLS,

communicate with

**Maurice Brower, 16 John St., New York.**

HIGHEST PRICES PAID FOR AMERICAN PEARLS.


## Connecticut.

D. E. Morris, Wallingford, left last week for a brief sojourn in Saratoga.

Walter Hubbard, Meriden, returned last week from a short business trip to Boston and vicinity.

John Lynn, Farmington, who had been located in the Agard block, on Main St. since the building was erected, several years ago, has just moved into more commodious quarters in the Lilley block, on Water St.

John E. Weible has been appointed foreman of the clock department of the Waterbury Clock Co., Waterbury, to succeed Geo. M. Beach, who has been made superintendent of the police department of that city.

Col. W. J. Leavenworth and Charles S. Tibbitts, Wallingford, Conn., were among those who attended the complimentary dinner held in honor of Congressman M. D. Sperry, at Momauguin, Monday, of last week.

C. F. Bates, who recently opened a store in the opera house block, Stamford, has just completed for Edwin H. Fox a watch charm made from a casting of the Liberty Bell. The genuineness of the metal is unquestioned.

The Porter & Dyson Co., New Britain, supplied the elaborately designed emblem which was presented last week to Past Great Sachem Wm. Risley by members of the Mattabessett Tribe, I. O. R. M., on the occasion of Mr. Risley's retirement from office.

A cricket game between employes of the International Silver Co., Shelton factory, and the Silver City Plate Co., played Aug. 26, attracted much attention and a large crowd journeyed to Pine Rock to witness the contest. The boys from the International Silver Co.'s shop won by a score of 44 to 32.

The annual reunion of the Tiffany family, of which E. E. Wright, Waterbury, is a member, met at the latter's home, Aug. 30. Among the guests were Nelson Otis Tiffany, of Buffalo, N. Y., who delivered an interesting address; Arthur Mitchell, Flushing, L. I., and Wallace Case, of Barkhamsted.

The Jennings Bros. Mfg. Co., Bridgeport, Aug. 31, secured control of the factory until recently occupied by the Bridgeport Gun Implement Co., at the corner of Harrison and Elm Sts. The company will occupy the building at once and use it in connection with its present plant at Union and Water Sts., for the manufacture of clocks.

News was received in Meriden, last week, of the recent death in Denver, Colo., of Henry E. Osborn, a well-known traveling representative, employed at different times by the Niagara Cut Glass Co., Buffalo, N.Y., Simpson, Hall, Miller & Co., Wallingford, and the Meriden Silver Plate Co., Meriden. Mr. Osborn was later engaged in business for himself in Lancaster, Pa. Death was due to blood-poisoning, which resulted from


## RUDOLPH NOEL & CO.

IMPORTERS OF

**Diamonds, Pearls, Rubies, Sapphires, Emeralds, Olivines and Opals**

2 Tulp Straat, AMSTERDAM 'Phone 1902 John 37-39 Maiden Lane, NEW YORK

n operation performed for the removal f a corn. The deceased was 57 years of ge, and is survived by two daughters. The uneral was held in Waukesha, Wis., of hich place Mr. Osborn had been a resi- ent for several years.

## Rochester.

Philip Present spent several days of last veek in Buffalo looking after alterations nd other details in connection with refit- ing and restocking the Henschel store, which he recently acquired.

M. J. Lindsay, 233 Main St. E., will open new office in the Central building, this veek. C. H. Bingemer, watchmaker, will e associated with Mr. Lindsay in the new ffice Mr. Bingemer was manager of the Jnion jewelry store on South Ave., which vent out of business some time ago. The offices which Mr. Lindsay will now occupy were, until recently, the headquarters of H. R. Wilson, a diamond broker, who has gone out of business.

By photographs published in a recent is- sue of THE CIRCULAR-WEEKLY of William Glich, alias "Lowenthal," who is under ar- rest at Pittsburg on a charge of passing bogus checks on jewelry stores, the prisoner was identified at the store of M. Rosenbloom as the man who about a year ago succeeded n getting away with a valuable diamond ring. Glich or Lowenthal made several vis- its to the Rosenbloom store. He paid for he goods ordered and claimed he was in business. On his last visit he selected a diamond ring to show a prospective cus- tomer. As he did not know whether he would make a sale or not, he said he would leave his check as security. Should he re- turn he would bring back the ring, other- wise the check could be deposited. Glich never returned and the next day it was found that he had given a bogus check, and n assumed name and address.

George Miller, watchmaker, who escaped short time ago from Dane County jail, Visconsin, where he was serving a six months' sentence for larceny, was captured n Madison recently. Miller effected his es- ape from jail by breaking a lock on the asement door with an ax, which he was sing to split wood.


FROM The Pink of Perfection. MINES

A CHARMING COLOR IN WHICH THE NEW STONE

KUNZITE

IS FOUND IS A DELICATE SHADE OF PINK. OTHER COLORS IN WHICH THE STONE OCCURS ARE LILAC AND VIOLET.

THIS STONE, PARTICULARLY IN OUR NEW SHAPES, IS REMARKABLY BRILLIANT AND EFFECTIVE. IT IS VERY MODERATE IN PRICE. SIZES FROM ONE CARAT UP.

TO AMERICAN GEM & PEARL COMPANY 14-16 Church St., NEW YORK LONDON: 16 Holborn Viaduct PARIS: 39 Rue de Chateaudun MARKET

A. ROSEMAN ESTABLISHED 1872
IMPORTER OF DIAMONDS MAKER OF DIAMOND JEWELRY
HEADQUARTERS FOR AMERICAN WATCHES. 9-11-13 MAIDEN LANE NEW YORK


A CUTTER AT WORK

MAKERS OF JEWELRY:

Do you produce many pieces of jewelry that do not take a pearl of one shape or another? Now, for *Pearls in small and medium sizes*, 1-20 of a grain to 3 grains, either in Round or Bouton, OUR STOCK IS UNSURPASSED. Our prices, too, are figured at the old rate. *Ask your neighbor.* . . Also *Montana Sapphires, Aquamarines, Peridots, Opals.*

L. Heller & Son

New York, 51 Maiden Lane.
Providence, 212 Union Street.
Paris, 5 Cite Trevise.
Idar, 14 Hauptstrasse

TELEPHONE, 219 JOHN. Importers of Precious and Imitation Stones.



# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, SEPTEMBER 6, 1905. No. 6

## Chicago Notes.

Loftis Bros. & Co. have opened a new branch at 220 6th St., Pittsburg, Pa. J. S. Loftis is the manager, and is assisted by H. A. Murray.

The news of the death in New York of Thomas W. Kavanagh, for many years in charge of the leather goods department of Spaulding & Co., was received here with deep regret. Mr. Kavanagh was a member of the Royal League and was secretary of the North Shore Park District for a year. He leaves a widow and four children.

Sol. Hess, of Rettig, Hess & Madsen, who was reported to have lost his trunk containing $10,000 worth of jewelry at Portland, Ore., last week, is continuing his trip on the Pacific Coast after recovering his property. The wrong check was placed on the trunk by a baggage master and it was delivered to another man. Outside of a considerable amount of worry to Mr. Hess no loss was sustained or damage done.

Hugh K. Jordan has sued S. T. A. Loftis, J. S. Loftis, of Loftis Bros. & Co., and Z. B. Waggoner for $20,000. It is declared the defendants were active in pressing a case in which Jordan was accused of perjury. When seen by a Circular-Weekly reporter S. T. A. Loftis said he did not know anything about Mr. Jordan and that Mr. Waggoner, an attorney employed by Loftis Bros Co., was out of town on a vacation.

A. W. Johanson wants to start a retail jewelers' protective association. There have been many robberies here of late and it is believed that an association of retail jewelers all contributing to a common fund used for tracking and prosecuting hold-up men would do much to abate the present evil. Should the trade feel at all interested communications may be addressed to Mr. Johanson at 270 Wells St. or to care of the Chicago office of The Circular-Weekly, 103 State St.

Hoffman, the alleged smuggler, attempted to commit suicide in jail last week. He read an account of the death of a woman whom he believed was his accomplice. His accomplice, however, is alive and is also in jail. She is supposed to be Hoffman's sister-in-law and came from Europe with him. In a false bottom of a trunk found in his room were found silverware and jewelry valued at $1,000. These are supposed to have been stolen from several London hotels where Hoffman and the woman would hire out as domestics. Hoffman, Bohl and the woman are all in jail awaiting the action of the Federal Grand Jury, which meets in October.

Leonard A. Horn, a retail jeweler at 442 N. Clark St., was the victim of a check swindler one day last week. The swindler's methods were peculiar and he certainly worked very hard to make a few dollars. First he came to the store and bought a cheap watch for $1.25, paying cash for it. Next day he came back and said he wanted a better one, so Mr. Horn sold him a $3 watch, taking the first watch in exchange and receiving $1.75 in cash. The next day the stranger wanted a still better watch and bought one for $9. The difference being $6 he tendered a check for $32 and received the watch and $26 in cash. The check was returned N. G It was drawn on the Corn Exchange National Bank, made to the order of Geo. H. Howard and signed H. W. Doane & Co.

Sol. Caro, formerly a traveling salesman for the Madson & Steele Co., in the Masonic Temple, was arrested last week charged with the theft of money and jewelry. Martin Madson, who swore out the warran , told a Circular-Weekly reporter that Caro was employed by the Madson & Steele Co. for nearly two years, that he made long trips to the Pacific Coast carrying his stock with him and made deliveries as soon as the goods were sold. Mr. Madson further said that Mr. Caro's accounts were always in bad shape and that while he reported his collections he failed to remit them. According to Mr. Madson, Caro sold several large bills of jewelry to people who had once been in the jewelry business but who at the time of the sale had been out of business for two or more years. These bills proved to be uncollectable. When the Madson & Steele Co. went into bankruptcy Caro was on the road and on being instructed to send his trunk to the trustee did so but, according to the memorandum of goods carried by him, Mr. Madson says Caro was short about 2,000 pieces of jewelry. Caro is in jail and his case comes up to-day. Bonds were fixed at $6,000. Mr Madson says Caro's shortage is between $12,000 and $15,000.

Joseph Gilhooley and Charles E. Johnson have been arrested as accomplices of William Ely, who held up and robbed A. W. Johanson's jewelry store at 270 Wells St., last week. The men are in jail and their case comes up on Sept. 8. F. E Lindahl failed to identify them as Ely's companions. Mary Ely, wife of the bandit was also arrested and held. All efforts on the part of the police towards making Ely reveal the names of his two accomplices and the place where he is said to have secreted the stolen property have been in vain. Ely has made many conflicting statements. First he denied he had committed the robbery and afterwards said he had committed it and had planned it all alone. The lumber piles where he said he secreted the booty were taken down and searched under Mr Johanson's supervision but nothing was found. In jail Ely told Mr. Johanson that the latter could consider himself very lucky in losing so little ($3,000) for, said Ely, "if my pals had done as good work as I did we would have cleaned out your store." The police say Ely's record is bad. It is believed he was in business as a retail jeweler at Morrison, Ill.

## Detroit.

Edward Rochm, of Rochm & Son, has returned from a 10 days' vacation.

Frank Mathauer, of Mathauer & Koester, is at present in the Upper Peninsula, or Copper Country, of Michigan, in the interests of his firm.

L. J. Liesemer, 77 Michigan Ave., will shortly have a double store at the old location. Workmen are busy tearing down the partition between his old store and the quarters next door.

Henry Piper, for a great many years with D. E. Holland, Lapeer, Mich., will receive $10,000 in cash under the will of the late Julia E. Hackly, of Muskegon, Mich. Mr. Piper is over 70 years of age.

Harry T. Love, Brookville, Pa., has resumed his business duties, after having been confined to his home for several weeks with typhoid fever.




# To the Jobbing Trade

Diamonds have again advanced. We are still in a position to furnish you with goods at old prices.

**Don't fail to see our line of Diamond Single Stone Bunch Rings sold on a loose diamond basis.**

Mountings and Diamond Mounted Jewelry of every description.

# SHIMAN BROS. & CO.

**Importers and Manufacturers**

**87 Maiden Lane, N. Y.**

**LONDON:** 50 Holborn Viaduct.
**AMSTERDAM:** 2 Tulp Straat.

**FACTORY:**
1, 3, 5 Gold Street.

## Omaha.

L. T. Smith, of Lexington, Nebr., has added a new front to his store.

L. A. Borsheim returned home last week from Geneva Lake, Wis.

E. F. Melcher, watchmaker for Henry Copley, has gone on a two weeks' trip to Denver.

W. A. Banks, of Carson & Banks, has gone on a two weeks' vacation to Lake Superior.

Miss Mary Hurst, with Brown & Borsheim, is home from a trip to the northern lakes.

Miss Anna Hoit, with S. W. Lindsay, has returned from a visit to her old home in Papillion, Nebr.

A. H. Harins, Hooper, Nebr., and L. S. Robinson, Glenwood, Ia., were among the buyers here last week.

P. E. Flodman and Mr. Dahlin, who have been bass fishing at Center City, Minn., for the past two weeks, are home.

George W. Ryan, of the Mawhinney & Ryan Co., is entertaining his wife's parents, Mr. and Mrs. C. T. Wilcox, of Milwaukee, Wis.

Charles A. Wolf, with the Shook Mfg. Co., was united in marriage last week to Miss Eva Wise, of this city. His many friends are congratulating him.

All the jewelry stores in Omaha began, Sept. 1, to keep open until 6 o'clock every evening. During the months of July and August they have been closing at 5 o'clock.

Carson & Banks have added new machinery to their plant for the manufacturing of link buttons, signet scarf pins, etc. They have also got the manufacturing agency for the arch crown setting.

B. B. Combs, of T. L. Combs & Co., with his family, has gone to Denver and other Colorado points for a two weeks' vacation. O. E. Furen, with T. L. Combs & Co., has cabled from Stockholm that he will be home about the middle of September.

The town of Seward, Nebr., barely escaped being a scene of lynching last Sunday night, when a crowd of indignant men met and agreed to send James A. Dowding to his doom by the hangman's noose. Dowding as a retail jeweler of Seward, and is charged with a serious offense. The alleged culprit was taken to the outskirts of the town, where the mob had a rope for the purpose of "swinging" the man from the railroad bridge. The authorities were quickly on the scene, and cooler heads decided to allow the law to take its course. The man was then taken to the county jail and next morning given a trial. The defendant, when arraigned, pleaded guilty. The Judge imposed no fine, but gave him six hours to leave the city, under promise never to return. Dowding kept his word and left.

Albert Edholm made the gold medal which was presented to Prof. Liberate, by the management of Krug Park last week. He is also making, for the Union Pacific Railway, 39 gold and silver medals, to be presented to their agents along the line.

## Minneapolis and St. Paul.

Bert Barker, of the Barker Jewelry Co., Minneapolis, is taking a vacation.

W. M. Stone, 14 S. 3d St., Minneapolis, has lately added a large new burglar-proof safe to his store.

Arthur E. Paegel, Minneapolis, went to Dakota on his annual outing at the opening of the hunting season for prairie chickens.

Among the out of town jewelers in the Twin Cities during the past week were: G. H. Newhouse, Pine Island, Minn.; J. Krejci, Silver Lake, Minn.; C. W. Wick, Clark, S. Dak.; F. J. Stebbins, Thief River Falls, Minn.

It is reported that a tenant stands ready to take the lease of the present store occupied by S. Jacobs & Co., Minneapolis, as soon as the latter are able to move into the building at the corner of 6th St., which they bought several months ago, but which is held under a lease for nearly two years yet.

Gus Swedlund has left the Paegel Jewelry Mfg. Co., Minneapolis, and has taken a position with S. Swanson, of the same place. P. Meyer, formerly with Mr. Swanson, has gone to Brainerd, Minn., where he will abandon the jewelry trade and enter the clothing and general merchandise business.

## Kansas City.

TRADE CONDITIONS.

Jobbers expect the heavy trade of the year to begin about Sept. 15. The orders now being filled, which are many, are viewed by the jobbers as "fillers." The start, however, is the best in the history of the trade, and it is expected that the year 1905 will establish a good record.

C. P. Kionka, of Kionka & Stuhl, traveled through Kansas, last week. This week he is at his desk here.

W. H. Haupt, Bartlesville, Ind. T., and his brother, J. C. Haupt, Peabody, Kans., were in Kansas City together last week.

Joseph Hallauer, for a long time head watchmaker for the Jaccard Jewelry Corporation, has gone to Oregon on a personal business trip.

S. L. Rhodes, Ulysses, Nebr., was in this city last week just long enough to please the jobbers with large orders. He said that money is plentiful in Nebraska this year

J. O. Reese, watchmaker, has left the employ of the Harris-Goar Mfg. Co. and gone to California with the intention of engaging in business there. Tony Cross, formerly with J. H. Worth, Leavenworth, Kans., is his successor here.

The Kansas City Polytechnic Institute now has 15 pupils. As many more will be enrolled during this month. On Sept. 1 the institute began to hold night sessions. Lectures by local watchmakers and engravers are a feature of the course.

H. F. Sloane, of the Edwards & Sloane Jewelry Co., returned from New York last week. Leo Ludwig, manager of the company's material department, returned from Wisconsin, and C. E. Vandel, the company's cashier, came in from a farm in Iowa, where he spent his vacation.

Among the out-of-town jewelers in Kansas City last week were the following: J. A Lukens, Bucklin, Kans.; C. A. Clement, Springfield, Mo.; W. W. Whiteside, Liberty, Mo.; D. L. Brown, Glasgow, Mo.; A Hooper, Atchison, Kans.; A. Rosenfield, Leavenworth, Kans.; William P. Niles, St Joseph, Mo.; H. L. Morrison, Pittsburg, Kans.

The Olof Ovren Jewelry Co., Marathon, Ia., has been succeeded by Joseph M. Swanson.

ESTABLISHED 1854. INCORPORATED 1893.

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht Amsterdam, Holland.

## Cincinnati.

William Fink, 1424 Main St., is home om a western pleasure trip.

Edward F. Kaelin, 1823 Vine St., has urned from Chicago, where he visited ends.

Claude R. Jacobs, of Rudolf Jacobs & Co., s returned from a pleasure tour of the eat Lakes.

Harry Walton, of the Keystone Watch se Co., with his wife, has returned from pleasure tour in the east.

Miss Jessie Newman, with A. & J. Plaut, E. 4th St., after a three months' illness th typhoid fever, is again at the office.

Joseph Mehmert, 6 Glenn building, has ded a clock department to his business, d arrangements for other improvements e on foot.

J. H. Moore, well known to the trade, is w located at 2 Sinton building, and has rted a retail business, carrying a general e of jewelry.

L. Andrea, connected with Hutchinson os., Shreveport, La., called here last week his way to Battle Creek, Mich., where will stay for a few weeks.

Burt Ganz, of the Gustave Fox Co., 14 4th St., is visiting the Minnesota and wa trade, and L. J. Fox, of this house, s left on his regular western coast trip.

The Homan Mfg. Co. amended its arter Aug. 31, making its capital stock nsist of 2,500 shares of common, and 500 shares of 6 per cent. cumulative preferred stock.

E. Swigart, of E. & J. Swigart, 15 W. h St., as proof of his success at fishing, a disciple of Izaak Walton, brought string of fish from Wisconsin which he vided among the employes of his office, st week.

The Frank Herschede Co. furnished the 20 andsome prizes awarded to the winners in e tri-State open tennis tournament, held ug. 26 to Sept. 4, on the courts of the incinnati Tennis Club, under the auspices the Lawn Tennis Association here.

A. G. Schwab & Bro., after 27 years their present quarters, have leased e third floor of the Harrison building, 1-39 E. 4th St., which will be more commodious and better suited to their business requirements. When fitted up, the ffice will be among the handsomest occuied by wholesale houses of the west. The rm will move about Jan. 1.

Bingaman & Co., 6th and Vine Sts., e offering a reward of $100 in cash for the ecovery of a diamond stud lost Thursday fternoon. The diamond weighs 4½+1/32 arats. It is a perfectly round and very ick stone, with a small table, and has atures that can be identified. It is crystal hite, absolutely perfect and mounted in e skeleton setting platinum lined.

The colored thief who, last week, stole a iamond stud from Henry Korf's store, lain St., was arraigned in the Police ourt later, and was bound over to the rand Jury to answer a charge of larceny. was also shown that he belongs to a and of thieves living in the colored dis- of Cincinnati, and has been called upon answer numerous charges of larceny, preious to this one.

Out of town jewelers who visited the incinnati trade during the past week included: J. D. Ward, Rising Sun, Ind.; M. T. Graham and wife, Ft. Smith, Ark.; Herman A. Rohs, Cynthiana, Ky.; T. Henry McClure, of the B. H. Stief Jewelry Co., Nashville, Tenn.; D. A. Lamb, Wilmington, O.; Ed. Frank, Oshkosh, Wis.; C. H. Creighton, Morrow, O.; Frank Emmerling, Hillsboro, O.; O. C. Beer, Sunman, Ind.; H. C. Reed, Blanchester, O.; Charles Sederberg, Milford, O.; J. A. Simpson, New Richmond, O., and C. A. Gossard, Washington Court House, O.

## Cleveland.

A. R. Kimpton, Oberlin, was married a short time ago to Miss Jessie Paige.

C. M. Wilson, of Salem, stopped off in this city a few hours recently, while on his way to Michigan, where he spent several days fishing.

W. J. Eroe and wife, of New Castle, Pa., were in this city recently as the guests of their son, George Eroe, of the Scribner & Loehr Co

T. B. Phillips and his brother, of Bellaire, O., in camp with the Knights of Pythias at the White City, spent some time among the jobbing houses recently, looking up goods for the Fall trade.

Charles A. Ramp, of the Scribner & Loehr Co., is spending his vacation up the Lakes. C. F. Keim, of the same house, and his wife left recently for the Adirondacks.

The display windows of the Webb C. Ball Watch Co. were decorated with the Knights of Pythias colors recently, in honor of the annual encampment of the Uniform Rank at the White City, near here.

A prominent local wholesaler, just home from the European markets, states that the diamond stock there is much better than it was last year and business on the Continent in a general way shows much improvement since his visit 12 months ago.

Among out-of-town buyers recently in this city were: W. H. Hoyle, Sidney; C. O. Deis, Canal Dover; W. P. Carruthers, Oberlin; W. C. Fisher, Lorain; D. Leonheiser, Huron; G. W. Hewett and wife, Greenville, Pa.; M. M. Wolfe, New Lexington, and E. E. Critz, Elyria.

When Capt. R. E. Burdick, of the Bowler & Burdick Co., returned home from his annual pilgrimage in Europe, a short time ago, he found that he was "grandpa" twice, his daughter, Mrs. R. C. Rathbone, of New York, having presented her husband with twin girls. Capt. Burdick intended to visit his aged mother before returning home, but grew impatient when he learned of the wonderful event in his own family.

L. M. Ratliff, Francesville, Ind., has sold out and moved to Colorado Springs, Colo., where he has taken a position with a large concern.

Thus far no clue has been obtained to the thieves who broke into the store of W. W. Mansfield & Co., Portland, Me. The thieves secured four bracelets, valued at $5.00 each; four vest chains, worth about $4.50 each; 12 souvenir pins, valued in all at $12.00; 12 souvenir knives, valued at 50 cents each, and four necklaces, worth $20. The plunder was secured by breaking the show window. Spots of blood were found extending across the sidewalk.


# THE JUDSON FOB



The Best Selling Emblem Fob on the market.

Finished in Oxidized Silver Plate with ornaments in assorted colors of hard enamel.

**We Make These with the Emblem of Almost Any Society.**

You will not make a mistake in ordering a sample.

DO IT NOW.

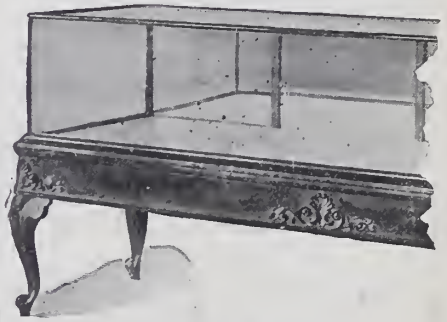
**PRICE,**
**$5.00 Per Dozen, less 6 per cent. for cash.**

If you can't get them from your jobber write us.

If you have not received one of our Catalogues of Emblems write us for one.

**JUDSON EMBLEM CO.**
**42 E. MADISON ST., CHICAGO, ILL.**

# Jewelers' Show Cases.



Our Small **ROSEWOOD** MOULDING
**STEEL LINED CASE.**

We Challenge the World to Produce a Better Case.

**F. C. JORGESON & CO.**
**11-17 N. ANN ST., CHICAGO.**

Makers of all Kinds of
**Jewelers' Fixtures.**

Write for illustrated circular.

**OUR MOTTO: The Best of Everything.**

# Anniversary Clock

TRADE-MARK REGISTERED.

All *genuine* Anniversary Clocks running 400 days, bear the above name plainly lettered on the dials.

**Beware of Imitations** and infringements of our trade mark.

Every up-to-date jeweler should have the Anniversary Clock in stock.



Parlor Mantle Regulator No. 2.
Height, 16 in.; width, 9¾ in.; Porcelain Dial, 4 in.

**THE BOWLER & BURDICK CO.,**
CLEVELAND, O.
Sole Agents for the U. S. Send for Catalogue.

**DO YOU** want your material orders correct and promptly?
TRY US
**LINDNER & CO.,**
S.W. Cor. 4th & Walnut Sts., Cincinnati, O.


## Pacific Coast Notes.

W. A. Mosgrove, Angels Camp, Cal., spent a few days in San Andreas, Cal., last week.

M. Saier, Fresno, Cal., has left for a two weeks' vacation, to be spent at Byron Springs, Cal.

W. H. Scribner, Bakersfield, Cal., was a loser in a recent fire which occurred at that city. The extent of his loss is not known.

W. J. Mitchell, Imperial, Cal., has temporarily closed his place of business and has gone to Los Angeles and other Coast towns for a two weeks' vacation.

Mr. Chute, Tulare, Cal., has purchased two houses on M St., near King St., in that city, and very shortly the family will move from the rear of Mr. Chute's place of business into their new home in one of the houses.

Manson & Bay, Redlands, Cal., are planning to make extensive improvements in their store on Orange St. One of their new show cases is to be a floor case. The back, the sides, the top and bottom will be lined with mirrors and lighted by electricity on the inside.

Cohn & Solomon, Los Angeles, Cal., have dissolved partnership, each partner having taken one of the two stores which they have been conducting together. A. B. Cohn and his brother will conduct the store on 3d and Main Sts., while J. B. Solomon will take charge of the business near First and Main Sts.

J. Trinidad, with Greilsammer Bros., Manila, P. I., is in custody as a self-confessed thief. Greilsammer Bros. have been the victims of a gang of which Trinidad was a member. They have lost over 200 watches and only a few have been recovered. The investigation is being continued, however, and it is expected that other important recoveries will be made before long.

S. Spitz, Santa Fe, N. Mex., is improving his establishment at 206 San Francisco St. He has added four new show cases of plate glass, with bases of mahogany. The interior trimmings are of green felt, no other color being visible. Two of the cases are wall cases, also of mahogany and plate glass.

## Pacific Northwest.

John Voss, Woodburn, Ore., is closin out his stock.

Edward Ortley has opened a store at 23 Main St., Lewiston, Idaho.

Schwab & Roberts have succeeded A. L Schwab in business at Billings, Mont.

H. E. Fox, Albuquerque, N. Mex., ac companied by A. B. McCaffey, of the sam place, left last week for a few days' hunt ing in the Sierras.

A. Salzman, Plaindealer, Ore., accom panied by Dr. F. W. Haynes, left recent for the Black Rock country, where they wi spend a few weeks fishing and hunting bi game.

Herman Kessler, a jewelry peddler o Seattle, Wash., was robbed of $28 in mone and a gold locket in Boise City, Idaho, re cently. Mr. Kessler was assaulted by man with a knife and received a sever wound in the neck. He was also badly cu across one of his hands.

A discovery of high-grade marble an onyx was made last week in Mill Cree Canyon, above Redlands, Cal., by Henr Morse, H. Morris and T. W. Van Slyk laborers, who have staked claims and rec orded them. It is their intention to com mence development work immediately. Th stone is said to be a superior grade, som being pure white. Other samples have sky-blue tint, green and soft pink.

L. Jansen, 112 Bourbon St., New Orlean La., will start Saturday by steamship fo New York on a trip which is to combin business, pleasure and recreation.

Lewis S. Kann, 434 7th St., N. W., Wash ington, D. C., left yesterday for a trip o three or four weeks, during which time h will visit Norfolk, Va.; Boston, Mass Providence, R. I.; Philadelphia, Pa., an Baltimore, Md., and New York, combinin business and pleasure on this outing.

Ryrie Bros., Ltd., Toronto, Ont., hav been sending out announcements beautifull engraved in old English style, calling aten tion to the opening of their new premise and to an elaborate exhibition of judiciously selected stock recently purchased in Europe The display was open to the public Sept 2 4 and 5.


# DIAMONDS

MOUNTED AND LOOSE.

Makers of ARTISTIC DIAMOND JEWELRY.

**JOS. NOTERMAN & CO.,**

512 RACE STREET, CINCINNATI, OHIO.

If you want to buy **Diamonds at Right Prices**

SEND YOUR ORDERS TO

**CHARLES T. SPENCE & CO., Columbus Memorial Building,**
CHICAGO, ILL.

## San Francisco.

M. K. Giant, Vallejo, Cal., was in this city st week buying goods.

H. B. Oberlin, Fresno, Cal., made a recent rchasing trip to this city.

Harry Fertig, Gilroy, called on the San rancisco jobbing trade last week.

Ben Levy, Newman, recently made a trip San Francisco in his new automobile.

E. A. Fano, formerly of San Diego, has ne into business at 143 Powell St., this y.

Charles Haas, Stockton, Cal., spent last eek in the metropolis purchasing Fall ock.

Peter O. Berg, Heppner, Oreg., made second Fall buying trip to the metropolis st week.

Phil Doll, Oakland, Cal., has taken a posi- on with the Fleissner-Marshall Co. as atchmaker.

John Luckenbach, Los Angeles, spent a w days here recently, making purchases om the jobbers.

H. C. Van Ness, manufacturers' agent, an Francisco, is en route home from a siness trip east.

S. Conradi, Los Angeles, was here last eek, making extensive purchases for his ewly opened annex.

Hammersmith & Field's newly remodeled ore is one of the most artistically designed welry establishments to be found in the est.

Julius Lange, 11 Powell St., and Ed. H. rrestier, of Carrau & Green, will leave on for a few weeks' deer hunt in the erras.

L. Carrau, of Carrau & Green, has just turned from a six-weeks' vacation spent Bartlett Springs. He was accompanied his wife.

Seven of the older employes of Radke & ., who are members of Company B, of the t Regiment, N. G., attended the Non m's ball, given Aug. 26.

C. T. Pomeroy, Salem, Ore., was in San rancisco for a few days last week, accom- nied by his wife, Dr. Pomeroy, who is one the leading physicians of Salem.

D. S. Briggs, with Radke & Co., has now lly recovered from a slight attack of ma- ria, which confined him to his home for veral days last week, and is again filling s accustomed post.

A. E. Springborg, Redlands, Cal., has re- rned to San Francisco after a visit to the wis and Clark Exposition at Portland, reg. After making a few additional selec- ns of Fall goods he will return to Red- nds.

J. J. Bryan, manager of the silverware partment of the W. K. Vanderslice Co., t Sept. 4 for a visit to the east. He goes a delegate to the national convention of e Order of Redmen, which meets at Nash- le, Tenn.

The work of repairing the fire damage to e building at 120 Sutter St., in which the ncipal losers were jewelers, has been be- gun and is progressing rapidly. Several of the jewelers who were obliged to move out will return as soon as the repairs are completed.

Harry Morton, who was for two years a jeweler of San Jose, Cal., has returned to the jewelry business after a year's experience in the newspaper business. He has bought out the A. Steffanoni Co., Oakland, and will fit up the establishment as one of the handsomest jewelry stores on the Pacific coast.

Shreve & Co. have just completed two large silver loving cups for the Inter-State Asssociation, which will be presented to the winners of the Pacific Coast Handicap at Targets and Preliminary Match at Trap Shooting. The event will take place under the auspices of the San Francisco Trap Shooting Association.

San Francisco jewelers are not taking kindly to the advance in the price of watch crystals. They say it is a difficult matter to explain to the customers why they have to pay more for an article this week than they paid for a similar one last week. Many of the jobbers are putting up signs or issuing circulars announcing the advance in price.

J. W. Brown, representing J. B. Whitney, left Sunday morning for the north. He will carry the W. E. Ingraham Co.'s clocks and J. B. Whitney's other manufacturers' lines through the States of Washington and Oregon. Mr. Brown recently returned from a trip in the southern part of the State, and he reports that the trade in that section is satisfied that the fruit interests will bring great returns to southern California this year.

## Indianapolis.

J. H. Reed spent part of last week in Paris, Ill.

A. A. Garner, Lebanon, who was seriously ill, is reported improved.

Charles Mayer and family, who have been spending the Summer in Michigan, will probably return home next week.

Ferd. Mayer, of Charles Mayer & Co., who has been in Europe for three months, is expected home in about a week.

The sympathy of the local merchants is extended to C. K. McCain, Kokomo, Ind., whose father died a short time ago.

Smith T. Nichols, of S. T. Nichols & Co., is slowly recovering his health, although he is not yet able to return to business.

David S. Gribben, of Gray, Gribben & Gray, accompanied by his family, has returned from a two weeks' visit in the southern part of the State.

Augustus Craft and E. M. Craft, of the A. P. Craft Co., have returned from a short fishing trip at Bass Lake, in northern Indiana. They report a number of fine catches.

No trace has been found of the thieves who recently entered the store of A. K. Fisher, on Virginia Ave., and carried off $50 worth of spectacle frames. The trays that held the frames have been found near the Union station.

H. Cohen & Sons have opened their new store at the corner of Pennsylvania and Market Sts. New fixtures and a new stock have been installed. For 36 years the firm was located on S. Illinois St.

The local postoffice has held up the mail of the "Sure Thing Jewelry Novelty Co.," pending an investigation. It is asserted that the firm exists in name only, and that fraud was being practised in securing money from persons who answered its advertisements.

Among the out-of-town jewelers who visited the local jobbers and manufacturers last week were: F. Pennington, Knightstown; J. W. Hudson, Fortville; J. A. Meissen, Cicero; George W. Clemons, Greenwood; Bernard Maier, Edinburg; J. A. Pickett, New Castle; and J. Henry Smith, Greenfield.

G. H. Spofford, Long Prairie, Minn., has left that place.


IF YOU CAN'T FIND IT, WE CAN MAKE IT.



Exact size of special charm recently made for jeweler who could find nothing large enough to suit his customer.

The A. P. Craft Co.,

Manufacturing Jewelers,

INDIANAPOLIS, IND.

Emblem Goods. Special Orders.

F. C. KLEIN EMIL KLEIN

F. C. KLEIN & BRO.

Steam Lapidists and Diamond Cutters

Importers of Precious, Semi-Precious and Jobbing Stones

Chicago Savings Bank Building, 72 East Madison St., CHICAGO, ILLS. Correspondence Invited

# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum charge, $1.25.**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

***All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office unless the Chicago Office is specifically mentioned.***

## Situations Wanted.

WATCHMAKER; must he a permanent position in a first class store. "Box 3760," care Jewelers' Circular-Weekly.

SITUATION WANTED by a good souvenir spoon engraver; state wages. Address "S., 3668," care Jewelers' Circular-Weekly.

SALESMAN of long experience is open for a manufacturer's line. "C. J. H., 3743," care Jewelers' Circular-Weekly.

FIRST CLASS ENGRAVER, can give the best of reference. Address C. W. Barnett, care The Bonnet & Ross Co., Columbus, O.

WANTED, POSITION as traveling salesman for jewelry house, Oct. 1; south preferred. Address "H. C. F., 3737," care Jewelers' Circular-Weekly.

YOUNG LADY desires position in office of reputable wholesale jewelry house; excellent references. Address H. A. S., 41 Park St., Jersey City, N. J.

PERMANENT POSITION wanted by a general letter and monogram engraver; also salesman; samples upon application. "Box 3759," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, experienced in jewelry line, wishes position with wholesale or retail concern; best references. "Intelligent, 3733," care Jewelers' Circular-Weekly.

ASSISTANT WATCHMAKER, French clocks, wishes position Sept. 15 in New York City or vicinity; best reference. Address "C., 3721," care Jewelers' Circular-Weekly.

SITUATION WANTED by all around man in retail store; good salesman; watchmaker and refractionist; optician and jeweler. Address "F., 3782," care Jewelers' Circular-Weekly.

YOUNG MAN, who has heen in the jewelry business as bookkeeper and solicitor of trade in New York City. Address "Jewelers' Bookkeeper, 3746," care Jewelers' Circular-Weekly.

WATCHMAKER, fine adjuster; 14 years' experience; best tools and references; wants position in New York City or nearby. Address "M., 3778," care Jewelers' Circular-Weekly.

ENGRAVER, general letter, cipher and monogram; some experience on watches and jewelry repairing; can keep books; best references. "Box 3764," care Jewelers' Circular-Weekly.

CLEAN CUT WATCHMAKER, optician and salesman; fair engraver and jewelry repairer; tools and trial case; references; state salary. Box 3755, care Jewelers' Circular-Weekly.

ENGRAVER, JEWELER and assistant watchmaker wants position with some good workman to finish trade; can furnish best of reference. Address D. McKay, Station H, Cleveland, O.

WATCHMAKER, optician, salesman; fine workman; best of tools; years of experience in fine stores; one who will please you. Address "Extra, 3747," care Jewelers' Circular-Weekly.

AMERICAN, 23 years old, first class jeweler; fair engraver, wishes position as combination man with good opportunity to improve engraving. Address "Ambitious, 3761," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, good engraver and jeweler; have own first class tools; wish to make a change; first class references; no bad habits; reliable. "F., 3780," care Jewelers' Circular-Weekly.

WATCHMAKER, expert on fine and complicated work; competent to take in, deliver and build up repairing department; will be open for engagement Sept. 15. Address "Waltham, 3749," care Jewelers' Circular-Weekly.

YOUNG MAN (23) wants position as salesman with wholesale jewelry house on Lane; four years' experience with first class retail house; best of references furnished. Address "B., 3781," care Jewelers' Circular-Weekly.

MAN of 16 years' experience in the retail jewelry business, who is thoroughly familiar with every branch of the watch business, wishes a position as buyer of watch department. Address "A., 3722," care Jewelers' Circular-Weekly.

FIRST CLASS manufacturing, jobbing jeweler and stone setter; married; strictly sober; steady, and can be depended upon; can take full charge of the manufacturing and repair department. Address "Jeweler," 24 N. Third St., Memphis, Tenn.

A GOOD ENGRAVER, who can also do jewelry repairing and French clock work, desires permanent position with good house; can do nice monogram and cipher work; good references. Address "Engraver, 3717," care Jewelers' Circular-Weekly.

SALESMAN, experienced traveler; nine years in jewelry trade; acquainted with best retailers and stone importers; is open for a responsible engagement with first class manufacturer. Address "Diamond Jewelry, 3695," care Jewelers' Circular-Weekly.

WANTED, A SITUATION by first class salesman who is thoroughly competent in watchmaking, jewelry repairing, engraving and optical work; good, all around man; highest references; New York City preferred. "Box B., 3719," care Jewelers' Circular-Weekly.

BY WATCHMAKER, optician, jeweler, 18 years' experience; capable of taking charge; experienced railroad work and inspection; do plain engraving; married, go anywhere; am A1; used to city trade; salary or commission. "Watchmaker, Box 164," Chester, S. C.

WATCHMAKER, fine workman; 14 years' experience on fine Swiss, American and complicated watches; have worked for some of the largest and best firms in this country; prefer situation with a large firm in New York or vicinity. Address "Watchmaker," 74 Malden St., Everett, Mass.

WANTED, BY OCT. 1, position in New York or vicinity by a good watchmaker, jeweler and engraver; also fine optician; only first class house considered; American, age 28; good address and salesman; New York City experience; salary, $20. Address "G., 3731," care Jewelers' Circular-Weekly.

**YOUNG SOUTHERNER, bright and energetic, wants position in office of manufacturer or jobber as entry clerk, assistant bookkeeper or at general office work. Address "R. J., 3680," care Jewelers' Circular-Weekly.**

YOUNG MAN of good address (27), now on the road, wishes a change about Sept. 15, to travel for some good, reliable wholesale house, selling jewelry; would have no objection to a nice line of jobbing stones; western territory preferred; thoroughly accustomed to both lines; hustler, and can furnish excellent reference; also bond if desired; moderate salary or commission to start. Please address "Hustler, 3689," care Jewelers' Circular-Weekly.

## Side Lines Wanted.

I HAVE ROOM for one good gold and silver novelty line on commission for Chicago and vicinity; have no other line which would conflict; must make arrangements at once. "Manufacturers' Agent," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

**CUT GLASS AGENCY WANTED—An experienced, energetic representative, covering Pacific Coast with headquarters and salesroom in San Francisco, wants an A1 Cut glass account on commission; immediate correspondence invited as advertiser expects to be East shortly to personally investigate. Address "Cut Glass, 3700," care Jeweler Circular-Weekly.**

**STERLING SILVERWARE, flatwar fancyware, etc.: an opportunity offered manufacturers of above line for proper representation on Pacif Coast on commission; advertisers a thoroughly familiar with entire trac and have proper salesroom in Sa Francisco as headquarters, perma ently in charge; correspondence wit particulars is asked for; represent tive of firm will personally vis manufacturers to complete arrang ments; responsibility, ability and cor plete familiarity. Address "Silve ware, 3701," care Jewelers' Circ lar-Weekly.**

**PACIFIC COAST—A firm of represent tive salesmen, thoroughly acquainte with the entire jewelry retail trac and having many years of active e perience in the line, with a ne knowledge of the standing and r sponsibility of retail dealers, invit correspondence from those who wis their goods properly represented c commission; manufacturers wh contemplate making changes f 1906 specially sought or those havir proper lines who wish to conne right now; will be East next month personally call, submit responsibilit and complete arrangements. Addre "T. 3702," care Jewelers' Circula Weekly.**

## Help Wanted.

WANTED, experienced cut glass salesman western States. "N., Box 3738," care Jewele Circular-Weekly.

WANTED two jewelry and silverware salesmen high class retail trade. Address "F., 3730," ca Jewelers' Circular-Weekly.

WANTED, JEWELER and stone setter; perm nent position; Keystone State. Address " 3785," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, jeweler, optician; plain graver; $18 per week; experience and ref ence. C. E. Robertson, Northport, N. Y.

WANTED, AT ONCE, first class watchmak prefer one who can engrave; wages, $18 to $ E. J. Faust, 723 Hamilton St., Allentown, Pa.

WATCHMAKER WANTED, strictly first cla state age, experience, references and sala wanted. A. Ross & Co., Port Arthur, Ont., Ca

WANTED, WATCHMAKER, one who can do graving; salary, $15 per week; reference quired. Simon Cohen, 1130 State St., Erie, P

WATCHMAKER WANTED, at once; permane position to competent man; good wages, ref ences required. A. L. Desbouillons, Savanna Ga.

JEWELER WANTED, one who can do engravin to go to Alabama; horological graduate preferr Address C. G. Alford & Co., 11 John St., N York.

WANTED, first class engraver and jewele salary, $20 per week; permanent position. A dress "South, 3302," care Jewelers' Circula Weekly.

AT ONCE, a thorough watchmaker and jewel good store; help; permanent employment, go wages; Oct. 1 would do. C. M. Bankste Winona, Miss.

WANTED, AT ONCE, optician, watchmaker a jeweler; town of 5,000; salary, $15 per wee send reference and photo in first letter W Fredeking, Hinton, W. Va.

SALESMAN WANTED who has established tra in New York City and neighboring towns for fine gold jewelry line. Address "Box D., 3723 care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, jeweler, e graver and optician for good sized town western Pennsylvania; good wages. L. 3535, care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, at once steady position; no cost to right man; state particulars in first letter. Address Marston Seaman, 20 S. Pearl St., Albany, N. Y.

## HELP WANTED.—Continued.

ANTED immediately, experienced salesman for New York, Pennsylvania and Eastern States; apply in person if possible. The Queen City Cut Glass Co., 44 Goodrich St., Buffalo, N. Y.

DJUSTERS WANTED on high grade watches; must have thorough knowledge of the work; reply giving age, experience, references, and salary wanted. E. Howard Watch Co., Waltham, Mass.

ANTED, a first class optician, lens grinder and jewelry repairer; good wages and steady position; must be sober and furnish first class reference. Address "C. & T., 3775," care Jewelers' Circular Weekly.

ANTED, EXPERT WATCHMAKER, optician, plain engraver; permanent position; salary, $20 and percentage on optical work to start with; best references required. The Plaut-Cadden Co., Norwich, Conn.

ANTED, AT ONCE, man to do all jewelry and clock work and light watchwork; also help when necessary in store; none but of good habits and hustler need apply. "Joe, 3765," care Jewelers' Circular-Weekly.

ANTED, WATCHMAKER, a thorough workman, not necessary to do engraving or jewelry work; permanent position and good salary to the right man. Address, at once, Albert Pfeifer & Bro., Little Rock, Ark.

VANTED, for fine clock work a wide awake young man; must have good experience on French and British clock repairing; state age, experience and salary expected. Address "Box 3639," care Jewelers' Circular-Weekly.

VANTED, first class engraver and jobbing jeweler; good salary; pleasant place for the right man; very healthy city; 50,000 population; no fever here; send sample of engraving. Silas A. Burgoyne, 10 S. Royal St., Mobile, Ala.

VANTED, good letter and monogram engraver who understands clock work thoroughly, to assist in watch work; salary, $15 per week; reference and sample of engraving in first letter. Address "Jeweler, 1031," Upper 3d St., Evansville, Ind.

VANTED, an experienced salesman on a 10-K. and 14-K. jewelry line; one who can do some bookkeeping preferred; or a man with capital who wants to interest himself in business. Address "V., 3776," care Jewelers' Circular-Weekly.

ANTED, an experienced jewelry salesman to represent an old established manufacturer of collar and cuff buttons on Pacific Coast on commission; one who travels south and southwest. Address "H., 3732," care Jewelers' Circular-Weekly.

ANTED, TRAVELING SALESMAN to sell watches, chains, etc., to railroad men on the order plan; business well established; $50 per month and road expenses; 10 per cent. over $1,000 business in any month. Will L. Fredeking, Hinton, W. Va.

VANTED AT ONCE, a first class watchmaker, one who is a fair engraver and jewelry repairer; wages $18 to start; if satisfactory will raise; this position is permanent and reliable to right man; good references wanted; write at once. "R. 3562," care Jewelers' Circular-Weekly.

ALESMAN WANTED; a young man to sell opera glasses on the road and in the store for a large commission house; one who has had experience in optical goods preferred; a good position with excellent future to active, capable young man. Address, giving full particulars, references, salary, etc., "Opera Glasses, 3735," care Jewelers' Circular-Weekly.

ITHER a good watchmaker or a jeweler who can do clock work and to act as salesman; must come well recommended; or a young man who has had some experience at bench and wishes to complete trade; a good chance and steady job to right party; give reference and state ability and salary expected in first letter. Wm. J. Kappeler, 314 S. Main St., Akron, O.

VANTED, a watchmaker for the shop only; one who can fix clocks and do hard soldering; tools not needed; have fan in shop for Summer; town has 1,200 inhabitants; healthy place; no yellow fever; in the middle of sugar cane region; 35 miles from sea shore; $20 to $30 with board, lodging and washing, or $40 to $50 without board, etc., according to capacity and interest taken in the work; permanent position; send reference in first letter. F. C. Rivoire, Napoleonville, La.

**WANTED** by growing house, with established reputation for fine gold goods, a high grade salesman who can command the best trade in the middle West and East; excellent chance for the right man. Answers absolutely confidential. Address "Gold Goods, 3720," care of Jewelers' Circular-Weekly.

**WANTED**, two diamond, silverware and jewelry salesmen for first class, newly opened New York City establishment; must be well acquainted locally and able to command trade; with the right parties very satisfactory arrangements will be made on a salary and commission basis. Address or call personally on Mermod, Jaccard & King, 400 Fifth Ave., New York.

**EASTERN TRAVELER** wanted, on Jan. 1, 1906; well known Newark manufacturers of gold jewelry want a traveler for territory east of Buffalo; must have established trade with better class of retailers; excellent chance for high grade man; good salary; all answers absolutely confidential. Address "S. 3525," care Jewelers' Circular-Weekly.

## Business Opportunities.

ONLY JEWELER in Ohio town of 1,200 population; stock and fixtures near $1,000; only reason for selling, sickness. "T., 3728," care Jewelers' Circular-Weekly.

FOR SALE, complete electroplating and repair plant (excepting power), suitable for all kinds of work. Address "Plating, 3729," care Jewelers' Circular-Weekly.

THE ROCHESTER SCHOOL OF OPTOMETRY is a thorough and practical optical school, if interested write for outline of course. 14 Triangle Bldg., Rochester, N. Y.

FOR SALE, at 50c. on the dollar, our entire lot of jewelry, fixtures, including wall cases, show cases and trays; must be disposed of at once. Address Albert Pfeifer & Bro., Little Rock, Ark.

UP-TO-DATE JEWELRY stock and fixtures; average $30 daily sales; modern city, 5,000; will exchange for good fruit farm; invoice, $4,500. Address "P., 3753," care Jewelers' Circular-Weekly.

JEWELRY STORE with loan office; repairing, $100 per month; sales high as $500; rent, $35; low license; population, 40,000; $2,000 required. Address "M., 3740," care Jewelers' Circular-Weekly.

FOR SALE, retail jewelry store at Phoenix, Arizona; capital of Territory; population, 12,000; three railroads; established business, paying good profits; desire to retire reason for selling. Address H. P. Vantilburg, Phoenix, Ariz.

BEST OPENING in Central Ohio; population, 8,000; can reduce stock to $2,500 or $2,000; bargain for quick cash buyer, or will take half cash; balance secured notes. Address "Pickaway," care Oskamp, Nolting & Co., Cincinnati, O.

I BUY stocks of loose or mounted diamonds and jewelry for spot cash to any amount; confidential. Morris Gincig, Room 504, 68 William St., New York.

CASH FOR WATCHES and diamonds; send them at once and get your money by return mail. Joseph Brown & Co., 176-178-180 E. Madison St., Chicago, Ill.

FOR SALE, jewelry store; best location in booming Pennsylvania city of 40,000, with 10,000 adjacent; established 15 years; large, fine trade; plenty of repair work; a money maker; clean, up-to-date stock and fixtures; excellent reason for selling. Address "W. F. A., 3682," care Jewelers' Circular-Weekly.

## For Sale.

FOR SALE, a good chronometer in first class condition; Wm. Weichert, maker; original cost, $300; will sell for $75. Address N. C. Nelson & Co., Concord, N. H.

FOR SALE, fine jewelers' safe with complete equipment; cost $1,000; will sell for less than half; also show cases and office fixtures of the finest description at a sacrifice. Call Knickerbocker Co., 640 Broadway, New York.

## To Let.

DESK ROOM, or part of office to let. Room 58, 3 Maiden Lane, New York.

TO RENT, large, light office, very cheap, to May 1; also desk room. The Lyons Gem Co., 14 Maiden Lane, New York.

CORNER LOFT, with power and gas; very light; reasonable rent; 2 Spring St., New York; suitable for small manufacturer. Apply "H., 3736," care Jewelers' Circular-Weekly.

BUSINESS ROOM for rent; stone front; next door to post office; town of 3,500 population; good jewelry location; only one jeweler in town; bonanza for a good workman. If interested write A. J. Steele, North Baltimore, O.

## Miscellaneous.

PEARL DEALERS; confidential man of large business house desires to prove to A1 pearl house that he can improve many pearls by 100 per cent. and more; no polishing; no loss of weight; A1 references furnished. Address "A. E. J.," 121 E. 90th St., New York.

**WANTED**

**Manufacturing Jeweler,**

for fine retail store; want thoroughly competent man for new work and repairing; salary $27.50 per week; no gambling or drinking man need apply; give references; start Sept. 1st.

**J. S. Lewis & Co, Ogden, Utah.**

**GARREAUD & GRISER**

**68 & 70 Nassau St., New York.**

**LAPIDARIES.** PRECIOUS STONES.

**GEMS in Unique Cuttings.**

**If a customer should bring you any Diamond Jewelry to sell and you do not care to buy it yourself, take it to**

**CHAS. S. CROSSMAN & CO.,**

**NO. 3 MAIDEN LANE, NEW YORK**

where you can have an immediate Cash Offer. Pearls and other Precious Stones also bought. Trade references if desired. Correspondence solicited.

**Appraisals made for Estates.** Established 1880.




**"GRIP." A NEW GAME JUST OUT.** Lively, instructive and interesting for any person wearing rings. Price, 25c. *Wanted at once,* some jeweler in every town to sell this. It will boom your ring trade. Sample pack, 16c.; two, 30c.; eight for $1.00. Sent prepaid at once (only on receipt of price). Ask your jobber for Wells' Perfect Ring Adjusters.

**CHESTER H. WELLS,** Jeweler, Meshoppen, Pa.

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## News Gleanings.

Fletcher Allen, Kosse, Tex., has filed a petition in bankruptcy.

W. F. Harman, Creston, Wash., has sold out to G. K. Birge, Davenport, Wash.

Howard E. Boughton, Eagle Grove, Ia., has moved into new and larger quarters.

B. F. Roark, Rome, Ga., will shortly move into handsomely furnished quarters in the McDonald block.

The Conner Jewelry & Optical Co., Wellington, Kan., has just added a large new safe to its office equipment.

Albert Hartwig, Alexander, Ia., recently moved to Thornton, in the same State, where he will continue business.

The J. H. Nelson Jewelry & Optical Co. has sold out its jewelry business in Colorado City, Colo., to Harry Engle.

In a recent fire in Chapman, Kan., the store of Wm. E. Rollf was destroyed. The greater part of the stock was saved.

The store formerly occupied by Harry O. Sheldon, Bottineau, N. Dak., has been sold to a recently organized banking concern.

E. T. Hensler, Prosser, Wash., has moved his stock from the Nelson Drug Co.'s building into the store of the Angus Drug Co

Walter H. Litchfield, Keene, N. H., recently sold out to Frank F. Stearns and William B. Hills, of the same place. The latter had been employed by Mr. Litchfield as a watchmaker.

A thief recently entered the store of Ira Berry, 11 Exchange St., Portland, Me., and escaped with a small amount of stock. Some of the plunder was subsequently recovered in a local pawnshop.

The authorities of Westfield, Mass., are seeking the whereabouts of a man, who recently visited that place and defrauded several residents by selling cheap jewelry through the agency of school children.

The store of W. A. Gregory, 811 E. Midland St., Bay City, Mich., was damaged by fire recently. The loss amounted to about $1,500. The fire is supposed to have been caused by the explosion of a kerosene lamp which was left burning during the night.

A package of jewelry containing 24 gold and diamond rings owned by Kahn Bros.' Silver Co., Baltimore, Md., which had been lost a short time ago, was found last week, and returned to the concern by Ed. L. Nixon. The firm presented a diamond ring to Mr. Nixon in appreciation of his honesty.

The Moultrie Jewelry Co., Moultrie, Ga., has been reorganized. Benj. Valdalsen has purchased an interest in the business, and will act as manager for the concern. G. G. Mead, who has been connected with the business for several months, has also purchased an interest. It is understood that the firm style will be changed shortly

The store of J. L. Pendley, Buford, Ga., was entered by thieves a short time ago and a large amount of stock which had been left in the show case was stolen. The stolen articles include 28 watches, 25 rings, eight watch chains, three watch cases, three fobs, 12 garnet chains and eight pairs of link cuff buttons. The safe, which had been left unlocked and contained several thousand dollars worth of jewelry, was left untouched. Entrance was gained through an open transom at the rear of the store.




## UNITED STATES PATENTS.

ISSUE OF AUG. 22, 1905.

**97,568.** WATCH-GUARD. Arthur Fishmann, New York. Filed Aug. 26, 1904. Serial No. 222,249.

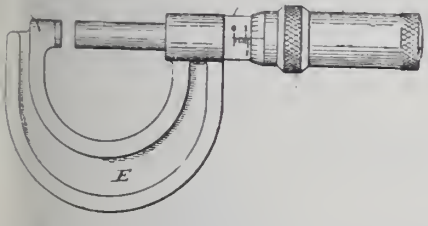
A watch-guard comprising a resilient split ring adapted to fit a watch and be held thereon by its




wn resiliency, and a second resilient split ring tached to the free ends of the first-mentioned ng and adapted to hold said ends together.

**97,745.** MICROMETER-GAGE. Charles W. Pitman, Philadelphia, Pa. Filed Dec. 23, 1903. Serial No. 186,269.

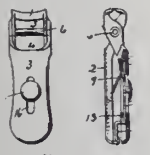
In a micrometer-gage, the combination with the easuring-spindle and its directly-actuating sleeve, f an annular feed-collar encircling the sleeve, and




spring-pawl between the coinciding peripheral surfaces of said collar and sleeve, one of said elements being recessed on its periphery to receive the free end of the spring-pawl; whereby the collar and sleeve will be maintained in operative frictional engagement, in the absence of counteracting endwise pressure on the spindle.

**797,937.** FINGER-NAIL TRIMMER. Chapel S. Carter, Ansonia, Conn., assignor to the H. C. Cook Co., Ansonia, Conn. Filed May 15, 1905. Serial No. 260,428.

In a finger-nail trimmer, the combination with two lever members pivotally connected together pliers-wise, one member being provided at its handle end



with an inwardly-extending locking-lug; of a movable fastening device mounted in the other member for engagement with the said lug, whereby the two lever members are held in their closed positions.

**797,938.** FINGER-NAIL TRIMMER. Chapel S. Carter, Ansonia, Conn., assignor to the H.



C. Cook Co., Ansonia, Conn. Filed May 15, 1905. Serial No. 260,429.

In a finger-nail trimmer, the combination with two lever members pivoted together pliers-wise, one being provided upon its free or handle end with a rigid outwardly-extending locking-finger; of a movable fastening device applied to the other lever member for engagement with the said finger.

**797,951.** THREAD CUTTING THIMBLE. Walter H. Gay, Richmond, Va. Filed June 7, 1905. Serial No. 264,103.

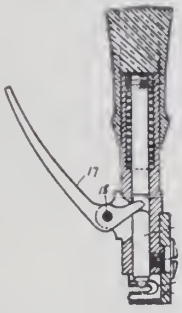
A thread-cutting thimble comprising a body part having at its lower edge a marginal bead, a sep-



arate pitted cap and a cutter having one end caught and retained between the edge of the pitted cap and the body part, and its other end retained by the marginal bead.

**797,998.** WATCH-ROLLER REMOVER. Emma C. Weissmiller, Lead, S. D., assignor to Kendrick & Davis, Lebanon, N. H. Filed Feb. 8, 1905. Serial No. 244,722.

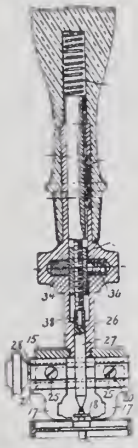
A watch-roller remover comprising a shank having a longitudinally-movable ejecting-plunger, and




a holder movably engaged with the shank and having a plurality of roller-rests either of which is adapted to be moved into operative relation with the plunger.

**797,999.** WATCH ROLLER AND HAND REMOVER. Lester J. Williams, Lebanon, N. H., assignor to Kendrick & Davis, Lebanon, N. H. Filed Feb. 8, 1905. Serial No. 244,716.

A tool of the character stated, comprising a head having a jaw-guide, and a stud-bearing parallel with the guide and connected therewith by a longi-




tudinal opening, a pair of jaws having shanks fitted to slide in the guide, and pins projecting through said opening into the bearing, a rotary stud journaled in the bearing and having oppositely-arranged continuous oblique grooves engaging said pins and adapted to move the jaws simultaneously in opposite directions, a shank affixed to the head, a plunger movable longitudinally in the shank and between the jaws, and means for projecting and retracting the plunger.

**798,000.** WATCH-ROLLER REMOVER. Lester J. Williams, Lebanon, N. H., assignor to Kendrick & Davis, Lebanon, N. H. Filed March 17, 1905. Serial No. 250,609.

A tool of the character stated, comprising a barrel or body, a roller-seat secured thereto, a double-ended plunger movable in the barrel, a

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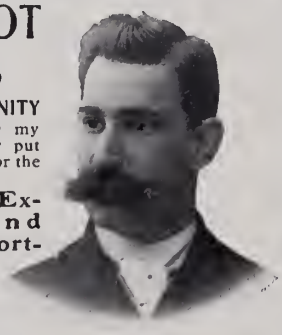
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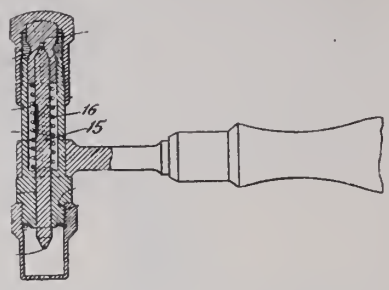
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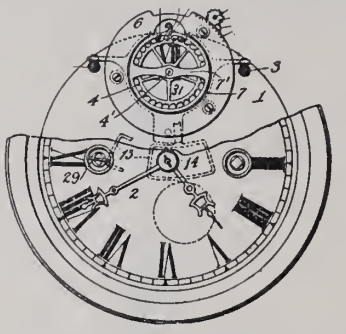
holder adapted to detachably engage either end of the barrel, said holder being movable with the



plunger in the barrel, and means for moving the holder to project and retract the plunger.

**798,042.** PENDULUM-BEAT ADJUSTER. ALMERON M. LANE, Meriden, Conn. Filed Aug. 24, 1904. Serial No. 221,922.

The combination, with the movement-frame of a timepiece, of a pendulum-beat adjuster consisting of a frame independent of the movement-frame, and composed of united plates; gearing for adjust-



ing said frame in an arcuate path on the movement-frame, and for securing it when adjusted; a pallet carried by the frame; an escapement-wheel mounted in said frame; and a pendulum also carried by said frame.

**798,053.** EYEGLASSES. WALLACE L. BEMIS, Brockton, Mass. Filed Sept. 28, 1904. Serial No. 226,352.

In eyeglasses, the combination with a pair of lenses, a stud secured to each of said lenses and a stud-connecting fitting made from a single piece of metal and comprising a pair of nose-guards each

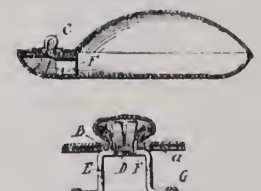


having two arms arranged approximately at a right angle to each other, an arched nose-bridge extending upward and forward from the points of junction of the two arms of each nose-guard, and a pair of stud-connecting sections bent upward from the lower ends of the pendent arms of said nose-guards.

ISSUE OF AUG. 29, 1905.

**798,089.** EYEGLASS-CASE FASTENER. MURRAY S. CHISM, Philadelphia, Pa. Filed April 23, 1904. Serial No. 204,531.

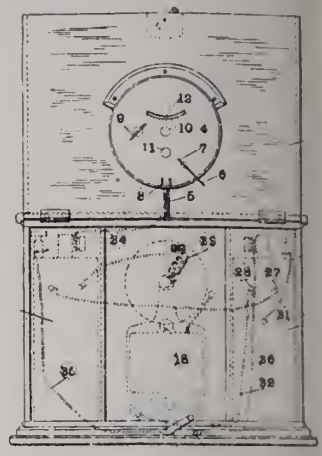
In a case-fastener, the combination with a socket, of a flat plate having one edge extended upwardly



to form a shank, the said shank having a split, elastic head comprising a plurality of elastic portions compressible one toward another while passing through the mouth of the socket, each portion of the split head presenting curved surfaces to the mouth of the socket when passing into and out of the socket.

**798,143.** ELECTRIC ALARM-CLOCK. JOSEPH MCCARTHY, St. Louis, Mo. Filed May 5, 1901. Serial No. 206,426.

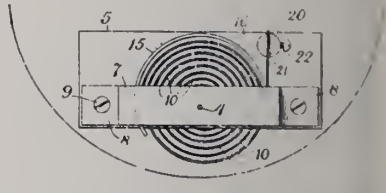
An electric alarm-clock comprising a case arranged to receive alarm-clock mechanism, an e
tric circuit comprising a source of current, a
cuit-breaking switch and contacts arranged to
connected by the alarm-clock mechanism, an ala



clock mechanism arranged in said case to conn
said contacts, a second circuit in said case co
prising an electric alarm, a third circuit exter
to said case comprising an electric alarm, a
means for throwing said second-mentioned a
third-mentionel circuits separately in series w
said first-mentioned circuit.

**798,211.** THERMOMETER. CHARLES W. PI
NAM, Amesbury, Mass. Filed Oct. 10, 19
Serial No. 227,782.

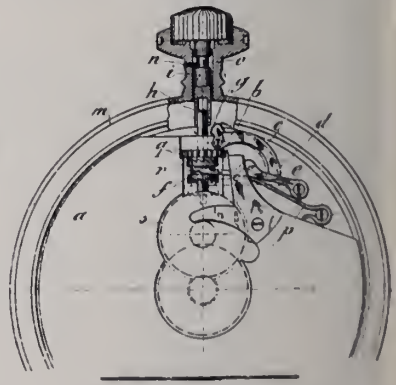
In a dial-thermometer, the combination with
dial, a pointer and a staff supporting said point



of a spirally-wound lamina connected with sa
staff, a bridge fixed to the rear of said dial a
inclosing said lamina, and an arch partially su
rounding said lamina peripherally.

**798,364.** WINDING AND SETTING MEC
ANISM FOR WATCHES. CHARLES G. PI
RIN, Locle, Switzerland. Filed Oct. 22, 19
Serial No. 229,673.

In combination in winding and setting mechani
for watches, a winding-stem *h*, a sliding pini



thereon, a winding-pinion *q* loosely mounted
the stem *h*, a motion work-wheel *s*, a lever *e* f
shifting the sliding pinion into engagement wi
either the winding-wheel or said wheel *s*, a sprin
for normally keeping the sliding pinion in engag
ment with the winding-pinion *q*, a two-arm leve
*c* having one end engaging with the lever *e* an
its other arm having a nose *g* thereon, said no
lying in close proximity to the upper end of th
stem *h* and a sliding crown-stem having its lowe
end engaging with the stem *h* and being adapte
to be pinched between the said stem and the no
*g*, when pushed downward so as to depress th
other arm of the lever *e* to throw the pinion int
engagement with the wheel *s*.

798,435. BIFOCAL LENS. Benjamin Mayer, Baltimore, Md. Filed March 13, 1905. Serial No. 249,690.

A bifocal lens comprising one piece of glass having an upper distance field, a lower and smaller



near field, and an arched division separating the two fields, but the lens at the curved line of joinder of the upper and lower fields having a uniform thickness through both fields, whereby the said division is practically free from prismatic effects.

## DESIGNS.

37,514. BADGE. Junius R. Willcox, Norfolk, Va. Filed May 3, 1905. Serial No. 258,-




735. Term of patent 7 years.

37,515. BADGE. John S. Goldsmith, New York. Filed May 26, 1905. Serial No. 262,507.



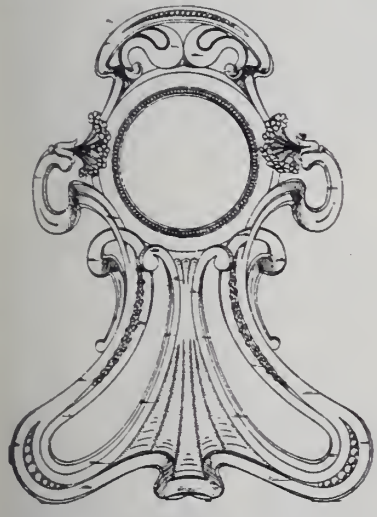
Term of patent 14 years.

37,516. PENDANT CHARM. John S. Goldsmith, New York. Filed June 29, 1905. Se-



rial No. 267,668. Term of patent 14 years.

37,518. CLOCK-FRAME. Stanley M. Lawson,



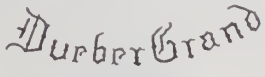
Cincinnati, O. Filed March 27, 1905. Serial No. 252,430. Term of patent 3½ years.

## TRADE-MARKS.

PUBLISHED AUG. 22, 1905.

[The following trade-marks have been adjudged entitled to registration under the act of Feb. 20, 1905, and are published by the Patent Office in compliance with Sec. 6, of said act, which provides: "Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Sec. 2, of this act. If no notice of opposition is filed within said time the Commissioner shall issue a certificate of registration therefor, as hereinafter provided for."]

Ser. No. 3,455. WATCHES AND WATCH PARTS. The Hampden Watch Co., Canton, O. Filed April 28, 1905.




The words "Dueber Grand."

Ser. No. 7,236. WATCHES. Abraham & Straus, Brooklyn, N. Y. Filed June 2, 1905.

TELFERIE

The word "Telferie."

Ser. No. 7,377. CLOCKS. The Bowler & Burdick Co., Cleveland, O. Filed June 3, 1905.

ANNIVERSARY

The word "Anniversary."

Ser. No. 7,756. PLATED CHAINS. Theodore W. Foster & Bro. Co., Providence, R. I. Filed June 9, 1905.



The representation of an oval shaped link with a flat center piece, on which are the numbers "1" and "10."

PUBLISHED AUG. 29, 1905.

Ser. No. 836. STERLING SILVER TABLE UTENSILS. The Mauser Mfg. Co., New York. Filed April 8, 1905.



A representation of the head and fore legs of a unicorn, upon the breast of which is the letter "M" and in the rear of which is ornamental scroll-work of Gothic design.

Ser. No. 2,231. WATCHES AND WATCH PARTS. The Hampden Watch Co., Canton, O. Filed April 19, 1905.




The representation of a flag bearing the letter "H."

Ser. No. 2,233. WATCHES. The Hampden Watch Co., Canton, O. Filed April 19, 1905.



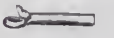

The letters and abbreviation "H W Co." in the form of a monogram.

Ser. No. 4,583. THIMBLES FOR SEWING



1. 1. Snap complete.


2. 2. Outside of Snap.


3. 3. Inside of Snap.

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ROBERT DULK,
DESIGNER,
Etching in Gold and Silver,
Telephone, 3465 Gramercy.
No. 70 5th Ave., NEW YORK.

PURPOSES. Stern Bros. & Co., New York. Filed May 2, 1905.



The representation of an anchor with a rope about the shank.

Ser. No. **2,947.** WATCH PARTS. The Hampden Watch Co., Canton, O. Filed April 25, 1905.



The representation of a shield with an anchor thereon.

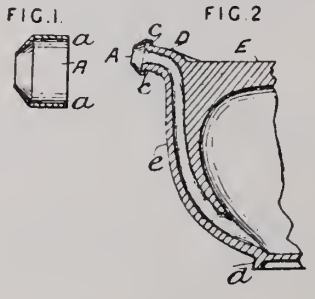
## BRITISH PATENTS.

ISSUE OF AUG. 16, 1905.

(Abridgments of Specifications, 1904, from *The Illustrated Official Journal.*)

**9,475.** TEA-POTS, ETC. A. Whyte, Calcutta, India. April 25.

To prevent drip from the spouts of tea-pots, coffee-pots, etc., a metallic nozzle A, Fig. 1, preferably of silver, is used. This is attached to earthen ware vessels by moulding, or by pinching down the broad end *a* over the projection *c* on the spout, as shown in Fig. 2. With metallic vessels, the nozzle is formed by pinching in the nose of the spout on a cone plug made in parts, or a nozzle may be soldered on. Earthen ware spouts are formed as part of the body of the vessel from *d* to *e*, and the upper part D is connected to the body by a narrow bridge E.




*Complete specifications accepted Aug.* 10, 1905.

1904.

**20,059.** HAIR-PIN. Kirby, Beard & Co., Ltd., and T. H. Cartwright.
**20,093.** THIMBLE. Keen.
**20,164.** BINOCULARS. Aitchison.
**20,925.** WATCH CASE. Pendlebury.
**21,120.** TEA POT. Leibbrand.
**21,588.** EARRINGS. Harmer.
**22,221.** ALARM CLOCK. Warwick.

**29,153.** SAFETY PIN. Campbell.

1905.

**7,666.** FERRULE AND BOLSTER FO KNIVES. Hastings.
**8,191.** TABLE BELL. Lyall.
**11,151.** CIGAR CASE. Gates & Frank.
*Applications filed July* 31 *to Aug.* 5, 1905.
**15,635.** SWIVEL. Saunders & Shepherd, Ltd and J. H. Laurence-Archer, 8 Qualit Court, Chancery Lane, London.
**15,637.** INKSTAND. E. S. Rawson, 20 Coptha Ave., London.
**15,773.** MATCH-BOX. H. F. Loos, 31 Bedfor St., Strand, London.
**15,844.** HAT-PIN. A. W. Griffith, Southam ton Bldgs., Chancery Lane, London. Con plete specifications.
**15,876.** TIME RECORDER. Harry Dyson, 4 S Ann's Square, Manchester.
**15,963.** THIMBLE. Albert Nesbitt, Dorme Wells Farm, Southall, Middlesex.
**15,977, 15,978, 15,979** and **15,980.** TIM RECORDERS. John and Alexander De Southampton Bldgs., Chancery Lane, Londo Complete specifications.

## UNITED STATES PATENTS THA HAVE EXPIRED.

[Reported especially for The Jewelers' Ci cular-Weekly by R. W. Bishop, Patent Attorne Washington, D. C., who will furnish comple copies of patents at the rate of 10 cents each.]

*Issued Aug.* 28, 1888.

**388,402.** BUTTON. E. S. Dodge, Providenc R. I.
**388,404.** WATCH-SETTING MECHANISM August Fischer, Winchester, Ill.
**388,405.** BADGE-HOLDER. G. B. Frank Peoria, Ill.
**388,443.** BUTTON-FASTENER. C. M. Plat Waterbury, Conn.
**388,545.** NOSE-GUARD FOR EYEGLASSES G. H. Emerson, Bucksport, Me.
**388,564.** INKSTAND. S. B. Jerome, New York
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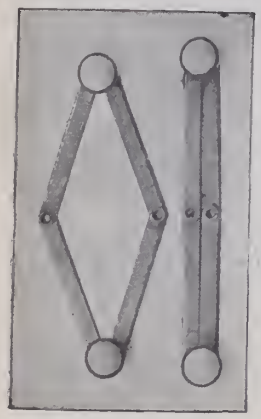
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## Black Diamond Ornaments of Japan.

(By an Occasional Correspondent.)

THE queerest jewelry I ever saw is in Japan, which country I had occasion to visit last year. One day I was offered a chance to purchase a cane of hard wood, neatly polished and finished, with the top portion set off with some black, glistening gems of the order exhibited in Fig. 1. I examined the glossy black specimens, and discovered them to be coal. But the finishing effect and the general design presented a beautiful appearance, and I bought the cane. After that I looked about for some of the shops in Nagasaki, where the thrifty Japanese jewelers produce ornaments from the coal heaps of the wharves.

It appears that it is a practice of the Japanese coal-workers to save out certain samples of the coal which are suitable to dispose of to the metal-workers. In the course of the day two or three pieces of hard, brittle, glossy black coal are selected. The agent of the jeweler appears on the scene on his regular trip, and for a few pennies buys up the chosen portions. These pieces of coal are bundled together in a sack and taken to the shops of the "black-diamond" workers, so called. This is the term applied by the American tourists to the busy little Japanese workers in metals and coals. Of course, the jewelry thus made is exceedingly inexpensive.

The Japanese metal-worker does not expect to make more than a half a dollar a day. He usually makes cane heads, umbrella heads, artistic corkscrews, neck gems, rings, chains and trinkets in general for the public. Often these are made at his home in his little shop. Then, again, I found several of the workmen engaged together, with a boss to direct them. It is customary for one or more members of the working party to solicit custom frequently. In fact, some one is out all the time with samples.

In Fig. 2 is another form of the black-diamond ornamented cane, while in Fig. 3 is shown the decorated form of corkscrew used by the Japanese. I saw considerable numbers of these ornamented corkscrews purchased by tourists from all lands. The process of attaching the coal bits to the article is not difficult as practiced by the Japanese. There is a base made by grinding and gouging, and this base is furnished with a surfacing of cement stuff, bearing the properties of the elasticity of rubber. Into this ruber-cement composition the particles of coal are pressed and the composition is allowed to harden. When hard, a perfect grip is obtained on the coal, and the pieces will not work loose.

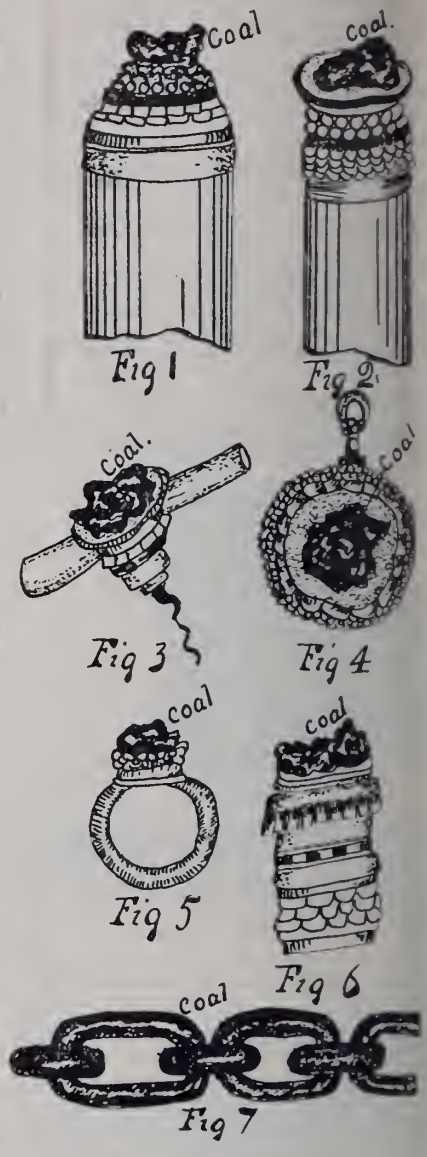



Fig. 4 is a drawing of an ornament intended for use as a charm or like article. It is made to be attached to a chain, to a pencil or to any part of the dress. In Fig.


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5, shown a ring mounted with the jet
k portions of coal.
he Japanese delight in ornamented um-
la handles, and Fig. 6 is a sketch of the
anese idea of an attractive style. The
k particles at the tip end of the handle
coal. The side decorations are shell
bits of metals, some of which are fas-
d on with little brass pins, while others
cemented. One of the curious pieces of
k I noticed is shown in Fig. 7, and con-

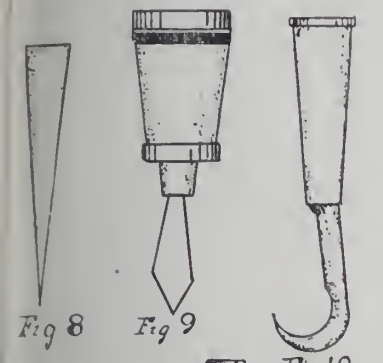
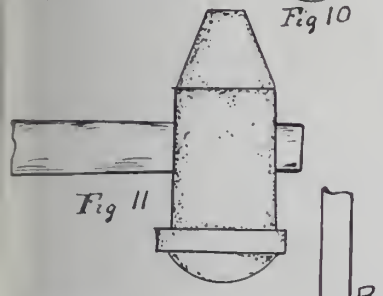

Fig 8


Fig 9


Fig 10


Fig 11

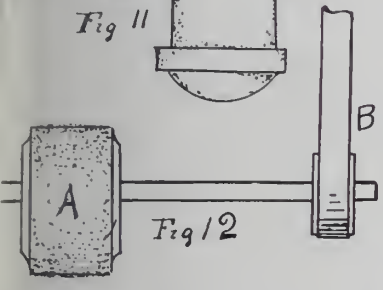


Fig 12

s of a piece of link chain made from solid block of coal. The workman de-ed his spare time for weeks in modeling ut 10 inches of these links. A tourist rchased it for $2. The links were made the plan that the ingenious boy makes links of a chain from a solid stick of od. These black links were given a good ish by being dipped in some native ishing solution for a coating, causing chain to shine brilliantly.

f we were to enter one of the Japanese ps that grind out these coal ornaments, would find tools of the order shown in next sketches. Fig. 8 is a pointed tool steel, with which the details of design in the coal piece are mapped out. The sharp point is used to scratch the design. Fig. 9 is a handy pointed chisel which is used in the work, and Fig. 10 is the ingeniously patterned hooked tool that may be found in practical use on the bench of all the Japanese metal workers. The Japanese use a specially designed hammer for the coal jewelry work, one style of which is shown in Fig. 11. Usually the head is provided with a leather or raw-hide face. Sometimes a lead or other soft metal face is employed.

The natives do a great deal of grinding and rubbing when finishing the coal jewels. The more friction applied, the richer is the gloss. One may find several patterns of emery wheels, buffing wheels and other types of wheels in use. The workmen of this country are not nearly as up-to-date with their merchanical devices as are the soldiers at the front with their modern equipments of war. I found many jewelers and other artisans employed with the crude apparatus used generations ago. The artisan calculates to have a boy or two about the place to turn the cranks for grinding and polishing wheels. Now and then I saw foot-power used. Occasionally I discovered that an engine or electric motor had been installed and power secured from these sources, but the great bulk of this kind of work is done by manual exertion. The design of one of these revolving grinding wheels, is shown in Fig. 12 as customarily mounted. The wheel surface is liberally sprinkled with the emery or other abrasers. The shaft bears in the proper journals. The power is secured by the belt B or by a hand crank or foot treadle, as the case may be. No doubt after the war there will be innovations in the mechanical work in the shops of the artisans, and those of the coal-workers will be supplied with up-to-date contrivances, but at present they are very crude.

In speaking with one of the proprietors of a "black-diamond" shop, I was told that the very hardest of high-grade coals should be selected for this ornamental work. The pieces should be ground down to the proper form and should be liberally polished. Then comes the setting of the coals or piece of coal in position on the article, followed by a final glossing by the use of oils and a soft cloth. This final polish is usually done by hand. Then the jewels are ready for the market. "RETURNED TRAVELER."

---

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## Old Sun and Nocturnal Dials.

Translated expressly for THE JEWELERS' CIRCULAR-WEEKLY from the German of MAX ENGELMANN, in the *Leipziger Uhrmacher Zeitung.*)

(*Continued from issue of Aug.* 30.)

NOCTURNAL DIALS.

N the foregoing descriptions of sun dials mention was made of nocturnal dials in o far as they were combined with sun dials. Nocturnal dials are distinguished as lunar



FIG. 21.

r astral dials. Their construction is earlly always similar to, but not so manold as that of the sun dials. A short decription of the nocturnal timepieces illustrated in the following figures will explain the construction of the principal varieties.

The astrolabium planispherium, an intention of Hipparchus (about 140 B. C.), the most ancient form of astral dial. Till he invention of the telescope this special orm of astrolabe was one of the principal nstruments employed by those of the ancient astronomers who occupied themselves mainly with measurements. The astrolaium planispherium was much used in astern countries, the Arabs being especially noted for the construction of these instruments, as is proved by specimens still existing. It was introduced into the west as early as 1000 A. D., and became a very favorite instrument, as by its aid it was possible to solve quickly and easily almost

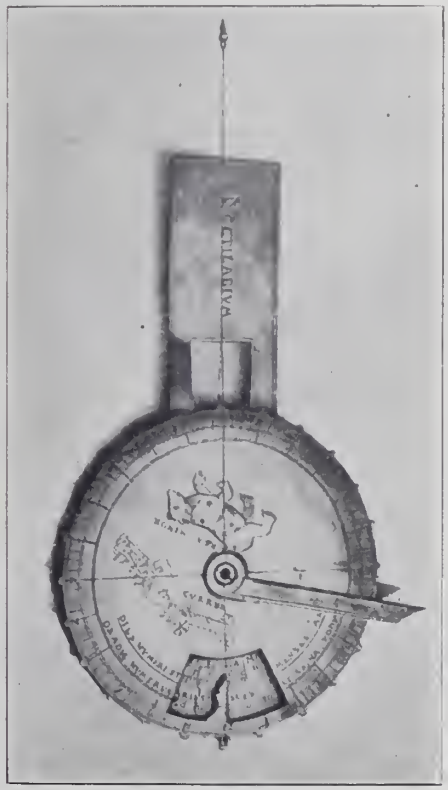


FIG. 22.

all problems connected with the measurement of time.

The disk-shaped instrument (Fig. 21), representing an astrolabium of this kind, is one of the principal ornaments of the collection we have mentioned. It was made in 1568 by Johannes Praetorius, born in Joachimstal, and mathematical instructor to the Emperor Maximilian II. It is an instrument of the most finished workmanship, the bronze disk having a diameter of 394 millimeters. The carved work in front and at the back of the portion just below the point of suspension represents the four elements. With regard to the construction of this instrument the following details may be noted: Quite at the bottom of the inner hollow surface of the disk, the edge of which is divided into four quadrants and 24 hour divisions (each with eight subdivisions) are three interchangeable disks. Each of the six sides of these disks is a planispheric system of intersecting lines corresponding to the degrees and divisions of the northern celestial sphere for one of the latitudes 39 deg., 43 deg.,

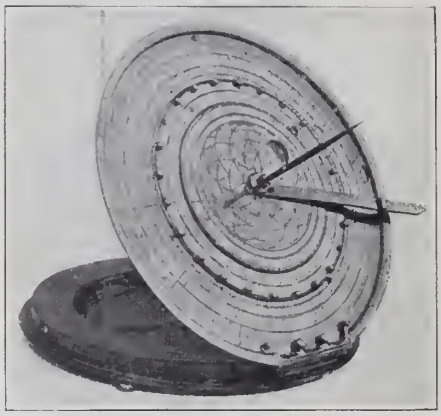


FIG. 23.

46 deg., 49 deg., 52 deg., and 55 deg. Over it is a highly pierced bronze disk covered with leaf-work engraving, the oval and round holes showing the position of about 30 of the brightest fixed stars and the signs of the Zodiac with the degrees. On the disk is a revolving hand with sharp edges. When required for use, the instrument was suspended vertically by its ring. Through two sights adjusted on to the revolving hand, the altitudes and culminations of the stars could be observed and the hour of the night thus found. The position of the sun and the true solar time could be found in the same way. On the back of the instrument is a perpetual calendar ornamented with beautifully engraved work, with directions for finding the golden numbers, dominical letters, feast-days, etc.

The astral dial (Fig. 22), made in 1555 by George Hartmann, Nurenberg, the dis-

coverer of the inclination and declination of the magnetic needle, is constructed to tell the hour of the night from the relative positions of the star ♉ of the great bear and the pole star. A lower disk, firmly fastened to the handle, bears the names of the signs of the Zodiac and their degrees, also the signs of the months with their days. Over it is a revolving hour disk with the 24 hours marked on it. Projecting spikes are inserted for telling the time at night by the touch. The instrument is used in the following manner: The upper disk is turned till the pointer is brought over the day of the observation in the lower calendar disk, and the instrument with the handle held vertically downwards, and placed before the eye in such position that the pole star is visible through the opening in the center. The star ♉ of the great bear or Charles's Wain is then sighted with the

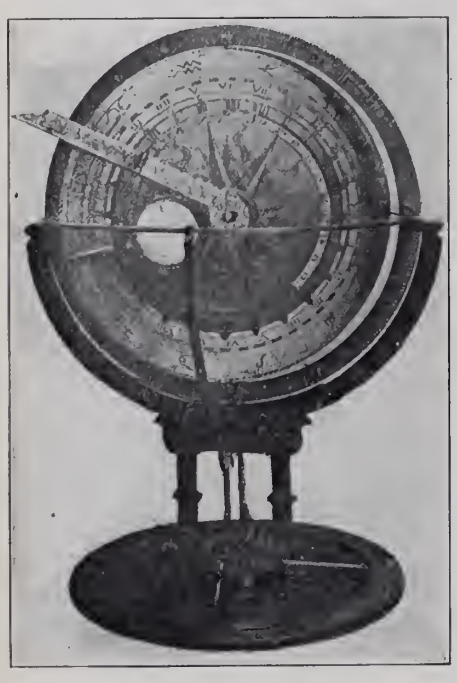


Fig. 24.

sharp edge of the pointer projecting beyond the disk. The required time is found by feeling the number of spikes from the large spike of the 12th hour to the adjusted pointer. The back of this instrument is a solar quadrant similar in its arrangement to that described under Fig. 4.

A nocturnal dial of historical value is shown in Fig. 23. It was made in 1553 by Christian Heiden, Nurenberg, for Philip Melanchton. The dedication on the edge of the case reads as follows: "Clarissimo viro D. Philippo Melanchtoni praeceptori suo faciebat Christianus Heiden Noribergensis." By using the divisions marked on the edge of each side of the cover and the style gnomon in the center, the instrument may be made to serve the purpose of an upper and lower equatorial sun dial. Next in order on the outside of the cover as we proceed towards the center, we find engraved the directions of the winds, the names of the signs of the Zodiac with their degrees and the signs of the months. The center is arranged as a lunar and astral dial. The lunar dial is arranged in combination with the style gnomon and the equatorial dials in such a way that a revolving disk (*a*) with buttons for telling the time by the touch and the 29½ lunar day divisions (the mean time required by the moon for her journey through the Zodiac) can be adjusted above the Zodiacal signs and the days of the month. Above the 29½ day divisions, another disk (*b*) revolves, marked with 24 hour divisions and showing the lunar phases through a circular opening in its surface. Before determining the time, disk *a* is turned till the point marked 29½ stands in a line with the 12th hour mark of the exterior equinoctial dial plate. Let us hear what Welper in his "Gnomonica" (1708) says concerning the method of using this lunar dial. "If it is desired to ascertain the time on a moonlight night, the age of the moon (the number of days after the new moon) must first be found from the Ephemeris or from a calendar. Then the inner disk (*b*) must be revolved till the 12th hour (the small pointer of disk "*b*" visible in the figure) is directed toward the number showing the day after the new moon. Then the dial is turned to the equinoctial altitude for the day, placed in the meridian line by means of the magnetic needle, and the style passed accurately through the center. Then the shadow will show the required hour on the disk *a* on the outside surface when the moon is above the equator, and on the inside surface when she is below it, as in all equinoctial sun dials." The method of using this instrument as an astral dial is in principle the same as that explained under Fig. 22, except that this dial is arranged for observing the position of the star Capella, as appears from the inscription on the pointer: "Horas nocturnas de prehendes ex motu stellae fixae Alhajot." (Alhajot was the Arabic name for Capella). Around the case for the compass forming the massive base of the instrument, are marked the lines of division for a horizontal dial. The latitudes of 41 places are engraved on the inside of the cover.

In Fig. 24 we have a compound nocturnal dial made by Joshua Habermehl, Regensburg, in 1576, which deserves notice on account of its artistic finish. Resembling an armillary sphere in its general arrangement, it has a planispheric astrolabe at the base similar to the one in Fig. 21. By inserting the star-disk in the cross rings as in the figure, observation of the stars was performed more accurately and conveniently than by the uncertain method of suspending the instrument as in Fig. 21. The front of the instrument shown in the figure is arranged as an equatorial lunar dial, explained under Fig. 23. Of course a style had likewise to be fixed in the center. By using the figures of the outer rim on each side, the instrument could be used either as an upper or lower equatorial dial. The adjusting hand served the purpose of measuring solar altitudes directly. The foot of this timepiece is provided with a compass and contains the formerly accepted indications for the directions of the winds.

THE END.

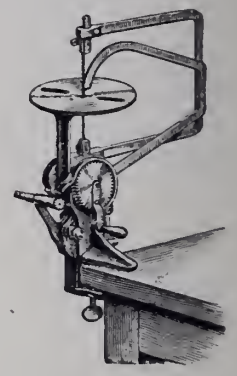
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THIS volume is the fourth of a number [of] books which are to make up a small l[i]brary for the use and instruction of worki[ng] jewelers. The book contains practical hi[nts] and gives instruction calculated to aid t[he] working jeweler in doing some of his ow[n] engraving when the opportunity offers [it]self.

It is not the author's purpose to cultiv[ate] the art of engraving to any extent, exce[pt] when an enthusiast should develop a ta[ste] for the art; but the instruction impart[ed] covers the whole field in whatever bran[ch] it may present itself. It is sincerely to [be] regretted that these volumes are not tra[n]lated into English, as they would undoul[t]edly be appreciated.

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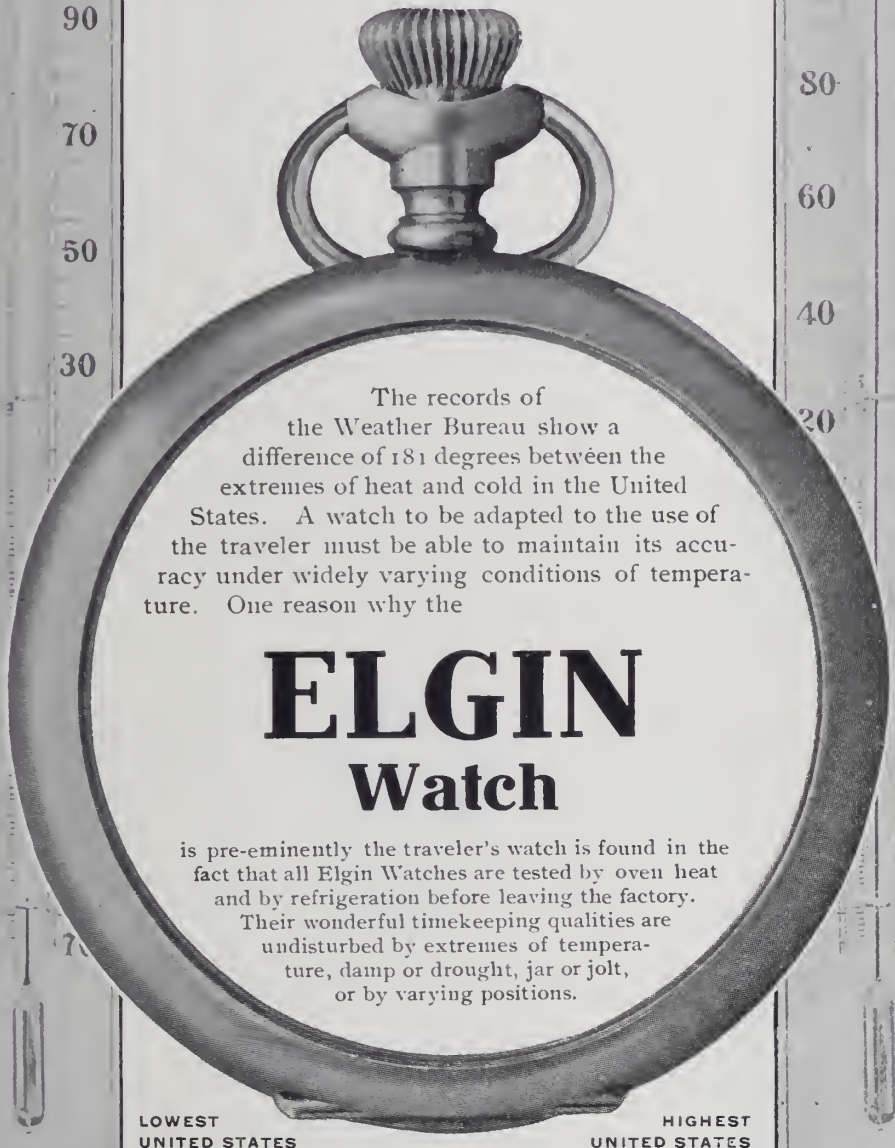
A recent dispatch from Vienna, Austr[ia] says that the municipality has decided th[at] all public clocks shall be regulated by [e]ectricity. The current will be sent by t[he] wireless system from a central station [to] 80 small receiving stations scattered abo[ut] the city and will then be transmitted [by] wire to the clocks. The municipality w[ill] regulate clocks in private houses in th[e] same manner, charging a small fee for th[e] service.

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### Another Universal Clock.

BECAUSE of the prominent position occupied by this country among the powers of the world and of our intimate relations with the peoples of the Orient, we are constantly confronted by the complications of time computation. At the first glance the matter seems to be an overwhelming one, but it is in reality a problem quite simple to understand, when once one has become acquainted with its mysteries. This embarrassment has been due, in a large measure, to the lack of appliances and facilities to properly demonstrate the passage of time over the earth's surface in a simple manner without the necessity of profound calculations of distance, time, latitude and longitude.

A system was recently brought out which claims to be able to arrive at the desired ends in a very easy and almost mechanical manner. This system originated with Isaac F. Pheils, of Woodville, O. The system has been adapted to clocks, the most convenient form for educational or commercial purposes; watches for the traveling man who may have occasion to use such information; and to maps, the latter having the advantage of making the mysteries of time-flight quite clear, and answering many of the purposes of the timepieces at a very trifling expenditure of money.

In order to witness the flight of time over the earth's surface, the best possible position for the observer would be at a point directly over the North Pole. Imagining himself in such a position, it is an easy thing to think of the land lay-out at one's feet, with America on one side and Europe and Asia on the other. Carrying the imagination a little farther it is an easy matter to locate in the mind's eye the approximate position of countries, islands and even cities, which lie further south and below the horizon. One side of the sphere will be wrapped in the darkness of midnight and on the other side will be seen the brightness of mid-day, blending into each other at two points. The inventor of the system referred to has therefore made use of a North Pole projection of the world for his purposes.

To show a map of the world on a flat surface, some countries will be more or less distorted very much, but every city or other geographical feature is to be found in its correct position so far as latitude and longitude are concerned. In the center of the map is a revolving dial, co taining the 24 hours of the day. Twel of them are shaded dark to represe night, and the other 12, light, represe ing daylight and corresponding to t movement of the sun. It is only nec sary to know the time at the point observation and to set the dial to corr pond and it will be possible then to a certain the time in any part of the wo by following the latitudinal line from a city or country to the center dial

In the construction of the timepiec the central dial is replaced by a cloc face of the ordinary type, of somewh reduced dimensions. Outside of this a slightly larger revolving dial, with t 24 hours of the day marked thereon a appropriately shaded to represent day a night. The movement of this latter d corresponds at all times to that of t sun, and it will be readily seen that th being once set, will enable one to tell at glance the time at any point of the earth surface, without manipulation or calcul tion of any sort. It is simply necessa to locate on the map the point of whi information is desired and to follow t nearest line to the revolving dial. T time here indicated will comprise the i

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IN SOME KINDS OF GOODS defects are easily concealed. Not so with the watch. Its qualities as a time keeper soon manifest themselves. The Sun itself is its standard.

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Our line in all sizes is said to be the largest ever shown anywhere. These four O-size cases, entirely new effects, richly engraved, fairly illustrate the wonderful work of our skilled artisans Craft worthy of a Cellini, yet—through our great output and facilities—marketable at reasonable prices. The new Brocade, Roman and Etruscan effects, are big sellers Full line of Bascine Plain Polish and Jurgensen Engine Turned—all sizes—and modeled into the thinnest and most compact cases possible. In the hands of the jobbers.




G. 1804.

G. 1804.—Bascine. New brocade effect in combination with bright cutting and Vermicelli, giving beautiful color effect. O-size Hunting.




G. 1952

G. 1952.—Bascine. Rich, fancy engraved, enhanced by color scheme. O-size Hunting.






G. 1954

G. 1954.—Bascine. Fancy full engraved. Rich combination of colors. O-size Hunting.




G. 1805

G. 1805.—New Brocade and bright cutting. The treatment is very effective, giving great contrast. O-size Hunting.

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formation wanted. If the meridian time is sought, the investigator will follow the nearest meridian line. If the sun time is wanted, a straight line is followed from the city to the central dial.

In the pocket timepiece, the principle of the map are adhered to, but for the purpose of economizing space, the chief cities, countries and islands of the world are indicated by letter in a circle outside of the regular dial. The smaller and revolving dial is in the center as in the clock and map. Lines are drawn across the face of the watch from the center corresponding to the meridian lines.

On the world dial, as it is called, which is the outer circle on the face of the timepiece, is indicated by dot and initial letter as shown in the illustration, the location of 28 of the principal cities of the world thus in Europe, A indicates Athens; B



MAP CLOCK INDICATING UNIVERSAL TIME.

Berlin; C, Constantinople; Lis., Lisbon St., St. Petersburg. In Asia: B, Bombay; S, Singapore; M, Manila. In Australia: H, Hobart; S, Sydney. In United States: N, New York; W, Washington St., St. Louis; San, San Francisco.

In the illustration on page 96 it will be seen that the new day is 13 hours old and is at that time dawning somewhere in the Atlantic Ocean west of the British Islands. By consulting the map we will find that this line of dawn is directly over the Canary Islands and just touches the west coast of Africa. The old day is therefore 11 hours old. It shows us therefore that the people of Australia, Philippines, Asia and Europe are experiencing Sunday while it is yet Saturday in America. With an acquaintance of the abbreviations on the dial and only a limited knowledge of the corresponding positions of other cities not indicated on the dial, one can

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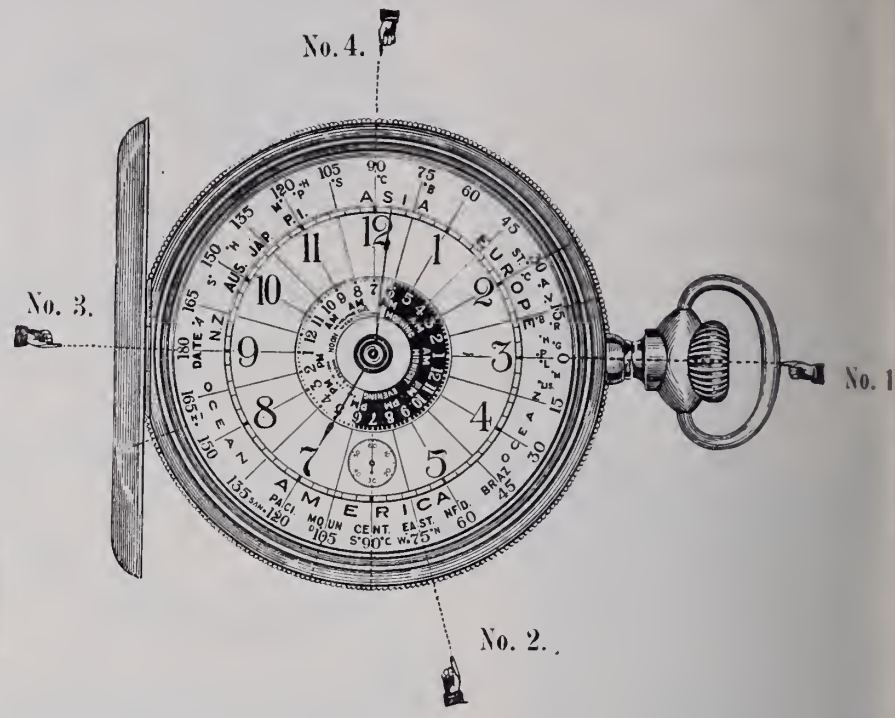
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readily arrive at the time in any part of the world.

In further explanation of the accompanying illustration, it may be stated that the hand No. 1 indicates the meridian of Greenwich, which is the prime or starting meridian from which longitude is reckoned. It has also been made the basis of the several standard meridians.

Hand No. 2 points to the 75th meridia west longitude, which is the standard fo eastern standard time in the Unite

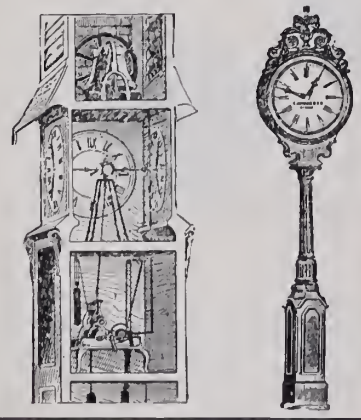



States (abbreviated "East" on the dial The figure on the center dial oposite th line always indicates Eastern standa time. Proceeding westward the 90t 105th, and 120th degrees represent the d visions of Central, Mountain and Paci times respectively.

Hand No. 3 points to the 180th degre which is important from the fact that is the International Date line, the poi where the new day is born and the o one dies, or where the calendar d changes. The new day extends from th line westward to 12 midnight on the ce ter dial, and the old day, east from th line to 12 midnight, on the center di When it is Tuesday west of this line 12 midnight, it is Monday east of th line to 12 midnight. The new day is a ways growing longer and the old d shorter.

Continuing on around the clock, han No. 4 points to the 90th meridian, ea longitude, the standard for Calcutta sta dard time, governing a portion of Indi China, Siberia, etc. It is difficult to rea and understand foreign news of the pre ent time without some such aid as thi Such instruments are also of great valu in colleges, telegraph and railroad office newspaper offices and establishments e gaged in international trade. They pa the way for the study of astronomy b showing the time that is just passing a meridian, so that it is easy to determi the meridian the mean sun is just passing


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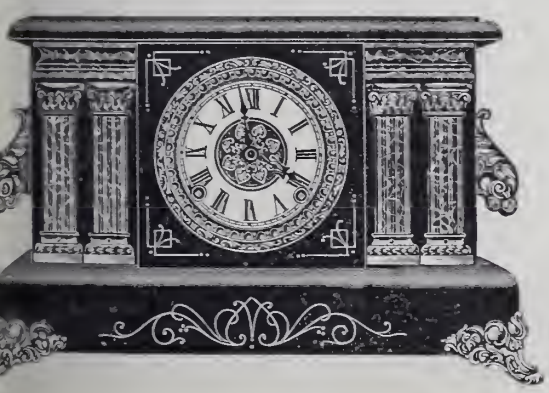
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That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

**PRIZE ESSAY COMPETITION, No. 16.**

**SUBJECT:**

## How and Under What Conditions Should Auction Sales be Conducted?

THE auction sale of a jewelry stock should be "the court of last resort," as it were—the final attempt to encourage buying. Desperate cases often require desperate remedies, and the writer classifies an auction sale among the "desperate remedies." The pathway of jewelry auction sales is lined with business corpses and business failures. Few indeed are they who are able, after a sale of this character, to rally to their support a sufficient number of customers to make it worth while to continue in business. There is a good reason for this also. Naturally when a jeweler decides to hold an auction the first ones to flock to his store to get the benefit of the bargains to be offered are his satisfied customers. Now, then, if they find that an article for which they paid $15 is sold by the auctioneer for $5, they are going to feel happy, but if they buy something that looks like a good article for a price apparently one-third of its value and they afterwards find that they have been deceived, what then?

If a man must raise a large amount of money on short notice, doubtless an auction sale offers the most convenient method of doing it. This ofttimes is absolutely necessary. The question then resolves itself into the problem of finding the auctioneer who can best help us to reduce our stock enough to meet our present financial requirements, and who, in addition to this, can leave us with an untarnished reputation. That there are such auctioneers we have all read in their own advertisements in the trade papers. Most auctioneers guarantee a profit over and above their commission as a result of a sale. This profit cannot be made by selling fine goods from the jewelers' stock at prices 25 per cent. below cost, but it can be done by occasionally sacrificing an article of unquestioned reliability, whose maker's name and trade-mark are so well known that every one present realizes that things are going cheap. The seller can make up on other sales. It is not satisfactory to the jeweler to see his goods sacrificed, because he does not want to lose money.

Right here is where he meets his Waterloo and is defeated. The auctioneer suggests the possibilities of enormous profits, to be equally divided, to be made by selling some of his (the auctioneer's) goods. Most jewelers consent, and so we will find that after a sale of this character the city in which it is held will be flooded with plated watch cases, fitted with cheap movements, with an engine on the dial, which some trusting customer has bought on the theory that it is a high grade railroad watch, and for which he has paid a comparatively high price.

At the close of a sale a profit will be shown, but it will be at the expense of the jeweler and his customer. The principal sales have been cheap, trashy goods at unChristianlike prices. At the end of the sale the jeweler finds that he is indebted to the auctioneer for goods furnished and commissions for practically the entire receipts, his financial standing with his creditors remaining comparatively unaltered. Should creditors press their claims, he tries another sale with similar results, and then he is "down and out." The writer knows personally of many who have had this experience and, as history repeats itself, others will doubtless follow.

An auction sale conducted as it is supposed to be, would be an ideal method of encouraging buying, reducing stock and raising money. My idea would be to engage an auctioneer at a fixed price per day to make the sale. Then, as he could figure on no percentage of gross sales, he would not be so anxious to sell goods at any price, no matter at what sacrifice, nor would he be so anxious to run in some of his own goods for the jeweler's (?) profit. It would be far better to sell less and have what is sold come from your own stock, because then you would be reducing your stock as you desire, and the goods, which would be going out to represent your store and yourself, would be such as you could consistently guarantee. Moreover, the jeweler is expected to make good the auctioneer's statements and guarantees, be they what they may.

The jeweler's pathway is not strewn with roses, even under the most favorable circumstances. When conducting business in the fairest possible manner we will have dissatisfied customers, but we should not, if we can possibly avoid it, go into the business of making them so by the wholesale. The writer does not wish to condemn the auctioneers as a class, because they are merely conforming their business to suit the buyer. People visit auction sales because they expect to buy something valuable for very little. Such people will not pay anything like the regular price for regular goods, but if bogus goods are shown them, which resemble the genuine article, and which they can buy for one-fourth the price of the regular article, they jump. As the best class of people will not visit a sale of this character, the auctioneer is obliged to cater to that part of the public that wishes "something for nothing." The principle then is "Do others or they'll do you." The jeweler cannot afford to be a party to this kind of business and should do his best to avoid it.

But if the worst comes and you must hold an auction, rule out any goods except your own. Better lose money on your own goods than to make money on the goods brought by the auctioneer. You need continue the sale only until you have secured the necessary amount of money. Then quit without hesitancy. You have accomplished your purpose, and should rest content. But how many will do that? For a certain length of time after holding a sale a store's regular customers will stay away, because no one wishes his friends to think that the gift which they receive was bought at an auction. If you must have a sale, see that it is conducted according to your wish. Be your own boss. Engage the auctioneer and see that he follows your instructions. Let nothing be sold under false statement. Guarantee nothing that you do not expect to fulfil. In fact, the same methods which tend to make you successful in regular business will also tend to bring about a successful sale. The writer in using the word success wishes it understood that it is used in its broad sense and not merely to signify an exceptional increase in one's finances. A satisfactory sale, to me, means one which is satisfactory to the buyer as well as to the seller, because the buyer, needing the article, has secured what he desired by parting with the money which you are glad to receive.

As the jewelry business more than any other is a matter of confidence, the jeweler cannot afford to risk his good name, which when once lost, cannot be regained. A.T.U.

## Storekeeping Department.

### Economy in Fresh Air.

It was winter, and the superintendent of a large-sized manufacturing works in Pennsylvania was always whining about the inefficiency of his men, writes Geo. P. Pierce in the *American Machinist*. "They are the dopiest, sleepiest, sickliest crowd I ever had ever seen," and it certainly appeared as if he had just claim to use these words, because the men actually were all listless and sleepy. They would start in the morning with a good will, but after a short time would slow down and work as if it hurt them, and the only excuse they could give was: "That tired feeling."

It certainly was not the cold, for although it was bitter cold outside, and any man who went out or came in had to close the door pretty quick, yet the shop was kept almost too warm by means of a long line of steam pipe which ran four times around the room about 10 inches from the ceiling and was heated with live steam. The men used to say that the heat coming down from the coils gave them a headache, but after the superintendent said a few words about "tenderfeet" no more complaints were heard. Men were fired and new ones were tried, but it all came to the same thing; the new man might start with promising brilliancy, but very soon he would be dragging along with the rest.

One day the doctor told the superintendent that he had consumption and sent him to the mountains for a cure, and then the boss got a young man to act as superintendent. The first day the new superintendent came in the shop he looked at the heating arrangements in an astonished sort of way, and asked old Bill how long that thing had been running. "Bout eight years," Bill grunted. Nothing more was said, but in three days a large ventilating fan arrived, and John, the storekeeper, rushed in with the news that it was to be used to force fresh air into the shop. The boys were up to a man. "If that 'fresh' kid was going to blow a blast of ice-cold air across their backs just to raise some fad idea of his, well, there would be trouble, that's all." and much talk followed about "reaching the limit" and worse things.

But there was no trouble, and there was no kick coming. A large radiator was made out of one-inch pipe, which was inclosed in a sheet-iron casing and placed on the roof. One end of this casing was left open and the other was tapered down to a circle where the fan was placed, and then it curved downward to a 14-inch diameter cross-pipe in the shop, which had a lot of distributing branches along it. The exhaust steam from the engine was led into a by-pass valve, so that it could be turned into a new radiator or to the exhaust pipe, or regulated as desired between the two. The storekeeper had charge of this regulation and kept the temperature of the shop about 65 degrees all hr. (It is worked by an automatic arrangement now.)

Very soon many improvements were noticed. The men were losing "that tired feeling" and had more energy, some whistling or singing, and they all seemed to work with a good will. The firemen noticed that less coal was needed to keep up the steam pressure, and the storekeeper was pleasantly surprised to see that the cost of production had decreased to a considerable extent.

Some time afterward old Bill was expressing his opinion, and among other things he said: "Well, if any man had told me that that fresh-air fad of the super's would have boosted the shop up like this I would have told that man he was a darn fool, and yet when you figger it out it seems reasonable enough. I wouldn't go back to that old hair-scorcher again for $40 a week," and the other boys nodded their approval.

### When Truth in Business Wins.

IT might be as well said that an apple to be eaten must contain rotten spots as to say that business success is possible only under conditions based on misrepresentation.

Any business that is worthy of life needs no liar back of it to keep it from bankruptcy. Every worthy enterprise exists because it is necessary to society. The more fully and perfectly it can satisfy some human need, the greater it becomes. Primarily, this is the foundation of business, and money is a means to this end. Those who operate such a business and are employed in it are entitled to a reward commensurate with the service rendered.

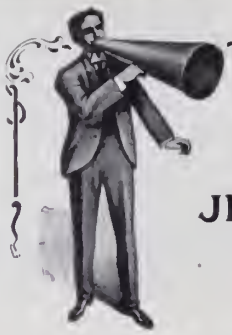
Every legitimate business is dependent for its continuation and success upon the confidence of those whom it would serve. Permanent confidence must be based upon truthful representation. Whatever success a man or business concern maintains is not because of its lies and trickery, but in spite of them. You and I buy from those who treat us most fairly—those upon whom we can depend.

It is my opinion that any business that will not thrive upon truth is better dead.

It is undisputable, however, that millions of dollars are made by fraud. Great fortunes exist through the practice of it. To the man who will have money and plenty of it; who cares nothing for society nor the individuals who compose it; who regards money as all-powerful; who recognizes no authority not measured by dollars—to this man honesty in business is a joke "good enough for plodders," while falsehood is his most potent instrument.

The whole tangle of whether or not it pays to be honest is easily decided. If you are conducting a legitimate business, and if you depend upon the same people to buy from you month after month, you will succeed only by telling the truth—but tell it attractively. If your ambition demands "big money"—more than your effort or the result of your services deserves; if you deal with one person but once; if you frequently change your field of action—undoubtedly you will favor lying as a first-rate business asset.

Finally, I say, if you are engaged in an enterprise meant to be useful to others, stick to the truth. If your *first* object is the accumulation of money—well, it's *your* funeral.—*Profitable Advertising.*



## WHAT SOME JEWELERS SAY

*Catch phrases, descriptions and arguments which retail jewelers and opticians have used in their newspaper advertisements.*

Six Beautiful Solitaires.—Fine diamonds, clear, white gems, magnificently brilliant and especially appropriate as tokens of love or personal gifts. The mountings, as shown by illustrations, are of hand-wrought gold, and are the very newest and most popular styles. These rings may be had at the prices quoted below (illustrations and prices printed), and other diamond rings at from $10 to $5,000. Come in and let us show them to you. Whether you intend purchasing now or not, we will be pleased to have you call and see our collection of jewelry, watches, silverware, art goods, etc. Largest assortment—finest goods—lowest prices.—Mermod, Jaccard & King, St. Louis, Mo.

Hundreds of Eyes are being overworked in consequence of their application upon works or books. Rest and relief for tired and strained eyes may be obtained and serious trouble—which is sure to be the outcome if the eyes are neglected—may be averted by wearing a pair of our properly fitted glasses. Examination free.—P. J. Smith Co., Cumberland, Md.

Phenomenal Watch Business.—My mid-Summer watch sale now drawing to a close has been an unqualified success. The number of watches disposed of during this sale, marks a new record at this store. My patrons are pleased with their purchases and I am pleased to move the stock, although the profits have been next to nothing. Come to-day, you will never see better values in timekeepers (descriptions and prices printed).—F. L. Nuse, Titusville, Pa.

F. O. E. badges, buttons, charms, fobs and rings. Beautiful address cards, something new. Ladies' Eagle belts, hat pins, stick pins, lockets, etc. A splendid line of Eagle jewelry at the lowest prices.—G. A. Schlechter, Reading, Pa.

A New Broom Sweeps Clean.—So does our new jewelry store sweep everything before it in the jewelry line. The most attractive, the best equipped, the finest illuminated. Cleanest stock, lowest prices.—J. W. Ware, Dunkirk, N. Y.

Watch Buying Opportunities.—To reduce our enormous stock of watches, we are offering some exceptionally good values in fine and popular priced goods. It is our desire to turn into ready cash our entire stock if possible, so as to make a perfectly new start in our new store about October 15. We have every desirable high grade case and movement in a profusion of designs and every size.—Albert Pfeifer & Bro., Little Rock, Ark.




# The Optometrist's Catechism.

**A SERIES OF QUESTIONS AND ANSWERS ON ELEMENTARY OPTICS, IN CATECHETICAL FORM.**

**By E. Le Roy Ryer.**

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*(Continued from issue of July 26, 1905.)*

REFRACTION.

Q.—(586) Why is light bent from the perpendicular when passing obliquely from a denser into a rarer medium, as from glass into air?

A.—In Fig. 40, let W, F, N, T, represent a plane slab of glass and A, A′, A″, a wave passing obliquely downward; the right hand end of the wave gets out of the glass first,

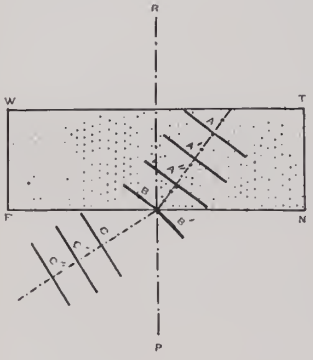



Fig. 40.

and as light travels faster in air than in glass it will naturally get ahead of the part still traveling through the glass, so that when the wave gets half way out the half in the glass will be traveling in a manner shown by B, while the half in the air will have assumed a direction shown by B′, and when the wave gets entirely out of the glass the right hand end will, in this case, have travelled further than the other end, causing the wave, therefore, to assume a new direction, shown by C, C′, C″, tending away from the perpendicular P, R.

Q.—(587) What is a prism?

A.—(a) A prism is a refracting medium, usually of glass, having two surfaces lying in intersecting planes. (b) An optical prism is a piece of glass, or other transparent material, whose two plane surfaces that receive and transmit light, form an angle with each other. (c) An optical prism is a transparent wedge-shaped body. (d) A prism, as applied to optics, is a transparent body of crown glass having three rectangular plane sides, employed for the purpose of bending rays of light.

Q.—(588) What is the apex of a prism?

A.—The thinnest edge of a prism is known as its apex. Strictly speaking, it is the angular end or vertex. The prisms that we use in optometrical practice, however, are not finished off to a sharp edge, as this would make them too weak to mount in a spectacle or eyeglass frame and they have therefore no real apex. In Fig. 41, P represents the apex of the prism P, R, S, and this is a real apex, but had this edge been made blunt by sawing the prism off along the dotted line below P this end would still be the apex.

Q.—(589) What is the base of a prism?

A.—The base is always opposite to and thicker than the apex. In the prisms ordinarily used in optometrical practice the base is the thickest, while the apex is the thinnest part. Usually one considers the bottom of anything its base, but this is not the case in optometrical prisms, because they are employed with bases "up," "down," "in" and "out," that is, with the thick part respectively up toward the eyebrow, down toward the cheek, in toward the nose, or out toward the temple.

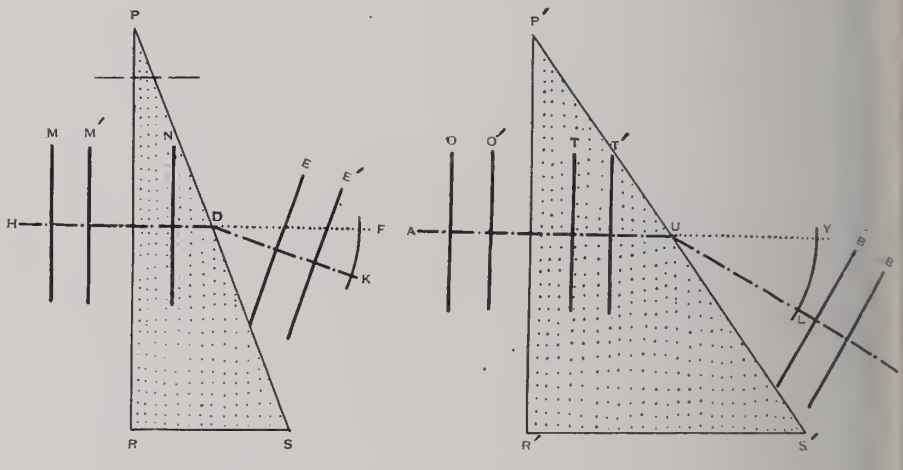



Fig. 41.

Q.—(590) Is a prism a lens?

A.—No. Before a refracting body ca be properly termed a lens it must have least one curved surface, and as the ver nature of a prism excludes curved surfac it can never assume the form of a lens an still be a prism.

Q.—(591) What effect will a prism hav upon light?

A.—Light passing through a prism is al ways deviated from its original course, b always in accordance with certain fixe laws. Thus in Fig. 41, P, R, S, represen a prism and M, M′, a wave of light passin in the direction H, D, toward the prism. A the wave strikes the prism parallel to th face, P, R, it suffers no deviation and co tinues thus on the same course unti passes N, when it swings around to F, b because the upper part of the wave gets ou of the glass first and travels faster, whi the lower portion is still struggling throug the glass, and instead of the wave continu ing in the direction H, D, toward F, it de viates toward K.

P′, R′, S′, represents a prism havi double the bending power of P, R, S. Th wave, O, O′, enters the prism without bein deviated, but upon passing beyond T′, th upper end swings around more rapidly tha the lower, with the result that the wav assumes a new direction, shown by B, B but it will be noted in this case that th deviation is greater than in the former cas due, of course, to the greater power of th prism, whence we may deduct the law th the greater the obliquity of the two sur faces of the prism, the greater will be th deviation of any given wave of light passing through. Thus P, R, S, deviate a wave to K, while P′, R′, S′, deviates

## Optical Department.

nilar wave to W, and a glance at the gles Y, U, L, and F, D, K, shows that e wave, O, is bent by the stronger prism nsiderably more than is the wave M by e weaker.

In the above instances the wave suffered e deviation only; this was because it uck the prism in a manner parallel to e of its plane surfaces. Had the wave uck the face P, R, obliquely, but at the me time in such a manner as to make it rallel to the face, P, S, it would still ve suffered one deviation only. If, how-er, the wave strike neither face parallel will suffer deviation at two points, one

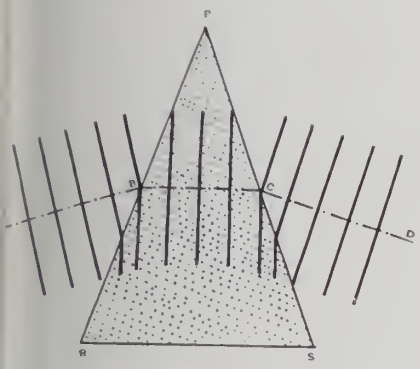



Fig. 42.

pon entering the prism and one upon leav-ig it, as shown in Fig. 42, where P, R, S, presents a prism and A, B, shows the di-ection of the incident wave, which is devi-ted at the first surface, P, R, toward C, nd again at the second surface, P, S, to-ard D. This is because the lower part of ie incident wave strikes the prism first and held up while the upper part swings head, then the upper part gets out of the rism first and swings still further ahead, hile the lower part is coming more slow-through the glass.

If you were running along and tripped gainst a heavy stone, your head would itch forward, while your feet stopped and our body would take a new direction; this erves to demonstrate the action of a prism pon a wave of light, for the prism acts ke the stone and trips up that part of the ave that first strikes it, causing the other art to pitch forward; now if as you fell ome one held your feet your head would wing on until he let go your feet, nd it is thus with the wave, inasmuch as ie glass holds its foot, while its head wings around and its head continues to wing around until the glass lets go its oot, which it does as soon as the wave eaches its other surface and passes out nto the air.

*(To be continued.)*

H. R. Goodell, optician, Memphis, Tenn., as the sympathy of his many friends owing o the recent death of his father, Chas. H. oodell. The deceased was 76 years old.

Wood, horn, iron, silver and gold were ie materials used in the mounting of spec-icles in the 13th century. Elaborate en-raving sometimes adorned those which ere mounted in silver and gold. Spec-icle cases, too, were richly ornamented.

### Is Our Method of Printing Wrong?

THE statement has been made that "books and magazines, as well as newspapers, are printed nowadays after a fashion that is both foolish and unscientific." This statement is due to the investigations made in the psychological department of Columbia University which, it is claimed, have proven that printed words instead of being arranged in horizontal lines, as is now customary, ought to be arranged in some way similar to the following:

| | | | | | |
|---|---|---|---|---|---|
| The | the | parting | The | winds | the |
| curfew | knell | day. | lowing | slowly | lea. |
| tolls | of | | herd | o'er | |

Or the following method may be adopted, it not being absolutely necessary to use the above method to meet the requirements of this recently discovered optical principle:

| | | | | |

## Optical Department.

ture embraced in the pastor's sermon. Johnston was not blind, mentally nor physically. Had he been the latter the gesticulations of the preacher would have been missing and so lacking at least so much interest to the boy's mother. I have practiced optometry now for 15 years, and I am about as modest in making this announcement as our brother optometrist in his exordium, and I know this thought can be more extended and elaborated in the hands of others, who may have read the paper in question, as I am sure all interested in ophthalmology read every little article with profit and pleasure which appears in your journal in this relation.

I hope to hear from others among your readers if they know any instance of physical vision totally obscured where the mental vision was improved thereby, and if mental obscurity does not exist in a violent form, where physical vision is lacking or that the "retaining power" spoken of is really a stimulus to greater thinking and memorizing as clearly set forth in this paper, and why, if this stimulus is all that is lacking, the optometrists with all their aids and glasses fitted on the most perfect principles of ophthalmology, cannot supply this stimulus to the brain of those who have their eyesight, so that they too might benefit by one rehearsal of any lesson or subject, and so memorize it indelibly like the blind classmate at Minnesota University. J. C.

### General and Visual Questions and Answers of the S. M. C. Examination, April 1, 1905.

(Reported by LIONEL LAURENCE, in the *Optician and Photographic Trades Review.*)

(*Continued from issue of June* 14.)

A THIRD class of anisometropia is that in which the one eye is emmetropic or hypermetropic, and the other myopic, then the former is used for distance and the latter for close work, and simultaneous binocular single vision does not obtain, but there is alternating binocular vision.

Q.—(8) A + 6 D. lens is decentered 4.5 mm., what would be the prismatic effect in prism diopters and degrees of prism angle?

A.—If the + 6 D. lens is decentered 4.5 mms., the prismatic effect is:

$$6 \times .45 = 2.7\triangleleft,$$

or $\frac{6 \times .45}{.9} = 3°$ approx. of prism angle.

Q.—(9) On testing a subject you find that with a + 4.5 D.S. the P.R. is 60 cm., and with a + 2.5 D.S. the P.P. is 30 cm.; what is the refractive condition? amplitude of accommodation and age of the subject?

A.—If the P.R. is at 60 cms. with + 4.5 D. lens it is, without the lens, 100/60 = 1.66 — 4.5 = — 2.83 D. If the P.P. is at 30 cms. with a + 2.5 D. lens it is at 100/30 = 3.33 — 2.5 = .83 D.

Then the refractive condition is that of H., of, say, 2.75 D. The amplitude of accommodation = P.P. — P.R.; in this case, .83 — ( — 2.83) =, say, 3.50 D.

And the age of the subject, if the amplitude is 3.50 D., is, approximately, 45.

Q.—(10) Explain the cause of the natural colors of objects, and state how these vary with the intensity of illumination, and why?

A.—The natural color of objects depends on their unequal absorptive properties for different kinds of light, but the color itself is the property of the light which the object receives and not of the object itself. An object is, say, red, because it absorbs all the component parts of white light, with the exception of the red rays which it reflects, so that to the observing eye it appears to be red. The color of objects varies with the intensity of illumination because the less light it receives the less it can reflect. If there be no light all bodies are black, and in a dull light they appear gray.

Q.—(11) An object is placed 9 inches in front of a lens, an image is formed 18 inches behind the lens; what is the focal length of the lens?

A.—The reciprocal of the focal length of a lens is equal to the sum of the reciprocals of any pair of its conjugate foci. If F be the focal length of the lens *a* the distance of the object, and *b* that of the image, then $1/F = 1/a + 1/b$.

In this case $1/F = 1/9 + 1/18 = 1/6$, the focal length is 6 inches; or if the distance of the object $D_1$ and that of the image $D_2$ be expressed in diopters, then we have the power of the lens $D = D_1 + D_2$; in this case 4.5 + 2.25 = + 6.75 and 40/6.75 = 6 inches approximately.

Q.—(12) A boy, aged 10, has vision $\frac{6}{60}$; with a + 3 D.S., he gets $\frac{6}{6}$, with this lens his P.P. is 33 cm.; what is the nature of his defect, and give your reasons?

A.—If the vision of the boy of 10 years is improved by the + 3 D. spherical, the refractive condition is that of absolute hypermetropia, and if the + 3 D. be the strongest with which vision equals 6/6, there are 3 D. hypermetropia manifest. If, now, the P.P. is at 33 cms. with this lens it shows an apparent amplitude of accommodation of 3 diopters, and since at 10 years of age there should be at least 14 D. of accommodation, we can conclude that there is, approximately, 11 D. latent hypermetropia.

For if the P.P., which represents the total refractive power of the eye, be less than that which may be regarded as a minimum for an emmetropic eye, and the accommodative amplitude is not likely to be less than a certain quantity, then the deficiency in the total refraction, as exhibited by the P.P., must be taken as in the static refraction of the eye.

Q.—(13) What do you understand by:
(*a*) The yellow spot.
(*b*) The blind spot.

How could you demonstrate the presence of the latter?

A.—The yellow spot, or macula lutea, is that part of the retina which is most sensitive to light, and on which the image, of an object viewed, must be formed in order to be distinctly seen. In the center of the macular region there is a small depression called the fovea centralis. The blind spot or optic disc is the entrance of the optic nerve into the eye, and since the varic layers of the retina are there absent it p sesses no power to appreciate the influe of light, hence its name.

The presence of the blind spot can be termined by marking on a card two sm crosses, the horizontal distance betwe them being some two or three inches: now, the cross nearer to the nose be look at, by the one eye, the other cross may also seen. At some certain distance fr the eye, found by moving the card to a fro, the latter, however, disappears; at t distance the outlying cross cannot be se because its image would be formed on blind spot, and it reappears if the c be held a little further away or a li nearer to the eye.

Q.—(14) What rule must be observed correcting myopia? And why is it imp ant not to give too high a concave lens?

A.—Myopia is a defect in which, gen ally, the eye is so elongated and the tina is situated beyond the focal dist of the refracting system; it is remedied using a concave lens which renders para rays so divergent that they are brought a focus on the retina. The measure any degree of myopia is the weakest c cave spherical with which best dist vision is obtained; any stronger lens w which vision is clear would only cause commodation to be exerted. Then the c recting lens for distance is that which presses the degree of the defect, and same lens would serve also for close w if the accommodative power were sufficie ly ample.

Since, however, in myopia of medium high degree it is often found that the commodative power is deficient, it is g erally necessary to give, for close wo lenses of rather less power than those wh produce best distant vision; and for c stant wear the "near" lenses are genera the more comfortable to wear, the eyes be left slightly myopic, say, 1 or 2 D. E case has, however, to be dealt with on own merits; the power of the lenses b suited for close work, and all purposes, depends not only on the accommodat power, but also on the condition of t internal and external recti, that is to s on whether the eyes have an excess or deficiency of convergence.

It is important not to give too high concave power, because if it be greater th the degree of myopia, it causes accommo tive power to be brought into action f distance, as well as for near vision, wh frequently it is already in a weakened c dition, and such accommodative action m produce an increase in the defect, becau increased accommodative exertion is acco panied by increased action on the part the internal and external recti, and t strain of these muscles on the globe has tendency to further elongate it. Also h power in concave lenses is frequently u comfortable, not only on account of t muscular actions brought about, but al because they cause objects to appear sma

[THE END.]

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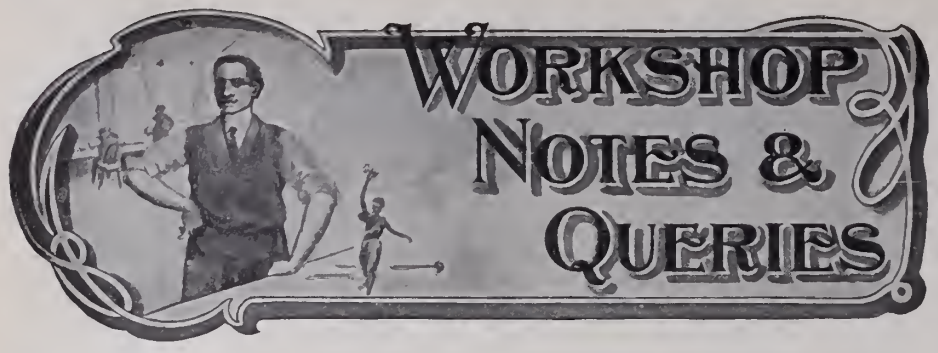
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*[Answers are also solicited from our readers to the questions published on this page.]*

QUESTION No. 1290.—**Dry Batteries.**—*Kindly advise me if I can use dry batteries, and how many; also tell me what is the best solution for removing green from new jewelry.* S. K.

ANSWER:—Dry batteries are very weak and cannot be used advantageously for gilding or making galvanic deposits; they are charged with salammoniac and are principally used for door bells, etc. Green can be removed from jewelry, if not very heavy, by a solution of cyanide, or by mixing two parts sulphuric acid, one part nitric acid and a pinch of saltpeter, dissolved in water. This solution may be reduced by water, to be of just sufficient strength to be effective. Then rinse the articles immediately in rain water and dry in sawdust.

QUESTION No. 1291.—**Potassium Cyanide.**—*Will you kindly let me know what kind of cyanide I should use for cleaning purposes? I have potassium cyanide No. 1, which is white when in lumps, but when I put it in the water it becomes yellow. What is the cause of that? Also tell me how much water I should use in a pound of cyanide. Should the water be distilled?* G. P. T.

ANSWER:—The cyanide used for cleaning should be the potassium cyanide in hard lumps, which should be dissolved in distilled water or pure rain water. The quantity of each, the cyanide and the water, has to be regulated according to circumstances. A trial will define the proper proportion. One-half an ounce of cyanide to one gallon of water would be a good beginning. When the solution is too strong it will act like a caustic. New silver plated ware, when cleansed with a cyanide solution which is too strong will lose its lustre and assume a dull appearance. Old ware very much tarnished can stand a stronger solution. An admixture in either case of some carbonate of lime in an impalpable powder would assist the cleaning process. The cause of the solution of cyanide and water turning yellow is not easy to explain and is rather an unusual phenomenon, which would hardly occur when distilled water and a clean china vessel are used. Spring water containing sulphur or the use of a tin vessel may produce the yellow color.

QUESTION No. 1292.—**Pallet Jewels in Cheap Movements.**—*In the "Standard" watch movement are the pallet jewels interchangeable; that is, would the angle of driving plane be the same in each?* J. W. C.

ANSWER:—The pallets in most all the cheap grades of American watches are said to be interchangeable, but they are seldom strictly so, but may be adapted. The same can be said of the driving planes.

QUESTION No. 1293.—**Silver Lacquer.**—*Kindly let me know in your paper what kind of lacquer should be used for silver so that it will not tarnish.* E. C.

ANSWER:—The proper lacquer for silver is collodion varnish, either as pure collodion or composed of one part of pure castor oil and 32 parts of collodion. Pure castor oil will entirely dissolve in strong grain alcohol, which will serve as a test, in determining whether the castor oil is pure or not. It is said that such varnish, with the addition of castor oil, will keep for years when not exposed to rough usage. Should any white spot appear, the touching with sulphuric ether will cause them to disappear instantly.

QUESTION No. 1294.—**Alcohol Lamp for Repairing Jewelry.**—*I occasionally have use for a blowpipe in making and repairing jewelry, but have no gas at hand. Sometimes I need a small flame and at other times a large flame for annealing and forging. Can you help me out? I don't want a charcoal furnace, as my work would not keep it going.* L. C. B.

ANSWER:—When a blowpipe is to be used for such purpose as you mention, and you do not possess the convenience of a gas flame, an alcohol lamp or two of different sizes will furnish the only substitutes. A piece of prepared charcoal, which can be bought of different sizes and in pieces as large as seven inches long by four inches wide, and about one to one and a half inches in thickness, will be of great assistance in getting a high degree of heat. Smaller pieces of common charcoal may be used as heat reflectors when needed.

QUESTION No. 1295.—**To Bronze Brass or Copper Green.**—*What formula shall I use to bronze copper an antique green?* H. P. P.

ANSWER:—To bronze brass or copper green, dissolve two ounces of nitrate of iron and two ounces of hyposulphite of soda in one pint of water. Immerse the article in the bronze; one part of perchloride of iron and two parts of water will give a pale or dark olive green, according to the length of time immersed.

QUESTION No. 1296.—**Tempering Britannia Metal.**—*How can I temper Britannia metal?*

ANSWER:—Britannia metal can not be tempered very hard, and the tempered metal requires no more heat to melt than the untempered. The tempering is for the sheet britannia; it hardens the outer surfaces so that it will take away the dead, lead-like sound and cause it to appear more like copper or German silver. The tempering is done after the metal has been rolled and blanked out, or while in the flat. A few ways are known to produce the temper. One is to place the flat plates on a steam chest, and let it remain there until thoroughly heated through. Then plunge in water. Another method is to use an oven heated by means of gas and arranged that iron trays, on which the metal is placed, can be put in the oven and withdrawn after it has been subjected to a heat of about 250°. The metal must remain in the oven long enough to allow it to become heated thoroughly. When the metal leaves the oven it should be separated that it will cool as rapidly as possible. In tempering this metal, subject it to as much heat as it will stand without melting.

QUESTION No. 1297.—**London a Great Mart for All Precious Stones.**—*Which is the largest market for precious stones, London or Paris?* A. S.

ANSWER:—London is the greatest mart in the world for all precious stones. Here are brought from the mines of South Africa, from the ocean reefs of Ceylon, from the jungles of Burma, diamonds, pearls and rubies. The finest stones in the world are brought to and sold in London. Wealthy clients from all over the world come to London to buy jewelry. The stocks in the great jewelry shops in Regent and Bond Sts. are estimated at a value of nearly £5,000,000.

QUESTION No. 1298.—**To Fasten Wood to Metals.**—*Will you please give me a recipe for a paste, to fasten wood a pasteboard to metal?* A. L.

ANSWER:—Dissolve 50 grammes of lead acetate together with 5 grammes of alum in a little water. Make a separate solution of 75 grammes of gum arabic in two litres of water; stir in this 500 grammes of flour and heat slowly to boiling, stirring all the while. Let it cool somewhat, and mix with it the solution containing the lead acetate and alum, stirring all well together.

QUESTION No. 1299.—**To Fasten Paper to Smooth Iron.**—*How can I make a paste that will cause paper to adhere to smooth iron?* P. S.

ANSWER:—Over a water bath dissolve 200 grammes of gelatine in 150 grammes of water; while stirring add 50 grammes of acetic acid; 50 grammes of alcohol and 50 grammes of pulverized alum. The spot on which paper is to be pasted should be rubbed with a little fine emery paper.

## The Art of Tempering Copper.

AN exchange of Denver, Colo., recently published a report of an inventor having discovered the art of tempering copper. The account speaks in the most positive and convincing terms. While this report may be of the value of previous ones, may be accepted that the possibility of such an invention exists, which is demonstrated that two very soft metals, gold and platinum, in certain proportions, will produce an alloy of extreme hardness.

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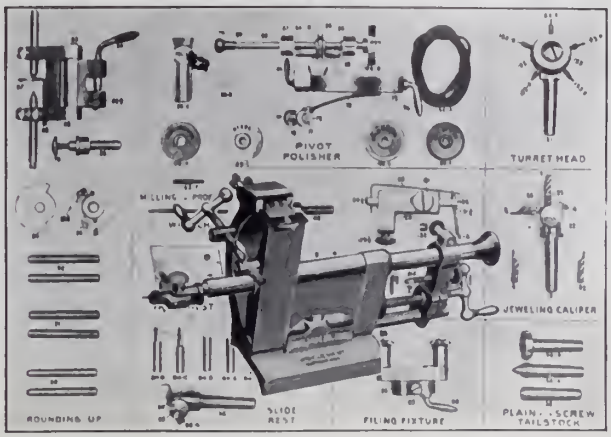
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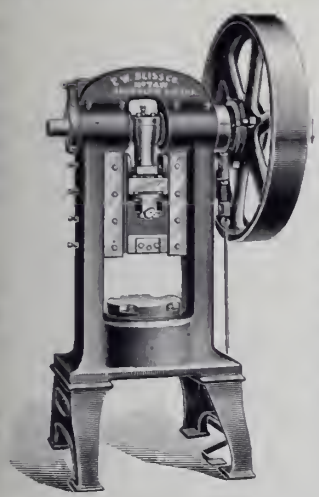
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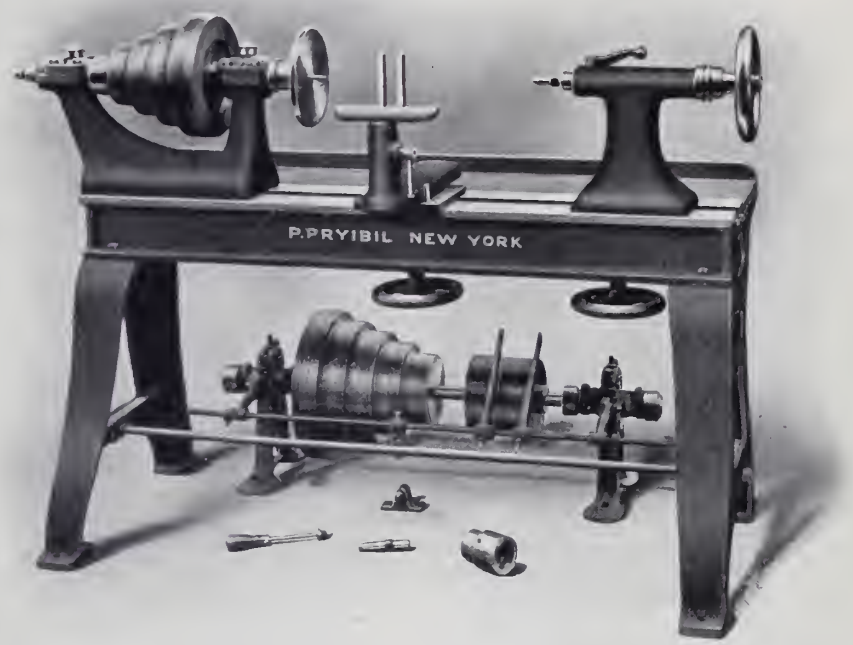
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# THE CONNOISSEUR

*Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-a-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.*

## American Art in Bronze Statues.

SOLDIERS and sailors of St. Lawrence County, N. Y., who died in the Civil ar are honored by a fitting and dignified nument in bronze and marble, which as unveiled Aug. 23. The designs, se-ted from a large number offered in com-tition, were the work of Mrs. Sallie mes Farnham, Great Neck, L. I. "The rit of Liberty" is the title of the de-gns, which were submitted as long ago April 20, 1904.

There is a stone column of Barre gran-on a square, simple base. The figures, st in old bronze of the best workmanship, e wrought out in the delicate sentiment



BRONZE FIGURE OF SOLDIER.

i the artist. The Roman column is sur-nounted by the figure of Victory, which neasures seven feet and weighs 2,000 ounds. At the base of the column are our war eagles, three feet six inches in eight. On the squares of the die are ronze shields, three representing the coat f arms of America, the coat of arms of ne State of New York, the coat of arms of t. Lawrence County. On the fourth is ne nscription: "To the Soldiers and Sail-rs of St. Lawrence County." Bronze tars representing uncertainty occupy each f the four corners of these panels and a ull-size bronze figure of a soldier on uard stands at the base.

The figure of Victory holds in her left hand a wreath and in her right a standard. This is a most gracefully posed figure and the drapery is fitting to the modest form. The pose of the soldier displays the work of a broad-minded artist, as it is a delicate



SOLDIERS' MONUMENT RECENTLY UNVEILED.

matter to produce a design of a soldier strictly in accord with the times.

The exercises of unveiling were conducted by the American Scenic and Historic Preservation Society, of which Walter S. Logan, New York, is president. The committee in charge included Dr. George F. Kunz, of Tiffany & Co., New York.

## THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**AN INTERESTING BOOKLET ON CHINA.**

HANDSOME booklets containing a brief historical sketch of the potter's art, with an account of the growth of the French porcelain industry, are being sent out by Paroutaud & Watson, 37 Murray St., New York, who represent in this market Societe la Ceramique, J. Pouyat, Limoges. The book is prettily il-



BRONZE FIGURE OF VICTORY—SIDE VIEW.

lustrated with pictures of modern French china shapes and patterns. The writer weaves into his article, in an interesting monner, a tribute to Pouyat china and a description of the upbuilding of the business of this house. Pierre Pouyat, the founder, stood out prominently among the experimenters, workmen and aristocrats identified with the early history of porcelain manufacture in France. In 1743 he was a Consul, and 17 years later he was a manufacturer of faience at St. Yriex. Specimens of the early work of this factory, identified by the imprint "P," are occasionally seen. After the discovery of kaolin in St. Yriex, Mr. Pouyat was

HAWKES
CUT GLASS



Manufactured by

T. G. Hawkes & Co.,

CORNING, N. Y.

among the first to realize its commercial possibilities, and he laid the foundation of the present house by buying tracts containing extensive beds of the much prized clay. Paris being the best market for china, he bought one of the four or five factories, which were then being operated in that city. The productions of this factory, located at La Courtille, included a life-size porcelain bust for which Madame Du Barry, according to her papers, paid about $15,000. The success of M. Pouyat, according to the writer, was largely due to the possession of the desirable grades of kaolin in unlimited supply, the mastery of methods of compounding ingredients, and the fact that he was not content merely to imitate Chinese porcelain, but introduced French characteristics, giving a distinctive national tone to the products.

*

**NOVEL CHIME CLOCKS IN MISSION STYLES.**

CHIME clocks in a variety of handsome mission wood cases are shown at the New York salesrooms of the Regina Co., 11 E. 22d St., New York. These clocks are designed to keep accurate time and to play upon sweet and clear toned bells a wide repertoire of music. The musical compositions are cut on steel discs and transferred to the bells by means of a series of star wheels and felt hammers. Each disc is fitted to produce a group of tunes, and by having an assortment of discs, which are interchangeable, it is possible to obtain an almost unlimited range in the music. The motor has sufficient power to play about 150 tunes with one winding, one being played automatically each hour, as the clock strikes. A starting lever is provided so that music may be played whenever desired, independently of the time. The clock proper is an eight-day movement, power being furnished by weights and the hours and half-hours being struck on cathedral gongs. The figures, hands, weights and chains are all of solid brass. The cases are made in solid, quarter-sawed weathered oak.

*

**AMERICAN FIRMS MAY MAKE TRUE CHINA.**

FOUR of the largest concerns at East Liverpool are said to be interested in the big pottery plant which is being established at Newell, W. Va. The fact that these firms are co-operating in this enterprise is regarded in the trade as an augury of more harmonious action in the trade after this. In the domestic pottery field there has been for some time a degree of independence in price-making which some people look upon as harmful. The developments at Newell may foreshadow a better understanding among the large manufacturers. If this proves to be the case, it may be that it will lead up to the manufacture on a considerable scale of true china. As conditions are now, most of the domestic potters look to the cheaper grade. Their attention has often been called to the increasing consumption of fine imported pottery. Whether or not they will prove their enterprise and skill by attempting to capture a part of the business now going to the manufacturers abroad remains to be seen.

*

Oriental styles from the Royal Bonn factory are shown this season by Geo. F. Bassett & Co., 49 Barclay St. There are vases, jugs, urns and other articles in a variety of sizes. The patterns are of a tapestry character in rich colors, with heavy gold decorations. The figures show the influence of Assyrian ideas in ornamentation. This line of handsome products will be found worthy of attention on the part of buyers from the jewelry trade.

THE RAMBLER



Pouyat China

The Standard of Artistic Excellence for more than a Century.

As a money maker for the Jeweler it cannot be beaten.

Write for new handsome booklet, mailed free.

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DESIGNERS AND MANUFACTURERS
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## An Unprecedented Array

Success, pronounced and complete, has crowned the efforts of our buyers to select the richest and choicest art wares that the markets of Europe could yield, and the result is an exhaustive display that comprises the highest achievements of the master modelers, sculptors, painters, potters, decorators and horologists of the world, revealing a catholicity of selection that is bound to satisfy the divergent demands of the most exacting clientele. Jewelers should by all means inspect our extensive showing of exclusive pieces before making their Fall purchases, as these goods were selected as being especially desirable for the jewelry trade.

**Clocks, Bronzes, Electroliers, Marble Statuary, Pedestals, Sevres, Royal Vienna, Art Pottery, Bric-a-Brac, Bohemian Glass.**

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We make table glassware with monograms. Let us inform you how to take orders.
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**MAGIC NUT**
**For Ear Buttons, Scarf Pins, etc.**



A GLANCE at the illustrations will show that this device consists of an arrangement of two small discs. It holds firmly on perfectly smooth wire. Adjusted by simply pushing on the wire; removed by inserting finger and thumb nail between discs and pulling. Made in 18K., 14K., and 10K.; also in 14K. Rolled Plate; and in Sterling Silver and Aluminum. Small in size but great in utility.

**C. Irving Washburn,**
12-16 John St., New York.


## Forthcoming Trade Exposition in Bavaria.

CONSUL BALDWIN, of Nuremberg, reports that there will be held in that city, from May to October, 1906, a general industrial, trade and art exposition of the Kingdom of Bavaria. The consul writes:

"Similar expositions, but on a smaller scale, have already been held in this city in the years 1882 and 1896, and they have both been attended with great success. The forthcoming exposition will be held in commemoration of the fact that next year will be the 100th anniversary that Bavaria, hitherto an electorate, was raised to a kingdom. It was Napoleon I. who raised Bavaria to the rank of a kingdom, enlarging it at the same time by important additions of territory, thus showing his gratitude to the Bavarians, his allies at that time in his war against Austria.

"The proposed exposition, which will be held under the protectorate of Prince Regent Luitpold, the present ruler of Bavaria, is to give a complete view of all the resources, productions and industries of this kingdom, which at present has a population of 6,500,000 inhabitants and an area of 29,343 square miles. The exposition is about 40 minutes' walk from the center of the city, in a newly laid out public park, with a pretty little lake adjoining it, and will cover an area of 336 acres, of which half is taken up by the aforesaid lake.

"This exposition promises to be a very extensive affair, and may present much to interest our countrymen, as there are many articles of manufacture in which Bavaria excels and which are exported to all parts of the world. Principal among these are toys, lead pencils and bronze powder; then plate and window glass and mirrors, lenses, gold and silver trimmings, gloves, glassware, iron and tile stoves, sewing machines, artistic manufactures in ivory and forged iron, majolica and faience articles, pianos, guitars and zithers, baskets, colored, gold, silver, and pressed paper, papier-maché goods, altar furniture, flags, banners, embroideries, stained and painted glass windows for churches, etc.

"The art department, too, will be of great interest, Munich, the capital of Bavaria, being the great art center of Germany. With the exception of Paris there is no other city in Europe in which so many distinguished painters, both domestic and foreign, reside. Very interesting collective exhibits will be made, as, for instance, furnished rooms, showing wall, ceiling and floor decorations, with furniture, curtains, stoves, mirrors, etc. Then the Bavarian Government, the city of Nuremberg and various other administrations will make collective exhibits of articles and appliances connected with postal, telegraphic, military, educational, sanitary and municipal institutions. Generally speaking, it will be a very interesting exposition and well worth visiting."

## Jeweled Garlands Finding Favor in Some Circles.

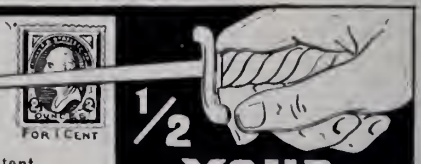
MANY fashionable women are preparing to have their tiaras reset into classic wreaths, which clasp about the head, says an exchange. Mrs. John Jacob Astor has had hers remodeled in accordance with London's latest idea, and is adorning her tresses with jeweled garlands that are effective and becoming in the extreme. One in particular has leaves of green translucent enamel, through which diamonds glisten like dewdrops.

Many sensible rich women, however, who are not gifted with Mrs. Astor's statuesque beauty are thinking twice before going to the trouble and expense of having their cherished crowns cut to pieces. Garlands are somewhat trying to those whose profiles are not of the classic type.

Herman Sick, Rich Hill, Mo., moved recently into more commodious quarters in the Jamison building, on Park Ave.


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BY USING OUR
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for the Jewelry Trade in this country.



**LOUIS STEINER,**
*Importer,*
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Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.



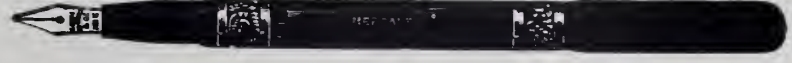
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Manufacturers,
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*Send for Catalogue.* *Established 1832.*
ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.

Established 1879.
**LOUIS W. HRABA**
29 East 19th St., New York.

Manufacturer of
**Fine Leather Goods,**
Exclusively for the Jewelry Trade.

# *Mercantile Fountain Pen*



No. 3. Gold Band.
⅔ size.

Retail Price
**$3.00.**

Made and fully warranted by
**AIKIN, LAMBERT & CO.,**
**19 Maiden Lane, New York.**

Manufacturers and Exporters,
**Gold Pens, Pencils, Toothpicks,**
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General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

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ELLIOTT'S CELEBRATED TUBULAR CHIMES.

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The enlargement of our factory in our new location enables us to quote low prices.

If you need fixtures or show cases let us hear from you. Estimates cheerfully furnished.

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## GEO. M. BAKER,

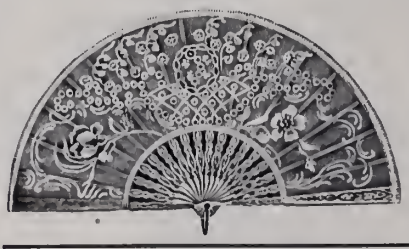
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Our processes are strictly up-to-date, and facilities most complete for doing all kinds of refining. Specialties: Prompt and good returns.



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**Diamonds, Rose Diamonds, Pearls, Half Pearls,**

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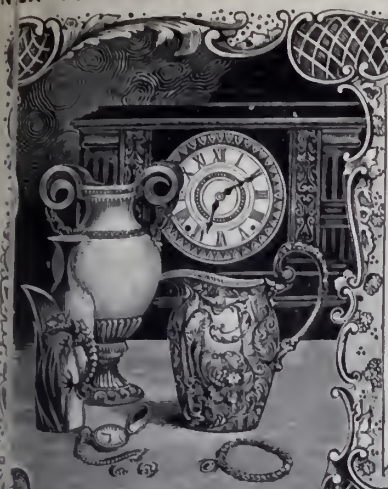
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AZURE TOURMALINES




# THE JEWELERS' CIRCULAR

THE HOROLOGICAL REVIEW,

WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY, THE JEWELERS REVIEW


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Corbin Building, 11 John St., Corner Broadway, New York.

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38TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, SEPTEMBER 13, 1905. VOL. LI. No. 7.

## HANDSOME SILVER SERVICE FOR THE BATTLESHIP "KANSAS."

PROBABLY no silver service ever presented to a boat of the United States Navy was the subject of greater newspaper comment than the gift of the people of the State of Kansas to the battleship of that name. For some time before the contract was finally awarded by Gov. Hoch the papers of Kansas and adjoining States published, almost every day, accounts of the bids being received, interviews with the Governor, letters from subscribers and comments on the subjecjt generally, until there was probably no man, woman or child in the Commonwealth that was not interested, directly or indirectly, in the gift.

As told in a previous issue of THE CIRCULAR-WEEKLY, the contract was finally awarded to Edward Vail & Co., 106 E. Douglas Ave., Wichita, Kan., who submitted designs and estimates on behalf of the Gorham Mfg. Co., New York and Providence, and it is to Mr. Vail we are indebted for the photographs of the drawings from which the cuts used herewith were made.



CENTERPIECE OF SILVER SERVICE TO BE PRESENTED TO THE BATTLESHIP "KANSAS."

The corrected list of the pieces which

(*Continued on page 90.*)



Anything Appropriate is always
in good taste.

The Most Appropriate Pattern
in Flat Ware for

Wedding Presents

is

# THE BRIDAL ROSE

or

# THE ORANGE BLOSSOM.



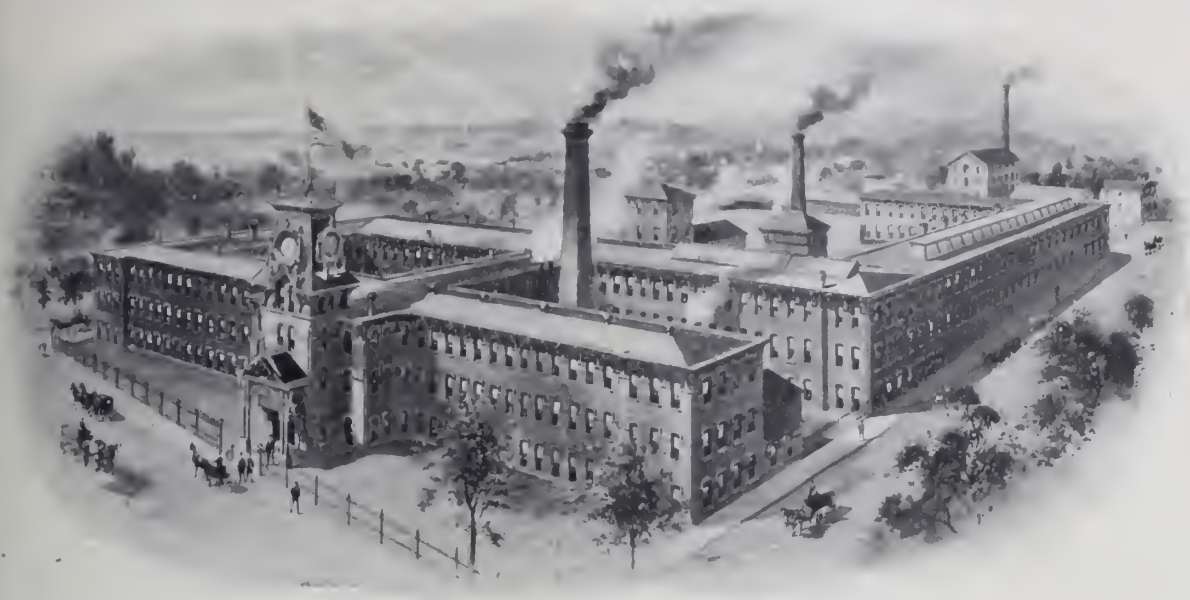
BRIDAL ROSE

ORANGE BLOSSOM

# ALVIN MANUFACTURING CO.,

SILVERSMITHS,
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VIEW OF THE WORKS, SAG HARBOR, LONG ISLAND, NEW YORK.

Don't take a substitute for

# Fahys Cases

or allow any jobber to persuade you some other case is "just as good." Insist on Fahys Cases and be sure.

If you have any trouble in this regard, write us and we will help you.

JOSEPH FAHYS & CO.

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Over 80 per cent. of the finely cut diamonds weighing one half carat or more, that are sold in the United States, are cu in America.

We are operating Diamond Cutting Works at 1327-132 Atlantic Avenue, Brooklyn.

Buy from us and save all unnecessary intermediate profits.

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## J. R. WOOD & SONS,

**DIAMOND CUTTERS,**

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Because we have always sold honest goods at the lowest possible price, we have become the largest makers of

**SOLID GOLD WEDDING RINGS**

in this country.

Satisfied customers are very valuable assets; we have thousands. You are sure of them if you sell our rings.

Our rings are unqualifiedly guaranteed in every respect.

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**J. R. WOOD & SONS,**

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# We Rejoice



in the splendid prospect of one of the most prosperous seasons in the history of the jewelry industry. The numerous duplicate orders which we are receiving testify to this fact. There is going to be a grand rush for salable goods. Place your orders early for our

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Bracelets, etc.

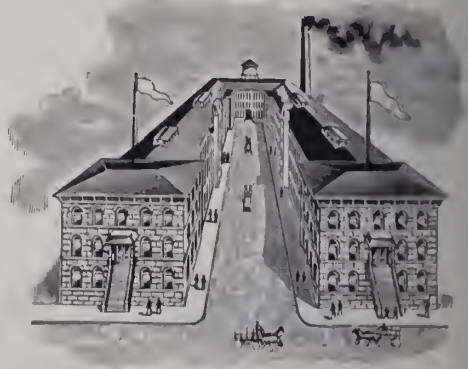
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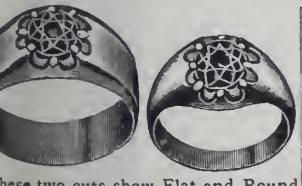
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**WONDERFUL SHOPS:**

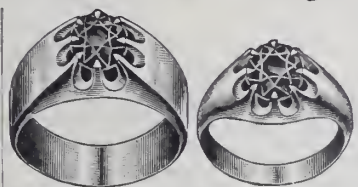
103 & 105 William St., NEW YORK.

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hese two cuts show Flat and Round cher Rings as received, with claws ly worn off and too low to permit etting stones again.



These cuts show the same rings with new high claws, stones se:urely reset, and entire rings refinished like new.

rice for six new claws, resetting stone and refinishing ring like new .....$1.50 to $3.00, list.

rice for eight new claws, resetting stone and refinishing ring like new .....$2.00 to $4.00, list.

We retip or put new claws on diamond Tiffany, Belcher, Tooth and ngs of every description, to cost from $1.50 to $4.00, list, according to the ndition of ring and number of claws on setting.

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For 22 years we have been doing

# Gold and Silver Plating.

**Sterling and Plated Ware Repairing for the Trade.**

Do we do yours?

Our plating rooms are the best equipped in the country for job work.



How It Came In.



How It Went Out.

**WE REPAIR**

any article in the silverware line; making new parts to match the old ones that have been melted or broken off, the same as new.

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We carry a most complete stock of Precious and Semi-Precious Stones for special work and replacing lost sets. We import them direct from the cutters in Europe, and furnish them to the trade in single stones at dozen and gross prices.

Have your stone-setting done in our shops and save from thirty-five to fifty per cent.

We employ first class setters, and turn out work very promptly.

No job too small to receive our careful attention.

## Gold Chains Refilled, Renewed and Repaired.

**Old Chains made over into new patterns, using same gold.**

**GOOD WORK. LOW PRICES. PROMPT ATTENTION.**



Sample Job as Received.



As Delivered.



Fancy Link Chain as Received for Renewing.



As Delivered.

## Wendell & Company,

**The Special Manufacturers for the Retail Jewelry Trade.**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street, NEW YORK.**

**57 Washington Street, CHICAGO.**

# How Long is Twenty Years?

TWENTY YEARS is quite a while. It's as long as many people care to provide for ahead. A good deal may happen in twenty years. Styles and tastes may change. Our line of

## WADSWORTH

**(Warranted)**

## TWENTY-YEAR

Watch Cases fully satisfies the requirements of consumers who do not think it necessary to provide for all eternity. The 20-year warranty is good—as also are all other features of these cases.

## *The* Wadsworth Watch Case Co.

**CHICAGO**
**Columbus Building**

**NEW YORK**
**Corbin Building**

**Factory, Dayton, Ky.**

LEATHER EBONY

# "Novelty":
## A Study of a Word.

WEBSTER defines "Novelty" as signifying recentness of origin or introduction.

A product may still be a novelty though not of recent origin; it may be a revival recently introduced.

But the most novel of novelties are those which are recent BOTH in origin and introduction.

We originate and introduce our novelties, which really are NOVELTIES.

DEITSCH BROS.
14 East Seventeenth Street
NEW YORK

IVORY SHELL

D TRADE MARK

# Schickerling Bros. & Co.

Makers of Gold and Platinum Diamond Jewelry

28 EAST 22d ST., NEW YORK

THE MAGIC TOUCH OF BEAUTY characterizes all our designs. The Brooch shown here is only one out of many designs, all of which are notably impressive and effective. The price of this Brooch is $250. Neither the most nor least expensive, but a fine example of brooch-making.

ALL OUR ENAMEL GOODS are 18 karat. We make hundreds of attractive Brooches in enamel combinations, at prices ranging from $5.00 to $350.

ALL THE POPULAR GEMS are used to add brilliancy and enhance the color effects. Pearls, Rubies, Diamonds, Sapphires, Emeralds, etc. Originality and exclusiveness characterize our designs.



Design No. 2772.

SIMILAR DESIGNS AND EFFECTS are applied to Pendants, Scarf Pins, etc. Our line of Scarf Pins is worthy of the special attention of the trade. Prices from 75c. up.

DESIGNS ARE "EXCLUSIVE" in all the finer pieces. Only one of a kind is made. We are prepared to make such designs to order, submitting water color sketches.

THE IDEAS OF INDIVIDUAL CUSTOMERS are faithfully carried out when desired. If the customer has gems and wishes the same to be effectively mounted, we are prepared to furnish special and original designs therefor, which we agree not to duplicate.

SPECIAL: OUR PATENTED ELK HEAD.




Our Pacific Coast Agents, A. I. HALL & SON, Inc., San Francisco, Cal., carry our full line.

HAVE YOU TRIED KONOLIA? IF NOT, WHY NOT Write Us

*"If it burns alcohol, we make it."*

WE ARE DOING YOU A SERVICE



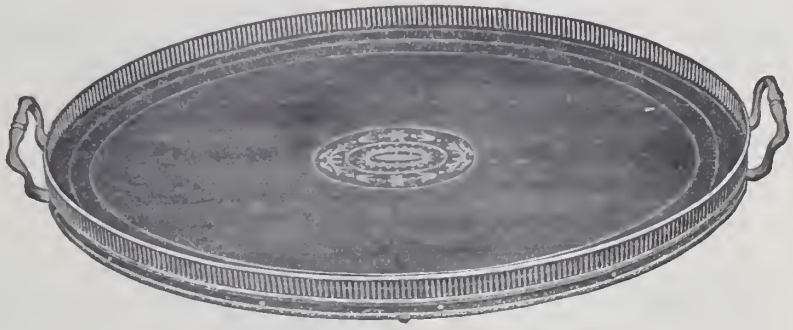
by again calling your attention to our

# MAHOGANY TRAYS.

Large numbers of these trays are sold to the better class of trade, and you doubtless have many customers who would be glad to own one or more of these beautiful articles if they knew about them. These trays are of highly polished solid mahogany, with inlaid pearl centers, silver plated rims and handles, hand burnished, and fashioned after the Louis XV. period.

We make them in four sizes, round and oval. A most appropriate present to young housekeepers. Just the thing for five o'clock Tea Sets, Chocolate Sets or Chafing Dish Outfits.

*The* STERNAU TRAY is the Tray *of* Quality.



LET US SEND OUR CATALOGUE.

## S. STERNAU & CO.,

Manufacturers of Metal Wares of the Highest Quality,

NEW YORK SHOWROOMS:

Broadway, corner Park Place, - opp. Post Office.

Office and Factory: 195 Plymouth Street, Brooklyn, N. Y.

HAVE YOU TRIED KONOLIA? IF NOT, WHY NOT Write Us

HAVE YOU TRIED KONOLIA? IF NOT, WHY NOT Write Us

HAVE YOU TRIED KONOLIA? IF NOT, WHY NOT Write Us

THE

# W. J. JOHNSTON COMPANY

FIFTH AVE. and MARKET ST., PITTSBURGH, PA.

Wholesale Agents

# Dueber-Hampden Watch Co.

Makers of

## THE LEADING AMERICAN WATCH.

They are

## UNEQUALED, UNRIVALED AND EXCEL.

---

## "THE MOLLY STARK"

The Best, the Smallest, the Handsomest Ladies' American Watch.

We offer it as the best value for its price in the world.

# Illinois Watches

Hamilton Rail Road Watches

Illinois High Grade Watches

Made for the
Jewelry Trade

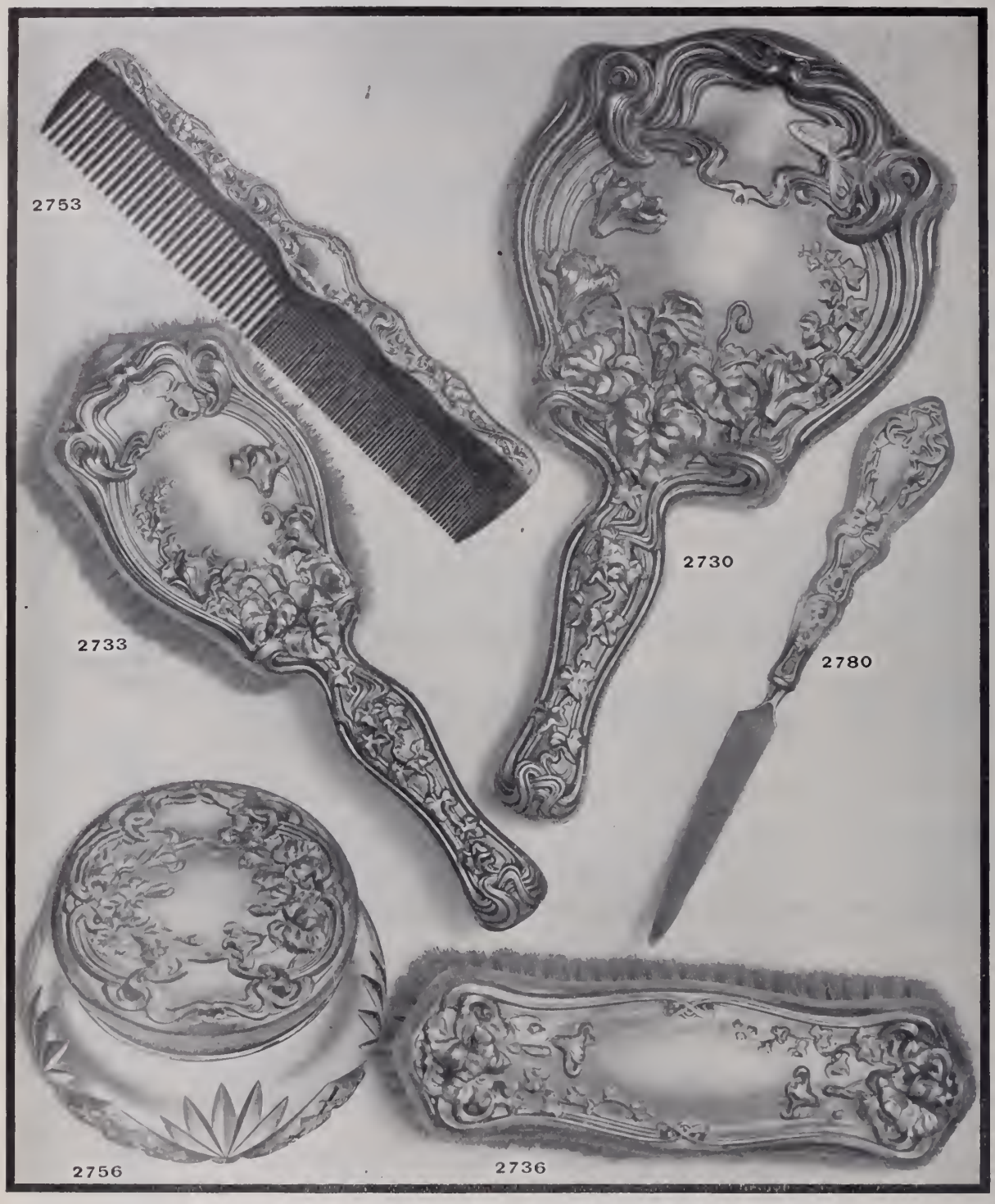
## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

Not made for scheme trade
and catalogue houses

# Hamilton Watches




F&B

## Alpine Violet

Another of our new patterns for this season.

Our new catalogue shows all the pieces and sets.

---

We offer an especially attractive line of

**Chains,**
**Lockets,**
**Brooches,**
**Bracelets,**
**Bar Pins,**
**Scarf Pins,**
**Hat Pins,**
**Waist Pins**
**and Sets.**

**Cuff Buttons, Crosses, Earrings, Necklaces and Hair Chain Mountings.**

Our catalogue describes all of these, and every Jeweler should have a copy. If you have not received one, ask us to send one to you.

# Theodore W. Foster & Bro. Co.

**MANUFACTURING JEWELERS AND SILVERSMITHS.**

**100 Richmond Street, PROVIDENCE, R.**

## elry, Clocks, Watches and Optical Goods Exported from New York.

ASHINGTON, D. C., Sept. 6.—The follow- were the exports of jewelry, silverware l optical goods, clocks, watches and kin- d lines from the Port of New York for week just ended:

exandria: 4 packages clocks, $120.
ngkok: 5 packages plated ware, $439; 3 pack- clocks, $101.
mbay: 8 packages clocks, $140.
emen: 2 packages plated ware, $200; 1 package ry, $500, 1 package watches, $150.
lcutta: 11 packages clocks, $183.
n: 2 packages watches, $180.
rinto: 13 packages clocks, $483.
racao: 2 packages jewelry, $391.
sgow: 31 packages clocks, $755.
yaquil: 1 package jewelry, $230.
mburg: 4 packages optical goods, $280; 2 ages scopes and views, $130; 5 packages jew- $1,449.
vana: 2 packages jewelry, $807; 7 packages ry, $614; 12 packages cutlery, $975; 57 pack- clocks, $749.
ngkong: 72 packages clocks, $1,119.
nque: 1 package watches, $800.
rachi: 2 packages stereoscopic goods, $578.
ma: 2 packages watches, $876; 1 package plated , $100.
sbon: 15 packages clocks, $165.
erpool: 16 packages clocks, $1,156; 1 pack- jewelry, $500; 1 package silverware, $1,363; ackages clocks, $115; 4 packages watches, 2; 2 packages jewelry, $1,000.
ndon: 85 packages clocks, $2,875; 8 packages d ware, $876; 2 packages cutlery, $110; 47 ages clocks, $380; 2 packages plated ware, ; 5 packages optical goods, $171; 19 packages hes, $2,975; 2 packages jewelry, $850; 4 pack- scopes and views, $620; 8 packages cutlery,

tanzas: 32 packages clocks, $386; 12 pack- cutlery, $534.
nzanillo: 8 packages cutlery, $281.
nich: 2 packages clocks, $225.
llendo: 6 packages clocks, $556.
lbourne: 26 packages plated ware, $2,017; 158 ges clocks, $2,630; 6 packages cutlery, $210.
De Janeiro: 24 packages clocks, $230.
anghai: 54 packages clocks, $842; 6 pack- watches, $1,500.
Johns: 10 packages clocks, $133.
ckholm: 2 packages clocks, $131.
lcahuano: 9 packages plated ware, $668; 23 ges cutlery, $1,125; 13 packages watches, 0; 22 packages clocks, $391.
ra Cruz: 2 packages plated ware, $500.
rich: 1 package watch machinery, $600.

## Funeral of William H. Robinson.

ORCESTER, Mass., Sept. 8.—The funeral Villiam H. Robinson, senior member of Robinson-Hilton Co., later Robinson & lerson, 375 Main St., took place Wednes- afternoon from the family residence, Highland St. The high esteem in which vas held was shown by the large attend- and the profuse display of flowers. Be- a large attendance of Worcester nds there were many present from out he city. The Worcester Reform Club, which he had been president since its nization in 1875, attended in a body. here were floral tributes from Worces- Reform Club and Fitchburg Reform b, which was organized under Mr. Rob- n's direction. There were Masonic em- s, and a chain of 69 roses across the et indicated his age.

ervices were conducted by the Rev. Dr. rge Mix, who spoke of the life of Mr. inson, touching on his work in the Re- n Club, and the place he occupied in the al and business world. The body was n to Amherst for burial, and the bearers e his sons, and his son-in-law.


ILLUSTRATED SERIAL STORY OF

# Modern Ring Making

Life Studies of Larter Workmen

ILLUSTRATION NUMBER SIX



THE JEWELER

¶ Having stamped the pattern upon the gold, the next step in Modern Ring Making is accomplished by the Jeweler, who adjusts the finger size correctly and carefully shapes the ring without marring the pattern, particular attention being given to make strong and clean joints and to avoid solder marks.

¶ Many years of ring making have taught us how to produce rings that satisfy in pattern, workmanship and wearing qualities any Man, Woman or Child.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York City

# The Wide Scope of Signet Rings.

EXPERIENTIA DOCET

THE SCOPE of the Signet Ring is as wide as that of humanity itself. There are special Rings appropriate to every class of people—to every vocation. Doctor's Rings, Lawyer's Rings, Actor's Rings, etc. Five hundred styles.
Prices: $3 to $40.

EXPERIENTIA DOCET

**Durand & Company,** 49-51 Franklin Street, Newark, N. J.

YOU WILL FIND IN OUR STOCK A FULL LINE OF

# Mourning Jewelry



including a great variety of rich designs in

BROOCHES, SCARF PINS, BUTTONS, ETC., ETC.

richly enameled in black on 14k. gold.

**A. J. HEDGES & CO.,** Makers of Exclusive Designs in 14k. Jewelry, 14 JOHN STREET, NEW YORK.

14 K TRADE-MARK




ESTABLISHED 1871. INCORPORATED 1900.

# CARRINGTON & CO.

MAKERS OF FINE JEWELRY.

OUR SPECIALTY: MEN'S JEWELRY.

FACTORY AND OFFICE: 42 WALNUT STREET, NEWARK, N. J.

14 SALESROOM: 1 MAIDEN LANE, NEW YORK 18

# Lockets Fobs

*NEW DESIGNS*

We have the largest, best and most complete line of 10K. Jewelry ever offered.
For over forty years our goods have been staple, durable and popular.
Selection package sent on request.

# Champenois & Co.

Manufacturers of Gold Jewelry

Trade-Mark CXK

50 Walnut St., Newark, N. J.


## Recent Customs Decisions and Rulings as to Gems, Jewelry, Novelties and Kindred Lines.

WASHINGTON, D. C., Sept. 6.—A recent decision of the Board of General Appraisers held that certain hat, shawl, belt, tie or lace pins with black heads, faceted or otherwise, are not commonly known as jewelry, and are not therefore dutiable at the rate of 60 per cent. ad valorem under Par. 434 of the Tariff Act, but are properly dutiable at the rate of 45 per cent. ad valorem, either as manufactures of glass or metal under Pars. 112 or 193 of the same act.

The Treasury Department is of the opinion that it can be shown by competent testimony that the articles in quesion are in fact commonly known as jewelry, and has accordingly instructed the Collectors of Customs at New York to file an appeal from the Board's decision in order that the question can be determined by the courts.

As noted briefly in a recent issue of THE CIRCULAR-WEEKLY, the Treasury Department has been advised that the appeal on the part of the Government from the decision of the Board of General Appraisers in the matter of the protest of the Hawaii South Sea Curio Co., was recently decided by the United States District Court for the territory of Hawaii adversely to the Government. The merchandise in suit consisted of cut or pierced Tasmanian shells, permanently strung on a cotton thread six feet in length, knotted at the ends, thus forming a circlet, but not fitted with clasp, snap or other metal device incident and usual to necklaces.

Duties were assessed on the shells as jewelry at the rate of 60 per cent. ad valorem under Par. 434 of the existing Tariff Act. The importers protested, claiming merchandise not to be jewelry, but properly dutiable at the rate of 35 per cent. ad valorem under Par. 450, as manufactures of shell, not specially provided for, which claim was sustained by the Board of General Appraisers and has now been affirmed by the court, said court finding that there was no evidence tending to show that the strung shells were commercially known as jewelry.

No further proceedings will be directed by the Government and the duties exacted in excess will be refunded.

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Decisions by the Board of United States General Appraisers, New York, were published last week by the Treasury Department as follows:

IMITATION PEARLS.—Protest of Lebolt & Co. against the assessment of duty by the Collector at Chicago. On the authority of G. A. 6088 (T. D. 26551), the Board sustained the importers' contention that certain imitation pearls composed of paste, partly pierced and not capable of being strung, were dutiable as imitation precious stones under Par. 435, Tariff Act of 1897, and affirmed the assessment of duty on certain imitation pearls pierced through, which were found to be beads, under Par. 4[illegible].

IMITATION PEARLS.—Protests of Lee & Bernkopf against the assessment of duty by the Collector at Providence. Certain imitation pearls, classified under Par. 1 Tariff Act of 1897, were held to be dutia[illegible]

der Par. 435, as claimed by the importers. A. 6088 (T. D. 26554) followed.

PINS—JEWELRY.—Protest of Samstag & lder Bros. against the assessment of ty by the Collector at New York. Cern lace and belt pins, classified under Par. 4, Tariff Act of 1897, were held to be tiable under Par. 112, as claimed by the porters. G. A. 5647 (T. D. 25213) fol-wed.

IMITATION PEARLS.—Protests of John F. len against the assessment of duty by Collector at New York. G. A. 6088 D. 26554) followed, relating to imita-n pearls.

STEEL FOB CHAINS—JEWELRY.—Protest of m Wetstein against the assessment of ty by the Collector at New York. Cern ornamental steel fob chains were found be jewelry, dutiable under Par. 434, Tar-Act of 1897, as classified.

CHATELAINE BAGS—BELTS—JEWELRY.—otest of Geo. Borgfeldt & Co. against the sessment of duty by the Collector at New ork. As claimed by the importers, certain telaine bags and so-called elastic belts re found to be dutiable under Par. 193, riff Act of 1897, and not to be jewelry. rtain hat pins were held to be dutiable as sessed under Par. 434.

AMETHYST BALLS—PRECIOUS STONES.—otest of American Express Co. against e assessment of duty by the Collector at w York. On the authority of G. A. 6097 T. D. 26586), certain amethyst balls pierc-and crystal rondelles were found to be tiable under Par. 435, Tariff Act of 1897, precious stones cut but not set, as claimed the importers.

OPAL BALLS.—Protest of Joseph Fran-l's Sons against the assessment of duty the Collector at New York. Protest stained on the authority of G. A. 6097 T. D. 26586), relating to drilled opal balls.

MILLINERY ORNAMENTS.—Protest of Sam-l Schiff & Co. against the assessment of ty by the Collector at New York. Certain illinery ornaments, composed in chief lue of metal or paste, were held not to jewelry. G. A. 5624 (T. D. 25152) fol-wed.

IMITATION PEARLS.—Protests of A. & H. eith against the assessment of duty by the llector at New York. G. A. 6088 (T. D. 554) followed, relating to imitation arls.

PRECIOUS STONES—DRILLED OPALS.—Pro-st of American Express Co. against the sessment of duty by the Collector at New ork. G. A. 6097 (T. D. 26586) followed, lating to drilled opals.

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O. C. Stegmaier, formerly with F. G. ehrle, of Belleville, Ill., has suceeeded Reichard, Washington, Mo.

Samuel Sproule, a salesman in a jewelry partment of a Philadelphia department ore, was arrested recently in a pawnshop ter he had disposed of a diamond ring. e is said to have confessed to having olen $3,000 worth of gems from the store nce he has taken a position in the jewelry partment last November. Pawnbrokers stified that Sproule would frequently re-ive advances for jewelry and deliberately ar the tickets up in their presence. It was is habit which led finally to his detection.


CHESTER BILLINGS & SON, *Successors to* RANDEL, BAREMORE & BILLINGS

**Importers of Diamonds, Other Precious Stones, and Pearls, Diamond Jewelry**

*NEW YORK:* 58 NASSAU ST., 29 MAIDEN LANE
*LONDON:* 22 HOLBORN VIADUCT, E. C. *PARIS:* 53 RUE DE CHATEAUDUN. *AMSTERDAM:* 2 TULP STRAAT

1840 1840, Randel & Baremore 1880, Randel, Baremore & Billings 1866, Randel, Baremore & Co. 1897, Chester Billings & Son 1905

ESTABLISHED 1841.

**Carter, Howe & Co.**

TRADE MARK

MANUFACTURERS OF

**Gold Jewelry,**

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

**WAISTCOAT BUTTONS**

Moonstone
Amethyst
Carbuncle
Jade
Lapis Lazuli
Blister Pearl
Topaz
Agate

TRADE S MARK

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

**Geo. O. Street & Sons.**

# WHITESIDE & BLANK

14 K



BELT PIN No. 1870.

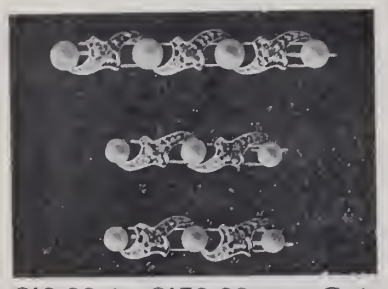
*Made in 14 Karat, with diamond or ruby eyes. Fox finished in Roman Red. Crop ends in Pompeian Bronze.*

NEWARK, N. J.
Lafayette and Liberty Streets

NEW YORK
14 and 16 John Street.

"TOPPY" "ORIGINAL" "PRACTICAL"

# ALLSOPP'S "SETS"



OF HIGH-CLASS

## COLLAR PINS

**ALLSOPP & ALLSOPP**

**18-20 Columbia St.**

**NEWARK, N. J.**

$10.00 to $150.00 per Set.

TRADE-MARK.

L. D. 4075 W

TRADE 14 MARK

## OSMUN-PARKER MFG. CO.

MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.

**Louis Stern,** Maker of FINE DIAMOND MOUNTINGS and SEAL and SET RINGS.

**FINE DIAMOND MOUNTINGS**

FOR THE MANUFACTURING AND JOBBING TRADE EXCLUSIVELY All Goods GUARANTEED as to Quality

17 Maiden Lane, New York.

Customer's trade-mark used if requested. (Telephone 1176 Cortland.)


### Complaint Against Wm. A. Rogers, Ltd. for Using Words "Extra Coin Silver Plate."

In response to a summons, an officer of William A. Rogers, Ltd., 12 Warren St., New York, appeared before Magistrate Breen in the Centre St. Police Court, New York, Thursday, to answer a complaint brought against the corporation under Section 364B of the Penal Code, being a part of the Sterling Silver Law. The complainant was Newton Dexter, New Haven, Conn.

In his affidavit Mr. Dexter said that he had bought at the company's salesrooms, 12 Warren St. a gross of spoons, on the back of each of which was the mark, "Extra Coin Silver Plate." The spoons were sent, according to the affidavit, to Herbert G. Torrey, the Chief Assayer of the United States Assay Office, New York. He assayed several spoons and his report indicated that the quantity of silver in each was 6/1,000. It was charged that the company had violated the law by selling as coin silver spoons which had so slight a fraction of the precious metal in their composition. Gustavus T. Donnell appeared as attorney for the plaintiff. The defendant was represented by Warfield & Duell.

When the case was called there was some verbal sparring between the attorneys. On behalf of the defendant it was claimed that the stamp did not guarantee the spoon to be made of coin silver, but only represented that an extra amount of coin silver was used in the plating or coating of the spoon. Mr. Donnell suggested that the case go to trial in Special Sessions, as there seemed to be no question in regard to the facts, but only an issue in relation to the significance of the words used in the stamp. The Magistrate, having read the section of the Code, said that it required 900/1,000 fine silver in order to constitute coin silver. The mark seemed to him to be a representation that these spoons were of coin silver. After some further talk the defendant waived examination, so that the case will come before the three judges in Special Sessions, probably at an early date.

W. A. Rogers, general manager of the corporation, made the following statement:

"Regarding the goods we put out stamped 'Extra Coin Silver Plate,' that stamp is used on the cheapest grade of goods we manufacture, namely, plated on brass. It is simply absurd to attempt to prevent any one from stamping their goods what they are. These goods are precisely what they are stamped, namely, 'Silver Plated.'

"This trade-mark has been our register mark since June 5, 1897. It is very apparent that this trade-mark we use in no way indicates that the article is 'Coin' or 'Coin Silver,' but rather that it is plated silver as in point of fact it is."

This case recalls a similar prosecution brought a number of years ago against the manager of a "5 and 10 cent" store. The stamp was substantially the same as that in this case, and the defense was also on the construction of the words used, the claim being made that the stamp referred to the quality of the plating, and not to the spoon itself.

The manager of the store was fined $5, which he paid, and the Court gave a warning that on a second offence the maximum fine of $500 would be imposed.

*"We never follow the Fashion, the Fashions Follow Us."*

*Maurice L. Powers.* *Josh W. Mayer.*

*Always Printed in Red.*

# Do Not Fail to View Our Enormous Stock When Our Representative Calls on You this Fall.

Our four stocks are now on the road. No doubt within the next few months you will find our stock in your City. Jewelers who were unable to attend our last exhibition should not fail to take advantage of the magnificence of the stock that will be shown this Fall, with the large variety of prices.

Notwithstanding the increase in the price of Diamonds, we have made it a distinct feature to show most of our productions so they will be reasonable for the wants of the local trade.

In the meantime, do not forget that our office stock is at your disposal for anything you desire on memorandum. At the same time, also remember that our stock of loose Diamonds, colored stones and Pearls is so large in variety and scale of prices that we will be able to fill your wants at a moment's notice. Our Diamonds are reasonable—all we ask is a comparison with the goods of other houses—give us a trial.

# POWERS & MAYER,

Makers of Diamond Mounted Jewelry "THAT SELLS,"

258 and 260 Fifth Avenue,
NEW YORK.

WE ARE ALWAYS PLEASED TO SHIP GOODS ON MEMORANDUM.
In order to facilitate QUICK SHIPMENTS, kindly furnish references.

*N. B. Our New Diamond Calculating Table will be forwarded "on request."*

# THE PERENNIAL HATPIN.

TRADE MARK.

EVERY SEASON finds Hat Pins firmly established in popular demand. The goods in this class which we make are characterized by such good taste and impressiveness of design as to assure their acceptability to the best consumers.

Special attention is invited to our Vermicilli-decorated Hat Pins, which we claim to be the finest examples of their kind. This decoration is a specialty with us.

TRADE MARK.

**DAY, CLARK AND COMPANY,**

*Makers of 14 Karat Gold Jewelry,*

*23 Maiden Lane, :: NEW YORK.*



## Chatelaine Pins



are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.



**Snow & Westcott**

21-23 MAIDEN LANE,
NEW YORK.

ESTABLISHED 1834. TRADE MARK.

"THE BRACELET HOUSE."

# KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.


### Burglars Break and Rob Silversmith Window in Maiden Lane.

Burglars operated last Thursday night the store of Geo. W. Shiebler & Co., silve smiths, 5 Maiden Lane, a few doors fro Broadway, New York, in the heart of t wholesale jewelry district, and brok a side light in one of Mr. She ler's show windows. The plate glass this window is of considerable thickne and the robbers, after using a diamond cu ter, must have used a heavy instrume possibly a brick or hammer, to make t hole large enough for them to introdu their arms and draw out a number of piec of sterling silver.

The breaking of the window was appa ently accomplished in the same manner in other similar robberies reported in va ous parts of the city, including upper Bro way and 14th St. By the use of putty, some similar substance, the thieves are e abled to make an opening in the glass the shape and size that they desire witho breaking the remainder of the window T prevents noise from falling glass.

The silverware was arranged on tw pieces of silk spread out in the show wi dow. The robbers probably drew one these sheets outward, thus bringing the s ver within easy reach. About 14 fine piec were taken, the value being about $400 is somewhat surprising to the people in t trade that articles of such large size cou have been carried away at night from th part of the city without attracting the not of policemen or others. Among the goo stolen was a tea set of five pieces, marke with the number 1,737. This set was mad in octagonal shapes, with beaded edges. A other set of only three pieces were in colo nial designs, partly fluted, and were num bered 1,799. Three bread trays were take one being numbered 658, another 6,211, a the third 3,127. One of these trays was oxidized silver, with grape and leaf design and the others were chased silver. Fo large cake baskets, numbered 1,105, 3,31 1,117 and 1,104, were included in the boot

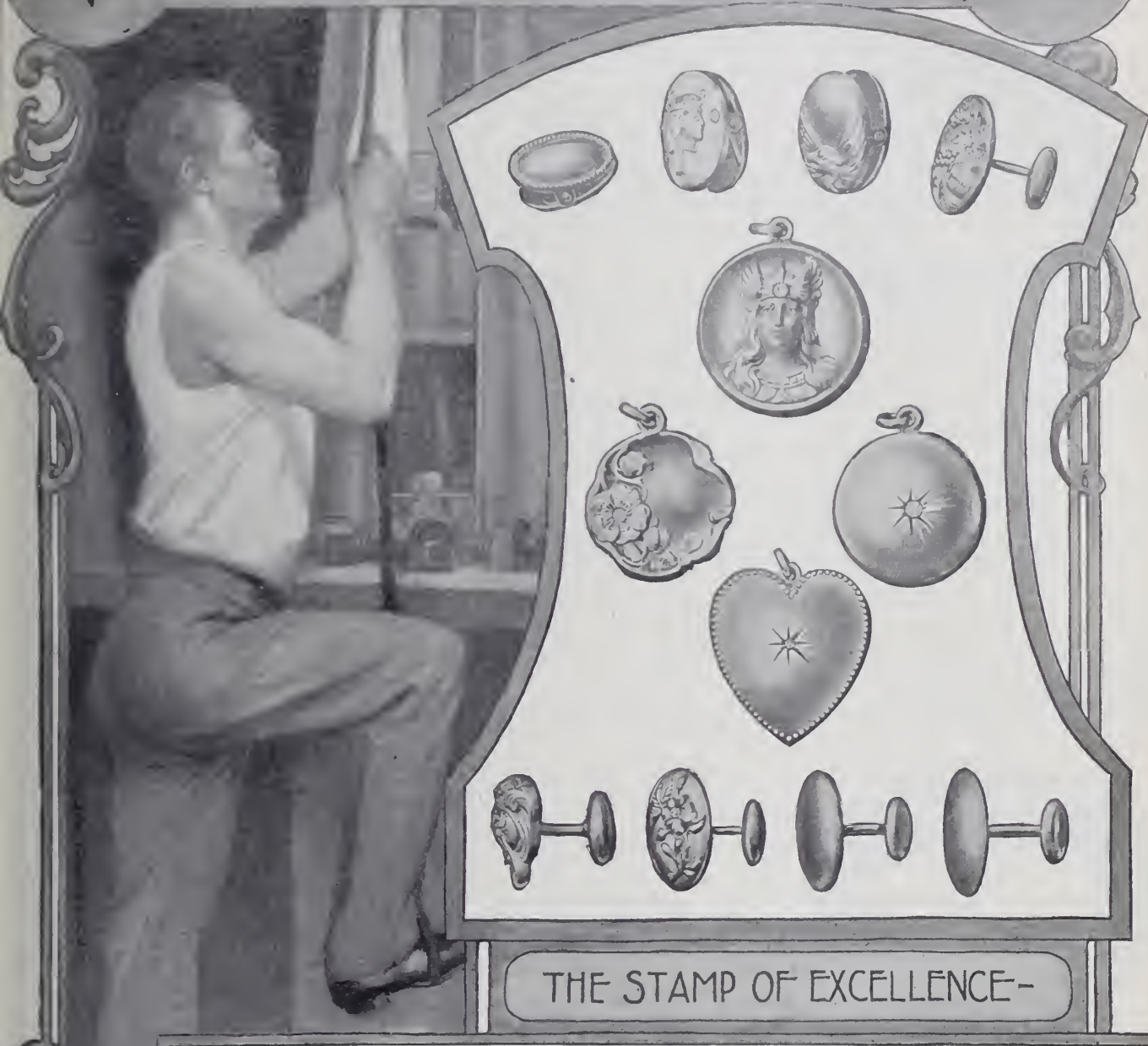
Several policemen guard, or are supposed to guard, the Maiden Lane district night and the Holmes patrolmen, as well as private watchman, also guard the block i which this store is located. This watch man, who has been employed in the distric for many years, is of the opinion that th robbery took place soon after 12 o'clock while he was at the other end of the block

In May last a copper sign with brass le tering was taken from the front of th Shiebler store, and on the same night tw similar signs were taken from the store o the Reed & Barton Co., on the opposit side of the street.

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At Mason City, Ia., J. H. Lepper has ob tained a five years' lease of the Wilso building, 121 S. Main St., where he w have increased room for his business, wh has outgrown the old quarters. The new store will be renovated and a modern fron introduced, new fixtures will be bought and the stock will be enlarged, so that it will in clude besides jewelry, music, phonographs kodaks and phonographic supplies. A com plete operating room will be fitted up f the examination of the eyes. Mr Lepper expects to move into his new store by Oct. 1.

# STERN BROS & CO



THE STAMP OF EXCELLENCE-

THE stamp of expert workmanship is shown in the design and finish of our Tie Clasps, Cuff Links and Lockets, as well as in every article of our very extensive line of **high-class jewelry at popular prices.**

**STERN BROS. & CO., 33-43 Gold St., New York**

**MANUFACTURERS FOR THE JOBBING TRADE EXCLUSIVELY**

Salesroom and Offices,
Diamond Department:
68 Nassau Street, New York

Diamond Cutting Works:
142 West 14th Street, New York

Branch Offices:
103 State Street, Chicago, Ill.
29 Ely Place, London
12 Tulp Straat, Amsterdam

Though the market is constantly rising we are still selling

**PERFECT WHITE ¼ CARAT BRILLIANT**



No. 3365.

set in the popular

**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

At the low price of **$25.00**

Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

**C. P. GOLDSMITH & CO.,**
**33-43 GOLD STREET, NEW YORK.**



**Gold Rings of All Kinds**




Engraved, Emblem, Signet, Set—as well as seamless—and as well made as it is possible to make them, for we have been making gold rings for 56 years and we ought to know how. Plump quality and superior workmanship for the same price, and often less than is charged for inferior rings.

*We make to order rings of any width, size and weight. No charge for stamping rings with customers' initials. Single ring orders filled promptly.*



**Peckham Seamless Ring Mfg. Co.**
Catalogue and Price List on Application.
**45 Maiden Lane, NEW YORK.**
Assortment Sent on Approval to Responsible Parties.

"Leading Ring Makers in America."



**ALLSOPP BROS.**

A★ Guarantees Quality and Finish. A★



LATEST DESIGNS.

**Camp and Orchard Streets, NEWARK, N. J.**

Telephone 6451.

Send for Selection. Send for Selection.

## South African Geologist Favorably Impressed With Supposed Diamond Fields of Kentucky.

RICHMOND, Va., Sept. 6.—David Drape F. G. S., the South African geologist a expert in diamond fields, who has been i vestigating the section of Kentucky which diamonds are believed to exist, r turned to this city a few days ago quite o timistic as to the future of these supp diamond fields, and left for the Blue R to-day to make investigations in that se tion. To a representative of THE CIR WEEKLY Mr. Draper said:

"I am highly pleased with my visit Kentucky, and the inspection of the K berlite which occurs in that section. Th I cannot positively assert that di will be found there, all evidence is of them existing in the territory. The ge eral is identical in every respect wit in which diamonds are found in S Africa. I saw no diamonds down in Ke tucky, nor was able to prove that any been found, but, though the evidence gems having been picked up is only lege ary, still I cannot believe that it is matter of invention without any basis have advised the owners of the prop to erect machinery and try a large quan of the mineral, say, about 1,000 loads, from what they tell me I think they w do so. After this is done, I think we w be in a better position to judge the val of the fields."

Owing to the illness of one of his Mr. Draper will have to return to Eng land on the *Moltke*, and will sail from Ne York, September 14.

## Decline Noted in Output of the New Premier Diamond Mine in the Transvaal.

Recent correspondence from Johannesburg, South Africa, indicates that the July output of the Premier Mining Co. w 55,590 carats of diamonds, which were tak from 118,018 loads of ground. These fig ures indicate a further decline in the gra of the blue ground. In June 113,208 loa of ground were treated, yielding 57,584 carats. It will be observed that the Ju output shows a decrease of 1,994½ carat although the quantity of ground treated w 4,750 loads greater. The aggregate produc tion of diamonds by this company up to the end of July was 1,510,590 carats.

It is said that a new process for the re covery of diamonds is to be introduced in these mines. The process is the propert of a syndicate in which Messrs Wernher Beit & Co., the Consolidated Gold Fiel and Messrs. Neumann are interested.

A dispatch from London Wednesday sta ed that a flawless diamond weighing 4 carats is reported to have been found in the Premier Mine, Johannesburg.

It was in the Premier Mine that the Cul linan diamond, 3,032 carats, was found in January. One weighing 334 carats wa found the next month.

Mrs. Susie R. Nash, Kingston, N. Y., will shortly move into the store now occupie by James B. Cameron. New quarters are being fitted up for Mr. Cameron at 11 Broadway.




IT doesn't necessarily take a very wise man to understand the "selling" quality of the O. & B. Ring—but he is indeed a wise man who buys this superior product. The O. & B. Fac tory is the propelling force be hind the progressive jobber. Now that September is here and the ma chinery is in operation—he who would "reap the harvest" should know that it is not wisdom, but folly, to delay. Send in your order—THE TIME IS NOW.

Rings
Brooches

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO

## Death of Joseph M. Bates.

ATTLEBORO, Mass., Sept. 7.—Joseph M. Bates, head of the firm of Bates & Bacon and owner of five of the factory buildings which house Attleboro's principal industry, passed away to-day at Cottage City, Mass., in his 73d year. Mr. Bates owed his principal prominence to his enterprise and success in jewelry and kindred lines, but he was also identified with other lines of activity equally important, real estate development and banking being among them.

Mr. Bates was the victim of a supposedly light stroke of paralysis at his jewelry office a little over three weeks ago. He was taken to his home on North Main St., one of the most beautiful estates in the town, and there the decision was reached that change of scene, complete relaxation of his regular interests, and the sea air were needed. He was taken to Cottage City, and nothing in the progress of his malady gave any cause for the least anxiety that it might terminate fatally. In fact, the day before his death friends in Attleboro had received assurance that he was getting along favorably.

Deceased leaves a widow and two sons, Frank M. and Charles R., the latter being associated with him in the firm of Bates & Bacon and being now in charge of the business. His death was preceded by only a few weeks by that of his only daughter, Miss Mary L. Bates, a young woman of ability as a painter, writer and musician.

Mr. Bates' career is justification for the high opinion in which he was held by all those associated with him in business, that he was tireless, determined and resourceful. In many ways he showed a quiet but effective public spirit. He remained social and approachable to his friends, even when wealth and business cares increased, and when responsibilities and added years made his private hours more important to the preservation of his health.

He was born in Wickford, R. I., Aug. 2, 1833, his parents being Benoni P. and Abbie Congdon Bates. His father, coming east from Wisconsin, was a contractor and builder, and was able to give his son only a common school education. At the age of 15 Joseph M. Bates entered a Providence



THE LATE JOSEPH M. BATES.

manufacturing jewelry plant to learn the trade. Shortly after he removed the scene of his activities to Attleboro, and it was only a few weeks before his death that he spoke of that first visit to the town where he was destined to make his mark. He had acquired an electric automobile, and remarked with characteristic matter-of-fact tone to his friends: "That is a different way of getting around than when I came Attleboro. The day I came here I walk from Providence."

Mr. Bates' first venture in Attleboro w a minor interest in Skinner, Viall & C making goods in the so-called "old shut shop" on North Main St., the property the Blackintons, whose name is so close associated with the Attleboro jewel industry. It cradled the ea starts of a dozen succes houses and its career is n yet ended. Business coming slowly to suit the enter young man, he sold his equit entered the new firm of Bates, C ron & Williams. They took qu ters in the big stone factory at A tleboro Falls, which was later ma over into a braid mill. Mr. B by this time had made a m name as a manufacturer of r gold plate bracelets. After t years he sold out his interest, a was taken up by William Sherma the firm going to Mansfield, Ma where it later went out of busine

Mr. Bates resumed business his own account in the "s shop," and later in the Steam P building, erected by a group of cal capitalists. The factory burn down, and Attleboro faced its fir fire crisis, for the effort to reta the industry looked rather hope Mr. Bates rose to the emergen and was instrumental in organiz an association which subscribed t money to rebuild the factory, and continued to be the main structu devoted to this business for ma years. To-day it shelters sever firms, and was narrowly saved fro second destruction in the conflagration May 18, 1898. It was in the shelter of t shop that the firemen took their stand in last but successful effort to check the flame

In 1867 Mr. Bates' business had increase satisfactorily, and he accepted George M Bacon, who died a few years ago, as partner. This was the starting of Bates Bacon, for many years thereafter an increa


# The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK.

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.




# HB RINGS HB

There is that "something" about the HB Ring that greatly enhances its "selling quality." Our product is always *first* in the minds of the retail jewelers, and repetition of orders shows that HB Rings are on the "move." If you desire "perpetual Ring business," this fall, and at profits that are interesting—sell the HB Ring. We want to impress upon the trade in general that, with our increased facilities, all orders will receive immediate attention.

## Heintz Brothers

Buffalo
New York

ingly prosperous firm. In 1882 under that same firm name they began the manufacture of watch cases, gathering about them a group of highly skilled engravers and other workmen, who made their product well known throughout the trade. A few years ago this business was sold, and the plant and many of the workers removed to New Jersey.

In 1884 Mr. Bates was moved by the pressure of his business to erect a factory 200 feet long, 35 feet wide and four stories high. For a long time this was the largest shop in the jewelry district. It was burned in 1898, the big fire of that year starting in its basement. When Mr. Bates, then the surviving partner in Bates & Bacon, sold his watch case business he purchased the plant and business of G. A. Dean & Co., chain makers, and for a time did business as the G. A. Dean Co., but later found it advisable to resume the old name of Bates & Bacon, though in a new line, making jewelry of several sorts.

May 18, 1898, gave Mr. Bates his second opportunity to prove that he was a staunch backer of the town's main industry. In the fire which wiped out the shops of 17 large firms there was for a time reason to think the industry was to be removed from here; a number of the important firms affected resumed in Providence, and a few of the firms were too seriously crippled to resume at all. Mr. Bates' loss was especially heavy, for he was owner of the largest buildings destroyed. The massive vault in his own office failed to withstand the flames and crumbled to ashes, its contents being lost. He was deeply affected that night as he watched the fire, but the next morning had recovered his commanding grasp of the situation. He caused to be erected a new shop, which is to-day as much of an advance over his previous ones as each had been over its predecessor. It is occupied by four large firms. He built a new factory for himself on County St., and had since been instrumental in furnishing quarters for others. It is entirely due to Mr. Bates that the town's valuation that year instead of showing a decrease showed an increase, despite the loss of 17 shops.

His contribution to the life of the town is not limited to his success as a manufacturer. In young manhood he was interested in fast horses, and owned and drove animals which are still affectionately remembered for their quality and speed by the lovers of this kingly game.

In 1885 his pride was touched that in the Attleboros there should be but one opera house, and that located in North Attleboro, the rival village to his own district. Moved as much by this pride as by mercenary motives, for the business prospect then was none too alluring, he erected the Bates block, at the juncture of the two main streets, a handsome brick structure containing an opera house bearing his name, and in size and fittings the equal of many in cities of 100,000 and more. Through this block he showed his only large public interest in things religious. A few years ago he was deeply attached, as were scores of the town's leading business men, to a preacher of exceptional merit with whom they became acquainted. An independe church was organized, and Mr. Bates d nated the use of the opera house, and f three years weekly services were held ther

At the time of his death deceased ha served continuously 33 years as president the First National Bank of Attleboro. H was also president of the Attleboro Stea & Electric Co., a large stockholder in t Attleboro *Sun*, and a trustee in the Attl boro Savings & Loan Association. He w interested, though not as a conspicuo leader, in the early development of the di trict trolley service. Besides his fa t r he was a real estate owner on an ext n s scale. He was always keenly interested town affairs, but diffidence kept him fr active participation in town meetings from the acceptance of public office

---

The body of Mr. Bates was conveye from Cottage City to his home by h s Charles R. Bates. Monday the simple of service was held at the house, and w conducted by Rev. Wilson S. Fritch, pa tor of the independent church, of which M Bates had been a generous supporter On the immediate family attended, and the were no flowers from friends. Mr. Bate Masonic brethren at the family's requ took no part.

The Bates & Bacon factory has be closed pending a settlement of Mr Bate affairs.

---

Feaster Bros., Keyser, W. Va., have di solved. The business is being carried o Arthur C. Feaster alone.


# Fine Leather Goods

We manufacture a large collection of articles suitable for the jewelry trade

**Hand Bags** **Jewel Cases** **Photo Frames**
**Cigar Cases** **Desk Sets** **Writing Cases, etc.**

Established 1850

TRADE R MARK

Incorporated 1904

## C. F. RUMPP & SONS
PHILADELPHIA

New York Salesroom,
683 and 685 Broadway.

Chicago Salesroom.
35 Randolph Street.

SEND FOR ILLUSTRATED CATALOGUE

# Thunder and Lightning.

THE 10K LINE WITH A 14K APPEARANCE



Every week we are putting considerable of our Thunder in print, regarding the quality and excellence of our 10 K. Jewelry, to induce you to carry our line, if you do not already.

The Lightning refers to the selling qualities of our goods—as quick as a flash—which is demonstrated daily in the leading Jewelry stores throughout the country.

Kohn & Co

Camp and Orchard Streets, Newark, N. J.



**THE** GOLD CHAIN HOUSE.

ZIRUTH-KAISER CO.,

NEW YORK,
170 BROADWAY,
2-4 MAIDEN LANE.

FACTORY,
NEWARK, N. J.



Another of Our New Patterns THE HERALDIC

Our New Catalogue will be mailed on request

G. W. PARKS CO.

Formerly HAYDEN MFG. CO.

MAKERS OF

Sterling Silver Wares,

NEWARK, N. J.

TRADE MARK TRADE MARK

NEW YORK SALES OFFICE: 21 MAIDEN LANE.

## The Diamond Markets.

ANTWERP, Sept. 1.—There has been a good demand for polished stones throughout the market during the past week, and more offers than usual have been made on mêlée, small brilliants, roses, and "six faces." It is the general opinion here the beginning of this month business will pick up considerably in all lines.

A strike took place last week among the workmen in the diamond cutting shop of Yanssens & Bolle. The employers had set two apprentices at polishing, whereupon the members of the A.D.B. immediately quit work. The workmen not members of the organization remained.

A large number of foreign buyers were at this market during the past fortnight among those registered at the Diamond Club being Mr. Hackenbrouck, Berlin; Mr. Crier Frankfurt-on-Main; F. Goldschmidt and Mr. Straus, New York; Mr. Faulkenau Prague; Messrs. Mund, André Leviè, Wins Strasburger, M. Slabotzky, Eknayan, Hek ster, Woelffling, Weissberg and Max Me nasché, Paris; Messrs. Jacob Horowitz Lunzer, Infeld, London; Mr. Schettino, Na ples; Mr. Hatsendsohn, St. Petersburg Messrs. Druckman and Grossbard, War saw; Messrs. Samek and S. Schreiber Vienna; Mr. Baron, Chicago; Mr. Monos sohn, St. Petersburg; Mr. H. Straus Hanau; Messrs. Mardirossian and Hojoros sian, Le Clair; Cravero Guido, Torino.

AMSTERDAM, Aug. 30.—The general condition of the diamond trade here is better than last month, and sales are brisk in many lines. Amsterdam roses especially find many buyers in Paris. The demand for mêlée of 75 to 100 guilders per carat is better than it has been for some time.

LONDON, Aug. 30.—Quiet rules the market in precious stones here, this being the normal condition of the trade during August; in fact, little change is expected until about the middle of September, when the Fall season will really commence. The expected peace between Russia and Japan will undoubtedly be a good thing for the trade, and cause an activity in centers that have heretofore been dull.

Pearls continue in demand and many fine foreign lots have been sold to American firms recently.

PARIS, Aug. 30.—Notwithstanding the absence from this city of a number of leading merchants, a distinct improvement is observed in the diamond market of this city and conditions are expected to get even better during September. Colored stones also show improvement in demand, and rubies, sapphires and pearls have been sold in large quantities. In these lines the best business has been done with Italian firms, and the prices have been good, the market being firmer than it has been for some time.

A distinct improvement is seen in the demand from Russia, more diamonds being sold now than since the beginning of the war.

The Brazeau-Hannon Jewelry Co., Grand Rapids, Wis., has changed its firm style to the Hannon Jewelry Co

# WHITING MFG. CO. STERLING SILVER

## BROADWAY AND 18th ST., - NEW YORK

TRADE MARK

## VIOLET PATTERN.

THE WHITING MFG. COMPANY confidently present their new

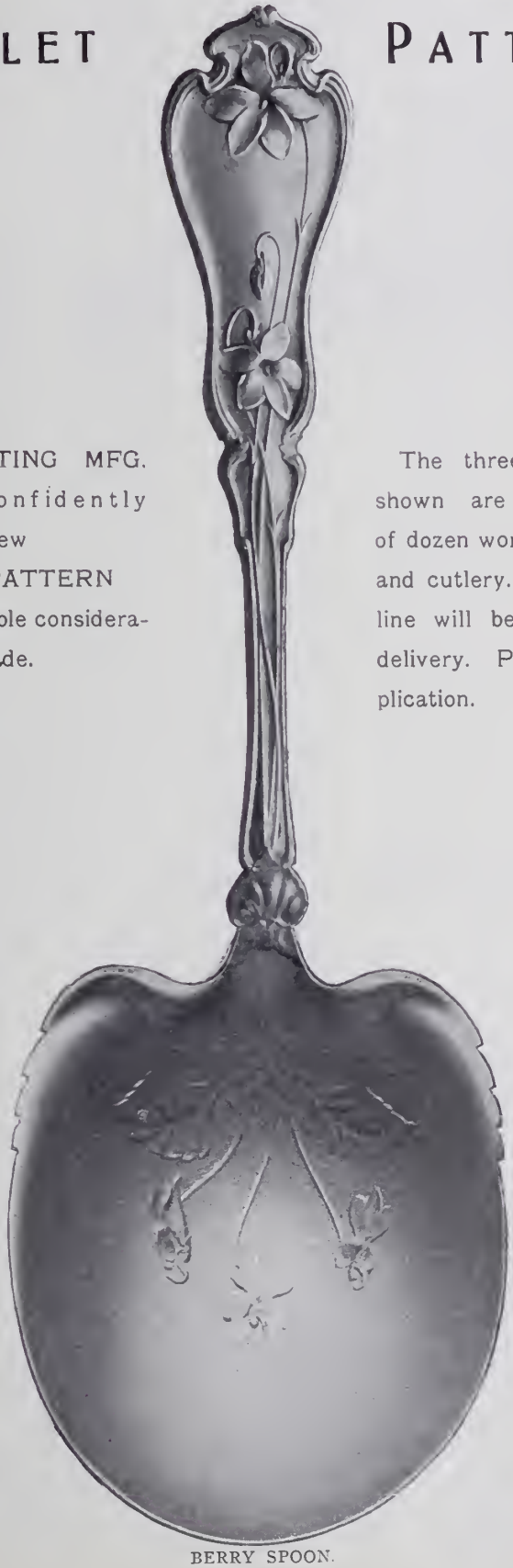
VIOLET PATTERN

for the favorable consideration of the trade.

The three pieces here shown are representative of dozen work, fancy pieces and cutlery. The complete line will be ready for fall delivery. Price list on application.



TABLE FORK.



BERRY SPOON.



DINNER KNIFE.

TRADE MARK

LAST MONTH WE ADVISED OUR FRIENDS TO **BUY COPPER!**
THOSE WHO FOLLOWED OUR ADVICE HAVE BEEN ABLE
TO **SELL COPPER** AT GOOD PROFITS!
WE AGAIN ADVISE YOU TO BUY COPPER!!



HERE'S ANOTHER TIP! **BUY "GREEN COPPER"** (VERD ANTIQUE)
MADE IN THE "APOLLO STUDIOS," OF GREEN OPALESCENT **GLASS**
COVERED WITH **METAL** IN **VERD ANTIQUE FINISH.**
WRITE FOR ILLUSTRATED SHEETS.

**APOLLO SILVER CO.,**
**BERNARD RICE'S SONS, Proprietors,**
MAKERS OF
FINE SILVER-PLATED WARE, REAL COPPER AND VERD ANTIQUE,
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542 BROADWAY,
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*"Odd and exclusive novelties not found in other lines."*

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# S. Cottle Co.

**Makers of**

**14 k. GOLD AND STERLING SILVER NOVELTIES.**

**THE NEW GREEK BRACELET**

**Gold and Silver Bags and Purses in many styles, all sizes.**

**Gold and Silver Vanity Cases.**

***31 East 17th Street, New York City.***

# Roger Williams Silver Co.

**OUR NEW FLAT WARE PATTERN,**

**THE PLYMOUTH.**

We claim this to be a reproduction of the oldest Colonial design.
We make a complete line in ounce and fancy pieces.
Send for price list.

SALESROOM,
860 Broadway, New York.
Samples Only.

FACTORY AND OFFICE,
101 Sabin St., Providence, R. I.

## Louis J. Marks, Pittsburg, Pa., Exonerated of the Charge of Receiving Stolen Goods.

PITTSBURG, Pa., Sept. 7.—Louis J. Marks 208 Fifth Ave., was tried in criminal court yesterday and to-day on a charge of receiving stolen goods and was acquitted. The jury retired this afternoon and brought in its verdict shortly afterward. The case attracted a great deal of attention on account of the prominence of the defendant. Mr Marks was represented by J. Scott Ferguson, one of the most prominent attorneys at the local bar, while Major Robert E Stewart, the District Attorney, handled the prosecution personally for the Commonwealth.

Mr. Marks was charged with receiving a diamond stolen by Charles Harris, alias Miller, who is now serving a sentence in the penitentiary at Milwaukee for swindling jewelers. Harris had stolen diamonds said to be valued at $2,500 from W. S. Pipes, a jewelry broker, Oct. 11, 1904, the theft being told of in THE CIRCULAR-WEEKLY at the time. Harris took Pipes to his room at 1928 Fifth Ave. under the pretense of showing the jewels to his wife, then in an adjoining room. Harris was never seen again by Pipes, and was not heard of until he was arrested in Milwaukee, six months later, for swindling jewelers there. Marks, who had bought in exchange a diamond from Harris, said to be valued at $500, for a smaller stone, a gold watch and $50 in cash, was arrested later on a technical charge of receiving stolen goods.

In his defence the jeweler claimed that he made the exchange in good faith, not suspecting that the diamond had been stolen. According to the testimony brought out, when Detective Oscar J. Siefert traced the stolen diamond to Marks' store, the latter admitted having made the exchange as stated, and then produced the stone, which had been put in a different setting. The detectives took the ring and kept it at Police Headquarters. It was exhibited at the trial, being used in evidence.

In addressing the jury Mr. Ferguson said that merchants cannot be held liable for acts of this kind. If jewelry is bought in good faith in a trade after it has been stolen, there must be some knowledge or understanding between the seller and the buyer as to the real owner of the property, to constitute a crime, such as the one charged. The diamonds which were stolen from Pipes are said to have been secured by Pipes on memorandum from Goddard, Hill & Co. In charging the jury Judge Brown, who tried the case, said that the jury must be satisfied beyond a reasonable doubt that a crime was committed against the Commonwealth, and if not, then a verdict of not guilty should be found.

The jury was evidently satisfied that Mr Marks was not guilty, for it was not long deliberating on the verdict. Mr. Marks, who had maintained from the start that he was innocent of any wrong doing, was heartily congratulated on the result.

At the time the alleged crime was committed Mr. Marks was in business at 252 Fifth Ave., but has since moved to his present location, where he probably pays the highest rent of any jeweler in the city, in proportion to the size of his store.




MADE IN FULL LINE OF PLAIN & FANCY FLATWARE

Wm. B. Durgin Co

DESIGNERS & MAKERS OF WARES IN STERLING SILVER

925-1000

CONCORD, N.H.

*Western Union Wire direct into office. Long Distance Telephone*

*For the Retail Jewelry Trade Only*



*NEW YORK OFFICE*

*322 Fifth Avenue*

BRACELETS,
The kind you have been looking for.
WE HAVE 'EM
all shapes and sizes. TRY US.



CHAS. L. TROUT & CO.,
15 Maiden Lane, NEW YORK.

## New Members Elected by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held on Friday, the following members being present: Chairman Butts, President Sloan, Vice-Presidents Wood and Champenois, Treasurer Karsch, Secretary Noyes and Messrs. Alford, Bowden and Stern of the committee. The following new members were accepted:

J. C. Ertel, Indianapolis, Ind.; Jacob Garber, Philadelphia, Pa.; Krauss & Secttor, Indianapolis, Ind.; L. C. Pedersen, Walnut, Ia.; C. A. Radde, Cleveland, O.; Jos. L. Schopp, Cincinnati, O.; Wilson Bros. Co., Boston, Mass.; Eckart Jewelry and Mfg. Co., New Iberia, La.; Forteson Jewelry Co., Sawyer, Wis.; C. W. Goodwin, Milford, Conn.; The Leonard Jewelry Co., Kinsley, Kan.; Gus. F. Rose, Cleveland, O.; New York Silver Co., New York; M. H. Richardson, San Francisco, Cal.; George W. Reichard, Cleveland, O.; Reineman Bros., Allegheny, Pa.; E. P. Robey, Danville, Ill.; N. Rosenthal & Co., Hartford, Conn.; Sansbury & Nellis, Newark, N. J.; Frank Schario and L. E. Schario, Danville, Ill.; Witt & Shork, Genoa, Ill.; Burns & Gosser, Coshocton, O.; O. F. Ericson & Co., Pittsfield, Ill.; Jos. Gumpert, Philadelphia, Pa.; L. Heller & Son, Providence, R. I.; Adolph Kahn, Washington, D. C.; W. C. Pfaefle, Enid, Okla.; Geo. Rickman, Kalamazoo, Mich.; Saks Optical Co., Washington, D. C.; H. J. Sevy, Battle Creek, Mich.; Wm. J. Burkhardt, Dayton, O.; D. C. Griswold, Clinton, Wis.; Kleiner & Hein and E. A. McIntire, Chicago; J. T. Stalford, Athens, Pa.; Walter C. Dean, Ardmore, Ind.; William J. Miller, Baltimore, Md.; William Preuer, Cincinnati, O.; E. Strassburger, Chicago; Chas. H. Allen, Turtle Creek, Pa.; Bair Bros., Harrisburg, Ill.; Carl V. Bergstrom, Chicago; J. N. Comegys, Ash Grove, Mo.; R. W. Edwards and Geo. Fake, Oakland, Cal.; M. S. Fleishman Co. and Chas. A. Joneson, Chicago; J. N. Kunkel, New Rockford, N. Dak.; Frank E. Lister, Carnegie, Pa.; The Little Long Co., Charlotte, N. C.; L. W. Otto, Crawfordsville, Ind. Henry Rhein and I. Schwartz, Chicago; Thos. H Smedley & Son, Camden, N. J.; Thompson-Brannon Co., Asheville, N. C.; Claude M. Wall, Gallipolis, O.; S. Wechter & Co., Chicago; Millard F. Wood, Lowell, Mass.; Nathan Traut, Yonkers N. Y.; A. Thalhofer & Son, Chicago; David Samuels, Jersey Shore, Pa.; Milton Reed, Doylestown, Pa.; Wm. F. Mueller Jewelry Co., St. Louis Mo.; G. A. Camp, Chicago; F. S. Shepard, Clarence, Mo.; Krebs Bros., Hartley, Ia.; Ike Samuels, Sayre, Pa.; Burnett Bros., Seattle, Wash. Capo-Hohusen Jewelry Co., Tucson, Ariz.; Allen H. Wentz, Baltimore, Md.; V. E. Blake, Fort Collins, Colo.; Owen-Cotter Jewelry Co., Tampa Fla.; Vanderbilt & Donnelly, Winsted, Conn. Burtiss & O'Connor, Utica, N. Y.; J. E. Homrighous, Tuscola, Ill.

## Bids to Supply Spyglasses and Clocks Submitted to Navy Department.

WASHINGTON, D. C., Sept. 8.—The Navy Department has received the following bids for furnishing the Washington Navy Yard with spyglasses, clocks, etc.:

Seventy-five spyglasses—Robert Leding, Washington, $537; Price & Keene, Philadelphia, $517.50; Queen & Co., Philadelphia, $450; Sussfeld, Lorsch & Co., New York, $525.

Eighty quartermasters' spyglasses—Bausch & Lomb Optical Co., Rochester, N. Y., $1,455; Robert Leding, $1,085.20; Price & Keene, $1,024; Queen & Co., $984; Sussfeld, Lorsch & Co., $955.

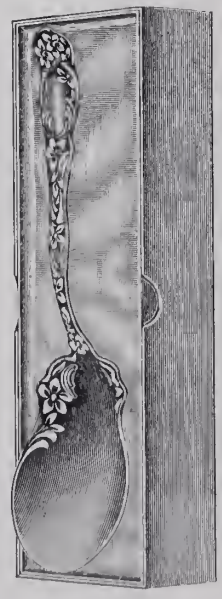
Ten boat clocks—Chelsea Clock Co., Boston, $120.

Ten deck clocks—Chelsea Clock Co., $13[illegible]

O. J. Taylor, Centerville, Ia., has just completed extensive improvements in the interior of his store.

A Winner= "The Violet"

An Artistic Creation
in
French Gray Finish



"Violet" Berry Spoon

Highest Quality
Silver Plated Ware

Twenty-five Pieces
Now Ready

Shown in Our
New Catalogue, No. 10
POSTAL BRINGS IT

SIMEON L. & GEO. H. ROGERS COMPANY, Hartford, Conn.

RICH AMERICAN CUT GLASS

# STERLING SILVER

AND SILVER PLATE



JEANNE D'ARC
TEA SPOON
FULL SIZE

IN choosing the name JEANNE D'ARC for this new pattern in Sterling Silver, we were guided by the admiration of the character of the modest country girl, whose life and deeds made her immeasurably different from all other women who have lived, a unique emblem of nobility of purpose and devotion to sacred duty, occupying a position without parallel in the history of all ages—shining resplendent, alone.

In like manner, this new pattern is intended to occupy such a place among the large array of designs as to be without a rival in Sterling Silver Flatware.

## INTERNATIONAL SILVER COMPANY

**Warerooms**

**9=11=13=15 Maiden Lane, New York**

GENERAL OFFICE, MERIDEN, CONN.

*The A. B. C. of*

**Wuerttemberg**

**Plate**

**A***rtistic models*
**B***eautiful lines*
**C***lean workmanship*
**D***istinctive subjects*
**E***xquisite taste*
**F***aultless execution*
**G***uaranteed purity*
**H***ard Britannia basis*
**I***mmaculate surface*
**J***udicious distribution*
**K***aleidoscopic variety*
**L***eading styles*
**M***odern ideas*
**N***umerous novelties*
**O***riginal designs*
**P***opular staples*
**Q***uick sales*
**R***eliable quality*
**S***terling silver plating*
**T***empting collections*
**U***niform prices*
**V***ictorious supremacy*
**W***arranted marking*
**X***cellent values*
**Y***early progress*
**Z***ealous attention*

Wuerttemberg Plate Co.
Wuerttembergische Metallwaren-Fabrik
Geislingen-Goeppingen,
London. New York. Paris.

*Plate in all Finishes.*
*Art Bronzes, Electroliers,*
*Copper, (Modern and Antique) Brass.*

*New York Office and Showrooms at,*
*43-51 WEST FOURTH STREET.*

Our Broadway Pilot shows the way.
Ask for free copy.

### Ryrie Bros.' New Store in Toronto, Ont., Robbed of Over $7,000 Worth of Diamonds.

TORONTO, Can., Sept. 8.—An unusually daring robbery of jewelry took place at Ryrie Bros.' new store during the afternoon of Wednesday last, when the place was crowded with purchasers and sightseers. The exact time of the robbery is not known, but it is supposed to have taken place between 4 and 6 o'clock. It was not discovered until about the latter hour, when the staff in placing the more valuable goods in the vault found that a tray of 18 diamond rings, some of which were worth as much as $750, and a pad on which were displayed about 75 stickpins, were missing.

There were no signs of force having been used on the cases nor any trace to show how the theft was accomplished. The detectives are completely baffled. About $7,400 is a conservative estimate of the loss. The rings bear the stamp "Ryrie Bros." on the inside.

The theory of the management as to the way the theft was committed is that a man accompanied by several women entered the store and that the former took off his hat and went boldly behind the cases, where he would appear to be one of the salesmen, and, removing the goods from the cases without any attempt at concealment, showed them to his female confederates, who were posing as customers. The latter then slipped them under their garments and, joined by the pretended clerk, mixed in the crowd and escaped.

### Death of George H. Banister.

PORT DEPOSIT, Md., Sept. 6.—It was with deep regret that the news was received last week from Newark, N. J., to the effect that George H. Banister, for many years a jeweler here, had died some time before at the home of his son in Newark.

Mr. Banister was 76 years old, and had been in the jewelry business for a long time. He came to Port Deposit in 1894, remaining for about a decade. He was a good workman, thoroughly understood the jewelry trade, and had a host of friends in the business world. He is survived by a widow.

### Boston Diamond Dealer Reports Loss of Diamonds Worth $12,000.

BOSTON, Mass., Sept. 9.—Myer Slotopolsky, who has an office at 62 Hanover St., where he deals in diamonds, reported to the police, Tuesday, the loss of a wallet said to contain unset diamonds valued at $12,000. He believes that he was robbed in the Jewelers' building or subsequently on his way therefrom to his office, and his view of the matter is strengthened by the fact that diamond thieves made an attempt to operate at two offices in the Jewelers' building on that day, but were frustrated. No clue to the lost diamonds has been obtained by the police as yet.

Slotopolsky lives at 40 Wolcott St., North Dorchester. He has a desk office and safe in the jewelry store of A. Gordon, next to the American House. He had, he says, 25 or 30 jewels, all unset, in tissue parcels tucked in one of the ordinary diamond brokers' leather wallets, secured by two elastic bands.

On discovering his loss, Slotopolsky notified Police Headquarters. Detectives Rooney, Wolf and McCauley are working on the case. He claimed the gems represented almost his entire capital.

### Harry R. Barney, Steubenville, O., Makes an Assignment.

STEUBENVILLE, O., Sept. 8.—A general assignment for the benefit of the creditors has been filed by Harry R. Barney, a jeweler and optician, who for some time has had a store at 117 N. 4th St., this city. No schedule of his liabilities and assets has yet been made public, but it is generally believed that the former will not amount to more than $5,000.

Barney is about 30 years old and was originally in business in Kansas City, Mo. He located at McDonald, Pa., in September, 1904, and about the first of April this year moved from McDonald to this city.

Joseph L. Miller, optician, 410 Pine St., Williamsport, Pa., recently reported that a man claiming to be his brother and an optician, had been visiting residents in his territory and defrauding them by selling worthless eyeglasses at exorbitant prices.

**The Comb House**

We manufacture a complete line of

**FINE MOUNTED COMBS**

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

**Wagner Manufacturing Co.**
**41 Union Square,**
**New York.**

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

# COMMUNITY SILVER

This is a reduced copy of a full column "Community Silver" advertisement which will appear in the October issue of The Delineator, Ladies' Home Journal, Woman's Home Companion and the other leading ladies' papers.

It will be followed by larger and even more effective ads. in November and December.

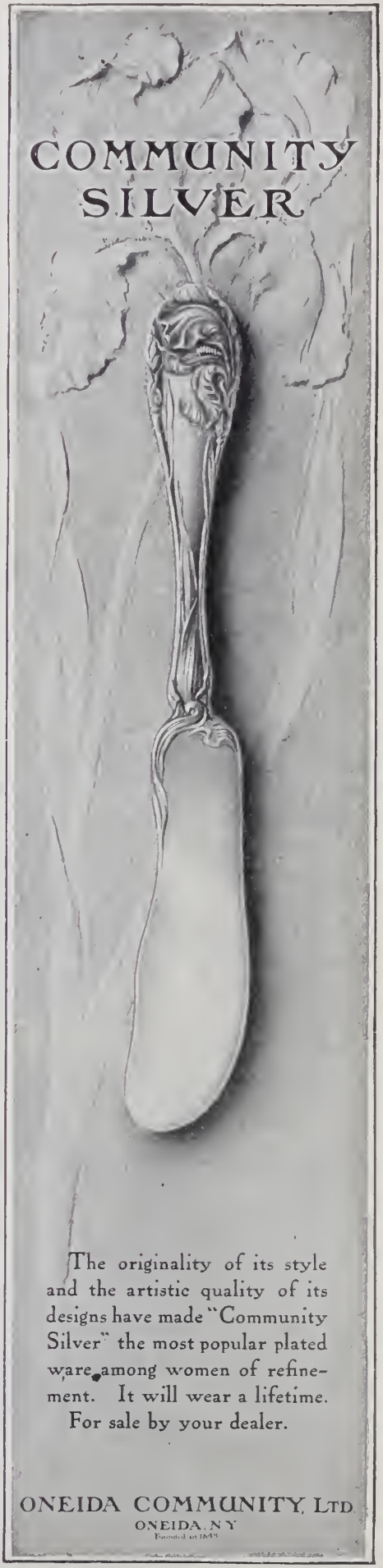
The selling value of these advertisements cannot fail to be extraordinary, since they will be seen by more than five million women, and will attract every woman who sees them.

Remember that your profit on "Community Silver" is unusually large, and stock now. Inquire of jobber or write us.

**ONEIDA COMMUNITY, LTD.**
**ONEIDA, N.Y.**

Founded in 1848.

**New York Salesroom: 395 Broadway**



### Boston Police Hold Man Accused of Larceny by the Brothers Cowan.

BOSTON, Mass., Sept. 9.—There are three brothers named Cowan in Boston in the jewelry trade—namely, Henry, Elias A. and Joseph. Each is in business on his own account. Thereby hangs a tale.

In the latter part of August a man who has since been apprehended by the police, and whose name is given as Oscar J. H. May, entered the store of Henry Cowan, in the Jewelers' building, 373 Washington St., third floor, and looked at some diamond rings. He was of odd appearance, having a broken nose and eyes somewhat askew, and was regarded with a suspicion which proved to be well founded. He was observed in the act of palming one of the rings, and was told to drop it and get out. May lost no time in departing. After he had left, word was sent to E. A. Cowan's, on the floor below, to look out for the man in case he put in his appearance there.

May, it seems, headed for the office of Cowan No. 2 at once. He was recognized, however, from the warning given, and was told to clear out, no goods being shown him there.

Joseph Cowan's store is in another building, at 351 Washington St. He was not prepared for the visitor, who called there on the 25th of August, and succeeded, it is alleged, in purloining a $70 ring from the lot spread before him. The loss was not discovered until he had made good his exit.

On Thursday last one of the clerks in E. A. Cowan's notified Joseph Cowan's head salesman that he had just seen May on the other side of the street. Mr. Cowan and the salesman at once started in pursuit of the man. He was overtaken and handed over by them to the police.

May was arraigned and held until Monday for trial, in default of bail. The police meanwhile made every attempt possible to discover his haunts and his companions. He is believed to be one of a gang operating here, a number of similar cases having come to light lately in various lines of trade.

### L. Y. Cowl, Chicago, Offers Creditors a Settlement at 25 Per Cent. Cash.

CHICAGO, Sept. 9.—The following letter, sent out by M. W. Hanchette, attorney for Clapp & Cowl, to the latter's creditors, speaks for itself:

Owing to an unfortunate venture in opening a new store in a modern building at the corner of State and Madison Sts., Chicago, Ill., the trade depression caused by the prolonged strikes which paralyzed business in the city of Chicago, coupled with heavy losses sustained in other directions, compelled me, as you know, to file a voluntary petition in bankruptcy in order that all creditors should be treated fairly.

I desire to continue the business which I have conducted at 68 Washington St., under the name of Clapp & Cowl, for the past 13 years, in order that I may save and preserve the good will of the business which I have established, which is of no value to any one else.

I am offered financial assistance to continue business as a corporation providing a settlement with my creditors can be made.

| | |
|---|---|
| My indebtedness amounts to approximately | $30,000 |
| Stock and fixtures, inventoried at cost price, about | 15,000 |
| A fair appraisement estimate would be about | 7,000 |

I am enabled to offer by the assistance of friend 25 per cent. cash on all provable claims.

The amount offered is more than can be realize by continuing bankruptcy proceedings.

The acceptance of this offer will enable me t continue in business on a sound financial basis.

Regretting the unfortunate circumstances whic have placed me in my present condition, an hoping that you will promptly sign the inclose composition agreement and return the same t your attorneys, I remain, Truly yours,

L. Y. COWL.

The offer is looked upon with favor her and will probably be accepted. The onl serious opposition to it so far comes fro Edward Menkin, a lawyer representing th claim for $1,000 of Max L. Silverberg, diamond dealer. Mr. Silverberg is now Europe and is expected back this wee Mr. Menkin examined Mr. Cowl last wee but nothing of importance was elicited.

Mr. Cowl said his bookkeeping metho were lax and said he took most of t money realized from the pawned jewel to pay to the Hibernia Banking Ass tion.

Wm. B. Drackett, H. J. Roorvart an W. E. Daniel have been appointed appra ers for the estate.

Wm. B. Kimball, formerly of Waukesh Wis., has moved to Tama, Ia., where he wi conduct a retail jewelry business.

A. W. Cornelius, Asbury Park, N. J supplied the clock which was recently pr sented to the library at that place. Th timepiece is one of the designs of Ed. H Willard, an English clockmaker. It has silver disc and gilt rim. On the pendulur case is depicted one of Lord Nelson's se battles.


## TWO SELECTIONS FROM OUR EXTREMELY CHOICE AND UP-TO-DATE LINE.

We offer a buyer an assortment to select from which is larger and more varied than that offered by any other house in our line.

We manufacture under one roof complete lines of Silver Plated Hollowware, Hotel Ware, Ormolu Gold Clocks, Jewel Caskets, Picture Frames and Novelties of every description.



No. 350. "THE BREAD WINNER." Length 12½ in.
French Gray Border, Burnished Center. $26.25 per doz., Less Trade Discount.



No. 3536. GLOVE BOX. Size 9¼x3¼x4 inches high.
Ormolu Gold Plated. Highly Burnished.

We also make Sterling Silver Goods to order and are Headquarters for Loving Cups and Trophies for all events.

Our Repair Department is one of our Special Features. In same we employ only the very best mechanics and repairs made by us have always proven highly satisfactory. Don't discard your old Silverware. Send it to us. We will make it equal to new.

**ANCHOR SILVER PLATE COMPANY,**

Main Office and Works: ST. PAUL, MINN. SAN FRANCISCO, CAL., Office: 738 Mission Street.

## New Stores and Enterprises.

E. C. Nolan has started a retail jewelry usiness in Laton, Cal.

Paul Tousley has just commenced busiess in Montreal, Quebec.

H. Remey is about to engage in the retail ewelry business in Demopolis, Ala.

J. A. Flynn recently opened a watchmakng establishment at St. Cloud, Minn.

George O. Burnes, Seattle, Wash., has pened a store in Sedro Wolley, Wash.

Harry Rosina, Bellaire, W. Va., recently pened a branch store on 6th St., Benwood, V. Va.

C. W. Autrey has opened a watch and ewelry repairing establishment in Palointo, Tex.

A. Logan & Co., of Midway, B. C., reently opened a branch establishment in the ame place.

F. R. Scholz, Castle Rock, Wash., has pened a store in the Hartel building, at enino, Wash.

Jas. W. Wilder, formerly of Oxnard, al., has just engaged in business in Loveck, in the same State.

It is reported that a Mr. King, of Santa ruz, Cal., will shortly open a jewelry store n the Palmer Block, in that city.

The Weinreb Co., New York, was incororated last week, with a capital of $5,000, o manufacture watches and jewelry. The ncorporators were: Isaac and Leo J. Stone, New York, and Julius Stahl, Newark, N. J.

Wm. C. Diller, who had been with G. A. chlechter, Reading, Pa., for 11 years, has ompleted arrangements to open a first-class etail jewelry establishment at the northast corner of 10th and Robeson Sts., that ity.

The Bridgeport Silverware Co., of Bridgeport, Conn., was incorporated Sept. , with a capital stock of $50,000. The incororators were: Thos. E. McFarlane, F. H. IcFarlane and George R. Barnes, all of Bridgeport.

The C. M. Ward Co. has been incorported to deal in precious stones, diamonds, tc., with a capital of $15,000. The treasrer is Albert Garceau, 15 State St., Boston, lass., and the clerk is Chas. M. Ward, 14 Whitby Terrace, Dorchester, Mass.

J. B. Ingalls, who for eight years has been mployed as manager of the jewelry departent of L. S. McCabe & Co., Rock Island, ll., has entered the retail jewelry business n his own account at that place. His tore is located at 1707 Second Ave.

W. J. Walker, who represented the Toonto Silver Plate Co. in eastern Canada for any years, has engaged in business in partership with W. Phillips, in Montreal, under he style of Walker & Phillips. The new rm will deal in cut glass, which it manuactures in Montreal, also in electroplated are, silverware, etc. The concern has uarters in the Toronto Bank building, St. ames St., Toronto, Ont.

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The establishment of Samuel Halperin, who conducted auction sales at 115 Washington Ave., S., Minneapolis, Minn., was losed a short time ago, by Mayor D. P. ones in accordance with disciplinary methods which have been adopted by the Mayor. The auctioneer's store was closed pon the complaint of a youth who alleged hat he had been defrauded.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

**All Krementz Collar Buttons—of every quality—are manufactured by**

# KREMENTZ & CO.,

**in their Factory,**

**49 Chestnut Street,**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

**NEWARK, N. J.**

**Selling Agents to Jobbing Trade.**




The Arch Crown Setting

HIGHEST QUALITY. | STANDARD OF PERFECTION. | HIGHEST FINISH.

MADE IN 14K., 18K. AND PLATINUM, ALSO EARSCREWS, STUDS, ETC. WRITE FOR PRICE LISTS.

SCHRADER-WITTSTEIN MFG. CO.,
NEWARK,
N. J.

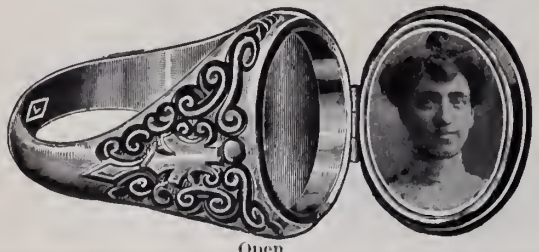
CHICAGO OFFICE:
103 STATE STREET.

SOLE MAKERS AND PATENTEES

SIGNET-PHOTO LOCKET RINGS

IN CARBON PROCESS.
(Patent Pending.)

The 5th Edition Catalogue has been mailed by this date to every Jeweler in the United States. If you have not received one by Sept. 15th, please send for one.



Open.

Charles M. Levy,
Manufacturer of
FINE GOLD RINGS
AND LOCKETS,
90 William St., N.Y.

## Schedules for the Coming Tournamen of the Jewelers' Bowling League of New York.

Schedules of the games to be played i the coming tournament of the Jeweler Bowling League have been distributed. A indications point to a most enjoyable an successful season of sport. Games starte last night with a contest between the Go ham Mfg. Co. and Cross & Beguelin's tea at Herman Ehler's alleys, 271 Washing ton St., Brooklyn, which has been engage for the season. Following is a list of th the prizes

First team prize, cup and $20; sec nd $16; third, $12; fourth, $10; fifth, $ sixth, $5.

First individual average, $15; secon $12; third, $10; fourth, $8; fifth, $6; sixth $4; seventh, $2.

First spare (percentage), $10; secon $6; third, $3.

First individual high score, $5; second, $

Team high score, $10; team strike priz the Avery trophy.

Following are the officers of the leagu and the members of the several teams: B. Wood, president; F. P. Seymour, vic president; E. H. Dean, treasurer; J. Schierloh, secretary.

Aikin, Lambert & Co.—S. A. Tickell, Captain; H. Eggens, Jr., F. D. Ilgen, F. H. Dean, E. Howell, L. F. Stites, W. S. Benjamin, C. C. Wak field, D. G. Stites, O. S. Schmidt.

Avery & Brown.—A. L. Brown, Captain, G. Blindenhofer, A. L. Woodland, W. J. Coehra G. J. Krauss, J. L. Obrig, N. Rogers, W. Miso A. D. Haring.

Cross & Beguelin.—R. H. Woodrow, Captain J. Hoffman, F. Schneider, C. J. Tonry, H Wiltshire, O. Windorf, H. R. Beguelin, J. Townley, G. H. Ertel, H. R. Conklin.

Dennison Mfg. Co.—Platt Adams, Captain; F. Seymour, Charles Senior, George Haupt, G. V. Carroll, W. P. Howell, James Knaggs, J. R. T ping, H. R. Townley, G. W. Hough.

Elgin National Watch Co.—F. N. Whitne Captain; W. H. Kinna, P. C. Maylone, I. P. Lan A. W. Schraidt, George J. Gruner, Harry Hig man, George A. Neuman, A. C. Jewell.

Jos. Fahys & Co.—H. Labouseur, Captain; Geor Beiderhase, R. A. Talbot, John Hall, H. S. Haine N. H. Emery, F. Martens, J. Colyer, L. Fleming

Gorham Mfg. Co.—W. L. Stone, Captain; M. Cook, H. C. Berdan, D. Almon, Mortimer Smit H. E. Young, J. Hopper, C. R. Parker, E. Rebe tisch, H. Moffitt.

Julius King Optical Co.—C. P. Holker, Captain A. Pabst, H. L. Warren, R. C. Brown, Fre erick Reast, Gus Bossong, James Phillips, E. A zert, W. G. King, B. W. King.

A. H. Smith & Co.—A. C. Capouilliez, Captain W. H. Vogell, P. R. Frazee, F. C. Hutchinso W. C. Gruner, C. F. Brinck, J. F. Schierloh, I A. Flinn, N. D. Streeter, J. G. Huyler.

Tiffany & Co.—G. S. Hemingway, Captain; L. Goettler, George Knapp, Henry Siebert, J Flahert William Moore, M. V. Brower, W. L. Cook, Mfr Morrell, E. I. Hodgson.

Udall & Ballou.—H. Graham, Captain; H. Bus

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

# Bunches and Bunches of Good Things

We have
so many
good
things
It's hard
to tell
you about
many
of them.

We extend
a cordial
welcome
to all
retail
jewelers.

visit
will
pay you.




## SOLID GOLD REAL GARNET CARBUNCLE RINGS

for less money than you have been paying.

| | | | | | |
|---|---|---|---|---|---|
| R 1249 | Real Carbuncle Solid Shank, | . . | $3.50 | each | Prices net, less 6 per cent. cash. |
| R 359 | " " " " | . . | $3.00 | " | |
| R 1139 | " " " " | . . | $2.50 | " | |
| R 360 | " " " " | . . | $2.00 | " | |




SOLID HEAD

## SIGNET RINGS

Buy these 4 Rings

They are heavy, well made and handsomely chased. We can show you hundreds of other styles.

| | | | | | |
|---|---|---|---|---|---|
| R 492 | Roman Chased - - - - - - | | $4.75 | each | Prices net, less 6 per cent. cash. |
| R 490 | " " - - - - - - | | $3.38 | " | |
| R 488 | " " - - - - - - | | $2.38 | " | |
| R 486 | " " - - - - - - | | $1.38 | " | |




## A SELLER

Only $18.00, less 6 per cent.,

$16.92 NET CASH.

An extra heavy Gents' Ring, real Ruby eyes, large, bright, showy Diamond in the mouth. Money back if not satisfied.




## DUMBBELL LINKS

Here are a few of our Sellers.

ALL YEAR ROUND SELLERS.

The only cheap thing about them is the price. The design, finish and workmanship is perfect.

ALL STYLES, $1.00 PAIR, LESS 6 PER CENT. CASH




## Heavy Weight Dumbbells

You are safe in ordering these styles.

Heavy enough to set Diamonds. Every piece is stamped with our trade-mark and has our guarantee.

ALL STYLES, $1.88 PAIR, LESS 6 PER CENT. CASH




## Solid Gold Scarf Pins

We show 650 different styles.

One of the best items for your stock.
You will never fail to sell the M. J. A. line.

EVERY ONE IS A SELLER.

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| S 840 | Rose Finish - - - | $1.13 each | S 535 | Rose Finish, | $1.25 each | S 802 | Rose Finish, | $1.25 each |
| S 801 | Green and Rose Finish, | $1.25 " | S 725 | " " | $1.13 " | S 755 | " " | $1.38 " |
| | | | S 739 | " " | $1.25 " | | | |

M. J. AVERBECK, MANUFACTURER, 19 MAIDEN LANE, NEW YORK

IF IT'S A

ROY

TRADE MARK

IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

**ROY WATCH CASE CO.,**

*21-23 Maiden Lane, New York City, N. Y.*

206 Kearny St., San Francisco, Cal.

MR. RETAILER:

The Jobbers have bought *more* Solidarity Gold Cases this year than ever before

and

*more* Jobbers have bought Solidarity Gold Cases this year than ever before

and

you may be sure these Jobbers were not hypnotized. They knew what they were doing and you will acknowledge they made no mistake when you see the goods.

Look for the trays with Solidarity Gold Watch Cases in them, they will speak for themselves.

SOLIDARITY WATCH CASE CO.,

ESTABLISHED 1885.

3 MAIDEN LANE, NEW YORK..

GENERAL SELLING AGENTS:

JOHN W. SHERWOOD. FRANK E. HARMER.

H. A. Kirby, M. Doherty, Frederick Daub, Charles Miller, George Thompson, Leo. Martin, George Cudlipp, William Doelker.

L. E. Waterman Co.—R. C. Liddell, Captain; W. I. Ferris, G. E. Mackinnon, J. C. Thorburn, W. H. Forshaw, H. Bunce, W. H. Kernan, M. O'Connell, W. Ringel, G. Orff.

A. A. Webster & Co.—E. W. Brinkman, Captain; C. B. Webster, F. W. Coates, D. Hannigan, F. J. Tolles, A. A. Webster, I. A. Lewis, J. B. Cozine, H. Taugh, J. Taugh.

N. H. White & Co.—C. E. Roll, Captain; M. D. Mason, W. L. Ward, N. D. Pearsall, F. S. Rathbone, William Taylor, Jr., H. H. Dillingham, B. N. Peck, V. W. Shotwell, W. E. Ward.

C. F. Wood & Co.—W. G. Wood, Captain; C. F. Wood, J. B. Wood, E. E. Wood, A. S. Knox, H. A. Meyer, S. W. Conner, E. H. Pelletreau.

### Death of Jacob Anspach.

Jacob Anspach, the senior member of Anspach Bros., opticians, 595 Broad St., Newark, N. J., one of the victims of the accident which occurred last Monday morning on the Ninth Ave. Elevated Railroad, New York, when one of a train of cars fell from the superstructure to the street, killing 12 and maiming over a score of persons.

Mr. Anspach passed the Summer with his wife and child at Avon. About 10 days ago they closed their Summer house and went to live with Mrs. Anspach's mother at 270 W. 70th St., New York, until the house which they had leased in Belleville Ave., Newark, was ready for occupancy. In the meantime Mr. Anspach went from New York to Newark each day, and he was on his way to the store when he met his death in the ill-fated train.

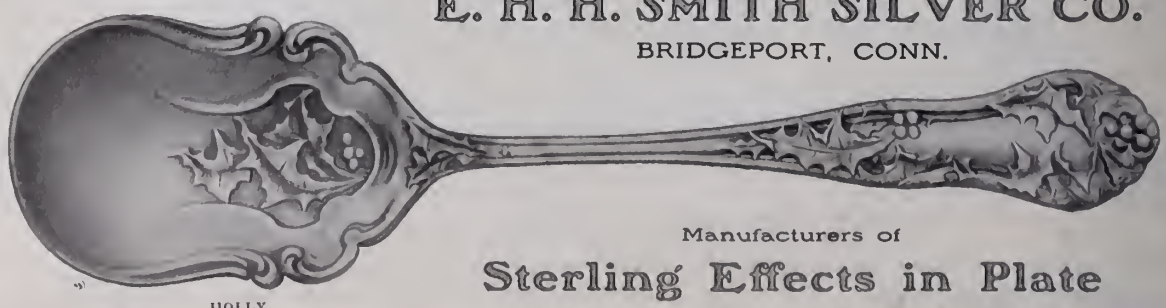
Mr. Anspach was a member of the Newark Board of Trade, and was held in high esteem by a large number of friends.

O. D. Burt, president of the Kansas City (Kans.) State Bank, and at one time engaged in the retail jewelry business in that city, died recently at St. Margaret's Hospital, of uremic poisoning, aged 66 years.

Jewelers throughout the country are requested to watch out for a gold lapel Elk's button, recently stolen from the Mayor of Greenville, S. C., as it is supposed that it will eventually be offered to some member of the trade by the thief. The button contains the Elk's head with ruby eyes, and has a diamond of five-eighths or three-quarters of a carat, set just above the head. A reward of $25 is offered for the return of the button by the Gilreath-Durham Co., jewelers and silversmiths, Greenville, S. C., who will be pleased to hear immediately from any member of the trade to whom the stolen article may have been or may be offered.

E. H. H. SMITH SILVER CO.

BRIDGEPORT, CONN.



HOLLY

Manufacturers of

Sterling Effects in Plate




**SWITZERLAND,** *the home of Gruen Watches,* **GRUEN WATCH MANUFACTURING CO.**
**CINCINNATI,** *the home of Gruen Cases,* **GRUEN-NATIONAL WATCH CASE CO.**

**NONE SO EXTENSIVELY SOLD;** NO LINE LARGER WHEN IT COMES TO HIGH CLASS SOLID GOLD WATCHES.
FROM THE **SMALLEST** TO THE **LARGEST,** FROM **THINNEST** TO THE **THICKEST.**

**MOST COMPACT**

AND THINNEST
DUST-PROOF

**OPEN FACE**
**GOLD CASE**

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

**DUBOIS WATCH CASE CO.**

**"PRACTICAL COURSE IN ADJUSTING."**
Price, $2.50.
All Jobbers or Jewelers' Circular Publishing Co.

## Boston.

George E. Knapp is enjoying a brief vacation at Old Point Comfort, Va.

E. A. Bigelow, treasurer of the E. Howard Clock Co., is in New York this week on a business trip.

John D. Wyman, Burlington, Vt., who has retired from business, was in Boston recently en route for Los Angeles, Cal.

Fred H. Woodman, who has had an office in the Jewelers' building, will open headquarters at 352 Washington St. next week.

Joseph Cowan started Saturday on a southern trip, and will be away about two months, visiting the principal cities during that time.

Buyers in town during the week included Clarence Foster, of Foster Bros., Greenfield, Mass.; George W. Case, New Bedford, Mass.; M. W. Royal, Gardiner, Me.

J. C. Barlow, Montreal representative of Robbins, Appleton & Co., was in Boston on Thursday, and visited also the factory of the American Waltham Watch Co., at Waltham.

Henry M. Rich, the Boston jewelry auctioneer, has been conducting a clearance sale at Lawrence for A. E. Jacobs, proprietor of the store known as the "Jacobs Diamond Mine."

A meeting of the creditors of Alfred Nathan was held on Saturday, and the matter of the disposal of the stock at private sale was taken up. It is stated that satisfactory arrangements have been made for this method of realizing on the assets.

Reginald C. Robbins, of Robbins, Appleton & Co., who is one of the most expert riders in Boston, took the blue ribbon first prize at the 10th annual Myopia Hunt Club open-air horse show, Labor Day. He rode his thoroughbred "Patrician," and took all the hurdles with ease.

J. C. Donnell, of the Ripley-Howland Mfg. Co., who has been at Saco, Me., for a number of weeks recuperating from the effects of an attack of heart trouble, which suddenly put an end to his business trip last Spring, expects to be able to resume travel in the Southern New England territory shortly.

The members of the Boston Jewelers' Club, accompanied by several guests, making a party of about 20, chartered a yacht for a sail in the harbor, for yesterday afternoon, their destination being the beautiful clubhouse of the Point Shirley Club, where a shore dinner was scheduled as the chief feature of the occasion.

C. H. Schmidt, formerly head clockmaker at A. Stowell & Co.'s establishment, has accepted a similar position with a new department store, which opened on Saturday. He is succeeded at Stowell's by E. C. Schindler, well known in the trade, who was employed with the chronometer house of William Bond & Son and other clock concerns prior to entering the employ of A. Stowell & Co.

A number of Boston dealers are said to have been caught in the failure of W. J. Foss, Machias, Me., who was here shortly before the crash came, and placed some large orders. One dealer who booked an order for goods to the amount of $500 is congratulating himself on his caution which impelled him to hold up the delivery of the merchandise while he investigated the standing of his customer.

Receiver B. P. Gray, of the Preferred Mercantile Co., during the past fortnight has been following up the trail of the Stillingses and their associates in New York, and has succeeded in finding $7,000 in negotiable securities, which he now holds for the benefit of the creditors. Immediately after the Stillings brothers were adjudged in contempt in this commonwealth, Receiver Gray went to New York, and with the assistance of Attorney-General Mayer, started proceedings to have the New York charter forfeited. Robert Ten Eyck, New York, was appointed receiver of the New York company, and the same day B. P. Gray and W. J. Grattan were appointed ancillary receivers in New York of the Boston company.

**ADJUSTMENT TO HEAT AND COLD**

ON ALL GRADES OF MOVEMENTS IS ONE
OF THE STRIKING FEATURES OF THE

**TAVANNES WATCHES**




**For Sale by All Jobbers.**

Write for full Particulars,
Prices, Discounts, Etc.




**Tavannes Watch Co.,**

**2 & 4 Maiden Lane,**
**New York.**

LAST month we told you about the quantity of adjusted watches we sold. Now we will tell you the cause.

Almost every large retail dealer in Railroad watches is pushing the sale of ***BUNN SPECIALS*** and ***SANGAMOS,*** because, these watches are ***absolutely satisfactory*** and are now the recognized standard for Railroad service.

For the past three years minimum retail selling prices on these grades have been established and maintained, enabling the dealers to make a justifiable profit, and at the same time give their customers perfect watches at reasonable prices.

We sell to a limited number of jobbers, who cooperate with us in protecting the retail dealers against undesirable competition.

If none of these solicits your business, and if you are not familiar with the quality and prices of our watches, write us.

Minimum Retail Selling Prices of R. R. Grades.

| *18 Size.* | | *16 Size.* | |
|---|---|---|---|
| Bunn Special 24 ruby jewels. | $38.00. | Sangamo 23 ruby jewels..... | $39.00. |
| Bunn Special 21 ruby jewels. | $28.50. | Sangamo 21 ruby jewels..... | $34.00. |
| Bunn 17 ruby jewels..... | $22.50. | No. 189, 21 ruby jewels..... | $42.00. |
| | | No. 187, 17 ruby pewels..... | $27.00. |

# ILLINOIS WATCH COMPANY

SPRINGFIELD.



There is a demand for

# Crosses

*The* P. & B. Co. Line is attractive, and made up of rapid sellers. If you use well-made goods, we have them.

We are the largest exclusive makers of 10 Karat jewelry.



Ask your Jobber for the P. & B. Co. Lines of

Lockets, Cuff Buttons,
Tie Clasps, Scarf Pins,
Baby Pins, Brooches,
Bead Necks, Fobs and Crosses.



**Potter & Buffinton Co.,**
**Providence, R. I.**

New York Office.
65 Nassau St.

San Franciso Office.
206 Kearny St.



# The Wm. C. Greene Co.,

101 Sabin St., PROVIDENCE, R. I.,

MAKERS OF

**10 K. Gold Jewelry.**

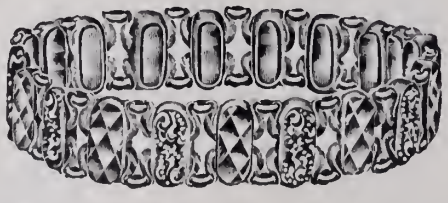
CROSSES A SPECIALTY.



# The "Velvet" Adjustable Bracelet.

10 K.
EXCLUSIVELY.

Patented Dec. 13, 1904.
Design Patented
July 5, 1905.



FITS ANY SIZE OF WRIST.

A simple arrangement of springs makes this bracelet adjustable to any wrist, whatever its size or conformation. It is thus the extreme of

COMFORT, COMELINESS AND SECURITY.

Simple in its parts and strong in construction, it is durable and not liable to get out of order.


## San Francisco.

### TRADE CONDITIONS.

Trade continues to improve in all lines. Th most remarkable activity is noted in the diamon market. Diamonds of all grades are in good d mand and diamond brokers are stocking heavi in anticipation of a continuation of brisk busine during the coming Fall and holiday season. R tailers are also prospering and say that trade in a very healthy condition.

M. Saier, Fresno, Cal., was in this ci last week buying goods from the jobber

Ed. Lewis, with Armer & Weinshen has returned from his regular southern tri

W. J. Brown, representing J. B. Whitne a jobber at 120 Sutter St., is now in Seatt Wash.

Mrs. A. A. Poole, Santa Barbara, w in this city, last week, buying goods for h Fall stock.

Edw. A. Fano, formerly of San Diego, now with Ralph Friedman, at 143 Pow St., this city.

F. H. Solomon, manufacturers' age was here last week on his usual Fall tr along the coast territory.

C. J. Noack, Sacramento, Cal., w among the number of visitors to the S Francisco houses last week.

L. H. Service, Madera, Cal., recent spent a week in this city, during which made large purchases from the jobbers.

Andrew Loge, watchmaker for Geo. Moss & Co., has just returned from pleasant three weeks' vacation in t Sierras.

W. H. Hazell, cashier of the W. K. Va dersliee Co., has returned from a vacati spent mainly at the Lewis and Clark E position at Portland, Ore.

Howard Barbier, of the W. K. Vande sliee Co., will leave for the east in a fe days, combining business and pleasure. H will be absent about two months.

D. S. Briggs and E. Rochat, Jr., wi Radke & Co., will go to Palo Alto in a fe days, to attend the annual battalion e eampment of the First Regiment, N. G.

Leo Aurieh, of Nordman Bros., is enjo ing his regular annual vacation of tw weeks. Albert Cantor, traveling salesm for Nordman Bros., is also taking a we earned vacation.

Edward Feierson, with Carrau & Grec is now hunting deer in the mountains Napa County. He recently sent in one the finest specimens of deer ever secured Napa County. It weighed 140 pounds wh dressed.

Mr. and Mrs. Geo. R. Shreve, of Shre & Co., who have been spending the Sum mer months at their pretty country pla between San Mateo and Burlingame, a expected to return to San Francisco sor time the latter part of September.

Samuel Baker, head sales manager for Andrews, has just returned from a tr north with the Veteran Firemen's excu sion. The trip included a visit to all the leading cities of the Northwest. Th party was given an ovation by firemen every city along the route.

A large number of jewelers of San Fra ciseo have discontinued the practice of se tling bills on "Steamer Day," which is th 13th and 28th of each month, and will the future recognize the first of each mon as collection day. The making of colle tions on "Steamer Day" is a time-honore

# THE NEW SIMMONS CHAIN POSTERETTE

[T is by far the handsomest window poster we've ever put out, nd tells most ttractively a retty story sure o appeal po- ently to all wo- nen and to all nen who are hinking of gifts or women.




In this miniature reproduction in cold black and white, here's no hint of the rich, harmonious warmth of color shown in the posterette itself, which is 11½ x 15 inches, and mounted on a handsome tinted and pebbled mat.

It's an ideal attraction for a jeweler's window — striking, yet wholly refined and artistic. If shown in your window, unquestionably it would draw all eyes— not only to itself, but to whatever goods were displayed with it.

**It will be sent free, postage paid, upon your request**

so secure it without delay; better write at once.

**R. F. SIMMONS COMPANY,** Main Office and Works, **ATTLEBORO, MASS.**
Salesrooms: 9-13 Maiden Lane, New York 103 State Street, Chicago

Trade W&H Mark



THE W. & H. Locket line for the Fall season is not only equal in all respects to past displays, *but a greatdeal better*—each design is a notable creation. There are many reasons for superiority in our product—

We manufacture lockets exclusively; we are backed by fifty years' experience; *we set the locket styles.* The judicious buyer will appreciate these points. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. **Wightman & Hough Co.,** PROVIDENCE, R. I.




JUST **EMBLEMS,**

**THAT'S ALL!**

Making them exclusively enables us to place on the market goods impossible to equal, quality and price considered.

A complete stock at our New York office, 11 MAIDEN LANE.

**IRONS & RUSSELL,**

**IRONS & RUSSELL BUILDING, 95 CHESTNUT STREET.** **PROVIDENCE, R. I.**

JOHN SCHUMACHER

workmanship and design applied to Jewelry stands for the very highest perfection and desirability.

JOHN SCHUMACHER,

Mfr. of HIGH GRADE DIAMOND MOUNTINGS,

64 Fulton Street, NEW YORK.

custom in San Francisco, dating from the time when there were no railroads running across the Continent and all shipments were made by steamer.

Isaac Mann, Sheldon, Ia., is making a tour of the west. One or two San Francisco jewelers whom he had known in former days are in receipt of pleasant calls from him. Before leaving the coast Mr. Mann intends to pay a visit to the Lewis and Clark Exposition at Portland, Ore.

Julius Auerbach, who represents M. Adelsdorfer on the coast, has been confined to the hospital for about two weeks, where he underwent an operation. The operation prevented him from attending to business for two weeks, but was not of a serious nature and he is expected to return to work this week.

Geo. H. Smith, of the Keystone Watch Case Co.'s agency in the Mutual Savings Bank building, met with an accident a few days ago while out boating on San Francisco Bay, which might have proved rather serious. The craft in which Mr. Smith was boating was a small yawl and was operated by Mr. Smith himself. Some of the rigging became fouled and Mr. Smith went aloft to set it to rights, when a spar to which he was clinging gave way, precipitating him into the water. Beyond a good drenching and severe burns on his hands where the ropes slipped through them as he clutched at them in his efforts to save himself, he was uninjured.

## Trans-Atlantic Voyagers.

TO EUROPE.

F. E. Leimbach, New York, sailed Saturday on the *New York.*

Nicholas Geoffroy, of Geoffroy & Co. New York, sailed last week on the *Caronia.*

On the *Kaiser Wilhelm II.,* sailing yesterday, were Carl Bawo, of Bawo & Dotter New York, with his wife and the Misses Bawo, and Louis E. Kirstein, of E. Kirstein's Sons Co., Rochester, N. Y.

FROM EUROPE.

Sigmund Wyler, New York, will return next week.

Ed. Van Dam, New York, returned last week on *La Lorraine.*

Joseph Mayer, of Dreyfus & Mayer, New York, sailed for home Saturday on the *Zeeland.*

H. Untermeyer, of the Untermeyer-Robbins Co., New York, with his wife, returned last week on the *Moltke.*

Returning last week on the *Potsdam* were B. Veit, of B. & L. Veit, New York, and J. Van Wezel, of S. L. Van Wezel, New York.

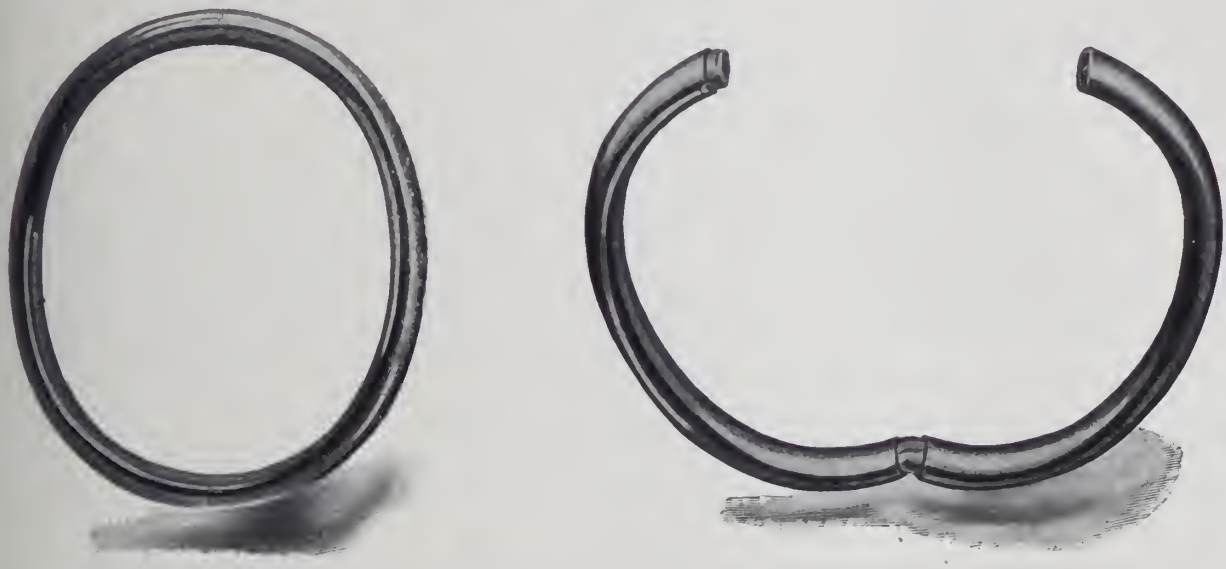
H. Oppenheimer, Jr., of H. Z. & H Oppenheimer, New York, with his wife and daughter, returned last week on the *Blucher.*

A man giving his name as Thomas Mitchell, recently entered the store of Henry F. Peters, Moline, Ill., and while examining several watches which had been placed upon the show case for his inspection, slipped one valuable time piece in his pocket. The clerk missed the watch and recovered it from the would-be thief, who was taken into custody and held under bail of $500.

# Bracelets!!!

## The "Sturdy" Bracelet

Patented Feb. 28, 1905



## Do You Know

that we are making a Bracelet that is attracting the attention of every Jeweler? Being the most perfect and complete Bracelet ever produced.

Any Jeweler who is not already acquainted with the fine points and patentable features of this Bracelet, can procure samples from any representative wholesale Jeweler in the United States.

Made only by

## J. F. Sturdy's Sons

Makers of

## The "Sturdy Line" of Standard Watch Chains

ATTLEBORO FALLS, MASS.

ESTABLISHED 1865

# A. & B.

**HEADQUARTERS**

**FOR**

**WALTHAM WATCHES.**

**EVERY GRADE.**

# DON'T HESITATE

to send here for your wants in Watches because you don't know us—we are easy to get acquainted with. We do not object to sending liberal memo. packages—we solicit the privilege from responsible dealers.

# AVERY & BROWN,

**68 Nassau St., New York.**


## Lancaster, Pa.

E. E. Dietrich, Harrisburg, and J. C. Schmidt, Lebanon, visited Lancaster last week.

Percy Bowman has gone to Louisville, Ky., to take a position as watchmaker with a firm of that city.

Harry C. Foehl, formerly with Ezra F. Bowman's Sons, has opened a jewelry repair shop on S. Queen St.

Harry T. Kiehl, head clerk for Louis Weber & Son, is home from a trip of a couple of weeks, spent near Reading.

K. H. Bare, an instructor in watchmaking at the Ezra F. Bowman Technical School, is home from a two weeks' trip to New York and Atlantic City.

Not a single industrial establishment here connected with the jewelry trade but is running along with plenty of orders on hand, and employing its full force of workmen.

B. Lichtenstein has removed his store from the old quarters on N. Queen St. to an adjoining storeroom until extensive improvements have been made to his place of business.

The extension of the Hamilton Watch Co. factory is being pushed as rapidly as possible, as the management desires to get at work on the manufacture of an O size movement at once.

J. A. Currie, optician for S. Kurtz Zook, has gone to Philadelphia for a week. Mr. Zook is about to instal his optical department in more commodious quarters, along with other improvements which he is making to his establishment.

A policeman last week arrested Benjamin Coulter for offering for sale what was suspected to be stolen jewelry. The man's manner excited suspicion and the goods were offered very cheap. At the police station it was learned the fellow was only a clever seller of cheap jewelry. He was given an hour to leave the city.

On the petition of the Fulton National Bank, of Lancaster, the court last week appointed John C. Carter, receiver for the Biehl Mfg. Co., which operates a silver plating plant here, the petitioner averring that law suits are threatened and the company has no funds to meet claims, which statement the company's officers admitted. The company was incorporated in 1903, with a capital of $12,000. Its indebtedness is about $7,000.

Charles E. Simanton, a jeweler of St. Johnsbury, Vt., had trouble last Thursday growing out of the purchase of a $3,000 automobile from George Depew, Washington, N. J. When Mr. Simanton drove out of town in the new machine, Mr. Depew feared that an attempt was being made to evade payment, and the automobile dealer gave chase in another vehicle. After a pursuit of 50 miles, Depew caught up with the jeweler and jumped into the latter's automobile. The report says that there was a lively physical encounter in which the jeweler vanquished his opponent, throwing him out of the car. Mr. Depew then obtained the assistance of officers. The jeweler was again overtaken and placed under arrest on the charges of larceny and assault.




*Little Journeys—No. 5.*

*To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. Your jobber has them.

# Whiting & Davis,

Plainville, Mass.

New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*

THE COLLAR is twin-sister to the bracelet. A wave of popularity is bearing both on its crest.

Our art-metal Collars confirm the vogue, and satisfy its demands.

Jeweled, finished in all desirable styles, rich and impressive, and at a price withal that is a magnet to trade.

THE

# E. A. Bliss Co.

ARTISTIC JEWELRY

1 UNION SQUARE, NEW YORK

FACTORY: MERIDEN, CONN.

PARIS: 28 RUE D'HAUTEVILLE.

TRADE-MARK.



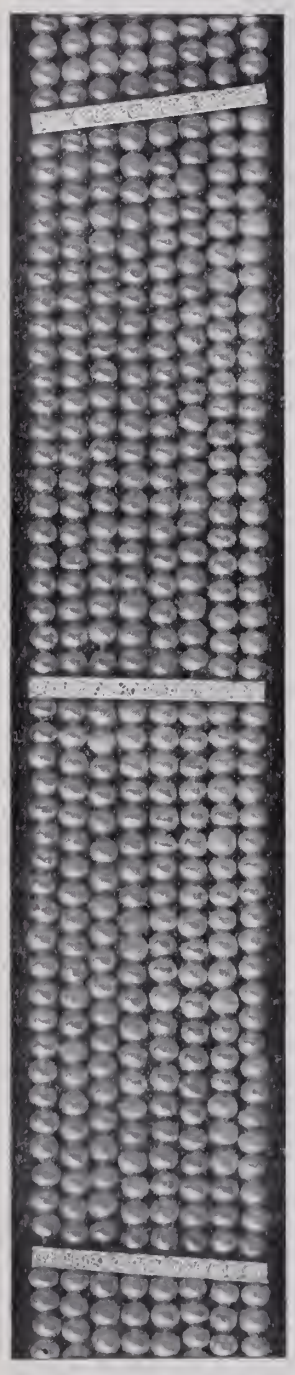
THE BLISS COLLAR GIRL.

# PEARL COLLARS,

**HIGH GRADE, CORRECT STYLE, PERFECT FINISH,**

All widths from three to twelve strands, as carefully made and of same appearance as a collar of Genuine Pearls.

**Send for a selection.**



Novelty Jewelry in Sterling Silver only, all finishes, Brooches, Pendants, Rings, Bracelets, Jeweled Combs, Collar Supporters, Scarf Pins.

**George H. Cahoone & Co.,**
Providence, R. I.
New York: 9 Maiden Lane.


## Philadelphia.

Walter Hazelton, with C. H. O'Bryon, has returned from a vacation trip.

H. M. Nesbitt, a manufacturing jeweler of New York, was a visitor to this city last week on business.

Ed. Sickles, of M. Sickles & Sons, has closed his Massachusetts Ave. cottage and reopened his town house.

Mann & Le Jambre, diamond dealers, Sansom St., entered judgment last week against C. C. McKee for $64.30.

J. Klaussman, buyer of the jewelry department of M. Snellenberg & Co.'s store, has returned from a European trip.

M. J. Stout, Summit Hill, Md., stopped off in Philadelphia last week with his family, homeward bound from a vacation trip to Atlantic City.

The first meeting of the Board of Governors of the Jewelers' Club since the Summer vacation period began was held Tuesday.

The entire stock of the estate of the late Henry Euler, wholesaler, 716 Chestnut St., was disposed of at auction at an administrator's sale yesterday, Sept. 12.

James L. Pequignot, in business with his father, Z. J. Pequignot, 1322 Chestnut St., has gone to New Brunswick, Can., on an extended hunting trip for moose and game.

Joseph K. Davison, of J. K. Davison's Sons, 718 Sansom St., is homeward bound from a four months' trip to the Rockies. He is expected to reach this city next week.

Wm. H. Long, J. Warner Hutchins and Fritz Bloch made a deep sea fishing expedition out of sight of land Saturday and Sunday from Longport in Mr. Bloch's yacht and have returned with some wonderful stories of fine "catches."

Emil Zothe, engraver and jeweler, now at 716 Chestnut St., will remove to the store for many years occupied by Wm. H. Doebele at 722 Chestnut St., on or about Sept. 15. Mr. Zothe started in business as a general engraver just 30 years ago this month.

Benjamin Gebhard, manufacturing and wholesale jeweler, has moved from 729 South St. to 735 Sansom St., where he has had extensive alterations made to enable him to meet the requirements of his trade. S. Weintraub, who shared the old quarters with Mr. Gebhard, will continue at the old stand, having relinquished for the time being his intention to move.

J. Burroughs Robertson, of the material department of M. Sickles & Sons, 726 Chestnut St., and well known among watchmakers of this city, is to be married tomorrow in Camden to Miss R. B. Russell, of Baltimore, to whom he has been engaged for some time.

A small package containing jewelry, repair jobs, etc., belonging to Capt. George Bowen, a prominent Bridgeton jeweler, was lost last week on the way to the Bridgeton store from this city. A liberal reward has been offered for the return of the package to M. Sickles & Sons.

Out of town retailers buying here last week included: Howard Fitzsimmons, West Chester, Pa.; H. B. MacFarlan, East Downingtown, Pa.; David H. Krause, North Wales; E. K. Bean, Lansdale, Pa.; Capt. George Bowen, Bridgeton, N. J., and A. M. Kendall, Millville, N. J.

S. Freeman & Co. will sell at auction Friday, Sept. 22, at a trustee's sale of the bankrupt estate of John A. Ross, 17 diamonds, weighing 6⅛ carats, and 48 stones weighing 22 carats. Mr. Ross was formerly in business at 56 N. 13th St., where he is manager now for Wm. H. Windolph, who assumed control of the store.

Richard M. Cooper, in the material business with his son, John S. S. Cooper, 72 Sansom St., under the firm name of Richard M. Cooper & Son, retired from the business last Friday, when the partnership was dissolved. The elder Mr. Cooper will live privately. The business will be conducted under the old firm name by his son to whom all debts are payable and who will meet all claims.

Alterations and improvements have just been completed to the Philadelphia Horological School in readiness for the Fall and Winter terms. The engraving department has been furnished with new desks, the floor space has been increased and some new watchmakers' benches have been added. Among the recent matriculates are the following: Edward Wicks, W. Pittston, Pa.; Ralph Roessler, Marion, Ind. Miss Kathryn Clark, Bristol, Pa.; C. C


EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

Murry, Timpson, Tex.; W. Lehberger and H. Cook, Salem, N. J.; Ernest Smith, Vineland, N. J.; H. Steffler, New Philadelphia, O.; L. Hepworth, Hope Valley, R. I.; Arnold Brown, Marriotta, Ill.; J. B. McBain, Middleburg, N. Y.; H. J. Hood, Ozark, Ala.; Herbert Lee, Sharon, Pa., and P. H. Haggerty, Mauch Chunk, Pa.

## *LETTERS TO THE EDITOR.*

### Watchman Bartels Explains.

NEW YORK, Sept. 11, 1905.

*Editor* THE JEWELERS' CIRCULAR-WEEKLY:

I desire to explain a few things which ought to be known in connection with the recent robberies on Maiden Lane, the details of which have been erroneously reported by the daily press. It appears by the newspapers that there were no watchmen in the vicinity when the robberies were committed. I state positively that I, and my two assistants, were not only on the "Lane," but we were making our rounds of the different offices in the buildings when the thefts occurred. This statement is borne out by the watchman's clock in Oliver Farand's store, which was punched at 12 midnight, exactly 20 minutes before the robbery was discovered by one of my men, and I notified the police.

I want to state positively that I was on the ground, but I must add that it is impossible for three men to cover this district so thoroughly (in the buildings and outside) that one man can be on the street all the time, and I cannot afford to hire three men for the money that I am at present receiving from the jewelers for guarding the district. Very truly, HARRY BARTELS,
Jewelers' Patrol.

## Newark.

Alfred Lutz, Trenton, N. J., slipped from the gangplank into the river, one day last week, as he was returning from an outing of the Park Island Canoe Club. He was rescued without difficulty.

J. Frank Jennings, one of the best-known journeymen jewelers in Newark, was buried Saturday in Succasunna, N. J. He died Wednesday in the house of his sister, 19 Kearney St. The day of his death was the 69th anniversary of his birth. He was a native of Newark and had lived there all his life. As foreman and superintendent of two or three shops in the trade, he spent nearly half a century, retiring from active work about nine years ago because of failing health.

L. Votroubek, Columbus Junction, Ia., has sold his store to Homer Stephens, Keota, Ia.

Mrs. Eleanor Kent McMath, wife of Robert E. McMath, former president of the Board of Public Improvements, died at her home in Webster Groves, a suburb of St. Louis, last week. Prior to her marriage Mrs. McMath was connected in an important capacity with the Eisenstadt Mfg. Co. of St. Louis, and was considered to be one of the most successful business women in St. Louis. She was an active member in the St. Louis Business Women's Club, an organization promoting the welfare of business women. She was married in September, 1901, to Mr. McMath.

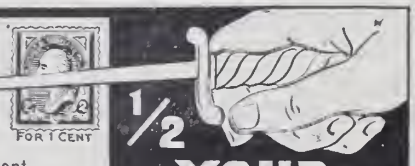

The First Watch Case



American Watch Case Co.,
9-11-13 Maiden Lane,
New York

Sold Only to the Retail Jewelry Trade

PENNY SAVED
PENNY GAINED
BY USING OUR
"NEOSTYLE" Patent
SEALED-YET-OPEN" Circular Envelope
Ask for Samples and Prices. Dept. J.
NEOSTYLE ENVELOPE CO.
New York Chicago St. Louis London



1/2 YOUR POSTAGE SAVED

WE ALSO MAKE
all kinds and styles of Business
ENVELOPES
Send us sample of your Envelope and quantity you order and we will be pleased to quote our
Lowest Prices

A. & M. Marx
IVORY HANDLES AND NOVELTIES

*Direct Importers and Manufacturers of* **IVORY, STAG and HORN for the Cutlery and Silversmith Trade.**

ESTABLISHED 1890.
TELEPHONE, 2698 FRANKLIN.
**210-212 Canal St., New York.**

# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

27 Holborn Viaduct, London.

---

# John F. Saunders, Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

**68 Nassau St., cor. John St., Sheldon Building, Room 16 NEW YORK.**

---

JOHN LAMONT. C. F. LAMONT.

## JOHN LAMONT & SON,

IMPORTERS AND CUTTERS OF

**PRECIOUS STONES.**

Telephone, 3978 John. 51-53 Maiden Lane, New York.

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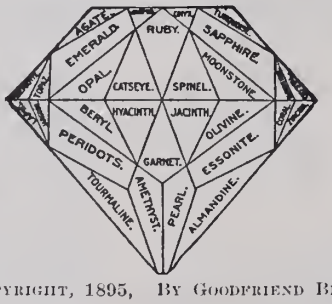
## GOODFRIEND BROS.,

**IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.**

Pearls

Rubies

Sapphires




Tourmalines

Gem Corals

Opals

Emeralds

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256 Westminster St., Providence, R. I. 10 Rue Cadet, Paris. Tel. No. 662 Cortl't. **9-11-13 Maiden Lane, New York.**

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We have one of the MOST IMPORTANT Stocks of . . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

## FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - - - New York.


## Canada Notes.

O. Roy, Lambrow, Que., was burned out recently.

J. A. Park, Battleford, Man., is moving to North Battleford.

S. D. Burritt, Rochester, N. Y., has been visiting Toronto, Ont.

J. A. Floyd, New Liskeard, Ont., has sold out to James Goodyear.

Mayberry & Phillips, Wetaskiwin, Man., are moving to Lloydminster.

A. C. Stemshorn, Shubencadie, N. S., is absent from home and his business is closed up.

Chas. J. Whiten, Keewatin, Ont., has given a chattel mortgage for $950 to G. E. Whiten.

Jas. H. Tomlin and wife, Toronto, Ont., have given a chattel mortgage for $66 to D. R. McNaught.

Joseph L'Hereux, St. Catherine St., Montreal, was married Sept. 11, at the church of St. Edward.

Alfred Eaves, of Eaves Bros., Montreal, is traveling on business down in the St. Lawrence Gulf.

The Eckhardt Silver Plate Co., Toronto, Ont., has changed its style to the National Silver Plate Co.

Arnold Marchand, Port Elgin, Ont., has judgment obtained against him for $1.44 by W. H. Rowlands.

F. X. St. Hilaire, of Riviere du Loup, Que., was in Montreal last week for the first time in many years.

Wm. Eaves, the oldest jobber in Montreal, is in Quebec on business and for the purpose of revisiting old scenes.

Frank Patterson, who is manager of the watch repairing department of the Smith, Patterson Co., Montreal, is taking a vacation.

John L. Eaves, of Edward Eaves, Ltd., Montreal, has been spending some time at Sixteen Island Lake, in the Laurentian Mountains.

Mrs. I. L. Goldenstein, wife of I. L. Goldenstein, Montreal, has returned home after several weeks passed on the Maine Coast with her son.

The Canadian Government is installing 100 electric clocks in the Dominion Parliament at Ottawa, Ont. The clocks were made in Connecticut.

Harris Michalson, of the firm of I. L. Michalson & Sons, has returned to Montreal after an extensive trip to Europe. M. Michalson is now in the Lower Provinces I. Michalson is visiting customers in Ontario. M. L. Mittenthal is about to start on his journey to Manitoba, the North-West Territories and British Columbia.

The following jewelers were in Toronto during the two weeks of the Canadian National Exhibition, commencing Aug. 28: H. Ball, Thornton, Ont.; J. Bulger., Seaforth, Ont.; F. Clarke, Warkworth, Ont.; A. H. Smith, Tilbury, Ont.; H. Wendt, Clifford, Ont.; H. Urstadt, Waterloo, N. Y.; Geo. Hynds, Acton, Ont.; J. H. Porte, Picton, Ont.; W. W. Porte, Brighton, Ont.; F. Maynard, Campbellford, Ont.; R. Patterson, Kincardine, Ont.; C. E. Locke, Tara, Ont.; R. R. Dowsley, Prescott, Ont.; P. E. Byrne, Beaverton, Ont.; F. S. Chadwick, Simcoe, Ont.; A. M. Ball, Teeswater, Ont.; E. C. Daniels, Orangeville, Ont.; W. H. Roberts, Stratford, Ont.; Geo. A. Shaver,

Arthur, Ont.; N. F. Wilmot, London, Ont.; Jonas House, Welland, Ont.; I. Jenkinson, Lakefield, Ont.; J. T. Clark, Cobourg, Ont.; George R. Redmond, Harrowsmith, Ont.; J. E. Tindale, Woodstock; Savage & Co., Guelph, Ont.; G. W. Warren, Markham, Ont.; Sol. Hadly, Frankford, Ont.; W. S. Frost, Orillia, Ont.; Chas. P. Grill, Hespeler, Ont.; Roger Barker, Leamington, Ont; S. J. Vanstone, Burks Falls, Ont.; M. Boehmer, Berlin, Ont.; W. R. Hinchcliffe, Dunnville, Ont.; G. W. Kribs, Plattsville, Ont.; I. Wurster, Preston, Ont.; Chas. Fox, Walkerton, Ont.; A. N. Pequegnat, Brantford, Ont.; James Pequegnat, Stratford, Ont.; A. Matchett, Creemore, Ont., and E. L. Weiss, Bancroft, Ont.

W. S. Bartley has removed from Listowel, Ont., to Russell, Man.

The Ottawa Jewelry Mfg. Co. has dissolved partnership, J. B. Pollock having retired.

J. P. Park, Battleford, Saskatchewan, has removed to the adjacent town of North Battleford.

A writ has been issued against G. B. Richardson, Humbolt, Man., by Austin & Co. for $141.

One of the most notable events in the jewelry trade of Canada in many years was the opening of the new store of Ryrie Bros., at 136-140 Yonge St., Toronto, Ont., on Saturday, Sept. 2, attracting an immense crowd of visitors. The store front presents a very massive and substantial appearance, and the interior is fitted up with a combined splendor and elegance exceeding anything hitherto seen in the trade of Toronto.

### Recent Decisions by General Appraisers on Imitation Pearls and Belt Pins.

Cases involving the duty on articles of jewelry were decided recently by the Board of United States General Appraisers as follows:

Imitation Pearls.—Protest of Benedict & Warner against the assessment of duty by the Collector at New York. G. A. 6088 (T. D. 26553) followed, relating to imitation pearls.

Belt Pins—Jewelry.—Protest of Dieckerhoff, Raffloer & Co. against the assessment of duty by Collector at New York. Certain small belt or veil pins, classified under Par. 434, tarff act of 1897, were held to be dutiable under Par. 112 or 193, tariff act of 1897, as claimed by the importers.

The auction sale of the stock of C. P. Almroth, Brookfield, Mo., which was to have taken place about a week ago, was stopped by an injunction issued by the United States Court of Hannibal, and brought by the Myers Jewelry Co., of Kansas City, Mo., and other creditors, who have instituted bankruptcy proceedings in the Hannibal Court against Mr. Almroth. The action in bankruptcy was to come up for a hearing on Monday.


ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street).
NEW YORK.

PARIS ADDRESS: 5 SQUARE DE L'OPERA.

BACC, PERINE & CO.,
RARE SPECIMENS OF DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE, NEW YORK.
Tel. No. 6226 Cortlandt.

EMERALDS, DIAMONDS AND PEARLS.

RUBIES AND SAPPHIRES.

CABLE ADDRESS: MILBACC.

CORAL

BORRELLI & VITELLI,
CORAL MANUFACTURING COMPANY,
All kinds of Coral—DROPS, BUTTONS, LENTILLES.
CORAL NECKLACES. Graduated and Uniform.
PINK AND WHITE CORAL A SPECIALTY.
GOLD MEDAL, ST. LOUIS, 1904.
3 Via Amedeo, Torre del Greco, Italy. 32 Rue d'Hauteville, Paris, France.
401 Broadway, New York.
Telephone, 1349-R-Franklin.

CORAL CORAL

Chas. L. Power & Co., Cutters and Importers,
DIAMONDS AND OTHER PRECIOUS STONES,
170 Broadway, corner Maiden Lane, NEW YORK.
AZTEC TURQUOISE A ARE THE BEST.
TRADE-MARK.
27 Holborn Viaduct, London.

RUDOLPH NOEL & CO.

IMPORTERS OF
Diamonds, Pearls, Rubies, Sapphires, Emeralds, Olivines and Opals
2 Tulp Straat, AMSTERDAM 'Phone 1902 John 37-39 Maiden Lane, NEW YORK

GEORGE H. HODENPYL, of former firm of Hodenpyl & Sons.

WALTER N. WALKER, Formerly of firm of Hayden W. Wheeler & Co.

# HODENPYL & WALKER

successors to

HODENPYL & SONS.

**Importers of**

# DIAMONDS,

**Emeralds, Sapphires,**

**Rubies, Opals,**

**Pearls and Pearl Necklaces.**

Designs and Estimates for Mounted Pieces will be furnished on application.

Repairing and Recutting Diamonds a Specialty.

## 170 Broadway, New York,

**Corner of Maiden Lane.**

**TELEPHONE, 1898 CORTLAND.**

## FREDERICK A. JEANNE

5 Square de l'Opera, Opposite Theatre Athénée

PARIS

The only AMERICAN Dealer and Commission Merchant in Precious Stones and Pearls located in Paris : : :

Rare Fancy Colored GEMS a Specialty

ORIENTAL PEARLS

## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (ending Dec. 15) to the offices of those desiring this service.***

ALBANY, N. Y., J. A. Becker (John G. Myers estate), Herald Sq.
R. M. Chalmers (John G. Myers estate), Herald Sq.

AUBURN, N. Y., I. M. Liberman (Auburn Silver Co.), Herald Sq.

BALTIMORE, MD., W. W. Frederick (Stewart & Co.), Navarre.
J. W. Mealy (J. W. Mealy & Sons Co.), St. Denis.
J. M. Oppenheimer (M. J. Oppenheimer & Son), Herald Sq.
J. W. Putts (J. W. Putts Co.), Imperial.

BAXTER SPRINGS, KAN., J. T. Pulster, Albert

BINGHAMTON, N. Y., C. F. Sisson, Jr. (Sisson Bros., Welden Co.), Breslin.
J. M. Henwood (J. M. Henwood & Co.), Cosmopolitan.

BIRMINGHAM, ALA., R. M. Chalmers (John G. Myers estate), Herald Sq.

BOSTON, MASS., C. W. Hopkins (R. H. White Co.), Hotel Astor.
Thos. Stewart (Shepard, Norwell Co.), Herald Sq.

BRIDGETON, N. Y., E. Albertson, Victoria.

BUFFALO, N. Y., J. S. Vandervoort (Flint & Kent), Breslin.

BURLINGTON, VT., F. D. Abernethy (H. W. Allen & Co.), Imperial.
A. G. Mansur, Hotel Astor.

BUTLER, PA., D. L. Cleeland, 58 Quincy St., Brooklyn, N. Y.

CHICAGO, L. Manheimer (L. Manheimer & Bro.), Hotel Astor.

CINCINNATI, O., M. Isaacs (M. & A. Isaacs), Imperial.
Frank Herschede, Hotel Astor.
Miss J. Levi (The Fair), St. Denis.

CLYDE, N. Y., H. E. Child, Continental

COLUMBUS, O., W. G. Harrington (Harrington & Nonnenmacher), Imperial.

CUMBERLAND, MD., W. Powell, St. Denis.

DU BOIS, PA., A. C. Guth, Broadway Central.

GREENFIELD, MASS., E. H. Hollister, York

GREENSBORO, N. C., M. Schiffman, Earlington

HARTFORD, CONN., H. Kohn, Hotel Astor.

HENDERSON, KY., J. D. Jensen (J. D. Jensen & Co.), Breslin.

JAMESTOWN, N. Y., F. L. Chase, Grand

LOS ANGELES, CAL., H. A. Koll (A. Hamburg & Sons), Normandie.

LOUISVILLE, KY., W. C. Kendrick (Wm. Kendrick's Sons), Grand.

# Oppenheimer Bros. & Veith.

## Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM, 2 Tulp Straat.

LONDON, 40 Holborn Viaduct.

CUTTING WORKS, Cor. Union & Nevins Sts., Brooklyn.

MOBILE, ALA., Julius Goldstein, Wellington.
Geo. A. Poetz, Imperial.
MONTGOMERY, ALA., C. L. Ruth (C. L. Ruth & Son), Union Sq.
NEW ORLEANS, LA., J. Goldstein (L. Goldstein & Sons), 258 Church St.
Miss H. Marks (Maison Blanche), 43 Leonard St.
NORWICH, CONN., F. Stanley (Porteous & Marshall), 55 White St.
OXFORD, PA., G. M. Rudolph, Kensington.
PHILADELPHIA, PA., J. Muhr, Astor House.
PITTSBURG, PA., A. A. Gillespie (Gillespie Bros.), Hotel Astor.
L. W. Vilsack, Imperial.
W. Rosenbaum (Rosenbaum Co.), Netherland.
PITTSFIELD, MASS., W. H. MacInnes (Kennedy, MacInnes Co.), Normandie.
PORTSMOUTH, O., C. Zoellner (Otto Zoellner & Bro.), Herald Sq.
ROCHESTER, N. Y., T. P. Maloney (Burke, Fitzsimons, Howe & Co.), Park Ave.
RUTLAND, VT., Mrs. L. M. S. Wheeler, Park Ave.
ST. JAMES, MO., P. F. Slade (Tootle, Wheeler & Motter Mer. Co.), Marlboro.
SAN FRANCISCO, CAL., W. Green, Hotel Astor.
SCHENECTADY, N. Y., Miss E. Felthausen (H. S. Barney Co.), Belvedere.
SMITHPORT, PA., H. W. Rubin, Broadway Central.
SPRINGFIELD, ILL., J. W. Armbruster, Spalding
SPRINGFIELD, MASS., G. D. Sleigh (Forbes & Wallace), Herald Sq.
SYRACUSE, N. Y., W. F. Walker (E. W. Edwards & Son), Albert.
TROY, N. Y., C. F. Doring (Doring Bros.), Herald Sq.
W. W. Loomis (G. V. S. Quackenbush), Wolcott.
Aug. Schnell, Earlington.
UTICA, N. Y., Frank Morath (J. B. Wells Son & Co.), Albert.
WASHINGTON, D. C., T. F. Tinnnan (S. Kann Sons & Co.), Breslin.
WILKES BARRE, PA., J. Leibson, Broadway Central.
WILLIAMSPORT, PA., Mrs. Couch (L. L. Stearns & Sons), St. Denis.
YOUNGSTOWN, O., F. T. Jeannot, New Amsterdam.

---

Two diamond firms have consulted counsel with a view to bringing proceedings against a barber, who is well known in the Maiden Lane district, having for nearly 20 years shaved a number of prominent New York jewelers. Several months ago he called on one of these merchants, saying that he knew where he could sell two diamond rings, and if the gems were entrusted to him he could make a little money for himself. The merchant says that he good naturedly gave the barber two stones and mountings, valued at $95, explaining that these goods could be used as samples, and smaller or larger stones mounted as the buyers might desire. When the merchant, a little later, while he was being shaved, incidentally inquired what had become of the stones the barber said that one of the men, to whom he had expected to make sales, had run away with the gems. The barber was summoned before a magistrate, who, after hearing the testimony, decided that there was no criminal intention on the part of the tonsorial artist, and that the diamond merchant's only recourse was to the civil law. Another firm had a somewhat similar experience. The decision of the magistrate has not been accepted as final, and there may be further developments.


EICHBERG & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
65 NASSAU STREET, (Prescott Building.) NEW YORK.

If You need one or more Diamonds, loose or mounted, write us for a Selection Package.
Right Goods. Right Prices.
Lissauer & Company
2 TULPSTRAAT, AMSTERDAM.
IMPORTERS
EST. 1866.
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RUDOLPH & SNEDEKER
Importers and Cutters of
DIAMONDS
SOLE AGENTS FOR
JULES JÜRGENSEN WATCHES
28 John Street and 65 Nassau Street, - New York

A. ROSEMAN
ESTABLISHED 1872
IMPORTER OF DIAMONDS
MAKER OF DIAMOND JEWELRY
HEADQUARTERS FOR AMERICAN WATCHES.
9-11-13 MAIDEN LANE NEW YORK

THE PASSMORE GEM CO.
LAPIDARIES.
PRECIOUS STONES AND ODD GEMS.
373 WASHINGTON ST., ROOM 97 BOSTON
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**A Stone that Excels**
**—IN—**
**Brilliancy**

**Aquamarine**
or sky-blue Beryl, is a stone of exceptional brilliancy.
Its brilliancy is increased by artificial light.

**From Mines to Market**

**More Effective**
Than many more expensive stones.
Few stones are so appropriate for centers requiring artistic contrast.

**AMERICAN GEM & PEARL CO.**
**14-16 CHURCH ST., NEW YORK.**
LONDON: 16 HOLBORN VIADUCT.
PARIS: 39 RUE DE CHATEAUDUN.

## Fraudulent Imitations of Sheffield Plate.

*Editor* THE JEWELERS' CIRCULAR-WEEKLY:

You will confer a benefit to the trade by republishing this exposure of the fake "Sheffield Plate" clipped from the *Pall Mall Gazette:*

Perhaps of all frauds that of making antique furniture is one of the most successful, so much so that even experts are often deceived. Austrian workmen are particularly clever at this kind of work. "Old" Sheffield plate is another well known fake, and even as you can get your latchkey dipped in silver on the Margate jetty for threepence, so is the faked "old" Sheffield "dipped." The design is first made in copper and then dipped—and, needless to add, shows the copper beneath after a few earnest applications of brush and plate powder. When you think how many years the genuine Sheffield will wear and wash and clean without showing the copper beneath, this seems a particularly wicked and vicious fraud on the collecting public. A partner in a high class firm of Sheffield silver mills once told my friend that they could easily make £5,000 a year more if they lent themselves to copying "old plate," which is now made with the sole intention of cheating the public.

Prior to 1850, an ingot of silver was soldered to an ingot of copper and were rolled out into sheets, from which were made waiters, cake baskets and other articles of hollow ware. The mount, of fruit or flowers, was stamped out of very thin silver, backed with lead and then soldered on the edges or borders of the articles. These goods having a thick surface of silver wore well and would stand wear for a half century or even more—and so gave a great reputation to Sheffield plate.

About 1845 or 1846 the process of electro plating was discovered in England and soon supplanted and displaced the old "close plating" process. Of recent years certain factories in Birmingham, Eng., have copied the old Sheffield patterns in copper and glazing them with not enough silver to last six months or a year. This miserable stuff floods the world and the antique shops masquerading under the name of Sheffield plate.

A few years ago one of our leading jewelers on Fifth Ave., New York, was deceived into importing a lot of this stuff. Upon receiving it they had it tested and found so little silver on it that they paid Rogers & Brother nearly $1,000 for replating it heavily.

Good plate, or nickel silver, is made in this country; in fact for style and quality no better or as good is made elsewhere in the world and he who will pay a fair price for a good article can always get it—but not in department stores. Yours truly,

Glen Ridge, N. J. G. C. W.

---

Wilson Frantz, Lehighton, Pa., has been succeeded by James A. Daubert.

Theophilus Suter, Seattle, Wash., has been succeeded by Frank Briggs.

**STERN BROS. & CO.,**
IMPORTERS AND CUTTERS OF
**DIAMONDS,**
CUTTING WORKS:
138-142 West 14th St., N.Y.
68 Nassau St.,
NEW YORK.
CHICAGO, 103 State Street.
LONDON, 29 Ely Place.

IF IT IS ANYTHING IN THE LINE OF
**AMERICAN PEARLS,**
communicate with
**Maurice Brower, 16 John St., New York.**
HIGHEST PRICES PAID FOR AMERICAN PEARLS.

**HENRY E. OPPENHEIMER & CO.,**
51 Holborn Viaduct, London.
50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.
Tel. 621 Cortlandt
3 MAIDEN LANE, NEW YORK
**DIAMONDS, PEARLS AND PRECIOUS STONES**
MEMORANDUM ORDERS SOLICITED.



A CUTTER AT WORK

## MAKERS OF JEWELRY:

Do you produce many pieces of jewelry that do not take a pearl of one shape or another? Now, for ***Pearls in small and medium sizes,*** 1-20 of a grain to 3 grains, either in Round or Bouton, OUR STOCK IS UNSURPASSED. Our prices, too, are figured at the old rate. ***Ask your neighbor.*** . . Also ***Montana Sapphires, Aquamarines, Peridots, Opals.***

**L. Heller & Son**

New York, 51 Maiden Lane.
Providence, 212 Union Street.
Paris, 5 Cite Trevise.
Idar, 14 Hauptstrasse

TELEPHONE, 219 JOHN. Importers of Precious and Imitation Stones.

ORDER

# DIAMONDS

ON MEMORANDUM FROM

## ALFRED H. SMITH & CO.,

170 BROADWAY, NEW YORK
Corner Maiden Lane.

London, 6 Holborn Viaduct.

Chicago, 103 State Street.

# EDUARD VAN DAM,

CUTTER OF

# DIAMONDS.

## 23-27 CITY HALL PLACE, - NEW YORK

Office, 6th Floor. Cutting Works, 10th Floor Telephone, 4157 Franklin.

AMSTERDAM. LONDON. ANTWERP.

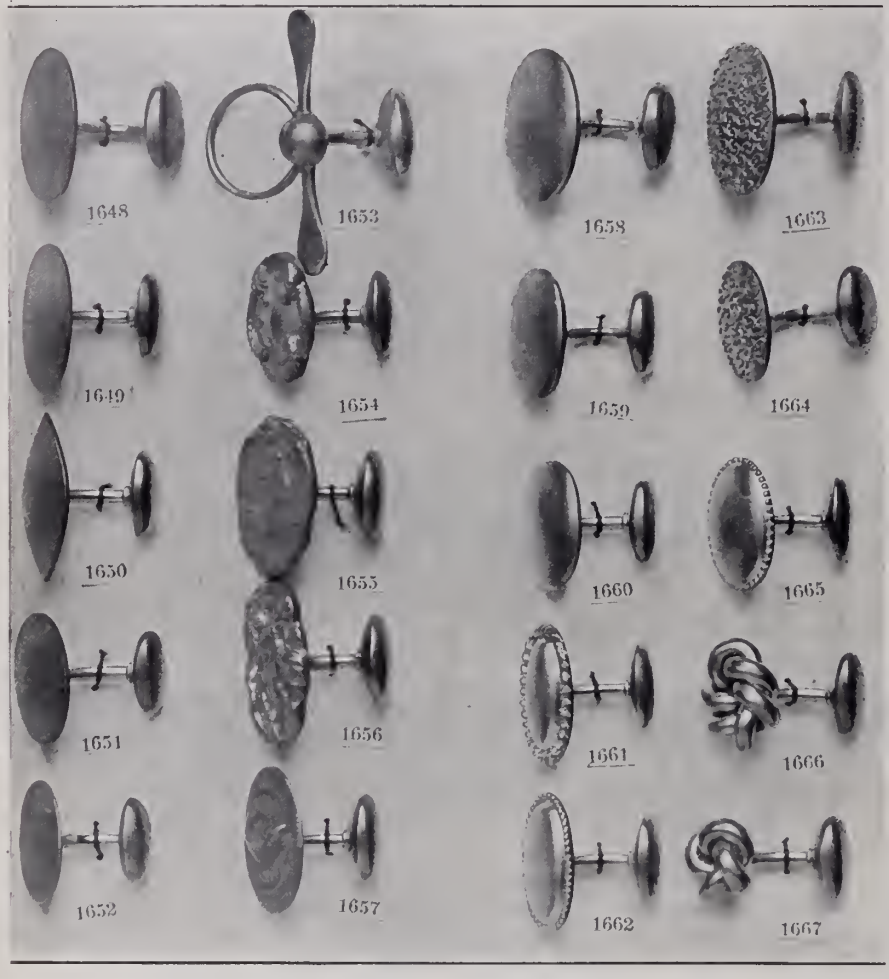
# MEYEROWITZ BROS.,

IMPORTERS OF **DIAMONDS,**

37-39 MAIDEN LANE, NEW YORK CITY.

New and Complete Line of Reconstructed Rubies and Sapphires at Interesting Prices.

# 10 K. Cuff Links
## That sell at sight




The above illustrations show a few designs of our full line of 10 K. Cuff Links. These goods are commanding the attention of progressive jewelers from Maine to California, and are also capturing the trade of customers in all retail stores where they are carried in stock.

**The workmanship is of the finest.**

**Of good weight, substantial, and beautifully finished.**

**With forked-braced posts and also with plain posts.**

A few in your show-window will draw customers into your store, and a sample line in your show-case won't last long. They are "quick sellers."

*Don't miss seeing our full line of Quick-Selling, Popular-Priced Specialties Our new illustrated catalogue is ready. Shall we mail you one?*

**Scofield & De Wyngaert,**

SW TRADE MARK

**Makers of 14 K. and 10 K. Jewelry**

**50 Walnut Street, - - NEWARK, N. J.**


## Baltimore.

Benjamin Kohn, of this city, has bee made the defendant in a suit for $10,00 damages for alleged slander, preferre against him by Harris Himelfarb.

The son of Edw. Kuenne, the jeweler Light and Montgomery Sts., was drowne last week off Wagner's Point, while ath ing with some friends. The body was lat found and interment was made in L Park Cemetery.

"Bob" Slaine, a well known character, was arrested Saturday, c with the larceny of a diamond ring v at $195, from the Castelberg National Jew elry Co. According to Detectives M and Busiek, Slaine obtained the ring fr salesman of the firm early last July, refused either to settle for it or to re rn He was remanded for a further hear

Andrew T. Nord, a watchmaker, Pearl St., was arrested last week, c with the larceny of a gold watch va $40 from Benj. Taft. Mr. Taft asserte the timepeice was left with Mr. Nord t cleaned, and after calling for it repeate the watch was not given to him. Wh Mr. Nord was arrested he exhibited works of what was apparently a watch, saying it belonged to Mr. Taf watchmaker will be given a hearing.

## Importations at the Port of New York

| *Weeks Ended Sept.* 9, 1904, *and Sept* | 1904. | |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $85,686 | $41 |
| Earthen ware | 12,220 | 21 |
| Glass ware | 22,943 | 30 |
| Optical glass | 3,740 | 4 |
| Instruments: | | |
| Musical | 9,709 | 10 |
| Optical | 11,162 | 15 |
| Philosophical | 4,956 | 5 |
| Jewelry, etc.: | | |
| Jewelry | 14,649 | 10 |
| Precious stones | 415,33 | 54 |
| Watches | 30,649 | 3 |
| Metals, etc.: | | |
| Bronzes | 3,60 | |
| Cutlery | 37,15 | 4 |
| Dutch metal | 2,47 | |
| Platina | 7,18 | |
| Plated ware | 2 | |
| Silverware | 5,59 | |
| Miscellaneous: | | |
| Alabaster ornaments | 17 | |
| Amber | 3,5 | 4 |
| Beads | 3,25 | |
| Clocks | 11,427 | 11 |
| Fans | 4,63 | 4 |
| Fancy goods | 6,77 | 7 |
| Ivory | 12,97 | |
| Ivory, manufactures of | | |
| Marble, manufactures of | 23,74 | 11 |
| Statuary | 4,89 | 6 |

## Jewelers Gold Bars Withdrawn a Exchanged at New York.

*Week Ended Sept.* 9, 190

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $ |
| Gold bars paid depositors | |
| Total | $40 |

The gold bars exchanged for gold co ported as follows:

| | |
|---|---|
| Sept. 5 | $11 |
| " 6 | 42,044 |
| " 7 | 57,8 |
| " 8 | 41,615 |
| " 9 | 56,11 |
| Total | $311,19 |

Smith & Son, Cheboygan, Mich., have solved. The business is being continue by Sam C. Smith.





ESTABLISHED 1876.

TRADE-MARK

# HARRISON'S

## Mounted

# Silk Umbrellas

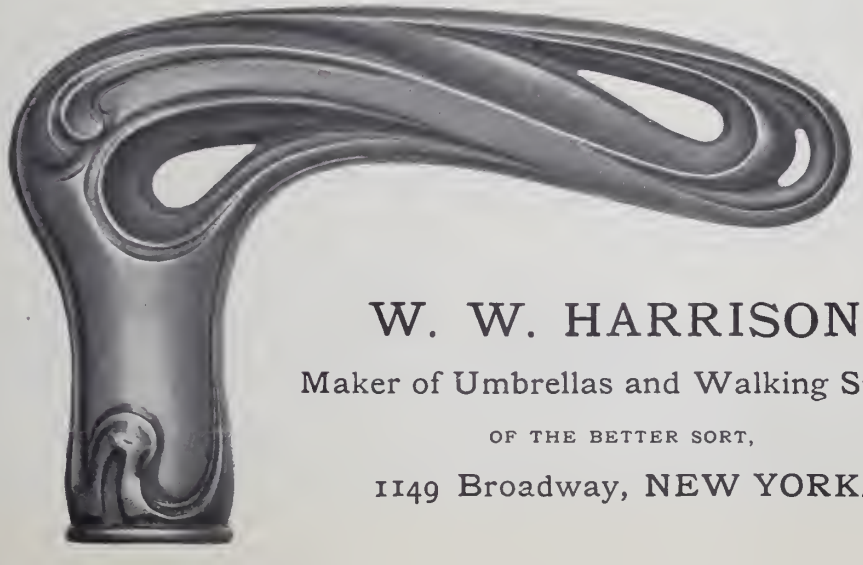
and

# Walking Sticks

appeal to people of taste and those wanting the exclusive in make and finish.

Our Gold-Headed Ebony Canes have stood the test for the last quarter of a century.

***No Dry Goods or Dry Goods Department Stores Sold.***





## W. W. HARRISON,

Maker of Umbrellas and Walking Sticks

OF THE BETTER SORT,

1149 Broadway, NEW YORK.

Sterling Silver



C 882



C 869



C 870



C 854

If you want any thing in this line we can supply you from our large assortment, a few samples of which we present for your consideration



C 868



C 852



C 871

Simpson, Hall, Miller & Co.

INTERNATIONAL SILVER CO., SUCCESSOR

WALLINGFORD, CONN., U.S.A.

NEW YORK, CHICAGO, SAN FRANCISCO, TORONTO.

THES... HALF ... WID...

# rait Frames



C 878



C 887



C 863





C 859



C 862



C 855



C 883

## Simpson, Hall, Miller & Co.

INTERNATIONAL SILVER CO.
SUCCESSOR.

Manufacturers of everything in Sterling Silver Ware

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# Silversmiths to the American People

# THE GORHAM.

## TO THE JEWELRY TRADE.

¶ The Gorham Mfg. Company beg to announce that they have moved to the New Gorham Building at Fifth Avenue and Thirty-sixth Street, New York.

¶ Advantage is taken of this opportunity to impress upon their friends in particular and the trade in general their earnest desire that the New Building may be regarded as the headquarters of jewelers who may visit New York.

¶ Special accommodations have been reserved for them and every facility is tendered to further the transaction of their business not only with ourselves but, by appointment, with other houses. Here their letters may be addressed and here business appointments made.

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LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

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*No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.*

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### Need of a Federal Law Covering Stamping.

FROM the comments, notices and letters received by this journal from members of the jewelry and kindred trades in all parts of the country it is evident that the movement inaugurated some time ago to introduce into Congress a bill forbidding interstate commerce in articles of gold and silver which shall have been improperly marked, is a subject of vital interest to all branches of the industry and one to which the retailer as well as the wholesaler and manufacturer must give careful attention, as its importance to the trade at large can hardly be dwelt upon too largely.

The bill which THE CIRCULAR-WEEKLY has had drafted and which will be introduced into Congress at the next session, is one that we can heartily recommend to the trade at large for its endorsement, inasmuch as it has not only been carefully drawn to put a stop to the fraudulent and spurious stamping of the precious metals, by which dealers and the public alike are swindled, but it has also been drawn to meet all the constitutional requirements necessary to bring the enactment of such a law within the power of the Federal legislature. To draw an act that will strike against the evil is not a work that requires much trouble or study, but to make this act one which would not be laughed out of the committees in Congress, on the ground of unconstitutionality, was a task exceedingly difficult, and was only accomplished after many years of study of the laws on similar lines which have been declared constitutional by the Supreme Court of the United States. That we have succeeded in having had drafted a perfect statute of this kind, is not claimed in any way by either this journal or the members of the trade who have endorsed the measure, and that slight amendments may have to be made before or after introduction is generally conceded. For this reason jewelers in all branches of the trade are asked to carefully consider the subject and forward any suggestions that they may have to this journal before the Act is finally introduced.

THE CIRCULAR-WEEKLY'S bill is not the only one drafted to meet the evil of fraudulent stamping by national legislation. A most drastic measure has already been put in the hands of Congressman Vreeland, of New York, for introduction into the House of Representatives, and it is announced that the New England Manufacturing Jewelers and Silversmiths' Association has appointed a committee to draft an act with the same purpose in view. This simply shows the vital importance attached to the subject by the trade in general, and it is sincerely to be hoped that before Congress is asked to seriously consider the question, the trade will be united in their support of one of the three bills. THE CIRCULAR-WEEKLY stands ready to give hearty and steadfast support to any measure which the trade at large wants, provided that the bill be of a general character, applying to the whole trade, and drawn in the interest of no clique, faction or particular branch of the industry; and further that it be a measure clearly constitutional on its face—one on lines similar to acts which the Supreme Court has decided are within the jurisdiction of the Federal Government. These qualities we can absolutely claim for our own bill, and for this reason alone it has our approval, but we will give equal support to any other measure having the same qualifications, no matter from whom or from what source it emanates. We consider this purely a fight for honesty and decency in business methods in which all interests and ideas should be made subservient to the one main purpose, that of obtaining just and honest protection to the trade and public as a whole.

### An Interesting Test Case.

A PROSECUTION was begun in New York Thursday under Section 361B of the Penal Code of New York that will be followed with interest by all members of the trade living in States having laws relating to the marking of silver, inasmuch as it will probably force an interpretation of the meaning of the clause relating to the use of the words "coin" or "coin silver," which is almost identical in all the statutes of States having laws on the subject. The complaint alleges that there is a violation of the code by the sale of spoons marked "Extra Coin Silver Plate," which bear a very small proportion of silver, the claim being made that the use of the words, "coin silver" in the mark is a violation of the statute, even when used in conjunction with the words, "extra plate." In this instance the words "coin silver" the first above the second separated the words, "Extra" and "Plate."

In support of this claim the complainant cites a conviction by the Court of Special Sessions of the Peace in New York (the same court in which the present case will come up for trial) of the manager of a store in New York who had sold a spoon bearing a similar mark, some years ago. The defendant in that case was fined $100, the court deciding that the mark was a violation of the law. In that case, however, no attempt was made to get a clear interpretation of the law from one of the appellate courts; the prisoner simply paid the fine and let the case end there. In the present instance there is no doubt that a stiff fight will be made, and the case probably carried to the highest courts of the State, that the statute may be properly interpreted. The defendant will no doubt rely on that clause of the law which provides that the mark or stamp must indicate and denote that the component parts of the article are 900 fine, and will claim that the use of the words "coin silver" in colocation with the other words of the stamp do not indicate such fineness.

Whatever be the outcome of the case it will be watched with interest by all who believe the State "stamping" laws to be important to their craft, because it will probably result in the knowledge of the full scope of the law in its application to forbidden marks when used in conjunction with other words or devices.

About $400 in money and jewelry was stolen from the establishment of Bilow, Rathbone & Co., So. Boardman, Mich., a short time ago by thieves, who dynamited the safe. Bloodhounds were sent out, but the thieves escaped.

## New York Notes.

No difference in the management of the American Watch Case Co., 9 Maiden Lane, will result from the death of Moses Weis, which was chronicled last week.

Mrs. Frances Louis Holmes, widow of the late Wm. Holmes, who was formerly in business in the jewelry trade in Maiden Lane, died last week at her home, 397 Sixth Ave., Brooklyn.

While a squad of policeman were passing one day last week, one of the horses became frightened at a passing automobile and backed into the window of Pickslay & Co.'s store, Fifth Ave. and 27th St., smashing the glass.

Oct. 23 is the day set for taking up the customs calendar in the United States Circuit Court. It is understood that an unusually large number of cases involving the duty on jewelry and kindred lines will be presented.

An action for damages has been brought in behalf of Robert Francis Wilson, by guardian, against the Ansonia Clock Co. It is claimed that the boy, while in the defendant's employ, fell down a stairway and was injured.

By mutual consent the firm of Bent & Kohl, diamond cutters and polishers, at 16 John St., has been dissolved, Daniel Kohl retiring. The business will be continued at the same address by the senior member, Charles H. Bent.

Calvin E. Fritts, a jeweler of Sag Harbor, L. I., has come into possession of a pair of duelling pistols, supposed to have been taken by Commodore Paul Jones, when the *Bon Homme Richard* captured the English frigate *Serapis*, July 23, 1779.

Samuel Hochhaus, with Malliet & Maxwell, New York, has returned to the office after a five weeks' illness at the Mount Sinai Hospital, where he was operated upon for appendicitis. Mr. Hochhaus is now almost fully recovered and expects to start this week on a trip to the cities of the east.

W. E. Cohn, of the Cohn Mfg. Co., 59 Nassau St., recently selected for the company's employ a force of men experienced in the manufacture of side and back combs. After this the concern will concentrate its business in imitation and genuine tortoise shell combs mounted in 10 and 14 karat gold.

In a series of illustrated articles being published in the New York *Evening Mail*, there appeared last week a picture of Wm. Scheer, manufacturing jeweler, 544 Fifth Ave. Besides calling attention to Mr. Scheer's jewelry business the article speaks of his predilection for yatching and fishing, and of the merits of his twin screw yacht, the *Venture*.

A man who gave the name of Frank Malone, 110 S. 2d St., Brooklyn, and said that he was a diamond merchant, was arrested Saturday night at Coney Island on a charge of intoxication. When he was searched at the station house there were found in his pockets about $1,000 in currency, and 25 diamond rings in which were set about 90 diamonds and other precious stones.

Articles of incorporation were filed last week at Albany by the Datos Diamond Dredging Co., which is to have offices at Warwarsing, in Ulster County, and is to engage in mining operations with the expectation of producing diamonds or precious metals. The authorized capital stock is $8,000,000, and the directors include: M. J. Fenton, W. S. Andrews and W. R. Mitchell, New York.

New York creditors of Robert Castelberg, Jr., have been informed that his relatives in Baltimore now know where he is and assurances have been given that all debts will be paid.

Dr. George F. Kunz, of Tiffany & Co., has received from the State Department at Washington official notice of his appointment as the delegate from the United States to the International Congress for the Study of radiology and ionzation to be held this month in Liege, Belgium. A diploma was also received last week by Dr. Kunz from the United States Government Board, Louisiana Purchase Exposition, in recognition of his services as collaborator in the Interior Department's exhibit in radio-activity.

The Irons Normandy Co., Atlanta, Ga., which recently opened New York salesrooms and offices at 14 Maiden Lane, will also conduct here the New York branch office of Simeon L. & Geo. H. Rogers, Hartford, Conn., manufacturers of plated ware, and also of the Middletown Plate Co., manufacturers of plated hollow ware. Joseph Irons, in charge of the New York office, has associated with him J. W. Ackerman and L. L. Axleby, and the three will call on the trade in the interest of the several houses.

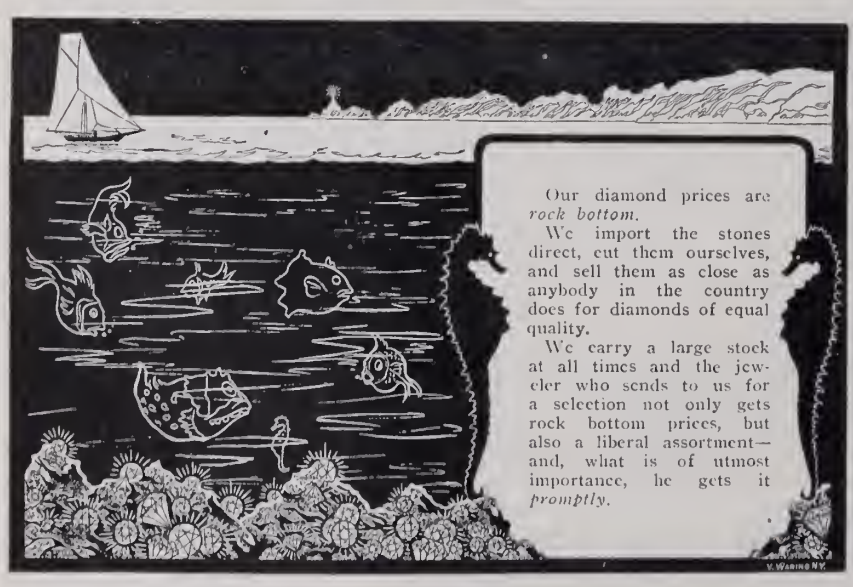
In a political speech made last week by Thomas L. Reynolds, candidate for the Democratic leadership in the 27th district, he took occasion to deny a story that he had tried to pass two "queer" notes supposed to bear the name of the Ansonia Clock Co. He said that he was asked to buy two notes of the company for $50,000, and supposing that they were genuine he had agreed to take them, but that they were never produced, and he never even saw them. Afterward the report that the notes were forged was circulated.

Tiffany & Co., New York, won their contest in the Supreme Court in New Mexico which decided last week in the company's favor the suit involving the title to the celebrated turquoise mine, known as the Chalchuttę mine. Mariano F. Sena claimed a right to the land in a patent dating back to 1728. This is the second time that the courts in the territory have decided against him so that it is not expected that any further question will be raised as to the company's ownership of the mine from which it is said to obtain a large proportion of the turquoises used in its jewelry.

Entering the store of John Spiess, 1403 Broadway, Brooklyn, last Saturday, a well dressed young man asked to see a diamond ring which was in the show window. Mrs. Spiess, who was behind the counter, laid the ring on the show case, whereupon the young man grabbed it and ran. The police were notified but have not yet caught the thief. He is described as a man about 23 years of age, five feet six inches in height, weighing 135 pounds, slim, with light complexion, hair and mustache. He wore a dark suit and a derby hat with a flat brim.


ROCK BOTTOM PRICES ON

**DIAMONDS.**




CROSS & BEGUELIN

*Importers and Cutters of Diamonds and Precious Stones*

43 Rue de Meslay, PARIS Telephone, 2188 Cortlandt 17 Maiden Lane, NEW YORK

A quarterly dividend of one per cent. on he preferred stock, payable Oct. 2, has been leclared by the International Silver Co.

Under the terms of extension a 10 per ent. dividend is being sent out by the Jew-lers Association and Board of Trade to he creditors of M. F. Smith, Indianapolis, nd.

Sigmund Wyler, 4 W. 28th St., will eturn next week from his trip abroad, dur-ng which he has visited the important cities of Germany, England, France, Italy and Switzerland. At Zurich he met his par-nts, who reside there.

Frank J. Pierce, who has been with the Wosoma Clock Co., in this city, for the last 10 years, has entered the employ of the Ses-sions Clock Co., at the New York office, 37 Maiden Lane, and will call on the jobbing rade in and around New York.

In making the preliminary arrangements r the departure of the members of the Boost Club, as well as the other New York rganizations, for the St. Louis Stationers' Convention, it has been practically decided to leave New York Saturday afternoon, ar-riving at St. Louis Sunday night. Members of the Boost Club, on making known now heir desire, will receive cards entitling hem during their stay in St. Louis to the privileges of the golf links and club house of the Glen Echo Club. All who intend to oin the eastern delegation are requested to notify at once L. E. Waterman, 173 Broad-way, New York.

Jewelry valued at $250 was stolen one night about a week ago from the store of Rudolph Benov, 641 Myrtle Ave., Brook-lyn. The side window was broken, giving an entrance to the thieves who then took six dozen rings, six parlor clocks, and some other articles. The police were notified and a day or two later one of the detectives ar-rested on the street Chas. McKeever, a 12-year old boy who wore an expensive-look-ing ring which was too large for his finger. The boy said that his sister had given him the ring, and when she was seen she said that it had been given to her by Geo. Reilly, 21 years old, of 31 N. Elliott Pl. Reilly was taken to the Police Station where sev-eral other rings were found in his posses-sion. He denied that he stole any of the rings, and said that he had bought from Mr. Benov the one which the McKeever lad was wearing when he was arrested. Reilly's examination was set down in the Myrtle Ave. Court for Sept. 19.

The affairs of James M. Bloomfield, a diamond broker, whose sudden death was announced Aug. 9 in THE CIRCULAR-WEEK-LY, have been practically adjusted without any litigation. For a time there was talk of suits being brought against certain pawn-brokers with whom Mr. Bloomfield pledged quantities of diamonds and other goods. Wm. Kleinschmidt, of Kleinschmidt, How-land & Co., 170 Broadway, took charge of matter on behalf of the several creditors, whose claims aggregated nearly $40,000, the widow being appointed administratrix of the estate at his suggestion. The effects of Mr. Bloomfield, including the pawn tic-kets, were turned over to Mr. Kleinschmidt, who in turn has allowed the several credit-ors, on submitting proper proofs, to obtain the tickets calling for their property. It is understood that the creditors have now re-deemed practically all the property which Mr. Bloomfield pledged, and their losses are not as high as they might otherwise be, as the amounts advanced by the pawnbroker were not nearly up to the full value of the goods.

According to charges made last week by Arthur J. Heaney & Co., pawnbrokers at 214 Atlantic Ave., Brooklyn, jewelry valued upwards of $10,000 was stolen by Mary Drennan, a scrub woman, who was placed under arrest. Her nephew, Michael J. Ryan, 20 years of age, was also arrested at Sheldrake, Sullivan County. Morris Lipp-man, dealer in pawnbrokers' goods at 600 Broadway, New York, was arrested on the charge of receiving a portion of the goods. The specific accusation against Ryan is the theft of a diamond ring valued at $350. Mrs. Drennan, the police say, made a con-fession that Ryan, who had lived at her home until a short time ago, devised a plan of plundering the pawnshop. While she was at work she had opportunities of picking up articles of value, and this pilfer-ing went on for a considerable time, without being discovered. John E. Dooley, the man-ager of the shop, says that recently a man who had pledged a $350 ring called for it, and when it could not be found, an inven-tory was taken which indicated that articles valued above $10,000 were missing. De-tectives questioned Mrs. Drennan and her arrest followed. In the Butler St. Police Court, Brooklyn, Mrs. Drennan was held in $3,000 bail to await the action of the Grand Jury, and Ryan was held in the same amount. Lippman denied that he had any knowledge of the fact that the goods were stolen and was held in $1,500 bail.

L. W. Adler, with L. Adler & Son, 87 Maiden Lane, who met with a peculiar acci-dent while in Philadelphia, about 10 days ago, is back in New York, and again able to attend to business. Mr. Adler went to the barber shop in the Continental Hotel in the Quaker City for the purpose of being shaved. While the barber poised the razor


C. DORFLINGER & SONS,

FINE GLASSWARE.

*PLAIN, ENGRAVED, CUT, AND ROCK CRYSTAL DECORATIONS*

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*Our New Brochure of Table Service for the Asking.*

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JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

above his lip, Mr. Adler suddenly sneezed with the result that the sharp razor gashed his nose, severing the cartilage. He was hurriedly taken to the Jefferson Hospital, where two stitches were taken in the nose, and the wound is now healing. Mr. Adler says that before the sneeze he had just time to raise a warning hand which, however, the barber did not heed. Postal cards having the salesman's picture with a mark across the nose have been sent out by him to the trade with the announcement, "They cannot kill me."

J. W. Armbruster, of the Illinois Watch Co., was among the visitors this week at the office of THE CIRCULAR-WEEKLY.

W. S. Ginnel, of Henry Ginnel & Co., 31 Maiden Lane, was one of the passengers on the Bar Harbor express bound for New York, which met with an accident one day last week. The engine became disabled and the train was for a time on a down grade, gaining speed, and beyond control. Fortunately the train came to a stop before any serious damage was done, and most of the passengers who were in the sleepers did not know that anything unusual had happened.

The 50th anniversary of William M. Harker's employment by the house of J. B. Bowden & Co., 1 Maiden Lane, was on Friday remembered by the firm in the gift of a handsome silver loving cup, and on Saturday by his fellow employes with a quiet dinner at a near-by hotel and another silver loving cup. Mr. Harker was a boy of 13 Sept. 10, 1855, when he went into the employ of the Bowden firm, and has remained with the house for half a century, excepting that time when he was fighting in the Civil War. He is now superintendent of the firm's factory. He was born in New York City on Sept. 28, 1841.

Mrs. Louis M. Archard will continue the business of her late husband, Edward T. Archard, at 208 West St., under the old style. James Calderwood, who for 20 years has been watchmaker for the concern, will manage the establishment. Mr. Archard died Aug. 18. He was the son of Edwin Archard, who established the business in 1836, and in 1874 opened the West St. store. In 1895 the son, who had learned the business with his father, opened a store on Columbus Ave., and in 1902 he succeeded his father in business.

A studio-workshop has been opened at 48 W. 22d St., New York, by Heineke & Co., a new firm which will make a specialty of the production of artistic jewelry to special order for the high class trade. The firm is composed of Alfred Heineke, who was until recently designer with Wm. Scheer; Charles Appeldorn, formerly with Tiffany & Co., and more recently with Wm. Scheer, and Hans Brassler, who was recently designer for McTeigue, Manz & Co. As Messrs. Heineke, Appeldorn and Brassler are all expert designers and practic workmen, the combination is regarde in the trade as especially happy and o that will no doubt be a factor in the achiev ment of success by the new firm.

In the store of Bernard Berkowitz, Cooper Sq., a young man called last we to see a diamond ring. The jeweler show several rings selling at $5, and the you man asked to see some of better quali A $50 ring was shown to him, and aft he had looked at it he said that he wou take one of the $5 rings, which he ask the jeweler to put to one side for him, sa ing that he would call for it in the eveni As the young man walked out the jewele wife, who had been watching him, grabb him by the collar and accused him of sli ping the $50 ring on his finger. Mrs. Ber owitz, who is a large woman, held the you man until her husband came to her assi ance. They called a policeman, who plac the young man under arrest, and the $ ring was taken from his finger. He w arraigned the next day before Magistra Finn, to whom he said that he had not i tended to steal the ring, but had paid $5 it, and intended to pay the remainder instalments. The Magistrate ordered t ring returned to the jeweler, and said th the young man could sue to get back t $5, unless the jeweler voluntarily return the amount.


# THE ORIENTAL BANK.

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Surplus and Profits, 1,000,000.00.

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LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

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W. H. STRAWN, Ass't Cashier

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376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, $850,000
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Offers a favorable market for short and long time jewelry and diamond paper

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*CONVENIENT LOCATION,*
*AMPLE CAPITAL,*
*LARGE SURPLUS,*
*LONG EXPERIENCE.*

*FREDERICK B. SCHENCK, President.*

*MILES M. O'BRIEN,*
*WILLIAM H. TAYLOR,* } *Vice Presidents.*

*JAMES D. LOTT, Cashier;*
*EMIL KLEIN, Asst. Cashier.*
*ALFRED W. DAY, Asst. Cashier.*

*Capital, . . . $3,000,000*
*Surplus, . . . $3,000,000*

*Broadway, Corner of Dey Street,*
*New York.*



## OUR TRAVELING REPRESENTATIVES.

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

Traveling representatives in Toronto, Ont., last week, included: J. Cohen, Sloves & Cohen, and F. T. Trebilcock, Trebilcock, Avey & Co.

Traveling representatives who visited San Francisco, Cal., recently, were: R. Rumson, H. F. Barrows Co.; H. F. Tourtellot, Waite, Thresher Co.; K. L. Taylor, Riley, French & Heffron; W. H. Thornton, Powers & Mayer; Mr. Kelckner, Theodore W. Foster & Bro. Co.; Ernest Block, Louis Stern & Co.

Among the traveling representatives who visited Indianapolis, Ind., last week, were: Charles E. Bride, Bride & Tinckler; Leo Heilhrun, Leo Heilrun & Bro.; Joseph Cowan; T. E. Bowne, E. Ira Richards & Co.; Bert Ganz, Gustave Fox Co.; W. H. Warrington, C. G. Alford & Co.; I. Price, Louis Strasburger's Son & Co.; Fred H. England, Frohlichstein & England.

Among the traveling representatives who called on the Louisville, Ky., trade, last week, were the following: Leverett S. Lewis, Jung, Staiger & Klitz; E. E. Field, Roy Watch Case Co.; Mr. Payne, L. Gutmann & Sons; Adolph Rosenthal; Henry McPeters, H. G. McFaddin & Co.; Mr. Wolff, Nat. Wolff & Co.; P. M. Hurley, W. J. Feeley & Co.; Chas. Miller, Weintraub & Co.; L. H. Smith, Bippart, Griscom & Osborn; Chas. E. Bride, Bride & Tinckler; Mr. Wolf, Carlowitz & Co.

Traveling representatives who called on the trade in Omaha, Nebr., last week, were: G. A. Jewett, Hamilton & Hamilton, Jr.; Edwin S. Strauss, Jacob Strauss & Sons; Chas. E. Howes, E. L. Logee & Co.; W. R. Eliot, International Silver Co.; Rud L. Kintz, E. G. Webster & Son; W. F. Neft, Maple City Glass Co.; Walter R. Shute, Kohn & Co.; Max Gluck, H. F. Hahn & Co.; R. A. Wilkinson, J. J. Sommer & Co.; Harry B. Kennion, Parks Bros. & Rogers; Frank W. Collom, J. J. White & Co.; G. W. Cureton, Henry G. Lefort; F. L. Pettee, Waterbury Clock Co.; William A. Lamb, Geo. H. Fuller & Son Co.; E. A. White, Geo. L. Vose & Co.; G. H. Howard, Mason, Howard & Co.; Mr. Melchor, Geneva Optical Co.

The following traveling representatives visited the trade in Lancaster, Pa., recently: E. W. Dellar, William S. Hick's Sons; D. Fox, Lyons Gem Co.; Mr. Claxton, Dennison Mfg. Co.; Robert V. Curran, F. W. Sackett; R. A. Hunken, J. B. Bowden & Co.; M. Scheinman, Rockford Watch Co.; F. C. Bonnan, F. & F. Felger; Thomas M. Schroeder, Schickerling Bros. & Co.; A. C. Wurster, Edward Todd & Co.; A. W. Bogart, Waterbury Clock Co.; Arthur L. Hancock, N. H. White & Co.; C. G. Walker, Pairpoint Corporation; Mr. Wally, Wolfsheim & Sachs; J. E. De Wyngaert, Scofield & De Wyngaert; Fred Crane, Mandeville, Carrow & Crane; Harry Lissauer, Jacobson Bros.; H. T. Day, Edmund E. Robert; Fred O. Peacock, Joseph Tomkinson; L. A. Burt, R. Wallace & Sons Mfg. Co.

The trade at Pittsburg, Pa., was, last week, visited by the following traveling representatives: Wm. Rosenberger, A. Wallach & Co.; J. R. Palmer, Schickerling Bros. & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; F. E. Winship, H. C. Fry Glass Co.; W. H. Shiman, Shiman Bros. & Co.; D. Schwab, Ciner & Sceleman; C. LeB. Snedeker, Rudolph & Snedeker; George L. Jann, C. F. Rumpp & Sons; Frank L. Wood, Ludwig Nissen & Co.; Wade W. Williams, Warren & Williams; Arthur Bradshaw, Meriden Britannia Co.; Donald LeStage, H. D. Merritt Co.; Wm. H. Middlebrook, B. A. Ballou & Co.; J. M. Morrow, American Watch Case Co.; Jesse Carpenter, Horton, Angell Co.; Charles S. Peckham, J. H. Peckham & Co.; Wm. F. McGowan, Chapman & Barden; C. E. Settle, estate of O. M. Draper.

The following representatives of wholesale firms were in Kansas City, Mo., last week: E. J. Walter, B. F. Briggs & Co.; Harry Scofield, Scofield, Melcher & Scofield; Charles Battey, Schofield, Battey & Co.; Fred Brigham, Cheever, Tweedy & Co.; Walter Marble, Bugbee & Niles Co.; W. S. Sparrow, Stern Bros.; Louis Jones, C. A. Marsh & Co.; Louis Fay, R. F. Simmons Co.; William Kl... ney, Theodore W. Foster & Bro. Co.; Frank ... lum, J. J. White & Co.; R. L. Clark, Towle ... Co.; Harry Kennion, Parks Bros. & Rogers; H ... Silk, Moore & Son; H. C. Rowbotham, Schra... Wittstein Co.; H. C. Bliss, Bliss Bros. Co.; ... man Strauss, Louis Kaufman & Co.; E. Ma... Bauman-Massa Jewelry Co.; Sol H. Veit, H... Froebel & Co.; E. Baumgarten, M. F. Barg... Co.; R. E. Macdonough, C. G. Alford & Co.

Traveling representatives who visited the ... cinnati, O., trade, during the past week, inclu... A. Rosenbaum, L. Witsenhausen; William F... Corey & Reynolds Co.; J. R. Palmer, Schic... ling Bros & Co.; W. Sumner Blackinton, S... Bigney & Co.; Jesse Carpenter, Horton, An... & Co.; J. Fox, Fox & Co.; Fred Kennion, ... T. Mauran Mfg. Co.; Mr. Huhan, Potter & ... finton Co.; W. S. Sparrow, Stern Bros. & ... Donald Le Stage, H. D. Merritt Co.; Arthur L... shaw, International Silver Co.; Max Jacoby, M... chester Mfg. Co.; H. A. Scofield, Scofield, ... cher & Scofield; Harry Mix, Wightman & Ho... Co.; S. Arnstein, Arnstein Bros. & Co.; Franl... Wood, Ludwig Nissen & Co.; Charles S. Peckl... J. H. Peckham & Co.; E. A. Reed, Reed & Bar... Edw. L. Johnson, R. M. Johnson & Son; S... Corbin, Waterbury Clock Co.; C. M. Newe... C. F. Monroe Co.; Mr. Williams, Warren & W... iams; H. Rosenthiel, B. H. Davis & Co.; Ott... nauer, Oppenheimer Bros. & Veith.

The following representatives called on the t... in St. Louis, Mo., last week: H. R. Black... Champenois & Co.; William F. Koch, Amer... Morocco Case Co.; F. D. Newburger, R. Blac... ton & Co.; H. B. Rogers, Whiteside & Blank... Williams, Fera & Kadison; E. A. Dorrance, T... Jewelry Mfg. Co.; G. A. Jewett, Hamilton & H... ilton, Jr.; G. W. Harper, Stott Bros.; Walter... Shute, Kohn & Co.; D. Riddell, Adolph Str... & Co.; Charles C. Silk, Moore & Son; F. H. Bl... Hammel, Riglander & Co.; E. J. Walther, D... Briggs Co.; Mr. Fox, Fox & Co.; S. H. Bro... Osthy & Barton Co.; W. S. Blackinton, S. O... ney & Co.; H. A. Allen, C. H. Allen & Co.; Mr... lett, Fletcher-Burrows Co; George E. White W... & Rounsville; Harry H. Miller, Hutchison & H... tis; Joseph S. Frank, Sussfeld, Lorsch & Co... hert Cohn, William Loeb & Co.; Donald Le S... H. D. Merritt Co.; John S. Cunningham, E... Spencer Co.; J. W. Stoneburner, Capron ... Ralph Cole, Smith & Blackinton; B. Hyn... Hirsh & Hyman; J. Hildebrand, H. C. Li... & Co.; W. S. Metcalf, Plainville Stock ... F. J. Wirtz, Martin, Copeland & Co.; F. F... ton, Fontneau & Cook Co.; Geo. L. Paine, Ge... Paine Co.; Geo. Lowenthal, L. & M. Kahn & C...


# DIAMONDS

WHEN you need mounted diamond pieces, large or small, if you will order of us, stating what you want, and about the prices you want to pay, we will convince you that our stock, both in variety and range of prices, is adequate to supply your wants.

Diamond Rings,
Diamond Pendants,
Diamond Scarf Pins,
Festoon Necklaces,
La Vallières.

Catalogue illustrating these goods sent on request.

HAYDEN W. WHEELER & CO.,
TWO MAIDEN LANE, NEW YORK.


## Awards in Contest for Prize Designs ... Apprentices Workmanship.

SOME TIME ago attention was ca... these columns to the contest inst... by the *Journal der Goldschmiede-Kuns...* Leipsic, Germany, in which prizes were ... fered to jewelers who would furnish ... best drawings of designs, and to jewe... apprentices, who would furnish the ... specimens of workmanship. At the ... annual meeting of the Alliance of Ger... Jewelers, Gold and Silversmiths at Mun... held last month, a committee of the ... competent members of this alliance ... appointed to award the prizes and the ... lowing is the list of the awards as repor... by this committee:

FIRST CLASS—DESIGNS

First prize (100 marks) Motto "... Heinrich Joseph, Berlin.

Second prize (95 marks) Mo... "Auguste," Wilhelm Leitner, Breslau.

Third prize (50 marks) Mo... "Juwel II," Wilhelm Homburg, Hanau-on-Main.

Fourth prize (1 monogram album, v... 41 marks): Motto, "Prag." J. Reim... Hanau-on-Main.

First honorable mention Motto "M... Max Reichelt, Berlin.

Second honorable mention Motto ...

George Bastanier, jeweler, of Pforz-
n.

ND CLASS—APPRENTICES SPECIMENS OF WORKMANSHIP.

rst prize (30 marks): Motto, "Eviva
n," Berthold Fritze with William Pitt,

cond prize (20 marks): Motto, "Hans,"
s Gruhl with Paul Hoch, Berlin.
ird prize (15 marks): Motto, "Noris,"
ed Köhler, Nürnberg, with Wenzel
., Hanau.
rst honorable mention: Motto, "Gold
Platinum," F. Smith with Paul Hoch,
n S.
cond honorable mention: Motto, "Mis-
T Heinze with J. Th. Heinze, Dres-

ne others were also mentioned for
praiseworthy efforts.

pt C F Herrick, mayor of Indepen-
e, Ia., and a pioneer jeweler, died last
k of cancer of the intestines. Mr. Her-
came to Independence in 1856. He
a member of the 11th Illinois regiment
ng the war and afterwards, in 1864, of
46th Iowa infantry, as captain.

B. Andrews, Berwin, Ind. T., acci-
tally dropped a revolver from his pocket
ut a week ago, and the weapon dis-
rged the bullet, striking Mr. Andrews in
thigh and ranging upwards through the
stines. Death resulted a few hours
r. The deceased had conducted a small
ch and jewelry repairing establishment
he above mentioned place. It is believed
his relatives live in Texas.

## News Gleanings.

E. I. Dickinson has sold out his store in Gardiner, Ore., to E. Haskell.

Ferdinand Hirzy, Rhinelander, Wis., has left for his old home in Austria.

E. F. Renaud has succeeded to the business of Jules Renaud & Son, Keokuk, Ia.

The death is reported of I. H. Hart, a jewelry and curio dealer of Manitou, Colo.

Edward Sutter has been succeeded in business in Lewistown, Mont., by Sutter & Sutter.

C. E. Range, Trenton, Mo., has been appointed local watch inspector of the Q. O. & K. C. R. R.

Beinhorn & Meier, Winona, Minn., celebrated the second anniversary of their business career Sept. 2.

Adolph Fox, Lima, O., contemplates closing out his business, at that place, and moving to Philadelphia, Pa.

J. Harry Halt is enlarging his store in Mount Holly, N. J., and making extensive improvements in the interior

Daniel Sharp, Elk Point, S. Dak., has succeeded to the drug business of S. J. Eriksen, in Garretson, S. Dak.

F. D. Wermuth, New Matamoras, W Va., contemplates moving to Sistersville, in the same State, where he intends to continue business.

Fred E. Vaissiere has purchased the jewelry store of the late J. E. Veal, Jr., Rome, Ga., and after making alterations will open for business about Oct. 1.

The large plate glass window in the store of E. F. Starks, Newpoint, Ind., was recently broken by thieves who secured about $100 worth of stock. There is no clue.

Allen Peters, Allentown, Pa., was taken to a local hospital recently, suffering from lacerations and bruises sustained in an automobile accident. His injuries are not serious.

The floor in the store of Oliver P. Davis, Fulton, N. Y., was flooded by water during a severe storm, at that place, a short time ago. No serious damage was done.

The National Board of Fire Underwriters have offered a reward of $250, to stand good for one year, for the detection, conviction and punishment of the person who set fire to the home of John Krank, the Schenectady, N. Y., retail jeweler. The authorities are still conducting an investigation.

Theodore S. Little, East End, Pa., who mysteriously disappeared about two weeks ago, and for whose safety considerable anxiety was felt, was recently located in the west. Before going away, Mr. Little drew all his savings from the bank and also mortgaged his property, taking the proceeds, about $10,000, with him.

The store of M. Goldsmith, Ardmore, Ind. T., was entered a short time ago by thieves who stole a large amount of jewelry and watches. Warrants were subsequently issued for the arrest of the members of a gypsy camp, near Ardmore, but none of the stolen articles was recovered. The prisoners surrendered a promiscuous lot of silverware, valued at several hundred dollars, which the police believe is the result of their depredations.

*WE are receiving weekly shipments of desirable goods in all sizes and grades, at prices that will interest large buyers.*

ARNSTEIN BROS. & CO.,

*Importers and Cutters of*

DIAMONDS,

*65 Nassau Street, Corner John, NEW YORK.*

*LONDON, 29 Ely Place.* *AMSTERDAM, 6 Tulp Straat.*



# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, SEPTEMBER 13, 1905. No. 7

## Chicago Notes.

A. M. Shepard is in the northwest for A. C. Becken.

Chas. E. Howes, with E. L. Logee & Co., is on a trip to Denver.

Chas. A. Garlick visited St. Louis and Kansas City last week.

John Hillinger, of R. J. Hillinger Co., is on a trip to the Pacific Coast.

R. W. Barlow, with C. H. Knights & Co., has returned from a western trip.

A. G. Larsen, with the Julius King Optical Co., is making a northwestern trip.

W. S. Sparrow, local manager of Stern Bros. & Co., visited Kansas City last week.

L. Prigozen, retail jeweler, 604 Milwaukee Ave., is confined to his home by a heavy cold.

M. H. Shiman, of Shiman Bros. & Co., New York, is expected here about the middle of the week.

The case of William L. Ely, arrested for robbing the store of A. W. Johanson, 270 Wells St., has been continued till Sept. 13.

Chas. E. Graves & Co. are closing out their stock of cut glass and say that in future they will discontinue the sale of this ware.

Chicago police are looking for $2,000 worth of jewelry stolen from a Toronto, Can., jewelry store. It is believed the jewelry was brought to this city.

The many friends of Max Noel, of Despres, Bridges & Noel, will be glad to learn that he left the Alexian Brothers' Hospital last week and is now able to attend to business.

Mrs. W. R. Smith, mother of C. T. E. Smith, who travels in the Central Western States for Reed & Barton, died on Sept. 4. Mr. Smith left for his regular trip last week.

C. D. Peacock was recently robbed of three diamond crescents and one of the brooches was pawned with the Harris Co. for $100. The latter firm notified the Pinkertons that the brooch was in their possession.

D. R. Wilson, formerly a prominent politician and jeweler of Shenandoah, Ia., was arrested in Chicago last week on a fugitive warrant and was taken back to Shenandoah. Wilson is accused of committing forgeries to the amount of $40,000.

Lillian M. Rich, wife of Elmer A. Rich, died at her residence, 959 Park Ave., Thursday. Mrs. Rich had been in ill health for some time and had only recently returned from the coast. The interment took place at Rose Hill yesterday afternoon.

An "Elgin Jewelry Co." was recently incorporated at Keokuk Ia., with a capital of $15,000. John Elgin is named as one of the incorporators. The Elgin National Watch Co. has the new concern under investigation and as in the past will take steps to protect the name which it has made famous in case it is clear that the new company infringes on the trade name of the watch product.

The machinery and fixtures of Henry E. Cohen, doing business as Henry E. Cohen & Co., was sold last week to satisfy a chattel mortgage given to secure a loan of $300. Mr. Cohen's liabilities are not heavy. He owes Goldsmith Bros., the refiners, about $150. E. A. Munger, an attorney, has claims against Cohen for $700, divided between the Elmer Rich Co., Alfred H. Smith & Co. and Sam Bernstein.

Edward Menkin, a lawyer, has sent out a letter to the creditors of the Marquardt & Scott Co., bankrupts, giving what he claims is the condition of the estate and ending by offering to buy the claims of the creditors at 15 per cent. of their face value, which amount he thinks is a good offer in view of the expenses yet to come out of the assets at hand. This offer is not looked upon with favor here. It is believed that the estate has enough money to pay 25 per cent. or over and a first dividend will shortly be declared. Mr. Menken represents the claim of Max Silverberg.

A verdict rendered by a jury in Judge Barnes' Court Thursday morning resulted in considerable criticism. Judge Barnes did not attempt to conceal his displeasure and discharged the jurors from further service. The case was that of Frank McCann, who was arrested on suspicion of having robbed the jewelry store of Ernest S. Whitehead, 996 W. Lake St. According to the sworn testimony of the detectives who arrested him, about $200 worth of semi-precious stones was found on McCann's person. The jury brought in a verdict of not guilty.

An interesting controversy growing out of the failure of the defunct Marquardt & Scott Co. has come to light. Jas. W. Clark, who bought the accounts, is seeking to recover from G. W. Luck and Oscar Mehts money claimed to be due on diamond purchases made by the latter, who conducted tailor shops. Luck bought two diamond rings at $195 each on the instalment plan. After making a cash payment, Wm. Renich and Otto H. Marquardt bought some clothes from him. Luck claims that the gentlemen bought more clothes than his debit amounted to, but they did not give him back the mortgage which he signed. He claims they owe him $28. The books of the Marquardt & Scott Co. show Luck owes $45. Mehts bought a ring for $200. His credit shows he paid $130 and owes $70. Mehts says he has paid it up in clothes bought by Marquardt and Renich and that they owe him $80. He did not ask for his mortgage and it was not destroyed. Clark has the mortgage, Renich and Marquardt have the clothes, and Luck and Mehts have a suit on their hands.

## St. Louis.

TRADE CONDITIONS.

St Louis, during the past several weeks, has been filled with visiting merchants, many jewelers being among the number. Liberal purchases have been made, and all of the jobbers report a most satisfactory business.

W. F. Kemper, secretary of the Retail Jewelers' Association, is spending his vacation in Colorado.

Alvin L. Bauman, president of the Bauman Jewelry Co., has returned from a visit to New York.

John Bolland, president of the J. Bolland Jewelry Co., has returned home after an extended trip east.

Miss Beatrice Daly, daughter of J. Daly, of J. F. Daly & Co., has just returned from a visit to Chicago.

S. E. Heffron, with the John Bolland Jewelry Co., has returned from his vacation, spent in Wisconsin.

George R. Stumpf, accompanied by his wife and mother, has returned from a few weeks' trip to California.

J. F. M. Lloyd, Pond Creek, Okla., spent several days in St. Louis last week, on the way to visit relatives in Iowa.

M. Bauman, of the L. Bauman Jewelry Co., and Miss Bauman, have returned from a pleasure trip, spent in Europe. They were absent five months, during which the

nt much of their time in Amsterdam, ris and Antwerp.

A. Kurtzeborn, Sr., of A. Kurtzeborn & ns, 308 N. 6th St., has returned from a cation of nine weeks spent at Battle eek, Mich.

The Retail Jewelers' Association met last ednesday, but only business of a routine ture was transacted. President Herman uch presided.

J. T. Wells, who travels in the west for Bauman-Massa Jewelry Co., spent last ek at headquarters replenishing his stock. reports doing an excellent business.

R. B. Sheridan has resigned his position assistant advertising manager for the ermod, Jaccard & King Jewelry Co., to come advertising manager of the Simmons Co., a Broadway department store.

Among the jewelers who purchased supplies here last week were the following: C. S. Erber, Texarkana, Ark.; Fred Studer, Waco, Tex.; E. H. Sears, Glasgow, Mo.; C. L. Glines, Harrison, Ark.; S. Fuller, of Barefield & Fuller, Trenton, Mo.; George P. Vogt, Montgomery, Mo.; M. Pilcher, Mexico, Mo.; J. C. Faulkner, Russelville, Ark.; S. G. Parker, Newport, Ark.; C. B. Cook, West Point, Miss.; H. Altemueller, of Altemueller & Bro., Washington, Mo.; C. C. Stevenson, Pittsburg, Kan.; A. Swink, Quincy, Ill.

The business of the late Jos. W. H. Meacher, Charleston, S. C., has been discontinued.

## Pacific Northwest.

F. T. Keeler, Skagway, Alaska, has sold out to J. Ikieta.

C. T. Pomeroy, Salem, Ore., has returned home after three weeks spent in San Francisco buying stock.

Jacob Yund, Helena, Mont., is now visiting in Southern California with A. H. Woodward, Whittier.

The jewelry stock included in the estate of E. Andernach at Victoria, B. C., has been closed out at auction.

J. D. Leys, Butte, Mont., donated a handsome silver loving cup to the successful team in the Labor Day baseball game at Butte. The cup was inscribed by the donor with the name of the winners.


# To the Jobbing Trade.




**Diamond Mounted Bunch Rings, Pendants, Cluster Rings and everything in the mounted line is from us. We are direct importers of diamonds, and are the largest manufacturers of diamond mountings sold to the jobbing trade.**

# SHIMAN BROS. & CO.

**Importers and Manufacturers**

**87 Maiden Lane, N. Y.**

**LONDON: 50 Holborn Viaduct.**
**AMSTERDAM: 2 Tulp Straat.**

**FACTORY:**
**1, 3, 5 Gold Street.**

## Minneapolis and St. Paul.

TRADE CONDITIONS.

The week of the Minnesota State Fair brought more retail merchants to Minneapolis than have been there in several years. Local jobbers all report a larger list if visitors than usual. It is noted, however, that the volume of individual bills bought, has not been very large, but it seems that there are more numerous purchases of smaller lots of goods. The reports of the outlook are good, and merchants are expecting to do business this Fall on a scale larger than was anticipated a year ago.

Ernest Brunat and Walter Fleck have opened the Twin City Watchmaking and Engraving College, with offices at 404 Dayton block, 710 Nicollet Ave., Minneapolis.

The various jewelers who went hunting last week have all returned, most of them bringing with them a fairly well-filled game bag as evidence of their prowess with the shot gun. The prairie chicken crop this Fall has not been as good as usual.

The sale of a lot of cheap jewelry owned by an Iowa concern has brought several dealers, druggists and jewelers of the Northwest and the Twin Cities, into court recently. The sale is made on a plea of placing one of a few agencies in a city, and what is alleged to be a contract to that effect is signed. Within a short time after there arrives a lot of goods, valued at about $400, which are claimed to have been ordered, and the contract for agency proves to be an order for goods besides. The sale has been attacked several times on the ground that fraudulent representations have entered into the transaction to the extent of vitiating the contract.

Among the retail jewelers who called on the wholesale trade during the past week, were: C. O. Querna, Madison, Minn.; George H. Hopkins, Redfield, S. Dak.; Klemme Jewelry Co., Albert Lea, Minn.; J. Johnston, Estherville, Ia.; R. A. Sturgeon, Canton, Minn.; H. Princen, Minneota, Minn.; L. T. Dillon, Litchfield, Minn.; G. W. Dillon, Manly, Ia.; A. L. Mealey, Delano, Minn.; C. A. Westerbaum, St. James, Minn.; H. J. Heram, Elbow Lake, Minn.; Olson & Fjelstad, Blooming Prairie, Minn.; S. Perlman, Washburn, Wis.; L. A. Freeman, Cloquet, Minn.; J. Geiwitz, La Crosse, Wis.; Peterson & Williams, Cannon Falls, Minn.; George L. Rochat, Ada, Minn.; E. P. Long, St. Cloud, Minn.; Fred Soderberg, Braham, Minn.; Wm. Krohn, Annandale, Minn.; George K. Munro, Grand Forks, N. Dak.; C. W. Slocum, Cando, N. Dak.; I. Bunker, Superior, Wis.; W. W. Beebe, New Richmond, Wis.; C. O. Peterson, Lowry, Minn.; Mr. Torpenning, Chamberlain, S. Dak.; Grant Vickers, Rock Rapids, Ia.; C. W. Wick, Clark, S. Dak.; S. W. Hayward, Centerville, S. Dak.; Delang & Mann, Volga, S. Dak.; A. P. Brobeck, Long Prairie, Minn.; Ingram Bros., Menomonie, Wis.; J. W. Rhodes, Hawley, Minn.; Chas. Swedberg, Hopkins, Minn.; Paul Togstad, Mason City, Ia.; Chas. A. Skoog, Excelsior, Minn.; Chas. Wessalie, Waconia, Minn.; J. B. D. Wagner, Morton, Minn.; A. S. Hymark, Battle Lake, Minn.; Wm. Slade, Alexandria, S. Dak.; L. H. Julsrud, Rushford, Minn.; M. G. Van Loan, Spring Valley, Minn.; Sam Evander, Maddock, N. Dak.; M. A. Brann, Frederic, Wis.; R. S. Swarthout, Pine Island, Minn.; W. S. Blake, Duluth, Minn.; Gus Chellin, Dassel, Minn.; G. A. Lacey, Wahpeton, N. Dak.; E. E. Wheeler, Cando, N. Dak.; Chris Nygaard, Brownton, Minn.; F. W. Estabrook, Blackduck, Minn.; C. A. Lovine, Maple Plaine, Minn.; Swan C. Hilleman, Murdock, Minn.; D. McGruer, Hannah, N. Dak.; E. J. Steuerwald, Two Harbors, Minn.; H. H. Albertson, Ridgeway, Ia.; Bessessen & Steen, Albert Lea, Minn.; H. H. Buck, Goodhue, Minn.; Dr. Bilden, Northwood, N. Dak.; A. G. Rost, St. Peter, Minn.; T. J. Thompson, Barron, Wis.; M. Feinberg, Ironwood, Mich.; A. O. Banks, Michigan, N. Dak.; Wm. F. Baier, Granite Falls, Minn.; A. G. Johnson, Ada, Minn.; Peever-Gorham Mercantile Co., Sisseton, S. Dak.; John Fisher, Milnor, N. Dak.; J. L. Egleston, Wadena, Minn.; Mr. Jacobson, Colfax, Wis.

The Mesa Grande Tourmaline & Gem Co., a corporation whose management is in the hands of prominent business men of Los Angeles, Cal., has begun development work on its tourmaline lands in San Diego, which were recently secured from C. O. McCarroll. H. E. Folkenson and Robert A. Read, who recently returned to Los Angeles from the company's property, brought back with them a number of samples.

## Pacific Coast Notes.

Geo. W. Collis, Pasadena, Cal., is away on his vacation.

Charles F. Schwerer, Pomona, Cal., has added a stationery department.

C. Z. Zilles, Pomona, Cal., was in Los Angeles on business last week.

Benj. C. Crandall, Pasadena, Cal., has just returned from a trip to San Francisco.

Mr. Williams, San Bernardino, Cal., has moved his stock one block further east on Main St.

E. Gerson, Los Angeles, Cal., has renovated his store and added a line of carved ivory stock.

Joseph Zemansky, Sacramento, Cal., has just returned from a trip to the fair at Portland, Ore.

Peter Johnson, Angels Camp, Cal., returned recently from a pleasure trip to Portland, Ore.

Chester Hough, Blue Lake, is spending a week's vacation on Redwood Creek in the hope of capturing some big game.

C. M. Hanf, San Bernardino, is improving his store by putting in a new horseshoe case and other fixtures of modern design.

O. McCarty, Modesto, Cal., is in charge of Fred F. Daunt's jewelry store in Merced while Mr. Daunt is taking his vacation.

H. E. Fox, Albuquerque, N. Mex., left Monday for a visit to Kitchner, B. C. He will return to Albuquerque by way of Portland, Ore., where he will visit the fair.

J. E. Grant, Los Angeles, Cal., who has been confined to the hospital for some time, has recovered his health and resumed his business duties.

C. W. Ernsting, San Diego, Cal., recently purchased the building which he has occupied for some time past. He has added new fixtures and a new cut glass department.

B. Anixter, Point Richmond, Cal., sustained a severe loss in a recent fire at that place. Besides the fire loss, amounting to about $3,000, Mr. Anixter's flat was ransacked by thieves, who took advantage of the excitement and secured money and jewels valued at $500.

ESTABLISHED 1854. INCORPORATED 1893.

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht Amsterdam, Holland.

## Cincinnati.

A. Schemel, Central Ave., with his wife, taking the Lake trip and will make a ort stay at Mackinac.

D. Jacobs, of D. Jacobs & Co., with his mily, has returned from a two months' journ at Atlantic City and other points.

Lindner & Co., Carlisle building, the past eek have increased their office force in der to meet the demands of their growing siness.

C. S. Bennett, bookkeeper for the Frank erschede Co., with Mrs. Bennett, has re- rned from an eastern trip of several eeks' duration.

Herbert Oskamp, of the Oskamp Jew- ry Co., 5th and Vine Sts., is at business gain after a vacation spent at his Summer me in Kentucky.

Adolph G. Wilkining, diamond setter ith his brother, W. H. Wilkining, Linton ilding, has left for St. Louis and is con- mplating locating in the west.

"The History of Ohio and Its Great len," of which Edward Simper, 709 Vine t., is managing, is completed and is re- orted to be meeting with a successful re- ption.

Louis Rauch, Commercial-Tribune build- g, has added Cass Goldberg to his office aff. Frank B. Decker, watchmaker for is house, with his wife, is visiting Old oint Comfort and other eastern points.

Charles Le Roy Harding, alias Le Roy harles Blazer, who was recently tried in incinnati for obtaining goods under false retenses, is now serving a year in the enitentiary at Columbus, O. The past eek word came from Sheriff Boyd, of exas, wanting to know when Texas au- horities should make requisition for Hard- g, as he is wanted in Morgan, Tex., to nswer charges of crimes similar to those ommitted in Cincinnati.

I. N. Pollock, Ashland, Ky., last week otified Cincinnati friends that a burglary ad been committed at his store on the ight of Sept. 4. Mr. Pollock sleeps over is store, but did not hear the thieves, who ained entrance by cutting a panel out of rear door. About $500 worth of stock as taken and the cash drawer was rifled f $3 in pennies, but $10 in currency was overlooked by the robbers in their haste. Police have so far been unable to trace the thieves.

Crowds thronged the handsome store of George H. Newstedt, at his new location at 4th and Race Sts., on the opening day, Sept. 5, and highly praised the establishment. The stock, most of it new for the opening, was shown to a good advantage in rich, up-to-date mahogany and plate glass cases, while large marble pedestals, surmounted with bowls of cut flowers, grace the aisles. Rich, massive wall cases resting against daintily tinted blue walls gave a tone and rich appearance in keeping with the fine stock displayed.

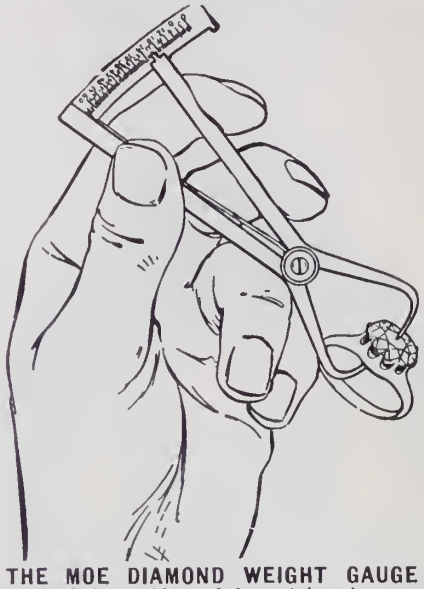
Detectives last week called at the stores of the Frank Herschede Co., 24 E. 4th St., and the Duhme Jewelry Co., 19 W. 4th St., to have the firms identify photographs of John H. Sloan and Esther Wright, illustrations of whom appeared in THE CIRCULAR-WEEKLY, Sept. 6. As told last week, the pair were arrested in Albany, N. Y., for stealing diamond rings by substituting rings with small stones. It was first thought the couple were the same parties who secured diamonds last Spring from the Herschede and Duhme stores, but this is doubtful, as even on a close examination of photographs a clear identification could not be made.

Out of town jewelers who called on the trade here last week included: F. W. Birchard, Tiffin, O.; Ed. A. Krekel, Louisville, Ky.; J. I. Hoke, Ridgeville, Ind.; J. W. Wehrly, Portland, Ind.; C. G. Schlenker, Eaton, O.; B. Sax, Gallipolis, O.; Charles Monson, Carlisle, Ky.; Owen Sherwood, Falmouth, Ky.; Mrs. A. H. Beer, Versailles, Ind.; M. T. Graham, Portsmouth, Ark.; H. A. Rohs, Cynthiana, Ky.; R. J. Timmerman, Batesville, Ind.; Edw. Daunacher, C. H. Thomson & Co., Greensburg, Ind.; G. H. Hansgen, Bethel, O.; Charles G. Sederberg, Milford, O.; Walter T. Eisensnuth, Charleston, W. Va.; A. T. Maupin, Athens, O.; W. I. Carroll, Lebanon, Ky., and Le Pedes Bros., Dayton, O.

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J. B. Landhuis, Hosper, Ia., has admitted a partner, and the firm style has been changed to Landhuis & Terpstra.


**NO MORE GUESSING**
**THE WEIGHT OF MOUNTED DIAMONDS.**
OVER 5,000 IN USE.



**THE MOE DIAMOND WEIGHT GAUGE**
has solved the problem of determining the correct weight of mounted diamonds. It is the only device that has met with the approval of the leading jewelers in America and Europe. To meet the general demand

**Price Reduced to $3.75.**

**Charles Moe, Inventor, 80 Adams St., Chicago.**
May also be ordered from the following agents or your jobber:
BACKES & STRAUSS, Sole Agents for Europe and India, London, E. C., 14-17 Holborn Viaduct.
D. C. PERCIVAL & CO., Boston, Jewelers' Bldg.
CROSS & BEGUELIN, N. Y., 17 Maiden Lane.
M. SICKLES & SONS, Phila., 726 Chestnut St.
NORDMAN BROS., San Francisco, 134 Sutter St.

**LEARN JEWELERS ENGRAVING**

"The Engraving School that Graduates Experts."
A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.
Send for handsome, illustrated prospectus.
PAGE-DAVIS COMPANY,
Suite 10, 90 Wabash Avenue, CHICAGO.

**DIAMONDS**
MOUNTED AND LOOSE.
Makers of ARTISTIC DIAMOND JEWELRY.
JOS. NOTERMAN & CO.,
512 RACE STREET, CINCINNATI, OHIO.

**We Have a Large Stock of Diamonds** in all sizes, which we purchased prior to the recent advances, and on which we have not raised prices. Send for selection package.
**Charles T. Spence & Co.,** Columbus Memorial Building, CHICAGO, ILL.

IF YOU CAN'T FIND IT, WE CAN MAKE IT.




Exact size of special charm recently made for jeweler who could find nothing large enough to suit his customer.

The A. P. Craft Co.,

Manufacturing Jewelers,

INDIANAPOLIS, IND.

Emblem Goods. Special Orders.

## Indianapolis.

TRADE CONDITIONS.

The State Fair brought thousands of visitors to this city and trade was brisk during the week, there being a good demand for small jewelry articles and novelties. Local merchants express themselves as being satisfied with the outlook. Manufacturers are working overtime in an effort to keep up with orders. Collections are reported to be satisfactory.

John Brady, with Ikko Matsumoto, has returned from a week's vacation.

Carl L. Rost and Mrs. Rost spent part of last week at the Crawfordsville fair.

Augustus P. Craft, head of the A. P. Craft Co., is confined to his home by illness.

Miss Weaver, daughter of W. S. Weaver, Knightstown, Ind., visited friends in this city last week.

J. H. Reed has returned from a business trip to Paris, Ill., where he formerly owned a retail jewelry store.

The Hoosier Jewelry Co., which was recently incorporated, will open a new store in the Traction and Terminal building about Oct. 15.

While in this city last week, George W. Clemons, Greenwood, Ind., announced that he had moved his stock into larger and better equipped quarters.

Mrs. Julius Walk and daughter, Miss Julia Walk, who have been spending the Summer at Mackinack, has gone to Harbor Springs for a few weeks.

H. Cohen & Sons' new store, at Pennsylvania and Market Sts., is one of the handsomest establishments in the city. It is furnished throughout with mahogany and French plate glass windows.

L. M. Ratliff, formerly of Francesville, Ind., was in this city last week. He announced to his friends that he had sold his jewelry store and had accepted a position with a supply house in Colorado Springs, Colo.

Among the out of town jewelers who visited the local manufacturers and jobbers last week, were: F. Pennington, Knightstown; J. W. Hudson, Fortville; J. A. Meissen, Cicero; George W. Clemons, Greenwood; Bernard Maier, Edinburg; J. A. Pickett, New Castle, and J. Henry Smith Greenfield.

## Omaha.

Joseph P. Frenzer and family have gone to Blue Lake, Ia., on a fishing trip.

J. C. Christianson has taken a position as watchmaker with Fred Brodegaard & Co.

H. Holmes, with Fred Brodegaard & Co., has returned from a vacation spent in Blair, Nebr.

C. L. Shook, of the Shook Mfg. Co., left last week on a six weeks' trip to the Pacific coast.

E. I. Jones, with S. W. Lindsay, visited his old home in Hamburg, Ia., for a few days, last week.

Miss Wilson, cashier for the Mawhinney & Ryan Co., is spending her vacation in the Black Hills.

George Giacommi, accompanied by his mother and sister, is at present sojourning at Blue Lake, Ia.

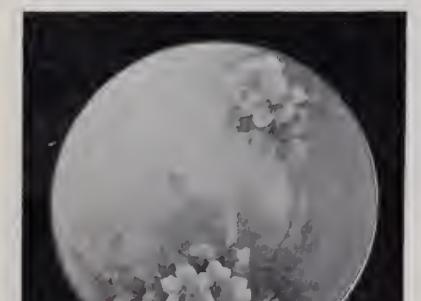
Mary Groff, Duluth, Minn., and Edward Ring, Hooper, Nebr., have taken position with T. L. Combs & Co.

A. W. Taylor, Oakland, Ia., was a visitor in this city for a couple of days last week while on his way to Denver.

H. E. Butterfield and wife, Hamburg, Ia., spent a few days in Omaha while en route to Seattle and the Pacific coast last week.

William Harthman, Oxford, Nebr., was in this city, last week, buying goods, and selecting a handsome outfit of new fixtures for his store.

J. F. Mawhinney, of the Mawhinney & Ryan Co., accompanied by his wife and



E. W. DONATH

16 BURTON PL., CHICAGO, ILL.

MANUFACTURER OF

*Exclusive and Artistic Fine*

Hand-Painted China

FOR THE JEWELRY TRADE

SPECIAL! Send for our No 1 Assortment of Ready Sellers. 20 PIECES FOR $30

ORDER EARLY FOR PROMPT DELIVERY

You'll be doing yourself a good turn if you inspect the new line of

SALOSICO WARE



No. 110.—Smokers' Set. Price, $14.50.
Illustration one-third size.

**Loving Cups, Fern Dishes, Smoking Sets for Den and Dutch Room, Decorations, Prizes, etc.**

New designs in Weathered Oak, trimmed and lined in French Gray Silver, Quadruple Plate, finely finished.

Our new Fall catalogue, illustrating this ware, together with our general line for the asking.

St. Louis Silver Co., 114-118 Chestnut Street, ST. LOUIS, U. S. A.

*Branch Offices:* CHICAGO, Republic Building. NEW YORK, 25 West Broadway. SAN FRANCISCO, 738 Mission St.

ughter, is home from a two months' stay the Catskill Mts.

Albert Edholm returned, last week, from fishing trip through the wilds of northn Minnesota and Wisconsin. He reports e most enjoyable feature of his trip as a at race with a swimming bear.

The following out of town dealers were this city, purchasing stock, last week: F. Griffin, Tekamah; William Hartman, xford, C. F. Collins, Dunbar; N. G. Hann, Upland; B. Martin, Belden; J. W. rabill, Plattsmouth; F. Temons, Sidney, ; F. A. Shaver, Buffalo, Wyo.

The firm style of the Reichenberg-Smith has been changed to the A. F. Smith o. Negotiations were closed whereby the F. Smith Co. acquired the business of the her concern and L. S. Reichenberg and A. Reichenberg have retired from the rm. A. F. Smith, who has been president the old firm, is president and manager the new concern. Louis and Arthur Metz e interested in the business and ve been made directors. The A. F. Smith o. is one of the largest jewelry firms in e west and under the old name has been business 12 years in Omaha. The business will be enlarged this Fall by the addion of more salesmen. No changes will ke place in the working force of the store. he Reichenberg brothers have not decided hat they will do permanently, but it is rumored that Louis Reichenberg will remain Omaha and go in the real estate business, hile Max will remove to Cincinnati, O. either will engage in the jewelry business. he new firm will occupy the present location for at least a year.

## Rochester.

TRADE CONDITIONS.

Prospects for the Fall season are good. Merchants report a steady increase in business and an exceptionally large sale of watches. Jobbers are busy getting out orders from the road and say their sales are very good. August as a whole was good as several conventions and a large number of weddings brought quite a little business to the retailers here.

F. F. Pulver, of the defunct F. F. Pulver Co., was discharged from bankruptcy by Judge Hazel in Buffalo last week.

When Clarence M. Hall, alias George Moon, alias A. A. King, last Monday reached the prison gates of the Ohio State penitentiary, Columbus, O., where he had completed a year's imprisonment for attempting to swindle a Cleveland jeweler out of a valuable diamond ring, he was promptly re-arrested by Detective McGuire of this city. Hall is wanted here on a charge of grand larceny and forgery. In July, 1904, discharged, Hall entered the jewelry store of R. R. White & Co., on Main St., E., and asked to be shown some diamond rings. He finally selected a solitaire valued at $140, in payment for which he tendered a check drawn on the Fidelity Trust Co. The clerk telephoned to the bank and was told that Hall was a depositor there. The check was accepted and Hall disappeared. Later in the day it was found that the check was worthless. Hall had left a worthless check at the bank also. Hall was identified by a photograph taken since he was arrested at Cleveland.

## Kansas City.

TRADE CONDITIONS.

The jobbers are having a breathing spell for the first time in many weeks. They are now busy getting supplies for the big trade which they expect will begin to flow in beginning Sept. 15. Collections are good. The present demand for diamonds, watches and colored gold novelties is the heaviest the Kansas City jobbers have ever had.

Charles Mott, Gardner, Kan., was a Kansas City visitor last week.

The wife of Harry B. Carswell is visiting relatives in Boston, Mass.

The night classes of the Kansas City Polytechnic Institute will begin Sept. 15.

J. M. Coffman, a Kansas City buyer, has moved his goods from Palo, Mo., to Salisbury, Mo.

Charles A. Thomas, Norborne, Mo., a Kansas City buyer, has sold his business to R. E. Mesher.

C. D. Hunt, Garnett, Kan., was a Kansas City visitor last week, returning from a two weeks' stay in Colorado.

C. M. Weed, entry clerk for the Woodstock-Hoefer Watch & Jewelry Co., is dangerously ill with typhoid fever.

A. S. Fonville, Wichita Falls, Tex., has been added to the list of Kansas City buyers. He replenished stock here last week.

Carl Edwards, formerly order clerk, then traveler for the Edwards & Sloane Jewelry Co., is now a road hustler for a St. Louis jobbing house.

The daughter of Calvin I. Lee, a Mrs. Poinsett, died last week at the family home in Kansas City, Kan., where Mr. Lee is a well-known jeweler.

J. B. Schmelz was fined $50 in Police Court recently on a charge of conducting a pawnshop without a license. He appealed to the Criminal Court.

The W. L. Wilson Jewelry Co. has moved from 8th St., near Grand Ave., to W. 9th St., near Baltimore Ave., opposite the New York Life building.

"The retailers of the southwest are close readers of THE CIRCULAR-WEEKLY," said a jobber, the other day. "We find evidences of that fact in our mail every day."

J. Appeny, a Kansas City retailer who sold his business a year or two ago, to promote a patent belt buckle for machinery shafting, is looking about for a location here.

The trade here has been notified that F. E. Pirtle & Co., Council Grove, Kans., have purchased the stock of I. Newton Nash, at Anthony, Kan. Mr. Pirtle will conduct both stores.

The wife and two daughters of Charles C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., have returned from an outing which reached from Boston to the woods of Wisconsin.

C. P. Kionka, of Kionka & Stuhl, has left the fringe of the yellow fever belt and started north. Before returning to Kansas City he will "tour" Michigan, Minnesota, Wisconsin and Iowa.

L. T. Brenner has been arrested on a warrant charging him with conducting a pawnshop without a license. One Porter Coontz borrowed $1 on a valuable, and he says he was charged 25 cents a day as interest for the loan.

Five graphophones, with recorders, are now used by the Edwards & Sloane Jewelry Co., for correspondence purposes. "They are time savers and money savers," is the praise bestowed upon them by the firm. The girls who do the typewriting are also pleased with them.

"The corn in Nebraska is 16 feet high and the yield per acre this year will be the largest in the State's history," said Ed. Villmoare, a traveler for the C. B. Norton Jewelry Co., recently. 'The retailers there are preparing for a big business. The trade outlook for them and the jobbers was never better."

Emil Frederick Hornikel, an expert engraver in the employ of the Jaccard Jewelry Corporation, is about to publish a work on engraving. All the engravings will be samples of his work. He has already published and distributed two similar volumes. He came to Kansas City from Chicago three months ago.

## Cleveland.

TRADE CONDITIONS.

Retail jewelers here believe that they will have an excellent business the coming Fall and during the holidays. Some of them are already receiving their holiday stocks, although they must store them for some time before they can be put on sale. Jobbers also report that their men are doing a good business on their first trips and they expect a heavy trade all Fall.

George Bain, of the Sigler Bros. Co., has returned from a vacation of two weeks, which was spent at Muskoka Lake, Mich.

Karl Einig, representing the new Toledo house of the Merrill & Broer Co., was in this city a few days ago, while making a tour of the northern part of the State.

Sydney Y. Ball, of the Webb C. Ball Watch Co., returned from a trip up the lakes a few days ago, where he spent a pleasant vacation. Business then took him to Chicago for a few days.

Iron and steel workers have been on a strike and as a consequence work on the Taylor building and arcade on Euclid Ave., where the Webb C. Ball Watch Co. will locate when completed, has been delayed.

Charles Liebenauer, who has been in business at Euclid Ave. and Doan St. for a number of years, will shortly move to a fine room at the corner of Euclid and Fairmount Aves.

Herbert W. Burdick, of the Bowler & Burdick Co., had an experience last week which he will probably remember for a long time. He went up the lakes with friends on a large freight boat and was caught in the terrible storm which raged over Lake Superior for two or three days. Mr. Burdick would have returned home several days ago, but the boat lost much time and was nearly a week overdue.

The Board of Review is contemplating an increase of about $100,000 to the personal tax return of the jewelers in town. An itemized statement of the separate returns of 17 of the leading dealers has been prepared. Opposite each return the board has set a figure to which they expect to raise the valuation reported. The aggregate tax return for stocks in trade is $214,510, and the board hopes to raise this to $312,500, an increase of $97,990.

Shelton & McMath, Hope, Ark., have dissolved, and the business will be carried on by Sam McMath.



"AN AERIE has just been organized in our city. Send good line of Eagle goods." This from a jeweler with whom we had never dealt. We sent him a large assortment and he sold a lot of emblems, wrote how pleased he was with the selection, and ordered other goods. That's a jeweler satisfied and a customer made. Any Eagles in your city?

**Henry Freund & Bro.,**

**Diamonds, Watches and Jewelry.**

**9 Maiden Lane, New York.**

**EAGLE AND ELK GOODS A SPECIALTY.**

## Pittsburg.

William Heeren, of Heeren Bros. & Co., is in New York on business.

The Chessman Optical Co. has a very creditable exhibit at the local exposition.

M. A. Mead & Co., of Chicago, have opened a branch store in the Farmers' Deposit Bank building in Fifth Ave.

John F. Zugsehwert, Carnegie, Pa., accompanied by his wife, has gone to Portland, Ore., to visit the Lewis and Clark Exposition.

William Hoffman is home from Point Chautauqua, where he and Mrs. Hoffman chaperoned a party of 25 young people, having taken a cottage there.

Heeren Bros. & Co. have an exhibit at the Pittsburg Exposition, which opened last week. The exposition is attracting many out-of-town people to this city.

The father of the members of Horovitz Bros., in E. Ohio St., Allegheny, died several days ago. The young men have the sympathy of the trade in their bereavement.

Howard Hall, the thief who was caught in the store of Graf & Niemann several weeks ago, will be arraigned before the Grand Jury this week, and there is little doubt but that a true bill will be found against him.

The Dueber-Hampden companies have a novel display at the Pittsburg Exposition in the shape of a mammoth watch, in which a regular store has been opened up for the display of watches. The exhibit is attracting much attention. A. L. Sackett, the advertising manager for the company, is in charge.

The Watch Case Engravers' Union of Canton, O., led the Labor Day parade in this city, being the only visiting delegation to come here. They came in a special train of 10 coaches. The delegation consisted of 600 persons, 200 of whom took part in the parade. They attracted a great deal of attention.

The following out-of-town merchants visited Pittsburg last week: L. W. Swan, New Castle; E. A. Bloser, New Kensington; Henry Furtwangler, Greensburg; J. W. Caler, Beaver; A. Johnston, Carnegie; Frank Murdock, Ligonier; J. Linnenbrink, Rochester; J. V. Rosendahl, Irwin; R. A. Noble, Wellsville, O.; F. H. Hayes, Washington; P. J. Manson, Jeanette; C. A. File, Mars.

According to telegraphic information received from Dover, Del., a certificate of incorporation was filed there last Friday by the Castleburg Jewelry Co., of Pittsburg, to buy and sell and deal in jewelry, precious stones, etc. The incorporators were John V. Hoffman, Pittsburg; Jacob Hollander, Wilkes-Barre; Joseph Castleburg, Baltimore; E. B. Waples, Wilmington. The capital stock is $50,000.

Charles Spandau, of Spandau Bros., 542 Smithfield St., has just disposed of a business property at 1208 Penn Ave., having a frontage of 25 feet and a depth of 100 feet, for $1,400 a foot front, or $35,000 for the house and lot. It is said that during the last two weeks property has sold in the same block at the rate of $1,750 a foot front. There is considerable movement in realty in that neighborhood. Quite a number of Pittsburg jewelers have made some lucky deals in real estate during the last year.

Edward Johnston, the negro burglar who made a murderous assault on Superintendent of Detectives McQuaide in the latter's office, some days ago, and who was arrested on complaint of a Wylie Ave. pawnbroker and jeweler, has been held in the sum of $1,000 bail to await the action of the Grand Jury. In the meantime, Johnston's record is being looked up, a description of the man having been sent all over the country.

## Connecticut.

Chris. Strobel, a retail jeweler of Waterbury, has been appointed treasurer of the Democratic City Committee, of that place.

Emos A. Osborn recently resigned his position with the New England Watch Co. Waterbury, after a service extending over 25 years.

The stockholders of Landers, Frary & Clark, New Britain, have ratified the action of the directors in increasing the capital stock to $1,000,000.

Wilbur B. Grippen, assistant foreman of the International Silver Co.'s factory at Bridgeport, and Miss L. M. Warner, of Newton, were married last week in Poughkeepsie, N. Y.

Nathan Fenn, one of the oldest and best-known jewelers of Meriden, is critically ill at his home at that place. Mr. Fenn is 82 years of age and is suffering from cancer of the stomach.

Col. Clayton H. Case, New Haven, was in charge of the annual reunion of the 10th Connecticut Volunteer Infantry at Savin Rock Thursday. Col. Case, who is president of the association, conducted the exercises.

During the electrical storm which visited Winsted Wednesday, a bolt struck the house owned by N. A. Ives, with the Wm. L. Gilbert Clock Co., and did damage amounting to about $200. Mrs. Ives was rendered unconscious.

The Gardner & Hall Co. is the style of the business formerly conducted by Robert S. Gardner, optician and jeweler, Derby. The new member is S. W. Hall, of Norwich. A first-class optical department has been added to the establishment.

Harrison P. Miller, a brother of Edward Miller, of Edward Miller & Co., was found dead in bed on Sunday afternoon of last week, at his home in Meriden. He attended church in the morning, and retired for a nap before dinner. Death was due to valvular disease of the heart. The deceased was 80 years of age.

The commission on the silver service for the battleship *Connecticut* met at Hartford Wednesday, and Governor Roberts was chosen chairman, and Henry C. Dwight secretary. It was voted to ask for bids for a service which will meet the ideas suggested by the Secretary of the Navy. The bids must come from Connecticut manufacturers. The appropriation for the service is $5,000.

A. R. Vanderbilt and P. J. Donnelly, who recently purchased the business of S. N. Lincoln, 659 Main St., Winsted, have considerably enlarged the stock and made extensive improvements in the interior of the store. Mr. Vanderbilt is an optician, an

was associated with the A. R. Vanderbilt ewelry Co., of Amsterdam, N. Y., for everal years.

Samuel G. Smith, a well-known watch nd clock repairer of Middletown, is at- ending to his business duties again after a ong illness.

P. J. Donnelly, of the new firm of Van- lerbilt & Donnelly, Winsted, and Miss Cleo Muldowney, were recently married in Cor- nth, N. Y.

The Wallingford Metal Co., which will hortly operate a rolling mill in Walling- ord, will employ about 50 persons. The nill, which is being erected by the concern, will be about 165 feet square. A power ouse and a building for casting will also e erected.

Charged with robbing his cousin, Julius B. Luftig, 159 Front St., Hartford, was re- anded in the City Court Sept. 8, until ext Friday, Sept. 15. The accused has onfessed that he looted the jewelry repair- ng shop of Samuel S. Luftig at 661 Grand Ave., on the night of Sept. 5. He disposed of the plunder in New York and Bridge- port.

Arthur V. Morgan, who carries a line of jewelry in connection with other mer- chandise in Winsted, was recently taken into custody by Chief of Police Wheeler and Officer Joseph Spear on a charge of running a slot machine for several months, contrary to the law. A machine worth about $120 was seized by the authorities and the accused was fined $40 and costs.

A man giving his name as Frank Dickin- son or Davidson, and claiming to represent the "Waterbury Watch Case Co.," was ar- rested a short time ago in Waterbury on a charge of passing fraudulent checks. The accused is about 35 years of age, a fluent talker and apparently well educated. He is about five feet 10 and a half inches tall and has a smooth face and a light complexion. The Philadelphia police, who are seeking the whereabouts of a man who is wanted there for forgery, are inclined to believe that Dickinson may be the man.

Flora A. Melrose has brought suit against the Melrose Silver Co., Hartford, to re- cover possession of a strip of land in the rear of 259 High St. The plaintiff avers that on Aug. 22, 1904, a certain agreement was entered into with the Melrose Silver Co., under which the silver company was to have the right of occupancy of the land in question for nine years from July 1, 1904, at an annual rental of $24, the rent to be paid semi-annually on the first days of Jan- uary and July of each year. It is alleged that failure to pay the rent in accordance with the terms of the agreement made the latter invalid.

F. D. Lantz has sold his stock in Sloan, Ia., to O. A. Lindermeyer.

Bert Andrews, Alexander Allen and George Hays, who were recently arrested on a charge of selling bogus jewelry, were arraigned in the Court of Palmer, Mass., last week, and fined $50 each. They enter- ed an appeal and the bail was fixed at $300 in each case. The men disposed of their wares by employing small children, some of whom were only seven years of age. The children were given pieces of cheap jewelry and instructed to sell it, for which work they were promised a premium.

## Optical Notes and Briefs.

Eben Hardy, optician, Boston, Mass., was a recent visitor to Montreal.

Mr. Thomas, optician, has entered the employ of R. Hemsley, Montreal.

M. M. Cohen, optician, Toronto, Ont., was in Montreal during the past week.

H. O. Vogel, Los Angeles, Cal., is now on his way north on a hunting and fishing trip.

J. Britton, wife and family, have returned to Montreal after a vacation passed at Lindsay, Ont.

D. Davidson, Spokane, Wash., made a business trip to Rockford, Wash., and vi- cinity last week.

J. B. Page, eye specialist, Quebec, passed through Montreal on his way home from New York, last week.

T. Coffin, Jr., son of the manager of the Montreal Optical Co., has been spending a few weeks in Toronto.

L. B. Lawson, of the Lawson Optical Co., Santa Rosa, Cal., is making a trip through the outlying districts of Sonoma County, Cal.

P. Taylor, optician, Whitby, Ont., and wife, passed through Montreal last week after a vacation of two months spent in England.

R. N. Taylor, optician, Montreal, accom- panied by his wife, has returned home after a vacation of six weeks spent at Char- lottetown.

L. M. Swikcrath, of the Swikerath Bros. Optical Co., 7 E. Adams St., Phoenix, Ariz., spent several days of last week at Williams, Ariz., and vicinity.

R. Hemsley, Montreal, is making ex- tensive alterations to his three stores, which he is fitting up with dark rooms and modern optical instruments.

W. D. Fennimore, vice-president of the California Optical Co., San Francisco, Cal., has just returned from a trip into the Monterey Mountains.

The Central Optical Co. has opened a new store in the basement under the Cen- tral Bank, corner Exchange and Main Sts., E., Rochester, N. Y.

A. L. Holling, with the California Optical Co., San Francisco, Cal., has just returned from a delightful camping trip on the upper reaches of the Russian river.

A. W. Biber & Co., Spartansburg, S. C., have purchased the optical stock of R. M. Dorsey, and hereafter will conduct an op- tical department in connection with their regular jewelry business.

Louis E. Kirstein, of E. Kirstein's Sons Co., Rochester, N. Y., sailed yesterday for England and the continent, where he will visit the principal dealers in the large cities in the interests of his firm.

Dr. L. C. Bachand, eye specialist and Coroner of Sherbrooke, Que., met with a painful accident while on a visit to Mon- treal, recently. He was getting on a car which started prematurely and was badly shaken up.

The case of Hayden, formerly with the California Optical Co., San Francisco, Cal., and who was arrested a few weeks ago charged with violating the California Op- tometry law, was not allowed to come to trial. The fine was paid and the case hushed up.

T. F. Butler, traveler and lecturer for the Montreal Optical Co., Montreal, will be married Sept. 21 to Margaret Reynolds, daughter of P. Reynolds, St. James St., Montreal. They will spend their honey- moon in the United States.

The Optical Association of the Province of Quebec held a meeting last week for the election of officers. T. Coffin, of the Mon- treal Optical Co., and J. E. Normandin, of the Canada Optical Co., were elected presi- dents. The attendance was satisfactory and several new members were enrolled.

The following opticians were visitors to Montreal during the past month: W. D. Shanks, Huntingdon; J. E. Gagnon, Que- bec; Dr. Wm. Oliver, Ormstown; A. J. Bergeron, Three Rivers; J. N. White, Coaticook; E. Lamarche, and J. P. Fre- meau,, St. Hyacinthe, and H. R. Cudden, Alexandria.

The Rochester Optical Society held its first meeting of the season last night. The opticians assembled at 6.30 at the Empire Optical Co.'s store, S. Clinton St., Roches- ter, N. Y., and in a body marched to the Masonic Temple, where they enjoyed a ban- quet. The meeting was held later at the offices of Clark & Bowen, Triangle building.

Secretary Sumeriski, of the Rochester Op- tical Society, Rochester, N. Y., is in com- munication with the various optical socie- ties throughout the country with a view to obtaining the scale of prices prevailing in the different cities. The Rochester Optical Society thinks it possible that a uniform price list might be established for all cities having optical societies.

**Importers and Cutters of Diamonds.**

**JACOB STRAUSS & SONS.**

**14 Maiden Lane, New York.**

**J. SCHAWEL & CO.,**

**Gold, Silver and Platinum Refiners.**

**Assayers and Sweep Smelters.**

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# Special Notices.

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***All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office unless the Chicago Office is specifically mentioned.***

## Situations Wanted.

WANTED, A POSITION as watchmaker after Sept. 15. Address "K., 3826," care Jewelers' Circular-Weekly.

SALESMAN of long experience is open for a manufacturer's line. "C. J. H., 3743," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, with jewelry experience, wishes position with wholesale concern. "D., 3786," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, engraver and graduate optician wants a position in Iowa at once. Address W. A. Robinson, Weldon, Ia.

SALESMAN wants position with first class jewelry house; furnish good references. W. E. Staiger, 1 Maiden Lane, New York.

WANTED, PERMANENT POSITION as jeweler and engraver; can send samples. Address F. A. Perry, 1214 Sherman Ave., Allegheny, Pa.

YOUNG MAN, watchmaker and jeweler; eight years' experience, references, etc. Address Harry G. Lawson, 180 Spring St., Ossining, N. Y.

EXPERIENCED SALESMAN open for a position; New York City and vicinity; best reference. "L. N., 3820," care Jewelers' Circular-Weekly.

WANTED, POSITION as traveling salesman for jewelry house, Oct. 1; south preferred. Address "H. C. F., 3737," care Jewelers' Circular-Weekly.

YOUNG LADY desires position in office of reputable wholesale jewelry house; excellent references. Address H. A. S., 41 Park St., Jersey City, N. J.

DESIGNER, experienced as foreman, able to take charge of factory, wishes position; best references. Address "M., 3819," care Jewelers' Circular-Weekly.

YOUNG MAN, 22 years old, wishes position as a traveling salesman or to work inside in a wholesale house. Address "G., 3854," care Jewelers' Circular-Weekly.

WATCHMAKER, fair workman; 12 years' experience; wants permanent position; first class American tools. Address "C., 3844," care Jewelers' Circular-Weekly.

BY YOUNG MAN, who can do jewelry and clock work; plain engraving and plain watchwork; can furnish good reference. "B., 3818," care Jewelers' Circular-Weekly.

YOUNG MAN (23), seven years with diamond and mounted goods house, would like to make a change. Address "Howard," Room 327, 147 Fourth Ave., New York.

WANTED, A POSITION by young man as first class watchmaker, jeweler and good engraver; best reference. Address Harrison Lippy, 34 E. Chestnut St., Lancaster, Pa.

WATCHMAKER, optician and salesman who can speak German; seven years' experience; have own tools; best of references given. Edmond F. Fischer, 310 Poplar St., Dixon, Ill.

ENGRAVER, general letter, cipher and monogram; some experience on watches and jewelry repairing; can keep books; best references. "Box 3764," care Jewelers' Circular-Weekly.

SITUATION WANTED by all around man in retail store; good salesman; watchmaker and refractionist; optician and jeweler. Address "F., 3782," care Jewelers' Circular-Weekly.

ELECTRIC CLOCKMAKER; eight years' experience on independent, self-winding and secondary clocks, desires situation; best references. Max Addelston, 48 E. 107th St., New York.

WATCHMAKER, fine workman; 12 years' experience on Swiss and American watches; prefer situation in New York or vicinity. Address "Modest, 3865," care Jewelers' Circular-Weekly.

AMERICAN, 23 years old, first class jeweler; fair engraver, wishes position as combination man with good opportunity to improve engraving. Address "Ambitious, 3761," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker; good engraver and jeweler; have thorough knowledge of fine work; fine lathe and tools; first class reference; have no bad habits. Address "3860," care Jewelers' Circular-Weekly.

WATCHMAKER, expert on fine and complicated work; competent to take in, deliver and build up repairing department; will be open for engagement Sept. 15. Address "Waltham, 3749," care Jewelers' Circular-Weekly.

OPTICIAN; young man desires position in jewelry store to do refracting; neat and practical; three years' experience; age, 25; graduate optician; can furnish good reference. Address "Box 3808," care Jewelers' Circular-Weekly.

MAN of 16 years' experience in the retail jewelry business, who is thoroughly familiar with every branch of the watch business, wishes a position as buyer of watch department. Address "A., 3722," care Jewelers' Circular-Weekly.

I WOULD LIKE to place my son, just leaving high school, with some jeweler or diamond house where he can keep Saturday; a bright, intelligent boy who can safely be trusted in any capacity. D. De Sola Mendes, 12 John St., New York.

WANTED, POSITION by all around man; fine watchmaker and engraver; married; good habits; 10 years' experience; reference; am now employed; New York State only; state salary. Address "Box G, 3856," care Jewelers' Circular-Weekly.

YOUNG MAN, 27 years of age, desires a position as bookkeeper or salesman; have held same position for past seven years with a large manufacturing gold and silversmith; can furnish best of reference. Address "Box 3785," care Jewelers' Circular-Weekly.

A POSITION by first class jewelry salesman; also graduate optician, engraver, watchmaker, etc.; thoroughly competent in all branches of the retail business; A1 references; New York City preferred. Address "Box 3847," care Jewelers' Circular-Weekly.

POSITION by first class diamond ring mounter; hand or machine made; A1 caster and modeler; repairing and general line of diamond mounting; can take full charge of shop if so desired and give best results. Address, in confidence, "H. D.," 776 Gates Ave., Brooklyn, N. Y.

AN A1 WATCHMAKER, with A1 references, who can do all kinds of fine, complicated watches; no jeweler, engraver or optician; wants by Nov. 15 a permanent position with a first class house in southern California; Los Angeles preferred. "R., 3806," care Jewelers' Circular-Weekly.

WANTED, BY OCT. 1, position in New York or vicinity by a good watchmaker, jeweler and engraver; also fine optician; only first class house considered; American, age 28; good address and salesman; New York City experience; salary, $20. Address "G., 3731," care Jewelers' Circular-Weekly.

FIRST CLASS letter and monogram engraver, also good thorough watchmaker and salesman, desires position with reliable firm by Oct. 1, either as engraver and salesman, or also as watchmaker; first class references and samples. Address L. H. Pohlman, 707 N. Monroe St., Bay City, Mich.

SOUTH; EXPERT WATCHMAKER desires change as head watchmaker; only with large house; familiar with position, rating and chronometer work; good habits; fine tools; long experience; don't answer unless you want a fine workman; less than $25 per week not considered; state hours. "A., 3832," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER with first class references; thoroughly equipped and qualified to do all kinds of watch repairs and, if required, take charge; specialist on complicated watches, Swiss, English or American; 45 years old; neither engraver nor jeweler; New York or south preferred. Address "Box 3831," care Jewelers' Circular-Weekly.

WATCHMAKER, age 35, competent, well ed cated, desires a good position; 20 years' ex rience here and abroad on all kinds of high gra watches; several years with Waltham Watch C London, Eng.; able to superintend all kinds repairs or take charge of business; first class r erences (no fine Swiss turning). Address B. 3 Glenwood Place, Roxbury, Boston, Mass.

ENGRAVER AND DESIGNER; first class, up-date in every branch named below; engraving monograms (plain, ornamented, leaf, ribbo cyphers and block monograms), old Engl script, block and Roman lettering, etching, scriptions, portraits, buildings, on prize a loving cups; ornamental engraving, chasi carving, cutting for enamel; designing high class diamond jewelry, prize cups, ba medals and class pins; have also a limited kno edge of die sinking for jewelry and stat ne dies; 22 years' of store and shop experience h charge of engraving department employing engravers; have original and exclusive ideas produce high class work for nominal cost, h est references from former employers; only fi class position with good wages will be ns cred; can accept position Oct. 1 or 1st of Ja ary, 1906. "Box 3862," care Jewelers' Ci cul Weekly.

## Help Wanted.

WANTED, AT ONCE, first class watchmaker a engraver; wages, $20. Emil Beyer, Erie, Pa.

WANT GOOD WATCHMAKER and engrav $35 per week. Blakeslee & Lord, Goldfield, Nev

PERMANENT POSITION; good wages t g watchmaker. Chas. P. Ward, 23 Main St., Y kers, N. Y.

WANTED, GOOD WATCHMAKER, steady sition. Chas. Seesle, 508 Spring St., West H boken, N. J.

WANTED, GOOD WATCHMAKER; steady sition. Geo. Allers, 306 Central Ave., Jers City Heights, N. J.

WANTED two jewelry and silverware salesmen f high class retail trade. Address "F., 3730," c Jewelers' Circular-Weekly.

ENGRAVER in jewelry factory in middle we experienced; state wages; reference. "R., 383 care Jewelers' Circular-Weekly.

WATCHMAKER, at once; state experien ability, salary expected and references. Herb K. Smith, Far Rockaway, N. Y.

WANTED, JEWELER and stone setter, perm nent position; Keystone State. Address " 3840," care Jewelers' Circular-Weekly.

SALESMAN WANTED, experienced in handl line of fine diamond mountings. Address " 3864," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, jeweler, optician; plain graver; $18 per week; experience and ref ence. C. E. Robertson, Northport, N. Y

WANTED, first class watchmaker and engrav one who can do hard solder work. Address T Pollock Jewelry Co., Oklahoma City, Okla.

YOUNG MAN as clock repairer; must be expe enced on French as well as American clocks Wiss & Sons, 683 Broad St., Newark, N. J

WANTED, WATCHMAKER, good on plain wat work and hard solder jobs; state references a salary wanted. J. S. Pfeiffer, Parsons, Kans.

WANTED, JEWELER for repair shop in Pit burg, Pa. Inquire or address H. C. Kionka Bro., Room 70, 51-53 Maiden Lane, New York

EXPERIENCED retail salesman who understan semi-precious stones, gold and silver; $20 week; steady position. Box 81, Asheville, N C

WANTED, AT ONCE, combination jeweler, graver and clock repairer; state experience a salary wanted. C. S. Sherwood, Portsmouth, V

WATCHMAKER WANTED, strictly first cla state age, experience, references and sala wanted. A. Ross & Co., Port Arthur, Ont., Ca

WANTED, first class engraver and jewele salary, $20 per week; permanent position. A dress "South, 3302," care Jewelers' Circul Weekly.

WANTED, GOOD SALESMAN; one who kno watch repairing; steady position; good salar Address Harris & Schuster, 11 Maiden La New York.

WANTED, first class watchmaker or watchmak and engraver; a permanent position for a go man. Address Weld & Sons, 524 Nicollet Av Minneapolis, Minn.

## HELP WANTED.—Continued.

ELP WANTED; young man, good on clock and ewelry repairing, who can assist on watches and elp wait on trade; steady place. Ross J. Hasel- ine Co., Kokomo, Ind.

ANTED, first class watchmaker, jeweler, en- graver and optician for good sized town in western Pennsylvania; good wages. L. 3535, care Jewelers' Circular-Weekly.

NGRAVER, must be first class on letter, mono- gram and souvenir work; steady position; $20 per week. Address, with references and samples f work, Box 81, Asheville, N. C.

N THE LATTER PART of September, jeweler nd plain engraver; must come well recom- mended, steady position and no loss of time. O. O Stillman, New Brunswick, N. J.

ANTED, EXPERT WATCHMAKER; do not eply unless you are such; state everything you ave to say in first letter. Address "X. Y., 394," care Jewelers' Circular-Weekly.

ATCHMAKER and plain engraver wanted for a irst class store in a Connecticut city; must have ood references; salary, $18. Address "J., 833," care Jewelers' Circular-Weekly.

OUNG MAN, who has been in the jewelry busi- ness as bookkeeper and solicitor of trade in New York City. Address "Jewelers' Bookkeeper, 5746," care Jewelers' Circular-Weekly.

DJUSTERS WANTED on high grade watches; must have thorough knowledge of the work; re- ply giving age, experience, references, and salary wanted. E. Howard Watch Co., Waltham, Mass.

ANTED; MANUFACTURER of small line of holiday novelties would like representative in middle west and south to carry a side line on com mission. "Box 3835," care Jewelers' Circular Weekly.

ANTED, first class manufacturing jeweler; prefer one who is an engraver; must be fine workman, large Texas city; salary to start, $25 per week. Address "Texas," care Herald Square Hotel, New York.

ELP WANTED; salesman for fine steel dies with established jewelers' and silversmiths' trade; German-American preferred; salary and commis- sion. "Steel Dies, 3845," care Jewelers' Circu- lar-Weekly.

XPERIENCED WATCHMAKER to do second watch and clock work; one who does plain en- graving preferred; salary, $18 per week; refer- ences required. "Box 3790," care Jewelers' Cir- cular-Weekly.

ALESMAN, with experience and trade in nearby cities, who can handle a strong, popular priced line of rings and jewelry; state experience and salary wanted. "Box 3863," care Jewelers' Cir- cular-Weekly.

IRST CLASS CLOCK and jewelry repairer; good stockkeeper and window dresser; salary and ref- erence in first letter; eastern States; permanent position. Address "A., 3843," care Jewelers' Cir- cular-Weekly.

ANTED, EXPERT WATCHMAKER, optician, plain engraver; permanent position; salary, $20 and percentage on optical work to start with; best references required. The Plaut-Cadden Co., Norwich, Conn.

ANTED, a fine general engraver and salesman combined; must be pleasant and agreeable, to such a man I offer a pleasant position in a fine store. Address "Texas," care Herald Square Hotel, New York.

LOCKMAKER and assistant watchmaker and salesman; $15 per week to start; good position for right man in fine large store; give references, photo and experience in answer. "Z., 3789," care Jewelers' Circular-Weekly.

OUNG MAN of three or four years' experience to repair jewelry, polish new work, clean stock, and make himself useful; $12 per week; steady position. Address, with references, stating what you can do. Box 81, Asheville, N. C.

ANTED, for fine clock work a wide awake young man; must have good experience on French and British clock repairing; state age, experience and salary expected. Address "Box 3639," care Jewelers' Circular-Weekly.

ANTED, AT ONCE, first class watchmaker, one who is a fair engraver preferred; $20 to $25 per week according to qualification; permanent posi- tion; state full particulars in first letter. Ad- dress, at once, Cohen Bros., Reading, Pa.

**FREDERICK LOESER & CO., Brooklyn, require a thoroughly experienced and competent watchmaker. Apply to Superintendent, fourth floor.**

**WATCHMAKER, one who can engrave; also wait on customers preferred; reference required. Runcback Bros., 2196 Third Ave., New York.**

FIRST CLASS WATCHMAKER, one who can engrave preferred; who has own tools; perma nent position to reliable, sober, industrious man $20 to start with, if satisfactory; will raise after fair trial; wanted at once. H. E. Adams, Tampa, Fla.

WANTED, an experienced jewelry salesman to represent an old established manufacturer of collar and cuff buttons on Pacific Coast on com- mission; one who travels south and southwest. Address "H., 3732," care Jewelers' Circular- Weekly.

WANTED, COMPETENT WATCHMAKER, familiar with railroad watches; with first letter state age, salary wanted, if married, and send photograph and references; permanent position if satisfactory. "Box 3859," care Jewelers' Circu lar-Weekly.

WANTED AT ONCE, a first class watchmaker, one who is a fair engraver and jewelry repairer; wages $18 to start; if satisfactory will raise; this position is permanent and reliable to right man; good references wanted; write at once. "R. 3562," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker; competent on fine work and who can handle fine trade and take charge of department; permanent position; good wages; in answer send photo, state expe- rience, references and salary expected. "Y., 5788," care Jewelers' Circular-Weekly.

**$20 A WEEK for a good engraver and watchmaker; one who owns his tools, does clean work, and is temperate in his habits; permanent position to right man; send sample of engraving and references in first letter; city of 50,000. Spott & Jefferson, Little Rock, Ark.**

**PERMANENT POSITION with Geo. B. Rose, La Crosse, Wis., to an A1 watchmaker; must have own tools; also a fine script and monogram en- graver; must have knowledge of jewelry repair work; state salary, references and samples of engraving in first letter.**

WANTED, a watchmaker for the shop only; one who can fix clocks and do hard soldering; tools not needed; have fan in shop for Summer; town has 1,200 inhabitants; healthy place; no yellow fever; in the middle of sugar cane region; 35 miles from sea shore; $20 to $30 with board, lodging and washing, or $40 to $50 without board, etc., according to capacity and interest taken in the work; permanent position; send ref- erence in first letter. F. C. Rivoire, Napoleon- ville, La.

**WANTED by growing house, with estab- lished reputation for fine gold goods, a high grade salesman who can com- mand the best trade in the middle West and East; excellent chance for the right man. Answers absolutely confidential. Address "Gold Goods, 3720," care of Jewelers' Circular- Weekly.**

**EASTERN TRAVELER wanted, on Jan. 1, 1906; well known Newark manu- facturers of gold jewelry want a trav- eler for territory east of Buffalo; must have established trade with better class of retailers; exceilent chance for high grade man; good salary; all an- swers absolutely confidential. Ad- dress "S. 3525," care Jewelers' Circu- lar-Weekly.**

## To Let.

DESK ROOM, or part of office to let. Room 58, 3 Maiden Lane, New York.

FOR RENT; part of very light office; repairing jeweler preferred. Room 70, 51-53 Maiden Lane, New York.

TO LET, two windows; good light; all conveni- ences. Apply to Leo Goldsmith, Room 1308, 9 Maiden Lane, New York.

## Business Opportunities.

FOR SALE, clean stock of jewelry and fixtures, watchmaker's bench, tools and material; bench work averages $75 per month. Address J. F. Griffin, Friendsville, Md.

JEWELRY STORE for sale; good repair trade; small stock; established 10 years; ill health cause of selling. Wm. Scudder, 905 N. Vande- venter Ave., St. Louis, Mo.

**THE ROCHESTER SCHOOL OF OPTOMETRY is a thorough and practical optical school, if interested write for outline of course. 14 Tri- angle Bldg., Rochester, N. Y.**

GOOD LOCATION in first class Wisconsin town; population, 8,000; old established business; stock and fixtures can be bought cheap. Address L. J. Rusk, Attorney, Chippewa Falls, Wis.

PARTNER WANTED with some capital to go into the manufacturing line on a new patent that will take throughout the world. Address "Box 3839," care Jewelers' Circular-Weekly.

JEWELRY FACTORY for sale; dies, cutters, rolls, high pressure blower and other machinery; will be sold separately if desired; very cheap. Apply "Box 3853," care Jewelers' Circular- Weekly.

FOR SALE, retail jewelry store at Phoenix, Ari- zona; capital of Territory; population, 12,000; three railroads; established business, paying good profits; desire to retire reason for selling. Ad- dress H. F. Vantilburg, Phoenix, Ariz.

BEST OPENING in Central Ohio; population, 8,000; can reduce stock to $2,500 or $2,000; bar- gain for quick cash buyer, or will take half cash; balance secured notes. Address "Pick- away," care Oskamp, Nolting & Co., Cincin- nati, O.

A MANUFACTURER of diamond mountings wishes to associate with another firm to increase the business; salesman preferred; the party has a small stock and can add $5,000 in cash to it. Address "R., 3866," care Jewelers' Circular- Weekly.

FOR SALE, at Riverside, Cal., about $5,000 stock; can reduce quickly; five jewelers; population, 12,000; A1 business; rent, $30; reason, my son, who was in charge, died last week, and at 65 years of age I cannot continue it. Address F. Pequegnot, 830 Main St., Riverside, Cal.

**I BUY stocks of loose or mounted dia- monds and jewelry for spot cash to any amount; confidential. Morris Gincig, Room 504, 68 William St., New York.**

RARE CHANCE for watchmaker, engraver and jeweler combined; wanted as partner to buy es- tablished jewelry business in Virginia city of 30,000; city on steady boom; substantial in all respects and increasing in population; $3,500 to $4,000 capital needed. Address "A. B. C., 3811," care Jewelers' Circular-Weekly.

PARTNER WANTED; must be watchmaker, or will sell one of the best jewelry stores in New York City; stock will invoice $10,000; will re- duce; reason for selling, cannot attend to it myself; established 25 years; goods all modern; no old trash; inspection will convince. Address "H., 3829," care Jewelers' Circular-Weekly.

**CASH PAID for entire jewelry stores and stocks; send us your surplus stock we will send you a check by return mail; if our offer is unsatisfactory we return your goods; we act quickly and strictly confidential. Jos. Brown & Co., 178 E. Madison St., Chicago, Ill.**

## Wanted to Purchase.

WANTED, AT ONCE, lens cutter, drill and Craigleith grindstone, in good order; state full particulars and lowest cash price in first letter. Address The Columbian Jewelry Supply and Mfg. Co., Rooms 427-430, Central Block, Pueblo, Colo.

## For Sale.

WATCHMAKER'S BENCH, lathe, etc., for sale cheap; call evenings or Sundays. S. Rock, 327 E. 10th St., New York.

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Lesher, Whitman & Co. ..... 89
Levy, Chas. M. ..... 38
Levy, L. W., & Co. ..... 119
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Lorsch, Albert, & Co. ..... 120
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Maple City Glass Co. ..... 118
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Marx, A. & C. ..... 51
Mathey Bros., Mathez & Co. ..... 109
Mercantile National Bank ..... 67
Meyerowitz Bros. ..... 57
Moe, Charles ..... 73
Moller, J. A. ..... 86
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Mount & Woodhull ..... 53
Myers, S. F., Co. ..... 86
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Pairpoint Corporation ..... 1
Parks, G. W., Co. .....
Paroutaud & Watson ..... 1
Passmore Gem Co. .....
Patek, Philippe & Co. .....
Peckham Seamless Ring Mfg. Co. .....
Philadelphia Watch Case Co. ..... 103, 1
Pitcairn, W. S. ..... 1
Potter & Buffinton .....
Potter Shell Works .....
Pouyat China ..... 1
Power, Chas. L., & Co. .....
Powers & Mayer .....
Prior, Chas. M. ..... 1
Pryibil, P. ..... 1
Pryor Novelty Co. .....
Racine, Jules .....
Revell, A. H., & Co. ..... 1
Rhode Island Ring Co. ..... 1
Robert, Edmond E. .....
Rockford Watch Co. ..... 1
Roger Williams Silver Co. .....
Rogers, Simeon L., & Geo. H., Co. .....
Roseman, A. .....
Roy Watch Case Co. .....
Rudolph & Snedeker .....
Rumpp, C. F., & Son .....
Saunders, J. F. .....
Schawel, J., & Co. .....
Schickerling Bros. & Co. .....
Schrader-Wittstein Mfg. Co. .....
Schumacher, John .....
Scofield & De Wyngaert .....
Sessions Clock Co. ..... 1
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Smith, E. H. H., Silver Co. .....
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Sternau, S., & Co. .....
St. Louis Silver Co. .....
Strauss, Ignaz, & Co. ..... 1
Strauss, Jacob, & Sons .....
Street, Geo. O., & Sons .....
Sturdy's, J. F., Sons. .....
Tavannes Watch Co. .....
Thomas, Seth, Clock Co. .....
Thompson, W. T. .....
Trenton Watch Co. .....
Trout, Charles L., & Co. .....
Van Dam, Eduard .....
Wadsworth Watch Case Co. .....
Wagner Mfg. Co. .....
Washburn, C., Irving .....
Wayne Jewelry Co. ..... 1
Weizenegger Bros. .....
Wells, Chester H. .....
Wendell & Co. .....
Wheeler, Hayden W., & Co. .....
Whitesde & Blank .....
Whiting & Davis .....
Whiting Mfg. Co. .....
Wightman & Hough Co. .....
Williams, Jno. .....
Witsenhausen, L. .....
Wodiska, Julius .....
Wolfsheim & Sachs ..... 1
Wolkoff, D. .....
Wood, J. R., & Sons ..... 4
Wuerttemberg Plate Co. .....
Zlruth-Kaiser Co. .....



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for fine retail store; want thoroughly competent man for new work and repairing; salary $27.50 per week; no gambling or drinking man need apply; give references; start Sept. 1st.

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**$25 REWARD**

**For return of gold lapel Elks button with ruby eyes and $\frac{5}{8}$ to $\frac{3}{4}$ carat stone set above the head.**

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**"PRACTICAL COURSE IN ADJUSTING."**

**PRICE $2.50.**

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**11 John St., New York. Price 75 Cen**

Encyclopaedia-Dictionary of the Ophthalmic Scienc

Price, $2.50. The Jewelers' Circular Pub. (

## Attleboro.

oseph G. Hutchinson, salesman for iith & Crosby, left last week for a far stern tour.

The marriage of Miss Mary, daughter of Thomas Inman, of J. T. Inman & Co., to thur M. Boshnke, of Pawtucket, R. I., s performed last week.

Arrangements have been made for a re-nption of the intershop bowling this Fall. e teams will be from the R. F. Sim-ns Co., Fontneau & Cook, the Watson Newell Co., McRae & Keeler, Attleboro g. Co., S. O. Bigney & Co., the D. E. kepeace Co. and the W. H. Wilmarth

The Superior Court for this county ened this week, with three cases in-ving manufacturing jewelry houses; n. H. Hodde, sues the Attleboro Mfg. for an exceedingly large sum, owing the loss of eyesight, due to accidental lling of acid at the factory. Mauran I. rbish and Herbert B. Johnson have suits inst the B. K. Mfg. Co.

The list of Attleboro's heaviest tax pay-has been given to the public and below ear the sums paid into the town treas-by manufacturing and jobbing jewel-and their firms and corporations:

H. Allen & Co., $225; Allen, McNerney & $136; Attleboro Mfg. Co., $1,169; Attleboro ming Co., $199; G. K. Barber, $116; Bates & on, $354; J. M. Bates, $3,767; Bates & Wolfen-$179; Bay State Optical Co., $483; J. A. Big-$110; S. O. Bigney, $1,338; S. O. Bigney & $611; Jas. E. Blake, $1,424; J. E. Blake Co., 3; Bliss Bros. Co., $354; Charles E. Bliss, $528; rett B. Bliss, $651; Charles W. Bliss, $157; D. F. Briggs Co., $1,046; Stephen A. Briggs, 9; E. T. Bright, $125; Bristol Mfg. Co., $402; rge L. Brown & Co., $144; A. A. Bushee & $350; Charles H. Busfiee, $151; Everett S. ron, $344; Thomas S. Carpenter, $128; Carter, rnstrom & Remington, $225; Edward P. lin. $204; William R. Cobb, $298; Cornell-rews Smelting Co., $476; A. R. Crosby, $333; . & J. J. Crosby, $116; J. C. Cummings & Co., 1; P. J. Cummings & Co., $249; Daggett & Clap $483; Frank P. Daughaday, $201; Dunbar, ch & Garner Co., $193; C. H. Eden Co., $483; uel M. Einstein, $168; Electric Chain Co., 1; W. A. Engley, $512; J. M. Fisher & Co., 3; John M. Fisher, $343; Fontneau & Cook Co.; 5; Frank Fontneau, $119; Thomas D. Gard-$130; Ernest D. Gilmore, $227; E. D. Gil-e & Co., $217; Emmons D. Guild, $267; ter E. Hayward, $464; George H. Herrick, ; Frederick H. Hill, $166; Horton, Angell $1,075; Everett S. Horton, $606; Raymond Horton, $520; A. S. Ingraham, $479; J. T. an & Co., $222; Louis J. Lamb, $199; Fred Lincoln, $110; J. W. Luther & Co., $177, ie C. Luther, $487; D. E. Makepeace, $1,138; E. Makepeace & Co., $724; Marble, Forrester Co., $128; Robert P. Marble, $148; Charles A. sh, $894; C. A. Marsh & Co., $322; George A. on, $107; Mason, Howard & Co., $152; Arthur Rae, $128; McRae & Keeler, $515; Henry D. ritt, $311; Peter Nerney, $214; Regnell, Big-& Co., $426; H. T. Regnell, $125; Henry W. ardson, $108; Charles M. Robbins, $191; C. Robbins Co., $305; heirs of E. A. Robinson, 8; Mark E. Rowe, $444; W. H. Saart & Co.; 2; Sadler Bros., $318; Frank H. Sadler, $256; H. Sadler & Co., $418; Herbert A. Sadler. 8; Louis E. Sadler, $121; Thomas G. Sadler, 5; Edward Sanford, $752; R. F. Simmons Co., 16; Smith & Crosby, $354; Granville S. Smith, 0; William H. Smith, $226; A. W. Sturdy, 5; Edward A. Sweeney, $658; Sweeney & ld, $338; Harold E. Sweet, $100; Mrs. Flor-e M. Sweet, $541; J. L. Sweet, $464; C. H. pan, $565; C. H. & W. C. Tappan, $456; Will-C. Tappan, $402; C. H. and W. C. Tappan E. A. Sweeney, $115; C. L. Watson, $4,904; s Newell Co., $2,254; F. H. Weaver & Co., ; estate of Henry Wexel, $322; D. A. White Co., $161; Herbert M. Williams, $331; H. M. liams & Co., $459; H. P. & W. H. Wilmarth, 3; W. H. Wilmarth & Co., $402.


# Direct from Factory to the Retail Trade.

**MADE IN IMITATION TORTOISE SHELL MOUNTED IN 10 K. GOLD.**

We have no Traveling Salesmen, hence our prices are less.

Write us concerning your Fall needs. We can positively savemoney for you.



The prices quoted here speak for themselves.

Send for memorandum packages.

**Upper Comb, (Side) $3.00 per pair, net. Lower Comb, (Back) $2.50 each, net.**
(Illustrations ¾ Actual Size).

We manufacture a line of GENUINE TORTOISE SHELL GOODS, mounted in 14 K. Gold, at correspondingly low figures. Side Combs, $10.00 per pair. Back, $6.00 each, net.

## The Cohn Mfg. Company,

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ADDRESS ALL COMMUNICATIONS TO NEW YORK OFFICE.

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**FALL 1905**

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WE have accomplished something in the manufacture of fine leather goods which makes discriminating jewelers not only realize large profits on their sales, but also establishes a prestige for the excellence of their leather stock.

Our concentration has been productive of articles which embody the height of fashion, care in manufacture, artistic conception, novelty and utility.

Vanity, envelope, fitted, carriage, automobile and leather bags of every description are included in our comprehensive line. As also fine Japanese brocade, frog-skin and patent leather bags. Great care devoted to the manufacture, and our superb color effects characterize Lambert leather goods.

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WILL S. ADAMS, Palmer House, Chicago, Ill.

STERLING SILVER
BELT BUCKLE.



No. 676.

This is one of our many varieties.
Besides Belt Buckles, we have several other novelties. Our

**STERLING SILVER MESH BAGS**
are great sellers.

You may not have seen our Hollow-ware line. If not, now is your time. Extremely choice and up-to-date.
Write us for selection package.
Catalogue mailed on request.

STERLING NPC SILVER.

.925 FINE.

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NEW EFFECTS IN UNIQUE GEMS,
CUT EN'CABOCHON, CARBUNCLE AND OTHER INGENIOUS MODIFICATIONS, NOTABLE EXAMPLES OF WHICH ARE PRODUCED IN
AMAZON-STONE, TOURMALINE, THOMSONITE, BERYLS, JASPERS, MALACHITE, (ROSE AND GREEN), NON-FADING ROSE QUARTZ.
SEND FOR SAMPLE PAPERS AND PRICES.
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Importers of Precious, Semi-precious and Imit. Stones.

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**THE LYONS GEM CO.,**
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HEADQUARTERS FOR
SCIENTIFIC RUBIES.

We solicit your Jobbing and Memorandum Orders.



**DO YOU** want your material orders correct and promptly?
TRY US
**LINDNER & CO.,**
**S.W. Cor. 4th & Walnut Sts., Cincinnati, O.**


## Providence.

The firm of Miller & Sutton having given up business, the machinery has been purchased by the Star Jewelry Co., 59 Page St.

Among the buyers in town last week were William Sisserson, New York; Miss Pattee, New Haven; J. C. Mizer, Bridgeport; W. R. DeNeill, Boston; W. L. Noble, Pittsburg.

Six gold turners in the employ of the Ostby & Barton Co. decided one day last week that they did not like the man who had been hired as foreman in place of the one who had resigned, and accordingly quit work. The firm found little difficulty in filling their places.

Articles of incorporation of the Providence Jewelry Co. were taken out from the Secretary of State's office last week. According to the articles the company is formed for the purpose of engaging in the business of manufacturing jewelry. The incorporators are J. L. Records, Harry Cutler and Theodore Loveland. The amount of capital stock, as set forth in the articles, is $50,000. The concern is located in this city.

George H. Grant, well known to members of the trade, was one of a party of members of the city government who visited Field's Point last Friday. Mr. Grant, while returning on the boat, was overcome by an attack of acute indigestion and had to be taken home in a carriage. As he has not been in the best of health for some time some alarm was caused by his condition, but at last reports he was fairly comfortable.

Roswell C. Smith, well known in local jewelry circles and chairman of the executive committee of the New England Manufacturing Jewelers and Silversmiths' Association, has decided to withdraw from active participation in politics for a while and will not be a candidate for re-election to the Common Council of Providence this Fall. Mr. Smith has served the Fifth Ward in the Council since 1899. He was anxious to withdraw last year, but his constituents persuaded him to be a candidate once more, but this year Mr. Smith is determined to relinquish his position, business demands encroaching so greatly on his time as to prevent him from giving attention to political matters.

The launch *Carrie,* the property of William A. Schofield, of the firm of Schofield, Battey & Co., manufacturing jewelers, was burned to the water's edge in Green River near Potowomut, last Saturday afternoon. Mr. Schofield, who is summering at Buttonwoods, started out with two others after some oysters. The launch was anchored in the river and the party went ashore in the tender. After being away for some time they started to return and saw smoke issuing from the launch. Hastening aboard they opened a locker, where the fire appeared to be located. As they did so the flames burst out and soon enveloped the launch. The party had to beat a hasty retreat and stood by in a skiff while the launch burned to the water's edge. The damage will amount to about $3,000.

Preparations are being made for observance of the 50th anniversary of the establishment of the firm of Wightman & Hough, makers of lockets. A. Augustus Wightman and Walter S. Hough were the original members of this firm, which in 1856 was located in the Richardson & Hicks building on Friendship St. Twenty men were in the employ of the firm at that time, and now about 200 persons are carried on the payroll during the busy season. Business was suspended during the war, but after its close the firm started in again and went along prosperously until the panic of 1873. The concern survived this blow and in the same year moved to other quarters in the


10. K. SOLID GOLD DIAMOND RINGS.



No. 57—$4.75. No. 55—$4.00. No. 51—$6.00. No. 56—$5 00. No. 58—$4 25.

THESE SOLITAIRE DIAMOND RINGS ARE SET WITH FINE WHITE SNAPPY STONES WEIGHING ⅛ Ct. EACH, IN EXTRA HEAVY MOUNTINGS, $10.50 EACH.



59 64 61 63 60

We manufacture a complete line of gold and diamond Jewelry and sell direct to the retail trade by mail.

"Our gold always stands the test."

**S. FRACKMAN,**
MANUFACTURING JEWELER,
**51-53 Maiden Lane, NEW YORK.**
We are pleased to send selection packages to responsible jewelers.
*Write for our new fall catalogue.*

& S. Owen building. In January, 1893, r. Wightman died and his interest was rchased by Mr. Hough, who, with his n, Edward B. Hough, incorporated the mpany under the style of the Wightman Hough Co. In 1896 the concern moved the Manufacturers' building, where it is present located.

### North Attleboro.

Mrs. Fred White, wife of a prominent welry worker, died Thursday. She was years of age.

George Robson & Co. Thursday added me new machinery to their factory. The ncern recently added a toolmaking de- rtment.

William B. Grandfield, with the Reed & rton Co., Taunton, has started on a 10 ys' trip through New England in the in- rests of the firm.

The Chinese boycott on American goods es not affect local jewelry manufactur- s, as none of them sends goods to the nd of the almond-eyed race.

The A. H. Bliss Co. has been incorporat- l, to deal in jewelry, with a capital of 00,000. The officers are: President, An- ony H. Bliss; treasurer and clerk, Frank . Bliss, both of this town.

Pierre Dooley, for the past 18 years a lorer at the factory of the H. F. Bar- ws Co., died Wednesday after a linger- g illness. He was 51 years of age and a tive of Sydney, Cape Breton.

Fred Cooke, New York salesman for hiting & Davis, has returned to that city ter spending a few days in town. Frank . Kennedy, New York representative of e Paye & Baker Mfg. Co., is the guest his parents here.

A match bowling game between the ams representing the E. I. Franklin Co. op and that representing the George L. aine Co. was rolled Friday night and e latter team was victorious, the score ing 1,272 to 1,266.

### Trade Gossip.

The St. Louis Silver Co., St. Louis, Mo., as just issued a 72-page catalogue, illus- ating many of its designs of quadruple lver plated ware and also of the patented alosico ware.

The Fall line of artistic leather goods anufactured by Louis W. Hraba, is now n exhibition at his office, 29 E. 19th St., ew York. It includes a large assortment new styles and many articles of interest jewelers.

"There Is a Reason" is the title of a nvincingly written booklet 4⅞ x 5⅝ ches, recently issued by the Mermod, Jac- rd & King Jewelry Co., St. Louis, Mo., d New York. Several clean cut illustra- ons of diamonds, jewelry, watches and lverware accompany the text.


THE GOODS THAT SELL.

A&E Fine Leather Goods

WE are SPECIALISTS in the Manufacture of LADIES' FINE HAND BAGS. In EXCLUSIVENESS of STYLE, RICHNESS and VARIETY of MATERIAL, and highest EXCELLENCE in WORKMANSHIP, A & E Hand Bags have earned for themselves an enviable reputation.

Our Holiday Line is replete with the newest Styles in Vanity, Carriage, Envelope, Muff, Automobile, Opera and Shopping Bags, Mounted in German and Sterling Silver.

A & E LEATHER GOODS COMPANY,

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THE GOLD CHAIN HOUSE

1850 & 1905

Eliassof Bros. & Co.

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

IMPORTERS AND JOBBERS OF DIAMONDS WATCHES JEWELRY

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1. Snap complete.
2. Outside of Snap.
3. Inside of Snap.

# The E. P. H. Patent

## NON-PULL-OUT Neck Chain Snap

*is a patented snap that insures the wearer against loss of*

CHAIN or CHARM

for it positively will not pull out

**Made in 10 and 14 Karat Gold and in Gold Filled.**

***Can be had of the following Wholesale Selling Agents:***

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E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
Bauman-Massa Jewelry Co., St. Louis

*PRICES.*

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

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**Best**  **Grade**



*Balance Staffs and C. & F. Jewels are American Made and Guaranteed to Fit.*



No. 168. Balance Staffs Hardened, Tempered and Polished...$1.00 per doz.
" 169. Balance Staffs Hardened and Tempered Gray Finish.. .60 " "



" 170. C. & F. Jewels in Polished Settings, Ruby and Sapphire ..... 1.00 " "
" 171. C. & F. Jewels in Turned Settings, Garnet..... .50 " "
*Mail orders promptly filled.*

**KORONES BROS.,**
**Importers and Jobbers of Watches, Clocks, Jewelry, Etc. Watchmakers' Tools, Materials, Jewelers' Supplies and Optical Goods.**
**32 MAIDEN LANE, 38 CHRYSTIE ST. NEW YORK.**






A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN AND UNITED STATES PATENTS THAT HAVE EXPIRED.

## UNITED STATES PATENTS.

ISSUE OF SEPT. 5, 1905.

**798,655.** FOUNTAIN-PEN. William Bolles, Toledo, O., assignor of one-half to James L. Chase, Toledo, O. Filed Dec. 16, 1903. Serial No. 185,346.

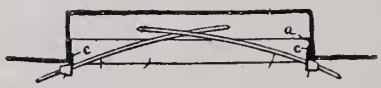
In a fountain-pen, an elastic ink-reservoir pro-



vided with pockets at the ends, and longitudinal bars of stiff material having their ends inserted within the pockets.

**798,707.** HAT-PIN. Edna L. Scott, Portland, Me., assignor to the Scott-Blake Co., Portland, Me. Filed Dec. 5, 1904. Serial No. 235,490.

In a hat-fastening device, the combination of a pin-holder having a plate adapted to be secured to the sweat-band and having two recessed sockets

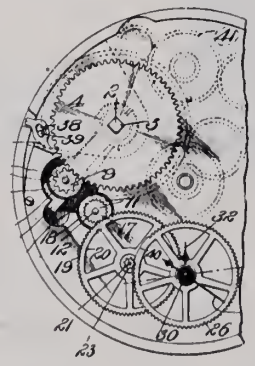




therein terminating in oblong openings and a double-pointed pin adapted to pass through said openings with flattened points, said points being wider than the width of said openings and extending normally across them to prevent the withdrawal of the pin, while the length of said openings is at least as great as the width of the flat points so that they may be withdrawn when twisted at right angles to their normal position.

**798,884.** WATCH-WINDING INDICATOR. Charles E. De Long, South McAlester, Ind. Ter., assignor to Fred McIntyre, South McAlester, Ind. Ter. Filed June 15, 1904. Serial No. 212,724.

In a winding-indicator for watches, the combination with a barrel-arbor, a ratchet-wheel 4 arranged thereon of a swinging arm frictionally

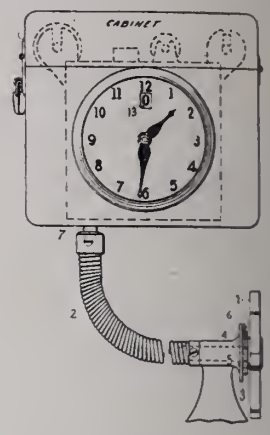




mounted on said barrel-arbor, a compound gear mounted on said arm, and in constant mesh with said ratchet-wheel 4, a winding-indicator train including a slip-pinion which is in constant mesh with the time-train, whereby the down movement is communicated from the time-train to the winding-indicator train, and means whereby when the watch is wound the compound gear engages the winding-indicator train and moves the same on its up movement, the slip-pinion in said winding-indicator train permitting such reverse drive.

**798,923.** TIME AND DISTANCE RECORDING MECHANISM FOR VEHICLES. Eugene W. Rollins, Roslindale, Mass. Filed July 28, 1904. Serial No. 218,467.

In an instrument of the character described, a mechanism for indicating the travel of a moving vehicle, recording such movement, and indicatin elapsed time thereof embracing a clock-train, wheel having perimetric recesses, a worm-gear ther with provided, means actuated by the movin vehicle to rotate said gear, a rock-shaft, a ro actuated by said rock-shaft and coacting with sai recesses, and a recording device 27, in combinatio

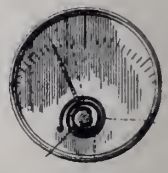




therewith a registering-disk bearing certain fa numerals circumferentially and provided with like series of striking-pins alternately opposite sa numerals, and means to impart counter clockwi rotation to said disk intermittently from said roc shaft.

**798,938.** HYGROSCOPE. Henry E. Wetherill Philadelphia, Pa. Filed July 18, 1904. S rial No. 217,021.

In a hygroscope, a hollow supporting-frame, transparent dial-plate thereon, a post mounted said dial-plate and extending within the frame,



spiral metallic band lined on one side with a co tractible material which has been made sensitive moisture, said spiral band being arranged edg wise within the frame and mounted by one end said post, and an indicator carried on the free en of said band, operating to move radially on th surface of the dial-plate.

## DESIGNS.

**37,532.** CLOCK FRAME. Stanley M. Lawso Cincinnati, O. Filed March 22, 1905. Seri



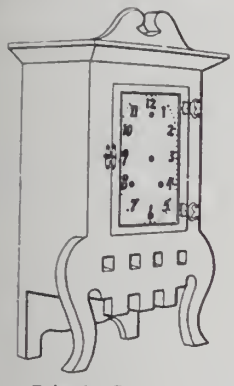
No. 251,514. Term of patent 3½ years.

**37,533.** CLOCK-FRAME. Stanley M. Lawso Cincinnati, O. Filed March 29, 1905. Seri

No. 252,752. Term of patent 3½ years.



,534. CLOCK-CASE. Thomas B. Stephenson, Jr., Bristol, Conn., assignor to the Sessions



Clock Co., Bristol, Conn. Filed June 28, 1905. Serial No. 267,452. Term of patent 7 years.

## TRADE-MARKS.

PUBLISHED SEPT. 5, 1905.

The following trade-marks have been adjudged titled to registration under the act of Feb. 20, 05, and are published by the Patent Office in mpliance with Sec. 6, of said act, which provides: ny person who believes he would be damaged the registration of a mark may oppose the same filing notice of opposition, stating the grounds erefor, in the Patent Office, within 30 days after publication of the mark sought to be regis- ed, which said notice of opposition shall be rified by the person filing the same before one the officers mentioned in Sec. 2, of this act. no notice of opposition is filed within said time the Commissioner shall issue a certificate of registration therefor, as hereinafter provided for."]

Ser. No. **1,276.** WATCH-CHAINS, FOB-CHAINS, NECK-CHAINS, LORGNETTE-CHAINS, BOA-CHAINS, KEY CHAINS, CHATELAINES AND CHAIN-TRIMMINGS. Hamilton and Hamilton, Jr., Providence, R. I. Filed April 12, 1905.

★ H.&H.

The representation of a star and the letters and character "H. & H."

Ser. No. **2,228.** WATCH-MOVEMENTS. The Hampden Watch Co., Canton, O. Filed April 19, 1905.

*Menlo Park*

The words "Menlo Park."

Ser. No. **2,944.** WATCHES AND WATCH PARTS. The Hampden Watch Co., Canton, O. Filed April 25, 1905.



A banner upon a staff and the representation of an anchor, with the letter "D" appearing upon the banner.

Ser. No. **4,511.** WATCH CASES. The Dueber Watch Case Mfg. Co., Canton, O. Filed May 6, 1905.

DUEBER

COIN



An elongated hexagonal panel having upon it the word "Dueber" and beneath the same the word "Coin" and beneath the latter the representation of a shield having upon it an anchor.

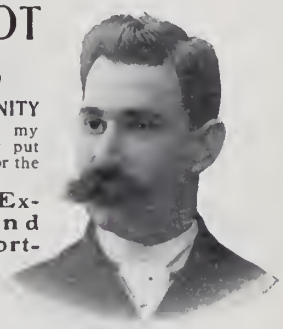
(*Patents continued on page* 86.)




CAST BRONZE TABLET,
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Illustration from Magazine "American Art in Bronze and Iron," published by

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**MAGIC NUT**
**For Ear Buttons, Scarf Pins, etc.**



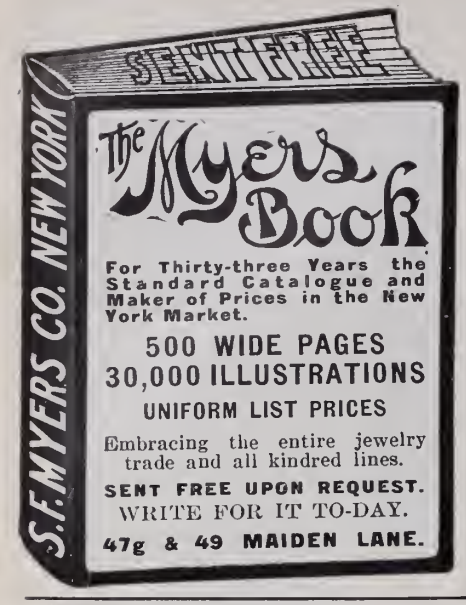
A GLANCE at the illustrations will show that this device consists of an arrangement of two small discs. It holds firmly on perfectly smooth wire. Adjusted by simply pushing on the wire; removed by inserting finger and thumb nail between discs and pulling. Made in 18K., 14K., and 10K.; also in 14K. Rolled Plate; and in Sterling Silver and Aluminum. Small in size but great in utility.

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Pat. U.S. and Canada.
CHESTER H. WELLS. Keppen, Pa.

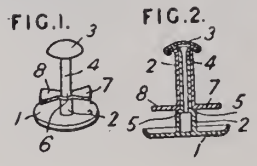

## BRITISH PATENTS.

ISSUE OF AUG. 23, 1905.

(ABRIDGMENTS OF SPECIFICATIONS, 1904, FROM *The Illustrated Official Journal.*)

**9,778.** STUDS. S. H. HALL, Meriden, Conn., U. S. April 29. (Date applied for under Patents Act, A.D. 1901, April 30, A.D 1903.)

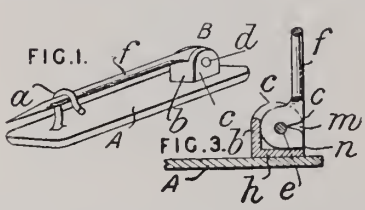
The stud consists of three parts, the base 1, the tubular portion 4, and the head 3. The tubular portion 4, to which is brazed the part 6 with the




arms 7, 8, is placed over the stem 2 of the base 1 and rests on the shoulder 5; the top of the stem 2 is then turned down, as shown, to secure the two parts, and the head 3 is put on. The stud is placed in the buttonhole by first inserting the head 3 and then each of the arms 7, 8 in turn.

**10,077.** BROOCH PINS, ETC. G. W. DOVER, Cranston, R. I., U. S. May 2. (Date applied for under Patents Act, A.D. 1901, May 20, A.D. 1903.)

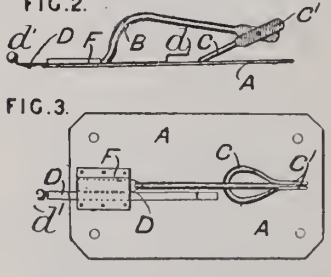
The pin *f*, applied to a brooch or the like, is mounted on a plate A, Figs. 1 and 3, and held by




the catch *a*. The base C of the pin, hinged by a pivot *d* extending through its opening and the side walls *c* of the housing B, is in the form of a split ear, having a fold or joint *m* extending vertically from its upper edge to the opening *e*. The forward wall *b* gives the pin tension and support when in the engaged position, while the projection *n* engaging with the base *h* limits its rearward movement.

**10,084.** WATCH PROTECTORS. G. SLATER, Stepney, London. May 3.

Relates to a protector to be fixed in the watch




pocket. A stout piece of bent wire B, Figs. 2 and 3, soldered or otherwise fixed to the plate A, has a metal loop C hinged to it at its free end. The watch is secured by sliding the watch ring along the plate A past the loosely-pivoted loop C, which falls back on to the plate A. A sliding catch D, with a guiding-strip F, has a knob $d^1$ and a raised end *d*, which engages and holds the loop C when pushed forward. The watch is released by disengaging the catch D and raising the loop, by depressing its extension $C^1$. The loop C may be replaced by a straight piece of metal w an obliquely cut end, and the catch D dispens with. Holes are provided in the plate A fastening the guard to the inside of the pocket.

*Complete specifications accepted Aug.* 16, 190 1904.

**18,134.** BROOCH FASTENING. SINGLETON.

**21,581.** LATCH FOR CLOCKS. GUSTAFSON GUSTAFSON.

*Applications filed Aug.* 8 *to Aug.* 12, 1905.

**16,106.** UMBRELLA. ABRAHAM SELIGSTEIN, Corporation St., Manchester. Complete spe fication.

**16,112.** INKSTAND. WILLIAM DAVIDSON, Springfield Road, Belfast, Ireland.

**16,125.** FIELD GLASSES. J. H. BARTON, Honeywell Road, Wandsworth Comm London.

**16,150.** FOUNTAIN PEN. W. I. FERRIS, Sou ampton Bldgs., Chancery Lane, Lond Complete specification.

**16,152.** CARD STOP FOR TIME-RECORDE JOHN DEY and ALEXANDER DEY, Southampt Bldgs. Chancery Lane, London. Compl specification.

**16,155.** VEIL FASTENER. ELEANOR MANN, Chancery Lane, London.

**16,241.** FIELD GLASSES. J. H. BART N, Honeywell Road, Wandsworth Comm London.

**16,330.** BROOCH. F. S. BRYAN, 8 Quality Cou Chancery Lane, London.

**16,367.** CLOCK. JOSEPH REFFITT, 8 Qua Court, Chancery Lane, London.

**16,370.** ATTACHMENT FOR SPOONS T. CHARD, Southampton Bldgs., Chancery La London.

## UNITED STATES PATENTS THA HAVE EXPIRED.

[Reported especially for THE JEWELERS' C CULAR-WEEKLY by R. W. Bishop, Patent Attorn Washington, D. C., who will furnish compl copies of patents at the rate of 10 cents each.]

*Issued Sept.* 4, 1888.

**388,852.** UMBRELLA. I. B. EDINGTON Wat loo, N. Y., assignor of one-half to G. S ser & Son, same place.

**388,892.** SUSPENDER-BUCKLE. C. A. MA Buffalo, N. Y.

**388,894.** CANDLE-HOLDER. G. C MASS Chevallier, Montreuil-sous-Bois, France

**388,914.** ENVELOPE AND STAMP MO TENER. J. R. PORTER, National Mfg. Home, Ohio.

**388,970.** TABLE KNIFE OR FORK. H Hart, Unionville, Conn.

**389,042.** BUTTON. J. U. ADAMS, New Or a La.

**389,072.** SUSPENDER-ATTACHMENT M GORDON, Thomasville, Ga., assignor t Simon Littenberg, same place.

**389,093.** CASE FOR PLAYING CARDS. G MINTZER, Philadelphia, Pa., assignor t M. Clark, Tidioute, Pa.

**389,111.** SELF-SETTING TIME-PIECE ALB ROSENBAUM, New York.

**389,120.** ALARM-CLOCK CASE. D B. T FANY, Xenia, O.

*Designs issued March* 4, 1902, *for* 3½ *years*

**35,792. 35,793** and **35,794.** BELTS. O. LEHMAN, Hoboken, N. J.

David M. Rogers has purchased the st of Jay Lewis, Quasqueton, Ia.


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More If you carry in stock a line of Showy Hollowware, etc., of my make, such as
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TRADE MARK.

## National Law Popular.

### welers in All Sections Favor Measure Against False Marking of Gold and Silver.

There is probably, at the present time, no bject of more general interest to the welry trade throughout the United States an the proposition to obtain from Con-ess legislation regulating gold and silver-are, and for that reason the bill drafted in half of THE JEWELERS' CIRCULAR-WEEKLY uch is to be introduced this Winter, s been read with interest and approved manufacturers, wholesalers and retailers every branch of the craft, and in almost States of the Union. This bill, the first aft of which was published in the issue of ly 5, is an act based on the Interstate ommerce and Anti-Lottery laws, and pro-les a penalty for the shipment in interstate mmerce of any article of gold or silver ich shall be improperly marked as to its ality. It is a general belief that if this w be passed, it, in connection with the ws now in the statute books of the prin-l States of the Union, regulating the anufacture and sale of improperly marked ver and gold, will wipe out an evil that at nes has threatened to undermine the sta-ity of the trade by the encouragement unfair competition.

Since the bill was drafted and published mments and letters from subscribers, as ll as newspaper articles from all sections, ve been received by this journal, a few which appear below. Others will be blished in future issues of THE CIRCULAR-EEKLY. Our columns are open to all embers of the trade for a discussion of e subject pro and con.

NEW YORK JEWELERS' COMMENTS.

G. Mford, of C. G. Mford & Co.: "I favor law which requires that stamps on gold or verware shall be true. The manufacturer who s false stamps on his ware should be punished."

rank M. Welch, of Mling & Co.: "I am in vor of the proposed law, because it certainly ll make toward honesty in business methods."

. K. Sloan, of Sloan & Co.: "We stamp all our od that are large enough to be stamped, and believe this course to be good policy. Natu-y I favor any measure that will forbid the e of false stamps which are an injury to legiti-te trade."

Stephen Kent, of Kent & Woodland: "We ve always stamped our products and guarantee t the stamp is correct. I would be pleased to a national law that would make obligatory n all manufacturers, if they use stamps, to have m correct. Such a measure would protect honest nufacturers and dealers."

eopold Stern, of Stern Bros. & Co.: "I am ongly in favor of a national stamping law, of character proposed, as it will promote honest siness methods."

. B. Wood, of Chas. F. Wood & Co.: "You may as strongly as you desire that I am in favor a national stamping law. It is especially need-now because some of the States have stamping vs, and the business men in these States may placed at some disadvantage unless the restric-ns are given a national scope. If the proposed is adopted, the jewelry manufacturers of the ire country will be on an even basis, and there l not be opportunity for any to obtain advan-es by dishonest or questionable marks or mps."

Vm. Barthman: "If the proposed law cannot evaded I am much in favor of it. We retailers ve many instances in which false representations rk to our disadvantage. A customer asks us the price of a certain gold watch, or some er article of jewelry, and we give him a fair ur. He may go to another place and get an er of what seems to him to be the same thing, a price below what the honest product costs us course, the other article is misrepresented in some way, but the customer may not be convinced of this. The honest dealer is, of course, the loser in such a case. Now, if a national stamping law will check such abuses it will certainly be a splendid benefit to the trade. I have read the Act published in THE CIRCULAR-WEEKLY, and as far as I can judge it will accomplish all that we so much desire, but the lawyers can tell better than laymen whether or not there are any loop-holes to be found in it."

C. W. Little, of C. W. Little & Co.: "There should be something that is now lacking to denote quality. Most assuredly we are in favor of a law that would prohibit false stamping of jewelry. Only yesterday a man come in here with a watch stamped 14 karat, having an American movement, and asked us to appraise it for him. He was a mechanic and expected to get about $50 for the watch to help him tide over a crisis in his affairs caused by sickness in his family. The whole out-fit was not worth $3."

George Welsh's Son: "We have often seen the need of a law that would forbid false stamping of gold and silverware. The State laws are quite inadequate. It is easy for manufacturers from other States to ship to New York goods that are fraudulently stamped as to their quality. If there were a national law and goods were offered with-out a stamp, what would be thought of them? Naturally you would say that the manufacturer was ashamed to put on the stamp of quality. The consequence would be that the practice of stamp-ing the quality of gold and silverware would be-come quite general in the legitimate jewelry trade. We favor such a law as is proposed, as we think it would bring about so desirable a situation."

Mr. Howard, of Howard & Co.: "I have not paid any attention to the subject, as the stores which deal in cheaper goods and in silverware and jew-elry that may be improperly marked, do not enter into competition with us in any way. The people who buy our products look for our own stamp upon them, and that is all they ask."

Thomas Kirkpatrick: "I have given little thought to the subject. Our business has not been injured, as far as I know, by sales of goods that are not stamped properly. We carry on our own business in our own way, and pay no attention to what others do."

Mr. Frost, of Black, Starr & Frost: "The bill you mention appeals to me on general principles as a measure that should become a law because it tends to honesty in business methods."

Emil Kohn, of Theo. A. Kohn & Son: "A busi-ness such as ours is, of course, not directly affected by the dishonest practices of which I know com-plaint is made from some quarters. Our patrons come to us because they have confidence in us, and we do not as a rule sell any goods with the manufacturers' stamp, as it is our own guarantee that our customers desire. This is true, I take it, of most of the high grade stores in New York. But, at the same time, I can see that the sale of watch cases, jewelry and silverware with misleal-ing stamps is an annoyance and an injury to many in the trade who are not situated, perhaps, as we are. The weaker concerns and men who are just starting in business, feel most keenly the effects of unfair competition. When the manufacturer puts a misleading stamp on his goods, he does so for the purpose of encouraging retailers in dishonest practices, and the small dealer, trying to build up a business in an honest and legitimate way, is made to suffer temporarily, although in the end he will gain, because honest methods are recog-nized. Everybody in the trade knows of watch cases, that are sold with a mark '18,' which gives the buyer the idea that this is a case made of 18-karat gold although the word 'karat' is not actually used, and the metal is really of a much inferior alloy. I trust that the law will not only prohibit direct falsehoods, but those that are indirect. Be-cause the proposed law would conserve honest business methods, I am strongly in favor of its adoption. This country is behind Europe in the matter of stamps on gold and silverware. In such countries as England and France, a stamp means something, because there is back of it the assur-ance of the Government as to its correctness. In the United States the manufacturer's stamp means little or nothing. A better standard would result from the adoption of such a law as is proposed."

---

PITTSBURG, Pa., Sept. 6.—Pittsburg jew-elers generally are greatly in favor of the law to forbid interstate commerce in arti-cles of gold and silver spuriously marked.

G. B. Barrett, of G. B. Barrett & Co.: "That law is one which should be passed by all means. It is a step which would mean decency and hon-



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esty in the jewelry business. I certainly am very strongly in favor of this measure, and am sure that it would be highly beneficial to the legitimate interests of the trade."

Joseph Grafner, of Grafner Bros.: "Such a law should be enacted as proposed. There is nothing now in the laws to prevent a man from stamping goods to suit himself. The law should be made uniform. I am very glad that an effort is to be made to have a national law enacted and glad that such an influential paper as THE CIRCULAR-WEEKLY should take up the matter."

E. W. Hill, of Goddard, Hill & Co.: "It is very proper that the jewelers of this country should have such laws and you may count me as being heartily in favor of it."

C. F. Neimann, of Graff & Neimann: "I have always contended that we should have laws of this character, and I am glad that an effort is at last to be made to have them enacted."

Charles O'Brien, of O'Brien & Co.: "It is certainly a worthy object and should receive the support of all reputable dealers throughout the country."

Mr. White, of West, White & Christy: "We have already requested the Congressman of our district to support such a bill if it is presented. I am in favor of it and so are the other members of the firm."

Every jeweler spoken to favors the bill and it will receive hearty support from the Smoky City merchants.

---

COLUMBUS, O., Sept. 6.—Jewelers here have nothing but favorable comment to offer on THE CIRCULAR-WEEKLY'S bill. It seems to have friends everywhere.

F. R. Cross, of F. R. Cross & Co.: "The law would be a good thing for the honest, honorable wholesaler; it would be a good thing for the honest, honorable retailer, and it would be a good thing for the public. But I doubt its effectiveness unless inspectors are provided to see that its provisions are not violated."

Andrew Morden: "There is such a law in other countries, and there should be one here. I believe conditions are not as bad as they used to be, but the passage of the law is something every jeweler can recommend. In the marking of cases and similar goods it should be most rigidly enforced."

Fred C. Blenkner: "The passing of such a law would be the best thing which could happen for the jewelry business. A 10-karat piece marked 14-karat is no better than burglary. I've found even plated goods marked 14-karat."

J. T. Mathison: "It is all right, and I would like to see it go even farther. How about the unstamped goods, sold for 10-karat, which will assay nearer six-karat? But it will do a great deal of good if passed as it is."

Harry J. Heimberger: "I favor the passage of such a law, and always have favored it. You will find that all jewelers do—that is, all honest jewelers."

Frank M. Deinlein: "It is a good law, and I hope THE CIRCULAR-WEEKLY will succeed in getting it through. I will be glad if it is passed."

E. S. Albaugh, of Albaugh & Pickering: "H is a watch in for repairs—a case marked to w a quarter of a century. It will wear about t years. Here is one stamped "14-karat fine, U. Assay." It is plated. A law to protect the p lic from such frauds as these should be passed all means."

David Vanderbark, of the Vanderbark Jewe Co.: "I think such a law should be passed. It needed for the better protection of the public."

---

TOLEDO, O., Sept. 6.—The sentiment Toledo jewelers relative to the moveme started by THE CIRCULAR-WEEKLY is w expressed by Leon P. Christiancy, the Ma son Ave. jeweler, who said:

"Personally I am heartily in favor of the pr and I believe that there is not a jeweler in Tol but who will do everything in his power to as in securing such legislation. I know that I do anything within reason and I firmly beli that every other jeweler in this city will d same thing. Laws to prevent thieving only w hardship to thieves and robbers, and this law not only not work a hardship to legitimate elers but it will guard the public."

The same sentiment was expressed by L Commlossy, who also conducts a jewelry st re Madison avenue. Said he: "It is certainly a g thing, and would do away with all that fr which has been perpetrated on the public for ye I am heartily in favor of the Act."

Norman E. Hascall, representing the firm o J Freeman & Co.: "I have long felt that a law should be in force in this country. E pean countries have them and they would great benefit to the United States. I should to see some establishment in this country wh would correspond to the 'English Hall' wh would pass on the make-up of gold and silver cles before they are offered to the public."

Lamont Heidtman: "It is all right and ought be enacted. There are lots of things offered sale that are improperly marked and which sold under misrepresentation."

---

SAVANNAH, Ga., Sept. 6.—The jewel here all heartily endorse THE CIRCUL WEEKLY'S bill and will work for its ena ment.

S. E. Theus, of Theus & Co.: "We are in f of the bill and believe it will tend to preve sale of foreign made goods which enter into petition with American made goods of supe quality, and are frequently sold by the ord jewelers without explaining to his custome difference in quality."

A. L. Desbouillons: "I approve the bill and w THE CIRCULAR-WEEKLY success. It is a n needed measure."

Frank Wenn: "I heartily approve of the bill believe it will be a protection to the jeweler well as to his customer in preventing the of snide goods."

C. N. Thomas, of J. & C. N. Thomas: "The is one that has long been needed; we are in fa

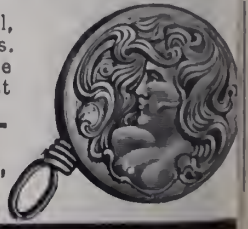



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Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request Send for catalogue.



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37-39 MAIDEN LANE, NEW YORK.

ALSO MAKERS OF THE LEADING LINE OF THIMBLES.

it and hope THE CIRCULAR WEEKLY will suc-
d in its efforts."

H. Koch, Jr., with J. H. Koch: "The bill is
that has long been needed, and the effect will
thoroughly beneficial to the entire trade. We
heartily in favor of the measure."

I. Sternberg, of Sternberg & Co.: "We approve
measure and can assure THE CIRCULAR-WEEKLY,
successful, it will have the heartfelt thanks of
legitimate jewelers."

. Van Keuren, of R. Van Keuren & Co.: "We
rtily approve of the bill, and hope it will be
sed. It is a measure which will protect the
est jeweler in the sale of honest goods."

---

ROCHESTER, N. Y., Sept. 7.—The local sen-
ment on THE CIRCULAR-WEEKLY'S bill for-
lding interstate commerce in gold and sil-
r spuriously marked, is very favorable to
measure.

. D. Burritt: "It is a fine thing. It is a bill
t should have been passed long ago and I hope
E CIRCULAR-WEEKLY will meet with success in
hing it. The entire trade should support it."

Philip Present: "I am heartily in favor of such
ill and I trust it will become a law."

Wm. Levison, Morris Rosenbloom & Co.: "The
is a good thing. THE CIRCULAR-WEEKLY should
thanked for trying to bring about such a law.
ertainly approve of it."

. Kopelowitch: "I believe such a law would
of great benefit to the trade. I hope THE CIR-
AR WEEKLY will succeed in having it passed."

TORONTO, Can., Sept. 2.—James Ryrie, of
rie Bros., Ltd., Toronto, when inter-
ewed with regard to the bill to forbid in-
state commerce in improperly marked
ld and silver, said:

The effect upon Canada of such a measure will
ndirect rather than direct. However, anything
ich will do away with the chance for deception
uld be hailed with delight by the legitimate
lers. If it were possible to enact it in that
m I should be glad to see the bill broadened
its scope so as to apply to shipments to
nada, although personally we have no fault
find with the firms with which we have been
ling, as regards the abuse which the bill seeks
rectify. The measure, should it become a law,
l be a great help to manufacturers and dealers
o are trying to conduct their businesses on
timate lines."

Walter J. Barr, manager of the Goldsmiths'
ck Co., Toronto: "No honest manufacturer or
ler will object to the Government being in-
ested in passing legislation that will tend to
vent inferior goods being sold under assumed
nes of one kind or another. The jewelry busi-
s has been made a byword and a reproach for
that is unfair and dishonest, owing to un-
scrupulous manufacturers and merchants making
inferior goods and marketing them on false repre-
sentations. The advanced methods of experts and
inventors render deception easy and tempting.
Buying by mail has attained such proportions as
to render such a step as that taken by THE CIR-
CULAR-WEEKLY necessary in the interests of the
honest dealer. From a moral standpoint, as a
means of encouraging young beginners in business
to adhere to straightforward business methods, it
is wise and well considered. It is a pity that the
Federal Government cannot enact a law compelling
manufacturers to register trade-marks to be used
in connection with a quality stamp."

Ambrose Kent, of Ambrose Kent & Son, Ltd.:
"Such a law is highly desirable in the interests
of honest trade, around which every safeguard
should be thrown. It will be approved by all who
desire to conduct an honest business. I should
strongly favor such an act for Canada to protect
the trade from unprincipled manufacturers and
dealers who foist inferior goods on the public by
deceptive marks and descriptions."

B. Kent, of B. & H. B. Kent: "I decidedly favor
a law of that sort, as a protection against fraud.
So far the trade of Toronto has not suffered
greatly from such practices, but it is certainly ad-
visable to take precautionary measures, especially
in view of the rapid growth of the mail order sys-
tem, which largely increases the facilities for
duping the inexperienced buyer. THE CIRCULAR-
WEEKLY has done well in promoting the measure,
which I hope will be cordially supported by the
trade."

Edward G. Gooderham, managing director of the
Toronto Silver Plate Co.: "I regard this bill as a
necessity. Anything that will protect the honest
manufacturer is to be welcomed. Legitimate manu-
facturers have a right to look for protection of
this kind. The public is practically in the hands
of the manufacturer and the dealer, and in their
interests as much as in that of the trade this
measure should pass. THE CIRCULAR-WEEKLY is
deserving of credit for taking up the matter."

E. M. Trowern, Dominion Secretary of the Re-
tail Merchants' Association of Canada, and sec-
retary of the jewelers' section of the same organ-
ization, said: "A very necessary law, as it will
prevent the complication resulting from varying
legislation in the different States. It now behooves
Canada to pass a similar or a stronger act as soon
as possible, to avoid this country becoming a dump-
ing ground for the spurious goods that cannot be
marketed in the States should this law pass.
Fortunately we can legislate on the subject
without such restrictions as are imposed by the
American Constitution. There should be no diffi-
culty in securing the proposed legislation, which
will not only improve the quality of goods but
raise the standard of morality in the trade. I must
congratulate THE JEWELERS' CIRCULAR-WEEKLY for
pressing the question to an issue. I will certainly
bring the matter up before the jewelers' section of
the association on the first opportunity."


New Sterling
HAND BAGS
THE STYLISH, SILVER BAG IS OUR SPECIALTY



A large variety of hand-pierced, etched, engraved and plain frames are included in our comprehensive line, which is at your disposal.

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Quality and Finish Guaranteed. Strictly 8 and 10 Karat Line.
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Ecclesiastical Art Metal Workers in Gold, Silver and Brass, Medalists,

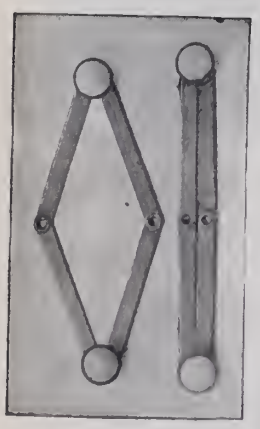
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The Rosary in Fine Jewels, in Pure Stone, Amethyst, Garnet, Topaz, Crystal, Turquoise, Mounted in 14 kt. rolled gold plate, **$10,00, $12.00, $14.00** each.
Solid gold, **$35.00, $50.00** each.

**In imitation stone, All colors.**
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**$3.00**
**Per Dozen Sets**

Plain, and with Stones of any Color

**Modern Jewelry of Every Description**

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47-49 Maiden Lane, N.Y.
Manufacturers of MODERN JEWELRY
Chicago, 405 Masonic Temple.
(L. Katlinsky.)

## Handsome Silver Service for the Battleship "Kansas."

(*Continued from page* 1.)

will compose this service is as follows: The punch bowl or center-piece (illustrated on Page 1), which is accompanied by a ladle and 12 cups; the large tray (illustrated below; a four-piece teaset (of which a representative member is depicted on this page; two five-light candelabra, a soup tureen, two covered vegetable dishes, a meat dish, a fish dish, an entré dish, a water pitcher and tray, four bonbon dishes and a cigar box, or 35 pieces in all.

In the scheme of decoration the Kansas flower, the Sunflower, embossed, is used profusely. On one side of the punch bowl, which has a capacity of five gallons, there will be an engraving representing the battleship *Kansas;* in a similar space on the other side there will be an engraving representing the Capitol building. About its base will be clustered the 12 cups and the ladle. The design for the handle of the ladle is a national shield in the national colors.

The sunflower, as well as the seals of the State of Kansas and of the United States Navy, are used in the design of every piece. The entire set weighs 2,000 ounces, and the contract price is $5,000, to be appropriated by the State.

The vessels whose services have been illustrated and described in The Circular-Weekly, and the dates of the issues in which these illustrations and descriptions appeared from time to time are as follows:

| VESSELS. | ISSUE. |
|---|---|
| *Maine* | June 3, 1891 |
| *Detroit* | July 20, 1892 |
| *Montgomery* | Feb. 15, 1893 |
| *Cincinnati* | Sept. 26, 1894; April 24, 1895 |
| *Minneapolis* | May 1, 1895 |
| *Brooklyn* | Feb. 12, 1896 |
| *Nashville* | May 13, 1896 |
| *Iowa* | July 22, 1896 |
| *Raleigh* | Oct. 7, 1896 |
| *Oregon* | April 28, 1897 |
| *Massachusetts* | June 9, 1897 |
| *Wilmington* | Dec. 1, 1897 |
| *New Orleans* | June 7, 1899 |



TEAPOT OF "KANSAS" SERVICE.

| | |
|---|---|
| *Kentucky* | June 28, 1899 |
| *Olympia* | July 26, 1899 |
| *Indiana* | Aug. 30, 1899 |
| *Marietta* | Sept. 13, 1899 |
| *Wisconsin* | May 16, 1900 |
| *Illinois* | May 17, 1900 |



TRAY OF SILVER SERVICE FOR BATTLESHIP "KANSAS."

| | |
|---|---|
| *New York* | May 22, 1900 |
| *Alabama* | Nov. 26, 1900 |
| *Albany* | Feb. 11, 1901 |
| *Denver* | Mar. 18, 1901 |
| *Pennsylvania* | June 24, 1901 |
| *South Dakota* | April 20, 1901 |
| *Tacoma* | June 29, 1901 |
| *Ohio* | Aug. 21, 1901 |
| *Nebraska* | Aug. 30, 1902 |
| *Missouri* | Sept. 6, 1902 |
| *Kansas* | Sept. 13, 1902 |

Cohn & Solomon, Los Angeles, Cal., have dissolved partnership, and each partner will continue business on his own account. A. B. Cohn and his brother will conduct a store at the corner of 3d and Main Sts. and J. B. Solomon will continue business near 1st and Main Sts.




## WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

**WE PAY FOR OLD GOLD:**

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|---|---|---|---|
| 22 K. 88c. per dwt. | | 12 K. 48c. per dwt. | |
| 20 K. 80c. " | " | 10 K. 40c. " | " |
| 18 K. 72c. " | " | 8 K. 32c. " | " |
| 16 K. 64c. " | " | 6 K. 24c. " | " |
| 14 K. 56c. " | " | 4 K. 16c. " | " |

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Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

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| | |
|---|---|
| 10 K. 48c. per dwt. | 14 K. 64c. per dwt. |
| 12 K. 56c. " " | 16 K. 72c. " " |
| 18 K. 80c. per dwt. | |

Gold and Silver Solder, either from formulas furnished or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

*Try us and you will appreciate our Squareness, Promptness and Accuracy.*

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ll possible improvements made. Pearls damaged etting or from wear with diamonds restored.
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**ewelers Having Tortoise Shell Goods**
have become dull or broken, can have n repaired, repolished and made as bright ew, at a small expense, by sending them he manufacturer,
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Telephone, 7533 Cortlandt.

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of every description.
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# PLATINUM

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13 DUTCH STREET, - NEW YORK.

# WALTHAM WATCHES—"TIMING THE TIME-BALL



Every day the Time-Ball on the Western Union Building, opposite old St. Paul's, Broadway, New York, is dropped at exactly 12 noon, recording Washington time.




## Pendulum Clock Indicating Astronomical Computations.

[Translated for THE JEWELERS' CIRCULAR WEEKLY from the *Deutsche Uhrmacher Zeitung*.]

THE illustrations shown herewith, of an odd-looking clock seem to represen French production. This clock is owned present by a resident of Strassburg, Al e. It has been used as an exhibit in that and is serving for a similar purpose at sent. It is preeminently suited for such urpose, not so much on account of its tivating external appearance as for its istic technical display and the peculiarity its architectural construction. The case sists of a filigree frame, with mirrors ced in the back and in the sides, the ole being of a height of 95 cm. The ex- or protection consists of a mahogany ss-framed closet, of a height of 120 cm. a width of 40 cm.

The clock really consists of a pendulum, lens of which contains the movement. e back of the pendulum disk carries an inary 12-hour dial, with hour and minute d, which are set to mean time. In front two dials as seen in Fig. 1 and Fig. 2; these the upper and the smaller one indi- e. (1) In its outer circle with 12 divis- s the mean time. (2) In its inner circle days of the week and the signs of the responding zodiac. (3) In the middle cle the day of the month.

The lower and larger dial, which is con- cted with the smaller one by ornamented t brackets, shows: (1) In the outer circle 24-hour division, which is traversed daily a hand, the index point of which is namented with a radiant emblem of the n and indicates the correct angular loca- n of the sun. In harmony with the up- dial the sun pointer indicates the time, ich is somewhat in advance of 3 P. M. the upper XII indicates noonday and noonhand which describes one revolution $29\frac{1}{2}$ days, denotes the changes of the on during its progress.

On the left of the lower half of the dial e leap year and the intervening ordinary ars are recorded in regular progression d the dial at present marks the second ar after leap year. On the right, cor- spondingly, the days of the current month recorded. The 27th of February and the approaching month of March are in view. By means of the two curved hands the rising sun (6° 45′) and the setting sun

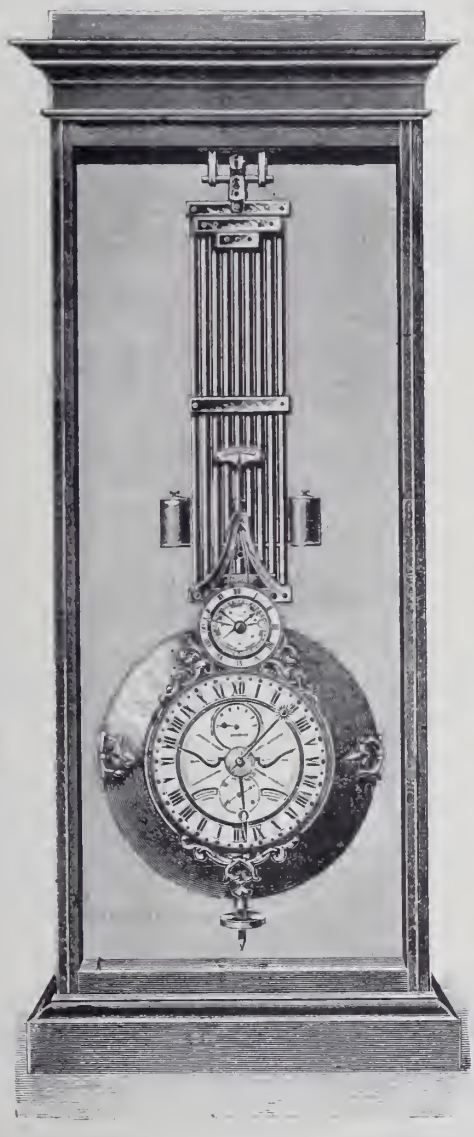


FIG. 1.

(5° 15′) are shown for latitude of Paris or Strassburg in the corresponding season.

When the two curved hands have progressed to their limits above, the Winter solstice (Dec. 23) has been reached. At the time of the Summer solstice (June 24) both hands stand at their lower limits, indicating the rising of the sun at 4 A. M. and the setting of the sun at 8 P. M. At the equinox on March 22 and Sept. 21 the hands stand exactly at 6 o'clock.

The difference between mean time and apparent or solar time in minutes on the small circle marked "Equation" or in the

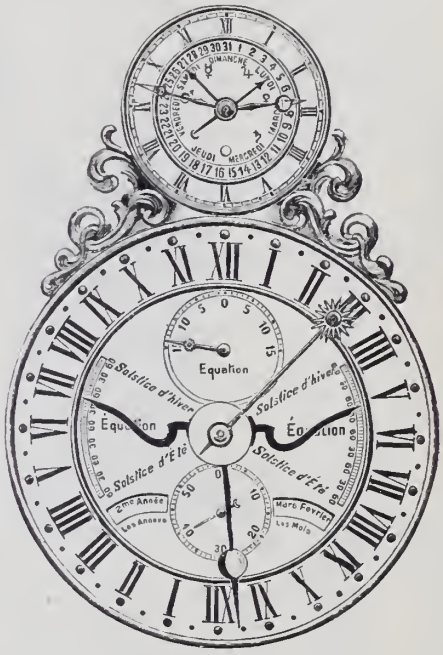



FIG. 2.

middle field of the large dial, is also shown. If the hand stands to the left of zero the number of minutes is to be added, if solar time is to be obtained; and in the contrary case the number of minutes is to be subtracted. The second dial is in the lower part of this larger dial. Special praise is due to the workmanship on the gridiron part of the pendulum. A hand and a circular scale indicate the activity of the compensation. The regulating nut has a recessed space for the deposition of small grains of leaden shot.

Fig. 3 shows in a most excellent manner

the details of the movement. It indicates the winding part, ratchet wheel, etc. The winding is to the left and is done once every four weeks. The motion work is dis-

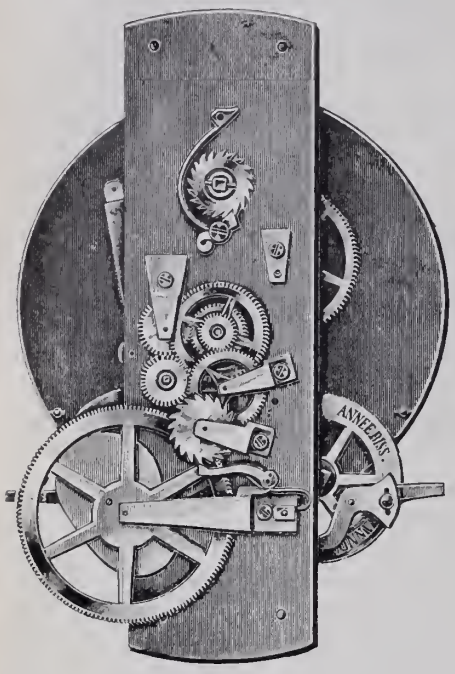


FIG. 3.

tinctly seen with the connecting train for actuating the calendarium. The large wheel on the left with the attached cam turns once every year and regulates the equinox mechanism and the solstices. The wheel on the right governs the indications of the leap year and the intervening ordinary years. The pendulum suspension is of the knife edge kind. A pin escapement imparts the impulse to the pendulum.

The whole movement shows the marks of the most superior workmanship, more particularly in its steel pinions, to which the wheels are attached on brass collets by screws. The escape wheel is of gilt. The dials are silvered in the mat finish, the small one being engraved and the characters being filled with black cement. The characters of the large dial are traced out, monogram fashion, and are richly gilded, projecting from the silvered circle.

This clock was completed in the year 1842 and its freedom from any blemish shows the care with which it has been handled.

---

The Stanley J. Peters Co., Bramwell, W. Va., was incorporated Sept. 1 with a capital of $10,000. The company takes over all the assets and liabilities of Stanley J. Peters and will settle all his accounts as soon as the company's books are opened up. It is the purpose of this company to open a number of branch stores in West Virginia and to greatly increase the stock. Capital paid in at present $4,000; capital subscribed for, about $2,000. The balance will be subscribed for before the first of the year. One branch store will be opened about Oct. 1. The concern is making many improvements in its main office.

## A Printing Chronograph at the Pa Observatory.

IN connection with its large meridian te scope the Paris Observatory has pla in regular service a chronograph wh prints with extreme nicety and neatn



FIG. 1.

the minutes, seconds, and tenths of a ond upon a running strip of paper. P C tier, of Paris, well known to all those v give their attention to astronomy and m anisms of precision, is the creator of device. We are indebted to the Paris servatory, says L. Reverchon in the *Re Internationale de l'Horlogerie*, for the lustrations of this instrument.

Beginning with the general features its construction, we must say that

PERFECTION · OF · AMERICAN · WATCHES

IN SOME KINDS OF GOODS defects are easily concealed. Not so with the watch. Its qualities as a time keeper soon manifest themselves. The Sun itself is its standard.

The perfection looked for in Watches is like that which characterizes the laws of Nature, and in no human product is that perfection so nearly approximated. And no other nation excels the United States in Watchmaking.

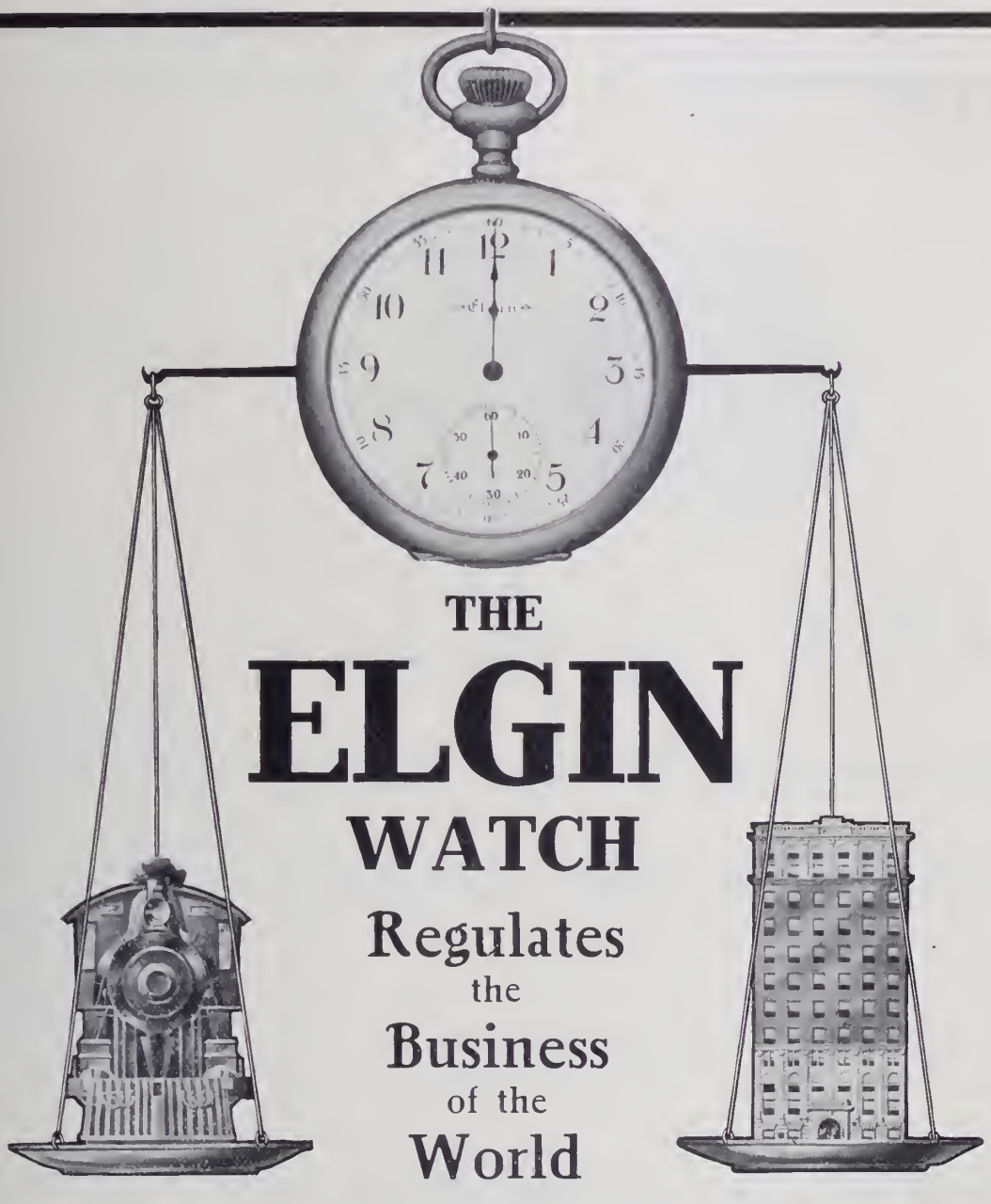
"ALL LEADING AMERICAN WATCHES AND MOVEMENTS."

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# The Balance of Business



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See Jobbers' list for prices or write the Company.

Every dealer is invited to send for the Elgin Art Booklet, "Timemakers and Timekeepers," illustrating the history and development of the watch.

**ELGIN NATIONAL WATCH COMPANY**

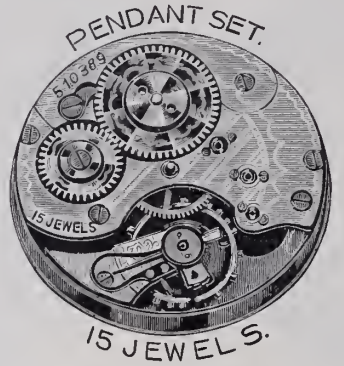
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ASK YOUR **JOBBER** FOR THE

# "Imperial" Movement

**16** Size Hunting Pendant Set




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**Best Value Ever Offered**

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**First in Quality, Adjustment, Durability, Style.**
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## Vacheron & Constantin,

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FITS ALL SIZES OF AMERICAN CASES.

VACHERON & CONSTANTIN TRADE-MARK.

SPECIAL GRADES FOR RAILROAD MEN.

## EDMOND E. ROBERT,

SOLE AGENT,

3 MAIDEN LANE, NEW YORK.

chronograph is run by a weight. It composed of a clock movement in conjun tion with an arrangement for printing co sisting of three wheels bearing type up their faces. The displacement of the pap at each impression is effected by the co tact itself sent by the observer. Let see now how the different functions of t system are brought into action.

The general arrangement of the devi is represented in Fig. 1. The horologic movement is given in plan in Fig. 2,

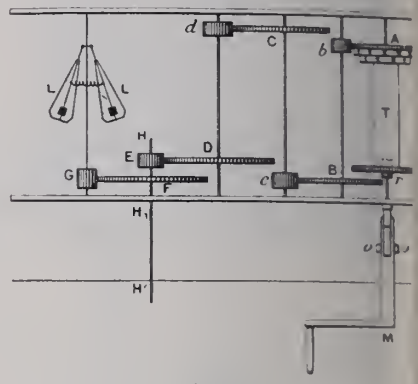


Fig. 2.

which $T$ is the drum upon which is wou the cord by means of the crank-key Through the toothed wheel $A$ this co municates its power to the different m ing parts of the mechanism up to the n tion pinion $E$ with 15 leaves, which is tached to the axis $H$ $H$, and this also c ries the three printing wheels of the m ute work, and is connected with the r

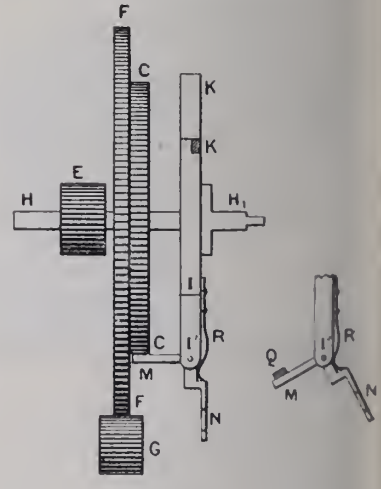


Fig. 3.

ulating fly $L$ $L$ by means of the wheel and the pinion $G$. The minute work composed of six pieces.

Between the plates are situated driving or commanding wheel and scape wheel; outside of the rear plate, tween $H$ and $H_1$ is the wheel for 10ths seconds, the seconds wheel, the inter diate piece between the seconds wheel the minute wheel, the intermediate wh and the minute wheel. In Fig. 3 is gi a front and an end view of the comma ing wheel and the scape wheel.

The commanding or driving wheel

# Assured Profit

THE RETAILING of the new 16-size Howard *Complete* Watch, which has gone far beyond our early expectations, reveals hearty appreciation by the trade of our efforts in making a watch of the highest possible grade for selling to the *best* trade at a fair price. It also shows the effect of our action in fixing the price and penalizing cutting of price. The dealer is selling with less effort and is always *assured* of a fair profit. There has not been a single instance of price cutting—and under the conditions there is not likely to be. If you have not seen the

# HOWARD
# Watches

ask your jobber for them to-day. They are always sold *cased;* heavy 18K. or 14K. solid gold, or in Boss or Crescent 25-year Filled, in the quiet designs that are chosen by people of refinement and taste. Every watch is sold in a highly finished, silk-lined mahogany box, in which is the factory price ticket. With the two higher grades, rating cards are furnished. Everything about the watch —movement, case, timing, packing, pricing, is thoughtfully treated, to aid you to sell, and to *assure* you a profit.

Write to us for booklet giving full descriptions and prices at which the **Howard Complete Watches** are sold to the public; also list of jobbers from whom they may be obtained.



**The Howard Watches are made in the following grades:**

23 ruby and sapphire jewels (raised gold settings); adjusted to 5 positions, temperature and isochronism; breguet hairspring; micrometric regulator; gold train wheels; double roller; steel escape wheel; sapphire pallet stones; all steel parts highly finished; extra fine, hand-made, double-sunk dial; **timed in the case and certificate of rating furnished with each watch.**

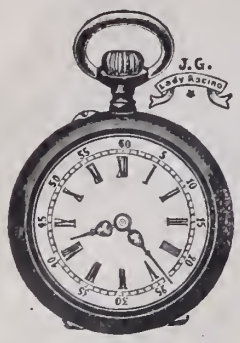
19 ruby and sapphire jewels (gold settings); adjusted to 3 positions, temperature and isochronism; breguet hairspring; micrometric regulator; gold center wheel; double roller; steel escape wheel; sapphire pallet stones; all steel parts highly finished; extra fine, hand-made, double-sunk dial; **timed in the case and certificate of rating furnished with each watch.**

17 ruby and sapphire jewels (gold settings); adjusted to 3 positions and temperature; breguet hairspring; micrometric regulator; gold center wheel; double roller; steel escape wheel; sapphire pallet stones; all steel parts highly finished; extra fine, hand-made, double-sunk dial; **timed in case.**

17 ruby and sapphire jewels (gold settings); adjusted to temperature; breguet hairspring; micrometric regulator; gold center wheel; steel escape wheel; sapphire pallet stones; all steel parts highly finished; extra fine, hand-made dial; **timed in case.**

## E. HOWARD WATCH CO.
## Waltham, Mass.

# The Lady Racine



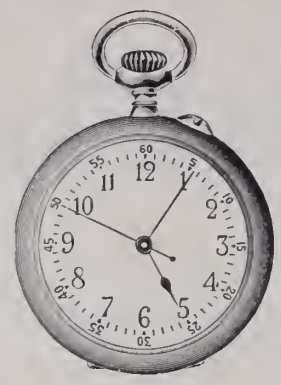

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**Machine Made**

10, 11, 12 and 13 Line; Cylinders and Levers; cased in Nickel, Gun Metal, Silver and Gold.

**Material on Hand.**

*Write for prices.*



Lady Racine Nurse Watch.

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PENDANT SETTING.



**UNEQUALED IN VALUE FOR MODERATE PRICE.**



0 size—7 Jewels.

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**TRENTON WATCH COMPANY,**

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# Watches Exclusively.

# W. T. Thompson,

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Telephone, 685 Cortland.

# 36 out of 46 PRIZES

were awarded to

# PATEK, PHILIPPE & CO.

in the timing contest of the Astronomical Observatory in Geneva, for the year 1904, comprising the only Series Prize; all the First Prizes (2), half of the Second Prizes (1), 8 of the Third Prizes out of 11, 5 of the Fourth Prizes out of 6, 12 Honorable Mentions out of 14, 8 Single Mentions out of 11.

**68 NASSAU ST., NEW YORK.** **GENEVA, SWITZERLAND.**


loose upon the axis $H\,H^1$, and is made of two toothed wheels soldered together these are the wheels $F\,F$ and $C\,C$. $F$ engages with the pinion $G$ of the fly $L$. The wheel $C\,C$ is driven by a finger $Q$ which forms a part of a lever $M\,I$ mounted upon the smooth wheel $K$ which derives its motion from the axis $H\,H^1$, upon which it is keyed and which causes it to make one complete turn every second of sidereal time. An inclined plane $P\,P$ displaces the arm $N$ each revolution of $I\,K$ in such a manner as to throw the finger $Q$ out of gear with the teeth of the wheel $C\,C$ for a short space of time. The duration of this time is limited by the withdrawal of the locking block $S$, a movement effected precisely at each second by a contact emanating from the seconds pendulum of a synchronizing clock. During this period of repose the wheel $F\,F$ is exposed to the action alone of the fly $L\,L$, which continues its motion by reason of the velocity or momentum acquired during the second just passed. The whole combination regulates in its advance by a very slight lead constitutes a dead-beat escapement of two or three hundredths of a second.

*(To be continued.)*

## The Nickel Steel Spring.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from the French of DR. CH.-ED. GUILLAUME, Associate Director of the International Bureau of Weights and Measures, in *Les Applications des Aciers au Nickel.*)

IT may readily be comprehended that the necessity of furnishing a compensation balance in watches, for which a satisfactory rate at different temperatures is required, introduces in their manufacture a delicate complication which must be represented by an appreciable increase in the cost. It is true that with modern appliances the mechanical production of the balance is not very expensive, and watches are found in quite low prices, provided with a balance apparently compensated, but of which the bi-metallic laminæ are connected at their two extremities with the diametral arm and consequently are of no use for compensation.

A person very slightly familiar with the details of adjustment would undoubtedly be astonished if told that an appearance should be given to the balance for the object for which it was intended and that the effort should be suspended when a single saw cut given to the bi-metallic ring would have assured the advantage of compensation.

The reason is that a balance really designed for compensation ought to be so constructed that the lamina should be quite elastic, which necessitates working the brass after soldering; but the cold hammering often produces energetic tensions which are manifested as soon as the lamina is rendered free at one of its extremities by much deformation, warping it to the one side or the inside. Previously, the balance completely prepared on the lathe, well poised on its regular axis, the lamina being free; it ceased to be so, and was brought back to this condition only by successive retouches of the two laminæ. This delicate work can only be confided to able artisans and is, therefore, comparatively costly.

# NEW PATTERNS

# Seth Thomas Clock Company

**DOROTHY SET. Bronze, Art Nouveau Finish.**

15 Day, Fine Polished Movement, Half Hour Strike, Cathedral Bell, 3½ Inch Decorated Porcelain Dial.



Height of Clock, 16 inches.

Height of Vases, 11 inches.

**FLORENCE**

Mahogany Cabinet Case with Marqueterie Convex Porcelain Dial and Convex Beveled Glass. 8-day, half-hour strike.

**JESS**

nolu Gold. Also Art Nouveau Bronze. 1-day, 2 inch Porcelain Dial.



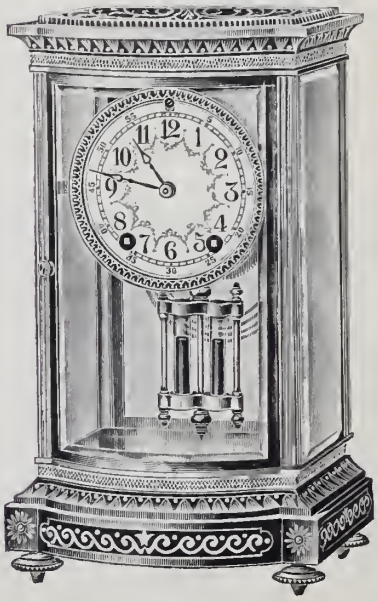
Height, 9 inches.



Height, 12¼ inches.

**EMPIRE No. 8**

Metal Case, Gold Plated. Top and Base Syrian Bronze. Convex Beveled Glass Front. 8-day, half-hour strike.



Height, 12½ inches.

The above patterns are among the 60 new designs in our Fall Supplement, which will be mailed to the trade, Sept. 20, with catalogue of Clock Movements and New Watch Movement price list. Any dealer not receiving them please advise us and they will be forwarded.

Maiden Lane, New York **SETH THOMAS CLOCK COMPANY** 70 Wabash Ave., Chicago

it were badly done, and if the laminæ were treated roughly, the watch would have different rates in positions, or else the balance would be slowly deformed, in the course of time producing a gradual change in the rate.

It follows that if it is impracticable to so raise the price as to permit of treating the balance in a rational way, it is better that the balance should have only the appearance of being compensated, rather than seek to really give to it a function which it would fulfil imperfectly.

Thus it is explained that if, by a suitable choice of the material of the spring, the variations of its elasticity as a function of the temperature should be materially reduced, the rate of watches of which the price forbids the application of the compensating system might be considerably improved, or even of those in which the balance cannot be compensated with sufficient care. This is the problem undertaken by M. Perret and myself, which is in part solved by the researches which I have previously described.

If, starting with non-magnetic alloys of a proportion of about 25 per cent., we advance to higher percentages, we find the co-efficient of variation of the modulus passing from a value scarcely appreciable to a high positive value, and then falling back again to a value almost negative. We, therefore, have two categories of alloys capable of solving the question.

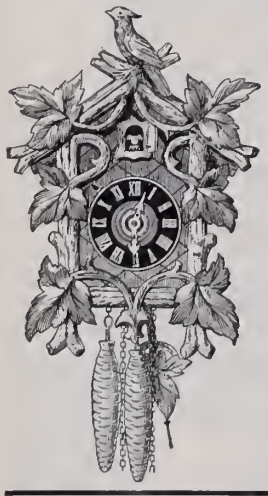
The method employed in the study of these curious properties dispenses with other theoretical explanations. From a practical viewpoint it will be sufficient to remark that the second coefficient of the formula of variation being important in alloys containing about 28 per cent. of nickel, springs made of this alloy, while capable of annulling on the average the action of temperature on the rate of watches, would impose a material secondary error (middle temperature error). For alloys of the second category, which, for a proportion of about 45 per cent., would furnish the second solution, they would be much more advantageous in this latter respect. But when they have been raised to the temperatures required in the manufacture of springs their elastic limit is considerably lowered, so that the springs become less tractable.

This lowering of the elastic limit seems to have little influence on the rate, for the flections of the ribbon of a vibrating spring are so feeble that the limit is far from being reached. It is rather in the manipulation required in planting the spring that the want of elasticity may be harmful. Now, if the spring be put out of shape, the isochronism of the vibrations and the rate in positions would be immediately affected.

Several chronometers have, however, been adjusted with springs of this class and have given quite satisfactory rates. This result is due, without doubt, to the consummate skillfulness of M. Paul Perret in the pursuit of these investigations, but I do not think that such springs would be readily accepted by adjusters. On the other hand, springs of the first class have rapidly won the favor of watchmakers working on watches of the quality which they are applicable.

Unfortunately, besides the serious secon ary (middle temperature) error of th springs, the rapidity of variation of average coefficient for percentages near t which best meets the conditions sought i shows, by the differences in the rates, presence of the smallest defects of hon geneity in the alloy. Therefore, at least the moment, it is better to avoid us nickel-steel springs in chronometers, and limit their employment to ordinary watch which furnish for them a special field.

Low priced watches, furnished with compensated balance in such a way as obtain, if not perfect compensation, at an important reduction in the action of atmosphere, may be provided with the spring and preserve rates, at least as sa factory, with a reduction in the price, w in the present state of the horological ind try may be regarded as a desideratum. the other hand, the slight difference in p between steel springs and nickel-s springs will allow of obtaining an appr mate compensation for watches w hitherto could not support the increase price rendered necessary by the empl ment of a compensated balance. Con ering that between 0 and 40° C. an o nary watch varies from five to six min in 24 hours, the employment of a nick steel spring is to be regarded as an essen progress, even if it still leaves an error half a minute in the same interval of te perature. It is a result of this charac that ought to be reached in current in

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They are the BEST. There are none BETTER.

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PRACTICAL COURSE IN ADJUSTING

Comprising

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED

by original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement—Some Current Defects in it and How to Remedy Them.

By THEO. GRIBI. Price, $2.50.

250 Pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically Arranged; Solid Binding.

THE JEWELERS' CIRCULAR PUB. CO., Publishers, 11 John St., Cor. Broadway, New York.



















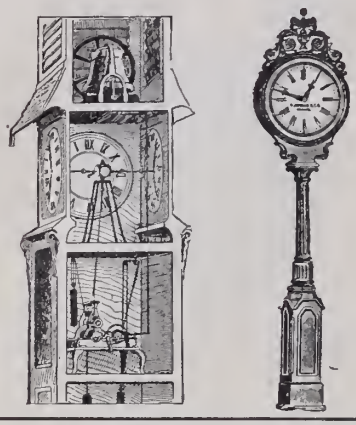
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They always open and close properly. Made with all the care ever put on the costliest solid gold cases. Do you ever have anything more annoying than a spring that will neither hold the back down nor properly release it? Or a head that does not conform to the back and cuts into the snap? No bother about the springs in any Boss Case. Everything else is right. Did you ever see anything smarter than these O size cases? How like solid gold in every desirable feature; model, decoration, finish, richness of color. Pictures of Boss Cases tell little—the subject is too elusive—see your jobber—he has all these new styles.

## The Keystone Watch Case Co.

NEW YORK CHICAGO PHILADELPHIA CINCINNATI SAN FRANCISCO

# RECORDS PROVE A CLAIM.



We have recently contracted to furnish a Tower Clock in the new City Hall at Savannah, Ga., and have guaranteed that it will not vary more than 15 seconds in any 30 consecutive days in five years.

Tower and Street Clocks of our manufacture now in use show, after years of constant wear, that they do not vary over 10 seconds per month. Doesn't this marvelous record prove merit?

## TOWER AND STREET CLOCKS

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Est'd 1842. Boston, Mass., U. S. A.

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Largest Makers of exclusively HIGH GRADE CLOCKS in United States.

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Sales Agents for Pacific Coast.

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Formerly Parsons Horological Institute,

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Largest and Best Watch School in America.

We teach Watch Work, Jewelry Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information.

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ATTORNEY AT LAW,

908 G Street N.W., Washington, D.C.

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All Jobbers or Jewelers' Circular Publishing Co.


try by selecting, as needed, the metal the balance so that it may correct as w as possible the average error of springs the same kind.

To these advantages obtained in adju ment may be added the condition sought i of the slight sensitiveness to the magne field of the new springs and of all balanc which are likely to be practically associat with them.

Nickel-steel springs possess, therefore, i ordinary watches, quite a number of su qualities as ought to rapidly win the fav of those interested in the improvement the low-priced watch.

### A New Copper-Welding Process.

A REPORT from Consul Shank, of W nipeg, Canada, says that scientific c cles are interested in the discovery of process for welding copper, which has be made by a local blacksmith. It is said process has been thoroughly tested found perfect, and that copper can be we ed to copper or to other metals wit impairing the electrical conductivity other properties of the metal. The pr is said to be very simple and no more d than the welding of steel. The work be done with a forge, blowpipe, or a apparatus which will heat the metal che red.

Patents have been applied for in United States and Canada.

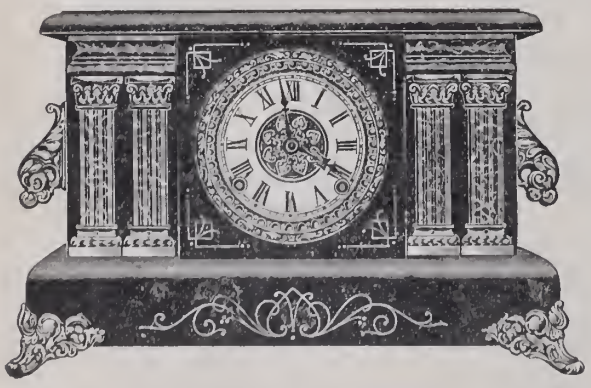
### Old Chronometer Makers.

ALBION, Pa., Sept. 6, 190

*Editor* THE JEWELERS' CIRCULAR-WEEKLY

*Please let us know the age of a ch nometer made by Hewitt & Sons, L d H & H*

ANSWER:—We have no record of concern named Hewitt & Sons, but our r ords show a Thomas Hewitt, a chr mete maker at 12 Upper Ashby, later at 10 K St., Tower Hill, London, Eng., who was also a director of the British Watch He was born in 1799 and died 1867

## Sessions Clocks

Superior finish. Reasonable prices.

Have you seen our

New and Exclusive Designs

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Write for Catalog and supplement.

## The Sessions Clock Co.

Main Office and Factories,

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New York Salesrooms,

37 Maiden Lane.



# Rockford Watches Speak for Themselves

# United States Watch Co.'s O Size Lever Set in ROYAL 20 Year Cases.

At this season of the year, and continuing until after the Holidays, when the demand for O size watches is the greatest, and the supply invariably inadequate, it will be well to bear in mind the discontinued movements of the United States Watch Co. in O size, Lever set 7, 11 and 15 Jeweled Grades, which are being sold, fitted complete with Royal 20 Year cases, of elaborate designs, at special reduced prices that cannot fail to be interesting. These movements are giving perfect satisfaction, and are the equal, grade for grade, of any other make.

**At Special Prices.**

This is an ***extra profit*** opportunity that rarely comes, and will require early action. ***Quick delivery just now.***




Pendant set United States Watch Co. movements sold separately, in 7, 11 and 15 Jewel grades, ***now*** ready for delivery.

PHILADELPHIA WATCH CASE CO., - - RIVERSIDE, N. J.

# This is a WATCH YEAR

**Railroad** and all grades of Movements and Cases carried in stock

We carry in stock all kinds of goods that a Jeweler uses. If your name is not on our books TRY US

Order NOW for your Fall Business—later on desirable goods will be scarce

# Cross & Beguelin,

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# CROWN

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The handsomest cases we've made for years are our new designs with raised gold ornamentation. The ornaments are in *solid gold*, rich in generous elaboration, captivating in their various colors. Some very finely set with diamonds. Every one so finished that they rival the beauty of solid gold cases. Illustrations of these cases in their actual colors may be seen in the colored inserts shown in the different catalogues now going out. Order early for Fall trade and the coming holidays.

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**Riverside, N. J.**

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# OMEGA



## MOVEMENTS ARE FINE TIMEPIECES.

*A Trial will convince you of their merits. Send for price list.*

All made with Lever Escapements and Double Roller.
Pendant Set. Fitting American Cases.

**Made in 6 Different Grades.**

10 LIGNE. 11 LIGNE. 0 SIZE. 12 SIZE. 16 SIZE.
From 7 Jewels to 21 Jewels,
Adjusted to heat and cold and 5 positions.

*Why is it so many watch movements are sold under the plea that they are just as good as the Omega? There must be a reason.*

**EDMOND E. ROBERT**
**3 Maiden Lane, NEW YORK**

SELLING AGENTS

**CROSS & BEGUELIN**
**17 Maiden Lane, NEW YORK**

### marks at the Presentation of a Handsome Testimontal to B. P. Jenks.

T the recent presentation by the em- ployes of Goodnow & Jenks, sil- rsmiths, Boston, of a sterling silver tea to Barton Pickering Jenks, who sev- ed his connection with the firm to take presidency of the William B. Durgin .. the presentation speech was made by alter D. Darby, the superintendent, who d:

"here is an old saying that "Everything comes tbose who wait," and we have been waiting eral days for an opportunity to have Mr. ks here to listen to a few words said in his a'f. We know that the time is drawing very se when he will cease to be a member of this n, and after a number of years' association, sever his connection with us. Nevertheless, think it is impossible for him to be entirely arated from us, for in our minds, the associ- ons that have existed for so long, at least be- en the most of us and Mr. Jenks, have been so cordial, so pleasant and so friendly a nature, t it seems to me, that one's memory must en- ly fail if they could forget them.

While I am talking I want to say a few words regard to his father, whom the present Mr. ks succeeded in the business. I knew his her for a great many years. He was a great, hearted man, full of good nature and friend- p toward those with whom he came in contact, d noted for his artistic ability. With a mother t is one of the foremost portrait painters of the sent time, Mr. Jenks comes from a stock he well be proud of.

t is to my mind most fortunate for a man to be plentifully endowed with all the human sympa- es and broad-minded feelings that Mr. Jenks There is not a person here from the young- boy to the oldest man in this place that has a kind word and considerable amount of affec- n for him. We regret that he has to go away d make a break in what has been a sort of ppy family, but as there is no alloyed happi- ss in this world, this break is the alloy in ours. are pleased to know that in leaving here he ll assume an important position, which we hope ll prove to his benefit. We trust he will receive same loyal and able support in his new posi- n that he has here in the past, and that it mean success, but as no words of mine can equately express our feelings, I am glad that a gible, practical and more fitting token of our eem has been provided.

It was suggested that some memento should be en Mr. Jenks, and by a happy thought, it was pro- sed that it be a replica of one of his earliest efforts practical serviceable silverware, but, neverthe- s, one of the best, and one which has stood e test of years, one we all know that he, him- lf, always liked and never tired of. The entire rk has been quietly and secretly done so that a rtune surprise should be a feature, and not only s everyone employed by the firm supplied their ota of the cost, but nearly everyone took a part the actual work, and we all think we have use to be pleased with the result, and I now emoving the cloth which covered the set from ew) have great pleasure in presenting to you in the name of all the employes of Goodnow & Jenks, this copy of the fine old octagon tea set, known to us and to the trade as the No. 500. We hope you may live long to enjoy it, and that we all may live as long in your memory; and we trust that the tide which is said to come in the life of everyone, you are taking at the ebb and that it will lead on to fortune and happiness.

After recovering from his surprise, Mr. Jenks made an impromptu but appropriate speech of acceptance, and his remarks were much appreciated by all who participated.

### A New Process of Die Making.

A NEW process of die making is being introduced to the jewelry and silver trade at the present time by a New Yorker, who claims to be able to produce steel dies which may be used in a press, like dies of soft or hard steel, produced in an ordinary manner. A number of specimens of such dies, said to have been made by this process, which is a secret held by the inventor alone, have been shown to the trade, and it is claimed for the process that it can produce steel dies of any conformation up to seven inches square or seven inches in diameter, in circular, hexagonal, octagonal form or prisms or up to seven inches wide by 10 inches long in quadralateral or eliptical shape, in annealed, unannealed or hardened steel, capable of resisting any excessive pressure, rack and wear and tear.

The inventor claims that these steel dies can be made from actual models, from photographs, drawings, designs, reproductions of designs, or from lettering, monograms, badges, emblems, seals, coats of arms, watch case lid designs, artistic metal medallions, commemorative plates, etc., in brass, silver, gold, or other metals, and also in tortoise shell, leather, celluloid and similar substances. In fact, the inventor is positive and enthusiastic in his assertion of his entire success at reproducing exactly any metal work by a die equal to the finest cut steel die, and claims to have capital necessary to guarantee the success of his work in every way.

Dies and reproductions from these dies shown by him include medallions, old coins, jewelry patterns, and, in fact, practically everything of this character that is used by the jewelry and silverware trades.

Bazzett & Co. have incorporated to do a wholesale and retail jewelry business in Tulsa, Ind. T.


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**DIAMOND MOUNTINGS**

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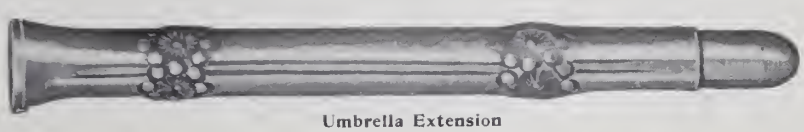
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Tip Cup





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Tip Cup, Extension and Tie Clasp made in Gold and Sterling Silver to match the Handle.



Tie Clasp

**Mr. Jeweler:**

See that the umbrellas you buy this fall have the new Braitsch Specialties, "Tip Cups," "Tie Clasps" and "Umbrella Extensions," illustrated herewith. They are the latest and best accessories now on the market. If your umbrella maker cannot supply you, write us. Our trade-mark, "W. J. B. & Co.," on all our goods.

Established 1887.

**W. J. BRAITSCH & CO., 396-8 Broadway, New York.**

# STORE KEEPING DEPARTMENT.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, No. 16.

SUBJECT:

## How and Under What Conditions Should Auction Sales be Conducted?

NOT so many years ago auction sales occurred rarely, when compared with the great number of such sales which are held to-day. The auction sale at that time denoted the failure or retirement of a business man. But year after year the auction sale has been utilized in various ways in connection with business, so that now we may consider them very common. In some parts of the country an auction sale may not interest the public at all, but as a general rule they are well attended and a great many people still go a long distance to attend one of them.

I do not know what the exact cause may be of the great interest displayed in these sales—I suppose the majority would say it is because the merchandise is bought at a sacrifice, but this may not always be the case. It is probably due also to the fact that buyers are privileged to bid or set the price of an article themselves instead of the business man doing this, and they usually think they are buying cheap in this way, when in some cases they may be paying more than the business man would have asked for the same article with his usual percentage and profit added.

Nothing, however, can be said against the auction sale if conducted in the right way and under proper conditions, for the real object of these sales is to dispose of stock quickly and at the same time get the best prices possible, according to value.

To conduct an auction sale so as to receive the best results it is necessary to be scrupulously careful in every detail. First of all see that stock and advertising receive the attention necessary to warrant the conducting of a successful sale. The stock, no matter in what condition it may be, should certainly not be overlooked, for far better prices can be realized when an article is clean, bright and highly polished than when left in a soiled condition. Some business men imagine that an auction sale, when retiring from business, or at any other time, would be foolish, and wasteful if money were spent to clean the old stock of which they desire to dispose. This is a great mistake, for any business man will find that he will be able to sell stock quicker and besides receive better prices, when every article is clean, which goes a great way in making a sale at auction as well as at any other time. Cleanliness has been the success of hundreds of business men of to-day, for in this way they strive to please the eye of the prospective buyer.

The advertising should be thorough and properly handled and worded according to the conditions of the sale, by one who has some knowledge of the art of advertising, with the object of reaching and informing all in surrounding towns, as well as those in the city itself, in which the business man may be located. There are many ways of doing this, e. g., the newspapers, circulars, the mails, signs, etc., and the business man who has not the facilities of handling the advertising himself should seek the advice of someone who does know and who will be able to give him better results from whatever amount the business man wishes to invest in this way for the success of the sale.

The auctioneer, the man on whom a great deal depends in order to conduct the sale as profitably as possible, should be selected, not in haste, but with great care, for he can make the sale a failure or a success. The auctioneer must strive to make the sale as cheerful as possible for those attending, through his wit, humor and experience, so as not to allow the sale to become monotonous to them. Some business men think that any auctioneer will do, for they can save a large amount by securing the services of an all around local auctioneer, who does not ask one-half or one-quarter of the percentage demanded by an experienced jewelry auctioneer. This is certainly a mistake, for one should engage an experienced jewelry auctioneer, one who knows thoroughly all about the different articles sold in connection with the jewelry business, for though he may ask more for his services, the business man will find after the sale, that he has been the cheapest auctioneer after all.

The position of the auctioneer at a sale should be such as to enable him to see the face of each one present; moreover, [illegible] should not be in the way of the clerks, w[illegible] may be constantly moving from one end [illegible] the store to the other, for the purpose [illegible] wrapping articles, or showing differe[illegible] pieces to patrons.

A good auctioneer will see to most [illegible] these things himself, but I mention t[illegible] merely to show the business man that [illegible] great many supposed little things may pro[illegible] quite a time saver in many ways.

Any request to place an article on sa[illegible] at any time, by those whose time is lim[illegible]ed, and who would like to have a chan[illegible] to bid, should be granted at [illegible]on for these persons may not be able to [illegible] tend the sale again, which may sometim[illegible] mean a loss. Do not let it be any troub[illegible] to show the goods on sale, and, as me[illegible]tioned before, if the article is proper[illegible] cleaned it will bring a better price, for [illegible] doubt it will be examined thoroughly [illegible] the customer, and the cleanliness and brigh[illegible]ness of the article will cover many a fl[illegible] which would otherwise be seen at once.

The accommodation of the ladies shou[illegible] be unquestionably attended to, for oft[illegible] they are the best buyers. The sale shou[illegible] be so conducted that every lady may [illegible] tend without the least feeling of uneas[illegible]ness. Smoking and improper langua[illegible] must be prohibited. The room must [illegible] comfortable and well ventilated, so that [illegible] may not become stifling, as is often t[illegible] case at a sale of this kind, where a lar[illegible] number of people are gathered for sever[illegible] hours. Whenever the space will allo[illegible] chairs should be furnished for all tho[illegible] present, and if this is impossible the hall[illegible] at least should be furnished with chairs[illegible]

The reader may think all these litt[illegible] things unnecessary, but if it were po[illegible]sible for them to attend two sales side [illegible] side, one conducted properly and the oth[illegible] without the least thought as to the comf[illegible] of the patrons, it would be no hard propo[illegible]tion to determine which sale was the m[illegible] successful.

H. I. K.

*(To be continued.)*

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Timely decorations for a show win[illegible] are imitation autumn leaves, which may [illegible] had in all the beautiful tints of the origin[illegible] They may be so arranged as to suggest th[illegible] they are falling. They might also be stre[illegible] about the flat surface of the windows. A apt show card would be: "When the autum[illegible] leaves are falling renew old friendshi[illegible] with an appropriate gift."

## Storekeeping Department.

### e Advantages Afforded by Call Slips.

these days of modern business methods no merchant can afford to overlook system that will keep him posted on wants of his customers, says the *Trader Canadian Jeweler*. Some of the larger es have adopted a system whereby y article called for and not in stock is orted. They use what they term "call s" for this purpose. By their use the r is able to keep track of all lines d for that have never been stocked.

a store of moderate size the "call " system might be extended to indicate, goods called for but not kept in stock; nd, goods called for but "out of"; third, s "sold out"; fourth, how many cusers enter the store and fail to find what are looking for; fifth, how many cusers each salesman serves each day; h, the proportion of lost sales each sman has and the reason why the sale lost.

his system would also take the place of old-fashioned and out-of-date "want k," which has ever proven a thorn in flesh of every merchant who has tried se it to lighten his labors. Any merit can install the system at slight exse, and the benefits accruing from its will be sure to amply repay him for little time it takes to keep it up to .

the first place it is necessary to have w thousand (or less) "call slips" print- These should be printed on pink paper, some other color than white, so as to e them distinct from the sales tickets. y should be about three by four inches ize and made up into pads of 50 slips. orm similar to that illustrated herewith ld serve most stores.

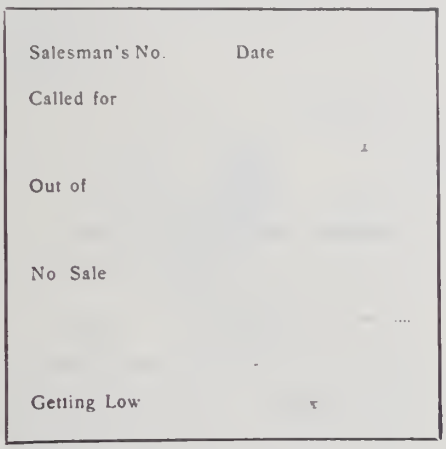
ow how to use them to best advantage he next question. The form in itself elf-explanatory. When a customer calls a certain article and does not get it the sman uses one of these slips, giving the son why. It is then sent to the office filed just the same as the sales checks

Every day, or every week, these can gone over and tabulated. It is likely a large number of them may prove ess, so far as the needs of the store are cerned, but those that are useful at all of the utmost importance. From them lines to be reordered can be entered in ant book kept by the merchant's own d. In this method there is no possibility overlooking a line when the traveler s or when a letter order is being made

ow a few words as to the benefits to derived from the use of this system. ides the items mentioned in the second graph of this article the use of this em will make the clerks more attentive the stock, the customer and the sale. y will know that every lost sale will be rded against them and will use their ate t abilities to make sales. That in f s worth a great deal in stores where eral salesmen are employed.

*oods called for but not kept in stock.* s is an important knowledge to the progressive merchant. He may be turning down lines every season that his trade demands. This system will tell him what they are. Then some new fad may turn up and he decides to wait for a demand to be created for it. His "call slips" will soon post him on the demand. How many merchants are there who can explicitly depend upon the sales force to recognize and report a demand for an article not previously stocked? Not many. Some salesmen because they happen to have a call for a certain article once or twice begin to think they are losing half the trade of the store because they havn't got it in stock Others will have call after call for an article and keep "mum" about it. The "call slips" make all these things clear and prove the demand beyond question.

*Goods called for but "out of"* Here is another very important item upon which the merchant should always be informed.




A CONVENIENT FORM OF CALL SLIP.

There is more money in the shape of profits lost to the merchant through being out of lines that have been introduced and staples that should always be in stock than in lines that have never been stocked. The "call slip" is persistent in its demand that these lines be stocked, for every call made for them must be recorded and reported. It is the same with a line that the merchant has decided to discontinue. His stock of that line is sold out, but the demand continues. He soon knows to what extent, and if sufficiently large he can change his mind and restock. A report may come in "sold out of" a certain line just when a letter order is being sent off. It can be included and a saving in express or freight charges made. Where no system of this nature is in use the merchant knows nothing about lines sold out until he has lost many dollars in profits. In some cases the neglect to order some little thing because it was forgotten has cost the store a customer. The profits on the article may not amount to much, but the loss, through the loss of a customer, cannot be computed. "Sizes out of" come under this head also, for no matter how many of an article there may be in stock, if the most called for size is short the number of sales lost must be many.

How many customers enter the store and fail to find what they are looking for? These figures in black and white would surprise some merchants. They are doing a fairly prosperous business and everything seems to be going along smoothly, but tell them the exact number of customers who go to their store and are not suited and they will be loth to credit it. This system will make everything plain along this line.

It must be remembered that not every customer that calls for a certain article will turn around and walk out because it is not in stock. Some will take something else that may serve their purpose. When this is done the "call slip" should be filled out in the regular way and then the word "sold" should be written across the face of the slip to indicate that something else was sold in place of the article asked for. If a sale is lost the merchant wants to know the reason why, because it is either due to his lack of judgment in buying or to the inability of the salesman to make the sale. In every case the reason as far as the salesman can see it should be recorded and the merchant can soon judge from the frequency of certain reasons whether to blame the clerk or himself. When the same reason is given by more than one salesman he can in nearly every case rest assured that he has been at fault in buying the stock in question.

The *proportion of sales each salesman makes and loses.* You've often heard a merchant say, "Jack's a good fellow, clean stock keeper and all that, but he can't hold a candle to Tom when it comes to making a sale." Now the way to prove that is by using these "call slips" for a short time. Their use would make many a merchant change his mind as to the relative merits of his salesmen in that respect. Of course it should be remembered that all salesmen cannot be "crackerjacks," and the poorer salesmen should be taught how best to handle the customer; how best to show the goods; how best to introduce the good points of the article and how best to close the deal.

By means of this system in connection with the sales slips, the number of people who visit the store can readily be told. The per cent. of sales made, the average amount of each sale and other statistics that are useful to the merchant can be figured out from the records at hand.

### Hints for the Advertiser.

IF there's anything in your store you think people ought to buy, tell them so and tell them why.

Write advertising as though you expected it to be believed.

The better a man advertises the more he will be able to advertise.

Don't take chances with public confidence if you already possess it.

If you have nothing at all to say, don't waste good space.

The danger of overadvertising is much less than that of underadvertising.

It is time for the ad writer to look up Autumn adjectives in his scrap book.

Fall and Winter advertising is probably the surest of the year in bringing business.

You need not say all that is true, but do not say anything that is not true, in your advertising.

He who advertises without a definite aim and plan is more lucky than sensible if he makes it pay.—*Advertising World.*

# RETAIL JEWELERS ADVERTISING

*The use of this department is open to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.*

THE group of retail jewelers' advertisements on this page show a variety of thoughts for use by the merchant in his local business publicity during the early Fall months.

C. J. Monson, Jr., & Co., New Haven, Conn., in a small card 1½x1¾ inches, ask the residents of their city to leave clocks at the store so that they can be put in order by the time the Summer vacation season is over.

The Castleberg National Jewelry Co., Washington, D. C., makes a strong play for charge accounts, and offers to save customers 25 per cent. The concern also gives prominence to the optical department. This announcement occupied seven inches double column.

Geo. T. Springer, Portland, Me., announces that he is still showing diamonds. The space occupied is three inches single column.

The optical department of Addison Bros., Chelsea, Mass., is prominently put before readers of the local papers, in a four-inch illustrated advertisement.

"A study of studs" is the catch-phrase used by H. J. Bare, Waynesboro, Pa., to attract attention to his five-inch announcement.




## Timely Advertising Advice.

IN the holiday season, the harvest time for the retail jewelry dealer, he puts forth his most strenuous efforts.

In no manner can such efforts be more efficiently made than through the 20th century method of advertising. In these latter days no dealer can hope to secure a living profit through those alone with whom he has a living acquaintance. There is a large market to be secured through advertising. For it is obvious that though individual members of the jewelry craft would benefit, by cutting into the trade of their colleagues, the general market would not be greatly enlarged, and the less fortunate brethren would have to go to the wall.

It has, therefore, become not the least happy function of advertising to *create* a market—that is, to make people feel the want of a great many things which they previously had no idea that they lacked.

It has been generally agreed upon that the retail jeweler must advertise in a more dignified manner than is necessary for the tradesman in other lines. He caters to the higher wants of the community, to their aesthetic tastes and their artistic perceptions. While doing this he need not be austere. No, he should be as suave a courteous and genial in his announcemen as he is in his personal dealings.

The advertisements of the jeweler oug to be couched in elegant, dignified courteous phrases and displayed in t daintiest and neatest of type that can selected. As with all other advertisemen so the consensus of those who are qualifi to speak agree, there should be only two, at most three faces of body type display throughout. Just enough for variety a not enough to detract from the harmony the display. Then let the headline and t name below be of the same kind, the lat perhaps a little larger, the street and to smaller.

As to cuts, let the dealer himself det mine. Only one thing: If he is a dealer a small town and the local publication u a poor quality of paper—a paper that "c sets" or shows through—it would be abs to use a cut or illustration. He should no cut which will not show up to adv tage, and those which will do this, even the better grade of metropolitan dailies, the outline cuts.

As to ornaments and borders, let him a use his own judgment. Let him not se a heavy border. Try to use one that is tinctive, dainty and graceful. Be spar in the use of ornaments. They should of the same character as the border.

If the jeweler have a knowledge and taste for literature, he may add much to attractiveness, strength and grace of his nouncements by the adoption and use of apt quotation. But the great danger here that the quotation may be either dragged by the ears or so frequently used as to cheapened and void of effect.

Let the body of the announcement be general statement, gradually becoming m specific. Headlines are to be commend provided always they are not atrocious p or other attempts at questionable hum Such jokes will surely repel all people good taste, the very class from whic representative jeweler desires to win custom.

It is, as a rule, well to quote a few pri if for no other reason than as an evidence good faith. In a small ad let them be pended in small, unobtrusive type at the of the body of the advertisement, betw that and the dealer's name.

## Advertising Axioms.

A REMARK credited to a well kn advertiser which is very true, is "vertising doesn't jerk; it pulls. It be very gently at first, but the pull is ste It increases day by day and year by y until it exerts an irresistible power.

Here are two points, taken from an change, which are important to both manufacturer and retailer. "In times of pe prepare for war." Business is a co industrial war and this aphorism can made to apply to it by changing it to "in time of dulness prepare for activ which the successful men always d

The ring of honesty can make itself parent in the printed matter of a bus as easily as it can be heard in a pers voice.

was Aladdin's cry.

We give

# New Rings For Old

when our 14K. Seamless Gold Shell

# RINGS

do not last as long as required by our

# GUARANTEE

supplied with each ring.

Stand 14K.-Gold Acid and Stone Test.

Write for Samples.

**Rhode Island Ring Co.,**
Incorporated,
Providence, R. I., U. S. A.








**Telephone Orders . .**

Are becoming more and more important in all lines of trade.

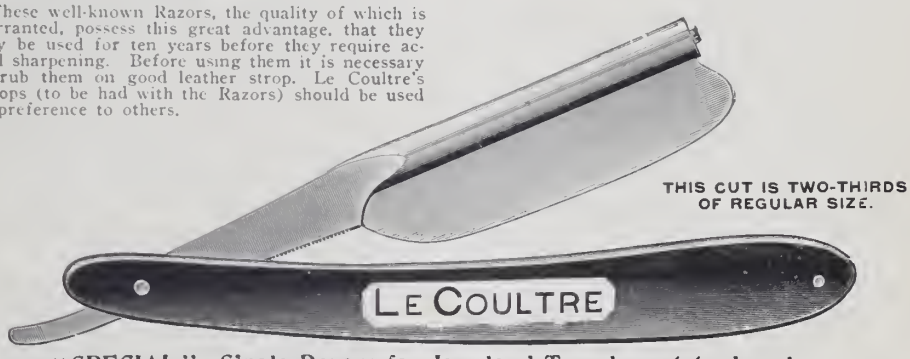
Nearly all the people of means have telephones in their homes and a large percentage of the buying in all lines of business is done by telephone.

A store without adequate telephone service closes its door to this high-class business.

Call 9010 Cortlandt, and ask for information regarding shopping by telephone.

***New York Telephone Co.***
***15 Dey Street***

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.




THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

**MATHEY BROS., MATHEZ & CO.**
Send for Price-list. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

**ROLLED GOLD PLATE**
**SEAMLESS WIRE AND TUBING**
**DUNBAR, LEACH, CARNER CO.,**
**MANUFACTURERS,**
**ATTLEBORO, - - - MASS.**

**TTELBAUM & FRIEDMAN,**
**Makers of Gold Rings of All Descriptions.**
**JOHN STREET, - NEW YORK.**
ur Trade-Mark "D. F." in all our Rings is the guarantee of quality. Send for Catalogue.



**HERMAN KOHLBUSCH, Sr.,**
ESTABLISHED 1859.
**Manufacturer of Fine Balances and Weights**
for every purpose where accuracy is required.
**Office and Salesroom, 194 BROADWAY, NEW YORK.**
Send for Price List. Tel. 370 Cortlandt.






## Dynamics of the Ocular Muscles.

By JOHN C. EBERHARDT, Dayton, O.

*(Continued from issue of Aug. 16, 1905.)*

OCULAR CALISTHENICS.

THE enforced activity for any given muscle not only enforces an increased nerve supply, but also augments the circulation, as can be demonstrated by the simplest calisthenic exercise. This being true, the application of intelligently directed exercise to subnormal ocular muscles must be productive of desirable results.

The important question which first presents itself is, how can we determine which part is deficient? In the past, passive or static tests have been largely depended upon to determine imbalances or insufficiencies, although our foremost authorities have emphasized the necessity of determining the efficiency of each individual muscle by the duction tests. As has been frequently said, "we are creatures of habit," and to this the muscles are no exception.

If, therefore, a given muscle has been forced to exert and maintain an excessive effort, the mere disassociation of the eyes, as in the usual Maddox rod or prism tests at 20 feet, will not necessarily suspend the accustomed muscular effort, which explains the phenomenon so perplexing to many operators, where at 20 feet an excessive convergence is revealed by the Maddox rod, whereas at the near point this is converted into inadequate convergence. This is easily explained when the cause is sought, which in this case would be found to be an insufficient efficiency of the converging muscles, necessitating a constant excessive innervation to these muscles, which excessive supply is not entirely neutralized by the disassociation test whereby the desire for fusion is suspended and the overstimulated interni turn inward more or less, thus apparently indicating an esophoric condition, whereas if the duction of the interni were carefully taken they would in all likelihood be found subnormal.

Therefore, the first step in the investigation of the ocular muscles should always be the measurement of their efficiency, the results being carefully recorded. A simple and satisfactory method employed by the writer is as follows:

A trial frame with square cells constructed so as to firmly hold a 10° prism with either base in or out is used. These cells have attached in front a carrier permitting the introduction of a prism bar, which is about one and one-quarter inches wide and eight inches long. It contains eight prisms, bases out, ranging from 1° to 8°. A similar bar also contains eight prisms, bases up, and ranging from 1° to 3½°. These bars have notches filed into their edges to admit of engaging a click attached to the carrier on a frame, so that the prisms can be alternately brought before the eye. The bar containing prisms, bases out, up to 8°, is used in connection with either a 7°, 10° or 15° prism, placed in the cell, base out, and will take the duction of the interni, whereas the bar alone, bases in, is used to measure the externi, the bar with base up enabling the operator to test the efficiency of the vertical muscles.

This frame can be constructed by using any of the less expensive regular trial frames and is essential, for it is also used in the muscle exercises to be hereinafter described. The square prisms are desirable in order to insure the proper position of base of prism.

Recently the writer has constructed a massive metal bar swinging from the wall in front of patient, so arranged that it can be fixed in position, upon which prism carriers slide, admitting of their adjustment before patient's eyes, a level attached enabling operator to adjust accurate horizontal position, and relieving weight on patient's face, whereas a chin and temple rest attached to bar keeps patient in a fixed position. For all preliminary examinations the writer, however, still uses the frame previously described.

In taking the duction of the right interni the 10° prism is placed before the eye, base out, and the patient is caused to fix a light on wall 20 feet away placed at the height of patient's eye. The writer uses for this purpose a frosted electric bulb covered by a black metal hood containing a circular opening about three-quarters of an inch in diameter. The 10° prism displaces light laterally, the desire for fusion causing the eye to turn in; prism bar, bases out, is now inserted over this 10° prism and moved upward, thus gradually adding from 1° to 8° to the 10° already before eye. If all this can be fused the 15° prism is put in place of the 10° and the same procedure followed out, thus producing a total of 23° for each eye. The same method for the externi with bar, only with bases in, is employed, while the bar, with bases up or down, will determine duction of superior or inferior recti.

*(To be continued.)*

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F. N. Taylor optician, Hartford, Conn., moved, recently, into more commodious quarters, at 174 Asylum building.

## A Startling Statement Made by a Physicia

PITTSBURG, Pa., Sept. 6, 1905.

*Editor* THE JEWELERS' CIRCULAR-WEEKLY

"It was not until the year 1854 that a attempt was made by the medical profess to accurately measure the eyesight. Dur this year, Alfred Smee, in England, a Eduard Jaeger, in Austria, published a s of test-letters or test-types, for this purpo These tests were convenient, but insu cient."

The foregoing is the opening statem made by Dr. Roosa in his book "Defecti Eyesight," and he is the man that leads t opposition against optometrical legislati claiming that the physician alone should allowed to practice optometry. Thus t presentation of these facts comes at rat an inconvenient time.

But credit must be allowed him for t ing the truth, for it is true that physici have done very little to advance the scie of optics, but are at present excelling retarding progress along these lines.

C. A

## How to Economize Space for an Opti Establishment.

ROCHESTER, N. Y., June 28, 190

*Editor* THE JEWELERS' CIRCULAR-WEEKL

I am about to go into business, and exp to do some optical work. Now my room but 15 feet long, and I would like to h you suggest some way of fitting it out the distance, in that space. I have thou of using a mirror, but I don't know how to place the charts, as I have got use artificial light. Will you suggest way to do it.

E. B

ANSWER:—Place a reversed letter ch over the patient's head and a mirror the other wall directly in front but til up from the bottom until the chart co into view. This gives you a 30-foot ra and the 30-foot type must be used as normal line, normal vision being desig ed in this case as 30-30, that is, the pati if normal, will read the 30-foot line at t 30-foot distance.

You can do very accurate work at feet without a mirror, using the 15-foot l of type as your standard and deduct +.25s from your hyperopic corrections adding —.25 to your myopic corrections distance use. In this case you use the re lar chart in the usual way. Some cha are printed that are so arranged as to used for 10, 15 or 20 feet distances with making any deductions or additions.

# Optical Department.

## Astigmatism and Its Resulting Ills.

a recent address before the county school superintendents of Indiana Dr. J. Hurty, secretary of the State Board of lth, spoke in part as follows on the ect of "Physical Defects of Children as drances to Good School Work":

The greatest of all physical defects," he , "is astigmatism. Fully 70 per cent. of ersons have astigmatism. This is not a s, but a fact established by thousands xaminations. If this defect were cor- ed, harm that now exists to a great de- would not be noticeable.

The child afflicted with astigmatism n reading or writing will tilt his head he left, will raise his right shoulder, project his right leg straight before him, by this position the spine is bent. In young child this will finally produce al curvature, and with this deformity e is induced a feeling of strain or irri- n in the mind, indigestion, nervousness the whole train of ills which bear the -sounding name of neurasthenia."

r. Hurty did not think that the crowding the child with studies produced the ble generally ascribed to it, but that the posture in reading and writing, gener- caused by astigmatism, is responsible. added:

These conditions cause the spine to be- e twisted, more or less, and then fol- neurasthenia. Bad ventilation, which ns the breathing of poisonous air, is a t cause of malnutrition, which is fol- ed by neurasthenia. At the lowest esti- e 20 per cent. of the consumption is ac- ed in the schools. The malposition, eeding from the imperfect eyes of the l, materially cramps the lungs and t. Add bad air to this and we have dmirable preparation for consumption."

conclusion Dr. Hurty urged that as- atism always be corrected without y.

## rious Expressions of a Prescription.

DANVILLE, Va., Aug. 23, 1905.

or THE JEWELERS' CIRCULAR-WEEKLY.

inclose a prescription for cross-cylin- combined with spherical. One is the they read in trial frame and the other ie way they read as sent from the house made them. How should I write the cription when ordering the glasses?

C. B.

AS READ IN TRIAL FRAME.

| | Sphero. | Cyl. Ax. | Cyl. Ax. |
|---|---|---|---|
| *R. | + .62 | .90 = — .50 | 180† |
| *L. | + 1.00 | .90 = — 1.50 | 0† |
| *R. + 2.75 | + .62 | .90 = — .50 | 180† |
| *L. + 3.00 | + 1.00 | .90 = — 1.50 | 0† |

eading distance. †Bifocal perfection.

AS SENT FROM MANUFACTURER.

*R. — .50 = 1.12 90†
+ 2.75 = 1.12 90†
*L. — 1.50 = 2.50 90†
+ 1.50 = 2.50 90†

istance reading. †Bifocal perfection.

he proper way to express above when ering is as follows:

O. D. + .62 S. = — 1.12 C. 180°—D.
O. S. + 1.00 S. = — 2.50 C. 180°—D.
O. D. + 2.25 S. = + 1.12 C. 90°—R.
O. S. + 1.50 S. = + 2.50 C. 90°—R.

## Optometry Examinations Held Abroad.

(Questions and answers of the general examination held recently by the Worshipful Company of Spectacle Makers, London, Eng.)

Q.—1 Give graphic constructions to show accurately (*a*) the actual path of a ray which strikes the horizontal top surface of a piece of glass with an angle of incidence of 60°; (*b*) the path of a ray which comes up through water with an angle of internal incidence of 45°. Take the refractive index of the glass at 1.5 and that of the water as 1⅓?

A.—(*a*) Let A B (Fig. 1) be the surface

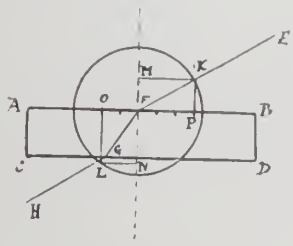



FIG. 1.

of a piece of glass A B D C and let E K F be a ray of light incident at an angle E F M of 60° with the normal M F N. The ray E F is refracted at F towards the normal. The course of the refracted ray is found by dividing on A B the space F P equal to K M, the sine of the angle of incidence, into three equal parts, and marking off on the other side of M F a space F O containing two such parts. At O draw the perpendicular O L and connect F and L. This line F G shows the course of the light ray in the glass. At G the ray is again re-

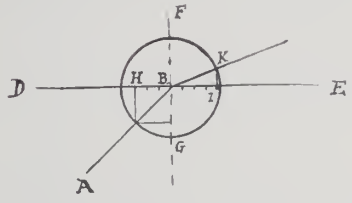



FIG. 2.

fracted in the direction G H away from the normal and in a direction parallel to E F.

(*b*) Let A B be the ray incident on the surface of the water D E. Divide B H, equal to the sine of the angle of incidence, into three parts, and on the other side of the normal F G mark off B I equal to four such parts. Draw the perpendicular K I, and B K being connected shows the path of the refracted ray. (See Fig. 2.)

Q. 2.—It is required to turn a slightly diverging cone of rays through a right angle; give sketches to show how this may be done (*a*) by a plane mirror at 45° to the axis of the cone; (*b*) by a total reflexion prism. The sketches should show the directions, before and after reflexion, of the axis of the cone, and of the two rays that bond its sides. (It will be well to take a cone of not more than 10° or 12° angular width.)

A.—2. (*a*) In Fig. 3 A B is the plane mirror, C E is the axis of the cone of divergent rays, and C F, C G are the two rays that bound its sides. The divergence of the light after reflexion is as if the cone of rays diverged from C.

(*b*) Let D E be the axis of the cone and D F, D G the two bounding rays. The prism employed is right-angled isosceles, and the cone of light is incident so that its axis is perpendicular to one of the sides of the prism which form the right angle. The cone being small, all the rays may be considered perpendicular to the surface, and therefore enter the prism without deviation. The incidence on the second surface is on the hypothenuse side of the prism and is at an angle of 45°. This angle being greater than the critical angle, the light is not refracted by the prism but is reflected, according to the laws of reflection, at a similar angle of 45°; it, therefore, falls perpendicularly on the third surface and emerges at right angles to its original course.

Q.—3. Briefly describe two experiments to show that white light can be decomposed

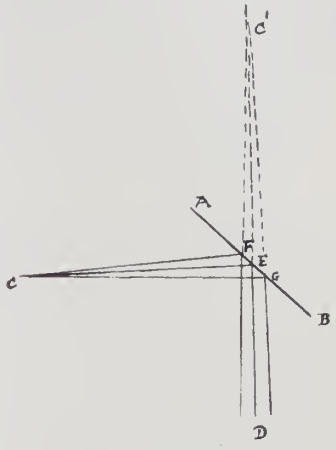



FIG. 3.

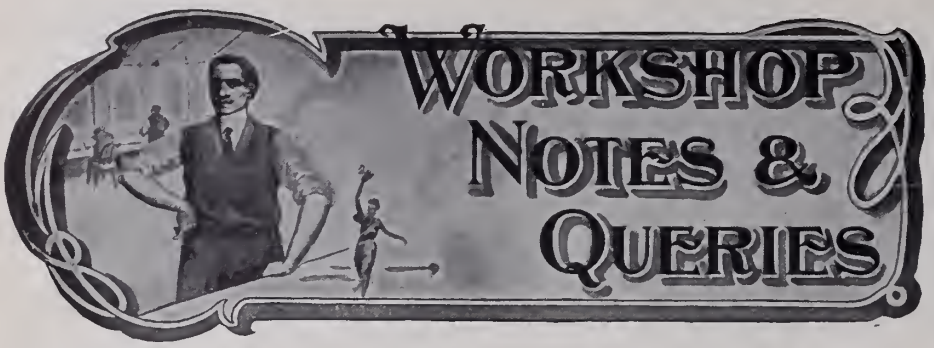
into colors, and two other experiments to show that the colors of the spectrum can be combined into white light.

A.—3. White light can be decomposed in its component colors by passing a parallel beam of light through a prism; the component colors are unequally refracted by the prism so that a spectrum is obtained. Or if white light is allowed to fall on a grating formed by a series of very fine lines ruled on speculum metal, the light is so reflected as to also form a spectrum.

The decomposed light obtained by refraction by a prism can be reformed into white light by employing another prism of similar dispersive power with its base in opposition to that of the first prism. Or the light can be recombined by suitably placing a series of small plane mirrors so inclined that each receives one of the seven spectrum colors, and reflects it in such a manner that all the colors are superposed so as to form white light.

*(To be continued.)*

E. E. Bausch & Son, Rochester, N. Y., had a very attractive window display last week. The Canada cup, which the local yacht *Iroquois* succeeded in defending, had been placed on exhibition, together with several pictures of the competing yachts. The background and sides of the window were decorated with American and Canadian colors. The display attracted much attention.




[*Answers are also solicited from our readers to the questions published on this page.*]

QUESTION No. 1300—**The Soldering Iron for Brass.**—*I recently tried to solder some pieces of brass wire to a large brass knob by means of a blowpipe. I used tin solder, but the solder would not run smooth, so I could not make a good job of it. How can I overcome this difficulty?* *L. B.*

ANSWER:—Large pieces are difficult to solder, for the reason that it requires more heat than can be produced with a blowpipe. To insure a smooth solder joint the brass must be heated hot enough to allow the solder to melt when it is applied to the joint. The soldering iron may be used with tin solder, and if the iron be very hot the solder will run in smooth. This prevents the overheating of the brass pieces and also prevents the latter from discoloring.

QUESTION No. 1301—**Lacquering Silver.**—*We have several jewel boxes and other silver pieces which we tried to clean and lacquer. We were not very successful, as the pieces looked clouded. How should we proceed?* *M. J. & K. Co.*

ANSWER:—The cloudy appearance of your silver pieces may be attributed to one of two causes, either the articles were not properly cleaned and polished, or the lacquer was too dark in color for silverware. To be successful the pieces must be clean and highly polished, and the lacquer should be the white, which is especially prepared for silverware. The room in which this is done must be free from dust or flying lint, otherwise this dust and lint will settle on the articles while drying. When there are only a few pieces to lacquer it is best to dry them quickly in an oven, or over a gas stove, which has an iron plate over the flame. The lacquer is very inflammable and should not be brought too close to a light while working with it.

QUESTION No. 1302—**Etching on Silver.**—*Kindly give me the directions for etching on silver.* *B. C.*

ANSWER:—This question has already been answered in THE CIRCULAR-WEEKLY, but we repeat it as follows: Spread a thin layer of beeswax on the work you wish to etch; with a sharp pointed instrument draw the design through the layer of beeswax to the metal, then pour diluted nitric acid over all. It is impossible to specify the degree to which the acid shall be diluted. This may either be commercially pure, or chemically pure; in the former case it is in a state of dilution; again, if commercially pure, it may contain certain ingredients. Procure a certain reliable brand and institute experiments with it. Take a sheet of silver and perform the necessary manipulation, dilute the acid in different degrees, and then watch the result. The undiluted acid, however, is too strong to be used on silver. The process is somewhat tedious, but is the only one that is public property; there are several quicker methods, but they are patented, while others are so-called "shop secrets," not to be divulged even under torture. In fact, nearly every large manufacturing plant has its own methods and "shop secrets."

QUESTION No. 1303—**To Polish Steel.**—*I want to polish tempered steel so that its finish will be like that of the pinions, screwheads and regulator of fine watches. I do not want a crocus finish, as it takes too much time to produce it. What I want is a fine polish that is quickly and easily produced.* *W. J. V. E.*

ANSWER:—The principal materials for the polishing of steel are crocus diamantine, putty powder and Vienna lime. The first three are applied with plate glass (finely grained), bell metal, block tin, a composition of tin, lead, copper and arsenic (this composition is being used also for lapping gold and brass), soft iron and copper. All the above-mentioned materials, except the Vienna lime, in different degrees of fineness, may be applied moistened with sperm oil, but not with olive oil. But the latter agent, Vienna lime, requires special treatment. It has a caustic nature and is applied with boxwood, maple wood, or some of the softer woods moistened with alcohol, and sometimes with water or oil. It imparts to steel a fine black polish and will do its work rapidly when moistened with alcohol. Being of a caustic nature, it is not adapted to polishing a flat surface of some size, as it will destroy the beautiful sharp corner on flat steel work, seen in the old Geneva repeating watches. A quick, final touching with Vienna lime may sometimes be done to finish an imperfect surface. Vienna lime ought not to be used for polishing the heads of screws, which are intended to be blued, as the bluing will not be seen; it should be kept in corked bottles away from the light, and mixed just as it is required to be used. It will also become worthless by exposure to the air. Vienna lime is an excellent polishing agent in the case of costly steel gongs in repeating watches or chime clocks, as the rust requires the tone, and polishing them by other means might prove a tedious job.

QUESTION No. 1304.—**A Lacquer Resembling Gold.**—*I have a very large brass clock, which at one time was gold plated. The clock case has been polished a number of times, and the gold is nearly all rubbed off, and shows the light colored brass. How could I color this clock and have it look like gold, without going to the expense of plating the same?* *I. S. B.*

ANSWER:—The brass should be rubbed and cleaned as well as possible and the whole lacquered with a gold-colored lacquer. To obtain the most satisfactory results it is best to use a light colored lacquer which may be colored with the gold coloring. A small quantity will suffice and can be mixed to obtain the right shade. After trying a small part, and when the right shade is obtained, the clock should be brushed over with the lacquer. Be very careful to cover every portion, otherwise the discolored brass will show in a few days where the lacquer is missing. After the lacquer has dried in the air for about half an hour it should be placed in a warm oven or near a heated stove to thoroughly dry. By this means brass can be made to look like gold, and will retain this color for several years.

QUESTION No. 1305—**To Oxidize Brass, Copper and Silver.**—*Kindly give a recipe for oxidizing brass, copper and silver.* *B. S. I.*

ANSWER:—One solution will oxidize all of the above three metals. If the articles are cast pieces, then they should be dipped in the regular acid dip to clean them, except the silver. This can be cleaned with a strong hot potash, or in a cyanide dip. If the brass and copper are in the form of sheets or wire, then a cleansing in potash or benzine will suffice. The chemical used for oxidizing is potassium sulphite dissolved in warm water, strong enough to obtain the shade desired. To preserve the oxidized it is necessary to lacquer the articles and have them well dried in the drying oven.

QUESTION No. 1306—**Black on Gun Barrels.**—*I have a double barrel hunting gun and want to color it black. Can you give me a formula for this?* *I. J. E.*

ANSWER:—The fine black shading on guns manufactured at St. Etienne, France, is produced with the following solutions: (1) Take chloride of mercury and sal ammoniac; (2) perchloride of iron, sulphate of copper, nitric acid, alcohol and water; (3) perchloride and protochloride of iron, alcohol and water; (4) a weak solution of sulphite of potassium. These solutions are successively applied, each becoming dry before the other is used. No. 3 is applied twice and a bath of boiling water follows No. 3 and No. 4. The shade of color is fixed by active friction with a woolen cloth and a little oil.

QUESTION No. 1307—**Solder for Steel and Iron.**—*What kind of solder is best for joining together small articles of steel and iron?* *K. L.*

ANSWER:—Prepare a solder by using granulated brass, 8 parts, and zinc, 1 part. Mix this with borax and spread on the articles to be joined.

QUESTION No. 1308—**Polishing Powder for Glass.**—*Please give me a recipe for powder for polishing mirrors and plate glass.* *E. H.*

ANSWER:—According to the *Deutsche Maler Zeitung*, the Germans use for polishing mirrors and plate glass the following mixture: Powdered cologne chalk, 30 grammes; tripoli, 30 grammes; bole, 30 grammes. The whole should be finely powdered. To use, moisten the glass, then rub a linen rag into the powder and rub the glass until it is clean.

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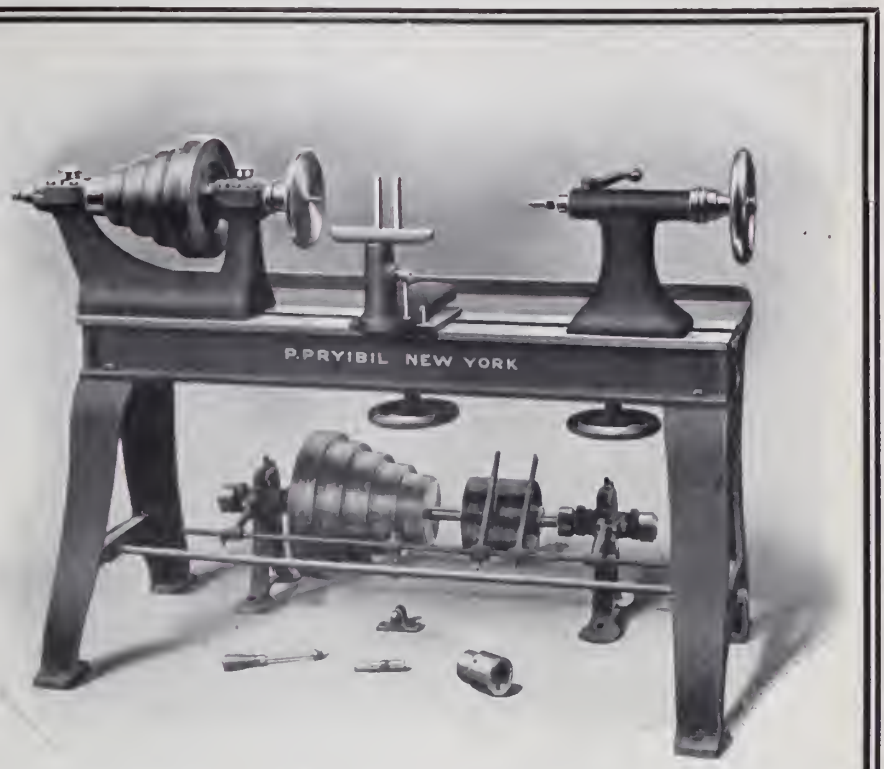
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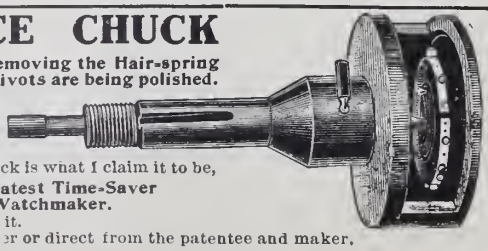
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## ncient Heroic Bronze Statue for the Metropolitan Museum of Art.

N the Metropolitan Museum of Art, New York, a new acquisition to the ancient tatues, which is attracting much attention, s the bronze statue of Caius Vibius Trebo-ianus Gallus, one of the Roman Emperors. The trustees bought this fine example of ncient art in Paris, and it recently has been laced in one of the galleries, where it may e conveniently inspected and admired. The icture of the statue herewith presented is rom a photograph taken by Charles Bal-ard, the official photographer of the mu-eum, and gives an excellent idea of the roportions and beauty of this work of Roman art.

The history of the statue relates that it vas found in excavations made in the early ears of the last century, near the church f San Giovanni in Laterano. At the time uriosity had been stimulated concerning he state of ancient Rome by the example i Pope Pius VII., and the permission to ake these excavations was obtained by Count Nicolas Demidov. The huge statue ay in several pieces, which were gathered nd sent to Demidov's palace in Florence, where the work of reconstruction and iden-fication was begun. At first the statue re-eived the name of Julius Cæsar, by which ame it was known for a long time. In 828 it passed into the possession of Demi-ov's son, Anatole, afterward Prince of San Donato.

In 1848 Count A. de Montferrand, the rchitect, received the statue as part pay-ient of his services in constructing the alace of San Donato. For several years he statue was in the architect's splendid ollection at St. Petersburg, but it gradu-lly fell to pieces, as the work of the artist ho first endeavored to restore it to its riginal shape was imperfect.

After the death of the Count, in 1858, the tatue was in seclusion for a quarter of a entury. Then it was bought by Rollin and Feuardent, who sent it to the Louvre at Paris, where M. Penelli began the work of econstruction, which again proved a fail-re.

Feuardent packed the statue away in a ied, from which is was brought out a ouple of years ago. A careful examina-o of the statue made at that time by ex-rts led to the conclusion that it was real-y a magnificent example of ancient sculp-ire, which had been harshly treated. To M Andre was entrusted the task of re-building the statue on scientific lines. He found that not only were the pieces not well joined, but several of them were transposed, portions of a leg, for instance, being found in the back.

As the joining had been done with cement, without rivets, the damage was not irremediable. M. Andre found that it was



HEROIC BRONZE STATUE IN METROPOLITAN MUSEUM OF ART.

easy to undo the work and reconstruction could be almost perfect, since no part of the original was missing except a few inches of the torso. In 18 months he completed his task and critics declared their entire satisfaction with the results.

A comparison of the statue with authentic coins in European collections establishes in the minds of those who have studied the subject, the identity of the statue with Trebonianus Gallus, who fought against the Goths in 251 and on the death of Decius was proclaimed emperor of Rome by the soldiers. He entered the city with pomp, and lived in luxury, and persecuted the Christians in order to win popular favor. Finally he was defeated in battle, and was killed by his own soldiers, according to the historians.

## Reappraisements of Statuary, China and Kindred Lines.

REAPPRAISEMENTS of statuary, decorated china and curios were announced last week by the Board of United States General Appraisers as follows:

Japanese curios from Wing Yee Woh Co., Yokohama, exported May 30, 1905, entered at Portland, Ore. (File No. 36055); findings of Sharretts, G. A.: 2 vases, silver, entered at 5.06, advanced to 6.50 yen each; 1 pair vases, copper, entered at 4.40, advanced to 6 yen per pair; 48 sets bamboo baskets, entered at .90, advanced to 1.10 yen per set; 90 sets do., entered at .97, advanced to 1.40 yen per set; 56 sets do., entered at 1.37, advanced to 1.95 yen per set; 18 sets do., entered at 1.70, advanced to 2.40 yen per set. Add packing boxes, etc.

Manufactures of ivory and marble statuary from G. Volterra & Levi, Rome, exported Jan. 27, 1905, entered at New York (File No. 34747); findings of Waite, G. A.: 2 ivory figures, entered at $15, advanced to $22 each; 1 marble group, entered at $135, advanced to $200. Add packing.

Decorated china from A. Lanternier & Co., Limoges, exported May 3 and June 6, 1905, entered at New York (File Nos. 36175/76); findings of Sharretts, G. A.: 10 dozen tea cups and saucers, Navarre N27, entered at 8, advanced to 9.94 francs per dozen; 6 dozen plates, 8½ do., entered at 9, advanced to 10.45 francs per dozen; 8 dozen do., 7½, entered at 7.25, advanced to 8.42 francs per dozen; 6 dozen do., 6½, entered at 6, advanced to 6.90 francs per dozen; 8 meat dishes, 14 Navarre, N27, entered at 3.50, advanced to 3.56 francs each; 6 dozen fruit saucers, 4/4 do., entered at 3, advanced to 3.94 francs per dozen; 6 sauce boats, do., entered at 3, advanced to 3.56 francs each; 12 dozen plates, 4½, Cherbourg N233, entered at 3.90, advanced to 4.10 francs per dozen; 36 dozen plates, Louisiane, N247, entered at 4.25, advanced to 4.55 francs per dozen; 6 dozen A. D. coffee, 2d, c. and s., N247, Navarre, entered at 7.25, advanced to 7.66 francs per dozen; 1 only dinner set, 102 pieces, Louisiane, N291, entered at 80.60, advanced to 85.08 francs per set; 2 salads, 25, Navarre, N196, entered at 1.80, advanced to 2.70 francs each. And similar goods. Discounts, 25 per cent., 5 per cent. and 7½ per cent. Add casks.

John Niemi has opened a watch repairing shop in Biwabik, Minn.

S. D. Hawkins, Brevard, N. C., has completed arrangements to move to Marion, in the same State.

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## THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**ARTISTIC AUSTRIAN GLASS WARE.**

FROM Austria comes a magnificent line of artistic glass called Empress Josephine ware. This line, which has been imported by Chas. Ahrenfeldt & Son, 50 Murray St., New York, consists of jardiniers, puff jars, candlesticks, vases, etc., all made in shapes, designs and colors to conform to the style prevailing during the period of Empress Josephine's reign. The ware is blue in color, and the decorations are of gold in relief. These decorations are symbolic of music, love, war and other topics, and every piece bears the characteristic Empire border, consisting of the mythological torch and of laurel garlands. Some of the pieces are also ornamented with a blue glass silhouette in gold, representing the Empress from whom the line derives its name.

*

**MANY LINES OF ELITE CHINA.**

IN passing along the sidewalk of late pedestrians could not but notice the display of handsome plates in the window of Bawo & Dotter, 26 Barclay St., New York. This line of plates from the firm's Elite factory at Limoges, is decorated with roses painted in rich colors on a dark green background, encircled with wide gold border. The patterns are large, the colors warm, and to buyers in search of pronounced effects these plates will appeal. Among other new lines are several in lilac and other quiet tints, with small patterns, that will prove pleasing to cultured taste. The variety in the display of china at this house was probably never wider than at present, giving the buyer a comfortable assurance that he can find lines suited to his requirements.

*

**QUAINT NOVELTIES IN ROYAL DOULTON**

TWO distinctly new lines of Royal Doulton ware have been received at the salesrooms of Wm. S. Pitcairn, 19 Murray St., New York, the sole agent for the United States. One is the Izaak Walton line of pottery, which will be especially appropriate for the holiday trade, and is handsomely finished in an ivory glaze with enamel underglaze scenes. There are figures of fishermen in all kinds of positions and attitudes, suggestive of the sport, with a vein of humor running through the work of the artists. The fishermen's faces give expression to about all the emotions that may be expected of men of the rod and line. You will find the stout fisherman, with pole, line and bait, and the confident expression of the man who knows that the fish are just waiting in the water to be caught. In another picture are a couple of lean and hungry-looking men, who clearly have used up all their bait, without catching a single fish. Accompanying the pictures are appropriately worded mottoes. The second line, which is also quite certain to draw the favorable attention of buyers in search

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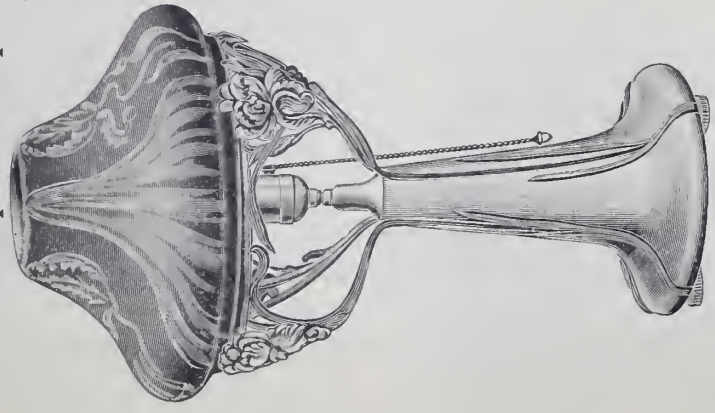
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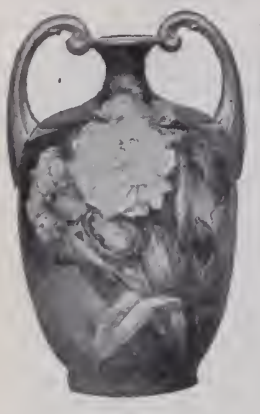
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SALESROOMS:

New York—H. B. Stites, 253 Broadway.
Baltimore—Green & Thomas, 33 S. Charles St.
San Francisco—J. A. Young, 115 Kearny St.
Boston—Sweetser-Bennett Co., 101 Tremont St.
Buffalo—J. R. Stadlinger, 685 Main St.
Indianapolis—J. A. Dugan Co., 28 W. Maryland St.







novelties for the holiday trade, comprises china painted in enameled colors, with various representations of "Coaching Days in Old England." The artists have skilfully made use of this inexhaustible vein of subjects, which they have treated in an attractive manner, as the coaches, horses, postillions and passengers making many picturesque-looking groups. This ware comprises plates, vases, tea sets, bowls and fancy pieces in many shapes.

*

**SALE OF COALPORT CHINA SAMPLES.**

A FINE collection of plates of Coalport china, also cups and saucers, chocolate pitchers, tea pots, sugar and creams and fancy pieces, shown by John Davison, 12 Barclay St., New York, as samples during the recent season are now offered for sale, and it is expected that by the holidays this stock will be absorbed by the trade. This gives an opportunity for those who wish, to add some fine pieces to their stocks without waiting to import them. In the sales for import from the samples, it has been observed that the Indian tree pattern, a favorite for generations, more than holds its own this year. A large assortment of gold lined cups, Mochas and after dinner cups, as usual, has proved an irresistible attraction in the trade. Directly after the holidays the new lines selected by Mr. Davison while he was in Europe, during the Summer, will be offered to the trade, and ideas developed by the English artists in the course of the last year will then be uncovered.

THE RAMBLER.

**Antique Jewels Found in Persian Temples.**

REMARKABLE discoveries have been made in the ruins of the temples at Susa, the ancient capital of Persia, where marvels of jewelry have been brought to light, the earliest examples ever known of that country.

The jewels of gold and silver are the first of those countries and those ages which have come down to the present day. In this they present a great interest. Unfortunately it is not possible to assign a precise date to each of them. As the cylinders and the seals, which form a part of the finds, belong to all periods, from the 40th or 50th century, B. C. down to the date of foundation, so it is with the jewels. There are some of every age. The rings of filigree work and the scepter with the lion's head seem to be more recent than the statuettes of gold and silver, which have a frankly archaic appearance, but one can not be sure of this appreciation. Have the discoverers not been surprised by finding rings which, if their origin had not been certain, would be attributed by the most acute connoisseurs to the Greek or Etruscan epochs?

Before the discoveries at Dashur nothing was known of the Egyptian jewelry. The opening of the tombs of the princes of the 12th dynasty was a revelation. It is the same now as regards Elam.

Floyd Johnston has purchased the business formerly conducted by his mother, Mrs. J. J. Johnston, Pittsfield, Ill.





An exquisite reproduction of Old English Coaching Scenes in Rich Colors on Fine China. Useful and Ornamental Articles

SOLE AGENT

**W. S. PITCAIRN**

19 MURRAY STREET NEW YORK

# When You Come to New York



Don't Forget OUR NEW ADDRESS **580-582 B'way**

LARGEST SHOWROOM IN NEW YORK devoted to Novelties for Jewelers. NOW IS THE TIME to reserve our Best Sellers for your Fall deliveries.

DESK SETS — GUN METAL
SMOKERS' ARTICLES — LEATHER
HAND PAINTED CHINA — OPERA GLASSES
GOLD ENGRAVED GLASS — OPERA GLASS BAGS, Etc.

Many Articles Suitable as Gifts to Men

## L. W. Levy & Co.

580-582 Broadway, NEW YORK.





Headquarters for the most exclusive line of French and Vienna

# FANS

for the Jewelry Trade in this country.



**LOUIS STEINER,**
*Importer,*
520-522 Broadway, NEW YORK.

# When You Visit New York

Don't Fail to Inspect Our Line of the Largest and Finest Variety of

**BOXES, TRAYS AND NOVELTIES**

OF EVERY DESCRIPTION.

Fine Stands and Blocks for Window Display.

## WOLFSHEIM & SACHS

**40 MAIDEN LANE,**

Factory, 10 Gold St. Telephone, 3518 John. NEW YORK.

Established 1879.

**LOUIS W. HRABA**

29 East 19th St., New York.

Manufacturer of

**Fine Leather Goods,**

Exclusively for the Jewelry Trade.

# Mercantile Fountain Pen



No. 3. Gold Band. ⅔ size.

Retail Price **$3.00.**

Made and fully warranted by

**AIKIN, LAMBERT & CO.,**

**19 Maiden Lane, New York.**

Manufacturers and Exporters,

**Gold Pens, Pencils, Toothpicks,**

AND NOVELTIES.

General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

NEW YORK PROVIDENCE PARIS AMSTERDAM LONDO

# BRUHL BROS. & HENIUS CO., DIAMONDS

## R., L. & M. FRIEDLANDER,

Wholesale Jewelers,

**Importers of Diamonds,**

30 MAIDEN LANE, NEW YORK CITY.



## Hall Clocks

ELLIOTT'S CELEBRATEI TUBULAR CHIMES.

**Harris & Harrington**

12 BARCLAY ST., NEW YORK.

Sole Agents to the Trade fc J. J. ELLIOTT & CO., LONDON.



## L. LELONG & BRO.,

Gold and Silver Refiners, Assayers and Sweep Smelters,

S. W. Cor. Halsey and Marshall Sts., NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE.



The fixtures in this store manufactured by us.

## Jewelry Store Fixtures and Show Case

**OUR SPECIALTY.**

The enlargement of our factory in our new location enables us to quote low prices.

If you need fixtures or show cases let us hear from you. Estimates cheerfully furnished.

## ALEXANDER H. REVELL & COMPAN

*REES, DAYTON AND EASTMAN STREETS AND HAWTHORNE AVENUE,* CHICAGO, IL

LOUIS KAHN. MOSES KAHN. SAML. H. LEVY.

IMPORTERS AND CUTTERS

## L. & M. Kahn & Co., DIAMONDS

NEW YORK: 170 BROADWAY, CORNER MAIDEN LANE. AMSTERDAM: 10 Tulp Straat

Cutting Works, 29 Gold Street, New York.

IMPORTERS OF

## DIAMONDS

## HIRSH & HYMAN

2 MAIDEN LANE, NEW YORK.

Broadway-Maiden Lane Building.

CUTTERS OF

## DIAMONDS

N. Y. Telephone, 7559 Cort.



Factories: VIENNA, AUSTRIA. PARIS, FRANCE.

## FANS

Factories KOBE, JAPAN. NEW YORK, N Y

SPECIALTIES FOR THE JEWELRY TRA

MOTHER OF PEARL, IVORY, TORTOISE SHELL, CARVED EBONY and BO

**IGNAZ STRAUSS & CO.,**

MANUFACTURERS.

SALESROOM, 621 BROADWAY, CABLE BUILDING, NEW Y K

REPAIR DEPARTMENT



## 42 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING.

**JOHN AUSTIN & SON,**

Assayers, Refiners and Smelters,

74 & 76 Clifford Street, PROVIDENCE, I I.

ALBERT LORSCH. N. Y. Telephone Call, 2142 John. ALFRED KROV

## ALBERT LORSCH & Co.,

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK. 131 WASHINGTON STREET, PROVIDENCE, R. I.

## RECONSTRUCTED RUBIES,

IN CABOCHON AND BRILLIANT CUT, ALL SIZES AND SHAPES.

IMPORTERS AND CUTTERS OF **Diamonds**

**Armstein Bros. & Co.**

65 Nassau St. Cor. John. NEW YORK.



# THE JEWELERS' CIRCULAR

THE HOROLOGICAL REVIEW,

WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY. THE JEWELERS REVIEW


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Corbin Building, 11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

74TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, SEPTEMBER 20, 1905. VOL. LI. No. 8.

## THE SILVERSMITH'S ART IN MILITARY TROPHIES.

FOR a regimental trophy a fine piece of handiwork in silver and bronze has recently completed and is now in the possession of a Boston military organization, having been awarded as a prize in a contest of marksmanship at the Hub. Three Krag-Jorgensen rifles, made of silver, are stacked on a frame-shaped base, also of silver. With outstretched wings an American eagle stands on the center of the frame, his head rising triumphantly amid the guns. Thirteen stars, emblematic of the original States, stretch in a band around the dome, which has a diameter of seven inches. The rifles are 12 inches high, the total height of the trophy is 15 inches, and the weight 15 ounces. The silver is finished in frosty gray and in Butler style, with the stars burnished brightly. The eagle forms a pleasing contrast in a soft green.

The designer has shown much skill in this clever example of work in metal, and the execution is equally creditable. Details of the rifles are brought out with fidelity as in real weapons and the posing of the eagle is particularly appropriate to the purpose in view.

The trophy was made by Geo. W. Shiebler & Co., 5 Maiden Lane, New York, to the order of Rand & Crane, of Boston, Mass.

Postmaster-General Cortelyou has announced the conclusion of a parcels post convention with the Republic of Panama.



SILVER AND BRONZE TROPHY WON BY BOSTON MILITARY COMPANY.

### Lalique's Art in Modern Jewelry.

IN speaking of the London exhibition of "French fashion-jewelry" the *International Studio* recently said:

"M. Lalique is courageously Parisian in the way that he gives his great imaginative skill to the splendors of fashion. Many people might be prone to underate the genius of the man, for are we not rather in the habit of measuring achievement in art not alone by the beauty of results, but also by outside reasons? We rather like an artist to have a moral pose, and we may be inclined to begrudge praise to art dedicated to fashion. In Messrs. Agnew's galleries in Bond St. M. Lalique has exhibited his treasures—his creations of alabaster and jewels. Each case sprung upon us some revelation of delicate artistry and resource in design. Lalique is not without conventions—he has his limitations; to our mind, too much of his great talent goes to the imitation of beautiful natural forms and flowers in unnatural looking material, which suggest sometimes an unpleasant decadence. The imitation orchids as hatpins seem to absorb too much time and skill; and in looking at all this energy put into the manufacture of an ignoble form of sham, it seems a pitiful waste of talents in one whose hands have often modelled in the Grecian spirit. * * * The exhibition was a success."



There will be lots of Weddings
this Fall.

Be prepared with Appropriate Goods
for

Wedding Presents.

THE BRIDAL ROSE
and
THE
ORANGE BLOSSOM
Patterns of Flat Ware.

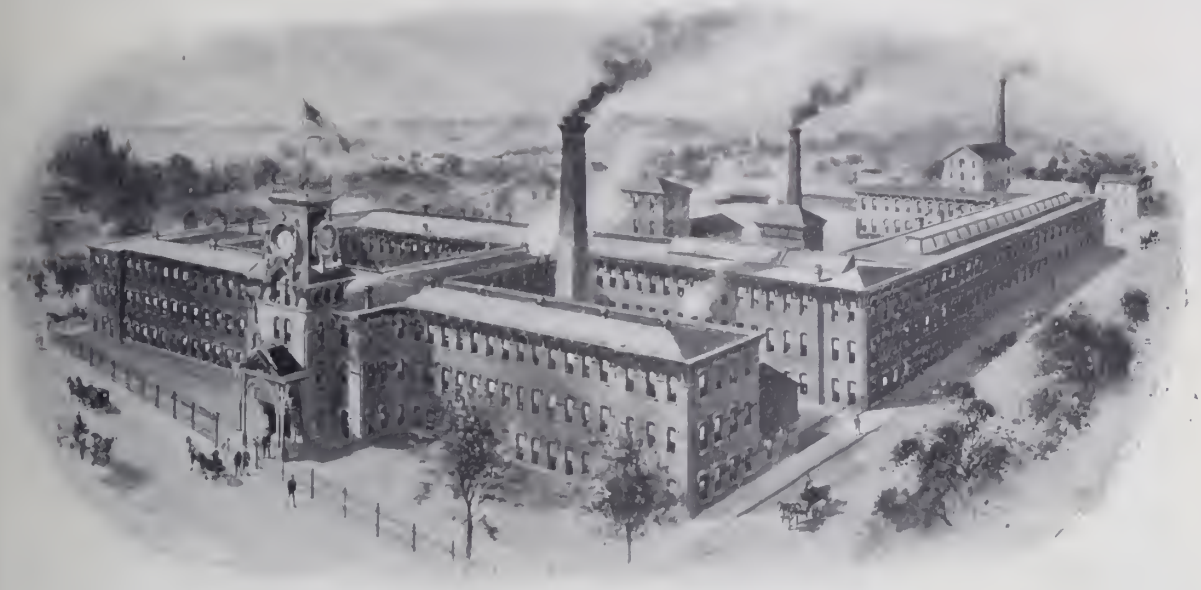
TRADE MARK.



BRIDAL ROSE

ORANGE BLOSSOM

ALVIN MANUFACTURING CO.,
SILVERSMITHS,
52 MAIDEN LANE, NEW YORK.
CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE.



VIEW OF THE WORKS, SAG HARBOR, LONG ISLAND, NEW YORK.

There are 78 business days between Sept. 20th and Christmas — which means so many days' product for

# Fahys Cases

—and the sale of this product. We want every Jeweler to get his share of these goods. An early order secures the best selection.

JOSEPH FAHYS & CO.

# AMERICAN SUPREMACY



Over 80 per cent. of the finely cut diamonds weighing one-half carat or more, that are sold in the United States, are cut in America.

We are operating Diamond Cutting Works at 1327-1329 Atlantic Avenue, Brooklyn.

Buy from us and save all unnecessary intermediate profits

---

## J. R. WOOD & SONS,

**DIAMOND CUTTERS,**

**2 Maiden Lane, New York.**




Because we have always sold honest goods at the lowest possible price, we have become the largest makers of

**SOLID GOLD WEDDING RINGS**

in this country.

Satisfied customers are very valuable assets; we have thousands. You are sure of them if you sell our rings.

Our rings are unqualifiedly guaranteed in every respect.

---

**J. R. WOOD & SONS,**

RING MAKERS,

2 Maiden Lane, New York.

# We Rejoice



in the splendid prospect of one of the most prosperous seasons in the history of the jewelry industry. The numerous duplicate orders which we are receiving testify to this fact. There is going to be a grand rush for salable goods. Place your orders early for our

Chains, Fobs,
Lockets, Crosses,
Bracelets, etc.

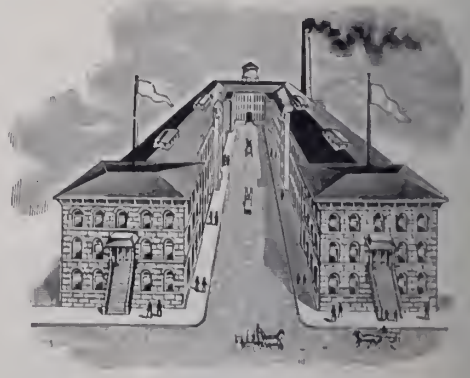
¶ We have the two-minute line this season.

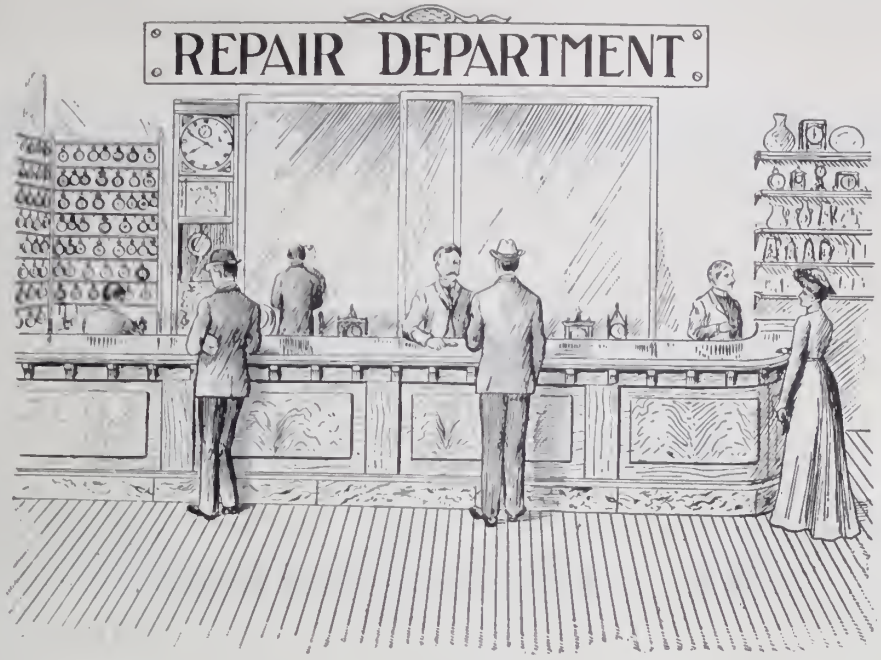
## S. O. Bigney & Co.




New York Office:
3 Maiden Lane.

FACTORY: ATTLEBORO, MASS.






# The REPAIRING

## END OF YOUR BUSINESS IS THE MOST IMPORTANT PART OF IT

More people come into your store to leave work than to purchase goods.

Almost every one of your good customers became so through your repair department.

Progressive jewelers know this and concentrate their efforts on the repair department f their business. They give it the most prominent place in their stores; they emphasize t in all their advertisements; they keep themselves and their employes thoroughly nformed on the costs of all kinds of work, new ideas and methods; they are courteous nd accommodating to repair customers; have all work ready when promised; and do nly such work at home as they can do well.

They send all the rest to us.

We devote our entire time, energy, capital, and twenty-five years' experience to this mportant branch of the jewelry business; employ and educate the best help that can be btained; systematize and inspect the work, and use every modern method to produce the est work promptly at reasonable prices.

It is to your interest to do business with us, it is to our interest to have you.

Let us work together.

# WENDELL & COMPANY

**The Special Manufacturers for the Retail Jewelry Trade**
**Do a larger variety of work than any other firm in the country**

**TWO WONDERFUL SHOPS:**

**103 and 105 William Street**
Near Maiden Lane
**NEW YORK**

**57 Washington Street**
Near State Street
**CHICAGO**

# Worth More Than Their Weight in Gold.

## THE GOLD STANDARD

is universally accepted. The yield of the precious metal is reported to be very large at the present time. Large quantities of this Gold are being put into our

## WADSWORTH

**14 KARAT**

## SOLID GOLD

line of Watch Cases.

These are such products as are demanded by the best class of trade. Solid Gold Watch Cases will never be supplanted by other kinds. The former firmly hold their place and will always continue to do so.

## *The* Wadsworth Watch Case Co.

**CHICAGO**
**Columbus Building**

**NEW YORK**
**Corbin Building**

**Factory, Dayton, Ky.**

LEATHER EBONY

# Details:

## They Are Important.

IMPRESSIVE as the products of this house are, it does not ask the trade to judge by surface appearances. While examining leathers observe the precise tints and shades employed. Look at the "build" and entire set-up of the goods. As to linings, examine their quality. Carefully observe the interior fittings and note that there's a "feel" as well as a "look" to all employed. Trifles, perhaps, but they spell LEADERSHIP.

DEITSCH BROS.

14 East Seventeenth Street

NEW YORK

IVORY SHELL

TRADE MARK

# Schickerling Bros. & Co.

Makers of Gold and Platinum Diamond Jewelry

28 EAST 22d ST., NEW YORK

THE MAGIC TOUCH OF BEAUTY characterizes all our designs. The Brooch shown here is only one out of many designs, all of which are notably impressive and effective. The price of this Brooch is $250. Neither the most nor least expensive, but a fine example of brooch-making.

ALL OUR ENAMEL GOODS are 18 karat. We make hundreds of attractive Brooches in enamel combinations, at prices ranging from $5.00 to $350.

ALL THE POPULAR GEMS are used to add brilliancy and enhance the color effects. Pearls, Rubies, Diamonds, Sapphires, Emeralds, etc. Originality and exclusiveness characterize our designs.



Design No. 2772.

SIMILAR DESIGNS AND EFFECTS are applied to Pendants, Scarf Pins, etc. Our line of Scarf Pins is worthy of the special attention of the trade. Prices from 75c. up.

DESIGNS ARE "EXCLUSIVE" in all the finer pieces. Only one of a kind is made. We are prepared to make such designs to order, submitting water color sketches.

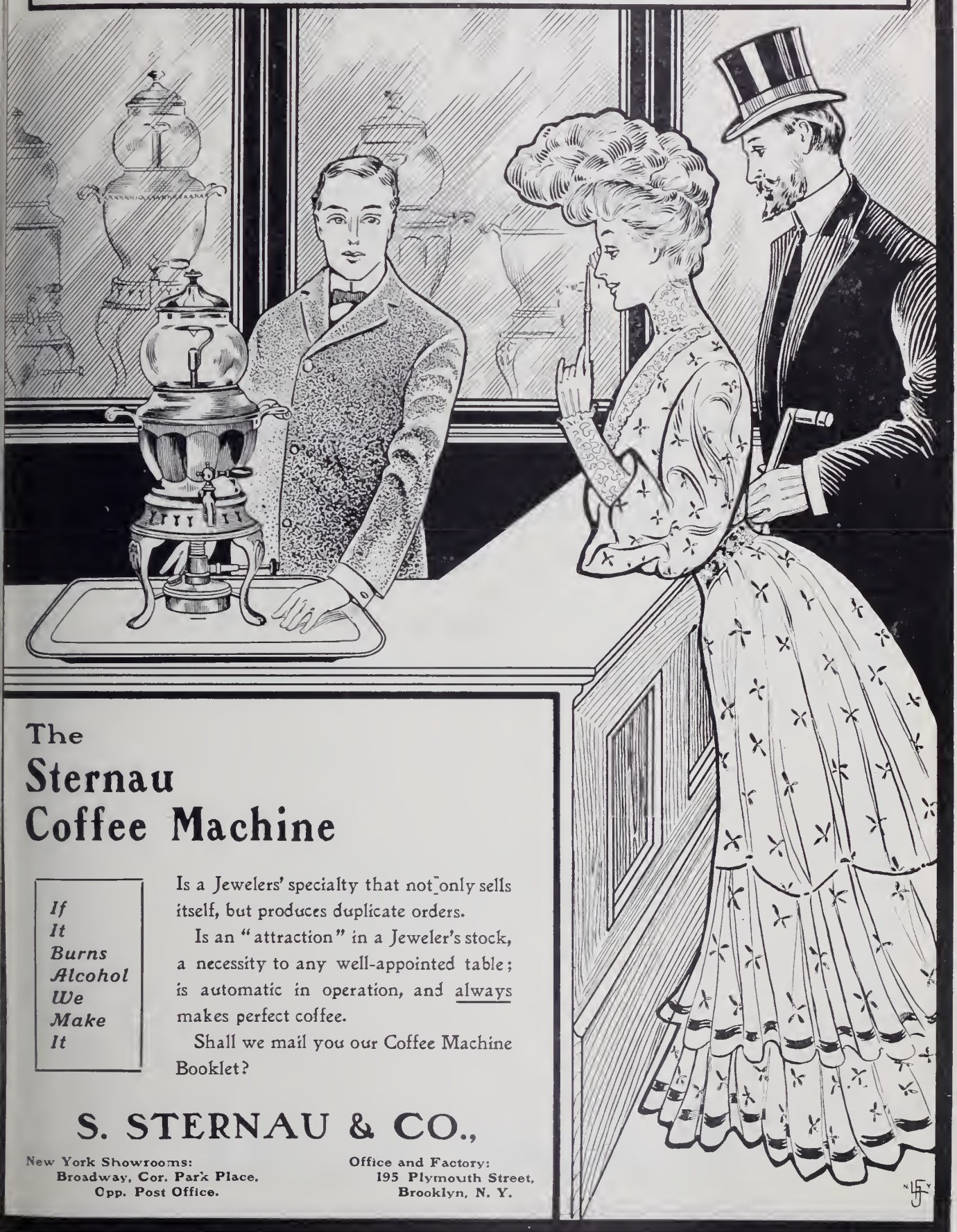
THE IDEAS OF INDIVIDUAL CUSTOMERS are faithfully carried out when desired. If the customer has gems and wishes the same to be effectively mounted, we are prepared to furnish special and original designs therefor, which we agree not to duplicate.

SPECIAL: OUR PATENTED ELK HEAD.




Our Pacific Coast Agents, A. I. HALL & SON, Inc., San Francisco, Cal., carry our full line!

# Sternau Goods Sell Themselves



## The Sternau Coffee Machine

*If It Burns Alcohol We Make It*

Is a Jewelers' specialty that not only sells itself, but produces duplicate orders.

Is an "attraction" in a Jeweler's stock, a necessity to any well-appointed table; is automatic in operation, and always makes perfect coffee.

Shall we mail you our Coffee Machine Booklet?

## S. STERNAU & CO.,

New York Showrooms:
Broadway, Cor. Park Place.
Opp. Post Office.

Office and Factory:
195 Plymouth Street,
Brooklyn, N. Y.

# Hampden Movements

Dueber-Hampden Watches

The Leading American Watch

## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

The Best in the World

Dueber-Hampden Watches

# Dueber Cases

# Hamilton Watches

Illinois Rail Road Watches

Hamilton High Grade Watches

Standards of Excellence
as Time Keepers

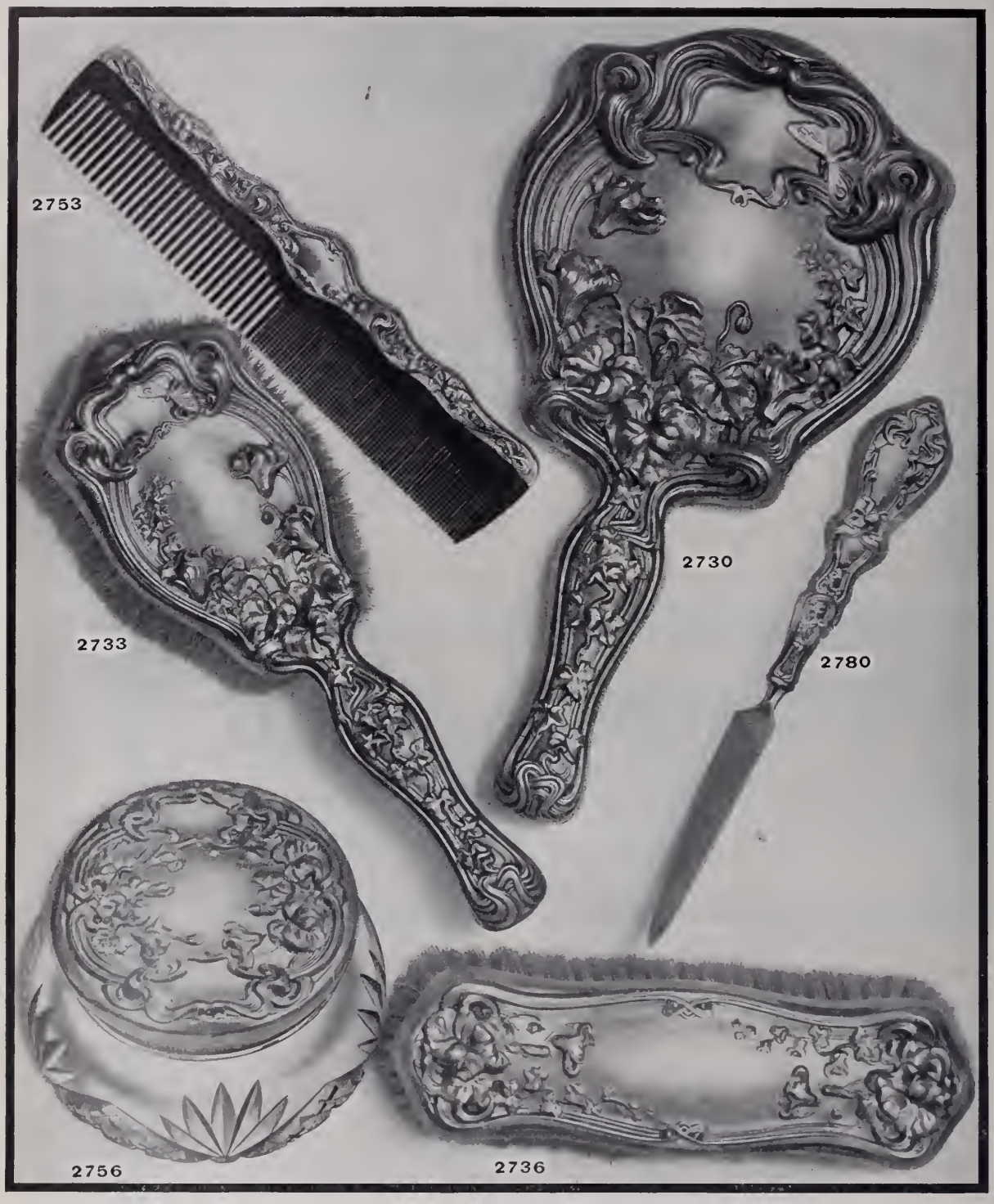
## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

Modern Watches
Quality not sacrificed to
produce quantity

# Illinois Watches




F&B TRADE MARK

## Alpine Violet

Another of t
new patte
for this seas

Our new ca-
logue shows
the pieces a
sets.

---

We offer
especially
tractive line

**Chains,**
**Lockets,**
**Brooches**
**Bracelet**
**Bar Pins**
**Scarf Pir**
**Hat Pins,**
**Waist Pir**
**and Se**

**Cuff Buttons, Crosses, Earrings, Necklaces and Hair Chain Mountings.**

Our catalogue describes all of these, and every Jeweler should have a copy. If you have not received one, ask us to send one to you.

# Theodore W. Foster & Bro. Co.

**MANUFACTURING JEWELERS AND SILVERSMITHS.**

**100 Richmond Street, PROVIDENCE, R.**

## ...s of the Pacific Coast at the Lewis and Clark Exposition.

HE New York house of Tiffany & Co. in cutting balls out of California rock ...tal equal in skill the Japanese, whose ...k of this sort long excited wonder, ...s Dr. George F. Kunz in an article on ... precious stones at the Lewis and Clark ...position, published recently in the New ...k *Sun*.

...n relation to the exhibit the writer said ...art:

It is a striking circumstance that where ... west and east meet—in Japan and Cali... nia—should be found such masses of ...sparent rock crystal, from which can be ... those wonderful balls which the collec... of the world have always obtained ... such delight from Japan. It was quite ...urprise, some years ago, in working a ...d mine at Mokelumne Hill, Calaveras ...nty, Cal., that great masses of this ...eral were found; these cut, as shown in ... case, rock crystal balls measuring from ... to 5⅞ inches in diameter. It was be... ed that the Japanese only could work ...rtz crystals in this manner, but the ex... tors, Tiffany & Co., cut these in their ... establishment, from this American ma... al, and no finer examples of such balls ...e ever been produced.

Southern California is fast becoming ...wn as one of the most remarkable gem ...ions in the world, rivaling the long cele... ted treasure ground of the Ural Moun... ns. San Diego County, with its wonder... yield of gems, was hence more fully rep... ented than any other part of the coast, ...ably in the splendid tourmalines from ...sa Grande and Pala—red and green and ...olored crystals that weigh several pounds ...d wonderful gems that weigh up to 30 ...ats each—red, green, yellow and some... es single gems showing two or three dis... ct colors.

The remarkable new gem mineral, kunz... a transparent lilac variety of spodu... ne, discovered within the last two or ...ee years in San Diego County, had the ...st display yet shown at any exposition. ...ere were a number of gems from five ...ats up to nearly 100, cut in various ...apes—drops, beads, square, round and ...er brilliantly faceted forms—and vary... in color from pale pink to dark rich ...c; also some magnificent large crystals ...m which this gem is cut—all of which ...re absolutely unknown and unsuspected ... years ago. Another recent discovery ... gem stones was shown in the fine topaz ...stals of light blue color from Ramona, ...d Valley Centre, San Diego County, Cal., ... best topazes that this continent has ...duced. The beryls from the same region ... also very interesting, and some would ...ord good cut gems; one of the rarest ...ieties, although perhaps not the most ...uable, is pink beryl, found both at Pala ...d Mesa Grande. This has never been ...nd in such fine crystals or in such large ...sses anywhere else in the world.

* * *

The cut stones in this exhibit numbered ...ogether 90, and the uncut specimens ... making a total of 219. Besides these, ... exhibits of the several States and Ter... ories contained, of course, a great deal ... other and similar gem minerals.


ILLUSTRATED SERIAL STORY OF

# Modern Ring Making

Life Studies of Larter Workmen

ILLUSTRATION NUMBER SEVEN



THE POLISHER

¶ Next to the last step in modern ring making is the polishing, seemingly a simple operation, but in fact one that requires great care. It is very easy to mar a delicate pattern by careless polishing, and as all our rings have to be polished, we employ only competent polishers who can skilfully do the finest work.

¶ No careless work tolerated in the production of Larter Rings.

¶ Made for Man, Woman and Child.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York City

# Signet Rings for Special Callings.

EXPERIENTIA DOCET

INTERESTING DEVELOPMENTS of the Signet Ring idea consist of rings appropriate to special vocations. Designs fit callings. For doctor's, Aesculapius, etc. For lawyer's, lamp of knowledge, etc. For actor's, mask, etc. Also merchant's signet rings. Appeal to representative men. Prices, $10 and $12.

EXPERIENTIA DOCET

**Durand & Company,** 49-51 Franklin Street, Newark, N. J.



# HORSES

We make a large line of

**"Horsey Jewelry"**

in a great variety of sizes and styles, plain, and set with diamonds, pearls and olivines in Brooches, Scarf Pins, Charms, Fobs and Buttons.

**A. J. HEDGES & CO.,**

Makers of Exclusive Designs in 14k. Jewelry.

14 JOHN STREET, NEW YORK.

14 K TRADE-MARK



ESTABLISHED 1871. INCORPORATED 1900.

# CARRINGTON & CO.

MAKERS OF
FINE JEWELRY.

OUR SPECIALTY:
MEN'S JEWELRY.

FACTORY AND OFFICE:
42 WALNUT STREET, NEWARK, N. J.

14 SALESROOM: 1 MAIDEN LANE, NEW YORK. 18

# Lockets Fobs

*NEW DESIGNS*

We have the largest, best and most complete line of 10K. Jewelry ever offered.

For over forty years our goods have been staple, durable and popular.

Selection package sent on request.

## Champenois & Co.

Manufacturers of Gold Jewelry

Trade-Mark CXK

50 Walnut St., Newark, N. J.


## Jewelry, Clocks, Watches and Optical Good Exported from New York.

WASHINGTON, D. C., Sept. 13.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 3 packages cutlery, $131; 1 package watches, $100.

Bahia: 26 packages cutlery, $1,409; 5 packages optical goods, $419; 175 packages clocks, $3,577; 4 packages jewelry, $314.

Barmen: 2 packages engraving machinery, $150.

Bremen: 3 packages plated ware, $375; 1 package jewelry, $500.

Beyrouth: 20 packages pearl scrap, $168.

Calcutta: 9 packages clocks, $140; 7 packages watches, $1,300.

Cape Town: 3 packages plated ware, $184; packages clocks, $850.

Christiania: 10 packages clocks, $330.

Cienfuegos: 8 packages cutlery, $265.

Genoa: 1 package jewelry, $500.

Glasgow: 32 packages clocks, $300.

Guayaquil: 2 packages cutlery, $118.

Halifax: 2 packages watches, $104.

Hamburg: 9 packages plated ware, $882; 4 packages optical goods, $393; 2 packages cutlery, $[illegible]; 4 packages scopes and views, $700; 2 packages watches, $1,610; 2 packages cutlery, $300.

Hamilton: 2 packages plated ware, $107.

Havana: 20 packages clocks, $172; 1 package watches, $618; 4 packages cutlery, $121.

Havre: 4 packages cutlery, $1,155; 3 packages jewelry, $783; 17 pieces nickel, $7,849.

Liverpool: 4 packages optical goods, $22[illegible]; packages clocks, $1,269; 1 package jewelry, $[illegible]; 10 packages jewelers' ashes, $10,000; 1 package silverware, $2,481; 1 package watches, $1,[illegible]; packages jewelry, $450.

London: 60 packages clocks, $1,259; 1 package plated ware, $384; 47 packages clocks, $2,335; packages optical goods, $1,052; 1 package jewelry $158; 6 packages scopes and views, $1,302; 36 packages watches, $2,564; 1 case precious stones, $225.

Manila: 10 packages cutlery, $257; 3 packages plated ware, $116; 4 packages scopes and views $1,050.

Naples: 1 package jewelry, $500.

Preston: 1 package gold leaf, $219.

Progreso: 1 package plated ware, $190; 1 package jewelry, $950; 65 packages watches, $743.

Rotterdam: 951 pieces nickel, $15,687; 1 package watches, $110.

Rio Janeiro: 2 packages plated ware, $393; packages cutlery, $128.

Sydney: 5 packages clocks, $162.

Trinidad: 15 packages clocks, $201.

Valparaiso: 2 packages watches, $170.

Yokohama: 108 packages clocks, $1,715.

## Litigation to Continue on the Subject of Classification of Certain Millinery Pins.

Importers who believed that the decision in the Schiff and other recent cases had settled, in their favor, all questions as to the duty on hat pins, were disappointed last week on learning that the Treasury Department had directed Collector Stranahan to appeal from a decision in a case brought by Dieckerhoff, Raffloer & Co., New York. The Board of United States General Appraisers, following the recent court decisions, held that the more elaborately ornamented pins were dutiable as jewelry at 60 per cent., but most of the pins imported by the firm were classified as follows:

"Hat, shawl, belt, toilet, or lace pins with black heads, faceted or otherwise, or with so-called plain wax paste or glass heads of various colors intended to harmonize with the drapery of the apparel to which attached, or with heads of imitation round and barroque pearls, all of the foregoing if not adorned with metal work, are not commonly known as jewelry and are dut-

l at 45 per cent. ad valorem under Par. or 193, Tariff Act of 1897."

is from the above ruling that the ap- to the courts is to be taken. One ex- nation of the Government's action is that r acquiescing in the Schiff decision, the ials of the Treasury Department chang- their mind. Another version is that the ials believe that too broad an applica- is being made of the court decisions the General Appraisers in disposing of numerous cases that are pending.

.fter the department acquiesced in the uff decision made by the United States cuit Court of Appeals, the General Ap- sers authorized the refunding of excess es paid by millinery importers. Sev- l thousand cases are involved and the nding was well under way when the er came to prepare a new contest. The cess of refunding is now suspended and litigation over hat pins will continue.

### Death of Nathan Fenn.

MERIDEN, Conn., Sept. 14.—Nathan Fenn, of the oldest and best known jewelers this place, died, Sunday, at noon, after fering for three weeks with cancer of the mach. Death had been expected two eks ago by Mr. Fenn's physicians, but was prolonged by his remarkable vi- ty.

Mr. Fenn was born in Wallingford, nn., March 15, 1824, being the son of el N. and Hanna Curtis, who were de- ndants of the first settlers of that town. Fenn came to this place in 1861, after npleting his early education in the schools Wallingford. He first started in the velry business in Grandville, Mass. After ssing 14 years at that place, he returned Meriden and opened a watch repairing ablishment on State St., where he con- cted business for 17 years.

The deceased was frequently a subject of graphical sketches published in the local wspapers. He never sought political nors and was not affiliated with any fra- nal organization. He was a man of keen siness ability and of temperate and retir- habits. He is survived by four chil- en. The funeral was held from his resi- nce, 43 Reservoir Ave., the interment ng in Walnut Grove Cemetery.

### vy Department Awards Contracts for Furnishing Spy-Glasses and Clocks.

WASHINGTON, D. C., Sept. 15.—The Navy partment has awarded the following con- cts for furnishing the Washington Navy rd with spy-glasses and clocks:

Queen & Co., Philadelphia, Pa., 75 spy- sses at $450; Chelsea Clock Co., Boston, boat clocks at $120, and 10 deck clocks $135.

The contract for furnishing 80 quarter- ster's spy-glasses is still in abeyance.

The large clock in front of the store of ntgomery Bros., 3d and Spring Sts., Los geles, Cal., recently stopped for the first ne since its erection, two years ago, as result of an earthquake shock. The ck was erected in 1903 at a cost of $2,000, d is one of the largest on the Pacific ast.

CHESTER BILLINGS & SON, *Successors to* RANDEL, BAREMORE & BILLINGS

Importers of Diamonds, Other Precious Stones, and Pearls, Diamond Jewelry

*NEW YORK:* 58 NASSAU ST., 29 MAIDEN LANE
*LONDON:* 22 HOLBORN VIADUCT, E. C. *PARIS:* 53 RUE DE CHATEAUDUN. *AMSTERDAM:* 2 TULP STRAAT

1840 1840, Randel & Baremore 1866, Randel, Baremore & Co. 1880, Randel, Baremore & Billings 1897, Chester Billings & Son 1905

ESTABLISHED 1841.

Carter, Howe & Co.

TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

Stone Seal Rings
Signet Rings

TRADE MARK

Established in New York 1837.

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

Geo. O. Street & Sons.

# WHITESIDE & BLANK

14 K



**BELT PIN No. 1870.**
*Made in 14 Karat, with diamond or ruby eyes. Fox finished in Roman Red. Crop ends in Pompeian Bronze.*

**NEWARK, N. J.**
**Lafayette and Liberty Streets**

**NEW YORK**
**14 and 16 John Street.**



**"TOPPY" "ORIGINAL" "PRACTICAL"**

# ALLSOPP'S "SETS"



**OF HIGH-CLASS**

## COLLAR PINS

**ALLSOPP & ALLSOPP**
**18-20 Columbia St.**
**NEWARK, N. J.**

**$10.00 to $150.00 per Set.**

A&A TRADE-MARK.

**L. D. 4075 W**



TRADE 14 MARK

## OSMUN-PARKER MFG. CO.

MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.



**Louis Stern,** Maker of FINE DIAMOND MOUNTINGS and SEAL and SET RINGS.

**FINE DIAMOND MOUNTINGS** All Goods GUARANTEED as to Quality

FOR THE MANUFACTURING AND JOBBING TRADE EXCLUSIVELY

**17 Maiden Lane, New York.**

Customer's trade-mark used if requested. (Telephone 4176 Cortland.)


## Recent Customs Decisions on Jewe , Precious Stones, Novelties an Kindred Lines.

Decisions by the Board of United St s General Appraisers were last week p lished by the Treasury Department in c s involving the duty on jewelry, preci s stones and imitations thereof as follow

IMITATION PRECIOUS STONES ORNAME ED.—Protest of Leeder & Bernkopf aga the assessment of duty by the Collect Providence. The articles in contro consisted of imitation precious stones c posed of glass or paste with metal- backing and ornamented on the surf with gold or bronze tracery The B held that, by reason of the ornamenta they were excluded from the provisio Par. 435, Tariff Act of 1897, for i tat precious stones not ornamented, etc. that they had been properly classified u Par. 100, relating to decorated glass w

OPAL BALLS.—Protests of O. G He stead & Son against the assessment of c by the Collector at Philadelphia. G 6097 (T. D. 26586) followed, relating opal balls, etc.

OPAL BALLS.—Protests of G V against the assessment of duty by the C lector at New York. Same as O. G He stead & Son, above.

IMITATION PEARLS.—Protest of Her Bruckmann & Lorbacher against the sessment of duty by the Collector at N York. G. A. 6088 (T. D. 26554) follow relating to imitation pearls.

IMITATION PEARLS—HALF PEARLS.—P test of Goodfriend Bros. against the sessment of duty by the Collector at N York. G. A. 5914 (T. D. 26013) and G 6088 (T. D. 26554) followed, relating half pearls and imitation pearls.

IMITATION PEARLS.—Protests of H Barrows & Co. *et al.* Same as Hen Bruckmann & Lorbacher, above

GOLD STONES.—Protest of Leeder Bernkopf against the assessment of d by the Collector at Providence G. A. 6 (T. D. 26555) followed, relating to g stones.

MILLINERY ORNAMENTS—PINS.—P tests of Samuel Schiff & Co. against the sessment of duty by the Collector at N York. G. A. 6130 (26653) followed, re ing to millinery ornaments, etc. Pro of Kennedy & Moon, Veit, Son & Worthington, Smith & Co., Marshall F & Co., Gage Bros. & Co., all decided cording to the same precedent

CHAINS—JEWELRY.—Protest of A St hardt & Bro. against the assessment of d by the Collector at New York. Cert chains were held to have been prop classified as jewelry under Par. 434 Ta Act of 1897.

PARTS OF ELECTRICAL SCARF PINS—P tests of American Electric Nov Mfg. Co. against the assessment f duty by the Collector at New York the authority of G. A. 5549 (T. D. 21 the Board held parts of electrical scarf to have been properly classified as part jewelry under Par. 434, Tariff Act of 1

DRESS ORNAMENTS—JEWELRY—Pro of Wm. H. Horstmann Co. against the sessment of duty by the Collector at Ph delphia. The goods in question consi of dress appurtenances adapted for and

*"We never follow the Fashion, the Fashions Follow Us"*

*Maurice L. Powers.* *Josh W. Mayer.*

P&M

*Always Printed in Red.*

**OUR WEEKLY ADVERTISEMENTS WILL BE DISCONTINUED AFTER THIS ISSUE UNTIL OUR NEXT EXHIBITION ANNOUNCEMENTS.**

# DO NOT FORGET

our stocks are now on the road—don't fail to see them when our representatives call. They contain the largest and most complete assortment of the latest style Diamond Jewelry in this Country.

Always remember that our artists are at your disposal to create beautiful designs for remounting of jewels. Our stock of loose stones is large and complete, so that any order you may send in will be carefully and quickly executed. Prices the lowest—just compare.

## POWERS & MAYER,

Makers of Diamond Mounted Jewels "THAT SELL,"

258 and 260 Fifth Avenue,
NEW YORK.

**WE ARE ALWAYS PLEASED TO SHIP GOODS ON MEMORANDUM.**
**In order to facilitate QUICK SHIPMENTS, kindly furnish references.**

*N. B. Our New Diamond Calculating Table will be forwarded "on request."*

# Vermicilli Necklaces.

¶ OUR LINE of Vermicilli Necklaces is specially attractive, because of the superior delicacy and daintiness of this form of decoration as done by us.

FANCY NECKLACES.
PLAIN AND VERMICILLI ALTERNATED.
GRADUATED NECKLACES.

## Day, Clark & Company

14 KARAT ONLY

TRADE-MARK.

23
Maiden Lane
New York



## Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.





## Snow & Westcott

21-23 MAIDEN LANE,
NEW YORK.

ESTABLISHED 1834. TRADE MARK.

"THE BRACELET HOUSE."

## KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.


tended to be used as ornaments on artic of wearing apparel. The Board held th to have been properly classified as jewel under Par. 434, Tariff Act of 1897.

SILVER BUCKLES—JEWELRY.—Protest H. Muhr's Sons against the assessment duty by the Collector at Philadelphia. C tain silver buckles were held to have be properly classified as jewelry under P 434, Tariff Act of 1897.

IMITATION PEARLS.—Protest of Garrea & Griser against the assessment of duty the Collector at New York. United Sta *v.* Weinberg (T. D. 26483) followed, lating to imitation pearls.

IMITATION PEARLS.—Protests of Ame can Express Co. Same as Garreaud Griser, above.

IMITATION PRECIOUS STONES MOLDED Protest of Overton & Co. against the sessment of duty by the Collector at N York. The merchandise consisted of v ous kinds of imitation precious stones the form of cameos and intaglios, be composed of paste and given their fres form by the process of molding or pre ing. The Board sustained the import contention that they should have been cl ified under Par. 435, Tariff Act of 1 as imitation precious stones not cut, graved, or otherwise ornamented or d orated, etc. Compare G. A. 5981 (T. 26206).

IMITATION PEARLS—HALF PEARLS—I TATION PRECIOUS STONES.—Protests of bert Lorsch & Co. against the assess of duty by the Collector at New York. claimed by the importers, the Board h certain imitation pearls to be dutiable imitation precious stones by similitude der Par. 435, Tariff Act of 1897, and tain half pearls to be dutiable by simili as pearls in their natural state under P 436. Certain other articles were also to be dutiable as imitation precious st under Par. 435. Note G. A. 6088 (T 26554) and G. A. 5914 (T. D 26013).

JEWELRY.—Protest of I. Emrich & against the assessment of duty by the C lector at New York. The Board held tain brooches, bracelets, rings and ot articles of adornment to have been prop classified as jewelry under Par. 431, T Act of 1897.

GOLDSTONES—IMITATION PEARLS—JE ELRY SETTINGS.—Protests of Rud C. H. & Co. against the assessment of duty the Collector at New York. As clai by the importers, the Board held cer goldstones and imitation pearls dutiable imitation precious stones under Par. Tariff Act of 1897, and certain small r crystal balls, suitable for use in jew settings, dutiable under the provisions the same paragraph for precious stones but not set.

FRAMES FOR CHATELAINE BAGS.—Pro of J. C. Hacker against the assessment duty by the Collector at New York. Board sustained the importer's content that certain frames for chatelaine b classified as jewelry, should have classified as manufactures of metal u Par. 193, Tariff Act of 1897. Note Tuf *v.* United States (T. D. 25316).

A. Gilberson, Ruthton, Minn., has sold to a Mr. Haywood, of Osakis, in the State.




**JEWELRY FOR MEN**

The jewelry we make for men, like the rest of our extensive line, is exclusive in design and perfect in workmanship. We call special attention to our watch-fobs, studs and stickpins.

**HIGH-CLASS JEWELRY AT POPULAR PRICES**

**STERN BROS. & CO., 33-43 Gold Street, New York**

Salesroom and Offices,
Diamond Department:
68 Nassau Street, New York

Diamond Cutting Works:
142 West 14th Street, New York

Branch Offices:
103 State Street, Chicago, Ill.
29 Ely Place, London
12 Tulp Straat, Amsterdam

Though the market is constantly rising we are still selling

**PERFECT WHITE ¼ CARAT BRILLIANT**



No. 3365.

set in the popular

**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

At the low price of **$25.00**

Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

**C. P. GOLDSMITH & CO.,**
**33-43 GOLD STREET, NEW YORK.**



**Gold Rings of All Kinds**




Engraved, Emblem, Signet, Set—as well as seamless—and as well made as it is possible to make them, for we have been making gold rings for 56 years and we ought to know how. Plump quality and superior workmanship for the same price, and often less than is charged for inferior rings.

*We make to order rings of any width, size and weight. No charge for stamping rings with customers' initials. Single ring orders filled promptly.*



**Peckham Seamless Ring Mfg. Co.**

Catalogue and Price List on Application.

45 Maiden Lane, NEW YORK.

Assortment Sent on Approval to Responsible Parties.

**HEINTZ BROS.,**

**RINGS**
BUFFALO, N. Y.



**RINGS**
BUFFALO, N. Y.

**We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade.**

### Last Honors to the Late Joseph M Bates, Attleboro, Mass.

ATTLEBORO, Mass., Sept. 13.—In accordance with the wishes of Joseph M. Bates expressed before his death, the funeral services Monday were private. It was his desire that there be only members of the family present, but there was a slight modification, inasmuch as the directors of the First National Bank, the Savings & Loan Association, the Attleboro Steam & Electric Co. and a few of those men with whom he was most intimately associated were present. The attending clergymen were the Rev. Wilson Fritch, the former minister of the Pilgrim Church, with which Mr. Bates was prominently identified, and the Rev. John H. Applebee, the present minister. The Mendelssohn Quartette of Boston was also in attendance.

The services began at 2 o'clock, and from that time until 3 o'clock there was a suspension of business in the mercantile center of the town.

During the afternoon the First National Bank of Attleboro, of which Mr. Bates was president, was closed out of respect for him.

Last week there was held a meeting of the standing committee of the Pilgrim Church, of which Mr. Bates was chairman. A committee was appointed to prepare a set of resolutions as a memorial.

### Jet Stones Dutiable as Manufactures of Paste and Not as Imitation Precious Stones.

Jet stones were held last week by the Board of United States General Appraisers to be properly dutiable at 45 per cent. as manufactures of parts and not at 20 per cent. as imitations of precious stones. The question arose on a protest by Samuel Schiff & Co. against an assessment of duty by the Collector at New York. The opinion by General Appraiser Sharretts follows:

"The goods in dispute are invoiced as 'jet stones' and were returned by the appraiser as parts of jet ornaments. Duty was assessed on the said stones at the rate of 45 per cent. ad valorem under Par. 112 of the Tariff act of 1897. The importers claim alternatively that the merchandise is imitations of precious stones, and as such dutiable at 20 per cent. ad valorem under Par. 435 of the present Tariff act.

It does not seem to be disputed that the invoice description and appraiser's report fairly describe the merchandise in question and that the same is imitation of jet composed of paste. We find as a fact that jet is not a precious stone, and find further that the merchandise does not belong to the class of goods known as imitations of precious stones. The protest is overruled and the collector's decision affirmed.

Charles F. Doring, of Doring Bros., Troy, N. Y., and Miss Mabel J. Lewis were married recently at the German Lutheran Church, at that place.

Burglars visited Mount Carroll, Ill., a short time ago, and among the four stores which they entered was that of F. Jeanairet. The stolen articles include a set of silver knives and forks, one dozen spoons, a carving set, a clock, several watches and a large amount of jewelry.




IT doesn't necessarily take a very wise man to understand the "selling" quality of the O. & B. Ring—but he is indeed a wise man who buys this superior product. The O. & B. Fac tory is the propelling force be hind the progressive jobber. Now that September is here and the ma chinery is in operation—he who would "reap the harvest" should know that it is not wisdom, but folly, to delay. Send in your order—THE TIME IS NOW.

Rings
Brooches

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO




The Arch Crown Setting

HIGHEST QUALITY. | STANDARD OF PERFECTION. | HIGHEST FINISH.

MADE IN 14K., 18K. AND PLATINUM, ALSO EARSCREWS, STUDS, ETC. WRITE FOR PRICE LISTS.

SCHRADER-WITTSTEIN MFG. CO.,
NEWARK, N. J.

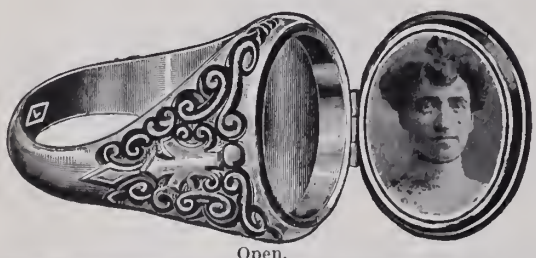
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SOLE MAKERS AND PATENTEES.

SIGNET-PHOTO LOCKET RINGS

IN CARBON PROCESS.
(Patent Pending.)

The 5th Edition Catalogue has been mailed by this date to every Jeweler in the United States. If you have not received one by Sept. 15th, please send for one.



Open.

Charles M. Levy,

Manufacturer of

FINE GOLD RINGS AND LOCKETS,

90 William St., N.Y.

## Death of Albert F. Williams.

TRENTON, N. J., Sept. 11.—Albert F. Williams, whose funeral took place Saturday morning at his late residence, 628 W. State St., was one of the oldest jewelers in this section, and for many years was prominent in the business world of Trenton. The esteem in which he was held was well shown by the great number who attended the services conducted by the Rev. John I. Fox, pastor of the State St. M. E. Church and the Rev. J. L. Howard, former pastor of the Central Church. The pallbearers were: Lewis R. Williams, Marvin C. Williams and William H. Williams, the brothers of the deceased, and his brother-in-law, Chas. H. Wood, William J. Wood and Dr. Harvey Iredell. The interment was in River View Cemetery.

Deceased had been in the jewelry business for about a third of a century, and had operated a store in this city for over [illegible] years. Beginning on a small scale he had by his industry, ability and the reputation for honesty which he established become the leading jeweler of Trenton. His store at 21 E. State St. was one of the most important in this section of the State.

The business will be continued as heretofore under the name of Mrs. A. F. William[illegible].

## Importations at the Port of New York

*Weeks Ended Sept. 16, 1904, and Sept. 15, 190[illegible]*

| | 1904. | 190[illegible] |
|---|---|---|
| China, Glass and Earthern Ware: | | |
| China | $101,734 | $94,4[illegible] |
| Earthen ware | 21,891 | 14,9[illegible] |
| Glass ware | 41,681 | 29,3[illegible] |
| Optical glass | 254 | [illegible] |
| Instruments: | | |
| Musical | 21,775 | 33,7[illegible] |
| Optical | 18,118 | 14,8[illegible] |
| Philosophical | 4,368 | 2,8[illegible] |
| Jewelry, etc.: | | |
| Jewelry | 12,170 | 7,4[illegible] |
| Precious stones | 310,749 | 840,6[illegible] |
| Watches | 38,648 | 32,6[illegible] |
| Metals, etc.: | | |
| Bronzes | 5,622 | 8,6[illegible] |
| Cutlery | 37,474 | 21,4[illegible] |
| Dutch metal | [illegible] | 2,[illegible] |
| Platina | 1,555 | 48,[illegible] |
| Plated ware | 360 | [illegible] |
| Silverware | 3,116 | 1,6[illegible] |
| Miscellaneous: | | |
| Alabaster ornaments | 13 | [illegible] |
| Amber | 4,007 | 2,7[illegible] |
| Beads | 1,339 | 1,6[illegible] |
| Clocks | 4,218 | 9,[illegible] |
| Fans | 6,586 | 4,[illegible] |
| Fancy goods | 6,112 | 8,7[illegible] |
| Ivory | 55,492 | 4,[illegible] |
| Ivory, manufactures of | 281 | 3,[illegible] |
| Marble, manufactures of | 5,303 | 25,[illegible] |
| Statuary | [illegible] | [illegible] |

Francis M. Miller & Co., Chillicothe, M[illegible] have gone out of business.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

# Thunder and Lightning.

THE 10K LINE WITH A 14K APPEARANCE



Every week we are putting considerable of our Thunder in print, regarding the quality and excellence of our 10 K. Jewelry, to induce you to carry our line, if you do not already.

The Lightning refers to the selling qualities of our goods—as quick as a flash—which is demonstrated daily in the leading Jewelry stores throughout the country.

Kohn & Co

Camp and Orchard Streets, Newark, N. J.

# Fine Leather Goods.

We manufacture a large collection of articles suitable for the jewelry trade

Hand Bags Jewel Cases Photo Frames
Cigar Cases Desk Sets Writing Cases, etc.

Established 1850

TRADE R MARK

Incorporated 1904

## C. F. RUMPP & SONS

PHILADELPHIA

New York Salesroom, 683 and 685 Broadway.

Chicago Salesroom, 35 Randolph Street.

SEND FOR ILLUSTRATED CATALOGUE



"CAST Thy Bread Upon the Waters and It Shall Return to Thee After Many Days." We have been calling attention to the merit and high standard of our Elk Goods for some time and an ever increasing number of jewelers are showing their appreciation of the business-bringing qualities of our beautiful charms, buttons and pins by re-ordering. First lots always sell well and every wearer is an advertiser.—So our business increases and our line is constantly being improved and extended to keep up with the demand. Place yourself on the list of those who know a good thing and let us send a selection package.

**Henry Freund & Bro.,**

Diamonds, Watches and Jewelry,

9 Maiden Lane, New York.

ELK GOODS A SPECIALTY.

### Salesman's Low Prices Excite Suspicion of Jeweler, and Police Are Notified.

Sterling silverware offered at low price to J. Rosenkranz, 554 Columbus Ave., last Wednesday, excited his suspicions that the merchandise was stolen. The young man, carrying two sample cases, entered the jewelry store, and asked permission to show his line, saying that he represented the Newburyport Silver Co. The jeweler, who had never seen the salesman before, said that he did not wish to buy any silverware just at the time. The salesman was quite insistant, promising bargains, and offering one inducement after another in the way of low prices. Mr. Rosenkranz says that he repeatedly told the young man that he was not prepared to buy at the time and was not looking at bargains. Still the salesman persisted, returning to the store.

When the salesman's price went down from 70 or 75 cents to 40 cents an ounce the jeweler says that he was surprised, because he knew that even broken silver was bringing about 50 cents an ounce that day. The salesman also offered, the jeweler says, to accept diamonds in payment in case the cash was not at hand. The cases, which had been opened by this time, contained a large assortment of napkin rings, spoons, knives and forks, egg cups, souvenir spoons and other articles, all marked "Sterling Silver," and having the manufacturer's trade-mark. The salesman also showed the company's catalogues.

The jeweler says that the salesman claimed to have in his cases and in a pawnshop 150 pounds of this ware. After examining the line Mr. Rosenkranz said that he would consult a friend a few doors down the street, with a view to getting the money with which to pay for the silver and, going out, he went into one of his neighbors' stores and telephoned Police Headquarters. In a few minutes a policeman in plain clothes arrived from the station in 100th St. Mr. Rosenkranz explained that the offer of silverware at 40 cents an ounce when broken silver was worth more than that, seemed to him sufficiently suspicious to call for a notification of the police.

The salesman, who was surprised, denied that there was anything wrong. He said that he had authority from the company to sell and showed his order book, containing orders from a number of jewelers in that part of the city. At the officer's request the salesman accompanied him to the police station, and later was released, taking his samples with him, his explanation apparently having been satisfactory to the police. A reporter of THE CIRCULAR-WEEKLY called on several of those whose names were given in the salesman's order book and they said as far as they were concerned the transactions were perfectly regular, the young man having taken their orders at reasonable prices, and not having tried to sell them any samples.

The Newburyport Silver Co., Newburyport, Mass., is represented in New York by J. J. Rolleston, 41 Maiden Lane. Inquiry at this office elicited the information that the young man, recently engaged as a salesman, had failed to return with his samples last



# The Beauty of Design

OF OUR 10 K. LINE

is one of the features which classes our goods among the most popular on the market.

**THEY SELL AT SIGHT.**

¶ Don't miss seeing our full line of Quick-Selling, Popular-Priced Specialties. Leading jobbers carry them. ¶ Our new illustrated catalogue is ready. Shall we mail you one?

**SCOFIELD & DE WYNGAERT,**

Makers of 14 k., 10 k. and Silver Jewelry,

SW TRADE MARK

**50 Walnut Street, Newark, N. J.**

**New York Office, 9-11 Maiden Lane.**

# WHITING MFG. CO. STERLING SILVER

BROADWAY AND 18th ST., - NEW YORK

TRADE MARK

## VIOLET PATTERN.

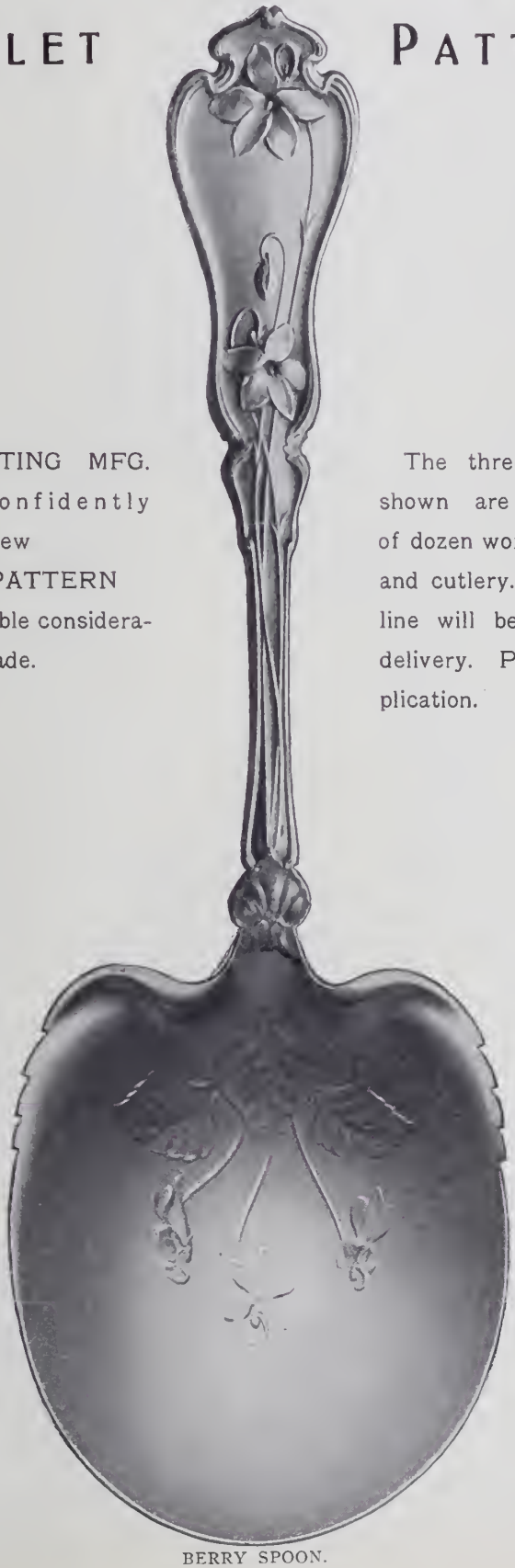


TABLE FORK.

THE WHITING MFG. COMPANY confidently present their new

VIOLET PATTERN

for the favorable consideration of the trade.



BERRY SPOON.

The three pieces here shown are representative of dozen work, fancy pieces and cutlery. The complete line will be ready for fall delivery. Price list on application.



DINNER KNIFE.

TRADE MARK



Another of Our New Patterns THE HERALDIC

Our New Catalogue will be mailed on request

G. W. PARKS CO.

Formerly HAYDEN MFG. CO.

MAKERS OF

Sterling Silver Wares,

NEWARK, N. J.

TRADE MARK TRADE MARK

NEW YORK SALES OFFICE: 21 MAIDEN LANE.

Wednesday. Mr. Rolleston went up to Columbus Ave., and found the salesman, also recovering most of the goods. An examination was then made and the account showed that goods valued at about $40 were missing.

### Harrisburg, Pa., Merchants' Association Indorses the Circular-Weekly's Stamping Act.

HARRISBURG, Pa., Sept. 18.—That the members of the craft in this city thoroughly appreciate the efforts now being put forth by THE CIRCULAR-WEEKLY, looking to the passage of a national law forbidding interstate traffic in articles of gold and silver not properly stamped, was made evident this evening at the regular meeting of the Harrisburg Merchants' Association, when Edward L. Rinkenbach presented the following resolution, which was adopted:

"Whereas, a movement has been inaugurated by THE JEWELERS' CIRCULAR-WEEKLY, of New York City, resulting in the drafting of a bill to be presented to the coming session of the National Congress forbidding interstate commerce in articles of gold and silver spuriously marked, under penalty of a fine of not more than $500, imprisonment for not more than one year, or both, at the discretion of the Court; and

"Whereas, the enactment of such a measure will be of inestimable benefit to the legitimate trade, and their patrons, and will tend to equalize the effect of the present State laws relating to the marking of the precious metals, as well as to prevent the shipment of spuriously marked jewelry and silverware into States which have no special laws forbidding this practice; therefore be it

"*Resolved*, That the Merchants' Association of the city of Harrisburg, Pa., is active in the promotion of any cause or measure that will benefit the legitimate trade, hereby places itself on record as strongly endorsing this proposed bill, and declares its purpose to use every lawful endeavor to assist in securing its speedy passage by Congress."

The Harrisburg Merchants' Association is one of the leading mercantile bodies of central Pennsylvania, with a large and growing membership, embracing a number of jewelers, and its unqualified endorsement of the proposed bill will be highly appreciated by the trade at large, as it is THE CIRCULAR-WEEKLY. This association has been taking an important part in the preparations for the proper celebration of Harrisburg's first "Old Home Week," to begin Sunday, Oct. 1, with religious reunions in the various city churches, and terminate Saturday, Oct. 7. A fund approximating $15,000 has been raised by public subscription to defray the expenses of the celebration, which will include patriotic exercises at Reservoir Park on Monday, a parade of the military and firemen on Tuesday, parade of secret societies on Wednesday, trades display procession on Thursday, athletic sports and "mummers'" parade Friday and a carnival at Island Park and Land concerts every day in the week. In this preliminary work the jewelry fraternity has been taking no insignificant role, Jeweler Rinkenbach being chairman of the Finance Committee. The decorations will be extraordinarily fine.

# The New Standish

MADE IN FULL LINE OF PLAIN & FANCY FLATWARE

WESTERN UNION WIRE DIRECT INTO OFFICE LONG DISTANCE TELEPHONE

Wm. B. Durgin Co

DESIGNERS & MAKERS OF WARES IN STERLING SILVER

925-1000

Concord, N.H.



For the Retail Jewelry Trade Only

NEW YORK OFFICE

322 Fifth Avenue

LAST MONTH WE ADVISED OUR FRIENDS TO **BUY COPPER!**
THOSE WHO FOLLOWED OUR ADVICE HAVE BEEN ABLE
TO **SELL COPPER** AT GOOD PROFITS!
WE AGAIN ADVISE YOU TO BUY COPPER!!



HERE'S ANOTHER TIP! **BUY "GREEN COPPER"** (VERD ANTIQUE)
MADE IN THE "APOLLO STUDIOS," OF GREEN OPALESCENT **GLASS**
COVERED WITH **METAL** IN **VERD ANTIQUE FINISH.**
WRITE FOR ILLUSTRATED SHEETS.

**APOLLO SILVER CO.,**
**BERNARD RICE'S SONS, Proprietors,**
MAKERS OF
FINE SILVER-PLATED WARE, REAL COPPER AND VERD ANTIQUE,
FACTORY { 4-6 MARION ST. / 187-189 ELM ST. } NEW YORK.
542 BROADWAY, NEW YORK.

*"Odd and exclusive novelties not found in other lines."*
TRADE MARK

**S. Cottle Co.**

**Makers of**
**14k. GOLD AND STERLING SILVER NOVELTIES.**
**THE NEW GREEK BRACELET**
**Gold and Silver Bags and Purses in many styles, all sizes.**
**Gold and Silver Vanity Cases.**
***31 East 17th Street, New York.***

**Roger Williams Silver Co.**
**OUR NEW FLAT WARE PATTERN,**
**THE PLYMOUTH.**
We claim this to be a reproduction of the oldest Colonial design.
We make a complete line in ounce and fancy pieces.
Send for price list.
SALESROOM,
860 Broadway, New York.
Samples Only.
FACTORY AND OFFICE,
101 Sabin St., Providence, R. I.

## New York Creditors of Thos. J. Bradley Win Victory and Elect a Trustee in Bankruptcy.

New York creditors of Thomas J. Bradley, formerly in business at 372 Broad St. Newark, N. J., won a victory at the hearing conducted one day last week before Edwin G. Adams, the referee in bankruptcy, at Newark, N. J. Mrs. Ellen McConville, to whom Bradley turned over most of the stock before he disappeared, filed a claim against the estate for $4,600, based on two notes. At the same time Mrs. McConville's lawyer, Wm. J. Linihan, sought to obtain an appointment of a trustee. Some of the creditors had assigned their claims to the lawyer, and this strengthened her position.

Benjamin F. Rees, of Zimmerman, Rees & Co., headed a committee of the creditors who opposed Mrs. McConville's contention. These creditors were represented by Edward J. Kalisch.

Mr. Rees testified that several months ago, when Bradley asked for an extension he and Richard Friedlander, of R., L. & M. Friedlander, went to Newark and looked over the stock. Mr. Bradley made a statement to them of his liabilities. The witness asked Bradley if there were any additional debts, and the jeweler replied in the negative. The witness said that Mrs. McConville was present at this interview, and that the statement did not give her name as a creditor.

The witness said that the stock of diamonds, worth $5,000, was handed to him and that Mr. Friedlander took the watches. The watches and diamonds were then placed back in the safe, so that Mr. Bradley could continue in his business. According to the statement made to witness at that time and the exhibit of stock, Mr. Bradley's assets were much in excess of his liabilities.

The visitors concluded that as he was simply in difficulties because of his inability to raise ready cash, an extension of time might properly be granted, and they made this recommendation to the other creditors. Bradley then gave notes, but these were not met, when due. After the exposure of Bradley's divorce case and his other difficulties, accumulating about this time, Mr. Rees went back to the store in Newark. The diamonds and watches were gone, and comparatively little of the stock remained.

Mr. Friedlander corroborated the testimony of Mr. Rees. The referee then rejected Mrs. McConville's claim, and at the suggestion of the creditors headed by Mr. Rees, Carl Saenger was appointed trustee. Mr. Linihan notified the referee that he would no longer refuse to testify as to Bradley's affairs, and the contempt proceedings against the lawyer were then discontinued.

An order was obtained from the court permitting a search of a safe deposit vault in which Bradley kept some of his property. Among other things was found a document in which Mrs. McConville transferred to him the stock and fixtures of the store, at one time conducted by her husband, and also some furniture in the living rooms above the store. The referee gave notice of a hearing to take place Sept. 27 at 2 P. M., in his office, 164 Market St. Newark, on the question of giving to the trustee permission to sell the stock, etc.

# Something new in CUT GLASS

with STERLING SILVER MOUNTINGS

*Richly cut and artistically engraved. Imported by us, made from our own special designs and can be obtained from no one but*

**SIMPSON, HALL, MILLER & Co.**

INTERNATIONAL SILVER CO., SUCCESSOR.

WALLINGFORD, CONN., U.S.A.

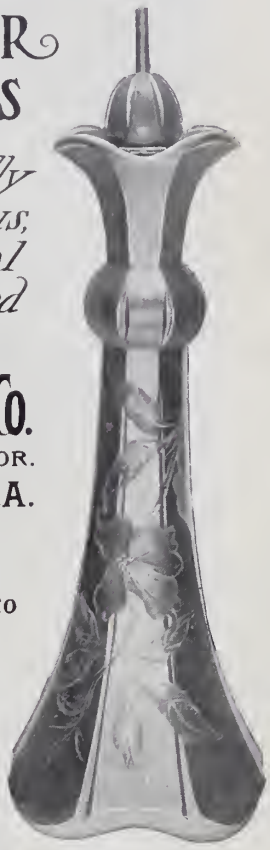
TRADE MARK Sterling

SILVERSMITHS to the AMERICAN PEOPLE

NEW YORK
CHICAGO
SAN FRANCISCO
TORONTO



No. C. 900. LIQUEUR SET ASSORTED GLASSES



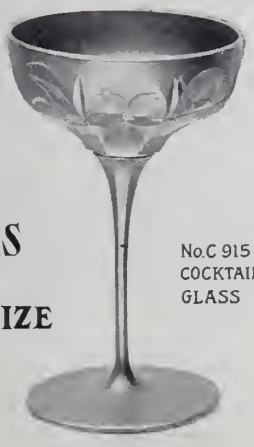
No. C. 915. BITTERS BOTTLE



No. C. 2321. WHISKEY OR VERMOUTH JUG



No. C. 915 CHERRY JAR



No. C 915 COCKTAIL GLASS

**These Illustrations ARE NEARLY ONE HALF SIZE**

# OUR FEATURES about our OURTEEN K. Brooch

BEST in the market for the price.

PLUMP 14K. with heavy bridge across the back.

**GENUINE PEARLS**

As a Mounting, $4.00 ;
With Pearl Set Center, $4.25.



**Chas. L. Trout & Co.,**

15 MAIDEN LANE, NEW YORK.


### Death of Wm. H. Best.

DAYTON, O., Sept. 18.—William H. Best, one of the best known and most prominent jewelers of Ohio, died Monday evening at his late residence, 119 Salem Ave., this city, after an illness of but a few days. The immediate cause of his death was a dropsical condition of the heart, from which he had suffered for some time, although not seriously.

Few jewelers of the State were better known and none were more highly thought of in the city than was the deceased, who was born here in 1845 and resided in Dayton all his life. He was a son of Henry Best, who founded the business years ago, and at whose death he succeeded to the concern formerly known as H. Best & Sons on Main St. For some time he had been alone, but at one time was associated with E. A. Mudge.

In the business world of this city, as well as in social life, the deceased had a wide number of friends, who were deeply shocked and grieved at his death. He is survived by a widow and two children, a son, Carl J. Best, and a daughter, Mrs. R. Harry Croniger, both of this city.

Lewis & Van Sickle, Oskaloosa, Ia., are making extensive improvements in their retail jewelry establishment.

N. C. Pabst, Fargo, N. Dak., last week received a severe shock, which sent him unconscious to the floor, while turning on an electric light in the basement of his residence. He did not suffer any permanent or serious injury.

### Bankruptcy of Mrs. Annie Abel, M Keesport, Pa.

PITTSBURG, Pa., Sept. 13.—It was learne here last week that the business of Mr Annie Abel, who operated a jewelry ar optical store at 538 Fifth Ave., McKeespor Pa., was in bankruptcy. The matter is n yet settled.

This business was started by Max Abe who at one time was a member of the fir of Green & Abel, New York, which di solved in 1898. Mr. Abel then located Waterbury, Conn., where he continued bus ness until 1901, when he offered to compr mise with his creditors, and came to Ne York, obtaining employment with l brother-in-law, M. Mannist. Two years a he came to McKeesport, where the busine was established under his wife's name, M Abel managing it for her.

### Jewelers Gold Bars Withdrawn a Exchanged at New York.

*Week Ended Sept.* 16, 1905.

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $440,367 |
| Gold bars paid depositors | 59,799 |
| Total | $500,167 |

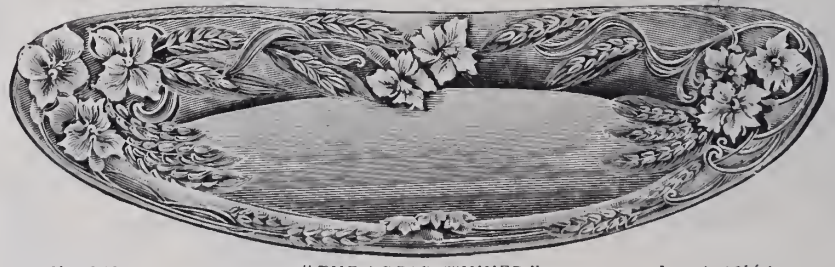
The gold bars exchanged for gold coin are ported as follows:

| | |
|---|---|
| Sept. 11 | $72,006 |
| " 12 | 112,686 |
| " 13 | 81,945 |
| " 14 | 86,208 |
| " 15 | 67,052 |
| " 16 | 20,467 |
| Total | $440,367 |


## TWO SELECTIONS FROM OUR EXTREMELY CHOICE AND UP-TO-DATE LINE.

We offer a buyer an assortment to select from which is larger and more varied than that offered by any other house in our line.

We manufacture under one roof complete lines of Silver Plated Hollowware, Hotel Ware, Ormolu Gold Clocks, Jewel Caskets, Picture Frames and Novelties of every description.



No. 350. "THE BREAD WINNER." Length 12½ in.
French Gray Border, Burnished Center. $26.25 per doz., Less Trade Discount.



No. 3536. GLOVE BOX. Size 9¼x3½x4 inches high.
Ormolu Gold Plated. Highly Burnished.

We also make Sterling Silver Goods to order and are Headquarters for Loving Cups and Trophies for all events.

Our Repair Department is one of our Special Features. In same we employ only the very best mechanics and repairs made by us have always proven highly satisfactory. Don't discard your old Silverware. Send it to us. We will make it equal to new.

**ANCHOR SILVER PLATE COMPANY,**

Main Office and Works: ST. PAUL, MINN. SAN FRANCISCO, CAL., Office: 738 Mission Street.



PUNCH BOWL—"PALM" CUTTING.

AMONG our designs in Rich American Cut Glass is the "Palm" cutting shown above, which is furnished in a great variety of shapes in Bowls, Dishes, Vases, etc. We also make many other exclusive patterns, as well as the more conventional designs.

# INTERNATIONAL SILVER CO.

Successor to

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
ROGERS & BROTHER
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
NORWICH CUTLERY CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

## Warerooms: 9, 11, 13 and 15 Maiden Lane, New York.

GENERAL OFFICE, MERIDEN, CONN.

# COMMUNITY SILVER

Believing that every dollar spent on magazine advertising means larger sales for the dealer, we are this year getting out the most striking series of silverware advertisements which has ever appeared.

The list of magazines in which we advertise is one of the strongest in the world. Its enormous aggregate circulation brings "Community Silver" advertisements before nearly ten million readers.

The extraordinary sale of "Community Silver" following our Fall advertisements last year—in many cases lasting far beyond the holidays—is practical evidence of the tremendous selling power of such advertising.

By ordering "Community Silver" now you can secure the full benefit of all our Fall advertisements, and thus increase the sales of your store in a profit-making line.

Remember that your profit on "Community Silver" is unusually large and stock now. Inquire of your jobber or write us.

ONEIDA COMMUNITY, LTD.
ONEIDA, N.Y.

Founded in 1848.

New York Salesroom: 395 Broadway

## COMMUNITY SILVER

This beautiful two-column "Community Silver" advertisement will appear in the November issue of the

Ladies' Home Journal,

Woman's Home Companion,

Minneapolis Housekeeper,

Ladies' World,

Delineator,

Good Housekeeping,

Harper's,

Century,

McClure's,

and other leading magazines.

It will be followed in December by an even more effective full page in the same magazines.

ONEIDA COMMUNITY, LTD
ONEIDA, N.Y.



## Attleboro.

TRADE CONDITIONS.

The condition of the jewelry trade in Attleboro, just now, is highly pleasing to manufacturers. In almost every factory there is a demand for workers as the advertisement columns of the local papers show, and in some of the factories, it has not only become necessary to work the employes overtime, but to organize night shifts as well. One manufacturer said: "The condition of the jewelry trade in this town has not been so good as it is now for some years, and I am highly pleased with the outlook."

C. M. Robbins, of the Chas. M. Robbins Co., is on a two months' trip to California.

Charles H. Eden, of the C. H. Eden Co., returned Saturday from a trip to New York.

William H. Blake, of the James E. Blake Co., started out last week for the west on his annual Fall trip.

Sidney O. Bigney, of S. O. Bigney & Co., spoke at the naturalization meeting of the Laurier Club last week.

Chas. P. Keeler, of McRae & Keeler, won first prize, a beautiful silver cup, at the Attleboro gun club shoot Saturday.

H. A. Allen, of C. H. Allen & Co., who has his headquarters in Chicago, and covers the north and middle west for the concern, has been visiting this town.

Mabel Bryan was arraigned Saturday in the District Court on the charge of larceny, and among the things recovered were a number of finished and unfinished toilet articles taken from the factory of William Nerny & Co.

The first meeting of the Ezekiel Bates lodge, which is composed mostly of the prominent jewelry men of Attleboro, will be held in its new quarters in Bronsen Block, this week. The dedication will not take place until October.

No trace has yet been found of any of the three suspects thought to be guilty of robbing Mrs. Cummings, of the P. J. Cummings Co., of $600, which was the money to be used for the weekly pay-roll of that concern. The police of the surrounding towns and cities have been communicated with, but so far, with no results.

Saturday noon Michael Barret, who has for some years been connected with the concern of Fontneau & Cook, was presented with a Morris chair by the employes of the firm, the presentation speech being made by George Boyden. Mr. Barret has been assistant foreman and leaves to enter the employ of the Electric Chair Co.

Percy A. Randall, the Attleboro correspondent of THE JEWELERS' CIRCULAR-WEEKLY, and Miss Edith Louise Cole, were married last week at the home of the bride's mother, Mrs. Sabra L. Cole, 32 Holman St. Rev. Hendrik Vossema, pastor of Murray Universalist Church, officiated at the ceremony, and there were present only the immediate relatives of the young couple. The Universalist ritual was used, it being a double ring ceremony. Mr. Randall is the city editor of the Brockton *Times* and the bride has been prominently identified with the social affairs of the Murray Universalist Church and is a member of the choir and of the Sunday school. They will reside in Brockton.

Last week the Attleboro Duck Pin League was formed and, with one exception, the league will be formed of teams from different jewelry concerns. There will be 10 houses represented, and on at least five of the teams will play one or more members of firms. At the meeting the election of officers was as follows: Elmer A. Scott, Jr., president; W. C. Hodge, secretary; G. I. Boyden, treasurer. It was decided that players must be employed in the shop represented in the league on or before Sept. 12, in order to be eligible to roll on the team. The concerns having teams are: S. O. Bigney & Co., Regnell, Bigney & Co., Fontneau & Cook, Attleboro Mfg. Co., C. A. Marsh & Co., W. E. Richards and Watson & Newell Co., McRae & Keeler, Carter, Qvarnstrom & Remington and the W. H. Wilmarth Co.

## Savannah, Ga.

R. Van Keuren, of R. Van Keuren & Co., has returned to Savannah from a vacation spent in New York and vicinity.

The two bells for the new City Hall clock were received last week from the Meneely Bell Co., Troy, N. Y. Upon examination it was discovered that the initials of Architect Witcover, whose name is cast on one of the bells, had been transposed and now reads W. H. instead of H. W. Witcover. Mr. Witcover wired the Meneely Co. that if the error was not corrected the bell would be rejected, and the Meneely Co. replied that the letters would be corrected. This will be done by Robert Schneider.


# "THE VIOLET"

A MASTERPIECE IN THE FRENCH GRAY FINISH.



VIOLET BERRY SPOON.

Twenty-five pieces now ready. Postal brings new Catalogue No. 10.

All orders filled promptly.

**Simeon L. and George H. Rogers Company, Hartford, Conn.**

FACTORIES, HARTFORD AND WALLINGFORD, CONN.

**WAIT FOR US** **NEW GOODS, NEW PRICES**

We will soon call on you with an entirely new line of **M. S. BENEDICT MFG. CO.'S** Hollowware, Flatware, Ormolu Gold Clocks, Jewel Boxes, Ink Stands and Art Novelties. DON'T buy until you see us; we can give you the best values of any line shown this year.



W. A. VAN PATTEN, Ohio and Indiana.

JOHN BAILEY, Pennsylvania and West Virginia.

H. S. OSMUN, Michigan.

GEO. F. YALE, Illinois.

M. E. WRIGHT, New England States.

E. A. KANE, New York and New Jersey.

CHAS. W. FUSSELL, Atlantic Coast States.

C. C. GRAHAM, Pacific Coast States.

H. L. HAWKINS, Middle West.

GILMORE BROS., Canada.

D. M. BANKER, New York Office.

R. H. BECKLEY, Boston Office.

NEWTON OWENS, St. Louis Office.

E. H. BANKER, Chicago Office.

C. T. AHLBORN, General Representative.

W. E. WIRT, Kansas.

WM. G. KING, Wisconsin.

H. C. KELLEY, Minnesota and Dakotas.

*The A. B. C. of*

**Wuerttemberg Plate**

**A**rtistic models
**B**eautiful lines
**C**lean workmanship
**D**istinctive subjects
**E**xquisite taste
**F**aultless execution
**G**uaranteed purity
**H**ard Britannia basis
**I**mmaculate surface
**J**udicious distribution
**K**aleidoscopic variety
**L**eading styles
**M**odern ideas
**N**umerous novelties
**O**riginal designs
**P**opular staples
**Q**uick sales
**R**eliable quality
**S**terling silver plating
**T**empting collections
**U**niform prices
**V**ictorious supremacy
**W**arranted marking
**X**cellent values
**Y**early progress
**Z**ealous attention

**Wuerttemberg Plate Co.**
Wuerttembergische Metallwaren-Fabrik
Geislingen-Goeppingen,
London. New York. Paris.

**Plate in all Finishes.**
**Art Bronzes, Electroliers, Copper, Modern and Antique Brass.**

**New York Office and Showrooms at, 43-51 WEST FOURTH STREET.**

Our Broadway Pilot shows the way. Ask for free copy.


## North Attleboro.

TRADE CONDITIONS.

The jewelry business is now at its flood. From the west there has been a constant stream of orders during the past few weeks, and the result is that the manufacturers are rather hard hit for workers who know a little something about the business. A good example of how hard the manufacturers are pushed, is shown by the hiring of Thomas F. Lynch by E. Ira Richards & Co. Mr. Lynch is 78 years of age, and has been out of the business for some time, but he volunteered to go back for a few months in order to assist in taking care of this almost unprecedented trade. At the present time several factories are running until 7 and even 9 o'clock evenings in order to keep up with the orders, and it will not be long before others will be forced to swing into line.

Walter B. Ballou, of R. Blackinton & Co., has returned from a trip to New York.

George K. Webster and family have returned from Matunuck, where they passed the Summer.

Alpin Chisholm, of the Bugbee & Niles Co., returned Thursday from an extended trip through the west.

I. Himmelreich has started on a three months' trip to the west in the interests of the B. S. Freeman Co.

While trying to accomplish an extra amount of work, Arthur Benjamin caught his left hand under a stamp at the Webster Co.'s factory Thursday. One of the fingers on his left hand was amputated and several others were badly jammed.

The list of North Attleboro's heaviest taxpayers was given to the public last week, and the following are the sums that will be paid into the town treasury by manufacturing and jobbing jewelers, their firms and corporations: Heirs of H. F. Barrows, $1,118.03; H. F. Barrows, Jr., $202.10; Roswell Blackinton, $176.57; Anthony H. Bliss, $101.36; Walter G. Clark, $163; Walter G. Clark & Co., $172.50; David A. Codding, $383.80; Arthur E. Codding, $114.24; Frank H. Cutler, $131.03; O. M. Draper Estate, $1,143.33; Herbert G. French, $964.78; Thomas G. Frothingham, $156.10; Fred D. Heffron, $217.97; Woodbury Melcher, $345.81; Paye & Baker Mfg. Co., $278.30; J. J. Sommer & Co., $117.30; John Thompson, $141.15; Thomas Totten & Co., $366.85; G. K. Webster Co., $591.10; Louis W. Wise, $678.20; Walter Ballou, $178.20; William H. Bell, $226.85; A. H. Bliss & Co., $761.76; James A. Codding, $102.97; Codding & Heilbron Co., $414.92; H. H. Curtis Co., $172.50; W. F. Fisher & Co., $115; T. G. Frothingham & Co., $138; Mason Box Co., $154.10; E. Ira Richards & Co., $264.50; William W. Sherman, $246.50; H. K. Sturdy, $145.40; J. F. Sturdy, $148.28; Fred E. Sturdy, $137.01; Frank M. Sturdy $176.80; J. F. Sturdy's Sons, $1,005.56; Ira Richards, $301.23; W. & S. Blackinton Co. $368; Bugbee & Niles Co., $138; H. F. Barrows Co., $556.60; R. Blackinton & Co. $345; Frank G. Pate, $135.40; C. Ray Randall & Co., $103.50; G. C. Hudson Co. $103.50; William H. Riley, $1,424.09; Riley French & Heffron, $641.01; Theron L. Smith, $829.08; Sturtevant, Whiting & Bigelow, $149.50; Albert Totten, $553.64; Frank M. Whiting & Co., $345; F. M. Whiting Co., $493.35; E. A. Whitney, $125.35.

## Baltimore.

The early closing season, which includes a half holiday on Saturday, which has been in vogue among the leading jewelers, ended last week.

The charge against "Bob" Sloine, of the larceny of a diamond ring from I. M. Storram, a salesman for the Castelberg National Jewelry Co., was dismissed last week at the Central police station, when a later hearing was given.

Two women "pennyweighters" were in this city, last week, and complaint has been received at headquarters of a loss by B. H. Nuitz, 608 N. Eutaw St. The women asked to be shown some rings and, after hesitating over a selection, finally left without making a purchase. While returning the rings to the showcase Mr. Nuitz discovered that a diamond ring, valued at $50, had been taken and a paste imitation substituted. The police were immediately notified and are on the lookout. Mr. Nuitz says that one was a blonde and the other a brunette, both being quite pretty.

The establishment of E. M. Banks, Nashville, Tenn., was damaged by fire Wednesday, the loss amounting to about $500. There was no insurance.


**The Comb House**

We manufacture a complete line of

**FINE MOUNTED COMBS**

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

**Wagner Manufacturing Co.**
**41 Union Square,**
**New York.**

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

# Manning, Bowman & Company,

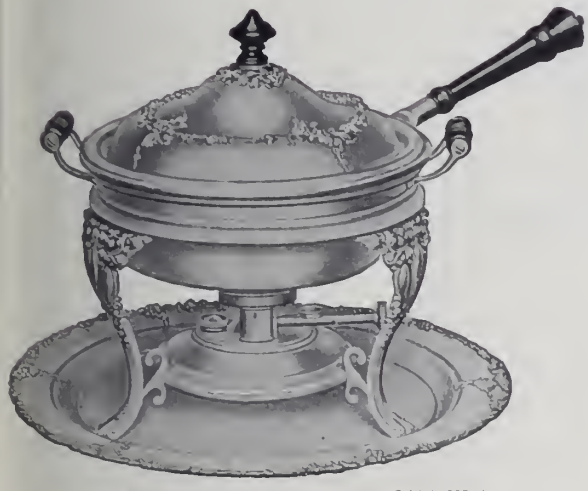
## MERIDEN, CONNECTICUT.

NEW YORK. CHICAGO. SAN FRANCISCO.

## NICKEL AND SILVER PLATE.

THE BEST, LATEST AND MOST COMPLETE LINE ON THE MARKET.

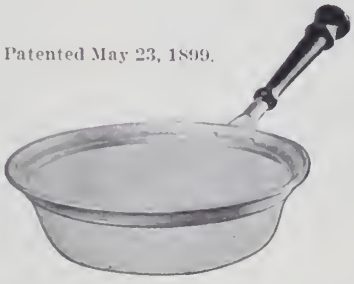
### CHAFING DISHES
with
Seamless IVORY Enameled Food Pan.



No. 265 Chafing Dish and No. 3614 Waiter.

### IVORY ENAMELED FOOD PAN OR BLAZER.

Patented May 23, 1899.



THE GREATEST IMPROVEMENT EVER MADE IN A CHAFING DISH.

Pure, clean, durable. It is so constructed that food can only come in contact with the Ivory Enameled Dish. The top rim being plated, the complete Chafing Dish has the same appearance as when made entirely of metal.

### "METEOR"
Circulating
Coffee Percolators
Save One-Third.



No 5793 "Meteor."

## PRIZE TROPHIES.

English Pewter, Also Solid Copper with English Pewter Mountings.

## TEA WARE, TABLE KETTLES, HOTEL WARE, BAKING DISHES, ETC.

Best and most complete line on the market.

## "M. & B." CHAFING DISH ALCOHOL.

This "Alcohol" is especially prepared for use in Alcohol Lamps. Unequaled for use under Chafing Dishes, Coffee Percolators, etc. It should be in the stock of all first-class dealers.

Catalogue No. 40 J. will be sent on request.



There is a demand for

**Crosses**

*The* P. & B. Co. Line is attractive, and made up of rapid sellers. If you use well-made goods, we have them.

We are the largest exclusive makers of 10 Karat jewelry.



Ask your Jobber for the P. & B. Co. Lines of

Lockets, Cuff Buttons,
Tie Clasps, Scarf Pins,
Baby Pins, Brooches,
Bead Necks, Fobs and Crosses.



**Potter & Buffinton Co.,**
**Providence, R. I.**

New York Office,
65 Nassau St.

San Francisco Office,
206 Kearny St.



EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.



**JOHN SCHUMACHER**

workmanship and design applied to Jewelry stands for the very highest perfection and desirability.

JOHN SCHUMACHER,
Mfr. of HIGH GRADE DIAMOND MOUNTINGS,
64 Fulton Street, NEW YORK.


## Boston.

Among the buyers in town last week were U. C. Smith, Brockton; Mr. Weston, South Framingham; Robert A. Lohnes, Worcester; H. S. Hewitt, Brockton; George W. T. Case, New Bedford.

At the store of F. Vorenberg & Co., Winter St., extensive alterations have been undertaken, including the removal of the offices of the concern to balconies, thereby giving considerable extra space for stock.

John E. Dellit, 21 years old, a silversmith, of 533 Boylston St., Jamaica Plain, died recently of typhoid fever at the Faulkner Hospital. He was born in Jamaica Plain Oct. 26, 1883, and was employed by Goodnow & Jenks for some time.

Charles E. George, who was held last week in $5,000 bonds, charged with using the mails to defraud, is a brother-in-law of the Stillings brothers, lately jailed as the outcome of an alleged swindling scheme and contempt of court. George was not associated with the Stillings pair, but had a game of another kind, which he is said to have worked in connection with Mexican mining properties.

W. H. Goddard, 339 Washington St., this city, representing a concern which does an instalment business, incurred the displeasure of Judge Sullivan last Saturday by not appearing to prosecute after causing the arrest of George A. Martin, on the charge of stealing a watch. When the case was called the Judge was informed that the case had been settled out of court. The Judge ordered the issuance of a capias for Goddard, who appeared in court later and was released on his own recognizance until yesterday, when he was to have been called upon to explain the transaction. The courts here do not approve of the process, which has been resorted to at times by instalment men, of trying to secure payment of leases by bringing criminal cases against lessees, holding that civil action is the proper procedure.

George J. Taylor, Somerville, who had a jewelry and repair store in the section known as West Somerville until Sept. 1, is wanted by the police on several charges. A few weeks ago he was summoned into court at Chelsea on the charge of non-support of his wife, who lived at Revere. Sept 2 the case was called, but Taylor had defaulted. An attachment was put on the stock in Taylor's store by the owner of the building, and it has been learned, since the jeweler took his departure for parts unknown, that he pawned a number of watches left with him to be repaired. To one of his customers, Edward B. Perry by name, who met him in Boston, he owned up to these transactions, and gave up to him about a dozen pawn tickets, which have been given by the recipient to the watch owners. Considerable other property has not been accounted for. A default warrant has been issued.

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The last vestige of the first jewelry store opened in Muncie, Ind., was detroyed Wednesday, when the small frame building at 207 W. Main St., that place, which was built by A. M. Klein in 1846, was razed. The original business is now being carried on in spacious quarters by Henry C Klein & Sons.




*THERE isn't any better way to get the attention of Fall jewelry buyers than by making your windows attractive. And there isn't any one thing that would help more to make them attractive than this*

**SIMMONS CHAIN**

**WINDOW POSTERETTE**

*It is a richly colored and accurate reproduction of an original painting by a New York artist, is 11½ by 15 inches in size and is artistically mounted on a handsome heavy mat in a delicate tint.*

*Nothing finer in the way of a window card has ever been seen in a jeweler's window and* **IT WILL BE SENT FREE, POSTAGE PAID,** *to any jeweler who asks for it. To insure prompt delivery, write for it to-day.*

## R. F. SIMMONS COMPANY,

**Main Office and Works, Attleboro, Mass.**

Salesrooms, 9-13 Maiden Lane, New York and 103 State Street, Chicago.

# A. & B.

**HEADQUARTERS**

**FOR**

**WALTHAM WATCHES.**

**EVERY GRADE.**

# DON'T HESITATE

to send here for your wants in Watches because you don't know us—we are easy to get acquainted with. We do not object to sending liberal memo. packages—we solicit the privilege from responsible dealers.

## AVERY & BROWN,

68 Nassau St., New York.


## Providence.

A. L. Stone, of Stone Bros., Chicago, was one of the visitors in town last week.

Waite, Mathewson & Co. are soon to occupy quarters in the Irons & Russell building.

W. C. Codman was one of the successful owners who entered bull dogs at the Newport dog show.

The manufacture of seamless rings has been abandoned by the Original Seamless Ring Co., at 234 Chestnut St. H. J. Geer is the principal owner.

At the recent bazaar of the Edgewood Yacht Club, Harry Fulford was one of the members of the Executive Committee and D. W. Flint was one of those in charge of the wheel of fortune.

Among imports at the port of Providence last week were nine packages of imitation precious stones from Bremen, one package of the same from Havre and one package of candelabra from Liverpool.

The officers of the Providence Jewelry Co., the incorporation of which was announced in the last issue of THE CIRCULAR-WEEKLY, have been elected as follows: President, T. O. Loveland; vice-president and treasurer, J. L. Records; secretary, Harry Cutler.

Mr. and Mrs. Charles D. Heaton, of 1254 Broad St., celebrated last Friday evening the 20th anniversary of their wedding. About 40 friends were present, and the evening was pleasantly spent, a programme of musical selections adding to the enjoyment of the occasion. A collation was served. Mr. Heaton is a gold refiner and a manufacturer of gold settings.

William A. Stoddard, 144 Elm St., celebrated, last Friday, his 90th birthday. Mr. Stoddard about 20 years ago began the sale and repair of eyeglasses, and has a number of old customers. He is remarkably active for one of his years, and a week or so ago took a walk of seven miles. He still does considerable repair work among those who have been his patrons for many years.

The Irons & Russell Relief Association, made up of the employes of that firm, had their annual outing, Saturday, on the grounds of the Warwick Club. A special car conveyed the party to the resort, and on their arrival the members of the association had dinner, after which came a business meeting. Alfred Williams presided, and the reports which were presented showed that the organization is in a prosperous condition both numerically and financially. A series of athletic events followed the meeting, a ball game between the single men and the married men being a feature. The benedicts proved the better players, winning by a score of 6 to 5. The committee in charge of the outing, Messrs. Manchester, Tanner and Nixon, came in for many congratulations on the success of the affair.

Hampick Arabian, proprietor of the Arabian Jewelry Co., proposes to fight to the finish the case brought against him by the police charging him with drunkenness. Mr. Arabian was tried in the Sixth District Court, pleaded not guilty and after a trial was adjudged guilty and fined $2 and




*Little Journeys—No. 5.*

*To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. Your jobber has them.

## Whiting & Davis,

Plainville, Mass.

New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*



THE BLISS COLLAR GIRL.

THE FACE of beauty is enhanced by the setting afforded by an artistic collar.

Our watchword is "Artistic Jewelry." These Collars establish the claim.

With all popular finishes and decorations, they lead in their line.

THE

# E. A. Bliss Co.

ARTISTIC JEWELRY

1 UNION SQUARE, NEW YORK

FACTORY: MERIDEN, CONN.

PARIS: 28 RUE D'HAUTEVILLE.

TRADE-MARK.

# MR. RETAILER:

You can lead a horse to water, but—you can't make a woman buy something she doesn't want.

When a lady is looking for a gold watch and says: "Oh! Mr. Retailer, I just noticed the dearest little watch in Mr. So and So's window, and my heart is set on one." It's no use, you must either get one like it, or lose a customer.

Now, "ten chances to one," she saw a Solidarity Gold Watch in that window. Why don't you get a few Solidarity Gold Cases? They have the true value, real merit, and they are very fetching.

Any Jobber will send a selection package.

## SOLIDARITY WATCH CASE CO.,

ESTABLISHED 1885.

3 MAIDEN LANE, NEW YORK.

GENERAL SELLING AGENTS:

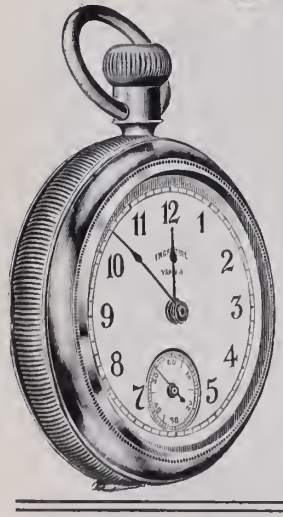
JOHN W. SHERWOOD. FRANK E. HARMER.



**NOW is the time to get in your supply of**

*Ingersoll*

# Watches



What is there that offers to the jeweler such novelty combined with stability, such low price coupled with reliability, and such volume of sales at such fair profits?

Progressive jewelers are daily learning that Ingersoll watches attract many to their stores and make many new friends.

Send for new circulars and ask about our new ladies' watch.

## ROBT. H. INGERSOLL & BRO.

"Watchmakers to the American People"

51 Maiden Lane
NEW YORK

304 Masonic Temple
CHICAGO


costs. He immediately appealed. The trial brought out the fact that Mr. Arabian is not a drinking man; that he was endeavoring to go aboard the Joy Line steamer *Edgemont* with two sample cases in his hands, and when called upon to show his ticket said that he could not do so until he got aboard the boat. He was hustled to the dock. Naturally he was not pleased with this treatment, and there was an argument, which resulted in Mr. Arabian's arrest on a drunkenness charge. A complaint was also made against him charging him with an assault upon an officer of the *Edgemont*. Mr. Arabian has advertised for witnesses of the incident to communicate with him, and is prepared to put up a stiff fight if occasion demands it.

### Connecticut.

W. E. Sessions and wife, Bristol, returned home last week from a short trip to Bretten woods, in the White Mountains.

Harold Wilcox, son of G. H. Wilcox, Meriden, has just entered the Hotchkiss School at Lakeville, to which place he was accompanied by his parents.

A. Hartmann, Waterbury, has the sympathy of the trade on the recent death of his mother. Deceased was 75 years of age. Death was caused by diabetes.

John W. Kramer, for some time in the employ of factory "E," International Silver Co., Meriden, of which place he was a well-known resident, died Sept. 12, after a week's illness.

Otto Oths, of the Wendell Mfg. Co., New York, who is taking a trip to Boston by trolley, was the guest on Tuesday of last week of Mr. and Mrs. E. C. Young, of New Haven.

Christian Strobel, Waterbury, recently purchased the Wallace House, on Lake Quassapaug, and the Wallace homestead, together with what is known as the old Buckingham farm.

Henry Kohn, Hartford, was one of the appraisers of the estate of Bertha A. Pratt, last week. The appraisal, as filed in the court of Hartford, showed the valuation of the property to be $6,577.

C. F. Monroe, the president and treasurer of the C. F. Monroe Co., glass manufacturers, 30 Barclay St., New York, with a factory at Meriden, and the secretary of the company, Miss Emma L. Bamman, are to be married soon, the engagement having been formally announced at a dinner given recently in New Haven, Conn., by Mr. and Mrs. Allen B. Squire, the latter being a niece of the prospective groom. Mr. Monroe resides at Meriden, where he is a prominent club and yachtsman and one of the leading citizens. Another engagement that has been announced is that of Miss Fannie C. Wetmore, stenographer at Meriden for C. F. Monroe & Co., to W. E. Atwood, president of the Mechanics' Bank, New Britain. It is possible that both weddings will take place on the same day, on which the factory will be closed.

L. C. Koberg, Healdsburg, Cal., is enlarging his store room in order to meet the requirements of his increasing business. The workshop is being placed farther in the rear of the establishment so that more space will be obtained for the salesroom.

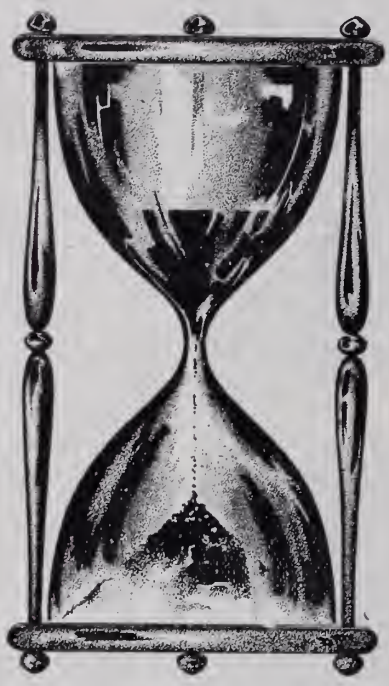



**SWITZERLAND,** *the home of Gruen Watches,* **GRUEN WATCH MANUFACTURING CO.**
**CINCINNATI,** *the home of Gruen Cases,* **GRUEN-NATIONAL WATCH CASE CO.**

**NONE SO EXTENSIVELY SOLD;** NO LINE LARGER WHEN IT COMES TO HIGH CLASS SOLID GOLD WATCHES FROM THE **SMALLEST** TO THE **LARGEST,** FROM **THINNEST** TO THE **THICKEST.**

# The First Watch Case

A.W.C.CO



A.W.C.CO

American Watch Case Co.,
9-11-13 Maiden Lane,
New York

Sold Only to the Retail Jewelry Trade



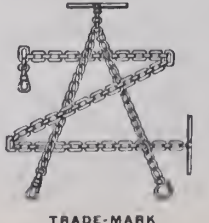
## Gold Filled of High Grade Only.

We sell direct to the Retailer, and you get our product at the Jobber's Price.
Every Chain guaranteed as represented or replaced with a new one.

# A. & Z. Chain Co.,

9 Calender Street, PROVIDENCE, R. I.

Our goods are unsurpassed in
*Quality,*
*Workmanship,*
*Finish and*
*Design.*



TRADE-MARK

Write us to-day for samples and prices.
We positively undersell
Everyone who
Carries our
Grade of Goods.


## Cleveland.

C. C. Sigler, of the Sigler Bros.' Co., who has spent most of the Summer with his family at their home in the country, will move back to the city in a short time.

John Trapp, for four years head watchmaker with the Sigler Bros.' Co., has resigned to take a place with the Russell Clarke Jewelry & Art Co., 696 Wilson Ave.

Albert Zang, of J. A. Zang & Sons, Alliance, was in this city a few days ago. He willingly passed the cigars owing to the arrival of a fine baby girl at his home recently.

Thieves broke in the window of I. Baber's store, 419 Ontario St., recently, and stole over $200 worth of jewelry, revolvers, rare coins and other things of the kind. They escaped before an officer could reach them.

F. Bredbeck, Port Clinton, has on exhibition in his store a clock, all the parts of which consist entirely of wood. It was made by a German who lived at one time near Fremont and was a maker of tower clocks. Owing to the peculiar workmanship the clock attracts quite a little attention.

Among the out of town buyers in this city the past week the following were noted: D. C. Cornwell, of D. C. Cornwell & Co., Athens; C. I. Kennedy, Berea; Mrs. F. R. Montgomery, Sandusky; W. H. Hoyle, Sidney; D. Leonheiser, Huron; O. G. Carter, Jr., New London; Mr. Harms, of Harms & Allen, Napoleon, Harry B. Downs, Bellevue, O., and R. H. Beyer, Erie, Pa.

Samuel Grossman, of this city, will receive the $1,500 reward for giving information regarding the murderers of Pawnbroker Moyer, of Detroit. Grossman recognized the men from descriptions sent out and informed the police when they came to his store, thus being instrumental in their capture. Owing to the risk he took in risking his life to the friends of the crooks, the officers feel that the reward offered by the city of Detroit is thoroughly deserved.

## Syracuse.

M. L. Mantell, 124 S. Salina St., who has been ill for the past few weeks, is slowly improving, and is expected soon to be on the high road to recovery.

His many friends in the jewelry trade were grieved to learn, last week, that Gen. J. Dean Hawley, one of the oldest and best-known jewelers of this section of the State, was suffering from an attack of paralysis. Gen. Hawley, who is 85 years old, retired from the jewelry business in 1893, after a career of nearly half a century in the trade. On Sept. 7 Gen. Hawley, while in S. Salina St., was stricken with paralysis and taken home in a carriage. The doctor who was summoned discovered that his entire left side was paralyzed, but that he retained the power of speech. It is said that he stands a good chance of recovery.

Chas. E. Baab has resumed business in Parkersburg, W. Va., where he has leased quarters at 110 Market St.

L. L. Bickings, Norristown, Pa., is making extensive improvements in his establishment at that place. The show window is being enlarged and the interior has been fitted up with new show cases.

LAST month we told you about the quantity of adjusted watches we sold. Now we will tell you the cause.

Almost every large retail dealer in Railroad watches is pushing the sale of ***BUNN SPECIALS*** and ***SANGAMOS,*** because, these watches are ***absolutely satisfactory*** and are now the recognized standard for Railroad service.

For the past three years minimum retail selling prices on these grades have been established and maintained, enabling the dealers to make a justifiable profit, and at the same time give their customers perfect watches at reasonable prices.

We sell to a limited number of jobbers, who cooperate with us in protecting the retail dealers against undesirable competition.

If none of these solicits your business, and if you are not familiar with the quality and prices of our watches, write us.

Minimum Retail Selling Prices of R. R. Grades.

| *18 Size.* | | *16 Size.* | |
|---|---|---|---|
| Bunn Special 24 ruby jewels. | $38.00. | Sangamo 23 ruby jewels..... | $39.00. |
| Bunn Special 21 ruby jewels. | $28.50. | Sangamo 21 ruby jewels..... | $34.00. |
| Bunn 17 ruby jewels..... | $22.50. | No. 189, 21 ruby jewels..... | $42.00. |
| | | No. 187, 17 ruby pewels..... | $27.00. |

# ILLINOIS WATCH COMPANY

SPRINGFIELD.

# Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the manufacturer, dealer and wearer.

ALL CASES BEARING THIS MARK ARE HAND-MADE.

STAMPED.

TRADE  MARK

18 K.

STAMPED.

TRADE  MARK

14 K.

MANUFACTURED BY

**DUBOIS WATCH CASE CO.,**

MAKERS OF

**SOLID GOLD CASES.**

**NEW YORK.**

PRACTICAL COURSE IN ADJUSTING

Price, $2.50.

All Jobbers or Jewelers' Circular Publishing Co.


## Optical Notes and Briefs.

I. Greenberg is a new optician with Kuesel & Puls, Milwaukee, Wis.

J. G. Garrison, optician, Forest Hill, Cal., accompanied by his family, is spending a few days in San Francisco, Cal.

F. N. Wooster, with the California Optical Co., San Francisco, Cal., has started on his southern trip for the concern.

E. F. Lohanier, formerly with Chas. H. Wood, Oakland, Cal., has opened an optical establishment at 1207 Broadway, that city.

C. H. Cronise, Santa Barbara, Cal., will move his optical stock into his new quarters at the corner of State and De la Guerra Sts., Oct. 1.

Miss Parsons, refractionist for the G. Heitkemper Co., Portland, Ore., was in San Francisco, Cal., recently, combining business and pleasure.

I. A. Brown, optician, formerly with Chas. W. Hurl, New Bedford, Mass., has opened an optical establishment of his own at 206 Union St., at that place.

F. A. Moses is the proprietor of the new Central Optical Co., which has opened a store under the Central Bank, Rochester, N. Y. Dr. Sedgwick is in attendance.

Geo. Blakeslee, optician, Tonopah, Nev., returned last week to San Francisco, Cal., after a visit to the Lewis and Clark Exposition at Portland, Ore., and left soon afterward for Tonopah.

The Continental Optical Co., Webster, Mass., has completed arrangements to resume business. The concern's factory was closed for about four weeks. J. P. Drake is president and manager.

The Northwestern Optical Association recently adopted a set of resolutions expressing regret and sympathy on the death of George W. Hauenstein, of Red Wing, Minn. The deceased was held in high esteem by the association and by his many friends in the optical trade.

At the meeting of the Optical Society of the City of New York, held in parlor D. R. of the Fifth Ave. Hotel, Sept. 13, Wm. Sesnick and W. A. Johnson were elected members. A report was received from the banquet committee determining the arrangements for the annual banquet which will take place in November. Other business of routine character was transacted. The paper of the evening was read by R. M. Lockwood, and was entitled "Fitting Eyeglasses from Sample Eyeglass Frames and Mountings."

By the arrest of Henry Fisher, manager of J. Gladske's pawn office, Geneva, N. Y., last week, in this city, a clever scheme was balked and a series of mysterious thefts, which have annoyed the Standard Optical Co., of Geneva, for several months past, cleared up. On Monday afternoon of last week Fisher entered the store of a well-known Main St., E., jeweler, and told him he had a quantity of gold wire and other gold material which he wished to have melted. He produced a tin box filled with $200 worth of fine gold wire and material. The jeweler becoming suspicious notified the police, who arrested Fisher, upon his refusing to state where he had obtained the gold or what the nature of his business was. Later in the evening Fisher said he had obtained the gold from John Keleher, an employe of the Standard Optical Co. The Geneva police were notified of Fisher's arrest. They arrested Keleher on a charge of grand larceny. Keleher denies having any connection with the thefts. The officers of the optical concern claim that about $2,000 worth of material had been stolen during the past few months. No complaint has as yet been lodged against Fisher or Keleher by the officers of the company, and strong pressure is being brought to settle the matter.

Raines Bros., formerly of Tarkio, Mo., are now at Maryville, in the same State.

McDuffie Bros., Lawton, Okla., have dissolved, and the business will be continued by N. A. McDuffie alone.

Anton Progner, Vicksburg, Miss., recently moved his stock into a more convenient location, at 104 N. Washington St.


# ADJUSTMENT TO HEAT AND COLD

ON ALL GRADES OF MOVEMENTS IS ONE OF THE STRIKING FEATURES OF THE

# TAVANNES WATCHES




**For Sale by All Jobbers.**

Write for full Particulars, Prices, Discounts, Etc.



**Tavannes Watch Co.,**

**2 & 4 Maiden Lane, New York.**



# Single Stone Diamond Rings

We carry a large stock of Ladies' and Gents' Diamond Rings. The tag of each ring is marked with a letter or number to correspond with our "Grading System," to indicate the quality of the diamond.

This is a time-saver for the expert and a safe and sure guide for the inexperienced. Where they are marked as being perfect we warrant them as being so.

We also have a complete assortment of loose diamonds and can supply any jeweler's needs. Our prices will enable you to meet any competition. Order of us and others, and compare prices and qualities, when you have a prospective sale.

## HENRY GINNEL & CO.

DIAMONDS and WATCHES

Established 1835

31 Maiden Lane, NEW YORK

*WE are receiving weekly shipments of desirable goods in all sizes and grades, at prices that will interest large buyers.*

## *ARNSTEIN BROS. & CO.,*

*Importers and Cutters of*

## *DIAMONDS,*

*65 Nassau Street, Corner John, NEW YORK.*

*LONDON, Audrey House, Ely Place.* *AMSTERDAM, 6 Tulp Straat.*

# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

27 Holborn Viaduct, London.

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# John F. Saunders, Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16 NEW YORK.

---

JOHN LAMONT. C. F. LAMONT.

## JOHN LAMONT & SON,

IMPORTERS AND CUTTERS OF

**PRECIOUS STONES.**

Telephone, 3978 John. 51-53 Maiden Lane, New York.

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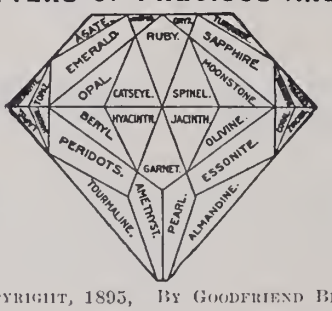
## GOODFRIEND BROS.,

**IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.**

**Pearls**

**Rubies**

**Sapphires**




**Tourmalines**

**Gem Corals**

**Opals**

**Emeralds**

COPYRIGHT, 1895, BY GOODFRIEND BROS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.

Tel. No. 662 Cortl't.

**9-11-13 Maiden Lane, New York.**

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We have one of the MOST IMPORTANT Stocks of . . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

## FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS.

1 Maiden Lane, - - - - - - New York.


## Items of Interest.

The business of R. B. West, Seattle, Wash., has been incorporated and the firm style is now R. B. West & Son.

A. H. Hitchcock, one of the oldest opticians in Springfield, Mass., has retired, and the business has passed into the hands of Hitchcock & Gohl, who will continue at the old location, 331 Main St.

A. W. Akers, as receiver of the Hoggs Mfg. Co., recently sold at public auction in Nashville, Tenn., the jewelry and notion stock of that concern. It was purchased by Valentino & Co., for $1,325.

The Harbach-Mansfield Co., Boston, Mass., has been incorporated with an authorized capital of $15,000, to deal in optical goods. The incorporators are: Charles F. Harbach, F. C. H. Mansfield and Joseph Mansfield.

Abraham Franklin, Toronto, Ont., died on Sunday of last week, after an illness of some weeks. He had been in business for many years, and was a prominent member of the Jewish community and noted for his charitable disposition.

Mrs. J. T. Mervin, Brady, Tex., was out with a party of pearl hunters on the Llano River, near Mason, Sept. 1, when she found a pearl of large size, which she sold to Max Martin, a banker of Mason, for $200. The pearl is said to be worth much more than that sum.

Myer Slotopolsky, Boston, Mass., who recently reported that he had lost a wallet containing $12,000 worth of diamonds, is asking an extension from his creditors on the following basis: 25 per cent. Sept. 12, 10 and 25 per cent. every three months thereafter until the amount is liquidated.

Charles R. Bates has been appointed administrator of the estate of the late Joseph M. Bates, Attleboro, Mass. He will manage the business of Bates & Bacon, owned by his father, while the other son, Frank Bates, will manage the opera house property. Bates & Bacon have resumed business. Clarence L. Watson has been elected president of the First National Bank as successor to Joseph M. Bates.

Abraham Werby, of 231 Chelsea St., East Boston, Mass., reported to the police of Station 7 on Sunday the loss of a red leather wallet, containing jewelry valued at $2,000. Werby thinks that the wallet was stolen from his pocket Saturday night. The contents included 5 gold settings, a solitaire diamond ring, a gold locket set with seven diamonds, and a hoop ring set with five diamonds. Werby deals in diamonds and jewelry as a side line. He told the police that people who knew him were aware of the fact that he always carried jewelry about in his pocket.

Treasury Department regulations of April 11, 1905, establishing a rate for the allowance of drawback on clocks manufactured by Bawo & Dotter, New York, from imported materials, have been extended, so far as applicable, to cover the exportation of cuckoo and miniature den clocks manufactured by the American Cuckoo Clock Co., Philadelphia, Pa., with the use of imported movements, chains, bellows, pendulum rods and discs, hands, gongs, dials and moss or inlaid borders, in combination with domestic cases, carvings and weights, in accordance with the manufacturers' sworn state-

ment, dated Sept. 11, 1905, and accompanying illustrations, which are now on file in the office of the Collector of Customs at Philadelphia.

The War Department is in receipt of the first lot of field glasses purchased under contract of Sussfeld, Lorsch & Co., the New York representatives of the German manufacturers, of a type adopted by the chief signal officer of the army after a competitive test of numerous samples. These field glasses in the first delivery of 250 will be issued as far as they will go, each troop of cavalry, battery of artillery and company of infantry receiving two pairs with two of the smaller signal kits. The distribution will be to those commands which have been designated by the commanding generals of the various military departments who were recently requested to make recommendations to this effect. It will take some time, of course, to complete the distribution, as may be judged by the fact that there are 700 organizations to be supplied with 1,400 pairs of field glasses at $16.60 each. It is understood the signal office will soon issue another call for bids for furnishing the signal corps with field glasses in the hope that some American manufacturer will be induced to enter the list. For many years the signal corps have been endeavoring to interest American optical manufacturers with a view to securing for this branch of the service American field glasses, but the officials almost despair of success. After paying the import duty of 45 per cent., the War Department can secure foreign field glasses for about one-half the price asked for the domestic glass.

## Trade Gossip.

Scofield & DeWyngaert, 50 Walnut St., Newark, N. J., have just issued their catalogue "C." It contains 28 pages, and profusely illustrates their line of gold and silver jewelry, back and side shell combs and sterling silver photograph frames.

The Koy-lo Co., 11 Broadway, is pushing the sale of its spiral stem hat pins by a vigorous campaign in street car advertising. The pin, which has recently met with much favor, is a departure in manufacturing, although the company for some time has manufactured a hair pin which embodies the same mechanical process. The new hat pin is looked upon by many in the trade as a distinct improvement on the old style of straight pin. Many handsome head designs in imitation stones and in sterling silver are shown in the Fall samples.

Edwin Keller & Sons, Allentown, Pa., recently celebrated the 40th anniversary of their business career. The business was started by Edwin S. Keller and his brother, Samuel S., in September, 1865, when the boys purchased the old store of John Newhard and began business under the name of Keller & Bro. This firm continued until 1888, when Samuel retired and his brother conducted the business alone. In 1893 Herbert C. Keller, eldest son of Edwin Keller, was taken into partnership, and in 1892 the youngest son, Arthur E. Keller, entered the business, whose firm style was then changed to E. Keller & Sons. The business was moved to its present quarters, at 711 Hamilton St., in August, 1892.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

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Mounted Diamond Jewelry of every description.




Large assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Rubies, Emeralds and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds.

GEORGE H. HODENPYL, of former firm of Hodenpyl & Sons.

WALTER N. WALKER, Formerly of firm of Hayden W. Wheeler & Co.

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successors to

HODENPYL & SONS.

**Importers of**

# DIAMONDS,

**Emeralds, Sapphires,**

**Rubies, Opals,**

**Pearls and Pearl Necklaces.**

Designs and Estimates for Mounted Pieces will be furnished on application.

Repairing and Recutting Diamonds a Specialty.

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**Cable Address:**
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There are no commissions added to the seller's price on Precious Stones and Pearls when bought through "GEMFINDER."

The buyer pays the only commission and he always knows what it is; he knows also that he is getting the seller's bottom price, and the judgment of an expert of *27 years'* experience in the bargain.

"GEMFINDER" is always in the market on his own account and consequently keeps posted on all desirable goods in the market.

**FREDERICK A. JEANNE,**
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**Opposite Theatre l'Athenee,**
**PARIS, FRANCE.**

## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (ending Dec. 15) to the offices of those desiring this service.***

AKRON, O., D. A. Hibbard (Hibbard & Wilcox), Hotel Astor.
J. H. Winch (Dague Bros. Co.), Grand.

ALBANY, N. Y., L. Miller (L. Miller & Bro.), Broadway Central.

ALBERT LEA, MINN., T. Schleider, Broadway Central.

ALLENTOWN, PA., A. E. Keller (E. Keller & Sons), Hotel Astor.

ANDERSON, IND., B. B. Clark, Earlington.

AUSTIN, MINN., G. Schleuder, Broadway Central.

BALTIMORE, MD., C. C. Crooks (C. C. Crooks Co.), Albert.

BELLINGHAM, WASH., J. W. Schleuder, Broadway Central.

BIRMINGHAM, ALA., H. C. Abbott (H. C. Abbott & Bro.), Hotel Astor.

BOSTON, MASS., H. I. Belcher (Jordan-Marsh Co.), Grand Union.
E. H. Tiffany (Callender, McAuslan & Troup), Wellington.

BUFFALO, N. Y., O. Rich (Adam, Meldrum & Anderson), 2 Walker St.
C. H. Davison (Wm. Hengerer Co.), Imperial.

CHARLESTON, S. C., J. Allan (Jas. Allan & Co.), Churchill.

CHATTANOOGA, TENN., O. K. LeBron (Edwards & Le Bron), Earlington.

CHICAGO, ILL., A. W. Adcock (Adcock & Teufel Co.), Marlboro.
D. Stone (Stone & Co.), Spalding.
C. F. McCoy (Marshall Field & Co.), 161 Worth St.

CINCINNATI, O., L. Rauch, Hotel Astor.
A. G. Schwab (A. G. Schwab & Bro.), Hotel Astor.

CLARKSBURG, W. VA., J. F. Krohme, Jr., St. Denis.

CLEVELAND, O., S. W. Gerhart (Bailey & Co.), Hoffman.
C. Schwarz (Halle, Schwarz & Skall), Grand.

COLUMBUS, O., W. G. Bancroft (Bancroft Bros. Co.), Herald Sq.

DETROIT, MICH., W. A. Sturgeon (W. A. Sturgeon & Co.), Holland.

GREENSBORO, N. C., S. Schiffman (Schiffman Jewelry Co.), York.

HARRISBURG, PA., W. P. Denehy, Herald Sq.

HAVERHILL, MASS., B. W. Armstrong (Mitchell & Co.), Navarre.

HENDERSON, KY., J. D. Jensen (J.D. Jensen & Co.), Westminster.

# Oppenheimer Bros. & Veith.

## Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM,
2 Tulp Straat.

LONDON,
40 Holborn Viaduct.

CUTTING WORKS,
Cor. Union & Nevins Sts., Brooklyn.

HOUSTON, TEX., B. T. Harlers, Marlboro.
HUNTINGTON, W. VA., S. G. Biggs (Delaplam Dry Goods Co.), Hotel Astor.
INDIANAPOLIS, IND., I. Grohs (I. Grohs Jewelry Co.), Broadway Central.
C. F. Walk (Julius C. Walk & Son), Hotel Astor.
F. M. Herron, Navarre.
LANCASTER, PA., S. K. Zook, Hotel Astor.
LAWRENCEVILLE, VA., J. Reuben, Astor.
MONTGOMERY, ALA., A. W. LeBron, Earlington.
MONTREAL, P. Q., W. M. Birks (Henry Birks & Sons), M. L. S. D. Co., 170 Broadway.
NEW HAVEN, CONN., Miss C. Pattee (Howe & Stetson Co.), 75 Spring St.
NEW ORLEANS, LA., Geo. A. Boehm (Southern Jewelry & Optical Co.), 37 Maiden Lane.
NORFOLK, VA., J. Bennett, Herald Sq.
D. P. Paul, Navarre.
NORTHAMPTON, MASS., F. E. Davis, Breslin.
NORWICH, CONN., F. J. Stanley (Porteous & Mitchell), New Amsterdam.
OMAHA, NEBR., M. W. Bayley (M. E. Smith & Co.), Westminster.
PHILADELPHIA, PA., Miss A. Ferguson (Berg Bros.), Seville.
PITTSBURG, PA., A. Goldman, Astor House.
PORTLAND, ORE., W. F. Lipmann (Lipmann, Wolfe & Co.), Breslin.
READING, PA., Miss A. Lambert (Dives, Pomeroy & Stewart), Earlington.
RICHMOND, IND., F. H. Hanes (G. H. Krollenherg Co.), Albert.
RICHMOND, VA., J. F. Kohler, York.
A. F. Jahnke (Jahnke Bros.), Imperial.
ROCHESTER, N. Y., W. E. Toole (Burke, Fitzsimmons, Hone & Co.), Imperial.
ROME, GA., J. H. Lanham (Lanham & Son), St. Denis.
SALEM, MASS., W. G. Hussey (Baird North Co.), Park Ave.
L. L. Phillips (W. G. Webber Co.), Hotel Astor.
SAN FRANCISCO, CAL., J. A. Sussen (R. Weill & Co.), Navarre.
SHERBROOKE, P. Q., A. C. Skinner, Broadway Central.
SYRACUSE, N. Y., S. S. Lieberman (Marks & Lieberman), Herald Sq.
TERRE HAUTE, IND., C. T. Nehf (Swope-Nehf Jewelry Co.), Albert.
TROY, N. Y., T. E. Burney (G. V. S Quackenbush & Co.), Breslin.
TYLER, TEX., T. B. Ramey, Marlboro.
UTICA, N. Y., M. S. Liberman (Abelson & Liberman), Herald Sq.
WASHINGTON, D. C., Lewis S. Kann, St. Denis.
WAXAHACHIE, TEX., O. H. Ross, Maiden Lane Safe Deposit Co., 170 Broadway.
WAYCROSS, GA., G. R. Youmans, St. Denis.
WORCESTER, MASS., Chas. Waldo (Denholm & McKay Co.), 2 Walker St.
YOUNGSTOWN, O., J. P. Nowell (J. N. Euwers Sons), Park Ave.

Guy Farnsworth, Fort Scott, Kans., has closed out his business.


EICHBERG & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
65 NASSAU STREET, (Prescott Building.) NEW YORK.

STERN BROS. & CO.,
IMPORTERS AND CUTTERS OF
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68 Nassau St.,
CHICAGO, 103 State Street.
LONDON, 29 Ely Place.
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BORRELLI & VITELLI,
CORAL MANUFACTURING COMPANY,
All kinds of Coral—DROPS, BUTTONS, LENTILLES.
CORAL NECKLACES. Graduated and Uniform.
PINK AND WHITE CORAL A SPECIALTY.
GOLD MEDAL, ST. LOUIS, 1904.
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IMPORTERS OF
Diamonds, Pearls, Rubies, Sapphires, Emeralds, Olivines and Opals
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MEYEROWITZ BROS.,
IMPORTERS OF DIAMONDS,
37-39 MAIDEN LANE, NEW YORK CITY.
A New and Complete Line of Reconstructed Rubies and Sapphires at Interesting Prices.

# Per Steamer "Etruria"

we received another large shipment of

# DIAMONDS

cut for us specially from "***Rough***" bought by our Mr. Max J. Lissauer in Europe ***before*** the late advance in prices.

Dealers are invited to examine these Diamonds as to quality and prices before placing orders elsewhere.

***Selection packages*** sent to responsible jewelers.

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IMPORTERS
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Importers of Precious, Semi-precious and Imit. Stones.

T. L. Lyons, Pres. I. A. Lyons, Sec & Treas.

THE LYONS GEM CO.,
14 Maiden Lane, New York.
HEADQUARTERS FOR
SCIENTIFIC RUBIES.

We solicit your Jobbing and Memorandum Orders.




## OUR TRAVELING REPRESENTATIVES

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

The following traveling representatives were in Kansas City, Mo., last week: J. Frank, Sussfeld, Lorsch & Co.; H. E. Cobb, Daggett & Clap Co.; W. A. McAllister, Irons & Russell; David LeStage, H. D. Merritt Co.; Mr. Peckham, J. H. Peckham & Son.

The following traveling representatives called on the Toronto, Ont., trade, last week: George Kenrick, Reed & Barton; Mr. How, Murrille, Bennett & Co.; Mr. Strauss, Backes & Strauss; I. Freedman, Montreal; W. A. Watts, T. G. Hawkes & Co.; James Potter, J. M. Fisher & Co.

The following traveling representatives were, recently, in San Francisco, Cal.: A. I. Mayer, Arnstein Bros. & Co.; Leon Ables, C. P. Goldsmith & Co.; I. S. Abraham, S. Cohen & Co.; I. Guntzburger; John O. Slemmons, J. B. Bowden & Co.; E. Ferdinand Writz, Martin, Copeland & Co.

The following traveling representatives were in Savannah, Ga., recently: Frank G. Moyer, American Watch Case Co.; C. E. Mortling, A. A. Waterman & Co.; M. Kornberg, Wagner Mfg. Co.; A. G. Schultz, A. G. Schultz & Co.; J. W. Steele, C. G. Alford & Co.; C. V. Schuyler, Dominick & Haff; Fred Casper, Mauser Mfg. Co.; S. A. Lynch, Fairchild & Co.; John S. Jepson, Riker Bros.

Among the traveling representatives in Minneapolis and St. Paul, Minn., last week, were: Mr. Blenk, Hammel, Riglander & Co.; L. E. Fay, R. F. Simmons Co.; Mr. Boss, Standard Button Co.; Mr. Dix, Wightman & Hough Co.; F. R. Sheridan, Arnold & Steere; Mr. Kuhn, Potter & Buffinton; Mr. Untermeyer, Untermeyer-Robbins Co.; E. J. Walther, D. F. Briggs Co.; W. A. Lamb, George H. Fuller & Son Co.

Among the travelers who, recently, called on the trade in Louisville, Ky., were: E. D. Rogers, J. H. Stouffer Co.; Mr. Saffir, Saffir Bros.; William Huger, Wm. Huger & Co.; Mr. Adler, L. Adler & Sons; Mr. Arnstein, Arnstein Bros. & Co.; J. M. Curtis, Meriden Silver Plate Co.; A. J. Keller, A. L. Reid & Co.; Edw. L. Johnson, R. M. Johnson & Son; Mr. Totten, Frank M. Whiting Co.; C. M. Newcomb, C. F. Monroe Co.; Geo. S. Melville, West Silver Co.; J. M. Morrow, American Watch Case Co.; Jerome M. Lissauer, R., L. & M. Friedlander; T. E. Bowne, E. Ira Richards & Co.

The following traveling representatives visited Lancaster, Pa., lately: Lewis C. Hast, Charles M. Robbins Co.; Walter S. Strauss, Jacob Strauss & Sons; S. Rosenberger, H. B. Sommer & Co.; D. G. Slites, Aikin-Lambert Jewelry Co.; James W. Dough, A. Ballin; Oscar W. Kohn, Kohn & Co.; Thomas D. Bailey, Robert S. Gatter; E. A. Lewis, Warren W. Fulmer; Robert V. Curran, F. W. Sackett; S. Blatt, W. G. Pollock & Co.; Sol. Sickles, M. Sickles & Sons; Mr. Byrnes, H. D. Merritt Co.; W. S. Blackinton, S. O. Bigney & Co., Mr. Kreeger, Oneida Community, Ltd.; Morris Freedman, M. Freedman & Co.; M. R. Smith, La Pierre Mfg. Co.; M. D. Banford, Empire Cut Glass Co.; Louis Berger, American Watch Case Co.; John D. Battin, Battin & Co.

Traveling representatives calling on the trade in Omaha, Nebr., during the last week, included: F. H. Wilkinson, A. Wittnauer Co.; J. F. Schuman, Jr., William Kinscherf Co.; A. S. Riley, Aikin, Lambert & Co.; George D. Lawrence, Reed & Barton; Geo. H. Hodenpyl, Hodenpyl & Walker; H. Sheridan, Arnold & Steere; R. H. Stevens, Mabie, Todd & Bard; G. E. Tucker, Wm. B. Durgin Co.; Walter R. Shute, Kohn & Co.; W. Sumner Blackinton, S. O. Bigney & Co., Wm. J. Hawkins, H. P. Sinclair & Co.; S. F. Guggenheim, Ingomar Goldsmith & Co.; E. M. Bliss, Bliss Bros. Co.; J. Speyer, Goldsmith Bros.; E. D. Welch, C. Dorflinger & Sons; M. D. Smith, S. B. Chaplin Co.; I. Ira Lester, Milton L. Ernst, Mr. Melchor, Geneva Optical Co.

Traveling salesmen who visited the Cincinnati, O., trade, during the past week, included: J. J. Ryder, Walter E. Hayward; Mr. Fox, Fox & Co.; F. A. Johnson, W. H. Bell & Co.; Louis Nobel, Louis Ettlinger & Sons; Harry Higsan, Mong & Co.; John J. Moffitt, Battin & Co.; George F. Johnson, G. A. Henckel & Co.; J. F. Dean, Reed & Barton; W. B. Treadwell, Perley Bros.; M. F. Heise, Langfeld Bros. & Co.; W. H. Gregory, Strohell & Crane; J. Williams, Fera & Kadison; William V. Laurina, John R. Keim; Lewis P. Cook, S. Sternau & Co.; Mr. Schweitzer, Ansonia Clock Co.; Mr. Middlebrook, B. A. Ballou & Co., Mr. Cobb, Daggett & Clap Co.; Louis Jones, C. A. Marsh & Co.; Clarence Settle, estate of O. M. Draper; J. Hutchinson, Smith & Crosby; J. M. Miller, Seth Thomas Clock Co.

Among the traveling representatives who visited Indianapolis, Ind., last week, were: D. L. Haw, J. B. Ash; J. N. Beckwith, Allsopp & Buob; W. D. Smith, E. H. H. Smith Silver Co., G. S. Titus, Codding & Heilborn Co.; Charles Danziger, Henry Freund & Bro.; V. A. Gebhardt, Gebhardt Bros.; S. Cohn, S. Cohn & Co.; J. H. Miller, Chester Billings & Son; J. S. Adler, E. M. Weinberg & Co.; T. E. Bowne, E. Ira Richards & Co.; Charles E. Bride, Bride & Tinckler; J. M. Morrow, American Watch Case Co., Wallace E. Welch, Hoyt, Obrig & Geiger Co., W. H. Warrington, C. G. Alford & Co.; J. Rothschild, Kaufman, Rothschild & Co.; J. Williams, Fera & Kadison; Edward L. Johnson, R. M. Johnson & Son, I. Price, Louis Strasburger's Son & Co., Joseph Cowan; J. A. Limbach, Theodore W. Foster & Bro. Co.; Mr. Wilcox, Forbes Silver Co.; Charles Melchor, Aikin, Lambert & Co.; J. P. Schumann, Jr., William Kinscherf Co.; I. L. Hutchinson, South Bend Watch Co.; A. J. Perry, J. W. Finsinger.

Among the traveling representatives who visited St. Louis, Mo., last week, were: Albert Paulson, Henry Paulson & Co.; Alberto Schweizer, A.


ORDER

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ON MEMORANDUM FROM

# ALFRED H. SMITH & CO.,

170 BROADWAY, NEW YORK
Corner Maiden Lane.

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Among the representatives of wholesale houses who, recently, visited the trade in Detroit, Mich., were the following: L. Strauss, H. H. Curtis Co.; A. J. Parker, Osmun-Parker Mfg. Co.; Mr. Peck, Chas. A. Crossman & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; S. F. Hughes, F. H. Cutler & Co.; Rudolph Noel, Julius S. Mayer, Mauser Mfg. Co.; J. R. Granbery, J. A. & S. W. Granbery, M. E. Van Bergh, Van Bergh Silver Plate Co.; Eugene Demke, Abel Bros. & Co.; Mr. Schwarzschild, American Novelty Co.; F. D. Newburger, R. Blackinton & Co.; Leo Heine, Kaufman Bros. & Bondy; A. D. Wadsworth, Riker Bros.; Geo. H. Hodenpyl, Hodenpyl & Walker; John F. Garland, Keller Jewelry Mfg. Co.; Edw. L. Johnson, R. M. Johnson & Co.; Irving J. Schwartz, C. R. Goldsmith & Co.; H. N. Van Bergen, Snow & Westcott; W. M. Gibbs, I. Hoare & Co., J. M. Morrow, American Watch Case Co.; Harry C. Adler, Chas. Adler's Sons; A. M. Connell, Link & Angell; Fred J. Foster, Unger Bros.; F. E. Walker, T. W. Adams & Co.; Wm. Huger, Wm. Huger & Co.; Albert M. Stern, Goodfriend Bros.

Among the traveling representatives who called on the trade, last week, at Pittsburg, Pa., were the following: C. F. Willemin, T. G. Frothingham & Co., W. C. Cook, Keystone Watch Case Co.; George S. Melville, F. B. Rogers Silver Co.; Vivian Green, Albert Lorsch & Co.; A. H. Conlin, Eastwood-Park Co.; Mr. Sissen, E. A. Bennett & Co.; W. B. Treadwell, Jr., Perley Bros.; H. A. Seofield, Seofield, Melcher & Scofield; Charles S. Isabel, Eduard Van Dam; Wm. V. Laurina, John R. Keim; A. H. Oakley, Thornton Bros.; Mr. Sidelman, Redlich & Co.; H. S. Spang, E. Ingraham Co., Frank L. Wood, Ludwig Nissen & Co.; H. B. Rogers, Whiteside & Blank; Henry Freund, Henry Freund & Bro.; F. D. Newburger, R. Blackinton & Co.; Robert B. Steele, David Kaiser & Co., Wm. B. Peck, Waite-Thresher Co.; G. Cheever Hudson, G. C. Hudson & Co.; Mr. Whiting, Whiting & Davis; J. F. Dean, Reed & Barton; C. F. Platt, Theodore W. Foster & Bro. Co.; Frank L. Whitmarsh, Alvin Mfg. Co.; Emil Herbeck, Kelly & Stemman; Charles L. Drown, Ostby & Barton Co.; John S. Cunningham, E. L. Spencer Co., F. J. Ryder, Walter E. Hayward; Mr. Sin-


# A Stone of Many Names.

From • Mines • to • Market

A STONE that is known by different names, and found in a variety of colors, is

## TOURMALINE.

A colorless variety is called Achroite; the red, Rubellite or Siberite; the blue, Indicolite or Brazilian Sapphire; the green, Brazilian Emerald; and yellowish green, Ceylon Chrysolite or Ceylon Peridot. It occurs also in black and brown. It is inexpensive.

We have a limited quantity, which we are cutting in new shapes.

**AMERICAN GEM AND PEARL CO.**

14 and 16 CHURCH ST., NEW YORK.

London—16 Holborn Viaduct. Paris—39 Rue de Chateaudun.

***MINERS AND CUTTERS OF GEMS.***

**A. ROSEMAN**

ESTABLISHED 1872

IMPORTER OF DIAMONDS

MAKER OF DIAMOND JEWELRY

HEADQUARTERS FOR AMERICAN WATCHES.

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A CUTTER AT WORK

## MAKERS OF JEWELRY:

Do you produce many pieces of jewelry that do not take a pearl of one shape or another? Now, for ***Pearls in small and medium sizes,*** 1-20 of a grain to 3 grains, either in Round or Bouton, OUR STOCK IS UNSURPASSED. Our prices, too, are figured at the old rate ***Ask your neighbor.*** . . Also ***Montana Sapphires, Aquamarines, Peridots, Opals.***

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New York, 51 Maiden Lane.
Providence, 212 Union Street.
Paris, 5 Cite Trevise.
Idar, 14 Hauptstrasse

TELEPHONE, 219 JOHN.

**Importers of Precious and Imitation Stones.**

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TRADE MARK

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Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

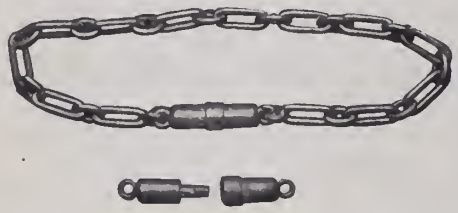
*ROY WATCH CASE CO.,*

*21-23 Maiden Lane, New York City, N. Y.*

206 Kearny St., San Francisco, Cal.

New and Useful.... **SAFETY LOCK CHAIN KEY-RING**

PATENTED.



The handiest and most practical Key-Ring, made in a variety of styles in gold and silver. THE SAFETY CATCH is a MINIATURE LOCK and KEY, combining simplicity and absolute security. Also adapted for use on necklaces, bracelets, etc. Made in 3 sizes. Cut shows smallest size.

*Prices and Samples on application.*

DIRECTIONS.—To open take lock in both hands, press toward the center, turn the part in the right hand from you until catch is released, same as you would open an ordinary lock with key. To close reverse the operation.

**J. N. PROVENZANO, Mfr., 114 E. 14th St., New York.**

THE PASSMORE GEM CO. LAPIDARIES. PRECIOUS STONES AND ODD GEMS. 373 WASHINGTON ST., ROOM 61 BOSTON

# ODD GEMS.

**Importers and Cutters of Diamonds.**

**JACOB STRAUSS & SONS.**

**14 Maiden Lane, New York.**

**"PRACTICAL COURSE IN ADJUSTING."**

PRICE $2.50.

ALL JOBBERS OR JEWELERS' CIRCULAR PUB. CO.

gleton, Adams & Singleton; Wade W. Williams, Warren & Williams; Charles S. Peckham, J. H. Peckham & Co.; Wm. F. McGowan, Chapman & Barden; Harvey B. Day, Edmond E. Robert; Wm. Rosenberger, A. Wallach & Co.; J. R. Palmer, Schickerling Bros. & Co.; J. A. Granbery, J. A. & S. W. Granbery; Maurice Kohn, Silbermann, Kohn & Wallenstein; Walter S. Noon, Cory Bros. Co.; S. W. Abbey, E. Ira Richards & Co.; R. P. Coughlin, Wm. L. Gilbert Clock Co.; F. C. Allen, Sansbury & Nellis; W. H. Gregory, Strobell & Crane; W. H. Everton, C. F. Monroe Co.; Frank W. Collom, J. J. White & Co.; C. F. Barbour, William Bens Co.

## Recent Tariff Decisions.

MILLINERY ORNAMENTS—HAT PINS—JEWELRY.—Protests of Chicago Mercantile Co. *et al.* against the assessment of duty by the Collector at Chicago. The Board held that certain millinery ornaments, including so-called pins in the form of buckles and certain hat pins with imitation jet heads, were dutiable as manufactures of the component material of chief value, as claimed by the importers; certain hat pins with fancy heads were held to have been properly classified as jewelry under Par. 434, and certain other articles were held to have been properly classified as cut glass under Par. 100.

GUN METAL COIN HOLDERS.—Protest of G. W. Sheldon & Co. against the assessment of duty by the Collector at Chicago. On the authority of G. A. 6075 (T. D. 26507) the Board sustained the claim that gun metal coin holders are dutiable as manufactures of metal under Par. 193 Tariff Act of 1897.

BROOCHES—JEWELRY.—Protest of I. Frankrich & Co. against the assessment of duty by the Collector at New York. Certain brooches were held to have been properly classified as jewelry under Par. 434, Tariff Act of 1897.

MILLINERY ORNAMENTS—HAT PINS—JEWELRY.—Protests of Edson Keith & Co. against the assessment of duty by the Collector at Chicago. G. A. 6139 (T. D. 26679) and G. A. 6130 (T. D. 26653) followed, relating to fancy hat pins and millinery ornaments of which the former were held to have been properly classified as jewelry under Par. 434, Tariff Act of 1897, and the latter to be dutiable as manufactures of the component material of chief value, as claimed by the importers.

## Trans-Atlantic Voyagers.

FROM EUROPE.

Max Freund, New York, returned yesterday on the *Kronprinz Wilhelm*.

Returning on the *Deutschland* last week were: Max J. Lissauer, of Lissauer & Co., and Mrs. Lissauer, New York; L. C. Tiffany, New York, and George Bausch, Rochester, N. Y.

HENRY E. OPPENHEIMER & CO.,

51 Holborn Viaduct, London.
50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.

Tel. 621 Cortlandt

3 MAIDEN LANE, NEW YORK.

DIAMONDS, PEARLS AND PRECIOUS STONES.

MEMORANDUM ORDERS SOLICITED.

## Lancaster, Pa.

S. Kurtz Zook spent part of last week in New York on business.

John J. Bowman, of Ezra F. Bowman's Sons, is in New York.

Henry Weeber has returned to Philadelphia to finish his optical studies, which will require three or four more weeks.

Albert Rosenstein, head of the Lancaster Silver Plate Works, announces the engagement of his daughter, Helen, to Dr. I. V. Levi, Philadelphia.

Among the jewelers visiting in Lancaster last week were: E. G. Hoover, Harrisburg; Jacob Esch, Intercourse; J. M. Kreider, Denver; H. F. Andrews, Strasburg.

The H. S. Meiskey Co. has removed from 13½ E. King St. to 25 and 27 W. Chestnut St., where it now has one of the best equipped establishments in the State.

Manuel Robertson, who was among the earliest employes of the old Lancaster Watch Factory, spent several days here last week. He retired from the trade several years ago.

Oscar A. Smith, whose orchestra played a Summer engagement at Rocky Springs, has returned to his post in the manufacturing department of Augustus Rhoads' jewelry store.

Parker Mullen is spending a couple of weeks in Lancaster, having come from his late home in Indianapolis before taking a position as traveling salesman for a Chicago jewelry house.

Edward Spering, formerly a well-known Columbia jeweler, now of Bristol, Pa., announces his intention of visiting his old home during the week of Sept. 21, "Old Home Week" there. During this celebration of "Old Home Week" the Columbia jewelers purpose making a particularly attractive window display.

G. Wm. Reisner has purchased the manufacturing department formerly owned by L. C. Reisner & Co., of which he had charge, and will continue it in the same line of work, making a specialty of Masonic, Elk and other fraternal order emblems, as well as repairing jewelry. He is located at W. Chestnut and Market Sts.

Lancaster was visited last week by a very attractive young lady vendor of cheap jewelry, who managed to dispose of a great deal before being scared off by threats of arrest. Several policemen came into contact with her, but their natural gallantry prevented her arrest, as they simply gave her warning to leave at once.

Harrison Lippy, of the Ezra F. Bowman Technical School, has taken a position as watchmaker and engraver with the Jobe-Rose Jewelry Co., Birmingham, Ala. Emory Hoyt has taken a position with C. T. Fuller, Olean, N. Y. James W. Leonard, an instructor at the school, served on the Grand Jury of Lancaster County last week.

The court has appointed F. A. Peters, of the H. S. Meiskey Co., and Ernst Schwartz, of Schwartz & Gerz, to appraise the property of the Biehl Mfg. Co., which recently went into a receiver's hands. The court also issued an order restraining a constable from selling goods levied upon on an execution for a small amount, which was issued the day the receiver was appointed. It is believed the creditors will not get over four cents on the dollar.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

All Krementz Collar Buttons—of every quality—
are manufactured by

# KREMENTZ & CO.,

in their Factory,

**49 Chestnut Street,**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

**NEWARK, N. J.**

Selling Agents to Jobbing Trade.

No.4



LARGE COMB.

HAIR BRUSH.

¶ The wise buyer who
at once recognize the
away entirely from the
decoration, and are abl
alone for its beauty on h
craftsmanship.

¶ We give you someth
ware design that has suff
that will last because of th

CUTICLE KNIFE.



# R. Wallace &

WALLING

*New York,*
*226 Fifth Avenue.*

*Chicago.*
*131 to 137 Wabash Avenu*

ilet



LARGE NAIL FILE.

LONG HANDLE MIRROR.

NAIL POLISHER.

trend of public taste, will
pattern. We have gotten
er-ornamentation of flower
toiletware that depends
its lines and niceness of

of the ordinary, a toilet-
thout pomposity, a design
petty inconsistencies.

Mfg. Co.

N.

*London,*
*63 Basinghall Street, E. C.*

# GORHAM STAINED GLASS

¶ The attention of the Jewelry trade is directed to the fact that in the Gorham Company's studios every facility is offered for the production of Ecclesiastical and Domestic Stained Glass Windows.

¶ The increasing use of stained glass as an effective and artistic medium in which to perpetuate the memory of those who have passed away has led the Gorham Company to pay special attention to the subject of memorial windows.

¶ Sketch suggestions or fully worked out designs will be prepared on the request of those who desire work of this nature, while all useful information will be cheerfully placed at their disposal.

## GORHAM M'F'G CO.

**Silversmiths and Goldsmiths**

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 23 Maiden Lane.

SAN FRANCISCO, 120 Sutter St.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
E JEWELERS' CIRCULAR PUB'G CO.,
11 JOHN ST. COR. BROADWAY, NEW YORK.
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*No attention paid to communications unless accompanied by full name ond address of the writer. is is asked not necessarily for publication, but an evidence of good faith.*

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ACCORDING to a tabular statement issued by Chas. D. Walcott, Director of the United States Geological Survey, the total value of the mineral products of the United States for the calendar year 1904 was $1,289,660,788, of which the non-metallic minerals were valued at $747,178,805, and the metallic $542,081,983, and the unspecified $400,000. The value of the precious and semi-precious stones found in this country during the year amounted to $315,900. This tabular statement gives the value of every substance by name for each year of the past decade, and from this we learn that the amounts of precious and semi-precious stones produced by the United States in the past 10 years were: $113,621 in 1895, $97,850 in 1896, $130,675 in 1897, $160,920 in 1898, $185,770 in 1899, $233,170 in 1900, $289,050 in 1901, $328,450 in 1902, $307,900 in 1903, $315,900 in 1904.

### Excellent Trade Conditions.

FROM reports received by THE CIRCULAR - WEEKLY from all parts of the country there is no doubt that jewelers' Fall trade has not only commenced, but that sales in all sections are very gratifying, both as to number and amount. Industrial activity, while not uniform in extent, seems to be apparent from the Atlantic to the Pacific Coast and from the Lakes to the Gulf, with the result that the consumers at large appear to be in a position to purchase more than the normal value of merchandise, and especially does this seem to be true of luxuries, such as jewelry and gems. Reports from Providence, the Attleboros, Brooklyn, New York, Newark, Philadelphia, Cincinnati, Chicago and other manufacturing jewelry centers show that factories are running under pressure of large orders, while the retail jewelers in practically every large city and town report strong and increasing demands for nearly all the lines they handle. Even in the south, where the yellow fever and its resultant quarantine regulations have seriously disturbed all business, conditions are much better than one would expect that they could be under the circumstances, and wherever business can be done jewelers seem to be getting at least their share of trade.

The situation at the present time is well summed up in the introduction to an article on business conditions of the past week, published in the last issue of *Bradstreet's*, which reads:

Trade and industry continue remarkably active in nearly all lines. Fall distribution is in full swing, and in portions of the west is of unprecedented volume. Interior merchants are still greatly in evidence in many primary markets, three-fourths of the corn crop is out of danger of frost, iron and steel are in exceptionally good demand, with outputs heavily sold ahead and prices tending upward, and building and building material are apparently as active as at any preceding period this year. Labor seems to be well employed; there is an actual scarcity of competent help in many sections. A few strikes, notably in the printing and building trades, disturb the otherwise very quiet appearance of the industrial situation. Only at the south, and there only because of fever quarantines, and not owing to real lack of business, is there any appearance of irregularity of demand. Collections generally are good for this season of the year despite the fact that retail trade in the agricultural regions is still retarded by active farming operations. Money is in active demand to move the crops, but as yet nothing approaching stringency is visible. Bank clearings show large increases over this week a year ago. Business being handled by the railways is of large proportions despite the lighter than expected grain movement, due to farmers' indisposition to take current prices for their products. Gross earnings for August were five per cent. in excess of a year ago, when the present wave of activity first manifested itself, marking a continuing progressive gain for that month in every year since 1896.

An almost equally optimistic report was published by *Dun's Review* at the same time as follows:

Industrial, commercial and agricultural progress continues satisfactory. Nothing has occurred to weaken confidence, the disposition being to extend plans further into the future, and many plants have their facilities engaged well into next year. As demand broadens there is a natural tendency to enlarge capacity, which adds to the already exceptional structural activity. Jobbers have secured much more forward business than at this date last year, especially in dry goods lines, and the frequent reminders of Autumn temperature stimulate retail distribution of wearing apparel. Thus far the weather has not been cold enough to harm the crops that remain to be harvested, and another week of favorable conditions should assure an unprecedented yield of corn. Several settlements maintain labor disputes at the minimum, and mercantile collections continue prompt. A few complaints of inadequate transporting facilities from manufacturing centers are attributed to the requirements of grain moving. Railway earnings thus far reported for September were 3.7 per cent. larger than last year's, while foreign commerce at this port for the last week showed gains of $2,364,180 in value of exports, and $97,851 in imports as compared with 1904. The official report of exports of staple products from all ports of the United States in August exhibited a gain of $16,833,901 over the same month last year, or more than 50 per cent. Securities recovered part of the recent loss in market values, but are irregular, and money is slightly firmer, despite an engagement of gold for import. Bank exchanges in New York for the week were 19.9 per cent. larger than last year's, and at other leading cities the increase averaged 14.6 per cent.

Altogether members of the jewelry trade have reason to congratulate themselves upon the opening of the season of the year in which they do their greatest business under more favorable auspices than have existed for a very long time.

### Receiver Appointed for the Brodie Jewelry Co., Baltimore, Md.

BALTIMORE, Md., Sept. 16.—Louis N. Frank was appointed receiver for the assets of the Brodie Jewelry Co., 211 W. Franklin St., conducted by Deborah D. Brodie, of New York. The receiver was appointed after she had been adjudged a bankrupt upon her own petition. Mr. Frank's bond as receiver was $4,000. In the petition in bankruptcy, filed by Mr. Frank as attorney for Mrs. Brodie, he stated that she owes $16,467.81 and has assets of $6,900. Of the liabilities $260 is for State and city taxes and $16,207.81 is divided among 17 unsecured creditors.

The principal creditors are Joseph Frankel's Sons, New York, to whom $12,476.03 is due on open account and notes. The assets consist of stock in trade, $2,500; store fixtures, $300; instalment accounts, $4,000; and personal effects, $100.

The immediate cause of the failure is said to have been attachments obtained by two creditors.

A Japanese jeweler who conducts a store at 4th St., between K and L Sts., Sacramento, Cal., recently reported to the police that a man entered his store while he was in the back room and, opening one of the show cases, stole a handful of cheap jewelry and escaped. The thief has not been apprehended.

## New York Notes.

Max Moser is representing Leo Goldsmith, 9 Maiden Lane, in New York, Newark and the vicinity.

Cohen & Leibowitz have moved from 214 Ocean Ave., Jersey City, N. J., to 82 E. Broadway, New York.

B. Maitland was last week appointed receiver in bankruptcy of the Puritan Watch Co., 1218 Broadway.

Judgment against Frank Spaulding for $85 was filed last week in favor of the International Time Recording Co., New York.

Leopold Stiassny has given up his jewelry business at 14 Maiden Lane, and has turned his attention to real estate, in the Bronx.

J. Alexander Hardy, of the Hardy & Hayes Co., Pittsburg, Pa., is in New York this week making his headquarters with W. L. Sexton & Co.

George A. Boehm, New Orleans, La., has opened a New York office at 37 Maiden Lane, which will be continued until after the epidemic of yellow fever now raging in the south.

Bernard Strauss, of Oppenheim & Strauss, is receiving congratulations of his friends on his engagement to Miss Bertha Levi, formerly of Baltimore, Md.

Joseph P. Meurer, who for 18 years was associated with John F. Saunders and Saunders, Ives & Co., recently opened an office at 12 John St., as a dealer in precious stones and pearls, loose and mounted.

Visitors at the office of THE CIRCULAR-WEEKLY in the last week included Lewis S. Kann, Washington, D. C.; Walter Powell, of Powell & Sons, Cumberland, Md.; M. O. Nobbe, of M. O. Nobbe & Co., Galveston, Tex.

Louis Levy, manager of Louis M. Levy's pawnshop, 807 Columbus Ave., committed suicide Wednesday night by shooting himself in the head. He was to be married soon, and recently lost money betting on the races.

Charged with having in his possession a gold badge, stolen from Gen. James R. O'Beirne, 352 W. 117th St., Isaac J. Picken, pawnbroker at 102 Bowery, was arraigned last week in the Harlem Police Court and held in $1,000 bail for further examination.

In a baseball game played recently a team representing W. B. Bryant & Co. defeated a nine representative of J. B. Bowden & Co. by a score of 23 to 21. The battery for the winning team was Klusmeier and Miller; opposed to them were Sherer and Pflighardt.

By an oversight it was stated in the account of the robbery of Geo. W. Shiebler & Co.'s window, published last week, that the block is guarded by the Holmes patrolmen. This is an error, as the Holmes Electric Protective Co. has never furnished a night patrol for Maiden Lane.

Sussfeld, Lorsch & Co., besides occupying their present quarters at 37 Maiden Lane, will take possession of the ground floor and one of the floors above in the addition to the Lorsch building, which is being constructed at 35 Maiden Lane, and is to be ready for occupancy in the beginning of next year.

New members were admitted to the Jewelers Association and Board of Trade at a meeting held Thursday by the Board of Directors, as follows: Stevens & Co., Providence, R. I.; Chopard Freres, New York; Julius Mamluck & Co., New York; Rosenfield & Saltman, New York.

A decree of divorce from Leverett Lewis, a jewelry salesman, was granted last week by Justice Garrettson to Cecilia Isabel Lewis, who was then married to Supt. Senator Benjamin M. Wilcox, Troy, N. Y. The decree of divorce gave to Mrs. Lewis the custody of her two children.

Judgment for $4,064 was taken last week by the International Silver Co., on a balance of a bill of $6,022 for silverware sold to Mrs. Rose T. Shanley, who conducts a restaurant at 1204 Broadway. An execution was issued but later proceedings were stayed by the defendant re-opening the case and taking an appeal.

Because it was not declared to the customs officers a quantity of jewelry purchased by John Steger, a passenger on the steamship *Moltke*, arriving last week, was seized by Inspector Timothy Donohue. The goods were seven pairs of earrings, seven brooches, seven pairs of cuff buttons, seven scarf pins and other articles, valued altogether at $1,000.

Charles Weaver, a jeweler, who lives at 116 E. Kinney St., Newark, N. J., reported to the police last week that jewelry valued at $200 had disappeared from the safe drawer in his home. Later the jewelry was found in the same drawer, and its return is a mystery to the detectives who was working on the case, as much as it is to the Weaver family.

The business of Lindley J. Higham, 11 Fifth Ave., will be conducted after the under the style of the Lindley J. Higham Co., the corporation having been formed with $10,000 capital and the following directors: Lindley J. Higham, 136 Rockland Ave., Mount Vernon, N. Y.; Lindley M. Higham, 225 Keap St., Brooklyn; Harry C. Baker, 568 Putnam Ave., Brooklyn.

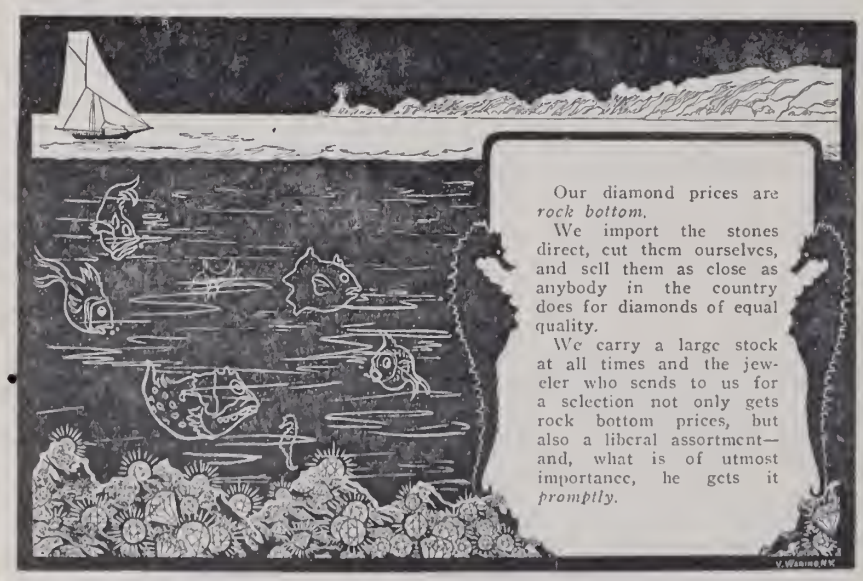
Peter Korn, who conducts a store at 17 Union Sq., under the style of Max C. Lynch's Son, announces that the business will be moved Jan. 1, at which time the lease expires. He intends to select a location farther uptown. Unless a new district is established, the west side of Union Sq., once famous as a jewelry center, will have no retail establishment after this year.

The show window in the store of Mrs. Williams, 53 Gates Ave., Brooklyn, was smashed, one night last week, and the proprietor's son, Arthur, saw a man running grab three alarm clocks and run. He followed the burglar to a house on Lewis avenue and called the police, who arrested Joseph Halford, 38 years old, of 53 Gates Ave. A charge of abandonment had been made a few days before against the prisoner by his wife. He was held in the Gates Ave. Police Court for examination on a charge of burglary.

A new organization is being formed under the name of the Jewelers' Protective Association. It is to be a branch of the Legal Advice Society, 32 Broadway, N. Y., of which John B. Merill is the president. Leopold Frank, one of the attorneys


ROCK BOTTOM PRICES ON

DIAMONDS.




CROSS & BEGUELIN

*Importers and Cutters of Diamonds and Precious Stones*

43 Rue de Meslay, PARIS Telephone, 2188 Cortlandt 17 Maiden Lane, NEW YORK

d with the Legal Advice Society, is to
e the manager of the new branch, which
nufacturers and jobbers are now being
cited to join. Mr. Frank is the son of
rcus Frank, of Marcus Frank & Son,
elers at Passaic, N. J. The new asso-
ion proposes to collect accounts and
ublish once a week the names of de
uent debtors. The membership fee will
$10 a year.

eports of the finding of diamonds at
eburg, Oxford County, Me., in Elliott
unty, Ky., at Boston, Mass., and in
r places having been published of late,
epresentative of THE CIRCULAR-WEEKLY
ed George F. Kunz, of Tiffany & Co.,
pinion as to the value of these discov-
s. Dr Kunz did not wish to say much
the subject, but remarked that he had
n no evidence of diamonds being found
ny of those places under circumstances
ng to the discoveries any commercial
portance. As all things are possible he
s not ready to say that valuable pipes do
actually exist in these parts of the
ntry or anywhere else.

n a pamphlet issued by the City His-
y Club of New York, recommending
ous excursions for students of local
tory, is the following interesting refer-
e to John St., in the jewelry district:
he site of the John St. Theatre (called
'Royal' in the Revolution and the 'Na-
al' afterward) was at 15-21 John St
was built between 1750 and 1760, and
e Major Andre performed original plays
ng the Revolution. 'Hail Columbia' was
t played here in the presence of Wash-
gton by Fyles, its composer, and in this
atre Joseph Jefferson made his first ap-
rance. See the Arcade at 17 John St.,
e an entrance to the theatre."

Financial troubles of the American Corundum Co., 76 William St., New York, with a mill at Bridgeport, Conn., came to a crisis last week. An assignment was made Wednesday to Bernard C. Lyon, Bridgeport, formerly the treasurer of the company, and an hour later a petition in bankruptcy was filed against the concern in behalf of a number of the creditors, headed by Archibald H. Whan, who has a claim for $3,875 for money loaned. The company was organized in 1901 with an authorized capital of $25,000 for the purpose of dealing in corundum obtained in South America. Dr. Arthur B. Townsend is president, and Edward J. Welch is secretary.

An attempt was made early Wednesday evening to steal a gold watch case from the store of H. Marenstein, 523 Amsterdam Ave., New York, by a youth in fashionable attire, who twirled a cane gracefully as he entered, and asked to see diamond rings and pins. Frederick Johnson, 323 E. 123d St., is the name and address of the young man accused of the attempt to steal. Mr. Marenstein says that he placed on his show case a quantity of rings and pins, which the visitor inspected with care, and then called for one of the articles in the show window. The jeweler turned to the window, and as he did so the young man, who was tall and had a long arm, reached over the metal grill and grabbed the case of a $600 watch which had been left for repairs. This act was seen by the jeweler, who rushed around from behind the counter, while the young man ran out of the door. In front of the store Johnson was collared by the jeweler and the latter's clerk immediately afterwards came to his help. Mr. Marenstein and his assistant dragged the young man back to the store, and detained him for a half hour, while they waited for the police. The jeweler says that during this time he saw the prisoner making signs to two other men on the outside. The jeweler and his clerk would not go after the supposed confederates, as they thought it was safer for both of them to remain in the store and cling to the prisoner already in their custody. After two detectives came they took the prisoner to the Police Station on 54th St. The watch case was found near the curb by a woman who was passing by and had picked it up. It is supposed that the prisoner threw the case toward the street when he was grabbed by the jeweler, possibly with the expectation that his confederates would get it. In the Police Court the young man pleaded not guilty, and was held for trial. According to one of the detectives, the prisoner said that he had an appointment with a young woman to go to Coney Island, and not having the money to pay expenses he had tried to get it by stealing from the jeweler. This explanation does not tally, however, with the jeweler's idea that the robbery was planned by the prisoner and two confederates. An East Side jeweler, since this incident, called at Mr. Marenstein's store and said that a $65 watch was recently stolen from his store by a young man who grabbed it and ran, the method being similar to that ascribed to Johnson.

The recent remarkable escape from death or injury of Fritz Ziegler, of Cross & Beguelin, has given to his friends occasion for hearty congratulations. A bolt of lightning struck the Ziegler house at Fort Wadsworth, S. I., during a recent thunderstorm while the family was asleep. The terrific crash, which followed immediately after


# C. DORFLINGER & SONS,

## FINE GLASSWARE.

*PLAIN. ENGRAVED, CUT, AND ROCK CRYSTAL DECORATIONS.*

TRADE-MARK LABEL DORFLINGER ON EACH PIECE.

*Our New Brochure of Table Service for the Asking.*

36 MURRAY STREET, NEW YORK.

# The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
ROBERT BAYLES, Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

**Invites the Accounts of Jewelers.**

Will extend every facility that good banking will justify.

**SAFE DEPOSIT VAULTS.**

the flash, roused the neighbors, who, upon investigation, found the Ziegler homestead practically a wreck. Remarkable antics were played by articles securely fastened in the rooms, but the most wonderful of all was that Mr. Ziegler and his family escaped with nothing worse than a bad scare.

Charged with assisting William Murnick in assaulting his father, Simon, a silversmith at 361 Canal St., Manhattan, and also attempted robbery, Morris Wiener, 25 years old, who says his home is at 365 Washington Ave., Brooklyn, was in the Essex Market Court, Manhattan, Sunday. Murnick has for three weeks looked for his son, who, he alleges, robbed him of $2,800 in checks and cash. He heard that William was living at 43 Henry St., Manhattan, with Wiener, and on Saturday night he went there. Both men were out, so he waited. When they returned he alleges they assaulted and attempted to rob him of his pocketbook. He beat them off and Wiener was arrested, but the son escaped. Wiener was held in $1,000 bail for examination.

Fred P. Lovell, Somerset, Ky., is offering his creditors 33 1-3 cents on the dollar.

Arthur West, formerly of Odell, Nebr., has purchased the business of H. B. Mack, Galena, Kans.

Burke & Selman, Lufkin, Tex., have dissolved, and the business will be carried on by Claude A. Burke.

### Receiver Appointed for the Klein Bros. Co., New York, in Involuntary Proceedings in Bankruptcy.

A petition in involuntary bankruptcy was filed at noon yesterday against Klein Bros. Co., (Inc.), manufacturers of jewelry at 51 Maiden Lane, New York. Abraham Roseman is the petitioner, and bases his claim on notes made in February and May, 1903, aggregating $549. He alleged that the company had recently paid out on antecedent indebtedness, $2,500, and that the payments so made were in violation of the rights of the petitioner and other creditors.

A petition was also filed by Mr. Roseman asking for the appointment of a receiver. In the affidavit accompanying this petition, Mr. Roseman estimates the liabilities of the Klein Bros. Co. at $25,000, and said that the company formerly had assets of $10,000. It was said that a large part of the outstanding accounts have been pledged with the Mechanics & Traders' Bank, but the defendants have an equity in these accounts. The petitioner values the manufacturing plant at $3,000; merchandise on hand, $200 to $300; accounts not hypothecated, $200 to $3,000.

Judge Holt appointed Robert G. Perry receiver, requiring him to give a bond of $3,500. Mr. Roseman was represented in the proceedings by Myers & Goldsmith. An appearance in behalf of the alleged bankrupt was made by M. B. Blumenthal.

The company comprises Joseph Kle president and treasurer; Morris Klein, vic president, and Samuel Klein, secretar The firm of Klein Bros. began busine back in 1899, previous to which time Mc ris Klein was an engraver. In 1903 t firm went into bankruptcy with mercha dise liabilities of $22,000, and confident liabilities $12,000. A settlement was ma with the creditors at 10 per cent. ca 15 per cent. in notes endorsed by L. Witse hausen, and eight per cent. in other not running two years. A private settleme was made with the confidential credito it was reported at the time, and bankrupt proceedings were dismissed. The Kle Bros. Co. was incorporated soon af wards, Mr. Witsenhausen and Julian Ster berger putting in a part of the capit which was $10,000. In the Spring of 19 Mr. Witsenhausen and Mr. Sternberger r tired from the company, and the Kle continued. Afterward they met their e dorsed notes and, it is said, have paid part of the indebtedness to Messrs Witse hausen and Sternberger. Of late the ha fallen behind, it is said, in meeting th regular obligations.

P. C. Doehring has succeeded Jacob Da nenbaum, Houston, Tex.

Henry F. Eyler, a retail jeweler Waynesboro, Pa., and Miss N. Guerth, Baltimore, Md., were united in marria about a week ago in the latter city.


# THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET. NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,000,000.00.

*ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.*

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

# The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

A. P. DOREMUS, Cashier W. H. STRAWN, Ass't Cashier

# THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, $850,000 Deposits over Ten Million

Offers a favorable market for short and long time jewelry and diamond paper

# *The Mercantile National Bank of the City of New York*

***Cordially invites Accounts from Good Merchants in the Jewelry Trade.***

*CONVENIENT LOCATION,*
*AMPLE CAPITAL,*
*LARGE SURPLUS,*
*LONG EXPERIENCE.*

*FREDERICK B. SCHENCK, President.*

*MILES M. O'BRIEN,*
*WILLIAM H. TAYLOR,* } *Vice Presidents.*

*JAMES D. LOTT, Cashier.*
*EMIL KLEIN, Asst. Cashier.*
*ALFRED W. DAY, Asst. Cashier.*

***Capital, . . . $3,000,000***
***Surplus, . . . $3,000,000***

*Broadway, Corner of Dey Street,*
*New York.*

### Bold Burglars Cut Into New York Jeweler's Safe and Escape With Stock.

Early Wednesday morning burglars gained an entrance to N. Schwartz's retail jewelry store, 1413 Third Ave., New York, and by boring a hole through the back of the safe took away watches and jewelry valued at $3,000 to $3,500. No arrests have been made by the police.

Back of the store is a small apartment used as a store room. A strong iron grating is placed outside the window of this room. The burglars removed the screws which held the upper part of the grating in place and pulled down the bars. Then they cut a hole through the window and raised the lower sash, admitting them to the back room. A safe stands in the partition which separates the store from the back room. The door of the safe opens into the store, and the back of the safe extends into the rear room.

The burglars did not enter the store itself, the door leading into it from the back room not having been disturbed. They went to work with chisels and jimmies on the back of the safe, drilling a hole one foot in diameter on the outside, and tapering to a few inches in width, just sufficient to admit an arm into the compartment in which the jewelry was kept. In taking out the goods the burglars broke the cases which were too big to be extracted through the opening.

Among the articles taken were 10 ladies' gold watches, 13 silver watches, two Elgin watches, size 16, and other men's and ladies' watches, three dozen marriage rings, three dozen gold signet rings, three dozen men's rings with stones of various kinds, 48 lockets and various other kinds of jewelry.

When Mr. Schwartz entered the store in the morning he did not for a few moments notice that anything was wrong. The clocks, silverware and other bulky objects on the shelves were all there as usual, but when he opened the safe he was amazed to see a streak of light coming from the back. Then he saw that the safe had been rifled, and every article in it had been taken.

Mr. Schwartz is confident that the burglars had opportunity for examining the safe in the daytime, possibly visiting the store as supposed buyers, and noting the location of the goods in the safe, made their plans accordingly. Several families occupy living rooms over the store, but nobody, as far as known, was disturbed during the night by any noise.

### Death of R. W. Scheedel.

CHICAGO, Sept. 18.—R. W. Scheedel, a jeweler at 462 W. 12th St., died last week, and the business, which has been conducted in the name of his wife, Mrs. Clara Scheedel, will be discontinued.

Mr. Scheedel was at one time in business at Providence, R. I., and about 20 years ago came to Chicago, conducting for a time the business in his own name, and then transferring it to Mrs. Scheedel. He was held in high regard by many friends, who deeply mourn his death.

### Death of William R. Thomas.

William R. Thomas, a salesman, who for a number of years had been in the employ of prominent houses, representing them on the road and also in New York, came to his death last Wednesday, when, in a spirit of despondency, he shot himself in the head. He was 30 years of age and a bachelor. For some time he and two other young men lived on the sixth floor of the apartment house at 823 West End Ave. He left a note, addressed to one of his roommates, stating that "This is the result of my own troubles."

Mr. Thomas came here from Philadelphia. He was for several years in the employ of the Howard & Cockshaw Co., selling silver novelties, and he was for a time in the employ of Eckfeldt & Ackley, Newark, N. J. During recent months he was unfortunate in not having employment. After a long period of idleness he obtained an engagement as a salesman in a Fifth Ave. retail concern the day before he committed the rash act. To his friends his deed is inexplicable. They believed that his ill health during the Summer was only temporary and that in a short time he would have regained all that he had lost. Although he did not know it, another concern was about to offer him a position when the report of his death was received.

Mr. Thomas had many excellent social qualities, which won for him friends in and out of the trade. He was a member of Tabernacle Lodge of Masons. His mother and his brother-in law, C. D. Phillips, 2121 N. 15th St., Philadelphia, Pa., came here after the body, and the burial was in that city.

### Games Rolled by the Jewelers' Bowling League of New York.

The tournament of the Jewelers' Bowling League, of New York, is now under way and is already exciting much interest among the members of the various teams and their friends. It is expected that the bowling this season will show even greater skill than a year ago, as the teams now include a large number of experienced players. Following were the results of the games in the last week:

Sept. 12.—Cross & Beguelin, 690, 656, [illegible] Gorham Mfg. Co., 561, 653, 616.

Sept. 13.—Dennison Mfg. Co., 732, 779, [illegible] N. H. White & Co., 775, 637, 772.

Sept. 14.—Tiffany & Co., 714, 784, [illegible] H. Smith & Co., 792, 782, 780.

Sept. 15.—Aikin, Lambert & Co., 65[illegible] vs. Joseph Fahys & Co., 746, 697, 677.

Following are the standings of the teams [illegible]:

| | Won. | Lost. | [illegible] |
|---|---|---|---|
| Cross & Beguelin | 3 | .. | [illegible] |
| Jos. Fahys & Co. | 3 | .. | [illegible] |
| Tiffany & Co. | 2 | 1 | [illegible] |
| N. H. White & Co. | 2 | 1 | [illegible] |
| A. H. Smith & Co. | 1 | 2 | [illegible] |
| Dennison Mfg. Co. | 1 | 2 | [illegible] |
| Aikin, Lambert & Co. | | 3 | [illegible] |
| Gorham Mfg. Co. | | 3 | [illegible] |

Landscapes in miniature are often seen in brooches. An example noted is framed in a design which embraced a horseshoe in Roman gold, with three diamond nails on either side. Other novel brooches are a large rectangle of blue aquamarine in diamonds and pearls, and a three-leaf design, consisting of three stones, pink kunzites, connected with diamond openwork and framed in diamonds.


# HW DIAMONDS HW

WHEN you need mounted diamond pieces, large or small, if you will order of us, stating what you want, and about the prices you want to pay, we will convince you that our stock, both in variety and range of prices, is adequate to supply your wants.

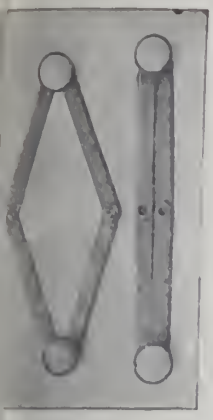
Diamond Rings,
Diamond Pendants,
Diamond Scarf Pins,
Festoon Necklaces,
La. Vallières.

Catalogue illustrating these goods sent on request.

HW *HAYDEN W. WHEELER & CO.,* HW

*TWO MAIDEN LANE, NEW YORK.*

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**$3.00**
**Per Dozen Sets**

Plain, and with Stones of any Color

**Modern Jewelry of Every Description**

**L. Witsenhausen**
**47-49 Maiden Lane. N.Y.**
nufacturers **MODERN JEWELRY**
Chicago, 405 Masonic Temple.
(L. KATLINSKY.)



**DIAMOND MOUNTINGS**
of Style and Quality

**Repairing of Fine Diamond Jewelry**

**he "New Arch Crown"**

Order them from

**DAMS & SINGLETON**
Manufacturing Diamond Jewelers
4 WASHINGTON STREET
BOSTON, MASS.

f a customer should bring you any Diamond Jewelry to sell and you do not care to buy it yourself, take it to

**HAS. S. CROSSMAN & CO.,**
NO. 3 MAIDEN LANE, NEW YORK
where you can have an immediate Cash Offer.
rls and other Precious Stones also bought. Trade
eferences if desired. Correspondence solicited.
praisals made for Estates. Established 1880.

**ATTELBAUM & FRIEDMAN,**
Makers of Gold Rings
of All Descriptions.
3 JOHN STREET, - NEW YORK.
Our Trade-Mark "D. F." in all our Rings is the guarantee of quality. Send for Catalogue.

**ARREAUD & GRISER**
68 & 70 Nassau St., New York.

**LAPIDARIES.** PRECIOUS STONES.
EMS in Unique Cuttings.


# JEWELRY STOLEN.

## $1,000 REWARD.

I am authorized to offer the above reward for the recovery of the following described jewelry (or in proportion to the amount recovered), stolen from a jewelry store in this city on the 6th Sept. 1905. The rings have "Ryrie Bros" stamped, and numbers scratched inside; the pins have numbers scratched on back.

## RINGS.

Number
3-21 1 diamond grooved shank.
8-50 1 diamond Tiffany, 6 diamonds in shank, platinum setting
22-10 1 diamond, 8 small diamonds, platinum setting.
22-50 1 diamond Tiffany setting
27-18 1 diamond Tiffany setting.
28-25 1 diamond Tiffany setting
31-4 1 diamond Tiffany setting.
31-31 1 diamond Tiffany setting

Number
32-20 1 diamond Tiffany setting.
33-34 1 diamond Tiffany setting.
34-14 1 diamond Tiffany setting.
34-50 1 diamond Tiffany setting.
35-50 1 diamond Tiffany setting.
37-19 1 diamond Tiffany setting.
37-25 1 diamond Tiffany, 8 diamonds in shank.
38-12 1 diamond Tiffany, fancy setting.
38-23 1 diamond Tiffany.
38-24 1 diamond Tiffany.

## STICK PINS.

298-33 1 sapphire and diamond cluster (10 diamonds).
298-41 1 emerald (oblong) and diamond cluster (14 diamonds).
299-6 1 turquoise (oval), 1 diamond below.
299-10 1 cat's-eye and 1 diamond below.
299-15 4 whole pearls, diamond in centre.
299-17 4 diamonds and oval coral in centre.
299-20 5 whole pearls, 1 emerald centre.
299-22 4 whole pearls, 1 emerald centre.
299-25 1 turquoise (oval), 1 diamond below.
299-27 4 whole pearls, 1 diamond centre.
299-36 1 sapphire and diamond cluster (platinum setting).
299-39 1 diamond, 2 pearls (diagonal).
299-40 1 diamond, 2 pearls (diagonal).
300-3 Turban col. gold, ½ pearl centre.
300-26 1 baroque pearl set solid.
300-49 5 pearls, 1 turquoise centre.
300-50 5 pearls, 1 turquoise centre.
301-1 1 pearl in centre, surrounded by 5 pearls.
301-44 Horseshoe, 2 groups of diamonds, 3 of square-cut rubies, platinum setting.
301-45 Horseshoe, 3 groups of diamonds, 4 of square-cut rubies, platinum setting.
301-46 Golf stick, diamond in handle, 1 whole pearl, platinum setting.
301-47 Riding crop, diamonds and square-cut sapphires, platinum setting.
301-48 Stirrup of diamonds and square-cut sapphires, 1 whole pearl, platinum setting.
301-50 Square of diamonds, 4 olivines, 1 in each corner, 1 button pearl in centre, platinum setting.
302-1 Greek design, of square-cut rubies, 4 diamonds, 1 button pearl, platinum setting.
302-2 Octagon of diamonds, and 4 triangular shaped rubies, 1 whole pearl, platinum setting.
302-3 Twisted shaped oval of diamonds and emeralds, 1 whole pearl, platinum setting.
302-4 Diamond crescent, triangle of rubies, 1 whole pearl, platinum setting.
302-8 Baroque pearl.
302-9 Baroque pearl.
302-25 2 sapphire scrolls, 1 whole pearl in centre.
302-26 1 pearl-shaped coral set solid, 1 diamond below.
302-29 1 opal and diamond Tiffany setting.
302-43 1 diamond set in a baroque pearl.
302-49 1 diamond set in a baroque pearl.
265-17 Painted wild duck in glass, gold beading on edge.
267-17 Swan, baroque pearl body, grey enamel head and neck, red eyes.
268-39 1 emerald, 2 diamonds, diagonal.
268-24 3 bright gold loops, with diamond in each, 1 pearl at top.
268-31 1 sapphire and diamond cluster.
268-50 1 turquoise, 2 diamonds.
269-3 1 whole pearls in cluster with sapphire centre.
269-17 A turtle, star sapphire body, and diamonds in legs, platinum setting.
269-26 Ostrich, pearl and gold body, ruby eyes
269-27 Stork, pearl and olivine body, diamond eye.
269-29 Horse, diamonds, platinum setting, olivine eye, enamel man.
269-40 Jockey and horse, crystal, bright gold bead edge.
269-44 Pear-shaped opal (large).
270-26 3 whole pearls in cluster form, surmounted by ruby.
270-44 2 Roman gold fish, 1 pearl, 1 diamond.
270-46 2 pearl leaves, 2 whole pearls.
271-14 3 whole pearls, dark color, set in cluster form, with diamond centre.
272-9 1 sapphire in gold ring, 1 diamond.
272-48 Pipe gold end, platinum bowl, set with diamonds.
277-12 Pearl anchor, with gold rope.
279-10 1 diamond-shaped sapphire with small diamonds at each corner.
280-15 Wishbone of whole pearls.
280-18 Wishbone of whole pearls.
280-31 1 opal surrounded by 6 whole pearls.
282-17 1 diamond centre, 2 pearls, 1 at each side on bar (diagonal).
287-3 Single diamond, claw setting.
287-5 Diamond half moon, containing 9 diamonds.
292-14 Fleur-de-lis fancy, col. gold, 1 whole pearl.
293-13 1 small diamond in claw setting.
294-21 Green enamel clover, gold edge, 1 whole pearl in centre.
294-28 4 bright gold loops, 4 diamonds, 1 in each.
294-30 1 ruby and 4 whole pearls, cluster form.
295-22 1 opal and diamond cluster.
295-43 4 gold bars, crossed garnet in centre.
297-41 1 baroque pearl (white).
302-47 1 amethyst Tiffany setting, surrounded by 6 whole pearls.
302-50 Pearl star and diamond pin.
303-10 Turquoise and diamond cluster, containing 10 diamonds.
303-21 Horseshoe of half pearls.
304-31 1 diamond set in claw setting.
304-32 1 diamond Tiffany set in claw setting.
304-33 Bright gold twist, 1 baroque, 1 diamond.
304-38 Diamond horseshoe, containing 11 diamonds.
304-41 Bright gold twisted wire, 1 garnet, 1 whole pearl.

TORONTO, ONTARIO, 9th Sept., 1905.

**H. J. GRASETT,**
***Chief Constable.***

Trade W&H Co. Mar



THE W. & H. Locket line for the Fall season is not only equal in all respects to past displays, *but a great deal better*—each design is a notable creation. There are many reasons for superiority in our product—

We manufacture lockets exclusively; we are backed by fifty years' experience; *we set the locket styles.* The judicious buyer will appreciate these points. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. **Wightman & Hough Co.,** PROVIDENCE, R. I.

# ALLING & CO., INC.

WE desire to announce that the recent death of Mr. Wm. R. Alling, late President of Alling & Co., Inc., of 180 Broadway, New York City, has in no way affected the management of this concern. The business will continue as usual.

## News Gleanings.

H. H. Thurlby, Creston, Ia., has sold out

R. G. Anderson has re-engaged in business in Northwood, Ia.

William M. Lockard, O'Neill, Nebr., will shortly erect a new store.

J. B. Heckler, Mainland, Pa., is about to build an addition to his store.

The Nelson Jewelry Co., Cotter, Ark., recently sustained a loss by fire.

M. A. Lewis has removed his stock from Tahlequah to Muskogee, Ind. T.

Henry Colb, Waterloo, Ia., recently moved his stock into new quarters.

Ernest E. Frost, formerly of Spartanburg, Pa., is now at Friendship, N. Y.

The Owen Jones Co., Inc., North Yakima, Wash., is now the Jones-Gandy Co., Inc.

Ed. McElhannon recently purchased the stock of J. L. Buchanan, Henryetta, Ind. T.

F. H. Towne, Sisseton, S. Dak., has sold his business to the Peever-Gorham Mercantile Co.

J. T. Cockburn & Co. have succeeded to the business of Thomas W. Kibbee, Drayton, N. Dak.

A. C. Wanner, Freeport, Ill., has added a large burglar and fireproof safe to his office equipment.

The J. H. Nelson Jewelry & Optical Co., Colorado City, Colo., has been succeeded by Harry Engle.

M. A. Bradrud, Crookston, Minn., has leased new and larger quarters in which to continue business.

J. A. Brock, Seneca, S. C., has moved his stock into quarters in the rear of the Citizen's Bank building.

Wm. J. McIntyre died recently at Seatonville, Ill., and his business will be continued by H. W. Christensen.

Burglars recently entered the store of Fred Kellogg, Culdesac, Idaho, and stole 4 watches and $55 in cash.

The business of Ike Stern & Co., Danville, Ill., will in future be conducted by Gus M. Greenebaum & Co., Inc.

The business formerly owned by Mrs. Bertha Demmert, Camden, N. J., is now conducted in the name of John C. Demmert.

H. Vanderzanden, De Pere, Wis., will erect a one-story brick structure on Broadway for his jewelry store in the near future.

Watches, rings and diamonds valued at about $900 were stolen recently from the store of Bart Mulvaney, Bellingham, Wash.

Chas. J. Marson, Cambridge City, Ind., has just completed extensive improvements in the interior of his store. A well equipped workshop has been fitted up in the rear.

The Dean-Herbert Co., Manchester, N. H., has been made the defendant in two suits brought against the concern for $5,000 damages for alleged false imprisonment by Miss Annie Sullivan and Miss Annie Cassey, of the same place. The defendant's stock was attached by Deputy-Sheriff Woods. The plaintiffs say they entered the store of the defendant, a short time ago, to purchase jewelry. A tray of rings was shown to them and three of the rings were placed in an envelope to be held until called for. In the meantime another customer entered the store and was waited upon. The clerk finally missed two rings and the young women allege that the door of the store was then locked and that they were detained while an investigation was made.

## Philadelphia

L. C. Reisner, Lancaster, Pa., was a visitor to this city last week on a business trip.

C. H. Johnston is removing this week from 1131 Vine St. to 13th St. above Race St.

A. Lindo, a Trenton watchmaker, has accepted a position with F. L. Kirkpatrick, 9th and Locust Sts.

George Greenwald, watchmaker, formerly with Hoover & Smith, has accepted a position with L. P. White.

Samuel Chestnut, formerly with the B. Williams Co., has accepted a position with M. Sickles & Sons.

The Bailey, Banks & Biddle Co. secured the contract for the prize cups and trophies to be awarded at the Bryn Mawr Horse Show.

J. Burroughs Robertson, of the material department of M. Sickles & Sons, is expected home from a honeymoon trip north next week.

Charles Scott, a watchmaker, who was reported to have attempted suicide recently, is said to have gone to Wilmington, Del., to accept a position.

Charles Gabler, watchmaker for years with Henry Euler, has removed from 716 to 722 Chestnut St. Emil Zothe, engraver, has moved also with Mr. Gabler.

J. B. Bechtel, of J. B. Bechtel & Co., 725 Ransom St., made a trip along the North Pennsylvania route last week. George K. Ware, of the same firm, went to Baltimore and nearby southern points.

John N. Gill & Co. and William R. Dougherty have invited estimates for the erection of two additional stories to the machine shop of the Philadelphia Watch Case Co., at Riverside, N. J. Bids were due Sept. 16.

J. Warner Hutchins and L. P. White spent the week's end at the Ours Club, an auxiliary of the Jewelers' Club at Atlantic City. A number of local jewelers will go to Atlantic City soon to take part in the festivities marking the closing of the Ours Club for the season.

Retail jewelers in town last week included: F. C. Maag, Brideport, Pa.; D. H. Krouse, N. Wales; Aug. Carmandy, Coatesville, Pa.; M. K. Loudenslager, Souderton, Pa.; Mr. Braveman, Reading, Pa.; John Ridenour, Bedford, Pa.; H. S. Landis, Frederick, Md., and F. H. Ewald, Coatesville, Pa.

Charles Euler, who sold out the business of the late Henry Euler at 716 Chestnut St., at public auction, last week, has retired to private life. The sale of the stock, fixtures, etc., attracted a large crowd of local jewelers, among them: Wm. Haines, F. C. Bode, Henry Dornhoffer and B. Gebhard. Mr. Bode is reported to have purchased $1,100 worth of the stock.

Charles P. Coleman, formerly a money loan broker and a diamond dealer in St. Paul, Minn., shot and killed himself last week at 1102 Pine St., this city. The suicide is explained by reason of Coleman's fear that he would be made helpless by paralytic strokes. He had lived here since he gave up his business in St. Paul a few years ago, and is reported to have been quite wealthy.

M. Bernstein, jeweler, at 5th and Reed Sts., was held in $800 bail last week to answer the charge of larceny by bailee of several diamonds belonging to Louisa Hall, Evansville, Wis. Mrs. Hall, who is the wife of a circus proprietor, says she left $300 worth of jewelry with Bernstein to be reset last year, and says she has been unable to recover it. Part of the jewelry was found by a detective in a pawnshop.

Marc J. Isaacs, a pawnbroker and diamond dealer, 1312 Columbia Ave., died last week of blood poisoning from a carbuncle. He was only 40 years old and one of the best known and most successful pawnbrokers in town. He was a son of the late W. Judah P. Isaacs, an old-time Democratic leader. He established his Columbia Ave. store about 12 years ago. The funeral services were held Monday from his late residence, 3027 Diamond St.

J. L. Wolff, Paducah, Ky., has just removed his stock from temporary quarters to his former location at 327 Broadway, which has been entirely renovated.

Charles L. Wiedhahn, Lock Haven, Pa., has removed his stock back into his original quarters in the Sterner block, which have been considerably improved.


## 10 K. SOLID GOLD PEARL PENDANTS.



6098—$10.00
98 Pearls

3045—$8.00
49 Pearls

2351—$8.00
59 Pearls

2151—$8.00
50 Pearls

These pendants or brooches are plump 10 K. and extra heavy in gold (patent catches). Set with real half pearls and genuine diamond center weighing 1-32 ct. Without diamond center $2.00 less.
We manufacture a complete line of gold and diamond Jewelry and sell direct to the retail trade by mail.

**"Our gold always stands the test."**

**S. FRACKMAN, Manufacturing Jeweler,**
**51-53 Maiden Lane, NEW YORK.**

We are pleased to send selection packages to responsible jewelers.
*Write for our new fall catalogue.*

¶ The Koy-lo Company, of No. 7 Broadway, New York City, beg to offer to the trade their new *patented*

## KOY-LO REVOLVING SPIRAL HAT PIN.



¶ The head of the Koy-lo pin is swiveled on to the spiral stem. Thus, when the pin is inserted in the hat, the spiral revolves automatically. There are no hidden springs, and nothing to get out of order. The Koy-lo is used in precisely the same manner as an ordinary straight hat pin. It is as superior to a straight hat pin as a screw is to a nail, or as an automatic screw-driver is to the old kind. It is the only practical device at present in existence which will hold the hat firmly and comfortably. It will not work loose when in the hat.

¶ The Koy-lo pin is made up in a variety of popular styles at from $9.00 per gross to $75.00 per dozen, to retail at from 10c. to $10.00 each. Each pin carded separately. Terms: 1%, 10 days; net, 30 days, f. o. b. New York City.

¶ As the Koy-lo Company's salesmen will not, for the present, call on the trade outside of New York City, out-of-town dealers who desire to see samples should make application by mail to

**Ralph W. Ashcroft,**
**General Manager,**
**No. 7 Broadway, New York.**

# THE MATINEE BAG

**Fashion's most recent decree.**



OPEN CLOSED

Made in all high grade fancy leathers, including pin seal, sea lion, imported buffed alligator, patent leather and fancy imported calf, in which many wonderful color effects are produced.

## P. W. LAMBERT & CO.,

**64-66 LISPENARD ST., NEW YORK.**

JAMES O'NEILL, 17 Thurlow Block, San Francisco, Cal.

S. ABRAMS, 157 Hutcheson St., Montreal, Can.

WILL S. ADAMS, Palmer House, Chicago, Ill.

# Notice to the Trade

Representatives from our New York Office:
Mr. H. Ollendorff,
Mr. M. Ollendorff,
Mr. H. Goldstein,
Mr. G. L. Abrams.

**One of our seven salesmen will soon have the pleasure of calling on you.**

Representatives from our Pittsburg Office:
Mr. W. S. Bickart,
Mr. J. S. Bickart,
Mr. W. E. Parish.

The above salesmen will carry a full line of all **American Watches, Diamonds** and **Jewelry** second to none, and we trust you will kindly reserve your orders for them.

Should you need any goods in our line before they call, either our New York or Pittsburg offices will give your mail orders prompt and careful attention.

# I. OLLENDORFF CO.

**JOBBERS IN WATCHES, DIAMONDS AND JEWELRY**

**PITTSBURG, PA.** Cor. Liberty Ave. & 6th St.

Established 1868.

**NEW YORK** 54 Maiden Lane.

# D. WOLKOFF,

**27 Eldridge St., New York,**

**Bargains from Auction Sales Daily.**

Wholesale Dealer and Jobber in
**Jewelry, Watches, Silverware, Clocks, Bronzes and Novelties**
of every description.
**Jewelers' Fixtures, Machinery, Trays and Boxes especially.**
Also pays high cash prices for entire jobs, stocks and stores of Jewelry, Fixtures, Jewelers' Tools, Machinery, &c.


## Pittsburg.

J. A. Boggs, formerly of Scottdale, Pa has opened a store at Mount Pleasant, Pa

Henry A. Barrett, of the G. B. Barrett Co., is spending a few weeks at Atlantic City.

Charles Guth, a watchmaker formerly in the employ of S. Davis & Co., is now with E. P. Roberts & Sons.

S. F. Roberts, of E. P. Roberts & Son has returned from Shelter Island, where he and his family spent several weeks.

Many friends of Abraham Lewis, 20 Fifth Ave., will be glad to learn that he is recovering from an attack of typhoid fever.

Most of the stores of this city, which have been closing at 5 P. M., are now remaining open until 5.30 P. M., some staying open until 6 o'clock.

There have been no new developments in the reported sale of the building occupied by E. P. Roberts & Son, the option not expiring for several weeks.

Judge Buffington has not as yet handed down an order, bearing on the petition in voluntary bankruptcy filed several weeks ago by David H. Kahn, of Erie, Pa. Definite action is expected this week.

Howard Hall, the thief who was captured in the store of Graf & Niemann, 210 6th St., several weeks ago, was before the Grand Jury last week and held for trial on two charges of entering a building with intent to commit a felony.

Among the out-of-town merchants in Pittsburg last week were the following: John Linnenbrink, Rochester; J. V. Pratt, Pitcairn; Harry Furtwangler, Greensburg; Frederick Patton, Monaca; F. H. Hayes, Washington; C. H. Bauer, Blairsville, J. Z. Simpson, Blairsville; A. Merz, Sewickley; J. R. Thorn, Tarentum.

Samuel Grossman, a pawnbroker whose place of business is in Erie St., Cleveland, was in Pittsburg last week attending a trial in which Paul La Salle, alias Parker and various other names, was being tried for burglary. Grossman identified La Salle and Charles McKnight, alias Joseph Flannery, who have served long terms in the penitentiary, as the men who pawned some stolen jewelry from him.

Mrs. Christina Pafenbach, aged 75 years, the mother of Albert Pafenbach, of Witt & Pafenbach, 1204 Fifth Ave., died last Friday morning at her home in Zelienople from old age. She was born in Germany and was a resident of Pittsburg for many years, after coming to this city in 1848. The funeral took place last Sunday afternoon, the interment taking place in the village where Mrs. Pafenbach died.

S. T. A. Loftis, of Loftis Bros. & Co., Chicago, was in Pittsburg, last week, completing arrangements for making alterations to the firm's new store, 220 6th St., formerly occupied by the Prosser Optical Co., at a cost of about $4,000. The fixtures now in the store, which were bought by the landlord to satisfy a claim for rent against the optical company, cost between $7,000 and $8,000, so that the store will be one of the handsomest in the country when Mr. Loftis gets through with it. Speaking of the instalment business, Mr. Loftis said: "Our houses last year did a business of $8,000,000, and we only lost one eighth of 1 per cent. on all transactions on instalment

rybody is presumed to be honest. I am afraid of the public." It will be a month re the alterations are completed to the e.

hristian Frederick Bauen, who several ths ago stole the silver handles from eral priests' coffins in a vault in St. ry's Cemetery, Allegheny, and who melt- them into dises and attempted to sell melted silver to Heeren Bros. & Co., last week found guilty of the charge. ien had made a confession to Superin- dent of Detectives Thomas A. McQuaide t he had committed the crime, but ien's attorney told the jury that the pris- r had been intimidated into making this ement, as he would receive a good posi- n and his freedom if he made the state- nt Bauen afterward, however, contradict- many statements which he had made, and jury evidently suspected that he told ame story and brought in a verdict of lty. Bauen, in his effort to gain the tal, had desecrated the bodies of former ests by tramping over their dead bones. e case was one of the most gruesome t has been heard in the county court ise in many a day.

## Rochester.

M. B. Rosenthal, with Philip Present, who been in town for the past week, will ve shortly for his second trip of the sea- n.

A dispatch from Geneva last week stated t Judge Wyckoff had rendered his deci- n in the case of the American Standard welry Co., of Detroit, which brought an ion against W. J. Brennen & Co. to ob- n judgment for $180 for jewelry alleged have been sold to the defendants. The fense was that they returned the goods. e decision was no cause of action.

Clarence M. Hall, who has just completed term in the Ohio State penitentiary for empting to swindle a Cleveland merchant, under arrest here on a charge of swin- ng J. R. White & Co. out of a diamond g last year. Hall lays all his troubles to e morphine habit, with which he is ad- cted. Hall is very bright, and while in e penitentiary, it is claimed, invented a se coupling that is expected to bring him fortune. The prison officials obtained a tent for him.

Eight years ago Charles W. Thomas indled several merchants of Batavia out money and articles of value. His scheme as promoting a war drama called "At- ta." Among others, he went to the jew- y store of C. C. Bradley & Co. and se- red two gold watches, upon which tickets re to be sold. He left town suddenly, ving secured something over $100. He af- rward wrote to Mr. Bradley. In 1898 omas, under the name of C. W. Stanley, as sent to Sing Sing. Last week Thomas peared at Batavia and requested to be nished. He was accommodated.

FALL, 1905 FALL, 1905

**COMBS and BRACELETS**



These Cuts are ¾ Actual Size.

This will be a COMB and BRACELET season. We are thoroughly prepared for this, and offer you a line of both, in solid gold and gold filled, at prices that will appeal to both you and your trade.

These, together with our usual complete line of

**DIAMOND RINGS, GOLD AND DIAMOND JEWELRY, CHAINS, FESTOONS, HAT PINS, Etc.**

are now on the road.

A card to us will bring our representative to you when in your section.

You will agree with us after inspecting our lines that we have the right goods at the right prices.

**JULES ASCHEIM**

37-39 MAIDEN LANE NEW YORK



*ALOIS KOHN & CO.*

TRADE K MARK

*16-18 Maiden Lane, New York.*

*THE GOLD CHAIN HOUSE*

*1850 to 1905*

**Eliassof Bros. & Co.**

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

IMPORTERS AND JOBBERS OF

**DIAMONDS WATCHES JEWELRY**

9-11-13 MAIDEN LANE, NEW YORK.

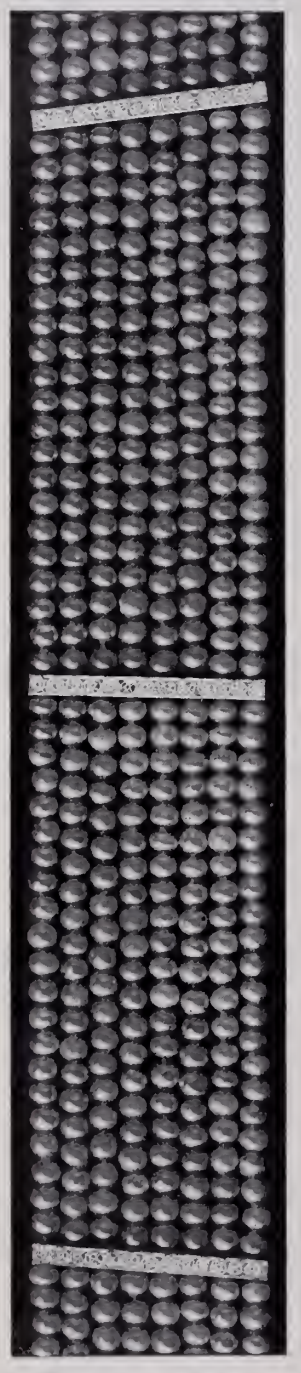
100 STATE STREET, ALBANY, N.Y.

# PEARL COLLARS,

**HIGH GRADE, CORRECT STYLE, PERFECT FINISH,**

All widths from three to twelve strands, as carefully made and of same appearance as a collar of Genuine Pearls.

**Send for a selection.**



Novelty Jewelry in Sterling Silver only, all finishes, Brooches, Pendants, Rings, Bracelets, Jeweled Combs, Collar Supporters, Scarf Pins.

**George H. Cahoone & Co.,**
Providence, R. I.
New York: 9 Maiden Lane.


## Canada Notes.

TRADE CONDITIONS.

The Fall trade is opening well, especially in Ontario. Retailers have had a satisfactory Summer and are looking forward hopefully to a good season. Conditions in the west are not so favorable, owing to overbuying during the last two or three years, and the large amounts of money locked up by land speculation. The good grain crop is expected to improve the situation to some extent, but the farmers are, many of them, heavily in debt to the big implement manufacturers, and the policy of the latter is to press for payment this season. Payments from the west have been unsatisfactory, and the volume of sales small. The watch business is improving, but a noticeable drawback is the hold which Swiss watches have obtained. The retailer can make more profit out of the Swiss goods and the call for them is steadily increasing. The demand for silverware is good, and values are likely to be maintained, there being apparently no disposition on the part of the large manufacturing houses to engage in a price-cutting contest. Owing to the keen competition among American manufacturers the market for clocks is somewhat unsettled.

T. Edwards, Brighton, Ont., has sold out to W. M. Kitchen.

A. C. Skinner, Sherbrooke, Que., was a recent visitor to Providence, R. I.

Ryrie Bros., Ltd., Toronto, Ont., have offered a reward of $1,000 for the recovery of the diamonds stolen last week, and a proportion of the sum will be given to any one furnishing information leading to the recovery of any part of the stolen goods.

Elizabeth Clement, who was charged, with her husband, with theft from the Ottawa Jewelry Mfg. Co., Ottawa, Ont., has been released on bail of $1,500. Clement was sentenced to seven years for the offense, but the jury twice disagreed in the case of l wife. Clement belonged to a good Qu bec family. His wife came from Huntin don, Que.

A fund of several thousand dollars h been raised by Canadian subscriptions t presenting a silver shield to the battlesh *Dominion* of the British navy in recogniti of the compliment paid to Canada in t selection of the name. The order for t work, which will be on a representati design, has been given to P. W. Ellis Co., Toronto. When complete with all cessories it will cost about $5,000.

Steps are being taken by the Montr branch of the Canadian Manufacturers' A sociation to have repealed the act pass last Spring imposing a tax of $300 on co mercial travelers who enter the Pro vi of Quebec from foreign countries and fr other provinces of Canada for the purp of selling goods. After careful conside tion the executive committee placed its on record as being strongly opposed t tax, and the legislative committee will dr up a petition, which will be submitted all the members of the local branch for s nature, setting forth the views of the me bers on the matter. When the signatu are obtained a delegation will wait upon government and strongly urge the repeal the act. At the same meeting, arrangeme were made for the banquet to be tende W. K. George, the well-known jeweler, the retiring president of the associati The convention and the banquet took pl at Quebec, the convention commenc Monday, Sept. 18.


# A & E Fine Leather Goods.

THE GOODS THAT SELL.



TRADE Æ MARK

## THE FRITZI.

The most popular Novelty Bag of the Season.

Made especially in Imported Patent Leather, Crushed Seal, Lizard and Alligator.

**A Jewelry Trade Specialty.**

Sample submitted upon request.

**A & E Leather Goods Company,**
419-421 Broome Street, New York.
Chicago, 151 Wabash Ave San Francisco, 220 Sutter St.

## ew Stores and Enterprises.

Mr. Mill will shortly begin business in P teville, Wis.

C. Nowlin will shortly open a new st e at Laton, Cal.

W. Brokaw has started a jewelry busi- n at Carmen, Okla.

rthur E. Foster has opened a retail jew- e establishment at Creston, Ia.

R. Butler has started in the retail j elry business at Sanborn, Minn.

r. J. A. L. Walman recently opened an cal office at Detroit City, Minn.

Harry G. Austin, Plainview, Minn., has ed a branch store in Elgin, Minn

Q Adams recently engaged in the l jewelry business in Chewelah, Wash.

Thomas Bell has engaged in the retail elry and optical business in Americus,

Iyer Posner, Mount Pleasant, Pa., has ned a branch store in the Central Hotel lding, Scottdale, Pa.

. E Lundegren is another new jeweler Elgin, Ill Mr. Lundegren is an expert tchmaker and optician.

Thomas A. Brown is a new jeweler in mey, Ill., where he has opened a store he southeast corner of 5th and Main Sts.

H M. McFarland has just begun busi- s as jeweler and optician in Logansport, ., where he has secured quarters on 4th

The Geneva Clock Co., of New York, was rporated Sept. 16, with a capital stock $5,000. Isidor Lewis, Isaac Lesser and L. Schiff, of New York, are the directors the company.

The Thompson Jewelry Co., Waxahachie, x., was incorporated, last week, with a pital stock of $10,000, the incorportors ng T. A., J. H. and E. Y. Thompson, all Waxahachie.

The J. M. Davis Watch & Diamond Co., owners Grove, Ill., was recently incor- rated with a capital of $25,000. The in- rporators were: James M. Davis, Fanny chards and George C. Otto.

Frank A. Braun, Jr., watchmaker, will en an attractive new store and optical rlor this week at 1426 Susquehanna Ave., iladelphia, Pa. Mr. Braun is having his w quarters attractively furnished.

The Brazilian Diamond & Gold Dredging . is a new concern which recently began siness in Kittery, Me., with a capital stock $25,000. The officers are: President, H. Mitchel, Kittery; treasurer, S. J. Morrison, Portsmouth, N. H.

A certificate of incorporation was recently filed at Albany, N. Y., by the Universal Jewelry Mfg. Co., which has an authorized capital of $100,000. The directors are: George Stein, Edward Selkinghaus, William Selkinghaus, New York.

John H. Mellish and Frank M. Kefer, formerly with the Schrader-Wittstein Co., Chicago, have commenced business on their own account at room 611 in the Inter-Ocean building, Chicago, under the name of Mellish & Kefer. They make a specialty of electroplating and jewelry polishing.

## Harrisburg, Pa.

TRADE CONDITIONS.

Dealers report an unusually large number of visits from traveling men during the past few weeks, all of whom speak confidently of the trade prospects for the Fall and Winter. Locally the business situation is very good. Opinions differ somewhat as to the volume of business that will be transacted by the jewelers during the "Old Home Week" celebration, Oct. 1-7. Just at this time the local jewelers are carrying large stocks in their establishments, and visiting patrons will have no cause to complain on the score of selection and quality.

H C Claster has moved into his handsomely remodeled home at 3d and Peffer Sts.

A daughter of Geo. A. Hutman was painfully injured recently by a fall at her father's cottage at Mt. Gretna.

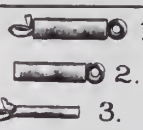
Local jewelry stores will remain open evenings after Oct. 1. They have been closing at 6 P. M. since last Spring, Saturdays excepted.

The auction sale of the stock in the F. E. Commings store, 441 Market St., has been concluded, and Mr. Commings will now devote himself to his N. 4th St. store.

George A. Hutman's store was closed a portion of last week on account of the death of Mrs. Hutman's father, Prof. Isaac Lloyd, the oldest public school teacher in the city.

Miss Ether Louisa Plack, daughter of Herman Plack, was wedded last week to William Swoyer, also of this city, the ceremony being performed at the home of the young couple by Rev. E. S. Bowman.

The Farnsworth Cup, donated by Hon. W. C. Farnsworth, of this city, to the winner of the Tri-State Baseball League championship, was presented to the Williamsport team at Williamsport last Saturday.


1. Snap complete.
2. Outside of Snap.
3. Inside of Snap.

# The E. P. H. Patent
## NON-PULL-OUT
## Neck Chain Snap

*Is a patented snap that insures the wearer against loss of*

CHAIN or CHARM

for it positively will not pull out

**Made in 10 and 14 Karat Gold and in Gold Filled.**

*Can be had of the following Wholesale Selling Agents:*

Messrs. W. Green & Co., 6 Maiden Lane, New York
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
Bauman-Massa Jewelry Co., St. Louis

*PRICES.*

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

**Horological Department,**
**BRADLEY POLYTECHNIC INSTITUTE,**
Formerly Parsons Horological Institute,
PEORIA, ILLINOIS.
**Largest and Best Watch School in America.**
We teach Watch Work Jewelry Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information.

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obtained on inventions and designs. Trademarks, prints and labels registered.
**R. W. BISHOP,**
ATTORNEY AT LAW,
908 G Street N.W., Washington, D. C.

THE MANIPULATION OF STEEL IN WATCHWORK.
Price, 60c. The Jewelers' Circular Pub. Co.

IF IT IS ANYTHING IN THE LINE OF
# AMERICAN PEARLS,
communicate with
**Maurice Brower, 16 John St., New York.**
HIGHEST PRICES PAID FOR AMERICAN PEARLS.

# CUT GLASS
Selection Line to Responsible Houses.

The best in the market. **SALT** and **PEPPER SHAKERS** with Sterling Silver Tops from $2.50 per dozen to $36.00. **SUGAR SHAKERS** with Sterling Silver Top from $10.00 per dozen to $60.00.

**J. A. MOLLER,** 239 CANAL STREET, NEW YORK.
TRADE MARK.



# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, SEPTEMBER 20, 1905. Vol. LI. No. 3

## Chicago Notes.

Calvin Clauer is on a trip through Illinois.

A. Feltenstein, diamond dealer, is visiting New York.

Herbert W. Allen has returned from a fishing trip to the Northern Lakes.

I. S. Gross, with the Knickerbocker Silver Co., has returned from a trip to Denver.

Chas. J. Jacobs, of the Knickerbocker Silver Co., has returned from a trip to the east.

The capital stock of the Norse Pottery Co., Rockford, Ill., has been increased from $2,500 to $5,000.

The cut glass factory of Heintz Bros. has been removed from 61 and 63 Union Park Court to St. Charles, Ill.

J. M. Stanly, representing the Mauser Mfg. Co., and Mrs. Stanly have returned from a 10 months' trip to the Pacific Coast.

Max Schweiger, formerly of Feigenbaum & Schweiger, New York, was here last week on his first trip since the dissolution of partnership.

Louis J. Bohl, a diamond setter, arrested four weeks ago as an accomplice of Henry Hoffman, an alleged diamond smuggler, is out on bail.

Chas. H. Hulburd, president of the Elgin National Watch Co., is home again after spending the greater part of the Summer at Watch Hill, R. I.

Chas. E. Howes got back from Denver last week. Mr. Howes attended many free excursions on this trip, arriving home full of enthusiasm and beet sugar.

F. R. Sheridan, western representative of Arnold & Steere, and W. A. Fay, representing the Jno. T. Mauran Mfg. Co., are on a trip to the Pacific Coast.

Sol. Hess, of Rettig, Hess & Madsen, has returned from a 10 months' trip to the Coast. Mr. Hess was busy all last week explaining to his friends how he didn't lose his trunk, as reported in the daily newspapers.

Because of recent reports of diamond discoveries in Indiana the Federal officials in Chicago are inundated with inquiries from holders of backwoods land in the Hoosier State who see themselves in prospect the proprietors of rich diamond mines.

E. A. Bazzett, formerly manager of the South Bend Watch Co., now manager of the Tulsa Watch & Clock Mfg. Co., Tulsa, Ind. T., has been confined to his bed with typhoid fever since Aug. 20. It was thought for a time that he would not recover, but he has at last regained consciousness and is now convalescent. He will probably be able to be up and around in three or four weeks.

Mrs. Ely, wife of William Ely; May Hart, Wm. Gilhooley and Charles Johnson were dismissed from custody last week for lack of evidence. The quartet were arrested on suspicion of being accomplices of Wm. Ely, who confessed to having held up A. W. Johanson's jewelry store at 270 Wells St. Ely was held for the Grand Jury. He has steadily declined to reveal the names of his accomplices.

Sol. Caro, a former salesman for the Madson-Steele Co., was indicted by the Grand Jury last Friday on a charge of embezzlement, and was later released in $2,500 bail. Caro is charged with having made collections for his firm and not remitting the amounts. He is also charged with not returning jewelry to the trustee when his firm went into bankruptcy. Altogether Caro's shortage is claimed to be between $12,000 and $15,000.

Chicago jewelers who issue catalogues will do well to observe the following rules: In order to get the third class rate (printed matter), two ounces for one cent, do not enclose more than one blank order and one printed envelope in each catalogue. A number of large jewelry houses here have paid the penalty for doing otherwise. The Post-Office holds that order blanks are merchandise and subject to a postage of one cent for one ounce; that is the merchandise rate, and if more than one order blank is inserted in the catalogue a rate of one cent for one ounce is charged.

J. Bernstein, a diamond dealer, of New York, seems to be playing in hard luck. His claim against the Marquardt & Scott Co. was originally for $2,680. In the first proceedings in involuntary bankruptcy against the defunct concern Mr. Bernstein, through his attorney, settled at 50 cents on the dollar and received a check for 10 per cent. in cash, amounting to $268. The first composition having proved fruitless through the vanishing of $6,000 of the firm's assets, a voluntary petition was filed, and Mr. Bernstein filed his claim less the 10 per cent. he had received. This claim is now disputed, and Mr. Bernstein will be compelled to return the $268 and come in with the rest of the creditors and receive the regular dividend.

## Kansas City.

### TRADE CONDITIONS.

The outlook for a big Fall trade continues bright. Travelers say that this year's business will be the largest in the history of the Kansas City trade. Collections are satisfactory.

C. P. Kionka, of Kionka & Stuhl, was in Ohio last week. Indiana will be his next territory.

A. Rees, formerly a retailer here, is going to Los Angeles, Cal., to engage in business on his own account.

Wm. Mosbacher, Wichita, Kans., who buys all his goods here, is recovering rapidly from a very severe illness.

C. F. Gash, Fredericktown, Mo., passed through this city, last week, on his return from a vacation trip to his old home in Sterling, Kan.

C. M. Crossno, Salisal, Ind. T., passed through this city on Wednesday on the way to Chicago, where he will spend two weeks with friends.

Walter Jaccard, of the Jaccard Jewelry Corporation, will return to Kansas City this week. He was in New York last week having arrived recently from Europe.

H. K. Herbert, El Dorado, Kans., has notified the trade here of his return from a hunting and fishing expedition into the heart of the Wichita Mountains in Oklahoma.

Henry J. Norton and W. C. Schuman, traveling for the C. B. Norton Jewelry Co., replenished their stocks last Thursday and started for the corn country again that night.

W. C. Summers, Eureka, Kans., bought railway tickets for himself and wife for Portland, Ore., in Kansas City last week. They will spend a month at the Lewis and Clark Exposition.

T. S. Lidstone, pioneer jeweler of Dearborn, Mo., when in Kansas City, last week declared that his part of the State was never so prosperous as now. He added a few holiday stock while here.

L. E. De Larity, Parkville, Mo.; I. I. Henry, Summerfield, Kan.; J. A. Lukin, Buckland, Kans.; C. D. Hunt, Garnett,

Kas., and B. O. King, of B. O. King & Co., Sekton, Kans., were buying visitors to Kisas City last week.

. B. Norton and Ward Lewis, president manager of the jewelry department, re-tively, of the C. B. Norton Jewelry Co., nded the corn carnival in Atchison, s., last week. Mr. Norton began his olesale career in that city.

. Frank, 1012 Union Ave., is offering creditors 20 cents on the dollar. Mr. nk conducted a small auction business, quite a number of claims against him e been placed with attorneys within the few months. He came here from Mem-s, Tenn

he following students were recently en-ed in the Kansas City Polytechnic In-stitute: M. Green, Charles Marshall, Toby Fishman, John Mayo, F. G. Thomas, Hugo Hardten, Kansas City; W. C. Schoeble, Falls City, Nebr.; A. H. Thistlewaite, Topeka, Kans.; F. M. Newton, Missouri City, Mo.; E. L. Levin, St. Joseph, Mo.; Mrs. Otto Burklund, Osawatomie, Kans.; J. A. Ricker, Emporia, Kans.; Mrs. I. Slusher, Independence, Mo.

T. Brunner, who has a shop at 117 E. 5th St., was arraigned in Police Court recently, on a charge of keeping a pawnshop without a license. According to the testimony of a dozen persons who appeared against him, Brunner was in the habit of lending money on pledges and exacting the regular rate of interest charged by pawnshops. Brunner denied each charge, and explained the situation by saying that he bought the articles mentioned instead of loaning money. He was fined $50.

## Pacific Coast Notes.

Clarence Dunlap recently opened a store at Alturas, Cal.

L. Katz, a pioneer jeweler of Sutter Creek, Amador County, Cal., was in Quincy, Cal., on business last week.

The owner of the onyx quarries, located 45 miles northwest of Prescott, Ariz., has awarded a contract amounting to $80,000 to develop the quarries, and has also made other contracts with Chicago people to take the entire output. He will build a narrow gauge railroad from Seligman direct to the quarries.


# To the Jobbing Trade.




**We are in a position to furnish a popular line of diamond mounted jewelry sold on a loose goods basis, at prices that will appeal to all critical buyers. Our stock consists only of goods that sell all the time and we carry the largest line of 14 k. Diamond Bunch Rings in the country. Jobbers should not forget that the quality and finish of our diamond mountings cannot be excelled.**

# SHIMAN BROS. & CO.

**Importers and Manufacturers**

**87 Maiden Lane, N. Y.**

**LONDON: 50 Holborn Viaduct.**
**AMSTERDAM: 2 Tulp Straat.**

**FACTORY:**
**1, 3, 5 Gold Street.**

# Anniversary Clock

TRADE-MARK REGISTERED.

All ***genuine*** Anniversary Clocks running 400 days, bear the above name plainly lettered on the dials.

**Beware of Imitations** and infringements of our trade-mark.

Every up-to-date jeweler should have the Anniversary Clock in stock.



B. B. Globe Case on Brass. Wood face. Height, 12½ in.; width, 7 in.; Porcelain Dial, 2½ in.

**THE BOWLER & BURDICK CO.,**
CLEVELAND, O.
Sole Agents for the U. S. Send for Catalogue.

**DO YOU** want your material orders correct and promptly?
TRY US
**LINDNER & CO.,**
S.W. Cor. 4th & Walnut Sts., Cincinnati, O.


## San Francisco.

TRADE CONDITIONS.

As the holiday season approaches, the volume of business increases. It is not the spasmodic rush which marks a period of financial uncertainty, but a slow and steady gain of the kind which is always gratifying to dealers. The trade in general expect a continuation of the increased business and are laying in heavy stocks in anticipation of the same.

E. G. Webb, Fresno, Cal., was in this city last week replenishing stock.

G. D. Schulze, Dixon, Cal., was here last week, calling on the jobbing trade.

J. C. Donovan returned last week to Los Angeles, Cal., after spending a week in this city.

B. C. Kennedy, Hilo, was in this city last week buying stock for his Fall and holiday trade.

Daniel Pugh, Ogden, Utah, was in San Francisco, last week, combining business with pleasure.

J. C. Feige, the popular road representative of A. Eisenberg & Co., has just started out on his Fall trip.

M. Markheim, Stockton, Cal., was one of the numerous visitors to the San Francisco wholesale houses last week.

H. C. Van Ness, of H. C. Van Ness & Co., returned early last week from a business trip through the northwest.

C. C. Richdale, San Diego, Cal., was in San Francisco last week, calling on the jobbing trade and adding to his Fall stock.

L. Weitz, Farmington, Cal., made a short purchasing trip to San Francisco, last week, and added extensively to his Fall stock.

All of the local jewelers and other merchants closed their stores Saturday, Sept. 9, in observance of Admission Day.

The California State Mining Bureau has just issued Bulletin No. 37, describing the gems and jewelers' material found in the State of California.

Percival Urmy, who has so ably filled the position of watchmaker for the Fleissner-Marshall Co. for some time past, has left his position with this firm and taken a similar position with S. Nordlinger & Co., Los Angeles.

R. L. Radke, of Radke & Co., attended the Admission Day celebration at the State capital Sept. 9. He was a member of a large company of Mystic Shriners who wer from San Francisco to assist in the fe tivities of the occasion.

H. P. Bristol, of the Bohm-Bristol Co has just purchased a beautiful suburba residence across the bay in Fruitvale, suburb of Oakland, and is about to mov into it. He will make the place his perm nent home in the future.

Dan S. Briggs, of Radke & Co., was in tiated into the mysteries of the Order Native Sons of the Golden West recent and left with that aggregation on their e cursion to Sacramento Sept. 9, when th took part in the Admission Day celebra

Radke & Co. have done some very effe tive decorating in their establishment at 1 Sutter St., having fitted it up with a re artistic arrangement of flowers and gre branches, making one of the most attracti ly decorated jewelry stores in the city T decoration was in honor of Admission Da

A. G. Prouty, who was formerly a mem ber of the firm of Landram & Prouty has taken a position with M. Schussler & C This contradicts the rumor, which was rent some time ago, that Mr. Prouty gone east to secure manufacturers' lin and was about to go into the manufactur agency business.

A. Andrews left Sept. 9 with the Gov nor's staff for Sacramento, where he pa ticipated in the ceremonies attending celebration of Admission Day. Col A drews is one of the pioneers of Cali nia and a veteran of the Mexican War was one of the original "Forty-niners" a was a member of General Sutter's staff also assisted in the original admission ce mony when California was admitted to t Union.

Shreve & Co. have just turned out handsome example of the silversmith's in the shape of a magnificent loving to be awarded by the State of Cali to the company of the First or Second B gade of the National Guard, which has t best record for general efficiency at t of the year. The cup is of solid silver a chased, and stands 24 inches high They also have on display in their show win a fine trophy cup, designed and made themselves, to be competed for in the future by the Coronade Golf Club


ESTABLISHED 1854. INCORPORATED 1893

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht Amsterdam, Holland.

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THE best line of **EBONY** in the market—no line just as good, no line as reasonable as ours—it's simply the best, the most comprehensive and the lowest in price.

**COMBINATION**

2 Piece Sets
3 " "
4 " "
5 " "
6 " "
8 " "
9 " "
10 " "
13 " "

All in fine Mercerized Leatherette Cases.

**Send for Our New 1906 Catalogue.**

**LEATHER TRAVELING SETS.**

2 Piece Sets
3 " "
5 " "
7 " "
9 " "
13 " "

All First Class—at low-Prices.

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SEE THE PRICES:

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|---|---|---|---|---|---|---|---|
| 2696 | Hollow Back Cloth | $12.00 | per doz. | 2697 | Soap Box | $4.50 | per doz. |
| 2690 | Hollow Back Military | 12.00 | per doz. | 2698 | Vaseline | 4.50 | per doz. |
| 2687 | Hair Brush | 12.00 | per doz. | 2691 | Salve | 3.00 | per doz. |
| 2688 | Long Handle Hat Brush | 4.50 | per doz. | 2692 | All This Style Manicure | 2.75 | per doz. |
| 2695 | Hat Brush | 6.00 | per doz. | 2689 | Bonnet Brush | 9.00 | per doz. |
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N. W. Cor. 5th and Vine Streets, :: :: CINCINNATI, O.

IF YOU CAN'T FIND IT, WE CAN MAKE IT.



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The A. P. Craft Co.,

Manufacturing Jewelers,

INDIANAPOLIS, IND.

Emblem Goods. Special Orders.

"PRACTICAL COURSE IN ADJUSTING."

Price, $2.50.

All Jobbers or Jewelers' Circular Publishing Co.

## Indianapolis.

TRADE CONDITIONS.

Jewelry merchants are much pleased with the business which the State Fair brought them. They say that Wednesday and Thursday of last week were the best days since the holidays of 1904. There were 40,000 strangers in the city on Thursday and 35,000 on Wednesday, the majority each day being from the rural communities. Collections are better than for some time, and merchants generally are pleased with the prospects.

Carl L. Rost and wife last week visited Columbus, where Mr. Rost's brother is a jeweler.

Ferd. Mayer, of Charles Mayer & Co., has returned from a four months' trip in Europe.

Elmer Stokes, watchmaker for Horace A. Comstock, has resigned his position to go to Texas.

J. A. Oswald and N. W. Myer, of Crawfordsville, Ind., were greeting friends in this city last week.

The Rev. Calvin R. Gray, Madison, Ind., was a recent guest of A. W. Gray and A. R. Gray, of Gray, Gribben & Gray.

Managers of the Hoosier Jewelry Co., which concern has rented quarters in the Traction and Terminal building, state that they will have one of the handsomest stores in the city. The formal opening of the new store will be held Oct. 15.

Local detectives are trying to locate the burglars who recently robbed the store of E. F. Starks, Newpoint, Ind. The thieves gained entrance by breaking a large plate glass window. They were frightened away, but carried $100 worth of stock with them.

A man giving his name as William Jackson was arrested in a local jewelry store last week, while trying to sell a piece of gold weighing 28 dwts. for $2. The man claimed to be from Muncie. He was sent to the workhouse for vagrancy. The police are trying to learn where he secured the gold.

While in this city last week J. W. Royse, manager of the Gold Creek Mining Co., said that his firm was making a specialty of mining small rubies to be used for watch jewels. These, he said, are fou in abundance in the Morgan county hil

The recent State Fair brought many o of-town jewelers to the city, who took casion while here to visit the manufact ers and jobbers and leave orders. Amo the visitors were: J. F. Ratliff, Richmon Joseph Hummel, Jr., Muncie; J. O. Lu Zionsville; J. E. Meyer, Elwood. J. Hardin, Greenswood; F. C. Sheldon, Sh byville; E. C. Seaton, Clayton; A. S. O Greenfield; L. E. Heap, Spencer; J. Hudson, Fortville; H. Wheeler, D a; A. Pickett, New Castle; Claude Phil Carbon; J. H. Smith, Greenfield; F. P nington, Knightstown, and Bernard Ma Edinburg.

## Pacific Northwest.

H. E. Peterson, Toledo, Ore., was a itor in Gardner, recently, where he looking for a location for a retail ewe store.

On exhibition in the window of G. B inghausen's store, on First Ave., Seat Wash., is an emerald necklace more t 500 years old. It belongs to the collect of a Tacoma woman and has been han down in the family for generations. necklace was given to the great-grandmot of the present owner by Empress M Theresa, of Austria, as a wedding pres The original present consisted of three eralds in the shape of earrings and a br pin. When the earrings went out of s the jewels were made into a necklace, have been kept in the family in that sh ever since.

Fifty gold watches were recently se at the custom house in Seattle, Wash., til an investigation can be made by police. They were taken while be spirited from the steamer *Victoria* by C T. Scott, of Duluth, and C. A Brooks, Winona, Minn., after a bungle had b made in landing them. An examinat the watches shows they are all of Ameri manufacture and therefore not subject duty, but of this fact the owners appea



Trade-Mark.

A. C. BARD & CO., Importers a Cutters

DIAMONDS

The keenest diamond buyers send us their orders.

Loose or mounted goods on memo. to responsible dealers.

Loose Goods our Specialt

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DIAMONDS

MOUNTED AND LOOSE.

Makers of ARTISTIC DIAMOND JEWELRY.

JOS. NOTERMAN & CO.,

512 RACE STREET, CINCINNATI, OHIO.

te unaware. Brooks claims to have met S t on the boat. Scott claimed he was pe lling the jewelry about the country and w just returning to Seattle from Victoria. L r he is said to have stated that he was a aveler for a wholesale jewelry concern. Nther of the men was detained, but a t rough investigation is in progress.

## Minneapolis and St. Paul.

r. A. Nelson, Fertile, Minn., and Frank terbury, Wyndmere, N. Dak., were in Twin Cities on business during the past k.

hantgen & Kohl, Minneapolis, have en- ed a new engraver, John Neilson, from east, and also another diamond setter, Feigelman.

he rwald Stendahl, who formerly worked the Reed-Bennett Co., of Minneapolis, w traveling in Wisconsin for F. W. H. midt, Chicago.

Arthur E. Paegel is the first licensed uffeur in Minneapolis. Mr. Paegel is an husiastic automobilist, and had no trouble establishing his ability in handling his chine.

The contract for the purchase of 30 binoc- r field glasses for the Fort Snelling post cers has been awarded to C. A. Hoff- n, Minneapolis. The glasses were all im- ted from Europe and enclosed in leather es.

Harry Rosen, St. Paul, was recently in rt on a preliminary hearing of convert- to his own use two pairs of diamond rings valued at $750, the property of M. Finkelstein, retail jeweler, of St. Paul. nkelstein claimed that Rosen had taken goods as an agent and had converted m to his own use.

Carl S. Sutter, St. Paul,, formerly in the velry business, who was adjudicated a nkrupt June 27, has filed a petition in the ited States District Court for full dis- arge of all his debts in bankruptcy. The tition was filed last week, and the court n signed an order to the effect that a aring shall take place Oct. 2, at 10 A. M., which time the creditors may appear and ow cause, if any they have, why the dis- arge should not be granted.

James J. Lane, who atempted to rob the re of the Paegel Jewelry Mfg. Co., Min- polis, during the Summer, pleaded ilty when recently arraigned in court, d was remanded for sentence. Hillyer, cused of being his accomplice or "stall" the matter, pleaded not guilty and was d for trial. Lane is the man who pene- ted an 18-inch stone wall and sawed his y through a wooden partition, entering basement of the Paegel store, where the rglar alarm on the trap door from the sement to the storeroom revealed his en- nce. E. H. Brandeis, of the company, s the man who discovered Lane under a l-top desk, where he had lain concealed ile a thorough search was made of the tire building for him.





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J. B. ASH,

ROCKFORD, ILL.



If you are looking for something that will sell readily and please your customers, see the new line of

Salosico Ware

Loving Cups, Fern Dishes, Smoking Sets for Den and Dutch Room, Decorations, Prizes, etc.

No. 60; Vase. Price, $11.50.

Illustration one-third size.

New designs in Weathered Oak, trimmed and lined in French Gray Silver, Quadruple plate, finely finished.

Our new Fall catalogue, illustrating this ware, together with our general line, for the asking.

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Headquarters for the most exclusive line of French and Vienna

FANS

for the Jewelry Trade in this country.



LOUIS STEINER,
*Importer,*
520-522 Broadway, NEW YORK.

## St. Louis.

TRADE CONDITIONS.

The influx of visiting jewelers into St. Louis still continues, with representatives from the southwest in the majority. Jobbers report that liberal purchases are being made. The retailers state that crops are good, and their expectation is that a flourishing business will be done this Fall.

William Goeb, 3418 Olive St., is making extensive improvements in his store.

Zach. A. Oppenheimer, New York, was here, last week, combining business and pleasure.

E. S. Weidlich, of William Weidlich & Bro., spent several days in Chicago on business last week.

Harry E. Farquharson, a manufacturers' agent of Chicago, spent several days in St. Louis last week.

Charles H. Minich, secretary of the E. Maritz Jewelry Mfg. Co., has returned from a visit to Chicago.

Sam Lowenstein, of the Bauman, Massa Jewelry Co., returned, recently, from a trip through Missouri.

Albert Frech, vice-president of the Eisenstadt Mfg. Co., and Mrs. Frech, have just returned from Colorado.

The Jaeger Loan & Jewelry Co. has moved from 305 N. Jefferson Ave. into larger quarters at 2615-17 Olive St.

A. M. Dueber, general manager of the Dueber Watch Case Mfg. Co., Canton, O., was here, for several days last week.

H. M. Carle, western agent of the Keystone Watch Case Co., with headquarters in Chicago, was in St. Louis, last week.

John Bolland, of the John Bolland Jewelry Co., has returned from an extensive visit to New York and other eastern cities.

Jesse Zimmerman, manager for J. V. Zimmerman, Little Rock, Ark., spent last week in St. Louis, accompanied by Mrs. Zimmerman.

Mark Eisman, with the L. Bauman Jewelry Co., has been called in from his headquarters at Birmingham, Ala., on account the quarantine.

F. J. Bross, with the L. Bauman Jewel Co., spent several days in St. Louis, l week, and subsequently departed for a t over his territory in Illinois.

Mrs. M. Overstreet, manager of the s tionery department of the Whelan-Aeh Hutchinson Jewelry Co., has returned fr a vacation trip through California.

After an interim of many years, Mo Strauss, with the L. Bauman Jewelry C has again gone on the road for a trip in old territory in the Western States.

C. S. Aehle, of the Whelan-Aehle-Hut inson Jewelry Co., has returned from visit to New York and the east. He w accompanied by Mrs. Aehle and Miss Ael

Among the out of town jewelers in Louis, last week, were: Vincent L. Prev let, Perryville, Mo.; M. Roberts, Troy, I H. W. Foerste, Okawville, Ill.; James Faulkner, Russellville, Ark.; M. Kolt Kolter Bros., Beaumont, Tex.; Ed. Dav son, of Davidson & Wardlaw, Oxfo Miss.; L. Storthz, Little Rock, Ark., J. Spradling, Bonne Terre, Mo.; A. Guy Jefferson City, Mo.; H. Papper, of H. P per & Co., Hynes, Ia.; J. B. Morris, Per Mo.; Charles E. Turner, Mineral We Tex.; George A. Young, Moberly, Mo.

H. C. Kionka & Bro.,
51 Maiden Lane, New York,
Importers of
Precious and Imitation Stones.
HEADQUARTERS FOR
Jobbing Stones.
General reduction in our prices. Send for price list.

## Omaha.

Joseph P. Frenzer celebrated his 4 birthday last week.

D. Melcher, with Henry Copley, has turned from a trip to Denver, Colo.

Mrs. Henry Copley and daughter home from a visit in Bancroft, Nebr.

S. W. Lindsay has been beautifying store room by repairing and repainting

Curtis M. Lindsay, son of S. W Lindsay, left last week for Chicago, where will take a course in electrical engineeri

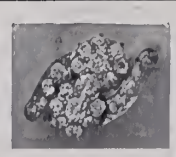
O. C. Zinn, Hastings, Nebr.; B. Lecten, Gretna, Nebr., and Chas. Farnh Blair, Nebr., were in this city last w buying stock.

The MaWhinney & Ryan Co. received contract for the engraving of the inv tions for the "Ak-Sar-Ben" ball, wh was held recently.

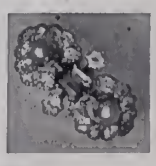
A new trial against Tom Dennison, w figured so prominently in the Pollock mond robbery case at Logan, Ia., has b set for Oct. 10. Mr. Connell, the prosec ing attorney, says that there has been so talk about the county commissioners ref ing to stand the expense of another tr but he declared that the trial would held at any rate.

ESTABLISHED 1869.











WILLIAM KINSCHERF,
MANUFACTURER OF
MOUNTINGS AND DIAMOND JEWELRY,
San Francisco Agt., J. A. YOUNG. Office and Factory, 63 MAIDEN LANE, NEW YORK.

## Cincinnati.

C. Stoner, of Lindner & Co., Carlisle bu ling, has left on a trip to the south.

ugo Lindenberg, of Lindenberg & Fox, is aking a tour of the south and southw .

Ganz, of the Gustave Fox Co., leaves th week for an extended trip through the Eastern States.

. Moss and wife, Owensboro, Ky., st ped off at this city on their return from Eich Lick Springs, last week.

J. Greenwald, 33 Arcade, has added n electrical fixtures, which greatly im- e the appearance of his store.

H. Galbreath, formerly with the Eime Jewelry Co., has taken a position he new store of Tiffany & Co., New Yk.

rank Herschede spent some time in New Yk last week purchasing holiday stock. was accompanied by Charles W. Lucius, his house.

l C. Reed, Blanchester, O., called here week while en route to Dayton, O., ere he was a delegate to the meeting of Junior Order of United American Mechics.

larry C. Walton, Jr., formerly in the Cinnati office of the Keystone Watch Case has accepted a position at the com- y's Philadelphia office. George Lawton es the position left vacant by Mr. Wal- 's promotion.

oseph Noterman & Co. made the charm ently presented by the citizens of Portsuth, O., to Bridwell, third baseman of "Cincinnati Reds." William Pflueger, of above house, is about to leave on his ular trip south and west.

William Swan was arrested last week on charge of petit larceny. S. Suslow, at St. and Broadway, claims that Swan led at his store to see some watches, and e of the watches disappeared while the rk's attention was distracted for a mo- nt.

F. Spies, Stubenville, O., was in this city t week, purchasing new stock for his re, which he has completely remodeled. Loose, of Loose & Loose, Columbus, was here also, purchasing for the new re which he has opened at 180 E. 4th St., lumbus, O.

The two thieves who last week broke into l robbed I. N. Pollack's store at Ashd, Ky., were caught by detectives near Ashland. The thieves, upon being detected, pleaded guilty and told where they had concealed the booty in the woods in that locality. It is needless to say the culprits were imprisoned and Mr. Pollock was very happy at recovering his goods.

Among the out of town jewelers who visited the Cincinnati trade last week were: E. S. Clifton, Rogersville, Tenn.; A. Clooney, Maysville, Ky.; Charles Keller, of M. A. Selbert, Frankfort, Ky.; D. A. Lamb, Wilmington, O.; V. E. Duncanson, Lynchburg, O.; F. G. Whittlinger, Middletown, O.; A. Brandley, Elkins, W. Va.; F. C. Moorefield, Oxford, Ala.; J. W. Roop, Greenville, O.; Charles Keller, Frankfort, Ky.; George Krecke, with D. Adler & Son, Lexington, Ky.; Fred J. Heintz, Lexington, Ky.; G. W. Meyer, Chattanooga, Tenn.; Mr. Douglas, of Watkins & Douglas, Elizabethtown, Ky.

## Detroit.

TRADE CONDITIONS.

Contrary to the expectations of some of the members of the trade, Detroit's first State Fair, last week, did not result in an increase in the volume of transient business. City trade fell off also, although there were 50,000 visitors, most of them from the rural districts. The finest crops in years have just been harvested in Michigan, and this is expected to give a healthy stimulus to business in the small towns. Many jewelers from the northern part of the State took advantage of low railroad rates to visit Detroit jobbers.

Frank Mathauer, of Mathauer & Koester, has returned from a trip to the Copper Country.

The insurance on the jewelry stock of Jeweler W. A. Gregory, Bay City, Mich., has been adjusted, and he is holding a sale preparatory to putting in a new stock.

A. W. Hazen, Michigan representative of the Kennedy Optical Co., was recently taken to Des Moines, Ia., suffering from appendicitis. J. S. Caie has taken his place.

John Stuetzer, Sebewaing, Mich.; Wm. Gribin, Carsonville, Mich., and W. F. Hittig, Dundee, Mich., visited the trade last week. Mr. Gribin had an exhibit at the State fair.

John Hellerich, 39 Michigan Ave., who has been the victim of robbers several times and who keeps a bloodhound in the store at night, sent in a hurry call for help to the police one night last week. Three fellows threatened to blow his head off if he did not hand over his diamonds and money at once. They left before officers arrived.


New Sterling
HAND BAGS
THE STYLISH SILVER BAG IS OUR SPECIALTY



A large variety of hand-pierced, etched, engraved and plain frames are included in our comprehensive line, which is at your disposal.
Exclusive designs furnished.
We are easily reached by mail or 'phone.

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Telephone, 1038 J, Newark

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in Up-to-Date
TOOLS
send for our
New Optical Catalog

F. W. GESSWEIN COMPANY
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39 John Street, - New York



EVERY CUSTOMER ADVERTISES YOU
IF YOU TIE YOUR PARCELS WITH
Reis' Advertising Tape

It is strongly woven and finished like silk; made in many bright color-shades and different widths—from 1 16-in. to ¼-in.; saves time in packing because it sets flat and snug around the parcel; and neither slips nor breaks in tying. The tape carries your name and address plainly printed from four to ten times every yard—providing a novel way of making EVERY CUSTOMER ADVERTISE YOUR BUSINESS. Combining daintiness with strength, it's "just the thing" for the smart jewelry store; inexpensive, too.

*Write for samples and prices.*




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Department C,
640 Broadway, New York.

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**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum charge, $1.25.**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

## Situations Wanted.

YOUNG MAN, 22, with jewelry experience, wishes position with wholesale concern. "D., 3786," care Jewelers' Circular-Weekly.

YOUNG GIRL (16 years old), graduate of public school, wishes a position in office. Address "Z., 3868," care Jewelers' Circular-Weekly.

POSITION WANTED in New York City by good watchmaker and fair engraver. Address Frank H. Pearson, Box 520, Houlton, Maine.

YOUNG MAN, with three years' experience at the bench, wants position Oct. 15; can furnish good recommendations. Address "Box 118," Youville, N. Y.

YOUNG MAN, 22 years old, wishes position as stock clerk in wholesale house or to act as salesman. Address "S., 3946," care Jewelers' Circular-Weekly.

WANTED, POSITION by first class enameler on all kinds of work; capable of taking charge of help. Address "L. D., 3937," care Jewelers' Circular-Weekly.

WANTED, A POSITION as jeweler and graduate optician; 20 years' experience; full set of tools; best of reference. "Box 3905," care Jewelers' Circular-Weekly.

FIRST CLASS letter and monogram engraver is open for a position in the south for season of 1905-1906. Address "N. A. C., 3941," care Jewelers' Circular-Weekly.

YOUNG MAN (23), seven years with diamond and mounted goods house, would like to make a change. Address "Howard," Room 327, 147 Fourth Ave., New York.

WATCHMAKER, with many years' experience on Swiss and American watches, wants New York City position. Address "Adjuster, 3945," care Jewelers' Circular-Weekly.

YOUNG MAN, 22 years old, wishes position as a traveling salesman or to work inside in a wholesale jewelry house. Address "Y., 3928," care Jewelers' Circular-Weekly.

BY WATCH REPAIRER, letter and monogram engraver, and graduate optician; single, age 27; A1 references; complete tools. "Box 3904," care Jewelers' Circular-Weekly.

SITUATION WANTED by material man with jewelry, watch or material house; road experience; A1 reference. Address "K., 3932," care Jewelers' Circular-Weekly.

SALESMAN desires manufacturer's line Jan. 1, 1906; hollow ware or flat ware; fine trade in south and middle west; best references. "G., 3929," care Jewelers' Circular-Weekly.

WANTED, POSITION as retail salesman; 15 years' experience in large high class stores; seven years as manager; best references. Address "A., 3934," care Jewelers' Circular-Weekly.

ENGRAVER, general letter, cipher and monogram; some experience on watches and jewelry repairing; can keep books; best references. "Box 3764," care Jewelers' Circular-Weekly.

WANTED, POSITION by first class letter and monogram engraver and salesman; experienced; highest class and reference. Address "O. B. L., 3907," care Jewelers' Circular-Weekly.

YOUNG MAN (22), ambitious and of neat appearance, would like a position in jewelry house; five years experience in trade; A1 reference. "Box 3933," care Jewelers' Circular-Weekly.

ENGRAVER, young man, general letter and monogram engraver, would like position to work under a first class workman; samples upon application. "Box 3918," care Jewelers' Circular-Weekly.

WATCH AND CLOCKMAKER wants steady position; 13 years' experience; can repair all kinds of watches and clocks; best American tools. Address "O., 3931," care Jewelers' Circular-Weekly.

YOUNG MAN desires position with diamond importing house or wholesale manufacturing jeweler; best reference; four years in Maiden Lane. Address Ira Sloman, 320 Manhattan Ave., New York.

A1 WATCHMAKER; good engraver and jeweler; have thorough knowledge of fine work; fine lathe and tools; first class reference; have no bad habits. "W., 3940," care Jewelers' Circular-Weekly.

YOUNG GIRL wishes position in office; father also in jewelry line in connection with a large concern on Maiden Lane for the last 16 years; best reference. Address "Mildred," care J. Propos, 442 Broadway, New York.

DESIGNER AND MODELER of ability on sterling silver hollow ware and novelties, seeks permanent position; artistic, practical and competent in all branches of the trade. Address "City, 3911," care Jewelers' Circular-Weekly.

MAN of 16 years' experience in the retail jewelry business, who is thoroughly familiar with every branch of the watch business, wishes a position as buyer of watch department. Address "A., 3722," care Jewelers' Circular-Weekly.

THOROUGH, PRACTICAL refractionist; up on all complicated cases; practical frame adjuster; am at present in charge of optical department but wish to make a change; references. "Box 3914," care Jewelers' Circular-Weekly.

MELTER, REFINER AND ASSAYER seeks position with a large jewelry firm where he can take care of the melting and refining department; can furnish the best of references. Address "A. B. C., 4014," care Jewelers' Circular-Weekly.

POSITION WANTED with first class firm by a manufacturing jeweler and repairer; capable and willing to act as salesman; has had like employment and is trustworthy; salary, $100 per month. W. W. Woodcock, 266 Lafayette Ave., Passaic, N. J.

FIRST CLASS WATCHMAKER and optician; fine engraver; good salesman; would like to make a change; can take charge of store; only first class position accepted; A1 reference furnished. Address "E. F. O., 3909," care Jewelers' Circular-Weekly.

WANTED, POSITION in one of the western cities as chaser and designer; expert workman in this line of business; at present with one of the largest manufacturers in the United States; desires to go west. Address "X. Y.," General Delivery, Chicago, Ill.

WATCHMAKER, JEWELER, engraver, optician; good all round man; 10 years' experience; don't drink, gamble or use tobacco; can give best of references; want a permanent position; south or southwest preferred. Address "H., 3921," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by general letter and monogram engraver; also salesman; would like to learn jewelry and clock repairing; salary reasonable; Pennsylvania and New York State preferred; first class references and samples. Address G. L. Shaw, Bradford, Pa.

AN A1 WATCHMAKER, with A1 references, who can do all kinds of fine, complicated watches; no jeweler, engraver or optician; wants by Nov. 15 a permanent position with a first class house in southern California; Los Angeles preferred. "R., 3806," care Jewelers' Circular-Weekly.

WANTED, BY OCT. 1, position in New York or vicinity by a good watchmaker, jeweler and engraver; also fine optician; only first class house considered; American, age 28; good address and salesman; New York City experience; salary, $20. Address "G., 3731," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER with first class references; thoroughly equipped and qualified to do all kinds of watch repairs and, if required, take charge; specialist on complicated watches, Swiss, English or American; 45 years old; neither engraver nor jeweler; New York or south preferred. Address "Box 3831," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER desires a good, permanent position; $23 per week; 25 years' experience; competent on fine work; can handle fine trade, take full charge of department and wait on trade; good address; have own tools and can furnish the best of references. R. K. Higgins, 153 N. Willow St., Waterbury, Conn.

## Side Lines Wanted.

**ONE OF THE BEST KNOWN salesmen on the Pacific Coast with ample capital and a large following would like to represent a limited number of first-class houses on commission, or would carry the accounts; all correspondence strictly confidential; will be East last of December for personal interview. Address "C. 3923," care Jewelers' Circular-Weekly.**

## Help Wanted.

POLISHER WANTED on gold and silverwa steady position. M. Straus, 409-411 Fulton Brooklyn, N. Y.

WANTED, GOOD WATCHMAKER who und stands his business; will pay $18. A. Westmy Wheeling, W. Va.

WANTED, ENGRAVER and jewelry repair steady position. Midelburg-Moses Jewelry C Charleston, W. Va.

WANTED two jewelry and silverware salesmen high class retail trade. Address "F., 3739," c Jewelers' Circular-Weekly.

WATCHMAKER, at once; state experience ability, salary expected and references. Herb K. Smith, Far Rockaway, N. Y.

A1 WATCHMAKER, jeweler, optician; plain graver; $18 per week; experience and ref ence. C. E. Robertson, Northport, N. Y.

WANTED, WATCHMAKER who can d engr ing and repair jewelry, good wages. J. B. B nett & Co., 158 Church St., Norfolk, Va

WATCHMAKER; good, permanent pos n t man of experience and sober habits. Addr "S., 3876," care Jewelers' Circular-Weekly

WANTED, WATCHMAKER, good on plain wa work and hard solder jobs; state references salary wanted. J. S. Pfeiffer, Parsons, Kans.

WANTED, AT ONCE, a jeweler or wat hma who can do engraving; state salary and exp ence. I. Fried, 8 N. Royal St., Mobile, Ala.

EXPERIENCED retail salesman who understa semi-precious stones, gold and silver, $20 week; steady position. Box 81, Asheville, N.

WATCHMAKER WANTED, strictly first cl state age, experience, references and sal wanted. A. Ross & Co., Port Arthur, Ont., C

**WANTED, first class engraver and jewe salary, $20 per week; permanent position. dress "South, 3302," care Jewelers' Circu Weekly.**

WANTED, first class jeweler, experienced in ma facturing and job work; good position for r party. W. A. Rankin Mfg. Co., jewe Toledo, O.

WANTED, ENGRAVER and jewelry jobb good, quick workman; send sample of engrav state salary expected. Address P. O. Box Atlanta, Ga.

WANTED, WATCHMAKER and engraver; to $18 per week. Address M. J. Averbeck, Maiden Lane, New York; or, C. L. Pain Pulaski, Va.

YOUNG MAN WANTED; good at clock and j elry repairing; also to be useful around st good opportunity to advance. R. S. Gardi Derby, Conn.

WATCHMAKER AND JEWELER; perma position to competent man; full particulars salary expected in first letter. H. G. Bar Northville, N. Y.

WANTED, A YOUNG MAN who can d p watchwork and repair jewelry and clocks, s age, experience and salary wanted. W McNeal, Atlanta, Ga.

WANTED, first class lady jewelry polishers kinds of machine polishing; steady po n good wages. The Gustave Fox Co., 14-16 4th St., Cincinnati, O.

FIRST CLASS ENGRAVER, watchmaker jewelry repairer; experienced; state f rt lars; for a good town in Michigan Apply H Hahn & Co., Chicago, Ill.

ENGRAVER, AT ONCE, to do trade work, t be good at lettering, ciphers and m gr jewelry and silverware. Address "C care Jewelers' Circular-Weekly

WATCHMAKER AND ENGRAVER with re ences wanted in Montana town of 2,000 p no engraver in town. Address "Montana, care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, jeweler, graver and optician for good sized town western Pennsylvania; good wages. L. 353 care Jewelers' Circular-Weekly.

ENGRAVER; must be first class on lett r, n gram and souvenir work; steady po n, per week. Address, with references a of work, Box 81, Asheville, N C

YOUNG MAN, who has been in the jewelry b ness as bookkeeper and solicitor of trade in N York City. Address "Jewelers' Bookkee 3746," care Jewelers' Circular-Weekly

## HELP WANTED.—Continued.

S. FSMAN; leading eastern wholesale watch ise wants representative (Jan. 1) for Pitts- g and contingent territory, and south. "Box 0," care Jewelers' Circular-Weekly.

A IRST CLASS SALESMAN wanted for well wn cut glass line; must have an established de in either the south or west. Address "Box 2," care Jewelers' Circular-Weekly.

ANTED, EXPERIENCED WORKMAN on fine gular clock movements; steady work to right ty. Address, giving particulars, "Clocks, 6," care Jewelers' Circular-Weekly.

ANTED, first class enameler, good on all grades work; steady position and good salary to right n; give reference when writing. The Gustave x Co., 14-16 E. 4th St., Cincinnati, O.

ANTED, first class jobbing jeweler and diamond ter to go to Seattle, Wash.; permanent posi- n to right party; references required. Ad- ess H Stern, 103 State St., Chicago, Ill.

ANTED, MANUFACTURING JEWELERS; st have two to three years' experience; steady sition and good chance for advancement. The stave Fox Co., 14-16 E. 4th St., Cincinnati, O.

OCT. 1 OR 15, optician, jeweler and engraver; ll pay good salary and commission; largest ore in town; 25,000 population; want young an, good address. Meyer & Schamber, Meridian, iss.

A1 JEWELRY SALESMAN wanted; ac- ainted with the jobbing and dry goods trade, go on the road with a line of plated jewelry. ddress "S. S., 3869," care Jewelers' Circular- eekly.

ANTED, a traveling salesman covering New ork, Pennsylvania and Ohio, to take a line of lver plated ware as side line, on commission. ddress "L., 3942," care Jewelers' Circular- eekly.

ANTED, GOOD WATCHMAKER and en- aver for the largest store in Virginia; perma- ent position to right party; salary, $20 to $25 r week. Apply Heyman & Kramer, 65 Nassau t., New York.

LESMAN WANTED by manufacturer of hig'i rade diamond mountings; one familiar with up- wn city trade preferred. Address, stating ex- erience, "Manufacturer, 3947," care Jewelers' ircular-Weekly.

ANTED, WATCHMAKERS; an excellent op- rtunity for young men to become finished work- en and to acquire a knowledge of factory ethods. Apply F. J. Reaves, Supt., Rockford atch Co., Rockford, Ill.

TERIAL CLERK; young man with experience watchmaker to fill material orders; good op- rtunity for advancement. Address, in own andwriting, with reference, "Material, 3882," re Jewelers' Circular-Weekly.

ANTED, a first class, all around jeweler who n take charge of our repair department, and pable of doing plain diamond setting; send ferences with first letter. Address Henry ohn & Sons, Hartford, Conn.

UNG MAN of three or four years' experience repair jewelry, polish new work, clean stock, d make himself useful; $12 per week; steady sition. Address, with references, stating what u can do, Box 81, Asheville, N. C.

ANTED, experienced clock salesman for im- rted and domestic clocks; must be thoroughly miliar with the market; give full details in plication. Address "New York Retail Store, 98," care Jewelers' Circular-Weekly.

ANTED, SALESMAN, calling on retail jewelry ade, to carry as side line, on commission, velty clock advertised in Septemeber *Key- one*, page 1512c; state territory. J. Rollin nsteth, 13 Mooney Bldg., Buffalo, N. Y.

RST CLASS WATCHMAKER, one who can graver preferred; who has own tools; perma- nt position to reliable, sober, industrious man; 0 to start with, if satisfactory; will raise after ir trial; wanted at once. H. E. Adams, Tampa, a.

ANTED, an experienced jewelry salesman to sent an old established manufacturer of ar and cuff buttons on Pacific Coast on com- ission; one who travels south and southwest. ddress "H., 3732," care Jewelers' Circular- eekly.

HELP WANTED; young man as salesman in retail jewelry store; one with some experience in window trimming preferred; give particulars as to former employment, salary expected, references, etc., to "Capable, 3870," care Jewelers' Circular-Weekly.

ENGRAVER, who has fair knowledge of watch repairing and is willing to improve himself in this branch; must be of good address and come well recommended; permanent position; state experience, age, salary. Chas. Bickelmann, Schenectady, N. Y.

WANTED, a first class watchmaker and engraver; permanent position; first class house in one of the largest cities in Texas; send samples of engraving, copies of references; state amount of salary expected. Address "R., 3913," care Jewelers' Circular-Weekly.

WANTED, THOROUGHLY COMPETENT watch salesman for large retail store in New York; must have techn.cal knowledge; to assist in buying of both American and Swiss watches; state full particulars, references, salary wanted. "W., 3897," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, a first class watchmaker; one who is a fair engraver and jewelry repairer; wages, $20 to start; if satisfactory will raise; this position is permanent and reliable to right man; good references wanted; write at once. A. Rabinowitz, 32 Atlantic St., Stamford, Conn.

WANTED, an experienced jewelry salesman and window dresser; one who can write window cards preferred; in first letter state age, if married, salary wanted, references and send photograph; am willing to pay proper price for the right party. "Box, 3881," care Jewelers' Circular-Weekly.

WANTED, YOUNG MAN to go to Washington, D. C., as clockmaker's helper; must be capable to fix grandfathers', chime and repeating carriage clocks alone and perfectly. Address, sending photo if possible and stating age, experience and salary expected, "Box 3883," care Jewelers' Circular-Weekly.

WANTED, GOOD WATCHMAKER and fair engraver and salesman, who can cut fair script monograms and engrave inside of rings; wages, from $14 to $18 per week; steady position in city of 1,100, near Utica, N. Y.; must have good reference and experience. Address "Box 3880," care Jewelers' Circular-Weekly.

WATCHMAKER AND OPTICIAN; first class man, capable of taking charge of store; must be thoroughly reliable and able to prove it; this position is most desirable and offers great opportunity for right party; the greatest seaside resort in the States; 45 minutes from New York. "Box 3938," care Jewelers' Circular-Weekly.

**WANTED by growing house, with established reputation for fine gold goods, a high grade salesman who can command the best trade in the middle West and East; excellent chance for the right man. Answers absolutely confidential. Address "Gold Goods, 3720," care of Jewelers' Circular-Weekly.**

**EASTERN TRAVELER wanted, on Jan. 1, 1906; well known Newark manufacturers of gold jewelry want a traveler for territory east of Buffalo; must have established trade with better class of retailers; excellent chance for high grade man; good salary; all answers absolutely confidential. Address "S. 3525," care Jewelers' Circular-Weekly.**

**WANTED a traveling watch salesman for the South; single man and one experienced in railroad watch inspection preferred; must have worked at the bench and understand practical watchmaking; good talker and all around business man; to such this is an excellent opportunity. Address with full information and references, "Box, 3875," care Jewelers' Circular-Weekly.**

WANTED, a watchmaker for the shop only; one who can fix clocks and do hard soldering; tools not needed; have fan in shop for Summer; town has 1,200 inhabitants; healthy place; no yellow fever; in the middle of sugar cane region; 35 miles from sea shore; $20 to $30 with board, lodging and washing, or $40 to $50 without board, etc., according to capacity and interest taken in the work; permanent position; send reference in first letter. F. C. Rivoire, Napoleonville, La.

## Business Opportunities.

FOR SALE, jewelry business in rapidly growing city of 6,000; good repair trade; cheap if sold at once. "E., 3874," care Jewelers' Circular-Weekly.

**THE ROCHESTER SCHOOL OF OPTOMETRY is a thorough and practical optical school, if interested write for outline of course. 14 Triangle Bldg., Rochester, N. Y.**

GOOD LOCATION in first class Wisconsin town; population, 8,000; old established business; stock and fixtures can be bought cheap. Address L. J. Rusk, Attorney, Chippewa Falls, Wis.

JEWELRY FACTORY for sale; dies, cutters, rolls, high pressure blower and other machinery; will be sold separately if desired; very cheap. Apply "Box 3853," care Jewelers' Circular-Weekly.

FOR SALE, a good paying jewelry business in town of 3,500; best location in town; a chance for anyone wanting to come west to step into a good business; stock and fixtures invoice about $4,000; will reduce or give time. G. B. Jenison, Blaine, Wash.

**I BUY stocks of loose or mounted diamonds and jewelry for spot cash to any amount; confidential. Morris Gincig, Room 504, 68 William St., New York.**

FOR SALE; average monthly profits for sales and work, $157.47; neat store; best stand in city of 6,000; rent, $15; very healthy, mild climate; had auction; stock, $400; tools, $100; fixtures, $700; can reduce stock and fixtures to about $800; established three years; new man who will cater can do twice the business; now is your opportunity; the Fall trade will soon be on; first man with cash gets it; I am quitting jewelry business. Edward Smering, Chester, S. C.

**QUICK ACTION by corresponding with us; we buy your entire stock; or send us your surplus stock of watches and diamonds; we originated this method and have twenty years of quick action and good service to our credit. Joseph Brown & Co., 176-178-180 E. Madison St., Chicago, Ill.**

## For Sale.

JEWELER'S MACHINERY, new and second hand; foot and power presses; hand rollers; stock and circular shears. Eugene Sheffler, 207 Centre St., New York.

## To Let.

DESK ROOM, or part of office to let. **Room 58,** 3 Maiden Lane, New York.

## Miscellaneous.

AN UP-TO-DATE and experienced silverware designer desires work in spare time. Address "Silver D., 3944," care Jewelers' Circular-Weekly.

## SPECIAL NOTICE.

**Victor Dakin, who was in my employ and had an interest in my business is no longer with me. The business is conducted entirely by myself.**

MARY E. LIGGINS,
1209 N. 11 St., Philadelphia, Pa.

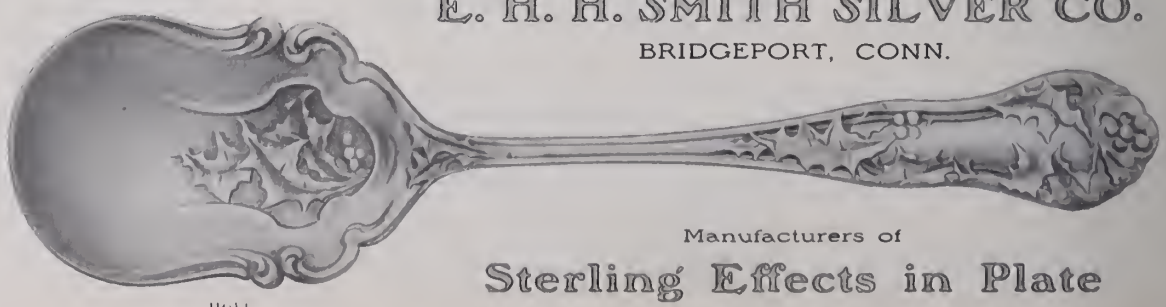
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BRIDGEPORT, CONN.



Manufacturers of

Sterling Effects in Plate

### Trade in Fish Scales Used in the Manufacture of Imitation Pearls.

REPORTS from St Petersburg, Russia, say the discovery of a method for preserving the brilliancy of fish scales has led to their export from Rostov-on-Don for several years. The scales are used for the making of artificial pearls and similar articles. The trade is growing and several Russian cities have begun to export.

The fish that yield these scales are very small. It is said that 72 pounds of fish will yield 14 ounces of scales, which are powdered with some preservative, packed in 1-pound tins, hermetically sealed, and sent by parcels post to Berlin, Stettin and Paris.

### Artistic Novelties in Domestic Clocks.

CLOCKS in new and artistic cases, in the Empire, cabinet and other styles, are shown in unusual variety at the salesrooms of the Seth Thomas Clock Co., 51 Maiden Lane, New York. The Fall catalogue just sent out has three times as many new designs as in any similar book issued by the company at this time of the year, the assortment being supplementary to those mentioned in the regular Spring catalogue. The manufacturers have introduced numerous ornamental effects in art noveau and classical forms. In elaborating this side of the work to a greater extent than ever before, the company is clearly inviting some of the trade which now goes abroad, and the result of this effort will be watched with interest, as well as a degree of confidence, based on the previous success of this concern in whatever it has undertaken. There is a wide variety in sets, comprising clocks with vases, candelabra and side ornaments. The figures are artistically posed and modeled, representing mythological and romantic subjects. One of the clocks, which promises to meet with much favor, is surmounted by a head of a maiden in old-fashioned bonnet tied under the chin. Full-length figures of maids in various poses are used, one resting her head reflectively above the clock, another gazing beyond the hours to the butterflies on a climbing vine, the third supporting the dial on her shoulders, and there are also various other conceits. In the dials themselves some novel effects are introduced. In the cabinet clocks are new patterns in mahogany and inlaid marqueterie have been added to those previously shown by the company. Many rich-looking patterns in Empire clocks are shown, including Syrian bronzes and gold-plated cases. There are about 20 styles in the new line denominated, "metal novelties," these cases being substantially plated and overlaid with transparent lacquer. An assortment of moderate-priced clocks in adamantine finish with metallic ornaments is also offered. The catalogue gives to the trade the particulars as to the height, weight, style of finish and details as to the movements, bell and gongs, so that the jeweler may see at a glance exactly what is offered, and may make his selections to advantage.

J. B. O. Fowler, Dalton, Ga., is now located in his new territory in Chattanooga, Tenn.





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# WOLFSHEIM & SACHS

**40 MAIDEN LANE,**

**Factory, 10 Gold St.** **Telephone, 3518 John.** **NEW YORK.**

## Novelties that are Ready Sellers.



362

We also have added Sterling Silver Mesh Bags (which are in great demand). Toilet Ware, and other novelties, to our line.

Always something new.



12

It is time now to place your Fall order, but before doing so, it will pay you to see our hollow-ware line. Tea Strainers, Napkin Rings, Child's Cups, Loving Cups, Etc., most artistic and attractive in design.



358

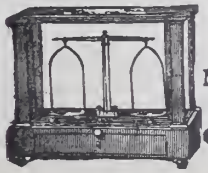
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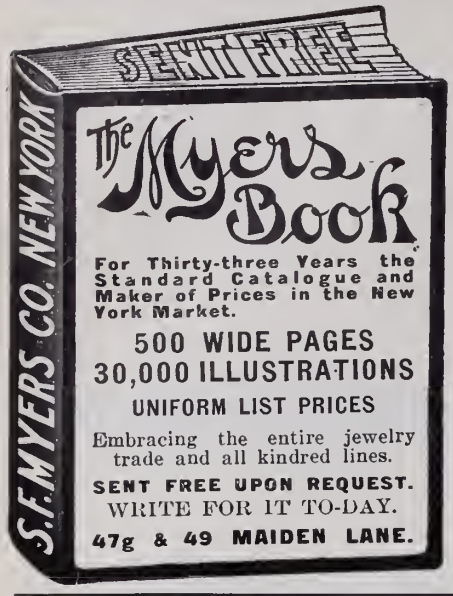
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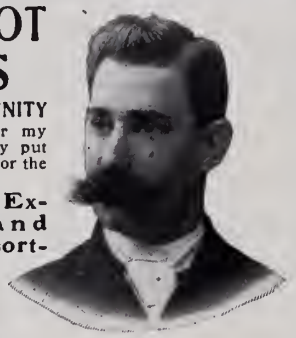

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For Ear Buttons, Scarf Pins, etc.



A GLANCE at the illustrations will show that this device consists of an arrangement of two small discs. It holds firmly on perfectly smooth wire. Adjusted by simply pushing on the wire; removed by inserting finger and thumb nail between discs and pulling. Made in 18K., 14K., and 10K.; also in 14K. Rolled Plate; and in Sterling Silver and Aluminum. Small in size but great in utility.

C. Irving Washburn,
12-16 John St., New York.

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Pat. U.S. and Canada.

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.





A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN AND UNITED STATES PATENTS THAT HAVE EXPIRED.

## UNITED STATES PATENTS.

NOTE.—Owing to a delay at the Patent Office at Washington, D. C., it was impossible to obtain the drawings and claims of patents issued Sept. 12 in time for publication in this issue of THE CIRCULAR-WEEKLY.—EDITOR.

ISSUE OF SEPT. 5, 1905. (CONTINUED)

**798,749.** COVERED PEN, PENCIL, ETC. ALBERT E. ROSE, Brooklyn, N. Y. Filed Dec. 16, 1904. Serial No. 237,050.

As a new article of manufacture, an article of



the class described over which is fitted a length of a tube of woven or knitted textile fabric, said tube being of substantially the same diameter as that of the article.

**798,879.** HINGE. OWEN CORRIGAN, Attleboro Falls, Mass. Filed May 26, 1905. Serial No. 262,387.

A hinge of the type described comprising a pair



of members each consisting of a body portion and a projecting ear, one of said ears being hollow for the reception of the other, and a pintle pivotally connecting the hinge members.

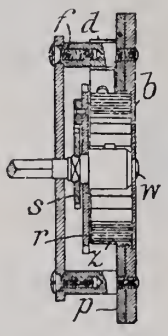
## BRITISH PATENTS.

ISSUE OF AUG. 30, 1905.

(ABRIDGMENTS OF SPECIFICATIONS, 1904, FROM *The Illustrated Official Journal.*)

**10,348.** CLOCKS AND WATCHES. F. FALLER, Gutenbach-Schwarzwald, Germany. May 5.

*Framework; Mainsprings.*—The mainspring *z*, having the outer end *d* looped on a post *f*, is




coiled within a hole in the pillar plate *p*, the arbor *w* being pivoted in a bridge *b*.

*Barrel Ratchets.*—The ratchet-wheel *s*, riveted on a squared part of the arbor, holds the first wheel *r* on a neck of the same.

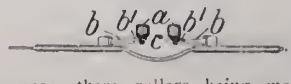
**10,357.** EYEGLASSES. L. COURLANDER, Croydon, Surrey. May 5.

Pince-nez are provided with small rollers to

FIG. 1.

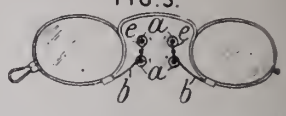



FIG. 2.




grip the nose, these rollers being mounted on small spindles to rotate as the glasses are put on. Rotation in the opposite direction is prevented by ratchet-wheels and spring detents. The rollers are made of india rubber, cork, or other non-slipping material. Figs. 1 and 2 show each roller

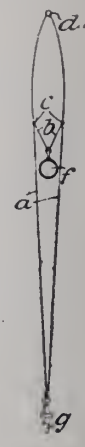
FIG. 5.




*a* mounted on a spring *b*, a portion *b'* of which acts as a detent to the ratchet-wheel *c*. Fig. 5 shows two pairs of rollers *a* carried by arms pivoted to the springs *b*.

**10,585.** NECKLACES; CHAINS. J. H. ELLIOTT, Cathays, Cardiff, Glamorgan, Wales. May 9.

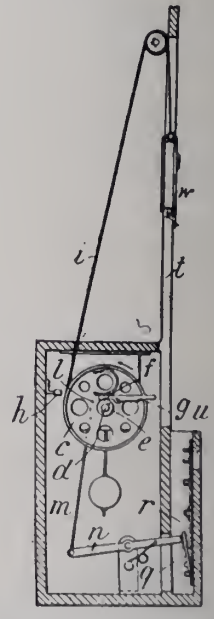
The necklet watch chain or muff chain *a* is fastened at the top by the spring split-ring *d* and is provided, a short way from the top, with the rings *c*, to which are attached the short chains *b* for carrying a pendant *f*. The watch or muff is attached to the hook *g*. According to the pro-




visional specification, the chains *b* may carry a watch, muff, purse, or other article.

**10,739.** CLOCKS. H. V. KNIGHT, Mitcheldean, Gloucestershire. May 10.

*Chronoscopes; Clock Cases; Clocks With Moving Figures; Motionwork; Dials.*—A figure or weight *w* sliding up and down a slot *t* indicates the min-




utes on a vertical scale, the hour divisions being seen on a disk *r* through the perforation *u*. The figure is connected by a cord *i* to a drum *c* loose on the arbor *d* of the center pinion. A wheel *l* is fixed to the drum and, by a cord *m* and pivoted lever *n*, operates a push-piece *q*. A detent *g* fixed to the drum *c* is kept by a spring in contact with a stop *f* on a wheel *e* coupled to the arbor *d*, and, as the drum moves with the great wheel through one revolution in the direction of

...rrow, the figure *w* moves up to the top of ...cale. The detent *g* then strikes against the ...*h* and is set free with the drum to turn in the ...ite direction as the figure falls by its weight, the stop *f* again engages the detent *g*. The ...piece *a* is at the same time forced against one ...e pins on the hour disk *r*, pushing the disk ...gh one-twelfth of a revolution.

*...plete specifications accepted Aug.* 23, 1905.

1904.

**...80** and **19,082.** UMBRELLAS AND CANES. REVEL.

**...75.** BROOCH FASTENER. JEFFERY.

**...90.** CANDLE-HOLDER. HEPBURN & HEPBURN

1905.

**...2.** UMBRELLAS AND CANES. MITCHELL.

**...9.** AUTOMATIC CALENDAR. BALLANTYNE.

**...78.** UMBRELLA. BREMSHEY.

**...21.** LANTERN PINION. HORN.

**...13.** PURSE. PREUSS.

*...pplications filed Aug.* 14 *to Aug.* 19, 1905.

**...63.** TIME RECORDER. L. W. GREAVES, 173 Fleet St., London.

**...81.** PROTECTOR FOR PIN-POINTS. J. J. ENGLISH, 46 Lincoln's Inn Fields, London.

**...04.** STUDS. WILLIAM MILLER, 65 Chancery Lane, London.

**...10.** MATCH BOX. JOSEPH YARDLEY, 5 Corporation St., Birmingham.

**...11.** CARD CASE. JOSEPH YARDLEY, 5 Corporation St., Birmingham.

**...36.** CIGAR CASE. M. P. KIPPING, 322 High Holborn, London. Complete specification.

**...73.** EYEGLASSES. THOMAS SRAWLEY, 15 Water St., Liverpool.

**...85.** WATCH STAND. MAX KOLLER, 100 Wellington St., Glasgow. Complete specification.

**...87.** MATCH OR CIGARETTE BOX. WILLIAM WINSTANLEY-MOUNSEY, 139 Dale St., Liverpool. Complete specification.

**16,739.** MATCH BOX. W. J. TURNER, 84 Denton Road, Stroud Green, London.

**16,754.** BRACELET FASTENING. THOMAS WILCOX, 111 Spencer St., Birmingham.

**16,768.** VEIL FASTENER. ELEANOR MANN, 52 Chancery Lane, London.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued Sept.* 11, 1888.

**389,194.** OPERA-GLASS HOLDER. A. W. BUCHBINDER, Jr., Detroit, Mich.

**389,242.** CALENDAR. W. B. FOWLE, Newton, Mass.

**389,252.** BUCKLE. SIMON SCHEVER, New York.

**389,317.** SCARF-HOLDER. T. N. MYRICK, Brooklyn, N. Y.

**389,446.** INLAID JEWELRY. MATYAS CZINER and RUDOLF BRETTNER, New York.

**389,527.** PENHOLDER. F. B. POUPART, New Orleans, La.

*Design issued Sept.* 8, 1891, *for* 14 *years.*

**24,030.** BUTTON. LEO PRANGE, Brooklyn, N. Y.

*Design issued Sept.* 13, 1898, *for* 7 *years.*

**29,324.** SPOON HANDLE. W. A. JAMESON, Niagara Falls, N. Y.

*Designs issued March* 11, 1902, *for* 3½ *years.*

**35,196, 35,197** and **35,198.** CLOCK-CASES. L. V. ARONSON, Newark, N. J.

The J. M. Cannon Mercantile Co., El Paso, Tex., has just completed the remodeling of its quarters in the Gem building, on El Paso St.





**A Press and They're On!**
**A Press and They're Off!**

The most practical Eye-Glass holder in existence—the double-pin attachment keeps it from turning sideways. No points or rough edges to tear the lining of the coat. Prevents loss or damage.

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34 Yonge St., Toronto, Ont.

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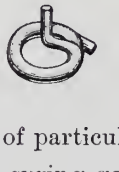



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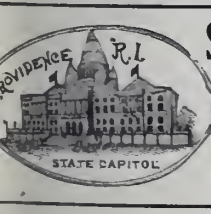
**ROLLED GOLD PLATE**
**SEAMLESS WIRE AND TUBING**
**DUNBAR, LEACH, GARNER CO.,**
**MANUFACTURERS,**
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made of particularly hard spring gold, are among our specialties.

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**SOUVENIR SPOONS.** Bowls Engraved for $4.00 per dozen.



1 dozen Teas, gilded and engraved, $10.60.

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IF in New York and you want only a door fixed, 'phone me, and a good man will do the work at the right price.

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NEW EFFECTS IN UNIQUE GEMS,
CUT EN'CABOCHON, CARBUNCLE AND OTHER INGENIOUS MODIFICATIONS, NOTABLE EXAMPLES OF WHICH ARE PRODUCED IN AMAZON-STONE, TOURMALINE, THOMSONITE, BERYLS, JASPERS, MALACHITE, (ROSE AND GREEN), NON-FADING ROSE QUARTZ.
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Carry in New York a full line of

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**100 William St., New York.**




**EVERY REPAIRER** should have a copy of "THE JEWELRY REPAIRER'S HAND BOOK." The Jewelers' Circular Publishing Co. Price, 75 cents

## Original Design for a Tiara.

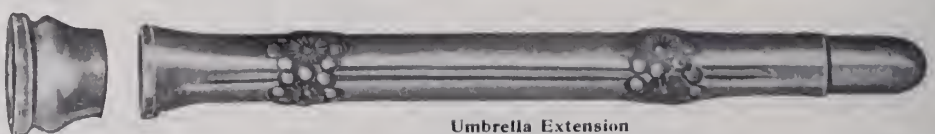
THROUGH the courtesy of H. Pollard, Philadelphia, THE CIRCULAR-WEEKLY is enabled to present to its readers this week an original design for a diamond tiara in feather effect. The tiara is formed of feather scrolls and on the main rib at intervals has springs hung in gold boxes in a way that causes the feathers to spring back and forth with a slight motion. This idea, as well as the entire outline of the design, is wholly original, and will no doubt produce a rather pleasing effect. Under the top lobe, extending from the center of the tiara, is a spray, which is made so that it can be separated from the rest of the piece and used with a combination joint stem and catch.



FEATHERWORK TIARA DESIGNED BY H. POLLARD.

Mr. Pollard, the originator of the above is a designer at 101 Chestnut St., Philadelphia, Pa. Before starting in business he served seven years at practical work in the jewelry trade, two years with John Lehman, and five years with Paul H. Rosenthal.


Tip Cup


Umbrella Extension



Tip Cup, Extension and Tie Clasp made in Gold and Sterling Silver to match the Handle.


Tie Clasp

**Mr. Jeweler:**

See that the umbrellas you buy this fall have the new Braitsch Specialties, "Tip Cups," "Tie Clasps" and "Umbrella Extensions," illustrated herewith. They are the latest and best accessories now on the market. If your umbrella maker cannot supply you, write us. Our trade-mark, "W. J. B. & Co.," on all our goods.

Established 1887.

**W. J. BRAITSCH & CO., 396-8 Broadway, New York.**

## National Law Popular.

### Jewelers in All Sections Favor Measure Against False Marking of Gold and Silver.

In a recent issue, the Toledo *Courier-Journal*, recognized as the society paper of Toledo, devoted practically an entire column in calling attention to the movement begun by THE CIRCULAR-WEEKLY to secure national legislation covering the improper marking of gold and silver articles. Aside from printing a large portion of the proposed law, as outlined by THE CIRCULAR-WEEKLY, the article contained the following introduction:

"Toledo jewelers are shortly to be asked to lend their assistance in securing the passage of a national law which will forbid interstate commerce in gold and silver improperly marked. The act would also prevent the bringing into the United States and the carrying from one State, Territory, district or possession of the United States into any other State, Territory, district or possession of the United States, of articles constructed in whole or in part of gold or silver or an alloy of either of said metals, which articles are spuriously marked or stamped in respect to the fineness of the gold or silver or alloy.

"Toledo jewelers who were questioned by the *Courier-Journal* yesterday are highly in favor of the proposed law, and will do all in their power to secure its passage. There have been several efforts to secure the passage of some such law, but previous efforts have not been properly handled and they have ended in failure, although some States now have some such laws. The present attempt is being pushed by THE JEWELERS' CIRCULAR-WEEKLY, one of the largest publications of the kind in the country, and it is lining up jewelers in all parts of the United States to assist in every way possible.

"While it is stated that the law will work harm to some of the dealers in the cheaper grades of jewelry, it will be a benefit to the public at large. It will require all articles to be properly marked and, for example, it will not be possible to stamp 'sterling' on a piece of metal which has no more silver about it than possibly a thin plating. Similar laws are in effect in the majority of the countries in Europe and it is strictly enforced there. All articles of jewelry going through government mails are receiving the proper stamp.

COMMENTS FROM NEW HAVEN.

NEW HAVEN, Conn., Sept. 14.—The general opinion among the leading jewelry houses in New Haven is strongly favorable to the proposed law. It was the prevalent feeling among those interviewed that it was a matter for national control and that the movement placing the interstate trade under Federal law was a decided step in advance. Some of the opinions gathered from the most prominent members of the trade in this city are in substance as follows:

Gen. George H. Ford, president of the Ford Co.: "I have not carefully read the draft of the proposed law, but I am in favor of any legislation that will protect the honest bank president and punish the dishonest one. I am in favor of any law that refers to gold and silver that will protect the honest dealer and will punish the offender. There is no reason why a national law should not cover counterfeits in gold and silver to protect the honest dealer, and punish the counterfeiter the same as the offender who distributes spurious bills and spurious coin as genuine."

C. S. Monson, Jr., of C. S. Monson, Jr., & Co.: "Certainly we are in favor of it. Do you expect to find any jeweler who is not? It is a good measure and a step in the right direction. It has our hearty support."

John Gunde, of Wells & Gunde: "I think it is a good measure and that it should be enacted. The National Government should take charge of such matters. State action is not sufficient. I am heartily in support of the movement."

Mr. Silverthau, of Silverthau & Sons: "We think it is a good thing and have no objection to the use of our name in support of the movement."

J. H. G. Durant: "We have a State law here in Connecticut which protects us, but I am heartily in favor of a national law as an aid to honest business. This proposed law is a matter of honest business and therefore has our hearty support."

John B. Kirby, of S. H. Kirby & Son: "It is a good thing and ought to be pushed. We are in favor of the movement."

Samuel Fox, of Glauskin & Fox: "That is what we want them to do. I am in favor of the movement."

LETTERS FROM SUBSCRIBERS.

KANSAS CITY, MO., Sept. 4, 1905.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Your Kansas City representative has brought to our attention your very commendable efforts to secure the passage of a bill through our National Congress at Washington, D. C., to forbid the interstate commerce on articles in gold and silver spuriously marked. We heartily indorse your course and feel that honest competition and higher business ethics will have secured another victory. If there is anything further that we can do to aid you in this matter, kindly command us.

Yours truly,

EDWARDS & SLOANE JEWELRY CO.,
By N. R. F.

COLUMBUS, O., July 27, 1905.

*Editor of* THE JEWELERS' CIRCULAR WEEKLY:

We heartily recommend the passage of the bill to forbid interstate commerce in gold and silver improperly marked. In our estimation it is a necessity to protect the legitimate dealer as well as the public in general. Very truly,

GOODMAN BROS.

ROCHESTER, N. Y., Aug. 5, 1905.

*Editor of* THE JEWELERS' CIRCULAR WEEKLY:

It was with much pleasure and interest that I read in a recent issue of THE CIRCULAR-WEEKLY the bill forbidding interstate commerce in gold and silverware spuriously marked, which THE CIRCULAR WEEKLY proposes to introduce into Congress. I have always believed in the solidarity and equality of commercial as well as other laws, which are important for the welfare of society, for the whole United States. State rights seem to me as a relic of semi-civilized countries. The standard of value of currency in which the intrinsic value is based upon the metal is uniform all over the country, and there is no reason why the fineness of the finished product in gold and silverware should not be worth as much to the citizen of one State as to a citizen of another. I certainly approve of the bill and hope that THE CIRCULAR-WEEKLY will succeed in introducing it into Congress. Yours truly, PHILIP PRESENT.

FURTHER EXPRESSIONS FROM TORONTO, ONT.

Edmond Scheuer: "I am strongly in favor of the proposed law. It ought to be made more drastic if possible. It should be made a misdemeanor to fraudulently stamp any goods. Owing to the effectiveness of our Canadian law such practices are of infrequent occurrence here. I feel sure that the trade generally will favor the legislation promoted by THE CIRCULAR-WEEKLY."

F. T. Proctor: "The question is not one which affects the legitimate trade to any extent. It is the public who are more particularly interested and they ought to be protected against frauds of the character indicated in the bill. So far as I can see I think the proposed measure is a step in the right direction and would like to see it become law."

APPROVAL FROM LOUISVILLE, KY.

Geo. W. Wolf, of Geo. Wolf & Co.: "It would save the retail merchant a great deal of trouble and annoyance."

Benj. Rogers, of Rogers & Krull: "I think every article should assay just what it is marked, the fair minded man will never complain; it will only be the rascal who is hurt by a such a bill."

---

Charles J. Maigenheimer, Jordan, Minn., died recently as the result of a self-inflicted bullet wound. Mr. Maigenheimer had been ill for some time and suffered from dementia which led to a fear that enemies were pursuing him. He kept a revolver at hand to drive off intruders, and finally, in a fury at the attempt of an imaginary intruder to enter, he seized the revolver and fired a bullet into his head.




The W. J. Feeley Company

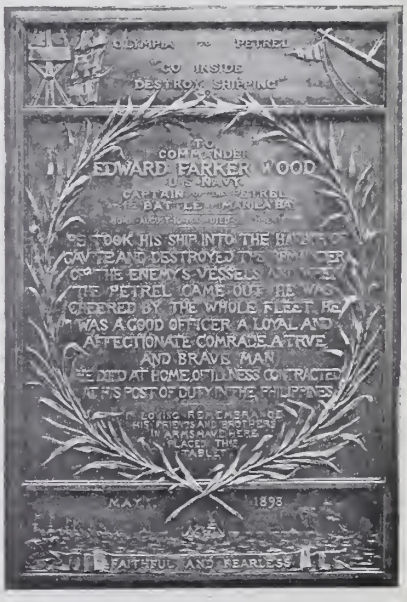
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# WALTHAM WATCHES—"TIMING THE TIME-BALL"



Every day the Time-Ball on the Western Union Building, opposite old St. Paul's, Broadway New York, is dropped at exactly 12 noon, recording Washington time.




## The Atmospheric Clock of der Bouvet.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from the *Revue Internationale de l'Horlogerie.*)

In a clock which der Valentine Bouvet has constructed about a year ago, a motive power is used, which is produced by the changes in the temperature of the atmosphere. This clock belongs to a class

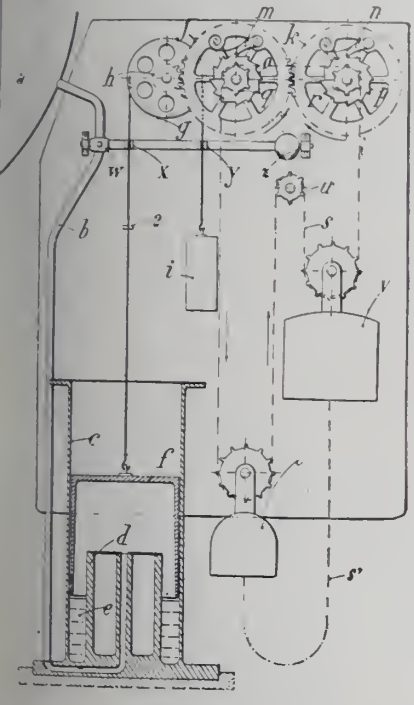



FIG. 1.

which might be named "pseudo perpetual." Of these, we will mention in particular one to which Moulucla refers, in his edition of "L'Ozanam Mathematical Recreations." This is a pendulum clock, located in the Painters' Academy of Paris, which does not require to be re-wound, and whose ingenious inventor has used the changes in the atmospheric air pressure for the purpose. The clock of the Painters' Academy of Paris is, therefore, the parent of Bouvet's clock.

With this introduction, we will explain the construction of the present clock, in accordance with the description and design of Mr. Bouvet's patent: a is a closed air receiver, which may be located at any distance from the clock with which it is connected by a tube b, which is fitted with a faucet w, by means of which it may be opened or closed as required, and which tube has its lower end under a cylindrical bell-shaped plunger. This plunger leads into another cylinder c, which incloses in its lower interior a liquid, intended to prevent the communication of the inner air with the motor air. According as the temperature is raised or lowered, the air in the receiver is expanded or contracted, and the plunger, f, rises or descends in its turn, causing the wheel, g, and the connecting pinion, h, to revolve in either the one or the other direction. This pinion is geared in a wheel, j, which is geared in a

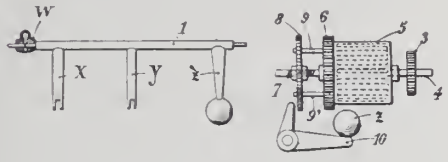



FIG. 2.

similar wheel, k. Each one of these two wheels carries clicks, m and n, each of which rests upon the teeth of one of two ratchet wheels, o and p. The inclining teeth of these two ratchet wheels incline in the same direction, and each one is attached to a pinion, q and r, over which passes the chain s s', carrying the weight, v, and the counterweight, t. An examination of the illustration will make this clear.

When the air in the receiver is caused to expand by the rising temperature, the plunger is lifted, and while its cord of suspension is made rigid by the counterweight, the wheel, g, and its pinion, h, are set in motion from left to right. In consequence, the wheel j, turns from right to left, and its click, m, drives the ratchet wheel, o, with pinion, q, in the same direction, from right to left, by means of which the weight of v is raised. The movement of the wheel, k, does not prevent the rising of the weight, v, because this motion is in the opposite direction of the wheel, j, from left to right, and the click, n, slips only on the ratchet wheel, p, which is carried along by the pressure of the chain.

When, on the other hand, the temperature falls, the air contracts and the plunger, f, descends. In this case, the wheel, h, turns from right to left, causing the wheel, j, to turn from left to right and k from right to left. It is the click, n, of k, which propels the ratchet wheel, p, and its pinion, r, from right to left, while the ratchet, o, from j, is carried forward by the chain, allowing a click, m,, to slip over its teeth. The weight, v, rises in the same manner as in the preceding case.

As it is necessary to prevent the weight from being wound too high, which would cause the chain to jump over the pinion, u, this system requires the faucet, m, which, when open, permits the air to pass out without acting on the plunger, f. This faucet begins its action as soon as the weight has reached its greatest height, in which case the ball at the end of the lever, z, is raised. The weight, when it redescends, will close the faucet mechanically.

If, in the same way, the plunger, f, rises or falls too much, it acts in the same manner on the faucet, by means of a lifting stud, 2, by the counterweight, i, on the lever, y. The closing of the faucet will be effected by opposite temperature changes.

Fig. 2 represents the application of the Bouvet system to a movement with the mainspring. Here it is pinion 3 which, by means of the ratchet wheels p and o (moving in the same direction), receives the same motion, which is caused by the plunger, f, and which, in this case, sets up the mainspring in barrel 5, the one end of which is attached to the arbor, 4. To prevent the over-winding of the spring, the toothed part, 6, of the barrel is fitted with two pins, 9 9', which enter holes in disk, 8, which can move backward and forward on a screw thread, 7, on the axis, 4. As soon as the spring is completely wound, this disk operates the lever, 10, which, in lifting, z, causes the opening of the faucet, w, and the stoppage of the action of the motor force.

This atmospheric clock is very ingenious, but it has these objections: Its exterior air receiver requires too much room when being placed in ordinary dwellings, and, in addition, its installation will be rather expensive.

## More About Escapements of Clocks and Watches.

(Translated for The Jewelers' Circular-Weekly from the *Almanach de l'Horlogerie.*)

PART II.*

THE dead beat escapement for clocks was invented by Graham, the celebrated English horologist, who afterward transformed the mechanism and adapted it to watches, giving to the latter a cylindrical form, and so reducing it as to embrace only a single tooth of the 'scape wheel. This ar-

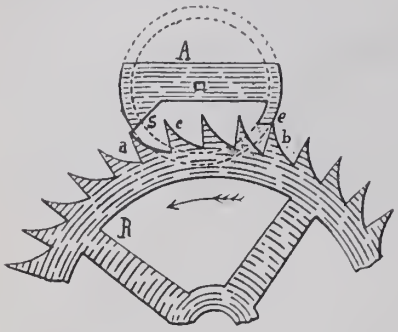



FIG. 1.

rangement then took the name of the cylinder escapement.

If the different half-dead escapements that we have previously described and represented by exact drawings are considered, the remark cannot be avoided that the dead beat escapement had been already half invented. If we examine Fig. 1, representing one of the half-dead escapements in which there is no recoil except on one of the pallets, it will be seen that the form of the lever is similar to the one we have before

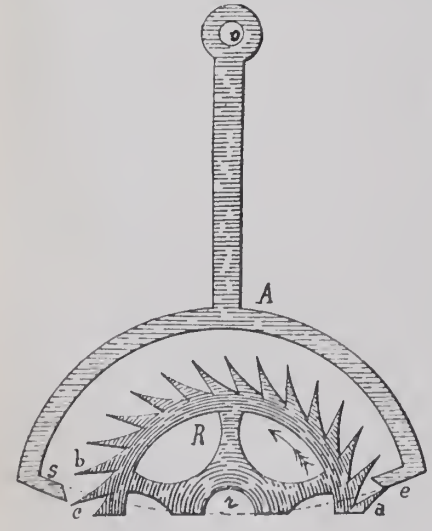



FIG. 2.

described, except that the tooth *b* is arrested at *c* against a locking case drawn from the center of the lever A. On this side the tooth is locked without recoil, and in order to obtain the same result on the other pallet, it would be sufficient to cut the lever at *s*, following the inside circle traced to dotted line. Thus, an escapement would be secured in which the teeth would undergo no recoil during the supplementary vibration, on either of the pallets.

In our view this dead-beat escapement must have been invented before the half-dead escapement, and it will be perceived that the results are not as good as with the recoil escapement. Constructed somewhat at hazard, as recoil escapements were established without much concern as to dimensions, the weight of the pendulum, the extent of the oscillations, etc., the dead-beat escapement was regarded as inferior. It lacked the power of correcting the variations of the motive force, and it was found under these conditions that a moderate recoil was preferable. This led to restoring the recoil on one of the pallets.

It was about 1695 that Graham, by means of intelligent experiments, taking account of the locking faces, the relations of the pallets, the height of the impulse planes, and the length and weight of the pendulum, succeeded in demonstrating that the anchor dead-beat escapement was capable of giving to the rate of a clock a regularity unknown at that time.

Fig. 2 represents a Graham anchor escapement. The two locking faces, *c*, *s*, against which the teeth of the wheel are

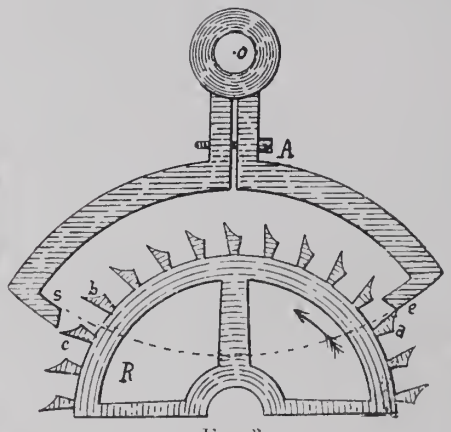



FIG. 3.

arrested, are concentric with the pivoting point of the lever; there is therefore no recoil during the locking.

It will be seen that these lockings were traced according to circle, *s*, *r*, *e*, passing through the center of the 'scape wheel; they were afterward arranged tangentially, the points or lines from the center of the lever being tangent to the circumference of the wheel (Fig. 3). Traced in this way, the anchor had two unequal arms. They were rendered equal by limiting the impulse planes by two circles described from the pivoting center of the lever.

In this new construction, Fig. 4, the tangential points are between the two circumferences—that is, in the middle of the lifting planes. The last three figures show that the two pieces constituting the Graham anchor escapement might be varied in form, their working remaining the same. We see in these three designs a tooth, *a*, locked on the entrance pallet *c*, the tooth *c* escaping from the exit pallet *s*; the locking arcs, *c*, *s*, are drawn from the pivoting point *o* of the lever. The teeth remain therefore immovable during the supplementary vibration and undergo no recoil. On the return of the vibration, the tooth *a* engages on the inclined plane and gives an impulse to the lever; it escapes, and the tooth *b* then becomes locked on the exit pallet *s*, producing an impulse in the opposite direction.

The number of teeth of the 'scape whe may vary, but are generally fixed at 3 The anchor may embrace between its palle a less or greater number of teeth. Th number ought, however, to bear a certa relation with the distance of the center The locking arcs are invariably drawn fro the pivoting center of the anchor Th width of the pallets is determined by t separation of the teeth of the wheel, a the inclination of the lifting planes is reg lated by the angle of vibration desired du ing the impulsion.

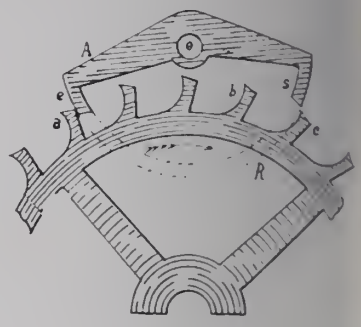



FIG. 4.

Aside from these three funda n points, the others are arbitrary. The chor may embrace any number of teet , a it may have any form. Figs. 2, 3 and 4 e hibit wheels with pointed teeth, work with pallets, of which the width is eq al half the space included between tw ten of teeth, less the necessary drop.

In large clocks the sharp teet f t brass wheels are worn rapidly; so, in e larged form has been adapted, making t bear a part of the impulse plane The capement represented in Fig 4 has its ing planes, half on the teeth of the w and half on the pallets of the anchor

In Fig. 5 we have an escapement draw on the principle of equidistant pallets—t is, having the middle of the incl d pla at equal distance from the cen r of

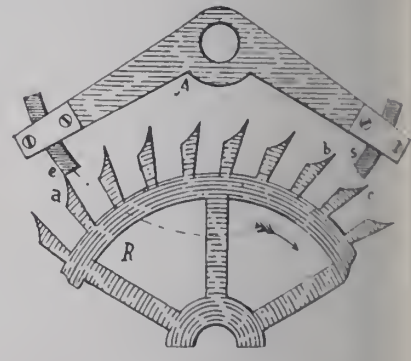



FIG. 5.

lever. The construction of this pa genious and practical. The mobility of two pallets on the two arms allow of taining without difficulty faultless wo This is a construction much appreciated our own day in the manufacture of che clocks.

Fig. 6 represents an escapement, in wh the pallets terminate in points, the impul planes being carried entirely by the teet the wheel. This arrangement, of which t general design is the same as in the pr ceding, is but little employed, because t

*Part I. was concluded June 29, 1904.




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extremity of the pallets is rapidly destroyed by the repeated impact of the teeth of the wheel.

The form represented in Fig. 7 is given simply to show certain varieties of construction that can be obtained, while observing the fundamental principles which we have explained. The attempt has been made, by giving a certain curve, concave or convex, to the lifting plane, to obtain a gain in the force of the impulsion, as well as a slighter impact on the lockings, but the experiments have not yielded a satisfactory result.

In Fig. 8 is delineated an escapement which has a lever with movable pallets like those seen in Fig. 5. Here, the form of the teeth is peculiar, the design being to obtain

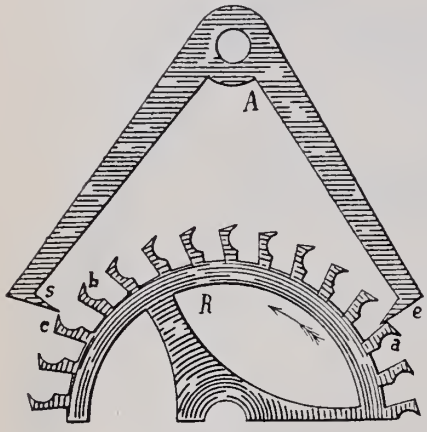



Fig. 6.

stronger and shorter teeth, if possible, while allowing to the pallets a space sufficient for penetration.

In Fig. 9 the pallets of the lever, also movable, are carried on two arms, of which one may regulate the separation with the aid of a differential screw B. This escapement was constructed by Vulliany, the able Swiss horologist.

The construction shown in Fig. 10 is the same as a recoil escapement which we have shown before. The teeth work with two pallets, *e, s,* are fixed vertically in the body of the lever A. The locking faces therefore consist of straight lines. A certain recoil is produced, which in ordinary clocks having a light pendulum can only have a good influence. The pallets are mounted on *boushons,* which may be turned at will for the regulation of the functions.

At first sight the mechanism seen in Fig. 11 gives a remainder of the cylinder escapement. The pallets consist of a cylindrical shell, cut at *e* and at *s,* and forming two lips, against which the teeth of the wheel work—teeth which carry the whole of the lifting planes. We have so far had in view

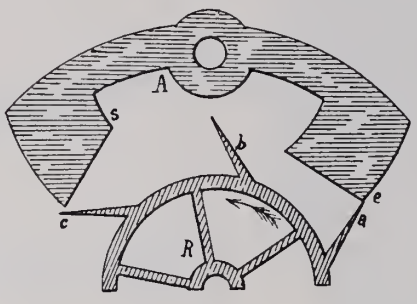



Fig. 7.

the Graham anchor escapement, with lockings traced from the center of the lever. Here, the escapement piece has been modified, so that it can be formed on the lathe. The working is still the same. A tooth *c* has escaped from the entrance pallet *e,* the tooth *a* has become locked on the exit pallet *s* and is ready to furnish an impulse on the return of the vibration. The lever em-

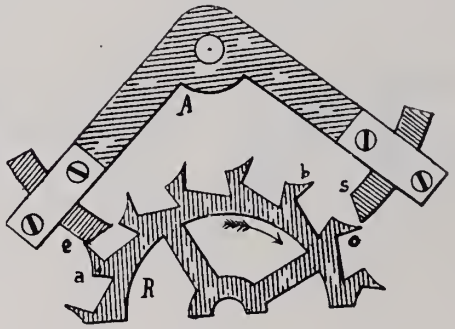



Fig. 8.

braces only three teeth; its pivoting center is necessarily very near the outer circumference of the wheel. It was necessary to cut the arbor V for the passage of the teeth.

This escapement was adapted by the horologist, H. Robert, to clocks giving the half second. Its author denominated it *"échappement identique,"* by which he probably meant "interchangeable," the levers being such as to be readily formed on the lathe under conditions of absolute exactness.

In all the escapements of which we have spoken the point on which the lever

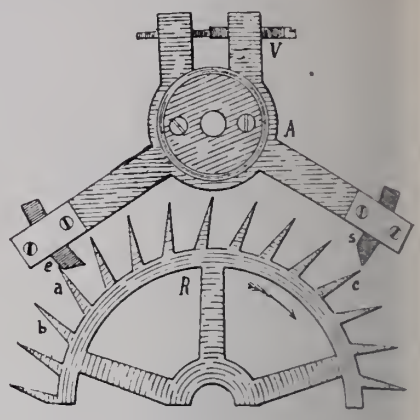



Fig. 9.

pivots is above that of the wheel, and the lever staff carries the fork which communicates the movement to the pendulum. In Fig. 12, in which the axis of the lever is below that of the wheel, the lever A and the pendulum P form but a single piece. About

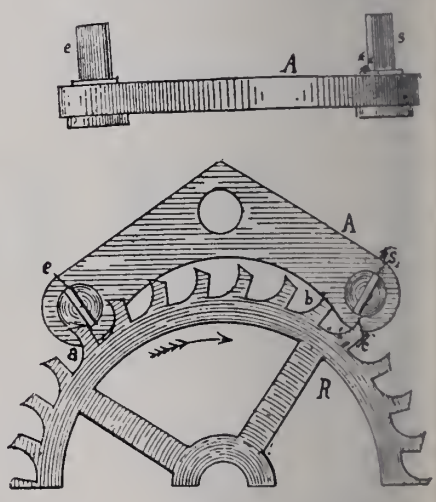
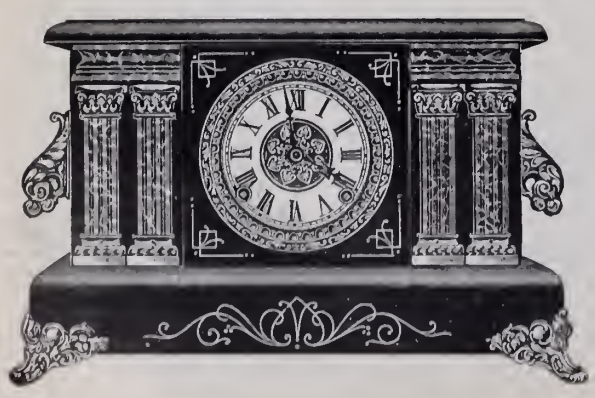



Fig. 10.

the year 1820, a class of clocks was constructed having a 'scape wheel of cardboard and a lever of horn whose arrangement was that represented in Fig. 12.

Fig. 13 gives another escapement, in

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which the fork is omitted. The lever A is fixed directly at the upper extremity o the rod of the pendulum P, below the sus pension. This construction is due to Winer It had already been attempted by Berthou and others. The advantages to be derive from the omission of he fork were les weight, avoidance of the influence of oil o the pivots of the fork, and concordance o the centers of movement of the pendulur and the lever.

*(To be continued.)*

## A Subscriber's Query Answered.

TARRYTOWN, N. Y., Sept. 13, 1905.

*Editor* THE JEWELERS' CIRCULAR-WEEKLY

Would you kindly give me some informa tion about the Black Forest clockmakers (1) When did they first become interested

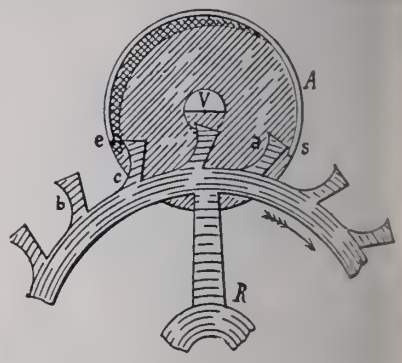



FIG. 11.

*(See page 94 for text.)*

in horology. (2) What effect had the in troduction of machinery upon this industry

C. D. L.

As is known, the Black Forest is one o the centers of clock and watch manufac turing in Germany. This industry has as sumed very great proportions.

It was in 1685 that the people of the Black Forest became interested in horology their wooden clocks, comparatively cheap for the period, soon acquired renown The demand for a long period was domestic bringing comparative pecuniary ease to those engaged in it, but at the commencement o the 19th century machines made their ap pearance. The shop gradually became the working place of the trade, and was able to produce merchandise more regularly and at lower prices. It was not, however, until 1870 that the small producers had to give place to the large factories. This radical change was due particularly to the introduction of American machines.

It was the Junghans factory of Schramberg which first inaugurated the new processes of production. This establishment now has an output of 8,900 pieces per day and employs 2,500 artisans. Afterward came the Hamburg-Amerikanische Uhrenfabrik of Schramberg, which now makes daily 300 or 400 timepieces.

This industry has been especially devel-

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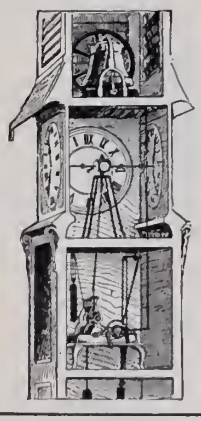


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| PENDULUMS (Weight) for Offices, Schools and Railroad Stations. | LEVER CLOCKS - 8 DAY - THE BEST | | |
|---|---|---|---|
| | STRIKING SHIP'S BELL CLOCKS AND AUTO CLOCKS | Ship's Bell and Hour and Half Hour Striking Clocks in Finely Finished Cases and Bases for use on Mantels, etc., etc. | MARINE ENGINE ROOM AND NON-MAGNETIC CLOCKS |


oped in the Wurtemberg section of Black Forest. In 1870 about 200,000 clo were annually made there, against four a a half millions or five millions at the pres day. The Baden region of the Black F est has not advanced so far. This contr is due to the perfected means employed

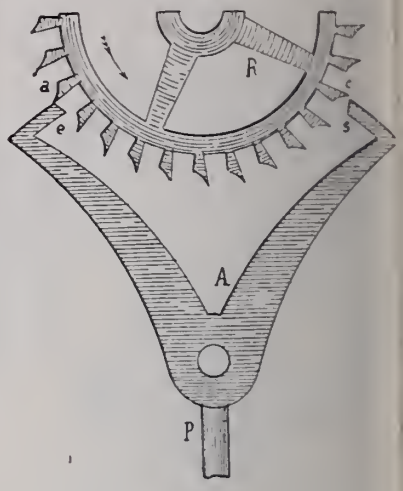



FIG. 12.
(*See page 94 for text*)

the Wurtemberg manufacturers, in wh they have not been imitated by their Bad competitors.

## Another Award to American Watch Manufacturers.

THE following letter received recently the American Waltham Watch C self-explanatory:

WASHINGTON, D. C., Sept. 13, 19
American Waltham Watch Co., Waltham, Mass
*My Dear Sirs*—It gives me pleasure to inf you that the exhibit of your industrial betterme work as installed and interpreted by the Amer

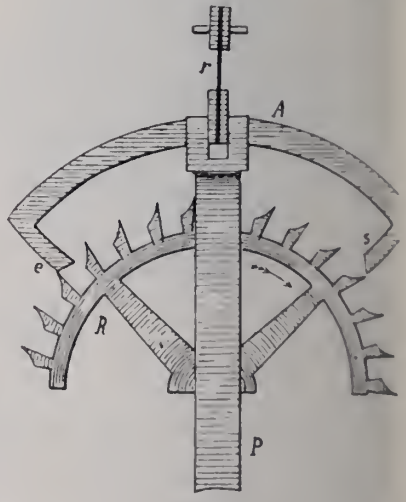



FIG. 13.
(*See page 94 for text*)

Institute of Social Service at the Internat Exposition of Liege, 1905, received the award of gold medal from the International Jury in Soci Economy. The diploma for this award is a panied by a medal, both of which will be sent y at the close of the Exposition. Respectfully,

(Signed) W. H. TOLMAN,
Director U. S. Section Social Econ my, Liege Exp n.

B. W. Carter, Carsonville, Ga., m recently, to Butler, in the same Stat

# SPECIAL RELATIONSHIP TO THE WATCH BUSINESS

THIS OFFICE holds a special relationship to the Watch Business, which is designed to be, and undoubtedly is, helpful alike to the manufacturer and to the Jewelry trade.

Though not engaged in the making of Watches, this house stands in such relations with all leading manufacturers as to be fully cognizant of all matters relating to supply. Though not a Jewelry establishment, this office is in intimate touch with the Trade and is alert and equipped for the prompt supply of the various requirements for watches.

"ALL LEADING AMERICAN WATCHES AND MOVEMENTS."

**J. W. FORSINGER,**

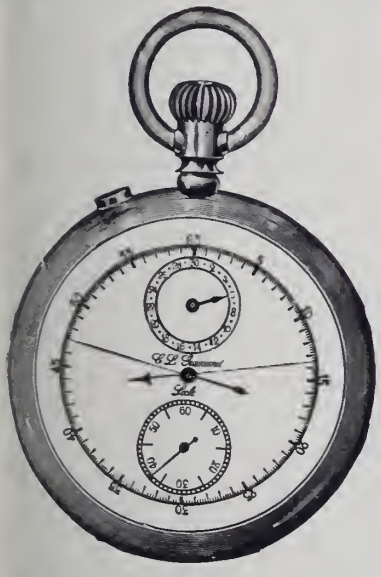
CHICAGO
103 STATE ST.

NEW YORK
2 MAIDEN LANE.

---

**inand's Reliable Split Timers and Split Chronograph Watches.**

**n Nickel, Gun Metal, Silver and Gold Filled Cases.**



**JULES RACINE & CO.,**
EXCLUSIVE IMPORTERS.

Chicago Office, 03 State Street.

New York Office, 37 Maiden Lane.

For Sale By All Jobbers.

---

# ALL TRENTON WATCHES

PENDANT SETTING.



16 size—15 Jewels.

**UNEQUALED IN VALUE FOR MODERATE PRICE.**



0 size—7 Jewels.

SEND FOR PRICE LIST OF COMPLETE LINE

MANUFACTURED AND GUARANTEED BY THE
TRENTON WATCH COMPANY,
TRENTON, N. J., U. S. A.

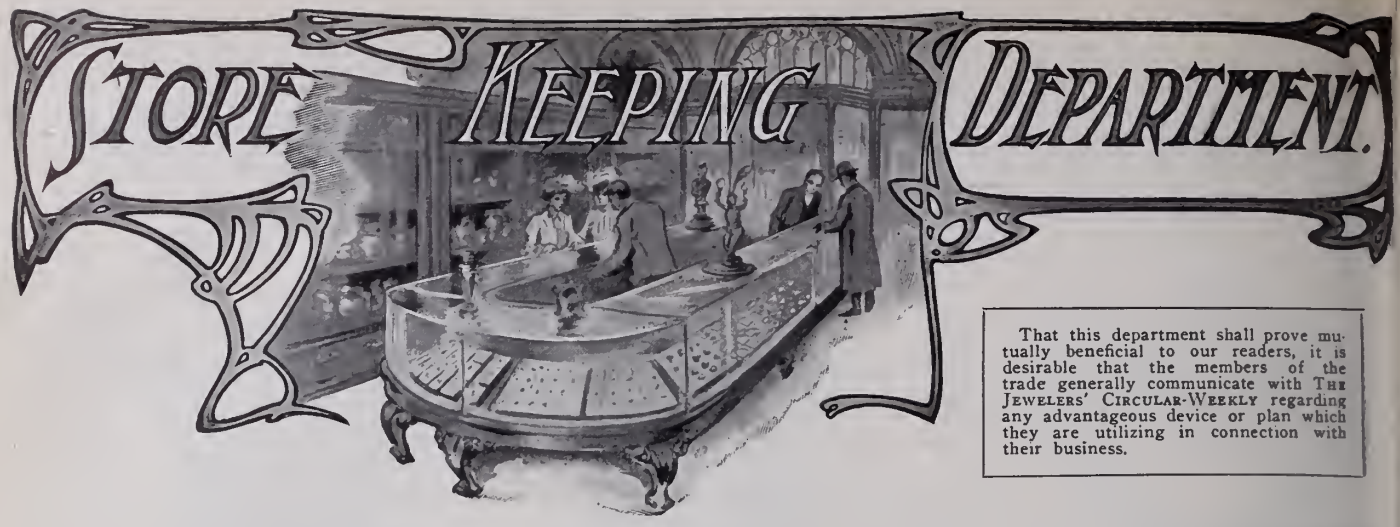
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# Watches Exclusively.

## W. T. Thompson,

9-11-13 Maiden Lane, New York.

Telephone, 685 Cortland.




That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

**PRIZE ESSAY COMPETITION, No. 16.**

**SUBJECT:**

## How and Under What Conditions Should Auction Sales be Conducted?

(*Continued from issue of Sept.* 13, 1905.)

MANY sales are conducted at which large quantities of cheap goods are bought or received on memorandum and distributed among the other goods, with the object of realizing as much as possible on the sale. I do not intend to say very much in connection with this matter as the majority of auctioneers are thoroughly posted on this subject. They make arrangements with the business man, who can decide for himself what he wishes to do. This may be all right when a business man retires from the jewelry business entirely, but I do not think it the proper way to conduct a sale under all conditions.

The conditions which warrant the conducting of an auction sale are various. (1) When the jeweler is retiring from business entirely; (2) when retiring from the jewelry business to enter another line of business; (3) when retiring from business owing to incompetency; (4) when retiring from business on account of old age; (5) when changing the business location from one town to another; (6) when changing the business location from one store-room to another.

The above-mentioned conditions, I think, are the only proper conditions under which auction sales should be conducted. The first four mentioned conditions are practically under the one heading of retiring from the jewelry business entirely, and the sales are conducted nearly in the same manner, namely, until the entire stock is disposed of.

The fifth and sixth conditions are quite different, as the business man intends to remain in the jewelry business, only changing his location, which gives him this chance of running an auction sale successfully, inasmuch as he is desirous of ridding himself of his old stock in order to make room for the fresh stock to be installed in his new place of business, where he intends to show to the public a better and more up-to-date line. The jeweler's motive in running a sale under these conditions is to dispose of old unsalable stock, keeping the best of the stock for his new place of business, thus giving himself a chance to use the capital obtained in this way for improving his establishment and buying new and up to-date stock. But great care must be exercised in running a sale of this kind lest one's future prospects be injured, for the majority of one's patrons may be very sensitive in this respect, and hence the sale must be conducted very honestly, so as not to give customers the slightest chance to think that they have been imposed upon.

One condition particularly under which I think an auction sale should not be conducted, and which in the majority of cases would do more harm than good to the jeweler's business, is the conducting of such a sale with the object of acquiring ready cash to meet some obligation or for any other similar purpose during a time when business is at a standstill and remaining at the same place of business. If the jeweler is at any time in a position of this kind there are hundreds of other ways and means of acquiring and meeting these obligations without injuring his future business in any way.

A special sale, properly conducted, with certain inducements, is sure to bring results. Compare the expense of running an auction sale at such a time, the amount of sales made and prices received and you will see that you can hold a special sale with far greater inducements and with better results, and you will not be running any risk whatever of doing harm to your future business.

An auction sale conducted systematically and under the proper conditions is sure to bring to the jeweler the desired results without being detrimental to his business. But no undertaking, no matter what it may be, will be wholly successful without combining system with the undertaking.

H. I. K.

[THE END.]

C. E. Marvin, Howell, Mich., has admitted a partner, and the firm style is now Marvin & Finley.

John Rosendahl, Mabel, Minn., recently purchased the stock of J. C. Hub & Co., Mapleton, Minn. Mr. Rosendahl will move to the latter place this month.

### A Nerve-racking Window Attraction.

THE visitor from Massachusetts points scornfully at an electric buzzer in the window of a New York shop, recently remarked a writer in the New York *Sun*.

"What a fiendish contrivance! How much trade do you suppose that thing draws in the course of a year? No wonder you New Yorkers are nervous, with such absolutely useless sounds added to the necessary noises of the city streets. We do better in the Bay State.

"In Springfield, the port I hail from, you will notice in many of the stores in Main St. a device for attracting the attention of passers-by to the stock displayed in the windows in a pleasing manner that is calculated to draw purchasers, not repel them as these window buzzers do.

"To the center of an electric fan long streamers of ribbon are fastened, sometimes all white, sometimes in tasteful combinations of colors. When the fan revolves these streamers float out over the goods in the window, fluttering in the swift current of air, and waving in graceful, ever changing hues. The effect is one of coolness; and stopping a moment to enjoy it on a hot day one is much more likely to feel drawn to enter and buy than if a wicked little buzzer mocked at his tired nerves.

### Buying on the Memorandum Plan.

"THE dealers who wait until the hot days to order goods by the 'mem' plan are going to get left this year," said a Kansas City, Mo., jobber, recently. "These dealers won't buy of travelers, but depend on the good nature of jobbers to help them out when the rush comes.

"The 'mem.' plan is all right for high priced goods, as they are often beyond the reach of retailers in small towns, but the men who order stocks in a hurry and return what is left after dallying with them for two weeks will be taught a deserved lesson.

"This consignment business is wrong. It is wrong all down the line. I repeat, the dealer who doesn't buy early is going to get left."

No man can run a good paper in a poor town. Are you helping to make your local paper a good one?

In considering the use of a new medium the advertiser should insist on an answer to the question, "Who will it reach that I am not already reaching?"—*Advertising World.*

# Storekeeping Department.

## inal Thoughts for the Enterprising Jeweler.

WELERS can often obtain ideas from the advertising of dealers in other s of business, which are even more ap- riate for their own line, and should ys keep their eyes open for such op- unities. Some will say that unless they originate their own advertising they do care to advertise. The people who e this claim to originality, however, do advertise a great deal. It is the thing attracts you which is likely to at- t another. The fact that you take up idea of some other clever man is a pliment to him and an advantage to rself, and his idea may suggest other s to you which are even more clever the original, but which would never come to you if you had not first seen

racket store proprietor of Valley City, Dak., recently used an idea which should gest many good things to jewelers. re has been a great deal of rain in rth Dakota of late and in the store's ertisement one day appeared the follow- "We have often heard people say wished they had something laid away a rainy day. Won't a good umbrella be opriate?"

le appeals to the natural instinct of nine of 10 people when he makes that re- k about laying aside something for a y day. That is an appeal which creeps the organism of almost every one. Some entirely unable to save, but they wish could, and these people are usually spenders. That is the reason they are le to lay anything by. The umbrella will appeal to these people. There are those who want to lay something by the future and, feeling their inability to e enough to amount to anything, a slow cess, they buy stock in mines, oil wells, what are ordinarily termed "long shot" stments, taking the chance with the e that a few dollars will provide that y day nest egg.

little thought along this line will sug- many ways of appealing to this class. umbrella is not the best thing the jew- has to offer, but I would not despise umbrella suggestion, by any means. A d window card would be desirable on a y day. There will not be many on streets, but those who are, are not ng to come into your store unless you e something that will pull them in. A d with the above idea well worded will ce many a man think for a while on a y day; and if he does not come in and a good umbrella, he is apt to figure on ing a good one, and does so the first e he has money enough, feeling that it be something that will last him, in ference to the $1.00 umbrella he has ght on a rainy day, because he was ght without one.

he jeweler may advertise diamonds on "ve for a rainy day" plan. He has ny good talks to make along that line, ticularly when he can cite the steady ad- ce in the price of diamonds. This will appeal to the masses, especially when the jeweler is conducting an instalment business, and diamonds can be bought on easy payments. This is indeed becoming an instalment age and a great deal of business is done that way. Again, there are others, including the best business men, who have plenty of money. These, too, are inclined to invest in something for a rainy day and diamonds appeal to them.

There are many things in the stock of the average jewelry store which can appropriately be mentioned in connection with a "save for a rainy day" advertisement, as well as umbrellas, and if you will think along this line for a while you will find that you can fix up some ideas of your own which are clever enough to bring in the customers, and that is what you are advertising for, either in the show window or the newspaper. F. A. P.

## The Less Credit the Better.

"I BELIEVE," said a jeweler, recently, "that it were better if bills of sale and note alike were not collectible at law. Such a state would make credit impossible, and would compel us all to appear just what we really are; and while then some of us would not seem so prominent, we would certainly be less troubled about what we owed to others, or about what others owed to us.

"At any rate, it is much safer to wait for customers to ask the dealer for credit than for the dealer to make an offer of credit. I myself have been in business in this little town during the past 15 years, and have not offered credit to any one (all sales on account having been at the initiative of the purchaser). The accumulated ledger balances now outstanding are equal in sum total to less than ordinary two weeks' business transactions. I carry a larger stock and get more repair work than any of my competitors."

## A Representative Retail Jewelry Establishment of Meadville, Pa.

THE town of Meadville, Pa., has a population of over 10,000 and about half a dozen jewelers, among the latter being F. E. Van Patton, whose establishment is illustrated below. The store is situated at the corner of the two principal thoroughfares in Meadville, and has a depth of 51 feet and a width of 21 feet.

The fixtures and show cases are of birch, with a mahogany finish. The beauty of these cases is greatly enhanced by the fact that the glass is of the finest French plate. The floor is made of Mosaic tiles, while the ceiling, which is richly ornamented with conventional designs in relief, is of steel.



INTERIOR VIEW OF THE STORE OF E. VAN PATTON, MEADVILLE, PA.

The back of the show window is adorned with a plate glass mirror which extends all the way across. The store is well lighted by electricity and heated by means of natural gas.

An attractively furnished private office is located in the rear of the store. The neat arrangement of the wall cases and show cases, with their generous supply of attractive stock, renders this establishment most pleasing to the eyes of all who enter it.

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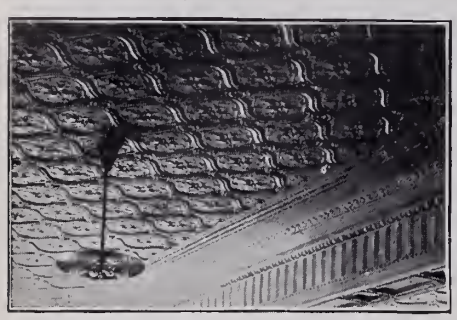
The fellow who doesn't advertise and the girl who sits in the shade all Summer are soon forgotten because the crowd goes where there is something doing.

You shouldn't judge advertising by the returns from one ad. any more than the climate of a country by one rainy day.

A vain ad. writer in control of an appropriation is as costly as three boys on the Fourth of July whose parents have allowed them the family credit.

The trouble with most ad. writers is that they spend too much time studying how to write the ads. and too little finding out why the customer don't buy.

# NORTHROP'S METAL CEILINGS



Be up-to-date, have a neat and attractive store; it is a good foundation for a prosperous business. Send for our catalogue of new designs and give particulars for an estimate.

Our goods are easily applied by local mechanics.

NORTHROP, COBURN & DODGE CO.,
Manufacturers,
43 CHERRY STREET. - NEW YORK.

SIGNS

NOTHING like metal signs for permanency and richness. The first cost is trifling. They last for years. Engraved brass and sawed metal letters are the 18 K. kind.

"No trouble to ship out of town."

THE FORMAN CO.
SIX LIBERTY PLACE
NEAR MAIDEN LANE NEW YORK.

JEWELERS FIXTURES
DESIGNERS AND MANUFACTURERS
THE CLEVELAND STORE FIXTURE CO.
CLEVELAND, O.
SEND FOR DESIGNS AND ESTIMATES.

ROBERT DULK,
DESIGNER,
Etching in Gold and Silver,
Telephone, 3465 Gramercy.
NO. 70 5th Ave., NEW YORK.

CHARLES M. PRIOR.
ORIGINAL DESIGNS FOR SILVERWARE.
ETCHING ON SILVER.
1683 Madison Ave., New York.
Telephone 1224 Harlem.


## New York's Greatest Palatial Silverware Establishment.

WHEN the Gorham Mfg Co. formally opened its new building at Fifth Ave. and 36th St., New York, as described in the issue of Sept. 6, the several previous migrations of the company were recalled by many, as these changes have a semi-historical interest, marking as they do, with precision, the steady, up-town movement of New York business houses during the last half century.

In 1859 the Gorham business was carried on in a building in Maiden Lane, owned by the firm. In 1870 the company had moved its chief establishment to 1 and 3 Bond St., at that time accounted to be well up-town and in the center of the retail jewelry trade. In 1876, a store at 37 Union Sq. was opene and until 1884 this remained the Ne York headquarters.

In 1883 Edward Holbrook, president the company, had formed the idea of hou ing the company in its own building. Pla were prepared, a site selected and what w at that time the very notable building Broadway and 19th St. was commence



EXTERIOR OF THE NEW BUILDING OF THE GORHAM MFG. CO.

In 1884 the company moved in and th it has, as is well-known, remained until removal to Fifth Ave. The conception successful execution of the Broadway b ing as well as the magnificent new e now opened and the extensive factories Providence mark the long period d which the company's fortunes have bee ably controlled by Mr. Holbrook, wh hands are to guide the helm, it is hoped

ected, for many more years during h further progress and additional evements will be recorded.

has already been noted that in no other of the world is there a building of such deur as the new Gorham home devoted usively to the sale of the products of its manufacturing establishment.

he architects, Messrs. McKim, Mead & te, to whom was entrusted the design of the new building, must share the itude which the public will doubtless that from them was demanded no "sky per." Instead of what is nowadays the 1 15 or 20-story building the problem ented to the architects was the effective tment of only eight stories. So skilfully these been handled that the general ression is that of a building of only erate height.

he motive is that of the early Florentine aissance. The lower story, which is of rse the most important feature of the ding is, on the Fifth Ave. front, divided three great bays, the round arches of ch are supported by massive Ionic col- is of polished dark granite, forming a king contrast with the creamy color of limestone in the rest of the building.

n the spandrels between these arches a series of bas-relief sculptures, em- natic of art and industry, carved by An- w O'Connor. The lines of these sculp- es emphasize rather than conflict with the ictural nature of the spaces they so ad- ab'y fill. Over the first story runs a frieze of bronze-work, which like the balconies, serves to accentuate the simplicity of the shaft of plain masonry, which stretches up to the topmost loggia. This frieze was fashioned in the Gorham Co.'s own bronze foundry at Providence. The whole building is finished with a wide and overhanging cornice, decidedly Florentine in character, of ruddy copper picked out with gold. The building stretches 67 feet on Fifth Ave. and 157 feet on 36th St., exclusive of a 17-foot annex on the latter street, used for delivery purposes.

The interior of this building is marked by the same simplicity and elegance as the exterior. Especially is this noticeable in the show rooms, which occupy the first and second stories. The ground floor, comprising some 10,000 square feet of floor space, is devoted to the general purposes of effectively displaying the Gorham goods. Eight columns serve to support the roof, consisting of a series of domes, about 22 feet in diameter, which are most elaborately decorated with allegorical subjects in relief, tinted in a color scheme so low as scarcely to detach them from the delicate background on which they have been modeled.

Around the columns are clustered the dark-hued mahogany show cases, which are also arranged so as to form a succession of alcoves around the walls. Thus the enormous area is practically unobstructed.

The panels and balustrading of the staircase, which runs on the left side of the building to the second floor, as well as the open work grilles, which enclose the numerous elevators, are of wrought bronze fashioned, as in the case of the exterior metal work, in the Gorham ateliers. The second floor, like the first, is devoted to the display of silverware and other goods, but it has also arranged in it several exhibition rooms for the more effective showing of special works of art and collections of artistic wares.

The whole of the third floor is given up to the ecclesiastical department. Special departments, for the Anglican, the Roman and other church wares, are arranged, while the alcove-like annex at the southern end is fitted up as a chapel, whose stained windows like all else of its furnishings were designed and executed by the company.



INTERIOR VIEW OF FIRST FLOOR OF NEW GORHAM BUILDING.

The fourth floor is given up to the wholesale department, ample provision being here made for the out-of-town buyers. The next floor, the fifth, is arranged for administrative purposes with a succession of ample and well-lit offices and a board-room. The remaining floors, the sixth, seventh and eighth, are necessary for the general purposes of he business, such as the disposition of surplus stock and the carrying out of the lighter character of repairs. The engraving studio, the stationery department and the stained-glass ateliers are here. Not the least interesting portion of the building is that to be found below the street-level. It is here that a most elaborate system of vaults and strong-rooms to hold and store silverware, are installed.




## Dynamics of the Ocular Muscles.

By John C. Eberhardt, Dayton, O.

(*Continued from issue of Sept.* 13, 1905.)

THE LAW OF FIXATION.

THE ability to investigate individually the various motor muscles depends entirely upon the fact that the eye involuntarily assumes that angle which will permit the ocular image to be formed upon the macular region, which can readily be verified by causing one eye to fix an object and noting how it will follow the slightest motion. The fact that the retinal surface upon which these images are formed is decidedly concave and that, therefore, the central part of these images will be more clearly defined than the peripheral portion, explains the sensitiveness of the eye in its desire for central fixation.

If the eyes are caused to fix a point of light 20 feet away, both will assume that position of parallelism which will cause both retinal images of this light to fall upon the center of the macula. If now a prism base out be placed before the left eye, it can readily be observed that the right eye continues to fix the light, whereas the left eye will rotate inward until the macula is in line with the deflected rays of light entering through the prism before the eye. This experiment is particularly striking in persons having strong converging power, where a 15° or even 20° prism placed before one eye when fused will show plainly the extreme inward angle assumed by this eye; whereas the right eye will continue to maintain rigidly its original position.

This demonstration can be made still more effective by attaching a retinoscope to a stand the height of the eye and placing it about 30 inches from the patient in such a position that light can be reflected upon the cornea of one eye; a bright spot of light will be seen within the pupillary area. If, now, the prism is placed before the other eye the examiner will notice a spasmodic or trembling movement of the eye under observation, which ceases when the other eye has succeeded in fusing the prism placed before it, the slightest movement of the observed eye showing itself by the changed position of the corneal light reflex referred to, the pupillary area being the guide. This method of observation is also valuable in determining variations in the visual angle and determining the deviating eye, as outlined by Maddox in his invaluable work on "The Ocular Muscles."

It will be desirable for every student by personal experiment to thoroughly satisfy himself upon this principle of fixation, as it is the foundation of the method of muscular calisthenics hereafter outlined. This principle is emphasized because some of our prominent educators still maintain that the converging muscles cannot be individually investigated, for the reason that the innervation to these tendons is simultaneous and that, therefore, convergence is always equally participated in by both interni.

This is true as long as binocular vision is directed upon a given point, when the desire for single vision will cause an involuntary tendency on the part of both eyes to simultaneously fix the object under observation. This is especially true when the eyes are fixed upon objects nearer than 20 feet, when as we know accommodation contributes toward the involuntary act of convergence.

When, however, the eyes fix a point 20 feet away, they are forced to maintain rigidly that position which will permit the rays of light to impinge upon the macula. Should, however, a prism be placed before one eye, causing these rays to strike the retina upon its outward section, double vision would ensue, the desire for single vision resulting in an involuntary inward movement of this eye, thereby moving the macula outward until brought in line with these deflected rays. Whereas, should the uncovered eye endeavor to assist in this effort of fusion, as has been held by some authorities, it would necessitate an inward deviation, which would throw the macula of this eye out of range of these rays of light and make single vision or fusion impossible.

A simple method for demonstrating the fact that the fixing eye maintains its primary position, while the eye receiving the deflected or false image always individually neutralizes this displacement by a reciprocal change of its fixation angle, is as follows: Fix the light at 20 feet with both eyes, now turn the head to the right, still keeping both eyes directed upon the light, then cover the left eye with a card, and upon removing this card a doubled image of the light will be seen, the right image being the true one, it appearing more clearly defined, the other being false and more illy defined, for the reason that it is not reflected upon the central or most sensitive part of the macula. It is this eye which will change its angle so that these reflected rays will fall upon the macula, as shown by the act of fusion.

By rapidly covering and uncovering this eye the movement of the false image can be readily observed, it always being found that the true image remains stationary, because it is formed upon the central m ular region, whereas the false or illy fined image will always be the mova one, because it is not formed upon t portion of the retina composed of the c panion nerve fibers, and will involu a assume that position where such w the case.

Having satisfied ourselves upon this basic principle, we can proceed to the c sideration of the philosophy and va ue ocular physiologic exercise.

STIMULATING SLUGGISH CENTERS.

The optometrist has much in his fa for the reason that he deals with facts not in conjecture, the ophthalmoscope, tinoscope, ophthalmometer and phor me enabling him to obtain tangible evidence existing conditions.

Heretofore in the investigation of ocular muscles, he has been constantly c fronted by perplexing contradictions. cause tendencies, called "phorias," were cepted as conditions, which the analyt student now knows largely lack diagno value, it being as irrational to accept circumstantial evidence thus obtained was the criminal practice of muscle cutt the elimination of which is largely due the insistent and convincing campa waged by the optometrist, which, m than anything else, has educated pu opinion and made this barbaric pract with rare exceptions, a thing of the p

THE RECTI INTERNI.

Aside from the ciliary muscle, no ot members of the ocular muscle group more constantly called upon or more severely taxed than the converging musc and yet in the past all our efforts have b directed toward assisting the accomm tive functions, whereas these faithful overworked tendons have been left to str gle on as best they may. The practitio who will take up the careful and system consideration of the motor muscles in c junction with his refractive analysis, w find it an interesting and grateful adju which will often solve perplexing co tions.

He will also find that the use of pris will be largely limited to advanced pres opie conditions, except for physiologic p poses, where they simply become a me to an end, for, while we know that rational and properly directed use of dumbbell has its value, we would scarc endorse a method which advocated constant carrying of these weights, wh on the other hand, there are times and c ditions which make the use of a crutch sirable, yet we well know that its const

## Optical Department.

must ultimately lead to degeneration some part of the anatomy.

herefore, having ascertained and cor- ed any existing refractive error, and en nature ample time to recover from austed conditions, and finding that vis- conditions continue to be unsatisfac- y, every factor contributing to this func- should be carefully investigated.

We first test the efficiency of the interni. lving the proper refractive correction be- the eye, we place in a trial frame a prism base out before right eye and se patient to fix a point of light 20 feet ay. If this can be fused, the power of prism is gradually increased until the ngest prism is found through which, its base out, single vision can be main- ed, this representing the maximum effi- ncy of the right rectus internus, termed duction. The writer for a number of rs used for this purpose the rotary sm, but found it unsatisfactory, for the son that greater duction could be ob- ned by the use of individual prisms than rotary prism. In exercising the mus- s this difference was even more notice- e, and as the result of an extended ob- vation it is the writer's opinion that the sible effect of the rotary prism does t produce that energetic response of the tor nerve centers which the placing of rious powers with well defined intervals ites. For example, with the rotary prism given muscle will only develop a maxi- mum efficiency of 12°, whereas by placing a 10° prism in trial frame and introducing over this the prism bar containing eight separate prisms from 1° to 8° in strength heretofore described, the muscle can be stimulated until 20° or more can be developed.

Therefore, the use of this prism bar is advocated and will be found efficient and easy of operation, if used in the apparatus having slide herein described. It is surprising how often, even in young persons, particularly after recovery from illness, a marked deficiency in one or the other rectus internus will be discovered, and how quickly it will respond to these enforced calisthenics, whereas existing asthenopia and other reflex nerve disturbances are dissipated through this method.

What is the philosophy of this procedure? The optometrist simply locates definitely the muscle receiving an inadequate innervation, and by systematic, rational and coercive use of the deficient member, excites the relative nerve center, enforces enhanced nerve supply, and through the exhaustion which follows forces an increased blood supply to this part, thereby contributing to the building of additional tissue, dilating the nerve conduits and thus not only augmenting the efficiency of this part, but producing an increased tonicity of the depleted or relaxed centers, and thereby stimulating indirectly the entire nervous system.

In those cases (usually in the female) where trying visual and nerve conditions evidence themselves between the age of 45 and 50, subnormal convergence is a common symptom, and it is here that much good can be accomplished and relief obtained by these ocular calisthenics, it being found that the insufficient interni not only rapidly respond to development, but that physical improvement invariably results therefrom.

*(To be continued.)*

### Decentering of Lenses for Near Work.

As one reviews his success, or more probably perhaps his non-success, with prisms when prescribed for constant wear he readily assumes that the meagre results are not due to any lack of individual knowledge on his part, but to the general versatility of opinion regarding abnormal muscular conditions. However true this may be remains to be seen, but one thing is certain and that is that many bad results are due to improper adjustment of frames. Should a strong plus sphere be decentered out where the muscular condition is perfect it is sure to produce exophoric symptoms.

Geo. C. Savage offers some valuable suggestions on these points. He claims that the ideal position of lenses when there is perfect muscular adjustment of the eyes, is such that the visual axis may cut the optical centers of the lenses, and that the planes of the lenses may be parallel to the equatorial planes of the eyes. When the visual axis cuts the optical centers of the lenses there can be no prismatic effect; and when the plane of the lens is parallel to the





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WE have adopted the Serial Number Price Restriction Plan, and are now sending contracts to all opticians and druggists in the United States. This contract stipulates that EYE-FIX shall not be retailed for less than 50 cents. As the cost to dealers is $3.60 per dozen, you can readily see that the

## Retail Profit is 66⅔ per cent.

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Opticians will find EYE-FIX a valuable aid in preparing the eyes for a proper measurement for glasses. It is an effective tonic and antiseptic—absolutely harmless and non-irritant—and does not dilate the pupil. As a safe and sure cure for eye trouble of every nature, EYE-FIX has no equal. Dealers can recommend it to do all that is claimed for it. **Every package contains a tube of EYE-FIX SALVE, as well as a bottle of liquid.**

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**THE EYE-FIX REMEDY COMPANY**

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If you would be convinced, give us a trial order. The quality of our goods is our best advertisement.

**The Standard Opt. Co.,**
Geneva, N. Y., U. S. A.


# Optical Department.

equatorial plane of the eye there can be no cylindrical effect.

(1). If there is orthophoria (perfect balance), presbyopic lenses should be properly centered, that is, they should be so placed that each visual axis will cut the optical center of its lens, when a point of fixation is in the extended median plane of the head.

(2). If there be uncomplicated esophoria both presbyopic lenses should be decentered directly out, and to an equal extent, so that the two visual axis may cut the lenses to the nasal side of their optical centers, thus favoring the weak externi. This can be accomplished equally as well by making the frames wider than is called for by the pupillary distance of patient.

(3). In simple exophoria each presbyopic lens should be decentered directly in and to an equal extent, or what would be the same in effect, the frames should be made narrower than called for by the pupillary distance of patient.

(4). In esophoria complicated only by hyperphoria of one eye and cataphoria of the other, the decentering of presbyopic lenses should be confined to the lens for the hyperphorie eye, and should be down and out, so as to develop a compensating esohypertropia of this eye.

(5). In exophoria complicated with hyperphoria of one eye and cataphoria of the other, the decentering of presbyopic lenses should be confined to the one for the cataphoric eye, and should be in and up.

(6). In hyperphoria of one eye and cataphoria of the other, the decentering should be confined to the lens for the hyperphoric eye and should be directly down.

(7). In double hyperphoria uncomplicated, both lenses should be decentered directly down, and to an equal extent, or the nose bridge should be made higher so that the visual axis cut the lenses above their optical centers.

(8). The maximum vertical prismatic effect should be placed at one degree, certainly not more than two degrees, and the maximum lateral prismatic effect should be placed at two degrees, certainly not more than four degrees. In the greater number of cases the prismatic effect should correct about one half of the manifest error, but in some cases of small vertical error a full correction may be given.

(9). Prisms and decentered lenses interfere often with some of the visual judgments and therefore are objectionable.

The following table gives a fair idea of how much lenses should be decentered:

A + or — 4.00 D. S. decentered 10 mm. will give a 1° prism effect.
A + or — 8.00 D. S. decentered 10 mm. will give a 8 prism effect.
A + or — 2.00 D. S. decentered 10 mm. will give a 2° prism effect.
A + or — 2.00 D. S. decentered 5 mm. will give a 1° prism effect.
A + or — 2.00 D. S. decentered 2½ mm. will give a ½ prism effect.

E. L. R.

---

Philip Dechant, a young jeweler and optician of Middletown, Conn., who was engaged to be married, but whose marriage was prevented by his fiance's parents, last week, attempted suicide by slashing his throat with a razor. It is believed that he will recover.

## The Importance of Noting Pupillary Act

ONE of the most important, but at same time one of the most neglec points in an optometrical examination the action of the pupil under varying li intensities. The optometrist should every effort to differentiate strictly betw the optometrical and medical cases and pupil affords one of the best means.

The insecurity of the ophthalmoscopic pearances is soon realized by the exp enced optometrist or oculist, fundus cha occurring, as a rule, only in adva diseased conditions causing, theref slighter symptoms to be overlooked. n however, the slight symptoms that are n frequently met with by the optometrist asmuch as the severer cases usually their own way to the hospital

The test is simple. The pupil should c tract quickly as a stronger beam of l is thrown into the eye and should d when the intensity of the light is decrea and if this contraction and dilatation d not take place almost simultaneously w the increase and decrease of lignt influe the optometrist should in all cases ass that some abnormal condition, probably thological, exists.

The simplest manner of ascertaining th points is to note whether or not this act takes place where you first throw n light into the eye when you begin w with the hand skiameter (retinosco This part of the examination should ne be omitted.

Some pertinent observations have b made by Tange, who examined the pu in 1,000 patients of different age, sex refractive conditions, and from which drew the following conclusions: (1) T size of the pupil varies greatly in differ individuals. (2) Women have wider pils than men. (3) The physiological s of the pupil decreases with age. (4) T pupil is narrower in hypermetropia than myopia. (5) It decreases with the deg of hypermetropia. (6) It is wider in opes up to the 20th year, than in metropes. (7) In increasing age, the ferences between the physiological wi in various refractive conditions are less cided. Beyond the 40th year, they unimportant. (8) The color of the iris no influence on the size of the pupil

It is believed that the smaller pupil hypermetropia is due to the increased n mal tone of the sphincter muscle, which sults from the more constant use of accommodation. The smaller pupil of age is assumed to be due to a greater we ening of the dilatator muscle than of sphincter.

### Meeting of the New England Association Opticians.

BOSTON, Mass., Sept. 19.—The re monthly meeting of the New England sociation of Opticians was held at Y Hotel, this evening. The principal feat of the meeting was the address of Dr W L. Ripley, assistant professor of phys at Tufts College Medical School, Bos who spoke on "Physiology and Neur of the Eye." The remaining lecture w be given by members of the association

L. A. Webster, 146 George St., Medfo Mass., was elected to membership

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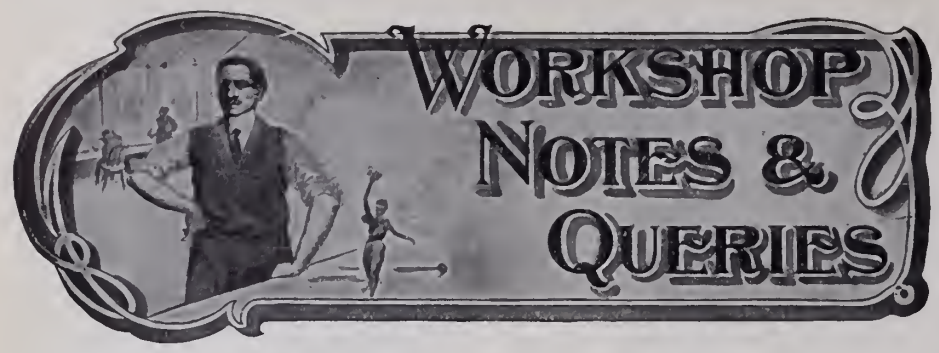
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*[Answers are also solicited from our readers to the questions published on this page.]*

QUESTION No. 1309.—**Removing Lacquer from Silverware.**—*We have often lacquered pieces of silverware from which we are sometimes obliged to remove the lacquer. Please inform us how we can remove the lacquer without injury to the goods.* C. B. & Co.

ANSWER:—Lacquer may be removed from the articles by immersing in lacquer thinner for two or three hours. This dissolves the lacquer and keeps the silver articles clean and in perfect condition. Where there is not enough thinner wood alcohol may be used equally as well. After removing from the thinner or alcohol the article should be rinsed in cold water and then washed in warm soap suds, then rinse in hot water and dry with a soft towel. By using thinner or alcohol for the removal of lacquer the liquid becomes charged with the lacquer, and may be used for thinning lacquer. It should, however, be strained first.

QUESTION No. 1310.—**Broken Glass Vases.**—*How can we repair cut-glass vases whose bases are damaged and partly broken?* E. S. & Co.

ANSWER:—It is best to cut off the base at the neck or smallest point and then have a silver plated stand made with a socket so that the glass vase will fit in this well. It may be secured by means of plaster of paris. To cut the glass, make a notch with a file around the place to be broken and give the foot a sharp rap with a mallet, holding the upper part in the hand. This usually breaks off the foot where it has been filed. Vases repaired in this way with silver bases will sell for more than the original cost.

QUESTION No. 1311.—**To Strip Silver from Spoons.**—*How can I strip the silver from German silver spoons and forks?* S. T.

ANSWER:—Articles that are silver plated and which have a base of German silver, brass or copper, can be stripped without the electric current. Prepare a solution which must be free from water. Take sulphuric acid, one pint, and nitric acid, two ounces. To strip the silver rapidly heat the solution. The articles must be handled carefully in order to prevent injury to the base. A somewhat slower but safer way is to use the solution cold. The stripped pieces should be rinsed clean and dried so as to prevent oxidizing, which is often difficult to buff off.

QUESTION No. 1312.—**Sheet Metal Alloy.**—*What is the composition of sheet metal which serves as tin foil and is used for wrapping up chocolates, lining tea boxes, etc.?* B. T. S.

ANSWER:—The alloy for these purposes is as follows: Tin, 35.0 parts; lead, 25.0 parts; copper, 2.5 parts; zinc, .05 parts. This alloy has a whitish color and can readily be rolled into very thin sheets or foil. The copper and zinc are added to the metal in fine strips, and the alloy is cast into plates, which are then rolled into paper-like sheets.

QUESTION No. 1313.—**To Clean Kayser Zinn.**—*We have several Kayser Zinn pieces which need cleaning. Please tell us how we may do this ourselves?* A. & Co.

ANSWER:—Kayser Zinn may be renewed by mixing a little soda with water and adding finely sifted white sand. With a soft brush lightly apply the above. Rinse the article well in hot water and dry with a soft towel.

QUESTION No. 1314.—**Putty Powder for Burnishing Tools.**—*What is the best polishing material to use for polishing bloodstone and steel burnishing tools?* B. T.

ANSWER:—For the bloodstones use a piece of thick chamois and charge freely with putty powder. For the steel tools use a piece of bull-neck leather in which several grooves are cut, one for fine emery and the other for putty powder. The tools are first rubbed with the fine emery and finished with the putty powder.

QUESTION No. 1315.—**Brilliant Alloy.**—*Can you give me the composition of brilliant alloy, used for producing stage diamonds?* T. B.

ANSWER:—From the German publication *Neueste Erfahrungen und Erfindungen* are extracted the following facts which will answer your question: Brilliant alloy is composed of tin, 29 parts; lead, 19 parts. This alloy has an exceedingly high luster, of great permanency and may be used for imitation and other precious stones. As a rule an alloy consisting of two parts tin and one part lead is prepared, to which tin is added until a drop let fall upon a smooth plate of iron forms a mirror. The diamonds are produced by quickly dipping a piece of glass, cut in the shape of a precious stone, into the molten alloy, withdrawing it again and allowing it to cool. The small amount of alloy which clings to the stone rapidly solidifies and drops off. From the outside these diamonds appear rough and exhibit a gray color, but the smooth inside reflects the light very prettily, giving the stone in artificial light the appearance of a real diamond. The reflection surfaces are sometimes coated with red, blue or green aniline varnish. In place of the easily cracking glass genuine tin diamonds can be produced by means of suitably cut pieces of well polished steel or bronze.

QUESTION No. 1316.—**Alloys of Solder Metal.**—*Please give me an alloy which I can use for casting small candlesticks, buttons, ornamental disks, etc.?* L. M. H.

ANSWER:—An alloy useful for this kind of casting is termed solder metal, and an alloy of tin four parts and lead three parts makes a fusible, rather soft and yielding substance which gives sharp impressions. A harder but somewhat brittle and very fusible alloy is composed of: tin, 8.0 parts; lead, 6.0 parts, and antimony, 6.5 parts.

QUESTION No. 1317.—**Gelatine Moulds.**—*Kindly inform me how to prepare gelatine for a mould?* M. C.

ANSWER:—There are several gelatine used for moulds. One is prepared as follows: Soak white glue for 24 hours in water; then pour off the water and heat in the glue-pot until it has the consistency of soft rubber when cold.

QUESTION No. 1318.—**Frosting and Whitening Silver Goods.**—*How can I make a solution for frosting and whitening silver?* Z. L.

ANSWER:—A pickle for this purpose is composed of sulphuric acid, C. P. 1 drm., water 6 ozs. Heat and immerse the silver until frosted as desired, wash well, dry with a soft linen cloth or in fine sawdust. For whitening only, use less acid.

QUESTION No. 1319.—**German Production of Patina.**—*Will you kindly give a formula for producing several different colored patinas, a yellowish green, green-brown and bluish-green, on copper?* S. M.

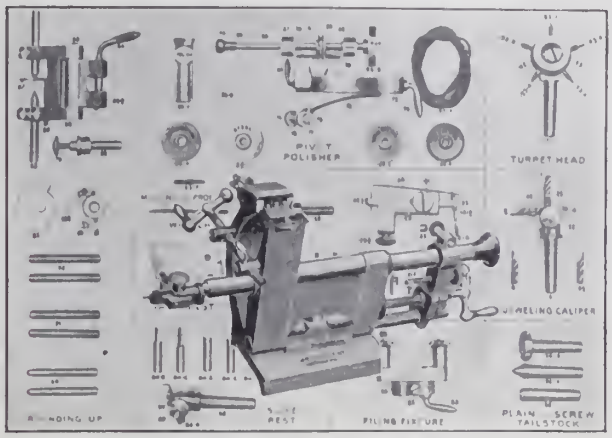
ANSWER:—A very interesting article on producing patina was recently published in the German *Goldschmiede Kunst*, and gives the following formulæ: A handsome patina which must be applied quickly, is obtained by means of a solution of cooking salt, 5 grammes; ammonia, 7.5 grammes; good wine vinegar, ½ liter; salammoniac, 5 grammes. The solution should be painted on several times, until the desired tone is procured. A yellowish green patina is produced by brushing on the following and drying quickly: Dilute acetic acid (about 30 per cent.) 20.5 grammes, oxalic acid, 2.5 grammes; salammoniac, 5 grammes; or, instead, a compound of sorrel salt (acid oxalate of potassium) 2 grammes, salammoniac, 8 to 8.5 grammes; vinegar (6 per cent.) 500 grammes. If the following solutions are desired to present after a bluish-green shade, apply after the above mentioned process, a solution of salammoniac, 20 grammes; water, ½ liter, ammonium carbonate, 60 grammes, with brush. A greenish-brown coloring will result from potassium sulphide, 2.5 grammes, which is dissolved in ½ liter of water, painted on the article and allowed to dry on it. Next paint with 10 grammes of spirits of salmoniac to which acetic acid is added until saturated, and five grammes of ammoniac, both together diluted with water to make 1 liter. Then dry and brush. A bluish-green patina is brought about by heating the following solution: sulphide, 2.5 grammes, saltpeter, 8.6 grammes, copper acetate, 22 to 22.5 grammes. The specially a Birmingham process. The following composition will cause a green patina, sorrel salt, (acid oxalate of potassium) 3 grammes; salammoniac, 3 grammes; distilled water, 280 grammes. The article must be coated repeatedly with this solution, but the process requires little more time.

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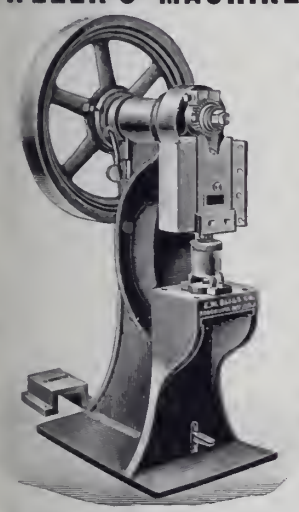

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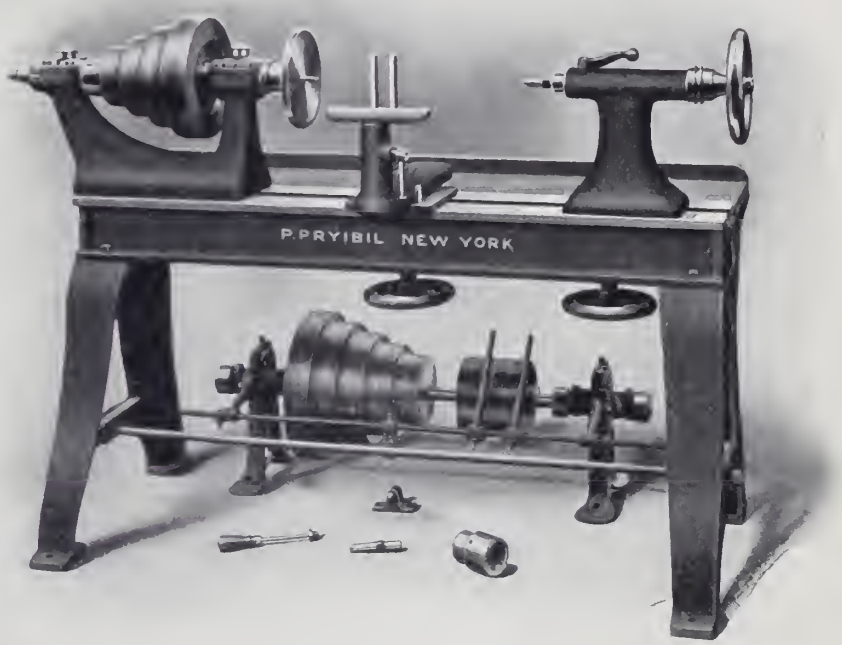
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## pecial Knowledge Necessary to the Good Salesman of Art Products.

THE selling of art products differs from other forms of salesmanship. It demands special qualifications and accomlishments, not the least of which are enuine interest in and appreciation f wares falling within this class. Difrent departments of trade have difrent standards. The finer the grade f the product, the higher the type of alesmanship demanded. A successful merhant recently remarked that the first prinple of selling is to "tell the truth about ne's goods." At first sight this seems a ery simple proposition. To state the facts bout the ordinary run of merchandise may e comparatively easy. There may not be uch to tell. There are articles of such ommon and familiar character as to rener their merits or defects fairly obvious. rt, however, is largely a matter of techique, and even beauty often needs to be nterpreted to the uninitiated. To tell the ruth about one's goods, it is necessary to now them. Associated with all interesting rt-products is a wealth of interesting inormation. It is well, therefore, if the salesman can appear, in his own department at east, to be somewhat of a connoisseur. The best way to appear such is to be one.

We may admit at the outset that it would e absurd to assume that goods are to be old alone by what the salesman has to say. The first appeal lies in the attractiveness of he products themselves. That appeal may e enhanced or diminished by the manner in which the goods are displayed. The groupngs, the proper light, the set up and general nvironment, these are important factors. Art products should be displayed artistically. Did you ever see such goods shown amid litter of disorder, dust on everything, strings and loose paper scattered about, dim ight through unwashed windows? The effect is dampening. Give the goods a chance o appear at their best; they deserve that, and they will create for themselves the first favorable impression. Their appeal will gain at least a hearing, and then the salesman can get in his fine work.

If the prospective customer be versed in art subjects, competent to appraise the merits and value of the products before him, then the problem of the salesman is simplified. It may not be expedient in such case to supplement at all the direct appeal of the goods except in so far as that appeal may be emphasized. There are many estimable customers, however, who lack artistic training or who have not had sufficient experience to enable them to discriminate intelligently, and who sincerely desire to be informed and to some extent guided in the making of purchases. The number of such customers is larger than one might suppose. The confidence thus imposed in the salesman should not be abused. He should be able to tell the truth about his goods, and should do so. The old legal maxim *Caveat emptor* (let the purchaser beware), has no place in the ethics of modern business. The salesman, then, sustains some sort of confidential relation to a large class of customers. This relationship if properly observed and maintained forms an admirable basis for permanent business. How can a salesman stand in this position unless he is well versed in his subject, and keeps himself informed?

On the other hand one will sometimes encounter a curious type of purchaser who neither knows nor cares about the inherent qualities and associations pertaining to art products, to whom art merely as such makes no appeal, and yet who is a buyer of such wares. If he has the money, why not? One is reminded of the stories of affluent but uncultured persons who in equipping a library would order such books as had bindings to match the color-scheme of the room, quite irrespective of the contents of the volumes. As literary appreciation is not essential to book-buying, neither is a taste for the beautiful necessary for the collection of art objects. On a recent occasion when admiration was expressed for a handsome product, the manufacturer replied, "Yes, it is impressive; but it may not be appreciated. Like as not someone will buy it merely because it is expensive and beyond the reach of ordinary purses." The salesman need not care so long as he gets his price. The object of business is to make money. One has to be prepared to meet everyone on his own ground.

Purchasers of the kind last described are in the minority, and will become fewer in the lapse of time. They are the result of conditions which have passed or are passing away, relating to a time when fortunes were made rapidly and easily by many persons unaccustomed to luxury. It does not require a prophet to forecast that within a few years a leaven of general knowledge and appreciation of art will have spread over the entire country. The introduction of art studies in the public schools, the continuance of prosperity, the accessibility of art exhibits and libraries, the educational effect of good halftones and other meritorious prints that are scattered broadcast, these and other circumstances combine to raise the level of public taste and appreciation in matters of art. Thus purchasers will become more and more accomplished, more and more discriminating, more and more critical. This is the normal, the natural and to-be-expected purchaser of such goods, the man who understands the artistic as well as the pecuniary value of these wares. He, too, the salesman should be prepared to meet on his own ground. Imagine the plight of one floundering helplessly in the presence of a customer who knows more about the goods than he does!

The word "technique" belongs to the arts. Bronzes, marbles, ivories, potteries, porcelains, and, indeed, all products which properly fall within the scope of this department, are the concrete embodiment and standing testimony of genius and painstaking skill. If the products come from leading establishments in Europe, every such place has an interesting art history. The very artisans are studies in themselves, inheriting their skill from generations of craftsmen before them, all working in the same line as far back as they can trace, so that the descendants have genius in their very finger-tips. Every type of design relates to some historic period, the influence of some monarch and his court, the inspiration of some epoch-making genius, some wave of popular sentiment or some new development in mechanical possibility. In short, every art product has its own interesting story.

Does it not behoove the salesman to know that story? Of course he cannot know all about everything. The man who knows it all is a proverbial bore everywhere; he does not exist except in the bump of egotism possessed by certain individuals. One is not expected to be a walking encyclopædia; encyclopædias make rather dry reading anyway. But the salient facts, the interesting points that enlist attention and stir the imagination, these at least one may strive to know. How is such information to be obtained? The publishers of this paper will not object to the assertion that its columns from time to time contain art-notes designed to be both interesting and helpful. In the better class of current journalism is more or less of similar matter to be found. There is considerable potency in a well-kept scrapbook, in which a mine of such matter



The subject illustrated is taken from our extensive line of

**Teplitz Ware**

**AMPHORA** is the name which distinguishes the characteristics of this from other TEPLITZ art pottery articles.

Many beautiful shapes and an abundance of elaborate design and rich color effects make this line particularly desirable for jewelers.

**Geo. F. Bassett & Co.**

49 Barclay Street
52-54 Park Place NEW YORK

Importers and Manufacturers of
*CHINA, CROCKERY AND GLASSWARE.*
*FRENCH CHINA AND ART POTTERY,*
embracing all the leading European lines.
Manufacturers of the well-known
**BASSETT CHINA**

**HAWKES CUT GLASS**



is not sold to department stores and, therefore, has a marked distinction from that of other makers. No piece without this trade-mark on it is genuine.

HAWKES

**T. G. HAWKES & CO.**

CORNING, N. Y.

**JACOT MUSIC BOX CO.,**

**IMPORTERS.**

**Stella and Ideal Music Boxes,**

39 UNION SQUARE, N. Y.

can conveniently be stored. Moreover, if one has the time and inclination to visit the larger libraries, informing works germane to these subjects may be found. This is an era of specialized knowledge, the encouragement of which in one department these paragraphs have in view.

THE COMMENTATOR.

## Recent Tariff Decisions on Statuary.

DECISIONS of the Board of United States General Appraisers in cases affecting the duty on statuary were published last week by the Treasury Department as follows:

STATUARY.—Protest of E. H. Weatherbee against the assessment of duty by the Collector at New York. The Board held that statuary made from several kinds of marble is statuary as defined in Par. 454, Tariff Act of 1897, as claimed by the importer. Abstract 7044 (T. D. 26516) followed.

STATUARY, CAST OF SCULPTURE.—Protest of Benziger Bros. against the assessment of duty by the Collector at Plattsburg. The Board sustained the importers' claim for free entry under Par. 649, Tariff Act of 1897, for a molded figure composed of plastic mineral substance. G. A. 5681 (T. D. 25295) followed.

BRONZE STATUARY, FRENCH RECIPROCITY.—Protest of Syndicate Trading Co. against the assessment of duty by the Collector at New York. Certain cast bronze statuary, classified under Par. 193, Tariff Act of 1897, was claimed to be dutiable under the provisions of the French reciprocity agreement. Protest overruled on the authority of Tiffany *vs.* United States (71 Fed. Rep., 691) and G. A. 5213 (T. D. 24016).

The Robert J. Riles Co., Jacksonville, Fla., has just added a new tile floor to its establishment at 15 W. Bay St. Other improvements have also been made which greatly add to the attractiveness of the store.

James Dayton was taken into custody in Ogden, Utah, a short time ago, on a charge of selling bogus jewelry. Dayton is said to be the man who was arrested Aug. 30 on a charge of mendicency, when he gave his name as Ed. J. Lane.

## Art Metal Workers of New York.

MANY artists of excellent training in Europe are to be found, says a writer in the New York *Sun*, in the little metal and marble working shops of lower New York. He continued:

"The coppersmiths still work mainly in little shops of their own, dingy, dusky places, where the rich, quiet luster of their wares shines out with subdued splendor by contrast. There is a coppersmith up in the new French quarters whose shop, just as it stands, would make a subject for one of those old Dutch or Flemish painters who loved dim and homely interiors lit with the gleam of old copper vessels or ruddy with the glow of a forge. This coppersmith's unwashed window is cumbered with strange vessels and the rearward gloom of his shop is lit by scant sun rays that fall through encrusted panes in the first three hours of the morning.

"In Mulberry St. is an Italian coppersmith skilled in making various utensils. His window is filled with strange coffee pots, rich in color, with copper measures, great and small, some of them gay with a narrow binding of warm light brass. He is a man proud of his handicraft; and his dim little shop is adorned with one of those characteristic creations of skilled European mechanics, an elaborate testimonial to his skill and knowledge and patience. It takes the form of a battleship wrought in copper, a great big object with guns, lanterns and davits and all the details, such as a ship should have. Within is a gasoline contrivance which serves to light the whole ship and to give it the semblance of life and motion. Days and days has the coppersmith put upon this creation, which he cannot sell and which he does not commonly exhibit.

Harry Beresford has succeeded Arthur W. Miller, Fort Dodge, Ia.

**ENGLISH GLASS**



Large assortment of **Fancy Vases, Centre Pieces** and **Rock Crystal Stem Ware,** particularly adapted for the Jewelry Trade. Write for particulars.

**Sole Agent for the Celebrated CAULDON CHINA**

**EDWARD BOOTE,** 46 West Broadway, New York

THE EXCLUSIVE ART GOODS HOUSE

## Reaping the Harvest.

For months our buyers have been scouring the art centers of the world, inspecting, scrutinizing everything offered, discarding much that did not meet with their critical approval, and selecting only the choicest and most exclusive wares. The harvest of their labors is now on exhibition in our showrooms—a harvest of plenty and of richness, the fruit of the untiring and fertile efforts of the master artists and craftsmen of the world.

**Bronzes,** perfectly moulded, realistically posed, entrancingly attractive. **Marble Statuary,** in color and texture unsurpassed; exquisitely carved, inspiring forms. **Electroliers** and **Electric Lamps,** a multitude of varied effects, fascinating in their affluence of form and imaginative charm. **Sevres,** graceful forms, harmony of color schemes, exquisite and delicate. **Royal Vienna,** bold, bright, ravishing colors, beautiful modeling, finest paste and glaze. **Bohemian Glass,** brilliant gold effects in a profusion of fascinating forms and decorations. **Clocks** and **Clock Sets,** beauty and ornament, science and art, happily combined; masterpieces of horology. **Empire Ware, Ivory Figures, Limoges Enamels,** quaint, appealing, fascinating.

## Glaenzer Frères & Rheinboldt,

26-28 Washington Place, New York.

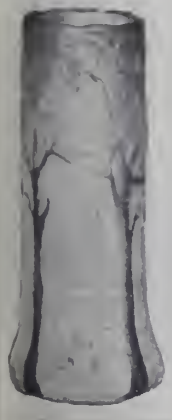
NEW YORK PARIS BERLIN VIENNA

### *Plain Talk to Jewelers:*

You're in business to make money. So are we.

You're working hard to make your store, stock and manner of doing business attractive to your customers.

We've also worked hard, experimented and spent a lot of money to produce art pottery that would sell readily, at a good profit and *give satisfaction all around.* We've succeeded and it's up to you to put in the following new lines, every one a winner:



Owens' Opalesce Inlaid,
Owens' Opalesce Art,
Owens' Vellum Art,
Owens' Alpine and
Owens' Henri Deux Ware.

Send for catalogue of all our wares, or see them in our sample rooms.

***J. B. OWENS, - Zanesville, Ohio.***

SALESROOMS:
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Philadelphia—1035 Market Street.
Chicago—514 Hartford Building.
Boston—146 Franklin Street.
Pittsburgh—420 Bissell Block.
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**Pouyat China**

The Standard of Artistic Excellence for more than a Century.

As a money maker for the Jeweler it cannot be beaten.

**Write for new handsome booklet, mailed free.**

**PAROUTAUD & WATSON,**

37 MURRAY ST. NEW YORK.



**FOOTED BON BON DISHES ARE DESIRABLE WEDDING GIFTS.**



No. 724.—Comport, Kenwood.

**Maple City Glass Co.,**

**CUT GLASS TABLEWARE,**

HAWLEY, PA.

SALESROOMS:

New York—H. B. Stites, 253 Broadway.
Baltimore—Green & Thomas, 33 S. Charles St.
San Francisco—J. A. Young, 115 Kearny St.
Boston—Sweetser-Bennett Co., 101 Tremont St.
Buffalo—J. R. Stadlinger, 685 Main St.
Indianapolis—J. A. Dugan Co., 28 W. Maryland St.



**CROUCH & FITZGERALD**



**Jewelry**

**Trunks**

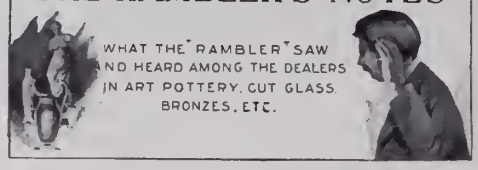
**and Cases**

**161 Broadway,**

**Bet. Cortlandt and Liberty Sts.**

**688 B'way, 723 6th Ave. NEW YORK**


# THE RAMBLER'S NOTES




**NOVELTIES IN DOMESTIC POTTERY.**

SEVERAL new lines of art pottery are shown in the New York salesrooms of the J. B. Owens Pottery Co., 68 W. Broadway, New York. In gun metal ware there is, besides an iridescent luster, a distinctly metallic effect, which adds to the charm of the coloring. The potters keep the secret of how the peculiar tint is imparted to the ware, and this novelty is expected to prove one of the most captivating of the present season. This ware comprises vases, urns, tobacco boxes and other articles in a variety of shapes. Another line, which is attracting buyers, is known as Opalesce. Some have a frosted glaze, a zigzag tracing and inlaid decoration, while others are similar except that the glaze is in olive green. The designs are of a floral character and the lining of each article is in gold. In this ware, you may find vases, jardinieres, umbrella stands and other products, there being so many shapes that the buyer has a wide choice. There are several other new wares, now being introduced, that reveal the progress constantly being made by the Zanesville potters and artists. The present season's shapes will be especially admired, because while the classic ideas are utilized there is sufficient departure from conventional lines to show originality. The graceful curves of many of the vases will commend them to those in search of beautiful models, while the charm of the production is much enhanced by the artistic skill of the designers and decorators.



**FANS WITH CARVED IVORY AND PEARL STICKS.**

SAID a fan importer to The Rambler: "You may say that the Chinese still excel in the elaborate carving of ivory for fan sticks. Years of labor are represented in some of the fans made in the Orient. For nearly two centuries the manufacture of fans for the European market has been an important industry in China. The Chinese workmen, brought to Paris in the 17th century, in order to teach French men the art, aided greatly in giving the prominence to French fans. At Dieppe and other industrial centers in France, fine examples of carved ivory fan sticks are produced and many of the most beautiful far-reaching the New York market come from there. There is a wide choice of materials for the sticks, comprising ivory, mother-of-pearl, tortoise shell, horn, sandal and other woods, with occasionally filigree work in metal. The most common materials, of course, are wood and bone, which are decorated with prints or pressed work. One of the most notable fans, made with pearl sticks, is the one of carved silver said to have once belonged to Marie Antoinette. This fan is now in the South Kensington collection. The mother-of-pearl sticks offer an excellent opportunity for artistic carving, and also for clever gilding. The disadvantage in the use of this material comes in the difficulty of so joining the pieces as to conceal the points of contact, and to have the work so well done that there is no danger of the pieces separating. These difficulties have now been largely overcome by the manufacturers."

THE RAMBLER.

Clarence S. Dustin, Stillman Valley, Ill., has been succeeded by John C. Scott.

J. C. Turner, Columbus, Ga., was taken into custody recently on a charge of attempted larceny preferred against him by H. & W. W. Williams, retail jewelers, Macon, Ga. Turner, the plaintiffs aver, was given a gold watch and chain after claiming to be a conductor on the Central Railroad of Georgia. An investigation proved that Turner was a fraud. His description was sent out by the police and he was arrested shortly afterwards.


**John Morgan & Sons**

Warerooms and Salesrooms

**32 E. 9th St. New York**

Makers of

**Artistic Electroliers**

with

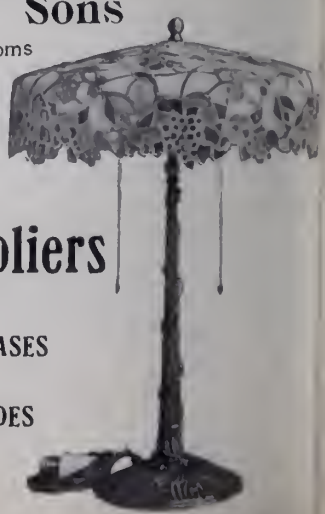
**HAMMERED BRASS BASES**

and

**LEADED GLASS SHADES**

ORIGINAL DESIGNS







# Largest Show Room in New York

**DEVOTED TO NOVELTIES FOR JEWELERS.**

DESK SETS
SMOKERS' ARTICLES
HAND PAINTED CHINA
GOLD ENGRAVED GLASS
GUN METAL
LEATHER
OPERA GLASSES
OPERA GLASS BAGS, Etc.

Many Articles Suitable as Gifts for Men.

ENTIRE SAMPLE LINE NOW BEING CLOSED OUT.



## L. W. Levy & Co.

580-582 Broadway, New York.

## Rich Cut Glass for Jewelers.



No. 10—5½-inch Bonbon. Raleigh.

Sparkling with crystal brilliance. A fine specimen of the glass cutter's art.

ELLY & STEINMAN,
HONESDALE, PA.

## *The Thimble House.*



No. 149.

Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.



No. 136.

KETCHAM & McDOUGALL,
Manufacturers,
37 & 39 Maiden Lane, New York.
*Send for Catalogue.* *Established 1832.*
ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.

Established 1879.
LOUIS W. HRABA
29 East 19th St., New York.

Manufacturer of
Fine Leather Goods,
Exclusively for the Jewelry Trade.

## *Mercantile Fountain Pen*

No. 3. Gold Band.
⅔ size.



Retail Price
**$3.00.**

Made and fully warranted by
**AIKIN, LAMBERT & CO.,**
**19 Maiden Lane, New York.**

Manufacturers and Exporters,
**Gold Pens, Pencils, Toothpicks,**
AND NOVELTIES.
General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

NEW YORK PROVIDENCE PARIS AMSTERDAM LONDO

# BRUHL BROS. & HENIUS CO., DIAMONDS

## R. L. & M. FRIEDLANDER,
Wholesale Jewelers,
## Importers of Diamonds,
30 MAIDEN LANE, NEW YORK CITY.



## Hall Clocks
ELLIOTT'S CELEBRATEI TUBULAR CHIMES.

**Harris & Harrington**
12 BARCLAY ST., NEW YORK.

Sole Agents to the Trade fo J. J. ELLIOTT & CO., LONDON.



## L. LELONG & BRO.,
Gold and Silver Refiners, Assayers and Sweep Smelters,
S. W. Cor. Halsey and Marshall Sts., NEWARK, N. J.
Prompt attention given to Gold and Silver Bullion.
SMELTING FOR THE TRADE.


The fixtures in this store manufactured by us.

## Jewelry Store Fixtures and Show Case
OUR SPECIALTY.

The enlargement of our factory in our new location enables us to quote low prices.

If you need fixtures or show cases let us hear from you. Estimates cheerfully furnished.

## ALEXANDER H. REVELL & COMPAN
REES, DAYTON AND EASTMAN STREETS AND HAWTHORNE AVENUE, CHICAGO, IL.

LOUIS KAHN. MOSES KAHN. SAML. H. LEVY.

IMPORTERS AND CUTTERS

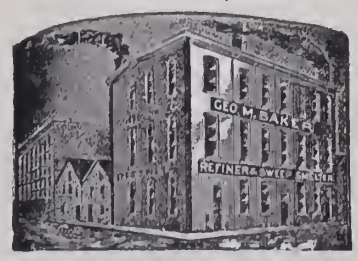
## L. & M. Kahn & Co., DIAMONDS

NEW YORK: 170 BROADWAY, CORNER MAIDEN LANE. AMSTERDAM: 10 Tulp Straat

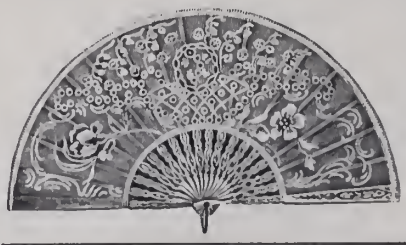
Cutting Works, 29 Gold Street, New York.

Established 1886. Telephone, 1042.

## GEO. M. BAKER,
GOLD AND SILVER REFINER AND SWEEP SMELTER.
Office 91 Page St. Works—77-85 Page St.
PROVIDENCE, R. I.




Our processes are strictly up-to-date, and facilities most complete for doing all kinds of refining. Specialties: Prompt and good returns.



Factories: VIENNA, AUSTRIA. PARIS, FRANCE. Factories KOBE, JAPAN NEW YORK, N. Y.

## FANS

SPECIALTIES FOR THE JEWELRY TRA
MOTHER OF PEARL,
IVORY, TORTOISE SHELL,
CARVED EBONY and B
IGNAZ STRAUSS & CO.,
MANUFACTURERS,
SALESROOM, 621 BROADWAY, CABLE BUILDING, NEW Y
REPAIR DEPARTMENT



## 42 YEARS OF HONEST RETURI
IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING.

## JOHN AUSTIN & SON,
Assayers, Refiners and Smelters,
74 & 76 Clifford Street, PROVIDENCE, I

ALBERT LORSCH. N. Y. Telephone Call, 2142 John. ALFRED KRO

## ALBERT LORSCH & Co.,
LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK. 131 WASHINGTON STREET, PROVIDENCE, R. I.

## ROSE DIAMONDS.

IMPORTERS AND CUTTERS OF
## Armstein Bros. & Co. Diamonds
65 Nassau St: Cor. John. NEW YORK.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW,
WITH WHICH ARE CONSOLIDATED
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, SEPTEMBER 27, 1905. VOL. LI. No. 9.

## ORIGINALITY IN TROPHIES FOR AQUATIC SPORTS.

VHAT is generally regarded by the trade of Philadelphia as one of the st designed and most artically finished cups for aquatic events of this ar was recently made by E. Caldwell & Co. The ler was secured for the se from George F. ffman, of the Hoffman-rr Co., donator of the phy, by F. S. Wright. e of the firm's salesen. It was competed for the annual regatta of e Schuylkill Navy.

In submitting designs r the cup Messrs. Caldell were especially desirs to furnish something nique in aquatic trophies thout damaging its atactiveness by exaggeraons or handicapping the rtisans by making it in ny way inartistic That is has been, in this inance, accomplished is erhaps better told by the ccompanying illustration, howing the obverse of a ree-handled cup in which he dolphin, sea shells and eaweed are made the hief feature of the ornamentation.

The handles ingeniously ake the dolphin's form, while the top is circled by he flags and insignias of he clubs forming the Schuylkill Navy. These are rettily enameled and lend olor and richness to the iece. The individual club pennants are arranged in order, according to the seniority of the clubs entered in the regatta.

The inscription, which is on the obverse of the cup, is plainly discernible, while on the reverse is cleverly engraved a picture of an eight-oared shell. Underneath in the engraving of the winning club's name. The base of the cup is beautifully chased and cut in imitation of seaweed and marine forna. A solid piece of ebony forms the pedestal of the trophy.



TROPHY PRESENTED BY GEO. F. HOFFMAN TO THE SCHUYLKILL NAVY.

The height is 24 inches, and the entire cup has been made out of coin silver in French gray finish. The eye is caught in particular by the richness and perfection of the chasing.

### New Amber Deposit.

A REPORT from Santo Domingo states that an American company has recently exploited an amber deposit on that island in the Province of Santiago, the locality having an altitude of 1,800 feet, near the top of a hill known as Palo Quemado, or Burnt Post, at the headwaters of the Licey River, on a small branch of the Miguel Sanchez.

The amber occurs in a friable, disintegrated and much broken sandstone, which at times becomes a conglomerate and contains fragments of lignite. The amber itself is found loose in the soil and disintegrated rock, and also in the friable sandstone. It appears usually in ovate masses, from an inch or two to the size of a man's hand, round, sometimes flattened, dull on the exterior, and covered with a brown surface crust, like much of the Baltic amber and like buried resin generally. It possesses some of the opalescent character of the beautiful amber of Roumania and of that from Catania, Sicily. In color it varies from yellow to a deep rich brown hue.



If your goods are appropriate to the occasion, your sale is half made.

Can you think of anything more appropriate for a wedding present than

# THE BRIDAL ROSE

or

# THE ORANGE BLOSSOM

Patterns of Flat Ware?



BRIDAL ROSE

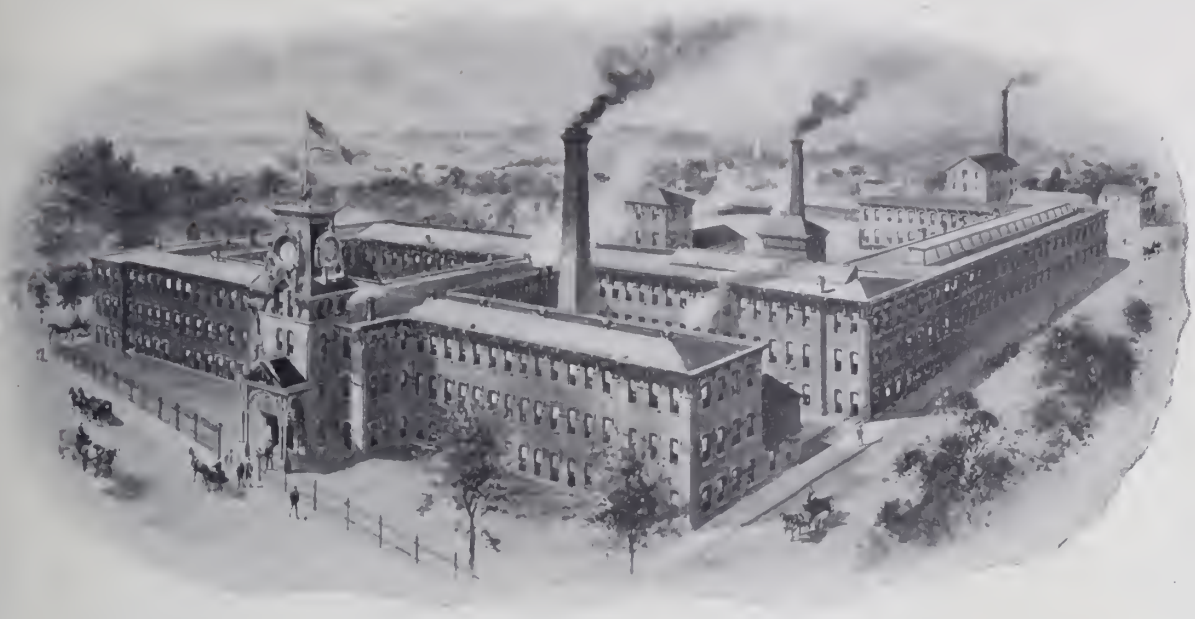
ORANGE BLOSSOM

# ALVIN MANUFACTURING CO.,

SILVERSMITHS,

52 MAIDEN LANE, NEW YORK.

CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE.



VIEW OF THE WORKS, SAG HARBOR, LONG ISLAND, NEW YORK.

A view of the factory where

# Fahys Cases

are made, but the product of this factory is limited to 72 days' output before Christmas, all of which will be sold. Are you going to miss an opportunity of making some of these sales?

JOSEPH FAHYS & CO.

# AMERICAN SUPREMACY



Over 80 per cent. of the finely cut diamonds weighing one-half carat or more, that are sold in the United States, are cut in America.

We are operating Diamond Cutting Works at 1327-1329 Atlantic Avenue, Brooklyn.

Buy from us and save all unnecessary intermediate profits.

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## J. R. WOOD & SONS,

**DIAMOND CUTTERS,**

**2 Maiden Lane, New York.**




Because we have always sold honest goods at the lowest possible price, we have become the largest makers of

**SOLID GOLD WEDDING RINGS**

in this country.

Satisfied customers are very valuable assets; we have thousands. You are sure of them if you sell our rings.

Our rings are unqualifiedly guaranteed in every respect.

---

**J. R. WOOD & SONS,**

RING MAKERS,

2 Maiden Lane, New York.

# We Rejoice



in the splendid prospect of one of the most prosperous seasons in the history of the jewelry industry. The numerous duplicate orders which we are receiving testify to this fact. There is going to be a grand rush for salable goods. Place your orders early for our

Chains, Fobs,
Lockets, Crosses,
Bracelets, etc.

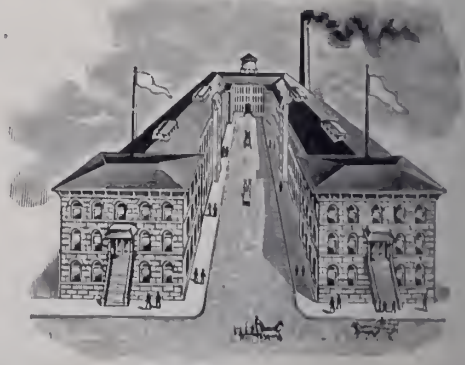
¶ We have the two-minute line this season.

## S. O. Bigney & Co.

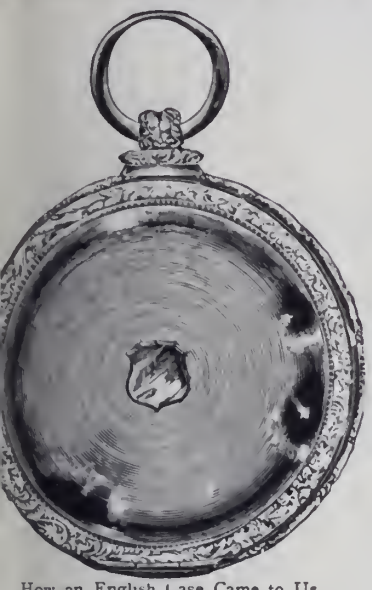



New York Office:
3 Maiden Lane.

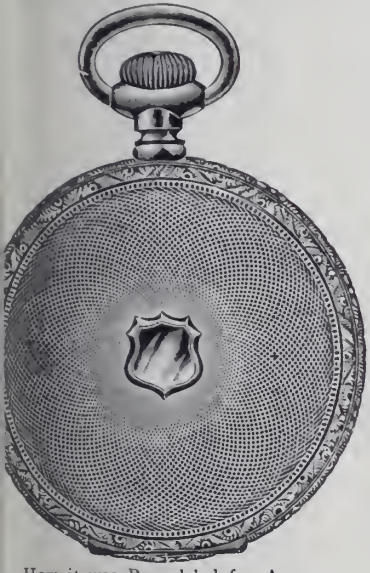
FACTORY: ATTLEBORO, MASS.



# Watch Case Makers, Remodelers and Repairers.



How an English Case Came to Us.



How it was Remodeled for Amer. S. W. Movement.

SPECIAL CASES MADE TO ORDER FOR ENGLISH, SWISS AND AMER. MOVEMENTS.

MELTING OLD GOLD CASES AND MAKING OVER INTO NEW CASES (USING SAME GOLD) A SPECIALTY.

ENGLISH CASES CHANGED TO FIT AMERICAN S. W. MOVEMENTS WITHOUT ALTERING OUTSIDE APPEARANCE.

KEY WIND CASES CHANGED TO STEM WIND.

HUNTING CASES CHANGED TO OPEN FACE.

OLD WATCH CASES REPAIRED AND RENEWED.

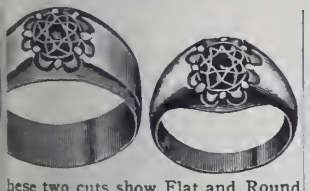
**Wendell & Co.,**

**2**

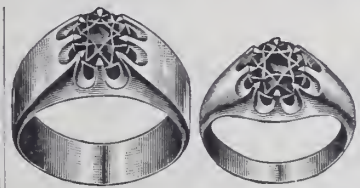
**WONDERFUL SHOPS:**

103 & 105 William St.,
NEW YORK.
57 Washington St.,
CHICAGO.

# ew Claws on Diamond Rings.



hese two cuts show Flat and Round cher Rings as received, with claws ly worn off and too low to permit etting stones again.



These cuts show the same rings with new high claws, stones securely reset, and entire rings refinished like new.

rice for six new claws, resetting stone and refinishing ring like new .....$1.50 to $3.00, list.

rice for eight new claws, resetting stone and refinishing ring like new .....$2.00 to $4.00, list.

We retip or put new claws on diamond Tiffany, Belcher, Tooth and ngs of every description, to cost from $1.50 to $4.00, list, according to the ondition of ring and number of claws on setting.

## Wendell & Company,

13 and 105 William St., NEW YORK.

57 Washington St., CHICAGO.

For 22 years we have been doing

# Gold and Silver Plating.

**Sterling and Plated Ware Repairing for the Trade.**

Do we do yours?
Our plating rooms are the best equipped in the country for job work.



How It Came In.



How It Went Out.

**WE REPAIR**

any article in the silverware line; making new parts to match the old ones that have been melted or broken off, the same as new.

**WE REPLATE**

any metal article in gold, silver, nickel, bronze, brass, oxidized silver, old bronze, statuary bronze, and all antique finishes.

## Wendell & Company,

**Repairers and Special Manufacturers for the Retail Jewelry Trade.**

**TWO WONDERFUL SHOPS:**

103 and 105 William Street, NEW YORK.

57 Washington Street, CHICAGO.



# Stone-Setting.

We carry a most complete stock of Precious and Semi-Precious Stones for special work and replacing lost sets. We import them direct from the cutters in Europe, and furnish them to the trade in single stones at dozen and gross prices.

Have your stone-setting done in our shops and save from thirty-five to fifty per cent.

We employ first class setters, and turn out work very promptly.

No job too small to receive our careful attention.

## Gold Chains Refilled, Renewed and Repaired.

**Old Chains made over into new patterns, using same gold.**

**GOOD WORK. LOW PRICES. PROMPT ATTENTION.**



Sample Job as Received.



As Delivered.



Fancy Link Chain as Received for Renewing.



As Delivered.

## Wendell & Company,

**The Special Manufacturers for the Retail Jewelry Trade.**

**TWO WONDERFUL SHOPS:**

103 and 105 William Street, NEW YORK.

57 Washington Street, CHICAGO.

# Worth More Than Their Weight in Gold.

## THE GOLD STANDARD

is universally accepted. The yield of the precious metal is reported to be very large at the present time. Large quantities of this Gold are being put into our

## WADSWORTH

**14 KARAT**

## SOLID GOLD

line of Watch Cases.

These are such products as are demanded by the best class of trade. Solid Gold Watch Cases will never be supplanted by other kinds. The former firmly hold their place and will always continue to do so.

## *The* Wadsworth Watch Case Co.

**CHICAGO**
**Columbus Building**

**NEW YORK**
**Corbin Building**

**Factory, Dayton, Ky.**

LEATHER EBONY

# Details:

## They Are Important.

IMPRESSIVE as the products of this house are, it does not ask the trade to judge by surface appearances. While examining leathers observe the precise tints and shades employed. Look at the "build" and entire set-up of the goods. As to linings, examine their quality. Carefully observe the interior fittings and note that there's a "feel" as well as a "look" to all employed. Trifles, perhaps, but they spell LEADERSHIP.

DEITSCH BROS.
14 East Seventeenth Street
NEW YORK

IVORY SHELL

TRADE MARK



**MODERATE PRICES**

**SUPERIOR EFFECTS**

---

**A WONDERLAND OF DESIGNS.**

THERE IS A STYLE about Schickerling products that makes each article a veritable "piece of jewelry." In appearance they are equal to the best importations, and in workmanship they are superior. As several distinct lines are produced at graded prices, it is always possible to meet requirements as to style and cost. The same artists that design the more elaborate pieces are employed also on the less expensive ones. Thus the element of style is never lacking, and the simplest piece has its own distinctive points of merit.

A popular and moderate-priced line is made in 14 karat. The range of showings in this class is very comprehensive both as to designs and pieces included. With and without jewels. All finishes. In our line of Enamel Jewelry 18 Karat is used exclusively. The floral and other effects in this line challenge comparison. The high-grade Diamond-Platinum Jewelry of this house has long stood pre-eminent. Exclusive designs. Thus a review of Schickerling Jewelry shows a range that is "WIDE AS THE DEMAND."

**SPECIAL: OUR PATENT ELK HEAD.**

---

# SCHICKERLING BROS. & CO.,

**28 East 22d Street, NEW YORK.**

Conrad Schickerling, Pres.
Alfred Schickerling, Treas.
Theo. M. Schroeder, Sec.

Our Pacific Coast Agents.
A. I. HALL & SON, Inc.,
San Francisco, Cal.,
Carry our full line.

Telephone, 5315 Gramercy.

*"If it burns alcohol, we make it."*

A Few Features of

# The Sternau Coffee Machine

worthy of consideration.

It is easy to claim superiority, and in the present case easy to prove it. The features to which attention is called in the accompanying cuts are peculiar to

**The Sternau Coffee Machine.**

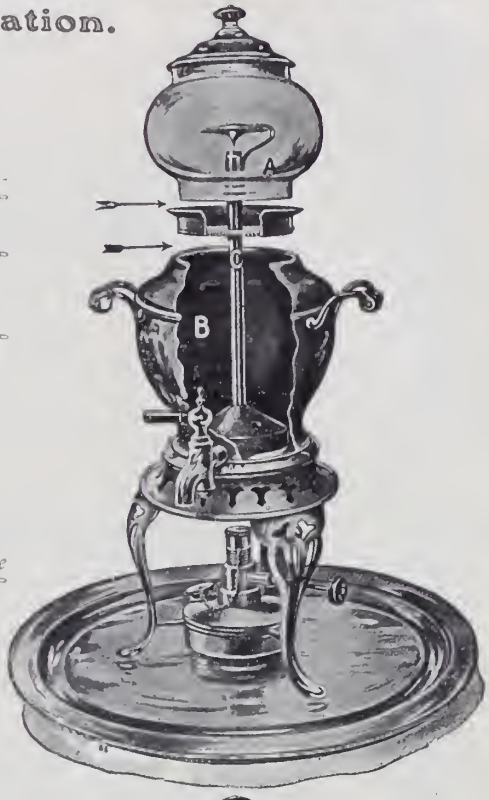
Cleanliness, Healthfulness, Economy, Convenience and Safety have all been provided for.

*The globe is separate. Easy to replace in case of breakage.*

*The sieve is separate. Easy to clean*

*The inside can be thoroughly cleaned because you can get at every corner.*

*The Sterno-Inferno Burner is the only perfect spirit lamp.*




No skill required.
No burned fingers.
No poor coffee.
No bother.

We have a booklet that tells all about it.
Our complete catalogue of Chafing Dishes, Tea Kettles, Trays, etc., is also interesting.
We send both on request.

*The machine is locked to the stand.*

*Prevents any possibility of tipping over. See those clips?*



## S. Sternau & Co.,

MANUFACTURERS OF METAL WARES.

*New York Showrooms:*
Broadway & Park Place,
Opposite Post Office.

*Office and Factory:*
195 Plymouth Street,
Brooklyn, N. Y.

# Hampden Movements

Dueber-Hampden Watches

The Leading American Watch

## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

The Best in the World

Dueber-Hampden Watches

Dueber Cases

# Hamilton Watches

Illinois Rail Road Watches

Hamilton High Grade Watches

Standards of Excellence
as Time Keepers

## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

Modern Watches
Quality not sacrificed to
produce quantity

# Illinois Watches




F&B

## Alpine Violet

Another of o
n e w patter
for this seaso

Our new cat
logue shows
the pieces a
sets.

---

We offer
especially a
tractive line

**Chains,**
**Lockets,**
**Brooches,**
**Bracelets**
**Bar Pins,**
**Scarf Pin,**
**Hat Pins,**
**Waist Pin**
**and Set,**

**Cuff Buttons, Crosses, Earrings, Necklaces and Hair Chain Mountings.**

Our catalogue describes all of these, and every Jeweler should have a copy. If you have not received one, ask us to send one to you.

# Theodore W. Foster & Bro. Co.

**MANUFACTURING JEWELERS AND SILVERSMITHS.**

**100 Richmond Street, PROVIDENCE, R.**

## *ELSIE BEE'S FASHIONS.*

ELTIES SEEN IN A LADY'S RAMBLES AMONG THE JEWELERS.

NIQUE little globe-shaped vases in plain silver are mounted on tall tri-ls, and other and deeper shapes are unted in like manner.

*

Some new gold pocketbooks are in per-tly plain, bright gold.

*

A rather odd glove box, finished in green ther, has a hunting scene in color on the .

*

One large marquise-shaped diamond or-ments a diamond studded hoop in a strik- ring.

*

Not only in small, open-face chatelaine tches, but in large watches, very thin, t models are shown.

*

A handsomely chased openwork border, rrounding an oval in Roman gold, with diamond in the center, forms a novel ttern in sleeve links.

*

Some little traveling clocks in folding ther cases, prettily lined with red or een silk plush, are shown in plain and ncy shapes of onyx, silver and silver-gilt.

*

The furore for bracelets results in ex-mes, so to speak, as to width. For the l who affects the tall, *svelte* style there the slightest of gold chains, with a dia-nd heart as a charm, or the narrowest of mond bracelets.

*

Rose gold is employed in new models in de bracelets, handsomely chased and set th gems. Gold braid is simulated in lf-inch bands, with the bracelet catch un-r a rosette formed of the braid, and ny other novel styles are shown.

*

Fashion's latest fad is the veil pin; some e convex and thus well shaped for fast-ing flat the stylish, circular veil or the tomobile veil. Fancy bars, dragon flies, ows and swords are among designs seen, e pins being longer than those used for cks.

*

Very beautiful are the diamond collar-es, now so highly favored, and new pat-ns in close effects show conventional de-gns of fancy bar arrangements that are gnified in character. Very graceful are e open designs, and a happy medium is own in diamond bows connected to form inch-wide band.

*

A costly collar in close diamond network punctuated with round pearls and dis-ays an elaborate oval ornament carried t in diamonds at the throat. Other col-rs show festoons of leaves on a netlike ound or elegant bar patterns in a variety designs that challenge the admiration of e beholder.

ELSIE BEE.

A. Sartor, San Antonio, Tex., has ad-itted a partner, and the firm style is now rtor & Roempke.


ILLUSTRATED SERIAL STORY OF

# Modern Ring Making

Life Studies of Larter Workmen

ILLUSTRATION NUMBER SEVEN



THE POLISHER

¶ Next to the last step in modern ring making is the polishing, seemingly a simple operation, but in fact one that requires great care. It is very easy to mar a delicate pattern by careless polishing, and as all our rings have to be polished, we employ only competent polishers who can skilfully do the finest work.

¶ No careless work tolerated in the production of Larter Rings.

¶ Made for Man, Woman and Child.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York City

# Signet Rings for Special Callings.

EXPERIENTIA DOCET

INTERESTING DEVELOPMENTS of the Signet Ring idea consist of rings appropriate to special vocations. Designs fit callings. For doctor's, Aesculapius, etc. For lawyer's, lamp of knowledge, etc. For actor's, mask, etc. Also merchant's signet rings. Appeal to representative men. Prices, $10 and $12.

EXPERIENTIA DOCET

**Durand & Company,**

49-51 Franklin Street, Newark, N. J.



A LINE OF OUR

**Handy Pins**

We make a complete line in Roman Gold and White, Black, Pink, Turquoise, Green and Blue Enamel.

Seven sizes and an infinite variety of patterns.

**A. J. HEDGES & CO.,**

Makers of Exclusive Designs in 14k. Jewelry,
14 JOHN STREET, NEW YORK.

14 K TRADE-MARK



ESTABLISHED 1871. INCORPORATED 1900

**CARRINGTON & CO.**

MAKERS OF
FINE JEWELRY.

OUR SPECIALTY:
MEN'S JEWELRY.

FACTORY AND OFFICE:
42 WALNUT STREET, NEWARK, N. J.

14 SALESROOM: 1 MAIDEN LANE, NEW YORK. 18

# Lockets Fobs

*NEW DESIGNS*

We have the largest, best and most complete line of 10K. Jewelry ever offered.

For over forty years our goods have been staple, durable and popular.

Selection package sent on request.

**Champenois & Co.**

Manufacturers of Gold Jewelry

Trade-Mark C X K

50 Walnut St., Newark, N. J.


## Statistics of the Jewelry Industry o New Jersey in 1903 and 1904.

TRENTON, N. J., Sept. 21.—The 28th an nual report of the Bureau of Statistics o New Jersey, now in course of preparatio shows the manufacture of jewelry and othe wares from gold and silver to be one of th most important industries of the State.

The manufactories, which are all loca ed in the city of Newark, are for the mos part large, employing a number of opera tives ranging from 10 to several hundre per establishment, and the products includ every variety of article made from gol or silver.

The presentation is for 1904, and em braces 79 establishments, the same fro which reports were obtained in 1903. Fift five establishments out of the total numb are managed by private firms, partnershi and individual owners, and 24 are owne and operated under the corporate form management. The aggregate number stockholders, partners and individual ow ers who control all establishments includ in the presentation for both years is 228.

The total capital invested in 1903 w $4,520,792; in 1904 the capital invested h grown to $6,563,282. Of this amount t reports from individual establishmen show that $58,000 is invested in land; $11 500 in buildings; $529,810 in machine tools and implements, and $5,857,972 in ca in hand, stock in process of manufactu and finished products.

The increase which the records show f 1904, amounting to 45 per cent., is real due to the fact that the reports for th year are different in form, and include se eral items which do not appear in the r ports for 1903; deducting these, a compa son of the capital invested for both yea shows a gain in 1904 which closely appro imates 15 per cent.

The cost value of all stock or mater used in the manufacturing processes of t jewelry industry was $1,248,360 in 19 in 1904 it was $1,362,966, an increase $114,606 or 2.7 per cent.

In regard to the finished product, the sa ing value of the same is given at $8,37 649 for 1903, and for 1904 the figures r ported are $8,678,987, an increase in t value of product amounting to $300,338, 3.6 per cent. The average number of pe sons employed during both years was, f 1903, 2,927, and for 1904, 3,011, an incre of 84, or 2.8 per cent.

The total amount paid in wages was $ 753,002 in 1903; in 1904 it was $1,974,3 an increase of $221,329, or 12.6 per cent.

Of the total number of employes engag in the industry during 1904, the repo show that 74.3 per cent. are males over years, 23.7 per cent. females over 16 ye of age, 2 per cent. children under 16 ye of age.

The classification of wages shows th of the male operatives, 216, or 10.3 per ce are paid rates ranging downward from per week, 386, or 19.5 per cent., are p between $5 and $10 per week; 881, or 4 per cent., are paid between $10 and $20 week, and 582, or 28 per cent., are amo those who are paid over $20 per we many of them receiving from $25 to $30.

Of the female operatives, 202, or 30.4 cent., are paid $5 and under per week; 4

61.2 per cent., receive between $5 and $10 week, and 56, or 8.4 per cent., command es ranging between $10 and $20 per ek.

The total number of children employed is and all are paid wage rates varying from to less than $3 per week.

One week's payroll for each of the 79 ablishments included in the presentation ows the average wages for that partic- ar week to have been, for males, $16.16; r females, $7.53, and for children under years of age, $3.30.

Calculated on the basis of the actual time e various establishments included in the esentation were in operation, which aver- ed 286.7 days, the average yearly earnings male employes were $772.44, the average arly earnings of female operatives were 59.93 and the children under 16 years of e averaged for the same time $157.74.

The manufacture of jewelry was first es- blished in Newark in 1830, and the city quired a high reputation for the produc- on of fine solid ware, which it still main- ns; in the manufacture of goods of this ss New Jersey occupies a position not r from first if not first among the States the Union.

In the manufacture of all kinds of jew- y, including plated and rolled goods, New rsey's products are exceeded in value ly by those of Massachusetts, New York d Rhode Island.

### hief Who Attempted to Rob Graf & Niemann's Store Sentenced to Seven Years in Prison.

PITTSBURG, Pa., Sept. 20.—Howard Hall, e thief who was captured in the store of raf & Niemann, 210 6th St., several weeks o, yesterday pleaded guilty to charges of tering a building with intent to commit felony and was sentenced to serve seven ars in the Western Penitentiary in Alle- eny. Having been caught "with the ods," there was no alternative than to ead as he did and ask forgiveness of the ncern which brought about his prosecu- on and insisted that he be punished to the ll extent of the law.

Hall had planned a gigantic raid of the ock in the store and openly boasted of e fact, and this was one of the reasons hy the judge was severe with him, al- ough Hall did not succeed in carrying off dollar's worth of property. Hall entered adjoining building, in company with two her men, who escaped. They got into e Graf & Niemann establishment by saw- g a hole in the floor leading from the llar to the store room. Once inside, Hall thered up all of the delivery baskets and, ing through the store, had emptied every t of jewelry in the trays of the cases to these baskets, dumping the goods into a le, as if it were junk. When interrupted the arrival of the police, he crawled into little opening under the show window, e box apartment being only about two et high, and there, for seven hours, he uded the vigilance of the officers, who nally discovered his hiding place. Hall aid that he suffered torture while in this ramped position, and was glad to be taken ut even though to be captured.

The stock which he had packed to carry way was valued at about $500.

1840, Randel & Baremore
1866, Randel, Baremore & Co.
1880, Randel, Baremore & Billings
1897, Chester Billings & Son

1840-1905

CHESTER BILLINGS & SON
SUCCESSORS TO
RANDEL, BAREMORE & BILLINGS

IMPORTERS OF

DIAMONDS
OTHER PRECIOUS STONES, & PEARLS
DIAMOND JEWELRY

NEW YORK: 58 NASSAU ST., 29 MAIDEN LANE
LONDON: 22 HOLBORN VIADUCT, E. C. PARIS: 53 RUE DE CHATEAUDUN
AMSTERDAM: 2 TULP STRAAT

ESTABLISHED 1841.

Carter, Howe & Co.

TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

Stone Seal Rings
Signet Rings

TRADE MARK

Established in New York 1837.

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

Geo. O. Street & Sons.

# WHITESIDE & BLANK

14 K



LOCKET No. 2179.

*Made in three sizes. All different, though each combining the etched effect with the heraldic character of design.*

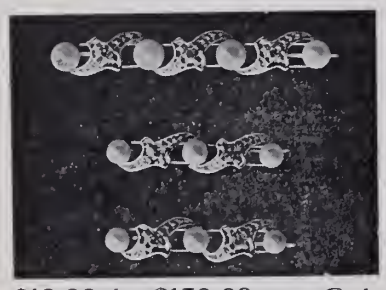
*Made for two pictures. With or without Diamonds. Finished in Rose or Red.*

NEWARK, N. J.
Lafayette and Liberty Streets

NEW YORK
14 and 16 John Street.

"TOPPY" "ORIGINAL" "PRACTICAL"

# ALLSOPP'S "SETS"



OF HIGH-CLASS

## COLLAR PINS

**ALLSOPP & ALLSOPP**

**18-20 Columbia St.**

**NEWARK, N. J.**

$10.00 to $150.00 per Set.

TRADE-MARK.

L. D. 4075 W

TRADE 14 MARK

## OSMUN-PARKER MFG. CO.

MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.

**Louis Stern,** Maker of FINE DIAMOND MOUNTINGS and SEAL and SET RINGS.

**FINE DIAMOND MOUNTINGS** All Goods GUARANTEED as to Quality

FOR THE MANUFACTURING AND JOBBING TRADE EXCLUSIVELY

17 Maiden Lane, New York.

Customer's trade-mark used if requested. (Telephone 4176 Cortland.)


### Clocks, Watches and Jewelry Shipped to Alaska, Hawaii, Porto Rico and the Philippines.

WASHINGTON, D. C., Sept. 20.—Details of the commerce of the United States with their non-contiguous territories during certain periods have just become available, and those relating to the jewelery, watch and kindred lines are given herewith:

ALASKA.—Clocks to the value of $66[illegible] were shipped to Alaska in July last year while the shipments for July of this year were valued at only $89. However, during the seven months' period ending with July a slight gain is recorded, the figures being $2,594 for the seven months of 190[illegible] and $2,788 for the same period of this year. Watch shipments increased in value from $90 during July, 1904, to $219 in July last, and from $695 to $783 during the seven months' periods. Jewelry shipments in July a year ago were valued at $1,43[illegible] increasing to $3,641 in July last. During the seven months' period the jewelry shipments more than doubled, the figures being $11,417 for the seven months of 1904 and $25,323 for the same period of this year. Plated ware shipments increased from $8[illegible] during the seven months of last year to $3,399 this year.

HAWAII.—A slight increase in the value of clocks shipped to Hawaii is reported, the value for July, 1904, being $301 and that for the same month this year, $440. During the seven months' period there was a decline from $7,302 in 1904 to $5,487. While the watch shipments increased from $5 in July a year ago to $1,227 in last July, they fell from $11,075 during the seven months of 1904 to $1,944 this year. On the other hand, the jewelry shipments show large increases, both for the month and seven months' period. The value for July, 190[illegible] was $22,680, as against $9,350 in last July, while that for the seven months of this year was $124,925, as compared with $93,51[illegible] for the corresponding period of 1904. Plated ware shipments increased from $5,539 in July, 1904, to $10,572 during the same month of this year, but fell from $44,153 during the seven months of last year to $25,4[illegible] this year.

PORTO RICO.—During July, 1905, clocks to the value of $418 were shipped to Porto Rico, while $183 represented the value of these shipments during the same month a year ago. The values for the seven months' periods were $1,032 in 1904 and $2,247 this year. Watches to the value of $308 were shipped to Porto Rico in July, 1905, against nothing in July a year ago. During the seven months ending July, 1905, the shipments were valued at $944, as compared with $609 during the same period of last year. Jewelry shipments increased from $186 in July last year to $1,449 during the same month this year, and from $4,323 during the seven months of last year to $5,3[illegible] during the corresponding period of this year. Plated ware shipments likewise increased from $551 in July, 1904, to $8[illegible] last July and from $3,794 during the seven months of 1904 to $4,002 this year.

PHILIPPINE ISLANDS.—There is no record of any shipments of clocks to the Philippines during July, 1904, while a value of $210 is reported for that month this year. During the seven months' period of last

# Stern Bros. & Co.






## THE CHARM OF BEAUTY

Nothing more charming in design and perfect in workmanship than our jewelry. Our assortment of bead necklaces, bracelets and brooches, embraces the widest scope of selection, as well as the newest ideas. HIGH-CLASS JEWELRY AT POPULAR PRICES.

**STERN BROS. & CO., 33-43 Gold Street, New York**

SALESROOM AND OFFICES
Diamond Department
68 Nassau Street, New York

DIAMOND CUTTING WORKS
142 West 14th Street, New York

BRANCH OFFICES
103 State Street, Chicago
29 Ely Place, London
12 Tulp Straat, Amsterdam

# Vermicilli Necklaces.

¶ OUR LINE of Vermicilli Necklaces is specially attractive, because of the superior delicacy and daintiness of this form of decoration as done by us.

FANCY NECKLACES.
PLAIN AND VERMICILLI ALTERNATED.
GRADUATED NECKLACES.

## Day, Clark & Company

14 KARAT ONLY

TRADE-MARK.

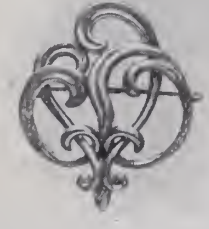
23
Maiden Lane
New York



## Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.





## Snow & Westcott

21-23 MAIDEN LANE,
NEW YORK.

ESTABLISHED 1834. TRADE MARK.

"THE BRACELET HOUSE."

# KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.


year clocks to the value of $1,585 were shipped to the Philippines, increasing to $4,278 this year. No watches were shipped in July, either last year or this, while the shipments for the seven months of 1904 were valued at $8,122, declining to $654 this year. Jewelry shipments increased from $424 during the seven months of last year to $1,176 this year, while plated ware shipments increased from $368 to $3,082 during the same period.

### Jewelry, Clocks, Watches and Optical Goods Exported from New York.

WASHINGTON, D. C., Sept. 20.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Adelaide: 2 packages plated ware, $214; 1 package clocks, $125.

Antwerp: 6 packages clocks, $2,060; 2 packages watches, $100.

Auckland: 307 packages clocks, $3,398; 2 packages optical goods, $214; 3 packages watches, $361; 110 packages plated ware, $997; 9 packages cutlery, $205.

Bombay: 72 packages clocks, $966.

Bremen: 1 package plated ware, $225; 1 package watches, $500.

Buenos Ayres: 81 packages clocks, $3,398; packages optical goods, $1,340.

Callao: 16 packages clocks, $336.

Calcutta: 2 packages watches, $280.

Colon: 28 packages clocks, $654.

Glasgow: 140 packages clocks, $2,137.

Guayaquil: 2 packages watches, $725.

Hamburg: 1 package plated ware, $560; 2 packages watches, $1,245.

Hanau: 1 package plated ware, $210.

Havana: 1 package jewelry, $200; 2 packages plated ware, $146; 10 packages clocks, $105; package clocks, $112; 6 packages jewelry, $1,073.

Havre: 1 package jewelry, $200.

Hong Kong: 24 packages clocks, $1,013.

Lisbon: 64 packages clocks, $858.

Liverpool: 2 packages ivory machinery, $150; 7 packages clocks, $710; 1 package jewelry, $50; 2 packages silverware, $100; 3 packages cutlery, $105; 1 package cutlery, $101; 1 package silverware, $1,355; 11 packages clocks, $153; 1 package jewelry, $500.

London: 48 packages clocks, $978; 15 packages optical goods, $998; 24 packages watches, $4,692; packages scopes and views, $150; 1 package cutlery, $540; 5 packages plated ware, $196; 1 package engravers' machinery, $110; 43 packages clocks, $406.

Matanzas: 3 packages cutlery, $140.

Melbourne: 563 packages clocks, $8,856; 4 packages scopes and views, $899; 15 packages jewelry, $1,597; 66 packages plated ware, $9,265; packages optical goods, $486; 19 packages cutlery, $686; 3 packages watches, $801.

Oporto: 50 packages clocks, $632.

Para: 13 packages cutlery, $657; 21 packages clocks, $418.

Santiago: 2 packages cutlery, $114.

Shanghai: 17 packages clocks, $2,811

Singapore: 2 packages watches, $1,265.

St. Johns: 4 packages cutlery, $131; 2 packages jewelry, $131.

Valparaiso: 6 packages plated ware, $793; 1 package watches, $121; 7 packages plated ware, $84; 1 package optical goods, $109; 53 packages clocks, $1,049; 4 packages watches, $1,705; 4 packages cutlery, $519; 3 packages watches, $2,425; 8 packages jewelry, $482; 1 package optical goods, $81; 2 packages plated ware, $145.

Vera Cruz: 7 packages plated ware, $932, packages clocks, $303.

A pearl was found last week in the Miami river near Dayton, O., which weighed eight and one-quarter grains.

Miscellaneous jewelry and several watches valued in all at about $700, were stolen recently from the establishment of Albert L. Henry, Rockford, Ill. A small hole was cut into the window and the stock removed by means of sticks.



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170 BROADWAY,
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NEWARK, N. J.

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PHILADELPHIA

New York Salesroom,
683 and 685 Broadway.

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**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

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Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

**C. P. GOLDSMITH & CO.,**
**33-43 GOLD STREET, NEW YORK.**



**Gold Rings of All Kinds**




Engraved, Emblem, Signet, Set—as well as seamless—and as well made as it is possible to make them, for we have been making gold rings for 56 years and we ought to know how. Plump quality and superior workmanship for the same price, and often less than is charged for inferior rings.

*We make to order rings of any width, size and weight. No charge for stamping rings with customers' initials. Single ring orders filled promptly.*



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Catalogue and Price List on Application.

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A★ Guarantees Quality and Finish. A★



LATEST DESIGNS.

Camp and Orchard Streets, NEWARK, N. J.

Telephone 6451.

Send for Selection.

### Another Store in Maiden Lane Successfully Robbed by Burglars.

Maiden Lane was visited last Wednesday night by burglars, who entered the store of I. W. Cokefair, at 25 Maiden Lane, New York, close to the corner of Nassau St., and took from the show cases spoons, forks, knives, cups and other articles of plated silver, roughly valued at $300. The exact amount of the loss will not be known until Mr. Cokefair completes his inventory. There have been several robbeies in this section of late, causing some discussion in the trade as to whether or not adequate precautions are maintained in the wholesale jewelry district at night.

The robbery of Mr. Cokefair's store differed from others, in that entrance was not obtained by breaking a window, and the thieves, presumably, had false keys with which they opened the front door, walked in, took what they desired and locked the door after them as they departed. Bulky articles were not taken, the burglars confining themselves to the stock that was more easily carried. They might have packed all the property that they took away in an ordinary dress-suit case.

The show cases were not damaged and the store was not upset to any extent, as is usual in the case of burglaries. The supposition is that the burglars required no more light than was furnished by the electric lamps on the street. The skill with which the thieves operated suggests the idea that at least one of them had some familiarity with the premises possibly from visiting the store during the day time and observing the disposition of the stock.

The daily papers, in reporting the occurrence, described the store as that of the Derby Silver Co. This was an error. The store was formerly conducted by that company, and the old sign still remains. Since the Derby Silver Co. was taken over by the International Silver Co., Mr. Cokefair, who was previously an agent for the former company, has been in business for himself making a special feature of the Derby products.

George W. Shiebler & Co.'s store, at 4 Maiden Lane, was robbed on the night of Sept. 7. In that case the burglars broke a window and fished out bulky goods. Early in the year thieves stole brass signs from the outside of the stores of George W. Shiebler & Co., and the Reed & Barton Co., and there have been some petty thieveries in a couple of stores in other lines of business in this district. Besides the regular protection by the policemen on post three private watchmen are employed in this district. No arrests have been made for any of the burglaries.

---

E. D. McAhan has succeeded to the business of McAhan & Long, St. Joseph, Mo.

F. T. Parritt, Bloomington, Ill., has just leased new quarters at 619-621 Walnut St., Des Moines, Ia., where he will open a branch establishment Nov. 1.

Dan I. Murray, who has been in personal charge of an auction sale of Dresden china at Atlantic City, N. J., during the past five weeks, will conclude his work there within a few days. The total amount of goods sold by Mr. Murray is in the neighborhood of $13,000.




IT doesn't necessarily take a very wise man to understand the "selling" quality of the O. & B. Ring—but he is indeed a wise man who buys this superior product. The O. & B. Factory is the propelling force behind the progressive jobber. Now that September is here and the machinery is in operation—he who would "reap the harvest" should know that it is not wisdom, but folly, to delay. Send in your order—THE TIME IS NOW.

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The Arch Crown Setting

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OF OUR 10 K. LINE

is one of the features which classes our goods among the most popular on the market.

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¶ Don't miss seeing our full line of Quick-Selling, Popular-Priced Specialties. Leading jobbers carry them. ¶ Our new illustrated catalogue is ready. Shall we mail you one?

**SCOFIELD & DE WYNGAERT,**

Makers of 14 k., 10 k. and Silver Jewelry,

SW TRADE MARK

**50 Walnut Street, Newark, N. J.**

**New York Office, 9-11 Maiden Lane.**

## Further Details as to the Bankruptcy of Mrs. Amy Abel, McKeesport, Pa.

PITTSBURG, Pa., Sept. 20.—The first meeting of the creditors of Mrs. Amy Abel doing business at 548 Fifth Ave., McKeesport, who recently filed a voluntary petition in bankruptcy in the United States District Court, giving her liabilities as $2,852.5[illegible] and assets $2,652.79, will take place Sept. 28. In the schedule which she files Mrs. Abel reserves the right to file an amended schedule giving the date of the maturity of certain notes, which she does not now know.

Mrs. Abel, according to the schedules, gave a half dozen notes for various amounts to Harry Levinsohn, 30 Maiden Lane, New York, being accommodation paper, and demand for payment was made through the National Bank of McKeesport. The last of the paper fell due Sept. 9. There are, however, other notes for $611.50, in addition to those already named, being given for goods bought.

Among the creditors are: S. Davis & Co., $42.50; Grafner Bros., $43.07; Landau Bros., $25; Goldstein & Sternberg, $125; Louis Gray, $37.50; Flora Mannist, $10[illegible] Mrs. Abel gives as part of the assets a policy for $1,000 in the Grand Fraternity of Philadelphia. The value of the stock of jewelry is placed at $1,300.

Judge Buffington has made no formal order as yet in reference to the appointment of a receiver.

## Isthmian Canal Commission Asks Bids for Swiss Watches—Silver Bids Received.

WASHINGTON, D. C., Sept. 22.—The general purchasing agent of the Isthmian Canal Commission is inviting sealed proposals until Oct. 11, for furnishing a quantity of stop watches. Blank proposals and full information can be obtained upon application to D. W. Ross, general purchasing agent, Washington, D. C., or the assistant purchasing agent, 24 State St., New York City.

The Navy Department has received the following bids for furnishing a quantity of silver candle stands for flag officers and regular navy standard, delivery to be made at the New York navy yard: International Silver Co., Meriden, Conn., $1,610; J. E. Leonard & Co., New York, $1,676.75.

## Recent Changes in Tariff Schedules of Granada and Brazil.

WASHINGTON, D. C., Sept. 21.—The following tariff changes are of interest to the trade:

GRANADA.—Jewelry, plate and plated articles 10 per cent. ad valorem; watches and clocks, 10 per cent. ad valorem.

BRAZIL.—The duty on all merchandise entering Brazil via Rio de Janeiro is advanced 2 per cent. in gold.

Robert P. Kiep, Joliet, Ill., will shortly move to a new location, where he will have more space and better accommodations for his increasing business.

The new catalogue of the E. W. Bliss Co., Adams and Plymouth Sts., Brooklyn, N. Y., contains 80 pages of illustrations and descriptions of the power presses, dies, etc., made by the concern, some of which are of particular interest to the manufacturing jewelry trade.

# The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

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M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

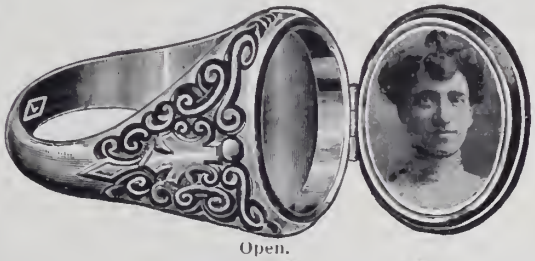
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ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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THE Watch Companies in their advertising lay great stress on the bubble "Reputation." They are right. There is nothing you have to work for so hard, or which is so easily injured. We have worked on ours for over forty years and always strive to live up to it. Isn't it worth your while to get in touch with a jobbing house of this character?

**Henry Freund & Bro.,**

Diamonds, Watches and Jewelry,

9 Maiden Lane, New York.

ELK GOODS A SPECIALTY.

## Recent Customs Decisions on Gems, Jewelry and Kindred Lines.

Decisions by the Board of United States General Appraisers, New York, in cases involving questions as to the duties on jewelry, precious stones and imitations were last week published by the Treasury Department as follows:

IMITATION PEARLS.—Protest of Benedict & Warner against the assessment of duty by the Collector at New York. G. A. 6,088 (T. D. 26,554) followed, relating to imitation pearls.

IMITATION PEARLS—HALF PEARLS.—Protests of R. A. Breidenbach against the assessment of duty by the Collector at New York. A portion of the merchandise consisted of imitation whole and half pearls, some on wire, some loose and some pear-shaped. Some of them had a hole part way through, but none were pierced entirely through. The importer's contention that these articles should have been classified as imitation precious stones under Par. 435, tariff act of 1897, was sustained on the authority of G. A. 6,088 (T. D. 26,554). The remainder of the merchandise consisted of split drilled pearls, which the Board held to be dutiable as pearls in their natural state by similitude under Par. 436, as claimed by the importer. G. A. 5,899 (T. D. 25,986) followed.

IMITATION PEARLS—STRUNG BEADS.—Protest of Loeb & Co. against the assessment of duty by the Collector at New York. As claimed by the importers, the Board held certain imitation pearls to be dutiable as imitation precious stones under Par. 435, tariff act of 1897, and certain strung beads to be dutiable as manufactures of the component of chief value.

STRUNG BEADS—CHAINS.—Protest of I. Emrich & Co. against the assessment of duty by the Collector at New York. As claimed by the importers, the Board held certain long chains for fans, muffs, etc., and certain strung beads to be dutiable as manufactures of the component material of chief value.

MILLINERY ORNAMENTS—IMITATION SHELL CAMEOS.—Protests, etc., of Samuel Schiff & Co. against the assessment of duty by the Collector at New York. G. A. 5,386 (T. D. 24,581) and G. A. 6,130 (T. D. 26,653) followed, relating to imitation shell cameo and millinery ornaments, respectively.

MILLINERY ORNAMENTS—HAT PINS—METAL CHAINS—CHATELAINE BAGS.—Protests of Strawbridge & Clothier against the assessment of duty by the Collector at Philadelphia. The Board followed G. A. 6,13 (T. D. 26,653), relating to millinery ornaments, ornamental hat pins, etc., Abstrac 5,635 (T. D. 26,248), relating to metal chain for fans, etc., and Tiffany *vs.* United State (T. D. 25,316), relating to chatelaine bag in chief value of leather.

MILLINERY ORNAMENTS—HAT PINS—JEWELRY — SILK ORNAMENTS — BEADS—CHAINS—PURSES.—Protests of John Wana maker against the assessment of duty by th Collector at Philadelphia. The Board hel certain slides, buckles and other milliner ornaments composed of metal and past similar to those covered by G. A. 6,13 (T. D. 26,653); like goods composed of im tation jet, similar to those covered by Bad *vs.* United States (116 Fed. Rep., 541); ce tain garnitures and other completed orn ments compased in chief value of silk, sim lar to those covered by G. A. 5,664 (T. 25,254); beads temporarily strung; cha purses and parts thereof similar to tho covered by Tiffany *vs.* United States (T. 25,316), and scissors, fan and muff chair similar to those covered by Abstract 5,6 (T. D. 26,248), to be dutiable as manufa tures of the component of chief value Ce tain metal hat pins, highly ornamental character, and set with imitation precio stones, were held to have been proper classified as jewelry under Par. 434.

PRECIOUS STONES—DRILLED AMETHYSTS. Protest of American Express Co. again the assessment of duty by the Collector New York. On the authority of G. A. 6,0 (T. D. 26,586), the Board sustained t claim that certain amethysts, faceted a drilled through, were dutiable as precio stones cut, but not set, under Par. 435, tar act of 1897.

GOLD BEADS.—Protest of John D. Gluck Son against the assessment of duty by t Collector at New York. Certain gold bea were held to have been properly classifi as beads under Par. 408, tariff act of 1897

Wm. H. Allen, Lima, O., has sold out.

**The Comb House**

We manufacture a complete line of

**FINE MOUNTED COMBS**

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Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

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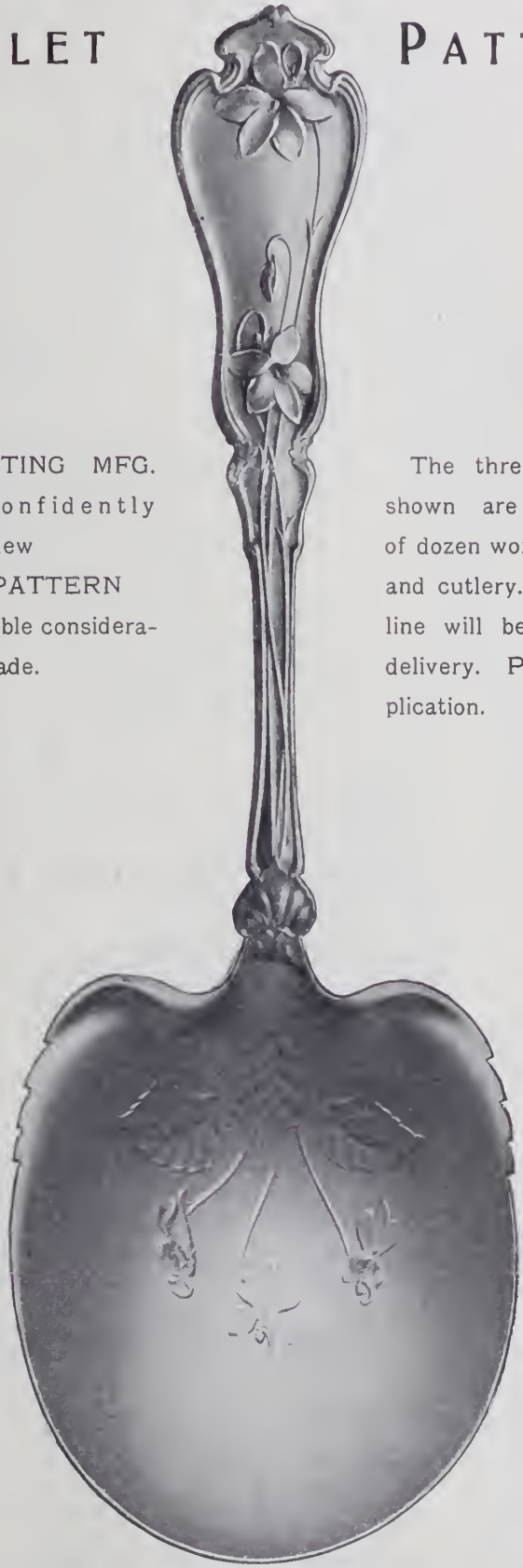


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THE WHITING MFG. COMPANY confidently present their new

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BERRY SPOON.

The three pieces here shown are representative of dozen work, fancy pieces and cutlery. The complete line will be ready for fall delivery. Price list on application.



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Makers of
Sterling Silver Wares,
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New York
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21 Maiden Lane

### Members of Klein Bros. Co., New York, Arrested on Charges by Eduard Van Dam.

Morris, Joseph and Samuel D. Klein, of the Klein Bros. Co., jewelry manufacturers, at 51 Maiden Lane, New York, were arrested last Thursday on charges of grand larceny made by Eduard Van Dam, 27 City Hall Pl., New York, and Amsterdam, Holland. They were later released on bail without examination.

An involuntary petition in bankruptcy was filed Sept. 19 against the Klein Bros. Co., as related in the last issue of THE CIRCULAR-WEEKLY. Mr. Van Dam says that he entrusted to the Kleins, on memorandum, merchandise to the value of $10,000 or thereabouts. According to the contract, it is claimed, the Kleins were to sell this merchandise and turn over the proceeds to Mr. Van Dam. The contract specified the price which Mr. Van Dam was to receive, he says, and the Kleins were to make their profit by selling above those figures and retaining the margin.

After the bankruptcy petition was filed replevin proceedings were begun by Mr. Van Dam, and a deputy sheriff went to the factory of the Klein Bros. Co. with a writ for the purpose of seizing the merchandise. Robert G. Perry, the receiver in bankruptcy, permitted the deputy sheriff to enter the office and search the safes. No merchandise was found, except a dozen of cheap stick-pins and a package of garnets. Mr. Van Dam says none of the stock which he entrusted to the Kleins was on the premises. After the failure of the search he caused the arrest of the brothers. An effort may be made to show that they pawned the property.

Mr. Van Dam told a representative of THE CIRCULAR-WEEKLY that the merchandise which he gave to the Kleins on memorandum was outside his usual line of trade. He says that the brothers came to him and asked for credit on a line of diamonds, and that he absolutely refused the request. This he did, he said, because he knew that previous to their forming a corporation they had failed as a firm. They made representations to the effect that they were not altogether blamable for their first failure, that their intentions were honest, and that they were then trying to build up a business in a legitimate way. Mr. Van Dam said that he had sympathy with young men trying to get along, and he knew that others, after hearing their story, felt the same. Having come into possession of some merchandise not in his usual line of trade about that time Mr. Van Dam decided to allow the Kleins to sell it in order to help them along.

The contract, he said, was made only a few weeks ago, and they went over to his factory and got the merchandise in several lots, as needed, from time to time. Recently he heard reports of a disquieting nature about them, and made demands for the return of goods, but there was delay on their part, and finally the bankruptcy proceedings brought affairs to a crisis. Bullow & O'Connell, the attorneys for Mr. Van Dam, then saw the District Attorney, and the arrest of the brothers followed. They were arraigned in the Tombs Police Court and gave bail in $1,000 each to appear for examination this week.

The liabilities of the Klein Bros. Co. have been estimated at $25,000. Several claims against the corporation have been handed over to the Jewelers Association and Board of Trade, whose attorneys are making inquiries as to the affairs of the corporation.

New and Useful.... SAFETY LOCK CHAIN KEY-RING

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The handiest and most practical Key-Ring, made in a variety of styles in gold and silver. THE SAFETY CATCH is a MINIATURE LOCK and KEY, combining simplicity and absolute security. Also adapted for use on necklaces, bracelets, etc. Made in 3 sizes. Cut shows smallest size.

*Prices and Samples on application.*

DIRECTIONS.—To open take lock in both hands, press toward the center, turn the part in the right hand from you until catch is released, same as you would open an ordinary lock with key. To close reverse the operation.

J. N. PROVENZANO, Mfr., 114 E. 14th St., New York.

Roger Williams Silver Co.

OUR NEW FLAT WARE PATTERN,

THE PLYMOUTH.

We claim this to be a reproduction of the oldest Colonial design.
We make a complete line in ounce and fancy pieces.
Send for price list.

SALESROOM,
860 Broadway, New York.
Samples Only.

FACTORY AND OFFICE,
101 Sabin St., Providence, R. I.

THE BEAUTY OF THIS NEW PATTERN DOES NOT NEED BE TOLD — IT SPEAKS FOR ITSELF

# Jeanne d'Arc

Made by
Simpson, Hall Miller & Co.
International Silver Co. SUCCESSOR
Wallingford, Conn., U.S.A.

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**Plate in all Finishes.**
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## Imports of Clocks, Watches, Jewelry and Gems into Canada.

TORONTO, Can., Sept. 20.—The monthly report of the Department of Trade and Commerce of Canada for June, just issued, gives the value of imports for home consumption in the jewelry and allied trades as follows:

| | Month of June, | | 12 Months Ended June 30, | |
|---|---|---|---|---|
| | 1904. | 1905. | 1904. | 1905. |
| Clocks, watches, etc.: | | | | |
| Great Britain | $3,122 | $3,264 | $32,632 | $36,414 |
| United States | 87,832 | 61,505 | 936,472 | 897,07[illegible] |
| Other countries | 23,867 | 23,243 | 264,313 | 270,69[illegible] |
| Totals | $114,821 | $88,012 | $1,233,417 | $1,204,18[illegible] |
| Jewelry: | | | | |
| Great Britain | $17,542 | $8,859 | $87,965 | $82,60[illegible] |
| United States | 42,163 | 36,047 | 688,665 | 645,79[illegible] |
| Other countries | 15,034 | 15,332 | 92,608 | 99,01[illegible] |
| Totals | $74,739 | $60,238 | $869,238 | $827,41[illegible] |
| Gold and silver and manufactures of: | | | | |
| Great Britain | $12,125 | $12,719 | $97,315 | $115,75[illegible] |
| United States | 20,639 | 24,749 | 280,746 | 318,94[illegible] |
| Other countries | 8,516 | 9,333 | 66,251 | 67,71[illegible] |
| Totals | $41,280 | $46,801 | $444,312 | $502,41[illegible] |
| Precious stones of all kinds and imitations of (dutiable): | | | | |
| Great Britain | $5,142 | $16,779 | $40,704 | $35,50[illegible] |
| United States | 1,039 | 1,682 | 23,840 | 21,90[illegible] |
| Other countries | 2,043 | 7,800 | 27,839 | 24,80 |
| Totals | $8,224 | $26,261 | $92,386 | $82,21[illegible] |
| Precious stones of all kinds and imitations of (free): | | | | |
| Great Britain | $26,550 | $63,575 | $614,212 | $309,64 |
| United States | 7,113 | 11,472 | 78,808 | 124,54 |
| Holland | 16,944 | 9,885 | 249,406 | 223,20 |
| Other countries | 11,422 | 44,065 | 182,702 | 762,55 |
| Totals | $62,029 | $128,997 | $1,125,128 | $1,419,94 |

A jeweler of Altoona, Pa., was the complainant, last week, against Geo. Miller, who was accused of the larceny of jewelry by bailee.

Thieves last week broke into the store Sam Rosenberg, Selma, Ala., and stole s eral watches and a small amount of jewel There is no clue.

HAVE YOU TAKEN OUR ADVICE TO **BUY COPPER**

A SPLENDID LINE FOR YOUR HOLIDAY TRADE.



WE ILLUSTRATE A FEW PIECES OF OUR

**"METAL AND GLASS,"** Finished in GREEN (VERD ANTIQUE

MADE IN THE "APOLLO STUDIOS,"

**APOLLO SILVER CO.,**

**BERNARD RICE'S SONS, Proprietors,**

MAKERS OF

FINE SILVER-PLATED WARE, REAL COPPER AND VERD ANTIQU

WORKS { 4-6 MARION ST. / 187-189 ELM ST. } NEW YORK.

544 BROADWAY, NEW YOR

WRITE FOR ILLUSTRATED SHEETS.




# Special Presentation Pieces

and ware requiring new and original designs are always given our most careful and prompt attention.

Our several factories and large facilities enable us to place at the service of the trade a corps of experts, producing the most artistic

## STERLING SILVER and SILVER PLATE.

The ware we are furnishing the largest Steamships, Hotels and Clubs, as well as the trade in general, is a sure indication of the desirability and popularity of our productions.

Our large line of

## RICH AMERICAN CUT GLASS

produced in our own factories, is unsurpassed in character of design, workmanship and brilliancy of finish; and is worthy of your inspection.

# INTERNATIONAL SILVER CO.,

WAREROOMS: 9-11-13 and 15 MAIDEN LANE, NEW YORK.

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
1847 ROGERS BROS.
ROGERS & BROTHER
ROGERS, SMITH & CO.
THE MERIDEN CUT GLASS CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE, MERIDEN, CONN.

FOUR FEATURES about our FOURTEEN K. Brooch

BEST in the market for the price.

PLUMP 14K. with heavy bridge across the back.

GENUINE PEARLS

As a Mounting, $4.00;
With Pearl Set Center, $4.25.



Chas. L. Trout & Co.,
15 MAIDEN LANE, NEW YORK.

### Death of Harvey Feldman.

FRANKLIN, Pa., Sept. 20.—The funeral of Harvey Feldman, senior member of the firm of B. J. Feldman's Sons, of this city, and one of the best known of the younger business men of this section, took place this morning at his home, 617 Liberty St., the Rev. R. B. Beattie officiating. The services were in charge of the Franklin Lodge of Elks, in which fraternity the deceased was especially prominent.

Mr. Feldman's death occurred suddenly at his home late Sunday night, and was due to neuralgia of the heart, superinduced by an acute attack of acute indigestion from which he had been suffering for several days. He was apparently very much better on Sunday, and no thought of serious complications was entertained; he continued to improve until shortly before midnight, when he suddenly gave a gasp and fell over. The doctor who was in attendance examined him and discovered that he had died instantly. The news of Mr. Feldman's death caused a great shock to his many friends in the city, many of whom did not even know that he was ill.

The deceased was 36 years old and was born in the city of New York. He came here when quite young, and had been a resident of Franklin until his death. He was the son of B. J. Feldman who started in the jewelry business in 1881, and it was natural therefore that he should seek out the jewelry trade as his vocation. After being associated with his father for some time he with his brother Geo. W. Feldman succeeded in the business when the elder Feldman retired in 1898. Mr. Feldman was married last April to Miss Louise Fabe of this city, and she with his father and mother and the following brothers and sisters survive him: George Feldman, of this city; Edward Feldman, Pittsburg; Miss Minnie Feldman, Franklin; and Mrs. P. J. Hickey, of Coraopolis, Ind. The deceased was especially prominent in social life and was identified with several organizations.

### Death of W. E. Britt.

ATLANTA, Ga., Sept. 20.—W. E. Britt, jeweler of this city, died Monday night at his residence, 160 Cortlandt Ave., and will be buried to-day from the chapel of H. J. Patterson, this city. He was 32 years old and was well known in this section.

The deceased was formerly a member of Bushway, Britt & Co., Decatur, Ill., and early in 1902 withdrew from that concern and came to Atlanta, where he started a jobbing business. The next year he incorporated the business under the style of the W. E. Britt Co., with an authorized capital of $40,000. In January of last year he opened a store at Leesburg, Va., where he made his headquarters, retaining his office in this city as a branch. Mr. Britt was also a prime member of the Southern Wholesale Jewelry Co., which was incorporated at Columbia, S. C., some time ago and later moved to Atlanta and finally to Leesburg.

Some time ago the deceased was attacked with consumption and quickly declined until he was forced to give up business. His death was therefore not unexpected.

"THE VIOLET"

A MASTERPIECE IN THE FRENCH GRAY FINISH.



VIOLET BERRY SPOON.

Twenty-five pieces now ready. Postal brings new Catalogue No. 10.
All orders filled promptly.

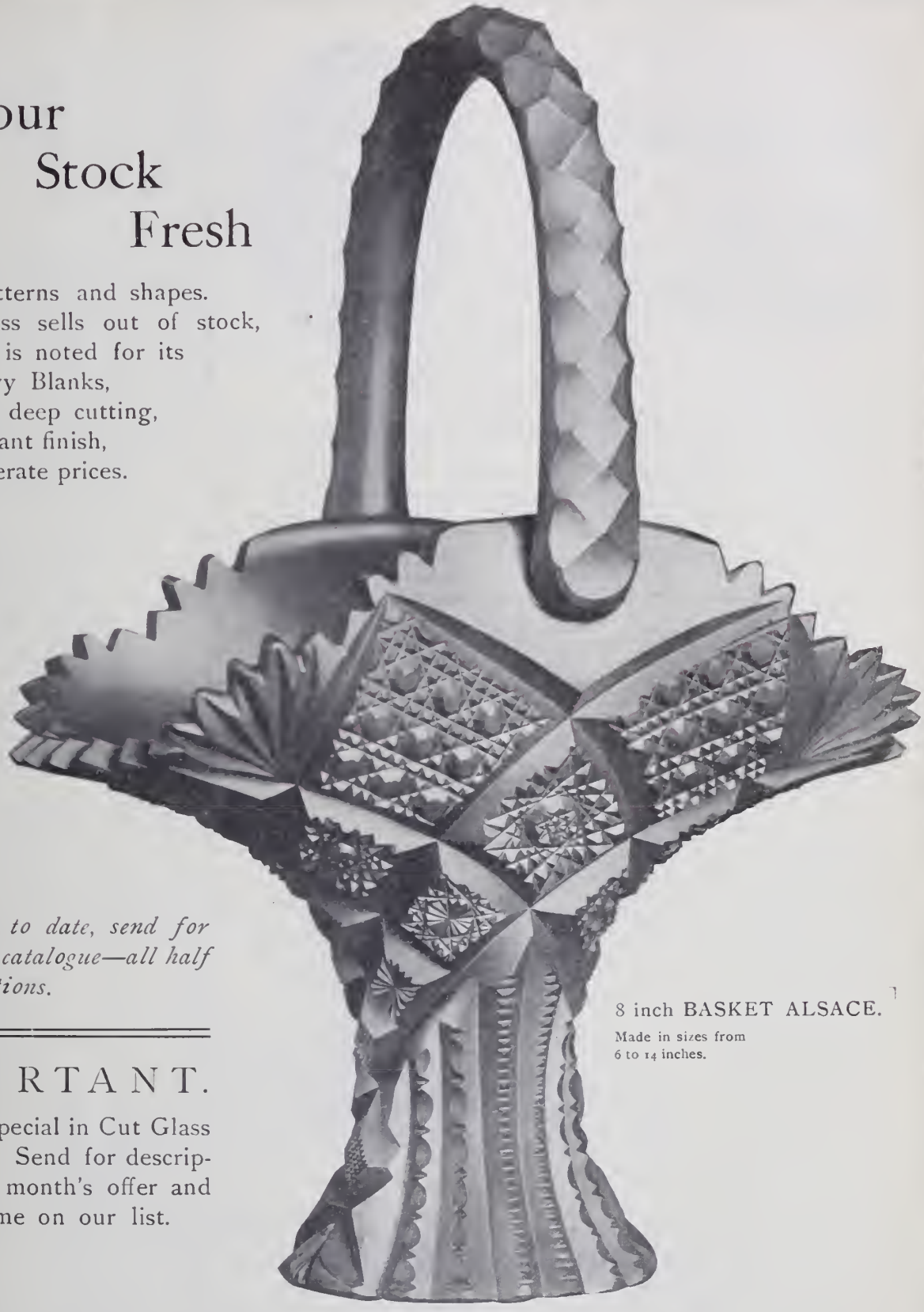
Simeon L. and George H. Rogers Company, Hartford, Conn.

FACTORIES, HARTFORD AND WALLINGFORD, CONN.

NEW YORK OFFICE: ROOM 43, No. 41 MAIDEN LANE.

# Keep Your Stock Fresh

with new patterns and shapes.
Our cut glass sells out of stock,
and the line is noted for its
Heavy Blanks,
Rich, deep cutting,
Brilliant finish,
Moderate prices.



8 inch BASKET ALSACE.
Made in sizes from
6 to 14 inches.

*To keep up to date, send for our complete catalogue—all half tone illustrations.*

## IMPORTANT.

We offer a special in Cut Glass each month. Send for description of this month's offer and get your name on our list.

# UNGER BROS.

*Manufacturing Jewelers, Silversmiths and Glass Cutters*
412-418 HALSEY STREET, - - NEWARK, N. J.

We do not job our glass, but cut every piece we sell here in our own factory.

# For People of Good Taste but Slender Purses

THE 10K LINE WITH A 14K APPEARANCE

Our stylish, well-made 10 K. Line is exactly what the jewelers have needed. Very often sales are postponed, or even missed, because an article is too high in price. Our line overcomes this feature, as the designs, finish and workmanship are equal to high-grade 14 K. pieces.



Kohn & Co

Camp and Orchard Streets, Newark, N. J.


### Anchor Silver Plate Co.'s Entire Plant Destroyed by Fire.

St. Paul, Minn., Sept. 20.—The plant of the Anchor Silve Plate Co., Water and Walter Sts., West Side, St. Paul, was totally destroyed by fire at midnight last night. The estimated loss is $125,000.

It is thought that the fire originated in the elevator shaft in the basement, where the flames were fist noticed by Peter La Valle. He went to the second floor to turn in the alarm, but was unable to reach the telephone before the chemicals stored in the basement had exploded, and forced him from the building. He had no sooner reached the street than the building was enveloped in flames, and before the department could arrive it was beyond any hope of being saved. The building is so situated that other buildings were in little danger.

The building was of brick, three stories high, and located in the heart of the manufacturing section of the city. There is nothing now standing of the great plant but a mass of crumbling and smoking walls. It is not known exactly how the fire started, but it is believed that oil, leaking in some manner through the elevator shaft was ignited.

The remarkable feature of the fire was the incredible swiftness with which the flames spread through the building. The initial blaze was hardly noticed, when there came a loud explosion, and the entire structure burst in flames in an instant. Fire spurted from every window, and the blaze was most luridly spectacular on account of the burning of oil and chemicals. The firemen confined the flames to the property, but were unable to do anything to save the plant itself from total destruction.

The Anchor Silver Plate Co. located in St. Paul just about one year ago, coming from Muncie, Ind. The company is capitalized at $150,000 and has about $190,000 invested. The total insurance is $120,000. The concern had been doing a prosperous business and has been offered assistance from several of its competitors in the trade. It employed about 125 hands.

### Kennon Mott, Brunswick, Ga., Attributes Embarrassment to Absence due to Fever Quarantine.

Brunswick, Ga., Sept. 20.—The jewelry store of Kennon Mott, 215 Newcastle St., this city, was closed recently by an action of the National Bank of Brunswick, which foreclosed a mortgage which it held on the stock. Proceedings were begun and judgments were given in favor of the bank by Justice Lambright.

In explanation of the proceedings, Mr. Mott said that his trouble was due to the fact that he had been out of the city for several weeks, and was thereby prevented from arranging the matter with the bank. Shortly before the yellow fever broke out Mr. Mott went to Mississippi, and when he started to return home found it was impossible to do so on account of the quarantine regulations. He was unable to be home in time to meet his obligations and the proceedings resulted.

Mr. Mott is now endeavoring to arrange a settlement and expects to be able to resume on the old stand.

# The Silver Standard

**ESTABLISHED IN 1847 BY ROGERS BROS.**

VOL. I SEPTEMBER, 1847. NO. 6

## HIGHLY IMPORTANT INTELLIGENCE

FROM THE

## CITY OF MEXICO

By Special and Extraordinary Overland Express

From New Orleans to Bal... and thence

TELEGRAPH!

The Confirmation of ... brought by the Usceola to Pensa...

## THE CAPTURE OF THE CAP... MEXICO

## TERRIBLE AND BLOODY CONF...

## TREMENDOUS LOSS OF LIFE!

## THE FLIGHT OF SANTA ANNA TO GUADALOUPE

## GEN. SCOTT'S ORDERS TO THE ARMY

THE intelligence received by the special overland express last evening is of the greatest importance. We give it in these columns to the exclusion of other matter of less consequence. The public will read these telegraphic details and also those received by the mails, which we annex, with the most intense interest.

Our thanks are due to the telegraphic operators for their attention.

"Telegraphic Despatch—No. 1
Origaba,
Sept. 19, 1847.

I have the honor to inform you that an express arrived here this evening from Mexico which brings intelligence that General Scott was in the City of Mexico. That on the 13th the American troops took Chepultepec and the Citadel and went into the city that night. General Bravo was killed and ... Santa Anna ... ed ... ha...

... done one hundredth part of the injury it had a right to do and which European armies have done under similar circumstances. We do not see that ... Santa Anna was ... its way through the fields and Fort of Contreras. San Antonio, Churubosco, Molino del Rey, Chepultepec and the gates of San Gastea and Tacubaya to the ... Capital of Mexico. ...


THE LEADING NEWSPAPER
of New England, the
SPRINGFIELD REPUBLICAN
*Edited by SAMUEL BOWLES, says:*

A novelty in advertising is the "Silver Standard," published by the Meriden Britannia Co. One side advertises the company's goods; the other has every appearance of being a remarkably enterprising illustrated journal for August, 1847, giving accounts of events which took place at that time, including the issue of the first American postage stamps, the drafting of a new treaty with New Granada, giving the rights of the United States on the Isthmus of Panama, and a movement for the settlement with the heirs of Paul Jones.

JEWELERS

who have not seen this "remarkably enterprising illustrated journal" should write the publishers at Meriden, Conn.




SCOTT'S ARMY ENTERING THE CITY OF MEXICO.
Drawn by our artist from telegraphic descriptions.

## FILIBUSTERING!

## EXCITEMENT IN CUBA!

## U. S. SHIPS WATCHED.

## ...RTEEN YOUNG MEN ...RRESTED ... SUSPICION.

...ew York ... says that ...itement ...brough... ...rom re... ...another ...g ex... ...n the ...ates. ...mers ...United ...well as ...om the ..., were ...with a ...remark... ...n for ...Num... ...e police ...aced on ...as soon as ...arrived, and ...ntained the ...ictest surveill... ance of everybody and everything up to the moment of departure. Fourteen young men of good connections were arrested and thrown into prison on Friday, on suspicion of being connected with the revolutionary party.

By letters from Havana, we are apprised of the most cruel treatment of all persons suspected of liberalism. The chain gang is full of young men who have dared to breathe of hope for liberty, and a large number of young women, particularly from the inland towns, are confined in the city prison, because of singing some air wedded to republican verse!

## NEWS FROM THE GOLD FIELDS.

Gold dust was selling at San Francisco on the 3rd ult., at $17 per ounce, with the freight, insurance of 5 per cent., expense, making a loss of 2 per cent. on remittances.

Col. Fremont has completed and confirmed the sale of his Mariposa tract of gold land in California to a London company for one million of dollars.

Trade W&H Mark



THE W. & H. Locket line for the Fall season is not only equal in all respects to past displays, *but a great deal better*—each design is a notable creation. There are many reasons for superiority in our product—

We manufacture lockets exclusively; we are backed by fifty years' experience; *we set the locket styles.* The judicious buyer will appreciate these points. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. Wightman & Hough Co., PROVIDENCE, R. I.




JUST **EMBLEMS,**

**THAT'S ALL!**

Making them exclusively enables us to place on the market goods impossible to equal, quality and price considered.

A complete stock at our New York office, 11 MAIDEN LANE.

**IRONS & RUSSELL,**

**IRONS & RUSSELL BUILDING, 95 CHESTNUT STREET.** **PROVIDENCE, R. I.**

### Multi-Colored Imitation Precious Stones Dutiable at 20 Per Cent.

Imitation precious stones, faceted and shaped as diamonds, are dutiable at 20 per cent. ad valorem, according to a decision announced last week by the Board of United States General Appraisers, sustaining a protest by R. A. Breidenbach against a ruling by the Collector at New York.

The opinion, written by General Appraiser Sharretts, was as follows:

"The appraiser reports:

"The first item on the invoice, 13848, consists of a manufacture of paste. These articles are of many colors and do not simulate any precious stones. They were returned for duty under Par. 112 as manufactures of paste at the rate of 45 per cent. ad valorem, following T. D. 22762.

"The goods represented by 3978 are manufactures of paste in imitation of pearl. They were returned for duty under Par. 112 at the rate of 45 per cent. ad valorem, following T. D. 19447.

"At the hearing in the case the importer appeared and submitted a sample of the so-called multicolored stones, and inspection thereof shows it to be faceted and shaped in the form of a diamond about three-quarters of a carat in weight. It presents three strata of colors incorporated therein during the process of manufacture—namely red, amber, and light blue (a condition frequently existent in the maline, a precious stone)—and is backed with foil. By turning the imitation stone so as to reflect light from different planes thereof, the three colors named blend into various additional hues.

"The merchandise was designed for and intended to be used in the manufacture of cheap jewelry, and we find it is an imitation of a precious stone.

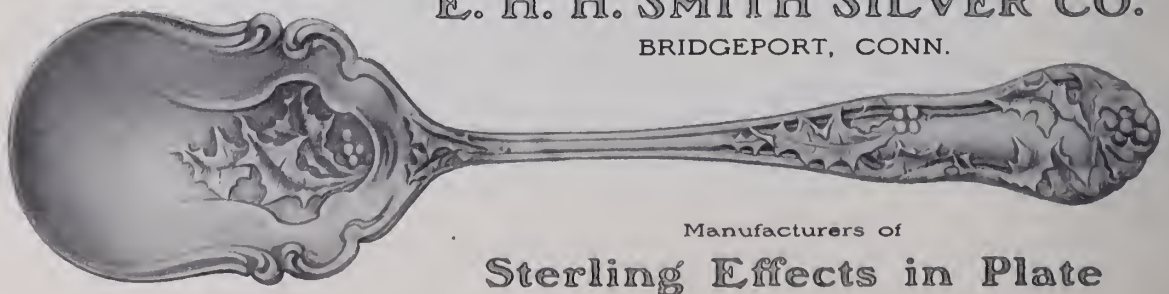
"The goods described as item 3978 on invoice No. 13849 are imitation pearls partially pierced through, composed of paste and not exceeding an inch in dimensions, the same belonging to a class of merchandise repeatedly held by the courts and the Board to be dutiable as imitations of precious stones.

"The protest claiming 20 per cent. ad valorem duty under Par. 435, Tariff Act of 1897, is sustained as to all of the merchandise returned at 45 per cent. ad valorem, the Collector's decision being reversed."

G. A. Schlechter, Reading, Pa., has been awarded the contract to supply 1,000 stick pins for the Sons of Veterans. The pins are in the form of a keystone and are made of oxidized silver. Mr. Schlechter also made the gold medals for the Sons of Veterans' convention, which was held about a week ago, in Gettysburg.

E. H. H. SMITH SILVER CO.

BRIDGEPORT, CONN.



HOLLY

Manufacturers of

Sterling Effects in Plate

# Harvest Time

THE three months from now to Christmas is the jewelers' harvest time, and every indication points to a bountiful season; there's the brightest possible outlook for Fall and Holiday business this year.

So be prepared, with plentiful assortments of the right sort of goods to reap a full measure of the general prosperity.

In chains—it is hardly necessary to say—the right sort to put in stock are

## SIMMONS Watch Chains

And you're perfectly safe in putting in a first-rate assortment of the host of attractive patterns the jobbers are showing—for they're as staple as wheat, as standard as Waltham watches and as safe to handle as though the R. F. S & Co. trade-mark was the government mint stamp.

**R. F. SIMMONS COMPANY,**

Main Office and Works, Attleboro, Mass.

SALESROOMS, 9-13 MAIDEN LANE, NEW YORK, 103 STATE STREET, CHICAGO.

# The Wm. C. Greene Co.,

101 Sabin St., PROVIDENCE, R. I.,

MAKERS OF

**10 K. Gold Jewelry.**

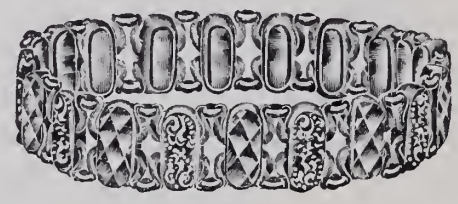
CROSSES A SPECIALTY.



## The "Velvet" Adjustable Bracelet.

10 K. EXCLUSIVELY.

Patented Dec. 13, 1904.
Design Patented July 25, 1905.



FITS ANY SIZE OF WRIST.

A simple arrangement of springs makes this bracelet adjustable to any wrist, whatever its size or conformation. It is thus the extreme of

COMFORT, COMELINESS AND SECURITY.

Simple in its parts and strong in construction, it is durable and not liable to get out of order.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

**EVERY REPAIRER** Should Have a Copy of **"THE JEWELRY REPAIRERS' HANDBOOK,"**

Recently issued by The Jewelers' Circular Publishing Co., 11 John St., New York. Price 75 cents.


### Merchants' Supply Co., Columbus, O., Adjudicated Bankrupt on Petition of Creditors.

COLUMBUS, O., Sept. 25.—No defense was made Monday by the Merchants' Supply Co. to the involuntary bankruptcy proceedings brought against it by the Putnam-Hooker Co. and other creditors, and it was accordingly adjudged a bankrupt. The adjudication was assigned to Referee in Bankruptcy Rogers, of this city.

The North American Watch Co., of Mansfield, has filed a motion with the court asking the return of three consignments of gold watch cases, 106 in all. The company says that the Merchants' Supply Co. furnished it with a statement, dated May 20, 1905, showing stock on hand, $34,360.40; bills payable, $8,760. It is alleged that the officers of the company, particularly A. C. Featherstone, president, knew that this statement was untrue and a misrepresentation of facts, in that the company did not then have such stock on hand, and that its bills payable exceeded the amount given in a considerable sum. The watch company therefore seeks to prove no sale, and to have its goods returned. The motion will be heard Sept. 27. The *Ohio State Journal* Co., of Columbus, has filed a claim for $108.48 for advertising.

The date for the fist meeting of creditors has not been set, and the schedule of liabilities will not be available until that time. E. S. Howard, Columbus, has been appointed to appraise the stock of the defunct company, and his work is now almost complete.

### Importations at the Port of New York.

*Weeks Ended Sept.* 23, 1904, *and Sept.* 22, 1905.

| | 1904. | 1905. |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $84,039 | 110,57 |
| Earthen ware | 19,064 | 15,42 |
| Glass ware | 31,593 | 38,40 |
| Optical glass | 3,779 | 3,03 |
| Instruments: | | |
| Musical | 12,252 | 11,56 |
| Optical | 10,877 | 14,56 |
| Philosophical | 3,839 | 3,01 |
| Jewelry, etc.: | | |
| Jewelry | 19,492 | 20,49 |
| Precious stones | 551,943 | 794,06 |
| Watches | 44,579 | 32,59 |
| Metals, etc.: | | |
| Bronzes | 3,670 | 11,39 |
| Cutlery | 33,340 | 32,10 |
| Dutch metal | 24 | 97 |
| Platina | 2,256 | .. .. |
| Plated ware | ..... | 1,23 |
| Silverware | 3,844 | 5,76 |
| Miscellaneous: | | |
| Alabaster ornaments | 128 | 2,08 |
| Amber | 2,277 | 1,85 |
| Beads | 2,284 | 7,22 |
| Clocks | 12,898 | 11,41 |
| Fans | 8,642 | 5,84 |
| Fancy goods | 7,100 | 5,57 |
| Ivory | 15,322 | 41,76 |
| Ivory, manufactures of | 2,252 | 1,16 |
| Marble, manufactures of | 29,565 | 32,03 |
| Statuary | 5,431 | ... . |


# CUT GLASS

Selection Line to Responsible Houses.

The best in the market. **SALT** and **PEPPER SHAKERS** with Sterling Silver Tops from $2.50 per dozen to $36.00. **SUGAR SHAKERS** with Sterling Silver Top from $10.00 per dozen to $60.00.

**J. A. MOLLER,** 239 CANAL STREET, NEW YORK.

TRADE MARK.

# THE BLISS COMB GIRL

THE CROWNING FEATURE of feminine adornment is the Comb.

The most regal of Combs are those made by this Company.

Rose Gold, Roman, English, Oriental and other finishes. Baroque Pearls and highly Jeweled effects. Empire and Louis XVI decorations. Impressive and seasonable.

THE

## E. A. Bliss Co.

ARTISTIC JEWELRY

1 UNION SQUARE, NEW YORK

FACTORY: MERIDEN, CONN.

PARIS: 28 RUE D'HAUTEVILLE.

TRADE-MARK.



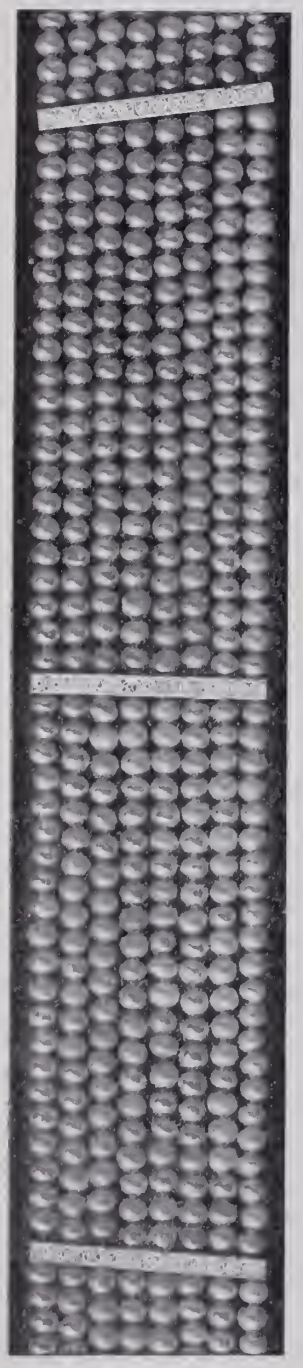
THE BLISS COMB GIRL.

# PEARL COLLARS,

**HIGH GRADE, CORRECT STYLE, PERFECT FINISH,**

All widths from three to twelve strands, as carefully made and of same appearance as a collar of Genuine Pearls.

**Send for a selection.**



Novelty Jewelry in Sterling Silver only, all finishes, Brooches, Pendants, Rings, Bracelets, Jeweled Combs, Collar Supporters, Scarf Pins.

**George H. Cahoone & Co.,**
Providence, R. I.
New York: 9 Maiden Lane.


## Another New Office Building to be Erected in Maiden Lane.

Work is to begin early next year on an extension to the Fahys building, at 54 Maiden Lane. The building at 52 Maiden Lane, a five-story red brick structure, now occupied by the Alvin Mfg. Co., will come down, and on the site will arise a 12-story structure similar in architecture to the present Fahys building, which it will adjoin. Joseph Fahys, who owned both pieces of property for some time, has contemplated this improvement, which will give to the Fahys companies improved office and selling facilities in the Maiden Lane district.

Each story of the addition will open into the corresponding story of the present building, so as to practically make one building. The handsome carved stone front which rises two stories high in the present building will be duplicated in the extension. The upper stories will be in gray pressed brick.

The basement and the first four floors of the enlarged building will be occupied by Fahys and companies, and each floor will be about 50 feet square. The Alvin Mfg. Co. will occupy all the store on the ground floor and will also occupy the basement and most of the two floors above. The offices of Joseph Fahys & Co. will be located on the third floor. The lower floors in which the Fahys interests will thus be centralized will have a separate elevator. The upper floors will be rented for office purposes as at present and will have their own elevator service.

The cost of the addition, including the value of the site, will be about $225,000. The work is to be completed by October of next year.

## Chicago Jewelers Organize Society to Protect Themselves Against Thieves.

CHICAGO, Sept. 23.—At a meeting in the Masonic Temple recently 200 Chicago retail jewelers organized a protective association to prevent the robbery of jewelry stores. They appointed a committee to formulate plans for the protective organization with ideas suggested. A detective service will be a part of the scheme.

A reward of $500 for the arrest and conviction of any person robbing or attempting to rob a jewelry store was recommended. Another meeting will be held on Oct. 13.

The association is only just on its feet but the idea seems popular. The president is Wm. Lambrecht, 1576 Milwaukee Ave. and the secretary is Bernard T. Hoffman, 121 Fullerton Ave. Both are prominent retail jewelers.

To a CIRCULAR-WEEKLY reporter Mr. Lambrecht said he was desirous of hearing from all Chicago retail jewelers in regard to joining the association. Mr. Lambrecht also said it was the purpose of the association to enlist the support of other storekeepers, such as druggists and members of other trades, so that the association would be strong enough to vigorously prosecute all hold-up men and thieves, who may operate in the Windy City.

F. Whiles, Fort Scott, Kans., has sold out.




There is a demand for

# Crosses

*The* P. & B. Co. Line is attractive, and made up of rapid sellers. If you use well-made goods, we have them.

We are the largest exclusive makers of 10 Karat jewelry.



Ask your Jobber for the P. & B. Co. Lines of

Lockets, Cuff Buttons,
Tie Clasps, Scarf Pins,
Baby Pins, Brooches,
Bead Necks, Fobs and Crosses.



**Potter & Buffinton Co.,**
**Providence, R. I.**

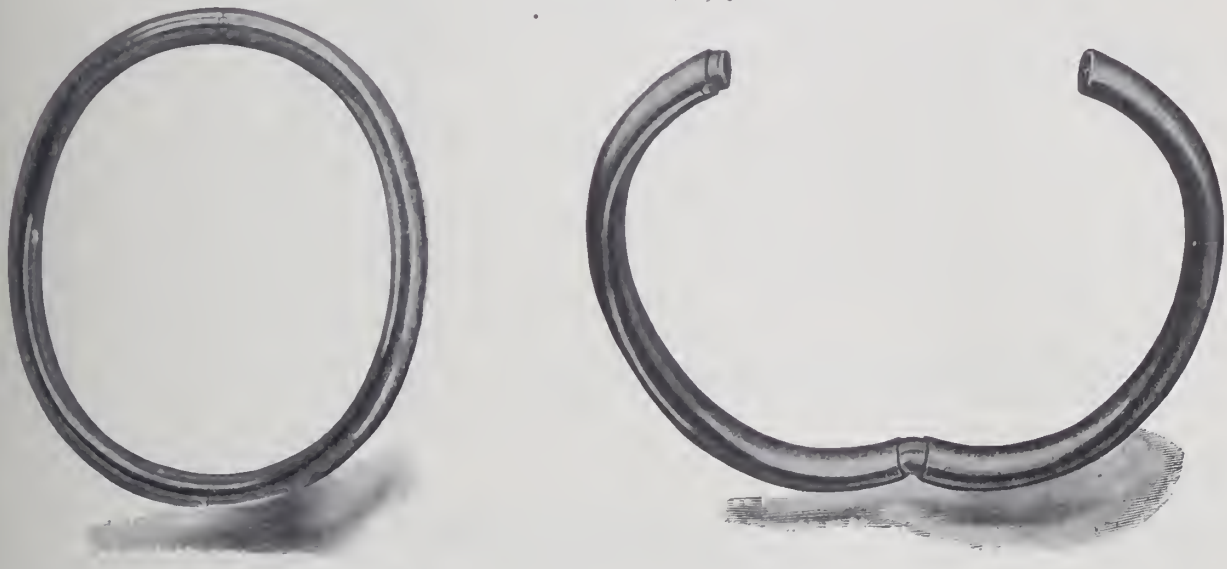
New York Office,
65 Nassau St.

San Francisco Office,
206 Kearny St.

# Bracelets!!!

## The "Sturdy" Bracelet

Patented Feb. 28, 1905



## Do You Know

that we are making a Bracelet that is attracting the attention of every Jeweler? Being the most perfect and complete Bracelet ever produced.

Any Jeweler who is not already acquainted with the fine points and patentable features of this Bracelet, can procure samples from any representative wholesale Jeweler in the United States.

Made only by

## J. F. Sturdy's Sons

Makers of

## The "Sturdy Line" of Standard Watch Chains

ATTLEBORO FALLS, MASS.

ESTABLISHED 1865

# ALLING & CO., INC.

WE desire to announce that the recent death of Mr. Wm. R. Alling, late President of Alling & Co., Inc., of 180 Broadway, New York City, has in no way affected the management of this concern. The business will continue as usual.

*"Odd and exclusive novelties not found in other lines."*

TRADE MARK

# S. Cottle Co.

**Gold and Silver Bags and Purses in many styles, all sizes.**
**Gold and Silver Vanity Cases.**

***31 East 17th Street, New York.***

# JOHN SCHUMACHER

workmanship and design applied to Jewelry stands for the very highest perfection and desirability.

JOHN SCHUMACHER,
Mfr. of HIGH GRADE DIAMOND MOUNTINGS,
64 Fulton Street, NEW YORK.


### Court Sustains Demurrer to Bankruptcy Petition Against Van Houten Bros. Jewelry Co., Newark, N. J.

New York creditors, who some time ago began bankruptcy proceedings against the Van Houten Bros. Jewelry Co., Newark, N. J., have been defeated in the litigation that ensued. An application for the appointment of a receiver was made last Spring in the State courts of New Jersey. A receiver was appointed March 21 and qualified the next day. The court in naming the receiver signed an order giving the creditors opportunity to appear April 4 for the purpose of interposing objections. The receiver named in this conditional manner was designated in the order as a permanent receiver. In other cases the courts have, in the first instance, appointed a temporary receiver, making a permanent appointment only after creditors are heard, or have an opportunity to be heard.

After the bankruptcy petition was filed by the New York creditors, the Van Houten Bros. Jewelry Co., through its counsel, interposed a demurrer, on the ground that under the bankruptcy law such a petition must be filed within four months of the appointment of a permanent receiver. The creditors through their lawyer, Frank Benjamin, Newark, N. J., took the position that a permanent receiver was not legally appointed until the day of the hearing, April 4. The arguments on this issue were heard last Friday before Judge Cross, of the United States District Court at Trenton, who decided that the receiver was properly appointed March 21, and that, therefore, the bankruptcy petition had been filed too late. The petition was accordingly denied.

The affairs of the company will now be closed by the receiver. The firm's assets have been estimated at $13,000 and the liabilities at $19,000. The National Newark Banking Co. is a creditor to the amount of $6,000.

### A. J. Cranwell & Co., Portland, Ore., Refused a Discharge in Bankruptcy.

PORTLAND, Ore., Sept. 20.—Recent investigations in the case of A. J. Cranwell & Co., retail jewelers of this place, who failed several weeks ago, with liabilities of $10,000 and known assets of $900, have brought to light the fact that Cranwell has mulcted his creditors, including several prominent wholesale houses of San Francisco, to the extent of nearly $10,000.

The investigation has shown proof enough to convince his creditors that Cranwell had made away with a large part of his stock prior to filing his petition in bankruptcy and the court has refused to grant him a release. It is commonly believed that Cranwell either carried his goods out of the United States or over on Puget Sound and there disposed of them.

Not long ago Cranwell's store was reported to have been looted and $2,000 worth of jewelry was alleged to have been stolen from the safe. Detectives who were detailed on the case, after an investigation, reported that in their opinion he had done the job himself and refused to take any further steps toward the apprehension of the alleged burglars.

The Laurens Jewelry Co., Laurens, S. C., has been succeeded by Caine & Moorman.

### Chicago Woman Pledges Diamonds Obtained on Memorandum.

CHICAGO, Sept. 23.—The loss of many thousands of dollars' worth of diamond jewelry was revealed last week when Justice Johnson issued search warrants for the recovery of some of the property. The warrants authorized the search of the premises of the Bauman Loan Co. and of the U. S. Loan Bank (D. M. Bernstein, proprietor), and were sworn out by the Elmer A. Rich Co., diamond merchants, in the Columbus Memorial building.

It appears that a Mrs. Louis Berg, whose husband is a liquor salesman, took the jewelry from the Rich concern on memorandum, and instead of returning the articles, pawned them. Mrs. Berg, who is well known in Chicago as a diamond dealer, has been in the habit of getting large amounts of diamonds from dealers and loan brokers, and heretofore has always returned either the goods or the money. She was recommended to Mr. Rich by a broker only a short time ago. She obtained about $2,000 worth of jewelry from Mr. Rich, $2,500 from A. Lipman, $1,300 worth from F. Coleman, $1,100 worth from C. H. Seaman and W. C. Slatts, $650 worth from Sam Barnet and $600 worth from the Harris Co.

The premises of the Bauman Loan Co. and the United States Loan Bank were searched under the warrant, but the property of the Elmer A. Rich Co. was not found. Later Mr. Bauman and Mr. Bernstein were arrested on a charge of concealing stolen property and were released on bonds of $3,000 and $1,000, respectively.

Among the loan brokers there is a disposition to do nothing against Mrs. Berg. There is an unwritten law among such brokers here to pay the advances when their goods are pawned and take their medicine. Mr. Rich, however, doesn't see it in that light and says he is going to fight the case.

It is alleged that Mrs. Berg gave the money raised on the jewelry to her husband, who lost it in playing stud poker at a local club. James T. Brady, attorney for Mrs. Berg, is trying to get the money back that Berg lost in gambling, and every one is waiting to see if a settlement can be made. No criminal proceedings have as yet been brought. Mr. Berg has surrendered the pawn tickets.

The question of recovering goods obtained on memorandum that have been pledged is a perplexing one, and no two lawyers seem to agree on the subject. Many have cited the case of Moe *vs.* Logue decided by the Appellate Court of Illinois October, 1902. In that case Maurice Stein got a diamond on memorandum from J. H. Logue Co., valued at $160, and pawned it with Chas. Moe. Logue sued Moe and got judgment. Moe carried the case to the Appellate Court, which sustained the decision of the lower court. In this case Mr. Logue testified that he gave the diamond to Stein to show to a prospective customer and it was not to be sold but to be returned to him that day.

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J. A. Vining has succeeded Vining & Sons, Beaver City, Nebr.


# A. & B.

**HEADQUARTERS**

**FOR**

**WALTHAM WATCHES.**

**EVERY GRADE.**

# DON'T HESITATE

to send here for your wants in Watches because you don't know us—we are easy to get acquainted with. We do not object to sending liberal memo. packages—we solicit the privilege from responsible dealers.

## AVERY & BROWN,

**68 Nassau St., New York.**





*Little Journeys—No. 5.*

*To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. Your jobber has them.

## Whiting & Davis,

Plainville, Mass.

New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*

# Dubois Watch Case Co.

We produce the most symmetrical and elegantly modeled Watch Cases in the World, a symphony of artistic proportions, and have



special department and facilities for casing the most complicated movements manufactured.

**DUBOIS WATCH CASE CO.**

FACTORY, 316 HERKIMER ST.,
BROOKLYN, N. Y.

"PRACTICAL COURSE IN ADJUSTING."
Price, $2.50.
All Jobbers or Jewelers' Circular Publishing Co.


## The Diamond Markets.

ANTWERP, Sept. 15.—This month may be considered to have marked an era of prosperity in the diamond trade here. Large numbers of dealers, especially Parisian merchants, have visited this city in the past fortnight and sales have been brisk in all lines of fine and ordinary brilliants, the recent rise in rough apparently making no difference. Mêlée of 170 to 200 francs per carat is in general demand but is not easy to find. Pairs of stones around 20 grains, of a pure while quality, are also in demand. Large white roses have been sold at as high as 180 francs per carat. All the factories are working full force, and more hands could be employed if they could be obtained.

The "Antwerpsche Diamantbewerkersbond" celebrated the anniversary of its foundation Sept. 10, at which time a procession of 2,000 men, headed by several bands of music, paraded, and a large meeting was held at the Hippodrome de Sud, where President Bartels of the Bond, President Pollack, of the "Algemeine Nederlandsche Diamantbewerkersbond," and J. Groesser, the international secretary, made speeches. The celebration ended with a ball.

During the past fortnight the register of the Diamond Club has contained an unusually large number of names, among them the following: Messrs. Hekster, Bawley, Pardo, Amsterdam; Messrs. Schapira, Codas, L. Hazan, Schiff, B. Rapoport, Regenold, Citroen, Heschelson, Max Menasche, M. Slabotzky, Woelfling, André Levy, N. Mund, Eknayan, Birman, De Haan, Weissberg, B. Misrahi, E. Weill, E. Mayer, Wins, Prager, Langbank, Mitacoupolo, Lambert, Sloog, Alex. Pouldjian, all of Paris; Messrs. Robinson, Infeld, Lunzer, W. Vuillet, Kauffman, Goldberg, London; H. Straus, Hanau; Mr. Katsenelsohn, St. Petersburg; Mr. Canes, Rotterdam; Mr. Hacken-Crock, Frankfort-on-Main; Mr. Van Guth, Goch; Messrs. Herzl, B. Figdor, Guttenberg, Vienna; Mr. Kanter, Lodz; W. Habib, Alexandria; Mr. Maiselsohn, Tiflis; Messrs. Kekati and Matalanie, Beyrouth; Mr. Lagowir, Moscow; Mr. Davis, Birmingham; Mr. Grossbard, Warsaw; M. Blankstein, Kiew.

AMSTERDAM, Sept. 15.—Business is excellent so far this month, most of the merchants having returned from their holidays and trade being again in full swing.

The demand for stones of the highest grade increases every day, and in fact since the peace protocol between Russia and Japan there have been general inquiries for all classes of goods. Lots which remained unsold for the past three or four months have been disposed of, and orders kept pouring in, especially from Russia and France, which countries are important purchasers of fancy roses such as pears, lozenges, and triangles at prices ranging from 150 to 200 francs per carat. Fine melee also continues active. The shops here are all working full time and with full forces.

PARIS, Sept. 15.—This has been a lively month in the diamond market here owing to the demand due principally to the presence of a large number of buyers from practically all the countries of the world. The peace news has also been a factor in the improvement of business.

Brilliants, roses and six faces have been sold in greater quantities than for a long time past, while an equally good demand is felt for pearls and colored stones. More business would be done if it were possible to find enough pure brilliants to meet the demand, and even impure stones are sold well and at good prices.

Thieves broke into the workshop of Mr. Crossard, a well-known jeweler at 160 Rue du Temple, while the proprietor was absent a few days ago, and stole a quantity of gold jewelry and pearls, valued in all at 70,000 francs. The place was guarded at the time by a watchman who was strangled by the thieves.

LONDON, Sept. 12.—The peace between


# ADJUSTMENT TO HEAT AND COLD

ON ALL GRADES OF MOVEMENTS IS ONE OF THE STRIKING FEATURES OF THE

# TAVANNES WATCHES




**For Sale by All Jobbers.**

Write for full Particulars,
Prices, Discounts, Etc.



**Tavannes Watch Co.,**

**2 & 4 Maiden Lane,**
**New York.**






# Quality.

It's the quality of our sixteen size movements that has to a great extent given us the reputation for manufacturing reliable timepieces. The fact that we are behind our orders on all grades of sixteen size is the best evidence that the trade is willing to pay a little more for movements which they can recommend with confidence.

ILLINOIS WATCH COMPANY,

SPRINGFIELD.

The First Watch Case

A.W.C.CO



A.W.C.CO

American Watch Case Co.,
9-11-13 Maiden Lane,
New York

Sold Only to the Retail Jewelry Trade

ESTABLISHED 1872.

E. HAHN & CO.,

CABLE ADDRESS: "AQUAMARINE," LONDON.

33, HATTON GARDEN, 33
LONDON.

Precious Stones, Semi-Precious Stones, Ceylon Fancy Stones, Pearls, Corals, Opals and All Novelties in Stones suitable for

I. All Jewelry and Export Purposes.
II. Art Metal Work, Church Work.
III. Mechanical Purposes.
IV. Collectors, Educational purposes, Museums.

IF IT IS ANYTHING IN THE LINE OF

AMERICAN PEARLS,

communicate with

Maurice Brower, 16 John St., New York.

HIGHEST PRICES PAID FOR AMERICAN PEARLS.

Japan and Russia has had a remarkably good effect upon business conditions in this country, owing to the large commercial connections of British merchants with Japan, and this is as true of the jewelry trade as of all other lines. The diamond trade is in excellent shape, and the outlook augurs well for the holiday season.

Considerable business has been done lately in American pearls; black and very white pearls are called for to a great extent. The sales have been many and prices firm.

The last rise in the price of rough was only three per cent. instead of five per cent., on Kimberley and Bulfontein stones, and on closed mêlée.

The trade in commercial carbons with Berlin and Paris firms is picking up well, many sales having been made within the last week or so.

### How a Smuggler's Novel Plans Were Accidentally Thwarted.

FORT WILLIAM, Ont., Sept. 20.—The authorities at Fort William have had brought to their notice recently an illegal traffic in jewelry from across the border which has been carried on for some time past. A photographer named Thomas Carlan, whose home is in Toronto, recently described the manner in which he was approached at Grand Forks as he was about boarding a train for Winnipeg and a valise placed in his possession which supposedly contained "cheap silverware" for St. Norbert, with the offer of $10 if he would deliver the goods.

Carlan consented and was escorted to the railway yards, where the valise was turned over to him. He was then directed to enter a box car of a northbound freight and told to have no fears as the conductor had been "fixed." The owner of the valise and the "cheap silverware," the young man was informed, would meet him at St. Norbert.

But the young man did not go to St Norbert, at least on that train. When he arrived in Emerson, the first town on this side of the boundary, the car in which he was riding was detached and run on to a siding. Finding that he was some distance from his destination and that without funds he would have difficulty in continuing his journey, Carlan, upon leaving the car, broke open the valise and learned that he had smuggled into Canada watches of good make and rings valued at about $400.

He disposed of one of the watches in Emerson and purchased a ticket to Winnipeg, where he sold part of the smuggled property. When he arrived in Fort William he had six gold-filled watches of Elgin make and several rings.

A. Jonas, Youngstown, O., accompanied by his daughters, Mrs. Hattie Kirshman and Miss Emma Jonas, has returned home from an extended trip to Europe. The party spent most of the time in Germany.

W. H. Appel, Allentown, Pa., has purchased the property on which he has his store at 625 Hamilton St., for $29,000. Mr. Appel has been engaged in business in that location for 10 years, having succeeded the late Jacob S. Massey.

# CRESCENT CASES

## TRENTON (American) (3 o/s size) MOVEMENTS




FOR SPECIAL PRICE WRITE

## WM. I. ROSENFELD,

19 MAIDEN LANE, - - - - NEW YORK.

# MR. RETAILER:

You can lead a horse to water, but—you can't make a woman buy something she doesn't want.

When a lady is looking for a gold watch and says: "Oh! Mr. Retailer, I just noticed the dearest little watch in Mr. So and So's window, and my heart is set on one." It's no use, you must either get one like it, or lose a customer.

Now, "ten chances to one," she saw a Solidarity Gold Watch in that window. Why don't you get a few Solidarity Gold Cases? They have the true value, real merit, and they are very fetching.

Any Jobber will send a selection package.

## SOLIDARITY WATCH CASE CO.,

ESTABLISHED 1885.

3 MAIDEN LANE, NEW YORK.

GENERAL SELLING AGENTS:

JOHN W. SHERWOOD. FRANK E. HARMER.

# Direct from Factory to Jewelers.

**MADE IN IMITATION TORTOISE SHELL MOUNTED IN 10 K. GOLD.**

We have no Traveling Salesmen, hence our prices are less.

Write us concerning your Fall needs. We can positively save money for you.



The prices quoted here speak for themselves.

**Send for memorandum packages.**

**Upper Comb, (Side) $3.00 per pair, net. Lower Comb, (Back) $2.50 each, net.**
(Illustrations ¾ Actual Size).

We manufacture a line of GENUINE TORTOISE SHELL GOODS, mounted in 14 K. Gold, at correspondingly low figures. Side Combs, $8.00 per pair. Back, $6.00 each, net.

## The Cohn Mfg. Company,

Factory, Newark, N. J. Office, 59 Nassau St., N. Y.

ADDRESS ALL COMMUNICATIONS TO NEW YORK OFFICE.


## Connecticut.

The Landers, Frary & Clark Mfg. Co., New Britain, has increased its capital stock to $1,000,000.

Oscar Zube, Meriden, has the sympathy of his many friends in the trade in the recent death of his mother, Mrs. Regina S. Zube.

Richard Vaughn, with C. L. Bryant, Danbury, has resumed his business duties after an enjoyable week's vacation spent in company with his wife at Fairfield Beach.

H. N. Hull, formerly of Deep River, is now located in the jewelry business in Leesburg, Fla., a town having a population of about 1,700, and located 125 miles south of Jacksonville.

Morton Ingraham, of the E. Ingraham Co., Bristol, has just returned home from an extensive tour of Europe. While in Rome Mr. Ingraham was given a private audience with the Pope.

A. S. Brainard, who for 25 years had been employed as foreman at the factory of the Bradley & Hubbard Mfg. Co., Meriden, died in Collinsville, on Tuesday morning of last week, aged 78 years.

Among the members of the committee of arrangements for the opera which was held recently under the auspices of the Country Club, of Wallingford, were Chas. H. Tibbits and Geo. D. Munson.

S. W. Tasch, Danbury, formally opened his new store in the McAllister Block on White St., Friday evening. Visitors were given attractive souvenirs and treated to popular melodies by a local orchestra.

Edgar Dwight Pond, Terryville, who spent most of the Summer in England, reports having found a clock in a house near London, which was made by the Brewster & Ingraham Clock Co., nearly 75 years ago.

Gen. Henry C. Dwight, who is secretary of the committee having in charge the purchase of the silver service for the battleship *Connecticut*, will receive bids until noon on Nov. 11 at the State capitol. The cost of the service must not exceed $1,000.

Julius Luftig, who was taken into custody a short time ago on a charge of larceny preferred against him by his uncle who conducts a jewelry store in Grand Ave., New Haven, recently pleaded guilty and was fined $22 and sentenced to 30 days' imprisonment.

The C. F. Monroe Co., Meriden, has decided to light its plant by electricity, and has just installed a large new dynamo for that purpose. The electric power will be used to operate the metal and sterling departments. The cutting department will be run by steam power.

Wm. H. Vernon, for several years employed by Simpson, Hall Miller & Co., Wallingford, died recently at Biddeford, Me., aged 70 years. The deceased for several years had been a frequent visitor to Biddeford, where he sold silver-plated ware and jewelry.

Howard Travest, claiming to reside in Baltimore, Md., was arrested, last week, in Huntington, W. Va., and held for investigation. When taken into custody Travest had in his possession over 40 gold watches, and a large amount of jewelry which he was selling at prices below the intrinsic value.

## Optical Notes and Briefs.

The Athens Optical Co. has just begun business in Athens Ga.

The Fresno Optical Co. has established a permanent office in Selma, Cal.

C. C. Richdale, optician, Santa Barbara, Cal., was a recent visitor o San Francisco, Cal.

A. B. Wilson, optician, Monterey, Cal., was recently in San Francisco, Cal., on business.

J. G. Garrison, optician, Forest Hill, Cal., was in San Francisco, last week, combining business and pleasure.

Dr. W. E. Doty, optician, Cloverdale, Cal., is at present making San Francisco his temporary headquarters.

George E. Parker, at one time engaged in the optical business on Columbia Ave., Philadelphia, Pa., died in Reading, in the same State, last Friday.

A plate glass window in the store of J. C. Huteson & Co., Omaha, Nebr., was shattered by lightning during a severe electric storm, at that place, a short time ago.

Jos. B. Williams, optician, Suisun, Cal., who has been suffering with typhoid fever for several weeks past, is now convalescent and has just arrived in San Francisco, Cal., on his first trip since his illness.

The Rochester Optical Society, Rochester, N. Y., has appointed a committee to secure the services of a competent instructor to deliver a series of lectures on the anatomy and physiology of the eye.

D. V. Brown, manufacturing optician, 738-740 Sansom St., Philadelphia, Pa., is making further extensions and improvements in his establishment to find adequate space to meet the demands of his business, which is steadily growing in volume.

Otto Bachmann, optician, St. Louis, Mo., and Miss Katherine Moerschel, of the same place, will be married some time in November. Mr. Bachmann is now building a beautiful new home in Tower Grove Heights, which will be completed in November.

Henry J. Fisher and John H. Kelher, who were recently arrested on a charge of having been implicated in the theft of $200 worth of gold material from the Standard Optical Co., Geneva, N. Y., have been released from custody, no complaint having been made against them.

Geo. Blakeslee, Tonopah, Nev., has just left San Francisco, after a four weeks' sojourn in that city, during which he selected stock and fixtures for a new optical department. Edwin Cords, formerly with the Standard Optical Co., has been secured as manager of the department.

The health authorities of Philadelphia, Pa., after completing a recent physical examination of the children in the public schools, report that hundreds of them need spectacles or eyeglasses, and it has been suggested that some charitable institution or the city provide the glasses for those who cannot afford to pay for them.

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John McKeating, a messenger boy, 14 years of age, in the employ of the firm of Hirsch & Oppenheimer, Chicago, who recently absconded with $20 of his employers' money, was arrested shortly afterwards in Aurora, in the same State.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

# WHY?

*Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

All Krementz Collar Buttons—of every quality—are manufactured by

# KREMENTZ & CO.,

in their Factory,

**49 Chestnut Street,**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

**NEWARK, N. J.**

Selling Agents to Jobbing Trade.

¶ The Koy-lo Company, of No. 7 Broadway, New York City, beg to offer to the trade their new *patented*

**KOY-LO REVOLVING SPIRAL HAT PIN.**



¶ The head of the Koy-lo pin is swiveled on to the spiral stem. Thus, when the pin is inserted into the hat, the spiral revolves automatically. There are no hidden springs, and nothing to get out of order. The Koy-lo is used in precisely the same manner as an ordinary straight hat pin. It is as superior to a straight hat pin as a screw is to a nail, or as an automatic screw-driver is to the old kind. It is the only practical device at present in existence which will hold the hat firmly and comfortably. It will not work loose when in the hat.

¶ The Koy-lo pin is made up in a variety of popular styles at from $9.00 per gross to $75.00 per dozen, to retail at from 10c. to $10.00 each. Each pin carded separately. Terms: 1%, 10 days; net, 30 days, f. o. b. New York City.

¶ As the Koy-lo Company's salesmen will not, for the present, call on the trade outside of New York City, out-of-town dealers who desire to see samples should make application by mail to

**Ralph W. Ashcroft,**
General Manager,
No. 7 Broadway, New York.

## Syracuse.

A. H. Rose has moved his jewelry store into the new Shallish block on Jordan St.

According to the schedule of the Social Art Club Mrs. L. V. Lynch will lecture before that body Dec. 12, on pottery and porcelains, enamels, ivory, carvings, etc., and Mrs. Allen D. Draper and Mrs. Wm. A. Barnum will lecture Jan 16. on gold, silver and brass work, precious stones, etc.

S. Charles Greene, since Jan. 1, 1899, the secretary of the Utica Railroad Young Men's Christian Association, has resigned to become interested in the firm of John D. Greene & Co., Utica, N. Y. Mr. Greene's resignation will take effect Oct. 1. He has been very successful in the Y. M. C. A. work.

The factories of the M. S. Benedict Mfg. Co., East Syracuse, N. Y., are now running overtime to keep up with their Fall orders. This company went into the hands of receivers last May, and is now being operated by the Syracuse Trust Co., which was appointed trustee in bankruptcy. All the lines formerly manufactured by the company are continued by the trustee.

Le Roy Holmes Wright, a Civil War veteran, who was buried from the home of his brother, of this city, last week, was for many years in the jewelry business here. The deceased was born in Syracuse, March 29, 1840, and first learned the printer's trade but later learned the jewelry business and was employed in the Caldwell jewelry store here for a long time. He left Mr. Caldwell to go to the Civil War, and when it was over went to Newark and became employed by the firm of Carter, Howkens & Dodd. He remained with the concern for a number of years until ill health forced him to retire from work. He then started in the grocery business in East Orange.

Wm. Morse, formerly of Benton Harbor Mich., is now in charge of the store of G W. Stolz, 412 Genesee Ave., Saginaw, Mich.

The store occupied by the Gabriel Jewelry Co., Mobile, Ala., was filled with smoke one day last week, the result of a fire which broke out in the business district at that place. The fire was extinguished before doing any serious damage.

## Canada Notes.

Moodie Bros., Calgary, Alberta, are succeeded by J. F. Moodie.

Amedee Lechasseur, Levis, Que., has assigned and A. Lemieux has been appointed guardian.

J. H. Willmott, with the Gorham Mfg. Co., Montreal, has returned from a trip in the Maritime Provinces.

Charles Green, traveling representative of Simpson, Hall, Miller & Co., returned to Toronto, last week, from a trip to the Pacific Coast.

R. J. Abbs, Montreal representative of the Goldsmiths' Stock Co., Toronto, Ont., was married at Rosseau, Muskoka District, on Tuesday of last week, to Miss Florence Monteith, of that place.

Frank Proctor, Toronto, Ont., during a recent visit to Amsterdam, purchased a miniature diamond factory exhibited by Van S. Ween at the Paris Exposition. It is now displayed in operation in the store of his Yonge St. establishment, where it attracts much attention.

Complaints have recently reached Silas Carpenter, chief of the Montreal detective department, that a number of burglaries have been committed on the outskirts of the city, and, because of the way the thieves went to work, it was thought that they were the two men who gave the police trouble last year in connection with the robbery of jewelry and other stores. These men, after their operations in the early morning, sought refuge on Mount Royal. Following up this clew, two detectives were put on special duty to watch for the criminals, and, after many days of watching, the officers caught the men, about 4 o'clock in the morning. They were sleeping soundly in a gully on the side of the mountain. Brought to detective headquarters, they said they were brothers and gave their names as William and Charles Day. In their possession were found a quantity of valuable jewelry, bracelets, diamond rings, etc., two spade guineas and a powerful searchlight, with electric battery. The men have been remanded for trial.

A thief, Wednesday, broke into the store of A. J. O'Brien, Oshkosh, Wis., and escaped with nine cheap watches.

IF IT'S A ROY
TRADE MARK
IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

*ROY WATCH CASE CO.,*

*21-23 Maiden Lane, New York City, N. Y.*

206 Kearny St., San Francisco, Cal.

## New Orleans, La.

TRADE CONDITIONS.

The yellow fever, while having its bad effect on the general jewelry trade of this section, is not setting it back to such an extent that the dealers will incur any very serious loss, according to the statement of local jewelers. But, as they say, the dealers are being seriously hampered in placing their Fall and Winter orders, the traveling representatives of the big supply houses, tabooing New Orleans in their journeyings, fearing infection. Said one dealer: "The fever is hurting us some, but not in a manner that approaches the alarming, and business is much better than one might expect it to be under existing conditions. However, the fever is doomed to an early passing, and then we will doubtless have a big revival in trade."

Mrs. F. Hausmann, of this city, with her daughter and grandson, are in Paris, after visiting points of interest on the Continent.

The leading jewelers of New Orleans took an active part in the recent diamond festival, which was given to aid the general fund being collected to fight the yellow fever. F. Hausmann & Sons gave a round-trip ticket to Asheville, N. C., with all expenses, which was presented to one of the young ladies in the working girls' contest, and also donated a handsome gold fob as a prize for the best individual work in the baseball game between two prominent local teams. M. Scooler gave a beautiful silver water pitcher as a prize for one contest, and Paul Granzin & Son donated a fine diamond ring for the ladies' contest.

August Levy, the watch and clock thief, who drove such a flourishing business in filching valuable antique clocks from customers from whom he got the clocks to repair, entered upon his first jail term for his recent misdeeds several days ago. He was convicted on a charge of larceny of a watch valued at less than $20, a crime punishable by imprisonment in the local jail, and the judge who had found him guilty sentenced him to confinement behind the bars for three months. The charge upon which Levy was senteneed is the least of a long string against him. On five other charges of larceny he will have to stand trial before the Criminal District Court, which will probably mean a long penitentiary term. Levy is said to be an expert watch and clock maker and diamond setter. He claims to have worked for several big firms in New York and other large northern and eastern cities.

## Savannah, Ga.

Theus & Co., R. Van Keuren & Co., and J. & C. N. Thomas, have improved their stores.

Robert Schneider has corrected the error made in casting the initials of Architect Witcover on the bells for the City Hall clock. The bells have been tested, accepted and placed in position in the tower of the City Hall.

M. P. Messinger, Rolfe, Ia., has sold his stock at auction.

## Oriental Salesmen's Work to Stop Effect of Chinese Boycott.

A COPY of the July 23 issue of *The Bund*, a 32-page magazine-newspaper published in Shanghai, China, has been received in Attleboro, Mass., by one of the local jewelry manufacturers. The Sunday paper contains an account of the boycott meeting of Chinese merchants on July 19.

The meeting was held in a 16 x 22 room after the crowd of merchants were kept waiting several hours. Several American business men journalists were present. When the meeting began to consider the boycotting of all American piece goods, American oil and American cigarettes there was such a commotion from the dissenting merchants that the meeting was abruptly called off.

Among those present were Messrs. J. J. Keegan and Hilliard J. Rosencrantz, well-known representatives of American jewelry manufacturers, familiarly known as "The Irishman and the Jew."

Mr. Rosencrantz, who was refused permission to speak at a previous meeting, addressed the gathering and said in part: "Far be it from any American to think that the present agitation is going to make our two countries bad friends. I must say that to my mind you should handle this matter in a business-like manner. Let each guild's leader sign a joint petition to the Chinese foreign office, in which their wants are specified. Let your people in Pekin take it up with Washington. How can two sets of merchants settle an international question by boycotting one another's goods?"

Mr. Keegan, who was kept busy in an endeavor "to smooth things out," said: "Make progress slowly. That you feel in possession of a grievance against America on account of your dislike of the present immigration law, is admitted, but why should you proceed with such haste? Is this not a question for your diplomats to first attempt the settlement of? As you are asking for fair play, why don't you give your old friend, the local American merchant, a little of it by deciding to hold back your boycott against him until after the American Congress meets? Then, if they do not change the present law to suit your wishes, you will have plenty of time for a dozen boycotts. I honestly believe that, if you think it over calmly, you will agree with me that this matter may be straightened out without resorting to any movement that would tend to paralyze trade and that China and America will still remain good friends."

The article is illustrated with two excellent portraits of Messrs. Keegan and Rosencrantz.

F. E. Bruhl, Macon, Ga., has sold his jewelry business to Miss J. P. Williams and J. H. Virgin, of the same place. Mr. Bruhl has been in business for nearly a quarter of a century.


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**Sterling Silver Mesh Bags?**

Send your order in now.



No. 676.

**Sterling Silver Belt Buckle.**

One of our many novelties. We have them in many varieties. We also invite your attention to our Hollow-ware.

Catalogue sent on request.

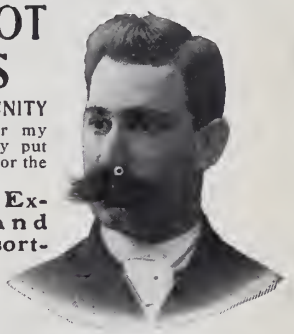
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.925 FINE.

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**Factory,**
**473 Washington St., Newark, N. J.**
**New York Office, 7 Maiden Lane.**

**DO NOT MISS**



**The OPPORTUNITY** of looking over my lines of Jewelry put out this season for the Fall trade.

**The Most Exclusive and Varied Assortment in Roll Plate, 10 K. and 14 K. ever shown in New England or the Middle States.**

Give me a trial order for Material. I carry a complete line of all kinds of Watchmakers' and Jewelers' Supplies.

**JOSEPH COWAN**

**Manufacturing Jeweler**
**351 Washington St., BOSTON, MASS.**



**HERMAN KOHLBUSCH, Sr.,**

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**Manufacturer of Fine Balances and Weights**
for every purpose where accuracy is required.

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**Patent and Trade-Mark Attorneys,**
**509 7th St., N. W., Washington, D. C.**
Correspondence solicited and advice freely furnished.

## News Gleanings.

J. S. Simpson, Rockland, Tex., has sold out.

Stephen Swart died, last week, at West Bay City, Mich.

L. L. Daugherty has succeeded O. H. Farr, Wabash, Ind.

B. R. Shoemaker, New Madison, O., has gone out of business.

Thomas W. Roe, Pratt, Kans., has sold out to O. J. Weseman.

F. Willis Spahr, Tarentum, Pa., recently sold out to B. R. Spahr.

August Manecke, Wausau, Wis., is now at Merrill, in the same State.

H. F. Ward, Lindenwold, N. J., has removed to Laurel Springs, N. J.

Wesley K. Eckfeld, Dennison, O., has been succeeded by J. H. Gardner.

The Star Loan Co., Evansville, Ind., has sold out to Brunstein & Kilbert.

B. M. Johnson, Lime Spring, Ia., has sold out to J. G. Doan, Cresco, Ia.

The business of the late F. M. Prince, Seneca, S. C., has been discontinued.

H. E. Cobb, Ayrshire, Ia., will shortly move to Waterloo, in the same State.

The store of A. E. Winter, Bemidji, Minn., has been closed by the sheriff.

J. J. Livingston, Harrison, Ark., moved, recently, to Conway, in the same State.

The Morse Drug & Jewelry Co., El Reno, Okla., has been succeeded by V. A. Morse.

J. W. Cutright, formerly of Blacksville, W. Va., has gone to Hundred, in the same State.

H. O. Jacobson, Cumberland, Wis., has bought the store building in which his store is located.

James C. Throop, formerly of Columbus, Kans., is now located at Scammon, in the same State.

C. L. Kumner, Truman, Minn., was called to Brainerd, Minn., recently, by the death of his brother.

F. J. Post has taken a position as watchmaker and jeweler with Carl Hansen & Co., Tyler, Minn.

Jacobs & Co., Waterbury, Conn., have dissolved, and the business will be continued by R. Jacobs alone.

Joseph F. Creel, Carrollton, Ga., has admitted a partner, and the firm hereafter will be known as Coleman & Creel.

I. M. Radabaugh, Hastings, Minn., has bought the Norrish building, into which he will soon move his jewelry stock.

D. L. Nielson, Vermillion, O., who recently disposed of his business, has decided to locate in California for the Winter.

O. H. Olson has succeeded to the retail jewelry business of S. C. Hone, Osceola, Wis. He is having the store redecorated.

The Federal Watch Co. is a new concern which was recently incorporated in Pierre, S. Dak., with a capital stock of $1,000,000.

W. L. Davids, Troy, Ala., has just installed six large new mahogany wall cases and made other improvements, which add considerably to the attractiveness of his establishment.

William C. Diller, head watchmaker for G. A. Schlechter, Reading, Pa., who contemplated engaging in business for himself, has decided to remain in the employ of Mr. Schlechter.

William H. Smith, of Smith & Crosby, Attleboro, Mass., is again able to take up his duties. At the first of the season he was thrown from an automobile and received several severe injuries.

Christian J. Belles, Fargo, N. Dak., has been granted a divorce from his wife, on a charge of desertion. Belles stated that his wife deserted him 15 years ago and he has not since heard from her.

A. W. Cornelius, Asbury Park, N. J., has purchased the property of Robert Johnson, of that place, which includes two stores. Mr. Cornelius expects to move his stock to the new location during the early part of 1906.

Chas. G. Gordon, Shreveport, La., soon after arriving home from Waskon, recently, was taken by health officers to the detention camp because he had passed through Vicksburg while en route to Cincinnati. He was released from the camp after displaying proper health certificates accounting for all the time during which he was absent from the city.

N. F. Solomon, Macon, Ga., recently reported to the local police department that a valuable timepiece had been stolen from his store. The missing watch was finally found in the pawnshop of a pawnbroker named Goldman, where it was pawned by a negro. The latter declared that he had purchased the watch from a well known local character.

A report from Washington, D. C., Monday, stated that Acting Postmaster-General Hitchcock had just issued a fraud order against the International Jewelry Co., 346 Broadway, New York, on a charge of obtaining money by false pretenses. The company was charged with purchasing the names from letter brokers and sending to those persons circulars stating that the addressees had won a prize for the correct solution of a certain puzzle. The prize was described as "a handsome silver nut dish, guaranteed quadruple silver plate," and a set of silver table ware. But the company demanded $1.25 for packing and shipping the pieces. An investigation disclosed that the "silver ware" cost about 68 cents, and the Post-Office Department then stepped in.

Ernest J. Qvarnstrom, of Carter, Qvarnstrom & Remington, Attleboro, Mass., was quite seriously injured late Saturday by the explosion of a gas generator supplying the lights for his automobile. The accident happened on S. Main St., near the railroad crossing. Mr. Qvarnstrom and J. Cobb, of Mansfield, had both stopped their machines to make a slight repair, and as Mr. Cobb's lights were dim he asked the loan of Mr. Qvarnstrom's for the night. Mr. Qvarnstrom turned off both of his lights and took off his generator, and as he was handing it to Mr. Cobb it exploded with great force. Mr. Qvarnstrom seems to have received the full force of the explosion in the face. He was at once taken to the office of Dr. Charles S. Holden, and an examination disclosed serious injuries. His face was badly burned and one eye was injured to such an extent that he was removed to Providence for more available treatment. To-day it was reported that he was resting comfortably.


# DIAMONDS

Some very attractive novelties are included among our Fall designs of DIAMOND

REGISTERED HW TRADE-MARK.

JEWELRY.

See these pieces in our travelers' stocks or send for a memorandum package when you need something out of the ordinary.

HAYDEN W. WHEELER & CO.,
IMPORTERS AND CUTTERS,
TWO MAIDEN LANE, NEW YORK.

## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (ending Dec. 15) to the offices of those desiring this service.***

ALBANY, N. Y., I. Brilleman, Hoffman.
S. Miller (L. Miller & Bro.), Herald Sq.
F Sherman (W. M. Whitney & Co.), Herald Sq.

ALLENTOWN, PA., L. F. Sefing, Park Ave.

BALTIMORE, MD., S. Kann (Kann Bros. Silver Co.), Hotel Astor.
A. B. Gutman (J. Gutman & Co.), Victoria.
G. H. Hutzler (Hutzler Bros.), Grand.

BELLINGHAM, WASH., J. W. Schleuder (Schleuder Bros.), Broadway Central.

BESSEMER, ALA., U. Schwabacher, Grand.

CHAMBERSBURG, PA., W. H. Ludwig, Broadway Central.

CHATTANOOGA, TENN., O. K. LeBron (Edwards & LeBron), Earlington.

CHICAGO, J. L. Felsenthal (Felsenthal Bros. & Co.), Herald Sq.
Miss Gelder (Hillman's), 458 Broadway.

CINCINNATI, O., J. A. Herschede (Frank Herschede Co.), Imperial.

CLEVELAND, O., S. W. Gerhardt (Bailey Co.), Hoffman.

ELMIRA, N. Y., T. J. Routledge, Navarre.
L. F. Bally (John Bally & Son), Victoria.

HENDERSON, KY., J. D. Jensen (J. D. Jensen & Co.), Westminster.

HORNELLSVILLE, N. Y., M. W. Waldorf (G. A. Waldorf & Son), St. Denis.

HOUSTON, TEX., J. J. Sweeney (J. J. Sweeney Jewelry Co.), Gilsey.

JOHNSTOWN, PA., H. A. Hershberger, Broadway Central.

LYNCHBURG, VA., D. B. Ryland (D. B. Ryland & Co.), Cumberland.

MILWAUKEE, WIS., H. P. Alsted (Alsted-Kasten Co.), Hotel Astor.

MINNEAPOLIS, MINN., E. Langen (Powers Mercantile Co.), Spalding.

MOBILE, ALA., A. Bloch (Bloch & Neuberger), Beauclaire.

MONTGOMERY, ALA., A. W. LeBron (LeBron Jewelry Co.), Hoffman.

MURFREESBORO, TENN., W. R. Bell, Sinclair.

NEW HAVEN, CONN., Miss Pattee (Howe & Stetson Co.), 75 Spring St.
E. F. McDermott (E. Malley Co.), 320 Church St.

OSWEGO, N. Y., C. Wendell (Jules Wendell & Son), St. Denis.

PITTSBURG, PA., A. I. De Roy (I. De Roy & Son), Breslin.
J. A. Hardy (Hardy & Hayes Co.), Holland.
G. E. Lorch (Geo. E. Lorch & Bro.), Hotel Astor.
H. Terheyden, Hotel Astor.

READING, PA., Miss M. Parvin (Dives, Pomeroy & Stewart), Albert.

RICHMOND, VA., L. Cohen (Cohen Co.), Herald Sq.
A. F. Jahnke (Jahnke Bros.), Imperial.

SAUGERTIES, N. Y., D. Elliott, Everett.

SCRANTON, PA., H. A. Connell (Mercereau & Connell), Imperial.

SHAMOKIN, PA., A. Liachowitz, Broadway Central.

SPRINGFIELD, MASS., Geo. D. Sleigh (Forbes & Wallace), Herald Sq.

TAMPA, FLA., S. B. Leonardi (S. B. Leonardi & Co.), St. Denis.

TOLEDO, O., J. G. Kepp, Cadillac.

WASHINGTON, D. C., Mrs. J. C. Nourse (Woodward & Lothrop), Holland.
A. Rosenthal (M. Goldenberg), Grand.

WINCHESTER, KY., E. J. Simpson (Bowen & Simpson), Victoria.

WORCESTER, MASS., A. J. Moir (J. C. MacInness Co.), 55 White St.

## Trans-Atlantic Voyagers.

TO EUROPE.

Albert Shire, of Konijn, Frank & Shire, sailed yesterday on the *Kronprinz Wilhelm.*

Hugo Oppenheim, of Oppenheim & Strauss, will sail Oct. 10 on the *Kaiser Wilhelm II.*

FROM EUROPE.

Arthur Henius, of the Bruhl Bros. & Henius Co., New York, and Mrs. Henius returned last week on the *Philadelphia.*

S. B. Ross, of S. B. Ross & Co., New York, sailed for home Saturday on the *Campania.*

Jacob Horowitz, New York ,returned yesterday on the *Kaiser Wilhelm der Grosse.*

Ralph Kerr, Ellendale, N. Dak., has added several new showcases and cabinets to his store.

The Southern Jewelry & Optical Co., New Orleans, La., George A. Boehm, president, has opened an office at 37 Maiden Lane, New York, which will be continued during the yellow fever epidemic.

Alexander L. Henderson, who was at one time a representative of a clock manufacturing company at Ansonia, Conn., recently met his death in the East River, New York, his body having been found last Saturday floating near the foot of Atlantic Ave., Brooklyn.

*WE are receiving weekly shipments of desirable goods in all sizes and grades, at prices that will interest large buyers.*

*ARNSTEIN BROS. & CO.,*

*Importers and Cutters of*

*DIAMONDS,*

*65 Nassau Street, Corner John, NEW YORK.*

*LONDON, Audrey House, Ely Place. AMSTERDAM, 6 Tulp Straat.*

# A STONE THAT CHANGES COLOR.

**FROM MINES TO MARKET.**

IT is a peculiarity of some

**AMETHYST**

that it is purple by day and red at night under artificial light.

We are cutting this and other varieties of fine Amethysts in New Shapes adapted for Brooches, Pendants, etc.

**AMERICAN GEM & PEARL CO.**

*Miners and Cutters of Gems,*

14 AND 16 CHURCH ST., NEW YORK.

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THE PASSMORE GEM CO. LAPIDARIES. PRECIOUS STONES AND ODD GEMS 373 WASHINGTON ST., ROOM 61 BOSTON

# ODD GEMS.




## OUR TRAVELING REPRESENTATIVES

Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.

Jesse Carpenter, salesman for the Horton, Angell Co., Attleboro, Mass., is on the way home from an unusually long western trip, which has been eminently successful.

Izri W. Lederer, representing S. & B. Lederer Co., Providence, R. I., and Mr. Graham William Humphries, Sheffield, Eng., were among the traveling men in Toronto, Ont., last week.

The following traveling representatives were in Savannah, Ga., recently: D. H. Havens, Meriden Britannia Co.; D. A. Smith, W. J. Johnston Co., J. T. Garrett, Hayden W. Wheeler & Co.

The following traveling representatives recently visited San Francisco, Cal.: Mr. Thornton, Powers & Mayer; Ira W. Smith, Horton, Angell Co.; Geo. Southwick, Payton & Kelley Co.

Among the traveling representatives who, recently, visited the trade in Detroit, Mich., were: Frank Schaller, John Shumacher; H. R. Blackman, Champenois & Co.; Geo. H. Hodenpyl, Hodenpyl & Walker; James C. Fairchild, Fairchild & Johnson Co.; Fred A. Wheeler, Non-Retailing Co.; J. M. Morrow, American Watch Case Co.; H. E. Winter, J. F. Fradley & Co.

The following traveling representatives were in Kansas City, Mo., last week: H. E. Cobb, Daggett & Clap Co.; F. E. Hyatt, Philadelphia Watch Case Co.; Henry Jacobson, Jacobson Bros.; Harry Farquharson, E. B. Gilmore & Co.; A. B. Chase, F. S. Gilbert & Co.; Mr. Sherrill, Sinnock & Sherrill; Mr. Hutchinson, Smith & Crosby Co.; W. S. Dudley, Rogers, Smith & Co.

Traveling representatives who visited Indianapolis, Ind., last week, included: Eugene Denike, Abel Bros. & Co.; P. F. Courvoisier, Henry Ginnel & Co.; Fred H. England, Frohlichstein & England; Charles Melchor, Aikin, Lambert & Co.; Mr. Eschenburg, Juergens & Andersen Co.; Carl F. Haber, Towle Mfg. Co.; George H. Hodenpyl, Hodenpyl & Walker; Ed. Sinnock, Ehrlich & Sinnock; Julius S. Mayer, Mauser Mfg. Co.

Among the travelers in Louisville, Ky., recently, were: Mr. Rosenbaum, Rosenbaum & Adler; Mr. Perl, Wagner Mfg. Co.; J. P. Wrayton, Lebkuecher & Co.; G. L. Titus, Codding & Heilborn Co.; Ferguson Mead, Barbour Silver Co., L. M. Frank, Buffalo Jewelry Case Co., J. J. Zimmer, M. Sickles & Sons; Mr. Ellmore, La Pierre Mfg. Co.; Mr. Read, Shepard Mfg Co., W. J. Dunn, Arnold & Steere; Frank L. Carpenter, Dominick & Haff; L. Seligsberger, Adelphi Silver Plate Co.; W. E. Welch, Hoyt, Obrig & Geiger Co.; H. N. Van Bergen, Snow & Westcott, I. L. Gross, Knickerbocker Silver Co.

The following traveling representatives called on the trade in Omaha, Nebr., during the past week: G. E. Tinker, Wm. B. Durgin Co.; Mr. Singleton, Adams & Singleton; J. H. Miner, Chester Billings & Son; Mr. Williams, Warren & Williams; K. R. Irwin, C. G. Alford & Co.; Chas E. Lochner, Hayes Bros. Co.; W. C. Sherman, estate of O. M. Draper; B. H. Blank, Hammel, Rigander & Co.; G. Rodenberg, Rndenberg-Smith Co., Donald Le Stage, H. D. Merritt Co.; Oscar A. Lessing, S. & B. Lederer Co.; Mr. Perl, Wagner Mfg. Co.; R. H. Schley, Sloan & Co., W. B. Howe, Bradley & Hubbard Mfg. Co.; C. Williams, Gorham Mfg. Co.; A. S. Alford, George B. Hurl;


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50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.

Tel. 621 Cortlandt

3 MAIDEN LANE, NEW YORK.

## DIAMONDS, PEARLS AND PRECIOUS STONES.

MEMORANDUM ORDERS SOLICITED.

. K. Carlisle, Follmer, Clogg & Co.; John E. Morehouse, Kennedy Optical Co.

The following traveling representatives visited the trade in Lancaster, Pa., recently: George A. Nelson, Charles S. Crossman & Co.; H. B. Kline, enas Koch; Frank P. Steitz, William Link; H. . Jeffrey, Link & Angell; Richard Woeltler, Mau- er Mfg. Co.; H. H. Webb, King & Eisele; C. Fallow, Nussbaum & Hunold; S. K. Klein, Rees & Yankauer; Willis B. Ehlers, Ehlers & Co.; A. P. Shattuck, Joseph Nelson & Co.; C. S. Cragin, Oneida Community, Ltd.; Louis C. Hart, Charles M. Robbins Co.; Mr. Noyes, Erlich & Sinnock; Horace M. Tuttle; Sol Sickles, M. Sickles & Sons; Mr. Herman, Herman & Co.; J. M. Henry, J. Henry & Co.; W. H. Chadderton, Jennings Bros. Mfg. Co.; C. S. Fake, Whiting Mfg. Co.; Benj. J. Cooke, B. J. Cooke's Sons; Oscar W. Kohn, Kohn & Co.; Sydney H. Joseph, Fred Kaufman.

Traveling representatives calling on the trade n St. Louis, Mo., last week, included: Louis Knobel, Louis Ettlinger & Sons; H. R. Shirley, . B. Clark & Co.; R. B. Carr, Link & Angell; L. M. Frank, Buffalo Jewelry Case Co.; Charles E. Lochner, Hayes Bros. Co.; Charles S. Isabel, Eduard Van Dam; George H. Hodenpyl, Hoden yl & Walker; Mr. Peck, Charles S. Crossman & Co., Emil Herbeck, Kelly & Steinman; A. J. Sherrard, Enos Richardson & Co.; I. Price, Louis Strasburger's Son & Co.; Mr. Perl, Wagner Mfg. Co., S. E. Bolles, William Scheer; H. W. Sherrill, Sinnock & Sherrill; William Blohm, Adolph Tanzer; Mr. Fox, Fox & Co.; A. W. Levy, Byron L. Strasburger & Co.; S. H. Israel, Marden & Kettlety; George B. Ross, Robert H. Ingersoll & Bro.; Mr. Sisson, E. A. Bennett & Co.; Mr. Tiffany, F. H. Sadler Co.; Charles L. Drown, Osthy & Barton Co.

Traveling salesmen who visited Columbus, O., during the past 10 days, included: Fred J. Foster, Unger Bros.; F. N. Mitchell, Dominick & Haff; J. S. Adler, E. M. Weinberg & Co.; Hubert Somborn, Hipp, Diddisheim & Bro.; B. Nussbaum, Nussbaum & Hunold; George A. Schaefer, Regnell, Bigney & Co.; Joseph Rifkin, L. Heller & Son; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; George E. White, White & Rounsville; I. L. Grass, Knickerhocker Silver Co.; Harry A. Bachman, Ciner & Seeleman; R. P. Coughlin, Wm. L. Gilbert Clock Co.; Harvey P. Day, Edmond E. Robert; Rudolph Rothschild, Rice & Hochster; J. S. Adler, E. M. Weinberg & Co.; J. Rothschild, Kaffeman, Rothschild & Co.; F. J. Young, Middletown Silver Co.; R. J. Sime, Julius King Optical Co.; W. B. Treadwell, Jr., Perley Bros.; T. C. Keys, L. E. Waterman Co.; S. K. Jonas, Jonas & Brod; G. B. Horekamp, Miller Jewelry Co.; G. W. Lomas, Chas. S. Crossman & Co.

The following traveling representatives visited the trade at Pittsburg, Pa., last week: L. H. Carpenter, Charles E. Hancock Co.; Chas. S. Untermeyer, Chas. Keller & Co.; Mr. Delano, Day, Clark & Co.; Chas. H. Anderson, Allsopp Bros.; Charles T. Dougherty, William L. Sexton & Co.; Mr. Crane, Mandeville, Carrow & Crane; C. B. Bartlett, Whiting Mfg. Co.; W. D. Sinnock, Ehrlich & Sinnock; Mr. Heyman, Stern Bros. & Co.; Fred J. Foster, Unger Bros.; C. F. Brinck, Crescent Watch Case Co.; D. Skutch, New Haven Clock Co.; M. L. Powers, Powers & Mayer; F. C. Staudinger, Charles Weller & Co.; W. M. Gibbs, J. Hoare & Co.; Mr. Macpherson, C. Ray Randall & Co.; Joseph Rosenberg, Louis Strasburger's Son & Co.; Joseph Rifkin, L. Heller & Son; C. G. Perry, Ripley-Howland Mfg. Co.; E. Van Bergh, Van Bergh Silver Plate Co.; George E. White, White & Rounsville; A. E. Alexander, Simpson, Hall, Miller & Co.; James O. Otis, Harvey & Otis; Russell A. Talbot, Joseph Fahys & Co.; Mr. Levy, Bristol Mfg. Co.; E. A. White, Geo. L. Vose Mfg. Co.; A. Kaufman, M. Hahn & Co.; J. E. DeWyngaert, Seofield & DeWyngaert; H. S. Spang, E. Ingraham Co.; Harry Mix, Wightman & Hough Co.; J. Williams, Fera & Kadison; G. Cheever Hudson, G. C. Hudson & Co.; W. B. Peck, Waite, Thresher Co.; Harry E. Barkham, Jones & Woodland; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; A. L. Halstead, Barbour Silver Co.; Leo Goldsmith, Leo Goldsmith; Mr. McClannin, Wilcox Silver Plate Co.; Col. J. L. Shepherd, Keystone Watch Case Co.; C. B. Evans, Woods & Chatellier; Leo Henle, Sussfeld, Lorsch & Co.; Walter R. Bristol, Wm. Rogers Mfg. Co.

Traveling representatives who visited the Cincinnati, O., trade, last week, included: George A. Shaefer, Regnell, Bigney & Co.; P. W. Wilkinson, J. J. Sommer & Co.; F. C. Klein, Klein Bros.; Co.; Mr. Meade, Barbour Silver Plate Co.; William Washbourne, Graff, Washbourne & Dunn; J. De Marino, Albert Lorsch & Co.; Ike Price, Louis Strasburger's Son & Co.; C. L. Krugler, Mandeville, Carrow & Crane; Jules Franklin; A. A. Greene, A. A. Greene & Co.; Charles Whiting, Whiting & Davis; Mr. Willeman, T. G. Frothingham & Co.; Mr. Noble, Sturtevant, Whiting & Bigelow; Simon Rice, American Cutlery Co.; Charles B. Burgess, Frank M. Whiting & Co.; J. E. Simonson, Ludwig Nissen & Co.; George Goldberg, Untermeyer-Robbins & Co.; Hubert Somborn, Hipp, Didisheim & Bro.; C. G. Perry, Ripley-Howland Mfg. Co.; George E. White, White & Rounsville; W. B. Peck, Waite, Thresher Co.; W. Moulton, F. W. Weaver & Co.; George H. Hodenpyl, Hodenpyl & Walker; T. G. Jewett, Gorham Mfg. Co.; J. N. Beckwith, Allsopp & Buob; A. J. Sherrard, Enos Richardson & Co.; H. Van Bergen, Snow & Westcott; Frank Delano, Day, Clark & Co.; R. H. Schley, Sloan & Co.; Mr. Batcheller, Frank Kursch & Son Co.; F. D. Newburger, R. Blackinton & Co.; C. Dolan, Moore Mfg. Co.; Frank Kennon, John T. Mauran Mfg. Co.; George L. Paine, George L. Paine Co.; Mr. Blake, Jas. E. Blake Co.; Fred L. Pettee, Waterbury Clock Co.

## Newark.

The Mockridge Jewelry Co. last week caused the arrest of Patrick Madden on the charge of stealing tools valued at $12. The man was employed assisting stone masons in building work.

Joseph J. Hartman, in charge of Hahne & Co.'s jewelry department, recently began a suit for divorce, and his wife has since filed an answer emphatically denying all charges made against her.


# Per Steamer "Etruria"

we received another large shipment of

# DIAMONDS

cut for us specially from "***Rough***" bought by our Mr. Max J. Lissauer in Europe ***before*** the late advance in prices.

Dealers are invited to examine these Diamonds as to quality and prices before placing orders elsewhere.

***Selection packages*** sent to responsible jewelers.

Lissauer & Company
IMPORTERS
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HEADQUARTERS FOR
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IMPORTERS AND CUTTERS OF

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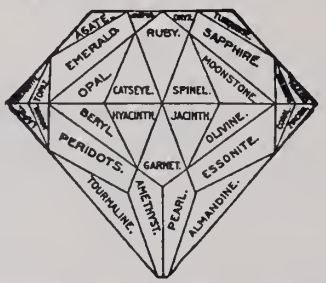
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Opals
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Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

**FRED. W. LEWIS & CO.,**

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - - - - New York.


## New Stores and Enterprises.

John Gaffner is a new jeweler in Saint Jacobs, Ill.

C. A. Nordhouse has just begun business in Wall Lake, Ia.

H. S. Shanks opened a store at Castlewood, S. Dak., last week.

T. L. Ferguson has engaged in business at 2306 Olive St., St. Louis, Mo.

Joseph H. Jacques last week opened a store at 17 Essex St., Haverhill, Mass.

George Bruhn has completed arrangements to open a store in Bellingham, Wash.

The Radius Jewelry Co., last week, began business at 83 Peachtree St., Atlanta, Ga.

A. Bone has started in the retail jewelry business in the McAlpin building, Bridgeport, Ore.

Edward Sohm, Jr., will soon begin business on Main St., between 5th and 6th Sts., Quincy, Ill.

H. M. Amadon recently began business on his own account, in Atlantic Sq., Stamford, Conn.

H. L. Merritt has opened a watch and jewelry repairing shop in Water St., Torrington, Conn.

F. J. Vater, a brother of Charles Vater, is about to enter the retail jewelry business in Galeton, Pa.

Gilbert Knutson, who has been east for some time, has returned to Pomeroy, Wash., where he will open a retail jewelry store in the Wolford building.

A. Yeager, formerly watchmaker with Russell Bros., 6th and Market Sts., Philadelphia, Pa., has opened a small retail store of his own at 22d St. and Girard Ave., Philadelphia, Pa.

The Royal Supply Co. was incorporated, last week, under Massachusetts laws, to deal in watches and jewelry, with a capital stock of $1,000. The officers are: President, Morris Miller; treasurer, Albert Goldman; clerk, Stanley Sternberg, all of Salem, Mass.

The Gardiner & Hall Co. has just been incorporated in New Haven, Conn., to manufacture and deal in jewelry. The capital stock is $10,000, divided into 400 shares of $25 each. The incorporators were: Robert S. and Edwin E. Gardner, and Stephen W. Hall, all of Derby.

## Trade Gossip.

The E. Ingraham Co., Bristol, Conn., has just issued a new catalogue—No. 33. It is illustrated in colors and shows a number of new designs of their clocks. The concern has added to its list a Mission-finished solid oak eight-day clock, 32 inches high and 12 inches in diameter.

The anniversary clocks, for which the Bowler & Burdick Co., Cleveland, O., are sole agents, are attaining a wide sale. A few days ago the house had an inquiry for them from a prominent jeweler in Copenhagen, Denmark. Many of them have been shipped to outside countries and the business in this country is rapidly growing.

Owing to the sale of the building occupied by the store of W. G. Crouse, Bloomer, Wis., the stock will soon be moved to another location.

## Providence.

W. A. Copeland has left for a six weeks' trip to Europe.

After a successful trip through the West, T. E. Bennett, of the T. E. Bennett Co., has returned to this city.

Among buyers in town last week were F. Goldsoll, of New York; M. Baumgarten, Baltimore, and L. Heller, Chicago.

The Reandeau Mfg. Co., formerly at 38 Friendship St., is now located in the basement of the Irons & Russell building on Chestnut St.

Finding that a growing business has severely taxed its present accommodations, the B. A. Ballou Co. has decided to take the floor space in the Dyer Land Co.'s building, formerly occupied by Waite, Mathewson & Co.

The F. I. Gorton Co., North Attleboro, provided the dedication badges for Providence Lodge of Elks at the exercises in connection with the dedication of the Elks' Memorial Sunday. A number of jewelers took part in the parade that preceded the formal dedication.

Now that the political campaign is warming up the names of jewelers, or those closely associated with the industry, are being mentioned in connection with various positions. Councilman Bixby is practically certain of renomination. George C. Richter, a designer for the Gorham Mfg. Co., and Edward I. Mulcahy, superintendent for Sydney Smith, are talked of in connection with a vacancy in the Seventh Ward Council delegation.

The temporary financial difficulties of Sommer & Kotler, manufacturers, interested jewelry circles somewhat last week. The firm is said to owe but about $2,000, and is attempting to secure an extension of time in which to pay certain claims against it. The Lederer Realty Co. and Mark Streicher are said to be the two heaviest creditors, and it is understood that the firm will have little difficulty in securing the concessions desired, as it has evinced every determination to pay all claims in full and continue in business.

By a peculiar coincidence last week at two jewelry establishments, on successive days, accidents almost of exactly the same character occurred. Fortunately neither was accompanied by serious results. The first was in the establishment of the Reandeau Mfg. Co., pearl manufacturers, Thomas McSherry, the foreman, being caught by a revolving shafting while doing some oiling, and being drawn up and whirled about at great speed. His predicament was discovered and he was released from his position and escaped with bruises. The second accident was in Brown & Mills shop, where John Fitzpatrick was caught in a belt and hauled partially over a shafting. His injuries consisted of a scalp wound and minor bruises.


ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

**MOUNT & WOODHULL,**

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CORAL MANUFACTURING COMPANY,
All kinds of Coral—DROPS, BUTTONS, LENTILLES.
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Diamonds, Pearls, Rubies, Sapphires, Emeralds, Olivines and Opals
2 Tulp Straat, AMSTERDAM 'Phone 1902 John 37-39 Maiden Lane, NEW YORK

GEORGE H. HODENPYL, of former firm of Hodenpyl & Sons.

WALTER N. WALKER, Formerly of firm of Hayden W. Wheeler & Co.

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successors to

HODENPYL & SONS.

**Importers of**

# DIAMONDS,

**Emeralds, Sapphires,**

**Rubies, Opals,**

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Designs and Estimates for Mounted Pieces will be furnished on application.

Repairing and Recutting Diamonds a Specialty.

## 170 Broadway, New York,

**Corner of Maiden Lane.**

**TELEPHONE, 1898 CORTLAND.**

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Everyone knows that specialties in Precious Stones and Pearls are not to be picked up every day; no one knows what day they may appear in the market.

A dozen short trips to Europe might not hit upon the accepted time.

In view of these facts, does it occur to you that a reliable expert of 27 years' experience, *always* on the *spot*, and continually on the *watch*, can serve your interests to great advantage?

Both time and money can be saved by collecting your goods in advance through the only American Commission Merchant in Precious Stones and Pearls located in Paris.

**FREDERICK A. JEANNE,**

**5 Square de l'Opera,**

**Opposite Theatre l'Athenee,**

**PARIS, FRANCE.**

**Cable Address: "GEMFINDER" PARIS.**

## Attleboro.

TRADE CONDITIONS.

The appearance at frequent intervals of new machinery in the local freight house, especially the last few days, has been a wholesome indication of the state of affairs in the jewelry industry. Another has been the demand for factory help.

Winthrop W. Barden, of Chapman & Barden, started Monday for a week's stay at New York.

Fred. A. Newell, of the Watson & Newell Co., has returned, after a Summer spent on the shores of Narragansett Bay.

Dr. Arthur B. Lamb, son of Louis J. Lamb, of C. H. Allen & Co., has accepted a position as instructor in chemistry at Harvard.

Walter L. King, with W. E. Richards & Co., was married last week to Miss Katharine, daughter of Selectman George A. Sweeney.

David E. Makepeace, of the D. E. Makepeace Co., has returned from New York, where he attended a trade conference at the Murray Hill Hotel.

Robert B. Macdonald, son of R. B. Macdonald, of R. B. Macdonald & Co., was married last week in Providence to Miss Louise W. Jenks, of that city.

Secret order associates, bearing several gifts, assisted last week to celebrate the 15th wedding anniversary of Hiram R. Packard, with the Daggett & Clap Co.

Gurney Bros., retailers, Brockton, Mass., have given up their show window to a display of the scores of beautiful trophy loving cups for the annual Brockton Fair and horse show.

The Atlas Silver foundry, closed since the sudden death of its owner, Albert Salt, several weeks ago, was reopened Monday under the old name. The purchasers were George C. Belcher, Russell L. Keith and Arthur I. Britton.

Walter E. Sanford, who sold out his jewelry manufacturing business, in this town, to open a retail store at Cottage City, Mass., was in town Saturday. He secured some stock for his store and had considerable personal property removed to his new home.

Albert S. Ingraham, of A. S. Ingraham & Co., presided, last week, at the first session of the Attleboro Masonic lodge in its new hall in the block erected by Winthrop F. Barden, of Chapman & Barden. The hall is the finest in the State outside of Boston. There were several charter members

# Oppenheimer Bros. & Veith.

## Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM, 2 Tulp Straat.

LONDON, 40 Holborn Viaduct.

CUTTING WORKS, Cor. Union & Nevins Sts., Brooklyn.

present. The living charter members include Charles E. Bliss, recently retired from Bliss Bros.; John W. Luther, of J. W. Luther & Co.; Alfred R. Crosby, of Smith & Crosby, and John C. Cummings, of J. C. Cummings & Co.

Charles R. Bates, son of the late Joseph M. Bates, has been made administrator of the latter's estate, and, as such, has reopened the Bates & Bacon plant for business. Charles R. Bates has succeeded his father as a member of the directorate of the First National Bank.

Col. Sidney O. Bigney, of S. O. Bigney & Co., whose candidacy for the Governor's Council steadily gains support, has been indorsed by the vote of the Attleboro Republican town committee. Last Friday evening he was tendered a reception by the Dorchester Republican Club.

Miles L. Carter, of Carter, Qvarnstrom & Remington, and William A. Bigelow, of Sturtevant, Whiting & Bigelow, in an auto paid a flying trip to the western part of the State, last week. They left Attleboro, breakfasted at Worcester, dined at Springfield and took supper at Pittsfield.

When E. D. Gilmore, of E. D. Gilmore & Co., took possession of his handsome new residence on South Main St., Wednesday; he was made the recipient of a mahogany rocker, a mahogany bookcase and a Webster's International Dictionary, which were presented with a note of appreciation by his employes and associates.

## Harrisburg, Pa.

I. S. Ricker has bought the property, 817 N. 3d St., from Susan Owens for $7,500.

An ordinance for the better regulation of pawnbrokers was presented in City Council last week at the instance of Police Chief Hutchison.

The prize to be awarded the young lady receiving the most votes in the "Queen of Old Home Week" contest, to be determined Oct. 2, is a $150 diamond ring. It is expected that the total vote will reach 50,000. The official "Old Home Week" souvenir will include a John Harris button and a John Harris spoon, designed by C. Ross Boas especially for the committee. These souvenirs will be placed on sale about town.


EICHBERG & CO.,

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65 NASSAU STREET, (Prescott Building.) NEW YORK.

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JACOB STRAUSS & SONS,

4 Maiden Lane, New York.



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CANDIDLY SPEAKING,

we are selling Pearls and Opals here as cheap as they can be imported. Keen buyers are invited to compare qualities and prices. Remember, also, we carry *Montana Sapphires, Reconstructed Rubies (round and square cut), Fancy Stones, Garnets, Doublets.*

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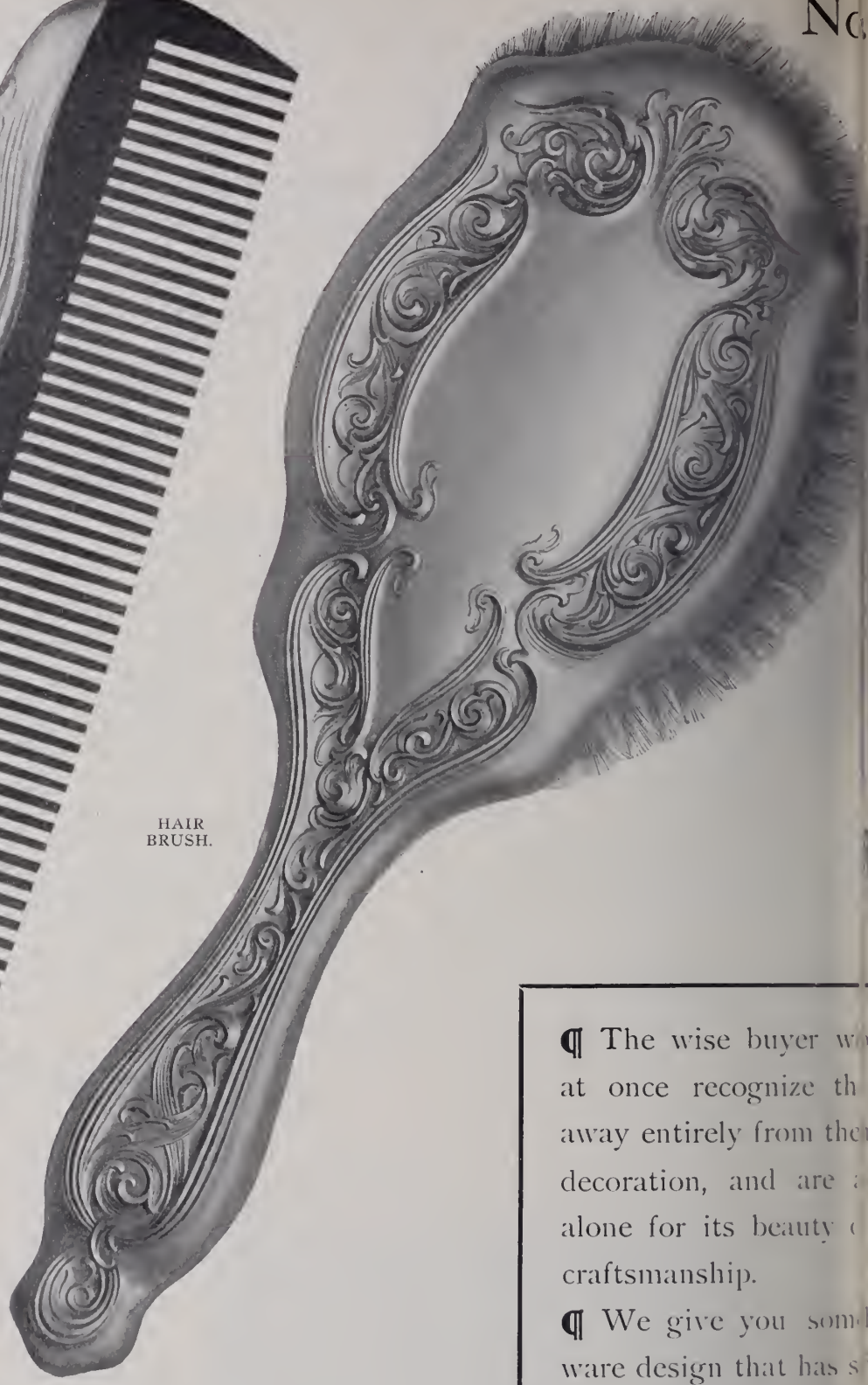
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Paris, 5 Cite Trevise. Idar, 14 Hauptstrasse

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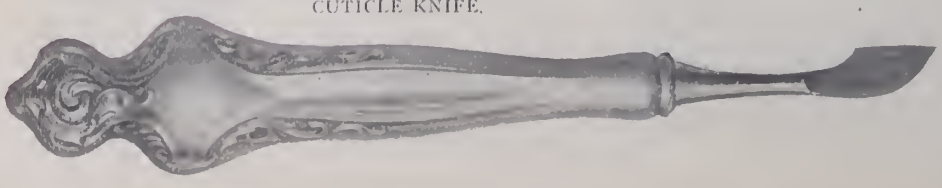
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¶ The wise buyer wi
at once recognize th
away entirely from the
decoration, and are a
alone for its beauty
craftsmanship.

¶ We give you som
ware design that has s
that will last because

CUTICLE KNIFE.



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NAIL POLISHER.

rend of public taste, will
tern. We have gotten
ornamentation of flower
oiletware that depends
lines and niceness of

f the ordinary, a toilet-
out pomposity, a design
petty inconsistencies.

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THE GOODS THAT SELL.



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The most popular Novelty Bag of the Season.

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TRADE K MARK

THE GOLD CHAIN HOUSE

1850 & 1905


## Pittsburg.

A. Kingsbacher, of Kingsbacher Bros. spent last week in Chicago on business.

W. J. Johnston, of the W. J. Johnston Co., spent two days of last week in New York.

Harry Heeren, of Heeren Bros. & Co. attended the wedding of a niece of Mrs Heeren last week at Somerset, Pa.

J. H. Hardy, of the Hardy & Hayes Co spent a few days last week in New York Mr. Hayes, of the same firm, returned last week from Cape Cod.

Samuel Weinhaus, of S. & B. C. Weinhaus, who has been dangerously ill with pneumonia, left last week for Atlantic City where the sea air is expected to restore him to perfect health.

The following out-of-town buyers visited Pittsburg last week: John Z. Simpson, Blairsville; E. A. Bloser, New Kensington; J. J. Schmidt, Turtle Creek; T. M. Smith, Morgantown; R. W. Kuhns, Youngstown; A. Merz, Sewickley; Adam Dobernecker, Derry Station; F. B. Theakston, Brownsville; J. W. Wolke, Monessen.

W. R. Blair, referee in bankruptcy, has issued notices that there is now on hand $3,778.85 for distribution among the creditors of the bankrupt estate of Durbin & Fuhr. A dividend will be declared Sept 3 at which time the uncollected accounts of the firm will be offered for sale. Mr. Durbin, of the firm, died before the firm went into bankruptcy.

Although nothing definite has transpired it is said that the syndicate seeking to buy the block bounded by Union St., Fifth Ave and Market St., are still after the property. The jewelry stores of J. C. Grogan & Co, John M. Roberts & Son Co. and J. R. Reed & Co. are located in this block, the stores all adjoining each other, facing on Market St. The property is one of the most valuable parcels in the city.

S. F. Roberts, of E. P. Roberts & Son, 25 Fifth Ave., stated last week that he understood that J. Alexander Hardy, of the Hardy & Hayes Co., had bought the building occupied by the Roberts firm. Mr. Hardy was out of the city at the time and the report therefore could not be confirmed but Mr. Roberts said that he was told that the deal was closed for $250,000. Mr. Hardy having had an option on the property. The Roberts house lease runs one year from next April. Mr. Roberts stated that his firm now has two locations in view, and that the indications are that a site will be bought and a building erected. The present store, he says, is too small for the firm's business purposes. If a site is bought which will be in the vicinity of the present store, a modern building will be erected.

B. Latourell, Minnesota Lake, Minn., recently suffered the loss of a large amount of jewelry by burglars.


# MEYEROWITZ BROS.,

IMPORTERS OF **DIAMONDS,**

37-39 MAIDEN LANE, NEW YORK CITY

A New and Complete Line of Reconstructed Rubies and Sapphires at Interesting Prices.

# The Mercantile National Bank of the City of New York

*Cordially invites Accounts from Good Merchants in the Jewelry Trade.*

*CONVENIENT LOCATION,*
*AMPLE CAPITAL,*
*LARGE SURPLUS,*
*LONG EXPERIENCE.*

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MILES M. O'BRIEN, WILLIAM H. TAYLOR, } Vice Presidents.

JAMES D. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

**Capital, . . . $3,000,000**
**Surplus, . . . $3,000,000**

*Broadway, Corner of Dey Street, New York.*

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"SMALL JACKS WEE HAVE, TIP'T WITH SILVER, BESIDES THE GREAT BLACKJACKS."—*JOHN HEYWOOD'S "PHILOCOTHONISTA," A. D. 1635.*

¶ In response to the growing demand for Presentation Cups and Tankards less costly than those of Solid Silver, but yet of sufficient dignity and decorative value to serve as wedding or other gifts, or as prizes in Athletic Contests and Races, the Gorham Manufacturing Company have designed a series of notable adaptations of the Old English "Blackjacks" and "Leathern Bottles."

¶ The bodies of these are of heavy, handworked leather lined with red copper and mounted in Sterling Silver.

¶ They are of a desirable range of sizes from the drinking mug to the Tankard or Flagon, and so far as is consistent with their careful workmanship are exceedingly moderate in price.

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**Silversmiths and Goldsmiths**

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NEW YORK, 23 Maiden Lane.

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THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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TELEPHONE: 48 CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK.

VOL LI SEPTEMBER 27, 1905. No. 9.

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

*No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.*

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JEWELERS of New Jersey cannot fail to be proud of the position which their State holds in the jewelry industry as shown by the preliminary annual report of the Bureau of Statistics, details of which are published in another column. New Jersey stands fourth in the list of States manufacturing jewelry, following Massachusetts, New York and Rhode Island. She stands practically at the head of all in the production of artistic wares of solid gold and silver, and her prosperity indicates the prosperity of the legitimate jeweler throughout the country.

### A Careless Way of Placing Safes

A RECENT robbery in New York calls attention to a very careless way in which many jewelers both in and out of New York, place their safes. These dealers practically invite robberies by making them possible without interruption, in placing their safes in a partition with the front opening into a store and the back absolutely hidden from view in the street. This offers an opportunity to the safe-crackers, who may come in from the back, to operate upon the rear of the safe without the slightest chance of being seen by a watchman, or by pedestrians, no matter how well the store is illuminated.

Jewelers seem to be under the impression that the door of the safe is the only means by which it can be entered by cracksmen, forgetting that in the case of most of the safes used by small jewelers, it is much easier to get through the iron or steel in the back, chisel through the cement, and force a way directly into the inner compartments, than it is to break through the main door and then into the smaller compartments within.

The robbery perpetrated last week is the second of this kind that has taken place in New York, and should stand as a warning to the trade. It clearly shows that the only sure way for jewelers to protect their stocks is to have their safes occupy such a position that they can be seen from four sides, placing it out some distance from the walls, or if this cannot be done by placing the back against a solid wall of the establishment and not against a partition.

### Foreigners and German Trade-Marks.

MAIL advices from Germany bring word to the effect that the Imperial Court has decided that foreign goods bearing a trade-mark protected in Germany, no matter how long the foreign firm may have used that mark, are liable to seizure on importation into Germany. An American house shipped to Hamburg, on the order of a German buyer, a consignment of goods bearing their old trade-mark, but as this particular mark happened to have been protected in Germany by a German firm two years prior to the importation, the goods were seized by the Hamburg customs officials, at the instance of the German who had registered the mark.

The American's answer was an action for wrongful seizure and a claim for damages. In the Strafkammer the seizure was upheld, and the Imperial Court, to which the American firm appealed, took the same view of the case. Section 17 of the German trade-marks act of May 12, 1894, gives a German court power to uphold such a seizure in the interest of German traders against foreigners.

It is thus open to any unscrupulous German firm to register in Germany the trademark of a reputable foreign house not registered there, work it at home for all it is worth, and get the goods of the foreign house seized should they be imported into Germany or to compromise with the foreigners if the amount involved is great enough to make such blackmail worth while.

### Address of President J. P. Byrne, of the Chicago Jewelers' Association.

CHICAGO, Sept. 25.—The first regular meeting of the Chicago Jewelers' Association since the Summer vacation, was held at the association rooms in the Columbus Memorial building last week. Routine business was transacted. The committee on social relations is the same this year as last year, and is composed of Lem. W. Flershem, M. A. Mead and A. L. Sercomb. President J. P. Byrne was in the chair and made an address as follows:

I congratulate you on the favorable trade outlook during the last half of the 28th year of this honorable association's existence. Thanks to a generous Providence, the farms of this great country have never before produced such enormous crops or the mines a greater output. Thus we have the two great essentials of prosperity—immense stocks ready to sell and plenty of money with which to buy. And so we manufacturers and purchasers of jewelry, relying on the liberality in expenditures of a prosperous people in flourishing times, may safely, I think, increase our orders above last year, so as to be prepared for a Fall and holiday trade unequalled in our history.

It is true that the news from Wall St. and from the legislative inquiry now being made in New York City into the conduct of the great life insurance companies, is not as cheerful as we could wish, but Wall St. is not the farming, nor the mining, nor the manufacturing world, where wealth is created by the sweat of man's brow, and its influence on the nation's life is waning and has been waning for many years. It is the realm of speculation (or gambling some people call it). The business of the members of this association is more stable—they don't deal in futures, although some of us may give a dating—especialy down south.

Speaking of things local, you may remember the teamsters' great strike during April, May, June and July, and we must admit it did affect many lines of trade in Chicago, but, nevertheless, I never saw money spent so freely for amusements in my life by all classes, from the humbler patrons of the Summer gardens, ball parks, lake boats, railroad excursions near and far, to the wealthier European traveler, and the still wealthier automobilist that visits the bumps of Glencoe, of whom this association has several (I mean automobilists—not bumps.) If there were not plenty of money in circulation all this would not be.

In yesterday's newspapers I read a despatch from New York stating that more than $250,000,000 in orders are now on the books of the manufacturers of cars, locomotives and steel rails. And that is practically one industry alone; it does not include structural iron for building or the 1,001 other industries of the land.

I cite these facts to back up my first statement that times are good and promise to so continue quite indefinitely. "They certainly look good to me," and I sincerely trust we will get our due share of the general prosperity.

I wish to add that the honesty of purpose of such vigorous public leaders as President Roosevelt, Governor Folk, Governor Lafollette, District Attorney Jerome, and others, in exposing corruption in high and low places, in high finance as well as in petty politics, is giving a much healthier tone to our national life than it has before experienced in this generation. The rare ability and dash and popularity of those men will surely give their life work a place in the heart and conscience of the coming era that bodes well for the country's future. I say Godspeed them.

## New York Notes.

Henry Fogler, formerly of Toronto, Can., has engaged in business at 262 W. 116th St.

Emil Pimsler, of Pimsler Bros., 77 Third Ave., announces his engagement to Miss Mary Harris, of this city.

I. Shonberg recently opened an office in the Downing building, 106 Fulton St., his metal factory remaining at 363 Hudson Ave., Brooklyn.

Christian Scherfig, American agent for the Royal Copenhagen Porcelain Co., returned this week from a western trip, during which he called on the jewelers in several States.

S. Hinman Bird, 2 W. 48th St., stepson of C. T. Cook, president of Tiffany & Co., who was seriously injured in an automobile accident in New Jersey, one day last week, has been pronounced out of danger by his physician. The chauffeur was killed in the accident.

James H. Hart, who was formerly in the jewelry business in Brooklyn, and retired in 1894, recently celebrated at the Palace Hotel, Montgomery, N. Y., the 51st anniversary of his marriage. Mr. and Mrs. Hart and their two daughters welcomed the guests to a family dinner.

A pearl merchant of this city has received a letter from a correspondent at Vincennes, Ind., saying that the quality of the shells has continued unsatisfactory, and the quantity of slugs being found is less than formerly. No pearls were found for several days, the writer says.

The newly organized Weinreb Co. has taken possession of the store of D. H. Greenberg, 600 Fifth Ave., Brooklyn, who goes out of business. The new corporation, which has an authorized capital of $5,000, will be managed by Arthur Weinreb, of the old firm of Weinreb & Merker, whose affairs are in litigation.

Louis C. Castagnetta, of I. Castagnetta & Son, and Miss Eugenia Di Mariano will be married to-day at the Church of the Archangel, 114th St. and St. Nicholas Ave. After the ceremony there will be a reception in the Star Casino, and later the bride and groom will go to Niagara Falls for a three weeks' honeymoon.

The Ideal Advertising Co. was recently organized by Leonard W. Sweet, of L. W. Sweet & Co., 37 Maiden Lane, with $100,000 capital. Mr. Sweet is the president and other officers included: J. S. Fiske, treasurer; W. W. Dashiell and S. Raives, vice-presidents; J. De Lyon Howth, secretary. The headquarters are in the Lorsch building.

Among the creditors of Joseph S. Jantzen, the former manager of the Subway Tavern, who recently filed a petition in bankruptcy, is the estate of Louis Neresheimer, London, Eng. Mr. Neresheimer was a member of the firm of Neresheimer & Co., diamond merchants, London and New York, and before his death he personally loaned the money to Mr. Jantzen, who was a relative.

Negotiations were recently opened with creditors of the late Max Rainess, who died Sept. 4, by his widow, who desires to continue the business at 1324 Third Ave. According to a statement made to the creditors, Mr Rainess, largely because of a long period of illness, had gone into debt to the extent of $4,000, while his assets were estimated at $1,500. The creditors are considering what to do in the case.

Fire which last Wednesday destroyed the upper portion of the two-story building at Eighth Ave. and 124th St., caused considerable damage to the jewelry store conducted on the ground floor by Alexander Backer. A flood of water poured through from the upper floor, as great streams were poured on the flames, which threatened adjacent buildings. Mr. Backer says that his losses are fully covered by insurance.

A black leather jewelry case, containing a quantity of chains, pins, fobs, bracelets and other jewelry, was stolen recently from Wm. A. Cook, of the Fontreau & Cook Co., Attleboro, Mass., while he was calling on a jeweler on Canal St., New York. The trays in the case were of black leather and have fleur-de-lis marks. The case had wood straps on the bottom and nickel corners. Mr. Cook sent out cards notifying the trade of his loss. He remained at the Astor House last week and then went back to Attleboro, not having heard anything regarding his missing property.

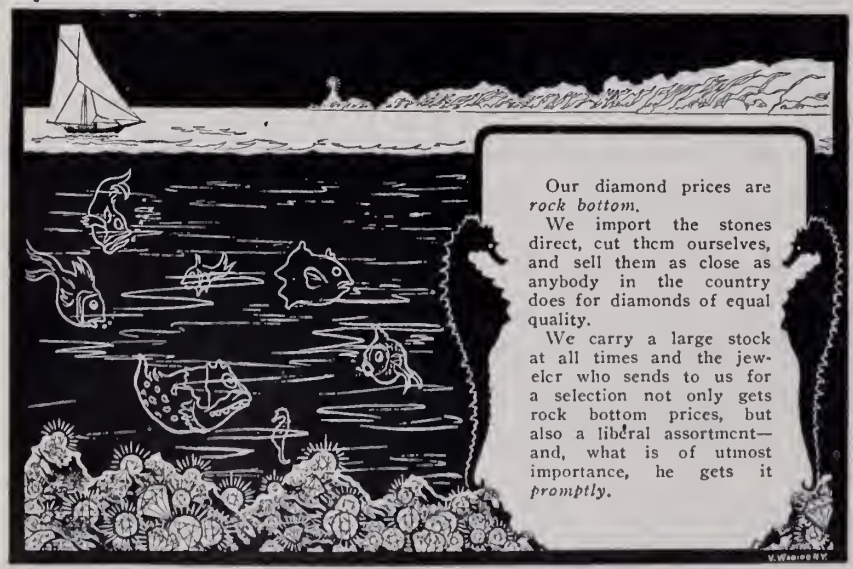
Sloan & Co., 21 Maiden Lane, are receiving congratulations on the opening of their new factory which took place last Saturday. The location at Fourth and Mt. Pleasant Aves., Newark, N. J., is close to the Erie railroad station, and real estate in that vicinity has been especially active of late owing to the fact that the railroad company is buying up property with the intention of building a new depot. Sloan & Co.'s factory now occupies a building 40 by 100 feet square and two stories high, which the company erected for its own use. New machinery has been installed, adding much to the company's facilities for carrying on its growing business.

Charles Augustus Seton, of C. Augustus Seton & Co., 43 Wall St., the brokerage firm, whose members were last week arrested on charges of larceny, recently bought two bills of silverware from the International Silver Co.'s store at 9 Maiden Lane, the amount being a little less than $1,000, for which payment was tendered in checks. The checks came back the next day from the bank with marks showing that they were worthless, and suit was begun against Seton to recover the price of the silverware. The papers in this suit were served on the broker about an hour before his arrest, and the summons being found in a pocket, when he was searched, the case was mentioned in the daily papers, whose reporters apparently were under the impression that the silver company's action, like the other proceedings against the firm, had to do with bond-floating operations. This was an error, as the International Silver Co. had no dealings with the firm, except the sale of silverware to Seton.

Creditors of Jacob Bikoff, Philadelphia, Pa., met Tuesday of last week in the Astor House, New York, where an attorney, representing the jeweler, made a statement of his financial condition. The liabilities were estimated at $6,800. The assets include fixtures valued at $700 to $800; outstanding accounts, $2,500. The attorney offered to pay 25 per cent. on the liability, 10 per cent. of which is to be in cash and the remainder


ROCK BOTTOM PRICES ON

DIAMONDS.



Our diamond prices are *rock bottom*.

We import the stones direct, cut them ourselves, and sell them as close as anybody in the country does for diamonds of equal quality.

We carry a large stock at all times and the jeweler who sends to us for a selection not only gets rock bottom prices, but also a liberal assortment—and, what is of utmost importance, he gets it *promptly*.

CROSS & BEGUELIN

*Importers and Cutters of Diamonds and Precious Stones*

43 Rue de Meslay, PARIS Telephone, 2188 Cortlandt 17 Maiden Lane, NEW YORK

tes at four, eight and 12 months. This position did not meet with favor among creditors, who after some discussion re- ed to accept it, and asked for 30 per cent., uiring 10 per cent. to be in cash and the nainder in notes at three, six, nine and 12 nths. The attorney said that he was un- e to give a definite reply to this demand the creditors, but he would consult his nt and notify them at a later time. Mr. off began business in Philadelphia in 06.

S. B. Ross, of S. B. Ross & Co., 11 John , sailed for New York on the *Campania* turday.

A judgment in favor of L. W. Sweet & 37 Maiden Lane, was filed last Friday ainst Joseph A. Hoffman for $99.

Among the visitors to the office of THE RCULAR-WEEKLY in the last week were and Mrs. Thos. J. Routledge, Elmira, Y

Carl Rosenberger, of Cohn & Rosen- rger, 508 Broadway, will build a new $15,- cottage at Ocean and North Bath Aves., ng Branch, N. J.

The Simeon L. & Geo. H. Rogers Co., artford, Conn., is now settled in its New rk office, room 43, at 14 Maiden Lane, th Joseph Irons as manager.

The Electrolytic Art Metal Co., Trenton, J., has opened a sales office in the St. mes building, Broadway and 26th St., ere its line of gold and silver deposit re is in charge of Walter Goodman.

A certificate of incorporation was filed t week by the Geneva Clock Co., New rk, which is to have a capital of $5,000, d is to manufacture clocks. The incor- rators are: Isidor Lewis, Isaac Lewis, vid L. Schiff, New York.

A quantity of jewelry carried in the belt by Leopold Bruml, a passenger on the *Kronprinz Wilhelm*, from Bremen, was seized last week by customs inspectors. There were 10 brooches, an unset diamond, six gold chains and several other articles valued roughly at $600.

At the sale of the Brunswick Hotel site, Fifth Ave., 26th and 27th Sts., in foreclosure proceedings, last Friday, the purchaser was the Brunswick Site Co., the plaintiff in the suit, which bid $2,505,907. George H. Robinson, of the Gorham Mfg. Co., is one of the directors of the purchasing company.

A report was circulated last week that a pennyweight thief had succeeded in obtaining valuable rings from several uptown jewelers. At a Fifth Ave. house, the head of the house admitted that the thief had taken a $500 ring while making a petty deposit on a cheaper ring. An imitation stone ring was left in the place of the valuable article stolen.

Chester Billings & Son expect to open their new store, 255 Fifth Ave., across from the Waldorf-Astoria, next Monday. A large force of decorators is now at work putting the finishing touches on the interior. The show cases and other furniture are being placed in position and the stock will be introduced as soon as other preparations are complete. The store will contain all the usual departments of a high class retail jewelry establishment. Harry B. Billings will be in charge.

Edelhoff Bros. & Co. is the name of a new corporation which is now furnishing a store at 574 Fifth Ave. This store was leased early in the year by Chester Billings & Son, who intended to open there an uptown branch of their business, but subsequently they leased for that purpose a store farther south, on the same avenue, and have now given a sub-lease of the former premises to the new corporation. G. A. Edelhoff, the president of the corporation, is the son of C. A. Edelhoff, of Edelhoff & Rinke, importers at 22 Washington Pl. The mother of the president, A. G. Edelhoff, is the secretary and treasurer. The store is being fitted in mahogany, rosewood and bronze, and is to be opened by Nov. 1.

Some discussion is heard in the china district about the report that Secretary Shaw of the Treasury Department will appoint C. N. Burgess, assistant appraiser of the second division of Appraiser Whitehead's office. This division has charge of the importation of china, and Mr. Burgess is a brother of Wm. Burgess, a pottery manufacturer, of Trenton, N. J., who has been active in a campaign conducted by the domestic pottery interests for the purpose of the correcting of supposed undervaluations in imports of china and allied lines. It was reported that the importers may take exception to the appointment of Mr. Burgess on the ground that his sympathies would be so strongly with the domestic manufacturers. To a representative of THE CIRCULAR-WEEKLY several of the importers said that the supposed undervaluations have been at least in recent years almost entirely in cheaper grades of goods, and they did not believe that the trade in such lines as are handled by jewelers would be appreciably affected one way or the other by the appointment of Mr. Burgess, if it takes place. These importers said that they are as much interested as domestic manufacturers in obtaining fair valuations.

Forty watches and 20 lockets were distributed as prizes in the voting contest

OUR MOTTO is still—

NOT HOW CHEAP, BUT HOW GOOD!

THIS DOES NOT MEAN FANCY PRICES, BUT IT DOES MEAN GENUINE

CUT GLASS.

THIS SHOULD INTEREST FIRST-CLASS JEWELERS.

C. DORFLINGER & SONS, 36 Murray Street, NEW YORK.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

which the *Daily News* of New York brought to a close last week. The awards were to the most popular election district captain in the Democratic organization in Manhattan and the Bronx, as determined by the votes. The prizes were presented at a banquet given last Thursday night in Shanley's Roman Court, at which speeches were made by Senator Grady and others. William J. Carey, 3 Maiden Lane, was a member of the committee in charge of the presentation exercises. Mr. Carey filled for the newspaper its order for watches and charms. The watches were American Waltham Riverside Maximus movements. The cases were of 14 karat gold, size 16, hand made, hunting style, plain bassine, with antique pendant crown and bow monogram in ribbon style, and inscriptions were on the inside. Solid gold vest chains matched the watches. The price of the watches and chains to the paper was $150 each. The charms were of solid gold, enameled, representing a tiger's head, with diamonds set in the eyes and a large diamond held between the platinum teeth. These charms, which are unusually attractive, cost the paper $60 each. Some captains received a watch, chain and charm, others a watch and chain, and still others a charm, according to the vote that they received.

Jagersfontein diamonds were advanced in price last week five per cent. by the London selling syndicate, according to a message received by cable by Fera & Kadison, the advance coming in time to increase the cost of a purchase made by the firm during the week. It is supposed that other importers who buy from the syndicate will receive similar notices, according as they request shipments of Jagersfontein stones. The quantity of Jagersfontein diamonds that has reached New York of recent years has not been large in proportion to the output of some other mines. One of the importers said that for four years until the present year no Jagersfontein diamonds were mined, according to the reports that prevailed. "I think," he said, "that the total imports of the Jagersfontein stones this year will not exceed 5 or 6 per cent. of the aggregate of diamond shipments, and certainly not more than 10 per cent. A certain class of high-grade trade, of course, insists on getting these white and blue-white stones, but because of their refractoriness there are disadvantages in handling them. There is more waste in cutting them than there is in the case of other kinds of diamonds. If we get out of a shipment of Kimberley or Wesselton stones 41 per cent. of fine gems, we get not more than 35 or 36 per cent. out of Jagersfontein stones. The prices of the Jagersfontein stones have been advanced from time to time, but not always at the same time, or at the same rate as other stones."

### Games Rolled by the Jewelers' Bowling League of New York.

Games played in the Jewelers' Bowlin League tournament in the last week re sulted as follows:

| | | | |
|---|---|---|---|
| Sept. 19, J. King Optical Co..... | 754 | 723 | 70 |
| *vs.* L. E. Waterman & Co..... | 737 | 774 | 71 |
| Sept. 20, Avery & Brown..... | 699 | 670 | 76 |
| *vs.* Elgin National Watch Co. | 679 | 656 | 61 |
| Sept. 21, C. F. Wood & Co..... | 789 | 796 | 80 |
| *vs.* A. A. Webster & Co..... | 623 | 697 | 74 |
| Sept 22, Udall & Ballou..... | 674 | 653 | 67 |
| *vs.* Cross & Beguelin..... | 772 | 719 | 73 |

STANDING OF THE TEAMS.

| | *Won.* | *Lost.* | *Per cent.* | *High score* |
|---|---|---|---|---|
| Cross & Beguelin..... | 6 | .. | 1.000 | 772 |
| C. F. Wood & Co..... | 3 | .. | 1.000 | 808 |
| Avery & Brown..... | 3 | .. | 1.000 | 761 |
| Jos. Fahys & Co..... | 3 | .. | 1.000 | 746 |
| Tiffany & Co..... | 2 | 1 | .677 | 807 |
| N. H. White & Co..... | 2 | 1 | .667 | 775 |
| L. E. Waterman & Co... | 2 | 1 | .667 | 774 |
| A. H. Smith & Co..... | 1 | 2 | .333 | 792 |
| Dennison Mfg. Co..... | 1 | 2 | .333 | 779 |
| J. King Optical Co..... | 1 | 2 | .333 | 754 |
| A. A. Webster & Co..... | .. | 3 | .. | 742 |
| Elgin Nat. Watch Co.... | .. | 3 | .. | 679 |
| Udall & Ballou..... | .. | 3 | .. | 675 |
| Aikin, Lambert & Co.... | .. | 3 | .. | 669 |
| Gorham Mfg. Co..... | .. | 3 | .. | 658 |

A fire originated in the store of Wyatt Dewein, opticians, 425 Main St., Peor Ill., last week, by the sun's rays coming contact with a powerful magnifying gla which was on display in the window. T blaze was extinguished after burning a po tion of the window trimmings.


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ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,000,000.00.

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R. B. ESTERBROOK, Assistant Cashier.

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Broadway and John Street, New York

GEORGE M. HARD, President

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# THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, $850,000 Deposits over Ten Million

Offers a favorable market for short and long time jewelry and diamond paper

## nimum Price List Recently Prepared by the Ohio Optical Association.

SANDUSKY, O., Sept. 20.—The minimum ce list as recently prepared by the Ohio ptical Association is as follows:

LENSES—FRAME OR FRAMELESS.

nless to 5 D.....$1.50 per pair, 75c. each
heres to S. D.....$1 per pair, 50c. each
heres S. D. to 11. D.....$1.50
12 D. to 15. D.....$2
16. D. to 20 D.....$2.50
linders, plano .....$2 per pair, $1 each
hero cyl. to 4. 25, D.....$3 per pair, $1.50 each
hero-cyl. 4. 50, D. to and including 8. 00, D. $4 per pair, $2 each
hero-cyl. 8. 50 D. to 13 D. inclusive. $5 per pair, $2.50 each
hero-cyl. 14 D. to 16 D. inclusive. $6 per pair, $3 each
hero-cyl. 17 D. to 20 D. inclusive. $8 per pair, $4 each
sms, plain ..... $2 per pair, $1 each
hero prisms .....$4 per pair, $2 each
l prisms .....$5 per pair, $2.50 each
hero-cyl prisms .....$6 per pair, $3 each
ss-cyl. .....$6 per pair, $3 each

Toric lenses, add $2 to regular sph-cyl. price of one diopter.

Meniscus strong curve lenses, add $2 to regular hero price.

Lenticular lenses, double sphere price of same pter.

For focused, smoke or tinted lenses, add 50 per nt. to regular price.

CEMENT SEGMENTS.

ino and periscopic, add to above prices. $1 per pair extra
ecial segments .....$2 per pair extra
cementing segments .....25c. one; two, 35c.

SQUARE PRISMS FOR EXERCISING.

| | Each. |
|---|---|
| to 3½ degrees | $1.00 |
| to 7 degrees | 1.25 |
| to 10 degrees | 1.50 |
| to 13 degrees | 1.75 |
| to 16 degrees | 2.00 |
| to 20 degrees | 2.50 |
| to 30 degrees | 3.00 |

FRAMES AND FRAMELESS MOUNTING.

| | Each. |
|---|---|
| raight temple, regular weight 10-K. | $5.00 |
| -K. No. 716 ¼ riding | 5.00 |
| -K. eyeglass frame, regular | 4.50 |
| -K. eyeglass frame, anchor | 5.00 |
| -K. gold spectacle mountings | 4.50 |
| -K. gold eyeglass mountings | 4.00 |
| -K. gold eyeglass mountings, anchor | 4.50 |
| -K. gold Shur-On or Finch mountings | 5.00 |
| lled spectacle, or spectacle mountings | 2.50 |
| lled eyeglasses | 2.50 |
| lled eyeglass mountings | 2.00 |
| lled eyeglass mountings, anchor | 2.50 |
| lled Shur-On mounting | 3.00 |
| xtra steel frame spectacles or eyeglasses and mountings | 1.00 |
| xtra steel eyeglass frame or mountings, anchor | 1.50 |

GUARDS.

uards, steel, offset.....50c. per pair, 25c. each
uards, steel, anchor.....75c. per pair, 40c. each
uards, G. F., offset.....70c. per pair, 35c. each
uards, G. F., anchor and lasso. $1.20 per pair, 60c. each
uards, gold, offset.....$1.50 per pair, 75c. each
uards, gold, anchor.....$2 per pair, $1 each

BRIDGES.

| | |
|---|---|
| old bridges | $1.50 |
| lled bridges | .75 |
| eel bridges | .50 |

TEMPLES.

| | Each. |
|---|---|
| old frameless and end piece | $1.50 |
| old frameless alone | 1.00 |
| old frame | .75 |
| old straight | 1.25 |

Old gold in exchange or 25c. extra.

| | |
|---|---|
| lled frameless and end piece | 1.00 |
| lled temples alone | .50 |
| eel frameless and end piece | .50 |
| eel frameless temple only | .25 |
| eel frame temple only | .15 |

SPRINGS.

| | |
|---|---|
| -K. springs | 75c. with old gold |
| -K. springs | $1 without gold |
| -K. Shur-On springs | $2 without gold |
| lled springs | 50c. |
| eel, No. 21 | 10c. |
| eel, No. 31 | 15c. |
| eel, all others | 25c. |

SOLDER.

| | |
|---|---|
| Gold | 30c. |
| Steel | 25c. |

EXTRAS.

| | Gold. | Filled. | Steel. |
|---|---|---|---|
| Eye wires | $1.25 each. | 75c. each. | 35c. each. |
| Studs | .75 each. | 40c. each. | 25c. each. |
| End piece | .75 each. | 50c. each. | 25c. each. |

DISCOUNTS.

Dispensary prescription .....33⅓ per cent. (Except on gold frame.)
Physicians and nurses.....25 per cent.
No lenses changed after three months free of charge.
Optional—$1 to $2 for examination.

## Jewelers Gold Bars Withdrawn and Exchanged at New York.

*Week Ended Sept.* 23, 1905.

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $478,968.66 |
| Gold bars paid depositors | 102,799.69 |
| Total | $581,768.35 |

The gold bars exchanged for gold coin are reported as follows:

| | |
|---|---|
| Sept. 18 | $127,226.71 |
| " 19 | 72,463.66 |
| " 20 | 77,559.21 |
| " 21 | 67,615.42 |
| " 22 | 97,617.53 |
| " 23 | 36,486.13 |
| Total | $478,968.66 |

C. J. Webb, Byron, Minn., has moved his stock into new quarters at the southwest corner of Freeman and Dibell Sts.

John Mangee, Isaac Darish and Roscoe E. Baumann, employes of the Wayne Cut Glass Co., Honesdale, Pa., are suffering as the result of having inhaled the fumes of hydrofluoric acid, which is used in polishing cut glass.


**An Indispensable Book**

FOR MANUFACTURERS, JOBBERS AND RETAILERS ALIKE IS

**TRADE-MARKS**

OF THE

**JEWELRY and KINDRED TRADES,**

*Second Edition.*

Illustrates 4,000 marks, and contains other matter of greatest interest to the trade.

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Vol. LI. CHICAGO, WEDNESDAY, SEPTEMBER 27, 1905. Vol. LI. No

## Chicago Notes.

S. T. A. Loftis is in New York this week.

M. Newhouse has returned from a western trip.

Arthur Rovelstad, Elgin, visited this city, last week.

The Hub Loan Bank, David S. Levy, proprietor, has removed from 434 State St. to 386 State St.

Charles A. Garlick visited St. Paul and Minneapolis last week.

Creditors of the Marquardt & Scott Co. will receive their first dividend, Oct. 4. J. Bernstein's claim has been allowed.

C. B. A. Jerome, formerly of the Harris Co., has opened an office in the old Inter-Ocean building and is doing a diamond brokerage business. Mr. Jerome may possibly go to California for the Winter.

The offer of Clapp & Cowl to a compromise claim on a 25 per cent. basis will probably be accepted. In case, however, that no settlement can be effected the stock, appraised at $6,000, will be sold at auction Oct. 11.

A. Morck has sold out his jewelry business at 119 W. 24th St. to Wm. H. Hankan, and has embarked in business at 125 E. 22d St. Wm. H. Hankan is a brother to Max Hankan, 179 E. 22d St., and was formerly employed by him.

Geo. H. Harris, of the Harris Co., jewelers and loan brokers, 81 Monroe St., has reported to the police the loss of a two-carat diamond pin valued at about $300. Mr. Harris was on a West Side crowded car when the pin was stolen by a stranger.

M. J. Stanton, manager for the Walker-Edmund Co., and Miss Lottie Flagg, of Jackson Boulevard, were married Saturday. The wedding was private. After a two weeks' wedding trip in the east Mr. and Mrs. Stanton will be at home at 1157 Jackson Boulevard.

R. W. Scheedel, a retail jeweler, at 462 West 12th St., who died last week at that address, as told in the last issue of The Jewelers' Circular-Weekly, had been in business for about 20 years. It is believed the stock, which is small, will be sold, and the business wound up.

The police of the Chicago Avenue Station have recovered $3,000 worth of jewelry said to have been stolen by burglars and alleged to have been received by Frank Petorski, said to be a jeweler and pawnbroker at 133 W. 18th St. Petorski is charged with receiving stolen property and is held in bonds of $10,000.

A very unique piece of diamond jewelry is on exhibition in the show window of the Charles Moe Co., Adams St. It is a pendant composed of one large white brilliant weighing seven carats, a canary marquise diamond weighing 3¼ carats, a coffee marquise diamond weighing 3⅛ carats, and a blue white marquise diamond weighing 2⅞ carats. The pendant is valued at $5,000.

A watch charm out of the ordinary is worn by E. Coleman, a diamond dealer in the Champlain building. It is of roman gold, a little larger than a half dollar, and consists of a lion's head having two small diamonds for the eyes. The lion holds in his mouth a stone weighing 1¾ carats, and the edge of the charm is set with 42 small diamonds in a complete circle. The effect is very striking.

Louis J. Bohl, the diamond setter who was arrested recently in connection with Henry Hoffman, the alleged diamond smuggler, and who is now out on bail, was again arrested last week on the charge of obtaining money by false pretenses. It is claimed that he obtained $170 from Mrs. Hoffman, representing that he would secure a bondsman for her husband, but failed to do so. Bohl's case was continued until Sept. 28.

Thousands of dollars worth of property was stolen from the express companies during the late teamsters' strike. The Grand Jury has indicted a man named Roy Aldrich for stealing $231 worth of merchandise from the Newman Clock Co., in the Masonic Temple. The Unted States Express Co. was the name used by Aldrich in his swindling operation, but this company denies that Aldrich was employed by them during the strike. Aldrich's method was very simple. During the strike when drivers and collectors were changed every day Aldrich made the rounds of various offices, collected the packages and then disposed of their contents.

G. W. Sherman is disposing of his business in Victor, Colo.

## Kansas City.

TRADE CONDITIONS.

For four days, last week, there was a slu trade, due to rains in all parts of the s Travelers were waterbound between t mails were very uncertain. Normal weather c ditions again prevail, and the jobbers a th office and department aids are working overt Another prosperity sign is the fact that the b are already sending duplicate orders east for s plies for the Fall and holiday trades.

A. J. Sands, Lamar, Mo., replen stock here last week.

R. J. Furnish, Maryville, Mo., visited t jobbers here, last week, searching for elties.

Walter Jaccard, of the Jaccard Jewe Corporation, returned from his Europe trip, Monday, of last week.

Albert Willmun, a retailer in the Kan University town, Lawrence, was here, week, placing big orders for "frat" badg

Charles R. Moll has sold his retail bu ness at Gardner, Kans., and is now on t payroll of Frank Winkler, Kansas C Kans.

Miss A. Ganz, formerly with Char Mayor, a retailer of this city, has be added to the office force of the Edwards Sloane Jewelry Co.

C. P. Kionka, of Kionka & Stuhl, w return to Kansas City about Sept. 28. I business trip has been the most success in the firm's history.

G. S. Calhoun, whose watch sign i hung in Ottawa, Kans., for many years, w a recent visitor to this city. He is pl ning extensive improvements in his store

Ed. Girard has been installed as or clerk in the salesrooms of the Woodsto Hoefer Watch & Jewelry Co. Girard w formerly with the Edwards & Sloane Je elry Co.

Willard L. Wheedon, who sold his re jewelry business in York, Nebr., and w to Los Angeles, Cal., some time ago, p this city a visit, last week. His wife w with him. Mr. Wheedon is now engaged the stationery business and is planning add a jewelry line.

The store of Benjamin Peterson, 2 Washington Ave., Ogden, Utah, was brok into a short time ago by thieves who caped with about $300 worth of stock

## Omaha.

S. W. Lindsay has gone to Chicago on a ort business trip.

A. B. Hubermann has returned home om a three months' trip to Europe.

C. A. Nordhouse, who has opened a new ore in Wall Lake, Ia., was in this city last eek, purchasing his opening stock.

F. O. Furen, of the firm of T. L. Combs Co., returned home last week from urope, where he spent the past three onths.

T. L. Combs & Co. received the order ns year for 2,000 "Ak-Sar-Ben" souvenirs is to be a pin tray, of oval shape, and ade of sterling silver with the French gray ish.

The severe rain and wind storms of last week blew down the large clock in front of Fred Brodegaard & Co.'s store on N. 16th St., and also damaged the big sign in front of the store of Joseph Frazer.

Out-of-town buyers in this city last week were: K. C. Korns, Beatrice, Nebr.; H. Snyder, Plattsmouth, Nebr.; H. O. Martin, Cody, Wyo.; R. L. Powers, Grant City, Mo.; Harry Mann, Johnson, Nebr.; and Mrs. Owens, Sutherland, Nebr.

E. A. Weathers, who has been connected with the Bennett Co. for several years, and who recently took charge of the jewelry department in that store, was married to Miss Georgia Pauline Harpster, at White Cloud, Kans., Sept. 12. The couple will return to Omaha Nov. 1.

## Pacific Coast Notes.

S. P. Anderson opened a store at Paso Robles, Cal., last week.

W. J. Mitchell, Brawley, Cal., has just returned from a short vacation spent at the springs.

Thos. Canty, of Canty & Goodenough, Watsonville, Cal., has returned to his home in San Francisco, after a week's stay in Watsonville as the guest of his partner, N. A. Goodenough.

The store of J. Hanf, 3d St., Los Angeles, Cal., is being entirely remodeled. The old front of the store has been torn out and will be replaced with plate glass windows and display cases. The interior will be finished in mahogany with wall cases around the sides and in the rear.


# To the Jobbing Trade.




to the risk of mounting up your own diamond jewelry with the possible result of getting unsalable patterns in your stock?

We are direct importers of diamonds, and our ability to turn out desirable styles of mountings at satisfactory prices is well established, thus enabling you to avoid unattractive patterns by using our line of mounted jewelry.

If you have loose goods you want to mount we would be pleased to give you our advice as to how same can be mounted to best advantage.

**WE MAKE**

- Diamond Single Stone Rings.
- Diamond Brooches, Gold and Platinum.
- Diamond Necklaces and La Vallieres, Gold and Platinum.
- Pearl Rings, Single Stone and Hoop.
- Everything in Diamond Mountings.

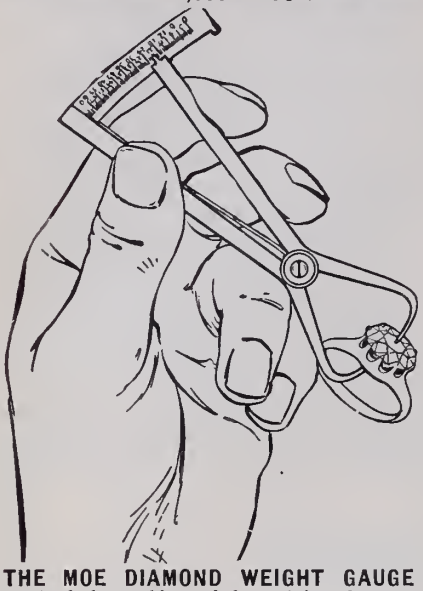
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## 87 Maiden Lane, N. Y.

**LONDON: 50 Holborn Viaduct.**
**AMSTERDAM: 2 Tulp Straat.**

**FACTORY:**
**1, 3, 5 Gold Street.**

**NO MORE GUESSING**
**THE WEIGHT OF MOUNTED DIAMONDS.**
OVER 5,000 IN USE.



**THE MOE DIAMOND WEIGHT GAUGE**
has solved the problem of determining the correct weight of mounted diamonds. It is the only device that has met with the approval of the leading jewelers in America and Europe. To meet the general demand

**Price Reduced to $3.75.**

**Charles Moe, Inventor, 80 Adams St., Chicago.**
May also be ordered from the following agents or your jobber:
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D. C. PERCIVAL & CO., Boston, Jewelers' Bldg.
CROSS & BEGUELIN, N. Y., 17 Maiden Lane.
M. SICKLES & SONS, Phila., 726 Chestnut St.
NORDMAN BROS., San Francisco, 134 Sutter St.

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Send for handsome, illustrated prospectus.
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## San Francisco.

TRADE CONDITIONS.

Trade is now very satisfactory, in fact somewhat better than this time last year. The wholesalers are well satisfied with existing conditions throughout the west, for they are finding that the deficiency of crops existing in some sections is more than made up by good conditions elsewhere. Especially fine reports are coming in from the north, where the wheat crop is said to be the largest in years. Towns on Puget Sound are also flourishing, Vancouver, B. C., being the recipient of much praise on account of the very rapid progress which it is making.

---

Henry Wolff returned last week from his early Fall tip.

G. D. Schulze and wife, Dixon, Cal., are at present sojourning in this city.

Joseph S. Johnson, Concord, Cal., made a buying trip to this city, last week.

Chas. Haas, of Stockton, was here, last week, buying for his Fall trade.

W. R. Stammers, Selma, Cal., paid the wholesale trade a buying visit, last week.

Geo. Lewis, secretary of Shreve & Co., will leave in a few days for an eastern trip.

Geo. F. Blakeslee, Tonopah, Nev., has just left the city, after a rather extended visit.

C. J. Foster, of Shreve & Co., has returned from his European tour, after an absence of several months.

H. A. Minasian, Sutter Creek, made a brief visit to San Francisco the early part of last week, buying stock for his firm.

H. S. Dana, buyer for the gold department of Shreve & Co., left Saturday, Sept. 15, for a trip to the East in the interest of the concern.

Fred Davis and Al Cantor, well-known representatives of Nordman Bros., have just started on their respective trips to the Coast territory.

C. V. Mount, of Mount & Ross, Petaluma, Cal., paid the local jobbing trade a visit last week, when he made his selections for his holiday trade.

C. R. Goodenough, Colusa, Cal., is now in San Francisco, having come to pay the jobbers a visit for the purpose of replenishing his Fall stock.

F. Dobrowsky was in this city, last week, buying stock for the Golden Eagle Jewelry Co., Redding, Cal. Mr. Dobrowsky was accompanied by his wife.

Sim Englander, the popular Pacific Coa representative of J. Greenberg & Co., r cently completed one of his regular visi to the Coast and later left for the east.

The jewelers who visited the Admissic Day celebration at Sacramento, report ha ing had a very enjoyable time. The trac was well represented in the delegatic which the native sons of the Golden We sent to the celebration.

The name of D. S. Briggs, the we known jewelry salesman for Radke & C is being persistently mentioned as a pos ble candidate on the Republican ticket f the post of Assemblyman from the 37 Ward. Seers say if Mr. Briggs receives t nomination there is little doubt but that will be elected, as he is well known and immensely popular with all classes.

Ira B. Lothrop, formerly secretary a treasurer of the Rodman-Wise Co., jewele and opticians, Los Angeles, Cal., was a rested in this city, last week, on a char of felony embezzlement. There are t complaints against Lothrop. One charg that he embezzled $361 in cash and t other charges him with taking from t store a miscellaneous stock of goods v ued at $7,540.

Joseph Martin, convicted of burgla was recently sentenced to three years in t penitentiary at San Quentin by Super Judge Lawlor. Martin was formerly e ployed by Francis L. Cook, 1712 Maket He looted the place of business of his e ployer, secured nearly $7,000 worth jewelry and fled to Indian Territory was located there by Captain of Detectiv Burnett and was brought back to this c by Detective O'Dee.

Hammersmith & Field's new remode store, at 36 Kearny St., is now nearly co pleted. An attractive feature of the est lishment is the new front, which is of be tifully colored marble, with large plate gl windows surmounted by stained glass de rations. The walls and ceilings of the st have been newly tinted and ornament the Empire design being used with exc lent effect. The fixtures are all new and the most up-to-date pattern. New s glass show cases are among the other fe ures, and the whole is a work which p a high tribute to the designer's art.

ESTABLISHED 1854. INCORPORATED 1893

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht Amsterdam, Holland.

# Cash Paid for Entire Jewelry Stores and Stocks

**Also Surplus Stocks from Manufacturers or Importers, no matter how large the Amount.**

We can use any quantity of Watches, Movements, Cases, Cut Glass, Opera and Field Glasses, Silverware, and Clocks, or any kind of Discontinued Goods or Jobs pertaining to our line. Submit samples, or write or wire us and our buyer will call.

**We also conduct auction sales for legitimate jewelers, and furnish a complete stock of goods on memorandum.**

We sell goods for less money than any other house in the United States. Just look at these prices.

## Movements Bought from Stocks.

**We are constantly purchasing stocks of this kind, which places us in a position to offer you these bargains at exceptionally low prices.**

These movements are discontinued and obtained by purchase from Jewelers' Bankrupt Stock, second hand, in first class condition and perfect running order, and SELL FOR NEW.

### ELGIN AND WALTHAM STEM WINDING MOVEMENTS.

#### 18 SIZE.

| | | |
|---|---|---|
| 7 | Jewel Htg., Gilt | $2.60 |
| 11 | Jewel Htg., Gilt | 3.10 |
| 11 | Jewel Htg., Nickel | 3.35 |
| 15 | Jewel Htg., Gilt, Patent Regulator | 4.10 |
| 15 | Jewel Htg., Nickel | 4.60 |
| 15 | Jewel G. M. Wheeler, Gilt Patent Regulator | 4.35 |
| 15 | Jewel G. M. Wheeler, Nickel | 5.10 |
| 15 | Jewel Adj. Htg., Gilt | 4.35 |
| 15 | Jewel Adj. Htg., Nickel | 5.15 |
| 15 | Jewel Htg., B. W. Raymond Gilt | 7.90 |
| 15 | Jewel Htg., B. W. Raymond, Nickel | 9.40 |
| 15 | Jewel Htg., Appleton, Tracy & Co., Gilt | 6.90 |
| 15 | Jewel Htg., Appleton, Tracy & Co., Nickel | 7.90 |
| 15 | Jewel Htg., Crescent Street | 9.40 |
| 17 | Jewel Htg., B. W. Raymond, Nickel | 15.00 |
| 17 | Jewel Htg., Crescent Street, Nickel | 15.40 |

#### 16 SIZE LEVER SET.

| | | |
|---|---|---|
| 7 | Jewel Htg., Gilt | $2.90 |
| 11 | Jewel Htg., Gilt | 3.40 |
| 11 | Jewel Htg., Nickel | 3.65 |
| 15 | Jewel Gilt | 4.40 |
| 15 | Jewel Nickel | 4.90 |
| 15 | Jewel Adj., Gilt | 4.90 |
| 15 | Jewel Adj., Nickel | 5.40 |
| 15 | Jewel Adj., Nickel, No. 50 Elgin | 10.40 |
| 15 | Jewel Adj. Htg., O. F. Nickel, No. 86 Elgin Bridge | 10.40 |

#### 6 AND "0" SIZE.

| | | |
|---|---|---|
| 6 | Size 7 Jewel Pendant Set | $3.75 |
| 6 | Size 7 Jewel Elgin, Lever Set | 3.50 |
| 6 | Size 11 Jewel Elgin, Lever Set | 4.00 |
| 550. 6 | Size 15 Jewel Elgin or Waltham | 5.00 |
| 550. 0 | Size 7 Jewel Elgin or Waltham, Pendant Set | 5.50 |

### OLD MODEL 18 SIZE WALTHAM MALE STEM.

| | | |
|---|---|---|
| 7 | Jewel Waltham, Comp. Balance | $2.15 |
| 7 | Jewel Waltham, Steel Balance | 1.90 |
| 11 | Jewel Waltham, Wm. Ellery Comp. Balance | 2.40 |
| 15 | Jewel Waltham, P. S. Bartlett | 3.40 |
| 15 | Jewel Waltham, Appleton, Tracy & Co | 4.90 |

### COLUMBUS, ILLINOIS, ROCKFORD, HAMPDEN AND AURORA STEM WINDING MOVEMENTS.

#### 18 SIZE LEVER SET.

| | | |
|---|---|---|
| 7 | Jewel Htg., Gilt | $2.20 |
| 11 | Jewel Htg., Gilt | 2.45 |
| 15 | Jewel Htg., Gilt | 3.70 |
| 15 | Jewel Htg., Gilt, Adj | 4.40 |

#### 16 SIZE LEVER SET.

| | | |
|---|---|---|
| 7 | Jewel Htg., Gilt | $2.90 |
| 11 | Jewel Htg., Gilt | 3.15 |
| 15 | Jewel Htg., Gilt | 3.90 |
| 15 | Jewel Gilt, Adj | 4.40 |

### KEY WINDING AMERICAN MOVEMENTS.

#### 18 SIZE.

| | | |
|---|---|---|
| 7 | Jewel, any American makes, Steel Balance | $1.15 |
| 11 | Jewel, any American makes, Steel Balance | 1.40 |
| 15 | Jewel, any American makes, Steel Balance | 1.65 |
| 7 | Jewel, any American makes, Compensation Balance | 1.65 |
| 11 | Jewel, any American makes, Compensation Balance | 1.90 |
| 15 | Jewel, any American makes, Compensation Balance | 2.15 |
| 15 | Jewel, Appleton, Tracy & Co | 2.65 |
| 15 | Jewel, B. W. Raymond, Adjusted | 3.90 |
| | E. Howard | 3.90 |
| 10 | Size 7 Jewel Elgin or Waltham | 1.40 |
| 10 | Size 11 Jewel Elgin or Waltham | 1.90 |

### KEYSTONE THREE-QUARTER PLATE.

#### 18 SIZE STEM WINDING MOVEMENTS.

| | | |
|---|---|---|
| 7 | Jewel Gilt | $ 1.90 |
| 11 | Jewel Gilt | 2.15 |
| 15 | Jewel Gilt | 2.65 |
| 15 | Jewel Gilt, Adj | 3.65 |

| | | |
|---|---|---|
| 21 | Jewel, North American Railway | 14.00 |
| 21 | Jewel, John Hancock | 15.00 |
| 21 | Jewel, Special Railway | 16.00 |
| 23 | Jewel, Special Railway | 25.50 |
| 23 | Jewel, New Railway | 20.00 |
| 21 | Jewel, Hamilton | 16.50 |
| 21 | Jewel, Crescent Str | 16.50 |
| 21 | Jewel, Father Time | 16.00 |
| 21 | Jewel, Vanguard | 21.75 |
| 23 | Jewel, Vanguard | 24.50 |
| 19 | Jewel, B. W. Raymond | 15.50 |
| 21 | Jewel, Bunn Special | 16.50 |
| 24 | Jewel, Bunn Special | 21.00 |
| 17 | Jewel, G. M. Wheeler | 7.75 |
| 17 | Jewel, Appleton, Tracy & Co | 12.00 |
| 17 | Jewel, B. W. Raymond, Nickel | 14.00 |
| 17 | Jewel, B. W. Raymond, Gilt | 12.00 |
| 17 | Jewel, Nic., Hampden | 7.00 |
| 17 | Jewel, Nic. Adj., Hamilton | 11.00 |
| 17 | Jewel, Nic. Adj., Bunn Special | 11.00 |
| 17 | Jewel, Springfield, Ill | 6.00 |

### 16 SIZE, 15, 17 AND 21 JEWEL MOVEMENTS.

| | | |
|---|---|---|
| 16 | Size, No. 50 Elgin..Regular price, $35.00 Our price, | $ 9.00 |
| 16 | Size, No. 86 Bridge..Regular price, 35.00 Our price, | 9.00 |
| 16 | Size, 17 jewel, Springfield | 8.50 |
| 16 | Size, 21 jewel, Springfield-Sangamo | 19.00 |

**SEND CASH WITH ORDER. PRICES NET.**

Above movements are the latest models, all in perfect running order and A1 condition. Guaranteed to pass railroad inspection. Just bought from recent bankrupt stocks.

**Telephone Long Distance Main 4259.**
**Telephone Automatic 9741.**

# JOS. BROWN & CO.,

**Corner Fifth Ave., and Madison St., CHICAGO, ILL.**

**ESTABLISHED 20 YEARS.**

Write for complete Catalogue. Our new Optical Catalogue is ready for mailing—get one.

## Cincinnati.

Lee Loeb, of Herman & Loeb, has returned from a trip through Ohio.

Sig. Strauss, of Lindenberg, Strauss & Co., has gone south on a business trip.

Mr. Lorch, of Letzler, Lorch & Co., Louisville, Ky., spent a few days here last week.

Joseph Hornback, of Joseph Hornback, has started on his regular trip among the trade.

Richard Welling, watchmaker for H. A. Rohs, Cynthiana, Ky., called on friends in this city last week.

Charles W. Hicock, of the Gorham Mfg. Co., who for some weeks has been laid up with typhoid fever, is reported as convalescent.

J. A. Bagby, Mt. Sterling, Ky., stated to friends here last week that he will soon return to Greenup, Ky., where he was formerly located.

D. Gutmann, of L. Gutmann & Sons, has returned from Canada and the east. Col. Ed. C. Pfaffel, of this house, is at present ill and unable to attend to business.

Carl Zoellner, son of Albert Zoellner, Portsmouth, O., stopped off in Cincinnati a few days last week, while en route to college in Michigan.

Charles E. Graham, of W. F. Fischer & Bro., Chattanooga, Tenn.; Edward Halladay, with H. C. Reed, Blanchester, O., and Mrs. J. A. Simpson, Blanchester, O., are learning engraving from A. C. Geiger, of the Clemens, Oskamp Co.

Richter & Phillips, 5th and Vine Sts., consider that their establishment had a narrow escape from being damaged a few days ago when a hoisting beam used in the erection of the new Havlin Hotel broke with a two-ton stone and came crashing against the side of the building in which they are located. Had not the stone shifted in its course the crash would have been greater and greater damage resulted.

Among the out-of-town jewelers who visited the Cincinnati trade last week were: G. E. Mosiman, of E. E. Mosiman & Co., Bluffton, Ind.; E. O. Collins, Franklin, Ind.; Frank C. Taylor, Carlisle, Ky.; W. H. Grosse, Dayton, O.; Walter Bentel, Hamilton, O.; Joseph Kern, Terre Haute, Ind.; J. Traugott, Indianapolis, Ind.; Asher Gotz, Columbus, Ind.; Philip Zoellner, Portsmouth, O.; Mrs. L. M. Kaelin, Nelsonville, O.

The sympathy of the trade is extended to A. M. Plaut, of the National Jewelry Co., Arcade; Joseph Plaut, 320 W. 5th St., and Morris Plaut, of Plaut & Co., 218 W. 5th St., in their bereavement due to the death of their mother, Mrs. Jeannette Plaut, who died Sept. 17 at the age of 70 years, at her home in Avondale. Mrs. Plaut was born in Mainz, Germany, and was the widow of the late M. A. Plaut, who was known for 40 years as a leading jeweler of Louisville, Ky. The funeral was held Sept. 20, and the interment took place in the Walnut Hills Cemetery.

## Cleveland.

F. B. Lewis, Colonial Arcade, spent two days in Chicago last week on business.

Webb C. Ball and two of his representatives attended the annual convention of the Traveling Engineers at Detroit last week.

Webb C. Ball has installed his time service on the Leavenworth, Kansas & Western railroad. He was in Chicago a few days ago, when arrangements to that end were perfected.

John Trapp, watchmaker at the Sigl Bros. Co.'s store, was presented with handsome silk umbrella by his associates the house Saturday evening, when he clos his work there to take another position.

In a suit for alimony brought agair Will G. Hildebrand, 263 Pearl St., by l wife, Judge Kennedy has issued a restrai ing order to prevent his selling the sto Hildebrand is charged with cruelty and no support in the petition filed.

Among visiting jewelers in the city t past week the following were noted: Jo Austin, Geneva; Fred Zang, of J. A. Zang Sons, Alliance; H. D. Pierce, Garrettsvill Walter G. Smith, Youngstown; Mr. Your love, of Austin & Younglove, Green Sprin C. Stausmyer, Fremont; F. R. Montgome Sandusky, and C. M. Wilson, Salem.

Nothing has been done yet toward a St organization of jewelers. In making t rounds among the local merchants, the C CULAR-WEEKLY correspondent has asked few of the most prominent what t thought of such a move. All of them ha indorsed it and say it would be a go thing, but so far none has seen fit to ta the initiative. It is believed, however, t if some one would take the matter up a work out a plan most of the jewel of the State would become interested. It probably true that they do not stand closely together now as members of so other branches of business, but there is reason for this. If any line of busin needs this it is the jewelry trade, beca when dull times or depressions of any k come over the country, jewelers are the fi to suffer.

W. O. Smith has sold out his busin in Sterling, Kans., to S. J. Gray.


DIAMONDS

MOUNTED AND LOOSE.

Makers of ARTISTIC DIAMOND JEWELRY.

JOS. NOTERMAN & CO.,

512 RACE STREET, CINCINNATI, OHIO.

A. C. BARD & CO., Importers a Cutters

DIAMONDS

The keenest diamond buyers send us their orders.

Loose or mounted goods on memo. to responsible dealers.

Loose Goods our Specialt

103 STATE ST., CHICAGO. COLUMBUS MEMORIA BUILDING.

Trade-Mark.

We Have a Large Stock of Diamonds in all sizes, which we purchas prior to the recent advances, a on which we have not raised prices. Send for selection package.

Charles T. Spence & Co., Columbus Memorial Buildin CHICAGO, ILL.

## Indianapolis.

TRADE CONDITIONS.

usiness was enlivened, last week, because of ndreds of visitors who came to attend the an l meeting of the Scottish Rite Masons of the thern Masonic Jurisdiction of the United es, the biennial convention of the Supreme ge Knights and Ladies of Honor, and the na- al convention of the Rural Letter Carriers' ociation. Souvenirs and novelties were in great and. Collections are reported satisfactory and nufacturers are working overtime trying to keep with orders.

Horace A. Comstock has returned from a ort visit at Tippacanoe.

A. R. Gray, of Gray, Gribben & Gray, nt last week in Chicago.

Emil Kernel, watchmaker for Carl L. st, who was seriously ill, is reported to somewhat improved.

Charles Mayer, of Charles Mayer & Co., companied by his family, has returned m the North, where he spent the mmer.

Charles J. Marson, of Cambridge City, l a buyer here, has completed extensive provements in his store. A well- ipped workshop has been added.

Charles Mayer & Co. have erected a ndsome E. Howard St. clock in front of r store on W. Washington St. The l of the clock, which is three feet in ameter, is supplied with an automatic itch which turns on and off electric il- mination.

Among the out-of-town jewelers who vis- d the trade here last week were: George emons, Greenwood; J. W. Hudson, Fort- le; J. A. Meissen, Cicero; F. Penning- n, Knightstown; Bernard Maier, Edin- rg; J. A. Pickett, New Castle; J. Henry ith, Greenfield; James O. Lutz, Zions- le; J. Meyer, of J. Meyer & Son, Elwood; S. Orr, Greenfield, and Joseph Hummel, Muncie.

Justice of the Peace Smock decided, last ek, that title to a ring bought on the in- lment plan remains with the jeweler til all payments are made. May Davis ught a diamond ring of Mayer Swartz, Illinois St., for which she was to pay 17. After making payments in the sum $6 she gave the ring to Maurice Sullivan. artz sued Sullivan for recovery. Having lost the ring, as he claimed, Sullivan was instructed by Squire Smock to pay Swartz $117, or the full purchasing price. The de- fense has appealed the case.

Gustav Joseph, a jewelry salesman, has sued the local Traction & Terminal Co. for $3,000 damages. In his complaint he says that while waiting in the Terminal sta- tion for a car to Dayton, he was approached by an officer of the Traction Co., who knocked him down, thereby injuring him and causing him to miss his car. He asks the damages for injuries, loss at being com- pelled to forego certain business engage- ments and for humiliation. In its answer to the complaint, the Traction and Terminal Co. avers that Joseph was intoxicated and noisy, and that to subdue him the officer had to exercise force.

## Columbus, O.

F. W. Wallis has returned from a 10 days' vacation to Mackinac and Sault Ste. Marie.

E. J. Goodman, of Goodman Bros., re- turned, last week, from a vacation spent in Canada and Michigan.

W. G. Bancroft, of the Bancroft Bros. Co., returned, Monday, from a trip to New York, where he purchased new Fall stock.

Edna Luchtenberg, aged 10, died, Friday, of tuberculosis, from which disease her mother died only 10 months ago. She was a daughter of Richard Luchtenberg, watch- maker in the store of his brother, G. Luch- tenberg.

P. C. Harris, of Harris & Co., opticians, was married Wednesday evening to Miss Ada Junk, daughter of B. W. Junk. The wedding took place at the bride's home. Mr. and Mrs. Harris have taken a home on Highland Ave.

Chas. Smith and Chas. Burnett, who were implicated in the recent robbery of the store of I. N. Pollack, Ashland, Ky., from whom about $500 worth of stock was stolen, have been taken into custody in Williamson, W. Va., and sentenced in the Circuit Court, at Catlettsburg, Ky., to four years' imprisonment in the Penitentiary. Some of the plunder was found in their possession, and they finally revealed where the rest of it had been concealed.


IF YOU CAN'T FIND IT, WE CAN MAKE IT.




Exact size of special charm recently made for jeweler who could find nothing large enough to suit his customer.

The A. P. Craft Co.,

Manufacturing Jewelers,

INDIANAPOLIS, IND.

Emblem Goods. Special Orders.

DO YOU want your material orders correct and promptly?

TRY US

LINDNER & CO.,

S.W. Cor. 4th & Walnut Sts., Cincinnati, O.

THE HERMAN KECK MFG. CO.

CUTTERS OF

DIAMONDS.

MANUFACTURING JEWELERS. SILVERSMITHS.

Recutting and Repairing of Diamonds.

17-19-21-23 West Fourth Street, CINCINNATI, O.

## St. Louis.

William Wolfsberger, foreman of the factory of Herman Mauch, 507 Franklin Ave., and Miss Alvina Sigrist, St. Louis, were recently married.

Goodman J. King, president of the Mermod, Jaccard & King Jewelry Co., was in London, all of last week. He departed for Amsterdam the early part of this week. He expects to sail for home about the first of October.

W. K. Bergfeld, of the H. G. Bergfeld Jewelry Co., came in from a trip in Missouri, recently, because of the floods. He was forced to ride overland 32 miles.

The Whelan-Aehle-Hutchinson Jewelry Co. furnished the loving cup which was recently presented by his friends to Thomas Maxwell, with the Samuel Cupples Woodenware Co.

George S. Stieffel, who was manager of the exhibit of Mermod & Jaccard, in the Varied Industries building at the St. Louis World's Fair, is now connected with Frederick Drosten, 7th and Pine Sts.

Ernest A. Niehaus and Mrs. Katherine Niehaus were married here, last week. Mrs. Niehaus is the divorced wife of her husband's brother. Frank H. Niehaus, of 1726 Market St. When F. H. Niehaus sued for divorce his brother was named as co-respondent. At present there are five brothers of the Niehaus family in St. Louis and two more in Germany.

Among the visiting jewelers in St. Louis, last week, were: C. F. Gash, Fredericktown, Mo.; A. G. Elliott, of W. B. Elliott & Bro., Camden, Ark.; H. E. Kay, Cape Girardeau, Mo.; Mrs. M. A. Bach, Taylorville, Ill.; A. W. Weigand, of Weigand & Bro., Shipman, Ill.; Fred Simon, Collinsville, Ill.; H. D. Jones, Trenton, Tenn.; T. C. Woodman, Greenfield, Ill.; Mrs. J. E. Ketche, Morrillton, Ark.; H. Ferguson, Maldo, Mo.; Jacob Bersche, Waterloo, Ill.; W. Wheeler, Palmyra, Ill.

The store owned by the William F. Muller Jewelry Co. at 1726 Olive St., was robbed, last week, the burglars sawing their way through two-inch steel bars. After helping themselves to silverware, the thieves attempted to break into a large safe, where valuable diamonds and jewelry were stored. The articles, which were taken from the show case, were valued at several hundred dollars. The theory of the police is that the thieves secreted themselves in the store of the store some time during the evening before, and waited until the store was closed.


## Souvenir Postal Cards.



You will never regret ordering them. Jewelers who now carry them are buying in greater quantities than ever. Start at once and convince yourself of the immense sale and big profit that you will realize and enjoy on souvenir postals.

**SPECIAL OFFER FOR $10.00.**

To make an inducement to get you started and to prove our argument, we will give with your first order 1000 comic colored postals of 50 subjects, this fine rotary display stand FREE. Stand alone is worth $5.00 and cards retail two for five cents. Price of cards alone to the trade, 500 for $4.50.

**BURNT LEATHER POSTALS**

have the largest sale of any souvenir postals in the country, $4 per 100, 75 assorted subjects, Name of your city put on free, retail 10 cents.

**GEO. J. GARTNER,**
**Medinah Temple, Chicago, Ill.**


## Minneapolis and St. Paul

White & MacNaught, Minneapolis, ordered a heavy Carey safe for their st

Mr. Mattson, formerly with Rentz B Minneapolis, has gone with Pinck Bros the same place.

Complaints are heard from jobbers garding the slow deliveries from eas factories. One instance was mentioned concern being so low in its stock on that it was not able to fill a fair-sized or

Out of some buyers in the Twin C last week included: George L. Ro Ada, Minn.; Mr. Lohr, of Lohr & Estelline, S. Dak.; H. H. Starr, New R mond, Wis., and Lewis N. Lee, of Minn.

The safe in the store of A. Isaac, Seventh Ave., N., Minneapolis, was open one night last week and a amount of jewelry and $40 in cash stolen, supposedly by a thief who ent the store by means of a duplicate There is no clue.

The youth named Hillyer, who was cused of being the stall for James J. L the robber of the Paegel Jewelry Mfg store, has been convicted and remande sentence. Lane attempted to protect boy, declaring that the boy knew not the scheme to rob the Paegel store

## Detroit.

Fred Flachsmann, 828 Gratiot Ave., moved into new quarters, at 819 Gr Ave.

Weyhing Bros. & Co., last week rem from 16 John R. St. to the top floor Farmer building.

George A. Foland and Fred Russell purchased the jewelry store of C. E. H Mt. Pleasant, Mich.

Frank Mathauer, of Mathauer & K ter, 106 Woodward Ave., is visiting firm's trade in Ohio and Indiana

Clarence Enggass, president of Adolph Enggass Jewelry Co., was in cago on business, last week.

Four Polish boys were arrested in city last week on a charge of breaking the retail jewelry store of John Racy 360 Canfield Ave., E.

The W. F. Schultz Co., consisting Wm. F. Schultz, C. A. Burmaster and J Binder, has been formed to do a jew manufacturing business at 11 Rowland Messrs. Binder and Burmaster were merly with Burr, Patterson & Co.




No. 30. Tankard. $10.50. Illustration one-third size

If you are looking for something that will sell readily and please your customers, see the new line of

# Salosico Ware

***Loving Cups, Fern Dishes, Smoking Sets for Den and Dutch Room, Decorations, Prizes, etc.***

New designs in Weathered Oak, trimmed and lined in French Gray Silver, Quadruple plate, finely finished.

Our new Fall catalogue, illustrating this ware, together with our general line, for the asking.

## ST. LOUIS SILVER CO.,

**114-118 Chestnut St, St. Louis, U. S. A.**

**Branch Offices:** CHICAGO, Republic Building.
NEW YORK, 25 West Broadway.
SAN FRANCISCO, 738 Mission St.

# E. MARITZ JEWELRY MFG. CO..



**Manufacturing Jewelers, Diamond Setters, Engravers and Jobbers,**

**Send for our Catalogue.** **217 N. 6th Street, ST. LOUIS, MO.**

Mighty Men O' The Hammer.



America's Best Known Auctioneers.

# The Man Behind the Gun
## or
# The Men Behind the Flag.

When a firm holds first place for a period of more than twenty years, during which time hundreds of jewelry auctioneers have come and gone, it proves not only their commercial standing, but their qualification as salesmen. The best reply that we can make to some adverse criticism that recently appeared in a Trade Journal relative to auctions, is our list of firms, whom we have made sales for in years past, who to-day are leaders in their various cities. Among the many are the Mermod-Jaccard Jewelry Co., St. Louis, Mo.; Chas. Crankshaw, Atlanta, Ga.; Wm. Beck, Sioux City, Ia.; A. M. Hill, New Orleans, La.; Sigler Bros. Co., Cleveland, O.; G. A. Schlechter, Reading, Pa.; The Parmlee Bros. Co., Los Angeles, Cal.

It is not the business that makes the man, but the man that makes the business. Our methods are to-day as they always have been—to build up a firm's trade and obtain money at the same time by closing out undesirable merchandise on a commission basis. That we have been successful, our credentials speak for themselves. The list below cannot be equaled by all others now engaged in the business combined.

## REFERENCES.

Geo. W. Winder, Troy, N. Y.
Chas. W. Crankshaw, Atlanta, Ga.
Geo. W. Biggs & Co., Pittsburg, Pa.
A. M. Hill, New Orleans, La., 2 sales.
Fairpoint Mfg. Co., Chicago.
A. Stineau, Cincinnati, Ohio.
Jos. W. Field, Galveston, Tex., 2 sales.
Roth Importing Co., Denver, Colo.
Albert Feldenheimer, Portland, Ore.
C. E. Buhre, Topeka, Kan.
H. J. Young, Joliet and Kankakee, Ill., 2 sales.
Sumner Bros. & Co., Cleveland, O., 4 sales.
Geo. W. Myers, Meridian, Miss.
Geo. W. Kennedy, Des Moines, Iowa.
W. F. Main Co., Iowa City, Iowa.
S. H. Ives, Detroit, Mich.
R. E. Samson, Marion, Iowa.
Oscar Heinze, Quincy, Ill.
Lange Bros., Dubuque, Iowa.
Geo. Clark, Lorain, Ohio.
F. B. Lewis & Co., Cleveland, Ohio.
P. E. Kearn, El Paso, Texas.
J. P. Stevens & Bro., Atlanta, Ga.
G. A. Schlechter, Reading, Pa.
Slides & Co., Owensboro, Ky.
C. D. Gardner, Manistee, Mich.
John B. Miller, Portland, Ore.
A. Schwaner, Beaumont, Tex.
J. M. Washburn, Celina, Ohio.
Cutting & Wilson, Winona, Minn.
W. H. Kelly, Carrollton, Mo.
W. E. Smith, Bellefontaine, Ohio.
L. Kaminiski, St. Louis and Galveston.
T. G. Burkhardt, Jefferson City, Mo.
Fussy & Blair, Missoula, Mont.
Geo. W. Meyer, Chattanooga, Tenn.
M. Zimmerman, Jeffersonville, Ind.
C. W. Ernsting, Gallipolis, Ohio.
W. A. Kirkham, Leavenworth, Kan.
Ash & Dembunger, Tacoma, Wash.
Barnett & Nonnenmacher, Columbus, Ohio.
A. M. Goldman, Seattle, Wash.
Lyon & Kylling, Danville, Ill.
M. Waunch, San Francisco, Cal.
Woodward, Smith & Randall, Colorado Springs, Colo.
Wilbur, Lamphear & Co., Galesburg, Ill.
Harry Harrison, Sault Ste. Marie, Mich.
Sands & Fellows, Cedar Rapids, Iowa.
Leonard Krower, New Orleans, La.
W. K. Lippit, Norwich, N. Y.
W. J. Kelly, Oshkosh, Wis.
Ritter & Ryan, Muncie, Ind.
Amos Plank, Pueblo, Colo.
M. Greer, Iowa City, Iowa.
J. Albert Schirmer, Saginaw, Mich.
C. Ettinger, Cleveland, Ohio.
Rushmer Jewelry Co., Pueblo, Colo.
Freeman Jewelry Co., Atlanta, Ga., 2 sales.
Morris Benjamin, Denver, Colo.
Wm. Beck, Sioux City, Iowa.
Strow Bros., Fort Dodge, Iowa.
Sipe & Sigler, Cleveland, Ohio, 5 sales.
King, Moss & Co., San Francisco, Cal.
H. Simon, St. Paul, Minn.
Rodgers & Pottinger, Louisville, Ky.
Hanna & Droe, New Castle, Pa.
D. H. McBride & Co., Akron, Ohio, 3 sales.
H. Koester & Co., Detroit, Mich., 2 sales.
H. Kline, Seattle, Wash.
J. L. Sievert, Springfield, Mo.
A. W. Ford, Freeport, Ill.
S. H. Dodge & Son, Ypsilanti, Mich.
C. F. Baldwin, St. Joseph, Mo.
David Goldberg, Helena, Mont.
Dolle, Bros., Chicago.
Bonner Bros., Fort Worth, Tex.
Hart & Sturgis, Houston, Tex.
Carlton Jewelry Co., Kenosha and Racine, Wis.
Stewart & Prescott, Dallas, Tex.
Parmlee Bros. & Co., Los Angeles, Cal.
Clemens Hellebush, Cincinnati, Ohio.
P. H. Lachicotte & Co., Columbia, S. C.
Harry McIntyre, South McAlester, I. T.
Duhme Bros., Cincinnati, Ohio.
Geo. Chantler, Manistique, Mich.
C. H. Schiller, Utica, N. Y.
W.H. McKnight, Sons & Co., Louisville, Ky., dealers in art furniture, rugs, carpets, &c.
L. J. Marks, Kansas City.
Mermod-Jaccard Jewelry Co., St. Louis, Mo.
Robbins & Co., Fostoria, Ohio.
Geo. Nichols, St. Louis, Mich.
The J. Bolland Jewelry Co., St. Louis, Mo.
Threadwell, Fort Worth, Tex.
W. C. Ward, Winchester, Ky.
Waterhouse, Hamilton, Ohio.
Larue, Oskaloosa, Iowa.
Bailey & Co., Ottumwa, Iowa.
Becker & Lathrop, Syracuse, N. Y.
W. H. Muller, Denison, Tex.
Pittsburg Jewelry Co., Pittsburg, Pa.
J. W. Howard, Hastings, Neb.
Barnett Jewelry Co., St. Louis, Mo.
L. R. Shumway, Rockford, Ill.
P. M. Youmglove, Alpena, Mich.
Alfred Bourgeois, Jackson, Miss.
E. L. McDowell, Arkansas City, Kan.
C. D. Couse, Waverly, Iowa.
S. Smith & Co., Virginia City, Neb.
Chas. Taylor, Steubenville, Ohio.
The Hight & Fairfield Co., Butte, Mont.
C. D. White & Co., Minneapolis, Minn.
L. G. Call, Waynesburgh, Pa.
The Max Rollins stock, Youngstown, Ohio.
P. L. Lowenthal, Bradford, Pa.
J. S. Baird, Watertown, N. Y.
A. M. Marwede, Alpena, Mich.
Mrs. Sarah Dickinson Wood, Niagara Falls, N. Y.
R. D. Worrell, Mexico, Mo.
Louis Reinheimer, Joplin, Mo.
Henry C. Briggs Estate, Howell, Mich.
R. Van Keuren & Co., Savannah, Ga.
A. J. Renkl, Augusta, Ga.
The Sigler Bros. Co., Cleveland, Ohio.
Margileth & McFarland, Springfield, Ohio.

More than 100 others, and the jobbers from Maine to California.

We are in the market with the cash to buy anything and everything you have in the way of merchandise in very large or small lots. Let us know whether you have anything in jobs, discontinued lines or goods that for any cause you are desirous of cleaning up on for cash. We will buy jewelry stores out complete in any part of the country.

We are in a position to make use of anything you have at a better price than you can obtain elsewhere. Send samples, price, etc., or wire us and we will have our buyer call on you.

Have you any specialties in your line that we can use to advantage in making auction sales?

**BRIGGS & DODD,** 45 and 47 Plymouth Place, CHICAGO, ILL.

# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum cha rge, $1.25**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

## Situations Wanted.

POSITION WANTED in New York City by good watchmaker and fair engraver. Address Frank H. Pearson, Box 520, Houlton, Maine.

WATCHMAKER, engraver, jewelry repairer and optician; good man and graduate; state salary; references. "Box 153," Rockland, Me.

YOUNG LADY, thoroughly experienced in jewelry line, wishes position in the Lane; best references. "R., 4039," care Jewelers' Circular-Weekly.

SALESMAN, with 20 years' experience in the south and southwest, is open for engagement; highest references. "H. S.," 256 W. 88th St., New York.

YOUNG MAN, with three years' experience at the bench, wants position Oct. 15; can furnish good recommendations. Address "Box 118," Lowville, N. Y.

FIRST CLASS WATCHMAKER, engraver and jeweler seeks position; best reference; have my own tools; west preferred. Address "F.," So. Oil City, Pa.

REFRACTIONIST, shop man and jewelry salesman, 10 years' experience, would accept situation with good firm. "W., 4009," care Jewelers' Circular-Weekly.

YOUNG MAN, 22 years old, wishes position as a traveling salesman or to work in wholesale jewelry house. Address "X., 4025," care Jewelers' Circular-Weekly.

CLOCKMAKER, young man, 18 years old, three years' experience; can do plain jewelry repairing; best references. Wm. Lowe, 95 Jeffersor St., Paterson, N. J.

YOUNG MAN (23), seven years with diamond and mounted goods house, would like to make a change. Address "Howard," Room 327, 147 Fourth Ave., New York.

WATCHMAKER, four years' experience, good set of tools, wants position; good appearance; good habits; references given. "R., 3965," care Jewelers' Circular-Weekly.

YOUNG MAN, 22 years old, wishes a position as stock clerk in a wholesale house, or to act as salesman; best of reference. "Box 4027," care Jewelers' Circular-Weekly.

WANTED, POSITION as saleslady, office assistant or cashier with first class jewelry firm; speaks German; best credentials. "Z., 4022," care Jewelers' Circular-Weekly.

POSITION WANTED by man for jewelry factory as foreman; understand business thoroughly; have had 10 years' experience. "Box 4030," care Jewelers' Circular-Weekly.

ENGRAVER, letter and monogram, in fine store or factory, Nov. 1 to June 1, or year round, except June, July and August. "Reliable, 4035," care Jewelers' Circular-Weekly.

REFRACTIONIST, nine years' experience; does all shop work; wishing to make a change desires position with first class firm. "Box 4010," care Jewelers' Circular-Weekly.

WANTED, POSITION as retail salesman; 15 years' experience in large high class stores; seven years as manager; best references. Address "A., 3934," care Jewelers' Circular-Weekly.

AN ALL AROUND letter and monogram engraver desires permanent position with reliable house; long experience; eastern States preferred. "Box 3960," care Jewelers' Circular-Weekly.

GOOD LETTER and monogram engraver desires a position; seven years' experience; at present working for a New York jeweler; can furnish reference. "Box 3954," care Jewelers' Circular-Weekly.

YOUNG MAN (22) with several years' experience in retail trade, wishes position with wholesale concern, inside, or first class retail firm. Address "W., 3998," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class manufacturing jeweler with a first class retail jewelry store; state salary or I will positively not answer. "L., 3610," care Jewelers' Circular-Weekly.

SITUATION WANTED by good engraver; can do lettering, monograms and spoon bowl engraving; also assist in clock work; prefer to go west. Address "K., 1104," 42 Madison St., Chicago, Ill.

SITUATION WANTED by engraver and assistant watchmaker; moderate experience; will accept moderate salary if there is chance of improving. Address "G.," 1104 Heyworth Bldg., Chicago, Ill.

YOUNG MAN, 20, desires position in wholesale jewelry house as office assistant, stock clerk, shipping clerk and well acquainted with the downtown district. "Box 3973," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, exceptional experience, desires to make a change; age 35; American; fine set of tools; south or east preferred. Address "Broadway, 3955," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by general letter and monogram engraver; also salesman; salary reasonable; northwestern States preferred; first class references and samples. Address C. L. Shaw, Bradford, Pa.

REFRACTIONIST of long experience, using latest methods, practical watchmaker, good salesman, wants to locate with good house, who will appreciate the services of a good man. "Box 4015," care Jewelers' Circular-Weekly.

MELTER, REFINER AND ASSAYER seeks position with a large jewelry firm where he can take care of the melting and refining department; can furnish the best of references. Address "A. B. C., 4014," care Jewelers' Circular-Weekly.

POSITION WANTED with first class firm by a manufacturing jeweler and repairer; capable and willing to act as salesman; has had like employment and is trustworthy; salary, $100 per month. W. W. Woodcock, 266 Lafayette Ave., Passaic, N. J.

SALESMAN of years' standing wishes to engage for the south; have a large clientage among the jewelers of that section and can furnish the best of reference; either on straight salary or commission. "Rex, 3953," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER and optician; fine engraver; good salesman; would like to make a change; can take charge of store; only first class position accepted; A1 reference furnished. Address "E. F. O., 3909," care Jewelers' Circular-Weekly.

WANTED, POSITION in one of the western cities as chaser and designer; expert workman in this line of business; at present with one of the largest manufacturers in the United States; desires to go west. Address E. Fritjoff, General Delivery, Chicago, Ill.

STRICTLY A1 WATCHMAKER, adjuster, plain engraver, optician and jewelry repairer, desires a change; 24 years' experience; only first class house need to answer; Alaska preferred. Address "G., 4007," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

PERMANENT POSITION as engraver; plain and fancy lettering, monograms, as well as first class designing and spoon bowl engraving; can assist in watch, clock and jewelry repairing; wait on trade; A1 references as to honesty, workmanship and soberness; western States preferred. Box 691, Wellington, Kans.

FIRST CLASS WATCHMAKER desires a good, permanent position; $23 per week; 25 years' experience; competent on fine work; can handle fine trade, take full charge of department and wait on trade; good address; have own tools and can furnish the best of references. R. K. Higgins, 153 N. Willow St., Waterbury, Conn.

I WILL BE OPEN for position after Oct. 15 as salesman in up-to-date jewelry store; for past eight years have made specialty of watches, so prefer to sell watches, but one good behind any counter from diamonds down; only those who want A1 man need reply; state salary, etc., in first letter. Address "B., 3972," care Jewelers' Circular-Weekly.

AN A1 WATCHMAKER, adjuster, plain engraver and optician, 23 years' experience, with only first class houses, desires a change; have finest set of tools and trial case; Alaska or northwest city preferred; only first class house need to apply; not less than $30 per week will be entertained. Address "B., 4006," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

WANTED, IN RICHMOND, VA., a position by a high grade watchmaker; first class references; do all kinds of fine, complicated watches, monograms and all branches of engraving; in business 25 years; also good optician; formerly with Tiffany & Co., New York; only first class house considered; no back shop work; married, with family; wanted by Jan. 1; no less than $25 considered. Address "Northern, 3980," care Jewelers' Circular-Weekly.

## Side Lines Wanted.

ONE OF THE BEST KNOWN salesm on the Pacific Coast with ample ca tal and a large following would li to represent a limited number of fir class houses on commission, would carry the accounts; all cor spondence strictly confidential; w be East last of December for persor interview. Address "C. 3923," ca Jewelers' Circular-Weekly.

## Help Wanted.

WANTED, ENGRAVER for 30 days fr m J 1, 1905, to Jan. 1, 1906. August Jacobs, jewe Quincy, Ill.

WANTED, GOOD WATCHMAKER who un stands his business; will pay $18. A. Westm Wheeling, W. Va.

WANTED, ENGRAVER; steady positi n y round; salary, $12 per week. A. Kahn, 9 St., N. W., Washington, D. C.

A1 WATCHMAKER, jeweler, optician and engraver; $25 per week; permanent. "J 3937," care Jewelers' Circular-Weekly

A1 WATCHMAKER, jeweler, optician; plain graver; $18 per week; experience and re ence. C. E. Robertson, Northport, N. Y.

YOUNG MAN to do clock and jewelry repairi one who has had experience waiting on tr preferred. R. J. Atwell, Middletown, Conn

WANTED, WATCHMAKER, good on plain wa work and hard solder jobs; state references salary wanted. J. S. Pfeiffer, Parsons, Kans.

WANTED, AT ONCE, combination jeweler, graver and clock repairer; state experience salary wanted. C. S. Sherwood, Portsmouth,

**WANTED, first class engraver and jewe salary, $20 per week; permanent position. dress "South, 3302," care Jewelers' Circu Weekly.**

A COMPETENT ENGRAVER and jewelry pairer; good salary and permanent posi n; erences required. Peter Lundenstruth, Pe cola, Fla.

WANTED, ENGRAVER and jewelry jobb good, quick workman; send sample of engrav state salary expected. Address P. O. Box Atlanta, Ga.

WANTED, A YOUNG MAN by Oct. 1; one w can engrave, hard solder and repair clocks; to start; must have A1 reference. Jno. F Z Carnegie, Pa.

WANTED, first class watch salesman with es lished trade; also man having some experie in advertising department. Rockford Watch Rockford, Ill.

WANTED, ACTIVE YOUNG MAN; see watchmaker; $12 to start; permanent po t answer with reference. C. E. Snyder, Butler St., Pittsburg, Pa

SALESMAN; young man wanted for a whole jewelry manufacturing house; must have s knowledge of bookkeeping. "B., 4044," Jewelers' Circular-Weekly.

WANTED, a competent and reliable watchmal with some knowledge of optics; steady posit good wages. Address "Competent, 3999," Jewelers' Circular-Weekly.

WANTED, JEWELER and stone setter, per nent position; Keystone State; give full ticulars in first letter. Address "M., 4031," Jewelers' Circular-Weekly.

WANTED, A GOOD ENGRAVER and jew repairer; submit sample of engraving and re ences, which must be first class, to Perry Stone, New London, Conn.

BY THE MIDDLE OF OCTOBER, jeweler plain engraver; must come well recomme steady position and no loss of time. O O S man, New Brunswick, N. J.

WANTED, JEWELRY REPAIRER and graver; permanent position; good salary to r party. Write at once to L. Lippman, Eleventh Ave., Altoona, Pa.

**WANTED, first class watchmaker, jeweler, graver and optician for good sized town western Pennsylvania; good wages. L. 353 care Jewelers' Circular-Weekly.**

WANTED, AT ONCE, watchmaker and engr one who can do small jewelry repairs, per nent position. Address Pittsburg Jewelry 443 Smithfield St., Pittsfield, Pa.

## HELP WANTED.—Continued.

NTED, EXPERIENCED WATCHMAKER as rk in material department of New York olesale house. Address "Permanent Position, 59," care Jewelers' Circular-Weekly.

NTED, EXPERIENCED WORKMAN on fine gulator clock movements; steady work to right rty. Address, giving particulars, "Clocks, 96" care Jewelers' Circular-Weekly.

NTED, AT ONCE, first class watchmaker and graver to do some jewelry work; strictly first ss man only; send references in first mail. ss. Van Auken & Co., Beaumont, Tex.

NTED, AT ONCE, watchmaker and engraver; st class; good work; best all the year climate the world; state particulars in first letter; id samples. Robert J. Taupert, Las Vegas, M

'RIENCED SALESMAN wanted with high ss trade to introduce artistic sterling silver velry and novelties on commission. Address xclusive, 4032," care Jewelers' Circular-eekly.

NTED, a first class jeweler and engraver for repairing department; write, stating experi-ce and salary expected (reference required). Kenney Jewelry Co., Monument Sq., Port-d, Me.

NTED, AT ONCE, watchmaker and engraver; y experienced men need apply; wages, $20 a ek to the right man; reference, sample en-aving and photo in first letter. L. A. Ott, ansfield, O.

NTED, AT ONCE, first class watchmaker, e engraver, salesman; permanent position, od wages for the right man with gilt edge ferences. L. W. Lewis, 99 North High St., olumbus, O.

NTED, WATCHMAKER, one who is able to fair engraving; $75 per month; good and ady position to right man; send sample of graving in first letter. Levin Jewelry Co., lumet, Mich.

NTED, YOUNG MAN to wait on customers, pair jewelry and be generally useful; wages, om $10 per week up; good references required; te wages and full particulars in first letter. ed J. Johnston, Bradford, Pa.

ONCE, first class jeweler, engraver and sales-an for finest store in Indian Territory. Ad-ess, with samples of engraving, references, oto, salary expected and time could commence rk, Jos. Mazer, South McAlester, I. T.

NTED, thoroughly experienced jewelry jobber retail store; permanent; must have first class ferences; one living in Harlem or Bronx pre-rred; state wages and references. Address ., 4021." care Jewelers' Circular-Weekly.

GOOD, experienced jeweler and engraver, at ce; must set stones and do good hard solder rk, cut good script and monograms; good lary and permanent place to right man. The T. Little Jewelry Co., Cumberland, Md.

NTED, FOR ATLANTA, GA., a strictly first ass jeweler, engraver and salesman; must have ceptional references as to character and bility wages, $25 per week; permanent. Ad-ess "B., 3990," care Jewelers' Circular-Weekly.

**ANTED AT ONCE a good engraver and jeweler; a permanent position for good young man. A. E. Rogers, Scranton, Pa.**

LESMAN WANTED for watches and imported welry for New York and vicinity; must have stablished trade; also one for the road to carry me (samples) as a side line; salary and com-ission. "Box 3986," care Jewelers' Circular-eekly.

NTED, silver plate hollow ware salesman for ew England, New York, Pennsylvania and the outh; no one need apply unless he has success-lly sold silver plated hollow ware in the above rritory. "Box 4000," care Jewelers' Circular-eekly.

NTED, an experienced jewelry salesman to present an old established manufacturer of llar and cuff buttons on Pacific Coast on com-ission; one who travels south and southwest. ddress "H., 3732," care Jewelers' Circular-Weekly.

NTED, COMPETENT WATCHMAKER, amiliar with railroad watches; with first letter tat ge, salary wanted, if married, and send hotograph and references; permanent position if atisfactory. "Box 3977," care Jewelers' Circu-r-Weekly.

**FREDERICK LOESER & CO., Brooklyn, N. Y., require a thoroughly experienced and competent watchmaker. Apply to Superintendent, fourth floor.**

WANTED, an experienced jewelry salesman and window dresser; one who can write window cards preferred; in first letter state age, if married, salary wanted, references and send photograph; am willing to pay proper price for the right party. "Box, 3881," care Jewelers' Circular-Weekly.

GOOD, LIVE YOUNG MAN, who can do good clock and jewelry repairing and light watch work; to the man who can prove himself competent we will pay good wages with chance for advancement and a steady position; must give first class references. Address "Box 283," Coshocton, O.

WANTED, YOUNG MAN to go to Washington, D. C., as clockmaker's helper; must be capable to fix grandfathers', chime and repeating carriage clocks alone and perfectly. Address, sending photo if possible and stating age, experience and salary expected, "Box 3883," care Jewelers' Circular-Weekly.

WANTED, IMMEDIATELY, reliable, industrious and capable man for second watchmaker; must also be fair engraver; single man preferred; must be strictly sober; no application answered unless accompanied with references and samples of engraving; state salary wanted. D. B. Ryland & Co., Lynchburg, Va.

THOROUGHLY COMPETENT JEWELER, watchmaker and engraver to take charge of repair department; $20 to $25 per week; permanent position; fine town, 7,000 population; best climate on earth; none more healthful; references, samples of engraving, full particulars in first letter. Duke Jewelry Co., Fayetteville, Ark.

WANTED, a strictly first class watchmaker, who is also a graduate optician of experience and ability; we will pay $30 per week with permanent position; no applications will receive attention unless accompanied by photograph and list of references; state in first letter when would be at liberty to accept position. Hight & Fairfield Co., Butte, Mont.

**$20 A WEEK for a good engraver and watchmaker; one who owns his own tools; does clean work, and is temperate in his habits; permanent position to right man; send sample of engraving and references in first letter; city of 50,000. Spott & Jefferson, Little Rock, Ark.**

**TRAVELER WANTED with established trade in the small towns as well as the cities of New York and Pennsylvania by leading manufacturer; correspondence strictly confidential; good opportunity for right man. Apply "Manufacturer, 4029," care Jewelers' Circular-Weekly.**

WANTED, a watchmaker for the shop only; one who can fix clocks and do hard soldering; tools not needed; have fan in shop for Summer; town has 1,200 inhabitants; healthy place; no yellow fever; in the middle of sugar cane region; 35 miles from sea shore; $20 to $30 with board, lodging and washing, or $40 to $50 without board, etc., according to capacity and interest taken in the work; permanent position; send reference in first letter. F. C. Rivoire, Napoleonville, La.

**WANTED by growing house, with established reputation for fine gold goods, a high grade salesman who can command the best trade in the middle West and East; excellent chance for the right man. Answers absolutely confidential. Address "Gold Goods, 3720," care of Jewelers' Circular-Weekly.**

**EASTERN TRAVELER wanted, on Jan. 1, 1906; well known Newark manufacturers of gold jewelry want a traveler for territory east of Buffalo; must have established trade with better class of retailers; excellent chance for high grade man; good salary; all answers absolutely confidential. Address "S. 3525," care Jewelers' Circular-Weekly.**

WANTED, AT ONCE, a first class watchmaker; one who is a fair engraver and jewelry repairer; wages, $20 to start; if satisfactory will raise; this position is permanent and reliable to right man; good references wanted; write at once. A. Rabinowitz, 32 Atlantic St., Stamford, Conn.

**WANTED a traveling watch salesman for the South; single man and one experienced in railroad watch inspection preferred; must have worked at the bench and understand practical watchmaking; good talker and all around business man; to such this is an excellent opportunity. Address with full information and references, "Box, 3875," care Jewelers' Circular-Weekly.**

## Business Opportunities.

FOR SALE, at sacrifice, jewelry and optical store; established 20 years. T. J. Skidmore, 750 Fulton St., Brooklyn, N. Y.

PAWNBROKER, established, low license, etc.; 10 per cent. and 20 per cent. interest; about $2,000; good repair trade; bargain. Address "M., 3959," care Jewelers' Circular-Weekly.

RARE CHANCE; having sold stock will sell fixtures, tools and materials at a great bargain; population, 10,000; only two jewelers; rent cheap. Address "Jeweler, Box 184," Litchfield, Ill

FOR SALE, jewelry store doing a good business in the mining center of southern Nevada; cost about $2,000; mining interest reason for selling. Address "S., 4017," care Jewelers' Circular-Weekly.

FOR SALE, good paying jewelry business in northern New Jersey town of 5,000 inhabitants; $3,500 cash; receipts, $5,000 per annum; up-to-date stock; good reasons for selling; now or Jan. 1, 1906. Address A. F., 91 Park Ave., Irvington, N. J.

YOUNG MAN with capital in diamond jewelry business past eight years, is desirous of going into the manufacturing line with an established house of good reputation; all communications strictly confidential. "Platinum, 3904," care Jewelers' Circular-Weekly.

MY JEWELRY BUSINESS in central part of Pennsylvania, established 38 years, worth $12,000, for sale or exchange for farm or unencumbered city real estate and cash; can reduce stock if desired. Address "Bargain, 3981," care Jewelers' Circular-Weekly.

I HAVE TWO STORES; can't attend to both; will sell Circleville store if taken before Nov. 1; population, 7,000; yearly profits, $3,500; can reduce stock to $2,000; holiday business will more than pay for the store; chance of a lifetime. L. W. Lewis, Circleville, O.

A WELL ESTABLISHED concern, manufacturing high grade diamond mountings, wishes to increase its business; would like some one to invest money and services; salesman preferred; ample stock and $5,000 cash on hand. Address "R., 3958," care Jewelers' Circular-Weekly.

**CASH FOR WATCHES and diamonds; send them at once and get your money by return mail. Joseph Brown & Co., 176-178-180 E. Madison St., Chicago, Ill.**

**I BUY stocks of loose or mounted diamonds and jewelry for spot cash to any amount; confidential. Morris Gincig, Room 504, 68 William St., New York.**

EXCEPTIONAL OPPORTUNITY for bright man to step into an established, well paying, up-to-date jewelry store; upper west side, New York City; owner retiring; invoice about $2,500, with stock; will reduce to suit purchaser; big run of repairs and optical trade. Address A. Pasch, 45 Maiden Lane, New York.

HAVE A DEPARTMENT with 10,000 square feet, with many tools necessary to the manufacture of silver plated ware and novelties; a gentleman with most thorough mechanical knowledge will give his services free; need gentleman with $10,000 in cash or bank credit to come in and help build up a great manufacturing business; details and all questions answered by mail. "Box 3982," care Jewelers' Circular-Weekly.

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## Special Notices.

(*Special Notices continued from page 79.*)

**WANTED AT ONCE, for spot cash, jewelry store in city of not less than 20,000 population; I buy any part of stock, diamonds, etc., and pay better prices than many others. Address the Leading Jewelry Auctioneer of America, Dan I. Murray, 3 Maiden Lane, New York; 151 Wabash Ave., Chicago, Ill.; 512 Race St., Cincinnati, O.; for personal interview call at New York Office; strictly confidential.**

## Miscellaneous.

AN UP-TO-DATE and experienced silverware designer desires work in spare time. Address "Silver D., 3944," care Jewelers' Circular-Weekly.

## For Sale.

FOR SALE, jeweler's mahogany table; fine condition. Room 1408, 9 Maiden Lane, New York.

JEWELER'S MACHINERY, new and second hand; foot and power presses; hand rollers; stock and circular shears. Eugene Sheffler, 207 Centre St., New York.

FINE ENGLISH REGULATOR, eight feet tall, carved case, mercurial pendulum, silver dial; cost $350; don't miss this chance; can be bought cheap. Address "J., 4012," care Jewelers' Circular-Weekly.

**R. R. FARE FREE TO LITTLE ROCK providing you purchase our entire lot of store fixtures consisting of 6 twelve-foot wall cases, 1 mirror cabinet, 1 plain cabinet, 10 show cases and tables, 1 round horse shoe case and table, two umbrella cases, show case trays, etc.; all for the sum of $624 spot cash. Address Albert Pfeifer & Bro., Little Rock, Ark.**

## To Let.

DESK ROOM, or part of office to let. Room 1, 3 Maiden Lane, New York.

TO LET, small office, fine light; good chance a first class jewelry repairer. 1 Maiden L New York, Room 103, A. Andrews.

**WANTED**

**SALESMAN,**

to carry as side line on commission, genuine and imitation tortoise shell combs, mounted in 10k and 14k.; samples easy to carry. Address, "**Newark Manufacturer 3918,**" care JEWELERS' CIRCULAR WEEKLY.

## North Attleboro.

F. J. Clark has resigned his position as ·ad toolmaker at the factory of H. H. urtis Co.

J. F. Sturdy's Sons, J. H. Peckham & Co. id the B. S. Freeman Co. are among the test firms to work until 9 o'clock evenings.

Walter Price, who has been foreman at ie factory of the H. H. Curtis Co. for sev-ral months, has resigned and will be suc-eeded by Edward Cole, of Attleboro.

Herbert Dart and Charles Ruggles have ngaged in the jewelry business at Wrent-am and will manufacture a general line of oods. Mr. Ruggles was formerly a mem-er of the Mason, Ruggles Co., Robinson-lle.

The George L. Paine Co.'s bowling team id that of Sturtevant, Whiting & Bigelow ied conclusions Wednesday night and the ormer team won two out of three games nd secured a total of 1,295, as against 1,236 or its opponent.

The Jewelers' Shop Bowling League has een organized, with the following officers: 'resident, Harry Flanigan; secretary, John O'Brien; treasurer, William H. Riley; oard of Directors, John S. O'Brien, Will-m H. Riley and Edward J. Cooney. The ollowing teams have entered: Scofield, letcher & Scofield, F. S. Gilbert, T. I. mith Co., George L. Paine Co., Paye & Baker Mfg. Co., W. & S. Blackinton Co., Riley, French & Heffron and H. F. Bar-ows Co. The contest will open this week, hen the following games will be rolled: Monday night—T. I. Smith Co. *vs.* F. S. ilbert. Tuesday night—Riley, French & leffron *vs.* George L. Paine Co. To-night -W. & S. Blackinton Co. *vs.* H. F. Barrows Co. The following prizes will be awarded: 'irst team, prize $20; second team, prize 15; third team, prize $10; fourth team, prize 5; for best team three string, total $10; for est team single string, total, $10; for best ndividual three string, total $5; for best in-lividual single string total, $5; for best in-lividual average, $5. The schedule will onsist of 56 games.

The explorations carried out on the site of the ancient city of Numantia, in Spain, re said to have brought to the surface some splendid specimens of mosaic and ceramic vare, and a number of well-preserved urns nd vases, dating back, at the least, over 2,000 years.





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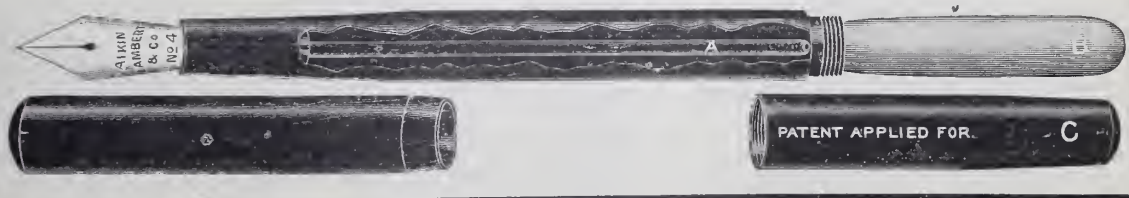
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**100 William St., New York.**



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Mfg. Jeweler and Importer of

**DIAMONDS**

701 Chestnut Street PHILADELPHIA, PA.

## Philadelphia.

Ed. Sickles, of M. Sickles & Sons, is traveling in the east on business.

Joseph K. Davison, 718 Sansom St., is back from a four months' tour of the West.

Hollis G. Kelly, watchmaker, for B. L. Coder, Oxford, Pa., was married last week.

J. Burroughs Robertson, of M. Sickles & Sons' material department returned last week from his honeymoon trip.

Charles Diesinger, the Samson St. diamond dealer, has closed his Atlantic City cottage and returned to the city.

John Lohmeyer, watchmaker, has resumed his duties with Riggs & Bro., 3d and Market Sts., after a month's illness.

Another marriage in the trade last week was that of Fred Whitely, 5335 Germantown Ave., a retailer, to Miss Ott, of Bustleton, Pa.

J. H. Wheeler, Randolph, N. Y., who has finished a course in watchmaking, has accepted a position last week in Frederick, Md.

Charles M. Beerhalter, 719 Sansom St., is looking for a location somewhere in the northeastern part of the city, to open a retail store of his own.

Victor C. Dakin, who had until recently been connected with the estate of Thomas Liggins, 11th St., above Girard Ave., has entered the real estate business.

John C. Ober, Johnstown, Pa., whose store was burned out recently, was in the city last week arranging to re-establish his business and prepare for Fall trade.

Out-of-town retailers buying here in wholesale district last week included: D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale; J. Harry Holt, Mt. Holly.

I. Bedichimer & Co. have almost completed the furnishing and decoration of their new store, 1020 Chestnut St., and will move there from 11th and Sansom St. in a week or so.

Herman Diesinger, a wealthy retired jeweler, who had been in New York since his return from abroad, is in this city and has taken apartments for the Winter at the Frontenac.

Karl Kempter, 425 Poplar St., is receiving the felicitations of his friends in the trade on the fact that Mrs. Kempter has after 10 years of married life presented h with his first heir.

L. P. White, J. Warner Hutchins a some guests from the Philadelphia Jewele Club, went to Atlantic City, last week, formally close the Ours Club. A shooti tournament was one of the features of t festivities.

The condolences of a number of frier in the trade in this city were last week c veyed to the members of the family of t late Harvey Feldman of B. J. Feldma Sons, Franklin, upon his death from ne algia of the heart.

In the note describing the illustration the tiara designed by Harry Pollard, wh appeared in the last issue of THE CIR LAR-WEEKLY, by a typographical error Pollard's address was given as 101 Chest St.; this should have read 1011 Chest St.

The latest matriculants at the Phi ac phia School of Horology include: W Powell, Emporia, Va.; W. F. Evans, Savage, Md.; W. B. Wallace, Jr., Lexi ton, Va.; G. B. Pruett, Oakland, Col.; E. Hollis, Martinsburg, W. Va.; R. E. St Keene, N. H. G. L. Newman has left school to go in business for himself at old home in New Bremen, O. G. L. R ford, Tuscaloosa, Ala., has gone into bi ness with his brother.

Mary Devine, 15 years old, who was ployed in Simons, Bro. & Co.'s jew factory at 614 Chestnut St., was shorn her luxuriant brown hair, and her scalp torn from her head, last week. Miss vine while standing near a lathe on afternoon of Sept. 19 stooped to the fl to pick up something, when a strand of long hair caught in a flywheel. She instantly drawn to the floor. Her scre attracted the foreman, and the machin had to be stopped to release her. The conscious girl was hurried to the Jeffer Hospital, where it was found that her s could not be sewed up.

William Wildemore, who, for a qua of a century had been connected with old jobbing house of L. A. Scherr & which went into bankruptcy about se years ago, died and was buried in this c last week. Mr. Wildemore had been p tically retired on account of ill health s




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MAKERS OF HIGH GRADE PENCILS, PENHOLDERS, SEGAR CUTTERS AND SPECIALTIES, IN SOLID GOLD, SILVER AND ROLLED GOLD PLATE. PENCILS SET WITH DIAMONDS AND OTHER PRECIOUS STONES.

SOLE MANUFACTURERS OF

THE CELEBRATED




THE STANDARD OF MERIT

old firm discontinued, but was nevertheless a figure in the Sansom St. trade. was very widely known and much liked his genial companionable and other able qualities. Death was due to dropsy m which he had long been suffering. neral services were held Wednesday m his late home, 612 Gaul St. He was a mber of St John's Lodge, 115, F. & A. which attended the funeral. Mr. Wildere, who was 65 years old, was a brother Jacob Wildemore, City Commissioner, l a Republican ward leader.

## Lancaster, Pa.

A. Huber, of the H. S. Meiskey Co., is eiving the congratulations of his friends the arrival of an heir.

Charles J Kinzer, Bluefield, W. Va., opped over in Lancaster last week on his y to New York on a buying trip.

C Martin, Duncannon; Jacob Fisher, zabethtown, and H. A. Hershey, Parkesg, visited the local trade last week.

Oscar M. Lowrie, now of Norfolk, Va., merly of the local jewelry firm of Keller Lowrie, is visiting his parents in this city.

Jeorge H. Danner, Manheim, a few days purchased a rare old clock in York nty It was made in Switzerland 125 rs ago.

Ezra F Bowman's Sons are erecting an proved fire escape on their factory. Hor- Palmer, an engraver for this firm, is on rip to New York.

B. Frank Harshey, who was with Augus- Rhoades temporarily during the Sum- r, has returned to his regular position h John B. Roth, Jr.

Williard Bush, formerly of Lancaster, C., was in Lancaster last week with his de. They are en route to New York, ere he is to visit the trade.

Thomas C. Mullenberg, representing the S. Meiskey Co., has returned from a three months' trip to the South, and Frank A. Huber, of the same firm, left Wednesday on an extended trip.

Several men employed on the Pennsylvania railroad were arrested Wednesday near Safe Harbor for robbing Nicholas Sylvester, a jeweler, of watches and jewelry valued at $250. Detective William Wittick recovered some of the stolen property.

L. C. Reisner, trading as L. C. Reisner & Co., who recently went into bankruptcy, has applied to the United States District Court for a discharge from all his debts. A hearing on this subject will be held in this court at Philadelphia Oct. 6, at 10 A. M., at which time creditors may show cause why the discharge should not be granted.

## Rochester.

M. L. Lowenthal, with Philip Present & Co., who has been in from the road to restock, left on his second trip last Monday.

Solonsky Bros. will open a new jewelry store in this city about the middle of October. The store will be located at 52 Clinton Ave., N. Solonsky Bros. were formerly in the retail jewelry business at Lestershire, N. Y. They will carry a general line and will cater to the credit and cash trade. The store will be 55 feet in length and about 15 feet wide.

Local merchants are much interested in the proposed new union trolley station and the consolidation of the trolley lines entering Rochester. At present there are but five lines entering the city, but it is probable that within a few months there will be several more. The suburban lines bring considerable business to the city, and should the consolidation take place, lowering the fares and giving access to some of the lines within a few miles of Rochester, merchants here think that trade will be boomed considerably. The plans as talked of now will connect the city with Buffalo and Syracuse and


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elephone, 1038 J, Newark




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THE "CREHORE" SUN DIAL,
Manufactured Solely by this Company.

10 K. SOLID GOLD PEARL PENDANTS.



6098—$10.00
98 Pearls
3045—$8.00
49 Pearls
2351—$8.00
59 Pearls
2151—$8.00
50 Pearls

These pendants or brooches are plump 10 K. and extra heavy in gold (patent catches). Set with eal half pearls and genuine diamond center weighing 1-32 ct. Without diamond center $2.00 less.
We manufacture a complete line of gold and diamond Jewelry and sell direct to the retail trade y mail.

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S. FRACKMAN, Manufacturing Jeweler,
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We are pleased to send selection packages to responsible jewelers.
*Write for our new fall catalogue.*

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A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.
IMPORTERS AND JOBBERS OF
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'Phone, 236 Schenley.



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Are becoming more and more important in all lines of trade.

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A store without adequate telephone service closes its door to this high-class business.

Call 9010 Cortlandt, and ask for information regarding shopping by telephone.

***New York Telephone Co.***
***15 Dey Street***







also the smaller towns and villages to the north and south of Rochester. By centralizing the control of all the divergent lines Rochester will be made the center of the entire system.

"Pete" Rauber, the imitation diamond vender, is again being sought by the police. One evening last week "Pete" quietly started doing business on Main St. Near Stone St. he found a man whom he induced to buy one of the "phony" stones. After the man had paid his money he became suspicious and demanded that "Pete" return the cash, saying he did not believe the diamond was worth anything. Rauber asked him to cross the street to a hotel, where he would return the money. As soon as they were in the hotel Rauber sneaked out of a side entrance and ran up the street and escaped.

## Boston.

Richard Harkins, formerly in the employ of E. A. Cowan, is now with F. B. Chase, of the Marlboro Building.

J. W. Goldberg, Alexandria, Va., has been in Boston during the past week on a business and pleasure trip.

E. A. Cowan, of the Jewelers' building, who is traveling in the South, fortunately escaped injury, although a passenger on the "Davy Crockett" flyer that was wrecked recently between San Antonio and Houston, when the engineer and fireman of the train were killed.

The Montreal house of Smith, Patterson Co., the Summer St. jewelers, is to have new quarters early in the new year. A store and factory for the concern are under construction on St. Antoine St., next to the factory and salesrooms of the Gorham branch in that city.

Joseph Alpert, 5 Endicott St., is reported as missing, and several dealers are regretting the amount of credit which they extended to the young man. It is said that one dealer in the vicinity of Alpert's store trusted him to the extent of upward of $5,000 in diamond goods, and that several of the members of the trade in the Jewelers' building and other sections of the jewelery district suffer by his operations. An attachment has been placed upon his effects, but they are of small value.

Charles W. Johonnot, who had been for 19 years the head salesman and watchman for the late Charles W. Beals, has purchased from the administratrix the business which was established at 11 Milk St. upward of 30 years ago by Mr. Beals. It is a unique establishment in the trade, having a specialty of odd pieces of jewelry, and antique gems and curios, and Mr. Johonnot had been for years the expert buyer for Mr. Beals in this line, so that it seems especially fitting that he should succeed to the business with which he has been so long identified.

The thieves who recently broke into the store of Thomas W. Swan, Franklin, N. Y., were captured recently. The man arrested was Arthur Taber, who implicated two others. The accused are all boys of more than 16 years of age. The stolen property has been recovered.

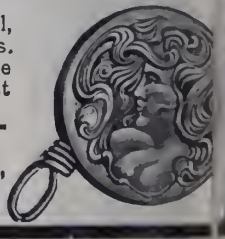



## It's the Little Things that count.

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# The Automatic Eye-Glass Holder

Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request Send for catalogue.



Est. 1832. **Ketcham & McDougall,** Manufacturers,
37-39 MAIDEN LANE, NEW YORK.
Also Makers of the Leading Line of Thimbles.



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**27 Eldridge St., New York,**

**Bargains from Auction Sales Daily.**

Wholesale Dealer and Jobber in
**Jewelry, Watches, Silverware, Clocks, Bronzes and Novelties**
of every description.
**Jewelers' Fixtures, Machinery, Trays and Boxes especially.**
Also pays high cash prices for entire jobs, stocks, stores of Jewelry, Fixtures, Jewelers' Tools, Machinery, &c.

## National Law Popular.

### elers in All Sections Favor Measure gainst False Marking of Gold and Silver.

HE CIRCULAR-WEEKLY'S bill to forbid rstate commerce in gold and silver im- perly marked, not only has met with or by the trade and public, but already ears to be strongly backed by the press various sections. Within the past few ks, among other papers, the Trenton J.) *Gazette* and the Jersey City *News* contained stories of nearly two col- ns in length, giving the substance of the the history of the movement which led o its being drafted, and favorable com- nt as to the general scope and purpose he measure.

HILADELPHIA, Pa., Sept. 20.—THE CIRCU- -WEEKLY'S bill meets with general ap- val in this city among the leading mem- of the trade:

derick Thomas, of J. E. Caldwell & Co.: h national legislation regulating the marking old and silver is certain to advance the inter- of jewelers of this country."

m. H. Thompson, Jr.: "I am in favor of the but although the traffic in spuriously marked and silver should be prevented, I am at a to know how any law, no matter how well ted, would prevent the conditions all retail lers have had to face in the past. A national would certainly be of more avail than State , but I doubt that it would be lasting in its ts."

seph B. Bechtel, of J. B. Bechtel & Co.: "This appeals to me very strongly. There is too h of this done even in our own city, but it ld especially apply to the manufacturers of east, not only importers, but those who deal in estic goods exclusively as well. It seems to hat such an act has long been demanded. We had to contend with the results following unfair and dishonest marking of gold and silver a long time."

Franklin Davison, of J. K. Davison's Sons: s law should have been passed years ago. have always been cordially in favor of the nal regulation of the marking of gold and r, as I am sure all other legitimate jewelers been. Anything that will insure a standard be welcomed."

Warner Hutchins: "I contend a law like this racticable and very necessary. I have always d it. It is certain a national law will be re- ted infinitely more than a State or city law. rs ago I advocated such an act. The trade de- ds some such protection as is accorded jew- s in France, Germany and other European ntries. I am heartily in favor of THE CIRCU- LAR-WEEKLY'S bill, and I am sure it will have and deserves to have the support of the entire trade. It should not only be passed but enforced rigidly."

D. V. Brown: "It's a good bill. It is a safe- guard to all classes of the trade and to the con- sumer as well. I should like to see it enacted into a law."

LANCASTER, Pa. Sept. 20.—In addition to the comments of local jewelers, already published, the following opinions have been expressed on THE CIRCULAR-WEEKLY bill:

W. W. Appel: "Such a law has long been needed. It would drive out the rascals in the trade. Jew- elers are compelled to rely on the honesty of manu- factures and are often fooled."

John J. Bowman, of Ezra F. Bowman's Sons: "We heartily endorse the bill, as it would prevent unscrupulous manufacturers stamping low grade goods as 14 karat gold. THE CIRCULAR-WEEKLY'S efforts to have such a bill passed are appreciated by the trade."

George R. Weber, of Louis Weber & Son: "Such a law would be highly beneficial to the trade, be- cause it would shut out spurious goods. Dealers and their customers would alike be protected."

CINCINNATI, O., Sept. 20.—Jewelers in this city are greatly in favor of the proposed stamping legislation and heartily endorse THE CIRCULAR-WEEKLY'S bill as a move in the right direction. Among the many opin- ions expressed were the following:

The Frank Herschede Co.: "Certainly we are very much in favor of having a national law for the honest stamping of all gold and silver goods."

Albert Bros.: "We endorse most firmly the ac- tion THE CIRCULAR-WEEKLY is taking regarding the stamping act. It is something the jewelers have wanted a long time."

J. K. Bingaman, of Bingaman & Co.: "I heartily co-operate with THE CIRCULAR-WEEKLY in the efforts to have passed this Fall in Congress the bill regarding the marking of all silver and gold jewelry according to the actual quality of goods."

Gebhardt Bros.: "We have always upheld this idea with our work and have in the past positively refused to stamp goods (namely jewelry) other than quality, even when so ordered, and know that if such a law were passed it would be a positive benefit to all honest and reputable houses."

The Dorst Co.: "We believe the efforts of THE CIRCULAR-WEEKLY to have a national stamping act passed a move in the right direction, which will have the support of all reputable manufacturers."

The Clemens-Oskamp Co.: "We favor any act tending to defeat unlawful pracitices of unre- liable manufacturers. Goods should be stamped according to their fineness and this stamp should mean what it says."

Jos. Noterman & Co.: "We are heartily in favor of any law to prohibit manufacturers from stamp- ing gold and silver goods in a way to indicate another than their quality. It would be a great protection to honest jewelers and public as well."




The W. J. Feeley Company

Ecclesiastical Art Metal Workers in Gold, Silver and Brass, Medalists,

203 Eddy Street, PROVIDENCE, R. I.

The Rosary in Fine Jewels, in Pure Stone, Amethyst, Garnet, Topaz, Crystal, Tur- quoise, Mounted in 14 kt. rolled gold plate, **$10.00, $12.00, $14.00** each.
Solid gold, **$35.00, $50.00** each.

**In imitation stone, All colors.**
**Clear cut, Low prices.**

*Our new Catalogue now ready for distribution. Mailed on request.*

RELIANCE BRAND

**Best** 

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*Balance Staffs and C. & F. Jewels are American Made and Guaranteed to Fit.*



No. 168. Balance Staffs Hardened, Tempered and Polished...$1.00 per doz.
" 169. Balance Staffs Hardened and Tempered Gray Finish.. .60 " "



" 170. C. & F. Jewels in Polished Settings, Ruby and Sap- phire ..... 1.00 " "
" 171. C. & F. Jewels in Turned Settings, Garnet..... .50 " "
*Mail orders promptly filled.*

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**Importers and Jobbers of Watches, Clocks, Jewelry, Etc. Watchmakers' Tools, Materials, Jewelers' Supplies and Optical Goods.**
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38 CHRYSTIE ST. }

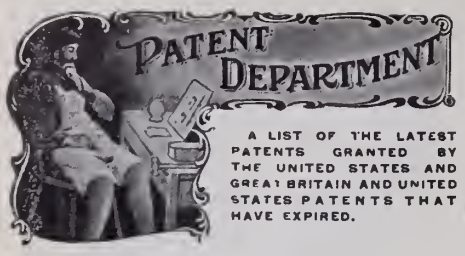
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Factory, 10 Gold St. Telephone, 3518 John. NEW YORK.

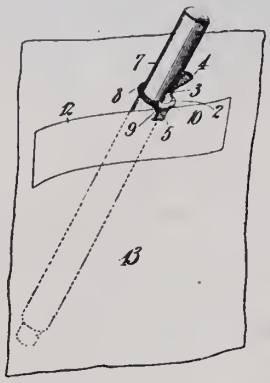



## UNITED STATES PATENTS.

ISSUE OF SEPT. 12, 1905

**799,038.** FOUNTAIN-PEN AND PENCIL HOLDER. William F. Duryea, Brooklyn, N. Y. Filed March 16, 1904. Serial No. 198,497.

A device for detachably securing to wearing-apparel, a fountain-pen, a pencil, or like article.



the same consisting in the combination of a clasp, a spiral or coiled spring attached to said clasp and adapted to pass around said article to hold the clasp in position thereon, and a reinforce rod or wire extending loosely through the interior of said coiled spring and being substantially unattached or free to permit practically unrestricted expansion and contraction of said spring.

**799,056.** EAR-RING. Mathias Huber and Charles Huber, Chicago. Filed Oct. 24, 1904. Serial No. 229,772.

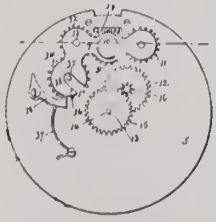
An ear-ring comprising a looped wire having its



two ends projecting in the same direction, one end adapted to pass through a hole in the ear and projecting a considerable distance beyond the other and provided with a screw-thread, a flat clamping-piece pivotally connected to the short end of the loop and provided with an elongated opening through which the long end of the loop passes and a nut on the screw-threaded end of the loop adapted to engage said clamping-piece so as to force it against the ear, the elongated opening permitting adjustment of the clamping-device along the threaded portion to provide adjustment for different-sized ears.

**799,087.** STEM-WINDING AND STEM-SETTING WATCH. William E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed Dec. 6, 1904. Serial No. 235,725.

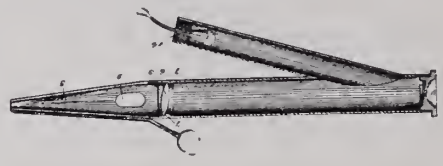
In a stem-winding and stem-setting watch, the



combination with a movement-plate thereof, of a spring-barrel, an oscillating winding and setting yoke, a longitudinally-movable winding and setting stem and a setting-lever connected at one end with the said yoke for swinging the same, operated at a point between its ends by the said stem and having its opposite end furnished with a pivot entering the said movement-plate between which and the spring-barrel the pivot end of the yoke is held against displacement.

**799,114.** SPECULUM. Crispus D. Tracey, Little Rock, Ark., assignor of two-thirds to Margaret Barnhart, Dunkirk, Ind. Filed April 27, 1905. Serial No. 257,709.

A speculum embodying in its construction a main



tube and a diaphragm-mirror and double-convex lens arranged therein and disposed at an angle to the long diameter thereof, and means for supplying light to the mirror.

**799,133.** BRACELET. Henry R. Baker, North Attleboro, Mass., assignor to the R. F. Simmons Co. Filed May 23, 1905. Serial No. 261,771.

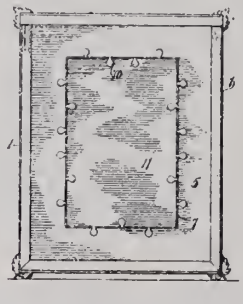
A bracelet comprising a plurality of wings hinged together, the hinge consisting of an inter-



gaging tongue and lugs within the end of one wing, and a pivot-pin traversing the tongue and lugs and terminating within said wing.

**799,291.** PICTURE-FRAME. Joseph Babst, Hoboken, N. J., assignor to William Schimper & Co., Hoboken, N. J. Filed May 19, 1905. Serial No. 261,096.

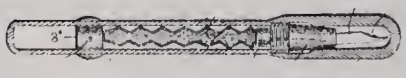
A frame comprising a single strip of metal bent to form a front and sides extended rearwardly



therefrom intermediate the inner and outer edges of the front, the said sides being provided with locking lugs or ears along their rear edges.

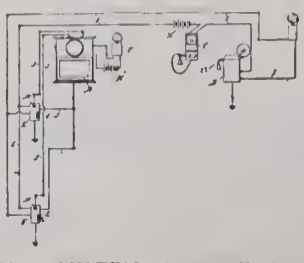
**799,297.** FOUNTAIN-PEN. Joseph F. Betzler, Akron, O. Filed April 3, 1905. Serial No. 253,619.

In a fountain-pen, the combination of a barrel, a corrugated, longitudinally-collapsible filling-tube,



said barrel and tube permanently assembled, a nozzle for a pen-nib and feeding means, and an operating device for the filling-tube embracing and movable on the barrel and connected with the collapsible tube for contracting and expanding the same longitudinally.

**799,422.** WATCHMAN'S RECORDING AND

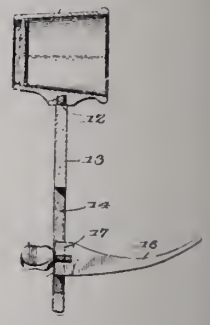


ALARM SYSTEM. Albert E. Waggoner, Grand Rapids, Mich. Filed July 13, 19[0]5. Serial No. 165,221.

The combination of a watchman's clock havi[ng] means for recording various times, a ticker havi[ng] means for recording marks to indicate the va[rious] ous stations, a series of stations, separate mea[ns] for operating the clock and ticker located at ea[ch] station, and means at each station for simultaneously operating said means.

**799,444.** EYEGLASS AND EYEGLASS HOLDER. Henry F. Brown, Bethlehe[m] Pa. Filed Nov. 15, 1904. Serial No. 232,8[...]

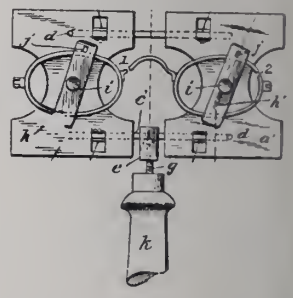
An eyeglass-holder comprising a lens-support[ing] frame, a vertical standard carried by the fra[me]



and provided with a longitudinal slot, a vertica[l] adjustable mouthpiece having a terminal s[tud] adapted to engage the walls of said slot and [de]fining oppositely-disposed shoulders for engagem[ent] with the adjacent face of the standard, and me[ans] for clamping said mouthpiece in adjusted positi[on]

**799,532.** SPECTACLE-SOLDERING CLA[MP]. William E. Fenstermacher, Beloit, K[an.] Filed Sept. 30, 1903. Serial No. 175,[...]

In a jeweler's soldering-clamp, a table consis[ting] of two plates, rods extending between the sa[id]



and frictional bearings for the rods whereby [the] plates may be brought and held nearer togethe[r] farther apart and a clamping-bar on each plate.

**799,576.** EYEGLASS-HOLDER. Andrew Robbins, Rohbinsdale, Minn. Filed May [...] 1904. Serial No. 208,651.

The combination, in an eyeglass-holder, of a [...] clamp consisting of two parts hinged together [...]



the center and adapted to fit and rest upon the p[...] and the sides of the bridge of the nose of [...] wearer, and a spring secured above the hing[e] of said clamp and extending over and engaging [...] part of the clamp.

**799,612.** ATTACHMENT FOR SPOONS, FORKS, AND THE LIKE. James Moore, Greathend, Kans. Filed Aug [...] 1904. Serial No. 221,828.

As a new article of manufacture, an attach[ment]



for spoons, forks or the like consisting of a piece of wire bent so as to form a spring

dted to be slipped upon the shank of the spoon rk from the side, said wire so bent that each g of the clip will be composed of two strands, end of the wire bent so as to normally pro- into the clip between and beyond the inner of the same to form a spring for holding the hment upon the shank, the other end of the extending outward from the clip portion, then upon itself to form a loop adapted to stand at angles to the shank of the spoon or fork, extend rearwardly therefrom.

## DESIGNS.

36. BADGE. Richard O. Bolt, St. Louis, Mo. Filed July 17, 1905. Serial No. 270,-



143. Term of patent 7 years.

37. BADGE. George H. Baker, Brooklyn, N. Y. Filed Dec. 5, 1904. Serial No. 235,-



637. Term of patent 7 years.

38. BADGE OR SIMILAR ARTICLE. Willis Percy Carruthers, Oberlin, O.



Filed Aug. 8, 1905. Serial No. 273,306. Term of patent 7 years.

39. BADGE OR PENDANT. William D. Murray, Plainfield, and Frederick B. Schenck, Englewood, N. J., assignors to the



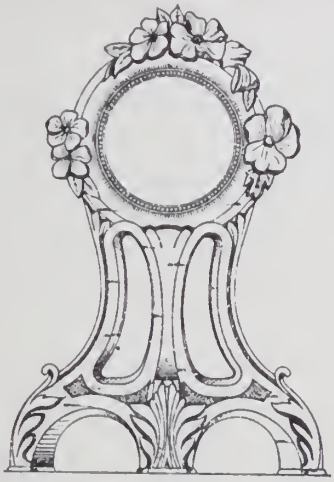
International Committee of Young Men's Christian Associations, New York. Filed July 3, 1905. Serial No. 268,288. Term of patent 14 years.

40. CLOCK-FRAME. Stanley M. Lawson,



Cincinnati, O. Filed March 20, 1905. Serial No. 251,152. Term of patent 3½ years.

41. CLOCK-FRAME. Stanley M. Lawson, Cincinnati, O. Filed March 24, 1905. Se-



rial No. 251,891. Term of patent 3½ years.

47. HANDLE FOR SPOONS, FORKS, AND SIMILAR ARTICLES. Frederick Habensack, Sag Harbor, N. Y., assignor to



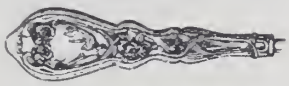
the Fahys Watch Case Co., New York. Filed Aug. 3, 1905. Serial No. 272,613. Term of patent 7 years.

48. BACK FOR BRUSHES OR SIMILAR ARTICLES. Theodore W. Foster, Provi-



dence, R. I. Filed July 27, 1905. Serial No. 271,552. Term of patent 7 years.

49. HANDLE FOR BUTTON-HOOKS OR SIMILAR ARTICLES. Theodore W. Fos-



ter, Providence, R. I. Filed July 27, 1905. Serial No. 271,554. Term of patent 7 years.

50. HAT-PIN. Saghatiel G. Mandalian, North Attleboro, Mass., assignor to Casper



& Mandalian. Filed June 12, 1905. Serial No. 264,960. Term of patent 7 years.

52. POCKET SAFETY-CLIP FOR FOUNTAIN-PENS AND PENCILS. Moses H.



Duryea, Hackensack, N. J. Filed April 19, 1905. Serial No. 256,495. Term of patent 3½ years.

(*Continued on page 88.*)



1. 1. Snap complete.


2. 2. Outside of Snap.


3. 3. Inside of Snap.

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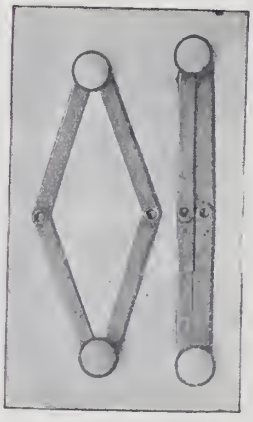
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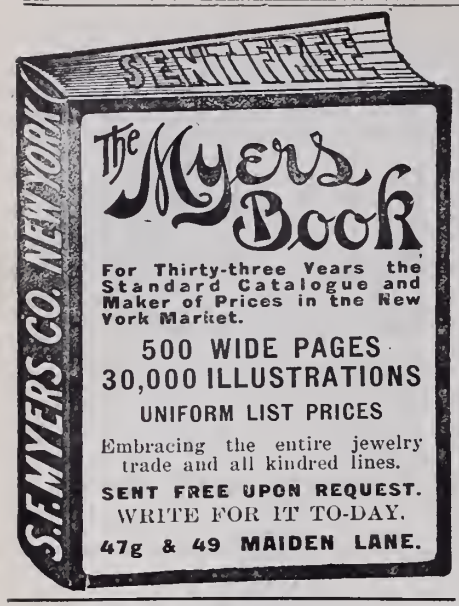
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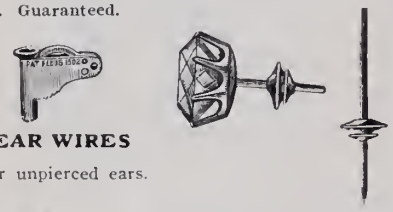
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## TRADE-MARKS.

PUBLISHED SEPT. 12, 1905.

[The following trade-marks have been adjudged entitled to registration under the act of Feb. 20, 1905, and are published by the Patent Office in compliance with Sec. 6, of said act, which provides: "Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Sec. 2, of this act. If no notice of opposition is filed within said time the Commissioner shall issue a certificate of registration therefor, as hereinafter provided for."]

SER. No. **1,114.** WATCHES. ELGIN NATIONAL WATCH CO., Elgin and Chicago, Ill. Filed April 11, 1905.

**ELGIN**

The word "ELGIN."

SER. No. **2,865.** WATCHES, WATCH CASES, AND WATCH-MOVEMENTS. E. HOWARD WATCH CO., Riverside, N. J., and Waltham, Mass. Filed April 24, 1905.

E. Howard & Co.

The letter, word, character and abbreviation, "E. HOWARD & CO."

SER. No. **3,907.** TABLE SILVERWARE. TOWLE MFG. CO., Newburyport, Mass. Filed May 1, 1905.



The representation of a lion rampant on the letter "T."

SER. No. **8,982.** FOUNTAIN-PENS OF THE SELF-FILLING TYPE. THE CONKLIN PEN CO., Toledo, O. Filed June 24, 1905.



The representation of a hand holding a fountain-pen in an ink-well, with a cuff and a portion of a coat-sleeve showing at the wrist.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued Sept.* 18, 1888.

**389,626.** ELECTRIC TIME-RECORDER. ALOYS WIRSCHING, Brooklyn, N. Y.

**389,663.** CANNON-PINION. H. E. MURDOCK, Waltham, Mass., assignor of one-half to S. A. Christie, same place.

**389,683.** DARNING-LAST. CHARLES AUSTIN, New York.

**389,710.** BUCKLE. W. A. MEYER, Milwaukee, Wis.

**389,778.** INTERCHANGEABLE INITIAL-RING. OTTO THIE and C. M. LEVY, New York.

**389,790.** COFFEE OR TEA POT. IRA BOUTELL, St. Louis, Mo.

**389,830.** EAR-WIRE. B. A. BALLOU, Providence, R. I.

**389,852.** CLOCK. E. M. and MARK MOULTON, Rochester, N. Y.; said Mark assignor to said E. M. Moulton.

**389,863.** BUTTON. C. L. UHRY, Newark, N. J.
*Designs issued Sept.* 15, 1891, *for* 14 *years.*

**21,038.** SPOON. A. F. JACKSON, Taunton, Mass.

**21,048.** EASEL. F. J. X. MILLER, Olympia, Wash.
*Designs issued Sept.* 20, 1888, *for* 7 *years.*

**29,353.** RING. MARTIN GEBHARDT, New York.

**29,355.** SPOON. W. A. BROWN, New York.

**29,356.** SPOON. CHARLES OSBORNE, New York, assignor to the Whiting Mfg. Co., same place.

**29,361.** INK-WELL. WILLIAM BOWMAN, Medicine Hat, Canada.

**29,362.** INK-WELL. GEORGE FRANCIS, Columbus, O.

**29,378.** PARING-KNIFE. M. E. HADDEN Savannah, N. Y.
*Designs issued March* 18, 1902, *for* 3½ *years*

**35,817.** CLOCK-CASE. L. V. ARONSON Newark, N. J.

**35,823.** BELT. O. A. LEHMAN, Hoboken, N. J.

**35,824.** BELT. O. A. LEHMAN, Hoboken, N.

## BRITISH PATENTS.

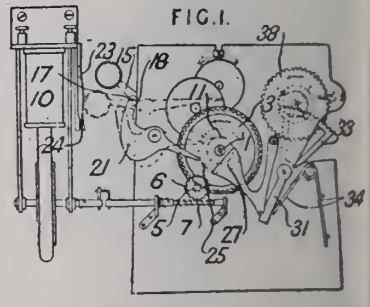
ISSUE OF SEPT. 6, 1905.

(ABRIDGMENTS OF SPECIFICATIONS, 1904, FROM *Illustrated Official Journal.*)

**10,818.** CLOCKS. G. D. BARILE, Varnato, Bie Italy. May 10.

*Winding-Mechanism.*—The movement being train with the arbor 1 of a toothed barrel 3 latter is turned, to wind up the mainspring weight, by means of an electromotor 10 and w

FIG. 1.




gear 6, 7. Normally, a heavy lever 15 is ported by a pivoted prop 18 which ends in a p engaging a notch in the lever, but, when a pi on a disk on the barrel arbor lifts the l slightly, the prop drops till a pin 21 on it st the frame-plate. The lever accordingly dr ps w the pin leaves it, and presses the electri con 23, 24 together to complete the circuit of the tromotor. The winding then proceeds till a 25 on the barrel has raised the prop and again into the engaged position.

*Striking-Mechanism.*—The striking-train 38 l driven by a spring 34 on a toothed sect r 33 tail 31, the latter is put by an arc-shaped 27 which is wiped by the pin 25 on the win wheel 3. In a modification, specially suita le turret clocks or other large clocks, the r the striking-train gears into the winding p and is in the same plane as the barrel movement.

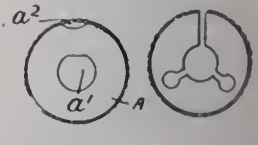
**10,856.** TABLE FORKS. C. B. OGG, Home Upper Warlingham, Surrey. May 11.

The outside prong is beveled so as to cut pastry, etc.

**10,931.** RESERVOIR PENS. A. F. COLE derminster. May 12.

Relates to a device for readily unscrewi nib-holding portion of a reservoir pen fro

FIG. 2. FIG 10.

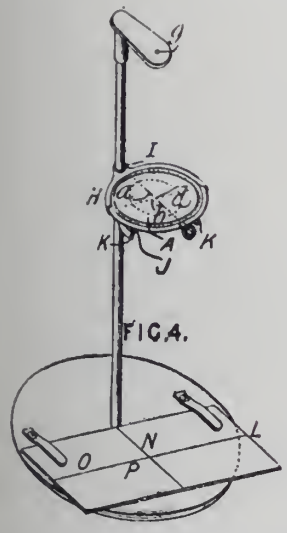



main portion. The collar A shown in Fig one or more internal facets $a^1$ which engage similar facets on the pen, thus enabling th

rtion to be unscrewed. The exterior edge of e collar is roughened, and, in order to more sily locate the facets $a^1$, similar facets are pro- ded at $a^2$ disposed in the same radial direction. odifications are described, in one of which the llar has an oval aperture for use with pens of oval-shaped section, and in another the collar adapted to a pen provided with a series of shal- w flutings, which also enable the pen to be ipped more easily in writing. The collar may also ve a quick-threaded screw formed on its internal ge so as to engage with a similar left-handed rew on the pen. Fig. 10 shows a form of collar apted to be closed to embrace a pen of any sec- on. The provisional specification states that the llar may be closed also by a cam arrangement, a per screw arrangement, and after the manner a closing chuck or closing pencil protector. also states that the pen and collar may be con- ructed in a "ratchet" fashion, so as to permit un- rewing only by the collar.

**1,069.** TESTING LENSES. H. H. Lake, Middlesex.—(F. Hamilton, Providence, R. I., U. S.) May 13.

Relates to apparatus for testing cylindrical and ismatic spectacle lenses. A transparent circular




sk A, with a graduated edge, is mounted to otate in a frame H carried by a standard I. This andard is fitted with a peep-hole *g* at the top, nd at the bottom with a white card ruled with ectangular lines N, O. The disk A is also marked ith rectangular lines *a*, *b*. Preparatory to testing cylinder, the card L and disk A are adjusted ntil, as seen from *g*, the lines N, O lie behind the nes *a*, *b*. The lens to be tested is then placed n the disk A, which is rotated until the lines N, ) and *a*, *b* again coincide. The inclination of the xis of the cylinder to the axis of shape can then e read off. Neutralizing-lenses may be placed in rames J, K. For testing prisms, the lines *a*, *b* re graduated in millimeters. The lens to be tested s placed on the disk A, and its spherical and cyl- indrical components neutralized. The displacement of the point *d* with respect to the point P, as seen from *g*, is a measure of the prismatic power, the rectangular components of which can be read off on the graduated lines *a*, *b*.

**11,216.** WEDDING-RINGS. F. Kammerer, Pforzheim, Baden, Germany. May 16.

Plated wedding-rings are formed by bending a disk of the plated metal into a cup. A small perforation is made in the center of the bottom and the inner wall is formed as shown in Fig. 4. The inner wall may also be made as high or higher than the outer wall. The higher edge is then bent down as shown in Fig. 5, or the two edges are bent together and soldered.

*Complete specifications accepted Aug. 30, 1905.*

1904.

**23,236.** THIMBLE. Griffith.

1905.

**11,887.** NECKTIE-HOLDER. Woodyatt.

**12,395.** CANDLESTICK. Binns.

*Applications filed Aug. 21 to Aug. 26, 1905.*

**16,884.** COLLAR-RETAINER. Fernand Salmon, 48 Lillie Road, Fulham, London.

**16,914.** WATCH-WINDING INDICATOR. Fred McIntyre, Southampton Bldgs., Chancery Lane, London. Complete specification.

**16,959.** SAFETY CLIP FOR BROOCHES. Sam Mendel, 55 Market St., Manchester.

**17,066.** COLLAR-RETAINER. Fernand Salmon, 48 Lillie Road, Fulham, London.

**17,077.** TIME-RECORDER. Peter MacMaster, Southampton Bldgs., Chancery Lane, London.

**17,117.** CRUET AND CRUET-STAND. C. A. Schierwater, 10 St. George's Crescent, Liverpool.

**17,203.** FOUNTAIN-PEN. F. C. Edgar, 29 Sydenham Road, Cotham, Bristol. Complete specification.

**17,271.** STUD. John Williams, 48 Corporation St., Birmingham.

### Elias N. Chiz, Worcester, Mass., Files a Voluntary Petition in Bankruptcy.

Worcester, Mass., Sept. 21.—Elias N. Chiz, an Armenian manufacturer of men's suspenders, who also did a large business in jewelry, filed, last week, a voluntary petition in bankruptcy.

An attachment on his stock was recently placed by a cousin, and this was supposed to be a friendly proceeding. Directly afterward another creditor placed an attachment on a $400 claim. Then followed the bankruptcy proceedings.

It is reported that a considerable quantity of the jewelry has been sold in New York.

Leon C. Skinner, with J. A. Schrott, Herkimer, N. Y., and Miss L. M. Walrath were recently united in marriage.





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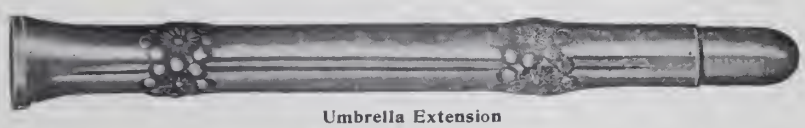
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# WALTHAM WATCHES—"TIMING THE TIME-BALL"



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THE HOROLOGICAL REVIEW

## ore About Escapements of Clocks and Watches.

ranslated for The Jewelers' Circular-Weekly from the *Almanach de l'Horlogerie.*)

Part II.*

*(Continued from issue of Sept. 20.)*

AS in the recoil escapement, dead-beat escapements have been attempted with o wheels. Fig. 14 exhibits one, of whose ventor we have no knowledge. The two heels R, R, fixed on the same arbor, carry

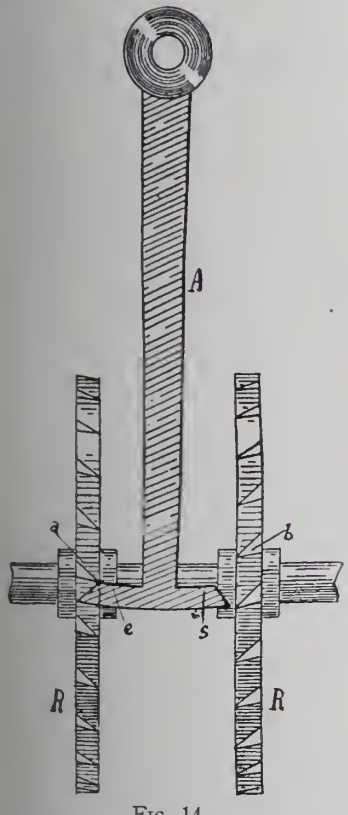



Fig. 14.

iangular teeth, working alternately the ver A, which has the form of a reversed , and which moves between them; the orking of the escapement thus arranged is ill the same. In the illustration the tooth of the left wheel is commencing to slide er the corresponding inclined plane. Th

*Part I. was concluded June 29, 1904.

lever, pressed back toward the right, will be ready to receive on the other side on its locking face *s*, the following tooth *b*, of the right wheel.

Another arrangement of the kind, but in which the wheel turns on two different ar-

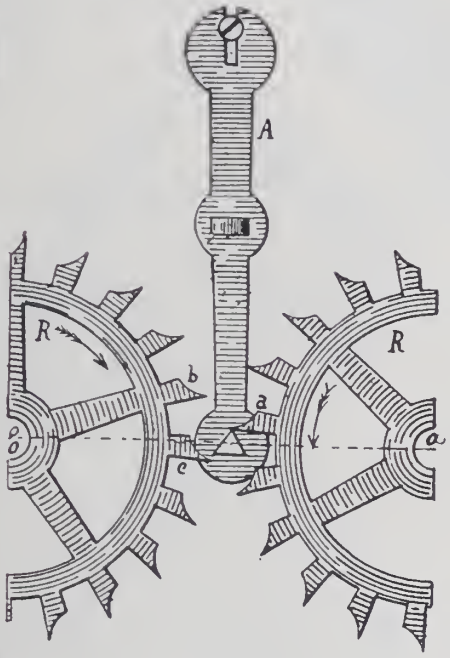



Fig. 15.

bors, is seen in Fig. 15. This contrivance recalls that of a recoil escapement we have previously shown. It is due to the horologist Brocot, the inventor of a well-known escapement, of which we shall speak further on. The escapement piece is also formed of a single arm, which carries at its lower extremity a triangular pin, of which two sides serve as lifting planes. This arm is adjusted on its arbor in such a way that it is possible to cause it to ascend or descend without changing its pivoting point.

If the arm is brought down so that the top of the pin, where the lockings are effected, is at the height of the line *o, o*, joining the centers of the wheels, there will be no recoil. The pin being higher, as seen in the drawing, it can be seen that the wheels will undergo a recoil movement during the supplementary arc. The construction was invented for the purpose of giving at will a certain recoil that might correct deviations in the rate.

This escapement made its appearance at the Paris Exposition of 1839, and Saunier tells us that, being adjusted without recoil, it caused a deviation of 17 seconds in 24 hours, whilst, with a certain recoil indicated by experience, the deviation was only 1 or 1½ seconds, and that the oscillations of the pendulum were more extended.

In Figs. 16, 17 and 18 are three escapements invented by Thiout, the renowned French horologist, and author of a treatise on horology published in 1741.

The first of these escapements (Fig. 16)

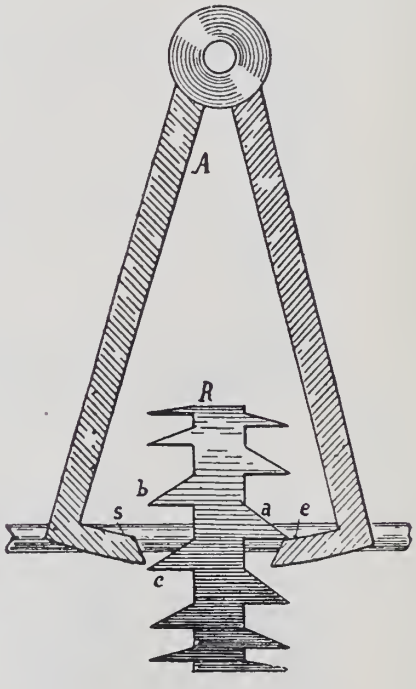



Fig. 16.

is composed of a wheel having a double teeth-range and a lever working edgewise with this wheel. In examining the form of the lever, the arrangement on the inclined planes, the mode of action of the wheel, which works in the same direction on the two pallets, one cannot help noticing a similarity to the pin escapement, which

was invented about the same period, and of which we shall speak later.

The working of this mechanism is effected in the same manner as in the Graham escapement, except that the action of the

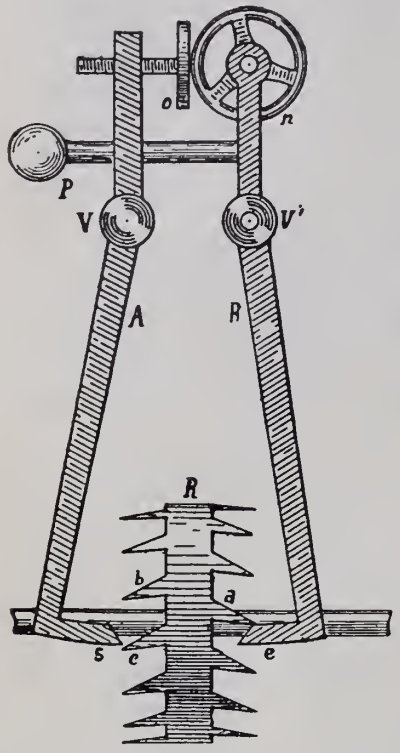



Fig. 17.

wheel on the pivots of the lever takes place in the same direction. But this advantage is annulled by the considerable friction produced on the lockings.

Thiout has complicated the escapement

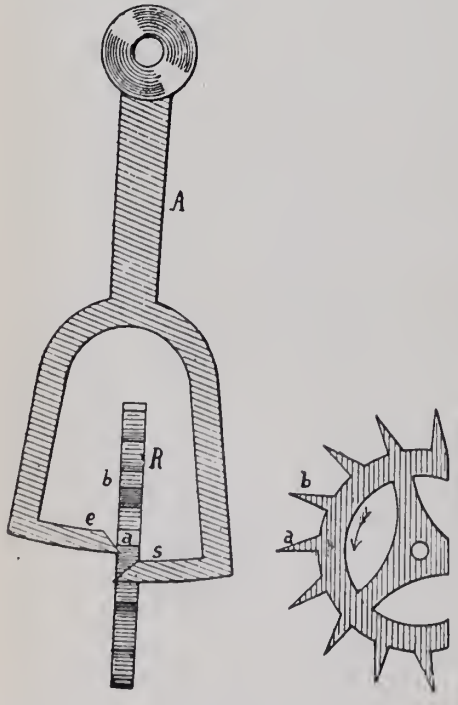



Fig. 18.

by giving it two pallets, each pivoting on a different arbor (Fig. 17). This construction resembles that of a recoil escapement we have previously described, and its author designed it especially for large clocks. The fork is fixed on the arbor V of the pallet A, and the pallet B follows all the movements of the first by means of the counterweight P, which serves to maintain the friction roller *n*, constantly pressed against the roller *o*. The adjustment of the escapement is accomplished by means of the screw on which this roller is adjusted. The establishment of the two arms of the lever on two different pivoting points causes a complication without advantage.

All escapements, recoil or dead-beat, constructed on this principle, have been soon abandoned. Such was the case with this one, and Thiout was the first to recognize that the mechanism, like the preceding, was not satisfactory. He himself states that preference should be given to that represented in Fig. 18. This is certainly preferable, for the lockings are secured under better conditions. In order that the working should be more readily understood, we have given on the right a front view of the wheel. The tooth *a* is about to operate the lift on the inclined plane of the left, and fall on the locking *s* to give the impulse in the opposite direction. It will then be the turn of the tooth *b* to effect its purpose after being locked at *e*.

We now come to the Brocot escapement

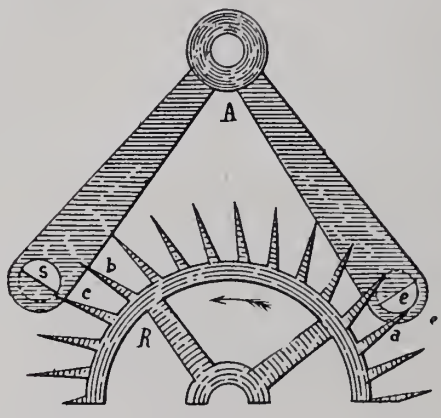



Fig. 19.

illustrated in Fig. 19. Here the pallets consist of two semi-cylindrical pins, on the rounded part of which the pointed teeth of the wheel make their lockings, and then slide off to produce the impulse. The lifting faces are formed on each side by the rounded form of the pins or rollers. As seen, the tooth *a* is locked against the pin *c*, its point will slide on the rounded part, thus pressing back the lever. The tooth *b* will then come into locking against the roller *s*.

*(To be continued.)*

---

Hale & Co., Bluffton, Ind., have dissolved, and the business will be continued by E. B. Edmunds.

In Pittsburg, Pa., is a clock repairing establishment bearing the unique title "Clock Hospital." Among the timepieces which are received are some of great historic interest.

Frederick J. Eygabroat, president of the Eygabroat-Ryan Co., Lawrenceville, N. Y., died recently at his home at that place, of typhoid fever, aged 30 years. Mr. Eygabroat for several years had been connected with J. Hoare & Co., Corning, N. Y. He is survived by a widow.

## Clocks and Their Striking Chimes

AMONG the numerous varieties clocks are tower clocks, hall cloc mantel clocks, iron clocks, brass clocks a wooden clocks. Wooden clocks were fi made in the Black Forest in the 17th ce tury, about the year 1660, where their ma ufacture continued under the difficulties war and alternating peace for about t centuries. In the year 1730 the first cuck clock was made; in 1750 the first tow clock was finished, made entirely of b wood; in 1768, glass bells for striking clo were introduced, which circumstance led the making of chime clocks.

In the first half of the 19th century Bla Forest clocks were peddled throughout G many by the identical makers of the Within a few years of the memory of liv individuals Eli Terry began the manuf ture of wooden clocks with a saw, a c pass, a drillstock and a jackknife in the w and rocky hills of Connecticut, where made the wheels of apple tree wood, plates of oak wood and the shafts and p ions of snake wood; the pivot holes w bushed with ivory and box wood, wh bushes needed hardly any oil. In the y 1810 he sold his factory to Seth Thon and Silas Hoadley, two of his leading wo men. What a change within a century!

Tower clocks are placed in elevated tions, such as public buildings and chu steeples. Some have several dials. Most them strike the hours and some of th the quarter hours. Well endowed chur supplement these clocks with carillons playing on diatonic bells, rendering tune of familiar hymns and chimes while more liberally fitted up churches have clo which play compositions of the old co posers. These carillons consist of from to 40 bells, which are stationary and played on by a clavercine, a sort of p keyboard, fashioned somewhat like a pi The player strikes the keyboard wit gloved fist and by a mechanical contriva the hammer falls on the rim of the bell at once is lifted away.

Another instrument is used when carillon does not consist of more than bells. It is contrived on the principle the well-known musical box. A large n ber of wooden or metallic pegs are fixe a revolving drum, where they are faste When made of metal they are fastened the inside of the drum by means of n This revolving drum contains number holes for shifting the pegs for adaptin to play new tunes. This device is a matic and, although the resulting tones not as clear as when struck by hand, possible to arrange more difficult music it.

The carillon reached its highest deve ment in the 18th century, in Belgium, u the famous Mathias Van den Gheyn, w music, after his death, could not be rende by any of his successors. In Europe, clavercine method with the striking p is now perfected by electricity, and an or performer may play any part of suit music.

During the early part of the last cen and later it was the custom of Eng watch and clock makers to make ind vually long case-weight and pendulum c which collectively came into use all

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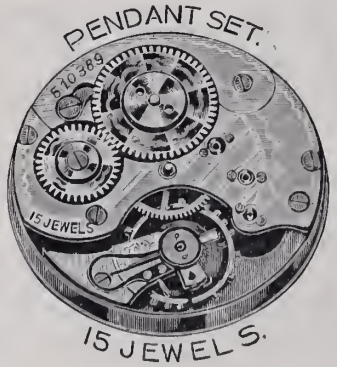
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England. These clocks had second pendulums and struck the hour. On account o their unwieldy size they did not find places in any other part of the dwelling than the halls, from where the striking of the hours could be heard all over the house. These clocks were justly called "hall clocks."

These clocks were substantially made kept good time, and soon attained the reputation of being reliable and indestructible Similar and equally excellent clocks were soon made in Holland, Belgium and other places bordering on the North Sea and the Baltic. The striking of some of these clocks was so loud and harsh on their unmusical bells that an attachment was made to them with a hand pointing to a small dial, engraved *"strike"* and *"silent,"* which enabled the owner to stop the striking during the night time and, by pulling a string cause the clock to repeat the hours at any time.

For public places and stations these clocks were made to strike the quarters on ding dong bells, which soon developed a musical improvement and caused an attachment of eight bells to be made, on which chimes were played, of which the Cambridge chime became the favorite. This led also to the playing of chimes in churches and in tower clocks. Among these was the great clock of Westminster. These Cambridge chimes were founded on a phrase of the opening symphony of Handel's air, "I know that my Redeemer liveth," and were arranged by Dr. Crulch for the clock of Great Mary at Cambridge, in 1793.

The playing of the chimes on cast bells of copper and tin soon failed to satisfy musical critics, as these bells at times showed not only a grating sound, but also changed their pitch on account of molecular disturbance. Owing to the latter defect they had to be retuned. This can be done either by turning away the edge of the bell, which will raise the pitch, or by turning away from the back of the basin, which will lower the tone. The competition of dealers in chiming house clocks soon caused the use of composition bells to be superseded by the adoption of the sweeter toned cathedral gongs, which had been in use for some time, but the properties of which were little understood.

The cathedral gongs were henceforth of very fine steel, bent in a volute curve, the blade of which had to be tapering, having its thin end at the point of attachment and the thick part at the free end. The tap of this gong had to be continuous and without the slightest interruption if a melodious tone was desired, free from any jarring noise. These gongs did not have to be hardened, but needed careful tempering after blueing, which latter operation was performed by radiation on glowing peat or turf, which retained embers for a long number of hours, *i. e.*, from night till morning. The gradual cooling of a gong on the turf would accomplish the tempering most admirably and produce resonance.

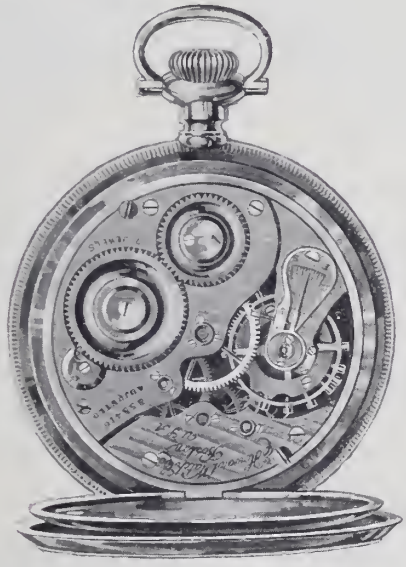
Gongs were generally fitted on a solid piece of brass, resting on a slender rod the foot of which was attached to a sounding board. Here we have a worse state of affairs in interfering with the continuous correct pitch than with the cast bells. Consequently another improvement in the strik

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16 size. 17 ruby and sapphire jewels (gold settings); adjusted to 3 positions and temperature; breguet hairspring; micrometric regulator; gold center wheel; double roller; steel escape wheel; sapphire pallet stones; all steel parts highly finished; extra fine, hand-made, double-sunk dial; **timed in case.**

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ing of these chime clocks, the introductio of the tubular bells, was most welcome These consisted of long brass cylindrica tubes, which had their respective tones, ac cording to length, diameter and thickness It is asserted by some that the idea o these tubular bells was suggested by a mu sical toy, which was constructed of sma brass tubes, played on by children by leather covered hammer. However this ma be, a patent was secured, which was fo lowed by a number of others, coverin claims for improvements.

This competition accentuated the mer of the tubular bells, which must be sai to possess charming sweet and resona tones, excelling all previous efforts in th direction. The fitting up of chiming ha clocks with these bells is novel and jew elers were recently afforded an opportun of clearly seeing how this was done in a exhibit made by a firm of New York clo importers (Harris & Harrington), who fi ted up a sample movement for exhi tic at their place of business, where they al showed how an old clock may be adapt for these new bells. H. R

### An Old Neuchatel Watch.

IN a recent report Ch. Huguenin, D rector of the Horological Section of t Technikum of Locle, Switzerland, furnish the following interesting data regarding antique timepiece, which we in turn trar late from the *Revcu Internationale d'Ho logerie:*

The products of the early Neucha watchmakers are exceedingly rare, hen the acquisition of a watch from that per may be considered a stroke of good fo tune. The Horological Museum at Lo is the lucky recipient through the ge erosity of one of its patrons, Fr Henchoz, of a watch bearing the name D. Jean Richard and embodying cert features which claim our special attenti

The watch in question is enclosed in thick case, which shall be described lat Only the movement has been reproduc It has been photographed in such a way th the most interesting details are visible a the photographs show the actual size of t original. It has been very interesting compare this piece with another wat made by Daniel Jean Richard, which h been in the possession of the L'Hardy f bois family at Colombier since the co mencement of the 18th century, at wh time it was presented to Pastor De Bely the community of Locle. Jules Grossm the well-known authority of Locle, h studied the watch donated by F. Hencl very closely, and avers that he has nev seen such an old piece of workmanship, a it cannot be gainsaid that these crude d tails constitute one of the first attempts watchmaking made in Neuchatel

Passing along to a detailed study of t mechanism, let us say that the lower pla 44 millimeters in diameter, is fixed ecc trically by two screws on a larger plate, as to bring the staff of the center wheel the middle of the dial. It is a matter conjecture whether this awkward dispo tion is due to the inexperience of the mal or perhaps was the result of an alter transformation.

Four pillars fashioned by means of




R. 2197.

**Bascine.**

he relief work is carved out of massive backs; carved work extending over the center of the case; background of fine vermicelli.

**16 size Hunting.**

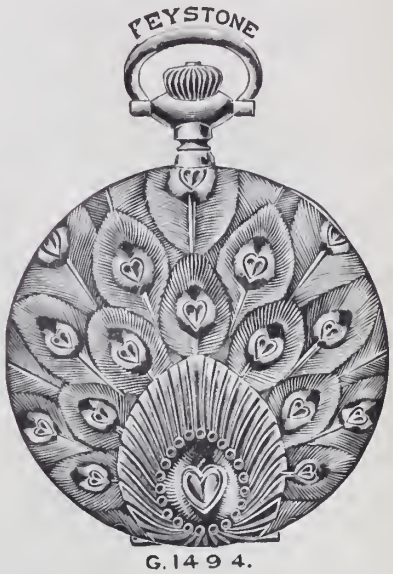



R. 2193.

**Bascine.**

The relief work is carved out of massive backs; background of fine vermicelli.

**16 size Hunting.**




G. 1494.

**Bascine.**

A new application of the Egyptian. A combination of carved and very rich engraving. Etruscan finish.

**16 size Hunting.**




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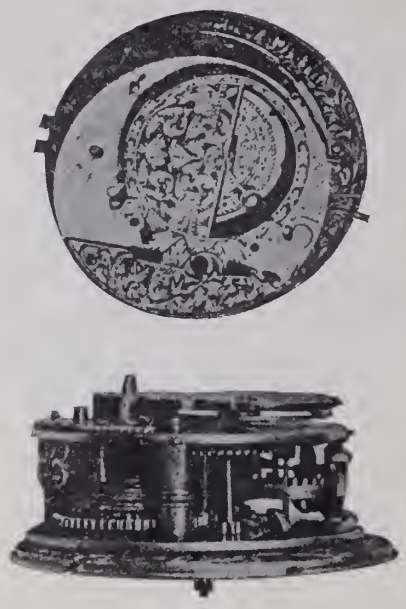
**New York.** **Chicago.** **Cincinnati.** **San Francisco.**

file separate the plates. One of them, however, has been replaced no doubt at a later date by a turned steady-pin, viz., the one seen in the upper figure.

The movement is composed of the barrel, the fusee, two wheels with their pinions and a verge escapement. The wheels are crossed by three arms in the shape of sage leaves, only the center one being plain. The handwork is readily recognized in the rounding off of the teeth in a very pronounced form of barleys. Several teeth have been replaced with solder. The execution of the pinions of eight and of six leaves is as rudimentary as that of the wheels.

Let us now examine the steel balance, which, though light, has a relatively large diameter (24 millimeters), and possesses only two arms. One of them is provided with a shoulder in which is fixed a bristle which at that time took the place of the balance spring. Before the invention of the latter, which by some is attributed to Huygens, in 1674, and by others to the Abbé Hautefenille, or Doctor Hooke, this very flexible material was made to oscillate between two stop-arms and to produce the back-and-forth motion of the balance. With such contrivances the regulation of a watch could not have been an easy task, and it may be observed that it had become necessary to increase the weight of the balance by means of solder.

So far as we know the rare watches of Daniel Jean Richard which have remained in Switzerland are provided with a balance spring, from which it may be concluded that



TWO EARLY NEUCHATEL WATCH MOVEMENTS.

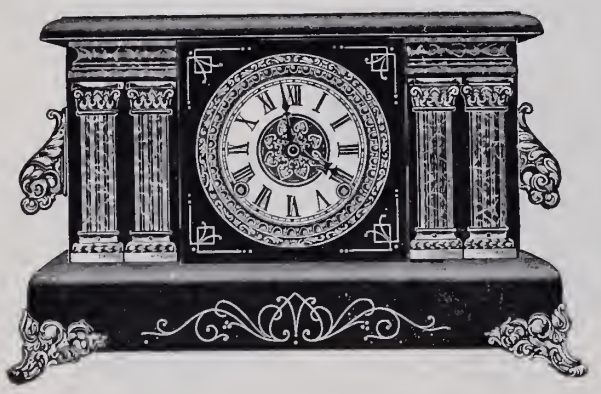
the one under discussion here is still older. The working of the teeth on the pallets of the verge is regulated by means of a brass screw which turns one of the escap pinions.

The transmission of force from the ba rel to the fusee is accomplished by mea of a gut-string, which primitive org watchmakers were soon forced to repla by the more durable and stronger ste chain, whose invention is ascribed to Gru a citizen of Geneva. In the main sprin which was doubtless replaced at vario times, appears the name "Alfred Jeanne Robert, 1870."

The barrel arbor carries a small whe moved by an endless screw by means which the spring is wound. The strain this accessory mechanism has split the pl from the edge to the center, gravely co promising the rate of the watch. This quired radical repairing. After havi drilled two holes, the watchmaker rivet down a strong steel clip, which holds t two parts securely in place.

The piece is furnished with the us stop-work found in fusee watches. T considerable height of the movement, mm., and consequently that of the tu have made it possible to adjust the c very simply on a polished stem f arbor. The maintaining spring is not m use of, but then the precision of these struments was not sufficient to warrant employment of such an organ.

The screws, springs and other small p have the same appearance as those f

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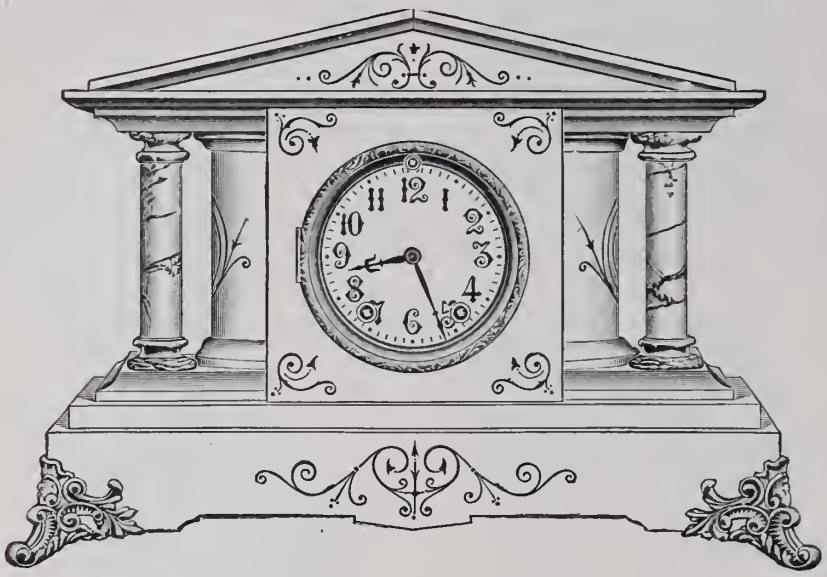
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**BLANCHE.**

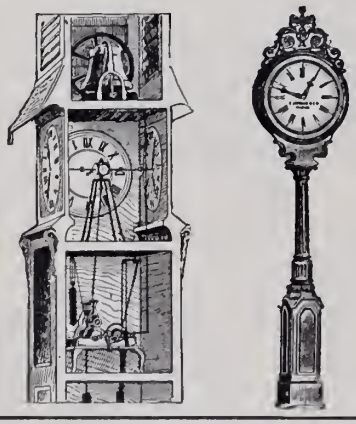


Wood Case, White Adamantine Finish, Adamantine Onyx Columns, Gold Plated Metal Feet and Ornaments. Case can be cleaned with a damp cloth without injury to the finish.
Height 11½ inches. 8 Day. Porcelain Dial.
Superior Movement. French Sash. Cathedral Bell.

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Daniel Jean Richard watch cited abo The bristle, of which we have alrea spoken, destined to regulate the wat passes through a semi-circular opening the cock. The widening of the balance a to which it is attached is plainly visible our illustration. The engraving of the pl with the numerals 1, 2, 3 and 4 in the ch acters of the period are also percepti through the aperture.

An indispensable organ, however, is sent, namely, the fork, designed to limit extent of the arcs of the balance. A de ration done by means of the graver acanthus leaves and birds, covers the up part of the cock; it is plain, while the pi is pierced.

Surrounded by an engraved m name Daniel Jean Richard appears on large plate in characters identical with th of the inscription D. J. R., 1729, of house which that able watchmaker oc pied in Locle (house of F. Henchoz-Hug nin, situated on the "Monts"). The up plate bears the name "Meyronne," wh may have been that of the owner of timepiece, although this is not certain.

The brass case, 58 mm. in diameter 34 mm. thick, with dust cap, is so worn t it is almost impossible to form an idea the decoration on it. Upon clo spection, however, one will come to conclusion that the outlines of a dragon be made out.

The joints, stem and bow are very cru ly made. Barring a cannon-pinion adju on the long arbor of the centre wheel th is nothing left of the motion work, or the hands and the dial. All the brass p are fire-gilt and have resisted the actio time relatively well.

Hence, after considering the difficul which had to be overcome by the builde this old watch, constructed without all ingenious means at the disposal of the m ern craftsman, without machines or e the necessary indication for making tools requisite for the difficult undertak we must pay due homage to the consti tor of this timepiece, who succeeded, des all the odds against him. Daniel J Richard became the father of an indu to which the Neuchatel mountains owe t r prosperity and rich development.

## Horological Notes.

AMONG many recent additions to the teresting collection in the Histor Society building in Canandaigua, N Y clock that once hung on the wall of the Phineas Bates tavern that was loc across Main St. from the Granger p there. It is of quaint design, and th probably a hundred years old ticks off time as merrily and accurately as whe told the hours at the popular hostelry T interesting clock has been in the posses of the McJannett family in that town s 1840.

An old reconstructed hall clock is ow by Henry Clapp, Monterey, Mass. Acc ing to a fashion that prevailed among cl tinkers, a notation was made on the ba of its dial under date of March 16, 1774 dicating that it was cleaned and repa then for the last time.

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**(Guaranteed 25 Years)**

The handsomest cases we've made for years are our new designs with raised gold ornamentation. The ornaments are in *solid gold*, rich in generous elaboration, captivating in their various colors. Some very finely set with diamonds. Every one so finished that they rival the beauty of solid gold cases. Illustrations of these cases in their actual colors may be seen in the colored inserts shown in the different catalogues now going out. Order early for Fall trade and the coming holidays.

**PHILADELPHIA WATCH CASE CO.,**
**Riverside, N. J.**



## SPECIAL RELATIONSHIP TO THE WATCH BUSINESS

THIS OFFICE holds a special relationship to the Watch Business, which is designed to be, and undoubtedly is, helpful alike to the manufacturer and to the Jewelry trade.

Though not engaged in the making of Watches, this house stands in such relations with all leading manufacturers as to be fully cognizant of all matters relating to supply. Though not a Jewelry establishment, this office is in intimate touch with the Trade and is alert and equipped for the prompt supply of the various requirements for watches.

"ALL LEADING AMERICAN WATCHES AND MOVEMENTS."

# J. W. FORSINGER,

CHICAGO
103 STATE ST.

NEW YORK
2 MAIDEN LANE.

# RETAIL JEWELERS ADVERTISING
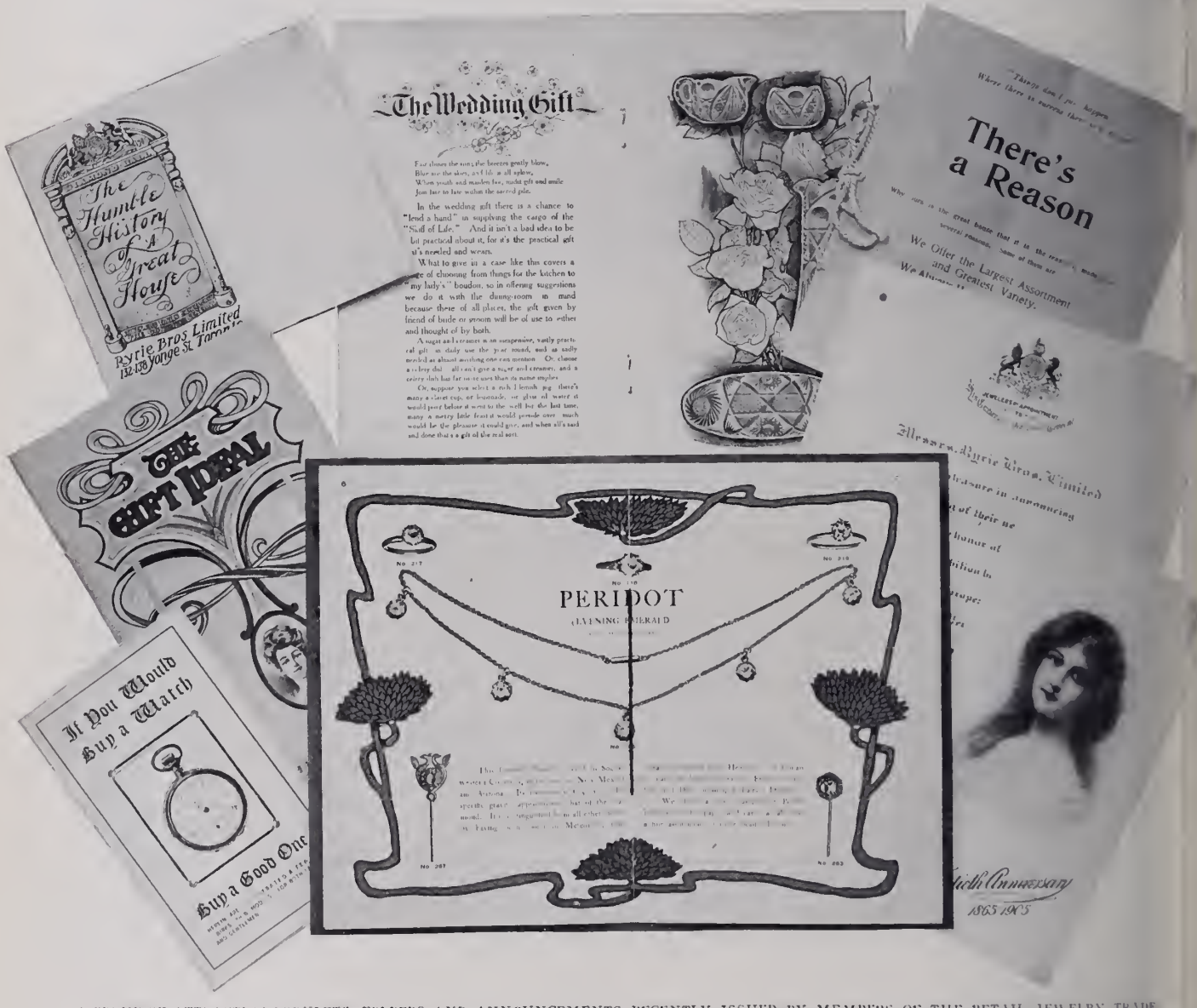
*The use of this department is open to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.*

BUSINESS literature of an up-to-date character, including examples of folders, booklets and engraved announcements, bearing the significant caption, "Each new temple nobler than the last."

Adjoining this on the right are two pages of THE CIRCULAR-WEEKLY. It contains ei pages, including the cover pages, and g crously illustrates attractive articles in sto "Things don't just happen. Where th is success there is a reason," is the ph sophical introduction to convincing reas given for the concern's success.

The stationery, of rather imperial dignified appearance, shown directly un this, is another of Ryrie Bros.' good thi The imperial design and lettering bene it are printed in gold and embossed. T is merely a formal announcement of opening of the concern's palatial new qu ters and an invitation to the purcha public to inspect the establishment

The girl with the raven locks and wis eyes adorns the front cover page of a bo let distributed by E. Keller & Sons,




A GROUP OF ATTRACTIVE BOOKLETS, FOLDERS AND ANNOUNCEMENTS RECENTLY ISSUED BY MEMBERS OF THE RETAIL JEWELRY TRADE

is illustrated on this page. "The Humble History of a Great House" is a booklet of six pages issued by Ryrie Bros., Ltd., Toronto, Ont., graphically describing the development of the business from its humble origin to its recent consolidation with Henry Birks & Sons, Montreal. Each store which the concern occupied at different stages of its growth is illustrated, the last illustration reproduced from an attractively designed 16-page booklet, "The Gift Ideal," whose title page is also illustrated. This booklet is being distributed to members of the trade by a large wholesale jeweler and cut glass manufacturer of New York.

"There's a Reason" is one of the Mermod, Jaccard & King Co.'s trade-pulling folders, which was briefly noted in a previous issue

Hamilton St., Allentown, Pa., on the sion of the 40th anniversary of the fi business career. This beautiful female h is reproduced in natural colors. The lo right-hand corner of the page contains s ply the words, "Fortieth Anniversary, 1905," printed in gold and embossed. first inside page gives a brief history of business, while the following pages c

## etail Advertising Department.

no advertising whatever, being used insively as memorandum and calendar es.

n the left of this are shown two pages n the 12-page booklet of the George Bell Denver, Colo. The cover pages are of own tint, relieved by a scarabaens de- in robin's-egg blue, set in a background golden rod, with a conventional black ler. The purpose of this booklet is to se interest in the symbolism of gems.

### The Judicious Use of Advertising Space.

THE promiscuous advertisements illustrated below, of different sizes and used in single column, double column and triple column space, are presented to the reader principally to show the various ways of utilizing advertising space, upon the proper use of which successful advertising depends.

Advertising space is most profitable to the advertiser when it is used continuously. When serial advertising is done the ads. should follow regularly, one after the other,

Given the right advertising medium, unsatisfactory returns are due to the injudicious use of the space of that medium, which means that either the advertising has been spasmodic (not continuous), or else the text has not impressed the reader, so that the latter's attention and subsequent interest may be arrested psychologically. This latter expression is intended to signify that wonderful mental process by which alone the reader becomes first interested and finally a buyer, and by means of which, moreover, powerful advertising (and to be powerful it must be continuous) makes men




A PROMISCUOUS COLLECTION OF ADVERTISEMENTS SHOWING HOW DIFFERENT JEWELERS ADVERTISE AT THE SAME SEASON OF THE YEAR.

e text is dignified in tone and the me- nical make-up is excellent. The borders ch embellish several pages are printed rather striking color combinations and Assyrian, Egyptian and *art nouveau* in *tif*. "If you would buy a watch, buy a d one," is the catch phrase of a unique page folder, 27/8x5 inches, illustrating the n model watches of Henry Birks & Sons, ntreal. The half tones showing several es of these watches are sharp and clean and the originals have been judiciously cted. The typographical arrangement is asing.

---

he man who does not believe in adver- ng nowadays is considered by thinking n as ridiculous as the modern atheist.

and should not be used at random or only at long intervals.

The text of an ad. should be weighed as carefully as that of a lawyer's brief. As a veteran advertiser once remarked, rather epigrammatically: "Any one may say anything in any old way, but every one cannot say everything in the right way at the right time." Consequently an effective ad. cannot be written without intelligence, knowledge of the article advertised, good judgment and a certain amount of literary ability.

Advertising space may be likened unto a field which, supposing the soil to be fertile, will yield a good or a bad crop, according to the way in which it is tilled and the care and attention bestowed upon it.

feel that they really know a product which they have never really seen. Briefly, it makes a reader intimate with an advertised product.

The first advertisement illustrated herewith, that of the C. Preusser Jewelry Co., Milwaukee, Wis., occupied a space of five inches, double column. That the space was used to advantage was subsequently demonstrated by the desirable returns. This concern recently used a series of advertisements similar in style and make-up to the one illustrated herewith.

"At your service" is the apt catch phrase of the advertisement of Frederick S. Ayres, Elmira, N. Y., who informs prospective tourists and vacationists that it would be well to have their clocks, watches and jewelry re-

## Retail Advertising Department.

paired by him before they go away.

As told in THE CIRCULAR-WEEKLY, Aug. 30, 1905, George T. Brodnax, Memphis, Tenn., has a novel mode of meeting department store competition, his advertising methods being quite as effective and up to date as theirs, at the same time evincing the dignity which should mark the jewelers' publicity. The Brodnax ad. shown on page 103 is well worth careful study for the above-mentioned reason. It was used in a space of nine inches, double column.

The B. H. Stief Jewelry Co., Nashville, Tenn., tells what may be purchased in the way of signet rings in a well-constructed advertisement of six inches, double column. The line border, although not original, is a serviceable one for newspaper advertising.

Albert Pfeifer & Bro., Little Rock, Ark., are extensive advertisers, and the six-inch, double-column ad. in the group is only one of their convincingly written announcements which appear in the local newspapers regularly.

The Mermod, Jaccard & King Jewelry Co., St. Louis, Mo., uses a large amount of newspaper space, and its ads. appear in the daily newspapers continuously and regularly. Prices are invariably quoted and usually set in heavy-faced type. The present ad. occupied eight inches, triple column.

The A. Graves Co., Memphis, Tenn., has a unique scheme of enlivening trade, as explained in its ad. of five inches, double column.

Schwarzschild Bros., Richmond, Va., show the advisability of purchasing diamonds as an investment, in a space of four inches, single column. This is a small ad., but informative and attractive. Compare this advertisement with that of F. B. Strawn & Bro., Cleveland, O., and with a little thought you will see that the argument of the first is the one most likely to attract prospective buyers. The first ad., it is true, is not as attractive typographically as the second, but the suggestion of saving, *i. e.*, the appeal to the money-acquiring instinct, is what counts. The Strawn ad. is just one-half an inch larger than the Schwarzschild announcement.

The advertisement of Charles S. Stifft, Little Rock, Ark., calls attention to the birthstone for September in a well-set ad. of three and three-quarter inches, double column.

C. E. Gifford & Co., Fall River, Mass., are "featuring" ladies' watches in a double-column advertisement of five inches. The statement that there are 70 years of reputation behind every watch sold by the firm ought to inspire confidence in prospective purchasers.

### Almost Cannot Avail.

IN the window of a West Side pawnshop is what appears to be a diamond ring, says the New York *Sun*. The pawnbroker, with an unusual amount of humor and truthfulness, has the following sign attached to it:

"Almost a diamond. Price, $3.50."

About the only establishment that makes money without advertising is the mint.




*Catch phrases, descriptions and arguments which retail jewelers and opticians have used in their newspaper advertisements.*

DOES it Pay to Handle Diamonds in Asheville?—During the past four months we have made some very large purchases of diamonds for spot cash, and during this time we have also made some rather large sales of diamonds, some of the largest of the sales amounting to several thousand dollars. We have also the satisfaction and pleasure of knowing that all our customers received good full value for their money, and also got exactly what they thought they were getting. We also know that the diamonds were priced lower than most houses offer them for, because in some of these sales, especially those sales made in the larger cities, we came in competition with some of the largest diamond houses in the United States. The reason why we can undersell these large houses is very simple. Their business is so enormous that they have to depend upon employed agents to do their buying, while our Mr. Field, who has had nearly 30 years of experience in all the branches of the jewelry business and has made a life-long study of jewelry and silverware, gives all these matters his personal supervision and attention. Our chart for grading and registering diamonds, which was put into use this winter, after many months of labor, we believe to be the most complete and satisfying to both ourselves and customers of any system now in use. We consider it is only fair to our Asheville papers to say that we attribute a part of these sales to our advertising in the daily newspapers of this city. Arthur M. Field Co., leading jewelers, Asheville, N. C.

The housewife of standing and taste properly prides herself upon the setting of her table. If her napery and silver should be above criticism, especially so should be her table glass ware. This is merely the expression of correct prevailing taste. Our cut glass must be seen to be appreciated. It is rich, clear and brilliant. Extremely low plain figure cash prices prevail in this and the other departments of our establishment. Visitors most welcome.—J. N. Mulford, Memphis, Tenn.

Your Eyesight—The old saying, "an ounce of prevention is worth a pound of cure," is still true. Eighty per cent. of all nervousness, headache, granulated eyelids, weak eyes, watery eyes, cross-eyes, styes, and many other so-called diseases are due to eye strain, without noticeable loss of vision. We remove the cause, Nature does the rest. We are permanently located at 425 Colorado Ave., Colorado City, and employ a first-class optician a doctor of optics, who has charge of optical department. We charge no fa prices for first-class work and give yo positive guarantee to refund money if we is not satisfactory. We make a specia of fitting up bad cases that other optici fail on. If you cannot call at our off call us up on 'Phone Blue 261 or 59 on El Paso 'phone, and we will call at y home and fit you up. We don't m house-to-house canvass. Consultat free. The J. H. Nelson Jewelry & Opt Co., Colorado City, Colo.

Before buying a watch examine our st We have the finest stock of watches in Northwest, and our prices are as low new goods can be sold for. We are ag for the celebrated Hamilton watches. written guarantee with every watch sell. Harris & Esterly, Duluth, Minn.

Practical knowledge of the jewelry b ness places me in a position to guara everything I sell and guarantee it as re sented, or money back for the asking am making a specialty of fine silverw I buy only such that I am absolutely cer will give good service. No inferior ki sold, simply to make a large profit. guarantee every piece first-class, or m back if not as represented. Silver—F bowls, tea sets, syrup pitchers, butter dis baking dishes, cake stands, bread tr bon-bon dishes, cups and mugs, kn forks, tea spoons, table spoons, salad fo berry spoons, jelly spoons, cream la and even varieties of fancy novelty pi s all at lowest prices for high-grade w Cut glass that is perfect in cutting, in color, that sparkles like gems. selection on sale. Plain and orname repairing. Any ornamental articles that want can be repaired. We give it pers attention and guarantee our work. C Diefenbach, Jr., Hamilton, O.

It's a good thing always to have a c in sight. Every home should be supp with two or more clocks. If your h needs an extra one here is the plac buy it. Parlor, hall, kitchen, bedroom alarm clocks in great variety of styles prices—and all are guaranteed. It's a g thing, also, to have a handsome and pendable watch chain. The handso styles and the most dependable chains be seen in our cases. They are the S mons make, famous for beauty and de quality of stock and fine workmans Max H. Elbe, Niagara Falls, N Y

Others Have! Have you asked the new line of diamonds, watches, jew Even if you don't want to make an im diate purchase you want to see goods and be posted when the time co to buy. Don't put it off, but ask H. B. Cubbison, New Castle, Pa.

Searching for Good Jewelry—Go t J. Reznor, the jeweler, for all kinds jewelry.—L. J. Reznor, Port Alleghany,

Dress up your cuffs with the latest prettiest novelty in the way of cuff l We have a splendid line just in. E man of correct taste in dress will want will wear a pair of these cuff links. P won't stand in the way. The links ar cheap as they are pretty and that is sa everything. From 50c. to $30.—Archi Thistle, Washington, Pa.

# STORE KEEPING DEPARTMENT.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

**PRIZE ESSAY COMPETITION, No. 16.**

SUBJECT:

## How and Under What Conditions Should Auction Sales be Conducted?

HE manner in which the question is stated predicates that there are times and conditions under which it is proper to duct such sales. I do not think I err when y that were a consensus of the jewelry lers, manufacturers and jobbers taken large majority would be found to hold the conviction that circumstances and ditions would have to be pretty desperbefore an auction sale would be justile. While I do not entirely agree with , I do believe that an auction sale, unless ified, may prove a boomerang, return- to smite its thrower, while doing no age to anybody else.

onceding that there are times when auction sale is the wisest remedy, it is strange that that remedy is generally med a desperate one.

ut, before considering them, two other s confront one: One of these is, that etimes an auction sale of one's stock is voidable, as, for instance, when a dealer ing died and left heirs who are minors, court orders the stock disposed of as n and as quickly as possible. There is other way as speedy as an autcion sale, ce, obeying the order of the court prac- lly, an auction sale is held.

hen there is the question of the auceer. On him depends the result, as to ether the sale is a disastrous sale, or ether the dealer can come out all right. must remember—the dealer must—that can scarcely dare to hope to come out an auction sale ahead of the game. If sale is a dishonest one, though he might sibly make a good showing pecuniarily, would lose so greatly in reputation that he desired to continue in the line he uld find it to advantage to open a store a different community, one in which he absolutely unknown. He can never hope do business that is worth while at the stand. If the community once withws its confidence it will never extend it in.

ut if, having a valid cause for an aucn sale—not even being required to hold as in the case cited above—he chooses an honest auctioneer, one whose name is synonymous with fair dealing and whose reputation is above all reproach and who scorns to descend to tricks, the dealer may, though somewhat of a pecuniary loser, come out ahead in the end.

How and under what conditions should auction sales be conducted?

Let us pre-suppose that the dealer is a man who is well and favorably known to his community by reason of a long career of square dealing. He has, unfortunately, through these years, been acquiring, season by season, a little more of old stock and, having wavered about having this melted up or disposed of, has become more and more congested and restricted in facilities and opportunities.

At last comes the parting of the ways, and there is nothing ahead of him save the alternative of disposing of his old stock at a sacrifice, or bankruptcy. His store has every year been displaying less up-to-date wares, has less room for new stock, and his credit has necessarily been getting poorer. This latter indicates, too, why the jobber and the manufacturer are only, in a lesser degree, interested in the matter.

Having at last come to the sensible conclusion, under the circumstances, of disposing of his stock, or at least the undesirable part, by auction sale, let him go at it with the determination of "hewing to the quick" and of honestly taking the public into his confidence. His first step will be to secure an honest auctioneer—there are such—one whose reputation is above reproach, and who it is known will not lend his name to questionable or tricky methods.

Thereupon let the intended sale be given all the publicity possible, advertised in all the ways that will commend itself to judgment.

Let the sale be open and above board. Do not let there be any goods "rung in"—absolutely none.

Then, when the sale is on, pursuant to the policy of "taking his medicine," let the auctioneer make an absolute sale of every article that is put up, no matter at what loss. Let none of the goods be withdrawn after they have once been offered. And, more than this, if, during the course of the sale, owing to the enthusiasm of the moment, it is seen that an article is getting dangerously near the ordinary selling price, let the auctioneer see to it that it is quickly disposed of before it has reached any price that will throw the shadow of a suspicion on the dealer, that he is making money in this questionable manner. If the dealer is to come out with an unimpaired reputation he can only do so by making such an obvious sacrifice. Even thus the ungenerous part of the community may not at first be disposed to do him simple justice. But in the end, having throughout pursued such a policy, the dealer's honorable course will have forced recognition.

This plan or policy may seem utopian, even quixotic. But "desperate diseases require desperate remedies." Furthermore, in spite of all that is said, the world is getting better and business honor is enforcing a higher standard. Then, too, honesty, nay, honor, is daily receiving the tribute of consideration as the best policy in the end, for the experience of most concurs in agreeing that such a course is in the line of enlightened self-interest. F. S.

### Echoes of a Western Philosopher.

BREVITY in advertising, like the short cut across fields, is the right thing if it takes you to your objective point.

When a ship starts to sail around the world it is not what she does the first week that takes her around, it's the last week, as in advertising.

You can't always tell by looking at a frog how far he can jump, and the best way is to let him jump, just as you should try out your advertising.

Many merchants who never advertise have a pet theory that they fear will be killed by practical test—and they give you some other reason.

The new dress even with the same eyes and hair has made the young man come to the front with the ice cream soda—does your advertising need a new dress?

Original advertising, like an original airship, is all right going up—it's the landing that hurts.

You never saw a bull dog let loose except to get a better hold—the good advertiser doesn't know of any vacation time.—*White's Sayings.*

# MURINE

## Optical Aids

Have Stood the Test of Time and Criticism

### Gone to success on the wave of good opinions of Physicians, Opticians and the People

*Murine rapidly reduces an Inflamed Eye to its normal condition preparatory to its proper measurement for Glasses.*

*Murine Clears the Transparent Media and obviates the use of a dangerous Mydriatic.*

*Banene Stimulates the Blood Supply which nourishes the Eye, removes Floating Spots, strengthens vision, and with Murine greatly aids those wearing Glasses, hence their value to the Optical Profession.*

THE maximum per cent of those ordering Glasses seek your aid only after continued urgings from over-worked and defective Eyes—urgings that have left inflamed tissue and local irritation. Correct Eye Defects with Properly-fitted Glasses. Correct Effects of Defects with *Murine*.

**Properly-fitted Glasses and Murine Promote Eye Comfort**

## Banene

**This preparation should be in the hands of every Refractionist**




*STIMULATES the circulation of the blood supply that nourishes the Eye*, clears the retina of congestion, removes the causes of floating spots, dimness of vision, cobwebs, and an *inability to wear glasses with comfort.*

**Banene absorbs opacities of the Crystaline Lens—Cataract and in many cases renders an operation unnecessary**

## Murine Eye Salve

**(Unguentum Hydro-Murine)**

*A REMEDY FOR THE EYELIDS*



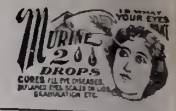
**Restores lost Eyelashes and promotes a healthful growth. Cures Cysts, Styes and Ulcers**

THE Eyelashes often fall out in consequence of neglected disease, both at their roots, and of the Lubricating Glands which open near them, resulting in a thickened and crusted condition. This condition is intensified by an *Error of Refraction*, and properly-fitted Glasses should be worn in addition to applications of *Murine* and *Murine Eye Salve.*

NOTE—The law does not confine the sale of these preparations to any class. Jewelers and Opticians have a right to sell them, but not the right to compound or administer.

## MURINE RELIABLE EYE REMEDIES

**Trade Price List**




| These Prices are regular and are subject to Cash Discount only | PER BOTTLE RETAIL | WHOLESALE PER DOZ. | WHOLESALE PER BOTTLE |
|---|---|---|---|
| No. A—MURINE—Regular size | $ .50 | $ 4.00 | $ |
| No. B—MURINE—Special or Opticians' size | 1.25 | 7.20 | .60 |
| No. C—MURINE—1-pound bottle for Physicians' dispensing | 8.00 | 72.00 | 6.00 |
| No. D—MURINE—½-pound bottle for Physicians' dispensing | 5.00 | 48.00 | 4.00 |
| No. E—MURINE EYE SALVE—(*Unguentum Hydro-Murine*) | 1.00 | 7.20 | .60 |
| No. O—OXIDO-FLARINE—(*Salve*) | 1.00 | 7.20 | .60 |
| No. F—GRANULINE | 1.50 | 10.80 | .90 |
| No. G—HYDRONE | 1.10 | 8.40 | .70 |
| No. H—SULPHO-FERRINE—A systemic tonic in eye cases | 1.00 | 7.20 | .60 |
| No. K—BANENE | 1.25 | 9.00 | .75 |
| No. L—OLIN'S RED CLOVER COMPOUND | 1.50 | 10.80 | .90 |
| No. M—HYDRARGYRINE—(*Powder*) | 1.15 | 8.40 | .70 |
| No. Z—MURINE—Trial size. Per gross | | | $28.80 |

This size has no price printed on label or package.

Send for 48-page book which gives full description and directions for the entire "MURINE OPTICAL AID FAMILY."

We supply, when desired, Show-Case holding two dozen Murine Colloid Easels, beautiful Lithographs, Circulars; also attractive Window Displays, and Books on home treatment for Eyes, with your card on cover.

## Granuline

*FOR old and chronic cases* which have resisted the ordinary methods of treatment and where most *positive action* is desired; Granulated Lids, Spots, Scums, and Opacities of the eyes. *Granuline* is Absorbent, Tonic, Antiseptic, Astringent and Antiphlogistic. It is a valuable collateral to *Murine* in Eye cases.




**Crowned—** not with Jewels but with *Plaudits of the People*, **Laurels** justly earned the "*Best Eye Treatment.*" Safe and pleasant. Used in the eyes of *Infant or Adult.* A never failing source of *Relief*. **Murine Eye Remedies** have cured thousands and will cure you.

The Murine Eye Preparations—Optical Aid Family—are Sold by all Jobbers. The Murine Eye Remedy Co., Chicago, will supply Attractive Office Pictures, Lithographs, Showcases, Optical-Murine Circulars, etc., when desired.

**"There is always one by which the rest are measured."**




# The Optometrist's Catechism.

SERIES OF QUESTIONS AND ANSWERS ON ELEMENTARY OPTICS, IN CATECHETICAL FORM.

By E. Le Roy Ryer.

Copyright, 1903, by The Jewelers' Circular Publishing Co.

(*Continued from issue of Sept. 6, 1905.*)

REFRACTION.

-(592) What conditions determine the nt of refraction or bending that a ray ght will undergo when it passes ob- y from one medium into another?

-The refraction will depend partly

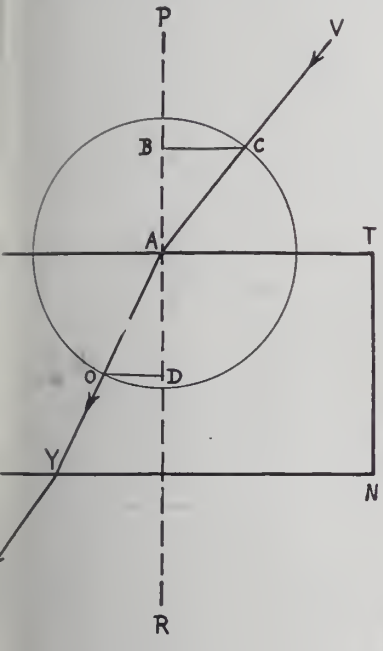



Fig. 43.

the difference in densities between the media and partly upon the angle at the ray enters the second.

-(593) What is (1) the "Incident (2) the "Refracted Ray"?

-Incidence means the course of a body y in relation to a surface upon which ikes, and therefore in optics we call ay that strikes the refracting medium the outside the incident ray. The ray, passing the surface and entering the ım is called the refracted ray. Thus g. 43, V,A, represents the incident ray ng the surface W,T, of the slab of W,F,N,T; and A,Y, represents the re- d ray.

Q.—(594) What is (1) the "Angle of Incidence"; (2) the "Angle of Refraction"?

A.—The angle of incidence is that angle formed by the incident ray and the perpendicular erected to the surface at the point of contact. The angle formed by the prolongation of the perpendicular and the refracted ray is the angle of refraction. In Fig. 43 V A P represents the angle of incidence (not VAT, as is often assumed) and YAR, indicates the angle of refraction.

Q.—(595) What is the "Index of Refraction"?

A.—The index of refraction is the ratio of the sines of the angles of incidence and refraction, for a ray of light passing from one medium into another; (2) the index of refraction is the relative density of a substance of the comparative length of time required for light to travel a definite distance in different substances; (3) the refractive capacity of any medium, as compared with that of air, is still another definition for the index of refraction. Sometimes the refractive index is estimated by using a vacuum as a standard, but ordinarily when we speak of the refractive index of any medium it is customary to consider its refractive value compared to that of air.

Q.—(596) What is meant by the "Absolute Index of Refraction"?

A.—The density or refractive power of any substance as compared with a vacuum, instead of with air, is termed the absolute index of refraction.

Q.—(597) How may the index of refraction of a substance be found?

A.—The rule is "divide the sine of the angle of incidence by the sine of the angle of refraction." The application of this rule may be demonstrated as follows: In Fig. 43, V A represents a ray of light passing from a rarer medium (air) into a denser medium (glass). Erect the perpendicular P R to the surface W T and with A as center draw a circumferance with any radius. From points C and O draw, respectively, lines C B and O D perpendicular to P R. Thus B C is the sine of the angle of incidence and O D is the sine of the angle of refraction, and dividing B C by O D gives the index of refraction in this case, for, as the rule states, the quotient obtained by dividing the sine of the angle of incidence by the sine of the angle of refraction is the refractive index.

Q.—(598) What are some of the more important indexes of refraction?

A.—

| *Substance.* | *Index of refraction.* |
|---|---|
| Air | 1.00029 |
| Water | 1.333 |
| Cornea | 1.3333 |
| Crown glass | 1.5 |
| Flint glass | 1.58 |
| Canada balsam | 1.532 |
| Rock crystal | 1.55 |
| Diamond | 2.47 to 2.75 |

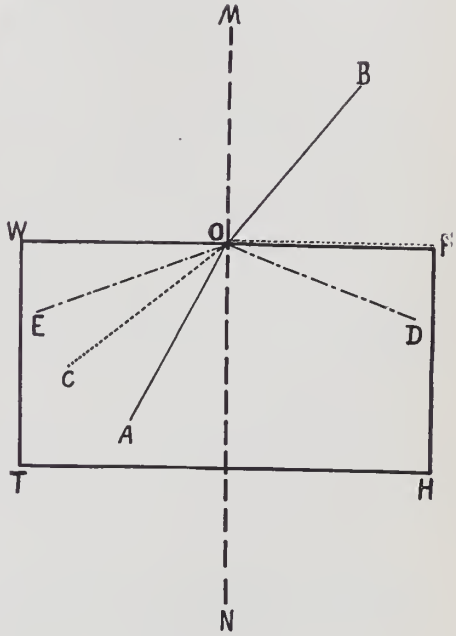



Fig. 44.

| | |
|---|---|
| Aqueous humor | 1.3365 |
| Vitreous humor | 1.3365 |
| Crystalline lens | 1.41 |

Q.—(599) What is "Total Reflection" and "Critical Angle"?

A.—Total reflection is the reflection of light incident at an angle greater than the critical angle. The critical angle is that angle of incidence which just permits a ray of light in a dense medium to pass out into a rarer medium. The following serves to illustrate these definitions: In Fig. 44, W T H F represents a jar of water and A O a ray of light passing from this denser medium into air above the surface W F. The ray A O is bent from the perpendicular toward the point of incidence B in the

# Optical Department.

air. It is evident that as the angle of incidence in the water becomes greater the angle of refraction in the air will increase correspondingly until it is equal to 90°. Thus if the ray start from C, it will have an angle of refraction equal to 90°, that is, the ray C O will skim along the surface to F.

Therefore when the incident angle in the water (or other denser medium) is such as to cause the ray to become parallel to the surface, it is called the critical angle, and in this case C O N is the critical angle. If this angle increases or, in other words, if the angle of incidence in the denser medium becomes greater than the critical angle, the ray will not pass out of the denser medium at all, but will be totally reflected at O back into the denser medium; thus if the ray proceed from E, Fig. 44, it will be totally reflected to D. The critical angle from water into air is 48° 35′. Phenomena of total reflection only occur in instances where light passes from a denser toward a rarer medium.

*(To be continued.)*

## What Tint Is the Best to Prescribe When Colored Lenses Are Called For?

WHEN colored lenses are under consideration the choice usually lies between green, smoke and blue. Green offers the eyes the greatest protection against heat rays, but does not protect them as well from blue rays, and also diminishes the light to a considerable extent. Smoke is good where the main object is to reduce the intensity of the light and are superior to blue or green in so far as they do not produce false color effects; that is, a light shade of smoke will still permit you to recognize colors as with the naked eye, whereas blue gives a bluish tinge to everything and will give you a false idea of blue objects particularly; with a red glass you may look at a red line drawn on white paper and not see the line at all. Red is in most cases irritating.

Amber-yellow is perhaps as useful and beneficial as any. Yellow, as obtained through amber-yellow glass, affords little protection against heat rays, but almost perfect protection against the chemical rays, and this without impairing vision. It also counteracts chromated aberration and softens dazzling reflections. With this kind of lens there is less photophobia and pain felt by a patient under examination than when no lens is used. It is suitable when the oblique method of illumination is being employed. The effect on vision is that in about 60 per cent. of the cases there will be no change noticed, while 35 per cent. will be improved, and 5 per cent. diminished. The eye soon adjusts itself to the new color values.

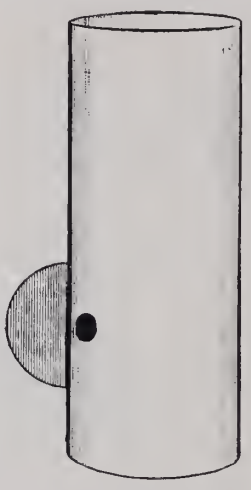
Asthenopia is often relieved by wearing the yellow lenses and many slight irritations of the lids, such as slight conjunctivitis, are often subdued, and one very valuable feature is that they can do no harm, whereas dark shades of smoke or blue reduce the light intensity so greatly that upon removing them the wearer's eyes have become sensitive to and unable to bear the ordinary light of day. E. L. R.

## An Originally Constructed Shield for the Eye in Skiascopy.

I HAVE found that the continual use of the retinoscope tires my left or unused eye to such an extent that some days I have been unable to continue at the work, says J. N. Rhoads, M.D., in the *Optician and Photographic Trades Review*. In trying to overcome the difficulty I constructed a sheet-iron shade with a half-inch brass tube attached at right angles, extending about two inches. I fixed a carrier upon this tube upon which to hang my retinoscope.

The result was a great relief to my eyes, but the tube seemed to be too much in the way. Then I made another one with a lip extending out about an inch and a half, as shown in the illustration, and I found that it worked perfectly.

This shield, or lip, permits the user to get close to the source of light, which, of course, enables him to get more light, and



SHIELD FOR RELIEVING EYESTRAIN WHEN USING THE RETINOSCOPE.

allows him to move away to any distance without the light shining into his left, or unused eye. It also allows the refractor to keep both eyes open while using the retinoscope. An eye shield should be attached to all shadow test shades, whether they contain an iris diaphragm or not.

I know this shade will take a great strain off the retina, and any one using it will wonder how they ever got along without it. It will, in truth, much shorten the time consumed in shadow testing, and, thereby, will be quite a gain as well as a comfort to the patient.

---

The Huteson-Hannay Co., wholesale and retail opticians, Chicago and Omaha, which recently opened a branch store in Seattle, Wash., has just completed equipping its Seattle establishment at the corner of Second Ave. and Union St. with native Philippine woods throughout. The optical fitting rooms, work-room and show cases are finished in the regulation dark mahogany color, and the window fixtures as seen from the street are finished in the natural color of the wood, which is a bright reddish yellow. A great deal of interest has been aroused throughout the country in these Philippine hard woods, which have been exhibited quite extensively at both the St. Louis and the Portland expositions.

## Making the Most of One's Profession

IT is well for the optometrist to look occasionally a little beyond his own immediate sphere, and this is particularly the of the man who is just starting upon career. Color, for instance, forms an portant division in the study of light, ye is frequently entirely neglected on ground that it cannot be applied pra- cally in regular routine, optometrical w This is certainly working from a false b because it does not require very keen s tiny to discern that it is the thorough derstanding of each and every branch any particular subject that carries above the average man, who knows the "practical points." The man who kn only that which is used daily in ordi practice is like a man who knows his al bet and vocabulary, but who never en the realms of literature.

Another advantage of viewing the practical parts of one's work is the rec tion, to say nothing of the scope, it affo One should give attention to the anci notions concerning light; to the var theories of light; to the discussions going on as to what the luminiferous e really is; to the production of color; to effects the different colors produce various conditions; to the manner in w Finsen cured lupus and ameliorated th fects of smallpox, by using simply red violet light; to the manner in which stroke has been avoided by lining clothes and hat with yellow material; coming closer to our regular work, to variability in visual acuity when estim with black letters on a white field, w letters on a black field, or, as has suggested by Ryer, red letters on a w field.

These considerations, indeed, are impractical ones, but rather such that create a livelier interest in one's work, inate the "dry-as-dust" features, and g terially toward producing the rea practical worker.

Let the beginner but lay out a y study along these lines and follow it, he will find at the end of that time he has advanced far into the front r Above all, do not forget that you can exceeding practical as to be impracti

## Progressive Myopia.

ACCORDING to Liebruch progre myopia is the result of an increa the interpupillary distance due, prim to a too great separation of the inner tal walls. This malformation of the structure, he says, is the essential he tary element of myopia, which gives to a disturbance of the relations bet the accommodation and convergence

He claims that the only positive rem against the progression of myopia prisms and necessary precautions a light, position (posture of patient), and clearness of print, etc. *In the stages of myopia he uses only weak pr* In advanced cases he adds concave l and believes that the total correctio myopia succeeds only in those cases w the eyes are not too widely separated

---

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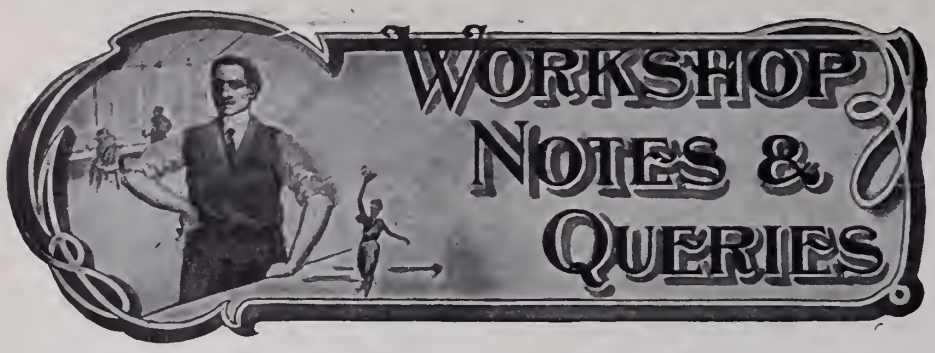
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[*Answers are also solicited from our reade rs to the questions published on this page.*]

QUESTION No. 1320.—**To Bleach Ivory.**—*Please give me a simple way of bleaching ivory.* *O. A.*

ANSWER:—Wash the ivory carefully with liquid ammonia, then soft water and finally apply a solution of hydrogen peroxide.

QUESTION No. 1321.—**Dextrine Mucilage.**—*Kindly give me a formula for a mucilage that I can use to paste labels to glass.* *F. H.*

ANSWER:—All mucilage will not hold to glass, and perhaps the simplest and best is made by dissolving in hot water a sufficient quantity of dextrine to furnish a paste of the consistency of honey. Before applying it to the glass the latter should be slightly moistened.

QUESTION No. 1322.—**To Clean Plate Glass.**—*How can I clean plate glass and the glass in show cases?* *T. J.*

ANSWER:—To clean glass effectively, so it will attain a gloss, use a semi-liquid paste of calcium of magnesia in purified benzine. Apply it with a cotton cloth.

QUESTION No. 1323.—**Solution for Cleaning Metal.**—*Kindly give me a good solution for cleaning metal.* *T. A. B.*

ANSWER:—There are a number of liquid mixtures for polishing metal. Two of them are as follows: (1) Water, 20 parts; alum, 2 parts; tripoli, 2 parts; nitric acid, 1 part. (2) Water, 40 parts; oxalic acid, 2 parts; tripoli, 7 parts.

QUESTION No. 1324.—**Brass and Coloring Dip.**—*Please give me a good dip for brass—one which can be used for coloring.* *S. B. S.*

ANSWER:—Nitric acid is a most powerful solvent. Acting on the zinc and copper, the surface assumes a warm tone, shading more or less into a reddish yellow. The color may be varied to some extent by using aqua fortis of different strength, depending on the component metals being dissolved in different ratios by acids of varying densities. Nitric acid containing a certain quantity of nitrous acid is capable of producing different shades of color. Dilute the acid until the scale can be removed by rubbing. Then rinse well and place in stronger acid, and again in strong nitric acid for a few seconds. Then wash in water and dip in water containing dissolved argol. Finally dry in hot sawdust.

QUESTION No. 1325.—**To Mend Broken China.**—*How can I make a cement that I can use for mending broken china?* *C. D.*

ANSWER:—A cement said to be very reliable and suitable for mending the most delicate pieces of china ware is made in the following manner: Take some quicklime, powder it, and pour on this the white of an egg. A whey of vinegar and milk in equal parts must then be made and added to the lime and egg, after which the whole must be well beaten and slightly warmed. The broken edges of whatever is to be mended must be exposed to heat for a few seconds, after which the cement may be applied in only a very thin coat. The broken edges should be pressed well together and when the cement has dried the parts will adhere firmly.

QUESTION No. 1326.—**Platinum.**—*Will you please give me some information about platinum. The first time I tried to work this metal I could not even melt it. I first used borax as a flux and then I used cyanide of potassium, but still I could not melt it. I had only a small quantity, 3 dwts., and I had it placed in a dug-out place in charcoal with a piece of charcoal placed alongside of it so as to keep all of the heat confined directly on the platinum. I used a large flame from a gas burner and a large blow-pipe. The heat would have melted any piece of gold or silver 10 times the size of the platinum, but not a particle of the latter melted. Please tell me how I can melt it and how to work such metal?* *W. L. E.*

ANSWER:—Platinum cannot be melted by heat such as is generated by a charcoal fire. A charcoal fire can melt fine and alloyed gold. Fine gold will melt under a heat of 1045° C., and alloyed gold requires a heat proportionate to the amount of alloy it contains. Platinum requires a heat of 1775° C. to melt It. Such heat can only be produced by a chemical apparatus called an oxyhydrogen blow-pipe, which was invented by Dr. Robert Hare, of Philadelphia, Pa., in 1891, for the purpose of producing a very high temperature by burning hydrogen and oxygen together. Such an apparatus may be purchased from dealers in chemical apparatus. For a jeweler who needs only a small quantity of platinum, it is best to purchase from an assay office, who will furnish it in any desired form. The jeweler may sell his cuttings and scraps to the same office in exchange.

QUESTION No. 1327.—**To Bend Tubing.**—*I have some half inch brass tubing that I want to bend into a semi-circle. I tried to do this with a piece, but it kinked so that I could not straighten it again. How must I proceed?* *S. P. D.*

ANSWER:—If the tubing has thick walls it will bend by filling with sand and corking up both ends of the tube. But to m e a perfect bend it is best to fill the tube wh molten tin or lead. After bending, e metal must be melted out again. If e tubes are to be cut into any lengths a r bending, it is best to saw them before e metal is melted out. In bending, the s n of the tube should be kept on the ins e, otherwise the seams may open during e process of bending.

## Process for Obtaining Matrices for Sil r-Galvanoplasty.

THE means at our disposal in silver vanoplasty are much less perfect more difficult to employ than those ada to the copper galvanoplastic art, says *Metallarbeiter*. In the latter case we duce simple salts, while to effect the s thing in silver we are compelled to r use of double salts, such as potassium c ide and nitrate of silver. One of the g est inconveniences of the silver galv plastic process is the alkaline reactio the bath. This action completely shuts a lot of materials, particularly the fatty stances, which are attacked by the bath rendered soapy. Moreover, these solu are poorer conductors of electricity, for this reason it is necessary to app much stronger metallic covering than i dinarily obtained when the forms are ered with black lead.

The use of nitrate of silver or gold ride, which would be dissolved by the and be reduced to metal, is therefore pr ited by this process. When it is a c tion, therefore, of obtaining a silver of a non-metallic object offering any culties we are obliged to have recours other expedients.

To obtain, then, a deposit satisfacto every particular, we must proceed in following manner: "Carefully cover imprint from the model to be copied good black lead, and hang it in an a lated copper bath, where it will recei deposit of copper. Having thus obtai thin film of copper upon it, wash it e fully and thoroughly and hang it in a st silver bath; the silver will begin to de upon it immediately and in a short will cover the whole uniformly. The is simple. Having thus obtained the s in the shape and thickness desired ther mains nothing but to dissolve the thin per film, which is easily accomplishe dropping the object in a dilute nitric bath, where it may be allowed to re for a length of time, depending upo amount of the copper deposit. The s finally remains pure.

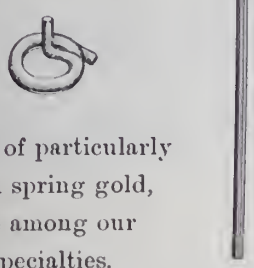
A formula for the silver bath is: grammes of nitrate of silver, 100 gran pure potassium cyanide and 1 litre of w

For forms which do not present much high relief work, black lead or D. metal, may be advantageously used. S is easily deposited upon this latter and as easily separated from it. Place th ject to be copied in a horizontal pos cover it with a thin leaf of lead; upo put soft gutta percha, and put in a p The lead will give to the pressure w tearing, and it may also be easily d gaged from the form. Instead of leaf we may also use leaf gold or silver leaf

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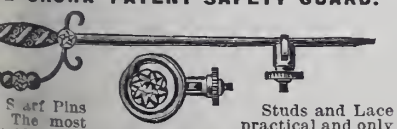
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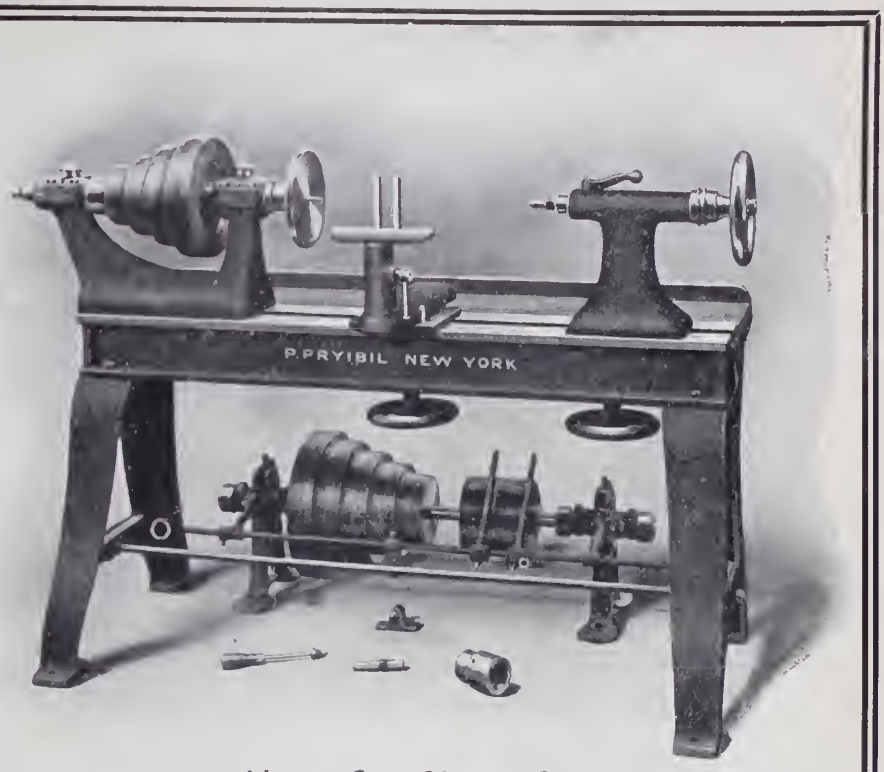
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## Faience and Majolica.

(From a paper read by S. J. Burt before the American Ceramic Society.)

"HEN we read of cast or wrought iron we know what is meant, but when ead of faience, majolica, china or por- n, are there any two of us who have tly the same conception of what is it? I think you will all agree with me ie desirability of our terminology mean- something definite, but how is it to be mplished? Clearly not by any one per- attempting to lay down the law, but er by a free discussion aiming to arrive definition satisfactory to at least the rity. It is my purpose here to state views merely on what the two words ice and majolica should stand for. Of se, no one could give a definition that ld not leave a great deal to be justly against it, but let us try to reach that ition which is open to the least just cism. The Century Dictionary says of ice that it is a fine kind of pottery or henware, glazed and painted with de- s. The term is loosely used for any e between porcelain and common un- ed pottery. The distinct part of this alled definition is that the word is loose- sed and means practically anything. Of olica it says: "Decorated enamelled pot- . especially of Italy, from the 15th to 17th century." Here we have something nite, namely, majolica is enamelled ware. bster is even more hazy. He says faience ns everything, even porcelain. How eless this is! Here we have earthen- e, pottery, faience and majolica, all ning the same thing. In fact, all writ- on pottery that I have ever read fail make any distinction clearly defined be- en faience and majolica. There seems e a tendency to drop the word majolica gether, except where referring to the Italian ware, and to use faience for all ery except china and porcelain. This especially true with French writers. ugniart, for instance, classifies pottery two main groups, one with soft body at is, not vitrified body), the other hav- hard or vitrified bodies. Under the first d he speaks of "common faience," and nce with a tin enamel, while under the ond he speaks of "fine faience." Deck, mmenting on this, justly claims that the ne s of the product does not necessarily end upon the character of the body, and s he would dislike to call faience of Rouen and Urbino common. Note that it doesn't worry him in the least to call both these faience, although both are without any doubt majolica. He then goes on to say: "In default of a more generic name, I consider all pottery having an earthy fracture faience," and explains further that it may have a glaze or an enamel. So he calls the clear glazed ware of Palissy and the beautiful Henri II. ware faience, and the enameled Rouen ware the same. Our own Professor Binns in his most delightful book, "The Story of the Potter," as far as I can see, makes no distinction between faience and majolica. He says, referring to the old Italian ware: "The name majolica, given by universal consent to these enameled wares," and tells how the Moors abandoned their clear alkaline glazes on reaching Spain, and made tin enamelled ware instead. Later we find him, as all other writers, speaking of a faience of Rouen, although he tells us that it is technically the same as the Italian majolica, except that cobalt was mainly used in the decoration. In fact, I must freely confess that in the view I am about to give you I fear I stand alone. However, I feel my argument is good, and trust I may be able to convince you.

When we speak of majolica, what product is first suggested to our minds? Undoubtedly Italian majolica. That this distinct class of ware is majolica we all agree. Then let us see what are its peculiar characteristics. In the first we note that it is made of a very crude body, which is always so charged with iron that it never burns white, and is often almost red. Taking next the glaze, we find it is not glaze at all, but is an enamel. Here I come to another case of lax definition, the indiscriminate use of the words "glaze" and "enamel." An enamel is always opaque, and a glaze transparent, so I claim it is wrong to call an enamel a glaze, or vice versa. Returning, however, to the subject in hand, we find we have a crude colored clay body, covered by an opaque, generally white, enamel, and that there is no question about this being majolica. The first porcelain brought to Europe from China by the Dutch must have seemed to the potters at that time perfectly marvelous, because it was pure white throughout. Such a thing as kaolin, a clay that would burn white, was absolutely unknown to them. Naturally this porcelain brought high prices, and our Dutch home potter was in despair until he discovered how to make an imitation of it. This he accomplished by covering his coarse yellow to red body with an opaque white enamel, upon which he painted copies of Chinese designs. However, his product was never porcelain, but merely majolica. That is, he concealed his colored body with enamel, and then painted on this enamel. The fact that he often put a final clear glaze over his painting did not alter the case. The so-called Rouen faience was of the same character, and, therefore, is a majolica. My definition of majolica is, therefore, pottery in which the body, of colored clay, is concealed by an enamel. If any potter should be so foolish as to pay for white clay and then cover it with an enamel, he would still be making majolica.

With faience the case is not nearly so clear. The word is derived from Faenza, a town in Italy, where pottery was made as far back as 1300 A. D. Now, unfortunately, this pottery was technically identical with Italian majolica, and so the word was also used, meaning this ware, and is so used to-day. If majolica clearly defines the class of ware of which we have been speaking, why confuse ourselves by also calling it faience, especially as these names in this case are absolutely identical in meaning. Is it not better to let faience stand for a distinct group of its own? With this in view I define faience as pottery in which the colored clay body is covered by a transparent glaze. The faience potter may use a highly colored clay, as in yellow ware, or he may use clays closely approximating white, as in Rookwood, but he always glazes it and never enamels it. Here some might claim that ware such as Rookwood could not be called faience, as it conceals the clay color proper with colored clay slips. But the distinction I draw is in the use of an enamel or a glaze, and Rookwood uses glaze, and is, therefore, a faience. If you care to make white glazed brick, you can either make majolica brick or faience brick. If you cover your clay with white enamel you will make majolica brick, while if you give a white slip face to your clay and then use clear glaze you will make faience brick. In the two definitions I have given you you will note that both have colored clay bodies. In the case of majolica I explained that a white body would never be used, as it would not pay to hide the fact if you were paying for such good clay. In the case of faience I say "colored body," because here, when absolutely pure white is used, I consider that

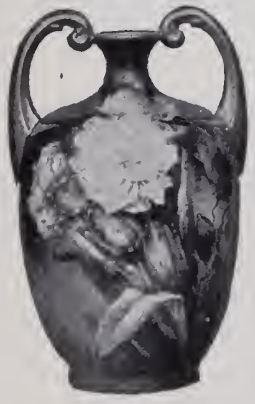
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we have passed out of faience entirely, and are now making either china or porcelain.

One of the main objects of this classification is to give a better understanding of the possibilities of decoration in the two classes. Pottery decoration I divide into four classes: First, modeling or incising the clay body; second, coloring the clay body before or after firing; third, coloring the glaze or enamel; fourth, coloring on the glaze or enamel. We see at once with our definition of faience that all classes of decoration can be used either separately or combined, as desired, while with our definition of majolica we see that the great second class cannot be used. This second class, that of applying color to the body, includes, first, the use of the color natural to the clay, as in yellow ware; second, applying colored slips; third, all print or transfer work; in short, what we understand as underglaze decoration, all of which would, of course, be valueless under an enamel. So that faience stands for underglaze decoration, while for our main decorative effect in majolica we are driven to the fourth class, that of color on the glaze, or, as it is generally known, overglaze decoration.

In these two great pottery groups I know of no better examples than the Italian majolica and the Rookwood faience. I think you will agree with me that it would be as well to call a German a Chinaman as to call both of these wares majolica or both faience, or to say that ware with an opaque enamel and overglaze decoration was the same as ware with a clear glaze and underglaze decoration. Let me, therefore, repeat my definitions, which I trust may meet the approval of the society: Faience is tery in which the covered clay body is ored with a clear glaze; majolica is tery in which the colored clay body is cealed with an opaque enamel.

## Notes on the Columbian Emerald Mi

AMONG some recent news items rece from the South American repu we have one to the effect that, while t are many mines of all classes of min in the Republic of Colombia there ar emerald mines alone, this being the precious stone mined in that Republic. L quantities are taken from the Muzo m situated 10 miles by mule road from Magdalena River and 670 miles from Atlantic coast.

The revenue derived by the Colom Government from the rental paid for working of these mines has ranged du the past three years from $250,000 to $ 000 a year. These mines were discov by the Spanish in 1555, and have worked intermittently since that date, only of late years on a large scale. E ald mining was a government mono up to some 15 or 20 years ago, when monopoly was abolished, the Governm reserving for itself the Muzo group. A five years ago a mine, worked very ex sively 200 years ago by the Spaniards, rediscovered by means of old records, according to expert reports, is likely compete with the Muzo group in pro tion.




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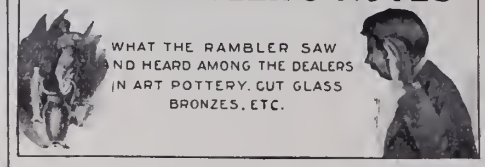
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# THE RAMBLER'S NOTES




**ARTISTIC BRONZE WORK WELL PORTRAYED.**

UNDER the title, "American Art in Bronze and Iron," a new number of a handsome catalogue was recently issued by the John William Bronze Foundry and Wrought Iron Works, 556 W. 27th St., New York. The catalogue gives a brief sketch of the progress in the art of sculpturing in bronze since the company extended its sphere, years ago, from the production of ornamental metal works for architectural purposes to the reproduction of the work of sculptors. For a time the company accepted only the small models, such as busts, statuettes and medallions. The year 1892 saw a further step upward, for in that year a beginning was made in the large pieces which in large numbers have been undertaken and successfully cast since that time. The Congressional Library bronze doors at Washington were the first large pieces which the company produced, and soon thereafter the foundry was enlarged in order to provide facilities for this kind of work. The company points to the confidence, made manifest by the American sculptors in tendering to it the contracts for repeating in bronze many notable works, as proof of its success in this field. A number of important pieces, produced in recent years, are beautifuly illustrated and described in the catalogue. Included among these is the portrait of Robert Louis Stevenson, and another of Robert Charles Billings, Augustus St. Gaudens modeling both these works. The bas relief of Stevenson was modeled in 1887 during the author's illness in New York, and is perhaps the most satisfactory of all his pictures. The sense of invalidism is brought out tenderly and sympathetically in this work, which represents the novelist reclining on a couch, with open manuscript in front of him. Another no- ble piece of bronze made by this comp is the figure "Evening," of which F. W ington Ruckstuhl is the sculptor. e original may be seen in the Metropoli Museum of Art. A third interesting ample is "Lion in Love," representing "King of the Forest" as a devoted cap e to the maiden standing beside him; Hinton Perry was the sculptor. A bro e tankard, entitled "Mermaid and Fish modeled by Enid Yandell, is beautif executed, as shown by an illustration. O r splendid works of art are the bronze gr "Indian in Canoe," John Francis Br sculptor; and the bronze andirons, typ ing "Labor and Science," modeled by He Linden. The catalogue is handsomely pr ed and all the illustrations are brought in the most effective manner by rich h tones.

*

**A NEW LINE OF ENGLISH CHINA.**

A NEW line of E lish bone c is being introduce this market by Ro Slimmon & Co., 96 Church St., under name of the Royal Coleton. These imp ers have not heretofore made any sp effort to reach the jewelry trade, but are confident that this new line of h decorated ware will appeal to the most ticular class of buyers. The samples not as yet complete, but those already ceived bear out the strong endorse that the company gives the product decorators in their flower painting gilding adhere closely to conventional st ards and at the same time show a comm able originality in treatment, so the re will appeal to people of taste. The Co blue in some of the plates will please t who look for a striking effect, heightene contrast with the gilding. A line pure white china will be shown, and supply a demand from amateur china p ers. The company, among other l shows a pleasing selection of Bristol ware, hand painted in green and nat fruit colors with bold border effects. ware comes from the factory of Poun & Co., Bristol, England.

THE RAMBLE



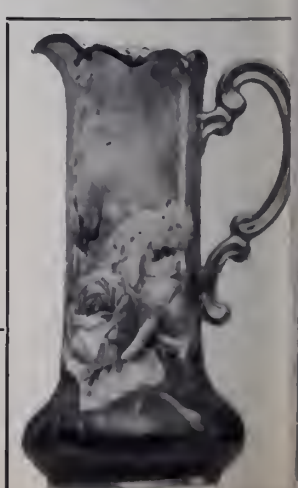
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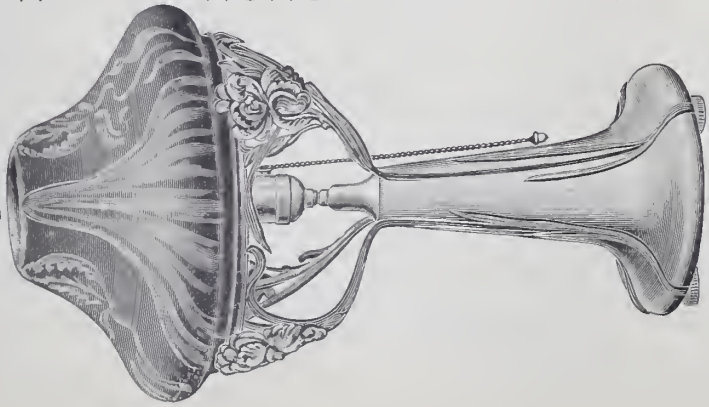
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## How Tortoise Shell Is Imitated.

SO skillful have become the manufacturers of imitation tortoise shell comb that even people in the trade do not always find it easy to determine readily whether a specified article is of genuine shell or is imitation.

A reporter of THE CIRCULAR-WEEKLY recently asked several manufacturers how a retailer is to distinguish between the real and the imitation shells. One manufacturer said that, as most of the imitations are of celluloid an easy test is to scrape off a little of the material and apply a match. If the comb is celluloid the material will burn off in a flash, but if it is shell it will burn slowly with an odor, as do all bony products. Mr. Rice, of Rice & Hochster, who has been a lifetime in the business of manufacturing combs, said:

"Celluloid makes the best imitation of tortoise shell. It has the requisite hardness and luster, and approximates so closely to the real shell that, although I have handled both products many years, I cannot always tell one from another at a glance. Of course, I can do so by making a close inspection. The ability to distinguish shell from celluloid by the appearance can only be acquired by years of experience in handling both.

"The principal way in which celluloid is revealed is in its susceptibility to the influence of heat. Hold a celluloid comb in your hand and the heat of the body will cause the teeth, after a few moments, to give a trifle, and there is not the elasticity or springing back that you will observe in a real shell. Tortoise shell will not bend or be less subjected to heat at the boiling point. There is, of course, a great difference in the celluloid employed in manufacturing combs, and some of the combs that are put out under that name are not entitled to the designation. Even when the celluloid is of the highest grade it then should be seasoned from three to 12 months in order that there may be no danger of it shrinking.

"The sale of celluloid combs has increased greatly in recent years because of the excellence of the celluloid imitations of tortoise shell. The difference in price is, of course, most important, and varies according to the style of comb and the amount of workmanship. In the genuine tortoise shell much of the value depends on the workmanship, the carving, the inlaying, jeweling and other ornamentation."

Mr. Rice showed the reporter some tortoise shell combs which cost 10 or 15 times as much as fair imitations in celluloid. On the other hand, in plainer lines an excellent celluloid substitute will come much closer in value to the genuine shell.

As to horn combs, it is said that too many are now being made. While horn has some pleasing qualities, yet it is claimed this material is not so well fitted for the purpose as celluloid, besides costing more. Horn has been getting scarce of recent years because of the fact that the farmers are now so widely raising hornless cattle. In the last 10 years the price of horn has gone up very rapidly, and is now three times what it was a decade ago.

Other imitations of tortoise shell have been placed upon the market. One is made of milk or cheese by a secret process.

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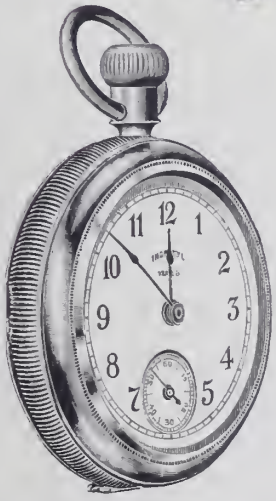


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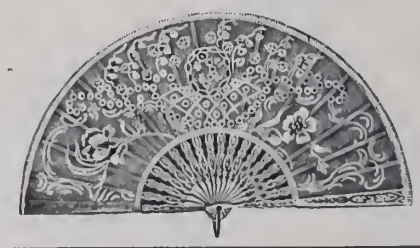
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# THE JEWELERS' CIRCULAR

THE HOROLOGICAL REVIEW,

WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY. THE JEWELERS REVIEW


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Corbin Building, 11 John St., Corner Broadway, New York.

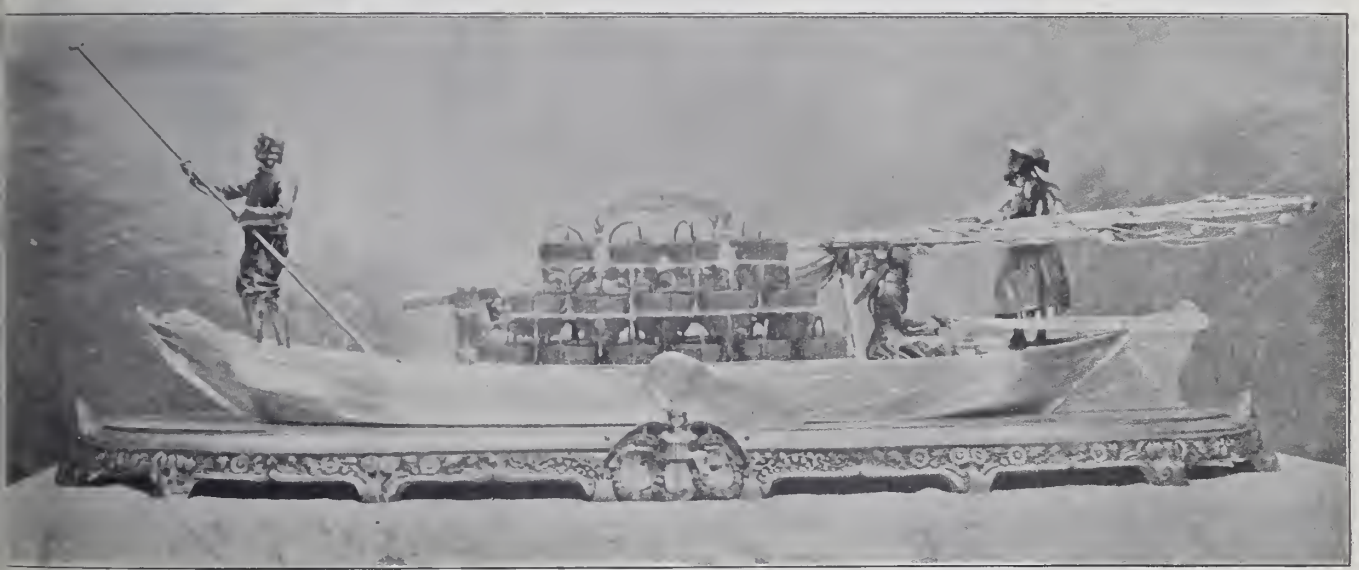
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TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, OCTOBER 4, 1905. VOL. LI. No. 10.

## GERMAN ART EXPRESSED IN ROYAL WEDDING GIFTS.

HE recent marriage of the Crown Prince of Prussia to the Duchess Cecilia of cklenberg-Schwerin was the occasion of, will continue to result in, the manufac- of many beautiful examples of the art the modern silver and goldsmith, for pieces presented as wedding presents are eedingly numerous, and some of them, as the silver service presented by the ious cities, will not be ready for some nths. Among the beautiful presents pro- ed for the occasion was the elaborate le ornament illustrated herewith, which s offered by the free city of Hamburg.

he piece was manufactured by Alexan- Schoenauer, Hamburg, and is in the m of a boat, the exact model of the ft used by the villagers of Vierlander, ose choice fruits and vegetables are de- red to the great city every day. The dding gift is in every detail an exact del of one of the boats which carry these ducts daily down the river, and contains only a representation of the usual cargo, also beautifully modelled figures of the sant and boatman who accompany the ft. The stand on which the boat rests a raised design of daisies.



SILVER TABLE ORNAMENT PRESENTED TO THE CROWN PRINCE AND PRINCESS OF PRUSSIA BY THE CITY OF HAMBURG.

### Pearls and Pearl Shells.

(RANDOLPH I. GEARE in the *Scientific American.*)

SPEAKING generally, the substance forming the inner layers of the shells of any nacreous mollusk is termed "pearly." In the mass it constitutes what is known as "mother-of-pearl," while in the form of a detached lustrous concretion it is a "pearl." Dr. W. A. Herdman, of the University of Liverpool, England, in reporting recently on the pearl-oyster fisheries of Ceylon, makes some very interesting statements as to the origin of pearls, from which it appears that some pearls, or pearly excrescences on the interior of the shell, are due to the irritation caused by boring sponges and burrowing worms. It would seem that minute grains of sand and other foreign particles gain access to the body inside the shell, which are popularly supposed to form the nuclei of pearls, only under very exceptional circumstances; in fact, only one pearl out of a large number which Dr. Herdman decalcified, contained in its center what proved to be beyond doubt a grain of sand. It is only when the shell is injured, as by breaking off or crushing the projecting "ears"—thereby enabling some fine sand to work in—that such organic particles supply the irritation which gives rise to pearl formation. Another class of pearls, found in the muscular tissue of the animal, are from infected oysters with these worms.

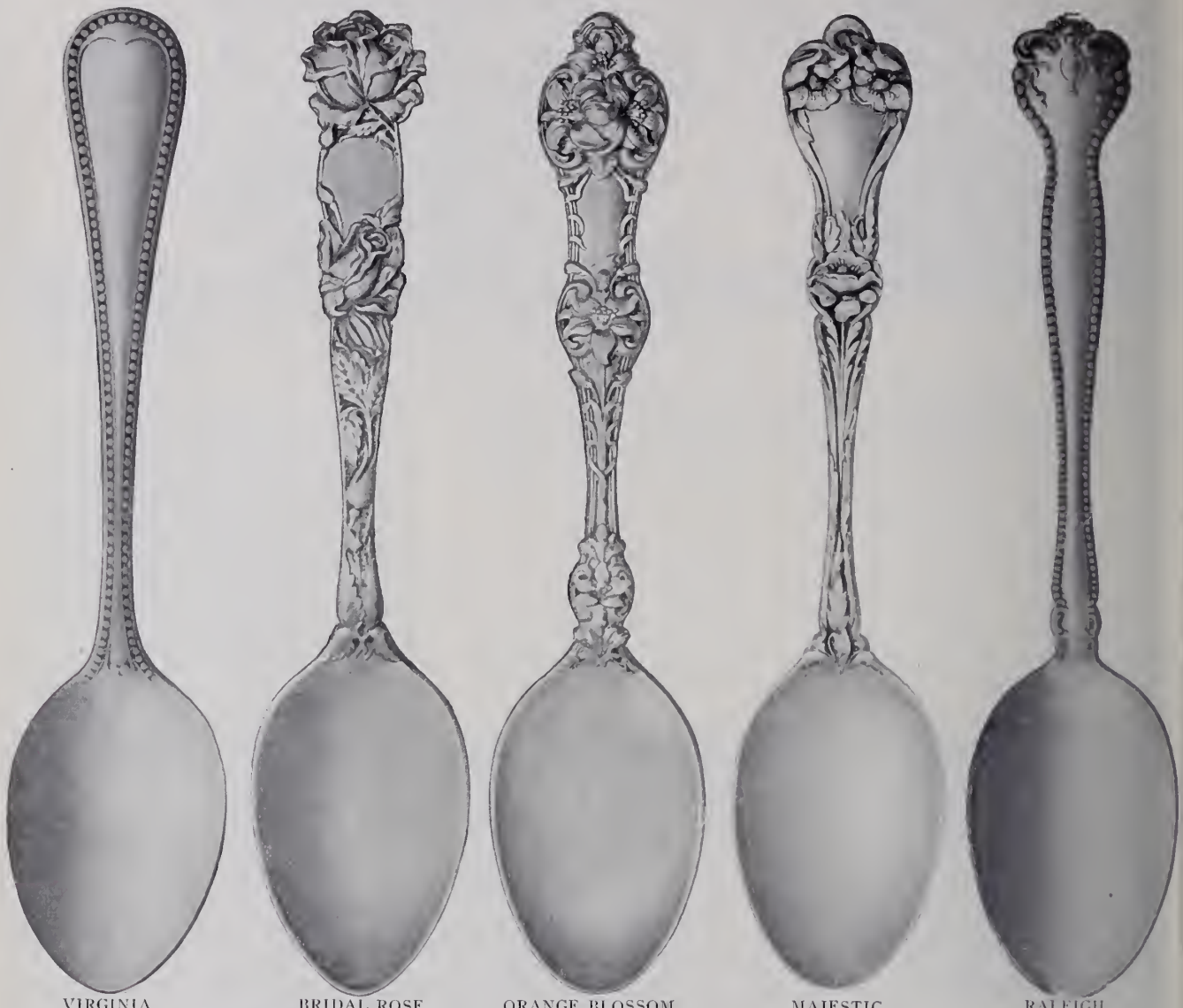
The true pearl oyster (*Meleagrina margaratifera*) is found chiefly in the Indian Ocean, the Red Sea, the warmer parts of the South Pacific, the Gulf of California, the Caribbean Sea, and other bodies of water. The local conditions, supply, etc., vary greatly in different regions of the world.

The pearl fisheries of India have long been famous. The most important are in the Gulf of Manar. On the Ceylon side the fisheries were very profitable in 1903 and 1904. The seasons are irregular here, as elsewhere, owing to the frequent disappearance of the oysters before they reach the proper age of production, which is four to six years.

Among other localities where pearl fisheries are carried on may be mentioned the Merguian Archipelago under the government of Burma, the lower end of the Red

(*Continued on page* 15.)

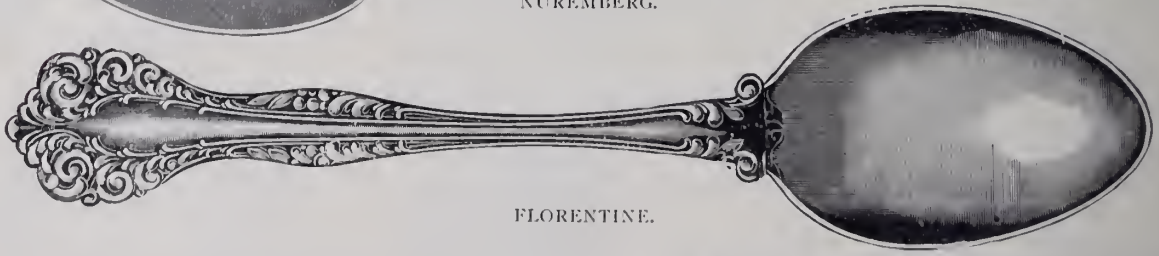
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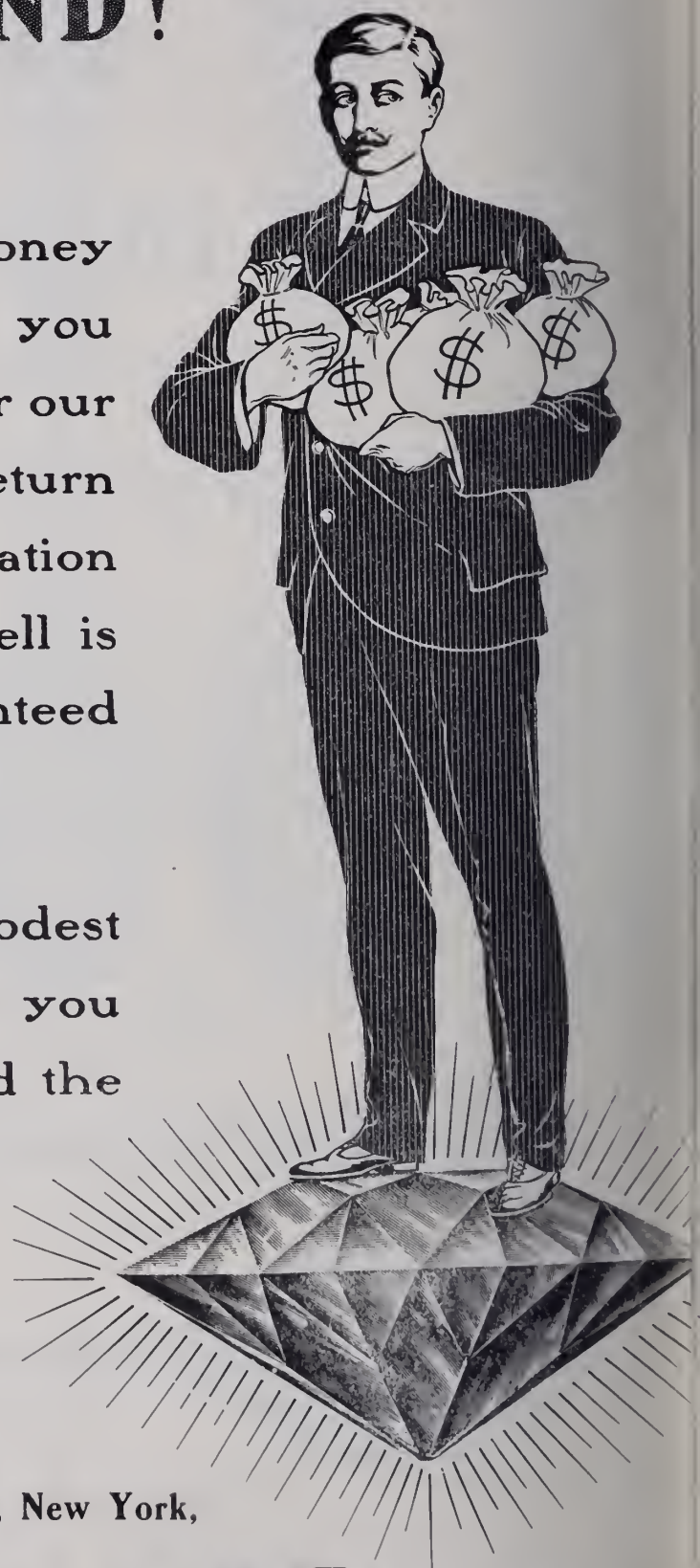
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with any other 20 year case on the market in reference to quality, finish, design or guarantee and then—compare the prices.

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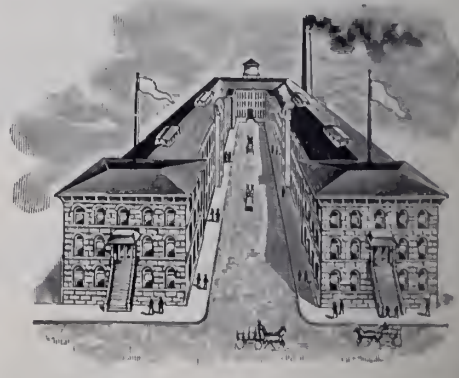
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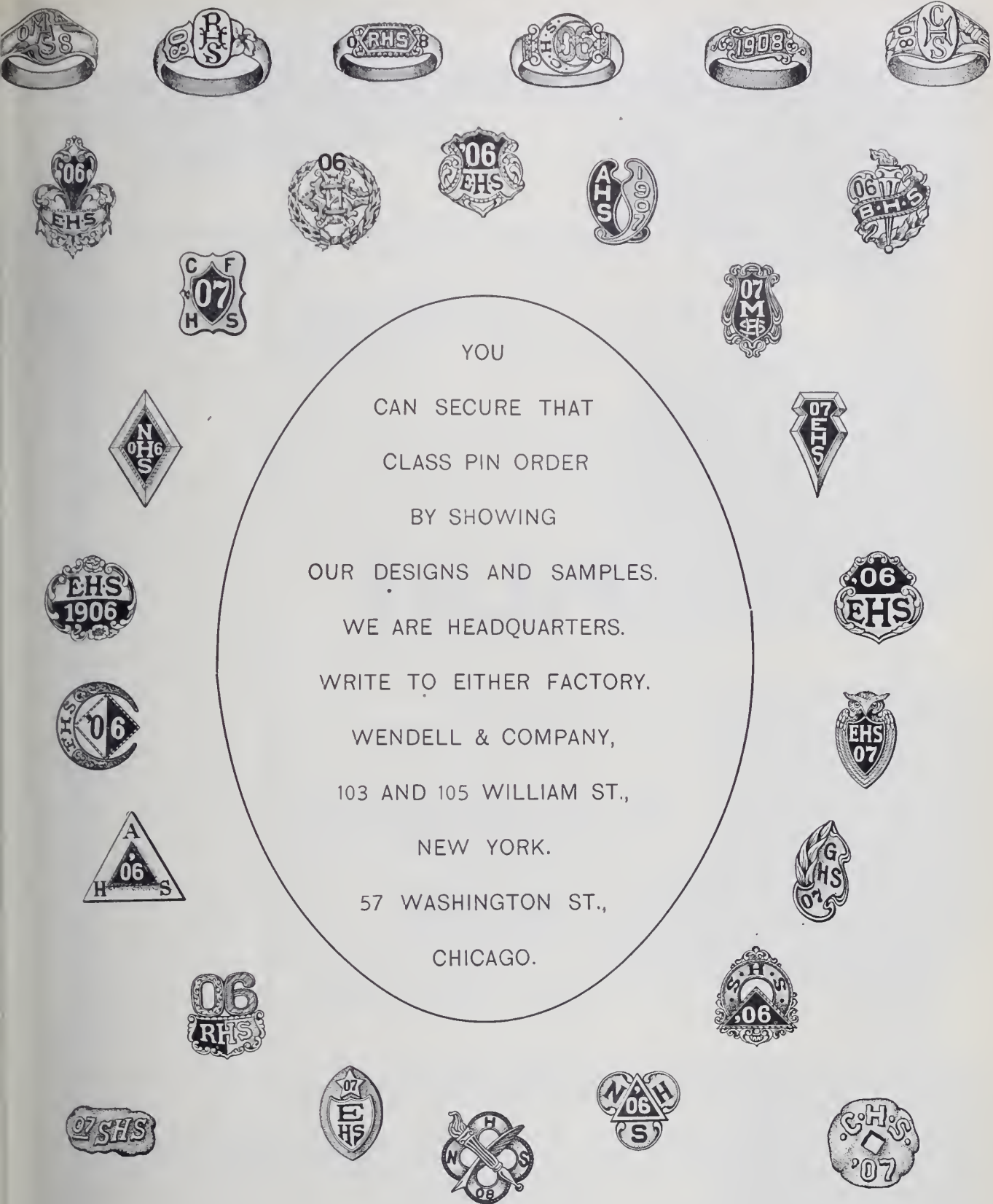
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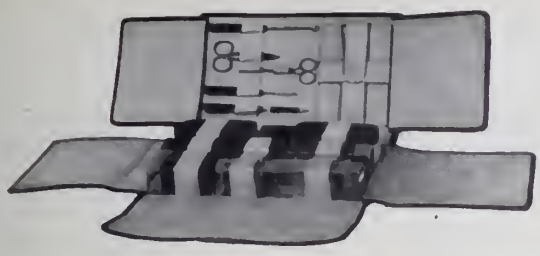
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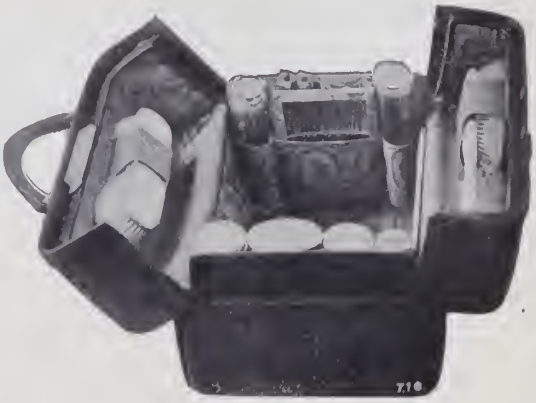
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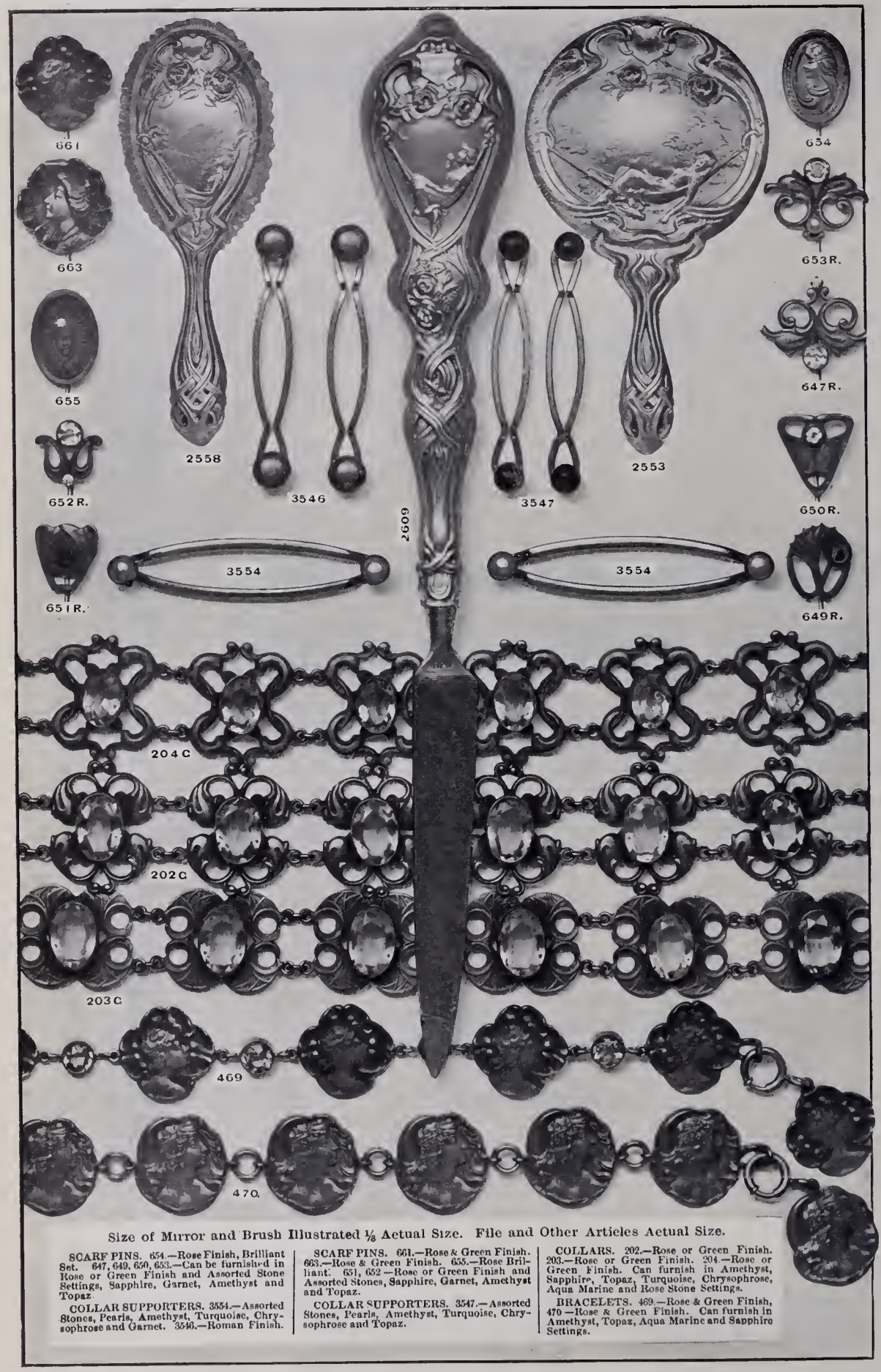
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## Pearls and Pearl Shells.

(*Continued from page* 1.)

, the Persian Gulf, the waters around Molucca Islands, in the neighborhood of zibar, and on the west coast of New edonia. Nearer home are the fisheries La Paz, in Lower California, British nduras, Panama, along the coast of ador and of Peru; and in the lower f of Maracaibo. There is also a flourng pearl fishery on the northern coast Australia, where a large fleet of ves- is employed, and another extensive intry has lately been reported in the neighhood of Thursday Island, north of eensland.

he gathering of pearls from fresh-water lls has been carried on for centuries on continent. When De Soto was made vernor of Cuba it was agreed that one- of all treasures won in battle, includ- *pearls*, should be given to the Spanish wn, and on one occasion his men are l to have obtained 350 pounds weight of rls from Indian graves in Cutifachiqui. e value of pearls from fresh-water shells ies greatly, depending on their size and or. One pearl from a fresh-water mus- was sold for $1,500, while a round, pink rl from Tennessee brought $650. One the finest pearls ever collected in the ited States was the "Queen." It had a utiful luster and weighed 93 grains. It s found near Paterson, N. J., in 1857, was sold to the Empress Eugenie for 00. To-day it is probably worth $10,-

earl fishing in the United States has n carried on in many States, including ntucky, Tennessee, Texas, Wisconsin, Il- is, Arkansas, Missouri, Georgia and nsas.

he manufacture of ornamental objects, h as pocketbooks, hand satchels, jewel es, etc., from pearl shells has, during nt years, become an important indus- and, with their iridescent shades of non, purple, pink and cream, very beau- l articles are made.

he pearl button industry has increased ensively during the last eight years, and eral factories, especially in towns in a and Illinois bordering on the Mis- ippi River, are now in operation. The ncipal species of fresh-water mussels ose shells are used in their manufacture he "niggerhead" (*Quadrula ebena*), while eral varieties of "sand shells" are also ployed, including the "yellow" (*Lamp- s anodontoides*) the "black" (*L. rectus*), l the "slough" (*L. fallaciosus*). One of best shells is the "deerhorn" (*Tritigo- verrucosa*), and another favorite is the tterfly" (*Plagiola securis*). The pearl ton industry in the United States began 1891, the first factory being established Muscatine, Ia. The largest factories turn as many as 1,000 gross of finished but- s a day, the average price obtained be- 35 to 40 cents a gross.

---

ive venders of bogus jewelry were forced leave La Porte, Ind., last week, by Chief Police Cochrane, of that place. No ar- ts were made, but the men were threat- d with prosecution if they remained in city.


ILLUSTRATED SERIAL STORY OF

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Life Studies of Larter Workmen

ILLUSTRATION NUMBER EIGHT



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## A Valuable Report on the Precious Sto of California.

GEMS, JEWELERS' MATERIALS, AND ORNAMEN STONES OF CALIFORNIA, BY GEO. F. KUNZ, A. M. Issued by the California State Mining Bur Ferry Building, San Francisco, Cal. 12mo, pp Published at Sacramento by W. W. Shan Superintendent of State Printing. Price, 5 postage, 6c. extra.

THIS comprehensive report on the minerals of California was issued cently by the Mining Bureau of that St and the State minerologist, Louis E. bury, in transmitting the book to the bu highly praises the work of Dr. George Kunz, of Tiffany & Co., New York, in lecting the data and compiling the vol

In his introduction, Dr. Kunz calls at tion to the several stages in the deve ment of California, first as a region of g then as a great agricultural and fruit gr ing State and lastly as the home of won ful richness in gems and precious sto Although the discoveries have been rated from time to time as they occu the annual reports of the United St Geological Survey, yet until the appear of this volume there has been no syste statement of the gem production of State, beginning with the early deve ments. The hope is expressed that present work may give an impetus to ther discoveries and advances.

The developments in this line in the four years, especially in Southern fornia, are pronounced phenomenal. the writer says that they have not been alleled by those in any other country. he believes that they have only comme and that in a few years many new and portant discoveries will be made so California may become known as on the greatest gem producing countries i world. The total value of the gold. and minerals of California that have diffused to the world is estimated at 000,000,000.

A curious fact, stated by the autho that the people of California as a w seem to have less interest in the gem erals, and know less about them tha the residents of Russia, Spain or Gern The gems are better represented in the seums of New York, London and P than in in the museum of the State w they are found.

The distribution of gem materials in fornia is outlined in a general way by author. He describes the gold regio the central and northern counties the western borders of the Sierra Ne where are found gold quartz, used for elry and ornamental work, and the fe interesting diamonds which occur in gold-bearing gravels of the surface pl and old river beds.

Tulare County, centering around V where the recently developed chryso mines occur, is the second region descr The third is the desert section in the s west bordering on Nevada and Ari where occur the turquoise mines. fourth section, declared the most re able gem region of the State, is that veloped within a few years in San D and Riverside counties, where occur minerals among the gem tourmalines the gem spodumenes are prominent.

lon to this region the author speaks of tl finding of other gems besides those mentioned, as follows:

sides these, other gem-minerals have lately bc found in adjacent or associated workings, especially topaz, transparent epidote and axinite, p , green and hlue beryl, and essonite garnet—tl whole forming an assemblage of such minerals tl is scarcely, if at all, equalled anywhere in the w d. Many of these mines are as yct only p pects, or trial openings; hut the indications a that the region is full of possihilities. Lack o water and fuel are the chief obstacles thus far tc much more extended development.

general, it may be said that throughout the g itic region of San Diego and Riverside coun- tl there is a widespread prevalence of an igneous r of gray color which is generally called a dite, with a little disseminated quartz and mica (tite); some samples, however, Prof. T. C. Hkins, whose account is quoted further on, dc- tcrmined to be gahhro rather than diorite. This r , and the granite, appear in a series of ridges, o nountains, with a prevailing north and south c se, and are traversed hy dikes, or perhaps, a Prof. Hopkins thinks, veins, of pegmatite—very c sely crystallized granite. These have a general c ction of northwest and southeast, and dip s hward or southwestward at varying angles at d rent points. It is in these pegmatite veins or d s, which vary more or less in their structure, possess great general similarity, that the gem- n erals are found.

After showing the importance of the dis- c eries and their general character, Dr. Kunz gives an historical outline, which t ows light on the circumstances under v ich the gem mining industry is growing, a l reveals some of the possibilities in store f those who persevere. Back in 1872 the f t discovery of colored gem tourmaline i the State was made by Henry Hamilton i Riverside County at the southeast slope c Thomas Mountain. In the course of s ne years, mining was begun in three lo- c ities hereabouts with results more or less s isfactory. The early specimens were t en out quietly, and the locality was not c ulged for some time, so that this activity s unrecorded in the early lists of Cali- nia minerals, given out by the State au- t rities. As recently as 1884 the official p lications contained no reference to these c coveries, but Dr. Kunz says that he has s itive knowledge of the facts and has a s cimen obtained prior to 1873.

Further discoveries are recorded as fol- ys:

he second important discovery in this region made, or at least announced, 20 years later, 1892, hy C. R. Orcutt—the great locality of ia minerals at Pala. Some allusions to red rmaline from uncertain sources in this part of State had appeared hefore, hut nothing very cific. In the list of California minerals pre- ed by Prof. William P. Blake in 1880-82, and quoted in that of Henry G. Hanks, puhlished 1884, references are made to the recent discovery rubellite, for the first time in the State, asso- ed with lepidolite, "in the San Bernardino ge, southern California." The general descrip- is precisely that of the Pala specimens, hut location is very indefinite. Mr. Hanks refers the same association under lepidolite, and men- ns a specimen in the State Mining Bureau, from Diego County, and remarks that "this may some future time he found profitable to ex- ct lithium from it"—a prediction abundantly ified now. Mr. Orcutt, however, was the first make the locality known.

* * * * *

The next most important discovery was made years later, in 1898. This was the wonderful sa Grande locality, some 20 miles southeast of la. There are various stories ahout the Indians ving known it for many years, hut the fact that ne of the highly colored crystals are found in dian graves in the vicinity, suggests that they y have heen known and valued perhaps for a ry long time. The ledge in which they occur exposed by erosion on the side of the moun- n, and the natives had certainly learned where

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14 K



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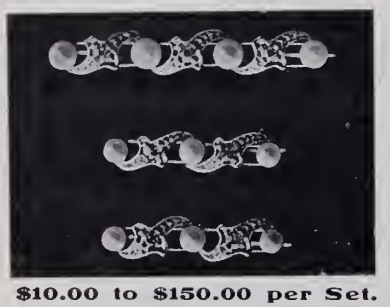
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**NEWARK, N. J.**

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to find crystals and had them in their posses for some years before the whites knew anyt about them. It is even said that they had lea how to do a little rude blasting, and thus to r the cavities in which the minerals occur. It not until 1898, however, that this now fan locality was made known to the world.

* * * * *

For several years, these above noted were only gem mines of this region, and their pro was highly esteemed. But in 1902 began a su sion of new discoveries that have attracted attention. On Pala Chief Mountain and on art Mountain began to be found not only fin ored tourmalines, but the novel and remark gem-spodumene, designated as kunzite. This named mineral was found by Frederick M. Sic at what is now known as the White Queen on Heriart Mountain, east of Pala, early in it is claimed, indeed, that he had obtained or two pieces some time before, but it was identified. In July, 1902, Mr. Sickler visited Diego and Los Angeles, and showed specimen local jewelers and collectors, none of whom cognized it. The first determination was mad the writer, from specimens sent by Mr S early in 1903.

The great Pala Chief Mine, which has give name to the middle one of the three ridge mountains at Pala, and has yielded magnif tourmalines and the largest and finest gem-sp mene crystals, was located in May, 1903, by J A. Salmons, John Giddens, Pedro Peiletch Bernardo Heriart. The actual discoverers probably the two last named, the Basque pectors, who had already been working an cating claims with the two Sicklers, father son, on Heriart Mountain, the ridge a little t east. Mr. Salmons has been the principal oper however, of this very notable mine.

* * * *

Meanwhile, Sept. 8, 1902, gem-tourmaline been discovered on Aguanga Mountain, some miles south of Oak Grove, by Bert Simmons. locality lies nearly east from Pala and south that at Coahuila, next to be mentioned, and equally distant from the two, some 15 m Kunzite has since been found on the same cla

May 30, 1903, Mr. Simmons discovered both ored tourmalines and kunzite in Riverside Co scene 10 miles west of the old Hamilton (first) covery. The locality is on Coahuila Moun about 20 miles northeast of Pala. The mine for some time known as the Simmons Mine has been sold to E. A. Fano, of San Diego, is now called by his name. This is one of most promising and productive mines of region.

The discoveries at and around Ramona foll in rapid succession, in 1903. Some had been several years earlier, but they had not attr much notice. Essonite garnet was reported Ramona in 1892, by D. C. Collier, and also epidote. Much of the essonite found here is of rich color and fine gem quality.

Several mines, with this "hyacinth" variet garnet and more or less of beryl and tourm were located in May, July and September, 19

Oct. 3 of that year, topaz was discovered in same vicinity by James W. Booth and John Farley. This was a novel and important add to the gem products of the State. The cry are of various sizes, some of them large, transparent, and range from colorless to shades of blue, much resembling these from old and well-known locality at Sarapulka in Ural Mountains.

As to the future and what it has in s for the industry, Dr. Kunz says:

In regard to the future of precious stone m in southern California, although the great dea output of to-day is not adequate for the w demand, it will require possibly a change fashion or new adaptability of materials to sume all the semi-precious stones that are to develop if mining is continued in this line much more energy. California as a tourist sort has the advantage over many other place being an attractive country, drawing many th sands of strangers, who are generally more less affluent, and if the precious stones them are handsomely or quaintly cut, and are in instances what they are represented to be, t is likely to be a large demand created in this Unfortunately, at other places in the United St foreign or artificial minerals have been substit for native material. If the smoky quartz, dolite, and like minerals were worked up desk weights, seals, charms, etc., a great quan

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Style is a most important factor in diamond mountings.
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OUR FALL SHOWING OF
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is distinctly, entirely and emphatically NEW. A minute of seeing is worth an hour of talk. All we have to say is: Brand NEW goods! It is for you to SEE them. That's the whole argument. You will have an opportunity. Once more we say NEW—and we add—SEE.

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Makers of Gold Jewelry—14 Karat Only.
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Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.

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ESTABLISHED 1834. TRADE MARK.

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KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

could also be sold not only in California, but el where. It was the development of an industry l this in the Ural Mountains of Russia, brou about by Catherine II. sending two lapidaries that region, that led to the employment of fu 1,000 people in the Ural district. As the chry prase, the turquoise, and the tourmaline of C fornia, when not of fine gem quality, have h cut into crude beads of East Indian type, i small forms of mosaic work, and the like, large quantity of this material has found a defi market in Europe as well as in the United Sta that otherwise would have been a loss in mini The development of proper lapidary interests this kind will surely do much to sustain the min of gems in California and add appreciably to wealth of the gem regions.

* * * * *

A large number of the many varieties of preci and semi-precious stones and rare minerals found in California, and systematic search increase the production until California takes h rank as a gem State. In 1901, California p duced quartz crystal to the value of $17,500, t maline to the value of $20,000, and turquoise o $20,000; the lepidolite amounted to $27,500, g quartz, etc., over $50,000; mother-of-pearl pearls over $15,000, and souvenir material p ably over $20,000. The grand total amounted nearly $175,000. In 1903 kunzite was produce a value of $20,000; tourmaline, $20,000; chr prase, $15,000; turquoise, $40,000.

Treating of the diamond discoveries, points which recall at first sight the mond mines of Brazil and South Afr such as similarity in rock and gravel for tions are discussed. The writer conclu that these relations, so far as ascertai are not important and afford no basis assuming a similar richness of yield or identity of geological yield.

Considerable attention is given to work now being done by the various m ing companies in different parts of the St Results already accomplished by each c pany are given with details as to the mi the advantages and difficulties being countered and facts in relation to the chanical appliances, machinery and ployes. The book is illustrated with tures of the most notable gems that h been found, and of views in the mining tions. There is a full page auto-print kunzite crystal made by exposure to Röntgen rays for five minutes and t laying the crystal upon a photographic pl The book is one of a series which the S Mining Bureau distributes.

## Importations at the Port of New Yor

| *Weeks Ended Sept.* 30, 1904, *and Sept.* 29, 1 | | |
|---|---|---|
| China, Glass and Earthen Ware: | 1904. | 19 |
| China | $109,249 | $118 |
| Earthen ware | 22,153 | 24 |
| Glass ware | 36,601 | 49 |
| Optical glass | 103 | 1 |
| Instruments: | | |
| Musical | 15,421 | 22 |
| Optical | 6,136 | 8 |
| Philosophical | 2,629 | 5 |
| Jewelry, etc.: | | |
| Jewelry | 9,237 | 27 |
| Precious stones | 452,567 | 634 |
| Watches | 39,045 | 57 |
| Metals, etc.: | | |
| Bronzes | 10,504 | 8 |
| Cutlery | 28,001 | 9 |
| Dutch metal | 1,032 | 6 |
| Platina | 23,382 | 32 |
| Silverware | 1,266 | 2 |
| Miscellaneous: | | |
| Alabaster ornaments | 139 | |
| Amber | 5,088 | 10 |
| Beads | 2,685 | 9 |
| Clocks | 9,366 | 9 |
| Fans | 7,275 | 9 |
| Fancy goods | 5,237 | 6 |
| Ivory | 7,975 | 1 |
| Ivory, manufactures of | 257 | |
| Marble, manufactures of | 6,557 | 3 |
| Statuary | 24,689 | 6 |

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# Fine Leather Goods

We manufacture a large collection of articles suitable for the jewelry trade

**Hand Bags** **Jewel Cases** **Photo Frames**
**Cigar Cases** **Desk Sets** **Writing Cases, etc.**

Established 1850

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**PERFECT WHITE ¼ CARAT BRILLIANT**



No. 3365.

set in the popular

**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

At the low price of **$25.00**

Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

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**33-43 GOLD STREET, NEW YORK.**

**HEINTZ BROS.,**

**RINGS**
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DESIGNS For Silverware, Novelties and Jewelry : : : : : :
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### Trunk of Salesman for Chicago Jewelr House Stolen and Rifled of Contents at Leeds, S. Dak.

CHICAGO, Sept. 30.—A. M. Shepar western traveling salesman for A. C. Bec en, of this city, lost a trunkful of jewel at Leeds, S. Dak., two weeks ago, und peculiar circumstances. Mr. Shepa stopped at the Parker Hotel at Leeds a notified the day clerk of the hotel to se his trunk down to the depot in time f the midnight train. Upon learning th this train was usually some hours late, M Shepard notified the clerk that he wou not leave on the midnight train, but w leave the following day at 2 P. M. It a pears the clerk disregarded Mr. She instructions and sent the trunk to the de that evening without Mr. Shepar knowledge. When Mr. Shepard found the next morning that his trunk had alrea gone to the baggage room, he went to depot to check it, but it could not found.

Some time later the trunk was fou a good distance away from the stati among a clump of bushes. It had be opened and rifled of most of its conte Some of the cheaper grades of jewelry w found in the trunk and pieces were a scattered on the ground. The entire c tents of the trunk are valued at $8,0 About $6,500 worth of jewelry, mos loose diamonds, was stolen.

An investigation showed that the tr was not delivered to the baggage ro of the depot, but was left outside on platform. The company is insured in Jewelers' Safety Fund Society and i member of the Jewelers' Protective Un which has Pinkerton detectives working the case.

---

The stock of O. D. Hayden, Minot, Dak., is in the hands of the sheriff

Peter Bloomstrom died, recently, at canaba, Mich.

Consul General Skinner writes ab French legislative efforts to suppress fr and to prevent unfair competition in Fra He says that deceit in regard to merchan sold is to be punished by fines ranging fr $19 to $965, and terms in prison that ra from three months to a year. In case deceit is carried out by means of f weights and measures the term of impris ment may be extended to two years. details of six of the more important arti of the act were translated by Mr. Sk ner and transmitted to the Bureau of M ufactures, where they are now on file may be seen by interested parties.

**The Bowden Rings**

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

**J. B. BOWDEN & CO.,**
1 Maiden Lane. NEW YORK.




# "Ring-Leaders"

OCTOBER is the Ring month of the year; a month of thirty-one days for the Jobber to reap his profits. Present prospects point to one of the most successful seasons in years. All orders are receiving prompt attention; the "side-tracking" process is not in order here. You, as a buyer of "selling" goods, will appreciate what that means.

## Ostby & Barton Company

**Providence, Rhode Island.**

9 Maiden Lane, New York.

103 State St., Chicago.




*"October's child is born for woe,*
*And life's vicissitudes shall know;*
*But lay an opal on her breast,*
*And hope will lull those woes to rest."*

**AND MANY A GIRL** has felt herself lucky when receiving one of the handsome opal brooches or rings we sell. Luck is a matter of opinion. Many of our customers say: "We have great luck with your goods," but for ourselves, we prefer to think the success was due to the careful selection of patterns, the style, the finish, workmanship, and the price, all of which help to make our lines "Good Sellers."

If you come to New York, let us show you—or we send selection packages on request.

**Henry Freund & Bro.,**

Diamonds, Watches
and Jewelry,

9 Maiden Lane, New York.

ELK GOODS A SPECIALTY.

### Courts Asked to Decide Question as to When Hat Pins Are Jewelry.

An appeal to the United States Circuit Court was taken last Thursday by the Collector of the Port of New York from a decision of the Board of United States General Appraisers on the classification of hat pins imported by I. Emrich & Co. The Board had before it a large number of cases involving the duties on hat pins of various kinds. The importation of the various articles in controversy began back in 1898, and has continued since. Each importer filed numerous protests from duties assessed on the shipments received during these years, so that the total number of cases runs into the hundreds.

The hat pins imported by I. Emrich & Co. had plain heads, made in beads of glass or paste, generally in imitation of jet or white pearls, but some of the beads were of transparent and green glass. These pins the Board classified as manufactures of glass, dutiable at 45 per cent. ad valorem, reversing the decision of the Collector, who had classified the merchandise as jewelry, dutiable at 60 per cent. The Government, not satisfied with the decicision, now takes the case to the courts.

It is expected that some of the importers will appeal in cases in which the Board decided that hat pins were jewelry. The attorneys for the importers, when the decisions in test cases were made known, showed an inclination to accept the conclusions of the Board all around, but a new face is put on the subject by the attitude of the Treasury Department in beginning this fight in the courts in one of the ca[s]. The expectation is that the importers [will] now appeal in some of the cases decid[ed] against them in order to renew the c[on]-test along substantially the same lines [as] when the cases were argued before [the] Board.

General Appraiser Sharretts wrote [the] opinion for the Board in all the cases. [The] principle which he followed was that w[here] the pin heads were made in imitation [of] precious stones or showed artistic w[ork]manship in carving or enameling, they [were] dutiable as jewelry, but in the case of [those] with simple bead heads of glass or p[aste] he held that they were not jewelry. S[uch] articles, he said, are commonly bough[t] notion or dry goods stores and, accor[ding] to the testimony of both domestic manu[fac]turers and importers, were never rega[rded] in the trade as jewelry. The other [kind] of pins, he said, are regarded as jew[elry] both by the manufacturers in the U[nited] States and by the importers.

An official familiar with the situation [says] that the Board's decisions will, wit[hout] doubt, be confirmed by the courts, and [the] Government, in directing an appeal, is c[ausing] ing unnecessary expense, with some att[end]ant discomfort to the manufacturers.

---

Fire destroyed the jewelry factory o[f] Wm. C. Finck Co., Elizabeth, N. J., Tue[sday] of last week. The flames broke out [at] A. M. The blaze had gained [a] headway before the firemen arrived, an[d] entire building was gutted. The losses [are] roughly estimated at $25,000.



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## VIOLET PATTERN.

THE WHITING MFG. COMPANY confidently present their new

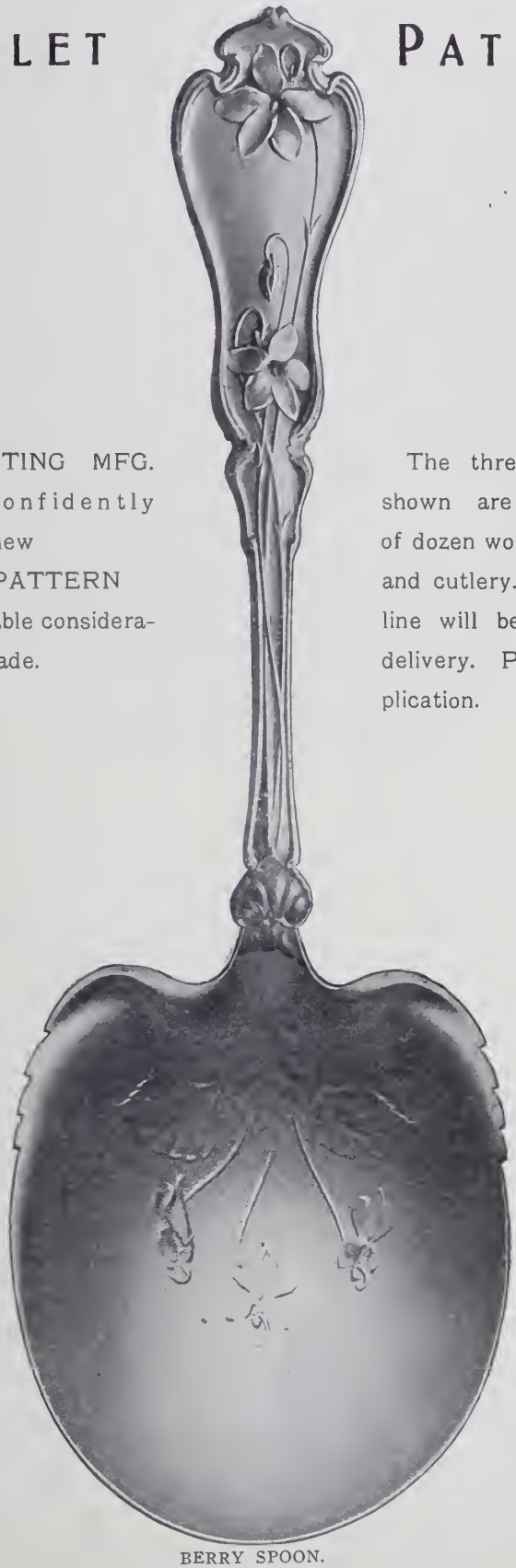
VIOLET PATTERN

for the favorable consideration of the trade.

The three pieces here shown are representative of dozen work, fancy pieces and cutlery. The complete line will be ready for fall delivery. Price list on application.



TABLE FORK.



BERRY SPOON.



DINNER KNIFE.

TRADE MARK



Our Specialty Is Toilet Ware.

We also make the Small Wares in Silver.

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FORMERLY HAYDEN MFG. CO.
Makers of
Sterling Silver Wares,
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New York Sales Office, 21 Maiden Lane

TRADE MARK

## National Law Popular.

### Jewelers in All Sections Favor Measure Against False Marking of Gold and Silver.

THE CIRCULAR-WEEKLY'S bill to forbid interstate commerce in gold and silver improperly marked, continues to meet with general approval. Among the recent comments on the measure are the following:

UTICA, N. Y., Sept. 28.—Local jewelers are practically unanimous in favor of the law which will forbid interstate commerce in falsely marked gold and silver ware. Some of those who are urging the passage of the law believe it should go even further and have it provide a severer punishment for any one who marked 14-karat ware when it is not up to the standard.

W. B. Wilcox: "There is a lot of this false marking, especially in cheaper wares. Some articles which have a 14-karat mark will not assay over 10 karats. This deception is generally practiced in making gold rings and chains. None marked 14-karat ever run over that, while many run down to 10-karats, while articles marked 10-karat often run down to 7 karats. The only remedy that I have found is to deal with good houses. We buy our stock of good houses, whose wares show the highest assays. There is occasionally some 10-karat ware falsely marked, but the deception is mainly in the articles marked 14 and 10 karat. This agitation is increasing trade among the good and square manufacturers."

Evans & Sons: "All good, honest business houses are in favor of the proposed legislation. Anything that will insure the proper marking of gold will meet with general approval."

G. Will Payne: "I am very much in favor of legislation. If its provisions can be enforced to the letter much good will result."

SAN FRANCISCO, Cal., Sept. 27.—THE CIRCULAR-WEEKLY bill has many friends in this city. In fact, no jewelers are opposed to it and the great majority heartily favor its passage.

F. H. Levy, president of M. Schussler & Co.: "I think that all goods should be exactly what they are marked, and I heartily commend the action of THE CIRCULAR-WEEKLY in introducing such a bill. Such a law will be of benefit to the legitimate jewelry business, both wholesale and retail, but it may hurt a lot of 'fake' jobbers and retailers, and by so doing put the trade on a more equal basis, giving those who are trying to conduct a legitimate business some encouragement to do so."

A. Judis, of the Alphonse Judis Co.: "We are decidedly in favor of making the marking of gold and silver jewelry represent the exact quality of the goods, and wish to indorse the crusade now being made by THE CIRCULAR-WEEKLY. Such movements, if successful, tend to place the trade on a higher level."

Mr. Huggins, manager of A. I. Hall & Son: "I believe that the movement started by THE CIRCULAR-WEEKLY toward the passage of a law forbidding interstate commerce in falsely marked articles of gold and silver, is a good one and one which will result greatly to the advantage of all who are doing a square business. A good many firms have already begun stamping their gold jewelry with their trade-mark guaranteeing the quality. I sincerely hope the law will be passed, and I wish to commend the action of THE CIRCULAR-WEEKLY."

### NATIONAL STAMPING LAW.

There seems to be a demand for a national stamping law regulating the manufacture and sale of properly marked gold and silver. While the laws of the several States are good as far as their jurisdiction extends, nevertheless, the fact that many goods are manufactured in one State, distributed in the other, and sold in a third, makes especially desirable a law that will put the manufacturer, wholesaler and retailer on a common basis. The main object to be accomplished is to make illegal the shipment of improperly stamped articles, including also articles bearing no stamp at all.

Now that the need for such national legislation is apparent to all, the next and most difficult task is to frame up and secure the passage of a suitable law that will pass muster with the judiciary and also run successfully the gauntlet of committees. THE JEWELERS' CIRCULAR-WEEKLY has framed such a bill to be presented to the next legislature which is calculated to meet all the above requirements. While it is probable that a majority of the trade are not versed in the technicalities of law, suggestions are invaluable to those having the preparation of the bill in charge, but so far as presenting to our representatives in Congress the necessity of such a law, the trade is all powerful and can secure the passage of the bill.—*The Milwaukee Jeweler*

### Contract Awarded for Silver Service for U. S. Cruiser "Maryland."

BALTIMORE, Md., Oct. 2.—The contract for the silver testimonial for the cruiser *Maryland* was awarded this morning to Samuel Kirk & Sons Co. The service is to consist of 48 pieces and will cost $5,000. Thirty-one of the pieces will represent the counties of the State, and besides these there will be 12 punch cups, representing the first 12 colonial governors. There will also be three ladles and servers.

There is to be chased on each piece a design representing great historical and civic events in which the State of Maryland has played an important role, and each piece will also be suitably inscribed. The scheme of the design is to denote "hospitality . . . plenty."

The contract requires that the service be completed within six months. The Kirk concern also designed the silver service presented to the cruiser *Baltimore*.

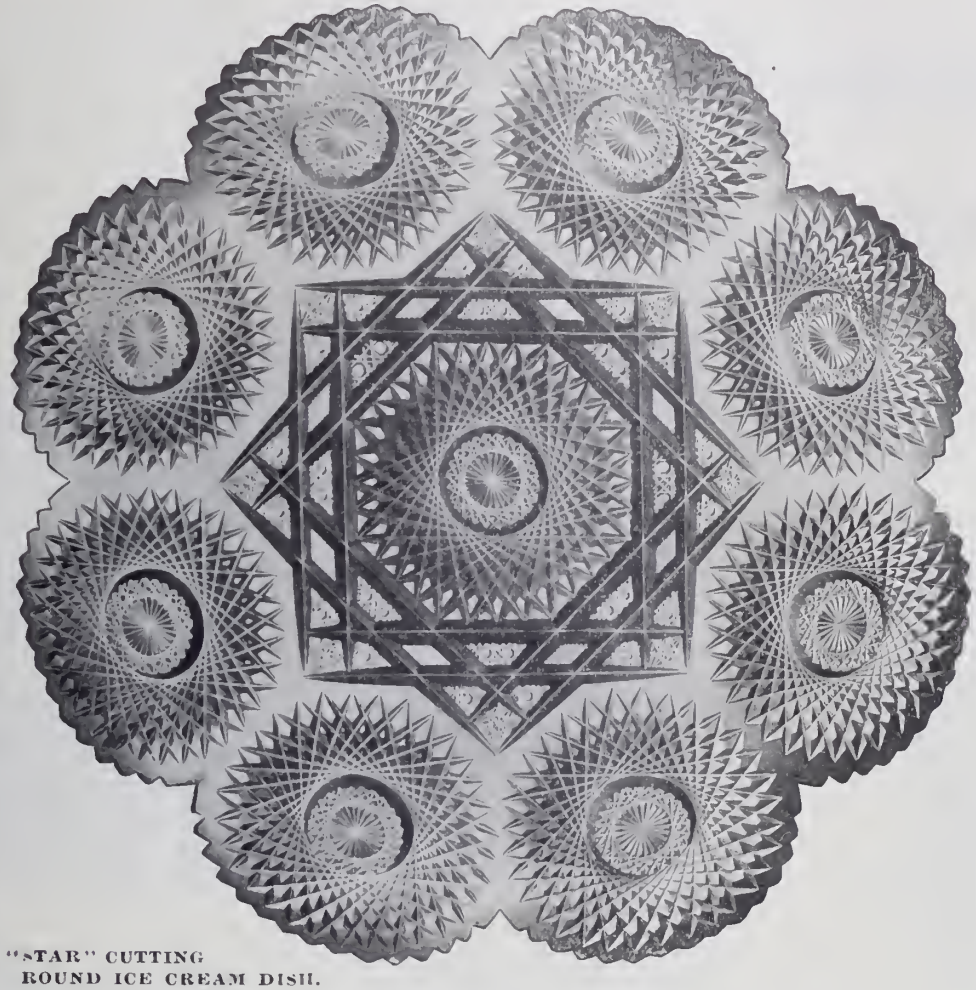
A. H. Bahans has moved from Ainsworth to Columbus Junction, Ia.

OUR OWN MAKE.

Large Variety in Gun Metal Goods.

Bags, Chains, Lorgnettes, Lockets, Chatelaine Pins, Fobs, Link Buttons, Cigar and Cigarette Cases, Buckles, Scarf Pins, Cane Handles, Hat Pins, etc., etc. The workmanship is of the finest. Our repair department is one of our Special Features. Repairs made by us have always proven highly satisfactory. Don't discard your old gun metal goods. Send them to us. We will make them equal to new. We also make fine Gold and Silver Jewelry. Patented Safety Lock Chain Key Rings.

J. N. PROVENZANO, 114 East 14th St., NEW YORK CITY.



"STAR" CUTTING
ROUND ICE CREAM DISH.

## RICH AMERICAN CUT GLASS.

# International Silver Company,

**WAREROOMS: 9-11-13-15 MAIDEN LANE, NEW YORK.**

In addition to showing the largest and most complete assortment of sterling silver and fine silver plate, the trade should not overlook the fact that our line of rich American Cut Glass, produced in our own factories, is unsurpassed in character of design, workmanship and brilliancy of finish.

Although this branch of our business is not a new one, it has largely increased during the past year, and we are now in a position to better satisfy the trade than ever before.

FACTORIES:

THE BARBOUR SILVER CO.,
THE HOLMES & EDWARDS SILVER CO.,
MERIDEN BRITANNIA CO.,
THE MERIDEN CUT GLASS CO.,
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ROGERS, SMITH & CO.,
WILCOX SILVER PLATE CO.,
THE DERBY SILVER CO.,
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**A***rtistic models*
**B***eautiful lines*
**C***lean workmanship*
**D***istinctive subjects*
**E***xquisite taste*
**F***aultless execution*
**G***uaranteed purity*
**H***ard Britannia basis*
**I***mmaculate surface*
**J***udicious distribution*
**K***aleidoscopic variety*
**L***eading styles*
**M***odern ideas*
**N***umerous novelties*
**O***riginal designs*
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**Q***uick sales*
**R***eliable quality*
**S***terling silver plating*
**T***empting collections*
**U***niform prices*
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**W***arranted marking*
**X***cellent values*
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Wuerttembergische Metallwaren-Fabrik,
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*Plate in all Finishes.*
*Art Bronzes, Electroliers,*
*Copper, (Modern and Antique) Brass.*

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*43-51 WEST FOURTH STREET.*

Our Broadway Pilot shows the way.
Ask for free copy.

## Man Arrested in Baltimore, Md., Believed to be Wanted in Several Other Cities for Passing Bogus Checks.

BALTIMORE, Md., Sept. 29.—The local police believe they have made a good capture in the arrest of James R. Reed, alias Lamson, alias Best, a bogus check man, who they think has been at work successfully in Buffalo, Youngstown, O., Pittsburg and Philadelphia, and possibly New York. The arrest was made through the foresight of George Walker, whose jewelry store is located at 24 W. Lexington St. and on whom "Reed" attempted to pass a bogus check in return for a handsome diamond brooch.

The man entered Mr. Walker's store about five days ago to look at some diamonds, and took a fancy to a brooch, the price of which was $300. He arranged to buy it, requesting that it be cleaned, and offered to pay with a check, stating he was in the commission business on Light St., with offices in the Continental Trust building. Mr. Walker became suspicious, and under a pretext left his customer long enough to quietly call up the captain of detectives, notify him of his visitor and as advice. The captain told him to proce with the sale, but not to accept the chec The final settlement for the brooch w postponed until Wednesday, when the ma returned to complete the sale. The broo seemed satisfactory, but when a check f $375 was offered, signed "James R. Reed the jeweler asked time to learn the validi of the check. It was purported to be ce tified by Magruder Powell, cashier of t National Bank of Commerce, and w drawn to the order of Mr. Walker. Re was then arrested by two detectives w were lurking in the neighborhood for hi



JAMES R. REED, ALLEGED CHECK SWINDLER, ARRESTED AT BALTIMORE, MD.

When searched at headquarters two a ditional checks were found, and he al attempted to destroy several on the w but was prevented.

A search of his rooms at the Eut House, where he had registered as C. Hackett, revealed other checks signed James R. Reed, and a dress suit case co tained a number of blank checks and t rubber stamps, one being marked "The N tional Bank of Commerce" and the oth "Certified Check," ink pads, etc. Thirty r ceipts from business houses in the cit

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

Wagner Manufacturing Co.
41 Union Square,
New York.

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

# STAR (★) BRAND



## OUR LATEST PATTERN

# The "BELMONT"

Made only in the COLD MEAT FORK and BERRY SPOON.
Now Ready for Delivery.



(TRADE-MARK)
★ ROGERS & BRO. A-1

If you have not already placed your order for Fall trade it would be well to send it early, either to us direct or through your jobber. If not fully posted as to the merits of the celebrated STAR (★) BRAND of electro-silver plated flatware, send for catalogue and full particulars.

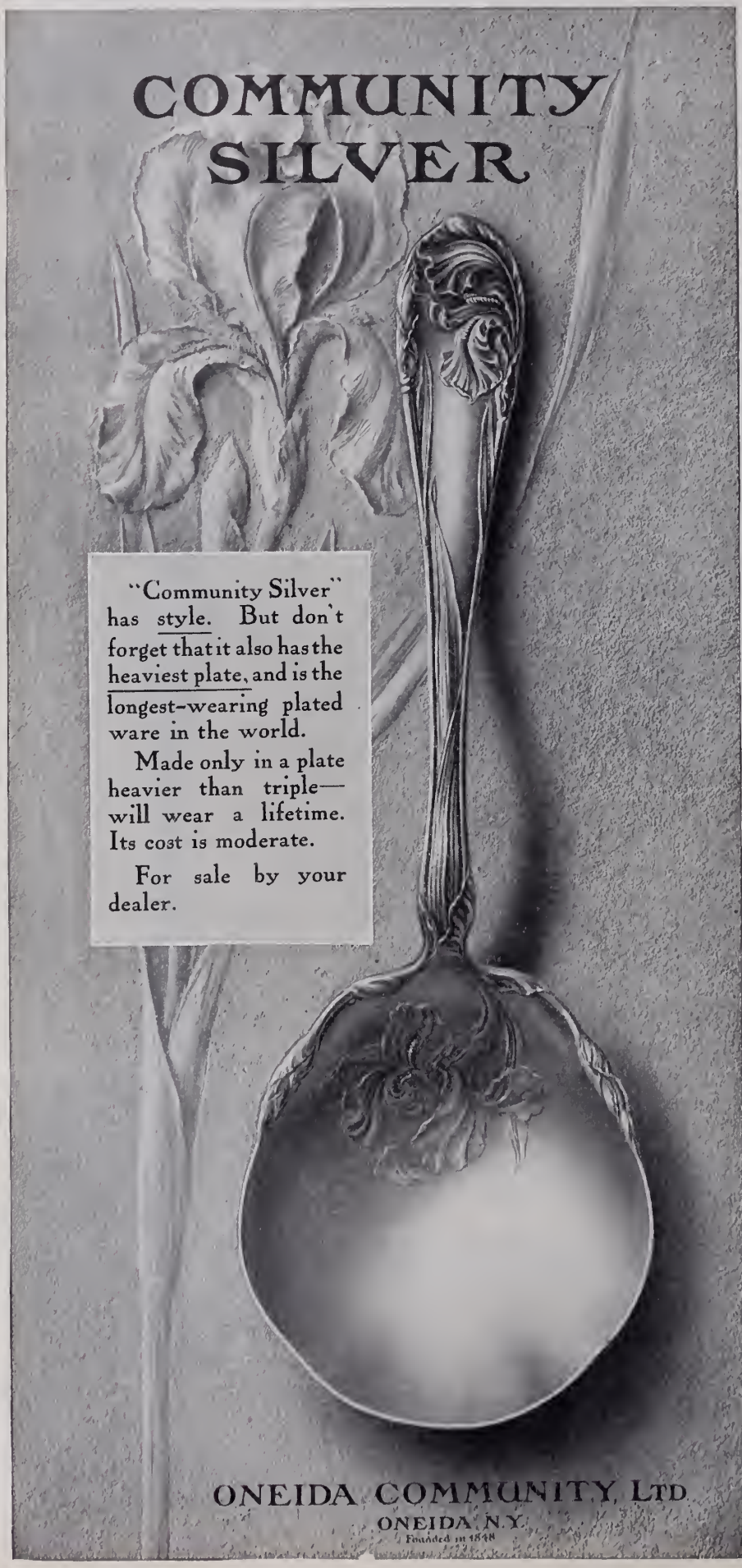
MADE ONLY BY
INTERNATIONAL SILVER CO., *Successor to*

## ROGERS & BROTHER

WATERBURY, CONN.

New York Warerooms: 9-11-13 and 15 Maiden Lane.

## SOLD BY LEADING JOBBERS




## COMMUNITY SILVER

This beautiful two-column "Community Silver" advertisement will appear in the November issue of the

Ladies' Home Journal,

Woman's Home Companion,

Minneapolis Housekeeper,

Ladies' World,

Delineator,

Good Housekeeping,

Harper's,

Century,

McClure's,

and other leading magazines.

It will be followed in December by an even more effective full page in the same magazines.

ONEIDA COMMUNITY, LTD
ONEIDA, N.Y.

# COMMUNITY SILVER

Believing that every dollar spent on magazine advertising means larger sales for the dealer, we are this year getting out the most striking series of silverware advertisements which has ever appeared.

The list of magazines in which we advertise is one of the strongest in the world. Its enormous aggregate circulation brings "Community Silver" advertisements before nearly ten million readers.

The extraordinary sale of "Community Silver" following our Fall advertisements last year—in many cases lasting far beyond the holidays—is practical evidence of the tremendous selling power of such advertising.

By ordering "Community Silver" now you can secure the full benefit of all our Fall advertisements, and thus increase the sales of your store in a profit-making line.

Remember that your profit on "Community Silver" is unusually large and stock now. Inquire of your jobber or write us.

ONEIDA COMMUNITY, LTD.
ONEIDA, N.Y.

Founded in 1848.

New York Salesroom: 395 Broadway

HAVE YOU TAKEN OUR ADVICE TO **BUY COPPER!**

A SPLENDID LINE FOR YOUR HOLIDAY TRADE.



WE ILLUSTRATE A FEW PIECES OF OUR

**"METAL AND GLASS,"** Finished in GREEN (VERD ANTIQUE).

MADE IN THE "APOLLO STUDIOS,"

**APOLLO SILVER CO.,**

**BERNARD RICE'S SONS, Proprietors,**

MAKERS OF

FINE SILVER-PLATED WARE, REAL COPPER AND VERD ANTIQUE,

WORKS { 4-6 MARION ST. / 187-189 ELM ST. } NEW YORK. 544 BROADWAY, NEW YORK

WRITE FOR ILLUSTRATED SHEETS.

*"Odd and exclusive novelties not found in other lines."*

TRADE ℭ MARK

**S. Cottle Co.**

**Gold and Silver Bags and Purses in many styles, all sizes.**
**Gold and Silver Vanity Cases.**

***31 East 17th Street, New York.***

**Roger Williams Silver Co.,**

Providence, R. I. 860 Broadway, New York City.

Elegant Line,
Original Designs,
Highest Grade,
Sterling Only.

NEW FLATWARE PATTERNS—
The "WARWICK," "PLYMOUTH" and Others.

named above for jewelry and silverware were also found, made out to the name of "D. C. Best," which name the accused evidently used in other cities.

As soon as his arrest became known here other charges were registered against him by I. J. Brown, 428 E. Baltimore St., from whom he attempted to secure a brooch worth $350, and by fur merchants, etc. A number of pawn tickets issued by pawnbrokers in New York and other cities were found among his effects. The prisoner was given a hearing before Justice Grannen at the Central police station yesterday, and was committed to jail to await the action of the Criminal Court on four charges.

The alleged bogus check operator is about 30 years old, of slight build and has blue eyes and a light mustache.

### Stock Valued at $3,000 Stolen from San Francisco, Cal., Jewelry Store.

SAN FRANCISCO, Cal., Sept. 27.—A thief or thieves walked into F. H. McConnell's store at 14 Post St. at an early hour Friday morning and walked away with a box of jewelry which a clerk had just taken from the safe deposit vaults. The jewels consisted of watches and an assortment of diamond, emerald and ruby rings, valued in all at $3,000.

The store from which the missing valuables was stolen is jointly occupied by Mr. McConnell and the real estate firm of Hooker & Lent. F. A. Leonard, the clerk who brought the box containing the jewelry from the safe deposit vault, placed it on a shelf in the store and then stepped out for a moment, leaving the store in charge of the clerk in the real estate office. When he returned, a few moments later, the box containing the jewels was gone and the clerk who had been left in charge could give no clue to its disappearance further than that a young man had called during Leonard's absence and had asked to see their rental list.

The clerk told him to help himself and then paid no further attention to him. The police have obtained a description of the young man and he is as yet the only suspect. They believe that the job was done by those thoroughly familiar with the business and that the clerk had been shadowed for weeks prior to the robbery on his daily trips from the deposit vault.

Mr. McConnell has offered a reward of $1,000 for the return of the booty, and no questions will be asked. He says that the greater portion of it is of more value to the owner than to anyone else.

A. Hurley, McCurtain, Ind. T., moved recently to Chant, in the same State.

Isaac Cohen has succeeded to the business of Mrs. H. Cohen, Victoria, Tex.

Mrs. Matilda J. Stone, St. Joseph, Mich., has been succeeded by Cochran & Stone.

The latest arrival in the field of jewelry trade journalism is the *Milwaukee Jeweler*, published at Milwaukee, Wis. The first number, which is dated September, is a 16-page sheet, fairly well filled with interesting news and technical matter, and no doubt its successors will be even better. The paper will appear monthly and is edited by Carroll W. Smith. The business manager is Franklin Thomson.



*Little Journeys—No. 5.*

*To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. our jobber has them.

## Whiting & Davis,

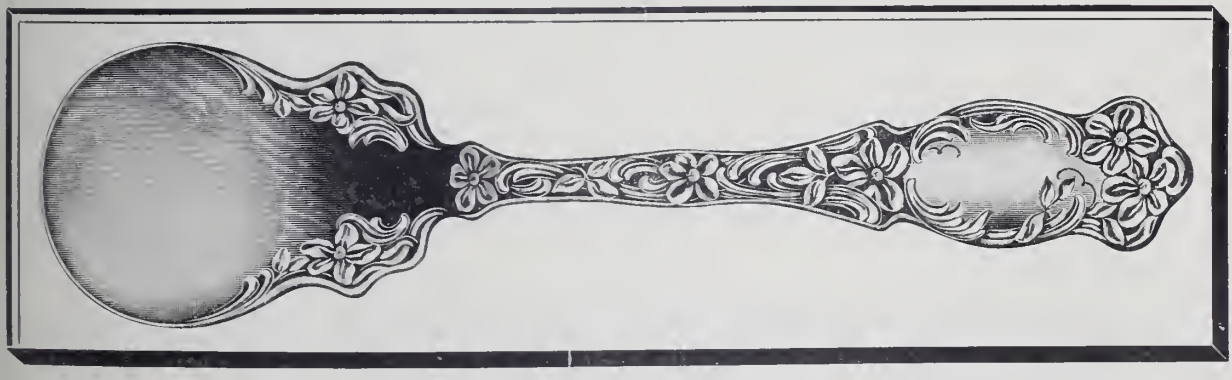
Plainville, Mass.

New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*

# "THE VIOLET"

## A MASTERPIECE IN THE FRENCH GRAY FINISH.



VIOLET BERRY SPOON.

Twenty-five pieces now ready. Postal brings new Catalogue No. 10.

All orders filled promptly.

## Simeon L. and George H. Rogers Company, Hartford, Conn.

FACTORIES, HARTFORD AND WALLINGFORD, CONN.

NEW YORK OFFICE: ROOM 43, No. 41 MAIDEN LANE.



To carry in your stock
NECESSITIES
is an invaluable factor
of success.

P. & B. Co.'s

BABY PINS

are necessities.

We are the largest exclusive makers of 10 karat jewelry.

Ask your Jobber for the
P. & B. Co. lines of

Lockets, Cuff Buttons, Tie Clasps, Scarf Pins, Baby Pins, Brooches, Bead Necks and Fobs.

Potter & Buffinton Co.,
PROVIDENCE, R. I.

New York Office, 65 Nassau St. San Francisco Office, 206 Kearny St.



EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.


### Recent Customs Decisions on Protests Involving Precious and imitation Stones.

Among the decisions by the Board of United States General Appraisers published last week by the Treasury Department are the following:

PRECIOUS STONES—IMITATION PEARLS DRILLED.—Protests, etc., of James E. Caldwell & Co. against the assessment of duty by the Collector at Philadelphia. On the authority of G. A. 5776 (T. D. 25549), the Board held certain crystal rondelles and drilled opal balls to be dutiable as precious stones cut but not set, under Par. 435 Tariff Act of 1897. Certain imitation pearls drilled were held to have been properly classified as beads under Par. 408.

PRECIOUS STONES—HALF PEARLS.—Protest of Rud. C. Hahn against the assessment of duty by the Collector at New York. Protest sustained on the authority of G. A. 6097 (T. D. 26586) and G. A. 5914 (T. D. 26013), relating to precious stones cut but not set (beads and rock-crystal balls), and half pearls.

IMITATION PEARLS.—Protests of R. Buhle against assessment of duty by the Collector at New York. Protests sustained.

PEARL BEADS STRUNG.—Protests of H. Wolff & Co. against the assessment of duty by the Collector at New York. Certain beads, temporarily strung, were held to be dutiable as manufactures of the component material of chief value, as claimed by the importers.

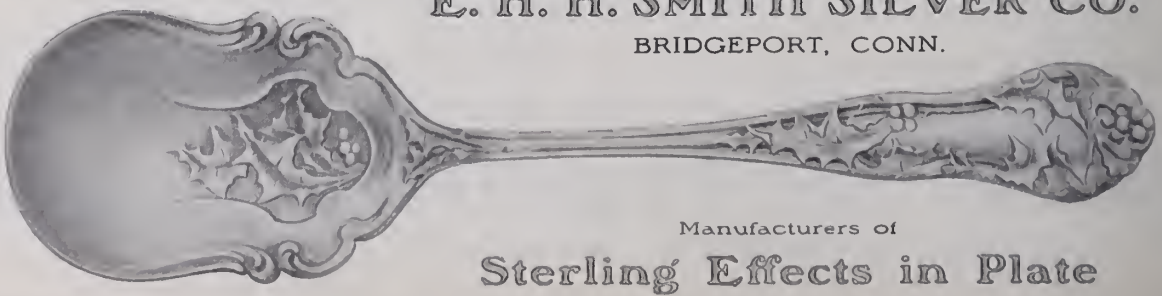
HALF PEARLS.—Protest of Louis Strasburger's Son & Co. against the assessment of duty by the Collector at New York. Protest sustained on the authority of G. A. 591 (T. D. 26013), relating to half pearls.

MILLINERY ORNAMENTS—IMITATION JET.—Protests of Morris Goldberg *et al* against the assessment of duty by the Collector at New York.—The Board sustained the importers' contention that certain millinery ornaments and paste articles in imitation of jet should have been classified as manufactures of the component of chief value.

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I. G. Dillon & Son, Wheeling, W. Va., recently celebrated the 30th anniversary of their business career. The original member of the firm, I. G. Dillon, learned the trade of watchmaker and engraver with the late C. P. Brown, of Wheeling, in 1868. He was admitted as junior partner in business with Mr. Brown in 1872, and in 1875 he engaged in business with W. A. Turner under the firm style of Turner & Dillon. Mr. Turner finally retired, and I. G. Dillon assumed entire control.


E. H. H. SMITH SILVER CO.
BRIDGEPORT, CONN.



HOLLY

Manufacturers of
Sterling Effects in Plate



# *It's October*

The holiday period is actually in sight.

Are you ready for it—have you the right goods in sufficient assortment to meet all demands of Christmas buyers?

Have you a good line of **Simmons Watch and Lorgnette Chains and Fobs**—a large enough showing to insure pleasing all tastes?

The Simmons products are good, safe and sure holiday sellers; there's no other line of gold-filled goods so attractive, so high and dependable in quality—so certain to afford all 'round satisfaction to both dealer and customer.

Remember, there are thousands of patterns of these chains and fobs, of which practically every prominent jobber carries a representative line.

**R. F. Simmons Company**

**Main Office and Works, Attleboro, Mass.**

**Salesrooms: 9-13 Maiden Lane, New York, and 103 State Street, Chicago**



**MOST COMPACT**

AND THINNEST
DUST-PROOF

**OPEN FACE**
**GOLD CASE**

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

**DUBOIS WATCH CASE CO.**

Encyclopaedia-Dictionary
of the Ophthalmic Sciences.
Price, $2.50. The Jewelers' Circular Pub. Co.

### Arrest of Italian Couple Solves Mystery Surrounding Several Robberies of Maiden Lane Firms.

An arrest was made last Thursday which seems to explain at least one of the burglaries that recently occurred in Maiden Lane, and also throws light on a considerable amount of stealing of silverware and jewelry that had not been previously reported. Antonio De Sisto and his wife, Angelina De Sisto, who live on the first floor of the tenement building at 15 Roosevelt St., and whose occupation for 15 years has been to go through Maiden Lane, picking up rags and papers, are accused of committing the burglary in the salesrooms of Isaac W. Cokefair, 25 Maiden Lane. In the Tombs Police Court the couple were held for further examination.

It will be recalled that on the night of Sept. 20 this store was entered and plated ware to the value of approximately $300 was taken. No force was used in gaining entrance, the thief or thieves apparently picking the lock or using a false key. Inside the store nothing was disarranged, but a quantity of knives, forks, spoons and other plated merchandise was taken from the cases. The door was locked when the porter arrived in the morning, indicating that the thief must have taken time on going out for the purpose of locking it.

Detectives Nugent and McGinnis immediately began an investigation. In searching the premises they discovered a piece of Italian newspaper, and on making inquiries they learned that an Italian rag picker and his wife came into the district every morning to gather up the waste paper, which they carried away in bags. A visit to the rooms of the couple was then made by two Italian officers, who impersonated inspectors of the Board of Health. The place was indescribably filthy, being littered with bags and bales of paper and all sorts of rubbish. On examining some of the bags the detectives discovered inside quantities of silverware, and the couple were then placed under arrest.

A truck load of silverware and dry goods was taken to the police headquarters in Mulberry St., and a number of the storekeepers in Maiden Lane were notified to inspect the property for the purpose of identifying it, the conclusion being reached that the Italians had been systematically stealing for some time from several stores. Included in the property seized by the detectives was a quantity of silverware stamped with the name of the Derby Silver Co., and other silver bore the stamps of the Gorham Mfg. Co., the Reed & Barton Co., Rogers & Bro. and the Wilcox Silver Plate Co. There were cases of spectacles from the Julius King Optical Co. and the Spencer Optical Co. Shirtings, hats and other articles of men's wear were found with the marks of John Forsyth, W. P. Andrews, D. H Arnold & Co. and Dunlap & Co. The police valued the lot of merchandise at $2,000. Two bank books in Mrs. De Sisto's name showed deposits to her credit in the Bowery Savings Bank and the Emigrant Industrial Savings Bank aggregating nearly $6,000.

Mr. Cokefair went to the police headquarters and at once identified a considerable quantity of the Derby silverware and articles that were stolen from his store on the night of the burglary. A representative of the Gorham Mfg. Co. identified a carving receiver and one or two other small articles and other merchants also went up and claimed their property.

Geo. W. Shiebler & Co. sent a representative to inspect the silverware in the hope of finding some of the articles taken from the firm's window on the night of Sept 7 but they were unsuccessful. It is, of course possible that the thieves had sold the stolen articles and the metal may have been melted. The robbery at Geo. W. Shiebler & Co.'s store was of the window-smashing kind. Detectives believe that the old couple if they did not actually commit this robbery, at least had a hand in it. The supposition is that perhaps some younger Italian broke the window and that the silver was carried away in the usual bags.

It is suspected that most of the stolen articles were taken by the Italians in the basements of the several establishments

**WHEN PURCHASING**

YOUR FALL STOCK, DON'T FORGET TO ORDER

**TAVANNES WATCHES**

BY THEIR ACCURATE AND CONSISTENT PERFORMANCE THEY HAVE MADE A PLACE FOR THEMSELVES IN THE FOREMOST RANKS OF THE WATCH WORLD.




**Tavannes Watch Co.,**

**2 & 4 Maiden Lane,**
**New York.**

For Sale Through the Jobbing Trade.








# Quality.

It's the quality of our sixteen size movements that has to a great extent given us the reputation for manufacturing reliable timepieces. The fact that we are behind our orders on all grades of sixteen size is the best evidence that the trade is willing to pay a little more for movements which they can recommend with confidence.

ILLINOIS WATCH COMPANY,

SPRINGFIELD.

# The First Watch Case

A.W.C.CO



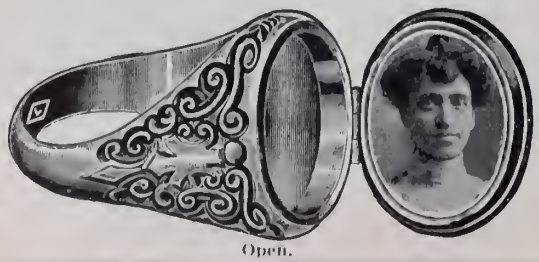
A.W.C.CO

American Watch Case Co.,
9-11-13 Maiden Lane,
New York

Sold Only to the Retail Jewelry Trade

**SIGNET-PHOTO LOCKET RINGS** IN CARBON PROCESS.
(Patent Pending.)

The 5th Edition Catalogue has been mailed by this date to every Jeweler in the United States. If you have not received one by Sept. 15th, please send for one.



Open.

**Charles M. Levy,**
Manufacturer of
FINE GOLD RINGS AND LOCKETS,
**90 William St., N.Y.**


which they visited for the purpose of gath ering the waste paper. The practice of th couple was to go to Maiden Lane early i the morning, usually about daybreak. A soon as the porters opened the trap door leading to the cellars the couple went dow and took each day the bag which they ha left the day before to receive the paper

In some of these cellars repairing is don and the shipping departments are activ here. It is said that a couple going in an out as the Italians did, without espionag could have no difficulty in grabbing article of silverware or jewelry, now and then, an secreting them in the bags. Then the could walk out with the bag before the ey of the owner and his clerks who woul suspect nothing. It is regarded as likel that the robbery of Mr. Cokefair's store too place before daylight, and this was also th case in the Schiebler robbery.

The police now say that the Maiden Lan storekeepers have themselves to blame i part for their losses. It is pointed out th there is danger in allowing rag pickers t go to and fro in cellars containing valu able wares, unless close watch of their a tions is maintained. Some of the Maide Lane concerns have no stairs leading fro the sidewalk to the cellar, and outside are not permitted to enter. This syste police regard as preferable to the othe Another point made by the police is th the street lamps do not provide sufficie light for the interior of the stores, and th lamps should be left burning in the in ide

### Man and Woman Swindlers Recognize at Pittsburg, but Escape Police.

PITTSBURG, Pa., Sept. 28.—Two clev swindlers, a man and a woman, the san parties who attempted to work a cred game in New York, dropped into Pittsbu a few days ago and escaped the vigilance the police. The pair was recognized by New York traveling man as a couple wh represented to various wholesale jew ers in New York and elsewhere that th were about to open up a store. Their pr mary object was, of course, to get cred and then leave the town, taking the boo with them.

The Pittsburg detectives were notifi of the presence of the couple here, the r port coming direct to Acting Superinten ent of Detectives James Eagan, who se several of his men to the Hotel Henry round up the couple. The pair, howeve had evidently recognized the New Yo traveling jewelry salesman (whose nam the detectives will not give), for the coup got away without, however, being able work their tricks here. The detective for notified the wholesalers to be on the loo out for the pair. The woman is describ as being 40 years old, wearing a light wa and dark skirt. She has auburn hair, whi makes her all the more conspicuous. T man is 5 feet 8 inches tall, has a Rom nose, dark complexion, dark hair and wea patent leather shoes with white buttons.

Detective Eagan says that a couple a swering this description is wanted he and if his men had run them down th would have been arrested and held pendi developments on the local charge. It believed that the couple will attempt to g goods elsewhere, so jewelers in all secti are warned to be on the lookout for them




**SWITZERLAND,** *the home of Gruen Watches,* **GRUEN WATCH MANUFACTURING CO.**
**CINCINNATI,** *the home of Gruen Cases,* **GRUEN-NATIONAL WATCH CASE CO.**

**NONE SO EXTENSIVELY SOLD;** NO LINE LARGER WHEN IT COMES TO HIGH CLASS SOLID GOLD WATCHES FROM THE **SMALLEST** TO THE **LARGEST,** FROM **THINNEST** TO THE **THICKEST.**

# MR. RETAILER:

You can lead a horse to water, but—you can't make a woman buy something she doesn't want.

When a lady is looking for a gold watch and says: "Oh! Mr. Retailer, I just noticed the dearest little watch in Mr. So and So's window, and my heart is set on one.' It's no use, you must either get one like it, or lose a customer.

Now, "ten chances to one," she saw a Solidarity Gold Watch in that window. Why don't you get a few Solidarity Gold Cases? They have the true value, real merit, and they are very fetching.

Order them through your Jobber.

## SOLIDARITY WATCH CASE CO.,

ESTABLISHED 1885.

3 MAIDEN LANE, NEW YORK.

GENERAL SELLING AGENTS:

JOHN W. SHERWOOD. FRANK E. HARMER.



# Notice to the Trade

Representatives from our New York Office:
Mr. H. Ollendorff,
Mr. M. Ollendorff,
Mr. H. Goldstein,
Mr. G. L. Abrams.

**One of our seven salesmen will soon have the pleasure of calling on you.**

Representatives from our Pittsburg Office:
Mr. W. S. Bickart,
Mr. J. S. Bickart,
Mr. W. E. Parish.

The above salesmen will carry a full line of all **American Watches, Diamonds** and **Jewelry** second to none, and we trust you will kindly reserve your orders for them.

Should you need any goods in our line before they call, either our New York or Pittsburg offices will give your mail orders prompt and careful attention.

## I. OLLENDORFF CO.

**JOBBERS IN WATCHES, DIAMONDS AND JEWELRY**

**PITTSBURG, PA.** Cor. Liberty Ave. & 6th St. Established 1868. **NEW YORK** 54 Maiden Lane.


### Chicago Loan Brokers Arrested on Charges by E. A. Rich, Exonerated by Court.

CHICAGO, Sept. 30.—L. Bauman, of the Bauman Loan Co., and D. M. Bernstein, of the United States Loan Bank, who were arrested last week on warrants sworn out by E. A. Rich, of the Elmer A. Rich Co., were discharged to-day in Justice Johnson's court, where the cases were tried. Both men were charged with knowingly concealing stolen goods.

The case is the outcome of a transaction between the Elmer A. Rich Co. and Mrs. Louis Berg. Two weeks ago Mrs. Berg got $2,500 worth of jewelry from Elmer A. Rich Co. on memorandum and pawned them with Bauman and Bernstein. The court held that the woman's taking the goods on memorandum did not constitute larceny, theft or burglary. It was shown at the trial that Mrs. Berg had taken thousands of dollars' worth of diamond jewelry on memorandum and had returned these several times after failing to sell them.

This does not end the case. Mr. Rich will bring an action in replevin to gain possession of the jewelry. S. T. A. Loftis of Loftis Bros. & Co., has offered Mr. Rich the services of his attorney free of charge and the outcome of the case will be watched with interest by all jewelers.

In the meantime D. M. Bernstein and L. Bauman say they will sue Mr. Rich for false arrest and defamation of character. All the loans when made were duly reported to police headquarters.

### Reappraisements of Silverware, Coral, Horn Combs, Etc.

Reappraisements of silverware and articles of jewelry were announced last week by the Board of United States General Appraisers as follows:

Silverware from G. Volterre, Rome, exported Feb. 16, 1905, entered at New York (File No. 34704); findings of Fischer, G. A.; 557 ounces entered at $300, advanced to $678 for all. Add packing.

Manufactured coral from Francesco de Simone Naples, exported Aug. 2, 1905, entered at New York (File No. 36392); findings of Sharretts, G. A.: 1,000 fili spezzato, entered at 7, advanced to 10 lire per 100 strings; 191 portorentagli, entered at 30, advanced to 40 lire per string. Add packing.

Silverware from John H. Hammond, Bremen, exported June 20, 1905; entered at New York (File No. 36070); findings of Board No. 5: 1 case silverware, entered at 500, advanced to 1,791 marks for all.

Horn combs from Birmingham, exported May 19, 1905, entered at Newport News (File No. 35852); findings of Board No. 1: 2 gross combs carded, 1129, entered at 24/6 per gross; 2 gross do., 267, entered at 39/- per gross; 2 gross do., 347, entered at 45/- per gross; 1 gross do., 1024 entered at 54/- per gross; 2 gross do., 670, entered at 40/- per gross; 2 gross do., 669, entered at 36/- per gross. And similar goods. Discounts 5 per cent. and 5 per cent. Reappraised at same prices, less discounts 5 per cent. and 2½ per cent. Add cases.

W. G. Mohris, Victoria, Tex., has discontinued business.


Eliasson Bros. & Co. IMPORTERS AND JOBBERS OF **DIAMONDS WATCHES JEWELRY**

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

9-11-13 MAIDEN LANE, NEW YORK.

100 STATE STREET, ALBANY, N.Y.

# CRESCENT CASES

## TRENTON (American 3 o/s size) MOVEMENTS




FOR SPECIAL PRICE WRITE

## WM. I. ROSENFELD,

19 MAIDEN LANE, - - - - NEW YORK.

# For People of Good Taste but Slender Purses

THE 10K LINE WITH A 14K APPEARANCE

Our stylish, well-made 10 K. Line is exactly what the jewelers have needed. Very often sales are postponed, or even missed, because an article is too high in price. Our line overcomes this feature, as the designs, finish and workmanship are equal to high-grade 14 K. pieces.



Kohn & Co

Camp and Orchard Streets, Newark, N. J.


## Baltimore.

William F. Jacobi, of Jacobi & Jenkins, is at present on a trip in Europe.

The old clock post at the southeast corner of Baltimore and South Sts., where stood the *Sun* building previous to the fire, was knocked down, last week, and broken to pieces. The old post was quite a landmark, and since the great fire no clock had been placed in it.

The National Badge & Button Co., for making all kinds of badges, buttons and medallions, has been incorporated by John James Funk, Gerhard J. Hauptmann, George F. Stedman, James H. Alford and John G. Schlipp. The authorized capital stock is $5,000, divided into 100 shares of $50 each.

Gen. J. Stuart MacDonald, president of the J. S. MacDonald Co., was unanimously elected chairman of the Republican City Committee of Baltimore, last week, having succeeded Stephen R. Mason. Gen. MacDonald was talked of for the position for the past week, and when approached by his friends declined to consider the matter at first, feeling it was entirely too much of a sacrifice for him to make, but pressure was brought to bear upon him from all parts of the State and he finally consented. The position is an important one in Republican politics. The General has been well known in local politics for some time past and has always borne a clean reputation, and is estimated very highly by all who come in contact with him. All the Baltimore papers speak very highly of the appointment.

## Utica.

Creditors of the M. S. Benedict Mfg. Co., East Syracuse, will decide at a meeting to be held before Referee Stone at Syracuse Oct. 9, whether or not the plant shall be continued in operation by the trustee, the Syracuse Trust Co., until Jan. 1. The trustee is operating the plant subject to further orders of the United States District Court in this city. The examination of Harry L. Benedict, principal stockholder in the bankrupt company, will be taken up at the adjourned hearing. It is believed the examination of Mr. Benedict will be quite lengthy.

Samuel Orbach, the local bankrupt jeweler, signed, about 30 days before he failed, a bail bond for a local gambler, who left town just before his trial. With him on the bond was John Hinkstone, of Ilion. After Orbach failed and Hinkstone thought he would be liable for the $2,000 he asked the courts to make his share of the liability $500, claiming that he did not know when he signed the bond that he was liable for a larger sum. Seward Miller, the referee, has held that the gambler's bail should not be remitted and Hinkstone will have to settle. Orbach has been held for the Grand Jury on a charge of perjury, because of sworn statements as to his assets when he qualified upon the bond.

The store of R. M. Dempsey, Madisonville, Ky., was destroyed by fire last week.

A. L. Slocum, who recently started in the retail jewelry business in Middleville, N. Y., has sold out and moved to Ilion.

# United States Watch Co.'s O Size Lever Set in ROYAL 20 Year Cases.

At this season of the year, and continuing until after the Holidays, when the demand for O size watches is the greatest, and the supply invariably inadequate, it will be well to bear in mind the discontinued movements of the United States Watch Co. in O size, Lever set 7, 11 and 15 Jeweled Grades, which are being sold, fitted complete with Royal 20 Year cases, of elaborate designs, at special reduced prices that cannot fail to be interesting. These movements are giving perfect satisfaction, and are the equal, grade for grade, of any other make.

**At Special Prices.**

This is an ***extra profit*** opportunity that rarely comes, and will require early action. ***Quick delivery just now.***




Pendant set United States Watch Co. movements (sold separately), in 7, 11 and 15 Jewel grades, ***now*** ready for delivery.

**PHILADELPHIA WATCH CASE CO., - - RIVERSIDE, N. J.**






# FLAG PINS.

## Are You Selling Flag Pins?

Many a jeweler is getting ready to make some extra money selling Bastian's Flag Pins. Are you going to let the opportunity go by?

**Flag Pins, as illustrated, in Sterling Silver, $1.88 a dozen.**

We have dies on hand for a great many school pins. Write us, and if we have the die you wish on hand, you can order in any quantity. We will make a special die for any school if order amounts to $5.00 net. These pins are rapid sellers at 25 cents each, and you have our guarantee of satisfaction.

We create a demand for Bastian's Flag and Class Pins by extensive magazine advertising. We also make to order badges, medals, and buttons, in gold, silver, bronze or ribbon. Special designs and estimates free of charge. Send for our new catalogue—it's free.

**BASTIAN BROS., N. 21 South Avenue, Rochester, N. Y.**

Lockets That Sell.



Trade W&H Mark

We are receiving our usual "shower" of orders and *promptly* filling each one. Many buyers are prejudiced in our favor because they are assured of receiving a Locket Line that will sell, whatever be the selection—each design is a distinctive creation. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. Wightman & Hough Co., PROVIDENCE, R. I.

A & E Fine Leather Goods.

THE GOODS THAT SELL.



TRADE Æ MARK.

THE FRITZI.

The most popular Novelty Bag of the Season.

Made especially in Imported Patent Leather, Crushed Seal, Lizard and Alligator.

A Jewelry Trade Specialty.

Sample submitted upon request.

A & E Leather Goods Company,

419-421 Broome Street, New York.

Chicago, 151 Wabash Ave. San Francisco, 220 Sutter St.


## Rochester.

TRADE CONDITIONS.

September was a busy month for jewelrs. Local merchants report increasing sales and a splendid outlook for the remainder of the year. Sales are said to be far ahead of those for the same period last year, and a most successful season is looked for.

Philip Present spent several days, last week, at his new store in Buffalo.

Judgment was taken by default in Municipal Court, last week, by M. I. Danks against Harry Bump for $11.10.

M. Present, of Philip Present & Co., is suffering from an injury to his knee. The knee has been put in a plaster cast and Mr. Present hopes he will soon be over his trouble.

The news of the recent death at Buffalo of Charles Hamlin Stilwell was received with regret in this city. Mr Stilwell at one time conducted a jewelry store here in Smith's Arcade.

Morris Rosenbloom has returned from an extensive trip east and south Mr Rosenbloom reports an excellent condition of trade in the sections which he visited Mr. Levinson, of M. Rosenbloom, is also in from the road.

Bastian Bros.' new factory on Mt Hope Ave., is practically completed, and it is expected, will be in full swing within a few weeks. New machinery is being put in and already 200 persons are at work in the plant. When complete, the working staff of the firm will consist of about 400 persons. The building is three stories high of brick, 135 x 50 feet. The firm own other property adjacent to the new building and plans are already under way for an addition to the present building. The celluloid department, which is but a branch of the business, will have a capacity of 250,000 celluloid buttons a day. Bastian Bros. may well be proud of their new plant. It is the only factory in this section which can be fairly compared with the large plants at Attleboro, Mass., and Providence, R. I.

## Buffalo, N. Y.

Geo. H. Striker, 1883 Niagara St., has consented to be a candidate for Alderman of the 25th Ward on the Democratic ticket.

A detective recently arrested Otto Ross, William Johnson and Gordon C. Low whom he found offering jewelry at bargain prices. The police claim that the jewelry is part of the proceeds of the robbery which took place Sept. 9. Ross was charged with grand larceny and the others were held as suspicious persons.

Louis Byrnes, who said he was a traveler for a New York jewelry house, complained last week to the police that he had been robbed of a satchel containing eight dozen watches, two dozen gold chains and a quantity of jewelry by a well-dressed man whom he met at the Lehigh Valley station. The man, who claimed to be a New Yorker, got into conversation with Byrnes, and the latter, when he went to the baggage room to get his satchel, was told that the stranger had been there before him and claimed it.

Albert Hertze, an itinerant vender of jewelry, died recently at the city hospital in Kingston, N. Y.

# CROWN

**Raised Gold Ornamented**

# CASES

**(Guaranteed 25 Years)**

The handsomest cases we've made for years are our new designs with raised gold ornamentation. The ornaments are in *solid gold*, rich in generous elaboration, captivating in their various colors. Some very finely set with diamonds. Every one so finished that they rival the beauty of solid gold cases. Illustrations of these cases in their actual colors may be seen in the colored inserts shown in the different catalogues now going out. Order early for Fall trade and the coming holidays.

**PHILADELPHIA WATCH CASE CO.,**
**Riverside, N. J.**



MADE in Oak, Mahogany, Circassian Walnut and Rosewood—MOUNTED with Sterling Silver, also Gold-plated Brass Trimmings—Copper or Porcelain lined—various sizes to hold from 50 to 1,000 Cigars.

# CIGAR CHESTS

**EXCLUSIVELY FOR JEWELERS.**

AFFORDS protection to contents from undue heat and moisture. An ornate utility desirable in dens in city residences, at the seashore, in the mountains, on the yacht, wherever gentlemen enjoy life.

CATALOGUE MAILED ON REQUEST.

## I. N. DEITSCH,

**SILVERSMITH,**

**15 EAST 17TH ST., NEW YORK.**

# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

27 Holborn Viaduct, London.

---

# John F. Saunders, Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16 NEW YORK.

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JOHN LAMONT. C. F. LAMONT.

## JOHN LAMONT & SON,

IMPORTERS AND CUTTERS OF

**PRECIOUS STONES.**

Telephone, 3978 John. 51-53 Maiden Lane, New York.

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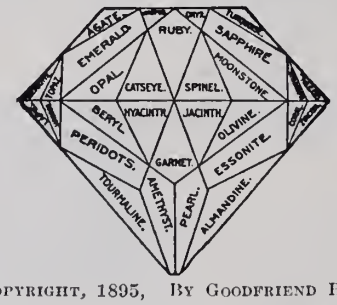
# GOODFRIEND BROS.,

**IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.**

**Pearls**

**Rubies**

**Sapphires**




**Tourmalines**

**Gem Corals**

**Opals**

**Emeralds**

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256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.

Tel. No. 662 Cortl't.

**9-11-13 Maiden Lane, New York.**

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We have one of the MOST IMPORTANT Stocks of . . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

# FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - - - - New York.


## Attleboro.

TRADE CONDITIONS.

"The best Fall and Winter outlook and the best present conditions for years," is a concise summary of the statements of many jewelry manufacturers seen and questioned the past week. Particularly significant as a straw which shows the wind of prosperity has set in to blow this way, is the fact that night power is on in the Robinson estate group of factories for the first time in 10 years. The firms in these factories have done night work scores, perhaps hundreds of times, but the estate has never considered the emergency sufficiently pressing to keep the power plant running for the benefit of its tenants, and they have been limited to bench work. The present pressure of orders flooding in from all over the country has created a demand for night power which could be resisted no more, and the estate has gladly complied with the conditions. The demands for help in the shops, both skilled and unskilled, have been unusual the past two weeks. While ample unskilled help can be secured in this district, even by taking boys and girls from the farming suburbs, the demand for skilled help has caused workers to be sought from outside in some cases. There are jewelers who assert their belief that this Winter will prove the best for a decade. The period devoted to the making and marketing of Summer goods is fully passed and activity at present is devoted to goods of a higher class. The goods made in the Attleboro shops receive this week an advertisement of value in the New England field. This is the week of the annual Brockton (Mass.) Fair, the largest cattle show and race meet in New England, attended by hundreds of thousands. The Brockton retail jewelers have prepared beautiful and costly window decorations in which Attleboro goods figure prominently.

Albert A. Busbee, of A. Busbee & Co., is seriously ill with sciatic rheumatism.

The local Young Men's Christian Association is organizing a class in jewelry engraving for young and ambitious men in the factories.

William Smith, of Smith & Crosby, who sustained fractures of arm and ribs in an automobile accident early in the Summer was able to be out last week.

Ernest J. Qvarnstrom, of Carter, Qvarnstrom & Remington, whose eyes were hurt in an automobile accident in Providence two weeks ago, was able to pay a short visit to his office last Friday.

Automatic sprinklers last week extinguished a fire started by spontaneous combustion in oily waste in the Frank Mossberg Co.'s factory, owned by James E. Blake, of the James E. Blake Co. The damage was trifling.

C. O. Sweet, Son & Co., J. M. Fisher & Co., F. W. Weaver & Co., F. D. Hall, Sykes & Strandberg, J. T. Inman & Co., Marble, Forrester & Co., D. A. White & Co., Cummings & King, Smith & Crosby, F. L. Torrey & Co. and Smith & Richardson are the firms in the Robinson estate factories where night power is being employed now, for the first time in 10 years.

A group of prominent local residents, including business and professional men, presented, last week, to Col. S. O. Bigney, of S. O. Bigney & Co., a testimonial document. The occasion for so doing was to indorse his undoubtedly successful candidacy for the Governor's Council. His work in Attleboro and Washington to preserve the present tariff protection for the jewelry industry was made a subject of flattering mention in the testimonial.

A check for $12 received from a Boston bank, one day last week, was pronounced a forgery at the First National Bank by George J. Kelley, of W. H. Saart & Co., whose name was signed to it. The check

as protested and was returned to-day. rom appearances it had been negotiated n Providence. From the indorsements on ie back it was evident that the check had een passed at the Outlet Co., in Provi- ence, and then taken to a Providence bank. t was initialed "O. K." in one place and ore a stub number which did not corre- ond with any number in Mr. Kelley's heckbook.

Carl M. Wendelstein has re-entered the e-cutting business, having taken the part ership of William Seekamp in the firm of worbel & Seekamp. The new firm will be nown as Wendelstein & Sworbel, and will e located in the Bushee building on Coun- St. Mr. Wendelstein conducted a die- itting establishment in this town for four ears prior to Jan. 1 of this year. John worbel, with whom Mr. Wendelstein will e associated, gained his education and aining in Germany. He has held posi- ons with large concerns in this country, nd his most important work was done with lversmiths in Brooklyn, when he modeled nd chased a $10,000 trophy for the inter- ational chess tournament.

E. L. Sawyer, a drummer for a jewelry rm, living in Lawrence, had a narrow es- ape from asphyxiation in a Taunton Mass.) boarding house, last Wednesday ight. He was taken to the Taunton Emer- ency Hospital suffering from dislocations f the right hip and shoulder and from ie inhalation of fumes from a smoking mp. He fell asleep while reading a paper nd as he slept the wick of the lamp went p and filled the room with smoke. When e awoke he was almost suffocated with oot. He tried to attract the attention f the people in the house, but failed. Weak nd dazed, he crawled from the bed, stag- ered and fell. He lay there unconscious ntil the morning, when his condition was iscovered and he was quickly taken to the pen air. He was then sent to the Emer- ency Hospital and the discovery made iat he was suffering from dislocations and ie smoke in the lungs.

In the Superior Court yesterday a jury n the case of William H. Hodde, Jr., *vs.* ie Attleboro Mfg. Co., jewelry manufac- irers, brought a verdict in favor of the laintiff for $16,000. Suit was entered for 5,000 by Judge F. B. Byram, North At- eboro, and J. J. Feeley, Boston. The plain- ff is a boy and about two years ago was arrying some fluid of an acid nature, when spattered and he received some of the ontents of the vessel on the face. The ght of one eye was destroyed and there ere other injuries received. This is the eaviest verdict for damages ever brought gainst an Attleboro firm. It was learned iat the case could have been settled before ie trial for $4,000, but the insurance com- any in which the Attleboro Mfg. Co. is nrolled for insurance against payment of amages amended and which guarantees to ontest such cases as this, declined to be esponsible for the payment of the entire mount, declining to pay more than $2,500 nd asked that the Attleboro Mfg. Co. pay ie remainder. This was refused.

---

Frederick E. Vaissiere has just taken harge of the business of the late J. E. eal, Rome, Ga., which he recently pur- hased.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL.

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street),
NEW YORK.

PARIS ADDRESS: 5 SQUARE DE L'OPERA.

BACC, PERINE & CO.,
RARE SPECIMENS OF DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE, NEW YORK.
Tel. No. 6226 Cortlandt.

EMERALDS, DIAMONDS AND PEARLS.

RUBIES AND SAPPHIRES.

CABLE ADDRESS: MILBACC.

Pearl Necklaces and Collarettes.

Mounted Diamond Jewelry of every description.




Large assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Rubies, Emeralds and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds.

## New Stores and Enterprises.

M. L. Hartszog has started in business in Hazlehurst, Miss.

J. B. Tary has just begun business on Main St., Benwood, W. Va.

John Rosendahl has begun business on his own account in Mapleton, Minn.

H. L. Stoltz contemplates opening a retail jewelry store in Bellwood, Pa.

S. L. Levy has just engaged in the jewelry and clothing business in Lexington, Mo.

Harris & Co., will open a store in the Adams block, S. Front St., Marquette, Mich., Oct. 10.

Ignatius Fried recently opened a new store in the Dacovitch building, 8 N. Royal St., Mobile, Ala.

A new watch and jewelry repairing establishment has been opened in St. Jacob, Ill., by John J. Gaffner.

J. L. Williams has opened a jewelry repairing shop in the McElmurry building, near the post-office, Wickliffe, Ind.

Nathan Sloves and Isaac Cohen have registered as wholesale manufacturing jewelers, in Montreal, Can., under the style of Sloves & Cohen.

Edward Sohm, Jr., for several years with Trask & Plain, Quincy, Ill., has started in business on his own account at 509 Main St., that city.

B. Newman and W. Newman Cotti, for some time with D. R. Dingwall, Ltd., Winnipeg, Man., have formed a partnership to go into business in Owen Sound, Ont.

Hughes & Zahnke have leased quarters at the corner of N. Main and Meadow Sts., Bristol, Conn., where they will open a store Oct. 15. The firm will deal in imported watches and clocks, jewelry and other lines.

"Uncle Joe, Diamond Broker," is the suggestive title of a pawnbrokerage business which has just been incorporated in Seattle, Wash., with a capital stock of $50,000. The incorporators are Joseph, Amelia and Emanuel Hoeslech.

The Newcomb Jewelry Co. is a new concern which was recently incorporated in Harrison, Westchester County, N. Y., with a capital stock of $400,000. The directors are: W. A. Newcomb, J. C. Mooney and T. H. Terry, all of New York.

W. J. Eroe has opened a new store on Washington St., New Castle, Pa. The fixtures are all new and the store is one of the handsomest in that section of the country. Mr. Eroe was formerly a member of the firm of Hanna & Eroe, New Castle.

John F. Bescher, formerly with the Edwards & Sloane Jewelry Co., and the Dorst Co., Cincinnati, O., and Jeff Alveston, also with the latter firm at one time, have established a plant for the repairing of watch cases in the Missouri building, Kansas City, Mo.

Brownell & Brumbaugh recently began business in the Whittaker-Stametz building, Goshen, Ind. Besides dealing in jewelry, the concern will carry a line of second-hand furniture, etc. The members of the concern are A. P. Brownell and N. M. Brumbaugh.

The National Badge & Button Co. is the name of a new concern which was recently incorporated in Baltimore, Md., with a capital stock of $5,000, to be divided into 100 shares of $50 each, to make all kinds of badges, buttons and medallions. The incorporators were: John J. Funk, G. J. Hauptman, G. J. Stedman, G. H. Alford and John G. Schlipp.


# DIAMONDS

Some very attractive novelties are included among
our Fall designs of
DIAMOND
REGISTERED HW TRADE-MARK.
JEWELRY.
See these pieces in
our travelers' stocks or
send for a memorandum package
when you need something out of the ordinary.

HAYDEN W. WHEELER & CO.,
IMPORTERS AND CUTTERS,
TWO MAIDEN LANE, NEW YORK.


## St. Louis.

E. S. Weidlich, of William Weidlich & Bro., has gone to Kansas City on a short trip.

T. Znrbrugg, president of the Keystone Watch Case Co., spent several days in St. Louis last week.

W. F. Kemper, secretary of the Retail Jewelers' Association, has returned from a visit to Colorado.

J. J. Gaffney, who has just started a new store at St. Jacob's, Ill., was here last week buying his opening stock.

Goodman King, president of the Mermod Jaccard & King Jewelry Co., is expected to return home from Europe this week. The Mermod, Jaccard & King Jewelry Co. furnished the programmes and souvenirs for the Veiled Prophet's Ball.

Charles A. Mauch, of Mauch & Adam, Marshall, Mo., was here last week attending the session of the Grand Lodge of Masons of Missouri. He is a brother of Herman Mauch, president of the Retail Jewelers' Association, of this city, whose guest he was while here.

Mark Eiseman, who represents the Bauman Mfg. Co. in the south, has returned to his headquarters at Birmingham, so as to be prepared to start out over his territory as soon as the quarantine restrictions have been removed. His firm expects to do a big business despite the existence of the yellow fever.

Among the jewelers visiting in St. Louis last week were: J. F. Mitchell, Morrisonville, Ill.; J. R. Spradling, Flat River. Mo.; F. Penezit, Perryville, Mo.; M. E. Buer, Paris, Mo.; M. C. McMillen, of McMillen & Millsap, Lebanon, Mo.; H. S. Lillus, Hattiesburg, Mo.; E. Bowden, Ripley, Tenn.; Frank Hartmiller, of Hartmiller Bros., Lebanon, Mo.; H. S. Lillius, Hattiesburg, Mo.; E. Bowden, Ripley, Tenn.; C. Gieseke, Trenton, Ill.; Jos. M. Goldberg, Alexandria, La.

## Newark.

Damage amounting to $500 was caused on Sunday in the cellar of the jewelry factory of Charles Schuetz & Son, at 213 Mulberry St. by fire.

United States Referee in Bankruptcy Edwin G. Adams last week received a letter from Thomas J. Bradley, who was formerly in the jewelry business at 372 Broad St., Newark, and whose business affairs are now in the bankruptcy courts. An order is out for his arrest because of his refusal to pay alimony to his wife. In his letter Bradley said that he wishes the referee to know that the claim of Mrs. Helen McConville against his estate is legitimate.

Miss Edwina Zurhellen, daughter of E. W. Zurhellen, Natchez, Miss., and Audley Stone were united in marriage last week.

## National Monthly Import and Export Statistics.

WASHINGTON, D. C., Oct. 3.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for August, 1904, and 1905, and for the eight months ending Aug. 31, 1905:

IMPORTS.

| | | | —8 Months Ending— | |
|---|---|---|---|---|
| | *Aug.*, 1904. | *Aug.*, 1905. | *Aug.*, 1904. | *Aug.*, 1905. |
| Clocks and parts of | $63,383 | $56,182 | $349,172 | $247,952 |
| Watches, materials and movements | 221,667 | 235,249 | 1,401,261 | 1,625,805 |
| Diamonds, uncut, including glaziers', engravers' diamonds, etc. (free) | 561,654 | 453,820 | 6,195,870 | 6,524,655 |
| Diamonds, n. e. s., not set (dutiable) | 1,389,203 | 1,703,476 | 7,461,344 | 12,650,564 |
| Diamond dust or bort | 16,404 | 21,920 | 125,155 | 364,709 |
| Precious stones, rough or uncut (free) | 236 | 13,060 | 35,869 | 57,059 |
| Precious stones and pearls not set | 427,525 | 604,618 | 2,091,018 | 4,770,823 |
| Jewelry and manufactures of gold and silver | 134,712 | 129,091 | 1,015,830 | 753,401 |

EXPORTS OF FOREIGN MERCHANDISE.

| | | | | |
|---|---|---|---|---|
| Clocks and parts | $91,804 | $96,104 | $760,281 | $781,252 |
| Watches and parts | 99,374 | 98,271 | 710,815 | 730,607 |
| Jewelry and manufactures of gold and silver | 114,608 | 115,022 | 785,422 | 919,481 |
| Plated ware | 58,708 | 70,113 | 446,977 | 450,696 |

EXPORTS OF FOREIGN MERCHANDISE.

| | | | | |
|---|---|---|---|---|
| Clocks and parts | $22 | $253 | $424 | $543 |
| Watches, materials and movements | 12 | 1,873 | 1,913 | 17,753 |
| Diamonds, rough, including miners', glaziers', etc. | ..... | ..... | 500 | 185 |
| Diamonds, n. e. s. (dutiable) | ..... | ..... | 9,640 | ..... |
| Precious stones and pearls, not set | 2,205 | 70 | 42,220 | 608,585 |
| Jewelry and manufactures of gold and silver | 7,386 | 329 | 22,200 | 14,037 |

The will of Edward M. Morphy, who ied recently in Toronto, Ont., has been ›led for probate, and the total value of he estate has been placed at $37,551, of vhich $8,904 is stock in trade, and $546 ›romissory notes. The cash on hand is 5109; cash in bank, $239. There is an equity mounting to $27,000 in the property at 41 Yonge St. The executors are: Thomas Morphy, a brother; Walter S. Morphy and Murray Petitt.

Sarah J. Gilger, Norwalk, O., has just moved into the old Huron Bank building, at that place, where she has better facilities and more store space for her increasing business.

Howard Martin was recently taken into custody in Denver, Colo., on a charge of attempting to pass a bogus check at that place bearing the forged indorsement of Wm. Oppenheim, a local jeweler.


A. & B.

HEADQUARTERS FOR WALTHAM WATCHES.

EVERY GRADE.

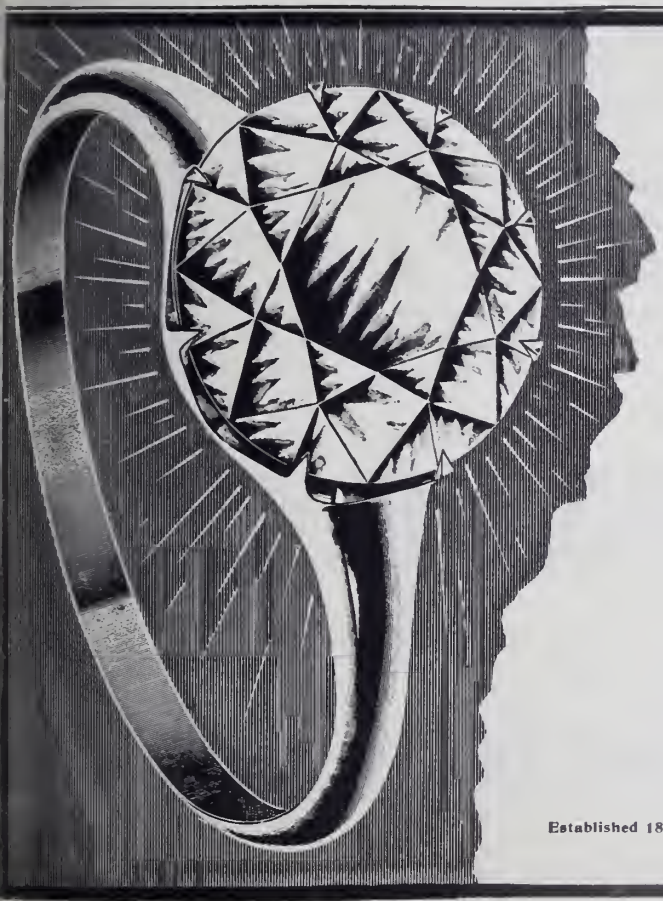
DON'T HESITATE

to send here for your wants in Watches because you don't know us—we are easy to get acquainted with. We do not object to sending liberal memo. packages—we solicit the privilege from responsible dealers.

AVERY & BROWN,

68 Nassau St., New York.





Single Stone Diamond Rings

We carry a large stock of Ladies' and Gents' Diamond Rings. The tag of each ring is marked with a letter or number to correspond with our "Grading System," to indicate the quality of the diamond.

This is a time-saver for the expert and a safe and sure guide for the inexperienced. Where they are marked as being perfect we warrant them as being so.

We also have a complete assortment of loose diamonds and can supply any jeweler's needs. Our prices will enable you to meet any competition. Order of us and others, and compare prices and qualities, when you have a prospective sale.

HENRY GINNEL & CO.

DIAMONDS and WATCHES

Established 1835

31 Maiden Lane, NEW YORK

# Per Steamer "Etruria"

we received another large shipment of

# DIAMONDS

cut for us specially from "*Rough*" bought by our Mr. Max J. Lissauer in Europe *before* the late advance in prices.

Dealers are invited to examine these Diamonds as to quality and prices before placing orders elsewhere.

***Selection packages*** sent to responsible jewelers.

Lissauer & Company
IMPORTERS
2 TULPSTRAAT, AMSTERDAM.
EST. 1868.
12 MAIDEN LANE
P. O. Box, 1625. NEW YORK.

Importers of Precious, Semi-precious and Imit. Stones.

T. L. LYONS, Pres. I. A. LYONS, Sec. & Treas.

**THE LYONS GEM CO.,**
14 Maiden Lane, New York.
HEADQUARTERS FOR
SCIENTIFIC RUBIES.

We solicit your Jobbing and Memorandum Orders.


## News Gleanings.

T. W. Roe, Pratt, Kans., has sold out to O. J. Weseman.

A. F. Leffler has succeeded Bush & Leffler, Iola, Kans.

S. C. Hone, Osceola, Wis., has sold his business to C. H. Olson.

L. M. Bond has purchased the business of H. P. Lewis, Gravett, Ark.

N. Stainінger has purchased the stock of R. H. McCormick & Co., Vail, Ia.

A. L. Butler has succeeded to the business of Chas. R. Hare & Co., Ansley, Nebr.

Walter E. Dean, Jr., has purchased the business of Paine & Hardy, Forsyth, Mont.

P. Ruedigo has purchased the jewelry and drug business of C. A. Winn, Snyder, Okla.

J. H. Anderson recently purchased the business of Stoddard & Halstead, Madison, S. Dak.

T. W. & J. W. Butcher have been succeeded in business in Marion, Kans., by Butcher & Butcher.

W. L. Pegg, Thomasville, N. C., has moved his stock into larger quarters in the Postoffice building.

The stores of L. W. Suter and H. A. Miller were among the business establishments consumed by the recent $300,000 fire in Nome, Alaska.

The retail jewelry store of Chas. S. Rutledge, St. Joseph, Mich., was considerably damaged by fire Monday. The amount of the loss is unknown.

The Memphis Jewelry Mfg. Co. recently moved its factory and office from 81 W. Court St. to 164 S. Main St., Memphis, Tenn., where it now has larger and more commodious quarters than ever before.

The store of J. O'Brien, Oshkosh, Wis., was entered recently by thieves, who stole nine watches from a rack. A burglar alarm was set off and a policeman caught sight of the man, but was unable to catch him. The loss will not exceed $50.

F. W. Juengling, who for several years had been in charge of the silver-plated ware and clock department of King & Eisele, the wholesale and manufacturing jewelers of Buffalo, N. Y., severed his connection with this firm to accept a position with the Sessions Clock Co., Forestville, Conn., recently. Fellow employes of the office presented him with a gold fob.

Mrs. Flora E. Rowell, St. Johnsbury, Vt., has sold out to Harry Randell, Montpelier. The business was established in 1855 by T. M. Howard, who took a partner in 1870, when the style was changed to Howard & Rowell. Mr. Howard retired in 1887 and the business was conducted by Mr. Rowell until his death in 1893, since which time Mrs. Rowell had charge of the store.

In the account of the career of the late William H. Best, which appeared in the issue of THE CIRCULAR-WEEKLY Sept. 20 it was stated that Mr. Best had succeeded the firm of H. Best & Sons at Dayton, O. This was erroneous, as the concern has been controlled by Edwin Best since the death of Henry Best in 1873. Wm. H. Best, the deceased, in 1873 worked for the firm for two or three years, but never had any interest in the firm.

Under an execution on a judgment for $209 in favor of a St. Louis jewelry firm Constable Crump at Jefferson City, Mo., recently took charge of the stock of the Wood Jewelry House, on Madison St. The concern, which dealt in jewelry and music, was owned by M. Wood, the wife of C. Wood, who has been in Jefferson City since the early part of the year. They carried a stock of $3,500, and were believed to have a surplus.

The first reports of the robbery which recently took place at the store of A. E. Henry, Rockford, Ill., were somewhat incorrect in regard to the details of the goods stolen, which were valued between $300 and $400. The correct list of the stolen property includes: One No. 900 18 size Rockford 24-jewel open face watch movement, No. 535308; one No. 905 18 size Rockford 21-jewel open face watch movement, No. 519675; one 545 16 size Rockford 21-jewel open face watch movement, No. 550715; two 18 size 17-jewel Rockford watch movements; one 16 size 15 jewel Rockford watch movement; about 24 plain oval rings, of which 16 were stamped "A. E. H. 18-K" on the inside, and about eight or 10 were stamped "solid gold" on the inside.


ORDER

# DIAMONDS

ON MEMORANDUM FROM

# ALFRED H. SMITH & CO.

170 BROADWAY, NEW YORK
Corner Maiden Lane.

London, 6 Holborn Viaduct.

Chicago, 103 State Street.

*WE are receiving weekly shipments of desirable goods in all sizes and grades, at prices that will interest large buyers.*

**ARNSTEIN BROS. & CO.,**

*Importers and Cutters of*

**DIAMONDS,**

**65 Nassau Street,** *Corner John,* **NEW YORK.**

*LONDON, Audrey House, Ely Place.* *AMSTERDAM, 6 Tulp Straat.*

*THE FINER CORALS*

*A PRESENT DEMAND*

RECOGNIZING THAT THE DEMAND for Coral is at once genuine and strong, this establishment announces showings in Coral which are notably attractive and merit the special attention of the trade. *Graduated Single-Strand Necklaces,* a superior line. *Also Single Strands in Straight Sizes, Coral Guard Chains, Coral Dog Collars, etc.* Colors run from deep blood red to finest rose pink. These goods are a specialty. All in all, a worthy offering, plucked from the gardens of the Deep.

**D. Lisner & Co.**

*Creating Importers of*

*Jewelry Novelties*

*One-Forty Fifth Avenue, cor. 19th St., NEW YORK*

## Gems that have Permanent Value.

When gems are cut according to mathematical principles, the true angle of light is secured.

Such cutting means a greater loss in weight, but the increased brilliancy far outweighs this loss, and the result is perfection.

**FROM MINES TO MARKET**

# American Gem & Pearl Co.,

14 & 16 Church Street,

LONDON, 16 Holborn Viaduct.
PARIS, 39 Rue de Chateaudun.

NEW YORK.

**Miners and Cutters of Gems.**



**HERMAN KOHLBUSCH, Sr.,**

ESTABLISHED 1859.

**Manufacturer of Fine Balances and Weights**

for every purpose where accuracy is required.

**Office and Salesroom, 194 BROADWAY, NEW YORK.**

Send for Price List. Tel. 370 Cortlandt.



IF IT IS ANYTHING IN THE LINE OF

**AMERICAN PEARLS,**

communicate with

**Maurice Brower, 16 John St., New York.**

HIGHEST PRICES PAID FOR AMERICAN PEARLS.


## Optical Notes and Briefs.

F. W. Binford, Los Angeles, Cal., is arranging to open an optical store at Santa Barbara, Cal.

O. O. Osborne, Lodi, Cal., has fitted up optical parlors in the First National Bank building at that place.

Chas. M. Hanf, San Bernardino, Cal., accompanied by his wife and son, spent a few days of last week in San Francisco, Cal.

G. G. Schneller, Walla Walla, Wash., has moved to larger quarters at 18 E. Main St., where he has installed additional optical apparatus.

J. C. Huteson, manager of J. C. Huteson & Co., Omaha, Nebr., received a telegram last week from New York, announcing the arrival from Europe of Trafford Huteson and wife on the steamer *Oceanic*. Trafford Huteson is a brother of J. C. Huteson and interested in the firm of J. C. Huteson & Co. He is now deeply interested in Egyptian lands.

The Oregon State Board of Examiners in Optometry has completed the work of preparing certificates for opticians, and these are now being mailed to all parts of the State. Owing to an error of the engraver the work of issuing the certificates was delayed. The board has secured an opinion from the Attorney-General of the State, declaring that the Oregon Optical law applies to optometrists residing outside of the State who visit the State to practice optometry as well as to those residing in the State.

The seventh annual meeting and banquet of the Illinois Optical Society will be held at the Lexington Hotel, Michigan Ave. and 22d St., Chicago, Ill., Oct. 30-31, 1905. The matter of reorganizing, making it obligatory for members and applicants of the society to pass an examination in order to demonstrate their ability to fit eyeglasses, will be taken up. An operation on the eye will be performed by Geo. W. McFatrich, M.D., secretary of the Northern Illinois College of Ophthalmology and Otology. A paper will be read by H. Lindlahr, M.D., entitled "Diagnosis from the Appearance of the Eye." An exhibit will be made which will include spectacles and eyeglasses manufactured in all parts of the world.




INTERIOR OF A CUTTING MILL.

## CANDIDLY SPEAKING,

we are selling Pearls and Opals here as cheap as they can be imported. Keen buyers are invited to compare qualities and prices. Remember, also, we carry ***Montana Sapphires, Reconstructed Rubies*** (*round and square cut*), ***Fancy Stones, Garnets, Doublets.***

**I. Heller & Son**

**Importers of Precious and Imitation Stones.**

New York, 51 Maiden Lane. Providence, 212 Union Street.
Paris, 5 Cite Trevise. Idar, 14 Hauptstrasse

*TELEPHONE, 219 JOHN.*

# The Woodside Sterling Co.

Direct the attention of the trade to their three new patterns in Toilet Ware, which are meeting with most unusual success.

## *The Adrea*

Rose ornamentation, design simple, yet exquisitely beautiful. A most popular pattern, universally admired.

## *The Wintlrop*

The plain, graceful lines of this pattern, appeal particularly to the taste of those who enjoy simple elegance.

## *The Carnation*

The popular price of this pattern brings it within the reach of those who desire an artistic design at a moderate price.

*The above patterns will be illustrated in future issues of the "Jewelers' Circular-Weekly."*

**The Woodside Sterling Co.,**

**192 Broadway, New York.**

Sterling Silver



C 882



C 869



C 854



C 852

Uf you want any thing in this line we can supply you from our large assortment, a few samples of which we present for your consideration





C 868



C 871

Simpson, Hall, Miller & Co.

INTERNATIONAL SILVER CO., SUCCESSOR

WALLINGFORD, CONN., U.S.A.

NEW YORK, CHICAGO, SAN FRANCISCO, TORONTO.

THES HALF WI

# t Frames



C 878



C 887



C 863





C 859



C 862



C 883



C 855

## Simpson, Hall, Miller & Co.

INTERNATIONAL SILVER CO.
SUCCESSOR.

Manufacturers of everything in Sterling Silver Ware

THESE FRAMES ARE FITTED WITH HANDSOME SILK VELVET EASEL BACKS

# Silversmiths to the American People

# THE GORHAM BUILDING

## AN INVITATION.

¶ The Gorham Building is the largest and most architecturally notable of any in the world devoted to the display and sale of the products of one concern.

¶ The aggregation of the Gorham Manufactures contained in it is by far the most extensive and most comprehensive showing of sterling silverware ever gathered together under one roof.

¶ But the fact upon which the Gorham Mfg. Co. desire to lay particular stress is rather the cordiality of the invitation extended to the Jewelers of the United States to make the Building their headquarters whenever they visit New York.

¶ The Wholesale Sales Room occupies the entirety of the Fourth Floor.

# GORHAM M'F'G CO.



Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.



BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 23 Maiden Lane.

SAN FRANCISCO, 120 Sutter St.

LONDON, Ely Place.

WORKS: Providence and New York.

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THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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*No attention paid to communications unless accompanied by full name and address of the writer. his is asked not necessarily for publication, but an evidence of good faith.*

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### Importance of Salesmen in Export Trade.

A PERUSAL of the export figures published from time to time shows that the watch, clock and jewelry industries, together with allied lines, are paying more and more attention to export trade. This export trade has made giant strides in the last few years, but there is still plenty of room for expansion, and this leads us to remark that a factor in foreign trade upon which too much stress cannot easily be placed is the salesman. However excellent the product may be, and however reasonable the price, it is, after all, the seller who puts it upon the market. The traveling man is the real pioneer of trade. Well located general agencies, good advertising, willingness on the part of the manufacturer to expend money in extending his market, and an efficient consular service, are all important, but all may fail if the experienced, energetic salesman is wanting. This may be accepted as an axiom of trade which is universal in application, and of which the history of our own trade, domestic and foreign, furnishes abundant proof. For instance, in Germany evidence is not wanting that an agency at Hamburg or Berlin, however well equipped, cannot hope to secure an important trade in other parts of the empire except through capable salesmen, who thoroughly canvass the territory.

It is no reflection on foreign salesmen to say that, as a rule, American salesmen, or salesmen thoroughly familiar with American methods, probably succeed best with American goods. The foreign salesman is likely to have preconceived notions of how sales should be made for a great business concern. In fertility of resource to avoid delays in forwarding goods, in fulfilling contracts, etc., the American salesman has no superior.

The American manufacturer who is really in earnest in his efforts to secure foreign business should so organize his selling department abroad as to avoid delays as much as possible. Failure on his part or that of his general agent to answer correspondence or to forward goods promptly may cripple the efforts of the best salesman. The plan adopted by some large manufacturers of meeting their salesmen in foreign fields seems to yield good results. If this cannot be done by the manufacturer himself, he can have his general agent do so and report to him.

The rapid extension of our avenues of trade into foreign lands should stimulate a large body of our young men in the learning of additional modern languages and in other preparation for a career in this branch of our trade. In no other field of endeavor is higher business talent required and in none other are the rewards more certain to the capable man.

### Precious Stone Importations During September.

THE importations of precious stones and gems into the Port of New York are again unusually large, the figures for last month, as reported by Gen. Mindil, the jewelry examiner at the Public Stores, being the greatest on record for any September, namely, a total of $3,250,880.32. This is very much over $1,000,000 more than the total importations for September, 1904, which held the record for the month until now. Of this total, the value of the cut precious stones and pearls was $2,240,-987.68, which is almost twice the normal figures for the month. The amount of the uncut stones, principally diamonds, was $1,-009,892.64, which was a little less than in September of last year.

An idea of the value of the precious stones imported during September in the past 10 years may be had from the following table, the amounts being taken from the official figures of the jewelry examiner at New York.

| *Sept.* | *Cut.* | *Uncut.* | *Total.* |
|---|---|---|---|
| 1905.... | $2,240,987.68 | $1,009,892.64 | $3,250,880.32 |
| 1904.... | 1,018,053.66 | 1,174,550.49 | 2,192,603.16 |
| 1903.... | 1,099,860.03 | 862,524.91 | 1,962,384.94 |
| 1902.... | 1,235,051.67 | 818,473.05 | 2,053,524.72 |
| 1901.... | 978,611.97 | 384,345.50 | 1,362,957.47 |
| 1900.... | 754,930.76 | 202,799.30 | 957,730.06 |
| 1899.... | 1,123,628.12 | 325,916.75 | 1,449,544.87 |
| 1898.... | 858,601.26 | 257,884.26 | 1,116,485.52 |
| 1897.... | 852,476.36 | 219,510.09 | 1,071,986.45 |
| 1896.... | 57,673.96 | 88,447.20 | 146,121.16 |

### Death of Frank H. Fry.

PHILADELPHIA, Pa., Oct. 1.—Frank H. Fry, one of the best known retail jewelers in the communities adjacent to Philadelphia, died at his home in Burlington, N. J., Friday. Mr. Fry was a long sufferer with heart disease. Although his death was not unexpected by his family, it came as a shock to the trade of this city, where Mr. Fry had long been well known. He was out Tuesday, but took to his bed Wednesday, and sank until his death, Friday. He was 77 years old.

Mr. Fry was a native of Germantown, this city, and lived and was educated there until the outbreak of the Civil War, when he enlisted in Baxter's Fire Zouaves. After his discharge from the army he went to Burlington, N. J., and opened a retail jewelry store. This was in 1867. Mr. Fry had conducted the store at the same location ever since. He was active in Methodist Church affairs in Burlington, and was a charter member of Hope Lodge, Knights of Pythias. He was a Mason and a member of half a dozen fraternal societies. He took some part in politics and served two years as City Tax Collector.

Mr. Fry was highly thought of both in business and social circles in Burlington. The funeral services were held yesterday under Masonic rites.

### Jewelers Gold Bars Withdrawn and Exchanged at New York.

*Week Ended Sept. 30, 1905.*

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin.... | $441,339.25 |
| Gold bars paid depositors..... | 90,945.85 |
| Total ..... | $532,285.10 |

The gold bars exchanged for gold coin are reported as follows:

| | |
|---|---|
| Sept. 25..... | $52,060.61 |
| " 26..... | 91,924.04 |
| " 27..... | 119,337.57 |
| " 28..... | 116,507.45 |
| " 29..... | 10,219.19 |
| " 30..... | 51,290.39 |
| Total ..... | $441,339.25 |

A plate glass window in the store of Wm. Andrews, Saint Marys, Ont., was recently broken with a stone, which was hurled through it. It is not known whether the act was the result of an accident or a contemplated robbery.

## New York Notes.

L. H. Green and J. T. Scott are no longer with Schickerling Bros. & Co.

Col. J. L. Shepherd, of the Keystone Watch Case Co., has returned from a road trip.

Lee Reichman, of Joseph H. Fink & Co., returned from Europe last week on the *Lucania*.

Paul Durand, 43 W. 4th St., returned last week on *La Lorraine* from a trip to Baccarat, France.

At 699 Broadway, a New York office was opened this week by the C. H. Eden Co., Attleboro, Mass.

C. C. Wakefield, traveling salesman for the Aikin-Lambert Jewelry Co., is in the city for a few days.

Dr. George F. Kunz, of Tiffany & Co., who took a brief vacation last week, is again back at the store.

A new store with a jewelry department will be opened by H. W. Schreiber & Co., at Broadway and Ralph Ave., Brooklyn.

Among the signers of the petition renominating District Attorney Jerome were Nathan Straus and Lee Kohns, of L. Straus & Sons.

Woods & Chatellier, manufacturers of silver and gold novelties, at 36 E. 22d St., have incorporated their business with a capital of $100,000.

Mail privileges have been denied the International Jewelry Co., 346 Broadway, said to have operated the old game of shipping "prizes" for the cost of packing.

Arthur Reichman, 65 Nassau St., starts this week on a trip to the pearl fisheries on the Wabash, Arkansas and Mississippi Rivers, to be gone several weeks.

H. K. Smith, 267 Central Ave., Far Rockaway, N. Y., is selling his stock of jewelry and bric-à-brac at auction, preliminary to making some changes in his business.

"Trade Marks" will be the subject of discussion at Thursday night's session of the Polytechnic Association, a section of the American Institute, in its hall at 19 W. 44th St.

An execution for $1,033 against Charles Augustus Seton, who was in business as a broker at 43 Exchange Pl., was issued last week in favor of the International Silver Co. The Sheriff found nothing on which to levy.

F. H. Underhill, formerly with Fishel, Adler & Schwartz, and with Camerden & Forster, and for a time in business at Newport, R. I., is now connected with the Mermod, Jaccard & King Jewelry Co., 400 Fifth Ave.

Six expert lens grinders were recently imported in violation of the Contract Labor law and are working in one of the largest factories in the country, according to a story published in a daily paper, which mentions no names.

Announcement is made of the engagement of Miss Lilian Holbrook, Stamford, Conn., to Count Guillaume de Balincourt, Paris, France. Miss Holbrook is the daughter of Edward Holbrook, the president of the Gorham Mfg. Co.

Joseph Rott, pawnbroker, 9 Columbus Ave., was called last week to a police court to explain the shooting in his office of Vincenzo Muccini. The pawnbroker said that Edward Merry, a negro, did the shooting, and the latter was arrested.

An illuminated clock with a dial 28 feet in diameter is to be placed in the tower of the new 28-story building to be constructed at West, Cedar and Albany Sts., for the West St. Improvement Co. The building with the tower, will have a total height of 404 feet.

An order was filed last week in Special Term of the Supreme Court permitting the defendant in the case of the International Silver Co. against Mrs. Rose Shanley to open a judgment taken by default on the payment of costs, the judgment standing as security.

Sampson & Co. is the name of a new corporation engaging in the retail jewelry business in New York, a certificate having been filed last week at Albany. The directors are Henry Wilkens, New York; Gustav Bostheim and S. A. Sampson, Pittsburg, Pa. The authorized capital is $5,000.

Marsellus, Pitt & Co., 170 Broadway, recently obtained a judgment for $3,7[illegible] against J. M. Gimbernat, 79 W. 89th St., who is said to be heir to a $200,000 estate. The young man made an assignment some time ago, as a result of which about $11,000 trust funds are tied up and considerable litigation has followed.

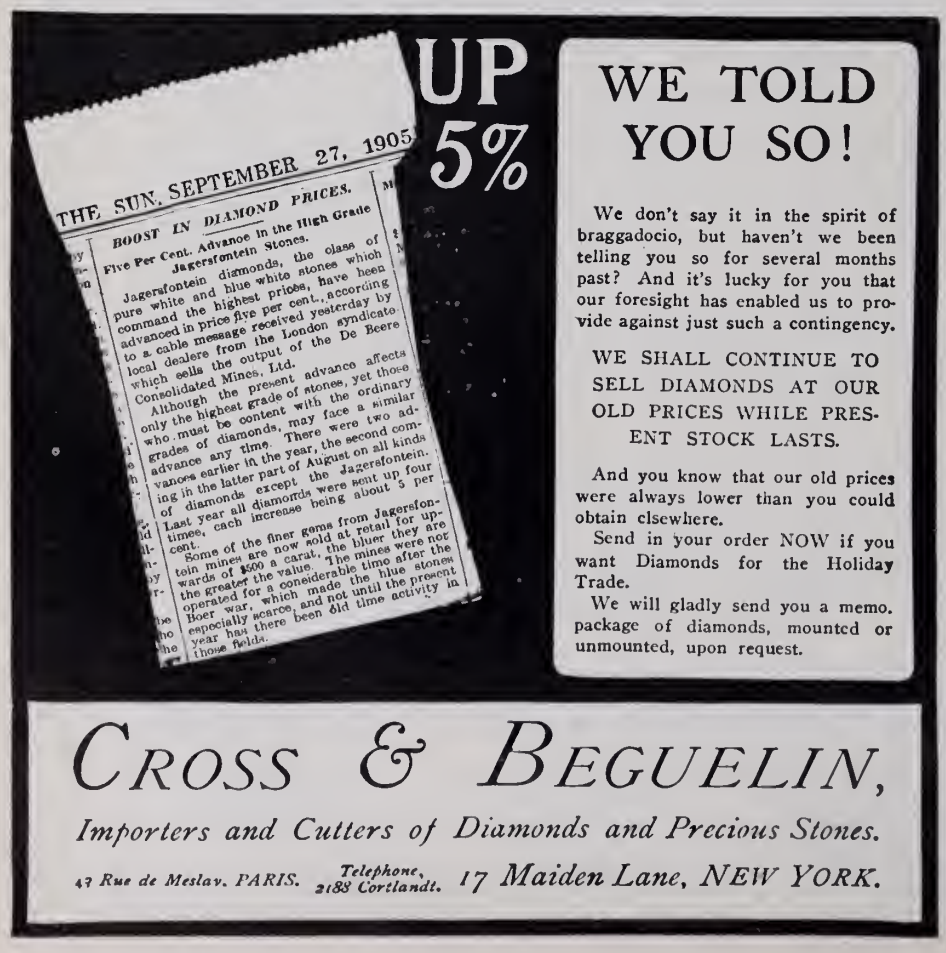
Lindley J. Higham, Fifth Ave. and 39th St., has sent a notice to the trade that the business will in the future be conducted by the Lindley J. Higham Co. Mr. Higham is the president of the company and will give it his attention, as usual. His son, Lindley M. Higham, will be vice-president, and Harry D. Baker will be secretary and treasurer.

A burglar was seen by a maid in one of the upper rooms in the home of August Goldsmith, of Stern Bros. & Co., at 36 W. 69th St., last Thursday evening, while the family were at dinner. The maid screamed and Mr. Goldsmith rushed upstairs, while the other members of his family summoned the police. The burglar escaped through the scuttle of the roof.

The Optical Union No. 11,381 held a meeting last Thursday night, at which it was voted to surrender the charter and disband as a branch of the American Federation of Labor. It will be recalled that the organization conducted an unsuccessful strike several months ago. Efforts are now being made to reorganize the men as a branch of another central body.

Samuel Berg, who was once a jewelry workman, after completing a year's imprisonment in the penitentiary on Blackwell's Island, was rearrested last Thursday as he left that institution on a new charge of robbery. The detectives say that because of the man's knowledge of the jewelry business he had special skill in disposing of plunder which he obtained in that

David Linder, a salesman, 8 E. 107th St., who sold jewelry, dry goods and other merchandise on the instalment plan, last Thursday filed a petition in bankruptcy with liabilities of $4,450 and nominal assets of $5,349, of which $5,000 was in instalment contracts and $349 in notes. Nathaniel A. Prentice was appointed referee. Among the creditors were Spiro & Hirsch, $250; S. J. Rosenblum, $150; Alois Kohn


WE TOLD YOU SO!

We don't say it in the spirit of braggadocio, but haven't we been telling you so for several months past? And it's lucky for you that our foresight has enabled us to provide against just such a contingency.

WE SHALL CONTINUE TO SELL DIAMONDS AT OUR OLD PRICES WHILE PRESENT STOCK LASTS.

And you know that our old prices were always lower than you could obtain elsewhere.

Send in your order NOW if you want Diamonds for the Holiday Trade.

We will gladly send you a memo. package of diamonds, mounted or unmounted, upon request.

CROSS & BEGUELIN,

*Importers and Cutters of Diamonds and Precious Stones.*

*47 Rue de Meslay, PARIS.* *Telephone, 2188 Cortlandt.* *17 Maiden Lane, NEW YORK.*

.. $25. Most of the ereditors were in dry goods business.

From Jarrilla, N. M., eomes the rt that the turquoise mines purehased a Mr. Tiffany 40 years ago from the lians are to be reopened by a New York idieate, after having been abandoned for ong time. The former owner of these nes was not related in any way to the mbers of Tiffany & Co. This company turquoise mines some distance away m the others.

Shickerling Bros. & Co. will separate ir gold manufaeturing plant from the tinum mounting department. The platim diamond jewelry will be manufaetured er Nov 1 in new quarters at 574 Fifth e, while the gold jewelry will be manietured at the old address, 28 E. 22d , where two entire lofts will be used for purpose The changes are neeessitated the growth of the business.

n the bankruptcy proceedings against rry Levinsohn, jewelry jobber at 30 iiden Lane, hearings were adjourned sevl times of late without taking testimony, l there is said to be a probability of a tlement being reaehed. It is understood t Mr. Levinsohn's attorneys are offering ompromise at 20 per eent. and that a conerable number of the ereditors show a position to aeeept.

Magnifying glasses are dutiable at 45 per nt. ad valorem as manufaetures of glass der Par. 112, Tariff Act of 1897, aecordto a deeision made last week by the ard of United States General Appraisers, staining the aetion of the Collector of the rt of New York in his assessment of ty on merehandise imported by A. Rieman. The importer claimed that the sses should be assessed at 4 per cent. a square foot under Par. 102 as eylinders or ground glass.

Max Zadek, of Felix Zadek & Bro., 51 Maiden Lane, was taken one day last week to the Harlem Hospital with a wound in his left side, and it was said that he had shot himself, at his lodgings, 83 W. 118th St. It was at first supposed that the wound would prove fatal. His brother said yesterday that the injured man is recovering and is now out of danger. No explanation is given as to the cause of the supposed attempt at suicide.

George E. Fahys, of Joseph Fahys & Co., was one of the founders and is the vice-president of the North Shore Horse Show Association, which will hold to-day and to-morrow its third annual exhibition at Piping Rock Field, Locust Valley, L. I. There are 305 entries comprising 175 individual horses, and all indications point to the most sueeessful show yet held by the organization. The hunting horses will be a prominent feature.

G. Ferrara, 212 Johnston Ave., Brooklyn, last week caused the arrest of Louis Gallo, 18 years old, of 900 Jackson Ave., on the charge of lareeny. At the hearing before Magistrate Steers the jeweler said that Gallo entered the store, went behind the eounter, grabbed several articles and ran. The jeweler said that he was in the rear of the store at the time, but before he could get to the door Gallo was outside. After a chase of four bloeks the young man was caught and was taken to the Stagg St. Station. When searched by the poliee a pair of braeelets and two gold watehes, valued at $20, were found in Gallo's stocking. He was held in $500 bail for the Court of Special Sessions.

M. Bolotin, a jewelry manufacturer, 41 Maiden Lane, was at his workbeneh about noon last Thursday, when he heard a noise like the elicking of the knob of his safe. As the elerk in charge was out at luneh, Mr. Bolotin hurried to the outer offiee, where the safe stands inside an enelosure formed by the junction of a eounter with a high metal fence. Standing in front of the safe was a stranger, a man of about 35 years of age, poorly dressed. The man said he was a polisher looking for work. "You are working too near my safe," said Mr. Bolotin, as he opened the door in the wire fence and told the applieant to step outside. The jeweler engaged the man in conversation until Irving Baum walked by and Mr. Bolotin called to him. The stranger pleaded with the jewelers not to eause his arrest, but Mr. Baum stepped outside and sent for Deteetive Sergeant Nugent, who placed the man under arrest. At the Tombs police station he gave the name of William Riordan. The man was held in $500 bail for trial in the Special Sessions. This was not Mr. Bolotin's only exciting experience of late. A few days before his flat at 63 E. 118th St. was entered by a burglar during his wife's absence. The sideboard was broken and silverware valued at $85 was stolen.

Morris, Joseph and Samuel Klein, of the Klein Bros. Co., against whom a petition in bankruptey was filed, as stated in THE CIRCULAR-WEEKLY of Sept. 20, were arraigned, last Thursday, before Magistrate Mayo in the Tombs Court on the charge of grand larceny, made by Eduard Van Dam. Mr. Van Dam, it will be remembered, accused the brothers of receiving from him on memorandum, merchandise valued at $10,000, and disposing of the same, so that none of it was to be found when the bankruptcy pro-

OUR MOTTO is still—NOT HOW CHEAP, BUT HOW GOOD!

This does not mean fancy prices, but it does mean genuine

CUT GLASS.

This Should Interest First-class Jewelers.

C. DORFLINGER & SONS, 36 Murray St., NEW YORK.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

ceedings were begun. At the hearing Mr. Gleason, of Hastings & Gleason, appeared on behalf of the Jewelers Association and Board of Trade. Assistant District Attorney Van Diver asked for an increase in the amount of bail on which the brothers were held. As a reason for this he said that other charges will be made. It appeared that the other charges have to do with the statement made by the corporation as to its financial condition. It is said that this statement represented the liabilities as being about $10,000, and that they were really not less than $50,000. It is also said that other creditors, besides Mr. Van Dam, will charge the brothers with disposing of jewelry entrusted to them on memorandum. The Magistrate decided that a $3,500 bail bond would be sufficient for Morris and Joseph Klein, and $2,500 for Samuel Klein. The old bonds were $1,000 for each.

E. L. Ostrander, Pitman Grove, N. J., will shortly move his stock into more commodious quarters on Broadway, where a desirable site was recently purchased by Mrs. Ostrander.

Robert L. Ellis, who until recently was engaged in the retail jewelry business in Maquoketa, Ia., committed suicide last week by shooting himself in the right temple with a rifle. Mr. Ellis was only 32 years of age.

## Games Rolled by the Jewelers' Bowling League of New York.

Following were the results of the games played last week by the teams of the Jewelers' Bowling League of New York:

| | | | |
|---|---|---|---|
| Sept. 26, Dennison Mfg. Co. | 749 | 713 | 838 |
| *vs.* Gorham Mfg. Co. | 690 | 655 | 678 |
| Sept. 27, N. H. White & Co. | 858 | 798 | 776 |
| *vs.* Tiffany & Co. | 742 | 711 | 723 |
| Sept. 28, A. H. Smith & Co. | 753 | 783 | 775 |
| *vs.* Aikin, Lambert & Co. | 652 | 760 | 695 |
| Sept. 29, Jos. Fahys & Co. | 721 | 817 | 944 |
| *vs.* J. King Optical Co. | 583 | 763 | 670 |

STANDING OF TEAMS.

| | *Won.* | *Lost.* | *Per cent.* | *High score.* |
|---|---|---|---|---|
| Jos. Fahys & Co. | 6 | .. | 1.000 | 944 |
| Cross & Beguelin. | 6 | .. | 1.000 | 772 |
| C. F. Wood & Co. | 3 | .. | 1.000 | 808 |
| Avery & Brown | 3 | .. | 1.000 | 761 |
| N. H. White & Co. | 5 | 1 | .833 | 858 |
| Dennison Mfg. Co. | 4 | 2 | .667 | 838 |
| A. H. Smith & Co. | 4 | 2 | .667 | 792 |
| L. E. Waterman & Co. | 2 | 1 | .667 | 774 |
| Tiffany & Co. | 2 | 4 | .333 | 807 |
| J. King Optical Co. | 1 | 5 | .166 | 763 |
| A. A. Webster & Co. | .. | 3 | ... | 742 |
| Elgin National Watch Co. | .. | 3 | ... | 679 |
| Udall & Ballou | .. | 3 | ... | 675 |
| Aikin, Lambert & Co. | .. | 6 | ... | 760 |
| Gorham Mfg. Co. | .. | 6 | ... | 690 |

Mrs. Josephine B. Ways, Connellsville, Pa., contemplates disposing of her business in Connellsville after the holidays and opening a store in Dallas, Tex., to which place she has already moved. Her store at the former place will be conducted by her son, Arthur.

## Trans-Atlantic Voyagers.

TO EUROPE.

Herman Keck, of the Herman Keck Mf Co., Cincinnati, O., will sail this week.

B. F. Rees, of Zimmern, Rees & C New York, sailed, last week, on the *Kro prinz Wilhelm.*

FROM EUROPE.

Paul Durand, New York, returned Sa urday on *La Lorraine.*

Thomas Kirkpatrick, New York, r turned last week on the *St. Paul.*

S. B. Ross, of S. B. Ross & Co., Ne York, returned Monday on the *Vaderlan*

Lee Reichman, of Joseph H. Fink & C New York, returned last week on the *L cania.*

Henry Lorsch, of Sussfeld, Lorsch Co., New York, returns this week on t *Kaiser Wilhelm der Grosse.*

## Albany.

The John C. Myers Co. will hereaf have two complete stores—one at 52 S. Pearl St. and the other at 69 N. Pe St.—in each of which the jewelry depa ment will be a feature.

District Attorney Addington last we commenced work on the extradition pap to bring to this city a man named Sherm arrested in St. Louis for the robbery of Van Heusen, Charles Co. last October


# THE ORIENTAL BANK.

**ESTABLISHED 1853.**

**182 and 184 Broadway, Corner JOHN STREET, NEW YORK.**

**Capital, - - - $750,000.00.**
**Surplus and Profits, 1,000,000.00.**

***ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.***

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

# The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

d. P. DOREMUS, Cashier
W. H. STRAWN, Ass't Cashier

# THE STATE BANK

**376-378 GRAND STREET, NEW YORK**

**Capital and Earned Surplus, $850,000**
**Deposits over Ten Millior**

**Offers a favorable market for short and long time jewelry and diamond paper**

# *The Mercantile National Bank of the City of New York*

*Cordially invites Accounts from Good Merchants in the Jewelry Trade.*

*CONVENIENT LOCATION,*
*AMPLE CAPITAL,*
*LARGE SURPLUS,*
*LONG EXPERIENCE.*

FREDERICK B. SCHENCK, President.

MILES M. O'BRIEN, WILLIAM H. TAYLOR, } Vice Presidents.

JAMES D. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

*Capital, . . . $3,000,000*
*Surplus, . . . $3,000,000*

*Broadway, Corner of Dey Street, New York.*



PLATINUM DIAMOND MOUNTINGS.

COMBINATION BRACELETS AND COLLARETTES.

14 K. POCKET KNIVES. NECK CHAINS AND LA VALLIERES.

JOHN SCHUMACHER,
64 FULTON STREET, NEW YORK.

CORAL

CORAL

BORRELLI & VITELLI,

CORAL MANUFACTURING COMPANY,

All kinds of Coral—DROPS, BUTTONS, LENTILLES.
CORAL NECKLACES. Graduated and Uniform.

PINK AND WHITE CORAL A SPECIALTY.

GOLD MEDAL, ST. LOUIS, 1904.

3 Via Amedeo, Torre del Greco, Italy. 32 Rue d'Hauteville, Paris, France.

401 Broadway, New York.

Telephone, 1349-R-Franklin.

CORAL

A. Roseman 9-11-13 Maiden Lane NEW YORK
ESTABLISHED 1872

IMPORTER OF DIAMONDS

TRADE-MARK.

HEADQUARTERS FOR AMERICAN WATCHES

MAKER OF DIAMOND JEWELRY

## Canada Notes.

Moodie Bros., Calgary, Man., have be succeeded by J. F. Moodie.

Robert Hicks, Exeter, Ont., and Georg Miller, Gretna, Ont., are about to disco tinue business.

The insolvent estate of J. A. MacMilla Ottawa, Ont., with liabilities of $1,040, h paid a dividend of nine cents on the dolla

Mr. Van Deventer, of the Waterbu Clock Co., New York, accompanied by Mr Van Deventer, was in Toronto, Ont., Wednesday.

Reginald Ellis, son of P. W. Ellis, T ronto, Ont., returned to Toronto, last wee after a European tour, in the course which he visited the diamond markets.

The will of the late Edward M Mo phy, Toronto, Ont., has been admitted probate. He left an estate valued at $3 551, which is divided in nearly equal shar between his widow and children.

Out of town buyers visiting Toronto, On last week included Charles P. Grill, He peler, Ont.; C. S. McClelland, Peterb ough, Ont.; John S. Barnard, London, On and J. T. Scales, Mount Forest, Ont.

W. K. George, Toronto, Ont., pa president of the Canadian Manufacture Association, accompanied by Mrs. Georg registered at the Windsor Hotel, Montre on their return from the annual meeting the association, held recently at Quebec.

George Mason, assistant manager of t watch department of P. W. Ellis & C Toronto, Ont., was married Thursday Miss Meredith, daughter of Mr. Thom Meredith, of the Toronto Custom Hous The happy couple left for a tour in t United States.

Miss Evelyn Maud Kent, youngest daug ter of Benjamin Kent, of B. & H. B. Ke Toronto, Ont., was married to Albe Thompson, of the same city, Wednesday the Metropolitan Methodist Church, whi was elaborately decorated for the occasio The ceremony was witnessed by a large a semblage.

At the annual convention of the Can dian Manufacturers' Association, held Quebec, Sept. 18 and following days, Thom as Roden, of Roden Bros., Toronto, On was chosen chairman of the Commerc Intelligence Committee and W. K. M Naught, of the American Watch Case C Toronto, chairman of the tariff committe

Bank robbers who wrecked the va and safe in the private bank of C. P. Bu nett & Sons, Eldorado, Ill., with nitr glycerine early Thursday morning, s cured among their booty a bag conta ing $240 and several watches, the pr erty of H. L. Jones, a local jeweler T robbers escaped after a pitched batt with citizens of the town.

HENRY E. OPPENHEIMER & CO.,

51 Holborn Viaduct, London.
50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.

Tel. 621 Cortlandt

3 MAIDEN LANE, NEW YORK

DIAMONDS, PEARLS AND PRECIOUS STONES

MEMORANDUM ORDERS SOLICITED.

## Boston.

E. Bertram Hersey has entered the em- oy of John C. Sawyer as salesman.

The Jewelers' Association of Boston held first Fall meeting Thursday evening, at e American House.

Charles S. Cook, of A. Stowell & Co., companied by his son, Sidney Cook, is en- ying an outing in Maine.

Emory Sweetser, resident representative the Gorham Mfg. Co., has returned from trip through the south and west.

A petition in bankruptcy has been filed in e United States District Court by Joseph . Beverly, Revere, Mass., optician and weler His liabilities are given as $710.92 d assets as $18.

Frank C. Lowell, watchmaker, well own in the Boston trade, who has been Rockland since he finished a course at e horological school in Waltham, has ken a position with the Tilden, Thurber ., Providence.

Maj William P. Shreve, of the Shreve, rump & Low Co., who has been ill with onchitis since his return from a trip road, is convalescent, and his friends hope welcome him back very soon to his ac- stomed quarters in the establishment.

Oct. 18 has been named as the date when e Stillings brothers will be brought into urt from the jail, where they are now rving a year's sentence for contempt of urt, to plead to the indictment originally und against them, charging them with the e of the United States mails with intent defraud.

A. Stowell & Co. have been making some ry important changes in the interior ar- ngements of their store, to adapt it to the owing trade of the concern. A new bal- ny for the bookkeeping department has en constructed, thereby affording more ace for the sales department; a new steel iling has been put in above the first sales- oms, and steel staircases to the second or and the balconies have been built. A sh carrier system has also been adopted.

A diamond and pearl necklace valued at 00 was stolen from the store of William Durkee, of Boylston St., Sept. 30. The eft was committed by a man who had lled at the store and asked to be shown cklaces on several occasions, and who had miliarized himself with the store and the ow window, from which he abstracted the cklace. The clerk was some distance om the window, and turned toward it in me to see the man enter quickly, snatch e necklace and run off with it. She gave e alarm immediately, but the thief made s escape.

George J. Taylor, the West Somerville atchmaker and jeweler who was recently ported missing, after having, it is alleged, awned watches of customers left with him be repaired, was captured by the police riday. He had returned to his former dgings, and was arrested there, although e landlady protested that she did not now his whereabouts. Taylor was in de- ult on Sept. 2, in the Chelsea Police ourt, where a case of non-support, brought y his wife, was pending. The warrant on h ch he was arrested last Friday, however, as issued because of an alleged fraudulent eck transaction. There are several com- laints filed against him.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

**Extract from "Printers' Ink," Nov. 23, 1898.**

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

All Krementz Collar Buttons—of every quality—
are manufactured by

# KREMENTZ & CO.,

in their Factory,

**49 Chestnut Street,**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

**NEWARK, N. J.**

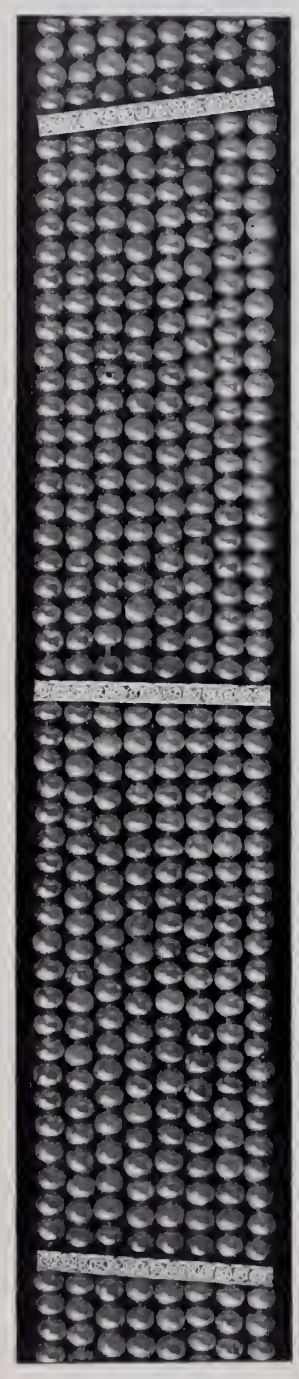
Selling Agents to Jobbing Trade.

# PEARL COLLARS,

**HIGH GRADE, CORRECT STYLE, PERFECT FINISH,**

All widths from three to twelve strands, as carefully made and of same appearance as a collar of Genuine Pearls.

**Send for a selection.**



Novelty Jewelry in Sterling Silver only, all finishes, Brooches, Pendants, Rings, Bracelets, Jeweled Combs, Collar Supporters, Scarf Pins.

**George H. Cahoone & Co.,**
Providence, R. I.
New York: 9 Maiden Lane.


## Philadelphia.

William Yeager, chaser and engraver, removed last week from 713 to 809 Sansom St.

A shuffleboard tournament among the members of the Philadelphia Jewelers' Club was begun last night.

J. E. Caldwell & Co. have fulfilled a contract to furnish the prize cups and trophies for award at the Bryn Mawr Kennel Show.

C. C. Kayser, watchmaker, 2254 N. Carlisle St., was drawn, last week, to serve on the Grand Jury for the October term of the criminal courts.

Fred. Spellman, Des Moines, Ia., entered the Philadelphia Horological School last week. E. M. Smith, of Vineland, N. J., returned to the school after a few weeks' illness.

J. Borroughs Robertson, of the material department of M. Sickles & Sons, was presented, last week, upon his return from his honeymoon, with handsome presents from friends in the trade.

George S. Katz, Jr., son of a prominent local retailer, has resigned his position with Strawbridge & Clothier to go with the Gorham Mfg. Co. in New York, where he will be connected with the wholesale department.

Fred Barry, with S. O. Bigney & Co., made his initial trip to this city, Washington, Baltimore and cities en route last week. Mr. Barry was cordially welcomed by this city's trade, to whom he is especially well known.

T. S. Hoffman, one time of this city, but now in business at Derry Station, Pa., made his first visit to local jobbers in 10 years, last week, and received a cordial welcome.

The contract for the golf prizes to be awarded at the invitation tournament of the Philadelphia Cricket Club was last week given to J. E. Caldwell & Co., as well as the contract for the designing and makin of the Lesley trophy cup.

Out-of-town retailers buying here of lo cal jobbers last week included: R. O. Bo tel, Nazareth, Pa.; W. K. Schlottere Schwenkville, Pa.; E. L. Daron, Steelto Pa.; Capt. George Bowen, Bridgeton, N. J and J. Harry Halt, Mt. Holly, N. J

Harburger Bros., 808 Chestnut St opened, last week, a branch store at Clev land, O., under the name of the Harburg Bros. Co. It is in the Citizens' Trust build ing. The store will be conducted along th lines of this city's store by Ralph Ha burger and Edward Green.

M. Sickles & Sons last week added balcony to their salesroom in order to c tain space necessary for the display of Fa goods and for the convenience of patron Such additions to the establishment ar being constantly made with a view to mee ing the requirements of a constantly increa ing volume of business.

I. Bedichimer & Co. occupied their ne store at 1022 Chestnut St. last week. Th store is regarded as one of the prettie of its size in the city. The factory has al been removed to the new store, from th old building at 11th and Sansom Sts. feature of the new store is the placing of watchmaker's bench in the center A though occupied, there are still other add tions and decorative improvements yet be made.

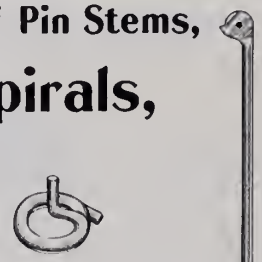
The death last week of Frank Fry, prominent Burlington (N. J.) jeweler, w a shock to the local trade with whom M Fry had been intimately connected durn the last 25 or more years, since he h conducted the Burlington store, and esp cially in Germantown, where he was bor and educated. He was not only wide known in the local trade, but much esteem because of his straightforward, dependab temperament.

G. W. Cann, a "curbstone" dealer, 25 Master St., is under arrest, charged wi obtaining money under false pretenses by W. Klindend. The latter bought of Cann watch chain and a locket purporting have in it a diamond. The purchaser w convinced the stone was genuine when Ca scratched a window with it. He paid $ for the lot, but in trying to pledge them t $50 was told that they were worth $1. Kli dend promptly had Cann arrested.


# Pin Tongues,

## Scarf Pin Stems,

## Spirals,



made of particularly hard spring gold, are among our specialties.

**HERPERS BROS.**
SETTING MAKERS.
MAIN OFFICE, 18 CRAWFORD ST., NEWARK, N. J.
NEW YORK OFFICE, 41-43 MAIDEN LANE.


## Washington, D. C.

R. Harris & Co., 400 7th St. N.W., ha sold their entire optical department to A. Leese, optician, 614 9th St. N.W.

W. H. Grovermann, who has had charg of the repair department of Galt & Br 1107 Pennsylvania Ave., recently associate himself with the Berry & Whitmore C 1105 F St. N.W.

News was received here last week the death of G. Fred Conboye, a form jeweler. His demise occurred at his hom For many years Mr. Conboye was co nected with the jewelry establishment R. Harris & Co., but finally was compell to remove to southern California for th benefit of his health. He is survived by h widow and one child.

The Isthmian Canal Commission is inv ing sealed proposals until Oct. 17 for fu

hing a quantity of office clocks and ther-meters. Blanks and full information will furnished intending bidders on applica-n to D. W. Ross, general purchasing ent of the commission, Mills building, shington, or the assisting purchasing nt, 21 State St., New York.

The Castelberg National Jewelry Co., by orneys Wolf & Rosenberg, recently filed uit at law against James W. Boyd, the im clerk of the Marine Hospital Serv-, held recently by United States Commis-ner Taylor for alleged embezzlement. e suit is to recover a balance of $482.23, d to be due the company on the pur-se of jewelry and silverware made by yd. The statement of account filed as an nibit with the declaration shows the total ount of the purchases to have been $1, .73, on which credits were made at vari-s times from Dec. 15, 1904, to Sept. 15, 05, aggregating $533.50.

## Connecticut.

Walter Camp, president of the New Ha-n Clock Co., New Haven, accompanied his wife, returned last week from a three eks' sojourn in the White Mountains.

Alexander Drapeau, a watchmaker of w Haven, died Tuesday, of last week, his residence in Woodbridge, aged 57 ars. The deceased is survived by a dow, one son and a daughter.

J. F. Walters was taken into custody at idgeport on Wednesday on a charge of ddling jewelry without a license. Walters' ck consisted of very cheap jewelry. Judge evenson fined him $25 and costs for vio-ing the city ordinances.

Harry Halpern, who is wanted in Water-ry for the theft of two diamond rings lued at $240 from Morris A. Green, a weler and pawnbroker of that place, was cently arrested in Providence, R. I., for rgery and grand larceny.

A fire, supposed to have originated from arks of a passing locomotive, broke out the factory of J. H. Sessions & Sons' Co., ristol, on Tuesday of last week. The mage done was slight and did not ham-r the operations of the factory.

The first carload of machinery of the ational Self-Winding Clock Co., was ipped from Bristol to Champaign, Ill., on Tuesday of last week. It is expected that the entire machinery of the plant will be moved within the next two weeks.

William F. Lane last week completed the 38th anniversary of his association with factory "E," International Silver Co., Wallingford. During all these years, except for about six months at one time, Mr. Lane has followed the same occupation, that of stamping and wiring table flat ware.

Employes of the New England Watch Co., Waterbury, recently organized a bowling club. The club bears the unique name of "The Mixed Pickles." The members are: J. Reagan, captain; Messrs. Gilbert, McKeeber, Brennan, Mullett, P. Reagan, Monnesatt, Vaughn, W. Cook and A. Jones.

In the Superior Court of New Haven, on Monday of last week, Theodore L. Bristol was continued as receiver for the Phelps & Bartholomew Co., of Ansonia, a clock concern, which has been running under the direction of Mr. Bristol for several months. When the concern's affairs are settled it is believed that creditors will be paid a generous amount.

Before the short calendar session of the Superior Court, in New Haven, Sept. 29, a motion to correct the report of Receiver Woodruff as to the claims against the Housatonic Mfg. Co. was made and granted. The mistake was made in putting down the figures as to the taxes against the concern. They were placed at $1,000, when they should have been $3,000, says Lieut. Gov. Woodruff.

Judge R. A. Lowe, in the Probate Court in Waterbury, last week, reserved decision on the application of N. F. P. Hansen, a jeweler of that place, to sell the property of his late wife, Emily Hansen. In her will Mrs. Hansen left one-half of her property to her husband and the other half to children by a previous husband. Mr. Hansen claims the property is a poor investment, but the children are of the opposite opinion.

Pawnbrokers from different parts of Connecticut met in New Haven, Wednesday, and formed a State association. After adopting a constitution and by-laws the following officers were elected: President, L. S. Knoeck, Hartford; secretary, M. L. Simons, New Haven; treasurer, C. A. Pick, Bridgeport. Among those at the meeting were: L. Jacobs, Waterbury; J. Shanepp, Derby; James Grace, N. Rosenthal, F. N. Sharp and L. S. Knoeck, Hartford; S. Fry, Simons & Co., S. Capasso, I. Goldstein, E. L. Glouskin, H. Silver, L. Levin, New Haven; F. W. Bruce, New Haven; Plaut & Cadden, Norwich; C. A. Peck and W. Glasner, Bridgeport.


IF IT'S A

ROY

TRADE MARK

IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

*ROY WATCH CASE CO.,*

*21-23 Maiden Lane, New York City, N. Y.*

206 Kearny St., San Francisco, Cal.



FOUR FEATURES about our FOURTEEN K. Brooch

BEST in the market for the price.

PLUMP 14K. with heavy bridge across the back.

GENUINE PEARLS

As a Mounting, $4.00;
With Pearl Set Center, $4.25.



Chas. L. Trout & Co.,

15 MAIDEN LANE, NEW YORK.



Hotel Schenley,

Pittsburgh, Pa.



12 minutes' car ride from Fifth Ave. and Smithfield St., or East Liberty Station. Fireproof, surrounded by three acres of garden, away from the dirt, smoke and noise. Catering to refined patronage.

'Phone, 286 Schenley.



# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, OCTOBER 4, 1905. Vol. LI. No. 1

## Chicago Notes.

Herbert W. Allen visited the Twin Cities last week.

S. Swartchild and wife have returned to Chicago after a lengthy European trip.

Robert P. Kiep, Joliet, Ill., is holding an auction sale preparatory to moving into his new store.

Paul Morrison, of Gordon & Morrison, has returned, with his family, to this city after spending the Summer at Lake Bluff, Ill.

Henri Gutmann, of Gutmann & Co., manufacturers of Swiss watches at Chaux De Fonds, Switzerland, was a visitor here, last week.

Lester Green and Levi Chinalli, arrested on a charge of selling bogus jewelry, were discharged, last week, when arraigned before Justice Caverly.

The residence of B. R. Fischer in Oak Park was entered by burglars one night last week. The burglars were frightened away before they had gotten anything.

Henry J. Merle, secretary of the Merle & Heaney Mfg. Co., manufacturers of jewelers' store fixtures, while driving his automobile, last week, ran over and killed a woman on Jackson Boulevard. He was charged with manslaughter, but was exonerated by a Coroner's Jury.

George Johnson was arrested here by the police, last week, charged with robbing Anton Stepinski, said to be a jeweler of 1425 St. Louis Ave. When searched Johnson had in his possession a diamond ring valued at $500 and a $200 diamond stud, which were claimed by Stepinski as his property.

Bert Smyth and Louis Mathisen have formed a copartnership under the name of Smyth & Mathisen, as manufacturing jewelers and engravers in the Silversmiths' building, 131-133 Wabash Ave. Mr. Smith was formerly foreman in the jewelry manufacturing department of Sears, Roebuck & Co. Mr. Mathisen has lately been with Martin Hacker, of St. Louis.

H. P. Cutter, western representative of Regnell, Bigney & Co., was severely injured, Sept. 25, in a railroad wreck on the Peré Marquette railroad. Mr. Cutler owns an extensive grape farm near Lake Cora, Mich., and, as the grape harvest is now on, he had made a trip to his farm to look it over. It was while returning to this city that the accident occurred. Friends of Mr. Cutter in this city have received letters stating that Mr. Cutter expects to be able to attend to his duties the latter part of this week.

C. J. Dodgshun, Chicago manager for the Waterbury Clock Co., had a lucky escape, Thursday, from what might have been a serious accident. While crossing Wabash Ave. and Madison St., at noon, he was knocked down by a horse driven by Mrs. Charles White. Mr. Dodgshun was unconscious for an hour, and after being taken care of by a physician was taken to his home. An examination showed that Mr. Dodgshun did not sustain serious injury. He was painfully bruised about the head, and after being confined to his home for a few days is again at his office.

Chris Falkenberg, formerly of Chicago and lately of Alaska, is back in this city after a long stay in the Klondike. Mr. Falkenberg was formerly a watchmaker for C. H. Knights & Co. and about nine years ago went to the far north. He returned about three years ago and then went back to Alaska, making a sledge journey of 800 miles and hauling a loaded boat 400 miles against the stream. Mr. Falkenberg has been all over Alaska prospecting and working at his trade and lately kept a repair shop-store in Rampart City. He is buying stock here and will shortly open a jewelry store in Idaho. He has not yet decided in what city he will locate.

Edward Menken, a lawyer at 101 Washington St., is again sending out letters offering to buy claims against the Marquardt & Scott Co. for 18 cents on the dollar. He has raised his bid three cents, his previous offer being 15 cents. In his last letter Mr. Menken claims the liabilities are $70,000. This is incorrect. The liabilities are not more than $45,000. Mr. Menken prophesies that the expenses of administering the estate will be between $4,000 and $5,000, and as a further inducement to have creditors accept his offer says that, in view of the way things are done in the bankruptcy court now, it will take a year before the estate is wound up. As the estate is expected to pay over 25 per cent. and, as the first dividend will be declared to-day, the majority of the creditors have shown no disposition to accept Mr. Menken's offer.

## Kansas City.

TRADE CONDITIONS.

The jobbers were rushed with orders, last we which was Carnival Week. The result was t there were many delays in shipments and m duplicates of recent orders were wired to east manufacturers. Jobbers insist that if retailers w good service for the holiday trade, orders be pla early. It is usually very difficult to han[illegible] hol orders satisfactorily, and this year, on account the unprecedented prosperity in the southwest, bers expect to meet with many vexatious and laying mishaps.

The stock of E. G. Albert at 1319 Gra Ave., has been purchased by J. Appen

F. H. Woods, credit man for the Edwa & Sloane Jewelry Co., surveyed the Jop Mo., and Galena, Kans., business fields l week.

The resignation of Dr. S. W. Lane, s retary of the Kansas City Polytechnic stitute, is announced. He has also dispo of his interest in the enterprise.

A. Y. Boswell, Tulsa, Ind. T., was Kansas City visitor last week. In a co paratively short time Mr. Boswell has come one of the leading jewelers of territory.

G. H. Edwards, of the Edwards & Slo Jewelry Co., was in Chicago on a busin mission last week. On the return trip stopped at Princeton, Ill., for a short v with relatives.

W. A. Conklin, a retailer of Table Ro Nebr., paid Kansas City a "pass through" visit last week. He had been Watonga, Okla., to see his cousin, F Conklin, also a jeweler.

Robert Gilbert, manager of the Jacc Jewelry Corporation, celebrated the 2 anniversary of his marriage, last week. workmen of the Jaccard plant gave hi handsome silver plate, suitably inscribe

C. P. Kionka, of Kionka & Stuh turned, last week, from a trip through braska, Minnesota, Michigan, Indiana Missouri. E. Kionka, a brother of C Kionka, has joined forces with the firm its junior member. His home was in P adelphia.

Among the out of town visitors in K sas City last week were: A. Rosenfi Leavenworth, Kans.; Mr. Powell, of P ell & Kreyer, Fort Scott, Kans.; A. E. C don, De Queen, Ark.; Sam Freidberg, peka, Kans.; C. G. Hunt, Polo, Mo.; Hoffman, Leavenworth, Kans.; A. Sie

ekner, Mo.; T. S. Mendenhall, Burr Oak, ns.; S. C. Smith, Excelsior Springs, Mo.; T. Gilbert, Frederick, Okla.; Will Hud- n, Winfield, Kans.; Gail B. Douglas, easant Hill, Mo.; A. W. Howard, Car- ville, Mo.

Two men recently entered the store of red L. Dickman, S. Ohio St., Sedalia, ., when the proprietor was absent, and ile the clerk had gone to get some icles of stock which they requested to , attempted to steal gold watches ich were on display in the rear of a ss case. The clerk caught the would- thieves in their attempt to secure the perty, but they escaped before the ice could be called.

## Minneapolis and St. Paul.

Among the out-of-town visitors to the Twin Cities, last week, were: John Saxine, Prescott, Wis.; John Christine, Bristol, S. Dak.; N. P. Frederickson, Cottonwood, Minn.; H. P. Marx, Shakopee, Minn.

A retail jewelry firm from Joliet, Ill., will open a handsome store at 6th and Minnesota Sts., St. Paul, about Nov. 1. The store is at present occupied by the Smith & Farwell Co., which is conducting a closing out sale.

The wholesale jewelry houses recently received an inquiry from the Retail Jewelers' Association of Minnesota as to their position in the matter of selling at retail. This matter is one which the association seeks to obviate. It will have the answers read at the next meeting.

The business of the Western Mfg. Co., Minneapolis, was sold recently by the heirs of the Roebuck estate to A. C. Swenson, Cedar Rapids, Ia., for a consideration of $50,000. The purchaser will form a corporation with A. T. Swenson, J. J. Smyth, L. S. Swenson, Aaron Bonpenny and A. L. Beeler.

The Anchor Silver Plate Co., whose factory was recently burned, has received letters from a number of cities which that firm is requested to consider when arranging to rebuild. The officers of the company state, however, that the plant will be rebuilt in St. Paul, and they hope to have it completed in time for the Spring trade.


# To the Jobbing Trade.




and practice what we preach by offering unquestioned quality at a price in keeping with popular demand.

**MOUNTED DIAMOND JEWELRY.**

**Diamond Brooches and Bunch Rings a Specialty.**

**EVERYTHING IN DIAMOND MOUNTINGS.**

**Importers and Manufacturers,**

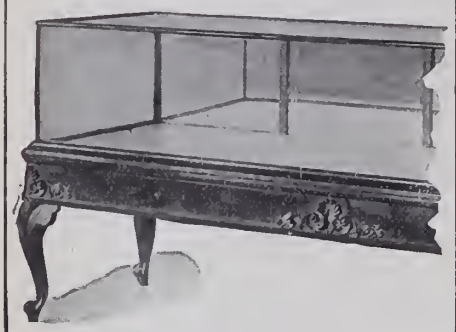
# SHIMAN BROS. & CO.

**87 Maiden Lane, N. Y.**

**LONDON: 50 Holborn Viaduct.**
**AMSTERDAM: 2 Tulp Straat.**

**FACTORY:**
**1, 3, 5 Gold Street.**

**Jewelers' Show Cases.**



Our Small **ROSEWOOD** MOULDING
**STEEL LINED CASE.**

We Challenge the World to Produce a Better Case.

**F. C. JORGESON & CO.**
**11-17 N. ANN ST., CHICAGO.**

Makers of all Kinds of
**Jewelers' Fixtures.**

Write for illustrated circular.

**OUR MOTTO: The Best of Everything.**

Even and graduated necklaces in Imitation Tourquoise, Jet, Amethysts and Pearls in stock.

**REAL CORALS IN ALL SHADES.**

Real Amber, Pearl and Coral Collars in all sizes and qualities, made up to order.

**GARNET BROOCHES,**
**CONCH SHELL CAMEOS.**

Selection packages sent to reliable parties only.

**E. LECHLER,**
Importer and Jobber of Jewelry,
**67 Wabash Ave., Chicago, Ill.**

**DO YOU** want your material orders correct and promptly?
**TRY US**
**LINDNER & CO.,**
**S.W. Cor. 4th & Walnut Sts., Cincinnati, O.**


## Omaha.

N. Stainінger, Vail, Ia., has purchased the stock of R. H. McCormick & Co.

A. Edholm has added a handsome new mahogany cut glass cabinet to his store.

W. A. Banks, of Carson & Banks, has returned from a trip to Port Arthur, Can.

Harry Swan, Lincoln, Nebr., has accepted a position with J. L. Jacobson, of this city.

Grover Peterson, with the Sol Bergman Jewelry Co., is confined to his home on account of illness.

Chris Hansen, formerly of St. Paul, Minn., has taken a position with Fred Brodegaard & Co.

George W. Ryan, of the Mawhinney & Ryan Co., spent a few days of last week at Bloomfield, Nebr.

T. J. Bruner and H. H. Fruer, with the A. F. Smith Co., are in from the road during "Ak-Sar-Ben" week.

Mrs. W. C. Price, of the Shook Mfg. Co., has returned from a month's trip through the Rocky Mountains.

Edward A. Shepherd, Clarinda, Ia., has sold his store and moved to Oakland, Ia., where he has purchased a similar business.

Mrs. L. A. Borsheim, wife of L. A. Borsheim, of Brown & Borsheim, has just returned from California, where she spent six weeks.

L. H. Hyde, Burville, Nebr., was a visitor here last week. He is seeking a desirable location for a jewelry store in some part of the State.

O. C. Zinn, Hastings; S. H. Clay, Long Pine; F. E. Holsten, Alliance; Gus Beste, Hardington; Elmer Anderson, Fremont, and John Douglas, Onawa, Ia., were in this city, last week, buying stock.

L. A. Borsheim, of the firm of Brown & Borsheim, who was unfortunate in breaking his leg while recently on his vacation trip and who has been confined to his home for seven weeks, is now able to be at his desk again.

At present the jewelers of Nebraska and Iowa are carefully guarding against an old scheme which is being systematically worked in the southwest. It is believed that the schemers are heading toward these States. The plan is to get a merchant to sign a contract and notes for jewelry on the strength of the statem that the goods may be returned at a time. Later, when the merchant disc ers that the goods are worthless and cides to return them, he finds that he l not lived up to some provision of the c tract, which is inserted for the express p pose of deceiving him and making him full price for a lot of bogus jewelry.

A. P. Smith, Watson, Mo., was Omaha, last week, for the purpose of ganizing a stock company to manufact programme clocks. If he is successfu plant will be started in this city once. The style of the clock is said t different from anything which is made present.

## Pacific Coast Notes.

J. W. Street is preparing to open a st at Quincy, Cal.

H. Melluish, Tucson, Ariz., has mo into newer and larger quarters at 11 Congress St.

Chas. E. Sherman, a turquoise miner Arizona, is spending a short vacation Kingman, in that State.

F. M. Rhomberg, Alamogordo, N. M is now taking a short vacation at Santa accompanied by his wife.

J. H. Hall, Pasadena, Cal., has just c pleted improvements in his store and a a large burglar-proof safe.

P. V. Gardner, Fruitvale, Cal., has made several changes in his place of bu ness which improve the establishment.

C. Schwerer, Pomona, Cal., has instal a line of fancy stationery and art go which he will carry in connection with jewelry business.

H. Hauschildt, Haywards, Cal., is turn his attention to the piano business, wh he is conducting in conjunction with jewelry business.

A. F. Riedel, formerly in business in Bacon Block, Oakland, Cal., died rece after a lingering illness of four years. T business will be continued by Mrs. C Wall, at 607 E. 23d St., Oakland.

The A. A. Handle Co., Berkeley, Cal., just installed a complete manufactur plant in its establishment. The concern put in new show cases and added consid ably to its working force.


ESTABLISHED 1854. INCORPORATED 1893.

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht Amsterdam, Holland.

## San Francisco.

TRADE CONDITIONS

The jewelry trade of San Francisco may now be
d to be in as thrifty a condition as it has ever
n. The approach of the holiday season finds
busy preparing to handle business on a larger
le than ever before. A large number of coun-
dealers visited the city, during the past week,
all have made large selections of holiday goods.
veling salesmen report good conditions from
coast points, and it now appears that the com
season will be one of unexampled prosperity.

L. Klute, of Tuckey & Kline, 134 Sutter
., is now on a vacation.

W. A. Mosgrove, Angels Camp, Cal., was
recent San Francisco visitor.

Henry Wolff, 120 Sutter St., has just re
rned from his first Fall trip.

Mr. Green, Jr., of George W. Green &
n, Woodland, was in San Francisco, re-
ntly, buying stock.

E. I. Camm, Petaluma, Cal., was here
rly last week, combining business and
easure.

J W. Moomaw has just left this city
r his home in Porterville, Cal., with a
rge stock of new jewelry.

Messrs. Cohn and Wiesenberger, of the
rm of Cohn & Wiesenberger, Los Angeles,
al., were in this city, last week, on a pleas-
re trip

L C. Koberg, Healdsburg, has just left
an Francisco after a trip, during which
e bought heavily for the holiday trade.

H. L. Amstutz, Napa, Cal., was a recent
an Francisco visitor. His time was spent
iamly in visiting the jobbers and selecting
fill in" stocks for his Christmas trade.

John J. Bryan, manager of the silverware
epartment of the W. K. Vanderslice Co.,
as just returned from a trip to the east
nd the south. While in the south he divid-
d his time between Nashville, Tenn., and
ouisville, Ky.

Shreve & Co. have just completed a mag-
ificent solid silver hand-chased punch bowl,
hich will be one of the prizes in the com-
g polo event of the Coronado Country
lub. The bowl is 14 inches in diameter
nd stands 15 inches high.

James Harger, representing Bippart, Griscom & Osborn, has just arrived in San Francisco. He has with him the sample case which he lost in Los Angeles several months ago while attempting to board a moving train. The case was picked up by a railroad employe, who turned it in at the railroad company's office, where Mr. Harger subsequently recovered it.

Forbes & Walsh, who have offices in the *Call* building, where they represent the Dueber Watch Case Mfg. Co. are planning to dissolve partnership. Mr. Walsh will retire from the business, after which he expects to go to Los Angeles and enter the watch material business. Mr. Forbes will continue to represent the Dueber Watch Case Mfg. Co. at the present location.

On account of the illness of Julius Auerbach, the regular traveler for M. Adelsdorfer, who represents the William L. Gilbert Clock Co. and several other manufacturers' lines on the Pacific Coast, Mr. Adelsdorfer has been obliged to abandon one of his regular Fall trips, or, rather, to consolidate both trips. Mr. Auerbach, who is now convalescing from the illness caused by an operation, is expected to be well enough to resume his position within a few days.

Col. A. Andrews' factory recently turned out a solid gold spike, to be driven as the last spike in the newly completed Goldfield and Tonopah Railroad. Considerable ceremony is to attend the driving of the spike, as it is understood that it will complete a work which means much to that section. Goldfield is the richest gold mining district in the world, but has been kept back for the past three years, or since it was first opened up, by the lack of proper transportation facilities. Despite the fact that it was hampered in this respect it has grown at a very rapid pace and is now, in addition to being replete with mining industries, rapidly becoming recognized as a commercial center. The spike is exactly the size of an ordinary railroad spike and weighs 12 ounces. It is in a box 10 inches in length, four inches wide and three inches high.

## Cleveland.

TRADE CONDITIONS.

Although it cannot be said that anything like a rush has marked the opening of Fall business, conditions have been quite satisfactory to most of the larger houses here within the last two weeks, and the smaller ones have done better than usual. Financial and industrial conditions are especially good, and there is no reason why the jewelers should not prosper through the Fall months. Manufacturing centers are usually the best for any line of goods that does not come among the actual necessities, and that is what Cleveland is essentially. The jobbing houses all report a nice increase in business over the same time last year. Their men have not only opened more accounts, but have sold larger bills to old customers, who feel that the year will be a good one.

C. S. Miller, until lately with the Ansonia Clock Co., but now in the insurance business, was in the city calling on his friends in the trade last week.

The Webb C. Ball Watch Co. furnished a handsome cup for the Trolley Baseball League, made up of the employes of the Cleveland & Southwestern Traction Co.

Will Kennon, with the Sigler Bros. Co., has returned from his first trip and reports that he found the retailers in the smaller cities in good spirits and expecting a heavy holiday business.

Among the out-of-town buyers in this city last week, the following were noted: J. G. Davis and wife, Bellefontaine; C. J. Duncan, Massillon; Walter Deuble, Canton; E. E. Critz, Elyria, L. J. Goddard, Ravenna; T. H. Adamson, Carrollton; R. R. Moore, Cuyahoga Falls; Marquart Bros., Crestline, and W. G. Smith, Youngstown.

Through a special arrangement with the iron and steel workers' union, work has been resumed in the Taylor building, where the Webb C. Ball Watch Co. will be located, when completed.

During the week the Ohio Bankers' Association was in session here, H. W. Beattie, 158 Arcade, had in his display window a monogram, "O. B. A.," made of diamonds and other precious stones. Mr. Beattie continues his practice of taking advantage of the events of the day in his displays.

ALL DIAMONDS ARE GOING UP. My Prices Have Not Advanced.
Send for a selection package. We have plenty left at the old price.
Charles T. Spence & Co., 103 State Street, CHICAGO, ILL.

F. C. KLEIN EMIL KLEIN
F. C. KLEIN & BRO.
Steam Lapidists and Diamond Cutters
Importers of Precious, Semi-Precious and Jobbing Stones
Chicago Savings Bank Building, 72 East Madison St. CHICAGO, ILLS. Correspondence Invited

A. C. BARD & CO., Importers and Cutters of
DIAMONDS.
The keenest diamond buyers send us their orders.
Loose or mounted goods on memo. to responsible dealers.
Loose Goods our Specialty.
103 STATE ST., CHICAGO. COLUMBUS MEMORIAL BUILDING.
Trade-Mark.

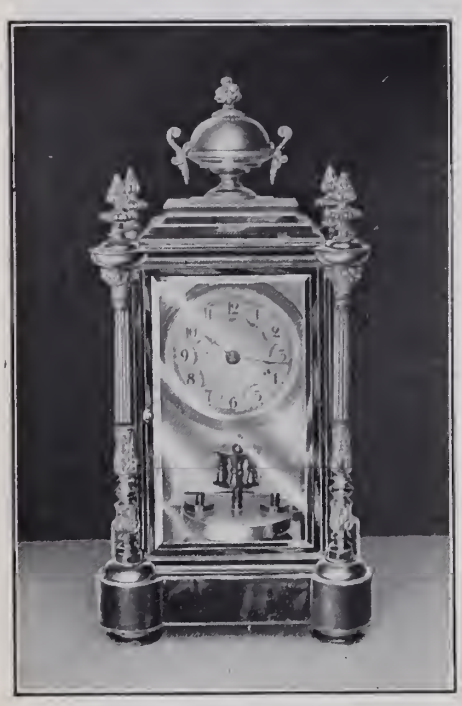
# Anniversary Clock

TRADE-MARK REGISTERED.

All ***genuine*** Anniversary Clocks running 400 days, bear the above name plainly lettered on the dials.

**Beware of Imitations** and infringements of our trade-mark.

Every up-to-date jeweler should have the Anniversary Clock in stock.



Parlor Mantel Regulator No. 1
Height, 16 in.; width, 8 in.; Porcelain Dial, 4 in.

**THE BOWLER & BURDICK CO.,**
**CLEVELAND, O.**
Sole Agents for the U. S. Send for Catalogue.

**THE MANIPULATION OF STEEL IN WATCHWORK.**
Price, 60c. **The Jewelers' Circular Pub. Co.**


## Cincinnati.

J. C. Miller, of the Miller Jewelry Co., is now in Indiana.

B. S. Newman, of Frohman & Co., has started on a trip to the south.

T. Zurbrugg, of the Keystone Watch Case Co., was a recent visitor to this city.

J. F. Macke, formerly with Joseph Hornback, is now with Oskamp, Nolting & Co.

Mack Hurlbut, Fort Dodge, Ia., spent a few days here with friends the last week.

Max Morris, formerly of Charleston, W. Va., has located at 1205 Central Ave., this city.

Adolph Muehlmatt, Lion building, has improved his factory by installing new, modern machinery.

Rudolph Bentel, Hamilton, O., with Cincinnati friends, is making an automobile tour of Kentucky and Tennessee.

Frank Herschede and Charles W. Lucius, of the Frank Herschede Co., have returned from a buying trip to New York.

E. H. Pudrith, of the E. H. Pudrith Co., Detroit, called on the trade here the past week, as did J. Baehtold, Sioux Falls, S. Dak.

Herman Keek, of the Herman Keek Mfg. Co., expects to sail for Europe this week from New York on the *Kaiser Wilhelm der Grosse.*

D. Jacobs, of D. Jacobs & Co., who has retired from the road, has decided to surprise his customers by making a northern trip.

A. Axman stated to Cincinnati friends, last week, that he had closed out his business at Franklin, O., and will open a store in Asheville, N. C.

C. L. Taylor, formerly with Joseph Lucas at Orange, Tex., was here the last week, before opening a store at his old home in Dennison, O.

Mr. and Mrs. Noterman have left for their home in Hendersonville, N. C., after a visit to their son, Joseph Noterman, of Joseph Noterman & Co.

The Gustave Fox Co. made the 18 badges which are to be presented to the world's championship baseball team. Eac badge is heavily enameled and studde with 20 diamonds. L. J. Fox, of this hous is calling on the trade in Oregon a Washington, and B. Ganz is looking aft business in New York.

Lindenberg & Fox, 7 E. 5th St., are a ranging to add a cut glass department their business. Hugo Lindenberg, of th firm, has left for the south.

Warren Owen, of M. A. Mead & C Chicago, with his family, stopped in Ci cinnati en route to Pittsburg, where th will make their future home.

Max Berkewitz, a diamond setter e ployed by the Dorst Co., who last we stole a small diamond and other sto from this house, is still at large. A w rant for his arrest has been issued. T diamond, which was not as valuable as w stated in the first reports, has been locat by detectives in a local pawnshop.

Sumpter Jackson, who was arrested stealing two diamond rings, one valued $95 and the other at $80, from He Korf's store, 625 Main St., was last we indicted for grand larceny and to t charge he pleaded guilty. The sentence i posed upon him was two years in the pe tentiary. The rings are again in the p session of Mr. Korf.

During the past week two men visi the office of H. J. Huber, diamond setter, Perin building, and after their depart two diamonds were missing. One wa 1⅜ + 3/16 carat stone, valued at $ and the other was a ¾-carat gem, valu at $90. Mr. Huber says he knows who men are, and thinks they have the sto He has given a description of them to police, but as yet they have not been tak into custody.

As recently noted, the Homan Mfg. was incorporated with a capital of $400,0 of which $250,000 is common stock a $150,000 is 6 per cent. preferred stock. latter only is placed on the market. company reserves the right to take up preferred stock in 1920 by paying 106 for Operations now have been begun by wh the company expects to build a new p on Reading Road, but the concern inte to retain the present building at 1214-22 7th St. and convert it into a modern pos building.

Out of town jewelers who replenis their stocks in this city last week includ Frank B. Carey, Lebanon, O.; Will Leive, Aurora, Ind.; E. Sensenbrenner, C cleville, O.; Charles W. Rompel, Louisv Ky.; Horace Fuller and Ed. Miller, Krouse & Co., Columbus, O.; Cha


# E. MARITZ JEWELRY MFG. CO.,



**Manufacturing Jewelers, Diamond Setters, Engravers and Jobbers,**

Send for our Catalogue. 217 N. 6th Street, ST. LOUIS, MO.

# DIAMONDS

**MOUNTED AND LOOSE.**

**Makers of ARTISTIC DIAMOND JEWELRY.**

**JOS. NOTERMAN & CO.,**

**512 RACE STREET, CINCINNATI, OHIO.**

ghton, Morrow, O.; J. H. Drake, Leb-n, O.; L. W. Ensey, Troy, O.; Mr. Me-ers, Somerset, Ky.; J. W. Roop, enfield, O.; A Y. Boswell, Tulsa, Ind. H. Risinger, Lawrenceburg, Ind.; Au-Vail, Horse Cove, Ky.; A. K. Diefen-gh, West Alexandria, O.; Charlie Clem-with W. T. Newton, Knoxville, Tenn.

## Indianapolis.

TRADE CONDITIONS.

f the next three months will hold their own ertainately as well as have the past nine hs, this year will be a banner year for the ry business," said a prominent jeweler, last "With me September sales were 30 per cent. r than the sales of the corresponding month st year, and the bulk of the business up to 1, shows a gain over previous years."

. R. Gray, of Gray, Gribben & Gray, has rned from a week's visit in Chicago.

oy Neighbors, of the Augustus P. Craft has returned to work, after a week's

ess

lbert Berg, watchmaker for Carl L. st, spent part of last week in Pittsburg, former home.

Charles Haseltine, of Haseltine Bros., komo, Ind., and son were greeting nds in this city, last week.

The sympathy of the local trade is ex-ded to C. E. Hodgen, Kokomo, a buyer e, whose mother died recently.

. M. Green, formerly with Sam Prager, re Haute, Ind., was in this city, last ek, looking for a location for a new re.

Because of the illness of his brother, El-r Stokes, watchmaker for Horace Com-ck, has postponed his departure for xas until after the first of the year.

When arrested last week for loitering, se Beard, a 15-year-old boy, had in his session a number of rings, which he mitted stealing from a West Washington jewelry store. The jeweler who lost rings has not been located.

n the Superior Court last week, Judge athers denied the right of Smith & Gray, velers, to claim a ring purchased from m and found in the pawnshop of Emil antel, inasmuch as perfect identification the ring was not established. Ethel appel bought the ring and paid $11 on it. She gave it to C. D. Myers, who decamped. Detectives located the ring in the pawnshop, but neither the Chappel woman nor the jewelers were able to swear that the ring was the one which they had lost.

Among the out of town jewelers who visited the local manufacturers and jobbers last week were: J. Hummel, Jr., Muncie; C. W. Neal, Franklin; H. F. Bennett, Lapel; E. O. Collins, Frankfort; F. C. Sheldon, Shelbyville; P. C. Seaton, Clayton; A. W. Owens, Greenwood; D. S. Whittaker, Lebanon; J. M. Washburn, of the Washburn Jewelry Co., Anderson; A. Pursel, Noblesville; J. E. Meissen, Cicero; George L. Spahr, Lebanon; Bernhart Maier, Edinburg; George W. Clemons, Greenwood; J. Henry Smith, Greenfield, and Leslie E. Heaps, Spencer.

According to J. A. Darragh, a mining engineer from Cambourne, B. C., many precious stones, including diamonds, are to be found in large quantities in Brown County, within 40 miles of Indianapolis. Mr. Darragh has just returned from a long prospecting trip in the Brown County fields. On his way back to his home he called on State Geologist Blatchley and showed several stones that he had picked up, including agates, a few rubies and sapphires and a small diamond. "These stones," said Darragh, "are of glacial origin and they undoubtedly came from the neighborhood of James' Bay, British America. They exist in quantities in the Brown County hills, and I firmly believe that they could be mined with profit."

## Pacific Northwest.

Ira N. Wood, Shelton, Wash., spent last week in Seattle, buying holiday stock.

Clarence Payne, Dayton, Wash., was recently married in Portland, Ore., to Miss Pearl I. Bunch, of Azusa, Cal.

Mr. Segerstrom, of Segerstrom & Hagen, Everett, Wash., has left for Nome, Alaska, where he expects to engage in business with his brother.

A recent fire at Nome, Alaska, destroyed the jewelry store of Mr. Sutter, with a loss of $22,500, and Mr. Muller's store, with a loss of $4,000.

A. Salzman, Roseberg, Ore., has returned home from a short trip to Portland, Ore., where he visited the Lewis and Clark Centennial Exposition.

B. N. Butler, Medford, Ore., has moved his stock into new quarters.

Troyer & Engles, Tekoa, Wash., have added a china department to their store, and will carry a large line of Dresden ware.


IF YOU CAN'T FIND IT, WE CAN MAKE IT.



Exact size of special charm recently made for jeweler who could find nothing large enough to suit his customer.

The A. P. Craft Co.,

Manufacturing Jewelers,

INDIANAPOLIS, IND.

Emblem Goods. Special Orders.

THE HERMAN KECK MFG. CO.

CUTTERS OF

DIAMONDS.

MANUFACTURING JEWELERS. SILVERSMITHS.

Recutting and Repairing of Diamonds.

17-19-21-23 West Fourth Street, CINCINNATI, O.




WHY

buy imitation when you can buy Real Ebony for the same price?

Do not wait too late in sending orders as this is a big ebony year and we may run short of some numbers.

ORDER NOW.

THE EBONY KING

J.B.ASH,

Rockford, Ill.

Send for catalogue.

## Pittsburg.

TRADE CONDITIONS.

Dealers express themselves as being highly pleased with business conditions locally. Nearly every business man says that the present Fall trade is the best that has been experienced in many years. Wholesale houses are exceedingly busy, and many dealers assert that the present Fall business has, so far, been the best in the history of their houses. The retail stores are doing a splendid business. A number of weddings, scheduled for this month, is materially assisting in increasing sales. The demand for diamonds is said to be especially good.

H. F. Linnenbrink, Freedom, has been drawn on the Grand Jury in the Federal Court, which convenes here next week.

Frederick D. Hoops has opened a store at Somerset, O. He is a son of C. H. Hoops, who for many years was in the jewelry business at Zanesville, O.

W. J. Johnston, the head of the W. J. Johnston Co., 5th and Market Sts., has the sympathy of his friends in the trade in his bereavement due to the death of his father, last week.

The following out of town merchants visited Pittsburg last week. J. Linnenbrink, Rochester; A. C. Graul, Sharpsburg; H. R. Brown, Donora; Edward B. Thekston, Brownsville; William Hunt, Uniontown; W. G. Smith, Youngstown.

J. W. Scott, Cadiz, O., who was recently elected Mayor of that town, was in Pittsburg last week. He jokingly told his friends that he left home so as not to be called on to make a speech at a convention. Mr. Scott does not pose as an orator.

Miss Nellie O'Neill bought a ring on the instalment plan from D. Carter about a year ago, made several payments and then went to Ohio. She was placed in jail last week to answer to a charge of larceny. It is alleged that she disposed of the ring.

J. Alexander Hardy, who spent several days of last week in New York, returning to Pittsburg Wednesday, left Thursday night for the metropolis, where he is busy buying holiday stock. The firm is making preparations to make a big display this season.

The wife of Howard Hall, the burglar convicted of entering the store of Graf & Niemann, 210 6th St., several weeks ago and sent to the penitentiary to serve seven years, called on Mr. Niemann last week and asked if he would sign a petition requesting that her husband be pardoned. Hall's wife, according to her own statement, is but 16 years old. Mrs. Hall and Mr. Niemann had rather an interesting arrangement, but the firm will show no leniency because Hall told Mr. Niemann that if the revolver had been on his person, the officers or Niemann would never have gotten out of the store alive if by shooting them he could have secured his freedom.

The deed conveying the property at 5th Fifth Ave., occupied by E. P. Roberts & Sons, was recorded Wednesday in the name of Mrs. M. J. Hardy, wife of J. Alexander Hardy, of the Hardy & Hayes Co. The purchase price of the property was $25,000. Mr. Hardy, in discussing the sale, said that the title to the property was taken in the name of his wife because the property will be held by her as an investment. Mr. Hardy said that no special improvements to the building are contemplated, and that it is not the intention of his firm to move. The Hardy & Hayes Co.'s store is a few doors west of the Roberts establishment. Mr. Hardy says that his firm has a long lease on its present quarters. There is a four-story building on the lot sold, which has a frontage of 20 feet and a depth of 120 feet.

## Columbus, O.

TRADE CONDITIONS

September trade has been good generally, dealers pronouncing it the best September in history. Some Christmas goods have been sold and the prospects are good for a fine Fall trade exceeding that of last year. Some dealers complain of a scarcity of money. With a fine business money has been tight, they say, and the increase in sales of September over August have not brought in any more cash. All dealers are receiving holiday goods and placing them in stock.

In the matter of the Merchants' Supply Co., bankrupt, Referee Rogers has granted the motion of the North American Watch Co., Mansfield, O., that 106 watch cases be returned to the latter because the sales were made on a false statement of assets and liabilities; and the receiver has been ordered to give up the goods.

The Bancroft Bros.' Co. has just finished extensive improvements in its 10th St. store. Three large wall cases of solid mahogany and glass have been added, besides two fine mahogany counter cases. All old cases, of oak, have been placed on one side of the store, while the other side is all mahogany. The repair room has been removed to the basement, and the diamond room, just at the right of the entrance, has replaced it.

Gold Filled of High Grade Only

We sell direct to the Retailer, and you get our product at the Jobber's Price.

Every Chain guaranteed as represented or replaced with a new one.

A. & Z. Chain Co.,

9 Calender Street, PROVIDENCE, R. I.

Our goods are unsurpassed in

*Quality,*

*Workmanship,*

*Finish and*

*Design.*



TRADE-MARK

Write us to-day for samples and prices.

We positively undersell

Everyone who

Carries our

Grade of Good

Mighty Men O' The Hammer.



America's Best Known Auctioneers.

# The Man Behind the Gun
## or
# The Men Behind the Flag.

When a firm holds first place for a period of more than twenty years, during which time hundreds of jewelry auctioneers have come and gone, it proves not only their commercial standing, but their qualification as salesmen. The best reply that we can make to some adverse criticism that recently appeared in a Trade Journal relative to auctions, is our list of firms, whom we have made sales for in years past, who to-day are leaders in their various cities. Among the many are the Mermod-Jaccard Jewelry Co., St. Louis, Mo.; Chas. Crankshaw, Atlanta, Ga.; Wm. Beck, Sioux City, Ia.; A. M. Hill, New Orleans, La.; Sigler Bros. Co., Cleveland, O.; G. A. Schlechter, Reading, Pa.; The Parmlee Bros. Co., Los Angeles, Cal.

It is not the business that makes the man, but the man that makes the business. Our methods are to-day as they always have been—to build up a firm's trade and obtain money at the same time by closing out undesirable merchandise on a commission basis. That we have been successful, our credentials speak for themselves. The list below cannot be equaled by all others now engaged in the business combined.

## REFERENCES.

Geo. W. Winder, Troy, N. Y.
Chas. W. Crankshaw, Atlanta, Ga.
Geo. W. Biggs & Co., Pittsburg, Pa.
A. M. Hill, New Orleans, La., 2 sales.
Fairpoint Mfg. Co., Chicago.
A. Stineau, Cincinnati, Ohio.
Jos. W. Field, Galveston, Tex., 2 sales.
Roth Importing Co., Denver, Colo.
Albert Feldenheimer, Portland, Ore.
C. E. Buhre, Topeka, Kan.
H. J. Young, Joliet and Kankakee, Ill., 2 sales.
Sumner Bros. & Co., Cleveland, O., 4 sales.
Geo. W. Myers, Meridian, Miss.
Geo. W. Kennedy, Des Moines, Iowa.
W. F. Main Co., Iowa City, Iowa.
S. H. Ives, Detroit, Mich,
R. E. Samson, Marion, Iowa.
Oscar Heinze, Quincy, Ill.
Lange Bros., Dubuque, Iowa.
Geo. Clark, Lorain, Ohio.
F. B. Lewis & Co., Cleveland, Ohio.
P. E. Kearn, El Paso, Texas.
J. P. Stevens & Bro., Atlanta, Ga.
G. A. Schlechter, Reading, Pa.
Sildes & Co., Owensboro, Ky.
C. D. Gardner, Manistee, Mich.
John B. Miller, Portland, Ore.
A. Schwaner, Beaumont, Tex.
J. M. Washburn, Celina, Ohio.
Cutting & Wilson, Winona, Minn.
W. H. Kelly, Carrollton, Mo.
W. E. Smith, Bellefontaine, Ohio.
L. Kaminiski, St. Louis and Galveston.
T. G. Burkhardt, Jefferson City, Mo.
Fussy & Blair, Missoula, Mont.
Geo. W. Meyer, Chattanooga, Tenn.
M. Zimmerman, Jeffersonville, Ind.
C. W. Ernstiug, Gallipolis, Ohio.
W. A. Kirkham, Leavenworth, Kan.
Ash & Dembunger, Tacoma, Wash.
Barnett & Nonnenmacher, Columbus, Ohio.
A. M. Goldman, Seattle, Wash.
Lyon & Kylling, Danville, Ill.
M. Waunch, San Francisco, Cal.
Woodward, Smith & Raudall, Colorado Springs, Colo.
Wilbur, Lanphear & Co., Galesburg, Ill.
Harry Harrison, Sault Ste. Marie, Mich.
Sands & Fellows, Cedar Rapids, Iowa.
Leonard Krower, New Orleans, La.
W. K. Lippit, Norwich, N. Y.
W. J. Kelly, Oshkosh, Wis.
Ritter & Ryan, Muncie, Ind.
Amos Plank, Pueblo, Colo.
M. Greer, Iowa City, Iowa.
J. Albert Schirmer, Saginaw, Mich.
C. Ettinger, Cleveland, Ohio.
Rushmer Jewelry Co., Pueblo, Colo.
Freeman Jewelry Co., Atlanta, Ga., 2 sales.
Morris Benjamin, Denver, Colo.
Wm. Beck, Sioux City, Iowa.
Strow Bros., Fort Dodge, Iowa.
Sipe & Sigler, Cleveland, Ohio, 5 sales.
King, Moss & Co., San Francisco, Cal.
H. Simon, St. Paul, Minn.
Rodgers & Pottinger, Louisville, Ky.
Hanna & Eroe, New Castle, Pa.
D. H. McBride & Co., Akron, Ohio, 3 sales.
H. Koester & Co., Detroit, Mich., 2 sales.
H. Kline, Seattle, Wash.
J. L. Sievert, Springfield, Mo.
A. W. Ford, Freeport, Ill.
S. H. Dodge & Son, Ypsilanti, Mich.
C. F. Baldwin, St. Joseph, Mo.
David Goldberg, Helena, Mont.
Dolle, Bros., Chicago.
Bonner Bros., Fort Worth, Tex.
Hart & Sturgis, Houston, Tex.
Carlton Jewelry Co., Kenosha and Racine. Wis.
Stewart & Prescott, Dallas, Tex.
Parmlee Bros. & Co., Los Angeles, Cal.
Clemens Hellebusb, Cincinnati, Ohio.
P. H. Lachicotte & Co., Columbia, S. C.
Harry McIntyre, South McAlester, I. T.
Duhme Bros., Cincinnati, Ohio.
Geo. Chantler, Manistique, Mich.
C. H. Schiller, Utica, N. Y.
W.H. McKnight, Sons & Co., Louisville, Ky., dealers in art furniture, rugs,carpets,&c.
L. J. Marks, Kansas City.
Mermod-Jaccard Jewelry Co., St. Louis, Mo.
Robbins & Co., Fostoria, Ohio.
Geo. Nichols, St. Louis, Mich.
The J. Bolland Jewelry Co., St. Louis, Mo.
Threadwell, Fort Worth, Tex.
W. C. Ward, Winchester, Ky.
Waterhouse, Hamilton, Ohio.
Larue, Oskaloosa, Iowa.
Bailey & Co., Ottumwa, Iowa.
Becker & Lathrop, Syracuse, N. Y.
W. H. Muller, Denison, Tex.
Pittsburg Jewelry Co., Pittsburg, Pa.
J. W. Howard, Hastings, Neb.
Barnett Jewelry Co., St. Louis, Mo.
L. R. Shumway, Rockford, Ill.
P. M. Younglove, Alpena, Mich.
Alfred Bourgeois, Jackson, Miss.
E. L. McDowell, Arkansas City, Kan.
C. D. Couse, Waverly, Iowa.
S. Smith & Co., Virginia City, Neb.
Chas. Taylor, Steubenville, Ohio.
The Hight & Fairfield Co., Butte, Mont.
C. D. White & Co., Minneapolis, Minn.
L. G. Call, Waynesburgh, Pa.
The Max Rollins stock, Youngstown, Ohio.
P. L. Lowenthal, Bradford, Pa.
J. S. Baird, Watertown, N. Y.
A. M. Marwede, Alpena, Mich.
Mrs. Sarah Dickinson Wood, Niagara Falls, N. Y.
R. D. Worrell, Mexico, Mo.
Louis Reinheimer, Joplin, Mo.
Henry C. Briggs Estate, Howell, Mich.
R. Van Keuren & Co., Savannah, Ga.
A. J. Renkl, Augusta, Ga.
The Sigler Bros. Co., Cleveland, Ohio.
Margileth & McFarland, Springfield, Ohio.

More than 100 others, and the jobbers from Maine to California.

We are in the market with the cash to buy anything and everything you have in the way of merchandise in very large or small lots. Let us know whether you have anything in jobs, discontinued lines or goods that for any cause you are desirous of cleaning up on for cash. We will buy jewelry stores out complete in any part of the country.

We are in a position to make use of anything you have at a better price than you can obtain elsewhere. Send samples, price, etc., or wire us and we will have our buyer call on you.

Have you any specialties in your line that we can use to advantage in making auction sales?

**BRIGGS & DODD,** 45 and 47 Plymouth Place, CHICAGO, ILL.

# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum charge, $1.25**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

## Situations Wanted.

POSITION WANTED in New York City by good watchmaker and fair engraver. Address Frank H. Pearson, Box 520, Houlton, Maine.

A1 WATCHMAKER, jeweler, optician and fair engraver; $25 per week; permanent. "Box 4052," care Jewelers' Circular-Weekly.

WANTED, by young man, position as general letter and monogram engraver; also salesman. "Box 4077," care Jewelers' Circular-Weekly.

YOUNG LADY, experienced, wishes position with a jewelry firm; speaks German; best credentials. Address "G., 4108," care Jewelers' Circular-Weekly.

SALESMAN, with 20 years' experience in the south and southwest, is open for engagement; highest references. "H. S.," 256 W. 88th St., New York.

SITUATION WANTED by expert watchmaker and engraver; age 35; capable to take full charge; A1 references. Address Box 66, Greenville, Norwich, Conn.

WANTED, POSITION by young lady as general letter and monogram engraver; willing to act as saleslady. Address "L., 4111," care Jewelers' Circular-Weekly.

YOUNG MAN (23), seven years with diamond and mounted goods house, would like to make a change. Address "Howard," Room 327, 147 Fourth Ave., New York.

ENGRAVER, letter and monogram, in fine store or factory, Nov. 1 to June 1, or year round, except June, July and August. "Reliable, 4035," care Jewelers' Circular-Weekly.

POSITION WANTED by good watchmaker and jeweler; seven years' experience; age 22; best of references; good salesman. Address "Presto," 308 Lord St., West Marietta, O.

SALESMAN, with six years' experience on road, in Indiana and Illinois, wants a manufacturer's line suitable for dry goods and clothing trade. Address Box 381, Logansport, Ind.

SALESMAN wants position now or Jan. 1, 1906, for manufacturers' line; have fine trade in south and middle west; A1 references. Address "Z., 4096," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, as salesman with good, up-to-date house; thorough knowledge of watch and jewelry business; best of references. Address "R., 4042," care Jewelers' Circular-Weekly.

ENGRAVER, first class letter and monogram engraver wishes to make change; will accept permanent position only; samples upon application. "Box 4068," care Jewelers' Circular-Weekly.

YOUNG MAN (22) with several years' experience in retail trade, wishes position with wholesale concern, inside, or first class retail firm. Address "W., 3998," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, wishes position as clock and jewelry repairer and salesman; four years' experience; tools; A1 reference furnished. Address "D. E. H., 4081," care Jewelers' Circular-Weekly.

WANTED, POSITION by retail jewelry or silverware salesman; 18 years' experience in large high class stores; good habits; A1 references. Address "J., 4112," care Jewelers' Circular-Weekly.

WANTED, POSITION by young lady to do office work, act as saleslady and be useful in general in store; have had experience and can furnish best reference. Address "X., 4069," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, exceptional experience, desires to make a change; age 35; American; fine set of tools; south or east preferred. Address "Broadway, 3955," care Jewelers' Circular-Weekly.

EXPERIENCED MISSIONARY and salesman desires change of position; capable of taking charge of branch office; 12 years with Elgin National Watch Co. Address "I. P. L., 4109," care Jewelers' Circular-Weekly.

WANTED, POSITION as traveling salesman; acquainted with the trade east of the Missouri and north of Ohio rivers; also Atlantic coast States; references. Address "Salesman, 4118," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, good engraver and jeweler; have thorough knowledge of fine watch work, fine lathe and tools; wish to make a change; first class reference. "Box 4072," care Jewelers' Circular-Weekly.

REFRACTIONIST of long experience, using latest methods, practical watchmaker, good salesman, wants to locate with good house, who will appreciate the services of a good man. "Box 4015," care Jewelers' Circular-Weekly.

EXPERIENCED JEWELER, able workman and manager, wants responsible position or interest in established business; will invest some capital; only honest propositions considered. Address "Wood, 4100," care Jewelers' Circular-Weekly.

SALESMAN of years' standing wishes to engage for the south; have a large clientage among the jewelers of that section and can furnish the best of reference; either on straight salary or commission. "Rex, 3953," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER and optician; fine engraver; good salesman; would like to make a change; can take charge of store; only first class position accepted; A1 reference furnished. Address "E. F. O., 3909," care Jewelers' Circular-Weekly.

DIAMOND EXPERT wishes to obtain position with either wholesale or retail house; thoroughly understands cutting of goods and assorting; many years' experience; also has good knowledge of colored stones. Address "F., 4106," care Jewelers' Circular-Weekly.

SITUATION WANTED; watchmaker, 20 years' experience on American, Swiss and complicated work; own tools and capable of taking charge of repair department; age 36; No. 1 references; Colorado or Denver preferred. E. Pankake, 135 Elsworth St., Denver, Colo.

WATCHMAKER, expert on fine and complicated work, competent to take charge of repair department; own complete set of tools, including lathe; 14 years' experience; age 27; married; furnish reliable references. Address "H. W. G., 4060," care Jewelers' Circular-Weekly.

WANTED, POSITION by young man, 27 years old; good references; good watchmaker and salesman; can do all kinds of clock and jewelry repairing; familiar with railroad inspection work; no bad habits and always on the job. Address "W. L., 4056," care Jewelers' Circular-Weekly.

I WILL BE OPEN for position after Oct. 15 as salesman in up-to-date jewelry store; for past eight years have made specialty of watches, so prefer to sell watches, but one good behind any counter from diamonds down; only those who want A1 man need reply; state salary, etc., in first letter. Address "B., 3972," care Jewelers' Circular-Weekly.

## Side Lines Wanted.

TWO SUCCESSFUL SALESMEN, with years' of experience in jewelry and department store trade, would represent the following lines on commission from Jan. 1, 1906: sterling silver flat and hollow ware, plated flat and hollow ware, toilet goods, cut glass and jewelry; we are personally acquainted with all buyers of above goods in and around New York and can make any fair line go. "Confidential, 4043," care Jewelers' Circular-Weekly.

**ONE OF THE BEST KNOWN salesmen on the Pacific Coast with ample capital and a large following would like to represent a limited number of first-class houses on commission, or would carry the accounts; all correspondence strictly confidential; will be East last of December for personal interview. Address "C. 3923," care Jewelers' Circular-Weekly.**

## Help Wanted.

WANTED, engraver and plain watchmaker. "Box 4101," care Jewelers' Circular-Weekly.

WATCHMAKER AND ENGRAVER; permanent position for right man. T. C. Tanke, Buffalo, N. Y.

ENGRAVER and plain watchmaker wanted by an old established firm. Address "Talk," 31 W. 58th St., New York.

WANTED, WATCHMAKER, good engraver salesman; steady position; $15 per week. Ed Niewohner, Columbus, Nebr.

WANTED, ENGRAVER; steady position round; salary, $12 per week. A. Kahn, 93 St., N. W., Washington, D. C.

WANTED, AT ONCE, a good watchmaker, graver and optician; a steady position for man. A. G. Stone, Montpelier, Vt.

WANTED, watch and jewelry repairer; wages expected, experience and references. dress K. K. Keith, Eagle Grove, Ia.

WANTED, a first class clock repairer; steady tion to good man; references required. Frank Herschede Co., Cincinnati, O.

WANTED, a reliable watchmaker; permanen sition to a good workman; wages from $1 $18. Wm. Arnold, Ann Arbor, Mich

WATCHMAKER, clock and jewelry repairer, manent position; state age, experience, salary reference. M. A. Selbert, Frankfort, Ky

WANTED, WATCHMAKER, good on plain work and hard solder jobs; state references salary wanted. J. S. Pfeiffer, Parsons, Kan

WANTED, AT ONCE, combination jeweler graver and clock repairer; state experience salary wanted. C. S. Sherwood, Portsmouth

**WANTED, first class engraver and jew salary, $20 per week; permanent position. dress "South, 3302," care Jewelers' Cir Weekly.**

A COMPETENT ENGRAVER and jewelr pairer; good salary and permanent posi on erences required. Peter Lundenstruth, I cola, Fla.

WANTED, two first class jewelers; experienc new work and jobbing; steady positi n salary wanted. Memphis Jewelry Mfg. Co., phis, Tenn.

WANTED, A NO. 1 WATCHMAKER. by letter to James H. Kelly, care the Banks & Biddle Co., 1218 Chestnut St., delphia, Pa.

WANTED, JEWELER, good on repairing must be good engraver; no watchmaker w state salary expected. Memphis Jewelry Co., Memphis, Tenn.

WANTED, AT ONCE, a first class jewele engraver for the repairing department; manent position for good man. W. H. timer, Pottsville, Pa.

WANTED, AT ONCE, one watchmaker watchmaker, engraver and optician; one eler and diamond setter. Address Room 103 State St., Chicago, Ill.

WANTED, JEWELER and stone setter, nent position; Keystone State; give full ticulars in first letter. Address "M., 4031," Jewelers' Circular-Weekly.

WANTED, A GOOD ENGRAVER and jo repairer; submit sample of engraving and ences, which must be first class, to Pe Stone, New London, Conn.

WANTED, JEWELRY REPAIRER and graver; permanent position; good salary to party. Write at once to L. Lippman, Eleventh Ave., Altoona, Pa.

WANTED, WATCHMAKER and engraver; position for young man; pleasantly situ t and out of working hours. Apply Henry & Bro., 9 Maiden Lane, New York.

SALESMEN in the jewelry trade can make commission carrying as a side line our s silver individual cigarette makers. Am Cigarette Machine Co., Cincinnati, O.

WANTED, SALESMAN of experience in ware department; good address and best ences required. William Wise & Son, Fl Ave. and Fulton St., Brooklyn, N. Y

SALESMAN; leading eastern wholesale house wants representative, Jan. 1, for burg and contingent territory, and south. 4080," care Jewelers' Circular Weekly

WANTED, EXPERIENCED WORKMAN regulator clock movements; steady work t party. Address, giving particulars, " 3996," care Jewelers' Circular-Weekly.

WANTED, RETAIL JEWELRY SALESM Fifth Ave. store, New York; state exp with reference; confidential. Address "S 4113," care Jewelers' Circular Weekly

WANTED, LETTER and monogram engrave who can do watch or jewelry repairing pref salary, $20 to $25 weekly; permanent p Address J. Lowinsohn, Birmingham, Ala.

WANTED, YOUNG MAN, 18 years old, has had some experience with jewelry m turer, and with some knowledge of bookk "Box 4115," care Jewelers' Circular Week

## HELP WANTED.—Continued.

TED, EXPERIENCED WATCHMAKER on ss and American watches; tools and refer- es required; permanent position to right man; o start. Address Box 656, Stamford, Conn.

TED, a first class watchmaker; one who can te in work; we will pay the highest salary for t right man; permanent position. White & Naught, 417 Nicollet Ave., Minneapolis, Minn.

TED, a first class watchmaker and engraver; e married or single, also salary; save time send sample of engraving; photo and best of erences required. P. O. Box 286, Lexington,

NG MAN in a wholesale jewelry house to lay orders and make himself useful in stock; t have experience in this line; good salary to t party. Fred Kaufman, 565 Broadway, New k.

TED, a traveling salesman covering New k, Pennsylvania and Ohio, to take a line of er plated ware as side line, on commission. dress "L., 4055," care Jewelers' Circular- ekly

ERIENCED WATCHMAKER to do second tch and clock work; one who does plain en- ving preferred; salary, $18 per week; refer- es required. "Box 4063," care Jewelers' Cir- Weekly.

TED, a first class watchmaker, fair engraver, eler and graduate optician in Alabama; must strictly sober; good reference; salary, $25 per ek; steady position. "Box 4093," care Jew- rs' Circular-Weekly.

TED, WATCHMAKER, engraver, optician; dy position; must have tools, experience and erence, $18 per week; last man worked three rs; healthy city. John J. Devine, 68 S. Main . Salt Lake City, Utah.

TED, a first class manufacturing jeweler and graver; steady employment; $24 per week; st have good habits; send references and sam- s of engraving with address. "B.," care Gor- m Mfg. Co., Chicago, Ill.

TCHMAKER AND CLOCKMAKER; good po- ion for competent young man who can also act salesman in large store; $15 per week to start; te experience, references and photo. Apply J. Scheer & Co., Rochester, N. Y.

TED, silver plate hollow ware salesman for w England, New York, Pennsylvania and the th; no one need apply unless he has success- ly sold silver plated hollow ware in the above ritory. "Box 4000," care Jewelers' Circular- eekly

TED, COMPETENT WATCHMAKER, miliar with railroad watches; with first letter te age, salary wanted, if married, and send otograph and references; permanent position if isfactory. "Box 3977," care Jewelers' Circu- Weekly.

TED, MANUFACTURING JEWELER, com- tent to do general jewelry jobbing and special der work; state experience and references; od wages to right party; permanent position. ddress "Manufacturing Jeweler, 4061," care welers' Circular-Weekly.

TED, AT ONCE, a first class watchmaker; e who is a fair engraver and jewelry repairer; ages, $20 to start; if satisfactory will raise; is position is permanent and reliable to right an; good references wanted; write at once. . Rahinowitz, 32 Atlantic St., Stamford, Conn.

TED, an experienced jewelry salesman and ndow dresser; one who can write window cards referred; in first letter state age, if married, lary wanted, references and send photograph; n willing to pay proper price for the right rty. "Box, 3881," care Jewelers' Circular- eekly.

TED, IMMEDIATELY, reliable, industrious d capable man for second watchmaker; must so be fair engraver; single man preferred; ust be strictly sober; no application answered nless accompanied with references and samples engraving; state salary wanted. D. B. yland & Co., Lynchburg, Va.

TED, a strictly first class watchmaker, who also a graduate optician of experience and bility; we will pay $30 per week with perma- ent position; no applications will receive atten- on unless accompanied by photograph and list f references; state in first letter when would be t liberty to accept position. Hight & Fairfield o., Butte, Mont.

**AVELER with established trade wanted by jewelry house by January 1st; good salary for right man; cor- respondence strictly confidential. "Hustler, 4103," care Jewelers' Circu- lar-Weekly.**

**WANTED, first class jewelry repairer, engraver and stone setter; must be thoroughly experienced; $18 per week to start; permanent position. Address, Cornelius Bauer, 27 N. Main St., Paterson, N. J.**

**WANTED EXPERIENCED SALESMAN of good address with entree to best retail trade; right man may acquire interest in business of old established Newark firm. Address, P. O. Box 500, Newark, N. J.**

WANTED, AT ONCE, competent young man to assist at watch work; reliable clock repairer and able to do plain job work; in fine store, good town of 20,000, with thorough watchmaker; per- manent position; $5 per week, room and board in my own home, to start with; good opportunity for the right young man to work up in all branches of the trade and advance. Address W. G. Spies, Steubenville, O.

**THE THOMPSON BRANNON CO., Asheville, N. C., desires first class general letter and monogram engraver and thoroughly competent jewelry re- pairer; permanent position to reliable, sober, industrious man; salary $20; submit references and samples of engraving.**

WANTED, a watchmaker for the shop only; one who can fix clocks and do hard soldering; tools not needed; have fan in shop for Summer; town has 1,200 inhabitants; healthy place; no yellow fever; in the middle of sugar cane region; 35 miles from sea shore; $20 to $40 per month, with board, lodging and washing, or $40 to $60 per month without board, etc., according to capacity and interest taken in the work; permanent posi- tion; send reference in first letter. F. C. Rivoire, Napoleonville, La.

**DIAMOND MAN WANTED: In the buying department of a wholesale diamond house an experienced young man fully conversant with the line; must be able to assort and be a good judge of colors; a good opportunity for the right man; address stating references and expectations. "G., 4073," care Jewelers' Circular- Weekly.**

**EASTERN TRAVELER wanted, on Jan. 1, 1906; well known Newark manu- facturers of gold jewelry want a trav- eler for territory east of Buffalo; must have established trade with better class of retailers; excellent chance for high grade man; good salary; all an- swers absolutely confidential. Ad- dress "S. 3525," care Jewelers' Circu- lar-Weekly.**

**WANTED a traveling watch salesman for the South; single man and one ex- perienced in railroad watch inspec- tion preferred; must have worked at the bench and understand practical watchmaking; good talker and all around business man; to such this is an excellent opportunity. Address with full information and references, "Box, 3875," care Jewelers' Circular- Weekly.**

**ON JANUARY 1, 1906, well known Newark manufacturers of line of high grade gold and diamond mounted jewelry want a traveler for the middle west and eastern territory; must have an established trade with the better class of retailers; we offer an excep- tional opportunity and good salary for the right man; only high grade men with record for sales in the terri- tory need answer; all answers abso- lutely confidential. Address, "Excel- lent, 4074," care Jewelers' Circular- Weekly.**

## Business Opportunities

FOR SALE, at sacrifice, jewelry and optical store; established 20 years. T. J. Skidmore, 750 Fulton St., Brooklyn, N. Y.

RARE CHANCE for jeweler with small capital; all the work a man can do; no competition; small rent. Address F. K. Johnson, Belmont, N. H.

OPTICAL STORE for sale; doing $75 weekly; only store in town of 30,000; grinding plant; test room and all complete. "Optics, 4085," care Jewelers' Circular-Weekly.

A PRACTICAL MANUFACTURER of high grade diamond mountings would like to associate with another concern to increase the business on a larger scale; I have $5,000 to invest and a small stock. "A., 4104," care Jewelers' Circular- Weekly.

FOR SALE, good paying jewelry business in northern New Jersey town of 5,000 inhabitants; $3,500 cash; receipts, $5,000 per annum; up-to- date stock; good reasons for selling; now or Jan. 1, 1906. Address A. F., 91 Park Ave., Irvington, N. J.

A SUCCESSFUL jewelry manufacturer, five years in business selling to jobbers and manufacturers, desires to form a partnership with a man willing to invest $20,000, or with an experienced sales- man with about $8,000. Address "D., 4102," care Jewelers' Circular-Weekly.

**I BUY stocks of loose or mounted dia- monds and jewelry for spot cash to any amount; confidential. Morris Gincig, Room 504, 68 William St., New York.**

**I PAY SPOT CASH for all lines of jewelry, bric-a-brac, diamonds, etc.; all business treated strictly confi- dential. M. Goldsmith, 34 Howard St., New York.**

STOCK AND FIXTURES, invoicing $600 to $800; must sell at once; other business; this city has State normal and experimental station; has population of about 3,000; fine location for a good repair man who can speak German; no triflers; send stamp for particulars. S. W. Cooper, Hays, Kans.

FACTORY, adapted for manufacturing jeweler; building 20 x 90 ft., on plot 60 x 100 ft., with steam heating and gas engines; price, $9,500; cash required, $3,500; also new two-family house, frame and brick, from $4,600 up; $500 to $1,500 cash; easy terms. Bandholtz Bros., 4720 Third Ave., Brooklyn, N. Y.

PARTNER WANTED; must be watchmaker, or will sell one of the best jewelry stores in New York; stock will invoice $10,000; will reduce, or exchange for real estate or outside pawn- broking shop; reason for selling, cannot attend to it myself; established 25 years; goods all modern; no old trash; inspection will convince. Address "H., 4062," care Jewelers' Circular- Weekly.

BROOKLYN PURCHASING SYNDICATE; office, 608 Broadway, Brooklyn; Telephone, 2328 Williamsburg; we are known all over the United States to pay the highest cash prices for entire jewelry stores, diamonds, watches and surplus stock of every description; notify us and we will send our representative to make you the highest cash offer; all business transactions strictly confidential.

**CASH PAID for entire jewelry stores and stocks; send us your surplus stock, and we will send you a check by return mail; if our offer is unsatis- factory we return your goods; we act quickly and strictly confidential. Jos. Brown & Co., 176, 178 and 180 E. Madison St., Chicago, Ill.**

**WANTED AT ONCE, for spot cash, jewelry store in city of not less than 20,000 population; I buy any part of stock, diamonds, etc., and pay better prices than many others. Address the Leading Jewelry Auctioneer of America, Dan I. Murray, 3 Maiden Lane, New York; 151 Wabash Ave., Chicago, Ill.; 512 Race St., Cincin- nati, O.; for personal interview call at New York Office; strictly con- fidential.**

*(Special Notices continued on page 78.)*

¶ The Koy-lo Company, of No. 7 Broadway, New York City, beg to offer to the trade their new *patented*

**KOY-LO REVOLVING SPIRAL HAT PIN.**



¶ The head of the Koy-lo pin is swiveled on to the spiral stem. Thus, when the pin is inserted into the hat, the spiral revolves automatically. There are no hidden springs, and nothing to get out of order. The Koy-lo is used in precisely the same manner as an ordinary straight hat pin. It is as superior to a straight hat pin as a screw is to a nail, or as an automatic screw-driver is to the old kind. It is the only practical device at present in existence which will hold the hat firmly and comfortably. It will not work loose when in the hat.

¶ The Koy-lo pin is made up in a variety of popular styles at from $9.00 per gross to $75.00 per dozen, to retail at from 10c. to $10.00 each. Each pin carded separately. Terms: 1%, 10 days; net, 30 days, f. o. b. New York City.

¶ As the Koy-lo Company's salesmen will not, for the present, call on the trade outside of New York City, out-of-town dealers who desire to see samples should make application by mail to

**Ralph W. Ashcroft,**
General Manager,
No. 7 Broadway, New York.

# Special Notices.

(*Special Notices continued from page 77.*)

## For Sale.

FOR SALE, SECOND HAND jeweler's glass window clock, with 14-day Seth Thomas pendulum movement. 800 Third Ave., New York.

JEWELER'S MACHINERY, new and second hand; foot and power presses; hand rollers; stock and circular shears. Eugene Sheffler, 207 Centre St., New York.

MACHINERY FOR SALE; a complete plant for manufacturing seamless hollow gold and silver balls; the plant includes two rolling mills with four sets of disks, and tools for making 35 different sizes of balls, ranging from 1-32 to 1 5-16 inches. Address "Machinery, 4041," care Jewelers' Circular-Weekly.

## To Let.

DESK ROOM, or part of office to let. Room 58, 3 Maiden Lane, New York.

BUSINESS HOUSE, having finely appointed office on Fifth Ave., New York, would share same with high class firm; small sample stock could be kept. Wm. H. Ennis, 244 Fifth Ave., New York.

FOR RENT, best located room for jewelry business in city of 30,000; central Illinois; occupied by jeweler for 30 years; present firm now closing out business; room will be vacant Nov. 1; this is a snap for party wishing to invest $20,000 or more. Address Louis Faust, Bloomington, Ill.

## Wanted to Purchase.

LATHE WANTED; Webster-Whitcomb lathe, with chucks and attachments; must be in good order; state what you have, condition and price. Address "Webster-Whitcomb," Box 1407, Springfield, Mass.

## Wanted to Rent.

WANTED, IN MAIDEN LANE, by reliable diamond dealer, whole, part or desk room; give particulars; American. Address "M., 4107," care Jewelers' Circular-Weekly.

## Miscellaneous.

AN UP-TO-DATE and experienced silverware designer desires work in spare time. Address "Silver D., 3944," care Jewelers' Circular-Weekly.

**$3,200.00 BUYS SOUVENIR SPOON FACTORY**
**In Western City, Sales $1,500 to $2,000 a Month.**

Can be easily increased to $3,000 or $4,000. With present line invoices $3,800. This is a fine opportunity if you want to buy a good, safe business. Address "S. S., 4087," care Jewelers' Circular-Weekly.

## Providence.

Theodore W. Foster, accompanied Mrs. Foster, took an automobile trip points of interest outside the State l week.

The interest of Adolph Lederer in t firm of Henry Lederer & Bro. has been p chased by Henry Lederer, the former ret ing from the firm.

Walter B. Frost, well known to local je elers, has been elected as school committ man from the Sixth Ward. Dr. Risk, w held the office, having resigned.

Among the imports at the port of Pr dence last week were six packages of n tation precious stones from Bremen, from Hamburg and one from Havre

Among the buyers in town last week w A. Binswanger, Chicago; J. A. Pitts, M treal; A. L. Pfersich, Philade p a; Friendlich, Baltimore; L. Lamm, Chica

The Gorham Mfg. Co. has decl quarterly dividend of 1¼ per cent on b the preferred and common stock of the c poration, the same being payable to st holders of record last Monday.

The plant of P. Wunderle & Co., suc sors to J. E. Potter & Co., is now loca on the top floor of the building at Friendship St., it having been deemed visable to remove from the former locat on Pine St.

Pembroke S. Eddy has been elected of the members of the committee t range, on behalf of the Providence F men's Association, for the participation that organization in the firemen's muste Brockton this month.

During the past week there have been exhibition at the store of the Tidd Thurber Co. the cups awarded at the cent golf tournament of the Silver Sp Country Club. They are all of sterling ver and of conventional design.

The suit of Elizabeth Wunderlee aga James E. Potter came up in the Supe Court Saturday on the defendant's mot to dismiss the suit because certain dates been left blank in the plaintiff's declarat The matter was held for advisement.

Joseph P. Burlingame, well known n cal jewelry circles, has already taken stump for the campaign, addressing a m ing of the Eighth Ward Republican C one night last week. Mr. Burlingame is Speaker of the House of Represen at and is prominent in politics.

The bowling season has started in wit rush, and although no league has as t been formed among the jewelry shops, eral of them have some excellent te which have met delegations from shops in a series of friendly contests. reported that there is a movement on

ROLLED GOLD PLATE
**SEAMLESS WIRE AND TUBING**
**DUNBAR, LEACH CARNER CO.,**
MANUFACTURERS
ATTLEBORO, MASS.

ng some of the enthusiasts to organize
lgue similar to the one in New York.
hn H. Nickerson, 30 years of age, who
ome time had been employed in a local
neling establishment, but who for the
a two weeks had worked in a jewelry
olishment in the Lederer building on
art St., committed suicide, Saturday
t. by drinking a solution of cyanide of
ssium. Nickerson, when sober, was a
-hearted man, but when in his cups was
mpered. He had had trouble at home
result, and this caused him to become
ondent. He leaves a widow and one
hter.

## North Attleboro.

r and Mrs. John E. Tweedy have re-
ed from a visit to New York.
bert Totten returned home Tuesday
a two months' vacation spent in Nova
ia.
e O. M. Draper factory commenced to
nights this week.
A. Cummings, of J. F. Sturdy's Sons,
me from a western trip.
Cheever Hudson, of G. C. Hudson &
returned Tuesday from a lengthy west-
trip
dwin E. Hale and Walter C. Sherman
rned Monday from an extended west-
trip in the interests of the estate of O.
Draper.
Payson Bennett, senior member of the
nville Stock Co., is installing an electric
t at his home in Wrentham, for the
ose of lighting the streets of that town.
uis Cassels, who for the past year has
employed by the Paye & Baker Mfg.
entered Tufts College, Monday. He
the recipient of a purse of $25 from his
w employes, and Patrick Dunn, the
man, presented him with a pair of solid
enameled buttons.
oseph Clark, engineer at the factory of the Paye & Baker Mfg. Co., met with a serious accident Friday morning that will incapacitate him for some time. He was standing on a step-ladder repairing some pipes in the boiler-room, when the ladder slipped and he was thrown to the floor. He broke his right arm and dislocated both his ankles.

In the Republican caucus, held here Tuesday evening, for the election of delegates to the State, County, Councillor, Senatorial and Representative conventions, the Representative delegation pledged to Albert Totten, formerly of the firm of Totten Bros., but now retired, was successful, which means that Mr. Totten will be one of the Representatives from this district, which is a double one, in the Legislature of 1906. The following well-known manufacturers were elected on delegations: G. Herbert French, Theron I. Smith and Walter Ballou on the State delegation; Edwin E. Hale on the Councillor delegation; Thomas G. Sandland on the County delegation, and Woodbury Melcher and Herbert J. Straker on the Senatorial delegation. Fred S. Gilbert, Alpin Chisholm, George K. Webster and George G. Wheeler were nominated as members of the Republican Town Committee for 1906.

The tournament of the Jewelers Shop Duckpin Bowling League opened Monday night, and gives promise of being one of the most interesting and hotly contested of the many that have been held during the past five years. Larger scores and averages will result this year, as the league includes some of the best rollers in this section. Following are the results of the games played this week:

| | | | |
|---|---|---|---|
| Sept. 25, F. S. Gilbert..... | 405 | 411 | 425 |
| *vs.* T. I. Smith Co..... | 389 | 406 | 425 |
| Sept. 26, George L. Paine Co..... | 433 | 433 | 451 |
| *vs.* Riley, French & Heffron.... | 385 | 359 | 389 |
| Sept. 27, H. F. Barrows Co..... | 427 | 419 | 427 |
| *vs.* R. Blackinton & Co..... | 424 | 415 | 416 |
| Sept. 29, Scofield, Melcher & Scofield. | 412 | 419 | 410 |
| vs. Paye & Baker Mfg. Co..... | 429 | 409 | 402 |




The W. J. Feeley Company

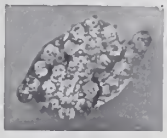
Ecclesiastical Art Metal Workers in Gold, Silver and Brass, Medalists,

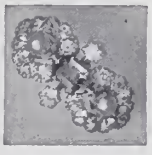
203 Eddy Street, PROVIDENCE, R. I.

The Rosary in Fine Jewels, in Pure Stone, Amethyst, Garnet, Topaz, Crystal, Turquoise, Mounted in 14 kt. rolled gold plate, **$10.00, $12.00, $14.00** each.
Solid gold, **$35.00, $50.00** each.

**In imitation stone, All colors.**
**Clear cut, Low prices.**

*Our new Catalogue now ready for distribution. Mailed on request.*




ESTABLISHED 1869.

WILLIAM KINSCHERF,
MANUFACTURER OF
MOUNTINGS AND DIAMOND JEWELRY,

San Francisco Agt., J. A. YOUNG. Office and Factory, 63 MAIDEN LANE, NEW YORK.




WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

| | | | |
|---|---|---|---|
| 22 K. 88c. per dwt. | | 12 K. 48c. per dwt. | |
| 20 K. 80c. " | " | 10 K. 40c. " | " |
| 18 K. 72c. " | " | 8 K. 32c. " | " |
| 16 K. 64c. " | " | 6 K. 24c. " | " |
| 14 K. 56c. " | " | 4 K. 16c. " | " |

MARKET RATES FOR SILVER AND PLATINUM.

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

| | |
|---|---|
| 10 K. 48c. per dwt. | 14 K. 64c. per dwt. |
| 12 K. 56c. " " | 16 K. 72c. " " |
| 18 K. 80c. per dwt. | |

Gold and Silver Solder, either from formulas furnished or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

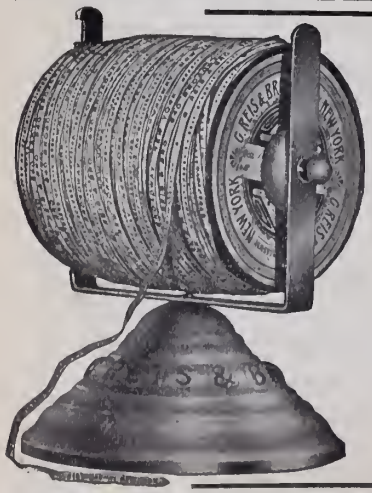
*Try us and you will appreciate our Squareness, Promptness and Accuracy.*

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS.

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Wadsworth Watch Case Co. ..... 3
Wagner Mfg. Co. ..... 2
Washburn, C., Irving ..... 8
Weizenegger Bros. ..... 8
Wells, Chester H. ..... 8
Wendell & Co. ..... 1
Wheeler, Hayden W., Co. ..... 5
Whiteside & Blank ..... 1
Whiting & Davis ..... 3
Whiting Mfg. Co. ..... 2
Wightman & Hough Co. ..... 4
Williams, Jno. ..... 8
Witsenhausen, L. ..... 8
Wolfsheim & Sachs ..... 8
Wolkoff, D. ..... 8
Wood, J. R., & Sons. ..... 4
Woodside Sterling Co. ..... 5
Wuerttemberg Plate Co. ..... 12

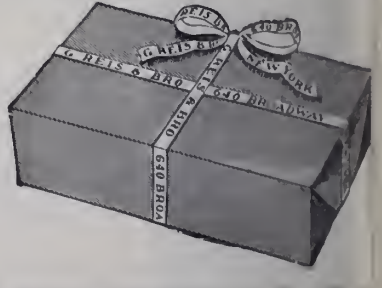




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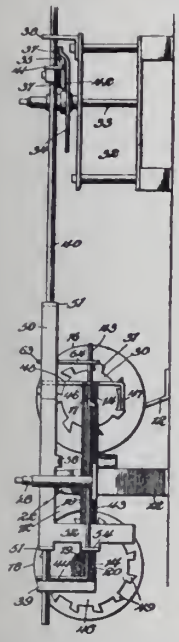



## UNITED STATES PATENTS.

ISSUE OF SEPT. 19, 1905.

,679. CALENDAR-CLOCK. WILLIAM S. SHIRK, Anderson, Ind. Filed June 3, 1903. Serial No. 159,931.

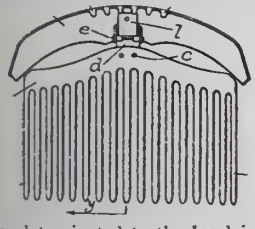
a clock-calendar, the combination with mov- indicating means, of reciprocatory mechanism ıble from a set position for periodically actu-



g the indicating means and returnable to said position after such actuation, a time-movement, a rotating device revolved by the time-move- ıt and automatically disconnecting said mech- sm from the indicating means after the actu- n of said indicating means and prior to the ırn movement of said actuating means toward set position to permit the said indicating means ıg freely moved in either direction.

9,762. COMB. GEORGE N. STEERE, Cranston, R. I. Filed June 20, 1905. Serial No. 266,089.

The combination with the head and teeth of a



nb; of a plate pivoted to the head in position to erlap the upper portion of the teeth, and having jections on its free edge arrangd to enter be- een the teeth, and spring means for holding the e edge of the plate against the teeth.

9,777. SELF-FILLING FOUNTAIN-PEN,

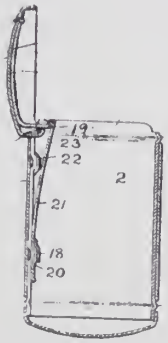


ROY CONKLIN, Toledo, O. Filed April 3, 1905. Serial No. 253,393.

In a self-filling fountain-pen having a compressible ink-reservoir and a presser-bar provided with a rib, a guard for said rib adapted to be brought over the same to prevent it from being operated, but removable from its guarding position when the rib is to be actuated.

799,844. MATCH-BOX OR OTHER RECEPTACLE. ALBERT F. FULLER, Newark, N. J., assignor to the J. E. Mergott Co. Filed Feb. 18, 1903. Serial No. 143,920.

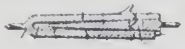
A box or receptacle for matches or other articles, comprising, a main body having a mouth, a




chambered lid pivotally connected with said mouth, and a spring having its main portion movably arranged in the chamber of said lid for retaining said lid in its opened and closed positions, said spring having a downwardly-extending tongue, means for attaching one end of said spring in the forward portion of said lid near the catch portion thereof, a fixed plate in said body with which said tongue is in sliding engagement, and a stop on said plate.

799,849. SNAP-CATCH FOR NECKLACES, ETC. OTTO L. HENERLAU, Newark, N. J. Filed April 5, 1905. Serial No. 254,001.

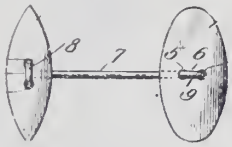
As an article of manufacture, a snap-catch for a necklace, bracelet, and the like, comprising a main



body member having oppositely-tapering sides forming a wedge-shaped body, said body member having longitudinally-extending guides projecting from the opposite tapering faces of said wedge-shaped body member, and a snap member or clasp, said snap member or clasp having holding portions adapted to be arranged on opposite sides of said wedge-shaped body and between the guides thereof, and brought in holding engagement with said body, substantially as and for the purposes set forth.

799,998. CUFF-BUTTON. HUGH L. MAINLAND, Dunedin, New Zealand. Filed Dec. 29, 1903. Serial No. 187,087.

A cuff-button comprising a shank formed of an




intermediate portion and end portions extending in an opposite direction with respect to each other, said end portions terminating in loops, one of said loops extending in an opposite direction with respect to the other of said loops, and a head attached to each of said loops

800,039. FOUNTAIN-PEN. FREDERICK E. WILLIAMS, Janesville, Wis. Filed Nov. 10, 1904. Serial No. 232,175.

In a self-filling fountain-pen, the combination of a pen-barrel having a vent at the end opposite that



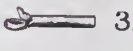

which carries the pen, a piston having a portion to protrude through the said vent when the piston is at the outer end of the barrel, a piston-rod on which the piston is slidable, said rod and piston having coacting connecting and disconnecting means, and a closure at the outer end of the piston-rod, opening the vent while the piston is being drawn outwardly in the pen-barrel and closing the vent when the piston is at the inner limit of its movement, said closure and the protruding portion of the piston having coacting attaching and de-




1. Snap complete.



2. Outside of Snap.



3. Inside of Snap.

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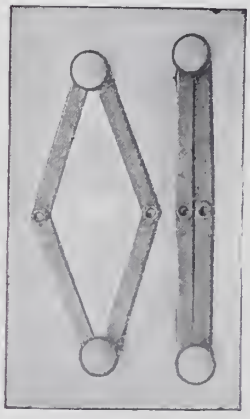
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Leonard Krower, New Orleans
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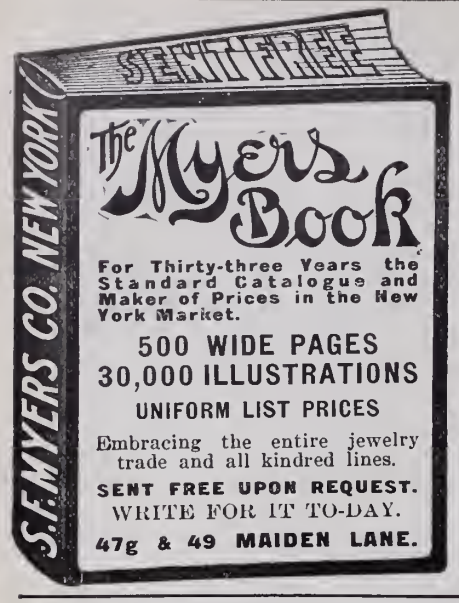


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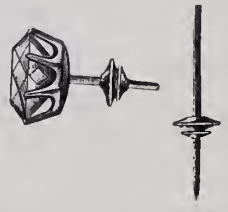

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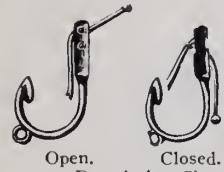
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taching means to secure said piston to said closure when the piston is disengaged from the piston-rod, is at the outer limit of its movement, and the said closure is in position to close the vent.

**800,129.** SELF-FILLING FOUNTAIN-PEN. Robert W. Gorham, Seymour, Conn. Filed Jan. 18, 1905. Serial No. 241,618.

A fountain-pen having a shoulder open at one end, a flexible tubular ink-sack fastened to the



open end of said shoulder, a rigid plunger concave in cross-section and having both of its ends free to move downwardly when depressed to form a depression in the ink-sack, a barrel surrounding said ink-sack and plunger having apertures through which respectively the ball of the finger may be inserted to occupy a portion of the space occupied by the ink-sack and plungers respectively, a lug located on the intermediate portion of the plungers where the same are exposed respectively to the apertures.

## REISSUES.

**12,391.** HOLDER FOR LENSES OF EYE-GLASSES, ETC. George H. Winslow, Bellevue, Pa. Filed April 13, 1905. Serial No. 255,465. Original No. 781,260, dated Jan. 31, 1905.

Eyeglasses having in combination a post provided with an angular recess, a plate provided with



a lug constructed to form with the recess in the post a pocket for the reception of the spring and car on the nose-guard, screws for moving the plate and lug toward the post whereby the spring and nose-guard are clamped in two directions and means for attaching a lens to the post, substantially as set forth.

## DESIGNS.

**37,553.** BADGE. Walter Willis, Chicago, assignor to trustees of the Supreme Lodge,



Order Sons of St. George. Filed June 17, 1905. Serial No. 265,823. Term of patent 14 years.

**37,554.** BADGE. Charles J. Dieges, New York. Filed Aug. 10, 1905. Serial No. 273,683.



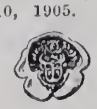
Term of patent 7 years.

**37,555.** BADGE. Charles J. Dieges, New York. Filed Aug. 10, 1905. Serial No. 273,684.



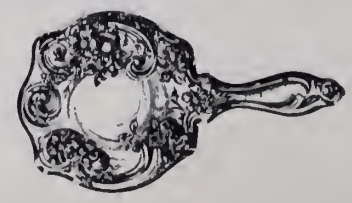
Term of patent 7 years.

**37,556.** BADGE. Charles J. Dieges, New York. Filed Aug. 10, 1905. Serial No. 273,685.



Term of patent 7 years.

**37,558.** BACK FOR HAND-MIRRORS, BRUSHES, AND SIMILAR ARTICLES.



Henry B. Beach, Meriden, Conn., assignor to the International Silver Co., Meriden, Conn. Filed July 1, 1905. Serial No. 268,002. Term of patent 7 years.

**37,557.** BADGE. Charles J. Dieges, New Yo



Filed Aug. 10, 1905. Serial No. 273,6 Term of patent 7 years.

**37,559.** CANDLESTICK. Edson F. Gallau Dayton, O. Filed July 27, 1905. Serial



271,548. Term of patent 3½ years.

## TRADE-MARKS.

**PUBLISHED SEPT. 19, 1905.**

[The following trade-marks have been adju entitled to registration under the act of Feb 1905, and are published by the Patent Offic compliance with Sec. 6, of said act, which prov "Any person who believes he would be dam by the registration of a mark may oppose the by filing notice of opposition, stating the gro therefor, in the Patent Office, within 30 days the publication of the mark sought to be r tered, which said notice of opposition shal verified by the person filing the same bef re of the officers mentioned in Sec. 2, of this If no notice of opposition is filed within said the Commissioner shall issue a certificate of istration therefor, as hereinafter provided for

Ser. No. **2,866.** WATCHES, WATCH CA AND WATCH-MOVEMENTS. E. Ho Watch Co., Riverside, N. J., and Walt Mass. Filed April 24, 1905.

*E. Howard Watch Co.*

The letter, words, and abbreviation "E Ho Watch Co."

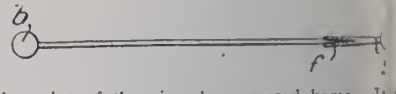
## BRITISH PATENTS.

**ISSUE OF SEPT. 13, 1905**

(Abridgments of Specifications, 1904, from *Illustrated Official Journal.*)

**11,403.** HAT-PINS. J. F. Parker, Dalston, dlesex. May 18.

The tubular fastener *g* is split at *f* and




the point of the pin when pressed home. It have a knob *c*, similar to the knob *b* on th and may be ornamental.

**11,509.** STUDS. P. Chambers-Jones, Bryn Halkyn, near Holywell. May 19

Studs for fastening cuffs to coat sleeves ar

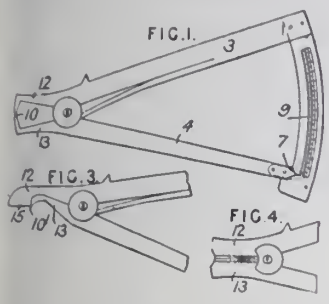



vided with screwed extension *d*, on which supplementary bases *c*, secured by nuts *f* head *a* is passed through the center stud-ho the cuff, the part *d* through a hole in the fold of the sleeve, and the base *c* is replac secured. In a modification, a screw-threade is made from the base up through the st

ordinary stud, and another base is provided h a screw-threaded stem to fit into the hole.

**,598.** GAUGES FOR GEMS. J. Pearson, Little Horton, Bradford. May 20.

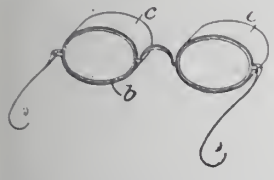
he weights of diamonds and other precious nes are deduced from measurements made by liper gauges. Fig. 1 shows a calliper with asuring-arms 12, 13, and indicating-arms 3, 4.




tached to one of these is an arm carrying the ile 9, and upon the other is an indicating-point The breadth and depth of the diamond are asured at the point 10 and the weight found refrom. In the case of irregularly-shaped nes, the measuring-arms are modified as shown Fig. 3, the point $10^1$ being set to the girdle and surface 15 placed upon the table of the stone, the form shown in Fig. 4 is used for obtaining dimensions of the table. For stones of differ- specific gravity, variously graduated scales 9 attached, so that the readings obtained may be ed to find the weight from the same tabulated ts as in the case of the diamond.

**,637.** SPECTACLES AND EYEGLASSES. F. N. Davidson, London. May 20.

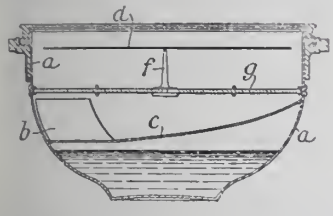
Curved "guards" *c*, made of thin sheet metal or her material, are attached to the lens frames *b*,



protect the eyes from the ill effects of the sun ght on snow, etc. The guards may extend round e lenses, or sections of them may be placed at ie sides, top, or bottom, as required.

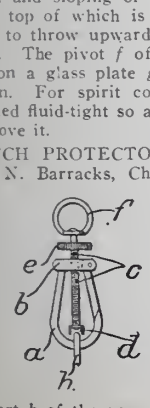
**,807.** COMPASSES, MAGNETIC. W. D. Whyte, Glasgow. May 24.

Relates to modifications of the means for illu- inating a ship's compass card described in Speci-



cation No. 23,043, A.D. 1903. Windows *b*, which ay be glazed if desired, are made in the sides of he compass bowl *a* above the level of the oil ontained therein. The oil is closed in at the top y a horizontal and sloping or dome-shaped metal artition *c*, the top of which is preferably painted hite in order to throw upwards the light coming n at the sides. The pivot *f* of the compass card is mounted on a glass plate *g* or on the dome- haped partition. For spirit compasses, the glass artition is sealed fluid-tight so as to hold the spirit n the space above it.

**,903.** WATCH PROTECTORS. F. H. Williams, R. N. Barracks, Chatham. May 25.



The upper part *b* of the snap-hook *a* of a watch-chain swivel acts as a nut for the screwed pin *c*. Beneath the loose ring *f*, a milled disc *e* is fixed to the screwed pin *c*, so that the pin can be screwed down until the clamp *d* attached to its lower end is tightened over the watch or other ring *h*.

*Complete specifications accepted Sept.* 6, 1905.

**170.** INKSTAND. Darke.

**10,757.** TIME-RECORDER. Giddins.

*Applications filed Aug.* 28 *to Sept.* 2, 1905.

**17,359.** STUD. Otto Baumgartner, 31 Bedford St., Strand, London. Complete specification.

**17,361.** COFFEE URN. Henry Heibel, Southampton Bldg., Chancery Lane, London. Complete specification.

**17,520.** INKWELL LID. T. W. Whitehill, Burlington Chambers, New St., Birmingham. Complete specification.

**17,550.** BUTTON HOOK. J. E. Broadway and Harry Whiston, 5 Augusta St., Birmingham.

**17,569.** FOUNTAIN PEN. J. T. McQuinn, Southampton Bldg., Chancery Lane, London.

**17,576.** HAIR CURLER. T. E. L. Startin, 24 Temple Row, Birmingham.

**17,588.** CARVING-FORK. E. R. H. May, 100 Wellington St., Glasgow.

**17,612.** HAT-PIN OR HAIR-PIN. E. H. Surridge, 123 Fleet St., London. Complete specification.

**17,618.** TEAPOT. Joseph Carr, 57 Chancery Lane, London.

**17,759.** TEA-INFUSER SPOON. William Pearce, Leighcourt, Solihull, Warwickshire.

**17,779.** TEAPOT SPOUT. William Cox, Tyler Hill, Canterbury.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued Sept.* 25, 1888.

**389,905.** GEAR-SHAPING ATTACHMENT FOR WATCHMAKERS' LATHES. Edward Rivett, Boston, Mass.

**389,917.** METHOD OF ORNAMENTING WATCH CASES. John Baynes, Westchester, assignor of one-fourth to L. D. Forest, Oyster Bay, Mass.

**389,918.** GARMENT-SUPPORTER. J. H. Bennett, Southbridge, Mass.

**389,931.** CLOCK-KEY. A. M. Lane, Meriden, Conn.

**389,940.** NAPKIN-HOLDER. J. W. Reed, Paxton, Ill.

**389,960.** SUSPENDER-BUCKLE. Paul Frantzen, Chicago, assignor to Wilson Bros., same place.

**389,973.** CUFF-HOLDER. C. F. Perry, Augusta, Me.

**389,992.** MANUFACTURE OF TUBULAR COVERINGS FOR CHAIN-LINKS. J. G. Ward, Newark, N. J.

**390,039.** FOUNTAIN-PEN. L. A. Shattuck, Bloomsburg, Pa.

**390,089.** TOILET-CASE. J. A. McClelland, Louisville, Ky., assignor of one-half to W. B. Bushnell, New York.

**390,161.** WATCH-MOVEMENT BOX. W. A. Gill and C. A. Morningstar, Columbus, O.; said Morningstar assignor to said Gill.

*Design issued Sept.* 22, 1891, *for* 14 *years.*

**21,053.** BADGE. G. B. Goode, Washington, D. C., assignor to the National Society, Daughters of the American Revolution.

*Design issued Sept.* 27, 1898, *for* 7 *years.*

**29,403.** SPOON OR FORK. Paulding Farnham, Great Neck, assignor to Tiffany & Co., New York.

*Design issued March* 25, 1902, *for* 3½ *years.*

**35,825.** BADGE. Ovid Cohen, New Haven, Conn.

W. H. Nason, formerly in the employ of the Elgin National Watch Co., has purchased the store of F. A. Cole, Portland, Me.

**SAML BUCKLEY & CO.**

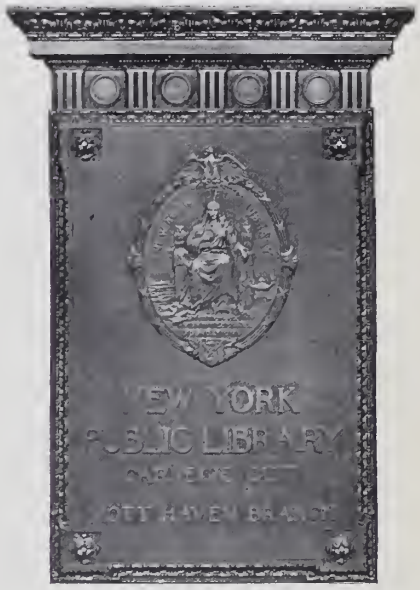
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**PATENTS**

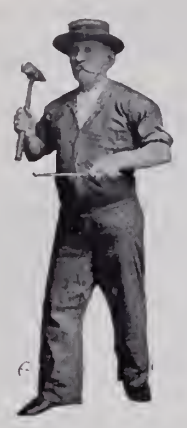
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*New York.*

TRADE MARK

*THE GOLD CHAIN HOUSE*

*1850 & 1905*



## 10 K. SOLID GOLD PEARL PENDANTS.



6098—**$10.00** 98 Pearls
3045—**$8.00** 49 Pearls
2351—**$8.00** 59 Pearls
2151—**$8.00** 50 Pearls

These pendants or brooches are plump 10 K. and extra heavy in gold (patent catches). Set with real half pearls and genuine diamond center weighing 1-32 ct. Without diamond center $2.00 less.

We manufacture a complete line of gold and diamond Jewelry and sell direct to the retail trade by mail.

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**S. FRACKMAN, Manufacturing Jeweler,**
**51-53 Maiden Lane, NEW YORK.**

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MAKERS OF HIGH GRADE PENCILS, PENHOLDERS, SEGAR CUTTERS AND SPECIALTIES, IN SOLID GOLD, SILVER AND ROLLED GOLD PLATE. PENCILS SET WITH DIAMONDS AND OTHER PRECIOUS STONES.

SOLE MANUFACTURERS OF
THE CELEBRATED




THE STANDARD OF MERIT.


# BUYERS' INFORMATION BUREAU

Questions as to the makers of certain lines o goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. *All queries ar also answered promptly by mail.*

COLUMBUS, Ga., Sept. 20, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
We would ask you to kindly furnish us addres of the Eureka Silver Co. K. & P.

ANSWER:—Eureka Silver Co. is a nam used by the Meriden Silver Plate Co., suc ceeded by the International Silver Co., Mer iden, Conn.

BOSTON, Mass., Sept. 20, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Please advise us who carries steel rings, suc as are used for relief of rheumatism, and obl ge D. C. I

ANSWER:—The Franco-German rheu matic ring was sold by O. C. DeLong Syracuse, N. Y. J. B. Bowden & C Maiden Lane, also make such rings

BOSTON, Mass., Sept. 18, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Can you tell us where we can get large phot graphs or pictures of the Kimberley Mines, abo three by four feet, to hang in our store W think we have seen something of the kind but not know where they can be obtained. Yours, A. S. & Son

ANSWER:—We have made many inquiri for large pictures of these mines, bu have been unsuccessful and are informe that it is impossible to secure anything the sort in the United States. Perhaps picture enlarged from some authentic en graving would be satisfactory. Macmilla & Co. publish a very valuable work, ent tled "The Diamond Mines of South Africa by Gardner F. Williams, in which there ar some good engravings, which could be en larged by a photographer. Another mean to secure a picture would be to purchas lantern slides of just such views as y wish, from which a bromide enlargemen to any size desired could be made at nominal cost. The following are the sub jects of such slides mentioned in a li which we have on hand: "The Floors the De Beers Mine," "Washing Plant the De Beers Mine," "The Sorti Tables of the De Beers Mine," "The Ha age, De Beers Mine," "Kaffirs Separati Mud from the Gravel," "Open Working the De Beers Mine," "One Thousand Fe Level, De Beers Mine;" "Diamond Puls ter, De Beers Mine;" "Sorting the Grav for Diamonds," "Tipping Ground 1,2 Feet Level, Kimberley Mine;" "Washi Gear and Floors," "Searching a Kaffir f Diamonds and a Kaffir Compound," "Th Kimberley Diamond Mines," "The Di mond Mine and Town of Kimberley," "Di mond Office," "Morning Market," etc




**Press and They're On!**
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...e most practical Eye-Glass holder in existence—the double-pin attachment keeps it from turning sideways. No points or rough edges to tear the lining of the coat. Prevents loss or damage.

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...a customer should bring you any Diamond Jewelry to sell and you do not care to buy it yourself, take it to

**...AS. S. CROSSMAN & CO.,**
NO. 3 MAIDEN LANE, NEW YORK
...here you can have an immediate Cash Offer. ...ls and other Precious Stones also bought. Trade ...ferences if desired. Correspondence solicited. ...raisals made for Estates. Established 1880.

**...TTELBAUM & FRIEDMAN,**
Makers of Gold Rings of All Descriptions.
...JOHN STREET, - NEW YORK.
...Our Trade-Mark "D. F." in all our Rings is the guarantee of quality. Send for Catalogue.

**...ARREAUD & GRISER**
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**...LAPIDARIES.** PRECIOUS STONES.
**...EMS in Unique Cuttings.**

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...e, 60c. The Jewelers' Circular Pub. Co.

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**BOXES, TRAYS AND NOVELTIES**
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No. 149.

Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.


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**KETCHAM & McDOUGALL,**
Manufacturers,
37 & 39 Maiden Lane, New York.
*Send for Catalogue.* *Established 1832.*
ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.

# QUALITY in MOUNTINGS
is as much desired as quality in diamonds. Get the best from
**ADAMS & SINGLETON**
Successors to Brooks & Pike
Manufacturers of DIAMOND MOUNTINGS **364 Washington St., Boston, Mass.**

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SHOULD your fixtures need some small repairs and general brightening up, I can make a great improvement for a small investment.

**JAMES S. BUSH,**
**Manufacturer,**
**189 BROADWAY,**
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# CUT GLASS
**Selection Line to Responsible Houses.**

The best in the market. **SALT** and **PEPPER SHAKERS** with Sterling Silver Tops from $2.50 per dozen to $36.00. **SUGAR SHAKERS** with Sterling Silver Top from $10.00 per dozen to $60.00.

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New Sterling
HAND BAGS
THE STYLISH SILVER BAG IS OUR SPECIALTY



A large variety of hand-pierced, etched, engraved and plain frames are included in our comprehensive line, which is at your disposal.
Exclusive designs furnished.
We are easily reached by mail or 'phone.

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Telephone, 1038 J, Newark

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Manufacturing Jewelers
3 Maiden Lane
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JEWELERS FIXTURES
DESIGNERS AND MANUFACTURERS
THE CLEVELAND STORE FIXTURE CO.
CLEVELAND, O.
SEND FOR DESIGNS AND ESTIMATES.

# Queries By Our Readers

**Note.**—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR-WEEKLY desires every jeweler to take advantage of this department.

AZTEC, N. M., Sept. 14, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
A customer has the following described watch which some jeweler told him was 300 years old and was valued (probably as a curiosity) at $500. I am doubtful about both statements, and would like to know something about the maker. It is marked "Litherland, Davies & Co., Liverpool," and bears the number, 10646. E. C. W.

ANSWER:—Our records do not show the name of such a firm as Litherland, Davies & Co., but do show a Peter Litherland, who patented a rack lever escapement, numbered 1,830, in the year 1791. We believe that the Litherland in question became a member of Litherland, Davies & Co., later.

WALLINGFORD, Conn., Sept. 19, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Can you obtain for me a correct list of the flower symbolic of each month of the year and accepted flower for each State in the Union? I shall greatly appreciate any information you can give me on this point. S. B.

ANSWER:—The following shows five different lists of the flowers of the month, taken from various authorities:

| | | | | |
|---|---|---|---|---|
| January...Mistletoe. | Crocus. | Snowdrop. | Snowdrop. | Wild Rose. |
| February..Pine Needles. | Fern. | Primrose. | Pink. | Pink. |
| March....Daffodil. | Pansy. | Ipomoea, Violet. | Violet. | Violet. |
| April.....Dandelion. | Daisy. | Daisy. | Easter Lily. | Easter Lily. |
| May.....Iris. | Olive Branch. | Hawthorn. | Lilyof the Valley. | Lily of the Valley. |
| June.....Wild Rose. | Corn. | Honeysuckle. | Rose. | Rose. |
| July.....Pond Lily. | Cowslip. | Water Lily. | Daisy. | Daisy. |
| August....Poppy. | Woodbine. | Poppy. | Water Lily. | Pond Lily. |
| September.Indian Corn. | Oak. | Morning Glory. | Poppy. | Poppy. |
| October...Maple Leaf. | Rose. | Hops. | Cosmus. | Cosmus. |
| November. Chrysanthemum. | Moss. | Chrysanthemum. | Chrysanthemum. | Chrysanthemum |
| December. Holly. | Forget-Me-Not. | Holly. | Holly. | Holly. |

The following are the official flowers of the various States of the Union: Alabama, Golden Rod; Arkansas, *Apple Blossom; California, *Eschscholtzia; Colorado, Colorado Columbine; Delaware, Peach Blossom; Idaho, Syringa; Indiana, Corn; Kansas, *Sunflower; Kentucky, Golden Rod; Louisiana, *Magnolia; Maine, Pine Cone and Tassel; Michigan, Apple Blossom; Minnesota, Moccasin; Mississippi, Magnolia; Montana, Bitter Root; Nebraska, Golden Rod; New York, Rose; North Dakota, Wild Rose and Golden Rod; Ohio, Scarlet Carnation or Golden Rod; Oregon, Oregon Grape; Pennsylvania, Golden Rod; Rhode Island, Violet; South Carolina, Golden Rod; South Dakota, Anemone Patens; Texas, *Buffalo Clover or Blue Bonnet; Utah, Sego Lily; Vermont, Red Clover; Washington, Rhododendron; West Virginia, Rhododendron Maximum. Those marked with a * were adopted by State Legislatures. All others were adopted by vote of public school scholars in each State.

DAVIS, W. Va., Sept. 10, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Is a firm responsible for chipping a diamond when mounting it, and can damage be collected of of them for so doing in the State of New York?
L. E. & BRO.

ANSWER:—We can find no case in which this point has been directly decided, and ar informed that the law governing this ques tion is that relating to bailor and baile for hire. Ordinarily a bailee of an articl left with him to have something done to is bound to take reasonable care, and exe cise reasonable skill in doing what is nece sary, and he is not responsible for damag to the article where he has exercised suc reasonable care and skill; that is, provic ing there is no contract between the bailc and bailee wherein the exact amount ar nature of liability on the part of the baile is set forth. But where the bailee unde takes to do work that requires pecu ar unusual care and skill and holds h self out to the bailor as a person possess of the requisite skill to do the work, he then bound to be possessed of the skill ne essary for the proper performing, and is bound to exercise in doing the work t highest degree of skill that is requisite, a the highest degree of care that is necessar and he is then responsible for damage any article left with him for the exercise his skill, which damage is caused by a la of necessary skill or any carelessness wh soever on his part. If he has been neit negligent nor unskilful, and through so unavoidable cause for which he is in way to blame, the article is injured, cannot, in the absence of a special co tract, be held liable for such injury

You will see from the above that in t absence of any agreement between you a the party you would probably not be h liable, unless the splitting of the stone w due to negligence or lack of skill on part of you or your workmen.

PLATTEVILLE, Wis., Sept. 24, 190
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Where can I find out the age of old Eng china? C. H.

ANSWER:—If you consult any or all the following books you will probably such information as you desire: "The China Book," published by Frederick Stokes; "Pottery and Porcelain of United States," published by Barber, P nam & Co., New York; "Cyclopedia Ceramics," by Jarvis, published by Blan ard, New York; "Chats on English Chi published by Stokes; "China Collected America," published by Charles Scribn Sons, New York.

Considerable improvements have been made in the store of Albaugh Son, Hillsdale, Mich. A new steel ing has been erected and the estab ment has been supplied with about incandescent lights. New mirrors h been placed in the show window and show cases have been renovate l.

..THE..
SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

M. W. STEWART, Inventor and Patentee.

A variety of Styles and Prices.
3 Sizes Safety Swans,
3 Sizes Self-filling Swans,
which can be filled two ways.

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AN attractive front is a business necessity. Artistic signs are an important adjunct. We make the right kind.

"No trouble to ship out of town."

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SIX LIBERTY PLACE
NEAR MAIDEN LANE · · · NEW YORK.

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Importer of .. Precious Stones,
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Assayers and Bullion Dealers.
All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
ALL QUALITIES OF GOLD AND SILVER SOLDER.
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Gold, Silver and Platinum Refiners.
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Platinum Sheet and Wire. Platinum and Gold Filings, etc., Refined.
Sterling Silver ($\frac{925}{1000}$) Sheet. Gold, Silver and Platinum Bought.
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27 Eldridge St., New York,
Bargains from Auction Sales Daily.
Wholesale Dealer and Jobber in
Jewelry, Watches, Silverware, Clocks, Bronzes and Novelties
of every description.
Jewelers' Fixtures, Machinery, Trays and Boxes especially.
Also pays high cash prices for entire jobs, stocks and stores of Jewelry, Fixtures, Jewelers' Tools, Machinery, &c.

WHY NOT SEND YOUR SWEEPS DIRECT TO THE SMELTERS?
LEES & SANDERS,
BIRMINGHAM, ENG.
Our plant is right up-to-date and specially arranged for smelting jewelers' sweepings.
*SEND ON AN ENQUIRY FOR REFERENCES ON YOUR SIDE.* *ESTABLISHED IN 1870.*

# WALTHAM WATCHES.

## The issue is announced of the following 16 size movements:

16 Size, ¾ Plate, S. W. Movements.

PENDANT SETTING.

HUNTING OR OPEN FACE.




No. 625, Nickel;

17 Jewels, Red Gilded Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring Hardened and Tempered in form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Center Wheel.

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## AMERICAN WALTHAM WATCH CO.

### WALTHAM, MASS.




## A Sun-Dial Which Tells Standard Time.

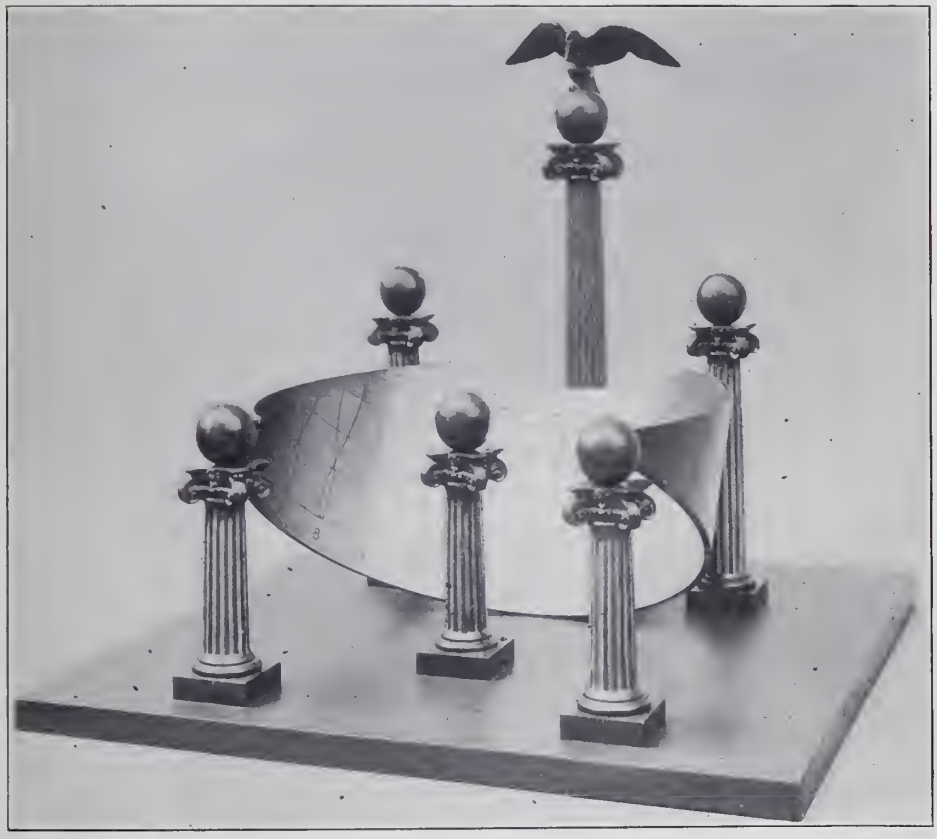
WITH the recent invention of Albert C. Crehore, of 48 Lincoln Terrace, onkers, N. Y., an improvement has been ade in that primeval time indicator known the sun-dial, which is of unusual interest horologists. Mr. ehore's improved, or, tter, new sun-dial, lls standard time d in such a manner at it may be read by ıy person of average telligence, just as mply as the time is ld by the ordinary ouse clock.

Referring to the un-mplicated construc-on of this new sun-al, Mr. Crehore told representative of HE CIRCULAR-WEEK-Y that one of the orkmen about his esidence, a colored ıan, used a dial hich is erected on is property instead f a watch, in order o learn the time of ay.

The illustration ad-oining was repro-uced from a photo-raph loaned by the ıventor and repre-ents a dial which was ıade for Sir Wm. H. Preece and located t Carnarvon, North Vales. This dial was xhibited by Mr. Preece a short time go at the Conversazione of the Royal Soci-ty, in London, Eng., where it received much avorable comment. The dial illustrated in THE CIRCULAR-WEEKLY, Aug. 9, 1905, which vas presented to the University of Ohio, Columbus, O., by the graduating class, is a eplica of the Preece dial. Mr. Crehore is t present working on portable sun-dials imilar in principle to the above mentioned. He says that he intends to make such dials about six inches in length, so that they may be conveniently placed in a window.

The two line drawings reproduced herewith from the patent specifications, seem to agree in general design with the dial just referred to. The first of these illustrations shows a section, in the plane of the meridian, through the dial, which is one solid piece of bronze except the face (depicted below it), which is an engraved bronze sheet bent to fit the surface of revolution—in the present case a cylindrical one. The axis $N\ S$ is inclined to the horizontal $H\ Z$ at an angle equal to the latitude of the place where the dial is erected, and the whole casting oriented until the axis comes into the plane of the meridian, when the axis $N\ S$ and the line $P\ Q$ will each be parallel to the earth's axis of rotation.

The small bead or "gnomon" $B$, which casts the shadow, is held in position by a bronze wire $W$, extended in an axial line constituting the focus of the cylinder, and kept taut by a spring.



IMPROVED SUN-DIAL RECENTLY MADE FOR SIR WM. H. PREECE.

Mr. Crehore's own explanation of the scientific principle of this instrument, as printed in a recent issue of the *Optical Instrument Monthly*, is as follows:

"The relative motion of the sun and the earth is such that the sun's apparent path in the heavens, when mapped with reference to the horizon plane of some fixed locality, is only completed so that the sun begins to describe approximately the same path once every year. It does not describe quite the same path because of several component motions of a very long period, which are for the present purposes of the second order of magnitude and may be neglected. Considering the sun's path results from two component motions, the rotation of the earth on its axis once per day, and the revolution in its orbit once per year, it will be seen that this path is one continuous curve which is approximately completed only once a year, and will be retraced each succeeding year. Each day the path is almost a complete circle, but the circle is not quite closed, as the path the following day is a similar circle very near the preceding one, so that the path resembles a screw thread except that the pitch of the screw is not uniform through-



**C. L. Guinand**
**Split Chronographs with Minute Registers**

**The Turfman's Standard.**

Remarkable for accuracy and reliability. Are cased in Gun Metal, Silver filled and Gold. Prices reasonable.

Imported exclusively by

**Jules Racine & Co.,**
Importers of all grades of Watches and Movements.

**103 State Street, Chicago.** **37 Maiden Lane, New York.**

**Leon Watch Case Co.,**

**Solid 14 k. Cases**




EVERY CASE STAMPED

**LEON**
**WARRANTED**
**-14 K-**

**Factory Removed**
for increased facilities to
**22-26 Boyden Place, Newark, N. J.**

**N. Y. Office, - 37-39 Maiden Lane.**

out the year, but changes from its maximum at the time of the equinoxes to zero at the solstices.

"For a sun-dial which is to indicate time it is necessary to know more than the mere path of the sun in the heavens, which is only a geometrical curve described in space. It is necessary to know where the sun is situated on this curve at all times. If a point is marked on the sun's path, as above described, for every hour throughout the year, it will be found that the points made at the same hour, say 3 o'clock, on succeeding days lie very close together as compared with points corresponding to succeeding hours of the same day. At 3 o'clock on the succeeding day the sun will have made a complete revolution in its screw thread path, and will then be at the corresponding point on the next adjacent thread. If it were exactly at the corresponding point for each succeeding day, all the 3 o'clock points, for example, would be located on a portion of a meridian circle, there being 24 such meridians at equal intervals around the equator.

"This would be strictly the case if the earth's orbit around the sun were a perfect circle. Because it is an ellipse, however, the earth travels fastest when nearest the sun in January, and slowest in July, gaining in speed every day from July to January, and losing each day during the other half of the year. This gives rise to the well-known 'equation of time,' which is accurately calculated and may be found in the Ephemeris for every day throughout the year. The change from day to day is very small, but for a considerable portion of the year the effect is cumulative, so that the difference between apparent time and mean time which we use amounts to as much as 16 min. 20.55 sec. on Nov. 4, which is its maximum amount.

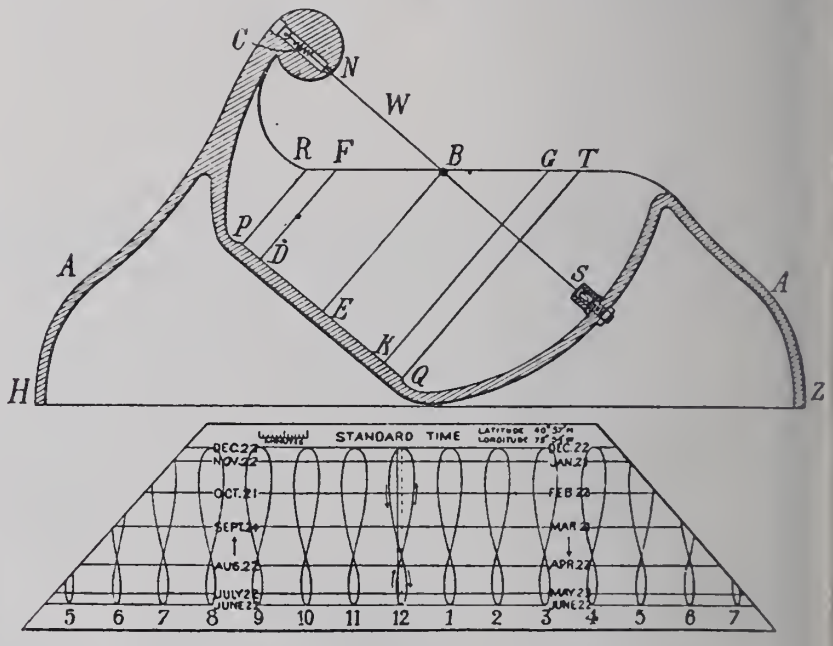
"The position of the sun at the hour of 3 o'clock by mean time is not on the meridian, but on a curve somewhat resembling a figure '8' situated almost symmetrically about the meridian already described. The larger loop of the figure '8' is described during the January half of the year, when the earth is moving fastest, and is therefore situated south of the equator.

"Having now formed a picture of the imaginary path of the sun in the heavens with its system of figure '8' curves representing hours, we may calculate how to make a sun dial which will indicate the sun's position at any time throughout the year, or conversely, which will indicate the correct time for every position of the sun throughout the year.

"If we abandon at the beginning the method of letting the shadow of a line (the gnomon in the common form of dial) indicate the time, it will be evident that no point can be shown by having the shadow made by a point or small sphere. The system of curves in the heavens representing the sun's path may be projected through this point upon some material surface upon which the curves may be permanently marked. They may be projected upon a surface of almost any shape, but the first one which naturally be selected is a horizontal plane.

"When the sun is north or south of the equator the imaginary surface described by a straight line from the sun through a fixed point is, during the day, the surface of a cone of revolution having the ecliptic which the sun describes parallel to the equator for its base. This point is cut by the horizontal plane on which the shadow falls, so that the conic section described by the shadow during the day is an hyperbola. Thus each day a different hyperbola is described on the horizontal surface, and we have a system of hyperbolas, those for the half of the year, when the sun is north of the equator, being convex toward the north and for the other half of the year convex toward the south, the line for the date of the equinoxes being a straight east and west line.

"On such a dial the hour curves or figures '8' would each be different from the others, that nearest the noon hour being the least distorted, and it would not be possible




HOW STANDARD TIME IS CALCULATED ON THE CREHORE SUN-DIAL.



# An ELGIN Art Treasure for You

This large "Father Time and Lady Elgin" calendar, because of its matchless beauty and superiority of execution, compels the admiration of the most discriminating lovers of art. Hanging on the walls of any home, it will share attention with the most highly prized masterpiece of painting. It is entirely free from all advertising matter. Size 8x15 inches.

The calendar is the work of Maud Humphrey, the well-known artist. It illustrates in four beautiful pictures the popular periods of English fashion—the fifteenth, seventeenth, nineteenth and twentieth centuries. Its strikingly delicate color effects, combined with remarkable originality of conception, places it among the treasures of art. It is instructive and valuable from a historical point of view as well. Send for sample calendar.

**ELGIN NATIONAL WATCH CO., General Offices, 131 Wabash Ave., CHICAGO.**

follow the shadow very far from noon before it becomes indistinct, due to the increasing distance from the point. A horizontal surface would not be suitable to use in such a dial for another reason. The system of curves would not be the same for any two places on the earth, and the dial would have to be constructed for one place only.

"Another surface which might be considered for a dial is a spherical surface having the point which casts the shadow at its center. This would give an exact reproduction of the curves already described as representing the sun's path in the heavens. This surface has been used in some ancient dials, but they were not arranged to indicate either mean or standard time. The chief disadvantage in this form of dial is that the distance traveled by the shadow for one hour differs at different times of the year, so that there is no fixed linear distance corresponding to an hour throughout the year.

"For these reasons a cylindrical form of surface is adopted, having its axis parallel to that of the earth, and the bead which casts the shadow is on the axis. The circles are then all of the same diameter, and the distance from any point on one figure '8' to the corresponding point on the next is fixed throughout the year so that the same scale may be applied at any time to interpolate between the hour curves.

"If in such a dial it is desired to indicate the time of some other locality it is merely necessary to revolve the cylinder about its axis by an amount corresponding to the difference in time between the two places. This has been done whenever standard instead of local mean time is wanted, or when Greenwich time instead of local mean time is desired."

### Odd Tower Clock in Los Angeles, Cal.

AN unique clock, constructed by A. C. Hunt, Los Angeles, Cal., was recently installed in the tower of the auditorium in Venice, Cal. The clock has a dial which measures five feet in diameter, and is the first of its kind in operation in the west, being the idea of the founder of Venice, Mr. Kinney. The timepiece will indicate the hours between 7 P. M. and 12 midnight only, and by illuminated colored disks. A powerful arc light placed behind the disk will, at 7 P. M., flash through a white glass screen, placed on the four sides of the tower.

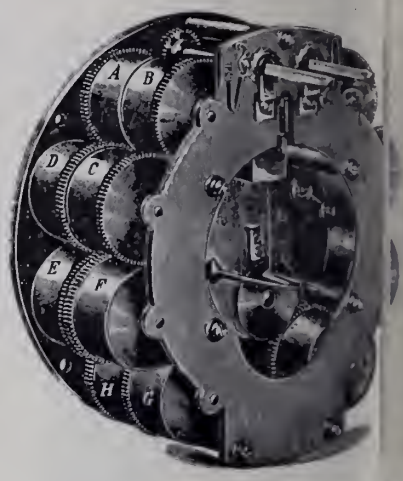
Exactly at 8 o'clock, delicate mechanism connected with an ordinary eight-day clock will operate an electric switch, and as a result a green illuminated screen will begin to appear in the circle, and it will cover just half the disk at the half hour. A blue disk will pass over the face of this unique clock between the hours of 9 and 10, yellow from 10 to 11, and red from 11 to 12, at which hour the light will expire, giving a hint to merry-makers that it is time to retire.

Crowder & Spivig, Bessemer, Ala., have just added a new front to their retail jewelry establishment at the corner of Second Ave. and 19th St.

### A Clock with Sixteen Barrels.

A CHRONOMETER maker, of Amsterdam, H. C. Faddyon, has publish a description of an annual clock constru d by M. Achille Brocot, which has attra d much attention in Holland. The follo g is a translation of the principal portion

It may be said that except for to




CLOCK MOVEMENT WITH SIXTEEN BARI

pendulums the principle of spring c having a long winding period is base the addition of supplementary wheel tween the barrel and the fourth whee the number of these wheels is limit practical conditions.

It is difficult to construct a move


## Advertising of Watches—A Sign of the Times.

YOU MUST HAVE NOTICED the volume and quality of the Watch-advertising that is being done throughout the country at the present time. Where illustrations are used they are attractive, and the text is such as to carry conviction.

There is something back of this advertising—and there is something before it also. Back of it is the firm assurance of the prevailing excellence of Watch-wares; before it is the trade's certain recognition of merit.

"ALL LEADING AMERICAN WATCHES AND MOVEMENTS."

**J. W. FORSINGER,**

CHICAGO
103 STATE ST

NEW YOR
2 MAIDEN LA



# The Profitable Quick Seller




Do you want an O size watch that you can buy for a little less than you have a right to expect and that you can sell for a little more than your customer would care to pay for another of like grade? Such a watch is the



# BETSY ROSS

## Complete 0 Size

# WATCH

an ***excellent,*** accurate, 7-jewel, nickel, pendant-set movement in a great variety of Jas. Boss 20-year cases—in appearance an irresistible combination—with a dedicatory name that intimately associates it with one of the most interesting female figures in our early history and gives it a romantic charm in the eyes of every woman. Just so much easier to sell than any other. Your jobber has them, but the demand is so great you should order early.

*We have just prepared a very interesting folder—in colors—illustrating the Betsy Ross Watch and telling how and where Betsy Ross made the first American flag. We print your name on them and furnish free as many as you can use. Send your business card.*

**The Keystone Watch Case Co.**
**Philadelphia**

New York
Chicago

Cincinnati
San Francisco

ASK YOUR **JOBBER** FOR THE

# "Imperial" Movement

**16** Size Hunting Pendant Set




**16** Size Open Face Pendant Set

**Best Value Ever Offered**

**JULES JÜRGENSEN**
**Watches and Chronometers**

**Sole** { RUDOLPH & SNEDEKER, 65 Nassau Street, New York } **Agents**

**Paris—"The Grand Prix"—1900**

**36** out of 46 **PRIZES**

were awarded to

**PATEK, PHILIPPE & CO.**

in the timing contest of the Astronomical Observatory in Geneva, for the year 1904, comprising the only Series Prize; all the First Prizes (2), half of the Second Prizes (1), 8 of the Third Prizes out of 11, 5 of the Fourth Prizes out of 6, 12 Honorable Mentions out of 14, 8 Single Mentions out of 11.

68 NASSAU ST., NEW YORK. GENEVA, SWITZERLAND.

which is neither too light nor too heavy f large and strong springs. The slow d velopment of the springs causes them lose their force, as M. Robert has demo strated. The increase in the gearing a pivots intensifies the friction. This is esp cially prejudicial for the striking part, account of the slowness of the passage fr the state of repose to that of action.

At the commencement of the last centu efforts were made to remedy this inconve ence by increasing the number of sprin and barrels, as in the French alarm cloc which have three barrels. The time of g ing was thus increased.

In the case before us there is a v elaborate movement containing 16 barr placed within two plates; eight are desig for the ordinary train and eight f striking part (see illustration).

The collet forms but a single piece w the arbor. It is quite important that pivots should be polished carefully. I better understanding the influence of springs, we will suppose that there are two barrels, A and B. The barrel B i make the clock go, while a wheel enga with the barrel A; the springs are wo by this wheel, which is furnished with c work. Suppose that each spring ma eight turns on its axis; the two spr ing down, the spring A is completely w up, causing the barrel to make eight tu What will now happen under the deve ment of the spring? The spring A wi distended on winding up the spring B u the two springs are energized equally extremity of the spring will make al four turns. The two springs are now wound; to wind them completely, we obliged to give 16 turns to the barrel A

The mechanism is the same when eight springs are working; one barrel c municates its energy to another until eight springs are wound up. The springs at times become disarranged thus prevent a good working, especi when there are as many as eight. It th fore happens frequently that during winding some barrels will stop for a t and then suddenly resume their course.

It is curious to remark that when springs are not entirely wound the ten is experienced only in the extreme bar (the first and the last); the others rem free and can be moved with the hand. winding stem must make 140 turns winding the eight springs. The principal plates are hollowed on e lathe. The movement is fixed in the f plate by means of four screws. In the p which the barrel occupies in French cl there is a wheel of 84 teeth. The arbo the wheel passes through the front p and its pivot works in the very strong on which the dial is placed. Another pi of 36 teeth is fixed on the first wheel, tween the front plate and the dial. A s wheel placed nearer the edge of the gears with the pinion of 36 teeth; its p

**Rockford Watches Speak for Themselves**

# This is a WATCH YEAR

**Railroad** and all grades of Movements and Cases carried in stock

We carry in stock all kinds of goods that a Jeweler uses. If your name is not on our books TRY US

Order NOW for your Fall Business—later on desirable goods will be scarce

## Cross & Beguelin,

**17 Maiden Lane New York**

ESTABLISHED 1863

***PRICES NOT ADVERTISED IN ANY JOURNAL.***




# OMEGA



## MOVEMENTS ARE FINE TIMEPIECES.

*A Trial will convince you of their merits. Send for price list.*

All made with Lever Escapements and Double Roller. Pendant Set. Fitting American Cases.

**Made in 6 Different Grades.**

10 LIGNE. 11 LIGNE. 0 SIZE. 12 SIZE. 16 SIZE.

From 7 Jewels to 21 Jewels, Adjusted to heat and cold and 5 positions.

*Why is it so many watch movements are sold under the plea that they are just as good as the Omega? There must be a reason.*

**EDMOND E. ROBERT** 3 Maiden Lane, NEW YORK } SELLING AGENTS { **CROSS & BEGUELIN** 17 Maiden Lane, NEW YORK

turn between the two plates. This wheel is sufficiently outside to engage with the last barrel. For eventual repairing there is a stop wheel for preventing the complete running down of the spring.

Knowing the number of teeth from the barrel to the fourth wheel, and knowing that this barrel makes about 63 turns until the springs are unwound, we can calculate the period of the clock, which is

$$\frac{63 \times 80 \times 84 \times 80}{36 \times 12 \times 8} = 408 \text{ days.}$$

Of course, the clock cannot go so long, the motive force not being great enough, but it is sufficient for one year. The striking mechanism, which also actuates the date wheels, is arranged to go for 560 days, in order to secure good working for one year. The days, months and lunar phases are read on the dial.

The case is a colossal block of marble, which required the construction of a special chimney mantel. It is not probable that it will serve as a model, but it is desirable that modern annual clocks should exhibit a rate as good as that of the clock described.

---

R. E. Lincoln, Plano, Ill., has moved his stock into large quarters.

Frank F. Parritt, of the Parritt Jewelry Co., Bloomington, Ill., recently disposed of the building which his firm occupied for several years, at 108 W. Washington St. The Parritt Jewelry Co. has decided to close out its business.


ALL TRENTON WATCHES

PENDANT SETTING.



UNEQUALED IN VALUE FOR MODERATE PRICE.



0 size—7 Jewels.

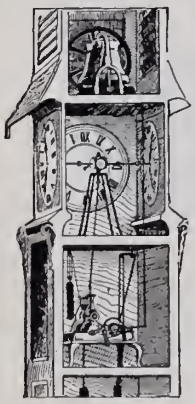
SEND FOR PRICE LIST OF COMPLETE LINE

16 size—15 Jewels. MANUFACTURED AND GUARANTEED BY THE

TRENTON WATCH COMPANY,

TRENTON, N. J., U. S. A.

RECORDS PROVE A CLAIM.





We have recently contracted to furnish a Tower Clock in the new City Hall at Savannah, Ga., and have guaranteed that it will not vary more than 15 seconds in any 30 consecutive days in five years.

Tower and Street Clocks of our manufacture now in use show, after years of constant wear, that they do not vary over 10 seconds per month. Doesn't this marvelous record prove merit?

TOWER AND STREET CLOCKS

FOR PARTICULARS, WRITE US, MENTIONING THE JEWELERS' CIRCULAR-WEEKLY.

E. HOWARD CLOCK CO.,

Est'd 1842. Boston, Mass., U. S. A.

CHELSEA CLOCK CO., (Address Dept. J.) 16 State St.

BOSTON, MASS., U. S. A.

Largest Makers of exclusively HIGH GRADE CLOCKS in United States.

MORGAN & ALLEN CO., 134 Sutter St., San Francisco, Cal.

Sales Agents for Pacific Coast.

——ALL ARE 8 DAY—— ——FINE TIME KEEPERS——

| PENDULUMS (Weight) for Offices, Schools and Railroad Stations. | LEVER CLOCKS - 8 DAY - THE BEST | | |
|---|---|---|---|
| | STRIKING SHIP'S BELL CLOCKS AND AUTO CLOCKS | Ship's Bell and Hour and Half Hour Striking Clocks in Finely Finished Cases and Bases for use on Mantels, etc., etc. | MARINE ENGINE ROOM AND NON-MAGNETIC CLOCKS |


## Horse-Race Game in a Watch Case.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from the *Revue Internationale de l'Horlogerie*

THE watch illustrated below was constructed by Nathan Weill, a watch manufacturer of Chaux de Fonds, Switzerland. Six small horses are fixed on the arms or points of a star, which turns with rapidity upon the least pressure upon a button located at the top of the pendant of the watch.

A flag, painted where the figure 2 usually appears, represents the finish, and each horse is provided with a number.

The mechanism is carefully executed



A RECENT NOVELTY MADE IN SWITZERLAND

well protected against all derangement. The simplicity is one of the chief factors and insures reliable results. The star carrying the horses is mounted upon an arbor provided, in the interior of the case, with a fly and a pinion. A toothed rack moved by the push-button puts the fly in rapid motion, which stops after a number of seconds. This requires no winding.

The case is of oxidized steel, size lignes and very low, so that it affords a very convenient form a means of diversion which is both ingenious and amusing.

## The Time in Paris, France.

EVERY one has remarked the lack of uniformity in Paris clocks, said a writer in a daily exchange, recently. It is proverbial, and probably no city in the world has so many different kinds of time as Paris.

"In Paris you can choose your own time" is an old joke. Now it is to be remedied. The Academy of Sciences makes the announcement that 15 clocks in 15 different quarters of Paris will be regulated on Sunday from the Observatory.

The location of these 15 clocks is published, so that all others may get the correct time from them.

---

C. S. Hunsberger, Souderton, Pa., has completed arrangements to move his store into a new store, which he has purchased at the corner of Main and Chestnut St.

# Seth Thomas Clock Company

ESTABLISHED 1813.

## Metal Novelties, 1 Day, 2-inch Porcelain Dials. Superior Movements and Cases.

ABE—Ormolu Gold Finish.



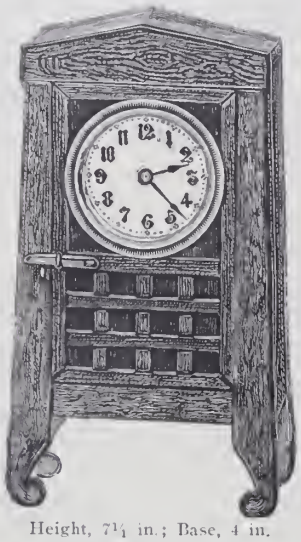
Height, 8½ in.; Base, 5½ in.

IVAN—Ormolu Gold Finish.



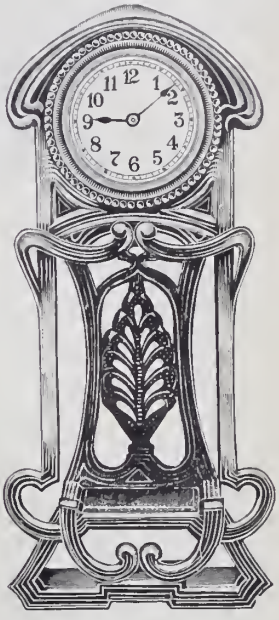
Height, 8¼ in.; Base, 4¼ in.

BUNGALOW—Ormolu Gold, also Art Nouveau Bronze Finish.



Height, 7¼ in.; Base, 4 in.

COLONIAL—Ormolu Gold Finish.



Height, 8¾ in.; Base, 4 in.

The above patterns are among twenty-two new designs in "Metal Novelties," shown in supplement now in the hands of the de. There are also shown many new designs in Art Nouveau Bronze, Empires, Mahogany Cabinets, etc.

51 Maiden Lane, New York. **SETH THOMAS CLOCK COMPANY,** 70 Wabash Ave., Chicago.

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**orological Department,**
**BRADLEY POLYTECHNIC INSTITUTE,**
Formerly Parsons Horological Institute,
PEORIA, ILLINOIS.
**rgest and Best Watch School in America.**
teach Watch Work, Jewelry Engraving, Clock Work,
ics. Tuition reasonable. Board and rooms near
ol at moderate rates. **Send for Catalog of Information.**

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**PRACTICAL COURSE IN ADJUSTING."**
**PRICE $2.50.**
ALL JOBBERS OR
**WELERS' CIRCULAR PUBLISHING CO.**
11 John St., New York.

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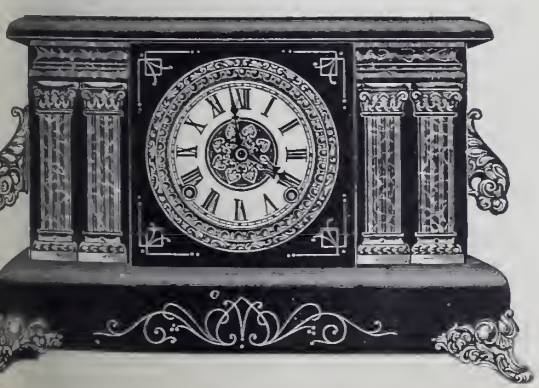
# Watches Exclusively.

## W. T. Thompson,

**9-11-13 Maiden Lane, New York.**

Telephone, 685 Cortland.

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# Sessions Clocks

**Superior finish. Reasonable prices.**

Have you seen our

**New and Exclusive Designs**

**in Mantel and Hanging Clocks?**

Write for Catalog and supplement.

## The Sessions Clock Co.

Main Office and Factories,
**Forestville, Connecticut, U. S. A.**
New York Salesrooms,
**37 Maiden Lane.**






That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, No. 16.

SUBJECT:

## How and Under What Conditions Should Auction Sales be Conducted?

THE question "How and under what conditions should auction sales be conducted" depends largely upon the circumstances and motives which decide a firm to use this means for the disposal of its stock.

Any firm adopting this method naturally invites the general public to become its patrons, who are, therefore, justified in believing and have a right to expect that all the goods which they may buy are bought with the fullest confidence that the goods so bought are as represented.

It must be remembered that when any firm auctions off its stock, its sales are in the aggregate larger, and its cash receipts greater, but it must be expected that its profits are smaller than when its sales are made in the regular course of business. But it will be asked, can an auction sale be conducted successfully without using the subterfuges commonly practiced at these kinds of sales?

Since auction sales of any class of goods were instituted, the public and patrons were very often imposed upon and deceived in buying in this way, and in consequence all auction sales to-day are looked upon with suspicion.

The success of an auction sale depends largely upon the reputation of the firm which is conducting the sale and the experience and ability of the auctioneer. There are many reasons why these sales are made; some for the purpose of reducing an overabundance of stock; others again are made as the best means of selling off quickly and perhaps more advantageously undesirable stock which accumulates from time to time; dissolution, retiring from business, change of a firm's policy to carry in the future a distinct or different class of merchandise, or for many other good causes, including perhaps the need of ready cash.

To insure, or rather to attain, a better result from the proceeds of an auction sale, it would be advisable to have your stock presentable by cleaning up your goods, recarding and retagging them and classifying this stock in its proper order, *i. e.*, all your loose diamonds, precious and semi-precious stones, diamond-mounted jewelry, watches, chains, charms, lockets, gold card jewelry, silver goods, roll-plated stock, clocks, flat and hollow silver plated ware, optical goods, cut glass, bric-à-brae, etc., should be properly assorted. The cost of such goods should be accordingly recorded, and all sales made during the continuation and up to the end of the sale should likewise be recorded, so that the daily profits or losses can be easily ascertained.

On the other hand, wherever an auction sale is conducted, it would be to the interest of the jewelers of that place to convene for the purpose of ascertaining and taking some action to prevent a false auction sale. It could be suggested that a committee be chosen from its numbers with instructions that the members of the committee should alternatively and at divers times attend some of these sales in question and report the result of their investigation. Should the consensus of its report, backed by unquestionable evidences, prove that these sales are conducted improperly and under false pretenses, the jewelers should combine in defraying the expenses of advertising or otherwise attracting the attention of the public and warning it not to patronize these sales, stating at the same time good reasons for such an announcement. This same committee should also inform the Jewelers Association and Board of Trade of this fact, which in turn should notify all its members.

No firm conducting such a fraudulent auction sale should be able to obtain any more goods for cash or otherwise from any firm which sincerely desires to protect its customers from the evil effects thereof. This act upon the part of the manufacturing or wholesale jewelers of depriving or cutting off the supply of merchandise needed for the continuation of the auction sale, will perhaps check the too frequent and pernicious method of conducting bogus auctions.

It should be impressed upon the minds of any firm which contemplates conducting an improper auction sale, that it would be indeed very short-sighted upon its par[t] do so as the knowledge which it will h[ave] that such methods will be thoroughly s[cru]tinized and investigated, advertised and [re]ported, or, in other words, the publ[icity] which it will receive will make it too r[isky] and dangerous to continue the practice. [In] fact, it would be against its own inter[est] particularly so, if it desires to cont[inue] business at some future time, even at s[ome] other place. A firm surely could not re[gain] the confidence of its former patrons no[r] cure for itself the reliable reputation it [had] established in the past and which it w[ould] necessarily require to possess for its fu[ture] welfare.

In a recent article "On the Trading St[amp] System," written by the writer and [pub]lished in THE CIRCULAR-WEEKLY, he [en]deavored to impress upon the minds o[f] readers the fact that owing to the pecu[liar] nature of the jewelry business, the pu[blic] patronizes the jewelers chiefly becaus[e it] believes it can depend and rely upon t[heir] established reputation. Therefore, it i[s] essential for any firm engaged in this busi[ness] to maintain that reputation by selling [its] goods, whether by auction or otherw[ise] with the same honorable methods it [has] recognized and pursued in the past.

We have endeavored to demonstrate as previously stated, that by adopting and f[ol]lowing certain methods we could elim[in]ate perhaps entirely, or help to decrease, [the] evils of bogus auctions.

There are two essential factors w[hich] should dominate the reasons for cond[uct]ing an auction sale: (1) the circumst[ance]s which make it necessary to use this met[hod], (2) honest representation of all good[s] fered for sale and an adequate prote[ction] to the public and patrons. The tempt[ation] for a firm to do otherwise may be g[reat] but we firmly believe in the adherenc[e] the old adage, "Honesty is the best po[licy]. the pursuance of which will bring wi[th] its own reward. M.

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An arrangement in a New York flo[rist's] show window attracted much commen[t] other evening. Two tall, dark green [ferns] formed a setting for one big, black [cat] which sat up making a careful toilette. [The] accidental arrangement was artist[ic] quite effective against the backgrou[nd] pure white wall and crimson carpet. [The] many of those who stopped to smi[le] mained to praise.—*N. Y. Sun.*

## Storekeeping Department.

### Among the Shadows of the Past.

INCIDENT with the existence of "Jewelers' Row," in the Bowery, New k, extending from the early 30's into 30's of the last century, other sections ie metropolis had a fair sprinkling of blishments of the craft, not a whit less chy of remembrance. The interest in elers' Row" grew in a large degree the closeness in which so many s carrying on the same line of trade clustered. But though the Bowery ose days, especially the earlier ones, an eminently respectable shopping oughfare, it never was either a very ntious nor an exceedingly fashionable being rather of the too popular char-

ie beau monde of New York of those was more inclined to patronize the e splendid and imposing shops of dway and its outlets, as they now ne towards the corresponding ones on Ave. and its outlying districts.

will undoubtedly prove of much in- st to the older spirits connected with jewelry and kindred trades to recall the tats of the jewelers of their early ories. Many of them will undoubt- have forgotten most of these, if in- d not their very names. But merely ition them and the veil, which has pped over the memories of the former be torn aside, and will instantly recall old faces and the old places. Nor, it ioped, will these be all who will be in- sted. For the jewelers of that, or ier those days, were, as they are to- , among the most honorable and re- cted of our tradesmen, and even the ngest of the guild will doubtless be in- sted in this more or less incomplete ter of their predecessors.

uppose, then, on a bright Spring day, ng a stranger to New York, you had ssed the Hudson river from your home that foreign land, New Jersey, by the y which landed you at the foot of Bar- y St. Wending your way through shington Market, and not a little con- ed by its noise and seeming chaos, you nd yourself at the corner of Greenwich

Proceeding northward, soon you uld have found yourself before the store W. T. & T. V. Geuder. These brothers re succeeded by James H. Hart & Co., ose main store was in Brooklyn. Pass- on, you soon would have come to the n of George W. Welsh, and but a short tance north that of John H. Welsh. e similarity of name and trade leads to natural inference. Yes, these were thers, and instead of being competitors, now, they had for a time been part- rs. But there had been a falling out, h the result of separation and fierce alry. The former remained in business ariously, very near the location of that y, under the name of Geo. W. Welsh's n, but has even within the past few nths removed to 256 Broadway.

By a flight, perhaps, of the imagination, us seek Wall St. Here we find Samuel . Benedict, the progenitor in part, and edecessor in whole, of the well-known house of Benedict Bros. He is either to be found at No. 5, just off Broadway, or at No. 53, at the corner of William St., both on the south side, under the Merchants' Exchange, which massive building the Government subsequently acquires, and transforms into the Custom House, which it remains, while the new Custom House on Bowling Green is under construction, to this day. From here, the Benedict firm removed to 132 Broadway, and thence to 171 Broadway, at the corner of Cortlandt St., remaining there so long as to practically become a landmark, perhaps the town clock. It is but two years since that they removed to their present quarters, 145 Broadway, corner of Liberty St., one block below. At No. 25 we pass the store of William F. Ladd.

On Wall St. we also find Geo. C. Allen, first at 51, later at 11, and still later at No. 415 Broadway, and Samuel Hammond & Co. The latter concern is also, until driven out when the Government takes possession, in the Merchants' Exchange, removing thence into William, round the corner. But they ultimately return to Wall St., No. 62, and when that is torn down, to their present abode, No. 79.

But let us seek Broadway. Strolling up that ever-delightful cañon, then so comparatively modest, with its, at highest, five-story buildings, the brisk throng is so confusing to mind that it becomes difficult to remember the jewelers in their proper sequence. But first, at the corner of Cortlandt St., 171, we find Henry Salisbury & Co. The edifice is a quaint one, its ground floor being occupied by the firm as a retail store, while its top story, dormer-windowed, is used by them as a shop for the manufacture of gold spectacles. This firm left no successor, but the store, rebuilt and enlarged, is the subsequent home of Benedict Bros.

Thence it is but a step to the sign of F. H. Lockwood & Co., at No. 206, and again another, and we come to the sign of Tiffany, Young & Ellis. Here let us linger a moment. This is No. 259 Broadway, at the southwest corner of Warren St. This house, now the greatest in the line on the continent, surely, perhaps in the world, is the successor to Tiffany & Young. Subsequently it removed to 271 Broadway, southwest corner of Chambers St., and again to 550, subsequently adding next door, 552, on the east side of the street, below Prince. Its subsequent removal was to the spacious palace it later occupied in Union Square, southwest corner of 15th St. But the glory of that location has passed also, and now Tiffany & Co. are occupying another palace, more adapted to modern conceptions of elegance in the now cosmopolitan center of the jewelry trade, on Fifth Ave., at the southeast corner of 37th St. But in our confusion we have failed to notice the store of Ladd & Bigelow, at 207. This later adopts the style, Geo. Ladd, who subsequently removed to 441 Broadway. Still later, he abandoned the business and went to California. But after some years he came back, entered the employ of Tiffany & Co., and remaining with them, dies in their service.

In the neighborhood of Tiffany, and also opposite City Hall Park, are three or four other jewelers, among them Stebbins & Co., No. 254. This concern is the progenitor, too, of one of New York's present leading jewelry firms, for it is succeeded by Alexander Rumrill & Co., who give way to Jacques & Marcus, who in due course become Marcus & Co., now at 542 Fifth Ave., southwest corner of 45th St. Their intermediate removals have been to 1129 Broadway, west side, between 25th and 26th Sts., to 41 Union Sq., southwest corner of 17th St., and thence to the upper corner of the same street. Alexander Rumrill had been the Co. of the earliest concern, and subsequently admitted into copartnership with himself two of his clerks, Geo. B. Jacques and Geo. D. Stevens.

Another of the jewelers opposite City Hall Park was a Scotchman named Robert Rait, No. 261, whose sign was afterward Robert Rait & Co., the company being that of Thomas Kirkpatrick, whose store is now at Fifth Ave., southwest corner of 33d St. Kirkpatrick severed with Rait and embarked in business for himself, first at the corner of Broadway and Duane St.

Then appears the sign of R. Tenney, whose business was conducted by John G. Brown. Brown subsequently did business at 212 Sixth Ave., under his own name.

Then on Broadway, near Franklin St., we come to the old firm of Freeman & Bennett, originally Norman A. Freeman, of 289 Broadway. This concern subsequently at 825 Broadway, is survived by its junior partner, who, under the style of Edwin Bennett, for many years afterwards has a store way uptown on Broadway, at 1294, near 34th St. He is the pioneer jeweler of consequence who ventures so far uptown, and long before Herald Sq. has been called by that name he has gone out of business.

Just before we reach Canal St. we come to the store of William S. Tarbell, who had previously conducted a store at 89 Fulton St. This gentleman has previously been a partner of Andrew C. Benedict, under the firm name of A. C. Benedict & Co., 28 Bowery, the latter's name and sign still to be seen at the stand with which he was identified 70 years ago. Perhaps Mr. Tarbell had best remained with Benedict, for in the end his Broadway venture will have proved unsuccessful.

On the Southwest corner of Spring St., under the old St. Nicholas Hotel, was Osborne, Boardman & Townsend; all of them were bachelors. They originally started with fancy goods, but later carried a good line of jewelry, etc.

J. W. Faulkner was at 459 Broadway, and Granniss & Co. at 533 Broadway. David Rait was originally at 7 Dey St., from there to 381 Broadway, then to 16 Maiden Lane, and finally to 405 Broadway.

THE HISTORIAN.

*(To be continued.)*

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The retail jewelry establishment of O. M. Varnson, Valley City, N. Dak., was entirely gutted by fire about a week ago. The fire was caused by an explosion of gasoline in the rear of the store. The stock and fixtures were valued at $8,000. The insurance amounts to $2,000.




## Synthesis of Anisometropia and Antimetropia.

BY GUSTAVUS KAHN.

THE condition wherein the difference in refraction between the two eyes exceeds 1.50 diapters and where the ametropia is progeneric in both eyes, is technically termed anisometropia, that is, a material difference of the same kind of refractive error in either eye. The term antimetropia is applied to all conditions where the error of one eye differs from that of the other.

In the former both eyes may be hyperopic or myopic, or may have the same kind of astigmatism, only differing in amount; or one eye may be emmetropic, while its mate is either hyperopic, myopic, or astigmatic. The latter variety embraces, under the name of antimetropia, all cases where one eye is hyperopic and its mate myopic, one eye having one kind of astigmatism, with an opposite kind in the other eye, or when one eye is myopic or hyperopic, while there is considerable astigmatism in the other eye.

Statistics have proven that many eyes slightly differ in refractive errors as well as in visual perceptive power for light, color and form sense, and that a pair of absolutely perfect eyes is exceptional rather than common; again, a pair of equally defective eyes is equally uncommon. Therefore, in a most strict sense, the majority of cases could be classed under the heading of anisometropia.

But it is natural in all such cases that the best visual perception should develop in the dominant eye; that means that it is the visual impression of this eye to which the mind gives the preference, while the other eye, having the most refractive error with less visual strength, only helps to broaden the field in binocular vision, with a slight increase of visual perception binocularly over single vision with the dominant eye. This makes it possible for slight differences in refraction between the two eyes to be tolerated, with or without the correcting lenses, with perfect comfort; for that reason we disregard all such slight differences as unimportant, and each eye may receive the full correction, with perfect results in binocular vision.

There is a limit, however, to the amount of difference that may be prescribed and still be tolerated when both eyes are used in binocular vision. The rule, governing this, however, like all rules, is subject to many exceptions. Some may tolerate an exceedingly great difference in lens power, while others are sensitive to very small differences; but the majority, as a rule, will not accept, comfortably, spherical lens differences of over 1.50 diopters, while cylindrical differences should not exceed one diopter. Nevertheless, experience in that line has developed the fact, that in many cases the eyes are susceptible to a gradual course of training with the final result that they will be able to use the full correction with great comfort and proportionately increased binocular visual perception.

The younger the subject the quicker and more satisfactory will be the results obtained in this gradual training process; the chief difficulty is, in all such cases, to obtain the client's faithful co-operation, owing to the fact that the general public have not yet been trained to appreciate optometrical treatment. The opinion largely prevails among the laity that glasses must be perfectly fitted in one sitting, and if not it is considered a bungling job, of which many optometrists dread to be accused, and for that reason fail to make suggestions in that direction, and instead prescribe lenses which give the most comfortable vision for the time being without regard to the future.

Should dentists do their work on that principle but very few decaying teeth would be saved by filling, and as with them in the past, when all troublesome teeth were without discrimination extracted, so is it with the optometrist at present. When, however, this calling is fully established as a separate profession, like dentistry, various kinds of optometrical treatments will be introduced, greatly enhancing and widening the narrow limits in which the average optometrist labors at the present day.

The causes usually assigned for the intolerance of full corrections for both eyes are: First, the difference in the retinal images produced with lenses of unequal power; second, the disturbance of the old habit produced by compelling equal accommodation for both eyes with full corrections, where unequal accommodation previously existed; third, prismatic action created by lenses of unequal power, especially in distant vision; fourth, muscular imbalances created artificially are corrected by the prismatic effort of unequal power lenses; fifth, disturbing the function of the dominant eye by compelling the most ametropic eye to share equally in producing the visual perception in the mind.

In order therefore to fully appreciate the causes, it is required to review separately each of the five enumerations alleged as causes.

In the first instance the variations in the size or shape of the retinal images cannot be received as the principal cause, although it may help in a measure to create an intolerance of full corrections; yet there are many exceptions to the rule, for some will at once accept, with comfort, the grea inequality in lens power, and then we h those few cases which cannot tolerate smallest difference.

In the second instance there may be sc thing in the alleged cause with regar the accommodation, but for a similar son as in number one it must be re also.

Experiments have been conducted many leading optometrists in regard to matic disturbances of the unequal lens ers and the results confirm the fact this, too, is inadequately assigned as a cipal cause. It was contended that o to this prismatic power created when vi is directed through the lens margin w account for it, while the exceptional c which tolerate the lenses, were said t a muscular imbalance which the p power created by decenteration neutral Experiments, however, with lenticular cal lenses for the eye of greatest refra error, as well as with prisms in ge have utterly failed to establish this th

Muscular imbalances, either natural or those artificially created by the un refraction present, or by the corre lenses, have also fallen short of the n because all prisms which had been a cated in connection with the unequal l have not given any definite results, but usually made matters worse. This b us to the last, but not least, alleged c I said not least because, critically exam there is more in it than all the other ca put together.

When the dominant eye, which has t most of the seeing from infancy up to and middle age, suddenly is compelle give up completely or partially its old d neering function we would naturally x pect trouble to follow, and, as a matte fact, we find in all such cases that the d nant eye will yield and share vision portionately with the other eye: th proven by increased binocular vision the full correction, while the happy c are such in which the dominant eye a only assumed temporary power awaiting n provement in vision in its mate in c to give up its temporary habit at a mom notice and share equally with the othe in the work of reporting to the bra visual perception in binocular fixatio

Should, then, both eyes see equally singly and have a proportionately larg crease in vision binocularly, it will be f that there is no dominating eye. Th by which to find whether or not there dominating eye is to give each eye its correction; then direct patient to point, with the right, then with the left hand i

## Optical Department.

r at a distant object (both eyes should pen); then when the finger is in line the object, say, of the right hand, left eye; the finger will remain point- n line with the object, but in covering right eye and uncovering the left the between right finger and object will displaced. The same will take place ld we point with left finger (both eyes ), for the dominant eye will be found in a line with either index finger. This ld prove that the dominant eye has not n up its rule and increased binocular on, and unequal lenses will tend to in- se the discomfort.

*(To be continued.)*

### otometry Examinations Held Abroad.

stions and answers of the general examin- on held recently by the Worshipful Company of Spectacle Makers, London, Eng.)

*(Continued from issue of Sept.* 13, 1905.)

.—4. Explain why it is that if an object viewed through a concave (negative) and the lens is moved up and down, the irent movement of the object is the same iat given to the lens.

.—4. When an object is viewed through ncave lens the light proceeding from the ct is rendered divergent, being bent ards the bases of the virtual prisms of ch the lens is formed. Now, an object ved through a prism has its image dis- ed towards the edge, so that with a con- lens the various parts of the object ear to be nearer the axis of the lens n seen through the center of the con- lens. If viewed through the periphery image is deflected in the same way as vould be if viewed through the center the lens and a prism. Then as an ob- is viewed through the lens while the er is moved, say, upwards, the image een to move slowly upwards also, the t entering the eye being successively bent re and more towards the thick part of lens as that is brought between the ob- and the eye.

.—5. Explain why a thick lens has two uivalent points" (sometimes called "opti- centers," or, less correctly, "nodal nts."

uppose a thick lens to have a true focal gth of 1.5 inches, and to have a width of inch between its two equivalent points; that it is placed in front of a circular ct, the object being 1 inch in diameter set at a distance of 4.5 inches from first of the two equivalent points; find the size of the image, and (*b*) the gth along the axis from the object to image.

.—5. Owing to there being two refract- surfaces in a lens, a ray of light directed ards the first equivalent point appears r refraction, to come from the second ivalent point in a direction parallel to its ginal course, the distance between them ng the optical interval. When, however, lens is thin compared with its focal g the optic interval is so small that it be ignored, and the two equivalent may considered co-incident at the optical cen- In the case mentioned the image is at

$\frac{1}{1.5} - \frac{1}{4.5} = \frac{3}{4.5} - \frac{1}{4.5} = \frac{2}{4.5}$ or at 2.25 inches from the second equivalent point.

(*a*) Its size is $\frac{1 \times 2.25}{4.5} = \frac{1}{2}$ inch. (*b*) The total distance between the object and image along the axis is $4.5 + .25 + 2.25 = 7$ inches.

Q.—6. Transpose into the best working formula the following prescriptions:

(*a*) $R \frac{-5.25 \text{ D.S.}}{-5.75, \text{ D.C. axis } 60,}$

together with prism 2° base in.

(*b*) $R \frac{+2.25, \text{ D.C., axis } 90.}{+4.0, \text{ D.C., axis } 180.}$

(*a*) $L \frac{-3.25, \text{ D.C., axis } 70.}{-5.5, \text{ D.C., axis } 160,}$

together with prism 1° base in.

(*b*) $L \frac{+3.25, \text{ D.S,}}{-1.5, \text{ D.C., axis } 60.}$

A.—6. The prismatic effect should be equally divided between the two eyes and that for the right lens of combination (*a*) can be obtained by decentering it for 1.50 prism base in needed. Thus

$$\frac{1.5 \times .9}{11} = .12 \text{ Cm.}$$

The sphero-cylindrical combination is in as good form as can be obtained, so that the formula for this lens would read — 5.25 D. Sph. ⊂ — 5.75 D. Cyl. ax. 90° decentered out .12 cm. The left lens of (*a*) should be converted into the sphero-cylindrical lens thus: — 3.25 D.S. ⊂ — 2.25 D.C. axis 160°, and since the cylindrical axis is oblique it cannot properly be decentered for the prismatic effect desired, and the formula should therefore be the sphero-cylindrical mentioned combined with 1.5° prism base in. The right lens of (*b*) should be transposed into + 4 D.S. ⊂ — 1.75 D.C. ax. 90° and the left lens of *b* should be as given in the question.

Q.—7. Explain what different effects a convex lens will have on a narrow parallel beam of light:—

(*a*) When it passes directly through the center of the lens?

(*b*) When it passes through the periphery of the lens?

(*c*) When the incident ray is oblique?

(*d*) When a diaphragm with a circular aperture is interposed in the path of the incident beam?

(*e*) When a diaphragm with a square aperture is similarly interposed?

A.—7. (*a*) The beam of light will be brought to a focus on the principal axis.

(*b*) The beam, if parallel to the axis before refraction, will be brought to a focus on the principal axis, but nearer to the lens than in the case of (*a*).

(*c*) The beam of light will be, after refraction by the lens, brought to a focus on a secondary axis.

(*d*) The circular diaphragm can be considered to have no effect, since the beam of light is small.

(*e*) Similarly, a square aperture will have no effect on a small beam of light.

*(To be continued.)*

Lewis T. Rogers, who for 10 years had been with C. Lumsden & Son, Richmond, Va., has engaged in the optical business on his own account at 221 E. Broad St., that city.


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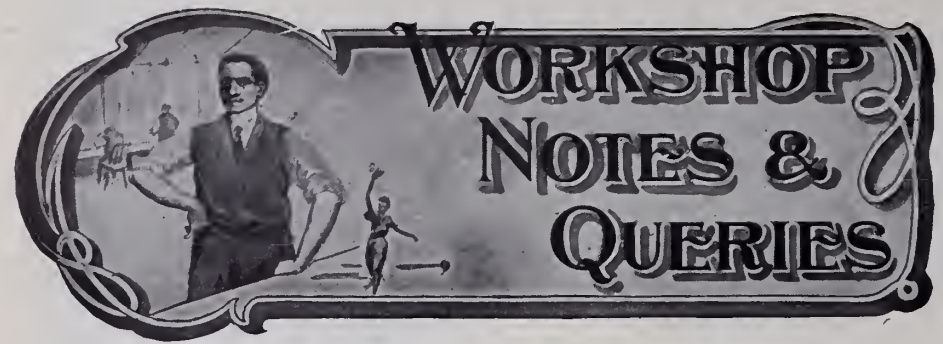
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**Geneva, N. Y., U. S. A.**




[*Answers are also solicited from our readers to the questions published on this page.*]

QUESTION No. 1328.—**To Buff Silver-Plated Stock.**—*We do a great deal of silver plating on Britannia ware, which we usually burnish. We want to buff the ware, instead of burnishing it. How should we proceed to obtain good results?* *C. A. & Co.*

ANSWER:—Where silver plated goods are to be finished with the buff it is of importance to have the polished surfaces in perfect condition before the plating. The articles should be free from grease or oil before entering the sand buff room. All the bright parts must be sand buffed and brought to a fine finish, buffed free from all finger marks and stain. If there be any sand left in crevices or other places it should be removed with a dusting brush or cotton waste. The articles are potashed in strong, hot potash and should be perfectly clean when removed, so that no scouring is required. The silver is then deposited in a rich solution with a mild current, so as to produce a bright deposit. If this is carefully done in the plating room the rough buffing can be done without previously scratch-brushing, excepting matted or figured parts.

QUESTION No. 1329.—**Nickel Plating Brass Knobs.**—*How can I get a bright finish on nickel plated knobs? I handle the nickel plating the same as silver. While I finish the silver by burnishing, I finish the nickel by buffing, but cannot obtain a good polish. Can you give me the reason for this?* *A. C.*

ANSWER:—Nickel plating differs somewhat from silver plating, the difference being that for nickel one must have a polished surface before the article is nickeled, while in the case of silver this is not so essential, because the burnishing produces a fine finish after the plating. Take, for instance, a brass knob to be nickeled. First, thoroughly polish all the plain parts and then potash sufficiently to remove all grease. Scouring should be done with whitening and that mostly on the matted or dead surfaces. When the knob enters the bath it should be free from discoloration and stains. After nickeling, the pieces are buffed with cotton flannel buffs and Vienna lime, as they are roughed to a finish.

QUESTION No. 1330.—**To Clean Aluminum.**—*We have a number of aluminum novelties that look shopworn. The frosted parts especially look dull. How can we clean them in order to make them salable? We have tried soap and water, which does not clean them.* *E. B. & Co.*

ANSWER:—Aluminum is best cleaned by washing the pieces in gasoline, using a soft cloth or a sponge. The frosted parts may be freshened up with the brass wire scratch brush on the lathe, after the washing. Aluminum retains its finish for a long time without discoloring. The discoloration will generally be found to be merely dust, which has settled on it.

QUESTION No. 1331.—**To Buff German Silver.**—*What is the best material for buffing and polishing German silver?* *B. A.*

ANSWER:—Powdered pumice mixed with oil is best for buffing German silver. The pumice may be quite coarse, but will soon become fine from the friction with the leather wheels.

QUESTION No. 1332.—**Aluminum Paper.**—*I recently noticed something in the daily papers about aluminum paper and tin foil. Can you furnish me with any information about the same?* *H. B. F.*

ANSWER:—According to United States Consul-General Guenther, at Frankfort, aluminum paper is now manufactured in Germany and recommended as a substitute for tin foil. It is not the so-called leaf aluminum, but real paper coated with powdered aluminum, and is said to possess very favorable qualities for preserving articles of food, for which it is used as a covering. Chemical analysis has proven that aluminum paper contains but few foreign substances. Occasionally it may contain up to two per cent. of iron, but never any arsenic or other poisonous metals. Hence it appears that the powdered aluminum used for the manufactured paper is relatively pure. The paper used is a sort of artificial parchment, obtained through the action of sulphuric acid upon ordinary paper. The sheets are spread out and covered on one side with a thin coating of a solution of resin, alcohol or ether. Evaporation is precipitated through a current of air, and the paper is then warmed until the resin again becomes soft. Powdered aluminum is then sprinkled upon it, and the paper subjected to a strong pressure to fasten the powder thereon.

QUESTION No. 1333.—**Fireproof Bronze.**—*Kindly tell me how I can apply bronze to copper and brass so that it will be nearly fireproof.* *T. L.*

ANSWER:—Dissolve one drachm of crystallized verdigris and an equal quantity of finely powdered salammoniac in 14 ozs. of rain water. Cover the vessel containing the solution and allow it to stand for three or four hours, and then add one and a half pints of water. In bronzing hold the copper or brass article over a coal fire, heat to a uniform heat and color. Then brush it over with the above mixture and dry carefully. In case the article is tinned it must not be heated enough to melt the tin, thus heating the copper five or six ti it acquires a brassy color and after f six to 10 applications a beautiful ye tint will appear. If it is desired to gi copper article a shading from yellow brown, it must be very hot when the r ture is applied. For light brown the o ation must be repeated 20 to 25 times. W the copper has acquired the desired c place it at once in clear water, but do cleanse or dry it immediately after re ing it. In fact, the greatest care is required. It is best to dry the article a moderate coal fire, when the bronze become durable and fireproof.

QUESTION No. 1334. — **Chronometer Cleaning and Setting.**—(1) *What sh I use in order to clean the brass parts chronometer?* (2) *How can I set a c nometer on Greenwich time by a We Union clock?* (3) *Is the time sent b Western Union exactly 75°, or what i I have the longitude, and when the strikes 11 in Pensacola I wish to con the time in Greenwich.* *E M.*

ANSWER:—(1) The brass of the ou case, etc., of a chronometer is gene cleaned by a mathematical instrument m or a manufacturer of chronometers. cleaning is done on a lathe, etc., by m of emery paper, and the brass is then c quered. (2) The rating of a chronom requires some knowledge of navigation practice in comparing the beat of a re tor and the beat of the chronometer. Western Union time at New York is for 75° W. longitude, North and South as Pensacola lies within the limits of same civil time district, you have to ship's chronometer to the correct long of Pensacola, which is, for the town, 8 W., and for Pensacola Light, 87° 16' 9 Each degree varying from 0° of G wich is equal to four minutes slow for degree.

QUESTION No. 1335.—**Cement for tation Pearls.**—*Kindly inform me kind of imitation pearl cement the F dence jewelers use for fastening their tation pearls. Where can I purchase s* *S.*

ANSWER:—Cement for fastening may be made of bleached shellac diss in grain alcohol or may be bought watch material dealers, who generally a very fine white cement for sale, wh used by watchmakers and jewelers, a the best cement obtainable.

QUESTION No. 1336.—**French Grey ish.**—*How can I color some silver French grey?* *J.*

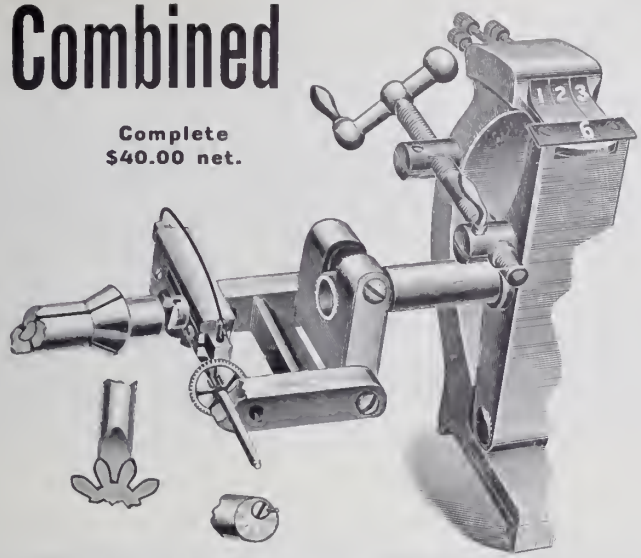
ANSWER:—A very good finish is duced by using 5 ozs. of chloride of 5 ozs. of water, 1 oz. of liquid platinu ½ oz. of alcohol. Mix the above we gether and brush the silver pieces over a camel's hair brush. When this is the color is relieved by brushing over a stiff brush, pumice and water. Any to be oxidized should first be treated w sand blast.

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Brice & Demgen, Green Bay, Wis., dissolved, and the business will be con by Mr. Brice alone. The other partn take a position as traveling represen for a wholesale jewelry concern.

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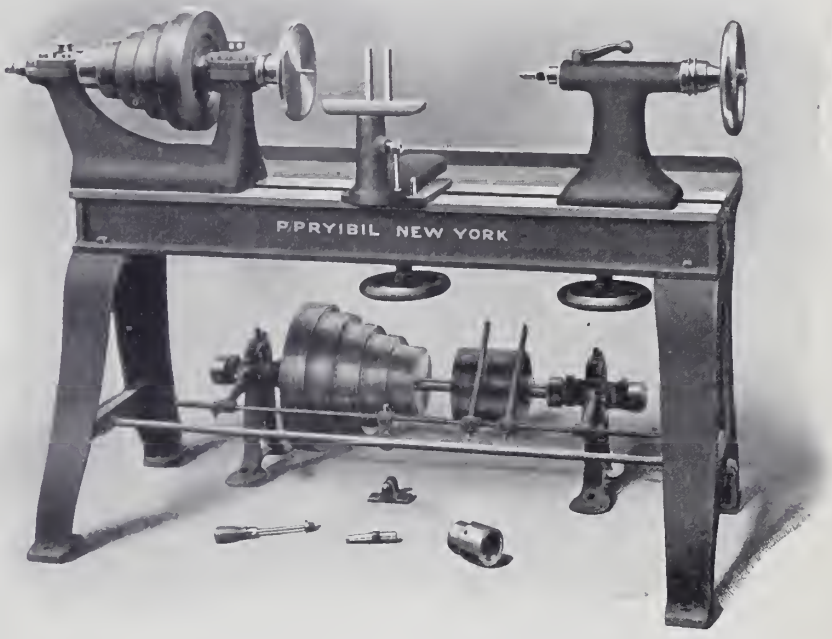
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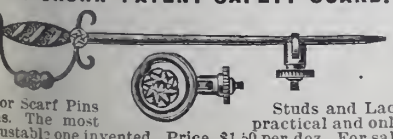
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# THE CONNOISSEUR

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## ıantic Origin and History of the Famous Thuringen Pottery.

AST year's interesting exhibition of old Thüringen porcelain, which, as lovers of ceramic treasures will remem- was held in Leipsic, has had the effect stimulating the collector's acquisitive- s with respect to this particular kind of ıa, which, of course, has a very differ- value from the bulk of the modern e upon the production of which the iringen factories now largely depend. It ı local industry that from tentative be- nings has now blossomed into one of at mercantile importance, both as to the ne trade and that done overseas, for, eed, the bulk of modern Thüringen is v specially manufactured for export, rmous quantities being annually destined the United States.

A certain romance attaches to the first tory set up amid this inland forest ge. A kind of semi-porcelain appears have been made about 1750 at Gera in s district, and it was not until 10 years r that one Georg Heinrich Macheleid covered the right kind of earth for the nufacture of true porcelain. Macheleid s a student of theology. His father, wever, was an herbalist and dealer in mples," a circumstance which very prob- y gave the son a leaning toward experi- ntal work. Little, in fact, is known the man's earlier life, but he is reported have "tired of theology" by the time he d "preached his 99th sermon," and with- t even troubling to "round off the cen- y" young Macheleid went back to the rk that had so absorbing a fascination r him—the mixing of various earths and bstances in the hopes of ultimately pro- cing a clay which should, when baked, ove to be porcelain.

His home was at Sitzendorf, near Ru- lstadt, in the lovely Schwarzburg dis- ct, and here he persevered doggedly in s work, without, however, the slightest sult, until one day when a country- oman happened to bring him a small antity of fine sand, such as was in those ys used to strew over writing to dry e ink. This young Macheleid made use for his favorite experiment, and found his joy that the right ingredient had at last en come by, but the quantity was so small t be quite insufficient for any practical rpose, while the woman had been a total ranger to that countryside, and he had nitted to inquire where the precious find had come from. In desperation Macheleid tramped the hills and valleys far and wide, coming, when starved and faint, with hope well nigh deserting him, upon a cleft in the hillside, not far from the romantic Königsee, where this sand—the one thing wanting to crown his efforts with success—was revealed in abundance. Such is the little history, still told in the district, of how Macheleid, the erstwhile theologian, turned manufacturer, for the concession to erect workshops in the neighboring village of Volkstedt was granted him by the then reigning Prince, while a second factory was later erected by Prince Friedrich Wilhelm at Hildberghausen. Gotthelf Greiner followed suit with the Wallendorf factory, and may likewise be reckoned one of the earliest porcelain manufacturers in the Thüringian district—a boldly scrawled "W" being the mark by which to recognize this old ware.

Among the places now famous for the brisk trade done in "half china" are Blankenhain, Limbach, Rauenstein, Pössneck, Gotha, Eisenberg, and a few of minor importance in addition to the first three already mentioned—and the idyllic surroundings of the forest factories should make it well worth the tourists' while to step aside from the better known pleasure resorts to take cognizance of these busy hives, as full of interest for the amateur as for the business man. There are indeed no less than 112 china factories now extant amid the pine woods of Thüringia, many of which have sprung up and become flourishing concerns within the last 50 years only, while the value of their annual product is now estimated at 51,257,137 marks, of which quite 33,634,000 marks worth represents the export trade, destined for Denmark, Holland, Switzerland, the States and this country.

For many years these hardy Thüringians were a thorn in the flesh to the manufacturers of Meissen in neighboring Saxony, the later complaining—and with some reason, too—of the use made of their trade marks upon "inferior ware," and this matter was, we believe, finally adjusted by the Leipsic authorities toward the end of the 18th century, and with rather a high hand, too, for the Thüringen ware was "confiscated" without more ado at the great annual fair. This lesson, however, had a salutary effect, and in future "Thüringen" was no longer palmed off as "'real Meissener." Not but what much good work is done in the woodland factories, such as may well enable it to stand on its own merits, the hand made porcelain (taught at a special school of art, where the artists are prepared for the Wallendorf and Lichte factories) is often of great excellence, modeling being also a branch of study to which close attention is given. Holy images and copies of the antique are here largely dealt with. So much for the work done nowadays, but the "Old Thüringen," beloved of the connoisseur, possesses a quainter individuality of its own.—*Pall Mall Gazette.*

## The Late Marchese Ginori.

THE Marchese Ginori, of Florence, who died at Munich recently, was the proprietor of the Ginori-Richard manufactory, founded by an ancestor of his in the 17th century, which has been in the hands of the family ever since. The productions of the works are, and always have been, artistic pottery of a high order and with striking characteristics of their own. Pottery on similar lines is manufactured on the Continent and in this country, but "Ginori" ware has an individuality which cannot be mistaken.

The Marchese Ginori was a Senator, and at one time was Deputy for Florence, but he never took active part in politics. He was the owner of the Island of Monte Cristo, which, however, he had leased to the King of Italy. He was fond of sport, and was celebrated as a swordsman. He was what would be called in this country comparatively young—only 54. The production of his works, however, are familiar to dealers all over the world.

## Tariff Decision on Cut Glass Bottles.

THE following decision by the Board of United States General Appraisers, New York, in relation to the duties on cut glass bottles, was announced last week by the Treasury Department:

CUT GLASS BOTTLES.—Protest of P. W. Engs & Sons' Co. against the assessment of duty by the Collector at New York. The goods consisted of glass bottles, cut or otherwise ornamented or decorated, held to have been properly classified under Par. 100, Tariff Act of 1897.

Wm. Creerman, who was arrested last April for attempting to steal a tray of diamonds from the store of C. F. Richards, 720 First Ave., Seattle, Wash., has been sentenced to one year's imprisonment.

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# THE COMMENTATOR

## HIS VIEWS AND CRITICISMS

### Characteristics of Japanese Art Products.

THE belligerent Japanese have had the center of the stage. The sword of the samurai has seemed to put into temporary eclipse the chisel and brush of the artists of Nippon. It may reasonably be assumed that the advent of peace will open the way to interesting developments, not only in the industrial, but also in the fine arts. For Japanese products of the latter class there is an appreciable demand in the United States; though one may venture the opinion, perhaps, that this demand is based as much upon a sort of pro-Japanese sentiment as upon superior artistic qualities possessed by the goods. It may not be inopportune at this time to review some of the salient characteristics of Japanese craftsmanship.

One of the first things that cannot fail to impress the observer is the element of grotesqueness that characterizes so much of the art work of Japan. Wherever life is represented, whether in a painted dish or an ivory carving, it is represented grotesquely. The figures are thrown into strained, ungainly and unnatural positions. Often the subjects themselves appear as strange and capricious as the treatment given them by the artists. Curiously enough, these quaint pieces are often designed to express ethical ideas. For example, three monkeys are seated back to back, in what you might call a kind of triangular formation. One monkey has his paws pressed over his mouth; the second, over his ears, and the third holds his paws over his eyes. Expressed in words this is all supposed to mean, "No evil will I speak; no evil will I hear; no evil will I see." A commendable sentiment truly, though rather of the copy book order—but why monkeys to preach it? Query: Is the grotesque truly artistic? There are arguments pro and con; we will not stop to discuss the point here—think it out to suit yourself. Before leaving this phase of J- anese art work it may be added that s element of grotesqueness is incidental the earlier stages of artistic developmen f any nation. Witness the carved "deit innumerable which people have made r themselves as objects of worship, most f which are consummate creations of ugli s

Again, one is struck with the emph s which the Japanese put on detail as tinguished from general effect. They not impressionists. They want to s every scale on a fish and every feathe a bird. Heretofore this painstaking at tion to detail has satisfied itself wit surface of things. The sculptor or pa might know nothing of the precise anat of man or bird or fish. He would ge proportions wrong; they would be "au drawing." The rapid development o efficient educational system in Japan hardly fail to lead the native craftsme include perfect anatomy among their de This faithfulness to minute and what m be thought insignificant features, is unq tionably an element of great strength in Japanese character. It is not a pose of artists, but is a fiber of the national life won the battles of the war. They were content to omit anything, to leave anyt out of calculation. So it is in art, in in education, in everything.

Another fact worth mentioning is all materials look alike to the Japanese. is only a rather colloquial way of saying with them the design is first and foren while the substance in which it is wr is of secondary importance. We have goldsmiths and silversmiths, our sculp in marble or bronze, our specialists who fine themselves to this or that material. so in Japan. There the smith is equal home with any material that will carry design—ivory or bronze, copper or iron ver or gold, it is all the same to him. ertheless the Japanese metal workers and always have been, among the most ful in the world. We have heard more a the sword of the samurai as a symbo prowess than as an object of art; but many of these swords and sword gu has been lavished a wealth of artistic t ment; and the native armorers and sw makers have been craftsmen of the hi


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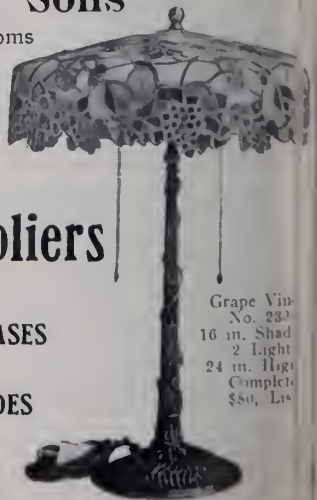
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order. Here we touch the birthplace, the genesis of Japanese art. It sprung, not from the artisan, but from the aristocrat. Princes, priests and nobles, warriors and leading men wrought and painted, not for gain, but for the love of it. It was not until later that the avenues for artistic work were available to the people at large.

From what has been said as to the supreme regard being for design rather than substance, one might infer that from the point of view of material Japanese art products in certain lines would be inferior to those of Europe. Such is, indeed, the case. Consider, for example, the matter of ceramics and pottery. While it is not denied that there is a certain unique appeal in Japanese designs and an effectiveness in the soft reds and blues so largely employed, yet, considered as porcelains, they are inferior as a whole to the products of Europe and even to those of China. The reader is, of course, aware that the latter country is the birthplace of porcelain, as it is of so many of the arts. As to pottery, the so-called Satsuma is regarded by critics as an inferior product. In enamel, metal work and ivory, however, the Japanese are probably unexcelled. It is not germane to the present article to consider Japanese products in detail, as the object is merely to point out national tendencies and characteristics.

Japanese art products reflect to a remarkable degree the national developments and characteristics. They are what they are, not so much because they are art as because they are Japanese. What is the future of it all to be? In taking up the manners and customs, the habits of thought and civilizations of other nations, will the Japanese lose their distinct identity, and their art lose its characteristic qualities? We think not, and certainly hope not. Developments, improvements and higher achievements there are likely to be; but the native genius can hardly be lost. THE COMMENTATOR.

### Old Silver at Auction.

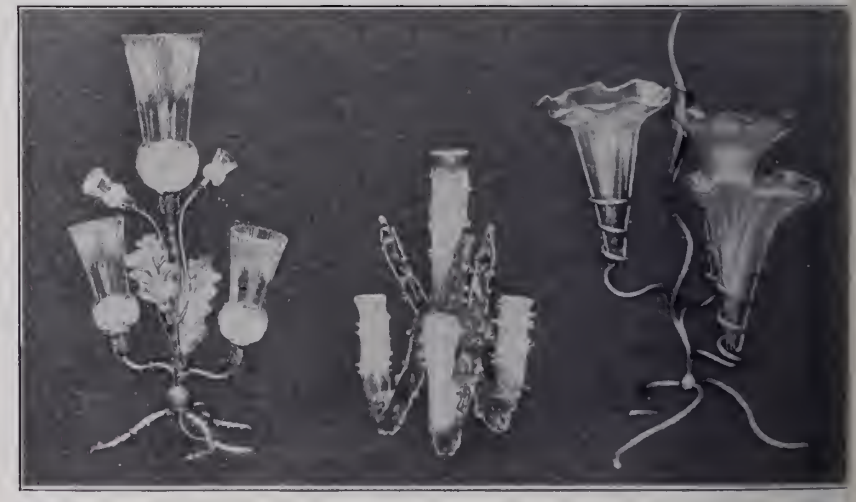
OLD silver has been for a long time w more than gold, and the sale at C tie's June 28 proved this again, as fu proof was necessary. Two Elizab rosewater flagons and covers, gilt all 12¼ in. high, with the London hall- for 1597, fetched $17,500. They we 72 ozs., and were sold for $2,250 25 ago. The decoration of these flagons sisted chiefly of large shells, chased matted surface, with fishes between, bands of dolphins round the lip and of each; the covers molded as shells.

A 16th century tankard and cover, brought only $245 at the Percy Doyle 1887, went for $1,052 ($50 per oz.). a Henry VIII. chalice, 6 in. high, and 5⅛ in. diameter (London hall-mark, 1 weighing 16 ozs., and engraved in bla ter with the sacred monogram alter with E.P.S. (episcopus), not T.P.S., ac ing to the catalogue, sold for $4,500.

A Henry VIII. mazer bowl, 5¾ in. ter, with silver-gilt mounts and boss i ter the latter deeply engraved with and foliage filled with blue and gree amel, London hall-mark, 1527, br $2,500, and a James II. two-handled cu cover of unusual size, weighing 98 ozs. in. high, made by Benjamin Pyne, Lo 1685, realized $6,000. The decoration fine cup was simply broad bands of m with two cartouches bearing the in tions.

An Elizabethan tiger-ware jug, for the property of Mrs. Frances Jefferson silver-gilt mounts (London hall-mark, brought $2,500. The "set" of 12 Cha apostle spoons (London, 1637), m mark, R.C., lacking the S. Matthew fetched $4,050. It will be remembere a complete "set" of 13, 100 years (1536), brought the startling sum of $ July 16, 1903.

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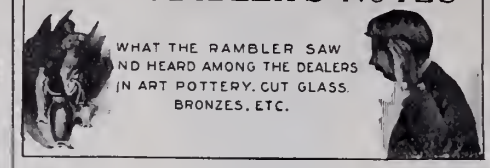
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# THE RAMBLER'S NOTES




**BEAUTIFUL EFFECTS IN ROYAL COPENHAGEN.**

VISITORS to the salesrooms of Christian Scherfig, representing the Royal Copenhagen Porcelain Co., Irving building, at Chambers and Hudson Sts., New York, have admired a comprehensive and beautiful display of vases in shapes almost beyond counting, and with equal variety in color effects. This line comes in subdued shades of blue and gray painted on the clear white background of china. Marvelous results are accomplished by the Danish artists in the blending, modification and contrast of these shades. The effects of sea and air in the marine views are especially fine, and as you look at one of these pictures in underglaze there seems to be miles and miles of water, while one almost feels that he could breathe the atmosphere. There are fish and game effects, water lilies and other floral conceptions, besides landscape suggestions. A line of plates is finished in similar tones, and is meeting with considerable favor in the trade. Although the samples are already varied, new ones are arriving every now and then, as the company does not believe in resting on its past laurels. Several groups of this Danish ware were noticed in the display of china at the opening of Tiffany & Co.'s new building.

*

**RICH VASES IN SEVRES STYLES**

A NUMBER of beautiful Sèvres vases, recently received by Harris & Harrington, 12 Barclay St., New York, have been admired by Fall visitors. The vases are of large size and urnlike shape with covers, and some have handles. The bases and tops are in cobalt blue, richly overlaid with gold. Each vase is ornamented with effective hunting, pastoral or coast scenes executed by artists of high rank in this line of work. The richness of the decorative designs in the borders and handles is especially notable.

*

**ART IN DOMESTIC JARDINIERES**

IN the new line of art pottery received at S. A. Weller's salesrooms, 7 Park Place, New York, are a remarkable assortment of jardinieres in dull finish, with ornamental figures in relief. This ware comes in several subdued shades of green, red and purple, the coloring being especially neat and attractive. The ornamental figures are artistically modeled and all indicate originality in conception as well as cleverness in execution. The design weave into the ornamentation cherubs, vines, sprays of plants, flowers and animal figures. On one of the largest of the jardinieres a life-like frog is climbing from vine over the top, and there is a touch of humor in the posing of the little animal as if he were peeping into the mouth of the vessel. Another design shows a hungry looking hawk about to descend upon several thoroughly frightened barnyard fowl. A gladiatorial figure in full relief and in almost full-relief is represented on another jardiniere. There is a wide variety of vases, pitchers and other smaller articles made up in the same mat finish and with ornamentation somewhat similar to that of the jardinieres.

THE RAMBLER

---

Frank E. Davis, Northampton, Mass., was recently elected Eminent Commander of the Northampton Commandery, Knights Templars.

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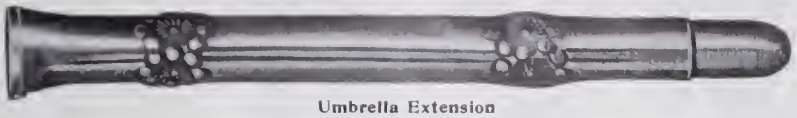
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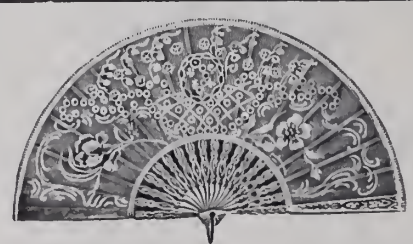
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# THE JEWELERS' CIRCULAR

THE HOROLOGICAL REVIEW,

WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY. THE JEWELERS REVIEW


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Corbin Building, 11 John St., Corner Broadway, New York.

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TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, OCTOBER 11, 1905. VOL. LI. No. 11.

## ISTORICAL EVENTS BEAUTIFULLY TYPIFIED IN A MILITARY TROPHY.

HE leading events in almost a century of nerican history are emlied in the design of a ndsome silver cup preıted to the 71st Regiment ıtional Guard of the ıte of New York by nry P. Martin, Brook-, N. Y., who was the lonel commanding the st Regiment in the years 61 and 1862, and who is own as the "Father of Regiment." Col. Mar- in making this presentan, desired to emphasize triotic ideals and to proıte interest in marksmanip. He personally prered suggestions as to the deling and ornamentan of the cup, and these re carefully followed by e designers and manufacrers.

In general form the cup of the classical Greek yle, but in decoration and rkmanship it is quite dern. The bottom of the wl rests on the branches id trunk of an oak tree, autifully chased and erced, which represents e Northern States of the nion. Around the tree e grouped on a platean ree equestrian figures, acırate miniature copies of atues of Gens. Grant, herman and Sheridan, the mous horse Winchester ing introduced with the tter General. This part of ıe cup emphasizes the ivil War period in Ameriın history.

Around the neck of the up re four laurel wreaths hased in relief, one encirling the head of George Washington, underneath hich are the figures, "1776;" another, Andrew Jackson, "1812;" the others, Winfield Scott and Zachary Taylor, both 1846. This part of the cup recalls the early wars in American history, and the Generals who led the American arms.




TROPHY PRESENTED BY COL. HENRY P. MARTIN TO 71ST REGIMENT.

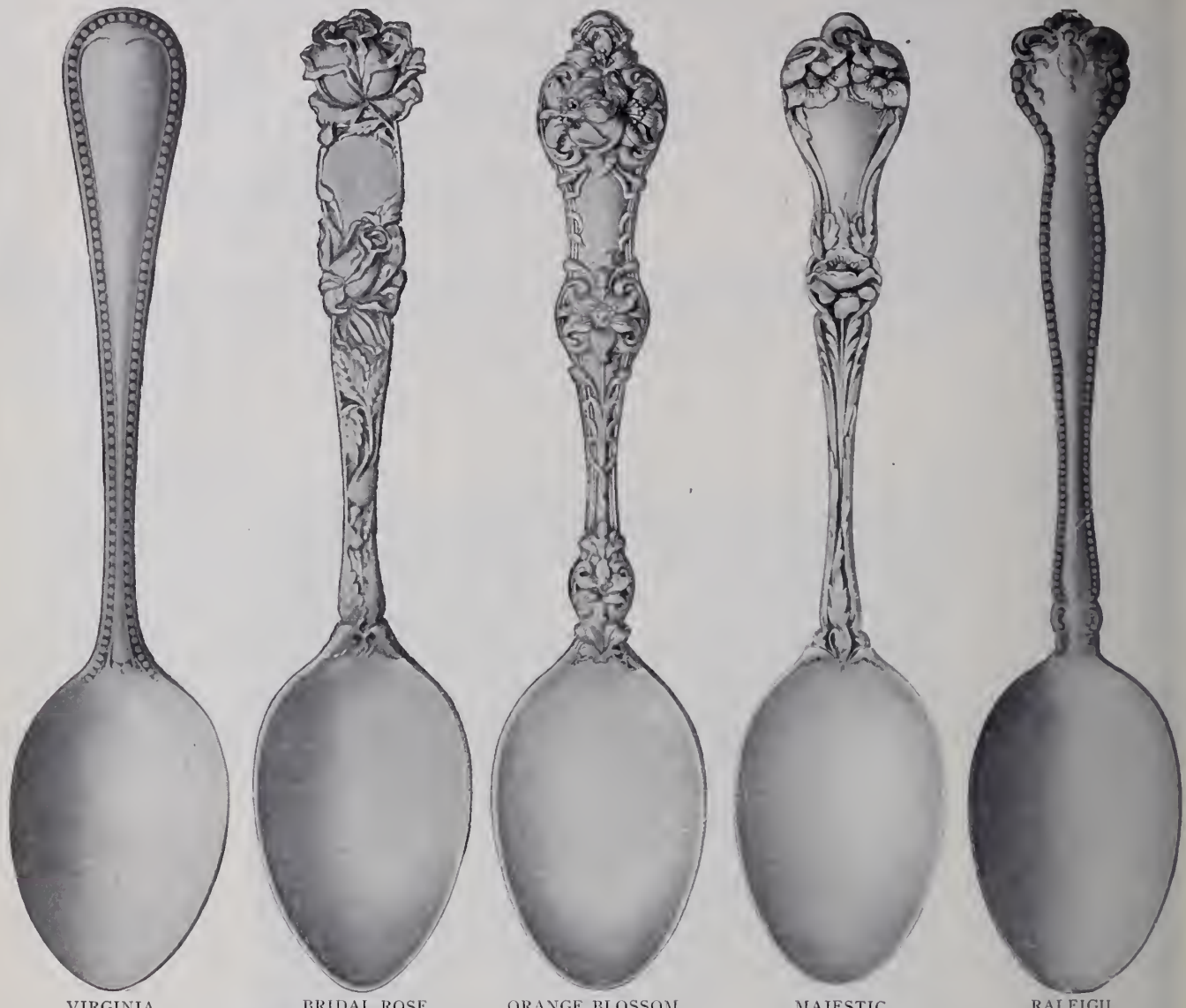
On the front of the cup, directly above the figure of Gen. Grant, is a finely etched portrait of Abraham Lincoln, with cloud effects about the head and on either side the figures, "1861" and "1865." Two artistically chased shields ornament the sides of the cup. The panels are enameled in red, white and blue, and are flanked on each side with branches of pine and hickory in high relief, these trees representing the south and west. Above, in bronze, is an American eagle, forming the handles of the cup. Stars and wreaths of victory form a band about the foot of the cup. The silver structure rests on four bronze eagles, each clutching a ball, and these in turn are supported on an ebony base.

On the front of the cup appears the following inscription: "The Martin Cup, Presented to the 71st Regiment, N.G.N.Y., American Guard, by Col. Henry P. Martin, Commanding 71st Regiment, 1861-1862. To Promote Interest in Small Arms Practice, Oct. 1, 1905." On the reverse side is an etched scene of the Creedmoor range, with men at practice.

The trophy is 23 inches high, exclusive of the base, and weighs 276 ounces. It

(*Continued on page* 15.)

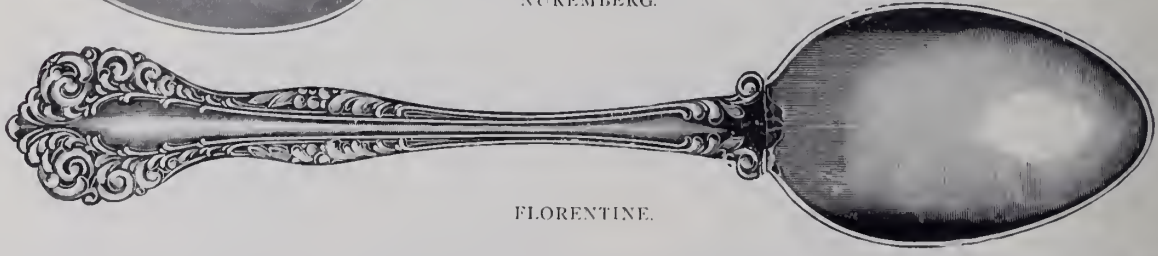
## SEVEN SUCCESSFUL ALVIN FLAT WARE PATTERNS.



VIRGINIA. BRIDAL ROSE. ORANGE BLOSSOM. MAJESTIC. RALEIGH.



NUREMBERG.



FLORENTINE.

These goods are all made in staple weights of ounce goods, and full line of fancy pieces.

ALVIN MANUFACTURING CO., Silversmiths,

CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE. 52 MAIDEN LANE, NEW YORK.

# Fahys

## Montauk Cases

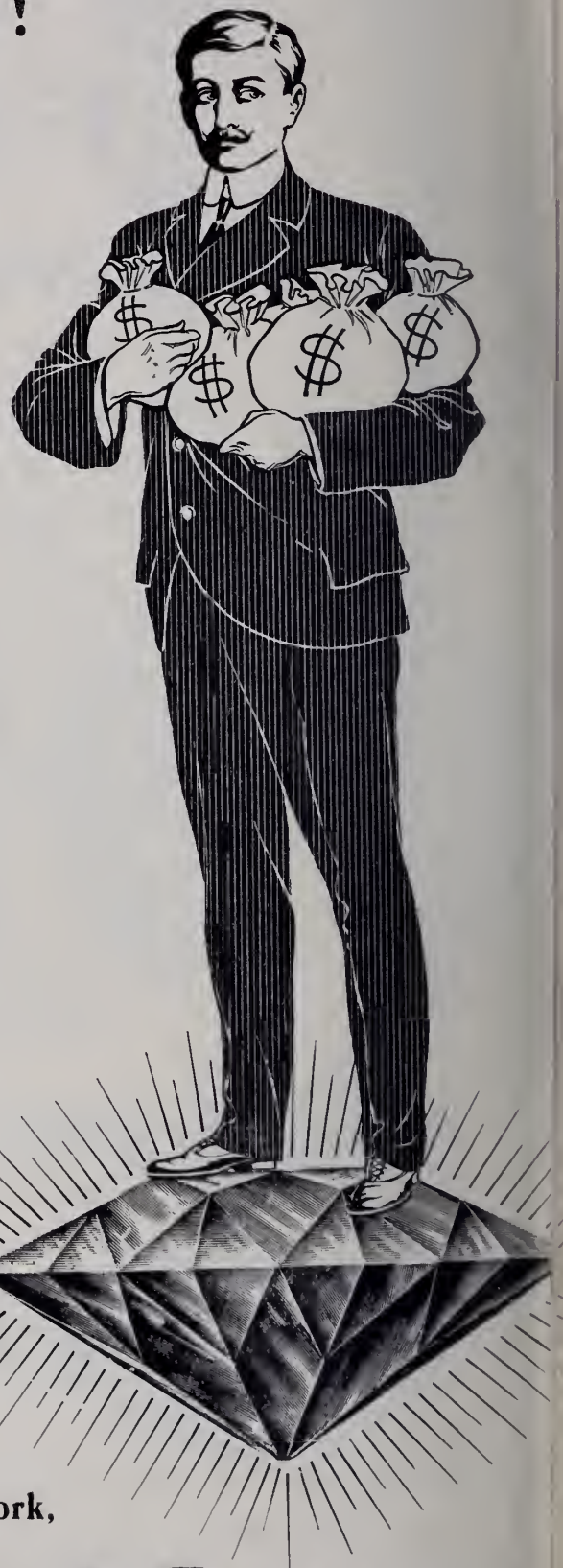
are the best 20 year cases, with the best guarantee. They have acquired their high reputation by their merits, because they are a little better in gold value, design and finish than any other 20 year case on the market at the same price.

Beautiful designs by skilled workmen.

Better look over your stock and see you have a full line to meet the demand for the holiday trade.

JOSEPH FAHYS & CO.

# "YOU KNOW WHERE YOU STAND!"



And you know your money is perfectly safe. When you pay your good money for our diamonds, you get full return for it—no misrepresentation here. Everything we sell is unconditionally guaranteed exactly as represented.

There is but one modest profit between the price you pay for the diamond and the actual cost of producing it.

---

**DIAMOND CUTTERS,**

**2 Maiden Lane, New York,**

# J. R. WOOD & SONS


By Every Test
They're Proven BEST.
And there are good reasons for it. If there is any advantage in a half-century's experience at ring making, if there is any advantage in having the most improved machinery, the most skilled workmen, if there is any advantage in adopting the most advanced methods of manufacturing, and the most economical method of selling, then our rings ought to be the best—and they are. We court comparison with others—quality and price.
Let us send you samples and judge for yourself.
18KM
ACID
HR
J. R. WOOD & SONS,
RING MAKERS,
2 Maiden Lane, New York.

# We Rejoice



in the splendid prospect of one of the most prosperous seasons in the history of the jewelry industry. The numerous duplicate orders which we are receiving testify to this fact. There is going to be a grand rush for salable goods. Place your orders early for our

Chains, Fobs,
Lockets, Crosses,
Bracelets, etc.

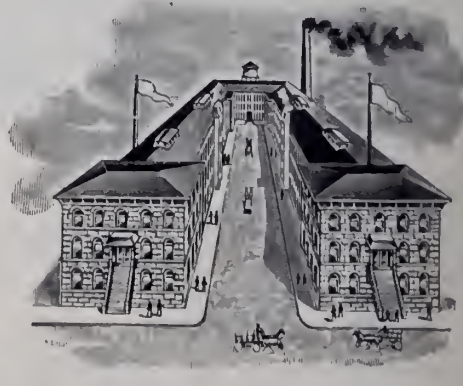
¶ We have the two-minute line this season.

## S. O. Bigney & Co.




New York Office:
3 Maiden Lane.

FACTORY: ATTLEBORO, MASS.



# FRATERNAL ORDER EAGLES.



No. 236.



No. 232.
Genuine Eagle Claw.



No. 233.—Genuine Eagle Claws.



No. 234.



No. 240.



No. 231.
Genuine Eagle Claw.



No. 59.



No. 49.



No. 237.—Seal.



No. 239.



No. 56.
Lapel Button.



No. 58.



No. 48.



No. 55.—Lapel Button.

Ours is about the only concern in the country that produces a line of High-Grade 14 K. hand-made **F. O. E.** and **B. P. O. E.** Charms, Rings, Lapel Buttons, etc. We do not make them in large quantities—just enough to keep our best workmen busy when not working on special orders.

If you want something for stock different from the conventional machine-made goods sold by everybody, or if you have a fastidious customer who wishes an exclusive and better article than is ordinarily shown, it would be our pleasure to send you an assortment for inspection. Our prices are moderate.

**WENDELL & CO.,** **103 and 105 William St., NEW YORK.**
**57 Washington St., CHICAGO.**

**We won't sell these goods to anybody but Retail Jewelers.**

# BENEVOLENT PROTECTIVE ORDER ELKS.



No. 293.



No. 276.


No. 277.



No. 278.



No. 260.



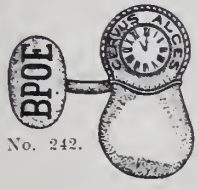
No. 286.



No. 275.



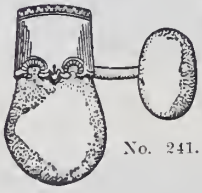
No. 267.



No. 242.



No. 50.


No. 241.

## GENUINE ELK TEETH.



No. 299.



No. 245.



No. 291.



No. 249.



No. 289.



No. 262.



No. 246.

# A Pilot for the Sea of Time.

THE YEARS are sometimes spoken of under the figure of a Sea which mortals have to navigate. Of course it is needless to say that navigators need a

# PILOT

If the voyage is not over twenty-five years long, or the navigator contemplates stretches of twenty-five years at a time, then what he needs is our

# WADSWORTH

**25-YEAR**

# PILOT

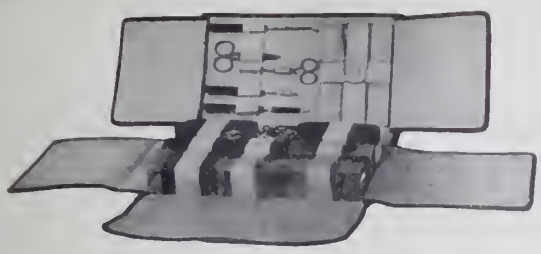
line of watch cases. Superior design, finish and workmanship. Moderate prices.

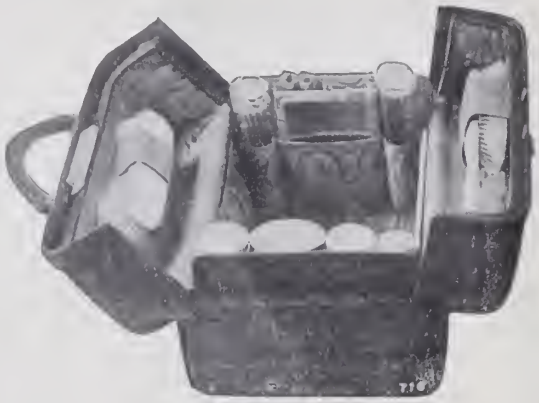
## The Wadsworth Watch Case Co.

**CHICAGO**
**Columbus Building**

**NEW YORK**
**Corbin Building**

**Factory, Dayton, Ky.**





# Presentation Offerings
## —A Timely Suggestion.

EVERY JEWELER at this season must prepare to answer for his customers the question, "What shall I give?"

The question is answered most satisfactorily by offering Traveling Bags for men and women, selections from which are here shown.

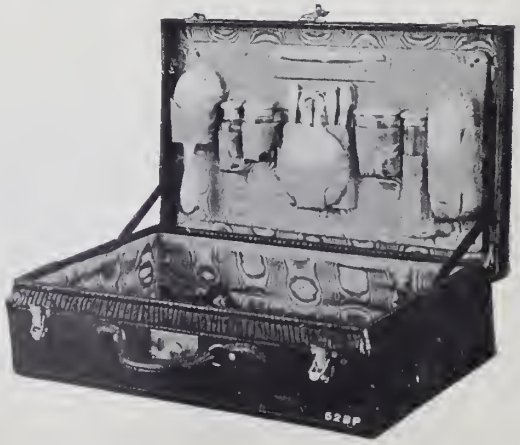
Fittings are in Sterling Silver, also Ebony and Silver, as well as Ivory and Silver. The variety of fittings is not less notable than their high quality.

The very large demand for these products is the best endorsement that discriminating appreciation can give.

Moderate prices furnish the final argument.







# Deitsch Bros.,
## 14 East 17th Street, New York.

LEATHER. EBONY.

TRADE MARK

IVORY. SHELL.

# Schickerling Bros. & Co.

Makers of Gold and Platinum Diamond Jewelry

28 EAST 22d ST., NEW YORK

STRONG ASSERTIONS have been made in this space emphasizing the superior workmanship and artistic qualities of Schickerling Jewelry. It would be futile to make such claims unless the goods absolutely came up to the stated standards, and the Trade would be very quick to notice any disparity between the representations and the facts. Holding this principle in mind we do not hesitate to announce that in our special department of PLATINUM DIAMOND JEWELRY the products are in the fore-front of their class. The craftsmen employed are expert diamond workers and handle the brilliant stone in a brilliant manner. The range of prices varies according to the nature, size and quality of the pieces. Exclusive designs in all the finer pieces.

SPECIAL: OUR PATENTED ELK HEAD.




Our Pacific Coast Agents, A. I. HALL & SON, Inc., San Francisco, Cal., carry our full line

HAVE YOU TRIED KOHOLIA? IF NOT, WHY NOT Write Us

# Not How Cheap, But How Perfect,

**IS THE PRINCIPLE ON WHICH**

# The Sternau Coffee Machine

**IS CONSTRUCTED.**



No. 642/1807.
Consists of Coffee Machine, Wind Shield, Alcohol Flagon, Cream Pitcher, Sugar Bowl and Tray.

A cheap coffee pot which makes poor coffee is in reality an expensive article for household use, in comparison with The Sternau Coffee Machine. which always produces perfect coffee.

The Sternau is sold at a popular price, uses less coffee than ordinary pots, is practically indestructible and is therefore actually cheaper in the end.

Jewelers find The Sternau a ready seller, and particularly so when they themselves know its many advantages from personal use and are thus able to talk these advantages intelligently and convincingly to their customers.

If **you** haven't The Sternau in stock, we will fill your sample order for one for personal trial, and if you don't decide that it is the best coffee machine on the market, always making perfect coffee, you may return it at our expense.

During the fall and holiday seasons The Sternau Coffee Machine and The Sternau Coffee Machine Sets are two of the Jewelers' best selling specialties. Both are attractive in appearance, and command the attention of every one.

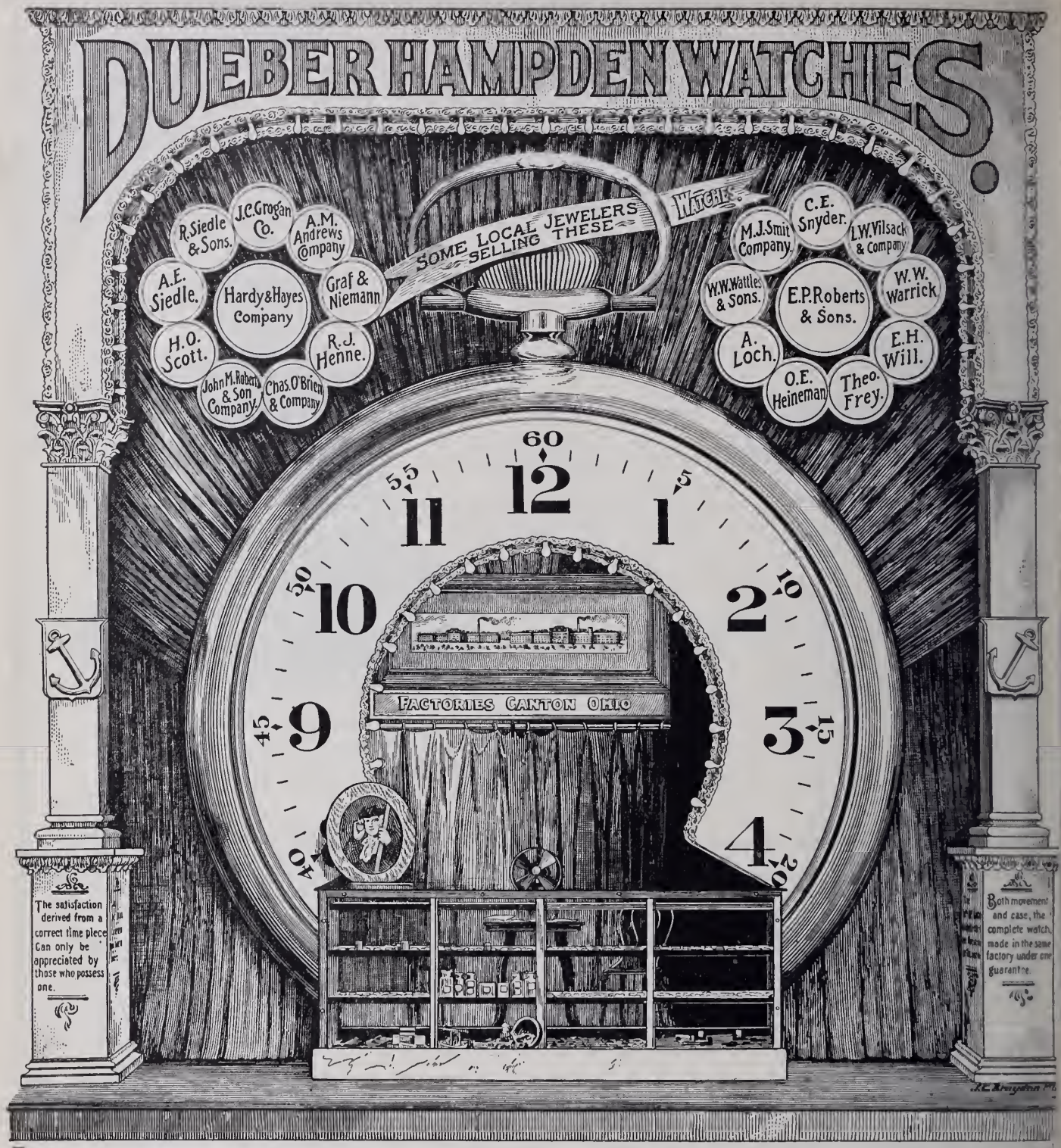
*"If it burns alcohol we make it."*

## S. STERNAU & CO.,

NEW YORK SHOWROOMS:
Broadway and Park Place, Opposite Post Office.
OFFICE AND FACTORY:
195 Plymouth Street, Brooklyn, N. Y.

**KOHOLIA IS BETTER THAN ALCOHOL.**

HAVE YOU TRIED KOHOLIA? IF NOT, WHY NOT Write Us




**Front view of the exhibit of The Dueber Hampden Watch Company at the Pittsburgh, Pa. Exposition, September and October, 1905. The firms named are the Leading Retail Jewelers of Pittsburgh and Allegheny.**

# THE W. J. JOHNSTON COMPANY

**Special Wholesale Agents**

**Fifth Avenue & Market Street, PITTSBURGH. PA.**

# Illinois Watches

Hamilton Rail Road Watches

Illinois High Grade Watches

As near perfection as human skill has reached.

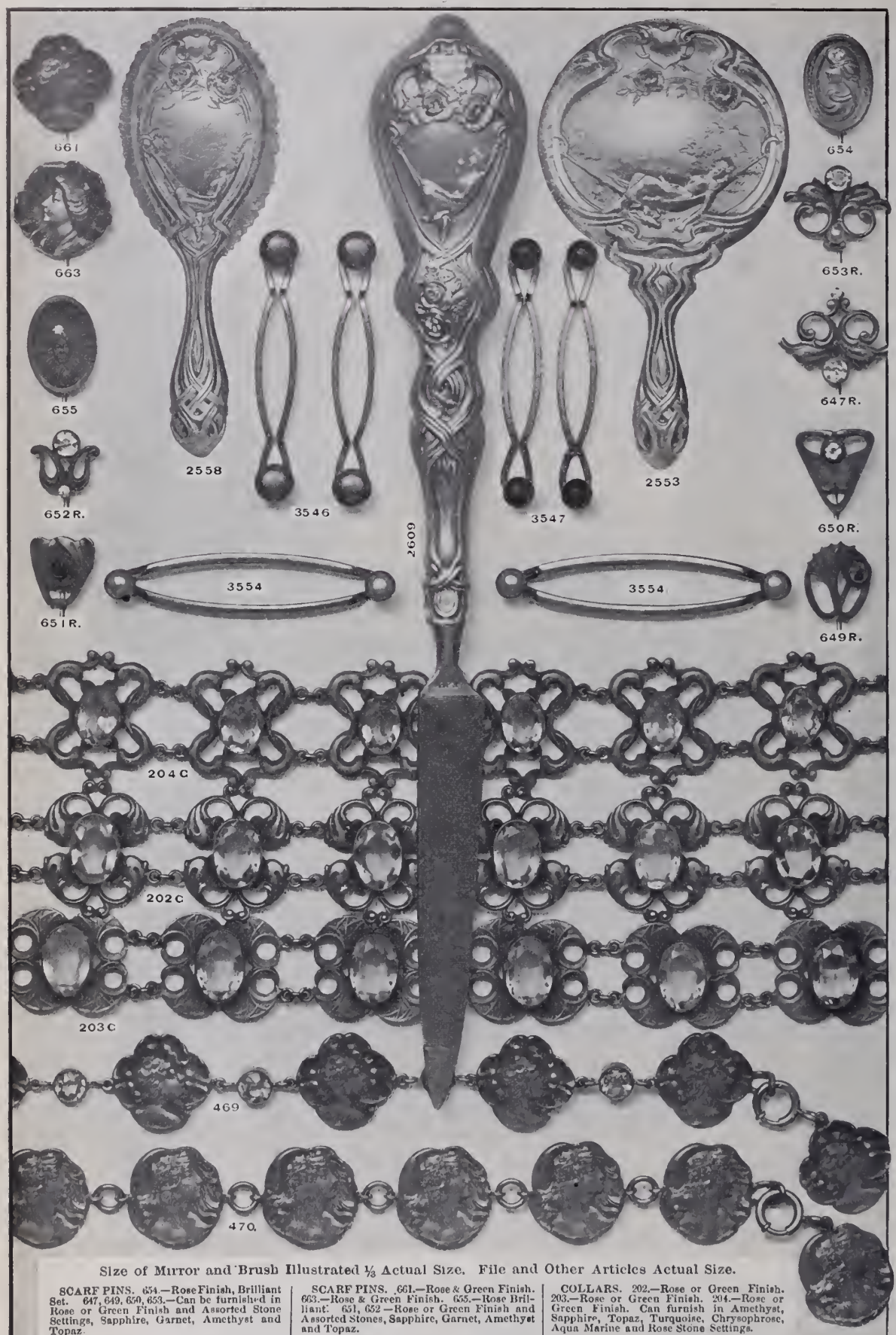
## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

Protection to the Retail Jeweler is the "Watch Word" of the Hamilton and Illinois Watch Co's

# Hamilton Watches




Size of Mirror and Brush Illustrated ⅓ Actual Size. File and Other Articles Actual Size.

SCARF PINS. 654.—Rose Finish, Brilliant Set. 647, 649, 650, 653.—Can be furnished in Rose or Green Finish and Assorted Stone Settings, Sapphire, Garnet, Amethyst and Topaz.

COLLAR SUPPORTERS. 3554.—Assorted Stones, Pearls, Amethyst, Turquoise, Chrysophrose and Garnet. 3546.—Roman Finish.

SCARF PINS. 661.—Rose & Green Finish. 663.—Rose & Green Finish. 655.—Rose Brilliant. 651, 652.—Rose or Green Finish and Assorted Stones, Sapphire, Garnet, Amethyst and Topaz.

COLLAR SUPPORTERS. 3547.—Assorted Stones, Pearls, Amethyst, Turquoise, Chrysophrose and Topaz.

COLLARS. 202.—Rose or Green Finish. 203.—Rose or Green Finish. 204.—Rose or Green Finish. Can furnish in Amethyst, Sapphire, Topaz, Turquoise, Chrysophrose, Aqua Marine and Rose Stone Settings.

BRACELETS. 469.—Rose & Green Finish, 470.—Rose & Green Finish. Can furnish in Amethyst, Topaz, Aqua Marine and Sapphire Settings.

# LOOK

## FOR THE E

F&B Trade-Marks

whenever you wi t

## Goods of Good Qualt

They stand for our antee, and are your p tion from imitations.

We are continually ing new goods to ou and the jeweler wh not have F&B goods stock this season is to lose business.

The goods illus are all new. The Supporters are ma different shapes and assorted stones, ar Collarettes are of di re finishes and a vari stones set, as are al Bracelets.

**Chains, Lockets,**
**Brooches,**
**Scarf Pins,**
**Hat Pins,**
**Waist Pins,**
**Bracelets,**
**Link Buttons,**
**Crosses,**
**Earrings,**
**Necklaces and**
**Hair Chains,**
**Mountings,**
**Sterling Silver**
**Toilet and**
**Manicure Sets**
**and**
**Useful Novelties.**

See our catalogue other goods.

# Theodore W. Foster & Bro. Co., Manufacturing Jewelers and Silversmiths, 100 Richmond St., Providence, R.I.

### storical Events Beautifully Typified in a Military Trophy.

(*Continued from page* 1.)

is a dull gray and butler finish, with in-de gilding. The eagles are in a soft een tone. This cup was designed and ade by George W. Shiebler & Co., 5 aiden Lane, New York.

### welry, Clocks, Watches and Optical Goods Exported from New York.

WASHINGTON, D. C., Oct. 4.—The fol-wing were the exports of jewelry, silver-are and optical goods, clocks, watches id kindred lines from the Port of New ork for the week just ended:

Acajutla: 8 packages cutlery, $306.
Algoa Bay: 29 packages clocks, $452; 3 packages ated ware, $202; 2 packages watches, $112.
Antwerp: 1 package clocks, $110; 14 packages opes and views, $301; 5 packages cutlery, $852; package jewelry, $662.
Berlin: 7 packages scopes and views, $238; 2 ckages jewelry, $427; 11 packages clocks, $515.
Buenos Ayres: 242 packages clocks, $4,008; 1 ckage watches, $346.
Callao: 2 packages watches, $374.
Calcutta: 19 packages clocks, $319.
Colon: 12 packages clocks, $293; 1 package opti-l goods, $679.
Delagoa Bay: 12 packages clocks, $172.
Genoa: 1 package jewelry, $500.
Glasgow: 58 packages clocks, $1,536; 26 packages ocks, $662.
Guayaquil: 20 packages clocks, $406.
Hamburg: 3 packages watches, $210; 7 pack-ges jewelry, $758; 1 package optical goods, $138; packages clocks, $226; 8 packages cutlery, $2,-82.
Havana: 2 packages plated ware, $228; 5 pack-ges cutlery, $277; 4 packages jewelry, $816; 4 ackages plated ware, $171; 244 packages clocks, 2.30; 4 packages jewelry, $1,718.
Havre: 25 casks nickel, $13,000; 2 packages jew-lry, $375.
Hobart: 16 packages clocks, $129; 6 packages lated ware, $368.
Liverpool: 1 package silverware, $175; 28 pack-ges clocks, $510; 1 package jewelry, $500; 2 pack-ges silverware, $1,860; 1 package optical goods, 110; 2 packages watches, $1,170; 1 package jew-lry, $500.
London: 80 packages clocks, $2,154; 13 packages lated ware, $415; 54 packages clocks, $1,664; 2 ackages cutlery, $199; 35 packages ivory scrap, 1,100; 1 cask ivory, $500; 11 packages optical oods, $195; 23 packages watches, $3,058; 1 pack-ge scopes and views, $122; 3 packages cutlery, 769.
Montevideo: 7 packages plated ware, $508; 2 ackages jewelry, $310; 3 packages jewelry, $761; packages cutlery, $462.
Samarang: 22 packages clocks, $234.
Santos: 5 packages plated ware, $508; 4 pack-ges cutlery, $153.
St. John: 22 packages clocks, $182; 2 packages utlery, $108.
Sydney: 56 packages plated ware, $4,127; 171 ackages clocks, $2,290; 4 packages jewelry, $242; package scopes and views, $317.
Tampico: 1 package plated ware, $146; 14 pack-ges clocks, $199.
Trinidad: 1 package watches, $182.
Valparaiso: 12 packages cutlery, $650; 1 pack-ge cutlery, $191; 14 packages plated ware, $763; package watches, $165; 6 packages clocks, $387; 3 packages plated ware, $1,185; 2 packages jew-lry, $104; 1 package watches, $654.
Vera Cruz: 3 packages plated ware, $252; 2 ackages clocks, $117.
Wellington: 195 packages clocks, $3,006; 5 pack-ges cutlery, $209; 4 packages watches, $530.
Zurich: 1 package watch machinery, $325.

H. P. Marx, Shakopee, Minn., has made improvements in his store to facilitate his business in silver and cut glass.

The business of the Hayfield Drug & Jewelry Co., Hayfield, Minn., has been sold to N. Megorden, Le Roy, Minn.


ILLUSTRATED SERIAL STORY OF

# Modern Ring Making

Life Studies of Larter Workmen

ILLUSTRATION NUMBER EIGHT



THE FINISHER

¶ The last step in Modern Ring Making, but not the least important, is to put upon each ring the finish the pattern requires to bring out all of its fine points.

¶ It is money wasted to have fine designs and carefully cut dies unless the ring is finished so that none of its beauty is lost.

¶ Our Finisher, who has had many years' experience in our own factory, treats each pattern with such care that the finish is one of the characteristics of the Larter Rings.

¶ Made for Man, Woman and Child.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York City

# Lockets that have a Significance.

EXPERIENTIA DOCET

SENTIMENT surrounds the locket. This feature is recognized in our designs, maintaining at the same time the highest artistic standards. Ideas of affection, romance, religious devotion, etc., embodied in some instances, and in all cases there is the appeal of beauty.

Prices: Plain, $6 to $44. Jewelled, $12 to $80.

EXPERIENTIA DOCET

**Durand & Company,** 49-51 Franklin Street, Newark, N. J.

YOU WILL FIND IN OUR STOCK A FULL LINE OF



## Mourning Jewelry

including a great variety of rich designs in

BROOCHES, SCARF PINS, BUTTONS, ETC., ETC.

richly enameled in black on 14k. gold.

**A. J. HEDGES & CO.,** Makers of Exclusive Designs in 14k. Jewelry, 14 JOHN STREET, NEW YORK.

14 K TRADE-MARK

TRADE 14 MARK

## OSMUN-PARKER MFG. CO.

MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.




ESTABLISHED 1871. INCORPORATED 1900.

## CARRINGTON & CO.

MAKERS OF

FINE JEWELRY.

OUR SPECIALTY:

MEN'S JEWELRY.

FACTORY AND OFFICE:

42 WALNUT STREET, NEWARK, N. J.

14 SALESROOM: 1 MAIDEN LANE, NEW YORK. 18


## *ELSIE BEE'S FASHIONS.*

NOVELTIES SEEN IN A LADY'S RAMBLES AMONG THE JEWELERS.

VERY handsome are the large diamond brooches, in strictly conventional treatment, which are principally fanc scroll patterns in a variety of artistic ar rangements, the designs being based o somewhat triangular forms.

*

Some small easel clocks have prett frames of silver.

*

Pearl pavé work is employed in a ver simple but charming cross.

*

A pyramidal emerald, in almost invisibl gold setting, forms the top of a uniqu ring.

*

An attractive scarf pin is in the shape a crescent composed of alternate rubies an diamonds.

*

Pink coral of a beautiful shade set i rose gold filigree is used in a dainty ope collarette.

*

A cat's-eye flanked by a diamond o either side ornaments a man's heavy rin in rose gold.

*

A silver egg cup with loop handle has circular base with a tiny salt and pepp castor on the side.

*

Five short chains connected at top an bottom by handsomely chased bars of go form a rather odd fob.

*

For oyster cocktails little forks havin pretty, slender handles, terminate in tw prongs about an inch long.

*

The acorn in full relief, the clover blo som and the grape vine furnish *motifs* f new and taking designs in embelishing se eral lines of silverware.

*

Extremely decorative are some lar silver flagons and vases, in plain or orn mental finish that attract attention by th tall and graceful outlines.

*

A novel design in a stock pin shows conventionalized thistle, the bloom sim lated by an amethyst with upright stalk, gold and green, between two leaves in g and green enamel.

*

For the convenience of the trave there is a little leather jewel case, lin with chamois and made to accommod rings, stick pins, a brooch, or watch a hold the same in place.

*

Little articles of jewelry in whi enamels are now employed show the m delightful color effects, producing a h monious blending of soft and shaded to that to a refined taste are most pleasing.

*

Opera glasses with handles come in v attractive mountings of pearl, shell a enamel with or without ornamentation gold. Elaborate gold bead embroidery seen on opera bags of white silk and gr

white bead bags are decorated with con-ntional patterns in gold beads.

*

Beautiful and costly rings are displayed some very smart styles, as a marquise-ped brown diamond edged with white monds; a yellow topaz heart framed in monds, and a large canary diamond con-sting with a large white diamond on a ld hoop. Rubies with diamonds form h rings.

*

In a unique and charming little watch mistletoe has its presentment in rose d, of open pattern, on a surface of green d, with tiny pearl berries grouped at in-vals. Another exquisite watch has a ochon opal filling a diamond rim, with chatelaine pin formed of two outspread mond wings connected at the base with ght open-work topped with diamonds. me of the large, very thin watches are ished in plain, bright gold. Magnificent mond tiaras are in elaborate designs of erlacing, fancy ovals finished with points t are topped with diamonds.

ELSIE BEE.

### Interesting Contest Among Engravers and What Came of it.

WHEN A. G. Smith, employed as an engraver by Gurney Bros., retail velers, Brockton, Mass., engraved the en-e alphabet on the head of a pin, the feat s regarded a wonderful piece of the en-aver's art. Soon afterwards a Philadel-ia jeweler succeeded in engraving two habets on the same space, and, to up-ld his reputation as the champion en-aver, Mr. Smith was obliged to inscribe ee alphabets, 78 letters, on a pin head, a cord which he claims stands unequaled.

Recently Mr. Smith received a small ckage, accompanied by a letter, from oses Joy, a New Haven jeweler, contain-g one of the most interesting and curious amples of the jeweler's fine art. In a mmon cherry stone, the interior of which easures a trifle over one-eighth of an inch, r. Joy had succeeded in placing 24 dozen id silver spoons, and without crowding em, either. The top of the stone un-ews and shaking the minute receptacle, o gross of perfectly formed spoons fell t. It does not even require a strong glass see that they are spoons, but the perfec-n of the workmanship may be seen best viewing them under a magnifying glass. e bowls are of uniform depth, the handles ve the conventional curve and all are ghly polished. The smallest Liliputian en-untered in "Gulliver's Travels" would rve if obliged to eat with these.

Mr. Joy has spent considerable time in ing to equal Mr. Smith's feat, and, al-ough the work is of a different nature, r. Smith admits that it is wonderful, but going Mr. Joy one better by engraving s name and address on one of the spoons d then will send it to him at New Haven.

Albert Swink, Quincy, Ill., has as a guest s oldest son, now in business in St. Louis, o.

Porter's Block building, Easton, Pa., in ich C. H. Fulmer's store is located, is to remodeled and improved.

1840, Randel & Baremore
1866, Randel, Baremore & Co.
1880, Randel, Baremore & Billings
1897, Chester Billings & Son

1840-1905

CHESTER BILLINGS & SON
SUCCESSORS TO
RANDEL, BAREMORE & BILLINGS

IMPORTERS OF

DIAMONDS
OTHER PRECIOUS STONES, & PEARLS
DIAMOND JEWELRY

NEW YORK: 58 NASSAU ST., 29 MAIDEN LANE
LONDON: 22 HOLBORN VIADUCT, E. C. PARIS: 53 RUE DE CHATEAUDUN
AMSTERDAM: 2 TULP STRAAT

WHITESIDE & BLANK

14 K



BROOCH No. 1801.

*Made in 18 Karat, with two or four diamonds. Finished in Enamel.*

NEWARK, N. J.
Lafayette and Liberty Streets

NEW YORK
14 and 16 John Street.

Stone Seal Rings
Signet Rings

TRADE (S) MARK.

Established in New York 1837.

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

Geo. O. Street & Sons.

NEW

OUR FALL SHOWING OF
BACK AND SIDE
COMBS

is distinctly, entirely and emphatically NEW. A minute of seeing is worth an hour of talk. All we have to say is: Brand NEW goods! It is for you to SEE them. That's the whole argument. You will have an opportunity. Once more we say NEW—and we add—SEE.

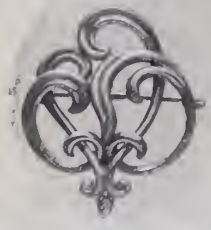
DAY, CLARK & CO.,

Trade Mark.

Makers of Gold Jewelry—14 Karat Only.
23 MAIDEN LANE, NEW YORK.







Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.

Snow & Westcott

21-23 MAIDEN LANE,
NEW YORK.

ESTABLISHED 1834. TRADE MARK.

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

## Negro Who Attempted to Steal Diamonds From Maiden Lane Firm Caught After a Chase.

Diamond jewelry, valued at $15,000, wa within reach of a stockily built young co ored man, who entered the store of Cro & Beguelin, importers of diamonds and jol bers, 17 Maiden Lane, New York, abo noon, last Thursday, with the evident i tention of robbery. That he did not su ceed in his purpose was due to the plu of one of the clerks, Oscar Windorf.

E. H. Valle, who, in the absence of W. Durfey, was in charge of the diamo room, which is at the right of the entran to the store, and close to the door, stepp outside for a few moments on an erran The negro, who afterward gave the na of Louis Brown, just then walked into t store, and through the door of the di mond room. A counter stretches acro this room, and behind this were the ca of diamond jewelry. Mr. Windorf, w happened to pass by this little room, n ticed the negro, who was vaulting over t counter in the direction of the jewelry

"What are you doing here?" demand Mr. Windorf, and the negro, taken by s prise, jumped back across the counter, a trying to explain that he was waiting i the "gemman with the glasses," thus scribing Mr. Valle.

Mr. Windorf ordered the intruder to main seated on a stool until he came ba at the same time calling some other cler to hold the prisoner while he went for an officer. As soon as Windorf w gone the negro drew a pocket knife. As slashed at the young clerks they drew ba and he ran out to the street. He started ward Broadway, and almost ran into Windorf, who had not yet found an offic The clerk gave chase, and the negro, w drawn knife, dashed along the street, acr Broadway and down Cortlandt St. He l gone only a few steps on the latter str when the clerk, who is of slender bu and a fair sprinter, caught up with the fu tive, throwing him to the ground. The n struggled for a while, nobody interfer and no officers in sight. The ne slashed with his knife across young W dorf's abdomen, cutting his clothes, not penetrating his flesh. As the cler hold was loosened the colored man on his feet in an instant and again in flig Down Cortlandt St. the fugitive rush with Windorf once more in pursuit T turned north on Greenwich St., and at corner of Fulton St. three policemen ca into sight just as Windorf again grabb Brown.

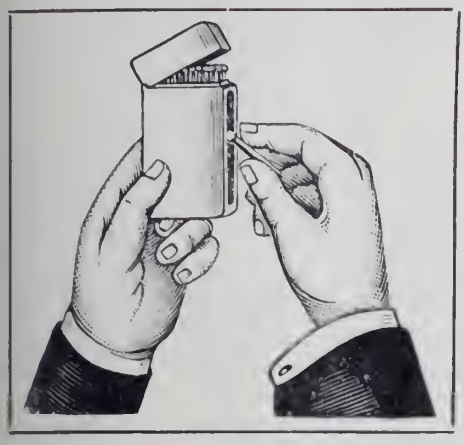
The colored man was taken to Po Headquarters, where he was identified police say that he was released not l ago from the Kings County Penitenti and was formerly an inmate of the mira Reformatory. His picture is in Rogues' Gallery. When arraigned in Police Court before Magistrate Poole was held in $1,000 bail for assault wit knife, and $500 bail for unlawful en The prisoner scowled and remarked, "I had a gun that little clerk would not where he is now."

The first impression was that Brown one of the porters employed from time time by various houses in that vicinity

# The Standard Patent Safety Pocket Match Box.

A TWENTIETH CENTURY CONVENIENCE.

Made in Gold and Sterling Silver

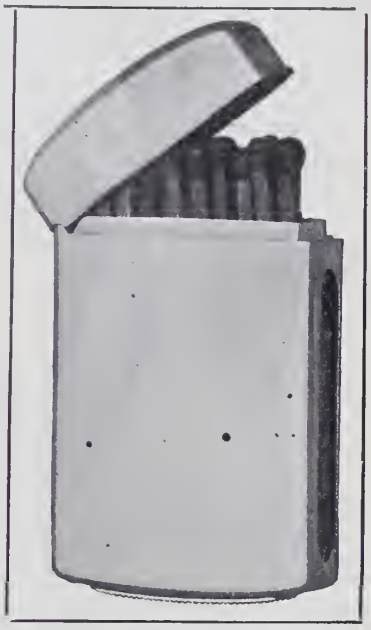


## For Safety and Ordinary Matches.

Compact and Convenient. Dispenses with the clumsy original box.

For safety matches, a solid cake of igniting composition (not a mere strip) is inserted in the edge of the box. This will last about six months, and can easily be replaced when worn out, by a new cake.

For ordinary matches the usual scratcher is provided on the bottom of the box.



ALL BOXES ARE STAMPED WITH OUR REGISTERED TRADE MARK GUARANTEEING BOTH QUALITY AND FINISH.

## CARTER, HOWE & COMPANY,

Manufacturing Jewelers,

Established 1841. 9-11-13 MAIDEN LANE, NEW YORK.



## THE GOLD CHAIN HOUSE.

# ZIRUTH-KAISER CO.,

NEW YORK,
170 BROADWAY,
2-4 MAIDEN LANE.

FACTORY,
NEWARK, N. J.



The Arch Crown Setting

HIGHEST QUALITY. | STANDARD OF PERFECTION. | HIGHEST FINISH.

MADE IN 14K., 18K. AND PLATINUM, ALSO EARSCREWS, STUDS, ETC. WRITE FOR PRICE LISTS.

SCHRADER-WITTSTEIN MFG. CO.,

CHICAGO OFFICE: 103 STATE STREET.

NEWARK, N. J.

SOLE MAKERS AND PATENTEES.

"HIGH CLASS" FANCY LINK

BRACELETS



Mounted in Diamonds, Fancy Stones, Etc.

A&A

Tel. 4075 W.

ALLSOPP & ALLSOPP,

18 Columbia Street, Newark, N. J.



LOCKETS

Trade-CXK Mark

Plain, Fancy and Diamond, Round or Oval.

We make the largest, best and most complete line ever offered in 10k.

No. 5681.

CHAMPENOIS & CO.,

50 Walnut St., Makers of Gold Jewelry, NEWARK, N. J.

carry sample cases and trunks. The porters thus employed are naturally in and out of stores in the vicinity. No special attention would have been paid to Brown if the clerk had not noticed him jumping over the counter. It seems, however, that Brown has not been one of the porters so employed. He was a stranger in Cross & Beguelins, and people in several other stores who looked at him say that they had never seen him before. Whether or not he is a friend of one or more of the porters is not known. There is a possibility that in planning the robbery he had information from some source as to the location of the diamond room and the habits of the clerks.

Naturally the fact that the crook had tried to operate in Maiden Lane caused considerable excitement in the jewelry district. More than a year ago an effort was made to steal a diamond ring from Cross & Beguelin, but such occurrences were for many years almost unknown in this part of the city.

### Thomas Bros., West, Tex., Give a Deed of Trust Under State Laws.

WEST, Tex., Oct. 6.—Thomas Bros., dealers in jewelry and drugs, who conducted business here under the style of the West Jewelry Co., have given a deed of trust under the laws of this State, for the benefit of their creditors. No official statement of the assets and the liabilities has as yet been made public, but the trustee, now in possession, will probably be in a position to give definite information within a few days.

The partnership is made up of J. H. and W. Lucian Thomas, both young men, the former being but 30 and the latter 27 years old. They began business here in March, 1903, succeeding the firm of Chambers & Brooks. Mr. Chambers, of the firm, remained with them as manager and watch maker, and Mr. Brooks for a while was a member of the concern. The drug business was conducted under the style of Thomas Bros., and the jewelry department under the style of the West Jewelry Co. Both members are well thought of in the jewelry trade and mercantile circles here, and it is generally hoped that their embarrassment is but a temporary matter and that they will be able to resume.

### Death of Harry A. Reed.

PITTSBURG, Pa., Oct. 4.—It was with regret that the members of the trade here learned of the death, Sunday, at Greensburg, Pa., of Harry A. Reed, a prominent young jeweler at that place. Mr. Reed is survived by a widow and one child.

The deceased, who was a native of Pennsylvania, was in his 30th year at the time of his death, but had been in the jewelry trade for a long time. He was formerly in the employ of R. Fisher, and in Oct., 1901, started in business for himself. Being a practical man of ability, he was successful from the first, and in his four years in business had built up a good trade. He had many friends in Greensburg, and in this city, who deeply mourn his death.

Mrs. Helen I. Oliver, Des Moines, Ia., has been succeeded by Oliver & Brown.

# STERN BROS & CO




THE SENTIMENT OF A RING—

THE trade has known for years the splendid qualities of our rings. ¶ We show a few of the many new designs which we have added this season. They are all made in that same excellent style and finish peculiar to our line of high-class jewelry at popular prices.

## STERN BROS. & CO., 33-43 Gold Street, New York

**MANUFACTURERS FOR THE JOBBING TRADE EXCLUSIVELY**

Salesroom and Offices,
Diamond Department:
68 Nassau Street, New York

Diamond Cutting Works:
142 West 14th Street, New York

Branch Offices:
103 State Street, Chicago, Ill.
29 Ely Place, London
12 Tulp Straat, Amsterdam

Though the market is constantly rising we are still selling

**PERFECT WHITE ¼ CARAT BRILLIANT**



No. 3365.

set in the popular

**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

At the low price of **$25.00**

Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

**C. P. GOLDSMITH & CO.,**
**33-43 GOLD STREET, NEW YORK.**

**The Comb House**

We manufacture a complete line of

**FINE MOUNTED COMBS**

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

**Wagner Manufacturing Co.**
**41 Union Square,**
**New York.**

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

"Leading Ring Makers in America."

**ALLSOPP BROS.**

A★ Guarantees Quality and Finish. A★





LATEST DESIGNS.

Camp and Orchard Streets, NEWARK, N. J.

Telephone 6451.

Send for Selection.

Send for Selection.

## De Beers Consolidated Mines Lose Suits Over Income Tax.

Recent issues of newspapers published in the South African diamond field devoted considerable space to the arguments and decisions of the De Beers income tax cases, which have been pending at Cape Town and in London. According to these reports the company has been defeated both in England and in the colony, so that it will now have to pay, unless the decisions are reversed by higher tribunals, the full income tax both in England and in South Africa on all the profits made in both countries, or in other words, a double tax.

Several New York diamond merchants to whose attention these decisions have been called, smiled grimly and remarked that the action of the courts may give the company an excuse for further advancing prices.

The decision at Cape Town was delivered by the Spreme Court "in the matter of the Colonial Government against the De Beers Consolidated Mines, Ltd." A lengthy opinion was delivered by the Acting Chief Justice, Sir John Buchanan. He reviewed the proceedings of the lower tribunals. It appeared from the records that the company had paid its income tax for the year ending June, 1904, upon all the assessed income of £4,918,567, except the sum of £162,709 upon which it claimed exemption. The question here concerned the income tax claimed by the Government on this £162,709, the tax amounting to £8,135 9s. In explaining the reason why it excepted from the total amount of the income a certain proportion as not taxable, the company set forth the terms of its contract with the syndicate of eight firms of diamond merchants of London, who purchase the company's entire output of rough diamonds. A fixed sum is payable to the company on the sale of these diamonds in Kimberley, and an adjustable sum is to be paid, the latter amount to be fixed after the sale of the diamonds in London by valuators appointed for the purpose.

The company also takes one-half of the net profit made by the syndicate on realization or dealing; all risks being on joint account, and borne by the company and the syndicate in equal shares. The question to be decided was whether the company should pay income tax upon its share of the profits thus made.

The Commissioner of Taxes contended before the Court of Review that those additional payments were part of the purchase price for which the company disposed of its diamonds to the syndicate, while the company contended that the profits made abroad were a distinct transaction, and formed no part of the purchase price.

The Court of Review held that the dealings with the diamonds by the syndicate in London must be treated as distinct from the transactions in Kimberley, that the profits received in connection with the syndicate's transactions formed no part of the purchase price, and that the company was not liable to pay income tax on such profit.

In reversing the decision in the Court of Review, Sir John Buchanan said of the London profits: "These receipts are part of the company's income, derived from a source within the colony, and to reach that income it is immaterial whether or not




B&B

# "Ring-Leaders"

October is the Ring month of the year; a month of thirty-one days for the Jobber to reap his profits. Present prospects point to one of the most successful seasons in years. ***All orders are receiving prompt attention;*** the "side-tracking" process is not in order here. You as a buyer of "selling" goods will appreciate what ***that*** means.

## Ostby & Barton Company

Providence, Rhode Island

9 Maiden Lane
New York

103 State Street
Chicago

the business of the company be wholly or in part carried on by any other person than the company itself." The Justice said that he could not agree with the counsel for the company in the claim that there is a sort of partnership between the company in South Africa and the syndicate in London. He said that he did not find in the contract sufficient ground for the conclusion that the company and the syndicate had intended to amalgamate into one body, but on the contrary all through the agreement the two intended to keep themselves distinct. The Chief Justice said that if the agreement was anything more than a contract to sell and purchase it might better be construed as creating a relationship of factor and principal rather than of co-partnership.

In England the Court of Appeals has decided that all profits of the company both in the Colony and in London, must be assessed for an income tax, and the company will now appeal to the House of Lords, which will be the last resort. The Court of Appeals in England, in stating their opinion, said that the mining operations carried on in Kimberley are all of quite secondary, not to say of trivial, importance, and that the real and only business of the De Beers Co. is as diamond merchants in London. The Court said: "The real financial operation, the real conduct of the adventure, is entirely in London, and it does not matter from where the subject matter upon which those are exercised comes under the circumstances. It might be drawn from Africa, or anywhere else in the world, but the real business is, in my judgment, carried on in London."

### Oliver J. Rousseau, Fall River, Mass., Put in Bankruptcy on Petition of Creditors.

FALL RIVER, Mass., Oct. 6.—O. J. Rousseau, of this city, was recently placed in bankruptcy on the petition of several creditors represented by the Jewelers' Association and Board of Trade, New York. The bankrupt made an assignment about four months ago and then made an offer of settlement which the creditors did not deem proper to accept.

Prior to his assignment Rousseau made a statement that he had been robbed of a considerable amount of money. This story was at the time disbelieved and an investigation was begun. After sufficient evidence had been obtained against him Rousseau admitted that there was no truth in the robbery story and turned back the goods alleged to have been stolen. He will be subject to a rigid examination, and interesting developments are looked forward to.

Rousseau began business in December, 1897. Up to the time of his failure he operated a store at 1217 Pleasant St.

C. J. Chyrklund's store in Pine River, Minn., was recently destroyed by fire.

### Customs Decisions by General Appraisers on Imitation Precious Stones and Metal Vases.

A decision by the Board of United States General Appraisers, last week, sustained the complaint filed by Loeb & Co., New York, it being held that imitation precious stones in the shape of heads of hat and bonnet pins are dutiable at the rate of 20 per cent. ad valorem and not at 45 per cent.

The Board sustained, last week, the claim of Bloomingdale Bros., that imitation pearls composed of paste, pierced through and temporarily strung on cotton cords, were dutiable at 45 per cent. ad valorem. under Par. 112. The Collector's decision was sustained, however, in the case of an imitation pearl necklace, on which he assessed 60 per cent. duty.

Among the protests sustained, last week by the Board was that of Albert Lorsch & Co., involving the duty on imitations of precious stones. Imitation precious stones not decorated, and less than one inch in dimension, are held to be dutiable at 20 per cent. ad valorem under Par. 435. The same kind of imitations exceeding one inch in diameter are dutiable at 45 per cent. ad valorem under Par. 112.

Metal vases imported by James E. Caldwell & Co., Philadelphia, Pa., were held by the Board to be dutiable as manufactures of gun metal under Par. 193, as claimed by the importers.


# The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK.

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

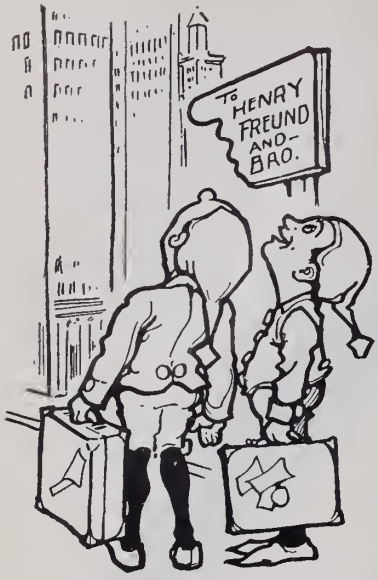
J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.




THE stamp HB in each Heintz Ring is an imprint of Ring perfection. The Retail Jeweler *knows* that, in the holiday season just ahead, the Heintz productions will lead the way to a successful and profitable Ring business. Remember: "Weeds develop into flowers only by transplanting." Weed out your old stock and cultivate a growth in your sales by selling the HB Ring.

HEINTZ BROTHERS, Buffalo, N. Y.




WE have had a good many customers call on us of late and they all said with one accord, *"New York is the Place."* So we think. It is the market place of the *Western Hemisphere*, and we are fully alive to everything that goes on in the *"Jewelry World"* and are therefore in a position to supply your wants efficiently and rapidly. *"Special Orders"* are one of our specialties.

There is nothing in the line of Diamonds, Watches, or Gold Jewelry which we do not carry or cannot obtain. We have many customers to whom the thought comes naturally ***"Anything special, write to Freund's."*** We would like to add your name to the number. Try us once and be convinced.

**Henry Freund & Bro.,**
**"Sellers of Sellers,"**
**9 Maiden Lane, New York.**
Elk goods a specialty.

### Bankrupt Estate of L. C. Reisner & Co. to Pay Over Twenty Per Cent.

LANCASTER, Pa., Oct. 6.—In the bankruptcy case of L. C. Reisner & Co. the trustee's account has been filed, showing balance in his hands of $11,101.41, and the account will be confirmed and dividend ordered on Oct. 20. The dividend will not actually be received until about 15 days from that date. The indebtedness allowed against the estate is about $50,000, as the $15,000 filed by the bankrupt's wife and family has been eliminated by reason of the action of the attorney for the Jewelers Association and Board of Trade.

There are still some book accounts to be collected. It is estimated that the amount in the hands of the trustee will pay a 20 per cent. dividend, but, according to the Bankruptcy act, only about half, or 10 per cent., will probably be declared as a first dividend, and a second dividend will be declared in about three months from the date of the first.

The odds and ends, consisting of gold pins, samples, etc., that had accumulated in the jewelry department, were sold at a slight advance from the price at which they were assayed at the mint.

It is expected that the power station of the National Self-Winding Clock Co.'s plant, Champaign, Ill., will be in operation by Nov. 1.

Max Dawedoff, El Paso, Tex., has admitted his son into the business and the firm will hereafter be known as Max Dawedoff & Son.

### Importations at the Port of New York.

*Weeks Ended Sept. 30, 1904, and Oct. 6, 1905.*

| | 1904 | 1905. |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $109,249 | $112,422 |
| Earthen ware | 22,153 | 24,742 |
| Glass ware | 36,601 | 28,475 |
| Optical glass | 103 | 6,038 |
| Instruments: | | |
| Musical | 15,421 | 13,736 |
| Optical | 6,136 | 15,626 |
| Philosophical | 2,629 | 3,052 |
| Jewelry, etc.: | | |
| Jewelry | 9,237 | 13,759 |
| Precious stones | 452,567 | $15,923 |
| Watches | 39,045 | 29,939 |
| Metals, etc.: | | |
| Bronzes | 10,504 | 9,527 |
| Cutlery | 28,001 | 42,943 |
| Dutch metal | 1,032 | 4,69[illegible] |
| Platina | 23,382 | 59,976 |
| Plated ware | ..... | 207 |
| Silverware | 1,266 | 13,48[illegible] |
| Miscellaneous: | | |
| Alabaster ornaments | 139 | .. |
| Amber | 5,088 | 134 |
| Beads | 2,685 | 3,071 |
| Clocks | 9,366 | 12,44[illegible] |
| Fans | 7,275 | 6,77[illegible] |
| Fancy goods | 5,237 | 5,76[illegible] |
| Ivory | 7,975 | 42[illegible] |
| Ivory, manufactures of | 257 | [illegible] |
| Marble, manufactures of | 6,557 | 38,38[illegible] |
| Statuary | 24,689 | 7,8[illegible] |

B. T. Van Decar, Myrtle Point, Ore. has moved his stock to the Perkins Block Associated with him is M. G. Pohl, wh will manage the optical department. Both Mr. Van Decar and Mr. Pohl have received licenses from the Oregon State Board of Examiners in Optometry. Besides the jewelry line, the new store includes cut glass, burnt leather and souvenirs.



# The Beauty of Design

OF OUR 10 K. LINE

is one of the features which classes our goods among the most popular on the market.

**THEY SELL AT SIGHT.**

¶ Don't miss seeing our full line of Quick-Selling, Popular-Priced Specialties. Leading jobbers carry them. ¶ Our new illustrated catalogue is ready. Shall we mail you one?

**SCOFIELD & DE WYNGAERT,**
Makers of 14k., 10k. and Silver Jewelry,
SW TRADE MARK
**50 Walnut Street, Newark, N. J.**
**New York Office, 9-11 Maiden Lane.**

# WHITING MFG. CO. STERLING SILVER

## BROADWAY AND 19th ST., - NEW YORK

TRADE  MARK

# VIOLET PATTERN.

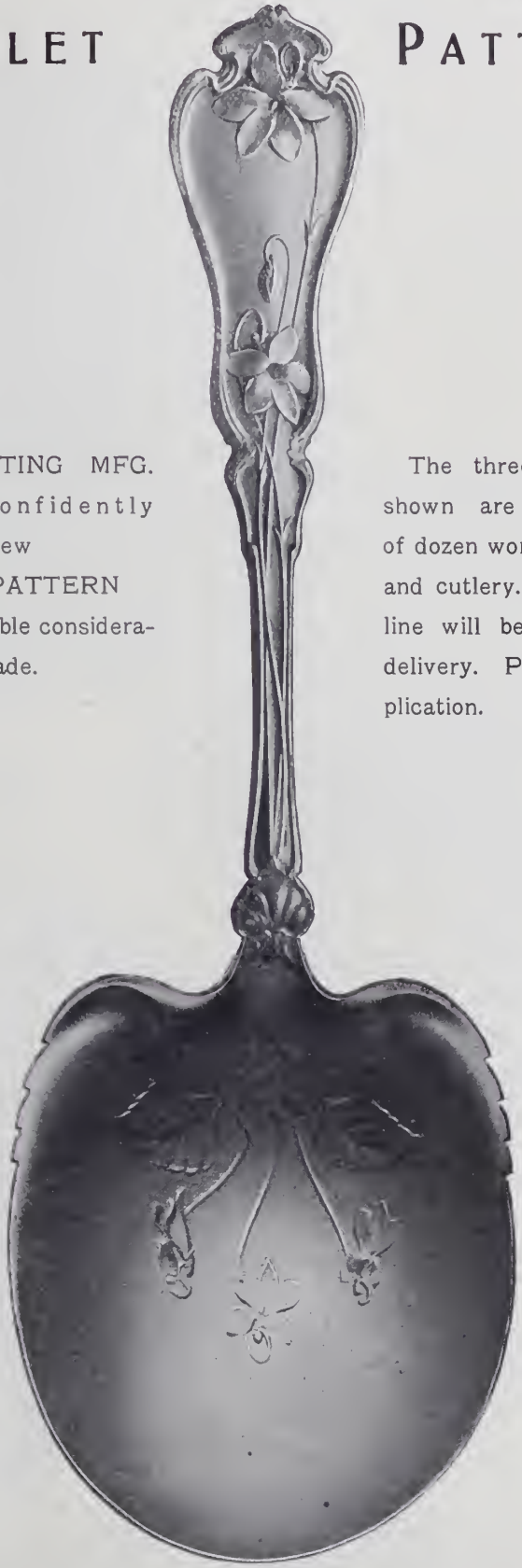


TABLE FORK.

THE WHITING MFG. COMPANY confidently present their new

VIOLET PATTERN

for the favorable consideration of the trade.



BERRY SPOON.

The three pieces here shown are representative of dozen work, fancy pieces and cutlery. The complete line will be ready for fall delivery. Price list on application.



DINNER KNIFE.

TRADE  MARK



Our Specialty Is Toilet Ware.

We also make the Small Wares in Silver.

G. W. Parks Co.,
FORMERLY HAYDEN MFG. CO.,
Makers of
Sterling Silver Wares,
Newark, N. J.

New York Sales Office, 21 Maiden Lane

TRADE MARK


### Production of Diamonds in the Transvaal and Orange River Colony.

According to a recent issue of the *Diamond Fields Advertiser,* Kimberley, South Africa, the productions of diamonds in the Transvaal in the year ending June 30 amount to 995,002 carats, valued at £1,198,530.

The reports of the Orange River colony mining industry contain the following figures with reference to the diamond output for July:

Loads washed, 339,264; carats won, 28,819; value, £84,059; yield per 100 loads, 849 carats; value per carat, 58s. 4d.; value of the yield per load, 4s. 11¼d.

The labor employed in the Orange Colony diamond mines was 518 whites and 4,978 natives.

The average monthly pay of the white men employed in the diamond mines and in prospecting in this colony has been £20 7s. 7d. The natives earn on an average of £3 1s. 6d. a month.

---

Doyle Dayton, Mason, Mich., has discontinued business.

The Ideal Cut Glass Co. has moved its plant from Corning, N. Y., to Canastota. C. E. Rose, the company's manager, who recently bought out the interests of the other stockholders, says that tempting inducements were offered by Canostota people and he decided to go there in order to enjoy the advantages that are offered. The machinery, tools and stock are being moved and the working force is to be increased from 25 to 50 men.

### William H. Driscoll, Portland, Me., Makes a General Assignment.

PORTLAND, Me., Oct. 5.—Wm. H. Driscoll, doing business as William H Driscoll & Co., who conducted a small jewelry store and did a repair business in this city, has made a general assignment under State laws to W. W. Mansfield. The assignee is now in possession and is at work upon the inventory preparing a full schedule of the assets and liabilities.

Mr. Driscoll, who is an expert jewelry repairer, started in business in 1900 as a member of the firm of Driscoll & Soule The firm dissolved in 1901 and since that time Mr. Driscoll continued in business under the style of William H. Driscoll & Co. He has a small store at 20 Monument Sq. For some time he has been hard pressed for ready cash, and this is believed to be the reason for the assignment.

---

The United States Electro-Chemical Co., 80 Elm St., New York, has issued a booklet descriptive of its automatic electroplating machine, which has been designed especially for the use of smaller manufacturers and retail dealers. It is explained that the machine is portable and easily operated. It may be placed on a shelf or in any suitable place and the wires strung along the wall, as is done with a plating dynamo. Pictures of the machine and its several parts are given and explicit directions for its operation. The machine, it is added, fulfils all the requirements necessary to do successful plating, including new and repair work.


IF IT'S A ROY TRADE MARK IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

ROY WATCH CASE CO.,

21-23 Maiden Lane, New York City, N. Y.

206 Kearny St., San Francisco, Cal.

Roger Williams Silver Co.,

PROVIDENCE, R. I. 860 Broadway, New York City.

Elegant Line,
Original Designs,
Highest Grade,
Sterling Only.

NEW FLATWARE PATTERNS—
The "WARWICK," "PLYMOUTH" and Others.

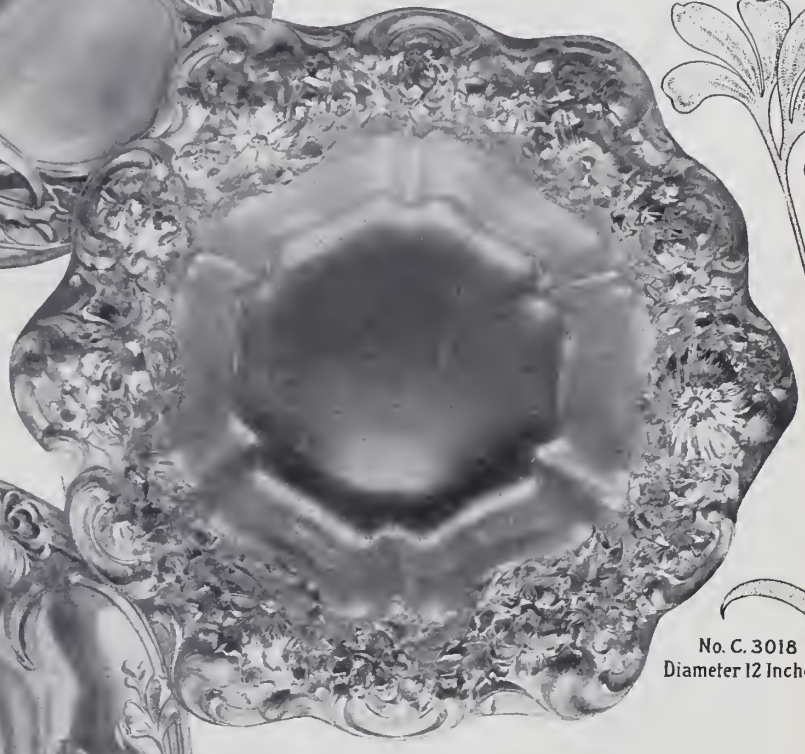
# Three Beautiful Dishes

from our endless line.

*These are some we told you to watch for — and there are more to come.*



No. C. 3032
Diameter 10¾ Inches



No. C. 3018
Diameter 12 Inches



No. C. 3031
Diameter 10 Inches

TRADE MARK
Sterling

## SIMPSON, HALL, MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR.

WALLINGFORD, CONN., U.S.A.

NEW YORK · CHICAGO ·
SAN FRANCISCO · TORONTO ·

"SILVERSMITHS TO THE AMERICAN PEOPLE"

HAVE YOU TAKEN OUR ADVICE TO **BUY COPPER!**

A SPLENDID LINE FOR YOUR HOLIDAY TRADE.



WE ILLUSTRATE A FEW PIECES O F OUR

**"METAL AND GLASS,"** Finished in GREEN (VERD ANTIQUE).

MADE IN THE "APOLLO STUDIOS,"

**APOLLO SILVER CO.,**

**BERNARD RICE'S SONS, Proprietors,**

MAKERS OF

FINE SILVER-PLATED WARE, REAL COPPER AND VERD ANTIQUE,

WORKS { 4-6 MARION ST. / 187-189 ELM ST. } NEW YORK. 544 BROADWAY, NEW YORK.

WRITE FOR ILLUSTRATED SHEETS.

*"Odd and exclusive novelties not found in other lines."*

TRADE ℭ MARK

**S. Cottle Co.**

**Gold and Silver Bags and Purses in many styles, all sizes.**
**Gold and Silver Vanity Cases.**

***31 East 17th Street, New York.***

**OUR OWN MAKE.**

**Large Variety in Gun Metal Goods.**

Bags, Chains, Lorgnettes, Lockets, Chatelaine Pins, Fobs, Link Buttons, Cigar and Cigarette Cases, Buckles, Scarf Pins, Cane Handles, Hat Pins, etc., etc. The workmanship is of the finest. Our repair department is one of our Special Features. Repairs made by us have always proven highly satisfactory. Don't discard your old gun metal goods. Send them to us. We will make them equal to new. We also make fine Gold and Silver Jewelry. Patented Safety Lock Chain Key Rings.

**J. N. PROVENZANO,** 114 East 14th St., NEW YORK CITY.

## Col. S. O. Bigney Nominated for the Governor's Executive Council of Massachusetts.

ATTLEBORO, Mass., Oct. 9.—At a harmonious convention in Boston last week Col S. O. Bigney, of S. O. Bigney & Co., was nominated by the Republicans for the governor's executive council. In offering his name to the convention Delegate W. H Pond, of North Attleboro, told of Col. Bigney's rise from the jewelry shop bench to his present important place in the industry and referred to his activity in the interest



COL. SIDNEY O. BIGNEY.

of tariff protection for the American jewelers.

After his acceptance of the unanimous nomination, Col. Bigney was presented with a basket of flowers, and he entertained the delegates with a banquet.

Friends of George W. Frost, Irvington, N. J., prepared an amusing comedietta, which, at its production, last Thursday evening, he was the central figure. Earlier in the evening Policeman Edward Battan called at the jewelry store and, looking solemn, said that Mr. Frost must go to Police Headquarters, as stolen jewelry had been located in the store. The jeweler, amazed and indignant, did not notice that he was being taken to Pfeiffer's Hall. The instant he got inside, however, he realized how he had been deceived, for he came face to face with all the members of the Irvington Police Department. They had gathered to give him a surprise and reception and for several hours after the situation was explained to him there was the jolliest kind of a time, the features being dinner and informal speechmaking. Mr. Frost is a special favorite with the members of the Police Department. Each year at Christmas time he gives every man a small present and in return he has been made the guest of honor at the Summer outings of the bluecoats. This year there was no outing and the reception was planned to take its place.

# The Blossom



Made in
All Weights

Complete Line
of Fancy Pieces.

Immediate Delivery.

## DOMINICK & HAFF,

FACTORY: 543 WEST 23D ST. OFFICE: 3 WEST 29TH ST., NEW YORK.



# IMPORTANT

The above illustrated Silver Deposit Tea Pot is part of a three piece set deposited on the finest china.

We are selling the sets at a price to meet the demands of artistic desires and small pocketbooks.

*A Truly Beautiful Set.*

**EUGENE S. TONER CO.**
**41-43 Maiden Lane, New York.**

## National Law Popular.

### Jewelers in All Sections Favor Measure Against False Marking of Gold and Silver.

CLEVELAND, O., Oct. 2.—Jewelers here are heartily in favor of the enactment of THE CIRCULAR-WEEKLY'S bill into a law. They say that nothing has ever been done that would prevent the deception in the business that this bill strikes at. State laws have been passed, but they have not accomplished the purpose, and the barter of spuriously marked merchandise goes on. Most of them feel that the prevention of this deceptive method of stamping goods cannot injure the business of any honest, reputable jeweler; on the other hand, any other kind of men ought to be forced out, that people may be free from them. Following are the opinions of some of the houses:

J. H. Danforth, secretary and treasurer of the Cowell & Hubbard Co.: "We are always in favor of any measure that will protect people against unscrupulous men or concerns. Every reputable jeweler in the country will, no doubt, feel the same way. Legitimate jewelers have suffered at the hands of untruthful men in the business. The results of their work often make our representations look ridiculous to people who do not understand the situation. The honest jeweler is willing to have his goods put to the test and have his customers know what they are, and we feel that a law that will protect him in his business will be an excellent thing."

Capt. R. E. Burdick, president of the Bowler & Burdick Co.: "I have read the bill through carefully and think that it should be enacted into a law. Nothing but a national law would produce the desired results. We have tried State laws, having secured the passage of one in this State, but they have not been effective. A national la would protect all from fraudulent stamping goods. If it were possible, it seems to me that th adoption of a system something like the Englis Hall mark, would be a good thing. Then the cu tomer would always know what he is getting."

The Scribner & Loehr Co.: "The bill should made a law. You know that without the askin All reputable jewelers will favor having goo stamped to show what they are and not otherwis A law like this would be a great protection to t reputable jeweler, as well as to people who kn nothing about the fineness of goods, except wh they are told by the jeweler or the person fr whom they make their purchases."

The Sigler Bros. Co.: "The enactment of this b into a national law would be an excellent thi for both the jewelers and their customers. course, jewelers well up in their business know h to test metals, but at that an article 10 karats fi should not be stamped 18. There are retail who would take advantage of the manufacture deception and dupe the public. The people shou be protected, because the majority of them unable to tell anything about jewelry and m depend upon the word of the merchant."

COMMENTS FROM OMAHA, NEBR., JEWELERS.

T. L. Combs, of T. L. Combs & Co.: "Any that will compel all our merchandise to be stamp properly as to quality, will be a great boom to business, and will help all dealers to establish permanent feeling of confidence."

Sol. Bergman, of the Sol. Bergman Jewelry C "It is a law that should have been passed ye ago, as it will not only benefit the dealers but consumers as well. It is a good law and ou to pass."

C. L. Shook, of Shook Mfg. Co.: "I am hear in favor of the bill and want to see legislation vent manufacturers from stamping an article w it is not. I could cite you an instance wher customer bought a silver ring stamped sterli and upon examination found it to be nothing brass. This is only one case out of a thous found all over the United States."

C. B. Brown, of Brown & Borsheim: "I strongly in favor of a national stamping law.



MADE in Oak, Mahogany, Circassian Walnut and Rosewood—MOUNTED with Sterling Silver, also Gold-plated Brass Trimmings—Copper or Porcelain lined—various sizes to hold from 50 to 1,000 Cigars.

# CIGAR CHESTS

**EXCLUSIVELY FOR JEWELERS.**

AFFORDS protection to contents from undue heat and moisture. An ornate utility desirable in dens in city residences, at the seashore, in the mountains, on the yacht, wherever gentlemen enjoy life.

CATALOGUE MAILED ON REQUEST.

**I. N. DEITSCH,**
**SILVERSMITH,**
**15 EAST 17TH ST., NEW YORK.**

ROSE ORNAMENTATION, DESIGN SIMPLE, YET EXQUISITELY BEAUTIFUL. A MOST POPULAR PATTERN, UNIVERSALLY ADMIRED.

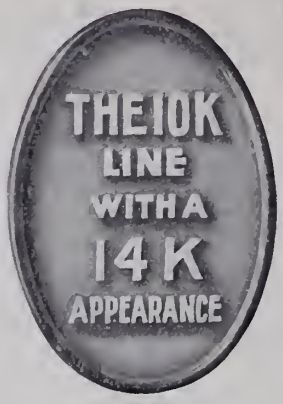
# The Adrea

THIS IS ONE OF OUR THREE NEW PATTERNS. THE OTHERS WILL BE ILLUSTRATED IN SUBSEQUENT ISSUES.



**The Woodside Sterling Co.,** 192 Broadway, New York.

# Leading Attributes of our Splendid Line.




First of all—Appearance and Plump Quality.
Then—
Finish,
Irresistible Prices,
Beauty of Designs,
Perfect Die Work,
Expert Workmanship,
Strength,
Rapid Selling Qualities,
Variety,
Genuine Stones Only Used,
No Relics or Antiques,
Something New Every Day.



Kohn & Co

Camp and Orchard Streets, Newark, N. J.


the character proposed. It will not only be a great benefit to the jeweler but a safeguard to the customer."

Albert Edholm: "The bill is one that has long been needed and should have been brought before Congress long before this. Every honest jeweler should do everything he can to have it passed."

S. W. Lindsay: "I consider this stamping law a good thing, as it is a protection to those who want to be honest."

Geo. W. Ryan, of Mawhinney & Ryan Co.: "This bill is a fine act and should have been enacted long ago, but we now should thank THE CIRCULAR WEEKLY for making such a strenuous effort to have such a bill passed. It would not only protect the dealer but the customer, and would do away with the dishonest jeweler and selling of inferior goods. We hope Congress will pass the bill."

Fred Brodegaard, of Fred Brodegaard & Co.: "I sincerely endorse this bill and know it will be a great help to the jeweler and public to have such a law enacted."

Joseph P. Frenzer: "I most certainly am heartily in favor of the law becoming a national one. Consumers should be protected from unscrupulous makers and dealers. THE CIRCULAR-WEEKLY deserves a great deal of credit for pushing this matter, and I hope it will succeed in having it passed."

Henry Copley: "If such a bill can be passed by Congress it will be of great benefit to all."

Jacob L. Jacobson: "The bill proposed by THE CIRCULAR-WEEKLY is the most just measure that could be enacted. My opinion is that there is not a class of goods manufactured or sold that is so badly misrepresented by being wrongly and unjustly stamped as articles of jewelry, gold and silver. It is a wonder that Congress has not stepped in long ago and enacted a law to correct this dishonesty."

## Chicago Jobbers Foil Plot to Rob Them by Arresting Employe and His Confederate.

CHICAGO, Oct. 7.—Hyman Telles, 1 years old, for the past year and a half i the employ of Gordon & Morrison, jewelry jobbers, at 199 E. Madison St., an Fred. Langwell, a jewelry dealer, are under arrest at the Chicago Ave. police station charged with larceny and conspirac to rob Gordon and Morrison.

The police were notified of the plot t rob the firm about two weeks before th arrest of the culprits by a Mrs. Kate Williams, in whose house Langwell lived. Th police say that Langwell made Mrs. Williams his confidante, that the two had quarrel and that the woman divulged th plans from spite.

According to confessions made by bo the arrested parties Langwell proposed Telles to steal as many watches as he coul These he was to turn over to Langwe who intended to do a mail-order wat business. Paying virtually nothing for th goods, Langwell was to advertise them cut prices and in order to disarm susp cion the advertisements were to state th the watches were second hand and we bought from different jewelers with who they were left to be repaired and sold f charges.

Telles has been under surveillance f some time and when Mr. Morrison sa that Telles knew he was being watched called him out into the office and charg him with theft. Telles, he says, then co fessed his guilt.

Previous to his last employment Tell was for three years with Mandel Bros.

Prior to their arraignment on Oct. both men were taken to the county j under bonds of $6,000 each. The watch stolen were mostly cheap Swiss ones five and 10-year cases and amount to few hundred dollars in value.

# STERLING SILVER
AND
# FINE SILVER PLATE



REVERE.
(Sterling.)

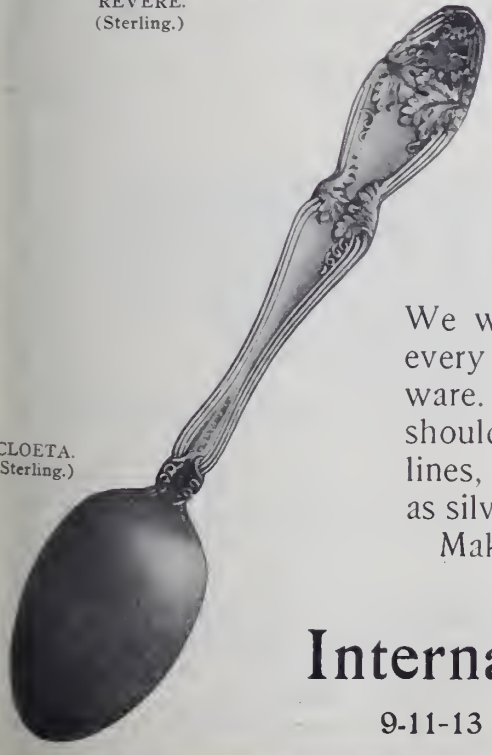
"VINTAGE"
SILVER
PLATE.

"1847
ROGERS
BROS."





AVALON.
(Sterling.)

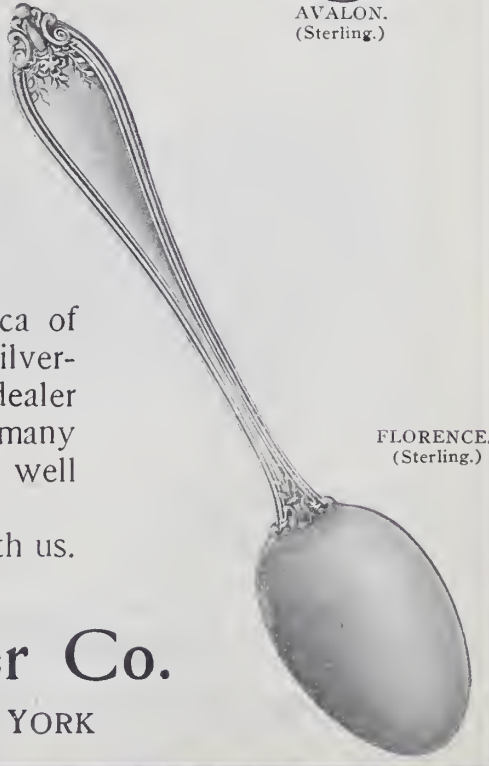


CLOETA.
(Sterling.)

## OUR
## WAREROOMS

We wish to make the Mecca of every jeweler and dealer in Silverware. The out-of-town dealer should call and inspect our many lines, including Cut Glass, as well as silver and silver plate.

Make your headquarters with us.



FLORENCE.
(Sterling.)

# International Silver Co.

9-11-13 MAIDEN LANE, NEW YORK

A. & B.

HEADQUARTERS
FOR
WALTHAM WATCHES.
EVERY GRADE.

DON'T HESITATE
to send here for your wants in Watches because you don't know us—we are easy to get acquainted with. We do not object to sending liberal memo. packages—we solicit the privilege from responsible dealers.

AVERY & BROWN,
68 Nassau St., New York.

### Death of Fred L. Bellows.

ATTLEBORO, Mass., Oct. 7.—At the suicide of Fred L. Bellows in Boston yesterday there passed a large, genial, wholesouled man, who was a few years ago the best-known traveling salesman carrying a grip out of Attleboro.

Mr. Bellows started in business as a retail fish dealer in this town, but was ambitious for better activity and entered the employ of McRae & Keeler. The latter firm discovered quickly that it possessed a salesman of exceptional ability. He was given the grip, and an extensive advertising campaign organized, which soon marked Mr. Bellows as the most conspicuous and one of the most successful salesmen from the town. He left this concern to start in business on his own account, and, with Bernard Simms, became a partner in Bellows & Simms.

Thinking he saw a more glowing opportunity in the west, Mr. Bellows went to Chicago to open a commission house, to handle goods of many manufacturers. Here he was attacked with rheumatism, which crippled his feet and legs for a long time, taking him from business for so long he felt unable to carry it on further.

He returned east, and then went to Europe to try the experiment of handling American jewelry there. The result was not encouraging, and he came back to this country. Since his return he has been in several enterprises, living lately in Boston.

Early Friday morning Mr. and Mrs. Bellows were at the United States Hotel, Boston, and, without a word of warning of his intention he sent a bullet into his brain. The assigned cause is despondency over increased difficulty from rheumatism and assurances that it might never be cured.

### Solomon Wachstein, Savannah, Ga., Files a Voluntary Petition in Bankruptcy.

SAVANNAH, Ga., Oct. 4.—Solomon Wachstein, 240 Broughton St., this city, yesterday filed a voluntary petition in bankruptcy A meeting of creditors has been called for Oct. 16. The unsecured liabilities aggregate $4,000 and the assets amount to $2,000 The latter consist of $200 in cash and a stock of goods. A claim of Ranzen & Bro. of this city, is secured by jewelry valued a $598.

The unsecured creditors for amounts o $100 or more are: National Bank o Savannah, $150; E. Hochman (borrowe money), $130; Wm. I. Rosenfeld, $315 David Mayer, $234.45; Chas. M. Levy $160.25; Jules Ascheim, $507.89; I. Ollendorff, $111.90; C. P. Goldsmith & Co $410.05; L. H. Keller & Co., $175.75; Kosuth-Marx Jewelry Co., $816.72; L. A. Epenstein & Co., Chicago, $149.53; Queen City Ring Mfg. Co., Buffalo, N. Y., $150 Heintz Bros., Buffalo, N. Y., $143.85.

John Walter Ash, of Ash Bros., jeweler Elmira, N. Y., and Miss Lelia May Lovell Brown, also of Elmira, were married recently in Zion Episcopal Church, Windsor, N. Y., by Rev. J. B. Andrews.

"THE VIOLET"

A MASTERPIECE IN THE FRENCH GRAY FINISH.



VIOLET BERRY SPOON.

Twenty-five pieces now ready. Postal brings new Catalogue No. 10.
All orders filled promptly.

Simeon L. and George H. Rogers Company, Hartford, Conn.
FACTORIES, HARTFORD AND WALLINGFORD, CONN.
NEW YORK OFFICE: ROOM 43, No. 41 MAIDEN LANE.

# Manning, Bowman & Company,

## MERIDEN, CONNECTICUT.

NEW YORK. CHICAGO. SAN FRANCISCO.

---

# NICKEL AND SILVER PLATE.

THE BEST, LATEST AND MOST COMPLETE LINE ON THE MARKET.

## "METEOR"

The Best Known Method.

## Circulating Coffee Percolator

For Making Coffee or Tea.



No. 5793. "METEOR" PERCOLATOR SET.

CHAFING DISHES
with Patent
Seamless IVORY Enameled Food Pan.

"METEOR"
Circulating
Coffee Percolators
Save One-Third.

PRIZE TROPHIES.
English Pewter, also Solid Copper with English Pewter Mountings.

TEA WARE, TABLE KETTLES, HOTEL WARE, BAKING DISHES, ETC

Catalogue No. 40 J. will be sent on request.

# OUR FEATURES about our FOURTEEN K. Brooch

BEST in the market for the price.

PLUMP 14K. with heavy bridge across the back.

**GENUINE PEARLS**

As a Mounting, $4.00;
With Pearl Set Center, $4.25.



**Chas. L. Trout & Co.,**

15 MAIDEN LANE, NEW YORK.


### Samuel D. Levy Files a Voluntary Bankruptcy Petition at New York.

Samuel D. Levy, a jeweler, who lives at 62 E. 116th St., New York, filed a voluntary petition in bankruptcy in the United States District Court, Oct. 4. He formerly lived at 1703 Madison Ave., and had his place of business there. In his petition he says that his liabilities amount to $2,102, and he has no assets.

Among the creditors are: Eaton & Glover Co. (notes), $65; J. Busch, $109; Nordman Bros., $116; E. W. Reynolds, $128; Walden Knife Co., $314; Charles Weiland, $151; J. R. Wood & Sons, $223; Townsend Mandell, $230.

David W. Rockmore is the petitioner's attorney. The court appointed Wm. Allen as referee.

Mr. Levy was at one time in business at New Mexico, and subsequently in Arizona. In 1895 he came to New York, and opened a sales store at 2150 Third Ave., leaving there in January, 1901, without paying all his debts, and returning to Arizona, where he engaged in business at Clifton. After a short time he came back to New York, and sold jewelry to private trade.

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R. C. Bernau has purchased the interests of J. B. Ellington, of the firm of Bernau & Ellington, Greensboro, N. C. The business will be continued at the same location by Mr. Bernau alone. Mr. Ellington will remain in Greensboro, where it is reported he will engage in business on his own account in the near future.

### Two Diamond Rings Cleverly Stole from Brooklyn, N. Y., Jeweler.

Two diamond rings valued at $100 ar $150, respectively, were stolen, last Satu day, from the store of L. M. Piccard, 7 Fulton St., Brooklyn, by a well-dresse young man, whom the jeweler had nev seen before. The thief, pretending that h wished to buy a ring, looked over the tw which seemed to please him, and then call for a third, which was in the show case. the jeweler reached for the third ring t young man seized the two at which he h been looking and ran to the street. M Piccard followed, but a young woman, w opened the door just at this time, got his way, and this retarded him just l enough to give the fugitive a sufficient st to escape.

Mr. Piccard notified the police, but th far no arrests have been made. He s pects that the young woman may ha been an accomplice, who intentiona opened the door for the thief, to delay pursuit.

---

F. R. Johnson, Brockton, Mass., wh safe has been closed since he lost t key, several weeks ago, on Tuesday last week had a Mosler safe expert op ate on the door, with the result that opened. Pry bars and jimmies w used, as were cold chisels and sledg and then the safe expert "cracked crib." It was easy work for him, and use of nitro-glycerine was not resorted The damage to the safe door was c siderable.


# Fine Leather Goods

We manufacture a large collection of articles suitable for the jewelry trade

Hand Bags Jewel Cases Photo Frames
Cigar Cases Desk Sets Writing Cases, etc.

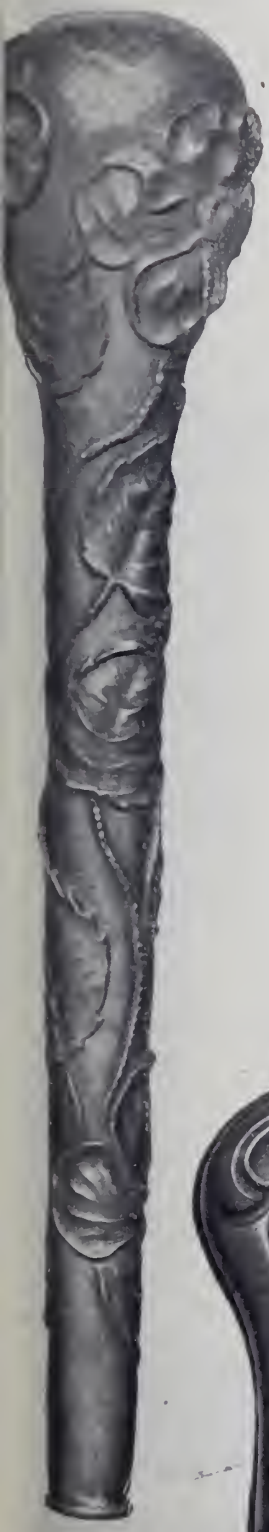
Established 1850 — TRADE R MARK — Incorporated 1904

## C. F. RUMPP & SONS
PHILADELPHIA

New York Salesroom, 683 and 685 Broadway.

Chicago Salesroom, 35 Randolph Street.

SEND FOR ILLUSTRATED CATALOGUE





ESTABLISHED 1876.

TRADE-MARK

# HARRISON'S

## Mounted

# Silk Umbrellas

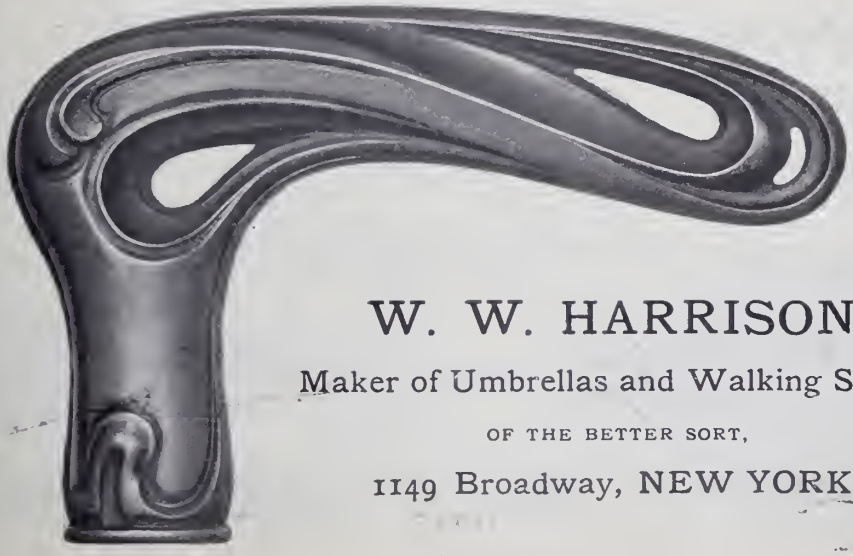
## and

# Walking Sticks

appeal to people of taste and those wanting the exclusive in make and finish.

Our Gold-Headed Ebony Canes have stood the test for the last quarter of a century.

***No Dry Goods or Dry Goods Department Stores Sold.***





## W. W. HARRISON,

Maker of Umbrellas and Walking Sticks

OF THE BETTER SORT,

1149 Broadway, NEW YORK.




We are receiving our usual "shower" of orders and *promptly* filling each one. Many buyers are prejudiced in our favor because they are assured of receiving a Locket Line that will sell, whatever be the selection—each design is a distinctive creation. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. **Wightman & Hough Co.,** PROVIDENCE, R. I.




**JUST EMBLEMS,**

**THAT'S ALL!**

Making them exclusively enables us to place on the market goods impossible to equal, quality and price considered.

A complete stock at our New York office, 11 MAIDEN LANE.

**IRONS & RUSSELL,**

**IRONS & RUSSELL BUILDING, 95 CHESTNUT STREET.** **PROVIDENCE, R. I.**


## Games Rolled by Jewelers' Bowlin League of New York.

Following are the results of the las week's games in the Jewelers' Bowlin League, New York:

| | | | |
|---|---|---|---|
| Oct. 3, Elgin National Watch Co... | 729 | 672 | 6 |
| *vs.* Chas. F. Wood & Co..... | 785 | 836 | 7 |
| Oct. 4, L. E. Waterman & Co..... | 674 | 767 | 7 |
| *vs.* Avery & Brown..... | 770 | 666 | 7 |
| Oct. 5, A. A. Webster & Co..... | 748 | 626 | 5 |
| *vs.* Udall & Ballou..... | 658 | 750 | 7 |
| Oct. 6, Dennison Mfg. Co..... | 730 | 786 | 7 |
| *vs.* Cross & Beguelin..... | 831 | 776 | 7 |

STANDING OF THE CLUBS.

| | *Won.* | *Lost.* | *Per cent.* | *Hig sco* |
|---|---|---|---|---|
| Jos. Fahys & Co..... | 6 | .. | 1.000 | 944 |
| C. F. Wood & Co..... | 6 | .. | 1.000 | 836 |
| N. H. White & Co..... | 5 | 1 | .833 | 85 |
| Avery & Brown..... | 5 | 1 | .833 | 77 |
| Cross & Beguelin..... | 7 | 2 | .777 | 83 |
| Dennison Mfg. Co..... | 6 | 3 | .667 | 83 |
| A. H. Smith & Co..... | 4 | 2 | .667 | 79 |
| L. E. Waterman & Co.... | 3 | 3 | .500 | 77 |
| Tiffany & Co..... | 2 | 4 | .333 | 80 |
| Udall & Ballou..... | 2 | 4 | .333 | 75 |
| J. King Optical Co..... | 1 | 5 | .166 | 76 |
| A. A. Webster & Co..... | 1 | 5 | .166 | 74 |
| Aikin, Lambert & Co.... | .. | 6 | ... | 76 |
| Elgin National Watch Co. | .. | 6 | ... | 72 |
| Gorham Mfg. Co..... | .. | 6 | | 69 |

## Charles E. Goodrich, Tunkhannock, P Goes Into Voluntary Bankruptcy.

TUNKHANNOCK, Pa., Oct. 5.—Charles Goodrich, a jeweler of this town, yester filed a voluntary petition in bankruptcy the United States District Court. schedules show his liabilities to be ab $3,000, and the assets included ther amount to about the same sum.

Goodrich has been in business here five years, having commenced April 1, 1 and prior to that year was in Wilkes Ba Pa. He was believed to have had a c tal of $3,000 in the business, and until cently carried a stock valued at ne $6,000. For some time past he has b pressed for ready cash, and claims h been in the hands of attorneys for set ment.

## Jewelers Gold Bars Withdrawn d Exchanged at New York.

*Week Ended Oct. 9, 1905.*

The U. S. Assay Office reports:

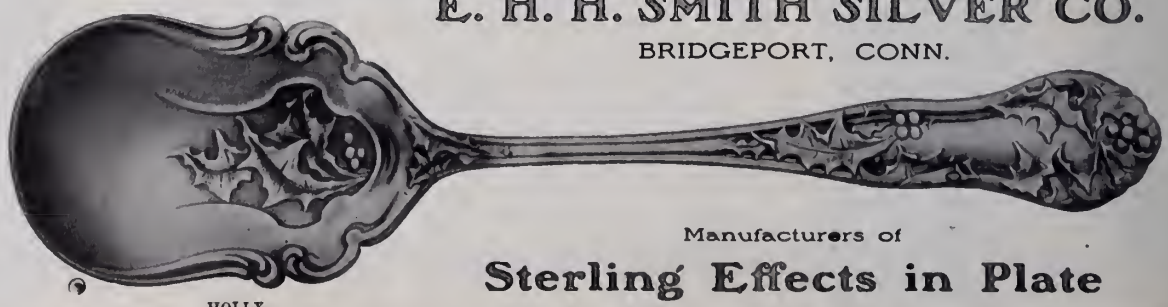
| | |
|---|---|
| Gold bars exchanged for gold coin.... | $433,1 |
| Gold bars paid depositors..... | 135,4 |
| Total ..... | $568,6 |

Of this the gold bars exchanged for gold are reported as follows:

| | |
|---|---|
| Oct. 2..... | $51,8 |
| " 3..... | 62,0 |
| " 4..... | 98,0 |
| " 5..... | 87,2 |
| " 6..... | 78,2 |
| " 7..... | 55,6 |
| Total ..... | $433,1 |


**E. H. H. SMITH SILVER CO.**

BRIDGEPORT, CONN.



HOLLY

Manufacturers of

**Sterling Effects in Plate**

WHEN eighty men out of a hundred evidence their belief in a proposition, that evidence ought to carry considerable weight with the other twenty.

More than eighty out of every hundred jewelers in this country show that they believe in the goodness, stability and "going" quality of

SIMMONS WATCH CHAINS

by carrying them.

An inspection of the Jobbers' Fall line of Simmons Chains will surely convince those of the trade who don't carry them that they are desirable goods to have in stock—especially at this season.

**R. F. Simmons Company**
**Main Office and Works, Attleboro, Mass.**
**Salesrooms: 9-13 Maiden Lane, New York, and 103 State Street, Chicago**



# LOCKETS

Both Plain and Fancy, in all Sizes. To prominently display these goods is to increase your sales.

We are the largest exclusive makers of 10 Karat jewelry.



Ask your jobber for our lines of

**Cuff Buttons,**
**Baby Pins,**
**Fobs, Scarf Pins,**
**Lockets, and Brooches.**



**Potter & Buffinton Co.,**
**Providence, R. I.**

New York Office, 65 Nassau St.

San Francisco Office, 206 Kearny St.



# The "Norma"

## ADJUSTABLE BRACELET.

(PATENTED 1905.)

Worn with perfect ease. Adjustable to any wrist. Flexible and smooth. Adapted to the requirements of the finest jewelry trade.

The "NORMA" is made in 14k. 1/20 plate stock. In style, finish and workmanship is unsurpassed.



No. 135.

Prices range from **$27.00 to $72.00 per doz.** We illustrate but a few of the many styles

Put up in the most novel display box ever shown, in two separate parts. The bracelet rests on a pad held by a spring. Slightest jar sets bracelet in motion.

SEND FOR NEW CATALOGUE.
ASK YOUR JOBBER TO SHOW YOU THE NEW BRACELET.

Patented and Made Only by

**THE F. H. SADLER COMPANY,**

**Manufacturers of Rings and Jewelry,**

**ATTLEBORO, MASS.**


## Attleboro.

Charles H. Tappan, of the D. F. Briggs Co., entered five horses in the Brockton Fair races last week.

Perle Cole, for eight years foreman for McRae & Keeler, resigned last week, his health demanding outdoor work.

D. S. Spaulding & Co., Mansfield, closed their factory one day last week to allow the employes to attend Brockton Fair.

A. Bushee & Co. presented a Morris chair last week to Thomas J. Halliday, who left their employ after many years' service.

Mr. Poole, head of the Poole Silver Co Taunton, was injured by being hit by a run away horse on the street in Taunton las Friday.

The William A. Sturdy Mfg. Co. is in stalling a complete electric light and powe plant to furnish fluid to its own factory an those of Sturdy Bros. and Freeman, Daugh aday & Co.

Regnell, Bigney & Co. last week presente a handsome appropriately inscribed signe ring to Joseph Dohr, who left their emplo after 14 years to accept a responsible po with A. Bushee & Co.

The Attleboro Mfg. Co. has asked a ne trial in the case of William Hodde, Jr who was lately awarded $16,000 in a su against the firm. It was the largest verdi ever rendered in Bristol County. Hodd was blinded carrying acid at the defenda corporation's factory.

Treasurer Frederick W. Andrews h filed the annual report of the Cornell-A drews Smelting Co. The figures sh w Buildings, $15,201; machinery, $34,27 cash and debts receivable, $8,157; man factures and merchandise, $7,975; profit a loss, $11,734; capital stock, $60,000; accoun payable, $17,338.

The Dunbar, Leach & Garner Co. h enlarged its manufacturing plant, this b ing made necessary in order to supply t growing demand for seamless wire tubu and fancy wires now being used in seamle gold plate bracelets. The factory is ope ated overtime, until 10 o'clock nights, in t effort to keep up with its orders.

Harrison Williams and wife, of Mar field, last week observed the 55th an versary of their wedding. Mr. Willia was a pioneer Attleboro jewelry manuf turer. He was of Bates, Capron and Wi iams, as a partner of the late Joseph Bates, who was later head of Bates & C con, and died a few weeks ago. On M Bates' withdrawal it became Sherman, C ron & Williams, but went to the wall wh the Civil War checked the sale of luxur After the war Mr. Williams resumed a was successful for years in a general l of goods, with horn and shell jewelry a specialty.

At Spearfish, S. Dak., a man giving name as William Hilton, who broke Smith's jewelry store, is to be exam as to his sanity. He has been in the h of selling the gold dust which he obtai from placer diggings at this store. other day he went there, and as the d was closed at the time, he effected an trance by breaking a window, causing c siderable damage before he was capture



THE BLISS COMB GIRL.


# THE BLISS COMB GIRL

ONE REASON WHY every detail of these Combs is precisely right, is that they are made by this Company from start to finish. Every part is artistically adapted to every other part.

High French Combs, Spanish Combs, Back and Side Combs. The coiffure's finishing touch.

THE

# E. A. Bliss Co.

ARTISTIC JEWELRY

1 UNION SQUARE, NEW YORK

FACTORY: MERIDEN, CONN.

PARIS: 28 RUE D'HAUTEVILLE.

TRADE-MARK.

# The Wm. C. Greene Co.,

101 Sabin St., PROVIDENCE, R. I.,

MAKERS OF

**10 K. Gold Jewelry.**

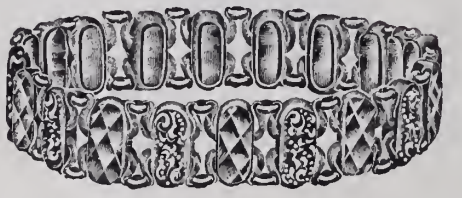
CROSSES A SPECIALTY.



## The "Velvet" Adjustable Bracelet.

10 K.
EXCLUSIVELY.

Patented Dec. 13, 1904.
Design Patented
July 25, 1905.



FITS ANY SIZE OF WRIST.

A simple arrangement of springs makes this bracelet adjustable to any wrist, whatever its size or conformation. It is thus the extreme of

COMFORT, COMELINESS AND SECURITY.

Simple in its parts and strong in construction, it is durable and not liable to get out of order.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

# JULIUS WODISKA,

Manufacturer of

# DIAMOND MOUNTINGS.

**Diamonds recut and repaired.**

**40 John Street, NEW YORK.**

Telephone—2846 John. BOSTON, 50 Congress Street.


## North Attleboro

Donald Le Stage is home from a western trip in the interest of the H. D. Merritt Co.

George S. Semple, New York representative of the W. & S. Blackinton Co., was in town Sunday and Monday.

George L. Paine, of the G. L. Paine Co., arrived home, Saturday, from a long western trip in the interests of his concern. It was his initial trip.

It is estimated by manufacturing jewelers that there is ample opportunity for work for at least 300 more hands in the shops in town. It has been weeks since there has been an unsolicited application for a position.

There was a small fire at the Straker & Freeman factory Wednesday morning. A spark from a fire in the engine room ignited the woodwork about the place, which burned fiercely for a brief period. Extinguishers were pressed into commission and the flames soon put out.

In the tax list just made known by the assessors of Plainville the following jewelry firms and corporations will pay more than $100: Willis M. Fuller, $240.97; Plainville Stock Co., $384.90; Scofield, Melcher & Scofield, $253.50; Whiting & Davis, $152.10; James D. Lincoln, $249.70; Woodbury Melcher, $138.58; Edward Payson Bennett, $143.23; Albert W. Burton, $164.44.

Whiting & Davis, Plainville, have opened a branch factory at Franklin, Mass., where a specialty will be made of purses. The concern intends to stay there, and promises to have plenty of work; only girls or women will be employed. Work was commenced Thursday with a large number of hands who are being instructed in the work. The force will be daily increased until 2 or more girls shall be employed.

Inspector Ellis, of the State Police, paid an unexpected visit to several of the jewelry factories Friday evening, and in one of two shops found minors and girls working in violation of the law. Judging from the manner in which the inspector talked he has received letters from some women in this town, complaining that the law was being violated and that many of the shops were allowing girls and minors to work after hours. It is not probable that any of the manufacturers will be summoned to appear in court as a result of the visit, but they were given warning by the inspector that if he had occasion to come to town in the future and found that the law was again being violated he would prosecute the offenders.

Following were the results of the games played this week by the teams of the Jewelers' Shop Bowling League:

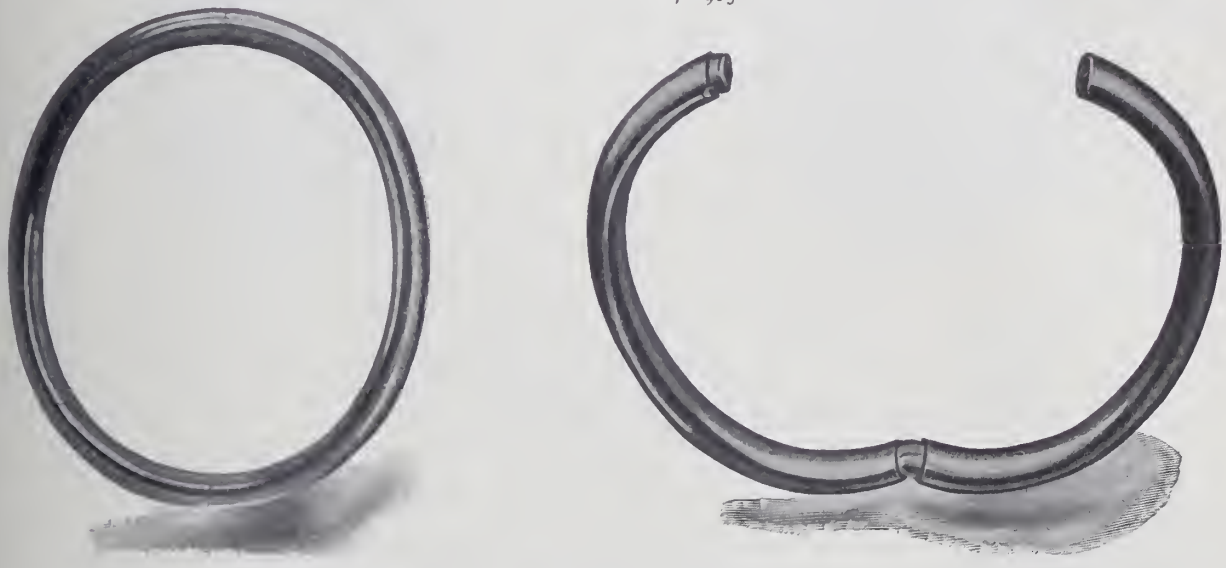
| | | |
|---|---|---|
| Oct. 2, F. S. Gilbert | 416 | 417 |
| *vs.* Riley, French & Heffron | 411 | 418 |
| Oct. 3, G. L. Paine Co. | 417 | 441 |
| *vs.* T. J. Smith Co. | 368 | 414 |
| Oct. 4, H. F. Barrows Co. | 446 | 399 |
| *vs.* Scofield, Melcher & Scofield | 421 | 434 |

Some time ago the American Waltham Watch Co., Waltham, Mass., reached 1,000,000 in watch numbers, and because of the superstitious figures kept that watch as a mascot. A few days afterward movement No. 13,013,013 was reached, and the company presented it to Newton Dexter, New Haven, editor of the *Goldsmith and Silversmith*.

# Bracelets!!!

## The "Sturdy" Bracelet

Patented Feb. 28, 1905



## Do You Know

that we are making a Bracelet that is attracting the attention of every Jeweler? Being the most perfect and complete Bracelet ever produced.

Any Jeweler who is not already acquainted with the fine points and patentable features of this Bracelet, can procure samples from any representative wholesale Jeweler in the United States.

Made only by

## J. F. Sturdy's Sons

Makers of

**The "Sturdy Line" of Standard Watch Chains**

ATTLEBORO FALLS, MASS.

ESTABLISHED 1865

# Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the manufacturer, dealer and wearer.

ALL CASES BEARING THIS MARK ARE HAND-MADE.

STAMPED.

TRADE  MARK

18 K.

STAMPED.

TRADE  MARK

14 K.

MANUFACTURED BY

**DUBOIS WATCH CASE CO.,**

MAKERS OF

**SOLID GOLD CASES.**

**NEW YORK.**

Encyclopaedia-Dictionary of the Ophthalmic Sciences.

Price, $2.50. The Jewelers' Circular Pub. Co.


## Baltimore.

H. Bealmear was in New York last week.

Mamie Kaufman and Marie Bittner, two young girls who have many charges of shoplifting to answer to, are also charged with "lifting" a diamond ring from the store of Benjamin D. Nuitz, on N. Eutaw St. Both were committed for the action of the Grand Jury by Justice Soden, last week.

The handsome silver testimonial that was recently presented to Henry O. Boehm by members of the Breton's Bowling League, was made by Jacobi & Jenkins. The piece consisted of a large ten-pin resting on three duck-pin balls, supported by an ebony base.

John F. Hunzinger and John Gioberge, two young men who claim New York as their home, were arrested last week on suspicion and are being held pending an investigation. They were seen loitering about the center of the city late at night, and were also seen trying the cellar doors.

Word has been received by the local police from several cities stating that James R. Reed, whose picture appeared in THE CIRCULAR-WEEKLY last week with an account of his swindling operations in Baltimore, was wanted by the authorities of those cities. The Pinkertons identify him as Cornelius J. Donovan, ex-convict, who is wanted by the New York police. The superintendent of the Buffalo police also telegraphed he is wanted there. The police of Youngstown, O., also want him.

The time ball service of the hydrographic office was put into operation Oct. 5, for the first time since the old service was destroyed by the great fire. The new service has been installed on the roof of the new *American* building. Promptly at noon the ball dropped. It is of especial benefit to the shipping interests. The time is received over the Western Union wire direct from the Naval Observatory in Washington. The new ball is 47 inches in diameter and is a hollow sphere of spring brass covered with canvas and painted black. It weighs 60 pounds and drops 27 feet into an open steel tank, which acts as a cushion.

## Rochester.

Judgments were taken by default last week in Municipal Court by Frank Tarrant against Solomon S. Weeks, $17; and by D. E. Danks against Fred Marshall, $7.65, and against Francis Burke, $8.

Philip Present, who recently spent several days at his store at Buffalo, has reported that he has installed C. C. Norris, Indianapolis, to take the place of A. B. Henshel, as manager of the store. Mr. Norris was until recently with the Shepard Mfg. Co.

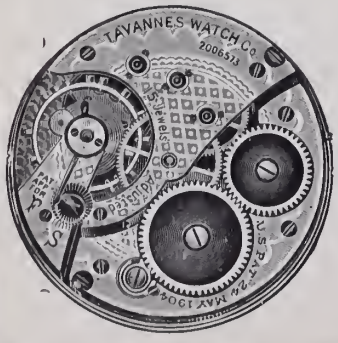
An important deal was concluded last week when a new corporation, to be known as the Henry C. Wisner Co., was incorporated, with a capital stock of $100,000. Articles of incorporation were filed in the Monroe County Clerk's office Friday. The new company will deal in glassware, silverware, chinaware, pottery and other articles of artistic merit. The corporation will rent the entire Wisner building and will take over the business of the late Henry C. Wisner. New York men prominently identified with the business will be brought to Rochester to manage the store, which will be considerably enlarged. The store is now closed while inventory is being taken. The incorporators of the new company are: Thornton Robbins, Baltimore, Md., 800 shares; Henry C. Wisner, Rochester, 620 shares; Charles M. Wolcott, New York, 472 shares; Henry B. Stagg, Hackensack, N. J., 400 shares; Theodore E. Townsend, New Brunswick, N. J., 240 shares; Frank P. Wisner, New York, 208 shares; William B. Tetamore, New York, 200 shares; E. T. Wisner, New York, 200 shares; E. L. Wisner, Rochester, 200 shares; Albert E. Eastwood, Rochester, 200 shares; William E. Sloan, Rochester, 200 shares; Francis Macomber, Rochester, 200 shares; Geo. C. F. Haas, New York, 2 shares; John M. Campbell, New York, 2 shares; Geo. W. Granger, New York, 2 shares, and David H. McIlvain, New York, eight shares. The stockholders held the first meeting in New York last Monday.


# WHEN PURCHASING

YOUR FALL STOCK, DON'T FORGET TO ORDER

# TAVANNES WATCHES

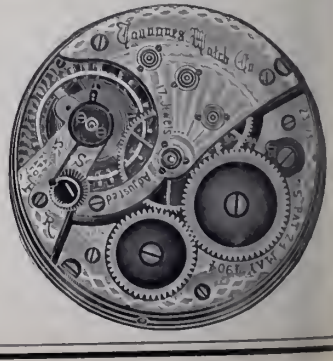
BY THEIR ACCURATE AND CONSISTENT PERFORMANCE THEY HAVE MADE A PLACE FOR THEMSELVES IN THE FOREMOST RANKS OF THE WATCH WORLD.




**Tavannes Watch Co.,**

**2 & 4 Maiden Lane, New York.**

For Sale Through the Jobbing Trade.








# Quality.

It's the quality of our sixteen size movements that has to a great extent given us the reputation for manufacturing reliable timepieces. The fact that we are behind our orders on all grades of sixteen size is the best evidence that the trade is willing to pay a little more for movements which they can recommend with confidence.

ILLINOIS WATCH COMPANY,

SPRINGFIELD.

# MR. RETAILER:

You can lead a horse to water, but—you can't make a woman buy something she doesn't want.

When a lady is looking for a gold watch and says: "Oh! Mr. Retailer, I just noticed the dearest little watch in Mr. So and So's window, and my heart is set on one." It's no use, you must either get one like it, or lose a customer.

Now, "ten chances to one," she saw a Solidarity Gold Watch in that window. Why don't you get a few Solidarity Gold Cases? They have the true value, real merit, and they are very fetching.

Order them through your Jobber.

## SOLIDARITY WATCH CASE CO.,

ESTABLISHED 1885.

3 MAIDEN LANE, NEW YORK.

GENERAL SELLING AGENTS:

JOHN W. SHERWOOD. FRANK E. HARMER.



THE PASSMORE GEM CO. LAPIDARIES. PRECIOUS STONES AND ODD GEMS. 373 WASHINGTON ST., ROOM 9 BOSTON

# ODD GEMS.



IF IT IS ANYTHING IN THE LINE OF

**AMERICAN PEARLS,**

communicate with

**Maurice Brower, 16 John St., New York.**

HIGHEST PRICES PAID FOR AMERICAN PEARLS.


## New Orleans, La.

TRADE CONDITIONS.

There has been an awakening of trade durit the past week, and jewelers are beginning to se out their Fall orders. The biggest demand just present is for wedding rings, and the trade belie the people's confidence in general cond.tion is ma fest, and see a prospect for a big increase in bu ness. The yellow fever is each day losing hold on the city, and the citizens who went aw to avoid a chance of infection are returning their homes in great numbers. This means a b terment of conditions in all lines. Jewelers, wh best customers have been absent during the sca will be among the first to reap the benefit of t change.

J. Julius Weinfurter took a few da of last week and went to the Ozone Be on the other side of Lake Pontcharta for rest and recreation.

Leonard Krower has donated to the D mond Festival a very handsome f which is now on exhibition at the L. Grui wald music house, to be given to the la selling the second highest number of tick for the above festival. Mr. Krower a sent in his check to Hart D. Newm for $20 for tickets for the employes of establishment.

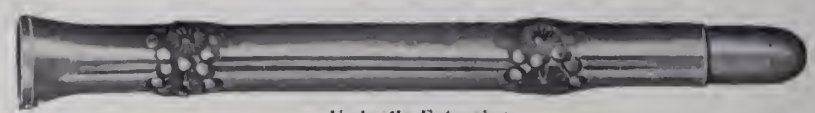
Mrs. T. Hausmann, of T. Hausmann Sons, accompanied by her daughter, M Bettie Hausmann Kron and her two gra children, Henry Kron and Henry Ha mann, will arrive in New York Oct. homeward bound, from a several m n European trip. Mrs. Hausmann and relatives will remain several days in N York before taking up the journey t N Orleans.

For the first time since yellow fe started its most objectionable revels. the quarantines began a drummer riske jump into New Orleans last week. stranger who dropped in at all the l ing jewelry stores proved to be Cha Forsyth, representing the Meriden Cut Co., and everywhere he went he greeted like a long lost brother, eve he didn't sell a bill of goods with e hand-shake. Mr. Forsyth came fro lanta, and said that he was surprise find conditions in New Orleans so g After making a thorough canvass of trade in New Orleans, Mr. Forsyth proceed to New York by steamer weeks the jewelers have been bemoa the fact that no drummers come this and that they had to send in their or without seeing samples. Mr. Forsy visit was accordingly a welcome surp




Tip Cup





Umbrella Extension



Tip Cup, Extension and Tie Clasp made in Gold and Sterling Silver to match the Handle.



Tie Clasp

## Mr. Jeweler:

See that the umbrellas you buy this fall have the new Braitsch Specialties, "Tip Cups." "Tie Clasps" an "Umbrella Extensions," illustrated herewith. They are the latest and best accessories now on the market. your umbrella maker cannot supply you, write us. Our trade-mark, "W. J. B. & Co.," on all our goods.

Established 1887. **W. J. BRAITSCH & CO., 396-8 Broadway, New York**




**SWITZERLAND,** *the home of Gruen Watches,* **GRUEN WATCH MANUFACTURING CO.**
**CINCINNATI,** *the home of Gruen Cases,* **GRUEN-NATIONAL WATCH CASE CO.**

**NONE SO EXTENSIVELY SOLD;** NO LINE LARGER WHEN IT COMES TO HIGH CLASS SOLID GOLD WATCHES FROM THE **SMALLEST** TO THE **LARGEST,** FROM **THINNEST** TO THE **THICKEST.**

GEORGE H. HODENPYL, of former firm of Hodenpyl & Sons.

WALTER N. WALKER, Formerly of firm of Hayden W. Wheeler & Co.

# HODENPYL & WALKER

successors to

HODENPYL & SONS.

**Importers of**

# DIAMONDS,

**Emeralds, Sapphires,**

**Rubies, Opals,**

**Pearls and Pearl Necklaces.**

Designs and Estimates for Mounted Pieces will be furnished on application.

Repairing and Recutting Diamonds a Specialty.

## 170 Broadway, New York,

**Corner of Maiden Lane.**

**TELEPHONE, 1898 CORTLAND.**

## "GEMFINDER"

The only American Commission Merchant in Precious Stones and Pearls located in Paris.

He gets no commission from the Seller; he has no preferences, and his only obligation is to find for the buyer such goods as he may be in need of at the lowest market prices.

This service costs the buyer only 2% of the purchase price.

**FREDERICK A. JEANNE,**

**5 Square de l'Opera,**
**Opposite Theatre l'Athenee,**
**PARIS, FRANCE.**

## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (ending Dec. 15) to the offices of those desiring this service.***

ALBANY, N. Y., H. Gips, Herald Sq.

BALTIMORE, MD., Miss M. Williams (The Leader), Grand.

BLAIRSVILLE, PA., J. P. Archibald, Broadway Central.

BOSTON, MASS., N. H. Gardiner (Jordan Marsh Co.), Murray Hill.
Thomas Stewart (Shepard Norwell Co.), Herald Sq.

BRANDON, VT., H. E. Hemenway, Broadway Central.

BUFFALO, N. Y., T. C. Bunch (W. Hengerer Co.), Imperial.

BUTTE, MONT., J. H. Leyson, Imperial.

CAMDEN, N. Y., S. L. Harding, Sinclair.

CHARLESTON, S. C., W. Thomas (Carrington Thomas & Co.), private house.

CHARLOTTESVILLE, VA., A. Russow (O. I. Russow), Belvedere.

CHICAGO, ILL., J. J. Wilson (Marshall Field & Co.), Navarre.
F. M. Sproehnle (Sproehnle & Co.), Hotel Astor.

CLEVELAND, O., C. I. Goldsmith (Goldsmith Bros.), Broadway Central.

COLUMBUS, O., A. Morden, Hotel Astor.

CORRY, PA., J. H. Wright, Albert.

DENVER, COLO., Henry Bohm (Bohm-Allen Jewelry Co.), Breslin.

DURANGO, COLO., A. Hahn, Herald Sq.

EL PASO, TEX., A. H. Richards, Herald Sq.

ERIE, PA., Geo. A. Disque, Park Ave.

GENEVA, N. Y., L. H. Barth, Breslin.

GETTYSBURG, PA., C. A. Blocher, Albert.

GRAFTON, W. VA., G. W. Loar (G. W. Loar & Co.), St. George.

IRONTON, O., F. A. Bixby, Wolcott.

JACKSONVILLE, FLA., J. H. Crosby (Greenle & Crosby), Maiden Lane Safe Deposit Co. 170 Broadway.

JOLIET, ILL., G. E. Feagans.

KEWANEE, ILL., B. P. King, St. Denis.

LANCASTER, PA., W. W. Appel, Metropolitan.

LEMNA, N. Y., H. T. Sauger, Park Ave.

LIBERTY, N. Y., L. O. Sweet, Astor House.

MEMPHIS, TENN., E. L. Burns (Burns-Bar Co.), Wolcott.

MINNEAPOLIS, MINN., E. Langer (Power Mercantile Co.), 43 Leonard St.

MOBILE, ALA., E. Guggenheim (Pollock & Beheimer), 15 White St.

NEW HAVEN, CONN., C. Monson, Jr. (C. Monson, Jr., & Co.), St. George.

# Oppenheimer Bros. & Veith.

## Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM,
2 Tulp Straat.

LONDON,
40 Holborn Viaduct.

CUTTING WORKS,
Cor. Union & Nevins Sts., Brooklyn.

J. B. Todd (Gamble-Desmond Co.), Continental.
NEW ORLEANS, LA., H. Ginder (A. B. Griswold & Co.), private house.
NORFOLK, VA., F. H. Gale (Gale Jewelry Co.), Imperial.
NORWICH, CONN., F. Stanley (Porteous & Mitchell), 55 White St.
A. D. Sturgis, St. Denis.
OIL CITY, PA., A. C. Morck (Morck Jewelry Co.), Holland.
OSHKOSH, WIS., H. R. Birely (Birely & Son), Vendome.
PITTSBURG, PA., M. Rosenbaum (Rosenbaum Co.), Netherland.
J. C. Wasson (Jos. Horne Co.), St. Denis.
POTSDAM, N. Y., J. F. Butler, Continental.
PROVIDENCE, R. I., R. L. Bertwistle (The Shepard Co.), Navarre.
PULASKI, N. Y., C. B. Hibbard, Albert.
ST. LOUIS, MO., C. Meyer (W. Barr Dry Goods Co.), Rossmore.
SYRACUSE, N. Y., N. Abelson, Victoria.
TAMPA, FLA., S. B. Leonardi (S. B. Leonardi & Co.), St. Denis.
TOLEDO, O., F. G. Gould (Lamson Bros. Co.), Rossmore.
WASHINGTON, D. C., T. F. Finn (S. Kann Sons & Co.), Breslin.
R. Harris (R. Harris & Co.), Hotel Astor.
W. C. Shaw (Shaw & Brown Co.), Imperial.
WATERBURY, CONN., C. Strobel (Lake & Strobel Co.), Imperial.
WHEELING, W. VA., J. S. Gibbs (Delapline Dry Goods Co.), Imperial.
WILKES BARRE, PA., W. F. Newbury (F. M. Kirby & Co.), Imperial.
WILMINGTON, N. C., L. Blumenthal (D. G. Rhemstein Co.), Breslin.
WINTER PARK, FLA., H. M. Woodruff, Broadway Central.
WORCESTER, MASS., J. E. Hogan (Denholm & McKay Co.), Cadillac.
A. J. Moir (J. C. MacInnes Co.), Seville.
C. Walds (Denholm & McKay Co.), Cumberland.

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The store of Sol Silverstein, San Antonio, Tex., was entered by burglars one night about a week ago and stock valued at about $300 was stolen. The loot includes several watches, two cases of rings, several stick pins and watch charms. Entrance was gained through a rear door, the thieves being obliged to climb down from the roof of an adjoining building. The panel of the door was cut away just enough to admit a hand and the bolt was drawn. There is no clue to the thieves.


*If You need one or more Diamonds, loose or mounted, write us for a Selection Package.*

**We have received large shipments of Diamonds from Amsterdam, which we had cut there from "Rough," bought by us previous to the late advance in prices. We offer these goods at prices which must prove attractive to Jewelers, and we invite examination of our stock.**

Lissauer & Company
IMPORTERS.
2 TULPSTRAAT, AMSTERDAM.
EST. 1866.

12 MAIDEN LANE,
P. O. Box, 1625,
NEW YORK.

H. J. HOOPER,
AUCTIONEER.



There is no stock too large or too fine but what I will guarantee a profit, and can give reference to that effect from almost every State in the Union. My 22 years' experience has enabled me to give you this iron-clad guarantee.

Write me. All letters strictly confidential.

H. J. Hooper, 22 John St., New York City.

ORDER

DIAMONDS

ON MEMORANDUM FROM

ALFRED H. SMITH & CO.

170 BROADWAY, NEW YORK
Corner Maiden Lane.

London, 6 Holborn Viaduct.

Chicago, 103 State Street.

## News Gleanings.

H. J. McMinn, Garrett, Pa., has sold out.

J. A. Anderson, Sawyer, Wis., has gone out of business.

O. M. Morris, Rockwall, Tex., has discontinued business.

C. H. Harris, Portsmouth, O., has been succeeded by J. F. Carr.

R. Randall Davidson, Ansonia, Conn., has gone out of business.

John A. France, Blue River, Wis., is now at Viola, in the same State.

Cohen & Leibowitz, Jersey City, N. J., have moved to New York.

Peter Fullwood, Wellsboro, Pa., is now at Galeton, in the same State.

W. A. Cohn has purchased the business of D. L. Nielson, Vermilion, O.

H. J. Becker has succeeded to the business of S. W. Hurst, Tipton, Mo.

W. R. Pfefflerle, Ada, O., moved, recently, to Dunkirk, in the same State.

Ivory H. Crabtree, Eastport, Me., has sold out his stock to R. A. Burn.

The Star Drug Store Co., Wilton Junction, Ia., has discontinued business.

Benjamin W. Sands, Lamar, Mo., has been succeeded by Austin J. Sands.

T. J. Dilts, of Dilts & Jones, Summitville, Ind., died recently at that place.

Harrison & Co. have succeeded to the business of W. W. Francis, Ardmore, Pa.

W. S. Norton, Tahoka, Tex., moved, recently, to Lubbock, in the same State.

A. S. Smith, Birmingham, Ala., will shortly move to a new store on Third Ave.

J. D. Raper, Chariton, Ia., has moved his store to the Smythe building, at that place.

Fred. H. Towne, Sisseton, S. Dak., has sold out to the Peever-Gorham Mfg. Co., Inc.

Nicholas Van Kammen has purchased the business of C. L. Dresbach, San Mateo, Cal.

Henry W. Taylor, Rockwall, Tex., has disposed of his business interests, at that place.

E. M. Kneeland, Bangor, Me., is closing out his stock at auction and intends to go west.

George W. Durkee, formerly of Brown City, Mich., is now at Lapeer, in the same State.

A. T. Malmberg, Webster, S. Dak., has disposed of his business interests to J. L. Blank.

Kennon Mott, Brunswick, Ga., has reopened his store and is making improvements.

J. L. Buchanan, Henryette, Ind. T., has sold out his jewelry business to I. L. McElhannon.

Charles J. Ward, Andalusia, Ala., has been succeeded by the Ward Blaum Jewelry Co.

Robbers recently broke into a store at Minco, Ind. T., and took all the jewelry in sight.

H. A. Bump, Oklahoma City, Okla., has moved to 23 N. Broadway.

V. R. Mellon, formerly of Ephraim, O., is now located in his new territory in Quaker City, O.

W. J. McKinney & Sons, East Liverpool, O., was incorporated, last week, as the W. J. McKinney Jewelry Co., with an authorized capital stock of $10,000.

Ladds & Co., Oil City, Pa., have dissolved, and the business will be carried on by J. C. Ladds alone.

S. Joseph & Sons will remodel and improve their store in the Kirkwood Hotel block, Des Moines, Ia.

Gottlieb Krebs & Co., is the firm style of the business formerly conducted by Gottlieb Krebs, Canal Dover, O.

Winger & Gerstenberg, Milwaukee, Wis., have dissolved, and the business will be continued by Frank Winger.

The store of S. J. Pearson, Bennettsville, S. C., was burned recently. The loss is partly covered by insurance.

The firm of Fisher & Arthur, Petersburg, Tenn., has dissolved and the business will be continued by E. B. Arthur.

Robert L. Hause, Toledo, O., has admitted a partner, and the firm hereafter will be known as Hause & Roulet.

Butrynowicz & Co., Green Bay, Wis., have dissolved, and the business will be conducted by Vincent Butrynowicz alone.

Charles M. Prior, 1683 Madison Ave., New York, who makes a specialty of fine etching on silver, has mailed announcements to the trade to the effect that all goods of whatever description which are in his hands for etching or other work are fully insured against loss by burglary or fire.

Two men made an unsuccessful effort one day last week to rob the jewelry store of A. L. Dickman, 113 Ohio St., Sedalia, Mo. Mr. Dickman had stepped across the street to the barber shop when the men entered the store. One of them attracted the attention of the clerk while the other opened the show case window and grabbed several watch cases. Arthur Graham, the 16-year-old clerk, seized a club and made a rush for the man, who dropped the cases and with his companion ran toward the Missouri Pacific Railroad tracks. The men escaped from the town.

Charges of fraud and misrepresentation were preferred, last week, by Stollenwerk Bros. O. E. Klug & Co., Wm. Grosjean and Henry F. Casten, all of Milwaukee, Wis., against Lewis E. Lyon and Milvert L. Price, who conduct a business in Iowa City, Ia., under the firm name of the Puritan Mfg. Co. Each of these firms has been sued to recover $380 on an alleged contract for an invoice of jewelry which it is claimed has been ordered through a representative of the plaintiff company. Signatures to the contracts, the defendants claim, were obtained by representing that the invoice was to be sent on consignment, payment for same to be made after the sale of goods at stipulated intervals. The dealers claim that they were informed that an exclusive agency for the sale of jewelry, made by the Puritan company was given in each individual instance, and that no other representation would be appointed in the city. In its complaint the company holds to a strict interpretation of its contract with each of the defendants, claiming that any oral agreement entered into between their agent and the defendants was not binding upon the company. The terms of the contract provide for the payment of the invoice by the signer of the contract, after the expiration of a certain stipulated time, with discount inducements if paid before the time limit


# DIAMONDS

Some very attractive novelties are included among our Fall designs of DIAMOND

REGISTERED HW TRADE-MARK.

JEWELRY.

See these pieces in our travelers' stocks or send for a memorandum package when you need something out of the ordinary.

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IMPORTERS AND CUTTERS,
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*Importers and Cutters of*

**DIAMONDS,**

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*A PRESENT DEMAND*

RECOGNIZING THAT THE DEMAND for Coral is at once genuine and strong, this establishment announces showings in Coral which are notably attractive and merit the special attention of the trade. *Graduated Single-Strand Necklaces,* a superior line. *Also Single Strands in Straight Sizes, Coral Guard Chains, Coral Dog Collars, etc.* Colors run from deep blood red to finest rose pink. These goods are a specialty. All in all, a worthy offering, plucked from the gardens of the Deep.

**D. Lisner & Co.**

*Creating Importers of*

*Jewelry Novelties*

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# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

27 Holborn Viaduct, London.

---

# John F. Saunders, Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES

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---

JOHN LAMONT. C. F. LAMONT.

## JOHN LAMONT & SON.

IMPORTERS AND CUTTERS OF

**PRECIOUS STONES.**

Telephone, 3978 John. **51-53 Maiden Lane, New York.**

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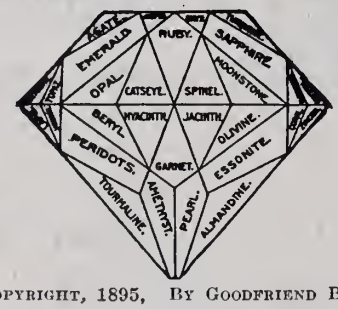
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**Pearls**

**Rubies**

**Sapphires**




**Tourmalines**

**Gem Corals**

**Opals**

**Emeralds**

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10 Rue Cadet, Paris.

---

We have one of the MOST IMPORTANT Stocks of . . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

## FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - - - - New York.




# OUR TRAVELING REPRESENTATIVES

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

J. M. Wingert, R. Wallace & Son Mfg. Co.; Mr. Armbruster, Illinois Watch Co., and I. Freedman, Montreal, Can., were looking for orders in Toronto, Ont., last week.

Edward J. Jackson, traveler for E. A. Cowan, who returned, last week, from a four weeks' trip in Maine, started, this week, to visit the trade in Vermont and New Hampshire.

Benjamin M. Morris, traveler for George E. Knapp & Co., Boston, Mass., starts out, this week, for an extended New England trip, and Louis S. Wilkes, traveler for the same concern, goes on a tour of the middle and western States.

The following traveling representatives were in Savannah, Ga., recently: F. G. Moyer, American Watch Case Co.; Jerome M. Lissauer, R., L. & M. Friedlander; Ed. Sinnock, Ehrlich & Sinnock; Wm. Kinscherf, Jr., Wm. Kinscherf Co.; G. H. Sluter, Carter, Howe & Co.

Among the traveling representatives who called on the trade in Kansas City, Mo., during the past week, were: Simon Goldsmith, Victor Nivois; G. W. Bleecker, Martin, Copeland & Co.; T. Zurbrugg and W. F. Drexmitt, Keystone Watch Case Co.; Wm. Barry, Larter, Elcox & Co.; Mr. Singleton, Adams & Singleton; Mr. Rosenberger, A. Wallach & Co.

The following traveling representatives visited the trade in Lancaster, Pa., recently: Arthur L. Hancock, N. H. White & Co.; M. A. Illingwortb, American Silver Co.; F. C. Allen, Sansbury & Nellis; Harris M. Tuttle; George S. Lemcke, Bawo & Dotter; H. A. Goldstone, I. Ollendorfer Co.; F. H. Wells, Mount & Woodhull; C. E. Hunt, Kerr & Thiery.

Traveling representatives in San Francisco. Cal., last week, included: Chas. M. Robbins, Chas. M. Robbins Co.; Mr. Sparrow, Stern Bros. & Co.; Mr. Marble, Bugbee & Niles Co.; Mr. Fay, John T. Mauran Mfg. Co.; L. E. Fay, R. F. Simmons Co.; Fred Sheridan, Arnold & Steere; Sumner Blackinton, S. O. Bigney & Co.; W. Blackinton, W. & S. Blackinton Co.; Mr. Beer, Bernheim & Beer.

Travelers who visited Louisville, Ky., recently, included: J. T. Griffith, Jr., Carter, Howe & Co.; Mr. Waterman, Watson & Newell Co.; T. G. Jewett, Gorham Mfg. Co.; Ed. Sinnock, Erblich & Sinnock; Fred J. Foster, Unger Bros.; John E. Bucher, Rogers, Smith & Co.; A. E. Silberman, Leon Hirsch; Walter Shuets, Kohn & Co.; Walter S. Noon, Cory Bros. Co.; A. J. Augustin, Dennison Mfg. Co.

Traveling salesmen in Columbus, O., during the past week, included: Fred Casper, Mauser Mfg. Co.; W. L. Burgesser, Krementz & Co.; Wm. Klipper, Klipper Bros.; Jesse Carpenter, Horton, Angell Co.; Helmer Thompson, F. H. Noble & Co.; E. R. Bennett, Waite, Matthewson & Co., E. Shaw, P. W. Lambert & Co.; G. L. Sweet, R. F. Simmons Co.; P. H. Winterberg, Sproehnle & Co.; George Southwick, Payton & Kelly Co.; H. B. Bliss, Gorham Mfg. Co.; J. M. Jenks, Scribner & Loehr Co.; Fred Thoma, Thoma Bros.; Mr. Singleton, Adams & Singleton; Percy D. Lucas, Frank W. Smith.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included H. B. Rogers, Whiteside & Blank; Percy D. Lucas, Frank W. Smith; W. C. Barry, Larter & Sons; I. Price, Louis Strasburger's Son & Co.; H. Higham, Alling & Co.; C. B. Bartlett, Whiting Mfg. Co.; J. T. Griffith, Jr., Carter, Howe & Co.; William J. McQuillin, Mount & Woodhull; J. R. Payne, Meriden Cutlery Co.; Helmer Thompson, F. H. Noble & Co.; H. W. Raymond, Worthington & Raymond; F. R. Krugler, H. A. Kirby Co.; Mr. Singleton, Adams & Singleton; Fred W. Rauch, Kleinschmidt, Howland & Co.; Fred Casper, Mauser Mfg. Co.; B. H. Blank, Hammel, Riglander & Co.; A. L. Reach, Rowley Mfg. Co.; Sam Zimmern, Henry Zimmern & Co.; John Kean, Osthy & Barton Co.; Cliff Booth, Warren & Williams;

ichard Robinson, H. F. Barrows Co.; Mr. Wil-
n, Crescent Watch Case Co.; Mr. Weidemann,
eo. Borgfeldt & Co.; A. Kaufman, M. Hahn &
o.; Chris Morgan, Rogers & Bro.; George W.
eere, Geo. S. Brown & Co.; Mr. Newhouse,
chultz, Leiss & Co.; Mr. Untermeyer, Charles
eller & Co.

The trade at Pittsburg, Pa., was, last week, vis-
eo by the following traveling representatives:
'alter S. Noon, Cory Bros. Co.; Wm. G. Andrews,
Sydney Smith & Co.; D. A. Davidson, Wallach
Davidson; R. A. Wilkinson, J. J. Sommer &
o.; O. G. Taborm, J. M. Fisher & Co.; E. R.
ennett, Waite, Mathewson & Co.; George W.
eardsley, Geo. W. Shiebler & Co.; W. T. Sher-
an, S. K. Merrill & Co.; George N. Stern, George
Brown & Co.; F. H. Felger, F. & F. Felger;
red Casper, Mauser Mfg. Co.; Harry Lissauer,
cobson Bros.; E. A. Reed, Reed & Barton; J.
Granbery, J. A. & S. W. Granbery; Harry E.
arquharson, E. D. Gilmore & Co.; Mr. Somes,
O. Bigney & Co.; Mr. Booth, Warren & Will-
ms, D. N. Jacoby, Providence Stock Co.; H. B.
liss, Gorham Mfg. Co.; Walter S. Strauss, Jacob
rauss & Sons.

Traveling representatives who called on the trade
Omaha, Nebr., during the past week, were: W.
Adams, P. W. Lambert & Co.; S. Smith, Keller
welry Mfg. Co.; D. S. Spaulding, C. W. Rey-
olds and A. M. Wright; Z. E. Chambers, Seth
homas Clock Co.; S. Behrens, Bronze Powder
'orks Co.; R. L. Robinson, Dennison Mfg. Co.;
A. Goldsmith, Adolph Goldsmith & Son; Ira
Jones, Chas. L. Trout & Co.; M. Wolfe; Mar-
n Dattelbaum, Dattlebaum & Friedman; W. D.
nnock, Ehrlich & Sinnock; James Baker, Frank
Whiting & Co.; Thomas Hoeder, M. A. Mead
Co.; R. L. Clark, Towle Mfg. Co.; Charles
anne, Sussfeld, Lorsch & Co.; L. Bruns, Juergens
Andersen Co.; W. S. Willis, Gorham Mfg. Co.;
Dorrance, Simons, Bro. & Co.; Mose Wolfe,
'olfe Mfg. Co.; E. E. Spaulding, Alsopp Bros.;
homas J. Turner, E. & J. Bass.

Traveling salesmen visiting Boston, Mass., dur-
g the past week, included: Irving Russell, L.
annenbaum & Co.; Henry G. Thresher, Waite,
hresher Co.; Thomas G. Frothingham, T. G.
rothingham & Co.; Harry Barrows and Louis D.
arrows, H. F. Barrows Co.; Mr. Spencer, E. L.
pencer Co.; Charles Adler, L. Adler's Sons;
r. Potter, E. A. Potter & Co.; E. A. Woodmancy,
otter & Buffinton Co.; Milton H. Wallenstein,
lbermann, Kohn & Wallenstein; Mr. Paine,
eorge L. Paine Co.; Mr. Drown, Ostby & Barton
o.; F. W. Hall, Irons & Russell; Edw. S. Simons,
mons, Bro. & Co.; F. S. Gilbert; V. S. Chap-
an, Osmun-Parker Mfg. Co.; Charles B. Burgess,
rank M. Whiting; J. Williams, Fera & Kadison;
Henry Jurgens, Snow & Westcott; E. W. Mar-
n, Martin, Copeland & Co.; Samuel L. Howland.
seph Frankel's Sons; Herman A. Friese, William
Hedges & Co.; C. E. Mott, J. B. Bowden & Co.;
A. Gallagher, Sinnock & Sherrill; George B.
sborn, William Smith & Co.

Among the representatives of wholesale houses
ho, recently, visited the trade at Detroit, Mich.,
ere the following: J. E. Simonson Ludwig
issen & Co.; Mr. Kneeland, G. T. Sutterly &
o.; J. E. Bowne, E. Ira Richards & Co.; R. G.
avis, Heeren Bros. & Co.; J. T. Griffith, Jr.,
arter, Howe & Co.; W. L. Blackinton, Kinney
o.; Joseph Rifkin, L. Heller & Son; Joseph K.
traus, Ullman Mfg. Co.; C. I. Perry, Ripley-
owland Mfg. Co.; W. T. Kelly, Warner Mfg.
o. and Rogers, Lunt & Bowden Co.; D. Skutch,
ew Haven Clock Co.; J. L. Thompson, J. B.
owden & Co.; R. E. Williams, H. P. Day; Ed-
ond E. Robert; Leo Goldsmith; Miles W. Evans,
G. Hawkes & Co.; G. L. Titus, Codding & Heil-
rn Co.; A. H. Bonnet, Henry Ginnel & Co.; H.
Van Bergen, Snow & Westcott; M. E. Van
ergh, Van Bergh Silver Plate Co.; J. F. Marks,
ouis Kaufman & Co.; Wm. W. Middlebrook, B.
Ballou & Co.; H. D. Meyer, I. N. Deitsch;
rank E. Wallis, T. W. Adams & Co.

G. W. Townley, Fairfield, Ia., has dis-
ontinued business.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL.

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
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EMERALDS, DIAMONDS AND PEARLS.

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CABLE ADDRESS: MILBAGG.

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BORRELLI & VITELLI,
CORAL MANUFACTURING COMPANY,
All kinds of Coral—DROPS, BUTTONS, LENTILLES.
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170 Broadway, corner Maiden Lane, NEW YORK.
AZTEC TURQUOISE ARE THE BEST.
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Diamonds, Pearls, Rubies, Sapphires, Emeralds, Olivines and Opals

Tulp Straat, AMSTERDAM 'Phone 1902 John 37-39 Maiden Lane, NEW YORK

## Gems that have Permanent Value.

When gems are cut according to mathematical principles, the true angle of light is secured.

Such cutting means a greater loss in weight, but the increased brilliancy far outweighs this loss, and the result is perfection.

**FROM MINES TO MARKET**

**American Gem & Pearl Co.,**

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PARIS, 39 Rue de Chateaudun.

NEW YORK.

**Miners and Cutters of Gems.**

Telephone 6176 Cortlandt. CORBIN BUILDING.

**S. B. ROSS & CO.,**

**Diamond Importers.**

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11 John St., New York.

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ESTABLISHED 1872

9-11-13 Maiden Lane
NEW YORK

IMPORTER OF

**DIAMONDS**

TRADE-MARK.

HEADQUARTERS FOR

**AMERICAN WATCHES**

MAKER OF DIAMOND JEWELRY


## The Diamond Markets.

ANTWERP, Sept. 26.—Business continued excellent in the diamond trade during the past fortnight, and without doubt the principal reason therefor was the great number of foreign buyers who appeared from all parts of the world. Brilliants of all sizes and colors find a ready market at high prices, while very fine and white varieties of "six faces" at 80 to 85 francs per carat were sold heavily to French buyers. Pear shape roses find a demand in Switzerland.

Among the buyers who visited Antwerp recently were: Mr. Ginsberg, Berlin; Messrs. Frier and Frankel, Frankfort-on-Main; Messrs. B. Rapoport, M. Slabotsky, Eknayan, Sloog, Levy Trmaos, Scheff, Levy, De Haan, Nacera, La Russó, Paris; Mr Goretti, Rome; Messrs. Braun, Koningsberg, B. Figdor, Guttenberg, W. Kohn, Vienna; Messrs. Hekster, Pardo, Amsterdam; Mr. Maiselsohn, Tiflis; Mr. Kekati, Beyrouth; Mr. Regenold, Phorzheim; Messrs. Piner and Grossbard, Warsaw, Messrs. Lunzer, Broekhuyzen and Gallop, London; Mr. Silberherr, Odessa; Mr. Reicyn, Rostoff; Mr. Kahn, Stuttgart; Mr Alexandroff, Moscow.

A branch of the new Paris firm of Habib, Nahas & Co. has been opened at 50 Rue du Pelican.

AMSTERDAM, Sept. 27.—Constant increase has been noted in the prices of two-grain brilliants as well as large goods for the past month. Mêlée is very high, and there is also a demand for light brown rough.

Among the prominent merchants here recently were: Mr. Schwarzstein, St. Petersburg; Cohen & Son, Birmingham; Messrs. M. L. Strasburger and Marchand, Paris.

The polishers of rose diamonds here who asked an increase in salaries amounting to 40 per cent., have received an advance of 25 per cent., and a corresponding increase in the price of roses is generally expected.

PARIS, Sept. 27.—As was generally predicted, the month of September showed excellent business in all lines of the precious stone trade, the sales being even beyond expectations. The best business was, of course, done in brilliants, but roses and "six faces" have followed the general lead, and a large demand still exists for these and mêlée of about 200 francs per carat.

Habib, Nahas & Co. is the name of a new firm just formed, with offices in the Rue de la Chaussee d'Antin. The firm will continue the precious stone business of the old house of Selim Habib, Philippe Habib and Elie J. Nahas. The partners are Mrs. Wm Selim Habib, Louis Selim Habib, Elio J Nahas, Philippe Habib and Alexander Habib.


**HENRY E. OPPENHEIMER & CO.,**

51 Holborn Viaduct, London.
50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.

Tel. 621 Cortlandt

3 MAIDEN LANE, NEW YORK

**DIAMONDS, PEARLS AND PRECIOUS STONES**

MEMORANDUM ORDERS SOLICITED.

## New Stores and Enterprises.

P. Wiese has just begun business in Deshler, Nebr.

Mrs. M. A. Strom has opened a store in Little Falls, Minn.

B. B. Koch recently commenced business in Red Wing, Minn.

O. Heacock has started a retail jewelry business in Moro, Ore.

E. Nelson is a new jeweler on Canyon St., Canyon City, Colo.

S. P. Anderson opened a new store in Paso Robles, Cal., Oct. 1.

J. M. Koffman is a new watch and jewelry repairer at Salisbury, Mo.

A. D. Akeman has engaged in the retail jewelry business in Grand Island, Nebr.

J. B. McPhee has begun business as a watchmaker and jeweler in Rensselaer Falls, N. Y.

A Mr. Watson, of Belle Plaine, Ia., has completed arrangements to open a store in Abingdon, Ill.

H. T. Blank will open a retail jewelry store in the new building to be constructed at St. Johns, Mich.

Dr. C. M. Hamilton & Son, Thornbury, Ia., have added a line of jewelry and watches to their drug business.

E. H. Newman & Sons, formerly of Owen Sound, Ont., are opening a retail jewelry establishment in Brantford, Ont.

De Witt Thomas, formerly of Roscoe, N. Y., will engage in the jewelry business at Downsville, N. Y., in the near future.

J. A. Hooper, who recently opened a store at 904 Market St., Chattanooga, Tenn., will carry clocks and art goods among other lines.

Dr. H. Remey, who was in charge of the jewelry and optical department of Wm. H. Welch, Birmingham, Ala., has opened a store on Strawberry St., at that place.

A. C. Engles and John W. Driessen have engaged in business in Green Bay, Wis., under the style of Engles & Driessen. Mr. Engles will have charge of the jewelry department. Mr. Driessen will manage the art department.

During the recent fire in Roff, Ind. T., the drug and jewelry store of Robert Dowdy & Son was damaged.


EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N.Y.

68 Nassau St.,
NEW YORK.

CHICAGO, 103 State Street.

LONDON, 29 Ely Place.

RUDOLPH & SNEDEKER

Importers and Cutters of

DIAMONDS

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES

28 John Street and 65 Nassau Street, - New York

Importers and Cutters

DIAMONDS

JACOB STRAUSS & SONS,

14 Maiden Lane,
New York.



INTERIOR OF A CUTTING MILL.

CANDIDLY SPEAKING,

we are selling Pearls and Opals here as cheap as they can be imported. Keen buyers are invited to compare qualities and prices. Remember, also, we carry *Montana Sapphires, Reconstructed Rubies (round and square cut), Fancy Stones, Garnets, Doublets.*

L. Heller & Son

Importers of Precious and Imitation Stones.

New York, 51 Maiden Lane. Providence, 212 Union Street.
Paris, 5 Cite Trevise. Idar, 14 Hauptstrasse

TELEPHONE, 219 JOHN.

# BIRTHDAY SPOONS




*in* STERLING SILVER

·R·WALLACE·&·SONS·MFG·CO·

·WALLINGFORD · CONN·

Branches:

NEW YORK
CHICAGO
SAN FRANCISCO
LONDON



THE PROVERBIAL STORK brings 6,000 babies into the United States every day in the year. At least 15% of these children are born, metaphorically speaking, with silver spoons in their mouths. It's up to you to supply the spoons for those born in your town.

There are no end of birthday spoons put out each year by various silversmiths, but the percentage of meritorious ones is wretchedly small. The spoons we show here are infinitely superior to any we have seen, for they are built by "Wallace" craftsmanship, and have all the weight and beauty peculiar to the "Wallace" products.

The spoon on this page is full size, those opposite being shown on a reduced scale. The price is $10.50 a dozen, net. $1.00 a dozen extra for gilt bowls.

---

## R. WALLACE & SONS MFG. CO.

**Wallingford, Conn.**

BRANCHES:
226 Fifth Ave., New York.
131-137 Wabash Ave., Chicago.
110 Sutter St., San Francisco.
63 Basinghall St., London, E.C.

RW&S
TRADE MARK
STERLING

# THE GORHAM BUILDING

## AN INVITATION.

¶ The Gorham Building is the largest and most architecturally notable of any in the world devoted to the display and sale of the products of one concern.

¶ The aggregation of the Gorham Manufactures contained in it is by far the most extensive and most comprehensive showing of sterling silverware ever gathered together under one roof.

¶ But the fact upon which the Gorham Mfg. Co. desire to lay particular stress is rather the cordiality of the invitation extended to the Jewelers of the United States to make the Building their headquarters whenever they visit New York.

¶ The Wholesale Salesroom and Offices occupy the entirety of the Fourth, Fifth and Sixth Floors.

# GORHAM M'F'G CO.

**Silversmiths and Goldsmiths**

Fifth Avenue and 36th Street, New York.

BRANCHES:

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NEW YORK, 23 Maiden Lane.

SAN FRANCISCO, 120 Sutter St.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
11 JOHN ST. COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK.

VOL. LI. OCTOBER 11, 1905. No. 11.

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Other Countries in Postal Union, - - 5.00
Single Copies, - - - - - .10
Remit by check or money order. Remittances in money are at senders' risk.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

*No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.*

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### An Indication of Prosperity.

NO better indication of the prosperity of the jewelry trade is wanted than the condition now existing in practically all manufacturing centers, as shown by the "want" columns of the local papers. It may be safely said that there is hardly a city or town where jewelry and allied lines are made to-day in which there is not a demand for skilled help that far exceeds the supply; and manufacturers have been pressed as never before to obtain sufficient hands to fill the orders that are coming in upon them from all sections of the country. In Attleboro, North Attleboro and Providence not only is every available jewelry worker supplied with a situation, but men and women who had retired from the trade have been induced to go back temporarily to their old work to accommodate the manufacturers, and green hands from the farming districts have been pressed into service in every kind of work at which it was possible to set them.

In many sections night work is the rule instead of the exception, and wheels are humming throughout the jewelry industry in a way that has not been seen in the past 15 or 20 years.

### Use and Abuse of Memorandum.

WITH the beginning of the Fall season and the approach of the holidays there is always an increase in the so-called memorandum transactions in the jewelry trade, and if reports from New York and a few other wholesale centers indicate a general condition, then memorandum transactions are, this year, greater in number than usual and bid fair to increase to a very large extent. It is, therefore, to the interest of the jeweler, whether manufacturer, jobber or retailer, to bear carefully in mind the essential elements which make up the memorandum transactions, if he wishes to keep these distinct from either credit or conditional sales—that is, if he wishes to entrust his goods in a way that he will keep his title to them, permit him to recover the articles in case they shall be improperly disposed of, and at the same time give him the right of criminal action against those who swindle him by means of such transactions.

A clear memorandum transaction consists merely in the entrusting of an article by the owner thereof to another for a particular purpose (mainly for the purpose of displaying it to a customer), without power being given to the second party to make a sale of or pass title in any way. Such a transaction under the common law is what is known as bailment, and the bailee or party to whom the merchandise is entrusted has no right to do anything with the articles in his care beyond the specific acts for which it was given to him. He has no right to allow the article to go out of his possession, nor can he pass title in any way to another. Where the principle of the law is adhered to strictly, a sale must be made between the owner and the bailee before the latter can turn the article over to a third party. As a matter of practice, however, most jewelers permit the party taking goods on memorandum to return the value of the article taken, in lieu of the article itself, when reporting upon the transaction, and even in these transactions, under the agreement, the dealer may retain his right to prosecute the bailee criminally in case he defaults. But often, by the acts of the transaction, which he sanctions, he will cut off his right to obtain such articles back from a pledgee or innocent third party, into whose hands they may be put by a defaulting bailee.

As business increases in volume there is a corresponding increase in carelessness or laxness of merchants in enforcing the terms of the memorandum agreement. Frequently they will permit the bailee to sell the articles outright as if they were his own, as well as pass title in other ways, and never question his right to do so as long as he makes payment for the merchandise so procured. In fact, many merchants, although they will refuse to give a man credit, will permit him to take goods on memorandum (as they call it), and then acquiesce in his treatment of the merchandise as if it were his own stock, allowing him to act in regard to their property in a way totally outside of the scope of his rights under the memorandum agreement. Though these merchants ask for no accounting of their property so long as payments are made regularly, they will immediately seek to enforce the conditions of the memorandum agreement the moment payment ceases. In a number of instances recently where the merchant has resorted to the courts to get back his property from parties to whom it was pledged or sold, and also to prosecute the bailee for a violation of the memorandum agreement, the owners have found to their dismay that they had no remedy except to start a civil action against the man to whom they entrusted their goods, the judges holding that the merchants had in effect sold their goods on credit; that no matter what they called the transaction their own acts, in a series of such transactions, had shown that they treated them as sales, and they had practically parted with title to their property. There being no bailment, there was no larceny, and the criminal courts could not take jurisdiction. It is needless to say that the complainants felt aggrieved and wanted to know where the memorandum transaction protected them, not seeing that they were as much a party to the violation of the agreement as was the man or men who swindled them.

A Magistrate in New York once briefly summed up the situation, when he said: "You jewelers 'want to have your cake and eat it.' You want to sell you goods and at the same time be able to use the criminal courts to punish the debtor should he default in his payments. You can't use this court to collect your debts."

There is no doubt that the increase in memorandum business in recent years has done much more harm than good to the jewelry trade at large, and the sooner something is done to check the extension of the practice, the better off will be the wholesale and retail trade. That this custom is founded on and is the result of a necessity, felt at times by all jewelers, there is no doubt, and within legitimate lines memorandum transactions aid both the manufacturer and his customers; but in the way that they are now conducted curtailment and revision of the practice have surely become necessary.

## New York Notes.

Andrew P. Nahmens, 262 W. 125th St., is a member of the October Grand Jury.

Charles Lindenmann has moved from 249 Cleveland St. to 242 Ashford St., Brooklyn.

N. B. Barton, of the Ostby & Barton Co., Providence, R. I., visited the New York office last Friday.

Hugo Oppenheim, of Oppenheim & Strauss, sailed for Europe yesterday on the *Kaiser Wilhelm II.*

Henry Bohm, of the Bohm-Bristol Co., San Francisco, Cal., and of the Bohm-Allen Jewelry Co., Denver, Colo., is in the city.

Herman A. Metz, the Democratic candidate for Comptroller, is the son of a jeweler, who was formerly in business on the east side.

A. F. Wise, of William Wise & Son, Flatbush Ave. and Fulton St., Brooklyn, recently returned on the *Caronia* from a European trip.

F. Kronenberger has moved from 1008 Westchester Ave., Bronx, to the store at 1022 Westchester Ave., near the Prospect Ave. subway station.

Several jewelers were present at the auction sale conducted last Wednesday at the United States Appraiser' Stores. The quantity of jewelry sold was not extensive.

Charles Schneider, a clerk at 181 Eighth Ave., New York, who was formerly a jeweler, received last week his discharge in bankruptcy from liabilities amounting to $697.

C. Wellington Hayes, formerly secretary of W. H. Sturgeon & Co., Detroit, Mich., is now associated with Chester Billings & Son in their new retail store at Fifth Ave. and 34th St.

The Whiting Mfg. Co. has moved from Broadway and 18th St., where it has been long established, to the building at Broadway and 19th St., occupied until recently by the Gorham Mfg. Co.

Among the visitors to the office of THE CIRCULAR-WEEKLY last week were: A. H. Richards, El Paso, Tex.; R. C. Bernau, of Bernau & Ellington, Greensboro, N. C.; E. P. Sundberg, of E. P. Sundberg & Co., Fargo, N. Dak.; A. Hahn, Durango, Colo., and H. Y. Burlingham, Sherburne, N. Y.

Moses Pearlman, of Surf Ave., Coney Island, was summoned to the police court last week on the complaint of George Barbee, who said that four years ago he gave the watchmaker a watch valued at $125 to be repaired, and that it had not been returned. Pearlman said that the watch had been stolen from him, and on his agreeing to give to the complainant a timepiece of equal value, he was discharged.

A. Martin, Inc., is the name of a new corporation which filed its certificate last week at Albany, and will take over the optical business heretofore conducted by Alexander Martin at 17 W. 28th St., New York, and also his stores in Philadelphia, Pa., and Brooklyn, N. Y. The capital of the new company is $50,000; directors, Alexander Martin and F. B. Marchant, New York; Elizabeth Boulden, Philadelphia.

Isidor Lindner, 2328 Third Ave., celebrated on Tuesday of last week the 30th anniversary of his engaging in business at the above address. Since the date in October 1875, when he opened this store, he has seen the vast growth of Harlem and shared in its prosperity. Besides owning the property in which his store is located, he now has the satisfaction of calling himself owner of the adjourning property, 2330 Third Ave.

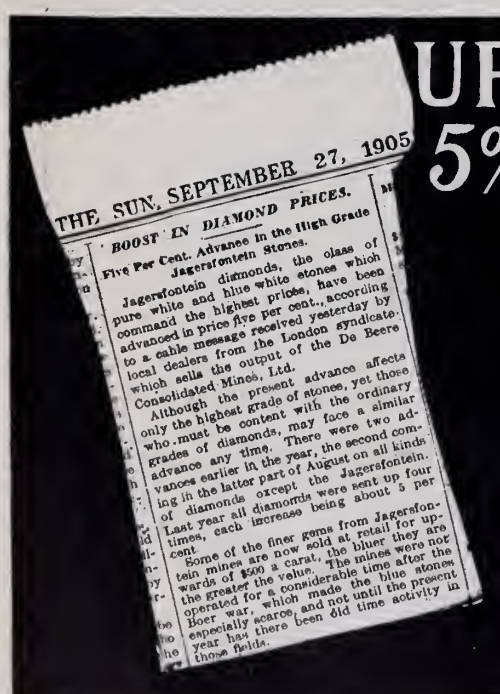
In relation to the report from London that Dr. C. V. Burton has a new method of manufacturing diamonds, not involving high pressure, Dr. G. F. Kunz, of Tiffany & Co., said yesterday: "Experiments in producing artificial diamonds have a scientific interest only. This can be realized by recalling that as a result of several hundred experiments not more than a half carat of diamond was produced. The cost is high and the product has practically no value, not even as dust or bort."

Reports have been received here from Paris that the Rev. Jeremiah Zimmerman, Syracuse, N. Y., the well-known numismatist and Egyptologist, was the victim of thieves in Paris, who stole the entire collection of ancient coins, medals and cameos obtained by him during his Egyptian tour and which were destined for the Metropolitan Museum of Art at New York. The value of the collection is estimated at $200,000. An Englishman stopping at the same hotel has been arrested on suspicion.

John Lipman, who has a second-hand store at 600 Broadway, Brooklyn, was placed on trial, last Thursday, before Judge Crane, in the County Court in that borough, on the charge of receiving jewelry stolen from Arthur Heaney, pawnbroker at 214 Atlantic Ave. Michael J. Ryan testified that a diamond brooch valued at $1,500 and pawned at Heaney's for $500 had been sold to Lipman for $300. Ryan's aunt has confessed that she stole numerous pledged articles from the pawnshop, where she was employed as a cleaner. She gave them to her nephew, who disposed of them in second-hand stores and elsewhere.

One of the prominent city pawnbrokers said yesterday that seldom in his experience have there been reported so many burglaries in which jewelry and silverware have been stolen from stores and flats as of late. The police, assuming that a large part of the booty ultimately goes to second-hand stores and pawnshops, keep some of the pawnbrokers quite busy these days answering questions and giving what information they can as to articles that are offered as pledges. It is said that the more conscientious lenders are unusually careful in granting loans because of the amount of stolen property that is being offered.

Lee Reichman, of Joseph H. Fink & Co., who returned from Europe recently after spending some time in the diamond markets of London and Antwerp, comes back with pronounced views as to the upward tendency of the diamond market. He says that never before in his experience did he have as much difficulty as on this trip in finding the sizes and quality of diamonds that the American market demands. He says that the foreign brokers in showing stock offer more "salty" goods than in any previous year, the reason being that they have not sufficient quantities of the better grades of stones. The total production of diamonds, Mr. Reichman says, may not be decreasing, but the world's demand has grown that the supply no longer reached



THE SUN, SEPTEMBER 27, 1905.

BOOST IN DIAMOND PRICES.

Five Per Cent. Advance in the High Grade Jagersfontein Stones.

Jagersfontein diamonds, the class of pure white and blue white stones which command the highest prices, have been advanced in price five per cent., according to a cable message received yesterday by local dealers from the London syndicate which sells the output of the De Beers Consolidated Mines, Ltd.

Although the present advance affects only the highest grade of stones, yet those who must be content with the ordinary grades of diamonds, may face a similar advance any time. There were two advances earlier in the year, the second coming in the latter part of August on all kinds of diamonds except the Jagersfontein. Last year all diamonds were sent up four times, each increase being about 5 per cent.

Some of the finer gems from Jagersfontein mines are now sold at retail for upwards of $500 a carat, the bluer they are the greater the value. The mines were not operated for a considerable time after the Boer war, which made the blue stones especially scarce, and not until the present year has there been did time activity in those fields.

UP 5%

WE TOLD YOU SO!

We don't say it in the spirit of braggadocio, but haven't we been telling you so for several months past? And it's lucky for you that our foresight has enabled us to provide against just such a contingency.

WE SHALL CONTINUE TO SELL DIAMONDS AT OUR OLD PRICES WHILE PRESENT STOCK LASTS.

And you know that our old prices were always lower than you could obtain elsewhere.

Send in your order NOW if you want Diamonds for the Holiday Trade.

We will gladly send you a memo. package of diamonds, mounted or unmounted, upon request.

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*Importers and Cutters of Diamonds and Precious Stones.*

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ound as well as it did. The European yers, he says, are constantly in the mar- t and are eagerly taking all desirable ferings that they can get. Mr. Reichman id he made some fair-sized purchases, it had all kinds of trouble in finding ones of the desired standard.

Burglars recently employed a novel de- ce to rifle the store of M. Naftal at 744 xth Ave. They obtained about $3,000 orth of gold jewelry, among which were me valuable antiques. The men left trace except a hole in the wall be- een the store and the hallway, which is ed as an entrance to upper stories of the ilding. The robbery took place at about A. M., when this part of the city was not any means deserted. An accomplice, ving rented a room from a Mrs. Goff, ring on the top floor, had received a key the front door, which was a means of mitting the burglars to the hallway. ere they worked undisturbed, although rs. Goff says that she heard noises. Two the antiques which Mr. Naftal is par- ularly anxious to regain are described as watch set with rose diamonds, sapphires d emeralds, suspended from a chate- ine pin resembling a snake, also set with amonds and emeralds. The second ar- cle is a carved reproduction of a deer in ttural colors in a carved gold frame, hich is about 1½x3 inches in dimensions id is set with diamonds. This piece is id to be more than 200 years old. Al- ough both the Pinkerton and city de- ctives are working on the case, the rob- rs have not been found.

Three men arrested by the police, last unday, are said to have robbed scores of its, and to have sold the plunder to pawn- okers, jewelers and others, at least some of whom are supposed to have entered into a conspiracy with the thieves. It is also said that a Nassau St. house was engaged by the men to remove inscriptions and engraving from silverware and otherwise facilitate the disposition of the spoils without detection, but the name of this house has not been made public by the police. Benjamin Berkman, 1637 Lexington Ave., and S. D. Levy, 62 E. 116th St., are two jewelers who are charged with receiving a portion of the stolen property. The burglars, who have confessed, are Wm. Hall, also known as Call and as Mulcaire, Fred Martin and Stephen Hazen. Hall was the leader of the men. It is said Martin drove the carriage in which the plunder was taken away from the flats. Hazen is said to be the nephew of the owner of a storage warehouse in Harlem. The police expect to recover much of the plunder. Mr. Levy, the accused jeweler, last week filed a voluntary petition in bankruptcy, as told in another column. His lawyer, D. W. Rockmore, said: "Mr. Levy buys old gold and silver. He bought some last week from Mr. Berkman, who is in the business, not knowing that it was stolen."

The fashionable retail jewelry district of Fifth Ave. received another worthy addition last Monday, when the store of Chester Billings & Son, on the southeast corner of 34th St. and Fifth Ave., was opened. To introduce beauty, novelty and dignified simplicity was the difficulty which confronted the architects and designers of the new store. The result of their efforts is a most artistic embodiment of all these qualities. There is much to admire in the exterior, prominent in the perspective being the beautifully designed bronze and glass awning which extends along the entire front and side of the store, broken only by two massive marquises shading the mahogany portals on Fifth Ave. and also on 34th St. The elaborately carved Circassian walnut show window fittings conform to the style of Louis XV., and are the only ones of their kind in this country. Fine mahogany show cases and interior fittings display to advantage the precious wares. Care is shown in the neat and symmetrical arrangement of these fixtures, conspicuous among which is the watch show case built in graceful curves to conform to the space assigned to it. The chandeliers reflect credit on the decorators, having been chosen from designs submitted by the most famous manufacturers in the country. This new establishment, where the purchaser may obtain anything in jewelry lines from fine gems to rare bronzes, is in charge of Harry Billings.

In relation to a recent robbery of a safe in a Third Ave. jewelry store an officer of the Jewelers Security Alliance said the other day that the warning given by THE CIRCULAR-WEEKLY against placing safes in partitions, as was done in this case, was opportune. The jeweler whose safe was broken was not a member of this association. "If he had been included in our membership," said the officer, "he would have received a card on which advice is given as to the proper placing of a safe. It is natural for a jeweler as well as for other business men to put it in an out-of-the-way place, where it will not take up much room. When the safe is in such a position that the front is in the store and the back extends through a partition into an inside room, there is special danger. The front of the safe is seen plainly from the street at night if a light is burning, but the back room affords the burglars every con-

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This Should Interest First-class Jewelers.

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ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

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R. A. PARKER - - Vice-President.
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Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

venience to carry on their operations successfully and without detection, as they can break into the back of a safe as well as through its face. A worse arrangement than this can scarcely be advised. Quite a number of years ago a safe so placed was robbed by burglars, and at that time attention was called prominently to the danger. If the safe is sunk in a brick side wall there are not the same opportunities for the burglars. The best way, however, is to have all portions of the safe exposed to view, and we advise that this be done whenever possible.

### Another New York Jeweler's Safe Robbed of $4,000 Worth of Stock.

Burglars broke into the jewelry factory of Nathan Anusewitz, 37 Clinton St., New York, last Saturday morning, and took a portion of his stock which he values at $4,000. The cracksmen obtained an entrance to the building through the hallway adjoining the store; then they forced the door leading into the cellar, where they cut a hole in the floor of the store, directly behind the safe, which stands out some distance from the rear wall. Thus they were enabled to work in a portion of the store that is not visible from the street, being partially hidden by the safe itself. They ripped the steel back off the safe, tore out the cement and helped themselves to the contents.

Mr. Anusewitz valued his entire stock at $10,000, and after making an inventory gave out his loss as $4,000. Among the articles which he missed are 25 diamond rings, 20 gold chains, 4 dozen gold watches, 1 dozen gold bracelets, 3 dozen gold pins, 12 pairs of diamond earrings, 4 dozen diamond set lockets, 2 dozen scarf pins, 2 dozen silver watches, 3 dozen brooches and 1 dozen stick pins. The imitation and filled jewelry were left in the safe, also several of the tools with which the burglars worked.

Mr. Anusewitz lives in the flat over the store, but no noise was heard during the night. He said that two poorly dressed men obtained entrance to the cellar a day or two before the robbery, by representing that they were gas inspectors, and he suspects that they were the burglars.

The police the next day arrested Max Price and Simon Lichtenstein, accusing them of the burglary, and they were held in the Essex Market Court in $1,000 bail each for examination.

L. Hoffman, Dawson, Yukon Territory, Alaska, has bought the stock of the Klodt Jewelry Co., Seattle, Wash.

The Southern Loan & Jewelry Co., Birmingham, Ala., has filed notice in the probate office of its change of name to the Southern Loan & Investment Co. The company now consists of S. E. Brown, E. P. Parker, Alex. C. Birch and S. F. Brown.

### Settlement in Bankruptcy of Morgan & Hawley Co., Dallas, Tex.

DALLAS, Tex., Oct. 4.—The settlement in the bankruptcy of the Morgan & Hawley Co., wholesale and retail jewelers of this city, is now practically complete. Referee in Bankruptcy Eugene Marshall last week directed the trustee, C. J. Green, to turn over to the corporation the assets, valued at something over $150,000. In the composition made with the creditors and confirmed by the court, the settlement calls for the payment of 100 cents on the dollar in notes of the corporation, due in three, six, nine and 12 months.

The corporation, after receiving the assets, in accordance with the agreement with the creditors, executed a deed of trust, turning over the title to the stock to a trustee to secure the notes given. The business will be continued without any change, and it is expected the concern will have no difficulty in meeting its obligations when they fall due.

The bankruptcy of this company was not precipitated by insolvency, but by a dispute between Messrs. Morgan and Hawley which resulted in an application for a receiver, in the suit under the State laws To save the assets from being dissipated and to protect all creditors, an involuntary petition in bankruptcy was filed and the corporation was formally adjudicated bankrupt.


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LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

H. P. DOREMUS, Cashier — W. H. STRAWN, Ass't Cashier

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376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, $850,000 — Deposits over Ten Million

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AMPLE CAPITAL,
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JAMES D. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

Capital, . . . $3,000,000
Surplus, . . . $3,000,000

Broadway, Corner of Dey Street,
New York.



# WESTERN DEPARTMENT

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204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, OCTOBER 11, 1905. Vol. LI. No. 11.

## Chicago Notes.

H. P. Cutter, who was injured in an accident on the Pere Marquette Railroad, is recovering slowly. He is expected at his office this week.

For the purpose of making eye tests and studying conditions under which train signals are displayed eye specialists will be placed on the engines of the fast trains on the C., M. & St. P. Railroad.

In the matter of the Marquardt & Scott Co., bankrupts, a first dividend of 12 per cent. has been declared. The second dividend, estimated at 17 per cent., will be declared in about three months.

Elmer Weichel, an employe in the escape room of the Elgin National Watch Co.'s factory, while out hunting one day last week, was seriously injured by the accidental discharge of the gun which he was carrying.

The case of Dr. Oliver B. Hart, the physician accused of killing 10-year-old Irene Klokow by the use of drugs, is attracting some interest here, as the dead girl's father, who died in Kankakee about a year ago, was at one time in the jewelry business at Austin.

Harry L. Weisbaum, wholesale dealer in hardware specialties at 240 E. Madison St., has leased a store next to his present quarters and has opened a jobbing jewelry department. Louis Lamm, formerly buyer for the N. Shure Co., will buy for and manage this department.

Creditors of the Madson & Steele Co. have just received a second and final dividend of 7.7 per cent. The first dividend was 8 per cent. and the total 15.7 per cent. The original offer of a settlement was for 20 cents, but was not carried through on account of the opposition of creditors.

A fire broke out at 130 Franklin St., the factory of the Dennison Mfg. Co., Saturday, with the result that the stock was damaged by water. Mr. Talbot, manager for the Dennison branch in this city, said the loss would not amount to $15,000, and that there would be very little delay in filling orders.

C. J. Dodgshun was busy all last week receiving the congratulations of his many friends on his lucky escape from serious injury by the accident which recently befell him, as told in the last issue of The Circular-Weekly. Mr. Dodgshun is at his desk every day, but is suffering slightly from the shock he received.

Oscar Mehto, a tailor, has returned to James W. Clark, trading as the Marquardt & Scott Co., a diamond ring valued at $200, which Mehto claimed he received in part payment for clothes made for Messrs. Marquardt and Renich. The mortgage on the ring was not destroyed and Clark pressed for payment. G. W. Luck, another tailor, who obtained rings in a similar way, is fighting his case. He claims he bought the two rings at $195 each and he more than paid for them in clothes.

Elmer E. Rich has been sued by D. M. Bernstein, proprietor of the United States Loan Bank, for $25,000. Bernstein claims this as damages resulting from his arrest on a warrant by Rich wherein the latter charged Bernstein with knowingly concealing stolen property. The suit is an aftermath of the transactions with Mrs. Louis H. Berg, wherein Mrs. Berg got $2,000 worth of jewelry from Rich on memorandum and pawned it with various brokers. It will take over two years before the case will come to trial.

Henry Hoffman and Lena Werner, who, with L. J. Bohl, were arrested for smuggling and who are now in jail awaiting the action of the Federal Grand Jury, have become implicated in robberies aggregating nearly $50,000. They are accused of robbing the house of Isaac F. Lloyd, of New York, of $30,000 worth of jewelry, and also robbing New York and London hotels. It is claimed that it was the practice of the woman to hire herself out as a domestic and rob her employers. Mr. Lloyd was here last week and identified about $2,000 worth of jewelry as belonging to him. This was found in the woman's room when she was arrested by the United States authorities as an accomplice of Hoffman.

For the benefit of retail jewelers who are as yet unacquainted with the plan and scope of the Retail Jewelers' Association of Cook County the following facts have been submitted: The association was started April 28, and the following officers were elected: Wm. Lambrecht, president, 1576 Milwaukee Ave.; A. W. Johanson, treasurer, 270 Wells St.; B. T. Hoffmann, secretary, 121 Fullerton Ave. The association meets the second and fourth Friday in each month at room 912 in the Masonic Temple at 10 A. M. The object of the society is the mutual benefit and advancement of its members. At the meetings experiences are exchanged, prices and discounts on various lines are compared and much valuable information is gathered and disseminated. The members of the association do not buy from jewelry jobbers who are known to sell at retail. The Retail Jewelers' Protective Association is an offshoot of the Retail Jewelers' Association. At the next meeting it is thought the two will be combined. The protective association aims to create a fund for the prosecution and conviction of jewelry robbers, burglars, window smashers and hold-up men. The plan is to work in conjunction with a reliable detective agency and push the cases against criminals who make jewelers their special prey. At their last meeting $100 was voted A. W. Johanson to assist him in prosecuting Ely, who robbed the latter's store of $3,000 worth of jewelry. To J. M. Johnson a citizen, who captured Ely, a gold medal will be given by the association. The idea of assisting in the prosecution of jewelry robbers is an excellent one. It will stir things up a little. Jewelry thieves and thugs have a habit of getting many witnesses to prove an alibi. A little private investigation in the future may serve to make alibis unpopular.

## Pacific Coast Notes.

R. L. Robinson, Denver, Colo., spent last week in Santa Fe, N. Mex.

P. Christian, Santa Clara, Cal., was in San Francisco, Cal., last week.

L. A. Dollner's store, at Visalia, Cal., was completely destroyed by fire, Sept. 30.

George Peterson, 246 Clement St., Richmond, Cal., has added a line of photograph supplies to his stock.

A new jewelry store has been opened at 38 Pacific Ave., Santa Cruz, Cal., by E. C. King, formerly of Tekoa, Wash.

K. Falk, Los Angeles, Cal., died suddenly at the house of an acquaintance, Sept. 2. He lived only a few seconds after entering the house.

Manson & Bay, Redlands, Cal., have just installed in their store an official time regulator, which takes the time directly into the office as it comes over the wires from St. Louis each day.

## Minneapolis and St. Paul.

Nils Olson was married recently to Miss Minnie Younglove.

Fred O. Fisk, of Fisk Bros., has been ill for a couple of weeks.

Peter Sandager, formerly with T. A. Shirley, St. Paul, is now with the Twin City Jewelry Co., also of St. Paul.

James E. McCarthy, St. Paul, has secured the contract to furnish clocks required for the Board of Education of that place.

F. A. Anderson, formerly with M. Thouren Mfg. Co., has engaged in business for himself as a manufacturing jeweler, with quarters at 44 S. 4th St.

John D. Bodfors, Minneapolis, has acquired the other half of the store at 44 4th St. S., and refitted the establishment in a very attractive manner. New fixtures and an increased stock are now exhibited. Mr. Bodfors started in this location three years ago with but a small repair business. A special department, with new machinery for the manufacture of jewelry, is one of the features of the new store.

The new jewelry firm which has been announced to open in St. Paul Nov. 1, is composed of C. S. Morseman, of Los Angeles, Cal., and G. E. Feagans, Joliet, Ill. Mr. Morseman will be the resident manager. A handsome set of fixtures are to be installed between now and Nov. 1, and will include a number of departures and novelties in electrical fixtures and equipment, making the store one of the most attractive in the city.

## Pacific Northwest.

E. Nelson has opened a store on Canyon St., Canyon City, Ore.

Charles Campbell, Scio, Ore., was a recent visitor to Lebanon, Ore.

A. Rice, Bandon, Ore., recently returned home from a week's vacation at Portland.

Orland Heacock, formerly of Newberg, Ore., has just opened a retail jewelry store at Moro, Ore.

George E. Holmes, Lock Haven, Pa., is disposing of his stock at auction, prior to discontinuing business.

Albert H. Allen has bought the jewelry department of Catlin Bros., druggists, Barnesville, Minn., and will continue the business.


# To the Jobbing Trade.




Others are using our line of

**SINGLE STONE DIAMOND BUNCH RINGS**

and other MOUNTED JEWELRY sold on a LOOSE DIAMOND BASIS. Also, our MOUNTINGS.

**WHY NOT YOU?**

**Importers and Manufacturers,**

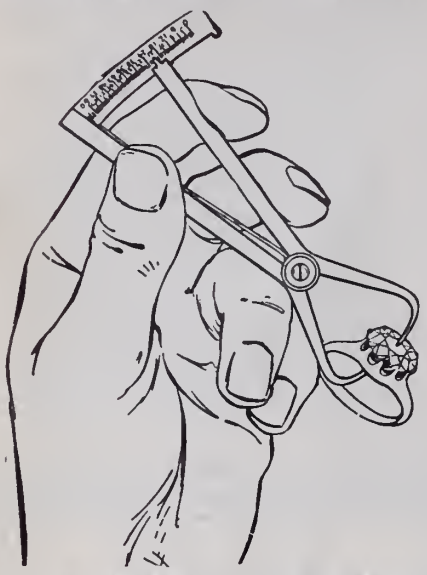
# SHIMAN BROS. & CO.

**87 Maiden Lane, N. Y.**

**LONDON: 50 Holborn Viaduct.**
**AMSTERDAM: 2 Tulp Straat.**

**FACTORY:**
**1, 3, 5 Gold Street.**

**GUESSING HAS CEASED TO BE A VIRTUE.**



**THE MOE DIAMOND WEIGHT GAUGE**

is the only correct system for determining the weight of mounted diamonds.

INDORSED BY THE LEADING JEWELERS.

Those who are not familiar with the device, kindly send for descriptive booklet.

**Charles Moe, Inventor, 80 Adams St.,**
**CHICAGO, U. S. A.**

**Price for Instrument and Book, $3.75 prepaid.**

May also order from the following agents:
D. C. PERCIVAL & CO., Boston; CROSS & BEGUELIN, New York; M. SICKLES & SONS, Philadelphia; NORDMAN BROS., San Francisco; E. & J. SWIGART, Cincinnati; H. BIRKENHAUER & CO., Minneapolis.

**LEARN JEWELERS ENGRAVING**

**"The Engraving School that Graduates Experts."**
A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.
Send for handsome, illustrated prospectus.
**PAGE-DAVIS COMPANY.**
**Suite 10, 90 Wabash Avenue, CHICAGO.**

## San Francisco.

TRADE CONDITIONS.

The general tone of business is excellent and the outlook for the holiday season is as good as could be desired. Everything indicates prosperity. Money is plentiful and owing to a widely prevalent feeling of confidence, is circulating freely. Jobbers report that country dealers are liberally anticipating their future wants, and retailers are very optimistic in their expressions regarding the outlook for the approaching holiday season.

Earl Sturgis, of Phelps & Adams, has joined the ranks of the benedicts.

J. Gordino, Salinas, Cal., was in this city, last week, placing orders for holiday specialties.

G. C. Wilkins, Red Bluff, Cal., has just left the city after a brief visit to the jobbing trade.

Mr. Brickelmaier, Guamas, Mex., was here, last week, making selections of holiday specialties for his stock.

Walter A. Green, of Carrau & Green, is expected back from his European diamond purchasing trip about Oct. 15.

Mr. Barker, who has been on the Coast for some time, representing Mandeville, Carrow & Crane, has left for the east.

H. C. Zapf, Grass Valley, Cal., was here last week, calling on the wholesalers and making "fill-in" selections for his stock.

H. C. Van Ness, of H. C. Van Ness & Co., manufacturers' agents, is expected to return shortly from a trip to Los Angeles.

J. A. R. Vierria, Honolulu, H. I., has just left San Francisco on the return trip to Honolulu. He spent several days in this city, replenishing stock.

C. M. Hanf, San Bernardino, Cal., has just left San Francisco, where he spent some time making suitable selections for his newly remodeled store.

Gus A. Fleissner, president of the Fleissner-Marshall Co., has just completed and moved into a fine modern residence, which will be his permanent home in the future.

R. H. Schwartzkopp, manufacturers' agent, returned, last week, from his Fall trip through the Western States and reports the biggest business he has ever had.

Julius Auerbach, who represents M. Adelsdorfer, manufacturers' agent, 220 Sutter St., started on his Fall trip through the North Oct. 7. Mr. Auerbach had been ill for several weeks.

Charles Branstadt, of Hammersmith & Field, is expected to return from the east Nov. 1. Mr. Branstadt was obliged to temporarily give up his position and go east on account of ill health.

Mr. Peterson, of Phelps & Adams, has taken the position as outside city salesman, recently left vacant by the sudden death of William E. Meadows, who had been with the firm for a number of years.

Henry Bohm, of the Bohm-Bristol Co., has left Denver, where he had been for some time looking after his store, for a trip to New York, where he will buy new goods for the San Francisco store.

Walter A. Lord, Goldfield, Nev., was in San Francisco, last week, buying goods for the holiday trade. He anticipates a good season on account of the improved transportation facilities which have been added to that section.

Shreve & Co. are now displaying in their window the Macdonough Cup, won by the yacht *Nixie*, and made by the concern. The cup is of hand-chased silver and has engraved on one side a graceful yacht, with sails set. The work is attracting much attention.

## Detroit.

TRADE CONDITIONS.

Business with the retail jewelers has begun to increase. Inquiries for holiday goods are already being made, and traveling men are placing some very desirable orders.

L. Black & Co. are making extensive alterations to the rear of their store at 156 Woodward Ave. When the improvements are completed the firm will have more store space for its increasing business.

Henry M. Wright, of Wright, Kay & Co., who has been quite ill during the last three or four weeks, is at Atlantic City, N. J., where he will rest and get into condition for the holiday business.

A pathetic appeal for a new trial has been made by the mother of Harry Parker, one of the murderers of Pawnbroker Joseph Moyer. Parker is serving a life sentence in Marquette prison. His attorney has written to her stating there is no hope for another trial.

The local police last week arrested W. H. T. Crouch, an alleged diamond thief

ESTABLISHED 1854. INCORPORATED 1893

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht Amsterdam, Holland.

who resided at Brighton, Eng., and who is well known in Montreal and Toronto, Can., where he is wanted on the charge of stealing about $600 worth of gems and watches. He was arrested in Weiss' pawn shop. Weiss grew suspicious and pushed the "buzzer" which has been placed in every pawn shop since the Moyer murder. Officer Shepherd arrested Crouch, who kicked his captor in the ankle and tried to escape, but failed. Pawn tickets from Montreal, Toronto and Buffalo were found on his person. He is in jail under $2,000 bonds.

## Omaha.

S. W. Lindsay has returned from Chicago.

C. A. Nordhaus was here, last week, buying stock for his new store at Wall Lake, Ia.

A. Holingren, Chicago, has taken a position as watchmaker with S. W. Lindsay.

G. L. Cormany, who has just opened a store in Bonesteel, S. Dak., bought his opening stock in this city, last week.

P. Wiese, who recently opened a new store in Deshler, Nebr., was in Omaha buying his opening stock, last week.

B. B. Combs, of T. L. Combs & Co., accompanied by his family, has returned from a trip through the Rocky Mountains.

Mrs. J. C. Hunt and daughter, Superior, Nebr., are visiting in this city. Mrs. Hunt is taking a course in optics with Dr. Tarbox while here.

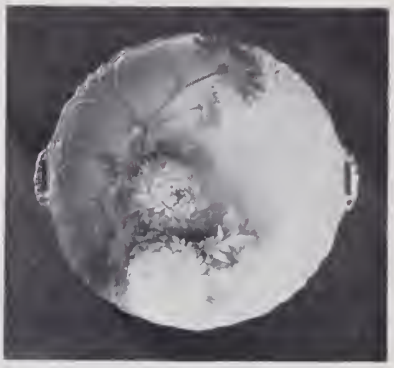
E. T. Jones, who has been in the employ of S. W. Lindsay for several years as watchmaker, will leave shortly for Kansas City, Mo., where he has taken a position with Harry B. Carswell.

C. W. Bawlby, dealer in watch materials and optical goods, and Griffith & Hall, who have occupied separate rooms in the Rainge block, have both moved to 417 S. 15th St., where they have leased the ground floor.

The Dennison case, in which Tom Dennison is charged with complicity in the Pollock diamond robbery, which was scheduled to come up at this term of the Montgomery County (Ia.) District Court, was thought at first to be continued until December, but Pardon Secretary Garrett, of Des Moines, Ia., has received a subpoena whereby the prosecution for a second trial will take place at Red Oak, Ia., Oct. 23.

The following out-of-town jewelers were in this city during the past week purchasing stock and taking in the "Ak-Sar-Ben" Fall festivities: F. E. Holsten, Alliance; D. E. Stouter, Palmer; J. E. Smith, Albion; F. C. Calhoun, Pawnee City; C. Byshoul, Prague; M. C. Bressler, Clearwater; Louis Brandt, Lawrence; J. H. Waples, Shelton; G. Mueller, Arapahoe; Snyder & Co., Plattsmouth; P. W. Napier, Decatur; B. E. Jolls and wife, St. Paul; H. S. Welch and wife, Windside; J. B. Johnson, Ord; E. J. Tucker, Pender; Mrs. J. C. Hunt and daughter, Superior; Robert Malcolm, Imperial; Hilmer Anderson, U. S. Hefflinger, Fremont; Ed. Ingham, Coleridge; Ed. McComas, Broken Bow; Adolph Zastera, Wilber; Wm. Smith, West Point; H. G. Heald, Ponca; J. W. Berquist, Shickley; J. A. Renling, Wymore; H. C. Anderson, Lavons; C. A. Leach, McCook; C. S. Clinton, North Platte; C. S. Myers, Butte; E. Hinemeyer, Clarks; J. A. Anderson, Stromsburg; C. F. Collins, Dunbar; W. T. Hoover, Kenesaw; C. A. Tucker, Lincoln; T. C. Kubik, Rising City; C. L. Furnald, Carroll, Ia.; J. E. Tusker, Coon Rapids, Ia.; J. P. Hayden, Blencoe, Ia.; George Marsh, Atlantic, Ia.; J. W. Kegrice, Ida Grove, Ia.; W. H. Reeves, Moudamin, Ia.; W. C. Nichols, Pierson, Ia.; J. E. Peterson, Elkhorn, Ia.; M. Barnes, Avoca, Ia.; Chas. Reed, Woodbine, Ia.; G. L. Cormany, Bonesteel, S. Dak.; C. H. Brassfield, Ness City, Kans.; J. W. Edmunds, Overland, Kans.; R. L. Powers, Grant City, Mo.; J. H. Riffe, Craig, Mo.; D. Smith, Pipe Stone, Minn.

The stores of O. C. Boelte, Jones & Roberts, and John Erb, Columbus, Wis., were recently entered by burglars. At Erb's the catch was forced from the front door lock. The safe had been left unlocked, and Mr. Erb lost $35. Valuable papers were also taken, and a lot of souvenir coins. At Boelte's the double glass window at the rear was opened, a pane being taken from the outside sash, and the inside glass broken so as to move up the sash. The money drawer was broken open, and a small amount of cash was secured. Miss Boelte's purse, in a handbag, containing about $5.50, was also taken. At Jones & Roberts' entrance was effected through a rear basement window. The store was searched, and the safe door tried, but it was locked, and no attempt was made to force it. So far as known no stock, which was within easy reach, was taken from any of the stores.

E. W. DONATH
16 BURTON PL., CHICAGO, ILL.

MANUFACTURER OF
*Exclusive and Artistic Fine*
Hand-Painted China
FOR THE JEWELRY TRADE

SPECIAL! Send for our No. 1 Assortment of Ready Sellers. 20 PIECES FOR $30
ORDER EARLY FOR PROMPT DELIVERY




E. MARITZ
Jewelry
Mfg. Co.,
217 N. 6th St.,
ST. LOUIS, MO.

JEWELRY,
DIAMONDS,
REPAIRING.



Send for Our Catalog.



THE MANIPULATION OF STEEL IN WATCHWORK.
Price, 60c. The Jewelers' Circular Pub. Co.

We Have a Large Stock of Diamonds in all sizes, which we purchased prior to the recent advances, and on which we have not raised prices. Send for selection package.

Charles T. Spence & Co., Columbus Memorial Building. CHICAGO, ILL.



Trade-Mark.

A. C. BARD & CO., Importers and Cutters of
DIAMONDS.
The keenest diamond buyers send us their orders.
Loose or mounted goods on memo. to responsible dealers.
Loose Goods our Specialty.
103 STATE ST., CHICAGO. COLUMBUS MEMORIAL BUILDING.

## Cincinnati.

E. Gutmann, of L. Gutmann & Sons, is in the south.

Joseph E. Smith, Lockland, O., is enlarging his store.

Edward F. Kaelin, 1823 Vine St., has enlarged his quarters.

Jonas Wise, of Frohman & Co., has left on his regular trip north.

William Bichman, Pomeroy, O., is reported as seriously ill with typhoid fever.

Mr. and Mrs. William Owen have returned from a business and pleasure trip spent in the east.

A. Herman, of Herman & Loeb, is in Virginia and Lee Loeb, of this firm, is making a western trip.

Mr. Metzger, of King & Metzger, Lexington, Ky., was here last week buying fixtures for his new store.

Wallenstein, Meyer & Co., 16 W. 3d St., have added J. M. Kirkland, Knoxville, Tenn., to their road force.

H. D. Mears, of the Philadelphia Watch Case Co. and also the Keystone Watch Case Co., was a visitor here last week.

Joseph Noterman, of Joseph Noterman & Co., has been elected chaplain of Rosebud Chapter of the Covington Order of Eastern Star.

James H. Bovard, Newcastle, Ky., has come to this city to study engraving with Charles Newbaurer, Perin building.

C. V. Stephens, of Carthage, Ind., has sold out his business to Elmer May and is now associated with J. L. Whisler, Marion, Ind.

David Gradison, Emery Arcade, is now devoting his energies to solid gold and silver jewelry only, having disposed of his plated stock.

Frank Gruen, son of D. Gruen, of D. Gruen, Sons & Co., with his bride, paid a visit to their father on their return from a wedding trip in the east, last week.

F. E. Stinson, Kenton, O., who was burned out a few months ago, is now moving into his new store, which he will have ready for business Nov. 1.

William S. P. Oskamp, of the Oskamp Jewelry Co., with his family, sailed from Genoa, Italy, recently for America, after spending the Summer abroad.

Mr. Neal, son of O. V. Neal, Parkersburg, W. Va., was here for a few days last week, as were Mr. and Mrs. Schlenker, Hickman, Ky., who stopped over here on their return from Eaton, O.

Among the out of town jewelers who visited Cincinnati during the past week, not elsewhere mentioned, were: W. M. Northrop & Sons, North Baltimore, O.; E. F. Starks, New Point, Ind.; E. Burt & Son, Cardington, O.; James H. Bovard, Newcastle, Ky.; A. Clooney, Maysville, Ky.; H. H. Harris, Columbia, Tenn.; E. Johnson, Norwood, O.; Mr. Henn, of Henn & Haynes, Chillicothe, O.; Mr. McWaters, Somerset, Ky.; R. J. Litschert, Winchester, Ind.; L. W. Ensey, Troy, O.; C. L. Mellott, Woodsfield, O.; Ben Kruckemeyer, Evansville, Ind.; M. Aron, Springfield, O.; B. Zimmerman, Bainbridge, O.; J. E. Zimmerman, New Holland, O.; Joe Hesse, Mt. Pleasant, Tenn.; J. M. Sherwood, Brooksville, Ky.; G. H. Hall, Sumner, Ill.; A. Le Bron, Montgomery, Ala.; F. W. John, Rockport, Ind.; Joseph E. Smith, Lockland, O.; A. B. Wilson, Greenfield, O.; G. H. Hansgen, Bethel, O.; W. R. Jackson, Franklin, Ky.

## Cleveland.

Albert Zang, Alliance, came to this city in his automobile last week and made the return trip in good time.

C. C. Nowen, Collinwood, a short distance from this city, has refitted his store and made many improvements.

W. B. Grigsby has moved into a room in the new Wade building, on Euclid Ave., at Lake View, in the eastern end of the city.

W. H. Packard and wife, Uhrichsville, stopped off in this city last week while on their way home from a vacation spent at Toronto, Can., and other northern points.

Adolph Eberhardt, a jeweler on Ontario St., has been restrained by Judge Stone from visiting his house or interfering in any way with his wife, whom he is suing for divorce.

Frank T. Blackford, of the Scribner & Loehr Co., has returned from a trip through Pennsylvania and reports excellent business conditions. He found the retail merchants all expecting a most satisfactory holiday trade.

The following out-of-town jewelers were in the city the past week: Mr. and Mrs. W. C. Fisher, Lorain; Mr. and Mrs. E. E. Critz, Elyria; Mrs. E. N. Davis, Kent, and D. Leonheiser, Huron.

C. F. Keim, secretary and treasurer of the Scribner & Loehr Co., and his family have returned from the Catskill Mountains. Clarence Scribner, son of G. W. Scribner, of this house, has gone to Asheville, N. C., to attend school.

George Tipling, with the Sigler Bros. Co., is the possessor of a little mare named "Diamond Girl" that has won in all the matinée races on the Glenville track this Summer. Mr. Tipling is never quite so well contented as when riding behind her.

Thaddeus Ackley, Jr., son of Thaddeus Ackley, at Warren, O., died a few days ago of typhoid fever, after having been brought home from Terre Haute. Ackley was a violinist and had been with the Emma Abbott Co., Baker Opera Co. and at the Grand Opera House in New York. Young Ackley had shown much ability as a musician and for six years was a teacher in the Dana Institute in his home town.

Judge Taylor, of the United States District Court, has ordered United States Marshal Chandler to sell at auction a lot of jewelry that formerly belonged to Mrs. Cassie Chadwick. The sale will take place on the afternoon of Oct. 19 and will be conducted by Mr. Chandler personally. The goods are valued at about $12,000 and consist of pieces that were gathered up from friends of the woman to whom she had given them as presents and on which the duty had not been paid. The original amount on which duty had not been paid was about $75,000, but many of the persons preferred to pay the duty and a small penalty rather than give them up.

F. C. Grover, Snohomish, Wash., has formed a partnership with a Mr. Dunn, and will put in a stock of drugs with his jewelry.

O. E. Virum, Milwaukee, Wis., has bought the fixtures of Louis Diestelhorst at Sheboygan, Wis., and will conduct a jewelry business.

THE HERMAN KECK MFG. CO.

CUTTERS OF

DIAMONDS.

MANUFACTURING JEWELERS. SILVERSMITHS.

Recutting and Repairing of Diamonds.

17-19-21-23 West Fourth Street, CINCINNATI, O.

## Indianapolis.

TRADE CONDITIONS.

Merchants are exhibiting Christmas stock and they report that the holiday trade has already opened up. Business for the first week of October was brisk and retailers are encouraged. Preparations are being made for an unprecedented holiday rush. Manufacturers are working overtime in an effort to keep up with orders. Collections are reported satisfactory.

Carl F. Walk is in New York, buying Christmas novelties for Julius C. Walk & Son.

Chris Bernloehr, of Chris Bernloehr & Bros., has returned from a three months' tour of Europe.

Charles Lauer, senior member of C. W. Lauer & Co., has returned from a two months' visit to California.

The Indianapolis Clock Co., of which O. F. Pell is manager, has moved from 932 Ft. Wayne Ave. to 304 Hansen Ave.

As president of the local Aerie of Eagles, J. P. Mullally presided at an entertainment given by the order in the English Opera House, Sunday afternoon.

Horace Comstock is a member of the Columbia Club's bowling team, which is in the Indianapolis City League. Mr. Comstock is one of the most enthusiastic bowlers in the city.

L. F. Kiefer & Son have taken temporary quarters at 114 E. Ohio St. When the new Pythian Temple building at Pennsylvania and Massachusetts Aves. is completed the firm will have permanent quarters in one of the ground floor rooms.

Cracksmen last week entered the store of John J. Harrison, Clayton, nine miles from here, and blew open the safe. No stock was taken, but cash to the sum of $150 was secured. Residents of the village heard the explosion and surrounded the building, but the robbers escaped. The interior of the room was wrecked and the safe was demolished.

Out of town jewelers who visited the local jobbers and manufacturers last week included: J. Hummel, Jr., Muncie; C. W. Neal, Franklin; H. F. Bennett, Lapel; E. C. Collins, Franklin; F. C. Sheldon, Shelbyville; P. C. Seaton, Clayton; A. W. Owens, Greenwood; D. S. Whittaker, Lebanon; J. M. Washburn, Anderson; A. Pursel, Noblesville; J. A. Meissen, Cicero; George L. Spahr, Lebanon; Bernard Maier, Edinburg; George W. Clemons, Greenwood; J. Henry Smith, Greenfield, and Leslie E. Heaps, Spencer.

Securely handcuffed and shackled, Bert Riggins, said to be a clever diamond thief, was taken to Danville, Ill., last week, to answer the charge of stealing several valuable stones from the firm of Frank Schario. It is alleged that, in company with Thomas Morgan and Harry Jones, Riggins entered the store and while examining diamonds substituted bogus stones. Morgan and Jones were arrested, but Riggins escaped to this city, where he was captured.

D. W. Langdon, an Eastern buyer, was in this city, last week, exhibiting a pearl which he had bought from a fisherman near Vincennes, who had found it in the bed of the Wabash River. The price paid was large. This is believed to be the most valuable pearl ever found in the neighborhood of Vincennes, although recent finds there have inspired hundreds of persons to engage in mussel shell digging. Within the last seven weeks C. F. Newman has found 560 pearls, ranging in value from 50 cents to $100. Ten eastern houses have representatives on the ground to buy up the pearls as rapidly as they are found by the diggers.

## Columbus, O.

Solomon Rousculp, of Thornville, O., was in Columbus buying goods, last week.

A new jewelry store which will be opened within a few weeks will be located at 11 S. High St. Its proprietor will be J. L. Siebert, who was recently at Dayton, O.

Frank B. Ross, formerly secretary, treasurer and buyer of the Bonnet & Ross Co., will soon go into business for himself. He will occupy a room which is now being fitted up for him on the ground floor of the Columbus Savings & Trust Co.'s new skyscraper, next to the Long St. entrance. Mr. Ross has not been connected with the Bonnet & Ross Co. for about two years.

C. E. Loos, formerly of the firm of Loos & Loos, 1015 Mt. Vernon Ave., has opened a store at 180 E. Main St., in the Hub district, which he is conducting under the name of "The Hub Jewelry Co." The firm of Loos & Loos has dissolved, and Alvin B. Loos, the other member and brother of C. E. Loos, will continue to conduct the business at 1015 Mt. Vernon Ave., under the firm name of Loos & Co.

W. W. Murdock, who has worked for various Columbus opticians and has also been in business for himself during the past 12 years, was arrested Saturday night on a charge of embezzlement, preferred by John A. Lloyd, a tailor. The amount involved is $17.50 and an optician's trial case, which it is alleged Murdock pawned. Some time ago Murdock had trouble with the White-Haines Optical Co., but was not arrested. He borrowed a trial case and did not return it. The company heard it had been pawned, and asked a city detective to look into the matter. The detective gave Murdock 24 hours to straighten the matter up, which he did, returning the case on time.

DO YOU want your material orders correct and promptly?
TRY US
LINDNER & CO.,
S.W. Cor. 4th & Walnut Sts., Cincinnati, O.

Class Pins.

If we make them for you, Mr. Jeweler, you can make a profit. Write us and see.

The A. P. Craft Co.,
INDIANAPOLIS, INDIANA.
Special Work. Emblem Goods.

DIAMONDS
MOUNTED AND LOOSE.
Makers of ARTISTIC DIAMOND JEWELRY.
JOS. NOTERMAN & CO.,
512 RACE STREET, CINCINNATI, OHIO.

# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum charge, $1.25**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

***All answers to advertisements addressed care The Jewelers' Circular - Weekly, should be sent to the New York Office unless the Chicago Office is specifically mentioned.***

## Situations Wanted.

GENERAL LETTER ENGRAVER wants situation at moderate salary. Address M. Harrison, 225 De Koven St., Chicago, Ill.

SALESMAN open for a position; New York City and vicinity; salary or commission. Address "A. B., 4160," care Jewelers' Circular-Weekly.

POSITION by young lady as first class engraver and saleslady; experience; best references. Address "X., 4154," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, experienced in jewelry, wishes position with wholesale concern; best of references. "Integrity, 4177," care Jewelers' Circular-Weekly.

SALESMAN, with 20 years' experience in the south and southwest, is open for engagement; highest references. "H. S.," 256 W. 88th St., New York.

A1 WATCHMAKER, good engraver and jeweler; fine lathe and tools; first class reference; temperate and reliable. "Z., 4183," care Jewelers' Circular-Weekly.

YOUNG MAN (23), seven years with diamond and mounted goods house, would like to make a change. Address "Howard," Room 327, 147 Fourth Ave., New York.

ROAD SALESMAN open for contract Jan. 1; part or all of New England and middle States; 10 years in territory. Address "Amer, 4145," care Jewelers' Circular-Weekly.

POSITION WANTED by man for jewelry factory as foreman; understand business thoroughly; have had 10 years' experience. "Box 4157," care Jewelers' Circular-Weekly.

POSITION WANTED by good watchmaker and jeweler; seven years' experience; age 22; best of references; good salesman. Address "Presto," 308 Lord St., West Marietta, O.

SALESMAN, with six years' experience on road, in Indiana and Illinois, wants a manufacturer's line suitable for dry goods and clothing trade. Address Box 381, Logansport, Ind.

HIGH GRADE WATCHMAKER and engraver desires change; expert in both branches; 25 years' experience; southwest preferred. Address "R., 4147," care Jewelers' Circular-Weekly.

SITUATION WANTED by general letter and monogram engraver; also salesman; northeastern States preferred; first class references and samples. Address C. L. Shaw, Meadville, Pa.

YOUNG MAN, 21, as salesman with good, up-to-date house; thorough knowledge of watch and jewelry business; best of references. Address "R., 4042," care Jewelers' Circular-Weekly.

AN IMPORTER desires to procure for a young lady, who is an experienced stenographer and typewriter, a position as such or otherwise. Address "L., 4133," care Jewelers' Circular-Weekly.

HIGH CLASS traveling jewelry salesman, calling on best trade, desires to make change 1st of January, with some high class house; best reference. "R., 4134," care Jewelers' Circular-Weekly.

SALESMAN WANTS position now or Jan. 1, 1906, for manufacturer's line or to sell watches and jewelry; best reference from leading concerns. Address "A., 4176," care Jewelers' Circular-Weekly.

WATCHMAKER AND ENGRAVER, 20 years' experience; has all tools; fast and thorough; state salary and hours of labor; permanent position only. E. Moffit, care St. Clair House, Schenectady, N. Y.

WANTED, by young man 18 years old, position in jewelry house to make himself generally useful; two years' experience in jewelry line; capable of selling goods. Address "B., 4122," care Jewelers' Circular-Weekly.

EXPERIENCED MISSIONARY and salesman desires change of position; capable of taking charge of branch office; 12 years with Elgin National Watch Co. Address "I. P. L., 4109," care Jewelers' Circular-Weekly.

WANTED, POSITION as traveling salesman; acquainted with the trade east of the Missouri and north of Ohio rivers; also Atlantic coast States; references. Address "Salesman, 4118," care Jewelers' Circular-Weekly.

SITUATION WANTED by lady as saleswoman or cashier; eight years' experience in well known jewelry house; highest references; refinement; integrity of character. Address "H., 4123," care Jewelers' Circular-Weekly.

REFRACTIONIST of long experience, using latest methods, practical watchmaker, good salesman, wants to locate with good house, who will appreciate the services of a good man. "Box 4015," care Jewelers' Circular-Weekly.

WANTED, BY YOUNG MAN, position as engraver, at once, with chance to learn watchmaking preferred; long experience in jewelry stores; samples and references on request. Address "G., 4184," care Jewelers' Circular-Weekly.

A WELL KNOWN salesman, with large jobbing trade in New York City, the south, and other eastern cities, desires to make a change; communications absolutely confidential. Address "B., 4178," care Jewelers' Circular-Weekly.

SALESMAN, well known as a hustler, with entree to best jewelry and department store trade in Boston, Philadelphia, Baltimore and Washington, is desirous of making change July 1. Address "G., 4124," care Jewelers' Circular-Weekly.

GENTLEMAN, having long experience as engraver, jeweler and optician, would like to correspond with reliable house; California, Oregon or Washington preferred. "A1, 4152," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

FIRST CLASS WATCHMAKER and optician; fine engraver; good salesman; would like to make a change; can take charge of store; only first class position accepted; A1 reference furnished. Address "E. F. O., 3909," care Jewelers' Circular-Weekly.

WANTED, POSITION by a first class watchmaker with long experience in fine and compilicated watch work, adjusting, jewel making, wheel and pinion cutting; also all new work; wish position as watchmaker with a first class house. Address "Competent, 4185," care Jewelers' Circular-Weekly.

ENAMELER, first class, with 25 years' experience, wants position with firm doing big business; two years' agreement in New York City; can go right through the trade charging, stoning, firing and polishing gold, silver or metal. Address "Hustler, 4170," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER desires a good, permanent position; $20 to $23 per week; 25 years' experience; competent on fine work; can handle fine trade, take full charge of department and wait on trade; good address; have own tools and can furnish the best of references; prefer middle States. R. K. Higgins, 17 W. Main St., Waterbury, Conn.

AT ONCE, or Nov. 1; first offer of $25 or $30 per week will secure first class all around watchmaker, jeweler and engraver; plain and fancy script, old English, block, fancy and ornamental monograms; diamond setter and Roman coloring, etc.; hours, 8–6; others need not answer; able to do the work. Address Wm. T. Lambert, 603 Park Ave., Hot Springs, Ark.

## Side Lines Wanted.

WANTED, by a responsible firm, with two large display windows, to sell on commission, watches, clocks, jewelry, bric-à-brac, cut glass and novelties. Address "G. R., 4121," care Jewelers' Circular-Weekly.

**ONE OF THE BEST KNOWN salesmen on the Pacific Coast with ample capital and a large following would like to represent a limited number of first-class houses on commission, or would carry the accounts; all correspondence strictly confidential; will be East last of December for personal interview. Address "C. 3923," care Jewelers' Circular-Weekly.**

## Help Wanted.

WANTED, engraver and plain watchmaker. "Box 4101," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker. Apply Wm. McDougall, 223 Columbia St., Brooklyn, N. Y.

WATCHMAKER AND ENGRAVER for retail store, at once. Herman S. Hewett & Co., Brockton, Mass.

WANTED, AT ONCE, or Nov. 1, a good engraver and jewelry repairer. Muchert & Cook, Sherman, Tex.

ENGRAVER and plain watchmaker wanted by an old established firm. Address "Talk," 31 W. 58th St., New York.

WANTED, ENGRAVER; steady position year round; salary, $12 per week. A. Kahn, 935 F St., N. W., Washington, D. C.

WATCHMAKER, JEWELER, engraver; permanent position and good salary to right party. Dawes E. Sturgis, Houston, Tex.

WANTED, AT ONCE, a good watchmaker, engraver and optician; a steady position for good man. A. G. Stone, Montpelier, Vt.

WANTED, ON COMMISSION, a salesman to carry a line of fine gold goods at once. "K 4146," care Jewelers' Circular-Weekly.

WANT A GOOD WATCHMAKER, also a good salesman, in fine jewelry store. Address "H. T. 4173," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN and office man, wholesale and retail; A1 references. Address "F., 4140," care Jewelers' Circular-Weekly.

WANTED, WATCHMAKER, good on plain watch work and hard solder jobs; state references and salary wanted. J. S. Pfeiffer, Parsons, Kans.

WANTED, first class engraver and jeweler; salary $20 per week; permanent position. Address "South, 4158," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, in New York State, good engraver and assistant watchmaker. Address "B., 4169," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, combination jeweler, engraver and clock repairer; state experience and salary wanted. C. S. Sherwood, Portsmouth, V

GOOD WATCHMAKER and fair engraver, $ to start with; will increase as he becomes mo valuable; steady job. B. B. Perkins & Co., St Albans, Vt.

SALESMAN, well acquainted with the jewe trade, to sell diamond mountings; reference quired. Address "N., 4190," care Jewelers' C cular-Weekly.

FIRST CLASS WATCHMAKER, jeweler, graver and optician; $18 to $20 to compete man; steady position. W. Scarborough, L Island City, N. Y.

WANTED, AT ONCE, a first class jeweler a engraver for the repairing department, a p manent position for good man. W. H. M timer, Pottsville, Pa.

AT ONCE, first class watchmaker for high gr work; state salary and give reference; don't ap unless first class watchmaker. Jobe-Rose Jewe Co., Birmingham, Ala.

WANTED, GOOD WATCHMAKER, jeweler salesman; steady position at $18 per week more if worth it. Address "S., 4164," care J elers' Circular-Weekly.

WANTED, THREE JEWELERS, one diamo mounter and two good repairers; nice place good men. Ira H. Johannes & Co., 405 11th N. W., Washington, D. C.

WANTED, ENGRAVERS, at once; good en tering and monograms, etc.; send sample wages expected. R. Barclay Adams, 1203 F. N. W., Washington, D. C.

WANTED, AT ONCE, man to do clock and wa repairing; must be a good mechanic, state ex rience and references. Millard F. Davis, 9 11 E. 2d St., Wilmington, Del.

AT ONCE, expert watchmaker and engraver. pair good watches, French clocks, solder spe plain engraving; salary, $20 to competent Summer Clarke, Lakewood, N. J.

WANTED, CLOCKMAKER; one accustomed high grade work; send references, age and salary expected. Address J. E. Caldwell & 902 Chestnut St., Philadelphia, Pa.

WANTED, a first class watchmaker; one who take in work; we will pay the highest salary the right man; permanent position. Whit McNaught, 417 Nicollet Ave., Minneapolis, M

## HELP WANTED.—Continued.

WANTED, a first class watchmaker and engraver; state married or single, also salary; save time and send sample of engraving; photo and best of references required. P. O. Box 286, Lexington, Ky.

TRAVELER WANTED; experienced traveler for east and south coast States, Kentucky and Tennessee; must have established trade. Address Charles L. Trout & Co., 15 Maiden Lane, New York.

WANTED, a traveling salesman covering New York, Pennsylvania and Ohio, to take a line of silver plated ware as side line, on commission. Address "L., 4055," care Jewelers' Circular-Weekly.

WE WANT a competent man to take charge of our silver and cut glass department; also two other A1 men for diamond and gold jewelry department. Edelhoff Bros. & Co., 574 Fifth Ave., New York.

EXPERIENCED WATCHMAKER to do second watch and clock work; one who does plain engraving preferred; salary, $18 per week; references required. "Box 4063," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, fair engraver, jeweler and graduate optician in Alabama; must be strictly sober; good reference; salary, $25 per week; steady position. "Box 4093," care Jewelers' Circular-Weekly.

WANTED, TRAVELING SALESMAN to represent us on the Pacific Coast, east as far as Denver and the entire south. Apply by letter, stating experience, American Watch Case Co., 9-13 Maiden Lane, New York.

EXPERIENCED SALESMAN for retail jewelry store; one familiar with watches as well as the general line of jewelry; state experience and salary expected. Address "Qualified, 4180," care Jewelers' Circular-Weekly.

TRAVELER WANTED; prominent Maiden Lane jewelry firm wants experienced and established traveler in Michigan, Wisconsin, Minnesota and Illinois; highest salary. Address "X., 4162," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, a bright boy, between 16 and 18 years, who can turn on small bench lathe; must be honest, willing and careful; unnecessary to apply without good references. Call in person at S. L. Van Wezel, 380 Canal St., New York.

WANTED, silver plate hollow ware salesman for New England, New York, Pennsylvania and the south; no one need apply unless he has successfully sold silver plated hollow ware in the above territory. "Box 4000," care Jewelers' Circular-Weekly.

WANTED, A GOOD ENGRAVER who can do jewelry repairing and assistant watchmaker; capable to wait on trade; single preferred; good and steady position for a capable young man; state salary. Address Jesse Davidson, Montgomery, Ala.

WANTED, AT ONCE, man to do clock work and jewelry jobbing; must be first class on hard solder work and assist on watch work; permanent position and good wages to the right party. Address, with references, Boble Brothers, White River Junction, Vermont.

WANTED, MANUFACTURING JEWELER, competent to do general jewelry jobbing and special order work; state experience and references; good wages to right party; permanent position. Address "Manufacturing Jeweler, 4061," care Jewelers' Circular-Weekly.

A YOUNG MAN to do clock work, jewelry repairing and plain watch work and act as salesman when needed; permanent position to competent young man; write at once with references, experience and wages expected. Address H. F. Barnard Co., Muscatine, Ia.

WANTED, by 1st of November or sooner, first class jewelry repairer and stone setter who can also do good engraving; salary, $25 per week; position permanent; samples of engraving and reference with first letter. Address W. F. Fischer & Bro., Chattanooga, Tenn.

WANTED, AT ONCE, first class optician who can also do all optical repairs; must be of polite address with not less than five years' practical experience; salary, $25 per week and position permanent; send reference with first letter. W. F. Fischer & Bro., jewelers, Chattanooga, Tenn.

WANTED, AT ONCE, a first class watchmaker; one who is a fair engraver and jewelry repairer; wages, $20 to start; if satisfactory will raise; this position is permanent and reliable to right man; good references wanted; write at once. A. Rabinowitz, 32 Atlantic St., Stamford, Conn.

ENGRAVER WANTED; must do monogram and lettering on gold and silverware; steady position. Address M. Straus, 409-411 Fulton St., Brooklyn, N. Y.

WANTED WATCHMAKER and optician; competent man, steady, pleasant position; good wages. "Competent, 4119," care Jewelers' Circular-Weekly.

TRAVELER WANTED, with established trade in the small towns as well as the cities of New York and Pennsylvania, by well known ring manufacturers; correspondence strictly confidential; good opportunity for right man. Apply "Manufacturers, 4167," care Jewelers' Circular-Weekly.

WANTED, IMMEDIATELY, reliable, industrious and capable man for second watchmaker; must also be fair engraver; single man preferred; must be strictly sober; no application answered unless accompanied with references and samples of engraving; state salary wanted. D. B. Ryland & Co., Lynchburg, Va.

WANTED skilled watchmakers seeking good positions or business openings along the lines of Northern Pacific or Great Northern Railroads to address A. L. Haman, Chief Watch Inspector, St. Paul, Minn.

WANTED EXPERIENCED SALESMAN of good address with entree to best retail trade; right man may acquire interest in business of old established Newark firm. Address, P. O. Box 500, Newark, N. J.

TRAVELER with established trade in New York State and Pennsylvania by jewelry house from Jan. 1; good salary for right man; correspondence strictly confidential. "Hustler, 4142," care Jewelers' Circular-Weekly.

TRAVELER with established trade wanted by Newark manufacturer of gold jewelry, by January 1st; good terms for right man; correspondence strictly confidential. Address "W., 4175," care Jewelers' Circular-Weekly.

THE THOMPSON BRANNON CO., Asheville, N. C., desires first class general letter and monogram engraver and thoroughly competent jewelry repairer; permanent position to reliable, sober, industrious man; salary $20; submit references and samples of engraving.

$20 A WEEK for a good engraver and watchmaker; one who owns his own tools, does clean work and is temperate in his habits; permanent position to right man; send sample of engraving and references in first letter; city of 50,000. Spott & Jefferson, Little Rock, Ark.

WANTED, a watchmaker for the shop only; one who can fix clocks and do hard soldering; tools not needed; have fan in shop for Summer; town has 1,200 inhabitants; healthy place; no yellow fever; in the middle of sugar cane region; 35 miles from sea shore; $20 to $40 per month, with board, lodging and washing, or $40 to $60 per month without board, etc., according to capacity and interest taken in the work; permanent position; send reference in first letter. F. C. Rivoire, Napoleonville, La.

EASTERN TRAVELER wanted now or Jan. 1; Kohn & Co., Newark, N. J., wish to make arrangements with high class traveler for New England, New York and Pennsylvania; liberal salary, etc., to good man; all answers strictly confidential. Address Kohn & Co., Camp and Orchard Sts., Newark, N. J.

WANTED by old established and well known jobbing house carrying good line of watches and gold jewelry, salesman for territory adjacent to New York City, Philadelphia, etc.; also one for south and central west; good positions for men of experience and who have trade; all communications strictly confidential. Address "B., 4192," care Jewelers' Circular-Weekly.

## Business Opportunities.

FOR SALE, jewelry shop; room for 20 jewelers; in Pittsburg; satisfactory terms. "M., 4172," care Jewelers' Circular-Weekly.

FOR SALE, only exclusive jewelry store in town of 4,000; best town in Oklahoma; I am going in wholesale music business; will sell at a bargain. Address Box 403, Blackwell, Okla.

A PRACTICAL MANUFACTURER of high grade diamond mountings would like to associate with another concern to increase the business on a larger scale; I have $5,000 to invest and a small stock. "A., 4104," care Jewelers' Circular-Weekly.

YOUNG MAN with capital in diamond jewelry business past eight years, is desirous of going into the manufacturing line with an established house of good reputation; all communications strictly confidential. "Platinum, 4143," care Jewelers' Circular-Weekly.

I BUY stocks of loose or mounted diamonds and jewelry for spot cash to any amount; confidential. Morris Gincig, Room 504, 68 William St., New York.

I PAY SPOT CASH for all lines of jewelry, bric-a-brac, diamonds, etc.; all business treated strictly confidential. M. Goldsmith, 34 Howard St., New York.

FACTORY, adapted for manufacturing jeweler; building 20 x 90 ft., on plot 60 x 100 ft., with steam heating and gas engines; price, $9,500; cash required, $3,500; also new two-family house, frame and brick, from $4,600 up; $500 to $1,500 cash; easy terms. Bandholtz Bros., 4720 Third Ave., Brooklyn, N. Y.

BROOKLYN PURCHASING SYNDICATE; office, 608 Broadway, Brooklyn; Telephone, 2328 Williamsburg; we are known all over the United States to pay the highest cash prices for entire jewelry stores, diamonds, watches and surplus stock of every description; notify us and we will send our representative to make you the highest cash offer; all business transactions strictly confidential.

QUICK ACTION by corresponding with us; we buy your entire stock; or send us your surplus stock of watches and diamonds; we originated this method and have twenty years of quick action and good service to our credit. Joseph Brown & Co., 176-178-180 E. Madison St., Chicago, Ill.

## Wanted to Purchase.

LATHE WANTED; Webster-Whitcomb lathe, with chucks and attachments; must be in good order; state what you have, condition and price. Address "Webster-Whitcomb," Box 1407, Springfield, Mass.

## Wanted to Rent.

WANTED, IN MAIDEN LANE, for diamond dealer, half or whole of office; I have complete furniture; only American answer. Address "Established, 4181," care Jewelers' Circular-Weekly

(*Special Notices continued on page 78.*)

# DO YOUR OWN PLATING.



**Complete, $30.**

A practical, new and inexpensive plating machine of simple construction. It pays for itself in a short time. WRITE US FOR PARTICULARS.

**U. S. ELECTRO-CHEMICAL CO.,**
**80 Elm St., New York.**

Manufacturers of Dry Electroplating Salts, producing correct shades in Rose and Green Gold, Parisian, Roman, etc.

**Want Diamond Jewelry.**
**MEDIUM PRICED GOODS.**

Prominent New York City retailers would accept consignment of stock for a short time. Highest bank and trade references. Address
**"BROADWAY 4141,"**
**Care Jewelers' Circular-Weekly.**


# Special Notices.

*(Special Notices continued from page 77.)*

## For Sale.

FOR SALE, job lot of plated scarf pins, brooches, buttons, studs; cheap for cash; also gold goods. Address "S., 4159," care Jewelers' Circular-Weekly.

JEWELER'S MACHINERY, new and second hand; foot and power presses; hand rollers; stock and circular shears. Eugene Sheffler, 207 Centre St., New York.

FOR SALE, all of the assets of the Phelps & Bartholomew Co., consisting of clock machinery, tools, clocks, clock parts and supplies, either in one parcel or separate parcels, as I may deem for the best interests of the estate. Theodore L. Bristol, Receiver, Ansonia, Conn.

MACHINERY FOR SALE; a complete plant for manufacturing seamless hollow gold and silver balls; the plant includes two rolling mills with four sets of disks, and tools for making 35 different sizes of balls, ranging from 1-32 to 1 5-16 inches. Address "Machinery, 4041," care Jewelers' Circular-Weekly.

**FOR SALE jewelry at less than cost; account of retiring from business; will dispose of balance of jewelry, toilet silver, etc., at a bargain; only first class quality and makes; positively no old designs; a beginner's opportunity; will show goods personally anywhere in Pennsylvania or Jersey. "S., 4150," care Jewelers' Circular-Weekly.**

## To Let.

TO LET; desk room or part of office to let. Room 53, 3 Maiden Lane, New York.

## Kansas City.

TRADE CONDITIONS.

The past week has been a very busy one wit the wholesale jewelers of this city, owing to th fact that so many of their customers came t town to see the carnival sights. Jobbers state th there were probably not so many of the old je elers as usual, at this time of year, but a gre many new ones were in the city, and the buyir was decidedly heavy. Reports from the countr indicate that the wheat crop is practically a planted in this trade territory, and the wheat coming up, as far north as central Kansas. Co gatbering has commenced in Oklahoma and sout ern Kansas.

Arthur West has purchased the busine of H. B. Mack, Galena, Kans.

C. F. Bass, Huntsville, Mo., has sold o to Beddow & Rafter and moved to Louis ana, Mo., where he will again engage business.

E. E. Richards, manager of the loc house of the Rogers Silver Plate Co., w in St. Paul again last week in the interes of his firm.

Louis Meyer, head of the Meyer Jewel Co., who has been ill for the past few da has gone to Hot Springs, Ark., for t benefit of his health.

The Jaccard Jewelry Corporation is g ting out the cup for the Anheuser-Bus Brewing Co., which is to be presented at t forthcoming show in this city.

E. G. Alber, 1327 Grand Ave., has s out to D. H. Abney, who has been in t jewelry business several times in this c and is well known to the trade. Of l Mr. Abney has been devoting his ent




*Little Journeys—No. 5.*

*To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. our jobber has them.

**Whiting & Davis,**

Plainville, Mass.

New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*

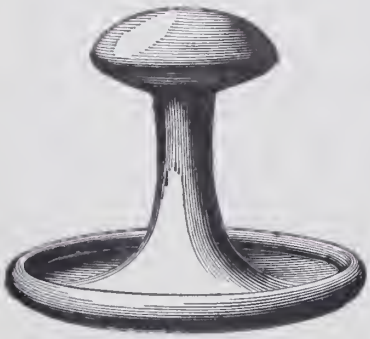
attention to pushing the sale of the Abney belt coupler.

Among the out of town jewelers who called on the trade here during the past week were: Louis Hoffman, Leavenworth, Kans.; Frank Wuerth, of J. H. Wuerth & Son, Leavenworth, Kans.; Ross C. Libby, Weir, Kans.; J. B. Bryant, Mound City, Kans.; E. A. Durflinger, Burrton, Kans.; I. E. Griffin, Elk City, Kans.; C. E. Dickinson, Garden City, Mo.; E. B. Vanness, Mound City, Kans.; F. M. Dillon, Bonner Springs, Kans.; G. E. Dunn, of Dunn & Co., St. Francis, Kans.; George P. Venable, Lexington, Mo.; E. A. Church, Claremore, Ind. T.; L. T. McHugh, Sheridan, Mo.; R. W. Folsom, Waterville, Mo.; L. J. Davis, Atchison, Mo.; H. F. Moore, of Moore Bros., Vandalia, Mo.; W. J. Hindman, Hutchinson, Kans.; Walter Starcke, Junction City, Kans.; Dr. J. W. Phillips, Chanute, Kans.; R. H. Morehouse, Topeka, Kans.; P. J. Thomas, Fredonia, Kans.; R. V. Kumm, Pittsburg, Kans.; B. A. Mason, Frankfort, Kans.; A. F. Kendle, Syracuse, Nebr; O. T. Chapman, Cedarvale, Kans.; W. F. Ash, Haven, Kans.; C. W. Thompson, Durham, Kans.; Fred Bailey, Blue Mound, Kans.; W. W. Spaulding, Eskridge, Kans.; J. L. Stoner, Lincoln, Kans.; G. B. Reynolds, Ottumwa, Ia.; J. T. Atterbury, Tahlequah, Ind. T.; W. G. Coplin and wife, Paola, Kans.; L. C. Kisling, Osborne, Kans.; G. M. Miller, with George Weisgerber, Salina, Kans.; G. R. Thomason, Cuba, Kans.; W. A. Gaines, of Ellis & Gaines, Butler, Mo.; A. E. Delanty, Parkville, Mo.; I. E. Griffin, Logan, Kans.; E. A. Church, Claremore, Ind. T.; F. E. Pirtle, Council Grove, Kans.; Mr. Pontius, in charge of the F. E. Pirtle & Co. store, Anthony, Kans.; O. A. Karnes, Overbrook, Kans.; E. J. Barrett, Ponca, Okla.; T. G. Allen, Miami, Ind. T.; W. E. Lacey, Moran, Kans.; Fred Pell, Eureka Springs, Ark.; L. J. Wendel, Creston, Ia.; W. L. Salmon, Tarkio, Mo.; J. B. Bryant, Mound City, Kans.; A. Smith, Admire, Kans.; H. Smith, Logansport, Ind.; C. C. Wedel, Mound Ridge, Kans.; J. L. Potts, Marceline, Mo.; W. A. McDonald, of Rhodes & Scott, Lamar, Mo.; C. H. Burdette, Ava, Mo.; C. F. Bass, Huntsville, Mo.; H. B. Kennedy, Lamar, Mo.; C. W. Fleming, Lincoln, Nebr.; H. Keil, Clinton, Mo.; Mr. Beddow, of Beddow & Rafter, Huntsville, Mo.; John Gilles, Fort Scott, Kans.; W. V. Steele, Gentry, Ark.; R. J. Lewis, Home, Kans.; G. A. Lawson, Adrian, Mo.; J. B. McDearmon, Carterville, Mo.; L. P. H. Hatch, Goodland, Kans.; F. G. Mitchell, Marshall, Mo.; J. W. Bishop, Chelsea, Ind. T.; Ed. Rhodes, Neodesha, Kans.; Jay Baker, Moline, Kans.; W. E. Crellin, Chillicothe, Mo.; Otto Burkland, Osawatomie, Kans.; Henry Tholen, Victoria, Kans.; D. M Davies, Nelson, Nebr.; W. L. Speer, Olathe, Kans.; J. M. Phillips, Glen Elder, Kans.; C. A. Stevens, Nickerson, Kans.; F. W. Jordan, Minneapolis, Kans.; C. F. Richards, Seattle, Wash.; L. D. Willitt, Hiawatha, Kans.; A. D. Clinton, North Platte, Nebr.

Frank S. Smith, of G. E. Smith & Sons, Parkersburg, W. Va., last week purchased a parcel of real estate at that place for $3,500. Mr. Smith has of late made several investments in local real estate.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

# WHY?

*Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

All Krementz Collar Buttons—of every quality—
are manufactured by

# KREMENTZ & CO.,

in their Factory,

**49 Chestnut Street,**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

**NEWARK, N. J.**

Selling Agents to Jobbing Trade.

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# MEYEROWITZ BROS.,

IMPORTERS OF **DIAMONDS,**

37-39 MAIDEN LANE, NEW YORK CITY.

**A New and Complete Line of Reconstructed Rubies and Sapphires at Interesting Prices.**

## Lancaster, Pa.

Frank D. Bowers will soon go to Indianapolis to open a retail store.

John J. Bowman, of Ezra F. Bowman's Sons, spent last week in Philadelphia.

Arthur Kinney returned home last week after a week spent in Boston on business.

Ezra F. Bowman's Sons are improving their establishment by putting in new fixtures.

Joel Fisher is home from a trip to the Bermudas, taken for the benefit of his health.

Francis G. Kemper, a retired jeweler of Pittsburg, is spending a few weeks in Lancaster.

Miss Mary G. Neece, of Williamsport, is taking a course in engraving at the Ezra F. Bowman Technical School.

Elmer P. Shertzer, with T. Wilson Dubbs, was severely burned Oct. 3 by hot cement which blew out of a hair brush he was repairing.

Walter Bansman, formerly of Lancaster, late of Pittsburg, is in this city, and leaves next week for Cleveland to engage in business for himself.

Jared Kemper, formerly of Marietta, now engaged in watchmaking in Pittsburg, is visiting Columbia friends, and he may possibly locate there.

F. Lichtenstein has been conducting a clearance sale preparatory to moving back to his remodeled store in the Snyder building, on N. Queen St.

The watch hospital in the Northern Bank building, of which A. H. Sensenig is manager, was, Wednesday night, robbed of watches, rings and bracelets.

S. Kurtz Zook let the contract for handsome show windows to replace the blank wall at present on the side of his jewelry store at N. Queen and Orange Sts.

Henry Weeber is home after taking a course at a college of optics in Philadelphia. He is about to add a complete optical department to his W. King St. store.

The employes of H. M. Musser's silver plating works held a banquet Wednesday evening at the rooms of the Iroquois Club. A concert was also given.

Samuel Hostetter, watchmaker for Wm. Hunt, Uniontown, Pa., was in Lancaster last week closing out his interest in a Lancaster County farm, which he has inherited.

Edward Spering, Bristol, Pa., who attended the late Old Home Week celebration at Columbia, recently, was in Lancaster last week, his first visit to his old home in 19 years.

Among the jewelers visiting Lancaster last week were Albert T. Heberling, Parkesburg; Cyrus Novinger, Halifax; John R. Woland, Harrisburg; J. H. Miller, Mercersburg; Abram Sharich, Millersville; George L. Hepp, Lititz; Nelson Pinkerton, Manheim.

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The Jaffe Jewelry & Loan Co., Birmingham, Ala., has moved from 1925 Second Ave. to 2009 Second Ave.

A quantity of Ceylon rubies, crystals, sapphires and other precious stones were seized one day last week at San Antonio, Tex., by the customs authorities from an Englishman accused of smuggling them from Mexico.


FALL, 1905 FALL, 1905

**COMBS and BRACELETS**



These Cuts are ¾ Actual Size.

This will be a COMB and BRACELET season. We are thoroughly prepared for this, and offer you a line of both, in solid gold and gold filled, at prices that will appeal to both you and your trade.

These, together with our usual complete line of

DIAMOND RINGS, GOLD AND DIAMOND JEWELRY, CHAINS, FESTOONS, HAT PINS, Etc.

are now on the road.

A card to us will bring our representative to you when in your section.

You will agree with us after inspecting our lines that we have the right goods at the right prices.

**JULES ASCHEIM**

37-39 MAIDEN LANE NEW YORK

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**A & E Fine Leather Goods.**

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TRADE Æ MARK.

**THE FRITZI.**

The most popular Novelty Bag of the Season.

Made especially in Imported Patent Leather, Crushed Seal, Lizard and Alligator.

**A Jewelry Trade Specialty.**

Sample submitted upon request.

**A & E Leather Goods Company,**

419-421 Broome Street, New York.

Chicago, 151 Wabash Ave. San Francisco, 220 Sutter St.




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Do not wait too late in sending orders as this is a big ebony year and we may run short of some numbers.

ORDER NOW.

THE EBONY KING

J.B.ASH,

Rockford, Ill.

Send for catalogue.

## Philadelphia

Ed Sharp, for some years buyer for William G. Earle, 11 N. 9th St., has resigned his position.

The United States mint resumed coinage last week after an enforced idleness of three months.

George Ware, with J. B. Bechtel & Co., has started on his last trip of the year through the coal regions.

Blaine Wehrly, a student at the Philadelphia College of Horology, has returned to his home at Salamonia, Ind.

D. C. Hart, with F. B. Wallen, 405 Broadway, Camden, has returned from a sojourn at his old home, Emmaville, Pa.

Otto T. Moock, 809 Sansom St., has the sympathy of the trade extended to him on account of the critical illness of his wife.

Thomas Smedley, 920 Broadway, Camden, N. J., who has been ill some weeks, is so far recovered as to be partially able to resume business.

Robert Turner, for five years watchmaker for the late Frank H. Fry, Burlington, N. J., matriculated last week at the Medico Chirurgical Hospital to study medicine.

The announcement was made last week of the betrothal of Miss Henrietta Pfaelzer, daughter of Morris Pfaelzer, a wealthy retired jeweler, to Horace Stern, a lawyer.

Mrs. D. L. Hopper, widow of Samuel M. Hopper, who many years ago was a jeweler on Chestnut St., below 3d St., died last week at her residence, 120 N. 17th St.

Charles Oelschlager, engraver, has closed up his establishment at 706 Chestnut St. and is prepared to start for Washington State, where he proposes to start up in another business.

A new watchmaker in Salem, W. Va., is D. J. Davis, who graduated last week from the Philadelphia College of Horology, and returned there to start in business. B. W. Lockner, Richmond, Va., entered the school.

The store of Jacob Landow, 332-4 N. 2d St., is believed to have been one of the places robbed by Jacob Carson, a 17-year-old thief, who was arrested last week for a number of robberies.

Col. John L. Shepherd, of the Keystone Watch Case Co.'s New York office, was in this city, last week, visiting the main office of the company and renewing old acquaintance with the trade. J. M. Cutter, of the Trenton Watch Co., and W. H. Kinna, of the Elgin National Watch Co. were also here.

T. S. Hoffman, Derry Station, Pa., who made his first visit to the local trade since he left here in 1854, prolonged his stay two weeks and only returned home Saturday. As an old volunteer fireman and a native, Mr. Hoffman found much to interest him and was given a cordial welcome.

Out of town retailers visiting local jobbers last week included: John Merz, Hopewell, N. J.; M. K. Laudenslager, Souderton, Pa.; J. B. Heckler, Mainland; Theodor Kampmann, Bethlehem; C. F. Rudolph, Wilmington, Del.; D. H. Krause, North Wales, and E. K. Bean, Sansdale.

Philadelphia jewelers have sent their congratulations to William Woodrow, of Cross & Beguelin, New York, for his courageous exertions in capturing a colored man who attempted to rob their store. Mr. Woodrow's act was particularly commented upon here, since he until a year or so ago was well known as a salesman and bookkeeper for M. Sickles & Sons.

The trade was interested last week in the publication in the local papers of a report that Carl Gill, a diamond salesman, 216 N. 6th St., gave away his automobile Oct. 3 to a man named Charles Bennett, of Millville, N. J. To give away an auto, even if it has broken down and its owner gets disgusted with it, is unusual; yet, according to Mr. Gill, it was the natural result of disgust and disappointment over



PLATINUM DIAMOND MOUNTINGS.

COMBINATION BRACELETS AND COLLARETTES.

14 K. POCKET KNIVES. NECK CHAINS AND LA VALLIERES.

JOHN SCHUMACHER,
64 FULTON STREET, NEW YORK.

ie way the machine had acted every time e took it out.

Louis Jagielky, a manufacturing jeweler t 807 Sansom St., is involved in a suit or $10,000 damages, brought last week by Irs. Bertha Jagielky, who says she is his ife and was deserted in New York by im eight years ago, against a woman who as been living with Jagielky under his ame. The latter has been arrested and eld in $1,000 bail. According to Mrs. Jaielky, the jeweler married her in New ork in 1884. They lived 13 years in rooklyn and had four children. When he iet the defendant, the latter, she says, aliciously alienated and destroyed his love r his wife and his home, and that finally e abandoned her.

## Pittsburg.

Abraham Lewis, 207 Fifth Ave., who has een ill of typhoid fever, is recovering.

Mr Loftis, of Loftis Bros. & Co., spent few days of last week in Pittsburg, stopng off here on his way to Chicago from ie east.

Anthony Olson, a man who is supposed o be demented and who is said to be an narchist, chased Hugh Hamilton, of reensboro, Pa., into the store of the Royal ewelry Co., 8 Smithfield St., shortly beore noon, Oct. 3, and fired a number of hots at Hamilton in the jewelry store. wo of the shots entered Hamilton's body.

The following out of town merchants last eek visited Pittsburg: L. L. Swan, New astle; J. V. Rosendahl, Irwin; T. H. McJary, Washington; Harry Furtwangler, reensburg; W. F. Eyles, South Sharon; om Tomlinson, Charleroi; J. R. Thorn, arentum; H. R. Shinger, Wellsville; eorge Eckert, Jeanette; H. L. Stotz, Bellerood; N. L. Marsh, Sistersville.

It is now almost one year since Albert rafner, of Grafner Bros., disappeared from Pittsburg and nothing has been heard of him since that time, although there is a reward offered of $500 for information regarding his whereabouts. It is one of the strangest cases on record in this city. The remaining brothers have made every effort to locate the man, but without avail.

W. S. Pipes, through the aid of the Sheriff of Allegheny County, has secured from the Pittsburg police the diamond ring which figured in the recent trial of L. J. Marks, who was charged with receiving stolen goods. The diamond in this ring is the one for which Marks gave in exchange a stone, a watch and $50 in money. The diamond, it is alleged, was stolen from Pipes by a man now serving time at Milwaukee. Marks was acquitted of the charge against him. The police had the diamond in their possession and Pipes secured it by proper proceedings.

Joseph Bain, a son of John Bain, a jeweler of 1014 Wylie Ave., shot Milo Selter, of Benton Harbor, Mich., Oct. 3, while both were examining a revolver at the Pittsburg Exposition. The bullet entered Selter's abdomen and the wound may prove fatal. The shooting was accidental. Selter was removed to the Homeopathic Hospital. Bain, who did the shooting, is 18 years old, and Selter is 22. Both young men were employed by exhibitors at the exposition, and the shooting, which occurred about 8 o'clock, caused a great deal of excitement. Bain was arrested, but was released on bail.

John F. Hughes, Newark, N. J., employed as a silversmith, at the Tiffany works, Forest Hill, N. J., was held, last Friday, in $1,000 for trial on the charge of highway robbery. He is accused of participating in the hold-up at Newark of Edward Sally, and a young woman companion, who identified Hughes as the man who robbed them. Hughes denies the charge, and several business men testify to his good character.




ALOIS KOHN & CO.

16-18 Maiden Lane,
New York.

TRADE K MARK

THE GOLD CHAIN HOUSE

1850 ✕ 1905



¶ The Koy-lo Company, of No. 7 Broadway, New York City, beg to offer to the trade their new *patented*

**KOY-LO REVOLVING SPIRAL HAT PIN.**



¶ The head of the Koy-lo pin is swiveled on to the spiral stem. Thus, when the pin is inserted into the hat, the spiral revolves automatically. There are no hidden springs, and nothing to get out of order. The Koy-lo is used in precisely the same manner as an ordinary straight hat pin. It is as superior to a straight hat pin as a screw is to a nail, or as an automatic screw-driver is to the old kind. It is the only practical device at present in existence which will hold the hat firmly and comfortably. It will not work loose when in the hat.

¶ The Koy-lo pin is made up in a variety of popular styles at from $9.00 per gross to $75.00 per dozen, to retail at from 10c. to $10.00 each. Each pin carded separately. Terms: 1%, 10 days; net, 30 days, f. o. b. New York City.

¶ As the Koy-lo Company's salesmen will not, for the present, call on the trade outside of New York City, out-of-town dealers who desire to see samples should make application by mail to

**Ralph W. Ashcroft,**
**General Manager,**
**No. 7 Broadway, New York.**

Do You Know We Are Making

**Sterling Silver Mesh Bags?**

Send your order in now.



No. 676.

**Sterling Silver Belt Buckle.**

One of our many novelties. We have them in many varieties. We also invite your attention to our Hollow-ware.

Catalogue sent on request.

STERLING NPC SILVER.

.925 FINE.

**PRYOR NOVELTY CO.,**

**Factory,**
**473 Washington St., Newark, N. J.**
**New York Office, 7 Maiden Lane.**

**EVERY REPAIRER** should have a copy of "THE JEWELRY REPAIRER'S HAND BOOK." The Jewelers' Circular Publishing Co. Price, 75 cents.

## Providence.

TRADE CONDITIONS.

Seldom have the local manufacturers had a busier season than they are at present enjoying. Many of the shops are running nights until 9 o'clock, and in all there is a scramble to get out the orders. General prosperity is given as the cause for the boom, which is said to be of larger proportions than the expected Fall rush. There is considerable difficulty being experienced in getting hands, one manufacturer putting it: "There are about two jobs for every man available."

At the annual election of officers of St. John's Commandery, Knights Templar, last week, Joseph P. Burlingame was chosen Master of Ceremonies.

Among the imports at the Port of Providence last week were several packages of imitation precious stones from Bremen, one of clocks from Hamburg and one of imitation pearls from Havre.

George E. Darling, owner of the catboat *Molem*, which had won many prizes in competition in races on Narragansett Bay and elsewhere, has purchased the sloop *Corneta*. The yacht is 45 feet over all.

E. H. Jennison, an employe of the Wightman & Hough Co., was struck by an electric car while walking the track on the Buttonwoods line, Thursday night, receiving injuries which resulted in his death.

B. L. Colvin & Co. have removed from 14 Blount St. to 111-113 Point St. Another removal is that of Waite, Mathewson & Co., from 140 Orange St. to the Irons & Russell building, Chestnut and Clifford Sts.

Creditors of Sommer & Kotter received cash and notes in settlement of their claims, last week. It is understood that the basis was 25 per cent. cash and the balance in notes to fall due four, eight and 12 months from date.

Among the buyers at the local hotels last week were: D. Harris, Albany; E. Sickles, Philadelphia; B. Hillman, Miss H. Gelder, M. R. Wineman, Chicago; S. Margolis and S. Springer, New York; F. Warriner, Springfield.

C. W. Flagg, for many years one of the leading jewelers in Woonsocket, has retired, and the stock, fixtures and good will of his jewelry store at 118 Main St. have been purchased by Charles E. Dallman, who for 23 years had been one of his clerks.

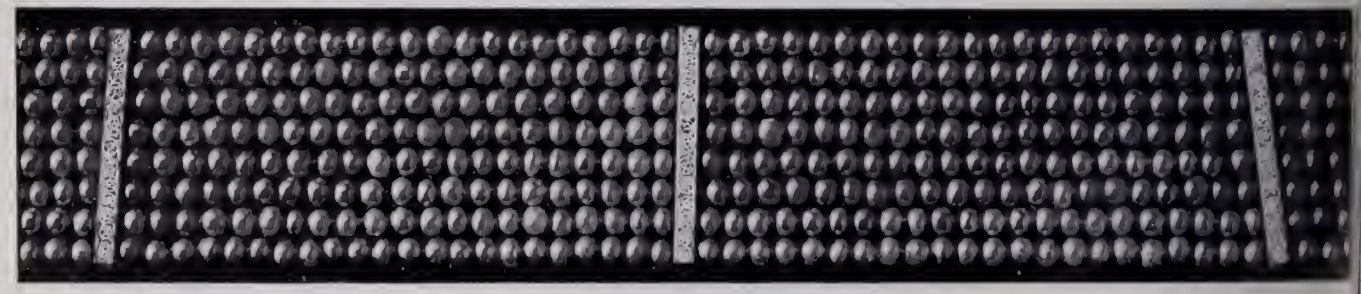
Albert Raynor, while at work in a jewelry shop on Eddy St., Friday, was struck by a flying bit of steel, which entered his eye. He was treated at the Emergency Hospital. On the same day Ethel Fielding who is employed by the George W. Dove Co., was struck on the right hand by a heavy steel drop. Her hand was severely injured and was dressed at the Emergency Hospital.

Frank King, Past Exalted Ruler of the local lodge of Elks, went to Boston, Saturday, to take charge of the body of Fred E. Bellows, who shot himself while in the United States Hotel in that city. Bellows who had been a traveling salesman for a manufacturing jewelry concern and who at one time lived in Attleboro, left a letter in which he requested that the local lodge of Elks, of which he was a member, take charge of his body and bury it in Elk Rest, recently dedicated in this city. His request will be complied with.

Thomas G. Munster, one of the oldest engravers in this city, died suddenly Friday at his home, valvular heart trouble being the cause of death. Mr. Munster was born in Norway, but his parents came to this country when he was but three years of age, and he had since made his home here. When he was 12 years of age he was apprenticed to Robert Bannister, learning the trade of engraver under his tutelage. Later he went into business for himself, being located in the old Infantry building, corner of Dorrance and Weybosset Sts., at one time, and again on Dorrance St.. Of late he had been in the employ of R. W. Richardson.

The William C. F. Finck Co.'s factory, 924 Broadway, Elizabeth, N. J., which was destroyed by fire Sept. 26, will be rebuilt. The company has leased temporary quarters at E. Grand St., and will turn out here the orders for the holiday trade, having sufficient facilities to employ nearly as many men as before the fire. Mr. Finck has not completed his plans, but contemplates the construction of a one-story pressed brick factory.

PEARL COLLARS.



All widths from three to twelve strands, as carefully made and of same appearance as a collar of genuine pearls.

Novelty Jewelry in Sterling Silver, Brooches, Pendants, Rings, Bracelets, Jeweled Combs, Collar Supporters, Scarf Pins, etc., in Rose Gold, Roman, English, Oriental and other finishes. Our specialty is the manufacture of Ear Drops, Studs, Scarf Pins, etc., set with Oriental Pearls. **Send for a selection.**

9 Beverley St., PROVIDENCE, R. I. **Geo. H. Cahoone & Co.,** 9 Maiden Lane. NEW YORK.

## Connecticut.

P. T. Ives, Meriden, is redecorating and modeling his store at 6 Colony St.

Walter H. Young, with the International Silver Co., is back at his home at Wallingford.

The Foreman's club, of Landers, Frary & Clark, New Britain, held its third annual banquet last Saturday night at Hartford.

The publicity department of the New England Watch Co., Waterbury, is now in charge of E. F. Cobb as advertising manager.

Samuel P. Thrasher, New Haven, is at South Manchester, exhibiting the Thrasher Time System in the building of the Manchester Trust & Safe Deposit Co.

Erick Herline, Meriden, an employe of the International Silver Co., jumped through a window the other day and was injured, his ring catching on a nail and almost severing the third finger of his left hand.

Another brick addition is to be made to factory "L," International Silver Co., Wallingford, and will be 40x120 feet in square dimensions, one story high. It will be so built that other stories may be added if desired.

W. F Winslow, superintendent of the Wm. L. Gilbert Clock Co., Winsted, was slightly injured a few days ago by his automobile falling over an embankment. The machine, which was valued at $1,200, was wrecked.

Eugene P. Golden, superintendent of the hollow-ware department of factory "E," International Silver Co., Meriden, has bought the property of the Jane L. Bowen estate, 956 Broad St., and after improvements are made, will occupy the house.

Samuel W. Tasch's jewelry store, 13 White St., Danbury, was opened recently with a concert and reception, which was attended by large throngs. Mr. Tasch has been in this location 16 years, occupying a store in the old building before the new structure was erected.

In the window of Davis & Hawley Co.'s store, Bridgeport, is on exhibition a straight wooden cane said to have been made from the wood of a tree which grew near the grave of George Washington, and to have been presented to Jefferson Davis when he was United States Senator from Mississippi.

Wm. A. Henderson, South African representative of the International Silver Co., after visiting the Meriden and Wallingford factories of the company, has gone to New York preparatory to sailing for Cape Town. It is his intention to introduce another man to the South African trade and to locate at Sydney and take charge of the Australian business of the company.

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A report from Mt. Sterling, Ky., Oct. 3, states that a New York syndicate, headed by David Draper, the South African geologist, has just closed a deal for 22,000 acres of mineral lands in Elliott County at $32 per acre. On these lands are the supposed diamond fields of Kentucky, and the new company will at once begin their development. Mr. Draper is a diamond expert who recently visited the fields

The illustrated catalogue and descriptive price list of the Goodwin & Kintz Co., Winsted, Conn., shows their line of portable lamps, fitted for either gas or electricity. The catalogue contains 44 pages, is printed on coated paper, and is attractively and conveniently arranged.




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## Boston.

George E. Knapp and Henry G. Morris, of George E. Knapp & Co., are enjoying an outing in Maine.

H. M. Rich, jewelry auctioneer, has opened an art and jewelry auction store for the holiday season on Bromfield St.

E. A. Cowan, of the Jewelers' building, arrived home Saturday from a trip through the south, which lasted about 10 weeks.

Samuel M. Shore, formerly with I. Alberts, has started in business on his own account, having headquarters in Room 94, Jewelers' building.

Charles S. Cook, of A. Stowell & Co., who is also interested in financial affairs in other enterprises, has been elected a director of the Washington Trust Co., whose banking office is on Milk St.

Frederick W. Stone, formerly with the C. E. Davis Optical Co., has been engaged by George E. Homer, 45 Winter St., to take charge of the new optical department which Mr. Homer has added to his establishment.

E. E. Hardy, who is a member of the Ancient and Honorable Artillery Co., of Boston, accompanied the command on its trip to Albany last week. George E. Homer was also one of the Boston jewelers in the ranks.

Frank W. Brown, druggist and jeweler, Cohasset, fell from a crowded electric car, while returning from the Brockton fair, Oct. 5, and his leg went under the wheel, receiving injuries which necessitated amputation of the injured member.

The beautiful North Shore residence at Pride's Crossing, in Beverly, Mass., formerly the home of the late Royal E. Robbins, of the American Waltham Watch Co., has been purchased by Frederic Ayer, the sale being made by the trustees of the Robbins estate, Royal Robbins and Reginald C. Robbins.

George J. Taylor, Somerville, who was charged with a fraudulent check transaction and arraigned in court last week, was acquitted on that proceeding, but was immediately rearrested to answer to his wife's charge of non-support, in pursuance of a default order issued when he failed to appear in the Chelsea Court Sept. 2 last.

Buyers in town during the past week included: Guy O. Vickery, Augusta, Me.; S. A. Watson, Chester, Vt.; M. P. Foss, Pittsfield, N. H.; Thomas Lemay, Manchester, N. H.; Mr. Moulton and Mr. Lunt, Moulton & Lunt, Newburyport; Joseph Martin, Bridgewater; F. B. Morgan, New Boston, N. H.; J. Stark, St. John, N. B.

The wedding of Harry A. Harwood, son of Willard Harwood, of Harwood Bros. and salesman for the concern, to Miss E. T. Sumner, sister of Charles Sumner, European representative of the Keystone Watch Case Co., will take place to-day at the home of the bride's parents in Newton. Mr. and Mrs. Harwood will reside in Newton on their return from a wedding trip South.

Charles W. Sweetland, of 373 Washington St., the New England agent for the Homan Mfg. Co., Cincinnati, O., has lately added to his salesroom two novel oak show cases of original design. The cases stand over seven feet in height, and are built to contain six upright revolving brass rods each supporting five glass stands, on which rest silver sets of varying designs. By simply turning one of the fixtures, five new patterns in silverware are shown vertically, each making its own individual impression. Both cases are adequately lighted with incandescent lamps, and are a departure in the construction of show room furniture of this nature.

It appears that the losses of Boston jewelers on account of the disappearance of Joseph Alperts, Jr., reported a short time ago in THE CIRCULAR-WEEKLY, will be much heavier in the aggregate than was at first given out. Alperts had for a number of

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ears done a jobbing business in diamonds. irrying about with him a pocket wallet f gems, and was well known in the trade. le opened a store in Endicott St. last July, id secured considerable jewelry therefor. le disappeared Sept. 14, and since then a editors' petition in bankruptcy has been ed against him in the United States Court. lis debts may amount to $25,000 or more, id a number of prominent firms are among ie losers by his transactions.

## Optical Notes and Briefs.

C. C. Bailey, Cookshire, Que., has added a ombination retinoscope to his optical par-ors.

Mr. Kyte, of the Boston Optical Co., Los ngeles, Cal., was in San Francisco, Cal., ie past week.

C. W. Morris, Jr., Wallace, N. S., has st opened an up-to-date optical parlor at mherst, N. S.

Dr. S. S. Monheit, optician, El Paso, Tex., as in Douglas, Ariz., recently, combining isiness and pleasure.

J. C. Wahlen, Petaluma, Cal., accom-anied by his son, visited the San Fran-sco jobbing trade last week.

H. C. Warner, optician, Fresno, Cal., was San Francisco, Cal., recently, purchasing pplies from the wholesalers.

F. A. Landry, Bathhurst, N. S., is asking or a 15 months' extension of time. It is early sure to be granted, as the cause is erely overstocking.

A. L. Spence, optician, Santa Rosa, Cal., as perfected a new bridge spring for eye-asses, which he has patented but has not et placed on the market.

The Montreal Optical Co., Montreal, is out to make extensive alterations and ex-nsions to its factories and warehouses nd to remodel completely its prescription epartment.

M. T. Carney, until recently of Boston, Mass., has opened an optical department in the jewelry store of Geo. Andrus, 415 Main St., E., Rochester, N. Y. Mr. Carney was graduated from the optical course of the Waltham Horological School, Waltham, Mass., last Spring.

The Rochester Optical Society held its regular monthly meeting Oct. 7 at the offices of Clark & Bowen, Triangle building, Rochester, N. Y. Letters received from the various optical societies throughout the country with regard to the prevailing prices were read and discussed. Further action relative to obtaining a uniform price list in all cities having optical societies will be taken in the near future.

At Portland, Ore., H. W. Bahr, secretory of the Oregon State Board of Optometry, last week handed to District Attorney Manning a list of nine men accused of practicing optometry without a license at the Lewis and Clark Centennial Exposition. The names of the nine men accused of practicing without a license are Julius Kohn, Herman Lieber, Phillip Schaffer, Michael J. Manion, Abe Abeison, Joseph Featherman, Louis J. Skieble, Edward E. L. Walker and George W. Long. The District Attorney promises to institute proceedings in all cases in which proper evidences are presented to him.

There is still very bitter feeling existing in the trade throughout the State of California against the State Optometry law and the manner in which it is being executed. It is rumored that the fight which B. Lissner, Oakland, is making against the law is receiving not only the hearty endorsement of the trade in general, but substantial financial backing as well. Several remarks have been let drop by San Francisco opticians which would convey the idea that a fund has already been raised and will in the future be maintained for the purpose of defeating the ends of the State law, with the object of securing its ultimate repeal.





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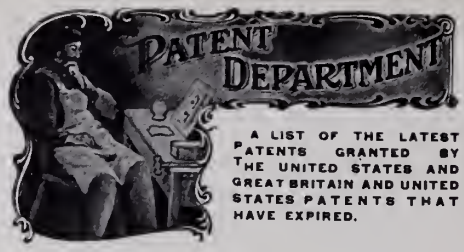
Call 9010 Cortlandt, and ask for information regarding shopping by telephone.

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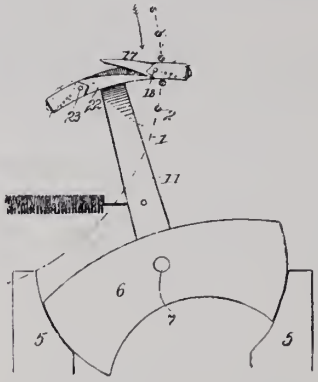

A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN AND UNITED STATES PATENTS THAT HAVE EXPIRED.

## UNITED STATES PATENTS.

ISSUE OF SEPT. 26, 1905.

**800,286.** SECONDARY ELECTRIC CLOCK. ROBERT J. FLINT, Decatur, Ill., assignor to the Frank Curtis Co., Decatur, Ill. Filed March 11, 1905. Serial No. 249,653.

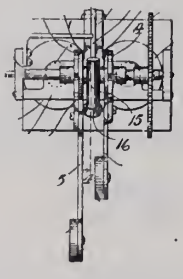
In a secondary clock, the combination of a ratchet-wheel having laterally-projecting pins, a




shuttle-frame having a path of motion crosswise of the path of motion of the pins, a cam-pawl on the shuttle presenting an inclined surface to the ratchet-pins, and a yielding finger on the shuttle beneath the pawl and presented in the opposite direction.

**800,607.** ELECTRIC WINDING DEVICE FOR CLOCKS. CHARLES S. BURTON, Oak Park, Ill., assignor, by mesne assignments, to the National Self-Winding Clock Co., Champaign, Ill. Filed Nov. 26, 1902. Serial No. 132,863.

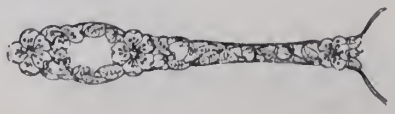
In an electric clock, in combination with the prime shaft, a weighted lever pivoted thereon and




having pawl-and-ratchet connection therewith, adapted to rotate the shaft when the lever descends; an electromagnet and its armature and a connection from the latter terminating with a pin which engages a slot in the lever, whereby the lever and armature communicate movement to each other with play or range of movement independent of that which they respectively communicate and receive; a liquid-contact chamber and its carrier pivotally mounted on the shaft, the carrier having a slot engaged by the pin, whereby the chamber is tilted when the armature moves, and has a range of tilting movement in each direction in excess of that communicated through the pin.

### DESIGNS.

**37,562.** HANDLE FOR SPOONS, FORKS, OR SIMILAR ARTICLES. GILBERT L. CROWELL,



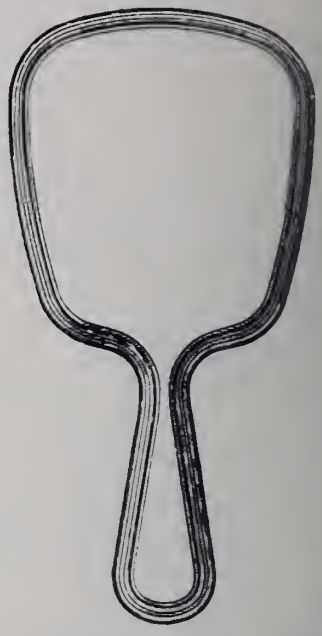
JR., Arlington, N. J. Filed Aug. 7, 1905. Serial No. 273,195. Term of patent 7 years.

**37,563.** HANDLE FOR SPOONS, FORKS, OR SIMILAR ARTICLES. GILBERT L. CROWELL,



JR., Arlington, N. J. Filed March 11, 1904. Serial No. 197,717. Term of patent 14 years.

**37,564.** BACK FOR MIRRORS, BRUSHES, OR SIMILAR ARTICLES. GILBERT L.



CROWELL, JR., Arlington, N. J. Filed Marc 11, 1904. Serial No. 197,716. Term of pa ent 14 years.

## TRADE-MARKS.

PUBLISHED SEPT. 26, 1905.

[The following trade-marks have been adjudg entitled to registration under the act of Feb. 1905, and are published by the Patent Office compliance with Sec. 6, of said act, which provide "Any person who believes he would be damag by the registration of a mark may oppose the sa by filing notice of opposition, stating the groun therefor, in the Patent Office, within 30 days aft the publication of the mark sought to be reg tered, which said notice of opposition shall verified by the person filing the same before o of the officers mentioned in Sec. 2, of this a If no notice of opposition is filed within said ti the Commissioner shall issue a certificate of r istration therefor, as hereinafter provided for."

SER. No. **1,116.** WATCHES. ELGIN NATIO WATCH Co., Elgin and Chicago. Filed A 11, 1905.




The words and abbreviation "ELGIN NATIO WATCH Co."

SER. No. **1,321.** SLEEVE-BUTTONS, COLL BUTTONS, AND STUDS. KREMENTZ Co., Newark, N. J. Filed April 18, 1905



A figure having substantially the parts of anchor, a shank, a stock, and two arms cu oppositely to each other.

SER. No. **6,339.** EYE REMEDIES. THE MU

Eye Remedy Co., Chicago. Filed May 22, 1905.

MURINE

The word "Murine."

## BRITISH PATENTS.

ISSUE OF SEPT. 20, 1905.

(Abridgments of Specifications, 1904, from *The Illustrated Official Journal.*)

**12,213.** TIMING RACES, ETC. A. E. ICHOLS, Folkestone, and A. C. Brown, London. ay 30.

Races, fire-brigade and military competitions, etc., e timed by a stop-watch, which is started and opped by electric currents set up by signal ar- ngements indicating the starting and stopping the competition. The stop-watch is placed in

FIG.2.

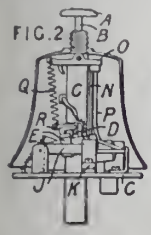


FIG.3.

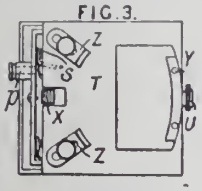
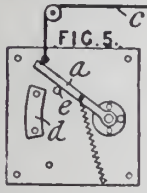


FIG.5.



n adjustable holder consisting of an adjustable op Y, Fig. 3, and side clips Z arranged on a ate T, which slides in a frame and is moved latively to the frame by a screw U, around e thread of which is a spring to return the plate when the screw is slackened. The button of the op-watch is placed against a projection X of a voted armature of an electro-magnet, which is ergized when the starting signal is given. The gnal is given by pressing a plunger A, Fig. 2, n a rod B which works in a support C; in de- ending, a pin D on the rod B operates through vers, E, J, connected by toggle mechanism to revent the signal from being spoilt by trembling, close an electric circuit by the lever J coming nto contact with a platinized contact-block K. he completion of the electric circuit causes a sig- al to be given by a gun, detonator, or, as shown Fig. 2, a bell. Inside the bell is an electro- agnet, which, when energized by the completion f the circuit which actuates the stop-watch, at- acts an armature and releases a depending lever from a hook catch on the armature. The lever is attached to a lever O acted on by a spring , which is attached to a projection R on the rod and tends to move the lever so that a hammer n a lever P attached to the lever O will strike he bell, the striking being effected when the lever is released from its catch. At the end of the ace, a signal device, as in Fig. 2, may be struck, nd the current produced be caused to stop the atch, or the circuit to stop the watch may be osed by the breaking or pulling of a cord or read, produced by the falling of a target, or by ompetitors. As shown in Fig. 5, an arm *a* acted by a spring contacts temporarily with a block *d* hen a cord *c* is broken. Or the arm *a* may be ormally held by a pin *e* which is withdrawn when he cord *c* is pulled. The electric circuits are pre- erably connected to an external circuit by an sulated spring, such as *s*, Fig. 3, and an ordi- ary telephone plug which fits in a socket in a oss *p*. A switch may be included in the exter- al circuit, and other relay arrangements may be used to operate the stop-watch; for example, the Provisional Specification states that the timing-device may consist of a clock with an electro-movement, and that the timing device may carry movement, and that the timing-device may carry type-wheels to stamp the time on a sheet.

**12,375.** TIME AND OTHER INDICATORS. G. B. Bowell, Kensington, London. May 31.

The description presents the invention as applied to systems of electric clocks; but it is applicable to similar step-by-step devices such as gun-range indicators and engine-room order telegraphs.

FIG.1.

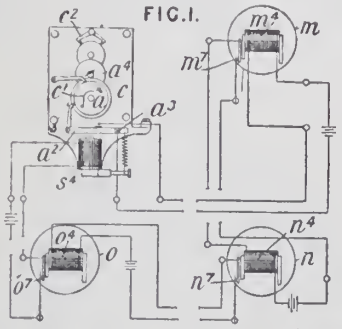
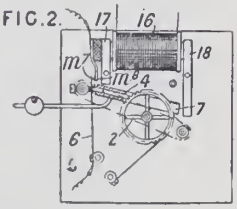


FIG.2.



In the master clock, Fig. 1, controlled by an escapement $c^2$, a ratchet-wheel *a*, connected to the first wheel *c* by a maintaining-spring $c^1$, is driven by a lever $a^2$ on a pivot $a^3$, which is pulled by a spring $a^4$ after being attracted by an electromagnet $s^4$. Such a master clock and a series of secondary clocks *m*, *n*, *o*, with separate circuits for their electromagnets $s^4$, $m^4$, $n^4$, $o^4$, are arranged as an endless chain of relays, the circuits of which are made and broken in succession by the armature lever $a^2$ and by flexible contacts $m^7$, $n^7$, $o^7$ attracted to fixed contacts $m^8$, etc., connected to the magnets $m^4$, etc. Alternatively, the master clock may be driven by a spring or weight wound by hand. Fig. 2 shows in detail one of the secondary clocks *m*, *n*, or *o*, Fig. 1. The electromagnet 16 corresponding to $m^4$, $n^4$, $o^4$, has unequal pole-pieces 17, 18, and the spur-wheel 2 is driven by a partly-counterbalanced armature lever 7 which contains a sliding click 4. When the lever is lifted by the attraction of the pole-pieces, the click is pushed over a tooth by the spring 6 which carries the contact $m^7$, Figs. 1 and 2, for the circuit of the next clock, and, when the lever drops on the cessation of current, the click pushes the tooth before it. When the installation may include one or more large dial movements, the arrangement may be such as to connect the winding-side of the master clock to the main wheel of such dial. Mechanism driven by a spring or weight may be employed.

**12,443.** FOUNTAIN PENS. E. W. Warriner, Attercliffe, Sheffield. June 1.

A fountain pen is constructed with an inner

FIG.1.

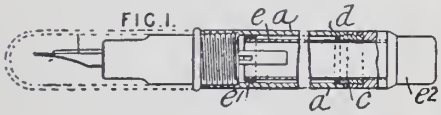
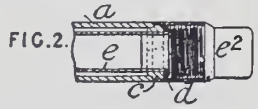


FIG.2.



reservoir tube *e* sliding in an outer holder tube *a* and retained by means of a stop flange or ferrule




1. Snap complete.



2. Outside of Snap.



3. Inside of Snap.

# The E. P. H. Patent

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TO MARC EIDLITZ, ESQ.

Illustration from magazine "American Art in Bronze and Iron," published by

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Bronze Foundry.
**Office, 556 West 27th Street, - New York.**

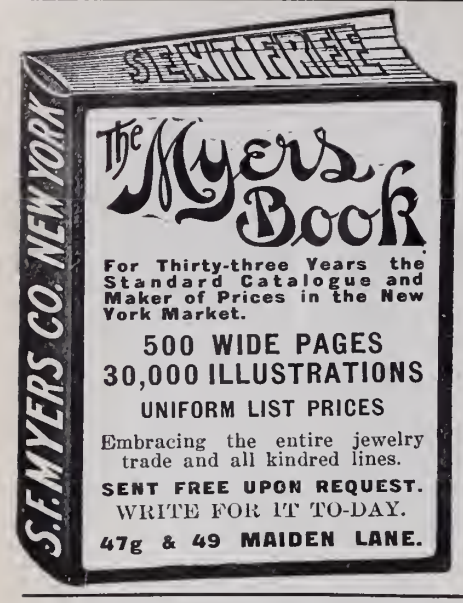
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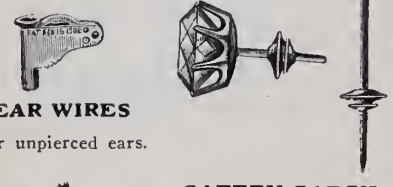
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$e^1$. The upper end of the tube *a* is provided or formed with a gland or sleeve *c*, and the upper end of the tube *e* is fitted with a head $e^2$ threaded to fit into or on the tube *a*. In the form shown in Fig. 1, the head $e^2$ screws on the sleeve *c*, and a packing-washer *d* is provided. In the form shown in Fig. 2, the sleeve *c* is a split flanged ferrule, and the head $e^2$ screws into the tube *a* and presses upon a washer *d*. To fill the tube *e*, the nozzle end is held in the ink, the tube *e* is drawn out, and then the pen is inverted.

*Complete specifications accepted Sept.* 13, 1905.

1904.

**19,386.** UMBRELLA. Rooke.
**21,344.** INKSTAND. Miller.
**25,827.** BUCKLE. Archer.

1905.

**37.** PLANETARY HOUR DIAL. Lewis.
**249.** EYEGLASSES. Weissmann.
**8,478.** EYEGLASS BRIDGE. Ely.
**11,384.** NECKTIE RETAINER. Giro.
**12,096.** BUCKLE. Mann & Nye.

*Applications filed Sept. 4 to Sept.* 9, 1905.

**17,817.** FASTENER FOR MINIATURE BEZILS. B. R. Simmons, 5 Corporation St., Birmingham.
**17,822.** CANDLESTICK. William Owen, Avenue Place, Walstanton, Burslem.
**17,823.** NECKLACE FASTENER. Edward Swan, 63 Great Hampton St., Birmingham.
**17,826.** ELECTRIC CLOCK SYSTEM. I. H. Parsons and A. E. J. Ball, 40 St. Saviour's Road, Leicester.
**17,892.** BROOCH. John Britcher, 25 Whitefriars Road, Hastings.
**17,898.** STUD. W. C. Alldridge, 24 Temple Row, Birmingham.
**17,899.** BROOCH. J. H. Wynn, 48 Corporation St., Birmingham.
**17,953.** CANDLESTICK. Evelyn M. Gosset, 165 Queen Victoria St., London.
**17,971.** CLASP. H. L. Wagner, 4 South St., Finsbury, London.
**18,011.** CLASP. Fernand Salmon, 48 Lillie Road, Fulham, London.
**18,089.** ELECTRIC CLOCK. E. L. Hunt, Lisdoonvarna, Ireland.
**18,103.** PICTURE FRAME. Jesse Boot and T. F. Revell, 5 Corporation St., Birmingham. Complete specification.
**18,108.** HAIRPIN. J. A. Dick, Southampton Bldg., Holborn, London.
**18,109.** SETTING MECHANISM. S. H. Parks, 185 Fleet St., London.
**18,256.** HAIRPIN. Gamble Wood, 321 High Holborn, London.
**18,278.** TEA AND COFFEE POTS. D. M. B. H. Cochrane, Southampton Bldg., Chancery Lane, London.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued Oct.* 2, 1888.

**390,209.** BUTTON. F. B. Crooks, Los Angeles, Cal.
**390,230.** CLOCK-SYNCHRONIZING APPARATUS. C. E. Hoefling, London, England.
**390,260.** WATCHMAKER'S TWEEZERS. Phillip Seewald, Hudson, Mich.
**390,265.** SUSPENDERS. J. W. Smith, Newton, Mass.
**390,280.** SUSPENDER-BUCKLE. J. T. Budd, Buffalo, N. Y.
**390,333.** WINDING-INDICATOR. A. M. Bachrach, New York.
**390,432.** SUSPENDER-BUCKLE. A. F. R. Arndt, Detroit, Mich.
**390,457.** WATCHMAKER'S TOOL. James Cook, Chattanooga, Tenn.
**390,476.** CUFF-HOLDER. C. R. Hart, Sioux City, Ia.
**390,489.** CARVING-FORK. W. W. Lee, Northampton, Mass.
**390,501.** REPEATING-WATCH. C. H. Meylan, New York.
**390,579.** COMBINED PAPER-CUTTER, ENVELOPE-MOISTENER AND RUBBER. T. W. Fish, Philadelphia, Pa.
**390,620.** JEWEL-SETTING. N. L. Ripley, Newton, assignor to Ripley Howland Mfg. Co., Boston, Mass.
**390,633.** POCKET-KNIFE. Albert Weck and Bruno von Bultzingslowen, New York.
*Design issued Sept.* 29, 1891, *for* 14 *years.*
**21,090.** STOCKING-SUPPORTER CLASP. G. W. Hoyt, Chicago.
*Designs issued Oct.* 4, 1898, *for* 7 *years.*
**29,432.** BADGE. D. M. J. Wall, Buffalo, N. Y., assignor to Lillie Wall, same place.
**29,435.** MATCH-BOX. J. J. B. McElrath Centre, Ala.
*Designs issued April* 1, 1902, *for* 3½ *years.*
**35,832.** CLOCK-CASE. Henry Jacobs, St. Louis, Mo.
**35,842.** BELT. L. A. Myers, Jr., Newark, N. J.

L. A. Dollner's jewelry store, Visalia, Cal., was damaged last week by a fire which destroyed a block of business buildings.

John H. Rowell, Solon, Me., was fined $100 and costs one day last week for selling at his jewelry store bottles of medicine said to contain an undue proportion of alcohol.


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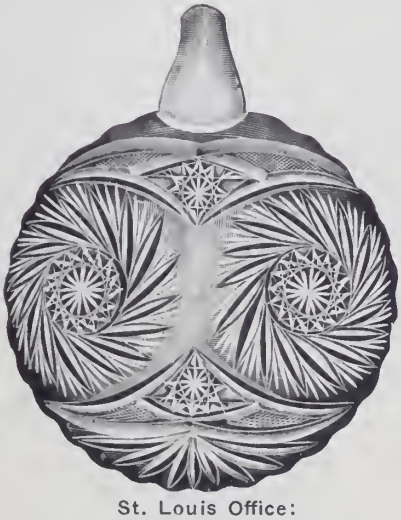
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# ONE MORE VICTORY



TO ADD to my long list of successful sales. I have just completed the most wonderful sale ever made in America, if not in the world. I sold the $15,000 stock of all Dresden China of Caldwell Johnston, Board Walk, Atlantic City, N. J. I sold it at a handsome profit over cost. This is the highest priced china made in the world, and for three years they tried to sell it, but all in vain. They tried it at auction, but the auctioneer did not understand it, and failed. The other auctioneers gave me two hours to stay, but I am a stayer. I have sold the finest stocks in America, including the six months' sale of diamond jewelry of the Oliver & Davis Estate at 3 Maiden Lane, New York, and sold all at a profit. My books are open to all. I can show a better record of high-class sales than any auctioneer, or pair of auctioneers in America. I am recognized as the leader by the trade and press, and shall continue to hold my honest name and treat the trade in the future as I have in the past 15 years. I personally conduct all large sales with H. T. Stapleford to assist me. I guarantee 100 cents on the dollar and over. I have sold over $100,000 worth in the last eight months, and my books show that I made 25 per cent. over costs on the average. I defy any man to show a better record. I refer you to a few of the best jobbing houses in America; such people as CHAS. S. CROSSMAN & Co., M. J. AVERBECK and others of New York; Jos. NOTERMAN & Co., or RICHTER & PHILLIPS, of Cincinnati; F. E. MORSE Co., Chicago; all will tell you of my past records. You can consult me personally for the next few weeks at my New York office from 9 to 11 A. M. I sell goods in the afternoon. If you want a sale conducted by me, get my terms, dates, etc., from either office: **3 Maiden Lane, New York; 151 Wabash Ave., Chicago; 512 Race St., Cincinnati, O.**

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## AMERICAN WALTHAM WATCH CO.

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THE HOROLOGICAL REVIEW

## Balance With Electric Impulse.

(Translated for The Jewelers' Circular-Weekly from the *Deutsche Uhrmacher Zeitung.*)

THE efforts to use constant (remontoire) escapements for other than tower clocks, where the actions of the atmosphere render their employment almost imperative to neutralize, to a certain extent, the frequently occurring variations in the motive power, have for a long time been almost supplanted by those looking to an isochronism of the vibrations of the regulator system. But even the fact that the well-known properties of those escapements are without any influence upon a large number of

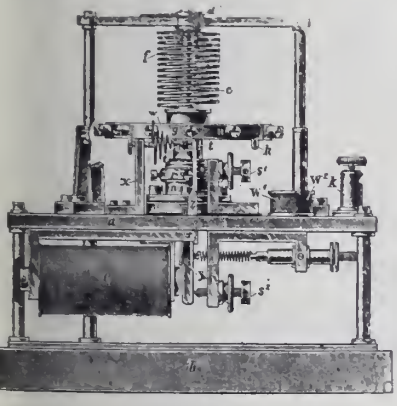


FIG. 1.

deterious actions, such as the variable density of the air, the changing condition of the oil; that the variations of the elasticity of the spring with the temperature make constant force (remontoire) in escapements with rebending rather dubious, and also that adhesion—even between dry surfaces, especially with such slight forces as enter here—will only contribute to render the mechanical work inconstant, all these circumstances have not had the effect of causing the effects mentioned above to be entirely suspended. The wish has remained, but the means and ways have been changed, at least, in the invention about to be described.

Karl Hoecken, of Bono, has applied for a patent on a balance system in which an electric current acts in such a manner upon a balance swinging in seconds that its rate is not affected by variations in the strength of the current. The apparatus in which the old theme to impel a balance (or any rate regulator, for that matter) by the greatest uniform force is treated in such a novel way is illustrated in Fig. 1, which shows

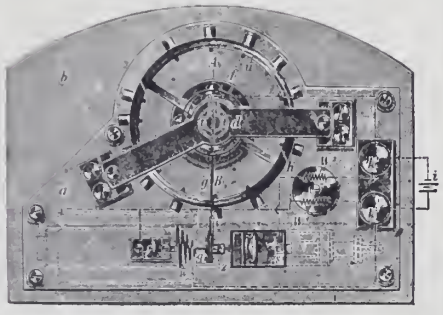


FIG. 2.

a side view; Fig. 2 shows a perspective view, while Fig. 3 depicts a section in the direction of line A B (see Fig. 2), and Figs. 4 and 5 show important parts of the mechanism, of which we shall speak at length later on.

The ground plate, 6 (Figs. 1 and 2), carries upon pillars a plate *a*, which for the

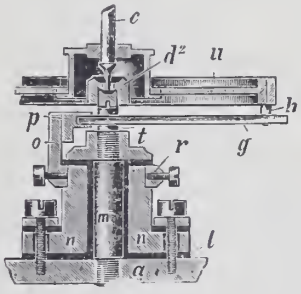



FIG. 3.

same reason that ships' chronometers were formerly placed in thick iron boxes (in order to render them inaccessible to magnetic influences), is made thick and of iron, so that the magnetic lines radiating from the electro-magnet, *e* (Fig. 1), are prevented from affecting the springs which act upon the balance, *u*. This balance is situated on the upper side of the iron plate and runs between the two cocks, $d^1$ (Figs. 1 and 2), carried by two pillars, and the pivot bushing, $d^2$ (Fig. 3), held by two supports, *t t* (Figs. 1 and 2), which are screwed fast to the pillar *m*, (Fig. 3), by means of a nut.

A part *n* solidly connected with this pillar *m*, and screwed on to the iron plate *a*, which, however, is insulated from the pillar as well as the plate by interlining of ebonite, carries at its upper end portion a revolvable ring, *r*, which can be tightened down by means of screws. This ring has in one place a perpendicular uprising arm,




FIG. 4.

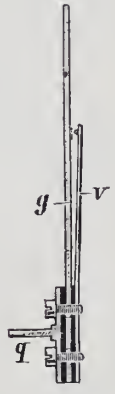



FIG. 5.

*o* (Fig. 3), to which the impulse spring, *g*, is attached by means of the angular piece, *p*. The spring, *g*, is so arranged as to project between the two supports, *t t* (Figs. 1 and 2), and the point where it is bent lies about in the prolongation of the axis of the balance oscillating above it, so that all friction is avoided when the spring is touched by the pin, *h*, fitted to the underside of the balance rim.

This pin, by the way, does not come in direct contact with the spring, *g*, the contact being effected by means of the auxiliary spring, *v*, (see Fig. 5, in which, however, only the relatively free-end piece of the spring, *g*, with appurtenances, is represented, but not its attachment in the angular piece, *p*, Fig. 3), which is insulated from *g* and connected by a screw to a part, *g*,

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forming the final portion of the current conducting conical spiral spring, *w* (Figs. 1 and 2), that is attached to the plate, *a*, by means of the cock, *x*.

Outside of the range of the electro-magnet, *e*, fitted between the frame plates, *a* and *b*, runs the armature, *y*, with its lever arms, *z* (Figs. 1, 2 and 4). It projects through an opening in the plate, *a*, to the height of part *g*. These two parts move on one and the same axle, which is inserted in the plate. The pin inserted into the end of the lever, *z* (see Figs. 1 and 2), lies against the end of the spring, *g*, and in this normal position the lever is held by a small wire spring, which is either attached (Fig. 1) to a cock or else placed in sinks of the upper spur of the armature, *y*, and of the lever, *z*, itself. The armature, *y*, is also compelled by a screw-shaped spring to rest against the screw, $s^2$ (Fig. 1). The movement of the parts *y* and *z* is limited by the screws $s^1$ and $s^2$; the latter is arranged with its cock insulated from the plate and terminates in a contact point. On the plate, *a*, are two clamps, $k^1$ and $k^2$ (Fig. 2), which are connected with the resistances, $W^1$ and $W^2$, in such a manner that no self-induction (extra current) can occur. The first resistance, $W^1$, is in constant connection with the electro-magnet, while the resistance, $W^2$, as one will see, is only connected temporarily with the electro-magnet and the battery.

Let us now see how the apparatus works. The current of the battery, *i* (Fig. 2), passes through the clamp, $k^1$, into the insulated part, *n* (Figs. 1 and 3), and from there through the ring, *r*, and its arm, *o*, into the spring, *g*. When the balance is now set in motion to the right, the pin, *h*, will touch the contact spring, *v* (Figs. 2 and 5), and at the same time close the circuit with the spring, *g*, which, in consequence of the motion of the balance stretches until the force—the oscillating power of the balance and the elasticity of the spring, *g*—will counter balance. Meanwhile the current traverses the parts *g*, *v*, *g*, *w*, *x* (Fig. 2) to the electro-magnet, whose coil-winding is connected with the cock, *x*, and goes from there to the clamp, $k^2$. In this moment the armature, *y*, is tightened, and the lever, *z*, forced back by the short arm of the armature until it touches the contact point of the screw, $s^1$, allows the spring to regain its freedom and thus assists the balance in reversing the oscillation or swinging to the left, the amplitude of the same depending solely upon the strength of this spring. As soon as the spring, *g*, is arrested by the lever, *z*, the pin *h*, leaves the contact spring, *v*, and the current is interrupted. The induction current arising is used up for the most part by the resistance, $W^1$, but it may also take a different direction.

In consequence of the pushing back of the lever, *z*, at the moment of the tightening of the armature, it remains for a moment on the contact point of the screw, $s^1$, and the current will then flow from *x* through the plate *a* to *z* and from the screw $s^1$ (Figs. 1 and 2) to $W^2$ and $k^2$. The resistance, $W^2$, since it enters in this manner into the circuit after the closing of the current, must be large enough to prevent the current from


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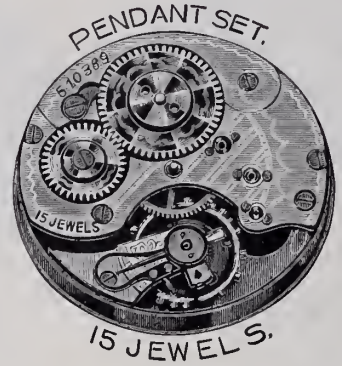
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tightening the armature, *y*, once more before the reversal of the balance oscillation. As soon as the circuit has opened after a correspondingly large return oscillation of the balance, the armature, *y*, under the action of the screw-shaped spring (Fig. 1) strikes against the stop screw, $s^2$; the lever, *z*, and the springs, *g* and *v*, return to their original positions, the functions described being repeated with every further oscillation of the balance.

The short, steady current furnished every second by this apparatus may also be charged into an alternating current, so that for the running of electro-magnetic dialworks all requisite factors are offered, but only experience can decide the question whether this very ingenious invention is able to live up to all it appears to promise and the inventor has endeavored to attain.

### A New Sun-Dial.

(By W. Banks, F.R.A.S., in the *Watchmaker, Jeweler, Silversmith and Optician.*)

THE art of dialing was one of the earliest applications of the knowledge of the apparent motions of the sun, and is of great antiquity. But, since the advent of the transit telescope and the invention of clocks and watches, it has fallen into disuse, owing

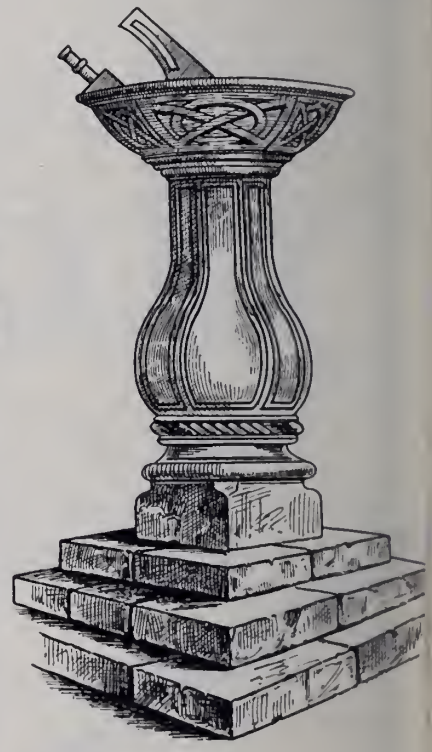


Fig. 1.

to the fact that it only gives very approximate time indications, and that the kind of time (solar) which it gives is unsuitable for ordinary commercial purposes.

The first defect is due to the very short length of the shadow cast by the gnomon; the second is the result of the varying speed of the earth in its orbit round the sun, and of the inclination of the ecliptic to the equator, causing the time intervals to vary.

In its primitive form, therefore, it is of small use for present-day requirements, and it only justifies its existence by its claim as a historical and an educational instrument, and, in a smaller degree, as an orn



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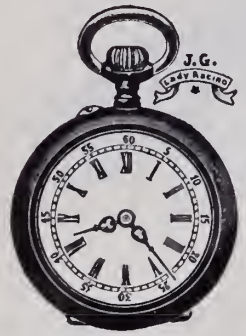
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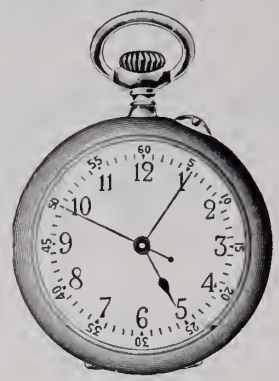

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in the timing contest of the Astronomical Observatory in Geneva, for the year 1904, comprising the only Series Prize; all the First Prizes (2), half of the Second Prizes (4), 8 of the Third Prizes out of 11, 5 of the Fourth Prizes out of 6, 12 Honorable Mentions out of 14, 8 Single Mentions out of 11.

**68 NASSAU ST., NEW YORK.** **GENEVA, SWITZERLAND.**


mental garden accessory. Time is now obtained from the sun or stars by means of the transit instrument, consisting of a telescope attachment to a horizontal axis, and capable of movement in the plane of the meridian only, and furnished with means for accurate adjustment. An instrument of this kind must, however, always remain a high class scientific instrument, the care of which is beyond the ordinary amateur, requiring for its proper adjustment special experi knowledge.

The new transit dial here described while making no pretensions to the scientifi accuracy of the transit telescope, is far su perior to the old, primitive sun-dial, an will furnish time to within the limit of . second. It consists of the usual form o sun-dial on an ornamental stand with en graved dial and gnomon. This latter i composed of two metal plates separated b an interval. Between these plates is place

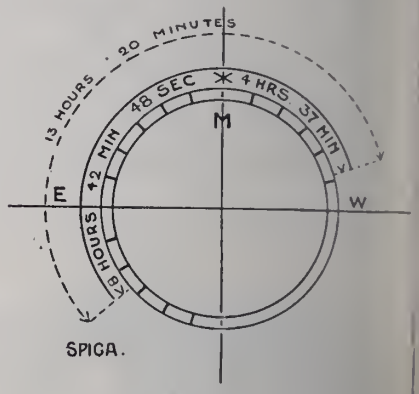



Fig. 2.

a special form of narrow cylindrical le covering an arc of 75 deg., so arranged th it gives an image of the sun or a star all ordinary altitudes without being mov

As is well known, a cylindrical lens h no effect on rays of light in one meridi —that parallel with its axis—and that t image of any source of illumination form at its focus is a line of light. This is ranged, in this case, to be in a vertical dir tion, and, whatever the altitude of the s or stars, a line image is always present the field of vision. This image is view in the ordinary way by a positive eyepi furnished with cross wires, the rays, convenience of observation, being turn at right angles by the intervention o totally reflecting prism.

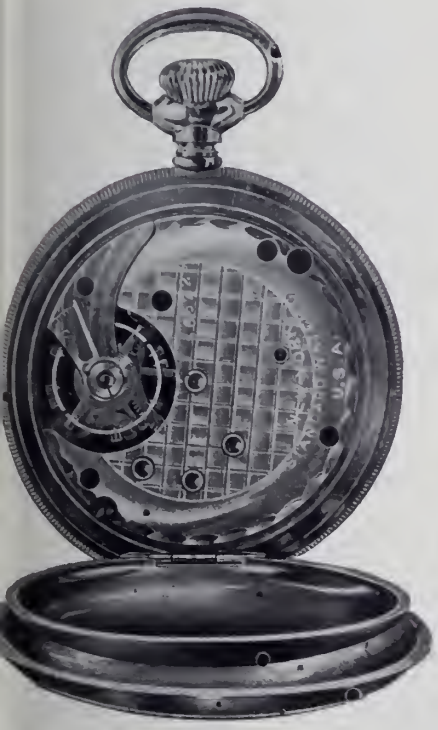
The instrument is therefore a combi tion of the original sun-dial with a spe form of telescope, the object glass of wh is formed by the narrow segmental cy drical lens, which projects into the field vision an image at all altitudes of the s or a star, without any movement or adj ment. The metal work is permane fixed to the dial and not liable to derat ment or damage, the lens being perfe protected by the plates of the gnomon is easy to use, and tables are furnish rendering unnecessary the usual ca tions. The method of making the cor tions is here given, using two exampl the sun and a star.

If the sun is used the time must ne sarily be at or near noon, at the time the sun's southing or passing the meri Greenwich being taken as the stan

# New York Standard Watch Co.

## Announce a New Watch made especially for the Watch Trade

A watch built especially for *you*. A low price for a serviceable movement; a showy watch that will force sales. An improved model all the way through; entirely new design of plates and character of finish; *compensating balance, breguet hairspring, seven jewels, lever escapement;* two finishes—nickel damaskeened and combined fancy gilt and nickel damaskeened, very handsome and attractive; *pendant set;* fully guaranteed by the makers: in every way measuring up to our claim of



**"The Best Watch in the World for the Money"**



How can we make so good a watch for so little money? We have one of the largest American factories running full time on this *one thing*—producing nearly 2,000 movements a day—always making them thoroughly good, yet reducing the cost to the minimum. If we were working on twenty-five different models, the price of these new watches would be perhaps double. You get the benefit of our *specialization*. Your jobber has these new models *now*—order early, the demand is great and growing. Price-list on request.

## New York Standard Watch Co.

Jersey City, N. J.

meridian, all other places at other longitudes are referred to this, and allowance made for their distance east or west. We must also know the difference between mean and apparent time for the day; or, in other words, the "equation of time," which is given in the almanacs.

We will presume that our place of observation is, by the ordnance map, 2 deg. 15 min. west of Greenwich. As 360 deg. of arc are equal to 24 hrs. of time, the proportion is 360 to 24, or 15 to 1. If, therefore, we divide 2 deg. 15 min. by 15, we obtain 9 min. as the distance in time from the meridian of Greenwich, and, being west, the sun will transit this amount of time later than at Greenwich.

Taking the transit on July 30, 1905, we find that on this date the equation of time is 6 min. 14 sec. + ; or, in other words, the real sun does not arrive at the meridian until 6 min. 14 sec. past 12, and, as our station is 9 min. later also, the time shown by a mean time clock when the sun souths on this date must be 12 hrs. 15 min. 14 sec.

| | h. | m. | s. |
|---|---|---|---|
| Mean time at apparent noon..... | 1 | 6 | 14 |
| Correction for longitude..... | .. | 9 | .. |
| | 12 | 15 | 14 |

If the place of observation is east of Greenwich then the correction is minus and must be deducted also. If the time has been, say, February 12, 1905, 14 min. 26 sec. would have to be added for equation of time.

If time is taken by a star we must have a table of conversion from sidereal to mean time intervals, as the right ascension of stars is given in sidereal time. The position of a star is explained by the diagram, Fig. 2.

Sidereal time at noon is the distance from the first point of Aries, from which all distances of stars are measured in right ascension. This, on June 1, was 4 hrs. 37 min. 12 sec.

Taking the well-known star Spica, we find, from the almanac, that its right ascension is 13 hrs. 20 min., so that it will come to the meridian at this time minus 4 hrs. 37 min. 12 sec. = 8 hrs. 42 min. 48 sec., and this corrected into mean time intervals, given on page 574 of the "National Almanac," is found to be 8 hrs. 41 min. 23 sec., the time a mean time clock should show when Spica passes the center wire of transit dial. The same method is applicable to any other star, and the almanac gives particulars of some visible all the year round.

In the *English Mechanic*, for every month, a list of 24 stars is given, with t *mean* times of southing on the first da the month. The times for any other da obtained by multiplying 3 min. 56 sec the day of the month, minus one, and ing this to the time given for June 1. list of stars is fairly comprehensive and be found to answer for all ordinary poses.

### A Clock With Thirteen Dials.

A CLOCK with 13 dials has just made in England, for the palace eastern potentate. It shows the tim London, Paris, Rome, Berlin, Vienna Petersburg, Constantinople, Washin Yokohama, Peking, Bombay, Samar and Teheran. Thus the owner will be to see at a glance time in these citie compared with that of his own ca

The figures and also the names o various cities are in native character, each dial is mounted in an ormolu f richly engraved.

The tower clock in the Great C building, Cincinnati, O., which wa moved a short time ago for repairs, ha been installed in place again.




GEO. KUEHL & CO. 178 E. RANDOLPH STRET CHICAGO, ILL.

MANUFACTURERS AND IMPORTERS OF

GENUINE BLACK FOREST

CUCKOO CLOCKS

with TRADE G.K. MARK Jewelers! If you order Cuckoo Clocks, order them with the . . . . . TRADE G.K. ...

They are the BEST. There are none BETTER.

Our clocks have received the highest award, "Gold Medal," at the Chicago, Omaha, Paris and St. Louis Exposit i.

*For sale at all Wholesale Clock and Jewelry Houses.*



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Superior finish. Reasonable prices.

Have you seen our

New and Exclusive Designs

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New York Salesrooms,

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Rockford Watches Speak for Themselves.



New England

LADIES' WATCHES

Each one a little gem of artistic beauty and a thousand styles and designs to choose from.

Guaranteed by the makers to keep perfect time all the time.

Accuracy, daintiness and elegance (a combination rare in a lady's watch) are assured to purchasers of the New England. Ask your jeweler to show you the "New England trays."

**Sold Everywhere from**

**$5.00 to $36.00**

The New England Blue Book (Edition A) of Ladies' Watches and the New England Red Book (Edition B) of Men's Watches fully illustrate the entire line. Write to-day for the book you wish, to

**THE NEW ENGLAND WATCH COMPANY**

**37-39 Maiden Lane, New York City**

**CHICAGO and SAN FRANCISCO**

New England

# Watches

are being more widely advertised to-day than any other watch. The advertisement reproduced herewith is one of several New England Watch advertisements now appearing in magazines and weekly periodicals, entering each issue more than

# Four Million Homes

This advertising is being supplemented by direct correspondence with thousands of individuals who have written us inquiring about our watches and where they may be purchased. **We always refer these inquirers to the nearest dealer.**

Are YOU prepared to receive these inquiries, Mr. Dealer? If not, write

## THE New England Watch Company,

MAKERS OF COMPLETE WATCHES ONLY,

WATERBURY, CONN.

## SETH THOMAS CLOCK COMPANY,

ESTABLISHED 1813.



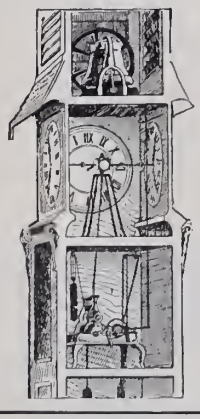
# La Norma

Metal case, Ormolu gold finish, 8-day, half-hour strike, cathedral bell, 4-inch decorated porcelain dial, cast sash and beveled glass. Height, 12 inches.

See supplement for new designs in Cabinets, Bronzes and Novelties.

51 Maiden Lane, New York. **Seth Thomas Clock Co.,** 70 Wabash Ave., Chicago.

# RECORDS PROVE A CLAIM.





We have recently contracted to furnish a Tower Clock in the new City Hall at Savannah, Ga., and have guaranteed that it will not vary more than 15 seconds in any 30 consecutive days in five years.

Tower and Street Clocks of our manufacture now in use show, after years of constant wear, that they do not vary over 10 seconds per month. Doesn't this marvelous record prove merit?

## TOWER AND STREET CLOCKS

FOR PARTICULARS, WRITE US, MENTIONING THE JEWELERS' CIRCULAR-WEEKLY.

## E. HOWARD CLOCK CO.,

Est'd 1842. Boston, Mass., U. S. A.

## CHELSEA CLOCK CO., (Address Dept. J.) 16 State St.

BOSTON, MASS., U. S. A.

Largest Makers of exclusively HIGH GRADE CLOCKS in United States.

MORGAN & ALLEN CO., 134 Sutter St., San Francisco, Cal.

Sales Agents for Pacific Coast.

——ALL ARE 8 DAY—— ——FINE TIME KEEPERS——

| PENDULUMS (Weight) for Offices, Schools and Railroad Stations. | LEVER CLOCKS - 8 DAY - THE BEST | | |
|---|---|---|---|
| | STRIKING SHIP'S BELL CLOCKS AND AUTO CLOCKS | Ship's Bell and Hour and Half Hour Striking Clocks in Finely Finished Cases and Bases for use on Mantels, etc., etc. | MARINE ENGINE ROOM AND NON-MAGNETIC CLOCKS |


## A New Book on Horology.

A NEW contribution to the science o horology is "Illustrated Studies Horology," by George G. Koeberle. Th work contains 40 enlarged drawings o folios of 11 x 30 inches in size, illustratin the construction of depthings of whee and pinions and types of the lever, cyli der, duplex and chronometer escapemen The book is accompanied by an explanat key.

Horology not being an exact science, b rather the result of the application of oth sciences, of invention and of empirical rul a comprehensive criticism cannot be expe ed. The review must, therefore, be lim t and will be confined to plate 27 and plate Draft 27 shows a lever escapement of wh and pallets, the latter of which are rep sented by two small steel pins, enclos between their distance three teeth of escape wheel of 15 teeth, which are tended by their inclined angles to imp the entire impulse to the pin-pallets of escapement, the faces of which teeth of such proportions as to lock and dr the pin-pallets and to make the use of ba ing pins for the lever unnecessary.

As far as known an escapement m on these principles has never been a pra cal success, because the draw on the gaging pallet and the draw on the diseng ing pallet differ so greatly; for exam when we have a 15-tooth escape wheel, which three teeth are enclosed between pallets, an investigation would demonst that such an escapement could never be cessfully used for a portable timepi Some Swiss watch manufacturers, howe have used such an escapement in g timekeepers when they have used a c struction where four teeth were encl between the pin-pallets of an escape w having 20 teeth. An escapement of sort can also be made successful wl three teeth of an escape wheel of 14 t are enclosed between two pin-pallets. both these constructions the draw on l pins will be nearly equal.

The teeth of the motion wheels show plate 6 are evidently formed too much those of train wheels and have too n play for stability of the hour hand. stem winding and setting mechanism lowers are used as drivers in setting hands, and this may have suggested pointed teeth. When the teeth of the tion work wheels are made wide en and formed in continuous curves to roots they will act well either as fo ers or drivers and, with proper deg ating circles, may be made short strong.

These drawings, however, being of size, show the details of their sub plainly, and their value as studies can ly be excelled. Any zealous and intel watchmaker would do well to enlarg library by adding a copy of the book. l logical schools in particular could see points not noticed in smaller drawings a comparison with other works would scholar and teacher to appreciate the cl of the author.

O. L. Willson, Winfield, Ia., has ed new quarters in which to con business.

# This is a WATCH YEAR

**Railroad** and all grades of Movements and Cases carried in stock

We carry in stock all kinds of goods that a Jeweler uses. If your name is not on our books TRY US

Order NOW for your Fall Business—later on desirable goods will be scarce

## Cross & Beguelin,

**17 Maiden Lane New York**

ESTABLISHED 1863

***PRICES NOT ADVERTISED IN ANY JOURNAL.***




# OMEGA



**MOVEMENTS ARE FINE TIMEPIECES.**

*A Trial will convince you of their merits. Send for price list.*

All made with Lever Escapements and Double Roller. Pendant Set. Fitting American Cases.

**Made in 6 Different Grades.**

10 LIGNE. 11 LIGNE. 0 SIZE. 12 SIZE. 16 SIZE.

From 7 Jewels to 21 Jewels,
Adjusted to heat and cold and 5 positions.

*Why is it so many watch movements are sold under the plea that they are just as good as the Omega? There must be a reason.*

**EDMOND E. ROBERT**
**3 Maiden Lane, NEW YORK**

SELLING AGENTS

**CROSS & BEGUELIN**
**17 Maiden Lane, NEW YORK**

# STORE KEEPING DEPARTMENT.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

## One of New York's Attractive Retail Jewelry Establishments.

AMONG the ornaments to that newer, broader and more cosmopolitan New York which has been developing for the past decade or more, and which centres around Broadway and Fifth Ave., from, let us say, Union Sq. on the south to Central Park on the north, not a few are the impressive and stately edifices which serve as emporiums for the sale of jewelry and kindred lines.

Some of these have already been pictured and described in the columns of THE CIRCULAR-WEEKLY, and to-day we add another to the gallery—one, it is true, which was opened to the public late last Spring. But as it has only been thoroughly completed within five or six weeks, the following general description and the two photographs which accompany this sketch are not untimely.

The store referred to is that of A. Frankfield & Co., at 38 W. 34th St., located, as will be noted, between Fifth Ave. and Herald Sq. The entire building belongs to the firm, and was erected with regard to the business conducted by them. Thus, though they do not occupy it entirely, with an eye to the future, it has been so constructed that should they require the space which they as yet sub-let, they will have three floors admirably adapted to the needs of a progressive jewelry business. The architect of the edifice was Robert D. Kohn, and it was built under his direct supervision, being completed during the early part of this year.

In designing the building, the architect was instructed to secure the maximum of floor space in both upper stories as well as the ground floor, without sacrificing the light of the latter, which the firm naturally deemed an essential. As a result, the upper floors have a depth of about 65 feet, while the ground floor occupies the entire lot, the standard size of 100 feet in depth. Little sacrifice of the light in the front has been exacted, for this is provided with a screen of prism glass suspended from a lintel over the show windows. In order to make this screen thoroughly effective, it has been placed in front on a line with the front of the building. Furthermore, it has been kept quite free from the ventilating sash, the latter being three feet back of it. Added to this, the stone piers on either side of the front, have been made narrow. As a result, the store has proven satisfactorily light, the use of electric burners during the daytime being practically unnecessary, quite an exceptional advantage in a city like ours.

The entrance to the upper stories is on the westerly side of the building. This has been made unusually low, so that the mezzanine gallery was made possible. This gallery has added very materially to the floor area of the store, and by ingenious arrangement it has also gained additional light from the street thereby.

The building is lighted throughout by electricity, and is equipped with an Otis electric elevator. It is heated by a direct system of steam heating. The first loft has been so arranged that should A. Frankfield & Co. desire to use it for themselves, they will require no special entrances or corridors.

The exterior of the building displays front of limestone and light-face brick.

The interior fittings of the store are Cuban mahogany, with dark platinum fi ish hardware. In accordance with advanc taste, the effect is very chaste, giving sense of ample space.

The firm of A. Frankfield & Co. is c which has almost reached a half centu of honorable age. Its founder, after years of constant connection with the ness—to be exact, since 1856—still ren as its active head. He began it with hi individual name as the style, at the north corner of Eighth Ave. and 26th St. In a branch store was opened at the north corner of Sixth Ave. and 14th St.. In the entire concern was concentrated W. 14th St., where it remained unti cently, removing to the present loc



INTERIOR OF THE BEAUTIFUL STORE OF A. FRANKFIELD & CO.

## Storekeeping Department.

e center of the best retail section. The history of A. Frankfield & Co. has en one unbroken chapter of honorable hievement, and it looks forward to a fu-e as hopeful, based upon the rugged tues which gave it such steady impetus.

### Among the Shadows of the Past.

*(Continued from issue of Oct. 4, 1905.)*

UT now we have reached the neighbor-hood of Prince St., and at the south-st corner of the great jewelry show-place the New York of that day, the noble edi-



EXTERIOR OF THE FRANKFIELD STORE.

f occupied by Ball, Black & Co. That ncern has a history anterior, as it has e subsequent to the time. It had been nded as early as 1810, by Erastus Bar-t, with a store at 166 Broadway. He s succeeded by Frederick Marquand. ring 1833 the concern removed to 181 oadway. Then the firm became Mar-nd & Barton, then Marquand & Bro., n Marquand & Co., who were succeeded i 18 by Ball, Tompkins & Black. Dur-i the term of this copartnership, in 18, the firm's place of business became 247 Broadway, southwest corner of Murray St. Mr. Tompkins dying, the firm became as above, with the store we have just designated. In 1871 the style became as at present, Black, Starr & Frost, and two years afterwards headed the trend to Fifth Ave., removing to 251, northeast corner of 28th St. Thence, in 1898, it removed to its present abode, 438 Fifth Ave., southwest corner of 39th St.

Opposite Ball, Black & Co., on the southeast corner, is Cyrus A. Stevens & Co. The head of that concern becomes the forerunner of the movement to Union Sq., for long before he is followed by competitors he establishes himself in an old residence, transformed into a business place, on the south side of the Square, near University Pl.

Howard & Co. is the sign above 619 Broadway, near Houston St. This concern, too, becomes one of the early heralds of the coming glories of Fifth Ave., seeking first No. 253, and then its present home, 264, southwest corner of 29th St.

Then in due course comes Mrs. Theresa Lynch, with her store first at 729, near Waverly Pl., then above Union Sq., at 839 Broadway, southwest corner of 22d St., and finally backward again to 1 Union Sq., corner of 14th St., where she dies and the business is at last discontinued, or merged into that of Mrs. T. Lynch's Son.

At 777 Broadway are Culbert Bros. A few years later they had withdrawn from business.

A block before reaching Union Sq., under the then Wallack's Theatre, at No. 848, is the small store of Richard Keeping. Notwithstanding its smallness, it is the scene of the sale of some exceedingly valuable jewelry. Mr. Keeping soon after removes to 1257 Broadway, near 32d St., where unfortunately he does not remain so successful.

Our jaunt has taken us as far north as Union Sq. Above this, at this early date, there are few establishments for us to see, though in a few years, as our recital has demonstrated, there will be plenty enough. We have scarcely the strength to-day to take great flights in other directions, for instance, to the Bowery, where on one block alone there are six successful jewelry firms. But before we close we note two stores on Canal St., far west of Broadway. One is that of J. B. Ginnochio, at No. 118, already an old man, almost on the point of retiring. The other is that of F. W. Pachtmann, at No. 102. Later the style becomes Pachtmann & Moelich.

Then as we cross over to Fulton St., by way of Chatham St., now Park Row and Chatham Sq., we see the sign of J. L. Moore & Co., at No. 112, succeeded by Brown & Marsters, some time between the years 1850 and 1855. And having reached Fulton St., at No. 97 we see the sign of Squire & Lander. Further down, under the United States Hotel, there are Seymour, Hoyt & Co., later Hoyt, Badger & Dillon. Subsequently this becomes McMullen & Hamilton, the former a clerk of the old house, and Hamilton a connection of Dillon of the same. Hamilton soon withdraws, his former partner continuing. But not for long, for the fates are not benign.

THE HISTORIAN.

### Extra Holiday Help.

MR. BLANK is a retail jewelry dealer in one of the up-State cities, and when visited by THE ONLOOKER, although the latter found him loth to give his opinions and experience on matters of shopkeeping, he finally became engrossed in the subject, and permitted THE ONLOOKER to impersonally detail the views he expressed.

Asked incidentally whether, when the holiday season comes near, he did not, as most do, require extra clerks, he said that he did, and the further inquiry as to whence he got them, elicited the following reply. It is a pity that this cannot be given in Mr. Blank's own words, for that gentleman is very original, and his answer loses much in transmission. As nearly as his words can however be reported they were:

"Yes, I need extra help around Christmas time, and now after about 25 years, I've got good help that I can—barring death or unforeseen obstacles—confidently rely on. But for fully 15 years I had trouble in this matter, until finally I began to dread the coming of the holidays. The truth is that having learned by experience and having trained this extra help, which pay very liberally, I have now a rather superior force of this kind.

"First of my mistakes was in believing that one or two female clerks were essential. That may be the case elsewhere, even in New York, but it is not according to my experience in this community. You see, this town is not so large that most people don't know most others, and at first I thought that was an advantage. But it is not. My saleswomen would gad with every friend, and even acquaintance who would call, and permit these to "shop" to no result. They never seemed to imbibe a realizing sense of the fact that they were here to sell goods. Of course, I'm enough of a business man to know that one cannot expect to make a sale every time, but to have my store used as a 'feeder' for other stores was something I couldn't stand, and that seemed to be the result of my saleswomen's efforts. After two or three years of this I shut off on female assistance, and since then no more in mine. That was not the only fault I found with them, I assure you, for compared with male clerks I found them careless and trifling.

"And now, Mr. Blank, of whom does your extra holiday force consist?"

"Of four male clerks I have been able to secure the past three years. I am forced to pay a little high for their temporary services, but I do so cheerfully, and find the results more satisfactory every time the holiday season comes round. Two of these clerks are wholesale salesmen of whom I am a good customer, and who, in their turn, are pleased that they can serve me. The other two are local friends of mine, one of them a man who at some little sacrifice to himself, comes to serve me because the compensation is much more than he can secure in any other manner for the same length of time. The other, who is in a business which is always dull in cold weather, manages to get a substitute in his own regular work, paying him less than he gets at that himself, and as I pay him nearly double his regular wages, he makes a satisfactory deal with me.



The W. J. Feeley Company

Ecclesiastical Art Metal Workers in Gold, Silver and Brass, Medalists,

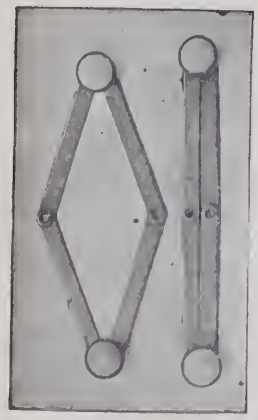
203 Eddy Street, PROVIDENCE, R. I.

The Rosary in Fine Jewels, in Pure Stone, Amethyst, Garnet, Topaz, Crystal, Turquoise, Mounted in 14 k. rolled gold plate, **$10.00, $12.00, $14.00** each.
Solid gold, **$35.00, $50.00** each.

**In imitation stone, All colors.**
**Clear cut, Low prices.**

*Our new Catalogue now ready for distribution. Mailed on request.*

Collar Supporters



**$3.00**
**Per Dozen Sets**

Plain, and with Stones of any Color

Modern Jewelry of Every Description

L. Witsenhausen
47-49 Maiden Lane N.Y.
Manufacturers of MODERN JEWELRY
Chicago, 405 Masonic Temple.
(L. Katlinsky.)

## Old Silversmiths of America.

(In this series of articles, which began in the issue of July 6, 1904, an attempt has been made, from time to time, to give the history of the craft in the principal cities from colonial days to the middle of the last century. They should prove interesting, not only to collectors of silverware, but to the fortunate possessor of plate that has been handed down through generations. Additional information or corrections from our readers will be welcome.—Ed.)

XVI.—PORTLAND, ME.

SETTLED by an English colony in 1632, Portland did not become a city until 1832. In the first half of the last century J. & J. Appleton, Banks & Hatch, John Cook, William Cutter, Fellows & Green, and Abel Moulton, brother of William Moulton of Newburyport, were in business. Banks & Hatch advertise in 1847, "Silver Tea, Table, Dessert, Sugar, Mustard & Salt Spoons." M. & T. Pearson were here in 1850.

PORTSMOUTH, N. H.

First settled in 1623, this city has lately been known throughout the world in connection with the peace conference of the Russians and Japanese. Samuel Drowne was a noted silversmith, 1770-1815. In 1835, John W. Abbott, Joseph H. Clark and Robert Gray were in business.

ST. LOUIS, MO.

Transferred to the United States in 1804, St. Louis was chartered as a city in 1822. With the exception of spoon ware no silver was known to have been manufactured here until after the war. The jewelers who made or sold spoons with their names stamped on them were: The Jaccards, L. Bauman, F. A. Bauvais, J. T. Sullivan, L. Forbes, James J. Monroe, B. F. Crane, M. Friede; all prior to 1850.

WASHINGTON, D. C.

Founded in 1790, the Government was removed here in 1800. In 1834, John Adam (Alexandria), Greenbery Gaither, William Hubball, W. A. Williams and R. H. L. Villard (Georgetown), were in business. George Brower was here later in 1850.

THE END.

## Information Wanted as to Old Marks.

SINCE the publication in The Circular-Weekly July 7, 1905, of the list of Old Marks, unlocated, the following have been located and dated:

I. ADAM was a silversmith and jeweler of Alexandria (Washington Directory), 1834.

A. BILLINGS, Poughkeepsie, N. Y., was Major Andrew Billings of Revolutionary fame, a noted silversmith and jeweler, who made silver cups and other work for General Washington and others.

S. BOWNE was a goldsmith, whose name appears in the New York directory of 1805.

LS. BOUDO was a goldsmith of Charleston, S. C., in 1825. According to the directory his widow was carrying on the business in 1828.

JOHN CAMPBELL was of Campbell Church, jewelers, 28 Washington St., Boston, in 1833; John Campbell was at Washington St. in 1850.

DRYSDALE was probably William Drysdale, watchmaker and jeweler, Philadelphia, 1819-1850.

ENSIGN was probably Charles Ensig jeweler, of Troy, in 1844.

FELLOWS was probably A. Fellows, jeweler, of Troy, in 1844.

J. HOLDEN was a jeweler, at Quin Mass., in 1850.

T. KEELER was a silversmith, whc name is in the New York Directory 1805.

E. K. LAKEMAN was of Salem, Ma according to the Directory of 1850

LAMSON was probably of Lamson Farr, jewelers, of Lowell, Mass., in 185

JNO. B. McFADDEN & CO. were elers, of Pittsburg, in 1860.

F. MARQUAND was a jeweler, of N York, in 1824. The firm was later M quand & Bros., in 1832; Hy. J. Marqua in 1842; followed by Ball, Tompkins Black, successors to Marquand & Co; t Ball, Black & Co., and now Black, Star Frost.

RIGGS was probably W. H. C Rigg watchmaker and jeweler, of Philadelp 1819-1850.

W. M. ROOT & BROTHER, P. wer Pittsfield, Mass., and later became Roc Chaffee, in 1850.

H. SARGEANT was a silversmith Springfield, Mass., according to the Di tory of 1850.

VANCOTT was a jeweler, of New Y in 1845.

J. VALIANT was probably John Va a jeweler, Palmyra, Marion Co., Mo 1850.

WATSON: There was a James Wa clock and watchmaker, of Philade (1831-1850), whose mark later seem t have been JAMES WATSON, P LK STANDARD; there was also a John t son in Boston in 1850.

E. WHITNEY was in New Yor 1805.

A. WHITNEY (ASA) was a w maker, of New York, in 1805.

GEO. W. WEBB was a silversmit Baltimore, about 1835.

WOODS. Freeman Woods was a smith, of New York, in 1791.

As most of the above names are on spoon ware it would appear that w elers and watchmakers, as well as s smiths, made spoons or had them stamped with their names.

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## thesis of Anisometropia and Antimetropia.

BY GUSTAVUS KAHN.

*(Continued from issue of Oct. 4.)*

; the other hand, where both eyes fix alternately, according to whether right or hand points to object, there is no fa-ed or dominant eye with the full correc-, and should binocular vision be better n single vision the glasses will be used n comfort from the beginning.

hould, however, binocular vision be se than single, while one eye is domi-t, a full correction may also be unsatis-ory, but in a lesser degree. Where vision nade worse binocularly with a full cor-ion of the anisometropia it is very btful whether the full correction will be useful or acceptable.

hen binocular vision cannot be made er than the vision of the dominant eye, igh both retinal impressions fall on cor-onding parts of the retinæ and are, efore, overlapped in the visual brain er, the vision of the dominant eye is ertheless recognized by the mind and natters little what lens is placed before other eye, as regards sight, while in-sed comfort may nevertheless accrue er from a full or a partial correction. s is because of the slightly increased l of vision, and not on account of the eased perceptive sight power in binoc-vision.

he object in training the young should therefore, to gradually restore the com-d visual perception in the mind of both nal images, which would tend to break the dominating habit of the better eye. best plan is to gradually increase the rection until a full correction may be ommodated, while the other eye, which is the strongest lens, should be exer-d by covering the better eye several rs each morning and afternoon during n distant and near visual exercise.

is not strange, after all, when many people who have gone through life with n refractive error uncorrected for dis-e, and even when both eyes have the e refractive error, it is often found that, le the glasses wonderfully improve vis-for each eye and proportionately for two eyes together, that the use of the correction will be rejected; this is ally the case in high myopia; the reason it is found more frequently in myopia n in hyperopia is because the myope's or for distance without lenses is so elessly impaired that he will find it diffi-to accustom himself in old age to see objects clearly, while hyperopic persons are always able to accommodate more or less, which helps to keep up in a measure the sight perception and sight tolerance of the brain; then we seldom find hyperopia exceeding seven or eight diopters, while it is not so very uncommon to meet much higher degrees of myopia.

Now, when both eyes have equally high myopia, there cannot be unequal retinal images produced, owing to equal strength of lenses, neither any prismatic power or decentration, provided the frame and lenses are properly centered; neither could there be unequal accommodation, because both may have much or very little, usually very little, accommodative power equally distributed between them.

The cause, therefore, must be in the difficulty of becoming accustomed to the change. Now, if this is the case when both eyes need equal power lenses and where, perhaps, no domineering influence of either eye exists, it follows that a rational explanation of the intolerance of full corrections in anisometropia offers itself voluntarily, which relieves us of the task of having to provide all sorts of questionable theories, when the solution of the problem is so near at hand.

The proof that both eyes participate in the act of vision to an equal extent and neither eye is favored by the mind partially or exclusively, is always a good sign that the acceptance of a full correction in anisometropia for constant use is possible to achieve; in that case vision should be even a trifle better with both eyes together, also without the fullest correction, while with the latter there should be a very pronounced improvement with both eyes over the best seeing eye. Should it, however, be found that vision with both eyes is better with the full correction than the vision of the best seeing eye, used singly, and that in applying the parallox test, one eye (usually the one having the least optical error and best vision) is favored as the dominant eye, we may assume that the trouble is caused by a muscular imbalance and prism exercise or prisms united with the lenses for constant use will be needed. Where neither eye is favored exclusively during the application of the parallox test the finger will point on the median line (that is, equally distant between a straight line from test object to each eye) and this shows that neither eye is especially favored, and that both eyes fix the test object equally, while the finger, not pointing directly at the test object, but between the two eyes, when either right or left eye is covered, proves a true parallox for the eyes, with perfect muscular balance, with the full stereoscopic effect in vision with both eyes.

Such testing of the parallox is not alone useful to discover if one eye is dominant, but we are also enabled to ascertain whether one eye has a muscular imbalance, and which one; this fact, although not having any bearing optometrically, might, however, be of the greatest use to the eye surgeon for operating purposes. For that reason great improvement of binocular vision over the best seeing eye used singly, always proves the absence of a dominating or a favored eye; a perfect parallox found with test already described in connection with the former confirms the fact of perfect stereoscopic binocular vision with balanced muscles.

On the other hand, an equal improvement in vision with both eyes together over single vision with the best eye alone, and where the parallox test is unfavorable, indicated a favored eye, and this always proves a muscular imbalance, which, when set aside properly, may be instrumental in enabling the anisometrope to accept a full lens correction with comfort.

If vision with both eyes is worse with full correction than best eye singly, such a case, if past adolescence, will never accept a full correction for each eye. Of course, for very young children something may be done by training the eyes.

When single vision with the best seeing eye is not better than with both eyes with a full correction, neither worse, it proves: (1) Either the total absence of recognition by the brain of the effect of the combined retinal image as a stereoscopic visual impression and the brain in reality recognizes the vision of the best seeing eye only. (2) Alternating vision, which may be present in certain cases of antimetropia, where the far-sighted eye is used for distance, with the mind ignoring the blurred myopic retinal image, and the myopic eye being used for reading purposes. It is very doubtful if glasses can be fitted in many such cases with any degree of benefit to the wearer. (3) With amblyopia alone or combined with strabismus, there never will be binocular vision and the dominant eye must receive all our care and attention, while most any lens (preferably one giving nearly a full correction) will do, because in case a true parallox should nevertheless exist a larger visual field will be obtained than if the eye not favored is entirely neglected; this has reference only in cases with or without amblyopia, with entire absence of strabismus in the least favored eye.

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Dr. Levison, optician, San Francisco, Cal., recently visited Santa Paula, Cal.

# Optical Department.

## The Extrinsic Muscles and Their Development

(Résumé of address of JOHN C. EBERHARDT, Dayton, O., before the American Association of Opticians.

THE speaker desires to present for your consideration some of the principal factors that enter into the physiology of the ocular muscles, and suggest several methods for their investigation. We will consider—The philosophy of involuntary binocular macular fixation (Demonstration); why the deviating eye sees the false image displaced in the opposite direction, (Demonstration); maddox objective method of determining the character of muscular inbalance and locating definitely the deviating eye, (Demonstration); the deire for central macular vision the guiding sensation of binocular fixation, (Demonstration).

Where the motor muscles are normal the desire for causing retinal images to fall upon the macula lutea makes it impossible for the eyes to deviate from the visual line without causing diplopia, therefore, when the eyes are fixed upon a given point, and a prism is placed before one eye base out, it deflects rays of light, causing them to fall upon the outer retinal field producing diplopia, unless the rectus internus of this eye has the requisite power, when it will involuntarily rotate the eye inward until the macula is brought in line with these deflected rays.

Therefore in investigating the efficiency of the motor muscles it must be borne in mind that only the eye over which the prism is placed participates in the enforced excursion, the other eye continuing rigidly to fix the object.

This, therefore, is the basic principle which underlies all investigations of the motor muscles and should be carefully digested by exhaustive experiments, which are facilitated by fixing rigidly at a distance of about 30 inches, the retinoscope in such a manner that the reflex is formed upon the cornea, which will appear to the observer as a brilliant point of light in the pupillary area, and which, if parallelism exists will occupy relative positions within this area. Should, however, either eye turn in, out, up or down, a corresponding displacement will be noticeable in the deviating eye, whereas, it will occupy the proper position within this area in the fixing eye. If now a prism is placed before one eye, base out, this eye will be observed to turn inward, whereas, the other eye will retain its primary position, as evidenced by the position of this reflex.

Of the various extrinsic muscles the interni's are most susceptible to development and in this, nature again reveals her providence, for the function of convergence depending as it does upon those factors, is most in need of assistance, where either age or disease results in muscular deficiencies. Therefore, where asthenopic symptoms present themselves (regardless of the age of the patient), after refractive corrections have been supplied, the efficiency of the interni's should be individually investigated.

### MINIMUM CONVERGENCE.

In order to fix a given point at 14 inches, the eye must converge so that the visual axes will intersect at this point, the amount of such convergence depending purely upon the mathematical calculation of the triangle formed by the pupillary distance as the base line and the 14 inch point as the apex. For all practical purposes the following rule is sufficiently accurate—one degree of prism power will deflect a ray of light one-eighth of an inch in a distance of 14 inches.

Therefore if the pupillary distance be two and one-fourth inches, equaling eighteen-eighths inches, it would require 18 degrees of prism power or nine degrees for each eye to deflect parallel rays of light so that they will intersect at a point 14 inches distant; this, therefore, would be properly termed the minimum convergence.

### MAXIMUM CONVERGENCE.

If a patient supplied with proper reading lenses be caused to fix a row of No. 3 Snellen test letters, placed singly one under the other, thus—

M
I
N
I
M
U
M

C
O
N
V
E
R
G
E
N
C
E

he will be forced to exert his minimum convergence. If now prisms, base out, be placed equally before both eyes, diplopia will result, unless he can neutralize it by additional convergence, and the combined value of the strongest prism the eyes can thus fuse, added to the minimum convergence, will represent the *maximum convergence.*

This method is valuable for exercising deficient interni's and when coupled with the same procedure of each eye employed alternately while fixing a light at 20 feet will effectively augment subnormal convergence.

The externi, as well as the vertical muscles, can be stimulated along similar lines, although they as a rule respond very slowly, if at all, to exercise. Vertical inbalances if at all marked, are generally of a paralytic origin and call for systemic treatment, prisms properly supplied having value where diplopia is troublesome and where eyes can be taught to accept these.

### TEST FOR HYPERPHORIA.

If a patient supplied with reading lenses, be caused to fix a single row of No. 3 Snellen test letters, thus—

ARE THE LINES EQUIDISTANT AND PARALLEL.

with the double prism before right eye, he will see three lines of letters, which, if orthophoria exist, will be equidistant and parallel, any deviation from the parallel indicating an inbalance of the oblique muscles termed cyclophoria; if, however, central line is displaced either upward or downward it indicates an inbalance of the vertical muscles termed Hyperphoria.

### HYPERPHORIC CORRECTION.

Experiment seems to indicate that vertical muscles if found deficient to a great extent, are but indifferently susceptible to exercise and usually affected disturbances of a paralytic character. Exercise should be experimented with, but as a rule such cases require prismatic assistance, and where such is the case, much judgment must be exercised. It is here that the double prism and single row of letters referred to are valuable, for the question is—how much prism power is necessary to neutralize the vertical inbalance?

The test suggested demonstrates the fact that static conditions as revealed by the rod test at 20 feet differs from dynamic conditions obtained by observing the muscle poise at 14 inches, while accommodation is made active by the eyes resting the single line of No. 3 Snellen test, whereas fixation is suspended owing to the fact that the right eye through the double prism fixes the double artificial or deflected images, whereas, the left eye fixes the primary image absolutely independent of its mate, and that prism which will neutralize the vertical displacement and cause these images at 14 inches to appear equidistant is the one which should be supplied.

### CYCLOPHORIA.

Dr. Savage, in his "New Truths in Ophthalmology," published in 1895, and in more recent work on "Ophthalmic Myology," suggests the rythmic use of cylinders for exercising the oblique muscles.

The student will, however, find that the cylinders necessary to neutralize the cyclophoric tilting of images, so much disturb vision, that the efficiency of this method is largely defeated.

The following method, employed by a short time by the speaker, presents interesting material for investigation and will form the basis for an effective method. Take a single word like "July" in plain block letters one-quarter of an inch in height, placed upon a plain card, and a circular card disk one and one-half inches in diameter be fastened to this card with a pin through the center so that it can be rotated, the center of this disk being on a line one-quarter inches below the word "July," and an exact fac-simile of this word be placed upon the center of this rotary disk, and the observer place before the right eye a 10-degree prism base up, he will find the upper word July displaced downward and over the same word appearing on rotary disk.

If this disk be now slightly rotated the word on this disk will slant or tilt, producing a scissors-like doubled image, formed by the real tilted image on rotary disk and the upper image which has been displaced downward by the prism. If the eye be kept fixed on this crossed double image they will gradually fuse into one image, meaning that the oblique muscles have rotated the eye-balls as to compensate for the obliquity of the image.

As stated, this is as yet in an experimental stage, and is presented to study of these phenomena so that many may grapple with the problem presented in the hope that the results may contribute to the cause of optometry.

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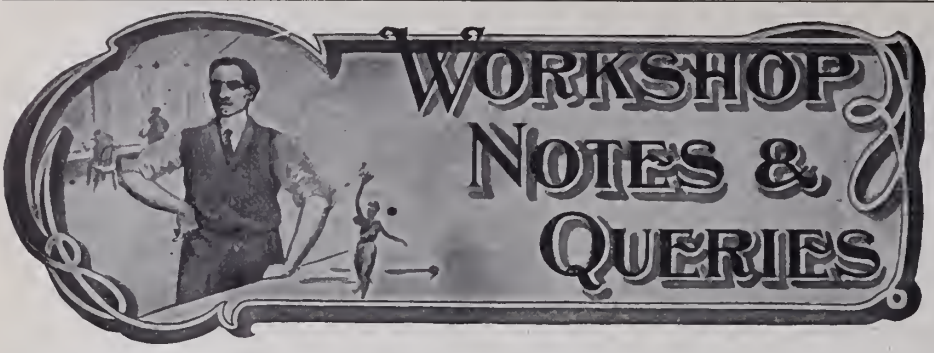
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*[Answers are also solicited from our readers to the questions published on this page.]*

QUESTION No. 1337.—**Furniture Varnish.**—*Would you please give us the recipe for a good furniture polish?* *L. E. & Bro.*

ANSWER:—Dissolve four ounces of the best shellac in two pints of 95 per cent. alcohol. Add to this two pints linseed oil and one pint of spirits of turpentine. When mixed add four ounces of sulphuric ether and four ounces of ammonia water; mix thoroughly. Shake when used and apply lightly with a sponge. This is an excellent article, especially when the varnish has become old and tarnished. Clean the surface well before applying the polish.

QUESTION No. 1338.—**Bronzing Copper.**—*Will you kindly tell me by what process copper may be bronzed or given a rich, bronzed color? What solution will make it?* *A. L.*

ANSWER:—If a solution is desired that will bronze copper by simple immersion the formulas of several are as follows: (1) Dissolve in one-half pint of boiling water 120 grs. of copper sulphate. Neutralize this solution with sodium hydrate and add to this 150 grs. of red iron oxide. Immerse the copper article, take out and heat over a hot plate or charcoal fire until the desired color appears. (2) A solution that gives to copper red and every shade to black is: Water, 1 pt.; sulphur, 1 dr.; pearl ash, 1 oz. The object is to be removed when the desired shade is obtained. A solution to be used with the electric current is: 50 parts cyanide of potassium; carbonate of potassium, 500 parts; chloride of tin, 12 parts; chloride of copper, 15 parts; water, 5,000 parts. Dissolve the cyanide in part of the water. Dissolve the other parts and add them all together. This solution works best when heated to about 100° F., with a copper anode and a mild current. The copper must invariably be chemically clean before any of above is applied and should be protected with a coat of lacquer.

QUESTION No. 1339.—**Oval Bracelets.**—*In making bracelets of 10-kt. gold I put a piece of copper in the bracelet in order to make it round. Kindly let me know how I can take the copper out of the bracelet when the latter is round.* *J. S.*

ANSWER:—When round tubes are employed in the manufacture of jewelry and a temporary lining of copper is used, such copper linings, if of moderate size, are generall removed by the use of acid. But in the making of bracelets, where round tubes or knife-shape tubes of larger size are needed, another method is sometimes used, which is described as follows: A piece of brass wire is drawn about eight inches long and a size smaller than the required size of the bracelet. A strip of flat gold about No. 2 size in the metal gauge and wide enough to fit the brass wire accurately is cut off, swaged into a semi-tubular form by means of the pane of the hammer, and then annealed. The gold, having been placed over the brass wire, is drawn tight by means of the drawing plate and draw bench, so as to bring the two edges of the gold quite close together, and strong binding wire is wound tightly upon the gold to keep the seams quite close during the subsequent turning-up process. The article is annealed and allowed to cool, then the gold on the brass is turned up into the shape of the bracelet, so as to leave the brass wire projecting about one inch. The article is then once more annealed, and before it is quite cold it is submerged in oil. The brass wire is drawn out by placing the unprotected end in the draw plate in the reverse side and in a hole smaller than the one the gold has passed through; a steady but gentle pull will extract the wire and leave the gold tube in perfect form; the binding wire is then taken off, the ends cut so as to fit properly and the joining of the tube is soldered up.

QUESTION No. 1340.—**Cleaning Frosted Silver.**—*I recently made a cyanide dip for cleaning silverware. It cleaned the plain or burnished parts very nicely, but the satin, or frosted portions, remain yellowish. I am not able to clean them good, although I dipped them several times. What is the cause of this?* *F. E. D.*

ANSWER:—The satin or frosted silver is sometimes difficult to clean, the satin finish allowing the dust to accumulate, which the cyanide cannot remove. The satin parts should be scratch-brushed with bran water, which can be easily chucked on a jeweler's or polishing lathe. Care must be taken that the brush does not touch any of the plain parts, unless they are to be reburnished or polished. This scratch-brushing will remove the fine accumulation and restore it to its original finish.

QUESTION No. 1341.—**The Production of Quicksilver.**—*Where is the most quicksilver produced, and how much is the annual production?* *H. S.*

ANSWER:—The United States produce the most quicksilver, and the amount is estimated at 1,480 tons; Spain produces 1,028 tons; Austria, 556 tons; Italy, 355 tons, and the balance comes from Russia and Mexico. The total output is estimated at 4,000 tons.

QUESTION No. 1342.—**Iridium.**—*For what is iridium principally used?* *A. B.*

ANSWER:—Iridium is mostly used for the points of gold pens. The iridomine, called by the manufacturers "diamond point," is simply a grain of iridium soldered on the point of the pen, which is afterward sawed in two to make the two nibs, and ground into proper shape.

QUESTION No. 1343.—**Reduction of Tin at the Mines.**—*How is the tin reduced at the mine, and how much is produced in Cornwall, Eng.?* *C. B. S.*

ANSWER:—The annual output of the world is estimated at about 75,000 tons, of which Cornwall produces one-fourth. More than five-sixths of the output of tin is derived from secondary alluvial deposits, but all from Cornwall comes from vein mining. The vein stuff is broken either by hand or in rock crushers, and stamped to fine powder in stamp mills. These mills are practically large, mechanically worked pestles and mortars, the stamp proper weighing from 500 to 1,000 lbs. After the mineral has been crushed small enough to pass through a sieve with perforations or twentieth of an inch in diameter, it is carried from the stamp in suspension in water by means of a series of troughs, in which the heavier mineral is collected. The mixture is then passed through a series of washes, which reduce its component parts to tinstone and arsenical pyrites. Refined thus far, it is submitted to a calcining process, and rewashed, until finally black tin containing from 60 to 65 per cent of metal is left. The dressed ore is then smelted.

QUESTION No. 1344.—**Metal Casting From a Berry.**—*I want to make a metal casting from a blackberry. How must I proceed and use the natural berry as a model?* *S. L. T.*

ANSWER:—To produce a plaster mold in which to cast the metal you must make use of the Japanese method. Mix dental plaster and water into a thin paste, then pour it into a small cardboard box, placing the berry in this so that the plaster will surround the berry an inch or more. When the plaster is set, remove the cardboard and place the mass in a hot place for several days. Drill a hole to the berry and bake the mold over a fire until the berry can be blown out in ashes. The molten metal can then be poured into the mold and a perfect model will be obtained.

QUESTION No. 1345.—**To Clean Nickel and Copper.**—*I would like a good composition suitable for cleaning copper, nickel and other metals.* *B. C.*

ANSWER:—The French are using a product which is claimed to be very effective. It is composed of wool grease, 46 parts; fire clay, 30 parts; paraffine, 5 parts; cocoa wax, 5 parts; cocoanut oil, 10 parts; oil of mirbane, 1 part. After mixing these different ingredients, which will form a paste, this latter is molded into a cylindrical form and introduced into a case, so that it may be used like a stick of cosmetic.

QUESTION No. 1346.—**To Clean Britannia Metal.**—*We are making some articles out of sheet britannia and the pieces are small and difficult to clean after they have been buffed. How could I best clean them?* *C.*

ANSWER:—Britannia is easily cleaned with gasoline. Wash the object in it and allow to dry by evaporation.

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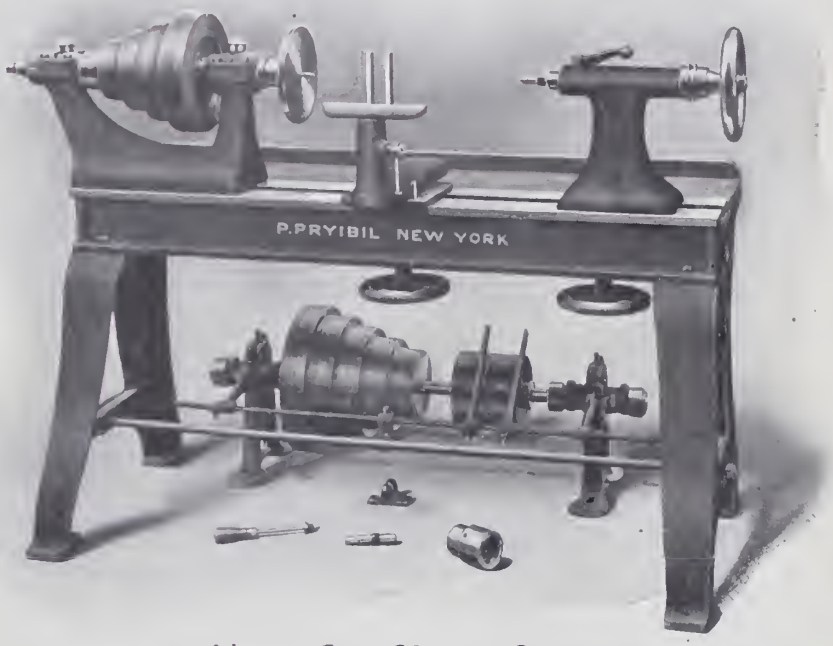


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**Insist on getting the genuine. The only original hard soldering fluid granted a patent.**

**Send 10c. in stamps to cover postage for large size FREE SAMPLE worth its weight in gold.**

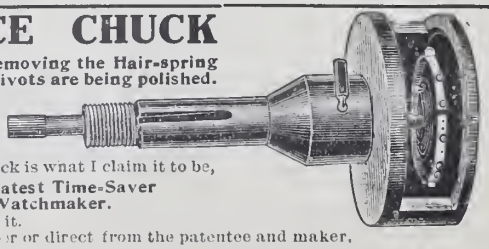
## WAYNE JEWELRY CO.

For Sale by all Jobbers. **FORT WAYNE, IND.**

## CULMAN BALANCE CHUCK

**For Refinishing Balance Pivots, without removing the Hair-spring or Roller, and protecting them while the pivots are being polished.**

**Over 1000 Sold the First Year.**



Made for the principal lathes and will be made for any lathe for which I receive 10 orders.

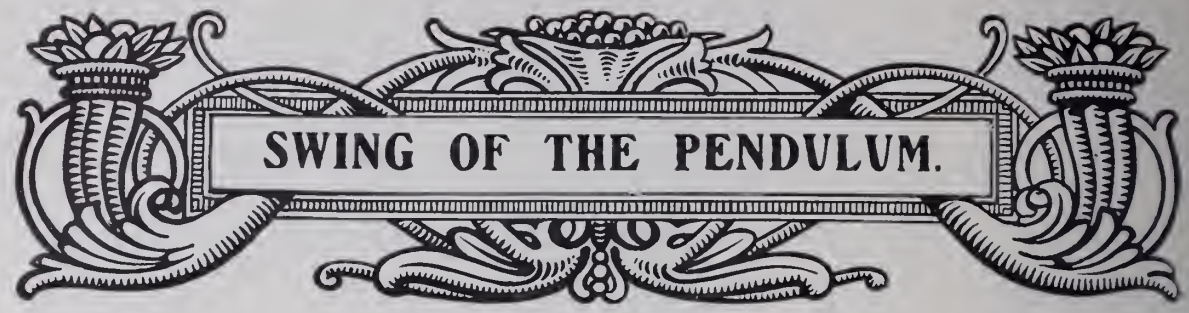
Hundreds of watchmakers testify that this chuck is what I claim it to be,

**Practical, Safe, True and the Greatest Time-Saver ever Offered to a Practical Watchmaker.**

Send for one and try it.

Order from your material jobber or direct from the patentee and maker,

**C. CULMAN, 316 N. Sixth Street, - ST. LOUIS, MO.**




"VIVOS VOCO, MORTUOS PLANGO, FULGURA FRANGO"—*I call the living, I mourn the dead, I shatter the lightnings.* This inscription accompanies a Herculean figure smiting a suspended bell, being part of the design of a clock combining statuesque and mosaic effects.

Crystal Regulators, where Time lives in a glass house. Clocks with dainty and artistic Empire Mountings. Dignified and impressive timepieces in Bronze. Swinging Clocks, where the whole takes the rhythm of a pendulum. Enameled Clocks with characteristic effects. Timepieces for Hall and Boudoir. Clocks for special places and individual tastes. The various forms of Art unite to pay tribute to Father Time.

Needless to say, such Clocks as are here shown have an established place among the displays of the Jeweler.

**Ferdinand Bing & Co.'s Successors**

*Special Wares for the Art Department of Jewelers*

**10 Washington Place** **New York**

# THE CONNOISSEUR

*Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-a-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.*


## and Ceramic Treasures of the Late Servian King, Sold at Auction.

EGINNING yesterday, and on the four following days, an interesting collection art objects, etc, formerly the property he ill-fated Kings of Servia, is to be sold auction in the famous Dorotheum at nna.

he tragic circumstances attending the nction of the Obrenovic dynasty will be h in the recollection of our readers. All property of the last two kings of Servia sed by Queen Natalie, who directed that rything which recalled the terrible fate ier son or which had been used by him sonally should be given to the monas- of Kruschedol, where he was buried. rything possessing historic interest, such family portraits, national presents, etc., ether with the celebrated collection of s of King Milan, was bequeathed to Servian National Museum, while the k of the property, comprising works of silver, porcelain, glass, furniture, de e articles, etc., was given to the Doro- um, to be sold by auction, the proceeds be devoted to founding charitable in- utions. Not a single article from the rooms in which the tragedy was enacted will be sold. A short description of the contents of the collection may be interesting:



ROYAL BERLIN VASES PRESENTED BY EMPEROR WILLIAM TO KING MILAN.



TETE-A-TETE TEA SERVICE OF OLD SÈVRES.

An antique bronze figure after Giovanni da Bologna, old Empire and rococo fittings, an armchair for the writing table, a marble group representing an eagle and chamois, two old clocks and a magnificent branched candlestick belonged formerly to Prince Michael, who was murdered in the park of Topschider in 1868.

Interesting mementos of King Alexander are: A silver cabinet with beautiful baroque table silver; cups and dishes; a large picture frame worked in filigree; a splendid large Meissen vase, and a magnificent silk carpet presented by the Sultan and made in his private factory. All the furniture and handsome fittings of the living and reception rooms; numerous Oriental carpets of rare beauty; costly porcelain; majolicas; old faience, and many presents from ruling sovereigns forming part of the property of King Milan.

Italy is represented by old pictures and an artistic, finely carved and splendidly furnished dining room; Vienna and Paris, where King Milan passed many years of his life by pictures by Blaas, Max, Stuck and Pausinger; by two Gobelins; faiences and old porcelain, together with all the remaining fittings and useful drawing room articles. Most of these were purchased by

## Plain Talk to Jewelers:

You're in business to make money. So are we.

You're working hard to make your store, stock and manner of doing business attractive to your customers.

We've also worked hard, experimented and spent a lot of money to produce art pottery that would sell readily, at a good profit and *give satisfaction all around.* We've succeeded and it's up to you to put in the following new lines, every one a winner:



Owens'
Opalesce Inlaid,

Owens'
Opalesce Art,

Owens'
Vellum Art,

Owens'
Alpine and

Owens'
Henri Deux Ware.

Send for catalogue of all our wares, or see them in our sample rooms.

**J. B. OWENS, - Zanesville, Ohio.**

SALESROOMS:
New York—68 and 70 West Broadway.
Philadelphia—1035 Market Street.
Chicago—514 Hartford Building.
Boston—146 Franklin Street.
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Portland, Ore.—46 and 48 Front Street.
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The subject illustrated is taken from our extensive line of

# Teplitz Ware

**AMPHORA** is the name which distinguishes the characteristics of this from other TEPLITZ art pottery articles.

Many beautiful shapes and an abundance of elaborate designs and rich color effects make this line particularly desirable for jewelers.

## Geo. F. Bassett & Co.

49 Barclay Street
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Importers and Manufacturers of
*CHINA, CROCKERY AND GLASSWARE, FRENCH CHINA AND ART POTTERY,*
embracing all the leading European lines.
Manufacturers of the well-known
**BASSETT CHINA**


King Milan himself in the most important art establishments of these two cities.

Although the rooms of the Dorotheum are of capacious size, no fewer than 12 of



VALUABLE MEISSEN VASE.

them have been reserved for the royal collection in order to exhibit it in a really worthy manner. The handsome showrooms of the institution and the resources at the command of the management are probably not the least of the considerations which have determined the choice of the Dorotheum for this sale in spite of foreign



RICH SÈVRES VASE.

offers. By this choice the Dorotheum has at once been raised to the rank of the auction institutions which are consulted when it is desired to dispose successfully



COLLECTION OF RARE PLATES.

THE EXCLUSIVE ART GOODS HOUSE

# The Virtues Immortalized.

Human and celestial. The artist's happiest thoughts, his highest conceptions, his loftiest ideals are expressed and perpetuated in Marble. Volumes might be written about their charms, and epics could be founded, symphonies composed and melodies brought forth. To view them is an inspiration.

There are Classical Figures—"Venus de Milo," "Victory of Samothrace," "Psyche"—with a chaste beauty worthy of the old Grecian masters. Historical Pieces—"Dante," "Napoleon," "Henry IV"—with a dignified poise befitting the subjects. Fanciful Conceptions—"Italian Girl," "Music," "Bluff," "Childhood's Sweet Repose," "Flute Player"—children of admiration. A group of busts symbolical of the flowers—"Pansy," "Sun Flower," "Iris," etc.—most charming and beautiful.

Some in the pure white marble and others embellished with the admirable Patina Tints. All the finest product of the Carrara quarries. In color, texture, soundness, durability and finish unexcelled, and deftly carved by the world's greatest sculptors.

Our exhibition of Marble Statuary this year is on a higher plane and displays more marked artistic excellence than ever before. A wide range of selection, from small pieces to life size figures.

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## Glaenzer Frères & Rheinboldt,

**Clocks, Bronzes, Electroliers, Marble Statuary, Pedestals, Sèvres, Royal Vienna, Bohemian Glass, Art Pottery, Bric-a-Brac.**

**26-28 Washington Place, NEW YORK.**

NEW YORK PARIS BERLIN VIENNA

of such a valuable property as the above.

The following is a detailed description of some of the pottery, the chief pieces of which are illustrated here and the starting prices given. The latter have been fixed by



SÈVRES VASE OF RARE BEAUTY.

experts, but they are far below the estimated value.

A tête-à-tête Sèvres tea-service, consisting of a rectangular tea-tray, two pots, two cups and saucers and one sugar bowl. The tray is of a royal blue color with a gold edge. In the center are numerous figures representing the scene at the coronation of Empress Josephine. On the cups are portraits



FRENCH VASE WITH RELIEF ORNAMENTATION.

of the members of the Imperial family. Starting price, 100 crowns.

A large vase with pedestal and cover, richly decorated with figures and flowers in relief. Landscapes. Genuine Meissen. Starting price, 500 crowns.

Two large Sèvres vases with rich gold ornamentation. In front, porcelain paintings by E. Grisard, representing (1) "The R... of Europa;" (2) "Vulcan and Venus;" the back, ruins of temples, figures and fl... ers. Genuine bronze; gilded and mount... Starting price, 2,000 crowns.



SÈVRES VASE PRESENTED BY PRESIDENT CA...

Two Berlin vases with the portra... the German Emperor and Empress; rich gold ornamentation, presented by German Emperor to King Milan. ...



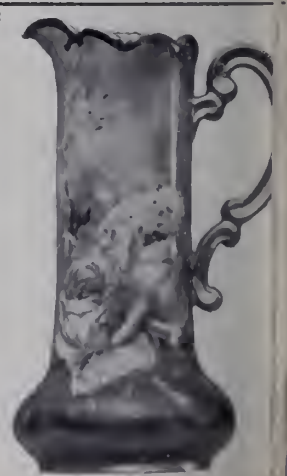

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is not sold to department stores and, therefore, has a marked distinction from that of other makers. No piece without this trade-mark on it is genuine.

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The Standard of Artistic Excellence for more than a Century.

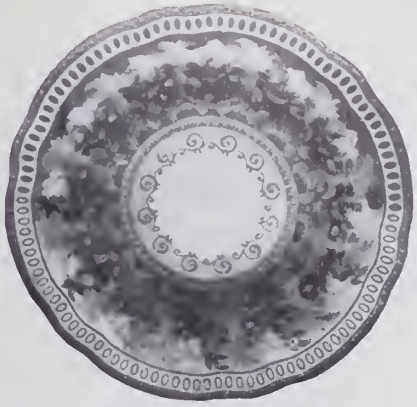
s a money maker for the eweler it cannot be beaten.

**Write for new handsome booklet, mailed free.**

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COT MUSIC BOX CO.,
**IMPORTERS.**
ella and Ideal Music Boxes,
39 UNION SQUARE, N. Y.

**a customer should bring you any Diamond Jewelry to sell and you do not care to buy it yourself, take it to**
**IAS. S. CROSSMAN & CO.,**
**NO. 3 MAIDEN LANE, NEW YORK**
here you can have an immediate Cash Offer. ls and other Precious Stones also bought. Trade erences if desired. Correspondence solicited. **raisals made for Estates.** Established 1880.



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Finest product of the potter's art.

No competition from department stores.

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**New York**

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**LEADED GLASS SHADES**
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18 in. Shade,
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Complete,
$50, List.



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No. 2325.
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2 Lights,
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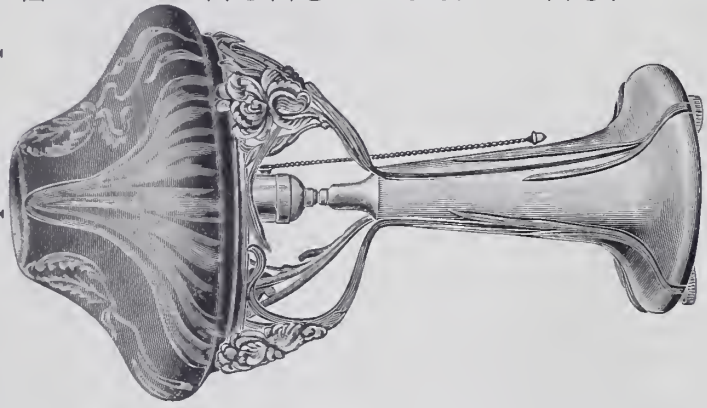
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Rich Cut Glass Ware.



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**Gold, Silver and Platinum Refiners.**
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Platinum Sheet and Wire. Platinum and Gold Filings, etc., Refined.
Sterling Silver ($\frac{925}{1000}$) Sheet. Gold, Silver and Platinum Bought.

**26 JOHN STREET, NEW YORK.**

WE MAKE THE LARGEST LINE OF

**"Little Goods" for Euchre Prizes.**



No. 764.—Cold Cream Jar, Baltic.

**Maple City Glass Co.,**

**CUT GLASS TABLEWARE,**

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San Francisco—J. A. Young, 115 Kearny St.
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Buffalo—J. R. Stadlinger, 685 Main St.
Indianapolis—J. A. Dugan Co., 28 W. Maryland St.

**FRESH WATER PEARLS**

**BOUGHT AND SOLD.**

**Also PEARLS POLISHED**

and all possible improvements made. Pearls damaged by setting or from wear with diamonds restored.

**JOHN HAACK,** Room 53, 11 John St. New York.

the Imperial factory, Berlin. Starting price, 200 crowns.

Between the vases is an onyx vase with



VIENNA VASE MADE ABOUT 1804.

cover; genuine bronze, Amorette and decoration. Starting price, 100 crowns.

Two large Sèvres vases, bronze mounted, with rich gold decoration, paintings o young girls, Amorettes, and flowers; signe A. Maglin, Sèvres; height, 110 centimeter Starting price, 1,000 crowns.

French vase, Seladon, with gilded bron ring, flower and leaf ornament in relief. highly interesting work. Starting pric 300 crowns.

Large Sèvres vase, with pedestal ar cover, presented by President Carnot King Milan. In front is depicted the di covery, at the back the exploration, America. These paintings are the wo of the famous marine painter, Garner Ambroise Louis. Height, 100 centimeter Starting price, 1,500 crowns.

A number of handsome plates, prom nent among which are two plates wi pictures of bear and wild boar huntin On the rim of each plate are armorial bea ings and arabesques; yellow-blue and re brown, faience. Apparently Winterth Starting price, 120 crowns.

Old Vienna vase, egg-shaped, with and two rectangular handles, cobalt- ground with line gold ornament relief each side. An octagonal medallion sho the three Graces and Cupid, beautifu painted. Made about 1804. Starting pr 450 crowns.

## A Family of New York Pewterers.

FRANCIS BASSETT was apprentic to William Horsewell, pewterer, 1706, for seven years, but as Horsew died in 1710 he must have finished his ti with some other craftsman. Bassett wa well known citizen of his time, living the south side of Queen (now Pearl) a little east of Maiden Lane. He took his freedom, 1718, and died 1758. His s John, free, 1732, lived at what is now Pearl St. He died in 1761, mentioning t sons in his will:

"If either of my two sons, Francis Fredrick, shall have a mind to have my casting moulds belonging to my tr he shall pay for the same £50. I leave my son Fredrick 'my vice turning hoo wheels, blocks, and all other tools."

"Fredrick" evidently bought the mou appearing in the list of freemen in 1 In 1765 he made an affidavit as a w ness to a will, in which he describes him as Frederick Bassett, pewterer, aged late of New York, School Master.

Francis Bassett, a son (?) of the ab appears in the first New York Direct as a pewterer, 218 Queen (Pearl) St., most opposite to John Burger, the sil smith. J. H. I.

## Recent Reappraisements of China d Earthenware.

REAPPRAISEMENTS of decor china and earthenware were nounced last week by the Board of Un States General Appraisers as follows:

Decorated china from Carlo & Rodolfo Su Bellagia; exported July 15, 1905, entered at York (File No. 36441); findings of Sharrett A.: 1 service porcelain decoree, 71 pieces, ent at 350, less 50, advanced to 350 lire.

Decorated earthenware from Barker Bros. Longton, exported June 28, 1905, entered at York (File No. 36143); findings of Sharret A.: 300 dozen soups, 8 W. 1. S. D/Blue Phea entered at ¼ per dozen. Add crates and Discount, 10 per cent. No advance.




An exquisite reproduction of Old English Coaching Scenes in Rich Colors on Fine China. Useful and Ornamental Articles

SOLE AGENT

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19 MURRAY STREET - - - NEW YORK

Mercantile Fountain Pen

**The Best Self-Filling Attachment**

made and guaranteed by

**AIKIN, LAMBERT & CO.,** 19 Maiden Lane, NEW YORK.

Retail Price:
$3.00
$3.50
$4.50

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eadquarters for the most exclusive line of French and Vienna

**FANS**

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**It's the Little Things that count.**

The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

**The Automatic Eye-Glass Holder**

Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request Send for catalogue.



Est. 1832. **Ketcham & McDougall,** Manufacturers,
37-39 MAIDEN LANE, NEW YORK.
ALSO MAKERS OF THE LEADING LINE OF THIMBLES.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.




THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

**MATHEY BROS., MATHEZ & CO.**
Send for Price-list. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

CAN BE FILLED TWO WAYS.

**$2.50**

**THE SWAN**

Self-filling Fountain Pen.

PRINCIPLES COMBUSTION.

Patented July 9, 1895; August 6, 1901.

*CAN BE FILLED WITHOUT DISTURBING A LINE OF THOUGHT.*

*THE PERFECTION OF A FLOW.*

**MABIE, TODD & BARD,**
130 Fulton Street, New York.
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**LOUIS W. HRABA**
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Manufacturer of
**Fine Leather Goods,**
Exclusively for the Jewelry Trade

**"Practical Course in Adjusting."**
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Manufacturer of Fine Balances and Weights
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Send for Price List. Tel. 370 Cortlandt.



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OUR SPECIALTY.

The enlargement of our factory in our new location enables us to quote low prices.

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NEW YORK: 170 BROADWAY, CORNER MAIDEN LANE. AMSTERDAM: 10 Tulp Straat

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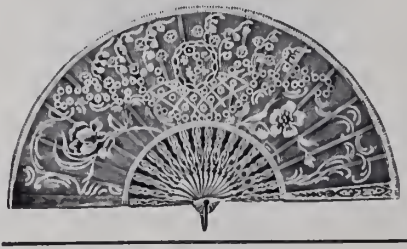
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Rubies, Sapphires, Emeralds, Amethysts, Garnets, Doublets, etc.

A Full Line of Imitation Stones.




# THE JEWELERS' CIRCULAR

THE HOROLOGICAL REVIEW,

WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW


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Corbin Building, 11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

H YEAR. NEW YORK AND CHICAGO, WEDNESDAY, OCTOBER 18, 1905. VOL. LI. No. 12.

## ANDSOME SILVER SERVICE FOR THE BATTLESHIP NEW JERSEY.

IE silver service to be given by the State of New Jersey to the United es battleship named in honor of that mmonwealth will cost about $10,000, and mises to be one of the richest and most tained by American silversmiths of to-day.

The complete set comprises some 57 pieces and contains about 1,500 ounces of sterling silver 925/1,000 fine. The keynote of the design is colonial, symbolizing the

18½ inches and stands 14½ inches high, while the base upon which it rests is four inches high, 28½ inches long, with a width of 19 inches.

On either side of the bowl are eagles heads,



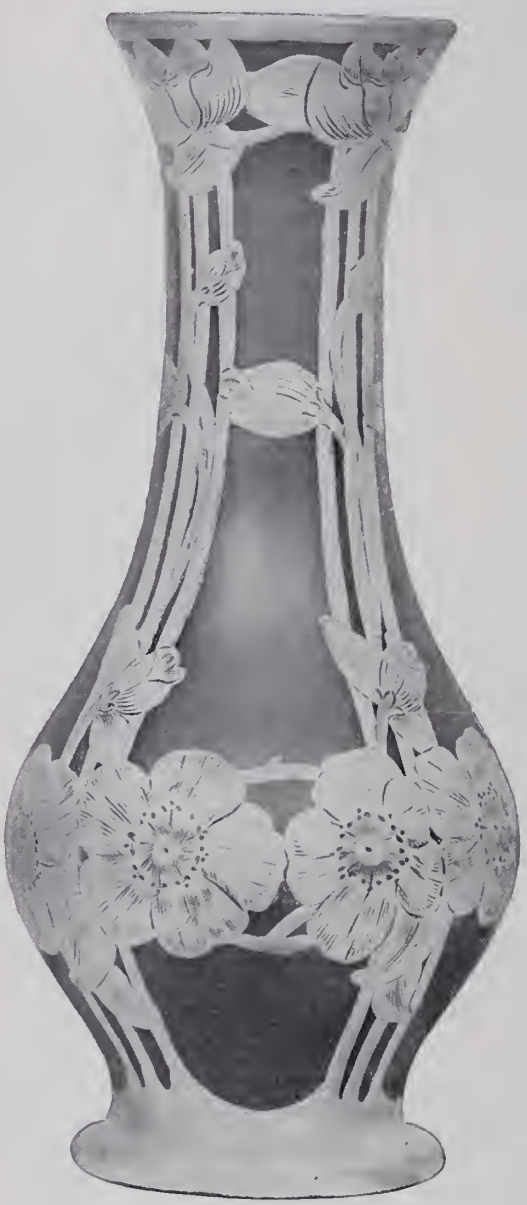
DESIGNS OF THE SALIENT PIECES OF THE SILVER SERVICE BEING MADE FOR THE BATTLESHIP "NEW JERSEY."

ostantial services ever furnished to a ves- of the navy. It is not only a fitting pression of the generosity and good will the people of the State, but also exem- fies the high degree of artistic merit at- early period of the history of this State.

A superb centerpiece, consisting of a large punch bowl and stand, forms the principal piece of the service. This bowl has a capacity of five and one-half gallons, a diameter with laurel wreaths suspended from their beaks. The wreaths also serve as handles. Festoons of flowers are gracefully draped from the neck of the eagles and at regular

(Continued on page 15.)

# THE "WILD ROSE" PATTERN VASE.



VASE No. 3215-2.
Actual Size. Height 6 Inches.

WHEN you see a piece of Deposit Ware a little better than any deposit ware you have ever seen, you will find this trade-mark.

TRADE MARK

IT DESIGNATES
ALVIN DEPOSIT WARE.

A most artistic Vase, made in five sizes, with either green or ruby glass:

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| 3215-2 | Height | 6 | inches | Price | $9.00 |
| 3216-2 | " | 8 | " | " | 13.50 |
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Subject to catalogue discount.

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SILVERSMITHS,

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CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE.

# It is folly to Experiment.

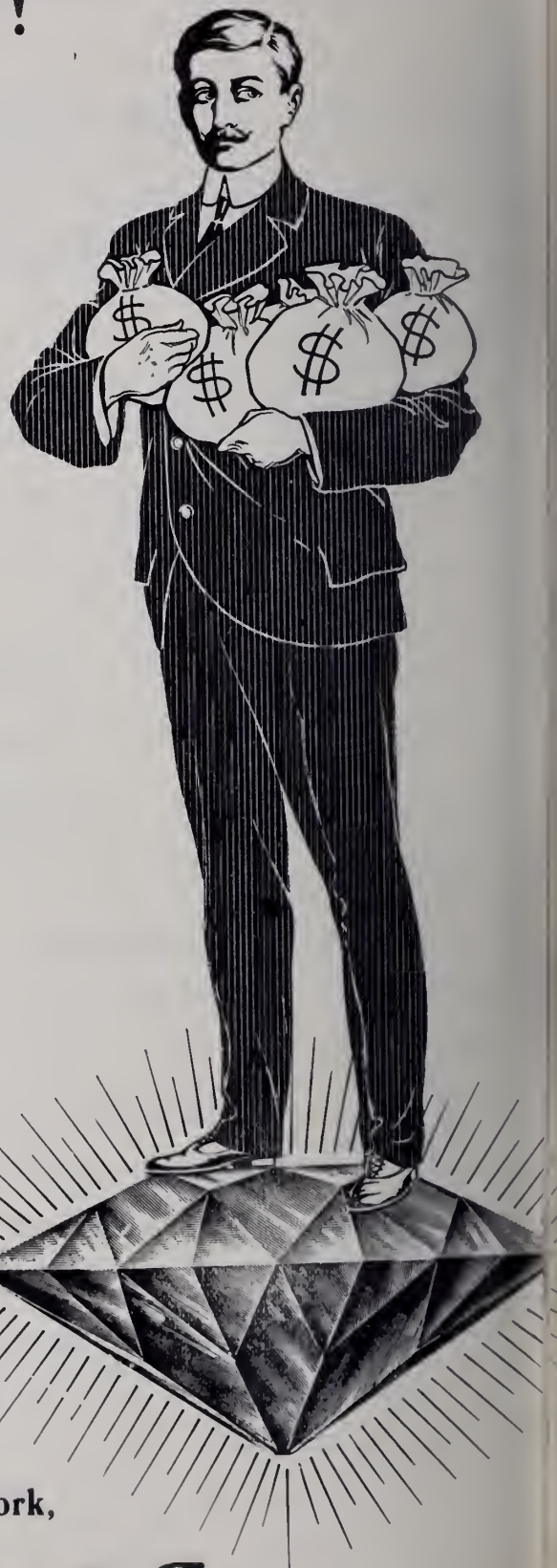
There are many different makes of gold filled watch cases, many different grades—some good, some bad; but the best in every way are

## Fahys Permanent Cases.

They stand pre-eminently as the leader of all gold filled cases. They have greater gold value, more elaborate artistic engraving, and better finish than any other case at the same price.

JOSEPH FAHYS & CO.

# "YOU KNOW WHERE YOU STAND!"



And you know your money is perfectly safe. When you pay your good money for our diamonds, you get full return for it—no misrepresentation here. Everything we sell is unconditionally guaranteed exactly as represented.

There is but one modest profit between the price you pay for the diamond and the actual cost of producing it.

---

**DIAMOND CUTTERS,**

**2 Maiden Lane, New York,**

# J. R. WOOD & SONS


By Every Test
They're Proven BEST.
And there are good reasons for it. If there is any advantage in a half-century's experience at ring making, if there is any advantage in having the most improved machinery, the most skilled workmen, if there is any advantage in adopting the most advanced methods of manufacturing, and the most economical method of selling, then our rings ought to be the best—and they are. We court comparison with others—quality and price.
Let us send you samples and judge for yourself.
18K M
ACID
HR
R. WOOD & SONS,
RING MAKERS,
Maiden Lane, New York.

# We Rejoice



in the splendid prospect of one of the most prosperous seasons in the history of the jewelry industry. The numerous duplicate orders which we are receiving testify to this fact. There is going to be a grand rush for salable goods. Place your orders early for our

Chains, Fobs,
Lockets, Crosses,
Bracelets, etc.

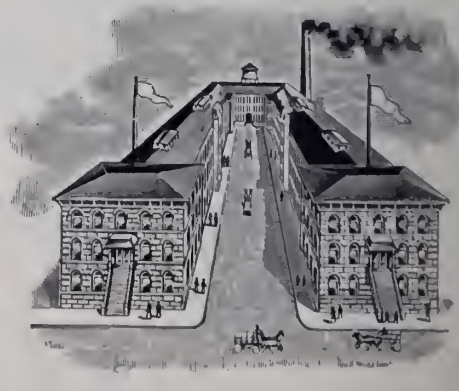
¶ We have the two-minute line this season.

## S. O. Bigney & Co.




New York Office:
3 Maiden Lane.

FACTORY: ATTLEBORO, MASS.




No. 301.


No. 302.


No. 305.

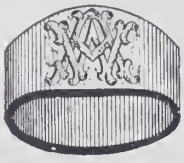

No. 303.


No. 306.


No. 3.


No. 18.


No. 11.

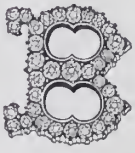

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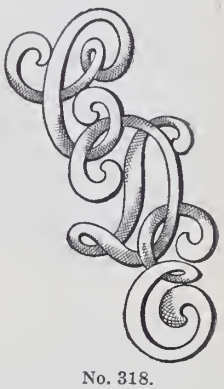

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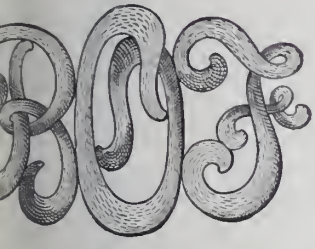

No. 307.


No. 318.


No. 209.


No. 322.


No. 208.


No. 316.


No. 321.


No. 320.

# Wendell & Company

*MAKE*

## OLD MONOGRAM CHARMS, FOBS, SLIDES, BROOCHES AND RINGS.

**SILVER MONOGRAMS for BROOCHES, BELT ORNAMENTS and CLASPS; also for LEATHER BAGS, PORTFOLIOS, MUSIC ROLLS AND ALL KINDS OF EBONY, IVORY AND TORTOISE SHELL GOODS.**

***ALL ORDERS PROMPTLY EXECUTED.***

**and 105 WILLIAM STREET NEW YORK** } 2 FACTORIES: { **57 WASHINGTON STREET, CHICAGO.**

# A Pilot for the Sea of Time.

THE YEARS are sometimes spoken of under the figure of a Sea which mortals have to navigate. Of course it is needless to say that navigators need a

# PILOT

If the voyage is not over twenty-five years long, or the navigator contemplates stretches of twenty-five years at a time, then what he needs is our

# WADSWORTH

**25-YEAR**

# PILOT

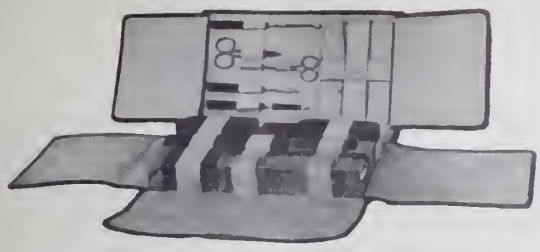
line of watch cases. Superior design, finish and workmanship. Moderate prices.

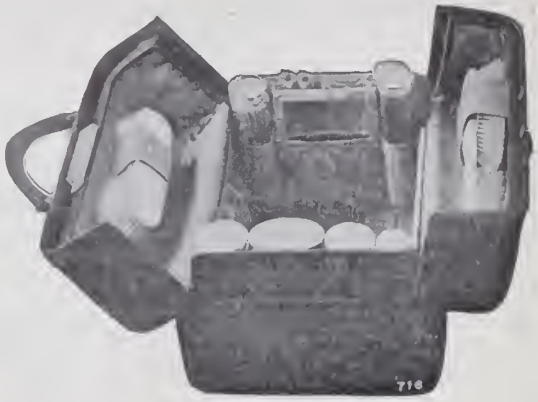
## The Wadsworth Watch Case Co.

**CHICAGO**
**Columbus Building**

**NEW YORK**
**Corbin Building**

**Factory, Dayton, Ky.**





# "Vacation" and "Holidays"
## —Drawing a Distinction.

THERE'S A DIFFERENCE between the Holidays and Vacation—the latter is over, the former approaching. Vacation is a time of rest, when negligee is permitted; the Holidays are for gaiety, and fashion reigns. Pleasure seekers then are traveling everywhere. These Traveling Bags accompany them.

Designed for men or women. Sumptuously equipped. Fittings in Sterling Silver, Ebony and Silver, and Ivory and Silver—an infinite variety.

They are "BAGS THAT TRAVEL"—being worthy of their name and living up to it. Just the thing for presentation purposes. Moderate prices furnish the final argument.







# Deitsch Bros.,
## 14 East 17th Street, New York.

LEATHER. EBONY.




IVORY. SHELL.

# Schickerling Bros. & Co.

**Makers of Gold and Platinum Diamond Jewelry**

**28 EAST 22d ST., NEW YORK**

STRONG ASSERTIONS have been made in this space emphasizing the superior workmanship and artistic qualities of Schickerling Jewelry. It would be futile to make such claims unless the goods absolutely came up to the stated standards, and the Trade would be very quick to notice any disparity between the representations and the facts. Holding this principle in mind we do not hesitate to announce that in our special department of PLATINUM DIAMOND JEWELRY the products are in the fore-front of their class. The craftsmen employed are expert diamond workers and handle the brilliant stone in a brilliant manner. The range of prices varies according to the nature, size and quality of the pieces. Exclusive designs in all the finer pieces.

SPECIAL: OUR PATENTED ELK HEAD.




**Our Pacific Coast Agents, A. I. HALL & SON, Inc., San Francisco, Cal., carry our full line**



# The Sternau Coffee Machine

Jeweler Jones sat at his desk one Fall day,
Longing for something that he could make pay.
"I have it," said he, "to New York I will go
And purchase a stock of the well-known Sternau."



At home he tried one of them, so he would know
How to talk the advantages of the Sternau.
His wife was so pleased with the coffee it made,
That she said it put all the old pots in the shade.

*If It Burns Alcohol we Make It*



The next day Miss Smith came into the store
And spied The Sternau as she entered the door.
What's that? Did you say it's a Coffee Machine?
And Jones answered "Yes, it's the best I've yet seen"



The old coffee pot now stands on a shelf
And Miss Smith distils perfect coffee herself,
At the table each morning, which all goes to show
That pleased are all users of The Sternau.



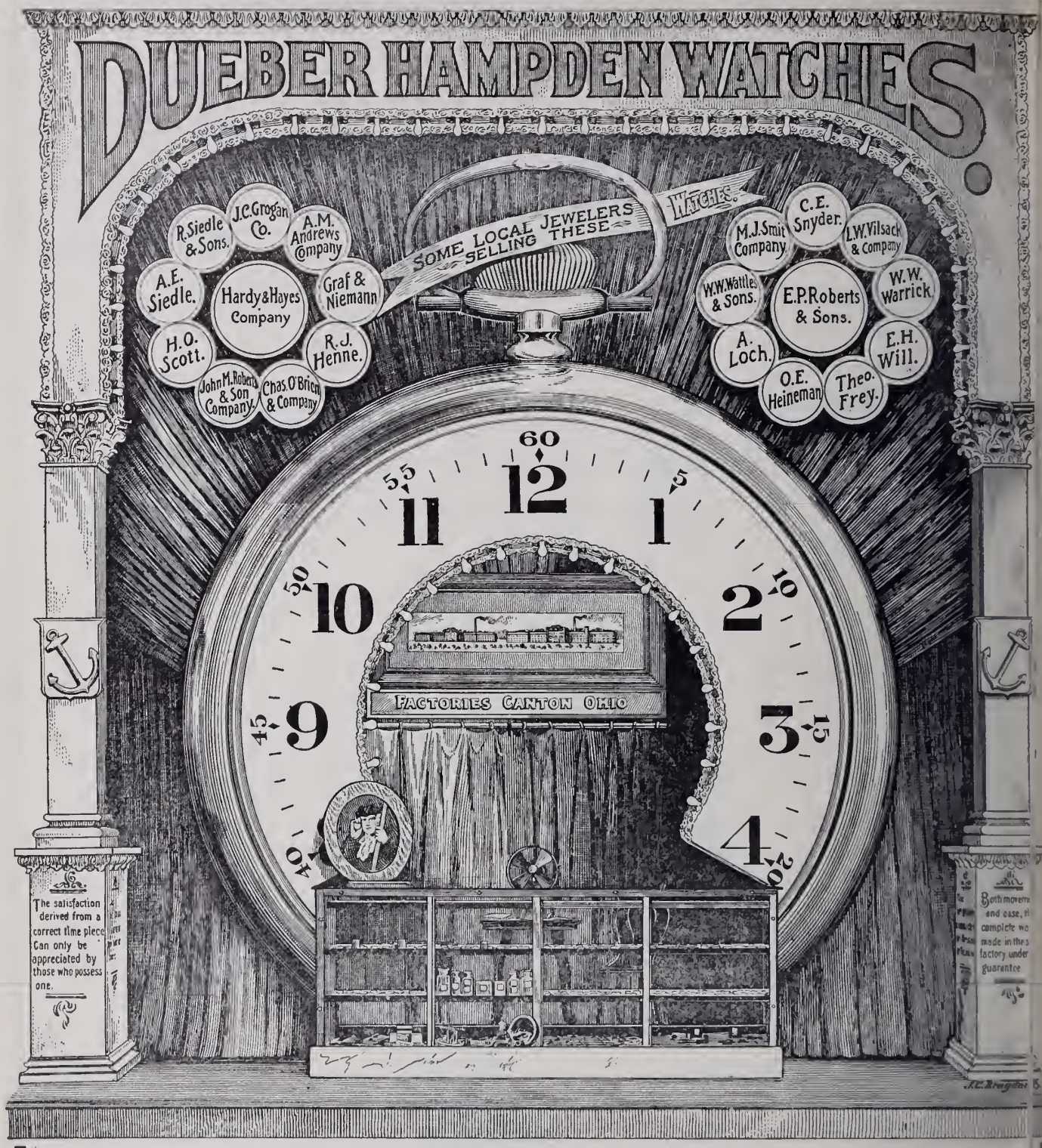
Her friends now all use this Coffee Machine,
For a sale of The Sternau does many sales mean;
And you, Mr. Jeweler, now have the same chance
To brighten your stock, and your profits enhance.

Shall we mail you our Coffee Machine Booklet?

## S. STERNAU & CO.

New York Showrooms:
Broadway, Cor. Park Place,
Opp. Post Office.

Office and Factory:
195 Plymouth Street,
Brooklyn, N. Y.




**Front view of the exhibit of The Dueber Hampden Watch Company at the Pittsburgh, Pa. Exposition, September and October, 1905. The firms named are the Leading Retail Jewelers of Pittsburgh and Allegheny.**

# THE W. J. JOHNSTON COMPANY

**Special Wholesale Agents**

**Fifth Avenue & Market Street, PITTSBURGH, PA.**

# Illinois Watches

Hamilton Rail Road Watches

Illinois High Grade Watches

As near perfection as human skill has reached.

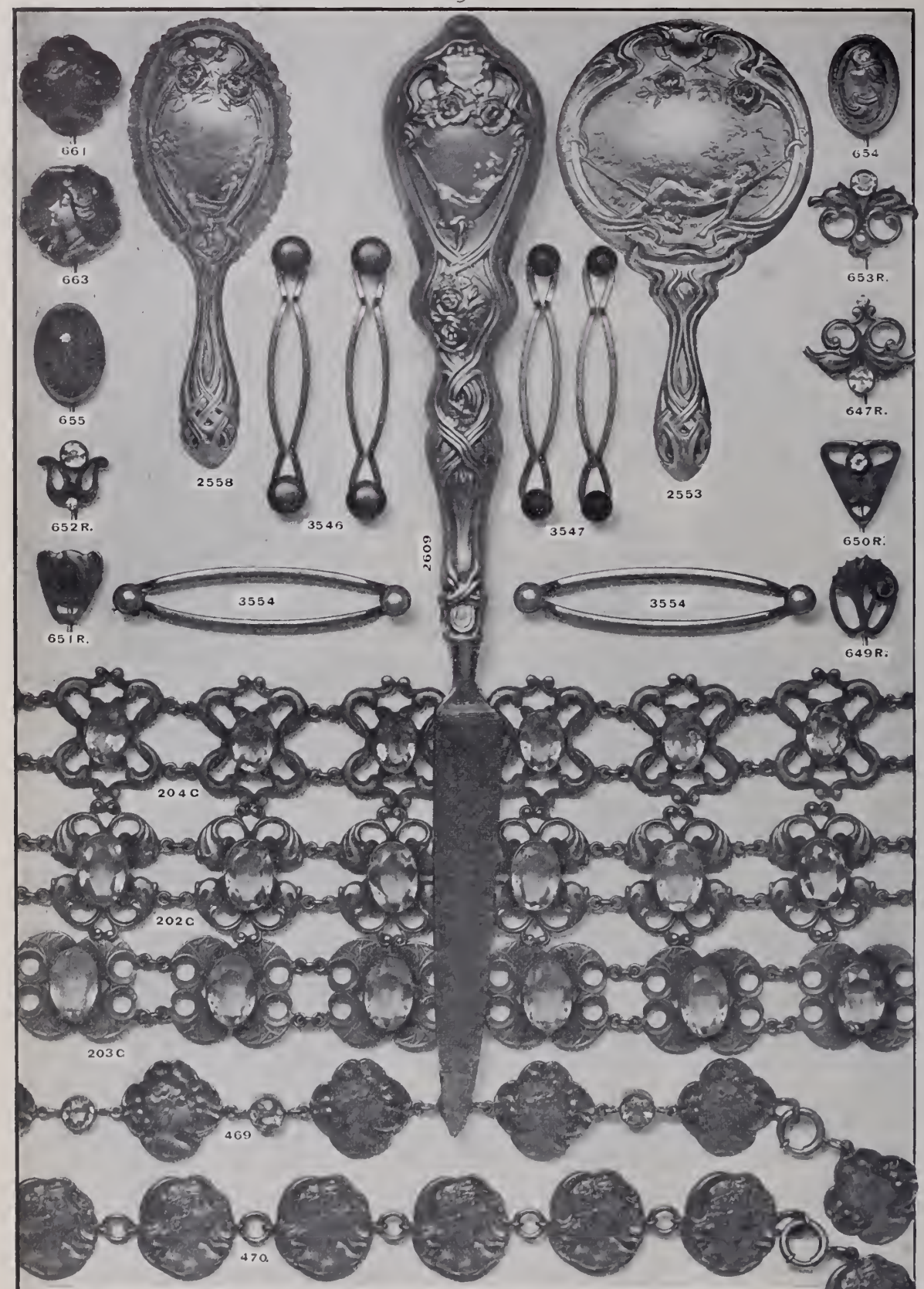
## THE W. J. JOHNSTON COMPANY

**Wholesale Agents of the Leading American Watch Companies**

**Fifth Avenue & Market Street, PITTSBURGH, PA.**

Protection to the Retail Jeweler is the "Watch Word" of the Hamilton and Illinois Watch Co's.

# Hamilton Watches




Size of Mirror and Brush Illustrated ⅓ Actual Size. File and Other Articles Actual Size.

SCARF PINS. 654.—Rose Finish, Brilliant Set. 647, 649, 650, 653.—Can be furnished in Rose or Green Finish and Assorted Stone Settings, Sapphire, Garnet, Amethyst, and Topaz

COLLAR SUPPORTERS. 3554.—Assorted Stones, Pearls, Amethyst, Turquoise, Chrysophrose and Garnet. 3546.—Roman Finish.

SCARF PINS. 661.—Rose & Green Finish. 663.—Rose & Green Finish. 655.—Rose Brilliant. 651, 652.—Rose or Green Finish and Assorted Stones, Sapphire, Garnet, Amethyst and Topaz.

COLLAR SUPPORTERS. 3547.—Assorted Stones, Pearls, Amethyst, Turquoise, Chrysophrose and Topaz.

COLLARS. 202.—Rose or Green Finish. 203.—Rose or Green Finish. Can furnish in Amethyst, Sapphire, Topaz, Turquoise, Chrysophrose, Aqua Marine and Rose Stone Settings.

BRACELETS. 469.—Rose & Green Finish, 470.—Rose & Green Finish. Can furnish in Amethyst, Topaz, Aqua Marine and Sapphire Settings.

# LOOK

## FOR THESE

F&B Trade-Marks

whenever you want

## Goods of Good Quality

They stand for quality, are guaranteed, and are your protection from imitations.

We are continually adding new goods to our line, and the jeweler who does not have F&B goods in stock this season is likely to lose business.

The goods illustrated are all new. The Collar Supporters are made in different shapes and with assorted stones, and the Collarettes are of different finishes and a variety of stones set, as are also the Bracelets.

**Chains, Lockets,**
**Brooches,**
**Scarf Pins,**
**Hat Pins,**
**Waist Pins,**
**Bracelets,**
**Link Buttons,**
**Crosses,**
**Earrings,**
**Necklaces and**
**Hair Chains**
**Mountings**
**Sterling Silver**
**Toilet and**
**Manicure Sets**
**and**
**Useful Novelties**

See our catalogue for other goods.

# Theodore W. Foster & Bro. Co.,

Manufacturing Jewelers and Silversmiths
100 Richmond St., Providence, R.I.

## ıdsome Silver Service for the Battleship "New Jersey."

(*Continued from page* 1.)

rvals are caught by bows, from which g anchors. In the semi-circles formed the festoons of flowers are the seals of State of New Jersey and the United tes. Other medallions contain reproduc-ıs of scenes and periods typical of the ly history of the State. Conventional sed leaves and flowers form the orna-ıtation of the base of the bowl.

'pon either side of the oval base are fe-e figures, seated, representing "Prosper-" and "Liberty," symbolizing the pros-ity of the State and the liberty-loving racteristics of its people. Surrounding figure are delicate shells and other sug-tions of the sea, while the culmination eached in the effect of the ocean waves h g, as it were, against the base of some regnable fortress, but in reality sup-ting the punch bowl. Along the front of base is an inscription reading, "Pre-ted to the Battleship New Jersey by the ızens of the State," with the seal of napolis inserted between the words "Bat-hip" and "New Jersey."

While the centerpiece with the large punch vl is designed for banquets and other cial occasions, there is another smaller vl for less formal use. This latter piece a capacity of two and one-half gallons, liameter of 12 inches and stands nine l one-quarter inches high.

Among the other notably rich pieces are 26-inch salver, picturing in a fine piece etched work, a battleship under full ım; a pair of candelabra, each with nine ıts; a tea service, consisting of teapot, ee pot, sugar bowl, cream and hot milk hers, hot water kettle and waste bowl; ıt vases; jardiniere; four compotiers; inch meat dish, four vegetable dishes; r *hors d'œuvre* dishes; asparagus dish, entree dishes; six salt cellars, with ons to match; six peppers, etc.

When completed the entire service will fitted in two handsome, large oak chests, ich, as well as the silver pieces, are being de at Tiffany & Co.'s Forest Hill works, wark, N. J.

## New Process for Inlaying Metals.

RECENT advices from England say that Sherard Cowper-Coles has invented a v process by which, it is claimed, met-can be burned into one another at a ıperature hundreds of degrees below the lting point of any one of the metals, s enabling new effects to be obtained l also the blending of various metals, ich hitherto has been impossible. Inlaid tal work can be produced similar in ct to the finest damascening, or, on the er hand, the process readily lends itself larger work requiring greater boldness, h as panels.

By a variation of temperature the depth the inlay can be regulated, and at the ne time one metal can be considerably sed above the other, at the will of the rator. Very pleasing effects can be ob-ned by the process.

Max L. Gibson, Linneus, Mo., has dis-ıtinued business.





# The Stamping

of a Trade-Mark in our Rings, Cuff Buttons and Shirt Studs is as important with us as the pattern or finish. We know there can be no question as to quality or workmanship, therefore we confidently stamp each article like above picture, thus guaranteeing them to the Retail Jeweler.

¶ If you want Rings, Cuff Buttons or Shirt Studs that you can honestly recommend, buy only those stamped with the above Registered Trade-Mark, for back of this Trade-Mark stands over forty years of honest manufacturing.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York City

# Generous Lockets of Larger Size.

EXPERIENTIA DOCET

DIFFERENT SIZES and shapes in Lockets permit of a wide range of effects. Our Large Sizes are fine examples of their kind. Up to 2½ inches in diameter. Both plain and English engraved. Special facilities for latter enabling quotations at slight advance over plain.

PRICES $15 TO $44.

EXPERIENTIA DOCET

**Durand & Company,** 49-51 Franklin Street, Newark, N. J.



# HORSES

We make a large line of

**"Horsey Jewelry"**

in a great variety of sizes and styles, plain, and set with diamonds, pearls and olivines in Brooches, Scarf Pins, Charms, Fobs and Buttons.

**A. J. HEDGES & CO.,**

Makers of Exclusive Designs in 14k. Jewelry.

14 JOHN STREET, NEW YORK.

14 K TRADE-MARK

TRADE 14 MARK

**OSMUN-PARKER MFG. CO.**

MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.




ESTABLISHED 1871. INCORPORATED 1900.

**CARRINGTON & CO.**

MAKERS OF

FINE JEWELRY.

OUR SPECIALTY:

MEN'S JEWELRY.

FACTORY AND OFFICE:

42 WALNUT STREET, NEWARK, N. J.

14 SALESROOM: 1 MAIDEN LANE, NEW YORK. 18


## Jewelry, Clocks, Watches and Optical Good Exported from New York.

WASHINGTON, D. C., Oct. 11.—The fo lowing were the exports of jewelry, silve ware and optical goods, clocks, watche and kindred lines from the Port of Ne York for the week just ended:

Alexandria: 1 package plated ware, $225.

Antwerp: 1 package watch material, $700.

Bremen: 3 packages plated ware, $703; 2 pac ages jewelry, $101; 1 package watches, $275; packages watch meters, $1,234.

Buenaventura: 1 package watches, $400.

Callao: 1 package jewelry, $180; 2 packag plated ware, $376.

Calcutta: 15 packages clocks, $334; 1 packa watches, $128; 7 packages watches, $1,200.

Christiania: 2 packages plated ware, $110 packages clocks, $480.

Cienfuegos: 5 packages clocks, $102.

Colon: 2 packages optical goods, $1,017; 4 pac ages watches, $116.

Copenhagen: 5 packages clocks, $370.

Genoa: 5 packages stereoscopes, $525.

Glasgow: 13 packages clocks, $100.

Gothenberg: 1 package watches, $100.

Guayaquil: 2 packages jewelry, $813.

Hamburg: 5 packages optical goods, $11 ; 2 pa ages cutlery, $450.

Havana: 29 packages clocks, $448; 1 package je elry, $101; 5 packages plated ware, $342; 1 pa age optical goods, $187; 29 packages clocks, $4 1 package jewelry, $172; 7 packages cutlery, $25

Havre: 2 packages jewelry, $255.

Laguayra: 1 package watches, $302; 6 packa cutlery, $130; 3 packages silverware, $160.

La Union: 3 packages cutlery, $311; 11 packa cartridges, $378.

Liverpool: 1 package plated ware, $800, 4 pa ages optical goods, $252; 137 packages cloc $1,981; 4 packages jewelry, $810; 1 package silv ware. $2,391; 1 package jewelry, $250.

London: 81 packages clocks, $2,158; 1 pack gold leaf, $599; 7 packages plated ware, $222; packages clocks, $373; 2 packages plated w $331; 4 packages optical goods, $1,425; 2 pack stereoscopic goods, $125; 14 packages watch $2,101; 2 packages jewelry, $149; 2 packages lery, $560.

Macoris: 2 packages jewelry, $126.

Madras: 9 packages clocks, $150.

Para: 2 packages jewelry, $234; 12 pack cutlery, $1,050.

Port au Prince: 3 packages cutlery, $120.

Rio de Janeiro: 25 packages clocks, $493; 5 p ages cutlery, $292.

Rotterdam: 969 pieces nickel, $17,500.

Savanilla: 4 packages plated ware, $275.

Valparaiso: 8 packages plated ware, $853, 2 p ages watches, $1,274.

Vera Cruz: 4 packages plated ware, $123, 2 p ages cutlery, $160; 2 packages thermometers, $3

Edward Repath was arrested at Guel Ont., and brought to Toronto, Ont., rece ly, charged with a petty theft commit some months since. On searching his ro and clothing a number of small but valu articles of jewelry, two watches and unset diamonds were found. He is pected of being concerned in some of numerous jewelry robberies which have cently taken place.

The Canadian Minister of Justice hav reported that the statute recently passe British Columbia imposing a tax of upon commercial travelers from outside province was constitutional, the Canad Government has decided not to inter with it. The Dominion Government sesses the power to veto any provincial actment irrespective of its constitutiona but it is seldom exercised, and will not resorted to in the present case. This sion is regarded as foreshadowing their tion in the more important matter of Quebec provincial act imposing a tax $300 upon representatives of firms out of Canada doing business in that provi

## adge Presented to a New York Justice.

(GOLD) badge which distinctly reveals art in metal work and precious stone ting was recently manufactured by A. dwig & Son, 75 Nassau St., New York, the Harlem Independent Schuetzen rps. In the center of the badge is the l of the City of New York, from which nds out a four-carat diamond. The ornamentation, including scrolls, lau wreaths and other designs, are much ad- red by all who have seen this superb ecimen of workmanship. The scroll above seal is inscribed with the name Lorenz



DIAMOND BADGE FOR JUSTICE ZELLER.

ller, the Justice of the Court of Special ssions, to whom the badge was presented a banquet given recently. The cost of oducing this artistic jewel was $1,000.

## Family of Noted New York Silversmiths.

E ROUX, BARTHOLOMEW, silver- smith, who took out his freedom in e city of New York, 1687, lived at what is w 27 Broadway, the Stevens House oc- upying the site and that of adjoining lots. le was assistant Alderman for the West Vard, 1702-1712, and died in 1713, leaving ree sons, all silversmiths. Of John, who ok out his freedom in 1722, and Bartholmew, free in 1739, little is known; the tter died in 1763, making his brother, harles, residuary legatee.

Charles Le Roux, free, 1725, was executor of his father's will, and assistant lderman of the East Ward, 1735-1738. Ie made the following gold boxes for the orporation for enclosing the seals of complimentary freedoms: 1720, for Governor Villiam Burnett, at a cost of £19 3s.; 1723, or Capt. Peter Solgard, £23 19s.; 1728, for overnor John Montgomery, £20 6s. 6d.; 732, for Governor William Cosby, £20 11s. d.; 1733, for the Duke of Grafton, £14 8s.; 743, for Governor George Clinton, £20; ilver boxes—1728, for Capt. Covil Mayne, 1 2s. 9d. "For two silver, Guilt Boxes or the Freedoms of the Honble Major Alxander Cosby and Thomas Freeman, Esqr.," £7 1s. 11½d. He also probably made he box of gold for enclosing the seal of he Freedom presented to Andrew Hamton, of Philadelphia, 1735.

1840, Randel & Baremore
1866, Randel, Baremore & Co.
1880, Randel, Baremore & Billings
1897, Chester Billings & Son

1840-1905

CHESTER BILLINGS & SON
SUCCESSORS TO
RANDEL, BAREMORE & BILLINGS

IMPORTERS OF

DIAMONDS
OTHER PRECIOUS
STONES, & PEARLS
DIAMOND JEWELRY

NEW YORK: 58 NASSAU ST., 29 MAIDEN LANE
LONDON: 22 HOLBORN VIADUCT, E. C. PARIS: 53 RUE DE CHATEAUDUN
AMSTERDAM: 2 TULP STRAAT

WHITESIDE & BLANK

14 K



BROOCH No. 1801.

*Made in 18 Karat, with two or four diamonds. Finished in enamel.*

NEWARK, N. J.
Lafayette and Liberty Streets

NEW YORK
14 and 16 John Street.

Stone Seal Rings
Signet Rings

TRADE S MARK.

Established in New York 1837.

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

Geo. O. Street & Sons.

MEN'S COLUMN.

SCARF PINS.

SOME PEOPLE say men are not fastidious in taste. Some men are not, most GENTLEMEN are.

• • •

What characterizes the taste of a gentleman? Appropriateness, genuineness, harmony, artistic conception and finish without loud and flashy effects.

• • •

You can tell your customers it's a badge of good taste to wear one of these Scarf Pins. See if your customers won't agree with you.

• • •

Jeweled Diamonds, Pearls, Sapphires, Amethysts, Peridots, Garnets, etc. Vermicilli decorations.

Day, Clark & Company

14 KARAT ONLY

23 Maiden Lane New York

## Postal Clerk at New York Arrested on Charge of Stealing Jewelry from the Mails.

Charged with the theft of a decoy package containing a turquoise ring, Charles P. Tucker, a distributing clerk in the package department of the General Post-Office at New York, was arrested, Thursday, by Inspectors Jacobs and Mayer. The Post-Office authorities say that in the last six months they have received many complaints from Maiden Lane firms of the disappearance of minor articles of jewelry from the mails. Among the firms from whom complaints were received were: Aikin, Lambert & Co., Hugo Baer and others. When Tucker was arrested a number of articles of jewelry were found in his possession; also some pawn tickets. He was arraigned before Magistrate Shields, and held in $2,500 bail for the United States Grand Jury.

A representative of Aikin, Lambert & Co. told a CIRCULAR-WEEKLY reporter that their losses have been for the most part fountain pens, which disappear from time to time both in the incoming and outgoing mails. When these losses occur the company notifies the Post-Office Department. More valuable articles the company usually sends by express.

Secretary Ira Goddard of the Jewelers' Safety Fund Society said yesterday that thefts from registered mail have been infrequent. Manufacturers and merchants who ship by express or registered mail may obtain ample insurance protection. The Jewelers' Safety Fund Society insures up to one-fourth of the amount of the policy, and the policy may be as high as $1,000. The society makes no recommendation to the shippers as to whether the shipments be made by mail or by express. The more valuable merchandise is ordinarily sent by express. The society advises shippers, when the merchandise is of considerable value, to place upon it a valuation of not less than $50, because when this is done the express company keeps a record of the package as it passes from office to office, and the danger of losing is minimized

As is well known, express companies are liable only up to $50 if no valuation is made at the time of the shipment, but are liable for the full value of the merchandise if that is declared. Many jewelers find it advantageous not to do this because of the increased express charges, and to depend instead on the society's insurance.

An insurance company insures packages sent by mail up to the amount of $5 if not registered and up to $25 if registered. Shippers availing themselves of this insurance fill out numbered coupons, one of which is placed inside each package that is mailed.

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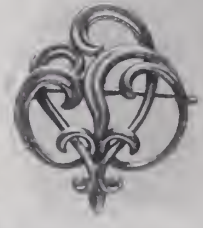
A message was received recently, in San Diego, Cal., from Supervisor Jasper, who is now in Portland, to the effect that the jury on awards had given a gold medal to San Diego County for making the best gem display, and also a bronze medal for the best display of lepidolite in the mineral department. The gem display is acknowledged to be the best that has ever been made on the Pacific Coast and is valued at many thousands of dollars.



Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.





Snow & Westcott

21-23 MAIDEN LANE, NEW YORK.

ESTABLISHED 1834. TRADE MARK.

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office, Care JULIUS A. YOUNG.

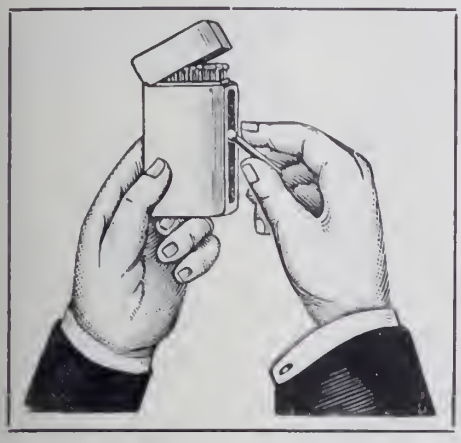
"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

# The Standard Patent Safety Pocket Match Box.

A TWENTIETH CENTURY CONVENIENCE.

Made in Gold and Sterling Silver.

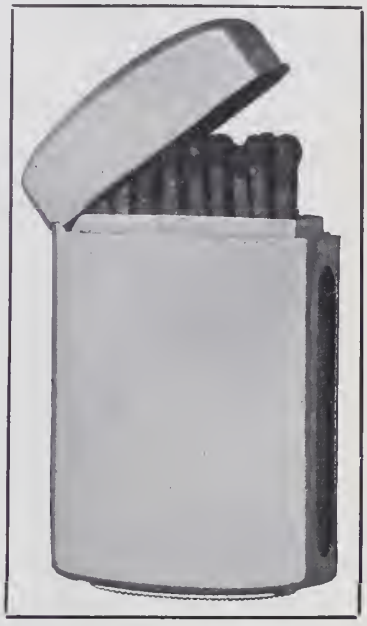


## For Safety and Ordinary Matches.

Compact and Convenient. Dispenses with the clumsy original box.

For safety matches, a solid cake of igniting composition (not a mere strip) is inserted in the edge of the box. This will last about six months, and can easily be replaced when worn out, by a new cake.

For ordinary matches the usual scratcher is provided on the bottom of the box.



ALL BOXES ARE STAMPED WITH OUR REGISTERED TRADE MARK GUARANTEEING BOTH QUALITY AND FINISH.

## CARTER, HOWE & COMPANY,

Manufacturing Jewelers,

Established 1841. 9-11-13 MAIDEN LANE, NEW YORK.





## *Little Journeys—No. 5.*

### *To the Home of Bags.*

THE cut shows one of Fashion's latest Decrees, a sterling or G. S. bag with perfectly plain frame, fine ring mesh, with or without white kid lining, Roman finish and made in a variety of sizes. We make them also with the frame studded with stones.

The most complete line of bags in the market. our jobber has them.

# Whiting & Davis,

Plainville, Mass.

New York Office, 7 Maiden Lane.

*NOTICE.—Our New York Office is now located at 7 Maiden Lane. Complete line of samples always there for your inspection.*




"HIGH CLASS" FANCY LINK
BRACELETS



Mounted in Diamonds, Fancy Stones, Etc.
A&A Tel. 4075 W.
ALLSOPP & ALLSOPP,
18 Columbia Street, Newark, N. J.



LOCKETS
Trade-CXK Mark
Plain, Fancy and Diamond, Round or Oval.
We make the largest, best and most complete line ever offered in 10k.
No. 5681.
CHAMPENOIS & CO.,
50 Walnut St., Makers of Gold Jewelry, NEWARK, N. J.

### Butler, Pa., Jeweler Arrested on Charge of Setting Fire to His Store.

PITTSBURG, Pa., Oct. 11.—S. Shamburger, proprietor of the Pittsburg Jewelry & Optical Credit Co., of Butler, Pa., who disappeared from the oil town, Saturday, before the discovery of the mysterious blaze which destroyed his store, was taken to a cell at the Butler jail. He is charged with burning the property to defraud the insurance companies.

Some time ago Shamburger opened a store in S. Main St. and placed $10,000 insurance on the stock. According to stories emanating from Butler, Shamburger shipped a big lot of goods away from there last Saturday, and on Sunday morning, it is stated, his place was discovered on fire. The building in which his store was situated is owned by the Daniel Wuller estate. A number of drawers in the show cases were examined after the fire and were found by insurance agents to be saturated with oil. The remains of a candle was also found, and this caused additional suspicion. Two pint milk bottles, two half-pint bottles and a tumbler all containing heavy oil and wads of tissue paper saturated with oil were also found in the drawers of the show cases.

Sunday Shamburger and his wife could not be found. He, however, returned to Butler about 11 o'clock in the night, and a short time afterwards County Detective Hoon found Shamburger and arrested him. He was taken to the office of Justice Keck, and in default of $5,000 bail was committed to jail for a hearing, charged with malicious burning of the property of another with intent to defraud insurance companies.

The jeweler denied positively that he had anything to do with the causing of the fire. He told the police that everything was in good shape when he left Butler on Sunday morning to go to Pittsburg. He said that he heard nothing of the fire or the destruction of his property until about 2 o'clock Sunday afternoon. He was in church when a member of the family came to the church, and calling him out, told him of the fire. He then declares that he came to Butler by the first train arriving there about 11 P. M. He said that he believed that he would have no trouble in proving himself innocent of the charge, when the case came up for a hearing. After being lodged in jail the accused sent for the district-attorney and had a conference with that official regarding the bail necessary to secure his release. But the conference was fruitless, and the district attorney could make no statement as to what was said during the interview.

Mr. Shamburger, up until last July, was a resident of Pittsburg. He lived in Crawford St. and is a property owner here. Prior to engaging in business at Butler he was a peddler, and bought much stock. It is reported that he bought considerable goods here to stock his store. It is stated that Shamburger has always borne a good reputation and paid his bills promptly.

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PITTSBURG, Pa., Oct. 13.—S. Shamburger was arraigned for a hearing at Butler yesterday, on the charge of setting fire to his store, and was held for court. His bail was reduced from $5,000 to $3,000, and at last accounts he was hunting to find a bondsman.

# Stern Bros & Co



## JEWELRY FOR EVERY AGE

HAT Pins, Baby Pins, Thimbles, no matter what the requirements, you are sure to find them in our line of **high-class jewelry. Popular prices** and perfection in design and finish only attainable by years of experience explain the ready sale of our productions.

## STERN BROS. & CO., 33-43 Gold Street, New York

**MANUFACTURERS FOR THE JOBBING TRADE EXCLUSIVELY**

Salesroom and Offices,
Diamond Department:
68 Nassau Street, New York

Diamond Cutting Works:
142 West 14th Street, New York

Branch Offices:
103 State Street, Chicago, Ill.
29 Ely Place, London
12 Tulp Straat, Amsterdam

Though the market is constantly rising we are still selling

**PERFECT WHITE ¼ CARAT BRILLIANT**



No. 3365.

set in the popular

**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

At the low price of **$25.00**

Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

**C. P. GOLDSMITH & CO.,**
33-43 GOLD STREET, NEW YORK.

**HEINTZ BROS.,**

**RINGS**
BUFFALO, N. Y.



**RINGS**
BUFFALO, N. Y.

**We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade.**

**WM. SMITH & CO.,**
Established 1864.
Office, 9-13 Maiden Lane, N. Y.
Manufactory, 61 Peck St., Providence, R. I.
Manufacturers of
**GOLD AND SILVER CHAINS,**
Gold, Silver and Plated Chain Trimmings,
Also GOLD AND SILVER KEY CHAINS AND BRACELETS.

### Death of August H. Stecher.

MILWAUKEE, Wis., Oct. 11.—August H. Stecher, a well-known jeweler and highly respected member of the business community here, passed away Saturday afternoon at his home, 534 5th St. Death came after a long illness, Mr. Stecher having suffered with cancer of the stomach for many months. He underwent an operation for his trouble in February at Chicago, and, in the hope of regaining his health, gave up his business and spent the Summer at Cedar Lake. This, however, did not benefit him and he returned to this city, where he grew worse until his death.

The deceased was born in Luebbecke, Westphalia, Germany, March 15, 1851, and came to this country when 15 years of age. When a young man he learned the watchmaker's trade in Sheboygan, and later went to Fond du Lac. Thirty-five years ago he came to Milwaukee, and as a youth started in the jewelry trade. He was for 10 years employed by Christian Preusser, and in 1881 started in business for himself on 3d St. with Wm. Berndt, under the style of Stecher & Berndt. This partnership, however, was dissolved in April, 1887, and from that time on he conducted business alone at the corner of State and 3d Sts.

Mr. Stecher was prominent in social life and had a large circle of friends. He was a member of the Milwaukee Turn-Verein since his youth, and had done much for that organization.

The business will be continued by Mr. Stecher's estate, the store remaining in charge of Henry F. Stecher as manager.

### Death of Frank E. Smurr.

MARTINSBURG, W. Va., Oct. 11.—Frank E. Smurr, who died last week at this place, was for a number of years proprietor of a jewelry establishment here, and was well known in this section. Death was due to dropsy and came after an illness of six months.

Deceased was a native of West Virginia, and was born in Shepherdstown about 37 years ago. As a child he came to Martinsburg, and had lived in this city continuously from that time. He started in the jewelry business in February, 1900, and, although at first had small capital, by his ability as a jeweler and his acumen as a business man, he succeeded in building up a good trade.

Mr. Smurr was married a short time ago and is survived by his widow and parents Mr. and Mrs. J. H. Smurr, and one sister Miss Bertha Smurr, of this city.

**The Bowden Rings**

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

**J. B. BOWDEN & CO.,**
1 Maiden Lane. NEW YORK.





# "Ring-Leaders"

October is the Ring month of the year; a month of thirty-one days for the Jobber to reap his profits. Present prospects point to one of the most successful seasons in years. ***All orders are receiving prompt attention;*** the "side-tracking" process is not in order here. You as a buyer of "selling" goods will appreciate what ***that*** means.

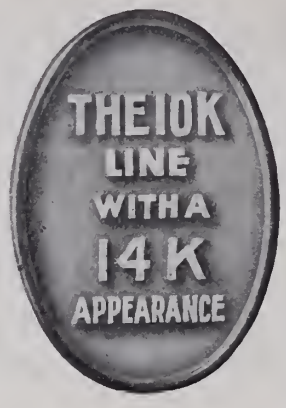
## Ostby & Barton Company

Providence, Rhode Island

9 Maiden Lane
New York

103 State Street
Chicago

# Leading Attributes of our Splendid Line.




**First of all—Appearance and Plump Quality.**
**Then—**
**Finish,**
**Irresistible Prices,**
**Beauty of Designs,**
**Perfect Die Work,**
**Expert Workmanship,**
**Strength,**
**Rapid Selling Qualities,**
**Variety,**
**Genuine Stones Only Used,**
**No Relics or Antiques,**
**Something New Every Day.**



Kohn & Co

**Camp and Orchard Streets, Newark, N. J.**


### Death of John H. Mabie.

John H. Mabie, junior member of the firm of Mabie, Todd & Bard, manufacturers of gold pens, pencils and fountain pens died suddenly Tuesday evening, Oct. 10. Mr. Mabie, who was 57 years of age, had been attending to business up to the day of his death. After he left his office that day he took a short ride in his automobile with members of his family. On his return to his home he told his sons that he was not feeling well, complaining first of a pain in one of his arms. His illness became so pronounced that he decided to lie down, and before his sons could summon a physician death had claimed their father.

John H. Mabie had been connected from early boyhood with the business of Mabie, Todd & Bard, having entered the factory as an apprentice in 1862. He thoroughly learned the practical part of the pencil and holder end of the business and gradually rose in his position until he became foreman of the factory in 1872. Feb. 1, 1873, John Mabie, his father, who was the senior member of the firm, retired, and John H. Mabie and his brother, George W. assumed the father's interest, formed a partnership with Henry H. Todd and Sprague Bard, to continue the business under the same name. The firm continued without change until 1900, when H. H. Todd and J. Sprague Bard retired. George W. and John H. Mabie have since composed the firm, the latter giving his personal attention to the factory.

The funeral took place last Saturday at the family residence in Hackensack, N. J.

No change will be made in the style of the business, which will be continued by George W. Mabie.

### Death of Solomon Bachrach.

Solomon Bachrach, formerly in the wholesale and retail jewelry business in New York, died Wednesday of last week at his home 19 E. 94th St., New York, in his 64th year.

Mr. Bachrach began business by selling jewelry in a small way, and after accumulating some means opened a store on Grand St. He formed a partnership with his sons Isaac and Abraham Bachrach, under the firm name of S. Bachrach & Sons, and the retail business was expanded to include a wholesale trade. Mr. Bachrach bought the building in which his store was located, and after a time paid considerable attention to real estate, investing in tenement property and relinquishing to his sons the care of the jewelry business. The firm went out of business several years ago.

Mr. Bachrach is survived by his widow, Mrs. Rachael Bachrach, and seven children, Abram, Irving, William, Julius, Philip, Harry Bachrach, and Fannie Cohen. The funeral took place Thursday afternoon from the house and was largely attended.

James Hawkins, who for a period of 4 years was employed as jeweler and engraver for H. Joseph, Mattoon, Ill., died about a week ago as a result of an epileptic stroke. The deceased was buried with the rites of the Masonic order, having been a member of Lodge No. 260, A. F. & A. M. Mr. Hawkins was 51 years of age.

# Quality, Finish and Price

as well as GOOD SELLERS. That is WHAT YOU WANT, Mr. Retailer, in the BEST EMBLEM LINE ON EARTH!!

## And We Gan Give Them To You.

Catalogue No. 24 now ready. Send for it.

The Most Elk Head



No. 1056F.

Natural Button Made.

If your jobber cannot supply you, send to us for selection package.

Fox Emblems should not




No. 290F.

are always be



No. 389F.

in the lead, you without them.

**The Gustave Fox Co.,** Manufacturing Jewelers, 14-16 E. 4th Street, **Cincinnati, Ohio.**






# FLAG PINS.

## Are You Selling Flag Pins?

Many a jeweler is getting ready to make some extra money selling Bastian's Flag Pins. Are you going to let the opportunity go by?

**Flag Pins, as illustrated, in Sterling Silver, $1.88 a dozen.**

We have dies on hand for a great many school pins. Write us, and if we have the die you wish on hand, you can order in any quantity. We will make a special die for any school if order amounts to $5.00 net. These pins are rapid sellers at 25 cents each, and you have our guarantee of satisfaction.

We create a demand for Bastian's Flag and Class Pins by extensive magazine advertising. We also make to order badges, medals, and buttons, in gold, silver, bronze or ribbon. Special designs and estimates free of charge. Send for our new catalogue—it's free.

**BASTIAN BROS.,** N. 21 South Avenue, Rochester, N. Y.



AN appropriate gift to many a young lady will be the new Betsy Ross Watch. This watch will be extensively advertised to the consumer, and is intended to appeal especially to the million members of the Association. It is a dainty gift at a moderate price, which will be highly appreciated. Sold complete in a twenty year case with seven jewel nickel pendant set movement, guaranteed by the Keystone Watch Case Co. Some of these in your stock will prove to be a good investment.

To people desiring a high grade watch the new Howard will appeal strongly; cased up and sold complete in several grades of movements. This watch yields a good margin of profit to the dealer and the selling price is strictly maintained. Write us for booklet and particulars.

**Henry Freund & Bro.,**

Watches,
Diamonds and Jewelry,
9 Maiden Lane, New York.
Elk goods a specialty.

## Recent Decisions by General Appraisers on Jewelry and Kindred Lines.

In cases involving duties on jewelry, precious stones and imitations, the following decisions of the Board of United States General Appraisers, New York, were last week published by the Treasury Department:

JEWELRY, METAL ORNAMENTS.—Protests of Gimbel Bros. against the assessment of duty by the Collector at Philadelphia. The merchandise was classified as jewelry under Par. 434, Tariff Act of 1897. It consisted of (1) boa buckles composed of gun metal, in the form of large hooks and eyes with link chains and balls attached, intended to be permanently attached to fur collars and to boas; (2) gun-metal muff and fan chains; (3) gun-metal card cases; (4) silver chatelaine bags; (5) mirrors in gun-metal cases, somewhat in the form of lockets, and (6) certain metal ornaments, cabochons and buckles. As claimed by the importers, the Board held all these articles to be dutiable as manufactures of metal under Par. 193, Tariff Act of 1897, except those comprised in the fifth class, which were held to be dutiable as mirrors under Par. 112.

BEAD NECKLACES.—Protest of Moses Norris against the assessment of duty by the Collector at Baltimore. Certain beaded necklaces were claimed to be dutiable as manufactures of the component material of chief value, rather than as jewelry under Par. 434, Tariff Act of 1897, or as beaded articles under Par. 408. Protest overruled.

BEAD NECKLACES.—Protest of John J. Robinson against the assessment of duty by the Collector at New York. Certain bead necklaces were held to be dutiable as articles composed of beads under Par. 408, Tariff Act of 1897, as assessed.

JEWELRY.—Protest of Veit, Son & Co. against the assessment of duty by the Collector at New York Certain buckles, brooches, necklaces, etc., were held to have been properly classified as jewelry under Par. 434, Tariff Act of 1897.

PIERCED AMETHYST BALLS.—Protest of Lebolt & Co. against the assessment of duty by the Collector at Chicago. Protest sustained on the authority of G. A. 6097 (T. D. 26586), relating to drilled opal balls.

IMITATION JET ARTICLES.—Protest of Adolph Strauss & Co. against the assessment of duty by the Collector at New York. The merchandise was claimed to be dutiable as manufactures of jet under Par. 115, Tariff Act of 1897. Protests overruled, it appearing that the component material of chief value was paste in imitation of jet.

IMITATION PEARLS, IMITATION PRECIOUS STONES.—Protests of Albert Lorsch & Co., *et al*, against the assessment of duty by the Collector at New York. G. A. 6086 (T. D. 26541) and G. A. 6088 (T. D. 26554) followed, relating to imitation precious stones and imitation pearls.

IMITATION PEARLS.—Protest of American Express Co. against the assessment of duty by the Collector at New York. G. A. 6088 (T. D. 26554) followed, relating to imitation pearls.

MILLINERY ORNAMENTS, JEWELRY.—Protest of Veit, Son & Co. against the assessment of duty by the Collector at New York. G. A. 6130 (T. D. 26653) followed, relating to millinery ornaments.

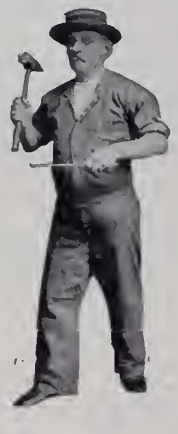
MILLINERY ORNAMENTS, JEWELRY.—Protests of A. Bader Co. Same as protests of Veit, Son & Co. above.

TOY WATCH CHAINS.—Protests of A. Strauss & Co. against assessment of duty by the Collector at New York. As to a portion of the goods, consisting of flimsily constructed gilt chains for toy watches, the Board sustained the importers' contention that they should be classified as toys under Par. 418, Tariff Act of 1897. G. A. 6027 (T. D. 26335) followed.

## Importations at the Port of New York.

*Weeks Ended Oct.* 14, 1904, *and Oct.* 13, 1905.

| | 1904. | 1905. |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $155,148 | $101,55 |
| Earthen ware | 19,363 | 18,90 |
| Glass ware | 29,141 | 34,33 |
| Optical glass | 108 | 5 |
| Instruments: | | |
| Musical | 12,764 | 13,95 |
| Optical | 8,873 | 11,11 |
| Philosophical | 1,137 | 4,19 |
| Jewelry, etc.: | | |
| Jewelry | 8,432 | 16,15 |
| Precious stones | 245,359 | 935,17 |
| Watches | 26,874 | 32,41 |
| Metals, etc.: | | |
| Bronzes | 7,145 | 1,82 |
| Cutlery | 21,783 | 29,04 |
| Dutch metal | 3,858 | ..... |
| Platina | 37,303 | 32,43 |
| Plated ware | ..... | ..... |
| Silverware | 4,598 | ..... |
| Miscellaneous: | | |
| Alabaster ornaments | ..... | 4 |
| Amber | 1,860 | 4,4 |
| Beads | 2,489 | 7,7 |
| Clocks | 12,349 | 14,8 |
| Fans | 6,648 | 8,8 |
| Fancy goods | 8,140 | 13,1 |
| Ivory | 19,535 | 23,5 |
| Ivory, manufactures of | 346 | 1,1 |
| Marble, manufactures of | 8,532 | 6,3 |
| Statuary | 1,253 | 7,5 |



**ALOIS KOHN & CO.**

*16-18 Maiden Lane,*
*New York.*

TRADE
K
MARK

*THE GOLD CHAIN HOUSE*

*1850*
*to*
*1905*

# WHITING MFG. CO. STERLING SILVER

## BROADWAY AND 18th ST., - NEW YORK

TRADE MARK

# VIOLET PATTERN.

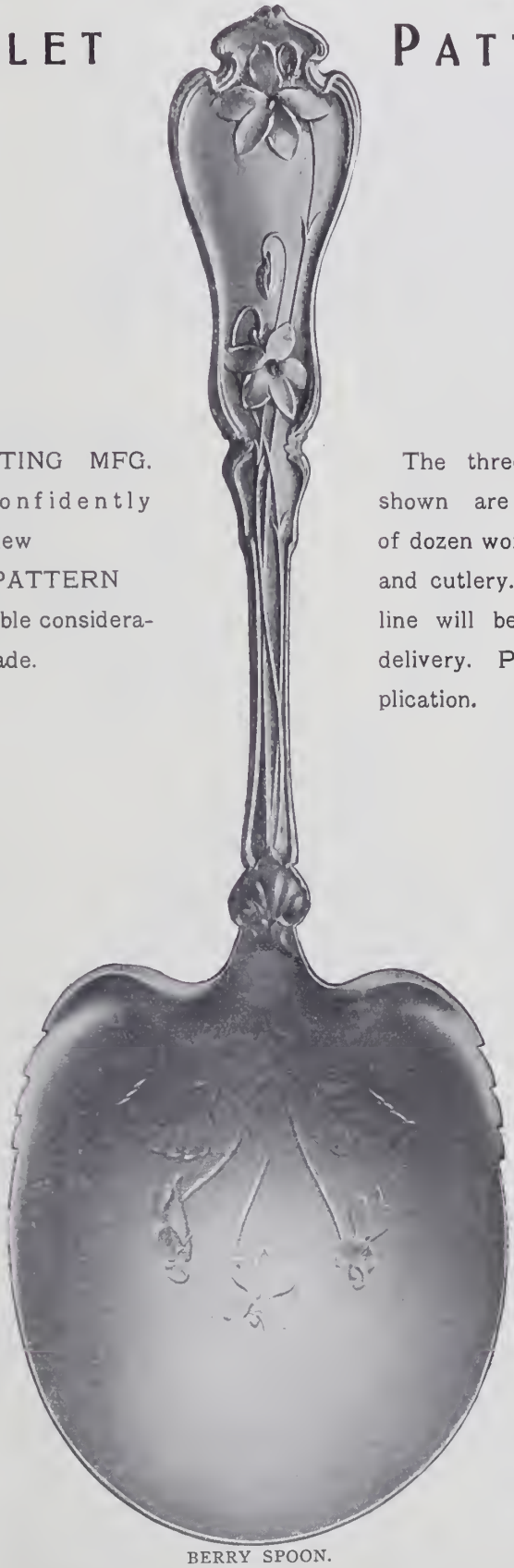


TABLE FORK.

THE WHITING MFG. COMPANY confidently present their new

VIOLET PATTERN

for the favorable consideration of the trade.



BERRY SPOON.

The three pieces here shown are representative of dozen work, fancy pieces and cutlery. The complete line will be ready for fall delivery. Price list on application.



DINNER KNIFE.

TRADE MARK

HAVE YOU TAKEN OUR ADVICE TO **BUY COPPER!**

A SPLENDID LINE FOR YOUR HOLIDAY TRADE.



WE ILLUSTRATE A FEW PIECES OF OUR

**"METAL AND GLASS,"** Finished in GREEN (**VERD ANTIQUE**).

MADE IN THE "APOLLO STUDIOS,"

**APOLLO SILVER CO.,**

**BERNARD RICE'S SONS, Proprietors,**

MAKERS OF

FINE SILVER-PLATED WARE, REAL COPPER AND VERD ANTIQUE,

WORKS { 4-6 MARION ST. / 187-189 ELM ST. } NEW YORK. 544 BROADWAY, NEW YORK.

WRITE FOR ILLUSTRATED SHEETS.

*"Odd and exclusive novelties not found in other lines."*

TRADE ℭ MARK

**S. Cottle Co.**

**Gold and Silver Bags and Purses in many styles, all sizes.**
**Gold and Silver Vanity Cases.**

***31 East 17th Street, New York.***

**OUR OWN MAKE.**

**Large Variety in Gun Metal Goods.**

Bags, Chains, Lorgnettes, Lockets, Chatelaine Pins, Fobs, Link Buttons, Cigar and Cigarette Cases, Buckles, Scarf Pins, Cane Handles, Hat Pins, etc., etc. The workmanship is of the finest. Our repair department is one of our Special Features. Repairs made by us have always proven highly satisfactory. Don't discard your old gun metal goods. Send them to us. We will make them equal to new. We also make fine Gold and Silver Jewelry. Patented Safety Lock Chain Key Rings.

**J. N. PROVENZANO,** 114 East 14th St., NEW YORK CITY.

### Death of Alonzo F. Bennett.

NORTH ATTLEBORO, Oct. 12.—Alonzo F. Bennett, one of the most prominent residents of Wrentham and one of the pioneer jewelry manufacturers of North Attleboro, died at his late home in the former town Monday morning as the result of a paralytic shock, the third he had suffered in nine months.

Deceased was born in West Wrentham 67 years ago, his parents being Isaac and Lydia Hayden Bennett. When quite young he entered the employ of Sturdy & Sherhardson, jewelry manufacturers at Wrentham Center. After remaining with the firm about two years he accepted a position with the firm of E. Ira Richards & Co. of North Attleboro. In 1872, in company with Charles Young, of this town, he engaged in the manufacture of jewelry under the firm name of Young & Bennett. The firm dissolved in 1888 and since that time Mr. Bennett had engaged in no business enterprise except for the first five years of the existence of the firm of Riley, French & Heffron in which he was a silent partner. Mr. Bennett is survived by a widow and two daughters, a brother, Charles Bennett, of Springfield, Mass., and one sister, Dr. Alice Bennett, of Brooklyn, N. Y. The funeral was held this afternoon and the interment took place in the Wrentham Cemetery.

### War Department Solicits Bids to Furnish Field Glasses for Signal Corps.

WASHINGTON, D. C., Oct. 13.—The War Department, through the chief signal officer, is inviting sealed proposals until Nov. 11 for furnishing the Signal Corps with 250 field glasses, according to specifications. Bidders must forward a sample glass, properly tagged for identification, to the Chief Signal Officer, U. S. Army, Washington, D. C., by prepaid express before the date of opening bids. Bidders must also state at what price per pair glasses will be furnished singly when purchased individually by officers of the army. Bidders must also show in the body of their proposal the name and place of business of the manufacturer of each article upon which the bid is submitted.

Prospective bidders can obtain blank forms, specifications and detailed information by applying to Gen. A. W. Greely, Washington, D. C.

### Death of G. Offenhauser.

OMAHA, Nebr., Oct. 14.—News has just been received here of the death at Norfolk, Nebr., of G. Offenhauser, of G. Offenhauser & Co., retail jewelers, of the latter place. Death was caused by heart disease.

Mr. Offenhauser was a young man and had only been married about a year. Mr. Wolf, with the Shook Mfg. Co., of this city, went to Norfolk, and helped to take the body to Shenandoah, Ia., where the remains were interred. The jewelry business of the deceased will be sold.

W. B. Brewster, who recently created a scene in the store of Hope Bros., Knoxville, Tenn., by displaying a pistol, which he discharged, was arraigned in the local court on Monday of last week, on two charges. Brewster pleaded guilty and fines aggregating $75 were imposed upon him.

THE BEAUTY OF THIS NEW PATTERN DOES NOT NEED BE TOLD — IT SPEAKS FOR ITSELF

# Jeanne d'Arc

Made by
Simpson, Hall Miller & Co.
International Silver Co.
SUCCESSOR
Wallingford, Conn. U.S.A.

NEW YORK · CHICAGO ·
SAN FRANCISCO · TORONTO ·

SEND FOR PRICE LIST



Large Meat Fork

Salad Spoon

Salad Fork

Silversmiths to the American People

TRADE MARK Sterling



Our Specialty Is Toilet Ware.

We also make the Small Wares in Silver.

G. W. Parks Co.,
FORMERLY HAYDEN MFG. CO.,
Makers of
Sterling Silver Wares,
Newark, N. J.

New York
Sales Office,
21 Maiden Lane

### Watch and Watch Case Companies File Answers to Suit Brought by William I. Rosenfeld.

The various watch and watch case companies named as defendants by William I. Rosenfeld, in the action which he commenced last June, in the New York Supreme Court, to recover $150,000 damages, served their answers to this suit on the plaintiff's attorneys last week. An abstract of the complaint was published in THE CIRCULAR-WEEKLY June 14, and as then told, the defendants are the Keystone Watch Case Co., the Crescent Watch Case Co., the Philadelphia Watch Case Co., the Elgin National Watch Co., and Robbins & Appleton, selling agents of the American Waltham Watch Co.

The answers to the suit by all the companies, which are of substantially uniform tenor, deny that the defendants made any agreement with each other to sell their goods only to certain jobbers or to publish lists of jobbers in common. They further deny that the defendants have ever confederated or conspired together to force plaintiff out of business, or that they ever agreed as between themselves that they would not sell to the plaintiff any of the goods made or manufactured by them. The answers also deny that other jobbers were instructed by the defendants not to sell to plaintiff.

The answers admit that the plaintiff is engaged in business in the Borough of Manhattan, as a dealer in American watches and American watch movements, and that the plaintiff has been using and dealing in the goods manufactured and dealt in by the defendants. The answers deny, however, that the plaintiff confined his business to the products of the defendants, and deny knowledge or information sufficient to form a belief as to most of the remaining allegations contained in the complaint. The answers are, therefore, in substance, a general denial.

### Death of Solomon Scherzinger.

PITTSBURG, Pa., Oct. 11.—Solomon Scherzinger, who died last week at his home at 518 E. Ohio St., Allegheny, was one of the oldest merchants in this section and had been in the jewelry trade for almost half a century.

Deceased was born in Baden, Germany, 75 years ago, and when a young man came to this country. He moved to Allegheny in 1863 and immediately went into the jewelry business, conducting a store in Ohio St. for 34 years. He was an expert repairer, and built up a good trade in this line as well as doing a moderate business in jewelry and silverware.

Mr. Scherzinger was a member of St. Mary's German Roman Catholic Church at which requiem high mass was celebrated Monday. The deceased is survived by a son, Chas. S. Scherzinger, and four daughters.

### Games Rolled by Jewelers' Bowling League of New York.

In the last week the games played in the Jewelers' Bowling League of New York have resulted as follows:

| | | | |
|---|---|---|---|
| Oct. 10, N. H. White & Co. | 777 | 695 | 7 |
| *vs.* Gorham Mfg. Co. | 638 | 589 | 5 |
| Oct. 11, Aikin, Lambert & Co. | 740 | 758 | 7 |
| *vs.* Tiffany & Co. | 713 | 813 | 7 |
| Oct. 12, A. H. Smith & Co. | 737 | 748 | 7 |
| *vs.* Jos. Fahys & Co. | 727 | 828 | 7 |
| Oct. 13, Avery & Brown. | 827 | 763 | 7 |
| *vs.* J. King Optical Co. | 651 | 747 | 7 |

STANDING OF TEAMS.

| | *Won.* | *Lost.* | *Per cent.* | *Hi sco* |
|---|---|---|---|---|
| C. F. Wood & Co. | 6 | .. | 1.000 | 83 |
| N. H. White & Co. | 8 | 1 | .888 | 85 |
| Avery & Brown | 8 | 1 | .888 | 82 |
| Joseph Fahys & Co. | 7 | 2 | .777 | 94 |
| Cross & Beguelin. | 7 | 2 | .777 | 83 |
| Dennison Mfg. Co. | 6 | 3 | .667 | 88 |
| A. H. Smith & Co. | 6 | 3 | .667 | 79 |
| L. E. Waterman & Co. | 3 | 3 | .500 | 77 |
| Tiffany & Co. | 4 | 5 | .444 | 81 |
| Udall & Ballou. | 2 | 4 | .333 | 75 |
| A. A. Webster & Co. | 1 | 5 | .166 | 74 |
| Julius King Optical Co. | 1 | 8 | .111 | 76 |
| Aikin, Lambert & Co. | 1 | 8 | .111 | 76 |
| Elgin National Watch Co. | .. | 6 | ... | 72 |
| Gorham Mfg. Co. | .. | 9 | ... | 69 |

### Death of A. W. Titus.

WORCESTER, Mass., Oct. 11.—A. W. Titus, a real estate dealer and broker, of this city, who died Sunday last, was at one time a jeweler and for many years prominent in that trade. He formerly lived in Boston and after coming to this city became a member of the firm of Hastings & Titus, which went out of business many years ago. He then went into the real estate business, and had been successful as a broker in this line.

Just before his death Mr. Titus was married to Miss Margaret Tobin. His widow alone survives him.

The Menees & Patton Co., Springfield, Tenn., has sold its jewelry stock to Dunn & Glenn & Co. The latter firm has just completed a large building, which it has fitted up in modern style. R. A. Davis, proprietor of the Menees & Patton Co., has become associated with the purchasers, of whose jewelry department he will act as manager.

Roger Williams Silver Co.,
PROVIDENCE, R. I. 860 Broadway, New York City.
Elegant Line,
Original Designs,
Highest Grade,
Sterling Only.
NEW FLATWARE PATTERNS—
The "WARWICK," "PLYMOUTH" and Others.

ROSE ORNAMENTATION, DESIGN SIMPLE, YET EXQUISITELY BEAUTIFUL. A MOST POPULAR PATTERN, UNIVERSALLY ADMIRED.

# The Adrea

THIS IS ONE OF OUR THREE NEW PATTERNS. THE OTHERS WILL BE ILLUSTRATED IN SUBSEQUENT ISSUES.



**The Woodside Sterling Co.,** 192 Broadway, New York.



# IMPORTANT

The above illustrated Silver Deposit Tea Pot is part of a three piece set deposited on the finest china.

We are selling the sets at a price to meet the demands of artistic desires and small pocketbooks.

*A Truly Beautiful Set.*

**EUGENE S. TONER CO.**
**41-43 Maiden Lane, New York.**

### Certain Heads for Hat Pins Held to be Dutiable as Imitation Precious Stones.

The Treasury Department last week published another of the imitation precious stone decisions recently rendered by the Board of United States General Appraisers, New York. In this case the protest of Loeb & Co. against an assessment by the collector at New York was sustained. In his opinion General Appraiser Sharretts said:

"The merchandise under protest consists of articles of paste simulating various precious stones in material, but fashioned into shapes and sizes unlike precious stones, and with a hole drilled partly through. They are to be used as heads for hat and bonnet pins. Return for duty was made as manufactures of paste at 45 per cent. ad valorem under Par. 112 of the present tariff act.

"The exhibits in the case show the articles in dispute to be imitations of topaz and amethyst oblong in form with faceted surfaces, not exceeding one inch in dimensions each, and intended as reported by the appraiser, for use as heads for hat pins. In G. A. 6139 (T. D. 26679) the Board held that hat, bonnet and shawl pins provided with heads identical with the imitation stones now before us were articles of personal adornment set with imitation precious stones, hence were jewelry. We still adhere to the correctness of that decision and find the goods in question, marked 'P1' on the invoices for purposes of identification, to be imitations of precious stones not exceeding one inch in dimensions. Tl protest, claiming 20 per cent. duty und Par. 435, is sustained and the collector decision reversed in each case.'

### Twenty-Four Karat Club Prepares f Fifth Annual Banquet.

A meeting of the 24-Karat Club to place last Friday afternoon in parlor "1 of the Astor House, New York. In t absence of President E. R. Crippen, Vic President Leo Wormser occupied t chair. The following committee was appoi ed to make arrangements for the fifth annu banquet, full power being given: Jam R. Gleason, John B. Wood, William Gough, David Kaiser and A. L. Brown. is likely that the date will be about the m dle of January and Delmonico's will pr ably be selected as the place.

The committee, of which Leo Worms is chairman, appointed to get the views the members in relation to a project for e larging the membership and obtaining qu ters for dining purposes, made an inforr report. As the committee has not as succeeded in getting definite expressio from the entire membership further ti was given. A circular letter has b drawn and will be sent to all members questing them to promptly send their vie on the subject.

On motion of C. F. Brinck an appropri record of the death of Moses Weiss v made on the minutes.

E. Wilhelm, Granite, Mont., moved cently to Phillipsburg, Mont.



MADE in Oak, Mahogany, Circassian Walnut and Rosewood—MOUNTED with Sterling Silver, also Gold-plated Brass Trimmings—Copper or Porcelain lined—various sizes to hold from 50 to 1,000 Cigars.

# CIGAR CHESTS

**EXCLUSIVELY FOR JEWELERS.**

AFFORDS protection to contents from undue heat and moisture. An ornate utility desirable in dens in city residences, at the seashore, in the mountains, on the yacht, wherever gentlemen enjoy life.

CATALOGUE MAILED ON REQUEST.

**I. N. DEITSCH,**
**SILVERSMITH,**
**15 EAST 17TH ST., NEW YORK.**



# RICH AMERICAN CUT GLASS

and Sterling Silver produced in our factories, wherever displayed, makes Holiday selling a most satisfactory transaction. No dealer can afford to omit a representative line of our Cut Glass, Sterling Silver and fine Plated Ware.

We are located in the center of the Jewelry district and out of town buyers, when in New York, are invited to make their headquarters with us.

## INTERNATIONAL SILVER CO.,

9=11=13 MAIDEN LANE, NEW YORK.


COMMUNITY
SILVER
For
Christmas
Any piece of "Community Silver" makes a delightful Christmas gift. The beauty of this silverware should not make you forget that "Community Silver" has the heaviest plate and is the longest-wearing plated-ware in the world.
All "Community Silver" is plated by our special process heavier than triple—will wear a lifetime.
For sale by your dealer.
ONEIDA COMMUNITY, LTD
ONEIDA, N.Y.

# COMMUNITY SILVER

On the page opposite is shown our full-page "Community Silver" advertisement as it will appear in the December *Delineator*. We have also taken an entire page in the Christmas issues of the *Ladies' Home Journal, Woman's Home Companion, Minneapolis Housekeeper, Ladies' World, Good Housekeeping, Harper's, McClure's* and the other leading magazines.

In this Christmas page we shall show our full line of "Community Silver" in the "Avalon" design—nearly fifty pieces in all, giving the name of each piece. This will be surrounded by a beautiful decorative border of holly.

Appearing as it will, just before the holiday season, in magazines aggregating more than 15 million readers, this advertisement will attract practically every woman in the country. It will draw everyone's attention to "Community Silver" as a Christmas gift, and will have a selling power which cannot be over-estimated.

Among the forty-eight pieces advertised on this page there is certain to be at least one which every woman will want. This means sales for you and sales at a good margin.

By ordering "Community Silver" now you can secure the full benefit of these Christmas advertisements, and thus increase the sales of your store in a profit-making line.

Remember that your profit on "Community Silver" is unusually large, and stock now. Inquire of your jobber or write us.

**ONEIDA COMMUNITY, LTD.**
**ONEIDA, N.Y.**

Founded in 1848.

**New York Salesroom: 395 Broadway**

Lockets That Sell.



Trade W&H Mark

We are receiving our usual "shower" of orders and *promptly* filling each one. Many buyers are prejudiced in our favor because they are assured of receiving a Locket Line that will sell, whatever be the selection—each design is a distinctive creation. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. Wightman & Hough Co., PROVIDENCE, R. I.

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

Wagner Manufacturing Co.

41 Union Square, New York.

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

## Death of James I. Stevens.

PENSACOLA, Fla., Oct. 13.—James I. Stevens, prominent jeweler of this city and one of the most popular members of the trade in the south, died to-night of yellow fever. Mr. Stevens was stricken Sunday, and in spite of the fact that he had the best medical attention, competent nursing, and every aid that could be given him, he was unable to withstand the attack and passed away at 8 P. M.

Deceased was a member of a prominent family of that name in the State of Georgia, but came to Pensacola about 35 years ago. His first venture in business was in the stationery line, but shortly after that he gave up this trade to go into the jewelry business, starting for himself in 1878. He continued alone until 1890, when reverses forced him to the wall, but he resumed business, first as an agent and later in his own name, and of recent years had built up a prosperous trade.

Just and honorable in his dealings, kindly in manner, and affable in disposition, Mr. Stevens made hosts of friends not only among his business associates, but among his customers, and in social life as well. His death is universally regretted.

## Suspect Arrested at St. Louis Identified as Walter H. Lydick, Wanted at Washington, D. C.

WASHINGTON, D. C., Oct. 16.—Late this afternoon a telegram was received at police headquarters from Detective Hartigan, at St. Louis, saying the man under arrest there (as told in another column), and supposed to be Walter H. Lydick, was really Lydick. Detective Hartigan knew Lydick well, and when the latter was placed under arrest by the St. Louis police he was sent there to identify the suspect.

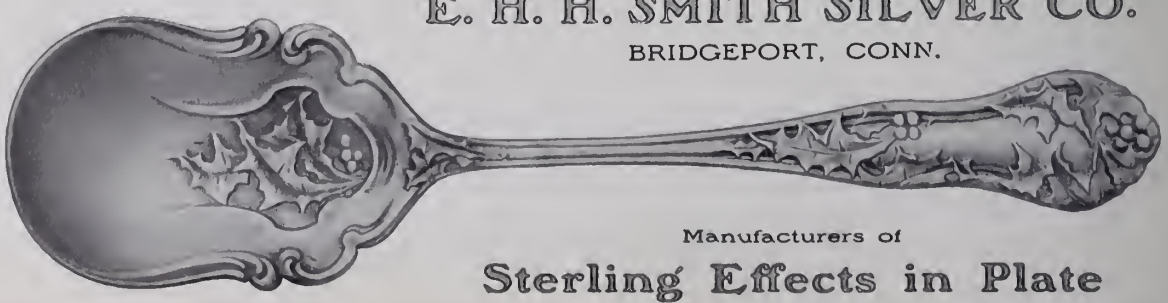
Lydick has been wanted here for some time, the police having been searching for him for over a year. He is charged with having disposed of about $4,000 worth of jewelry belonging to R. Harris & Co., and a pair of diamond earrings owned by Warren F. Johnson, a pawnbroker.

Lydick was employed by R. Harris & Co. as an outside salesman. His plan was to take a quantity of goods from the store, pawn them for what he could get and turn in part of the proceeds to the firm as a first payment on the goods, which he claimed to have sold on instalments.

Thousands of circulars describing Lydick were sent out by the police department, and his capture is very pleasing to Captain Boardman, chief of detectives.

E. H. H. SMITH SILVER CO.

BRIDGEPORT, CONN.



HOLLY

Manufacturers of

Sterling Effects in Plate

THE LATEST IN THE ROYAL

# ROGERS & HAMILTON

LINE IS THE TUDOR

"Our Ware wears well."

Full line including Fancy Pieces and Hollow-Handle Cutlery.



Medium Fork

Tea Spoon

Cold Meat Fork

Bright or French Grey

Sugar Shell

Butter Knife

THE design is what catches the eye of the customer; the quality is what holds his trade. The popularity of THE TUDOR design has been amply attested since it was put upon the market last spring. The ROGERS & HAMILTON trade-mark is a guarantee of the quality.

Made of the finest Nickel Silver, all staple goods having an extra thick coat of silver on parts most exposed to wear. Goods put up in handsome boxes—a fitting setting—both together making a most attractive display.

International Silver Co.
Successor to

**THE ROGERS & HAMILTON CO.**

NEW YORK WAREROOMS, 9, 11, 13 MAIDEN LANE.

Waterbury, Conn.

FOUR FEATURES about our FOURTEEN K. Brooch

BEST in the market for the price.

PLUMP 14K. with heavy bridge across the back.

GENUINE PEARLS

As a Mounting, $4.00 ;
With Pearl Set Center, $4.25.



Chas. L. Trout & Co.,
15 MAIDEN LANE, NEW YORK.

### Two Mexicans Arrested in Texas on Charge of Smuggling Opals.

AUSTIN, Tex., Oct. 12.—The Federal authorities of this district received notice some time ago that a flood of opals was pouring into this country from Mexico. It was believed that the stones were smuggled across the border and plans were arranged to capture the persons employed in the smuggling operations. Two Mexicans, Felipe Ricco and Renito Mirando, who are alleged to belong to a gang of opal smugglers, have been arrested by United States officers at San Antonio. Other important arrests are expected to follow soon. At the time of the arrest the men were going from store to store, exhibiting a few of the stones.

After the prisoners were searched it was discovered that the opals they were exhibiting were only a few of those in their possession. A large cigar box on being opened revealed more than a $1,000 worth of stones. Customs Collector C. M. Ferguson was at once notified and one of the deputies took the men in charge and had them locked up in the county jail.

Ricco is evidently the leader, for he did most of the talking, while Mirando assumed the part of a servant. The men were in the habit of traveling separately, or at least they never walked side by side, Mirando always bringing up the rear. It was Mirando who kept the cigar box, while Ricco would enter the jewelry stores, engage the proprietors in conversation and endeavor to do business with them. One or two of the merchants asked if the opals had paid duty, at which Ricco would extract from his pocketbook customs receipts to show that he had passed through the customs house and had paid duty for so many opals. The receipts, however, two in number, amounted to only $7.50, covering about $75 worth of stones, while some of the opals singly were worth at least $100. In one package he had some of the finest specimens of the gems ever seen in Texas, the authorities say. Other packages contained stones of less value.

Ricco showed he had passed through the customs house at Brownsville, Sept. 30 and paid $6 on opals in his possession. Oct. 2 he passed through the same port of entry and paid duty to the amount of $1.50 on the same variety of stones.

There is another man at present in Austin who is said to have a box of opals in his possession, and has been endeavoring to get rid of them here in such a manner as to excite suspicion.

### Jewelers Gold Bars Withdrawn and Exchanged at New York.

*Week Ended Oct. 14, 1905.*

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $451,7[illegible]8.15 |
| Gold bars paid depositors | 111,67[illegible] |
| Total | $563,4[illegible] |

Of this the gold bars exchanged for gold coin are reported as follows:

| | |
|---|---|
| Oct 9 | $108,[illegible] |
| " 10 | 60,[illegible] |
| " 11 | 72,[illegible] |
| " 12 | 81,9[illegible] |
| " 13 | 122,11[illegible] |
| " 14 | [illegible] |
| Total | $451,7[illegible] |

"THE VIOLET"

A MASTERPIECE IN THE FRENCH GRAY FINISH.



VIOLET BERRY SPOON.

Twenty-five pieces now ready. Postal brings new Catalogue No. 10.
All orders filled promptly.

Simeon L. and George H. Rogers Company, Hartford, Conn.

FACTORIES, HARTFORD AND WALLINGFORD, CONN.
NEW YORK OFFICE: ROOM 43, No. 41 MAIDEN LANE.



# "WORLD BRAND"

DESIGNS THAT SELL.

50% More Silver Than Standard Plate.

# "WORLD BRAND" SILVER ADVERTISING

More advertising this year than ever before.

Look in any of these magazines for the "World Brand" advertisements and judge for yourself as to their trade-bringing qualities: "Delineator," "Designer," "New Idea Woman's Magazine," "Ladies' Home Journal."

This comprises the strongest list of woman's magazines published and covers a circulation of over **Three Million** subscribers.

Our advertising is done entirely in the interest of dealers who carry "World Brand" Silverware. It is our aim to secure customers for such dealers—to send customers directly to their counters.

We make it easy for you to carry "World Brand" Silverware.

A factory shipment costs you but $25, or even $10.

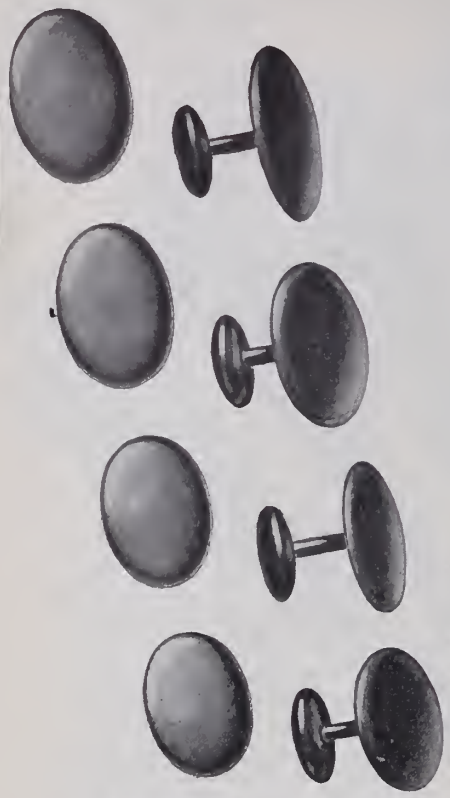
Write TO-DAY for **"World Brand" Silver Catalogue Supplement** describing special assortments and showing net "Costs You" prices.

We guarantee "World Brand" to be plated 50% heavier than Standard Plate. It costs you no more. Customers readily pay a better price for this heavier plate. You make a better profit.

## The American Silver Company

Bristol, Conn.

46 W. Broadway, New York. Silversmiths' Building, Chicago, Ill.



CUFF BUTTONS

We illustrate a few plain ones suitable for monograms for the holidays.

Plenty of fancy ones, too, if you need them.

We are the largest exclusive makers of 10 karat jewelry.

Ask your Jobber for the P. & B. Co. Lines of

Baby Pins, Brooches, Scarf Pins, Fobs, Cuff Buttons, Lockets, and Crosses.

Potter & Buffinton Co.,

Providence, R. I.

New York Office, 65 Nassau St.

San Francisco Office, 206 Kearny St.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

JOHN SCHUMACHER,

64 FULTON STREET, NEW YORK.

MANUFACTURER OF

COMBINATION BRACELETS AND COLLARETTES.

PLATINUM DIAMOND MOUNTINGS.

14 K. POCKET KNIVES. NECK CHAINS AND LA VALLIERES.

## New Members Elected by the Jewelers Security Alliance.

The regular monthly meeting of the Jewelers Security Alliance was held on Friday, the following members being present: Chairman Butts, President Sloan, Vice-President Champenois, Treasurer Karsch, Secretary Noyes, and Messrs. Abbott, Alford, Bowden, Brown and Stern of the committee. The following new members were accepted:

M. Abramson, New York; A. D. Ackerman, Nelson, Nebr.; Geo. E. Bangle, Valleio, Cal.; David W. Basker, Lynn, Mass.; Nathan Blume, Newark, N. J.; Chas. A. Hoglund, Chicago; Thos. J. Juzek & Co., Elgin, Ill.; William B. Kimball, Tama, Ia.; Loftis Bros. & Co., Pittsburg, Pa.; R. E. Meehan, Norborne, Mo.; Chas. F. Plitt, Washington, D. C.; Claude E. Range, Trenton, Mo.; Rodelms & Rosen Evanston, Ill.; T. H. Sachs, Catskill, N. Y., Otto C. Stegmaier, Washington, Mo.; Louis P. Weber, Washington, D. C.; A. H. Woodworth, Columbia City, Ind.; Wm. M. F. Mueller Jewelry Co., St. Louis, Mo.; M. M. Stivers, Lovington, Ill., Peterson & Waters, Leeds, N. D.; Phillips Bros., Cincinnati, O.; Shreve & Co., San Francisco, Cal.; L. A. Horn, Chicago; F. P. Beswick, Racine, Wis., Edward L. Britt, Boston, Mass.; Fuchs & Heutschel and Alfred Fuchs, Milwaukee, Wis.; John J. Lange, Racine, Wis.; O. A. Scherer, Toluca, Ill.; Stouthamer Bros., Milwaukee, Wis.; Wiegand Bros., Racine, Wis.; Frank P. Wilde, Milwaukee, Wis.; Mayland P. Foss, Pittsfield, N. H.; Christopher Franz, Chicago; Kastenhuber & Lehrfeld, New York; Wells E. Lee, Corning, Ia.; W. B. Murray, East Tawas, Mich.; Victor Nylund, Chicago Heights, Ill.; W. L. Salmon, Tarkio, Mo., A. Sigwart, Oakland, Cal.; Louis A. Wirth, St. Louis, Mo.; C. J. Duncan, Massillon, O.; D. W. Applegate, Lamar, Colo.; Geo. L. Dietrich, Kenton, O.; Nels Nelson, Chicago; Reed & Barton Co., New York; Milo Young, Chicago; John F. Breitenstein, Antigo, Wis.; Calvin Clauer Co., Chicago; A. M. Reynolds & Co.; Montrose, Colo.; R. V. Marshall, Freeport, Pa.; Arthur West, Galena, Kans.; Herron Bros., Mattoon, Ill.; Kosbland & Italic Co., Philadelphia, Pa.; A. Malmgren, Holdrege, Nebr.; H. Lewkowitz, New York, William J. Eroe, New Castle, Pa.; B. Blumenstock, New York; Elof Benson, Youngstown, O.; Klume & Floberg, Sacramento, Cal.; Marquardt-Scott Co., Chicago; H. S. Meiskey Co., Lancaster, Pa.; Newton Moore, Los Angeles, Cal.; Morsman & Feagans, St. Paul, Minn.; Reed & Barton Co., New York; H. E. Runnels & Son, Port Huron, Mich.; F. R. Stearns, San Jose, Cal.; F. E. Vanssiere & Co., Rome, Ga.; E. M. Wittigschlager, Niagara Falls, N. Y.; Younglove & Singer, Peoria, Ill.

## Alleged Actor Works "Next Room" Swindle on Hoboken Jewelers.

Police in Hoboken, N. J., are looking for a man who gave the name of Max Hiller and who is accused of stealing a diamond ring, valued at $400, from B. Braunstein 121 Washington St., in that city. According to the story told to the police, Hiller arrived in Hoboken, one day last week, and registered at the Continental Hotel, saying that he was an actor. Then he went to three jewelry stores, starting at Mr. Braunstein's then calling on Jacob Ritter and Gustave Meiners & Son. He picked out a ring at each place and ordered that they be delivered at his room in the hotel the next day at three different hours.

Mr. Braunstein's clerk, according to appointment, called at 10.30 A. M. and handed the ring to Mr. Hiller, who, after admiring it, excused himself from the room while he gave a letter which he had been writing to the porter to be mailed. Although the supposed actor was in his shirt sleeves he did not return.

At 11.30 o'clock, a clerk from Gustave Meiners & Son's store arrived with a $450 ring and after he compared notes with Mr. Braunstein's clerk they concluded that the man was a thief.

# Simmons Watch Chains

¶ A great majority of the trade—four-fifths of all the jewelers in the country—carry Simmons Chains.

¶ Surely, four dealers out of every five wouldn't handle them if they weren't a paying proposition.

¶ Food for thought for the fifth man!

¶ If you are of the minority who are not selling Simmons Chains this fall, think it over—then see the line at your jobbers'.

**R. F. SIMMONS COMPANY**

**Main Office and Works, Attleboro, Mass.**

Salesrooms, 9-13 Maiden Lane, New York, and 103 State Street, Chicago.

# Dubois Watch Case Co.

We produce the most symmetrical and elegantly modeled Watch Cases in the World, a symphony of artistic proportions, and have



special department and facilities for casing the most complicated movements manufactured.

**DUBOIS WATCH CASE CO.**

FACTORY, 316 HERKIMER ST., BROOKLYN, N. Y.

THE MANIPULATION OF STEEL IN WATCHWORK.

Price, 60c. **The Jewelers' Circular Pub. Co.**


## Providence.

After a brief trip to Europe, William A. Copeland is once more to be found at the office of Martin, Copeland & Co.

George Kelley, a well-known traveling salesman, has decided to go into the jobbing jewelry business and will have quarters in the Cæsar Misch building on Westminster St.

Among the imports at the Port of Providence last week were four packages of imitation precious stones from Bremen, one from Havre and one package of jewelry from Southampton.

Charles F. Irons, of this city, and A. C. Messler, Pawtucket, were among the delegates to the Democratic State Convention which nominated ex-Gov. Garvin as candidate for Governor.

Alexander Machon, a cabinet maker, who for the past 25 years has been in the employ of the Gorham Mfg. Co., committed suicide last week at his home, 452 Broad St. Machon cut his throat with a razor and died before medical attendance reached him. He was 47 years old and leaves a widow, two daughters and a brother.

Charles J. Rumenapp, a Prussian and a Civil War veteran, who for some time was in the employ of Brown & Sharpe, although an optician by profession, was asphyxiated by illuminating gas at his boarding place, 117 Sabin St., last Friday night. Death was no doubt due to an accident. Rumenapp, who was 76 years old, was highly educated and spoke six languages.

A touring car owned by Theodore W. Foster and driven by his son, William C. Foster, figured in an accident last week in which the younger Mr. Foster, who was accompanied by a chauffeur, had a narrow escape from serious injury. Mr. Foster was bound for Attleboro and in turning out to avoid a car ran into a telegraph pole. The machine was damaged somewhat, but the occupants escaped unhurt.

Jewelers were, as usual, prominent in the Republican caucuses last week. In the Second Ward, where William A. Schofield was elected a delegate to the city convention; in the Fifth, Roswell C. Smith was chosen to represent the ward in the State convention, and Pembroke S. Eddy will go to the Assembly convention. Ernest Rueckert will go to the city convention from the Sixth Ward, and Walter H. Durfee will represent the Sixth Ward in the State convention.

A fire, for which three alarms were sounded, broke out in the Altair Hall Block the early part of last week, starting on the ground floor and working up through the roof. The Elmwood Paper Box Co. is one of the largest concerns located in the structure and was one of the heaviest losers. The stock and equipment of the company were badly damaged by fire and water, the manager, George H. Lincoln, estimating the loss at between $1,500 and $2,000. It was well covered by insurance.

## North Attleboro

Artemus Chase, western salesman for J. S. Gilbert, is home from an extended trip.

Harold H. Totten, of F. M. Whiting & Co., is home from a trip through the west.

Alpin Chisholm left, Monday, on a short trip in the interests of the Bugbee & Niles Co.

Fred. B. Brigham, western representative of Cheever, Tweedy & Co., arrived in town Wednesday.

The following was the result of the games played last week in the Jewelers' Shop Bowling League:

| | | | |
|---|---|---|---|
| Oct. 9, T. I. Smith Co. | 418 | 405 | 42 |
| *vs.* Riley, French & Heffron | 344 | 422 | 38 |
| Oct. 10, G. L. Paine Co. | 442 | 438 | 41 |
| *vs.* F. S. Gilbert | 428 | 398 | 42 |
| Oct. 11, Scofield, Melcher & Scofield. | 466 | 433 | 44 |
| *vs.* R. Blackinton & Co. | 401 | 415 | 42 |
| Oct. 13, H. F. Barrows Co. | 433 | 449 | 46 |
| *vs.* Paye & Baker Mfg. Co. | 430 | 415 | 42 |

J. Mason, a clerk in the employ of M. W. Bailey, Clinton, Ia., is being sought by the local authorities. Mason is charged with the larceny of a large amount of jewelry, including 160 rings and 84 cheap watches.


# WHEN PURCHASING

YOUR FALL STOCK, DON'T FORGET TO ORDER

# TAVANNES WATCHES

BY THEIR ACCURATE AND CONSISTENT PERFORMANCE THEY HAVE MADE A PLACE FOR THEMSELVES IN THE FOREMOST RANKS OF THE WATCH WORLD.




## Tavannes Watch Co.,

**2 & 4 Maiden Lane, New York.**

For Sale Through the Jobbing Trade.



# To the Retail Trade.

While we have greatly enlarged our capacity during the past year, there will, nevertheless, be a greater scarcity of Illinois movements during the next two months than ever before in the history of our company. Therefore we advise dealers to anticipate their wants as early as possible, as we will not sacrifice quality to secure an increased output.

Our product is distributed by twenty special selling agents—twenty of the best wholesale watch houses in the country. If none of these solicits your business, we will be glad to supply your wants direct from the factory.

There is no surplus of Illinois movements, consequently we are not continually reducing prices or discontinuing undesirable grades, the inevitable effect of which is to depreciate the value of your stock.

ILLINOIS WATCH COMPANY,
SPRINGFIELD.

# Mr. Retailer:

A very prominent Watch Jobber paid us the following compliment :

"One thing about Solidarity Gold Watch Cases is we never have to look at the tag nor the stamp inside to know whether it is a solid gold or a gold filled case."

Gentlemen :

That means a whole lot. That is the secret of Artistic Watch Case making—

Our cases do have that

RICH, ELEGANT APPEARANCE

that is so satisfying to people who want "the best."

Order through your Jobber only.

# SOLIDARITY

## Watch Case Co.

Established 1885

**No. 3 Maiden Lane, NEW YORK**

GENERAL SELLING AGENTS

JOHN W. SHERWOOD

FRANK E. HARMER


## Attleboro.

TRADE CONDITIONS.

"We could find employment in this town for 500 more," said a manufacturing jeweler, the past week, commenting on the fact that a boom of uncommon proportions is in progress in the Attleboro shops. The returns from the traveling salesmen are pouring in in a volume that fills the mails. The local post office extended its closing time, first to 9 P. M., some time ago, and the past week to 9:20 P. M. This allows so much more time for late shipment of small jewelry packages and letters, and anything accepted up to that time goes out the same night. Packing and shipping rooms in all the shops work until late at night, and, contrary to custom, many of the shops are obliged to use men who work at the bench all day to help the overworked shippers at night. To increase the force of workers not only have advertisements been freely inserted in the local papers, but also in Rhode Island papers. The result has been an influx of unskilled but welcome help from the nearby towns, and a number have deserted jobs in Rhode Island cotton mills to come here for the higher pay offered. Many so secured have proven valuable, being used to hard work and having dexterous fingers. The effect of the jewelry rush has served to postpone many lodge, church and social events of prominence.

Samuel Cohen, of New York, was one of the prominent visiting buyers here last week.

Fontneau & Cook are making extensive alterations to allow more room for the polishing department.

Harold E. Sweet, of the R. F. Simmons Co., was last week elected to office in the local Universalist Men's Club.

Miles L. Carter, of Carter Qvarnstrom & Remington, with his wife, departed last week for an auto trip up into Maine.

J. Harry Mansfield, who mysteriously disappeared from New York some months ago, leaving many large bills unpaid among the retail jewelers, has been located at Quebec.

The physical impossibility of local manufacturers to fill orders as fast as they come in has led, the past week, to personal calls at the local office by over a dozen New York jobbers, eager to get their goods ahead o their turn.

Joseph G. Hutchinson, traveling salesma for Smith & Crosby, has given up his pos as manager of the Bates Opera House which he has held for many years, to devot all his time to his business.

Ralph H. Cole, for the past 10 years successful jobber, head of the Bismid Jew elry Co., left last week for Chicago. H left his local enterprises in the hands of competent manager, and will start afres in the western city.

The Masonic Royal and Select Mast elected to office last week: J. Thomas In man, of J. T. Inman & Co.; Everett Horton, of the Horton, Angell Co.; Cla ence M. Dunbar, of the Dunbar, Leac Garner Co., and William A. Spier, of W Spier & Co.

William Nerney & Co. move this wee from the rear of the R. F. Simmons C building, 191 N. Main St., to the Robins building, 136 Railroad St., formerly occ pied by E. A. Fargo & Co. The move precipitated by the desire of the Sim on concern to expand its plant.

A laugh lightened the rush at a oc shop last week. A sign hung out "S dcrers Wanted." A man applied, was l to a bench and given the outfit and so parts of jewelry to work on. "What k of a game is this, anyway? I know how solder, but I'm a plumber. No dinky s dering for me." And he left.

Thus far no clue has been obtained the whereabouts of Alfred N. Von Sede holm, a jeweler and watchmaker of S Rafael, Cal., who mysteriously disappear about two weeks ago, leaving behind h a bride of a few months. Von Sederho had in his possession several articles wh had been left by customers to be repair A writ of attachment for $4,500 was issu on the establishment about a week ago.


# Register Now!

Enroll your name among our list of customers. The Holidays are approaching fast and buying time is becoming dangerously short.

## Make the Best of Your Opportunity

while our stock of **American Watches** and **Jewelry** is still complete.

Our seven salesmen may not be able to cover the entire territory.

If You have not been seen, send your order by mail to us direct.

# I. OLLENDORFF CO.

**JOBBERS IN WATCHES, DIAMONDS AND JEWELRY**

**PITTSBURG, PA.** Cor. Liberty Ave., & 6th St.

Established 1868.

**NEW YORK** 54 Maiden Lane.

## Boston.

O. E. Scott, of Waterbury, Vt., has been ssing the week in Boston and vicinity.

C. M. Ward & Co., 410 Washington St., ve incorporated their office under the yle of the C. M. Ward Co., with a capi- l of $15,000, all paid in.

T. J. Renwick, well known in the Boston ade as a watchmaker and jeweler, whose ace of business was at Cambridge, died t Saturday night, after a brief illness. He as nearly 50 years of age.

There was a rumor here last week to e effect that Mr. Maynard, of A. Stowell Co., is about to retire from the business. hen asked about this Mr. Maynard said would neither affirm nor deny the re- rt.

E. A. Bigelow, treasurer of the E. How- d Clock Co., has gone to San Francisco a trip which will combine pleasure and siness, with stops at several of the more portant cities en route, and expects to be ay about two months.

About 85 employes of the finishing de- rtment of the American Waltham Watch 's factory in Waltham enjoyed an outing t Saturday. They were accompanied by band, and spent the afternoon on a farm ter an enjoyable trolley ride to the place.

Frederick B. Chase, of the Washington ilding, who has been on a trip through stern New England, reports the condi- ons this Fall excellent in all the principal ies of that section, with special prepara- ons in progress for a larger holiday trade an usual.

Reginald W. P. Brown, of the concern of elson H. Brown, a former Harvard foot- ll team member, is devoting considerable ne again this year to coaching the second leven," having charge of that part of e process of getting promising material to shape for the games.

The store of Wetherbee Bros., Arling- n, who carry on an automobile and bicy- business, as well as a jewelry store, was tered Thursday night by burglars, who cured a number of gold and silver watch ses, filled goods, chains and lockets, and ticles of lesser value, but did not attempt, parently, to force the safe.

Buyers in Boston during the past week cluded: C. E. Mudgett, Fairfax, Vt.; ank T. Preston, Danielson, Conn.; George Tilton, Rochester, N. H.; J. H. Otis, ennebunk, Me.; M. P. Foss, Pittsfield, H.; C. S. Bennett, Guilford, Me.; harles Sinclair, for N. C. Nelson, Con- rd, N. H.; R. C. Eldridge, Milford; J. E. hiting, Andover; E. F. Welch, Westboro.

Mrs. Esther Ann Stowell, widow of ancis Stowell, a former jeweler, whose ath was announced a few weeks ago, died the family home, corner of High and dar Sts., recently. Mrs. Stowell was the ughter of Capt. Charles Flanders, of ewburyport. Mrs. Stowell was married Somerville, but had made her home in harlestown for many years. For 15 years e had been an invalid.

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Andrew W. Rogers, formerly of Fort yers, Fla., is now located in new ter- o y in Punta Gorda, in the same State.

S. C. Wells & Co., Plant City, Fla., have ld out to the Central Pharmacy.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

**Extract from "Printers' Ink," Nov. 23, 1898.**

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

**All Krementz Collar Buttons—of every quality—are manufactured by**

# KREMENTZ & CO.,

**In their Factory,**

**49 Chestnut Street,**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

**NEWARK, N. J.**

**Selling Agents to Jobbing Trade.**

# A. & B.

**HEADQUARTERS**

**FOR**

**WALTHAM WATCHES.**

**EVERY GRADE.**

# DON'T HESITATE

to send here for your wants in Watches because you don't know us—we are easy to get acquainted with. We do not object to sending liberal memo. packages—we solicit the privilege from responsible dealers.

## AVERY & BROWN,

**68 Nassau St., New York.**

# PATENTS

obtained on inventions and designs. Trade-marks, prints and labels registered.

**R. W. BISHOP,**
ATTORNEY AT LAW,
**908 G Street N.W., Washington, D. C.**

**If a customer should bring you any Diamond Jewelry to sell and you do not care to buy it yourself, take it to**

**CHAS. S. CROSSMAN & CO.,**
**NO. 3 MAIDEN LANE, NEW YORK**
where you can have an immediate Cash Offer. Pearls and other Precious Stones also bought. Trade references if desired. Correspondence solicited.
**Appraisals made for Estates.** Established 1880.

**NEW EFFECTS IN UNIQUE GEMS.**

CUT EN'CABOCHON, CARBUNCLE AND OTHER INGENIOUS MODIFICATIONS, NOTABLE EXAMPLES OF WHICH ARE PRODUCED IN AMAZON-STONE, TOURMALINE, THOMSONITE, BERYLS, JASPERS, MALACHITE, (ROSE AND GREEN) NON-FADING ROSE QUARTZ.
SEND FOR SAMPLE PAPERS AND PRICES.
**LOUIS J. DEACON, Atlantic City, N. J.**

## ROBERT DULK,

DESIGNER,

Etching in Gold and Silver,

Telephone, 3465 Gramercy.

NO. 70 5th Ave., NEW YORK.

**TRY THEM.** —**Wells' Perfect Self-Conforming Ring Adjuster.** Cut from 10 K. gold filled stock. Gold on front twice as thick as on back. 1 doz. asst. sizes 10k gold filled, $2.00. 1 doz. asst. sizes solid 10k. gold, $3.75. 1 doz. asst. sizes metal, 85c. Ask your jobber for them or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

Pat. U.S. and Canada.

**CHESTER H. WELLS,** Jeweler, Meshoppen, Pa.


## Connecticut.

Extensive improvements are being made in the interior of the store of Aaron Rabinowitz, Atlantic Sq., Stamford.

A recent dispatch from Middletown reported the finding on Main St., at that place, of two large pieces of coral.

J. R. Sloane, with the Chas. Parker Co., Meriden, and Mrs. Mary E. Rodman, were united in marriage on Friday, of last week, at Lynn, Mass.

A runaway horse, on Oct. 13, crashed through a door and window in the establishment of the S. L. & G. H. Rogers Co., Hartford. The horse was severely injured.

The National Self-Winding Clock Co., owing to its removal from Bristol to the west, sold at auction, on Saturday, all its real estate and water rights on W. Washington St.

Shortly before midnight on Monday of last week thieves broke a large plate glass window in the store of Wm. L. Smith, Seymour, and stole all the stock which was on display.

Joseph Grella, employed at the Wilcox City Plate Co.'s factory, Meriden, was severely injured one day last week by falling against a glass cutting wheel. Several deep gashes were cut in his right arm.

A recent dispatch from South Manchester announces that the Thrasher Time Co., of that place, will soon locate in Manchester, where it will occupy part of the old Mather factory.

James F. Conway, formerly employed by the American Silver Co., Bristol, was committed to the Connecticut Hospital for the Insane at Middletown, on Tuesday of last week, by Judge Newell.

Charles B. Parrett, employed at Manning, Bowman & Co.'s factory Meriden, was painfully injured about a week ago. His right hand was caught in a press and three of his fingers were amputated.

Thos. O. Bergen, foreman of the factory of the J. D. Bergen Co., Meriden, who suffered a slight paralytic stroke on Tuesday of last week, is gradually improving. Mr. Bergen has been in ill health for several weeks past.

Morton Ingraham, of the E. Ingraham Co., Bristol, who is a member of the Kenilworth Club, New Britain, gave an interesting talk on his travels in Europe at a smoker, held Saturday evening at the club's headquarters.

James G. Conehoven, for many years with the Meriden Britannia Co., Meriden, died at his home in Wethersfield, Sunday evening, of last week. The deceased, who was 83 years old, was a veteran of the Mexican War.

David Cramond, who for about four years held a responsible position with the National Self-Winding Clock Co., while the latter concern was engaged in business at Bristol, was married last week to Miss Ella May Lalley, of Bristol.

Summerfield S. Stocking, for several years head of the case shop of the Ansonia Clock Co., Ansonia, and later with the E. Ingraham Co., Bristol, and the E. N. Welch Mfg. Co., Forestville, died, Tuesday morning of last week, at his home in Bristol, aged 79 years.

Walter Camp, president of the New Haven Clock Co., and athletic adviser of Yale College, was among those who were entertained at luncheon by President Roosevelt, Oct. 9, when the question of amending the present football rules, in order to eliminate brutality, was discussed.

R. N. Johnquest, Ansonia, has retired. The business will be continued by George A. Comstock, who had been employed by Mr. Johnquest for over two years. Mr. Johnquest had been engaged in business in Ansonia for nearly a quarter of a century. His retirement is due to ill health.

As Oliver G. Richman, a retail jeweler of Rockville, was lighting the gas in one of his show windows one evening last week the drapery at the back of the window caught fire and in a moment was in a blaze. The walls were slightly scorched, but the stock which was on display was not damaged.

At the annual meeting of the Meriden Hospital Corporation, held at the hospital on Monday afternoon of last week, the following well-known members of the jewelry trade were elected officers: President, N. L. Bradley; vice-president, Walter Hubbard. Among the original incorporators of the hospital now living are N. L. Bradley, Walter Hubbard, Robert H. Curtis and


IF IT'S A

# ROY

TRADE MARK

IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

## *ROY WATCH CASE CO.,*

***21-23 Maiden Lane, New York City, N. Y.***

206 Kearny St., San Francisco, Cal.

eorge H. Wilcox. Among the new in-rporators are: E. B. Manning, Edward iller, C. L. Rockwell, C. F. Linsley, E. B. ogers and W. F. Parker.

Gen. Wm. T. Clark, son of Levi Clark, at ne time a well-known jeweler of Norwalk, id the only surviving adjutant and chief staff of Gen. Grant's army of Tennessee, ed Saturday in St. Luke's Hospital, New ork, of cancer of the throat. The deceased as 74 years of age.

The thief who recently stole a diamond ng valued at $100 from Coleburn & auder, S. Norwalk, where he had regis-red at the Mahackemo Hotel as "Charles vrne," has been arrested in Jersey City, . J. He is Frank P. Cheney, of 1 Logan t., Lawrence, Mass. He admitted his ilt.

## Rochester.

Judgments were taken by default, last eek, in Municipal Court by Marvin J. ndsay *vs.* Milton E. Darling, $3.70; Mal-lm I. Danks *vs.* Samuel Wood, $21.15.

The handsome sterling silver trophy pre-nted to Past Grand Chancellor Max L. oltz by the Knights of Pythias of the omain of New York at the 37th annual nvention, held at Ogdensburg, recently, as designed by A. L. Langenbaln and was ade by E. J. Scheer & Co., of this city.

Peter Rauber, diamond merchant and eculator, is in jail on complaint of H. A. radley, of this city, who accuses him of indling by means of a bogus diamond. st week. Rauber arrived a few days ago om Syracuse, where he was in diffi-ilty. He tried to pass off several itation stones at Syracuse, was detected id locked up, but came to Rochester again. he police believe they have a sure case gainst him this time and that "Pete" will put some place where he cannot victim-e the public with his "bottle glass" stones. radley gave Rauber $11 in cash and a ileage book for a stone which a jeweler alued at about 75 cents.

## Syracuse.

M. L. Mantell, 124 S. Salina St., who ad been confined to his bed for two onths, has left for Norwood, where he ill spend a few weeks.

W. P. Hitchcock, a wholesale jeweler, id others, recently purchased the stock of e Ideal Cut Glass Co., of Canastota, and e organizing the corporation.

Edgar Alexander Pritchard, formerly of irmingham, Eng., was locked up at Po-ce Headquarters, last week, charged with aving stolen jewelry from the store of ey Bros. & Co., where he had been em-oyed at the jewelry counter for the last onth. He declares that he stole in order make presents to a young woman.

The attorneys for the bankrupt M. S. enedict Mfg. Co. and Harry L. Benedict, ie principal stockholder and partner in the Benedict & MacFarlane Trading Stamp Co., made a vigorous protest over an adjournment of the proceedings before Referee Stone last week. The trustee for the company asked for another week's delay before action was taken on the shutting down of the big factory at East Syracuse. The bankrupt's attorney claimed that the proceedings had dragged along for over two months and he thought it was time some definite action was taken. The referee allowed a week's adjournment. Two new claims were filed, that of the National Bank of the Republic of Chaumont for $17,978.32, and the First National Bank of Ottawa, for $6,000. Both claims were received, as well as a number of other smaller claims.

## New Orleans, La.

TRADE CONDITIONS.

Cold weather is beginning to show in this city, and with its advent yellow fever hies back to the tropics where it belongs and business takes a big jump up. Among the leading jewelers many bright faces are to be seen, and the increasing throngs of customers in their stores justify the pleased expressions. Late Autumn and Winter orders are being sent out daily by mail, but still is the murmur heard over the fact that the traveling men with their sample cases haven't begun to appear.

William Schlack, who died recently at his home, after a short illness, was in early life a watchmaker, and later entered the business of a jeweler. He was connected with the firm of M. Scooler for more than 16 years, and was one of the charter members of the Jewelers' Fraternity.

The trophy for the winners of the Clothing Store Baseball League, a handsome silver cup, was made by T. Hausmann & Sons. The bowl, which is goblet shaped, with the exterior neatly scrolled, and decorated, and gold lined, rests on several small horns, which are attached to an ebony base.

The house of Henry Thomas, a jewelry peddler living in Hagan Ave., was entered by thieves one night late in September, and $400 worth of watches, charms and rings stolen, besides a large, unset diamond, which Mr. Thomas valued at $900. Thomas sells most of his stock in the small towns adjacent to New Orleans, but because of the quarantine he was unable to leave the city, and had his goods locked up in a small iron safe in his bedroom. The thieves chloroformed Thomas and his wife, drilled open the safe, secured their booty and left. The police were notified and worked on the case without results, but last week Mr. Thomas heard a knock on his front door, answered it, and found a small negro boy standing on the sidewalk before his house. Without a word, the boy handed him a package and ran away. When Mr. Thomas removed the wrappings, he found a pasteboard box, and, opening the box, nearly dropped with surprise, when he saw all of his jewelry with the exception of two silver watches. The mystery is still unsolved. Mr. Thomas is willing to lose the silver watches, his valuable possessions having come back to him.




The W. J. Feeley Company

Ecclesiastical Art Metal Workers in Gold, Silver and Brass, Medalists,

203 Eddy Street, PROVIDENCE, R. I.

The Rosary in Fine Jewels, in Pure Stone, Amethyst, Garnet, Topaz, Crystal, Turquoise, Mounted in 14 k. rolled gold plate, **$10.00, $12.00, $14.00** each.
Solid gold, **$35.00, $50.00** each.

**In imitation stone, All colors.**
**Clear cut, Low prices.**

*Our new Catalogue now ready for distribution. Mailed on request.*

Importers of Precious, Semi-precious and Imit. Stones.

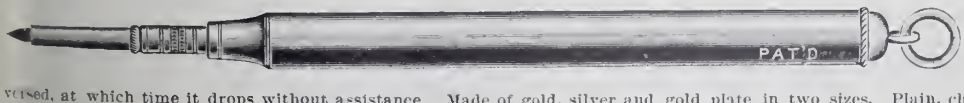
T. L. Lyons, Pres. I. A. Lyons, Sec. & Treas.

THE LYONS GEM CO.,
14 Maiden Lane, New York.
HEADQUARTERS FOR
SCIENTIFIC RUBIES.

We solicit your Jobbing and Memorandum Orders.

CHARLES M. PRIOR.
ORIGINAL DESIGNS FOR SILVERWARE.
ETCHING ON SILVER.
1683 Madison Ave., New York.
Telephone 1224 Harlem.

S. KOHN & CO.,
MANUFACTURERS OF
FINE DIAMOND MOUNTINGS.
Repairing and Setting a Specialty.
41-43 Maiden Lane, NEW YORK.




A PHANTOM PENCIL

When held in writing position, the lead drops into place as shown in the cut, and cannot be forced back into the tube until pencil is reversed, at which time it drops without assistance. Made of gold, silver and gold plate in two sizes. Plain, chased, engine turned and fancy cut, ranging in price from $13.00 to $19.50 per dozen. Send for samples.

W. S. HICKS' SONS, - Manufacturers of Gold Pens and Pencils, 235 GREENWICH STREET, NEW YORK

# The "Norma"

## ADJUSTABLE BRACELET.

(PATENTED 1905.)

Worn with perfect ease. Adjustable to any wrist. Flexible and smooth. Adapted to the requirements of the finest jewelry trade.

The "NORMA" is made in 14k. 1/20 plate stock. In style, finish and workmanship is unsurpassed.



No. 135.

Prices range from **$27.00 to $72.00 per doz.** We illustrate but one of the many styles

Put up in the most novel display box ever shown, in two separate parts. The bracelet rests on a pad held by a spring. Slightest jar sets bracelet in motion.

SEND FOR NEW CATALOGUE.
ASK YOUR JOBBER TO SHOW YOU THE NEW BRACELET.

Patented and Made Only by

**THE F. H. SADLER COMPANY,**

**Manufacturers of Rings and Jewelry,**

**ATTLEBORO, MASS.**



CORAL

# CORAL

## BORRELLI & VITELLI,

## CORAL MANUFACTURING COMPANY,

All kinds of Coral—DROPS, BUTTONS, LENTILLES.
CORAL NECKLACES. Graduated and Uniform.

**PINK AND WHITE CORAL A SPECIALTY.**

GOLD MEDAL, ST. LOUIS, 1904.

3 Via Amedeo, Torre del Greco, Italy. 32 Rue d'Hauteville, Paris, France.

**401 Broadway, New York.**

Telephone, 1349-R-Franklin.

CORAL



SPECIALIST IN

# AMERICAN BAROQUES

BUY OR SELL

**Arthur Reischman, 65 Nassau St., New York.**


## Lancaster, Pa.

TRADE CONDITIONS.

The movement for a celebration here of Old Home Week, is taking shape, and the Lancaster jewelers favor it. It means an influx of visitors who will spend money here. Local jewelers say the outlook is bright for an unusually heavy holiday trade. Not for a dozen years have the farmers received such big prices for tobacco, which will put about $2,500,000 into their pockets.

Two more dealers in bogus jewelry were driven out of the city last week by the police.

Harry R. Yergey, Columbia, was attacked on the strect last week by a large dog and badly bitten on the leg.

J. D. Fox, North Adams, Mass., has entered the Ezra F. Bowman Technical School as a student.

Jared Kemper, Pittsburg, who has been visiting Columbia, with a view to locating there, was called home Thursday by the serious illness of his wife.

There is a general scarcity of good watchmakers in this territory, and the local trade has been solicited from different points to furnish competent workmen.

William F. Holland, a watchmaker for Ezra F. Bowman's Sons, was married Thursday to Miss E. A. Walter, of Ephrata. They will spend their honeymoon in the south.

A big blaze occurred Friday night in the block of buildings in which are located the establishments of the H. S. Meiskey Co. and G. William Reisner, but the stocks of both escaped unharmed.

Maxwell Benson, watchmaker, left for London, Eng., Wednesday, where he will spend a couple of months with his parents. Upon his return to America he will settle in Buffalo, N. Y.

Among the jewelers visiting here last week were: Albert Heberling, Parkesburg; George L. Hepp, Lititz; C. Aug. Carmany, Coatesville; C. E. Hinkle, Ephrata; H. F. Andrews, Strasburg, Pa.; Francis B. Wallen, Camden, N. J.; W. H. H. Needy, Hagerstown, Md.

A Syrian boy, about 13 years of age, who gave his name as Roger Chalyie, was arrested Thursday morning in Scranton, Pa., on a charge of larceny preferred against him by S. Trucker, a retail jeweler at 1 Penn Ave., that place. The boy entered the establishment with another youth who tendered a watch to be repaired. Mr. Trucker, at the time, was engaged in dressing his show window, and six diamond rings, which were to be placed on display had been left on the show case. The boy took one ring, valued at $50, which, however, was recovered. A knife measuring four inches in length and sharpened on both edges, was found in the boy's pocket when searched at the police station.


# HENRY E. OPPENHEIMER & CO.,

51 Holborn Viaduct, London.
50 Rue de Chateaudun, Paris.
7 Place Loos, Antwerp.

Tel. 621 Cortlandt

3 MAIDEN LANE, NEW YORK

# DIAMONDS, PEARLS AND PRECIOUS STONES

MEMORANDUM ORDERS SOLICITED.

## News Gleanings

Meyer Cohen, Nashville, Tenn., has discontinued business.

The death is reported of Robert London, Mountain Home, Ark.

L. R. M. Hill, Fort Morgan, Colo., has given a bill of sale for $1,600.

W. J. Withers, formerly of Jackson, Minn., has moved to Dixon, Ill.

Herbert P. Lewis, Gravett, Ark., has sold his business to L. M. Bond.

J. N. Rovang, Dalton, Minn., has disposed of his business interests at that place.

W. J. Iliffe has moved his stock from Forsythe, Mont., to Dickinson, N. Dak.

T. Kampstead, Sauk Rapids, Minn., is now located in new quarters at that place.

Henry H. Wray, Daytona, Fla., moved recently to New Smyrna, in the same State.

Dr. I. M. Schwab, Savannah, Ga., has just returned from a trip to Saratoga, N. Y.

C. E. Benway has been placed in charge of Hayter & Stetzel's jewelry department, Colman, S. Dak.

H. Testroet is about to erect a new building in Persia, Ia., which he will use as a jewelry store.

J. F. Post is now in charge of the jewelry repairing department of Carl Hansen & Co., Tyler, Minn.

O. P. Noisom, South Bend, Ind., is a candidate from the First Ward for Councilman of that place.

M. H. Miller, Pembina, N. Dak., has moved into his new store building, which has just been completed.

E. W. Beyer, with Miss E. Harrington, Amsterdam, N.Y., was married last week to Miss Katherine M. Mullins.

Stock valued at $200 was recently stolen from the store of Ben. Raue, Harvard, Ill. There is no clue to the thieves.

James E. Harper, Delhi, N. Y., is at present enjoying a short vacation, the first which he has taken in 10 years.

F. W. Zimmerman, Staples, Minn., has just moved into new premises, which have been fitted up with new fixtures, etc.

Wm. Putnam, of Luverne, Minn., has gone to Yankton, S. Dak., where he has taken a position with Livingston Bros.

W. N. Boynton, Manchester, Ia., has added machinery to the rear of his jewelry store for the manufacture of jewelers' tools.

Neal, Adean & Co. is the new firm name of the business which was formerly conducted by Warren, Adean & Neal, Paris, Tenn.

Halder Anderson, Fessenden, N. Dak., has moved into a handsome new building which he has just completed at a cost of $10,000.

Brice & Demgen, Green Bay, Wis., have dissolved partnership. The business will be conducted in the future by Wm. J. Brice alone.

W. E. Stofflet, Shamokin, Pa., recently returned from a purchasing trip to New York. Mr. Stofflet's store has just been entirely renovated.

N. C. Pabst, Fargo, N. Dak., is gradually recovering from the effects of an electric shock sustained a short time ago, while turning on a light.

H. E. Fox, Albuquerque, N. Mex., has sold out to C. H. Hickox, formerly of Santa Fe. Mr. Fox will move to Spokane, Wash., about April, 1906.

Otto Klueber recently purchased an interest in the business of Dr. Ormond, Sedalia, Mo., and hereafter the firm will be known as Ormond & Klueber.

The building occupied by Jacob Lesser, Portland, Ore., will shortly be replaced by a large office building. The old structure will either be razed or moved to another location.

Harry D. Beresford, with A. W. Miller, Ft. Dodge, Ia., and Miss S. A. Orvis, of Dubuque, were united in marriage on Tuesday of last week, at the home of the bride's parents.

Roy S. Hunt, Medford, Mass., is about to occupy the store formerly conducted by J. A. Payson, Jr., Foxboro, who has opened up in Laconia, N. H., having bought the business of C. E. Bruce.

A thief, one day last week, bored two small holes in the lower corners of the plate glass window in the store of R. H. Morehouse, 510 E. 4th St., Topeka, Kans., and stole about $50 worth of jewelry.

Otto Wennerlund, Willmar, Minn., has bought the jewelry and optical business of O. G. Hulberg, Duluth, Minn., on behalf of his firm in Willmar. Both stores will be continued by Wennerlund & Nelson.

J. E. Reger, Mount Ayr, Ia., has added a stock of jewelry and in future will conduct a retail jewelry business in conjunction with his music business. The jewelry department will be in charge of G. E. Manners.

Ed. Hulstad has moved from Glenburn, N. Dak., to the new town of Adams, N. Dak., which is but six weeks old and yet has four hardware stores, three banks, two drug stores and a number of general stores.

Simon Stacey, until recently in charge of the repairing department for Crane Bros., Lake City, Minn., has removed to Brandon, Man., where he has taken a similar position. L. E. Speltz, Winona, Minn., has succeeded him.

Miss Theresa Allen Renkl and Andre Desbouillons, Savannah, Ga., were married Wednesday last, after which they went to New York. Mr. Desbouillons is a son of A. L. Desbouillons, Savannah, with whom he is associated in business. A. J. Renkl, Augusta, Ga., was a guest at the wedding.

Arthur J. Dougles, Watertown, N. Y., is seeking the whereabouts of J. Ferguson, who posed as an evangelist, and recently secured from the jeweler three watches, on which he agreed to pay $1 a week. Immediately after securing the timepieces "Ferguson" left town and thus far no trace of him has been found.

The S. Conradi Co. has completed improvements in its establishment at 205 S. Spring St., Los Angeles, Cal., which make it one of the most attractive in that territory. The interior has been refinished in mahogany, new show cases have been installed and large French plate glass mirrors adorn the walls on all sides. The electric light fixtures are of antique brass.

Bert Riggins, the alleged diamond thief who was arrested in Indianapolis, Ind., a short time ago, on a charge of being implicated in the theft of a $60 diamond ring from the store of Frank Schario, Danville, Ill., and who was brought back to the latter city recently, has been held to await the action of the Grand Jury. In default of bonds amounting to $300, Riggins was sent to jail.

The Ontario Silver Co. and the Charles Boldt Cut Glass Co., Muncie, Ind., have been made the defendants in two suits which were filed last week in the Circuit Court, at that place, by the French manufacturing concern known as the Compagnie Generale des Produits Metallurgiques de France. The latter concern seeks to recover $82 from the silver company for steel dies and $200 from the cut glass company for steel bars, which it claims to have delivered in Muncie on the order of the two local firms.

In the case of the Merchants' National Bank *vs.* L. Lechenger, Houston, Tex., a suit to recover the possession of the building now occupied by the defendant in the conduct of a jewelry business on Main St., the jury was recently instructed by Judge Kittrell to return a verdict in favor of the plaintiff for possession of the building. The defendant in this case sought to recover damages by way of a cross action, but the court some time ago, on a demurrer urged by the plaintiff, dismissed the cross bill.

Because of a growth of fine hair on the end of his tongue, Will E. Cleaves, a jeweler of Biddeford, Me., is losing his sense of taste and also his power of speech. The strange case has thus far baffled the local physicians, who say they have never known of a similar case, and do not know how to treat it. Some time ago Mr. Cleaves discovered a few fine hairs on the end of his tongue, but thought little of it at that time. They continued to grow and increase in number. He soon found that his sense of taste was becoming very deficient, and that all his food tasted alike. He consulted local physicians, who are now making every effort to kill the hair. The hair has reached such a length that Mr. Cleaves is losing his power of speech, not being able to articulate plainly.

### Death of Henry Yoste.

VICKSBURG, Miss., Oct. 13.—Henry Yoste, one of Vicksburg's oldest and most prominent citizens and a well-known jeweler, after an illness of some weeks, died at his residence to-day.

Mr. Yoste, who was 66 years old, was a native of this city. He leaves a widow, one daughter, Miss Delia, and two sons, Edward and Harry. The deceased was a Confederate veteran, serving with the Southerns through the war in Gen. Lee's army. Ever since the war he has been engaged in the jewelry business in this city, and his store of late years was at 306 Washington St. The funeral will take place at 4 o'clock to-morrow afternoon, Rev. Father Mullen officiating, and the services will be under the auspices of Camp No. 32 of Confederate Veterans.

Lapp & Flershem, Chicago, have issued their 30th annual illustrated catalogue, a handsome publication of 584 pages, giving complete details and illustrations of all articles sold by this concern.

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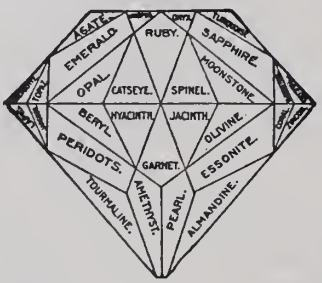
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**Sapphires**




**Tourmalines**

**Gem Corals**

**Opals**

**Emeralds**

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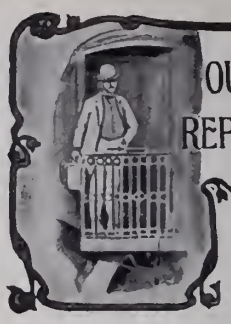
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IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - - - New York.

## OUR TRAVELING REPRESENTATIVES.

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

Charles Goldsmith, of Lindenberg & Fox, Cincinnati, O., is making an extended trip through the west.

The Kansas City, Mo., traveling men, who were nearly all called in by their respective firms to help entertain the visitors during carnival week, are all on the road again now.

Among the traveling representatives who visited San Francisco, Cal., recently, were: W. S. Sparrow, Stern Bros. & Co.; Mr. Mitchell, Mitchell Bros.; Nat Shiman, Shiman Bros.; J. S. Jepson, Riker Bros.

E. W. Carlton, traveler for Joseph Cowan, of Boston, Mass., is traveling with excellent success, this Fall, in the eastern New England territory, and calling also on the trade in Vermont and New York State.

Among the traveling representatives who called on the trade in Kansas City, Mo., during the past week, were: P. W. Serwich, Wm. A. Rogers, Ltd., Fred Sheridan, Arnold & Steere; R. L. Clarke, Towle Mfg. Co.; Mr. Johnston, Johnston & Son.

The following traveling representatives were in Savannah, Ga., recently: J. Bernheim, L. D. Block & Co.; A. B. Cary, Link & Angell; Chas. E. Bride, Bride & Tinckler; A. N. Tichenor, C. F. Rumpp & Sons; Louis H. Cohn, Adolph Goldsmith & Sons.

Among the travelers who, recently, visited Louisville, Ky., were: Fred H. Felger, F. & F. Felger, E. M. Sachs and Stephen Howard, Wilcox & Wagoner Co.; Mr. Murray, Higbie, Barbour Mfg. Co.; Henry Cowan and Percy Lucas, Frank W. Smith; Mr. Macpherson, C. Ray Randall & Co.; Thos. E. Rogers, Riker Bros.; Helmer Thompson, F. H. Noble & Co.; C. B. Bartlett, Whitney Mfg. Co., A. J. Augustin, Dennison Mfg. Co.

Not as many traveling men were in Columbus, O., last week, as usual, owing to the fact that all hotels had been reserved for three days by Ohio Knights Templars, during their annual conclave. Among those here were: Walter S. Strauss, Jacob Strauss & Sons; M. E. Van Bergh, Van Bergh Silver Plate Co.; H. Grabowski, Dattelbaum & Friedman; L. Strauss, H. H. Curtis Co.; E. P. Ledos, Ledos Mfg. Co.; F. C. Allen, Sansbury & Nellis; J. C. Miller, Miller Jewelry Co.

Traveling salesmen visiting Boston, Mass., during the past week, included: Harold Sweet, R. F. Simmons Co.; Irving Russell, L. Tannenbaum & Co.; Mr. Dalzell, John A. Dalzell & Co.; R. W. Simpson, Jr., Riker Bros.; J. R. Scofield, Thomas W. Adams & Co.; D. D. Brokaw; Mr. Bishop, Bergfels Co.; Mr. Henckel, G. A. Henckel & Co., Wallace Campbell, Day, Clark & Co.; J. M. Morrow, American Watch Case Co.; Mr. Theurer, Crane & Theurer; William Huger, William Huger & Co.; William H. Jones, Jones & Woodland, accompanied by E. Cooper Stone; Fred Sturdy, J. F. Sturdy's Sons; Edward A. Sweet, Sussfeld, Lorsch & Co.; Jack Luden, L. H. Keller & Co., Gus Strandberg, Sykes & Strandberg.

Last week the following traveling representatives visited the trade in Lancaster, Pa.: George L. Shepardson, C. A. Marsh & Co.; Charles Conrey, Riley, French & Heffron; C. R. Cobb, W. R. Cobb & Co.; E. P. Ledos, Ledos Mfg. Co.; Mr. Johnson, E. A. Potter & Co.; H. C. Kionka, H. C. Kionka & Bro.; E. C. Marvin, Meek Co.; Alex. Patterson, Hayden W. Wheeler & Co.; F. C. Shinn, Levy, Christie & Co.; R. A. Hunken, J. B. Bowden & Co.; W. F. Parker, W. T. Thompson; Mr. Cornell, J. A. & S. W. Granbery; John L. Wasman, T. J. O'Connor; H. C. Woods, Dominick & Haff, J. W. Mackey, Parker Clock Co.; J. F. Townsley, Cross & Beguelin; Walter J. Mays, McIntyre Magee & Brown; Lewis C. Hast, Charles M. Robbins Co.; George B. Potter, E. J. Wilkins Co.

Among the traveling representatives who visited Indianapolis, Ind., last week, were: Mr. Townsend, Kreis & Hubbard; G. W. Payson, Seth Thomas Clock Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; R. E. Williams, St. Louis Silver Co.,

Heller, L. Heller & Son; Charles Boss, Amer-
n Cuckoo Clock Co.; William S. Manheimer,
uis Manheimer & Bros.; J. W. Friedman; A. S.
ormwood, Illinois Watch Co.; L. Frances, H. H.
rtis Co.; Walter S. Strauss, Jacob Strauss &
ns; Walter J. Triner, Chas. Armsheimer & Son.

The following traveling representatives visited
Louis, Mo., last week: H. N. Van Bergen, Snow
Westcott; Wallace E. Welch, Hoyt, Obrig &
iger Co.; E. A. Dorrance, Traub Jewelry Mfg.
.; Stephen C. Howard, Wilcox & Wagoner Co.;
J. Parker, Osmun-Parker Mfg. Co.; George W.
hite, William S. Hicks Sons; J. H. Miller, Ches-
Billings & Son; F. R. Horton, Carter, Howe &
.; Miles W. Evans, T. G. Hawkes & Co.; Lucien
ckwell, Poole Silver Co.; C. T. E. Smith, Reed
Barton; Edward L. Johnson, R. M. Johnson &
n, Mr. Macpherson, C. Ray Randall & Co.; Ed.
Mayer, Julius King Optical Co.; L. B. Jones,
A. Marsh & Co.; Mr. Wilkins, Ostby & Barton
; H. G. Pfordresher, George L. Brown & Co.;
r. Crossin, Crossin & Co.; M. I. Price, Louis
rasburger's Son & Co.

Traveling representatives who visited the Cin-
nati, O., trade, during the past week, included
Heller, L. Heller & Son; C. B. Bartlett, Whit-
Mfg. Co.; William J. Lane, Geoffroy & Co.;
allace E. Welch, Hoyt, Obrig & Geiger Co.; R.
Schley, Sloan & Co.; W. H. Gregory, Strobell
Crane; Walter S. Strauss, Jacob Strauss &
ns, J. W. McClennin, Wilcox Silver Plate Co.;
J. Parker, Osmun-Parker Mfg. Co.; Leo Gold-
ith; Fred J. Foster, Unger Bros.; Mr. Murray,
gbie, Barbour Mfg. Co.; Ed. J. Mayer, Julius
ng Optical Co.; Fred Casper, Mauser Mfg. Co.;
thur Bradshaw, International Silver Co.; Mr.
wler, Fowler Bros.; Max Jacoby, Manchester
fg. Co.; J. M. Cutter, Trenton Watch Co.; Max
tter, J. M. Fisher & Co.; C. W. Reyno, Reyno
Co.; Mr. Tourtelott, Waite, Thresher Co.; Frank
Collom, J. J. White & Co.; Jesse Carpenter,
orton, Angell Co.; J. T. Dean, Reed & Barton;
r Vaslett, Fletcher, Burrows & Co.; J. M. Cur-
, Meriden Silver Plate Co.; H. E. Vincent, Simp-
n, Hall, Miller & Co.; R. H. Schley, Sloan &
.; F. C. Allen, Sanshury & Nellis; Geo. R.
veet, R. F. Simmons Co.

Traveling representatives who called on the trade
Omaha, Nebr., last week, included: Leonard
ox, Gustave Fox Co.; H. G. Pfordresher, Geo. L.
rown & Co.; Mr. Somes, S. O. Bigney & Co.;
L. Robinson, Dennison Mfg. Co.; Norman
rauss, Louis Kaufman & Co.; W. F. Adams,
mpson, Hall, Miller & Co.; Harry S. Aicher,
vin Mfg. Co.; I. W. Friedman; Mr. Bliss, Kre-
ntz & Co.; J. R. Palmer, Schiekerling Bros. &
.; Douglas I. Cook, Graff, Washbourne & Dunn;
ax Gluck, H. F. Hahn & Co.; Paul W. Serwich,
m. A. Rogers, Ltd.; Wm. S. Manheimer, Louis
anheimer & Bro.; K. L. Taylor, Riley, French
Heffron; C. T. Barbour, William Bens Co.; W.
Adams, P. W. Lambert & Co.; Z. E. Chambers,
th Thomas Clock Co.; Martin Dattelbaum, Dat-
lbaum & Friedman; W. J. Beard, M. J. Aver-
ck; Leo Heilhrun, Leo Heilhrun & Bro.; H. N.
an Bergen, Snow & Westcott; S. Smith, Keller
welry Co.; F. C. Klein, F. C. Klein & Bro.;
E. Field, Roy Watch Case Co.; Stanley A.
vnch, Fairchild & Co.; J. W. Titus, Codding &
eilborn; H. F. Knapp, A. L. Reed & Co.; A. E.
ppmann, Lippmann, Spier & Hahn; G. H. Hoden-
l, Hodenpyl & Walker; Leopold Adler, L. Adler
Son.

Among the traveling representatives who, last
eek, visited Pittsburg, Pa., were the following:
. R. Dorchester, W. E. Richards & Co.; H. F.
ourtelott, Waite, Thresher Co.; Charles S. Isabel,
duard Van Dam; H. C. Kionka, H. C. Kionka &
ro.; F. A. Perry, John Russell Cutlery Co.;
alter R. Shute, Kohn & Co.; Mr. Singleton,
dams & Singleton; L. S. Corbin, Waterhury
lock Co.; W. J. Lane, Geoffroy & Co.; J. F. Dean,
eed & Barton; Frank W. Cullom, J. J. White &
o.; John A. Abel, Abel Bros. & Co.; H. A. Sco-
ld, Scofield, Melcher & Scofield; M. E. Van
ergh, Van Bergh Silver Plate Co.; Wade W.
illiams, Warren & Williams; W. T. Sherman,
K. Merrill & Co.; O. G. Fehon, J. M. Fisher
Co.; E. R. Bennett, Waite, Mathewson & Co.;
harles Perret, Jules Racine & Co.; A. D. Wads-
orth, Riker Bros.; W. J. Parker, Osmun-Parker
fg. Co.; E. M. Sachs, Wolfsheim & Sachs; Mr.
ields, Leatheroid Mfg. Co.; J. A. Keane, Ostby
Barton Co.; D. A. Davidson, Wallach & David-
n; Ernest Block, Louis Stern & Co.; Mr. Cohb,
Cohh & Co.; E. R. Crippen, Philadelphia
atch Case Co.; D. Schwah, Ciner & Seeleman;
alter S. Noon, Cory Bros. Co.; F. C. Allen, Sans-
ury & Nellis; R. C. Wilde, Meriden Cutlery Co.;
. B. Treadwell, Jr., Perley Bros.

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Designs and Estimates for Mounted Pieces will be furnished on application.

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ORIENTAL PEARLS

### Albany.

The suit of the Anchor Silver Plate C against John Krank, Schenectady, was up i the City Court, at that place, recently, b was adjourned until Nov. 2.

Jeff Moore, who is wanted in this cit to answer to a diamond robbery, was r cently taken to Meadville, Pa., from Ea St. Louis, to serve out the term in the ja at Meadville, from which he escaped son months ago. It is believed that an attem will be made to get him to this city soon as his term has expired.

An investigation is being made of t record of Wm. Goodman, who, with a co federate, was sentenced last June on t charge of breaking open the safe in Me del Levitz's jewelry store in the Drisla building, this city. The investigation to prove that Goodman is the man w twice jumped his bail in New York pr to coming here to rob Levitz.

### Buffalo, N. Y.

Ulysses J. Rogers, who is wanted in A bama, for failing to pay a license to deal diamonds, may not be returned to that c He was recently released in $500 bail Justice White of the Supreme Court, this city, on a writ of habeas corpus. It contended that the crime for which he wanted in Alabama is not extraditable.

At the last meeting of the local bran of the International Jewelry Worke Union, in this city, the following offic were elected: President, Albert Weis berger; vice-president, Morris Lindebu recording secretary, Daniel J. Moser; fin cial secretary, George Peterson; treasur Oscar Schmitt; guide, Leo Fritsche; gua W. Wagner; trustees, Jacob Straub, Jo Diebold, R. Peterson; delegates to Uni Trades and Labor Council, D. J. Moser, Peterson, G. Straub.

The Colorado Loan Co., Pueblo, Co last week, turned over to the local po department a box of jewelry, valued about $300, which had been pawned b man named Edward. Lewis, who is r under arrest in Kansas City, Mo. A pa ticket for the jewelry was found in possession of Lewis when he was ta into custody. The police believe that jewelry was stolen from some dealer Kansas City.

# Oppenheimer Bros. & Veith.

## Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM, 2 Tulp Straat.

LONDON, 40 Holborn Viaduct.

CUTTING WORKS, Cor. Union & Nevins Sts., Brooklyn.

## New Stores and Enterprises.

Andrew Gates contemplates opening a ore in Waynesville, Ill., in the near ure.

Henry Martin, formerly of Chicago, Ill., ll open a store in Bryant, S. Dak., in the ir future.

G. A. Davis is preparing to open a store the Merchants' Exchange block, at illits, Cal.

L. D. Giddens has just opened a watch pairing establishment in the Robinson lding, Norfolk, Va.

C. C. Seibert, formerly of Reinbeck, Ia., about to open a retail jewelry establish- nt at Humboldt, Ia.

A new retail jewelry establishment was ently opened in the Miller building, incey, Ill., by a Mr. Street.

Dr. H. M. Huffman and Dr. W. H. Lusk ve formed a partnership to conduct a re- l jewelry business in Charleston, Mo.

J. Wilson, formerly of St. Louis, Mo., a new jeweler in Willis, Tex., where he s opened a store in the Paddock building.

I. F. Barnhart, who was well known to e western trade, which he visited as a aveling salesman, has commenced busi- ss at Clayton, N. Mex.

H. C. Middlebrook recently opened a atch and jewelry repairing establishment Huron, S. Dak. Mr. Middlebrook con- mplates adding a stock of jewelry in the ar future.

Walsh & Hanbright is the name of a new holesale jewelry concern, which began siness in Los Angeles, Cal., Monday, Oct. . The concern will handle chiefly gold d gold-filled jewelry.

John Betcher and Jefferson Creviston, til recently with the Dorst Co., Chicago, ve started a manufacturing jewelry busi- ss on their own account in the Missouri ilding, Kansas City, Mo.

The Harburger Bros. Co., which was re- ntly incorporated with a capital of $20,- 0 with the intention of locating in Cin- nnati, O., could not find a suitable place ere, so has begun business in the Citizens' ilding in Cleveland, O. The concern ill do business on the instalment plan, d consists of Bernard Harburger, W. J. roder, Anna L. Dwyer, A. S. Valin and anley Stoms.

---

Sylvester V. Mallory, Flandreau, S. k., has admitted a partner and the busi- ss will be continued under the firm style Tiller & Mallory.


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Diamond Importers.

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11 John St., New York.

Chas. L. Power & Co., Cutters and Importers,

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27 Holborn Viaduct, London. TRADE-MARK.

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DIAMONDS

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14 Maiden Lane, New York.

RUDOLPH NOEL & CO.

IMPORTERS OF

Diamonds, Pearls, Rubies, Sapphires, Emeralds, Olivines and Opals

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New and Complete Line of Reconstructed Rubies and Sapphires at Interesting Prices.

# The Rarer Shades of Topaz.

Among recent important finds of this stone are beautiful colors ranging from a golden yellow to a reddish brown.

This stone lends itself especially to the newer shapes.

**FROM MINES TO MARKET**

## American Gem & Pearl Co.,

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PARIS, 39 Rue de Chateaudun.

NEW YORK.

**Miners and Cutters of Gems.**



# CORAL

of every kind. Drops, Buttons, Carbuncles. All shades from deep blood red to angel pink.

Necklaces, graduated and uniform; Guard Chains, Dog Collars, Pear Shapes, Pendants, Carved Pieces in attractive forms, in fact a full assortment of everything in Coral. **Pink Coral a Specialty.**

## B. MAZZA & SONS,

**Direct Manufacturers and Importers, 39 W. 42d Street, NEW YORK**

TELEPHONE CONNECTION.

Factory and Main Office, 8 St. Amedeo, Torregreco, Naples. Branch, Atlantic City. N. J.


## Last Week's New York Arrivals

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance a daily list will be mailed or delivered during the Fall season (ending Dec. 15 to the offices of those desiring this service***

ALBANY, N. Y., W. F. Antemann (W. F. Antemann & Son), Continental.
H. Gips, Herald Sq.
L. Miller (L. Miller & Bro.), Broadway Central.
M. Gips, Albert.

BALTIMORE, MD., W. W. Frederick (Stewart & Co.), Navarre.
L. Kann (Kann Bros. Silver Co.), Hotel Astor.

BROWNSVILLE, PA., W. F. Kaiser, Navarre.

BUFFALO, N. Y., C. D. Davidson (W. Henger Co.), Imperial.
T. C. Tanke, Imperial.

CALAIS, ME., H. B. Ross (Ross Bros.), Breslin.

CHICAGO, S. Lebolt (Rothschild & Co.), Leonard St.
Miss N. Driscoll (Rothschild & Co.), Leonard St.
J. C. Gardiner (Carson, Piric, Scott & Co.), York.
Miss A. Mulcahey (Boston Store), Wellington.
I. Solomon (Mandel Bros.), Hotel Astor.

CINCINNATI, O., C. H. Duhme, Wolcott.
J. H. Wolf (H. Wolf & Sons), Empire.

CLEARFIELD, PA., A. T. Snyder (Kennard Snyder), New Amsterdam.

COLUMBUS, O., E. J. Goodman (Goodman Bros.), Goodman Bros., 27 Maiden Lane.
F. B. Ross, Hotel Astor.

ELIZABETH, N. C., L. Selig, Herald Sq.

GRAND RAPIDS, MICH., J. C. Herkner (J. Herkner Jewelry Co.), Cumberland.
F. A. Wurzburg (W. F. Wurzburg Jewel Co.), Hotel Astor.

HAGERSTOWN, MD., M. Kohler, Herald Sq.

HARRISBURG, PA., E. E. Tausig (Jacob Tausig's Sons), Hotel Astor.

HARTFORD, CONN., A. M. Kohn (H. Kohn Sons), Hotel Astor.

JOHNSTOWN, N. Y., E. Fairchild, Astor House.

KNOXVILLE, TENN., Jesse Thomas (Cowan McClurg & Co.), Cumberland.

LOS ANGELES, CAL., L. H. Dyatt (A. Hamburger & Sons), 487 Broadway.
G. A. Brock (Brock & Feagans), Hotel Astor.

LOWELL, MASS., G. H. Wood, Park Ave.

MIDDLETOWN, N. Y., W. H. Saxton, Normandie.

MINNEAPOLIS, MINN., E. Langen (Powers Mercantile Co.), 43 Leonard St.

NEWARK, O., H. C. Bostwick, Astor House.


ORDER

# DIAMONDS

ON MEMORANDUM FROM

## ALFRED H. SMITH & CO.,

170 BROADWAY, NEW YORK
Corner Maiden Lane.

London,
6 Holborn Viaduct.

Chicago,
103 State Street.

EW HAVEN, CONN., C. J. Monson, Jr. (C. J. Monson, Jr., & Co.), Murray Hill.
Miss Potter (Howe & Stetson Co.), 75 Spring St.
EW MILFORD, CONN., C. E. Riddeford, Albert.
NEONTA, N. Y., R. E. Brigham, Broadway Central.
HILADELPHIA, PA., L. S. Human (John Wanamaker), Herald Sq.
ITTSBURG, PA., T. Kaufmann (Kaufmann Bros.), Hotel Astor.
ITTSTON, PA., W. F. Staley, Grand Union
OTTSVILLE, PA., R. C. Green (R. C. Green's Sons), Herald Sq.
ICHMOND, IND., B. C. Bartel (A. M. Bartel Co.), Navarre.
OCHESTER, N. Y., H. E. Kirstein (E. Kirstein's Sons Co.), Imperial.
C. F. Wolters, St. Denis.
T. PAUL, MINN., W. H. Bullard (Bullard Bros.), Hotel Irving.
HELBYVILLE, TENN., A. H. Ruth (John W. Ruth & Sons), St. Andrews.
OLEDO, O., F. G. Gould (Lamson Bros. Co.), Herald Sq.
HOMASVILLE, GA., L. H. Jerger, Breslin.
ORONTO, ONT., CAN., E. Scheuer, Astor House.
E. Scheuer, Jr., Astor House.
ROY, N. Y., J. W. Podmore (Jones & Podmore), Astor House.
ASHINGTON, D. C., L. Baum, Hotel Astor.
HITEHALL, N. Y., M. Oppenheim, Grand Union.
ORCESTER, MASS., C. W. Waldo (Denholm & McKay Co.), 2 Walker St.
ORK, PA., E. H. Polack, Earlington.

Optical machinery from lens drills and grinders down to the improved Standard Orisoptometers and other appliances used for the fitting and adjusting of lenses, fitted with the latest improvements, are handsomely illustrated by means of half tone cuts in a new optical machinery catalogue now being distributed by the Standard Optical Co., Geneva, N. Y. This catalogue is a valuable "guide for buying" to the manufacturer of optical goods as well as to the retail optician and jeweler. Description and prices are printed on the page opposite each cut, and from these illustrations it will be seen that many improvements have been made in this line of goods. The catalogue is handsomely bound with a gray linen cover, and the text is printed on high grade glazed paper, making the catalogue serviceable for frequent reference.


If You need one or more Diamonds, loose or mounted, write us for a Selection Package.

We have received large shipments of Diamonds from Amsterdam, which we had cut there from "Rough," bought by us previous to the late advance in prices. We offer these goods at prices which must prove attractive to Jewelers, and we invite examination of our stock.

Lissauer & Company IMPORTERS.
2 TULPSTRAAT, AMSTERDAM.
EST. 1866.
12 MAIDEN LANE, (ONE FLIGHT UP).
P. O. Box, 1625,
NEW YORK.

A. Roseman
ESTABLISHED 1872
9-11-13 Maiden Lane
NEW YORK
IMPORTER OF DIAMONDS
TRADE-MARK.
HEADQUARTERS FOR AMERICAN WATCHES
MAKER OF DIAMOND JEWELRY

IF IT IS ANYTHING IN THE LINE OF
AMERICAN PEARLS,
communicate with
Maurice Brower, 16 John St., New York.
HIGHEST PRICES PAID FOR AMERICAN PEARLS.


INTERIOR OF A CUTTING MILL.

CANDIDLY SPEAKING,
we are selling Pearls and Opals here as cheap as they can be imported. Keen buyers are invited to compare qualities and prices. Remember, also, we carry *Montana Sapphires, Reconstructed Rubies (round and square cut), Fancy Stones, Garnets, Doublets.*

L. Heller & Son
Importers of Precious and Imitation Stones.
New York, 51 Maiden Lane. Providence, 212 Union Street.
Paris, 5 Cite Trevise. Idar, 14 Hauptstrasse
TELEPHONE, 219 JOHN.

## Canada Notes.

George Miller, Gretna, Man., is about to sell out.

W. J. Kines, Melfort, Sask., has gone out of business.

Robert Hicks, Exeter, Ont., has decided to sell out.

W. C. Hickok & Co., Montreal, have discontinued business.

W. H. Crawford has bought the jewelry business of A. C. Tobey, Picton, Ont.

M. Cochenthaler, Montreal, has issued execution against A. Bergevin for $60.

John H. Walker, Aylmer, Ont., has given a bill of sale for $5 to Minnie H. Walker.

G. R. Murtrie, Grand Valley, Ont., has given a bill of sale to G. Murtrie for $2,247.

Willie Hayes, of Alfred Eaves, Montreal, is at present traveling in the province of Quebec.

G. B. Richardson, Humbolt, Man., has given a chattel mortgage to J. H. Lyons for $286.

J. K. Vick, Owen Sound, Ont., has given a renewal chattel mortgage to H. T. Clegg for $570.

W. J. Barr, of the Goldsmith's Stock Co., Toronto, Ont., left last week for New York on a buying trip.

A. G. Carter, jeweler, Winnipeg, Man., has removed from the Clarendon Hotel block to the Commonwealth block, Main St.

P. W. Ellis & Co., Toronto, Ont., have issued a writ for $75 against W. H. Bloomfield & Co., Fort William. The latter concern has assigned.

Edmund Scheuer, Toronto, Ont., accompanied by his nephew, Edmund Scheuer, Jr., has gone to New York on a purchasing trip.

L. Herbert Luke, of Ambrose Kent & Sons, Ltd., Toronto, Ont., has gone to New York, accompanied by Mrs. Luke, on a vacation trip.

The Canadian Jewelry & Importing Co., Montreal, has issued a writ for $203 against E. & A. Svaiger, Balgonie and Regina, Saskatchewan.

Alfred Lemieux has been appointed curator of the insolvent estate of A. Lechasseur, Levis, Que., the assets of which will be sold to-day.

The Keystone Watch Case Co. has announced in Canada that it wishes all cases for exchange and repairs to be sent direct to the factory.

R. J. Abbs, eastern representative of the Goldsmiths' Stock Co., Toronto, Ont., was married a few days ago and has taken a house at Westmount, a suburb of Montreal.

Out-of-town jewelers who visited Toronto last week included: C. Hollingshead, Woodbridge, Ont.; C. E. Frost, Peterboro, Ont., and W. H. Kearney, Renfrew, Ont.

J. A. McEwen, of the silverware department, and Cecil Maynard, of the diamond department of Ryrie Bros., Ltd., Toronto, Ont., have gone to New York and eastern jewelry centers on a purchasing trip.

Owing to the strong opposition raised by merchants, travelers and others to the $300 tax levied on outside commercial travelers by Quebec Province, the provincial government has promised to reduce the tax to $100.

Martin Rosenthal, of A. Rosenthal & Sons, Ltd., Ottawa, Ont., was married in Toronto, Oct. 10, to Miss May Adams, of Windsor, Ont. On Saturday the employes of the firm to the number of 25 presented Mr. Rosenthal with a Morris chair and a congratulatory address.

Ryrie Bros. Ltd., Toronto, Ont., have obtained permission from the city authorities to erect an ornamental canopy in front of their new store on Yonge St., to cost $2,800. The by-laws forbid the putting up of awnings in front of business places, but an exception was made in this case on account of the decorative character of the work.

Ryrie Bros., Ltd., Toronto, Ont., have made a handsome silver cabinet of quartered oak with silver trimmings with two drawers and a deck, and lined with light blue satin, which, with its contents of massive sterling silver flat ware, will be presented by the High Court of the Canadian Order of Foresters to their High Treasurer as a mark of appreciation of 22 years' service.

Edwin Murphy was tried at Brandon, Man., on the charge of stealing diamonds from the store of Mallett & Matthews in that city last August, and, being found guilty, was sentenced to 14 years' imprisonment with hard labor. He had previously served terms of seven years and six months and was only liberated in the Spring. The diamonds, valued at $5,000, have not been recovered, and it is believed that Murphy alone knows where they are concealed.

A crowd of several hundred persons collected outside the store of Henry Birks & Sons, Montreal, Friday night, attracted by the ringing of the burglar alarm. The bell rang without intermission for half an hour and the passersby imagined that the largest Montreal jewelry store was being robbed. The trouble signal at the office of the Dominion Guarantee Co. brought four men to the scene, when it was discovered that the continuous ringing of the gong was due to a derangement in the mechanism of the system of protection which is instituted in the building.

The story of the discovery of diamonds in New Ontario is again being circulated and has resulted in numerous inquiries from capitalists, prospectors and others as to the reality of these alleged finds. The Canadian Geological Survey at Ottawa recently received several pieces of mineral ore, supposed by the senders to contain diamonds. Upon examination, however, it was found that they were crystals of other minerals, garnet being one of the varieties. The widely entertained belief that New Ontario must contain diamond deposits is due to the fact that some genuine diamonds have been found in the glacial drift of some of the Northwestern States, from which it is argued that they must be in place in large quantities somewhere north of the line. The great discoveries of silver and other mineral wealth in the Temiskaming region have naturally directed attention to that quarter and a number of prospectors for diamonds are now pursuing searches in that vicinity. Director Thomas W. Gibson of the Ontario Bureau of Mines, Toronto, when asked concerning the occurrence of diamonds in the Province, stated that so far as he knew no diamonds of gem value had yet been found.


# DIAMONDS

Some very attractive novelties are included among our Fall designs of DIAMOND

REGISTERED HW TRADE-MARK.

JEWELRY.

See these pieces in our travelers' stocks or send for a memorandum package when you need something out of the ordinary.

HAYDEN W. WHEELER & CO.,
IMPORTERS AND CUTTERS,
TWO MAIDEN LANE, NEW YORK.

*WE are receiving weekly shipments of desirable goods in all sizes and grades, at prices that will interest large buyers.*

**ARNSTEIN BROS. & CO.,**

*Importers and Cutters of*

**DIAMONDS,**

**65 Nassau Street,** Corner John, **NEW YORK.**

LONDON, Audrey House, Ely Place. AMSTERDAM, 6 Tulp Straat.

*THE FINER CORALS*

*A PRESENT DEMAND*

RECOGNIZING THAT THE DEMAND for Coral is at once genuine and strong, this establishment announces showings in Coral which are notably attractive and merit the special attention of the trade. *Graduated Single-Strand Necklaces*, a superior line. *Also Single Strands in Straight Sizes, Coral Guard Chains, Coral Dog Collars, etc.* Colors run from deep blood red to finest rose pink. These goods are a specialty. All in all, a worthy offering, plucked from the gardens of the Deep.

**D. Lisner & Co.**

*Creating Importers of*

*Jewelry Novelties*

*One-Forty Fifth Avenue, cor. 19th St., NEW YORK*

## Philadelphia.

H. M. Nesbitt, a New York manufacturer, was a visitor to this city last week.

Thomas J. Campbell, of M. Sickles & Sons, returned last week from a successful western trip.

Neil Markley, watchmaker, has left Harry Cain, 2924 Ridge Ave., to go with Clark Bros., 8th St., below Race.

Frank Kind, of S. Kind & Sons, has been appointed a member of the reform campaign committee of the 20th Ward.

Gus Frech, with H. O. Hurlburt & Sons, is receiving the felicitations of the trade upon the recent presentation to him of a bouncing baby girl.

The first meeting of the creditors of Morris Kutcher, dealer in general novelties, is to be held next Monday before the referee, Mr. Amram, in the Penn Sq. building.

George C. Child, 27 S. 9th St., expects to remove this week to another store nearby, being forced to vacate his present building, which is to be torn down and rebuilt by its owners.

The magnificent $25,000 silver service which was made by J. E. Caldwell & Co. for the battleship *Pennsylvania*, is to be presented to the warship upon its arrival at the Navy Yard here, within a few days.

Out-of-town retailers buying here last week included: J. W. Parrish, Newark, Del.; G. William Reisner, Lancaster, Pa.; George Bowen, Bridgeton, N. J.; C. F. Rudolph, Wilmington, Del.; J. Harry Holt, Mt. Holly, N. J.

James L. Pequignot, in business with his father, Z. J. Pequignot, 1322 Chestnut St., returned last week from a moose hunting trip in the Canadian woods. Mr. Pequignot captured one of the largest moose in those regions, and as a 20th century nimrod is receiving the congratulations of his friends.

The death, Saturday, of Thomas W. Sweeney, a jeweler and engraver of Reading, Pa., for a half century, is generally regretted in this city, where Mr. Sweeney often visited. He was conspicuous as a stalwart Republican, having been one of the founders of the party in this section of the State. Mr. Sweeney was 71 years old.

It is reported that gold bullion shipments to the mint here so far this year aggregate $30,000,000, several million dollars' worth greater than was received during the corresponding period of last year. From the Klondike alone $14,000,000 worth of gold has been imported from the assay office at Seattle. Notwithstanding reports to the contrary, the largest part of the gold sent to the mint is sold to private concerns and jewelry houses. The S. S. White Dental Mfg. Co. annually buys more than $5,000,000 worth of gold. The mint makes no profit, but charges $2 for refining every $5,000 worth.

The sudden death, Thursday, of Mrs. Sallie Gropengeiser, who since the death of her husband, Louis C. Gropengeiser, formerly a widely known expert watch and clock maker, had conducted the business for herself in Sansom St., near 13th St., was a shock to a host of her friends in the trade. Mrs. Gropengeiser was universally liked in the trade and respected for her cheerfulness, refinement and charitableness. Since her husband's death she has been given every assistance possible by the trade, and, by reason of the charm of her personality, was enabled to build up a profitable business. Mrs. Gropengeiser became familiar with the business during the period of her husband's protracted illness and was able to continue it since his death. The Gropengeisers had an exclusive trade, especially in old-fashioned clocks, among a wealthy class of people. The funeral was held Monday afternoon at her late residence, 824 Windsor Sq.

## Newark.

Herman Deutsch, who was engaged in the manufacture of jewelry in a small way in this city, has gone out of business.

Gerson Gootenberg, Paterson, N. J., bought for $22,000 one day last week, the property at 270 Main St., in that city, from the estate of Henry Gerstly.

In the case of D. Luther Briggs and others against the Annual Wind Clock Co., an order was entered, recently, in the Middlesex County Superior Court, for a hearing on the final account of the receiver of the defendant corporation, to take place last Friday at 10 A. M. in the Superior Court-room at Middletown.

Flames caused about $500 damages some time ago in the factory of Charles Schuetz & Sons, 713 Mulberry St. Two workmen were engaged in the basement lining a tank with asphaltum. They used candles to illuminate the cellar, and the gases generated from the material they were using caught fire.

Arguments were heard last week before Edwin G. Adams, Referee in Bankruptcy, Newark, N. J., in relation to claims against the Spencer Optical Mfg. Co. The question was in relation to the validity of the claims made by Mrs. Angeline Spencer and Mrs. Anna M. Spencer for $15,900 and $20,493, respectively, which amounts, they say, they loaned to the firm through their husbands, James and John Spencer. In opposition to the claims, Edward D. Duffield, counsel for the trustee in bankruptcy, argued that no consideration for the notes had been proved. After hearing the arguments, the referee reserved decision. There has been much litigation over the affairs of the company both in New Jersey and New York since it was adjudicated a bankrupt, two years ago.

**INGOMAR GOLDSMITH & CO.,**
**Manufacturers of Mountings and Diamond Jewelry**
**Importers of Diamonds and Precious Stones,**
ESTABLISHED 1882.
**Office, 182 Broadway, Cor. John Street.** **Factory, 12-16 John St., New York.**
LONDON: AUDREY HOUSE, ELY PLACE. PARIS: 59 RUE DE CHATEAUDUN.

**CHART for the GRADING OF DIAMONDS.**

A. Blue white and perfect.
B. Blue white and very slightly imperfect, commercially perfect.
B1. Blue white and slightly imperfect.
BX. Blue white and imperfect.
C. Extra white and perfect.
D. Extra white and very slightly imperfect, commercially perfect.
E. Extra white and slightly imperfect.
EX. Extra white and imperfect.
1. White and perfect.
2. White and very slightly imperfect, commercially perfect.
3. White and slightly imperfect.
3X. White and imperfect.
4. Commercial white and perfect.
5. Commercial white and very slightly imperfect. commercially perfect.
6. Commercial white and slightly imperfect.
6X. Commercial white and imperfect.
7. Good color and perfect.
8. Good color and very slightly imperfect. commercially perfect.
9. Good color and slightly imperfect.
9X. Good color and imperfect.

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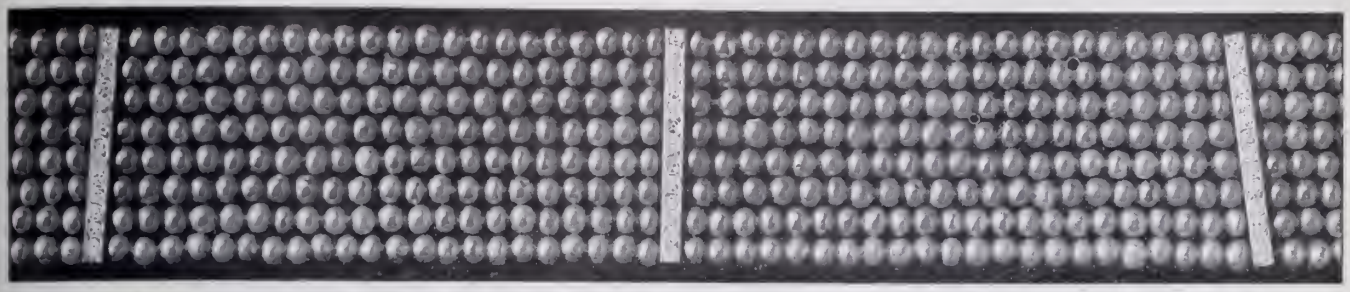
**A Desirable Lot.**

We have just cut a lot of Top Silver Capes in sizes from $\frac{3}{8}$ to 1 ct. This lot having turned out very advantageously, we were able to figure our cost from five to ten per cent. below present cost of production of such goods. This enables us to offer you this advantage in prices.

***Send to us and others and compare prices.***

**HENRY GINNEL & COMPANY,**
CUTTERS OF DIAMONDS,
ESTABLISHED 1835. No. 31 Maiden Lane, NEW YORK.

# PEARL COLLARS.



All widths from three to twelve strands, as carefully made and of same appearance as a collar of genuine pearls.

Novelty Jewelry in Sterling Silver, Brooches, Pendants, Rings, Bracelets, Jeweled Combs, Collar Supporters, Scarf Pins, etc., in Rose Gold, Roman, English, Oriental and other finishes. Our specialty is the manufacture of Ear Drops, Studs, Scarf Pins, etc., set with Oriental Pearls. **Send for a selection.**

9 Beverley St., PROVIDENCE, R. I. **Geo. H. Cahoone & Co.,** 9 Maiden Lane, NEW YORK.



## An Achievement in the Manufacture of Sterling Silver Hand Bags.

Conventionality is a drag on improvement. We have deviated from conventionality and are producing a sterling bag, hand pierced, engraved and hand made throughout. This we manufacture with an eye solely to artistic design and style.

The lowest prices for the high character of goods produced.

**Weizenegger Bros.,**

358 Halsey Street, NEWARK, N. J.



No. 07—Price $4.65

# THE EBONY KING

Send for Illustrated Catalog

No Imitations.



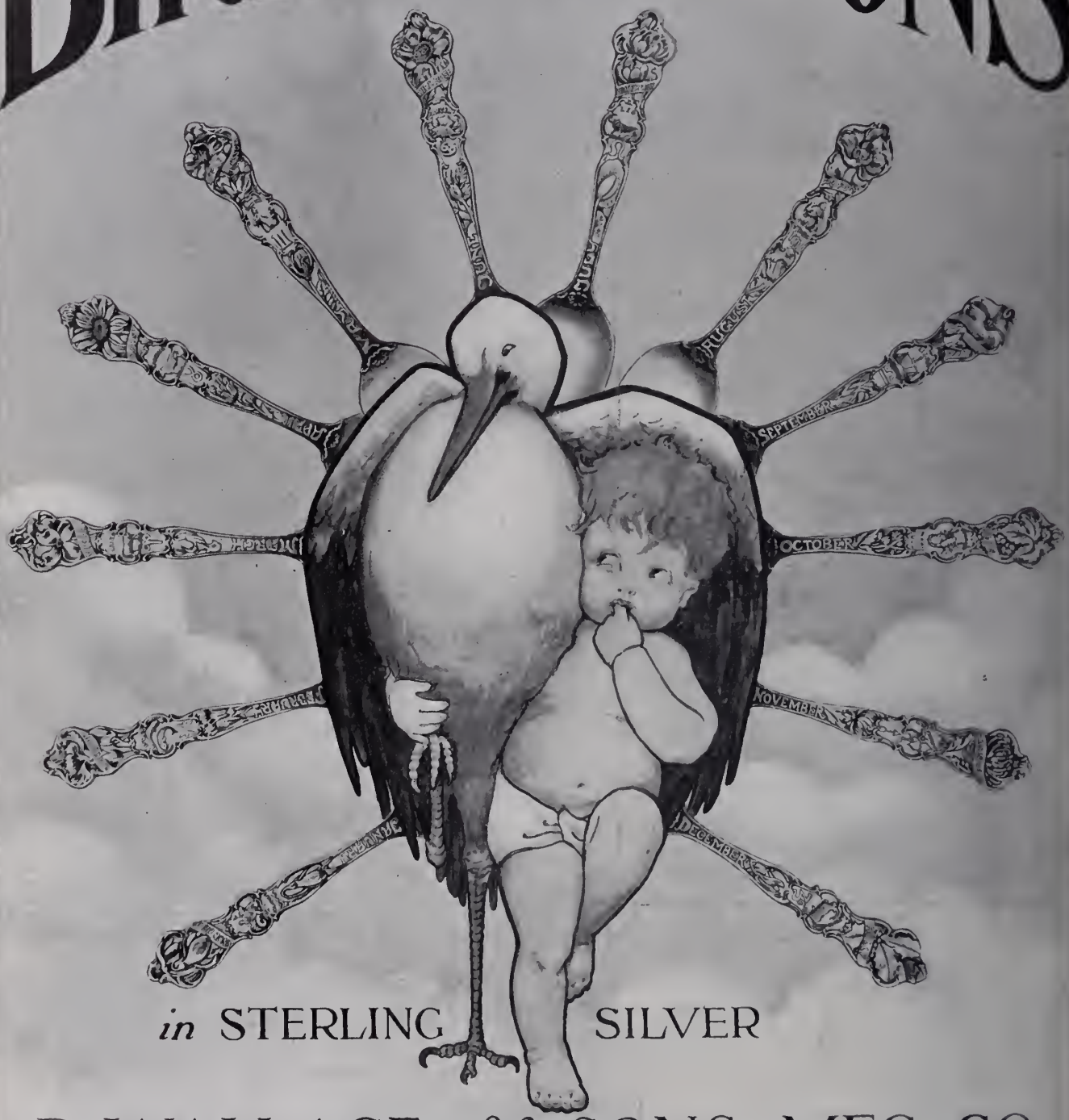

Cheapest House in America



No. 026—Price $2.15

# J. B. ASH, Rockford, Ill.

# BIRTHDAY SPOONS




*in* STERLING SILVER

·R·WALLACE·&·SONS·MFG·CO·

·WALLINGFORD · CONN·

Branches:

NEW YORK
CHICAGO
SAN FRANCISCO
LONDON



THE PROVERBIAL STORK brings 6,000 babies into the United States every day in the year. At least 15% of these children are born, metaphorically speaking, with silver spoons in their mouths. It's up to you to supply the spoons for those born in your town.

There are no end of birthday spoons put out each year by various silversmiths, but the percentage of meritorious ones is wretchedly small. The spoons we show here are infinitely superior to any we have seen, for they are built by "Wallace" craftsmanship, and have all the weight and beauty peculiar to the "Wallace" products.

The spoon on this page is full size, those opposite being shown on a reduced scale. The price is $10.50 a dozen, net. $1.00 a dozen extra for gilt bowls.

---

## R. WALLACE & SONS MFG. CO.

Wallingford, Conn.

BRANCHES:
226 Fifth Ave., New York.
131-137 Wabash Ave., Chicago.
110 Sutter St., San Francisco.
63 Basinghall St., London, E.C.

R W & S
TRADE MARK
STERLING

# A & E Fine Leather Goods.

THE GOODS THAT SELL.



TRADE Æ MARK.

THE FRITZI.

The most popular Novelty Bag of the Season.

Made especially in Imported Patent Leather, Crushed Seal, Lizard and Alligator.

**A Jewelry Trade Specialty.**

Sample submitted upon request.

**A & E Leather Goods Company,**

419-421 Broome Street, New York.

Chicago, 151 Wabash Ave. San Francisco, 220 Sutter St.

# FAIRCHILD & COMPANY

OFFICE AND FACTORY,

**225-233 Fourth Ave., New York City.**

Manufacturers of Gold Pens; Pencils, Penholders, Thermometer Cases, Segar Cutters and Specialties in Gold, Silver and Gold Plate. Gold Pencils Set with Diamonds and other Precious Stones. Sole manufacturers of the celebrated Le Roy W. Fairchild Gold Pens.

**Style, Quality and Workmanship acknowledged**
**THE VERY BEST**

# HOOPER, The Jewelers' AUCTIONEER.

FOR LEGITIMATE TRADE ONLY.

All sales conducted along modern and high-class lines.

I will give an iron-clad guarantee that I will sell your goods at a profit.

Write for references. All letters strictly confidential.

**H. J. HOOPER,** 22 John St., New York City.



Estabi'd 22 years.


## Pittsburg.

Mr. and Mrs. John Brenner, Youngstown O., were in Pittsburg last week.

Abraham Lewis, 207 Fifth Ave., who wa seriously ill with typhoid fever, has entire ly recovered.

Miss Florence M. Sprague, with Graf Niemann, has returned from a five week trip spent at Colorado Springs.

B. E. Arons, formerly in business i Smithfield St., has opened a stand at th Pittsburg Exposition, where he is sellir emblems.

The Merchants and Manufacturers' Ass ciation last week gave an informal dinn at the Country Club, which was attende by some local jewelers.

David Herman Kahn, the Erie (Pa dealer who a few months ago filed a pet ti in voluntary bankruptcy, has asked to discharged from his debts.

The Hardy & Hayes bowling team w to have played a match game last we with the Jenkins & Co. team, but the gai was postponed until this week.

Joseph Unger, McKeesport, has be appointed receiver for Mrs. Amy Abel, McKeesport, who several weeks ag fi a petition in voluntary bankruptcy

John S. Murphy, Greensburg, who h been ill for several years, is in a hospi at Baltimore. He has retired from bu ness, in the hope of regaining his health.

S. Weinhaus, of S. & B. C. Weinha who has been seriously ill, has returr from Atlantic City, where he went to cuperate. His health has been complet restored.

A number of handsome prizes are be exhibited in the show windows of Hardy & Hayes Co. They will be given the successful contestants in the Natio Guard contest at Highland range.

J. F. Carr has notified his friends in t city that he has sold out his store at C ton, O., and has bought out the store of H. Harris at Portsmouth, O. He was Pittsburg last week buying goods.

The members of the Merchants and M ufacturers' Association left Pittsburg M day on its fifth tour in search of tr The association will cover central Penn vania, visiting points east as far as Hunti ton. The trip will consume five days. association occupied a special train.

E. P. Roberts & Sons have two locati in view in Fifth Ave. and expect soon give up their present store at 225 F Ave., which property has been bought b J. Alexander Hardy. The Roberts h will either build or buy a building, as concern is in need of larger quarters.

The following were among the out t town merchants not elsewhere mentio who last week visited Pittsburg: J. Murphy, Dawson; H. R. Brown, Don J. J. Schmidt, Turtle Creek; John Lan dorf, Punxsutawney; Walter McK Charleroi; John Kennedy, Waynesburg U. Seaman, Washington; Samuel Ma sky, Braddock; H. C. Hagmier, Wilk burg.

Thomas Mitchel, who attempted to st a watch movement from the store of I Peters, Moline, Ill., a short time ago, recently sentenced to five months' im onment.

# Sixteen Piece Cut Glass Assortment $25.00.



1—5 in. H'l'd. Nappy.
1—3 in. Cream.
1—3 in. Sugar.
1—5 in. Nappy.
1—¼ pt. Oil.

1—3 in. Cream.
1—3 in. Sugar.
1—6 in. H'l'd. Nappy.
1—6 in. Bon-Bon.
1—8 in. Bowl.
1—8 in. Oval Dish.

1—8 in. Bowl.
1—6 in. Nappy.
1—7 in. Spoon Tray.
1—7 in. Bowl.
1—6 in. Olive.

**OHIO CUT GLASS COMPANY,** Factory, BOWLING GREEN, OHIO.

Chicago Salesroom: 35-37 E. Randolph Street.
New York Salesroom: 26 Barclay Street.
St. Louis Salesroom; 505 Holland Building.

Send for illustrated catalogue.



# SMART AND SECURE

ARE PARCELS TIED WITH

# Reis' Advertising Tape

Better than string (which is inelegant) or cheap ribbon (which easily breaks). It's strongly woven with a silk-like finish, and sets snug and flat on the package.

WE PRINT YOUR NAME AND ADDRESS ON THE TAPE FROM FOUR TO TEN TIMES EVERY YARD, so that in addition to its other advantages it makes *every customer advertise your business.*

Hundreds of live jewelers use it.

Widths from 1-16 to ¼ of an inch. Many bright colors to select from.

*SAMPLES ARE FREE. WRITE*




**G. Reis & Bro.**

Department C,
640 Broadway, New York.

# Mighty Men o' the Hammer.



# America's Leading Auctioneers.

**Briggs & Dodd,**

45-47 Plymouth Place,
CHICAGO, ILL.

# GORHAM SILVER

## FOREWARNED IS FOREARMED

¶ The Gorham M'f'g Company are gratified to announce that they have made every preparation for coping with what bids fair to prove an unusually busy holiday season.

¶ They are enabled to offer to the trade a selection of appropriate goods hitherto unexampled either as to variety of style or individuality of design.

¶ It must however be remembered that, though every endeavor will be made to fill all orders promptly and satisfactorily, the interests of all concerned are served if these orders be placed as early as possible.

# GORHAM M'F'G CO.

**Silversmiths and Goldsmiths**

Fifth Avenue and 36th Street, New York.

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NEW YORK, 23 Maiden Lane.

SAN FRANCISCO, 120 Sutter St.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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*No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.*

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### Jewelry Failures During the Past Three Months.

THE general prosperous condition of all lines of business is indicated almost as well in the figures showing the failures in September and the third quarter of the year as in the general reports of the actual buying and selling. A comparison of even the first nine months of this year with those of former years shows a most satisfactory condition on the average. Commercial failures for the nine months of 1905 amounted to 8,806 in number, with liabilities of $76,234,000, as against 9,183 failures in the same months of 1904, when a defaulted indebtedness aggregated $111,659,000. Among manufacturers there were about 2,040 failures in the first nine months of this year, as compared with 2,099 in the same time last year, and the liabilities amounted to $32,783,000, as against $38,769,000 in 1904. Among the merchants in trading lines the defaults were about 6,531, as against 6,728, and the liabilities about $38,614,000, as against $49,128,000 in the previous year. The figures for the third quarter (July, August and September) make even a better showing in all lines.

Statistics of commercial failures in the jewelry trade during the third quarter of the year will be found distinctly gratifying inasmuch as they show that the insolvencies, both in number and amount, were below the normal. According to a table prepared for *Dun's Review*, showing failures by branches of business, there were 24 insolvencies among dealers in jewelry and clocks during the third quarter of the year, and the total liabilities were but $143,288, or an average of $5,970. The figures for the previous four years show 39 failures in 1904, with liabilities of $256,156; 27 failures in 1903, with liabilities of $170,904; 25 failures in 1902, with liabilities of $276,173, and 26 failures in 1901, with liabilities of $145,664. The jewelry failures during September were also below the normal in number and amount, though not below the figures of September, 1904, in total liabilities. Last month there were nine failures, with liabilities of $80,407, or an average of $8,934. In September, 1904, there were 10 failures, with liabilities of $48,181; in the same month of 1903 there were but eight failures, with liabilities of $81,655; in 1902, 12 failures, with liabilities of $152,492; and in 1901, nine failures, with liabilities of $61,075.

### As to the Production of Diamonds.

IN another column of this issue we publish an article which appeared in the *Engineering and Mining Journal* on the subject of the price of diamonds, and, while as a rule we are always willing to acquiesce in the statements of so noted an authority on mining subjects, we, however, must take issue with this journal in the general conclusion of the article, although much of the information contained therein will prove interesting reading to the trade.

It seems to us that it would have been better had the author of the article produced in support of his denial of the decrease in the output of the diamond mines some statistics showing the yield in gem stones by the mines of the De Beers company, which supplies the great bulk of all the gems used. It appears as if the author did not take into consideration the increase in the amount of bort produced by the mines of the De Beers company in drawing his conclusions as to the product, nor did he take into consideration the fact that the Premier mine in the Transvaal, whose production he cites, cannot for some time be a factor in the question of price, even if the directors of that company should start to compete with the De Beers mines and the selling syndicate in London, because under the mining laws practically two-thirds of the value of the full product belongs to the Government, and but one-third to the company. This, if considered as a part of the cost of production, places a handicap on the Transvaal mine, as against the absolute ownership of the stones mined by the De Beers company, that will be hard to overcome, even with the largest production and the smallest cost of mining.

How effective this Government share in the production is, in relation to its final disposition, was commented upon by David Draper, the South African geologist who discovered the Transvaal mines, on his visit to this country, when he called attention to the fact that, should the great Cullinan diamond not soon be disposed of at a proper price by the directors of the new Premier mine, the pressure brought to bear by the citizens of the Transvaal would soon be great enough to cause the Government to step in and exercise its right, under its two-thirds ownership of the stone, to force a sale at anything like a reasonable price.

### Death of Henry H. Sheldon.

PROVIDENCE, R. I., Oct. 15.—Henry H. Sheldon, one of Pawtucket's best-known citizens, died at his home in that city last week after a long illness. He was 71 years of age and was the son of Pardon and Harriet (Collins) Sheldon, being born in Providence.

Deceased entered the jewelry business after receiving a common school education, and after working at it three years formed a partnership with George G. Greene, under the firm name of Sheldon & Greene. In 1863 he was appointed to a position in the United States Treasury Department, a place which he held until 1865. Later he was connected with a large cutlery house in Boston and still later with a similar enterprise in New York. In 1874 he came to Providence, where he became connected with the Retort Gas Stove Co., and in 1882 invented the Sheldon gas stove and established branch offices in Boston and New York. Of late years he had been largely interested in real estate and in street railway ventures in Pawtucket. He had twice been candidate for Mayor in that city, once as a Republican and again on an independent ticket.

Mr. Sheldon was not connected with any secret organizations, but was a member of the First Light Infantry Veteran Association and of the First Baptist Church of Pawtucket. The funeral, which was largely attended, was conducted by Rev. Frank Rector, D.D., and Rev. George Bullen, D.D.

Joseph Kopcsay, formerly in the precious stone business, is now manufacturing lawn and tree sprinklers at South Bend, Ind.

## New York Notes.

P. Mackey, pearl merchant of Muscatine, Ia., has been in the city for several days.

F. B. Ross, who is to open a new store in Columbus, O., was in this city last week.

The George T. McEneany Co., has succeeded S. E. Clairmont, optician, 129 E. 23d St.

Arthur Reichman, 65 Nassau St., has returned from a trip to the western pearl fisheries.

Maurice Brower will sail to-morrow on the *Deutschland* to pass a month in the pearl markets of Europe.

Mrs. Edward D. Bird, whose husband is with Tiffany & Co., died, last Saturday, at her home in Hempstead, L. I.

Jacob Jaffe, who was in business at 205 Amsterdam Ave., recently moved his home to 10 W. 18th St., and closed his store.

In the new store opened at Broadway and Rockaway Ave., Brooklyn, by H. A. Baker & Co., a clock department has been established.

Jacob G. Schnaper, 320 Bleecker St., recently sold the safe and fixtures of his jewelry store to Alexander Kipnis, who is conducting the business.

Wilson Bryant, formerly with the Camerden & Forster Co., last week entered upon his duties as salesman with the Mermod,, Jaccard & King Jewelry Co.

Jewelry store booths are to be a feature of a bazaar which will be conducted Nov. 27 to Dec. 2 by the Women's Auxiliary of the Jewish Hospital in Brooklyn.

Judgment for $53 was entered recently in favor of the Seth Thomas Clock Co., and against the Ocean View Cemetery, the amount representing the costs in a suit.

Kleinberg & Probstein, New York, were admitted to membership in the Jewelers Association and Board of Trade at a meeting held last Thursday by the Board of Directors.

A man giving the name of Thomas H. Boerum, and his address as 935 Pacific St., Brooklyn, was arrested recently on the charge of stealing a pearl necklace from a Fulton St. store.

Abraham I. Cohen, a real estate operator at Los Angeles, Cal., and who was formerly in the diamond business in New York, died, recently, at his home in the former city.

F. Kroeber, formerly of the F. Kroeber Clock Co., is now with Sussfeld, Lorsch & Co., importers, 37 Maiden Lane, and will devote his energies to the clock department of his house.

Ernest F. Konzelmann, who is associated in business with his father as a watchmaker and optician at 1348 Myrtle Ave., Brooklyn, was last week named on the Democratic ticket for Alderman of the 65th District.

A silver punch bowl, to cost $5,000, it is announced, will be given by the German Warrior and Veteran Societies of North America to the German Emperor on the occasion of his silver wedding, Feb. 27, of next year.

Benjamin Berkman and S. D. Levy, the jewelers accused of receiving stolen property from the Hall-Hazen-Martin gang of Harlem flat burglars, were each held, last week, by Magistrate Crane in $3,000 bail for examination.

A photograph and complimentary sketch of Wm. J. Carey, 198 B'way, was published, recently, in the New York *News*, which placed with him a contract for supplying Waltham watches and other prizes awarded in a recent voting contest.

Bertram Bernhard, who has been assistant manager of the claim and collection department of the Jewelers Association and Board of Trade, has accepted a position as manager of the law and collection branch of Adolph Schwarz, 229 Broadway.

B. J. Van Gelder, of Antwerp, Belgium, a member of the firm of Van Gelder, Kahn & Co., 170 Broadway, New York, left for home, last Saturday, on the *Kroonland*, after passing two weeks in New York. This was his first visit to the United States.

Catherine Duerr, the 18-year-old girl bride who was found drowned in the Harlem river, last week, was the wife of Otto Duerr, a jewelry workman. Charles Hahn, another jewelry workman, was in the boat with Mrs. Duerr on the day that she met her death.

Diamond bracelets, rings and some other jewelry, valued altogether at $1,200, were seized by customs officers from Miss Ada Fireman, a seeond cabin passenger on the steamship *Philadelphia*, which arrived last Saturday, the jewelry being concealed in her stocking.

Marx & Miller, attorneys for Harry Levinson, the wholesale jeweler, 30 Maiden Lane, against whom involuntary bankruptcy proceedings were begun Aug. 15, said yesterday that all of the creditors have accepted the compromise offer of 20 per cent.

From Red Oak, Ia., comes the information that the indictment charging Thomas Dennison with complicity in the Pollack diamond robbery of many years ago, has been dismissed on the motion of the county attorney. Dennison was tried several months ago and the jury disagreed.

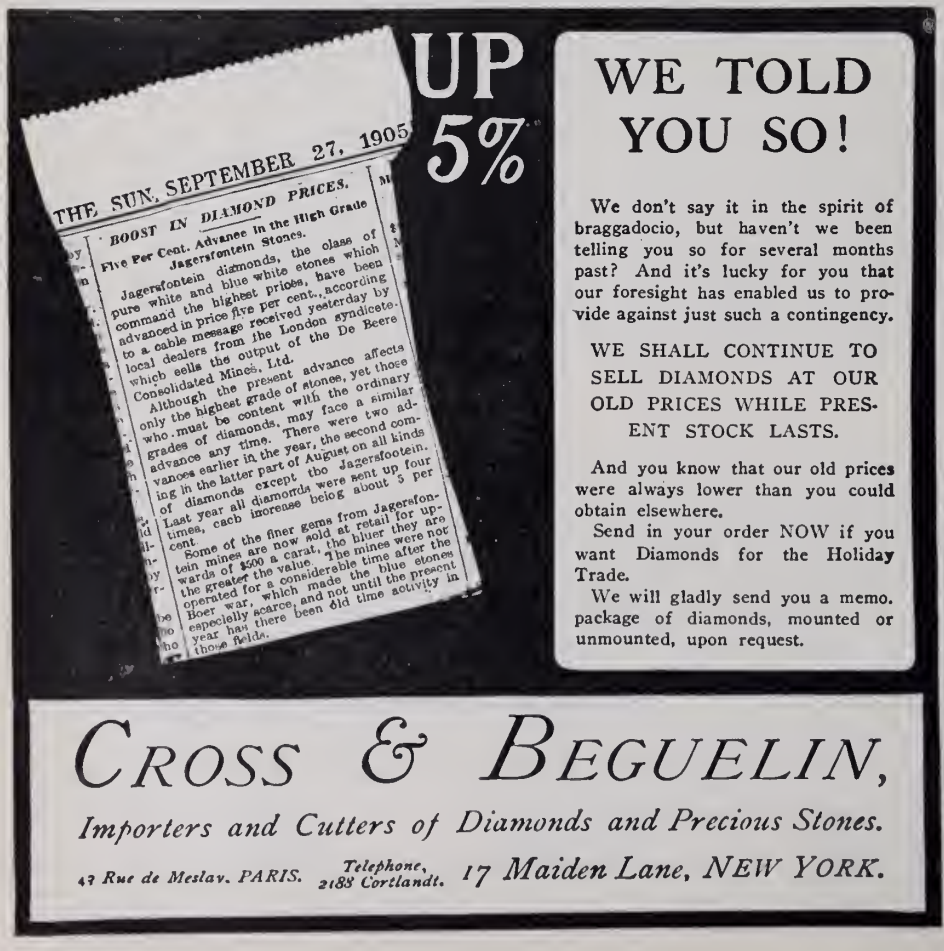
Wm. J. Goggins, 438 Pacific St., Brooklyn, was fined $25 in the United States District Court, last Wednesday, for using the mails to defraud. He obtained money by advertising under the name of W. E. Snell Co. the sale of "wonder packages," containing so-called jewelry.

Among the articles sold last week at the Fifth Ave. Art Galleries, 366 Fifth Ave., were several antique clocks belonging to the estate of William Mortimer Green. A bronze Marie Antoinette clock brought $36, and a Sèvres bronze Louis XVI. clock by Raingo Freres, Paris, was sold for $192.

Several boys in Brooklyn have complained to the police that they were swindled of small amounts of money, $1 and up, by a man who claimed that he was a foreman of a jewelry factory on Fulton St., and who, after promising employment, required them to pay a deposit which, he said, was according to the rules of the house.

Mrs. Josephine Healy, wife of Henry Healy, jeweler at 435 Fulton St., Brooklyn, died Sunday at her home, 96 Decatur St., in that borough. Mrs. Healy was born in Brooklyn in 1871, and was married in 1893. For a number of years she was prominent in the regious work of the Tompkins Ave. Congregational Church. The funeral took place yesterday.

C. F. Brinck, with the Crescent Watch Case Co., who recently returned after a

short vacation and business trip to the west, says that conditions in the territory he visited have been prosperous and the outlook is altogether promising. He said that the jobbers whom he met were unanimous in saying that the trade in the last three months was larger in value than in any corresponding period for several years.

Nathan Anusewitz, 37 Clinton St., is offering his creditors 50 cents on the dollar. A burglary occurred in his factory, as related in the last issue of THE CIRCULAR-WEEKLY, and according to his inventory he sustained a loss of $4,000. He says that the thieves took the more valuable portion of the stock, and, therefore, he is unable to meet his obligations. He expects to issue notes in settlement of the claims against him.

Benjamin Feingold, 528 Sixth Ave., was arrested, last week, on the charge of receiving stolen property. Jewelry to the value of $500, it is said, was recently stolen from Daniel Dougherty, a prize fighter, by a friend, Edward Farley. The latter was arrested, and made a confession, saying that he had pawned the booty with Feingold. According to the pawnbroker's statement, he did not know when he bought the articles that they had been stolen.

The Kennedy-Carey Co. is the name of a new corporation engaging in the jewelry and watch business at 198 Broadway, with an authorized capital stock of $5,000. The incorporators are Eugene A. Kennedy, who was for nine years with the Robert Simpson Co., at 143 W. 42d St., and Wm. J. Carey, who has been in the business since 1867, for a number of years with the old firm of Wheeler, Parsons & Hayes, and more recently in business for himself at 3 Maiden Lane. John M. McGee, the third incorporator, has been in the printing trade.

Patrolmen McHenry, of the Adams St. station, and Smith, of the Classon Ave. station, in Brooklyn, were summoned before Deputy Commissioner Farrell, one day last week to explain why they had bought diamond rings from instalment jewelers and had failed to pay for them. The patrolmen claimed that their other expenses had been so heavy of late that they had been unable to keep up their payments on the jewelry debts, but that they intended to pay in full. The Deputy Commissioner said that in future officers who fail to meet similar debts will be fined, and he gave the two officers before him additional time to settle.

In the window of Black, Starr & Frost, 436 Fifth Ave., are on exhibition the Kaiser's cups won by Wilson Marshall's schooner *Atlantic* in the race between New York and The Lizard and between Dover and Heligoland. A cut and description of the gold cup awarded in the race across the Atlantic was published Aug. 23 in THE CIRCULAR-WEEKLY. The auxiliary cup is from the royal potteries, and was sent from Berlin to St. Louis for exhibition last year. Mr. Marshall, the owner of the successful schooner, has presented a solid silver salver, beautifully chased and engraved with a picture of the boat, to Capt. Charles Barr, who commanded her in the transatlantic contest.

Joseph, Morris and Samuel Klein, who composed the corporation of Klein Bros.' Co., jewelry manufacturers at 51 Maiden Lane, are to be examined to-day in the Jefferson Market Police Court on the charge of grand larceny, preferred by Eduard Van Dam. The complainant says that he entrusted to the corporation merchandise which the brothers were to sell and turn over the proceeds to him, after deducting their profits, and that when the petition in bankruptcy was filed, Sept. 19, against the Kleins this stock had disappeared. A sale was recently conducted by the receiver at the corporation's factory and about $200 was obtained for the stock on hand and fixtures. The liabilities are estimated at $25,000.

Relatives of George C. Densmore are making inquiries to discover a watch which he left for repairs with a jeweler, whose identity is unknown to them, a short time ago before he received fatal injuries in an accident in the subway. Mr. Densmore lived at 89 Somers St., Brooklyn, and was employed at the 110th St. station of the Lenox Ave. subway. The timepiece, which is valued as a family heirloom, is an old-fashioned, English "Cosper," ladies' watch, a key-winder, the hunting case being of solid gold. It was bought many years ago at J. & W. Moir's store, 315 Hudson St. A nickel case watch was given by the jeweler to Mr. Densmore to carry until the repairs were made. Any information may be sent to Miss May T. Densmore, care of THE CIRCULAR-WEEKLY.

Window smashers broke the side plate glass window in the store of Louis Staudenbaur, 238 Grand St., Brooklyn, early one morning last week, and stole several $1 watches, which were hung on a crosspiece. Mr. Staudenbaur removes from his window each night all the jewelry except this line of watches. There is an electric light on the street near the store and he burns a 30-candlepower light in his window all night. The loss of the watches does not amount to as much as the expense of replacing the broken window and repairing and repaint-

OUR MOTTO is still—NOT HOW CHEAP, BUT HOW GOOD!

This does not mean fancy prices, but it does mean genuine

CUT GLASS.

This Should Interest First-class Jewelers.

C. DORFLINGER & SONS, 36 Murray St., NEW YORK.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

ing the woodwork, which was damaged. The thieves probably used a paving stone to break the glass. It is supposed that they are loafers who loiter about that part of the city. Since Mr. Staudenbaur has been in business in this store his windows have been smashed three times, the last occasion being about three years ago.

The bankruptcy case of Wm. W. Randall, formerly in business at 209 Greenwich St., Manhattan, which has been quiescent for some months, is to be reopened next Friday. The question of ordering Mr. Randall to turn over to the trustee in bankruptcy $5,000 in cash or the equivalent in merchandise, will be presented for the second time for adjudication before A. T. Stoutenburgh as Referee. The issue was originally referred to a referee, who took voluminous testimony, but died before reaching a decision. Mr. Stoutenburgh was then substituted by the District Court as Referee, and after reading the testimony taken by his predecessor, he handed down quite a lengthy opinion, which was presented to Judge Thomas in Brooklyn for confirmation. The lawyers for the creditors and for Randall differed in their interpretation of Mr. Stoutenburgh's decision, and the Judge finally concluded to send the case back to the Referee for further examination, in the expectation that conclusions will be reached so definite that the lawyers will agree as to their significance. It is probable, also, that further testimony will be taken. The Randall failure occurred Sept. 12 of last year, his petition estimating his assets at $10,985 and liabilities at $15,081. The schedules gave the values of the merchandise and fixtures at $7,000, and the amount actually realized was $3,100. Some of the creditors, through their counsel, charge Randall with failing to account for diamond jewelry and other stock to the value of $5,000.

A sale of diamond rings and other jewelry, seized from Aaron Rabinowitz, a passenger on the steamship *Zeeland,* is to take place Friday of this week, at 12 o'clock, in the office of Wm. Henkel, United States Marshal, Post-Office building. The jewelry was forfeited for violation of the Custom House laws. Mr. Rabinowitz carried the articles in his satchel, on his arrival from St. Petersburg, where he had been in the jewelry business. In explanation of his failure to declare the articles, he said that they were intended as presents for relatives in Philadelphia, and supposed that no duty was attached to the jewelry under such circumstances. The explanation did not save the merchandise from forfeiture. The sale will include one diamond and ruby brooch, one sapphire ring with diamonds, one solitaire diamond ring, one ruby with diamonds, one diamond cluster ring, one lady's gold watch, one gold chain, one lady's gold watch, one gold chain, one locket set with sapphires, rubies and diamonds, one pair gold bracelets, one gentleman's gold watch chain, one lady's gold snake bracelet and one silver cigarette case.

### Death of James H. Fleming.

NEWARK, N. J., Oct. 17.—James H. Fleming, formerly a watch case manufacturer, died last Saturday at his home, 49 S. 9th St., this city, of acute pneumonia. The funeral will be held this afternoon.

Mr. Fleming was a member of Field & Co., Newark, and afterwards was associated with a watch case company in Philadelphia. Then he engaged in the manufacture of watch case springs, and after a time sold out this business. He was president of the National Dairy Machine Co., to which concern he had given his attention in recent years.

Deceased was 66 years old, and is survived by a widow and a step-son.

## Trans-Atlantic Voyagers.

TO EUROPE.

Maurice Brower, New York, will sail to-morrow on the *Deutschland.*

B. J. Van Gelder, Antwerp, Belgium, a member of Van Gelder, Kahn & Co., sailed last Saturday on the *Kroonland.*

D. J. Sullivan, formerly in New Bedford, Mass., will re-enter business in that city.


# THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,000,000.00.

*ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.*

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NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

# The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

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W. H. STRAWN, Ass't Cashier

# THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, $850,000
Deposits over Ten Millions

Offers a favorable market for short and long time jewelry and diamond paper

# The Mercantile National Bank of the City of New York

*Cordially invites Accounts from Good Merchants in the Jewelry Trade.*

CONVENIENT LOCATION,
AMPLE CAPITAL,
LARGE SURPLUS,
LONG EXPERIENCE.

FREDERICK B. SCHENCK, President.

MILES M. O'BRIEN, WILLIAM H. TAYLOR, } Vice Presidents.

JAMES D. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

| | |
|---|---|
| Capital, | $3,000,000 |
| Surplus, | $3,000,000 |

Broadway, Corner of Dey Street,
New York.



# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, OCTOBER 18, 1905. No. 12.

## Chicago Notes.

Daniel S. Jones, Independence, Ia., was a visitor here last week.

Edward H. Clopper, Polo, Ill., was here last week on a purchasing trip.

C. W. Crosby, Kansas City, Mo., is here taking a post-graduate course in optics.

August Wetterroth, retail jeweler, St. Joseph, Mo., is remodeling and refitting his store.

Frank H. Challen, representing the Ohio Cut Glass Co., is on a trip through Indiana, Illinois and Michigan.

Theodore L. Rogg, Des Moines, Ia., has notified his friends here that he will soon move into his new store.

Briggs & Dodd, the jewelry auctioneers, are conducting a successful sale for W. A. Kirkham, Leavenworth, Kans.

The Chicago Jewelers' Club held a smoker at the clubrooms Saturday night. It was a stag affair and was well attended.

Charles E. Graves & Co. have on exhibition in their show window a number of prizes which will be awarded by the *Evening Post*.

William L. Ely, who recently robbed A. W. Johanson's jewelry store, has been indicted by the Grand Jury and is held under bonds of $10,000.

One of the attractions at the advertising show held at the Coliseum last week was the display of F. H. Noble & Co., who exhibited a large line of novelties and operated machinery for making chains and pointing pins.

An exhibition of books on ceramics and pottery decorations will be held in the art rooms of the Chicago Public Library from Oct. 16 to 28. The display will be a fine one. The rooms will be open daily, except Sunday, from 9 A. M. till 5.30 P. M.

D. L. Davies, of Knapp & Davies, Nelson, Nebr., who was a visitor here last week, reports a good business in Nelson. His partner, Al W. Knapp, was married recently. Mr. Davies informed a Circular-Weekly reporter that A. D. Ackerman, of Fairbury, Nebr., has opened a branch at Nelson, with Mr. Durr in charge.

An adjustment bureau for the co-operative handling of insolvent debtors is being considered by the Chicago Credit Men's Association. The plan contemplates giving control of the bureau to an attorney, who will have the power to institute bankruptcy proceedings against any debtor of a member of the association whom he may find to be insolvent.

Col. T. P. Moody has returned from Green Bay, Wis., and has gone to Knoxville, Tenn., where he will start an auction sale for G. Kern, a retail jeweler of that place. Col. Moody is particularly fond of a song entitled, "Everybody Works but Father," and created a stampede as he sang it on State St. one day last week. His friends say he has a fine "subcellar" bass voice.

C. H. Seaman, diamond dealer in the Champlain building, had Mr. and Mrs. Louis H. Berg arrested last week, charging them with embezzlement. Both are out on bonds of $1,000 each. The case comes up Oct. 20. Seaman claims that Mr. and Mrs. Berg got from him $1,150 worth of diamonds on memorandum, and instead of returning either the goods or the money they pawned them. The proceedings against Mr. and Mrs. Berg were reported in The Circular-Weekly several weeks ago.

E. Bauman, of the Bauman Loan Co. and the Bauman Jewelry Co., whom Elmer A. Rich had arrested on a charge of knowingly concealing stolen property and who was subsequently discharged when the case came to trial, is suing the Elmer A. Rich Co. for false arrest, defamation of character, etc. His attorneys have brought two suits for damages for $50,000 each—one for damages for E. Bauman individually and one for damages to the Bauman Jewelry Co.

James T. Brady, attorney for Mrs. Berg, is trying to recover the money which Berg claimed to have lost at stud poker. Mr. Brady says the men who got Berg's money are well known socially and can be made to disgorge the money they won from Berg, who, it is claimed, bid as high as $400 on a card. As yet no part of the money Berg lost has been recovered for the trusting creditors.

A number of changes have taken place in the Columbus Memorial building. R. W. Dorg, optician, has removed from Room 704 to Room 703. A. C. Bard & Co. have removed from Room 704 to 703. The western office of Joseph Fahys & Co. has been removed from Room 501 to Room 704. The George H. Fuller & Son Co. has removed to the Heyworth building. The western office of Simons, Bro. & Co. has removed from Room 703 to Room 601. The western office of the Ostby & Barton Co. has removed from Room 607 to Room 706. L. G. Cobb & Co. have removed from Room 802 to Room 707. J. A. Schoenthaler has taken Room 607, in addition to his present quarters, and the Schrader-Wittstein Co. has added Room 501 to its premises.

The offer of Clapp & Cowl to compromise at 25 cents on the dollar has been accepted by all the creditors. All the expense of administration was borne by the estate, the creditors paying their attorneys' fees only. Lyndon Y. Cowl will continue in business at the old store, 68 Washington St., under the name of the Clapp & Cowl Co., a corporation. The only objector to the settlement on a 25 per cent. basis was Max L. Silverberg, a diamond dealer in the Champlain building, who was a creditor for about $1,000 and who only recently returned from Europe. Mr Silverberg, however, withdrew his objection and his withdrawal gave rise to a rumor that he had received a better settlement than the rest of the creditors. On oath Mr Silverberg denied this and to a Circular-Weekly representative said that, while he at first intended to fight the settlement, he concluded not to go to the expense without aid from the rest of the creditors.

### Retail Jewelers' Protective Association Decides on By-Laws.

Chicago, Oct. 15.—The members of the Retail Jewelers' Protective Association held their regular semi-monthly meeting yesterday and by-laws for the association were read, which will be adopted at the next meeting. The meeting was well attended and all the members present were enthusiastic over the possibilities of the new organization, whose aim is to prosecute all window smashers, burglars and hold up men who make jewelers their special prey.

The next meeting of this association takes place on Friday, Oct. 27, at 10 A. M. in room 912, Masonic Temple.

The advantages of belonging to this organization are many. The dues are small and within the means of every jeweler. Applications for membership should be addressed to William Lambucht, president, 1576 Milwaukee Ave., A. W. Johanson, treasurer, 270 Wells St., or B. T. Hoffman, secretary, 121 E. Fullerton Ave., Chicago.

## Pacific Coast Notes.

Harry Jacoby, Oroville, Cal., is enlarging is store and putting in new fixtures of a ate pattern.

G. A. Davis is preparing to open a store n the Merchants' Exchange building, at Villits, Cal.

A. E. Springborg, Redlands, Cal., was in San Francisco, last week, buying stock for is holiday trade.

O. H. Carns, formerly of Trinidad, N. Mex., has taken a position in H. Yanow's tore, Albuquerque, N. Mex.

J. I. Cohn, proprietor of the Cohn Jewry Co., Berkeley, Cal., has greatly imroved the interior and exterior of his store.

A. E. Case has moved his stock into new quarters in the Daneti building, Halfmoon Bay, Cal., where he has a much larger store.

L. C. Koberg, Healdsburg, Cal., is making extensive changes in his place of business. He is remodeling the entire building and putting in new fixtures.

Sol. F. Purdy, a pioneer jeweler of Downieville, Cal., well known to the early settlers of Sierra and Plumas counties, died suddenly, a short time ago, at the St. Charles Hotel, in Downieville, while at dinner with his friend, Frank Mora.

A. F. Dobrowsky, Redding, Cal., accompanied by his wife and son, is en route home from an extended pleasure trip. They visited the Lewis and Clark Exposition, Portland, Ore., just before it closed, saw Seattle and other cities and are now proceeding to San Francisco, where Mr. Dobrowsky will purchase stock for the holiday season.

C. O. McCarroll, field manager of the Mesa Grande Tourmaline Co., was in Los Angeles, Cal., last week, and says many gems are being taken from the mines. He also states that he firmly believes that San Diego County may yet become famous for its diamond mines.

A new wholesale house was opened in Los Angeles, Cal., Monday, Oct. 16, by Walsh & Hanbright. Mr. Walsh formerly represented the Dueber Watch Case Mfg. Co., and had headquarters in the Call building, San Francisco. Mr. Hanbright is also familiar with the jewelry business, having been identified for some time with E. W. Reynolds, of Los Angeles.


# To the Jobbing Trade.




before you go to the trouble of buying loose diamonds and precious stones and mounting them yourself.

We will save you all of the labor and some of the price by selling them to you already set.

Of course, if you have your loose stones bought, we can supply you with mountings of every description. In such a case, it is an advantage to be able to look over a mounted line such as we have, and set your stones accordingly.

**DIAMOND BUNCH RINGS A SPECIALTY.**

**Importers and Manufacturers,**

# SHIMAN BROS. & CO.

**87 Maiden Lane, N. Y.**

**LONDON: 50 Holborn Viaduct.**
**AMSTERDAM: 2 Tulp Straat.**

**FACTORY:**
**1, 3, 5 Gold Street.**

MANUFACTURING REPAIRING DESIGNING




E. Maritz Jewelry Mfg. Co.
104 North 6th Street, ST. LOUIS, MO.
SEND FOR OUR CATALOGUE.

Souvenir Postal Cards.



You will never regret ordering them. Jewelers who now carry them are buying in greater quantities than ever. Start at once and convince yourself of the immense sale and big profit that you will realize and enjoy on souvenir postals.

SPECIAL OFFER FOR $10.00.
To make an inducement to get you started and to prove our argument, we will give with your first order 1000 comic colored postals of 50 subjects, this fine rotary display stand FREE. Stand alone is worth $5.00 and cards retail two for five cents. Price of cards alone to the trade, 500 for $4.50; 100 for $1.00.

BURNT LEATHER POSTALS
have the largest sale of any souvenir postals in the country, $4 per 100, 75 assorted subjects, Name of your city put on free, retail 10 cents.

TAG POSTALS.
The latest novelty. $2.50 per 100. 20 different designs.

GEO. J. GARTNER,
Medinah Temple, Chicago, Ill.

DO YOU want your material orders correct and promptly?
TRY US
LINDNER & CO.,
S.W. Cor. 4th & Walnut Sts., Cincinnati, O.

## St. Louis.

E. Nickl has purchased the store of J. F. Schmitt, 2237 S. Grand Ave.

W. K. Bergfeld, of the H. G. Bergfeld Jewelry Co., is on a trip through Missouri.

E. S. Weidlich, of William Weidlich & Bro., has just returned from a visit to Kansas City.

James J. Burke, president of the Brooks Optical Co., has returned from a business trip to Chicago.

The Frederick W. Drosten Jewelry Co. donated a silver cup that was offered as a prize at the horse show, which closed here last week.

L. Blumenkranz has moved his stock of jewelry formerly at 513 Franklin Ave. to 508 Olive St. Mr. Blumenkranz also has a store at 1602 Market St.

John Bolland, of the John Bolland Jewelry Co., will shortly move his residence from the Southern Hotel to a new apartment house at Kingshighway and McPherson Ave.

Harvey M. Hubbard, who represents the L. Bauman Jewelry Co. in Texas, with headquarters in Fort Worth, spent several days in this city last week. He will stop off several days in Hot Springs, Ark., on his return trip.

Among the visiting jewelers here last week were: George F. Longnecker, Winchester, Ill.; Emil Bichsel, Sedalia, Mo.; L. S. Smith, Kosciusko, Miss.; A. Hollister, Monett, Mo.; Jacob Garrtner, Thomas, Okla.; J. R. Spradling, Flatriver, Mo.; F. D. Hoff, Dyersburg, Tenn.

Harry Lucas, one of the best-dressed men ever confined in the Alton (Ill.) jail, last week was bound over to the Grand Jury on charges of burglary, larceny and highway robbery for stealing two watches. Pawn tickets for the watches were found on his person and he was identified as the man who pawned them.

Fred Wandstrat, 10 years old, a runaway from Cincinnati, O., was arrested at Union Station last week, while wandering around at 11 o'clock in the evening. He had in his possession about $200 worth of jewelry and diamonds, three new grips and 45 cents in money. He would tell the police nothing as to where he secured the jewelry.

Mark Eiseman spent several days here last week, having come from his headquarters at Birmingham, where he represents the L. Bauman Jewelry Co. He states that the prospects for a good business in that section of the south, despite the yellow fever epidemic, are favorable.

A man whom the police say is Walter H. Lydick, of Washington, D. C., has been arrested here. Lydick is wanted in Washington on an embezzlement charge and the police have been looking for him for the past three years. He disappeared from the National Capital several years ago with valuable diamonds and other jewelry, the property of various jewelry houses for which he was acting as agent. The detective who arrested him saw the accused coming from a theater and called "Lydick," and the man turned around instantly. When the officer questioned him, however, he said his name was Harry Wilson. A picture of Lydick, sent abroad at the time he disappeared from Washington, was found t closely resemble Wilson.

Goodman King, president of the Mermod Jaccard & King Jewelry Co., recently celebrated the 40th anniversary of his connection with that firm. Mr. King entered the employ of the firm in 1865 as a bookkeeper and collector. He was pleasantly reminded of the event when he found a cluster o 40 American Beauty roses on his desk, with a card from the 300 employes of the firm "1865-1905. To our President: May the future years to come be as prosperous a the past, with many returns." Mr. King replied in a terse and fitting speech. The firm was established by Louis Jaccard in 182 He was joined in 1837 by Eugene Jaccar and in 1845 by A. S. Mermod, who die two years ago at the age of 78. In 184 D. C. Jaccard entered the firm, dying si years ago, and C. F. Mathey, whose so is now vice-president, secured an interes in 1860. Mr. King was admitted into the co partnership in 1871. In 1883 the co-partner ship was converted into a corporation, wit A. S. Mermod, president; D. C. Jaccard vice-president; Goodman King, secretar and C. F. Mathey, treasurer. The nex change was made two years ago, when M King was advanced to the presidency, an the style of the firm became the Mermo Jaccard & King Jewelry Co.

ESTABLISHED 1854. INCORPORATED 1893.

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht Amsterdam, Holland.

## Kansas City.

TRADE CONDITIONS.

Jobbers state that there has been very heavy buy-g during the past week. Traveling men, too, re-rt a big business. Besides there is a great deal business being done through the mails. From esent indications, they say, there will be about the orders on file by November that can be ed. It seems the retailers of the country have en allowing their stocks to run rather low, and w that there is such a propitious business pros-ct they are stocking up heavily. The factories re entirely unprepared for such a rush of busi-ss. Retail jewelers who do not place their orders rly will have to be satisfied with what they can t, instead of being able to pick and choose.

C. B. Kionka, of Kionka & Stuhl, started it last week on a trip through Iowa and Illinois.

Harry Carswell has resumed his business ities after a severe illness of several eeks' duration.

Mr. Lenneman, formerly with H. E. nerth, has resigned and taken a position ith the Hassig & Krieke Jewelry Co.

Charles Moll has sold out his business in ardiner, Kans., and has taken a position ith Frank Winkler, Kansas City, Kans.

John Galladini, of the force of jewelers nployed by the Meyer Jewelry Co., has st returned from a three months' visit to s old home in Italy.

C. W. Bowman, a jewelry auctioneer, of is city, has left for Syracuse, Nebr., here he will conduct an auction sale for . A. Cross, who is closing out his business.

John Betcher and Jeff. Creviston, for-erly with the Dorst Co., have engaged in siness for themselves in the Missouri ilding, where they will manufacture jew-ry and devote particular attention to case pairing.

The Jaccard Jewelry Corporation has just rnished to the Kansas City *Journal*, on ecial order, a handsome cup, which the *urnal* is offering as a prize for the golf urnament, which begins this week on the lm Ridge Club links.

Mr. Underwood, formerly a retail jew-er on 11th St., is the author of a new ook, entitled "Travelers' Stories," which receiving the favor of the reading public. Ir. Underwood was a traveler himself at ie time, and his acquaintance among trav-ers is very large.

The following students have just been en-lled on the books of the Kansas City Poly-chnic Institute: D. W. Huff, Garnett, ans.; Miss Lena Whiteside, Liberty, Mo.; . W. Struby, Green City, Mo.; Luther raver, Kansas City, Mo.; H. T. Corson, ansas City, Mo., and Katherine Slusher, ndependence, Mo.

On Oct. 9 a thief cut a hole in the show indow in the store of R. H. Morehouse, opeka, Kans., and carried away about $600 orth of jewelry. The day before Mr. Morehouse had three big diamonds in the window, and it was evident they had attracted the thief. They had been removed before night, however.

J. R. Mercer has on display in his show windows two handsome vases, which he is furnishing for the American Royal Live Stock Show, one being for the National Bank of Commerce, to be presented to the champion percheron stallion of the show, and the other for the firm of Woolf Bros., to go to the champion French coach stallion of the show. Both vases are elegant specimens of the silversmith's art.

The following out-of-town jewelers were in this city during the past week: Geo. W. Lewis, Herington, Kans.; Geo. Porth, Jefferson City, Mo.; G. N. Hartwell, Jamestown, Kans.; Ross C. Libby, Weir, Kans.; P. J. Thomas, Fredonia, Kans.; J. K. Riffe, Craig, Mo.; Mr. Davis, of Davis & Owens, Falls City, Nebr.; J. C. Dewey, Breckenridge, Mo.; J. B. Vannoy, Hereford, Tex.; J. B. Williams, Higbee, Mo.; J. H. Leonard, Kinsley, Kans.; J. W. Schmandt, Holden, Mo.; Fred. Krueger, Shelbyville, Mo.; H. A. Tibbals, Emporia, Kans.; Frank Wuerth, of I. H. Wuerth & Son, Leavenworth, Kans.; G. H. Methe, Council Grove, Kans.; Orville and Sam Shrack, of W. H. Shrack & Sons, Pratt, Kans.; Otto Burkland, Osawatomie, Kans.; F. W. Taylor, Trinidad, Colo.; Mr. Crew, of Crew Bros., Tahlequah, Ind. T.; I. Boger, Ardmore, Ind. T., and Harvey Lewis, Woodbine, Kans.

## Omaha.

Sol. Bergman will leave soon for a short business trip in the west.

T. L. Combs, of T. L. Combs & Co., has gone east on a short business and pleasure trip.

Mrs. G. W. Goldberry, Craig, Nebr., spent a few days visiting in this city last week.

Morris Berg, of Hyman, Berg & Co., Chicago, was the guest of S. W. Lindsay, for a few hours Thursday, on his way to Chicago.

The case against Tom Dennison, connected with the Pollock diamond robbery, has been dismissed. Discrediting of Shercliffe and failure to secure promised cash is said to be the reason for the action.

Out-of-town buyers in this city last week were: C. Thelen, Shelby, Nebr.; C. A. Nordhause, Wall Lake, Ia.; G. W. Butterfield, of H. G. Butterfield & Co., Hamburg, Ia.; F. A. Barnard, Stromsberg, Nebr.; Mr. Samson, Blair, Nebr.; Hilmar Anderson, Fremont, Nebr.; C. F. Collins, Dunbar, Nebr.; Banks Lerew, Ashland, Nebr.; W. A. Myers, York, Nebr.; S. S. All, Clarks, Nebr.

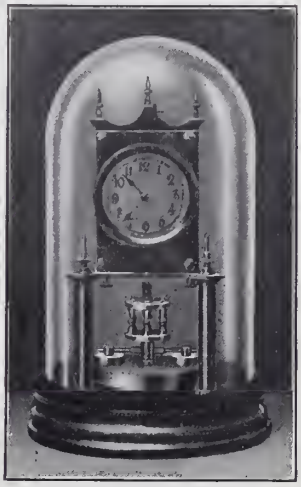

# Anniversary Clock

TRADE-MARK REGISTERED.

All ***genuine*** Anniversary Clocks running 400 days, bear the above name plainly lettered on the dials.

**Beware of Imitations** and infringements of our trade-mark.

Every up-to-date jeweler should have the Anniversary Clock in stock.



Globe Case on all Brass.
Height, 8½ in.; width, 6½ in.; Porcelain Dial, 1¾ in.

**THE BOWLER & BURDICK CO.,**

**CLEVELAND, O.**

Sole Agents for the U. S. Send for Catalogue.

Even and graduated necklaces in Imitation Tourquoise, Jet, Amethysts and Pearls in stock.

**Real Corals In All Shades.**

Real Amber, Pearl and Coral Collars in all sizes and qualities, made up to order.

**GARNET BROOCHES, CONCH SHELL CAMEOS.**

Selection packages sent to reliable parties only.

**E. LECHLER,**

Importer and Jobber of Jewelry,

**67 Wabash Ave., Chicago, Ill.**

Encyclopaedia-Dictionary of the Ophthalmic Sciences.

Price, $2.50. The Jewelers' Circular Pub. Co.

Trade-Mark.

**A. C. BARD & CO.,** Importers and Cutters of

# DIAMONDS.

The keenest diamond buyers send us their orders.

**Loose or mounted goods on memo. to responsible dealers.**

**Loose Goods our Specialty.**

**103 STATE ST., CHICAGO.** COLUMBUS MEMORIAL BUILDING.

## Indianapolis.

TRADE CONDITIONS.

Out-of-town jewelers here, last week, to stock up for the Christmas trade, reported that business throughout the State is better than for a long time. Good crops have put money in the pockets of the farmers. Local merchants are elated over the prospects for an unprecedented holiday rush. Collections are said to be satisfactory. Manufacturers are working overtime in an effort to keep up with orders.

Mr. and Mrs. Carl L. Rost last week entertained relatives from Columbus, Ind.

Charles Haseltine, of Haseltine Bros., Kokomo, Ind., was greeting friends in this city, last week.

Frank D. Bowers, Lancaster, Pa., was in this city last week, looking for a location for a retail store.

Horace A. Comstock has just purchased an 18-foot gasoline launch to add to his camping equipment at Broad Ripple.

H. Smith, Logansport, Ind., was in this city last week, on his way home from Kansas City. He said that the jewelry business in the west is booming.

Elmer Stokes, watchmaker for Horace A. Comstock, was married in September to Miss Anna Martin, of this city. The wedding was kept secret for a month.

The firm name of Conway, Stanley & Lanham has been changed to Stanley & Lanham, J. M. Conway having retired. The firm has moved from the Lemcke building to Virginia Ave.

No clue to the identity of the cracksmen who blew open the safe in the store of John J. Harrison, at Clayton, Ind., has been obtained by the local police. Various persons arrested on suspicion have been released from custody.

Out-of-town jewelers who visited the local jobbers and manufacturers last week, included: J. Hummel, Jr., Muncie; C. W. Neal, Franklin; H. F. Bennett, Lapel; E. O. Collins, Franklin; F. C. Sheldon, Shelbyville; P. C. Seaton, Clayton; A. W. Owens, Greenwood; D. S. Whittaker, Lebanon; J. M. Washburn, Anderson; A. Pursee, Noblesville; J. A. Miessen, Cicero; Geo. L. Spahr, Lebanon, and Leslie E. Heaps, Spencer.

## Minneapolis and St. Paul.

Fred Betlach, formerly of Duluth, is a new jeweler and diamond setter for Johantgen & Kohl, Minneapolis.

Axel Madsen, Minneapolis, has just returned from a six weeks' trip through the northwest, on behalf of his firm, Rettig, Hess & Madsen, Chicago.

A. Jay Gould, Minneapolis, is credited with having found pearls valued at $2,000 in orders for oysters at a local cafe. One of the largest was sold in that city for $800.

Philip M. Kohl and Miss Rose Mueller will be married to-day at the Church of St. Boniface, in Minneapolis. Mr. and Mrs. Kohl will take a wedding trip to the east. Mr. Kohl is the junior member of the manufacturing jewelry firm of Johantgen & Kohl, Minneapolis.

One of the most fashionable weddings in Minneapolis, recently, was that of Walter Gibbs Hudson and Laura Belle Harrington, both of Minneapolis. The ceremony was performed at St. Mark's Episcopal Church, Wednesday evening, Oct. 11. The groom is the junior member of J. B. Hudson & Son.

A new swindle has been tried on jewelers in the Twin Cities. A well-known make of watch is left to have a hand replaced or some other small repair made, with the promise that it will be called for a few minutes later. Because of the brief time no claim check is accepted. The man fails to call on time, but after a few hours another man who looks like the original calls, pays for the repairs and takes the watch. Soon after the original comes in for his watch and then sets up a demand for a settlement.

## Cincinnati.

TRADE CONDITIONS.

During the past few weeks the improvement in business conditions here, especially among the jobbers, is remarkable. The general complaint now seems to be that dealers can't get stock in fast enough to fill their orders. For some weeks work has kept up day and night in almost all offices. Manufacturers are in want of help and report business to be the best experienced in many years. Retail business is also picking up a little earlier than usual, and in fact has kept up pretty well all Summer. In all lines sales this Fall so far have exceeded the records of past years.

Edgar Fox, of Lindenberg & Fox has returned from a trip to Chicago.

Joseph E. Smith, Lockland, O., held his opening sale, Oct. 12. It was well attended.

Arno Dorst, of the Dorst Co., Lion building, is in Kansas City looking after interests of the company.

Adolph Smith, with H. A. Dodt, 30 Emery Arcade, is ill with fever and unable to attend to business.

Loring Andrews, of the Loring Andrews Co., has returned from Europe, where he had been purchasing holiday stock.

B. F. Roark, Rome, Ga., was here last week purchasing stock for his new store, which is one of the finest in the south.

Edward Croninger, Glen building, with his wife, spent the past week in Louisville, Ky., where he attended a lodge meeting.

E. P. Roysdale, Franklin, Tenn., has been in this city making purchases for the handsome new store which he has just opened.

The MacDonald Jewelry Co., of Lima, O., recently purchased stock here for its store, which has again been opened after being completely remodeled.

F. W. W. Trewin, with the Keystone Watch Case Co., at New York, and F. B. Falkner, with this company at Philadelphia, were visitors here during the past week.

The Greutz Plating Co., Lion building, will soon occupy the entire floor on which its quarters are now situated. An addition will be made to the factory and the office will remain as it is.

The John Holland Gold Pen Co. has about completed the repairs made necessary by the recent fire, and is now negotiating for more factory room on account of rapidly increasing business.

Charles W. Hicock, of the Gorham Mfg. Co., who for several weeks has been laid up with typhoid fever, is now seen on the streets again, and is receiving the congratulations of his friends on his recovery.

An uncontrolled auto carrying five passengers ran into the Oskamp Jewelry Co.'s show window, 5th and Vine Sts., one morning, recently, shattering the glass. The chauffeur regained control and the party disappeared before officers arrived. The damage to the window and contents was considerable.

Charles Meyers, who recently left the Dorst Co., Lion building, without explanation and for whom a warrant of arrest was issued, to explain why a small diamond

**Odd Pieces,**

Such as you do not find in ready made stocks, is our specialty. We mount jewels in rings, brooches, pins and charms, after your customers' ideas. Anything odd is in our line. If you want such a piece write us.

**The A. P. Craft Co.,**

INDIANAPOLIS, INDIANA.

**Special Work.** **Emblem Goods.**

ALL DIAMONDS ARE GOING UP. My Prices Have Not Advanced.

Send for a selection package. We have plenty left at the old price.

**Charles T. Spence & Co.,** 103 State Street, CHICAGO, ILL.

as missing, was acquitted of the charge in he police court, last week, as there was no vidence against him. Myers claimed he as away at the time the diamond was tolen. Upon hearing that he was wanted n charge of grand larceny he gave himself p to the police.

Between 2 and 3 o'clock A. M., Oct. 8, a atrolman saw two colored men working at door in the rear of Henry Korf's store, 25 Main St. The men saw they were be- ng watched and ran away, but the officer ave chase and fired two shots at them. )ne of the shots hit one of the fugitives, ut he kept on running. The other man id behind a brick pile and was caught. He ave his name as Joe Brannan, and when ried in the police court was sentenced to erve a term in the workhouse. The man ho got away is known as "Philadelphia Vill" Jones, and is still at large.

John Sternberger, jewelry salesman at 'hiladelphia, Pa., has filed a suit against )etective Cal. Crim and B. Greenwald, at ace and Longworth Sts., in the United tates Court, for $50,000 damages for false rrest. He alleges that Mr. Greenwald, at lr. Crim's instigation, charged him before magistrate with having embezzled a $375 amond stud and a cluster ring at $96, and used his arrest in Philadelphia. He also ates that the Grand Jury refused to return n indictment. It is claimed by Mr. reenwald that relatives settled for the mount due him on goods which Stern- erger had gotten and sold, but hadn't paid im for.

Among the out-of-town jewelers buying here during the past week were: J. T. Anderson, Dayton, O.; H. Mehmert, Olney, Ill.; O. L. Anderson, Columbus, O.; Joseph C. Meyer, Harrison, O.; T. P. Fry, Lewisburg, W. Va.; August Vial, Horse Cave, Ky.; J. H. Boiarsky, Huntington, W. Va.; H. A. Rohs, Cynthiana, Ky.; E. F. Starks, Newpoint, Ind.; N. Sanning, Crittendon, Ky.; A. B. Wilson, Greenfield, O.; W. R. Jackson, Franklin, Ky.; Charles E. Seng, Louisville, Ky.; O. Sherwood, Falmouth, Ky.; J. H. Bovard, New Castle, Ky; A. B. Wilson, with F. Midelburg, Charleston, W. Va.; F. A. Schweeting, Oxford, O.; E. H. Didot, Versailles, O.

The diamond, valued at $500, which was lost by Mr. Bingaman, of Bingaman & Co., some weeks ago, is located in Hamilton, O., a Cincinnati, O., detective believes. A reward of $100, which was later increased to $150, was offered for the return of the stone. During the past week Frank Clements, a clerk of the Mayor of Hamilton, notified a detective here that he thought he knew where the stone was hidden. The detective went to Hamilton, and a young man named Will Whitney was questioned as to the stone. The detective says Whitney told him he had the stone in a trunk at his home, but though a search was made no diamond could be found, much to the surprise of Whitney, who now says the stone has been stolen from him.

A. J. Green, Mound City, Mo., has discontinued business and moved to Twin Falls, Idaho, where he will engage in farming.

## Toledo, O.

TRADE CONDITIONS.

Toledo jewelers are enjoying the best ante-holiday trade in their history. This business is not limited to the wealthier customers, but includes all patrons, who are buying liberally. Sales for the Fall are way ahead of those a year ago. Those jewelers who do a large business in diamonds state that they are selling more than they have sold for years, despite the present high prices. The reason for this condition lies in the general prosperity of the people. There is not a contractor in Toledo but who is trying to get more men; in fact the general cry is "More employes." The result is that everyone is working and everybody has money to spend. The coming holiday season will likely establish a new high water mark so far as the volume of business is concerned.

Mrs. W. H. Broer is entertaining a number of out-of-town friends.

Milner & Co. are greatly increasing the capacity of their jewelry department.

The wife of John Prochaska, 109 Summit St., is recovering from severe illness dating back over a year and a half. She is not yet able to leave the house, although she will likely do so shortly.

The appearance of the new Toledo terminal passenger station has been enhanced by a large circular clock, which comes from the Summit St. store of William Walcott. It is the largest station clock erected in Toledo.

J. G. Kapp has just installed a handsome glass case for his solid silverware. It stands on a marble base and is made of plate glass, the joints being made by a patent clasp and without the need of any holes in the glass.

THE HERMAN KECK MFG. CO.
CUTTERS OF
DIAMONDS.
MANUFACTURING JEWELERS. SILVERSMITHS.
Recutting and Repairing of Diamonds.
17-19-21-23 West Fourth Street, CINCINNATI, O.

DIAMONDS
MOUNTED AND LOOSE.
Makers of ARTISTIC DIAMOND JEWELRY.
JOS. NOTERMAN & CO.,
512 RACE STREET, CINCINNATI, OHIO.

# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c a word; minimum charge, $1.25.**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

***All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office unless the Chicago Office is specifically mentioned.***

## Situations Wanted.

POSITION WANTED, Jan. 1, 1906, covering southern territory. Address "A., 4253," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN and office man; wholesale and retail; A1 references. Address "F., 4209," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and jeweler seeks position; expert on all three branches; west preferred. J. Youndstowns, Gen. Del., Youngstown, O.

YOUNG MAN, 21, with five years' experience as watchmaker; can repair clocks and jewelry. Address "Lawrence," 7300 Hamilton Ave., Pittsburg, Pa.

SALESMAN, with 20 years' experience in the south and southwest, is open for engagement; highest references. "H. S.," 256 W. 88th St., New York.

WATCHMAKER, thorough, practical, rapid and experienced; on complete set of tools; open for engagement at once. J. H. Coon, 466 W. 140th St., New York.

YOUNG MAN (23), seven years with diamond and mounted goods house, would like to make a change. Address "Howard," Room 327, 147 Fourth Ave., New York.

A1 WATCHMAKER, good engraver and jeweler; fine lathe and tools; first class references furnished; temperate and reliable. "L., 4249," care Jewelers' Circular-Weekly.

ROAD SALESMAN open for contract Jan. 1; part or all of New England and middle States; 10 years in territory. Address "Amer, 4145," care Jewelers' Circular-Weekly.

SITUATION WANTED by good letter and monogram engraver and window trimmer; special attention given to holiday windows; reference. "L. B., 365," Milford, Ill.

WANTED, POSITION, watchmaker and optician; 15 years' experience; have all tools and trial case; first class references. Address "O., 4243," care Jewelers' Circular-Weekly.

POSITION WANTED by good watchmaker and jeweler; seven years' experience; age 22; best of references; good salesman. Address "Presto," 308 Lord St., West Marietta, O.

SALESMAN, with six years' experience on road, in Indiana and Illinois, wants a manufacturer's line suitable for dry goods and clothing trade. Address Box 381, Logansport, Ind.

SITUATION WANTED by watchmaker and engraver; 25 years' experience; salary, $20 per week; permanent position. Address Apartment One, 1650 N. Clark St., Chicago, Ill.

SITUATION WANTED by all around man in retail store; good salesman; watchmaker and refractionist; optician and jeweler. Address "F., 1258," care Jewelers' Circular-Weekly.

COMPETENT letter and monogram engraver would like position in jewelry store; south preferred; practical experience, good references. Address D. S. Titus, Jr., Auburn, N. Y.

A YOUNG MAN, with six years' experience, wants a situation as assistant watchmaker; best of references; can do watch, clock and jewelry repairing. Address F. J. Tukey, Morrisville, Vt.

A1 JEWELRY SALESMAN, window dresser and card writer, desires situation with reliable firm; no objections to leaving city; best reference. Address "D., 4194," care Jewelers' Circular-Weekly.

HIGH CLASS traveling jewelry salesman, calling on best trade, desires to make change 1st of January, with some high class house; best reference. "R., 4134," care Jewelers' Circular-Weekly.

SALESMAN WANTS position now or Jan. 1, 1906, for manufacturer's line or to sell watches and jewelry; best reference from leading concerns. Address "A., 4176," care Jewelers' Circular-Weekly.

EXPERIENCED MISSIONARY and salesman desires change of position; capable of taking charge of branch office; 12 years with Elgin National Watch Co. Address "I. P. L., 4109," care Jewelers' Circular-Weekly.

SALESMAN OF EXPERIENCE wants, for New England, manufacturers' line; commencing Jan. 1, 1906; excellent references for character, ability and hustle. Address "Forward, 4230," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class jewelry engraver and salesman, two and one-half years' experience; can do die cutting and also card engraving; best of references. "J., 4238," care Jewelers' Circular-Weekly.

DESIGNER AND MODELER of ability on sterling silver hollow ware and novelties, seeks permanent position; artistic, practical and competent in all branches of the trade. Address "City, 4237," care Jewelers' Circular-Weekly.

WATCHMAKER and graduate optician seeks permanent engagement; specialty, railroad watches; splendid outfit of tools; age 34; single; abstainer from liquor and tobacco. Address "J., 4221," care Jewelers' Circular-Weekly.

REFRACTIONIST of long experience, using latest methods, practical watchmaker, good salesman, wants to locate with good house, who will appreciate the services of a good man. "Box 4015," care Jewelers' Circular-Weekly.

SALESMAN, well known as a hustler, with entree to best jewelry and department store trade in Boston, Philadelphia, Baltimore and Washington, is desirous of making change Jan. 1. Address "G., 4224," care Jewelers' Circular-Weekly.

YOUNG AMERICAN JEWELER and engraver, with two years' experience on watches and clocks, wishes to go with a first class firm; can give reference from last place; send sample of engraving if desired. "H., 4250," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER and optician; fine engraver; good salesman; would like to make a change; can take charge of store; only first class position accepted; A1 reference furnished. Address "E. F. O., 3909," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of long experience and established trade in the south and southwest is open for engagement Jan. 1 with a first class watch, diamond or jewelry house or manufacturing jeweler. Address "X. L., 4203," care Jewelers' Circular-Weekly.

WANTED, POSITION by a first class watchmaker with long experience in fine and complicated watch work, adjusting, jewel making, wheel and pinion cutting; also all new work; wish position as watchmaker with a first class house. Address "Competent, 4185," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER desires a good, permanent position; $20 to $23 per week; 25 years' experience; competent on fine work; can handle fine trade, take full charge of department and wait on trade; good address; have own tools and can furnish the best of references. R. K. Higgins, 17 W. Main St., Waterbury, Conn.

COMPETENT REFRACTIONIST; can do all shop work except surfacing; accustomed to fine trade; skilful in difficult cases, children, prisms, etc.; complete outfit of tests and instruments; successful manager wishes position with good house; exclusive optical preferred; $24 weekly. "Miller, 4236," care Jewelers' Circular-Weekly.

SALESMAN, at present employed, desiring to make a change Jan. 1, well acquainted with high class retail jewelry trade in the eastern and southern States, also northern New York and Pennsylvania, is open for a position with a first class manufacturer; A1 references can be given. Address "V., 4193," care Jewelers' Circular-Weekly.

GENTLEMAN, 36 years of age, 23 years' experience as watchmaker at bench and in charge of watch department, desires to take charge of watch or jewelry department or entire store; only permanent position where ability, energy and results are appreciated; good all around man with best of references. Address "Manager," 1021 Lincoln Ave., Cincinnati, Ohio.

## Side Lines Wanted.

**ONE OF THE BEST KNOWN salesmen on the Pacific Coast with ample capital and a large following would like to represent a limited number of first-class houses on commission, or would carry the accounts; all correspondence strictly confidential; will be East last of December for personal interview. Address "C. 3923," care Jewelers' Circular-Weekly.**

## Help Wanted.

FIRST CLASS ENGRAVER and jeweler. Address Spier & Forsheim, 37 Maiden Lane, New York.

EXPERIENCED LAPPER wanted to do lapping on ring mountings. Gebhardt Bros., Lion Bldg., Cincinnati, O.

WANTED, AT ONCE, or Nov. 1, a good engraver and jewelry repairer. Muchert & Cook, Sherman, Tex.

ENGRAVER and plain watchmaker wanted by an old established firm. Address "Talk," 31 W. 58th St., New York.

FIRST CLASS OPTICIAN and watchmaker in northern New York. Address "F., 4240," care Jewelers' Circular-Weekly.

WANTED, ON COMMISSION, a salesman to carry a line of fine gold goods at once. "K., 4146," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, combination jeweler, engraver and clock repairer; state experience and salary wanted. C. S. Sherwood, Portsmouth, Va.

WANTED, AT ONCE, in New York State, a good engraver and assistant watchmaker. Address "B., 4169," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, watchmaker who can do engraving; permanent place to the right man; references required. L. E. Lane, Richmond, Ky.

JEWELER, clock repairer and salesman who has some knowledge of watches; must be hustler, position permanent. H. J. Pippitt, Port Jervis, N. Y.

WANTED, WATCHMAKER and engraver; optician preferred; steady position for good man, near Boston. "S., 4255," care Jewelers Circular-Weekly.

WANTED, AT ONCE, an experienced retail salesman. Address, full particulars, salary, references, etc., Davis & Freeman, 47 Whitehall St., Atlanta, Ga.

WANTED, AT ONCE, young man to finish learning trade and make himself useful; will pay what he is worth. Address "N., 4222," care Jewelers Circular-Weekly.

WANTED, first class watchmaker, at once, prefer one who is an engraver; permanent position, wages, $18 to $20. E. J. Faust, 723 Hamilton St., Allentown, Pa.

AT ONCE, first class watchmaker for high grade work; state salary and give reference; don't apply unless first class watchmaker. Johe-Rose Jewelry Co., Birmingham, Ala.

WANTED, GOOD WATCHMAKER, jeweler and salesman; steady position at $18 per week and more if worth it. Address "S., 4164," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, first class watchmaker and fair engraver; permanent position; send reference and wages expected in first letter. Lock Box 148, Amherst, Mass.

WANTED, ENGRAVERS, at once; good on lettering and monograms, etc.; send sample and wages expected. R. Barclay Adams, 1213 F St. N. W., Washington, D. C.

WANTED, THREE JEWELERS, one diamond mounter and two good repairers, nice place for good men. Ira H. Johannes & Co., 405 11th St. N. W., Washington, D. C.

WANTED, AT ONCE, first class watchmaker and engraver with tools; steady job for sober, competent man; send good references. Address C. B. Sanford, Hamilton, N. Y.

WANT SALESMAN in silverware or in jewelry department; only with best references and experience. William Wise & Son, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

## HELP WANTED.—Continued.

WATCHMAKER WANTED, one who is familiar with railroad work; must have own tools and best recommendations; elderly, single man preferred. M. F. Doerling, Anniston, Ala.

WANTED, A GOOD ENGRAVER, one willing to learn mechanical optics; edge grinding, bifocal work, etc.; wages, $15. Address "F., 4200," care Jewelers' Circular-Weekly.

WATCHMAKER AND SALESMAN for New York City store; good position for right man; state reference and salary. Address "Y., 4197," care Jewelers' Circular-Weekly.

WANTED, ADDRESS of first class emblem, charm and pin designer for special job; will not affect present employment. Address "C., 4245," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, watchmaker and engraver; one who can do small jewelry repairs; permanent position. Address Pittsburg Jewelry Co., 443 Smithfield St., Pittsburg, Pa.

SALESMAN; leading eastern wholesale watch house, wants representative (Jan. 1) for Pittsburg and contingent territory and south. "C., 4202," care Jewelers' Circular-Weekly.

YOUNG MAN, one who understands French clocks thoroughly and can do some jewelry work; neat appearance and well recommended. E. Carson, 222 Main St., New Rochelle, N. Y.

WANTED, WATCHMAKER to do general repair work and to take charge of small stock of jewelry; reference will be required; state experience and wages wanted. Geo. W. Banter, Mendon, O.

TRAVELER WANTED; experienced traveler for east and south coast States, Kentucky and Tennessee; must have established trade. Address Charles L. Trout & Co., 15 Maiden Lane, New York.

AT ONCE, good engraver and plain watchamker or engraver and jeweler; permanent position to right man; send samples of engraving and reference. Address R. E. Crawford, Amsterdam, N. Y.

WANTED, a first class watchmaker, fair engraver, jeweler and graduate optician in Alabama; must be strictly sober; good reference; salary, $25 per week; steady position. "Box 4093," care Jewelers' Circular-Weekly.

WANTED, BY JAN. 1, an experienced traveling salesman; territory: Pennsylvania, Ohio, New York and New Jersey; first class line of gold and plated jewelry and diamonds. "N., 4232," care Jewelers' Circular-Weekly.

WANTED, A1 WATCHMAKER, engraver and optician; good salary and permanent position to sober, industrious man; state salary and send samples of engraving in first letter. B. W. Tewell, Hot Springs, Ark.

TRAVELER WANTED; prominent Maiden Lane jewelry firm wants experienced and established traveler in Michigan, Wisconsin, Minnesota and Illinois; highest salary. Address "X., 4162," care Jewelers' Circular-Weekly.

WANTED, BY JAN. 1, 1906, a thoroughly experienced salesman to cover the territory from Illinois to the Pacific Coast; one who is well acquainted and can control some trade. Address "Jewelry, 4198," care Jewelers' Circular-Weekly.

**JEWELER who can do plain engraving; state qualifications and wages expected. Max H. Elbe, Niagara Falls, N. Y.**

**$20 A WEEK for good watchmaker and plain engraver; good steady position. Answer with references, D. W. Basker, 82 Monroe St., Lynn, Mass.**

WANTED, EXPERT WATCHMAKER in large jewelry house in Chicago; one competent to take charge of all work. Address, stating age, experience, references and salary expected. "L. B., 4233," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

WANTED, BUYER and manager for jewelry and silverware departments; high grade man wanted who has been successful elsewhere. Address, stating age, salary expected, where formerly employed and for how long. J. L. Kesner, The Fair, Chicago, Ill.

WANTED, A YOUNG LADY or man in wholesale jewelry house; one who thoroughly understands the jobbing business; no other need apply; good position to right party; state experience, references and salary. Address "W., 4241," care Jewelers' Circular-Weekly.

WANTED, by 1st of November or sooner, first class jewelry repairer and stone setter who can also do good engraving; salary, $25 per week; position permanent; samples of engraving and reference with first letter. Address W. F. Fischer & Bro., Chattanooga, Tenn.

WANTED, AT ONCE, first class optician who can also do all optical repairs; must be of polite address with not less than five years' practical experience; salary, $25 per week and position permanent; send reference with first letter. W. F. Fischer & Bro., jewelers, Chattanooga, Tenn.

A FIRST CLASS letter and monogram engraver; one who understands clocks thoroughly and can also assist in watch work; must have his own tools; position permanent; salary, $20 per week; send reference and sample of engraving in first letter. "E., 4206," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, a first class watchmaker; one who is a fair engraver and jewelry repairer; wages, $20 to start; if satisfactory will raise; this position is permanent and reliable to right man; good references wanted; write at once. A. Rabinowitz, 32 Atlantic St., Stamford, Conn.

**WANTED WATCHMAKER and optician; competent man, steady, pleasant position; good wages. "Competent, 4119," care Jewelers' Circular-Weekly.**

**AT ONCE, first class watchmaker and engraver; there is "something doing" for the right man; state salary and reference in first letter. Laurel Jewelry Co., Laurel, Miss.**

WANTED, JAN. 1, 1906, by well established ring manufacturer, a traveling salesman; one who can command the best trade and can take charge over the whole selling part; an interest will be given to the right party; no capital required; absolutely confidential. Address "V., 4196," care Jewelers' Circular-Weekly.

WANTED, IMMEDIATELY, reliable, industrious and capable man for second watchmaker; must also be fair engraver; single man preferred; must be strictly sober; no application answered unless accompanied with references and samples of engraving; state salary wanted. D. B. Ryland & Co., Lynchburg, Va.

**WATCHMAKER and plain engraver wanted at once; to competent person permanent, congenial position; $20 per week; references. Address "C., 4248," care Jewelers' Circular-Weekly.**

**WANTED EXPERIENCED SALESMAN of good address with entree to best retail trade; right man may acquire interest in business of old established Newark firm. Address, P. O. Box 500, Newark, N. J.**

**WANTED TRAVELING SALESMAN to represent us on the Pacific Coast, east as far as Denver, and the entire South; apply by letter stating experience. American Watch Case Co., 9-13 Maiden Lane, New York.**

**CLOCKMAKER, first rate ability, thoroughly acquainted with the business in factory making high grade marine clock movements. Address, stating experience, etc., "Box 4215," care Jewelers' Circular-Weekly.**

**STOCK CLERK wanted in silverware department of retail jewelry house; must be experienced in the line and able to furnish bond. Address with full particulars, "Jaccards, 4204," care Jewelers' Circular-Weekly.**

WANTED, first class watchmaker, jeweler and all around man, who can take charge of store if required; must have A1 reference and good tools; pleasant address; must be sober and ambitious; permanent, pleasant position for right party; salary, $25 per week; begin Nov. 1 or 15; send reference in first letter. Gabriel Jewelry Co., Mobile, Ala.

**TRAVELER with established trade wanted by Newark manufacturer of gold jewelry, by January 1st; good terms for right man; correspondence strictly confidential. Address "W., 4175," care Jewelers' Circular-Weekly.**

**SUPERINTENDENT for factory making high grade marine clock movements; liberal salary and permanent position for an energetic, resourceful man. Address, stating experience, etc., "L., 4214," care Jewelers' Circular-Weekly.**

**THE THOMPSON BRANNON CO., Asheville, N. C., desires first class general letter and monogram engraver and thoroughly competent jewelry repairer; permanent position to reliable, sober, industrious man; salary $20; submit references and samples of engraving.**

WANTED, a watchmaker for the shop only; one who can fix clocks and do hard soldering; tools not needed; have fan in shop for Summer; town has 1,200 inhabitants; healthy place; no yellow fever; in the middle of sugar cane region; 35 miles from sea shore; $20 to $40 per month, with board, lodging and washing, or $40 to $60 per month without board, etc., according to capacity and interest taken in the work; permanent position; send reference in first letter. F. C. Rivoire. Napoleonville, La.

**ON JANUARY 1, 1906, well known Newark manufacturers of line of high grade gold and diamond mounted jewelry want a traveler for the middle west and eastern territory; must have an established trade with the better class of retailers; we offer an exceptional opportunity and good salary for the right man; only high grade men with record for sales in the territory need answer; all answers absolutely confidential. Address, "Excellent, 4074," care Jewelers' Circular-Weekly.**

## Business Opportunities

WANTED, experienced salesman, Jan. 1, in jewelry business, to form partnership; willing to invest $5,000. Address "E., 4195" care Jewelers' Circular-Weekly.

A JEWELRY BUSINESS, paying over $1,000 a year net, on a capital of $3,000; owner is going to make a change on account of his health. Address the owner, G. W. Sherman, 104 N. 4th St., Victor, Colo.

A PRACTICAL MANUFACTURER of high grade diamond mountings would like to associate with another concern to increase the business on a larger scale; I have $5,000 to invest and a small stock. "A., 4104," care Jewelers' Circular-Weekly.

**I BUY stocks of loose or mounted diamonds and jewelry for spot cash to any amount; confidential. Morris Gincig, Room 504, 68 William St., New York.**

**I PAY SPOT CASH for all lines of jewelry, bric-a-brac, diamonds, etc.; all business treated strictly confidential. M. Goldsmith, 34 Howard St., New York.**

(*Special Notices continued on page 78.*)

# Special Notices.

(Continued from page 77.)

## BUSINESS OPPORTUNITIES.—Continued.

CASH FOR WATCHES and diamonds; send them at once and get your money by return mail. Joseph Brown & Co., 176-178-180 E. Madison St., Chicago, Ill.

FACTORY, adapted for manufacturing jeweler; building 20 x 90 ft., on plot 60 x 100 ft., with steam heating and gas engines; price, $9,500; cash required, $3,500; also new two-family house, frame and brick, from $4,600 up; $500 to $1,500 cash; easy terms. Bandholtz Bros., 4720 Third Ave., Brooklyn, N. Y.

BROOKLYN PURCHASING SYNDICATE; office, 608 Broadway, Brooklyn; Telephone, 2328-Williamsburg; we are known all over the United States to pay the highest cash prices for entire jewelry stores, diamonds, watches and surplus stock of every description; notify us and we will send our representative to make you the highest cash offer; all business transactions strictly confidential.

## To Let.

TO LET; desk room or part of office to let. Room 53, 3 Maiden Lane, New York.

## Miscellaneous.

COMPLETE OPTICAL COURSE; $25 will give you full instruction in refraction. If interested, call or write to L. Mintz, 152 E. 125th St., one block east of Central 125th Street Station, New York.

## Want Diamond Jewelry.

**MEDIUM PRICED GOODS.**

Prominent New York City retailers would accept consignment of stock for a short time. Highest bank and trade references. Address

**"BROADWAY 4141,"**
**Care Jewelers' Circular-Weekly.**

## *Practical Course in Adjusting*

**COMPRISING**

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

**ELUCIDATED AND DEMONSTRATED**

by original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement—Some Current Defects in it and How to Remedy Them.

By THEO. GRIBI.

**PRICE, $2.50.**

**250 pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically Arranged; Solid Binding.**

**THE JEWELERS' CIRCULAR PUB. CO.**
***Publishers,***
**11 John St., cor. Broadway, New York.**

## If You Know the Marks

you are not confined to the limitations of your stock, but will be able to supply any goods desired. Frequently a resident of a town or city will return from a visit to a larger city, bringing back an attractive novelty or piece of jewelry that is greatly admired by her friends, who will probably want to obtain others like it. They will first call on the local jeweler and if he is not an up-to-date jeweler he will turn them away disappointed because he has not the articles in stock. If, however, he is a progressive dealer, he will examine the trade-mark on the article, identify the maker and send for a line on memorandum. He will tell his prospective customers that he has not the goods in stock just at present, but will have them in a few days. He will make a sale, and every sale counts. But more than this, he will agreeably surprise and please his patrons and will convince them that it is not necessary to go out-of-town to obtain the latest and best productions of the jeweler and silversmith.

## "TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES"

(Second Edition)

will enable the jeweler to identify the maker of any article embraced in the jewelry and kindred trades. It illustrates 4,000 marks and covers every branch of the trade. It also contains much interesting and valuable reading matter on the subject of trade-marks in general.

One jeweler, after having the book for a while, wrote: "This book has been invaluable to us upon many occasions. Like the cowhoy's pistol, 'tis not required every day, but when needed it is wanted quite bad."

PRICE $3.00,

Express Prepaid.

PUBLISHED BY

The Jewelers' Circular Publishing Co.,

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## News from the Optical Trade.

H. E. Lough, Tampa, Fla., has added to his optical parlors on Cass St. machinery for the manufacture of lenses.

Otto Bachmann was recently elected secretary and treasurer of the Western Optical Mfg. Co., 714 Pine St., St. Louis, Mo.

James Sullivan, who has been with F. W. Estabrooks & Co., Blackduck, Minn., has gone to Minneapolis to take a three months' course in optics.

A few days ago the Oregon State Board of Optometry held an examination for applicants who desired to practice optometry, and out of 30 who took the examinations eight failed to pass.

T. F. Butler and T. Coffin, of the Montreal Optical Co., Montreal, Can., attended the funeral of Joseph Charles Roberts last week. Mr. Roberts was Mr. Butler's brother-in-law. The funeral was largely attended.

Members of the faculty of the Rochester School of Optometry and several students spent one day last week at Geneva, upon the invitation of the Geneva Optical Co. After dinner the party was conveyed to various points of interest about the city including the Standard Optical Co.'s plant.

The following letter, which was recently sent out by the Johnston Optical Co., Detroit, Mich., to its salesmen, heads of departments and other employes who have been with the concern for a certain length of time, is self-explantory:

I have thought for years that some time I would give some of the employes of the Johnston Optical Co. a share in the profits of the business. I am pleased to inform you that such time has arrived and that the plan of division for 1905, in which you will participate, will be as follows:

*First.* The capital actually invested as shown by the inventory at the close of 1904 shall first draw seven per cent. interest, the balance then remaining to be divided in such proportion as the capital invested in the business bears to the salaries and wages of those participating.

*Second.* Should you wish to leave any profits or funds with the Johnston Optical Co., not exceeding $1,000, we will pay you seven per cent interest per annum when left one year or longer.

*Third.* Other employes of the Johnston Optical Co. may participate in the profits upon invitation but the computation of their share shall be figured only on wages earned after date of notification.

*Fourth.* Any employe not under contract can withdraw from the company's employ at any time by giving three months' notice and still participate in the profits while employed.

*Fifth.* If any employe under contract leaves without the company's consent, he shall not be entitled to any share of profits for that year.

*Sixth.* We reserve the right to discharge any employe at any time, and in such case his share shall be based on the salary earned while in our employ.

*Seventh.* The division of profits will be figured as soon as our books are closed for the current year, but we hold the right to retain the reserve until three months after that date without interest.

I intend to make this division for the year 1905 only, as experience may show that some changes are needed.

In formulating this letter I have tried to view it impartially from your standpoint as well as my own, as our interests are mutual. We also must not forget that our customers' interests are also mutual with our own; for this reason we must aim to protect them in every way possible.

As you know, my policy has always been to supply legitimate dealers only with our goods, and I have offended many friends by refusing to sell them at retail. Therefore, we must ask you to protect the retail trade by refusing to supply our goods to consumers.

Believing you will see the importance of this and wishing our mutual prosperity, I am,

Fraternally yours,

(Signed) GEO. JOHNSTON, President.

### Wearers of Strange Jewelry.

SIR THOMAS LIPTON is said to be the possessor of a breastpin which is a perfect model of the yacht *Shamrock III.* The yacht floats on a sea of emerald, and by twirling the pin can be made to move forward and pitch and toss as if actually in the sea.

A lawsuit lately reported from Dresden shows that Sir Thomas Lipton's breastpin is by no means unique in freakishness. The subject of the suit was a lady's bracelet, composed of a chain made up entirely of tiny gold and jeweled motor cars. The lamps were represented by diamonds, behind which shone tiny electric lights.

More democratic is the taste of a Mrs. Veigein. All this lady's jewels in some way refer to her husband's business, that of railway contractor. A necklace is made like a section of rails, the metals being gold and the sleepers coral. A brooch is shaped like a turntable, while the signal lamps and flags for which her husband contracts, are inlaid in emerald on a gold bracelet.

The German Chancellor, Count von Buelow, wears a life buoy breastpin. While staying at Heligoland many years ago he rescued a Hamburg gentleman who had fallen off a tugboat by throwing him a life buoy. As a token of gratitude the rescued man presented his savior with the pin.

A marvelous watch has been made for a Nancy gentleman named Ducrot. The double case, which is about as broad as a sixpence, is made of two large emeralds hollowed out. Inside are a dial and chronometer works, a compass and a guide to the movements of the moon and planets. The watch, including the two emeralds, cost over £8,000.

Musical jewelry is not unknown. A Milanese named Fassicomo is said to have given his wife a bracelet which tinkled forth three different tunes.

An artificer in Odessa lives wholly by inventing jeweled freaks. Among his productions are gravestone breastpins, bracelet puzzles, which can be unclasped only by turning the inset gems in a particular way, and talking brooches. Talking brooches can be made to flash forth such simple words as "yes" or "no," and are in great demand among young ladies who expect offers of marriage.

A San Francisco gentleman has a jeweled pipe. The pipe is made of meerschaum, covered with a thin sheet of gold, in which are set pearls, sapphires and diamonds.

The tiara of a lady of the same city represents the inmates of a Noah's ark. Round the edges are set jeweled horses, cows, lions, bears, serpents and birds. At the back is an artificial oyster, carved out of mother-of-pearl, representing, according to the owner's opinion, the crown of the animal creation.

In Leipsic is a lady who possesses a peacock brooch, the tail of which is set with stones colored in exact imitation of that of a real peacock. The tail distends or closes at the owner's will.

When the Kaiser painted his famous picture of "The Yellow Peril" a Berlin jeweler put it on the market in the form of a brooch, the figures being depicted in enamel.

Another piece of "topical" jewelry was issued in St. Petersburg shortly after the investment of Port Arthur. It was a gold brooch on which, set in colored gems, appeared a big Russian wresting a Jap flag from one of his diminutive enemies.

The King of Italy inherited from his ancestors a set of shirt studs, each of which is set with a big diamond containing a sapphire. The diamond completely surrounds the sapphire, and where the joining is no jeweler has ever been able to discover.

Among other articles of freak jewelry owned by the same gentlemen is a scarf pin shaped like a lighthouse, the jeweled top of which revolves, and a pair of sleeve links containing watch, compass and a snuff box.

Among the treasures of the Gaekwar of Baroda is a pair of earrings, each made of a single ruby hollowed out and containing a few drops of a precious perfume. Another Indian potentate glories in a jeweled breastplate showing the possessions in precious stones. Three years ago the Czar Nicholas sent as a gift to Paris a map of France, with all the departments shown in gems obtained in the Ural mines.—*Pearson's Weekly.*

---

J. H. Fling, Old Town, Me., has discontinued business.

A watch once owned by Marquis de Lafayette recently came into the possession of S. S. Wert, Altoona, Pa. The watch was made by Gregson, Paris, France. It is made of gold and is studded with about 480 pearls. Instead of a mainspring a small chain encircles the drum and keeps the watch in motion. Lafayette at the close of the Revolutionary War gave the watch to Col. Smith, his chief of staff, as a keepsake and memento of their struggles and hardships, as well as companionship, during the war. Col. Smith was the great-grandfather of Mr. Wert and the timepiece descended to Mr. Van Pelt and by him was bequeathed to Mr. Wert.


# The Bachelor's Alarm.




## A Most Novel Alarm Clock.

The figures on the dial are represented by groups of tiny men in dress suits, each group a separate picture, forming by their varying attitudes the numerals one to twelve.

**In Place of Hands on the Clock's Face**

there is a dainty, beautifully colored ballet girl, whose pointed toes in her journey about the dial designate the time of day—*can you imagine her position at a quarter of three?*

**The Bachelor's Alarm**

has been universally pronounced the cleverest novelty produced in years. In the bedroom, the cozy corner—the den—it's wonderfully attractive.

**A Very Big Holiday Seller.**

**Every Clock Guaranteed For One Year.**

From your jobber or us direct.

## $9.00 Dozen.

We prepay carriage on dozen lots.
No time to be lost.
Filling Holiday orders right now.

**The Goldsmith Co.,**
**809 Lippincott Building,**
**PHILADELPHIA, PA.**

Fine Leather Goods.

# C. F. Rumpp & Sons,

TRADE R MARK

Philadelphia.

New York Salesrooms, 683 and 685 Broadway.
Chicago Salesrooms, 35 Randolph Street.

Holiday Suggestions.

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Woodside Sterling Co.

## San Francisco.

C. Gilbert, Eureka, Cal., is now in this ty, buying goods.

E. W. Clemo, Nevada City, Cal., last cek replenished stock in this city.

C. Haas, Stockton, Cal., made selections or his Christmas stock here last week.

Alex. Feldenheimer, with the California welry Co., visited Los Angeles last week.

M. Markheim, Stockton, Cal., was in San rancisco last week, combining business nd pleasure.

H. S. Field, of Hammersmith & Field, as just returned from a vacation much nproved in health.

Louis M. Cahn, formerly with Wolf ros., has taken a position with the Alhonse Judis Co.

Neil O'Neill has fitted up a store in the ew Terminus Hotel, a few doors from is former location, at 20 Market St.

O. M. Howard, formerly with the San rancisco Jewelry Co., is now connected ith A. Schohay & Son, 308 Hayes St.

C. W. Friend, Carson City, Nev., called n the San Francisco jobbers last week and ade large purchases of holiday goods.

Mr. Lord, a member of the firm of lakslee & Lord, Goldfield, Nev., was here st week on a buying trip for his house.

W. J. Brown, J. B. Whitney's well-known aveling representative, has just returned om a successful trip through the north.

J. P. Alverson, Tulare, Cal., made a brief sit to San Francisco last week, spending ost of his time in the Sutter St. jobbing istrict.

E. H. Gotlschalk, formerly with Albert ansen, Seattle, Wash., has taken a position s watchmaker with Brittain & Co., 120 eary St.

J. Auerbach, with M. Adelsdorfer, westrn agent for the William E. Gilbert Clock o., will take a trip through the San Joauin Valley this week.

A. Garcia, formerly with the Portland ewelry Co., has taken a similar position ith the Alexander Jewelry Co. Mr. Ries, watchmaker, has also been added to the orces of the latter concern.

H. F. Barbier, a member of the W. K. anderslice Co., who has been stopping at ne Astor House in New York for the past few days, buying goods for his house, is expected to return shortly to San Francisco.

The W. K. Vanderslice Co. has increased its force by the addition of two new salesmen in the persons of D. K. Rauch, who takes a position in the gold department, and Charles Parmenter, who has been added to the silver department.

Rothschild & Hadenfeldt now have the largest force in their factory at 134 Sutter St. that they have employed during the past 15 years. They have just secured the services of George R. Clarke, Providence, R. I., who will in the future act as manager of the factory.

J. Lewis, familiarly known to the trade as "Jack" Lewis, traveling salesman for M. Levy & Co., has resigned his position with that company and will in a short time open a wholesale store in San Francisco. Mr. Lewis has been identified with the jewelry business for the past 35 years and during that time has made many friends.

The men employed in the manufacturing jewelry houses of San Francisco met Oct. 5 and organized a branch of the Gold and Silversmiths' Allied Trades Union. The roll was signed by 173 persons. Application has been made to the International Jewelry Workers' Union for a charter. The new organization will meet again Oct. 19 for the purpose of electing officers.

Jacob Olcovich, who is associated with his father in the retail jewelry business at 226 Ellis St., went violently insane a few days ago, and is at present confined in the insane ward of the San Francisco prison, prior to being committed to an insane asylum. While at work with his father Mr. Olcovich suffered an epileptic fit, which was followed by a lapse into violent insanity. Mr. Olcovich, Sr., escaped from the store, locking the insane man within. The latter threw himself through the plate glass window and after making his escape attacked a tailor and his wife, who had an establishment next door. The tailor and his wife escaped and the police were called. After a struggle of several minutes, during which the tailor shop was badly wrecked, the crazy man was overpowered. On the way to the jail Mr. Olcovich became more violent, smashing a lamp and other frail parts of the patrol wagon.


ONE OF OUR MANY
**ODD and EXCLUSIVE NOVELTIES.**



BABY RATTLES.

Don't fail to see our Hollow-ware line. Tea Strainers and Napkin Rings, Winning Designs. A few in your show window will attract attention.

Do not wait too late to send in your orders for Mesh Bags. ORDER NOW.

Catalogues sent on request.

**PRYOR NOVELTY CO.,**
**Factory,**
**473 Washington St., Newark, N. J.**
**New York Office, 7 Maiden Lane.**

STERLING (N P Co) SILVER.

.925 FINE.

# *The Thimble House.*



No. 149.

**Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.**



No. 136.

**KETCHAM & McDOUGALL,**
**Manufacturers,**
**37 & 39 Maiden Lane, New York.**
***Send for Catalogue.*** ***Established 1832.***
**ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.**






**A Press and They're On!**
**A Press and They're Off!**

The most practical Eye-Glassholder in existence—the double-pin attachment keeps it from turning sideways. No points or rough edges to tear the lining of the coat. Prevents loss or damage.

**Lesher, Whitman & Co.,**

**Dept. F, 670 BROADWAY, NEW YORK.**

FOREIGN HEADQUARTERS:
38 Shoe Lane, London, England.
40 Rue de l'Echiquier, Paris.
34 Yonge St., Toronto, Ont.

**Hotel Schenley,**
Pittsburgh, Pa.



12 minutes' car ride from Fifth Ave. and Smithfield St., or East Liberty Station. Fireproof, surrounded by three acres of garden, away from the dirt, smoke and noise. Catering to refined patronage.

'Phone, 286 Schenley.

**Livingston Hotel,**
GRAND RAPIDS, MICHIGAN.
American Plan $2.50 and up.
Bank vault large enough to hold trunk.
ERNEST McLEAN, MANAGER.

## Cleveland.

TRADE CONDITIONS.

Traveling men of the local jobbing and manufacturing houses, returning from their first trips, report an excellent business for the Fall and holiday trade. They say that retailers over the central States are buying more liberally than they have for some years. In addition, all the manufacturing concerns are running full time and people seem to be exceptionally prosperous. They look for the best business they have enjoyed for several years, although they do not expect retail merchants to overstep themselves, as they did two years ago. The local retail dealers are having a fair trade for the Fall months, but say that indications for a good holiday business are very good.

The Harburger Jewelry Co. has changed its corporate name to the Harburger Bros. Co.

Webb C. Ball has been appointed general time inspector of the New York & Ottawa Railroad Co.

The traveling men for the Sigler Bros. Co. are preparing for their second or regular holiday trips and will be out in a few days.

J. W. Dunlap, Greenville, Pa., spent two or three days among the wholesale houses here last week, making up his holiday stock.

A. E. Knight, Michigan representative of the Scribner & Loehr Co., returned to the house Friday and will start out again within a few days. H. S. Hurlbut, representing the house in southern Ohio and West Virginia, was also at headquarters last week.

Among the visiting jewelers noted in the city within the last week were the following: H. H. Brainard, Medina; A. P. Humphreys, Bellefontaine; Stephen Emery, of Birrell & Fobes, Kinsman; Mr. Judkins, of Judkins & Co., Flushing; W. W. Wells, Lodi; D. Leonheiser, Huron; J. G. Davis, Bellefontaine; L. J. Goddard, Ravenna; John Austin, Geneva; H. S. Sumner, Akron; W. H. Packard, Uhrichsville; E. N. Davis, Kent.

Contrary to a previously published report, Mrs. Josephine B. Ways, Connellsville, Pa., has not opened a new store in Dallas, Tex., but will remain in Connellsville until she disposes of her establishment at that place. Mrs. Ways moved, with her family, to Dallas, Tex., a short time ago owing to ill health, but will return to Connellsville, Oct. 23.

## Columbus, O.

F. B. Ross paid a visit to New York last week.

E. J. Goodman, of Goodman Bros., will visit New York this week.

Mrs. C. M. Haynes, wife of C. M. Haynes of Henn & Haynes, Chillicothe, has been engaged to sing each Sunday at the fashionable Broad St. Methodist Church in Columbus.

The White-Haines Optical Co. has remodeled a room in the rear of its store and will remove its workroom there, giving it more display room. A gas engine, now running the machinery, will be replaced with individual electric motors.

The optical business of Crawford & Sniff will be taken over by a company, organized Friday, with a capital stock of $10,000, to be known as the Crawford & Sniff Co. The incorporators are John R. Crawford, John E. Sniff, William E. Munsey, B. M. Crawford and G. M. Munsey.

The Knights Templars conclave here last week brought many visiting jewelers to the city, and several of them called on the wholesalers during their stay. Among them were: Ace Hart, Tiffin; T. K. Brumbe, Circleville; John A. Worrell, Washington Court House; J. C. Eberhardt, Dayton; W. M. Young, Mt. Vernon; C. A. Miller, Bellefontaine; E. G. Scott, Plain City; M. V. King, Granville; H. P. Lorbach, Circleville; F. A. Stengel, Marion; Charles M. Haynes of Henn & Haynes, Chillicothe.

Investigation by the receiver and examination of witnesses by the referee in the involuntary bankruptcy case of the Merchants' Supply Co. has thus far failed to bring out any considerable amount of information which would assist materially in straightening out the company's affairs satisfactorily to creditors. Philip Wolman and Louis Rapenport, Columbus merchants, examined by the referee at the request of the receiver, testified that they had bought goods from the company at figures below the market price. The first meeting of creditors has been called for Oct. 20.

F. L. Eisfelder, Postville, Ia., died recently at a hospital in Dubuque, of lung trouble.

**DIAMOND KNIFE EDGE PENDANTS.**



528 527 526

| | | | | | |
|---|---|---|---|---|---|
| 528 | Mounting | $5.20. | Set with 1 Diamond ⅛ Ct. | - - | $14 20 |
| 527 | " | 7.75 | Set with 7 Diamonds ¼ x 1-16 Ct. | - | 31 00 |
| 526 | " | 4.75. | Set with 1 Diamond ⅛ Ct. | - - | 13 75 |

These Brooches are hand made, extra heavy in Gold and set with fine **white snappy Diamonds.** We manufacture a complete line of Gold and Diamond Jewelry and sell direct to the retail trade.

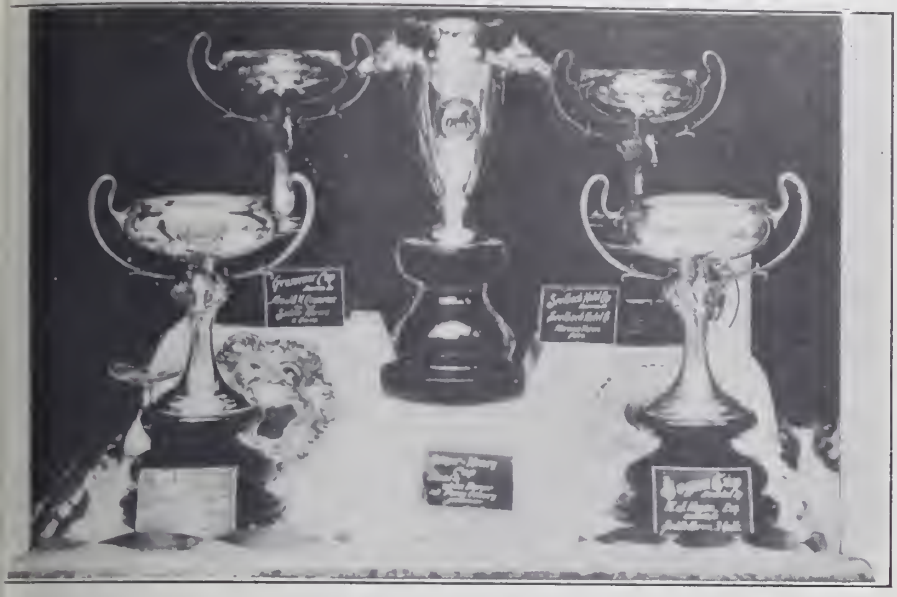
"OUR GOLD ALWAYS STANDS THE TEST."

**S. FRACKMAN, 51-53 Maiden Lane, New York.**

We are always pleased to send selection packages to responsible jewelers upon request.
WRITE FOR OUR NEW FALL CATALOGUE JUST ISSUED.

## Beautiful Trophy Cups for the Louisville, Ky., Horse Show.

A GROUP that was believed to contain the most beautiful and generally artistic trophy cups that have been exhibited Louisville, Ky., for many years was recently put on exhibition by George Wolf Co., at their store in that city. The ps, which were furnished by this concern, re prizes for the sixth annual horse show. and are known as follows: The Grosvner cup, donated by Mrs. J. B. M Grosvner, New York; the Seelbach Hotel cup, donated by the Seelbach Hotel Co.; the Stewart cup, presented by the Stewart Dry Goods Co., and the Hogan cup, a gift of Col. W. J. Hogan. All have the trade-mark of the horse show engraved on them, and where the bowls of the cups join the stems are beautifully modeled horses' heads, surrounded by Autumn leaves. It is needless to say



TROPHIES OF THE LOUISVILLE (KY.) HORSE SHOW.

hey were made to special order by Kerr Thiery, silversmiths, of New York.

In the group, which is illustrated herewith, the central piece, the Burger-Henry cup, is a trophy 16¾ inches high, weighing 7 ounces, which has on one side a fine etching of the trade-mark or insignia of the Horse Show Association, etched in the metal. This design shows a horse in action under a horseshoe. Above this appears the name "Burger-Henry," also etched. The handles of the cup are formed by two beautifully modeled horses' heads.

The other four cups are alike in style, having handles of more conventional shape, that the cups attracted considerable attention to the window in which they were displayed.

Herbert S. Harris, Bath, Me., supplied the loving cup which was presented a short time ago to Emma Eames Storey by the Mendelssohn Club, of Bath. The cup is of silver and measures 10 inches in height.

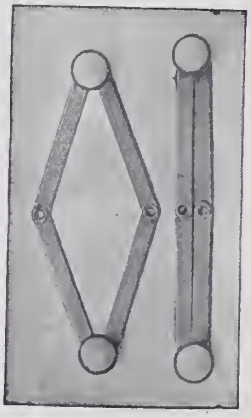
Guy E. Wolf, until recently in the employ of the San Luis Jewelry Co., San Luis Obispo, Cal., accompanied by his wife, mysteriously disappeared about a week ago. Wolf's whereabouts is being anxiously sought by several creditors.





CAST BRONZE TABLET
MODELED AND CAST BY
JNO. WILLIAMS, Inc.
BRONZE FOUNDRY,
Office, 556 West 27th Street, NEW YORK
"American Art in Bronze and Iron."

Collar Supporters



$3.00
Per Dozen Sets

Plain, and with Stones of any Color

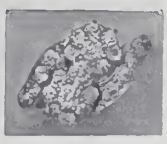
Modern Jewelry of Every Description

L. Witsenhausen
47-49 Maiden Lane. N.Y.
Manufacturers of MODERN JEWELRY
Chicago, 405 Masonic Temple.
(L. KATLINSKY.)

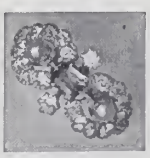
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LOUIS W. HRABA
29 East 19th St., New York.
Manufacturer of
Fine Leather Goods,
Exclusively for the Jewelry Trade

ESTABLISHED 1869.











WILLIAM KINSCHERF,
MANUFACTURER OF
MOUNTINGS AND DIAMOND JEWELRY
San Francisco Agt., J. A. YOUNG. Office and Factory, 63 MAIDEN LANE, NEW YORK.

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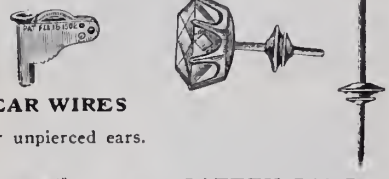
S. F. MYERS CO. 479-49 Waverley Place NEW YORK

OUR 1906 GREAT BIG ILLUSTRATED N.Y. STANDARD CATALOGUE NOW READY.

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf pins, etc.



EAR WIRES
for unpierced ears.

SAFETY CATCH
For brooches, etc.
Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.

**Pearl drill ng and Adjusting a specialty.**
Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John St., N. Y.

SPECIAL NOTICE!

We Have But

ONE ADDRESS

F. W. Gesswein Company,

WILLIAM DIXON, PREST.

Dealers in Fine Tools and Supplies,

39 John Street, New York.

PRACTICAL COURSE IN ADJUSTING
Price, $2.50.
All Jobbers or Jewelers' Circular Publishing Co.

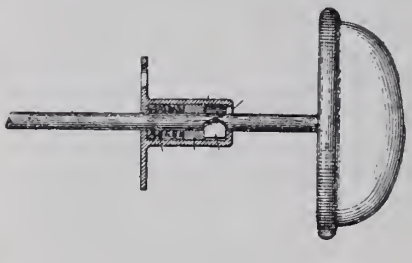



## UNITED STATES PATENTS.

ISSUE OF OCT. 3, 1905.

**800,772.** HAT-PIN. Robert Thorner, New Dorchester, Mass. Filed Jan. 23, 1905. Serial No. 242,232.

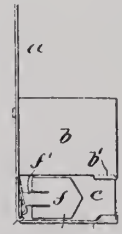
A hollow socket-piece adapted to be secured to a hat, combined with a hat-pin having a pointed inner end, a headed outer end outside of the hat, and



freely movable the greater portion of its length through said socket-piece, the latter being partially closed and laterally slotted at its outer end next to the head of the pin, a spring in said socket-piece, and a block between said spring and said partially-closed end, said hat-pin being freely rotatable in said block and socket, and having a lug next to said head for entering between said block and partially-closed end, pressing said block against the spring and being frictionally clamped between said end and block.

**800,870.** MATCH-SAFE. Jacob E. Neahr, Boston, Mass. Filed April 7, 1903. Serial No. 151,517.

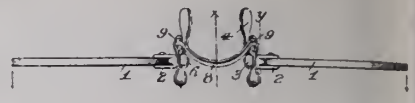
A device, embracing in its construction a re-




ceptacle for matches, a spirally-coiled strip coated with material for igniting matches, and a spring arranged to partly surround and to press inwardly toward the center of the strip to clamp and hold the strip from slipping when struck by a match.

**800,893.** EYEGLASSES. Gustav A. Bader, Rochester, N. Y., assignor to E. Kirstein Sons Co., Rochester, N. Y. Filed Jan. 3, 1905. Serial No. 239,341.

In eyeglasses, the combination with the lenses and the guards in rear thereof, of the spring connected to the lenses embodying the central portion and attaching ends, and two looped portions between each end and the central portion, said loop



opening toward the front and rear respectively and so arranged relatively to the guards that the separation of the guards will cause a movement of the sides of both loops toward each other.

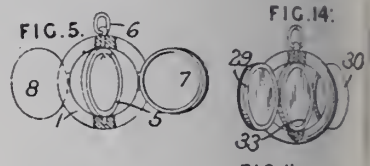
## BRITISH PATENTS.

ISSUE OF SEPT. 27, 1905.

(Abridgments of Specifications, 1904, from *The Illustroted Official Journal.*)

**12,682.** LOCKETS, PENDANTS, ETC. T. Wilcox (trading as M. Wilcox & Son), Birmingham. June 4.

Relates to lockets, photograph pendants, charms, chatelaines, and the like. In the form shown



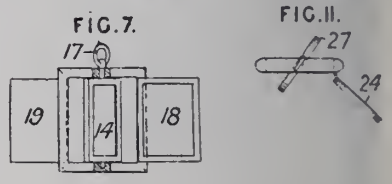




Fig. 5, a bezel or holder 5 pivoted in the fra 1, and is rotated by means of a ring, knob, or b ton 6 to open the two sides 7, 8 of the locket. The holder and both doors may contain pho graphs, hair, mirrors, compasses, or the like, plain glass may be fitted to the doors to show photographs, etc., from the outside. The same rangement may be used with square or ot shaped lockets, etc., or it may be used on a lar scale for chatelaines, as shown in Fig. 7. I modified form, shown in Fig. 11, the holder may form one side of the locket, and a door the other side. In another form, the doors 29, Fig. 14, are pivoted to the bezel 33 instead of the frame. In the case of chatelaines, a base support, or feet may be provided so that article may be used as a photograph stand frame.

**12,705.** FOUNTAIN-PEN FILLERS. J. Nolan and A. K. Watts, both in Lond June 4.

Relates to apparatus for filling fountain p without the necessity of unscrewing or remov any part of the pen. A tube *b* of glass, etc provided with a branch *c* upon which is fitted india-rubber cap *d* having an aperture *f* into w the nib section of the pen is inserted. The a ture *f* is provided with a lip so as to form a t joint between the pen and the cap. Ink is ra up in the tube *b* by means of the usual rub bulb *h* or by means of a piston, and finds its into the pen through the nib section. Two m

JEWELRY STORE FIXTURES

THE cloth on your tables looks rather shabby. Do you want them recovered? 'Phone me.

JAMES S. BUS
Manufacturer
189 BROADWA,
NEW YORK.

Fliassof Bros. & Co.

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

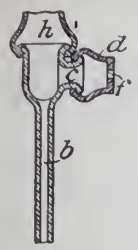
IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

100 STATE STREET, ALBANY, N.Y.

tions are described, in one of which the tube s on a branch of the main filler, and in the other




tube *b* is dispensed with, the ink being drawn through the cap *d*.

**,870.** TELESCOPES AND FIELD GLASSES. H. C. Mustin, Germantown, Pa., U. S. June 7. (Grant of patent opposed.)

n a telescope, provided with internal prisms enable the axes of the object glass and eye-ce to be arranged in different planes, so that object may he viewed from behind a cover, the sms are arranged so as to erect the image and

FIG.1

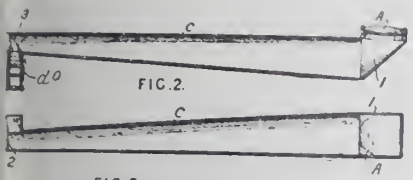



FIG.2.




FIG 5

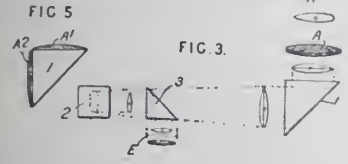



FIG.3.




duce the number of refracting-surfaces to a nimum. Means are provided also for adjusting e cross-hairs to coincide with the real image ar the eye-piece. The object glass A and the e-piece B are shown arranged at the ends of the escope-tube C of the form shown, having flat les and inclined parts and extensions against ich rest the reflecting-surfaces of totally-reflect-g, right-angled, equi-lateral prisms 1, 2, 3, ar-nged as shown. The prism 2 consists of two isms connected together and to the prism 3, so to present two refracting-surfaces only. The oss-hairs may be carried by a tubular section E justed by a rack and a pinion projecting through slot $d^0$. Fig. 5 shows the object glass formed two parts $A^1$, $A^2$, cemented to the refracting-ces of the prism 1. Two of these telescopes ay be combined to form a binocular glass for arine or field use.

*mplete specifications accepted Sept.* 20, 1905. 1904.

**2,648.** WATCHES, CLOCKS, ETC. Mojon.
**3,699.** UMBRELLA. Revel.
**4,510.** NECKTIE RETAINER. Downing.
**5,985.** AUTOMATIC CLOCK-WINDING MECHANISM. Hartman.

1905.

**3,445.** PURSE AND MATCH-BOX. Levi & Levi.
**5,134.** HAT PIN. McKechnie.
**13,941.** PENDANT. Wilcox.

*Applications filed Sept.* 11 *to Sept.* 16, 1905.

**18,344.** MANUFACTURE OF KNIVES, FORKS AND SPOONS. Herman Szaja and Wladislaw Gorski, 33 Cannon St., London.
**18,370.** WAIST BAND CLASP. C. H. Stanley and Alfred Stanley & Sons, Imperial Chambers, Colmore Row, Birmingham.
**18,372.** VEIL-FASTENER. Ada Whitehead, 6 Bank St., Manchester.
**18,476.** BRACELET-FASTENING. Thomas Wilcox, 111 Spencer St., Birmingham.
**18,481.** HAIR PIN. T. E. G. Swayne, Army Service Corps Mess, Aldershot. Complete specification.
**18,561.** SCARF PIN. Mayer Blanckensee, 2 Summer Hill Terrace, Birmingham.
**18,605.** MATCH BOX. Edward Haydock, 15 Hackness Road, Edge Lane, Manchester.
**18,611.** TIME REGISTER. Walter Beresford, 139 Dale St., Liverpool.
**18,637.** HAT-FASTENER. Edwin Amies, 110 Strand, London.
**18,661.** GUARD FOR WATCHES. Frank Maesson, 37 Chancery Lane, London.
**18,714.** HAT PIN. Beatrice Hornby, 3 Brown St., Manchester.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued Oct.* 9, 1888.

**390,786.** ALARM-CLOCK. A. M. Lane, Meriden, Conn.
**390,848.** COLLAR-FASTENING. J. R. Farrell, Boston, Mass.
**390,855.** BUTTON. H. F. Hambruch, Hamburg, Germany, assignor to A. F. Richter, same place.
**390,900.** UMBRELLA-TIP. Max Reichwein, Vienna, Austria-Hungary, assignor to Hirsh & Bro., Philadelphia, Pa.
**390,908.** CUFF-HOLDER. A. W. Sawyer, Providence, R. I.
**390,933.** MANUFACTURE OF GOLD PENS. Edwin Wiley, Brooklyn, N. Y.

*Design issued Oct.* 6, 1891, *for* 14 *years.*

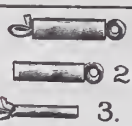
**21,095.** BADGE. J. D. Perry, Detroit, Mich.

*Designs issued Oct.* 11, 1898, *for* 7 *years.*

**29,462.** BUTTON. C. C. Penfold, Buffalo, N. Y., assignor to G. S. Penfold, same place.
**29,465.** HANDLE FOR NAIL-FILES. F. H. La Pierre, East Orange, N. J.
**29,466.** MUSTACHE-GUARD FOR CUPS. E. H. Green, St. Louis, Mo.

*Design issued April* 8, 1902, *for* 3½ *years.*

**35,852.** RING-TRAY. J. L. Herzog, New York.


1. Snap complete.
2. Outside of Snap.
3. Inside of Snap.

# The E. P. H. Patent
## NON-PULL-OUT Neck Chain Snap

*is a patented snap that insures the wearer against loss of*

CHAIN or CHARM

for it positively will not pull out

**Made in 10 and 14 Karat Gold and In Gold Filled.**

***Can be had of the following Wholesale Selling Agents:***

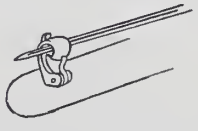
Messrs. W. Green & Co., 6 Maiden Lane, New York
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
Bauman-Massa Jewelry Co., St. Louis

***PRICES.***

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

THE HERPERS
PATENT SAFETY CATCH.



PAT. DEC. 3, 1901




THE CROWNING FEATURE OF A WELL MADE BROOCH MOUNTING.

HERPERS BROS.,
NEWARK, N. J.

# Gold Filled of High Grade Only.

**We sell direct to the Retailer, and you get our product at the Jobber's Price.**
**Every Chain guaranteed as represented or replaced with a new one.**

# A. & Z. Chain Co.,

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Our goods are unsurpassed in
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**English Fancy Goods.**

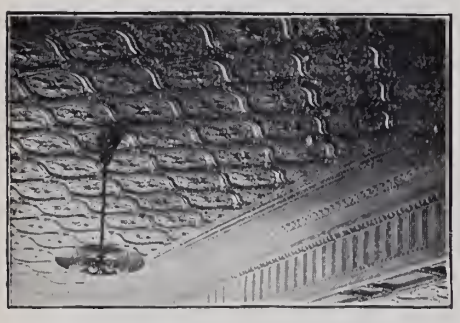


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**100 William St., New York.**

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Be up-to-date, have a neat and attractive store; it is a good foundation for a prosperous business. Send for our catalogue of new designs and give particulars for an estimate.

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"No trouble to ship out of town."

THE FORMAN CO.
SIX LIBERTY PLACE
NEAR MAIDEN LANE · · · NEW YORK.

## The Price of Diamonds.

(From the *Engineering and Mining Journal.*)

THE retail prices of the higher grades of pure white and blue diamonds from the South African mines were again advanced 5 per cent. in London on Sept. 26. There is a good demand for choice blue stones, and some of the best white and blue stones are selling at $500 per carat. Prices were advanced 5 per cent. on four occasions last year, and two similar advances have been made this year.

Altogether there have been advances in the rough goods aggregating about 55 per cent. in four years, but some grades of stones have been put up even higher. In addition the cost of stones to the cutter has been increased by requiring him to accept in each shipment certain amounts of inferior or yellow stones and large stones which do not cut to advantage.

The average value of the rough diamonds imported at New York last year was $37.50 a carat. The price to the public is much higher because the cost of labor in cleaving, cutting and polishing must be added. The explanation of the advance given by the London diamond merchants is that there is a scarcity of the qualities of stones that are most in demand and mining expenses are greater than formerly.

This is not a fact, however. For several years there has been a steady fall in the cost of production, and the last report of the Premier (Transvaal) Diamond Mining Co., Ltd., stated that "the most promising feature in the outlook is the large size and fine quality of the stones now obtained. Last year a certain parcel weighing 385 carats when cut yielded brilliants weighing 191 carats, and three other stones, weighing 689 carats, were valued at £14,066, or over £20 per carat." The actual cost of production in the Premier (Transvaal) mine in 1904 was 62 cents per load of 16 cubic feet.

A better explanation of the continual advances in prices appears to be that the De Beers and Premier companies are working in harmony. Neither can afford to war against the other; and there is every likelihood of them continuing to work together in controlling the market and advancing prices on every favorable opportunity. Each company has enormous diamond reserves. The "pipe" in the Premier mine, in the Transvaal, has been proved by drilling to continue to a depth of 1,000 feet. Between the present working level and a depth of 400 feet it is estimated there are fully 105,000,000 loads of diamondiferous earth, worth at least one carat per load, which can be mined at about 75 cents per load. The present annual diamond yield is between 400,000 and 600,000 carats, valued at about $3,000,000 to $5,000,000. The returns from the four De Beers mines are valued at about $25,000,000 yearly. The combined output of the diamond fields of Australia, Brazil and British Guiana are insignificant in comparison with the South African yield.

## Scarcity of Skilled Labor in Jewelry and Allied Trades.

IN a three-column article the New York *Sun* recently reviewed conditions in various industries employing skilled labor and declared that there is a great scarcity of such labor. "About the hardest thing to buy in New York," said the writer, "is immediate service from artisans."

As to the jewelry trade these comments are made:

"If you wish to have a Christmas gift of jewelry made according to your own design, even if it is nothing more than a pair of enameled sleeve buttons, you had better be quick about giving the order, for the chances are that you won't get it in time.

"What would you think if you were told that there is a jewelry house in this city that has been working four years on a set of silver and hasn't got the job done yet? Well, there is such a house, and one reason why the work isn't done is that the especially skilled artisans on that job have had to be taken away from it from time to time as to attend to the usual orders that are constantly being taken by the firm.

"When it comes to the jewelry trades a peculiar condition is beginning to exist in this country. Certain trades are being passed down from father to son, and in more than one establishment in the city three generations of one family are at work side by side in the same trade.

"This is true of silversmiths and goldsmiths. In India and in the Orient and, indeed, in many parts of Europe, this has been the rule, rather than the exception, but it has not been so in America.

"Here a man may have been a blacksmith. His son was likely to be a jeweler, and that man's son a lawyer. Or a man might have been a laborer. His son might have been an architect and that man's son a contractor, or, if he was studious, a college professor. The American rule has been not to do what your father did, but to be higher, as it is called.

"There is a change, however, going on in many of the trades relating to the fine arts. This is delicate work, as a rule, and it is indoors. The artisan can dress well, and his pride in his appearance is not hurt as it would be if he followed some of the rougher trades. Consequently, father and son are working side by side and occasionally the grandfather is seen with them.

"Just now there is so much prosperity in the land that no clever artisan in this line is out of work. People can afford jewelry at this time better than ever before in the country's history. There is a great demand for all kinds of precious stones. More and more silver plate is being used in houses, more and more silver is going out in businesses, and the demand for copper and bronze for the luxuries of life is constantly increasing. All this creates an unusual demand for skilled labor."

The plate glass in the large window of R. H. Dilley's jewelry store in the Harley block, W. Wheeling Ave., Cambridge, O., was broken recently, and a number of articles, including a gentleman's valuable gold watch, a lady's gold watch and a number of watch charms are reported stolen by Mr. Dilley. The police are inclined to think that the glass was broken by a blow from a heavy hammer in the hands of some one unknown, out of pure maliciousness, and that if anything is missing it was taken by passers by, who observed the hole in the glass.




SOUVENIR SPOONS. Bowls Engraved for $4.00 per doze

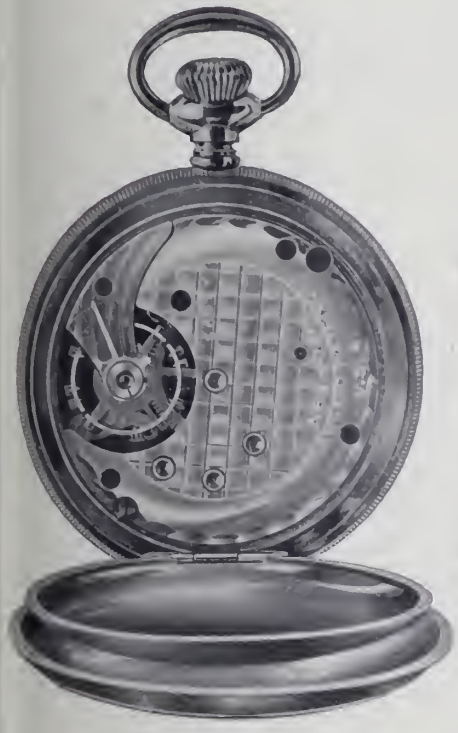
1 dozen Te
gilded an
engraved
$10.60

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## Announce a New Watch made especially for the Watch Trade

A watch built especially for *you*. A low price for a serviceable movement; a showy watch that will force sales. An improved model all the way through; entirely new design of plates and character of finish; *compensating balance, breguet hairspring, seven jewels, lever escapement;* two finishes—nickel damaskeened and combined fancy gilt and nickel damaskeened, very handsome and attractive; *pendant set;* fully guaranteed by the makers: in every way measuring up to our claim of



**"The Best Watch in the World for the Money"**



How can we make so good a watch for so little money? We have one of the largest American factories running full time on this *one thing*—producing nearly 2,000 movements a day—always making them thoroughly good, yet reducing the cost to the minimum. If we were working on twenty-five different models, the price of these new watches would be perhaps double. You get the benefit of our *specialization.* Your jobber has these new models *now*—order early, the demand is great and growing. Price-list on request.

## New York Standard Watch Co.

Jersey City, N. J.

# WALTHAM WATCHES.

The issue is announced of the following 16 size movements:

## 16 SIZE, ¾ PLATE, S. W. MOVEMENTS.

PENDANT SETTING.

HUNTING OR OPEN FACE.




No. 625, Nickel;
17 Jewels, Red Gilded Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Center Wheel.

---

## AMERICAN WALTHAM WATCH CO.

### WALTHAM, MASS.




## Printing Chronograph at the Paris Observatory.

*(Continued from issue of Sept. 13.)*

ET us now examine more minutely the
◄ wheels situated without the plates of
e movement. First, we have the wheel
*D*, giving the tenths of a second. A
yway *E*, together with a key, are pro-
ded to fix it solidly upon the axis *H H*.
makes its revolution in one second, and

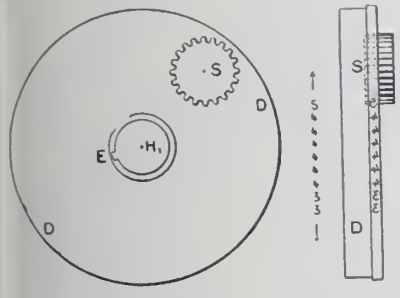



FIG. 4.

e smooth face or edge of this wheel is
vided into 10 equal parts, upon each of
hich parts one of the numerals is re-
ated six times (see Fig. 4). It carries
oreover a double satellite *S* with 20
eth; its rear member engages with a
heel *T T*, having 61 teeth, this latter be-
g fixed upon the plate of the movement,
hile the forward member engages an-
her wheel *t t* with 60 teeth (see Fig. 5)
at forms a part of the seconds wheel
rning loosely upon the axis *H H*.
The rim of this seconds wheel is di-
ded into 60 equal parts, each of which is
mbered from 00 to 59, which numbers
e cut into the wheel. Upon its forward
ce this seconds wheel bears a pinion
*U*, having 32 leaves. This pinion en-
ges with one of the wheels of the in-
rmediate piece (see Fig. 6). This inter-
ediate piece is made rigid or immovable
the lock *A*. Its wheel $R_1$, with 20 teeth,
gages the pinion *U U*, having 32 leaves,
hich makes one turn a second. At the
me time the wheel $R_1$ meshes into a
heel $R_2$, which also has 32 teeth, and this
rries a pinion $P_2$ with 18 leaves; this in
rn communicates its motion to the inter-
ediate wheel $R_3$ supported by an arm
fixed to the cylinder that encloses the printing wheels. (See Figs. 6 and 7.) The wheel $R_3$ has 108 teeth and carries upon itself a pinion $P_3$ with 21 leaves, engaging with the minute wheel, which has 210 teeth, fixed solidly to a drum, upon

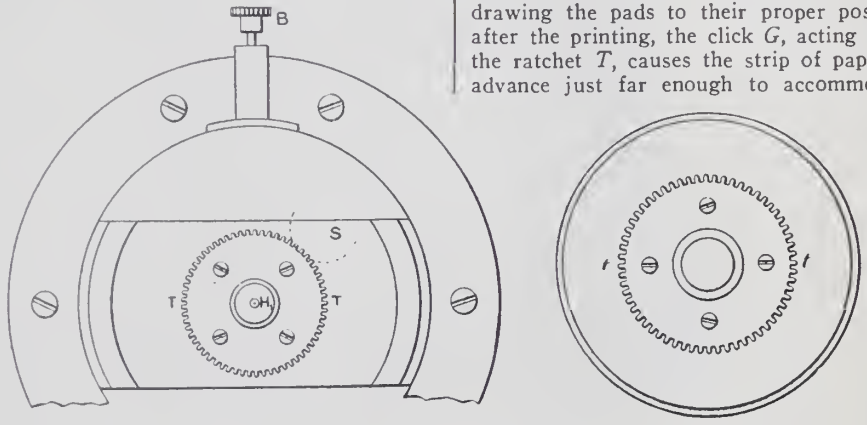



FIG. 5.

the rim of which are carved the figures representing the 60 minutes. From this we see that the minute wheel *M M* moves 60 times less rapidly than the seconds wheel




FIG. 6.

*D D*, the ratio of the product of the pinions $P_2$ and $P_3$ to the product of the wheels $R_3$ and *M M* being just equal to 1/60, and the wheel $R_2$ being driven along with the same speed as that of the seconds wheel.

The printing mechanism is illustrated in Fig. 8. At each contact made by the observer the electro-magnet *E* is excited and attracts its armature *A*, and this causes the three pads *P* to impinge against the printing wheels, which effect an impression upon the running strip of white paper *B* by means of an inked ribbon placed between it and the letter. Subsequently, that is while the coil spring *R* $R^1$ is withdrawing the pads to their proper position after the printing, the click *G*, acting upon the ratchet *T*, causes the strip of paper to advance just far enough to accommodate the next printing in a word about nine millimeters.




We give below an abstract of several observations recently taken at the Paris

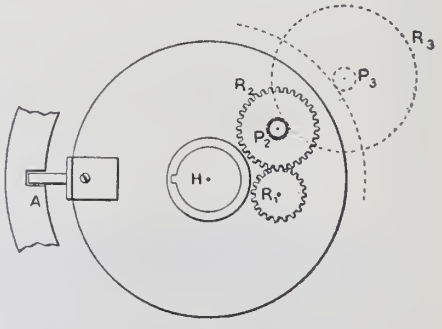



**FIG. 7.**

Observatory with the large meridian instrument upon the passage of a star across eight threads. The figures to be read in Fig. 9 are those which issued from beneath the index on the right. We see that the readings are perfectly plain and the impressions neatly made.

Finally, we must add that the mechanism of the chronograph is constructed in

such a manner that the contact, even though it be prolonged through several seconds, will never cause other than an instantaneous stroke of the pads upon the

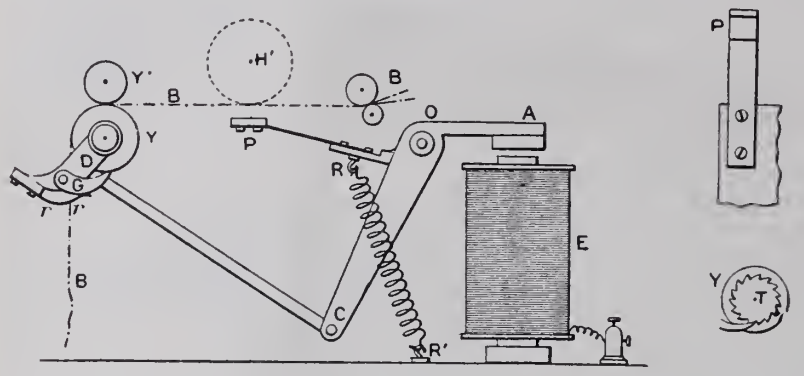



Fig. 8.

printing wheels, thus never taking any risk of friction upon the wheels, which continue

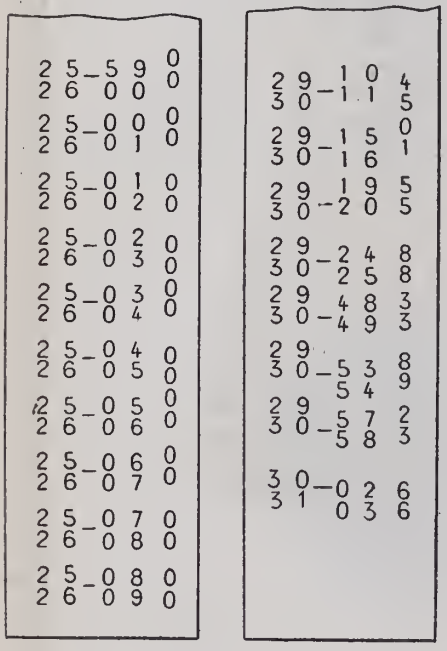



Fig. 9.

to turn normally while the strip of paper remains inactive. The contact between the paper and the wheels only takes place at the instant the circuit is closed. As for the recovery of the coil spring $R\,R^1$, it produces, as we see, the forward movement of the paper at the instant the electric flow ceases. The apparatus is installed upon a cast iron base of about 0.44 of a meter by 0.30. It runs about seven hours at one winding upon a fall of three meters and a weight of 146 kilogrammes, or about 300 pounds.

(THE END.)

## More About Escapements of Clocks and Watches.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from the *Almanach de l'Horlogerie.*)

PART II.

(*Continued from issue of Sept. 27.*)

THE Brocot escapement, although deviating a little from the true theoretical principles, has given quite good results. It would evidently have no success in a clock of precision, but the facility of its construction, the stability of the rate which can be obtained by making the rollers of jewels and the preservation of the oil, permit it to respond to all the exigencies of ordinary horology. The extensive use which has been made, and which is still made, of this escapement, proves that its results are satisfactory.

Fault has been found with it on account of the slight recoil which the lever causes the wheel to take at the moment when the tooth falls on the roller. It will be easy, by giving to the rounded part an appropriate form, to annul this defect, but, as we have had occasion to remark several times, a light recoil is at times favorable for adjustment. Besides, the lockings in this escapement are not tangential, but this is a defect of slight importance in an ordinary clock.

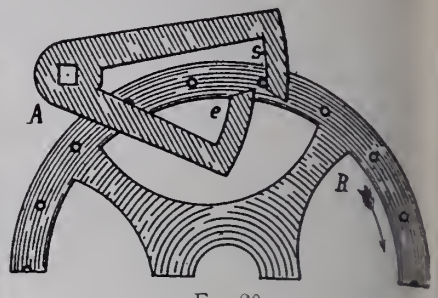



Fig. 20.

The action of the wheel on the pallets is also irregular, since the influence of the inclined plane is much greater at the end than at the commencement. Nothing would be easier than to correct this fault; but the Brocot es-

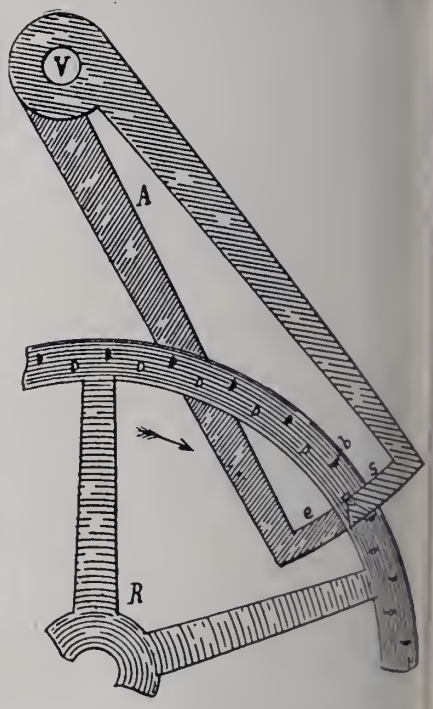



Fig. 21.

capement would not then be in existence and we would have a Graham anchor.

In 1741 a French clockmaker, name Amant, modified the Graham escapemen




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bringing the two pallets nearer together and causing both to work on the same side of the arbor of the wheel, with pins inserted in the periphery of the wheel. Fig. 20 shows the first form of the pin escapement. The

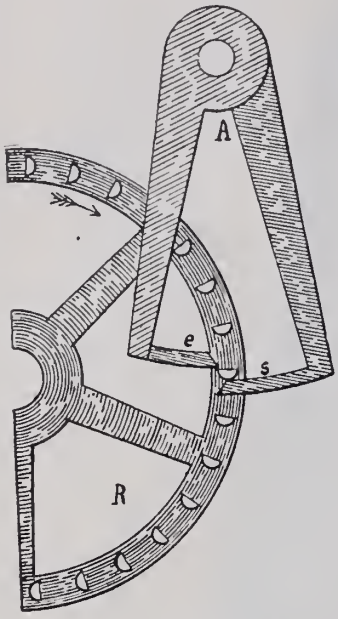



Fig. 22.

two levers appear with their locking faces, *e, s,* drawn as usual from the center of the lever. One of the pins of the wheel is locked on *s;* it will silde over the inclined plane to produce the impulse, and the following pin will work in the same manner at *e*. The pin escapement has certain advantages over the Graham anchor escapement, and it was immediately adopted for regulators and tower clocks. It does not require so great precision as Graham's, and the enlargement of the pivots of the es-

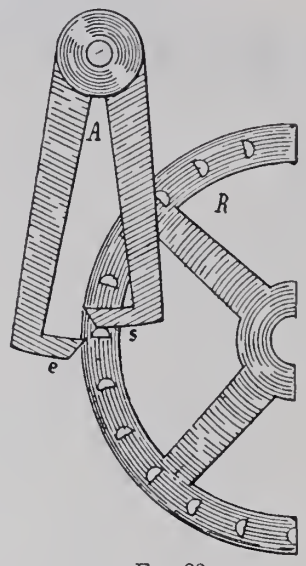



Fig. 23.

capement piece has less influence than in the latter.

In 1753 Lepaute, one of the most celebrated French horologists, presented the pin escapement, as modified in Fig. 21. The two arms of the lever A, friction tight on the same arbor V, may be brought close together or removed apart. They are termi-

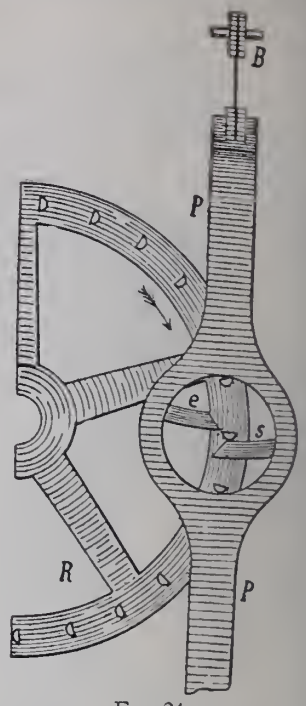



Fig. 24.

nated by the pallets *e* and *s,* having locking planes formed as usual, but working each on one side of the wheel. The wheel carries two rows of semi-cylindrical pins; those


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**O size Hunting.**

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represented in white are arranged on the anterior face; these work with the pallet *s*, which passes before the wheel. The pallet *e*, on the contrary, passes behind the wheel, and there meets the pins represented in

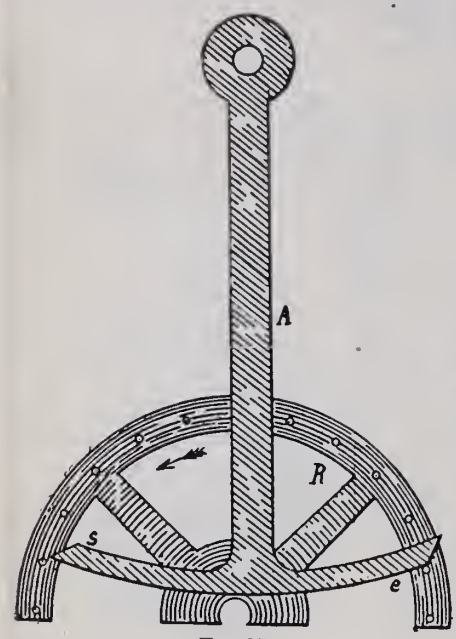



Fig. 25.

black, which are on the posterior face. The functions are still accomplished in the same manner.

Thus constructed, the Lepaute pin escapement presented new advantages. The locks and impulsions were effected at equal distances from the center of the lever, contrary to what had been produced in the mechanism of Amant. This advantage, it is true, was regarded illusory afterward, but that which resulted from the substitution of semi-cylindrical pins for pins which were round was recognized as of great

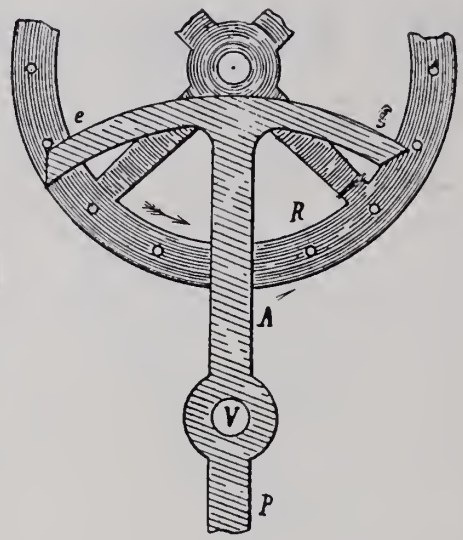



Fig. 26.

value, for it allowed of diminishing the extent of the drop.

The modern pin escapement is indicated in Fig. 22. The illustration gives a better idea than the preceding why the half-round pins diminished the drop. It appears useless to dwell on this subject. The springs recall the rollers of the Brocot escapement. They carry also a part of the inclined planes, and it would be sufficient to increase their

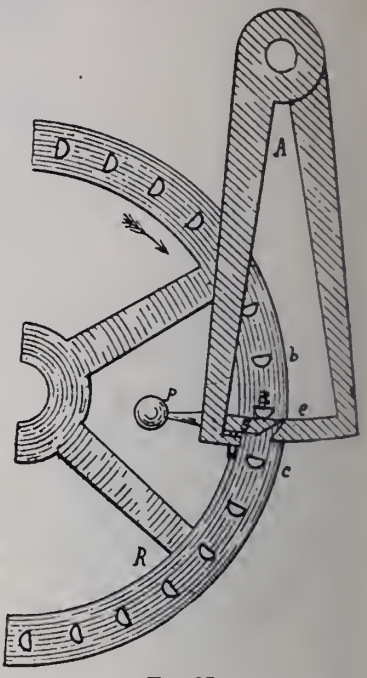



Fig. 27.

diameter, and to make the pallets pointed, to obtain the transformation of the Brocot escapement, corresponding to that of the Graham anchor in the pin escapement.

The pin escapement is especially suitable for large clocks. The arrangement of the

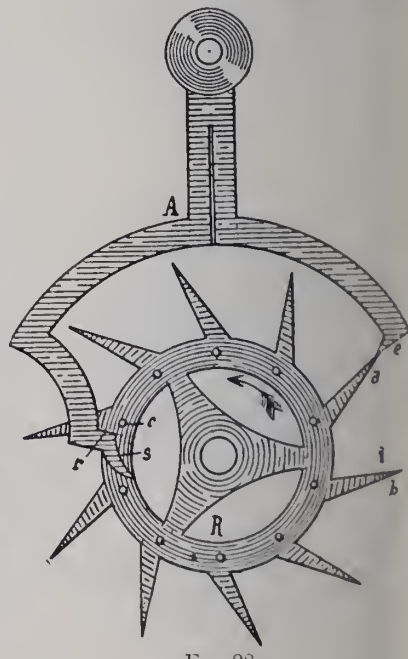



Fig. 28.

two pallets on the same side of the arbor of the wheel presents the advantage of not shaking the pivots of the lever in their holes. In the Graham anchor the wear of the holes readily caused entanglement, which is not the case in the pin escapement, which can work even when the effects of the wear are quite marked.

The length of the arms of the lever ha

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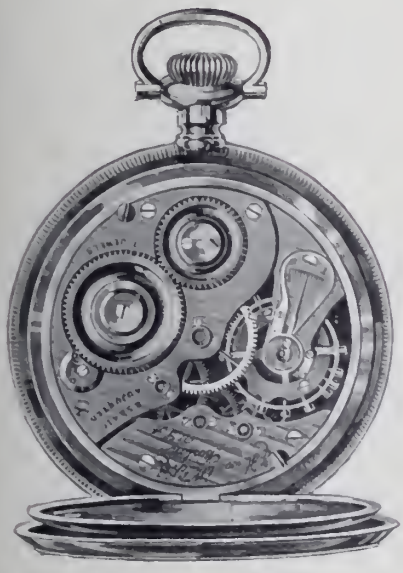
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been the object of discussion and experiment, with the result that this length is a matter of indifference with relation to the impulse, but with reference to the friction it must be reduced as much as possible. The shortening is, however, limited by certain practical considerations. It is also recognized that the vertical position of the lever is the best, the oil maintaining itself better on the pallets.

The mechanism represented in Fig. 23 appears, at first sight, not to differ from that of the preceding figure, but on examining it closely it is seen that the inclined planes are established in opposite directions. The action of the wheel has the tendency of raising the lever, instead of exercising on it a pressure added to its weight. A certain advantage is also obtained with reference to the wear of the holes of the pivot, but practice has demonstrated that this advantage is offset if the holes are not of absolute precision, for then the pivots easily shake when the lever is raised.

As in the Graham escapement, the attempt has been made to construct the pin escapement by attaching the pallets of the lever directly to the pendulum. This ingenious arrangement, represented in Fig. 24 was contrived by Vérité in 1832. The horologist constructed several pieces, with the escapement thus disposed. It is useless to dwell on the working of the mechanism which is still effected in the same manner. We will say merely, that for planting the escapement, the piece B, to which is fixed the suspension spring of the pendulum P, moved on one side or the other.

A skilful horologist, Robert of Sancerre exhibited at the Universal Exposition of 1856 an escapement resembling, in the form of the lever, that which we have given in Fig. 14. It is a combination of the Graham escapement and the pin escapement. The mechanism is quite simple; and if it possessed the qualities of those from which it is derived, it would be perfect. Unfortunately, experience has proved that it has neither the one nor the other (see Fig 25). It can be readily understood that when the pins are locked on the pallet *e* they have the tendency to raise the escapement piece, while an the other side they cause a pressure in the opposite direction. In the following escapement (Fig. 26) a lever of the same form and similar functions is observed. All the mechanism is reversed. The fork is omitted, and the lever A forms a single piece, pivoting at V, with the pendulum P, as in the escapement represented in Fig. 12. This arrangement is due to Vérité, who adapted it only to certain clocks *de luxe*, having found that it required very great precision.

With a Graham or a pin escapement, having a wheel of 30 feet or 30 pins, and working a pendulum 984 millimeters in length leaps of a second are obtained from the hand adjusted on the arbor of the wheel. The pendulum of 248 millimeters beats the

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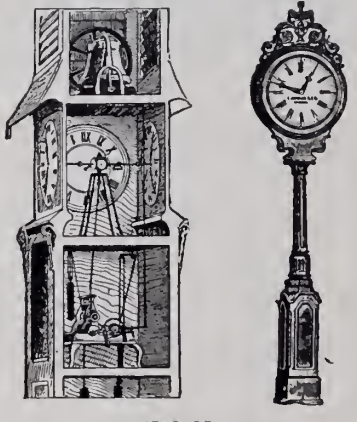
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half-second, and to obtain a turn of th hand in one minute, it would be necessar to employ a wheel of 60 pins. The near ness of the pins to each other would then b excessive, for the enlargement of the whee can be secured only within certain limits.

To obtain a hand marking seconds with pendulum of 248 millimeters, recourse wa had to the system of the single-beat escape ment, which, on rendering mute one vibra tion in two, gave the indication of th seconds with a wheel of 30 teeth

We see in Fig. 27 one of these single-be escapements, in which one of the pallets c the lever is so constructed as to obtain mute vibration. The pallet *e* is formed usual, whilst the other, *s*, has a movab beak, which tends constantly to rise und the action of the weight *p*.

The working of this mechanism is pr duced in the following manner: The pin becomes locked on the movable beak which it lowers in the position shown the illustration, and the vibration from le to right is accomplished. The lever, retur ing in the opposite direction, the pin pass on the locking *e*, and at this moment t movable beak rises. On the following c cillation the pin *a* passes under the moval beak and slips against the inclined plane the pallet *e*. Then the tooth *b* takes place, acting on the beak *s*.

This system, of which the movable be ought always to work with the aid of weight or a spring has given but mediocr results. The thickening of the oil inte feres with the liberty of the beak.

Fig. 28 exhibits another system of t single-beat escapement. The wheel h teeth and pins; the first only for a mi locking, while the latter furnish a seco locking, followed by the impulse In t illustration a tooth *a* is seen locked agai the arm *b* of the lever. When this too escapes another impulsion occurs, and t wheel turns only to a slight extent, the p *e* meeting the locking *r* of the other arm the lever. The impulse is then commu cated on the return of the oscillation by pin *e*, sliding against the concave incline and this impulsion terminates on the arri at the locking of the tooth *b* against the a *c* of the lever.

This escapement gives good results, the regularity of the Graham escapement of the pin escapement must not be expect

[THE END.]

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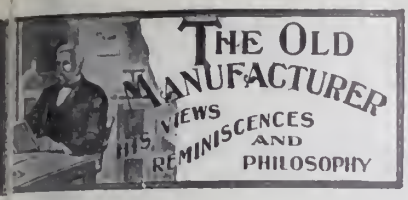
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### Comments on the Man who is Fitted for His Work.

THE old jeweler, after his Summer silence, was visited by a CIRCULAR-WEEKLY reporter. After cheerful greetings and promptings by the reporter, he started with: "I once heard one of our great-New York divines declare that his ideal 'rest' was the smoothness of motion by great engine's fly-wheel when in action; ing the past Summer I have witnessed several mercantile fly-wheels in action; they gested many thoughts.

"A business man, to be competent, should fitted and trained to a position superior his work. He should be its master, not servant. The man who is beneath or better than his appointed duties is incompent unless he study and strive to rise the superior position relatively to his es.

"There is no economy in a 40-horse-wer engine to do 40-horse-power work. 60-horse-power engine will do the better more persistent work with less 'wear tear.'

"Many years ago in the old house of llows & Co., then on Maiden Lane, was ployed a clerk who when chided by a low-clerk for laxness in the performance some duty, responded: 'I *do* as well as *paid*.' The fellow-clerk, who afterward ame a partner in a large manufacturing use, to which he was called by reason of intelligent activity, replied: 'Fellows & invest money in your work, just as they in their merchandise; they must have a ofit on the money invested in your work, st as they do on their merchandise, else u are the equivalent of a bit of unsalable ods, the price of which must be reduced induce its sale.' Thereafter the youth ased his furtive glances toward his employers, apprehensive lest he be detected in indolence and unprofitable talkativeness his fellow-clerks and to visiting salesen; likewise, under his improved methods lacked time to traduce his fellow-clerks r their activities.

"As the Washington *Star* puts into the outh of Uncle Eben, 'Many a man wastes me in dis life tryin' to push somebody to rear when he ought to be tryin' to git ead on his own account.'

"The salesman or clerk is the nozzle rough which passes all the art, all the echanical processes, for getting the proactions of the importer, manufacturer and e dealer, to the consumer. He, whether anufacturer's or dealer's clerk, says the farewell, he pronounces the benediction to ard upon the final disposition of the product; he is the capstone, the finality, leading up to which every preceding part of the structure is but its support and help.

"Of course, we cut out the collection of accounts as no part of the salesman's duties.

"There is, I have been told, too little assistance, too much resistance, in the system of some employers of large numbers of employes, requiring intermediaries. Some of the latter, 'vested with a little brief authority,' become so puffed up thereby as to become tyrants, in the secondary significance of that word. Scant respect is due to him who would use the advantage of an official position to humiliate a subordinate, or one seeking legitimate business intercourse.

"I well remember the disgust expressed by a now deceased, well-known and popular traveler in our trade, who, after contact with one of the sort, exclaimed: 'The Almighty's great coat wouldn't make him a round jacket.' We've all met such in our travels, and when they depart hence there will be many a dry eye.

"Now, Mr. Reporter, you may pencil a picture of another sort—I wouldn't say the greatest, but undoubtedly one of the greatest jewelry and gem houses in the world, has for its present head a man who has conquered all the vicissitudes from boyhood up; and he is justifiably proud of it, filling ably the exalted position up to which he has grown. Notwithstanding, he may be seen about the great emporium daily, coming in contact with those whose duties he has performed in times past; with a few well-chosen words here and there to the present incumbents of positions he has himself been graduated from; he seems as if he was just one of them, and one with them.

"It was not many months ago, in a group of the elder employes with whom he had 'grown up,' that the experiences of one and another were being expatiated upon; the head of the house, among other reminiscences, had casually stated the fact that he started with the house as a boy, at a certain age, with the munificent salary of three dollars per week. An old employe in the group met the announcement by going 'one better.' Said he, 'I came some years later and beat your record; I started when a year younger than you, but with *four* dollars per week'; and the laugh was on the head of the house, in which, with all his responsibilities, he joined as heartily as any other of those 'boys.'

"He is a living evidence of the aphorism that 'there is always room at the top,' but not for the rolling stones."

---

Three youthful negroes were recently taken into custody in Madisonville, Tex., on a charge of stealing three gold watches valued at $60 from the jewelry and drug store of Burtis Bros., of that place.


**Louis Stern,** Maker of FINE DIAMOND MOUNTINGS and SEAL and SET RINGS.

**FINE DIAMOND MOUNTINGS** All Goods GUARANTEED as to Quality

FOR THE MANUFACTURING AND JOBBING TRADE EXCLUSIVELY

17 Maiden Lane, New York.

Customer's trade-mark used if requested. (Telephone 4176 Cortland.)



**Leon Watch Case Co.,**

**Solid 14k. Gold Cases**

FACTORY,
22-26 Boyden Place, Newark, N. J.




EVERY CASE STAMPED

**LEON**
WARRANTED
-14 K-

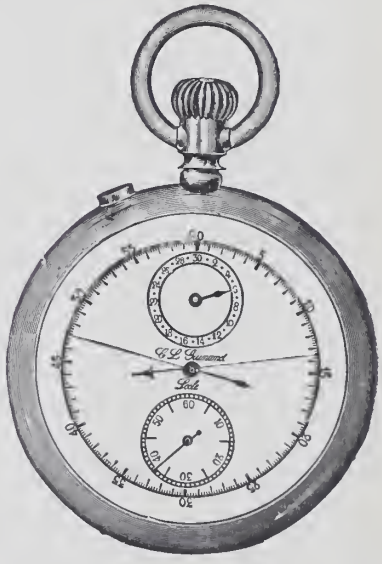
Order through your jobber or send for selection to

N. Y. Office, - 37-39 Maiden Lane.



**Guinand's Reliable Split Timers and Split Chronograph Watches.**

In Nickel, Gun Metal, Silver and Gold Filled Cases.



**JULES RACINE & CO.,**

EXCLUSIVE IMPORTERS.

Chicago Office, 103 State Street.

New York Office, 37 Maiden Lane.

For Sale By All Jobbers.

# STORE KEEPING DEPARTMENT



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

**PRIZE ESSAY COMPETITION, No. 16.**

**SUBJECT:**

## How and Under What Conditions Should Auction Sales be Conducted?

I WILL acknowledge that the auction sale of jewelry is an excellent thing under the right conditions. If you must have a certain sum of money on short notice, and cannot raise it in any other way, the auction sale is convenient. You can depend upon deriving a very good sized pile of ready cash in a day, or at least two days, if you have an enterprising auctioneer. Yes, there are several good reasons why we should not entirely ignore the auction sale.

Notwithstanding these favorable reasons, there lingers in my memory recollections of my last experience with an auction sale; and I do not care to have any one talk auction to me again for quite a little time. It happened like this: I needed ready cash, and quite a considerable sum. I was behind in my bank account. The bank generously cashed several checks for me after my account was depleted. I had some thousands of dollars tied up that I could not collect for 30, 60 and in some cases 90 days. The cash sales of the store barely cared for the daily expenses. Some heavy bills were crushing me. I had to have money, and a great deal of it, in short order.

Therefore, I thought of the auction sale. I would dispose of just enough of my stock at auction to enable me to obtain the necessary money for the emergency. I sought out reputable auctioneers.

Carefully I looked into all the details of the auctioneering of jewelry. One auctioneer told me of glowing accounts of how his patrons derived exceedingly rich returns by "running in" outside goods. This made me angry. I could not deceive my customers by pawning off auction goods, claiming the same to be of my own stock.

The auctioneer showed me a lot of watches of the most inferior manufacture, but well put up to deceive. He would ring in a few bushels of these watches, and sell them to the highest bidders on the basis of my reputation and we would divide the profit. I refused and I proudly walked out of this man's office.

Then I tried another. He seemed to be different.

This is an honest man, I thought. At least he did not ask me to permit him to use the reputation of my store to boost his auction-made goods, calculated for auctioneering purposes only. He never referred to the matter. I engaged him and told him to hurry. "Would I object to a little advertising?" Of course, I consented. I supposed that he meant that he would run a short notice in the papers and perhaps put a card or two in my show window announcing the auction sale. The day was set. Some of my acquaintances who dropped into the store asked me, "What are you doing?"

Several guyed me and I could not understand what they were driving at until in going home to dinner I met a tramp-like individual gallantly patrolling the streets bedecked in the good, old sandwich style as an advertising medium to my disgrace. That is, I nicknamed the auction sale my "disgrace" from the moment I saw the sandwich man. My name stood out in full, boldface black letters. The line "auction sale" could be read at an eighth of a mile. I found out later that there were three of these men parading the principal thoroughfares of the city, freely advertising my downfall. Just why I considered the event a downfall, I do not know. But it appeared thus to me as soon as I realized that everybody else was aware of the fact that I had been driven to the wall and had to resort to auctioneering to get money. So long as I supposed I would have a nice, private little auction sale, in which friends would come to my rescue, and the coin would pile up fast before me, I saw no disgrace.

All that night I very foolishly remained half awake, dreaming of and seeing the walking signs proclaiming what I was about to do. A dozen times I made up my mind to call the whole thing off. Then I thought of the money needed in haste to meet certain pressing obligations. The auction sale began. People crowded into the store. I forgot to remove the rugs I had on the floor and the muddy-footed mob ruined them. The rowdies spat upon the floor. There was a crash, and every one laughed and had lots of fun because a seedy looking fellow had pressed his elbow through a plate glass valued at $12. I demanded pay for the glass. And the fellow said, "You can search me," as he turned his ragged pockets inside out. What fun it was for the people!

The sale progressed. The auctioneer seemed to be a good talker, but prices were very low indeed; in fact, ridiculously so. I saw some of my best pieces of jewelry go at much less than half cost price. The fools in the motley mob pronounced my best ware as plated. They used the term "brass" repeatedly. Everything was fraudulent and manufactured to sell at auction. They ridiculed my best goods.

I began to hate the crowd. There were no friendly faces there. I had made up my mind to be honest with them, but they were fast changing me. Then I saw the auctioneer open a strange box. It contained jewels that did not belong to me. The articles were rich in finish. They glistened. The crowd said, "Oh!" They became interested. I reached forth to check the auctioneer. I wanted to say, "Stop the sale; these are not my goods!" But I did not. "Ha!" I said to myself, "this is my revenge on the mob." Heavens! how the collection of inferior plated goods sold! Articles not worth a dollar each went at $5. Then I laughed. For the first time since the sale I felt cheery. I saw men and women go away in happiness because they had purchased a glistening piece of jewelry at auction rates. Some of the stuff was the worst I had ever seen.

For weeks and weeks after these people came to my store to accuse me of selling them plated goods. The plating had worn off and the brass showed. Rather than have trouble with prospective customers and to protect my name, I exchanged many of these inferior auction goods for my genuine goods from stock. I had worked ready cash. The auctioneer piled up the money for me and I paid my bills. He offered to divide the rich profits on his auction goods, but I refused. For the next month I was busy ripping down posters advertising my auction. I found them all over the country roads and everywhere.

My name had been posted in large letters throughout the locality. Everybody knew I had had an auction. But I had the money with which to pay debts, and was on a good footing once more.

"SILVE

# Storekeeping Department.

## A Novel Business Card.

A SHORT time ago, G. Scherzinger, 16 S. Main St., Fond du Lac, Wis., celebrated the 50th anniversary of his business career and at the same time secured con-




UNIQUE BUSINESS CARD OF G. SCHERZINGER, FOND DU LAC, WIS.

erable newspaper advertising. This lat- was followed up by the distribution of original business card reproduced ove in its actual size.

The back of the card contains simply rses of poetry, giving the names of the cious stones associated with the different nths and also the significance and symism of the gems.

Mr. Scherzinger, although well adnced in years, is to-day as enterprising d vigorous in mind as when he resembled raw-looking youth portrayed on the left his card.

## ct of a New York Silversmith's Advertisement of the 18th Century.

THE following is the text of a New York silversmith's advertisement as it is published in the *New York Mercury*, pril 20, 1767:

*Charles Oliver Bruff, Gold-Smith and Jeweler, the sign of the Tea-pot, Tankard and Ear-ring, corner of King Street, near the Fly-Market ter an annauncement as to jewelry).*

*Whereas, the said Bruff has had his work undertued by three different silver-smiths of this city; one I lost three paunds by workmanship, out of ven pounds five shillings; and by another I lost shillings, on making a set of table-spoons; and third tried to undervalue a piece of wark of paunds eight shillings, to one pound sixteen llings, whereby I have hurted myself by keepup the prices, which I know no reason I uld hurt myself for others. He hopes far the ouragement of the Gentlemen and Ladies of this y and Country, as he will study to use them li.*

*Since those Gentlemen of the trade have brought prices so low, I therefore give notice, that I l work for the follawing prices, viz.: For making silver tankard, 3s. per ounce. For making a ver tea-pot, L4. Far making a silver sugar-pot, s. For making a milk-pot, 24s. For making a p-spoon, 10s. For making tea-tongs, bows, or ters 10s. For making a pair of carved silver ckles, 8s. I design to put the stamp of my name, full, on all my work; and will work as cheap any in the city.*

## Ideas and Schemes.

IN the show window of J. & C. N. Thomas, Savannah, Ga., there is on display a table covered with white damask, on which has been arranged an attractive display of cut glass, silverware, a clock and other goods suitable for wedding gifts. Just in front of the table is placed a card bearing the following inscription, "Suggestions for Coming Nuptials." The display has done much to increase the sale of wedding gifts.

Wm. L. Smith, Seymour, Conn., has four greenhouses at that place, which he opened Sept. 10. The jeweler now supplies cut flowers to his customers, and finds the scheme operates to enliven his jewelry business.

## An Up-to-Date Retail Jewelry Establishment of South McAlester, Ind. T.

ALTHOUGH South McAlester, Ind. T., has a population of only 3,479 inhabitants, it is by no means behind the times in its jewelry establishments. An example of one of its up-to-date stores, owned by Joseph Mazer, is shown below.

On the left of the picture, where the railing is shown, is a little office, where work is taken in and given out. Immediately opposite, on the right, but not visible in the illustration, is a comfortable settee, six feet long, for the accommodation and convenience of customers. This settee is surmounted by a beveled French plate mirror, equal in height to the wall cases, and finished in the same style. Close by the settee is a desk 'phone for the exclusive use of customers.

In the rear, on the left of the illustration, can be seen the private office. On the right is a doorway leading into the workshop, which is equipped with electric motor, rolls, presses, etc. At the back of the workshop is a vault, measuring 16 x 10 feet.

In the ceiling are four arcs, each containing 12 electric lights. Suspended from the ceiling are three large arc lights. Each of the seven wall cases is lighted by seven invisible incandescent lights.

The show windows have no woodwork at the corners, the glass being lapped over and joined by clamps; the transom is fitted with artistically set prism lights. The whole front of the store is designed after the Grecian style of architecture. It is but one story in height, and was built especially for the jeweler. The floor is of mosaic tiling.

The store is particularly attractive at night, when it is illuminated by the three arc lamps and nearly 150 incandescent lights.



INTERIOR VIEW OF THE STORE OF JOSEPH MAZER, SOUTH MCALESTER, IND. T.

# RETAIL JEWELERS ADVERTISING

*The use of this department is open to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.*

## Holiday Advertising by Retail Jewelers.

JEWELERS are now preparing to take care of the usual rush of Christmas business, and it will soon be time to make holiday announcements in their local papers. To assist readers along this line, we reproduce eight advertisements used by jewelers during last Fall and the early Winter. The illustrations are reduced one-half.

The ad. of E. J. Dister, Cleveland, O., occupied four inches, double column. His illustration which could hardly miss the attention of readers. The space occupied was eight inches, double column.

The oval frame illustration of the Harvey & Seymour Co., Grand Rapids, Mich., is very appropriate for the class of goods advertised. Space, four inches, double column.

Victor E. Zoeller & Co., Wilmington, N. C., attract attention by using an illustration of Cupid and the word "Diamonds" in large type. This advertisement occupied four and a half inches, double column.

The annuoncement of the Hess & Culbertson Jewelry Co., St. Louis, Mo., appeals to persons who desire to make selections while the stock is complete. Their design is an "eye-catcher," and occupied six inches.

In four and a half inches, double column Robert C. Glover, Dallas, Tex., asks "Why not select a diamond for your best girl now for Christmas?"

The black background plate of T. Hausmann & Sons, New Orleans, La., is a price list of various styles of suspender buckles and dragon fobs. Space, four inches, double column.

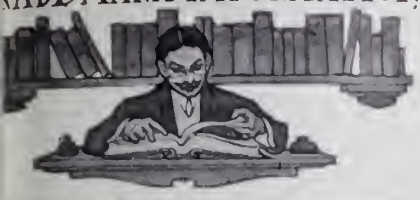
Anderton & Son, Dayton, O., received




HOW SEVERAL JEWELERS ADVERTISED DURING LAST YEAR'S HOLIDAY SEASON.

readers that Christmas was at that time nine days away, and recommended that they make purchases while the stock was still large and before the grand rush of last two or three days before Christmas commenced. Space, seven inches, double column.

# RADE MARK INFORMATION



lote.—The publication of our work, "Trade-rks of the Jewelry and Kindred Trades," Sec-l Edition, containing 4,000 marks, the accumu-on of various works of reference, and the nifications of our business enable us to trace their origin nearly all marks that may be found jewelry, silverware, art pottery and kindred s, of both American and foreign make. All stions in regard to trade-marks will be cheer-ly answered. We would be pleased to have the de seek the benefit of our facilities regarding identity of any marks they cannot trace. We uld prefer to receive the article for examina-a; for, if the mark is of foreign origin, the htest difference between a drawing and the ginal is of great importance.

*ll queries received are also answered promptly mail.*

PORTLAND, Ore., Sept. 20, 1905.

itor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly tell us who uses a trade-mark like the lowing:

14K

t is used on 14-karat brooches. G. H. Co.

ANSWER:—Bippart, Griscom & Osborn, Marshall St., Newark, N. J. See page , second edition of "Trade Marks of the welry and Kindred Trades."

NORWICH, Conn., Sept. 8, 1905.

itor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly tell us who uses a trade-mark like the lowing:

O.B.

t is used on plated chains. H. R. W.

ANSWER:—H. F. Barrows & Co., No. At-boro, Mass. See page 49, second edition "Trade-Marks of the Jewelry and Kin-ed Trades.'

RIVERSIDE, Cal., Sept. 10, 1905.

itor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly tell us who uses a trade-mark like the lowing:

F.

t is used on gold filled watch case.

P. Bros.

ANSWER:—R., L. & M. Friedlander,, 30 aiden Lane, New York. See page 116. cond edition of "Trade-Marks of the welry and Kindred Trades."

FRANKLIN, La., Sept. 16, 1905.

itor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly tell us who uses a trade-mark like the llowing:

GOLD FILLED G.A.M.&Co.

It is used on plated chains. J. P.

ANSWER:—C. A. Marsh & Co., Attleboro, lass. See page 53, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

## Trade-Marks Recently Received.

(The following marks have been recorded by THE JEWELERS' CIRCULAR-WEEKLY since the publication of the Second Edition of "Trade-Marks of the Jewelry and Kindred Trades:")

ABC TRADE MARK

*(On rings.)*

Wm. Bramley, 643 Craig St., Montreal, P. Q.

TRADE MARKS

*(On ring making tools.)*

Ringset Co., 8 Waltham St., Boston, Mass.

14 BK

*(On chains and bracelets.)*

M. Blumen, 295 Bowery, New York.

PERPETUALLY P G GUARANTEED TRADE MARK

*(On filled chains.)*

Cohen Bros., 24 Adelaide St., W. Toronto, Ont.

BLAUER BLAUER 10 K. 14 K. 18 K. BLAUER

*(On jewelry and watch cases.)*

Fred Blauer & Co., 88 State St., Chicago, Ill.

W F Q D

*(On jewelry.)*

Lowe & Co., Iowa City, Ia.

TOSKY & ROBINSON

*(On boxes, coses, cards and trays.)*

Tosky & Robinson, succeeded by L. Tosky, 33 John St., New York.

CROWN SILVER PLATE CO. TRIPLE

*(On silver plated ware.)*

Crown Silver Plate Co., Confederation building, Toronto, Ont.

*(On gold choins.)*

Freed & Peikes, 62 Bowery, New York.

W

*(On rings.)*

Warren & Williams, 21 Eddy St., Providence, R. I.

FIFTH AVENUE V NEW YORK TRADE MARK

*(On jewelry.)*

Morris Vogel & Co., 122 Fifth Ave., New York.

G-D Co

Gilreath-Durham Co., Greenville, S. C.

J. A. Whaley & Co., 310 Sixth Ave., New York.

Baldwin-Miller Co., State Mutual building, Indianapolis, Ind.

S-G

*(On opticol goods.)*

Stevens & Co., 472 Potter's Ave., Providence, R. I.

TRADE W&R MARK

*(On materials and tools.)*

Worthington & Raymond, 102 Fulton St., New York.

A

*(On boxes, cases and trays.)*

American Morocco Case Co., 131 W. 31st St., New York.

S. P. TRADE MARK REGISTERED

TRADE MARK S. P. REGISTERED

*(On silver plated goods.)*

Anchor Silver Plate Co., St. Paul, Minn.

VALENTINE-LINSLEY SILVER CO. V-L QUADRUPLE PLATE

Valentine-Linsley Silver Co., succeeded by the Wallingford Co., Wallingford, Conn.

# KASTENHUBER & LEHRFELD,

## *Sweep Smelters,*

## Gold, Silver and Platinum Refiners,

21 John Street, NEW YORK.

Telephone, 7533 Cortlandt.

**Dealers in U. S. Assay Gold and Silver Bars, Platinum.**

**Old Gold, Old Silver and Platinum Bought.**

---

Frank Dederick. *Established 58 Years.* James E. Dederick.

## James H. Dederick's Sons,

**Assayers and Bullion Dealers.**

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.

ALL QUALITIES OF GOLD AND SILVER SOLDER.

16 Maiden Lane, .. .. NEW YORK.

*We buy Old Gold and Silver.*

---

## J. SCHAWEL & CO.,

**Gold, Silver and Platinum Refiners.**

**Assayers and Sweep Smelters.**

Platinum Sheet and Wire. Platinum and Gold Filings, etc., Refined.

Sterling Silver ($\frac{925}{1000}$) Sheet. Gold, Silver and Platinum Bought.

26 JOHN STREET, NEW YORK.

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## D. WOLKOFF,

**27 Eldridge St., New York,**

**Bargains from Auction Sales Daily.**

Wholesale Dealer and Jobber in
**Jewelry, Watches, Silverware, Clocks, Bronzes and Novelties**
of every description.
**Jewelers' Fixtures, Machinery, Trays and Boxes especially.**
Also pays high cash prices for entire jobs, stocks and stores of Jewelry, Fixtures, Jewelers' Tools, Machinery, &c.

---

## *Telephone Orders . .*

Are becoming more and more important in all lines of trade.

Nearly all the people of means have telephones in their homes and a large percentage of the buying in all lines of business is done by telephone.

A store without adequate telephone service closes its door to this high-class business.

Call 9010 Cortlandt, and ask for information regarding shopping by telephone.

***New York Telephone Co.***
***15 Dey Street***

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**Horological Departmen**
**BRADLEY POLYTECHNIC INSTITUTE**
Formerly Parsons Horological Institute,
PEORIA, ILLINOIS.
**Largest and Best Watch School in Ameri**
We teach Watch Work, Jewelry Engraving, Clock W
Optics. Tuition reasonable. Board and rooms
school at moderate rates. Send for Catalog of Informat

---

**DATTELBAUM & FRIEDMA**
Makers of Gold Rings
of All Descriptions.
45 JOHN STREET, - NEW YOR
Our Trade-Mark "D. F." in all our Rings is the guarantee of quality. Send for Catalogue.

---

**JACOT MUSIC BOX C**
IMPORTERS.
Stella and Ideal Music Boxe
39 UNION SQUARE, N. Y.

---

**GARREAUD & GRISE**
68 & 70 Nassau St., New York
LAPIDARIES. PRECIO STONE
EMS in Unique Cutting

---




## WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

| | | | |
|---|---|---|---|
| 22 K. 88c. per dwt. | | 12 K. 48c. per dwt. | |
| 20 K. 80c. " | " | 10 K. 40c. " | " |
| 18 K. 72c. " | " | 8 K. 32c. " | " |
| 16 K. 64c. " | " | 6 K. 24c. " | " |
| 14 K. 56c. " | " | 4 K. 16c. " | " |

MARKET RATES FOR SILVER AND PLATINUM.

## WE SELL

Gold, Silver and Platinum, various qualities, rolled flat o drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

| | |
|---|---|
| 10 K. 48c. per dwt. | 14 K. 64c. per dwt |
| 12 K. 56c. " " | 16 K. 72c. " " |

18 K. 80c. per dwt.

Gold and Silver Solder, either from formulas furn he or our own. "T. B. H." Alloy, 25c. per oz. Guinea G 75c. per lb. Shot Copper, 40c. per lb. We will send table for alloying without charge. They save figuring.

*Try us and you will appreciate our Squareness, Promptness and Accuracy.*

**T. B. HAGSTOZ, Ltd.,** Main Office, 709 Sansom St., Philadelphia, Pa
SMELTERS, ASSAYERS, REFINERS.




## Dynamics of the Ocular Muscles.

By JOHN C. EBERHARDT, Dayton, O.

(Continued from issue of Sept. 20.)

MAXIMUM AND MINIMUM CONVERGENCE.

It will be desirable to have a unit upon which the optometrist can base his calculations in considering the function of convergence.

For all practical purposes it will be sufficiently accurate to adopt the following: A prism will deflect light ⅛ inch in a distance of 14 inches, a patient having a pupillary distance of 2½ inches will require one-half this amount of convergence for each eye, being 1⅛ inches, or 9/8 inches, which, allowing 1° for each ⅛, would mean that each eye would require 9° convergence, or a total of 18° for both eyes. If, therefore, the duction test should develop barely 18° of adduction, it would at once be evident that vision at the near point can only be accomplished by forming [illegible] interni to maintain their maximum contraction, which must of necessity lead to speedy exhaustion. It would, therefore, in this case be imperative to pursue means which would enhance the efficiency of these muscles until at least 15° each or a total convergence of 30° was obtained. If other muscles be investigated in those cases where insufficient convergence is encountered, they very likely will all be found abnormal, whereas if these be again tested after the interni have been brought up to a normal condition of activity, all will be found to have profited, as evidenced by their increased duction power, thus demonstrating that through the effect of intelligently directed exercise of the ocular muscles all collateral centers, and through these undoubtedly the entire nervous system, are stimulated, and physical conditions thereby improved.

While these exercises are being carried on, all the various muscles should be alternately brought into activity, care being taken not to carry them to a point of exhaustion.

METHOD OF EXAMINATION.

Have examination book, or where cards are used, the back of these ruled so that at each sitting notations of date and duction of the various muscles can be made.

Although muscular imbalances in most instances have little diagnostic value, for the reason that an esophoric condition indicating an excessive convergence while eyes are fixed at light 20 feet away is frequently found to be an insufficiency when action of interni is taken, yet the alignment should always be taken with Maddox rod and notations thereof made as a matter of record.

Now make test for cyclophoria, first by means of a chart having on it a single horizontal black line ¼ inch wide and 12 inches long placed on the wall at the height of the patient's eyes and about eight feet distant. A double prism is placed horizontally before the right eye in trial frame and opaque disk before left. Right eye will see a double line, these being the artificial lines deflected upward and downward by double prism. When opaque disk is removed, left eye will see the real image between these two, which if muscles are in a condition of equipoise, will be equidistant, vertical and parallel. If these, however, have a tendency to tilt, an imbalance of the oblique muscles termed "cyclophoria" is indicated. These tests are all made while the eyes are relaxed and are termed "static" and have value as matters of record.

We now proceed to measure the efficiency of the various muscles, making careful record of their maximum efficiency, and noting whether their proportionate duction is normal or whether a marked excess or deficiency of some particular muscle or muscles exists, thus indicating the course to be pursued, whereas as progress is made these records will clearly demonstrate it, and enable the operator to direct his efforts in the necessary channels, persevering until as nearly as possible a condition of balance between the various motor muscles has been obtained, and convergence brought to that point where near vision through the requisite refractive correction can be accomplished with comfort.

As pointed out in a previous chapter, it is easy to calculate how much convergence must be enforced in accomplishing vision binocularly at 14 inches, it being essential accurately to determine the pupillary distance and to calculate the amount of prism power necessary to deflect rays of light from the parallel so as to cause them to intersect at a point 14 inches from the eye. For all practical purposes it will be sufficiently accurate to adopt the following as a unit: *One per cent. of prism power will deflect a ray of light one-eighth of an inch in a distance of* 14 *inches.* Therefore, if the pupillary distance be two and one-fourth inches—equal to $\frac{18}{8}$ inches, applying this rule, it would require 18° of convergence to cause the visual axes to intersect at 14 inches, which would therefore represent the minimum amount of convergence.

If, therefore, the subject provided with proper reading correction be caused to fix a single row of No. 3 Snellen Test letters, placed vertically, one under the other, as here shown:

A
B
C
D
E
F
G
H
I
J
K

and held at a distance of 14 inches, he will enforce the requisite convergence, which we will assume to be 18°; if now prisms are placed before the eyes, bases out, double vision of the test line will ensue unless the eyes can overcome it by additional convergence, and the total amount of prism power which the eyes can thus fuse, added to the minimum convergence of 18°, will represent the maximum convergence. It will be found that frequently this maximum convergence is largely in excess of the adduction obtainable when the interni are individually tested at 20 feet, thus demonstrating that the ciliary innervation accompanying the accommodative effort enhances the efficiency of the converging muscles. This same procedure has been found invaluable in stimulating the nerve centers where convergence is subnormal.

The following will be found a frequently recurring case: Miss B, a seamstress, aged 39 years, had been forced to discontinue near work; was wearing glasses which careful refraction proved to be adequate. Adduction at 20 feet O.D. 7°, O.S. 9°; at 14 inches this was brought up to 20°, amplitude of accommodation being barely 3½ D.S. In one month, during which she presented herself eight times for exercise, adduction at 20 feet was brought from a total of 16° to 28°, and at 14 inches to 35°. The following week she resumed her sewing, and reported for exercise at intervals thereafter. Eight months have passed and vision has remained satisfactory, her endurance for near work having been much enhanced, whereas a decided improvement in health conditions is noticeable.

Reading lenses of 1½ D. in excess of refractive correction, which had been worn for several years, have been decreased ½ D. in order to give comfortable working distance. This also indicates improved physical conditions.

This emphasizes the value of investigating the motor muscles, particularly when health is unsatisfactory, or in advanced presbyopia, especially the recti interni, which should always be adequate to de-

## Optical Department.

velop not only the minimum convergence, but should have a generous amount of reserve efficiency, for a machine which is run at its maximum capacity continuously must of necessity be short lived. This philosophy applies to the various ocular functions.

The possibility of augmenting muscular efficiency has, of course, its limitations, one of which is age, and, generally speaking, subnormal convergence in persons over 50 years of age can rarely be dealt with along lines here suggested. They must, therefore, be treated mechanically by means of artificial convergence, meaning prisms. The vertical muscles also yield, but reluctantly, to exercise, as deficiencies in these generally indicate some nerve disease resulting in the troublesome condition of ptosis.

EQUIPMENT AND TECHNIQUE.

The writer has found that for some reason the rotary principle, as involved in the "Risley Rotary Prism," fails in coercing dormant centers as effective as does the principle of placing before the eyes batteries of prisms which admit of an increase of power by well-defined intervals, each of which calls for a renewed and additional effort on the part of the muscles, and thereby presents an effective and logical system of calisthenics. The trial frame made by the American Optical Co., arranged to hold square prisms, which has been provided with a simple spring attachment admitting of the introduction of the "Geneva" prism bars heretofore described, has been found satisfactory for making the various duction tests, as well as conducting the exercises outlined for developing subnormal duction.

The value of this branch of optometry is rapidly being recognized, as evidenced by the various appliances for conducting muscle investigations and exercises for their development, which, when perfected, will add another valuable factor to the armamentarium of the optometrist's adjuncts of precision.

In closing, the author craves the indulgence of the reader for the many shortcomings of this modest contribution, and sincerely hopes that it may prove to be the incentive for more analytical research on the part of the many earnest students of ocular phenomena, thereby evolving new trusts and enhancing the possibilities for good of the profession of optometry.

(THE END.)

## Optical Notes and Briefs.

W. C. Leon, optician, San Jose, Cal., was in San Francisco, Cal., recently, selecting stock.

J. A. Walman, of Minneapolis, Minn., recently started in the optical business in Little Falls, Minn.

Arthur Frese, son of Adolph Frese, one of the leading opticians of Los Angeles, Cal., was in San Francisco, Cal., recently.

Dr. Frank E. Morrison, eye specialist, Indianapolis, Ind., has announced that he is a candidate for school commissioner at the November election.

### California Optometrists and the California State Optometry Law.

SAN FRANCISCO, Cal., Oct. 11.—By order of the board of directors the secretary of the California State Association of Optometrists has been sending out notices to all registered optometrists to get an expression of opinion from the trade at large regarding the present California Optometry law. The notice, which is sent in the form of a return postal card, reads as follows:

IMPORTANT NOTICE.

The California State Association of Optometrists wishing to get an expression of opinion from all registered optometrists, would like you to kindly answer the following questions on the attached postal. Detach same and mail to the secretary. We desire all reputable optometrists to join our society, therefore if you are not a member, send to the secretary for an application blank.

Are you in favor of the optometry law as it now stands?

Are you in favor of an amendment to the present law that will be of benefit to the optometrists?

Are you willing to give your moral support to the California State Association of Optometrists in upholding the law?

As the State association has been the chief advocate of the present law and as it has naturally come in for a large share of the censure which that law has recently been receiving, this move to get an expression of opinion is very interesting, as those opposed to the law assert that the State association will never be able to get an indorsement of either the law or the association from any considerable number of optometrists.

L. M. Bond has sold his store in Jonesonia, Kans.





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WE have adopted the Serial Number Price Restriction Plan, and are now sending contracts to all opticians and druggists in the United States. This contract stipulates that EYE-FIX shall not be retailed for less than 50 cents. As the cost to dealers is $3.60 per dozen, you can readily see that the

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Opticians will find EYE-FIX a valuable aid in preparing the eyes for a proper measurement for glasses. It is an effective tonic and antiseptic—absolutely harmless and non-irritant—and does not dilate the pupil. As a safe and sure cure for eye trouble of every nature, EYE-FIX has no equal. Dealers can recommend it to do all that is claimed for it. **Every package contains a tube of EYE-FIX SALVE, as well as a bottle of liquid.**

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## Optical Department.

### Difficulties in Prescribing Eye Glasses.

Resumé of a paper read by T. M. Spaulding, M.D., before the recent meeting of British Society for Medical Improvement, and published in *The Dioptric Review.*)

THE object of his paper is to give some reasons why a fairly large percentage f cases should not experience this immedi- te relief and why such patients should re- erve their criticisms until they have given heir glasses a fair and proper trial. He xplains that the visual act is concerned ith a rather delicate co-ordination of vari- us nervous and muscular factors. In a erson with an error of refraction this co- rdination tends in an abnormal manner to vercome the error involuntarily so far as it an.

He remarks that the older a person grows who is an uncorrected ametrope, the nore habitual this abnormal co-ordination ecomes, that children accept corrective lasses, but that in the case of adults they re not accepted so readily. He then gives ome hints how to treat such cases, advising hat in prescribing glasses it is always wise s a matter of routine to inform patients hat in all probability their glasses will not eel particularly comfortable at first; other- vise subsequent explanations might be re- eived with some incredulity.

The most common cause that tends to prolong the period of adaptation is a faulty balance of the external ocular muscles. He explains that when a person has a refrac- tive error the relation between the accom- modation and convergence is disturbed, that he hypermetrope uses his accommodation n excess of his convergence, and myopes, on the contrary, use little or no accommo- lation, that hypermetropia is therefore a rule associated with esophoria and myopia with exophoria; so that it will be apparent hat correcting the ametropia would tend to restore the normal relationship between accommodation and convergence.

Another case which tends to prolong the period of adaption is anisometropia or dif- ference in the refractive error of the two eyes. He observes that if the deviation is very marked, correcting the error in the two eyes may give rise to a troublesome diplopia. When the error in the two eyes is corrected and visual acuity is as nearly as possible equalized the condition of true binocular vision is restored, though it may take place after a time.

In spasm of accommodation he advises the use of a mydriatic, but admits that it will often take some time for the spasm to re- lax, and until relaxation is complete the glasses will cause a blurring of distant ob- jects. Of course, an optologist will have to resort to fogging in place of a mydriatic.

Glasses may change a person's idea of distance and again glasses may change the apparent size of objects. Myopes as a rule complain of the reduced size of objects. In either case we should conclude from ex- perience that the patient is over-fitted, and he admits as much when he says not unfre- quently one is obliged to reduce the strength of reading glasses.

Glasses may cause trouble by altering the apparent shape of objects. This is particu- larly true of cylindrical glasses in astigma- tism, especially if the axes are oblique. The effect is to make square objects oblong or more frequently narrower at the top than the bottom. They also frequently make horizontal surface appear sloping.

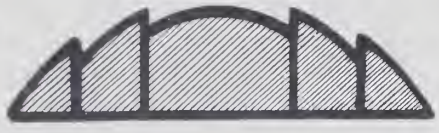
His remedy is that all these changes are not noticed after the glasses have been worn for a short time, and for these reasons it is seldom one is obliged to modify his pre- scription. "Is obliged" is very naively put, but our experience would have warned us in the first instance that the patient's astig- matism was over-corrected.

His remedy for the prismatic effect caused by looking obliquely through glasses is to look directly at an object. Toric lenses being a great comfort to a person who has to wear a strong glass, we have not put them to this use, but it is worth a trial. On the whole, it is a very able practical paper, and though some points may come under the heading of *"non causa pro causa,"* the essayist may be congratulated upon treat- ments of difficulties that are usually evaded by writers in general.

### The Echelon Lens.

By E. Le Roy Ryer.

LENSES of large dimensions are con- structed only with difficulty. Such lenses further produce considerable spheri- cal aberration, and their thickness necessi- tates a great loss of light during its trans- mission through them. To counteract these disagreeable features Echelon lenses have been constructed. They consist of a plain convex lens, seen in the accompanying illustration, surrounded by a series of an- nular and concentric segments, each of which has a plane face with same side as the plane face of the central lens, while the



LENS CONSTRUCTED TO COUNTERACT SPHERICAL ABERRATION.

faces on the other side have such a curva- ture that the foci of the different segments coincide in the same point.

These rings, together with the central lens, form a single lens, a section view of which is represented in the figure, which was made from a lens about two feet in diameter, the segments of which are formed of a single piece of glass; but, with larger lenses, each segment is likewise formed of several pieces.

The lens is used chiefly for lighthouse purposes. The same form is copied in sig- nal lanterns on railroads, although these are small. The lenses take the place of parabolic mirrors, which were formerly used to send the light of beacons and light- houses to great distances.

F. W. Alley has been succeeded in busi- ness in New Madrid, Mo., by F. W. Alley & Co.

The Jaffe Jewelry & Loan Co., Birming- ham, Ala., has moved to 2009 Second Ave., where it has larger quarters for its increas- ing business.


## The NEW Standard Prisoptometer.




The above illustration shows the Improved Standard Prisoptometer, an invaluable instrument for diagnosing errors of refraction, without which the equipment of any refractionist's office is not complete. The instrument is handsomely finished and can be attached to any table or stand. Illus- trated circulars and directions mailed to any one upon application. The instrument can be obtained of any jobber.

## ANNOUNCEMENT.

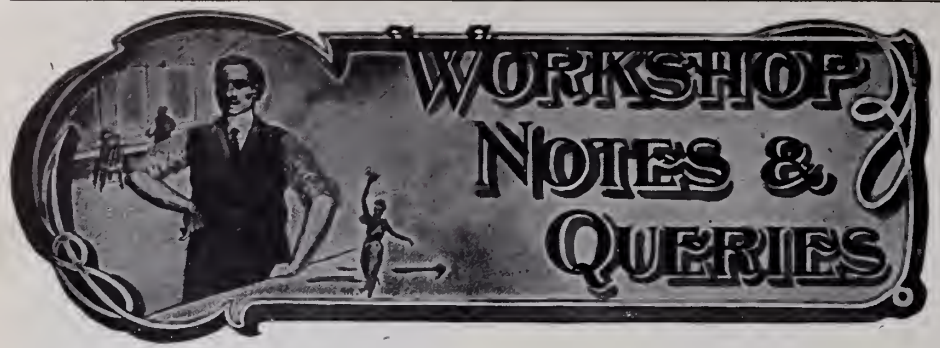
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*[Answers are also solicited from our readers to the questions published on this page.]*

QUESTION No. 1347.—**Hard and Soft Deposit of Metals.**—*Will a soft metal deposited on other metal be softer or harder after depositing?* *A. E. D.*

ANSWER:—Soft metal will deposit in a loose crystal-like form, while hard metal will separate in solid compact form. If a metal is not hard of itself it will help the solidity, if by some means we can deposit it in hard form. Silver deposit from a cyanide solution with the adoption of carbon bisulphide is harder than ordinary silver, and is bright.

QUESTION No. 1348.—**Japanese Gold Size.**—*Please give me a good formula for a Japanese gold size.* *S. J.*

ANSWER:—A good formula is as follows: Gum animi and asphaltum each one ounce; red lead, yellow litharge and umber, each one and a half ounces. Reduce to a fine powder, mix and put them with a pound of linseed oil into a pipkin, and boil gently, constantly stirring until thoroughly incorporated. Continue the boiling until it becomes as thick as tar. As it cools strain through flannel and keep for use, carefully stopped up. When wanted, grind with as much vermillion as will give it opaqueness, and dilute sufficiently with oil of turpentine to work freely with a pencil. This size may be used on almost any substance, and no preparation of the work is necessary beyond having an even and perfectly clean surface. To use the size, put a proper quantity, prepared as above, into a saucer and spread with a brush over the surface to be gilded, or draw by means of a pencil the design intended, carefully avoiding any other part. Let it remain until fit to receive the gold, which is to be determined in the same manner as in oil gilding by the finger. Then go over the work with a soft camel's hair pencil. When gold leaf is used the method of sizing is the same.

QUESTION No. 1349.—**To Clean Black Jet Articles.**—*I have some fragile carved jet articles that I want to clean, and I ask you to give me a recipe for cleaning them.* *B. A.*

ANSWER:—Carved jet articles are usually fragile and require careful treatment in the cleaning and repolishing. Remove the dust with a soft brush in a light manner, and with a piece of cotton flannel rub on a little sweet oil. Rub up with a piece of chamois.

QUESTION No. 1350.—**To Remove Stains From Tiles.**—*How can I remove spots from floor tiles?* *T. B.*

ANSWER:—Muriatic acid used on the spots will remove stains from tiles. Care should be used to keep the acid away from the cement, as this has a tendency to loosen them. The acid should be applied to the spots with a swab and then washed up with cold water.

QUESTION No. 1351.—**To Remove the Black From Etched Spoons.**—*Please tell me how I can remove the black filling on etched and engraved spoons.* *S. T.*

ANSWER:—The black can be removed by immersing in alcohol, or in a cyanide potassium dip.

QUESTION No. 1352. — **Silver Plated Casket Trimming.**—*Would thank you for information as to how the silver plated casket trimmings are made.* *S. I. B.*

ANSWER:—Some of the easket hardware is made out of sheet Britannia metal and is stamped. This is the case with name plates, shield and other flat objects. Many of the trimmings are cast out of a composition metal that is supposed to be principally lead, with just enough tin and antimony to harden somewhat. In the handles and parts that require some strength there is usually a wood or iron rod filling. Many of the knobs and end pieces are turned on the forming lathe. All the parts are sand-buffed and colored up to a high finish. The next operation is the nickel plating, which must be done so that a clear deposit is obtained, and upon this a light deposit of silver is applied. The articles are then ready for the rouge buff room, where the goods are buffed to a high finish. Some of the cast trimmings are not buffed, but are left in a white silver, frosted-looking finish. This is espeeially the ease with the cheaper grades.

QUESTION No. 1353.—**To Oxidize Silver Umbrella Handles.**—*I want to oxidize a lot of silver and silver plated umbrella handles, and want the oxidizing to be only in the deep recesses, leaving the prominent parts silver?* *F. H.*

ANSWER:—The dark color may be produced in several ways. One way is to dip the entire piece in the oxidizing solution and then relieve the prominent portions with pumice and water. The other way is to brush the deeper parts over with the solution. The usual chemieal used for oxidizing is ammonium sulphite, dissolved in warm water and used while hot. Another oxidizer, which is claimed by some to be superior to the above, is salammoniac two parts; sulphite of copper, two parts; saltpeter, one part. Mix the ingredients and pound up into a fine powder, and then dissolve in a little aeetie acid. Warm the articles and have the solution boiling while using. For oxidizing, the artieles must be perfectly clean and free from oxidization, otherwise the oxidizing will not adhere. All oxidized articles should be well lacquered and baked in an oven to secure a well-hardened eovering.

QUESTION No. 1354.—**To Lacquer Brass Plated Steel.**—*In lacquering some brass plated parts of lamps we often have pieces to which the lacquer will not adhere, especially the smooth-finished parts. Can you explain to me the reason of this?* *B. & H. Co.*

ANSWER:—Brass plated articles should be handled with more care than if they were of solid brass, and, therefore, the pieces should be lacquered as soon as ready for the lacquerer. Should the brass pieces remain standing around for several days the brass will tarnish or oxidize enough to prevent the lacquer from adhering firmly. Your lacquer is, no doubt, too thin, and has not enough body to it to prevent it from running off before drying. The irregular and frosted or ornamented parts will hold the laequer better than the smooth finish portions. The lacquer should be thick enough so when brushed on the article it will not run off, and if dried in a lacquer oven it will not show the thin places complained of.

QUESTION No. 1355.—**To Demagnetize a Watch.**—*Will you give me some method of demagnetizing a watch?* *D. E. & Co.*

ANSWER: — The *American Electrician* gives the following way of demagnetizing a watch: Mount the watch in a revolving frame in front of one pole of a powerful electro-magnet arranged so as to be excited with a direct current. Revolve the watch at a high speed and then turn on the current gradually. After 10 or 15 seconds turn the eurrent off gradually and take the wateh out of the frame. If alternating current is available the watch need not be revolved, but may be held stationary in front of the magnet pole. In this case the magnet must have either a laminated core or none at all.

QUESTION No. 1356.—**Depilatory Powder.**—*Kindly give me a formula for making a depilatory powder.* *A. C. A.*

ANSWER:—Triturate thoroughly until a fine powder is produced, 10 parts of barium sulphite, 5 parts of zinc oxide and 3 parts of wheat starch. When the powder is to be used make a thick magma and spread where wanted for 10 minutes.

QUESTION No. 1357.—**Soft and Hard Rouge.**—*I would like to know the difference between soft and hard rouge. Are they used for the same purposes?* *A. C. B.*

ANSWER:—Soft rouge is in a powdered form and must be moistened with alcohol or oil. Hard rouge is in the form of cake and is rubbed on while the buff is in motion. The hard rouge is used for cutting down or for work that can stand hard buffing, while the soft rouge is for producing a fine finish on silver and gold articles.

QUESTION No. 1358.—**Satin Finish on Aluminum.**—*How can I put a satin finish on aluminum cards and print my name on same?* *K. Z.*

ANSWER:—A very attractive satin finish can be put on aluminum by means of a circular brass wire scratch brush, revolving on the lathe. One must bear on hard enough so that the brush will cut through the outer coating when a beautiful white finish will appear. To print names on the satin finish cards it is best to use a rubber stamp. With a good pad and ink fine printing may be done on aluminum.

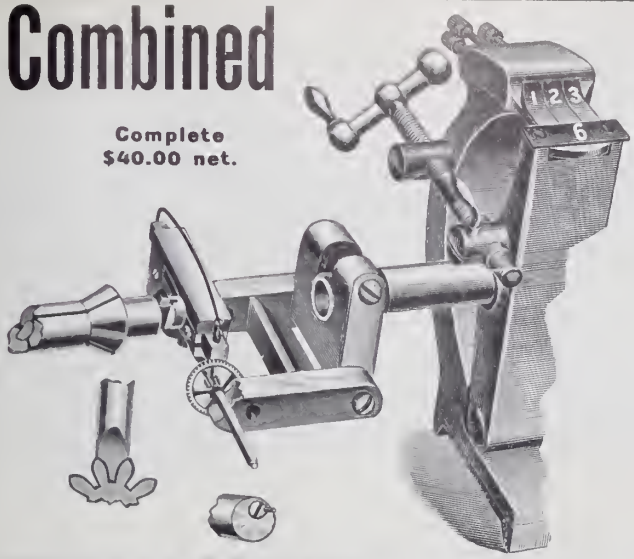
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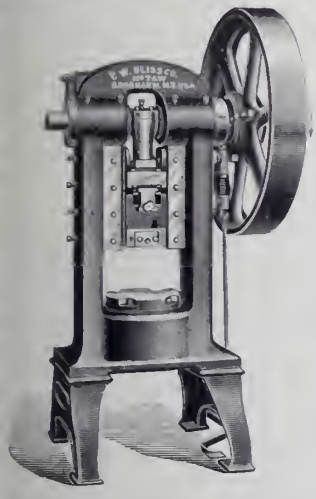
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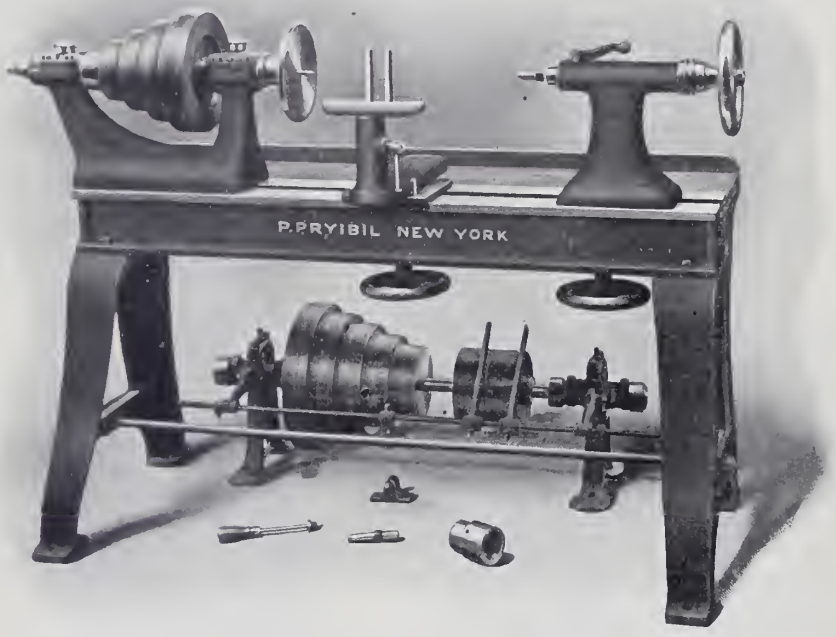


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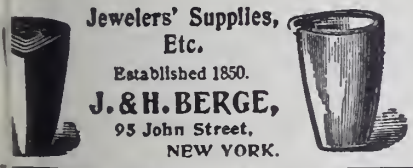
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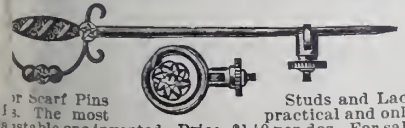
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## Lac, Its Preparation and Use.

By George Cecil.

GENERALLY speaking, lac may be said to consist of several applications of colored varnish, with which wooden, brass and tin surfaces are coated. The process is a long and elaborate one—even for unornamented lac—while the decorative Japanese and Chinese lac, which is so prized by collectors all over the world, and nowhere more so than in Japan itself, entails an immense amount of time and labor, especially if it is the raised lac work, on which several years' toil may be expended before the example satisfies the conscientious craftsman, who gives of his best—or gives not at all!



FIG. 2.—CHINESE LAC ON PAPIER-MACHÉ.

Throughout the Far East it is customary to lacquer boxes—both large and small, trays, vases and screens. Beautiful, too, are some of the results, though the genuine Japanese lac is a very different thing to the praiseworthy attempts made by other eastern nations to reproduce it. According to a learned authority, a noted recipe for preparing one of the varnishes includes sandarach, turmeric, arnotto and "a quarter of an ounce of Dragon's blood," but the more usual method is to make—at fixed periods—incisions in the bark of a certain tree, from which a juice, which as it flows becomes darker, is obtained. This is kept in large vessels until it is possible to separate the top stratum from the sediment, each of which after straining constitutes a separate quality and is then ready for use. These varnishes are a very dark brown in color—nearly black—though when in thin layers they have a yellow appearance and



FIG. 1.—OLD JAPANESE VASE.

are almost transparent. Should a black lac be required, the crude varnish is stirred for a couple of days in the open air—a process which would be simplicity itself were nothing more necessary. But an infusion of gall



FIG. 3.—ENGLISH LAC TEA CADDY.

nuts, which is darkened with iron, has to be added, the stirring and exposure being continued till the water has evaporated, when the black varnish is of the required consistency. Red lac also is made both by the Japanese and the Chinese, but to the latter is due the red lac carved in relief which gives the impression of red sealing wax.

The object to be treated first receives several layers of raw lac, each of which is mixed with brick dust. As soon as the varnish has hardened, it is smoothed with a slightly roughened stone, after which more layers of common varnish are added, care being taken that they are of the color required in the finished piece. Next comes the drying and hardening process, which is a long and tedious undertaking, since the object must only be allowed to dry in a damp atmosphere; to insure these conditions, it is kept in a box, the sides of which are constantly sprinkled with water. Finally a coating of lac of the best quality is ap-



FIG. 4.—MODERN JAPANESE LAC.

plied, this being well rubbed with powdered deer horn, while the plain black lac is polished by means of many rubbings with uncolored lac in addition to the usual polishing process which the ordinary lac undergoes. The decoration of these prepared surfaces is either flat or raised; the former consists of parti-colored lac which is embellished with gilt patterns, and, like the lac which is ornamented in relief, may remain months in the hands of the artist (to whom the work is a labor of love) before he allows it to leave the studio. The raised surface is attained by building up with a mixture of lac and red oxide of iron, and the form is controlled by rubbing with charcoal powder. The beautiful me-



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tallic luster—which is not the least of the charms of lac—is secured by allowing silver, gold or bronze powder to sink into the final coat of varnish before it has had time to harden. It also is customary to inlay lac with bronze, gold, mother-of-pearl and ivory, for the variety of effect thus obtained is greatly admired in some circles. This is done by placing the inlay on the freshly-coated object and rubbing the surface till the whole is smooth. Agates, corals and precious stones, too, are sometimes used in the Japanese scheme of decoration; examples, however, are rare.

Japanese lac was first brought to Europe in the 17th century, when it at once compelled general admiration. Since then continental craftsmen have unsuccessfully tried to reproduce it; but Japan remains the one country in which the finest specimens are to be found, though it must be admitted that some of the French lac work of the Louis XV. period is very fine. It also is noteworthy that beautiful as the present day Japanese lac is, it cannot compare with the old examples, which, as the well-known authority, Mr. Morris, of London, says, "are difficult now to get, for the Japanese and Chinese are quite aware of their value and consequently ask very high prices."

We are indebted to Mr. Morris for permission to reproduce our illustrations, the first of which represents one of a pair of old Japanese vases of unique form; the ground of black lac is decorated with a design in gold and with inlaid medallions of blue and white china and red lac alternating. Fig. 2 gives an old Chinese example, and furnishes an interesting specimen of black lac on *papier-maché;* both the figures and the flowers are brought out in wonderful relief by inlaid mother-of-pearl of the most beautiful iridescent colors, while all the decoration is in raised lac. Fig. 3 shows an English lac tea-caddy. Fig. 4 deals with a particularly fine example of modern Japanese lac, the design, workmanship and artistic feeling displayed in the raised work being of the highest order and an object lesson (as well as a reproof) to certain British philistines.

Mr. Morris throws an interesting light on the reason why western craftsmen have failed to imitate Japanese lac work. He points out that "the feeling in Japanese and Chinese painting is so distinct and so entirely different to any European art, that an artist must have the widest experience. . . . The effect is produced by so few touches of the brush. A Japanese or Chinese artist can with a few touches paint a picture that will give—in its peculiar style—all the conception of a landscape which would take a European endless time to accomplish."

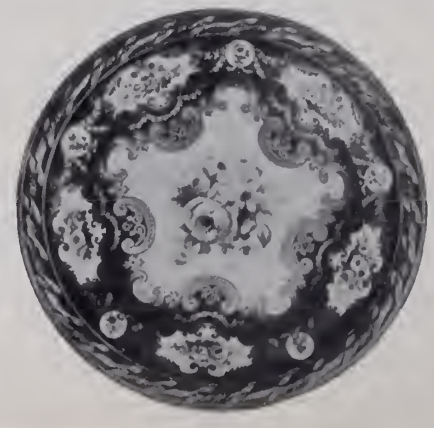
In speaking of modern lac work, he says: "Some of it is very beautiful; take, for instance, the black lac screen, inlaid with ivory and mother-of-pearl. . . . But the fine old lac (which is so much sought after) is easily discernible and very difficult to imitate. . . . The raised decoration, which stands out—almost away—from the body of the object, give a perspectice effect rarely seen in any other style of decoration."

Pre-eminently artistic and original, the Japanese have not (to quote a contributor to a standard work of the past), 'as in Europe, grafted one style of are upon another." They do not strive to acquire a "knowledge of the various schools—from the remotest antiquity." Absolutely free of such influences, theirs is both a national and an exquisite form of art; it is a unique *genre,* while the workmanship is always excellent. As Mr. Cutler has observed: "The touch of ornament by a skilful hand . . creates (in the meanest object) a true work of art." Their decorative designs are, of course, treated in a somewhat conventional manner, but the conventionality of the Japanese artist, so far from resembling that of England's industrious domestic painters, who exhibit their efforts in the repellent windows of the picture shop, is, in its way, as attractive as the originality of a Corot or of a Constable.

It may interest the reader to learn that the Japanese lac owes its durable qualities entirely to the natural varnish employed in its formation. It is, in fact, so hard that it remains unaffected even when subjected to the greatest heat; boiling water does not harm it, and a needle would make little impression on some of the older examples which have hardened with age.

C. H. Wray has moved his stock into the Fiegenbaum Pharmacy, 13th and O Sts., Lincoln, Nebr.

Plans have been completed for the installation of a tower clock in the Court-House at Lake George, N. Y. The clock will be installed by L. P. Juvet, of Glens Falls, N. Y.

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There are Glassical Figures—"Venus de Milo," "Victory of Samothrace," "Psyche"—with a chaste beauty worthy of the old Grecian masters. Historical Pieces—"Dante," "Napoleon," "Henry IV"—with a dignified poise befitting the subjects. Fanciful Conceptions—"Italian Girl," "Music," "Bluff," "Ghildhood's Sweet Repose," "Flute Player"—children of admiration. A group of busts symbolical of the flowers—"Pansy," "Sun Flower," "Iris," etc.—most charming and beautiful.

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## American Cut Glass and Pottery at the Lewis and Clark Exposition.

DOUBTLESS one of the prettiest displays of cut glass exhibited in recent years is that of the H. C. Fry Glass Co., Rochester, Pa., in the Manufactures Building at the Lewis and Clark Exposition. The glass is of the clearest kind and is made by a new formula, which gives a special brilliancy to the body. The cutting is from original designs, many of which are both unique and artistic. It is a wonderful display in new shapes, pretty designs, and clear, sparkling metal.

Occupying a place of prominence in the center of the exhibit stands a magnificent punch set, known as the "Lewis and Clark Masterpiece." It is considered the finest punch bowl ever cut. It is composed of six parts and stands five feet high. The base represents a large center vase, into which is fitted a large globe. Next comes a tall, graceful vase and on top of it rests a round table with a beautiful 20-inch punch bowl and 12 cups. These pieces can all be used separately if desired. The cutting is exquisitely done after the Kohinoor design. This punch set is valued at $5,000.

A large "Liberty bell" in cut glass, weighing 100 pounds, hangs over the center of the booth and on a center table are four large, dome-shaped electric lamps, made entirely of cut glass. Two handsome vases, 50 inches high, very artistically designed and cut, occupy places of prominence and are known as "Oregon, No. 1," and "Oregon, No. 2." They are valued at $1,000 each. A number of other magnificent punch bowls, vases and other articles in cut glass make up this attractive exhibit.

In the same booth are some novel plate clocks, ever-ready electric lights and other novelties.

Another exhibit of unusual merit and interest in the Manufactures Building is that of the S. A. Weller Pottery Co., Zanesville, O., whose exhibit at the exposition is valued at $10,000. The collection embraces only the finer lines of their production and includes hand-painted vases, jardinieres and umbrella stands in both light and dark effects. The concern also shows some choice specimens of their "Sicardo" ware, which is produced by the Weller factories, under the direction of J. Sicard, who for many years was associated with Clement Massier of Golfe Juan, France. The peculiarity and charm of this production is the marvelous metallic lustre which Mr. Sicard obtains combined with the most artistic floral and other effects executed in the same metallic coloring. The company has also a fine display of new matt ware in dull effects and Aurelian and Louwelsa hand painted vases, steins, etc., and a big assortment of Egyptian hand-painted pottery in exquisite shades and colors.

The Weller exhibit is the largest display of American pottery at the exposition and is in charge of C. W. Gibson, who, with three assistants, is exhibiting these pretty articles to exposition visitors.

---

The potter said to the pot—Beware A the pot was ware.




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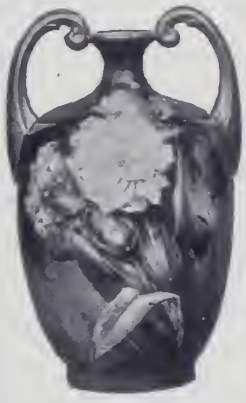
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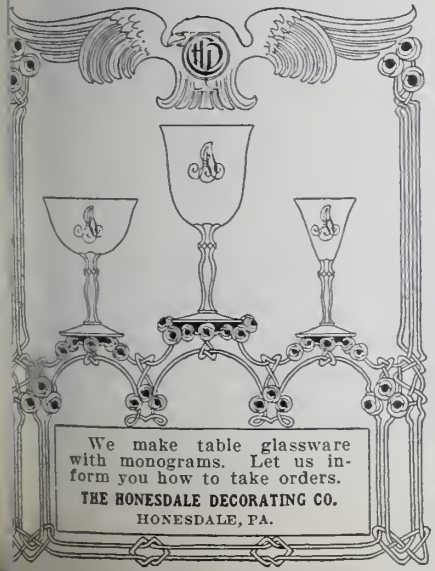
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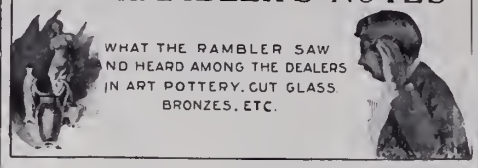
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# THE RAMBLER'S NOTES




**DOMESTIC ELECTROLIERS OF HAMMERED BRASS.**

ELECTROLIERS in hammered brass and with shades in leaded and bent glass now shown at the salesrooms of J. Morgan & Sons, 32 E. 19th St., New York, are greatly admired by Fall buyers. It is a subject for congratulation that this clever and artistic ware is a domestic product, turned out at the factory in Brooklyn, and the manufacturers do not hesitate to challenge comparison with the finest products from other lands. The hammered brass is made in all colors, representing bronzes and copper, as well as bright brass effects. The work on the glass is especially fine, the designs representing leaves, flowers, grapes and other similar effects, in producing which a wealth of color is used. Some of the patterns are further enriched with bead fringes in various hues.

*

**NOVELTIES IN LIMOGES CHINA.**

MANY select and beautiful articles, import samples of Avenir china, are offered for sale at the show-room of F. W. Jenkins, 25 West Broadway, New York. Vases of unique shapes and pretty, hand-painted plates in floral and fruit designs are included in this sale. Notable among these patterns is the Scotch thistle plate, which is a clever hand-painted reproduction of the beautiful blue, white and red plant. The longer the scrutiny the more realistic does the plant appear. The strawberry patterns and Japanese lilies are also hand-executed in fine style on plates and vases. A popular seller is the colonial china chocolate set, which embodies not only beauty of color, but also artistic simplicity of outline. This is made in a number of sizes. Avenir china comes from Limoges, and is manufactured in a broad range of prices.

*

**RUSSIAN CHINA IN MANY STYLES**

KORNILOW china from St. Petersburg is shown in rich variety at the salesrooms of J. H. Venon, 43 W. 4th St., New York, the new import lines for the Spring trade being now ready. Much of the decoration is representative of Russia's literature, customs and social life. Mr. Venon a number of years ago went to the White Czar's dominion and made arrangements for the manufacture of lines of china which, while retaining the national characteristics, would be especially adapted for the American market. The demand for the output on the part of a high-class trade has abundantly justified the wisdom of his idea and the judgment he showed in executing it. As an instance of the Russian spirit in the product may be mentioned a line of plates in gold and enameled colors. In the center of each plate on a gold background is the coat-of-arms, in colors, of Ivan the Terrible. The border is in a combination of encrusted and relief effects in gold. A dozen plates may be had, each bearing the coat-of-arms of a different city of Russia. On many pieces massive castles, fur-clad men and women, ice, snow and sleds are used profusely in producing ornamental designs which show a wealth of color and form. The artists have applied to china the same enamels and color effects previously used familiar to the admirers of Russian silver smithing.

THE RAMBLER.

## The Marble of Ancient Quarries.

THE report that a Swedish company has leased the old quarries in Iona Island, and that their famous white and serpentine marble will soon be placed on the market, calls to mind that the quarries were wrought ages ago. Their output, however, says the *Westminster Gazette*, has long been limited to a few occasional stones for the purposes of charm and local jewelry manufacture.

The altar in the old cathedral was made entirely of white marble, quarried and cut in the island, and, although there is no record of the material being exported, it is surmised that a similar use had been found for the stone in ecclesiastical building elsewhere, both in this country and on the continent.

The marble of which the Iona charms and jewelry are mostly manufactured is of a fine pale greenish hue.

## Recent Reappraisements of China and Glass

Cut glass ware from J. Seidl & Co., Gablonz, exported July 18, 1905, entered at New York (File No. 36622); findings of Sharretts, G. A.: 30,000 pieces drops 185-3, entered at 4, advanced to 4.21 crowns per 100; 2,500 pieces prisms 13, entered at 5.30, advanced to 5.40 crowns per 100; 2,500 pieces do., 130-3½, entered at 5.70, advanced to 5.80 crowns per 100; 10,000 pieces do., 13, entered at 6.80, advanced to 6.95 crowns per 100; 3,000 pieces do., 130-5, entered at 9, advanced to 9.20 crowns per 100; 3,000 pieces do., 130-6, entered at 13, advanced to 13.25 crowns per 100. Discount, 3 per cent. Add cases and linking.

White china from Balleroy, Mandavy & Malleux, Limoges, exported April 27, 1905, entered New York (File No. 35501); findings of Sharretts, G. A.: 36 pieces plats a gateaux Louise, blanc, entered at .85 franc each, no advance; 24 pieces ronds 11, entered at 1.10, advanced to 1.45 francs each; 2 dozen compoliers 21, Louise, entered at 7.80 francs per box, no advance; 6 dozen 15, entered at 2.10, advanced to 2.56 francs per dozen. Discounts 5 per cent. and 2 per cent. Add cases and packing.

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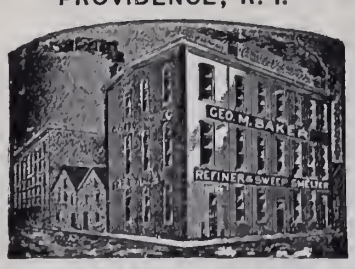
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# THE JEWELERS' CIRCULAR

THE HOROLOGICAL REVIEW,

WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY. THE JEWELERS REVIEW


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Corbin Building, 11 John St., Corner Broadway, New York.

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TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, OCTOBER 25, 1905. VOL. LI. No. 13.

## HANDSOME SILVER SERVICE FOR THE CRUISER MILWAUKEE.

design and workmanship, the 33 pieces of the silver service which is to be presented by the city of Milwaukee, Wis., to the cruiser *Milwaukee* of the United States navy, compare favorably with the best similar productions made in this country or in Europe.

The punch bowl will undeniably be one of the finest products of this kind to be seen in any of the ships. This bowl, which will have a capacity of more than nine gallons, is beautifully chased and engraved. On one side is a scene representing the cruiser *Milwaukee* under full steam, and on the opposite panel a representation of the new City Hall in Milwaukee. Dolphins form the handles of the cup and are gracefully extended along the rim, while floral figures are gracefully used in the scheme of decoration. The coat of arms of the city of Milwaukee is shown near the base. On the plateau which holds the bowl are 24 drinking cups. At the ends of the plateau are candle lights, which are equipped with electrical attachments.

Other pieces in the service include a handsome ladle and four fruit dishes to be used for dessert. On the water pitcher is an illustration of the Sailors and Soldiers' Monument at Milwaukee, while on the 14-inch round tray is the lifelike representation of an American eagle. On each piece of the service, in addition to an appropriate inscription are the seals of the United States Navy and of the city of Milwaukee.

The silver is all in French grey finish and each piece is gold lined.

The service will be supplied by Louis Esser & Co., 121 Wisconsin St., Milwaukee, Wis., who received the contract, and the makers are Dominick & Haff, New York.

The vessels whose services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared from time to time are as follows:

| VESSELS. | ISSUE. |
|---|---|
| *Maine* | June 3, 1891 |
| *Detroit* | July 20, 1892 |
| *Montgomery* | Feb. 15, 1893 |
| *Cincinnati* | Sept. 26, 1894; April 24, 1895 |
| *Minneapolis* | May 1, 1895 |
| *Brooklyn* | Feb. 12, 1896 |
| *Nashville* | May 13, 1896 |
| *Iowa* | July 22, 1896 |
| *Raleigh* | Oct. 7, 1896 |
| *Oregon* | April 28, 1897 |
| *Massachusetts* | June 9, 1897 |
| *Wilmington* | Dec. 1, 1897 |
| *New Orleans* | June 7, 1899 |
| *Kentucky* | June 28, 1899 |
| *Olympia* | July 26, 1899 |
| *Indiana* | Aug. 30, 1899 |
| *Marietta* | Sept. 13, 1899 |




PUNCH BOWL AND PLATEAU OF SILVER SERVICE FOR UNITED STATES CRUISER "MILWAUKEE."

(Continued on page 15.)

# THE "WILD ROSE" PATTERN VASE.



VASE No. 3215-2.
Actual Size. Height 6 inches.

WHEN you see a piece of Deposit Ware a little better than any deposit ware you have ever seen, you will find this trade-mark.

IT DESIGNATES
ALVIN DEPOSIT WARE.

A most artistic Vase, made in five sizes, with either green or ruby glass:

| | | | | | |
|---|---|---|---|---|---|
| 3215-2 | Height | 6 | inches | Price | $9.00 |
| 3216-2 | " | 8 | " | " | 13.50 |
| 3217-2 | " | 10 | " | " | 18.00 |
| 3218-2 | " | 12 | " | " | 22.50 |
| 3219-2 | " | 14 | " | " | 30.00 |

Subject to catalogue discount.

## ALVIN MANUFACTURING CO.,

SILVERSMITHS,

52 MAIDEN LANE, NEW YORK.

CHICAGO OFFICE, Silversmiths' Building, 133 WABASH AVE.

# It is folly to Experiment.

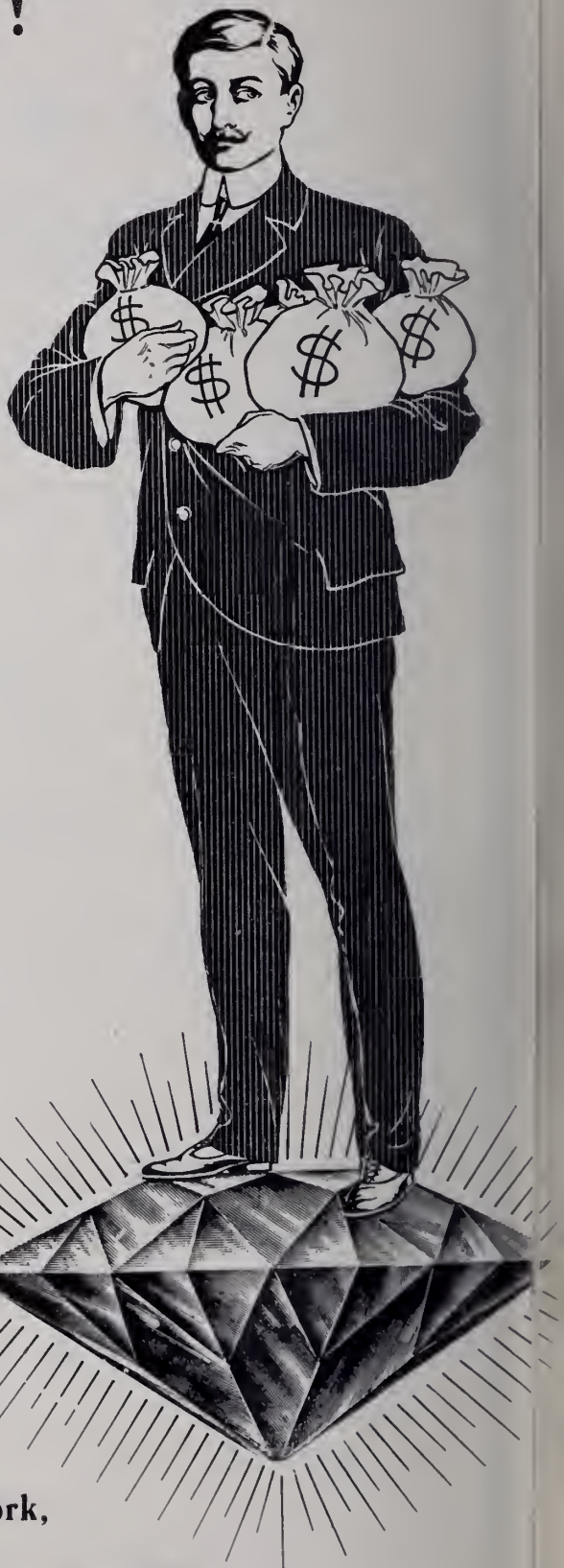
There are many different makes of gold filled watch cases, many different grades—some good, some bad; but the best in every way are

## Fahys Permanent Cases.

They stand pre-eminently as the leader of all gold filled cases. They have greater gold value, more elaborate artistic engraving, and better finish than any other case at the same price.

JOSEPH FAHYS & CO.

# "YOU KNOW WHERE YOU STAND!"



And you know your money is perfectly safe. When you pay your good money for our diamonds, you get full return for it—no misrepresentation here. Everything we sell is unconditionally guaranteed exactly as represented.

There is but one modest profit between the price you pay for the diamond and the actual cost of producing it.

---

**DIAMOND CUTTERS,**

**2 Maiden Lane, New York,**

# J. R. WOOD & SONS

# By Every Test They're Proven BEST.

And there are good reasons for it. If there is any advantage in a half-century's experience at ring making, if there is any advantage in having the most improved machinery, the most skilled workmen, if there is any advantage in adopting the most advanced methods of manufacturing, and the most economical method of selling, then our rings ought to be the best—and they are. We court comparison with others—quality and price.

Let us send you samples and judge for yourself.




**R. WOOD & SONS,**

**RING MAKERS,**

2 Maiden Lane, New York.

# We Rejoice



in the splendid prospect of one of the most prosperous seasons in the history of the jewelry industry. The numerous duplicate orders which we are receiving testify to this fact. There is going to be a grand rush for salable goods. Place your orders early for our

Chains, Fobs,
Lockets, Crosses,
Bracelets, etc.

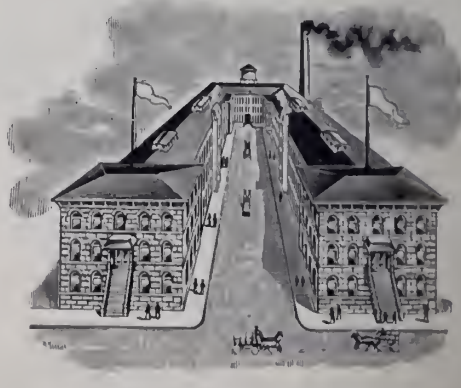
¶ We have the two-minute line this season.

## S. O. Bigney & Co.




New York Office:
3 Maiden Lane.

FACTORY: ATTLEBORO, MASS.







































YOU

CAN SECURE THAT

CLASS PIN ORDER

BY SHOWING

OUR DESIGNS AND SAMPLES.

WE ARE HEADQUARTERS.

WRITE TO EITHER FACTORY.

WENDELL & COMPANY,

103 AND 105 WILLIAM ST.,

NEW YORK.

57 WASHINGTON ST.,

CHICAGO.

# *The* GIBRALTAR OF WATCH CASES.

PERMANENCY counts. If "A thing of beauty" is to be "a joy forever," it must have *lasting* qualities.

Chief among beautiful products that are endowed with absolute staying power, stands our

# WADSWORTH PERMANENT

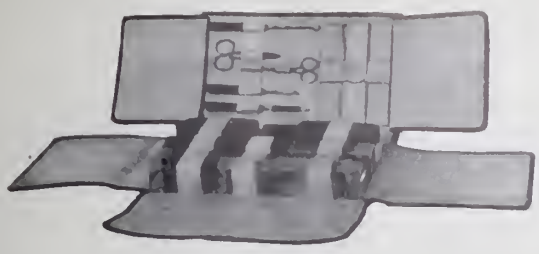
line of WATCH CASES. With beauty and positive durability, these Cases are the closest approximation to "solid" goods. Artistic design, execution and finish.

## *The* Wadsworth Watch Case Co.

**CHICAGO**
**Columbus Building**

**NEW YORK**
**Corbin Building**

**Factory, Dayton, Ky.**





# "Vacation" and "Holidays" —Drawing a Distinction.

THERE'S A DIFFERENCE between the Holidays and Vacation—the latter is over, the former approaching. Vacation is a time of rest, when negligee is permitted; the Holidays are for gaiety, and fashion reigns. Pleasure seekers then are traveling everywhere. These Traveling Bags accompany them.

Designed for men or women. Sumptuously equipped. Fittings in Sterling Silver, Ebony and Silver, and Ivory and Silver—an infinite variety.

They are "BAGS THAT TRAVEL"—being worthy of their name and living up to it. Just the thing for presentation purposes. Moderate prices furnish the final argument.







## Deitsch Bros.,

**14 East 17th Street, New York.**

LEATHER. EBONY.

TRADE MARK

IVORY. SHELL.

# Schickerling Bros. & Co.

Makers of Gold and Platinum Diamond Jewelry

28 EAST 22d ST., NEW YORK

## DIAMOND-PLATINUM JEWELRY.

**Jewelry Fashions.** There is no doubt that Jewelry is affected by varying vogues and fashions, as are other popular trade products. It is a characteristic of SCHICKERLING creations that they are not only high class in themselves, but they are strictly in keeping with the demands of the best taste of the period.

**Collarettes.** At the present time the Collarette is especially prominent among the finer showings; and its nature permits of a variety of rich effects, to which gems and decorations both contribute. The finest pieces in this line range in price from $250 to $2,000.

**Bracelets.** Another product enjoying increased popularity this season is the Bracelet. This welcome revival affords opportunity for the daintiest and richest craftsmanship. The qualities of style which mark the general product of this house are present to a marked degree in the Bracelets shown. Superb examples ranging in price from $20 to $300.

**Exclusive Designs.** In the finer grades of Jewelry produced at these factories, only one piece of each kind is made, rendering the designs "exclusive" in the strictest sense. This policy is consistently carried out with regard to all the more expensive pieces.

SPECIAL: OUR PATENTED ELK HEAD.




Our Pacific Coast Agents, A. I. HALL & SON, Inc., San Francisco, Cal., carry our full line

# Jeweler Jones Selling a Sternau



This same Jeweler Jones, whom all of you know,
Keeps busy in seasons that used to be slow.
How does he do it? That's easy to show.
'Tis because of his stock of the well-known Sternau.

## *The* Sternau Coffee Machine

If ***you*** haven't The Sternau in stock, write for our illustrated booklet describing this Producer of Perfect Coffee.

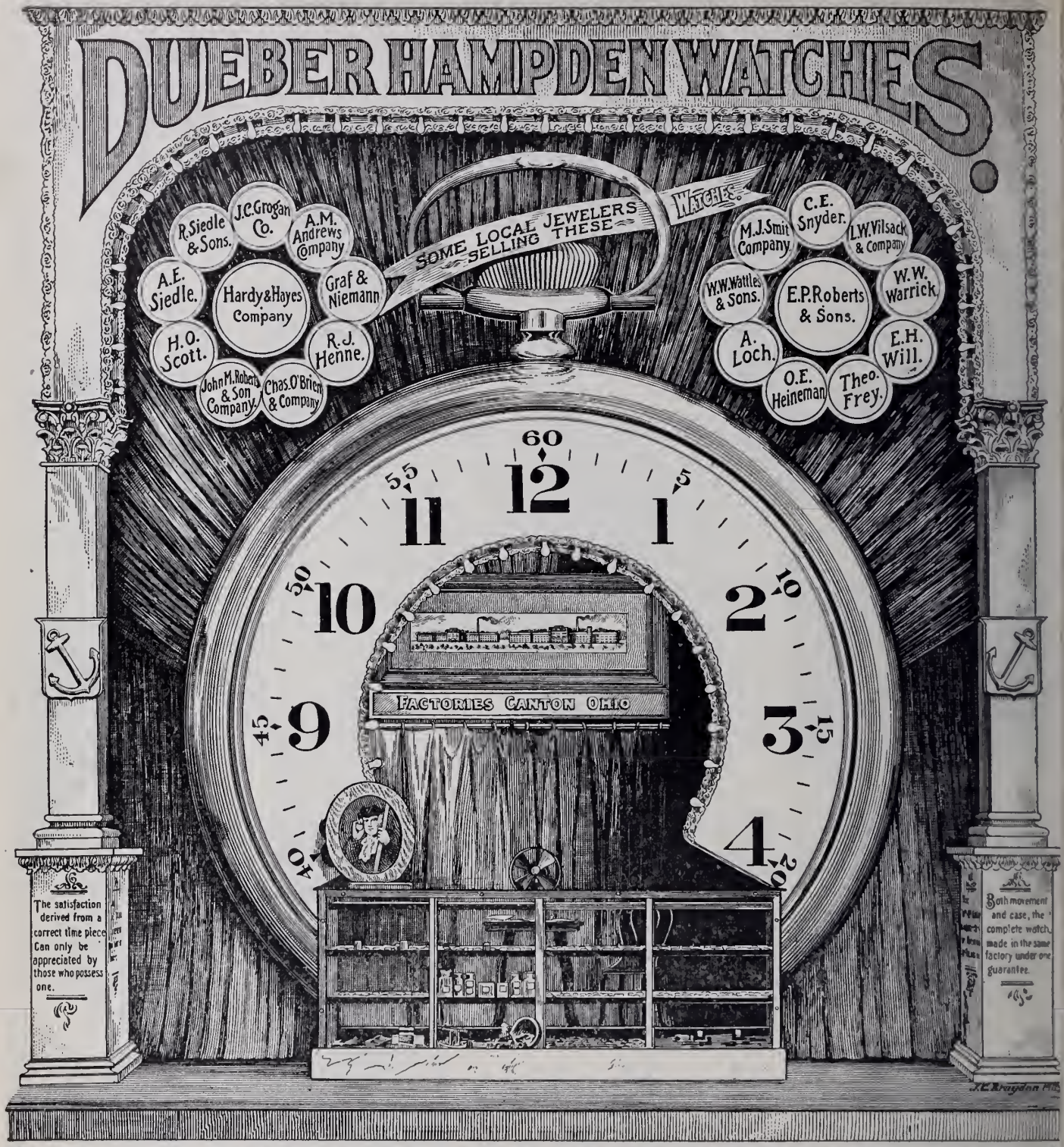
Don't wait a minute. A minute's delay may mean that you'll forget. To forget would mean loss of much profit to you during the approaching holiday season.

## S. STERNAU & CO.,

***"If it burns alcohol, we make it."***

**New York Showrooms**
**Broadway, Cor. Park Place,**
**Opp. Post Office.**

**Office and Factory:**
**195 Plymouth Street,**
**Brooklyn, N. Y.**




Front view of the exhibit of The Dueber Hampden Watch Company at the Pittsburgh, Pa. Exposition, September and October, 1905. The firms named are the Leading Retail Jewelers of Pittsburgh and Allegheny.

# THE W. J. JOHNSTON COMPANY

**Special Wholesale Agents**

**Fifth Avenue & Market Street, PITTSBURGH, PA.**

# Illinois Watches

Hamilton Rail Road Watches

Illinois High Grade Watches

As near perfection as human skill has reached.

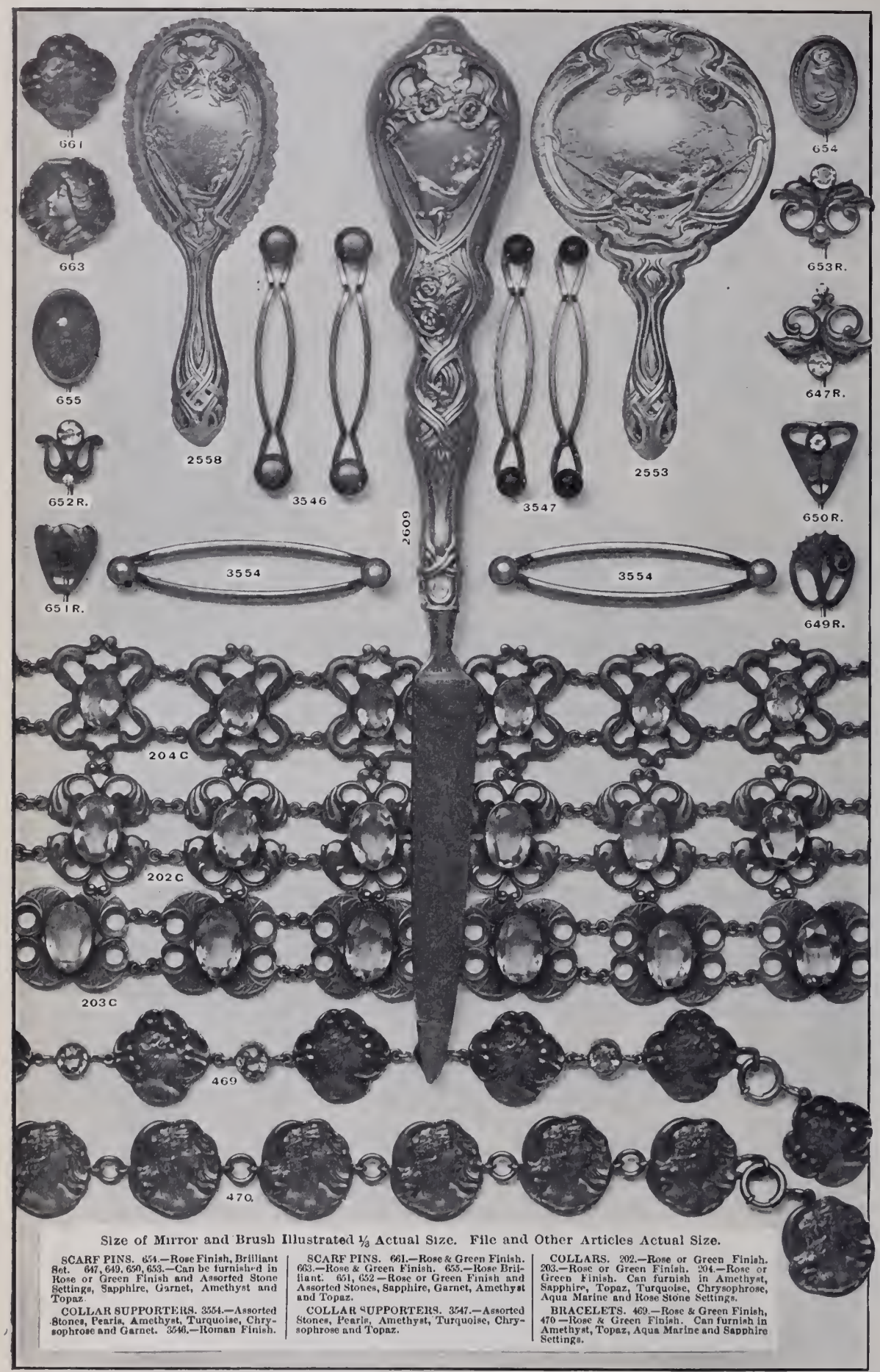
## THE W. J. JOHNSTON COMPANY

**Wholesale Agents of the Leading American Watch Companies**

**Fifth Avenue & Market Street, PITTSBURGH, PA.**

Protection to the Retail Jeweler is the "Watch Word" of the Hamilton and Illinois Watch Co's.

# Hamilton Watches




Size of Mirror and Brush Illustrated ⅓ Actual Size. File and Other Articles Actual Size.

SCARF PINS. 654.—Rose Finish, Brilliant Set. 647, 649, 650, 653.—Can be furnished in Rose or Green Finish and Assorted Stone Settings, Sapphire, Garnet, Amethyst and Topaz.

COLLAR SUPPORTERS. 3554.—Assorted Stones, Pearls, Amethyst, Turquoise, Chrysophrose and Garnet. 3546.—Roman Finish.

SCARF PINS. 661.—Rose & Green Finish. 663.—Rose & Green Finish. 655.—Rose Brilliant. 651, 652.—Rose or Green Finish and Assorted Stones, Sapphire, Garnet, Amethyst and Topaz.

COLLAR SUPPORTERS. 3547.—Assorted Stones, Pearls, Amethyst, Turquoise, Chrysophrose and Topaz.

COLLARS. 202.—Rose or Green Finish. 203.—Rose or Green Finish. 204.—Rose or Green Finish. Can furnish in Amethyst, Sapphire, Topaz, Turquoise, Chrysophrose, Aqua Marine and Rose Stone Settings.

BRACELETS. 469.—Rose & Green Finish, 470.—Rose & Green Finish. Can furnish in Amethyst, Topaz, Aqua Marine and Sapphire Settings.

# LOOK

## FOR THES

F&B Trade-Marks

whenever you wan

## Goods of Good Quali

They stand for our g r antee, and are your pro tion from imitations.

We are continually ing new goods to our and the jeweler who not have F&B goods i stock this season is g to lose business.

The goods illustr are all new. The C Supporters are mad different shapes and assorted stones, and h Collarettes are of diff finishes and a variet stones set, as are also Bracelets.

**Chains, Locke**
**Brooches,**
**Scarf Pins,**
**Hat Pins,**
**Waist Pins,**
**Bracelets,**
**Link Buttons,**
**Crosses,**
**Earrings,**
**Necklaces an**
**Hair Chain**
**Mountin s.**
**Sterling Silve**
**Toilet and**
**Manicure S ts**
**and**
**Useful Novelt s.**

See our catalogue f other goods.

# Theodore W. Foster & Bro. Co., Manufacturing Jewelers and Silversm hs 100 Richmond St., Providence, I.

## andsome Silver Service for the Cruiser "Milwaukee."

(Continued from page 1.)

| | |
|---|---|
| *isconsin* | May 16, 1900 |
| *linois* | May 17, 1901 |
| *ew York* | May 22, 1901 |
| *labama* | Nov. 26, 1902 |
| *lbany* | Feb. 11, 1903 |
| *enver* | Mar. 18, 1903 |
| *ennsylvania* | June 24, 1903 |
| *outh Dakota* | April 20, 1904 |
| *acoma* | June 29, 1904 |



PITCHER OF MILWAUKEE SILVER SERVICE.

| | |
|---|---|
| *hio* | Aug. 21, 1905 |
| *ebraska* | Aug. 30, 1905 |
| *issouri* | Sept. 6, 1905 |
| *ansas* | Sept. 13, 1905 |
| *ew Jersey* | Oct. 18, 1905 |
| *ilwaukee* | Oct. 25, 1905 |

## igh Prices Realized for American Fresh Water Pearls.

From the pearl fisheries on the western ivers come the usual reports this season f the finding of pearls of high value rang- ng from $1,000 up to $5,000. Several pearl nerchants in New York, who were asked bout these gems said that quite frequently here have been exaggerations in these re- orts. Because of the keen competition t the fisheries, it is said an inexperienced uyer has sometimes paid more for gems han he can afterward get when he tries to ell them in New York.

A pearl mentioned in a recent report was dentified by a New York buyer from the lescription as a gem which he had in his ossession a year ago. It is suspected that he pearl ultimately fell into the hands of dealer, who put it back into the river nd "found" it all over again, relying upon he buyers to offer a higher price in their agerness for newly discovered prizes.

Not all discoveries are of this character, owever, and it is said that some pearls ound this season are commanding pretty tiff prices in New York. One of the large lealers in pearls has a beautiful, round pin- vhite gem of 51 grains, on which he places price of $8,000.

The large buyers in New York seem to gree in the opinion that round American earls of desirable coloring and luster have een scarce all this season and that the rices have been maintained at a higher evel than a year ago.





# The Stamping

of a Trade-Mark in our Rings, Cuff Buttons and Shirt Studs is as important with us as the pattern or finish. We know there can be no question as to quality or workmanship, therefore we confidently stamp each article like above picture, thus guaranteeing them to the Retail Jeweler.

¶ If you want Rings, Cuff Buttons or Shirt Studs that you can honestly recommend, buy only those stamped with the above Registered Trade-Mark, for back of this Trade-Mark stands over forty years of honest manufacturing.

4 over 40 years Ring Makers

# Larter & Sons

21-23 Maiden Lane
New York City

# Generous Lockets of Larger Size.

EXPERIENTIA DOCET

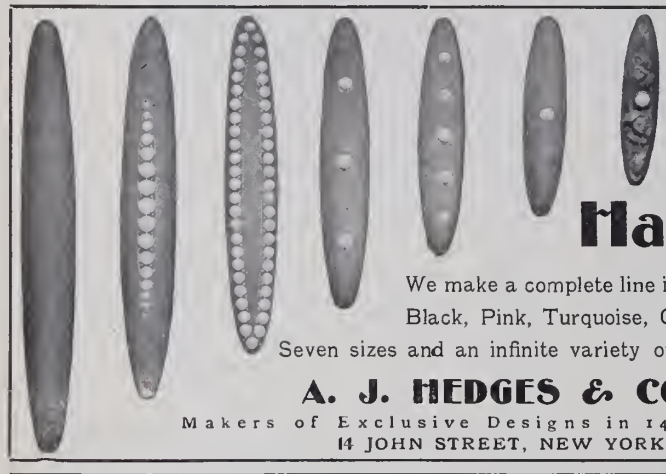
DIFFERENT SIZES and shapes in Lockets permit of a wide range of effects. Our Large Sizes are fine examples of their kind. Up to 2½ inches in diameter. Both plain and English engraved. Special facilities for latter enabling quotations at slight advance over plain.

PRICES $15 TO $44.

EXPERIENTIA DOCET

**Durand & Company,**

49-51 Franklin Street, Newark, N. J.



A LINE OF OUR

## Handy Pins

We make a complete line in Roman Gold and White, Black, Pink, Turquoise, Green and Blue Enamel.

Seven sizes and an infinite variety of patterns.

**A. J. HEDGES & CO.,**

Makers of Exclusive Designs in 14k. Jewelry,
14 JOHN STREET, NEW YORK.

14 K TRADE-MARK

TRADE 14 MARK

## OSMUN-PARKER MFG. CO.

MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.




ESTABLISHED 1871. INCORPORATED 1900.

## CARRINGTON & CO.

MAKERS OF

FINE JEWELRY.

OUR SPECIALTY:

MEN'S JEWELRY.

FACTORY AND OFFICE:

42 WALNUT STREET, NEWARK, N. J.

14 SALESROOM: 1 MAIDEN LANE, NEW YORK. 18


## National Law Popular.

### Jewelers in All Sections Favor Measure Against False Marking of Gold and Silver.

INDIANAPOLIS, Oct. 15.—The jewelers of this city are unanimous in declaring themselves in favor of national legislation forbidding interstate commerce in gold and silver improperly marked and in praising THE CIRCULAR-WEEKLY for the stand it has taken in fathering a bill to do away with the evils now in vogue.

J. H. Reed, of J. H. Reed & Co.: "I am heartily in favor of the law and I believe that every jeweler in Indianapolis will do all he can to aid in bringing about such legislation as THE CIRCULAR-WEEKLY proposes. There is such a law in other countries and there should be one here. Laws to prevent theft work hardships only upon thieves and robbers. This law would aid the legitimate jewelers and protect the public. None but the dishonest merchant would suffer from it."

Carl L. Rost: "You may quote me as strongly as you desire as favoring such a stamping act. I only regret that violation of the provisions of the act is not considered a more serious criminal offence. Some years ago an attempt was made to have such a bill passed by the Indiana Legislature, but this failed. Now that some of the States have stamping laws it is particularly desirable that national legislation on the subject be enacted so that the restriction may be uniform throughout the country. If the proposed law is adopted, the jewelry manufacturers of the entire country will be placed on an even basis and there will be no chance for any unscrupulous one to benefit by using dishonest or questionable marks or stamps."

Augustus P. Craft, of the A. P. Craft Co.: "I am heartily in favor of any law to prevent manufacturers from stamping gold and silver goods in any way to indicate another than their real quality. It would be a great protection to honest jewelers and the public as well. We have always upheld this idea with our work and have in the past refused to stamp goods other than quality even when ordered."

Michael F. Smith: "A law like the one proposed should have been passed by Congress years ago. I have always been cordially in favor of national regulation of the marking of gold and silver, as I am sure all legitimate jewelers have been. Now but the dishonest and the unscrupulous will suffer from such legislation, while the honest merchant and manufacturer, as well as the purchaser, will be benefited. Anything that will insure a standard is to be welcomed."

Frederick M. Herron: "Such a law should be practical and it is very necessary. A national law will reach the root of the evil, while State legislation might not. The trade demands the protection afforded by the bill. European countries have similar legislation. The law should be passed and rigorously enforced."

A. W. Gray, of Gray, Gribben & Gray: "We favor any act tending to defeat unlawful practices of unreliable members of the trade. Goods should be stamped in a way to leave no doubt as to the quality. THE CIRCULAR-WEEKLY deserves the thanks of the entire trade for its efforts looking to national regulation of the stamping of gold and silver."

Horace Comstock: "Such a law has long been needed. It would drive out the rascals in the trade. The stamp should tell the truth concerning the quality of the article it is on. Otherwise the retailer is at the mercy of the manufacturer and the customer at the mercy of the retailer. The law proposed would guarantee protection to all."

Ikko Matsumoto: "It is a good bill, deserving of support by all classes of the trade. The honest manufacturer has nothing to fear from it. I trust it will be passed and enforced. THE CIRCULAR-WEEKLY is doing a splendid service to the trade by advocating it."

J. C. Sipe: "The bill aims to correct an evil that has long been recognized by legitimate members of the trade, and I believe that it would be universally beneficial if enacted into national legislation. We are heartily in accord with the movement started by THE CIRCULAR-WEEKLY."

J. P. Mullally: "All good, honest jewelers are in favor of the proposed legislation. None would oppose it save the few dishonest dealers that have been profiting by misrepresentation."

The Fidelity Diamond and Jewelry Co.: "We a

sidedly in favor of legislation requiring that the imping of gold and silver represent the exact ality. National regulation will tend to elevate business and protect the public."

I. Cohen, of Cohen & Sons: "Certainly we are favor of the proposed law. It is a good bill and step in the right direction. It has our hearty pport."

The Hoosier Jewelry Co.: "We think that it is good measure and that it should be enacted im-diately into national legislation."

Taylor & Gray: "We heartily endorse the action THE CIRCULAR-WEEKLY in advocating the pass-e of the law, which would do the trade an in-timable amount of good."

Emma Eisele: "The bill covers all points and ould be enacted into legislation. I heartily en-rse it."

Frank L. Bryant: "Legitimate jewelers every-here welcome the action of THE CIRCULAR-EEKLY in attempting to secure national legislation such an important subject. I trust the bill will passed and the law enforced."

FURTHER COMMENTS BY ROCHESTER JEWELERS.

Geo. L. Andrus: "I am heartily in favor of such law, and I sincerely hope that THE CIRCULAR-EEKLY will be successful in getting it through ongress."

Carl Beyer, of Beyer & Lewis: "If the bill is ssed it would be a splendid thing for the honest, liable jeweler. The law proposed by THE CIR-LAR-WEEKLY would do away with the numerous kirs who now sell six-karat goods as 10 karat and ho cannot be held. I wish THE CIRCULAR-EEKLY success."

M. J. Lindsay: "I believe such a law would be g od thing. It would protect the jeweler and ake competition with department stores and mail rder houses more fair. Nowadays articles con-ining very little, if any gold, are called gold lled, others containing about half the quantity f gold claimed to be in them are palmed off on he public to the detriment of the retailer who ays his goods from a reliable house and who nows that his goods contain the quantity of gold laimed. Such reliable houses are ready to stamp heir goods properly, but while there is no law his does not protect them from having unscrupu-ous dealers stamp goods any karat they wish. I ope the bill will be passed."

E. J. Scheer, of E. J. Scheer & Co.: "All manu-acturers should be compelled to stamp their goods orrectly as to fineness. So many articles of in-erior quality are thrown on the market and passed ff on the unsuspecting public and also on some ewelers, that it would be a good thing to have a aw such as THE CIRCULAR-WEEKLY proposes to ave passed, to protect the public as well as the eweler from being the victims of unscrupulous anufacturers and dealers. I trust the bill will e passed and become a law."

ADDITIONAL ENDORSEMENTS FROM LANCASTER, PA.

F. A. Peters, of the H. S. Meriskey Co.: "It would be the best law the trade could have passed, and the local jobbers and retailers are anxious to have it, as it will put the jewelry business on a better basis. Of course, it would be a freeze-out for the dishonest manufacturer."

John H. Bowman, of Ezra F. Bowman's Sons: "Such a law would be a blessing, and could only work harm to trade crooks. Reliable, honest manufacturers should welcome such a law, and should exert themselves to have their representatives in Congress support it."

Philip M. Kohl, of Johantgen & Kohl, Minneapolis, Minn., accompanied by his bride, left Wednesday night on a wedding trip to the east.

The store of L. N. Austin, North Collins, N. Y., was broken into about a week ago by thieves, who secured about $40 worth of miscellaneous jewelry.

Two men who were recently taken into custody in Joplin, Mo., on a charge of disorderly conduct, have been held for an investigation owing to the fact that they had in their possession a large amount of jewelry, some of which is solid gold, and more of which is very cheap. They claimed that they were conducting a second hand business in Ramona and Tulsa, Ind. T.

1840, Randel & Baremore
1866, Randel, Baremore & Co.
1880, Randel, Baremore & Billings
1897, Chester Billings & Son

1840-1905

CHESTER BILLINGS & SON
SUCCESSORS TO
RANDEL, BAREMORE & BILLINGS

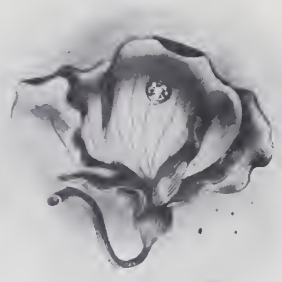
IMPORTERS OF

DIAMONDS
OTHER PRECIOUS STONES, & PEARLS
DIAMOND JEWELRY

NEW YORK: 58 NASSAU ST., 29 MAIDEN LANE
LONDON: 22 HOLBORN VIADUCT, E. C. PARIS: 53 RUE DE CHATEAUDUN
AMSTERDAM: 2 TULP STRAAT

WHITESIDE & BLANK

14 K



BROOCH No. 1685.

*Pink Enamel and Green Gold.*

NEWARK, N. J.
Lafayette and Liberty Streets

NEW YORK
14 and 16 John Street

Stone Seal Rings
Signet Rings

TRADE (S) MARK.

Established in New York 1837.

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

Geo. O. Street & Sons.

*MEN'S COLUMN.*

# SCARF PINS.

SOME PEOPLE say men are not fastidious in taste. Some men are not, most GENTLEMEN are.

What characterizes the taste of a gentleman? Appropriateness, genuineness, harmony, artistic conception and finish without loud and flashy effects.

You can tell your customers it's a badge of good taste to wear one of these Scarf Pins. See if your customers won't agree with you.

Jeweled Diamonds, Pearls, Sapphires, Amethysts, Peridots, Garnets, etc. Vermicilli decorations.

*Day, Clark & Company*

*14 KARAT ONLY*

*23 Maiden Lane New York*

## Jewelry, Clocks, Watches and Optical Goods Exported from New York.

WASHINGTON, D. C., Oct. 18.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Acajutla: 2 packages plated ware, $143.

Antwerp: 1 package clocks and materials, $123.

Bahia: 23 packages cutlery, $1,165; 339 packages clocks, $6,062; 1 package watches, $194.

Bangkok: 1 package plated ware, $323; 9 packages clocks, $134.

Berlin: 28 packages clocks, $1,010.

Bremen: 3 packages watches, $315; 12 packages plated ware, $787.

British West Indies: 3 packages plated ware, $121.

Buenos Ayres: 8 packages optical goods, $447; 331 packages clocks, $4,976; 3 packages watches, $2,207; 1 package jewelry, $855; 87 packages cartridges and ammunition, $2,215; 6 packages firearms, $3,734; 2 packages plated ware, $152; 5 packages plated ware, $630.

Callao: 1 package jewelry, $162; 2 packages watches, $198.

Calcutta: 2 packages plated ware, $185; 39 packages clocks, $954; 8 packages clocks, $140.

Cape Town: 3 packages jewelry, $166; 3 packages optical goods, $526; 2 packages plated ware, $105; 58 packages clocks, $1,152; 15 packages cutlery, $1,147; 4 packages watches, $840.

Colon: 1 package clocks, $100.

Curacao: 4 packages silverware, $150.

Genoa: 10 packages cutlery, $257.

Guayaquil: 1 package jewelry, $100; 4 packages silverware, $152; 1 package jewelry, $860; 1 package cutlery, $143.

Hamburg: 6 packages plated ware, $1,393; 3 packages optical goods, $443; 1 package cutlery, $1,500; 8 packages clocks, $573.

Halifax: 4 packages clocks, $124.

Havana: 3 packages jewelry, $573; 12 packages plated ware, $1,366; 221 packages jewelry machinery and material, $2,404; 76 packages clocks, $631; 2 packages watches, $531; 7 packages cutlery, $289; 3 packages jewelry, $380.

Havre: 1 package silverware, $120; 3 packag jewelry, $400.

Liverpool: 1 package silverware, $1,672; 2 packages clocks, $3,882; 5 packages watches, $55 1 package jewelry, $500; 1 package silverwar $1,499; 17 packages clocks, $203; 2 packag watches, $1,145; 1 package jewelry, $500.

London: 74 packages clocks, $2,165; 1 packa gold leaf, $499; 3 packages plated ware, $419; packages optical goods, $788; 3 packages scop $480; 11 packages watches, $2,342; 1 package je elry, $190; 75 packages clocks, $766.

Manaos: 11 packages clocks, $287; 3 packag cutlery, $373.

Manila: 66 packages clocks, $1,410; 4 packag plated ware, $156.

Melbourne: 257 packages clocks, $5,582; 17 pac ages plated ware, $1,467; 4 packages watch $1,141; 9 packages cutlery, $120.

Montevideo: 1 package jewelry, $333; 1 packa jewelry, $159; 2 packages cutlery, $271; 221 pa ages clocks, $4,519.

Naples: 2 packages jewelry, $500.

Port au Prince: 2 packages silverware, $1[illegible]6.

Para: 30 packages clocks, $518; 19 packages c lery, $1,316; 2 packages watches, $140; 2 packa jewelry, $284.

Santiago: 1 package plated ware, $295, 2 pa ages cutlery, $105.

Singapore: 2 packages plated ware, $144; 1 pa age watches, $118; 33 packages clocks, $1,473.

St. Johns: 1 package watches, $326.

Stockholm: 2 packages silverware, $203.

Sydney: 14 packages plated ware, $693; 5 pa ages optical goods, $264.

Trinidad: 14 packages clocks, $161; 1 packa jewelry, $100.

Valparaiso: 4 packages jewelry, $2,149; 2 pa ages clocks, $145; 3 packages plated ware, $2[illegible]

Vera Cruz: 10 packages plated ware, $77[illegible] packages cutlery, $230.

Wellington: 15 packages plated ware, $387; 1 packages clocks, $2,434; 5 packages watches, $4 7 packages cutlery, $226.

Yokohama: 124 packages clocks, $2,018.

Zurich: 1 package watch machinery, $327.



# Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.

*Snow & Westcott*

21-23 MAIDEN LANE, NEW YORK.

ESTABLISHED 1834. TRADE MARK.

"THE BRACELET HOUSE."

# KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office, Care JULIUS A. YOUNG.

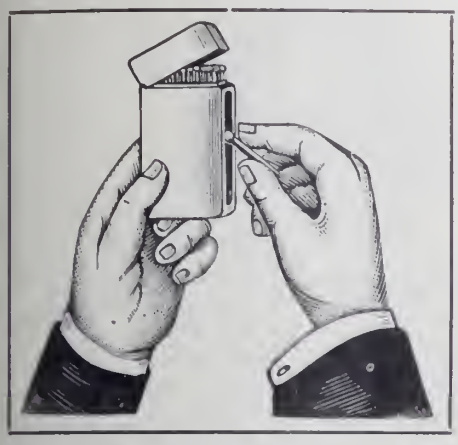
"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

# The Standard Patent Safety Pocket Match Box.

A TWENTIETH CENTURY CONVENIENCE.

Made in Gold and Sterling Silver.

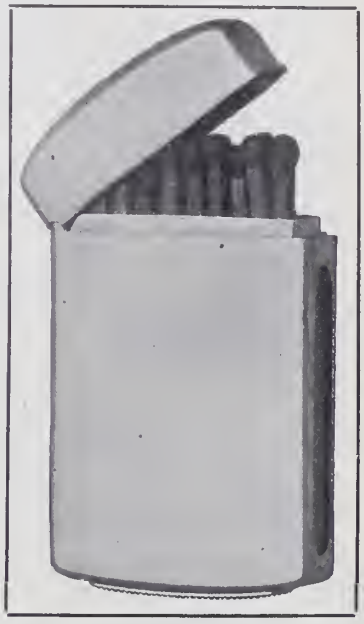


## For Safety and Ordinary Matches.

Compact and Convenient. Dispenses with the clumsy original box.

For safety matches, a solid cake of igniting composition (not a mere strip) is inserted in the edge of the box. This will last about six months, and can easily be replaced when worn out, by a new cake.

For ordinary matches the usual scratcher is provided on the bottom of the box.

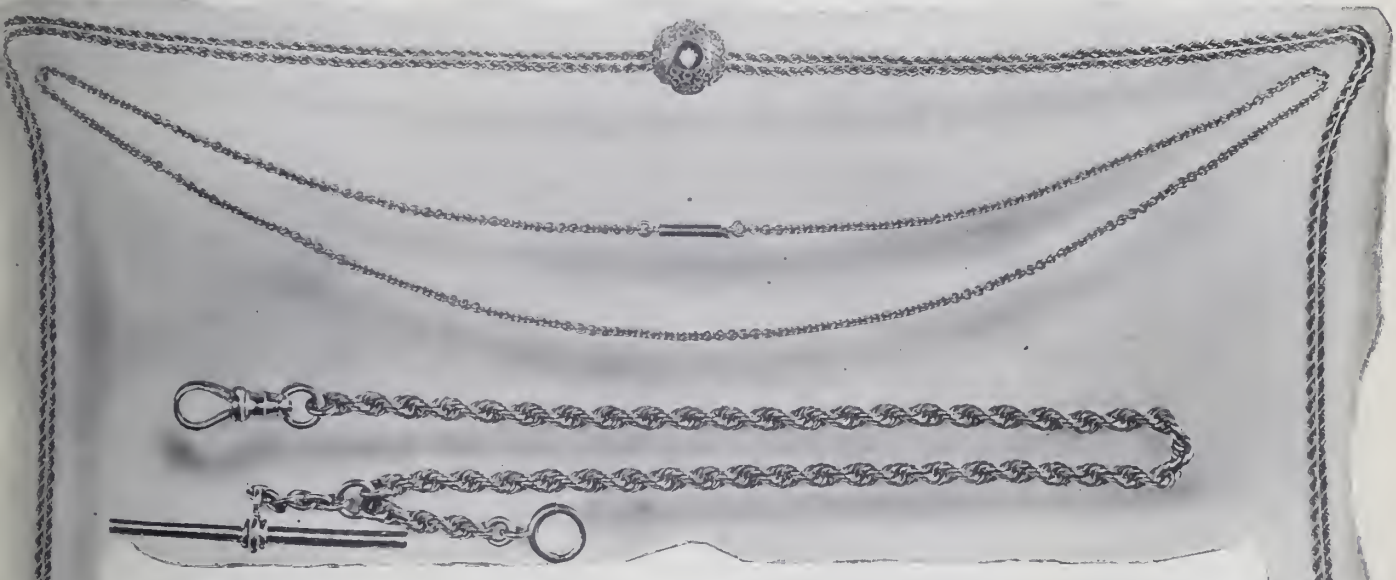


ALL BOXES ARE STAMPED WITH OUR REGISTERED TRADE MARK GUARANTEEING BOTH QUALITY AND FINISH.

## CARTER, HOWE & COMPANY,

Manufacturing Jewelers,

Established 1841. 9-11-13 MAIDEN LANE, NEW YORK.

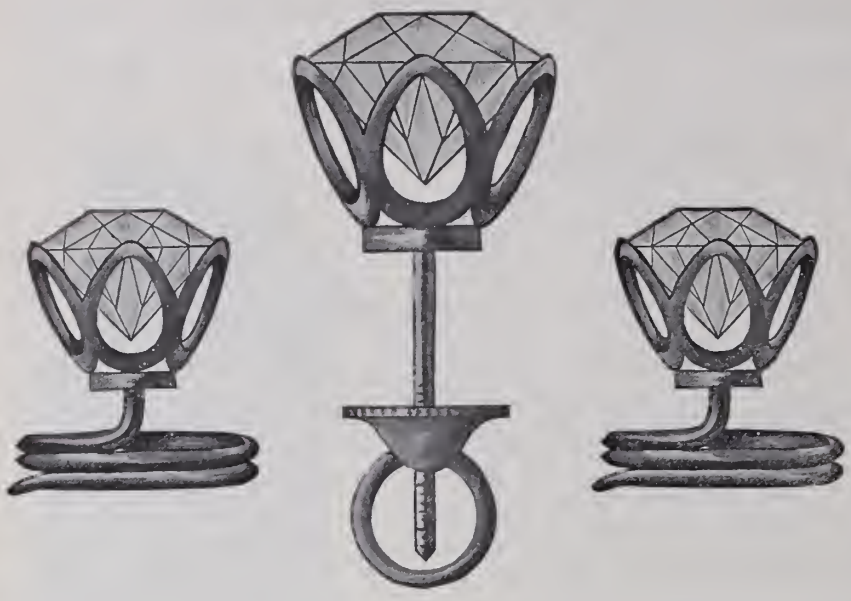


## THE GOLD CHAIN HOUSE.

# ZIRUTH-KAISER CO.,

NEW YORK,
170 BROADWAY,
2-4 MAIDEN LANE.

FACTORY,
NEWARK, N. J.



The Arch Crown Setting

STRENGTH AND BEAUTY. — STANDARD OF PERFECTION.

MADE IN 14K. GOLD, ALSO PLATINUM AND PLATINUM LINED. WRITE FOR PRICE LISTS.

SCHRADER-WITTSTEIN MFG. CO.,
CHICAGO OFFICE: 103 STATE STREET. NEWARK, N. J. SOLE MAKERS AND PATENTEES.

"HIGH CLASS" FANCY LINK
BRACELETS



Mounted in Diamonds, Fancy Stones, Etc.

A&A Tel. 4075 W.

ALLSOPP & ALLSOPP,
18 Columbia Street, Newark, N. J.



LOCKETS

Trade-CXK Mark

Plain, Fancy and Diamond, Round or Oval.

We make the largest, best and most complete line ever offered in 10k.

No. 5681.

CHAMPENOIS & CO.,
50 Walnut St., Makers of Gold Jewelry, NEWARK, N. J.

## ELSIE BEE'S FASHIONS.

NOVELTIES SEEN IN A LADY'S RAMBLES AMONG TH JEWELERS.

ESPECIALLY designed for servin grapes is a fluted shell-shaped silve dish, in grey finish, which is mounted o low supports and handsomely ornamente with a large bunch of grapes and leaves o the narrower end.

*

A very handsome scarf pin is a cat's-ey set in a border of diamonds.

*

Unique little sewing stands in silver h a thimble, an emery ball and a needle ba

*

The orchid design is one of the prettie seen in photograph frames of pierced si ver.

*

Some very wide gold hoops are seen men's rings, as a wide coil of gold finish with a snake's head.

*

A four-leaf clover, in green enamel, edg with diamonds, ornaments a small go watch of plain finish.

*

Round opal beads, in graduated siz connected crossways by two diamonds, fo beautiful strings of beads.

*

In engagement rings diamond half-hoo are shown, as well as diamond and pe and diamond and ruby crossovers.

*

Rose gold filigree in beautiful patte is employed in dainty stock pins set w a diamond-shaped amethyst in the cen or at each end.

*

Rather large, oval sleeve links are ished in plain, bright gold, while others finely engraved, and still others in rose g are richly chased and set with gems.

*

A new shallow silver basket with ric chased and engraved border is very l and of fancy, oblong form, with a dle on the wide swing handle to match border.

*

An apple or orange bowl of silver i deep, round basket shape, in a very o design of interlacing figures, with the wider than the base and a somewhat fl ing rim.

*

A convenient little article is a gold inch measure, which telescopes to a le of four inches and includes a gold nail p cil. Some small gold pocket knives are plain finish.

*

Some tops of handsome backcombs, namented in diamonds, show connec bow-knot effects; rather odd styles h three separate ornamental figures as a ish, while the richest patterns are in c rate designs of interlacing ovals or of fa scrolls. ELSIE BE

H. W. Blaisdell, optician and jeweler, f merly with F. P. Donahue, Vineland, N has now taken charge of the business of late Frank H. Fry, Burlington, N. J.



*An Extensive Line of Gold Jewelry at Popular Prices.*

THE "stamp of excellence" covering the extensive line of Jewelry we offer to the Jobber, gives him confidence to buy without hesitation, well knowing the "selling quality" of our goods. The attention of the trade is called to our line of

## COLLAR SUPPORTERS

An unusual assortment, artistic in design, color and finish. Special attention is called to our patent adjustable clasp. It is possible to use this Supporter on collars of different heights.

## CROSSES

New suggestions in the various finishes—plain, chased, Art nouveau, and artistic effects set with stones.

## BRACELETS

While our bracelet line is a comparatively new acquisition, we are carrying a complete assortment in plain and ornamental designs.

33-43 GOLD STREET, NEW YORK

# STERN BROS. & CO.

Salesroom and Offices
Diamond Department 68 Nassau Street New York
Diamond Cutting Works
142 West 14th Street New York
Branch Offices 103 State Street Chicago Ill.
29 Ely Place London
12 Tulp Straat Amsterdam

*Patent Applied for.*

### Japanese Pearl Culture Hurt by Invasion of the "Red Current."

According to letters recently received in New York, much damage has been caused to the Japanese pearl culture beds by the so-called "red current." K. Mikimoto, of Tokyo, who is said to control the business in Japan, has indicated in his correspondence, just before the appearance of the blight, that the prospects were hopeful for increased production of the pearls and for improvement in size, shape and quality; but the latest letter received from him expresscs grave apprehensions as to the size of the output in the next two or three years.

Maurice Brower, a New York pearl dealer, receivcd a letter in which Mr. Mikimoto writes:—"I am sorry to inform you that a great many pearl oysters in the culture ground have been destroyed by the invasion of the so-called 'red current.' It was the longest and severest attack which I ever witnessed, for four-fifths of the pearl-oysters have already been lost, including 700,000 pearl-bearing oysters which were treated by the patent method and all of the smaller oysters, numbering 1,000,000. Some of our scientists are studying about the red current and they are trying to know its cause and how to get rid of the disaster.

"As so many of the pearl-bearing oysters have been killed, I am afraid that I would not be able to send you enough pearls for about two or three years in the future."

The "red current," it is understood, is due to the presence in the bays, where the pearl oysters grow, of a seaweed which gives to the water its peculiar color, and is fatal to the molluscs.

### President Fessenden, of N. A. C. M., Speaks on the Bankruptcy Law.

O. G. Fessenden, of Hayden W. Wheeler & Co., who is president of the National Association of Credit Men, has been in Chicago for several days attending the annual meeting of the Board of Directors, and will return to New York about Nov. 1. Before coming back, he and other officers of the association will pay fraternal visits to branches at Pittsburg, Pa.; Wheeling, W. Va.; Youngstown, O.; Milwaukee, Wis.; Grand Rapids, Mich., and Buffalo, N. Y. At the annual meeting of the New York Credit Men's Association, last Wednesday evening, Mr. Fessenden spoke on proposed amendments to the bankruptcy law. In part he said:

That the present law is better than no bankruptcy law I am firmly convinced. It has its faults. What law has not? But these faults can be corrected by amendments. A determined effort will be made by certain interests to have the law repealed as soon as it can be brought about. Its repeal, in my opinion, would be a a calamity to the commercial world, and it behooves us all to be on our guard and by word and act do all we can to prevent its repeal.

Before the bankruptcy law was enacted it was a scramble, a constant fight to maintain one's rights, a fear in crediting, born of a want of knowledge of the true financial condition of one's customers, and, alas, of some secret indebtedness to friend, relative or bank, which could at any moment be brought forward and paid with money which should have gone to merchandise creditors.

Under the law of to-day every creditor and the honest but unfortunate debtor is more fairly treated than ever before. Certain amendments can and should be made which would make the law more effective in certain directions, and less expensive in its application, but taken as a whole we are much better off than with no bankruptcy law at all.

### Importations at the Port of New York.

*Weeks Ended Oct. 21, 1904, and Oct. 20, 1905.*

| | 1904. | 1905. |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $127,318 | $149,471 |
| Earthen ware | 15,175 | 23,876 |
| Glass ware | 28,810 | 47,948 |
| Optical glass | 4,519 | 2,172 |
| Instruments: | | |
| Musical | 17,307 | 21,286 |
| Optical | 9,794 | 15,[illegible] |
| Philosophical | 7,538 | 6,[illegible] |
| Jewelry, etc.: | | |
| Jewelry | 17,027 | 9,[illegible]77 |
| Precious stones | 1,133,307 | 7[illegible]4,419 |
| Watches | 49,381 | 41,[illegible] |
| Metals, etc.: | | |
| Bronzes | 4,903 | [illegible] |
| Cutlery | 35,892 | 3[illegible],745 |
| Dutch metal | 1,649 | 2,[illegible]40 |
| Platina | 39,942 | 34,[illegible]13 |
| Plated ware | ..... | ..... |
| Silverware | 1,864 | 2,377 |
| Miscellaneous: | | |
| Alabaster ornaments | 151 | .. |
| Amber | 12,337 | 2,[illegible]61 |
| Beads | 3,303 | 4,[illegible]80 |
| Clocks | 12,022 | ..,[illegible] |
| Fans | 5,607 | 7,[illegible] |
| Fancy goods | 4,926 | 11,[illegible] |
| Ivory | 4,208 | 10,74[illegible] |
| Ivory, manufactures of | 11,948 | [illegible] |
| Marble, manufactures of | 36,777 | 15,7[illegible] |
| Statuary | 10,963 | 1,884 |


# The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK.

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

## J. B. BOWDEN & CO.,

**1 Maiden Lane.** NEW YORK.




# "Ring-Leaders"

October is the Ring month of the year; a month of thirty-one days for the Jobber to reap his profits. Present prospects point to one of the most successful seasons in years. ***All orders are receiving prompt attention;*** the "side-tracking" process is not in order here. You as a buyer of "selling" goods will appreciate what ***that*** means.

## Ostby & Barton Company

Providence, Rhode Island

9 Maiden Lane
New York

103 State Street
Chicago

Though the market is constantly rising we are still selling

**PERFECT WHITE ¼ CARAT BRILLIANT**



No. 3365.

set in the popular

**14 KARAT HAND CARVED LION AND LIONESS MOUNTING**

At the low price of **$25.00**

Ask our representative for same or send your orders to us.

**We have the largest line in the market of exclusive novelties in diamond goods, set in both Gold and Platinum.**

**C. P. GOLDSMITH & CO.,**
33-43 GOLD STREET, NEW YORK.

**HEINTZ BROS.,**

**RINGS** BUFFALO, N. Y.



**RINGS** BUFFALO, N. Y.

**We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade.**

"Leading Ring Makers in America."

**ALLSOPP BROS.**



A★ Guarantees Quality and Finish. A★



LATEST DESIGNS.

Camp and Orchard Streets, NEWARK, N. J.
Telephone 6451.

Send for Selection. Send for Selection.

## Shipments of Clocks, Watches and Jewelry to Alaska, Hawaii, Porto Rico and the Philippines.

WASHINGTON, D. C., Oct. 20.—Figures have just been compiled showing the commerce of the United States with their noncontiguous territories in clocks, watches, jewelry, etc., during certain periods, as follows:

ALASKA.—Clocks to the value of $3,20 were shipped to Alaska during the eigh months ending August, this year, as com pared with a value of $3,275 for the same period of 1904. Watch shipments increase from $827 during the eight months of 190 to $956 during the same period of this yea During August last jewelry to the value o $6,442 was shipped to Alaska, which is considerable increase over the value for th same month a year ago, when the shipmen reached only $4,893. During the eigh months' period these shipments increase in value from $16,310 in 1904 to $31,765 th year. Plated ware shipments increased fro $25 in August, 1904, to $854 in August la and from $855 to $4,253 during the eig months' period. The Alaskan trade appea to be flourishing.

HAWAII.—While the shipments of cloc to Hawaii increased from $236 during A gust, 1904, to $1,537 during the same mon this year, the shipments during the eig months' period decreased from $7,538 $7,024. Watch shipments increased fro $384 to $432 for the month of August 1904 and 1905, respectively, but declin from $11,459 during the eight months 1904 to $2,376 during the same period this year. On the other hand, jewelry shi ments increased from $16,950 in Augu last year to $19,400 during the same mon this year, and from $110,465 to $144,325 d ing the eight months' period. Plated wa shipments show a big decline, the va for August, 1904, being $6,180, and $498 the same month this year, while for t eight months' period the decline was fr $50,333 last year to $25,922 this year.

PORTO RICO.—An increase is noted in t value of the clock shipments to Porto R during the eight months' period, that last year being $1,303, increasing to $2, this year. Watch shipments likewise creased in value from $945 to $1,192 dur these same periods, while jewelry shipme increased from $4,995 to $7,479, and pla ware from $1,546 to $5,396.

PHILIPPINE ISLANDS.—While clock sh ments to the Philippines show an incre from $2,197 in 1904 to $4,278 this ye watch shipments declined from $8,152 year to $669 this year. Jewelry shipme increased from $579 to $1,584 and pla ware from $368 to $3,081.

---

The old quarters of the Parritt Jewe Co., Bloomington, Ill., which is about move to Des Moines, Ia., will be occup by W. H. Homuth, who will entirely re vate the premises.

**Eliassof Bros. & Co.** IMPORTERS AND JOBBERS OF **DIAMONDS WATCHES JEWELRY**

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

9-11-13 MAIDEN LANE, NEW YORK.

100 STATE STREET, ALBANY, N.Y.

# FOR THE HOLIDAY LINES, 1905

The wise buyer will purchase all his jewelry needs from

## M. J. AVERBECK, NINETEEN MAIDEN LANE, NEW YORK

High-Grade Real Stone and Real Pearl SET RINGS for Ladies

Solid Gold BANGLE BRACELETS

Heavy, well-made. Secret Locks. Plain English and Roman finish, faceted, hand-chased, stone-set (diamond, ruby and amethyst) bracelets.

Fancy Back and Side COMBS.

Solid Gold, also High-Grade Gold Filled Mountings. You will find our line of Back and Side Combs extraordinary sellers.

Solid Gold and High-Grade Gold Filled LOCKETS

We have never shown such perfect Die Work in Fancy Lockets.

Solid Gold and Gold Filled CROSSES

Plain, Fancy, Stone-Set. We are showing some of the best styles ever offered.

Solid Gold SCARF PINS

Transparent enamels. Rose gold and Roman gold. Set with Diamonds, Pearls and other precious stones.

Solid Gold BROOCHES

Dainty enamels. Over 500 different styles to show you. Set with Diamonds, Pearls, Amethysts, Topaz, Opals, etc.

Solid Gold and Gold Filled NECK CHAINS

For secret lockets.

A large assortment.

Solid Gold CUFF PINS

We have some very "attractive offers" in this line. It will pay the retail jeweler to consider these. These little pins are excellent sellers.

Solid Gold DUMB-BELL LINKS

Every pair a seller.

You will make no mistake ordering Dumb-bells from us.

HAT PINS, Solid Gold

at unusually low prices!

High-grade Gold Filled and Sterling. A very large assortment at very attractive prices.

Solid Gold BEADS

14 Karat, Roman Finish

A popular article of jewelry for ladies' wear.

No article of jewelry more staple.

Heavy Solid Gold FOBS
High-Grade Gold Filled FOBS

Our designs are quite unusual. Our prices are right.

LORGNETTE CHAINS

Solid Gold and Gold Filled

Many of the above set with Amethysts, Real Pearls, etc.

Sterling Silver NOVELTIES

We are pioneers in this line and show you good, salable goods at fair prices.

WILD ROSE Sterling Silverware

Extra heavy handles, gold-lined bowls, Bon-Bon Spoons, Sugar Shells, Sardine and Pickle Forks, Cold Meat Forks, Gravy and Cream Ladles, etc.

TOILET SETS

Sterling and Gold Filled Fittings

Handsome Green Moreen Cases.

MANICURE SETS

with Sterling and Gold Filled Fittings.

Handsome Green Moreen Cases.

SOUVENIR SPOONS

That Sell

We have a splendid line and engrave them with buildings and names.

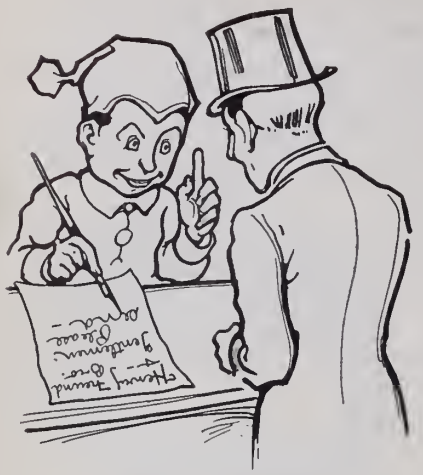
Averbeck's $1.00 Business FOUNTAIN PEN

has hand-finished hard rubber barrel, under feed, 14 karat gold pen, large size. Every jeweler should handle this pen.

# FOR THE HOLIDAY LINES, 1905

The wise jeweler will buy all his jewelry needs from

## M. J. AVERBECK, NINETEEN MAIDEN LANE, NEW YORK



IN Pennsylvania, the other day, a customer wrote to us and said, "Send me some fancy diamond rings from $200 to $500. I have a customer who wants something unique." We shipped by return express a big selection. Two days later he returned the memo. and said, "I sold the three stone ring at $425. Thanks for the fine assortment."

That is only a sample of what frequently comes in our mail. Can't we help you once on a call for something unusual, or when you wish to make a good display? It will pay you.

**Henry Freund & Bro.**

"Sellers of Sellers,"

**9 Maiden Lane, New York.**

ELK GOODS A SPECIALTY.

### New Test Cases to Settle the Duty on Reconstructed and Scientific Rubies.

New cases involving the duty on reconstructed and scientific rubies imported from Paris are to be brought before the Board of United States General Appraisers, New York, with the intention of presenting the issues to the courts for final adjudication at an early period.

The subject has been attracting some attention in the trade for several years. The Board of United States General Appraisers at New York in August, 1903, decided that these rubies are dutiable by similitude at 10 per cent. under Par. 435 of the Tariff Act of 1897, relating to precious stones advanced in condition of cleaning, splitting, cutting or other process. This conclusion is reported in the General Appraiser's Decision 5394 and the Treasurer's Decision 24601.

When this decision was made known a number of prominent jewelers in New York and elsewhere brought pressure to bear on the Treasury Department to appeal the action. These jewelers felt that if reconstructed and artificial rubies were imported on payment of as low a duty as 10 per cent., too much of an advantage was gained by the manufacturers in competing with real precious stones. It was also feared that the action of the Government in classifying the reconstructed and the scientific stones with the natural precious stones might give an opportunity to irresponsible dealers to mislead the public. Such dealers, it was suggested, might offer the reconstructed and scientific rubies as natural stones and claim that the Government itself had declared them genuine quality by its customs classification.

The Treasury Department appealed the case, which then went before the United States Circuit Court in St. Louis. At this stage of the proceedings the St. Louis importer, apparently not wishing to stand the expenses of legal proceedings, as the duty involved was only a few dollars, did not defend the case, and the decision was taken against him by default, the Board being reversed. Since that time the duty on reconstructed and scientific rubies has been assessed by the customs authorities at 20 per cent. under Sec. 6 of the Tariff Law, relating to articles not enumerated and manufactured in whole and in part.

The new cases will be brought by New York importers, whose interests are said to be sufficiently large to insure the case being fought through the courts.

A new pocket catalogue constituting the third edition and illustrating Princess rings and society emblems is being distributed by Sinnock & Sherrill, New York. The catalogue contains wood cut impressions of the complete line of emblems manufactured by them, with the lot number and prices to correspond. An elaborate index covers the three last pages of the booklet and from this as well as from the cuts reproduced will be gained an idea of the large assortment of emblem goods manufactured by the concern. The booklet also contains verbatim transcripts of testimonials of merit from many large jewelry concerns.



**The Beauty of Design**

OF OUR 10 K. LINE

is one of the features which classes our goods among the most popular on the market.

**THEY SELL AT SIGHT.**

¶ Don't miss seeing our full line of Quick-Selling, Popular-Priced Specialties. Leading jobbers carry them. ¶ Our new illustrated catalogue is ready. Shall we mail you one?

**SCOFIELD & DE WYNGAERT,**

Makers of 14k., 10k. and Silver Jewelry,

SW TRADE MARK

**50 Walnut Street, Newark, N. J.**

**New York Office, 9-11 Maiden Lane.**




# Whiting Mfg. Company

SILVERSMITHS

## Removed to

BROADWAY and 19TH STREET

NEW YORK

New and handsome Showrooms afford superior facilities for the display of goods. New creations command the special attention of the Trade, both on account of their artistic excellences and their salable qualities. Thoroughly modern methods and equipment assure satisfactory service.

Formerly
Broadway & 18th Street

# Perhaps You Don't Know What We Make—

THE 10K LINE WITH A 14K APPEARANCE

Brooches,
Links,
Scarf Pins,
Cuff Pins,
Hat Pins,
Waist Sets,
Crosses,
Fobs,
Tie Clasps,
All in 10 k.

Every line complete, and contains dozens of things that the wide-awake jeweler wants.



Kohn & Co

Camp and Orchard Streets, Newark, N. J.


## Government Officials Conceal Name of Woman Who Smuggled Valuable Pearl Necklace.

Last week the daily papers published extended reports of the supposed smuggling of a pearl necklace valued at $22,000 by a young woman, who finally surrendered the property to Collector Stranahan, at the Custom House, New York. According to the papers, secret service agents followed the woman in a chase from one city to another until finally she was located in a hotel on Fifth Ave., New York. In one of the New York theaters, as the story goes, two officers threatened to arrest her unless she handed to them a necklace which she then wore. She convinced the officers that this necklace was only a paste imitation of the one of which they were really in search, and promised if they did not place her under arrest at the time she would surrender the necklace. On the following day her lawyer, it is said, called on the Collector and handed over the necklace, also proffering a check for $13,000 in settlement of the 60 per cent. duty. The woman's name was not revealed by the authorities.

After the stories were published, inquiries were heard in the jewelry trade as to why the Government has not proceeded in the usual way against this woman, and why her identity has been concealed. People in the trade said that they do not understand why the supposed wealth or influence of the woman should protect her from the usual proceedings and publicity. The point is made that if a smuggler can bring in valuable merchandise without any greater risk than that he or she will be compelled to pay duty, on detection, or possibly forfeit the merchandise to the Government, then there will be quite an incentive for some people to take chances.

An explanation was sought at the office of Collector Stranahan by a reporter of THE CIRCULAR-WEEKLY. In response to questions it was said that further action in the case of the smuggled necklace will not be taken until directions are received from Washington. It is understood that Secretary Shaw is considering the question of accepting a settlement or of directing the usual proceedings for the forfeiture of the pearls. In explanation of the fact that the woman's name had been concealed, a representative of the Collector said: "It has been our custom in these cases, when the merchandise is voluntarily surrendered, not to give out the names. We have found that this course often brings in considerable revenue which the Government would otherwise lose."

When asked if there was a voluntary surrender in view of the reports that Treasury agents had been following the woman for weeks, it was said that the Collector knew nothing of this chase when the necklace was handed to him. As far as his knowledge went at the time, the surrender was purely voluntary, and, this being the case, he has followed his usual course in withholding the name.

---

Major W. S. Kinney, of Kinney & Son, Grand Rapids, Mich., left, last week, for Charlevoix, Mich., to appraise the assets of the Inn Hotel.

# The Blossom



Made in
All Weights

Complete Line
of Fancy Pieces.

Immediate Delivery.

## DOMINICK & HAFF,

FACTORY: 543 WEST 23D ST.

OFFICE: 3 WEST 29TH ST., NEW YORK.

HAVE YOU TAKEN OUR ADVICE TO **BUY COPPER!**

A SPLENDID LINE FOR YOUR HOLIDAY TRADE.



WE ILLUSTRATE A FEW PIECES OF OUR

**"METAL AND GLASS,"** Finished in GREEN (VERD ANTIQUE).

MADE IN THE "APOLLO STUDIOS,"

**APOLLO SILVER CO.,**

**BERNARD RICE'S SONS, Proprietors,**

MAKERS OF

FINE SILVER-PLATED WARE, REAL COPPER AND VERD ANTIQUE,

WORKS { 4-6 MARION ST. / 187-189 ELM ST. } NEW YORK. 544 BROADWAY, NEW YORK.

WRITE FOR ILLUSTRATED SHEETS.

*"Odd and exclusive novelties not found in other lines."*

TRADE MARK

**S. Cottle Co.**

**Gold and Silver Bags and Purses in many styles, all sizes.**
**Gold and Silver Vanity Cases.**

***31 East 17th Street, New York.***

**OUR OWN MAKE.**

**Large Variety in Gun Metal Goods.**

Bags, Chains, Lorgnettes, Lockets, Chatelaine Pins, Fobs, Link Buttons, Cigar and Cigarette Cases, Buckles, Scarf Pins, Cane Handles, Hat Pins, etc., etc. The workmanship is of the finest. Our repair department is one of our Special Features. Repairs made by us have always proven highly satisfactory. Don't discard your old gun metal goods. Send them to us. We will make them equal to new. We also make fine Gold and Silver Jewelry. Patented Safety Lock Chain Key Rings.

**J. N. PROVENZANO,** 114 East 14th St., NEW YORK CITY.

## Recent Customs Decisions on Millinery Ornaments, Jewelry, Precious Stones and Kindred Lines.

Numerous decisions were rendered in the last week by the Board of United States General Appraisers in cases involving duties on millinery ornaments, precious stones and imitations and jewelry, General Appraiser Sharretts writing the opinions.

The millinery protests were decided in accordance with the principle laid down in the Schiff and other cases, as recently published in THE CIRCULAR-WEEKLY. A. & H. Veith were sutainted in their protest against the appraisement of merchandise of this class by the collector at New York A. D. Matthews & Son were successful in a similar protest. Another protest was that of A. Bader & Co., whose importation comprised ornaments such as buckles and slides made of metal imitation jet and rhinestones; also pins used for the permanent trimming of hats and rhinestone ornaments with metal shanks. The latter were invoiced as pins, but the Board declared that they were really ornaments and not jewelry. All these articles were held to be dutiable at 45 per cent. ad valorem, under Par. 112 and Par. 193, thus reversing the collector, who classified them as jewelry at 60 per cent. ad valorem.

Charles H. Wyman & Co. appealed from the assessment by the surveyor at St. Louis on millinery ornaments, chatelaine bags, strung beads made of metal or glass and pins. Protests were sustained in relation to all these articles except the pins. The latter were held to be properly dutiable at 60 per cent. as jewelry, and the others at 45 per cent. under Par. 112 and Par. 193.

Mother-of-pearl, made into slabs by cutting or grinding for use in the manufacture of handles of knives, button-hooks and other articles, was assessed by the collector at New York at 35 per cent. ad valorem as manufactures of pearl, under Par. 450. The importers, the Morris European & American Express Co., Ltd., filed a protest, claiming that the slabs should come in free under Par. 635, or at the most at a 10 or 20 per cent. duty as unenumerated articles under Sec. 6. The action of the collector was affirmed.

Imitation pearls pierced through in the form of beads were held by the Board to be dutiable at 35 per cent. ad valorem, under Par. 408, sustaining the collector at Philadelphia and over-ruling the protest of Joseph G. Darlington & Co.

Geo. Borgfeldt & Co. imported a quantity of neck brooches composed of metal, plated or washed with gold, and set with imitation painted medallions, the latter being made of paste or glass. The collector of New York held that these articles are commonly known as jewelry, and therefore liable to a duty of 60 per cent. The importing company filed a protest, which the Board now overrules.

Another protest by Geo. Borgfeldt & Co. was in relation to bead necklaces with metal clamps. The collector was again affirmed in assessing duty on these articles at 60 per cent. under Par. 434 or Par. 408.

Unstrung pierced pearls in the form of beads made of jade were imported by O. C. Hempstead & Son, Philadelphia, Pa. The collector at Philadelphia classified these articles as beads dutiable at 35 per cent. under

THE PLAIN, GRACEFUL LINES OF THIS PATTERN APPEAL PARTICULARLY TO THE TASTE OF THOSE WHO ENJOY SIMPLE ELEGANCE.

# The Winthrop

THIS IS THE SECOND OF OUR THREE NEW PATTERNS. THE THIRD WILL BE ILLUSTRATED IN A SUBSEQUENT ISSUE.



The Woodside Sterling Co., 192 Broadway, New York.

Par. 408. The importers contended that the beads were really precious stones, cut but not set, and therefore dutiable at 10 per cent., and the Board agreed with this view.

A. Lorsch & Co. were sustained in a protest against the assessment by the collector at New York of duty on importations of imitation pearls on wires, goldstones, etc., in which paste is the chief value, and imitation pearls not pierced. All these lines were held by the Board to be dutiable at 20 per cent. ad valorem under Par. 435.

The H. B. Claflin Co. imported a quantity of gun-metal purses, which the collector classified as jewelry dutiable at 60 per cent., but the importers were sustained in their contention that Par. 193 covers this merchandise, the duty being 45 per cent.

A. Strauss & Co. appealed from the assessment of duty at 60 per cent. under the jewelry clause by the collector at New York on an importation of bracelets, brooches, necklaces, etc., also nickel plated watch chains. The importers contended that the duty should be 35 per cent. under Par. 435, with which opinion the Board agreed.

### Suit by Wightman & Hough Co. Against Louis L. Grey Discontinued.

By stipulation the suit brought by the Wightman & Hough Co., Providence, R. I., against Louis L. Grey, New York, in relation to alleged infringement of a trademark, has been discontinued, the necessary orders having been entered last week in the United States Circuit Court at New York.

The preliminary injunction asked for in this case was argued last Spring on affidavits, the attorney for the plaintiff being Champ S. Andrews, and the defendants being represented by Mr. Miller, of Marx & Miller. The plaintiff charged that the defendant had infringed a locket trademark, and the defence was that if any of the complainant's marks were placed on lockets made by other manufacturers, this was due to a mistake on the part of employes, and was not intentional.

In June Judge Lacombe handed down a decision permitting the plaintiff to take an interlocutory injunction with privilege to the defendant to move to vacate if the complainant should in any way advertise this preliminary decision. The final adjudication of the issues, involving questions as to accounting and damages, was not reached.

Correspondence recently passed between the attorneys. The complainant's attorneys offered to discontinue the suit at this stage without prejudice to either side and without costs to either side as against the other. This offer was acccepted by the defendant and the case was ended.

E. E. Wood, Colfax, Ill., is moving t Newkirk, Okla. T. He expects to beg business there about Nov. 1.

Henninger & Wheeler, Columbia, Mo have moved their stock into more spacio quarters at the corner of 9th St. and Br ad way. The concern was formerly located a 813 Broadway.


# SETH THOMAS CLOCK COMPANY

ESTABLISHED 1813.

No. 31 Empire Clock and No. 8001 Figures.

FIGURES AND BASE BRONZE, BARBEDIENNE FINISH. FEET AND TRIMMINGS RICH GOLD, BURNISHED, AND LACQUERED CUT GLASS COLUMNS.

8 Day, Half Hour Strike, Cathedral Bell, 4 inch Decorated Porcelain Dial.

Height of Figure, 21 inches.



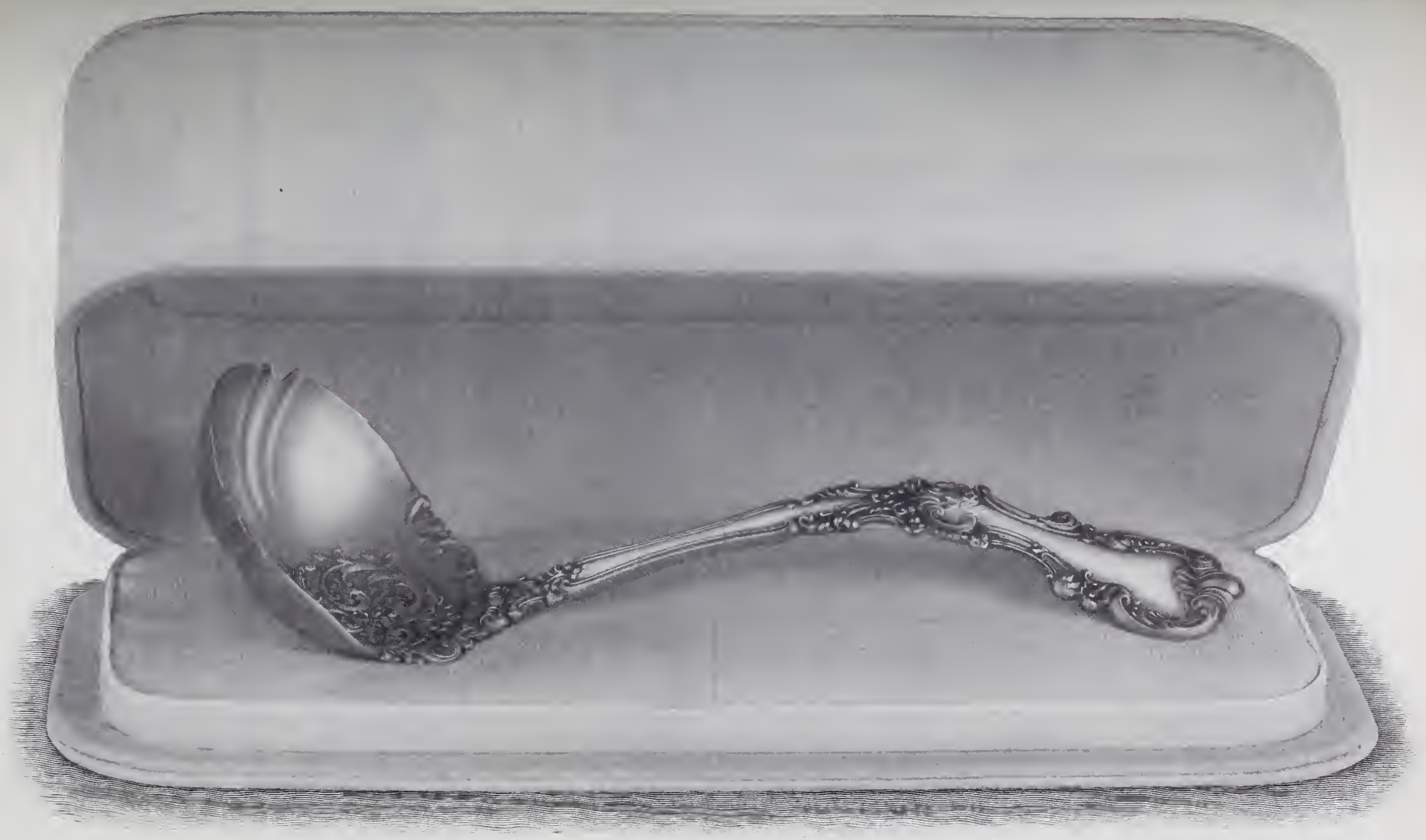


Height of Clock, 25 inch



See Supplement for many new designs in Art Nouveau Bronze, Mahogany Cabinets, Empires, Metal Novelties and other styl

51 Maiden Lane, New York. **SETH THOMAS CLOCK COMPANY,** 70 Wabash Ave., Chica



**AVALON GRAVY LADLE IN LINED BOX.**

This is only one of nearly a dozen patterns in STERLING SILVER from which selection may be made, and a full assortment of which, together with fine PLATED WARE and rich American CUT GLASS, may always be found at our warerooms.

# INTERNATIONAL SILVER CO., Silversmiths, 9=11=13 Maiden Lane, New York.

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
THE WATROUS MFG. CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.

**FACTORIES:**
MERIDEN BRITANNIA CO.
SIMPSON, HALL, MILLER & CO.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.

FOUR FEATURES about our FOURTEEN K. Brooch

BEST in the market for the price.

PLUMP 14K. with heavy bridge across the back.

GENUINE PEARLS

As a Mounting, $4.00 ;
With Pearl Set Center, $4.25.



Chas. L. Trout & Co.,
15 MAIDEN LANE, NEW YORK.

### Italians Accused of Robbing New York Jewelers to be Tried on a Different Charge.

Indictments have been found against Antonio De Sisto and his wife, Angelina De Sisto, who formerly gathered waste paper and rags at a number of Maiden Lane houses. The indictments charge the couple with stealing merchandise from the store of W. P. Andrews, a dealer in men's furnishing goods on Nassau St. Indictments were not found on any of the charges made by the Maiden Lane silverware and jewelry houses, because the latter were not positive that the property found in the rooms of the Italian couple had actually been stolen from their stores.

In the large quantity of silverware and other merchandise found by the police in these rooms there were articles bearing the stamps of the Derby Silver Co., Gorham Mfg. Co., the Reed & Barton Co., Rogers & Bro., Wilcox Silver Plate Co., Julius King Optical Co. and the Spencer Optical Co. None of the manufacturers could prove that any of the property was actually stolen from his store, because in all cases similar goods are sold in other stores, and positive identification was out of the question.

A few days before the arrest of the couple the store of I. W. Cokefair, at 25 Maiden Lane, was entered, and knives, forks, spoons and other articles valued at $300 were taken. As Mr. Cokefair makes a specialty of the Derby Silver Co.'s ware, and considerable Derby silver was found in the rooms of the Italians, it was at first supposed that a strong case was thus found against the couple, but Mr. Cokefair, like the other merchants, could not say positively that the articles were taken from his store.

In the Andrews case the testimony included stories by persons connected with the establishment, who had suspected the Italians for some time, and had watched them. The trial on the indictments will probably take place soon. The silverware men and jewelers will probably not be heard, as the court may decide that their evidence is not material.

The police say that there has always been special difficulty in fixing the responsibility for thefts of silverware, because the storekeeper cannot positively distinguish articles stolen from his store from those that are commonly in the market, and also because of the ease with which the silverware may be broken up or melted and then sold.

### Death of Julius F. Schmitt.

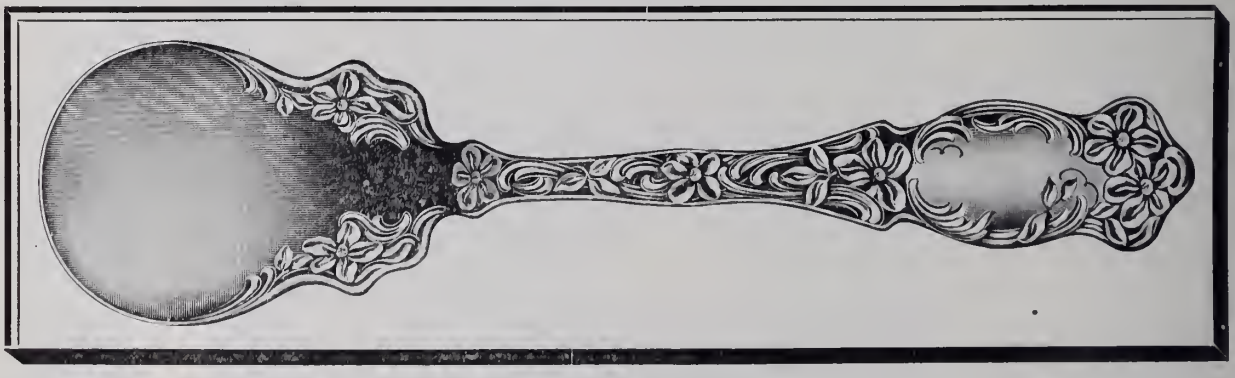
St. Louis, Mo., Oct. 20.—Julius F. Schmitt, a jeweler at 2237 S. Grand Ave., this city, died at his residence, yesterday. He had been in the jewelry business in St. Louis for a number of years, and was well known, having been the first secretary of the Retail Jewelers' Association. He resigned from the organization some time ago.

Mr. Schmitt is survived by a widow and three children. He will be buried to-morrow in Waterloo.

F. M. Allehurch has succeeded F. D. Clement, Barton Landing, Vt.

"THE VIOLET"

A MASTERPIECE IN THE FRENCH GRAY FINISH.



VIOLET BERRY SPOON.

Twenty-five pieces now ready. Postal brings new Catalogue No. 10.
All orders filled promptly.

Simeon L. and George H. Rogers Company, Hartford, Conn.

FACTORIES, HARTFORD AND WALLINGFORD, CONN.
NEW YORK OFFICE: ROOM 43, No. 41 MAIDEN LANE.

TRADE MARK

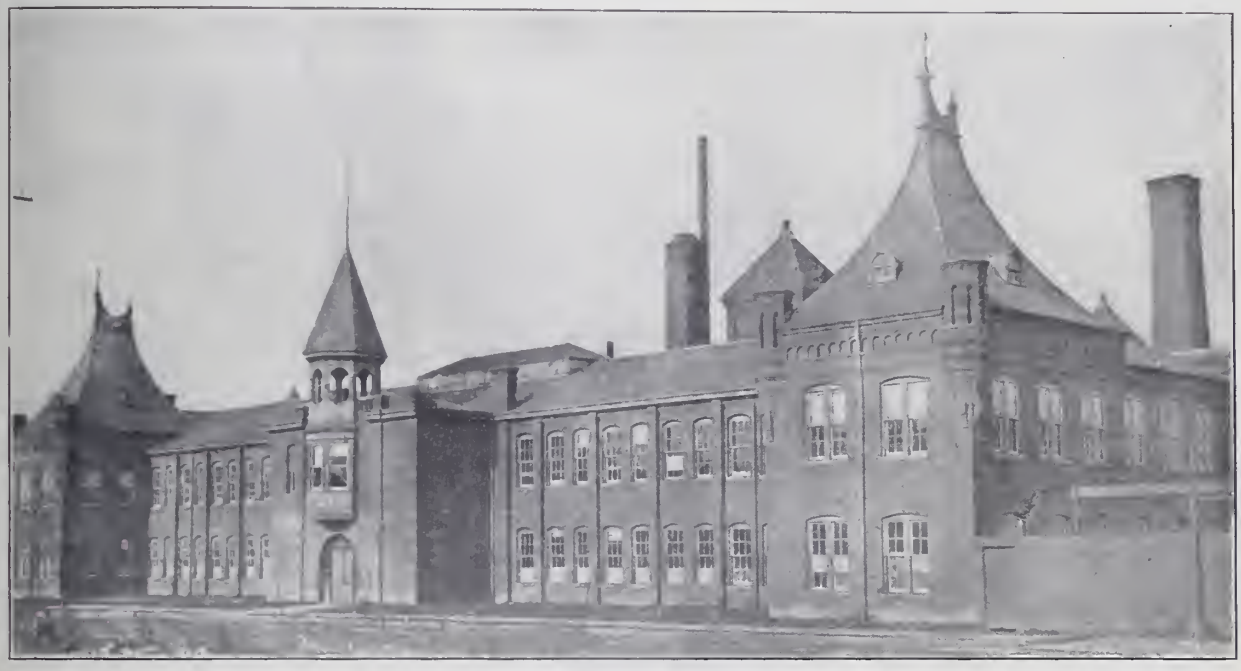
# G. W. Parks Company

TRADE MARK

(Formerly Hayden Manufacturing Co.)

Makers of

## Sterling Silver Wares



OUR FACTORY BUILDING, NEWARK, N. J.

We are working to our fullest capacity. **ALL ORDERS**, however, will be filled promptly. This will be our last adv. for the season. We thank our customers for their loyal and liberal patronage and wish for them all a record-breaking holiday trade.

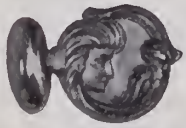
Our line for 1906 will be announced early and will contain new and original ideas and designs.

TRADE MARK

TRADE MARK

NEW YORK SALES OFFICE
TWENTY-ONE MAIDEN LANE

## Here are More of Our Novelties.



362



12

Very pretty effects are attained in our Tea Strainers, Napkin Rings and Cups. Many artistic designs to choose from.



358

We are sure we can interest you. A trial will convince you.

Write us for catalogue.

**PRYOR NOVELTY CO.**
473 Washington St., Newark, N. J.
Mfg. Jewelers and Silversmiths.

STERLING NPC SILVER.
.925 FINE.

## The Comb House

We manufacture a complete line of

**FINE MOUNTED COMBS**

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

**Wagner Manufacturing Co.**
**41 Union Square,**
**New York.**

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

## Roger Williams Silver Co.,

**PROVIDENCE, R. I.** **860 Broadway, New York City.**

**Elegant Line,**
**Original Designs,**
**Highest Grade,**
**Sterling Only.**

**NEW FLATWARE PATTERNS—**
**The "WARWICK," "PLYMOUTH" and Others.**


### Death of Arthur McKinstry.

TOLEDO, O., Oct. 18.—Arthur McKinstry, one of the most popular of the younger jewelers of Toledo, was drowned in Lake Erie, Sunday, and his death has cast a gloom over his friends in this city. Mr. McKinstry had for some time past been employed at J. G. Kapp's store on Summit St., although prior to that he had a store of his own on Cherry St. He was recognized as one of the best watch repairers in the city, and, in addition, was an enthusiastic yachtsman, having at one time been commodore of the Maumee River Yacht Club and at the time of his death was financial secretary of the same organization. The sad feature of his death is that he leaves a young widow and a son, six months old.

On Sunday morning Mr. McKinstry took a number of friends for a fishing trip to the lake. The engine in his yacht did not work well and, after reaching the fishing grounds, he left in a rowboat to secure a new set of batteries. A young lad accompanied him and it is thought that the lad fell overboard and that in trying to rescue him Mr. McKinstry was drowned. The party, including his wife, did not know of his death until several hours later.

### Death of M. Zuckerberg.

CHICAGO, Oct. 27.—M. Zuckerberg, secretary of the L. Seligman Jewelry Co., Columbus Memorial building, died of cancer, Sunday, and his remains were cremated Wednesday last.

Mr. Zuckerberg was well known to the trade of Chicago and Illinois and had traveled in this State for many years. He was at one time a member of the firm of Rubens & Zuckerberg and later was a member of the firm of Felsenthal & Zuckerberg. He had also been a traveler for A. Hirsch & Co. and for the Stein & Ellbogen Co. For the last seven years he had been a partner of L. Seligman.

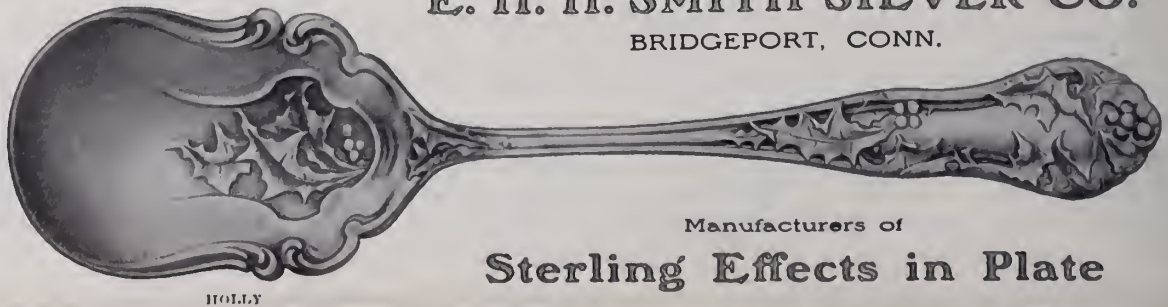
At the time of his death Mr. Zuckerberg was 59 years old. He had already undergone two operations and had suffered greatly. The extreme pain he bore did not interfere with his sunny disposition nor keep him from remaining kind and genial to the last. He was a man of high integrity and honor and will be greatly missed by his many friends in the trade. He is survived by a daughter.

W. E. Howard has succeeded to the business of George Rosenstock, Chatham, N. Y.

The firm style of the business of M. D. Fisher & Sons, Spencer, N. Y., will hereafter be known as Fisher & Doc.


## E. H. H. SMITH SILVER CO.

BRIDGEPORT, CONN.



HOLLY

Manufacturers of

**Sterling Effects in Plate**



"WORLD BRAND"

DESIGNS THAT SELL.

50% More Silver Than Standard Plate.

# "WORLD BRAND" SILVER ADVERTISING

More advertising this year than ever before.

Look in any of these magazines for the "World Brand" advertisements and judge for yourself as to their trade-bringing qualities: "Delineator," "Designer," "New Idea Woman's Magazine," "Ladies' Home Journal."

This comprises the strongest list of woman's magazines published and covers a circulation of over **Three Million** subscribers.

Our advertising is done entirely in the interest of dealers who carry "World Brand" Silverware. It is our aim to secure customers for such dealers—to send customers directly to their counters.

We make it easy for you to carry "World Brand" Silverware.

A factory shipment costs you but $25, or even $10.

Write TO-DAY for **"World Brand" Silver Catalogue Supplement** describing special assortments and showing net "Costs You" prices.

We guarantee "World Brand" to be plated 50% heavier than Standard Plate. It costs you no more. Customers readily pay a better price for this heavier plate. You make a better profit.

## The American Silver Company

**Bristol, Conn.**

46 W. Broadway, New York. Silversmiths' Building, Chicago, Ill.

# A. & B.

**HEADQUARTERS**

**FOR**

**WALTHAM WATCHES.**

**EVERY GRADE.**

**DON'T HESITATE**

to send here for your wants in Watches because you don't know us—we are easy to get acquainted with. We do not object to sending liberal memo. packages—we solicit the privilege from responsible dealers.

**AVERY & BROWN,**

**68 Nassau St., New York.**


### Heavy Liabilities and Small Assets of the Merchants' Supply Co., Columbus, O.

COLUMBUS, O., Oct. 21.—The first meeting of the creditors of the bankrupt Merchants' Supply Co., of this city, held yesterday, revealed the fact that the president of the company, A. C. Featherstone, has not been in Columbus, as far as the knowledge of the referee or receiver goes, since three days after the bankruptcy proceedings were filed against the company in the United States Court here. Mr. Featherstone was treasurer as well as president of the concern. Mrs. Norton, who was secretary, has not been in Columbus since the day of the filing of the suit, in so far as the receiver or referee know, and her present whereabouts are also unknown.

Both are wanted to give some explanations concerning the business. Goods which should be in stock, by the books which are at hand, cannot be located, and some accounts are also missing which might help considerably in straightening matters up. Former officers of the company, who preceded Mr. Featherstone, have been examined, but have been unable to give any information of value. The United States Government, it is said, will take a hand in the investigation, to ascertain whether there has been violation of any Federal laws. From the books at hand, compared with the inventory of assets just completed, unexplainable discrepancies appear which cause suspicion, to say the least, that the business has not been conducted as it should have been.

Sixty-five creditors were at the first meeting, and filed claims which aggregated $19,544.36. All the claims were proved and were allowed by the referee. How many other claims there are, is not known. To pay them there is only the stock of goods which was taken possession of by the receiver, which has just been appraised at $6,200. Whether there are any bills receivable is not known on account of the missing books. If any firms do owe the defunct concern it will not be known unless they come into court with the sums due and pay them, unless there are some further developments.

C. E. Ellis, who has been acting as receiver, was named trustee by the creditors and furnished bonds.

The list of claims filed thus far is as follows: Leon Hirsh, $357; Kaufman Bros & Bondy, $318; *Ohio State Journal*, $108; Daniel & Blumenthal, $57; E. Ingram & Co., $346; Allen-Lane Co., $122; I. Kommel $281; Bissell Carpet Sweeper Co., $383; E C. Steggall Art Co., $239; Max Klaas, $316 S. Franklin & Co., $479; American Electrical Novelty Mfg. Co., $54; Scharf Tag Label & Box Co., $23; Emden & Wormser $309; Watson, Porter, Giles & Co., $213 Gotham Garter & Novelty Co., $120; Fowler Bros., $67; Horton, Angell Co., $76 Chaflin & Co., $79; Union Braiding Co. $67; Union Fire Arms Co., $53; Putnam Hooker Co., $2,807; Critten-Clift Co. $1,030; W. Reichert Co., $112; Lancaste Silver Plate Co., $300; E. T. Hillyer, $292 Hopkins & Allen Arms Co., $312; Charle Emmerich & Co., $419; Jules Racine & Co.


# *Little Journeys No. 6.*

## *To the Home of Bracelets.*



THE accompanying cut simply shows the idea of our Secret Joint Bracelet. An inspection of the line will demonstrate to you several other facts.

1. The range of styles.

2. The high grade quality, being made in rolled plate stock that wears.

3. The simple construction, insuring against breaking.

4. The perfect finish—all leading up to the principal thing—THEY SELL.

Just a word about Bags. With increased factory facilities we are filling orders for Bags promptly.

**WHITING & DAVIS,** PLAINVILLE, MASS.
New York Office, 7 Maiden Lane.

# THE BLISS CECILIA BELT GIRL

**A :: TYPE :: OF :: TO-DAY**

FROM CLASSIC TIMES the Belt or Girdle has been an important item of feminine adornment.

Splendid modern examples of belt-making are seen in the products of this Company. The acme of fashion.

Every artistic effect and finish. Every artificial gem embodied.

THE

# E. A. Bliss Co.

ARTISTIC JEWELRY

1 UNION SQUARE, NEW YORK

FACTORY: MERIDEN, CONN.

TRADE-MARK.

PARIS: 28 RUE D'HAUTEVILLE.




THE BLISS CECILIA BELT GIRL.

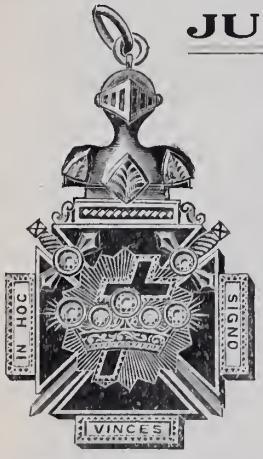
Lockets That Sell.



Trade Mark

We are receiving our usual "shower" of orders and *promptly* filling each one. Many buyers are prejudiced in our favor because they are assured of receiving a Locket Line that will sell, whatever be the selection—each design is a distinctive creation. No goods genuine without our trade-mark stamped inside.

3 MAIDEN LANE, NEW YORK. Wightman & Hough Co., PROVIDENCE, R. I.




JUST EMBLEMS, THAT'S ALL!

Making them exclusively enables us to place on the market goods impossible to equal, quality and price considered.

A complete stock at our New York office, 11 MAIDEN LANE.

IRONS & RUSSELL,

IRONS & RUSSELL BUILDING, 95 CHESTNUT STREET. PROVIDENCE, R. I.

\$482; L. Langsdorf & Co., \$755; Diamond Point Pen Co., \$139; Fry Bros., \$145; Wallace Bros., \$88; Adolph Tanzer, \$99; New Haven Clock Co., \$324; Indian Novelty Co., \$66; Peltz & Biderman, \$11; Mendelson & Adler, \$123; Topken & Co., \$211; William F. Utter, \$37; Sweet, Orr & Co., \$225; Smith & Blackinton, \$365; Blum Bros., \$97; B. & L. Factories, \$143; Rose Bros. & Co., \$724; Bruenning Cork Co., \$12; Adolphe Schwob, \$250; James Talcott, \$217; Milwaukee Art Specialty Co., \$415; Martin Furniture Co., \$457; Sessions Clock Co., \$609; Rosenheim Bros. & Co., \$272; Fulton Cigar Co., \$250; Pennsylvania Soap Co., \$93; William Rogers Mfg. Co., \$389; J. Schlessinger & Co., \$413; Henry A. Arnson Co., \$246; Lehigh Mfg. Co., \$575; Joseph H. Bromley, \$202; Samsy Mfg. Co., \$70; Star Watch Case Co., \$276; Spregel & Prehs, \$243; William A. Rogers, Ltd., \$324; H. R. Rogers, \$79; D. Bernstein Co., \$387.

### Career of Thomas W. Sweeney.

READING, Pa., Oct. 18.—Thomas W. Sweeney, of whose death brief mention was made in the last issue of THE CIRCULAR-WEEKLY, had been in business here for a number of years, and was well known both as a jeweler and engraver. He died Saturday of paralysis at his residence, 426 Penn St.

Mr. Sweeney was a native of Pennsylvania and was born in the town of Westchester 71 years ago. When about 21 years old he came to Reading and entered the employ of Solomon Weida, and began to learn the jewelry business at the latter's store, 426 Penn St. After mastering the details of the business Mr. Sweeney engaged in business for himself at the same address and continued in that line until his death. Notwithstanding his advanced age, he attended to business up until his recent illness, as he numbered among his patrons many who would have their engraving done by no one but himself. Deceased was prominent both in politics and in social life, having been one of the founders of the Republican party in Chester County. In his younger days he took an active interest in fraternal societies, especially in the Knights of the Mystic Chain, in which order he served as District Deputy for many years, and in addition filled other positions of honor in the society. He is survived by a widow and two children, William P. Sweeney and Mrs. Charles D. Tuke, of Rochester, N. Y.

Mrs. B. H. Fox, Memphis, Tenn., has disposed of her interests at that place to George T. Roy.

Fine Leather Goods.

C. F. Rumpp & Sons,

TRADE R MARK

Philadelphia.

New York Salesrooms, 683 and 685 Broadway.
Chicago Salesrooms, 35 Randolph Street.

Holiday Suggestions.







THE fact that four thousand out of every five thousand jewelers —four out of five—carry Simmons Chains, should suffice to make the fifth man pause and ask himself—*why?*

It would seem that it should occur to him that it might be worth his while to look into the proposition.

There couldn't be a better time than now—right on the threshold of the busiest season of the entire year—to test the profitableness of carrying a representative line of Simmons Chains.

If *you* are a "fifth man," won't you make it a point to see the Simmons line at your jobber's—soon?



The Fifth MAN

**R. F. SIMMONS COMPANY**

**Main Office and Works, - Attleboro, Mass.**

**Salesrooms: 9-13 Maiden Lane, New York, and 103 State Street, Chicago**



PERFECTION IN

**Brooches!**

This Season's

Offerings, as shown in the P. & B. Co.'s Line have never been equalled.

All New Goods.

Rare Combinations of Beautiful Design and Artistic Finish.

We are the largest exclusive makers of 10 karat Jewelry

Ask your Jobber for our lines of

CUFF BUTTONS, LOCKETS, SCARF PINS, FOBS, BROOCHES, BABY PINS AND CROSSES.

**Potter & Buffinton Co.,**

**Providence, R. I.**

New York Office, 65 Nassau St.

San Francisco Office, 206 Kearny St.

**THE KENILWORTH BRACELET**

is the simplest and prettiest bracelet on the market. It is ***self-closing;*** there is no trouble in putting it on or taking it off.




Pat. Pending.

***THE KENILWORTH COLLARETTE*** is something entirely new as an ornament for the neck. It works ***exactly*** the same as the Kenilworth Bracelet.

MANUFACTURED BY

***DORAN, BAGNALL & CO., North Attleboro, Mass.***

194 Broadway, New York. 67 Wabash Ave., Chicago. 126 Kearny St., San Francisco.


### N. Bernhardt, of the Potter Watch Co., Chicago, in Financial Difficulties.

CHICAGO, Oct. 21.—N. Bernhardt, doing business as the Potter Watch Co., 88 Madison St., is in financial difficulties. A meeting of his creditors was called yesterday and a committee, consisting of A. C. Bard, Maximilian Ellbogen and Mr. Bernhardt's attorney, was appointed to inventory the stock and determine the best method of procedure for conducting the business.

Mr. Bernhardt has been pressed for a settlement by some of his creditors recently and was able to settle some bills, but as he owes about $6,000 or $7,000 and depended mostly on a repair trade he found himself unable to meet his obligations as they fell due.

His stand at 88 Madison St. is regarded as one of the best of its kind in the city, and it is thought that, as the assets are very small and that the creditors will receive almost nothing if the estate is wound up, it would be profitable, in view of the coming holiday trade, to have the creditors stock up the place, place a man in charge and run the store until the profits will pay them a reasonable percentage of the indebtedness

### Games Rolled by the Jewelers' Bowling League of New York.

Excellent sport was provided in the last week by the games of the Jewelers' Bowling League of New York, as will be seen by the following summary of the results:

| | | | |
|---|---|---|---|
| Oct. 17, Elgin National Watch Co.. | 763 | 715 | 665 |
| *vs.* L. E. Waterman & Co..... | 750 | 702 | 636 |
| Oct. 18, C. F. Wood & Co..... | 851 | 810 | 804 |
| *vs.* Udall & Ballou..... | 697 | 703 | 698 |
| Oct. 19, Cross & Beguelin..... | 784 | 688 | 777 |
| *vs.* A. A. Webster & Co..... | 808 | 731 | 734 |
| Oct. 20, Tiffany & Co..... | 814 | 882 | 841 |
| *vs.* Gorham Mfg. Co..... | 583 | 614 | 605 |

STANDING OF TEAMS.

| | *Won.* | *Lost.* | *Per cent.* | *Team high score* |
|---|---|---|---|---|
| C. F. Wood & Co..... | 9 | .. | 1.000 | 851 |
| N. H. White & Co..... | 8 | 1 | .888 | 858 |
| Avery & Brown..... | 8 | 1 | .888 | 827 |
| Jos. Fahys & Co..... | 7 | 2 | .777 | 944 |
| Dennison Mfg. Co..... | 6 | 3 | .667 | 838 |
| Cross & Beguelin..... | 8 | 4 | .667 | 831 |
| A. H. Smith & Co..... | 6 | 3 | .667 | 792 |
| Tiffany & Co..... | 7 | 5 | .508 | 882 |
| A. A. Webster & Co.... | 3 | 6 | .333 | 808 |
| L. E. Waterman Co..... | 3 | 6 | .333 | 774 |
| Elgin National Watch Co. | 3 | 6 | .333 | 768 |
| Udall & Ballou..... | 2 | 7 | .222 | 750 |
| J. King Optical Co..... | 1 | 8 | .111 | 762 |
| Aikin, Lambert & Co.... | 1 | 8 | .111 | 760 |
| Gorham Mfg. Co..... | .. | 9 | ... | 690 |

### Death of Wm. M. Brazeale.

PACIFIC, Mo., Oct. 21.—William M. Brazeale, a well-known jeweler of this place died Thursday, after a brief illness. Mr. Brazeale had been engaged in business here since 1883. He was alert and enterprising and built up a prosperous business.

The deceased was a member of the Retail Jewelers' Association in St. Louis, where he had numerous friends and to which place he paid frequent visits. Mr. Brazeale was married and was about 45 years of age. He was buried yesterday.

Frederick Cox, a young Cherokee Indian, who a short time ago secured about $1,000 worth of diamonds from Michael Meisch, Muskogee, Ind. T., by means of a worthless check, was recently found guilty and sentenced to four years' imprisonment in the penitentiary.

# Bracelets!!!

## The "Sturdy" Bracelet

Patented Feb. 28, 1905



## Do You Know

that we are making a Bracelet that is attracting the attention of every Jeweler? Being the most perfect and complete Bracelet ever produced.

Any Jeweler who is not already acquainted with the fine points and patentable features of this Bracelet, can procure samples from any representative wholesale Jeweler in the United States.

Made only by

## J. F. Sturdy's Sons

Makers of

**The "Sturdy Line" of Standard Watch Chains**

ATTLEBORO FALLS, MASS.

ESTABLISHED 1865

# The "Norma"

## ADJUSTABLE BRACELET.

(PATENTED 1905.)

Worn with perfect ease. Adjustable to any wrist. Flexible and smooth. Adapted to the requirements of the finest jewelry trade.

The "NORMA" is made in 14k. 1/20 plate stock. In style, finish and workmanship is unsurpassed.



No. 135.

Prices range from **$27.00 to $72.00 per doz.** We illustrate but one of the many styles

Put up in the most novel display box ever shown, in two separate parts. The bracelet rests on a pad held by a spring. Slightest jar sets bracelet in motion.

SEND FOR NEW CATALOGUE.
ASK YOUR JOBBER TO SHOW YOU THE NEW BRACELET.

Patented and Made Only by

**THE F. H. SADLER COMPANY,**

**Manufacturers of Rings and Jewelry,**

**ATTLEBORO, MASS.**



# The Wm. C. Greene Co.,

101 Sabin St., PROVIDENCE, R. I.,

MAKERS OF

**10 K. Gold Jewelry.**

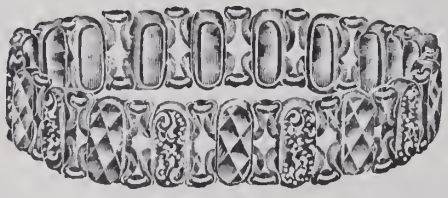
CROSSES A SPECIALTY.



# The "Velvet" Adjustable Bracelet.

10 K. EXCLUSIVELY.

Patented Dec. 13, 1904.
Design Patented July 25, 1905.



FITS ANY SIZE OF WRIST.

A simple arrangement of springs makes this bracelet adjustable to any wrist, whatever its size or conformation. It is thus the extreme of

COMFORT, COMELINESS AND SECURITY.

Simple in its parts and strong in construction, it is durable and not liable to get out of order.


## The Diamond Markets.

ANTWERP, Oct. 11.—Business here was excellent during September and the favorable news from the United States as to crop and other conditions tends to improve even the satisfactory state of affairs at present, as many more sales are expected to be made to American merchants. In addition a demand for cut stones comes from all sections of Europe without exception. During the past month Russia, for example bought more gems than during the entire period of the war.

The following were among the buyers in Antwerp during the last fortnight: Messrs. Conrad Levita, B. Rapoport, M. Slabotzky, Sigaar, De Haan, Sloag, Caragoenzian, Angeuli, Mund, Sommer, S. Van Moppes, all of Paris; Mr. Rees, New York; Mr. Fox, Cincinnati; Ad. Cohen, Birmingham; Messrs. Tufeld, Mendelsohn, Kauffmann, London; Mr. Weisager, Riga; Mr. Pines, Warsaw; Mr. Silberherr, Odessa; Messrs. Nacera and La Russo, Naples; Mr. Frankel, Frankfurt-on-Main; Messrs. Abend and Nix, Berlin; Messrs. Braun and Samek, Vienna; H. Strauss, Hanau; Mr. Fsitsopoulo, Constantinople; Mr. Roller, Bucarest; Mr. Chami, Alexandria; Mr. Muller, Nurnberg; Mr. Georgiades, Smyrna.

At a general meeting of the members of the Diamond Club, Oct. 2, the election for half of the Executive Committee resulted as follows: Y. Gauwels, C. Van Boxel, Ad. Adler, M. Finkelstein, H. Leclercq, and there is a new election between Messrs. H. Grienzweig and M. Caranca. Messrs. A. Neukorn and E. Buchenholz were not re-elected.

D. Brodsky, 62 years old, a diamond broker, died here suddenly last week.

A new firm in business is Herzl Freres, which consists of Arthur and Emil Hertzl, who have both been in the diamond trade. The duration of the partnership is for three years from Sept. 27.

The diamond merchants of this city who made such a fine exhibit at the World's Fair at Liege were awarded a grand prize by the Exhibition. The exhibitors included Messrs. Michaux, A. Adler, Coctermans Henrichs, A. Dreyfus, M. Feher, S. Himmelblau & Co., M. Polak, F. Ries & Co., Ryziger, and L. Folkowsky.

Good diamond polishers are in general demand to such an extent that an advance of 10 per cent. is offered over the regular salary for good men.

AMSTERDAM, Oct. 10.—Notwithstanding the holidays observed by many local merchants during the past fortnight, business has been surprisingly active, sales being unusual in amount and number, especially in small brilliants of 100 to 120 guilders per carat. The price of these stones was advanced about 10 per cent. during the month. Cut mêlée of 120 gilders per carat are also in demand.

Among the foreign buyers here recently were Messrs. Lambert and Himmelschein, Paris; S. Abrahams, Birmingham; H. Klein, Antwerp; Mr. Kaufmann, London; Messrs. Fox, Cincinnati; Messrs. Bruhl, Dreyfus & Mayer, Marchand Freres; J. H. Finck & Co., New York; Messrs. Kohn and Saül, Antwerp; Messrs.

Monossohn & Lagawir, St. Petersburg; Mr. Neresheimer, Munich; Albert Samson, Pforzheim; Mr. Green, San Francisco.

LONDON, Oct. 13.—The demand for rough has been larger than could be supplied by the "syndicate" in the sizes and kinds wanted. Small brilliants are now in particular demand. During the first part of the month business improved as a whole compared with the previous month, and while prices did not correspond to the general demand for rough, very small sized mêlée were sold to a greater extent than last season, and there is a better demand than usual for roses, provided they are of good color and not too large.

The employes of the factories are well employed and the prospects are very good.

The report is current in certain quarters that the "syndicate" will try to obtain a contract for the product of the Premier mines in the Transvall, but this cannot be verified.

The opinion is also expressed that the good condition of the trade will probably result in another increase in price for rough, as cutters to-day cannot obtain all that they desire. Diamond cutters expect that in future "sights" will be given by the "syndicate" only twice a month instead of every week, as formerly.

PARIS, Oct. 11.—The condition of trade here can be characterized only as extraordinary, and one would have to go back a long time to find a period of activity that could be properly compared with the present. Everyone has confidence in the future, no matter how high prices may go. Mêlée is very dear, and roses are sold as soon as finished by the cutters. Pearls and colored stones have been sold for some time past at very high figures. Roses at 50 francs per carat and "eight faces" are also in good demand again.

The office of Chas. Caeser, formerly at 48 Rue de Provence, is now at 53 Rue de Chateaudun.

The death is announced of Mr. De Vries, a local diamond broker, who passed away at his home, 17 Rue Rodier. The deceased was a brother of the well-known jeweler of that name. Another death last month was that of Mr. Goguely, of 9 Rue Cadet.

## Jewelers Gold Bars Withdrawn and Exchanged at New York.

*Week Ended Oct. 21, 1905.*

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin... | $431,102.12 |
| Gold bars paid depositors..... | 67,839.61 |
| Total ..... | $498,941.73 |

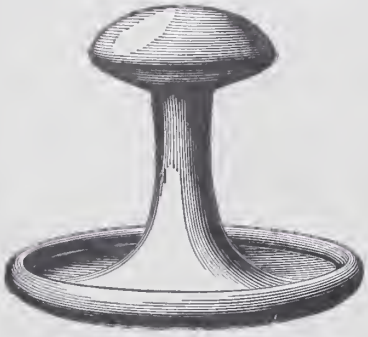
Of this the gold bars exchanged for gold coin are reported as follows:

| | |
|---|---|
| Oct. 16..... | $66,513.77 |
| " 17..... | 76,720.04 |
| " 18..... | 82,377.72 |
| " 19..... | 132,773.65 |
| " 20..... | 56,817.41 |
| " 21..... | 15,899.53 |
| Total ..... | $431,102.12 |

Jacob Stall, a negro, was arrested in Pulaski, Tenn., about a week ago, on a charge of larceny and burglary, preferred against him by J. K. Trigg, of Diana, Tenn. Stall implicated two others, who were arrested but released after an examination.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

# WHY?

*Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

**Extract from "Printers' Ink," Nov. 23, 1898.**

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

## Quality and Construction have made Its Reputation.

**All Krementz Collar Buttons—of every quality—are manufactured by**

# KREMENTZ & CO.,

**In their Factory,**

**49 Chestnut Street,**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

**NEWARK, N. J.**

**Selling Agents to Jobbing Trade.**

**MOST COMPACT**

AND THINNEST
DUST-PROOF

**OPEN FACE**
**GOLD CASE**

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

**DUBOIS WATCH CASE CO.**

Encyclopaedia-Dictionary
of the Ophthalmic Sciences.
Price, $2.50. The Jewelers' Circular Pub. Co.

## Boston.

Reginald C. Robbins has purchased a farm at Hamilton for his country estate.

G. F. Farnham, formerly with H. P. Doe, Lawrence, has opened a new jewelry store in that city.

Philip W. Carter, clerk of the American Waltham Watch Co., will reside during the winter at Hemenway Chambers this city.

Charles A. Gaudette, the Fall River jeweler, who also has a store in Arctic, R. I., has established a new branch store in New Bedford.

George E. Stillings and Guy C. Stillings have pleaded *nolo contendere* to the 12 counts against them of using the United States mails to promote a lottery.

The Waltham Jewelry Co., Waltham, Mass., has been conducting a clearance sale, preparatory to removing to a new location. Max Posner is the auctioneer conducting the sale.

J. C. Donnell, of the Ripley-Howland Mfg. Co., who has been recuperating from a sickness that began last Spring, is once more on his travels in western Massachusetts and Connecticut, and has been warmly welcomed by his many friends in the trade.

An unknown man threw a brick at the window of Forest Whitridge's store, 1017 Washington St., Wednesday night, and, through the hole thus made, helped himself to the goods within reach. He secured about $50 worth of cheap watches, rings, etc.

John Caldwell Baird, of the firm of Redding, Baird & Co., stained glass manufacturers, died at his home, 245 Beacon St., last week, after a brief illness. He was born in Boston, Aug. 16, 1851, and as a young man entered the employ of C. M. Cook & Co., the first manufacturers of stained glass in this country. The firm was later succeeded by that of Redding, Baird & Co., of which the deceased was first a partner, and finally sole owner.

The Fall excursion arrangements on the railroads have brought an unusually large number of buyers to the city during the past week. Among them were: E. R Bumps, Thomaston, Me.; L. J. Sherwood Caribou, Me.; J. E. Stephens, Rumfor Falls, Me.; J. R. Philbrick, Skowhegan Me.; P. J. Dinan, Biddeford, Me.; Ralp Blethen, Dover, Me.; Hiram F. Burgess Fairfield, Me.; F. A. Harriman, Watervill Me.; F. F. Bartlett, Rumford Falls, Me.; F O. Cox, Concord, N. H.; Mr. Hendrik Nashua, N. H.; W. W. Brown, Littleto N. H.; Elmer O. Holmes, Barre, Vt.; C. F Mudgett, Fairfax, Vt.; H. L. Dole, Haver hill, Mass.; W. E. Hobbs, North Brookfiel Mass.; H. B. Howland, New Bedfor Mass.; W. W. Cook, Natick, Mass.; J. 1 McGovern, Haverhill, Mass.; U. C. Smit Brockton, Mass.; William L. Kelley, Ne Bedford, Mass.; B. D. Loring, Plymout Mass.; C. E. Powers, Webster, Mass.; A B. Smalley, St. John's, N. B.; Mr. Wellne son of W. W. Wellner, Charlottetown, P E. I.

## Albany.

John F. Kelley, Worcester, Mass., w sentenced to Dannemora prison from th city last week to serve a term of not mo than three nor less than two years, after conviction of grand larceny in the secon degree. He was charged with stealing $ worth of cheap jewelry from D. Harris Co., Aug. 13.

Among the indictments found by t Grand Jury in Troy last week was one against John H. Sloan and Esther Wrigl who were accused of attempting to defra W. F. Antemann & Son some time ag Sloan pleaded guilty and was sentenc to not more than five years nor less th three years and six months at Clint prison. An account of the attempted rob bery and the pictures of Sloan and M Wright appeared in THE CIRCULAR-WEE LY some time ago.

E. J. Leben, Americus, Ga., has pu chased the stock of Miss Bower, who co ducted a novelty store in the Hotel Win sor block, at that place.

**4**

Cardinal Points
*of*
TAVANNES
WATCHES

1. Adjustment to heat and cold.
2. Special nickel-steel balance hairspring, making the watch proof against all electrical influences.
3. Interchangeable material coming in finished form and ready to use.
4. A broad guarantee covering its time-keeping qualities under all conditions.

**TAVANNES WATCH CO.**

2 and 4 MAIDEN LANE, - - NEW YORK.

# To the Retail Trade.

While we have greatly enlarged our capacity during the past year, there will, nevertheless, be a greater scarcity of Illinois movements during the next two months than ever before in the history of our company. Therefore we advise dealers to anticipate their wants as early as possible, as we will not sacrifice quality to secure an increased output.

Our product is distributed by twenty special selling agents—twenty of the best wholesale watch houses in the country. If none of these solicits your business, we will be glad to supply your wants direct from the factory.

There is no surplus of Illinois movements, consequently we are not continually reducing prices or discontinuing undesirable grades, the inevitable effect of which is to depreciate the value of your stock.

ILLINOIS WATCH COMPANY,
SPRINGFIELD.

# Mr. Retailer:

A very prominent Watch Jobber paid us the following compliment :

"One thing about Solidarity Gold Watch Cases is we never have to look at the tag nor the stamp inside to know whether it is a solid gold or a gold filled case."

Gentlemen :

That means a whole lot. That is the secret of Artistic Watch Case making—

Our cases do have that

RICH, ELEGANT APPEARANCE

that is so satisfying to people who want "the best."

Order through your Jobber only.

# SOLIDARITY Watch Case Co.

Established 1885

**No. 3 Maiden Lane, NEW YORK**

GENERAL SELLING AGENTS

JOHN W. SHERWOOD

FRANK E. HARMER


## Connecticut.

The Gardner & Hall Co. filed articles of incorporation last week, to succeed R. S. Gardner, Derby.

John E. Parker, a representative of the International Silver Co., in Canada, and formerly a resident of Meriden, last week purchased a cottage at Cottage City.

S. P. Thrasher, New Haven, stated last week that the plans for the manufacture of his patent clock in Manchester were about completed, and that he would probably move to the latter city next Spring.

Landers, Frary & Clark, New Britain, last week purchased a parcel of real estate on Elm St., New Britain, known as the Wooster Estate. The new acquisition is a valuable addition to the already large tract acquired by the concern.

Harry Halpern, who, a short time ago, secured two valuable diamonds from Morris A. Green, a pawnbroker, of Waterbury, by means of worthless checks, was recently arrested in Providence, R. I., and sent to the Elmira Reformatory.

F. C. Chidsey, until recently engaged in business at 11 Main St., New London, has moved with his family to Hartford, where he will continue business in partnership with his uncle, F. N. Taylor. Mr. Chidsey has been succeeded in business in the former place by Charles H. Seyfried, formerly of New York.

Summerfield S. Stocking, who was at one time a contractor for the Ansonia Clock Co., Ansonia, and a resident of the latter place for about 20 years, died, early on Tuesday morning of last week, at the home of his daughter in Bristol. Mr.. Stocking recently suffered a shock of paralysis and this, together with other diseases incident to old age, caused his death. The deceased was born in Oswego, N. Y., on May 23, 1827.

According to a deed which was recorded last week at the Town Hall in Meriden, Walter Hubbard and N. E. Bradley, of the Bradley & Hubbard Mfg. Co., have transferred a one-half undivided interest in a parcel of real estate on Columbus Ave. to the city of Meriden. At present the land is laid out as a park, Mr. Hubbard having gone to much expense in putting it in good condition and in constructing a macadamized road through it.

## New Orleans, La.

TRADE CONDITIONS.

With only a few dozen cases of yellow fever still under treatment, with the general list being added to at the rate of only three or four a day, and with the chill in the air telling surely of Winter's approach, it's no wonder that the jewelers are feeling brighter and better than for some months past. People are looking at the articles displayed for sale, pricing them and buying to quite an extent. This augurs well for a season more prosperous than was anticipated. Drummers are still a missing quantity. The racing season opens early next month, and racing always means for the jewelers an increase in business.

Gabe Scooler, who has been spending a few weeks over the lake among the pine forests, is back in the city attending to business.

Although the baseball season is over and there will be no more diamond play until next Spring, a movement is on foot to launch a jewelers' baseball league and have everything in readiness for a fine start when the Winter's cold has passed and the balmy days reappear.

Two small negro boys showed up in a Rampart St. pawnshop a few days ago and tried to sell a solitaire diamond ring, valued at about $150. The pawnbroker became suspicious and called in the police, and when the lads were arrested it was discovered that the ring had been stolen some weeks before by their aunt, who was employed as a servant at the house of the manager of a Baton Rouge jewelry store.

William D. Goodman, a jeweler and watchmaker, well known in New Orleans and all along the Gulf coast, died at his home, in Mobile, Ala., a few days ago, after an illness of a week. Mr. Goodman frequently came to New Orleans, where he once lived, and had many friends here. He was recognized generally as an expert at his craft, and when he went into business for himself in Mobile he achieved some success. The deceased leaves a widow and eight children.

The Bass Jewelry Co., Huntsville, Mo., has sold out to P. Rafter and T. Biddow, and contemplates engaging in business in Louisiana, Mo.


IF IT'S A

ROY

TRADE MARK

IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

*ROY WATCH CASE CO.,*

*21-23 Maiden Lane, New York City, N. Y.*

206 Kearny St., San Francisco, Cal.

# This is a WATCH YEAR

**Railroad** and all grades of Movements and Cases carried in stock

We carry in stock all kinds of goods that a Jeweler uses. If your name is not on our books TRY US

Order NOW for your Fall Business—later on desirable goods will be scarce

## Cross & Beguelin,

**17 Maiden Lane New York**

ESTABLISHED 1863

***PRICES NOT ADVERTISED IN ANY JOURNAL.***




# OMEGA



**MOVEMENTS ARE FINE TIMEPIECES.**

*A Trial will convince you of their merits. Send for price list.*

All made with Lever Escapements and Double Roller. Pendant Set. Fitting American Cases.

**Made in 6 Different Grades.**

10 LIGNE. 11 LIGNE. 0 SIZE. 12 SIZE. 16 SIZE.

From 7 Jewels to 21 Jewels, Adjusted to heat and cold and 5 positions.

*Why is it so many watch movements are sold under the plea that they are just as good as the Omega? There must be a reason.*

**EDMOND E. ROBERT** 3 Maiden Lane, NEW YORK } SELLING AGENTS { **CROSS & BEGUELIN** 17 Maiden Lane, NEW YORK

## News Gleanings.

Tobey Bros., Olex., Ore., have sold out.

The death is reported of G. A. Cromer, Fort Worth, Tex.

Wurster Bros., Oklahoma, Okla. T., are selling out their stock at auction.

Geo. E. Bierlein, Bryant, S. Dak., has moved his stock into new quarters.

N. J. Smith, Bainsbridge, Ga., has moved his stock into more commodious quarters.

H. F. Wood, Foley, Minn., will move to the Starr building, Charles City, Ia., about Nov. 1.

William Lenhart, Bolivar, O., has disposed of his business interests to John W. Keel.

J. E. Cochrin, Clifton, Ga., has just moved to a newly furnished store in the Myers building.

W. J. Flack, Detroit City, Minn., is closing out his entire stock, prior to discontinuing business.

Leo Winterhalter, Butte, Mont., has returned from a trip to Germany, much improved in health.

A. J. Clark, Dayton, Tenn., recently moved from the Gardenheider block to the Gillespi block, on Market St.

S. E. Theus, of Theus & Co., Savannah, Ga., returned, recently, from a business and pleasure trip to New York and the east.

Max O. Doering, of Charles Ahrenfeldt & Son, 50 Murray St., returned from Europe last week on the first trip across the Atlantic of the giant Hamburg liner, the *Amerika*.

The windows in the store of Albert Tietz, Wausau, Wis., were again smashed by thieves about a week ago. Mr. Tietz recently received a number of letters containing strange and unintelligible marks. The police and postal authorities are investigating the case.

The Electric Gravity Clock Co. has filed a certificate of incorporation at Boston, Mass., with a capital stock of $40,000. The officers of the company are: President, Herbert C. Clifford, Somerville; treasurer, Lucie M. Fenne, Dorchester; clerk, S. M. Culver.

After a diligent search of 10 days, the police of Greenville, S. C., have succeeded in capturing George Hill, a negro who stole a large quantity of brooches and scarf pins from J. F. Bruns, of Greenville, by whom he was employed as a porter. Most of the plunder has been recovered.

Several new members were admitted to the National Cut Glass Association at a meeting held last Tuesday by its Executive Committee in the Hotel Astor, New York. One of the officers said that the organization now comprises practically all the prominent houses in the country, and many advantages are expected to accrue as the result of united action along specified lines.

The New Haven Silver Co., of New Haven, Conn., last week filed a certificate of incorporation with the State Secretary of Connecticut. The authorized capital stock is $200,000 of which $3,000 is paid in, The incorporators were L. M. Sagal, M. Strauss, C. H. Freedman, Samuel Goodman, F. L. Roesler and Ben. Slade. The trustees are N. J. Beck, H. C. Bratzfelder and George Jacob, all of New Haven. The officers of the concern are: President, Benj. Slade; vice-president, Samuel Goodman; treasurer, M. Strauss; secretary, C. H. Freedman.

### J. R. Thorn, Tarentum, Pa., Offers Settlement to Creditors.

PITTSBURG, Pa., Oct. 19.—It is reported here that J. R. Thorn, Tarentum, Pa., is financially embarrassed and he was in Pittsburg this week, endeavoring to settle with his creditors on a basis of 25 cents on the dollar. Mr. Thorn is proprietor of an exceedingly good store for a small town, having, so it is claimed, a stock of goods valued at $10,000. Some of his friends and creditors advised Thorn to make an assignment but it is stated that he desires to settle on the basis stated, if such an arrangement can be made. Failing in this it is believed that he will file a petition in bankruptcy. Just what his assets amount to is not known but his liabilities are said to be about $12,000.

Mr. Thorn has been in business in Tarentum for a number of years and is well and favorably known in the jewelry trade. After working in various stores he started in business here forming the firm of Thorn Bros. in 1903, which concern succeeded Rudert & Senn. In January of this year Mr. Thorn purchased his brother's interest in the business and since then has conducted it alone. He is considered to have about $2,000 invested in the business, but for some time past has been hard pressed for cash to meet bills as they come due.


Third Edition.

# WORKSHOP NOTES

For

JEWELERS and WATCHMAKERS.

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THE JEWELERS' CIRCULAR PUBLISHING CO.,

11 John Street, cor. Broadway, New York.

## A Necklace of Japanese Culture Pearls.

A NECKLACE of round culture pearls, made by joining two Japanese pearls, is now being shown by an importer, who says that this is the first production of its kind to reach this country. Although the welding is clever, the point of contact is apparent, the Japanese making no effort to deceive anybody in relation to the character of the pearls.

As is well known, the culture pearls which the Japanese have been sending over here since the St. Louis exhibition have a base which is of mother-of-pearl. They have heretofore been coming usually in flat, button shaped and round backs.

The necklace is made of five strands, the pearls being of even size, with the seams at the sides, so that to the casual observer the joining of two half spheres in each pearl is not apparent.

An idea of the necklace may be had from the illustration.



DOG COLLAR NECKLACE OF JAPANESE CULTURE PEARLS.

## Recent Reappraisements.

Reappraisements of horn combs, coral beads and clocks were announced last week by the General Appraisers as follows:

Horn combs from the Aberdeen Comb Works, Ltd., Aberdeen, exported Sept. 8, 1905, entered at New York (File No. 36710); findings of McClelland, G. A.: 120 gross 231 green case 3¾-4, entered at 4/½ per gross; 25 gross 739 wht. drg. 5 LE. 5 x 1, entered at 13/ per gross; do., O, entered at 11/6 per gross. And similar goods. Discounts, 7½ and 2½ per cent. Add cases. Advanced by making discounts, 5 and 2½ per cent.

Coral beads from Tobia Ascione fu Genn, Naples, exported Aug. 22, 1905, entered at New York (File No. 36727); findings of Sharretts, G. A.: Pallinis fusi bichanchi 3018 grammes, entered at 300, advanced to 530 lire for all; do., 2597, entered at 300, advanced to 520 lire for all.

Clocks from Jahresuhr Schwenningen, exported Sept. 6, 1905, entered at New York (File No. 26735); findings of Fischer, G. A.: Clocks, No. 4, entered at 30 marks each; do., No. 2, at 32 marks each; do., No. 3, entered at 32 marks each; do., No. 5, entered at 46 marks each; do., No. 6, entered at 73 marks each. Discount, 40 per cent. Add packing and case. Advanced by making discounts 35 and 2 per cent.




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Order Samples Now.

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| No. 1. | Actual size of cut, 3 cups and case, | $ 7.00; | 2 cups and case, | $5.00; | 1 cup and case, | $3.40 |
| No. 2. | Cups are 2¼ in. high, 3 cups and case, | 10.00; | 2 " " " | 7.40; | 1 " " " | 4.80 |
| No. 3. | " " 2⅞ " 3 " " " | 15.00; | 2 " " " | 11.00; | 1 " " " | 7.00 |

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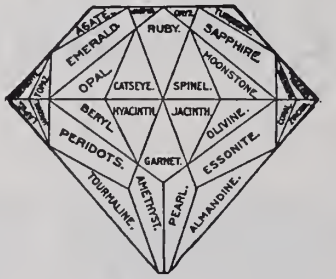
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Diamonds and Fine Colored Stones.

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IMPORTERS AND CUTTERS,

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**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

C. C. Stoner, of Lindner & Co., Cincinnati, O. has started on his Indiana trip.

I. Herman, of Herman & Loeb, is traveling in West Virginia, Illinois and Indiana.

J. Hackett Wilmott, representing the Gorham Mfg. Co., Montreal, Can., after calling on the trade in Toronto, Ont., last week, started on his Fall trip through the Maritime Provinces.

Calling on the trade in Toronto, Ont., last week, were: D. H. Child, B. A. Ballou & Co.; M. Hurst, Jennings Bros. Mfg. Co.; George Smith, Theodore W. Foster & Bro. Co.; Mr. Warnock, Lamplough & Co.; Helmer Thompson, F. H. Noble & Co.

The following traveling representatives visited Lancaster, Pa., recently: W. B. Ehlers, Ehlers & Co.; S. E. Coggins, Towle Mfg. Co.; F. Van Olinda, New England Watch Co.; C. B. Fletcher, Alvin Mfg. Co.; H. F. Thompson, F. H. Noble & Co.; James Panton, Mabie, Todd & Bard.

Traveling men calling on the trade in Omaha, Nebr., last week, were: A. C. Woods, Julius King Optical Co.; Mr. Murray, Higbie-Barbour Mfg. Co.; William J. Tighe, Eisler & Laubheim; Mr. Glaser, Rocky Mt. Gem Co.; F. R. Horton, Carter, Howe & Co.; H. M. Kohn, Stein & Ellbogen Co., Rudolph Noel.

The following traveling representatives were in Savannah, Ga., recently: L. H. Wolfe, F. J. Boesse; F. C. Sherman, Leys, Christie Co.; H. Abraham, S. Cohn & Co.; H. H. Day, Day, Clark & Co.; Arthur Totten, J. B. Bowden & Co.; A. M. Stevens, Enos Richardson & Co.; James W. Worts, C. Sydney Smith & Co.; Henry Meyer, Kerr & Thiery, John E. Valk, N. H. White & Co.

Among the traveling representatives who visited Indianapolis, Ind., last week, were: Mr. Coulter, Rockford Silver Plate Co.; Benjamin Schloss, A. Wallach & Co.; Mr. Heft, Maple City Glass Co.; S. M. Peck, Peck, Selmeier & Peck; L. A. Bulb, R. Wallace & Sons Mfg. Co.; Sidney H. Joseph, Fred Kaufman; Walter S. Strauss, Jacob Strauss & Sons; P. L. Smith, Roger Williams Silver Co., J. Ascherman,, New Haven Clock Co.; James H. Carmichael, Bride & Tinckler; J. G. Rich.

Traveling salesmen calling on the Columbus, O. trade, during the past week, included: R. P. Coughlin, Wm. L. Gilbert Clock Co.; A. J. Augustin, Dennison Mfg. Co.; A. E. Dulton, J. A. Whaley & Co.; Douglas Cook, Graff, Washbourne & Dunn; A. E. Motteram, Shafer & Douglas; E. M. Bliss, Bliss Bros. Co.; C. C. Achorn, Colonial Silver Co.; George W. Whittemore, Sessions Clock Co.; G. W. Bleecker, Martin, Copeland & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; Mr. Dettmering, Herman Keck Mfg. Co.; Walter R. Shute, Kohn & Co.

The following traveling representatives called on the trade in St. Louis, Mo., last week: W. F. Chambers, A. Linton Co.; W. Sumner Blackinton, S. O. Bigney & Co.; F. T. Barton, Fontneau & Cook Co.; E. R. Bennett, Waite, Mathewson & Co.; Mr. Ripley, Watson & Newell Co., G. A. Jewett, Hamilton & Hamilton, Jr.; Mortimer C. Adler, Charles Adler's Sons; J. R. Palmer, Schickerling Bros. & Co.; Mr. Bliss, Krementz & Co.; R. H. Schley, Sloan & Co.; Charles H. Anderson, Allsopp Bros.; Percy D. Lucas, Frank W. Smith, William G. Andrews, C. Sydney Smith & Co., I. Price, Louis Strasburger's Son & Co.; James Baker, Frank M. Whiting & Co.; H. B. Rogers, Whitesell & Blank; Albert M. Stern, Goodfriend Bros.

Among the representatives of wholesale houses who, recently, visited the trade in Detroit, Mich., were: J. T. Griffith, Jr., Carter, Howe & Co.; Chas. E. Howes, E. L. Logee & Co.; J. M. Morrow, American Watch Case Co.; Fred J. Lester, Unger Bros.; Walter R. Shute, Kohn & Co., L. I. Smith, M. B. Bryant & Co.; Mr. Peck, Chas. S. Crossman & Co.; A. J. Parker, Osmun Parker Mfg. Co.; A. D. Wadsworth, Riker Bros.; F. C. Allen, Sansbury & Nellis; Ben Shiers, Heintz Bros., Jas. Baker, Frank W. Whiting & Co.; Jos. Rifk-

L. Heller & Son; Mr. Henderson, A. Lounshury & Son; H. C. Barnum, Shafer & Douglas; W. J. Lane, Geoffroy & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; G. W. Bleecker, Martin, Copeland & Co.

The following traveling salesmen visited Pittsburg, Pa., last week: George Southwick, Payton & Kelley Co.; J. M. Morrow, American Watch Case Co.; Charles Perret, Jules Racine & Co.; Robert B. Steele, David Kaiser & Co.; Frederick Dolra, B. S. Freeman Co.; W. C. Cook, Keystone Watch Case Co.; E. M. Bliss, Bliss Bros. Co.; Charles H. Clark, W. G. Clark & Co.; C. Williams, Gorham Mfg. Co.; Charles T. Dougherty, William L. Sexton & Co.; Harry C. Adler, Charles Adler's Sons; J. T. Griffith, Jr., Carter, Howe & Co.; John A. Abel, Abel Bros. & Co.; Frank L. Carpenter, Dominick & Haff; George L. Jann, C. F. Rumpp & Sons; Mr. Middlebrook, Bates & Bacon; A. E. Allsopp, Allsopp & Allsopp; J. W. McClannin, Wilcox Silver Plate Co.; Harry E. Barkham, Jones & Woodland; James D. Carmichael, Bride & Tinckler; E. P. Herds, Ledos Mfg. Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: H. W. Raymond, Worthington & Raymond; Rudolph Noel, Rudolph Noel & Co.; William A. Lamb, Geo. H. Fuller & Son Co.; Simon Arnstein, Arnstein Bros. & Co.; Mr. Sideman, Redlich & Co.; Leo Goldsmith; Charles Perret, Jules Racine & Co.; Mr. Bliss, Krementz & Co.; Ike Price, Louis Strasburger's Son & Co.; C. H. Weidemann, Borrelli & Vitelli; John B. H. Thompson, J. B. Bowden & Co.; Sumner Blackinton, S. O. Bigney & Co.; Charles Clark, W. G. Clark & Co.; Harry Scofield, Scofield, Melcher & Scofield; Alpin Chisholm, Bugbee & Niles Co.; E. L. Mumford, Miller, Fuller & Whiting; Mr. Whiting, Whiting & Davis; Mr. Remington, Carter, Qvarnstrom & Remington; Mr. Ripley, Standard Button Co.; Fred Collom, J. J. White & Co.; Edwin T. Crowley, Adolph Schwoh; C. F. Willimin, T. G. Frothingham & Co.; K. L. Taylor, Riley, French & Heffron; Mr. Vaslett, Fletcher, Burrows & Co., Mortimer C. Adler, Charles Adler's Sons.

The following representatives called on the trade in Kansas City, Mo., last week: F. T. Barton, E. A. Bennett & Co.; F. W. Collum, J. J. White & Co.; W. T. Sherman, S. K. Merrill & Co.; Ira Smith, Horton, Angell Co.; Wm. J. Tighe, Eisler & Laubheim; W. F. Adams, Simpson, Hall, Miller & Co.; Edgar Huhn, Potter & Buffinton Co.; Fred H. Felger, F. & F. Felger; A. H. Schutrum, Van Gelder, Kahn & Co.; Mr. Murray, Higbie-Barbour Mfg. Co.; F. R. Horton, Carter, Howe & Co.; G. Cheever Hudson, G. C. Hudson & Co.; E. A. Reed, Reed & Barton; Mr. Glaser, Rocky Mountain Gem Co.; W. S. Adams, W. P. Lambert & Co.; James Baker, Frank M. Whiting & Co.; I. Keasler, Aurora Silver Plate Mfg. Co.; E. C. Weidlich, William Weidlich & Bro.; Albert M. Stern, Goodfriend Bros.; C. M. Kohn, Stein & Ellbogen Co.; Mr. Bliss, Krementz & Co.; Geo W. Hoadley, Edward Todd & Co.; S. J. Hughes, F. H. Cutler & Co.; George E. White, White & Rounsville; Harry E. Farquharson; H. E. Cobb, Daggett & Clap Co.; E. B. Bennett, Waite, Mathewson & Co.; F. T. Barton, Fontneau & Cook Co., H. A. Scofield, Scofield, Melcher & Scofield.


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**PARIS, FRANCE.**

## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (ending Dec. 15) to the offices of those desiring this service.***

ASHEVILLE, N. C., A. M. Field (A. M Field Co.), Woodward.

BALTIMORE, MD., Miss N. Williams (The Leader), Grand.

BOSTON, MASS., J. Gilchrist (D. R. Emerson & Co.), Gilsey.
J. R. Knight, Imperial.

BUFFALO, N. Y., J. Clancy (H. A. Meldrum Co.), Navarre.
Paul Foerster, Bartholdi.

CHICAGO, J. D. French (Chas. A. Stevens & Bros.), Cumberland.
E. Rothschild (Lyon Bros.), Cadillac.
A. L. Sercomb (A. L. Sercomb Co.), Vendome.

CINCINNATI, O., W. S. Doepke (Doepke Bros.) Wolcott.

CLEARFIELD, PA., A. T. Snyder (Kennard & Snyder), New Amsterdam.

CLIFTON FORGE, VA., C. F. Sentz, Webster

CORTLAND, N. Y., F. B. Nourse, Breslin.

DENVER, COLO., J. Heck (Daniels & Fisher Stores Co.), Algonquin.

DES MOINES, IA., M. H. Burrs (Harris-Emery Co.), Spalding.

ERIE, PA., S. Cohen, Herald Sq.

GRAND RAPIDS, MICH., A. Preusser, St. Denis.

HARTFORD, CONN., G. E. Kohn (H. Kohn & Son), Hotel Astor.

HORNELLSVILLE, N. Y., M. W. Waldorf (G A. Waldorf & Son), Breslin.

KINGSTON, N. Y., G. B. Styles, Kensington.

LEHIGHTON, PA., F. W. Rex, St. Denis.

LEWISTON, ME., J. H. Crowley (Met. Dept Store), Everett.

LONDON, ENG., Chas. E. Braun (Chas. E. Braun & Co.), Manhattan.

MINNEAPOLIS, MINN., W. G. Hudson (J B. Hudson & Son), Holland.

NORTH ADAMS, MASS., L. E. Highley, Albert

PHILADELPHIA, PA., J. Muhr, Hotel Astor.
S. Kind (S. Kind & Sons), Imperial.

PITTSBURG, PA., J. A. Hardy (Hardy & Hayes Co.), Holland.

PITTSFIELD, MASS., L. E. Conrad (Kennedy & McInnes), York.

RICHMOND, VA., H. Buchanan (D. Buchanan & Son), Herald Sq.

SCRANTON, PA., S. V. E. Bippus (J Long's Sons), Spalding.

SPRINGFIELD, O., G. D. Sleigh (Forbes & Wallace), Herald Sq.

# Oppenheimer Bros. & Veith.

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AMSTERDAM,
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LONDON,
40 Holborn Viaduct.

CUTTING WORKS,
Cor. Union & Nevins Sts., Brooklyn.

ST. MARYS, O., J. B. Averbeck, Maiden Lane Safe Deposit Co., 170 Broadway.
TAMPA, FLA., H. E. Adams, Hayden W. Wheeler & Co., 2 Maiden Lane.
TAUNTON, MASS., H. W. Tisdale (E. D. Tisdale & Son), Breslin.
TELLURIDE, COLO., Chas. E. Rose, Herald Sq.
UNIONTOWN, PA., J. Collier, Hoffman.
UTICA, N. Y., M. N. Fuhrman (A. S. & T. Hunter), Broadway Central.
L. Wineburgh, Astor House.
WATERTOWN, N. Y., J. S. Baird, Imperial.
WASHINGTON, D. C., C. E. Berry (Berry & Whitmore Co.), Churchill.
Mrs. J. C. Nourse (Woodward & Lothrop), Holland.

## Newark.

Henry Richtmann, a former resident of Newark, who was for many years engaged with his brother, Carl Richtmann, in the manufacture of jewelers' scales, died recently in Germany.

Mrs. Martha Marcus, 695 Newark Ave., whose husband is in the jewelry business and who was recently held in $300 bonds to keep the peace, says that the complaint in the Police Court was made by spiteful persons who are trying to injure her, because she does not trade at stores in the vicinity.

The Bradley Jewelry Co., Newark, N. J., was incorporated last week to manufacture jewelry, with a capital of $10,000. The incorporators were: Thomas J. Bradley, 372 Broad St., Newark; Diedrick Tonjes, 139 West St., New York, and Helen McConville, Newark. The stock of Thomas J. Bradley, who was formerly in the retail jewelry business at 372 Broad St., Newark, was sold last week by the Trustee in Bankruptcy, about $2,500 being realized, and the largest purchaser being Mrs. McConville, who has a claim of $5,000 against Bradley. After the bankruptcy proceedings were begun against Bradley, and his wife obtained an order for his commitment, because of his failure to pay alimony, he left the city, and it was reported that he had gone to Canada. It is now said that there will be an adjustment of his affairs which will permit him to return to Newark. The new company, it is supposed, will take up the old business, adding to it the manufacturing plant.

W. W. Howe, Clearfield, Pa., was a recent visitor in New York, where he purchased holiday stock.

The Columbian Optical Co. has opened a branch store in Portland, Ore. The company has purchased the business formerly conducted by Walter Reed, the pioneer Portland optician, and installed a complete grinding and finishing plant at 133 6th St., Oregonian building. F. F. Brower will be in charge of the Portland house. The concern has stores in Denver, Colo.; Omaha, Nebr.; Kansas City, Mo.; Salt Lake City, Utah, and Dallas, Tex.


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Diamond Importers.
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11 John St., New York.

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DIAMONDS AND OTHER PRECIOUS STONES,
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IF IT IS ANYTHING IN THE LINE OF
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HIGHEST PRICES PAID FOR AMERICAN PEARLS.

RUDOLPH NOEL & CO.
IMPORTERS OF
Diamonds, Pearls, Rubies, Sapphires, Emeralds, Olivines and Opals
2 Tulp Straat, AMSTERDAM
'Phone 1902 John
37-39 Maiden Lane, NEW YORK

## Optical Notes and Briefs.

C. F. McKeeven has opened optical parlors in Minot, N. Dak.

H. J. Murphy, Courtenay, N. Dak., has added an optical department to his store.

F. W. Zimmerman, Staples, Minn., has engaged J. L. Cross, of Campbell, Minn., as optician.

D. Stephenson, Baker City, Ore., has been granted a license under the provisions of the newly enacted law of the State of Oregon to practice optometry in that State.

Charles A. Moore, Gridley, Cal., who lost his store, including his entire optical stock, in a fire which occurred at that place recently, has completed arrangements to resume business.

H. W. Freeze, Brownsville, Ore., has received his certificate of registration from the Oregon State Board of Examiners in Optometry and expects to commence the practice of optometry upon his return from a trip east, which he is now contemplating.

John Wimmer, Indianapolis, Ind., is now occupying his new optical parlors in N. Pennsylvania St., which are among the most handsome in the city. Mr. Wimmer expects to establish a well equipped workshop and supply house in the second story of his building.

The California Optical Co. contemplates devoting the entire second floor to its wholesale department. The first floor will be used exclusively for the firm's retail optical business. This departure has been needed for some time owing to the limited space which the lower floor affords for the handling of both departments and the accommodation of offices as well.

Dr. Frank Morrison, Indianapolis, Ind., who announced himself as a candidate for school commissioner in the coming municipal election, has had his name stricken from the ballot by Judge Carter, of the Superior court, because of irregularity in stating the term.

Dr. Lewis A. Hines, of the Hines Optical Co., Savannah, Ga., attended the meeting of the Georgia State Optical Association, held in Atlanta, Ga., Wednesday and Thursday. Dr. Hines was re-elected first vice-president of the association. He delivered an address on "Eyestrain and the Use of the Ophthalmoscope and Retinoscope."

A meeting of the Southern Tier Optical Society was held recently in offices of F. A. Jordan, 101 E. Water St., Elmira, N. Y. Among the speakers were F. A. Jordan, "Gold Frames"; C. H. Vernoy, Waverly, "The Retinoscope"; F. E. Robins, Elmira, "Transposing Lenses." Most of the members of the Society reside in southern New York and northern Pennsylvania. The society was organized about seven months ago. The officers are: President, F. E. Robbins, Elmira; vice-president, Edward H. Grant, Troy, Pa.; secretary, F. A. Jordan, Elmira, N. Y.; treasurer, Charles Vernoy, Watkins. The meetings of the society are held on the first Thursday of every month.

Since the passage of the new law regulating the practice of optometry in the State of Oregon, considerable light has been thrown upon the so-called opticians who have been practicing in that State. Under the new law every optician is required to go before the State Board of Examiners and pass an examination before being permitted to practice. Out of a list of 30 applicants examined in Portland during the recent examination held there, only two persons passed. The following opticians of Polk County, Ore., have been granted license to practice optometry: S. A. Bartlett, A. H. Harris and C. H. Morris, Dallas; O. A. Kramer, Independence; C. J. Pugh, Falls City, and Irving Mathews, Ballston.

The regular meeting of the Rochester Optical Society was held Oct. 10, in Rochester, N. Y. The minutes of the meeting held Sept. 12 were read and approved as read. A number of communications were received from different optical societies in answer to the society's letter of inquiry for a comparison of prices in the different sections of the country, and upon comparison the prices agreed with the list sent out by the society. A motion was made and carried that the Rochester society affiliate with the American Association of Opticians. The committee on the educational feature reported that they had secured Prof. Williams to give a series of lectures on anatomy and physiology. President Boston announced that he had a promise from a prominent eye specialist to give a talk on the eye at the November meeting. One application was received from M. T. Carney, which was referred to the Executive Committee.

The regular monthly meeting of the New England Association of Opticians was held at Young's Hotel, Boston, Mass., Tuesday evening, Oct. 17, at 7.30. The lecturer of the evening was F. P. Simmons, of the Davis Optical Co., whose subject was "Accommodation and Convergence." F. W. Putnam, Newport, R. I., and J. H. Newbegin, Hyde Park, were admitted as associate members.


# DIAMONDS

Some very attractive novelties are included among our Fall designs of DIAMOND

REGISTERED HW TRADE-MARK.

JEWELRY.

See these pieces in our travelers' stocks or send for a memorandum package when you need something out of the ordinary.

HAYDEN W. WHEELER & CO.,
IMPORTERS AND CUTTERS,
TWO MAIDEN LANE, NEW YORK.


## Trade Gossip.

The Gustave Fox Co., Cincinnati, O., is mailing its new catalogue to the trade.

The Diamond Cut Glass Works, 59 Nassau St., New York, will confine its energies in the future to the manufacture of specialties in cut glass.

The title of the new catalogue of Chas. L. Trout & Co., 15 Maiden Lane, New York, is "Uncommon Jewelry." It has 32 pages and cover, and illustrates their large line of jewelry, back combs, novelties, etc.

The illustrated catalogue of George T. Brodnax, Inc., Memphis, Tenn., is very comprehensive and exceptionally well arranged. It has 126 pages, blue embossed cover, is finely printed on coated paper, and will without doubt prove a "winner" for the Brodnax business. Mr. Brodnax is meeting the department store on its own grounds in a most effective way.

It was erroneously reported some time ago that J. A. Payson, Jr., Laconia, N. H., had purchased the business of C. E. Bruce the latter being still in business in Laconia. Mr. Payson has succeeded to the business of Osgood & Co., and has made extensive improvements in the establishment. A new plate glass front has been added, thus giving the jeweler a much larger show window.

*WE are receiving weekly shipments of desirable goods in all sizes and grades, at prices that will interest large buyers.*

**ARNSTEIN BROS. & CO.,**

*Importers and Cutters of*

**DIAMONDS,**

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**LONDON, Audrey House, Ely Place.** **AMSTERDAM, 6 Tulp Straat.**

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*A PRESENT DEMAND*

RECOGNIZING THAT THE DEMAND for Coral is at once genuine and strong, this establishment announces showings in Coral which are notably attractive and merit the special attention of the trade. *Graduated Single-Strand Necklaces*, a superior line. *Also Single Strands in Straight Sizes, Coral Guard Chains, Coral Dog Collars, etc.* Colors run from deep blood red to finest rose pink. These goods are a specialty. All in all, a worthy offering, plucked from the gardens of the Deep.

**D. Lisner & Co.**

*Creating Importers of*

*Jewelry Novelties*

*One-Forty Fifth Avenue, cor. 19th St., NEW YORK*

# OPALS

## From Mines to Market!

The restoration of the Opal to popular favor has brought this beautiful stone to the front once more.

We cut Opals from the rough which we import direct from Australia, and make a specialty of fine specimens.

**American Gem & Pearl Co.**

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PARIS, 39 Rue de Chateaudun.

NEW YORK.

**Miners and Cutters of Gems.**



*If You need one or more Diamonds, loose or mounted, write us for a Selection Package.*

**We have received large shipments of Diamonds from Amsterdam, which we had cut there from "Rough," bought by us previous to the late advance in prices. We offer these goods at prices which must prove attractive to Jewelers, and we invite examination of our stock.**

*Lissauer & Company* IMPORTERS.

2 TULPSTRAAT, AMSTERDAM.

12 MAIDEN LANE, (ONE FLIGHT UP).
P. O. Box, 1625,
NEW YORK.

EST. 1866.


## Philadelphia.

P. Carroll, 1513 Susquehanna Ave., has leased a portion of his store to a florist.

A. T. Heberling, Parkesburg, Pa., was in town last week laying in a stock for the Christmas trade.

Louis Sickles, of M. Sickles & Sons, was confined to his home several days last week with a heavy cold.

The Tiffany Studios instituted suit on a contract in the Common Pleas Court No. 1 last week against Wm. C. Allison.

The Commercial Jewelry Co. instituted suit in the local courts last week against Elmer L. D. Hershey on a contract.

Frank A. Braun, Jr., has formerly opened his new store at 1426 Susquehanna Ave. and annexed to it an optical department.

Fred Barry, with S. O. Bigney & Co., is in this city going over the trade, visiting his family and renewing old acquaintances.

John Stuertz, 323 Callowhill St., was the only jeweler empanelled for the trial of the former filtration bureau chief, John C. Hill.

Col. John L. Shepherd, of the New York office of the Keystone Watch Case Co., left this city last week for an extended western trip.

The United States Mint, last week, started to coin $1,000,000 in gold in half and quarter eagles, in compliance with orders from Washington.

Mrs. A. M. Kendall, wife of a prominent Milville (N. J.) retailer, and her daughter, Miss Bessie Kendall, spent a few days here last week with friends.

Fred. G. Sutor has removed from 1120 Chestnut St. to 106 S. 12th St., where he has a most attractive establishment, much better in every way than his former quarters.

A. J. Le Jambre, of Mann & Le Jambre, is organizing a fishing party to visit Ship John Light in the Delaware Bay. A number of prominent jobbers have agreed to join the party.

Among other out-of-town retailers visiting local jobbers were: Fred Bloomhall, Conshohocken, Pa.; Howard Fitzsimmons, West Chester, and J. Tyson Ogden, Woodstown, N. J.

L. C. Reisner, Lancaster, who conducted until about two weeks ago a branch material house in this city, was discharged as a voluntary bankrupt in the United States District Court here, last week.

The shuffleboard tournament at the Philadelphia Jewelers' Club attracted an exceptionally large number of spectators, last week. The tournament will be ended in a few days, when prizes will be awarded.

Wm. Fry has assumed the management of the business of his father, the late Frank H. Fry, in Burlington, N. J., but so far as is known only temporarily, since Mr. Fry is established in the wool business in this city.

In the suit of Jessie Froelich *vs* Isaac Garfinkel and Michael Moskovitz to re-


# MEYEROWITZ BROS.,

IMPORTERS OF **DIAMONDS,**

37-39 MAIDEN LANE, NEW YORK CITY.

**A New and Complete Line of Reconstructed Rubies and Sapphires at Interesting Prices.**

over a commission, which was tried in the local courts last week, the jury returned a verdict for the plaintiff of $156.47. All are well known in the Sansom St. trade.

The Metal Mfrs'. Supply Co., 626 Cherry St., will be sold out at a bankrupt auction sale next Monday. The stock consists of polishers' and platers' supplies, boring and polishing lathes, buffing wheels, brushes, metal saws and files, grindstones, chemicals, bristles, scales, etc.

Isaac Herzberg, H. C. Rumpp and Wm. Rumpp are among those in the trade who have been appointed members of the German-American Reform Campaign Committee. Otto Eisenlohr, of the Jewelers' Club, has been appointed a member of the Finance Committee.

Robert Turner, watchmaker for the late Frank H. Fry, Burlington, N. J., opened, last week, an optical store on High St., in that village, which he conducts at such times when he is not required to be in attendance at the Medico Chirurgical College, where he is a student.

George C. Child will remove about Nov. 15 from 27 S. 9th St. to 105 S. 9th St., under the Continental Hotel. Mr. Child's new store will be handsomely refurnished. The vacation of the present store is required by the owners, who purpose to tear it and neighboring stores down and erect new ones.

The Board of Governors of the Jewelers' Club have arranged to have a special wire into the club-house election night to furnish the members with the returns of the bitterest political reform fight which this city has undergone since the early 80's. In addition to news of the election the members will have a collation served them.

---

The jewelry concern in Mexico City, Mex., known as La Esmeralda, supplied the gavel which the local passenger men recently presented to the retiring president of the American Association of General Passenger Agents. The gavel is made from the prehistoric war axe presented to the local passenger men by Leopoldo Batres, Government archæologist. To the axe the jewelers fastened a heavy gold handle inlaid with jade and obsidian ornaments which were dug from the ancient ruins in Mexico.


CORAL

**CORAL**

BORRELLI & VITELLI,

CORAL MANUFACTURING COMPANY,

All kinds of Coral—DROPS, BUTTONS, LENTILLES.
CORAL NECKLACES. Graduated and Uniform.

PINK AND WHITE CORAL A SPECIALTY.

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**CORAL** of every kind. Drops, Buttons, Carbuncles. All shades from deep blood red to angel pink.

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**Direct Manufacturers and Importers, 39 W. 42d Street, NEW YORK**

TELEPHONE CONNECTION.

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33, HATTON GARDEN, 33
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Precious Stones, Semi-Precious Stones, Ceylon Fancy Stones, Pearls, Corals, Opals and All Novelties in Stones suitable for

I. All Jewelry and Export Purposes.
II. Art Metal Work, Church Work.
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SPECIALIST IN

**AMERICAN BAROQUES**

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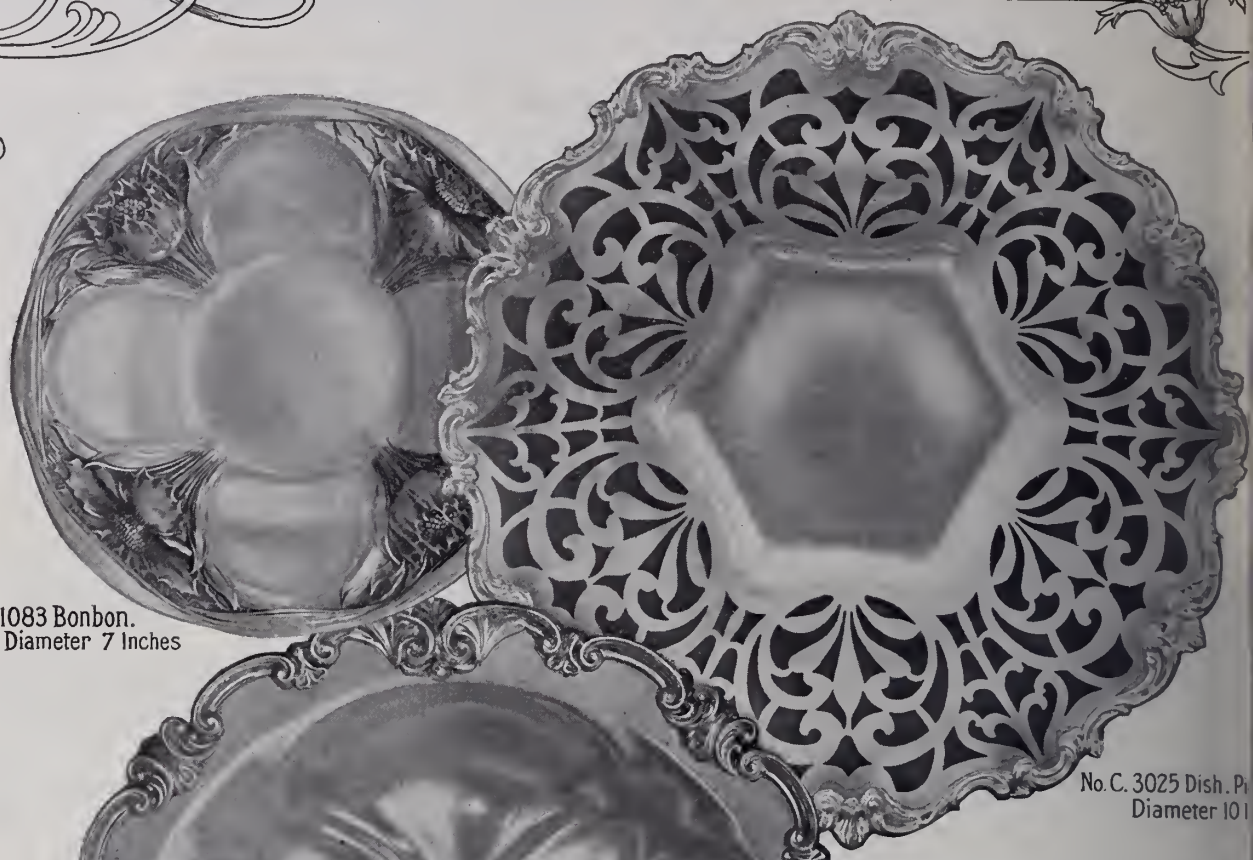
**If AMETHYSTS are in Favor,**

our stock teems with Amethysts; if it should be ***Sapphires***, we will show a good line of Sapphires. But whether Amethysts or Sapphires, Pearls or Opals, Doublets or Garnets, there is ***one feature about our goods*** which is pre-eminent; the stock is always "Suivé," as the French say, and clean; hence an established grade is always uniform.

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New York, 51 Maiden Lane.
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TELEPHONE, 219 JOHN.
Providence, 212 Union Street.
Idar, 14 Hauptstrasse.



No. C. 1083 Bonbon.
Diameter 7 Inches

No. C. 3025 Dish. Pi
Diameter 10 I

*Which simply p*
*that WE ar*

# The Leade



No. C. 3022 Dish.
Diameter 10 Inches



No. C. 1079 Bonbon. Etched.
Diameter 5¾ Inches

# SILVERSMITHS
## *to the* AMERICAN PEOPLE

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# LLIANT DISPLAY
# of
# LING SILVERWARE



No. C. 3028 Dish.
Diameter 10 Inches
English Chased

No. C. 3023 Dish.
Diameter 10½ Inches



No. C. 1084 Bonbon.
Diameter 7½ Inches

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## PSON, HALL, MILLER & CO.,

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ESTABLISHED 1886.

INCORPORATED 1903.



EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.


## Lancaster, Pa.

Jared P. Wilson, a watchmaker, died here last week of consumption.

T. Wilson Dubbs visited Fredericksburg and Hagerstown, Md., last week.

Frank Webster has gone to Atlanta, Ga., where he contemplates opening a jewelry store.

The death of James F. Yergey, formerly of Lancaster, is reported from Williamsport, his late home.

Henry J. Musser, formerly of Lancaster, now engaged in the jewelry business in the suburbs of Cincinnati, was here last week with his bride.

Charles E. Foose and Fred. A. Wheeler, of the Non-Retailing Co., who returned last week from an extended trip, are off again to cover other territory.

B. Lichtenstein has moved into his handsome new store in the Snyder building, No. 137 N. Queen St. The store is finished in oak and all the cases are of oak.

Walter Geist, foreman of one of the departments of the Lancaster Silver Plate Co.'s factory, with which he has been employed for 17 years, is ill, a victim of consumption.

Several employes of the Hamilton Watch Co.'s factory who left to work at other places during the shutdown of last Summer, have returned to Lancaster, and others are coming back in the near future.

Among jewelers who recently visited Lancaster were: E. F. Arndt, Florin; E. G. Hoover, Harrisburg; W. J. Frazer, Lincoln; J. A. Kirk, Quarryville; Mr. Brubaker, of Kaufhold & Brubaker, Columbia; J. S. Baker, Glen Rock.

In one of S. Kurtz Zook's handsomely decorated show windows was displayed, last week, a sword presented by King Edward of England to Edward Trevallian. Crowds stopped to see it and incidentally saw the fine display of jewelry made by Mr. Zook.

William Holland, with Ezra F. Bowman's Sons, and his bride are home from their wedding trip. Frederick Sheaffer, a jeweler for the same firm, who was on the sick list, is back at the bench again. John J. and Charles E. Bowman, of Ezra F. Bowman's Sons, spent last week hunting in the mountains of Elk County, Pa.

Walter Browlow, who is wanted for stealing jewelry from a Chicago store, several months ago, was in the custody of the police here last week under another name, having been arrested for disorderly conduct. He paid the costs and was discharged. It was only after he left Lancaster that his identity was discovered.


REAL CORALS

**at 25 per cent. under the market price.** I bought the entire stock of an Italian importer of Corals, Amber and other beads; real Mosaic jewelry. **Coral Necklaces, $1.75 per dozen and up.** I have no travelers. Will send memo. packages of Coral, Amber and Real Pearl jewelry to well-rated jewelers and save you 25 per cent. on many goods.

**DAN I. MURRAY,** Importer and Broker, 3 Maiden Lane, **NEW YORK**



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POMPADOUR POCKET OPERA GLASS



CHATELAINE OPERA GLASS



OPERA VANITY BAGS



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NEW YORK AND PARIS.

37 MAIDEN LANE.

# "A REMINDER"




TO THE TRADE:

We have a number of times called your attention to

*The Gorham Silver Polish*

and its merits as the best article in the market for cleaning and polishing Gold, Silver and Glassware.

We have particularly mentioned that it bears the name of Gorham—a synonym of excellence and knowledge as to silverware and its care.

You have possibly—quite probably—said, "I will order some of it." It is very possible that the thought and cares of other matters have driven it from your mind. This "reminder" is to call

*The Gorham Silver Polish*

to your attention, and remind you that there is nothing manufactured to-day so efficient, economical and satisfactory for the purpose intended.

## GORHAM M'F'G CO.

***Silversmiths and Goldsmiths,***

FIFTH AVENUE AND THIRTY-SIXTH STREET, NEW YORK.

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WORKS, Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

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*No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.*

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### Why Discriminate Between Smugglers?

ALTHOUGH smuggling of gems and jewelry by those who make a business of selling the articles illicitly brought into this country seems to have decreased to some extent, in recent years, there is no doubt that the smuggling of gems by private parties, who bring the jewels for their own use or for presents, continues on a very extensive scale. Only last week a wealthy lady was forced to surrender to the Customs Officer in New York a necklace said to be worth $22,000, after an investigation by the officers of the Treasury Department. This as well as similar cases where smaller amounts have been involved, that have been reported in the newspapers in the past two or three years, together with a number of seizures that are on record, but have not been reported in the daily press, prove clearly that, though headway may have been made in the fight against the professional smuggler, there is little diminution in the amount of gems and jewelry constantly being brought without payment of duty by apparently respectable members of the community.

For this condition the Government is itself in great part responsible inasmuch as its officers, both in the Treasury Department and Department of Justice, while using all the machinery of the law to prosecute, punish and forfeit the goods of professional smugglers, have shown a leniency to the private smuggler that is remarkable to say the least. Although the statutes provide three penalties for smuggling: (1) The forfeiture of the article smuggled in an action *in rem;* (2) the recovery of a penalty from the smuggler of three times the value of the article's value, and (3) a fine and imprisonment, as provided by the criminal statutes, there is not a case on record in recent years, where the smuggling by a private party has resulted in anything more than the forfeiture of the article clandestinely brought through the customs lines. Not only have there been no criminal prosecutions of smugglers of this character, and no suits to recover the penalty, but in several instances men and women who have been detected in smuggling have finally recovered the smuggled articles on simply paying the duty; and, what is stranger yet, time and again not only have some of these cases not been reported to the newspapers, but every effort has been made, as in the case mentioned in another column, to keep the name of the smuggler from being made public.

Is there any wonder then that men and women will continue to defy the customs laws with such precedents before them all the time? Clearly the customs officers have as much as said by their actions that there is no danger in smuggling, except the chance that the smuggled articles may be confiscated—that is, providing the smuggler is prominent and respectable and is smuggling for his own use. On the other hand, if he is a dealer, smuggling for a livelihood, he knows that all the laws in the statute books may be invoked, to fine and imprison him and to seize the smuggled articles. Is this discrimination right? Is it founded on a just or ethical basis, or is there any difference in the effect of the acts of the two classes of smugglers upon the public or business community? Is not a respectable smuggler as much an enemy to the laws of his or her country—as great a worker of injury to the business community, and as clear a defrauder of the revenues of the United States—as the dealer or messenger who brings in the same articles purely as a business proposition. If not, wherein lies the difference?

Truly it is time that the members of the jewelry and other lines whose business is materially interfered with every year by the smuggling of tourists, take concerted action and make an effort to have the officers of the Government enforce the revenue laws impartially, without fear or favor, and see to it that the respectable or prominent man or woman who transgresses these laws is dealt with as any other criminal would be. One conviction, with fine and imprisonment, of a respectable or wealthy smuggler will do more to stop this illicit practice than would the expenditure of half a million dollars in preventive measures by the work of Government agents.

## *LETTERS TO THE EDITOR.*

### A Correction from John E. Shepard.

*Editor* THE JEWELERS' CIRCULAR-WEEKLY:

In your issues of Oct. 4 and Oct. 11 is an article under the title of "The Shadows of the Past," and to the interesting information therein given I desire to add the names of several old and established houses that were overlooked by your historian, besides correcting one or two slight inaccuracies:

No one was better known in the retail business 80 years ago than was William I. Tenney, Cor. Broadway and Murray St. He had in his employ his brother, Dan I. Tenney, both unmarried. Some time in the 40's William made an assignment to his mother, Mrs. Ruth Tenney, and the business was conducted for several years under the name of R. Tenney. The late A. F. Cross, of Cross & Beguelin, commenced as a young man with Tenney.

Another well-known house was Gelston & Treadwell, under the Astor House, Cor. of Vesey St. and Broadway. After the dissolution, Mr. Gelston was engaged with Ball, Black & Co. until his death. Mr. Treadwell joined the firm of Tiffany & Co., then at 550 Broadway. After a few years he withdrew from that firm and entered the firm of Sypher & Co.

Another well-known house was Mott Bros., in Nassau St., near Wall St., who did quite a large business with bankers and brokers.

In relation to James H. Hart, I recall that he had a store in Greenwich St., and then was with Oscar Jennings in Fulton St. under the firm style of Jennings & Hart. Subsequently Mr. Hart moved to Fulton St., Brooklyn, near Sands St., and later to the Cor. of Fulton and Johnson Sts., where he was joined by his brother, the firm becoming J. H. Hart & Bro. The brothers finally moved out further on Fulton St.

Norman A. Freeman, afterward Freeman & Bennett, was in business at Broadway and Reade St.

In Broadway, just below Reade St., Bonfanti's was one of the oldest and most renowned stores in fancy goods, jewelry and

materials used by the theatrical profession.

Another of the old landmarks was the retail store of William Gemmell on the east side of Broadway, Cor. of Duane St. This was a long-established house.

I remember well going into the store of Benedict & Benedict in Wall St., on the north side, near William St., a door or two above the Bank of America. After the dissolution S. W. Benedict continued the business, as recorded by your historian.

The original Stebbins firm was E. Stebbins & Co., Alex. Rumrill being the Company. Mr. Stebbins retired and built a fine house in Springfield, Mass., not living long to enjoy it. A. Rumrill & Co. continued the business, as related in your article, George B. Jacques and George D. Stevens being the company. JOHN E. SHEPARD.

Walter H. Lydick, the jewelry salesman who has been missing from Washington, D. C., for some time, and who was recently arrested at St. Louis, Mo., was brought to Washington last week by local detectives and placed in jail. One of several charges against the prisoner is embezzlement of about $3,000 worth of jewelry from R. Harris & Co., 400 7th St., by whom he was employed to sell goods on commission. He disappeared Oct. 1, 1903, and a vigorous search was made for him all over the country. When arrested he was employed by an advertising concern at its branch office in St. Louis. After Lydick's arrival Wednesday he was photographed and measured at police headquarters and surrendered to the United States Marshal.

## New York Notes.

Joseph Zweigel, 375 Grand St., is selling out.

Hyman Brinker, last week, succeeded Brinker Bros., 36 John St.

Fire, last week, damaged the factory of the American Comb Co., 457 Broadway.

Louis Cohen, who had a small jewelry store at 85 Forsythe St., has been closed under execution.

Louis Kahn, of L. & M. Kahn & Co., and Mrs. Kahn, returned last week from Europe on the *Kronprinz Wilhelm*.

A. Trenkmann, tortoise shell manufacturer, has moved from 407 to 409 Broome St., where he has larger quarters and a more desirable corner location.

Visitors at the office of THE JEWELERS' CIRCULAR-WEEKLY during the past week included Charles E. Braun, of Charles E. Braun & Co., London, Eng.

Mary Fairbairn, the widow of Jesse Watson, formerly in the jewelry business, died last week at her home in the Vendome, Grand Ave., Brooklyn.

W. L. Van Moppes, of Van Moppes & Son, 87 Nassau St., returned last week from Europe, where he passed six months principally in visiting the diamond markets.

The jury composing Group 34 of the Lewis and Clark Centennial Exposition has awarded to P. W. Lambert & Co. a gold medal in recognition of its leather manufactures, consisting of ladies' hand bags, card cases and belts.

S. Solodar has opened a jewelry store with an optical department at 641 Sixth Ave., near 37th St. Mr. Solodar, who is a practical repairer and an optician, was for some time associated with another jewelry house on the same avenue.

Eugene A. Kennedy, who was formerly with James Cassidy, a jeweler at 151 Bowery, and subsequently became manager of E. Simpson & Co.'s uptown pawnshop, 143 W. 42d St., recently accepted the position of manager of the New York *Daily News*.

The office of Philipp Zellenka & Son, 59 Maiden Lane, was closed three days last week, owing to the death of Mrs. Philipp Zellenka, the widow of the former senior member, who died in 1892. Edward Zellenka is the surviving member of the firm.

In the window of Oliver M. Farrand, 3 Maiden Lane, is shown a beautiful aurora, consisting of an opal, found by men in the employ of the Hamilton Co., New York, on lands in Australia. The opal, which has a beautiful green iridescence, has been set in a circle of diamonds.

Decorated glass ware imported by W. G. Horn, Bro. & Co. was last week held by the Board of General Appraisers, New York, to be dutiable at 60 per cent. under Par. 100 of the Tariff Law. This decision sustained the action previously taken by the Collector at New York.

Tiffany & Co. have designed a seal of the Canal Zone of the Isthmus of Panama. In the upper part of the design is the shield of the United States and below a Spanish galleon under full sail passing through the canal. On a ribbon is the inscription, "The Land Divided—The World United."

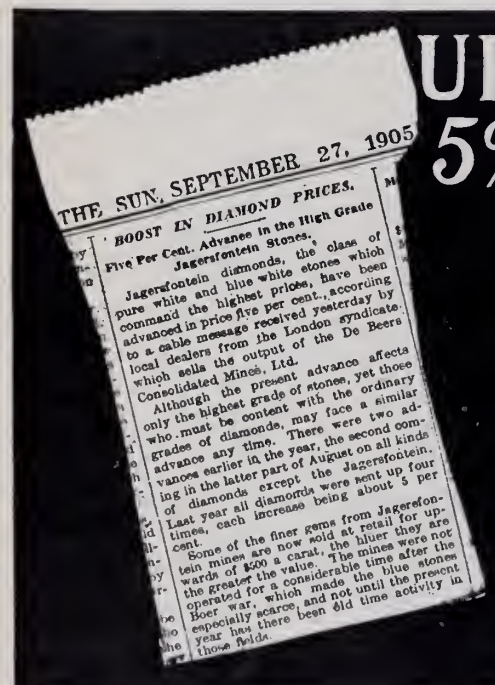
Thomas Jenks, an employe in the Ansonia Clock Co.'s factory, Brooklyn, was the defendant in a separation case, preliminary arguments of which were heard last week in the Supreme Court. His wife asks for $20 alimony and $500 counsel fees. He denies the charges of cruelty which she makes against him.

Imitation precious stones imported by Overton & Co. were held Monday by the Board of United States General Appraisers, New York, to be dutiable at 35 per cent. ad valorem, the rate assessed by Collector Stranahan. The protest of the importers who contended that the duty should be 20 per cent., was over-ruled.

Suit has been begun against V. Prague for $40, said to have been paid to him for a diamond ring by Wm. O'Rourke, of 61[illegible] Classon Ave., Brooklyn. It is charged that the defendant represented himself as a salesman for a Fulton St. jewelry house and after receiving the purchase price of the ring did not deliver it.

The Stern Bros. & Co. Mutual Benefit Association will Saturday evening next give an entertainment and ball at the Lexington Assembly rooms, 145 E. 58th St. Music will be furnished by Prof. L. Fischer, beginning at 8 o'clock. An excellent programme has been prepared for the amusement of all, and a large attendance is assured.

Five years in Sing Sing prison was the sentence pronounced last week by Judge Foster in the Court of General Sessions in the case of Louis Brown, a negro, who entered the store of Cross & Beguelin, 17 Maiden Lane, with the supposed intention of robbery, as related in THE CIRCULAR WEEKLY of Oct. 11. When Brown was seen in the diamond room he ran out from



THE SUN, SEPTEMBER 27, 1905.

BOOST IN DIAMOND PRICES.

Five Per Cent. Advance in the High Grade Jagersfontein Stones.

Jagersfontein diamonds, the class of pure white and blue white stones which command the highest prices, have been advanced in price five per cent., according to a cable message received yesterday by local dealers from the London syndicate which sells the output of the De Beers Consolidated Mines, Ltd.

Although the present advance affects only the highest grade of stones, yet those who must be content with the ordinary grades of diamonds, may face a similar advance any time. There were two advances earlier in the year, the second coming in the latter part of August on all kinds of diamonds except the Jagersfontein. Last year all diamonds were sent up four times, each increase being about 5 per cent.

Some of the finer gems from Jagersfontein mines are now sold at retail for upwards of $200 a carat, the bluer they are the greater the value. The mines were not operated for a considerable time after the Boer war, which made the blue stones especially scarce, and not until the present year has there been old time activity in those fields.

UP 5%

WE TOLD YOU SO!

We don't say it in the spirit of braggadocio, but haven't we been telling you so for several months past? And it's lucky for you that our foresight has enabled us to provide against just such a contingency.

WE SHALL CONTINUE TO SELL DIAMONDS AT OUR OLD PRICES WHILE PRESENT STOCK LASTS.

And you know that our old prices were always lower than you could obtain elsewhere.

Send in your order NOW if you want Diamonds for the Holiday Trade.

We will gladly send you a memo. package of diamonds, mounted or unmounted, upon request.

CROSS & BEGUELIN,

*Importers and Cutters of Diamonds and Precious Stones.*

47 Rue de Mesley. PARIS. Telephone, 2188 Cortlandt. 17 Maiden Lane, NEW YORK.

ie store and in the chase that followed ied to stab Oscar Windorf, one of the erks. The negro was indicted for felonius assault in the first degree, but the Disict Attorney's office accepted the plea of uilty of assault in the second degree. The harge of unlawful entry is pending in the 'ourt of Special Sessions, but will probably e dropped in view of the sentence imposed n the other court.

At the store of Higgins & Seiter, 50 W. 2d St., a man named John Reid, formerly butler in the employ of O. H. P. Belmont, was arrested on the charge of forging the names of Mr. Belmont and another an to a number of small checks. He was bout to pay for a quantity of cut glass ith one of these checks when he was arested.

According to a decision rendered by udge Lacombe, of the United States Ciruit Court last week the W. H. Bundy Time Recording Co. does not infringe in the manufacture of its card record on the atent of the International Time Recorder Co. The Judge refused to grant an injuncion, and said that the two machines are astly different.

Tiffany & Co. have received from the Lewis and Clark Exposition at Portland, Ore., two gold medals awarded for the exhibits of cut precious stones and semiprecious stones. Dr. George F. Kunz received a gold medal in recognition of his writings in relation to American precious stones, and also of his work as a collaborator in preparing his company's exhibit.

Arthur Seligman, formerly with A. C. Becken, of Chicago, who last December gave up his position to make a tour of France, England, Germany and South Africa, has finished his globe trotting and arrived in New York last Sunday on the *St. Paul*. After spending a few days in the metropolis Mr. Seligman will go to Chicago, where he will again go into the jewelry business.

Mrs. Caroline Dreher, widow of a clockmaker who for some years had a little repair shop on 66th St., near Third Ave., committed suicide last Saturday by filling her room in the apartment house at 1101 Third Ave. with illuminating gas. Her 13-year-old son was also killed by the gas, while two older children survived. The woman's mind has been unbalanced since her husband's death.

Henry Lucks, who said that he is a jewelry salesman, reported to the police about 3 o'clock one morning last week that two men tried to hold him up on Cherry St., while he was on his way home. It is supposed that they coveted his scarf pin and his watch. The police several hours afterwards arrested Thomas Costello and Samuel Greenberg who were held on this and another charge.

Nathan Greenbaum, with Rosenbaum & Adler, 65 Nassau St., recently found in the corridor of 16 Maiden Lane a package containing 18 pieces of diamond and gold jewelry. A day or two later he saw an advertisement in a newspaper describing the loss, and, in response, returned the jewelry to T. Murphy, a broker, who said that he had dropped the package while he was calling on the trade.

When a pedestrian passed L. M. Piccard's jewelry store at 705 Fulton St., Brooklyn, early one evening, last week, he saw a man going about the place, and supposing that a burglar was busy, he notified the police. A detail of detectives surrounded the store, and on opening the door were surprised to learn that the man inside was Mr. Piccard, who had remained at his place of business a little later than usual.

Wm. H. Fehlhabor, engraver with Dieges & Clust, 23 John St., and Miss A. Behling were married, last Wednesday, in the Trinity Evangelical Lutheran Church, Avenue B and 9th St. After the ceremony a reception took place at Arlington Hall, 21 St. Mark's Pl. The groom's employers and his fellow craftsmen showed the esteem in which they hold him by sending a case containing a full set of silver table ware.

In relation to western despatches announcing new pearl fisheries in the Kankakee River, Indiana, Dr. George F. Kunz, of Tiffany & Co., said yesterday that some of the pearls have already reached the market and compare favorably with those that have been coming from the Wabash and the Mississippi. There is the same trouble, he said, that has been noted this season in other fresh-water pearls when the mussels are placed in hot water for the purpose of opening them. This process discolors some of the gems and the pearl fishers who desire to obtain the more valuable gems do not resort to the hot water treatment, which is commonly used, however, by those who gather shells for the button manufacturers.

As a result of a trial in the Court of Special Sessions, one day last week, Wm. Riordan was found guilty of unlawful entry at the office of Max Bollotin, a jewelry manufacturer at 41 Maiden Lane. While the attendant was away from the outer office, as related in THE CIRCULAR-WEEKLY of Oct. 4, Riordan entered and stood inside the railing, near the safe. Here he was seen by Mr. Bollotin, who had been in the factory and heard a noise like the


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This Should Interest First-class Jewelers.

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**The Market and Fulton National Bank of New York.**

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

**Invites the Accounts of Jewelers.**

Will extend every facility that good banking will justify.

**SAFE DEPOSIT VAULTS.**

click of the knob in the safe door. The man claimed that he was in search of work and had not intended to steal anything. The records showed that he was at liberty on a suspended sentence. The judges found him guilty and sent him to the penitentiary for a year.

A diamond ring valued at $500 was stolen last Thursday, from the store of L. W. Sweet & Co., 467 Fulton St., Brooklyn, by pennyweight thieves, who the police believe, are an English gang which has been driven from Europe. A middle aged man and woman of apparent respectability entered the store and asked to look at diamond rings. While they were examining an assortment presented on a tray, a dapper young man entered and asked the young woman clerk, who was alone in the store at the time, some questions about the location of a nearby firm. It is supposed that when the clerk's attention was distracted in answering the young man, one of the couple substituted a brass ring for a $500 article, and the trick was not discovered until later in the day.

Alexander G. Simmons, who was a salesman in the employ of the S. Cottle Co., 31 E. 17th St., received some of the money which Mary E. Golding, cashier at the New York branch of the Larkin Soap Co., stole from her employer, according to her confession. She said that for several years she had been giving him money from time to time, generally in amounts of $10 to $25. To a newspaper reporter Mr. Simmons is quoted as saying that he had no suspicion that the money was stolen, and as he could not afford to pay for the expensive entertainments which Miss Golding required when they went out together, he had, at her solicitation, accepted some money from her to defray their expenses. Since the publication of the facts, the jewelry company has given notice that Mr. Simmons is no longer in its employ.

At the jewelry factory of William Scheer, 544 Fifth Ave., New York, a diamond necklace, valued at $3,000, which was being made for Marcus & Co., of the same address, was missed from its proper place Thursday morning, and Mr. Scheer at once took energetic measures to recover the property. The police were notified, and the shop was temporarily closed while detectives went to work searching for the missing jewels. At noon the young woman employed as a polisher, who had reported the loss of the necklace, entered the office and handed it to Mr. Scheer, at the same time explaining its temporary disappearance. It appears that the day before she had taken several of her own rings to the shop for the purpose of cleaning and polishing them. She wrapped them in tissue paper and placed them in the same drawer in which she kept the necklace, on which she had been working. By mistake, on going home at night, she placed the necklace, which was also wrapped in tissue paper, in her pocketbook, instead of the rings, and did not notice the error until she paid for her lunch the next day, and then found in her pocketbook the diamond necklace, whose disappearance had alarmed her a few hours before. She had not worn her rings during that time, which accounted for the delay in learning of the mistake.

### Abraham Weinstein Appointed Receiver of His Firm in Action to Dissolve Partnership.

Abraham Weinstein was, Monday, appointed receiver of the jewelry manufacturing firm in which he was associated with Simon I. Loewenberg, under the style of A. Weinstein, 104 Fulton St., New York, in an action for the dissolution of the partnership, which was brought by him. Mr. Weinstein says that the firm was formed Aug. 12, and he put in $500 capital, subsequently advancing $350 more to meet expenses. Mr Loewenberg contributed his experience, and Mr. Weinstein is not satisfied with the developments in the business.

There are no liabilities, it is said, except what is due to Mr. Weinstein. He expects to conduct the business as receiver until he obtains control on the dissolution of the partnership. For a number of years, before engaging in business for himself, he was in the employ of Maiden Lane concerns


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NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

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GEORGE M. HARD, President

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JAMES D. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

| | |
|---|---|
| Capital, | $3,000,000 |
| Surplus, | $3,000,000 |

Broadway, Corner of Dey Street,
New York.



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Chicago.

Telephone:
4079 Central,
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Vol. LI. CHICAGO, WEDNESDAY, OCTOBER 25, 1905. No. 13.

## Chicago Notes.

F. H. Noble & Co. are going to move into the Heyworth building.

Large finds of fresh water pearls are reported in the Kankakee River.

Charles E. Howes, representing E. L. Logee & Co. is on an eastern trip.

J. H. Kasbohm, 800 Milwaukee Ave., is making extensive alterations to his store front.

In one of C. D. Peacock's show windows is a display of 1,278 diamonds, ranging in price from $5 to $2,000 each.

George Gubbins, with the Illinois Watch Case Co. and the Rockford Watch Co., has returned from an eastern trip.

D. L. Safford, of the Jewelers Association and Board of Trade, visited the Chicago office of the association last week.

F. R. Sheridan, with Arnold & Steere, and W. A. Fay, with the John T. Mauran Mfg. Co., have returned from the Coast.

H. V. Holcomb, who manages the "Crown" jewelry store at 4251 Cottage Grove Ave., was united in marriage Oct. 17 to Miss Oma Bliss.

Mrs. Grove B. Sackett, wife of the former western manager of the William L. Gilbert Clock Co., was here last week, accompanied by her sister, Mrs. Allard.

F. E. Blackburn & Co. is the title of a new mail order jewelry firm in the Heyworth building. Mr. Blackburn was formerly manager for the Colonial Jewelry Co.

A recent edition of the New York *Daily Trade Record* contained an interesting interview with S. Swartchild, of this city, on the subject of business conditions abroad.

C. M. Robertson & Co., jewelry jobbers, now at 126 State St., are going to branch out on a large scale next January and will be located in the Chicago Savings Bank building.

C. W. Harmon, of Joseph Fahys & Co., New York, paid a two days' visit to the Chicago office of that firm last week. Geo. Weidig, manager of the Chicago office, is on a business trip.

N. A. Smith, 591 N. California Ave., is going to sell out his store and take up the profession of portrait and landscape painter. In the art Mr. Smith has already demonstrated his ability.

Henry Sears, formerly head of the cutlery firm of Henry Sears & Co., died in San José, Cal., last week, aged 90 years. Mr. Sears was well known in the jewelry trade, to which he had sold cutlery for many years.

Lydia M. James, formerly a saleswoman for the Barrios Diamond Co., has brought suit against the latter for $500. Miss James claims that it was part of her duty to wear a pair of plate glass diamond earrings, and while doing so contracted erysipelas from germs which nestled therein.

News was received here from Los Angeles, Cal., last week of the death in that city of John P. Wilcox, aged 55 years, who for 10 years was head watchmaker for Hyman, Berg & Co. Mr. Wilcox left that firm about a year ago to engage in the automobile business. In his line Mr. Wilcox was regarded as highly efficient and his death is generally regretted. A widow and two sons survive him.

Hyman Telles, 18 years old, and Fred Langwell, 25 years old, were arraigned in court last week, charged with conspiring to rob the jobbing jewelry house of Gordon & Morrison, 199 E. Madison St. Telles was employed by Gordon & Morrison, and it is alleged he stole several thousand dollars' worth of watches and sold them to Langwell. The latter claims he only bought $60 worth. Telles was held to the Juvenile Court and Langwell was held to answer to the Criminal Court in bonds of $3,000.

The case of C. H. Seaman, a diamond dealer, against Mr. and Mrs. Louis H. Berg, has been continued until Oct. 27. Seaman charges them with embezzlement by bailee. This case differs from the others in which Mr. and Mrs. Berg are interested in that the complainant alleges that the diamonds delivered to the defendants were not given on memorandum, but were given to be shown to other parties. The courts have always held that when goods are delivered to be shown to other parties the title remains with the owner and to dispose of them is a criminal offense.

Clarence A. Powers, 92 LaSalle St., was arrested here last week, accused of buying stamps stolen from Loftis Bros. & Co. The arrest of Powers followed that of Ralph M. Stowers, 17 years old, who, after a week's employment by Loftis Bros. & Co., stole a box containing $200 worth of postage stamps and after disposing of them at a discount went to Milwaukee, where he was arrested. S. T. A. Loftis says he is going to push the case against Powers to the limit and will do all he can to discourage stamp brokers, who make a practice of buying postage stamps from young people at a discount large enough to arouse suspicion as to the honesty of the seller.

Among the out of town retail jewelers in Chicago last week were: Claude E. Range Trenton, Mo.; W. J. Graff, Boscobel, Wis. E. A. Marsh, Grinnell, Ia.; Louis Ratzesberger, Milford, Ill.; S. B. Walton, Unionville, Mo.; Lucas Hermann, Calumet Mich.; Robert J. Litschert, Winchester Ind.; Elisha L. Thayer, Rockford. Ill.; J J. Vernier, Toledo, O.; George W. Flanders, Three Rivers, Mich.

Theodore H. Purple, who for 17 years was the western manager of the Holmes & Edwards Silver Co., and the Manhattan Silver Plate Co., is again back in the jewelry trade after an absence of some years Mr. Purple has an office in the Heyworth building and represents the Philadelphia cut glass factory of Taylor Bros. & Co. and the Middletown Silver Co., Middletown Conn., and will also cover part of the west for the S. L. & G. H. Rogers Co. Mr. Purple has a host of friends here and throughout the west and has received many testimonials of welcome from the trade, all of whom are glad that he has re-entered the jewelry field in which he has been so long and prominently identified.

C. Franz, a retail jeweler, 4626 Wentworth Ave., engaged a watchmaker last week who proved to be a thief. He gave his name as G. E. Miller, and after working for a few days stole a $25 watch and pawned it under the name of E. Miller. Mr. Franz found the pawn ticket and tried to redeem the watch, but the pawnbroker said that Miller had previously taken the watch out after making an affidavit that he had lost the ticket. Miller is described as a Hebrew 5 feet 8 inches high, with brown hair, brown eyes, smooth face and has two moles on the right cheekbone. He is of middle age and speaks with a Hebrew accent. He claims to have a brother in the butterine business in Milwaukee. Any information regarding this man will be appreciated by Mr. Franz.

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Milavitz Bros., Virginia, Minn., have dissolved. Samuel Milavitz will continue the business on his own account.

## San Francisco.

TRADE CONDITIONS.

Jobbers are busier than at any time since the opening of the Fall season, and a greater number of out-of-town retailers were in the city, last week, than during any week for several months past. This would at least indicate that preparations are being made in the rural districts for a good trade during the holiday season. Local retailers are finding things a little quiet just for the moment, but they are kept busy preparing for the handling of the holiday trade which they believe will be unusually extensive this year.

J. P. Alverson, Tulare, Cal., made a brief buying trip to this city, last week.

E. W. Clemo, Nevada City, Cal., paid the wholesale trade a visit, last week.

E. Meybem, Chico, Cal., made purchases in this city last week.

Charles A. Daunt, Modesto, Cal., was here, last week, combining business and pleasure.

Harry Frutig, Gilroy, Cal., made the San Francisco wholesale trade a call during the past week.

R. Schwartzkoff, manufacturers' agent, is the proud parent of a little girl, born one day last week.

R. Kocher has left for San José, Cal., after having purchased liberally among the jobbers of this city.

F. J Stumm, Benicia, Cal., has just left San Francisco, after spending several days on a purchasing trip.

J. J. Wilson, Dunsmuir, Cal., attended the Grand Lodge meeting of the Masonic Order in this city, last week.

J. A. R. Viera, Honolulu, H. I., made numerous selections from the San Francisco jobbing houses, recently. He will leave shortly for the Islands.

Charles Niner, Pleasanton, Cal., was in town recently, making purchases for his new store in that city.

William Moore, Grindley, Cal., has just ended a trip on which he made many purchases for his holiday trade.

Fred Levy, president of M. Schussler & Co., is about to move into a handsome residence which he has just built.

C. J. Noack, Sacramento, Cal., was in town the first of the week making one of his periodical visits to the jobbing trade.

J. J. Fretwell, Los Gatos, Cal., was here last week, attending a session of the Masonic Grand Lodge. During his attendance he was initiated into the order of the Mystic Shriners.

On his return from his last road trip Al. Cantor, Nordman Bros.' traveling representative, was greeted by a new member in the family, a boy of standard requirements, born during his absence.

Shreve & Co. turned out a set of prizes which were competed for by the Polo and Pony Racing Association at a race meeting and polo tournament held at San Mateo, Cal., Oct. 14 to Oct. 21. The set consists of 21 pieces, largely cups wrought from gold, silver and bronze. The work was done in the factory of Shreve & Co.

Hammersmith & Field, in addition to having completely remodeled their store, have also enlarged their stock and their working force. Fred W. Lippman, a well-known retail jewelry salesman, who has been for many years with J. Lippman, is among those recently added to their force of salesmen.

F. F. Barss, Sr., Placerville, Cal., came down from the mountains to lay in his Winter supplies and incidentally to attend the meeting of the Masonic Grand Lodge, last week. He made several calls among the jobbing trade while here.

A. H. Cohen, formerly with Geo. Greenzweig & Co., has resigned his position with that company and will succeed J. Lewis as traveling representative of M. L. Levy & Co. Mr. Lewis will leave in a few days for the east, where he will make arrangements for the handling of manufacturers' jewelry lines on the Pacific Coast.

Charles H. Hinges, formerly in business at Salem, Ore., recently returned from a prolonged stay in the east, accompanied by his wife. He has just left San Francisco for the north, after spending some time among the wholesale jewelers and dealers in optical goods. It is reported that he intends going into business again either in Salem or Portland, Ore., in the near future.

Harold Forbes, the local representative of the Dueber Watch Case Mfg. Co., will continue to conduct the business formerly carried on by Walsh & Forbes, whose offices were located in the *Call* building. Mr. Walsh having disposed of his interest in the concern, it is the intention of Mr. Forbes to move into the new Camm building as soon as it is completed. This will add one more to the already large number of wholesalers in that building, making it the largest wholesale center in the city.


# To the Jobbing Trade.




we still have some Diamond Bunch Rings left at the old prices. Also Brooches, La Vallieres, Neck Chains, and other diamond mounted jewelry.

**WE MAKE DIAMOND MOUNTINGS OF EVERY DESCRIPTION.**

**Importers and Manufacturers,**

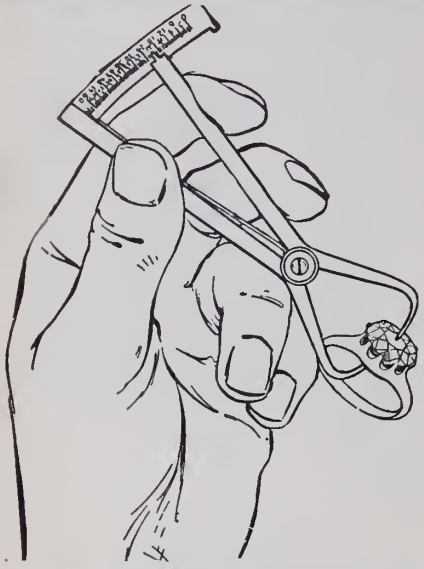
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**87 Maiden Lane, N. Y.**

**LONDON: 50 Holborn Viaduct.**
**AMSTERDAM: 2 Tulp Straat.**

**FACTORY:**
**1, 3, 5 Gold Street.**

GUESSING HAS CEASED TO BE A VIRTUE.



THE MOE DIAMOND WEIGHT GAUGE

is the only correct system for determining the weight of mounted diamonds.

INDORSED BY THE LEADING JEWELERS.

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May also order from the following agents:
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Price, 60c. The Jewelers' Circular Pub. Co.

## Pacific Coast Notes.

M. Markheim has moved into his new store in the Wolf building, Stockton, Cal.

R. W. Cummings, Ventura, Cal., has made extensive improvements in his store for the holiday trade.

E. M. Clarke, formerly of Boston, Mass., has purchased the jewelry business of N. W. Frantz, Hemet, Cal.

A. E. Billen, Detroit, Mich., while en route to San Diego, Cal., recently stopped off in Santa Ana, Cal., to visit R. V. Corbett, of that place.

George W. Hickox who has purchased the business of H. E. Fox, Albuquerque, N. Mex., will not take possession until Jan. 1, 1906. Mr. Fox will engage in the lumber business in British Columbia.

Charles Roberts has opened a store in the Nottleman building, Chico, Cal. It is Mr. Roberts' intention to manufacture jewelry, and he has fitted up his establishment with the most modern machinery for that purpose.

The San Luis Jewelry Co., San Luis Obispo, Cal., has secured the services of Geo. A. Butt, Portland, Ore., to fill the vacancy caused by the sudden disappearance of Guy E. Wolf. Thus far no trace of Wolf has been found.

John O'Brien, who was recently arrested at Los Angeles, Cal., on the charge of stealing silverware and other merchandise from the store of H. Graff & Co., of Fresno, while being brought back to Fresno by detectives jumped from a northbound passenger train about five miles west of Mojave, and, although shackled, managed to escape. O'Brien is an American of Irish descent, about 24 years of age, five feet nine and one-eighth inches in height, and weighs about 136 pounds. He has chestnut brown hair, blue eyes, a large vaccine scar on the upper left arm, a scar and cavity between the base of the left thumb and the index finger, and also a large black scar on the upper part of the right groin.

Two men, supposed to be jewelry thieves, recently had an encounter with a police officer at Bakersfield, Cal. The officer was not in uniform at the time, but had observed one of the men attempting to sell jewelry on a street corner in the tenderloin district. He watched until thoroughly convinced that the jewelry, of which the man was trying to dispose, was a portion of the booty taken from a jewelry store at Fresno, Cal., in a robbery which occurred there a few weeks ago. He placed the man under arrest and started with him for the police station, when he was suddenly struck a violent blow on the head by his prisoner's confederate, who had stealthily approached from behind. The officer was felled to the ground and the two thieves made their escape. Despite the fact that immediate steps were taken for their apprehension and that vigilance has not been relaxed since the occurrence, the men are still at large.

## Indianapolis.

TRADE CONDITIONS.

The presence in this city of hundreds of visitors to attend the National Convention of the Woman's Home Missionary Society, of the Methodist Episcopal Church, last week, increased the sale of souvenirs and novelties. Local merchants are greatly pleased with the regular Fall business. Prospects are good for a splendid trade. Manufacturers are rushed with orders, and collections are reported to be satisfactory.

C. A. Slinger, foreman for Ikko Matsumoto, is about to move into a new home on Morris St.

Charles Mayer & Co. is running a new automobile delivery vehicle. It is one of the largest machines in the city.

E. M. Craft, of the A. P. Craft Co., spent last week on the road. He reports that business is good in most parts of the State.

Harry Cohen, of H. Cohen & Sons, is again manager of the Indianapolis polo team, holding a franchise in the Central League. The season opened on Monday, of last week.

Cracksmen last week dynamited the safe of R. M. Smith & Co., at Franklin, 20 miles south of this city. Six hundred dollars in cash and some jewelry were secured. The store carried general merchandise, with jewelry as a side line. It is thought that the burglars were the same ones who blew open the safe in the store of B. F. Harrison, Clayton, two weeks ago.

J. C. Sipe is in Colorado seeking big game with his shotgun. He left a week ago and will be gone three weeks longer. His object is to return in time for the holiday trade. That Mr. Sipe is a hunter of no mean ability is attested by the numerous skins with which his home and store are adorned. Forming a handsome corner in his store are 11 skins, which represent 17 days' hunting that Mr. and Mrs. Sipe en

We Have a Large Stock of Diamonds in all sizes, which we purchased prior to the recent advances, and on which we have not raised prices. Send for selection package.

Charles T. Spence & Co., Columbus Memorial Building CHICAGO, ILL.

A. C. BARD & CO., Importers and Cutters of
DIAMONDS.
The keenest diamond buyers send us their orders.
Loose or mounted goods on memo. to responsible dealers.
Loose Goods our Specialty
103 STATE ST., CHICAGO. COLUMBUS MEMORIAL BUILDING.
Trade-Mark.

oyed in Colorado and New Mexico, last pring. On that trip they killed seven ears, a wild cat, a mountain lion, a timber olf and two badgers. Mr. Sipe went west naccompanied this time. His only com-anion on his hunting trip in the mountains vill be Steve Elkins, a trusted and well-nown guide.

The Fitzgerald building in which Ikko Matsumoto has his manufacturing establish-nent, has been sold, and various improve nents are contemplated. Many of the oc-upants have been notified that their leases vill not be renewed, as the purchasing com pany desires full use of the building, but Matsumoto will not have to make a change, as he only recently secured a five years' lease of his rooms.

Out-of-town jewelers who visited the lo-cal manufacturers, last week, included: J. Hummel, Jr., Muncie; C. W. Neal, Frank-in; H. F. Bennett, Lapel; E. O. Collins, Franklin; F. C. Sheldon, Shelbyville; P. C. Seaton, Clayton; A. W. Owens, Greenwood; D. S. Whittaker, Lebanon; J. M. Wash-burn, Anderson; A. Pursel, Noblesville; J. A. Meissen, Cicero; George L. Spahr, Leb-anon, and Leslie E. Heaps, Spencer.

J. H. Reed, last week, was visited by two women thieves, who afterwards robbed Rink's cloak-house of fur garments valued at $950, and another general store of furs and hats valued at $200. The women asked Mr. Reed to show them diamond brooches. Not being impressed with their sincerity to buy, Mr. Reed was cautious in displaying his stock. He did not put the trays out on the counter. After looking at one or two brooches, the elder of the women asked to see a $375 brooch, which was in the win-dow. Before moving away, Mr. Reed re-placed in the show case the articles he had been exhibiting. The women said they would return after consulting with their husbands. That was the last seen of them by Mr. Reed. The next morning he heard of the Rink robbery and recognized from the description given that the thieves were the women who had visited him. Much of the goods stolen from Rink's was recov-ered in Chicago. The women are portly and apparently about 45 years of age. They were dressed in black. At Rink's they were accompanied by a lame man.

ESTABLISHED 1892

**THE G. & M. 1906**
**ILLUSTRATED JEWELRY CATALOGUE**
**with discounts according to the Keystone Key is**
NOW READY

For the last thirteen years **the Leading Guide** for the **Jeweler as a Money Maker** and a **Money Saver. We want every Jeweler to have one. Our goods and prices speak for themselves.** If you are after a **"Square Deal"** and inclined to **save money,** write for our **catalogue to-day and be convinced. We send them free.**

**GORDON & MORRISON,**
**Wholesale Jewelers and Opticians,**
199-201 E. MADISON ST., : CHICAGO, ILL.

**Class Pins.**

If we make them for you, Mr. Jeweler, you can make a profit. Write us and see.

**The A. P. Craft Co.,**
INDIANAPOLIS, INDIANA.
**Special Work.** **Emblem Goods.**

ESTABLISHED 1854. INCORPORATED 1893.

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

**23-25 Looijersgracht Amsterdam, Holland.**

## Cincinnati.

Louis J. Klotter is closing out his business at Brighton, O.

Joseph Hornback has left on a business trip through the south.

G. V. Dickinson, of the Elgin National Watch Co., visited this city, last week.

V. A. Gebhardt, of Gebhardt Bros., is visiting the trade in the northern sections.

R. A. McClelland, West Union, O., stopped here on his return from Chillicothe, O., last week.

Harry Power, formerly with A. H. Watts, Zanesville, O., is now employed as watchmaker for William Owens, 425 Elm St.

J. T. Anderson, Dayton, O., called here last week en route to Marion, Ind., where he is conducting an auction sale for J. H. Baber.

Raines Bros., Maryville, Mo., were here purchasing stock for their new store, which is reported to be among the finest in the southwest.

Garry Mohlman, Lafayette, Ind., formerly with L. N. Philbin, made purchases here, last week, for the new store which he has just opened.

Among his Cincinnati friends the news of the sudden death of M. S. Hawkins, formerly with H. Joseph, at Mattoon, Ill., was heard with deep regret.

Ritterman Bros., Evansville, Ind., have purchased in this city new fixtures and stock for the new store in their own building, one block east of their present location.

Charles J. Nurre, 1214 Main St., a few evenings ago, was tendered a reception by Cincinnati and Covington friends upon his return from a six weeks' trip in the east.

H. D. English, Hartford City, Ind., has announced to friends here that he is starting a new store at Dunkirk, Ind., and that M. Massie Johnson will hereafter conduct the business at Hartford City.

The Frank Herschede Co., 24 E. 4th St., furnished the handsome gold watch and fob recently presented to John Clifton Marquette, inspector of the B. & O. Railroad, by the freight traffic officers of the road.

W. Clemens Air, formerly of the Duhme Jewelry Co., is now manager of the retail department of S. & H. Gilsey, 409 Race St., having succeeded D. O. Shaw, who is now located in the store of George H. Newstedt.

The convention of the Grand Lodge, F. & A. M. of Ohio, held here the past week, brought a number of out-of-town jewelers, including: A. Wahlrab, of Dayton, O.; Elmer Fell, of Guyville, O., and Walton Parker, of Beverly, O., who received the distinction of being elected lecturer for the 17th district of the State.

Out-of-town jewelers who visited the Cincinnati trade during the past week, not elsewhere mentioned, included: S. S. Vanhoy, Jr., Campbellsville, Ky.; Mr. Oberhalz, of W. C. Fisher, Lorain, O.; Frank Fullilove, Owenton, Ky.; G. M. Wilkinson, Mansfield, O.; Rude Meyer, of F. G. Wittlinger, Middletown, O.; J. H. Kreker, Huntingburg, Ind.; J. W. Clark, Mt. Vernon, O.; A. Clooney, Maysville, Ky.; W. W. Roberts, Nicholasville, Ky.; Victor Bogaert, Lexington, Ky.; Henry Moser, Wapakoneta, O.; G. M. Wilkinson, Mansfield, O.; Will Schaible, Troy, O.; J. E. Holloday, Blanchester, O.; J. A. Simpson, New Richmond, O.; Ira B. Wylie, Springfield, O.; James Rollins, Loudonville, O.; Frank Mayer, Jr., Middletown, O.; T. P. Fry, Lewisburg, W. Va.; D. A. Sewall, Wilmington, O.; W. J. Ewing, Dillsboro, Ind.

Nathan Stainiger, Tipton, Ia., has been succeeded by R. H. McCormick & Co. Mr. Stainiger has moved to Vail, Ia.

## Cleveland.

Arthur Mills, who was formerly in the jewelry business in this city, has been discharged from his debts in bankruptcy.

William Willson, a colored preacher and watch repairer and jeweler, was in Police Court a few days ago on the charge of not supporting his family.

Among the visiting jewelers in the city the past week the following were noted: Mr. and Mrs. F. H. DeWitt, Port Clinton; Mr. and Mrs. J. O. McClintock, Chagrin Falls; Mr. and Mrs. C. J. Duncan, Massillon; F. R. Montgomery, Sandusky; H. D. Davis, Kent, and E. E. Critz, Elyria.

Capt. R. E. Burdick, of the Bowler & Burdick Co., took part at the smoker and reunion of the Veteran Association of Troop A, 1st O. V. C., at Troop A Armory, Saturday evening, commemorating the date of mustering into the Spanish War service. Capt. Burdick served through that war with the troop and later resigned. He is president of the association, which meets annually on this date.

The sale of the Chadwick jewels seized by the Government because the duty had not been paid, took place Thursday. The appraisement of the lot sold was $2,220 and just $3 less was realized through the sale. A number of dealers from different points attended, but only a few made purchases, the prices being too high. H. Schwartz, a Chicago jeweler, purchased an amethyst brooch for $65, which he said was worth at least $200, and a three and a half carat diamond ring for $245.

H. W. Burdick, of the Bowler & Burdick Co., and G. L. Sigler, of the Sigler Bros.' Co., represented the two houses on the 15th trade extension excursion, which took place last week. About 40 representatives of wholesale and manufacturing houses took a four days' trip over eastern Ohio, western Pennsylvania and western New York. Although the weather was stormy for a good portion of the time, the travelers enjoyed the trip and feel that they have been amply repaid for all the trouble and expense. They traveled in a special train furnished by the Erie Railroad Company. Mr. Burdick stopped off to visit relatives at points in New York.

**Oskamp, Nolting & Co.,**

Mammoth
Wholesale
Jewelers,

DIAMONDS, WATCHES, JEWELRY, CLOCKS, SILVERWARE, SPECTACLES, OPERA GLASSES, ETC.

413-415-417 Elm St., bet. 4th and 5th,
CINCINNATI, OHIO.

**THE HERMAN KECK MFG. CO.**

CUTTERS OF

**DIAMONDS.**

MANUFACTURING JEWELERS. SILVERSMITHS.

Recutting and Repairing of Diamonds.

17-19-21-23 West Fourth Street, CINCINNATI, O.

## St. Louis.

J. A. Granbery, of J. A. & S. W. Granery, Newark, N. J., visited this city, last week.

W. K. Bergfeld, of the H. G. Bergfeld Jewelry Co., has returned from a trip to Missouri.

Harry E. Farquharson, a manufacturers' agent of Chicago, was in St. Louis several days last week.

F. Dienstbier, of F. Dienstbier & Co., 203 N. Broadway, has returned from a fishing trip in Arkansas.

John M. Cutter, secretary of the Trenton Watch Co., Trenton, N. J., spent several days in St. Louis last week.

The Mermod, Jaccard & King Jewelry Co. has presented a silver loving cup as a prize in a trapshooting contest on the East Side.

Herman Mauch, president of the Retail Jewelers' Association, accompanied by Mrs. Mauch, returned from a fishing trip, last week.

Jule J. Meyer was in St. Louis last week purchasing stock for his new store at Sullivan, Mo. Mr. Meyer was formerly with W. C. Rans, Berger, Mo.

H. Liberstein, East St. Louis, Ill., has moved to more commodious quarters at 11 Collinsville Ave. He now has one of the handsomest stores on the East Side.

James Campbell, John Scullin and B. F. Yoakum, three St. Louis capitalists, have an option on a gold mine in Central Mexico, agreeing to pay $1,400,000 therefor. It is reported that they have refused an offer of $2,000,000 for the property.

Jewelers in East St. Louis, Ill., who have been conducting watch clubs have been greatly exercised over rumors that indictments may be found against them by the St. Clair County Grand Jury. That body is reported to be after all merchants who, to stimulate the sale of their goods, organize clubs in which there are weekly drawings and in which the early numbers get "something for nothing."

Among the out of town jewelers in St. Louis last week were the following: Charles Mosby, Batesville, Ark.; Captain Klein, of Klein & Fink, Fort Smith, Ark.; T. P. Ross, Columbus, O.; M. J. Motsinger, Rector, Ark.; W. H. Jahn, St. Clair, Mo.; G. Brevelt, Aviston, Ill.; E. Zimmerman, Stonington, Ill.; A. E. Helbert, Bonne Terre, Mo.; R. A. Dunlap, Festus, Mo.; H. Foerste, Okawville, Ill.; Fred Simon, Colinsville, Ill.; W. F. Speck, Harrisburg, Ark.

Vincent J. Gorly, 1508 Cass Ave., recently lost a pair of diamond earrings in a peculiar manner, and recovered them in a manner no less strange. His wife gave an old coat to a negro, and in the pocket of the coat were a pair of diamond earrings which Mr. Gorly had left by mistake. He did not know of his loss until the articles were returned to him by a patrolman who had arrested the negro after another negro had told him of the finding of the stones.

## Detroit.

### TRADE CONDITIONS.

Detroit jobbers report more inquiries during October than in two years. Retailers are apparently anticipating an excellent holiday trade and are buying liberally. Detroit retailers are making elaborate preparations to handle the Christmas trade satisfactorily. Traveling men who pass through here report similar conditions existing in other western cities.

Fred E. Platte, formerly with John Hellerich, has started in business on Gratiot Ave., near Dequindre St.

Frank Mathauer, of Mathauer & Koester, will leave next Monday for a four weeks' trip to his Michigan trade.

Hugo S. Fecheimer, for many years with the Adolph Enggass Jewelry Co., will start a new store about Nov. 1 at 12 John R. St., this city.

Horace W. Steere, Providence, R. I., paid Detroit and his store at 68 Woodward Ave. a flying trip last week, but has returned, leaving the business in charge of Manager Lutz.

F. T. Zehner, 335 Michigan Ave., this city, was one of the several merchants who was visited last week by a man who passed worthless checks. Mr. Zehner was a loser to the extent of $7.50.

Among the out-of-town jewelers who visited the jobbers here, last week, were: E. J. Brown, Cassopolis; William La Clare, St. Ignace; Jas. P. Walton, Durand; D. A. Hodge, Auburn, Ind.; C. E. Montfort, Utica, and E. S. Barnes, Rochester.

J. Sillman, a clerk in the store of Joseph Moyer, who was murdered recently, last week, accidentally discharged a revolver, which had been brought in by a customer who wanted to exchange it. The bullet passed through Sillman's right hand, but the wound was not serious. The report of the pistol caused a large crowd to assemble, who were dispersed with great difficulty.

Wright, Kay & Co. are making some notable improvements in their big store. The offices, which have been scattered all over the building, are now located on the second floor, the fixtures being finished in mahogany. The various executive departments will be partitioned off, so that there may be more privacy. On the same floor will be the badge department, stock room, a room especially designed for traveling men where they may show their wares and a diamond room. This will leave more room downstairs, where the firm has felt the need of more space for several years.

James E. Hawkins, a watchmaker of Mattoon, Ill., dropped dead a short time ago while seated at his supper table. Death was caused by heart disease.

Even and graduated necklaces in Imitation Tourquoise, Jet, Amethysts and Pearls in stock.
**Real Corals In All Shades.**
Real Amber, Pearl and Coral Collars in all sizes and qualities, made up to order.
**GARNET BROOCHES, CONCH SHELL CAMEOS.**
Selection packages sent to reliable parties only.
**E. LECHLER,**
Importer and Jobber of Jewelry.
**67 Wabash Ave., Chicago, Ill.**

**DO YOU** want your material orders correct and promptly?
**TRY US**
**LINDNER & CO.,**
S.W. Cor. 4th & Walnut Sts., Cincinnati, O.

**E. MARITZ JEWELRY MFG. CO.,**

**Manufacturing Jewelers, Diamond Setters, Engravers and Jobbers,**
Send for our Catalogue.
217 N. 6th Street, ST. LOUIS, MO.

**DIAMONDS**
MOUNTED AND LOOSE.
Makers of **ARTISTIC JEWELRY**
RECUTTING AND CHIPPED STONES REPAIRED
512 RACE STREET, **JOS. NOTERMAN & CO.,** CINCINNATI, OHIO.

# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum charge, $1.25.**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

***All answers to advertisements addressed care The Jewelers' Circular - Weekly, should be sent to the New York Office unless the Chicago Office is specifically mentioned.***

## Situations Wanted.

POSITION WANTED, Jan. 1, 1906, covering southern territory. Address "A., 4253," care Jewelers' Circular-Weekly.

YOUNG MAN, 22 years old, wishes a position in a wholesale house or to act as salesman. "E., 4326," care Jewelers' Circular-Weekly.

POSITION WANTED; first class gilder; understands all colors; also acid coloring. Address "C., 4332," care Jewelers' Circular-Weekly.

SALESMAN, with 20 years' experience in the south and southwest, is open for engagement; highest references. "H. S.," 256 W. 88th St., New York.

MODELING, young man desires to find works in portraiture, medallion, etc.; experienced; knowledge of design. "S., 4284," care Jewelers' Circular-Weekly.

FIRST CLASS letter and monogram engraver is open for position at once; south preferred; experienced. "A. C. A., 4293," care Jewelers' Circular-Weekly.

SALESMAN, with fine trade in the south and middle west, wants position now or Jan. 1, 1906; best references. "S., 4316," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, desires position with jewelry house; excellent references; two years' experience. Address "Willing, 4321," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, good engraver and jeweler; fine lathe and tools; first class reference; sober and reliable. "F., 4337," care Jewelers' Circular-Weekly.

ROAD SALESMAN open for contract Jan. 1; part or all of New England and middle States; 10 years in territory. Address "Amer, 4145," care Jewelers' Circular-Weekly.

SITUATION by young lady, age 18, to assist generally in wholesale jewelry or jobbing house in New York; trade reference. "E. F. W., 4317," care Jewelers' Circular-Weekly.

POSITION as city salesman; thoroughly experienced in retail trade; positively able to show results; interview solicited. Address "C., 4265," care Jewelers' Circular-Weekly.

SALESMAN, with six years' experience on road, in Indiana and Illinois, wants a manufacturer's line suitable for dry goods and clothing trade. Address Box 381, Logansport, Ind.

SITUATION WANTED by all around man in retail store; good salesman; watchmaker and refractionist; optician and jeweler. Address "F., 4258," care Jewelers' Circular-Weekly.

MANUFACTURER'S LINE; call on the jobbing trade; western territory preferred; can furnish any desired information or references. Address "F., 4260," care Jewelers' Circular-Weekly.

A YOUNG MAN, with six years' experience, wants a situation as assistant watchmaker; best of references; can do watch, clock and jewelry repairing. Address F. J. Tukey, Morrisville, Vt.

THOROUGHLY COMPETENT MAN, 20 years' experience as watchmaker, salesman and manager, desires permanent position with good house. Address "S., 4325," care Jewelers' Circular-Weekly.

OPEN, JAN. 1, for manufacturer's line in middle west and east; acquainted with the trade covering period of 10 years; best of references. Address "Eastern, 4331," care Jewelers' Circular-Weekly.

SITUATION WANTED by watchmaker and engraver; 25 years' experience; salary, $20 per week; permanent position; mention hours. Address Apartment One, 1650 N. Clark St., Chicago, Ill.

EXPERIENCED JEWELRY SALESMAN is open for a permanent position, preferring New York and vicinity; at present in largest jewelry store in the middle west. "W., 4336," care Jewelers' Circular-Weekly.

SALESMAN, with trade in the northwest, will be open for position, Jan. 1, for good line of jewelry, silverware or novelties. Address "W., 4271," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

EXPERIENCED MISSIONARY and salesman desires change of position; capable of taking charge of branch office; 12 years with Elgin National Watch Co. Address "I. P. L., 4109," care Jewelers' Circular-Weekly.

SALESMAN, at present with well known ring house, would like desirable change; territory, New York, Pennsylvania and Michigan; highest references can be furnished. "F. S., 4313," care Jewelers' Circular-Weekly.

WATCHMAKER and graduate optician seeks permanent engagement; specialty, railroad watches; splendid outfit of tools; age 34; single; abstainer from liquor and tobacco. Address "J., 4221," care Jewelers' Circular-Weekly.

SALESMAN, well known as a hustler, with entree to best jewelry and department store trade in Boston, Philadelphia, Baltimore and Washington, is desirous of making change July 1. Address "G., 4324," care Jewelers' Circular-Weekly.

A TRAVELER of 12 years' experience in jewelry line seeks a first class manufacturer paying good salary and commission for valuable services; last year's sales, $56,000, in territory east of Buffalo. Address "Worker, 4335," care Jewelers' Circular-Weekly.

POSITION WANTED by A1 watchmaker and salesman; graduate optician; 17 years' experience; can do jewelry repairing and plain engraving; own tools and optical instruments. Address "T., 4278," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of long experience and established trade in the south and southwest is open for engagement Jan. 1 with a first class watch, diamond or jewelry house or manufacturing jeweler. Address "X. L., 4203," care Jewelers' Circular-Weekly.

WANTED, POSITION; young man, 23, with five years' experience in retail store; good clock and jewelry repairer, salesman, plain watchmaker and plain engraver; wants to finish trade with good workman; best of references. Address "C.," 562 Main St., Little Falls, N. Y.

SALESMAN, who has had 10 years' experience with city and road would like to make connections with first class concern, either retail or wholesale, where traveling is unnecessary; knows the business from A to Z; highest references furnished. "S. M., 4314," care Jewelers' Circular-Weekly.

FOREMAN OR MANAGER; young man wishes a position as foreman of jewelry factory or manager of store; has his own factory at present; good reason for giving it up; 12 years' experience; first class references from the leading jewelry houses of New York. Address "A. B., 4262," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER desires a good, permanent position; $20 to $23 per week; 25 years' experience; competent on fine work; can handle fine trade, take full charge of department and wait on trade; good address; have own tools and can furnish the best of references. R. K. Higgins, 17 W. Main St., Waterbury, Conn.

SALESMAN, at present employed, desiring to make a change Jan. 1, well acquainted with high class retail jewelry trade in the eastern and southern States, also northern New York and Pennsylvania, is open for a position with a first class manufacturer; A1 references can be given. Address "V., 4193," care Jewelers' Circular-Weekly.

**ONE OF THE BEST known diamond men in the country who has had 25 years' experience in buying and selling both in Europe and America desires to represent a loose-diamond house in the west; will be open for engagement on January 1, 1906. Address "Diamond 4304," care Jewelers' Circular-Weekly.**

## Side Lines Wanted.

SALESMAN of experience, with headquarters in Chicago, and now handling a representative manufacturer's line in the middle west, would like one other account on commission; highest endorsements furnished. Address "N., 4310," care Jewelers' Circular-Weekly.

**ONE OF THE BEST KNOWN salesmen on the Pacific Coast with ample capital and a large following would like to represent a limited number of first-class houses on commission, or would carry the accounts; all correspondence strictly confidential; will be East last of December for personal interview. Address "C. 3923," care Jewelers' Circular-Weekly.**

## Help Wanted.

WANTED, AT ONCE, jeweler and clock repairer. R. J. Atwell, Middletown, Conn.

FIRST CLASS OPTICIAN and watchmaker for northern New York. Address "F., 4246," care Jewelers' Circular-Weekly.

EXPERIENCED JEWELER and engraver wanted; must have references. Apply Ramsay, 1321 F St., N. W., Washington, D. C.

WANTED, first class monogram engraver; permanent position; will pay $25 per week to right man. Haynes & Mellichamp, Atlanta, Ga.

WANTED, jeweler and stone setter; state salary and particulars; also give references. Address "C., 4333," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, watchmaker who can engrave; good position for sober man; state salary and experience. Saul Klein, Greenville, Miss.

SALESMAN WANTED, experienced retail jewelry salesman. Address, with full particulars, "L. M., 4327," care Jewelers' Circular Weekly.

WANTED, AT ONCE, watchmaker who can do engraving; permanent place to the right man; references required. L. E. Lane, Richmond, Ky.

WANTED, AT ONCE, combination jeweler, engraver and clock repairer; state experience and salary wanted. C. S. Sherwood, Portsmouth, Va.

WANTED, experienced clock and jewelry repairer. Apply to Sibley, Lindsay & Curr Co., Rochester, N. Y., giving age, experience and references.

WANTED, a first class watchmaker. Apply with references to James H. Kelly, 1218 Chestnut St., Philadelphia, Pa., care Bailey, Banks & Biddle Co.

A FIRST CLASS ENGRAVER, in Washington D. C. Address, with full particulars as to age, experience, etc., "R. H. C., 4287," care Jewelers' Circular-Weekly.

WANTED, ONE ENGRAVER and one watchmaker; must have best of references; steady positions to right parties. Streicher's Jewelry Co., Kansas City, Mo.

FIRST CLASS ENGRAVER; letter, monogram and ornamental; good, permanent position in large retail store. Address E. J. Scheer & Co., Rochester, N. Y.

WANTED, first class watchmaker, at once; prefer one who is an engraver; permanent position; wages, $18 to $20. E. J. Faust, 723 Hamilton St., Allentown, Pa.

AT ONCE, first class watchmaker for high grade work; state salary and give reference; don't apply unless first class watchmaker. Jobe-Rose Jewelry Co., Birmingham, Ala.

MANUFACTURING JEWELER and diamond setter wanted; permanent position in large retail store. George E. Feagans, 308 and 310 W. Chicago St., Joliet, Ill.

WANTED, AT ONCE, a good jewelry repairer; permanent position to good man; give references and state wages expected. Parker & Van Cleve, Morristown, N. J.

WANTED, first class watchmaker; must be competent man and able to furnish good reference. Apply to Hartdegen & Co., Broad and Wet Park Sts., Newark, N. J.

## HELP WANTED.—Continued.

OOD WATCHMAKER, stone setter, jeweler and store help at once; permanent position; $20 per week; references with first letter. C. M. Bankston, Winona, Miss.

ANTED, AT ONCE, watchmaker and good engraver; steady position to a good man; send samples of engraving. Address "J., 4308," care Jewelers' Circular Weekly.

ANTED, A GOOD ENGRAVER, one willing to learn mechanical optics; edge grinding, bifocal work, etc.; wages, $15. Address "F., 4200," care Jewelers' Circular-Weekly.

ATCHMAKER WANTED; first class workman, must be able to wait on trade; steady position and good salary in New England. Address "N., 4279," care Jewelers' Circular Weekly.

EWELER, SALESMAN for fine diamond mountings; must have some trade; high reference; one who will be interested preferred. Address "R., 4302," care Jewelers' Circular-Weekly.

ANTED, AT ONCE, watchmaker and engraver for retail store in Buffalo, N. Y.; permanent position for right party; send references and sample of engraving. King & Eisele, Buffalo, N. Y.

ANTED, first class watchmaker; single American preferred; must be competent for fine watches; steady position for right party for Florida. Address "H., 4319," care Jewelers' Circular-Weekly.

RAVELER WANTED; experienced traveler for east and south coast States, Kentucky and Tennessee, must have established trade. Address Charles L. Trout & Co., 15 Maiden Lane, New York.

ANTED, A WATCHMAKER and engraver in a large city in Louisiana; salary, from $20 to $25 a week; permanent position to the right man. Apply Heyman & Kramer, 65 Nassau St., New York.

ANTED; first class jobbing jeweler; one who understands diamond setting and is a first class engraver; good wages; steady employment; south. Address "Good Position, 4289," care Jewelers' Circular-Weekly.

ATCHMAKER WANTED, one who is a high class engraver preferred; permanent position in large retail store for man competent in both branches. George E. Feagans, 308-310 N. Chicago St., Joliet, Ill.

ANTED, A YOUNG MAN to act as Chicago city salesman for a leading watch importer and manufacturer; a man with an established trade preferred. Address "Cases, 4300," care Jewelers' Circular-Weekly.

ANTED, a first class watchmaker, fair engraver, jeweler and graduate optician in Alabama; must be strictly sober; good reference; salary, $25 per week; steady position. "Box 4093," care Jewelers' Circular-Weekly.

ANTED, BY JAN. 1, an experienced traveling salesman; territory: Pennsylvania, Ohio, New York and New Jersey; first class line of gold and plated jewelry and diamonds. "N., 4232," care Jewelers' Circular-Weekly.

TRAVELER WANTED; prominent Maiden Lane jewelry firm wants experienced and established traveler in Michigan, Wisconsin, Minnesota and Illinois; highest salary. Address "X., 4162," care Jewelers' Circular-Weekly.

SEVERAL YOUNG MEN of good address wanted as salesmen till Christmas; even without experience, provided other requisites are satisfactory. William Wise & Son, jewelers, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

ANTED, YOUNG MAN with about three years' experience at watch repairing, who would like to learn fine and complicated watch repairing with a first class watchmaker in New York City. "P., 4263," care Jewelers' Circular-Weekly.

ANT YOUNG LADY with thorough knowledge of bookkeeping and office work, having experience in jewelry trade; able to use typewriter; must have best references. William Wise & Son, jewelers, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

WANTED, AT ONCE, a first class letter and monogram engraver, who understands clock work thoroughly; one who understands optics preferred; reference and sample of engraving in first letter; salary, $20. Address F. G. Hayner, Colorado Springs, Colo.

WANTED, A YOUNG MAN of good appearance and address, sober and steady, as jewelry and clock repairer; one who can wait on trade; to the right man a steady job is open; state experience and wages expected; reference. Address H. Fellman, Woonsocket, R. I.

WANTED, by 1st of November or sooner, first class jewelry repairer and stone setter who can also do good engraving; salary, $25 per week; position permanent; samples of engraving and reference with first letter. Address W. F. Fischer & Bro., Chattanooga, Tenn.

WANTED, two experienced jewelry salesmen for western coast city; one with knowledge of the optical business preferred; permanent positions; apply by letter, stating age, experience, where formerly employed and salary wanted. "X. Y. Z.," Room 805, 103 State St., Chicago, Ill.

WANTED, AT ONCE, first class optician who can also do all optical repairs; must be of polite address with not less than five years' practical experience; salary, $25 per week and position permanent; send reference with first letter. W. F. Fischer & Bro., jewelers, Chattanooga, Tenn.

WANTED, AT ONCE, a first class watchmaker; one who is a fair engraver and jewelry repairer; wages, $20 to start; if satisfactory will raise; this position is permanent and reliable to right man; good references wanted; write at once. A. Rabinowitz, 32 Atlantic St., Stamford, Conn.

**AT ONCE, first class watchmaker and engraver; there is "something doing" for the right man; state salary and reference in first letter. Laurel Jewelry Co., Laurel, Miss.**

YOUNG MAN, of good address, having experience in and thoroughly acquainted with insignia and badge work, to take charge of department in large retail store in the east; in answering, give previous situation, reference, age and qualifications. "C., 4276," care Jewelers' Circular-Weekly.

SALESMAN WANTED for 1906 to travel nearby States to carry our complete line of gold rings and jewelry; good opportunity; must have experience and acquaintance with retail jewelry trade; all communications will be strictly confidential. L. W. Rubenstein, 54 Maiden Lane, New York.

WANTED, JAN. 1, by well established ring manufacturer, a traveling salesman; one who can command the best trade and can take charge over the whole selling part; an interest will be given to right man; no capital required; absolutely confidential. Address "L., 4285," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, a reliable young man, one who can do all kinds of gold jewelry and clock repairing and assist on watch work; must be of good habits; state age, experience, whether you have tools and salary expected to start; position permanent to right party. "H., 4290," care Jewelers' Circular-Weekly.

WANTED, JEWELRY TRAVELER by Jan. 1, 1906; a live man with well established trade in New England; one acquainted with the material line; by a well known Boston jobbing jewelry house; a liberal salary to the right man; communications confidential. Address "E., 4306," care Jewelers' Circular-Weekly.

WATCHMAKER AND ENGRAVER; a first class man, who can furnish references as to qualification, character, etc.; we only wish a man until Jan. 1, as we have a man who is now sick and will not be able to resume until then; salary, $20 per week; answer, stating experience and enclosing references. J. T. Allen & Co., Richmond, Va.

**WATCHMAKER who has thorough knowledge of repairing of ordinary and complicated watches; steady position and good salary to the right man. Address Albert Pfeifer & Bro., Little Rock, Ark.**

**WANTED EXPERIENCED SALESMAN of good address with entree to best retail trade; right man may acquire interest in business of old established Newark firm. Address, P. O. Box 500, Newark, N. J.**

**WANTED TRAVELING SALESMAN to represent us on the Pacific Coast, east as far as Denver, and the entire South; apply by letter stating experience. American Watch Case Co., 9-13 Maiden Lane, New York.**

**TRAVELER with established trade wanted by Newark manufacturer of gold jewelry, by January 1st; good terms for right man; correspondence strictly confidential. Address "W., 4175," care Jewelers' Circular-Weekly.**

**WANTED TRAVELING watch salesman for the larger cities of the east and middle west; state experience upon road; also whether possessing practical knowledge of watches. Address with references to D. Gruen, Sons & Co., Cincinnati, Ohio.**

**DESIGNER, young man, capable of originating practical ring designs, can obtain good permanent position with large manufacturing concern in Newark, N. J.; this is a splendid opportunity. Address, "Artist, 4296," care Jewelers' Circular-Weekly.**

**WANTED two first class traveling salesmen acquainted with the jewelry trade in the middle west and northwest, by an exclusive watch house; state experience and territory covered. Address "Watches, 4274," care Jewelers' Circular-Weekly.**

**THE THOMPSON BRANNON CO., Asheville, N. C., desires first class general letter and monogram engraver and thoroughly competent jewelry repairer; permanent position to reliable, sober, industrious man; salary $20; submit references and samples of engraving.**

WANTED, a watchmaker for the shop only; one who can fix clocks and do hard soldering; tools not needed; have fan in shop for Summer; town has 1,200 inhabitants; healthy place; no yellow fever; in the middle of sugar cane region; 35 miles from sea shore; $20 to $40 per month, with board, lodging and washing, or $40 to $60 per month without board, etc., according to capacity and interest taken in the work; permanent position; send reference in first letter. F. C. Rivoire, Napoleonville, La.

**SALESMAN WANTED, bright, energetic young man not afraid of work, who has had experience in selling large department stores and jewelry trade, to represent up-to-date manufacturer; all replies treated confidentially. Address giving full particulars. "Unusual Opportunity, Box 4291," care Jewelers' Circular-Weekly.**

**WANTED TRAVELING watch salesman for Pacific Coast and middle west; must have practical knowledge of watches; good talker and all around business man; for such a man it is an excellent opportunity with one of the best established fine watch houses in the country. Address references and information "B. 1448," care Jewelers' Circular-Weekly.**

**ON JANUARY 1, 1906, well known Newark manufacturers of line of high grade gold and diamond mounted jewelry want a traveler for the middle west and eastern territory; must have an established trade with the better class of retailers; we offer an exceptional opportunity and good salary for the right man; only high grade men with record for sales in the territory need answer; all answers absolutely confidential. Address, "Excellent, 4074," care Jewelers' Circular-Weekly.**

*(Special Notices continued on page 78.)*

# Special Notices.

(*Continued from page 77.*)

## Business Opportunities.

WANTED, experienced salesman, Jan. 1, in jewelry business, to form partnership; willing to invest $5,000. Address "E., 4195" care Jewelers' Circular-Weekly.

A WELL KNOWN FIRM, established 40 years, would like to represent an out-of-town manufacturer of jewelry novelties in New York City. Address N. J. Felix, 18 John St., New York.

FOR SALE, a paying jewelry store in manufacturing city of Massachusetts; population, 15,000; new fixtures, $750; stock, $3,000; will reduce stock to suit. M. Stilson, 19 Maiden Lane, New York.

WANTED, SALESMAN, with capital to invest as partner, to manufacture several good patents in jewelry; good opportunity to make money. Address "A., 4322," care Jewelers' Circular-Weekly.

A JEWELRY BUSINESS, paying over $1,000 a year net, on a capital of $3,000; owner is going to make a change on account of his health. Address the owner, G. W. Sherman, 104 N. 4th St., Victor, Colo.

PAWNBROKERS' SALES and jewelry store for sale at about $2,000; low license; 10 per cent. to 25 per cent. interest per month charged; low rent; lots of repairs; terms reasonable; $150 profits; must sell. Address "J. C., 4328," care Jewelers' Circular-Weekly.

**I BUY stocks of loose or mounted diamonds and jewelry for spot cash to any amount; confidential. Morris Gincig, Room 504, 68 William St., New York.**

**I PAY SPOT CASH for all lines of jewelry, bric-a-brac, diamonds, etc.; all business treated strictly confidential. M. Goldsmith, 34 Howard St., New York.**

FACTORY, adapted for manufacturing jeweler; building 20 x 90 ft., on plot 60 x 100 ft., with steam heating and gas engines; price, $9,500; cash required, $3,500; also new two-family house, frame and brick, from $4,600 up; $500 to $1,500 cash; easy terms. Bandholtz Bros., 4720 Third Ave., Brooklyn, N. Y.

GRASP THIS OPPORTUNITY now; make money with the holiday trade; business established 57 years; low rent; best location; new stock; modern fixtures; inventory, $4,600; $3,500 takes it; will consider option on fixtures only, or with part stock; New England manufacturing city of 16,000. "D., 4277," care Jewelers' Circular-Weekly.

BROOKLYN PURCHASING SYNDICATE; office, 608 Broadway, Brooklyn; Telephone, 2328-Williamsburg; we are known all over the United States to pay the highest cash prices for entire jewelry stores, diamonds, watches and surplus stock of every description; notify us and we will send our representative to make you the highest cash offer; all business transactions strictly confidential.

**ESTABLISHED MANUFACTURERS (incorporated) of fine diamond mountings, desire to interest either a factory man or salesman with some capital. Address "Rare Opportunity, 4299," care Jewelers' Circular-Weekly.**

**CASH PAID for entire jewelry stores and stocks; send us your surplus stock, and we will send you a check by return mail; if our offer is unsatisfactory we return your goods; we act quickly and strictly confidential; Jos. Brown & Co., 176, 178 and 180 E. Madison St., Chicago, Ill.**

**DESIRING to retire from active business we offer for sale our first class factory, especially designed for the manufacture of rings; valuable good will, and large line of customers free; full line of samples, and machinery and fixtures at less than cost. Address, "E. M. 4320," care Jewelers' Circular-Weekly.**

## To Let.

TO LET; desk room or part of office to let. Room 53, 3 Maiden Lane, New York.

TO LET, small office; good light; splendid chance for jeweler, watchmaker or engraver; rent, $12.50. A. Andrews, 1 Maiden Lane, New York.

TO SUBLEASE on Maiden Lane, between Nassau St. and Broadway, with the option of buying the contents, a well equipped office, in all details, suitable for a diamond or jewelry business. Address "Opportunity, 4288," care Jewelers' Circular-Weekly.

## For Sale.

LARGE REGULATOR for sale; very cheap. L. Simon, 525 Fulton St., Brooklyn, N. Y.

## Wanted to Purchase.

SMALL, second hand hydraulic press, in good condition; state condition and price. "Q., 4283," Jewelers' Circular-Weekly.

## Miscellaneous.

WATCH REPAIRING for the trade. Chas. W. Thexton, 530 W. 69th St., Chicago, Ill.

***Practical Course in Adjusting***

**COMPRISING**

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

**ELUCIDATED AND DEMONSTRATED**

by original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement—Some Current Defects in it and How to Remedy Them.

**By THEO. GRIBI,**

**PRICE, $2.50.**

**250 pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically Arranged; Solid Binding.**

**THE JEWELERS' CIRCULAR PUB. CO.**

*Publishers,*

**11 John St., cor. Broadway, New York.**

## Omaha.

Mr. and Mrs. George Hastings, Arcadia, Nebr., visited this city last week.

W. E. Burrell, watchmaker for the Mawhinney & Ryan Co., is visiting his brother at Creighton, Nebr.

R. C. Christoferson, who recently opened a new store in Warsaw, Nebr., bought his opening stock in Omaha, last week.

Mr. Seal, formerly a silverware salesman, but at present selling surgical supplies, was in this city calling on a number of his old friends in the trade last week.

Two sneak thieves entered the store of Fred. Brodegaard & Co., last week, and while Mr. Brodegaard was busy waiting on several ladies helped themselves to about $50 worth of opera glasses and gold spectacles. The theft was not discovered until the men had gotten securely away.

The following out of town jewelers were in this city during the past week: E. L. Dunham, Farnam; Mr. Thomas, Trenton; Dr. C. B. Little, Bloomfield; H. G. Heald, Ponca; Hilmar G. Anderson, Fremont; A. H. Bothwell, Reynolds; Mr. Schacher, Petersburg; J. L. Moore and Mr. Norseen, Tekamah; Ora Capes, Araca; E. Freeman, Randolph, Ia.; Dr. I. C. Wood, Logan, Ia.

D. R. Wilson, who was formerly in the jewelry business in Shenandoah, Ia., has entered a plea of guilty to the crime of forgery and has been sentenced by Judge Wheeler in the Page County District Court to five years in the penitentiary at Fort Madison. Wilson was arrested a few weeks ago in Chicago and brought back to Page County for trial. His forgeries amounted to several thousand dollars. He would make and sell forged notes, and lived in an extravagant manner in Shenandoah until the crisis came.

## Pacific Northwest.

Lars Shaker, Aberdeen, Wash., has moved to a new location.

P. Gibson has sold his store in Grangeville, Idaho, to Wm. Allen.

J. H. Haas, Salem, Ore., accompanied by his wife, recently visited Portland, Ore.

L. Hoffman has purchased the stock of the estate of Louis Klodt, Seattle, Wash.

Geo. W. Hathaway has purchased the store of C. L. Crawford, Leavenworth, Wash.

D. Stephenson, Baker City, Ore., has moved his jewelry stock from the Williams piano house to the Wolf pharmacy store.

W. H. Turiek, formerly of Napa, Cal., has purchased a store in Hoquiam, Wash. He expects to be settled in that place Nov. 1.

Two men entered Albert Hansen's store at Seattle, Wash., a short time ago, and asked to see some jewelry. One of the clerks displayed several trays of jewelry for the benefit of the supposed customers, who after a short inspection, declined to buy. A few moments after the men left it was discovered that a bracelet was missing. The police were notified, but the thieves could not be found.

J. H. Engel, Bergen, N. Y., is now settled in new quarters in Brockport, N. Y., having purchased the business of Scott Rowley, at that place.

## Kansas City.

TRADE CONDITIONS.

Conditions continue good in this territory. The rn is beginning to be marketed in the territory st south of this city, and retailers are evidently king collections, for they are remitting promptly the jobbers. There is a very noticeable improve- nt in the watch business now, as the season s arrived when the January dating can be se- red.

The Green Jewelry Co. has increased its orking force.

The Meyer Jewelry Co. has just added ree new jewelers to its force of workmen.

C. B. Kionka, of Kionka & Stuhl, is ex- cted back next week from his northern ip.

J. H. Bennett, formerly watchmaker for Perrenoud, is now with the Meyer Jew- ry Co.

A. W. Thistlethwaite, formerly of the anta Fe Watch Co., Topeka, Kans., is ow with E. Vail & Co., Wichita, Kans.

The show windows of the Jaccard Jew- ry Corporation's store were filled last eek with prizes for the horse show.

C. W. Mills, Eldorado Springs, Mo., was Kansas City last week, attending the eeting of the Grand Lodge of the Knights Pythias.

The handsome cut glass punch bowl hich Gurney & Ware gave as a prize for he horse show this year was won by the rnout of Geo. H. Nute, a Kansas City an.

L. Meyer, manager of the Meyer Jewelry o., who has been at the Hot Springs, Ark., r his health for a couple of weeks, is im- roving slowly, and will probably not be ome for two weeks.

R. C. Vanderbilt won the silver service hich was offered as a prize by McLaughlin ros., at the local horse show last week. he service was supplied by the Jaccard ewelry Corporation.

A. E. Pittinger, of the Kansas City Poly- chnic Institute, is one of a number of lead- ng spirits who are organizing a society of ciences in this city, to be known as the Kansas City Technological Society.

The following pupils were enrolled during he past week by the Kansas City Poly- chnic Institute: S. M. Blatt, Fred Geh- iger, B. J. Sproule, Luther Craver, Roscoe layer, Kansas City; C. W. Struby, Green ity, Mo.

Leslie Wallace, who represents the Ed- ards & Sloane Jewelry Co., in Iowa, Mis- ouri and Arkansas, is very ill at his home n this city with typhoid pneumonia. J. H. Whitney, of the house force, has been sent ut to cover this territory.

E. E. Richards, manager of the local of- ce of the Rogers Silver Plate Co., has just ome in from his northern trip, having re- rned via Milwaukee, Chicago and St. ouis. He reports prosperous business con- itions in the places which he visited.

The beautiful sterling silver cup offered s a special prize by the Cady & Olmstead ewelry Co. at the Horse Show for the best olo pony carrying 150 pounds, judged for anners, handiness and quality shown at lay, owned and ridden by a member of the Missouri Hunt and Polo Club, was won by anshee, exhibited by Lieut. Reginald Mc- ally. This trophy becomes the property f the Missouri Hunt and Polo Club, and ill be engraved with the name of horse and owner. The cup is an annual donation by this firm.

Among the out-of-town jewelers visiting Kansas City jobbers during the past week were: W. W. Whiteside, Liberty, Mo.; Gus. Catchadal, Superior, Nebr.; Geo. W. Lewis, Herington, Kans.; Mr. Wayland, of Wayland Bros., Plainview, Tex.; Chris. Johnson, Alta Vista, Kans.; E. O. Green, Carbondale, Ill.; F. H. Robertson, Blackwell, Okla.; E. A. Church, Claremore, Ind. T.; Mr. Martin, of Skaggs & Martin, Lebanon, Kans.; C. W. Wyman, Maitland, Mo.; S. J. Huey, Excelsior Springs, Mo.; H. E. Turck, Ellinwood, Kans.; Mr. Herthel, Claflin, Kans.; J. B. Hayden, Topeka, Kans.; W. D. Brotchie, Scandia, Kans.; C. L. Wright, Webb City, Mo.; J. B. Hampton, Colby, Kans.; A. F. Gantz, Stewartsville, Mo.; W. H. Meyer, Lawson, Mo.

## Canada Notes.

I. T. Marshall, Acton, Ont., has sold out.

G. B. Richardson, Humboldt, Ont., has assigned to H. D. Pickett.

C. H. Wallace, London, Ont., has sold out his branch store on Talbot St.

A. I. Wheatley, Wolseley, Sask., is succeeded by the firm of Wheatley Bros.

W. G. Widdis, Rocanville, Sask., has sold his furniture stock to Miller & Quarrie.

W. H. Kalbfleisch, Tavistock, Ont., died recently.

P. E. Pope, Chicago, is conducting an auction sale of stock for Fowlie Bros., Collingwood, Ont.

C. R. McLachlan, Winnipeg, Man., has returned to that city after a business trip to the Pacific Coast.

Walter J. Barr, manager of the Goldsmiths' Stock Co., Toronto, Ont., paid a flying visit to Montreal last week.

Diamonds said to be valued at $6,000 were stolen, early Wednesday morning from the store of C. E. Redfern, Victoria, B. C. Two trays of gems had been left by mistake on a show case during the night.

Thomas Gillean, London, Ont., was recently defrauded by Jules E. Rosa, alias Mora, a Frenchman, who claimed to be a chauffeur in the employ of Mr. Christie, Toronto, and who passed a forged check purporting to bear the signature of the latter upon Mr. Gillean, obtaining therefor a $50 diamond ring and $20 in cash. Rosa, who is a well dressed and plausible young man of about 25 years of age, was arrested in Sarnia, Ont., on Friday, Oct. 13, and taken to London for trial. When arraigned the following Monday he obtained a remand until Friday for the purpose of communicating with relatives to obtain money with which to repay Mr. Gillean.

The George M. Murphy Pottery Co., East Liverpool, O., some time ago brought suit against the Pennsylvania Co. to recover something like $105,000 because of the loss of the plant by fire. The case was put on trial before Judge Tayler of the Federal Court last week. The pottery company claims that a long freight train was standing across the only street reaching the plant when the fire broke out and that for 20 minutes or more the fire department could do nothing for that reason. In the meantime the first gained such headway that it destroyed the property. The suit is being fought hard by both sides.

## New Stores and Enterprises.

G. W. Loper is a new jeweler in Cumberland, Ia.

G. Mohlman will shortly begin business in Lafayette, Ind.

D. McCulloch has just opened a store in Marysville, Tenn.

Mr. Suchanee has engaged in business at Hazel, S. Dak.

Mr. Burton will open a store in Wilton Junction, Ia., in the near future.

The Kansas City Watch Case Co. is a new concern in Kansas City, Mo.

George M. Franklin has opened a store at 1356 Market St., San Francisco, Cal.

John Coons has completed arrangements to begin business in Poughkeepsie, N. Y.

S. A. St. Cyr opened a retail jewelry store at 312 S. 2d St., Clinton, Ia., Oct. 23.

A Mr. Enroe opened a store at 129 E. Washington St., New Castle, Pa., on Thursday.

Putnam & Reese have just commenced business at 207½ Main St., Deadwood, S. Dak.

G. F. Wood recently began business in Charles City, Ia., where he has secured quarters in the *Star* building.

Among the new jewelers of Kingston, N. Y., is Thomas Chulick, who has begun business on Main St., that city.

F. L. Ellis is a new jeweler in Ensley, Ala., where he has leased quarters on Ave. E, between 18th and 19th Sts.

H. J. Parks has opened a watch and jewelry repairing establishment on W. 19th Ave., near Railroad St., Houston, Tex.

The H. Barnard Co. was incorporated Oct. 23 in the State of New York, to deal in watches. The capital stock is $10,000. The directors are Harris Barnard, New York; H. B. Moore, Brooklyn, and W. M. Fletcher, Philadelphia, Pa.

The Whittlesey, Wood & Hayes Co., of Cleveland, O., was incorporated Friday with a capital stock of $10,000, by F. E. Wood, J. R. McQuigley, George B. Riley, K. G. Grant and H. L. Smith. The company will deal in optical instruments.

The Wright-Richey Cut Glass Co. is a new concern which has just been organized in Anderson, Ind., by Thomas W. Wright. Associated with Mr. Wright will be his son, George Wright, and his son-in-law, Hunter Richey, until recently of Indianapolis.

Watch dials are to be made by the Napier-Browning Co., of New York, which concern last week filed a certificate of incorporation. The capital stock is $5,000 and the directors are: Gordon Gordon, Massy Holmes and A. L. Miller, of New York.

The Novelty Pearl Co. was recently incorporated in the State of Maine to deal in pearls and imitations of precious stones, with a capital stock of $25,000. The president is F. A. Hobbs, South Berwick, Me.; treasurer, William Tompson, of the same place.

F. W. Wormelle, who for the past four years has been in charge of the optical department at the jewelry store of V. C. Smith, Brockton, Mass., has left that position to open a store of his own in the same place. He is author of a recently issued volume on "The Eye and Its Care."

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Wolkoff, D. ..... 10
Wood, J. R., & Sons ..... 1
Woodside Sterling Co. ..... 3
Zlruth Kaiser Co. ..... 1

## Baltimore.

Irving McG. Walker, of Hennegen, Bates o., was out of town last week on a busi-ess trip.

The silver service presented to County ommissioner Mann last week was made y the Samuel Kirk & Son Co.

A set of silver was ordered from Jacobi Jenkins recently by a prominent Balti-orean, to be sent to Tien Tsin, China.

William F. Jacobi, of Jacobi & Jenkins, eturned last week from a trip to Europe. V. Talbott Jenkins, of the same firm, is at tlantic City with his family.

Last Thursday a stubborn mule backed cart into the show window of the store f the Hennegen-Bates Co., smashing the rge plate glass, but doing no other dam-ge. The broken glass was replaced the ext day.

Robert James Lyman was committed for ourt Wednesday morning by Justice Gran-an at the Central police station, charged vith getting a gold watch from G. T. Sad-ler & Sons on a forged order from his ather, Dr. Albert B. Lyman.

The suit of August Lemmert for a di-orce from his wife, Barbara M. Lemmert, vas dismissed last week, Judge Dennis hav-ng decided that a deed of separation signed by Mr. and Mrs. Lemmert on May 24, 1901, vas a complete bar to Mr. Lemmert's suit or a divorce. Mrs. Lemmert was charged by her husband with having abandoned him for Dowieism.

Gov. Warfield pardoned Mrs. Irene T. Fleming last Thursday, after considerable effort had been exerted by her friends in her behalf. Mrs. Fleming was convicted of obtaining articles of jewelry from many of the largest establishments in the city on false pretenses by representing herself as a woman whose credit was unquestionable. All of those defrauded signed the petition for her pardon, as her health had become quite bad and the articles that were gotten from them had been returned.

A settlement with the creditors of Harry nd Morris Cohen, trading as Cohen Bros., wholesale and retail jewelers at 924 E. Baltimore St., having been effected, Judge Dennis, of Circuit Court No. 2, signed an order Oct. 18 discharging Daniel Green-baum as receiver of the firm, and directing him to turn over all the remaining assets in his hands to the firm. The bill for a re-ceiver was filed on March 27, 1905, by Harry Cohen against Morris Cohen, his brother and partner, alleging temporary financial embarrassment, and Morris Cohen assented to a receivership.

R. S. Voss, who opened a store in Rich-land, Ia., only a few weeks ago, has closed out and moved to Waterloo, where he will continue business.


FALL, 1905 FALL, 1905

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## Providence.

TRADE CONDITIONS.

The local manufacturers continue to enjoy the best business that has fallen their way in some time, and the factories are hustling to fill orders that have poured in from all parts of the country as a result of the "good times" that appear to be general from coast to coast. Night work continues to be the order in many of the establishments, and the difficulty of securing trained help is as much of a thorn in the sides of the employers as was the case a week or two ago.

Young Bros., box manufacturers, have started an annex factory on Dudley St

William A. Schofield and George H. Holmes were among the delegates to the mayoralty convention held last week.

John Hobson, die cutter, has disposed of his business and tools to Kranz & Co., and is now in the employ of that concern.

Charles Bolt, representing William Bramley, of Montreal, was one of the visitors among the members of the trade last week.

Among the imports at the port of Providence last week were one package of imitation precious stones from Havre and one of manufactures of metal from Hamburg.

William J. Feeley is one of the members of the committee having charge of the preparations for a dinner at the Trocadero in the near future in honor of Bishop Harkins.

Harry M. Mays, of the George W. Dover Co., was confined to the house last week by illness, but it is expected that he will be able to be up and attend to his usual duties within a short time.

Grand Master Harry Fulford, of the Odd Fellows, accompanied by his board of officers, visited Mechanics' Lodge of Hope Valley, last week, and also paid a fraternal call upon Oakland Lodge of South Portsmouth.

Local manufacturers are taking considerable interest in the proposed national marking law, and Congressman E. B. Vreeland, of New York, and A. L. Sackett were here last week interviewing manufacturers in relation to the subject.

A lighted pipe dropped into a drawer under one of the work benches in the factory of the Clark & Coombs Co., on the second floor of the Fuller building, was the cause of a slight fire one evening of last week. The fire was confined to the drawer and the work bench, and was extinguished without much difficulty by the firemen.

Joseph P. Burlingame, who served in the General Assembly as Speaker of the House of Representatives, will not be the candidate of his party for legislative honors this year. Mr. Burlingame comes from the Warwick district. He is at present in Indiana, where he has been in the interests of the Golden Cross, of which he is the Supreme Commander.

The annual meeting of the New England Manufacturing Jewelers & Silversmiths' Association has been called for this week, and it is expected that there will be a large attendance, as there are several amendments



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the by-laws to be acted upon. The asso-
ction has grown in strength and influence
ery year, and has come to be a represen-
tive organization of the jewelers of this
y and the Attleboros.

At the caucuses of the Republican party,
ld last week, George W. Parks was nomi-
ted for Councilman from the First Ward,
orge H. Grant was nominated as Alder-
n from the Sixth Ward and Frank B.
ynolds as Councilman from the same
rd, while E. Merle Bixby, who now has
rge of the silverware department at
epard's, and Henry Fletcher were named
Councilman from the Seventh Ward.

## Harrisburg, Pa.

G. E. Eicker, 1804 N. 6th St., and Miss
atilda E. Weimer, also of this city, were
ited in marriage last week, Rev. J. Rauch-
in performing the ceremony in St. John's
formed Church. Ralph K. Elicker, a
other of the groom, was best man and
ss Mae Snyder bridesmaid. During Mr.
icker's wedding trip his business is being
nducted by his brother, Ralph.

While returning from a firemen's banquet
ednesday night Policeman Charles W.
um discovered several small colored boys
the act of attempting to force an en-
nce into the jewelry store of Lewis
dlestine on N. 3d St., and started after
em. When they disregarded his com-
nd to stop, the officer pulled his revolver
d fired two shots, both of which lodged
the body of 12-year-old Harold Hall. One
llet struck him in the back and the other
the right side, passing through the left
ng and fracturing a rib. Hall was taken
the City Hospital, where he died the next
ening from internal hemorrhages, leaving
ante-mortem statement, in which he con-
ssed to the attempted burglary and also re-
aled other robberies in which he had been
gaged. The coroner's jury promptly met
d held the officer responsible for the kill-
g of the youthful criminal. At the in-
ance of the District Attorney, Saum was
aced under arrest, charged with murder,
d at a preliminary hearing before Alder-
an Hoverter he was held for court. Hall's
nfederates have been arrested and con-
ssed. One of them had broken open the
llar door and was half way down the steps
hen warned of the officer's approach. No
oty was secured.

## North Attleboro

Charles H. Clark has started on a trip in
e interests of W. G. Clark & Co.

Alpin Chisholm has returned from a west-
rn trip for Bugbee & Niles Co.

George L. Paine, of the G. L. Paine Co.,
as been in New York during the past few
ays.

John Eiden has resigned his position as
reman of the Plainville Stock Co. and
rank O. Corbin has been selected to fill
e vacancy.

The result of last week's games in the
ewelers' Snop Bowling League follows:

| | | | |
|---|---|---|---|
| ct. 16, Riley, French & Heffron... | 395 | 411 | 423 |
| vs. R. Blackinton & Co..... | 375 | 415 | 418 |
| ct. 17, Scofield, Melcher & Scofield. | 447 | 446 | 418 |
| vs. T. I. Smith Co..... | 379 | 365 | 393 |
| ct. 18, G. L. Paine Co..... | 430 | 426 | 416 |
| vs. H. F. Barrows Co..... | 445 | 423 | 395 |
| ct. 20, Paye & Baker Mfg. Co.... | 405 | 435 | 436 |
| vs. F. S. Gilbert..... | 411 | 372 | 415 |




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## Attleboro.

TRADE CONDITIONS.

High-water mark in jewelry shipments was reached, one night last week, when the tally of outgoing packages reached and slightly passed the one ton record. This was the first time in years that the output for a single day has been so large. In jewelry, which goes principally packed in light cardboard boxes, a ton stands for a large value, for many separate pieces of jewelry, for the work of a small army of bench hands and shippers. The rush in the factories continues unabated; the volume of orders from the traveling salesmen is still pressing, and several of the firms have been forced to curtail the trips their men would normally make in order to keep pace with the demand for their goods.

Joseph L. Sweet, of the R. F. Simmons Co., left last week for a visit to Minneapolis.

William C. Tappan, of the D. F. Briggs Co., with Mrs. Tappan, has returned from a western trip of several weeks.

Col. Sidney O. Bigney, of S. O. Bigney & Co., was last week elected member of the Republican State Committee from this Senatorial district.

Frank C. Gray removed his family last week to Brooklyn, as he has assumed charge of the New York office of W. H. Wilmarth & Co.

A liberal check from the James E. Blake Co. was received last week by Miss Louise Nihan, a trusted office employe, who was wedded to Edward J. Harlow.

Emmons D. Guild, of the W. H. Wilmarth Co., was last week, at Waltham, elected president of the Massachusetts Association of ex-Prisoners of War.

Ezekiel Bates Lodge of Masons last week elected to office Albert S. Ingraham, of A. S. Ingraham & Co.; Frank W. Weaver, of F. W. Weaver & Co., Benjamin P. King and Willard A. Engley.

William P. Sackett, manager of the New York store of Reed & Barton, paid a visit to the silver works in Taunton last week, accompanied by a party of friends. An auto tour about the city was a feature of the visit.

Frank M. Bates, son of the late Joseph M. Bates, of Bates & Bacon, has taken active charge of the real estate interests of his father, and also of the extensive restaurant interests. He has also taken charge of the Bates Opera House.

Hysteric newspaper reports sought Attleboro at high speed last week owing to the distribution by wire of a false dispatch that a jewelry factory had collapsed with deplorable results. All the shops in town are still present or accounted for.

Mrs. Sally Lincoln died Saturday, the result of a serious fall. She leaves a daughter, Mrs. Emily Lincoln, who has for several years held a responsible place in the office of Smith & Crosby, and another daughter, Mrs. Carpenter, wife of J. Perry Carpenter, of Ford & Carpenter, Providence.

The retirement of Joseph G. Hutchinson, salesman for Smith & Crosby, from his post as manager of the Attleboro Opera House, erected by the late Joseph M. Bates, of Bates & Bacon, has attracted no small attention in theatrical circles. Mr. Hutchinson resigns to devote his whole time to his jewelry interests. He supervised the erection of the leading Attleboro, Taunton and Woonsocket theaters, has been a consulting expert for other houses on questions of stage mechanism, and was manager of the Bates Opera House for 19 years.

Fire broke out Wednesday afternoon in a small shed used as a general storehouse in the rear of the Steam Power building on Railroad St. and considerable commotion was caused among the jewelry shops in the vicinity by the flames that lighted up the surroundings for a few minutes. The blaze was not a serious one, although it appeared menacing to the shops in the vicinity until effectually under the control of the fire department. It was confined to a small shed used as a storehouse for the six jewelry firms in the Steam Power building. Nearly all of the jewelry firms in the adjoining buildings took immediate precautions, and in some cases the employes were ready to leave at short notice. The entire building was enveloped by the time a stream of water could be turned on, the rubbish and chemicals contained in the building being highly inflammable. The cause of the fire has not yet been ascertained.

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## Pittsburg.

The members of the Merchants and Manufacturers' Association, traveling in a special train, left Pittsburg, Monday, on a five-day tour of the eastern and central portions of Pennsylvania. About 50 houses are represented on the tour.

The Pittsburg Association of Credit Men gave its annual banquet Thursday night at the Union Club, about 250 business men being present. O. G. Fessenden, of Hayden W. Wheeler & Co., New York, and the president of the National Association of Credit Men; C. E. Meek, of the same city; J. Harry Tregor, Baltimore, and O. H. Powell, president of the Columbus Association, made addresses.

The following out-of-town dealers were in the city last week: J. E. Beck, New Martinsville, Pa.; Mrs. Lowery, East Palestine, O.; William Heckman, Meadville, Pa.; T. B. Bellers, Brookville, Pa.; F. M. Benner, Lisbon, O.; A. Mascher and wife, East Palestine, O.; Frank Bloser, New Kensington, Pa.; D. A. Murray, Canal Dover, O.; Frank Murdock, Ligonier, Pa.; Margilcth & McFarland, Springfield, O.; D. A. Murray, Canal Dover, O.; B. E. Brown, St. Mary's; C. A. File, Mars, Pa.; J. Linnenbrink, Rochester, Pa.; W. F. Brehm, Rochester, Pa.

The closing of the doors of the Enterprise National Bank in Allegheny, Wednesday, owing to the suicide of the cashier, T. Lee Clark, whose accounts are being questioned, has tied up some of the accounts of Allegheny jewelers. None of them are, however, very much involved. Jacob Grafner, of Grafner Bros., this city, is a stockholder in the bank, owning 10 shares, but the bank is expected to pay every dollar it owes and shortly resume business. This bank carried a large amount of State deposits. Before the suicide of the cashier every one had the greatest confidence in the institution.

Samuel Shamburger, who was arrested in Butler more than a week ago and lodged in jail on a charge of setting fire to his jewelry store in S. Main St., was released from jail, Oct. 17. His bail was reduced from $5,000 to $3,000, and the bond was furnished by Samuel Lando, of this city. At the hearing it was alleged by Shamburger that there are $5,000 worth of diamonds in the safe now in the ruins of his store, and it is expected that the insurance people will insist on Shamburger opening the safe in their presence as soon as he returns to Butler. Officers have been on guard night and day at the store to prevent anything about the place being disturbed. Shamburger stoutly denies that he is guilty of any wrongdoing. It is expected that he will be placed on trial at Butler, which is the county seat of Butler County, within the next month or six weeks. Shamburger's friends here place no credence in the charge that Shamburger would wilfully or otherwise commit such a crime as that with which he is charged.


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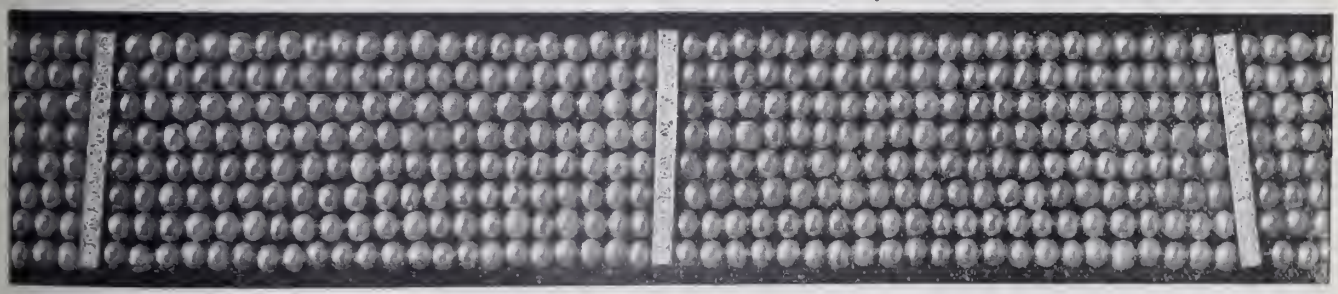


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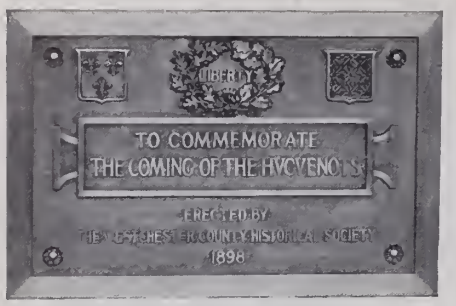
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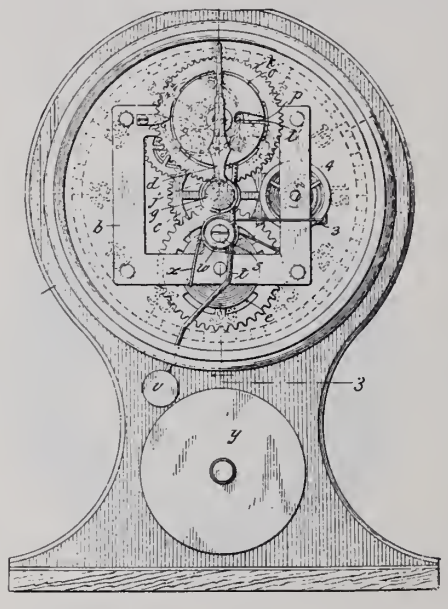

A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN AND UNITED STATES PATENTS THAT HAVE EXPIRED.

## UNITED STATES PATENTS.

ISSUE OF OCT. 10, 1905.

**801,306.** TIME-ALARM. CYRUS J. EMERSON, JR., Westfield, Mass., assignor to Samuel E. Thayer, Westfield, Mass. Filed March 1, 1905. Serial No. 247,917.

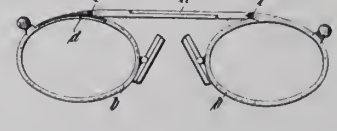
The combination with a time-movement and the usual center arbor thereof, of a gear and a disk loosely mounted on the same axis to rotate as one



in one direction, the disk being independently rotatable in the other direction, a pinion fixed on the center arbor and meshing with said gear; and a cam rotatable with said arbor; an arm supported to swing in the plane of the disk, the upper end of which bears on the edge of said disk and the lower end of which constitutes a striker, a spring to normally press the end of said arm against said disk, there being a radially-disposed slot in the latter into which the end of said arm may fall to sound the alarm, together with means operated by the movement of the arm to stop the time-movement when the end of said arm enters said slot.

**801,333.** PINCE-NEZ FRAME. AUGUST OEHLSCHLAGER, Rathenow, Germany. Filed Jan. 23, 1905. Serial No. 242,269.

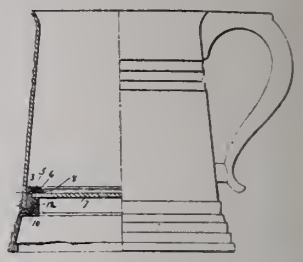
As a new article of manufacture a pince-nez



frame consisting of two grooved members, *b*, adapted for the reception of the glasses, and a bridge, *a*, having a break, *c*, near the point of connection with the said members and having a groove, *x*, for the reception of the bent end of the frame member to be united therewith.

**801,564.** GLASS-BOTTOM JUG. HORACE H. ALLEN, San Francisco, Cal., and EUGENE P. GOLDEN, Meriden, Conn., assignors to the International Silver Co., Meriden, Conn. Filed April 27, 1905. Serial No. 257,792.

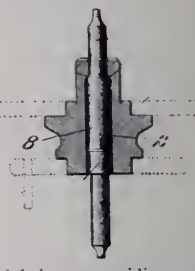
A glass-bottom mug consisting of a body open at the bottom and having an internally-threaded ring at its lower edge, said ring formed with an inwardly-extending lip having a rib in its under face combined with a glass bottom adapted to set aside the ring, a washer located between the upper face of the bottom and the said lip, and a base adapted to be connected with said bottom and having



bushing engaging with said ring and holding the bottom in place.

**801,443.** BALANCE-STAFF FOR WATCHES. CHARLES E. DE LONG, South McAlester, Ind. T., assignor to Fred McIntyre, South McAlester, Ind. T. Filed June 15, 1904. Serial No. 212,725.

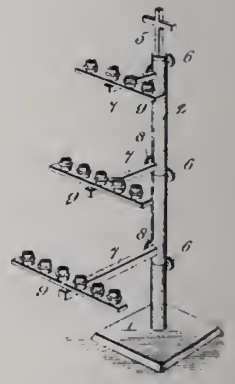
The combination with a balance-wheel hub hav-



ing a differential bore providing a stop-shoulder within the hub, and a staff extending through the hub and having supporting contact with the hub only at points other than the middle portion thereof.

**801,677.** CANDELABRUM. RICHARD C. MKILIGET, New Orleans, La. Filed May 2, 1905. Serial No. 262,483.

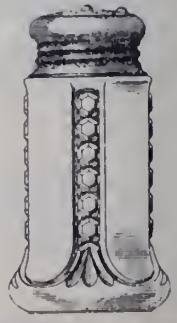
A candelabrum, comprising a pedestal, a standard mounted on said pedestal composed of a plu-



rality of superposable sections detachably connected together, radially-disposed branch arms of different lengths detachably connected to the several sections, a cross-arm secured to each of the branch arms and each provided with a plurality of sockets, and candleholders provided with tenons fitting in said sockets.

DESIGNS.

**37,570.** GLASS RECEPTACLE. JAMES PAUL



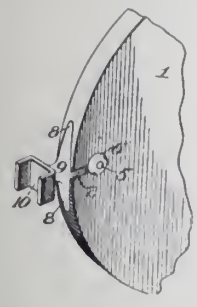
and ALBERT R. GROTE, Wellsburg, W. V

Filed Aug. 9, 1905. Serial No. 273,483. Term of patent 14 years.

ISSUE OF OCT. 17, 1905.

**1,875.** CLIP FOR EYEGLASSES AND SPECTACLES. William W. Hoffman, Rochester, N. Y., assignor to E. Kirstein Sons Co., Rochester, N. Y. Filed Jan. 26, 1903. Serial No. 140,502.

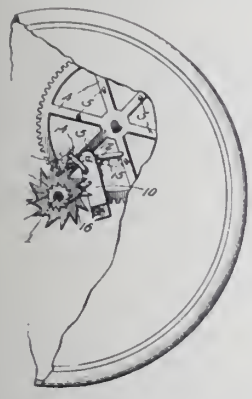
n a lens-mounting for eyeglasses, the combinon with a lens having a slot therein, the walls



which are substantially parallel, of a clip memr having a portion resting in said slot, and means sting in the slot and having a portion engaging surfaces of the lens for securing the clip in sition.

**1,914.** DIAL-TRAIN FOR TIMEPIECES. Benjamin H. Rhoads, Mooreland, Okla. Filed April 27, 1905. Serial No. 257,634.

In a watch-movement, the combination with the nute-hand shaft, of a spur-gear pinion mounted



ereon, a spur gear-wheel driven by said pinion, p devices carried by said wheel, a ratchet-wheel osely mounted on the minute-hand shaft, means hereby the hour-hand is secured to said ratchetheel, and a trip mechanism actuated by the trip vices on said spur gear-wheel to turn said tchet-wheel and hour-hand at each complete revotion of said minute-hand pinion, substantially as scribed.

**1,935.** LENS. Edward A. Trapp, New York. Filed Nov. 7, 1904. Serial No. 231,677.

The lens having cylindrical concave opposite



es, the concavities extending at an angle to h other, substantially as set forth.

**2,045.** ROLLER-JEWEL SETTER. Francis Hyde, Sioux Falls, S. D. Filed June 26, 1905. Serial No. 267,031.

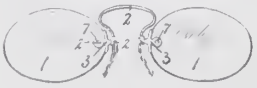
A tool of the class described made up of a der; a solid block of conducting metal mounted



said holder and having a flattened top in which formed a slot for the reception of the balanceff; and flat spring one end of which is mounted said holder and the other end of which is ched to engage between the roller-table and the a e wheel and which normally presses said ler-table against said block and said balanceff into said slot.

**2,138.** METHOD OF FIXING THREADED PARTS TO EACH OTHER. Ernest T. Bysh Geneva, N. Y., assignor to the Standard Optical Co., Geneva, N. Y. Filed Feb. 16, 1905. Serial No. 245,978.

The hercin-described method of fusing threaded parts to each other consisting in immersing one of



the parts in a molten metal composition which is fusible at a temperature below the boiling-point of water to form a coating upon such part and then assembling the threaded parts one upon the other and afterward immersing them in a heating liquid at a temperature below 212° Fahrenheit.

**802,140.** SAFETY ATTACHMENT FOR WATCH-FOBS. Arthur G. Doane, Northampton, Mass. Filed April 29, 1905. Serial No. 258,111.

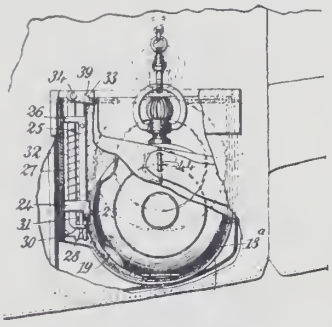
A device for holding watches in pockets compris-



ing a snap-hook having a shank portion with arms which are curved and resilient, eyes at the ends of said arms, a tongue pivotally connected to said arms and having an end adapted to bear against the shank portion of the hook to cause the arms to yield, and a ring attached to said tongue.

**802,225.** WATCH-PROTECTOR. John Middlebrook, Barre, Vt. Filed Jan. 14, 1905. Serial No. 241,035.

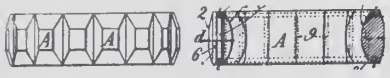
A watch-protector comprising a casing, a seg-



mental plate mounted to swing therein, a lug extended from said plate. a locking-latch for engaging with said lug. and means for releasing the latch from the lug.

**802,267.** ARTICLE OF JEWELRY. Jean B. J. Chaumet, Paris, France. Filed Oct. 11, 1904. Serial No. 228,075.

The herein-described article of jewelry, compris-



ing a number of juxtaposed stones with grooves in their edges and a wire frame, the wires being embedded and hidden in the grooves.

**802,326.** ORNAMENTAL FINGER-RING. Louis E. Sadler, Attleboro, Mass., assignor to the F. H. Sadler Co., Attleboro, Mass. Filed April 27, 1903. Serial No. 154,544.

An ornamental ring, consisting of a band formed



into a hoop with abutting ends, an aperture extending through the ends, a groove in the side of each of the ends and means consisting of a rivet for permanently securing the abutting ends of the band together by forcing or spinning the ends of the rivet into the groove in the ring.

## TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration, under the act of Feb. 20, 1905, and are published by the Patent Office in





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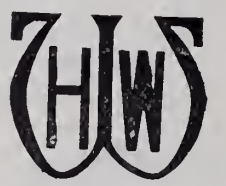
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compliance with Sec. 6, of said act, which provides: "Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Sec. 2, of this act. If no notice of opposition is filed within said time the Commissioner shall issue a certificate of registration therefor, as hereinafter provided for."]

PUBLISHED OCT. 17, 1905.

SER. No. **2,378.** WATCH CASES AND WATCH-MOVEMENTS. HAYDEN W. WHEELER & Co., NewYork. Filed April 20, 1905.



The character "W," with the letters "H" and "W" within the loops thereof.

SER. No. **10,169.** WATCHES AND PARTS THEREOF. ADOLPHE SCHWOB, New York. Filed July 12, 1905.

*Alpine*

The word "ALPINE."

SER. No. **10,171.** WATCHES AND PARTS THEREOF. ADOLPHE SCHWOB, New York. Filed July 12, 1905.

CENTAUR

The word "CENTAUR."

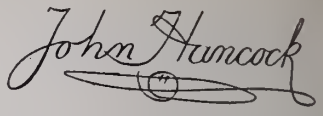
PUBLISHED OCT. 17, 1905.

SER. No. **1,274.** RINGS. JONES & WOODLAND, Newark, N. J. Filed April 12, 1905.



The pictorial representation of a battle-ax, the handle of which is shown as broken away shortly below the ax-head.

SER. No. **2,235.** WATCH-MOVEMENTS. THE HAMPDEN WATCH Co., Canton, O. Filed April 19, 1905.



The words "JOHN HANCOCK," written in imitation of the signature of John Hancock as the same appears on the Declaration of Independence.

SER. No. **9,402.** CHAINS AND LOCKETS. THE BASSETT JEWELRY Co., Providence, R. I. Filed June 29, 1905.



A reversed letter "R" and the letter "B," arranged as a monogram.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued Oct.* 16, 1888.

**391,016.** METHOD OF MAKING WATCH CASE PENDANTS. W. W. BRADLEY, Newport, Ky., assignor to J. C. Lueber, same place.

**391,057.** FINGER-RING. HARRY LEHR, New York, assignor of one-half to Isidore Locks, same place.

**391,076.** BUTTON. EUGENE PRINGLE, Gloversville, N. Y.

**391,101.** WATCH-REGULATOR. H. W. WELLES Poughkeepsie, N. Y.

**391,103.** BELT-FASTENING. J. M. WHITTEMORE, Troy, N. Y., assignor of one-half to G. S. Prindle and P. G. Russell, Washington D. C.

**391,123.** CANE. G. H. COURSEN, Baltimore, Md.

**391,183.** WATCH-BARREL. HENRY OEHL Cheshire, Conn., assignor to the Cheshire Watch Co., same place.

**391,197.** BELT-CLASP. LOUIS SANDERS, Brooklyn, N. Y.

**391,200.** BUTTON. M. D. SHIPMAN, De Kalb Ill.

**391,218.** SUSPENDERS. H. A. WILLIAMS South Royalton, Vt.

**391,230.** BUTTON. SHUBAEL COTTLE, New York

**391,264.** CUFF-FASTENER. C. L. MOORE Worcester, Mass.

**391,271.** CLOCK. ALBERT PHELPS, Ansonia, Conn

**391,307.** SLEEVE-HOLDER. J. R. and JOHN FERGUSON, Chester, Conn.

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NEW YORK.

**1,332.** BUCKLE. W. F. Osborne, Ansonia, Conn.
*Designs issued Oct.* 13, 1891, *for* 14 *years.*

**1,106.** SPOON. S. T. Adams, New Bedford, Mass., assignor to the Pairpoint Mfg. Co., same place.

**1,114.** STOCKING-SUPPORTER CLASP. G. W. Hoyt, Chicago, Ill.

**1,117.** BADGE. Margaret Hetzel, Clifton Station, Va., assignor to J. E. Caldwell & Co., Philadelphia, Pa.
*Design issued Oct.* 18, 1898, *for* 7 *years.*

**9,183.** BADGE. W. H. Becker, Cando, N. D.
*Design issued April* 15, 1902, *for* 3½ *years.*

**5,863.** VEGETABLE-DISH. R. L. Johnson, Hanley, England.

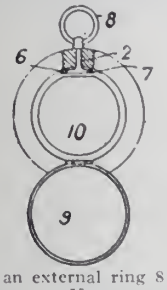
## BRITISH PATENTS.

(Abridgments of Specifications, 1904, from The *Illustrated Official Journal.*)

ISSUE OF OCT. 4, 1905.

**3,123.** LOCKETS, CASES, ETC. T. Wilcox (trading as M. Wilcox & Son), Birmingham. June 10.

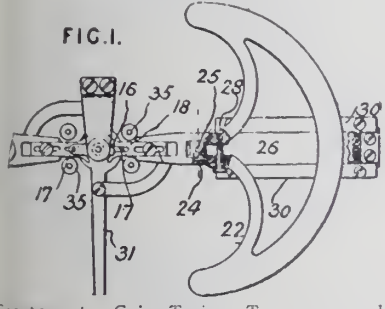
A locket, cigarette case, photograph frame box, etc., having two lids 9, 10, is fitted with a stem




connected to an external ring 8 and to an internal crosspiece 6, 7. Upon turning the stem 2, the lids are pushed open by the ends 6, 7 of the crosspiece. If desired, the crosspiece may have only one arm, in which case the lids are not opened simultaneously. The device is applicable to cases, etc., having a vertical hinge.

**13,152.** WATCHES. A. J. Butts, Manistique, Mich., U. S. June 10.

FIG. 1.




*Escapements, Going-Trains.*—Two escape wheels 10, 10*a*, Fig. 3, are driven by the fourth wheel 4 of the train and are engaged by a double anchor 11 between them.

*Balances.*—Two balances 22, Fig. 1, of crescent shape are provided on arbors 25, to blocks 24 on

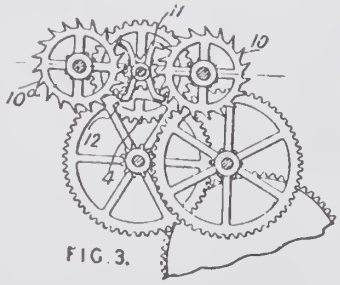



FIG. 3.

which they are nipped by screws 28. They are arranged on opposite sides of the escapement arbor 12 and have adjustable forked shanks 18 which are always engaged by impulse pins 17 on a crosshead 16, no hairsprings being employed. Banking pins 35 limit the oscillation.

*Regulators.*—The pivots 25 of the balances are carried by slides 26 in guides 30, and a lever 31 is provided for shifting them.

*Complete specifications accepted Sept.* 27, 1905.

**15,844.** HAT-PIN. Griffith.

*Applications filed Sept.* 18 *to Sept.* 23, 1905.

**18,843.** CANDLE EXTINGUISHER. David Davies, Norfolk House, Strand, London.

**18,865.** TIME-REGISTER. F. M. Howard, 10 St. George's Crescent, Liverpool.

**18,874.** FOUNTAIN PEN. Robert Macdougall, 100 Wellington St., Glasgow. Complete specification.

**18,894.** SPECTACLES. Edwin Barnes, 111 Hatton Garden, London. Complete specification.

**18,916.** WATCH CASE. E. A. Richard and A. G. Smith, 77 Chancery Lane, London.

**18,991.** SHEATH FOR HAT PINS. H. L. Symonds, 78 Fleet St., London.

**19,090.** UMBRELLA. L. N. De Larranga, Fife House, Kingston-on-Thames, Surrey. Complete specification.

**19,101.** PHOTO FRAME AND JEWELRY CASE. Isidore Hartsilver, 1 Great Jones St., London.

**19,131.** TIME-RECORDER. A. P. A. J. Plasschaert, 111 Hatton Garden, London.

**19,136.** SHAWL PIN. Martha A. Scott, 6 Lord St., Liverpool.

**19,193.** CANDLESTICK. Ellen M. McCutchon and George Newell, 33 Cannon St., London.

**19,261.** WINDING-INDICATOR. Bernhard Kerschl, Zurich-Langnau, Switzerland.

**19,268.** FIELD GLASSES. J. H. Barton, 19 Honeywell Road, London.

**19,270.** FIELD GLASSES. J. H. Barton and E. A. Chapman, 19 Honeywell Road, London.



1. 1. Snap complete.


2. 2. Outside of Snap.


3. 3. Inside of Snap.

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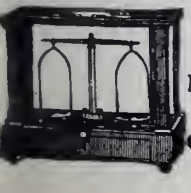
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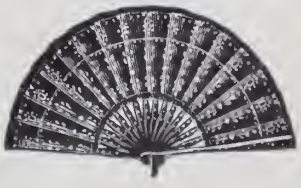




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## AMERICAN WALTHAM WATCH CO.

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## The New Sector Watch.

'HE search for new designs and dec- orative effects, says the *Deutsche irmacher Zeitung*, so noticeable during last two decades in the architecture of r houses and the furnishing of our rooms, d consequently in the construction of our cks, has at last affected our watches. therto decorative art has confined itself the engraving, enameling and chasing the case without essentially altering its ditional lens-like shape; square watches joyed only a brief vogue. The Record atch Co., of Tramelan, Switzerland, has last broken this tradition and constructed watch with a peculiar method of indicat- g the time. The watch is in the shape of sector, or segment, to correspond with e dial-plate required by this method. Our st three illustrations show the shape of e watch clearly, Fig. 1 showing the dial- ate, Fig. 2 a similar watch with open lid, posing the works, and Fig. 3 the back of e same watch. The case represented in igs. 2 and 3 differs from the case of Fig. in the shape of the pendant. Fig. 3 will ve an idea of the peculiar manner in hich these cases may be decorated.

In this case the ornamentation consists of a copy of a picture by Roybet in relief. The bow is here evidently intended for a handle, for it must be held below in order that the picture may be vertically before the eye. The knob, on the other hand, is at the joint of the case and will therefore lie at the bottom of the pocket. The method of indicating time shown in Fig. 1 is frequently met with in watches made from 100 to 150 years ago, but in this watch a new method of construction has been employed, which, together with the shape of the case, has been patented.



Fig. 1.

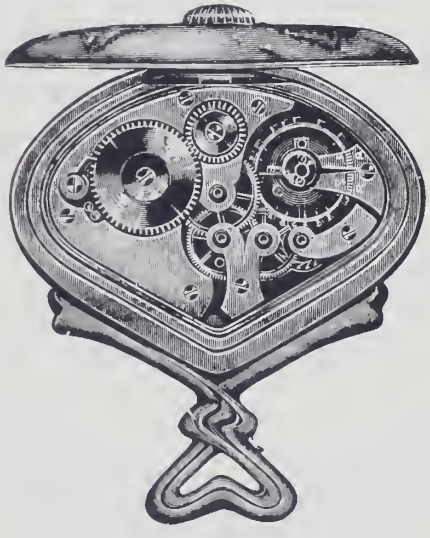


Fig. 2.



Fig. 3.

An important improvement is seen in the circumstance that the flying back of the hands when they are set does not take place with a jerk, but with a moderate movement. This is rendered possible by the device of making the set-hands pinion gear with a small intermediary wheel, on the arbor of which a second larger wheel is placed, catching into the cannon pinion. This large wheel, however, is not firmly fixed to the arbor, but works with elastic friction, its collet being split open as with the balance-spring. A moderate braking therefore occurs when the hand springs back, a powerful jerk being thus prevented.

The rest of the arrangement of the dial work will be seen in Figs. 4, 5 and 6. On a steady pin (Fig. 5), fixed near the lower edge of the pillar-plate, is a freely revolving cannon-pinion bearing the minute hand. The latter catches into a small-toothed sector or rack (c), revolving round a shoulder screw and having a larger rack (c′) opposite its pivot. A small spiral spring is inserted below the two toothed segments or sectors in such a manner that it constantly tends to bring back the cannon pinion (b) and the minute hand attached to it to zero.

The larger rack (c′) meshes with the wheel (d), the arbor of which is placed in the cannon pinion which, with the center wheel, completes a revolution every hour. During this revolution (from right to left in Fig. 4) the wheel (d) brings the toothed sector (c′) into the position shown in Fig. 4, in which the minute hand stands over the 59th minute division. To permit it to spring back at the 60th minute, a tooth is removed from the transmission wheel (d). The resulting gap is large enough to prevent the rack (c′) from catching in the wheel (d) when this moment arrives; hence, owing to the action of the spiral spring on the racks (c) and (c′), the hand springs back to zero and the sectors to their original positions. In order that the minute hand may at once resume its advance without any lost

way, the last tooth of the rack (c') is provided on the lower side with a projection with which the first tooth of the wheel (d) coming after the gap at once engages again. Then the teeth catch in regular order till the time arrives for the next fly-back.

The same method is employed for the hour hand. The hour pipe is mounted on the cannon pinion (e, Fig. 6), which carries a toothed rack (f) instead of an hour wheel. With the aid of the motion work,

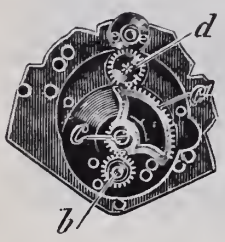



Fig. 4.

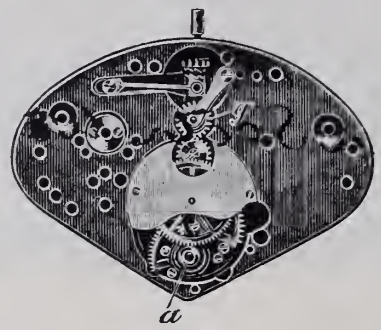



Fig. 5.

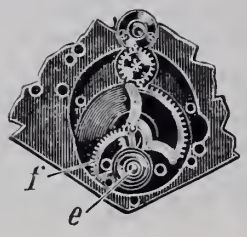



Fig. 6.

not shown in the figure, this toothed rack likewise revolves for 12 hours and is then released from the guiding wheel in the same manner as with rack (c').

In order that the train may not be injured by the jumping back of the racks, two stops are provided on which the racks strike. As stated by the *Revue International de l'Horlogerie*, from which we have taken our illustrations, the mechanism is reliable and durable in its action.

## Electric Turret Timepieces.

THE application of electricity to the driving of turret clocks, says a writer in the *British Horological Journal*, opens, perhaps, a more promising field than is the case with smaller clocks of the household, principally in consequence of the reduced space into which the movement may be encompassed, and in the saving of winding. The total initial expense of installing turret clocks is one in which the clock itself forms the smaller item—the main portion going to the builder for adapting the site to receive the clock, and to the joiner for the necessary protective woodwork, yet so far as the purchaser is concerned, the clockmaker is considered responsible for the high cost, and perhaps rightly so, seeing that the bulky construction of his mechanism necessitates the costly preparation to accommodate it.

The advantage claimed for the small household electric clock, that it does not require winding, is one which is only of moment where a considerable number is concerned, but the actual manual labor involved and the almost universal inaccessibility of the movements, cause the winding of turret clocks to become a matter of sufficient importance to justify the application of some form of driving energy which does not require replenishment by manual labor once or oftener per week.

The frequent attempts to utilize electricity for driving large clocks have not so far succeeded in giving the electric turret clock that reputation for reliability which the weight-driven clock possesses, but nothing can be more certain than that the electrician who has solved such weighty problems as the propulsion of heavy machinery, vehicles, and the lighting of towns, will sooner or later produce the reliable electric clock.

Hitherto one of the great difficulties has been to find a source of electric energy of sufficient magnitude and constancy for the work required. Primary batteries, with their limited capacity and uncertainty of output, are, by the best authorities, considered unsuitable, secondary batteries being but an interposition between the main source of energy and the point at which it is used, cannot be considered for the purpose; but the current from lighting mains is now available in almost every town, and is sufficiently certain for long periods. Occasionally, however, it may be turned off, or interrupted from some unforeseen cause, in which case, unless the


# THE WATCH A TEST OF CIVILIZATION.

EXPLORERS in untraveled lands have sometimes given watches to the aboriginees. Such gifts were entirely unappreciated; time was of no consequence. The natives preferred beads or a taste of salt.

The higher the development of civilization, and the more complex its nature, the greater is the emphasis placed upon the importance of time. The perfection of the modern watch is due to this impulse. Watches handled by this office satisfy the most cultivated and exacting communities.

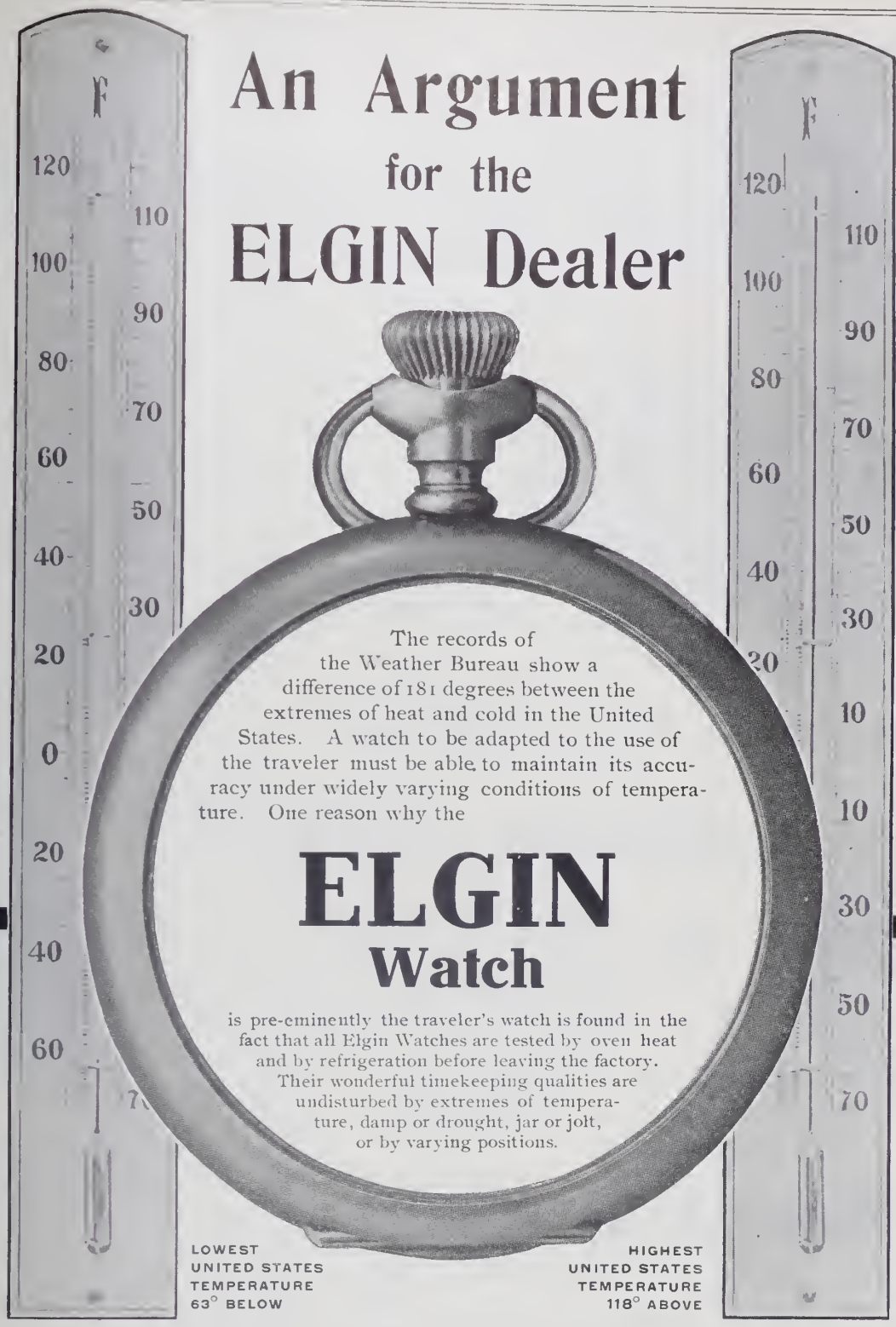
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# An Argument for the ELGIN Dealer




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## ELGIN Watch

is pre-eminently the traveler's watch is found in the fact that all Elgin Watches are tested by oven heat and by refrigeration before leaving the factory. Their wonderful timekeeping qualities are undisturbed by extremes of temperature, damp or drought, jar or jolt, or by varying positions.

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The above is one of the many good arguments for the Elgin Watch, all of which help the dealer to sell Elgins.

See Jobbers' list for prices or write the Company.

Every dealer is invited to send for the Elgin Art Booklet, "Timemakers and Timekeepers," illustrating the history and development of the watch.

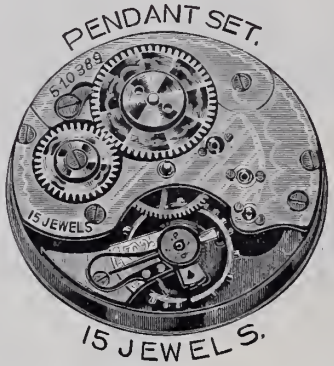
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clock is furnished with an alternative source of energy, it will stop. It follows, therefore, to ensure the same amount of reliability as is possessed by a weight-driven clock, an electric clock should be capable of taking current from two independent sources of energy, and of doing this automatically, without human intervention.

Electric turret clocks of the past possess almost universal similarity, inasmuch as in principle they were weight-driven clocks in which the weight was lifted at short predetermined intervals, and usually propelled the hands by minute or half-minute impulses. Uneconomical use of energy, much of which was uselessly expended in producing noise, soon led to exhaustion of the batteries, while the mechanism more or less rapidly hammered itself out of adjustment.

The late Professor Hipp, of Neuchâtel, who may safely be credited with the design of the first really practical electric clock, converted his pendulum into an electric motor, which, besides measuring the time, propelled the hands through ordinary train. He accomplished this by causing the pendulum to lift alternately two gravity arms, which in falling alternately moved the escape wheel one tooth, the resting arm acting for the moment as a detent to prevent the train running backward.

The energy for driving the hands was in this case limited to that given by the weight and fall of each gravity arm, and was consequently not variable to the variable requirements of a turret clock exposed to wind pressure, and could only be used by establishing a superabundance of weight to overcome the possible maximum of resistance.

The Hipp contact system affords immense possibilities in the construction of time-measuring electric motors, by reason of its automatic action in taking only such current as is required by the work it is performing, and the elastic way in which it accommodates itself, when connected with suitable mechanism, to the resistance it has to overcome. These possibilities were apparently not appreciated by Hipp, and it has remained for his successors to realize them.

A four-foot dial turret clock, erected by the Standard Time Co., for the Indemnity Mutual Marine Insurance Co., at No. 1 Old Broad St., is constructed upon a modification of Hipp's principle, and its performance, so far, leaves nothing to be desired.

The entire movement is contained in a box 24 in. by 14 in. by 9 in. Energy is obtained from the electric light main, with an alternative source provided by a few small dry cells, which come automatically into operation if the current is off the main.

The pendulum weighs 20 lbs., and beats 80 to the minute—a pawl connected with the rod, hooking the escape wheel tooth by tooth, at each alternative swing. The train consists of a worm and wheel, and the ordinary motion work. Under normal conditions, the pendulum takes current every 100 swings, and with heavy wind pressure from 75 to 90 teeth are reeled off between contacts. Of these there are two sets, operated simultaneously, one connected with the lighting main, the other with the battery; so long as there is current on the lighting main the closing of the first contact breaks the battery circuit, but should



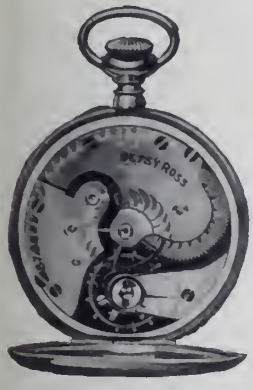
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this current fail, the battery circuit is closed, and excites the magnet which pulls the armature attached to the pendulum bob.

The movement is quite noiseless, and has sufficient energy at the point of the minute hand to lift a five-pound weight. There would appear to be no limitation to the power to which time-measuring motors on this principle might be constructed, or to the size of the clock to which they might be applied. The dual contact system has been made the subject of an application for a patent.

Incidentally, it might be mentioned that existing turret timepieces, especially those requiring winding oftener than once in eight days, may advantageously and economically be converted to electric clocks upon this principle.

Opportunity would be furnished to interested horologists to inspect the clock above described.

## New Horological Tools.

### A Practical Oiler.

THE oiler represented in the figure taken from the *Deutsche Uhrmacher Zeitung* is in many respects more practical than any of those hitherto in use. It is made of a piece of watch spring inserted into a thin wooden handle, and has a lancet-shaped point, to which the oil adheres well without dripping. On account of its small size and its flexibility, this oiler can be used with advantage for oiling clocks from the inside when it is desired not to remove the dial-plate. The handle must be just s



A NOVEL CLOCK OILER.

thick that the oiler when placed lengthwise on a table does not touch the table

### Hands-Stake with Work-Holder for Watches.

The hands-stake illustrated on page 9 a new type of this tool, according to the *Deutsche Uhrmacher Zeitung*. The inventor, Herr Paul Deumling, Spandau who has protected the stake as a German design patent (No. 246771) started with the principle that the operator employed in setting on the hand should have both of his hands free. He has therefore constructed an apparatus which holds the watch-works tight automatically. Other features of this stake are also worthy of note.

The foundation of the whole contrivance is the brass pedestal (a). In the latter is inserted a rather long steel shaft which is not shown in the figure as it is a few millimeters below the mouth of the bore (b). The upper end of this steel shaft serves as a support for the set-hands square. Over this shaft a tube (c) is placed, which is raised from below by a cylindrical screw


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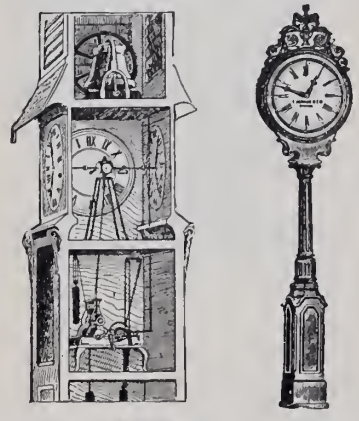

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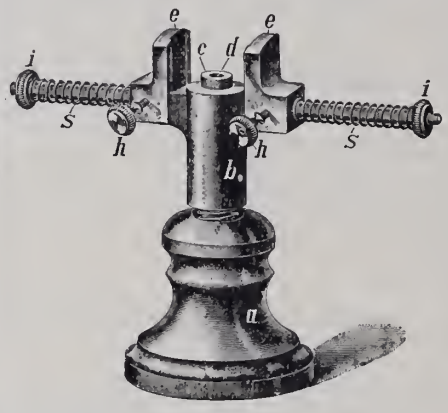


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spring. The diameter of the tube (c) is calculated so that the dust-pipe of the set-hands square of a lady's watch may be inserted into it; the steel shaft, on the other hand, is sufficiently thin to fit inside the dust-pipe. The bore of the outer tube (b) is large enough to contain the dust-pipe of a gentleman's watch.

The tube (c) is, in its turn, inclosed in a tube (b), which slides easily over it, and is also continually pressed upwards by a screw-spring (shown in the figure).

Two horizontal arms are attached, opposite to each other, to the tube (b), serving as guides to the jaws. Two screw-springs (S S) wound 'round these arms and kept in position by the serrated nuts (i i) continually press the two jaws toward each other. Each of the latter can also be fixed to any part of its guiding rod by means of an attachment screw (h). Besides the




A NEW TYPE OF HANDS-STAKE.

work-holders (e e) the essential part of the invention consists in the mobility of the two tubes (c) and (b). If in using the tool the two holders (e) and (e) are pushed apart, the works inserted between them and the set-hands square placed on the bore (d), the works are automatically centered. It is immaterial whether there is a dust-pipe or not, or whether the dust-pipe projects over the setting square or lies back of it.

In either case the square (or the head of the center-staff corresponding to the square) fits on its support, the steel shaft. The works, therefore, when pressed downwards, lie quite flat and concentrically on the stake, and can be kept firmly in this position by means of the two attachment screws (h h), both of the operator's hands remaining free for the adjustment of the hand. The inventor is prepared to transfer the right of using the invention.

## Astronomical Cycles and the Calendar.

By W. Banks, in the Watchmaker, Jeweler, Silversmith and Optician.

THE movement of the heavenly bodies is intimately associated with time, as it is only from a consideration of the former that the latter is obtained. From the records of ancient history we find that the associated movements of the sun and moon were clearly understood, and their times of revolution over long periods were well known. It was also very early known that a year consisted of no exact number of days, a fact which has caused no end of scheming and calculating in order to make up for the fraction of a day lost in each year.

One of the earliest results of this was the discovery by the Chaldeans that if the sun, moon and one of the nodes were in conjunction on a certain day they would all occupy the same position relative to each other again in 18 years and 10 or 11 days. The above position of the sun, moon and of the nodes is that which is necessary to produce an eclipse—the node being that point where the paths of the sun and moon intersect. This cycle of 18 years and some few days is known as the Saros and has much to do with the calculation of future eclipses.

Another cycle discovered by Metori, an Athenian, B. C. 433, is of much more importance, however, as it forms the basis of the determination of the falling of Easter. Metori discovered that 235 luminations take 6939.69 days, or so little less than 19 years of 365¼ days that there is only a difference of one day in 322 years. In these 19 years there may be four or five leap years, and on this account there will be a whole day's difference, and to form a complete cycle we must take 4 times 19 years = 76.

If we neglect, however, the effect of leap years, and the moon's coming a day earlier in 322 years, we may state that the full moons come again on the same days of the same month every 19 years, and that there are only 19 out of the 30 days after the vernal equinox on which the equinoctial full moon can fall. We are thus led to a consideration of the absurd system of the fixing of the time of Easter, by the first Council of Nice, in the year 325, which decreed that the Sunday after the full moon next after March 20, should be Easter Day. It is difficult to understand why this most unreasonable system has so long been perpetrated on an intelligent community resulting in the shifting of the dates of Easter and subsequent feast-days by a space of several weeks.


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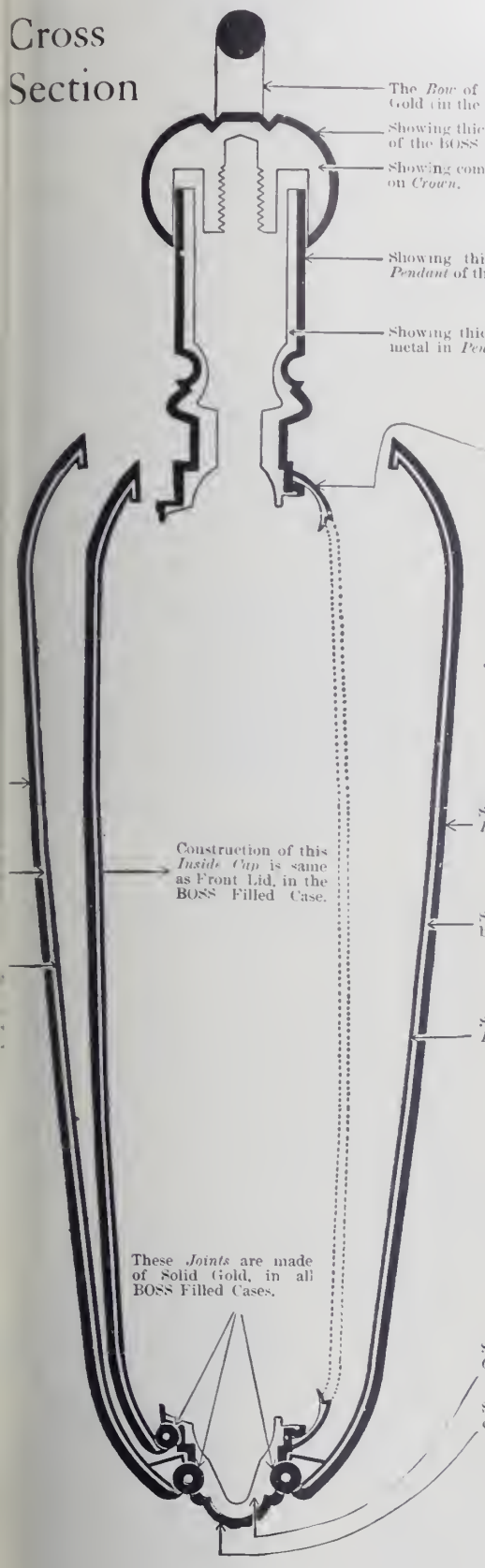
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12 SIZE SPLITS.

# Jas. Boss Gold Filled Watch Cases

## Cross Section




**The heavy lines indicate the Solid Gold in the Boss Case**

**All the outside or wearing surface of the case is a heavy sheet of Solid Gold, of sufficient thickness (proved by 50 years' wear) to justify our guarantee which is stamped in the 25 and 20-year cases.**

**The inner sheet of very hard and tough stiffening metal, between the two sheets of Solid Gold, adds much to the strength of the case, takes nothing from its beauty, and reduces its cost.**

## OF COURSE YOU KNOW HOW THEY ARE MADE

But do you stop to think what a great amount of gold these black lines represent?

And how little may be on the other kind that is a little cheaper?

More on these Boss Cases than is ever worn off a solid case. In some instances 48 years' straight wear has not brought the composition to sight.

You remember how often the others come back with dissatisfied customers back of them.

Certainly, the Boss Cases cost more. It is a *matter of gold;* nothing more.
It is an exchange of gold for gold.
The Boss Cases are *made better*, but you pay no more for *that*—our organization and specialization work at less cost than the smaller makers.
See the hundreds of rich new designs at your jobber's.

THE KEYSTONE WATCH CASE CO.
Philadelphia
New York Cincinnati
Chicago San Francisco

BY THIS MARK  YOU KNOW THEM

The question is further aggravated by the fact that the Council left the time of full moon to be found any way, causing further misunderstandings. This was compromised by Pope Hilarius in 463, who ordained that the Paschal moon should be that which occurs on the 14th day of the metorize cycle, and not the actual astronomical full moon. This Paschal moon often differs from the true equinoctial moon by one or two days, with the result that Easter may be as much as five weeks earlier or later than if it had followed the real moon.

*The Calendar.*—The scheme of having three years of 365 days and a fourth of 366 days to make up for the fraction lost in each year, was introduced by Julius Cæsar, B. C. 45, and lasted till the time of Pope Gregory XIII. When owing to the fact that the addition of a day every four years over-corrected the deficiency, it was found that the real equinox fell 10 days before the nominal one of March 21, and there was also a discrepancy in the date of Easter from the error in the metoric cycle. To make the calendar right, 10 days were struck out, and, to prevent further errors, it was arranged that every 100th year should lose its leap day, except those divisible by 400. By this arrangement one day is dropped in every 133.3 years, and to keep the calendar right, the proportion is one day in 128.47 years, therefore, the present error accumulates at the rate of one day in 35.24 years. A further correction, suggested by Sir J. Herschel, proposes to make every 4,000th year lose its leap day, which would keep the calendar right for 28,000 years.

A further suggestion by Lord Grimthorpe was to let every 128th year lose its leap day, which would keep the calendar right for 35,440 years. One of the best suggestions for keeping the calendar correct was made by a friar named Bacon, in 1267, who proposed that a leap day should be dropped every fifth century instead of the fourth. This, however, did not suit Pope Clement IV., and the poor friar was imprisoned for 10 years, thus suffering an undeserved penalty in the same manner as Galileo did for his untimely announcements of astronomical discoveries. It will thus be seen that some method of dealing with this fraction of a day is absolutely necessary. What an amount of time and calculation would have been saved had this earth of ours, when it decided to "go on its own," also elected to perform its annual excursion in an even number of days.

The change which is slowly going on, due to the contraction of the earth along with all the other members of the solar system, and the consequent increase of the specific gravity may in future decades so alter the time of evolution that it may coincide with some even number of days, but as the alteration is so slight, it need only be mentioned. On the other hand, there seems no necessity whatever to make the time of Easter dependent on the occurrence of full moon, either before or after March 20, and it does appear that it would be more convenient to have the holidays falling on a definite date each year, same as Christmas.

The arguments in favor of the present system are purely ecclesiastical and of no public moment; they have reference to the time of celebration of the Resurrection, but owing to the corrections that have from time to time been made in the calendar, it is now admitted that this is from two to 3 days wrong. The present system is a relic of ancient ceremonials, which will be superseded by a more rational and convenient arrangement, more adaptable to modern ideas and requirements.

## A Subscriber's Query Answered.

YONKERS, N. Y., Oct., 1905.

*Editor* THE JEWELERS' CIRCULAR-WEEKLY

*In the issue of* THE CIRCULAR-WEEKLY *Oct.* 11, *I read a review of a new book called "Illustrated Studies in Horology." Will you kindly let me know where I could secure a copy of this book, and also tell me the price of the same?* R. C.

ANSWER:—The book entitled "Illustrated Studies in Horology" may be ordered direct from the author, George G. Koeberl 1340 W. 30th St., Los Angeles, Cal., or through the Jewelers' Circular Pub. Co. The price of the book is $10. It is 11x1 inches in size, and neatly bound in cloth The drawings are 11x30 inches, folded the center. The binding is done in such manner as to allow the drawings to lie perfectly flat when the book is opened.

## A "Husher" for Loud Ticking Clocks.

A SHOPPER in a large store in New York bought a clock. Before sending it away to be wrapped the clerk said:

"Oh, here is the cushion that goes with it. I almost forgot that."

"Cushion?" exclaimed the customer. "You don't mean to tell me that clocks are so delicate nowadays that they require cushions to sit on."

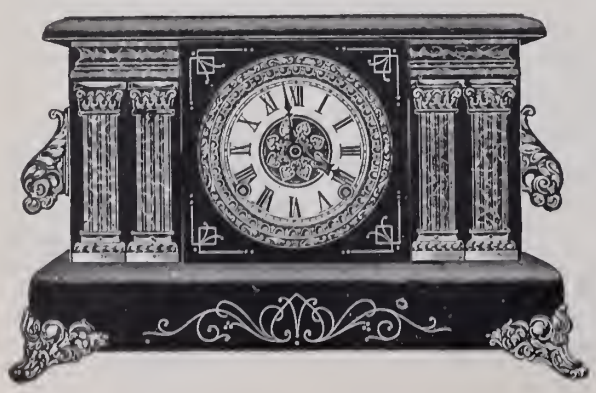
"It isn't their delicacy that makes the cushion desirable," said the clerk. "It is their noise. These are the best clocks in the market, but they tick so loud that no body can stand their racket. On that account sales were comparatively light until somebody discovered that by standing the clock on a cushion its noise was partly drowned. As soon as we got hold of the idea we began to throw in a prettily covered little pad with every clock, and now the sales have increased fourfold."—*N. Y. Sun.*


**Watches Exclusively.**

**W. T. Thompson,**

**9-11-13 Maiden Lane, New York.**

Telephone, 685 Cortland.



**Sessions Clocks**

**Superior finish. Reasonable prices.**

Have you seen our

**New and Exclusive Designs**

**in Mantel and Hanging Clocks?**

**Write for Catalog and supplement.**

**The Sessions Clock Co.**

**Main Office and Factories,**

**Forestville, Connecticut, U. S. A.**

**New York Salesrooms,**

**37 Maiden Lane.**





*New England*

LADIES' WATCHES

Each one a little gem of artistic beauty and a thousand styles and designs to choose from.

Guaranteed by the makers to keep perfect time all the time.

Accuracy, daintiness and elegance (a combination rare in a lady's watch) are assured to purchasers of the New England. Ask your jeweler to show you the "New England trays."

**Sold Everywhere from**

**$5.00 to $36.00**

The New England Blue Book (Edition A) of Ladies' Watches and the New England Red Book (Edition B) of Men's Watches fully illustrate the entire line. Write to-day for the book you wish, to

**THE NEW ENGLAND WATCH COMPANY**

**37-39 Maiden Lane, New York City**

**CHICAGO and SAN FRANCISCO**

*New England*

# Watches

are being more widely advertised to-day than any other watch. The advertisement reproduced herewith is one of several New England Watch advertisements now appearing in magazines and weekly periodicals, entering each issue more than

# Four Million Homes

This advertising is being supplemented by direct correspondence with thousands of individuals who have written us inquiring about our watches and where they may be purchased. **We always refer these inquirers to the nearest dealer.**

Are YOU prepared to receive these inquiries, Mr. Dealer? If not, write

## THE New England Watch Company,

MAKERS OF COMPLETE WATCHES ONLY,

WATERBURY, CONN.

# BUYERS' INFORMATION BUREAU

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. *All queries are also answered promptly by mail.*

MONTGOMERY, Ala., Oct. 10, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform me where I can get literature on window dressing? I would like to take a correspondence course on the subject. J. M.

ANSWER:—We do not know of any literature devoted entirely to this subject. Correspondence courses may be secured from the Bond Institute of Mercantile Training, 1931 Broadway, New York; the International Correspondence School, Scranton, Pa., and probably the Page-Davis School, 90 Wabash Ave., Chicago.

KIRKSVILLE, Mo., Oct. 5, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell me who manufactures the Shakespeare bracelet. T. J. H.

ANSWER:—La Pierre Mfg. Co., of Columbia St., Newark, N. J.

DAVENPORT, Ia., Sept. 26, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
We are sending you by to-day's mail, one teaspoon, and will ask you to kindly inform us who the maker of it is, as we are unable to find out. By so doing you will greatly oblige,
M. E. N. & SONS CO.

ANSWER:—This spoon was probably sold by a retail jeweler, Sidney D. Smith, Lansingburg, N. Y., about 45 years ago, as the initials, "S. D. S.," appear on it, and it was probably made in Albany. The maker's mark, "D," and the eagle, was used by Hall, Hewson & Co., Albany, who were in business about 1836. The silver trade was well represented by the Hall family in Albany for many years, as our records show they date from 1781 to 1845, going through various firm styles.

PITTSBURG, Pa., Sept. 19, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
I have an old grandfather's clock (English), which is said to be 175 years old. I would like to know the approximate age if possible. The plate is marked "Wm. Vale, Lichfield." C. H.

ANSWER:—Our records show a William Vale, clockmaker at 6 Colmore Row, Birmingham Eng., in 1770; another William Vale was at 12 Bunhill Row, London, Eng., from 1776 to 1794, while there was also a William Vale, a musical clockmaker, at 32 Paul St., Finsbury, Eng., from 1816 to 1840. Our records do not show any William Vale, of Lichfield.

ALBANY, N. Y., Sept. 16, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Will you be kind enough to advise us who makes sterling silver bead necklaces? V. H. C. Co.

ANSWER:—We are unable to find any manufacturer who makes sterling silver bead necklaces in this country. I. Emrich & Co., 42 E. 14th St., import them in small sizes and will take import orders for larger sizes if desired.

LOCKPORT, N. Y., Sept. 20, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Please send us the address of the E. Ingraham Co. as we want to get material for one of its clocks. E. M. R.

ANSWER:—The E. Ingraham Co.'s clocks are made in Bristol, Conn. The New York agents are Henry Terhune & Son, 25 Murray St.

STURGEON BAY, Wis., Sept. 14, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
I would like to have a few names and addresses of manufacturers of watch mainsprings in Europe, and also a few in this country. Also tell me what the duty is on mainsprings and whether there is any other charges besides the duty and freight.
G. M.

ANSWER:—Among the watch mainspring manufacturers are: A. Dubois Lebet, Locle, Switzerland; A. Herzog, Geneva, Switzerland; C. Jeanjaquet, Neuchatel, Switzerland; C. Robert, Chaux de Fonds, Switzerland; A. Schwab, Chaux de Fonds, Switzerland; Washburn & Moen Mfg. Co. Worcester, Mass.; F. N. Manross, Forestville, Conn.; Hirst Bros. & Co., 8 Curzon St., Oldham, Eng.; C. H. Wolf, Glashutte Germany. The duty on main springs is 40 per cent. ad valorem; there is no other charge for importing these goods except freight and customs brokers' fees.

Vernon D. W. Carlton, Old Town, Me. has been succeeded by O. T. Brown.




MADE in Oak, Mahogany, Circassian Walnut and Rosewood—MOUNTED with Sterling Silver, also Gold-plated Brass Trimmings—Copper or Porcelain lined—various sizes to hold from 50 to 1,000 Cigars.

# CIGAR CHESTS

**EXCLUSIVELY FOR JEWELERS.**

AFFORDS protection to contents from undue heat and moisture. An ornate utility desirable in dens in city residences, at the seashore, in the mountains, on the yacht, wherever gentlemen enjoy life.

CATALOGUE MAILED ON REQUEST.

**I. N. DEITSCH,**
**SILVERSMITH,**
**15 EAST 17TH ST., NEW YORK.**

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c.,

## WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense*.

WE PAY FOR OLD GOLD:

| | | | |
|---|---|---|---|
| 22 K. 88c. per dwt. | | 12 K. 48c. per dwt. | |
| 20 K. 80c. | " " | 10 K. 40c. | " " |
| 18 K. 72c. | " " | 8 K. 32c. | " " |
| 16 K. 64c. | " " | 6 K. 24c. | " " |
| 14 K. 56c. | " " | 4 K. 16c. | " " |

MARKET RATES FOR SILVER AND PLATINUM.

## WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

| | |
|---|---|
| 10 K. 48c. per dwt. | 14 K. 64c. per dwt. |
| 12 K. 56c. " " | 16 K. 72c. " " |

18 K. 80c. per dwt.

Gold and Silver Solder, either from formulas furnished or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

*Try us and you will appreciate our Squareness, Promptness and Accuracy.*

**T. B. HAGSTOZ, Ltd.,** Main Office, 709 Sansom St., Philadelphia, Pa.
SMELTERS, ASSAYERS, REFINERS.

## *Telephone Orders . .*

Are becoming more and more important in all lines of trade.

Nearly all the people of means have telephones in their homes and a large percentage of the buying in all lines of business is done by telephone.

A store without adequate telephone service closes its door to this high-class business.

Call 9010 Cortlandt, and ask for information regarding shopping by telephone.

***New York Telephone Co.***
***15 Dey Street***

# KASTENHUBER & LEHRFELD,

## *Sweep Smelters,*

## Gold, Silver and Platinum Refiners,

21 John Street, NEW YORK.

Telephone, 7533 Cortlandt.

Dealers in U. S. Assay Gold and Silver Bars, Platinum.

Old Gold, Old Silver and Platinum Bought.

## Horological Department,

BRADLEY POLYTECHNIC INSTITUTE,
Formerly Parsons Horological Institute,
PEORIA, ILLINOIS.

Largest and Best Watch School in America. We teach Watch Work, Jewelry Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information.

## Jewelers Having Tortoise Shell Goods

that have become dull or broken, can have them repaired, repolished and made as bright as new, at a small expense, by sending them to the manufacturer,

POTTER SHELL WORKS, Providence, R. I.

## DATTELBAUM & FRIEDMAN,

Makers of Gold Rings of All Descriptions.

45 JOHN STREET, - NEW YORK.

Our Trade-Mark "D. F." in all our Rings is the guarantee of quality. Send for Catalogue.

## THE BROWN & DEAN COMPANY,

102 & 104 Richmond Street,
PROVIDENCE, R. I.,

Refiners of Everything Containing Gold and Silver.

Send us a trial and be one of our satisfied list.

## D. WOLKOFF,

27 Eldridge St., New York,

Bargains from Auction Sales Daily.

Wholesale Dealer and Jobber in
**Jewelry, Watches, Silverware, Clocks, Bronzes and Novelties**
of every description.
**Jewelers' Fixtures, Machinery, Trays and Boxes especially.**
Also pays high cash prices for entire jobs, stocks and stores of Jewelry, Fixtures, Jewelers' Tools, Machinery, &c.

PLATINUM SEAMLESS TUBING.

PLATINUM POLISHING PASTE.

# PLATINUM

Assayers and Refiners.

## BELAIS & COHN,

13 DUTCH STREET, - NEW YORK.

# STORE KEEPING DEPARTMENT.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

**PRIZE ESSAY COMPETITION, No. 16.**

**SUBJECT:**

## How and Under What Conditions Should Auction Sales be Conducted?

UNDER what conditions may a retail jeweler conduct an auction sale with a reasonable certainty of advantage to himself? To reach a fair consideration of this question, it is essential for the average man to disabuse his mind of prejudice, for most men are so constituted that the very words "auction sale" convey an unnallowed impression. They cannot conceive of "auction sales" as being legitimate, or, rather, as having any proper reason for being. This is unfortunately due to the fact—for fact it is—and it would be folly to deny it, that such "sales" have fallen into disrepute, because they have so long been abused in numberless ways—they have been conceived in iniquity, conducted without principle, and been so often the merest cloaks for unloading upon a gullible public, inferior or spurious wares, inveigling that public to pay for them, all sorts of prices little less than those which would be paid for goods of intrinsic worth.

Let us, however, start out with the statement—a very reasonable one—that the auction sale, when conducted honestly, with only genuine goods, has its proper, and even meritorious functions. Indeed, we may go very much further than that, and justly claim that the honest auction sale is a beneficent transaction, good for the retail jeweler conducting it, not only good for him, but also of benefit to the manufacturing jeweler, to the jobber, and even to the public.

Nor are the conditions under which the retailer conducts such an auction sale necessarily complex. Furthermore, if this retail dealer is shrewd, as well as honest, he may be reasonably sure of coming out of the sale with advantage to himself, for it is not at all inconsistent for a shrewd dealer to find himself in such a condition that an auction sale is the best, the safest, the quickest and the most advantageous solution of his difficulties. But there is one essential premise, otherwise this solution is indeed precarious. The dealer, to begin with, must be well, even favorably known to the community in which he lives and does business, otherwise the transaction may well be regarded with suspicion. Indeed, if the community did not look askance upon an auction sale, in which the principal was not one who by long residence in their midst had thoroughly won the confidence of all, it would be an impugnment of themselves.

One of the results of the fierce competition in trade which is a notable feature of business to-day, is that it has extended the period of credit, so that it is not unusual to find that the manufacturer or jobber will give the retailer four months' time, and even longer, in which to pay the indebtedness the latter has contracted for the goods he is during that period selling over his counter. Another development of the same condition is that in the mad race for fads, novelties and sensations, goods which to-day are all the rage, in a few months will probably be passé, superseded by other new designs. Yesterday pearls may have reigned; to-day turquoises may be in vogue; next month the emerald will be swagger, and it is *de regle* to wear only what Dame Fashion decrees. Dare the jeweler show a splendid line of gems set in Roman gold, when it has been decreed that the day of Roman gold is over, and yesterday rococo designs had succeeded the former, while the far-seeing decry the coming in of *art nouveau?*

And to complicate this situation, when the dealer makes out his order for new goods, he is confronted by two problems which may feaze even the shrewdest and most honest buyer. In the first place, it is so hard to estimate just how much of a new line of goods he can dispose of. In the second, if he buys too little or too few, will it not be impossible to get more of the same class or line? Add to this that not only do manufacturers and jobbers extend long credit, but they also urge him to buy more.

The foregoing is merely an illustration to show how easy it becomes for the retail dealer to overstock. This being so, does it not follow that an honest, shrewd, even far-seeing retailer, can easily find himself in a congested condition? Every one can readily follow the obvious inferences—the consequences upon himself, and indirectly upon the manufacturer and the jobber.

Now then, being more or less tied up what shall he do? Let us suppose that two three, four seasons have passed, each leav ing him and his feeders in a worse condi tion. Rapidly turning to the best solution for those who supply him as well as himself he has decided upon an auction sale.

The first essential is to secure an hones auctioneer. There are such. But the auc tioneer must not alone be honest. To mak the sale efficient—a benefit to the dealer, an through him a benefit to the manufacture and the jobber, and last, but not least, t the public—the auctioneer must be a supe rior in other ways; he must be a ready an fluent talker; he must be quick at reparte quick to see a point and as quic to take advantage of it; must b able to parry every interjection and i terruption; be able to retaliate, yet in goo humor. In short, he must be an excelle entertainer. It must be obvious that h sense of humor should be keen and well-d veloped, and a good voice is a prime pr requisite.

Then, too, the auctioneer should be level-headed fellow of good business jud ment, an excellent student of human natur and he ought to have a great memory f names and faces. If thereto he adds a tho ough knowledge of jewelry, and of desig how they are manufactured and a store technical information concerning the then, indeed, he is the ideal auctioneer.

Not to trench on your space, I would a that if during the auction the public guarded against paying too much for t wares bid for, not permitted to pay in e cess for a single article, and if absolute not one single bit of spurious goods "Brummagem" is rung in, then the auct cannot fail to be of benefit to the deal Of benefit to him immediately, and in t long run, too. And, through him, of ben fit to the manufacturer, to the jobber, a last but not least, to the general pub which through its means is able to secu at a more reasonable price than regula many an article which the individual bu might not otherwise buy, and which oth wise might continue to clog the shelf a keep dealer, jobber and manufacturer i congested state. B. S

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The trouble with a lot of people in t world whose "opportunity" never seem come is, that when it does, they have to so much mental arithmetic about it, it's g before they get the answer.—*White's S ings.*

## Storekeeping Department.

### nely Suggestions for Enlivening Business During the Holiday Season.

'HE time is close at hand when jewelers should be sending out suggestions for itable presents. Christmas is the great esent-giving time of the year, and the weler should do everything in his power, ch year, to make this part of the observce greater than the year before. Good eer at Christmas time is helped along by e exchange of gifts. Nothing makes an ıployе feel more like working harder for e interest of his employer the following ar than to be remembered with a present Christmas. He feels that past efforts ve been appreciated, and it causes his st manhood to arise within him, to show at he is capable of even better efforts in e time to come.

Many employers are well aware of this ct and they take particular pains not to rget a single employe, but they are genally at a loss to know exactly what to buy r such times, and jewelers are not gena'ly prompt in offering the right kind suggestions. Many employers make it a ıint each year to give every employe a ırkey for Christmas, but this does not rike the unmarried man, or woman, as ıng the best thing for him. Others give l men in their employ a box of cigars and ill others pick out other presents, but the gars do not fill a long felt want to the ıan who does not smoke, so he only gets ıe good feeling which goes with the presıt. Even that is appreciated, but with the ght kind of work on the part of the jewer between this time and Christmas there ught to be no trouble in getting the proper ınd of presents to please all employes.

A small catalogue or well prepared cirılar would be a great help in this campaign f education—something filled with attracve illustrations of articles suitable for resentation to employes by the employer, nd there is such a wide variety of these oods in the stock of every jeweler that ach can use his own judgment regarding hat to include in the circular and what to mit.

I would suggest the grouping of these resents according to their price. Several mployers will be found who want to give present of the same value to a large numer of employes, and this grouping will nable him to choose according to value, nd still not be compelled to take the same hing for each employe.

If a jeweler can get a large firm interested in this proposition, and furnish a line ı presents on which the name of the recipent and the giver may be engraved, it not ınly gives the recipient something very ıandsome by which to remember his firm or years to come, but also an article which ıe will display to all his friends. Again t advertises his firm in the right way, and ıossibly the jeweler who did the work. This class of advertising will appeal largely o some employers, and would be the clinchng argument of the jeweler in landing the ırder. Other firms would care nothing for he advertising suggestion, but would like he idea of having the name of the firm ınd that of the employe on each article, together with the date, for appearance sake. It shows that the individual employe was remembered when the present was bought, and not that all had been counted, and so many articles ordered to go around.

This little touch of personality will make the present doubly appreciated. On the other hand, once a jeweler has a firm started along this line, he is nearly sure to keep it in line from year to year. Practically the same list of presents will be made the next year, and it is up to the jeweler to have something new to offer, so the presents will be acceptable all round and will add beauty to the collection already started.

An argument in favor of the offerings of the jewelry store is their value as keepsakes. They are not like a turkey or a box of cigars, which may be consumed on Christmas day and forgotten in a week. They are constant reminders of good feeling.

Jewelers in larger cities, who have an established reputation for the quality of their goods, will find it to their advantage before long to supplement the circular or catalogue with a good solicitor, who can get an interview with the head of each business house and have a little talk with him, leave the catalogue or circular, and, if enough interest is shown, go through it with the right kind of suggestions as to what might be done to apply to each particular case. This solicitor should not be a cheap man. He should be the best that money can hire, if he is to make the right kind of an impression, and should know when to talk and when to let the other fellow talk. He will often find the head of the house ready to accept suggestions. The Christmas present business is generally looked upon by that man as a necessary nuisance. He does not mind the cost of the presents half so much as making the selections, and that is the reason so many fall back on turkeys and cigars. This solicitor will be able to show the advantages of his offerings, their appeal to the finer feelings of each employe, the fact that they are a constant reminder of the appreciation of the firm, etc. In smaller places the jeweler himself ought to make it a point to call on the head of firms which annually give their employes a present, and do the work outlined for the solicitor.

Work along this line is bound to be remunerative if done in the right way. It is not only the results of this year you should look for, but for years to come. Next year the same man will be looking for you for suggestions, and in a few years he will be willing to take your advice on such matters without question and will probably turn the entire matter over to you, after prices are settled upon. This puts you in closer touch with him and with his employes than you could get otherwise.

You will find that employes who receive presents of this kind, stamped with your name, or packed in your boxes, will display the name with the presents, as it will be a kind of guarantee of excellence, and they will also be inclined to patronize the same jeweler that their employer has patronized when they want to buy something in your line.

Another thing each jeweler should remember when conducting a campaign of this kind is the fact that if he fails to succeed and another jeweler gets the contract, he is still a partial winner. The fact remains that a new customer has been gained for the jewelry line, and, while you did not get him, you stand as good a chance the following year. Jewelers should act together in their advertising campaigns. The more of their wares they sell, the more other people will want to buy of them. It is seeing things in the home which gives the desire for possession, which eventually brings the customer to the store for something like it, or a little better, as most women would rather have something which will outshine the other, and that opens up possibilities for the jeweler.

By all means try to get some of this business between now and Christmas, and if you cannot get it, try to help some other jeweler to do so. The trade will benefit and jewelers should boost their own trade in preference to all others. F. A. P.

### A New Sale Idea.

I SAW in a bit of ancient history a suggestion for a sale that will stir up the dull season of the year and get rid of a lot of merchandise that is cluttering up the store and tying up good interest money, recently remarked a writer in the *Advertising World.*

The old method of auction sales used in England and in this country during the 16th century was "sale by cant" or, as we would say it, "by candle." The plan was to take an exact inch of candle and set it burning where all present could see. Then any one might bid. The highest bid received before the candle burned itself out took the article.

This curious custom is described by Master Pepys in his diary, in 1662, as follows: "After dinner, we met and sold the Weymouth, Successe and Fellowshippe hulks; where pleasant to see how backward men are at first to bid, and yet when the candle is going out how they bawl and dispute afterwards who bid the most. And here I observed one man cunninger than the rest, that was sure to be the last man and to carry it—and enquiring the reason he told me, that just before the flame goes out, the smoke descends, which is a thing I never observed before, and by that he do know the instant when to bid last."

"A Sale by Candle," if attractively described and run with all proper conventionalities, would at least make a welcome change from the "Overstocked Sale," "End of Season Sale," etc.

### Ideas and Schemes.

SEVERAL persons were recently attracted to the store of Steinmetz & Kaylor, Peoria, Ill., by a display consisting of about 500 pieces of hand-painted china. The china was decorated by Anna Picard Atkins, who had personal charge of the exhibition.

O'Dyce Chapman, Coldwater, Mich., recently displayed in his show window a diamond-studded medal, which was awarded as a prize to the successful competitor in the oratorical contest held under the auspices of the local branch of the W. C. T. U. in that city.

# MURINE

## Optical Aids

**Have Stood the Test of Time and Criticism**

### Gone to success on the wave of good opinions of Physicians, Opticians and the People

*Murine rapidly reduces an Inflamed Eye to its normal condition preparatory to its proper measurement for Glasses.*

*Murine Clears the Transparent Media and obviates the use of a dangerous Mydriatic.*

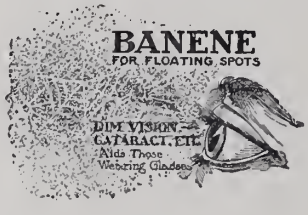
*Banene Stimulates the Blood Supply which nourishes the Eye, removes Floating Spots, strengthens vision, and with Murine greatly aids those wearing Glasses, hence their value to the Optical Profession.*

THE maximum per cent of those ordering Glasses seek your aid only after continued urgings from over-worked and defective Eyes—urgings that have left inflamed tissue and local irritation. Correct Eye Defects with Properly-fitted Glasses. Correct Effects of Defects with *Murine*.

**Properly-fitted Glasses and Murine Promote Eye Comfort**

## Banene

**This preparation should be in the hands of every Refractionist**




*STIMULATES the circulation of the blood supply that nourishes the Eye*, clears the retina of congestion, removes the causes of floating spots, dimness of vision, eobwebs, and an *inability to wear glasses with comfort.*

**Banene absorbs opacities of the Crystaline Lens—Cataract and in many cases renders an operation unnecessary**

## Murine Eye Salve

**(Unguentum Hydro-Murine)**

*A REMEDY FOR THE EYELIDS*



**Restores lost Eyelashes and promotes a healthful growth. Cures Cysts, Styes and Ulcers**

THE Eyelashes often fall out in consequence of neglected disease, both at their roots, and of the Lubricating Glands which open near them, resulting in a thickened and crusted condition. This condition is intensified by an *Error of Refraction*, and properly-fitted Glasses should be worn in addition to applications of *Murine* and *Murine Eye Salve.*

**NOTE**—The law does not confine the sale of these preparations to any class. Jewelers and Opticians have a right to sell them, but not the right to compound or administer.

## MURINE RELIABLE EYE REMEDIES

**Trade Price List**




| These Prices are regular and are subject to Cash Discount only | PER BOTTLE RETAIL | WHOLESALE PER DOZ. | WHOLESALE PER BOTTLE |
|---|---|---|---|
| No. A—MURINE—Regular size | $ .50 | $ 4.00 | $ |
| No. B—MURINE—Special or Opticians' size | 1.25 | 7.20 | .60 |
| No. C—MURINE—1-pound bottle for Physicians' dispensing | 8.00 | 72.00 | 6.00 |
| No. D—MURINE—½-pound bottle for Physicians' dispensing | 5.00 | 48.00 | 4.00 |
| No. E—MURINE EYE SALVE—(*Unguentum Hydro-Murine*) | 1.00 | 7.20 | .60 |
| No. O—OXIDO-FLARINE—(*Salve*) | 1.00 | 7.20 | .60 |
| No. F—GRANULINE | 1.50 | 10.80 | .90 |
| No. G—HYDRONE | 1.10 | 8.40 | .70 |
| No. H—SULPHO-FERRINE—A systemic tonic in eye cases | 1.00 | 7.20 | .60 |
| No. K—BANENE | 1.25 | 9.00 | .75 |
| No. L—OLIN'S RED CLOVER COMPOUND | 1.50 | 10.80 | .90 |
| No. M—HYDRARGYRINE—(*Powder*) | 1.15 | 8.40 | .70 |
| No. Z—MURINE—Trial size. Per gross | | | $28.80 |

This size has no price printed on label or package.

Send for 48-page book which gives full description and directions for the entire "MURINE OPTICAL AID FAMILY.

We supply, when desired, Show-Case holding two dozen Murine Co... hold Easels, beautiful Lithographs, Circulars; also attractive Window Displays, and Books on home treatment for Eyes, with your card on cover.

## Granuline

*FOR old and chronic cases* which have re sisted the ordinary methods of treatmer and where most *positive action* is desired; Gra ulated Lids, Spots, Scums, and Opacities o the eyes. *Granuline* is Absorbent, Toni Antiseptic, Astringent and Antiphlogistic. It a valuable collateral to *Murine* in Eye cases.




**Crowned**—not with Jewels but w *Plaudits of the People* **Laurels** justly earned the "*Best Eye Tre ment.*" Safe and ple ant. Used in the eyes *Infant or Adult.* A nev failing source of *Reli* **Murine Eye Remedi** have cured thousa and will cure you.

The Murine Eye Preparations—Optical Aid Family—are Sold by all Jobbers. The Murine Eye Remedy Co., Chicago, will supp Attractive Office Pictures, Lithographs, Showcases, Optical-Murine Circulars, etc., when desired.

**"There is always one by which the rest are measured."**




## sh Opticians Seek Legislation Governing the Practice of Optometry.

E following is the text of the bill, known as the "Sight-Testing Act," ared for presentation to Parliament on lf of the General Board of Opticians by Hon. Alban Gibbs. It received its final oval at the general optical board meetheld May 31.

THE SIGHT-TESTING ACT.

*Act to regulate the practice of opticians as regards the testing of sight.*

*Whereas* it is expedient that persons proing to test sight should possess a comnt practical knowledge of the subject, that provision be made for the regulaand registration of persons specially ified to test sight in the United King-, and that the law relating to persons ractieing be otherwise amended,

*it enacted* by the King's Most Excel Majesty and with the advice and conof the Lords Spiritual and Temporal Commons in this present Parliament mbled and by the authority of the same ollows:

*Short Title.*

This Act may for all purposes be cited The Sight-testing Opticians' Act 1905."

*Interpretation.*

In this Act "sight-testing" or "testing it" and the practice of sight-testing and ing sight means the science of measurthe refraction of the tye and the adapta- of lenses for aiding defective sight and practice of the said science.

Sight-testing Optician" means a person istered under this Act.

The Company" means the Master Wars and Company of Spectacle Makers.

The Central Board" means the Central ard as constituted by this Act.

The Registrar" means the Registrar to appointed by the Company as hereinafter vided.

The provisions of this Act shall not ly to any legally qualified medical pracner.

*person to be registered without compliance with Act.*

No person shall be registered under Act until he has complied with the rules regulations to be laid down in pursue of this Act.

*gistration not to imply medical qualification, etc.*

Registration under this Act shall not fer upon any person the right or title be registered under the Medical Acts, to assume any name, title or designation plying that he is by law recognized as a medical practitioner, or that he is qualified to practice ophthalmic medicine or surgery.

*Qualifications for registration.*

6. Subject to the provisions of this Act any person who

(*a*) prior to the first day of January, 1906, has been *bonâ-fide* engaged in the practice of sight-testing or testing sight, or is at the passing of this Act an assistant over the age of 21 and has been *bonâ-fide* engaged in the practice of sight-testing, or testing sight for three years provided that in either case application for registration is made before the first day of January, 1907, or

(*b*) after this Act comes into operation shall pass the examinations in sight-testing required by the Master and Wardens and Company of Spectacle Makers

and has duly complied with the rules and requirements of the Company shall be entitled to be registered under this Act.

*Registered persons may practice anywhere and recover fees.*

7. A person registered under this Act shall be entitled to practice sight-testing or testing sight in any part of His Majesty's Dominions, subject to any local law in force in that part and from and after the first day of May, nineteen hundred and six, a person shall not be entitled to recover any fee or charge in any Court for practicing and advising as a sight-testing optician unless he is registered under this Act.

*Persons not to assume title, etc., implying registration under this Act.*

8. (*a*) After the date on which the register comes into force a person shall not be entitled to take or use the name or title of "Sight-testing Optician" or any other name title designation addition or description, whether by means of initials or letters placed after his name or otherwise implying that he is registered under this Act, or that he is a person specially qualified to practice sight-testing or testing sight unless he is registered under this Act.

*Penalties.*

(*b*) Any person who after the date aforesaid has not been registered under this Act takes or uses any such name, title, designation, addition, or description as aforesaid shall on summary conviction be liable to a penalty not exceeding 20 pounds.

*Constitution of Central Board.*

9. On the passing of this Act the Master Wardens and Company of Spectacle Makers shall take steps to secure the formation of a Central Board to be called the Board of Optical Registration (hereinafter called the Central Board) which shall consist of

(*a*) Four persons to be appointed for the term of three years by the Lord President of the Council.

(*b*) Twelve persons to be appointed for the term of one year by the Master Wardens and Company of Spectacle Makers of whom in the first instance the British Optical Association shall have the right to nominate four.

(*c*) Nine persons to be appointed for the term of one year by direct election by the members of the register (as in previous Acts).

The election of members to the Central Board under the sections (*a*) and (*b*) shall take place at the passing of this Act and yearly thereafter and under the sub-section (*c*) on the first day of May, 1908, and yearly thereafter.

Any vacancy occurring by resignation or death shall be filled up in the case of a member appointed under sub-section (*a*) by the Lord President of the Council and in the case of a member appointed under sub-sections (*b*) and (*c*) by the body which appointed such persons. Members appointed under this section shall on the termination of the period for which they have been appointed be eligible for re-appointment for a like period.

*Duties of the Company.*

10. The duties and powers of the Company acting on the recommendations of the Central Board shall be as follows:

1. To frame rules

(*a*) establishing keeping and controlling a register and regulating the conditions of admission on the register.

(*b*) fixing the date on which the register shall come into force.

(*c*) regulating the course of training and the conduct of examinations.

(*d*) regulating the admission on the register of persons already practicing sight-testing or testing sight at the passing of this Act.

(*e*) regulating supervising and restricting within due limits the practice of sight-testing or testing sight.

(*f*) deciding the conditions under which persons registered under this Act may be struck off and

## Optical Department.

may be re-admitted to the register.

(*g*) deciding as to the proper title or titles to designate fitly the practice of sight-testing.

2. To appoint a Secretary, Registrar, and other officers and assistants.

3. And generally to do any other act or duty which may be necessary or expedient for the due and proper carrying out of the provisions of this Act.

Rules framed under this section shall be valid only if approved by the Privy Council and the Privy Council may confirm any such rules without modifications or with such modifications as the Privy Council may think fit and any rules so confirmed shall have effect as if enacted in this Act.

Any rules made under this Act may be rescinded, revoked, amended or varied by rules made in the same manner and subject to the same approval.

*Provisions as to register.*

11. (*a*) A register shall be kept by the Registrar to be styled the Register of Sight-testing Opticians which shall contain a list in alphabetical order according to the surnames and shall state the full names and addresses of registered persons, and subject to the provisions of this Act shall contain such particulars and be in such form as the Central Board may from time to time direct.

(*b*) The register shall be deemed to be in proper custody when in the custody of the Registrar appointed by the Company, and shall be of such a public nature as to be admissible as evidence of all matters therein on its mere production from that custody.

(*c*) The Company shall cause a correct copy of the register to be from time to time and at least once a year printed under their direction and published and sold which copy shall be admissible in evidence.

(*d*) Where a person entitled to be registered under this Act produces or sends to the Registrar the document conferring or evidencing his license or qualification with a statement of his name and address and other particulars if any required for the registration and pays the registration fee he shall be registered in the register of Sight-testing Opticians.

*Registration fees.*

12. There shall be payable in respect of the registration of any person who before the first day of May, 1906, applies to be registered under this Act a fee not exceeding 10 shillings and sixpence, and in respect of the registration of any person who after that day applies to be registered a fee not exceeding five pounds.

*Appeal from decision of the Company.*

13. Any person deeming himself aggrieved by any decision of the Company removing his name from the register may appeal therefrom to the High Court of Justice within six months after the notification of any such decision to him but no further appeal shall be allowed. When any person deems himself aggrieved by any determination of any Court of Summary Jurisdiction under this Act such person may appeal therefrom to a Court of Quarter Sessions.

*Parties to be heard by the Central Board.*

14. No person shall have his name removed from the register without having been previously given an opportunity of being personally heard by the Central Board.

*Penalty for obtaining registration by false representations.*

15. Any person who procures or attempts to procure registration under this Act by making or producing or causing to be made or produced any false and fraudulent declaration certificate or representation either in writing or otherwise shall be guilty of a misdemeanor and shall on conviction thereof be liable to be imprisoned with or without hard labor for any term not exceeding 12 months.

*Penalty for falsification of register.*

16. Any person wilfully making or causing to be made any falsification in any manner relating to the register or forging or issuing or assisting in forging or issuing any certificate purporting to be a certificate under this Act shall be guilty of a misdemeanor and shall be liable on conviction to imprisonment with or without hard labor for any term not exceeding 12 months.

*Change of address and death of a practitioner.*

17. Every person registered under this Act shall forthwith notify to the Registrar any change in his name or address and any person neglecting so to notify shall be liable at the discretion of the Central Board to be struck off the register and every Registrar of Deaths on receiving notice of the death of any person registered under this Act shall forthwith transmit by post to the Registrar a certificate under his own hand, of such death with the particulars of time and place of death and may charge the cost of such certificate and transmission as an expense of his office.

*Duty of Registrar to make and keep register.*

18. It shall be the duty of the Registrar to make and keep a correct register in accordance with the provisions of this Act of all persons who shall be entitled to be registered under this Act and to erase the names of all registered persons who shall have died or whose names shall have been removed from the register and from time to time to make the necessary alterations in the addresses of the persons registered under this Act. To enable the Registrar duly to fulfil the duties imposed upon him it shall be lawful for the Registrar to write a letter to any registered person addressed to him according to his address on the register to enquire whether he has ceased to carry on business or has changed his residence such letter to be forwarded by post as a registered letter according to the Post Office regulations for the time being and if no answer shall be returned to such letter within the period of six months from the sending of the letter a second or similar purp shall be sent in like manner and if no swer be given thereto within three mon from the date thereof it shall be lawful erase the name of such person from register provided always that the same m be restored by the direction of the Cen Board should they think fit to make order to that effect.

*Accounts to be kept.*

19. The Company shall enter or cause be entered in books to be kept for that p pose a true account of all sums of money them received and paid under this Act such accounts shall be certified as correc an accountant who shall be a member e of the Institute of Chartered Account or of the Incorporated Society of Acco ants and a statement of such accounts s be annually laid before the Privy Coun

*Service of notices by post.*

20. Subject to the other provisions of Act all notices and documents required and for the purposes of this Act to be may be sent by post and shall be dee to have been received at the time w en letter containing the same would be d ered in the ordinary course of post an proving such sending it shall be sufficien prove that the letter containing the n or document was prepaid and properly dressed and put into the post.

*Recovery of penalties.*

21. All fees under this Act may be covered as ordinary debts due to the C pany and all penalties under this Act be recovered and enforced in accord with the provisions of the Summary J diction Acts.

### Forthcoming Banquet of the Optical So ty of the City of New York.

THIS year's annual banquet of the Op Society of the City of New York be given Wednesday evening, Nov. Reisenweber's Circle Hotel, Columbus cle, 58th St. and Eighth Ave., New Y At the last regular meeting of the s about 50 tickets were sold, and the mand since that time has been so pre that without question all available sea the tables will be taken.

The dinner a year ago was a most g fying success, and naturally this enter ing organization determined that the ing event should surpass its predece The presence of the ladies at the last ner added much to the social enjoy so of course this feature will be contin and it is even expected that there w an increased representation of the fair There will be excellent music and high class entertainment, and the me is promised, will please the most fastid

A number of speakers well known i tical circles will deliver addresses that be of general interest. The tickets s $1.50 each, and no covers can be guara after Oct. 28, for then the hotel people be informed as to the number of gue

Charles H. Kittrell and C. A. H last week formed a co-partnership engaged in the optical business at 31 St., Macon, Ga., under the firm sty Kittrell & Hilburn. Mr. Kittrell w main in Dublin, where he will have c of the firm's retail jewelry business.

## Mother-of-Pearl Shell from Tahiti.

ME interesting details of the mother-of-pearl shell industry of Tahiti are to ound in the report for the year 1904 on Trade and Commerce of the Society Is-s, submitted by Mr. Simons, the British ul.

e exports from Tahiti to all countries nted to the sum of £140,325 in value, crease, as compared with 1903, of £13,- principally in copra, shell, and vanilla. quantities, values, and destinations of hells were declared as follows:

| | *Mother-of-pearl shell. Quantity.* | |
|---|---|---|
| *untry.* | *Tons.* | *Value.* |
| d States | 105 | £8,316 |
| d Kingdom | 125 | 9,907 |
| Zealand | ½ | 26 |
| e | 403 | 31,931 |
| otal | 633½ | £50,190 |
| otal, 1903 | 622½ | 61,632 |

r. Simons explains that the tax of 150 s imposed on all shell exported to for- markets is subsequently remitted in ase of shipments declared for France, ding that satisfactory proofs are forth- ng of their actual landing in that coun- With this privilege in view, 403 tons ell exported during 1904 were declared ansit for France, but Mr. Simons says generally understood that the bulk, if the whole, of that shipment will ulti- ly find its way to London.

aling with the mother-of-pearl shell Consul says:

ome 20 years ago a comparatively l price was offered in London for Ta- black-edged shells. In the early 90's, ever, prices augmented, and re- ed fairly firm at remunerative rates 1903, when best clean, sound shells, ed as much as £200 to £220 per ton, st second and third grades brought t £160 and £110 per ton respectively. 10 years previous to 1903 the annual rt of shell from Tahiti had averaged t 400 tons, the yearly output varying 550 to 290 tons according to the pro- iveness of the lagoons opened to divers. all appearance, therefore, the demand Tahitian shells had become regular and dy, and no sudden change was appre- led.

n the month of January, 1903, however, volving storm of unprecedented violence hese waters caused heavy seas to sweep r certain of the low-lying atolls of the moto group, drowning some 550 na- s, amongst whom were about 150 divers ork. Exaggerated reports of the catas- he and of the assumed destruction of shell beds were immediately put into cir- tion, with the result, it is said, that lers of shell in London at once took antage of the occasion to raise their es, and that thereupon, and in anticipa- of a future dearth of black-edged shells onsequence of the disaster, button man- cturers and those responsible for the ions in dress decided to change the le from buttons of mother-of-pearl to e of metal, or of other suitable material. Meanwhile the authorities at Tahiti, in er to succor the survivors, and inci- tally to add to the revenues of the col- , stimulated the output of shells at the moto Islands by throwing open most of the best lagoons in that region and by sanctioning the employment of diving machines, of which about 40 were at work by the end of 1903. These measures have brought about the export hence of 622 tons of shell in 1903, and the output of 660 tons (634 tons exported) in 1904, an over-production which, combined with the decreased demand following the change in fashions before mentioned, has diminished the price of Tahitian shells in the London market to practically one-half of what it was two years ago. Remunerative sales, therefore, cannot be effected, stocks are unduly accumulating, and Tahiti traders are finding themselves more or less financially embarrassed.

"The authorities at Tahiti stopped all diving operations at the shell islands from Oct. 1, 1904, to Feb. 1, 1905, and extended this prohibition to diving machines until May 1, 1905. These precautions, added to the inactivity of Tahiti traders, who cannot afford to raise shells at present prices, should restrain within reasonable bounds the output for 1905, and thus relieve the London market and prevent, it is hoped, the accumulation of stocks in excess of trade requirements."

## Precious Stones, and Gem Minerals.

IN introducing a chapter on the "Properties of Gems," in his recent work on the "Gems, Jewelers' Materials and Ornamental Stores of California," Dr. Geo. F. Kunz says:

"It is difficult to define to-day what is meant by 'a precious stone,' for the mineralogist would give one definition, the jeweler another, the archæologist still a different one, while the scientific collector and the gatherer of curios and souvenirs would not agree with any of the others. A gem-mineral or a 'precious stone' may be defined as a mineral of any sort, distinguished for its beauty, durability or rarity, especially when cut and polished. There are only a few really precious stones: the diamond, the ruby and sapphire (identical in composition), the emerald, and occasionally the pearl (which is of animal origin) is included; formerly also the opal.

"Some 20 years ago jewelers sold only a few varieties of stones; to-day they keep in stock anything known to the mineralogist and demanded by the public. The consumption of gems is larger than most people realize. Take one trade alone, for example. The watches manufactured annually in the United States use from seven to 21 jewels for each watch. The consumption annually amounts to over 5,000,000 ruby and sapphire watch-jewels, and over 7,000,000 garnet jewels; while over 15,000 carats of bort diamonds are consumed in cutting these jewels.

"In looking for gems, the prospector should be provided with a few specimens representing the scale of hardness, and have the means in camp to determine the specific gravity. In this way he can separate the positively worthless from the possibly valuable, even though he can not fully identify the minerals."

M. E. Wold, Thief River Falls, Minn., has moved his stock to new quarters.

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COOPER & FORMAN
Manufacturing Jewelers
3 Maiden Lane
New York

A Full Line of Fine Mounted Goods Always on Hand




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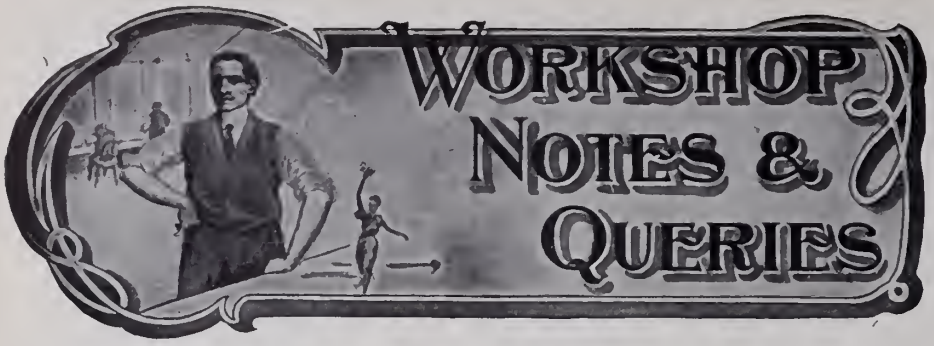
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JOS. H. DESCHAMPS
Mfg. Jeweler and Importer of
DIAMONDS
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NEW EFFECTS IN UNIQUE GEMS.
CUT EN CABOCHON, CARBUNCLE AND OTHER INGENIOUS MODIFICATIONS, NOTABLE EXAMPLES OF WHICH ARE PRODUCED IN AMAZON-STONE, TOURMALINE, THOMSONITE, BERYLS, JASPERS, MALACHITE, (ROSE AND GREEN) NON-FADING ROSE QUARTZ.
SEND FOR SAMPLE PAPERS AND PRICES.
LOUIS J. DEACON, Atlantic City, N. J.

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LAPIDARIES. PRECIOUS STONES.
GEMS in Unique Cuttings.

Importers of Precious, Semi-precious and Imit. Stones.
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THE LYONS GEM CO.,
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HEADQUARTERS FOR
SCIENTIFIC RUBIES.
We solicit your Jobbing and Memorandum Orders.

FRESH WATER PEARLS
BOUGHT AND SOLD.
Also PEARLS POLISHED
and all possible improvements made. Pearls damaged by setting or from wear with diamonds restored.
JOHN HAACK, Room 53, 11 John St. New York.




*[Answers are also solicited from our readers to the questions published on this page.]*

QUESTION No. 1359.—**To Color Chrysoprase.**—*Kindly let me know how chrysoprase is colored. Do you know any one who does that kind of work?* M. G.

ANSWER:—We were unable to find anybody in this country who colors this substance. Bauer, in his work on "Precious Stones," says that the color is due to the presence of about 1 per cent. of nickel. This element is probably present in the form of a hydrated silicate, which, when heated, loses water and becomes decolorized, since the stone itself, when exposed to the action of heat, becomes paler and paler, and finally quite white. The temperature necessary to produce this change is not very high, and a seal of chrysoprase, if frequently used, will gradually lose its color. The same thing happens, moreover, when the stone is exposed to the direct rays of the sun, the decolorization in the latter case being due, not to the action of the heat, but to that of light. That the decolorization of chrysoprase is due to loss of water is demonstrated by the fact that the color is restored by burying the stone in moist earth or cotton-wool. The color of the bleached chrysoprase can be restored, or that of a pale stone improved, by immersion in a solution of nickel sulphate. It is even possible to produce chrysoprase artificially by immersing chalcedony for some time in a green solution of a nickel salt. This is sucked up into the pores of the chalcedony and imparts to it the fine apple-green color of true chrysoprase. It is sometimes almost impossible to distinguish these artificially colored stones from true chrysoprase, and a great many are sold as genuine stones. Natural chrysoprase is rather difficult to work, being very liable, on account of its brittleness, to crack and splinter at the edges. Moreover, it must not be allowed to become overheated during grinding, since this has a prejudicial effect on the color. A stone which has been overheated not only loses its bright apple-green color, but also, to a great extent, its translucency. If reasonable care be taken in the process of grinding, the color is retained unaltered, and after polishing the stone acquires a very fine luster. Chrysoprase is usually cut with a convex or plain surface, which is frequently bordered with one or two series of facets.

QUESTION No. 1360.—**Bright and Matt Dip for Brass.**—*I noticed a formula for a dip for brass in your Workshop Notes, which I used with success. I now want a dip that will produce a dead or matt finish on brass.* B. T. L.

ANSWER:—A dip for producing a matt or dead finish on brass is made in the same manner as the bright dip, with the exception that the dead dip has an addition of sulphate of zinc—enough to saturate the solution. Without the zinc the dead color cannot be obtained. The most recent mode of making the matt dip is to produce the sulphate of zinc directly in the solution and in the precipitated form. The method of making the sulphate of zinc directly in the solution is as follows: One gallon of nitric acid is placed in a stone jar and surrounded by cold water. Add pieces of zinc gradually until no more zinc will dissolve; then add enough fresh acid to supply the acid evaporated during the agitation. Finally, add one gallon of sulphuric acid. The dead matt dip is used hot and the jar is therefore placed in a vessel containing hot water. Clean and polish the brass pieces in the usual way; stir the dip well with a wooden paddle, and dip the brass pieces into this and let remain until the desired matt is obtained. Then remove, rinse and dip into the regular bright acid dip. This is necessary to remove the dark coating on the surface. If the matt be too fine, add more nitric acid; if too coarse, more sulphuric acid is required. Water should be kept out of the solution, as it usually spoils the dip. When the dip becomes weak, add a little nitric acid. The dead matt dip can be used for both brass and German silver.

QUESTION No. 1361.—**Preparing Knives for Plating.**—*Please inform me how to prepare table knives for silver plating.* P. W.

ANSWER:—Steel knives and forks are usually covered with an oil to prevent rusting. This should be removed by immersing the steel goods for several hours in benzine. The articles are then potashed and scoured with pumice. The pieces are then immersed in a 10 per cent. solution of potassium cyanide, using a copper anode with a very small piece of silver attached and applying the electric current. This requires only a small deposit on the knives, and the pieces may then be placed directly in the plating solution.

QUESTION No. 1362.—**To Refinish Pickled and Chased Silver.**—*I have some fancy chased silver toilet pieces which I repaired by soldering. I pickled the pieces, but cannot remove the white in the crevices without injuring the chasing. What should I do with it?* S. D.

ANSWER:—After the pickling the pieces should be thoroughly rinsed and then scratch-brushed on the lathe with a revolving brass wire scratch brush, using bran water for wetting. This will remove the white from the crevices, and the article can then be polished with rouge and buffed.

QUESTION No. 1363.—**Black Nickel Oxidizing.**—*How can I produce black oxidizing with a nickel solution on various metals?* H. & V.

ANSWER:—The nickel oxidizing can be produced by dissolving in water sulphate of copper and sulphate of nickel in equal proportions. Use a nickel anode. The metals to be oxidized should be cleaned in the usual manner before placing in the bath.

QUESTION No. 1364.—**A Cheap Grey Finish Solution.**—*I am using a platinum solution in order to give silver a grey finish, but find it too expensive. Can you suggest something cheaper?* G. F.

ANSWER:—An imitation of platinum is made by dissolving sulphate of iron in muriatic acid and adding an equal amount of this solution to the platinum solution. A heat should be used in drying this, as it brings out a reddish brown tone, due to the iron.

QUESTION No. 1365.—**Water Lacquer.**—*Please give me the formula for making a lacquer which I can use for cheap brass articles.* B. C.

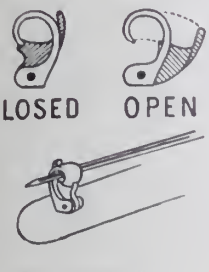
ANSWER:—A lacquer that is suitable for brass articles and which may be produced at about 10 cents per gallon is made by dissolving 4 ozs. of imported gelatine in one gallon of boiling water, and using the solution as a lacquer. The goods are dipped or prepared in the usual way and immersed in the water lacquer at a high temperature. The heating should be done by means of a water bath or steam pipe. After lacquering shake off the superfluous lacquer and place in a heater to dry.

QUESTION No. 1366.—**To Clean Show Cases.**—*Will you kindly give me a good polish which I can use to renew the polished and varnished surfaces of wood, stone and metal trimmings about my jewelry store? I want it especially for the show cases.* C. I.

ANSWER:—In a recent number of *Fran Horlogue*, the following is recommended and may answer the above question: A good polish is composed of the following ingredients, though the proportions may be varied: Cereal flour or wood pulp, 38 per cent.; hydrochloric acid, 43 per cent.; chloride of lime, 18 per cent.; turpentine, ½ per cent. After mixing the ingredients thoroughly in order to form a homogeneous paste, the object to be treated is smeared with it and allow to stand for some time. The paste on the surface is then removed by passing over it quickly a piece of plush, leather or a brush, which will remove dirt, grease and other deleterious substances. By the application of a little friction with a cloth or piece of leather a polished surface will be imparted to wood and objects of metal will be rendered lustrous. An addition of chloride of lime tends to keep the paste moist for a considerable time, whatever the temperature, thus allowing the ready removal of the paste without damaging the varnish or polish, while the turpentine serves as a disinfectant and renders the odor less disagreeable during the operation. The product is rapid in its action and devoid of ingredients which might affect the varnish or polished surfaces of wood or marble. While energetic in its cleaning action on brass and other metal objects, it has no corrosive effect

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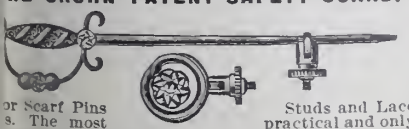
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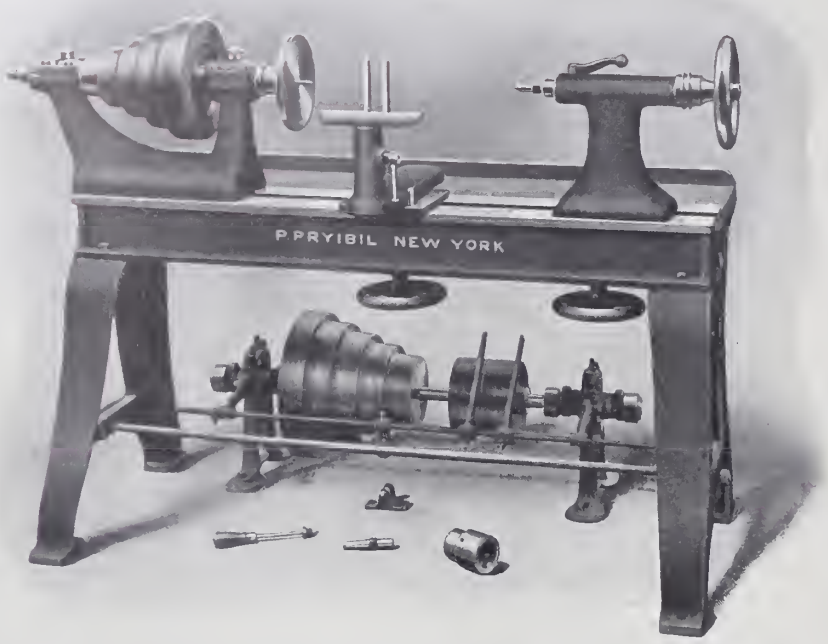
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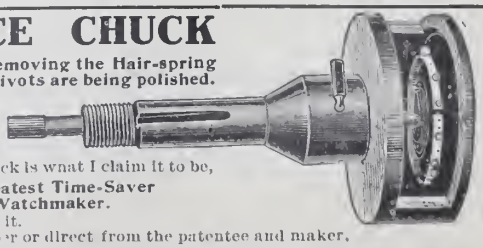
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## Merit in Manufacture of Pottery.

By Charles F. Binns, in the *Glass and Pottery World.*)

DOES merit always win out? Does it ever? The tale of the modern manufacturing backed up by that of the retail store would seem to be that it is price that wins always; but is this true? And if it be true, why is it true?

There is a strong demand for old pottery. So constant is the demand that numbers of imitations are made and sold, for the supply of the genuine old wares can not keep pace. This demand is caused partly by the fact that all china is in fashion and partly by the fact that those who know a good thing when they see it cannot find modern wares suited to their tastes. That the second reason is the more potent is proven, because there is some old ware which has little or no merit, and for this there is little or no demand.

In making a comparison between old china and modern, like must be compared with like. It would not be fair to contrast Greek pottery with the stoneware of to-day, nor Sèvres porcelain with hotel china, but the English earthenware of 100 years ago may very well be pitted against the modern staple of East Liverpool, and old Worcester procelain may be placed in the same class with the best factory product of to-day.

This comparison is instituted upon the quality which appeals to the purchaser, not upon body composition or any technical point. It is of no consequence to the average purchaser whether the ware be bone china, spar china, granite or c.c., if only it be pleasing. Of course, the quality of translucency is a factor in giving pleasure, but it is not the most important. To illustrate this, it is a fact that a well-known European house has lately introduced a new earthenware. It is, frankly, an earthenware; it pretends neither to translucency nor vitrification. It is given no fancy name, such as "porcelaine opaque," but it is so beautifully made, decorated with such reserve and finish, is, in a word, such a perfect earthenware, that it is selling well. The wares of 100 years ago were produced under conditions very different from those which prevail to-day. Then each factory had something of a specialty, each manufacturer was an enthusiastic potter. Then the desire was to make as well as could be made, to earn a reputation and consequent emoluments. Now the controlling impetus is competition, a struggle, not of quality, but of cheapness. Now the manufacturer is, or seeks to be, a great financier. In some cases he scarcely knows one clay from another, but he must, at all costs, make money.

As it is hoped that these lines will be read by manufacturers, an apology is here offered, with the assurance that the author is attributing no blame to them. They are in the toils of a system, but the system should be broken down.

To resume: The plan of the last century was to make each piece carefully and to decorate it with taste, with the result that the work holds the field for merit to-day. The plan of this 20th century is to rush as much as possible ware through the shops and kilns to base the claim for orders upon a low selling price. It would be absurd to expect the same quality in the latter case as in the former, and yet we wonder at the demand for old things. Glance for a moment at the procedure in each instance.

In the olden time the manufacturer was a master potter. His capital was not large, nor were his workmen numerous. He managed the factory himself, and it was his individuality which produced the shapes and decorations. No vast amount of business was done, but he had a comfortable home and a reasonable balance at the bank. His product was sought after and his name became a household word among the lovers of pottery.

The manufacturer of to-day controls large finances. Besides the money invested in pottery he has interests in steel or in rubber or in real estate. The direct management of the works is in the hands of a superintendent. The models are bought from a trade modeler and the decalcomania prints from a large producer. Pottery is shipped by the carload, but in a trainload one might search in vain for a reputation. And in the face of this contrast is the fact that six new potteries are lying idle because they cannot be made to pay, and that a new pottery of mammoth capacity is being erected. Truly, a paradoxical state of affairs. The six idle potteries represent the past, the mammoth plant the future. The separate plants, properly managed, would mean diversity of product, individual expression, interest and merit. The large plant, evenly managed in the best way, must mean one-man control, uniformity of product, bulk not beauty.

This reverts to the proposition that the salable quality of pottery is the power of giving pleasure. None of these plants was expected to produce bath tubs or sanitary ware, but that called "general" table furnishings, bedroom services, jugs and the like. These things are mostly bought by women, and they buy that which will please. It is, therefore, reasonable to suppose that in the work of six different producers there is more chance of pleasing than if the work came all from one hand. But, alas! there is here the shadow without the substance. These six plants were, in all probability, no better off than the one, for the same trade modelers would supply their shapes, the same print merchants their decorations. There is separation, but not individuality.

Is there no way out? Manufacturers are rushing themselves and their employes, with very little profit to either. Is there not a way by which good work can be done in a quiet, thoughtful way, with as much profit and a great deal more peace? In other words, would it, necessarily, be a retrograde movement to revert to the practice of 100 years ago?

We must be prepared to distinguish between goods produced by pure mechanical skill and those manufactured in the spirit, nominal at least, of the artist. In the former, as in the production of iron and steel, brick and sewer pipe, the world was never better equipped than to-day, but in the latter the contrary is the fact. It has already been pointed out that general pottery sells because of its power to please, which means that the æsthetic sense prevails to a large extent. But it is recognized among artists that the past was more fruitful than the present. The "old masters" are honored because of their unrivaled power and in the cycle of ceramics there is nothing finer than the old work emanating from Sèvres and Berlin and Worcester and Chelsea.

The remedy for the present depression and collapse of American general ware is to be found in a revival of the spirit which made every master potter an enthusiast for his art. If the wealthy manufacturer of to-day will spend his money upon fine specimens of old china and will place these where they can be studied by his workmen, something worth while will be accomplished. But such action as this savors of shop and the money had better be spent on an automobile and a yacht. Then the factory and all its doings can be shaken off for a while and he can forget that such a thing as pottery exists.

But it is not by shaking off shop that



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reputations can be or will be made.

Why harp upon reputation? Nine people out of 10 do not know what they are buying. They select a service which pleases them, no matter who made it. This is, unfortunately, true of the American product, but not of imported wares. On the contrary, the average purchaser in the city knows at least the name of Minton, Cauldon, Coalport and Worcester, and it is against these reputations that the American manufacturers must compete. Reputation can only be met by reputation, but the competition here is all on other lines. A dealer imports a fine service. It is seen by an enterprising manufacturer and he argues that he can produce something like it a good deal cheaper. Thus does degeneration set in. Instead of this the argument should run that he can make something just as good, or, possibly, a little better. Then the ideal set before the factory will be quality rather than cheapness, perfection rather than push. It may not be possible to acquire this spirit at once, but it is quite certain that only along some such lines can the pottery of America attain its rightful place in competition with the world.

## General Appraisers' Decisions on Glass and Terra Cotta.

DECISIONS by the Board of United States General Appraisers, New York, in cases involving the duties on manufactures of glass and on terra cotta were published last week by the Treasury Department as follows:

GLASS MEDALLIONS.—Protest of Geo. Borgfeldt & Co. against the assessment of duty by the Collector at Boston. Protest sustained on the authority of G. A. 6064 (T. D. 26446), relating to glass medallions.

GLASS BLANKS.—Protest of B. Gunthel against the assessment of duty by the Collector at New York. United States *v.* Durand (T. D. 26123) followed, relating to glass blanks.

TERRA COTTA WARE.—Protest of Aimone Mfg. Co. against the assessment of duty by the Collector at New York. The Board affirmed the action of the Collector in classifying certain terra cotta ware as decorated earthen ware under Par. 95, Tariff Act of 1897.

Wm. E. Tracy, Norway, Ia., has sold out his business to K. E. Smith.



## THE COMMENTATOR

HIS VIEWS AND CRITICISMS

### The Development of Color Effect in Ceramic Works.

IT is doubtful if any age has ever excelled the present in the skillful handling of the element of color. One may sometimes hear expressed a tradition (it can hardly be called anything else) to the effect that the ancients possessed color secrets unknown to-day and were able to produce effects now unattainable. Such assertions should be taken with a grain of salt. Certainly a ray of sunlight has the same qualities now that it had of old, and there are just as many colors revealed by the spectrum. The assumption is warranted that facility in handling color has greatly increased in modern times, owing to the greater variety and availability of pigments, improved methods of mechanical treatment, more scientific study of color and the development of fine taste as to colors, singly and in combination.

The history of porcelain, for example, has been progressive, and not retrogressive with regard to color. The original hard paste porcelain, the secret of which was brought from China in 1512 by a Jesuit missionary, was difficult to decorate, as only two ground colors could be used to advantage, a deep cobalt blue and a dark chrome-green. Soft-paste porcelain, introduced later, was capable of incorporating a variety of colors. The distinction is no longer so important, because the development of the art has brought hard-paste, as well as soft-paste, under the dominion of the colorist, and one may see both types of porcelain manufactured in the same establishment. Certain limitations as to color have been imposed also by the relation which the design bears to the glaze, whether applied under it or over it. But these limitations present no real obstacles, because the manufacturer has the option of using either underglaze or overglaze trea


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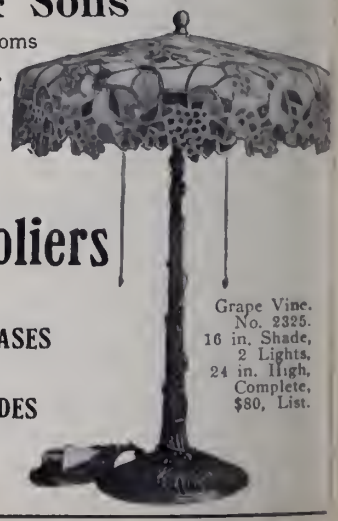
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Barye subjects, vividly showing the spirit and power of this eminent sculptor of animals. The lions seem to roar with their open jaws and one hears the cracking bones which the tigers are crunching. There are cows, sheep, bulls, displaying an intimate acquaintance with the habits and anatomy of the domestic animals, mostly in the green finish.

A masterpiece is the imposing and spirited Colleone showing the stalwart and haughty warrior boldly seated on his pawing horse, a superb reproduction of Verrocchio's heroic statue in Venice. There are Vases in entirely new decorations. Busts and Fancy Pieces in profuse variety. Vienna Bronzes, Sevres Bisque and figures showing a happy and picturesque combination of bisque and bronze.

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ment, according to the effect he desires to produce. Thus the products of to-day revel in color, and ring the changes in every conceivable tint and shade.

Important as are considerations of form and design, the matter of color is scarcely less so. It is not a mere incident, a minor detail; it is a prime object in itself. Color has an appreciable commercial value. It responds to influences of supply and demand, like a merchantable commodity. That there is an appetite for color is evidenced by the displays. Nor is the emphasis of this feature confined to art wares, but the same tendency is apparent in all the finer lines of manufacture where color is a feature; and it is being made an object in lines where formerly it was slighted. Color follows the caprices of fashion, has its vogues, and even its fads.

Different seasons bring different colors into predominance. This is not a matter of chance or caprice, but is the result of some definite impulse felt and responded to by the manufacturer. Any one browsing among the ceramics now being displayed will notice a variety of colors, but one or two in particular will impress him as predominating. He will note the prevalence of certain greens and blues. What is the influence that singles out certain shades and colors, and decrees that this and that shall come to the front in any particular season? On first thought one might hazard a guess that the house furnishers and decorators of Paris have something to do with it. When in doubt look to France; that is a good rule in matters artistic. Every one is familiar with the tendency to follow definite color schemes in the furnishings and equipment of individual rooms. Thus we have red rooms, blue rooms, green rooms, etc. The manufacturer naturally is impelled to have his wares conform with such requirements. But on further thought this explanation may appear inadequate, and one may be disposed to look farther than the manufacturer of art wares and the house furnisher and decorator. What impels the latter to give prominence to this color or that in providing artistic environment in the domestic establishments of wealthy patrons? Here we come to the eternal feminine. The *grand dames* naturally want appropriate settings for their personal graces and their gowns; and so the modiste has a hand in the matter, too. This may not explain the whole of the color impulse, for we must allow a margin for independence and originality on the part of the manufacturer; but the theory is plausible.

There is a positive charm just in mere color. It may often be more pleasing alone and in itself than extravagant overelaboration. Ginger-bread effects are admittedly inartistic. Special interest attaches to certain unfamiliar tints and shades, what may be called "off colors." For example, several persons recently examined an effect in light blue with just a touch of yellow in it, so as to place it on the very border line between blue and green. Some referred to it as light blue; others as pale green. One would never imagine they were referring to the same thing. There were heated arguments over it. Agreement was hopeless. On such trivial themes are controversies born.

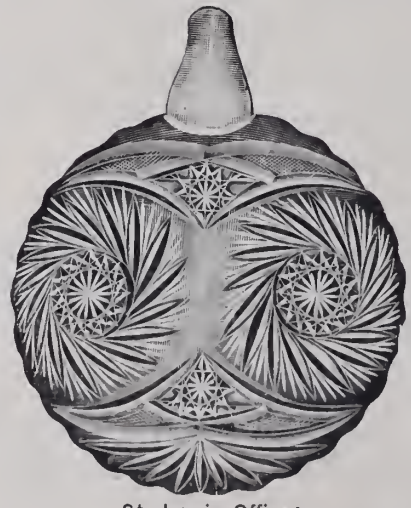
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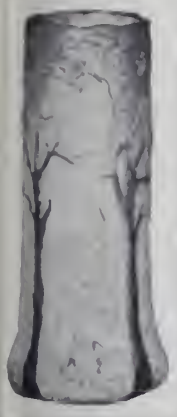
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## Maple City Glass Co.,

**CUT GLASS TABLEWARE,**

HAWLEY, PA.

SALESROOMS:
New York—H. B. Stites, 253 Broadway.
Baltimore—Green & Thomas, 33 S. Charles St.
San Francisco—J. A. Young, 115 Kearny St.
Boston—Sweetser-Bennett Co., 101 Tremont St.
Buffalo—J. R. Stadlinger, 685 Main St.
Indianapolis—J. A. Dugan Co., 28 W. Maryland St.

**If a customer should bring you any Diamond Jewelry to sell and you do not care to buy it yourself, take it to**

## CHAS. S. CROSSMAN & CO.,

**NO. 3 MAIDEN LANE, NEW YORK**

where you can have an immediate Cash Offer. Pearls and other Precious Stones also bought. Trade references if desired. Correspondence solicited.

**Appraisals made for Estates.** Established 1880.




SOLE AGENT

## W. S. PITCAIRN

19 MURRAY STREET - - - NEW YORK

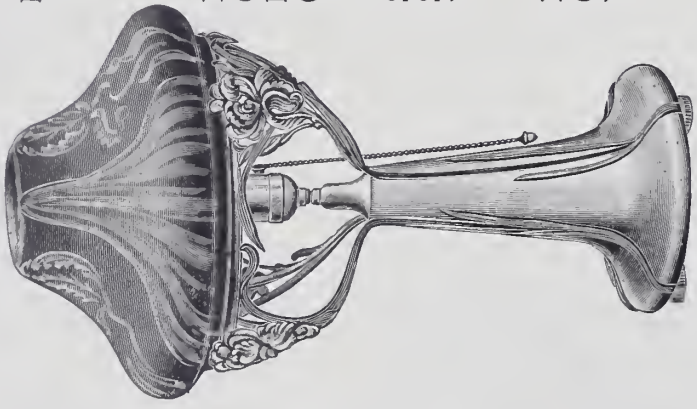
## The Pairpoint Corporation,

NEW BEDFORD, MASS.

Electroliers, Gas Portables, Oil Lamps.

Superior Silver Plated Ware.

Rich Cut Glass Ware.



No. 3055 Electrolier
No. 1533 Shade "Cologne."

Branches 38 Murray Street, - New York City.
120 Sutter Street, - San Francisco, Cal.
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## "CAULDON"

ENGLISH CHINA

Finest product of the potter's art.

No competition from department stores.

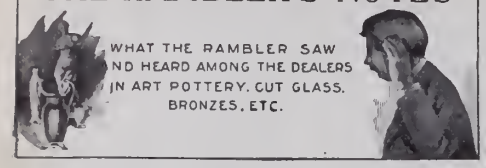
Sold exclusively to legitimate jewelry and china houses.

Call and inspect the line or write and we will forward samples.

EDWARD BOOTE,

46 WEST BROADWAY, NEW YORK.

# THE RAMBLER'S NOTES




**NOTABLE DISPLAY OF ARTISTIC CLOCKS.**

PARISIAN manufacturers of novel and beautiful clocks have sent to Harris & Harrington, 12 Barclay St., New York, an assortment so rich and varied that the retailer will take a distinct pleasure in inspecting it. The firm has been lavish in assembling for the American trade the most artistic productions of the present season in the French studios and factories, so that to take even a glance at the well-filled shelves and tables will give a delightful occupation for a few hours to the admirers of the best in these artistic products. The visitor will notice the full line of French 400-day clocks, mounted in all sorts of patterns, simple and elaborate; these clocks are guaranteed to keep time with a single winding for 400 days. There is a wide collection of striking and repeating clocks of the traveling class in sizes from two and a half inches up, and also regulators in equal variety. In *art nouveau* there are bronze cases finished in a new process, in which the etching is first completed, after which the coloring is applied. Among the larger clocks may be mentioned particularly a chiming clock in heraldic style of real bronze, with mercurial gilding. This clock stands nearly three feet high, and accompanying it are candelabra in harmony of size and form. Another set that is especially attractive is of real bronze, with mercurial gilding, in Louis XVI. style. Perhaps the most enthusiastic admiration will be expended on a clock in a red gold finish of bronze, in rococo architecture and with cloisonne enamel. The carving, from the ornamental base to the beautiful columns and top, is most elaborate and artistic. The dial is an excellent example of raised and pierced enamel work. The half hours are struck on a gong. At the hours a deep gong strikes the number. Then a bird of gay plumage, standing directly over the dial, opens its beak, flaps its wings, spreads its feathers, and sings sweetly—not a few notes only, but a lusty, cheerful song, such as greets you from the throat of your favorite canary. As the sweet-toned warbler's notes cease they are followed by the clear and pleasing melody of a music box, which plays a different air for each of 12 hours and will repeat as often as desired. These are a few of the clocks that may be seen, but all who are interested are advised by all means to see for themselves the splendid assortment which gives to the buyer so wide a choice.

*

**RICH NOVELTIES IN VARIOUS LINES.**

BEAUTIFUL and novel productions in many lines are to be seen in the salesrooms of Glaenzer Frères & Rheinboldt, 28 Washington Pl., New York, and show results of the searches made in the studios and workshops in Europe in the past season by this enterprising firm. In marble busts there is a larger display than has ever before been made by this house, which is already distinguished for its success in obtaining desirable and effective works of the foreign sculptors. There is a line of historical subjects like Dante and Napoleon, etc., carved in Carrara marble in an antique polish and finish. The muses and other mythological subjects are represented by graceful heads. Another line is named after various flowers, each maiden gazing at a blossom. A child in repose shows the head dropping with fatigue, and conveys an idea of the little one resting after a day's hard play. Another bust shows the child at study, with inimitable expression of face and pose. Among the life-sized heads the "Peasant of the Alps" is one of the most pleasing, the subject being a modern Swiss girl. The Sèvres china has received many additions this Fall, including new pieces in *pate tendré*. The plates in old gold, dark green and brown colors show the latest products in form and decoration. The Dresden ware is also enlarged by the receipt of plates and other chinas executed in new and pleasing forms and ornamentation. The visitor cannot fail to pause in admiration before the line of pure white plates with borders decorated in garlands. In the center is a wreathed medallion in raised gold and with a figure in colors. Perhaps the most striking novelty is the *gres flammé*, shown this season for the first time. The vases, urns and other classical shapes come in deep red, blue, green jasper and soft blends, in handsome gold bronze mountings. Potter and metal workers have combined their labors in producing wares that appeal to the most discriminating taste.

THE RAMBLER.

## Pâte Sur Pâte.

THE "Slip" process of pottery decoration which is simply pressing liquid decoration through a nozzle upon the unbaked surface, is closely connected with *pâte sur pâte*. In Italy a ware of this sort is extensively fabricated, and it requires a very skillful hand to dash on at one stroke with the liquid slip, the conventional flowers and animals that suit the taste of people who understand pottery.

A Milan manufacturer having engaged for that special work a pastry cook who was extremely clever at embellishing his cakes with designs in syrups and currants, has found his talents so successful when they directed to pot painting, and his work meets with such a demand that he realizes more profit out of the extemporized artist than he would out of a half dozen china painters.

J. Hensley, Decatur, Ill., formally opened his new store a short time ago. A feature of the opening was the serving of cigars and the distributing of carnations by the jeweler's two little daughters.



**Entire Sample Line Now Being Closed Out**

| | |
|---|---|
| Desk Sets | Gun Metal |
| Smokers' Articles | Leather |
| Hand-Painted China | Opera Glasses |
| Gold Engraved Glass | Opera Glass Bags, Etc. |

MANY ARTICLES SUITABLE AS GIFTS FOR MEN.

**LARGEST SHOW ROOM IN NEW YORK**

DEVOTED TO NOVELTIES FOR JEWELERS

**L. W. LEVY & CO.**

580-582 Broadway, New York.



*Mercantile Fountain Pen*

**The Best Self-Filling Attachment**

made and guaranteed by

**AIKIN, LAMBERT & CO.,** 19 Maiden Lane, NEW YORK.

**Retail Price:**
**$3.00**
**$3.50**
**$4.50**

Send for Price Lists and Discounts.




CAN BE FILLED TWO WAYS.

**$2.50**

**THE SWAN**

Self-filling Fountain Pen.

PRINCIPLES COMBUSTION.

Patented July 9, 1895; August 6, 1901.

*CAN BE FILLED WITHOUT DISTURBING A LINE OF THOUGHT.*

*THE PERFECTION OF A FLOW.*

**MABIE, TODD & BARD,**

130 Fulton Street, New York.

Sold by Best Trade. Send for Catalogue.



**It's the Little Things that count.**

The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

**The Automatic Eye-Glass Holder**

Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request Send for catalogue.



Est. 1832. **Ketcham & McDougall,** Manufacturers,

37-39 MAIDEN LANE, NEW YORK.

ALSO MAKERS OF THE LEADING LINE OF THIMBLES.

**ROUCH & FITZGERALD**



Jewelry
Trunks
and Cases

161 Broadway,

Bet. Cortlandt and Liberty Sts.

688 B'way.
723 6th Ave.
NEW YORK

**S. KOHN & CO.,**

MANUFACTURERS OF

**FINE DIAMOND MOUNTINGS.**

Repairing and Setting a Specialty.

41-43 Maiden Lane, NEW YORK.

**QUALITY in MOUNTINGS**

is as much desired as quality in diamonds. Get the best from

**ADAMS & SINGLETON**

Successors to Brooks & Pike

Manufacturers of DIAMOND MOUNTINGS **364 Washington St., Boston, Mass.**

ROLLED GOLD PLATE

**SEAMLESS WIRE AND TUBING**

**DUNBAR, LEACH, GARNER CO.,**

MANUFACTURERS,

ATTLEBORO, - - - MASS.

**CUT GLASS**

Selection Line to Responsible Houses.

The best in the market. **SALT** and **PEPPER SHAKERS** with Sterling Silver Tops from $2.50 per dozen to $36.00. **SUGAR SHAKERS** with Sterling Silver Tops from $10.00 per dozen to $60.00.

**J. A. MOLLER,** 239 CANAL STREET, NEW YORK.

TRADE MARK.

# R. L. & M. FRIEDLANDER,

## Wholesale Jewellers,

## Importers of Diamonds,

30 MAIDEN LANE, NEW YORK CITY.



## Hall Clocks

ELLIOTT'S CELEBRATED TUBULAR CHIMES.

**Harris & Harrington,**

12 BARCLAY ST., NEW YORK.

Sole Agents to the Trade for J. J. ELLIOTT & CO., LONDON.

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## L. LELONG & BRO.,

Gold and Silver Refiners, Assayers and Sweep Smelters,

S. W. Cor. Halsey and Marshall Sts., NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE.

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The fixtures in this store manufactured by us.

## Jewelry Store Fixtures and Show Cases

**OUR SPECIALTY.**

The enlargement of our factory in our new location enables us to quote low prices.

If you need fixtures or show cases let us hear from you. Estimates cheerfully furnished.

## ALEXANDER H. REVELL & COMPANY

REES, DAYTON AND EASTMAN STREETS AND HAWTHORNE AVENUE, CHICAGO, ILL

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LOUIS KAHN. MOSES KAHN. SAML. H. LEVY.

IMPORTERS AND CUTTERS

## L. & M. Kahn & Co., DIAMONDS

NEW YORK: 170 BROADWAY, CORNER MAIDEN LANE.

AMSTERDAM: 10 Tulp Straat.

Cutting Works, 29 Gold Street, New York.

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IMPORTERS OF

## DIAMONDS

## HIRSH & HYMAN

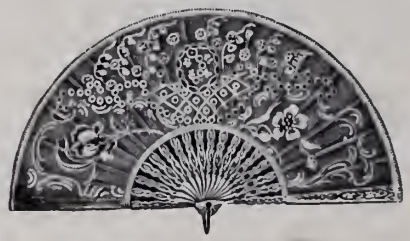
2 MAIDEN LANE, NEW YORK.
Broadway-Maiden Lane Building.

CUTTERS OF

## DIAMONDS

N. Y. Telephone, 7559 Cort.

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Factories: VIENNA, AUSTRIA. PARIS, FRANCE.

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SPECIALTIES FOR THE JEWELRY TRADE

MOTHER OF PEARL, IVORY, TORTOISE SHELL, CARVED EBONY and BONE.

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SALESROOM, 621 BROADWAY, CABLE BUILDING, NEW YORK.

REPAIR DEPARTMENT

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## 47 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING.

**JOHN AUSTIN & SON,**

Assayers, Refiners and Smelters,

74 & 76 Clifford Street, PROVIDENCE, R.

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ALBERT LORSCH. N. Y. Telephone Call, 2142 John. ALFRED KROWL

## ALBERT LORSCH & Co.,

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK. 131 WASHINGTON STREET, PROVIDENCE, R. I.

## ROSE DIAMONDS.

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65 Nassau St. Cor. John. NEW YORK.

IMPORTERS AND CUTTERS OF

## Armstein Bros. & Co. Diamonds

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW,
WITH WHICH ARE CONSOLIDATED THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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THE JEWELERS' CIRCULAR PUB. CO.

Corbin Building, 11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

TH YEAR. NEW YORK AND CHICAGO, WEDNESDAY, NOVEMBER 1, 1905. VOL. LI. No. 14.

# AN ARTISTIC TESTIMONIAL TO A FAMOUS RAILROAD MAGNATE.

N artistic and attractive silver loving cup, designed and manufactured in surprisingly short time, was presented J. J. Hill, the president of the eat Northern Railway, at a dinner given pt. 16, in Minneapolis, Minn. In this testi- simple, modest bearing which is characteristic of the western man in his personal relations. As will be seen by the accompanying photograph, the driving-wheel of a locomotive forms the base of the cup, and above is seen the paddle-wheel of a steamship, thus suggesting the success of Mr. Hill in building up important transportation systems on land and water. The recipient's portrait, in relief, is placed in a frieze at the top of the bowl, and two other medallions contain the seals of the State of Minnesota and the city of Minneapolis. Laurel and oak leaves, palms and festoons are tastefully used in the scheme of decoration. The handles are horns of plenty, recalling the abundant fruits of Mr. Hill's many enterprises.




MASSIVE SILVER LOVING CUP PRESENTED TO JAMES J. HILL ON HIS SIXTY-SEVENTH BIRTHDAY.

ne ial of good-fellowship the entire ornamentation expresses in symbolic form the entiments which Mr. Hill's friends desired o convey to him.

The body of the bowl is strong in its olonial simplicity, emblematic of the

This inscription is placed on the bowl: "To Mr. James J. Hill, Builder of an Empire, Presented by Minneapolis Friends on His 67th Birthday, Sept. 16, 1905."

This fine example of the silversmith's art

(*Continued on page 15.*)

# ALVIN

NOTWITHSTANDING the large increase in business and demand upon our stock, we are preparing to carry a full line of hollow ware for the holiday trade, including Berry Bowls, Bon Bon Dishes, Bread Trays, Butter Dishes, Butter Plates, Children's Cups, Napkin Rings, etc., so that we can furnish all demands and fill orders for these goods at short notice. ¶ We will gladly send photographs to enable the retailer to show customers a varied assortment.

ALVIN MF'G CO.

TRADE MARK

SILVERSMITHS

52 MAIDEN LANE NEW YORK

CHICAGO OFFICE: Silversmiths' Building, 133 Wabash Ave.



The increased demand for Fahys Bassine Cases is an indication that the trade require a superior article in a watch case; it is also an indication that

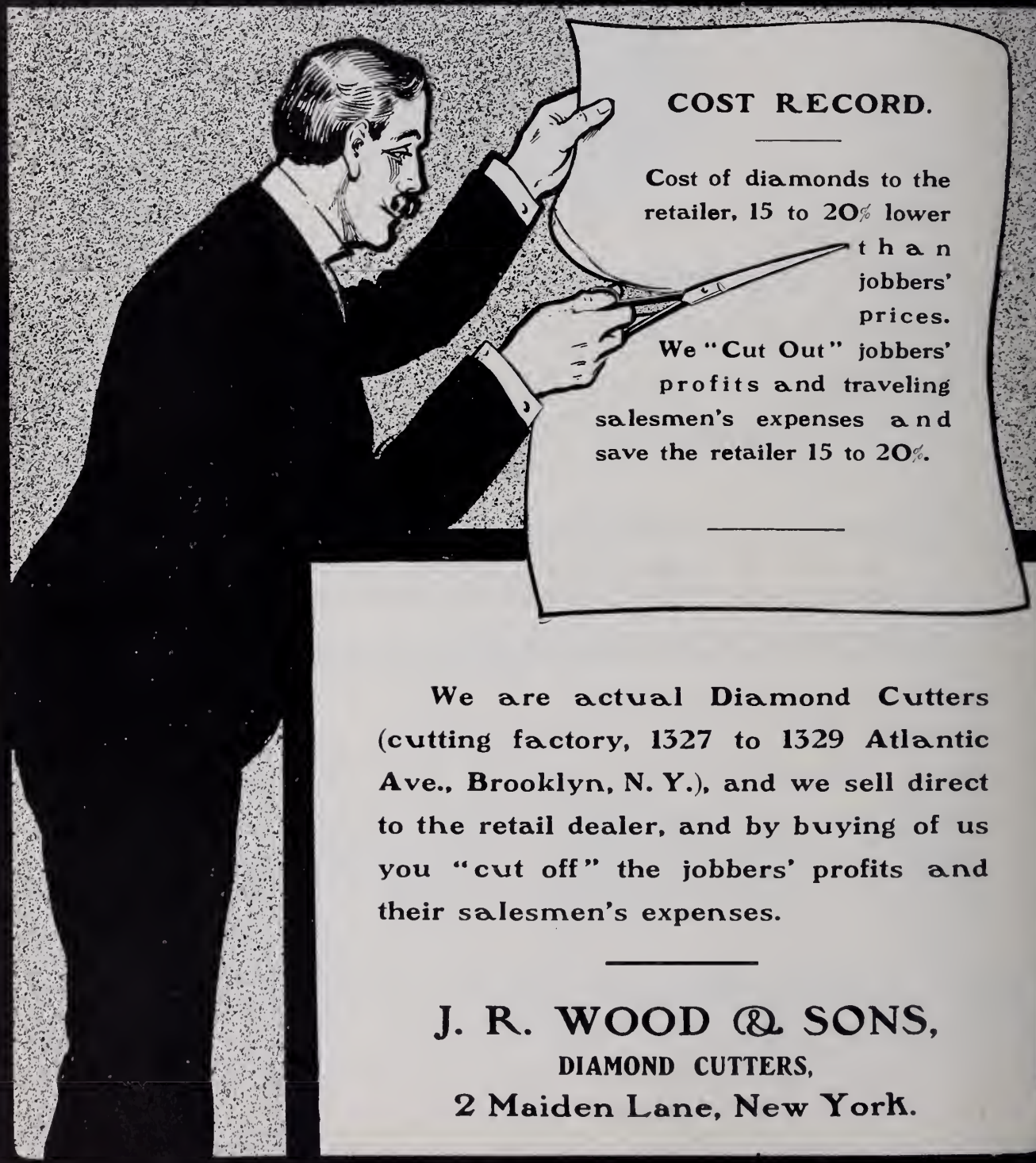
# BASSINE PERMANENT CASES

have increased in popularity, and are favorites with those dealers who cater to critical and particular customers.

Fahys Permanent are without question the best Bassine Cases in the market.

JOSEPH FAHYS & CO.

# WE "CUT OUT" EVERY UNNECESSARY PROFIT and EXPENSE IN THE SELLING of DIAMONDS.

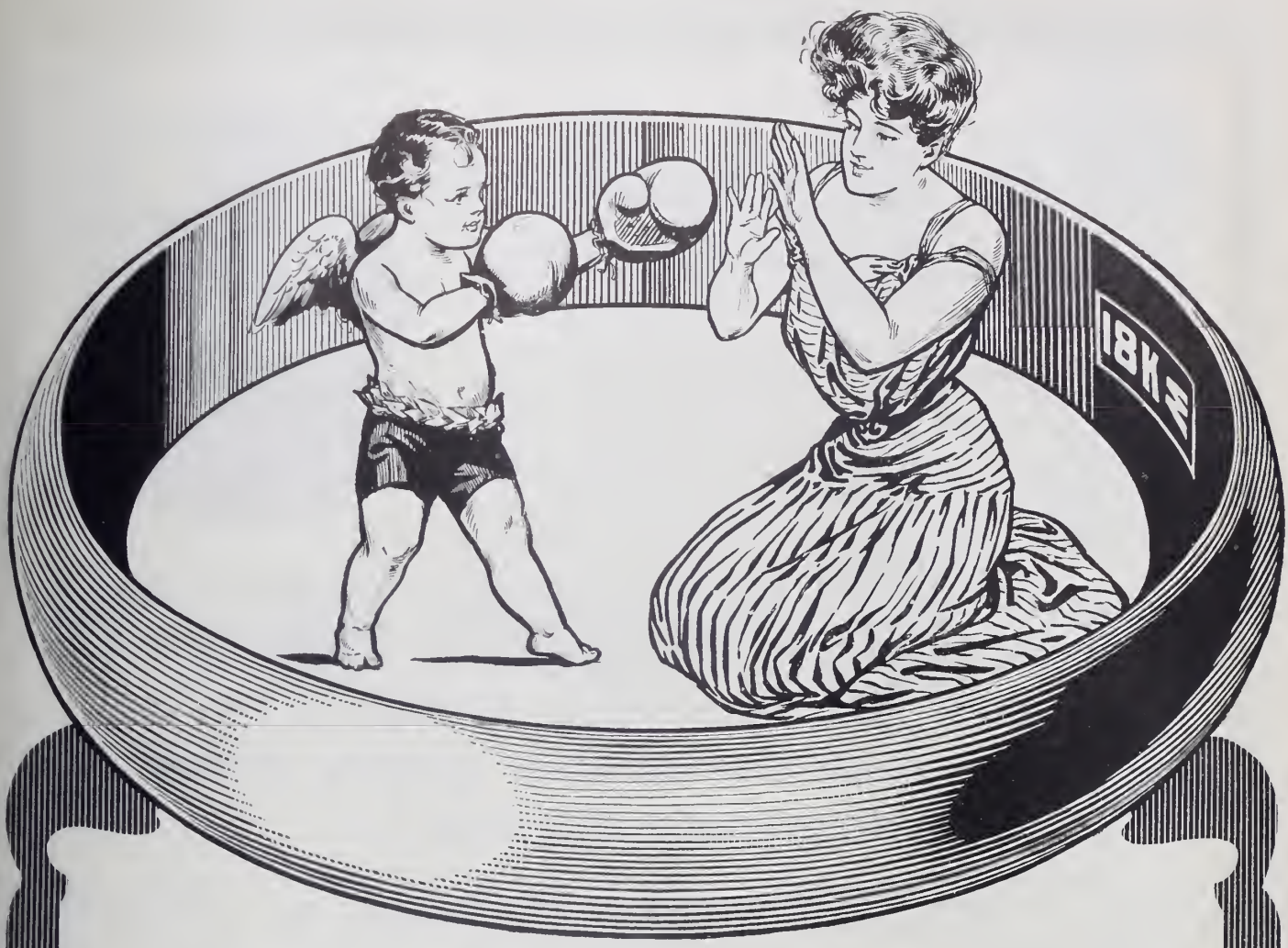



We are actual Diamond Cutters (cutting factory, 1327 to 1329 Atlantic Ave., Brooklyn, N. Y.), and we sell direct to the retail dealer, and by buying of us you "cut off" the jobbers' profits and their salesmen's expenses.

## J. R. WOOD & SONS,

**DIAMOND CUTTERS,**

**2 Maiden Lane, New York.**




# THE PRIZE RING

Cupid is the acknowledged champion in this "ring."

Our ring is the acknowledged champion of all the wedding rings.

Buy the best wedding rings—rings of our manufacture, and be sure of perfectly satisfied customers, and at no additional expense to you, for our rings cost no more than inferior ones do.

## J. R. WOOD & SONS,

**RING MAKERS,**

2 Maiden Lane, New York.

# We Rejoice



in the splendid prospect of one of the most prosperous seasons in the history of the jewelry industry. The numerous duplicate orders which we are receiving testify to this fact. There is going to be a grand rush for salable goods. Place your orders early for our

Chains, Fobs,
Lockets, Crosses,
Bracelets, etc.

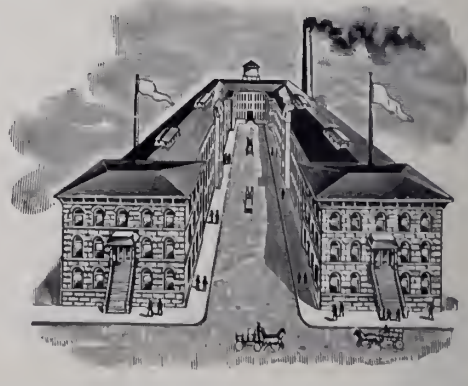
¶ We have the two-minute line this season.

## S. O. Bigney & Co.




New York Office:
3 Maiden Lane.

FACTORY: ATTLEBORO, MASS.



# FRATERNAL ORDER EAGLES.



No. 236.


No. 232.
Genuine Eagle Claw.



No. 233.—Genuine Eagle Claws.



No. 234.



No. 240.



No. 231.
Genuine Eagle Claw.



No. 59.



No. 49.



No. 239.



No. 56.
Lapel Button.



No. 58.



No. 48.



No. 237—Seal.



No. 55.—Lapel Button.

Ours is about the only concern in the country that produces a line of High-Grade 14 K. hand-made **F. O. E.** and **B. P. O. E.** Charms, Rings, Lapel Buttons, etc. We do not make them in large quantities—just enough to keep our best workmen busy when not working on special orders.

If you want something for stock different from the conventional machine-made goods sold by everybody, or if you have a fastidious customer who wishes an exclusive and better article than is ordinarily shown, it would be our pleasure to send you an assortment for inspection. Our prices are moderate.

**WENDELL & CO.,** 103 and 105 William St., NEW YORK.
57 Washington St., CHICAGO.

**We won't sell these goods to anybody but Retail Jewelers.**

# BENEVOLENT PROTECTIVE ORDER ELKS.



No. 293.


No. 276.


No. 277.



No. 278.



No. 260.

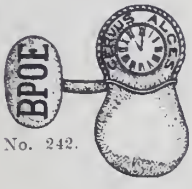

No. 286.



No. 275.



No. 267.



No. 242.



No. 50.


No. 241.

## GENUINE ELK TEETH.



No. 299.



No. 245.



No. 291.



No. 249.



No. 289.



No. 262.



No. 246.

# *The* GIBRALTAR OF WATCH CASES.

PERMANENCY counts. If "A thing of beauty" is to be "a joy forever," it must have *lasting* qualities.

Chief among beautiful products that are endowed with absolute staying power, stands our

# WADSWORTH PERMANENT

line of WATCH CASES. With beauty and positive durability, these Cases are the closest approximation to "solid" goods. Artistic design, execution and finish.

## *The* Wadsworth Watch Case Co.

**CHICAGO**
**Columbus Building**

**NEW YORK**
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**Factory, Dayton, Ky.**

LEATHER EBONY

# Leather:

## Its Adaptability.

FEW SUBSTANCES are more adaptable than Leather to social and artistic uses. There is no form into which it cannot be shaped; no quality of texture, light or heavy, for which a suitable leather cannot be found; no tint or shade in all the range of the spectroscope that cannot be applied; no style of finish that cannot be adopted at the behest of fashion.

The products of this house are concrete examples of the adaptability of leather to beauty's standards and society's demands.

DEITSCH BROS.
14 East Seventeenth Street
NEW YORK

IVORY SHELL

TRADE MARK

# Schickerling Bros. & Co.

Makers of Gold and Platinum Diamond Jewelry

28 EAST 22d ST., NEW YORK

## DIAMOND-PLATINUM JEWELRY.

**Jewelry Fashions.** There is no doubt that Jewelry is affected by varying vogues and fashions, as are other popular trade products. It is a characteristic of SCHICKERLING creations that they are not only high class in themselves, but they are strictly in keeping with the demands of the best taste of the period.

**Collarettes.** At the present time the Collarette is especially prominent among the finer showings; and its nature permits of a variety of rich effects, to which gems and decorations both contribute. The finest pieces in this line range in price from $250 to $2,000.

**Bracelets.** Another product enjoying increased popularity this season is the Bracelet. This welcome revival affords opportunity for the daintiest and richest craftsmanship. The qualities of style which mark the general product of this house are present to a marked degree in the Bracelets shown. Superb examples ranging in price from $20 to $300.

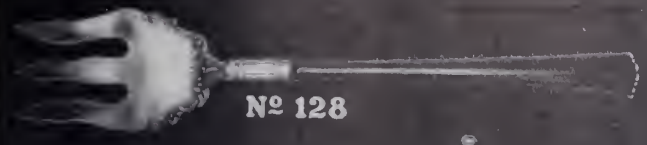
**Exclusive Designs.** In the finer grades of Jewelry produced at these factories, only one piece of each kind is made, rendering the designs "exclusive" in the strictest sense. This policy is consistently carried out with regard to all the more expensive pieces.

SPECIAL: OUR PATENTED ELK HEAD.




Our Pacific Coast Agents, A. I. HALL & SON, Inc., San Francisco, Cal., carry our full line

"IF IT BURNS ALCOHOL WE MAKE IT"


№ 128


№ 1231


№ 1807

## The Sternau Chafing Dishes

"Have the call" this Fall in the jewelry trade.

To see them is to desire them, and *your* customers would buy them if you had them in stock. They are the only Chafing Dishes fitted with

**THE STERNAU INFERNO BURNER.**

Our complete catalogue of chafing dishes, coffee machines, tea kettles, etc., will be sent on request.

S. STERNAU & CO.,

NEW YORK SHOWROOMS:
Broadway *and* Park Pl., opp. Post Office.

OFFICE AND FACTORY:
195 Plymouth St., Brooklyn, N. Y.


№ 122


№ 121


№ 1172


№ 702


№ 630

# Hampden Movements

Dueber-Hampden Watches

A long and honorable record combined with meritorious watches has earned the title of makers of

The Leading American Watch.

## THE W. J. JOHNSTON COMPANY

Wholesale Agents of the Leading American Watch Companies

Fifth Avenue & Market Street, PITTSBURGH, PA.

Always opposed to and the foe of promoters of the sale of worthless Watches, with the ambition only to make

The Best in the World.

Dueber-Hampden Watches

# Dueber Cases

# Illinois Watches

Hamilton Rail Road Watches

Illinois High Grade Watches

The essence of Competition, in its true sense, is not the influence of prices, but the higher motive, quality.

## THE W. J. JOHNSTON COMPANY

**Wholesale Agents of the Leading American Watch Companies**

**Fifth Avenue & Market Street, PITTSBURGH, PA.**

The seal of approval of the retail jeweler is greater and stronger and more convincing than the name of any Watch Company in existence.

# Hamilton Watches


638


645


634




639


679


637

## SUMMER IDYL PATTERN. Cut ½ size.

802 Set—Large handles. 948 Set—Medium handles.

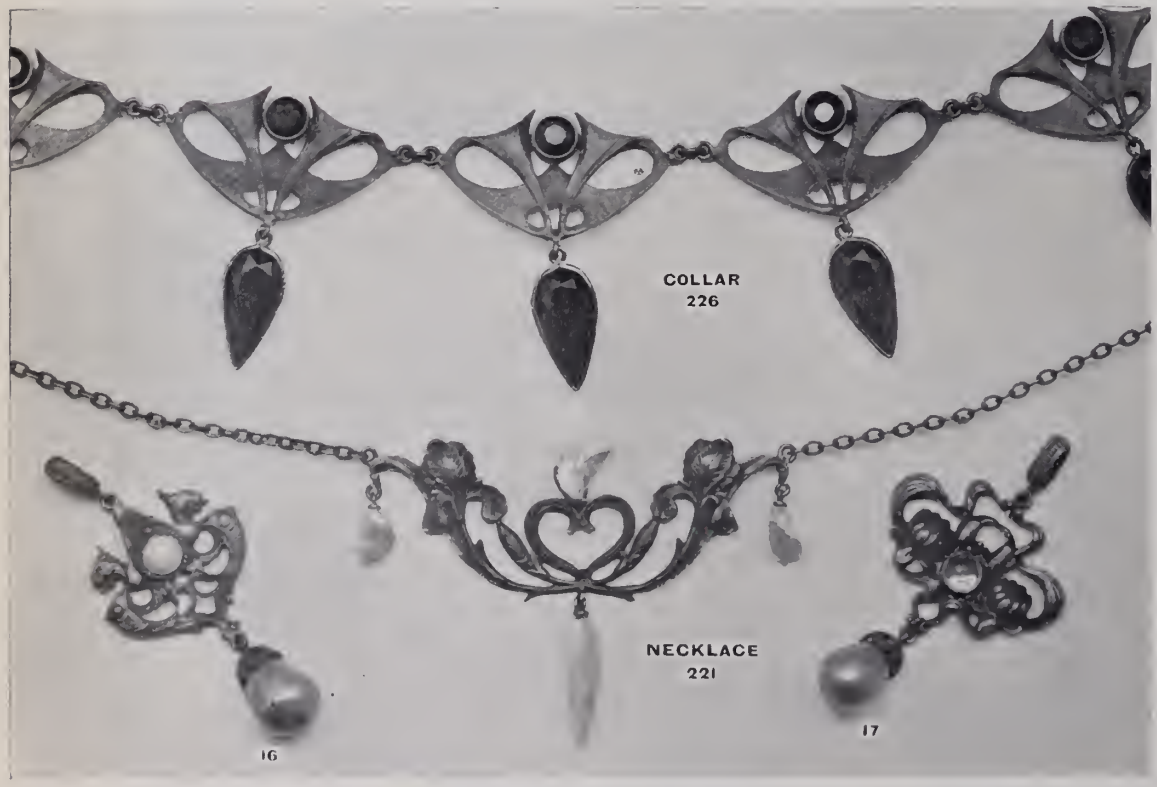
| | | |
|---|---|---|
| SCARF PIN | 638-639. | Old English finish, Baroque Pearl. |
| " " | 634-637. | Green finish, Old Coin. |
| " " | 645. | Rose and Green finish, Baroque Pearl. |
| " " | 679. | " " " " Garnet Set. |
| COLLARETTE | 226. | Green finish, set with Topaz or Amethyst. |
| NECKLACE | 221. | Green finish, Baroque Pearls. |
| PENDANT | 16. | Rose finish, set with Turquoise, Pearl Drop. |
| " | 17. | " " " " Amethyst, Pearl Drop. |

F&B 1 PAUL WAY F&B

## We Are Headquarters for Sets

and have 978 differe patterns and combina in Toilet Sets, Manic Sets, Shaving Sets, S ing Sets, Traveling S Desk Sets, Sewing Se Scissors Sets, Me Sets, Baby Sets, and most every useful c bination that can made; and they ar up in handsome and se iceable silk-lined c covered with real a imitation silk and w leatherette.

We also put up Trav ing and some other in fine leather rolls.




We also make

RIBBON CHAINS
GUARD CHAINS
VEST CHAINS
FOB CHAINS
COLLARETTES
NECK CHAINS
LOCKETS
SCARF PINS
HAT PINS
WAIST PINS
BROOCHES
BRACELETS
CROSSES
PENDANTS
LINK BUTTONS
EARRINGS
HAIR CHAIN
MOUNTINGS

Sterling Silver and Gold Filled Photo. Frames and Useful Silver Novelties.

# Theodore W. Foster & Bro. Co.,

Manufacturing Jewelers and Silversmiths
100 Richmond St., Providence, R.

## An Artistic Testimonial to a Famous Railroad Magnate.

(*Continued from page 1.*)

was designed by Alfred Lenz, and was made by the Mauser Mfg. Co., New York. It is worthy of note, as indicating the rapidity with which sculptor and manufacturer may work, that only 10 days elapsed between the placing of the order and the delivery of the cup.

The capacity of the bowl is 72 pints.

## Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., Oct. 28.—The monthly report of the Department of Trade and Commerce of Canada for July, just issued, gives the value of the imports for home consumption in the jewelry and allied trades as follows:

| | *Month of July,* 1904. | 1905. |
|---|---|---|
| Clocks: | | |
| Great Britain | $1,882 | $1,058 |
| United States | 15,239 | 17,450 |
| Germany | 3,417 | 3,571 |
| Other countries | 2,253 | 1,501 |
| Totals | $22,821 | $23,580 |
| Watches: | | |
| Great Britain | $2,397 | $1,343 |
| United States | 30,949 | 20,824 |
| Switzerland | 17,790 | 12,172 |
| Other countries | 1,587 | 4,933 |
| Totals | $52,723 | $39,272 |
| Gold and silver and manufactures of: | | |
| Great Britain | $7,157 | $8,715 |
| United States | 17,513 | 15,047 |
| Other countries | 5,001 | 2,632 |
| Totals | $29,671 | $26,394 |
| Jewelry: | | |
| Great Britain | $7,314 | $6,490 |
| United States | 53,159 | 44,333 |
| Germany | 4,397 | 5,055 |
| Other countries | 2,833 | 2,645 |
| Totals | $67,703 | $58,523 |
| Precious stones of all kinds and imitations of (dutiable): | | |
| Great Britain | $2,477 | $4,560 |
| United States | 1,042 | 477 |
| Other countries | 1,370 | 2,252 |
| Totals | $4,889 | $7,289 |
| Precious stones of all kinds and imitations of (free): | | |
| Great Britain | $56,857 | $129,543 |
| United States | 930 | 4,081 |
| Holland | 123 | 81,595 |
| Other countries | 8,390 | 8,410 |
| Totals | $66,300 | $223,629 |

A novel clock has just been patented by the Goldsmith Co., Philadelphia, Pa. It is called the "Time is Money Clock Bank." Enclosed in a highly ornamental case, finished in Flemish brass, is a perfect alarm movement and a strong steel bank. To look at this ingenious device one would never suppose that it served any other purpose than that of a timepiece. It is only when you turn to the back to wind it that you are aware of its real purpose. The winding keys are thoroughly protected, and cannot be reached until a coin is inserted. Any piece of money will answer, from a penny to a dollar, only something must be saved each night in order to wind the clock. The novel and attractive features of this clever creation are exciting a great deal of public comment throughout the country, and it gives promise of being a good holiday seller.




# AIM

to buy gold jewelry that you can thoroughly recommend to your customers in the essential points of QUALITY and CONSTRUCTION.

¶ To do this successfully buy only gold jewelry that has a trade-mark stamped upon it; this is the safest way to prevent the purchase of goods sailing under false colors in quality or construction.

¶ Trade-Marked jewelry readily identifies the maker and holds him responsible if any piece does not measure up to the above qualifications.

¶ We stamp every ring, button, locket or stud with this registered  trade-mark and back of that trade-mark stands many years of honest manufacturing.

¶ No stronger argument can be used to convince any retail jeweler to buy liberally from our salable line of goods.

4 over 40 years Ring Makers

**Larter & Sons**

21-23 Maiden Lane
New York City

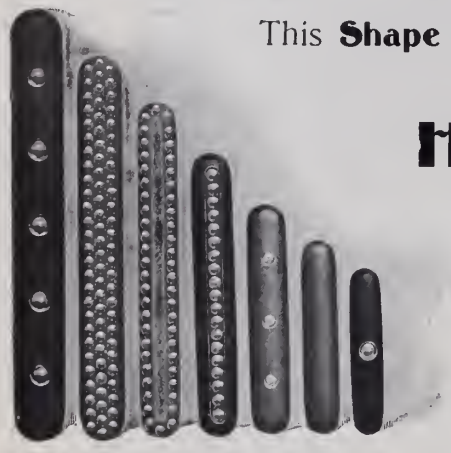
## In Accordance with Masculine Taste.

EXPERIENTIA DOCET

MEN are no less art-loving than women; but their tastes and preferences have distinctive qualities. This element of "masculinity" is constantly borne in mind in our products for men, although a very wide selection is offered in all the lines of Jewelry which men wear.

EXPERIENTIA DOCET

**Durand & Company,** 49-51 Franklin Street, Newark, N. J.



This **Shape** as well as the regular **elliptical** shape in

## HANDY PINS

in all styles, finishes and sizes.

**A. J. HEDGES & CO.,**

Makers of Exclusive Designs in 14K. Jewelry,

14 JOHN STREET, NEW YORK.

14 K

TRADE MARK.

TRADE 14 MARK

## OSMUN-PARKER MFG. CO.

MAKERS OF

FINE PEARL AND DIAMOND JEWELRY

338 MULBERRY ST.

NEWARK, N. J.



ESTABLISHED 1871. INCORPORATED 1900.

## CARRINGTON & CO.

MAKERS OF

FINE JEWELRY.

OUR SPECIALTY:

MEN'S JEWELRY.

FACTORY AND OFFICE:

42 WALNUT STREET, NEWARK, N. J.

14 SALESROOM: 1 MAIDEN LANE, NEW YORK. 18


### Jewelry, Clocks, Watches and Optical Goods Exported from New York.

WASHINGTON, D. C., Oct. 25.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 2 packages clocks, $825.

Bombay: 14 packages clocks, $297; 7 packages cutlery, $325.

Bremen: 5 packages plated ware, $690; 1 package jewelry, $500; 2 packages watches, $500.

Buenos Ayres: 22 packages plated ware, $4,463. 1 package optical goods, $256; 5 packages plated ware, $378; 2 packages optical goods, $682; 15 packages clocks, $272; 9 packages cutlery, $562

Calcutta: 43 packages clocks, $1,087.

Cape Town: 12 packages plated ware, $729; 1 package silverware, $100; 9 packages clocks, $309. 4 packages organ material, $230; 1 package watches, $210.

Chaux de Fonds: 2 packages watches, $100.

Christiania: 14 packages clocks, $483.

Copenhagen: 11 packages clocks, 380.

Glasgow: 21 packages clocks, $345.

Halifax: 4 packages watches, $212.

Hamburg: 2 packages watches, $303; 1 package cutlery, $100; 1 package cutlery, $413, 5 packages optical goods, $184.

Havana: 1 package silverware, $361; 12 packages plated ware, $2,118; 20 packages clocks, $175, 12 packages cutlery, $472; 12 packages scopes and views, $622; 2 packages plated ware, $576; 52 packages clocks, $561.

Havre: 53 bags ivory nuts, $317; 1 package engravers' machinery, $238; 2 packages silverware, $200; 2 packages jewelry, $260.

Hong Kong: 2 packages watches, $1,850; 2 packages plated ware, $191.

Laguayra: 3 packages cutlery, $476.

Limon: 4 packages plated ware, $870.

Liverpool: 3 packages plated ware, $2,254; 54 packages clocks, $961; 3 packages jewelry, $560, 1 package plated ware, $2,180; 137 packages organs, $13,102; 1 package pianos, $150; 2 packages watches, $1,000; 1 package jewelry, $400.

London: 68 packages clocks, $1,778; 4 packages engraving machinery, $1,000; 11 packages optical goods, $591; 10 packages cutlery, $1,201; 3 packages scopes and views, $435; 17 packages watches, $3,071; 129 packages clocks, $2,073; 6 packages clocks, $539.

Manaos: 17 packages cutlery, $1,468; 2 packages optical goods, $327; 5 packages watches, $1,213. 6 packages jewelry, $1,372; 6 packages clocks, $125.

Malta: 22 packages clocks, $215.

Melbourne: 9 packages plated ware, $414; 5 packages jewelry, $573; 60 packages clocks, $1,595.

Montevideo: 3 packages jewelry, $490; 9 packages plated ware, $1,529.

Nuevitas: 2 packages plated ware, $394; 1 package cutlery, $100.

Piraeus: 3 packages clocks, $111.

Rio de Janeiro: 3 packages plated ware, $356 25 packages clocks, $508.

Shanghai: 45 packages clocks, $499.

St. John: 2 packages watches, $132.

Surinam: 1 package precious stones, $600; 1 package optical goods, $116.

Sydney: 34 packages plated ware, $1,532; 16 packages cutlery, $435; 8 packages thermometers, $183; 311 packages clocks, $4,321; 3 packages watches, $1,105; 3 packages plated ware, $450.

Tampico: 33 packages clocks, $622.

Valparaiso: 5 packages watches, $1,280; 3 packages silverware, $230; 16 packages cutlery, $1,045. 19 packages plated ware, $1,134; 3 packages clocks, $130.

Vera Cruz: 4 packages plated ware, $288; 2 packages watches, $375.

Vienna: 1 package engraving machinery, $530.

---

The safe in the store of J. C. Vicker Hull, Ia., was dynamited, last Wednesday, by thieves, who got away with $1,500 worth of jewelry.

According to a daily exchange of Wakita, Okla., George W. Six, a retail jeweler, of that place, "has announced that he has added a junior partner to his jewelry business by the arrival of George Six. The boy will 'sub' as an apprentice for several years yet before he puts him on the repairing bench."

## Information About the International Exposition at Milan, Italy.

IN order to appropriately celebrate the completion of the Simplon Tunnel (one of the greatest known triumphs of engineering) an International Exposition under Royal Patronage will be held in Milan from May to November, 1906. It will be the largest European Exposition ever held outside of Paris, and practically all of the European countries will participate officially as well as several Asiatic Nations.

The dominant feature will be Motion. All products, as far as possible, must be shown in connection with the processes, thus filling the halls with *live* exhibits. Arrangements will be made for field tests and competitive trials in all classes where it is expedient.

The marvelous industrial and economic development of the Kingdom during the past decade has made Italy the best European market for those products that the United States can well supply. This prosperity places at the disposal of the people the means to purchase amusements and luxuries as well as the necessities of life. Consequently a large attendance at the Exposition is confidently expected.

The great success that attended the Turin Exhibition of Decorations has prompted the Milan authorities to set aside a special pavilion for Decorative Arts. They are very desirous to see the United States well represented in this section. One of the large buildings will contain all forms of welfare work, grouped under the several heads: Mutual assistance and insurance, co-operation, savings institutions and popular credit, protection of labor and insurance against enforced idleness.

Milan is the centre of the most productive section of Italy. Its population is 1,500,000, while Lombardy, no part of which is more than three hours distant, has nearly 5,000,000 inhabitants.

Genoa, the port of entry, is less than 100 miles distant. The cost, therefore, of transporting exhibits from the United States will be comparatively cheap.

The American commissioners visited Milan during the past Summer and carefully inspected the preparations that are under way for the Exposition, and also investigated the conditions to see if they promised satisfactory returns in the way of new business for such firms as might exhibit from this country. The evidences were so unmistakably favorable that they, on their own responsibility, engaged, before it might prove too late, a large section for the exhibits from the United States.

For terms of space or information as to the Exposition, application should be made to J. H. Gore, George Washington University, Washington, D. C., or L. S. Ware, 54 Rue de la Bienfaisance, Paris, France.

M. J. Averbeck, 19 Maiden Lane, New York, has just mailed a handsome catalogue to the trade. The book contains 96 pages of description, photographs and prices, all interesting to retail jewelers. It shows a general line of high and medium priced goods that are in constant demand. The first five pages show brooches of various designs. Then follow pages illustrating scarf pins, rings, hat pins, cuff buttons, etc.


1840-1905

CHESTER BILLINGS & SON

1840 Randel & Baremore

1866 Randel, Baremore & Co.

1880 Randel, Baremore & Billings

1897 Chester Billings & Son

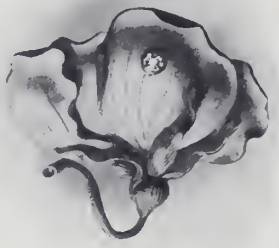
SUCCESSORS TO
Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES, & PEARLS
DIAMOND JEWELRY

NEW YORK: 58 NASSAU STREET, 29 MAIDEN LANE
LONDON: 22 HOLBORN VIADUCT, E. C.
PARIS: 53 RUE DE CHATEAUDUN
AMSTERDAM: 2 TULP STRAAT

WHITESIDE & BLANK

14 K



BROOCH No. 1685.

*Pink Enamel and Green Gold.*

NEWARK, N. J.
Lafayette and Liberty Streets

NEW YORK
14 and 16 John Street

Stone Seal Rings
Signet Rings

TRADE S MARK.

Established in New York 1837.

24 JOHN ST., NEW YORK.
103 STATE ST., CHICAGO.

Geo. O. Street & Sons.

# DAY-CLARK DECORATIONS.

EVERY MANUFACTURER, no doubt, has some characteristic tendency as to decoration, whatever variations of form and effect his goods may possess.

Probably the adjective "refined" best expresses the quality or phase of taste exemplified in the decorations which adorn the products of this establishment.

The aim is that effects should be rich, rather than merely "showy"; and this richness indicates genuineness throughout.

DAY, CLARK & CO.

*Makers of Gold Jewelry, 14 Karat only.*
*23 MAIDEN LANE, NEW YORK.*

We make and sell more 14 K. Fobs than any other house in the trade.

THERE'S A REASON.

SNOW & WESTCOTT,
21 Maiden Lane, New York.

"THE BRACELET HOUSE."
KENT & WOODLAND,
BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.


### Decisions of the United States Circuit Court in Customs Cases on Various Subjects.

L. W. Levy & Co. won their case in relation to the duty on miniature opera glasses used as World's Fair souvenirs at the hearing which took place last Friday before Judge Hazel in the United States Circuit Court. The merchandise was assessed by the Collector of New York at 60 per cent ad valorem as jewelry under Par. 434. The Board of United States General Appraisers held that the articles were not jewelry and were properly dutiable at 45 per cent., under Par. 193, as articles not especially provided for in the act. The court affirmed the Board's decision.

A number of cases involving the duty on imitation pearls and half pearls were decided by Judge Hazel in the United States Circuit Court last Friday in accordance with recent precedent. In each case the Board of United States General Appraisers was sustained, thus giving the victory to the importers. Among the importers who had cases so decided were Albert Lorsch & Co. Nordlinger & Mamluck, R. C. Hahn & Co., Hensel, Bruckmann & Lorbacher. In these cases the Government had assessed duty at 45 per cent., under Par .112, relating to manufactures of paste, except when the imitation pearls were pierced or mounted on wires. The pierced imitation pearls were assessed at 35 per cent. as beads, under Par. 408, and those mounted on wires as jewelry at 60 per cent., under Par. 434. The importers uniformly claimed a duty of 2[illegible] per cent., under Par. 435 relating to imitations of precious stones and the court acquiesced. Some of the cases have been pending for six or seven years.

### Death of Adelbert Merz.

PITTSBURG, Pa., Oct. 27.—Adelbert Merz, one of the best-known jewelers in this section of the country, who retired a number of years ago, died Thursday at his home in Sewickley, Pa., aged 76 years. He was ill but a short time, pneumonia being the cause of his death. For a number of years Mr. Merz was engaged in business at Fifth Ave. and Market St., this city, under the name of Grogan & Merz, the successors being the present firm of J. C. Grogan & Co., one of the most prominent jewelry establishments in Pittsburg.

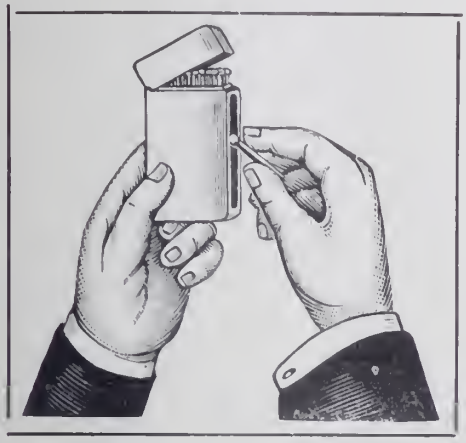
Mr. Merz was born in Hessen, Germany, and came to this city from New York in 1857. A few years later he went to Augusta, Ga., but came back to Pittsburg in 1885. Two years later he moved to Sewickley, and for the last 18 years had been proprietor of a jewelry store there, which of recent years has been conducted by his son, August Merz, the father having retired from active business some time ago.

Mr. Merz is survived by a widow and the following children: Mrs. Eleanor Nesholson, Allegheny; Mrs. Frank Hite, Mrs. William Hite, Mrs. Sophia Baltz and Kate, Louise, Augusta and Adelbert, Jr., all of Sewickley.

The wife of J. H. Taylor, a watchmaker of Trinidad, Col., died recently, at the latter place, as the result of an overdose of gelsemium, which she had been taking as a heart tonic.

# The Standard Patent Safety Pocket Match Box.

A TWENTIETH CENTURY CONVENIENCE. Made in Gold and Sterling Silver.

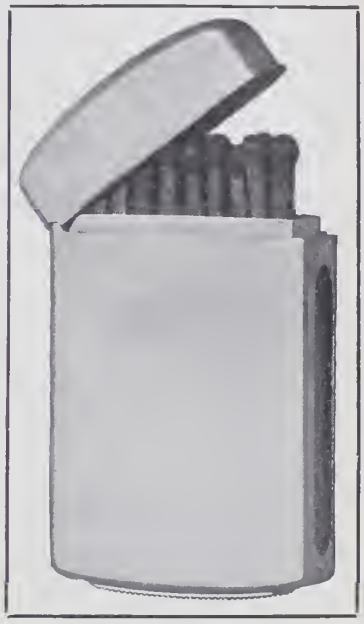


## For Safety and Ordinary Matches.

Compact and Convenient. Dispenses with the clumsy original box.

For safety matches, a solid cake of igniting composition (not a mere strip) is inserted in the edge of the box. This will last about six months, and can easily be replaced when worn out, by a new cake.

For ordinary matches the usual scratcher is provided on the bottom of the box.



ALL BOXES ARE STAMPED WITH OUR REGISTERED TRADE MARK GUARANTEEING BOTH QUALITY AND FINISH.

CARTER, HOWE & COMPANY,
Manufacturing Jewelers,
Established 1841. 9-11-13 MAIDEN LANE, NEW YORK.

# *Little Journeys No. 6.*
## *To the Home of Bracelets.*



THE accompanying cut simply shows the idea of our Secret Joint Bracelet. An inspection of the line will demonstrate to you several other facts.

1. The range of styles.

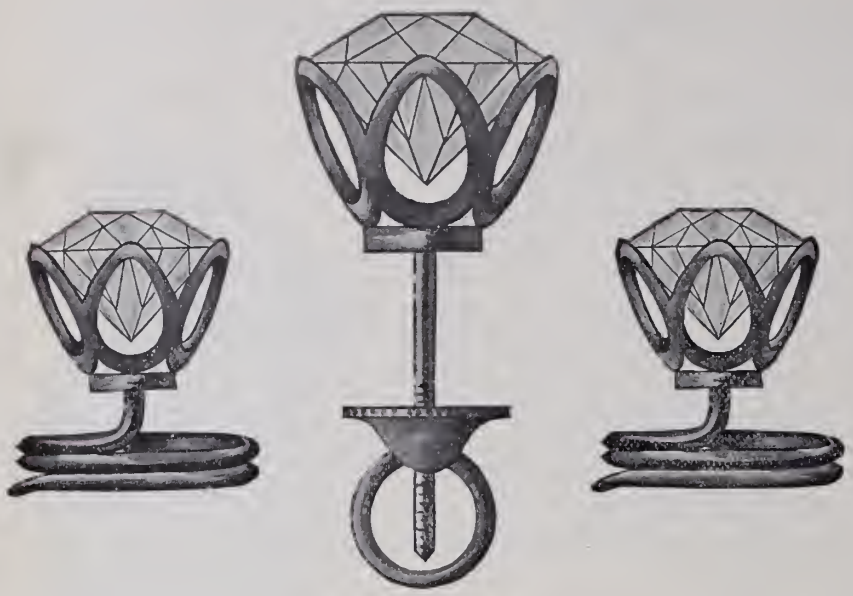
2. The high grade quality, being made in rolled plate stock that wears.

3. The simple construction, insuring against breaking.

4. The perfect finish—all leading up to the principal thing—THEY SELL.

Just a word about Bags. With increased factory facilities we are filling orders for Bags promptly.

WHITING & DAVIS, PLAINVILLE, MASS.
New York Office, 7 Maiden Lane.



The Arch Crown Setting

STRENGTH AND BEAUTY. — STANDARD OF PERFECTION.

MADE IN 14K. GOLD, ALSO PLATINUM AND PLATINUM LINED WRITE FOR PRICE LISTS.

SCHRADER-WITTSTEIN MFG. CO.,

CHICAGO OFFICE: 103 STATE STREET. NEWARK, N. J. SOLE MAKERS AND PATENTEES.

"HIGH CLASS" FANCY LINK

BRACELETS



Mounted in Diamonds, Fancy Stones, Etc.

A&A Tel. 4075 W.

ALLSOPP & ALLSOPP,

18 Columbia Street, Newark, N. J.



No. 5681.

LOCKETS

Trade-Mark C X K

Plain, Fancy and Diamond, Round or Oval.

We make the largest, best and most complete line ever offered in 10k.

CHAMPENOIS & CO.,

50 Walnut St., Makers of Gold Jewelry, NEWARK, N. J.

## Demurrer to Asher Green's Suit for Conspiracy Sustained by Court of Appeals.

ALBANY, N. Y., Oct. 25.—In the Court of Appeals a decision was rendered yesterday against Asher Green, respondent, on the demurrer to his case against Andrew J. Davies, Wolf Green and Israel Oppenheim, appellants, and James S. Gorman, defendant. This victory for the defendants comes after several defeats in the lower courts. There has been as yet no trial of the merits of the action. The plaintiff is a salesman for M. J. Averbeck, 19 Maiden Lane, while Wolf Green is head of the firm of W. Green & Co., 6 Maiden Lane, New York. Gorman was a bookkeeper for the latter concern.

The case before the Court of Appeals came as an appeal from an order of the Appellate Division, First Department, affirming an interlocutory judgment of the Special Terms, which overruled a demurrer to the complaint. The decision says: "The order of the Appellate Division and the interlocutory judgment of the Special Term should be reversed and judgment rendered for the defendants on demurrer, with costs in all the courts, with leave to the plaintiff to serve an amended complaint within 20 days on the payment of such costs."

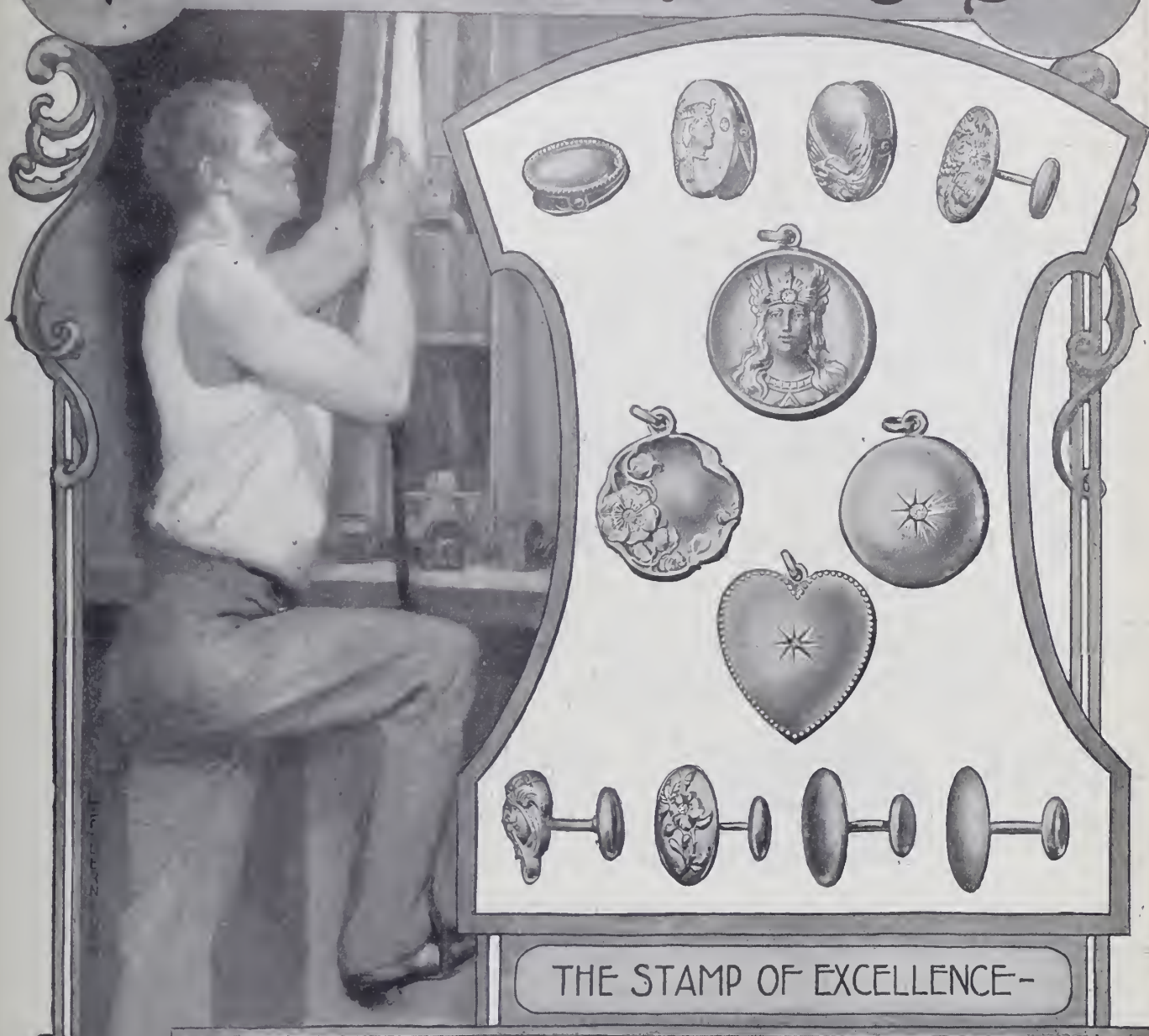
All the judges concurred, Judge O'Brien being absent. In the opinion written by Chief Justice Cullen, the antecedent litigation is briefly reviewed and the court gives the reasons for sustaining the demurrer and overruling the lower courts. The opinion recalls that in the complaint made by Asher Green he charged the defendants with slander and with maliciously causing his arrest in a civil action.

To this complaint the defendants demurred on two grounds. The first was that there was a misjoinder of causes of actions; that a cause of action for slander and one for abuse of legal process could not be joined in one action. The second ground of the demurrer was that a cause of action for slander uttered by one person could not be joined to causes of action for slanders uttered by other persons. The lower courts overruled the demurrer. As to the first ground of the demurrer, the lower courts held that the alleged slander and the alleged malicious arrest were only manifestations of a conspiracy charged against the defendants, on which the suit was really based by the plaintiff.

The Court of Appeals reverses the lower courts by upholding the first ground of the demurrer. The Chief Justice in his opinion says that a suit for slander cannot be joined to one for malicious arrest, even when conspiracy is alleged. In a criminal proceeding, for conspiracy, combination is the gist of the offence, but this principle cannot be applied to actions in tort, as proposed by the plaintiff in this case.

In relation to the second ground of demurrer, the court upholds the complaint. The Chief Justice says that, while the utterances of different slanders by different persons would not give ground for uniting the several causes of action, yet it is conceivable that the same slander might be uttered by various persons hired or incited to repeat it, and in that case all who uttered

# STERN BROS & CO



THE STAMP OF EXCELLENCE-

THE stamp of expert workmanship is shown in the design and finish of our Tie Clasps, Cuff Links and Lockets, as well as in every article of our very extensive line of **high-class jewelry at popular prices.**

## STERN BROS. & CO., 33-43 Gold St., New York

**MANUFACTURERS FOR THE JOBBING TRADE EXCLUSIVELY**

Salesroom and Offices,
Diamond Department:
68 Nassau Street, New York

Diamond Cutting Works:
142 West 14th Street, New York

Branch Offices:
103 State Street, Chicago, Ill.
29 Ely Place, London
12 Tulp Straat, Amsterdam



Scarf Pins
Pendants
Brooches
Link Buttons
Collarettes
Diamond Platinum
Jewelry
Signet Rings
Set Rings
Bracelets

EXCLUSIVE DESIGNS

C. P. GOLDSMITH & CO.
33-43 GOLD STREET, NEW YORK

HEINTZ BROS.,

RINGS
BUFFALO,
N. Y.



RINGS
BUFFALO,
N. Y.

We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade.

WM. SMITH & CO., Office, 9-13 Maiden Lane, N. Y.
Manufactory, 61 Peck St., Providence, R. I.
Established 1854. Manufacturers of
GOLD AND SILVER CHAINS,
Gold, Silver and Plated Chain Trimmings,
Also GOLD AND SILVER KEY CHAINS AND BRACELETS.

the slander might properly be joined as defendants.

The decision practically ends the action in its present form, because the claim for conspiracy as a cause of action is destroyed, and the plaintiff if he desires to insist on both claims, for slander and arrest, must amend his complaint so as to divide the action into two suits.

In the litigation S. Livingston Samuels appeared as attorney for the defendants, while Laurence G. Goodhart represented Asher Green. Mr. Goodhart says that he will continue the litigation by amending his answer according to the approval given by the Court of Appeals and dividing the causes of action. On the defendants' side it is said that if the plaintiff will now put his pleadings into proper shape they will promptly serve their answers and will be ready to try the merits of the case in court.

### Origin of South African Diamonds.

AN interesting paper on "The Diamond Pipes and Fissures of South Africa" was recently read before the British Association by H. S. Harger. The author considers that the age of the Orange River Colony and Cape Colony pipes is Triassic (late) or Jurassic, and that the Pretoria pipes are contemporaneous. "They are," he said, "the latest eruptives of South Africa."

The origin of the blue ground in the pipes Mr. Harger considers due to the shattering of the ultra basic rocks, such as eclogite, pyroxenite and lherzolite, all of which are commonly met with and are made up of the minerals which form the bulk of the blue ground. In these rocks garnet occurs plentifully, and also olivine and pyroxene. The diamond has frequently been found crystallized in garnet, and more rarely in olivine; hence the gem must have had its genesis in the ultrabasic zone in which those minerals originated.

The experiments of Crookes and Moissan suggest that the presence of iron was necessary for the formation of the diamond; but to this Mr. Harger objected, owing to the fact that the necessary iron does not exist in the diamond mines, and also because Dr. Friedlander's experiments proved that diamonds can be formed in olivine without the enormous pressure and heat aimed at by other experimentalists.

In conclusion, the author expresses the opinion that a deep-seated ultra-basic zone, in which garnet and ferro-magnesian silicates predominate, was the medium in which the crystallization of the diamond occurred.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,
1 Maiden Lane. NEW YORK.




BUYERS of the O. & B. product know that we are prompt in shipping orders. This month and the one to follow will keep our Shipping Department in constant action. Many people are employed in this department, and all orders received will be filled and shipped as rapidly as possible. We want to assure the trade that our best efforts are thrown in their direction during the "rush" season.

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO

# Perhaps You Don't Know What We Make—

THE 10K LINE WITH A 14K APPEARANCE

Brooches,
Links,
Scarf Pins,
Cuff Pins,
Hat Pins,
Waist Sets,
Crosses,
Fobs,
Tie Clasps,
All in 10 K.

Every line complete, and contains dozens of things that the wide-awake jeweler wants.



Kohn & Co

Camp and Orchard Streets, Newark, N. J.


## Recent Reappraisements of China, Statuary, Clocks, Etc.

Reappraisements of decorated china and marble statuary were announced last week by the Board of United States General Appraisers as follows:

Decorated china from L. D. Bloch & Co., Limoges, exported Aug. 23, 1905, entered at New York (File No. 36758); findings of Sharretts, G. A.; Plates No. 1070/1, entered at 41 francs per dozen; do., 172/4, entered at 57 francs per dozen; do., 1075/80, entered at 65 francs per dozen; do., 1081, entered at 70 francs per dozen; do., 1278/87, entered at 41 francs per dozen; do., 1288/89, entered at 57 francs per dozen; do., 1290/91, entered at 75 francs per dozen; do., 1292/1305, entered at 29 francs per dozen; do., 1306, entered at 46 francs per dozen; do., 1307/1310, entered at 48 francs per dozen; do., 1332, entered at 53 francs per dozen; do., 1335/1338, entered at 43 francs per dozen; do., 1363/1364, entered at 40 francs per dozen. Discount, 30 per cent. Reappraised at same prices net. And similar goods, entered value sustained. Add cask on all.

Marble statuary from Ferdinand Vichi, Florence, exported May 18, 1905, entered at St. Louis (File No. 36368); findings of De Vries, G. A.: 1 stained Castellina marble statue, "Boy of the Thorn," 50 cm., entered at 100 lire; 2 small groups, 10 cm., entered at 20 lire for both. All no advance.

Marble statuary from S. A. MacFarland, Sarzana, entered at New York (File No. 36495); findings of Waite, G. A.: Statue "Memory" and statue "Hope," entered at 500 lire for both. No advance. Packing included.

The following reappraisements of an importation of clocks was announced last week by the Board of United States General Appraisers:

Clocks from Fuller & Kohler, Paris, exported June 13, 1905, entered at St. Louis (File No. 36305); findings of De Vries, G. A.: 1 pendule chevaux, entered at 300, advanced to 450 francs.

## Games Rolled by the Jewelers' Bowling League of New York.

In the tournament of the Jewelers' Bowling League of New York interest in the games increases as the season advances. Following are the results of the last week's contests:

| | | | |
|---|---|---|---|
| Oct. 24, A. H. Smith & Co. | 821 | 731 | 729 |
| *vs.* Dennison Mfg. Co. | 758 | 797 | 776 |
| Oct. 25, N. H. White & Co. | 711 | 636 | 691 |
| *vs.* Aikin, Lambert & Co. | 669 | 723 | 692 |
| Oct. 26, L. E. Waterman Co. | 721 | 704 | 778 |
| *vs.* Jos. Fahys & Co. | 757 | 787 | 740 |
| Oct. 27, J. King Optical Co. | 666 | 713 | 740 |
| *vs.* C. F. Wood & Co. | 867 | 746 | 773 |

STANDING OF TEAMS.

| | *Won.* | *Lost.* | *Per cent.* | *Team high score.* |
|---|---|---|---|---|
| C. F. Wood & Co. | 12 | .. | 1.000 | 867 |
| Avery & Brown | 8 | 1 | .888 | 827 |
| Jos. Fahys & Co. | 9 | 3 | .750 | 944 |
| N. H. White & Co. | 9 | 3 | .750 | 858 |
| Dennison Mfg. Co. | 8 | 4 | .667 | 838 |
| Cross & Beguelin | 8 | 4 | .667 | 831 |
| Tiffany & Co. | 7 | 5 | .508 | 882 |
| A. H. Smith & Son | 7 | 5 | .508 | 821 |
| A. A. Webster & Co. | 3 | 6 | .333 | 808 |
| L. E. Waterman Co. | 4 | 8 | .333 | 778 |
| Elgin National Watch Co. | 3 | 6 | .333 | 763 |
| Aikin, Lambert & Co. | 3 | 9 | .250 | 760 |
| Udall & Ballou | 2 | 7 | .222 | 750 |
| J. King Optical Co. | 1 | 11 | .083 | 763 |
| Gorham Mfg. Co. | .. | 9 | ... | 690 |

Philip Koch, New Albany, Ind., is confined to his home by an attack of partial paralysis.

Thieves recently broke into the store of E. E. W. Carter, Glassboro, N. J., and stole about $20 from the safe.

C. J. Scholler, Van Wort, O., recently suffered considerable inconvenience by being unable to open his safe, as the combination refused to work. The services of an expert, however, finally accomplished the task.

# Quality, Finish and Price

as well as GOOD SELLERS. That is WHAT YOU WANT, Mr. Retailer, in the BEST EMBLEM LINE ON EARTH!!

## And We Gan Give Them To You.

Catalogue No. 24 now ready. Send for it.

The Most Elk Head



No. 1056F.

Natural Button Made.

If your jobber cannot supply you, send to us for selection package.

Fox Emblems should not




No. 290F.

are always be



No. 389F.

in the lead, you without them.

**The Gustave Fox Co.,** Manufacturing Jewelers, 14-16 E. 4th Street, **Cincinnati, Ohio.**






# FLAG PINS Are Selling Like Hot Cakes

This is the season for Flag Pins and Bastian's are the ones that give the most satisfaction and give the jeweler the most profit. Write to-day for our new Catalog and find out how to make some extra money.

**Flag Pins, as illustrated, in Sterling Silver, $1.88 a dozen.**

We have dies on hand for a great many school pins. Write us and if we have the die you wish in stock, you can order in any quantity. We will make a special die for any school if the order amounts to $5.00 net. These pins are rapid sellers at 25c. each, and you have our guarantee of satisfaction.

We create a demand for Bastian's Flag and Class Pins by extensive magazine advertising. We also make to order Badges, Medals and Buttons in Gold, Silver, Bronze or Ribbon. Special designs and estimates free of charge. Send for our new catalog—it's free.

**BASTIAN BROS.,** N. 21 South Avenue, Rochester, N. Y.



Originality of Design.

Excellence of Finish.

Ten and Fourteen Karat.



MOORE & SON,
NEWARK, N. J.

ESTABLISHED 1886.

INCORPORATED 1903.





"Odd and Exclusive Novelties not found in other lines."

Gold and Silver Bags

in all sizes, many styles

TRADE MARK



S. Cottle Co.,

GOLD AND SILVERSMITHS.

31 East 17th Street, New York City.


## Annual Meeting and Banquet.

### Officers Elected by the New England Manufacturers and Silversmiths' Association.

PROVIDENCE, R. I., Oct. 28.—The annual meeting of the New England Manufacturing Jewelers' and Silversmiths' Association, held Thursday evening in Masonic Hall, on Dorrance St., was distinguished by the presentation of encouraging reports and the election of a new president, William A. Copeland, of Martin, Copeland & Co., of this city. Henry G. Thresher, of the Waite,



WILLIAM A. COPELAND,
President-elect.

Thresher Co., who has served with distinction, declining a re-election.

There were 112 active and a large number of associate members in attendance when the meeting was called to order. Dinner was served at 6.30 o'clock, after which there was a business meeting. The dinner was wholly informal and was thoroughly enjoyable in every respect. It was one of the occasions which the jewelers find all too few, and business acquaintanceships were renewed and friendships made stronger as a result of the "reunion."

President Henry G. Thresher presided at the business meeting, and presented his annual report, which was listened to with interest. It was in the nature of a review of what the association had done during the past year, and showed that the organization had been far from idle and that the 12 months of endeavor had been far from profitless. Treasurer William P. Chapin reported that the finances of the association are in a flourishing condition, and Secretary Charles E. Hancock told of matters of interest to the association members. There are at the present time over 300 members on the rolls, and the organization is very much alive. A new set of by-laws was submitted by the committee having a revision of the governing rules in charge, and there were the customary reports from




# Whiting Mfg. Company

SILVERSMITHS

## Removed to

BROADWAY and 19TH STREET

NEW YORK

New and handsome Showrooms afford superior facilities for the display of goods. New creations command the special attention of the Trade, both on account of their artistic excellences and their salable qualities. Thoroughly modern methods and equipment assure satisfactory service.

Formerly
Broadway & 18th Street



# IMPORTANT

The above illustrated Silver Deposit Tea Pot is part of a three piece set deposited on the finest china.

We are selling the sets at a price to meet the demands of artistic desires and small pocketbooks.

*A Truly Beautiful Set.*

**EUGENE S. TONER CO.**
**41-43 Maiden Lane, New York.**

other standing committees of the organization.

When the election of officers came up it was announced that President Thresher had declined to allow his name to be presented as a candidate for re-election, and accordingly the following list of officers submitted was approved:

President, William A. Copeland, Providence; vice-presidents, Albert A. Bushee, Attleboro; Theodore W. Foster, Providence; George K. Webster, North Attleboro. Treasurer, George H. Holmes; secretary, Charles E. Hancock, Providence.

Directors: Roswell C. Smith, Providence; Frank B. Reynolds, Providence; Charles M. Robbins, Attleboro; Harry Cutler, Providence; Arthur O. Ostby, Providence; Charles T. Paye, North Attleboro; Everett L. Spencer, Providence; Everett I. Rogers, William P. Chapin.

Executive Committee: Frank B. Reynolds, Charles M. Robbins, Harry Cutler. Membership Committee: Everett L. Spencer, Charles T. Paye, Arthur O. Ostby, Everett I. Rogers. Auditing Committee: Ralph S. Hamilton, George H. Cahoone. Honorary Committee: Henry G. Thresher, John M. Buffington, Frank T. Pearce.

Advisory Council: William P. Chapin, Providence; George K. Webster, North Attleboro; Roswell C. Smith, Harry Cutler, Arthur O. Ostby, Providence; Albert A. Bushee, Charles M. Robbins, J. Thomas Inman, T. S. Carpenter, Attleboro; Charles T. Paye and Walter B. Ballou, North Attleboro; E. Crees, Everett L. Spencer, Everett I. Rogers, George H. Holmes, Charles E. Hancock, Wade W. Williams, Alfred Potter, Harry Mays, George H. Cahoone and Theodore W. Foster, all of this city.

Speechmaking was in order after the election, the newly elected president being pledged, and Vice-President Foster, Past-President Joseph H. Fanning, who is the oldest living ex-president of the association, Charles T. Paye and E. Crees making remarks appropriate to the occasion. It was well along in the evening when the meeting adjourned, and the members believe that the association has started on another year of progress and prosperity.

### Wm. C. Osman, Marshalltown, Ia., Goes Into Voluntary Bankruptcy.

MARSHALLTOWN, Ia., Oct. 28.—It was with surprise that the many friends of William C. Osman, who conducts a jewelry store at 15 W. Main St., of this city, learned that he had filed a voluntary petition in bankruptcy in the United States Court.

Mr. Osman, who was in business here for a number of years, succeeded his father, who died in May, 1901. He is well regarded in the community, and has many friends in the jewelry trade who hope his embarrassment is but temporary. His principal creditors are in Chicago and New York.

A fire was discovered in a barrel of rubbish in the basement of the store of W. C. Bryant, Bangor, Me., last week, but was extinguished before doing any serious damage. Its origin is unknown.



MADE in Oak, Mahogany, Circassian Walnut and Rosewood—MOUNTED with Sterling Silver, also Gold-plated Brass Trimmings—Copper or Porcelain lined—various sizes to hold from 50 to 1,000 Cigars.

# CIGAR CHESTS

**EXCLUSIVELY FOR JEWELERS.**

AFFORDS protection to contents from undue heat and moisture. An ornate utility desirable in dens in city residences, at the seashore, in the mountains, on the yacht, wherever gentlemen enjoy life.

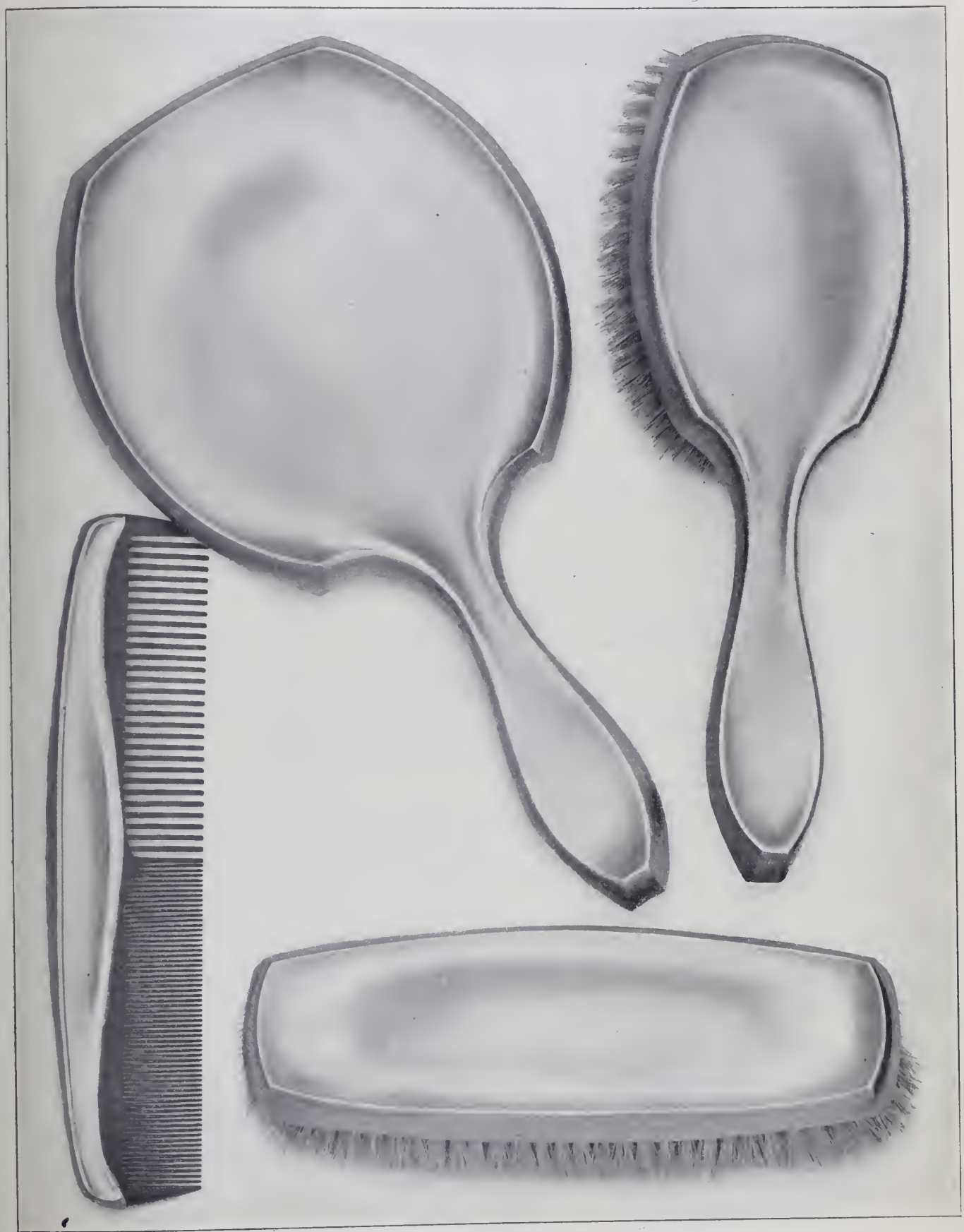
CATALOGUE MAILED ON REQUEST.

**I. N. DEITSCH,**
**SILVERSMITH,**
**15 EAST 17TH ST., NEW YORK.**

THE PLAIN, GRACEFUL LINES OF THIS PATTERN APPEAL PARTICULARLY TO THE TASTE OF THOSE WHO ENJOY SIMPLE ELEGANCE.

# The Winthrop

THIS IS THE SECOND OF OUR THREE NEW PATTERNS. THE THIRD WILL BE ILLUSTRATED IN A SUBSEQUENT ISSUE.



The Woodside Sterling Co., 192 Broadway, New York.

## STERLING HAND BAG, No. 1606 R.



One of our many ready sellers.

SIZE
5¾ in. x 4 in.

TRADE-MARK

OUR SPECIALTIES—Plain, engraved, etched and hand made throughout sterling silver hand bags.

**WEIZENEGGER BROS.,**

Telephone, 1038 Newark. NEWARK, N. J.

## Roger Williams Silver Co.,

PROVIDENCE, R. I. 860 Broadway, New York City.

Elegant Line,
Original Designs,
Highest Grade,
Sterling Only.

NEW FLATWARE PATTERNS—
The "WARWICK," "PLYMOUTH" and Others.

## DESIGNS
For Silverware, Novelties and Jewelry : : : : : :
FINE ETCHING
CHARLES M. PRIOR 1683 Madison Ave., New York
'Phone 1224 Harlem


### Thos. J. Bradley, the Missing Bankrupt Jeweler of Newark, N. J., Arrested at New York.

Thomas J. Bradley, the jeweler, of Newark, N. J., who has been involved in a great deal of litigation for a number of months, including bankruptcy and divorce proceedings, was arrested, last Friday, in the Lackawanna Hotel, 152 West St., New York, where he had been living for some time. The warrant, based on testimony taken in the Bankruptcy Court, charged him with secreting from his creditors diamonds valued at $3,000. The application for a warrant was made by Carl Saenger, the trustee in bankruptcy, who was appointed at the request of New York creditors, as related in THE CIRCULAR-WEEKLY of Sept. 20. Mr. Bradley was taken before United States Commissioner Ridgeway and released after furnishing $2,500 bail to appear for examination.

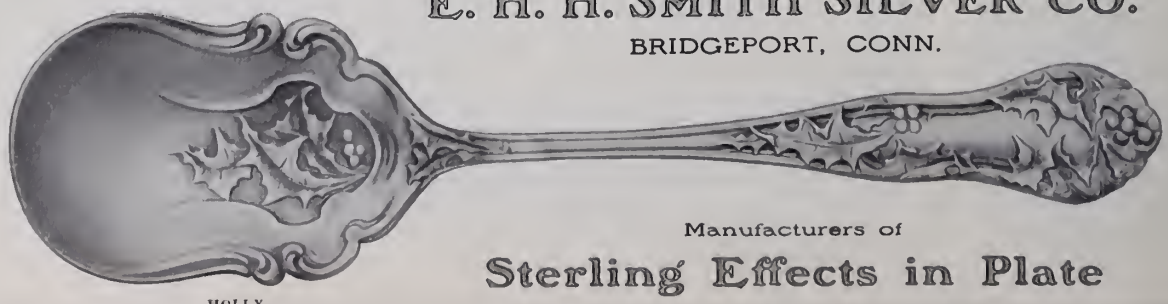
About the time that the bankruptcy proceedings were begun against Bradley he left Newark, and for some time the creditors were not able to locate him. Lawyers representing his wife were also desirous of finding him, as they had a warrant for his arrest for contempt in failing to obey the directions of the court regarding alimony. It was supposed that he had gone to Canada, but not long ago the lawyers heard that he was in New York, and detectives began a search, which ended in his arrest.

Mr. Bradley was named as one of the incorporators of the Bradley Jewelry Co., of Newark, N. J., which was incorporated a couple of weeks ago with an authorized capital of $10,000. The stock in his retail store, at 372 Broad St., Newark, was sold a few days prior thereto, the amount realized being about $2,500 and the largest purchaser being Mrs. Helen McConville, who had a claim of $5,000 against him. The validity of this claim is contested by the other creditors. The total amount of his unsecured liabilities, according to the schedules, was $13,416.

Charles Holeman, Mapleton, Kans., is now located at Bayard, in the same State.

Word was recently received at Davenport, Ia., of the death of Cornelius Simmons Durfee, for many years a leading jeweler of that town. Mr. Durfee died, Oct. 18, at the home of his brother, Stephen Durfee, Millville, N. J., after an illness of a few weeks. The deceased was a resident of Davenport until about four years ago, when he came east. He is survived by one son, Elbert L. Durfee.


## E. H. H. SMITH SILVER CO.
BRIDGEPORT, CONN.



HOLLY

Manufacturers of
**Sterling Effects in Plate**



# RICH AMERICAN CUT GLASS

and Sterling Silver produced in our factories, wherever displayed, makes Holiday selling a most satisfactory transaction. No dealer can afford to omit a representative line of our Cut Glass, Sterling Silver and fine Plated Ware.

We are located in the center of the Jewelry district and out of town buyers, when in New York, are invited to make their headquarters with us.

## INTERNATIONAL SILVER CO.,

**9=11=13 MAIDEN LANE, NEW YORK.**

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.

FOUR FEATURES about our FOURTEEN K. Brooch

BEST in the market for the price.

PLUMP 14K. with heavy bridge across the back.

GENUINE PEARLS

As a Mounting, $4.00;
With Pearl Set Center, $4.25.



Chas. L. Trout & Co.,
15 MAIDEN LANE, NEW YORK.



ELK TEETH

Unmounted, genuine. Bought of Indians, 10 to 300, as needed, sent on selection to responsible Jewelers at strictly wholesale prices; also

EAGLE, MOUNTAIN LION AND LYNX CLAWS.

L. W. STILWELL,
DEADWOOD - SOUTH DAKOTA
Wholesaler of Sioux Indian Bead-work and Curio Supply Jobber.

## National Monthly Import and Export Statistics.

WASHINGTON, D. C., Nov. 1.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for September, 1904, and 1905, and for the nine months ended September, 1904:

IMPORTS.

| | Sept., 1904. | Sept., 1905. | 9 Months Ending— Sept., 1904. | Sept., 1905. |
|---|---|---|---|---|
| Clocks and parts of | $65,431 | $71,722 | $414,603 | $319,674 |
| Watches, materials and movements | 201,508 | 211,496 | 1,602,769 | 1,837,301 |
| Diamonds, glaziers' diamonds, etc., unset, and watch jewels (free) | 987,239 | 990,193 | 7,183,109 | 7,514,848 |
| Diamonds, n. e. s., not set (dutiable) | 943,795 | 1,856,783 | 8,405,139 | 14,507,347 |
| Diamond dust or bort (free) | 34,790 | 1,942 | 477,774 | 366,651 |
| Precious stones, rough or uncut (free) | 200,850 | 6,237 | 236,719 | 63,296 |
| Precious stones and pearls, not set (dutiable) | 199,203 | 440,968 | 2,290,221 | 5,211,791 |
| Jewelry and manufactures of gold and silver | 165,067 | 159,259 | 1,180,907 | 912,66[illegible] |

EXPORTS OF DOMESTIC MERCHANDISE.

| | | | | |
|---|---|---|---|---|
| Clocks and parts | $111,681 | $114,073 | $871,962 | $895,325 |
| Watches and parts | 102,865 | 113,798 | 813,680 | 844,405 |
| Jewelry and manufactures of gold and silver | 98,243 | 119,123 | 883,665 | 1,038,604 |
| Plated ware | 67,549 | 74,302 | 514,526 | 524,998 |

EXPORTS OF FOREIGN MERCHANDISE.

| | | | | |
|---|---|---|---|---|
| Clocks and parts | $300 | $45 | $724 | $588 |
| Watches, materials and movements | 46 | ..... | 1,959 | 17,753 |
| Diamonds, rough, including miners', glaziers', etc. | ..... | ..... | 500 | 185 |
| Diamonds, n. e. s. (dutiable) | ..... | ..... | 9,640 | ..... |
| Precious stones and pearls, not set (dutiable) | 11,301 | 104 | 53,521 | 608,689 |
| Jewelry and manufactures of gold and silver | 3,158 | 68 | 25,358 | 14,105 |

### Wayne M. Reed, Greenfield, Mass., Files Voluntary Petition in Bankruptcy.

BOSTON, Mass., Oct. 26.—Wayne M. Reed, a jeweler and optician, of Greenfield, Mass., has filed a voluntary petition in bankrutpcy in the United States Court. The schedules filed with this petition show liabilities of $1,685.38, of which amount $1,259 is secured. The assets amount to $1,236.46. There are 19 unsecured creditors.

Mr. Reed, who is a young man about 32 years old, started in business at Greenfield about two years ago. He had previously been in the adjusting department of the American Waltham Watch Co. factory, and is an expert workman.

J. F. Butler, Potsdam, N. Y., has been appointed local watch inspector for the New York Central Railroad.

Thomas McKee, until recently in the employ of William H. Wilson, Cranbrook, B. C., was taken into custody, a short time ago, on a charge of larceny.

### Death of Barnett Laurence.

TORONTO, Ont., Oct. 26.—Barnett Laurence, of this city, and recently president of the Dominion Optical Co., died on Tuesday afternoon, after an illness of only a few hours. He was a leading member of the Jewish community and took an active part in religious and benevolent work.

Mr. Laurence was born in Exmouth, England, and settled in Canada in 1883. He was one of the first Hebrews in England to hold a military commission, and was a member of the Royal Geographical Society. He is survived by a widow, one son and two daughters.

Extensive improvements are being made in the interior and exterior of the store of Nelson & Sons, Marion, O.

The Mills Jewelry & Piano Co., Streator, Ill., will hold a meeting, Nov. 10, at its office, when the question of dissolving the corporation will be submitted to the vote of the stockholders.



FOR YOUR HOLIDAY TRADE

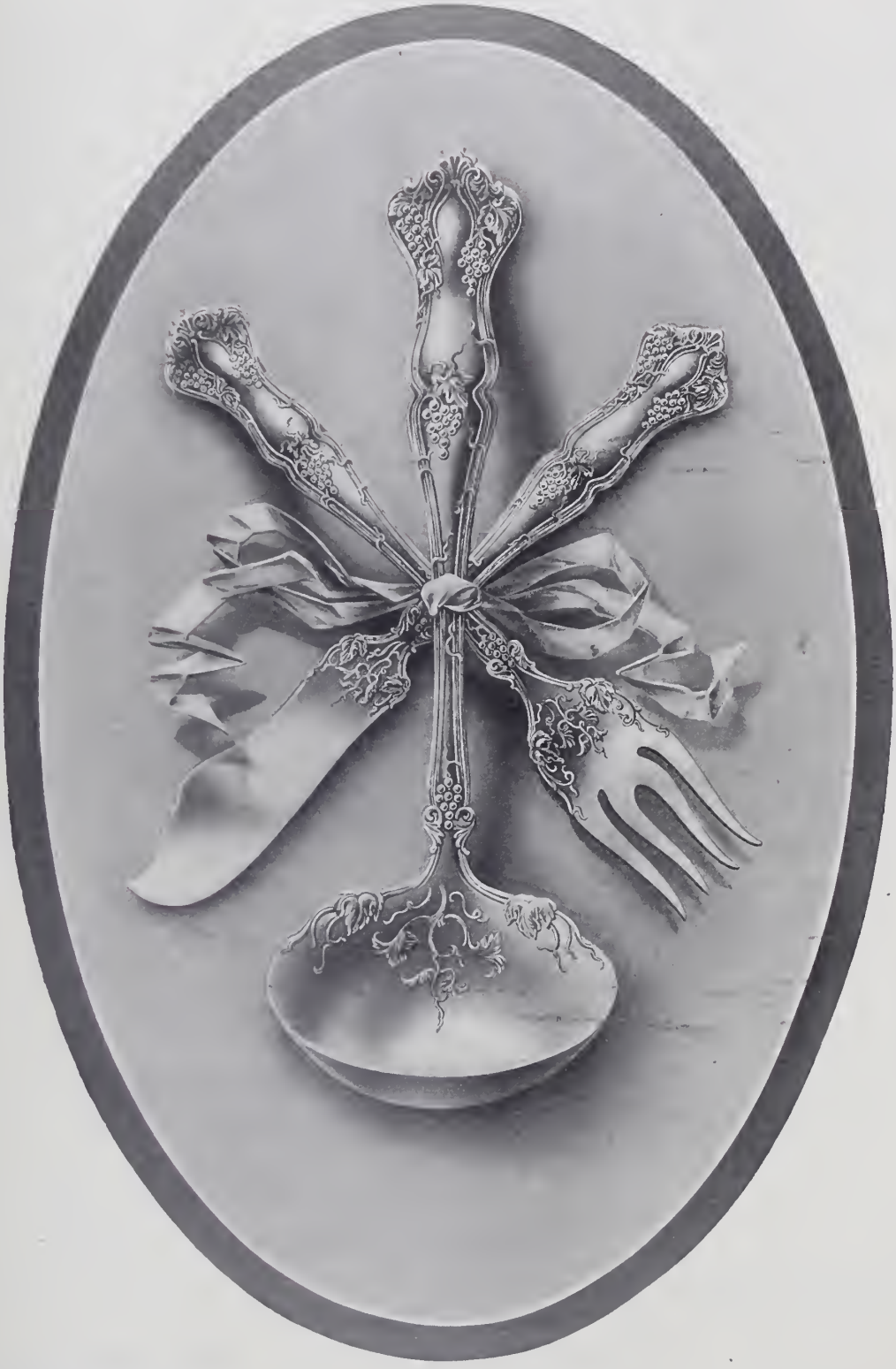
Buy Copper
and
"Metal & Glass"
in Verd Antique
(Green) Finish.

You'll SELL COPPER
If You Do.

Write for Illustrated Sheets.

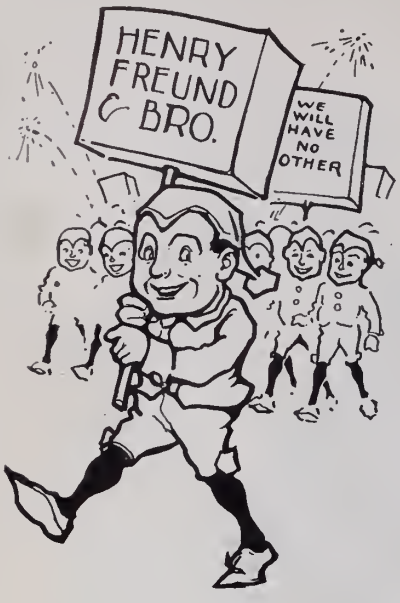
Made in the "APOLLO STUDIOS."

APOLLO SILVER CO., BERNARD RICE'S SONS, Proprietors,
544 Broadway, New York.



PATENTED.

THE "VINTAGE,"
THE FLATWARE SUCCESS OF
MODERN TIMES.
TRADE-MARK:
"1847 ROGERS BROS."
SOLD BY
LEADING DEALERS EVERYWHERE.




CANDIDATES for popular favor ought to have a record to which they can point with pride, and the desire to "Make Good" on their promises.

We are candidates for popular favor with the jewelers and our record for fair and square dealing for forty years past speaks for itself. We have always *"Made Good"* in our treatment of customers and it will continue to be our endeavor to satisfy and please those with whom we have dealt for years and to constantly add to the number.

**Henry Freund & Bro.**

"Sellers of Sellers,"

**9 Maiden Lane, New York.**

Diamonds, Watches and Jewelry,

ELK GOODS A SPECIALTY.

## Trade Gossip.

Manufacturers report that the demand for silver hand bags is unusually strong as a result of which the factories are crowded to fill orders, and in some instances the output is sold a considerable period ahead.

The Commissioner of Trade and Customs of New Zealand has made a ruling to the effect that rolled gold brooches, etc., together with pieces for repair work on same, are dutiable as fancy goods at 20 per cent. ad valorem.

A novelty in the way of a thimble, which is considered a decided improvement by its inventor, has been patented in England and an application for patent on it in the United States has just been made. This thimble is decidedly different in form from those of ancient as well as modern times, inasmuch as the straight lines and symmetrical form now used give place to an outline which exactly conforms to the top of the finger, from the tip almost to the first joint. The back of the thimble, if it may be so called, which covers the nail and back of the finger, has a smooth surface, while the front has the rough surface, used in pushing the needle. It is claimed that the new thimble, which is known as the "trueform," avoids pinching the fingers, and is more comfortable, as well as handier to use, than any of its predecessors.

The Larter Gold Book for 1906-1907 has just been issued by Larter & Sons, 21 Maiden Lane, New York, and is certainly one of the finest examples of art in photographing and printing which has been used for any similar purpose in the jewelry trade. In its introduction, the firm explains that this booklet is not a catalogue, because in all the lines shown many patterns other than those illustrated are made at its works. The purpose of the publication is to give a general idea of the various kinds of goods made, and certainly this is accomplished. There are 24 pages besides the cover. The plates illustrating the rings, engine-turned jewelry, vest buttons, shirt studs, stiff bar studs, mother-of-pearl buttons and link buttons are all handsome and give a faithful idea of the articles represented. The letter press shows up clean-cut and attractive on the coated paper. The striking feature of the publication, however, is the cover, the outside of which is a solid sheet of gold, with the title and the year in embossed letters. There is also in raised work a representation of a Government gold bar with the stamp of the United States Assay Office, the eagle on the top and below the mark "999 fine." A convenient feature of this booklet is that each article is numbered underneath, and in an accompanying key the price is given. This enables the retailer to show the book to a customer, if desired, without giving to the latter knowledge as to the prices.

A watch, which, it is alleged, was stolen from a woman in Dalton, Mass., by a negro named George Mallory, was located, last week, in the store of Seacord & Ingham, Lee, Mass., where it had been pawned by Mallory for the sum of $3. It is claimed that the value of the watch is $25.

¶ The extraordinary demand this Fall, for our "10 K. Line," has taxed our factory to its fullest capacity.

¶ We highly appreciate the attitude of the trade in favor of our goods, and request indulgence in case there may be any slight delay in shipments.

¶ All orders will be filled at the earliest possible moment, and duplicate orders will also receive our very best attention.

**SCOFIELD & DE WYNGAERT,**

Makers of 14k., 10k. and Silver Jewelry,

SW TRADE MARK

**50 Walnut Street, Newark, N. J.**

**New York Office, 9-11 Maiden Lane.**




# "WORLD BRAND"

DESIGNS THAT SELL.

GUARANTEED WEARING QUALITY.

# "WORLD BRAND" SILVER.

**Fifty per cent. more silver than standard plate** is the keynote of our advertising campaign.

**Our guarantee stands behind this statement and it is true.**

The dealer who has **sold** our silver, who has made new customers by selling it, who has taken the trouble to "strip" World Brand, just for his own satisfaction, **knows** it to be true.

The woman who has bought our silver, who has set her table with it, who has put it to the supreme test of daily use, **knows** it to be true.

Customers readily pay more for heavier plate because they know that it is cheaper in the end, but World Brand costs **you** no more.

Moreover the exceptional variety of beautiful and distinctive designs which we carry give your customer the very widest range of choice.

We make it as easy for you to buy World Brand as to sell it.

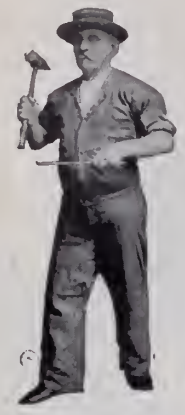
You can get a factory shipment as low as $10.

Write to-day for "World Brand" Silver Catalogue Supplement describing special assortment and showing net "Costs You" prices.

## The American Silver Company

**Bristol, Conn.**

46 W. Broadway, New York. Silversmiths' Building, Chicago, Ill.



ALOIS KOHN & CO.

16-18 Maiden Lane,
New York.

TRADE K MARK

THE GOLD CHAIN HOUSE

1850 & 1905

IF IT'S A ROY
TRADE MARK
IT'S STANDARD

Leading jobbers everywhere prefer the ROY SOLID GOLD WATCH CASES because they are always made from assayed gold, which insures reliable quality in the newest designs and finest workmanship.

ROY WATCH CASE COMPANY

The "ROY" stamp in the watch case is a perpetual guarantee of satisfaction to the purchaser.

ROY WATCH CASE CO.,

21-23 Maiden Lane, New York City, N. Y.

206 Kearny St., San Francisco, Cal.

FAIRCHILD & COMPANY

OFFICE AND FACTORY,

225-233 Fourth Ave., New York City.

Manufacturers of Gold Pens; Pencils, Penholders, Thermometer Cases, Segar Cutters and Specialties in Gold, Silver and Gold Plate. Gold Pencils Set with Diamonds and other Precious Stones. Sole manufacturers of the celebrated Le Roy W. Fairchild Gold Pens.

Style, Quality and Workmanship acknowledged
THE VERY BEST


## Attleboro.

Dr. Ralph P. Kent, son of Harry P. Kent, of F. W. Weaver & Co., will be married, Nov. 8, to Miss Eva Brown.

Mrs. Sophia W. Brown, widow of Lowell Brown, one of the town's pioneer jewelry manufacturers, died last week.

Col. S. O. Bigney, of S. O. Bigney & Co., has been invited to address a public mass-meeting, Nov. 3, in Fall River.

Thomas D. Gardner, for 21 years foreman for the Horton, Angell Co., left last week for Los Angeles, his future home.

Marshall, son of Dolliver S. Spaulding, Mansfield, was thrown from his father's carriage and cut about the head last week.

Loring W. Barnes died, last week, aged 71. He was a retired manufacturer, once postmaster, and a prominent Mason and a Republican. His old factory was one of the buildings swept away in the fire of May 18, 1898, when 17 firms were burned out.

A 90-horse-power Westinghouse electric generator was installed recently at the Wm. A. Sturdy Mfg. Co.'s plant. It will furnish light and power for two other firms also, Sturdy Bros. and Freeman, Daughaday & Co. A large steam engine was recently installed to run the generator. The installation of the generator completes one of the finest power and lighting plants in this section.

Attleboro manufacturers have received letters urging them to make a display of their goods at the coming World's Fair at Milan, Italy. While, under ordinary circumstances such a proposition might pass with little or no attention, there is said to be a possibility that one or two of the firms most interested in working up a foreign trade will do something about it. One Attleboro firm making goods suitable for women's wear expresses itself as particularly interested.

Attleboro will have an important addition to its jewelry industries this week, when the American Wire & Supply Co. formally enters business on Wednesday morning in the H. M. Williams & Co. factory, on Forest St. The concern is one just organized by W. Manton Dailey, who for a number of years has been general manager of the American Seamless Wire Co., of Providence. The company has purchased the entire machinery, tools, stock, etc., of the H. M. Williams Co., and will begin the manufacture of its products this morning. The company has been capitalized under Rhode Island laws for $250,000.

Miss Ella A. Pollard and Ralph C. Thompson, treasurer and manager of the Charles M. Robbins Co., were married, last week, at the apartments of W. N. Fisher, head of W. N. Fisher & Co. The ceremony was performed by the Rev. Dr. W. H. P. Faunce, president of Brown University, assisted by Rev. James L. Tryon, of All Saints' Church. The wedding was quietly observed, only immediate friends and relatives being present. Miss Pollard is the daughter of Mrs. W. N. Fisher, and has resided in Attleboro for seven years. After the ceremony Caterer Lyman, of Providence, served a banquet. As only the immediate friends and relatives of Mr. and Mrs. Thompson were present, no formal reception was held. They will immediately take up their residence at 87 Pleasant St.

# Manning, Bowman & Company,

## MERIDEN, CONNECTICUT.

NEW YORK. CHICAGO. SAN FRANCISCO.

## NICKEL AND SILVER PLATE.

THE BEST, LATEST AND MOST COMPLETE LINE ON THE MARKET.

**"METEOR"**

The Best Known Method.

**Circulating Coffee Percolator**

For Making Coffee or Tea.



No. 5793. "METEOR" PERCOLATOR SET.

CHAFING DISHES
with Patent
Seamless IVORY Enameled Food Pan.

"METEOR"
Circulating
Coffee Percolators
Save One-Third.

PRIZE TROPHIES.
English Pewter, also Solid Copper
with English Pewter Mountings.

TEA WARE, TABLE KETTLES, HOTEL WARE, BAKING DISHES, Etc.

Catalogue No. 40 J. will be sent on request.

# MR. RETAILER:

Please be assured that your Jobber is doing everything possible to fill your orders and re-orders for Solidarity Gold Cases and that we are doing our utmost to "deliver the goods."

But "sakes alive," gentlemen, it was absolutely impossible for us to prepare for such a demand for our "fall offerings" in gold watch cases as has rolled in upon us.

Just be a little patient, yet persistent, and you shall soon have your "Solidarity's."

Sold through the Jobbers only.

## SOLIDARITY WATCH CASE CO.,

ESTABLISHED 1885.

3 MAIDEN LANE, NEW YORK.

GENERAL SELLING AGENTS:

JOHN W. SHERWOOD. FRANK E. HARMER.



# OUR OWN MAKE.

## Large Variety in Gun Metal Goods.

Bags, Chains, Lorgnettes, Lockets, Chatelaine Pins, Fobs, Link Buttons, Cigar and Cigarette Cases, Buckles, Scarf Pins, Cane Handles, Hat Pins, etc., etc. The workmanship is of the finest. Our repair department is one of our Special Features. Repairs made by us have always proven highly satisfactory. Don't discard your old gun metal goods. Send them to us. We will make them equal to new. We also make fine Gold and Silver Jewelry. Patented Safety Lock Chain Key Rings.

J. N. PROVENZANO, 114 East 14th St., NEW YORK CITY.


## Rochester.

TRADE CONDITIONS.

Trade continues fair in this city. The jobbers report many and satisfactory sales and look forward to a big holiday business. Retailers although saying things are a little quiet, nevertheless admit that sales are good. Preparations are being steadily pushed to take care of the large trade expected during the next few months. Conditions in Rochester are generally good. People have money and are willing to spend it. Building operations in the city and the proposed new trolley lines have also given an impetus to the city and suburban trade.

Morris Present, of Philip Present, is slowly recovering from the effects of a strained knee.

Julius R. White was the donor of a handsome gold watch at the fair of the G. A. R. held in this city, last week.

Morris Rosenbloom and William Levinson, of Morris Rosenbloom & Co., are both out on their final trip before the holidays.

One year in the penitentiary was the sentence imposed on A. A. King, last week, in County Court by Judge Stephens, after King pleaded guilty to a charge of stealing diamonds from J. R. White, of this city, the crime being committed over a year ago.

Solonsky Bros. opened their new store in this city last week. The store was tastefully decorated and every courtesy shown to callers. A fine orchestra was in attendance the first day. The firm will carry a full line of silverware, diamonds and jewelry and will do a cash and credit business.

Moll Bros., jobbers, 104 Main St. E., have added a full line of jewelers' materials and tools to their stock. Martin Moll will take the road for this firm shortly after the holidays and will cover Pennsylvania, West Virginia and other points. This is the first time in the history of the concern that it has had a salesman on the road.

William C. Smith, the man who, several weeks ago, attempted to secure a gold watch from E. S. Ettenheimer & Co., on a forged letter, was released from custody, a few days ago, on the failure of the Grand Jury to indict him. Smith went out of the court room whistling, but was met at the door by Detective O'Brien, who asked how he had come out. "Oh, they didn't have anything on me!" replied Smith. "Well, then, here is an invitation to go to Auburn; the Auburn police want you," said O'Brien. And Smith stopped whistling and went to Auburn to answer the charge preferred in that city.


WHOLESALE ONLY.

# DUEBER-HAMPDEN COMPLETE WATCHES

Made at the Great Watch Works, Canton, O.

Watches, Chains and Gold Jewelry.

WRITE US FOR PRICES AND DISCOUNTS.

Special attention to Mail Orders.

WM. C. PENFOLD CO.

818-820 Chestnut St., Philadelphia, Pa.

# To the Retail Trade.

While we have greatly enlarged our capacity during the past year, there will, nevertheless, be a greater scarcity of Illinois movements during the next two months than ever before in the history of our company. Therefore we advise dealers to anticipate their wants as early as possible, as we will not sacrifice quality to secure an increased output.

Our product is distributed by twenty special selling agents—twenty of the best wholesale watch houses in the country. If none of these solicits your business, we will be glad to supply your wants direct from the factory.

There is no surplus of Illinois movements, consequently we are not continually reducing prices or discontinuing undesirable grades, the inevitable effect of which is to depreciate the value of your stock.

ILLINOIS WATCH COMPANY,
SPRINGFIELD.

# Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the manufacturer, dealer and wearer.

ALL CASES BEARING THIS MARK ARE HAND-MADE.

STAMPED.

TRADE MARK

18 K.

STAMPED.

TRADE MARK

14 K.

MANUFACTURED BY

**DUBOIS WATCH CASE CO.,**

MAKERS OF

**SOLID GOLD CASES.**

NEW YORK.



"PRACTICAL COURSE IN ADJUSTING."
Price, $2.50.
All Jobbers or Jewelers' Circular Publishing Co.


## New Stores and Enterprises.

A. Moore is a new jeweler in Bronson, Kans.

Philip Lucius is about to open a store in Wyoming, Ill.

W. Cravens will shortly engage in business in Elkhorn, Ind.

W. J. Withers has just begun business at 119 Galina Ave., Dixon, Ill.

A. Williams is about to commence business in Chippewa Falls, Wis.

D. V. Morris has engaged in the retail jewelry business in Ogallala, Nebr.

C. V. Bates has completed arrangements to open a store in Bartlesville, Ind. T.

Sylvester Gredzinski recently opened a store at 622 O'Fallon St., St. Louis, Mo.

J. B. McIntosh recently commenced business at 64 Grand River Ave., Detroit, Mich.

A. J. Morton has opened a watch and jewelry repairing shop in Madisonville, Tex.

E. J. Mullin recently opened a watch and jewelry repairing establishment at Los Gatos, Cal.

A Mr. Wiener recently opened a store on 12th St., between Grand and McGee Sts., Kansas City, Mo.

A new store was recently opened in the Gormley building on Main St., Condon, Ore., by F. T. Saunders.

J. J. De Frees, formerly of Nappanee, Ind., left Oct. 24 for Haines, Ore., where he intends to open a jewelry store.

Rollo Junge will shortly engage in the retail jewelry business in North Freedom, Pa., where he has leased quarters in the Carpenter building.

Doffling & Co., Exira, Ia., have just added a line of jewelry to their general stock. Mr. Turner, formerly of Adair, Ia., has been placed in charge.

The H. Remey Jewelry Co. was incorporated about a week ago, in Demopolis, Ala., with a capital stock of $2,000. The incorporators were: H. Remey, G. T. Breitling, J. F. Hood and J. C. Minge.

## New Orleans, La.

TRADE CONDITIONS.

Business showed great improvement during the past few days, and the increase the jewelers attribute to the visit of President Roosevelt. People from all over the State, where the quarantines had been lowered, trooped into town to get a view of the nation's Chief Executive, and they bought wares of all description, including watches and jewelry. Several country merchants took advantage of the cheap rates to come to the city to make Fall purchases, and one or two of the big jewelry firms drove an enormous trade, Tuesday and Wednesday of last week.

The *Times-Democrat*, of this city, has offered to assist in collecting the fund for presenting a silver service to the battleship *Mississippi*, and is acknowledging through its columns funds which have been sent to it.

The golden key presented to President Roosevelt by the Fraternal Order of Eagles, Aerie No. 78, during the Chief Executive's nine-hour stay in New Orleans, last week, was specially designed by the M. Scooler Jewelry Co., Canal St. The key is as unique as it is attractive, and is the exact counterpart of an ordinary steel latch key, fitting the door of the Eagles' New Orleans Aerie, Canal St. and Exchange Pl.

Three traveling men were in this city during the week, and it looked like a return to ordinary conditions to see so many "knights of the grip" all here at one time. The visitors were Fred Caspar, of Mauser Mfg. Co.; Mr. Whitmarsh, of the Alvin Mfg. Co., and H. N. Van Bergen, of Snow & Westcott. They dropped in on the dealers and told of experiences dodging the bewhiskered quarantine guards in the rural communities. Pretty nearly all the quarantines are raised by now, and the drummers will soon come in at a lively rate to catch orders for the holidays.

The business of the estate of Bothwell Pulford, Savanna, Ill., has been discontinued.

The firm style of the business conducted by J. C. Culbertson, Piper City, Ill., will in future be known as S. D. Culbertson & Son.


**4**

Cardinal Points *of* TAVANNES WATCHES

1. Adjustment to heat and cold.
2. Special nickel-steel balance hairspring, making the watch proof against all electrical influences.
3. Interchangeable material coming in finished form and ready to use.
4. A broad guarantee covering its timekeeping qualities under all conditions.

# TAVANNES WATCH CO.

2 and 4 MAIDEN LANE, - - NEW YORK.

# This is a WATCH YEAR

**Railroad** and all grades of Movements and Cases carried in stock

We carry in stock all kinds of goods that a Jeweler uses. If your name is not on our books TRY US

Order NOW for your Fall Business—later on desirable goods will be scarce

## Cross & Beguelin,

**17 Maiden Lane New York**

ESTABLISHED 1863

***PRICES NOT ADVERTISED IN ANY JOURNAL.***




# OMEGA



## MOVEMENTS ARE FINE TIMEPIECES.

*A Trial will convince you of their merits. Send for price list.*

All made with Lever Escapements and Double Roller. Pendant Set. Fitting American Cases.

**Made in 6 Different Grades.**

10 LIGNE. 11 LIGNE. 0 SIZE. 12 SIZE. 16 SIZE.

From 7 Jewels to 21 Jewels,
Adjusted to heat and cold and 5 positions.

*Why is it so many watch movements are sold under the plea that they are just as good as the Omega? There must be a reason.*

**EDMOND E. ROBERT**
**3 Maiden Lane, NEW YORK**

SELLING AGENTS

**CROSS & BEGUELIN**
**17 Maiden Lane, NEW YORK**

# The "Norma"

## ADJUSTABLE BRACELET.

(PATENTED 1905.)

Worn with perfect ease. Adjustable to any wrist. Flexible and smooth. Adapted to the requirements of the finest jewelry trade.

The "NORMA" is made in 14k. 1/20 plate stock. In style, finish and workmanship is unsurpassed.



No. 135.

Prices range from **$27.00 to $72.00 per doz.** We illustrate but one of the many styles

Put up in the most novel display box ever shown, in two separate parts. The bracelet rests on a pad held by a spring. Slightest jar sets bracelet in motion.

SEND FOR NEW CATALOGUE.
ASK YOUR JOBBER TO SHOW YOU THE NEW BRACELET.

Patented and Made Only by

**THE F. H. SADLER COMPANY,**

**Manufacturers of Rings and Jewelry,**

**ATTLEBORO, MASS.**



# W. & H. Lockets for the Holidays



Trade W&H Mark

*Design Illustrated, No. 7785.*

Jewelers throughout the country recognize our Product as Standard and know that our trade-mark inside a locket is an assurance of highest quality. We manufacture lockets exclusively and therefore are better equipped to produce fine lockets than the manufacturer with several "side lines."

New York Office: 3 Maiden Lane

**Wightman & Hough Co.**

Factory & Main Office: Providence, R. I.


## Philadelphia

The Joseph Castelberg Jewelry Co. is opening another attractive store at 1111 Market St.

J. J. Zimmern, of M. Sickles & Sons, has returned from a three months' tour of the extreme south.

John Ernst, watchmaker, 125 S. 7th St., has accepted a position with F. L. Shaw, 544 Federal St., Camden, N. J.

George W. Koehler, watchmaker, 1935 Willard St., Tioga, has fitted up a shop for trade repair work at 735 Sansom St.

J. C. Thomas, a well known Pittsburg jeweler, was a visitor to this city last week. J. T. Moore, of Chicago, was also in town.

Louis Sickles, of M. Sickles & Sons, is still quite ill and unable to resume business. He was confined to his home all of last week.

The Joseph Castelberg Jewelry Co. entered judgment on a bond last week in the local courts against Barney Wolberg for $5,000.

P. J. Osterman, watchmaker, formerly of the Hamilton Watch Co., has accepted a position with George Katz, 1943 Germantown Ave.

The grinders', polishers' and platers' supplies of the Metal Manufacturing Supply Co., bankrupts, were disposed of at public auction Monday.

Fred. G. Sutor was among the prominent citizens who acted as a vice-president of the reform party meeting at the Academy of Music last week.

D. Hart, watchmaker for Francis B. Wallen, 405 Broadway, Camden, N. J., has returned from a visit to his brother, S. W. Hart, a Kennett Square, Pa., retailer.

All arrangements are made for the election night festivities Tuesday at the Jewelers' Club. A smoker is to be arranged for shortly after the election.

W. J. Adler, Boardwalk jeweler, at Atlantic City, N. J., announced to his friends in this city last week his intention of retiring from business in Atlantic City on Nov. 1, and going to Pittsburg. Mr. Adler recently caused the arrest in the latter city of a friend whom he charges with obtaining diamonds from him under false pretenses.

Out of town retailers buying here last week included: H. S. Kratz, Souderton, Pa.; John Sheldon, Norristown; M. Keeport, Reading; David Krouse, North Wales; E. K. Bean, Lansdale; Joseph Shuler, Norristown; M. K. Laudenslager, Souderton; C. M. Banks, Wilmington, Del.; George A. Oliver, Burlington, N. J.; John McPherson, Mauch Chunk, Pa., and A. M. Kendall, Millville, N. J.

In the Camden Court last week Richard Lewis and Thomas White, both colored, charged with the daring theft of diamonds valued at $1,000 from the jewelry store of T. H. Smedley & Son, 920 Broadway, that city, Aug. 2, were given two years in State prison. Lewis pleaded guilty and White was speedily convicted. The robbery was committed at noon while many people were passing the store. Most of the jewelry was recovered by the police.

Schoen & Mosher, Owatonna, Minn., have rendered their cut glass department dust-proof, having enclosed it in glass partitions.

Simmons Simmons Simmons
Watch Chains

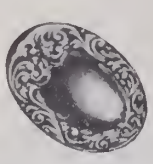
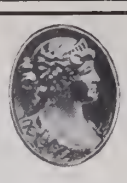
THERE'LL never be a better time for the jeweler who doesn't carry Simmons Chains to put the question of their salability to the test.

Candidly, don't you believe it would be worth while to try an assortment of them at this period—when, if ever, a jeweler can "move" good goods of any kind?

Your jobber has, or should have, a representative line of Simmons patterns from which you can easily select a most attractive showing of watch and lorgnette chains and fobs of known quality and guaranteed dependability.

R. F. SIMMONS COMPANY
Main Office and Works, - Attleboro, Mass.
Salesrooms: 9-13 Maiden Lane, New York, and 103 State Street, Chicago

Simmons Watch Chains
Simmons Watch Chains
Simmons Watch Chains
Simmons Watch Chains
Simmons Watch Chains



THE P. & B. CO. LINE, AS ALWAYS, LEADS ALL OTHERS IN ITS VARIETY OF DESIGNS IN



# Tie Clasps

The Best Made Goods Are the Ones Easiest Sold—That's Why Our Offerings Excel.

We are the largest exclusive makers of 10 karat jewelry.

Ask your Jobber for the P. & B. Co. lines of

Lockets, Brooches, Tie Clasps, Cuff Buttons, Baby Pins, Scarf Pins, Bead Necks, Fobs and Crosses.

**Potter & Buffinton Co.,**

**Providence, R. I.**

New York Office, 65 Nassau St.

San Francisco Office, 206 Kearny St.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

## Lancaster, Pa.

Augustus Rhoads is making improvements in his manufacturing department.

H. R. Yergey, Columbia, has recovered from the injuries received by being attacked by a vicious dog, recently.

J. H. & C. Lepseh, jewelers, Ridgway, have arranged to move into their handsome new four-story building shortly.

Ezra F. Bowman's Sons have just finished some handsome memorial tablets for the First Reformed Chureh of Lancaster.

William Fohl, who left the jewelry trade 16 years ago to engage in the hotel business, has returned to the beneh, and is now with S. Kurtz Zook.

Jerome Welch, a watchmaker from Buffalo, was killed on the railroad near Parkesburg, last week. He fell from a train on which he was stealing a ride.

Claude Ridenour, reeently a student of the Ezra F. Bowman Technieal Sehool, went to Bluefield, W. Va., last Thursday, to take a position with Charles J. Kinzer.

The ereditors of L. C. Reisner & Co. were paid a dividend of 10 per cent. of their elaims, last week. It is believed this and an additional 10 or 12 per cent. balance is all the bankrupt estate will pay.

The Bates property, in whieh Charles Bisehoff's jewelry manufacturing and diamond setting establishment is loeated, was sold last week to P. E. Slaymaker for $60,000. He will either rebuild or remodel the building.

The H. S. Meiskey Co. has eompleted its new establishment on W. Chestnut St. and has now one of the finest business plaees in the city. F. A. Huber, one of the representatives of this house, has just returned from a trip on the road.

An auetion sale was held, Friday, by Receiver John C. Carter of the plant of the Biehl Mfg. Co. There were a number of bidders, and the machinery, ete., was sold piecemeal. The appraiser's valuation of assets was $1,420, but the sale did not realize that figure. The liabilities were $8,000.

An unusually large number of jewelers from different parts of Pennsylvania visited Laneaster, last week, and all are sure they will have a big holiday trade. They are stoeking up aeeordingly, whieh is most expressive evidence of their eonfidence. Among the visitors were: H. A. Neece, Williamsport; A. J. Baker, Glen Roek; George Hepp, Lititz; E. P. Zane and Jaeob Fisher, Christiana; E. E. Coble, Elizabethtown; Charley M. Reiling, Philipsburg; H. E. Oberlin, of Oberlin Bros., Columbia.

# REAL CORALS

**at 25 per cent. under the market price.** I bought the entire stock of an Italian importer of Corals, Amber and other beads; real Mosaic jewelry. **Coral Necklaces, $1.75 per dozen and up.** I have no travelers. Will send memo. packages of Coral, Amber and Real Pearl jewelry to well-rated jewelers and save you 25 per cent. on many goods.

**DAN I. MURRAY,** Importer and Broker, 3 Maiden Lane, **NEW YORK.**

## Buffalo, N. Y.

Thieves recently broke into the store of John W. Frazier, 848 Main St., and stole five dozen stickpins, a dozen fobs, four dozen studs and a quantity of fountain pens and other articles, as well as $5 in cash.

Judge Volger, in the Municipal Court last week, awarded a judgment for $102 and costs to Morris Dreshfield and Maurice Schiff in their suit against Herman and Julius Boasburg. The suit was to recover the value of some small precious stones which the defendants claimed were not genuine. This contention was overruled.

Burt Marshall, who says he is a traveling salesman for a jewelry firm, reported to the police recently that his grip, containing a sample assortment of gold jewelry, had been stolen from him at Shelton Sq. while he was talking to a friend. He laid the bag on the sidewalk for a minute and when he turned around it had disappeared.

T. C. Tanke, 278 Main St., and his son, Eugene, were badly cut in a street car accident which occurred early on the morning of Oct. 24. As Mr. Tanke and his son were about to alight from the platform, the car they were riding in collided with another car in front, and both men were knocked off their feet. Father and son were taken to the office of Dr. Pierce nearby, where their wounds were dressed.

Heintz Bros., manufacturing jewelers of this city, received some free advertising in the press of the country, last week, owing to the fact that their trade-mark appeared on one of the rings found on the fingers of the woman's arms which were discovered in the suit case in the Charles River, Boston, Friday. The police are trying to use this clue to discover the identity of the murdered woman, through the jeweler from whom the rings were purchased.

## Utica.

Watson T. Dunmore, as a special master appointed by Judge Ray, last week, completed, this week, the taking of the evidence in the Samuel Orbach bankruptcy case. Orders were secured by Charles B. Mason, the trustee, to compel Orbach to turn over to his estate in bankruptcy about $8,000, representing the money which, it is claimed, he lost in steel stocks, and loans to his son, and about $7,000 additional in amounts which he paid to his daughter and in jewelry and other assets, which, it is alleged, he secreted. Mr. Dunmore was appointed special master because Orbach's lawyers objected to Bankruptcy Referee Comstock serving, claiming that he was biased. Hearings have been in progress several months and the testimony has been largely a repetition of the testimony given at the other bankruptcy hearings. Orbach has quit Utica. He is now living in New York, but he has to answer to various matters arising out of his failure in Oneida County.

J. D. Hendershot has sold the building which he occupies as a watchmaker in Parker's Prairie, Minn., but will continue business at the old location.

George Eckstein, Boone, Ia., has presented a hall clock, over seven feet high, to the local branch of the Order of the Eastern Star, for the organization's new hall.


# THE GIANT OF COLLAR BUTTONS

## IN QUALITY, IN SALES.



The Standard American Collar Button.

**Millions of Krementz One-Piece Collar Buttons made, and are sold all over the world.**

**WHY?** *Because* of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet, by which all may easily determine the exact amount of 14 K. gold in Krementz plate.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet. "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

**Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.**

**The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK.**




Patent Sustained by United States Supreme Court.

**Quality and Construction have made Its Reputation.**

**All Krementz Collar Buttons—of every quality—are manufactured by**

# KREMENTZ & CO.,

**In their Factory,**

**49 Chestnut Street,**

**NEWARK, N. J.**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.
**Selling Agents to Jobbing Trade.**

# A. & B.

**HEADQUARTERS**

**FOR**

**WALTHAM WATCHES.**

**EVERY GRADE.**

# DON'T HESITATE

to send here for your wants in Watches because you don't know us—we are easy to get acquainted with. We do not object to sending liberal memo. packages—we solicit the privilege from responsible dealers.

# AVERY & BROWN,

68 Nassau St., New York.

**SAMᴸ BUCKLEY & CO.**

**English Fancy Goods.**



Carry in New York a full line of

**ENGLISH PLATED WAITERS.**

**34 Holborn Viaduct, London.**

**100 William St., New York.**




## OUR TRAVELING REPRESENTATIVES

**Travelers may consider these columns open for the publication of any items of interest regarding themselves or their confreres.**

Among the traveling representatives in Lancaster, Pa., last week, were: F. C. Gick, Essick Cut Glass Co.; Walter J. Mays, McIntyre, Magee & Brown; Horace M. Tuttle; T. A. Brennan, L. Witsenhausen; Morris May, Morris May & Co.; C. F. Hartstein, Krementz & Co.; Morris Neil; Mr. Theobald, J. Hoare & Co.

The following traveling representatives were in Savannah, Ga., recently: H. F. Belcher and J. F. Finley, Gorham Mfg. Co.; C. W. Thomas, Allsopp Bros.; V. A. Picard, Pryor Novelty Co.; B. J. Hirshorn, I. W. Friedman; Charles Steiner, L. Adler & Son; O. J. K. Alcorn, Chas. Normandy Co.; C. V. Schuyler, Dominick & Haff; W. F. Skillman, M. B. Bryant & Co.

Traveling representatives who visited Indianapolis, Ind., last week, included: J. B. Osthoff, Joseph Noterman & Co.; C. C. Coulter, Rockford Silver Plate Co.; Mr. Henderson, A. Lounsbury & Son; G. E. Tinker, William B. Durgin Co.; Charles E. Lochmer, Hayes Bros. Co.; L. W. Arnold, Western Clock Mfg. Co.; Ben Shiers, Heintz Bros.; A. J. Brech, Bawo & Dotter; H. E. Schloss, Eliassof Bros. & Co.; H. Grabowski, Dattlebaum & Friedman.

Traveling representatives who called on the trade in Omaha, Nebr., last week, included: Julius L. Mayer, Mauser Mfg. Co.; F. R. Horton, Carter, Howe & Co.; Henry Freund, Henry Freund & Bro.; J. Rothschild, Kaffeman, Rothschild & Co.; Albert M. Stern, Goodfriend Bros.; E. B. Frank, Pairpoint Corporation; Rudolph Noel, Rudolph Noel & Co.; Frank W. Price, National Papeterie Co.; Ed. Cahn, Jules Ascheim; Mr. Townsend, Kries & Hubbard.

Traveling salesmen visiting the Boston, Mass., trade, during the week, included: Louis Glick, Hammel, Riglander & Co.; Helmar Thompson, F. H. Noble & Co.; Abe Shiman, Shiman Bros. & Co.; W. R. Cobb, W. R. Cobb & Co.; L. Henry Juergens, Snow & Westcott; Samuel L. Howland, Joseph Frankel's Sons; Selig Jacobs; Henry G. Thresher, Waite, Thresher Co.; C. Frank Burns, Pairpoint Corporation; A. Kaufman, Ingomar Goldsmith & Co.; F. H. Miller, Unger Bros.; Charles F. Sweasy, Champenois & Co.

Among the traveling men who visited Columbus, O., during the past week, were the following: A. D. Wadsworth, Riker Bros.; James H. Carmichael, Bride & Tinckler; F. A. Perry, John Russell Cutlery Co.; D. Skutch, New Haven Clock Co.; C. Williams, Gorham Mfg. Co.; J. E. Tinker, Wm. B. Durgin Co.; Joe Knoblauch, C. F. Monroe Co.; R. J. Suire, Julius King Optical Co.; V. A. Gebhardt, Gebhardt Bros.; A. M. Connett, Link & Angell; Chas. H. Anderson, Allsopp Bros.; Chas. E. Lochner, Hayes Bros. Co.; George H. Remington, Maintien Bros. & Elliot; L. Wayland-Smith, Oneida Community, Ltd.

Among the traveling representatives who called on the trade in St. Louis, Mo., last week, were the following: A. J. Sherwood, Enos Richardson & Co.; William J. Tighe, Eisler & Laubheim; Mr. Roehr, Bassett Jewelry Co.; C. T. Barbour, William Bens Co.; F. C. Allen, Sansbury & Nellis; Charles Boss, American Cuckoo Clock Co.; Charles Penil, Jules Racine & Co.; S. Heller, L. Heller & Son; A. E. Allsopp, Allsopp & Allsopp; Jules Franklin; J. A. Limbach, Theodore W. Foster & Bro. Co.; W. K. Hembold, National Optical Co.; W. R. Stevens, Bay State Optical Co.; A. W. Levy, Byron L. Strasburger & Co.

The following traveling representatives visited the trade in Kansas City, Mo., during the past week: J. H. Ott, Kreis & Hubbard; Mr. Stockton, Standard Self Inking Fountain Pen Co.; W. B. Treadwell, Jr., Perley Bros.; P. L. Smith, Roger Williams Silver Co.; Mr. Roehr, Bassett Jewelry Co.; S. K. Jonas, Jonas & Brod; Jos. Rifkin, L. Heller & Son; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; A. W. Levy, Byron L. Strasburger & Co.; Rudolph Noel, Rudolph Noel & Co.; D. N. Jacoby, Providence Stock Co.; Max L. Jacoby, Manchester Mfg. Co.; Walter S. Strauss, Jacob Strauss & Sons; S. M. Peck, Peck, Selmeier & Peck; Maurice Kohn, Silberman, Kohn & Wallenstein; M. Newhause, Schultz, Leiss & Co.; Mortimer C. Adler, Charles Adler's Sons.

Among the traveling representatives who visited the trade in Louisville, Ky., last week, were: E. A. Gardner, E. A. Bliss Co.; R. E. Williams, St. Louis Silver Co.; Henry Klein, John C. Lowe; Edwin S. Strauss, Jacob Strauss & Sons; Al. Zugsmith, A. S. Zugsmith & Co.; J. Ira Seebacher, H. Michelson & Son; I. W. Friedman and Martin Dattelbaum, Dattelbaum & Friedman; Chas. H. Anderson, Allsopp Bros.; R. L. Seely, Eugene S. Toner Co.; J. R. Payne, Meriden Cutlery Co.; H. Busby, Willard & Willard; C. T. Barbour, Wm. Bens Co.; Mr. Swift, Humidor Co.; C. T. E.


# The Comb House

We manufacture a complete line of

**FINE MOUNTED COMBS**

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

**Wagner Manufacturing Co.**

**41 Union Square,**

**New York.**

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.




# A PHANTOM PENCIL

When held in writing position, the lead drops into place as shown in the cut, and cannot be forced back into the tube until pencil is reversed, at which time it drops without assistance. Made of gold, silver and gold plate in two sizes. Plain, chased, engine turned and fancy cut, ranging in price from $13.00 to $19.50 per dozen. Send for Samples.

**W. S. HICKS' SONS,** - Manufacturers of Gold Pens and Pencils, - **235 Greenwich Street, New York**

Smith, Reed & Barton; Mr. Blandin, T. B. Clark & Co.; Mr. Whitmarsh, Alvin Mfg. Co.; David L. Nesler, Nesler & Co.; J. F. Garland, Keller Jewelry Mfg. Co.; Douglas T. Cook, Graff, Washbourne & Dunn; Jerome Thoma, Thoma Bros.; Geo. H. Walker, Goehring Mfg. Co.; Mr. Stelzle, Holmes & Edwards Silver Co.

The following traveling salesmen called on the Cincinnati, O., trade, during the past week: William Matschke, A. Joralemon & Son; Charles H. Anderson, Allsopp Bros.; James H. Carmichael, Bride & Tinckler; Mr. Mannheimer, Louis Mannheimer & Bros.; J. Guntzburger, I. Guntzburger; Sam Heller, L. Heller & Son; John Abel, Abel Bros. & Co.; Ike Price, Louis Strasburger's Son & Co.; Fred D. Smith, Reeves & Browne; Frank L. Wood, Ludwig Nissen & Co.; C. Williams, Gorham Mfg. Co.; Charles B. Burgess, Frank M. Whiting & Co.; C. A. Hulstrom, Wilcox & Evertsen; A. J. Sherrard, Enos Richardson & Co.; W. S. Sparrow, Stern Bros. & Co.; Mr. Huhn, Potter & Buffinton Co.; C. F. Willemin, T. G. Frothingham & Co.; Simon Arnstein, Arnstein Bros. & Co.; Mr. Walker, Goehring Mfg. Co.; H. N. Van Bergen, Snow & Westcott; George E. White, White & Rounsville; Emil Herbeck, Kelly & Steinman; R. H. Brown, Chapman & Barden.

The following traveling representatives visited the trade at Pittsburg, Pa., last week: E. A. Reed, Reed & Barton; H. A. Scofield, Scofield, Melcher & Scofield; W. R. Eliot, Meriden Cut Glass Co.; Mr. Vaslett, Fletcher Burrows Co.; A. R. Dorchester, W. E. Richards & Co.; Mr. Middlebrook, Bates & Bacon; J. A. Keene, Ostby & Barton Co.; Charles Perreit, Jules Racine & Co.; Frank W. Cullom, J. J. White & Co.; J. M. Morrow, American Watch Case Co.; H. F. Tourtellot, Waite, Thresher Co.; D. A. Davidson, Wallach & Davidson; Mr. Sideman, Redlich & Co.; Frank L. Wood, Ludwig Nissen & Co.; Wm. Matschke, A. Joralemon & Son; Mr. Crane, Mandeville, Carrow & Crane; D. A. Wadsworth, Riker Bros.; J. Williams, Fera & Kadison; Emil Herbeck, Kelly & Steinman; Maurice Kohn, Silbermann, Kohn & Wallenstein; Charles E. Howes, E. L. Logee & Co.; M. Goodfriend, Goodfriend Bros.; A. J. Sherrard, Enos Richardson & Co.; L. H. Smith, Bippart, Griscom & Osborn; R. H. Schley, Sloan & Co.; C. F. Willemin, T. G. Frothingham & Co.; W. S. Dudley, Rogers, Smith & Co.; A. W. Levy, Byron L. Strasburger & Co.; J. W. McClannin, Wilcox Silver Plate Co.

A new front has just been added to the store of M. I. Cohen, Jacksonville, Fla. A cement walk has also been laid in front of the establishment.

The exterior of the store occupied by F. S. Hester, Lawrence, Kans., is being remodeled. When completed, the building will be better adapted for the display of jewelry stock.

## Savannah, Ga.

Word was received here last week of the destruction by fire of the store of J. P. Sain, Covington, Ga. The amount of the loss is not now known, but it is thought to be covered by insurance.

S. E. Theus, of Theus & Co., has been appointed chairman of the Decoration Committee and a member of the Reception and Entertainment Committee during the reunion of the Ancient and Accepted Scottish Rite Masons, which will be held in this city, Nov. 14-17.

J. I. Killorin, trustee of the bankrupt estate of Solomon Wachstein, has filed his report with Referee in Bankruptcy A. H. MacDonald, who has ordered a sale of the property. The inventory and appraisement show assets valued at $2,410, which is $410 more than the schedule filed by the bankrupt.

Wesley Huff, Garnett, Kans., has admitted his son as a partner in the business, and the firm style will hereafter be known as Wesley Huff & Son.

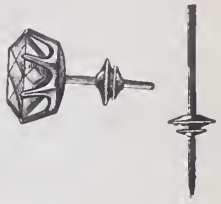

**THE WASHBURN**

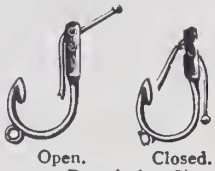
**SECURITY** **Automatic Holder** for all sizes of scarf-pin wire. Guaranteed.

**MAGIC NUT** for ear studs, scarf pins, etc.

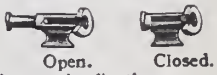


**EAR WIRES** for unpierced ears.





**SAFETY CATCH** For brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.

**Pearl drilling and Adjusting a specialty.**

Special Order Work and Repairing.

**C. IRVING WASHBURN, 12-16 John St., N. Y.**



**THE MANIPULATION OF STEEL IN WATCHWORK.**

Price, 60c. **The Jewelers' Circular Pub. Co.**



**STERLING NOVELTIES**
**FOR DISCRIMINATING BUYERS.**





Designs that sell at sight.

Always something new. Different from the other fellow's line.

If you are in the market we can interest you.



**PRYOR NOVELTY CO.**
473 Washington St., Newark, N. J.
Mfg. Jewelers and Silversmiths.

STERLING NPC SILVER.

.925 FINE.


**CHART for the GRADING OF DIAMONDS.**

**A.** Blue white and perfect.
**B.** Blue white and very slightly imperfect. commercially perfect.
**B1.** Blue white and slightly imperfect.
**BX.** Blue white and imperfect.
**C.** Extra white and perfect.
**D.** Extra white and very slightly imperfect. commercially perfect.
**E.** Extra white and slightly imperfect.
**EX.** Extra white and imperfect.
**1.** White and perfect.
**2.** White and very slightly imperfect, commercially perfect.
**3.** White and slightly imperfect.
**3X.** White and imperfect.
**4.** Commercial white and perfect.
**5.** Commercial white and very slightly imperfect. commercially perfect.
**6.** Commercial white and slightly imperfect.
**6X.** Commercial white and imperfect.
**7.** Good color and perfect.
**8.** Good color and very slightly imperfect. commercially perfect.
**9.** Good color and slightly imperfect.
**9X.** Good color and imperfect.

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# A Desirable Lot.

We have just cut a lot of Top Silver Capes in sizes from $\frac{3}{8}$ to 1 ct. This lot having turned out very advantageously, we were able to figure our cost from five to ten per cent. below present cost of production of such goods. This enables us to offer you this advantage in prices.

***Send to us and others and compare prices.***

## HENRY GINNEL & COMPANY,

CUTTERS OF DIAMONDS,

ESTABLISHED 1835. No. 31 Maiden Lane, NEW YORK.

# Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS.

**Precious Stones and Pearls.**

**170 Broadway, Corner Maiden Lane, New York.**

27 Holborn Viaduct, London.

---

# John F. Saunders, Cutter and Importer of

## DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16 NEW YORK.

---

JOHN LAMONT. C. F. LAMONT.

## JOHN LAMONT & SON,

IMPORTERS AND CUTTERS OF

**PRECIOUS STONES.**

Telephone, 3978 John. 51-53 Maiden Lane, New York.

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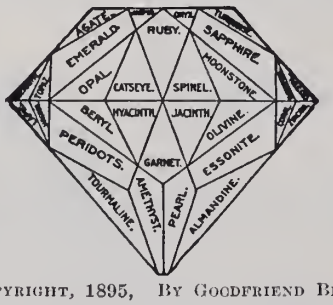
# GOODFRIEND BROS.,

**IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.**

**Pearls**

**Rubies**

**Sapphires**




**Tourmalines**

**Gem Corals**

**Opals**

**Emeralds**

COPYRIGHT, 1895, BY GOODFRIEND BROS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.

Tel. No. 662 Cortl't.

**9-11-13 Maiden Lane, New York.**

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We have one of the MOST IMPORTANT Stocks of . . . . . **PEARLS** In America.

Necklaces, Ropes of Pearls, Pairs of Pearls, Drops and Buttons.

Diamonds and Fine Colored Stones.

# FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 Maiden Lane, - - - - - New York.


## Optical Notes and Briefs.

F. W. Binford recently opened an optical establishment at Santa Cruz, Cal.

Harry W. Thompson has opened an optical office in East Douglas, R. I.

H. T. Hite, optician, San Jose, Cal., was a visitor to San Francisco, Cal., last week.

H. J. Penfold, president of the H. J. Penfold Co., Omaha, Nebr., has returned from a trip to Hot Springs, S. Dak.

A. B. Conery, formerly of Chicago, has just opened optical parlors at 18 E. 3d St., Sterling, Ill.

John Morehouse, of the Kennedy Optical Co., was a visitor to Omaha, Nebr., last week, in the interests of his firm.

C. J. Klein, Santa Cruz, Cal., is putting in an optical department and has secured the services of a skilled optician as manager.

The California Optical Co., San Francisco, Cal., has negotiated for a five-year lease of the premises at 207 Kearny St., that city.

Dr. Frank Buller, an eye specialist of considerable ability, died, recently, at his home in Montreal, Can., after an illness of about four months.

T. R. Wood, with the Julius King Optical Co., opticians, New York, was in Omaha, Nebr., last week, calling on the trade and visiting old friends.

A. Wilton, optician, recently returned to his home in Alexandria, Minn., from Chicago, where he had been taking a post-graduate course in optometry.

W. D. Fennimore, vice-president of the California Optical Co., San Francisco, Cal., was absent from business several days of last week on account of a severe illness.

T. C. Brown has just opened an optical parlor in room 408 of the Malley building, New Haven, Conn. Mr. Brown was until recently employed by C. J. Monson, Jr., & Co., of the same place.

E. N. Nelson, formerly of John Day, Ore., has opened a jewelry and optical establishment in the Brown building, Burns, Ore. Mr. Nelson has received his certificate of registration from the Oregon State Board of Optometry.

Budd & Ramshaw, a new drug firm who have just established themselves in Haileybury, Temiskaning District, Ont., have an up-to-date optical department. The senior partner, A. T. Budd, was in business for many years at Arnprior, Ont., with C. A. Ramshaw, as his assistant.

W. H. Walmsley, optician, died Oct. 24, at his home, 4228 Pine St., Philadelphia, Pa., after a brief illness. The deceased was 75 years of age and was born in Byberry. Mr. Walmsley had been a contributor to various scientific journals, and was the founder of the American Microscopic Society. He is survived by a widow and three children.

W. L. Watts, manager of the Clark Optical Works, Cambridge, Mass., where the big telescope lenses are made, sailed recently for Montevideo, Uruguay, South America, to conclude the details for installing the largest astronomical plant in the southern hemisphere and the most extensive scientific plant ever planned to be set up at once. The plans include a large telescope of 18 or 20 inches aperture, for general astronomical work; a smaller one for a meridian

circle; a 24-inch reflector for photographic work; an extensive battery of prisms and related apparatus for spectroscopic study; meteorological instruments, physical laboratory apparatus, time clocks and a certain amount of machinery of the more delicate kinds for the equipment of a scientific workshop in connection with the proposed observatory. The lenses, prisms (which constitute much the largest portion of the plant) and some of the other apparatus will be made in Cambridge, the rest to be secured by Mr. Watts wherever the kind desired is most available.

## Canada Notes.

Milton W. Lackie, Toronto, Ont., was married recently.

G. B. Richardson, Humbolt, Man., has assigned to H. D. Pickett.

A. L. Wheatly, Wolseley, Man., has been succeeded by Wheatly Bros.

C. H. Bowman & Co., Toronto, Ont., have removed from 426½ to 390½ Yonge St.

James A. Pitts, Montreal, has just returned from a purchasing trip to New York.

The American Watch Repairing Co., Antigonish, N. S., has given a bill of sale for $75.

I. L. Michalson & Sons, Montreal, have obtained a bill of sale from Albert Ufford, Vancouver.

C. H. Grant, of the M. S. Brown Co., Montreal, is traveling through the west to the Pacific Coast.

Fred A. Mansfield, managing director of the Smith, Patterson Co. in Montreal, was in Boston, Mass., last week.

J. C. Barlow, manager of the American Waltham Watch Co. in Montreal, paid a visit to Waltham, Mass., recently.

W. G. Young, London, Ont., held his annual Fall opening on Monday, the store being brilliantly decorated for the occasion.

D. R. Dingwall, Winnipeg, Man., has gone on a purchasing trip to New York and eastern jewelry centers to obtain novelties for the Christmas trade. Early in the new year he will leave for an extended European tour.

A daughter of W. D. Birchall, of the Toronto Silver Plate Co., who resides at Westmount, Montreal, was married recently in London, Eng., to G. M. Bosworth, fourth vice-president of the Canadian Pacific Railway Co.

E. L. Thayer & Bro., Rockford, Ill., have leased new quarters in 306 W. State St., into which they will move their stock in the near future. The old store front will be replaced by a new iron front, with large plate glass windows, and the interior of the building will be entirely renovated. The old building occupied by the concern will be razed.

Charles L. Mercereau, formerly of Mercereau & Connell, Scranton, Pa., retired from business, Oct. 24, on account of his advancing years. Mr. Mercereau had been engaged in the retail jewelry business in Scranton for about 39 years, having come to that city from Union, N. Y., in 1866. In 1885 the partnership was formed with Mr. Connell, who will continue the business under the name of Mercereau & Connell, at the old location, 136 Wyoming Ave.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street).
NEW YORK.

PARIS ADDRESS:
5 SQUARE DE L'OPERA.

EMERALDS, DIAMONDS AND PEARLS.

BAGG, PERINE & CO.,
RARE SPECIMENS OF DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE, NEW YORK.
Tel. No. 6226 Cortlandt.

RUBIES AND SAPPHIRES.

CABLE ADDRESS:
MILBAGG.

Pearl Necklaces and Collarettes.

Mounted Diamond Jewelry of every description.




Large assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Rubies, Emeralds and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds.

GEORGE H. HODENPYL, of former firm of Hodenpyl & Sons.

WALTER N. WALKER. Formerly of firm of Hayden W. Wheeler & Co.

# HODENPYL & WALKER

successors to

HODENPYL & SONS.

**Importers of**

# DIAMONDS,

**Emeralds, Sapphires,**

**Rubies, Opals,**

**Pearls and Pearl Necklaces.**

Designs and Estimates for Mounted Pieces will be furnished on application.

Repairing and Recutting Diamonds a Specialty.

## 170 Broadway, New York,

**Corner of Maiden Lane.**

**TELEPHONE, 1898 CORTLAND.**

## TO WHOM IT MAY CONCERN:

Everyone knows that specialties in Precious Stones and Pearls are not to be picked up every day; no one knows what day they may appear in the market.

A dozen short trips to Europe might not hit upon the accepted time.

In view of these facts, does it occur to you that a reliable expert of 27 years' experience, *always* on the *spot*, and continually on the *watch*, can serve your interests to great advantage?

Both time and money can be saved by collecting your goods in advance through the only American Commission Merchant in Precious Stones and Pearls located in Paris.

**FREDERICK A. JEANNE,**

**5 Square de l'Opera,**

**Opposite Theatre l'Athenee,**

**PARIS, FRANCE.**

**Cable Address:**
**"GEMFINDER"**
**PARIS.**

## News Gleanings.

A. O. Undseth, Sebeka, Minn., has sold out.

Samuel M. Hume, Fosston, Minn., has sold out.

C. W. Lyman, Azusa, Cal., has discontinued business.

G. W. Townley, Fairfield, Ia., is closing out his business.

George E. Weatherby, Jr., Shullsburg, Wis., has sold out.

M. D. Butler, Colton, N. Y., has moved to Harrisville, N. Y.

Julius M. Johnsen has succeeded Hans Johnsen & Son, Ringsted, Ia.

W. E. Clingenpeel, Roseburg, Ore., has sold out to S. H. Landstrom.

F. L. Chenoweth, Monroe, Wis., has been succeeded by E. A. Huffman.

J. J. Agee, formerly of Cherokee, Ala., is now located at Iuka, Miss.

M. J. Lindahl, Saint Hilaire, Minn., has sold out to Swenson & Thompson.

Aaron M. Booker, Washington, D. C., has been succeeded by H. J. Booker.

A. F. Bankston, Felsenthal, Ark., moved, recently, to Strong, in the same State.

J. B. Maund, Geneva, Ga., is now located in a new territory in Spartanburg, Ga.

U. S. Miller has disposed of his jewelry business in Beatrice, Nebr., to R. Stratford.

Robert J. Patterson, formerly of Glen Rose, Tex., is now at Moran, in the same State.

J. B. Johnson, Albia, Ia., has admitted a partner and the firm style is now Johnson & Johnson.

C. R. Awbrey has succeeded to the business of the old firm of Awbrey & Evans, Magnolia, Ark.

Mason's Pharmacy, Afton, Ind. T., has sold its drug business and will continue in the jewelry line.

S. J. Stieglitz, Crookston, Minn., has just added two new show cases and a large wall case to his store.

P. H. Watson moved, recently, from Belle Plaine, Ia., to Abingdon, Ill., where he will continue business.

O. C. Fields will shortly close out his business in White Rock, S. Dak., and move to Valley City, N. Dak.

Albertson Bros. are now located at Montgomery, Minn., having moved recently from Liverne, in the same State.

A large plate glass window in the store

# Oppenheimer Bros. & Veith.

## Cutters of Diamonds,

65 NASSAU ST. (PRESCOTT BUILDING), NEW YORK.

AMSTERDAM,
2 Tulp Straat.

LONDON,
40 Holborn Viaduct.

CUTTING WORKS,
Cor. Union & Nevins Sts., Brooklyn.

of Schmidt & Fox, Hartford, Conn., was broken one day last week by an intoxicated man, who, when subsequently arrested, gave the name of James Ginty. The latter said he was pushed through the window.

A. M. Thomas, Niagara Falls, N. Y., was in New York, Monday, and said that the police at Utica, N. Y., had communicated with him in relation to a man who obtained a Ball watch in that city under false pretences, and who is believed to be the one who played the same trick on Mr. Thomas in February last. The man, in each instance, wearing a railroad uniform, entered the store and said that he was an employe of the New York Central Railroad. He is a good talker, and Mr. Thomas did not hesitate long in allowing him to take a nickel case watch, for which payment was to be made a few days later. At Utica the man obtained a watch in a gold filled case. He is of middle age, sandy complexion, with a square chin and is of a somewhat heavy build.

### Gilt and Enameled Glass Vases.

THE beauteous ancient ceramics of Murano, in Venice, which imitate the most precious stones when the clays are not mingled in such a manner as to simulate jasper or the veins of onyx, call for an additional decoration either in gold or in vitrifiable colors, put on with the brush, and fixed by the aid of refiring. In this style of production the Venetians were the imitators of the Greeks, whom they replaced at the fall of the Oriental Empire; but they brought into the work entirely new elements of ornamentation. Graceful scenes, delicate portraits, small figures prettily designed, knights with their coats of arms, charming ladies whose long braids of hair fell below their waists, young cavaliers with clothing which outlined their forms, genii, cherubs, gods of paganism or pious personages framed and entwined with garlands of flowers, and flying bands bearing inscriptions, formed the basis of this beautiful decoration, which is developed between light friezes in the Grecian key design, or of lines of gold, attractively bordered with pearls.

Pictures can give little idea of these superb works; the effect produced was unparalleled. So precious are these glass vases of Murano that they would equal vases of gold and silver, or even those adorned with precious stones, were they as solid as the metal is.—HENRY HAVARD in *Les Arts de l'Amenblement.*


EICHBERG & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
65 NASSAU STREET, (Prescott Building.) NEW YORK.

STERN BROS. & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
CUTTING WORKS:
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68 Nassau St.,
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## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.**

***For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (ending Dec. 15) to the offices of those desiring this service.***

ALBANY, N. Y., J. Miller (L. Miller & Bro.), Belvedere.
L. Miller (L. Miller & Bro.), Westminster.
BALTIMORE, MD., S. Kann (Kann Bros. Silver Co.), Hoffman.
W. J. Miller, Algonquin.
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BLOOMSBURG, PA., J. E. Roys, Albert.
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BOSTON, MASS., T. Stewart (Shepard-Norwell Co.), Herald Sq.
H. I. Belcher (Jordan, Marsh Co.), 8 Greene St.
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CHICAGO, A. M. Church, Herald Sq.
L. Felsenthal (Felsenthal Bros. & Co.), Herald Sq.
CLEARFIELD, PA., A. T. Snyder (Kennard & Snyder), New Amsterdam.
COATESVILLE, PA., I. D. Landis, Astor.
COLUMBUS, O., J. Goodman (Goodman Bros.), Hotel Savoy.
CORRY, PA., J. G. Graves, Herald Sq.
CORTLAND, N. Y., F. B. Nourse, Earlington.
CULPEPER, VA., H. C. Burrows, Continental.
DETROIT, MICH., M. Krausmann (Hunter & Hunter), Broadway Central.
DENVER, COLO., P. A. Haberl (Haberl Lapidary and Jewelry Co.), Imperial.
EAST LIVERPOOL, O., W. J. Freeman (J. J. Freeman & Co.), Cadillac.
GREENSBORO, N. C., J. B. Ellington, Broadway Central.
GREENSBURG, PA., A. Furtwangler (L. Furtwangler), Imperial.
ITHACA, N. Y., R. A. Heggie (R. A. Heggie & Bro.), Maiden Lane Safe Deposit Co., 170 Broadway.
JAMESTOWN, N. Y., F. G. Nordstrom, Grand.
C. L. Audette (Jones & Audette), Grand.
MILWAUKEE, WIS., L. L. Alsted (Alsted-Kasten Co.), Hotel Astor.
NEW HAVEN, CONN., Miss Pattee (Howe & Stetson Co.), 75 Spring St.
C. J. Monson, Jr. (C. J. Monson, Jr., & Co.), Murray Hill.
NORFOLK, VA., J. F. Jakeman, Hotel York.
NORRISTOWN, PA., C. Kohler, Imperial.
OWEGO, N. Y., G. A. Durussel, Astor House.
PITTSBURG, PA., D. F. Baxter (The Leader Co.), Albert.
W. Rosenbaum (Rosenbaum Co.), Netherland.
PITTSTON, PA., E. W. Brown (Brown & Co.), Spalding.
W. F. Staley, Imperial.
ROCHESTER, N. Y., W. P. Briggs (Sibley, Lindsay & Curr Co.), Normandie.
ST. LOUIS, MO., D. G. Braham (Stix, Baer & Fuller Dry Goods Co.), Wellington.
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SHREVEPORT, LA., J. B. Hutchinson (Hutchinson Bros.), St. Denis.

SPARTANBURG, S. C., A. W. Biber (A. W. Biber & Co.), Broadway Central.

TOLEDO, O., J. J. Freeman (J. J. Freeman & Co.), Cadillac.

UTICA, N. Y., M. N. Fuhrman (A. S. & T. Hunter), 55 White St.

WASHINGTON, D. C., T. F. Finnin (S. Kann Sons & Co.), Hotel Breslin.

WATERBURY, CONN., C. Stroebel (Lake & Stroebel Co.), Imperial.

YOUNGSTOWN, O., F. M. Powers, New Amsterdam.

## Newark.

The American Pearl Co., 81 Orange St., this city, filed, last week, a certificate of incorporation to deal in pearls as well as in oysters and shell fish. The company has an authorized capital stock of $60,000, the incorporators being: Stacey Wilson, 200 Broadway; James Burton, 25 Broad St., both of New York; Albert G. Mabee, 81 Orange St., Newark, N. J.

A. Feiss, who has a jewelry and second-hand store on Main St., Paterson, N. J., was arrested Saturday last on an indictment charging him with receiving stolen property. It is said that a servant girl sold to him a diamond ring, a gold stick pin, and other articles which were stolen from the house in which she had been working. After her arrest she made a confession, and said that she had sold the articles to Mr. Feiss. He denied that he had any knowledge that the articles were stolen.

A hearing took place last week before Edwin G. Adams, Referee in Bankruptcy, in relation to the validity of a chattel mortgage of $600 given on the stock of Max Menein, formerly in the jewelry business at Paterson, N. J., to Herman Heinrichs. After Mr. Menein was forced into bankruptcy, the holder of the mortgage made a demand for its payment upon Edward F. Merry, the Trustee in Bankruptcy. Other creditors objected, and the question was sent to the referee for decision. If he decides that the mortgage is valid the trustee will be directed to pay it out of the money of the estate.


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ESTABLISHED 1882.

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Providence, 212 Union Street.
Idar, 14 Hauptstrasse.

# If You Know the Marks

you are not confined to the limitations of your stock, but will be able to supply any goods desired. Frequently a resident of a town or city will return from a visit to a larger city, bringing back an attractive novelty or piece of jewelry that is greatly admired by her friends, who will probably want to obtain others like it. They will first call on the local jeweler and if he is not an up-to-date jeweler he will turn them away disappointed because he has not the articles in stock. If, however, he is a progressive dealer, he will examine the trade-mark on the article, identify the maker and send for a line on memorandum. He will tell his prospective customers that he has not the goods in stock just at present, but will have them in a few days. He will make a sale, and every sale counts. But more than this, he will agreeably surprise and please his patrons and will convince them that it is not necessary to go out-of-town to obtain the latest and best productions of the jeweler and silversmith.

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will enable the jeweler to identify the maker of any article embraced in the jewelry and kindred trades. It illustrates 4,000 marks and covers every branch of the trade. It also contains much interesting and valuable reading matter on the subject of trade-marks in general.

One jeweler, after having the book for a while, wrote: "This book has been invaluable to us upon many occasions. Like the cowboy's pistol, 'tis not required every day, but when needed it is wanted quite bad."

PRICE $3.00,

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PUBLISHED BY

The Jewelers' Circular Publishing Co.,

11 John Street, New York.

1905-1906 EDITION

OF

THE JEWELERS' CIRCULAR-WEEKLY

# Vest Pocket Directory

OF THE

Manufacturers, Importers and Jobbers

IN THE

JEWELRY AND KINDRED TRADES

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AND

## REFERENCE HANDBOOK

OF THE

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11 John St., cor. Broadway, New York.

INDISPENSABLE TO OPTICIANS.

### Another Advance of Five Per Cent. in Price of Rough Diamonds.

For the third time this year an advance of 5 per cent. in the price of rough diamonds has been announced by cable messages received in the last few days by importers, who buy from the London syndicate controlling the output of the De Beers Consolidated Mines, Ltd. The mêlée sizes are advanced as well as the larger stones, this being the first increase in the price of mêlées in three years. The previous advances this year came in January and August, and there was also in September a special increase of 5 per cent. in the price of Jagersfontein stones. Last year there were four general advances of 5 per cent. Some of the importers believe that there will be another before the end of the present year.

"With two more advances of 5 per cent. each," said Henry Fera, of Fera & Kadison, 65 Nassau St., "the total will be 200 per cent. inside of eight years. As an instance of the way prices have gone up, I may mention that one kind of stone which now costs us 195 shillings, we formerly bought for 70 shillings."

The importers say that the advances in the last year are really more than those that are shown in the figures, because of the fact that the syndicate is constantly increasing in its shipments the quantity of larger stones which do not cut to advantage, and on which the cutters make proportionally less profits than on the smaller gems.

"We would accept the advances with more equanimity," said one importer, "if the average quality were improved, but instead of that we are getting a larger and large proportion of inferior stones mixed with the fine gems in each shipment."

All the importers agree that the advance is not at all likely to curtail the demand from the trade. The cutters take all the diamonds that the syndicate offers, and are ready to accept much larger quantities if they could get them.

A representative of a French diamond house said that diamond merchants in the European countries are taking all the desirable stones that they can get, France and England buying heavily. "The European buyers," he said, "are constantly in the market looking for the better grades of diamonds, which are the harder to get, because the American dealers take so large a proportion. The only country where there is a decline in the trade is Russia, and there, unless the present troubles are quickly settled, the diamond business is likely to come to a standstill. That country has been taking many brown diamonds which undoubtedly the syndicate will now unload on other countries, including the United States."

In relation to the possibility of the Premier mine in the Transvaal supplementing to any material extent the De Beers supplies, the figures of the September output are taken to be significant. According to the reports in South African papers the total output of the Premier mine in September was 59,687 carats of diamonds, which were taken from 128,199 loads of earth, a percentage of .47 carats to the load. In August 66,735 carats of diamonds were obtained from 118,250 loads, a percentage of .56 carats to the load. This shows a falling off in the total output and in the percentage of diamonds to the total quantity of earth that is worked.

Recent letters indicate that the first reports of the damages caused in the Premier mine by the recent mudflow were somewhat exaggerated. The diamond cutters say, however, that the Premier output has as yet no particular effect on the market, because so small a proportion is available to be cut into the high grade gems required by the American trade.

Peck & Vermillion, Oak Grove, Mo., have dissolved partnership and the business will in future be conducted by S. E. Peck alone.

F. W. Alley, New Madrid, Mo., has been succeeded by F. W. Alley & Co., Cornelius C. White, of that place, having been admitted into the concern.

A. Roseman
ESTABLISHED 1872
9-11-13 Maiden Lane
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IMPORTER OF
DIAMONDS
TRADE-MARK.
HEADQUARTERS FOR
AMERICAN WATCHES
MAKER OF DIAMOND JEWELRY

SPECIALIST IN
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Maurice Brower, 16 John St., New York.
HIGHEST PRICES PAID FOR AMERICAN PEARLS.

ORDER
DIAMONDS
ON MEMORANDUM FROM
ALFRED H. SMITH & CO.,
170 BROADWAY, NEW YORK
Corner Maiden Lane.
London, 6 Holborn Viaduct.
Chicago, 103 State Street.




### o mments on the Jewelers' League.

OUR reporter had no more than entered the old jeweler's office when he broke out with the ejaculation, "See here, Mr. Reporter, you and I have enjoyed frequent merry interviews, in which I have supplied some of the talk, and, as you know, I have done it readily, cheerfully.

"I just now was scanning some old Jewelers' League literature when it occurred to me that you nowadays get no news of our league. Why not seek the managers and keep that beneficent institution of our trade and its good work before our tradespeople?

"We hear and read of the financial profligacy of some of the so-called old line (he pronounced that word almost as if it were 'lying') insurance people; but never has a dollar of our league funds been actually misappropriated. Every dollar appropriated to the purpose has been paid to the widows and orphans of deceased fellow members of our guild, and, except a phenomenally small percentage, for actual, necessary expenses, the remainder has been set aside and wisely invested for the guarantee of its future permanence."

This reporter is not a stenographer, therefore the old jeweler's language—as rapidly as he put it forth, like a gatling gun—is reproduced in, as nearly as practicable, his own words.

"Yes," continued he in response to a question, "I am an early member, and have continuously felt a profound interest in the league's welfare, success and stability.

"When forwarding my monthly contribution I have never realized that I was paying for my own insurance; but, rather, that I was putting it where it would do the most good to the family of some deceased fellow-jeweler, and at a time when it was most needed. I feel that when I go to the 'happy hunting ground' my fellows will do as much for my own beneficiaries.

"I became a member when my hair was not as white as now represented in my portraiture at the top of this talk with you.

"I well remember that in our early days THE JEWELERS' CIRCULAR was, at one of the annual sessions, voted to be the 'official organ of the Jewelers' League.' Now, why not get that organ to sing the contrasting merits of an institution which expends its income for the sole benefit of its members? Why not get from the league some of the sort of information about itself, and in a manner, the like of which you have so successfully pumped from me about everything else than the league.

"Mayhap you might suggest what has been suggested to me many times during my Summer of jogging around among the jewelers, viz., that at our next annual meeting some of the elder members of our board of active management retire with their well won and worn laurels, and permit the substitution of some young men; one old member has proposed that one-half of the repetitious older officers retire in favor of the same number of younger candidates, full of comparatively youthful energy, ability and ambition; thus, he insisted, fulfilling the old aphorism of 'old men for counsel, young men for action.'

"It has also been pointed out that the league in its earlier days was built up by men from 25 to 35 years of age; men who were among the people of their own ages; among whom there was a bond of mutual sympathy and comradeship which led up to the acquisition of those of their own approximate age as members. Like draws like unto itself. Our league would be wise if it rejuvenated itself by this ready at hand means.

"Indeed, THE CIRCULAR-WEEKLY, conjointly with its other good works, is just the means by which some activities may be prompted from without. The 'trade' owns the solid foundation upon which our league of to-day stands. Why not improve and revivify the superstructure, especially by the infusion of young men managers? This 'why not' is a query to be responded to by the nominating committee, or possibly by the assuredly pardonable innovation of independent nominations of young, capable men, at the annual meeting in January next.

"Now, Mr. Reporter, I am glad that you came in to give me something to talk about other than breast pins and ear knobs; I turn the table and give you a better topic.

"Get occasional league information which will interest the trade, or get the league officials to establish an information bureau, with THE CIRCULAR-WEEKLY as the disseminator thereof, as it was in the years agone. Then we shall not have so many jewelers—many of whom I have recently found—who know nothing about the good work done and to be done by our league. Of our young tradespeople lamentably few know even of its existence for their benefit, and still fewer among our artisans in the jewelry and kindred trades.

"The busy elephants that, back and forth over the *same ground,* drew the plough at Bridgeport, Conn., years ago, in sight of thousands of passengers on the passing trains, kept themselves and incidentally their owner's name and pursuit before the people.

"We should not hide our league light under a bushel.

"The managers should act, as did the man who fell off a high bridge in Kentucky, who prayed as he was falling, 'Oh, Lord! have mercy upon me, and have it quick'!"

### Recent Customs Decisions.

Decisions by the Board of United States General Appraisers as published recently by the Treasury Department included:

MILLINERY ORNAMENTS—STRUNG BEADS.—Protests, etc., of Wm. Maas & Co. *et al.* against the assessment of duty by the Collector at New York. Protests sustained as to a portion of the merchandise, consisting of millinery ornaments, metal beads temporarily strung, etc., which were held to be dutiable as manufactures of the component material of chief value.

R. Goldstein, Topcka, Kans., has given a bill of sale for $678.

DIAMONDS

HW

THE SIMPLE and the elaborate design, and in fact everything you may want, is included in our stock of Mounted Diamonds. At no season is it more complete than now; hence you can be certain that you will get the goods you want and at the time you want them.

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FESTOON NECKLACES. DIAMOND BRACELETS.

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*THE FINER CORALS*

*A PRESENT DEMAND*

RECOGNIZING THAT THE DEMAND for Coral is at once genuine and strong, this establishment announces showings in Coral which are notably attractive and merit the special attention of the trade. *Graduated Single-Strand Necklaces*, a superior line. *Also Single Strands in Straight Sizes, Coral Guard Chains, Coral Dog Collars, etc.* Colors run from deep blood red to finest rose pink. These goods are a specialty. All in all, a worthy offering, plucked from the gardens of the Deep.

**D. Lisner & Co.**

*Creating Importers of*

*Jewelry Novelties*

*One-Forty Fifth Avenue, cor. 19th St., NEW YORK*


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TEA KNIFE
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DESSERT FORK
SUGAR TONGS
INDIVIDUAL COLD MEAT
BUTTER KNIFE
OYSTER FORK
INDIVIDUAL FISH KNIFE
ORANGE SPOON
TEA SPOON




This full-page advertisement will appear in the December issues of the *"Ladies' Home Journal," "Woman's Home Companion," Minneapolis "Housekeeper"* and *"Ladies' World."* Equally effective full pages will appear in the same issues of the *"Delineator," "Harper's," "McClure's," "Good Housekeeping,"* and the other leading magazines.

15,000,000 women will see this advertisement—and among the 48 pieces shown there is certain to be at least one which every woman will want.

Remember that your profit on "Community Silver" is unusually large and order now. Inquire of your jobber or write us.

**ONEIDA COMMUNITY, LTD.** **ONEIDA, N.Y.**

# GORHAM M'F'G CO.

## UMBRELLAS AND LEATHER GOODS.

¶ That the GORHAM UMBRELLA is now the recognized standard of quality and value may be taken as an assured fact, due to the unvarying excellence of its workmanship and material as well as to the artistic beauty and good taste of the handles and mounts.

¶ No less noteworthy in every respect are the GORHAM LEATHER GOODS including Traveling Bags and Suit Cases, with and without Toilet Fittings, Card Cases, Chatelaine and Hand Bags. Of these an unusually varied assortment specially adapted to the holiday season is now on hand.

¶ That delay and disappointment may be avoided orders for Umbrellas and Leather Goods should be received as soon as possible. They will be given immediate attention and goods shipped at once or held for delivery at a later date.

# GORHAM M'F'G CO.

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WORKS: Providence and New York.

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THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

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*No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.*

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### Important Trade Mark Decision.

THE Commissioner of Patents, in a decision holding that the coats of arms of Maryland is not registrable as a trade-mark under the Trade-mark law of Feb. 20, 1905, although it had been used by the applicant for 10 years prior to the passage of that act, enunciated a number of law points of vital interest to trade-mark owners. The Commissioner held that the use of the flag or the coat of arms of a State or nation for purposes of trade is against public policy.

The policy which prohibits the registration of such a mark is not dependent upon or affected by the length of time the mark has been used. Its use is in the nature of a wrong, and persistence in that wrong is to be condemned rather than rewarded. The "10 years" clause of the trade-mark act does not provide for registration where the applicant was the sole user of the mark for 10 years, but requires that he shall have "exclusive" use. To have "exclusive" use of a mark, the applicant must have the right to shut out or debar other from using the mark, and it is not sufficient that he was the only one in fact using the mark.

Since the trade-mark act does not confer upon users property rights in marks, but presupposes the existence of such rights and merely provides that registration shall be *prima facie* evidence of that ownership, the Commissioner held that it does not contemplate the registration of any mark which is incapable of ownership by any one.

### National Stamping Bill Approved By the Trade.

THE bill proposed by THE CIRCULAR-WEEKLY, which will be introduced in the next session of Congress, with the view to putting a stop to the shipment, in interstate commerce, of articles of gold and silver not properly marked as to their quality, seems to have met with universal favor in all branches of trade in practically every section of the country. Not only has the purpose of the bill been thoroughly approved, but the plan and scope of the measure has received unqualified endorsements in every quarter.

The only point on which even a slight difference of opinion has been expressed is in regard to the proper margin of allowance to be taken into consideration in determining whether the article is up to the standard or grade represented by the mark upon it. In some sections of New England a margin of one full karat is suggested, partly to meet the variation that may occur in the stock or alloy used, and partly to compensate for deterioration due to assaying articles which must necessarily contain some solder. Among New York and Newark manufacturing jewelers a half-karat allowance is proposed, while in the watch case trade some manufacturers hold out for an allowance of not more than .010 or .015, while other case makers insist that no allowance at all is necessary. This difference of opinion will doubtless disappear and a proper compromise be reached before the bill is brought before Congress for final passage.

E. W. Reynolds has been succeeded in the wholesale jewelry business in Los Angeles, Cal., by the E. W. Reynolds Co.

### Interesting Facts About South African Diamond Mines.

A. F. WILLIAMS, a young California mining engineer, who has for the past seven years been the assistant general manager of the De Beers Consolidated Mines, Ltd., at Kimberley, Cape Colony, is in Washington, D. C., visiting his mother, who is spending the Winter there. In an interview Mr. Williams said:

"I have been residing in South Africa for the past seven years, and consider it a country with a splendid future. The annual output of the Kimberley diamond field is approximately $25,000,000. Of this the De Beers Co. disposes of about 60 per cent. in the United States. We employ in the five mines, which are in near proximity, all of them being in the limits of Kimberley, 18,500 native workmen. These Kaffirs are not very energetic, but they are the best labor we can get, unless, perhaps, Chinamen, who are now employed in large numbers in the gold mines of Johannesburg.

"Quite a great number of diamonds are found at or near the surface, but in some of the mines a depth of 2,500 feet has been reached, with good results.

"The output of the Kimberley district might be increased, but the company does not care to overstock the market and only gets out what it will absorb."

### Importations at the Port of New York.

*Week Ended Oct. 28, 1904, and Oct. 27, 1905.*

| China, Glass and Earthen Ware: | 1904. | 1905. |
|---|---|---|
| China | $174,530 | $86,629 |
| Earthen ware | 22,127 | 26,750 |
| Glass ware | 40,357 | 35,349 |
| Optical glass | ..... | 1,008 |
| Instruments: | | |
| Musical | 16,069 | 16,996 |
| Optical | 7,525 | 14,754 |
| Philosophical | 4,361 | 1,300 |
| Jewelry, etc.: | | |
| Jewelry | 7,034 | 12,713 |
| Precious stones | 598,795 | 472,025 |
| Watches | 34,954 | 58,645 |
| Metals, etc.: | | |
| Bronzes | 8,382 | 8,741 |
| Cutlery | 35,545 | 37,940 |
| Dutch metal | 3,372 | 7,206 |
| Platina | 53,935 | 70,110 |
| Plated ware | 500 | ..... |
| Silverware | 5,304 | 4,007 |
| Miscellaneous: | | |
| Alabaster ornaments | ..... | 128 |
| Amber | 5,229 | 11,183 |
| Beads | 3,564 | 10,428 |
| Fancy goods | 8,410 | 7,590 |
| Clocks | 6,396 | 9,945 |
| Fans | 5,931 | 7,321 |
| Ivory | 831 | 4,786 |
| Ivory, manufactures of | 547 | 1,877 |
| Marble, manufactures of | 7,218 | 40,947 |
| Statuary | ..... | 11,190 |

### Jewelers Gold Bars Withdrawn and Exchanged at New York.

*Week Ended Oct. 28, 1905.*

The U. S. Assay Office reports:

| | |
|---|---|
| Gold bars exchanged for gold coin | $420,162.40 |
| Gold bars paid depositors | 150,504.08 |
| Total | $570,666.48 |

Of this the gold bars exchanged for gold coin are reported as follows:

| | |
|---|---|
| Oct. 23 | $71,036.93 |
| " 24 | 112,532.94 |
| " 25 | 77,494.63 |
| " 26 | 56,446.50 |
| " 27 | 61,122.11 |
| " 28 | 41,529.29 |
| Total | $420,162.40 |

## New York Notes.

I. J. Roe, 36 Maiden Lane, sailed, last week, for Europe on the *Amerika*.

I. E. Anthony, a pearl merchant of Camanche, Ia., was in the city several days last week.

John Frick, 8 Liberty Pl., and Miss Rosalie E. Chatellon, 17 Central Park West, were married last week.

Fire, one day last week, slightly damaged the stock of jewelry of A. M. Smith, 3370 Third Ave., the loss being covered by insurance.

H. J. Sayers, secretary of the New York Credit Men's Association, has sent out circulars containing the new list of officers and committees.

W. J. McKinney, of W. J. McKinney & Sons Co., East Liverpool, O., is in the city buying for the holidays, his headquarters being with A. Roseman, 9 Maiden Lane.

Among the occupants of the building at 18 Desbrosses St., which was almost destroyed by an explosion and fire, last Thursday, was D. A. Van Horn, cut glass manufacturer.

Sympathy is extended by many friends to Benjamin S. Sugarman, 14 John St., whose wife died early last week of pneumonia, after an illness of only three days. The funeral took place Thursday.

Henri E. Judels, of Judels Bros., 46 Rue de Paradis, Paris, France, arrived in New York last week on the *Noordam*, and will remain here for a few weeks, visiting his brother, Joseph Judels, 14 Maiden Lane.

After cutting through the plate glass window in front of the "Lucios" store, 228 Fifth Ave., last Wednesday night, burglars helped themselves to a quantity of jewelry which was exposed for advertising purposes. There have been a number of robberies of late in this part of the avenue.

Lancaster pottery from the works of the Pilkington Tile & Pottery Co. is to be exhibited for a couple of weeks, beginning in about 10 days, at Tiffany & Co.'s, Fifth Ave. and 37th St., under the supervision of A. V. Rose. It is promised that some fine colors and glazes will be shown in the vases.

Miss Bessie Stern, who has been employed by Schiff & Dreshfield, 82 Nassau St., for the last five years, was married last Wednesday to Joseph Rosenfield. Congratulations were extended by many friends and there were a number of valuable presents. Among the guests at the wedding were Mr. Schiff and family.

Because he failed to file an application within the prescribed time, a discharge in bankruptcy is refused to Wm. Jacobus, formerly a dealer in metals and also a diamond broker at 250 Water St., in the report filed by the referee, John J. Townsend. The liabilities of Jacobus were estimated at $62,272, a comparatively small portion of which was in the diamond trade.

Miss Emma Dietz, 251 Hart St., Brooklyn, on her way to the Brooklyn Bridge, while going home a few evenings ago from the gold chain factory in which she is employed, was accosted on Nassau St. by a man, whose arrest she caused on the charge of insulting her. In the Tombs Police Court he gave the name of Paul Grafton, which was probably fictitious, and was fined $10.

Charles Bassett, a young man who was sent to Sing Sing last Spring for burglary in entering the jewelry store of Nicholas J. Weinberg, 86 Fifth Ave., Brooklyn, and who was also a member of the gang which attacked Henry J. Bridger, the jeweler of 478 Fulton St., Brooklyn, was recently released on a pardon by Governor Higgins, and was immediately rearrested on the charge of murder made by Connecticut authorities.

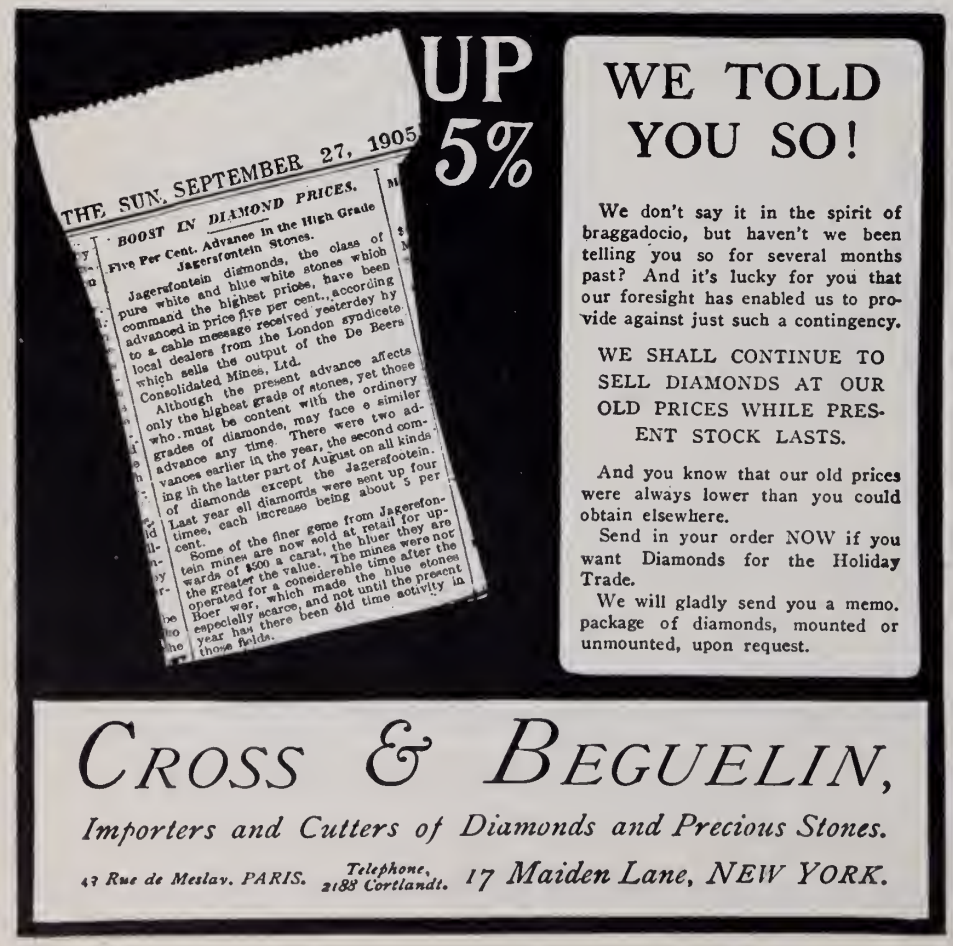
Manufacturers in various lines are renewing the agitation for free alcohol for use in the arts and industries, and it is understood that a bill removing the internal revenue tax will be offered at the coming session of Congress. A long list has been made public of the lines of manufacture which, it is claimed, would be benefited by the adoption of the proposed law, included in which are clocks and lacquers used in some branches of the jewelry industry.

In the last week the Jewelers Association and Board of Trade has sent out several dividends to creditors. A dividend of 25 per cent. was paid to the creditors of Clapp & Cowl, Chicago, this being a composition in bankruptcy, the terms of which were approved by the court. A final dividend of 4½ per cent. was sent out to the creditors of McLaughlin & Raines, Philadelphia, Pa. Creditors of C. W. Zimmerman, Poughkeepsie, N. Y., received from the Board a second dividend of 11 per cent., the first having been 10 per cent.

Diamonds made in recent experiments in Paris, said Dr. George F. Kunz, of Tiffany & Co., yesterday, did not weigh more than a hundred-thousandth (.000001) of a carat each. More than 300 experiments were required to produce a sufficient number of these infinitesimal stones to weigh half a carat. The cost of the material consumed in these experiments was $2,000, and the cost of labor, rent of laboratory and other items must be added, to get the real expense of producing the tiny stones, which have no commercial value.

Window smashing of unusual kind occurred yesterday morning about 10 o'clock at the store of Wm. Barthman, Broadway and Maiden Lane, when a heavy hook crashed through the plate glass. A derrick was being used in the building operations at 176 Broadway, where a new home is being erected for the Title Guarantee & Trust Co. The man in charge of the guide rope lost control of it temporarily, with the result that the derrick swung toward the jewelry store and the hook, suspended on the cable, did the rest. As the hook fell inside the show window it damaged several watches. Mr. Barthman and his clerks were naturally startled, and their first thoughts probably were that window robbers were at work. The total damage is about $100, which the building contractor will doubtless pay.

Burglars, last Thursday night, broke into the building occupied by Wm. R. Elfers, silversmith, at 140 Sullivan St., and carried away sheet silver, umbrella handles, cane heads and ferrules to the value of several hundred dollars. It is supposed that the thieves obtained entrance from the adjoining tenement, and that they car-


# WE TOLD YOU SO!

**We don't say it in the spirit of braggadocio, but haven't we been telling you so for several months past? And it's lucky for you that our foresight has enabled us to provide against just such a contingency.**

**WE SHALL CONTINUE TO SELL DIAMONDS AT OUR OLD PRICES WHILE PRESENT STOCK LASTS.**

**And you know that our old prices were always lower than you could obtain elsewhere.**

**Send in your order NOW if you want Diamonds for the Holiday Trade.**

**We will gladly send you a memo. package of diamonds, mounted or unmounted, upon request.**

# *CROSS & BEGUELIN,*

*Importers and Cutters of Diamonds and Precious Stones.*

*43 Rue de Mesiay. PARIS.* *Telephone, 2188 Cortlandt.* *17 Maiden Lane, NEW YORK.*

ried away their plunder in a wagon that had been left outside with a lookout. The scuttle was pried open, enabling the burglars to reach a mirror factory on the top floor, and after this was rifled they went down into Mr. Elfer's factory, making a hole in the floor and ceiling.

H. R. Benedict, of Benedict & Warner, 21 Maiden Lane, is one of the incorporators of the American Sapphire Co., which on Monday filed a certificate at Albany. The other incorporators are H. E. Fansshawe and J. P. Morrows, both of New York.

Edward Lewis, a 15-year-old boy employed by J. Ulmer, a diamond cutter at 22 Maiden Lane, last Friday lost an envelope containing diamonds valued at $300, while he was carrying them through Nassau St. The boy thinks that he dropped the envelope on the street.

Alfred Guggenheim, 529 Broadway, a dealer in novelties and jewelry, was forced into bankruptcy last Monday by a petition filed by three of his creditors, A. Strauss & Co., Henry Rosenstein and Jacob Busch. A small portion of his liabilities are in the jewelry trade. He began business on his own account in March, 1903, with a small capital and the total indebtedness is said to be light.

Arthur Reichman, who recently returned from the pearl fisheries on the Wabash, while he was there, heard of the finding of a pearl worth $200 in a hogpen 20 miles north of Vincennes. The mussels taken from the shells are fed to the hogs, which refuse to eat pearls when there are any which escape the eyes of the fishermen. Mr. Reichman says that the falling off in the number of fishermen has continued all season, due doubtless to dull times in the button industry. Since his return he received a letter saying that between Vincennes and Terre Haute, the center of the fishing on the Wabash, not more than 25 men are now busy.

Affairs of Isaac Katz, now in bankruptcy and formerly in the jewelry business at 19 Maiden Lane, are again to be considered in court in December. An order was granted by Judge Holt, of the United States District Court, as related in THE CIRCULAR-WEEKLY of Dec. 14, 1904, directing that the bankrupt be committed to jail, because of his failure to pay to Dearborn C. Fox, the Trustee in Bankruptcy, $2,000 for the benefit of his creditors. From this order the bankrupt took an appeal, which will be argued before the United States Circuit Court of Appeals. Mr. Katz will be represented by Joal M. Marx, his attorney, and Hastings & Gleason will appear for the Jewelers Association and Board of Trade.

The second Office Appliance and Business System Show, under the management of Cochrane & Payne, opened Saturday evening at Madison Square Garden, and was well attended by the business men of the city and many visitors from out of town. The marked interest shown by the business interests clearly demonstrates the value of the show—in fact, it would be hard for business men to find a better place to spend a few hours and get the ideas and benefits offered by the various office systems and labor and time saving devices. There are over 100 exhibitors and everything from a paper clip to a calculating machine is shown and demonstrated. Among the interesting exhibits was that of the L. E. Waterman Pen Co., which has an extensive display of pens, and the collection of watchmen's and employes' clocks by the International Time Recording Co.

Evidence has been closed in the bankruptcy proceedings of W. W. Randall, formerly of 209 Greenwich St., and the attorneys are to submit new briefs on the motion to order the jeweler to return to the Trustee in Bankruptcy stock valued at $5,000, which he is accused of secreting. At the final hearing last week Mr. Randall's attorney called witnesses to testify in relation to the incidents just before his bankruptcy, in which a widow named McDonald figured. The attorney for the creditors argued that this testimony was not relevant. He said that it made no difference whether Randall was scared away from the city by this woman or went away for some other reason, but the real question was, what did he do with the missing diamond jewelry? The referee in admitting the testimony said that it might explain Mr. Randall's motives in leaving the city about the time of his bankruptcy.

Two cases involving the duty on drilled opals and rondelles of rock crystal were brought before Judge Hazel of the United States Circuit Court, last Wednesday, and both were decided from the bench in accordance with the precedent established in the case successfully fought by the American Gem and Pearl Co., as reported in THE CIRCULAR-WEEKLY May 31, 1905. Shreve & Co. and the California Jewelry Co., both of San Francisco, Cal., were the importers in the cases tried this week. The opals and rondelles were classified by the Collector as beads dutiable at 35 per cent. ad valorem, under Par. 408 of the Tariff Law. The importers contended that the merchandise should be classified under Par. 435, as precious stones advanced in condition, dutiable at 10 per cent. The Court agreed with the importers.

OUR MOTTO is still—NOT HOW CHEAP, BUT HOW GOOD!

This does not mean fancy prices, but it does mean genuine

CUT GLASS.

This Should Interest First-class Jewelers.

C. DORFLINGER & SONS, 36 Murray St., NEW YORK.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

### Morris and Joseph Klein, of Klein Bros. Co., Indicted.

Morris and Joseph Klein, of the Klein Bros. Co., who were manufacturers of jewelry at 51 Maiden Lane, New York, were indicted yesterday on several counts.

The charges were made by Eduard Van Dam, H. A. Groen & Bro., Charles F. Wood & Co. and David C. Townsend & Co. In the Van Dam and Groen cases Jos. Klein is charged with selling merchandise entrusted to him on memorandum. In the Townsend and Wood cases the charge against Jos. Klein is that he obtained merchandise by means of a false statement as to the financial condition of the corporation. It is understood that Morris Klein has been indicted only on the Groen and Wood charges. The third and youngest member of the firm, Samuel D. Klein, has not been indicted.

A petition in bankruptcy against the Klein Bros. Co. was filed by Abraham Roseman, as related in THE CIRCULAR-WEEKLY of Sept. 20. Directly afterward the three brothers were arrested on complaint of Mr. Van Dam, who charged that he had confided to them on memorandum merchandise valued at $10,000, and that all of it had disappeared. The brothers were arraigned in the Tombs Police Court and were released on bail, Morris and Joseph giving bonds in $3,500 and Samuel D. in $2,500.

The liabilities of the corporation, according to Mr. Roseman's estimate, were $25,000.

After the arrest of the brothers in the Van Dam case, other creditors, it is understood, consulted counsel for the purpose of bringing charges against the brothers before the Grand Jury. The Jewelers Association and Board of Trade made an investigation of the memorandum features, and its attorneys, Hastings & Gleason, took an active part in presenting facts to the District Attorney's office.

District Attorney Jerome apparently determined that there should be a thorough inquiry, as last week upwards of 20 merchants in the Maiden Lane district were summoned to his office, and doubtless gave the testimony before the Grand Jury on which the indictments have since been found.

The two brothers who were indicted, being out on bail, the county detectives, as soon as the indictments were found, notified them to appear in court for the purpose of answering the new charges.

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W. R. Mosley has moved from Lothair to Soperton, Ga.

Richard A. Brown, Gaston, Ind., has moved to Albany, Ind.

E. S. Saunders, Wyoming, Ia., last week moved into more commodious quarters in the Crisick Block.

### Recent Announcement of 24-Karat Club.

The following circular has been sent to members of the 24-Karat Club of New York:

Oct. 30, 1905.

*Dear Sir*—At a meeting of the 24-Karat Club of New York City, a committee was appointed to obtain the opinions of the members upon the following propositions, viz.:

(1) To enlarge the membership of the club.
(2) To regularly serve luncheon.
(3) To secure suitable uptown premises.

The limit of membership is 100, and the number now enrolled about 90.

The club could not undertake to serve luncheon unless the membership were increased to at least 300, with an increase in initiation fee to $50, and in annual dues to $50. To obviate increase in membership, a combination might be formed with a downtown luncheon club already established. The rent of the requisite rooms convenient to Maiden Lane would be approximately $5,000 per year.

In order to open a home in the residential portion of the city, a similar increase in membership, initiation fee and dues would be necessary.

In the opinion of the committee, either of the latter two propositions would require the issuing of bonds to the extent of $10,000.

Will you please express your opinion concerning the above on the enclosed postal card?

Yours truly,

LEO WORMSER, Chairman.
JAMES R. GLEASON,
CHAS. F. BRINCK,
PERCY H. SAVORY,
HARRY C. LARTER, Committee.

The annual dinner will be given Tuesday evening, Jan. 16, at Delmonico's.


# THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET. NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,000,000.00.

*ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.*

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

# The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

A. P. DOREMUS, Cashier
W. H. STRAWN, Ass't Cashier

# THE STATE BANK

376-378 GRAND STREET, NEW YORK

**Capital and Earned Surplus, $850,000** **Deposits over Ten Millions**

**Offers a favorable market for short and long time jewelry and diamond paper**

# The Mercantile National Bank of the City of New York

*Cordially invites Accounts from Good Merchants in the Jewelry Trade.*

CONVENIENT LOCATION,
AMPLE CAPITAL,
LARGE SURPLUS,
LONG EXPERIENCE.

FREDERICK B. SCHENCK, President.

MILES M. O'BRIEN, WILLIAM H. TAYLOR, } Vice Presidents.

JAMES D. LOTT, Cashier.
EMIL KLEIN, Asst. Cashier.
ALFRED W. DAY, Asst. Cashier.

Capital, . . . $3,000,000
Surplus, . . . $3,000,000

Broadway, Corner of Dey Street,
New York.



# WESTERN DEPARTMENT

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LI. CHICAGO, WEDNESDAY, NOVEMBER 1, 1905. No. 14.

## Chicago Notes.

Loftis Bros. & Co. are redecorating their premises.

Carl J. Ricker, of S. F. Ricker & Son, Emporia, Kan., was here last week.

M. A. Mead visited the Pittsburg office of M. A. Mead & Co., last week.

J. Fleckenstein, of John P. Fleckenstein & Co., Sioux City, Ia., was here last week.

Spaulding & Co. and C. D. Peacock donated valuable silver cup trophies to the horse show last week.

George Kucharik, 699 S. Halsted St., has enlarged his store to double the space formerly occupied by him.

H. P. Cutter has recovered from his injuries sustained in a railroad accident and is now on a western trip.

The case of C. H. Seaman, diamond dealer, against Mr. and Mrs. Louis H. Berg has again been postponed.

The regular meeting of the Swedish Watchmakers' Society of Chicago will be held to-day at 80 Dearborn St.

G. A. Clickt, an optician, was found dead in his room, 1051 Milwaukee Ave., Thursday. The cause of his death is unknown.

Charles Spencer, manager for Norris, Alister & Co., has returned from a vacation spent at his home town, Oswego, N. Y.

A fire which started in a shed at the rear of B. A. Kirner's jewelry store at 906 Armitage Ave., one day last week, did no damage to the store.

T. L. Combs, of T. L .Combs & Co., Omaha, Nebr., and L. W. Swem, West Liberty, Ia., were among the out-of-town visitors here last week.

The second and final dividend of the estate of George B. Moore & Co. has been declared. It amounts to 3 per cent. The first dividend was 4 per cent.

Besides being the proprietor of a retail jewelry store at 1124 S. Kedzie Ave., J. Jurena is a good violinist and is now the leader of a West Side band of musicians.

Retail merchants of South Dakota are credited with a plan to make a fight against the large mail order houses here by combining and going into the mail order business themselves.

Samuel Bomash, pawnbroker, 249 Clark St., was arrested, last week, charged by a customer with disorderly conduct. The latter and Bomash quarreled over the interest due on a pledge. Bomash was discharged.

At the horse show last week Miss Florine Kaiser's "Peggy" won a prize in Class 72, for cobs under saddle. Miss Kaiser is the daughter of Sol Kaiser, of Louis Strasburger's Son & Co.

Chris Falkenberg, formerly a watchmaker for C. H. Knights & Co. and for nine years a resident of Alaska, has opened a jewelry store in the Hotel Dacres building in Walla Walla, Wash.

News was received here, last week, of the death of L. M. Warren, a pioneer jeweler of Sycamore, Ill. Mr. Warren was 86 years of age and was the father of George O. Warren, who conducts a retail jewelry store in Sycamore.

Charles E. Child, who had been one of the selling staff of Frank H. Noble & Co., Chicago, recently associated himself with the Charles M. Robbins Co., Attleboro, Mass., by whom he was employed several years ago.

News was received here with regret that W. C. Osman, of Marshalltown, Ia., is in financial trouble. Creditors here have received notices to the effect that a number of claims against Mr. Osman are being pressed and this caused his bankruptcy.

B. I. Wyatt, formerly with Carson, Pirie, Scott & Co., is now conducting the optical department for Gelder's Loan Bank, 1732 State St. This house recently removed from 1716 State St. and has much larger quarters than formerly.

Herbert W. Allen, of Herbert W. Allen & Co., is at the West Side Hospital, where he underwent an operation for appendicitis last Saturday. Mr. Allen had been troubled with appendicitis for the past two months. Reports from the hospital say he is doing well.

Members of the board of directors of the National Association of Credit Men held their annual meeting at the Auditorium, last week. A resolution recommending the formation of an adjusting bureau was introduced and referred to the executive committee.

Jewelry instalment houses were approached last week by a constable who seeks to establish a bureau for the purpose of exchanging information regarding the responsibility of people who buy jewelry on the easy payment plan. A number of credit jewelry stores have been swindled lately by people who open accounts wherever they can and then neglect to settle their bills.

The stock and fixtures of N. Bernhardt, doing business as the Potter Watch Co., who is in financial difficulties, have been inventoried at $2,000. The business will be continued by the creditors for the present, until they can definitely decide what action shall be taken.

J. G. Neumeister was barred from service on the Grand Jury, last week, on his declaration that he would not vote to enforce the law against a man who stole to supply his family with food. Mr. Neumeister is a politician, and is the proprietor of the Roberts Mfg. Co., manufacturing jewelry in the Champlain building, of which Gus A. Huber, formerly J. Huber & Enos, is the manager.

A meeting of the Retail Jewelers' Association of Cook County and the Retail Jewelers' Protective Association was held in the Masonic Temple, last Friday. By-laws for the protective association were read and adopted. The next meeting takes place on Nov. 10, when the question of merging the two associations will be discussed. Should it be decided to have two separate organizations, an election of officers for the protective association will be held.

C. J. Dodgshun, who was knocked down by a horse, some weeks ago, and who was thought to be on the road to recovery, has suffered a relapse and is confined to his home. It is believed that Mr. Dodgshun sustained injuries more serious than those which were apparent at the first diagnosis. None but his physician and members of his family is allowed to see him. Mr. Dodgshun was painfully hurt about the head and is suffering from a severe nervous shock.

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Several distinct styles are shown in some exquisite brooches: One displays a large opal cut *en cabochon* and set in a row of emeralds bordered with diamonds; another is a disk in diamond openwork of fancy scrolls set with rubies, while still another shows an elongated diamond-shaped stone—a beautiful pink topaz, framed in diamond openwork—each in its own way being a beautiful example of the jewelers' fine art.

## Cleveland.

J. C. French, of Toledo, has accepted a position with the Wingate-Nusbaum Co.

G. L. Sigler, of the Sigler Bros. Co., is spending several days in Philadelphia on business.

R. E. Friese, for some time with Knittle & Longtin, 556 Pearl St., has gone with Louis A. Ott, Mansfield.

William Kennon and William Wagner, traveling men for the Sigler Bros. Co., left Monday on their last trips for the year.

Charles Groth, head bookkeeper for the Bowler & Burdick Co. for a number of years, has resigned and gone to Dayton, O., to engage in another business.

The Sigler Bros. Co. has put in three handsome 10-foot center cases, each over four feet high, containing three shelves. They were designed by C. C. Sigler, a member of the corporation.

Mr. Hammond, with Davis & Sons, of Galion, for some years, has gone to Bristol, Conn., taking with him his bride of a few days. He expects to locate there permanently.

The Whittlesey, Wood & Hayes Co., incorporated a short time ago, will put in a stock of jewelry on Erie St. and will probably be ready for business within a few weeks.

The business of the Harburger Bros. Co., mentioned in THE CIRCULAR-WEEKLY two weeks ago, is starting off well. The company has a handsome room on the second floor of the Citizens' building.

Frank E. Force, who opened a watch business in the Cuyahoga building, last February, has taken his brother, Fred W. Force, into partnership with him, under the firm name of Force Bros. They will still make a specialty of watches and fine watch repairing.

Among the jewelers visiting this city last week were: George H. High, Medina; H. S. Sumner, Akron; D. A. Beswick, Berea; Harry Downs, Bellevue; J. H. Heiman, Barberton; George H. Dickinson and wife, Geneva; G. L. Gunther, Bellevue; W. C. Fisher, Lorain; O. H. Pitkin, Galion, Henry Nix, with the Critz-Haserodt Co., Elyria, and Walter H. Deuble, Canton.

The suit of the George M. Murphy Pottery Co., East Liverpool, O., against the Pennsylvania Co., which was heard before Federal Judge Tayler, has been settled out of court. The pottery company brought suit to collect $105,000 loss sustained by the burning of their plant, said to be due to the fact that the fire department could not reach it because a long freight train was standing across the only approach to it.

Leon von Kanel, who committed suicide on the porch of a residence on Logan Ave., this city, Wednesday, is said to have been an expert jeweler and traveling man for a jewelry house. He made his home at Clarington, O., but did not stay there much of the time. He has a brother there in the jewelry business, Ulysses von Kanel, and his parents resided at Massillon. Both are now dead. The man came here to see a young lady, who was temporarily visiting at the home of her sister, to escape his attentions. He called there several times and asked for her, but was never admitted. Becoming despondent, he shot himself in the mouth while seated on the front porch of the residence, expiring at once. For a time Von Kanel traveled for a large watch company. His brother came here Thursday and took the body to Massillon for burial.

## Pacific Coast Notes.

C. J. Klein, Santa Cruz, Cal., has just added new fixtures to his store.

E. C. King, formerly identified with the trade in the State of Oregon, has opened a new store at Santa Cruz, Cal.

R. W. Cummings, Ventura, Cal., is making improvements in the interior and exterior of his jewelry store at that place.

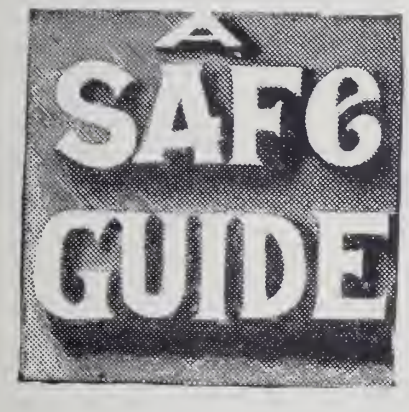
H. E. Fox, Albuquerque, N. Mex., is now en route for Chicago, where he will select a large stock of goods for his holiday trade.

Henry Melluish, Tucson, Ariz., recently moved his stock into new quarters directly opposite his old location. He has fitted up a complete optical department.

Mount & Ross, Petaluma, Cal., are making extensive improvements in their store. They are installing new show cases and entirely renovating the establishment.

Harry Baugh, a young negro, who was recently arrested when about to leave the store of the Union Mercantile Co., Topeka, Kans., with 13 watches and a large amount of jewelry in his possession, was tried and convicted in the Local District Court, on Tuesday of last week.


# To the Jobbing Trade.




to success is to follow the lead of conservative and critical buyers. They use our lines of mounted diamond jewelry and mountings extensively.

**Diamond Bunch Rings a Specialty.**

**Importers and Manufacturers,**

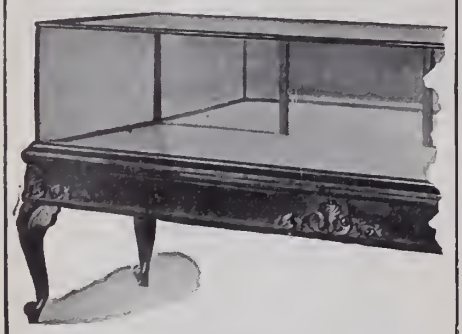
# SHIMAN BROS. & CO.

**87 Maiden Lane, N. Y.**

**LONDON: 50 Holborn Viaduct.**
**AMSTERDAM: 2 Tulp Straat.**

**FACTORY:**
**1, 3, 5 Gold Street.**

**Jewelers' Show Cases.**



Our Small **ROSEWOOD** MOULDING
**STEEL LINED CASE.**

We Challenge the World to Produce a Better Case.

**F. C. JORGESON & CO.**
11-17 N. ANN ST., CHICAGO.
Makers of all Kinds of
**Jewelers' Fixtures.**
Write for illustrated circular.
OUR MOTTO: The Best of Everything.




**E. MARITZ Jewelry Mfg. Co.,**
217 N. 6th St.,
ST. LOUIS, MO.

**JEWELRY, DIAMONDS, REPAIRING.**



Send for Our Catalog.



**DO YOU** want your material orders correct and promptly?
**TRY US**
**LINDNER & CO.,**
S.W. Cor. 4th & Walnut Sts., Cincinnati, O.


## St. Louis.

Harold Weidlich, with William Weidlich & Bro., spent several days at headquarters in this city, last week.

Morris Eisenstadt, president of the Eisenstadt Mfg. Co., spent last week in Chicago, combining business and pleasure.

Albert M. Dueber, general sales agent of the Dueber Watch Case Mfg. Co., spent several days in St. Louis last week.

Edward Gerson, diamond merchant, has removed from the Holland building to the third floor of the Commercial building.

James J. Burke, president of the Brooks Optical Co., will shortly enlarge his salesrooms to take care of the increasing business.

George Weidig, western agent for Joseph Fahys & Co., with headquarters at Chicago, was among the visitors in this city last week.

C. V. Bates, formerly of Huron, S. Dak., passed through St. Louis, last week, on the way to Bartlesville, Ind. T., where he will open a jewelry store.

Joseph Auer, with the Bauman-Massa Jewelry Co., returned from a trip in his territory and started out again last week for a trip over Louisiana, Mississippi, Alabama and Arkansas.

R. W. Lucius, Mascoutah, Ill., and his son, Philip Lucius, were in St. Louis, last week, buying the opening bill of goods for the new store which Philip Lucius will soon open at Wyoming, Ill.

An illustration and graphic description of the "silver room" of the Mermod, Jaccard & King Jewelry Co.'s establishment at 400 Fifth Ave., New York, appeared in a recent issue of the New York *Tribune*.

The commemorative medal which was recently presented to President Roosevelt by the citizens of Birmingham, Ala., while he was a guest there, was made by the Mermod, Jaccard & King Jewelry Co., of this city.

H. K. Slauter, who has been with the Mermod, Jaccard & King Jewelry Co. for the last year, has resigned to go to Oregon for his health. On the way west he will visit his brother, Perry M. Slauter, a jeweler at Farmington, Ill.

Nicholas Courvoisier, 7109 S. Broadway, used his launch, the *Adele*, in the attempt to rescue persons who were in a boat which exploded in the Mississippi River, on Sunday, of last week. Two men lost their lives and two others were barely saved. The propeller broke and the launch drifted downstream.

The many St. Louis friends of S. W. White, Hope, Ark., were grieved to learn of his sudden death in that city on Thursday. Mr. White was one of the oldest jewelers in that section of the Southwest. He was a frequent visitor to St. Louis, where he was well known among the wholesale and retail trade.

A package was lost recently by an employe of the Eisenstadt Mfg. Co. containing the following job work: Diamond stud, diamond and emerald cluster ring, diamond wreath Christian Science pin, gold wreath Christian Science pin, three set rings, locket, button, two signet rings. A reward of $100 was advertised and the package was returned intact two days later.

Among the out-of-town jewelers in St. Louis, last week, were: M. Harris, Leloge, Mo.; Joseph Mazer, South McAlester, Ind. T.; T. H. Vinyord, Piedmont, Mo.; A. J. Blackstock, Van Buren, Ark.; J. A. B. Keith, Vandalia, Mo.; Carl Shibley, Van Buren, Ark.; H. W. Foerste, Okawville, Ill.; E. D. Mathews, Baldwyn, Miss., a representative of Hightower & Moreland, Minden, La.

Information has been received from Houston, Tex., that at the trial of M. D. Skinner on the charge of fraudulent use of the mails and operating a lottery, he was ordered removed for trial to the Southern Federal District Court of Illinois, unless he gave bonds for $700, which amount was given. Skinner is alleged to have been connected with the Illinois Tontine Investment Co., which is said to have conducted a lottery scheme of selling diamonds.

August A. Bausch, of this city, last week, recognized a charm on the watch chain of a stranger at the horse show in St. Louis as an heirloom of the Busch family. The bearer of the charm proved to be John Goff, who said he purchased it from Sam Brenner, 311 *Globe-Democrat* building. The latter stated that he secured it from W. A. Gill, 612 Olive St. Mr. Gill consulted his books, which showed that the charm had been purchased for $25. The charm is part of the diamonds and other jewelry, valued at $2,000, stolen from the home of Arthur Magnus, of Chicago, a brother-in-law of Mr. Busch.

J. D. Cunningham, an insurance agent of Fort Wayne, Ind., was arrested on Monday of last week, on a charge of fraud preferred against him by Rosco Freel, of Huntington. Cunningham is also wanted at Wabash, Ind., where, it is alleged, he gave a worthless check to Joseph Miller, a retail jeweler of that place, in payment for articles of jewelry which he purchased.


**ALL DIAMONDS ARE GOING UP. My Prices Have Not Advanced.**

Send for a selection package. We have plenty left at the old price.

**Charles T. Spence & Co.,** 103 State Street, CHICAGO, ILL.

F. C. KLEIN EMIL KLEIN

**F. C. KLEIN & BRO.**

**Steam Lapidists and Diamond Cutters**

Importers of Precious, Semi-Precious and Jobbing Stones

Chicago Savings Bank Building, 72 East Madison St. CHICAGO, ILLS. Correspondence Invited

## Indianapolis.

TRADE CONDITIONS.

Local manufacturers say that they are receiving orders for higher-priced pieces of jewelry than any time for two years. They speak encouragingly of the prospects for a fine holiday trade. Merchants report an increase in business, last week, over any previous week this Fall. There is a noticeable improvement in the watch trade. Out-of-town jewelers here, last week, report that business in nearly all parts of the State shows an increase. Elaborate arrangements for an unprecedented Christmas trade are being made. Collections are reported satisfactory.

Carl L. Rost and family spent Sunday of last week in Crawfordsville, Ind.

Augustus P. Craft, head of the A. P. Craft Co., spent part of last week on the road.

Charles Ham and Claud Howard, both of Frankfort, Ind., were greeting friends in this city, last week.

H. B. Dean, watchmaker for J. H. Reed, has resumed his old position with B. U. Tapken, New Brunswick, N. J.

Mrs. George Towns, who has been visiting her brother, Horace A. Comstock, this city, returned to her home in Springfield, Ill., last week.

The police are still searching for the cracksmen that blew open the safes in the stores of R. M. Smith & Co., Franklin, and of B. H. Harrison, Clayton. No clue has yet been obtained.

Out-of-town jewelers calling upon the local manufacturers last week included: J. Hummel, Jr., Muncie; Mr. Martin, of Martin Bros., Cartersburg; C. A. Bassett, Anderson; C. W. Neal, Franklin; F. C. Sheldon, Shelbyville; P. C. Seaton, Clayton; A. W. Owens, Greenwood; D. S. Whittaker, Lebanon; J. M. Washburn, Anderson; A. Pursel, Noblesville; J. A. Miessen, Cicero; George L. Spahr, Lebanon, and Leslie E. Heaps, Spencer.

The shoplifters who robbed a local cloak house of $1,000 worth of stock and who visited J. H. Reed to look at diamond brooches are now in the Marion County jail, pending a hearing next week. They were captured in Chicago by Detectives Gerber and Bray. Nearly all the stolen goods have been recovered. The trio gave their names as George Mackey, May Armstrong and Georgia Mackey.

ESTABLISHED 1892

**THE G. & M. 1906**
**ILLUSTRATED JEWELRY CATALOGUE**
**with discounts according to the Keystone Key is**
NOW READY

For the last thirteen years **the Leading Guide** for the **Jeweler as a Money Maker** and a **Money Saver. We want every Jeweler to have one. Our goods and prices speak for themselves.** If you are after a **"Square Deal"** and inclined to **save money,** write for our **catalogue to-day and be convinced. We send them free.**

GORDON & MORRISON,
**Wholesale Jewelers and Opticians,**
199-201 E. MADISON ST., : CHICAGO, ILL.

**Odd Pieces,**

Such as you do not find in ready made stocks, is our specialty. We mount jewels in rings, brooches, pins and charms, after your customers' ideas. Anything odd is in our line. If you want such a piece write us.

**The A. P. Craft Co.,**
INDIANAPOLIS, INDIANA.
**Special Work.** **Emblem Goods.**

ESTABLISHED 1854. INCORPORATED 1893.

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

**23-25 Looijersgracht Amsterdam, Holland.**

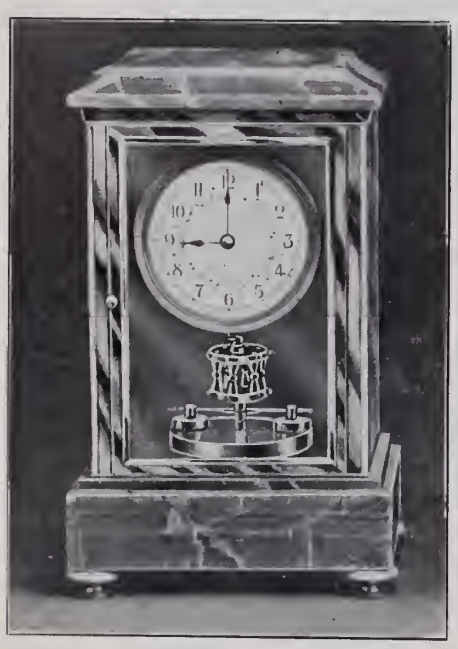
# Anniversary Clock

TRADE-MARK REGISTERED.

All *genuine* Anniversary Clocks running 400 days, bear the above name plainly lettered on the dials.

**Beware of Imitations** and infringements of our trade-mark.

Every up-to-date jeweler should have the Anniversary Clock in stock.



Mantel Regulator No. 1, Mexican Onyx. Height, 12¼ in.; width, 7½ in.; Porcelain Dial, 4 in.

**THE BOWLER & BURDICK CO.,**
CLEVELAND, O.
Sole Agents for the U. S. Send for Catalogue.

**EVERY REPAIRER** should have a copy of "THE JEWELRY REPAIRER'S HAND BOOK." The Jewelers' Circular Publishing Co. Price, 75 cents.


## Cincinnati.

William Pflueger, of Joseph Noterman & Co., is traveling through the south.

Sol. Gilsey, of S. & H. Gilsey, has returned from a trip through the south.

Alexander Stirling, formerly with Peck, Selmeier & Peck, is now with E. H. Croninger.

J. H. Bovard has returned to New Castle, Ky., after taking a course in engraving in this city.

J. C. Farrell, formerly in business at Evansville, Ind., was a visitor to this city last week.

Charles Brock, of Brock & Feagans, Los Angeles, Cal., surprised the trade with his presence the past week.

Frank G. Meyer, Dayton, O., paid the local trade a visit, last week, while en route from West Baden, Ind.

Wallenstein, Meyer & Co., 16 W. 3d St., are looking for larger quarters to accommodate their growing business.

Herman Keck, of the Herman Keck Mfg. Co., returns this week from Europe, where he has been purchasing diamonds.

Arno Dorst, of the Dorst Co., has returned from Kansas City, and reports that business is "booming" in that vicinity.

A. A. Spiegel, of the Gustave Fox Co., will soon make a business trip to Chicago and go through Texas. L. J. Fox has returned from the Pacific Coast. B. Ganz, a representative of this house, was called in from the road by the sudden death of a relative, last week.

Leo von Kanel, who recently committed suicide in Cleveland, O., was well known to some of the Cincinnati jewelers, who deeply regret his death. Mr. Von Kanel stayed at the Grand Hotel here when not on the road collecting old gold. Deceased was about 26 years of age.

Out-of-town jewelers who visited the Cincinnati trade during the past week, not elsewhere mentioned, included: Mr. Jepson, Washington, Ind.; J. S. Throp, Greensburg, Ind.; W. W. Turner, Cedartown, Ga.; Saul Klein, Greenville, Miss.; A. S. Carroll, of the Carroll Jewelry Co., Bessemer, Ala.; J. S. Barnett, Troy, O.; H. Murray, Danville, Ky.; Frank Emmerling, Hillsboro, O.; J. Power, Owensburg, Ky.; Mr. McWaters, Somerset, Ky.; Frank C. Taylor, Carlisle, Ky.; Mr. Russell, Columbia, Ky.; H. D. W. English and wife, Hartford City, Ind.; W. W. Roberts, Nicholasville, Ky.; R. H. Dilley, Cambridge, O.; Mr. Smith, of McIntyre & Smith, Brannon, Ky.;

It was recently reported in a southern newspaper that Sig. Strauss, of Lindenberg, Strauss & Co., and a New York lady had been married. Mr. Strauss, however, stated to his friends that such a statement is erroneous and that he is still a single man. He will be in the east this week.

Between five and six o'clock Thursday morning a large plate glass window was smashed on the Race St. side of George H. Newstedt's store, at the corner of 4th and Race Sts. A tray of diamond studded Masonic rings, valued at $1,000, was stolen, and as far as the inventory shows this was all that was taken, as the rest of the display was left intact. It is supposed the robbery was planned the day before, as two well-dressed men who entered the store acted in a manner that aroused suspicion. They asked to see some diamonds, but Major Lovell, who waited upon them, not liking their appearance, was very cautious. The window then seemed to attract their notice greatly. Mr. Newstedt's loss is covered by a burglary insurance policy. No trace of the thieves can be found.

E. R. Smith has succeeded to the entire business of E. R. Smith & Bro., McGregor, Tex.

The jewelry store and pawnshop of H. J. Surtman at 601 St. Clair St., Toledo, O., was broken into early one morning, last week, and several hundred dollars' worth of jewelry was stolen, together with a large sum of money. The burglars broke open the show cases, took many watches and rings, and by some means opened the safe and rifled it of its cash and jewelry contents.


# DIAMONDS

MOUNTED AND LOOSE.

Makers of ARTISTIC JEWELRY

RECUTTING AND CHIPPED STONES REPAIRED

512 RACE STREET, **JOS. NOTERMAN & CO.,** CINCINNATI, OHIO.

# A. C. BARD & CO.

IMPORTERS AND CUTTERS OF **DIAMONDS**

Loose or mounted goods on memo. to responsible dealers.

103 STATE ST., CHICAGO. COLUMBUS MEMORIAL BUILDING.

Trade-Mark.

## Minneapolis and St. Paul.

L. P. Sandberg, Red Wing, Minn., is now working for W. C. Leber, Minneapolis.

Philip M. Kohl and bride last week returned to Minneapolis from their wedding trip, spent in the east.

Mr. Overby, son of G. Overby, Rice Lake, Wis., is taking a course of watchmaking and engraving in Minneapolis.

Wm. F. Blair, Granite Falls, Minn., has decided to leave town and move back to St. Paul, his former home.

Harvey Stark, indicted for stealing a diamond ring from the store of Fred. H. Harm & Bro., St. Paul, was recently sentenced by Judge Orr to three years in the penitentiary.

The watch sign which was hanging outside of the store of Van. R. Chase, Minneapolis, mysteriously disappeared, a short time ago. Its disappearance is supposed to be merely a pre-halloween prank.

The R. G. Winter Jewelry Co., Minneapolis, whose store at 327 Nicollet Ave. was formerly divided to allow for a portion being used for other purposes, is about to remodel and enlarge the store to occupy the entire room.

The Anchor Silver Plate Co., St. Paul, whose factory was recently destroyed by fire, is recovering some salvage from the ruins. An auction sale of the recovered goods will be held soon, in charge of S. Martin, Milwaukee, Wis.

Among the out-of-town jewelers in the Twin Cities, last week, were: L. Diacon, Chaska, Minn.; J. J. Birkebak, Lester Prairie, Minn.; A. L. Mealey, Delano, Minn.; Wm. Krohn, Annandale, Minn.; E. C. Bennett, Red Wing, Minn.

## Pacific Northwest.

Charles W. Williams, Detroit, Mich., has opened a store in Condon, Ore.

H. C. Madsen, formerly of Cottage Grove, Ore., has opened a store in Springfield, Ore.

Will Totten has been delayed in opening his store at Glendale, Ore., because part of his shipments were delivered at Salem, and the balance at Gold Hill.

The $6,000 worth of diamonds and emeralds which were stolen from C. E. Redfern's store, Victoria, B. C., Oct. 19, were recovered, last week, at Vancouver, B. C., where they had been hidden by the persons who took them from the store. There will be no arrests.

L. M. Hoyt, a jeweler of Hillsboro, Ore., has been awarded a Bunn gold watch as the prize in a scientific contest. The problem was: "Given, a watch wound at a certain time, the spring having a certain length and resiliency, the circumference of the wheels, when, if not re-wound, would the watch stop?" The watch was wound at noon, and when opened by the judges Mr. Hoyt's computation was within six minutes of the time of stopping.

R. L. McClaughry, Coffeyville, Kans., has gone out of business.

Damage amounting to about $1,000 was done to the store of Lewis P. Chambers, Alturas, Cal., Oct. 17, during a fire which swept over the business district of that place. There was no insurance.

## Detroit.

J. B. McIntosh, recently started in business at 64 Grand River Ave.

The Detroit Show Case Co., 490 Fort St. W., suffered a loss of $15,000 by fire, last week.

C. R. Frank, 487 Gratiot Ave., and Henry E. Krug, 44 Gratiot Ave., have installed new fixtures in their respective stores.

Frank Mathauer, of Mathauer & Koester, has started on a four weeks' trip to Michigan. Harry Koester has just returned from his territory.

Otto Stoll, who recently started an optical business, has combined it with a fire insurance business and removed from the Valpey building to 464 Gratiot Ave.

Herman T. Schneider, formerly with Horace W. Steere, 68 Woodward Ave., will shortly open a store at 57 Fort St. W., with Thomas S. Richards, optician.

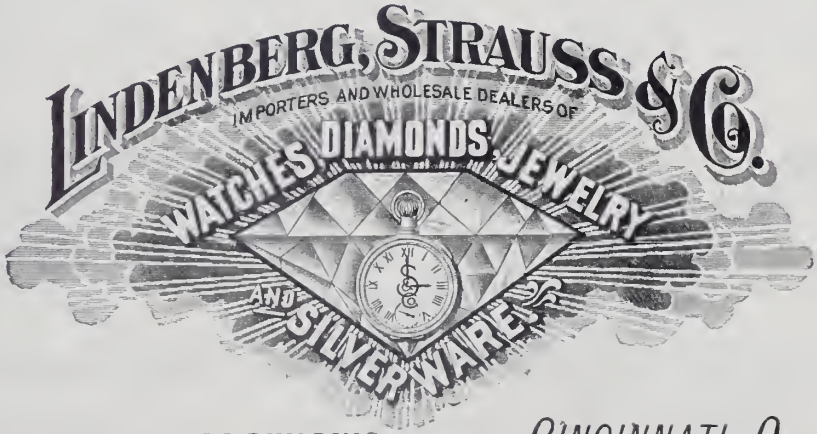
Fred S. Palmer, formerly of Rochester, Mich., who recently started in business at 2058 River St., will open a new store at the River Rouge, below Detroit, on or about Nov. 15. He will go to New York next week to purchase stock.

Frank Kennedy, president and general manager of the Kennedy Optical Co., has rented new quarters in the rear of his establishment at the corner of State and Rowland Sts., formerly occupied by the Detroit Press Club, and will enlarge the business.

F. M. Knorst, Cashton, Wis., has gone out of business.


# The Simple Way

TO INSURE BUSINESS, BUY FROM OUR FIRST CLASS LINE AT RELIABLE PRICES.




25-29 CAREW BUILDING. CINCINNATI, O.

## San Francisco.

TRADE CONDITIONS.

Last week's report of trade conditions in San Francisco, Cal., shows that business during the week just passed was not as large as the business of the two or three weeks previous. Prospects continue bright, however, and the trade continues to prepare for a large holiday season. The present falling off in the volume of business is attributed to the approaching election.

John Christensen, Rio Vista, Cal., visited this city, last week.

Louis C. Koberg, Healdsburg, Cal., made Fall purchases in this city, last week.

H. Dana, of Shreve & Co., returned, last week, from a buying trip to New York.

J. D. Bennett, San Rafael, Cal., was here the first of last week, replenishing stock.

A. F. Dobrowsky, Redding, Cal., is now in the metropolis arranging for his holiday lines.

Mr. McKenzie, of Cook & McKenzie, Monticello, Cal., is at present sojourning in this city.

Bert Blangy, formerly with A. I. Hall & Son, has taken a position in the retail store of Paul V. Garin.

William Frazer, formerly watchmaker for F. E. Smith, San Jose, Cal., was in San Francisco, last week.

Frederick H. Weber, of this city, will be married, Nov. 5, to Miss Ada Louise Holm, Petaluma, Cal.

Radke & Co. put on an additional force of men, recently, to facilitate the handling of their holiday trade.

Mr. Epstein, manager of the Frank Golden Jewelry Co., Carson City, Nev., is spending a few weeks in this city.

Frank Mitchell came down from Livermore, Cal., last week, to visit friends in the trade and do his holiday buying.

Mr. Pennyman, who took a position with M. L. Levy & Co., a few weeks ago, has severed his connection with that concern.

Miss Leonora Eaves, daughter of one of the leading jewelers of Santa Barbara, Cal., was in San Francisco on a visit, last week.

John Hammersmith, of Hammersmith & Field, is now on a pleasure trip in Los Angeles, where he expects to spend two weeks.

C. W. Weinshenk, of the big supply house of Armer & Weinshenk, is just back from a successful trip through Washington and Oregon.

Samuel Cohn, formerly with Armer & Weinshenk, has accepted a position with the Alexandria Diamond Palace, on Market St., this city.

Frank Maguire, bookkeeper for the Baldwin Jewelry Co., is taking advantage of the opening of the duck shooting season and is on a hunting trip.

Howard Barbier, of the W. K. Vanderslice Co., returned, last week, from a four weeks' stay in the east, during which he bought the holiday supplies for the concern.

M. Van Kammen, San Mateo, Cal., paid the San Francisco jobbing trade a visit last week. Mr. Van Kammen recently secured the services of J. C. Hadler, formerly with Alfred Butt, Tacoma, Wash.

Henry Bohm, of the Bohm-Bristol Co., has returned from a recent purchasing trip to New York. He is at present in Denver, where he expects to remain about a month, coming to San Francisco in time for the holidays.

D. Conejo, Lapaz, Lower California, who controls the pearl fisheries on the Lower California coast, has just shipped $20,000 worth of pearls to China for the Dowager Empress. These pearls were ordered by a Chinese house in San Francisco.

Julius Auerbach, with M. Adelsdorfer, manufacturers' agent, has just returned from a trip through the San Joaquin Valley. The trip was his first since his somewhat serious illness resulting from an operation which was performed several weeks ago.

Among the out-of-town jewelers here, last week, not elsewhere mentioned, were: George Bangle, Vallejo, Cal.; J. C. Ward, Visalia, Cal.; M. K. Giant, Vallejo, Cal.; J. H. Langhorst, Jackson, Cal.; E. B. Lewis, Pacific Grove, Cal.; Alex. Lewis, Klamath Falls, Cal.

Hammersmith & Field have on exhibition at their store a piece of tourmaline weighing 14,880 carats. It is considered one of the finest specimens of this stone that has ever been found. It was taken from the mines of the Tourmaline Gem Co., at Mesa Grande, San Diego County.

The H. A. Forbes Co. is the name of the firm which has succeeded to the business of Walsh & Forbes, agents for the Dueber Watch Case Mfg. Co., on the Pacific Coast. Mr. Walsh is now in Los Angeles, where he opened a wholesale gold and gold plated jewelry establishment Oct. 16.

Shreve & Co. have offered a challenge cup to California students, to be known as the "Shreve Perpetual Chess Trophy," in order to promote interest in chess at the University of California. The trophy is a very handsome piece of work and uniquely designed. It is a large cup, mounted on an ebony base, the whole standing about 12 inches high and appropriately engraved. It is the intention of the donors to have the name of each year's champion marked on the side.

## Omaha.

T. L. Combs, of T. L. Combs & Co., recently made a trip to Chicago.

C. L. Shook, of the Shook Mfg. Co., has returned from a two months' western trip.

Elmer E. Freeman has sold his jewelry business at Oakland, Ia., to Edward A. Shepard, Villisca.

At the recent meeting of Supreme Council of Scottish Rite, C. L. Shook was elected to take the 33d degree.

D. V. Morris, who recently opened a new store at Ogallala, Nebr., bought his opening stock in this city, last week.

Sol Bergman has just returned home from a short trip in the west. He reports business conditions there as being very satisfactory.

Fred Brodegaard & Co. have added a new watch rack, to hold over 400 repaired watches, to their 16th St. stock. The rack is said to be the largest in the west.

The trade here was notified, last week, of the robbery of $1,500 worth of stock from the store of J. C. Vicker, Hull, Ia., by safe blowers. The robbery took place Oct. 24.

The following out-of-town jewelers were in this city, last week: B. C. Martin, Belden; John Crabill, Plattsmouth; C. A. Luce, Republican City, and P. W. Napier, Decatur.

W. H. Wilker, formerly of Chadron, was in this city, last week, buying the opening stock for his new store in Spaulding, Nebr.

P. E. Flodman and Jacob L. Jacobson are

THE HERMAN KECK MFG. CO.
CUTTERS OF
DIAMONDS.
MANUFACTURING JEWELERS. SILVERSMITHS.
Recutting and Repairing of Diamonds.
17-19-21-23 West Fourth Street, CINCINNATI, O.

helping to raise a fund for Albert Sjoberg, who was injured here a few years ago.

John Patterson, with Hayden W. Wheeler & Co., was here, last week, visiting old friends. Mr. Patterson formerly covered Nebraska as part of his territory.

Fred Jacobson has taken a position with Fred Brodegaard & Co. at the firm's S. 10th St. store. He will have charge of the catalogue and mail order business.

Max and Louis Reichenberg, formerly of the firm of the Reichenberg-Smith Co., have decided to remain in this city, where they are both engaged in the real estate business. They have formed a stock company with J. J. Deright in the automobile business.

## Kansas City.

TRADE CONDITIONS.

Business has dropped back into the old channels with the jobbers. The crowd of visitors earlier in the month caused a general neglect of business in various directions, and this is now all straightened out. The rush of business caused by the visitors is also over, and all the houses are working steadily, filling orders. The lack of excitement has made some of the jobbers believe that there is a lull in business, while others state that they are doing more real business now, as they are able to do it without being interrupted. Retailers report sales good, especially in diamonds. Manufacturers state that a great amount of business is being done in diamond setting.

Joseph Rifkin, with L. Heller & Son, passed through this city, last week, on his way home from a trip to Colorado.

F. M. Chamberlain, who was a regular salesman for J. R. Mercer several years ago and who has been traveling for some time, is again with Mr. Mercer.

S. F. Rieker, a retailer of Emporia, Kans., was here, last week, having stopped off while on his return trip from Chicago.

C. P. Kionka, of Kionka & Stuhl, returned, last week, from his northern trip, and will leave for a southern trip, Nov. 7.

C. E. Russell, who was engaged in business here for several years, is now with the Jaccard Jewelry Corporation, helping out during the holiday trade.

Paul Preston, of the repairing department of the Edwards & Sloane Jewelry Co., has been sent out on the road to cover the territory in Kansas formerly covered by D. P. Ingram, who has resigned.

Mrs. W. J. Gurney, wife of Mr. Gurney, of the retail jewelry firm of Gurney & Ware, left for California, last week, accompanied by her mother and daughter. They will spend the Winter in that State.

Friends of Guy M. Shriner, with Gurney & Ware, say "he is floating around the store these days, his feet only touching the floor at intervals." It's a bouncing baby boy, which arrived at his home, Oct. 25, that is causing all this elation.

J. W. Kerns, who has a jewelry repairing shop in the B. F. Shouse drug store, on the Southwest Boul., was held up the other evening, in his store, together with a couple of the drug clerks, and the cash register robbed. The watches left for repair were not disturbed.

The following retail jewelers from the surrounding country called on the jobbers here during the past week: W. L. Howe, Almena, Kans.; S. P. Shipley, Neodesha, Kans.; Charles L. Wright, Webb City, Mo.; Gustave S. Catchadal, Superior, Nebr.; T. S. Terry, Downs, Kans.; H. M. Siglock, Keytesville, Mo.; H. E. Fox, Albuquerque, N. Mex.; Gorton Rushmer, Pueblo, Colo.; A. Rosenfield, Leavenworth, Kans.; Mr. Campbell, of Campbell Bros., Oskaloosa, Kans.; Isidor Eller, Richmond, Mo.; G. H. Methe, Council Grove, Kans.; J. S. Lang, Coffeyville, Kans.; Otto Burklund, Osawatomie, Kans.; Mr. Davies, of Davies & Owen, Falls City, Nebr.; T. S. Lidston, Dearborn, Mo.; C. H. Frederick, Cabool, Mo.; J. L. Potts, Marceline, Mo.; W. R. Pearce, Gardner, Kans., and J. M. Coffman, Salisbury, Mo.


# Register Now!

Enroll your name among our list of customers. The Holidays are approaching fast and buying time is becoming dangerously short.

## Make the Best of Your Opportunity

while our stock of **American Watches** and **Jewelry** is still complete.

Our seven salesmen may not be able to cover the entire territory.

If YOU have not been seen, send your order by mail to us direct.

# I. OLLENDORFF CO.

**JOBBERS IN WATCHES, DIAMONDS AND JEWELRY**

**PITTSBURG, PA.** Cor. Liberty Ave., & 6th St.

Established 1868.

**NEW YORK** 54 Maiden Lane.





# The R.S. Cigar Cutter

In Sterling Silver and 14 k. Gold.

## A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order.

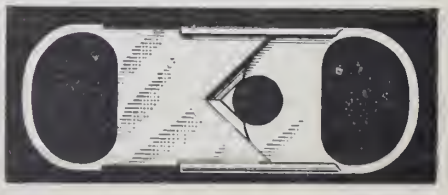
## A Good Article

## We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

## A Good Seller

Trade supplied by
ENOS RICHARDSON & CO.,
23 B Maiden Lane, New York.



# Special Notices.

**Payable invariably in advance.**

**Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.**

**SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.**

**Heavy type, 5c. a word; minimum charge, $1.25.**

**Display cards, $2.00 per inch.**

**In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.**

***All answers to advertisements addressed care The Jewelers' Circular - Weekly, should be sent to the New York Office unless the Chicago Office is specifically mentioned.***

## Situations Wanted.

POSITION WANTED, Jan. 1, 1906, covering southern territory. Address "A., 4253," care Jewelers' Circular-Weekly.

YOUNG MAN (20) has knowledge of selling, wishes position inside or outside. Address "I., 4339," care Jewelers' Circular-Weekly.

WANTED, POSITION by young man as general letter and monogram engraver and salesman. "D., 4343," care Jewelers' Circular-Weekly.

FIRST CLASS CHASER, carver, modeler and hub cutter; long experience with best houses. Address H. C. Schmidt, Columbia Ave., Maspeth, L. I.

SALESMAN, with 20 years' experience in the south and southwest, is open for engagement; highest references. "H. S.," 256 W. 88th St., New York.

YOUNG LADY desires position with manufacturer or importer as stock clerk or assistant in office work. Address Feury, 154 W. 105th St., New York.

POSITION by young lady as saleslady; bookkeeper and stenographer; experience; best reference. Address "S., 4360," care Jewelers' Circular-Weekly.

AMBITIOUS OPTICAL STUDENT would like position with chance of practicing refraction, etc.; good salesman. "R., 4398," care Jewelers' Circular-Weekly.

CITY SALESMAN wants position; able to show results; interview solicited; position now or Jan. 1. Address "Experience, 4391," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years, wishes a position in wholesale jewelry house or to act as traveling salesman. Address "Z., 4397," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, good engraver and jeweler; fine lathe and tools; first class reference; sober and reliable. "F., 4337," care Jewelers' Circular-Weekly.

SALESMAN, a competent man with a good trade in the south, wants position with reliable house; commission and salary. "Rex, 4374," care Jewelers' Circular-Weekly.

ROAD SALESMAN open for contract Jan. 1; part or all of New England and middle States; 10 years in territory. Address "Amer, 4145," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by A1 watchmaker; 12 years' experience; age 29; best of references. Address "Watchmaker," Room 81, 14 Maiden Lane, New York.

MANUFACTURER'S LINE; call on the jobbing trade; western territory preferred; can furnish any desired information or references. Address "F., 4260," care Jewelers' Circular-Weekly.

THOROUGHLY EXPERIENCED MAN wants position as watch repairer; 20 years' experience in all classes of watches; can manage branch. "A., 4395," care Jewelers' Circular-Weekly.

SALESMAN; 15 years' experience; can sell goods in any department; understand all branches; show card writer; can give best of reference. "Ref., 4405," care Jewelers' Circular-Weekly.

SALESMAN, with 10 years' experience, is open for position to take charge of New York office and nearby trade; best references. Address "Hustler, 4393," care Jewelers' Circular-Weekly.

A TRAVELING SALESMAN, with nine years' experience selling watches, jewelry and diamonds, is desirous of making a change. Address "Ability, 4389," care Jewelers' Circular-Weekly.

YOUNG MARRIED MAN, jeweler, engraver, assistant watchmaker; optical work in all its branches; Albany, Connecticut or Massachusetts only. "W., 4383," care Jewelers' Circular-Weekly.

OPEN, JAN. 1, for manufacturer's line in middle west and east; acquainted with the trade covering period of 10 years; best of references. Address "Eastern, 4331," care Jewelers' Circular-Weekly.

WANTED, POSITION as a first class watchmaker; 20 years' experience; competent on fine and complicated work; best of reference. Address "Competent, 4359," care Jewelers' Circular-Weekly.

EXPERIENCED JEWELRY SALESMAN is open for a permanent position, preferring New York and vicinity; at present in largest jewelry store in the middle west. "W., 4336," care Jewelers' Circular-Weekly.

SALESMAN, with trade in the northwest, will be open for position, Jan. 1, for good line of jewelry, silverware or novelties. Address "W., 4271," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

SALESMAN, having 10 years' experience in retail, wholesale and the road, desires position where traveling is unnecessary; acquainted with jobbing trade; highest references. "C., 4394," care Jewelers' Circular-Weekly.

SITUATION WANTED as jeweler, plain engraver and assistant watchmaker; have good knowledge of optics and drugs; best of reference; state wages in first letter. "Jeweler," Lock Box 296, Hoisington, Kan.

SITUATION WANTED by expert watchmaker, optician and salesman; 15 years' experience; New York City desired; city reference given. Address "Watchmaker," care Century Jewelry and Optical Co., 400 Sixth Ave., New York.

POSITION WANTED by A1 watchmaker and salesman; graduate optician; 17 years' experience; can do jewelry repairing and plain engraving; own tools and optical instruments. Address "T., 4278," care Jewelers' Circular-Weekly.

WATCHMAKER, permanent position with a good firm Nov. 10; 15 years' experience; six years on railroad work; 33 years of age; of good address; full set of tools; competent to take charge of repair bench. Address "H., 4344," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of long experience and established trade in the south and southwest is open for engagement Jan. 1 with a first class watch, diamond or jewelry house or manufacturing jeweler. Address "X. L., 4203," care Jewelers' Circular-Weekly.

EXPERIENCED MANAGER of watch repair department, watch salesman, also optician, desires to make a change; age 36, single, of good address; capable of handling the best class of city trade; state salary, etc., in first letter. Address "H., 4357," care Jewelers' Circular-Weekly.

ENAMELER, with large and varied experience, wants position with house doing all kinds of work; can go right through the work; can take charge of work single handed; gold, silver or metal; one year's experience in New York City. Address "H., 4368," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN would like position with manufacturer of any of the following lines in gold filled or solid gold; high grade chains, jewelry, watch movements, or watch cases for the jobbing trade in Chicago, northwest, Pacific Coast and the south. Address "F., 4370," care Jewelers' Circular-Weekly.

FOREMAN OR MANAGER; young man wishes a position as foreman of jewelry factory or manager of store; has his own factory at present; good reason for giving it up; 12 years' experience; first class references from the leading jewelry houses of New York. Address "A. B., 4262," care Jewelers' Circular-Weekly.

AS SALESMAN, retail or wholesale, by watchmaker and engraver; want to quit bench on account of eyes; 19 years' experience; age 35; capable of taking charge of any department; can furnish bond; California or west preferred; want to make arrangements for Jan. 1. Address "West, 4361," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted and favorably known by the jewelry and department store trade of Boston, Philadelphia, Baltimore and Washington, wishes to make a change Jan. 1, and desires manufacturer's line for above territory; best reasons for desiring change; reference from any one who knows me. "K., 4385," care Jewelers' Circular-Weekly.

**A TRAVELING jewelry salesman of ability and long experience commanding best retail trade in the East and New York City, will be open for engagement Jan. 1; high class reference from present employers. Address, "C., 4403," care Jewelers' Circular-Weekly.**

**ONE OF THE BEST known diamond men in the country who has had 25 years' experience in buying and selling both in Europe and America desires to represent a loose-diamond house in the west; will be open for engagement on January 1, 1906. Address "Diamond 4304," care Jewelers' Circular-Weekly.**

**AN EXPERIENCED TRAVELER in the jewelry and diamond business, acquainted with the retail and jobbing trade between New York and the Pacific Coast is open for engagement to handle a line of jewelry, loose diamonds or a kindred line on commission. Address, "J. S., 4373," care Jewelers' Circular-Weekly.**

## Side Lines Wanted.

**WANTED several first class lines for the better jewelry trade; will handle on commission and carry accounts; territory entire middle west and south; first class bank and other references; all correspondence strictly confidential. "M., 4388," care Jewelers' Circular-Weekly.**

**A WELL KNOWN traveling man, on the Pacific Coast, having ample capital would like to correspond with manufacturers of 14K., 10K. and rolled gold jewelry, with the object of handling their lines, either on commission or would carry accounts; must be reliable and up-to-date goods; will be East Jan. 2, '06. "A., 4404," care Jewelers' Circular-Weekly.**

## Help Wanted.

WANTED, jewelry and silverware salesman. "T., 4364," care Jewelers' Circular-Weekly.

WANTED, boy for errands and packing. Address "Packing, 4408," care Jewelers' Circular-Weekly.

WANT GOOD, all round engraver at once; must cut for enamel. Chas. Wathen & Co., Box 930, Denver, Colo.

SALESMAN WANTED in retail jewelry store, must be experienced. M. Straus, 409-411 Fulton St., Brooklyn, N. Y.

WATCHMAKER, optician and engraver wanted, at once; $18 and a steady job for a good man A. G. Stone, Montpelier, Vt.

WANTED, GOOD SALESMAN to sell watches in the State of Illinois. Rockford Watch Co., Silversmith Bldg., Chicago, Ill.

WANTED, AT ONCE, combination jobbing jeweler and engraver; permanent position. Address M. E. La Vake, Princeton, N. J.

WANTED, JEWELER and engraver to go to North Carolina; good wages. Address M. J. Averbeck, 19 Maiden Lane, New York.

WANTED, jeweler and stone setter; state salary and particulars; also give references. Address "C., 4333," care Jewelers' Circular-Weekly.

## HELP WANTED.—Continued.

WANTED, AT ONCE, watchmaker who can engrave; good position for sober man; state salary and experience. Saul Klein, Greenville, Miss.

WANTED, AT ONCE, watchmaker who can do engraving; permanent place to the right man; references required. L. E. Lane, Richmond, Ky.

WANTED, AT ONCE, combination jeweler, engraver and clock repairer; state experience and salary wanted. C. S. Sherwood, Portsmouth, Va

WANTED, thoroughly competent man to take in and give prices on jewelry repair work; state experience. C. D. Peacock, State and Adams St., Chicago, Ill.

WANTED, AT ONCE, young man to do engraving and as salesman; must have good habits; permanent position; $20 week. Ignatius Fried, Mobile, Ala.

WANTED, a first class watchmaker, capable of waiting on fine trade; permanent position; satisfactory wages. Henry Copley, 215 S. 16th St., Omaha, Nebr.

FIRST CLASS WATCHMAKER, at once; all around man preferred; send references in first letter; $20 weekly; permanent. D. Ed. Kennedy, Cordele, Ga.

WANTED, first class clock repairer; must give reference; good salary; permanent position. Julius C. Walk & Son, Inc., 12 E. Washington St., Indianapolis, Ind.

MANUFACTURING JEWELER and diamond setter wanted; permanent position in large retail store. George E. Feagans, 308 and 310 N. Chicago St., Joliet, Ill.

WANTED, first class watchmaker, engraver; $20 to $22 to competent man; steady position with a chance of getting more salary. "G., 4376," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with experience as salesman; $18 to $20 per week; single man preferred. Write Y. M. C. A., Employment Department, Springfield, Mass.

SALESMAN; leading eastern wholesale watch house wants representative Jan. 1 for Pittsburg and contingent territory, and south. "C., 4353," care Jewelers' Circular-Weekly.

FIRST CLASS JEWELERS; good pay and permanent positions to first class men; also an engraver who can also do jewelry work. Bailer Jewelry Mfg. Co., Memphis, Tenn.

WATCHMAKER WANTED; first class workman, must be able to wait on trade; steady position and good salary in New England. Address "N, 4279," care Jewelers' Circular-Weekly.

WANTED, TRAVELING SALESMAN for loose diamonds and watches for the west and middle west; first class position for the right party. "X., 4372," care Jewelers' Circular-Weekly.

WANTED, GOOD SALESMAN and window dresser; also to assist on watch work; address with reference and salary expected. Lewis S. Kann, 434 7th St., N. W., Washington, D. C.

AT ONCE; good engraver, jeweler and plain watchmaker or engraver and jeweler; position to right man; send sample of engraving and state wages wanted. M. Hammerslough, Anaconda, Mont.

WANTED, A YOUNG MAN with experience to work in a southwestern tool and material house; good chances for the right man; answer in own handwriting. "L., 4387," care Jewelers' Circular-Weekly.

WANTED, EXPERT WATCHMAKER, optician, plain engraver; permanent position; salary, $20 and percentage on optical work to start with; best references required. The Plaut-Cadden Co., Norwich, Conn.

WANTED, AT ONCE, first class watchmaker; clock and jewelry repairer; engraver preferred; permanent position to right man; salary, $20 per week; references required. Address R. H. Gulvin, Geneva, N. Y.

WANTED, a first class watchmaker, fair engraver, jeweler and graduate optician in Alabama; must be strictly sober; good reference; salary, $25 per week; steady position. "Box 4093," care Jewelers' Circular-Weekly.

WANTED, A YOUNG MAN to act as Chicago city salesman for a leading watch importer and manufacturer; a man with an established trade preferred. Address "Cases, 4300," care Jewelers' Circular-Weekly.

AT ONCE, A No. 1 watchmaker, engraver, who understands some jewelry work; none but a good man need apply; good wages and a permanent position to the right party; give references in first letter. L. Daiches, Laredo, Texas.

AN EASTERN MANUFACTURER, desirous of opening an office in San Francisco, wants a resident salesman; one who has sold optical goods preferred. Apply by letter, giving reference, "M., 4380," care Jewelers' Circular-Weekly.

SALESMAN WANTED, thoroughly capable of handling first class trade, to sell loose and mounted stones; a traveling salesman wanted also; we want salesmen who can sell; write particulars. Pacific Gem Co., Los Angeles, Cal.

WANTED, BY JAN. 1, 1906, a thoroughly experienced salesman to cover the territory from Illinois to the Pacific Coast; one who is well acquainted and can control some trade. Address "Jewelry, 4411," care Jewelers' Circular-Weekly.

WATCHMAKER WANTED; must be first class man for large establishment in Washington, D. C.; permanent, desirable position; salary, $25 to $30; best references required; call for two days. Avery & Brown, 68 Nassau St., New York.

TWO WATCHMAKERS wanted, at once; permanent positions and good salaries to the right men in a prosperous west Texas town, where the climate is virtually a health resort the year round; give experience and reference in first letter. J. P. Majors, Colorado, Texas.

**AT ONCE, first class watchmaker and engraver; there is "something doing" for the right man; state salary and reference in first letter. Laurel Jewelry Co., Laurel, Miss.**

YOUNG MAN, of good address, having experience in and thoroughly acquainted with insignia and badge work, to take charge of department in large retail store in the east; in answering, give previous situation, reference, age and qualifications. "C., 4276," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, a reliable young man, one who can do all kinds of gold jewelry and clock repairing and assist on watch work; must be of good habits; state age, experience, whether you have tools and salary expected to start; position permanent to right party. "H., 4290," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER and engraver, to go to Texas; must be sober and reliable in every particular and a first class workman; permanent position to right man; send references and sample of engraving in first letter; also state salary wanted. Address "A., 4347," care Jewelers' Circular-Weekly.

WANTED, JEWELRY TRAVELER by Jan. 1, 1906; a live man with well established trade in New England; one acquainted with the material line; by a well known Boston jobbing jewelry house; a liberal salary to the right man; communications confidential. Address "E., 4306," care Jewelers' Circular-Weekly.

WATCHMAKER; a good, experienced watchmaker, rapid workman; $25 per week and permanent position to right man; no drunkard or one conceited about ability need apply; good climate and everything agreeable; need man at once; if proposition suits do not waste time in correspondence but wire at once. E. Hertzberg Jewelry Co., San Antonio, Tex.

**WANTED SALESMAN by manufacturer of silver plated hollow and flat ware for the west and middle west. Address, "K., 4377," care Jewelers' Circular Weekly, 103 State St., Chicago, Ill.**

**WANTED TRAVELING SALESMAN to represent us on the Pacific Coast, east as far as Denver, and the entire South; apply by letter stating experience. American Watch Case Co., 9-13 Maiden Lane, New York.**

**DESIGNER; an artistic practical and experienced designer by a large and progressive manufacturer of silver-plated white metal hollow-ware. Address, "White Metal Hollow-ware, 4379," care Jewelers' Circular-Weekly.**

**WANTED TRAVELING watch salesman for the larger cities of the east and middle west; state experience upon road; also whether possessing practical knowledge of watches. Address with references to D. Gruen, Sons & Co., Cincinnati, Ohio.**

**DESIGNER, young man, capable of originating practical ring designs, can obtain good permanent position with large manufacturing concern in Newark, N. J.; this is a splendid opportunity. Address, "Artist, 4296," care Jewelers' Circular-Weekly.**

**WANTED two first class traveling salesmen acquainted with the jewelry trade in the middle west and northwest, by an exclusive watch house; state experience and territory covered. Address "Watches, 4274," care Jewelers' Circular-Weekly.**

**TRAVELER WANTED; a good salesman for gold jewelry, diamond set jewelry and plated jewelry; if you wish to make a change Jan. 1 let us hear from you with full particulars; strictly confidential. Chas. L. Trout & Co., 15 Maiden Lane, New York.**

**THE THOMPSON BRANNON CO., Asheville, N. C., desires first class general letter and monogram engraver and thoroughly competent jewelry repairer; permanent position to reliable, sober, industrious man; salary $20; submit references and samples of engraving.**

WANTED, a watchmaker for the shop only; one who can fix clocks and do hard soldering; tools not needed; have fan in shop for Summer; town has 1,200 inhabitants; healthy place; no yellow fever; in the middle of sugar cane region; 35 miles from sea shore; $20 to $40 per month, with board, lodging and washing, or $40 to $60 per month without board, etc., according to capacity and interest taken in the work; permanent position; send reference in first letter. F. C. Rivoire. Napoleonville, La.

**SALESMAN looking for the easiest and most profitable side line; an article which appeals irresistibly to the retail jeweler as a means to attract trade; envelope carries sample; trail prepared; sells on sight; communications confidential. Address, "A1 Proposition, 4354," care Jewelers' Circular-Weekly.**

**SALESMAN WANTED, bright, energetic young man not afraid of work, who has had experience in selling large department stores and jewelry trade, to represent up-to-date manufacturer; all replies treated confidentially. Address giving full particulars. "Unusual Opportunity, Box 4291," care Jewelers' Circular-Weekly.**

**WANTED TRAVELING watch salesman for Pacific Coast and middle west; must have practical knowledge of watches; good talker and all around business man; for such a man it is an excellent opportunity with one of the best established fine watch houses in the country. Address references and information "B. 1448," care Jewelers' Circular-Weekly.**

(*Special Notices continued on page 72.*)

# The Bachelor's Alarm.




## A Most Novel Alarm Clock.

The figures on the dial are represented by groups of tiny men in dress suits, each group a separate picture, forming by their varying attitudes the numerals one to twelve.

### In Place of Hands on the Clock's Face

there is a dainty, beautifully colored ballet girl, whose pointed toes in her journey about the dial designate the time of day—*can you imagine her position at a quarter of three?*

### The Bachelor's Alarm

has been universally pronounced the cleverest novelty produced in years. In the bedroom, the cozy corner—the den—it's wonderfully attractive.

### A Very Big Holiday Seller.

**Every Clock Guaranteed For One Year.**

From your jobber or us direct.

## $9.00 Dozen.

We prepay carriage on dozen lots.
No time to be lost.
Filling Holiday orders right now.

## The Goldsmith Co.,

**809 Lippincott Building,**
**PHILADELPHIA, PA.**


# Special Notices.

(*Continued from page 71.*)

### HELP WANTED.—Continued.

SALESMAN WANTED to handle a popular and attractive line of jewelry; preference given to a responsible man well acquainted with department store and fancy goods trade; salary, expenses and commission to right party; applications treated confidentially. Address full particulars as to experience, territory covered and references, to Rhode Island Ring Co., Inc., Providence, R. I.

**ON JANUARY 1, 1906, well known Newark manufacturers of line of high grade gold and diamond mounted jewelry want a traveler for the middle west and eastern territory; must have an established trade with the better class of retailers; we offer an exceptional opportunity and good salary for the right man; only high grade men with record for sales in the territory need answer; all answers absolutely confidential. Address, "Excellent, 4074," care Jewelers' Circular-Weekly.**

## Business Opportunities.

WANTED, experienced salesman, Jan. 1, in jewelry business, to form partnership; willing to invest $5,000. Address "E., 4195" care Jewelers' Circular-Weekly.

FOR SALE, gold and silver refining business in New York City; established 50 years; machinery, safes, scales; rent low. Address "Refinery, 4396," care Jewelers' Circular-Weekly.

A WELL KNOWN FIRM, established 40 years, would like to represent an out-of-town manufacturer of jewelry novelties in New York City. Address N. J. Felix, 18 John St., New York.

WANTED, A PARTY to invest $5,000 to $7,000; willing to travel or take charge of factory; I have a good line of customers and established trade. Address "S., 4349," care Jewelers' Circular-Weekly.

A JEWELRY BUSINESS, paying over $1,000 a year net, on a capital of $3,000; owner is going to make a change on account of his health. Address the owner, G. W. Sherman, 104 N. 4th St., Victor, Colo.

FOR SALE, JEWELRY FACTORY with trade; income, $20 to $30 a week repairing; plenty of order work; will sell for $450, with benches, rollers, office fixtures and trade. Address "J. M., 4392," care Jewelers' Circular-Weekly.

DELMAR, DEL., has 1,500 inhabitants with no jeweler; no better opening on eastern shore; town is terminus of P. W. & B. R. R., and starting point of N. Y. P. & N. R. R.; for information apply to T. A. Veasey, Delmar, Sussex Co., Del.

**I BUY stocks of loose or mounted diamonds and jewelry for spot cash to any amount; confidential. Morris Gincig, Room 504, 68 William St., New York.**

ESTABLISHED MANUFACTURERS (incorporated) of fine diamond mountings, wishes to interest a good business manager and salesman with some capital; excellent chance to get into business, or any one in business already, seeking an opportunity to increase their opportunities. Address "Maiden Lane Manufacturer, 4401," care Jewelers' Circular-Weekly.

BROOKLYN PURCHASING SYNDICATE; office, 608 Broadway, Brooklyn; Telephone, 2328-Williamsburg; we are known all over the United States to pay the highest cash prices for entire jewelry stores, diamonds, watches and surplus stock of every description; notify us and we will send our representative to make you the highest cash offer; all business transactions strictly confidential.

**QUICK ACTION by corresponding with us; we buy your entire stock; or send us your surplus stock of watches and diamonds; we originated this method and have twenty years of quick action and good service to our credit. Joseph Brown & Co., 176-178-180 E. Madison St., Chicago, Ill.**

**DESIRING to retire from active business we offer for sale our first class factory, especially designed for the manufacture of rings; valuable good will, and large line of customers free; full line of samples, and machinery and fixtures at less than cost. Address, "E. M. 4320," care Jewelers' Circular-Weekly.**

## To Let.

TO LET; desk room or part of office to let. Room 53, 3 Maiden Lane, New York.

TO LET, small office; good light; splendid chance for jeweler, watchmaker or engraver; rent, $12.50. A. Andrews, 1 Maiden Lane, New York.

TO LET, elegant light, steam heated loft; suitable for manufacturing jeweler or engraver; within 30 minutes of City Hall. 1109 De Kalb Ave., Brooklyn, N. Y.

BUSINESS ROOM for rent; stone front; next door to post office; town of 3,500 population; good jewelry location; only one jeweler in town, bonanza for a good workman. If interested write A. J. Steele, North Baltimore, O.

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WANTED, a jewelry business; New England preferred; must be bought right; will pay cash and take possession at once. Box 4342, care Jewelers' Circular-Weekly.


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**issued by**

**THE JEWELERS' CIRCULAR PUBLISHING CO.,**

**1 John St., New York.** **Price 75 Cents.**

## Pittsburg.

TRADE CONDITIONS.

Some of the Pittsburg dealers express the belief that the local merchants will enjoy the best Christmas trade that has been experienced in this city since 1892. Business is splendid and merchants are happy. There is a demand for almost every kind of goods which the jeweler handles, the market in no way being narrow. Collections are good and there is every indication that the coming holiday trade will be the best in years.

It is reported here that S. Shamburger, who several weeks ago was arrested on the charge of causing the fire at his store in Butler, will again open in that city for business. Shamburger denies the charge, and when his case comes up for trial expects to clearly establish his innocence.

The members of the Merchants and Manufacturers' Association who last week toured a portion of central Pennsylvania completed a very delightful trip, Friday afternoon, after having visited 30 towns. Among the local jewelers on the trip was Henry A. Barrett, whose large sale of diamonds was commented on by some of the Pittsburg daily papers.

The following out-of-town merchants were in Pittsburg, last week, buying holiday stock: C. W. Schmid, New Castle; F. H. Hayes, Washington; A. C. Mehl, Woodsfield, Joseph Hauger, Berlin; Mr. Wittlig, Marietta, O.; W. C. Schmid, New Castle; F. M. Headley, Mt. Morris; Carl Rivinius, Ebensburg; A. H. Coleman, Massillon, O.; Harry Furtwangler, Greensburg.

The store of S. Silverstein, Breckenridge, Pa., was entered one night last week and stock valued at $400 was carried away. The burglars gained entrance by breaking a panel of the rear door. In a shed at the back of the building Mr. Silverstein found an old suit of clothes and a case of jewelry, which had been left there by the robbers in their flight. There is no clue to the thieves.

J. P. Thorn, Tarentum, Pa., whose financial embarrassment was announced in THE CIRCULAR-WEEKLY last week, was in this city several days ago, and it is stated by some of his creditors that Mr. Thorn has succeeded in getting quite a number to agree to accept a settlement of 30 cents on the dollar, to be paid in cash. It is stated that creditors to the amount of $6,000 have agreed to this settlement. Mr. Thorn had offered only 25 per cent. when he first announced his troubles and later increased this amount 5 per cent.

## Boston.

Samuel G. Smith has sold out his stock at auction.

John F. McKnabb, a Newton jeweler, died after a brief illness of diabetes, Friday last.

E. A. Cowan, of the Jewelers' Building, starts south this week for a two months' trip.

August Sweetland, of C. W. Sweetland, is on a business trip in Rhode Island and Connecticut.

Buyers in town during the week included: I. I. Harper, Upton; Benjamin Shogam, Fall River; Messrs. Hathaway & Son, Ware; J. W. D. Forbes, Ashland, N. H.; L. F. Terry, South Royalton, Vt.; G. E. Stevens, Middlebury, Vt.; C. L. M. Bugbee, Newport, Vt.; C. H. Place, St. Albans, Vt.

What is probably the most beautiful gold and jeweled communion service in New England was exhibited in the Church of the Advent, early last week, at the close of the morning service. The service, which is a memorial to the late Rev. George Frederick Daniels, formerly a curate of the Advent, consists of four pieces, the chalice, ciborium, patent and pyx, all of which are gold except the ciborium, which is silver-gilt.

South African advices say the Premier Diamond Co. recently introduced a novel plant for the conveyance of ground to the washing plant by means of shaking conveyors, somewhat similar to the underground conveyors now in use in several mines on the Rand. Upon the conveyor grease is smeared, with the result that diamonds are caught in this manner on their way to the washing plant.




The W. J. Feeley Company

Ecclesiastical Art Metal Workers in Gold, Silver and Brass, Medalists,

203 Eddy Street, PROVIDENCE, R. I.

The Rosary in Fine Jewels, in Pure Stone, Amethyst, Garnet, Topaz, Crystal, Turquoise, Mounted in 14 k. rolled gold plate, **$10.00, $12.00, $14.00** each.
Solid gold, **$35.00, $50.00** each.

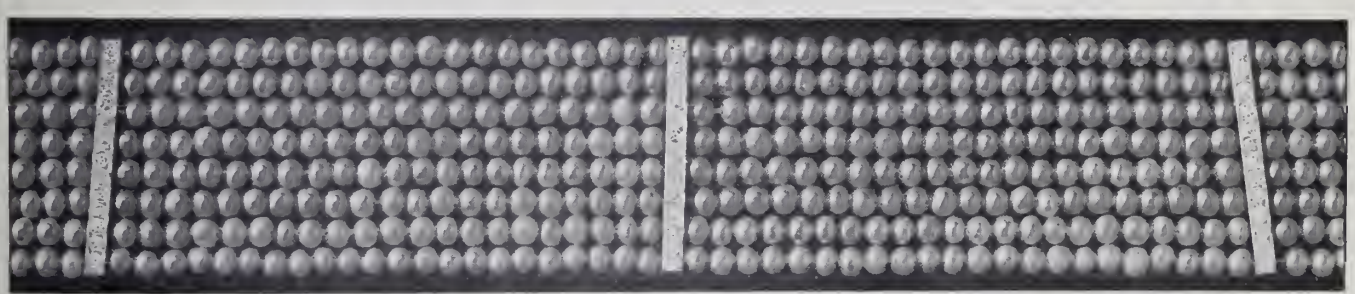
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JEWELRY

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100 STATE STREET, ALBANY, N.Y.

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

## Connecticut.

George S. Bedient, with the Rogers Silver Plate Co., was in Danbury for a few days, last week, for the firm.

Frank Young, with the Middletown Silver Plate Co., Middletown, returned, last week, from a three months' trip to the west in the interests of the concern.

Theodore Drescher, Waterbury, and Miss Adeline Sandland, Newark, N. J., were recently united in marriage. The groom is at present in the employ of Unger Bros., retail jewelers, of Newark, N. J.

Cyrus Booth, one of the oldest employes of the International Silver Co., Bridgeport, last week, was remembered by gifts from his fellow employes, the occasion being the celebration of his 75th birthday.

The Hon. John Birge, of Bristol was thrown from his carriage about 100 feet north of the office of the E. Ingraham Co., last week, and received injuries from which he died 25 minutes later. He was cared for in the office of the Ingraham Co.

Arnold Brayton Crandall and Miss Elizabeth Jane Newell, until recently timekeeper at the factory of the Waterbury Clock Co., Waterbury, were married last week. After the ceremony the couple left on a honeymoon trip to North Adams, Mass.

An engraver of New Haven recently presented to Uriah C. Smith, of Brockton, Mass., a unique gift in the shape of a cherry stone containing one dozen spoons. The stons is in two parts, which screw together, the spoons being arranged on the inside. The spoons are perfect in every detail and just about large enough to be distinguished with the naked eye.

While one of the workmen was engaged in excavating for the foundation of the new boiler house at the H. C. Thompson Clock Co.'s factory, in Bristol, on Wednesday afternoon, he unearthed a diamond ring valued at about $250. The ring was lost about 28 years ago by the late Noah Pomeroy, who owned the factory at that time. Mr. Pomeroy sold the plant to H. C. Thompson in 1878 and retired from business on account of ill health. He then moved to Hartford, where he resided until the time of his death in 1896.

The case of Clarence C. Markham, the bankrupt jeweler of Guilford, was heard before Referee in Bankruptcy H. G. Newton, New Haven, Oct. 23, in the New Haven Bankruptcy Court. The check books belonging to Mr. Markham were asked for in order to place the time and amounts by the stubs, but Mr. Markham declined to surrender them, his attorneys asserting that his private business had nothing to do with the case.

G. Hogendubel, formerly an assistant department superintendent in the factory of the New Haven Clock Co., died, about a week ago, at the New Haven Hospital. The deceased had been connected with the New Haven Clock Co. for a period of nearly 30 years and was a member of the Adelphi Lodge 63, F. & A. M.; East Rock Lodge 38, A. O. U. W.; Winthrop Castle, No. 10; Knights of the Golden Eagle, Fair Haven Lodge, No. 2, and several other organizations, including the Clockshop's Mutual Benefit Association. The deceased was also at one time an active member of the New Haven Turn Verein.


A & E Fine Leather Goods.

THE GOODS THAT SELL.



TRADE Æ MARK.



HAND BAGS OF FASHION.

NEWEST STYLES. NEWEST LEATHERS.

UNEXCELLED WORKMANSHIP.

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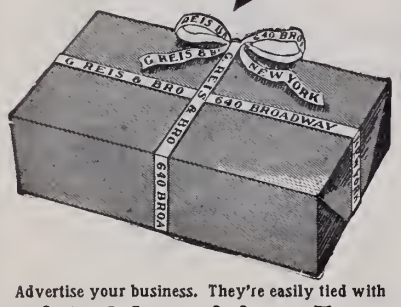



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Advertise your business. They're easily tied with

## Reis' Advertising Tape.

It's strong and dainty with a silk-like finish, and may be had in almost any bright color you choose; widths vary from 1-16th to ¼ of an inch.

It's admirably suited to making up jewelry packages—because it sets flat and snug, never slips and gives the packet a look of distinction. Almost as cheap as string.

SAMPLES SENT FREE—WRITE TO-DAY

## G. REIS & BRO.,

Department C,
640 Broadway,
NEW YORK.





THE MANIPULATION OF STEEL IN WATCHWORK.

Price, 60c. The Jewelers' Circular Pub. Co.


## Providence.

James Peacock has been admitted to the firm of Stone, Markham & Co.

The factory of the Hercules Safety Clasp Co. has been removed from 117 Point St. to 91 Sabin St.

Harry Mays, of the George W. Dover Co., who has been confined to his home by illness for the past few days, is reported on the road to recovery.

Among the imports at the port of Providence last week were five packages of imitation precious stones from Bremen and one of the same from Hamburg.

Frank T. Pearce and Christopher M. Lee have been named as executors of the estate of the late Aldridge B. Gardiner. Mr. Pearce and Mr. Lee are sons-in-law of the deceased.

The United Wire & Supply Co. has declared a regular quarterly dividend of 1¾ per cent. on the preferred stock and a dividend of 1 per cent. on the common stock of the company, payable at the office of the concern Nov. 1.

W. Manton Dailey, who for almost 10 years has been manager of the American Seamless Wire Co., has resigned to engage in another business. Thomas B. Nichols will succeed him as manager and F. A. Aborn will continue as superintendent.

The proposition to form a local branch of the National Civic Federation has interested several of the jewelers, as well as other business men in the city. At the preliminary meeting among those present were J. F. P. Lawton, of the Gorham Mfg. Co., and George E. Brady, international president of the Jewelry Workers' Union.

The department in jewelry designing at the School of Design, which has been helped in the past by contributions from various manufacturing jewelers, opened last week under the direction of Joseph Aranyi, who is the head designer for the Ostby & Barton Co. Mr. Aranyi is a Hungarian and a resident of this city. He was highly recommended for the place and succeeds Charles E. Hanson, who tendered his resignation the week before Mr. Aranyi was appointed. He was for eight years with Tiffany & Co., New York, and received a special diploma for the excellence of his individual work at the World's Fair, Chicago. For three years he was with the Pratt Institute, Brooklyn, where he introduced the department of art metal. For a little more than three years he has been in the employ of the Ostby & Barton Co.

Charles H. Hinges has re-engaged in business in Salem, Ore.

## North Attleboro

Fred S. Gilbert spent last week in New York.

Henry Wilson, New York salesman for the Plainville Stock Co., is spending a few days here.

William Lowe has returned from a successful business trip in the interests of Johnson Bros.

The engagement of Thomas W. Johnson, of Johnson Bros., to Miss Margaret Millea, of Worcester, Mass., is announced.

James Smith, employed by Riley, French & Heffron, had a finger amputated Monday by a circular saw.

William Lowney, employed as a polisher by R. Blackinton & Co., had two fingers on his left hand broken, Wednesday, while at work polishing a bracelet.

William R. Peckham left, Wednesday, for New York to take charge of the office of J. H. Peckham & Co. He succeeds George Angell, who has accepted the management of the New York office of the G. L. Paine Co.

An alarm of fire early on the morning of Oct. 24 called the department to the handsome residence of Anthony H. Bliss. The fire proved a disastrous one and was confined principally to the interior of the house and particularly to the partitions. The fire spread so rapidly that the occupants had much difficulty in getting out. Mrs. Bliss was obliged to tie a towel about her head in order to come safely through the smoke and flames. Mrs. Joseph Crandall and Miss Theresa Kelley, a servant girl, lost their way owing to the density of the smoke and were rescued by the coolness of Charles H. Pardee. Several others were obliged to jump from the windows. The fire came at an unfortunate time, as Mr. and Mrs. Bliss were making preparations to give a reception to Mr. and Mrs. Pardee. A piano, valuable bric-à-brac, oil paintings, silverware, books and other household furnishing were destroyed either by the fire or the water. The cause of the fire is unknown. The damage is estimated at about $5,000.

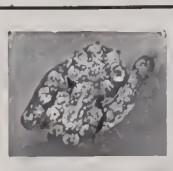
The result of last week's games in the Jewelers' Shop Bowling League follows:

| | | | |
|---|---|---|---|
| Oct. 23, H. F. Barrows Co. | 413 | 563 | 434 |
| *vs.* T. I. Smith Co. | 378 | 388 | 395 |
| Oct. 24, R. Blackinton & Co. | 404 | 405 | 395 |
| *vs.* F. S. Gilbert | 393 | 439 | 420 |
| Oct. 25, G. L. Paine Co. | 459 | 442 | 424 |
| *vs.* Scofield, Melcher & Scofield. | 414 | 436 | 423 |
| Oct. 27 Riley, French & Heffron | 460 | 428 | 467 |
| *vs.* Paye & Baker Mfg. Co. | 414 | 430 | 429 |

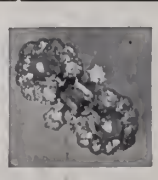
The Jaffe Jewelry & Loan Co., Birmingham, Ala., was among the exhibitors at the recent State Fair held at that place.

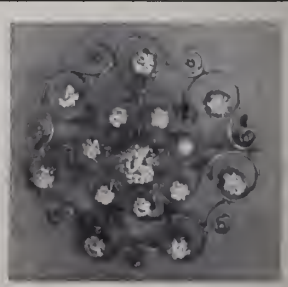



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MANUFACTURER OF

## MOUNTINGS AND DIAMOND JEWELRY

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## WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

**WE PAY FOR OLD GOLD:**

| | | | |
|---|---|---|---|
| 22 K. 88c. per dwt. | | 12 K. 48c. per dwt. | |
| 20 K. 80c. " | " | 10 K. 40c. " | " |
| 18 K. 72c. " | " | 8 K. 32c. " | " |
| 16 K. 64c. " | " | 6 K. 24c. " | " |
| 14 K. 56c. " | " | 4 K. 16c. " | " |

MARKET RATES FOR SILVER AND PLATINUM.

## WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

**PRICES OF ALLOYED GOLD:**

| | |
|---|---|
| 10 K. 48c. per dwt. | 14 K. 64c. per dwt. |
| 12 K. 56c. " " | 16 K. 72c. " " |

18 K. 80c. per dwt.

Gold and Silver Solder, either from formulas furnished or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

*Try us and you will appreciate our Squareness, Promptness and Accuracy.*

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**Old Gold, Old Silver and Platinum Bought.**

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Platinum Sheet and Wire. Platinum and Gold Filings, etc., Refined.
Sterling Silver ($\frac{925}{1000}$) Sheet. Gold, Silver and Platinum Bought.

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Should Have a Copy of
**"THE JEWELRY REPAIRERS' HANDBOOK,"**
Recently issued by The Jewelers' Circular Publishing Co., 11 John St., New York. Price 75 cents.

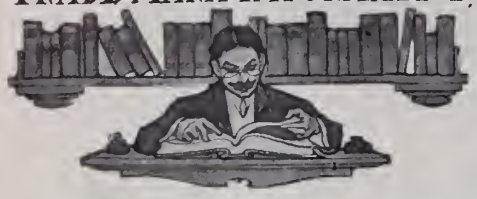
# WHY NOT SEND YOUR SWEEPS DIRECT TO THE SMELTERS?

# LEES & SANDERS,
# BIRMINGHAM, ENG.

**Our plant is right up-to-date and specially arranged for smelting jewelers' sweepings.**

*SEND ON AN ENQUIRY FOR REFERENCES ON YOUR SIDE.* *ESTABLISHED IN 1870.*

# TRADE MARK INFORMATION



**Note.**—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," Second Edition, containing 4,000 marks, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for, if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

***All queries received are also answered promptly by mail.***

MANSFIELD, Pa., Sept. 27, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell us who uses a trade-mark like the following:

**M. B. Co.**

It is used on sterling teaspoons. G. L. P.

ANSWER:—Meriden Britannia Co. (International Silver Co., successors), Meriden, Conn. See page 84, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

WASHINGTON, D. C., Sept. 24, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell us who uses a trade-mark like the following:



It is used on sterling salt shaker. J. H.

ANSWER:—Wilcox Silver Plate Co., International Silver Co., successors, Meriden, Conn. See page 78, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

NEWARK, N. J., Sept. 28, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell us who uses a trade-mark like the following:



It is used on 14 karat gold beads. K. & Co.

ANSWER:—H. A. Kirby Co., 85 Sprague St., Providence, R. I. See page 23, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

BARNESBORO, Pa., Sept. 25, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell us who uses a trade-mark like the following:

STERLING
—B—

It is used on chains. L. J. Co.

ANSWER:—W. & S. Blackinton Co., No. Attleboro, Mass. See page 49, second edition of "Trade-Marks of the Jewelry and Kindred Trades."

## Trade-Marks Recently Received.

(The following marks have been recorded by THE JEWELERS' CIRCULAR-WEEKLY since the publication of the Second Edition of "Trade-Marks of the Jewelry and Kindred Trades:")



*(On gold jewelry.)*
Kohn & Co., Camp and Orchard Sts., Newark, N. J.




*(Ploting solution.)*
E. E. Orvis, 201 State St., Chicago.



*(Jewelry mork now discontinued.)*
Chas. K. Grouse & Co., 41 N. Clinton Ave., N., Rochester, N. Y.



*(On jewelry.)*
L. W. Hirshman, 176 Euclid Ave., Cleveland, O.



*(On bodges and medals.)*
Glouskin & Fox, New Haven, Conn.



*(On umbrellas.)*
Hirsh & Bro., 396 Broadway, New York.



Kryptok Association.




New Haven Clock Co., New Haven, Conn.



*(On jewelry and silver goods.)*
Thomas J. Dunn & Co., 101 Chambers St., New York.



*(Jobbers' mark.)*
Wallenstein, Mayer & Co., 16 W 3d St., Cincinnati, O.

# BUYERS' INFORMATION BUREAU

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. *All queries are also answered promptly by mail.*

VANTTA, Ind. T., Sept. 25, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Can you tell me who will supply me with a copy of the "Guide to the Art of Engraving," by Paul Haff- A. S.

ANSWER:—It can be obtained from Herm. Schlag, Leipzig, 1820 Reichstrasse, and will cost about $1.

NEW HAVEN, Conn., Oct. 3, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Can you give us the address of some reliable party who can refinish French traveling clock cases? F. Co.

ANSWER:—Harris and Harrington, 12 Barclay St.; Bawo & Dotter, 26 Barclay St., New York.

BOSTON, Mass., Sept. 13, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform us where we can secure small pictures of the Kimberley mines? A. S. & SON.

ANSWER:—George Grantham Bain, 15 Park Row, New York, can furnish six views, 6 x 8 inches in size, at $3 each.

NEW YORK, N. Y., Sept. 23, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform us who makes a life size elk's head in zinc or copper? S. S. & Co.

ANSWER:—The W. H. Horstmann Co., 459 Broadway, can furnish such an article in sheet copper, and it can also be had for incandescent lights, with wiring, etc.

CHAMPAIGN, Ill., Oct. 7, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
Can you tell us who makes the following patterns in toilet articles with the "Lily," "Lady Violet" and the "Carnation"? F. M. C.

ANSWER:—The "Lily" pattern is manufactured by Unger Bros., Newark, N. J., and the "Carnation" by the Woodside Sterling Co., 11 John St., New York. We have been unable to learn who makes the "Lady Violet" design. Can any reader supply the information?

PITTSBURG, Pa., Sept. 10, 1905.
*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:
We would deem it a favor if you could furnish us with the address of the Joliet Electrical Clock Co., formerly at Joliet, Ill., as we want another street clock. We have tried to reach the concern on various occasions but without success, and if it has been succeeded by another firm we will be pleased to either have you name the successor or advise us where we can get something of this nature. Thanking you in advance.
J. D. R. & SONS.

ANSWER:—In 1894 the Joliet Electric Clock Co. failed. The machinery, etc., was purchased by William Hennion. The above is all the information we have on the subject. The Standard Electric Clock Co., Waterbury, Conn., makes street clocks of a similar nature.

## Sir William Crookes' Lecture on Making Diamonds.

IN the course of a lecture on "Diamonds," before the British Association at Kimberley, recently, Sir William Crookes explained to the assembled company how the precious gems might be manufactured.

"The first necessity," he said, "is to select pure iron free from sulphur, silicon, phosphorus, etc., and to pack it in a carbon crucible with pure charcoal from sugar." The crucible must then be put into the body of the electric furnace. "After a few minutes' heating to a temperature above 4,000° C., a temperature at which the iron melts like wax and volatilizes in clouds, the current is stopped and the dazzling, fiery crucible is plunged beneath the surface of cold water, where it is held till it sinks below a red heat.

"The sudden cooling solidifies the outer layer of iron and holds the inner molten mass in a tight grip. The expansion of the inner liquid on solidifying produces an enormous pressure, and under the stress of this pressure the dissolved carbon separates out in transparent forms—minutely microscopic, it is true—all the same veritable diamonds, with crystalline form and appearance, color, hardness, and action on light the same as the natural gem."

Attention was called to the suggestion that the diamond is a gift from heaven conveyed to earth in meteoric showers. According to this hypothesis, said the lecturer, holes were bored in the earth by the impact of monstrous meteors, the larger masses boring the holes, while the smaller masses, disintegrating in their fall, distributed diamonds broadcast.

"Bizarre as such a theory is," observed the great scientist, "I am bound to say there are many circumstances which show that the notion of the heavens raining diamonds is not impossible." In proof of this he showed the audience photographs of diamonds he had extracted from a meteorite.

The lecture abounded in interesting passages. Here is one:

"It is not uncommon for a diamond to explode soon after it reaches the surface; some have been known to burst in the pockets of the miners or when held in the warm hand, and the loss is the greater because large stones are more liable to explode or fly in pieces than small ones.

"Valuable stones have been destroyed in this way, and it is whispered that cunning dealers are not averse to allowing responsible clients to handle or carry in their warm pockets large crystals fresh from the mine. By way of safeguard against explosion, some dealers imbed large diamonds in raw potato to insure safe transit to England."

By the end of 1904, 10 tons of diamonds had come from the Kimberley mines, valued at £60,000,000 sterling. This mass of gems could be accommodated in a box five feet square and six feet high.

According to the lecturer, one of the most remarkable gems in existence is a phosphorescing diamond in the possession of Mrs. Kunz, of New York, which will phosphoresce in the dark for some minutes after being exposed to a small pocket electric light, and if rubbed on a piece of cloth leaves a long streak of phosphorescence.—*London Mail.*


# The Thimble House.



No. 149.

Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.



No. 136.

**KETCHAM & McDOUGALL,**
Manufacturers,
37 & 39 Maiden Lane, New York.
*Send for Catalogue.* *Established 1832.*
ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.

## DIAMOND KNIFE EDGE PENDANTS.



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| 528 | Mounting $5.20. | Set with 1 Diamond ⅛ Ct. | - - | $14 20 |
| 527 | " 7.75. | Set with 7 Diamonds ¼ x 1-16 Ct. | - | 31 00 |
| 526 | " 4.75. | Set with 1 Diamond ⅛ Ct. | - - | 13 75 |

These Brooches are hand made, extra heavy in Gold and set with fine white snappy Diamonds. We manufacture a complete line of Gold and Diamond Jewelry and sell direct to the retail trade.
"OUR GOLD ALWAYS STANDS THE TEST."

**S. FRACKMAN, 51-53 Maiden Lane, New York.**
We are always pleased to send selection packages to responsible jewelers upon request.
WRITE FOR OUR NEW FALL CATALOGUE JUST ISSUED.

# High Grade Gold Filled Chains.
**SOLD DIRECT TO THE RETAIL TRADE:**

You need not pay a jobber's profit on chains that are best in quality, design, workmanship and finish, if you order direct from us.

## A. & Z. Chain Co.,

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TRADE-MARK

Every Chain guaranteed as represented or replaced with a new one.

We positively undersell everyone who carries our grade of goods.

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**FINE DIAMOND MOUNTINGS**
FOR THE MANUFACTURING AND JOBBING TRADE EXCLUSIVELY All Goods GUARANTEED as to Quality

17 Maiden Lane, New York.
Customer's trade-mark used if requested. (Telephone 4176 Cortland.)




**A Press and They're On!**
**A Press and They're Off!**

The most practical Eye-Glassholder in existence—the double-pin attachment keeps it from turning sideways. No points or rough edges to tear the lining of the coat. Prevents loss or damage.

**Lesher, Whitman & Co.,**

**Dept. F, 670 BROADWAY, NEW YORK.**

FOREIGN HEADQUARTERS:
38 Shoe Lane, London, England.
40 Rue de l'Echiquier, Paris.
34 Yonge St., Toronto, Ont.

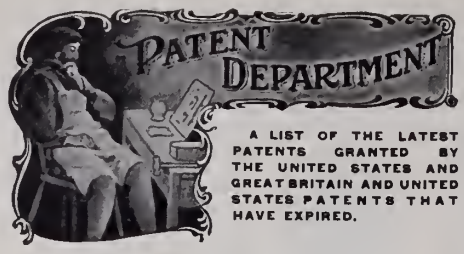
**Hotel Schenley,**
Pittsburgh, Pa.



12 minutes' car ride from Fifth Ave. and Smithfield St., or East Liberty Station. Fireproof, surrounded by three acres of garden, away from the dirt, smoke and noise. Catering to refined patronage.

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**Livingston Hotel,**
GRAND RAPIDS, MICHIGAN.
American Plan $2.50 and up.
Bank vault large enough to hold trunk.
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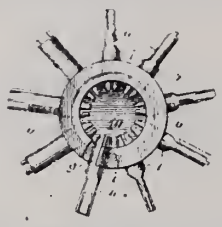

A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN AND UNITED STATES PATENTS THAT HAVE EXPIRED.

## UNITED STATES PATENTS.

ISSUE OF OCT. 24, 1905.

**802,364.** WATCHMAKER'S TOOL. CHARLES ARTHUR, Newark, N. J., assignor to the Newark Watch Case Material Co., Newark, N. J. Filed April 15, 1905. Serial No. 255,742.

A tool of the character described, comprising a holder having its central portion removed and



formed with openings through the same for the reception of the wrenches, wrenches fitting in said holder and having their rear ends slotted, and means contained within the central opening of said holder and extending transversely across the inner ends of the wrench-receiving openings and fitting in the slots in said wrenches to prevent the latter from turning.

**802,365.** WATCHMAKER'S WRENCH. CHARLES ARTHUR, Newark, N. J., assignor to the Newark Watch Case Material Co., Newark, N. J. Filed April 15, 1905. Serial No. 255,743.

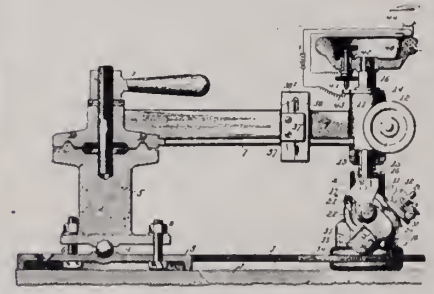
In a wrench of the character described, the combination with a handle having a centrally-located



tube projecting beyond its lower end, and a bar extending diametrically across the tube-opening above its lower end, of a removable wrench, said wrench having one end slotted to engage said bar and the opposite end forming a wrench proper.

**802,368.** GRINDING OR POLISHING GEMS. CLYDE COLEMAN, Chicago. Filed Dec. 6, 1898. Serial No. 698,481.

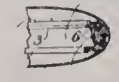
The combination in an apparatus for grinding or polishing gems, of a carrier-head, a centrally-ar-



ranged holder carrying the gem, a detachable abutment on the lower end of the carrier-end, and a spring engaging the gem-holder to force it toward said abutment.

**802,507.** WATCH CASE HINGE. LOUIS S. HANSON, Huron, Wis. Filed April 11, 1905. Serial No. 254,958.

A case comprising in combination a case-center having a centrally-directed flange and a recess



formed therein, a lid having a knuckle formed thereon adapted to project into said recess, and a spring positioned within said case-center and provided with a tip adapted to extend through a slot formed in one side wall of said recess and further extending into a recess formed in the contiguous side of said knuckle.

**802,668.** FOUNTAIN-PEN. HUSTON TAYLOR, Waterville, N. Y., assignor to Aikin, Lambert & Co., New York. Filed Oct. 22, 1904. Serial No. 229, 600.

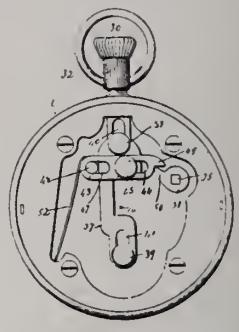
A self-filling fountain-pen provided with a pump-



ing device, and separate air and ink ports, the ink-port having a greater frictional resistance for the ink, than the air-port for the air, on the air-expeling stroke of the pumping device.

**802,782.** GAME-WATCH. WILSON E. PORTER and DANIEL J. HURLEY, New Haven, Conn. Filed July 22, 1904. Serial No. 217,661.

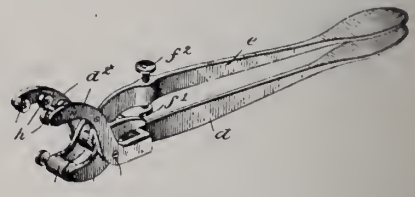
In a game-watch, the combination with a case having a pendant, of a push-pin located in the said



pendant, a spinning dial arranged concentrically within the case, and an automatically-released spring-actuated dial-spinning mechanism including a push-bar located in line with the said push-pin.

**802,784.** RING-EXPANDER. ALFRED M. REMINGTON, Fitchburg, Mass., assignor to the Novelty Engineering Association, Fitchburg, Mass. Filed July 30, 1904. Serial No. 218,835.

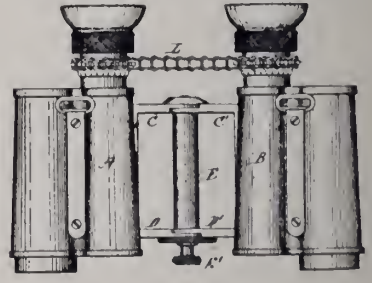
A ring-expander comprising a pressing device adapted to be oscillated around a mandrel, said



pressing device comprising a pair of levers pivoted together and having rollers designed to operate upon the ring and bear upon the mandrel, the roller of one lever being adjustable with respect to the main portion of that lever.

**802,817.** FIELD-GLASS. ANDREW J. LLOYD, Boston, Mass. Filed March 29, 1905. Serial No. 252,748.

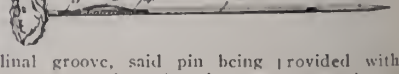
In a binocular instrument of this class; eyepieces independently adjustable having attached sprocketed



rings; and a sprocket-chain constructed to engage with said sprocketed rings.

**802,844.** HAT-PIN. ALBERT E. BRADLEY, Wilmerding, Pa. Filed March 6, 1905. Serial No. 248,600.

A hat-pin formed adjacent its head with a longi-



tudinal groove, said pin being provided with a spring-tongue of arc-shaped curvature seated in said

groove, one end of said tongue being fast to the body of the pin, and the other end of the tongue being free and having a limited movement under pressure in said groove.

**802,910.** CLOCK. HENRY BURMEISTER, New York. Filed June 21, 1902. Serial No. 112,573.

In a clock, a stationary dial, in combination with a casing containing a time-movement, a clamping



device for securing the movement to the dial, and a winding device having a winding-shaft passing through the clamping device.

DESIGNS.

**37,574.** POCKET-PIECE. JAMES H. GAULT, Philadelphia, Pa. Filed June 15, 1905. Serial No.



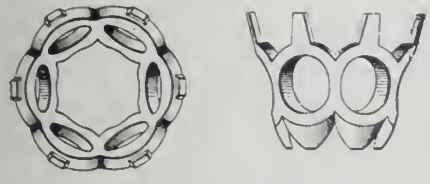
265,457. Term of patent 14 years.

**37,575.** MEDALLION. GEORGE L. PRICE, Seattle, Wash. Filed May 17, 1905. Serial No. 260,-



902. Term of patent 7 years.

**37,576.** SETTING FOR GEMS. JULIUS WODISKA,



New York. Filed June 15, 1905. Serial No. 265,459. Term of patent 3½ years.

**37,577.** COVER FOR BOXES OR SIMILAR



ARTICLES. THEODORE W. FOSTER, Providence, R. I. Filed July 27, 1905. Serial No. 271,553. Term of patent 7 years.

**37,578.** TOILET-POWDER RECEPTACLE. WILLIAM ARNOLD BRADLEY, New York. Filed



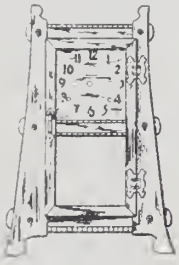
July 28, 1905. Serial No. 271,701. Term of patent 14 years.

**37,583.** CLOCK-CASE. CHARLES H. BARNES, Poughkeepsie, N. Y. Filed Aug. 16, 1905.



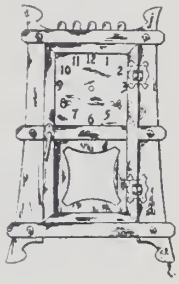
Serial No. 274,483. Term of patent 7 years.

**37,584.** CLOCK CASE. ARTHUR W. OWEN, Winsted, Conn., and GEORGE B. OWEN, JR., New York, assignors to the Wm. L. Gilbert Clock



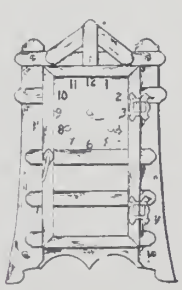
Co., Winsted, Conn. Filed Aug. 16, 1905. Serial No. 274,479. Term of patent 7 years.

**37,585.** CLOCK CASE. ARTHUR W. OWEN, Winsted, Conn., and GEORGE B. OWEN, JR., New



York, assignors to the Wm. L. Gilbert Clock Co., Winsted, Conn. Filed Aug. 16, 1905. Serial No. 274,480. Term of patent 7 years.

**37,586.** CLOCK CASE. ARTHUR W. OWEN, Winsted, Conn., and GEORGE B. OWEN, JR., New

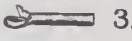


York, assignors to the Wm. L. Gilbert Clock Co., Winsted, Conn. Filed Aug. 16, 1905. Serial No. 274,482. Term of patent 7 years.



1. 1. Snap complete.


2. 2. Outside of Snap.


3. 3. Inside of Snap.

# The E. P. H. Patent

## NON-PULL-OUT Neck Chain Snap

*is a patented snap that insures the wearer against loss of*

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

*Can be had of the following Wholesale Selling Agents:*

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M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
Bauman-Massa Jewelry Co., St. Louis

*PRICES.*

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
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Optician's Screwdriver
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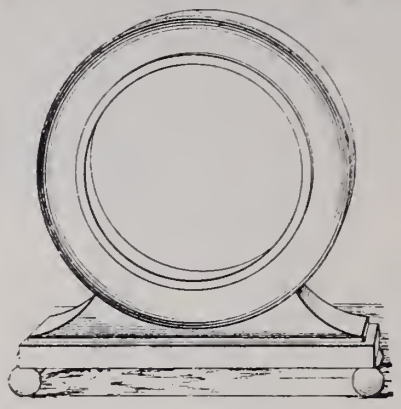
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**37,587.** CLOCK CASE. WALTER E. MCGRAW,



Everett, Mass. Filed Aug. 11, 1905. Serial No. 273,833. Term of patent 14 years.

## TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the act of Feb. 20, 1905, and are published by the Patent Office in compliance with Sec. 6, of said act, which provides: "Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Sec. 2, of this act. If no notice of opposition is filed within said time the Commissioner shall issue a certificate of registration therefor, as hereinafter provided for."]

PUBLISHED OCT. 24, 1905.

SER. No. **2,270.** WATCHES, WATCH CASES, AND WATCH-MOVEMENTS. NEW YORK STANDARD WATCH CO., Jersey City, N. J. Filed April 19, 1905.




The representation of a panel comprising a compound curved base and conveying scalloped sides meeting at the top in an arc of a circle, with the words and abbreviation, "NEW YORK STANDARD WATCH CO." within the panel and a fanciful figure in the arc.

SER. No. **9,990.** FOUNTAIN-PENS. L. E. WATERMAN CO., New York. Filed July 10, 1905.



The representation of a globe and a fountain-pen, in which the fountain-pen is shown as passing through the globe.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued Oct. 23, 1888.*

**391,398.** BUTTON. WILLIAM BOURKE, Brooklyn, N. Y.

**391,416.** CLOCK-SYNCHRONIZER. A. G. WISEMAN, Webster Groves, Mo.

**391,476.** CURLING-IRON. WILLIAM LAMB, Paris, France.

**391,522.** PENCIL-SHARPENER AND INK-ERASER. HENRY EDGARTON, Shirley, Mass.

**391,531.** TIMEPIECE HOLDER. J. H. HODGETTS, Wallingford, Conn.

**391,617.** COFFEE POT. T. B. IDLE, Crayon, O.

**391,650.** UMBRELLA. J. B. SEEL, London, England.

**391,705.** CALENDAR. H. S. HACK, Taunton, Mass., assignor to Enily F. Hack, same place.

**391,713.** GARMENT-SUPPORTER. SALLY HOHENSTEIN, Pittsburg, Pa.

**391,721.** SUSPENDERS. MAYER RUBIN, Baltimore, Md.

**391,739.** CUFF-HOLDER. E. N. DODGE, Claremont, Minn.

*Designs issued Oct. 25, 1898, for 7 years.*

**29,530.** HAND-MIRROR. W. C. CODMAN, Providence, R. I., assignor to the Gorham Mfg. Co., same place.

**29,531.** BRUSH-BACK. W. C. CODMAN, Providence, R. I., assignor to the Gorham Mfg Co., same place.

**29,532.** PAPER-WEIGHT. H. C. WOGLOM, Hartford, Conn.

*Design issued April 22, 1902, for 3½ years.*

**35,879.** DISH. P. J. GORDON, New York, assignor to the H. A. Cary Co., same place.

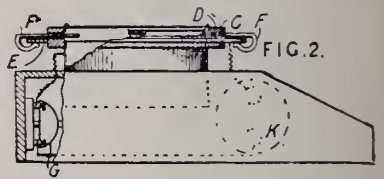
## BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1904, FROM *The Illustrated Official Journal.*)

ISSUE OF OCT. 11, 1905.

**13,596.** ELECTRIC ALARM CLOCKS. F. W. BAYNES, Exeter. June 16.

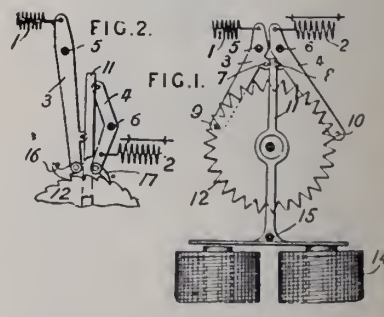
An alarm clock is fitted with an insulating-ring C, drilled with holes D at positions corresponding to the quarter-hours, and surrounded by the metal disk or band E connected to one terminal of the




battery K, the other terminal of which is connected to the framework of the clock through the bell G. The battery and bell are placed in the hollow base of the clock, together with a piece of celluloid or other material on which are written the times of appointments at which it is desired to set the alarm. The U-shaped plug F is placed in the requisite hole, making contact with the disk E, and, at the prearranged time, closing the circuit through a spring contact attached to the hour hand.

**13,686.** ELECTRIC CLOCKS. F. W. HOWORTH London. — (Magneta Fabrik Electrischer Uhren, Zurich, Switzerland.) June 16.

In secondary clocks controlled by reversals of electric current, by the action of the current in the coils of an electromagnet 14, Fig. 1, a polar

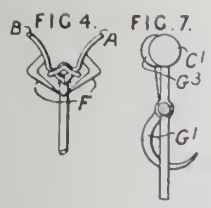


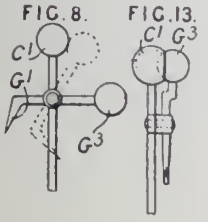

ized armature 11 is rocked alternately to the left and right on its axis 15, striking in turn the pins 7, 8, Figs. 1 and 2, on the actuating ratchet levers 3, 4, pivoted on axles 5, 6, and thereby turning the levers and alternately moving the pins 9, 10, Fig. 1, or pawls 16, 17, Fig. 2, from engagement with the teeth of the driven wheel 12, against the action of tension springs 1, 2. The two tension springs may be replaced by a single spring connecting the long arms of the levers.

**13,815.** HAT-PINS, SCARF-PINS, COMBS, ETC. A. T. HART and F. DANIEL, both in Worksop, Nottinghamshire. June 18.

To lock a hat-pin, hair-pin, scarf-pin, comb, etc., in position, two curved or bent projecting pointed

arms F, Fig. 4, are pivoted to the top of the pin, and, when placed in position, the points are drawn together by a spring, thus gripping the material between them. The pin can be removed by pinching together the wings A, B. In modifications (4), Fig. 7, there is only one projecting point $G^1$, which is curved and is locked in position by the ball $G^3$ being forced past the ball $C^1$ at the head




of the pin; (2) Fig. 8, the point is bent as shown, and is secured by the head $G^3$ being brought up to the head of the pin $C^1$; (3) the pin is locked as described with reference to Fig. 7, except that the heads are beveled on their adjacent sides; (4) Fig. 13, the head $C^1$ is provided with a recess in which the ball $G^3$ fits; (5) there may be two of the bent points shown in Fig. 7, and the ball $C^1$ at the head of the pin can be retained or dispensed with; (6) instead of being pivoted, the bent arms may slide on the pin, springs being provided for holding in the locking-position.

**14,160.** ELECTRIC CLOCKS, ETC. S. Palmer, Tonbridge, Kent. June 22.

Consists of electromotive apparatus for driving clocks and other mechanism. When the parts are in the position shown in Fig. 1, inclined contact-surfaces 9, 12, preferably faced with platinum, are separated, and an electric circuit through an electromagent 1 is broken, the armature 2 thus being unattracted. A spring 16, or weight or other accumulator, therefore pulls the armature over on its pivot 2a, causing a pivoted pawl 4 to drive a ratchet-wheel 6, and hence the clock-train 7, 8 or other mechanism. At the same time a screw, 3, presses out the catch 13 against the action of a spring 15, and releases the spring-pressed lever 11, causing the surfaces 9, 12, to make contact. A circuit 19, 10, 9, 12, 23, 1, 19a is thus made, and the armature 2 is attracted back, during which motion the pawl 4 slides over the surface of a ratchet tooth, and the surface 12 is depressed by the sliding of the stud 9 upon it. The lever 11 is thus caught again by the catch 13, while the stop 9 is lifted off the surface 12 when a spring 5 depresses the pawl 4 over the crest of a tooth into the recess behind it. The electric circuit is thus broken, and the spring 16 again comes into action. The tail of the pawl 4 may carry a vertical arm with a stud 9, the lever 13 being horizontal and engaging a vertical pivoted contact, which is moved by a spring so as to make contact with the stud 9 when the lever 13 frees the vertical contact. In this case the lever 13 would carry the screw 3, and a spring attached to the pawl 4 would carry a block or piece having a sloping surface for moving the lever 13 and releasing the vertically-arranged contact. Instead of the pawl 4 driving the clock, etc., an additional pivoted piece on the armature may be used, suitable stops being provided, in place of the teeth of the pinion 6, for permitting and controlling the downward motion of the pawl 4; or the pinion 6 may be used for that purpose alone.

*Complete specifications accepted Oct. 4, 1905.*

1904.

**20,987.** TEAPOT. Salt.

**21,546.** ILLUMINATED CLOCK. Algernon Borthwick and Lillias M. F. Borthwick, executor and executrix of O. A. Borthwick, deceased.

**26,504.** FOUNTAIN-PEN. Edgar.

1905.

**452.** VEIL-FASTENER. Plummer.

**10,263.** PURSE. Hohmann & Kaatz.

*Applications filed Sept. 25 to Sept. 30, 1905.*

**19,290.** BRACELET. Isidor Emrich, 77 Kriegstrasse, Karlsruhe, Germany.

**19,303.** CIGAR CASE. William Warren, 11 Burlington Chambers, New St., Birmingham.

**19,312.** PENDANT. Peter Bergna, 1 John St., Sunderland.

**19,344.** CANDLESTICK. W. A. Harries and James Jenkins, 36 Chancery Lane, London.

**19,356.** SPECTACLE-FRAME. August Schlottgen, Southampton Bldgs., Chancery Lane, London.

**19,374.** SPRING-BLADED KNIFE. Ernst Kaufmann, 65 Chancery Lane, London. Complete specification.

**19,450.** TEAPOT. Elizabeth S. Lecky, 9 Regent St., London.

**19,451.** CHATELAINE BAG. Elizabeth S Lecky, 9 Regent St., London.

**19,456.** WATCH OR CLOCK MOVEMENT. M. F. Volkmann and W. O. Truax, 53 Chancery Lane, London. Complete specification.

**19,482.** HAIR PIN. F. H. Jordan, 321 High Holborn, London.

**19,487.** JEWELRY FASTENING. Thomas Smith, 42 Frederick St., Birmingham.

**19,623.** BALANCE-WHEEL STAFF. Fred. McIntyre, Southampton Bldgs., Chancery Lane, London.

**19,635.** TIMEPIECE. T. P. Hewitt, 6 Lord St., Liverpool.

**19,644.** COLLAR-BUTTON. P. J. Rowe, 9 Regent St., Lonoon.

**19,650.** CALENDAR-CLOCK. Heinrich Sattler, 31 Bedford St., Strand, London.

**19,694.** SOLITAIRE FASTENING. A. J. Mason, 35 Temple Row, Birmingham.

**19,782.** HAT-HOLDER. Luise Eberhart, 4 Corporation St., Manchester. Complete specification.

**19,787.** TEA AND COFFEE POTS. C. C. Bradshaw, 4 St. Ann's Sq., Manchester.

The heirs of Mathias Jacquemin have sold their interests in the partnership of C. B. Jacquemin & Co., 9 N. Main St., Helena, Mont., to Charles B. Jacquemin. The heirs who made the transfer are George B. Jacquemin, Dunovant, Kans.; Clara Gerner, Council Bluffs, Ia.; Richard Jacquemin and Richard Sarn, Kansas City, Mo.; Clara Zern, Platt City, Mo., and Charles Zarn, Burlington Junction, Mo.


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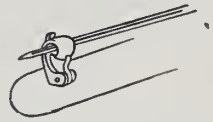
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THE HERPERS

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PAT. DEC. 3, 1901.




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## AMERICAN WALTHAM WATCH CO.

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## The Isochronism of the Pendulum of Astronomical Clocks.

OBSERVATIONS that I have been pursuing since 1901, says M. Ch. Féry, on a regulator of Callier, overhauled by M. Boudeaud, his successor, appear to show that the relation which exists between the amplitude of the pendulum and the rate of the clock is not in conformity with that of the free pendulum; these variations of amplitude are chiefly due to the thickening of the oils.

I therefore resolved to study the pendulum in question by systematically varying the amplitude by changing the driving weight. The results obtained are as follows:

| *Driving weight. kg.* | *Amplitude.* ° ′ | *Daily rate observed. s.* | *Rate calculated supposing the pendulum to be free.* |
|---|---|---|---|
| 1 | 1 17 | — 0.57 | — 1.3 |
| 2 | 2 02 | + 0.50 | — 3.3 |
| 3 | 2 29 | + 0.50 | — 5.0 |
| 4 | 2 45 | + 0.14 | — 6.3 |

The observations were conducted throughout one week. The time was taken at the Observatory by means of a good chronometer.

The comparison made on leaving was repeated on returning, and always gave the same result. The time separating these two comparisons was only about three-quarters of an hour. It was independently proved by means of a thermometer giving the mean temperature of the clock room, which thermometer I had had specially constructed for this experiment, that the variation of the rate due to difference of temperature was of the order of 1/10th of a second only.

It results from the preceding table that between two 2°02′ and 2°29′, that is for a variation of amplitude of about 9 mm., the variation of rate was nil. The curve shows that for 2° 3′ the pendulum performs its oscillations in minimum time.

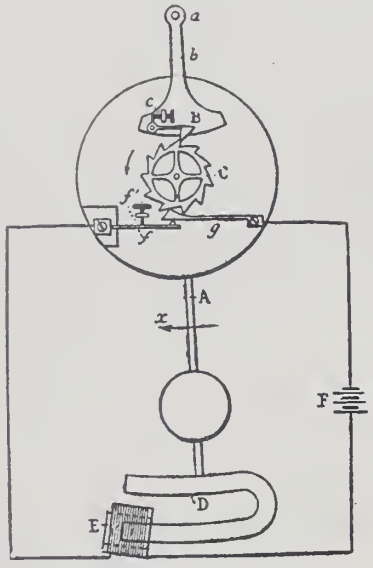
I propose to call "amplitude de réglage" of a pendulum driven mechanically, that which corresponds to a minimum time of oscillation, and for which a variation of amplitude produces the minimum variation of rate.

This happy disturbance of the defective isochronism I attribute to the escapement, which is always arranged in such a way that the impulse takes place after the pendulum has passed the vertical.

As M. Lippman has so well pointed out, such an impulse delays the pendulum, but one easily sees that this disturbing effect increases when the amount of the amplitude diminishes.

On the contrary, for very large arcs, which it was impossible for me to attain, the rate would probably tend toward that of the free pendulum.

Without wishing to say that the disturbance due to the escapement fully accounts for the observed phenomenon, of which a part is, perhaps, due to the suspension, I think that this note replies to the question so often asked: At what amplitude ought an astronomical clock to work?




PENDULUM CONSTRUCTED BY M. CH. FÉRY.

The clock illustrated above consists of a driving pendulum which causes the escapement wheel (C) of an ordinary train of minute wheel work to advance by one tooth at each complete oscillation.

When the pendulum oscillates in the direction of the arrow, the pawl (B) carried by a fork (b), or fixed directly to the stem of the pendulum, chases before it the tooth with which it is engaged; this movement is terminated and limited by the light jumper spring (g).

This last spring is so arranged as to give a fresh impulse to the pendulum by throwing into the bobbin (E) the current from the battery (F). The duration of the contact is regulated by the screw ($f^1$), which controls the spring (f), and the current from the battery circulates in the bobbin so as to attract the magnet (D), which constitutes part of the pendulum.

On its return, that is to say, when the pendulum is displaced in the direction opposite to that of the arrow (x), the pawl (B) is simply raised, the escapement wheel being maintained in place by the jumper (g).

Properties of this escapement: The escapement thus described is exactly analogous to the escapement called a detent, employed in marine chronometers. The pendulum controlled in this way possesses an "amplitude de réglage," such as I have demonstrated in connection with the Graham escapment.

Let us suppose that the impulse is given when the pendulum is at the vertical, it will not affect its time-keeping, but the disengaging which precedes it and which has a slowing effect, occurring before the vertical, will tend to have a slowing action on the small arcs.

Let us suppose, on the other hand, that the disengaging takes place exactly in the vertical, the impulse which occurs later will again tend to retard the small arcs: the direction of the effect is therefore a slowing one in both cases; that is, it is independent of the exact point at which the disengaging takes place.

Experiment has fully confirmed this view. Below are given the going rates of the clock obtained with various amplitudes in the case of a half-seconds clock on this system:

| *Amplitude. mm.* | *March daily rate. secs.* |
|---|---|
| 10 | — 100 |
| 15 | — 25 |
| 20 | — 8 |
| 25 | + 1 |
| 30 | — 1 |
| 35 | — 15 |

These variations of amplitude were obtained by inserting resistance in the circuit of the battery, but analogous results may be observed by varying the amplitude in any other way (such as putting a brake on one

of the movements of the moving wheels of the going train, or deadening it by a sheet of mica fixed to the pendulum).

This fortunate disturbance adding itself to the natural imperfection of isochronism has already been noted in marine chronometers.

Electric working: The combination of bobbin and magnet of this system constitutes an electro-magnetic motor, of which the efficiency, in spite of its feeble force (two to three gramme-millimeters per second), is about 70 per cent.

Direct measurements show that the counter e.m.f. developed at the normal amplitude is .75 volt when the battery which works the system has an e.m.f. of 1.09 volts (silver chloride cell).

This explains the small consumption of the apparatus, less than .5 of a watt per annum.

The diurnal variations of a half-seconds clock, worked by a standard battery sufficient to provide this feeble current are less than .3 of a second.—*British Horological Journal.*

## The Fad of Collecting Clocks Keeps the Clockmaker Busy.

"FORTY clocks in one house is not by any means uncommon," said a clockmaker. "In some private residences the timepieces exceed even this number. Almost any house of fair size will have from 15 clocks up to 20 or 30."

With 40 or more clocks in operation it can be imagined that a rare treat may be in store for the restless guest at his friend's country place. As he tosses sleepless on the pillows of his strange bed the hour of 12 approaches.

Suddenly the slow, sweet tones of the chimes of the great clock in the dining-room break forth upon the silence in glorious melody. Scarcely have the chimes died away, followed by the deep measured, deliberate strokes that mark the hour, than another clock bursts forth upon the scene with its message.

This time the hour is announced in rather a saucy, emphatic manner—one stroke banging after the other like shots from a rapid-fire gun, the entire 12 consuming little more time than one stroke of the big clock. Then from another room in the opposite side of the house comes the faint and barely distinguishable notes of a bar of music that is still another timepiece's way of demonstrating that the midnight hour has arrived.

These notes are closely followed by a grand chorus of rings, bangs and tinkles as the score or more remaining timepieces whirl into action.

Silence more intense by contrast follows this unexpected and somewhat startling outbreak upon the night's quietness, which is again undisturbed save by the occasional striking of the quarter and half hours. The guest's sleeplessness disappears in the perfect silence that follows the charming midnight concert.

"How are so many clocks kept in good running order?" repeated the clockmaker. "Easily enough. No one in the house is supposed to touch or wind a single clock. That duty is left to the clockmaker.

"I spend one day each week winding clocks. In one house alone in this city an hour and a half of my time each week is taken up in winding the clocks. Of course, I regulate them, too. And if there is any slight repair to be made, I attend to that, too.

"This constant and careful attention is economical in the long run. When a clockmaker attends to your timepieces you may be sure the work is done thoroughly. For he is regular in his work, and regular winding means better time.

"A lady in Tarrytown has more than 40 clocks in her Summer home. I make a trip one day each week up there through the Summer season to keep her clocks in good shape. She is a great lover of timepieces, and has many rare and beautiful specimens, and never tires of adding a new clock to her collection.

"Many persons buy clocks just the same as they do bric-à-brac, and the number they already have never seems in any way to affect their purchase of new ones that may strike their fancy. There is an old saying that there's always room for another clock, and I guess that's about right.

"We now have clocks that suit the laziest and most forgetful person down to the ground. These are imported, and run for 400 days with one winding. Anybody ought to be able to remember to wind a clock in that time, and this style of timepiece seems to be meeting with great favor, for we have recently sold a great many of them."—*N. Y. Sun.*

Mrs. Sarah J. Fox, Carson City, Nev., has discontinued business.

## Proposal to Correct Chronometers by Wireless Telegraphy.

(Translated for the JEWELERS' CIRCULAR-WEEKLY from *La Nature.*)

CERTAIN things of life apparently very simple are frequently very complex. A lover of precision buys a superb chronometer that should not vary more than a few seconds a month. But how is he to know whether it is as accurate as it should be? Shall he compare it with the regulator of a watchmaker of reputation? To what purpose, when nothing assures him that the regulator keeps better time than his own chronometer? Shall he consult a railroad clock? That would be worse than useless, since these clocks vary as many minutes as his chronometer varies seconds. It is, therefore, a difficult task to ascertain the time with perfect exactness. Will the seeker be better off at Berne, where the time is corrected every morning by the Neuchâtel Observatory? It has been said that in Switzerland the exact time is always known. According to our French observation, Swiss railway clocks sometimes vary one or two minutes from each other. However, the time in Switzerland is generally known within one or two minutes, and that is something after all.

At Paris the town and railway clocks—that at the War Office and that at the Orleans Station—often vary several minutes. The clock at the Institute points at midday when that at St. Germain-l'Auxerrois shows two or three minutes to 12. There is almost as great a difference in time as indicated by one clock as there is in the styles of the clocks themselves.

We now have the pneumatic clocks. It is true that these do not vary more than three minutes, so that not *every* train need be missed. Shall we rely on the electric clocks installed by the Observatory? In these there is real progress, but, alas! they are not perfect, as the deviations in time sometimes amount to several seconds. We once observed a difference of 25 seconds between the clock of the Trinity Chancel and that of the Marie de Saint Supplice.

How then shall the purchaser of the fine chronometer that does not vary more than a few seconds a month console himself? Must he give up in despair; for he cannot ascertain the exact time at Paris or in some other cities of Europe?

It is now more than a quarter of a century since Paris clocks were connected with




# Sessions Clocks

**Superior finish. Reasonable prices.**

Have you seen our

**New and Exclusive Designs**

**in Mantel and Hanging Clocks?**

**Write for Catalog and supplement.**

## The Sessions Clock Co.

**Main Office and Factories,**

**Forestville, Connecticut, U. S. A.**

**New York Salesrooms,**

**37 Maiden Lane.**





# An ELGIN
# Art Treasure for You

This large "Father Time and Lady Elgin" calendar, because of its matchless beauty and superiority of execution, compels the admiration of the most discriminating lovers of art. Hanging on the walls of any home, it will share attention with the most highly prized masterpiece of painting. It is entirely free from all advertising matter. Size 8x15 inches.

The calendar is the work of Maud Humphrey, the well-known artist. It illustrates in four beautiful pictures the popular periods of English fashion—the fifteenth, seventeenth, nineteenth and twentieth centuries. Its strikingly delicate color effects, combined with remarkable originality of conception, places it among the treasures of art. It is instructive and valuable from a historical point of view as well. Send for sample calendar.

**ELGIN NATIONAL WATCH CO., General Offices, 131 Wabash Ave., CHICAGO.**

the Observatory, in order to receive the time of the first meridian. This connection is telegraphic and should give the exact time. The electric current regulates the rate, but the mechanism of transmission is such that some teeth may escape and differences in the working of the hands result. The deviations of a watch may be ascertained by using one of these electric clocks as a standard. Each clock works well individually, but there may be small differences between them. The system is complex, costly and of limited use.

M. Bigourdan, of the Academy of Sciences, astronomer at the Observatory, is of the opinion that he has found a simple solution of the problem by merely having recourse to wireless telegraphy. The principle is very simple. At the Observatory a controling clock commands at every second a relay that sends a signal through space. This signal may be received anywhere, even in an apartment. The technique is easily understood. The electric current discharged by the master clock penetrates an induction coil, which gives every second an oscillating discharge of short duration. As in wireless telegraphy, each discharge causes an undulatory movement, which is projected into space, and its waves are taken up by the receivers at the various stations. Place a receiver anywhere and it will indicate the beating each second of the controlling clock. Thus the exact time at the Observatory could always be known at any point.

M. Bijourdan, aided by M. Ducretet, a well-known constructor, has made various experiments. At first he used the Popoff-Ducretet radio-telephone. The transmitted wave gave sounds through the telephone; every beat of a second by the controlling clock could be heard distinctly. Then he had recourse to the registering apparatus used in telegraphy with the Morse system, and with a chronograph furnished with a pen and ribbon. With the chronograph, which unrolls about one centimeter of ribbon per second, the signals obtained are clear and the time of each may be ascertained within about .02 or .03 of a second.

With this very modest provisory arrangement a very good transmission has been obtained at a station two kilometers distant, and certainly the distance might have been increased. M. Bijourdan does not doubt that with inexpensive means it would be possible to distribute the time at all points in Paris, and even in the suburbs. A small and very simple receiver, installed at the place where the exact time is needed, would suffice. The waves of wireless telegraphy, as is well known, are propagated circularly, like the waves formed on the surface of water by a pebble. Every receiver within a given radius would, therefore, be impressed. This kind of distribution would be of great service everywhere, especially for scientific researches.

H. E. Dekle, Quitman, Ga., has purchased the Snow building, the first floor of which he occupies with his jewelry business. The building is being remodeled. The floor will be raised until it is even with the new cement sidewalks.

## Rating Chronometers.

BY H. REINECKE.

THE increased travel on our railroads, the greater distances traversed and the greater value of "time" to a more numerous population where its loss is great in the aggregate calls for more accurate time measurement for the nation at large, and for a higher education of our horologists, who are required to determine time for cities. Some years ago it was customary for nearly every watchmaker or jeweler to have in his establishment a pendulum regulator. Of more recent years, however, these ponderous fixtures have been superseded by the use of ship chronometers, for which it is claimed by the makers of superior instruments of this sort that correct time may be determined at any time by an arithmetical computation concerning its rate. Mariners are in the habit of determining their longitude at sea in the first instance by these instruments. Geographical scientists do the same on land, and it was therefore only a little step further for horologists to imitate their example and to keep the record of correct time for their particular use.

Between the latter and the two former, however, there is this difference: that the mariner and the geographer could have recourse at times of more or less duration to the chronometer maker to inspect and give a closer or newly verified rate to their chronometers. The horologist, on the other hand, following his daily routine of business in his limited abode, uses his chronometer day after day, and often weeks, relying for


STANDARD TIME AND TIME STANDARDS.

THE YEAR 1883 witnessed the introduction of a system whereby certain sections covering 15° longitude should reckon a time-difference of one hour for each section, commencing with the 75th meridian. This is known as Standard Time. Accordingly, when it is 12 noon in our New York office (eastern time), it is 11 a. m. in our Chicago office (central time). But there is no difference in the high quality of Watches handled, or in the good service rendered by these two offices.

"ALL LEADING AMERICAN WATCHES AND MOVEMENTS."

J. W. FORSINGER,

CHICAGO
103 STATE ST.

NEW YORK
2 MAIDEN LANE.












JUST A FEW OF THE MANY ELABORATE DESIGNS.

# United States Watch Co.'s O Size Lever Set in ROYAL 20 Year Cases.

At this season of the year, and continuing until after the Holidays, when the demand for O size watches is the greatest, and the supply invariably inadequate, it will be well to bear in mind the discontinued movements of the United States Watch Co. in O size, Lever set 7, 11 and 15 Jeweled Grades, which are being sold, fitted complete with Royal 20 Year cases, of elaborate designs, at special reduced prices that cannot fail to be interesting. These movements are giving perfect satisfaction, and are the equal, grade for grade, of any other make.

## At Special Prices.

This is an ***extra profit*** opportunity that rarely comes, and will require early action. ***Quick delivery just now.***

Pendant set United States Watch Co. movements (sold separately), in 7, 11 and 15 Jewel grades, ***now*** ready for delivery.

**PHILADELPHIA WATCH CASE CO., RIVERSIDE, N. J.**

FOR SALE THROUGH THE JOBBING TRADE ONLY.























ALL TRENTON WATCHES

PENDANT SETTING.



16 size—15 Jewels.

UNEQUALED IN VALUE FOR MODERATE PRICE.



0 size—7 Jewels.

SEND FOR PRICE LIST OF COMPLETE LINE

MANUFACTURED AND GUARANTEED BY THE

TRENTON WATCH COMPANY,

TRENTON, N. J., U. S. A.

Watches Exclusively.

W. T. Thompson,

9-11-13 Maiden Lane, New York.

Telephone, 685 Cortland.

JULES JÜRGENSEN

Watches and Chronometers

Sole { RUDOLPH & SNEDEKER, 65 Nassau Street, New York } Agents

Paris—"The Grand Prix"—1900

36 out of 46 PRIZES

were awarded to

PATEK, PHILIPPE & CO.

in the timing contest of the Astronomical Observatory in Geneva, for the year 1904, comprising the only Series Prize; all the First Prizes (2), half of the Second Prizes (1), 8 of the Third Prizes out of 11, 5 of the Fourth Prizes out of 6, 12 Honorable Mentions out of 14, 8 Single Mentions out of 11.

68 NASSAU ST., NEW YORK. GENEVA, SWITZERLAND.


a check only, when within reach of a Government telegraph, generally at long intervals of time. He then quietly sets his chronometer to approximate correct time, and allows his customers to set their watches blindly day after day without ever taking into account or even knowing the exact daily rate of his chronometer. It must be borne in mind that there is hardly ever a chronometer without a daily rate of variation. Such a daily rate is never permanently equal, but will change from time to time, as the best chronometer-maker is unable to make the adjustment of a chronometer perfect, either on account of mechanical reasons or on account of meteorological and atmospheric influences, the latter not being subject to scientific calculation. What is to be done? When a mariner on his sea voyage is fortunate enough to come within sight of land of which he knows the correct latitude and longitude, he simply takes his sextant, and by an altitude of the sun in the morning or in the afternoon gets local time, which he compares with the time indicated by his chronometer, making due allowance for its rate. If he discovers an unforeseen error he will be able to correct the rate of his instrument.

How easy would it be for an individual always on land and on a spot of which he knows or ought to know the latitude and longitude to perform the same operation by an instrument which the mariner uses or a similar one. The only thing which such an individual on land has not is the horizon of the sea. But this can be supplied by an artificial horizon with the assistance of a square cast iron basin filled with quicksilver and covered by a frame fitted with plate glass, which will prevent the surface of the quicksilver being agitated by the wind. This is not the only way by which an individual on land can procure for himself the correct time, but it can in this way be demonstrated that a horologist may in like manner do what a mariner, who does not excel an average horologist in intelligence, can do at sea. The calculation necessary for obtaining the practical result of such an observation at sea or on land is purely mechanical with the assistance of a book or two.

This is an age of progress, and why cannot our boasted horological schools take hold of the subject and teach their scholars something in this line; not the business of rating chronometers, but to enable men of the horological profession to give to their customers the correct time, which they claim to do? Of what use is it to produce such splendidly adjusted watches if their accurate running cannot be verified by a reliable horologist? In using and rating chronometers it seems proper and judicious to study their requirements, their superiority as timekeepers and their shortcomings. With these points in view, the following may be appropriate:

A chronometer is a watch of an abnormal

Rockford Watches Speak for Themselves.

# "The Best Watch in the World for the Money."

THIS has always been the trade slogan of the New York Standard Watch Co. *Our new watch for jewelers* is making it more emphatic than ever before. This is a watch worthy of any trade—*compensating balance, breguet hairspring, 7 jewels, lever escapement;* two finishes — nickel damaskeened, and combined fancy gilt and nickel damaskeened; *pendant set*, in 18 size Open-Face and 6 size Hunting and Open-Face; fully guaranteed.



18 Size Hunting and Open-Face.

**A Low-Priced Watch Made Especially for Jewelers**



6 size Hunting and Open-Face.

This watch has a thoroughly good finish throughout—in all its parts, and is carefully constructed to give the jeweler a watch he can sell with perfect confidence and that will satisfactorily meet the very large demand that exists for a low-priced watch. Made in one of the largest American factories, running full time *on this one thing.* That is the reason the price is so low.

Write to us for price-list. Your jobber has a full stock, but early orders are necessary—the demand is great.

New York Standard Watch Co., Jersey City, N. J.



**C. L. Guinand**
**Split Chronographs with Minute Registers**

**The Turfman's Standard.**

Remarkable for accuracy and reliability. Are cased in Gun Metal, Silver filled and Gold. Prices reasonable.

Imported exclusively by

**Jules Racine & Co.,**
Importers of all grades of Watches and Movements.

**103 State Street, Chicago.** **37 Maiden Lane, New York.**

size, of peculiar construction, of great perfection and of the best of workmanship, used as a portable instrument, where time must be measured with great accuracy, and where such accuracy must be maintained for a length of time, more or less limited. Chronometers differ from all ordinary watches in the principle and construction of their escapement. A chronometer escapement is an escapement in which the escape wheel is locked by a jewel fastened in a spring detent. The impulse to the balance is given by the teeth of the escape wheel directly upon a jewel fastened in a steel roller and carried on the lower end of the balance staff, where the impulse is delivered at every alternate vibration. To allow the return of the balance after having received its impulse, the steel spring detent carries a gold discharging spring, which allows a small roller with a jewel to pass to its normal state of rest, when it will be ready to lift the spring detent, thus allowing the escape wheel to give the next impulse.

The superiority of the chronometer escapement is often demonstrated among horologists by a comparison with the lever escapement. While such a comparison is often instructive it cannot be intended to show that either the one or the other may fill the office for which the other is intended. The chronometer escapement is to be used for the purpose enumerated, while the lever escapement is *par excellence* the proper escapement and the best known thus far for pocket watches.

It may be in order here to mention that we have marine and pocket chronometers. Marine chronometers generally beat half seconds; they are hung in gimbals in boxes of about six to eight inches square. Pocket chronometers have a quicker beat and do not differ in appearance from ordinary watches except that they are generally a little larger. They are principally used for recording observations on the decks of large ships and for comparisons with the box chronometer, which is kept in a safe and stationary position on board the ship.

For the benefit of the less well informed a limited comparison between the chronometer and the lever escapement may be acceptable. First, in detached escapements the unlocking of the escapement, when subject to variations from one cause or another, has a disturbing influence on the isochronous vibrations of the balance. Among adjusters of watches to positions it is a common practice when adjusting lever watches for isochronism to lessen the unlocking resistance on the pallets when the short vibrations are too slow, which is mostly the case in pocket watches.

Second, the disturbance in the unlocking of the lever escapement is twice as great as in the chronometer escapement, on account of the double pallets, whereas, in the chronometer escapement the balance unlocks the escapement and receives an impulse for each alternate vibration, although in both cases the escape wheel progresses 1/15th part if the wheels have 15 teeth. The effect on the isochronism of the motion of the balance in the case of a marine chronometer is widely different from the effect produced in case of the pocket watch with the

**Leon Watch Case Co.,**
**Solid 14k. Gold Cases**

**FACTORY,**
**22-26 Boyden Place, Newark, N. J.**




EVERY CASE STAMPED
**LEON**
WARRANTED
-14 K-

Order through your jobber or send for selection to
**N. Y. Office, - 37-39 Maiden Lane.**

ASK YOUR **JOBBER** FOR THE

**"Imperial" Movement**

**16** Size Hunting Pendant Set




**16** Size Open Face Pendant Set

**Best Value Ever Offered**

# New England Watches

"Best Value" Watches Made.

Are being advertised to more than one-third the entire population of the United States.

New England WATCHES





The busy man's time keeper

TIME is money in modern business. Whether your work is indoors or out, an accurate timepiece is a necessity. New England watches, besides keeping absolutely perfect time, are made in so many different styles and designs that suiting your particular taste is a certainty. Go over the New England watch trays with your dealer and ask him about their reliability.

SOLD EVERYWHERE AT FROM $5 TO $24

The New England Red Book of Men's Watches and the New England Blue Book of Ladies' Watches fully illustrate the entire line. Sent free on application.

New England Watch Co., 34 Maiden Lane, New York City

This is one advertisement of the series appearing in the

*Ladies' Home Journal,*
*Delineator,*
*Designer,*
*New Idea Woman's Magazine,*
*Good Housekeeping,*
*Saturday Evening Post,*
*Youths' Companion,*

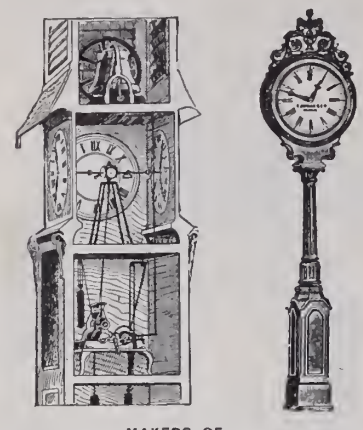
*And many of the Leading Sunday Newspapers in the large cities.*

This advertising is resulting in thousands of inquiries from all parts of the country.

We always refer these inquiries to the nearest dealer who handles New England Watches. Send for our catalogue to-day. We are makers of Complete Watches Only.

THE NEW ENGLAND WATCH CO.,

Waterbury, Conn.



MAKERS OF
**TOWER AND STREET CLOCKS**
FOR PARTICULARS, WRITE US, MENTIONING
THE JEWELERS' CIRCULAR-WEEKLY.
**E. HOWARD CLOCK CO.,**
Est'd 1842. Boston, Mass., U. S. A.

**Horological Department,**
**BRADLEY POLYTECHNIC INSTITUTE,**
Formerly Parsons Horological Institute,
PEORIA, ILLINOIS.
**Largest and Best Watch School in America.**
We teach Watch Work, Jewelry Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates Send for Catalog of Information.

lever escapement, which will be explained further on.

Third, the unlocking of the chronometer escapement is met by a uniform and constant resistance, *i. e.*, by the bending of a hardened steel spring without any lubricant, while the unlocking of the lever escapement, the pallets of which need oil, is subject to continued and gradual changes.

Fourth, the unlocking of the pallets in the lever escapement in pocket watches is subject to a constant change by the varying motive power of the main springs in going barrels, which are almost exclusively employed in our present pocket watches, while in the construction of the present marine chronometer the fusee, which furnishes an equal motive power, has been retained.

(*To be continued.*)

## Horological Notes.

A PECULIAR clock was recently constructed by A. M. Lockhart, of Pittsburg, Pa. The clock is more than nine feet high and supports a dial four feet in diameter, upon which is adjusted a correct map of the world that revolves and by means of which it is possible to ascertain at a glance the exact hour at any point on the earth's surface. It moves according to the movement of the world, which is contrary to the hands of a clock, and what is more, the hands of this particular timepiece are stationary.

The clock in the tower of the New Naval College, at Dartmouth, Eng., which will be opened shortly, will mark time as kept on board ship, striking eight, six, four bells, etc., and will be the only clock of its kind in England.

In wiring the court-house at Gettysburg, Pa., for electric light, T. P. Turner discovered on the clock bell the following inscription. "Geo. Hedderly, Founder, Philadelphia, 1804. Cast for Adams County Court House."

One of the inmates of the Northampton, Pa., almshouse is Lewis Julien, an horologist of considerable genius. Mr. Julien was born in Vast, department of La Manche, France, in 1827. At the age of 12 years he went to Belgium and learned the trade of clock and watch making from his father. About five years ago he made a greatly admired eight-day clock, which is so constructed as to work automatons to represent the advent of the birth of Christ in the manger, surrounded by the ox and ass, the visit of th ewise men, the flight of Joseph, Mary and the Child seated on an ass to Egypt, and the coming of Herod and the soldiers. Besides this the clock has a dial giving the day of the week and the month and the signs of the zodiac every 24 days. It also shows the rising and setting of the sun and moon in a separate department. There is a time dial, and the clock strikes hourly and quarter-hourly. If the clock is placed near or within reach of a person lying in bed, when it strikes its quarter, half or three-quarter taps and it is dark, one merely has to reach to the side of the clock and on pulling on a small cord, which hangs beside it the hour will strike at once, thereby saving the trouble and time of getting out of bed and making a light.

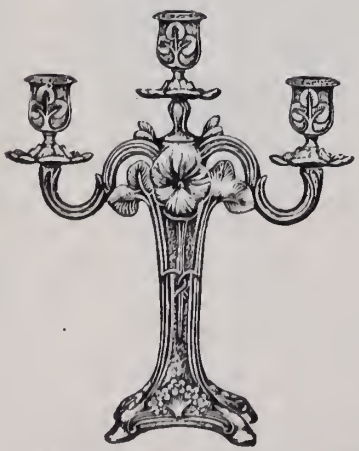
**CHELSEA CLOCK CO.,** (Address Dept. J.) **16 State St.**
BOSTON, MASS., U. S. A.
Largest Makers of exclusively HIGH GRADE CLOCKS in United States.
MORGAN & ALLEN CO., 134 Sutter St., San Francisco, Cal.
Sales Agents for Pacific Coast.

ALL ARE 8 DAY — FINE TIME KEEPERS

| PENDULUMS | LEVER CLOCKS - 8 DAY - THE BEST | | |
|---|---|---|---|
| (Weight) for Offices, Schools and Railroad Stations. | STRIKING SHIP'S BELL CLOCKS AND AUTO CLOCKS | Ship's Bell and Hour and Half Hour Striking Clocks in Finely Finished Cases and Bases for use on Mantels, etc., etc. | MARINE ENGINE ROOM AND NON-MAGNETIC CLOCKS |

**SETH THOMAS CLOCK COMPANY**
ESTABLISHED 1813
ARTFUL SET.—Bronze Art Nouveau Finish.
15 Day, Fine Polished Movement, Half Hour Strike, Cathedral Bell, 3½-inch Decorated Porcelain Dial.

Height of Clock, 16 inches.





Height of Candelabra, 12 inches



See Supplement for many new designs in Art Nouveau Bronze, Mahogany Cabinets, Empires, Metal Novelties and other styles.
61 MAIDEN LANE, NEW YORK **SETH THOMAS CLOCK COMPANY,** 70 WABASH AVE., CHICAGO

# RETAIL JEWELERS ADVERTISING

*The use of this department is open to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.*

## Holiday Advertising by Retail Jewelers.

IN the issue of THE CIRCULAR-WEEKLY of Oct. 18 several examples of Christmas advertising were shown. A few more advertisements of this kind which may offer suggestions to readers are published this week. The first, with the catch phrase, "Christmas Diamonds," was used last season by Fred. Rolshoven & Co., Detroit, Mich., in a space of five inches, double column. The ring, set with a solitaire flashing forth its sparkling rays, is used to good advantage as a border for the text, the introduction of which reads as follows: "Let this be your diamond Christmas—bright, sparkling, precious as the beautiful gem. Let your Christmas gifts be diamonds—a pin, ring, pendant, brooch, locket, cuff buttons, charm. Everybody loves diamonds, and you can well afford to buy them if you come here."

H. E. Herman & Co., Williamsport, Pa., used the adjoining watch ad., also in a space of five inches, double column, thus leaving a generous amount of white space to enhance the ad.'s attractiveness.

"That Christmas Gift," is the catch phrase of the timely and suggestive advertisement of A. W. Susen, El Paso, Tex., which occupied a space of five inches, double column. This ad. has a simple but neat typographical display.

The Jaccard Jewelry Co., which is now the Jaccard Jewelry Corporation, Kansas City, Mo., advertised watches in a well-set ad. of four inches, single column. The suggestive power of this little ad. is strengthened by the fact that the border illustrates the articles advertised.

A. N. Wright, in the thriving city of Portland, Ore., has a well-constructed announcement bearing a strong double caption, "Christmas Shopping While the Stock Is Fresh." The orginal of this ad. measures 4½ by 6½ inches.

The script ad. of A. Stowell & Co., Boston, Mass., is sufficiently "different" to make it conspicuous among other ads., perhaps even more attractive than a larger ad. set up "in the same old way." The Stowell ad. occupied only four inches, single column.

## What Some Jewelers Say.

FALL gifts! For Fall gifts we have a beautiful assortment of articles appropriate for brides, anniversaries and birthdays—for all gift occasions of the season. We are confident that you will see no choicer collection of jewelry, silverware, cut glass, fine clocks, etc., elsewhere, nor find things more attractively priced. John D. Greene & Co., Utica, N. Y.

In buying that bridal present remember this—Chapman is not only showing many jewelry novelties, but at prices considerably lower than you are usually asked. We do this by buying at first hands, paying spot cash, and being contented with a fair margin of profit. If you have a bridal present to give, see Chapman's goods and get his prices—you'll like both. Dr. J. W. Haskell, scientific optician, in attendance. Consultation free. William Chapman, Norfolk, Va.




A FEW MORE EXAMPLES OF HOW SOME JEWELERS ADVERTISED DURING THE LAST HOLIDAY SEASON.

# STORE KEEPING DEPARTMENT.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

## A Representative Store of Chillicothe, O.

A VIEW of the newly furnished store of O. J. Fuchs, of Chillicothe, O., is shown on this page. The furniture is of cherry and the glass used in the show cases, etc., is of French plate.

The first wall case seen on the left in the accompanying illustration is used for the display of cut glass and is lined with beveled edge mirrors, the shelves being of plate glass. All the wall cases are eight feet in length and have single glass sliding doors. Electric lights are placed inside of each case. The counter cases, five in number, are also each eight feet in length. A "silent salesman" case, eight feet in length, extends across the rear of the store.

Immediately on the right as one enters the store are two umbrella cases, a settee and a large mirror for the accommodation of customers.

All the cases and rails resting on the floor have marble bases. At the entrance to the store, on the right and left, are two highly polished rails, made in bent panel work, with copper grills and marble bases.

The ceiling is painted white down to the picture-moulding and from the latter down to the wainscoting the color is sky-blue. The wainscoting is painted turquoise blue. The general effect of this color scheme is very striking.

The front of the store has prism glass above and the patent glass without corner posts below. The store is illuminated by 135 electric lights and 12 gas burners.

## Wit of a Western Philosopher.

WIT is a good thing, but the advertiser should prefer to find it in the comic section, not in an advertisement.

Success in advertising don't consist in what we say we are going to do, but in the things we really do do.

Every advertiser has a right to do "just as he pleases," but it isn't the wisest man who always takes advantage of this right.

The man who says he knows all about the business of advertising is a good man to let alone—he hasn't found out yet.

The man who puts up the best talk about how advertisements should be written doesn't always make good when you give him pen and paper.

There is such a thing as false economy, for instance, the business man who is too economical to buy good advertising space.—*White's Sayings.*

## Advertising Gifts for the Employer.

Christmas is the time chosen by a good many employes to club together and give their employer something in the way of a present. Of late years there has been a great deal of Christmas presents given by employers to employes, and the feeling will be found just as strong the other way. Employes like a good employer, and are willing to part with their money to show it.

Newspaper advertising is good, as it will reach the employe and will start the idea of clubbing together and buying something for the "boss." This should be supplemented by some good window displays, and the displays should have good window cards, to call attention to their object.

Watch charms make good presents for this purpose, where a few want to club together, and a window well trimmed with them, with a card in the center reading:

CLUB TOGETHER
AND GIVE ONE TO
YOUR EMPLOYER

will put the idea in the head of men who would otherwise never think of it, and still feel that they really ought to do something of the kind.

It will be found that once a movement of this kind is started, it will nearly always meet with approval by employes. They will put in a certain amount, all around, and buy something good for the price, rather than give a present which they feel would be within their own reach.



INTERIOR VIEW OF THE STORE OF O. J. FUCHS, CHILLICOTHE, O.

Some employers would appreciate a cane, given by employes, and if they regularly use a cane this is sure to be desirable. A window trimmed with canes of different values, will cause the employe to think of this, and a window card reading:

YOUR EMPLOYER!
WILL A CANE PLEASE HIM?
CLUB TOGETHER
AND BUY ONE FOR HIM

will attract the attention of nine out of 10 of the men who pass the window and cause them to think of their employer.

Umbrellas, too, make a good present for an employer to whom they are always acceptable, no matter how many he may already

## Storekeeping Department.

possess. A window filled with these every few weeks will be a good thing, if you place a card to talk to the people right in the window with them.

Rings are appropriate gifts, especially those which would appeal to the employer on account of a lodge emblem, or anything of that kind. Lodge pins are equally suitable and a display of them every once in a while will keep the boys alive to the fact that you can furnish them anything they are likely to need in that line.

As Christmas draws near you will find that an occasional window devoted exclusively to a fine silver service will be a winner, and if a window card is used in this window announcing that nothing more appropriate might be purchased for an employer, where many employes can contribute it will make that class of employes think, and will probably cause a sale. In a case of this kind it is well to let them know that a ribbon can be placed across the chest, on which the entire list of names can be printed in gold. That feature would be appreciated by both giver and recipient, and the expense can be added to first cost.

Jewelers using this means of selling the highest quality and highest priced silverware will find that the possession of such a chest will cause the sale of others. No employer will get such a present and keep it hid away in the closet. He will show it to every caller for weeks, and the advertising you get will be no small item. Others will make good resolves, and you will get more business. F. A. P.

### A Jeweler's Experience With a Competitor's Absent-Minded Customer.

A JEWELER is frequently subjected to much trouble and annoyance by absent minded persons, and the following is an instance of how his patience is often sorely tried by such persons. A woman recently walked into the jewelry store of R. H. Stearns & Co., Pine Bluff, Ark., and demanded the charm she "left two weeks ago for repair." Having given her name, we looked in the proper place for the job, but it was not to be found.

The woman showed signs of great excitement and was positive she left it there. She even pointed out the very man who, she said, received the charm. We looked in every conceivable nook and corner, but in vain. Finally she walked out with a step that boded ill.

In a few minutes she returned.

"That charm must be found," she exclaimed, angrily, "and I demand that you show me all your jobs in the drawers. Place their contents on the show case and let me see."

We objected and advised her to go to the other jeweler's and inquire for it.

"But I left it here. I gave it to that man; I am sure!"

She left again, walking up toward the courthouse, we watching from the door to see if she called on the other jeweler for the article; but she passed by; then we telephoned that jeweler if he had a charm belonging to Mrs. ——, describing the same. The response was, "Yes, we have got it."

Soon the woman called again and demanded the charm in more emphatic terms than before. Her excitement had reached the fever point.

"Did you go to that other jeweler and ask for it?" one of our firm asked.

"Yes, I did. He hasn't got it. You had better let me see all your jobs. That charm has got to be found, or you will have to pay for it?"

"But we do not have to pay for it. We just telephoned and learned that your charm is in the possession of that jeweler whom we indicated and at whose store you said you called to inquire about it."

"Then," she gasped, "you have gone up and put it there"

With that she left, taking the same direction as before, but she now decided to call, as she was informed. She got the charm and sauntered back past our store. As she passed I stood at the door, hoping she would stop for a moment to acknowledge that she was wrong, or that she had found her charm. I believed she would apologize in some manner. But no—not a word.

As it was evident she did not intend to give us the least satisfaction I asked her from the door: "Did you get your charm, madam?" She turned her head just enough to show that she heard me and looked daggers. Talk about patience being necessary in the jewelry business! I thought that was the limit. C. B.

Morris Jossel, Steelton, Pa., has been declared a bankrupt.

Lionel E. Hubbard, Park City, Utah, accompanied by his wife, returned recently from a trip to Philadelphia, Pa., where he had gone as a delegate to the convention of the I. O. O. F. After the convention Mr. Hubbard and his wife visited several of the important cities in the east.

### The New Store of S. W. Tasch, Danbury, Conn.

ILLUSTRATED below is the new store of S. W. Tasch, Danbury, Conn., which was recently formally opened to the public with a concert by a local orchestra. The orchestra was stationed in the rear of the store, which was attractively decorated with palms and flowers. As souvenirs Mr. Tasch gave to the ladies who visited the establishment pretty little pin cushions set on tiny stands.

Although the new store is of only moderate size, it is very complete. It is equipped with entirely new fixtures of dark oak. At the right of the entrance is a diamond room and at the left is the watchmaker's workroom. Extending back from the jeweler's room are the jewelry show cases, and on the opposite side of the passage is the optical department.



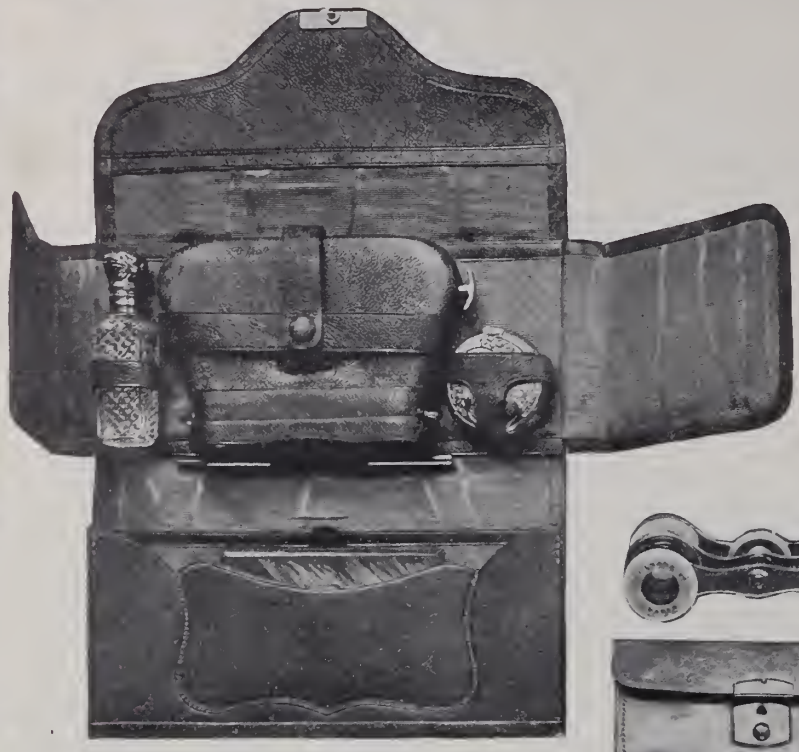
A VIEW OF THE STORE OF S. W. TASCH, DANBURY, CONN.

The store is brilliantly lighted. In the rear of the main store is a special room for sporting goods.

### The Show Window in the Holiday Season.

DURING the holiday season special attention should be devoted to the show window. It should be made as attractive as possible. No matter how small a stock a jeweler may carry, he can arrange the window so that it will catch the eyes of passers-by. If you have no original display, at least keep the stock in the window clean and free from dust. Small pieces of jewelry should be exhibited either on neat cards or in clean cases.

Many jewelers make elaborate holiday displays which are designed especially for the yuletide season. Several of such suggestions will be published in a forthcoming issue of THE CIRCULAR-WEEKLY.



OPERA CHATELAINE BAG






POMPADOUR POCKET OPERA GLASS



CHATELAINE OPERA GLASS

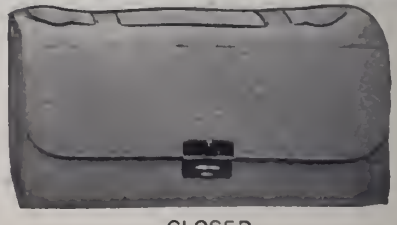


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# The Optometrist's Catechism.

A SERIES OF QUESTIONS AND ANSWERS ON ELEMENTARY OPTICS, IN CATECHETICAL FORM.

By E. Le Roy Ryer.

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*(Continued from issue of Sept. 27.)*

REFRACTION

Q.—(600) Is there any difference between the "Angle of Refraction" and the "Refracting Angle"?

A.—Yes. The angle of refraction is the angle made by the ray after passing into a denser medium with the perpendicular, whereas the refracting angle is the angle made by the two surfaces of a prism.

Q.—(601) What conditions determine the amount of refraction a ray of light will undergo in passing through a prism?

A.—(1) The angle which the two surfaces of the prism make with each other; in other words, the refracting angle of the

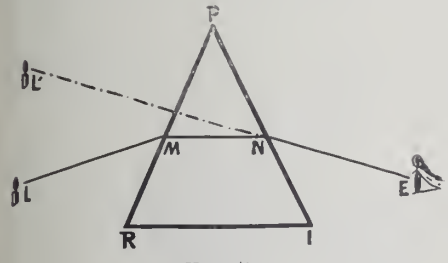



Fig. 45.

prism; (2) the index of refraction; (3) the color of the ray, red being deviated least, violet most; (4) the angle which the ray makes with the first surface.

Q.—(602) When is the deviation of a ray of light least for any given prism?

A.—When the incident and the refracted ray make the same angles with their respective surfaces, as in Fig. 42 (issue of Sept. 6).

Q.—(603) It is known that a prism refracts red rays less than orange, orange less than yellow, yellow less than green and so on, and thus breaks up white light with its various parts; can a prism then be made that will not cause this decomposition, but that will transmit a beam of white light without producing dispersion?

A.—Yes, achromatic prisms are made by cementing a piece of common glass and a piece of flint glass together. The crown glass prism should be about twice that of the flint, and the base of one is opposite to the base of the other, and as the prisms will have nearly equal dispersive powers they will counteract each other in this respect, and therefore neutralize all color effects, but as their denoting powers vary the prismatic bending or refracting power is not

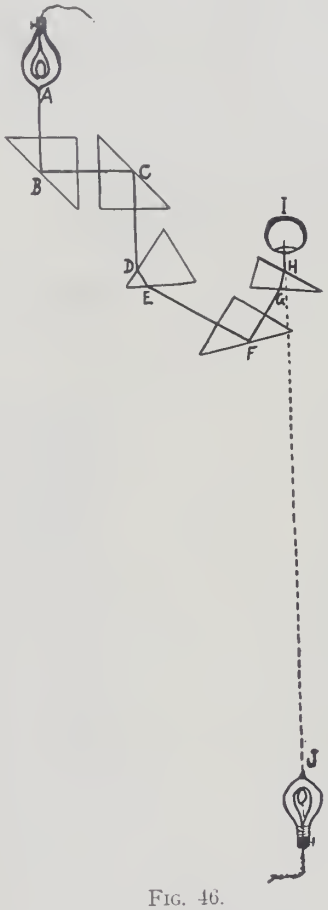



Fig. 46.

lost. Achromatic prisms, however, are employed much less frequently than achromatic lenses.

Q.—(604) What effect does a prism have on an object seen through it?

A.—An object looked at through a prism will appear displaced toward the apex of the prism. It is so well known that a prism always bends light toward its base that this statement is apt to seem incorrect. Both statements, however, are true, and the phenomenon may be demonstrated by reference to Fig. 45, wherein P, R, I represents a prism and L a candle from which a ray of light passes toward the prism in the direction of L, M, which is first refracted at M toward N and again from N into an eye at E. The eye is incapable of recording these bends, and the object always appears to an eye to be in line with the ray as it enters the eye; thus the candle L will not appear at L when looked at through the prism, but will seem to be at L', as far away as the combined distances of E N, N M and M L, but directly along the line E N or at L'. This point cannot be too well understood, viz., that the object always appears to the eye in the direction from which the rays are traveling at the moment of entering the eye. Nor does it make any difference how many prisms a ray may pass through nor in how many directions it may have traveled before reaching the eye, for in any case the object from which this ray comes will appear as far off as the combined distance of all the parts of that refracted ray, but in the direction of the last part as it enters the eye. Thus in Fig. 46, the ray starts from A, is refracted from B to C, from C to D, from D to E, from E to F, from F to G, from G to H and hence into the eye, I, but the bulb will appear to the eye to be at J, two and three-quarter inches away in the direction of the ray as it enters the eye, and this distance will be found to equal always the combined length of the broken ray.

The mind, through the eye, is not in any way conscious of all these bendings, and were the prisms hidden from view would really believe that the light bulb was actually at J, straight in front of it, instead of to the right and rear.

Q.—(605) Of what value is the knowledge of this principle to the optometrist?

A.—To understand the various tests made with prisms and to comprehend the workings of many optometrical instruments, one must have a thorough understanding of this phenomenon.

*(To be continued.)*

W. D. Nutting, a retail jeweler of Concord, N. H., was among those who lost heavily during a recent fire, at that place.

Robert Stokes, who was recently taken into custody in Reading, Pa., on a charge of attempting to pass worthless checks, was released, last week, owing to the withdrawal of the charges against him by Julius L. Cohen, a retail jeweler of Reading.

## The NEW Standard Prisoptometer.




The above illustration shows the Improved Standard Prisoptometer, an invaluable instrument for diagnosing errors of refraction, without which the equipment of any refractionist's office is not complete. The instrument is handsomely finished and can be attached to any table or stand. Illustrated circulars and directions mailed to any one upon application. The instrument can be obtained of any jobber.

## ANNOUNCEMENT.

A handsomely illustrated 32-page *Catalogue of Machinery* is now ready for distribution.

## QUALITY "STANDARD" QUALITY.

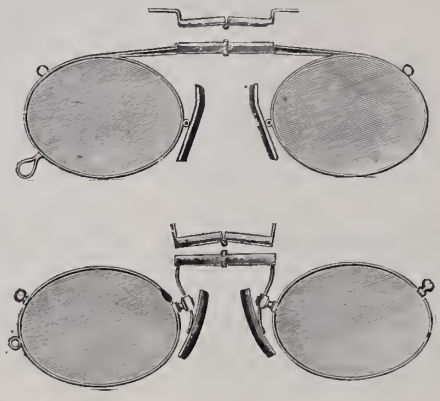
It has been in the past, and is now, our aim to increase the quality and style of our goods whenever circumstances warrant rather than to decrease the price, as is commonly the practice. We make special styles and quality for those of our customers who require something other than the regular styles. Our regular goods are the very best in quality and workmanship that can be turned out by skilled workmen and up-to-date machinery.

If you would be convinced, give us a trial order. The quality of our goods is our best advertisement.

**The Standard Opt. Co.,**
Geneva, N. Y., U. S. A.


## The "Optus" Eyeglass.

A NOVELTY in pince-nez which is now being manufactured in London, Eng., has been named the "Optus." As illustrations here show, the bar consists of two pieces of metal tubing, connected in the center by a hinge. Inside the tube are several pieces (generally three) of fine flat watch spring. When the eyeglass is opened (as shown at the top of the illustration) these springs cause the eye-wires to spring forward toward their original position, thus obtaining its grip on the nose. The advantages claimed are: (1) A firmer grip, combined with an easier pressure on the nose than any other form of eyeglass. (2) The entire movement of the bar is lateral, so the



A NEW STYLE OF PINCE-NEZ.

frame cannot sit otherwise than horizontally on the face, which, of course, is of great value in cases of astigmatism. (3) The strength of the spring can be altered by merely loosening the screw in the center and taking out or putting into the tube one or more pieces of fine watch spring (supplied for this purpose). These springs are not fixed in any way, being kept in position by the tubes, so this operation can easily be effected by any one. (4) There is nothing which can work loose or get out of order and they are easily repaired.

## Effects of Eyeglasses Upon an Epileptic.

A CASE is reported of a man who seemed to be about to recover from attacks of epilepsy after having been fitted with eyeglasses. He went without attacks from September, 1902, till January, 1904. In the latter month his glasses were broken, and while not wearing them he had several attacks, four in January, six in March, and four in April. The six in March and the four in April occurred after he had again put on glasses.

After April he had no more attacks during 1904, but they recommenced in January, 1905. In that month he had one; in February, five; in March, eight; in April, four; in May, seven; in June, four, and in July five. He had worn glasses constantly. A point to which Dr. W. P. Sprathing calls attention is that the glasses in this case seemed to repress the epileptic attacks in a manner not unsimilar to the repression that is often secured by the use of the bromides, and that like the bromides, while they may mitigate the disease, they cannot cure.

## An Ophthalmoscopic Lamp.

THE hand-lamp illustrated herewith has been devised to facilitate the examination of the eye by the direct method. Very little practice is needed to acquire the art of combining the movements of the lamp and mirror, so as to survey the fundus with great rapidity.

Briefly, the apparatus consists, states J. T. Gradon, in the *Ophthalmoscope,* of a vertically half-obscure electric lamp enclosed in a japanned box with double walls to floor and lid, by means of which ventilation is obtained without allowing light to pass through the perforations. But when total darkness is not required the lid may be thrown back, as the spring ferrule which is



A NOVEL HAND LAMP.

pushed on to the socket of the electric lamp after this has been placed in position in the box, provides a rest for the latter.

Three shutters are provided with light holes of various sizes, for muscle tests and exercises. A candle holder is also supplied to take the place of the electric lamp, when required. The price, with lamp holder and two yards of flexible cord, costs 21s.

## Effect of Bed Reading on the Eyes.

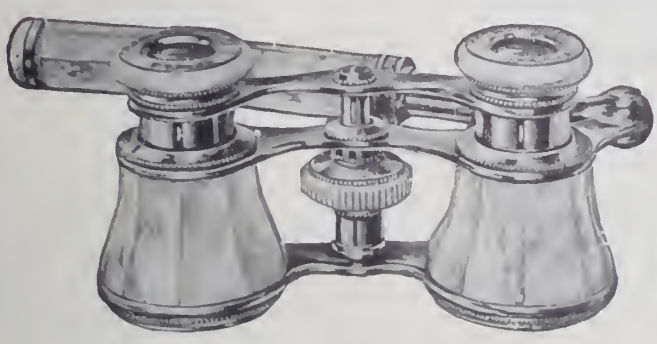
ASTHENOPIA has undoubtedly on occasion been induced through reading in bed, but cases generally occur in those who work with the eyes all day and give their accommodative powers no rest.

As an example of what may be done without dire results, Frank T. Bullen, of Melbourne, writes to the *Daily Mail,* and says: "While fully aware of the difficulty of confuting general statements by particular instances, I would like to say that I have been a constant reader in bed, or lying down, for nearly 40 years—in fact, nearly all my reading has been done in a prone position. Yet to-day I can read diamond type quite easily, and I never wear spectacles, while for long sight also my vision is almost as keen as an Indian's. But I never use my eyes as the prone reader must do. The relative position of the page to my eyes is just the same when I am lying down as when I am sitting up."

Robert Stratford, who for 13 years had been in the employ of George Arkwright, Beatrice, Nebr., has purchased the business formerly conducted by Upton S. Miller, of the same place.

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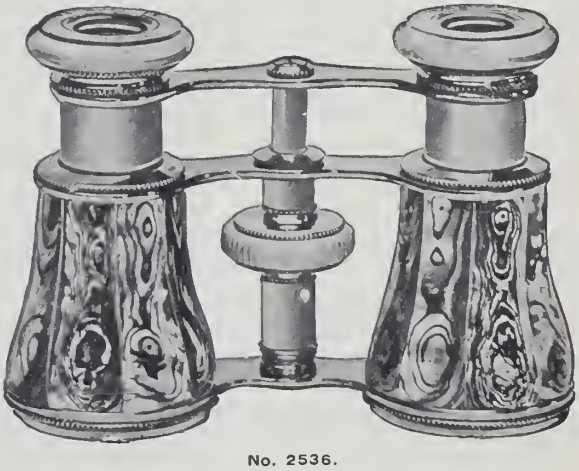
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**At Rock Bottom Prices.**

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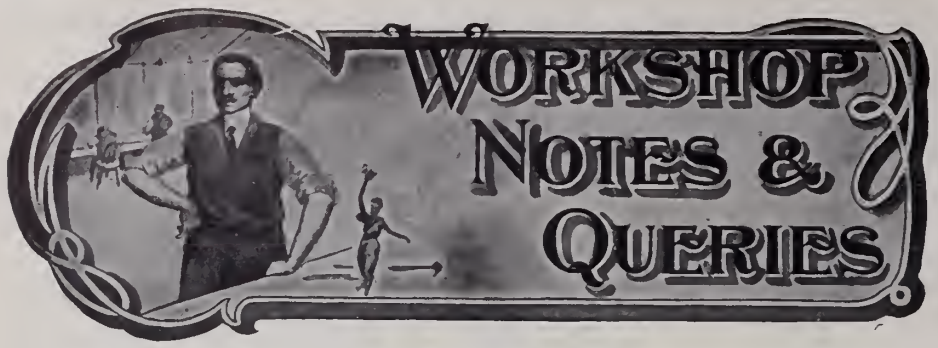


No. 2536.

# GLOBE OPTICAL COMPANY

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*[Answers are also solicited from our readers to the questions published on this page.]*

QUESTION No. 1367.—**Bright Cutting.**—*How are the smooth, large cuts produced on satin-finished silverware? I want to engrave some metal cards in the same manner, but am unable to obtain the large, smooth cuts.* *E. C.*

ANSWER:—This style of engraving is termed bright cutting, and the large cuts are made with the graver, which has been highly polished. The finer the polish on the graver, the smoother the engraving will appear. To polish the graver a crocus cloth should be used. These may be procured from the supply houses, and the crocus is usually fastened to a piece of plate glass. It is used as an oilstone. The graver should be polished on the crocus glass very often, so that it will retain a smooth edge.

QUESTION No. 1368.—**To Temper Gravers.**—*Will you please tell me which is the best way to properly temper gravers that are too hard?* *C. M. B.*

ANSWER:—It is claimed that a graver which is too hard may be tempered by being covered with linseed oil and immersed in boiling water, where it should remain till cold.

QUESTION No. 1369.—**To Clean Mercury.**—*Kindly tell me how to clean mercury and how to pour it in a jar in order to get a smooth surface.* *C. B. A.*

ANSWER:—Mercury containing dust and dirt may be cleaned by passing it through filtering paper placed in a glass funnel. The paper must be pierced at its apex, making a small hole. It may be poured in a jar perfectly clean through a cone of smooth writing paper, the apex of which is also pierced with a small hole, the apex touching the bottom of the jar, and the cone being slowly and carefully withdrawn, thereby avoiding the access of air.

QUESTION No. 1370.—**A Tinning Bath.**—*We have several small parts of cast iron pieces that we use on lamps and clocks, which parts we want to cover with tin. Will you give us a formula for doing this?* *E. B. & Co.*

ANSWER:—A tinning bath for dipping iron is prepared by dissolving 300 grammes of ammonia-alum and 10 grammes of tin salt in 20 liters of warm water. As soon as the solution boils, the iron articles, which have been previously pickled and rinsed in fresh water, are plunged into the fluid; they are immediately covered with a layer of tin of a beautiful dull, white color, which can be made bright by treating in a tumbler. Small quantities of tin salt are added from time to time to replace the tin deposited on the iron.

QUESTION No. 1371.—**Hobson Britannia Metal.**—*Kindly give me a new composition of britannia metal.* *M. B. C.*

ANSWER:—One of the latest alloys of britannia metal has just been patented by A. E. Hobson, Meriden, Conn. The mixture is 109 lbs. of tin, 9 lbs. of antimony, 3 lbs. of copper and 3 ozs. of manganese. This alloy is claimed to possess great strength and ductility. The metal is hard and tough, close grained, and therefore capable of taking a high polish. The patent covers the adding of the manganese to the regular britannia alloy.

QUESTION No. 1372.—**Saving of Silver Waste.**—*Having a silver solution which I used for several years in a small way, I recently enlarged my plant and I now wish to know how I can save all the wastes in the plating room. Kindly describe to me how to save the different wastes usually occurring in that department.* *S. P. T.*

ANSWER:—The principal waste in silver plating is the drip, which drops from the articles when taken out of the bath. Near the silver bath should be placed a tank filled with water and in this the articles should be rinsed first; then the piece may be rinsed in the hot water kettle. The first rinsing tank will soon become charged with the solution, so that it can be used to replenish the silver bath. The second rinsing tank or kettle, containing the hot water, also becomes charged with silver, so that it can be used for the same purpose. Much silver goes to waste when the articles are rinsed in running water, as the silver disappears with the water.

QUESTION No. 1373.—**A Cheap Gold Solution.**—*Kindly let me know the cheapest way to make a gold solution for plating, and if there is any way to make it without using gold.* *C. D.*

ANSWER:—A gold solution can be made which will cost about $5 per gallon. It can be used for silver, copper or alloys rich in these. The formula is: Distilled water, 1 gallon; phosphate of soda, crystalized, 9½ ozs.; bisulphite of soda, 1½ ozs.; cyanide of potassium, ½ oz.; gold chloride, 160 grs. Dissolve in a portion of the water, heated, the phosphate of soda. Dissolve in another portion of the water the bisulphite of soda and cyanide of potassium. Dissolve the gold chloride in the remaining water; stir the solution slowly into the cold phosphate of soda solution, and finally add the solution of cyanide and bisulphite. The bath now ready should be colorless. The cost of gold plating can be reduced by using a copper or other gilding metal anode in place of a gold anode. Or a copper solution may be used, with a copper anode, and finished with a light deposit of gold. The copper solution is made by adding cyanide of copper to a sulphate of copper solution. There are many ways of staining acid coloring of various metals, but they are not durable and cannot be compared to electro plating.

QUESTION No. 1374.—**Watch Case Plating.**—*How can I plate a watch case so that it will retain its color.* *T. N.*

ANSWER:—If a watch case be gold plated with nearly pure gold and then burnished with a bloodstone burnisher, the case will not tarnish. But to deposit pure gold on light colored German silver or brass cases would require more gold than is required in most cases. Therefore, an alloy of copper is used, and this is what causes the changing of color, or tarnish. There are several ways of making the gold solution, one being to purchase the prepared gold salts. Another is by taking 1 gal. of distilled water; cyanide of potassium, 3 ozs.; gold chloride, 1 oz., and using a pure gold anode. A good color may be obtained by adding cyanide of copper to an old or weak gold solution, using a copper anode and depositing a coat of copper on the cases, then burnishing and afterward depositing a good gold on this. This produces the desired dark color which, with the pure gold deposited over all, will wear well.

QUESTION No. 1375.—**Brush Finish on Brass.**—*How is the brush finish on some brass goods, especially on lamps and fire sets, produced?* *J. I. C.*

ANSWER:—The brush finish is produced with a fine brass wire scratch brush. The articles to be treated must be polished in the usual way and then thoroughly cleaned of anything that may gather in the crevices. The wire brush should not run above a speed of 600 revolutions, and the article should be treated so that an even finish will result. Some brass is very hard and it often requires the assistance of a coarse emory cake in connection with the brass wire scratch brush. A fast-running wire brush produces the finish very fast, but the result would be that the brush would wear out after a few hours' use, and therefore it is necessary to work with a slow speed.

QUESTION No. 1376.—**Ink for Writing on Celluloid.**—*What kind of an ink can I use to write on celluloid combs?* *J. K.*

ANSWER:—Take one part of acetone and dissolve in it 10 parts of chloride of iron, and in 99 parts of acetone dissolve 15 parts of tannin; then mix the two parts together The acetone is a dangerous poison and must be used with care.

QUESTION No. 1377.—**Liquid Polish for Silver Plated Ware.**—*Kindly give me a formula for making a silver polish suitable for plated ware. I don't want any of the chalk preparations.* *I. S.*

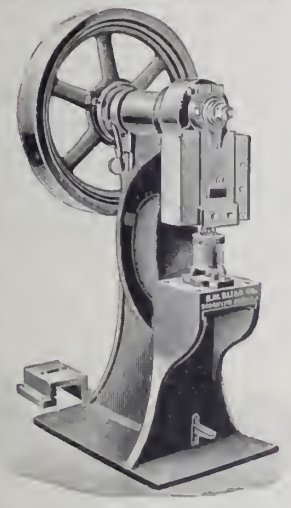
ANSWER:—A good liquid polish is made by dissolving three or four drachms of cyanide of potassium and eight to 10 grains of nitrate of silver in four ounces of distilled water. Apply with a soft brush, then wash the object thoroughly with water, dry with a soft linen cloth and polish with a chamois skin. Neither whitening nor powder of any kind should be used for cleaning and polishing. They only wear out and scratch the silver. In the case of solid silver some precipitated chalk is allowable in the solution.

# "BLISS"

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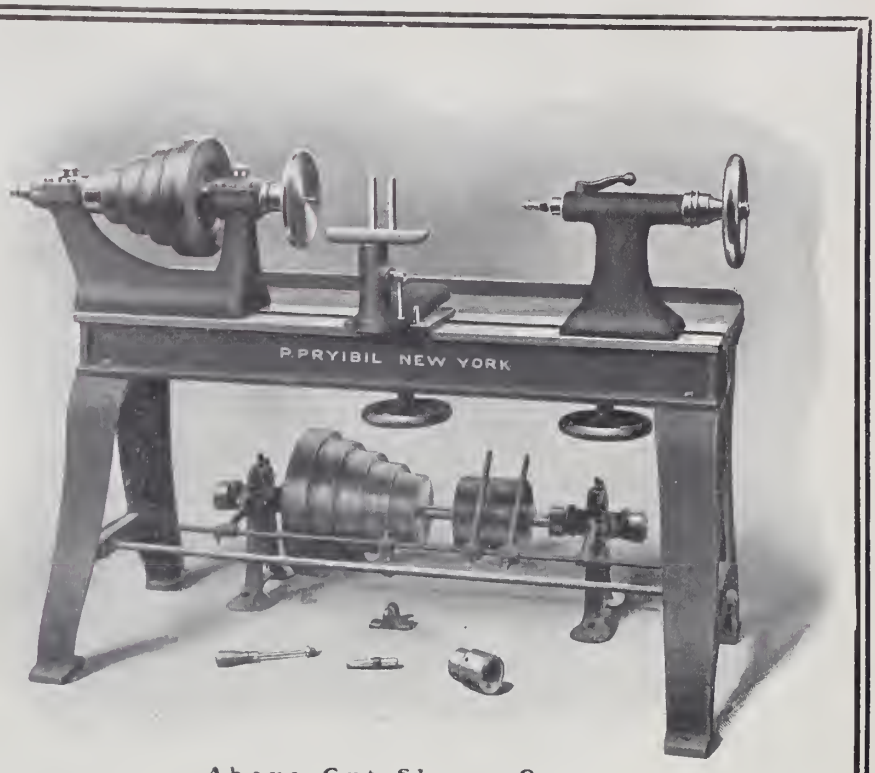


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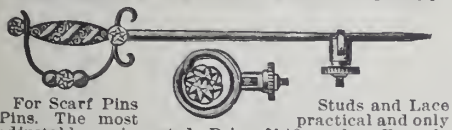
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Bronzes, of all the products of the fine arts, appeal most strongly to human sympathies. They represent man's study of man—man's own ideal and apotheosis. They unite the most solid realism with the highest poetry. Their technique almost touches the secret of creation, for their semblance of life stops just short of the breath of life.

The inspirations of the great masters are here brought before us. Pieces depicting the gay chivalry of the tournaments, Bravery and Beauty. Figures of Labor showing the naturalistic tendencies of present art—the Miner, the swarthy Blacksmith, the Woodchopper with uplifted ax, realistically and effectively posed, full of life, energy and vehement action; the athletic Mower, so finely and fitly presenting the modern peasant type.

Barye subjects, vividly showing the spirit and power of this eminent sculptor of animals. The lions seem to roar with their open jaws and one hears the cracking bones which the tigers are crunching. There are cows, sheep, bulls, displaying an intimate acquaintance with the habits and anatomy of the domestic animals, mostly in the green finish.

A masterpiece is the imposing and spirited Colleone showing the stalwart and haughty warrior boldly seated on his pawing horse, a superb reproduction of Verrocchio's heroic statue in Venice. There are Vases in entirely new decorations. Busts and Fancy Pieces in profuse variety. Vienna Bronzes, Sevres Bisque and figures showing a happy and picturesque combination of bisque and bronze.

## Glaenzer Frères & Rheinboldt,

**Clocks, Bronzes, Electroliers, Marble Statuary, Pedestals, Sèvres, Royal Vienna, Bohemian Glass, Art Pottery, Bric-a-Brac.**

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# THE CONNOISSEUR

*Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-a-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.*

## The Marvels of Chinese Ceramics.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from the French of HAVARD.)

PRIMARILY, it is imperative to acknowledge the beauty, the delicacy, the purity and the plasticity of the Chinese clays, and to remark that they are obtained with the same ingredients of which are formed the hard European porcelaines, but in slightly different proportions. Upon this admirable material the Chinese have been clever enough to apply decorations which are superlatively appropriate. Even when they restrict themselves to coating their pieces with that white enamel which has earned for certain of their products the exclusive name of china white, and which, though it seems in its first stages not to be particularly attractive, they succeed in giving to its anti-decorative shade a tone so delicate, and which recalls so perfectly that of ivory or wax, that the article becomes not only agreeable, but charming to the eye. They know, too, how to vary the sides of a vase or pot or cup—all apparently so delicate that one fears breakage at the slightest contact—by the aid of amusing reliefs or by the concave impression of the local flora, the whole treated with a simplicity which is extremely scientific, and of an indescribable charm.

If they excel in white decoration, even more from earliest time have they been masters in the art of colored ware. Whether they coat their vases with that soft sea-green so delicious to the eye—a hue to which our ancestors gave the singular name of *céladon;* or whether they select for the basic color more decided tints, like the imperial yellow, or those fine copper reds that are known by the unpoetic name of "beans," the Chinese know how to give these strong colorings such warm reflections, such superb brilliancy, such delicate harmony! And, as a masterstroke, after having obtained—at first accidentally, it is stated—those porcelains whose jasper colors imitate agate, and which we call overfired or scorched, they produced these very articles commercially, thus taking advantage of a condition which fundamentally was an imperfection. Nor is this the only similar circumstance, in the history of Chinese ceramics, where an error has led to subsequent lucrative use. The much-sought-for "crackle," resulting from a splitting of the enamel like the crushing of an eggshell, is produced voluntarily by these wonder-workers, who have appropriated a defect and turned it to their uses with a tact, a skill, and a sentiment of the artistic conventions which is truly extraordinary.

Thanks to the religions of Buddha and Confucius which jointly rule their empire, the Chinese have at their disposal a double pantheon of gods, to which they add several familiar or constructive divinities, among which are *Pousa,* the god of contentment, and *Poutai,* the god of porcelain. Besides these worthies, they have created an emblematic menageric of great extent, figuring in the front ranks of which is the imperial dragon. Then there is another dragon named *Khilin,* a monster of good augury, but proud, and very scaly; the dog of *Fo;* the sacred horse, to which *Fou-li* owed his power to construct characters of writing; the *Fonghoang,* a singular and immortal bird which nests far up in the air, and to all these is added their marvelous skill in depicting their local numerous and beautiful flowers.

In the 17th and 18th centuries the Chinese flooded Europe with enormous quantities of their blue and white porcelain, reserving to themselves a wonderful originality, which the Dutch in Holland, those eminent art-counterfeiters, were unable to attain.

Having resolutely taken the stand, from the outset, not to consider truth, nor perspective, nor to give to their figures either relief or modeling, to arrange their scenes in such a manner that dreams appear to have presided at their invention much more than reality, the Chinese secure a freedom in the decoration of their vases which has a peculiar charm. Everywhere in these incoherent landscapes one finds the same disdain for exactitude, and the same fantastic interpretation of nature.

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The etymology of the word porcelain cannot be very satisfactorily traced, and numerous and far-fetched are the speculations about it. Not the least curious is that of Dr. Johnson, who gives it as coming from the French, *"Pour Centaus,"* because it was a common belief that the materials for making it had previously to be buried for 100 years. Another strange derivation is the one from the name of King Porcena. Tradition says that in his endeavors to avoid being poisoned he used some cups made of a certain substance which would not hold poison without breaking. It is well known that for a long time all pottery vessels coming from the East were popularly credited with the same astonishing property, hence the name of Porcena's ware, or Porcellana.

## Reappraisement Board Investigating Charges of Undervaluation of Pottery.

BEFORE a sub-board of the Board of United States General Appraisers, New York, a hearing began recently in relation to the valuation of cheaper lines of pottery imported from Holland by Geo. Borgfeldt & Co., New York. General Appraisers Summerville, Waite and Hay heard the testimony.

The Board last Spring declared an advance of about 10 per cent. on a number of lines of Dutch imports which this company had been receiving. This action followed an investigation which was instigated by the domestic manufacturers, who sent Mr. Burgess, then the secretary of the American Potters' Association, to Europe, for the purpose of obtaining information. It is said that as a result of the Board's decision the company was called upon to pay about $50,000 in additional duties and penalty.

After the Board handed down its decision, the company enlisted the assistance of the Merchants Association of New York with a view to reopening the case. H. D. Dumont, representing this Association and W. Wickham Smith, counsel for the company, carried on an energetic campaign, even bringing the matter to the personal attention of President Roosevelt. Finally the sub-board was directed to make a full investigation of the subject. At the hearing last week the importers and the domestic potters were each represented by counsel. After taking considerable testimony the sub-board adjourned, and it is understood that much more evidence is to be presented before the hearing is finally closed.

It is reported that the question of the valuation of Limoges china is soon to be brought before the Board of United States General Appraisers by domestic interests which claim there has been undervaluation. If this is done there is likely to be a sharp struggle. The representatives of the Limoges factories have often denied that there is any systematic undervaluation, and say that if occasional errors are made the importers are always glad to see them corrected, as the uniformity in the assessment of duty is greatly desired by the legitimate trade. But action in the way of a general increase in valuations, such as domestic manufacturers might propose, would be strenuously resisted, it is understood.



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## Recent Reappraisements of China, Glass, Etc.

REAPPRAISEMENTS of china and cut glass ware, announced recently by the Board of United States General Appraisers, as follows:

White china from Balleroy, Mandavy & Mavaleix, Limoges, exported Jan. 28 and Feb. 25, 1905, entered at Boston (File Nos. 34706 and 34947); findings of Sharretts, G. A.: 6 dozen assiettes coupes, 24c., entered at 5, reappraised at 4.77 francs per dozen; 24 dozen, do., 15c., entered at 2.50, reappraised at 2.38 francs per dozen; 8 dozen compotiers, 15c., entered at 2.10, reappraised at 2.38 francs per dozen; 12 dozen pairs tasses, the Vendome, entered at 3, reappraised at 3.69 francs per dozen; 1¼ gross assiettes coupes, 5½, Vendome, entered at 25.20, reappraised at 24.96 francs per gross; do., 6½, entered at 30, reappraised at 29.64 francs per gross; 2 dozen pairs tasses chocolat, Vendome, entered at 3, reappraised at 3.59 francs per dozen; ½ dozen theieres, 2 Belfort lig, entered at 7.80, reappraised at 8.04 francs per dozen. Discount on entered values, 5 per cent. and 2 per cent. Reappraised values are net. 8 dozen compotiers, 24c., Vendome, entered at 7.20 francs per dozen; 12 dozen plats a gateaux Louise, entered at 10.20 francs per dozen; 1 dozen plats a gateaux Vendome, entered at 9 francs per dozen; ⅓ dozen chocolatiers, Vendome, entered at 21 francs per dozen; 6 pieces vases condat, entered at 4 francs each; ½ dozen vases, 2e Darnet, entered at 24 francs per dozen; 6 pieces buires modernes, entered at 3.50 francs each; 2 pieces vases Bluets, entered at 4.50 francs each. And similar goods. Discounts, 5 per cent. and 2 per cent. No advance. Add packing on all.

Cut glass ware from J. Seidl & Co., Gahlonz, exported July 18, 1905, entered at New York (File No. 36622); findings of Sharretts, G. A.: 30,000 pieces drops, 185/3, entered at 4, advanced to 4.21 crowns per 100; 2,500 pieces prisms, 130/3, entered at 5.30, advanced to 5.40 crowns per 100; 2,500 pieces do., 130/3½, entered at 5.70, advanced to 5.80 crowns per 100; 10,000 pieces do., 130/4, entered at 6.80, advanced to 6.95 crowns per 100; 3,000 pieces do., 130/5, entered at 9, advanced to 9.20 crowns per 100; 3,000 pieces do., 130/6, entered at 13, advanced to 13.25 crowns per 100. Discount, 3 per cent. Add cases and linking.

White china from Balleroy, Mandavy & Mavaleux, Limoges, exported April 27, 1905, entered at New York (File No. 35501); findings of Sharretts, G. A.: 36 pieces plats a gateaux Louise, blanc; entered at .85 franc each, no advance; 24 pieces do. ronds 11, entered at 1.10, advanced to 1.45 francs each; 2 dozen compotiers, 21, Louise, entered at 7.80 francs per dozen, no advance; 6 dozen do., 15, entered at 2.10, advanced to 2.56 francs per dozen. Discount, 5 per cent. and 2 per cent. Add cases and packing.

Decorated china, bronzes, etc., from Sachse, Paris, exported July 29, 1905, entered at New York (File No. 36488); findings of McClelland, G. A.: 1 group Moutons bronze, entered at 90, advanced to 120 francs; 1 gueridon, entered at 100, advanced to 125 francs; 2 vases, porcelaine electrique, entered at 150, advanced to 225 francs for both; 1 bronze, "Le Reveil," entered at 115, advanced to 150 francs; 2 colonnes gaine, entered at 530, advanced to 650 francs for both; 2 vases, forme Louis XV., entered at 300, advanced to 400 francs for both; 1 garniture pendule, entered at 500, advanced to 700 francs; 1 bronze, "La Charite," entered at 150, advanced to 200 francs; 2 petite vases, entered at 45, advanced to 60 francs for both; 1 boite avec email, entered at 28, advanced to 35 francs; 1 lampe partative electr., entered at 50, advanced to 65 francs; 1 petite vase bleu; entered at 26, advanced to 35 francs. Add packing.

Decorated china from L. S. Mayer, Frankfort, exported Aug. 9, 1905, entered at New York (File No. 36400); findings of Sharretts, G. A.: Advanced by the addition of 5 per cent. for manufacturer's profit.

Cut glass ware from the C. de Verreries Cristalleries de St. Louis, Munzthal, exported May 12, 1905, entered at New York (File No. 35820); findings of Board No. 3: 48 water bottles, cut neck, 8 flutes, 1019-2 bis; entered at 1.57, advanced to 2.10 francs each. Discount, 5 per cent. Add casks. Cash discount, 2 per cent.

Decorated china from Erdmann Schlegelmilch, A. G., Suhl, exported Aug. 18, 1905, entered at New York (File No. 36744); findings of Sharretts, G. A.: Cuspidors, 45/177, entered at 8 marks per dozen; do., 45/8333, entered at 10.50 marks per dozen; toy tea sets, 582/0135, entered at 3.25 marks per dozen. And similar goods. Discounts, 5, 5 and 2 per cent. Add casks and case. Advanced by making discounts 5 and 5 per cent.

Decorated earthen ware from Henry Alcock, Birmingham, exported July 19 to Aug. 12, 1905, entered at New York (File Nos. 36509, 36552 and 36212); findings of Sharretts, G. A.: Blue Touraine and gold lines, entered at discounts of 22½, 5, 5 and 1 per cent.; Green Manhattan Illd., entered at discounts of 27½, 5, 5 and 1 per cent. Add crates on all. All no advance.

Decorated china from S. Maas, Limoges, exported May 30 to Aug. 31, 1905, entered at New York (File Nos. 36075, 36567, 36700 and 35962); findings of Sharretts, G. A.: Provence covered dish, 1485DO, 216, entered at 4.30 francs each; do., casseroles, entered at 3.80 francs each; do., soup tureens, entered at 7.60 francs each; flat plats, 6½ do., 49, entered at 5.75 francs per dozen; oval dish, 18 in., do., entered at 5.70 francs each; do., 12 in., entered at 1.90 franc each; do., 16 in., 216, entered at 4.30 francs each; do., 18 in., 393, entered at 5.70 francs each; do., 10 in., entered at 1.10 francs each; flat plats, 5½ in., 49, entered at 4.85 francs per dozen; preserves, 4½ in., entered at 3.45 francs per dozen; butter dishes, do., entered at 1.90 francs each; creams, 2, 216, do., entered at .90 francs each. And similar goods. Add 6 per cent. Add packing. All no advance.

Cut glass from Barta & Co., Franzenthal, exported July 20 and 31, 1905, entered at New York (File Nos. 36685-86); findings of Sharretts, G. A.: 16⅔ dozen oils, 203/1, entered at 16 crowns per dozen; 5-11/12 dozen do., 203/2, entered at 12 crowns per dozen; 3 dozen oils, 306, 273 and 274, entered at 13.50 crowns per dozen. Discount, 5 per cent. Add packing. No advance.

## Concession to Make Glass in Venezuela.

UNDER date of Aug. 25, 1905, William W. Russell, Esq., American Minister at Caracas, advised the Department of State in relation to a concession for the manufacture of glass and crystal granted by the Government of Venezuela to Carlos Zuloaga. The contract, which was approved by President Castro on Aug. 14, 1905, will remain in force 15 years. The principal provisions are as follows:

Article 1. Carlos Zuloaga binds himself to establish one or more plants for the manufacture of articles of glass and of crystal in the place or places in the territory of the Republic which may be chosen for this purpose. The first plant established must be mounted and in operation within two years subsequent to the date on which this contract is approved by the National Congress, save and except delays caused by the unforeseen and unavoidable circumstances, which must be duly proved to the satisfaction of the Federal Executive.

Article 2. As an official protection to this industry, entirely new in Venezuela, the Federal Executive makes the following concession to the party of the second part: The exclusive right to operate said industry in the Federal district and in the State or Federal territory where the plant may be established, during the existence of this contract; the right to make use of the prime materials found on the lands of the nation; the right to extract from the territorial sea water the soda and sulphite of soda necessary for the manufacture of glass and crystal in his plant or plants, free from all taxes; the right to import, free of taxes, for one single time for the plant, and for each one of the plants, which the party of the second part may decide to establish, machinery, apparatus, instruments, materials, and utensils designed for the installation and working of his plant or plants; in each importation all legal requisites must be fulfilled; the plant or plants which may be established, as well as the products thereof, are exempt from all taxation or national contribution created or which may be created during the existence of this contract.

Thomas D. Gardner, for 21 years with the Horton, Angell Co., Attleboro, Mass., was presented with a valuable watch by his fellow workers recently.

The silver factories of Taunton report an unprecedented rush, coupled with night work to a greater extent than ever before.

# "TIFFANY FAVRILE GLASS"

MADE ONLY BY THE TIFFANY FURNACES
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The distinguishing name is Registered in the United States Patent Office, and is also protected by Letters Patent in Great Britain, France, Germany, Austria and Hungary.

Tiffany Favrile Glass exists under no other name.

Importers and Dealers are notified that the use of this name, wholly or partly, in connection with any glass not made by the Tiffany Furnaces, is an infringement, and all persons so using it will be prosecuted.

TIFFANY FURNACES
CORONA, LONG ISLAND, NEW YORK

# *Sixteen Piece Cut Glass Assortment $25.00.*



1—5 in. H'l'd. Nappy.
1—3 in. Cream.
1—3 in. Sugar.
1—5 in. Nappy.
1—⅛ pt. Oil.

1—3 in. Cream.
1—3 in. Sugar.
1—6 in. H'l'd. Nappy.
1—6 in. Bon-Bon.
1—8 in. Bowl.
1—8 in. Oval Dish.

1—8 in. Bowl.
1—6 in. Nappy.
1—7 in. Spoon Tray.
1—7 in. Bowl.
1—6 in. Olive.

**OHIO CUT GLASS COMPANY,** Factory, BOWLING GREEN, OHIO.

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Illustration from magazine American Art in Bronze and Iron, published by

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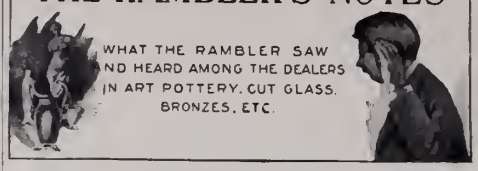
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MEMORIAL TABLETS
STATUES, FIGURES,
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The "Crehore" Sun Dial tells time to the minute all the time the sun shines. Manufactured solely by this company.




# THE RAMBLER'S NOTES




**BEAUTIFUL BOHEMIAN GLASS WARE.**

CRYSTAL and gold glass ware is shown this season in greater variety and wealth of decoration than ever before at the salesrooms of Bawo & Dotter, 26 Barclay St., New York. Most of the patterns come from the firm's factory in Steinschoenau, Bohemia, and there are also products from other noted factories in the same country. Since this style of ornamentation began to come into style, some eight or 10 years back, this house has made it a feature each year, but the present display far surpasses the exhibitions in any previous season. This ware is sometimes called in the trade, although not correctly, intaglio ware. The cutting is on the reverse of the object. The work of the cutters, as shown this year, illustrates many kinds of flowers, such as roses, tulips and lilies, and fruits, like peaches, pears and cherries. The gold is heavily applied in the cuts, which give the effect of relief designs, so much admired. The decorators are varying the gold ornamentation by using colors here and there, giving more realism to the representation of delicate effects, such as forget-me-nots, and the tints, backed with gold, have a special richness. The forms are graceful, including vases, tall and narrow bowls of many shapes, plates, plaques, loving cups, steins and other articles.

*

**COMING ASSORTMENTS OF FINE CHINA.**

NEW patterns for the American trade were selected by Max O. Doering, of Charles Ahrenfeldt & Son, 50 Murray St., New York, during his recent visit to the company's factories at Limoges and Carlsbad. The samples will arrive in January, and will then be exhibited to the trade, so that orders may be booked in time to make deliveries early in the following Fall. The lines which were introduced last January met with so much favor that Mr. Doering was encouraged to add quite largely to his offerings, at the same time retaining the most popular designs of this and former years. Several weeks ago quite a number of new specimens of hand-decorated china were received by the firm, strengthening the assortment which it has offered for the Spring trade. Odds and ends of china, which the company did not desire to carry over to another year, have been selling quite briskly to retailers in search of bargains for their holiday trade.

*

**A SUPERB CUT GLASS VASE.**

AT Tiffany & Co.'s show rooms, Fifth Ave. and 37th St., New York, there was recently unpacked and placed on exhibition a remarkable cut glass vase made by J. J. Niland & Co., Meriden, Conn. It is said that in height at least this vase excels any other ever made in this country. It stands 56 inches high, is 18 inches in diameter at the base, 14 inches in diameter at the saucer and weighs 100 pounds. The cutting is complicated, but thoroughly pleasing, the pattern being designated as the Planet. No metal fittings are used, but instead a system of stoppering similar to that used in decanters, is employed, and the parts have been joined so skilfully that the vase appears as one piece, deceiving the eye. The manufacturers have turned out another pattern almost equally as elaborate as the Planet, and which is known as the Hudson.

THE RAMBLER.

## Ancient Pottery.

IN Persia the productions of the most ancient potteries, even though mere fragments, are bought by their admirers at high prices, to be mounted in precious metals with all the skill that the modern workman can command. The same idea was carried out in France in the last century to enhance the beauty of antique Chinese pieces. The coarsest specimens of *"Céladon"* or *"Rouge Flambé"* have been set by Gouttieres and other celebrated chasers, in bronzes of the most refined workmanship. In England also this tribute of admiration has been paid by a few collectors of great taste to some of the rough fictile gems of the past.

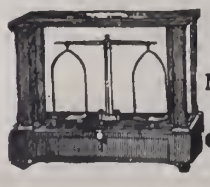
Not to speak of the time when the first stoneware pots used to be elaborately mounted by the silversmith, we know of some instances where a similar setting has been successfully attempted. The contrast obtained between some roughly made and deeply colored earthen utensils, mellowed by age, and the sharply detailed and glittering metal work, produces an amazing effect.

C. N. Hetnzer, Peru, Ind., is convalescent after an attack of typhoid fever.

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Manufacturer,
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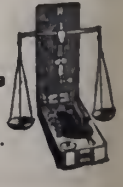


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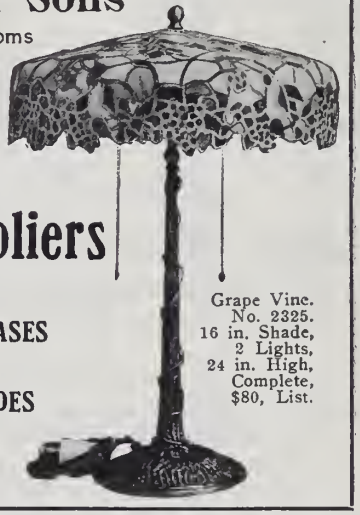
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ORIGINAL DESIGNS

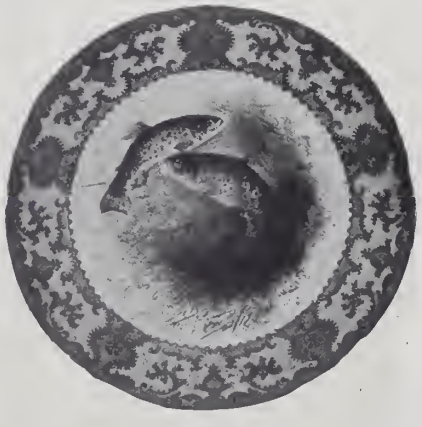


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2 Lights,
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## ENGLISH CHINA

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No competition from department stores.

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Call and inspect the line or write and we will forward samples.

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## The Revival of the Earring.

"IT must be a matter of fully 20 or 25 years ago, according to my recollection, since earrings went out of fashion. We men of middle age," and Mr. P., a progressive member of the trade, complacently stroked the gray side beard that bore silent testimony to his full three-score-and-five years, "can easily remember when earrings of one kind or another were worn by almost all the ladies, both of high and low degree. I doubt whether earrings of any kind are not a very unusual, a strange, sight to the young people of to-day. The survivors of the custom of wearing them are indeed as frequently men as women—sailors, foreigners coming from tropical countries, and similar unconventional folk. The women who have perpetuated the custom of wearing them have, to some extent, also been importations from exotic climes also."

"Since you are citing those who have continued to wear earrings through all the years since Fashion decreed that it was no longer the 'proper caper' to wear them, have you not forgotten one class of men, few indeed, who, in spite of the oddity that they imparted to their appearance, continued faithful to them?" queried THE WANDERER.

Mr. P. looked puzzled for a moment, but then his face cleared, and with a laugh he continued:

"That's so. You mean the few elderly gentlemen who wore, or, rather, used them as specifics for weak eyesight. Whether the wearing of earrings does really benefit the eyes I do not know. But I am assured that 50 years ago it was an article of unquestionable faith with very many people; in consequence of which you would meet occasional men wearing them, of which number there still remain survivals."

Mr. P.'s store is a well-patronized establishment upon one of New York's popular avenues, and he has built up a fine and steady local trade among the middle classes, who dwell in all directions for blocks surrounding his section. Which is relevent to what follows:

"For the past 15 years," said he, "I have not sold more than that number of pairs of carrings. And these were almost all sold to Italian or Russian-Hebrew women—at any rate, to women of forcign birth or extraction. Now, my patrons are not leaders of fashion. In fact, a fashion is about a season old before I have any call for it to speak of. Yet within the past two months I have sold eight pairs of earrings, and three of them during the last week. Of course, knowing by observation and experience, to anticipate what there will be a demand for, I have been prepared for a revival in demand.

"The most striking fact in connection with these three sales is that they were all of one design—just like this pair," and Mr. P—— selected from his show case drops in design, large loops of plain gold about three-quarters of an inch in diameter.

Mr. P——'s experience accords with that of most others, for upon inquiry many dealers said that the sale of earrings was greatly increasing. At one of the Broadway stores in the classic regions known as "The Rialto," and where the patrons and customers are a composite of "swells," "mummers," sports *et id omne gens,* yet all of whom would be classified as liberal "spenders," and who are ever in the forefront as exponents of ultra style, the following statement was made:

"Earrings? Sure! They're coming in again with a rush. We have been laying in a large and varied line of them, as you can see, and although the screw styles have the call as yet over the drop styles, I should not be at all surprised if, before another year, we would find a large sale for even the most cumbrous design of the latter kinds.

"And bracelets are coming in again, too, one of the most favored patterns being an oval band, both in plain polished gold and in various designs, many with inlaid gems. Oh, yes, broad bands sell, too. In fact, everything novel and beautiful seems to find a customer this season. Never since I remember saw a season with as much promise as this. We do not need to exercise half the circumspection and judgment in selecting our stock that we have always had to do heretofore. Our great problem this Fall seems to be to get our orders filled, —have to be after the jobbers and manufacturers all the time.

"More satisfactory than the usual way, you say? That's true. Still it is no fun to feel that you may be losing sales, and at unusually good margins at that, simply because you cannot get the goods that you ordered and that ought long ago to have been delivered. That is the way, we now stand, in spite of the stock we have already been able to lay in, on bacelets and on earrings."

THE WANDERER."

George King, a negro, was recently arrested in Hot Springs, Ark., accused of looting the retail jewelry store of George H. Campbell, of that place, last January.


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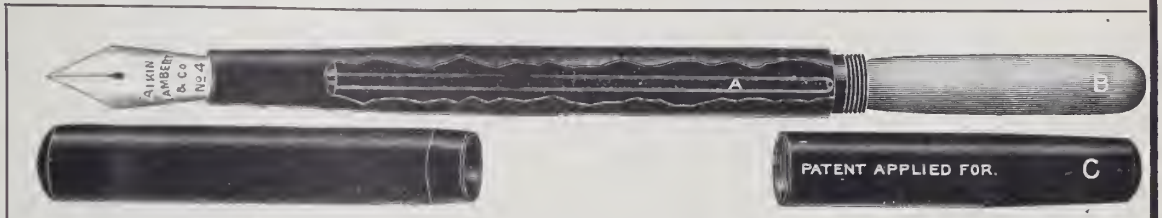
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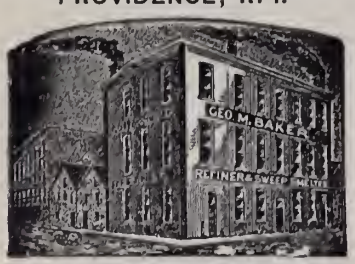
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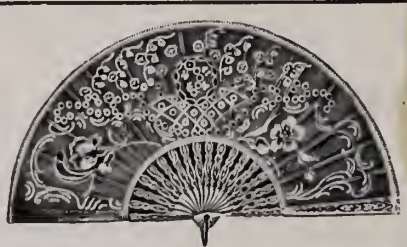
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